

Conservation Plan 2020 - Appendixes A—C

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Washington Conservation Incentive Program New & Existing Home Incentives

New & Existing Homes

Rebates effective for installs on or after **February 19, 2019**. Incentives may be subject to change and are only applicable for tariff approved measures in place at the time of installation.

High-Efficiency Natural Gas Measures	Basic Specifications	Incentive
Furnace ¹	95% + AFUE	\$400
Hearth (Fireplace) ²	70% + EnerGuide FE (Fireplace Efficiency)	\$300
Combination Radiant Heat ^{1 & 3}	95% + AFUE, pre-approval required	\$1,250
Condensing Tankless Water Heater ³	0.87 + UEF / 0.93 + UEF	\$250/\$350
Exterior Entry (not sliding) Door ¹	U ≤ 0.21	\$100
Condensing Boiler ¹	95% + AFUE	\$750
Programmable Thermostat ¹	7 day (flexibility)/5+2 (workweek/weekend)/5+1+1 day models	\$25

Existing Homes

Energy-Saving Measure ¹	Basic Specifications	Incentive
Floor Insulation ⁴	Post R ≥ 30 or fill cavity to ≥ R-19, prior condition must not exceed R-11	\$0.75/sqft
Wall Insulation ⁴	Post R ≥ 11 or fill cavity, prior condition must not exceed R-4	\$0.75/sqft
Ceiling or Attic Insulation ⁴ <small>Attic insulation cannot fill cavity</small>	Tier 1: Post R ≥ 38, Prior condition must not exceed R-19 Tier 2: Post R ≥ 49, Prior condition must not exceed R-19	\$0.75/sqft \$1.00/sqft
Whole House Air Sealing ^{4 & 5}	Minimum 400 CFM50 reduction using pre and post blower door testing	\$150
Duct Sealing ⁴	30% or more of supply ducts in unconditioned space	\$150
Duct Insulation ⁴	Post R ≥ 8, prior condition must not exceed R-0	\$0.50 per linear foot
Windows	ENERGY STAR [®] Northern Zone, U Factor ≤ 0.27 Pre-existing must be single pane	\$5.00/sqft
Add on Rebates	Basic Specifications	Incentive
Bundle A: In addition to your standard incentives	Any Two: Floor, Wall, Ceiling/Attic Insulation, or Air Sealing. Minimum of 1,000 sqft insulation total	+\$250
Bundle B: In addition to your standard incentives	Air Sealing and any two insulation measures Minimum of 1,000 sqft insulation total	+\$500

New Homes

Energy-Saving Measure ^{1&6}	Basic Specifications	Incentive
ENERGY STAR[®] Certified Home	National Program Requirements Version 3.1 (Rev. 08)	\$2,000
Built Green Certified Home	Requires Built Green Certification	\$2,000

- Home must be heated by natural gas and a VRF or multizone ductless electric heat pump cannot be present.
- Must use intermittent ignition device. Specifically, per CSA P.4-15 Testing Standard referenced to downloadable Natural Resources Canada EnerGuide database of December 3, 2018 and later. Eligibility for older models not referenced in the December 2018 or later downloadable database, based per CSA P.4 Testing Standard referenced to downloadable Natural Resources Canada EnerGuide database of February 14, 2017. Ventless fireplaces are not eligible.
- Water-heating fuel must be provided by Cascade Natural Gas for all water-heating incentives. Use of tankless water heater is acceptable for combined space and water heating with a Uniform Energy Factor (UEF) of 0.95 or higher. Combined use of indirect, non-fired tank is acceptable for use with approved 95% AFUE Boiler where required.
- Insulation and air sealing must be performed by a CNGC qualified Trade Ally. Visit www.cngc.com/energy-efficiency for a list of qualified Cascade Trade Allies in your area.
- Requires WA Department of Commerce Combustion Safety Test Report Exhibit 5.3.1A.
- These New Home only rebates may not be combined with any other measure except Hearths (Fireplaces). Built Green measures require proof of a natural gas heating system, such as a photo or invoice.

Washington Conservation Incentive Program New & Existing Home Incentives

Eligibility Requirements

Rebates effective for installs on or after **February 19, 2019**. Incentives may be subject to change and are only applicable for tariff approved measures in place at the time of installation.

- Applications must be received within 90 days of install date.
- Applicant must be a Washington State Cascade Natural Gas customer on residential rate schedule 503 (see bill).
- Homes must be heated by natural gas to be eligible for space heating and weatherization rebates.
 - Homes using a **VRF or multizone ductless electric heat pump are ineligible for space heating rebates.**
- Measures must be installed by a Washington State licensed contractor, except doors and programmable thermostats. **Note:** if installing insulation or air sealing you must use a CNGC qualified Trade Ally.
- Appliances and building materials specified by Washington state code are not eligible for Cascade Natural gas incentives.
- ENERGY STAR homes must be approved by an ENERGY STAR verifier.
- Built Green Homes must present Built Green Certification.
- Review all terms and conditions for the program at www.cngc.com/energy-efficiency

How to qualify for Cascade Natural Gas incentives:

1. **Establish your eligibility** visit www.cngc.com/energy-efficiency or Call 866.626.4479 for program requirements.
2. **Install energy-efficient home improvements.** Contact a CNGC Trade Ally or Washington licensed contractor to install eligible measures. Visit www.cngc.com/energy-efficiency for a list of qualified trade allies. Note: if installing insulation or air sealing you must use a CNGC qualified Trade Ally.
3. **Submit Application.** Obtain the application at www.cngc.com/energy-efficiency or call 866.626.4479. Sign and send with a copy of your invoice to:



Mail: Cascade Energy Efficiency Admin
1600 Iowa Street, Bellingham, WA 98229



Fax: 360.788.2396

Upon receipt of completed applications, please allow up to 12 weeks for processing.



Home Energy Savings Kit³

Water and energy saving shower heads and faucet aerators available upon request. Please call 866.626.4479 for details or apply online.

For questions or more information, please visit us online at www.cngc.com/energy-efficiency or call 866.626.4479.

Cascade Natural Gas WA Commercial and Industrial Incentives

Rebates effective on installs on or after February 19, 2019

<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Heating</p>	<p>Warm Air Furnaces - \$5.00/kBtu/hr High Efficiency Condensing Furnace—Min 91% AFUE Ex: 120 kBtu/h x \$5/ kBtu/h = \$600</p> <p>HVAC Unit Heater - \$5.00/kBtu/hr High Efficiency Condensing Min—91% AFUE Ex: 180 kBtu/h x \$5/ kBtu/h = \$900</p> <p>Radiant Heating - \$15.00/kBtu/hr Direct fired radiant heating Ex: 180 kBtu/h x \$15/ kBtu/h = \$2,700</p>	<p>Boiler Vent Damper - \$1,000 Min 1,000 kBtu input</p> <p>Boiler Steam Trap^{2 & 3} - \$125 Min 300 kBtu in; steam pressure at 7psig or > Retrofit Only</p> <p>Demand Control Ventilation⁴ - \$20/nominal ton 5 tons ≤ Unit Cooling Capacity ≤ 20 tons. Pre-Approval Required.</p> <p>High-Efficiency Condensing Boiler - \$6.00/kBtu/hr Min 90% Thermal Eff & 300 kBtu input Ex: 1600 kBtu/h x \$6/ kBtu/h = \$9,600</p>
<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Kitchen Equipment/Appliances</p>	<p>Connectionless 6 Pan Gas Steamer - \$1,200 ENERGY STAR® or CEE/FSTC Qualified ≥38% Cooking Eff / ≤2,083 Btu/hr/pan Idle Rate</p> <p>Gas Griddle - \$500 ENERGY STAR® ≥38% Cooking Eff/ ≤2650 Btu/hr sq ft Idle Rate</p> <p>Multi-Tank Conveyor Low Temp Dishwasher³ - \$2,500 Gas Main w/Electric Booster ENERGY STAR® ≤2.0 kw Idle Rate; ≤ 0.50 gallons/rack</p> <p>Connectionless 3 Pan Gas Steamer - \$850 ENERGY STAR® or CEE/FSTC Qualified ≥38% Cooking Eff / ≤2,083 Btu/hr/pan Idle Rate</p>	<p>Gas Convection Oven - \$800 ENERGY STAR® ≥42% Cooking Eff/ ≤13,000 Btu/hr Idle Rate</p> <p>Gas Conveyor Oven - \$450 ≥42% tested baking efficiency</p> <p>Double Rack Oven - \$2,500 FSTC Qualified ≥50% Cooking Eff/ ≤3,500 Btu/hr/Idle Rate D Rack</p> <p>ENERGY STAR® Gas Fryer - \$750</p> <p>Door Type Dishwasher Low Temp Gas³ - \$800 ENERGY STAR® ≤.6 kw Idle Rate/ ≤1.18 gallon/rack</p>
<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Weatherization</p>	<p>Windows - \$5.00/sq ft - (retrofit only) Pre-Existing must be single pane; Post must be ENERGY STAR® Northern Zone, U-Factor ≤ 0.27</p> <p>Attic Insulation¹ - (retrofit only) Ex: 1000 sq ft x \$2/ sq ft = \$2000 Tier 1: Min R-30 - \$2.00/sq ft Tier 2: Min R-45 - \$2.50/sq ft</p> <p>Roof Insulation¹ - (retrofit only) Tier 1: Min R-21 - \$2.00/sq ft Tier 2: Min R-30 - \$2.50/sq ft</p>	<p>Wall Insulation¹ - (retrofit only) Tier 1: Min R-11 - \$1.25/sq ft Tier 2: Min R-19 - \$1.50/sq ft</p> <p>Floor Insulation¹ - (retrofit only) Min R-30 - \$0.75/sq ft</p> <p>Hot Fluid Pipe Insulation³ - (retrofit only) > 140F, <200F, 1.5" insulation - \$15.00 per linear foot, ≥ 200F, 2.5" insulation- \$25.00 per linear foot</p>
<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Water</p>	<p>Energy Savings Kits³ - FREE A: Kitchen Pre Rinse Spray Valve B: Low Flow Showerheads & Bath Aerators</p> <p>Domestic Hot Water Tankless Water Heater³ .87 UEF/Thermal Efficiency - \$120/gpm .93 UEF/Thermal Efficiency - \$150/gpm Ex: 0.93 UEF 6 GPM x \$150/ kBtu/h = \$900</p> <p>DHW Recirculation Controls³ - \$200 Continuous Operation DHW Pump. Retrofit Only. Pre-approval required.</p>	<p>Motion Control Faucet³ - \$105 Maximum flow rate of 1.8 gpm WaterSense® Certified and Below Deck Mixing Valve</p> <p>Domestic Hot Water Tanks³ - \$2.50/kBtu/hr Condensing tank, Min 91% Thermal Eff Ex: 199 kBtu/h x \$2.50/ kBtu/h = \$497.50</p> <p>Ozone Injection Laundry³ - \$2,500 Venturi injection or bubble diffusion - Min 125 lb. total washer/extractor capacity. Pre-approval required.</p>

If you are planning equipment or building upgrades that do not fit within the standard incentives, but significantly reduce natural gas consumption, please call 866.450.0005 to learn about custom project opportunities.

1. Insulation must be installed in an existing building, heated by natural gas, without functional insulation. Rebate will not exceed total project costs. Wall minimum value of R-11 applies only where existing walls have no internal insulation cavities.
2. This measure will only be allowed where the customer agrees to regular trap maintenance and replacement every seven (7) years.
3. Incentive eligibility contingent upon use of natural gas fired domestic hot water serving the specified measure equipment or fixture.
4. For Existing Packaged HVAC Units equipped with Gas Fired Furnace and Direct Expansion Cooling Sections DCV Unit; Controller must meet Joint Utility Advanced Rooftop Control Guidelines.
5. Kitchen equipment is defined as dishwashers, steamers, ovens, fryers, and griddles.

Who is eligible to participate?

- Mixed purpose facilities that include buildings on both Residential Rate Schedule 503 and qualifying Rate Schedules 504, 505, 511, and 570 as part of the same Cascade Natural Gas customer account are also eligible for custom conservation incentives.
- Incentives apply on qualified high-efficiency natural gas equipment such as heating, insulation, water heating systems, cooking equipment installed as replacement, retrofit as well as new installation in place of standard efficiency equipment. If the equipment installation, replacement, or retrofit provides significant increase over existing high-efficiency equipment, and is not listed here please contact program representative for potential custom incentive.
- Eligible measures installed are subject to the available incentives coinciding with the date of the installation as outlined in CNGC's tariff.
- Customers requesting custom incentives for site-specific energy efficiency measures must submit estimated costs and natural gas savings associated with the project. Natural gas savings are to be calculated using standard engineering practices. CNGC will review the natural gas savings calculations and reserves the right to modify energy savings estimates.

How to qualify for Cascade Natural Gas incentives

1. **Establish eligibility:**
Call 1.866.450.0005 or visit www.cngc.com/energy-efficiency for program requirements.
2. **Install energy-efficient upgrades:**
Contact a licensed contractor or one of our Trade Allies to install eligible measures.
3. **Submit application:**
Available online at www.cngc.com/energy-efficiency. Sign and enclose:
 - Application
 - Invoice/Quote showing total cost, model number and R Values for insulation measures
 - W9 form
 - CNG bill

Mail forms to:

Cascade Natural Gas Corporation,
c/o Lockheed Martin Energy
22121 20th Avenue SE, Bothell, WA 98021
Fax: 877.671.2998

Upon receipt of completed application, please allow six to eight weeks for processing and payment.



In the Community to Serve®

SECOND
QUARTER
SUMMARY

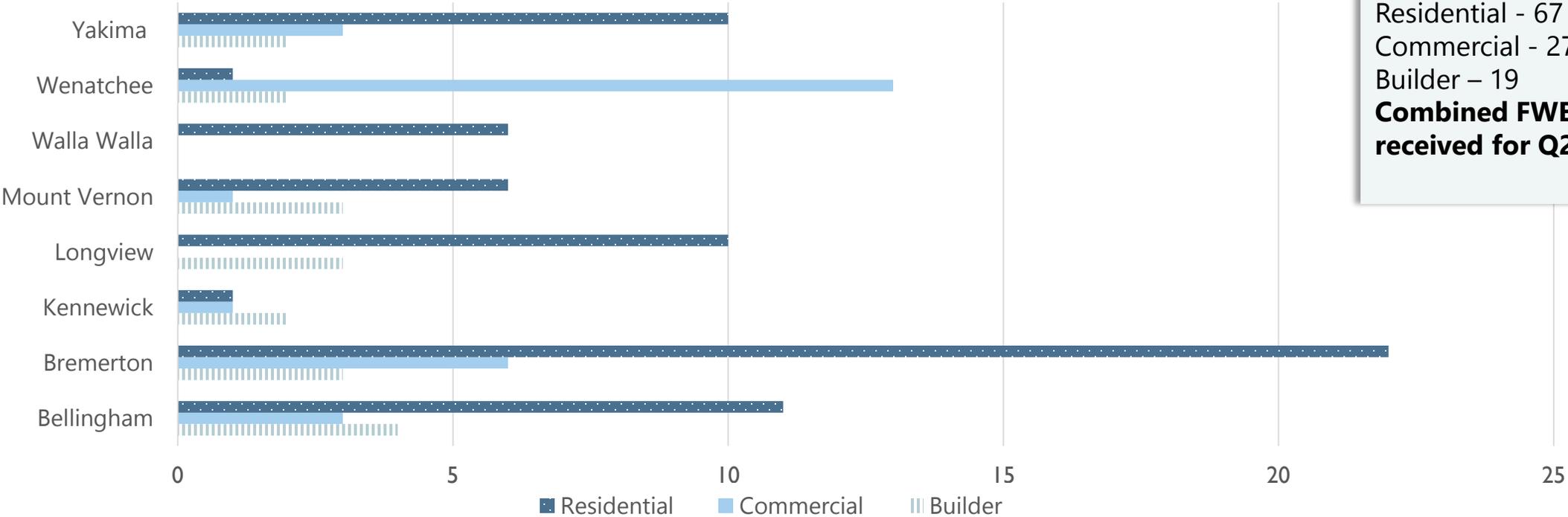
APRIL - JUNE

2019 FEASIBILITY
WORK BOOK (FWB)
ACTIVITY OVERVIEW



In the Community to Serve®

Q2 FWB Activity by WA District

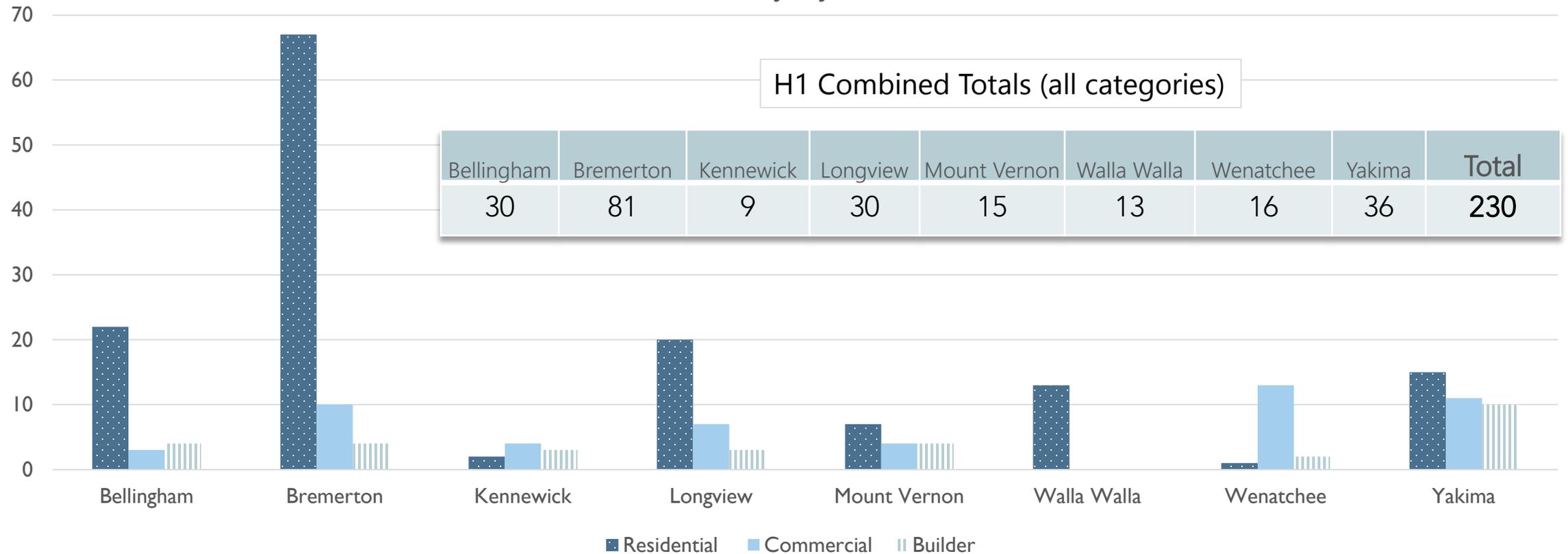


Q2 Combined District Totals:
 Residential - 67
 Commercial - 27
 Builder - 19
Combined FWB's received for Q2: 113

Wenatchee went from zero activity in Q1, to producing the highest numbers of all districts for commercial energy efficiency (EE) interest in Q2. Along with their astounding commercial success, Wenatchee was also able to put numbers on the board for residential, as well as keeping up with the builder average (two). Yakima saw reduced builder EE interest, dropping from eight to two. However, their residential numbers did increase by two fold. Bremerton typically delivers the bulk of the residential EE interest, but their district had a significant decrease of 51% for Q2. However, with that deficit, Bremerton still produced more than twice as much as all other districts.

There were 230 new customers who expressed interest in energy efficiency through the FWB process in the first half (H1). Of those 230 interested customers, Bremerton made up 35% of that participation. In previous quarters, we've typically seen the majority of the FWB activity out of the Bremerton district, followed by Bellingham. However, in this first half reporting, Yakima came in second. Bellingham and Longview both ending H1 with a combined total of 30 interested customers for all categories, coming in third behind Bremerton.

H1 Activity by WA District



For 2020–2024, NEEA is proposing to operate a portfolio of natural gas market transformation programs that includes two gas-only programs (Condensing Rooftop Units, Efficient Gas Water Heating) and one dual-fuel program (Next Step Homes). This diverse portfolio covers residential and commercial products, retrofit and new construction applications, a range from pre-commercialized products to those currently in the market, and three product groups: HVAC, Water Heating, and New Construction.

NEEA Cycle Six Natural Gas Programs:

PROGRAMS	MARKET DESCRIPTION	OBJECTIVES
Condensing Rooftop Units (C-RTUs)	Includes the supply chain that manufactures, distributes, specifies, designs and installs commercial HVAC products and the end consumer who purchases them.	<ol style="list-style-type: none"> 1. Transform the market so that Northwest commercial building owners and managers install C-RTUs as standard practice in applicable existing and new small to medium-sized commercial buildings. 2. Increase Northwest specifier and installer skill in designing, sizing and configuring C-RTUs for applicable commercial buildings. 3. Influence a federal requirement of at least 90% efficiency for commercial warm air furnaces. 4. Influence the development of a readily-available C-RTUs with cost, weight and reliability in line with a C-RTUs.
Next Step Homes	Includes the supply chain that designs, builds, verifies and sells residential single-family site built new homes. Leverages the work and resources of the alliance's established, electric Next Step Homes program.	<ol style="list-style-type: none"> 1. Maximize energy efficiency opportunities for new homes in residential new construction code requirements. 2. Influence developers and builders to incorporate advanced energy-efficient products and practices in new homes. 3. Inform and enable code advancement through market adoption of energy-efficient products and practices.
Efficient Gas Water Heating (EGWH)	Includes the supply chain that manufactures, distributes (wholesale and retail), specifies, designs and installs residential gas-fired water heaters and the end consumers who purchase these products.	<ol style="list-style-type: none"> 1. Transform the residential gas water heating market, ultimately making gas heat pump water heaters the standard in gas water heating appliances. 2. Influence federal manufacturing standards for residential storage gas water heaters to require a Uniform Energy Factor >1 for units larger than 35 gallons by 2030.

Status update:

Energy Efficiency's Progress toward the IRP's Two-Year EE Action Plan

- Perform continual technical review of new measures identified by the AEG CPA as well as through participation in the Gas Technology Institute Emerging Technology workgroup for inclusion in the Energy Efficiency program portfolio
 - *Ongoing - see Emerging Technology Section of the Plan for details*
- Review and revise ramp rates within the LoadMAP model in compliance with best practices as recommended from the NWPC and AEG, to align with measure maturity
 - *Cascade hosted two webinars and a two-day site visit with Applied Energy Group (AEG) to provide training to new hire analysts and discuss updates to the model in light of legislations and code revisions*
- Increase builder outreach
 - *Cascade's new Builder Program Coordinator has personally contacted all active builders in the program and obtained an estimated forecast for remaining 2019 projects. The coordinator will perform additional outreach following the building season in late fall. The program appears to be on track with no diminution in new builder intake and several new builders entering the program for the first time.*
 - *Pilot proposals are included in this plan to evaluate interest in a Point of Sale option for new building contractors.*
 - *The program is proposing a program change for a bonus bundle for new homes installing both a high efficiency tankless unit and a furnace. New home certification programs are difficult to get certified and this will allow the program to encourage high-efficiency upgrades and promote builders to more frequently install multiple measures while recognizing the territory's lack of qualified certifiers for Built Green and ENERGY STAR homes.*
- Partner with Cascade Districts and operations teams to increase customer awareness of Energy Efficiency programs through daily interactions
 - *Staff from the EE Department have reached out to district staff in two key towns, Mt Vernon and Yakima and provided presentations and multiple in-person meetings to coordinate on future opportunities to promote high-efficiency upgrades and clarify the role of EE within the Company as a tool to help customers.*
 - *A Feasibility Workbook (FWB) is completed by the Washington Districts and used to record new customer interest in learning about Energy Efficiency incentives, for the EE department to follow up. The new Energy Services group at Cascade has stepped up their use of the FWBs to provide more*

leads for EE follow up, especially in the Commercial Sector. See FWB Analysis Q2 for further FWB details.

- *The EE team is engaged in ongoing discussions with the new Energy Services Representatives on how to collaborate efficiently for the best customer experience*
- Extend Northwest Energy Efficiency Alliance (NEEA) membership into Cycle 6 (2020-2024) and elevate CNGC's participation to equal status with electric and dual fuel utilities on the Board of Directors allowing regional natural gas market transformation efforts to grow
 - *Monica Cowlshaw – Energy Efficiency & Community Outreach Manager elected to NEEA's Board of Directors*
- Fully engage in NEEA's Next Step Homes program starting in 2019 to support the Company's expanding residential builder outreach efforts
 - *The new Builder Program Coordinator will engage with Next Step Homes in 2020.*
- Expand Commercial/Industrial program outreach and customer engagement
 - *An additional Business Development resource was hired to serve the CNGC territory east of the Cascades*
 - Host customer forums
 - *A forum is tentatively planned in Bellingham in 2020.*
 - Identify opportunities for dual fuel solutions
 - *Cross utility referrals are being incorporated into the initial assessment process where viable. Additionally, the Company is receiving and providing referrals as appropriate with partner utilities.*
 - Expand SPIF offerings
 - *Feedback has been received that SPIFs have not proven a program driver recently. Additional research will be needed to support a decision to expand or discontinue this offering.*
 - Provide selective technical audit support
- Enhanced Trade Ally (TA) engagement
 - Drive Trade Ally participation through the commercial program with the primary objective being to make the incentive program a simple part of the install process for all Trade Allies in the Company's network installing in commercial/industrial properties and second, to increase the network where gaps exist
 - *The C/I program is exploring expanding its Point of Sale offerings in 2020.*
 - *Additionally, the program performed a Pareto analysis of Missing Information on applications from Trade Allies to establish corrective action.*

- Provide CNGC Sponsored TA training for underperforming measures including air sealing and potential duct sealing if added to the portfolio
 - *The Program is promoting TA training through the Building Performance Center and will seek to do more in 2020.*
- Expand a Point of Sale offering to residential Trade Allies to remove upfront cost barriers for customers to install higher-efficiency upgrades
 - *POS has been offered to six Trade Allies, three of whom are actively participating.*
- Explore geographic pilots and efforts for specific offerings to underperforming areas within the service territory – for example in Zone 2 (Aberdeen, Longview, etc.)
 - *The program is working with Sustainable Connections and the Community energy Challenge to reach rural communities.*
 - *Additionally, the program is working to initiate a targeted outreach pilot to insulation providers who serve Yakima, Longview and Wenatchee.*
- Increase engagement with the agencies delivering the Company's LI Weatherization Incentive Program for the purpose of facilitating increased weatherization services delivered to qualified natural gas customers in Cascade's service area
 - *The Company met with the agencies in 2018 and is planning a similar discussion in fall 2019 to include upcoming program updates.*
 - *Program staff continue to analyze project submittals and costs and update the CAG during quarterly meetings on impacts of evolving prevailing wage regulations to the agencies.*
 - *The program has offered the program budget option in the MOUs for agencies.*
 - *The LI program has increased uptake from 2018 and continues to maintain open communication with agencies seeking feedback and recommendations.*
 - *The Company will make adjustments to its WIP/EWIP tariff to reflect program changes being made at the State Level. This includes the discontinuation of the Department of Commerce's Weatherization Assistance Program Priority List, and the potential addition of other accepted auditing methodologies such as Snugg Pro.*

Paths to Increase Conservation Forecast Precision

- *The Company hired a new Lead Economic Analyst whose expertise is expected to improve the forecast allowing it to be more robust and agile. He has set up quarterly internal reviews to establish a regular cadence of technical review and evaluation of the equipment feeding into the LoadMAP*

model. Additionally, the Company is performing annual review and updating incremental costs for measures within the Company's service territory, reviewing measure maturity and ramp rate progression and scanning of new measures while reviewing market availability of existing measures.

Importance of Outreach and Cohesive Messaging

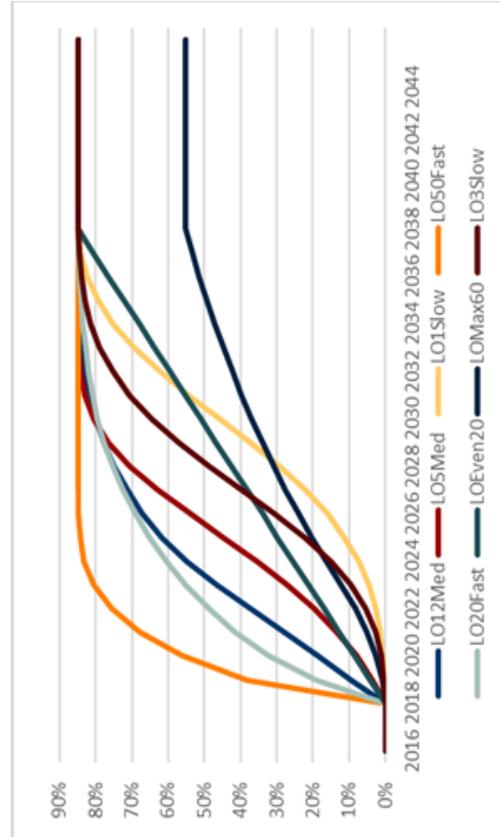
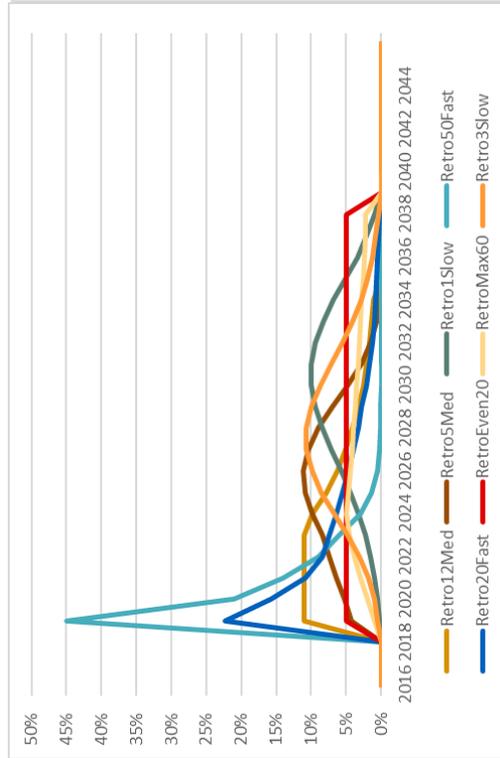
- *Cascade's customers' natural gas efficiency savings and incentives are part of the exceptional customer experience the EE Department seeks to provide. The J.D. Power 2019 gas Utility Residential Customer Satisfaction Survey for midsize natural gas utility companies in the Western Region compared all 84 companies in the survey, and regardless of size, Cascade ranked first.*

Program Budgets - Reflected in the 2019 CNGC Conservation Plan				
Incentive Estimates				
Program	Budget	Allocated as DBtC	Notes	
Residential	\$1,920,000	√	See Residential section	
Commercial/Industrial	\$950,000	√	See Com/Ind section	
Low Income	\$515,000	√	See Low Income section	
Total Incentives	\$3,385,000			
Non-Incentive/Program Implementation Expenses				
Program	Budget		Notes	
Residential	\$924,186		Staffing, software, marketing	
Commercial/Industrial	\$1,261,274		Third party program management with commercial marketing, remainder toward internal support and program coordination	
Low Income	\$25,568		Marketing, training, supplies	
Portfolio Admin Total	\$2,211,028		Residential, Com/Ind, & LI Weatherization	
<i>Non-Incentive Expenses Allocation:</i>		Budget	Notes	
Labor		\$683,047	Company staff allocated 70% residential/ 30% Commercial/ Industrial, minor low-income hours + part time cyclical temporary assistance for application processing	
Third Party Commercial/ Industrial Program Mgmt.		\$904,750	Implementation, outreach for C/I EEIP, total for contractor coordination is dependent on vendor goal achievement	
Annual Software fees		\$185,000	Residential & Low-Income rebate processing and data management, TA Program, maintenance and updates	
Outreach / Trade Ally		\$288,100	Breakdown	Allocated as DBtC
		\$20,000	√	LI Weatherization Outreach
		\$68,800	√	Bonus coupons delivered by TAs to customers & Quality Control Inspections
		\$5,500	√	Residential Program partnership with local community energy programs partnerships, e.g. Sustainable Living Center, Community Energy Challenge
		\$3,000	√	Partnership with local Commercial energy program: Sustainable Connections
		\$4,000	√	Customer Service Resolution
		\$97,000		Trade Ally Support

		\$25,000	Professional Dues, e.g. AESP, WA Lodging and Restaurant associations, HBAs, etc.
		\$10,800	Display materials & handouts
		\$54,000	Outreach: Campaigns, Web, etc.
Other	\$150,131	\$108,500	Miscellaneous & General Operating Expenses
		\$24,723	Travel
		\$10,190	Professional Development
		\$6,718	Office supplies
Portfolio Admin Total (Included from above)	\$2,211,028	Non-Incentive/Admin Expenses	
Additional Expenses (excluded from DBtC)	\$548,804	NEEA Market Transformation	
Total Expenses	\$6,144,832	Program Delivery + Incentives + NEEA	

Key	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045
LO1Med	0%	0%	0%	9%	19%	26%	37%	47%	55%	62%	67%	71%	75%	78%	80%	82%	83%	84%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%
LO5Med	0%	0%	0%	4%	8%	13%	20%	27%	35%	45%	54%	63%	71%	78%	81%	83%	84%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%
LO1Slow	0%	0%	0%	0%	1%	1%	3%	5%	7%	11%	16%	22%	29%	37%	46%	54%	62%	69%	75%	79%	82%	84%	85%	85%	85%	85%	85%	85%	85%	85%	85%
LO5Fast	0%	0%	0%	38%	58%	68%	78%	81%	83%	84%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%	85%
LO2Fast	0%	0%	0%	19%	32%	42%	48%	55%	61%	65%	69%	72%	75%	78%	79%	81%	82%	83%	84%	84%	84%	84%	84%	85%	85%	85%	85%	85%	85%	85%	85%
LOEven20	0%	0%	0%	4%	9%	13%	17%	21%	26%	30%	34%	38%	43%	47%	51%	55%	60%	64%	68%	72%	77%	81%	85%	85%	85%	85%	85%	85%	85%	85%	85%
LOMax60	0%	0%	0%	1%	3%	5%	8%	12%	16%	20%	24%	28%	31%	34%	37%	40%	42%	45%	47%	49%	51%	53%	55%	55%	55%	55%	55%	55%	55%	55%	55%
Retro2Med	0%	0%	0%	11%	11%	11%	11%	11%	10%	8%	6%	5%	4%	3%	3%	2%	2%	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Retro5Med	0%	0%	0%	4%	5%	6%	7%	8%	10%	11%	11%	10%	9%	7%	5%	3%	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Retro1Slow	0%	0%	0%	0%	1%	1%	1%	2%	3%	4%	6%	7%	8%	9%	10%	10%	9%	8%	7%	5%	3%	2%	1%	0%	0%	0%	0%	0%	0%	0%	0%
Retro5Fast	0%	0%	0%	45%	21%	14%	9%	6%	3%	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Faucet_HB1444	0%	0%	0%	22%	16%	11%	8%	7%	6%	5%	4%	3%	2%	2%	2%	2%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Shower_HB1444	0%	0%	0%	0%	0.3%	0.5%	0.9%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
RetroEven20	0%	0%	0%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
RetroMax60	0%	0%	0%	1%	2%	3%	4%	5%	4.5%	4.6%	4.4%	4.1%	3.9%	3.7%	3.5%	3.3%	3.1%	2.9%	2.7%	2.6%	2.4%	2.3%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%	2.2%
RetroSlow	0%	0%	0%	1%	1%	2%	3%	5%	7%	8%	10%	11%	11%	10%	9%	7%	6%	4%	3%	2%	2%	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%

Ramp Rates from the NWPCC's 7th Plan



Appendix B

Residential DSM Forecast Highlights

Summary of Energy Savings (therms), Selected Years	2019	2020	2022	2028	2038
Baseline Forecast (therms)	123,231,862	124,383,448	125,348,545	133,277,265	147,015,422
Potential Forecasts (therms)					
UCT Achievable Economic Potential	122,697,566	123,508,348	123,518,476	126,176,968	125,900,144
TRC Achievable Economic Potential	122,245,436	122,856,398	122,441,274	122,803,981	127,193,059
Achievable Technical Potential	121,651,152	121,889,702	120,418,172	114,037,203	106,203,948
Technical Potential	119,986,713	119,596,742	117,021,626	109,447,511	100,249,525
Cumulative Savings (therms)					
UCT Achievable Economic Potential	534,297	875,100	1,830,069	7,100,297	21,115,278
TRC Achievable Economic Potential	986,426	1,527,050	2,907,271	10,473,284	19,822,364
Achievable Technical Potential	1,580,710	2,493,746	4,930,374	19,240,061	40,811,475
Technical Potential	3,245,150	4,786,706	8,326,919	23,829,753	46,765,897
Energy Savings (% of Baseline)					
UCT Achievable Economic Potential	0.4%	0.7%	1.5%	5.3%	14.4%
TRC Achievable Economic Potential	0.8%	1.2%	2.3%	7.9%	13.5%
Achievable Technical Potential	1.3%	2.0%	3.9%	14.4%	27.8%
Technical Potential	2.6%	3.8%	6.6%	17.9%	31.8%
Incremental Savings (therms)					
UCT Achievable Economic Potential	313,124	338,801	584,766	1,431,836	1,433,008
TRC Achievable Economic Potential	523,771	539,557	825,984	1,933,448	202,273
Achievable Technical Potential	874,897	912,394	1,480,908	3,376,881	1,926,889
Technical Potential	1,807,722	1,535,922	2,095,498	3,847,456	2,113,893

Appendix B

Commercial DSM Forecast Highlights

Summary of Energy Savings (therms),					
Selected Years	2019	2020	2022	2028	2038
Baseline Forecast (therms)	94,398,445	95,540,156	98,107,808	107,060,779	122,968,382
Potential Forecasts (therms)					
UCT Achievable Economic Potential	93,932,135	94,743,174	96,351,054	99,687,540	107,961,585
TRC Achievable Economic Potential	94,049,416	94,957,770	96,846,949	101,732,286	112,130,063
Achievable Technical Potential	92,760,712	93,017,687	93,545,676	94,544,917	101,496,930
Technical Potential	91,518,453	91,174,891	90,587,883	89,456,268	97,140,722
Cumulative Savings (therms)					
UCT Achievable Economic Potential	466,310	796,982	1,756,754	7,373,239	15,006,797
TRC Achievable Economic Potential	349,029	582,386	1,260,859	5,328,493	10,838,319
Achievable Technical Potential	1,637,733	2,522,469	4,562,133	12,515,863	21,471,451
Technical Potential	2,879,992	4,365,264	7,519,925	17,604,511	25,827,660
Energy Savings (% of Baseline)					
UCT Achievable Economic Potential	0.5%	0.8%	1.8%	6.9%	12.2%
TRC Achievable Economic Potential	0.4%	0.6%	1.3%	5.0%	8.8%
Achievable Technical Potential	1.7%	2.6%	4.7%	11.7%	17.5%
Technical Potential	3.1%	4.6%	7.7%	16.4%	21.0%
Incremental Savings (therms)					
UCT Achievable Economic Potential	247,573	329,694	546,157	1,082,655	785,929
TRC Achievable Economic Potential	186,983	232,619	386,356	788,869	577,031
Achievable Technical Potential	832,269	893,064	1,096,311	1,431,446	983,022
Technical Potential	1,450,966	1,493,682	1,635,337	1,715,038	1,186,783

Appendix B

Industrial DSM Forecast Highlights

Summary of Energy Savings (therms), Selected Years	2019	2020	2022	2028	2038
Baseline Forecast (therms)	24,381,631	24,375,659	25,175,975	26,532,309	29,963,645
Potential Forecasts (therms)					
UCT Achievable Economic Potential	24,266,785	24,204,548	24,873,784	25,692,836	28,577,616
TRC Achievable Economic Potential	24,265,009	24,200,680	24,862,567	25,637,047	28,547,066
RVT Achievable Economic Potential	24,279,497	24,222,866	24,899,836	25,719,051	28,648,060
Achievable Technical Potential	24,244,924	24,172,135	24,814,844	25,524,939	28,368,470
Technical Potential	24,194,340	24,098,874	24,695,516	25,280,045	28,080,681
Cumulative Savings (therms)					
UCT Achievable Economic Potential	114,846	171,111	302,191	839,473	1,386,029
TRC Achievable Economic Potential	116,622	174,979	313,408	895,262	1,416,579
RVT Achievable Economic Potential	102,134	152,793	276,138	813,258	1,315,585
Achievable Technical Potential	136,707	203,524	361,131	1,007,370	1,595,176
Technical Potential	187,291	276,784	480,459	1,252,264	1,882,965
Energy Savings (% of Baseline)					
UCT Achievable Economic Potential	0.5%	0.7%	1.2%	3.2%	4.6%
TRC Achievable Economic Potential	0.5%	0.7%	1.2%	3.4%	4.7%
RVT Achievable Economic Potential	0.4%	0.6%	1.1%	3.1%	4.4%
Achievable Technical Potential	0.6%	0.8%	1.4%	3.8%	5.3%
Technical Potential	0.8%	1.1%	1.9%	4.7%	6.3%
Incremental Savings (therms)					
UCT Achievable Economic Potential	57,496	58,110	70,534	93,728	23,893
TRC Achievable Economic Potential	58,806	60,254	75,575	98,288	21,331
RVT Achievable Economic Potential	51,136	52,294	67,822	89,328	23,854
Achievable Technical Potential	68,344	69,124	85,847	109,853	24,090
Technical Potential	93,164	92,682	109,430	129,563	28,584

Commercial Non Equipment

Segment	Voltage	End Use	Measure	Efficient Definition	Replacement Type	Characteristic	Measure Description	Measure Range	Ramp	Input Unit of Measure	SdG Sq Ft	USD Per Facility	Use Case	Lifecycle Source	Cost Source	Savings Source	Measure Assumptions In 2022				Measure Savings @ generator (kWh) (\$/M)	Base Saturation	Applicability						
																	Measure Lifetime (Years)	Incremental Measure Cost (\$)	Incremental GEM Cost (\$)	Cost Saver									
Microlifezone	Existing	Heating	HVAC - Demand Controlled Ventilation	OCV enabled	Discretionary	Constant ventilation	OCV enabled	0	wh	None	15,000	10,000.00	0.16%	VENL_DCV_Heating_FTMA-v5-8	VENL_DCV_Heating_FTMA-v5-8	VENL_DCV_Heating_FTMA-v5-8	11	5	0.25	-	5	0.00	1.18	0.02	15.0%	75.0%			
Microlifezone	Existing	Heating	Gas Boiler - Stack Exterminor	Exterminor installed	Discretionary	None	Exterminor installed	None	None	None	15,000	1,000	0.16%	GEM_FCO_Heating_NECO-2017-18-1	GEM_FCO_Heating_NECO-2017-18-1	GEM_FCO_Heating_NECO-2017-18-1	11	5	187.69	-	-	-	-	-	130.70	15.0%	100.0%		
Microlifezone	Existing	Heating	Gas Control - Tube mounts	Tube mounts installed	Discretionary	None	Tube mounts installed	None	None	None	15,000	1,000	0.16%	N/A	N/A	N/A	11	5	1.20	-	-	-	-	-	-	-	1.00	0.0%	
Microlifezone	Existing	Heating	Gas Boiler - Insulate Steam Lines/Condensate Tank	Lines and condensate tank insulated	Discretionary	No insulation	Lines and condensate tank insulated	None	None	None	15,000	489.00	0.16%	GEM_STM_Heating_PGE-07-1	GEM_STM_Heating_PGE-07-1	GEM_STM_Heating_PGE-07-1	11	5	12.00	-	-	-	-	-	1.06	5.99	10.0%	100.0%	
Microlifezone	Existing	Heating	Gas Boiler - Insulate Hot Water Lines	Insulated water lines	Discretionary	No insulation	Insulated water lines	None	None	None	15,000	489.00	0.16%	GEM_STM_Heating_PGE-07-1	GEM_STM_Heating_PGE-07-1	GEM_STM_Heating_PGE-07-1	11	5	24.00	-	-	-	-	-	1.06	4.01	10.0%	100.0%	
Microlifezone	Existing	Heating	Space Heating - Heat Recovery Ventilator	HRV installed	Discretionary	None	HRV installed	None	None	None	15,000	1,300.00	0.16%	HRV_Heating_FTMA-v5-0-1	HRV_Heating_FTMA-v5-0-1	HRV_Heating_FTMA-v5-0-1	15	5	7.00	-	-	-	-	-	1.18	10.40	10.0%	100.0%	
Microlifezone	Existing	Heating	Thermostat - Programmable	Programmable thermostat installed	Discretionary	Manual control	Programmable thermostat installed	None	None	None	15,000	1,188.00	0.16%	STAT_WHT-AT-7FN-V-0-1	STAT_WHT-AT-7FN-V-0-1	STAT_WHT-AT-7FN-V-0-1	15	5	188.87	-	-	-	-	-	3.91	23.12	10.0%	100.0%	
Microlifezone	Existing	Heating	Thermostat - WHF Enabled	WHF/interactive thermostat installed	Discretionary	Manual control	WHF/interactive thermostat installed	None	None	None	15,000	1,000.00	0.16%	STAT_WHT-AT-7FN-V-0-1	STAT_WHT-AT-7FN-V-0-1	STAT_WHT-AT-7FN-V-0-1	5	5	0.75	-	-	-	-	-	5.03	1.18	0.0%	100.0%	
Microlifezone	Existing	Heating	Water Heating - Clean Laundry	Clean laundry system	Discretionary	Standard laundry machine	Clean laundry system	None	None	None	15,000	1,000.00	0.16%	COOL_CPO_Heating_NECO-2017-18-1	COOL_CPO_Heating_NECO-2017-18-1	COOL_CPO_Heating_NECO-2017-18-1	10	5	0.85	-	-	-	-	-	205.79	421.41	0.0%	100.0%	
Microlifezone	Existing	Water Heating	Water Heater - High MET Commercial Laundry Washes	ESHA/High MET unit installed	Discretionary	Standard laundry machine	High MET unit installed	None	None	None	15,000	1,000.00	0.16%	CFM_Miscellaneous_RTF-PhC-05-0-8	CFM_Miscellaneous_RTF-PhC-05-0-8	CFM_Miscellaneous_RTF-PhC-05-0-8	11	5	488.42	-	-	-	-	-	112.05	1.06	35.11	4.0%	100.0%
Microlifezone	Existing	Water Heating	Water Heater - Motion Control Faucet	Standard faucet	Discretionary	Standard faucet	Motion-activated faucet	None	None	None	15,000	1.00	0.16%	N/A	N/A	N/A	5	5	0.5	-	-	-	-	-	-	-	0.0%	0.0%	
Microlifezone	Existing	Water Heating	Water Heater - Drainwater Heat Recovery	Drain HR system installed	Discretionary	None	Drain HR system installed	None	None	None	15,000	12.00	0.16%	DMW_DMHR_Water_Heating_OPRFM-v1-1	DMW_DMHR_Water_Heating_OPRFM-v1-1	DMW_DMHR_Water_Heating_OPRFM-v1-1	40	5	880.11	-	-	-	-	-	1.10	18.83	1.0%	100.0%	
Microlifezone	Existing	Water Heating	Water Heater - Efficient Drainwater	Standard unit	Discretionary	Standard unit	ESHA unit	None	None	None	15,000	1.00	0.16%	DMW_Food_Preparation_COA-TRM-2018-9	DMW_Food_Preparation_COA-TRM-2018-9	DMW_Food_Preparation_COA-TRM-2018-9	10	5	122.89	-	-	-	-	-	11.22	21.00	11.0%	20.0%	
Microlifezone	Existing	Water Heating	Water Heater - Pre-Rins Spray Valve	GPM sprayer nozzle	Discretionary	1 GPM sprayer nozzle	1 GPM sprayer nozzle	None	None	None	15,000	1.00	0.16%	DMW_SPR_Water_Heating_RTF-v2-0-3	DMW_SPR_Water_Heating_RTF-v2-0-3	DMW_SPR_Water_Heating_RTF-v2-0-3	4	5	127.84	-	-	-	-	-	116.54	1.18	21.08	25.0%	0.0%
Microlifezone	Existing	Water Heating	Water Heater - Control Controls	Control water boiler controls installed	Discretionary	No central controls	Control water boiler controls installed	None	None	None	15,000	0.00	0.16%	DMWBL_CTR_Water_Heating_FTMA-v5-0-2	DMWBL_CTR_Water_Heating_FTMA-v5-0-2	DMWBL_CTR_Water_Heating_FTMA-v5-0-2	15	5	1,430.47	-	-	-	-	-	1.18	664.42	1.0%	15.0%	
Microlifezone	Existing	Water Heating	Water Heater - Solar System	Solar system installed	Discretionary	None	Solar system installed	None	None	None	15,000	1,136.23	0.16%	DMW_SWR_Water_Heating_RTF-v2-0-3	DMW_SWR_Water_Heating_RTF-v2-0-3	DMW_SWR_Water_Heating_RTF-v2-0-3	20	5	0.28	-	-	-	-	-	0.81	1.11	1.0%	0.0%	
Microlifezone	Existing	Heating	Deionification Fans (DFAC)	Fans installed	Discretionary	None/Standard ventilation	Fans installed	None	None	None	15,000	1.29	0.16%	PHS_Heating_AGS-v5-D-121	PHS_Heating_AGS-v5-D-121	PHS_Heating_AGS-v5-D-121	10	5	7,977.07	-	-	-	-	-	160.32	1.18	836.23	15.0%	20.0%
Microlifezone	Existing	Heating	OCV/NA vent hood	OCV/NA vent hood	Discretionary	Standard kitchen hood	OCV/NA vent hood	None	None	None	15,000	10,000.00	0.16%	COM_CMA-AL-REC-2017-18-1	COM_CMA-AL-REC-2017-18-1	COM_CMA-AL-REC-2017-18-1	15	5	0.51	-	-	-	-	-	0.02	1.00	0.0%	40.0%	
Microlifezone	Existing	Miscellaneous	Pool Heater - Night Covers	Night cover in place	Discretionary	No cover	Night cover in place	None	None	None	15,000	1,875.00	0.16%	PL_COV_Water_Heating_SGS-0-1	PL_COV_Water_Heating_SGS-0-1	PL_COV_Water_Heating_SGS-0-1	5	5	2.07	-	-	-	-	-	1.06	0.0%	100.0%	100.0%	
Microlifezone	Existing	Water Heating	Building Automation System	Automation system installed and programmed	Discretionary	No control system	Automation system installed and programmed	None	None	None	15,000	15,000.00	0.16%	COM_FMS-AL-REC-2017-18-9	COM_FMS-AL-REC-2017-18-9	COM_FMS-AL-REC-2017-18-9	15	5	0.51	-	-	-	-	-	0.02	1.00	0.0%	40.0%	
Microlifezone	Existing	Heating	Commissioning - HVAC	Optimized HVAC design and controls	Discretionary	None	Optimized HVAC design and controls	None	None	None	15,000	11,000.00	0.16%	COM_CX-AL-AG-5	COM_CX-AL-AG-5	COM_CX-AL-AG-5	3	5	1.19	-	-	-	-	-	0.02	1.11	0.1%	100.0%	
Microlifezone	Existing	Heating	Commissioning - HVAC	Optimized HVAC flow and controls	Discretionary	None	Optimized HVAC flow and controls	None	None	None	15,000	15,000.00	0.16%	N/A	N/A	N/A	5	5	1.18	-	-	-	-	-	0.02	1.18	0.0%	25.0%	
Microlifezone	Existing	Heating	Strategic Energy Management	Energy management system installed and programmed	Discretionary	No energy management system	Energy management system installed and programmed	None	None	None	15,000	15,000.00	0.16%	BRNAV_SEM-AL-CPUC-2018_PG-2	BRNAV_SEM-AL-CPUC-2018_PG-2	BRNAV_SEM-AL-CPUC-2018_PG-2	5	5	0.09	-	-	-	-	-	0.01	1.00	0.0%	0.0%	
Microlifezone	Existing	Heating	Insulation - Roof/GIA	R-18	Discretionary	R-18	R-18	None	None	None	15,000	15,000.00	0.16%	INS_CG_Heating_RTF-v2-1-2	INS_CG_Heating_RTF-v2-1-2	INS_CG_Heating_RTF-v2-1-2	40	5	1.28	-	-	-	-	-	1.18	0.0%	0.0%		
Microlifezone	Existing	Heating	Insulation - Wall/Cavity	R-11 or less	Discretionary	R-11 or less	R-11	None	None	None	15,000	4,500.00	0.16%	INS_WC_Heating_RTF-v2-1-1	INS_WC_Heating_RTF-v2-1-1	INS_WC_Heating_RTF-v2-1-1	45	5	1.18	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	Insulation - Ducting	50% reduction in thermal losses	Discretionary	50% reduction in thermal losses	50% reduction in thermal losses	None	None	None	15,000	10,000.00	0.16%	INS_DCT-AL-DB-1	INS_DCT-AL-DB-1	INS_DCT-AL-DB-1	20	5	1.12	-	-	-	-	-	0.01	1.11	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	Windows - High Efficiency	U-12 or better	Discretionary	U-12 or better	U-12 or better	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	Windows - High Efficiency	U-12 or better	Discretionary	U-12 or better	U-12 or better	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-	-	-	1.18	-	0.0%	0.0%	
Microlifezone	Existing	Heating	HVAC - Duct Repair and Sealing	50% reduced duct leakage	Discretionary	50% reduced duct leakage	50% reduced duct leakage	None	None	None	15,000	2,250.00	0.16%	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	WRV_HR_Heating_RTF-v2-1-6	10	5	5	-	-	-</							

Industrial Measures

Segment	Measure				Characteristics										Sources			Measure Assumptions in 2017						
	Vintage	End Use	Measure	Efficient Definition in 2018	Measure Identifier	Replacement Type	Baseline Definition	Efficient Definition / Measure Description	Measure Ramp Rate Name	Ramp Offset	Input Unit of Measure	Input Units	Units per Square Foot	Transmission Losses	Lifetime Source	Costs Source	Savings Source	Measure Lifetime (Years)	Incremental Measure Cost (\$)	Cost Saver	Measure Savings @ meter (Btu) (MWh Orh)	Base Saturation	Applicability	
Food Products	Existing	Heating	Furnace	AFUE 95%	E11	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	7.59	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	37.0%	30.0%
Food Products	Existing	Heating	Boiler	AFUE 98%	E12	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	0.74	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	52.0%	100.0%
Food Products	Existing	Heating	Unit Heater	Infrared Radiant	E13	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	18.49	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	18.0%	100.0%
Food Products	New	Heating	Furnace	AFUE 95%	E14	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	7.59	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	37.0%	30.0%
Food Products	New	Heating	Boiler	AFUE 98%	E15	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	0.74	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	52.0%	100.0%
Food Products	New	Heating	Unit Heater	Infrared Radiant	E16	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	18.49	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	18.0%	100.0%
Agriculture	Existing	Heating	Furnace	AFUE 95%	E17	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	2.83	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	35.1%	30.0%
Agriculture	Existing	Heating	Boiler	AFUE 98%	E18	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	0.74	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	7.4%	100.0%
Agriculture	Existing	Heating	Unit Heater	Infrared Radiant	E19	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	3.58	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	32.8%	100.0%
Agriculture	New	Heating	Furnace	AFUE 95%	E110	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	2.83	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	35.1%	30.0%
Agriculture	New	Heating	Boiler	AFUE 98%	E111	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	0.74	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	7.4%	100.0%
Agriculture	New	Heating	Unit Heater	Infrared Radiant	E112	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	3.58	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	32.8%	100.0%
Primary Metals	Existing	Heating	Furnace	AFUE 95%	E113	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	6.02	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	94.3%	30.0%
Primary Metals	Existing	Heating	Boiler	AFUE 98%	E114	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	0.79	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	0.0%	100.0%
Primary Metals	Existing	Heating	Unit Heater	Infrared Radiant	E115	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	51.23	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	13.1%	100.0%
Primary Metals	New	Heating	Furnace	AFUE 95%	E116	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	6.02	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	94.3%	30.0%
Primary Metals	New	Heating	Boiler	AFUE 98%	E117	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	0.79	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	0.0%	100.0%
Primary Metals	New	Heating	Unit Heater	Infrared Radiant	E118	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	51.23	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	13.1%	100.0%
Stone, Clay, and Glass	Existing	Heating	Furnace	AFUE 95%	E119	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	8.34	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	54.1%	30.0%
Stone, Clay, and Glass	Existing	Heating	Boiler	AFUE 98%	E120	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	8.91	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	7.0%	100.0%
Stone, Clay, and Glass	Existing	Heating	Unit Heater	Infrared Radiant	E121	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	16.81	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	31.7%	100.0%
Stone, Clay, and Glass	New	Heating	Furnace	AFUE 95%	E122	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	8.34	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	54.1%	30.0%
Stone, Clay, and Glass	New	Heating	Boiler	AFUE 98%	E123	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	8.91	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	7.0%	100.0%
Stone, Clay, and Glass	New	Heating	Unit Heater	Infrared Radiant	E124	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	16.81	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	31.7%	100.0%
Petroleum	Existing	Heating	Furnace	AFUE 95%	E125	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	293.12	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	3.2%	30.0%
Petroleum	Existing	Heating	Boiler	AFUE 98%	E126	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	33.37	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	3.9%	100.0%
Petroleum	Existing	Heating	Unit Heater	Infrared Radiant	E127	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	1,074.02	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	1.0%	100.0%
Petroleum	New	Heating	Furnace	AFUE 95%	E128	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	293.12	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	3.2%	30.0%
Petroleum	New	Heating	Boiler	AFUE 98%	E129	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	33.37	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	3.9%	100.0%
Petroleum	New	Heating	Unit Heater	Infrared Radiant	E130	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	1,074.02	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	1.0%	100.0%
Paper and Printing	Existing	Heating	Furnace	AFUE 95%	E131	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	21.33	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	83.7%	30.0%
Paper and Printing	Existing	Heating	Boiler	AFUE 98%	E132	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	32.62	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	7.0%	100.0%
Paper and Printing	Existing	Heating	Unit Heater	Infrared Radiant	E133	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	85.93	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	24.6%	100.0%
Paper and Printing	New	Heating	Furnace	AFUE 95%	E134	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	21.33	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	83.7%	30.0%
Paper and Printing	New	Heating	Boiler	AFUE 98%	E135	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	32.62	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	7.0%	100.0%
Paper and Printing	New	Heating	Unit Heater	Infrared Radiant	E136	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	85.93	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	24.6%	100.0%
Instruments	Existing	Heating	Furnace	AFUE 95%	E137	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	1.41	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	68.2%	30.0%
Instruments	Existing	Heating	Boiler	AFUE 98%	E138	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	1.97	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	6.8%	100.0%
Instruments	Existing	Heating	Unit Heater	Infrared Radiant	E139	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	2.60	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	43.6%	100.0%
Instruments	New	Heating	Furnace	AFUE 95%	E140	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	1.41	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	68.2%	30.0%
Instruments	New	Heating	Boiler	AFUE 98%	E141	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	1.97	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	6.8%	100.0%
Instruments	New	Heating	Unit Heater	Infrared Radiant	E142	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	2.60	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	43.6%	100.0%
Wood and Lumber Products	Existing	Heating	Furnace	AFUE 95%	E143	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	3.14	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	58.5%	30.0%
Wood and Lumber Products	Existing	Heating	Boiler	AFUE 98%	E144	Turnover	AFUE 80% (Standard)	AFUE 98%	LO5Pst	0	1 kWh/hr	1.00	47.66	0.20%	GH/R Heating-AEO13-3	GH/R Heating-EIA14-2014 Ref. Case-6	GH/R Heating-XCELCO-2017-18-4	25	5	6.38	104.4%	7.78	0.5%	100.0%
Wood and Lumber Products	Existing	Heating	Unit Heater	Infrared Radiant	E145	Turnover	Standard	Infrared Radiant	LO2Med	0	1 kWh/hr	1.00	4.59	0.20%	UN/HT Heating-XCELCO-2017-18-4	CNGC Program Data	UN/HT Heating-XCELCO-2017-18-4	15	5	5.54	100.0%	3.20	47.2%	100.0%
Wood and Lumber Products	New	Heating	Furnace	AFUE 95%	E146	Turnover	AFUE 80% (Standard)	AFUE 95%	LO2Med	0	1 kWh/hr	1.00	3.14	0.20%	GH/URN Heating-AEO15-178	CNGC Res Program	AEG BEST	18	5	24.80	100.0%	3.61	58.5%	30.0%
Wood and Lumber Products	New	Heating																						

