

Virgil or Tina

BALANCE SHEET
Fiber Connect Washington LLC

You may attach a Balance Sheet, Profit and Loss Statement, or business plan if available.

ASSETS		LIABILITIES	
Cash in Bank	\$ account to be created	Salaries/Wages Payable	\$ 0
Notes Receivable	\$ 0	Accounts Payable	\$ 0
Accounts Receivable	\$ 0	Notes Payable	\$ 0
Investments	\$ 4,799,262.76	Mortgages Payable	\$ 0
Other Current Assets	\$ 0	Contracts and Bonds Payable	\$ 0
Prepaid Expenses	\$ 0	TOTAL LIABILITIES	\$ 0
Land and Buildings	\$ 0	NET WORTH	
Office Furniture	\$ 0	Common Stock	\$ 0
Other Equipment	\$ 0	Retained Earnings	\$ 0
Other Assets	\$ 0	Capital	\$ 0
TOTAL ASSETS	\$ 4,799,262.76	TOTAL LIABILITIES AND NET WORTH	\$ 0

I. Scope of Operation / Business Plan selected info

Type of Construction Telecom Outside Plant (OSP) Fiber Optic Infrastructure (est 98% Underground, 2% Aerial)

Territory Statewide- Washington

100% as Prime and as CLEC Carrier developing, owning and operating infrastructure and typically signing IRU leases 3 to 20 years with customers for use of dark or lit fiber capacity and associated private line transport services

A. What percentage of work is as: 1. prime?

2. sub?

0 %

B. What percentage of an average job is: 1. subbed?

100%

2. made up of materials?

0 % (subs provide materials)

No. Fiber Connect typically obtains any surety or construction bonds and permits required, and Subcontractors perform work under Master Services Agreements.

C. Are bonds required from subcontractors?

D. Has contractor or any of the owners ever:

1. defaulted on a contract?

No

If yes, attach details

2. caused a Surety to pay a loss?

No

made up of labor?

E. What is fiscal year-end?

Dec 31, 2017

F. If statements are not audits, will one be considered?

N/A Too new in business to have audit trail yet

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G. What method of accounting is used in preparing statements?	<u>Simple Accrual</u>
<input type="checkbox"/> Complete Contract <input type="checkbox"/> % of Completion	X Simple Accrual
H. On what basis of accounting are taxes paid?	<u>Simple Accrual</u>
<input type="checkbox"/> Complete Contract <input type="checkbox"/> % of Completion	X Simple Accrual
I. Have stockholders elected to be considered a "Sub Chapter 'S' Corporation?"	<u>No</u>
J. In what year was contractor last checked by I.R.S.?	<u>N/A Newly formed LCC</u>
K. What portion of inventory shown on financial statement is material for jobs in progress?	0 % we hold no inventory, at present sub-contractors purchase, hold, and are responsible for materials Newly formed LCC , we have projects in proposal stage that will individually generate immediate return in the form of Non Recurring Charges (Installation) fees paid by customer, and also generate Monthly Recurring Charges (MRC) from customers, the initial start up costs will be paid back and company will be in very solid position to generate profit each year competing in our industry niche. Similar companies operated by same owner have been successful.
L. Have operations been profitable since statement date?	<u>same owner have been successful.</u>
M. Have any changes occurred since statement date such as acquisition of additional equipment, purchase of fixed assets, loans to officers, investments, withdrawals, or dividends that would significantly affect financial condition of contractor?	<u>N/A Newly formed LCC</u>

N. References and Relationships - Existing Surety Bond, Insurance, and Credit relationships we expect to duplicate from Brian James' existing Fiber Connect LLC and CLEC in Virginia, as a new separate Fiber Connect Washington LLC registered as a Washington Domestic LLC and CLEC:

Buttrey-Wulff-Mamminga Agency (Business Insurance)

John Mamminga

355 First Street P.O. Box 580 Batavia, Illinois 60510

Phone: (630) 879-0111

Typical coverages required in our industry niche:

Umbrella to extend General Liability Insurance to \$ 5 M

General Liability Insurance to \$ 1 M single event, up to 2x per year

Professional Indemnity aka Errors and Omissions Liability Insurance \$ 2 Million

Workers' Compensation Insurance (additional on top of regulatory minimum) \$ 1 Million

AON Surety Bonds (\$ 1 million in Continuous Bond for Virginia DOT in force currently for Fiber Connect LLC)

George Gionis | Account Executive

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Business Landlord Credit References for Brian James:

Jack A. Lockhart
November 2009 to December 2015
Leased 3 Units (2) 1500 Sqft and (1) 3000Sqft
2740 Beverly Drive, Aurora IL 60505
(630) 499-1326

Mike Garcia
June 2014 to June 2017 (moving to new building under construction)
Lease of (1) 2100Sqft Unit
11482 Robertson Drive, Manassas, VA 20109
President
Mike Garcia Construction, Inc.
4320 Prince William Parkway # 113
Woodbridge, VA 22192
(703) 897-0900 ext. 13

Vik Singh -
May 2011 to Mar 31 , 2017 (moving to new building under construction)
Lease of (1) 2100 Sqft Unit
11490 Roberson Drive , Manassas VA 20109
(571) 426-0356
[mailto:viksingh1000@gmail.com]

John Tyler
Sub-Leasing aprox 2300 sf space beginning Jan 2016 to present
10605 Gaskins Way Manassas VA 20109
John Tyler
President and COO of
Budget Motels Inc.
703-361-6202/ Business