

2015 Wholesale Shared Ride Rate Agreement

Agency: Lotto Global Service (USA) LLC  
 Agency Contact: Name: Leki Lai Email: leki.lai@uslgs.com  
 Phone: 206 588 2617 Fax: \_\_\_\_\_  
 SpeediShuttle Seattle: **SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # C065854**

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**  
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through 2015/12/01-2016/12/31.
- B. **Net Rates**  
Agency shall be billed at net rates for services at the rates set forth of **Exhibit A** hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.
- C. **Payment**  
Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.
- D. **Bookings**  
All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.
- E. **Insurance**  
SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.
- F. **Indemnification**  
SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.
- G. **Notices**  
Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:  
 SpeediShuttle Washington, LLC  
 1237 S. Director St.  
 Seattle, WA 98108  
 Attn: Cecil S. Morton

To Agency:  
Lotto Global Service (USA) LLC  
Suite 404 South Tower, 18000 international blvd  
Seattle WA 98188  
 \_\_\_\_\_  
 \_\_\_\_\_

H. General Provisions

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

SpeediShuttle Washington, LLC

Lotto Global Service (USA) LLC

Signature

Signature

*Cecil S. Morton*

*Hao Han*

Printed Name

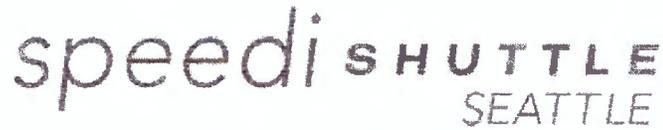
Printed Name

*CEO*

*Managing Director*

Title

Title



**Exhibit A**  
**2015 Wholesale Exclusive/Charter Rates**

One-Way Exclusive Shuttle Between Sea-Tac and				
Zip Code	Area	Retail	Discount	Net Rate
98101	Downtown Seattle	128.80	12.88	115.92
98109	Seattle/Queen Anne	128.80	12.88	115.92
98104	Seattle/Downtown	128.80	12.88	115.92
98121	Seattle/Denny Regrade/Pier 66	128.80	12.88	115.92
98154	Seattle/Safeco Plaza	128.80	12.88	115.92
98122	Seattle/Central Area	129.95	13.00	116.96
98102	Seattle/Eastlake	147.20	14.72	132.48
98112	Seattle/Madison Park	149.50	14.95	134.55
98119	Seattle/Queen Anne/Pier 91	151.80	15.18	136.62
98195	UW Campus	156.40	15.64	140.76
98105	Seattle/Univ. District	158.70	15.87	142.83
98004	Bellevue	163.30	16.33	146.97
98005	Bellevue	157.55	15.76	141.80
98006	Bellevue	157.55	15.76	141.80
98006	Bellevue	157.55	15.76	141.80
98008	Bellevue/Crossroads	171.35	17.14	154.22
98052	Redmond	203.55	20.36	183.20

Hourly Charters for up to eleven (11) passengers:

	Area	Retail	Discount	Net Rate
Hourly	Statewide (Minimum Two Hours)	115.00	11.50	103.50

- Cancellation Policy – Reservations must be cancelled at least twenty-four (24) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity included in all exclusive and charter fares.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334 or (206) 693-7100, by email to reservations@speedishuttleseattle.com or by fax to (206) 566-5982.
- Our call center is available 24 hours per day at (844) 877-3334 or (206) 693-7100 to respond to guests' questions or changes.

**Arrival Procedures**

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have guests look for our greeters holding a sign with their name.

**Departure Procedures**

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email.

speedi SHUTTLE  
SEATTLE

2015 Wholesale Shared Ride Rate Agreement

Agency:	GO WEST TOURS		
Agency Contact:	Name: <u>Elitsa Somleva</u>	Email: <u>Esomleva@gowesttours.com</u>	
	Phone: <u>(415)837-0154 ext 152</u>	Fax: <u>(415)869-5315</u>	
SpeediShuttle Seattle:	<b>SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. #</b> _____		
Sales Period:	WUTC Approval Effective Date	<u>12-31-2016</u>	

This agreement ("Agreement") is by and between Agency and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**  
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from the WUTC Approval Effective Date through 12-31-2016.
- B. **Net Rates**  
Agency shall be billed at net rates for services at the rates set forth of Exhibit A hereto. Rates will be determined by SpeediShuttle Seattle annually. Any shared ride services not specifically provided for will be quoted to Agency on request.
- C. **Payment**  
Payments are due net, thirty days from receipt of invoice. Late payments will be assessed a finance charge of 1 ½% per month.
- D. **Bookings**  
All bookings must be made by reservation, in advance. Bookings must specify arrival and departure times, pickup and drop off location and flight information. Incomplete bookings will be rejected. Bookings must be made at least twenty-four (24) hours in advance. SpeediShuttle Seattle will not accept vouchers for transportation that is not evidenced by a reservation made by Agency. Vouchers, if any, will not be returned to Agency.
- E. **Insurance**  
SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.
- F. **Indemnification**  
SpeediShuttle Seattle will indemnify and hold harmless Agency, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.
- G. **Notices**  
Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:  
SpeediShuttle Washington, LLC  
1132 Bishop St., Ste. 2312  
Honolulu, HI 96813  
Attn: Cecil S. Morton

To Agency:  
GO WEST TOURS  
\_\_\_\_\_  
790 Eddy St. @ Van Ness  
\_\_\_\_\_  
San Francisco, CA 94109  
\_\_\_\_\_  
Attn: Elitsa Somleva  
\_\_\_\_\_

H. General Provisions

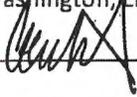
- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Regulated rates provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Agency fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

Each of the undersigned represents and warrants that he or she is duly authorized to execute this Agreement on behalf of the entity first indicated below. This Agreement is subject to regulatory approval by the Washington Utilities and Transportation Commission. SpeediShuttle Seattle will notify Agency within two (2) business days of receiving approval or denial from the Commission.

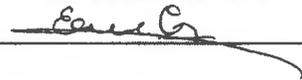
SpeediShuttle Washington, LLC

GO WEST TOURS

Signature



Signature



Cecil S. Morton

ELITSA SOMLEVA

Printed Name

Printed Name

President

FIT Manager

Title

Title

# speedi SHUTTLE SEATTLE

## Exhibit A 2015 Wholesale Shared Ride Rates

One-Way Seat In per Passenger Between Sea-Tac and				
Zip Code	Area	Retail	Discount	Net Rate
98101	Downtown Seattle	15.99	1.60	14.39
98109	Seattle/Queen Anne	15.99	1.60	14.39
98104	Seattle/Downtown	15.99	1.60	14.39
98121	Seattle/Denny Regrade/Pier 66	15.99	1.60	14.39
98154	Seattle/Safeco Plaza	15.99	1.60	14.39
98122	Seattle/Central Area	17.99	1.80	16.19
98102	Seattle/Eastlake	20.15	2.01	18.14
98112	Seattle/Madison Park	20.49	2.05	18.44
98119	Seattle/Queen Anne/Pier 31	20.99	2.10	18.89
98195	UW Campus	21.49	2.15	19.34
98105	Seattle/Univ. District	21.99	2.20	19.79
98004B	Bellevue Hotels	22.00	2.20	19.80
98005B	Bellevue Hotels	22.00	2.20	19.80
98006B	Bellevue Hotels	22.00	2.20	19.80
98007B	Bellevue Hotels	22.00	2.20	19.80
98008B	Bellevue/Crossroads Hotels	22.00	2.20	19.80
98052B	Redmond Hotels	25.00	2.50	22.50

- All rates are per person fares and apply to passengers occupying a seat.
- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334, by email to [reservations@speedishuttleseattle.com](mailto:reservations@speedishuttleseattle.com) or by fax to (808) 873-2158.
- Our call center is available 24 hours per day at (844) 877-3334 to respond to guests' concerns, questions or changes.

### Arrival Procedures

We monitor incoming flights. Guests will be greeted in baggage claim with a name sign on arrival and directed to their shuttle. Please have them look for our greeters holding a SpeediShuttle sign.

### Departure Procedures

Departures will be confirmed with the guests the day prior to the scheduled pickup by telephone or email. Due to the nature of shared ride service guests should be at the pickup point fifteen minutes prior to their scheduled pickup time and all fifteen minutes after their scheduled pickup time.

# speedi SHUTTLE SEATTLE

## 2015 Shared Ride Commission Agreement

Ticket Agent: Paramount Hotel Seattle  
 Ticket Agent Contact: Name: KYLE ASHLE Email: KYLE.A@PARAMOUNTHOTELSEATTLE.COM  
 Phone: 206-343-6770 Fax: N/A  
 SpeediShuttle Seattle: SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # C065854  
 Sales Period: WUTC Approval Effective Date through

This agreement ("Agreement") is by and between Ticket Agent and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**  
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from WUTC Approval Effective Date through \_\_\_\_\_.
- B. **Commissions**  
Ticket Agent shall be paid a commission of 10% on the retail sales sold by agent through its website or directly by its sales or concierge staff.
- C. **Payment**  
Commissions are payable to Ticket Agent on or before the twentieth (20<sup>th</sup>) day of the month following the completion of travel by the guest.
- D. **Bookings**  
Bookings may be made through a web portal made available to the public by Ticket Agent, by telephone to (844) 877-3334 or (206) 693-7100, by email to reservations@speedishuttleseattle.com or by fax to (206) 566-5982. All bookings must be prepaid by credit card unless specific alternate arrangements have been made.
- E. **Insurance**  
SpeediShuttle Seattle will maintain policies of insurance in not less than the amount required by regulatory bodies including the Washington Utilities and Transportation Commission and the Port of Seattle at its own cost and expense.
- F. **Indemnification**  
SpeediShuttle Seattle will indemnify and hold harmless Ticket Agent, its officers, employees and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to, injuries to or deaths of persons or loss of property arising out of the provision of services under this agreement.
- G. **Notices**  
Notices related to this agreement shall be in writing and sent via certified mail to:

To SpeediShuttle Seattle:  
 SpeediShuttle Washington, LLC  
 1237 S. Director St.  
 Seattle, WA 98108  
 Attn: Cecil S. Morton

To Ticket Agent:  
Seattle Paramount Hotel  
724 PINE STREET  
SEATTLE WA 98101  
 \_\_\_\_\_  
 ATTN: Kyle Ashle  
MARK MORRIS

H. General Provisions

- a. All services shall be provided in compliance with all applicable laws and regulations and shall be performed in a high-quality and safe manner.
- b. SpeediShuttle Seattle shall not be liable for delays due to circumstances beyond its control.
- c. Commissions provided in this Agreement are not valid unless and until they are approved by the Washington Utilities and Transportation Commission.
- d. In the event Ticket Agent fails to comply with any of the terms and provisions of this Agreement, SpeediShuttle Seattle may, at its sole option, cease providing services without obligation to Agency.
- e. Any modifications to this Agreement must be in writing, signed by both parties and, if required approved by the Washington Utilities and Transportation Commission.

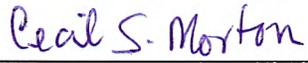
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SpeediShuttle Washington, LLC



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Signature



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Printed Name

CEO

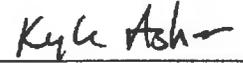
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Title



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Signature



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Printed Name

General Manager

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Title

10/16/15

# speedi SHUTTLE SEATTLE

## 2015 Shared Ride Commission Agreement

Ticket Agent:	Motif Seattle		
Ticket Agent Contact:	Name: Mike West	Email:	mwest@destinationhotels.com
	Phone: 206-971-8035	Fax:	206-971-8100
SpeediShuttle Seattle:	SpeediShuttle Washington, LLC d/b/a SpeediShuttle Seattle Cert. # C065854		
Sales Period:	WUTC Approval Effective Date through	10/31/2016	

This agreement ("Agreement") is by and between Ticket Agent and SpeediShuttle Seattle (the "Parties"). The Parties hereby agree as follows:

- A. **Term**  
The Agreement is effective for shared ride sales made and booked with SpeediShuttle Seattle from WUTC Approval Effective Date through 10/31/2016.
- B. **Commissions**  
*Ticket Agent shall be paid a commission of 10% on the retail sales sold by agent through its website or directly by its sales or concierge staff.*
- C. **Payment**  
Commissions are payable to Ticket Agent on or before the twentieth ( 20<sup>th</sup>) day of the month following the completion of travel by the guest.
- D. **Bookings**  
Bookings may be made through a web portal made available to the public by Ticket Agent, by telephone to (844) 877-3334 or (206) 693-7100, by email to reservations@speedishuttleseattle.com or by fax to (206) 566-5982. All bookings must be prepaid by credit card unless specific alternate arrangements have been made.
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To SpeediShuttle Seattle:  
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1237 S. Director St.  
Seattle, WA 98108  
Attn: Cecil S. Morton

To Ticket Agent:  
Motif Seattle  
1415 5th Ave  
Seattle, WA 98101  
Attn: Mike West

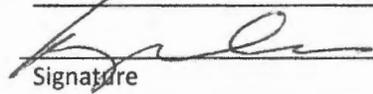
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SpeediShuttle Washington, LLC

Motif Seattle



Signature

Signature

Cecil S. Morton

Shannon Sheron

Printed Name

Printed Name

CEO

General Manager

Title

Title

# speedi SHUTTLE SEATTLE

## Other Information

- Cancellation Policy – Reservations must be cancelled at least two (2) hours prior to the scheduled pickup time. No shows are chargeable at full net rates above.
- Baggage Policy – Two standard size bags per passenger. Additional baggage or oversize baggage will be at an extra charge.
- Gratuity not included.
- Reservations can be made up to twenty-four (24) hours prior to the scheduled pickup time by telephone to (844) 877-3334 or (206) 693-7100, by email to [reservations@speedishuttleseattle.com](mailto:reservations@speedishuttleseattle.com) or by fax to (206) 566-5982.
- Our call center is available 24 hours per day at (844) 877-3334 or (206) 693-7100 to respond to guests' questions or changes.

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