



2014 Wholesale Agreement and Rates

**AGENCY:**

**AGENCY CONTACT:** Name: Jo Wulffenstein Email:  
Phone: 800.929.4548 Fax: 972.987.5339

**SHUTTLE EXPRESS:** Refers to Shuttle Express, Inc. – Certificate No. C-975

**SALES PERIOD:** ~~January 1, 2014~~ – December 31, 2014

May 18, 2014 *WJM*

This service contract is by and between the Agency and SHUTTLE EXPRESS, INC (SE) (collectively the "Parties"). The Parties agree as follows:

**TERM**

Agreement is effective for all sales on and between ~~Jan 1, 2014~~ and Dec. 31, 2014.

May 18, 2014 *WJM*

**RATE AGREEMENT/RETAIL PRICING**

The agreed upon rate for SE services and Downtown Airporter services rendered is retail pricing. Wholesale Tier 1 rates will be applied once \$3,000 of revenue is reached. SE will determine pricing annually. All other SE services will be quoted upon request.

**PAYMENT**

Invoices due upon receipt, net 30 days. We bill for no shows.

**VOUCHERS/BOOKINGS**

All vouchers to indicate whether one way or roundtrip; bookings are to be made in advance with guest arrival times included. If sending manifests, they must be provided at least 7 days before service is to be provided.

**INSURANCE**

SE, at its expense will obtain and maintain in full force policies of insurance in the amount required by regulatory bodies including the Port of Seattle and the Washington Utilities and Transportation Commission as a minimum.

**INDEMNIFICATION**

SE will defend, indemnify, and hold harmless AGENCY, its officers, employees, and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to injuries to or deaths of persons or loss of or damage to property, arising out of the provision of services under this agreement.

**NOTICES**

Notices under the terms of the agreement will be in writing and sent to the following addresses:

<p>To SE: Shuttle Express, Inc. 800 SW 16<sup>th</sup> St. Renton, WA 98057 Attn: Sales Department</p>	<p>To:</p>	<p>Name <u>Port Promotions, LLC</u> Address <u>212 Admiral Way Ste. 5</u> <u>Juneau, AK 99801</u> Attn: <u>Jo Wulffenstein</u></p>
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**GENERAL PROVISIONS**

- a) All services shall be completed in a good and safe manner, in compliance with all applicable laws.
- b) In the event AGENCY fails to comply with any provisions of this agreement, SE has the option to cease providing services without breach.
- c) SE shall not be liable for any delay due to circumstances beyond its control.
- d) Any changes to this document must be signed by both SE and AGENCY.
- e) Regulated rates provided are not valid until approved by the Washington Utilities and Transportation Commission.

**AUTHORITY OF PARTIES**

Each of the undersigned individuals represents and warrants that he or she is duly authorized to execute and deliver this Agreement on behalf of each corporate party indicated below and this Agreement is binding upon said party in accordance with its terms. This agreement is subject to regulatory approval and Shuttle Express will notify AGENCY within 10 days of receiving approval or denial from the Washington Utilities and Transportation Commission.

**SHUTTLE EXPRESS, INC.:**

Jo Wulffenstein  
Signature

Jo Wulffenstein  
Name (please print)

Business Development Mgr.  
Title

Donita Leeson  
Signature

Donita Leeson  
Name (please print)

Sales Director  
Title



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<b>Downtown Airporter Service</b>	<b>Retail</b>	<b>Wholesale Tier 1</b>
Downtown Airporter service (one way) between SeaTac Airport and the following downtown Seattle hotels:	\$18 pp	\$16.20 pp
<ul style="list-style-type: none"> <li>• Crowne Plaza</li> <li>• Fairmont Olympic</li> <li>• Grand Hyatt</li> <li>• Hilton Seattle</li> <li>• Renaissance</li> <li>• Sheraton Seattle</li> <li>• Warwick</li> <li>• Westin Seattle</li> </ul>		

<b>Scheduled Shuttle Service - Hotels</b>	<b>Retail</b>	<b>Wholesale Tier 1</b>
Scheduled service (one way) between SeaTac Airport and the following Seattle hotels:	\$18 pp	\$16.20 pp
<ul style="list-style-type: none"> <li>• Best Western Executive Inn</li> <li>• Courtyard by Marriott – Seattle</li> <li>• Edgewater</li> <li>• Four Points by Sheraton</li> <li>• Holiday Inn Express &amp; Suites (Seattle Center)</li> <li>• Holiday Inn Seattle</li> <li>• Hotel 5</li> <li>• Hyatt at Olive 8</li> <li>• Marriot Waterfront</li> <li>• Maxwell Hotel</li> <li>• Red Lion on 5<sup>th</sup> Avenue</li> <li>• Silver Cloud – Stadium</li> <li>• SpringHill Suites Seattle</li> <li>• Paramount Hotel</li> <li>• Quality Inn &amp; Suites</li> <li>• W Hotel</li> </ul>		

<b>Scheduled Shuttle Service - Piers</b>	<b>Retail</b>	<b>Wholesale Tier 1</b>
Scheduled Service – SeaTac Airport to/from pier 66/91	\$22 pp	\$20 pp
Scheduled Service – Select Bellevue Hotels to/from Pier 66/91 Coast Hotel, Bellevue Red Lion, Hyatt, Hilton	\$21 pp	\$19 pp
Scheduled Service – Major Downtown Seattle Hotels to/from Pier 66/91	\$12 pp	\$10.80 pp

<b>Share Ride Service</b>	<b>Retail</b>	<b>Wholesale Tier 1</b>
SeaTac Airport - Airport-area hotels	\$30 pp	\$21 pp
SeaTac Airport - all other downtown Seattle-area hotels not listed above.	\$34 pp	\$23.50 pp
SeaTac Airport - Bellevue-area hotels	\$38 pp	\$26.50 pp
SeaTac Airport - Redmond, Everett, Tacoma area hotels <i>Excludes the following Tacoma hotels (private service only): Hotel Murano, Best Western (Tacoma Dome), LaQuinta Inn, Red Lion Hotel, Lakewood Motor Inn</i>	\$42 pp	\$29 pp

*Fuel surcharges currently do not apply to Downtown Airporter, Scheduled Service and Share Ride but may be added as necessary. Gratuity not included.*

**Shuttle Express Exclusive Service**

Private service available anywhere in our service area – options include town cars, SUVs, limos, vans, executive and standard coaches, luxury coaches, and private tours.  
\*Qualified for Tier 1 with a minimum booking of \$3,000.

**Rates**

Call for quotes.

Initial and return with contract

## Booking Information

- Retail rates are per person for Shared Ride, Downtown Airporter service and scheduled hotel and pier service.
- Book online using the booking portal provided or email the guest manifest to [sales@shuttleexpress.net](mailto:sales@shuttleexpress.net) at least 7 days before service. Book at least 24 hours in advance for shared and scheduled transfers and at least 72 hours in advance for car, limo and coach service.
- **Private Group Transfers (Advance Bookings Required)**  
Private group transfers, tours, charters are available with advanced bookings. Contact us for net pricing. Options include 6 and 10 passenger vans; 16, 29 and 32 passenger coaches; town cars, SUVs and limos for hourly or point-to-point service.

Email Address: [sales@shuttleexpress.net](mailto:sales@shuttleexpress.net)

Mailing Address: 800 SW 16<sup>th</sup> St., Renton, WA 98057

Phone Number: (425) 981-7000 Fax Number: (425) 981-7053

- **Cancellation policy**  
Contact us *at least 24 hours before service* by fax or email to cancel. No shows will be billed.
- **Vouchers**  
A pre-approved direct bill account or pre-paid service is required for wholesale arrival/departure transfers using vouchers. Passenger will redeem voucher with driver or SE staff upon arrival/departure, one voucher per guest, per trip. **Important: If using vouchers, please include examples with your signed agreement.**

### Voucher language and Guest Information:

- *Advanced bookings are required for arrival/departure transfers. One voucher per passenger, per trip.*
- *Luggage Policy: We allow up to two standard-size checked bags and two carry-ons per guest. Guests with additional luggage must book additional seats for every extra 1-2 checked bags.*
- *Children under age 16 must be accompanied by an adult.*
- *Airport transfer rate does not include optional gratuity.*

## Arrival Procedures

### How to find us at SeaTac Airport

Our check-in area is located on the 3rd floor of the parking garage at SeaTac Airport. From baggage claim, cross sky bridge #4 to the parking garage, then go down one floor to the Ground Transportation Plaza. Share Ride/Scheduled Service check-in is located in the center of the Ground Transportation Plaza; Downtown Airporter check-in is located at Island 2. Our coordinators are available to assist.


### How to find us at Pier 66:

After leaving the Customs Inspection area, turn right and proceed south past the bus area to the sidewalk along the street. Look overhead for the sky bridge. (Do NOT cross the sky bridge.) Our Coordinators, wearing fluorescent green jackets, are located just beyond the sky bridge and the Conference Center entrance.

### How to find us at Pier 91:

After you leave the customs inspection area, the Shuttle Express check-in is located outside the terminal, across the street and at the end of the covered walkway near parking slots "S" and "T." Our coordinators, wearing fluorescent green jackets, will check you in and escort you to your vehicle when you are assigned.

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