

**Puget Sound Pilots
Earned Revenue Report**

This report is for the period between 11/01/2015 and 11/30/2015

| BC charges are included | | Mileage | Special | Trans | Total |
|-------------------------|------------------------|-----------|-----------|----------|------------|
| 183 | ANACKER, D. S. | 7,712.00 | 12,528.58 | 1,083.75 | 21,324.33 |
| 184 | ANTHONY, M.L. | 1,673.00 | 3,306.85 | 742.50 | 5,722.35 |
| 147 | ARNOLD, J. E. | 13,538.00 | 37,384.12 | 1,386.25 | 52,308.37 |
| 163 | BLAKE, M.E. | 15,411.00 | 33,232.50 | 2,385.50 | 51,029.00 |
| 181 | BOUMA, B. W. | 5,699.00 | 6,347.38 | 1,057.50 | 13,103.88 |
| 188 | BROUILLARD, D.A. | 9,200.00 | 14,641.79 | 2,929.25 | 26,771.04 |
| 179 | BRUSCO, D.E. | 20,031.00 | 38,489.47 | 1,733.75 | 60,254.22 |
| 164 | BUJACICH, J.P. | 26,705.00 | 45,845.35 | 2,530.25 | 75,080.60 |
| 165 | CARLSON, I.J. | 14,922.00 | 36,217.83 | 2,355.00 | 53,494.83 |
| 195 | CARSTENSEN, J.L. | 8,724.00 | 9,610.16 | 743.75 | 19,077.91 |
| 186 | CARLEY, W.M. | 12,656.00 | 23,052.19 | 2,092.50 | 37,800.69 |
| 142 | COE, F. A. | 17,545.00 | 48,916.12 | 2,508.75 | 68,969.87 |
| 191 | COLEMAN, S. T. | 3,451.00 | 2,348.00 | 1,020.00 | 6,819.00 |
| 189 | CORYELL, T.D. | 8,488.00 | 19,200.57 | 2,006.50 | 29,695.07 |
| 126 | EMERSON, L. P. | 12,876.00 | 35,389.58 | 1,230.00 | 49,495.58 |
| 185 | ENGSTROM, F.E. | 15,543.00 | 27,623.44 | 2,969.00 | 46,135.44 |
| 162 | ENGSTROM, V.O. | 16,818.00 | 48,078.53 | 3,236.25 | 68,132.78 |
| 192 | GALVIN, J.T. | 8,416.00 | 10,555.56 | 2,822.75 | 21,794.31 |
| 143 | GIESE, P.A. | 15,598.00 | 38,563.63 | 1,425.00 | 55,586.63 |
| 169 | GROBSCHMIT, D.W. | 0.00 | 0.00 | 0.00 | 0.00 |
| 175 | HANNUKSELA, J.A. | 28,712.00 | 85,446.06 | 1,413.75 | 115,571.81 |
| 123 | HARRIS, J. B. | 17,366.00 | 49,333.70 | 1,571.25 | 68,270.95 |
| 155 | HENSHAW, B. F. | 18,965.00 | 43,459.17 | 2,833.75 | 65,257.92 |
| 158 | HURT, G.D. | 9,115.00 | 21,467.21 | 851.25 | 31,433.46 |
| 193 | JENSEN, B. R. | 8,692.00 | 9,035.03 | 1,465.00 | 19,192.03 |
| 128 | JUSTICE, V. K. | 0.00 | 0.00 | 0.00 | 0.00 |
| 170 | KALVOY, J. E. | 23,604.00 | 63,398.26 | 2,816.25 | 89,818.51 |
| 182 | KEARNS, J.T. | 15,960.00 | 17,461.25 | 1,727.50 | 35,148.75 |
| 167 | KELLY, P.S. | 6,773.00 | 8,304.59 | 1,836.25 | 16,913.84 |
| 172 | KLAPPERICH, E.C. | 16,194.00 | 30,360.89 | 2,192.75 | 48,747.64 |
| 190 | LICHTY, E. C. | 14,212.00 | 14,729.63 | 2,539.00 | 31,480.63 |
| 194 | LOWE, B.E. | 9,211.00 | 19,309.12 | 2,657.50 | 31,177.62 |
| 187 | LOWERY, W.W. | 15,667.00 | 26,182.03 | 3,139.50 | 44,988.53 |
| 171 | MARMOL, E. | 10,880.00 | 15,728.02 | 1,680.00 | 28,288.02 |
| 121 | MAYER, D. W. | 9,221.00 | 15,502.71 | 1,967.50 | 26,691.21 |
| 136 | MICHELSON, B. L. | 0.00 | 0.00 | 0.00 | 0.00 |
| 159 | MORK, S. | 0.00 | 0.00 | 0.00 | 0.00 |
| 178 | MORENO, S.E. | 15,759.00 | 28,926.76 | 1,578.75 | 46,264.51 |
| 125 | NEWMAN, A. J. | 23,063.00 | 38,554.01 | 2,391.25 | 64,008.26 |
| 152 | SANDERS, D. A. | 23,979.00 | 60,347.30 | 3,118.75 | 87,445.05 |
| 161 | SCOGGINS, J.T. | 11,511.00 | 42,353.32 | 2,525.00 | 56,389.32 |
| 180 | SCRAGG, J.C. | 18,286.00 | 35,351.32 | 1,860.00 | 55,497.32 |
| 156 | SEMLER, J. R. | 19,773.00 | 45,903.44 | 3,818.75 | 69,495.19 |
| 174 | SEMLER, S.D. | 29,937.00 | 73,140.83 | 2,437.50 | 105,515.33 |
| 177 | SEYMOUR, L.A. | 31,650.00 | 62,533.39 | 2,273.75 | 96,457.14 |
| 116 | SHAFFER, D. L. | 30,786.00 | 77,204.17 | 1,586.25 | 109,576.42 |
| 145 | SHAFFER, J.A. | 23,814.00 | 59,582.16 | 978.75 | 84,374.91 |
| 154 | SHULER, M.J. | 18,892.00 | 60,018.97 | 1,725.00 | 80,635.97 |
| 166 | SLIKER, W.J. | 19,092.00 | 52,827.08 | 2,402.50 | 74,321.58 |
| 122 | SORIANO, D. | 20,860.00 | 46,438.24 | 1,395.00 | 68,693.24 |
| 176 | THORESON, G.P. | 16,592.00 | 32,887.96 | 1,841.25 | 51,321.21 |
| 148 | VON BRANDENFELS, E. M. | 16,559.00 | 32,348.07 | 1,565.00 | 50,472.07 |
| 160 | WARD, J. E. | 0.00 | 0.00 | 0.00 | 0.00 |
| 173 | WILDES, G.R. | 19,100.00 | 41,005.75 | 2,156.25 | 62,262.00 |
| 134 | WOOD, M. D. | 0.00 | 0.00 | 0.00 | 0.00 |

Totals 779,231.00 1,700,472.09 98,603.25 2,578,306.34

-----Counters & Miscellaneous Totals-----

| | -----MTD----- | -----QTD----- | -----YTD----- |
|----------------------|---------------|---------------|---------------|
| Seattle Assignments: | 182 | 363 | 2,303 |
| Ship Assignments: | 644 | 1,310 | 7,154 |
| Pilot Boat Assigns: | 445 | 925 | 5,009 |
| Tonnage Sur-Charge: | 629 | 1,282 | 6,993 |
| Sur-Charge Revenue: | 1,344,787.09 | 2,794,935.84 | 16,322,936.79 |

-----Revenue-----

| | Mileage | Trans | Special | Total |
|--------------|--------------|--------------|---------------|---------------|
| MTD Revenue: | 779,231.00 | 98,603.25 | 1,700,472.09 | 2,578,306.34 |
| QTD Revenue: | 1,608,269.00 | 196,075.50 | 3,530,466.84 | 5,334,811.34 |
| YTD Revenue: | 8,904,542.00 | 1,007,641.75 | 20,158,309.79 | 30,070,493.54 |

-----Source of Revenue Breakdown-----

| | -----This Period--- | --Pre Period Adj-- | -----QTD----- | -----YTD----- |
|------------------|---------------------|--------------------|---------------|---------------|
| LOA/Zone: | 694,664.00 | -871.00 | 1,429,811.00 | 7,992,172.00 |
| Harbor Shift: | 85,438.00 | 0.00 | 178,458.00 | 912,370.00 |
| Transportation: | 98,603.25 | 0.00 | 196,075.50 | 1,007,641.75 |
| To Job: | 50,374.00 | 0.00 | 99,554.50 | 513,015.00 |
| From Job: | 48,229.25 | 0.00 | 96,521.00 | 494,626.75 |
| BC Surcharge: | 29,498.00 | 0.00 | 58,996.00 | 343,441.00 |
| BC IN: | 14,749.00 | 0.00 | 29,498.00 | 181,202.00 |
| BC OUT: | 14,749.00 | 0.00 | 29,498.00 | 162,239.00 |
| Bridge Transit: | 6,302.00 | 0.00 | 16,880.00 | 89,922.00 |
| Under 90': | 2,286.00 | 0.00 | 5,334.00 | 26,670.00 |
| 90' & Over: | 4,016.00 | 0.00 | 11,546.00 | 63,252.00 |
| Waterway: | 62,890.00 | 0.00 | 128,763.00 | 664,240.00 |
| Under 90': | 5,852.00 | 0.00 | 11,438.00 | 70,756.00 |
| 90' & Over: | 57,038.00 | 0.00 | 117,325.00 | 593,484.00 |
| Tonnage SurChg: | 1,350,843.78 | -6,056.69 | 2,794,935.84 | 16,322,936.79 |
| Cancellations: | 9,423.00 | 0.00 | 17,193.00 | 84,409.00 |
| Compass Adj: | 0.00 | 0.00 | 1,077.00 | 4,667.00 |
| Standby: | 32,880.00 | 0.00 | 121,930.00 | 565,608.00 |
| BC: | 0.00 | 0.00 | 0.00 | 2,264.00 |
| Non BC: | 32,880.00 | 0.00 | 121,930.00 | 563,344.00 |
| Slow Down: | 10,412.00 | 0.00 | 11,782.00 | 225,228.00 |
| Salmon Bay: | 0.00 | 0.00 | 0.00 | 1,477.00 |
| Lake Union: | 0.00 | 0.00 | 0.00 | 656.00 |
| Lake Washington: | 0.00 | 0.00 | 0.00 | 0.00 |
| Sea Trials: | 43,940.00 | 0.00 | 44,954.00 | 60,333.00 |
| Miscellaneous: | 63,410.00 | -60.00 | 119,591.00 | 622,004.00 |
| Pilot Boat: | 155,556.00 | -696.00 | 321,900.00 | 1,742,784.00 |