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Table 1 - PSE's Expense Per Customer Growth Since the 2004 GRC Test Year

	2004 GRC Docket		2010 GTIF Docket
	Nos. UE-040640 & 2009 GRC Docket UG-040641	No. UE-090704	No. UG-101644
<u>Electric</u>			
Approved Test Year Revenue Requirement	\$ 1,472,878,464	\$ 2,034,528,051	
Less: Approved Test Year Power Costs	<u>994,621,953</u>	<u>1,428,033,627</u>	
Expenses Net of Power Costs	\$ 478,256,511	\$ 606,494,424	
Test Year Customers	<u>963,672</u>	<u>1,063,953</u>	
Expenses per Customer Net of Power Costs	\$ 496	\$ 570	
Approx. Annual Average Growth Rate Since 2004 GRC			2.8%
<u>Gas</u>			
Approved Test Year Revenue Requirement*	\$ 296,832,057		\$ 440,015,433
Test Year Customers	<u>628,680</u>		<u>748,628</u>
Expenses per Customer	\$ 472		\$ 588
Approx. Annual Average Growth Rate Since 2004 GRC			3.2%

* The rates approved in PSE's gas GRC's do not relate to gas supply costs. These are handled through PSE's Power Purchased Gas Adjustment Mechanism.

Q. How can a company's revenue-per-customer keep pace between the test year and rate year?

A. Since rates do not change between a "modified" test year and the corresponding rate year, the only way for revenue-per-customer to increase between the test year and rate year is for use-per-customer (i.e., the second part of the Commission's found margin) to increase between these two time periods or to add new customers at a cost less than what is embedded in rates. Ultimately, for the Commission's historic ratemaking theory to hold and for a utility's total revenues and expenses to remain matched in the rate year, its revenue-per-customer must grow at the same rate as its expense-per-customer between the test year and rate year.

Q. Has PSE's use-per-customer kept pace with its expense-per-customer unrelated to energy supply?