

1 opinions, the consideration to be received by Qwest in the transaction is fair to the  
2 Company from a financial point of view.

3 **Q. WITH THE NEGOTIATION OF ARCA AND THE CLOSING OF DEXTER, IS THERE**  
4 **STILL A NEED TO COMPLETE THE RODNEY PHASE OF THE TRANSACTION?**

5 A. Yes. Unless QCI completes the Rodney portion of the Dex sale transaction, it will be in  
6 great jeopardy of not being able to pay off its maturing debt. A portion of the Dexter  
7 proceeds have been used to pay the first installment of the ARCA loan, reducing QCI's  
8 indebtedness under the ARCA from \$3.4 billion to \$2.0 billion. See Mr. Cummings' debt  
9 maturity charts. However, QCI's financial position remains precarious. Without the  
10 proceeds from the second phase of the Dex sale, the only other source of cash is cash  
11 flow from internal operations. Even if it were to drastically reduce its capital budgets and  
12 operating expenditures, QCI would likely have insufficient cash from internal operations  
13 to meet upcoming ARCA payments and long-term debt maturities.

14 After the recent closing of the Dexter phase of the transaction, Standard and Poor's  
15 commented to the same effect:

16 [T]he company still faces the challenge of obtaining state regulatory  
17 approvals for the close of the western region, and the close of this \$4.3  
18 billion transaction is expected to occur in 2003. These additional proceeds  
19 are critical in enabling the company to meet upcoming maturities both on  
20 the bank and public debt, which total about \$7 billion from 2003 through  
21 2005, of which about \$4.8 billion is due through 2004, after the \$1.4 billion  
22 pay-down of the \$3.4 billion bank loan.<sup>5</sup>

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<sup>5</sup> Standard and Poor's Press Release, November 12, 2002. ~~See Exhibit PCC-6.~~