### **Qualifications of Michael P. Gorman**

- 1 Q: Please state your name and business address.
- 2 A: Michael P. Gorman. My business address is 16690 Swingley Ridge Road, Suite 140,
- 3 Chesterfield, MO 63017.

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- 4 **Q:** Please state your occupation.
- 5 A: I am a consultant in the field of public utility regulation and a managing principal with
- 6 Brubaker & Associates, Inc., energy, economic and regulatory consultants.
- 7 O: Please summarize your educational background and work experience.
- 8 A: In 1983 I received a Bachelors of Science Degree in Electrical Engineering from
- 9 Southern Illinois University, and in 1986, I received a Masters Degree in Business
- Administration with a concentration in Finance from the University of Illinois at
- 11 Springfield. I have also completed several graduate level economics courses.

In August of 1983, I accepted an analyst position with the Illinois Commerce Commission (ICC). In this position, I performed a variety of analyses for both formal and informal investigations before the ICC, including: marginal cost of energy, central dispatch, avoided cost of energy, annual system production costs, and working capital. In

October of 1986, I was promoted to the position of Senior Analyst. In this position, I

assumed the additional responsibilities of technical leader on projects, and my areas of

responsibility were expanded to include utility financial modeling and financial analyses.

In 1987, I was promoted to Director of the Financial Analysis Department. In this position, I was responsible for all financial analyses conducted by the staff. Among other things, I conducted analyses and sponsored testimony before the ICC on rate of return,

financial integrity, financial modeling and related issues. I also supervised the

development of all Staff analyses and testimony on these same issues. In addition, I supervised the Staff's review and recommendations to the Commission concerning utility plans to issue debt and equity securities.

In August of 1989, I accepted a position with Merrill-Lynch as a financial consultant. After receiving all required securities licenses, I worked with individual investors and small businesses in evaluating and selecting investments suitable to their requirements.

In September of 1990, I accepted a position with Drazen-Brubaker & Associates, Inc. In April 1995 the firm of Brubaker & Associates, Inc. (BAI) was formed. It includes most of the former DBA principals and Staff. Since 1990, I have performed various analyses and sponsored testimony on cost of capital, cost/benefits of utility mergers and acquisitions, utility reorganizations, level of operating expenses and rate base, cost of service studies, and analyses relating industrial jobs and economic development. I also participated in a study used to revise the financial policy for the municipal utility in Kansas City, Kansas.

At BAI, I also have extensive experience working with large energy users to distribute and critically evaluate responses to requests for proposals (RFPs) for electric, steam, and gas energy supply from competitive energy suppliers. These analyses include the evaluation of gas supply and delivery charges, cogeneration and/or combined cycle unit feasibility studies, and the evaluation of third-party asset/supply management agreements. I have also analyzed commodity pricing indices and forward pricing methods for third party supply agreements, and have also conducted regional electric market price forecasts.

In addition to our main office in St. Louis, the firm also has branch offices in Phoenix, Arizona and Corpus Christi, Texas.

### Have you ever testified before a regulatory body?

A:

Q:

A:

Yes. I have sponsored testimony on cost of capital, revenue requirements, cost of service and other issues before the Federal Energy Regulatory Commission and numerous state regulatory commissions including: Arkansas, Arizona, California, Colorado, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Louisiana, Michigan, Missouri, Montana, New Jersey, New Mexico, New York, North Carolina, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming, and before the provincial regulatory Commissions in Alberta and Nova Scotia, Canada. I have also sponsored testimony before the Commission of Public Utilities in Kansas City, Kansas; presented rate setting position reports to the regulatory Commission of the municipal utility in Austin, Texas, and Salt River Project, Arizona, on behalf of industrial customers; and negotiated rate disputes for industrial customers of the Municipal Electric Authority of Georgia in the LaGrange, Georgia district.

### O: Please describe any professional registrations or organizations to which you belong.

I earned the designation of Chartered Financial Analyst (CFA) from the CFA Institute.

The CFA charter was awarded after successfully completing three examinations which covered the subject areas of financial accounting, economics, fixed income and equity valuation and professional and ethical conduct. I am a member of the CFA Institute's Financial Analyst Society.

### Rate of Return Without Decoupling (December 31, 2008)

<u>Line</u>	Description	Amount (1)	Weight (2)	Cost (3)	Weighted <u>Cost</u> (4)
1	Total Debt	\$ 1,190,915,751	54.4%	6.57%	3.58%
2	Common Equity	\$ 996,883,374	<u>45.6%</u>	10.10%	<u>4.60%</u>
3	Total	\$ 2,187,799,125	100.0%		8.18%

Source:

FERC Form-1, p. 112.

### Rate of Return With Decoupling (December 31, 2008)

<u>Line</u>	Description	Amount (1)	Weight (2)	<u>Cost</u> (3)	Weighted <u>Cost</u> (4)
1	Total Debt	\$ 1,190,915,751	54.4%	6.57%	3.58%
2	Common Equity	\$ 996,883,374	<u>45.6%</u>	9.85%	<u>4.49%</u>
3	Total	\$ 2,187,799,125	100.0%		8.06%

Source:

FERC Form-1, p. 112.

### **Capital Structure**

<u>Line</u>	<b>Description</b>	<u>2006</u>	<u>2007</u>	<u>2008</u>
1	Total Debt	\$ 1,114,548	\$ 1,060,450	\$ 1,190,916
2	Common Equity	\$ 916,846	\$ 913,966	\$ 996,883
3	Total Capital	<b>\$ 2,031,394</b>	\$ 1,974,416	<b>\$ 2,187,799</b>
4	Total Debt	54.9%	53.7%	54.4%
5	Common Equity	<u>45.1%</u>	<u>46.3%</u>	<u>45.6%</u>
6	Total Capital	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Source:

FERC Form-1, p.112.

### **Capital Structure**

### **December 31, 2008**<sup>1</sup>

<u>Line</u>	<u>Description</u>	Amount (1)	Weight (2)	Cost (3)	Weighted <u>Cost</u> (4)
1	Long-Term Debt	\$ 1,190,915,751	54.4%	6.57%	3.58%
2	Common Equity	\$ 996,883,374	<u>45.6%</u>	10.10%	4.60%
3	Total	\$ 2,187,799,125	100.0%		8.18%

### Projected as of December 31, 2009, Excluding \$94.2 Mill Equity Issuance<sup>2</sup>

<u>Line</u>	<u>Description</u>	Amount (1)	Weight (2)
4	Long-Term Debt	\$ 1,266,901,042	54.6%
5	Common Equity*	\$ 1,052,550,909	45.4%
6	Total	\$ 2,319,451,951	100.0%

<sup>&</sup>lt;sup>1</sup> FERC Form-1, p. 112.

<sup>&</sup>lt;sup>2</sup> Exhibit No. \_\_\_\_ (MTT-2), p. 2 of 5.

<sup>\* \$1,146,750,909</sup> less \$94,200,000.

### **Proxy Group**

		Bond F	Ratings <sup>1</sup>	Common I	Equity Ratios	S&P Business
Line	<u>Company</u>	S&P	Moody's	<u>AUS</u> 1	Value Line <sup>2</sup>	Profile Score <sup>3</sup>
		(1)	(2)	(3)	(4)	(5)
1	Allegheny Energy	BBB+	Baa2	41.0%	40.9%	Strong
2	Amer. Elec. Power	BBB	Baa1	37.0%	40.7%	Excellent
3	Avista Corp.	BBB+	Baa2	49.0%	51.9%	Strong
4	Black Hills	BBB	Baa1	68.0%	67.7%	Strong
5	Cleco Corp.	BBB	Baa1	46.0%	48.9%	Strong
6	DPL Inc.	Α	A2	42.0%	41.1%	Excellent
7	DTE Energy	A-	A3	45.0%	43.6%	Excellent
8	Edison Int'l	Α	A2	44.0%	44.5%	Strong
9	Empire Dist. Elec.	BBB+	Baa1	43.0%	46.4%	Strong
10	Hawaiian Elec.	BBB	Baa2	53.0%	52.7%	Strong
11	IDACORP, Inc.	A-	A3	49.0%	52.4%	Strong
12	Northeast Utilities	BBB+	Baa1	41.0%	38.1%	Excellent
13	Public Serv. Enterprise	A-	A3	48.0%	49.0%	Excellent
14	UIL Holdings	N/R	Baa2	38.0%	46.4%	N/A
15	Westar Energy	BBB-	Baa2	49.0%	49.7%	Excellent
16	Average	BBB+	Baa1	46.2%	47.6%	Strong
17	Avista Utilities	BBB+4	Baa2 <sup>4</sup>	45.6% <sup>5</sup>		Strong

<sup>&</sup>lt;sup>1</sup> AUS Utility Reports, July 2009.

<sup>&</sup>lt;sup>2</sup> The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

<sup>&</sup>lt;sup>3</sup> S&P Ratings Direct: "U.S. Regulated Electric Utilities, Strongest to Weakest," September 9, 2008.

<sup>&</sup>lt;sup>4</sup> Exhibit No. \_\_\_\_ (MTT-2), p. 1 of 5.

<sup>&</sup>lt;sup>5</sup> Exhibit No. \_\_\_\_ (MPG-3), p. 1.

### **Growth Rates**

		Zad	cks	SNL Fi	nancial	Thomson	Financial	Average
		Estimated	Number of	Estimated	Number of	Estimated	Number of	of Growth
<u>Line</u>	<u>Company</u>	Growth %1	<b>Estimates</b>	Growth %2	<b>Estimates</b>	Growth %3	<b>Estimates</b>	<u>Rates</u>
		(1)	(2)	(3)	(4)	(5)	(6)	(7)
1	Allegheny Energy	14.00%	4	11.00%	3	16.33%	3	13.78%
2	Amer. Elec. Power	4.25%	4	3.00%	5	3.03%	5	3.43%
3	Avista Corp.	8.67%	3	5.00%	2	5.00%	2	6.22%
4	Black Hills	6.00%	2	6.00%	1	6.00%	1	6.00%
5	Cleco Corp.	14.50%	2	11.70%	2	11.72%	2	12.64%
6	DPL Inc.	6.33%	3	9.20%	4	9.33%	4	8.29%
7	DTE Energy	5.00%	2	3.50%	2	3.50%	2	4.00%
8	Edison Int'l	6.33%	3	1.90%	3	1.33%	3	3.19%
9	Empire Dist. Elec.	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Hawaiian Elec.	4.87%	3	3.00%	3	4.87%	3	4.25%
11	IDACORP, Inc.	5.00%	2	5.00%	2	5.00%	2	5.00%
12	Northeast Utilities	8.00%	4	8.50%	6	8.33%	6	8.28%
13	Public Serv. Enterprise	5.75%	4	5.00%	3	5.67%	3	5.47%
14	UIL Holdings	4.13%	3	4.40%	3	4.47%	3	4.33%
15	Westar Energy	5.67%	3	3.10%	4	3.32%	4	4.03%
16	Average	7.04%	3	5.74%	3	6.28%	3	6.35%

Sources:

<sup>&</sup>lt;sup>1</sup> Zacks Elite, http://www.zackselite.com/, downloaded on July 24, 2009.
<sup>2</sup> SNL Interactive, http://www.snl.com/, downloaded on July 24, 2009.

<sup>&</sup>lt;sup>3</sup> Thomson, http://tabsefin.swlearning.com/student/tabsefin\_frame.html, downloaded on July 24, 2009.

### **Constant Growth DCF Model**

<u>Line</u>	<u>Company</u>	13-Week AVG Stock Price <sup>1</sup> (1)	Analysts' <u>Growth<sup>2</sup></u> (2)	Annual <u>Dividend<sup>3</sup></u> (3)	Adjusted <u>Yield</u> (4)	Constant Growth DCF (5)
1	Allegheny Energy	\$25.67	13.78%	\$0.60	2.66%	16.44%
2	Amer. Elec. Power	\$27.17	3.43%	\$1.64	6.24%	9.67%
3	Avista Corp.	\$16.24	6.22%	\$0.72	4.71%	10.93%
4	Black Hills	\$21.54	6.00%	\$1.42	6.99%	12.99%
5	Cleco Corp.	\$21.48	12.64%	\$0.90	4.72%	17.36%
6	DPL Inc.	\$22.49	8.29%	\$1.14	5.49%	13.78%
7	DTE Energy	\$30.67	4.00%	\$2.12	7.19%	11.19%
8	Edison Int'l	\$29.92	3.19%	\$1.24	4.28%	7.46%
9	Empire Dist. Elec.	\$15.91	N/A	\$1.28	N/A	N/A
10	Hawaiian Elec.	\$17.38	4.25%	\$1.24	7.44%	11.68%
11	IDACORP, Inc.	\$24.29	5.00%	\$1.20	5.19%	10.19%
12	Northeast Utilities	\$21.39	8.28%	\$0.95	4.82%	13.10%
13	Public Serv. Enterprise	\$31.56	5.47%	\$1.33	4.45%	9.93%
14	UIL Holdings	\$22.37	4.33%	\$1.73	8.06%	12.39%
15	Westar Energy	\$18.01	4.03%	\$1.20	6.93%	10.96%
16	Average	\$23.07	6.35%	\$1.25	5.65%	12.00%
17	Median					11.44%

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on July 24, 2009.

<sup>&</sup>lt;sup>2</sup> Exhibit No. \_\_\_\_ (MPG-6), Column 7.

<sup>&</sup>lt;sup>3</sup> The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

age	<del>ol</del> d											Ρ	age	1	of 1		- `	-,
_ '04 - '08 Average	Dividend Yield	(2)	0.80%	3.98%	2.90%	3.82%	4.06%	4.00%	4.82%	2.64%	5.82%	4.84%	3.82%	3.18%	3.68%	5.44%	4.32%	3.87%
	20091	(9)	2.34%	6.04%	4.43%	6.59%	4.19%	2.07%	6.91%	4.14%	8.04%	7.13%	4.94%	4.45%	4.22%	7.72%	%99.9	5.53%
	2008	(2)	1.30%	4.20%	3.40%	4.20%	3.80%	4.30%	5.20%	2.70%	6.30%	2.00%	4.00%	3.20%	3.30%	2.50%	5.20%	4.11%
ual	2007	(4)	0.30%	3.40%	2.70%	3.40%	3.50%	3.60%	4.40%	2.20%	5.40%	5.20%	3.50%	2.60%	2.70%	2.00%	4.20%	3.47%
Actual	2006	(3)	A/Z	4.10%	2.50%	3.80%	3.80%	3.70%	4.90%	2.60%	2.70%	4.60%	3.40%	3.30%	3.50%	2.00%	4.30%	3.94%
	2005	(2)	A/N	3.90%	3.00%	3.50%	4.20%	3.70%	4.60%	2.60%	2.70%	4.60%	4.10%	3.50%	3.80%	2.70%	4.00%	4.06%
	2004	(1)	A/X	4.30%	2.90%	4.20%	2.00%	4.70%	2.00%	3.10%	%00'9	4.80%	4.10%	3.30%	5.10%	%00'9	3.90%	4.46%
	Company		Allegheny Energy	Amer. Elec. Power	Avista Corp.	Black Hills	Cleco Corp.	DPL Inc.	DTE Energy	Edison Int'l	Empire Dist. Elec.	Hawaiian Elec.	IDACORP, Inc.	Northeast Utilities	Public Serv. Enterprise	UIL Holdings	Westar Energy	Average
	Line		~	7	က	4	2	9	7	80	6	10	1	12	13	4	12	16

Source:

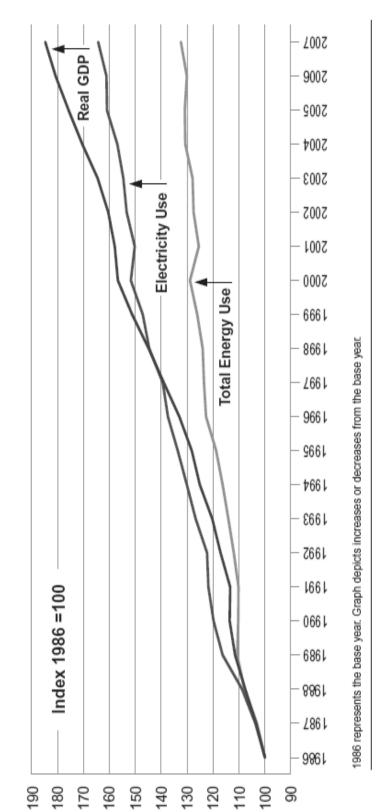
<sup>1</sup> Exhibit No. \_\_\_ (MPG-7), Column 3 / Exhibit No. \_\_\_ (MPG-7), Column 1.

# **Historical Growth Rates**

		Div	Dividend Growth	vth	=	Inflation (CPI)	(1,		Nominal GDP	al GDP	
		Historical	rical	3-5 Years	Historical	rical	3-5 Years	Historical	rical	Projected*	cted*
Line	Company	10 Years (1)	5 Years (2)	Projection (3)	5 Years (4)	10 Years (5)	Projection (6)	5 Years (7)	10 Years (8)	5 Years (9)	10 Years (10)
<b>←</b>	Allegheny Energy	-17.5%	-24.5%	30.0%							
7	Amer. Elec. Power	-4.0%	%0.9-	3.0%							
က	Avista Corp.	-6.0%	2.0%	12.5%							
4	Black Hills	3.5%	3.5%	2.5%							
2	Cleco Corp.	1.5%	0.5%	10.0%							
9	DPL Inc.	1.5%	2.0%	3.5%							
7	DTE Energy	A/A	0.5%	3.0%							
∞	Edison Int'l	1.5%	A/N	4.5%							
6	Empire Dist. Elec.	A/N	A/N	1.5%							
10	Hawaiian Elec.	A/N	A/N	A/A							r
7	IDACORP, Inc.	-4.5%	-8.0%	A/A							ag
12	Northeast Utilities	3.5%	8.5%	6.5%							je
13	Public Serv. Enterprise	1.0%	2.0%	%0.9							1 01
4	UIL Holdings	A/N	A/N	A/N							1
15	Westar Energy	-6.5%	-0.5%	4.5%							
16	Average	%6.0-	0.8%	5.2%	3.2%	2.8%	2.8%	5.4%	2.0%	5.2%	4.9%

The Value Line Investment Survey, May 8, May 29, and June 26, 2009. The average excludes Allegheny Energy because it is an obvious outlier. \* Blue Chip Economic Indicators, March 10, 2009, p. 15.

# Electricity Sales Are Linked to U.S. Economic Growth



Source: U.S. Department of Energy, Energy Information Administration (EIA)

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### **Current and Projected Payout Ratios**

		Dividend	s Per Share	Earnings	Per Share	Payou	t Ratio
<u>Line</u>	<b>Company</b>	2008	3-5 Years	2008	3-5 Years	2008	3-5 Years
		(1)	(2)	(3)	(4)	(5)	(6)
1	Allegheny Energy	\$0.60	\$1.20	\$2.33	\$3.65	25.75%	32.88%
2	Amer. Elec. Power	\$1.64	\$1.90	\$2.99	\$3.50	54.85%	54.29%
3	Avista Corp.	\$0.69	\$1.25	\$1.36	\$1.75	50.74%	71.43%
4	Black Hills*	\$1.40	\$1.56	\$0.18	\$2.50	777.78%	62.40%
5	Cleco Corp.	\$0.90	\$1.60	\$1.70	\$2.50	52.94%	64.00%
6	DPL Inc.	\$1.10	\$1.30	\$2.12	\$2.65	51.89%	49.06%
7	DTE Energy	\$2.12	\$2.50	\$2.73	\$4.00	77.66%	62.50%
8	Edison Int'l	\$1.23	\$1.50	\$3.68	\$4.25	33.42%	35.29%
9	Empire Dist. Elec.	\$1.28	\$1.40	\$1.17	\$2.00	109.40%	70.00%
10	Hawaiian Elec.	\$1.24	\$1.24	\$1.07	\$1.75	115.89%	70.86%
11	IDACORP, Inc.	\$1.20	\$1.20	\$2.18	\$2.75	55.05%	43.64%
12	Northeast Utilities	\$0.83	\$1.15	\$1.86	\$2.25	44.62%	51.11%
13	Public Serv. Enterprise	\$1.29	\$1.70	\$2.90	\$3.75	44.48%	45.33%
14	UIL Holdings	\$1.73	\$1.73	\$1.89	\$2.20	91.53%	78.64%
15	Westar Energy	\$1.16	\$1.40	\$1.31	\$2.15	88.55%	65.12%
16	Average	\$1.23	\$1.51	\$1.96	\$2.78	111.64%	57.10%

Source:

The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

<sup>\*</sup> Black Hills reported a substantial loss in the last quarter of 2008, which influenced its end of the year earnings.

# **Sustainable Growth Rate**

				3 to 5	3 to 5 Year Projections	ctions		
		Dividends	Earnings	<b>Book Value</b>		Payout	Retention	Internal
Line	Company	Per Share	Per Share	Per Share	ROE	Ratio	Rate	<b>Growth Rate</b>
		Ē	(2)	(3)	4	(2)	(9)	(2)
_	Allegheny Energy	\$1.20	\$3.65	\$27.85	13.11%	32.88%	67.12%	8.80%
7	Amer. Elec. Power	\$1.90	\$3.50	\$33.25	10.53%	54.29%	45.71%	4.81%
က	Avista Corp.	\$1.25	\$1.75	\$21.50	8.14%	71.43%	28.57%	2.33%
4	Black Hills*	\$1.56	\$2.50	\$30.50	8.20%	62.40%	37.60%	3.08%
2	Cleco Corp.	\$1.60	\$2.50	\$22.75	10.99%	64.00%	36.00%	3.96%
9	DPL Inc.	\$1.30	\$2.65	\$13.90	19.06%	49.06%	50.94%	9.71%
7	DTE Energy	\$2.50	\$4.00	\$41.00	%92.6	62.50%	37.50%	3.66%
8	Edison Int'l	\$1.50	\$4.25	\$39.00	10.90%	35.29%	64.71%	7.05%
<u></u>	Empire Dist. Elec.	\$1.40	\$2.00	\$17.50	11.43%	%00.02	30.00%	3.43%
10	Hawaiian Elec.	\$1.24	\$1.75	\$17.00	10.29%	%98.02	29.14%	3.00%
7	IDACORP, Inc.	\$1.20	\$2.75	\$35.60	7.72%	43.64%	26.36%	4.35%
12	Northeast Utilities	\$1.15	\$2.25	\$25.25	8.91%	51.11%	48.89%	4.36%
13	Public Serv. Enterprise	\$1.70	\$3.75	\$24.50	15.31%	45.33%	54.67%	8.37%
14	UIL Holdings	\$1.73	\$2.20	\$19.40	11.34%	78.64%	21.36%	2.42%
15	Westar Energy	\$1.40	\$2.15	\$27.20	7.90%	65.12%	34.88%	2.76%
16	Average	\$1.51	\$2.78	\$26.41	10.91%	57.10%	42.90%	4.81%

Source: The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

### **Sustainable Constant Growth DCF Model**

<u>Line</u>	<u>Company</u>	13-Week AVG Stock Price <sup>1</sup> (1)	Sustainable <u>Growth<sup>2</sup></u> (2)	Annual <u>Dividend<sup>3</sup></u> (3)	Adjusted <u>Yield</u> (4)	Constant Growth DCF (5)
1	Allegheny Energy	\$25.67	8.80%	\$0.60	2.54%	11.34%
2	Amer. Elec. Power	\$27.17	4.81%	\$1.64	6.33%	11.14%
3	Avista Corp.	\$16.24	2.33%	\$0.72	4.54%	6.86%
4	Black Hills	\$21.54	3.08%	\$1.42	6.80%	9.88%
5	Cleco Corp.	\$21.48	3.96%	\$0.90	4.36%	8.31%
6	DPL Inc.	\$22.49	9.71%	\$1.14	5.56%	15.27%
7	DTE Energy	\$30.67	3.66%	\$2.12	7.17%	10.82%
8	Edison Int'l	\$29.92	7.05%	\$1.24	4.44%	11.49%
9	Empire Dist. Elec.	\$15.91	3.43%	\$1.28	8.32%	11.75%
10	Hawaiian Elec.	\$17.38	3.00%	\$1.24	7.35%	10.35%
11	IDACORP, Inc.	\$24.29	4.35%	\$1.20	5.15%	9.51%
12	Northeast Utilities	\$21.39	4.36%	\$0.95	4.65%	9.00%
13	Public Serv. Enterprise	\$31.56	8.37%	\$1.33	4.57%	12.94%
14	UIL Holdings	\$22.37	2.42%	\$1.73	7.91%	10.33%
15	Westar Energy	\$18.01	2.76%	\$1.20	6.85%	9.60%
16	Average	\$23.07	4.81%	\$1.25	5.77%	10.57%
17	Median					10.35%

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on July 24, 2009.

<sup>&</sup>lt;sup>2</sup> Exhibit No. \_\_\_\_ (MPG-12), Column 7.

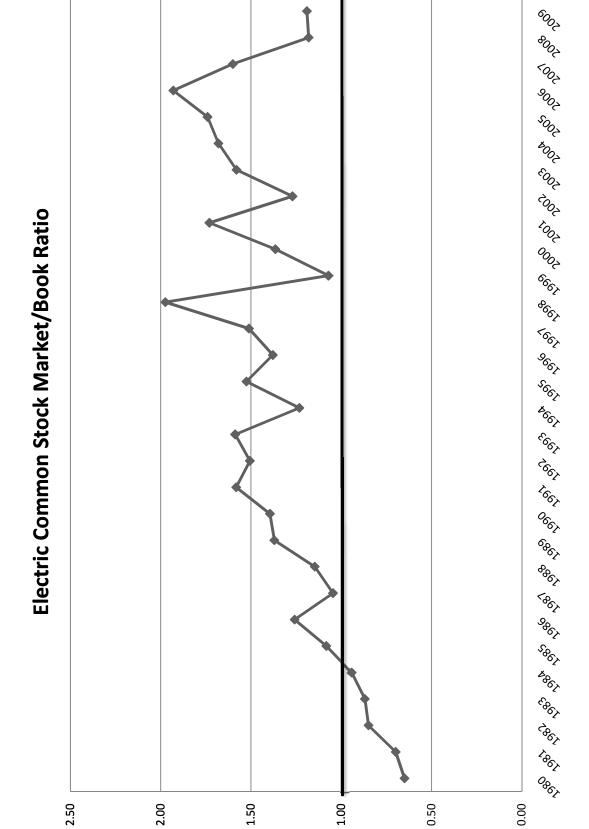
<sup>&</sup>lt;sup>3</sup> The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

# Multi-Stage Growth DCF Model

		13-Week AVG	Annual	First Stage		Sec	Second Stage Growth	wth		Third Stage	Multi-Stage
Line	<u>Company</u>	Stock Price	Dividend <sup>2</sup>	Growth	Year 6	Year 7	Year 8	Year 9	Year 10	<b>Growth</b> <sup>3</sup>	<b>Growth DCF</b>
		Ξ	(2)	(3)	(4)	(2)	(9)	(2)	(8)	(6)	(10)
~	Allegheny Energy	\$25.67	\$0.60	13.78%	12.30%	10.82%	9.34%	7.86%	6.38%	4.90%	9.13%
2	Amer. Elec. Power	\$27.17	\$1.64	3.43%	3.67%	3.92%	4.16%	4.41%	4.65%	4.90%	10.70%
က	Avista Corp.	\$16.24	\$0.72	6.22%	%00'9	5.78%	2.56%	5.34%	5.12%	4.90%	9.94%
4	Black Hills	\$21.54	\$1.42	%00.9	5.82%	5.63%	5.45%	5.27%	5.08%	4.90%	12.27%
2	Cleco Corp.	\$21.48	\$0.90	12.64%	11.35%	10.06%	8.77%	7.48%	6.19%	4.90%	11.77%
9	DPL Inc.	\$22.49	\$1.14	8.29%	7.72%	7.16%	6.59%	6.03%	5.46%	4.90%	11.38%
7	DTE Energy	\$30.67	\$2.12	4.00%	4.15%	4.30%	4.45%	4.60%	4.75%	4.90%	11.78%
80	Edison Int'l	\$29.92	\$1.24	3.19%	3.47%	3.76%	4.04%	4.33%	4.61%	4.90%	8.80%
6	Empire Dist. Elec.	\$15.91	\$1.28	N/A	A/N	N/A	N/A	N/A	A/N	4.90%	A/N
10		\$17.38	\$1.24	4.25%	4.36%	4.46%	4.57%	4.68%	4.79%	4.90%	12.11%
7	IDACORP, Inc.	\$24.29	\$1.20	2.00%	4.98%	4.97%	4.95%	4.93%	4.92%	4.90%	10.11%
12		\$21.39	\$0.95	8.28%	7.71%	7.15%	6.59%	6.03%	5.46%	4.90%	10.61%
13		\$31.56	\$1.33	5.47%	5.38%	5.28%	5.19%	2.09%	2.00%	4.90%	9.49%
14		\$22.37	\$1.73	4.33%	4.43%	4.52%	4.62%	4.71%	4.81%	4.90%	12.75%
15	Westar Energy	\$18.01	\$1.20	4.03%	4.18%	4.32%	4.47%	4.61%	4.76%	4.90%	11.54%
16	Average	\$23.07	\$1.25	6.35%	6.11%	5.87%	5.63%	5.38%	5.14%	4.90%	10.88%
17	17 Median										11.04%
											1

<sup>&</sup>lt;sup>1</sup> http://moneycentral.msn.com, downloaded on July 24, 2009.
<sup>2</sup> The Value Line Investment Survey, May 8, May 29, and June 26, 2009.
<sup>3</sup> Blue Chip Economic Indicators, March 10, 2009.

**Avista Utilities** 



Sources: 2001 - March 2009: AUS Utility Reports. 1980 - 2000: Mergent Public Utility Manual; pp. a15 and a17.

### **Equity Risk Premium - Treasury Bond**

<u>Line</u>	<u>Date</u>	Authorized Electric <u>Returns<sup>1</sup></u> (1)	Treasury <u>Bond Yield<sup>2</sup></u> (2)	Indicated Risk <u>Premium</u> (3)
1	1986	13.93%	7.78%	6.15%
2	1987	12.99%	8.59%	4.40%
3	1988	12.79%	8.96%	3.83%
4	1989	12.97%	8.45%	4.52%
5	1990	12.70%	8.61%	4.09%
6	1991	12.55%	8.14%	4.41%
7	1992	12.09%	7.67%	4.42%
8	1993	11.41%	6.59%	4.82%
9	1994	11.34%	7.37%	3.97%
10	1995	11.55%	6.88%	4.67%
11	1996	11.39%	6.71%	4.68%
12	1997	11.40%	6.61%	4.79%
13	1998	11.66%	5.58%	6.08%
14	1999	10.77%	5.87%	4.90%
15	2000	11.43%	5.94%	5.49%
16	2001	11.09%	5.49%	5.60%
17	2002	11.16%	5.43%	5.73%
18	2003	10.97%	4.96%	6.01%
19	2004	10.75%	5.05%	5.70%
20	2005	10.54%	4.65%	5.89%
21	2006	10.36%	4.91%	5.45%
22	2007	10.36%	4.84%	5.52%
23	2008	10.46%	4.28%	6.18%
24	Q1 2009 <sup>3</sup>	10.31%	3.45%	6.86%
25	Average	11.54%	6.37%	5.17%

<sup>&</sup>lt;sup>1</sup> Regulatory Research Associates, Inc., *Regulatory Focus*, Jan. 85 - Dec. 06, and January 12, 2009.

<sup>&</sup>lt;sup>2</sup> Economic Report of the President 2008: Table 73. The yields from 2002 to 2005 represent the 20-Year Treasury yields obtained from the Federal Reserve Bank. <sup>3</sup> EEI, Rate Case Summary 1Q 2009 Financial Update.

### **Equity Risk Premium - Utility Bond**

<u>Line</u>	<u>Date</u>	Authorized Electric <u>Returns<sup>1</sup></u> (1)	Average "A" Rating Utility <u>Bond Yield<sup>2</sup></u> (2)	Indicated Risk <u>Premium</u> (3)
1	1986	13.93%	9.58%	4.35%
2	1987	12.99%	10.10%	2.89%
3	1988	12.79%	10.49%	2.30%
4	1989	12.97%	9.77%	3.20%
5	1990	12.70%	9.86%	2.84%
6	1991	12.55%	9.36%	3.19%
7	1992	12.09%	8.69%	3.40%
8	1993	11.41%	7.59%	3.82%
9	1994	11.34%	8.31%	3.03%
10	1995	11.55%	7.89%	3.66%
11	1996	11.39%	7.75%	3.64%
12	1997	11.40%	7.60%	3.80%
13	1998	11.66%	7.04%	4.62%
14	1999	10.77%	7.62%	3.15%
15	2000	11.43%	8.24%	3.19%
16	2001	11.09%	7.76%	3.33%
17	2002	11.16%	7.37%	3.79%
18	2003	10.97%	6.58%	4.39%
19	2004	10.75%	6.16%	4.59%
20	2005	10.54%	5.65%	4.89%
21	2006	10.36%	6.07%	4.29%
22	2007	10.36%	6.07%	4.29%
23	2008	10.46%	6.53%	3.93%
24	Q1 2009 <sup>3</sup>	10.31%	6.37%	3.94%
25	Average	11.54%	7.85%	3.69%

Sources:

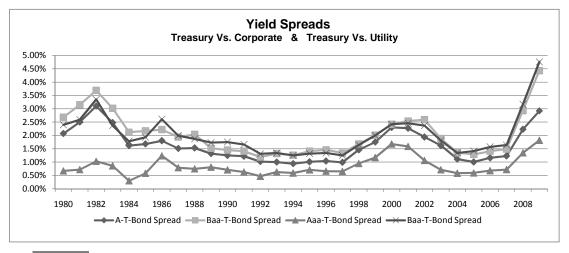
<sup>&</sup>lt;sup>1</sup> Regulatory Research Associates, Inc., *Regulatory Focus,* Jan. 85 - Dec. 06, and January 12, 2009.

<sup>&</sup>lt;sup>2</sup> Economic Report of the President 2008: Table 73. The yields from 2002 to 2005 represent the 20-Year Treasury yields obtained from the Federal Reserve Bank.

<sup>&</sup>lt;sup>3</sup> EEI, Rate Case Summary 1Q 2009 Financial Update.

### **Bond Yield Spreads**

			F	Public Util	ity Bond Yi	elds		Corpo	ate Bond Yiel	ds	
		T-Bond			A-T-Bond	Baa-T-Bond			Aaa-T-Bond	Baa-T-Bond	Baa Utility -
Line	Year	Yield <sup>1</sup>	<u>A<sup>2</sup></u>	Baa <sup>2</sup>	Spread	Spread	Aaa <sup>1</sup>	Baa <sup>1</sup>	Spread	Spread	Corporate
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1	1980	11.27%	13.34%	13.95%	2.07%	2.68%	11.94%	13.67%	0.67%	2.40%	0.28%
2	1981	13.45%	15.95%	16.60%	2.50%	3.15%	14.17%	16.04%	0.72%	2.59%	0.56%
3	1982	12.76%	15.86%	16.45%	3.10%	3.69%	13.79%	16.11%	1.03%	3.35%	0.34%
4	1983	11.18%	13.66%	14.20%	2.48%	3.02%	12.04%	13.55%	0.86%	2.37%	0.65%
5	1984	12.41%	14.03%	14.53%	1.62%	2.12%	12.71%	14.19%	0.30%	1.78%	0.34%
6	1985	10.79%	12.47%	12.96%	1.68%	2.17%	11.37%	12.72%	0.58%	1.93%	0.24%
7	1986	7.78%	9.58%	10.00%	1.80%	2.17 %	9.02%	10.39%	1.24%	2.61%	-0.39%
8	1987	8.59%	10.10%	10.53%	1.51%	1.94%	9.38%	10.58%	0.79%	1.99%	-0.05%
9	1988	8.96%	10.10%	11.00%	1.53%	2.04%	9.71%	10.83%	0.75%	1.87%	0.17%
10	1989	8.45%	9.77%	9.97%	1.32%	1.52%	9.26%	10.03%	0.73%	1.73%	-0.21%
11	1990	8.61%	9.86%	10.06%	1.25%	1.45%	9.32%	10.16%	0.71%	1.75%	-0.30%
12	1991	8.14%	9.36%	9.55%	1.22%	1.41%	8.77%	9.80%	0.63%	1.66%	-0.25%
13	1992	7.67%	8.69%	8.86%	1.02%	1.41%	8.14%	8.98%	0.47%	1.31%	-0.23%
14	1993	6.59%	7.59%	7.91%	1.00%	1.32%	7.22%	7.93%	0.63%	1.34%	-0.12%
15	1994	7.37%	8.31%	8.63%	0.94%	1.26%	7.96%	8.62%	0.59%	1.25%	0.01%
16	1995	6.88%	7.89%	8.29%	1.01%	1.41%	7.59%	8.20%	0.71%	1.32%	0.09%
17	1996	6.71%	7.75%	8.17%	1.01%	1.46%	7.37%	8.05%	0.71%	1.34%	0.03%
18	1997	6.61%	7.60%	7.95%	0.99%	1.34%	7.26%	7.86%	0.65%	1.25%	0.12%
19	1998	5.58%	7.00%	7.26%	1.46%	1.68%	6.53%	7.22%	0.05%	1.64%	0.04%
20	1999	5.87%	7.62%	7.88%	1.75%	2.01%	7.04%	7.87%	1.17%	2.00%	0.04%
21	2000	5.94%	8.24%	8.36%	2.30%	2.42%	7.62%	8.36%	1.68%	2.42%	0.00%
22	2000	5.49%	7.76%	8.03%	2.27%	2.54%	7.02%	7.95%	1.59%	2.46%	0.00%
23	2001	5.43%	7.70%	8.02%	1.94%	2.59%	6.49%	7.80%	1.06%	2.40%	0.00%
24	2002	4.96%	6.58%	6.84%	1.62%	1.88%	5.67%	6.77%	0.71%	1.81%	0.07%
25	2003	5.05%	6.16%	6.40%	1.11%	1.35%	5.63%	6.39%	0.71%	1.34%	0.01%
26	2005	4.65%	5.65%	5.93%	1.00%	1.29%	5.24%	6.06%	0.59%	1.41%	-0.13%
27	2003	4.03%	6.07%	6.32%	1.16%	1.41%	5.59%	6.48%	0.68%	1.57%	-0.15%
28	2007	4.84%	6.07%	6.33%	1.10%	1.41%	5.56%	6.48%	0.00%	1.64%	-0.15%
29	2007	4.28%	6.51%	7.21%	2.23%	2.93%	5.63%	7.45%	1.35%	3.17%	-0.13%
30	Q1 2009	3.45%	6.37%	7.88%	2.23%	4.43%	5.27%	8.21%	1.82%	4.76%	-0.24%
30	Q1 2009	J.4J /0	0.31 /0	1.00/0	2.32/0	4.40/0	J.Z1 /0	0.21/0	1.02/0	4.7070	-0.33/0
31	Average	7.49%	9.12%	9.54%	1.64%	2.05%	8.35%	9.50%	0.86%	2.01%	0.03%



<sup>&</sup>lt;sup>1</sup> Economic Report of the President 2008: Table 73, p. 316. The yields from 2002 to 2005 represent the 20-Year Treasury yields obtained from the Federal Reserve Bank.

<sup>&</sup>lt;sup>2</sup> Mergent Public Utility Manual 2003. Moody's Daily News Reports.

### **Utility Bond Yields**

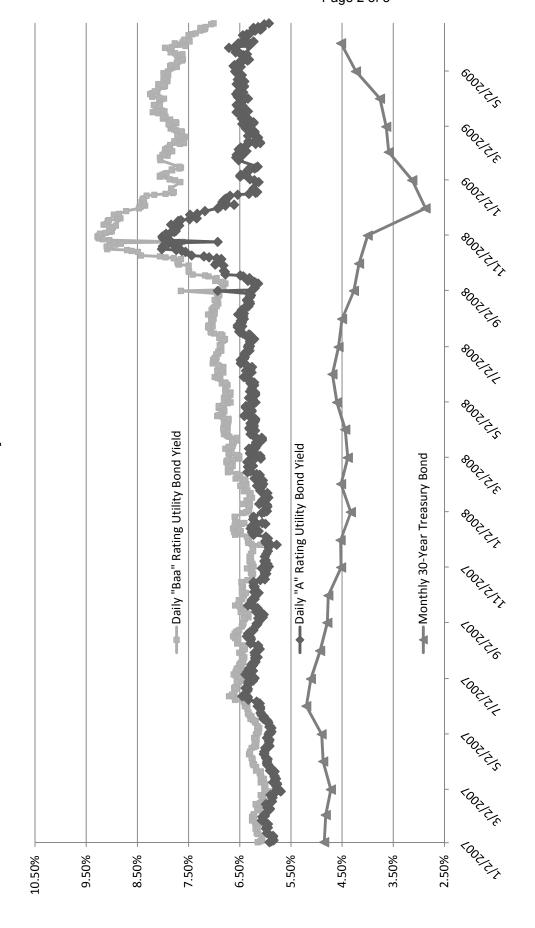
<u>Line</u>	<u>Date</u>	"A" Rating Utility <u>Bond Yield</u> (1)	"Baa" Rating Utility Bond Yield (2)
1	07/17/09	6.08%	7.00%
2	07/10/09	5.88%	6.80%
3	07/02/09	5.97%	6.91%
4	06/26/09	5.94%	6.98%
5	06/19/09	6.14%	7.17%
6	06/12/09	6.30%	7.36%
7	06/05/09	6.41%	7.58%
8	05/29/09	6.32%	7.56%
9	05/22/09	6.58%	7.85%
10	05/15/09	6.34%	7.63%
11	05/08/09	6.60%	7.83%
12	05/01/09	6.59%	7.90%
13	04/24/09	6.50%	7.94%
14	13-Wk Average	6.28%	7.42%
15	5-Wk Average	6.00%	6.97%

Source

www.moodys.com, Bond Yields and Key Indicators.

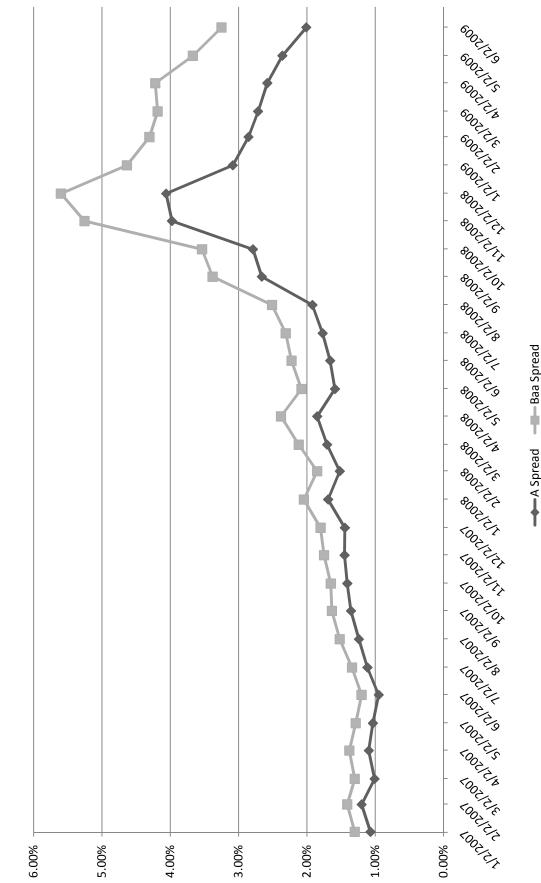
**Avista Utilities** 

**Trends in Utility Bond Yields** 



**Avista Utilities** 

Spread Between "A" or "Baa" Rated Utility Yield and 30-Year Treasury Bond



### **Beta**

<u>Line</u>	<u>Company</u>	<u>Beta</u>
1	Allegheny Energy	1.00
2	Amer. Elec. Power	0.75
3	Avista Corp.	0.70
4	Black Hills	0.80
5	Cleco Corp.	0.70
6	DPL Inc.	0.60
7	DTE Energy	0.75
8	Edison Int'l	0.80
9	Empire Dist. Elec.	0.75
10	Hawaiian Elec.	0.60
11	IDACORP, Inc.	0.70
12	Northeast Utilities	0.70
13	Public Serv. Enterprise	0.80
14	UIL Holdings	0.70
15	Westar Energy	0.75
16	Average	0.74

Source:

The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

### **CAPM**

<u>Description</u>	Historical <u>Premium</u>
Risk-Free Rate <sup>1</sup>	5.00%
Risk Premium <sup>2</sup>	5.60%
Beta <sup>3</sup>	0.74
CAPM	9.14%
	Risk-Free Rate <sup>1</sup> Risk Premium <sup>2</sup> Beta <sup>3</sup>

<u>Line</u>	<u>Description</u>	Prospective <u>Premium</u>
5	Risk-Free Rate <sup>1</sup>	5.00%
6	Risk Premium <sup>1/2</sup>	5.67%
7	Beta <sup>3</sup>	0.74
8	CAPM	9.20%
9	CAPM Average	9.17%

<sup>&</sup>lt;sup>1</sup> Blue Chip Financial Forecasts; July 1, 2009 p. 2.

<sup>&</sup>lt;sup>2</sup> Morningstar, Inc. *Ibbotson SBBI 2009 Classic Yearbook,* p. 100.

<sup>&</sup>lt;sup>3</sup> The Value Line Investment Survey, May 8, May 29, and June 26, 2009.

### S&P Credit Metric Financial Ratios (Without Decoupling) ROE at 10.10%

			Old S&P I	Benchmark <sup>1</sup>	New S&P	
Line	<u>Description</u>	Amount	"A" Rating	"BBB" Rating	Benchmark <sup>2</sup>	Reference
		(1)	(2)	(3)	(4)	(5)
1	Rate Base	\$ 1,185,339				Exhibit No (EMA-2), p. 1 of 11 + Exhibit No (EMA-3), p. 1 of 11.
2	Weighted Common Return	4.60%				Exhibit No (MPG-3), Line 2, Col. 4.
3	Income to Common	\$ 54,551				Line1 x Line 2.
4	Depreciation & Amortization	\$ 65,332				Exhibit No (EMA-2), p. 1 of 11 + Exhibit No (EMA-3), p. 1 of 11.
5	Imputed Amortization	\$ 6,322				p. 3 , Line 21.
6	Deferred Income Taxes	\$ (8,281)				Exhibit No (EMA-2), p. 1 of 11 + Exhibit No (EMA-3), p. 1 of 11.
7	Funds from Operations (FFO)	\$ 117,924				Sum of Line 3 through Line 6.
8	Weighted Interest Rate	3.58%				Exhibit No (MPG-3), Line 1, Col. 4.
9	Interest Expense	\$ 42,392				Line 1 x Line 8.
10	Imputed Interest Expense	\$ 3,450				p. 3, Line 20.
11	FFO Plus Interest	\$ 163,766				Line 7 + Line 9 + Line 10.
12	FFO Interest Coverage	3.6x	3.8x - 4.5x	2.8x - 3.8x	2.0x - 3.5x	Line 11/ (Line 9 + Line 10).
13	Total Debt Ratio	55%	42% - 50%	50% - 60%	45% - 60%	p. 2, Line 3.
14	FFO to Total Debt	18%	22% - 30%	15% - 22%	10% - 30%	Line 7 / (Line 1 x Line 13).

### Sources:

### Note:

Based on the old S&P metrics, Avista's Business Profile Score was '5.'

Based on the new S&P metrics Avista has an "Strong" business profile and an "Aggressive" financial profile.

<sup>&</sup>lt;sup>1</sup> Standard & Poor's, "New Business Profile Scores Assigned to U.S. Utility and Power Companies; Financial Guidelines Revised," June 2, 2004; and "U.S. Integrated Electric Utility Companies, Strongest to Weakest," November 1, 2007.

<sup>&</sup>lt;sup>2</sup> Standard & Poor's, "U.S. Utilities Ratings Analysis Now Portrayed in The S&P Corporate Ratings Matrix," November 30, 2007; and "U.S. Integrated Electric Utility Companies, Strongest to Weakest," September 9, 2009.

### S&P Credit Metric Financial Ratios (Without Decoupling) Financial Capital Structure

<u>Description</u>	Amount (1)	Weight (2)
Long-Term Debt	\$ 1,190,915,751	53.59%
Off-Balance Sheet Debt	\$ 34,577,313	1.56%
Total Long-Term Debt	\$ 1,225,493,064	<del>55.14%</del>
Common Equity	\$ 996,883,374	44.86%
Total	\$ 2,222,376,438	100.00%
	Long-Term Debt Off-Balance Sheet Debt Total Long-Term Debt Common Equity	(1)  Long-Term Debt \$ 1,190,915,751  Off-Balance Sheet Debt \$ 34,577,313  Total Long-Term Debt \$ 1,225,493,064  Common Equity \$ 996,883,374

Source:

Exhibit No. \_\_\_\_ (MPG-3).

### S&P Credit Metric Financial Ratios (Without Decoupling) Off-Balance Sheet Debt Equivalents

<u>Line</u>	<u>Description</u>		mount <u>\$ 000)</u> (1)	Reference (2)
1 2 3	Avista Jurisdictional Allocator  Washington Electric September 2008 Rate Base Washington Gas September 2008 Rate Base Jurisdictional Rate Base	\$	,053,828 178,717 ,232,545	Line 1 + Line 2.
4 5 6	Total Company Electric September 2008 Rate Base Total Company Gas September 2008 Rate Base Total Company Rate Base	\$	,658,985 269,253 ,928,238	Line 4 + Line 5.
7	Avista Washington Allocator	<u>6</u>	<u>3.92%</u>	Line 3 / Line 6.
8 9 10 11	Total Company  Off-Balance Sheet Debt Trade Accounts Receivable Operating Leases Purchased Power Agreements Total Off-Balance Sheet Debt  Imputed Interest Expense	\$ \$ \$ <b>\$</b>	9,600 44,494 <b>54,094</b>	
12 13	Trade Accounts Receivable Operating Leases	\$ \$ \$	1,158 768	
14 15	Purchased Power Agreements  Total Imputed Interest Expense	<u>\$</u> <b>\$</b>	3,471 <b>5,397</b>	
16 17 18	Imputed Amortization Expense Operating Leases Purchased Power Agreements Total Imputed Amortization Expense	\$ \$	3,432 6,459 <b>9,891</b>	
19 20 21	Washington Electric Allocation Off-Balance Sheet Debt Imputed Interest Expense Imputed Amortization	\$ \$ \$	34,577 3,450 6,322	Line 7 x Line 11. Line 7 x Line 15. Line 7 x Line 18.

<sup>&</sup>lt;sup>1</sup> Exhibit\_EMA-2-WA ELEC.xls, Tab: ResultSumEl and Exhibit\_EMA-2-WA GAS.xls, Tab: ResultSumGas.

<sup>&</sup>lt;sup>2</sup> PC\_DR\_265 Attachment.xls.

### S&P Credit Metric Financial Ratios (With Decoupling) ROE at 10.06%

			Old S&P I	Benchmark <sup>1</sup>	New S&P	
Line	Description	Amount	"A" Rating	"BBB" Rating	Benchmark <sup>2</sup>	Reference
		(1)	(2)	(3)	(4)	(5)
1	Rate Base	\$ 1,185,339				Exhibit No (EMA-2), p. 1 of 11 + Exhibit No (EMA-3), p. 1 of 11.
2	Weighted Common Return	4.58%				p. 2, Line 5, Col. 4.
3	Income to Common	\$ 54,348				Line1 x Line 2.
4	Depreciation & Amortization	\$ 65,332				Exhibit No (EMA-2), p. 1 of 11 + Exhibit No (EMA-3), p. 1 of 11.
5	Imputed Amortization	\$ 6,322				p. 4 , Line 21.
6	Deferred Income Taxes + ITC	\$ (8,281)				Exhibit No (EMA-2), p. 1 of 11 + Exhibit No (EMA-3), p. 1 of 11.
7	Funds from Operations (FFO)	\$ 117,721				Sum of Line 3 through Line 6.
8	Weighted Interest Rate	3.58%				p. 2, Line 4, Col. 4.
9	Interest Expense	\$ 42,392				Line 1 x Line 8.
10	Imputed Interest Expense	\$ 3,450				p. 4, Line 20.
11	FFO Plus Interest	\$ 163,563				Line 7 + Line 9 + Line 10.
12	FFO Interest Coverage	3.6x	3.8x - 4.5x	2.8x - 3.8x	2.0x - 3.5x	Line 11/ (Line 9 + Line 10).
13	Total Debt Ratio	55%	42% - 50%	50% - 60%	45% - 60%	p. 3, Line 3.
14	FFO to Total Debt	18%	22% - 30%	15% - 22%	10% - 30%	Line 7 / (Line 1 x Line 13).

### Sources

### Note:

Based on the old S&P metrics, Avista's Business Profile Score was '5.'

 $Based \ on \ the \ new \ S\&P \ metrics \ Avista \ has \ an \ "Strong" \ business \ profile \ and \ an \ "Aggressive" \ financial \ profile.$ 

<sup>&</sup>lt;sup>1</sup> Standard & Poor's, "New Business Profile Scores Assigned to U.S. Utility and Power Companies; Financial Guidelines Revised," June 2, 2004; and "U.S. Integrated Electric Utility Companies, Strongest to Weakest," November 1, 2007.

<sup>&</sup>lt;sup>2</sup> Standard & Poor's, "U.S. Utilities Ratings Analysis Now Portrayed in The S&P Corporate Ratings Matrix," November 30, 2007; and "U.S. Integrated Electric Utility Companies, Strongest to Weakest," September 9, 2009.

### **S&P Credit Metric Financial Ratios** (With Decoupling)

### **Develop Composite Return on Equity (ROE)**

<u>evelop</u>	Composite Return o	-	ount (\$ 000) <sup>1</sup>	Weight	ROE	Weighted ROE
		AIII	(1)	(2)	(3)	(4)
1	Electric Rate Base <sup>1</sup>	\$	1,007,076	84.96%	10.10%	8.58%
2	Gas Rate Base <sup>2</sup>	\$	178,263	15.04%	9.85%	1.48%
3	Total Rate Base	\$	1,185,339	100.00%		10.06%

### Rate of Return at Composite ROE<sup>3</sup>

<u>Line</u>	<u>Description</u>	Amount (1)	Weight (2)	<u>Cost</u> (3)	Weighted <u>Cost</u> (4)
4	Long-Term Debt	\$ 1,190,915,751	54.4%	6.57%	3.58%
5	Common Equity	\$ 996,883,374	<u>45.6%</u>	10.06%	<u>4.58%</u>
6	Total	\$ 2,187,799,125	100.0%		8.16%

Sources:

<sup>&</sup>lt;sup>1</sup> Exhibit No. \_\_\_\_ (EMA-2), p. 1 of 11.

<sup>&</sup>lt;sup>2</sup> Exhibit No. \_\_\_\_ (EMA-3), p. 1 of 11.

<sup>&</sup>lt;sup>3</sup> FERC Form-1, p. 112.

### S&P Credit Metric Financial Ratios (With Decoupling) Financial Capital Structure

<u>Line</u>	<u>Description</u>	Amount (1)	Weight (2)
1	Long-Term Debt	\$ 1,190,915,751	54.35%
2	Off-Balance Sheet Debt	\$ 3,432,000	0.16%
3	Total Long-Term Debt	\$ 1,194,347,751	54.51%
4	Common Equity	\$ 996,883,374	<u>45.49%</u>
5	Total	\$ 2,191,231,125	100.00%

Source:

Exhibit No. \_\_\_\_ (MPG-3).

### S&P Credit Metric Financial Ratios without Decoupling (With Decoupling) Off-Balance Sheet Debt Equivalents

<u>Line</u>	<u>Description</u>	Amount ( <u>\$ 000)</u> (1)	Reference (2)
1 2 3	Avista Jurisdictional Allocator  Washington Electric September 2008 Rate Base Washington Gas September 2008 Rate Base Jurisdictional Rate Base	\$1,053,828 <u>\$ 178,717</u> \$1,232,545	Line 1 + Line 2.
4 5 6	Total Company Electric September 2008 Rate Base Total Company Gas September 2008 Rate Base Total Company Rate Base	\$1,658,985 \$ 269,253 \$1,928,238	Line 4 + Line 5.
7	Avista Washington Allocator	<u>63.92%</u>	Line 3 / Line 6.
	Total Company <sup>2</sup>		
8 9 10 11	Off-Balance Sheet Debt Trade Accounts Receivable Operating Leases Purchased Power Agreements Total Off-Balance Sheet Debt	\$ - \$ 9,600 \$ 44,494 \$ <b>54,094</b>	
12 13 14 15	Imputed Interest Expense Trade Accounts Receivable Operating Leases Purchased Power Agreements Total Imputed Interest Expense	\$ 1,158 \$ 768 \$ 3,471 \$ 5,397	
16 17 18	Imputed Amortization Expense Operating Leases Purchased Power Agreements Total Imputed Amortization Expense	\$ 3,432 \$ 6,459 \$ 9,891	
19 20 21	Washington Electric Allocation Off-Balance Sheet Debt Imputed Interest Expense Imputed Amortization	\$ 34,577 \$ 3,450 \$ 6,322	Line 7 x Line 11. Line 7 x Line 15. Line 7 x Line 18.

Sources:

<sup>&</sup>lt;sup>1</sup> Exhibit\_EMA-2-WA ELEC.xls, Tab: ResultSumEl and Exhibit\_EMA-2-WA GAS.xls, Tab: ResultSumGas.

<sup>&</sup>lt;sup>2</sup> PC\_DR\_265 Attachment.xls.

Revision of Dr. Avera's DCF Model Multi-Stage Growth DCF Model

		13-Week AVG	Annual	First Stage		Sec	Second Stage Growth	wth		Third Stage	Multi-Stage
Line	Company	Stock Price <sup>1</sup> (1)	Dividend <sup>2</sup> (2)	Growth (3)	Year 6 (4)	<u>Year 7</u> (5)	<u>Year 8</u> (6)	<u>Year 9</u> (7)	<u>Year 10</u> (8)	Growth³ (9)	Growth DCF (10)
_	Allegheny Energy	\$32.56	\$0.60	16.13%	14.26%	12.38%	10.51%	8.64%	6.77%	4.90%	8.77%
7	American Elec Pwr	\$30.26	\$1.66	5.39%	5.30%	5.22%	5.14%	2.06%	4.98%	4.90%	10.82%
က	Avista Corp.	\$18.43	\$0.75	5.42%	5.33%	5.25%	5.16%	2.07%	4.99%	4.90%	9.31%
4	Black Hills Corp.	\$26.30	\$1.44	5.25%	5.19%	5.13%	2.07%	5.02%	4.96%	4.90%	10.76%
2	Cleco Corp.	\$21.85	\$0.95	10.96%	9.95%	8.94%	7.93%	6.92%	5.91%	4.90%	11.40%
9	DPL, Inc.	\$21.49	\$1.10	10.61%	%99.6	8.71%	7.75%	%08'9	5.85%	4.90%	12.34%
7	DTE Energy Co.	\$35.29	\$2.18	5.48%	5.39%	5.29%	5.19%	2.09%	2.00%	4.90%	11.60%
80	Edison International	\$32.46	\$1.29	6.85%	6.52%	6.20%	2.87%	5.55%	5.22%	4.90%	%09.6
6	Empire District Elec	\$17.00	\$1.28	%22.9	6.46%	6.14%	5.83%	5.52%	5.21%	4.90%	13.66%
10	Hawaiian Elec.	\$22.78	\$1.24	4.04%	4.18%	4.32%	4.47%	4.61%	4.76%	4.90%	10.32%
7	IDACORP, Inc.	\$29.58	\$1.20	4.36%	4.45%	4.54%	4.63%	4.72%	4.81%	4.90%	9.01%
12		\$23.16	\$0.88	8.27%	7.70%	7.14%	6.58%	6.02%	5.46%	4.90%	9.80%
13	P S Enterprise Group	\$30.03	\$1.41	6.84%	6.52%	6.20%	2.87%	2.55%	5.22%	4.90%	10.44%
14	UIL Holdings	\$30.16	\$1.73	5.17%	5.12%	2.08%	5.03%	4.99%	4.94%	4.90%	11.01%
15	15 Westar Energy	\$19.65	\$1.22	3.71%	3.91%	4.10%	4.30%	4.50%	4.70%	4.90%	10.97%
16	16 Average	\$26.07	\$1.26	7.02%	%99.9	6.31%	2.96%	5.61%	5.25%	4.90%	10.65%

Source: Exhibit No. (WEA-5).

# Revision of Dr. Avera's CAPM

			<b>S&amp;P</b> 500			Market		Return
		Dividend	Growth	Market	Risk-Free	Risk		o
Line	Company	Yield <sup>1</sup>	Rate <sup>2</sup>	Return <sup>3</sup>	Rate	Premium <sup>5</sup>	Beta	Equity
		Đ	(2)	<u>(6)</u>	(4)	(2)	(9)	6
~	Allegheny Energy	2.2%	7.3%	9.7%	4.5%	5.2%	1.00	9.7%
7	American Elec Pwr	2.2%	7.3%	9.7%	4.5%	5.2%	0.75	8.4%
က	Avista Corp.	2.2%	7.3%	9.7%	4.5%	5.2%	0.70	8.1%
4	Black Hills Corp.	2.2%	7.3%	9.7%	4.5%	5.2%	08.0	8.6%
2	Cleco Corp.	2.2%	7.3%	9.7%	4.5%	5.2%	0.70	8.1%
9	DPL, Inc.	2.2%	7.3%	9.7%	4.5%	5.2%	09.0	%9'.
7	DTE Energy Co.	2.2%	7.3%	9.7%	4.5%	5.2%	0.75	8.4%
∞	Edison International	2.2%	7.3%	9.7%	4.5%	5.2%	08.0	8.6%
6	Empire District Elec	2.2%	7.3%	9.7%	4.5%	5.2%	0.75	8.4%
10	Hawaiian Elec.	2.2%	7.3%	9.7%	4.5%	5.2%	09.0	%9'.
7	IDACORP, Inc.	2.2%	7.3%	9.7%	4.5%	5.2%	0.70	8.1%
12	Northeast Utilities	2.2%	7.3%	%2'6	4.5%	5.2%	0.70	8.1%
13	P S Enterprise Group	2.2%	7.3%	%2'6	4.5%	5.2%	08.0	8.6%
4	UIL Holdings	2.2%	7.3%	9.7%	4.5%	5.2%	0.70	8.1%
15	Westar Energy	2.2%	7.3%	9.7%	4.5%	5.2%	0.75	8.4%
16	Average				4.5%	5.2%	0.74	8.3%

<sup>&</sup>lt;sup>1</sup> http://online.barrons.com/public/page/9\_0210-indexespeyields.html, downloaded on June 29, 2009.

<sup>&</sup>lt;sup>2</sup> Morningstar 2009 Classic Yearbook p. 100.

<sup>&</sup>lt;sup>4</sup> Federal Reserve: 20-Year Treasury bonds for June 2009.  $^3$  Column 1 \* (1 + Column 2) + Column 2.

<sup>&</sup>lt;sup>5</sup> Column 3 minus Column 4.

 $<sup>^{6}</sup>$  The Value Line Investment Survey, May 8, May 29, and June 26, 2009.