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                     BEFORE THE WASHINGTON
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           UTILITIES AND TRANSPORTATION COMMISSION
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     WASHINGTON UTILITIES AND
                                          )Docket UT-040788
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     TRANSPORTATION COMMISSION,
                                          )Volume VII
                        Complainant,
                                          )Pages 635-705
 5
            v.
 6
     VERIZON NORTHWEST, INC.,
 7
                        Respondent.
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 9
                   A public hearing in the above-entitled
10
     matter was held at 6:10 p.m. on Tuesday, August 17,
11
     2004, at 2320 California Street, Everett, Washington,
12
     before Administrative Law Judge C. ROBERT WALLIS and
13
     Commissioner RICHARD HEMSTAD.
14
                   The parties present were as follows:
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16
                   COMMISSION STAFF, by Donald T. Trotter,
     Assistant Attorney General, 1400 S. Evergreen Park
     Drive, S.W., P.O. Box 40128, Olympia, Washington,
17
     98504-1028.
18
                   VERIZON NORTHWEST, INC., by Judith
19
     Endejan, Attorney at Law, Graham & Dunn, Pier 70,
     2801 Alaskan Way, Suite 300, Seattle, Washington
20
     98121, and David Valdez, Vice President, 1800 41st
     Street, P.O. Box 1003, Everett, Washington 98206.
21
                   PUBLIC COUNSEL, by Simon ffitch,
22
     Assistant Attorney General, 900 Fourth Avenue, Suite
     2000, Seattle, Washington 98164.
23
24
     Barbara L. Nelson, CCR
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     Court Reporter
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- 1 COMMISSIONER HEMSTAD: Good evening, ladies
- 2 and gentleman. I'll call this meeting to order. My
- 3 name is Dick Hemstad, I'm one of the three
- 4 Commissioners of the Washington State Utilities and
- 5 Transportation Commission, and we are holding this
- 6 public hearing tonight in Docket UT-040788. It is
- 7 the application of Verizon Northwest, which has filed
- 8 a request for a general rate case, increasing its
- 9 rates, and we are holding this public hearing this
- 10 evening to deal with their initial request for an
- 11 interim, that is to say, a short-term rate increase
- 12 pending the resolution of the larger issues in the
- 13 entire case.
- MR. KAMINSKI: Can't hear. You'll have to
- 15 speak up. There's a lot of people that can't hear
- 16 you.
- MS. KAMINSKI: We can't even tell if you're
- 18 talking to us or to yourself.
- 19 COMMISSIONER HEMSTAD: All right. I'm
- 20 trying to understand how well this microphone -- I'm
- 21 getting a lot of echo. Is that better?
- MR. HANSON: We can hear you just fine.
- 23 COMMISSIONER HEMSTAD: With me tonight is
- 24 Bob Wallis, an Administrative Law Judge, who will
- 25 provide some additional information about the case

- 1 and how we will proceed to take your testimony this
- 2 evening.
- 3 I will add that this is part of the formal
- 4 proceeding and your testimony will be recorded as
- 5 part of the formal record for the entire case, and so
- 6 you should treat it as you're providing testimony in
- 7 this proceeding and rather than simply quite informal
- 8 comments, but we wish to keep this as informal as
- 9 possible in the context of this as part of the rate
- 10 case in chief.
- 11 With that, I'll turn it over to
- 12 Administrative Law Judge Mr. Wallis.
- 13 JUDGE WALLIS: Thank you, Commissioner. I'd
- 14 like to begin by explaining who the people are that
- 15 are in the front of the room. You can see to my left
- 16 is Ms. Nelson, who's a court reporter, who is taking
- 17 down the testimony that every person is going to
- 18 give, the questions and the answers, so that the
- 19 Commission has a full record of this proceeding when
- 20 it deliberates on a decision regarding the interim
- 21 rate increase.
- To my right is counsel table. And seated
- 23 there, in the order preceding from closest to me to
- 24 farther away is, first, Mr. Trotter, Donald Trotter,
- 25 who is counsel for the Commission Staff.

- 1 Seated next to him, in the temporary absence
- of Verizon's counsel, is David Valdez, who is a vice
- 3 president of Verizon Northwest, and he expects to be
- 4 joined soon by their attorney, Ms. Judy Endejan.
- 5 Seated next to him, at the far end of
- 6 counsel table, is Simon ffitch, who is Public
- 7 Counsel, assigned by the Attorney General for this
- 8 proceeding, and he is charged with representing the
- 9 interests of the public in this docket.
- 10 In addition, I know that present in the
- 11 building are two persons who represent other groups
- 12 that have formally intervened that are taking part in
- 13 this proceeding. One is the American Association of
- 14 Retired Persons, AARP, and they are represented by
- 15 Ron Roseman, who is present in the building. He's
- 16 seated up toward the back. Mr. Roseman, raise your
- 17 hand again, please.
- 18 And in addition, the Citizens Utility
- 19 Alliance has formally intervened and is a party, and
- 20 their Chief Executive Officer, Mr. John O'Rourke, I
- 21 believe is outside the -- no, he's right here. Raise
- 22 your hand, please.
- 23 And in addition to that, we have members of
- 24 the Commission Staff who are present, both of our
- 25 advocacy staff and our administrative staff. Could

- 1 the Commission Staff representatives raise your
- 2 hands? Okay. Thank you very much.
- 3 The purpose of tonight's session is for the
- 4 Commission to hear your comments about the company's
- 5 proposal. Unlike some public meeting sessions that
- 6 you've attended, it's not an opportunity to exchange
- 7 views with the Commissioner or with other parties,
- 8 but it's to hear your story.
- 9 And I wanted to make sure that we introduce
- 10 all of the participants so that if you do have
- 11 questions, there are a number of people that you can
- 12 ask. Mr. Valdez indicates that, in addition, if you
- 13 have problems with the company, with your service,
- 14 with any question other than the interim, that there
- 15 are company representatives outside that will hear
- 16 your concerns and deal with them.
- 17 So if you do have questions, please feel
- 18 free to ask any of the individuals that I've
- 19 identified, either at a break in the proceeding or at
- 20 its conclusion, and if they don't know the answer,
- 21 I'm sure that they'll either refer you to someone who
- 22 does know the answer or they'll see that the question
- 23 is passed along to someone who can address it for
- 24 you.
- 25 The purpose of tonight's hearing is to hear

- 1 your comments only on the interim proceeding. As
- 2 Commissioner Hemstad indicated, the company has filed
- 3 a general rate case. It recently filed tariffs in
- 4 that case that indicate it's seeking an increase of
- 5 about \$10 a line per month on a permanent basis, but
- 6 that isn't the issue that we have tonight.
- 7 Tonight's issue is only interim, in which
- 8 they are asking for a temporary increase of about
- 9 \$3.50 a month per line for most of the company's
- 10 lines, and that will end when the Commission enters
- 11 its order in the general rate proceeding. Hearings
- 12 on that general increase are going to be held in
- 13 March. There will be public hearings, both in
- 14 Everett and in Eastern Washington, where you can
- 15 express your concerns about the general increase at
- 16 that time. And when the Commission enters its order
- on the general, then the interim will cease to exist.
- 18 If the Commission finds that the company's
- 19 entitled to a larger increase than \$3.50, then rates
- 20 would go up. If the Commission finds that the
- 21 permanent increase is less than the amount of the
- 22 interim, then the rate that you pay would fall.
- I'd like to talk for just a moment about the
- 24 issues that the Commission is facing in this docket,
- 25 and then I'd like to give people at counsel table the

- 1 opportunity to comment on that description and add
- 2 what they feel is important for you to know as you
- 3 prepare and make your comments.
- 4 Last year, the Commission required the
- 5 company, in another proceeding, to lower the charges
- 6 that it made to long distance companies to connect to
- 7 its lines by about \$30 million. The Commission
- 8 refused the company's request at that time just to
- 9 automatically increase others of its rates, but
- 10 invited the company to come back in with more
- 11 information for a general rate case, which the
- 12 company now has done.
- 13 The company is asking for the equivalent of
- 14 the funds that it lost in the access charges, or
- about \$30 million, as a result of the Commission's
- 16 decision in this interim portion of the general rate
- 17 case.
- 18 The company contends, in very broad terms,
- 19 that it's losing money on Commission-regulated
- 20 business. While the Commission has ruled in the past
- 21 that it's entitled to earn about 10 percent on its
- 22 investment as a result of its business, it says that
- 23 it needs the interim increase, and it's only asking
- 24 for the amount of last year's reduction, to achieve
- 25 minimal health in its intrastate business.

- 1 The other parties disagree. The Commission
- 2 Staff argues that the company is not in as bad shape
- 3 as it says it is, and that even though its regulated
- 4 earnings are low, Staff says about two percent, it
- 5 argues that the company doesn't need the money to
- 6 maintain its operations.
- 7 Public Counsel, the Consumer Utility
- 8 Alliance, AARP, the Department of Defense, and a
- 9 business customer group called WeBTEC are all
- 10 participants in this docket and, in general, they
- 11 agree with Staff and they oppose an interim increase.
- 12 Commission Staff also argues that if there
- 13 is an increase, it shouldn't be an equal amount for
- 14 all customers, but it should be an equal percentage.
- 15 Because residential rates are lower than business
- 16 rates, that would mean a lower increase for home
- 17 users and a higher increase for business users.
- 18 The company opposes that, arguing that
- 19 business customers now have more options, and if
- 20 their rates rise too fast or too far, those customers
- 21 will leave the company entirely and get service from
- 22 a competitor and everyone left on the system will be
- 23 worse off.
- 24 So that's a very short description of the
- 25 result of the hearing. We have evidence stacking

- 1 about this high, we have two and a half days of
- 2 transcript, the testimony of witnesses and
- 3 cross-examination, and from that and the results of
- 4 tonight's session, the Commission will receive briefs
- 5 from the parties and make up its mind.
- 6 Now I'd like to give each of the parties the
- 7 opportunity to respond or to amplify the very general
- 8 comments that I have made very briefly, and I will
- 9 acknowledge the arrival of Ms. Endejan, who does
- 10 represent the company in this matter.
- 11 MS. ENDEJAN: Thank you, Your Honor. Would
- 12 would you like to hear from the company first?
- 13 JUDGE WALLIS: Please proceed.
- 14 MS. ENDEJAN: David Valdez will deliver
- 15 remarks for Verizon.
- 16 MR. VALDEZ: Good evening, and thank you for
- 17 this opportunity for allowing me to explain why
- 18 Verizon is seeking an interim increase of \$3.54 in
- 19 the monthly price for basic residential and business
- 20 telephone service in Washington State.
- 21 MR. KAMINSKI: Could you make that a little
- 22 louder, please?
- 23 MR. VALDEZ: Certainly. Is this better? Is
- 24 that better? Verizon faces an immediate and serious
- 25 financial problem involving the company's intrastate

- 1 operations in Washington. The company's revenues
- 2 from intrastate operations are not covering the cost
- 3 of the financial status, and therefore, we simply
- 4 can't continue to lose money in the state and we need
- 5 to adjust our rates.
- 6 It should be noted that Verizon's rates in
- 7 Washington have generally remained unchanged or have
- 8 decreased during the past 22 years. We need
- 9 sufficient revenues to continue to provide quality
- 10 customer service and continue to attract the
- 11 investment needed to provide new products and
- 12 services our customers want.
- 13 Through this interim request, Verizon seeks
- 14 only enough revenue to get the company's earnings
- 15 back in the black. In the months ahead, we will work
- 16 with the Commission and interested parties to fully
- 17 and fairly evaluate our long-term revenue needs and
- 18 rate structure filed under the general rate
- 19 proceeding.
- The proposed interim rate adjustment will
- 21 restore \$29.7 million in annual revenue, the amount
- 22 by which the Commission reduced Verizon's payment for
- 23 long distance carriers that use the company's
- 24 networks. The interim rates would be in effect until
- 25 the Commission completes the general rate case

- 1 review, and the interim rates are subject to refund.
- 2 At Verizon, we are proud of the high level
- 3 of service we provide our residential and business
- 4 customers. We also take pride in the digital
- 5 switching network, which is 2,400 miles of fiberoptic
- 6 cable, 25,000 miles of copper, that serve both large
- 7 and small customers. Supporting this network are
- 8 more than 1,800 highly skilled and dedicated
- 9 employees, who are active members in the communities
- 10 that they serve across the state.
- 11 Verizon's Washington network is the result
- 12 of 20 -- of 2.5 billion of investment. During the
- 13 past four years alone, the company has invested more
- 14 than 589 million to provide a high-quality network
- 15 and state of the art services. We plan to invest an
- 16 additional \$89 million in 2004.
- 17 Our traditional phone business in the state
- 18 continues to shrink as the world changes and
- 19 customers communicate in new ways. In 1999, Verizon
- 20 was adding more than 4,000 lines per month. By 2003,
- 21 the company was losing almost 2,900 lines per month.
- 22 While we have held the line on the increases in our
- 23 residential and business rates for more than two
- 24 decades, our net income from intrastate revenues
- 25 operations is now in negative territory.

- 1 No one wants to pay more for any product or
- 2 service, but it is now the time for the Commission to
- 3 act on this interim rate request and then carefully
- 4 consider our general rate filing.
- 5 Business and consumers alike benefit from a
- 6 robust telecommunications network. We look to the
- 7 Commission to restore Verizon's ability to reinvest
- 8 in our local network and set rates that allow us to
- 9 maintain strong customer service. I'd like to thank
- 10 you for this opportunity.
- JUDGE WALLIS: Mr. ffitch, for Public
- 12 Counsel.
- 13 MR. FFITCH: Thank you, Your Honor. Can you
- 14 hear me? Can you hear me now? Thank you, Your
- 15 Honor.
- 16 Again, as I was introduced a bit earlier, I
- 17 am Simon ffitch, Assistant Attorney General, with the
- 18 Public Counsel office. And Public Counsel is part of
- 19 the Washington Attorney General's office. Our office
- 20 was created to represent, as the Judge indicated, to
- 21 represent the customers of the regulated telephone
- 22 companies in the state, for example, Verizon and
- 23 Qwest, and also the regulated electric and gas
- 24 companies, for example, Puget Sound Energy. And we
- 25 have a handout at both of the information tables or

- 1 the sign-in tables that describes our office.
- 2 And as the Judge indicated, we are
- 3 representing the customers of Verizon in this case,
- 4 and particularly emphasizing the interests of the
- 5 residential and small business customers. We have
- 6 presented expert financial testimony in this
- 7 proceeding opposing the interim request. We did
- 8 present that testimony jointly with AARP and with the
- 9 WeBTEC organization, which is an association of very
- 10 large business customers of telecommunications.
- 11 Our fundamental position is that Verizon
- 12 does not face a financial emergency and has
- 13 sufficient resources to maintain its Washington
- 14 operations for the next few months without the need
- 15 for an interim rate increase to tide them over.
- 16 In our view, any decision on Verizon's rates
- 17 should await a full review of the company books in
- 18 the full rate case. And while our testimony in the
- 19 case is somewhat lengthy and technical, it boils down
- 20 to, I think, to a couple of major points. One is
- 21 that Verizon itself is, by most any measure, a
- 22 healthy, very healthy telephone company, and we're
- 23 concerned that the case that the company is
- 24 presenting for interim relief is too narrowly focused
- 25 on specific parts of the business and gives a

- 1 misleading sense of financial difficulty, which you
- 2 don't see if you take a broader look at the company
- 3 operations.
- 4 We also place a lot of emphasis on the
- 5 standards or the tests for when interim relief is
- 6 appropriate. Ordinarily, regulated utility companies
- 7 need to go through a full rate case and a careful
- 8 review of their books before they are entitled to a
- 9 rate increase.
- 10 The interim or temporary increase that's
- 11 granted during the case is historically something
- 12 that is only granted in extraordinary situations
- 13 where a company is truly facing a serious financial
- 14 emergency that could impair its operations in the
- 15 state and its ability to provide service, and we --
- 16 our analysis indicates that Verizon is not facing
- 17 that kind of situation. So we have presented
- 18 opposing testimony in the case.
- 19 As I say, we have handouts out front. I'd
- 20 be happy to talk to anybody afterwards if you have
- 21 additional questions.
- JUDGE WALLIS: The last party who's
- 23 represented at the counsel table tonight is
- 24 Commission Staff, and I'll ask Mr. Trotter if you
- 25 have some comments you'd like to make.

- 1 MR. TROTTER: I'll try to be very brief,
- 2 because this is your hearing. My name is Donald T.
- 3 Trotter. I am an Assistant Attorney General, also.
- 4 I'm assigned to represent the Commission. In this
- 5 context, I represent the Commission Staff, and that
- 6 consists of experts in accounting and finance and
- 7 economics, and we present analysis and witnesses to
- 8 the Commission. When the Commissioners make their
- 9 decision, we don't participate in that.
- 10 MR. KAMINSKI: Louder, please.
- 11 MR. TROTTER: We do not sit with the
- 12 Commission and help them decide the case. We are
- 13 treated more like a party. So when they deliberate,
- 14 they do that on their own, and their staff, at least
- 15 the staff that I represent, do not participate with
- 16 them in their deliberations. So we are treated as a
- 17 party.
- 18 Our expert analysis shows that the company
- 19 is not in a current actual financial emergency. In
- 20 an interim rate case, the Commission, for about the
- 21 past 32 years, has had a series of factors that they
- 22 look at to determine whether a company should get
- 23 rates before they've proven that their general rates
- 24 should be increased. That's why they have a general
- 25 rate case, and that will be resolved in the spring.

- 1 So the issue right now is should they get a
- 2 rate increase before they've proven a full
- 3 entitlement to a general rate increase. And the
- 4 facts we believe are important are fairly simple.
- 5 Number one, and this is a very short list, I can
- 6 assure you, Verizon Northwest is rated A, gets an A
- 7 rating by the bond rating agencies. They have no
- 8 problem issuing securities to finance their business
- 9 on an ongoing basis.
- 10 Number two, they have access to about a \$500
- 11 million cash pool that will tide them over during the
- 12 time we're processing the general rate case.
- So number three, in conclusion, there is no
- 14 real emergency here. So accordingly, those are a few
- of the reasons why the Commission Staff has taken the
- 16 position that their rates should not go up \$3.54 a
- 17 month between now and May.
- 18 JUDGE WALLIS: Thank you, Mr. Trotter. Now
- 19 I'd like to turn to public comment, and I'd like to
- 20 explain the procedure that we'll be using tonight.
- 21 When you signed in on the sign-in sheets and
- 22 indicated that you would like to make comments,
- 23 there's a note at the top that says, By indicating
- 24 your intention to provide oral comments, you affirm
- 25 that your testimony will be true, to the best of your

- 1 knowledge. That means that I don't have to swear
- 2 each of you in if you've signed in here. State law
- 3 does require that, for the Commission to consider
- 4 evidence in an adjudicative proceeding, which this
- 5 is, the witnesses have to be testifying under oath,
- 6 which, if you've signed in, you have agreed to do.
- 7 I'm going to go through the list and call
- 8 people in order. I'll call the first name and, while
- 9 that person is coming forward, I'll try to remember
- 10 to tell the next person, mention that name, so that
- 11 you'll be prepared and won't be surprised as we go
- 12 forward.
- We, as I indicated earlier, welcome your
- 14 comments. That's why we're here. Please be polite
- 15 and remember that there are others who would like to
- 16 speak, keep your comments as focused as you are able.
- 17 They'll be more effective that way. If you'd like to
- 18 bring some notes with you, that's perfectly okay, to
- 19 the stand. You'll notice that we have two
- 20 microphones for witnesses. If you're more
- 21 comfortable standing, you may stand at the podium and
- 22 address the Commission. If you're more comfortable
- 23 sitting down, you may use the table and microphone
- 24 that's set up there. So you take your choice.
- 25 So with that, I'd like to begin calling

- 1 witnesses down. When you come down, I'm going to ask
- 2 a couple of really basic introductory questions, your
- 3 name, address, whether you're a customer and whether
- 4 you're representing a group or an organization in
- 5 your testimony, and then you'll have the microphone.
- 6 June Meehan is the first person on our list, and
- 7 after Ms. Meehan, we'll be calling Frank McCord.
- 8 Whereupon,
- JUNE MEEHAN,
- 10 having previously sworn to tell the truth, testified
- 11 as follows:
- 12 JUDGE WALLIS: Ms. Meehan, will you state
- 13 your state your name and your address for the record,
- 14 please?
- MS. MEEHAN: June Meehan, my address is 831
- 16 169th Place Southwest, Lynnwood, Washington, 98037.
- 17 JUDGE WALLIS: Thank you. I think that some
- 18 of the people in the audience might be having trouble
- 19 hearing you. Could you pull that microphone a little
- 20 bit closer to you?
- 21 MS. MEEHAN: I can step closer. How's that?
- JUDGE WALLIS: Much better. Ms. Meehan, are
- 23 you a customer of Verizon?
- MS. MEEHAN: I am.
- 25 JUDGE WALLIS: And are you speaking on your

- 1 own behalf or are you representing others in your
- 2 comments?
- 3 MS. MEEHAN: I'm speaking on my own behalf.
- 4 JUDGE WALLIS: Please proceed. Thank you.
- 5 MS. MEEHAN: Well, I have never been
- 6 involved in anything like this before, but when I got
- 7 my bill a couple months ago saying that there was
- 8 going to be an increase, I immediately got out the
- 9 stationery. I didn't get out my computer, I didn't
- 10 type anything up; I wrote a handwritten letter,
- 11 because I was outraged.
- 12 Last year, in the last 12 months, my
- 13 increase was four percent. Actually, a little less
- 14 than four percent. So when I saw that Verizon wanted
- 15 an interim of almost 30 percent, I was a little
- 16 upset, because every other utility I've gotten,
- 17 there's been little fees and little different things.
- 18 I have Verizon on my Internet, I have Verizon on my
- 19 home phone, and I have Verizon on my cell phone.
- 20 I've experienced increases in all of them.
- 21 And then, when this one happened, I thought,
- 22 An interim, when they're already going to increase
- 23 again? Didn't make any sense to me. Then, as I was
- 24 here and I was reading more information, I noticed
- 25 that essentially the interim and what the whole

- 1 hullabaloo is is because of long distance, is what it
- 2 looks like to me. Looks like more people are not
- 3 using their home long distance because they're using
- 4 their cell long distance, and I am one of those who
- 5 do that.
- 6 But, again, I pay Verizon for that long
- 7 distance, so I can't see where they're missing out on
- 8 any money. They're still getting my money. As far
- 9 as I can understand, their network is still growing,
- 10 especially in the cellular end. Again, I can't see
- 11 where they're losing any money. I find it very
- 12 interesting and I would love to know if Verizon
- 13 employees, especially their CEOs and vice-presidents,
- 14 who put on a really big performance here and give a
- 15 very bleak picture of Verizon's future in our state,
- 16 what their increase was this year.
- 17 I also found it interesting, in the Seattle
- 18 Times this morning, it talked about a widening gap in
- 19 our troubled economy, and it's basically the middle
- 20 class are lower, we're not making as much, and we're
- 21 being taxed and feed to death. And quite frankly, I
- 22 don't think that they deserve the interim, and I
- 23 certainly don't think that they deserve the 75
- 24 percent increase that they're seeking next. Thank
- 25 you.

- 1 JUDGE WALLIS: Thank you for your comments.
- 2 Frank McCord, and the next person will be Jack
- 3 Collins.
- 4 Whereupon,
- 5 FRANK McCORD,
- 6 having previously sworn to tell the truth, testified
- 7 as follows:
- 8 JUDGE WALLIS: Mr. McCord, would you state
- 9 your name and your address for our record, please?
- 10 MR. McCORD: Frank McCord, 5730 Sound
- 11 Avenue, Everett, Washington.
- 12 JUDGE WALLIS: And are you a customer of
- 13 Verizon?
- MR. McCORD: I am.
- 15 JUDGE WALLIS: And are you representing any
- 16 group here today or are you speaking on your own
- 17 behalf?
- 18 MR. McCORD: On my own behalf.
- 19 JUDGE WALLIS: Please proceed.
- 20 MR. McCORD: Well, I appreciate the
- 21 opportunity to come. This is, I think, an important
- 22 issue. As a CPA and a banker, the economics and the
- 23 cost accounting are both complex and complicated and,
- 24 quite frankly, I do not have the time to spend the
- 25 hours and days to really study them and comment

- 1 knowledgeable on the economics.
- I would say, though, that as an accountant,
- 3 a CPA, that looking backwards financially is
- 4 dangerous. You want to look forward, because a
- 5 crisis can pop up in a hurry, especially when you
- 6 have an industry which is changing rapidly in terms
- 7 of technology and which is requiring very large,
- 8 unusual investments.
- 9 And yes, your bond rating might be fine
- 10 today, but that doesn't mean it will be okay a year
- 11 from now, and if you want any evidence to that, look
- 12 over the past two or three years at Enron and all
- 13 those corporations that were high-flyers and doing
- 14 well, we thought, and then were out of business
- 15 shortly thereafter. So it does require an open mind
- 16 and some very careful accounting analysis.
- 17 I'm sure we have the resources and talent to
- 18 go ahead and do that. I would like to speak a little
- 19 bit on an area where I do think I have some
- 20 qualifications to speak on, and that is Verizon as a
- 21 service provider, because I am a customer, and also
- 22 as a corporate citizen and a good neighbor.
- Over the last 30 years, I've had a chance to
- 24 observe many, many corporations in this area and what
- 25 they do and what they don't do. And I give Verizon

- 1 very, very high marks for what they do in our
- 2 community.
- 3 I did not know until recently that Verizon
- 4 contributes over a million dollars in donations in
- 5 the Northwest and over 500,000 here in the state of
- 6 Washington, but perhaps more important than that,
- 7 Verizon management and employees provide critical
- 8 leadership in many, many organizations, the Chamber
- 9 of Commerce, economic development, service clubs,
- 10 charities, countless charities, and so they -- I give
- 11 them great marks as a good corporate citizen, and
- 12 I've observed that firsthand over many years here.
- None of us like to have our phone bills
- 14 increased, but as employees, all of us like to have a
- 15 salary increase. And my limited knowledge indicates
- 16 that they've had very few salary increases and some
- 17 recent substantial cuts in their local
- 18 reimbursements.
- 19 I would just like to commend them for what
- 20 they've done here in the community locally, as a good
- 21 citizen, for their generosity and for the leadership
- 22 of their management group, and I can't really come to
- 23 a conclusion as to whether they have to have an
- 24 interim resource, an interim increase at this point
- 25 in time, but I would say that, as a CPA and a banker,

- 1 that -- don't wait till the last second, because
- 2 corporations can get in big trouble, and once the
- 3 bond rating goes down and once you have financial
- 4 problems, it's very difficult to go ahead and recoup
- 5 those losses. Thank you.
- 6 JUDGE WALLIS: Thank you, Mr. McCord. Mr.
- 7 Jack Collins, and the next person on the list is
- 8 Joyce Vander Vate.
- 9 Whereupon,
- JOHN B. COLLINS,
- 11 having previously sworn to tell the truth, testified
- 12 as follows:
- 13 JUDGE WALLIS: Would you state your name and
- 14 your address for the record, please?
- MR. COLLINS: My name is John B. Collins.
- 16 My address is 4569 Purdue Avenue Northeast, Seattle,
- Washington, 98105.
- 18 JUDGE WALLIS: Are you a customer of
- 19 Verizon?
- 20 MR. COLLINS: My -- our home office is not a
- 21 customer of Verizon, but we operate a private
- 22 non-profit, we have a contract at the moment with the
- 23 town of Woodway, which is a customer, and I work
- there 12 hours a week.
- 25 JUDGE WALLIS: Are you speaking on behalf of

- 1 a group or an organization or business or on your own
- 2 behalf?
- 3 MR. COLLINS: On behalf of a private
- 4 non-profit corporation.
- JUDGE WALLIS: Please proceed.
- 6 MR. COLLINS: I'm executive director of
- 7 Northwest Small Cities Services. We have two
- 8 employees. We have been incorporated in Washington
- 9 for 16 years. We serve small, that is to say, under
- 10 5,000 population, poor, that is to say 50 percent of
- 11 the low and moderate income standard cities
- 12 throughout Washington, and occasionally in Oregon and
- 13 Idaho.
- 14 We offer a wide range of services to these
- 15 small communities. Our principal relationship with
- 16 Verizon Northwest has been with the Verizon
- 17 Foundation and through donations, as mentioned by the
- 18 person who testified just previous to me.
- 19 We have received three generous grants, each
- of \$10,000, to provide services to these small
- 21 communities. Two of them were for telecommunications
- 22 workshops, where we exclusively invited small elected
- 23 and appointed officials -- I guess they're not small
- 24 officials; they're normal sized officials, but
- 25 they're from small cities. And we did a pilot

- 1 project for the Verizon Foundation, which involved
- 2 three small and poor cities in Skagit County,
- 3 Hamilton, Lyman and Concrete, for those of you who
- 4 are familiar with cities in that county.
- 5 We provided technical assistance to these
- 6 officials to try and determine how they could best
- 7 improve their telecommunications capacity both in the
- 8 workshops and in the direct communities. The Verizon
- 9 Foundation is a corporate foundation, unlike some
- 10 others that we deal with that are community-based or
- 11 not connected with corporations.
- 12 Nevertheless, Verizon has been very generous
- 13 and nondirective to our activities. In fact, they've
- 14 not insisted that we provide services in Verizon's
- 15 service area. They've asked us to figure out who to
- 16 help and where to help them, and have not advised us
- 17 to do otherwise. They've provided facilities,
- 18 they've provided staff, and as I mentioned, they have
- 19 provided financial resources, and we've been
- 20 particularly grateful to Marilyn Hogarth and John
- 21 Gustafson, who are involved with the foundation
- 22 locally. Both of them really have demonstrated that
- 23 they care about serving small cities and towns, and
- 24 it's our firm belief that the company does, as well,
- 25 and certainly so do we.

- 1 So we support Verizon's interim increase
- 2 request, we know how important their support is to
- 3 private non-profits such as ourselves, and therefore
- 4 we support the increase request.
- 5 JUDGE WALLIS: Thank you for your comments.
- 6 Ms. VanderVate did not indicate a desire to testify.
- 7 If you would like to testify, you may step forward.
- 8 Otherwise, the next person on our list is Ed
- 9 Petersen. Mr. Petersen, please step forward, and the
- 10 person next on the list is Larry Hanson, who
- 11 indicates maybe he would like to testify.
- 12 Whereupon,
- 13 ED PETERSEN,
- 14 having previously sworn to tell the truth, testified
- 15 as follows:
- 16 JUDGE WALLIS: Would you state your name and
- 17 your address for our record, please?
- MR. PETERSEN: Ed Petersen, 1524 Grand
- 19 Avenue, Everett, Washington.
- 20 JUDGE WALLIS: Are you a customer of
- 21 Verizon?
- MR. PETERSEN: Yes, I am.
- 23 JUDGE WALLIS: Are you appearing on behalf
- of a group or organization or on your own behalf?
- 25 MR. PETERSEN: On behalf of a non-profit

- 1 corporation named Housing Hope.
- JUDGE WALLIS: What was the name, please?
- 3 MR. PETERSEN: Housing Hope.
- 4 JUDGE WALLIS: Housing Hope. Please
- 5 proceed.
- 6 MR. PETERSEN: Okay. Thank you. Very
- 7 pleased to have the opportunity to share a couple of
- 8 comments. This will be fairly brief.
- 9 Housing Hope is a non-profit corporation
- 10 serving homeless families in Snohomish County,
- 11 seeking to mobilize community involvement in support
- 12 for addressing a very complex and costly and
- 13 challenging issue, that of affordable housing, and
- 14 particularly as it relates to homeless and very low
- 15 income households.
- 16 Comments that have been made about the
- 17 Verizon Corporation as a positive, good corporate
- 18 citizen, I would echo. We rely on community support
- 19 to address this critical issue, and Verizon has been
- 20 there every time we have sought their support.
- 21 They've been with us in a variety of ways. They've
- 22 offered considerable technical assistance from
- 23 experts within their company who have helped us
- 24 develop a technology plan for our agency, have helped
- 25 us upgrade our telephone service, have helped us

- 1 develop our resources in a variety of ways over quite
- 2 a number of years. They provide Internet
- 3 contributions, most recently to equip a computer lab
- 4 design to assist low income households to be more
- 5 capable in the computer world.
- 6 So they have been, and I've witnessed this
- 7 in a variety of ways, a good corporate citizen, one
- 8 we would not want to lose in this community that has
- 9 the heart of the community and the well-being of the
- 10 lower income population in this community at heart.
- 11 Second comment that I'd like to make is that
- 12 I'm very interested in the Washington Telephone
- 13 Assistance Program, which provides low income
- 14 households with substantially reduced rates for their
- 15 use of telephone systems. I understand that the
- 16 current proposal, neither the interim nor the general
- 17 rate increase are proposing that that would be
- 18 increased. I would like to advocate that that in
- 19 fact be the case, that this low income telephone
- 20 assistance program be continued, and in fact, I'd
- 21 advocate for it to be expanded, because the need is
- 22 very great and telephone utilization for very low
- 23 income households living on fixed incomes or entry
- 24 level wages is indeed a challenge, and given the cost
- of housing and other essentials in this community,

- 1 the degree to which low income households can benefit
- 2 from reduced telephone rates is a very key factor in
- 3 our effort to try to resolve the issue of
- 4 homelessness and the special needs of very low income
- 5 households in this community. Those would be my
- 6 comments.
- 7 JUDGE WALLIS: Thank you very much. Larry
- 8 Hanson, if you would like to testify, please step
- 9 forward. The next person on the list is Bob Barta.
- 10 Whereupon,
- 11 LARRY HANSON,
- 12 having previously sworn to tell the truth, testified
- 13 as follows:
- 14 JUDGE WALLIS: Would you state your name and
- 15 your address for our record, please?
- MR. HANSON: Larry Hanson, 4805 West
- 17 Glenhaven Drive, Everett, Washington.
- 18 JUDGE WALLIS: Are you a customer of
- 19 Verizon?
- MR. HANSON: Yes.
- 21 JUDGE WALLIS: And are you representing
- others here or are you representing yourself?
- MR. HANSON: I'm representing myself.
- JUDGE WALLIS: Please proceed.
- MR. HANSON: I was that very solid maybe on

- 1 the piece of paper, because I wanted to come and
- 2 listen and learn, but when you asked that question, I
- 3 felt I needed to step forward and share a few brief
- 4 thoughts, maybe in three areas.
- 5 As a residential customer, it has been
- 6 important in my household that we keep pace with the
- 7 technology, because our needs have increased, as
- 8 well, but as a former president and publisher of the
- 9 local newspaper here for the -- for 18 years prior to
- 10 my retirement a couple of years ago, I worked very
- 11 closely in our technological challenges in growth in
- 12 our business to GTE and then Verizon to be a partner
- 13 with us, to be up on the technology, to be on the
- 14 cutting edge.
- I know, from a business perspective, how
- 16 expensive it is, what investment it takes to be on
- 17 the cutting edge, but it was critical to our
- 18 business, because it was changing so fast. And each
- 19 time we had a need, we saw GTE, as a business and a
- 20 business partner, step up, willing to make
- 21 investments along with us to provide the technology
- 22 that would allow us to operate 24/7 in our business.
- 23 And so with that rapid technological change, it was
- 24 important to us and we expected to pay
- 25 proportionately for that increase in capability.

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- 1 So what I saw in that process was the
- 2 company willing to engage, to respond, and to put in
- 3 place the technology we needed. As a business
- 4 person, it would be difficult for me to see how I
- 5 could run my business over a sustained period of
- 6 time, 20 years, without an increase in subscription
- 7 rates and advertising rates, because part of what has
- 8 to happen is we have a responsibility -- I can only
- 9 imagine in Verizon's situation, they need much more
- 10 highly educated, technical folks to work for them,
- 11 and from an economic development perspective, that's
- 12 really important family wage jobs.
- 13 I served as chair of the Snohomish County
- 14 Economic Development Council for a couple of years,
- 15 and I know how hard we worked to get family wage jobs
- 16 in our community. I think Mr. McCord made a key
- 17 point when he said don't wait too long. If they're
- 18 under siege from a financial standpoint, this interim
- 19 increase makes sense to me, from a business
- 20 perspective, and I, as a private person, as I did in
- 21 business, was willing to pay for that to make sure
- 22 that they were a healthy company.
- 23 And the final point I'll make, too, as a
- 24 community person being involved in a number of
- 25 community areas, shoulder to shoulder with me and

- 1 others in this community has been Verizon leadership
- 2 and staff in a whole range of areas. They really are
- 3 important citizens here, and so I would support the
- 4 increase.
- 5 JUDGE WALLIS: Thank you, Mr. Hanson. Next
- 6 person is Bob Barta. The next person on our list
- 7 who's indicated a desire to testify is Louise
- 8 Stanton-Masten.
- 9 Whereupon,
- 10 BOB BARTA,
- 11 having previously sworn to tell the truth, testified
- 12 as follows:
- 13 JUDGE WALLIS: Would you state your name and
- 14 your address for our record, please?
- MR. BARTA: Yes, my name is Bob Barta,
- 16 B-a-r-t-a, my wife and I live at 112 Forest Court in
- 17 the city of Everett.
- 18 JUDGE WALLIS: Are you a customer of
- 19 Verizon?
- MR. BARTA: Yes, I am.
- 21 JUDGE WALLIS: And are you appearing on
- 22 behalf of others tonight?
- MR. BARTA: My wife.
- JUDGE WALLIS: Please proceed.
- 25 MR. BARTA: And myself. I prepared a

- 1 comment, if that's permissible --
- JUDGE WALLIS: Certainly.
- 3 MR. BARTA: -- just to read. Thank you.
- 4 JUDGE WALLIS: I will ask you -- it's often
- 5 tempting to read very quickly when we're reading a
- 6 statement.
- 7 MR. BARTA: I won't.
- 8 JUDGE WALLIS: And our court reporter has
- 9 trouble sometimes keeping up, so --
- 10 MR. BARTA: You betcha. In that case, she
- 11 may have this.
- 12 JUDGE WALLIS: Thank you.
- MR. BARTA: My wife and I object strongly
- 14 and -- to both the Verizon interim and permanent rate
- 15 increase for residential telephone service. Verizon
- 16 claims technology has changed the way people
- 17 communicate. Instead of calling each other the
- 18 old-fashioned way, the majority are now using e-mail,
- 19 instant messaging, voice calls over the Internet and
- 20 wireless services.
- 21 As a result, Verizon argues it has lost
- 22 revenue and should be compensated generously for the
- 23 very people -- by the very people it serves. This
- 24 argument would shift the responsibility from
- 25 Verizon's failure to have had the vision to foresee

- 1 the obvious changes in technology, and to have
- 2 restructured its investment strategy and practices to
- 3 prepare for these changes.
- 4 Instead, Verizon would penalize its
- 5 customers for its own shortcomings. Verizon states
- 6 its proposal would not affect customers in low income
- 7 households who would continue to pay \$8 a month for
- 8 monthly telephone service. However, what about those
- 9 of us who live on fixed retirement incomes and are
- 10 continually trying to cut corners here and there to
- 11 make ends meet?
- 12 It's not fair for Verizon to ask its
- 13 customers to compensate for something over which they
- 14 had absolutely no control. Verizon's proposed
- monthly increase, from \$13 to 22.80 for residential
- 16 service is, in our opinion, my wife and I, outrageous
- 17 and unjustified. Thank you.
- 18 JUDGE WALLIS: Thank you for your comments.
- 19 Louise Stanton-Masten, and the next person indicating
- 20 a desire to testify is Stephen Burling.
- 21 Whereupon,
- 22 LOUISE STANTON-MASTEN,
- 23 having previously sworn to tell the truth, testified
- 24 as follows:
- 25 JUDGE WALLIS: Would you state your name and

- 1 your address for our record, please?
- 2 MS. STANTON-MASTEN: Certainly. My name is
- 3 Louise Stanton-Masten. My home address is 6909 185th
- 4 Street, Southwest, in Lynnwood, Washington, and my
- 5 business address, which is the Everett Area Chamber
- of Commerce, is 2000 Hewitt Avenue in Everett,
- 7 Washington.
- 8 JUDGE WALLIS: Are you a customer of the
- 9 company?
- 10 MS. STANTON-MASTEN: I am.
- 11 JUDGE WALLIS: And are you appearing on your
- 12 own behalf or on behalf of your organization?
- MS. STANTON-MASTEN: On behalf of the
- 14 Everett Area Chamber of Commerce, but I will also
- 15 make a few personal comments, as well.
- 16 JUDGE WALLIS: Please proceed.
- 17 MS. STANTON-MASTEN: Thank you. I
- 18 appreciate the opportunity to comment to you on
- 19 Verizon's interim rate increase. I want to be clear
- 20 that the Chamber has not taken a formal position on
- 21 this matter, but I wanted to come before you this
- 22 evening to make several points for the Commission's
- 23 consideration.
- 24 We understand that Verizon's request for
- 25 this interim rate increase, which you're hearing this

- 1 evening, is a very complex issue, and also recognize
- 2 that any rate increase will impact both general
- 3 consumers and the business community.
- We also, though, have spent some time
- 5 looking at the issue and understand that there are,
- 6 in fact, several factors that have brought Verizon to
- 7 request this rate increase. Most importantly, in my
- 8 opinion, is the company's ability to continue to
- 9 provide essential telecommunications infrastructure
- 10 for both individuals and businesses.
- 11 We understand, as you have heard earlier
- 12 this evening, that the company's basic rates for
- 13 business and residential customers have generally
- 14 remained unchanged during the past 22 years, and that
- 15 today customers pay a monthly rate, for consumers, of
- 16 \$13 and \$29 for business customers, with those low
- 17 income households eligible for assistance at only \$8
- 18 a month.
- 19 When I read those figures and when I listen
- 20 to those figures, all of a sudden it sounds like an
- 21 incredible bargain to me, on a personal basis. I
- 22 mean, if I'm paying \$13 a month for residential
- 23 service and have the expectation that, when I pick up
- 24 my telephone at home, I always get a dial tone, my
- 25 phone calls are always connected, there's high

- 1 quality, and I consider it basically an essential
- 2 service to have that, that \$13 a month seems like a
- 3 bargain, but that's only one element of this issue.
- I believe that a rate adjustment after more
- 5 than 20 years is, in fact, reasonable and prudent for
- 6 Verizon, as a company, to be able to stay in
- 7 business. The Utilities and Transportation
- 8 Commission permits the company to charge basic rates
- 9 to cover expenses, needed investment, and a
- 10 reasonable return on that investment. We recognize,
- 11 as a business organization, that a reasonable rate of
- 12 return on an investment is essential for any business
- 13 to be able to continue to stay in business and to
- 14 provide capital investment in their facilities and
- 15 services in order to be able to continue.
- Also, a fair rate of return, in my opinion,
- 17 allows Verizon to continue to reinvest in the
- 18 community, as it has demonstrated consistently
- 19 through their involvement in community activities and
- 20 through the activities of the Verizon Foundation.
- 21 You've heard several individuals mention
- 22 what a good steward of the community the Verizon
- 23 company is, and I have personal knowledge of that
- 24 through our work at the Chamber of Commerce and what
- 25 we have seen in the community.

- 1 We have benefited greatly by the involvement
- 2 of Verizon people, including John Gustafson, who
- 3 serves on our board of directors, and through the
- 4 work of the Verizon Foundation. They have
- 5 demonstrated their commitment to the community, and
- 6 so we're seeing them not only continue to reinvest in
- 7 infrastructure and capital and services, but to be
- 8 good stewards of the community, which I think is an
- 9 important part of their role in this area.
- 10 Verizon, though, is known for providing
- 11 quality customer service, and this comes with a
- 12 price. Telecommunications is a very
- 13 capital-intensive issue, especially for companies
- 14 like Verizon, that serve not only customers
- 15 throughout the Puget Sound in high,
- 16 densely-populated, urban areas, but also remote,
- 17 sparsely-populated, rural areas that expect that same
- 18 high quality of service. Whether you're in Bellevue
- 19 or Redmond or Lynnwood or out in the hinterlands of
- 20 their service area, people have an expectation of
- 21 being able to pick up the phone and have that dial
- 22 tone there, and that requires a capital investment on
- 23 the company's part.
- 24 Business and consumers alike benefit from a
- 25 robust telecommunications network. Our focus at the

- 1 Everett Area Chamber of Commerce is on improving the
- 2 competitive climate for business in our area. Part
- 3 of that is the importance of having adequate
- 4 infrastructure to serve current businesses and to
- 5 attract and to retain new companies. That
- 6 infrastructure includes transportation, electrical
- 7 power and telecommunications, all of which are
- 8 essential for this area to continue to grow and
- 9 prosper.
- 10 While no one wants to pay more for any
- 11 product or service, now it is your obligation to look
- 12 at this request and to consider an update to the
- 13 current pricing strategy and structure. It is a
- 14 complex issue, but I believe that there are many
- 15 factors that you have heard this evening which would
- 16 allow you to consider favorably looking at this, and
- 17 we ask the Commission to give thoughtful
- 18 consideration to the increase. Thank you.
- 19 JUDGE WALLIS: Thank you for your comments.
- 20 Our next person is Stephen Burling, and the following
- 21 person is Chuck Morrison.
- 22 Whereupon,
- 23 STEPHEN BURLING,
- 24 having previously sworn to tell the truth, testified
- 25 as follows:

- 1 JUDGE WALLIS: Would you state your name and
- your address for our record, please?
- 3 MR. BURLING: My name is Steve Burling, and
- 4 I live at 13521 Broadway Avenue in Snohomish,
- 5 Washington, 98296.
- 6 JUDGE WALLIS: Are you a customer of
- 7 Verizon?
- 8 MR. BURLING: Yes, sir, I am.
- 9 JUDGE WALLIS: And are you representing
- 10 yourself or are you representing others this evening?
- MR. BURLING: No, I'm representing myself as
- 12 a --
- JUDGE WALLIS: Please proceed.
- 14 MR. BURLING: I'm deadly dead set against
- 15 any type of raise for Verizon customers at the
- 16 present time. I've heard several comments claiming
- 17 that Verizon provides outstanding service, and I wish
- 18 I could say that was the case for me in Snohomish.
- 19 When I moved in Snohomish two years ago, I
- 20 picked up my telephone line and had a humming and
- 21 buzzing sound on my telephone line caused by power
- 22 influence. During that two-year period, I've asked
- 23 the company to improve or repair the telephone line
- 24 just to be blown off and said that, Don't expect the
- 25 same quality of service you got while you were in

- 1 Mukilteo.
- 2 Currently, as an FCC-certified electronic
- 3 technician working for RC Service Company, our
- 4 company at one time did put in telephone systems.
- 5 Looking at the telephone line and looking at the
- 6 quality of the service I was receiving in Snohomish,
- 7 it came to my attention that, by the attitude I
- 8 received on the telephone from the Verizon
- 9 representatives, they could have cared less about how
- 10 good my phone line was. I received comments from the
- 11 technicians at the house that I shouldn't be
- 12 complaining, that I should be just happy just to
- 13 barely get a dial tone, and frankly, at this point,
- 14 what I'm saying is Verizon needs to look at their
- 15 business practice.
- One of the comments it's made is we're
- 17 losing a lot of line customers. Probably because
- 18 their customers are not happy with the service that
- 19 they're receiving. Now that we're in a technology
- 20 environment where other people can get options,
- 21 they're going to go to somebody where they get better
- 22 service at a cheaper price.
- 23 Part of being in business is providing a
- 24 service that's reasonable, affordable, and one that's
- 25 competitive. Verizon doesn't seem to want to improve

- 1 the service to give me a reason, as a customer, to
- 2 stay with them. So what I'm asking from Verizon, if
- 3 they do get this rate increase, what are they going
- 4 to do to invest in the network to get me to stay with
- 5 them as a customer when I can go down the street and
- 6 get a cellular telephone for cheaper and get a cable
- 7 connection, because I can't even get DSL in my
- 8 neighborhood, let alone a reasonable Internet
- 9 connection.
- 10 So I oppose this rate increase until I can
- 11 see from Verizon what are they going to do as a
- 12 company to increase their service, at least in my
- 13 neighborhood. Thank you.
- 14 JUDGE WALLIS: Thank you for your comments.
- 15 The next person who signed up is Chuck Morrison.
- 16 Please step forward. And the person after that is
- 17 Alexander Kaminski.
- 18 Whereupon,
- 19 CHUCK MORRISON,
- 20 having previously sworn to tell the truth, testified
- 21 as follows:
- JUDGE WALLIS: Would you state your name and
- 23 your address for our record, please?
- 24 MR. MORRISON: Chuck Morrison, 11610 297th
- 25 Drive, Northeast, Granite Falls.

- 1 JUDGE WALLIS: Are you a customer of
- 2 Verizon?
- MR. MORRISON: Yes, I am.
- 4 JUDGE WALLIS: And are you representing
- 5 yourself or another group or organization this
- 6 evening?
- 7 MR. MORRISON: Both, if I may.
- JUDGE WALLIS: Please proceed.
- 9 MR. MORRISON: First comment, I guess, would
- 10 be that, as speaking about 12th in line or so, I've
- 11 thrown away my notes about 11 times already. And
- 12 what I have to say will -- when I started was I
- 13 thought would be a little different from what some
- 14 other folks had said, but it will sound suspiciously
- 15 like some other comments you've heard.
- As a representative of the American Red
- 17 Cross of Snohomish County, I'm their executive
- 18 director, like a number of other folks, I will report
- 19 that Verizon is a superb corporate community citizen.
- 20 They have, through the last 20 years that I've lived
- 21 in the Everett area and worked for other
- 22 organizations in the same capacity as a fundraiser,
- 23 been a superb supporter of technology and for higher
- 24 education, when I worked at Everett Community
- 25 College, for technology, and our current Red Cross,

- 1 our ability to respond to disasters. For that, I
- 2 thank them. That's been been said a lot, so I'll
- 3 stop any further comments in that area.
- 4 As a private citizen, I'll make a couple
- 5 comments. Reliability. I live outside of Granite
- 6 Falls, well outside, enjoy my peaceful existence out
- 7 in the country when I'm not at work. One of the
- 8 things I enjoy most is that I don't have to leave my
- 9 home to get reliable communication to the outside
- 10 world.
- In the couple of years I've been there, I've
- 12 never had a problem and, frankly, you know, I live in
- 13 an area with trees, and rivers get in the way a lot,
- 14 and whenever there's a problem, Verizon is there, and
- 15 the problems are few and the communication's
- 16 excellent.
- 17 Also, as I looked at their rate increase, I
- 18 would comment that I have worked, in my long ago
- 19 past, for a fairly large corporation. I know that,
- 20 within the divisions of those corporations, there's
- 21 significant competition for capital investment
- 22 dollars between the divisions. The companies make
- 23 decisions, the corporate makes decisions to invest in
- 24 its successful divisions partially based on their
- 25 anticipated returns. Without solid anticipated

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- 1 returns, corporate sends contributions for new
- 2 investment elsewhere.
- While personally I don't want to pay more
- 4 for my phone service, I don't want my reliability to
- 5 go down, either. Without solid anticipated returns
- 6 for Verizon's Northwest division, I'm afraid my
- 7 quality and service will go down. And I urge you to
- 8 strongly consider the rate increase.
- 9 JUDGE WALLIS: Thank you for your comments.
- 10 Next person is Alexander Kaminski. As he is stepping
- 11 forward, I would like to remind persons that there
- 12 are persons in the building this evening who can
- 13 answer your questions or attend to your problems.
- 14 The company indicated that it did have technical
- 15 staff here to talk about any service problems. The
- 16 Commission Staff and representatives of the
- 17 intervenors are available to respond to questions
- 18 about process, so please don't let any questions that
- 19 you have go unanswered by the end of the evening.
- 20 I also would like to note that sometimes
- 21 counsel seated at counsel table have questions of
- 22 witnesses. I've not specifically invited those, but,
- 23 as attorneys, you know that you can pipe up and, if
- 24 you have questions that you wish to ask, you may do
- 25 so.

- 1 Whereupon,
- 2 ALEXANDER KAMINSKI,
- 3 having previously sworn to tell the truth, testified
- 4 as follows:
- 5 JUDGE WALLIS: Would you state your name and
- 6 your address for our record, please?
- 7 MR. KAMINSKI: Name is Alexander Kaminski,
- 8 and I reside at 11028 23rd Southeast, Everett,
- 9 Washington.
- 10 JUDGE WALLIS: Are you a customer of
- 11 Verizon?
- MR. KAMINSKI: Well, better ask my wife
- 13 that. Yeah, I am a customer of Verizon.
- 14 JUDGE WALLIS: And are you appearing on
- behalf of others or on your own behalf this evening?
- MR. KAMINSKI: On my own behalf.
- 17 JUDGE WALLIS: Please proceed.
- 18 MR. KAMINSKI: I would like to say that the
- 19 people that oppose the rates, I myself have been in
- 20 the state of Washington for 83 years now. I lived at
- 21 a time when we didn't have telephones. We were out
- 22 in the country. I think I was maybe 18 or 19 years
- 23 old before we got a hold of a telephone.
- 24 Actually, I realize the importance of
- 25 telephones now, and living in suburban areas and

- 1 cities, they are a necessity, but to a point that a
- 2 telephone for emergencies and a telephone once in a
- 3 while to talk to a friend or relative is all that we
- 4 use our telephone for, and it should be a reasonable
- 5 price.
- 6 The comments made today in favor I think
- 7 were very well-prepared for the company, but there
- 8 are comments that were made for those that oppose, I
- 9 think reasons for opposing, and the gentleman on the
- 10 corner over here said that the company was in --
- 11 really in no need of a raise, they had money to go
- 12 ahead and do what they wanted to do, and I don't
- 13 think we had any information from AARP.
- 14 And of course, a raise in any kind of a bill
- 15 for people that have fixed incomes, which we have, is
- 16 always a drain on the pocketbook. And the gentleman
- 17 that spoke in that respect, I think -- I'd appreciate
- 18 no raise in our telephone bills. Thank you.
- 19 JUDGE WALLIS: Thank you for your comments.
- 20 Our next person is Della Kaminski. If you care to
- 21 testify, please step forward, and the next person on
- 22 our list is Paul Seely.
- 23 Whereupon,
- 24 DELLA KAMINSKI,
- 25 having previously sworn to tell the truth, testified

- 1 as follows:
- MS. KAMINSKI: I wasn't prepared to speak.
- 3 I brought my letter, and I don't have a lot of
- 4 comments, other than I was wondering if probably a
- 5 lot of the loss of customers and perhaps main costs
- 6 that have been increasing to you might be from all
- 7 the new tech wireless phones and all the other things
- 8 that are so amazing, I can't even feature them, let
- 9 alone care to have them, but I'm old fashioned, so
- 10 I'm happy with my phone just the way it is.
- 11 And I just wondered if some of those other
- 12 things couldn't take the raises and let us stay where
- 13 we are, because I feel like we're paying enough. And
- 14 since the local long distance is part of long
- 15 distance and costs just as much as it does for me to
- 16 call Indiana to my son, that I feel like, by the time
- 17 I add the long distance phone calls on and my local
- 18 long distance phone calls on, I'm paying quite a
- 19 little bit, and more than I've ever paid before.
- 20 And of course, I realize everything's gone
- 21 up, but I won't make the phone calls as much as I
- 22 used to, either, but I do need it for emergencies and
- 23 important things, and I do tinker with the e-mail a
- 24 little. I'm trying not to be too old fashioned, but
- 25 anyway, I do hope that our rates don't go up much,

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- 1 because I think they're high enough. I hope that
- 2 they can get their money for all these high fancy
- 3 things.
- 4 JUDGE WALLIS: Thank you for your comments.
- 5 Before you leave I would like to verify for our
- 6 record that you are Della Kaminski?
- 7 MS. KAMINSKI: I am Della Kaminski.
- 8 JUDGE WALLIS: And do you live nearby our
- 9 prior witness?
- 10 MS. KAMINSKI: I live by Silver Lake, and we
- 11 have been on Verizon ever since they took over, of
- 12 course. And we've had good service. And the only
- 13 comments that I have on the service is actually more
- 14 of a question of what we should do, because of one
- 15 spot where a little gizmo with a hood on it is always
- 16 taken off of there and messed up. And I wonder if
- 17 it's really my business to call it in or if they
- 18 check those often or what, because it bothers me that
- 19 somebody's always taking the hood off of it and these
- 20 wires are down where maybe something bad could
- 21 happen.
- 22 JUDGE WALLIS: Very well. Thank you for
- 23 your comments.
- MS. KAMINSKI: But as far as the service to
- 25 my home, I've been very happy. Thank you.

- JUDGE WALLIS: Thank you, and you're
- 2 certainly free to talk to the company's
- 3 representatives out in the hallway, if you would like
- 4 to, about your question. Paul Seely is the next
- 5 person, and after Mr. Seely, Jean Hales.
- 6 Whereupon,
- 7 PAUL SEELY,
- 8 having previously sworn to tell the truth, testified
- 9 as follows:
- 10 MR. SEELY: I'm Paul Seely, Community
- 11 Development Director with the Boys and Girls Club of
- 12 Snohomish County. I reside in Seattle, at 3158
- 13 Northeast 84th Street. Our main office for the Boys
- 14 and Girls Club is Everett, 4322 Rucker Avenue.
- 15 JUDGE WALLIS: And are you or your
- 16 organization a customer of Verizon?
- MR. SEELY: We are. In fact, we are
- 18 customers in all locations that we have clubs.
- 19 JUDGE WALLIS: And are you appearing on
- 20 behalf of your organization?
- MR. SEELY: Yes.
- JUDGE WALLIS: Please proceed.
- MR. SEELY: We haven't taken a formal vote,
- 24 as you might well understand, as a non-profit, on the
- 25 issue of rate, but my previous life with a small

- 1 airplane company in Everett, it's not inconsequential
- 2 whether or not you make money and have the ability
- 3 then to also participate in the community. A number
- 4 of people have spoken very well about that.
- 5 My experience with Verizon, and previously
- 6 GTE, was very similar to a couple other speakers. We
- 7 found their people very engaged in the community. We
- 8 certainly appreciated their financial contribution as
- 9 a corporation, as a foundation, and more importantly,
- 10 the involvement of their people, their hands and also
- 11 their dollars. They've got a great matching gifts
- 12 program, Verizon's had, directing their dollars into
- 13 the community.
- 14 As a Boys and Girls Club, we have a number
- of sites, no different than anyone else, whether a
- 16 business or an individual or a non-profit, we're not
- 17 particularly interested in seeing our fixed costs go
- 18 up, but what I've been very thankful for is Verizon
- 19 has always worked with us and dealt with us in a way
- 20 trying to keep things, as much as possible, without
- 21 any type of increase, trying to figure out a way to
- 22 work with us and make sure our communications are
- 23 good and strong, and I think, more than anything else
- 24 today, I just wanted to kind of echo the fact that
- 25 it's important to have good businesses in our

- 1 communities, but we also hate to see any of those
- 2 very supportive of the non-profit world, more
- 3 specifically, the Boys and Girls Club, find
- 4 themselves in any type of financial jeopardy. Thank
- 5 you.
- 6 JUDGE WALLIS: Thank you for your comments.
- 7 Jean Hales, and the next person is Alan Eacker. Mr.
- 8 Eacker has not indicated whether he wishes to
- 9 testify. If he does not, the next person will be D.
- 10 Jean Molloy.
- 11 Whereupon,
- 12 JEAN HALES,
- 13 having previously sworn to tell the truth, testified
- 14 as follows:
- 15 JUDGE WALLIS: Would you state your name and
- 16 your address for our record, please?
- MS. HALES: Jean Hales, 14029 64th Avenue
- 18 West, in Edmonds, and I'm here representing the South
- 19 Snohomish County Chamber of Commerce, at 3500 188th
- 20 Street in Lynnwood.
- 21 JUDGE WALLIS: Are you or your organization
- 22 customers of Verizon?
- MS. HALES: We both are.
- JUDGE WALLIS: Please proceed.
- 25 MS. HALES: Our organization has not taken a

- 1 position specifically on the rate increase. We don't
- 2 feel like we've had the resources to study that in a
- 3 depth that it requires, but we do have a position, as
- 4 do so many others, on the value that Verizon brings
- 5 to our community and the importance of Verizon being
- 6 a viable and healthy organization.
- 7 We in the Northwest have a long history of
- 8 benefiting from the presence of Verizon, and formerly
- 9 GTE, in our midst through family wage jobs, community
- 10 giving, and first class telecommunications services.
- 11 You've already heard about the outstanding corporate
- 12 citizen that Verizon is. And I can only echo that
- 13 from personal experience from the corporate level to
- 14 the high quality of individual employees.
- 15 Our organization is also supported and
- 16 hooked on technology. We are very much in favor of
- 17 Verizon having the ability to continue its role as an
- 18 outstanding Northwest corporate citizen and, in
- 19 looking to the future, we believe that Verizon has a
- 20 critical role to play in the success of our region
- 21 through its ongoing investment in communications
- 22 infrastructure.
- Working with small businesses is what we do
- 24 from day-to-day, and we know that the businesses in
- 25 our state are already challenged in being nationally

- 1 and internationally competitive because of an onerous
- 2 tax and regulation environment. It is even more
- 3 imperative that we invest in our infrastructure, that
- 4 we stay abreast of technology advances in order for
- 5 them to be successful.
- 6 So to keep this brief, this is a complex
- 7 issue, we appreciate that, and we are supportive of
- 8 thoughtful decisions that position our region for the
- 9 future.
- 10 JUDGE WALLIS: Thank you for your comments.
- 11 Alan Eacker, do you wish to testify? It appears not.
- 12 The next person is D. Jean Molloy. The next person
- 13 on our list who's indicated a desire to testify is
- 14 Travis Snider.
- 15 Whereupon,
- D. JEAN MOLLOY,
- 17 having previously sworn to tell the truth, testified
- 18 as follows:
- 19 JUDGE WALLIS: Would you state your name and
- 20 your address for our record, please?
- MS. MOLLOY: I'm D. Jean Molloy.
- JUDGE WALLIS: Excuse me just a second, Ms.
- 23 Molloy. I'll come over and adjust the microphone, so
- 24 it will be a little bit easier for people to hear
- 25 what you have to say.

- 1 MS. MOLLOY: Okay. I might scare myself,
- 2 though, here.
- JUDGE WALLIS: Please proceed with your
- 4 comments.
- 5 MS. MOLLOY: I'm D. Jean Molloy, from 3410
- 6 Norton in Everett. I represent myself, and I think
- 7 the silent majority, which you don't see tonight,
- 8 because I hear them complaining all the time about
- 9 this and that, different services from Verizon, but
- 10 usually the high prices. And I know that for sure my
- 11 telephone bills went up one penny for two months in a
- 12 row, but it really is pretty high. And I feel that
- 13 it is too high for a retired person on a fixed
- 14 income, and who I think Social Security gives you
- 15 about one percent to pay any raises of our utilities
- or whatever.
- 17 This year, we've had raises from utilities,
- 18 from Rubatino, and then this one's coming up, and I'm
- 19 sure there's a few others I haven't mentioned.
- Now, I'd like to say, I've heard a lot about
- 21 all these people that are affiliated one way or the
- 22 other with Verizon, but that isn't the most people.
- 23 The most people are us retired people, and people --
- 24 and then just people that live on lower income
- 25 salaries, but we're not poor enough to be able to

- 1 have the Red Cross take care of us or the Chamber of
- 2 Commerce or Verizon to give us handouts.
- 3 And it's really hard when you see all this
- 4 money -- where's it going? We're not really -- we
- 5 have -- we look at our income and our budgets and
- 6 everything, and we say we're just not -- we really
- 7 are lucky to go buy ourselves a pair of shoes. And I
- 8 may look like I own a few pairs of shoes, but
- 9 nevertheless, it isn't easy.
- 10 Verizon's services at this time are
- 11 overwhelmingly high for us, and the regulated prices
- 12 are already high. I know they're great for big
- 13 businesses and everything, but the majority of the
- 14 people that live here are us, retired people on fixed
- 15 incomes. And I'm just trying to pick out some of the
- 16 important things that mean a lot to me.
- 17 We don't need those extra products. As a
- 18 matter of fact, they sell you a machine to keep so
- 19 you keep an eye on anonymous calls, then give the
- 20 anonymous call people machines so they can bother us.
- 21 And this is true. This is one of the things that --
- 22 it isn't that easy.
- 23 And also, they state that the short-term
- 24 rate increase is temporary. Has anybody ever seen a
- 25 short-term rate increase ever go away? It's usually

- 1 the next time they have another short-term increase.
- 2 They never go away and they come back. And I just
- 3 think anybody with any intelligence at all know that,
- 4 and I think, also, that the reason you may be losing
- 5 your investing and all that sort of thing could be
- 6 the cell phone, and why? Because at least with the
- 7 cell phone, we don't have all these problems that
- 8 Verizon seems to have, and at least it seems like
- 9 it's the most reasonable thing that we get now.
- 10 I just feel that if we -- they keep going up
- 11 and all these things go up, utilities and everything,
- 12 we're going to be so poor, I hope Housing Hope is
- 13 waiting for us. Thank you very much.
- 14 JUDGE WALLIS: Thank you for your comments.
- 15 Travis Snider. The following person on our list is
- 16 Stewart Pickford, who has not indicated a desire to
- 17 testify. If you wish to, you may, and Lida Tong is
- 18 the next person on our list after that.
- 19 Whereupon,
- 20 TRAVIS SNIDER,
- 21 having previously sworn to tell the truth, testified
- 22 as follows:
- JUDGE WALLIS: Mr. Snider, would you state
- your name and your address for our record, please?
- 25 MR. SNIDER: My name is Travis Snider. I

- 1 live at 15432 25th Drive Southeast in Mill Creek, and
- 2 I'm representing myself.
- JUDGE WALLIS: Very well. Please proceed.
- 4 MR. SNIDER: My wife and I own a small
- 5 consulting business that we operate out of our home,
- 6 and we use land lines, DSL, fax, wireless, and all
- 7 those services are from Verizon. Over the years,
- 8 we've had, to gain a competitive advantage, to be
- 9 able to communicate with our clients, we've had to
- 10 have a little bit of everything, because not all of
- 11 our clients are just on cell phones or whatever;
- 12 we've had to have the full range of communications
- 13 gear.
- Over the many years, my wife and I worked
- 15 with chambers of commerce and other economic
- 16 development groups to ensure that this region is a
- 17 good place to do business in, because this is where
- 18 we want to do business. Often, though, we've been
- 19 confronted with the lack of critical infrastructure
- 20 that's become a barrier to growing our economy and
- 21 helping our businesses thrive and produce jobs. And
- 22 we work primarily with smaller businesses and we see
- 23 the impact of our economy and difficulties with
- 24 infrastructure.
- 25 So as we followed the Verizon's case, we've

- 1 noticed, one, that it's been 22 years since they've
- 2 had an increase, they're not currently profitable on
- 3 their intrastate business, and there are these
- 4 increasing demands by business for state or the art
- 5 technology. We can't get away from that. We need
- 6 that technology, we need to have solid companies that
- 7 are investing and going to provide what we're going
- 8 to need in the future.
- 9 Communications for our small company is very
- 10 important, and we're concerned that if Verizon is not
- 11 able to maintain a fair return, even though it's on a
- 12 portion of their business, they may not make the
- 13 necessary investments to help us stay competitive.
- No one likes rate increases, and certainly
- 15 the lower income need to be protected and seniors
- 16 need to be protected. It is a concern. But we need
- 17 to make sure that there's adequate rates in place so
- 18 that we can have the necessary investments that we
- 19 need. It's investments in technology that really do
- 20 help us grow our businesses and provide the jobs that
- 21 we need for our citizens. So we would support the
- 22 interim rate relief sought by Verizon. Thank you.
- JUDGE WALLIS: Thank you for your comments.
- 24 Stewart Pickford, if you desire to testify. If not,
- 25 we'll move on to Lida Tong. The next person on our

- 1 list is Lisa Pickford, who does not indicate a desire
- 2 to testify. If you do change your mind, you may step
- 3 forward, and the person after that is Teresa Rugg.
- 4 Whereupon,
- 5 LIDA TONG,
- 6 having previously sworn to tell the truth, testified
- 7 as follows:
- JUDGE WALLIS: Ms. Tong, will you state your
- 9 name and your address for our record, please?
- 10 MS. TONG: My name is Lida, L-i-d-a, Tong,
- 11 T-o-n-g, 2011 151st Way, Southeast, Mill Creek,
- 12 Washington, 98012.
- 13 JUDGE WALLIS: Are you a customer of the
- 14 company?
- MS. TONG: Yes, I am.
- 16 JUDGE WALLIS: And are you appearing on your
- 17 own behalf or on behalf of an organization?
- MS. TONG: On my own behalf.
- 19 JUDGE WALLIS: Please proceed.
- 20 MS. TONG: Many of my views have been stated
- 21 previously by speakers prior to me in favor of the
- 22 interim rate increase, and I too am in favor of it.
- 23 Thirteen dollars a month is a bargain for 24-by-seven
- 24 reliability. There's nothing else that I can buy in
- 25 terms of a service for \$13 a month and have that

- 1 24-by-seven reliability. And over 22 -- and that \$13
- 2 is a bargain, because over the last 22 years, there
- 3 has been no rate change to that.
- 4 And having been in other parts of the
- 5 county, I know that the \$13, and even with \$3.54,
- 6 will remain among the lowest local rate -- charges in
- 7 local rate service anywhere in the country. So for
- 8 Washington residents, customers of Verizon, that
- 9 continues to be a bargain to keep that reliability
- 10 and to insure that the company's financially viable
- 11 for our future reliability and to provide the
- 12 technological advances that we will all continue to
- 13 demand as the world changes in terms of
- 14 telecommunication.
- MR. TROTTER: Excuse me.
- 16 JUDGE WALLIS: Thank you for your comments.
- 17 Mr. Trotter, do you have a question?
- 18 MR. TROTTER: Just for completeness, this
- 19 witness has prior experience with the company.
- 20 Perhaps you could state that so the record's
- 21 complete.
- 22 MS. TONG: I am retired with Verizon. I
- 23 have been retired for two and a half years.
- JUDGE WALLIS: Any further questions? Ms.
- 25 Tong, thank you for appearing tonight. Lisa

- 1 Pickford, do you desire to testify? Teresa Rose
- 2 (sic), and we have no other names at this point on
- 3 our list of persons who would like to testify. If
- 4 you haven't, if you would like the opportunity, we'll
- 5 give you that opportunity after this witness
- 6 testifies.
- 7 Whereupon,
- 8 TERESA RUGG,
- 9 having previously sworn to tell the truth, testified
- 10 as follows:
- 11 JUDGE WALLIS: Would you please state your
- 12 name and your address for our record?
- 13 MS. RUGG: Certainly. I'm Teresa Rugg, and
- 14 I live at 7619 137th Avenue Southeast, in Snohomish.
- 15 JUDGE WALLIS: Are you a customer of the
- 16 company?
- MS. RUGG: Yes, I am.
- JUDGE WALLIS: And are you appearing on
- 19 behalf of an organization or on your own behalf?
- 20 MS. RUGG: On behalf of myself and my
- 21 husband, and for maybe perhaps some voices that are
- 22 not here tonight.
- JUDGE WALLIS: Please proceed.
- 24 MS. RUGG: I actually greatly appreciated
- 25 the comments that were made this evening regarding

- 1 the involvement that Verizon has had out in the
- 2 community. My perspective is from a bit of a public
- 3 health perspective, that is my background. I'm a
- 4 master's trained health educator, and so I am looking
- 5 at this from a community standpoint.
- 6 I read this -- I read the article in the
- 7 Seattle Times about this rate increase and that it
- 8 would jump 75 percent, and my initial knee jerk
- 9 reaction was that is outrageous. Actually, I
- 10 continue to believe that.
- 11 Those individuals and families that would
- 12 like the luxury of having a phone in their home would
- 13 greatly suffer by such a proposal. Of course, those
- 14 individuals and families with more fluid incomes will
- 15 not be hit as hard as those who struggle to get by
- 16 month to month.
- 17 As a mother of two small children, and
- 18 staying at home with my children by choice, my
- 19 husband and I have gone down to one salary. We were
- 20 both Peace Corps volunteers in West Africa, and we
- 21 try to remain minimalists, with no cell phones, no
- 22 call waiting or other phone services, unlike many
- 23 people of our generation.
- 24 However, if this proposal goes through, our
- 25 phone bill will go up 75 percent. My husband's

- 1 salary is not about to go up 75 percent any time
- 2 soon. So I am here today as a voice perhaps for
- 3 families that may not be here or be able to even find
- 4 out that this rate increase could happen.
- 5 When I wrote a letter to -- my initial
- 6 letter to the company with my displeasure for this
- 7 rate increase, I realized I read it in the Seattle
- 8 Times. Hmm, how many people actually read the
- 9 Seattle Times and where that article was placed? And
- 10 then I did receive a letter about this evening's
- 11 comment period, and I thought, still, how many people
- 12 will show up, so I'm actually happy to see so many
- 13 people here this evening, but I do want to say that
- 14 the working poor usually may not have Internet
- 15 services in their home and perhaps they did not read
- 16 the same article I did.
- 17 So again, looking at it from a community
- 18 perspective, put yourself in the shoes of those who
- 19 may be on a fixed income or those truly struggling
- 20 month to month. The telephone is a way in which
- 21 everyone can share with others their thoughts, trials
- 22 and tribulations. This form of support would be
- 23 taken away from the most vulnerable in our society,
- 24 and I don't want to see this happen.
- I believe some more creative brainstorming

- 1 must be done by Verizon to provide quality service at
- 2 affordable prices for all. Perhaps increases --
- 3 perhaps increase the prices of the non-essentials,
- 4 like call waiting or automated voice mail, or
- 5 something like this that I received in the mail
- 6 yesterday, which shows Verizon online DSL with MSN
- 7 Premium, and give your children a powerful
- 8 educational tool. Fantastic. However, we have folks
- 9 that are trying to put food on the table and they're
- 10 not at this level yet.
- 11 Please do not further the gap between the
- 12 haves and the have-nots. Thank you for your time
- 13 this evening.
- 14 JUDGE WALLIS: Thank you for your comments.
- 15 We have no other persons signed up to testify. If
- 16 you haven't spoken and if you would like the
- 17 opportunity, please step forward. Would you raise
- 18 your right hand, please?
- 19 Whereupon,
- 20 EVELYN NICKERSON,
- 21 having been first duly sworn by Judge Wallis,
- 22 testified as follows:
- JUDGE WALLIS: Could you state your name for
- us, please, and your address?
- MS. NICKERSON: Evelyn Nickerson, and I

- 1 reside at 23507 Lakeview Drive, Mountlake Terrace,
- 2 Washington.
- JUDGE WALLIS: Are you a customer of the
- 4 company?
- 5 MS. NICKERSON: Yes, I am.
- 6 JUDGE WALLIS: And are you appearing on your
- 7 own behalf or on behalf of a group or organization or
- 8 business?
- 9 MS. NICKERSON: My own behalf.
- 10 JUDGE WALLIS: Please proceed.
- MS. NICKERSON: Well, I've noticed that
- 12 these organizations and companies that were for the
- 13 increase is not taking the money out of their own
- 14 pocket. They're taking it out of the budget of the
- 15 company or an organization they work for. This hurts
- 16 the people that are against the raise and the
- 17 increase.
- 18 And I want to know why there's -- why there
- 19 is no -- a charge for any extra services. I only
- 20 have my telephone. I don't have call waiting, I
- 21 don't have any other services. I pay \$23 a month,
- 22 and I've heard that some of them only pay \$8, and
- 23 some only pay \$13. Now, why is there a difference
- 24 between these other payers and myself when that's all
- 25 I have. I don't feel as if I need to have a raise

- 1 for somebody else that has all kinds of extra
- 2 services that I don't have. Thank you.
- 3 JUDGE WALLIS: Thank you for your testimony
- 4 tonight. Is there anyone else in the audience who
- 5 would like to testify? I see another hand. Please
- 6 step forward. Raise your rate right hand, please.
- 7 Whereupon,
- 8 GERALD VANDER VATE,
- 9 having been first duly sworn by Judge Wallis,
- 10 testified as follows:
- 11 JUDGE WALLIS: Could you state your name and
- 12 your address for our record, please? Please turn the
- 13 microphone up so we can hear you.
- 14 MR. VANDERVATE: My name is Gerald Vander
- 15 Vate, and that's spelled V, as in Victor, a-n-d-e-r
- 16 V, as in victory, a-t-e, and I reside at 2127 Rainier
- 17 Avenue in the city, Everett.
- 18 JUDGE WALLIS: Are you a customer of the
- 19 company?
- 20 MR. VANDER VATE: I am, sir.
- 21 JUDGE WALLIS: And are you appearing on your
- 22 own behalf or on behalf of others?
- MR. VANDER VATE: My own behalf.
- JUDGE WALLLIS: Please proceed.
- 25 MR. VANDER VATE: I've heard -- I came in

- 1 late, but I've heard a lot about how good Verizon has
- 2 been as a corporate organization in the city, but,
- 3 you know, I'm thinking it would be great, I could be
- 4 a philanthropist, too, if I could bill somebody to
- 5 give me money so I could give it away. And
- 6 essentially, I feel that that's what they're doing.
- 7 You know, I prefer to give my own money away rather
- 8 than be billed for it and let somebody else give it
- 9 where they want to give it. It's no trick, if you
- 10 can assess someone else and then give the money away.
- 11 Another thing, I'm hearing too about this
- 12 low income, the \$8 group, and I don't know where
- 13 they're getting this. I'm like the previous lady. I
- 14 don't have any amenities on my phone, and I'm paying
- 15 \$23 something a month. I'm not poor enough to be in
- 16 that \$8 group, but I'm retired. And on Social
- 17 Security, we're not getting 75 percent increase. If
- 18 anybody else on Social Security is, I'd like to know,
- 19 because I'm not getting it.
- 20 And as senior citizens, phone isn't the only
- 21 thing that's going up. The fuel we put in our cars,
- 22 the oil we put in our furnace, the -- our health care
- 23 costs, everything else. Seventy-five percent, I
- 24 don't think anybody's getting a 75 percent rate
- 25 increase in their wages, unless and maybe it's

- 1 somebody that works for Verizon, but the people I
- 2 know aren't getting 75 percent increases. So we may
- 3 not be in that \$8 group, but as you raise rates, then
- 4 you're going to -- and people that are on fixed
- 5 income, it appears to me that more people are going
- 6 to be forced into that lower income group, so I'd
- 7 like to say that I'm against it. Thank you.
- 8 Appreciate the opportunity.
- 9 JUDGE WALLIS: Thank you for your comments.
- 10 All right. Last call. Anyone else who would like to
- 11 testify this evening? I see no further indication of
- 12 hands.
- 13 I want to thank everyone who came this
- 14 evening, whether or not you presented your comments
- 15 to the Commission. I want to remind you that if you
- 16 have questions about your own service, you can talk
- 17 to the company's representatives. If you have
- 18 questions about the organizations who appeared here
- 19 this evening, the people who are represented at the
- 20 table and at the table in the hallway, you may talk
- 21 to their representatives.
- 22 If you have questions about the
- 23 Commissioners' operations, we have Commission Staff
- 24 people here who can answer those questions.
- 25 So again, thank you for attending this

## evening, and this hearing is concluded. (Proceedings adjourned at 7:44 p.m.)