

Revised 6-12-2000
(Revisions underlined)

From number of employees perspective
 Avista falls in \$1.092 billion to \$2.933 billion category

From a revenue perspective
 Avista falls in \$3.072 billion to \$4.249 billion category

	Employees	Revenue (\$000)	1998 salary
1 AES Corp	10,700	2,398	500,000
2 Pinnacle West Capital	7,333	2,131	310,000
3 Northern State Power	6,945	2,819	700,000
4 Interstate Energy	6,352	2,131	540,000
<u>5 Consolidated Natural Gas Co.</u>	6,224	<u>2,760</u>	<u>689,700</u>
<u>6 Nipsco Industries</u>	6,035	2,933	561,250
<u>7 Teco Energy</u>	5,470	1,958	500,000
<u>8 Wisconsin Energy</u>	5,100	1,980	585,000
<u>9 LG&E Energy</u>	5,091	1,976	580,000
<u>10 Allegheny Energy</u>	4,817	2,576	525,000
<u>11 SCANA</u>	4,697	1,632	455,909
<u>12 Energy East</u>	4,027	2,499	575,000
<u>13 DQE</u>	3,986	1,270	383,333
<u>14 Illinova</u>	3,965	2,431	n/a
<u>15 National Fuel Gas</u>	3,944	<u>1,092</u>	848,150
<u>16 Hawaiian Elec. Inds.</u>	3,722	1,488	490,000
<u>17 Potomac Electric Power-PEPCO</u>	3,716	2,064	471,666
<u>18 Avista Corp.</u>	3,689	3,684	750,000
<u>19 New England Elec. Sys.</u>	3,540	2,421	437,500
<u>20 NICOR</u>	3,300	1,465	529,231
<u>21 PSE</u>	3,257	1,907	532,971
<u>22 ONEOK</u>	3,211	1,835	435,800
<u>23 MCN</u>	2,986	<u>1,880</u>	667,800
<u>24 BEC Energy</u>	2,919	1,623	519,583
<u>25 Montana Power Co.</u>	2,906	1,254	362,523
<u>26 AGL Resources</u>	2,791	1,339	500,000
<u>27 OGE energy</u>	2,768	1,618	460,000
<u>28 Public Service of N.M.</u>	2,717	1,252	389,423
<u>29 Western Resources</u>	2,402	2,034	689,608
<u>30 DPL</u>	2,062	1,380	500,000

	Revenue (\$000)	Employees	1998 salary
1 GPU	4,249	8,957	613,077
2 DTE Energy	4,221	8,781	<u>617,693</u>
3 Marketspan Corp.	3,836	7,950	562,917
4 Niagara Power Corp.	3,826	8,400	530,001
5 PP&L Resources Inc.	3,786	7,600	644,604
6 Northeast Utilities	3,768	8,991	757,692
7 Avista Corp.	3,684	3,689	750,000
8 Florida Progress Corp.	3,620	9,125	650,766
9 New Century Engines Inc.	3,611	6,309	635,003
<u>10 Baltimore Gas & Electric Co.</u>	3,358	9,400	638,333
<u>11 Ameren Corp.</u>	3,318	7,452	550,000
<u>12 Carolina Power & Light Co.</u>	3,130	7,651	700,027
<u>13 Conectiv Inc.</u>	3,072	3,815	600,000

Note: From assets and market capitalization perspective, Avista falls in \$1.092 billion to 2.933 billion category based on its CEO compensation analysis