

## INTRODUCTION

NW Natural's Smart Energy™ program offers customers an opportunity to offset their natural gas usage by purchasing high-quality greenhouse gas offsets. The money collected through Smart Energy™ customer charges are invested in local renewable energy projects — generally regional biogas projects — that will generate carbon offsets.

In its effort to provide high quality carbon offsets, the Company has contracted with The Climate Trust, a nationally recognized leader in the carbon market. The Climate Trust identifies projects and contracts for offsets, then verifies, and retires each Smart Energy™ offset.

According to the terms and conditions of Oregon Schedule 400 and Washington Schedule U, NW Natural herein provides the Public Utility Commission of Oregon (OPUC) and the Washington Utilities and Transportation Commission (WUTC) with an annual report detailing the program's participation, funds collected, program costs, and The Climate Trust's offset expenditures for the calendar year 2020.

## TOTAL ACTIVE ENROLLMENTS

As of December 31, 2020, over 62,000 customers were enrolled in the program, increasing enrollment by over 7 percent from the previous year. Of the 61,780 active residential customers enrolled, 42,350 or 68.5 percent have selected the Climate Neutral option.

Tables 1a and 1b demonstrate active enrollments as of December 31, 2020 and enrollment changes since December 31, 2019.

**TABLE 1A – ACTIVE ENROLLMENT**

System Total	# of Customers	% of Customers	Enrollments	Enrollment % change from prior year
Residential	705,400	8.76%	61,780	7.27%
Commercial	69,554	0.44%	305	-2.24%
	774,954		62,085	7.22%

*Table 1b – Active Enrollment by State*

Oregon	# of Customers	% of Customers	Enrollments	Enrollment % change from prior year
Residential	622,161	9.63%	59,905	7.07%
Commercial	62,240	0.48%	296	-1.99%
	684,401		60,201	7.03%
Washington	# of Customers	% of Customers	Enrollments	Enrollment % change from prior year
Residential	83,239	2.25%	1,875	13.98%
Commercial	7,314	0.12%	9	-10.00%
	90,553		1,884	13.84%

## ANALYSIS OF PARTICIPANT FUNDS COLLECTED AND PROGRAM SPENDING

The Company transfers 70 percent of net funds collected from participants to The Climate Trust, which reflects the projected split of program marketing and administrative costs and funds for offset purchases. Net collections are transferred on a two-month lag. Table 2 presents collections for the year ended December 31, 2020 net of an uncollectible allowance and amounts designated for marketing and administration during the year.

**TABLE 2 – FUNDS COLLECTED AND TRANSFERS DUE**

Collections, net of uncollectible allowance	\$3,438,398.33
Less: 30% for marketing and administration	\$1,031,519.50
Total due to The Climate Trust for offset purchases	\$2,406,878.84

Due to the lag between bills issued and funds transferred, the November and December 2020 billings, \$554,126.24, will be transferred to The Climate Trust within the first two months of 2021. NW Natural spent approximately \$1,132,296.47 for the year on marketing and administrative costs which was derived from the \$1,031,519.50 of 2020 collections (see Table 2).

## REPORT ON THE CLIMATE TRUST

### Carbon Reduction

The commitment of total carbon reductions for the reporting period is approximately 191,824 short tons.

The Climate Trust received \$2,372,900.31<sup>1</sup> for offset purchases for program participants during the reporting period.

### Offset Funds

Program revenues from inception to December 31, 2020, received by The Climate Trust totaled \$14,580,374.63 for the purchasing and managing of offset project contracts.

### Funding Obligation Commitment

As of December 31, 2020, The Climate Trust has obligated program funds for 1,152,935 short tons of offsets, nearly meeting the requirement through 2020. The status of obligating funds for terms of demand is reflected as short tons in table 3.

TABLE 3 - COMMITMENT STATUS AS OF 12/31/2020

Year	Demand Short Tons	Short Tons Obligated	Obligation Deadline <sup>2</sup>	Status (% met)
2007	1,454	1,454	1/1/2010	100%
2008	15,360	15,360	1/1/2010	100%
2009	28,019	28,019	1/1/2011	100%
2010	37,020	37,020	1/1/2012	100%
2011	48,195	48,195	1/1/2013	100%
2012	54,989	54,989	1/1/2014	100%
2013	69,979	69,979	1/1/2015	100%
2014	80,773	80,773	1/1/2016	100%
2015	85,699	85,699	1/1/2017	100%
2016	101,153	101,153	1/1/2018	100%
2017	131,243	131,243	1/1/2019	100%
2018	141,324	141,324	1/1/2020	100%
2019	176,499	176,499	1/1/2021	100%
2020	191,824	181,228	1/1/2022	94%
	1,163,531	1,152,935		99%

## CARBON OFFSET PROJECTS

The Smart Energy™ program obligated funds or acquired offsets in 2020 from the projects listed in table 4.

TABLE 4 – 2020 PROJECT OBLIGATIONS AND RETIREMENTS

Bear Creek Watershed
Bettencourt Dairy
Castelanelli Brothers Dairy
Davis Landfill
Farm Power Misty Meadow
Farm Power Rexville
Farm Power Tillamook
J.R. Simplot Moses Lake 2
Maas Energy Works Van Warmerdam

<sup>1</sup> This amount is different from the \$2,406,878.84 stated in Table 2 for 2020 net collections because of the two-month lag for transfers. It includes November and December 2019 net collections transferred in 2020 and excludes November and December 2020 net collections due to be transferred in 2021.

<sup>2</sup> Schedule 400 in Oregon and Schedule U in Washington, NW Natural must obligate funds for offsets within 24 months of issuing a bill.