Q. Why did PSE temporarily maintain a higher level of short-term debt than it normally would maintain during the test year?

- A. PSE temporarily maintain a higher level of short-term debt than it normally would maintain during the test year for three reasons:
 - (i) PSE anticipated an equity investment from Puget Energy to pay down short-term debt to a more typical level, and this equity investment was not practicable until after the Commission issued an order in Docket No. U-072375;
 - (ii) PSE borrowed against its pre-Merger credit facilities to hold a higher cash position to weather the turmoil in the financial markets; and
 - (iii) PSE planned to issue a first mortgage bond, which subsequently occurred in January 2009.
- Q. What would PSE consider to be a reasonable projection of short-term debt for the rate year?
- A. PSE would consider a reasonable projection of short-term debt for the rate year to be one that that is well within the size of PSE's working capital facilities. The size of PSE's working capital facilities accommodates volatility in working capital needs and provides reserves for PSE to fund capital expenditures temporarily until PSE can secure long-term funding. PSE considers a reasonable projection of short-term debt for the rate year to be in the range of \$200 million to \$350 million, or in the range of approximately 3% to approximately 5% of total capitalization. Therefore, PSE requests for recovery in rates a rate of return based on a capital structure that includes a 3.95% short-term debt ratio, or the mid-point

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ATION ORDER DATE	0,708 1,009 1,2205	03/10	07/06	72/097 (01/07	02/09 42/05
REGULATION ALLOWED ORD ROE DAT	10.66 10.71 10.70 11.00	10.66 11.25 10.67 10.50	10.82 10.18 10.20 10.13	11.00 10.38 10.80 9.57 12.00	11.93 8.75 10.20 10.59
MEN ON VALUE TOTAL CAPITAL EN OCA	7.9 7.7.7 9.0.9 12.5.5	8.1 8.5 8.5 8.1	6.5 7.1 4.31 9.0	2.3 .6.7 .6.5 .7.9	7.3
% RETURN ON BOOK VALUE COMMON TOT EQUITY (4) CAPP 17.3 5 EVEN	9.0	8.8 9.4 11.9 13.1	11.6 9.2 3.8 13.1 3.8	2.0 7.5 6.6 7.7 8.3	11.4 10.4 7.8 9.5
COMMON EQUITY RATIO (3)	48 48 48 45	48 48 36 41	45 64 64 57	. 50 . 75 . 40 . 43	44 44 47 46
MOOBY'S BOND RATING	Baal Baal Baal Baal	A1 Baa2 Baa1 Aa2	Baa2 NR NR Baa1	Baa2 Baa2 A3 A3	A2 Baa2 Baa1
S&P BOND RATING	BBB BBB NR BBB	A BBB BBB + AA	BBB AF NR BBB + BBB +	8BB- BB+ A [*] A-	A'' 'A'R BBB
1200	- v 4 v c	7.88	3.38 1.25 2.78 1.91	2.81 2.02 2.14 1.74	2.49 1.29 3.11
NET PLANT PER \$			5,65711 3.38 27,36.8 1.25 2,917.0 2.78 5,917.6 2.06		
NET PLANT \$ MILL	M	7 2 T 2 7	and the second	165-6-6-6-6	- m
% REG ELEC REV		ne i komen besi i communicati		98 23 28 25 26	man response to the state of th
TOTAL REV \$ MEL (1)	13,	1,588.9 12,361.0 82.8.0 12,967.0 15,643.0		1,039.5 3,29/£1 1,647.7 1,804.0 7,556.0	9,885.0 15,743.0 896.6 1,858.2
COMPANY	Allegheny Energy, Inc. (NYSE-AYE) American Electric Power Co. (NYSE-AEP) Central Vermont Public Serv. Corp. (NYSE-CV) Cleco Corporation (NYSE-CNL)	DPL Inc.(NYSE-DPL) Edison International (NYSE-EIX) El Paso Electric Company (ASE-EE) FirstEnergy Corporation (NYSE-FE) FPJ Greum, Inc. (NYSE-PL)	Great Plains Energy Incorporated (NYSE-GXP) Hawaiian Electric Industries, Inc. (NYSE-HE) IDACORP, Inc. (NYSE-IDA) Maine & Maritimes Corporation (ASE-MAM) OGE Energy Corp. (NYSE-OGE)	Otter Tail Corporation (NDQ-OTTR) Pinnacle West Capital Cop. (NYSE-PNW) PNM Resources, Inc. (NYSE-PNM) Portland Ceneral Electric (NYSE-POR) PPL Corporation (NYSE-PL)	Progress Energy Inc. (INYSE-PGN) Southern Company (INYSE-SO) UIL Holdings Corporation (NYSE-UIL) Wester Energy, Inc. (NYSE-WR) AVERAGE

COMPANIES

COMBINATION	ATION		ELECTRIC	IC		જ	GAS COMPANIES	COMP	ANIES		. 1	
	TOTA	%		NET			COMMON	% RETU	% RETURN ON			
	REV	REG	NET	PER \$	S&P	MOODY'S		BOOK	Z	REGL	31	
VINAGMOO	\$ MILL	ELEC	PLANT S MILL	REV	BOND	BOND	RATIO (3)	COMMON EQUITY (4)	TOTAL	ALLOWED ROE	DATE	
AES Compration (NYSE-AES)	14,119.0	55	24,297.0	1.72	BBB	A3	-17	15.8	8.2	, ,	9690	
ALLETE, Inc. (NYSE-ALE)	759.1	91	1,622.7.	2.14	Α.	A 2	. 57	6.9	2.5	10.74	200	
Alliant Energy Corporation (NYSE-LNT)	3,432.8	72	6,203.0		A-	¥2	20	4.0	x, c	10.41		
Ameren Corporation (NYSE-AEE)	7,090.0	83	17,610.0		BBB	Baai	5	× 0	27.5	10.54		
Avista Corporation (NYSE-AVA)	1,512.6	26	-2,607.0	1.72	BBB+	Baal	14/	S.S.	0.74	10.25		***************************************
Black Hills Corporation (NYSE-BKH)	1,269.6	4	72,160,7	1.70	BBB	A3	7	9.7	0,0	10.71		
CenterPoint Energy (NYSE-CNP)	9,623.0	21	10,296.0	1.07	BBB+	Baal	10	C.61	200	10.12	00/20	
CH Energy Group, Inc. (NYSE-CHG)	931.6	28	1,012,4	1.09	Å	S :	16	7.0	0 0	10.00	V (1)	
CMS Energy Corporation (NYSE-CMS)	6,205.0	25	9,682,0		BBB	S :	77	0.0	0,7	10.03		
Consolidated Edison, Inc. (NYSE-ED)	13,032.0	2	22,439.0		Α.	5	444	6	144	11.00		
Constellation Energy Group, Inc. (NYSE-CEG)	15,598.8	18	8,453.8	_	- BBB+	Baa7	Č.	3 5	2 T	0.00		
Dominion Resources, Inc. (NYSE-D)	15,131.0	43	25,592.0		Α	Baai	38.	17.1		7.70		
DTE Energy Company (NYSE-DTE)	8,014.0	59	12,431.0		A	A2	44	× ×	0,	11.00		
Duke Energy Corporation (NYSE-DUK)	.12,731.0	79	37,950.0		BBB+	Y.	30	0.0	* C	10.00		
Empire District Electric Co. (NYSE-EDE)	497.2	87	1,459.0	2.93	BBB+	Baal	45	7.3	0.0	10.80		
Entergy Corporation (NYSE-ETR)	410,745.7	73	23,389.4		Α-	Baai	42	14.9	7.6	10.76		
Exelon Corporation (NYSE-EXC)	17,318.0	55	27,341.0		*	S :	000	0.77	2.0	05.01	127 117 118 118 118 118 118 118 118 118 11	
Integrys Energy Group (NYSE-TEG)	7,499.8	17	4,945.1	99.0	V	A2	re.	Z Z	1.0	10.04		
MDU Resources Group, Inc. (NYSE-MDU)	. 4,176.5	'n	3,894.1	0.93	NK	. A3	ŋ	NN.	N. C.	10.11	10/64	
MGE Energy, Inc. (NDQ-MGEE)		62	939.8	1.76	AA-	Aa2	00	4.01	100	11 23		
NiSource Inc. (NYSE-NI)	6,649.4	<u>~</u>	10,683.9	1.61	BBB	Paa2	7	4 5	7.7	0.77		
Northeast Utilities (NYSE-NU)	5,439.6	08	8,840.0		HERE	7.000 S &	P 3	0.01	6.0	11.11		
Northwestern Corporation (NYSE-NWE)	1,141,9		1,964.1		A	5 :) ;	2.5		12.50		
NSTAR (NYSE-NST)	3,050.0	% ç	4,0,0,2	1.50	AA.	4 %	20	. o	. 4 . 4	10.67		
NV Energy (NYSE-NVE)	3,080.8		0.000.0		00	2 V	17.11	26	3.56.1	10.15		
Pepco Holdings, Inc. (NYSE-POM)	9,259.0	7 5	0.0000				0.0	10.4	7 O *	11.35	03/07	
PG&E Corporation (NYSE-PCG)	0.686,61	11	0.046.07		o dada	£ \$	ů,	19.5	12.3	98.6		
Public Service Enterprise Group (NYSE-PEG)	12,405.0		0.0000	-500	3	3 5		30.00	200	10.67		
SCANA Corporation (NYSE-SCG)	4,237.0		0.000	2.13	7	3 3	C.	13.0	8 8	11.46		
SEMPRA Energy (NYSE-SRE)	8,106.0	3	0.107.01	- 1	oud.	Dag	17	10.5	2.5	11.00		
TECO Energy, Inc. (NYSE-TE)	001010	000	100	707	aga Taga	3464	96	146	E 8 3	10.13	a de la companya de l	
UniSource Energy Corporation (NYSE-UNS)	4.00	6 4	7,003,0	v 2 2 2 2 2	2 02 2 02	e.co.	43	209	6.0	9.93		
Unitil Corporation (ASE-UTL)	0.000	eteratric	O.	26.022	1	\$ C	77	70	7.4	10,43		
Vectren Corporation (NYSE-VVC)	7,177.0	30.00.0	-11		¥.	- F	42		.6.5	10.43		
Wisconsin Energy Corporation (N. 15E-WEX.)	0 Kdd 3	٠,	18 508 3	1 92	¥	A2	6.45	9.5	1.6.	10.72	S. Parkette	
Xcel Energy Inc. (NYSE-AEL)	7,046	3	1000	100		100	RP -	103	W. Tal	10.63		
AVERAGE				A		2	T. Cart		200			
(ALL T L Course to Course of the Course of t	CATTO TO THE	0 0	ACAYED.	000	The second	9.1	P. Sept	10.0	15.73°	10.61	The second second	
COMBINED ELECTRIC/COMBINATION ELECTRIC & GAS AVERAGES	ON ELECT IN	2	JAS A VEN	40Eo	11.00	550	SAME TANKS		Carlos San			

CAPITAL STRUCTURE DATA

N	Lamana

		As of: 1	2/31/2009	3	CAPIT		12/24/2004		\		V M Gazarie		
				Com		AS OI:	12/31/2008	Co	m .	RANK	ING OF COI	MMON EQUITY RATI	0
Company	LTD	STD	Prfd*	Equity			Prfd*		ty Rai	nk As of: 12/3	1/2009	5 Year Avg: 2	2005-2009
Alleg Energy	(%)	(%)	(%)	(%)	1	(%)	(%)	(%	6)		(%)		(%)
Allete	57.5	2.0	0.2	40,3	1	1.4	0.1	40.	1	Constellation	62.7	Allete	60.1
Alliant	42.4	0.4	0.6	56.6	•	1.1	0.7	57.	1	Allete	56.6	Duke Energy	56.8
Ameren Corp	42.1	5.1	4.3	48.5		4.4	4.9	∕ 56.	1	Duke Energy	55.9	Alliant	53.7
American El Power	48.9	1.4	1.3	48.4		10.2	1.4	45.	1	CH Energy	51.1	CH Energy	53.5
Avista	51.4 47.3	6.2	0.2	42.2		8.7	0.3	36.		Integrys Energy	50.7	Sempra Energy	53.3
CenterPoint		5.6	1.5	45.7	•	12.1	0.0	44.7	1	Sempra Energy	50.1	Cleco Corp	50.7
CH Energy	71.7 44.4	7.5	0.0	20.8		3.8	0.0	15.9	1	Exelon	49.9	Pinnacle West	49.4
Cleco Corp	53.9	2.3	2.1	51.1		5.5	2.2	51.6	1	PS Ent Group	49.9	Integrys Energy	48.8
CMS Energy	62.4	0.5	0.0	45.5		2.9	0.0	47.5	1	Hawaiian Elec	48.9	Ameren Corp	48.6
Con Edison	46.8	7.5	3.4	26.6		5.4	3.5	25.9	1	Con Edison	48.7	OGE Energy	48.5
Constellation		3.5	1.0	48.7		4.2	1.1	48.5	1	IDACORP	48.6	IDACORP	48.2
Domin Resources	34.7	0.7	1.9	62.7		28.9	1.8	26.7	1	Alliant	48.5	Con Edison	47.8
DPL Inc	52.7	8.3	0.9	38.1	53.9	8.9	0.9	36.3	13	Ameren Corp	48.4	Great Plains	47.5
DTE Energy	50.0	4.1	0.9	45.0		6.8	0.9	38.8	14	Pinnacle West	46.4	Constellation	47.0
Duke Energy	50.2	6.8	0.3	42.8	52.0	7.4	0.3	40.3	15	Avista	45.7	. UIL Holdings	45.3
Edison Intl	41.4	2.3	0.3	55.9	37.2	3.3	0.5	59.0	, 16	PNM Resources	45.6	Westar Energy	45.2
	47.6	2.1	5.3	44.9	45.7	9.7	5.0	39.7	17	Cleco Corp	45.5	Exelon	44.1
Entergy	52.8	4.6	1.5	41.1	56.0	3.7	1.5	38.8	18	DPL Inc	45.0	Avista	44.0
Exelon	45.0	4.8	0.3	49.9	51.9	2.3	0.4	45.5	19	Edison Intl	44.9	Progress Energy	43.6
FirstEnergy	50.7	12.8	0.0	36.5	40.8	21.9	. 0.1	37.2	20	Xcel Energy	44.7	Xcel Energy	43.5
FPL Group	51.2	8.1	0.0	40.7	48.1	11.3	0.0	40.6	21	PG&E Corp	44.2	PG&E Corp	43.0
Great Plains	49.6	6,8	0.6	43.0	44.1	11.3	0.7	43.9	22	OGE Energy	44.2	FPL Group	42.9
Hawaiian Elec	48.5	1:.4	1.2	48.9	44.3	9.4	1.1	45.2	23	UIL Holdings	44.0	Entergy	42.2
IDACORP	49.0	2.2	0.1	48.6	43.4	8.7	0.2	47.7	24	Westar Energy	43.8	SCANA Corp	41.9
Integrys Energy	42.4	6.0	0.9	50.7	33.6	20.0	0.8	45.6	25	Great Plains	43.0	NiSource	41.9
NiSource	51.2	7.1	0.0	41.7	48.3	13.3	0.0	38.4	26	Vectren	43.0	Edison Intl	41.9
No'east Utilities	56.1	1.9	1.3	40.6	55.7	7.8	1.3	35.1	27	DTE Energy	42.8	Vectren	41.8
NSTAR	40.1	20.9	0.9	38.2	47.4	14.2	0.9	37.5	28	Progress Energy	42.2	PS Ent Group	41.3
NV Energy	61.2	1.6	0.0	37.2	62.6	0.1	0.0	37.2	29	American El Power	42.2	FirstEnergy	41.2
OGE Energy	45.3	10.1	0.4	44.2	49.4	6.8	0.4	43.4	30	NiSource	41.7	PNM Resources	41.0
Pepco Holdings	48,1	10.4	0.1	41.4	53.1	5.5	0.1	41.4	31	Southern Co	41.5	Southern Co	40.9
PG&E Corp	48.0	6.7	1.1	44.2	49.2	5.9	1.2	43.8	32	Wisc Energy	41.5	Pepco Holdings	40.8
Pinnacle West	47.2	6.0	0.4	46.4	41.1	11.5	0.6	46.7	33	Pepco Holdings	41.4	Wisc Energy	40.8
PNM Resources	43.3	5.5	5.6	45.6	32.9	22.7	5.0	39.3	34	SCANA Corp	41.3	DTE Energy	40.6
PPL Corp	52.5	4.7	2.3	40.4	51.3	9.9	2.3	36.5	35	Entergy	41.1	American El Power	39.9
Progress Energy	54.8	2.6	0.4	42.2	52.5	5.2	0.5	41.9	36	FPL Group	40.7	Hawaiian Elec	39.7
PS Ent Group	43.6	6.0	0.5	49.9	47.4	6.2	0.5	45.8	37	No'east Utilities	40.6	PPL Corp	38.7
SCANA Corp	54.3	4.4	0.0	41.3	56.4	2.9	1.4	39.3	38	PPL Corp	40.4	No'east Utilities	37.6
Sempra Energy	41.5	6.6	1.8	50.1	41.3	5.8	2.6	50.3	39	Alleg Energy	40.3	NSTAR	37.1
Southern Co	50.6	4.9	3.0	41.5	51.4	4.8	3.3	40.5	40	TECO Energy	38.3	Domin Resources	37.1
TECO Energy	58.7	3.0	0.0	38.3	60,3	1.9	0.0	37.8	41	NSTAR	38.2	DPL Inc	36.9
UIL Holdings .	51.6	4.5	0.0	44.0	44.7	16.6	0.0	38.7	42	Domin Resources	38.1	NV Energy	36.9
UniSource	68.2	、3.3	0.0	28.5	71.9	1.4	0.0	26.7	43	NV Energy	37.2	Alleg Energy	36.8
Vectren	47.4	9.6	0.0	43.0	39.0	18.7	0.0	42.2	44	FirstEnergy	36.5	TECO Energy	34.9
Westar Energy	50.7	4.9	0.5	43.8	47.6	6.8	0.4	45.1	45	UniSource	28.5	UniSource	26.6
Wisc Energy	45.1	13.0	0.4	41.5	50.3	8.2	0.4	41.2	46	CMS Energy	26.6	CMS Energy	24.3
Kcel Energy	48.5	6.2	0.6	44.7	48.9	6.4	0.7	44.0		CenterPoint	20.8	CenterPoint	15.9
47 Co. Average	49.8	5.5	1.0	43.7	49.0	8.4	1.1	41.4			43.7	-	
. =											43./		42.6

Note:
* Includes Minority Interest and Non-controlling Interest.

ALLIANT ENERG	<u> </u>	CE LUI		RE	CENT 4	33.49	P/E RATIO	14.7	(Trailing	g: 17.7) i: 13.0	RELATIVE P/E RATIO	0.84	DIV'D YLD	4.7	% Y	ALUE LINE		
TIMELINESS 3 Raised 2/12/10	High:	32.4	37.8	33.2 27.5	31.0 14.3	25.1 15.0	28.8	30.6 25.6	40.0 27.5	46.5 34.9	42.4 22.8	31.5 20.3	33:9 30.1			Target 2013	Price 2014	2015
SAFETY 2 Raised 9/28/07	Low:	25.2 IDS	25.8	7'3	14.0													+ 120 100
^	1.20 divi	20 x Divident ded by Inte	nds p sh erest Rate	éod. Ned-														-80
FECHNICAL Z Raised 2/19/10 BETA .70 (1.00 = Market)	Ontions: Y	ilative Price Ves	Strength	1.00														<u>+64</u> -48
2013-15 PROJECTIONS	Shaded a	area: prior l cession beg	recession an 12/07	2007A.	\rightarrow					الساالال	$\overline{}$							
Ann'l Total Price Gain Return					}				11,11,11,11,1		1,11,11		•					32 24
High 55 (+65%) 17%	Hillin	11111111111	(hilling	1111111	111,		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	11111111111				 						20
Low 40 (+20%) 9% Insider Decisions				anadrálari apaletősek	— 	1 111111												16
MJJASONDJ		*******	···		****	11,											 	-12
Options 0 0 0 0 0 0 0 0					••					• ••••		····			% TO	T. RETUF	N 2/10 VL ARITH.	-8
Institutional Decisions																STOCK	INDEX 101.8	L
2Q2009 3Q2009 4Q2009	1 1 010011			\$2950 5350					1, 1,1,,,,	1,11,1,11					1 yr. 3 yr.	44.8 -13.4	8.0	L
to Buy 130 112 110 to Sell 97 125 123	shares	8 – 4 –	111.1.1			11111111111	11/11/11/1							0044	5 yr.	45.5 UE LINE P	30.1	13-15
Hids(000) 62088 60163 60125 Alliant Energy, formerly called	d Interst	ate En-		2001	2002	2003	2004	2005	2006	2007	2008	2009		2011 33.95		es per sh		41.4
erroy Corporation, was formed	ed on Al	prii 21, j	30.44	30.97	28.26	28.19	25.56	28.02	28.93	31.15	33.33 4.56	31.02 4.38	32.90 5.00	5.65		low, bet		7.0
1998 through the merger of	WHL HO	olaings,	6.57	5.82	4.52	4.19	4.69 1.85	5.46 2.21	4.33 2.06	5.12 2.69	2.54	1.89	2.40	2.80	Earning	s per sh	A	3.6
IES Industries and Interstat	te Powel	r. WPL	2.47	2.42	1.18	1.57	1.03	1.05	1.15	1.27	1.40	1.50	1.58	1.65	Div'd D	eci'd per	sh B = †	1.9
stockholders received one state Energy stock for each	MPI sha	are IES	13.50	9.13	7.12	7.69	5.55	4.51	3.42	4.91	7.96	10.39	9.90 26.15	10.70 27.70	Book V	pending palue per s	h C	31.0
stockholders received 1.14	Interstate	e Ener-	25.79	21.39	19.89	21.37	22.13	20.85	22.83	24.30 110.36	25.56 110.45	25.07 110.66	111.00	112.00		on Shs Ou		116.0
lay shares for each IES share	e, and in	iterstate	79.01	89.68	92.30	110.96	115.74 14.0	117.04	16.8	15.1	13.4	13.9	Bold fig	res are	Avg An	n'i P/E Ra	tio	13.
Power stockholders received	i 1.11 ini	terstate	11.8	12.6 .65	19.9 1.09	.72	.74	.67	.91	.80	.81	.92	Value estin			e P/E Rati		4.19
Energy shares for each In share.	ileisiaie	LOME	6.9%	6.6%	8.5%	5.0%	3.9%	3.8%	3.3%	3.1%	4.1%	5.7%				n'i Div'd		480
CAPITAL STRUCTURE as of 12	/31/09	- Warren	2405.0	2777.3	2608.8	3128.2	2958.7	3279.6	3359.4	3437.6	3681.7	3432.8 208.6	3650 265	3800	1	ıes (\$mill ofit (\$mill)		42
Total Dobt \$2696 0 mill. Due in 5	Yrs \$794	1.0 mill.	203.1	194.9	113.1	176.6	229.5	337.8	260.1 43.8%	320.8	280.0 33.4%	33.4%	33.0%	33.0%	Income	Tax Rate	!	35.0
LT Debt \$2404.5 mill. LT Intere (LT interest earned: 1.8x)	est \$135.0	J mill.	54.0%	23.5%	24.2% 6.8%	28.9% 11.7%	8.1%	3.0%	3.1%	2.4%	2.4%	8.8%	6.0%	6.0%		% to Ne		39.5
, '		#000 4	4.3%	5.7% 54.7%	56.4%		45.0%	41.6%	31.4%	32.4%	36.3%	44.3%	42.0%	41.0%	Long-1	erm Debt on Equity	Ratio Ratio	56.5
Pension Assets-12/09 \$776.4 r	nill. Oblig	j. \$920.1	50.2%	42.7%		50.0%	50.2%	53.1%	62.9%	61.9%	58.6% 4815.6	51.2% 5423.0	53.5% 5445	55.0%	Total C	apital (\$r	nill)	63
mill. Pfd Stock \$243.8 mill. Pfd Div'	d \$18.7 n	nill.	4061.4	4490.2		1	5104.7	4599.1 4866.2	4218.4 4944.9		1	6203.0	6400	6750	Net Pla	ent (\$mill)		75
449,765 shs. \$100 par; 7,199,460) shs. \$25) par	3719.3	3862.8	_		5284.6 6.1%	8.9%	7.5%	8.6%	7.0%	5.1%	6.5%	7.0%	Return	on Total	Cap'l	8.0 11.0
			6.6% 9.4%	9.6%			8.2%	12.6%			9.1%	6.9%	8.5%	9.5%	Return	on Shr. I on Com	:quity Fasity E	
Common Stock 110,668,977 sh	S.		9.6%	9.8%		6.7%	8.2%	13.1%			9.3%	6.8%	9.0%	10.0%		ed to Cor		5.0
MARKET CAP: \$3.7 billion (Mic	i Cap)		1.9%	1.6%		1	3.8% 58%	1 .	1			88%	73%			'ds to Ne		57
ELECTRIC OPERATING STATIS	STICS	2000	81%	85%			1					6%. Fuel	sources	s, '09: c	oal, 49%	; nuclea	r, 17%,	gas, 2
% Change Retail Sales (KWH) +1.5	3 -1.2	2 -6.8	1 .	1 1 11		ergy Corp	ithrough	i the mer	der or w	L L LIOIG-	wind,	6%, ruei 4%; othei Est'd pla	2006	Fuel co	sts: 51%	of revs.	U9 dep	rec. ra
Avg. Indust. Use (MWH) 12692 Avg. Indust. Revs. per KWH (\$) 5.7) 10948 6.33									0.0.0.	1006		otiva Of	ficer Wi	liam II	Harvev.	HIG., YY
I Conscitu at Peak (Mw) 4904	2 4945	4975	revs.),	gas (18	3%), and	other sen	vices (5%	/I. 41%:	IA. 56%;	MN, 3%.	consin	Address	: 4902 N	I. Biltmo	ore Lane,	Madisor	1, 111 551	718. Te
Peak Load, Summer (Mw) 575 Annual Load Factor (%) 53.	0 53.5	5 53.8	TIA OF	i, & IIIIn rev.: ге	ois. Eleci sid., 35%	; comm'l	, 22%; ii	nd'I, 29%	; wholes	ale, 8%;	phone:	: 608-458	-3311. Ir	iternet: 1	www.aiiia	ntenergy	.com.	
% Change Customers (yr-end) -1.8			- A 11:	ant.	Fnor	ov re	porte	d ur	afavo:	cable	also	looki	ng to	file	a ra	ite ca	se in The c	ompa
Fixed Charge Cov. (%) 410				alto t	for 20	1009.	ne to	о ше	, ueu	casca	22.5	ta in focus	on t	his r	nattei	r is e	icour	agun
1011	Past Est 5 Yrs.	t'd '07-'0! to '13-'15	7	~1~1++ '	70/2 vra	reise t	ne nr	evious	s year	. 1110	113.5	Allian	t den	ends	unor	ı suci	ı apı	DIOVE
of orlange (per till)	3.0% 0.5%	4.5% 7.0%	1 -12	+-	ATTITIO	ed a g large	uv to	weak	11000 1	II CIIC	reve	muo '	incres	1565	to co	ope w	nun i	mgn
Revenues 1.0%	U.5 70	7.0%	CIIII	201221	and	untay	vorabi	e tei	Thera	tui co.	i+al	s and invest	mant	C		cover	312au	
"Cash Flow" -1.5% Famings 3.0%	9.0%	E 50/	ecor	TOTTE														
"Cash Flow" -1.5% Earnings 3.0% Dividends -3.5%	9.0% 0.5% 3.5%	5.5% 3.5%	Mac	much	ا مان	the b	offor	11111	e ue	CITIER	The	hoa	rd of	dire	ectors	has	incr	ease
"Cash Flow" -1.5% Earnings 3.0% Dividends 3.5% Book Value 1.0%	0.5% 3.5%	5.5% 3.5%	Mea	anwh und	ile, 1 25%,	the b despi	ottom te ef side.	forts	to C	ontrol	The the	boar	rd of lend	dire	ough.	has ly 5%	. Deg	1111111
"Cash Flow" -1.5% Earnings 3.0% Dividends -3.5%	0.5% 3.5% ES (\$ mill.) 30 Dec.:	5.5% 3.5% Ful 31 Yea	Mea arou cost	anwh und s. Or	ile, 1 25%, 1 the l	the b	ottom te ef side, at to	forts	to c	ontrol going	The the with	hoa	rd of lend Febr	dire by r	navo	ıy 5% ut. th	, beg. e qua	arter

forward. We anticipate more-normal weather and operating conditions in Alliant's utility service territories in the current year. New electric retail rates (discussed below) may also benefit results. The completion of the Whispering Willow-East Wind project in late 2009 should boost earnings, too. All things considered, we anticipate favorable comparisons for the company for the coming quarters, and a nice rebound in revenues and share earnings for 2010. Growth will probably

continue next year.

The company is seeking higher rates. Both Interstate Power and Light (IPL) and Wisconsin Power and Light (WPL) expected to file rate cases in March of 2010, in Iowa and Wisconsin, respectively. IPL is

dividend is now \$0.395 per share. This follows similar increases in prior years. This encouraging trend should continue.

This stock has improved two notches in Timeliness since our December review, and is now ranked to perform in line with the year-ahead market. Looking further out, we anticipate higher revenues and share earnings at the company by 2013-2015. From the present quotation, this issue has solid total return potential for the coming years, given its healthy dividend yield. Moreover, Alliant earns high marks for Safety, Price Stability, and Earnings Predictability. As a result, conservative, income-oriented investors may find this issue attractive.

March 26, 2010 Michael Napoli, CFA

(A) Diluted EPS. Excl. nonrecur. gains (losses): '00, \$2.56; '01, (28¢); '03, net 24¢; '04, (58¢); '05, (\$1.05); '06, 83¢; '07, \$1.09; '08, 7¢; '09, (88¢). Next egs. rpt. due late April.

827.4

742.3

800

840

Mar.31 Jun.30 Sep.30

.43

.47

.45

.55

.288

.318

.35

.375

QUARTERLY DIVIDENDS PAID B #1

992.0

949.9

.56 .62 .30 .45

Mar.31

.288

.318

.35

.375

.395

1000

1040

2008

2009

2010

2011

Cal-

enda

2007

2008

2009

2010

2011

Cal-

endar

2006

2007

2008

2009

2010

980.3

885.7

925

960

1.05

.99

.77

.90

1.00

Jun.30 Sep.30 Dec.31

.288

.318 .35

.375

EARNINGS PER SHARE A

(B) Div'ds historically paid in mid-Feb., May, Aug., and Nov. ■ Div'd reinvest. plan avail. † Above Avg.; IA, Below Avg. shareholder invest. plan avail. (C) Incl. deferred chgs. in '09: \$174.9 mill., \$1.58/sh. (D) In mill.

3650

3800

Full Year

2.69

2.54

1.89

2.40

2.80

Full

Year

1.15

1.27

1.40

1.50

854.9

925

960

Dec.31

.46

.48

.60

.70

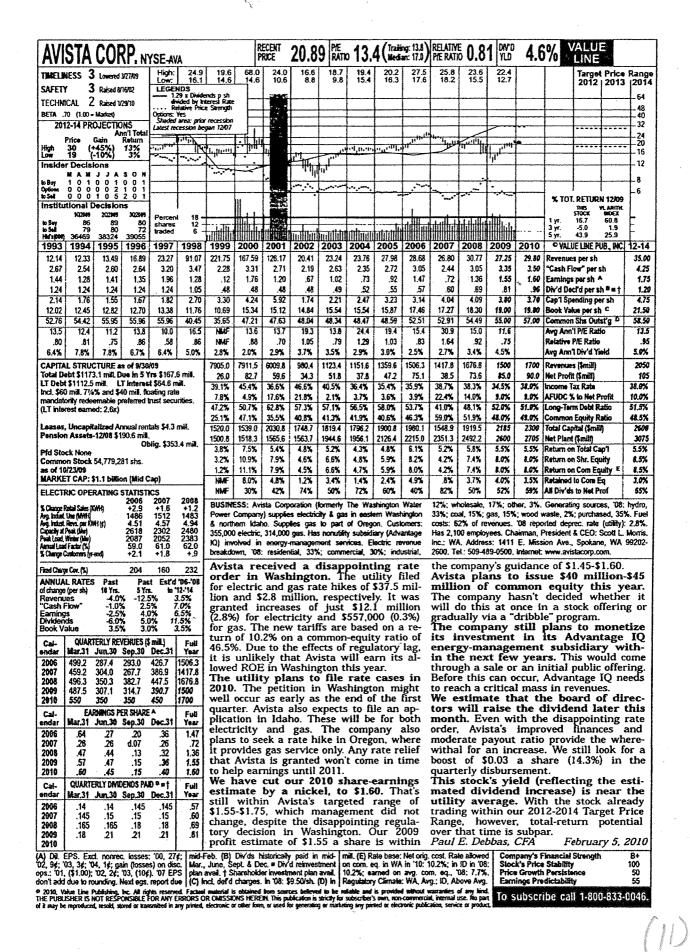
.288

.318 .35

.375

Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence 55 75 Earnings Predictability

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OPL INC. NYSE-DPL				R P	ECENT Rice	27.6	3 P/E RATIO	12.	7 (Traili Media	ng: 13.8 an: 16.0	RELATIVI P/E RATI	0.7	2 DIV'D	4.4	%	LINE		
MELINESS 4 Lowered 3/19/10	High: Low:	22.0 16.3	33.8 16.4	33.3 22.0	27.3 13.5	21.4 11.2	25.4 16.4	28.3 23.9	28.8 25.0	32.7 25.4	30.5 18.5	28.9 19.2	28.5 26.1				t Price 2014	
AFETY 3 Lowered 1/3/03 ECHNICAL 2 Raised 2/19/10	LEGEN	4 x Divide	nds p sh	4.40k.F								•						64
ECHNICAL 2 Raised 2/19/10 ETA .60 (1.00 = Market)	3-for-2 spl	it 1/98	terest Rate Strength	3,975			,											\pm^{48}_{40}
2013-15 PROJECTIONS Ann'l Total	Options: Y Shaded a Latest rec	area: prior	recession	iii.	(11)				. [181,81111	11"14	1,111,1	.,,,,11	1, 0					32
Price Gain Return igh 45 (+65%) 16%		الله الأل			1 1		<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>				'Ψ	11.11.						<u>+20</u> -16
ow 30 (+10%) 6%						1111111									-		ļ	12
MJJASONDJ		•••••			<u> </u>					,	····	• •					ļ	<u></u> 8
Buy 1 0 0 0 0 0 2 3 0 ptions 0 0 0 0 0 0 1 0 0 Sell 0 0 0 0 0 1 0 0					 	••••	••••				- "				% то	1 T. Retur	I RN 2/10	6
nstitutional Decisions 2Q2009 3Q2009 4Q2009							11 1	<u> </u>				1				STOCK	VL ARITH.	L
Buy 110 94 132 Sell 116 125 102	Percent shares traded	12 8 - 4	11	#1075# 2782#			11111								1 yr. 3 yr. 5 yr.	38.3 0.3 27.8	101.8 0.8 30.1	F
lid's(000) 59630 61770 59904 994 1995 1996 1997	1998	1999	2000	 2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	1	UE LINE P		13-15
7.40 7.84 7.90 8.46	8.55	8.48	11.25	9.48	9.38	9.42	9.41	10.08	12.33	13.35	13.81	13.36	14.20	14.75	1	es per sh		18.0
1.68 1.77 1.87 1.92 1.03 1.09 1.15 1.20	1.96 1.24	2.15 1.35	2.62 1.49	2.76 1.74	1.75	2.14 1.09	2.85 1.81	2.13	2.45 1.02	3.04 1.81	3.29	3.14 2.01	3.55 2.40	3.95 2.55	i	low" per s per sh		4.60 2.9
.79 .83 .87 .91	.94	.94	.94	.94	.94	.94	.96	.96	1.00	1.04	1.10	1.14	1.21	1.28		ci'd per s		1.5 2.4
.59 .63 .68 .71 7.03 7.28 7.55 8.03	.66 8.58	1.08 9.20	2.58 6.80	2.67 6.31	1.36 6.38	.96 7.13	.69 8.25	1.41 8.14	3.16 6.30	3.05 7.69	2.10 8.41	1.45 9.25	1.65 9.50	1.75 9.85	Book Va	lue per si	h ^D	10.8
60.43 160.05 159.01 160.20	161.26	157.80	127.77	126.50	126.50	126.50	126.50	127.53	113.02	113.56	115.96	118.97	121.00	122.00		n Shs Ou i'l P/E Rai		125.0 13.
13.0 13.6 13.8 13.7 .85 .91 .86 .79	15.1 .79	13.7 .78	16.6 1.08	15.4 .79	28.8 1.57	14.5	11.2 .59	26.9 1.43	26.6 1.44	16.0 .85	11.9	11.9	Bold figu	Line		P/E Ratio		.8
5.9% 5.6% 5.5% 5.5%	5.0%	5.1%	3.8%	3.5%	4.5%	5.9%	4.7%	3.7%	3.7%	3.6%	4.3%	4.8%	estim			ı'l Div'd Y	ield	3.69
APITAL STRUCTURE as of 12/3 otal Debt \$1324.1 mill. Due in 5	31/09 Yrs \$867 4	4 mill	1436.9 199.0	1199.6 221.5	1186.4 87.3	1191.0 131.5	1189.8 217.3	1284.9 124.7	1393.5 125.6	1515.7 211.8	1601.6 244.5	1588.9 229.1	1720 280	1800 320	Revenu	es (\$mill) fit (\$mill)		225 37
T Debt \$1223.5 mill. LT Intere			35.5%	35.8%	36.6%	38.8%	36.6%	39.1%	35.7%	36.6%	29.6%	32.9%	33.0%	33.0%		Tax Rate	D 64	33.0%
T interest eamed: 5.1x) Pension Assets-12/09 \$243.4 mill			72.1%	74.8%	74.6%	67.9%	66.5%	61.3%	67.9%	63.3%	58.0%	52.1%	49.0%	50.0%	4	% to Net rm Debt I		50.0%
'fd Stock \$22.9 mill. Pfd Div'd			27.2%	24.4%	24.7%	31.3%	32.8%	37.9%	31.1%	35.8%	41.1%	46.9%	51.0%	50.0%		n Equity I		50.0% 270
ncl. 228,508 shs. 3.75% to 3.90%; 103 per shr.	; call. \$101	1 to	3200.9 2267.0	3264.3 2482.3	3265.8 2502.7	2880.0 2573.9	3184.3 2530.1	2738.1 2572.9	2286.8 2559.3	2437.1 2777.0	2374.6 2876.4	2346.3 2892.2	2250 3000	2400 3100	Net Plan		111)	340
Common Stock 119,083,640 shs.	С		8.2%	9.5%	5.4%	7.1%	9.3%	7.1%	7.4%	10.2%	12.0%	11.4% 20.4%	14.0% 24.0%	15.0% 26.0%	1	on Total C on Shr. Ec	•	15.5% 27.5%
s of 2/10/10			22.3% 22.9%	27.0% 27.8%	10.5%	14.2% 14.6%	20.4%	11.8% 11.9%	17.1%	23.6% 24.2%	24.5% 25.0%	20.4%	24.5%		Return o	on Com E	quity E	28.0%
MARKET CAP: \$3.3 billion (Mid (8.9%	13.7%	NMF NMF	2.2% 85%	9.8% 53%	.8% 93%	1.7%	11.4% 53%	12.6% 50%	9.0%	12.0% 51%	13.5% 50%		d to Com is to Net I		13.5%
LECTRIC OPERATING STATIST 2007	2008	2009	61% BUSIN	51% ESS: DE	1	arent of T				1	5% '0	depreci	iation rat	e: 2.8%.	. Sold a	as distril	bution b	usines
Change Retail Sales (KWH) +1.0 vg. Indust. Use (MWH) NA	-2.0 NA	-9.3 NA NA	pany.	sells ele	ectricity i	n Dayton customer	and w	est-centra	al Ohio.	Serves	10/00.	Has 1,58 mon stoc	1 employ k (3/09 c	rees. Offi roxy). N	icers/dire on-Execu	ctors ow	n less tl irman: 0	han 1% Glenn E
vg. Indust. Revs. per KWH (¢) NA apacity at Peak (MW) 3769 eak Load. Summer (MW) NA	NA 3697 NA	3794 NA	automo	tive. foo	d proces	sing, pape	er, plasti	c, defens	se. Electr	ic reve-	Harder.	Chief E:	xecutive	Officer 8	R President	ent: Paul	M. Bar	bas. Ir
eak Load, Summer (MW) NA nnual Load Factor (%) NA , Change Customers (yr-end)1	NA +.1	NA - 1	nue bro	eakdown 9%; othe	in 2009: er, 8%. P	residenti ower cost	al, 46%; ts: 37%	of revent	ciai, 27% ues; labo	r costs,		Telephon						
	470	516	DPI	rer	orte	d low	ver 1	reven	ues	and		y in s						
ANNUAL RATES Past Pa	st Est'd	'07-'09	shar	e ea	rnin;	g <mark>s for</mark> nilder	• 200 weat	9. Re her a	etail s nd a	sales diffi-	ed t	starte o be	compl	leted	and	on lii	ne by	/ the
f change (per sh) 10 Yrs. 5 Yr Revenues 4.5% 7.	.5% 5	13-15 5.0%	cult	econ	omic	climat	te. W	holes	ale p	ower	sprir	ng of to d	2010.	This	refle	cts D	P&L'	s ef-
Earnings 4.5% 10.	.0% 6	5.5% 6.5% 5.5%	incre	es ais eased,	o dec large	lined. ly due	to gr	raung reater	fuel c	osts.	and	compl	y with	n Ohi	o's re	newat	ole er	ergy
	.0% 5	4.0%	How	ever,		impr					requ The	iremei Boar	nts. d of	dire	ctors	rec	ently	in
Cal- endar Mar.31 Jun.30 Sep.30		Full Year	goin	g for	rward	l. This	assu	ımes a	a mor	e fa-	crea	sed 1	the c	livide	\mathbf{end}	by al	bout:	6%
2007 379.7 343.1 422.0	370.9	1515.7	vora	ble op vear	oerati . Effo	ng env rts to	ironr. conti	nent i col co:	n the sts sh	cur- ould	quar	ting terly	divide	end is	s now	7 \$0.3	025.	This
2008 416.1 378.8 414.5 2009 415.0 361.2 407.3	392.2 405.4	1601.6 1588.9	also	help.	As a	result	, we ₁	projec	t favo	rable	follo	ws sin this p	nilar	hikes	in re	ecent	years	. W
2010 420 400 450	450 470	1720 1800	nice	adva	nce fo	the co	nues	and s	hare e	earn-	it w	ill con	tinue	Earı	nings	cover	age c	ough
2011 440 420 470 Cal- EARNINGS PER SHAR		Full	ings	for fu	ull-yea	ar 201	0. Gr	owth '	will p	roba-	to re	main s sto	adequ	ate, t	oo. aked	to	trail	the
endar Mar.31 Jun.30 Sep.30		Year 1.81	Cap	ital	inve	2011. s tmen	ts s	hould	l ber	nefit	broa	ader 1	nark	et for	the	comi	ng s	ix to
2007 .43 .45 .53 2008 .65 .41 .42	.40 .64	2.12	the	comp	ing c	in the apital	com	ing y	ears.	DPL as of	12 n	nonth te high	s. Locaer re	oking venue	turtn s and	er out I shar	t, we e eari	anu ning
2009 61 37 59 2010 65 45 65	.43 . 65	2.01 2.40	roug	hly \$	3590 i	million	ı for	the y	ears	2010	at t	he cor	npany	by 2	2013-2	2015.	More	eover
2011 .70 .50 .65	.70	2.55	thro	ugh 2 tal co	2012. Osts i	This fi nclude	gure ed in	does r the	ot inc	clude anv's	Stab	stock ility. I	From	the pi	resent	quot	ation,	, this
Cal- QUARTERLY DIVIDENDS F endar Mar.31 Jun.30 Sep.30	AIU ™ ■ Dec.31	Full Year	refil	ed ac	ivance	ed me	tering	g init	iative	and	issue	e hás v the co	worth	while	total	returi	1 pote	entia
	.25	1.00	sma	rt-gri expe	u cas cted t	es las o total	\$270	gust, millio	on thr	ough	divid	lend	yield.	As	a ı	result,	, pa	tient
2006 .25 .25 .25	.26 .275	1.04	2012	}.		ayton					inco	me-ori es atti	ented	inves	stors	may :	tind	these
2007 .26 .26 .26 2008 .275 .275 .275		1.14	oub	siula et 1	is bu	ay ton ilding	; a s	olar j	powe:	r fa-		hael N				Marc	ch 26,	
2007 .26 .26 .26 2008 .275 .275 .275 2009 .285 .285 .285			(DP	∞LI	13 04													
2007	.285 reafter. Ex 01, (5¢); '0	ccl. Jun 03, ava	e, Sept,	and De	ec. ■Div¹	d reinves	t. plan	13.0%:	eamed a	te allowe	. equity:	m. eq.: '9 '07: 26.9	%. Sto	ck's Pri	ce Stabil		jth	B++ 100 40
2007	reafter. Ex 11, (5¢); '0 ort due la	ccl. Jun 03, ava ate plar	e, Sept., il. (C) Inc ns. (D) Inc In mill.	and De I. 7.4 mil cl. regula	ec. ■Div' II. shrs. h itory asse solit. (F	d reinves eld by em ets '09: \$1 Rate ba	t. plan ployee .80 sh. se: net	13.0%; Reg. Cli	eamed a mate: Ab	te allowe lvg. com ove Avg.	. equity:	07: 26.9	%. Sto	ck's Price ce Grow rnings P	ce Stabil th Persis redictab	ity stence	vice mand of the con-	100 40 65

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IDA	COI	RP. 11	VC. N	YSE-IC	Α		R	ECENT RICE	31.7	2 PIE RATI	o 13.	4 (Traili Medi	ng: 13.7 an: 15.0	RELATIV P/E RATI	8.0 o	1 DIV'D YLD	3.8	3%	ALUI LINE		
TIMELI		3 Lowered		High:	38.1	36.5	53.0	49.4	41.0	30.2	32.9	32.1	40.2	39.2	35.1	32.8				Price	
SAFET		Lowered		Low:	29.9 VDS	26.0	25.9	33.6	20.9	20.6	25.3	26.2	29.0	30.1	21.9	20.9			2012	2013	2014
TECHN		Paised 1		1.1	00 x Divide	ends p sh terest Rate		35527	ļ					ļ				ļ			80
	70 (1.00:		128/10	Ontions:	elative Prio Yes	e Strength			·	ļ		ļ									- 60
		OJECTIO	ONS	Shaded	area: prior ession be	recession	Tr'	. 335453													±50 ±40
	Price	Gain A	nn'i Total Return	للهوالورون		111111111	proli	444	[''' <u>'</u>		البسيانا		11111111111	1,0,0,1,00	4411111		3 -				⊥30
High	45 (+40%)	12%					ereiri Marty	 ' ' 	11111111	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1171			1 111111	[
Low	30 r Decis	(-5%)	3%			*****	******	13.95	•••	,,						,		†	l		T ₁₅
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to Buy Options	0 0 1	0 0 0	0 0 0								······································	*******						 			 10
to Sell	0 0 1	0 0 3	0 0 2					10755.P				-		311	. 1.8	11.		% тот	RETURI	N 12/09	-7.5
Institu	itional l 102009	Decisio: 202009	ns 3Q2009	_					l li	111	,	ļ.		l.,		III			THIS STOCK	/L ARITH. INDEX	
to Buy	86	89	60	Percent shares	10		- 1,1	19045081	I II () I.		110	1,11, ,,11,	1111					1 yr. 3 yr.	13.4 -6.9	60.8 1.9	–
to Sell Hld's(000)	84 30651	70 30935	68 32084	traded	5 -	11 11111												5 yr.	26.9	25.9	F
1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	© VAL	JE LINE PU	JB., INC.	12-14
14.57	14.45	14.51	15.38	19.90	29.83	17.50	27.10	150.10	24.43	20.41	20.00	20.15	21.23	19.51	20.47	21.25	21.20	1	s per sh		24.60
3.53	3.39	3.89	4.05	4.22	4.69	4.50	5.63	5.63	4.08	3.50	4.12	3.87	4.58	4.11	4.27	4.45	4.55 2.50	1	ow" per s		4.85
1.97	1.80	2.10 1.86	2.21 1.86	2.32 1.86		2.37 2.43 3.50 3.35 1.63 .96 1.90 1.75 2.35 1.86 2.18 2.40 1.86 1.86 1.86 1.86 1.70 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.20 1.2													persh ^A cl'd persi		2.75 1.40
1.86 3.32	1.86 2.94	2.23	2.49	2.51	51 2.37 2.95 3.73 4.78 3.53 3.89 4.73 4.53 5.16 6.39 5.19 5.75														ending pe		7.70
17.86	17.91	18.15	18.47	18.93	19.42	19.42 20.02 21.82 23.15 23.01 22.54 23.88 24.04 25.77 26.79 27.76 29.20													lue per sh		36.00
37.09	37.61	37.61	37.61	37.61	. 37.61	37.61	37.61	37.63	38.02	38.34	42.22	43.63	45.06	46.92	48.00	49.00	Commor	Shs Out	st'g D	52.00	
15.4	13.9	12.4	13.7	13.6	14.4	12.7	10.9	11,4	18.9	26.5	15.5	16.7	15.1	18.2	13.9	11.2			I P/E Rati		13.0
.91	.91	.83	.86	.78	.75	.72	.71	.58	1.03	1.51	.82	.89	.82	.97	.84	.74		1	P/E Ratio		.85
6.1%	7.4%	7.2%	6.1%	5.9%	5.4%	6.0%	4.9%	4.9%	6.0%	6.7%	4.1%	4.1%	3.4%	3.5%	4.0%	4.5%	40.40		'I Div'd Yi	eia	3.9%
			s of 9/30/ ue in 5 Y		mill	658.3 96.9	1019.4 137.6	5648.0 130.0	928.8 66.3	782.7 40.1	844.5 77.8	859.5 63.7	926.3 100.1	879.4 82.3	960.4 98.4	1020 110	1040 118	Revenue Net Profi	•		1280 136
			T Interes			32.0%	32.1%	33.3%	00.3	40.1	11.0	16.9%	13.3%	14.3%	16.3%	20.0%	20.0%	Income T			20.0%
(LT inte	rest earn	ed: 2.8x)				3.2%	3.6%	3.1%	3.0%	7.5%	3.9%	4.7%	4.0%	9.7%	5.2%	5.0%	5.0%	1	6 to Net P	rofit	5.0%
Pensio	n Assets	-12/08 \$2	95.3 mill.			48.9%	48.3%	46.4%	49.2%	50.8%	49.3%	50.0%	45.2%	48.9%	47.6%	46.0%	47.0%	Long-Ter	m Debt R	atio	49.0%
				lig. \$464	.4 mill.	44.8%	45.9%	47.9%	47.9%	46.4%	50.7%	50.0%	54.8%	51.1%	52.4%	54.0%	53.0%	Common			51.0%
Pfd Sto	ck None				,	1680.3	1790.0	1818.0	1826.9	1862.5	1987.8	2048.8	2052.8	2364.2	2485.9	2600	2870		oital (\$mil	0	3675
					ŀ	1745.7 7.4%	1805.0 9.2%	1886.0 8.7%	1906.5 5.1%	2088.3	2209.5 5.3%	2314.3 4.5%	2419.1 6.2%	2616.6 4.7%	2758.2 5.3%	2860 5.5%	2980 5.5%	Net Plant	ı (əmili) n Total Ca	ın'i	3550 5.0%
Commo		47,650,0	36 shs.			11.3%	14.9%	13.3%	7.1%	4.4%	7.7%	6.2%	8.9%	6.8%	7.6%	8.0%	7.5%	Return o			7.5%
a5 UI 3/	30/03					12.1%	16.0%	14.4%	7.0%	4.2%	7.2%	6.2%	8.9%	6.8%	7.6%	8.0%	7.5%	Return o			7.5%
MARKE	T CAP:	1.5 billio	on (Mid C	ap)		2.9%	7.5%	6.3%	NMF	NMF	2.7%	1.3%	4.3%	2.4%	3.4%	4.0%	4.0%	1	to Com E	, ,	3.5%
ELECTI	RIC OPE	RATING	STATISTI			78%	55%	58%	113%	NMF	65%	80%	51%	64%	55%	50%	48%	All Div'ds	to Net P	rof	54%
6 Channe F	Retail Sales (I	(WH)	2006 +1.0	2007 +4.3	2008					the hold								50% of '			
Avg. Indust.	Use (MWH)	•	26731	27413	27452					electric g								ation rate 2,073 emp			
4vy. indust.	Revs. per K\ Peak (Mw)		2.96 3085	2.92 3267	2.91 3268					. Also in stem in :								.,073 emp & Preside			
Japacity at		1	0004	2402	3214																
Peak Load,	Summer (Mw I Factor (%)	j	3084 NA	3193 NA	NA NA					egon (4% %; indus					ed: Idah			!1 W. Id Internet: \			

-20.5% -.5% 1.5% -8.0% 3.0% 3.0% 2.0% 4.5% 2.5% 5.0% Earnings Dividends Book Value QUARTERLY REVENUES(\$ mill.) Mar.31 Jun.30 Sep.30 Dec.31 endar Year 230.5 184.8 926.3 2006 268.4 242,6 213.8 261.5 197.4 879.4 206.7 213.4 230.2 299.7 217.1 960.4 2008 228.6 2009 243.6 324.5 223.3 1020 2010 235 255 310 240 1040 EARNINGS PER SHARE A Cal-Full Jun.30 Sep.30 Dec.31 endar Mar.31 Year .42 2.35 2006 .64 .53 .76 .56 .42 .65 .23 1.86 2007 .17 .48 .39 1.14 2.18 2008 .26 2009 .40 .58 1.16 2010 .45 .50 .40 2.50 1.15 QUARTERLY DIVIDENDS PAID B1= Full Cal-Mar.31 Jun.30 Sep.30 Dec.37 endar 2006 .30 .30 .30 .30 .30 .30 .30 .30 1.20 2007 2008 .30 .30 1.20

274

10 Yrs.

-.5%

Past

262

260

Est'd '06-'08

to '12-'14

Fixed Charge Cov. (%)

of change (per sh)

Revenues

2009

2010

.30

ANNUAL RATES

IDACORP filed a stipulation in its pending electric rate case. In July 2009, the company requested to increase rates in its Oregon service area. In December 2009, it entered into a stipulation with the Oregon Public Utility Commission to resolve certain issues presented in the case. Both parties have now agreed to a \$5 million rate increase (15.4%) to become effective March 1, 2010. The rate is based on a 10,175% ROE, 49.8% equity ratio and 8.061% ROR. The agreement represents a reduction from the company's original request, which called for an increase of \$7.3 million (22.6%). Residential rate design is being contested by the Citizens' Utility Board of Oregon and service reliability is being contested by the Oregon Industrial Customers of Idaho Power. All other issues have been resolved in the stipulation. Idaho Power filed its Integrated Resource Plan (IRP). The IRP, which outlines supply-side and demand-side re-source needs out to 2029, was filed in early January. Key takeaways from the plan include a lower-than-expected load growth outlook. The forecast projects peak-hour load will grow at an average annual rate

of 1.5% and average system load will grow at a rate of 0.7% over the 20-year period. The IRP also highlights energy efficiency and demand-side management measures. New energy efficiency programs are fore-casted to reduce average load by 127 aMW by 2029, representing a 53% increase from those included in the company's 2006 IRP. By 2012, new demand response programs are forecasted to reduce peak summer load by 323 MW, also reflecting considerable growth over 2006's projection. The Idaho Public Utility Commission will likely take several months to review the IRP.

Construction of the Langley Gulch project is scheduled for 2010. After gaining building approval last September, it appears that the company will break ground on the 300-megawatt natural gas plant later on this year. The facility is scheduled to become operational mid-2012. We rank this stock to be an average utility holding. Although the dividend yield is currently below par for the industry, we look for recent regulatory improvements to result in an increased payout sometime during the next 3 to 5 years. Michael Ratty February 5, 2010

(A) EPS diluted. Excl. nonrecurring gains (loss): '93, 16¢; '90, 22¢; '03, 26¢; '05, (24¢); ment plan avail. † Shareholder investment plan '06, 17¢. Next earnings report due late Feb. (B) Div'ds historically paid in late Feb., late \$\frac{1}{2}\$ (C) Incl. deferred debits. In '08: '08: 7.6%. Regulatory Climate: Above Average. (B) Div'ds historically paid in late Feb., late \$\frac{1}{2}\$ (C) Incl. deferred debits. In '08: '08: 7.6%. Regulatory Climate: Above Average.

.30

.30

.30

1.20

Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence 25 Earnings Predictability

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PORTLAND GEN	IERA	L N	YSE-PO	R P	ECENT PRICE	19.9	0 P/E	o 12.	7 (Traili Medi	ing: 13.0 an: NMF	RELATIV P/E RATI	6 0.7	7 DIV'D	5.3		/ALU LINE		
TIMELINESS 3 Raised 1/1/10									High: Low:	35.0 24.2	31.3 25.5	27.7 15.4	21.4 13.5			Targe	Price	Range
SAFETY 2 New 11/10/06	LEGEN	DS							LOW.	24.2	25.5	10.4	13.3			2012	2013	
TECHNICAL 3 Raised 1/29/10	Ontinne: Vi	်ဝင် ၁ဝ	e Strength	-	155,0000			-			ļ				 .	 		-64
BETA .75 (1.00 = Market)	Shaded a Latest rece	area: prio ession be	r recession gan 12/07	-	national national			 	 	l					1			<u>+48</u> +40
2012-14 PROJECTIONS			Ţ		SESSES.					1,,								32
Ann'l Total Price Gain Return			ļ		SARE:					լ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, 1 ¹¹¹ [1]1141		ļ		<u> </u>			24
High 30 (+50%) 15%			-		56856			-	 	 	 		111111111111111111111111111111111111111	•	 	 		⁺²⁰ ⁺¹⁶
Low 20 '(Nil) 5% -					Sales I													T ₁₂
M A M J J A S O N																		
to Buy 00000000-			 						 	*****	••••••		·		 	-		8
Options					00000000			-		<u> </u>					% TOT	. RETUR	N 12/09	-6
Institutional Decisions	1							-	İ	1	ł] ₁ †		lili li i		70.01	THIS	VL ARITH.	
1Q2009 2Q2009 3Q2009 to Buy 124 95 91	Percent	15 -		<u> </u>	6/6/68/05/C				-	 	 	 	 		1 yr.	STOCK 10.4	60.8	-
to Sell 76 107 100	shares traded	10 - 5 -			(4.00°)										3 уг. 5 уг.	-14.8	1.9 25.9	F
Hid's(000) 71477 72019 71579 On April 3, 2006, Portland Gen	eral Fle	ctric's	1999	2000	2001	2002	2003	2004	2005G	2006	2007	2008		2010		UE LINE P		12-14
existing stock (which was own				2000	2001	2002	2000		23.14	24.32	27.87	27.89	23.60	24.60	Revenue			27.75
was canceled, and 62.5 million									4.75	4.64	5.21	4.71	4.20	4.65		low" per s	sh	5.25
issued to Enron's creditors or									1.02	1.14	2.33	1.39	1.40	1.65		spersh 4		2.00
Claims Reserve (DCR). The	stock t	began								.68	.93	.97	1.01		Div'd De			1.20
trading on a when-issued ba									4.08	5.94	7.28	6.12	10.00	7.45		ending p		4.75
and regular trading began on A			••						19.15	19.58	21.05	21.64	20.70	21.30		lue per st		23.75
Shares issued to the DCR water time to Enron's creditors is				••					62.50	62.50	62.53	62.58 16.3	75.25 13.5	75.25		Shs Out		80.00 12.5
remaining shares were release										1.26	.63	.99	.90		, -	'I P/E Rat P/E Ratio		.85
2007.	JCQ 111	ounc,								2.5%	3.3%	4.3%	5.4%		1	'I Div'd Yi		4.8%
CAPITAL STRUCTURE as of 9/30/0	09							1454.0	1446.0	1520.0	1743.0	1745.0	1775	1850	Revenue	s (\$mill)		2225
Total Debt \$1592.0 mill. Due in 5 Yr	rs \$528.0							92.0	64.0	71.0	145.0	87.0	100		Net Profi			160
LT Debt \$1408.0 mill. LT Interest	\$87.0 mi	n.						37.0%	40.2%	33.6%	33.8%	28.7%	29.0%	27.0%	Income 1	ax Rate		25.0%
(LT interest earned: 2.3x) Leases, Uncapitalized Annual renta	als \$7.0 m	nitt.						9.8%	18.8%	33.8%	17.9%	17.2%	20.0%		AFUDC 9			6.0%
•	•							41.1%	42.3%	43.4%	49.9%	46.2%	50.0%		Long-Ter			50.0%
Pension Assets-12/08 \$347.0 mill.	lig. \$467.	0 mill						58.9%	57.7%	56.6%	50.1%	53.8%	50.0% 3125		Common			50.0%
Pfd Stock None	ng. φ407.	O HIBI.						2171.0 2275.0	2076.0 2436.0	2161.0 2718.0	2629.0 3066.0	2518.0 3301.0	3725		Total Cap		"	3800 4600
								5.6%	4.6%	4.7%	6.9%	5.0%	4.5%		Return o		n'i	5.5%
Common Stock 75,191,682 shs. as of 10/26/09								7.2%	5.3%	5.8%	11.0%	6.4%	6.5%		Return o			8.5%
43 01 10/20/03								7.2%	5.3%	5.8%	11.0%	6.4%	6.5%	8.0%	Return o	n Com Ed	uity E	8.5%
MARKET CAP: \$1.5 billion (Mid Ca	ap)							7.2%	5.3%	3.5%	6.6%	2.0%	2.0%		Retained			3.5%
ELECTRIC OPERATING STATISTIC										39%	40%	69%	68%	63%	All Div'ds	s to Net P	rof	60%
% Change Retail Sales (KWH) +3.6	2007 +1.0	2008				eneral Ele									nd purch			
Ava, Indust, Use (MWH) 15736 1	1450 1	1392				tomers in									enues. '0			
Avg. Indust. Revs. per KWH (¢) 5.83 Capacity at Peak (Mw) NA	6.38 NA	6.42 NA				g Portland ssioning t									Chairma dent: Jim			
Capacity at Peak (Mw) NA Peak Load, Winter (Mw) F 3706 Annual Load Factor (%) NA	3664 NA	4031 NA				evenue t									rtland, O			
% Change Customers (yr-end) +1.7	+1.4	+.8	comme	rcial, 349	%; industr	rial, 9%;	other, 14	1%. Gen	erating s	ources	464-800	0. Interne	et: www.p	ortlandge	eneral.co	m.		
Fixed Charge Cov. (%) 206	320	226	Port	land	Gene	ral E	lectri	c pla	ns to	file	of \$1.	50-\$1	.65 a :	share.		-		
The state of the s	Est'd '		a ra	te ca	se la	ter th	is m	onth.	In 2	010,					hat t			
of change (per sh) 10 Yrs. 5 Yrs.	to '12	2-'14	the t	utility	is li	kely t	o ear	n a	returr	on		owne			dman		oal-fi	
Revenues 'Cash Flow"		5% 5%	equit	y of	just 7	7%-8%	. Tha	ats w	ell be	210W					he fa			
Earnings	3.	5%				ROE o rt of									al gui 20 mi			
Dividends	5. 2.	5% 5%				econ									s spe			
									A 110				viron					

equity of just 7%-8%. That's well below PGE's allowed ROE of 10%. Electric sales have fallen short of the forecasted level due to the weak economy. Meanwhile, operating and maintenance costs are up, and the effects of a state tax law are hurting the company. A ruling from the Oregon commission should come in time for new tariffs to take effect at the start of 2010.

We have trimmed our 2009 shareearnings estimate by a nickel. This reflects a \$5 million aftertax charge that PGE will take to write off a portion of the cost of a hydro project (associated with a construction delay) that it won't be allowed to recover in rates. The company might still recoup some or all of these costs from insurance or from companies involved in the project.

We estimate higher profits in 2010. In 2009, extended outages at two coal-fired facilities hurt the bottom line. The plants are back on line, so we assume normal operations this year. Our estimate remains at the upper end of PGE's targeted range

plant. Retrofitting the facility to meet stricter environmental guidelines would cost an estimated \$520 million-\$560 million. So, PGE proposes spending \$40 million for environmental compliance in the short term, with the plant being shut or switched to a different fuel source in 2020. Two sizable projects are under construction, and others are being proposed. PGE is adding a third phase to its Biglow Canyon windfarm. The 175-megawatt addition will cost an estimated \$426 million and should begin operating in the third quarter. The utility is also installing an advanced metering system at a cost of \$130 million-\$135 million. This project should be completed by yearend. Potential projects for the next decade include gas base-load and peaking plants, additional wind capacity, and a transmission line in Oregon.

This stock's yield is fractionally above the utility mean. Total return potential to 2012-2014 is only average for the group. February 5, 2010 Paul E. Debbas, CFA

QUARTERLY REVENUES (\$ mill.)

Mar.31 Jun.30 Sep.30 Dec.31

372.0

435.0

400.0

445.0

.16

.32

.35

.225

.235

.245

450

EARNINGS PER SHARE A

Mar.31 Jun.30 Sep.30 Dec.31

QUARTERLY DIVIDENDS PAID B

Mar.31 Jun.30 Sep.30 Dec.31

.43

.73

.63

.31

.45

.225

.245

.245

416.0

470.0

449 0

456

470

.64

.40

.32

.19

.35

.225

.235

.245

351.0

402.0

425 0

389.0

420

Year

1520.0

1743.0 1745.0

1775

1850

Year

1.14

2.33

1.39

1.40

1.65

.45

.92

.97

381.0

436.0

471.0

485.0

d.10

.88

.44

.47

.50

.225

.235

.245

510

Cal.

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2006

2007

2008

2009

2010

Cal-

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2006

2007

2008

2009

2010

Cal-

endar

2006

2007

2008 2009

2010

(A) Diluted earnings. '06 EPS don't add to fullyear total due to rounding, Next earnings report
due late February. (B) Dividends paid mid-Jan.,
Apr., July, and Oct. (C) Incl. deferred charges.

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

B++ 95

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Wis	SCO	NSIN	V EN	ERG	YNY	SE-WE		RECENT	50.7	75 P/E RAT	ю 13.	9 (Trail	ling: 15.9 lian: 15.0	RELATIV P/E RAT	^{/E} 0.7	9 DIV'E	3.	3%	/ALU LINE	E	
TIMELI		2 Raised 2		High:	31.6	23.6	24.6			34.6	40.8	48.7	50.5	49.6	50.6	50.9	T			t Price	Range
SAFET	γ ;	2 Lowered	7/11/97	Low:				20.2	22.6	29.5	33.3	38.2	41.1	34.9	36.3	46.9				2014	
TECHN		2 Raised 2	2/5/10	di	vided by I	lends p sh nterest Rat æ Strength	е 💮		 	 			 				<u> </u>	 			128
	65 (1.00	= Market)	NIC .	Options: Shaded	Yes ' <i>area: prio</i>	r recession	\$2000	-					 		ļ	<u> </u>		-		 	+ 96 + 80
20	Price		nn'i Total	Latest re	cession be	egan 12/07							ļ							+	64
High Low	80 (+60%) +20%)	Return 15% 8%		$\vdash \subseteq$		39543 68661		† . .		1,11111111	1.,,,,,,	111111111111111111111111111111111111111		1111111111			-			40 32
	r Decis		0 / 0	111111111111111111111111111111111111111	15111.711	1	1	<u> </u>	1111111	-	-										24
o Buy	M J J		N D J	··	·····	<u> </u>			<u> </u>					•	··						16
Options to Sell	0 1 0 0 1 0	2 0 0 2 0 0	3 0 0	<u> </u>	ļ	· · · · · · · · · · · · · · · · · · ·			}		ļ				*****	ļ.	ļ	ļ	1		_12
Institu	tional I	Decision 302009	ns 4Q2009	1				١.							I II.II	.		% 10	T. RETUR	VL ARITH.	
to Buy to Sell	139 159	110	139 149	Percent shares	8 -		9864			1111.16	<u> </u>	11. 1						1 yr.	25.6	101.8	F
Hld's(000)	76941	159 80851	81517	traded	4 -													3 yr. 5 yr.	9.4 58.1	0.8 30.1	F
1 994 15.99	1995	1996 15,88	1997 15.86	1998 17.13	1999	28.28	2001 34.04	32.20		 	2005	2006	2007	2008	2009	2010	2011		E LINE PI	UB., INC.	13-15
3.81	4.28	4.25	2.96	4.13	4.53	4.48	5.44	5.68	34.24 5.71	29.33 5.16	32.62 5.78	34.17 5.80	36.24 5.97	37.90 5.91	35.31 6.22	38.90 7.05	41.05 7.65	Revenue	s per sh ow" per s	sh	47.50 9.75
1.67	2.13	1.97	.54	1.65	1.88	1.08	1.84	2.32	2.26	1.85	2.56	2.64	2.84	3.03	3.20	3.70	4.00	Earnings	persh 4	4	4.75
1.40 2.76	2.50	1.51 3.53	1.54 3.13	1.56 3.52	1.56 4.44	1.37 5.29	.80 6.03	.80 5.07	.80 5.89	.83 5.70	.88 6.79	.92 8.35	1.00	9.73	1.35 6.99	1.60 8.15	1.80 8.70	Div'd De Cap'l Sp			2.40
16.01	16.89	17.42	16.51	16.46	16.89	17.00	17.81	18.44	19.92	21.31	22.91	24.70	26.50	28.54	30.51	32.45		Book Val			6.50 40.25
108.94 15.2	110.82	111.68 14.3	112.87 47.3	115.61 18.0	118.90	118.65	115.42	116.03	118.43	116.99	116.98	116.97	116.94	116.92	116.91	117.00	117.00	Common	Shs Out	st'g D	117.00
1.00	.88	.90	2.73	.94	13.3	18.7 1.22	12.1 .62	10.5 .57	12.4 .71	17.5 .92	14.5 .77	16.0 .86	16.5	14.8	13.3 .88	Bold fige Value		Avg Ann' Relative			15.0 1.00
5.5%	5.2%	5.4%	6.0%	5.2%	6.3%	6.8%	3.6%	3.3%	2.8%	2.6%	2.4%	2.2%	2.1%	2.4%	3.2%	estim	ates	Avg Ann		- 1	3.4%
			s of 12/31 ue in 5 Y		C	3354.7	3928.5	3736.2	4054.3	3431.1	3815.5	3996.4	4237.8	4431.0	4127.9	4550	4800	Revenue	s (\$mill)		5550
T Debt	\$3875.8	mill. L'	T Interest			132.0 43.7%	218.8 40.9%	270.8 37.4%	269.2 35.5%	221.2 37.5%	304.8 32.9%	313.7 35.8%	337.7 39.1%	359.8	378.4 36.5%	440 35.5%	475 35.5%	Net Profit			575
	l1.9 mill. rest earne	capitalize ed: 3.5x)	d leases.			12.3%	6.9%	4.1%	6.9%	10.0%	12.5%	19.0%	23.8%	27.2%	25.0%	15.0%	14.0%	AFUDC %		rofit	34.5% 10.0%
.eases,	Uncapit		nnual rent	als \$21.3	mill.	58.9%	62.2%	59.8%	59.9%	56.2%	52.8%	51.3%	50.3%	54.8%	51.9%	55.0%		Long-Ter	n Debt R	atio	51.5%
			(Oblig. \$1.		40.5% 4979.9	37.2% 5523.8	39.6% 5400.3	39.6% 5963,3	43.3% 5762.3	46.7% 5741.5	48.2% 5992.8	49.2% 6302.1	44.8% 7442.0	47.7% 7473.1	44.5% 8505		Common Total Cap			48.0% 9825
	ck \$30.4 shs. 3.60		par, calla			4152.4	4188.0	4398.8	5926.1	5903.1	6362.9	7052.5	7681.2	8517.0	9070.5	9635		Net Plant	•	'	11125
4,498 s	hs. 6%,	\$100 par. 116,900,7				4.7% 6.4%	5.8% 10.5%	7.1% 12.5%	6.3% 11.3%	5.6% 8.8%	7.0% 11.2%	6.6% 10.7%	7.0% 10.8%	6.3%	6.4%	6.5%		Return or			7.5%
s of 1/3	31/10					6.5%	10.6%	12.6%	11.4%	8.8%	11.3%	10.7%	10.0%	10.7%	10.5%	11.5% 11.5%		Return or Return or			12.0% 12.0%
			n (Large	<u>-</u> -		NMF	6.0%	8.3%	7.4%	4.9%	7.5%	7.1%	7.1%	7.0%	6.2%	6.5%	6.5%	Retained	to Com E	q	6.0%
			STATISTIC 2007	CS 2008	2009	NMF	43%	35%	35%	45%	34%	35%	35%	35%	42%	43%		All Div'ds			49%
g. Indust	etail Sales (K Use (MWH)	•	+2.2 NA	-2.2 NA	-8.1 NA	for We	Energies,	which p	rovides e	lectric, a	n is a ho as & stea	m service	e in WI	32%; lar	ge comn . 52%: c	n'i & indi ias. 8%:	'I, 23%; hvdro, 1	other, 8%	Gener 3%. Gener	ating so rchased	urces, 38%
vg. Indust. apacity at F	Revs. per KW Peak (Mw)	/H (¢)	6.02 NA	6.05 NA	6.57 NA	& upper	Flectric	stomers:	1.1 mill.	elec., 1	mill. gas Discont	. Acq'd	Edison	Fuel cos	ts: 48% o	of revs. 'I	09 report	led depr.	rate (utili	ity): 3.79	6. Has
eak Load, S nnual Load	Summer (Mw) Factor (%)		6166 NA	5740 NA	NA NA	manufac	cturing of	os. in '04	4. Sold F	oint Bea	ch nucle	ar plant	in '07.	dress: 23	31 W. Mi	chigan S	t., P.O. E	O: Gale 3ox 1331,	Milwauk	ee. Wi 5	vi. Ad- 53201.
Change C	ustomers (yr-	end)	+.2	+.5	+.2						%; small		ß ind'l,	Tel.: 414	-221-234	5. Interne	et: www.\	visconsin	energy.co	om.	
xed Charge			258	270	281						tilitie: t the		ere	it 10 y Oak	years Crool	ago.	:+ 1	hog d	w ton	. J	~
NNUAI change	RATES (per sh)	Past 10 Yrs.	5 Yrs.	t Est'd ' to '1	07-'09 3-'15	the :	year.	Wisco	nsin	Electi	ric rec	eived	an	merc	ial o	perat	ion.	This i	is the	eu co first	t of
evenu Cash F	ës	7.5% 4.5%	6 2.5	% 4. % 8	5% 5%						million		5%) -	two c	oal-fir	ed ur	nits u	nder I	Power	the	Fu-
arning: ividenc	3	8.5% -3.0%	7.0	% 8. % 13	0%	(0.35	a gas %) bas	ed on	uecre a 10.	ase (4% re	of \$2. turn o	on eau	110N 11tv.	ture. 2005 a	(Gas-1 and 20	ired ()08.) T	inits Unit 2	went :	into s nected	ervice I to e	e in oter
ook Va		5.5%	7.5		0%	Wisco	nsin '	Gas g	ot a ta	ariff h	ike of	\$5.7	mil-	comm	ercial	oper	ration	in	Augu	st. (Dak
Cal-			ENUES (\$		run		(0.7%) were				% RO	E. Ste	eam	Creek megav	will p	orovid	e the	compa	any w	ith 1,	030
			Sep.30 I 881.5 11		237.8	Wisc	onsin	Ene	rgy th	as se	ettled		lis-	of \$2 l	billion	or caj I.	pacity	aı d	hr ole	cieu (JUST
008 1	431.8	946.1	852.5 12	200.6 4	431.0						ch is		ling	Earni	ings s	houle					
			821.9 10 900 1 2		127.9 550	gener its "F	ower	piant the	is ior Future	cne c e" pro	ompa gram.	ny un Bect	ider itel	this y	7 ear a 10. ar	and n	ext.	Kate r	elief	will h	ielp
					800	had	sough	t \$51	7.5 m	illion	in co	st re	lief.	Oak C	Creek	units	will	boost	Wisco	nsin 1	En-

The agreement calls for Wisconsin Energy

to pay \$72 million to settle these claims. The board of directors declared a sizable dividend increase. The board raised the annual dividend by \$0.25 a share (18.5%). The directors were able to do this because the company's earning power is rising and the payout ratio is very low for a utility. Wisconsin Energy still has a goal of having a 40%-45% payout ratio this year and next, with a 45%-50% payout ratio subsequently. With this year's increase, the annual disbursement is now above its level when the board cut Dak Creek units will boost Wisconsin En-

ergy's profitability each year.

The utility has filed a fuel recovery case. It is asking for an increase of \$60.5 million. Even with some relief, fuel underrecoveries will be an estimated million-\$22 million (pretax) this year.

Even with the dividend increase earlier this year, the yield of this timely stock is still well below the industry average. Continued earnings and dividend growth through 2013-2015 might well produce a total return over that time that is about average for a utility.

Paul E. Debbas, CFA March 26, 2010

(A) Diluted EPS. Excl. nonrec. gains (losses): '99, (9¢); '00, 19¢ net; '01, 1¢ net; '02, (88¢); '03, (20¢) net; '04, (81¢); gains on discont. ops.: '04, \$1.54; '05, 4¢; '06, 4¢; '09, 4¢. Next

EARNINGS PER SHARE A

Mar.31 Jun.30 Sep.30 Dec.31

.65 .50

.95

Jun.30 Sep.30 Dec.31

.23

.25

.27

.3375

49

.49

.54

.65

.70

.23

.25

.27

QUARTERLY DIVIDENDS PAID B # 1

Full

Year

2.84

3.03

3.20

3.70

4.00

.92

1.00

1.08

.80

.85

.96

1.00

1.05

.23

.25

.27

Cal-

endar

2007

2008

2009

2010

2011

Cal-

endar

2006

2007

2008

2010

.85

1.04

1.20

1.15

1.30

Mar.31

.23

.25

.3375

.40

earnings report due early May. (B) Div'ds historically paid in early Mar., June, Sept. & Dec. Div'd reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. intang. In '09:

\$13.98/sh. (D) In mill. (E) Rate base: Net orig. cost. Rates allowed on com. eq. in '10: 10.4% 10.5%; earned on avg. com. eq., '09: 10.8%. Regulatory Climate: Above Average.

Company's Financial Strength Stock's Price Stability 100 Price Growth Persistence Earnings Predictability

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XCEL ENERGY	IVCE VEI		R	ECENT RICE	20.8	O P/E	14.	1 (Traili	ng: 14.1) an: 15.0)	RELATIVI P/E RATI	0.8	5 DIV'D	4.8	3%	ALU LINE		
MELINESS 3 Lowered 7/17/09	High: 30.8		30.0	31.8	28.5	17.4	18.8	20.2	23.6	25.0	22.9	21.9				t Price	Rang
AFETY 2 Raised 5/14/04	Low: 25.7 LEGENDS	19.3	16.1	24.2	5.1	10.4	15.5	16.5	17.8	19.6	15.3	16.0			2012	2013	201
ECHNICAL 3 Raised 10/30/09	0.99 x Divided divided by Ir	ends p sh	Hx.	el Energy						-			<u> </u>				-64
ECHNICAL O Haised (0/30/09 ETA .65 (1.00 = Market)	2-for-1 split 6/98		H-	10000													+48
2012-14 PROJECTIONS	Options: Yes Shaded area: prior	r recession		10:00:00										 	<u> </u>	ļ	-32
Ann'l Total Price Gain Return	Latest recession be	gan 12/07			#					1111	الدياريا		~ ~ .	-			124 120
igh 25 (+20%) 9%	******	•••	<u>'''''</u> ,	HORS		7. 1.	11'11111'	11111111	1-11			illittii,				1	116
ow 19 (-10%) 3% Isider Decisions	 	···.		Tel Substitution	. 1	1,111111										 	12
M A M J J A S O N Buv 2 0 1 2 0 0 0 0 0	Northe	n States I	ower									<u> </u>		ļ			<u></u> ₽8
tions 000000000		ļ	<u> </u>	NAME OF THE PERSON							*******					11 40/00	-6
Sell 0 0 0 0 0 0 0 0 0 0 0 0 0 0 o o o o o					•				•••		. 1				RETUR THIS STOCK	VL ARITH.	
1Q2009 2Q2009 3Q2009	Percent 15 -	ļ	-	SERVICE STATES	1 11 .					11.11.		11111		1 yr.	20.3	INDEX 60.8	-
Buy 168 180 158 Sell 174 171 175	shares 10 ~ traded 5 -		11111					allilada						3 уг. 5 уг.	5.8 46.7	1.9 25.9	F
d's(000) 266312 260458 267095 cel Energy was formed throu	iah the meraer	1999	2000	2001	2002	2003	2004		2006	2007	2008	2009	2010		UE LINE P		12-
Northern States Power and		18.42	34.11	43.56	23.89	19.90	20.84	23.86	24.16	23.40	24.69	21.10	22.80	Revenue	s per sh		26.
nergies on August 21, 200	0. NSP stock-	4.13	4.12	5.09	3.14	3.35	3.27	3.28	3.61	3.45	3.50	3.50	3.70	1	low" per		4.
olders received one share of SP share, and NCE stockho	Xcel for every	1.43	1.60	2.27 1.50	.42 1.13	1.23 .75	1.27 .81	1.20	1.35	1.35	1.46 .94	1.49 2.97	1.60 1.00	Earnings Div'd De			. 2 . 1
55 shares of Xcel for eac		13.87	1.48 3.63	7.40	6.04	2.49	3.19	3.25	4.00	4.89	4.66	3.95		Cap'l Sp			5
ata prior to 2000 reflect NS		16.42	16.37	17.95	11.70	12.95	12.99	13.37	14.28	14.70	15.35	15.90		Book Va			19
one basis and are not co	mparable with	155.73	339.79	345.02	398.71	398.96	400.46	403.39	407.30	428.78	453.79	457.00	460.50	Commo	n Shs Ou 'I P/E Rat		470 1
cel data.		16.6 .95	14.3 .93	12.4	NMF NMF	11.6 .66	13.6 .72	15.4 .82	14.8	16.7	13.7 .83	12.7 .83		1 -	P/E Ratio		
APITAL STRUCTURE as of 9/30 tal Debt \$8623.9 mill. Due in 5 \		6.1%	6.4%	5.3%	6.6%	5.2%	4.7%	4.6%	4.4%	4.0%	4.7%	5.1%	Jako es i	1	'I Div'd Y	,	4.
Debt \$7945.4 mill. LT Interes	st \$516.5 mill.	2869.0	11592	15028	9524.4	7937.5	8345.3	9625.5	9840.3	10034	11203	9642.6	10500	Revenue	s (\$mill)		126
d. 8,000,000 shares 7.875% tax iginated Preferred Securities,	-deductible Trust liquidation value	240.1	545.8	784.7	177.6	510.0	526.9	499.0	568.7	575.9	645.7	685.5		Net Prof			9
5/share; 7,760,000 shares 7.6	0%, cumulative,	21.6%	35.8%	28.2%	32.7%	23.7%	23.2%	25.8% 8.5%	24.2% 9.8%	33.8% 12.5%	34.4% 15.9%	35.1% 16.8%	35.0% 12.0%	Income 1		Drofit	35.0 12.0
5 par; \$100 mill. 7.85% tax- eferred Securities.	deductible Trust	2.5% 54.7%	4.4% 58.8%	7.1%	46.7% 59.6%	8.9% 55.3%	10.9% 55.0%	51.7%	52.1%	49.7%	52.2%	52.0%		Long-Ter			51.0
T interest earned: 2.9x)		40.5%	40.5%	32.8%	39.5%	43.8%	44.1%	47.3%	47.0%	49.4%	47.1%	47.5%	46.0%	Commor			48.
ases, Uncapitalized Annual ren ension Assets-12/08 \$2.19 bill. (6316.2	13745	18911	11815	11790	11801	11398	12371	12748	14800	15300	16500	Total Ca		II)	186
d Stock \$105.0 mill. Pfd Div'd	I \$4.2 mill.	4451.5	15273	21165 6.0%	18816 5.4%	13667 6.1%	14096 6.2%	14696	15549 6.2%	16676 6.3%	17689 6.0%	18575 6.0%	19825 6.0%	Net Plan Return o		an'l	7.0
049,800 shares \$3.60 to \$4.56, or, callable \$102.00 to \$103.75.	cumulative, \$100	5.4% 8.4%	6.0% 9.6%	12.5%	3.7%	9.7%	9.9%	9.1%	9.6%	9.0%	9.1%	9.5%	9.5%	Return o			10.5
ommon Stock 456,645,598 shs.		8.6%	9.7%	12.6%	3.7%	9.8%	10.0%	9.2%	9.7%	9.1%	9.2%	9.5%	9.5%	Return o			10.
ARKET CAP: \$9.5 billion (Large		NMF	.9%	4.3%	NMF	3.9%	3.9%	2.9%	3.6%	3.1%	3.8%	3.5%	3.5%	Retained			5.0
ECTRIC OPERATING STATIST. 2006	2007 2008	100%	91%	66%	NMF	60%	62%	69%	63%	66%	59%	65%		All Div'd		L	54
Change Retail Sales (KWH) +1.8 1. C & I Use (MWH) 153	+2.0 +.8 153 155			el Energ										nue breal 53%; o			
C & I Revs. per KWH (¢) 6.55 pacity at Peak (Mw) NA	6.57 7.28 NA NA			a, Michig						sources	not avail	lable. Fue	el costs:	61% of re	evs. '08 r	eported	depr
k Load, Summer (Mw) 21255	21108 20596	Dakota	, & Mich	nigan; Pu o Colorad	blic Serv	rice of C	colorado,	which s	upplies which					es. Chair ss: 414 N			
nual Load Factor (%) NA Change Customers (yr-end) +1.2	NA NA +.9 +1.1	supplie	s power	to Texas	& New 1	Mexico. C	Customer	s: 3.4 mi	II. elec-	MN 554	01. Tel.:	612-330-	5500. Int	ternet: wv	vw.xceler	nergy.cor	n.
d Charge Cov. (%) 238	256 248	Xcel	Ene	ergy's	util	ity s	subsi	diary	in					regula			ner
INUAL RATES Past Pas		Colo	rado	has 1	receiv	red pa	art of	the i	rate					n allov			~ :
change (per sh) 10 Yrs. 5 Yr evenues 2.5% -3.		Sorv	ease	that Colora	it W	as gi	rante d for	a. Pi an ele	ADHC ctric					rnin that			
ash Flow" -1.5% -2.0	0% 4.0% 0% 6.5%	rate	incre	ease (of \$1°	77.4	millio	n (6.	7%),					0, alc			
vidends -4.0% -4.1	0% <i>3.0</i> %	partl	v to	place	the C	oman	che 3	coal-f	fired	year	of inc	reases	s grai	nted i	n 200	9, are	th
	0% 4.5%	unit	in th	e rate	base	. The	Colo	rado (com-					botto nate of			
al- dar Mar.31 Jun.30 Sep.30				ranted llion, l						midp	oint o	f Xcel	's tar	geted	range	of \$1	1.55
006 2888 2074 2411	2467 9840.3	of 10).5%.	But, b	ecaus	e Con	nanch	e 3 d	idn't	\$1.65	. (Th	e dela	ay for	Com	anche	e 3 is	no
107 2764 2267 2400	2603 10034	ente	r com	merci	al ope	ration	at t	he en	d of			o affe 1010 g		rnings	s; X.ce	er did	no
008 3028 2615 2852 009 2696 2016 2314	2708 11203 2617 9642.6			schedu to pu						Xcel	is t	ropo	sing	a ni	ıclea	r up	rat
010 2700 2450 2700	2650 10500	rate	increa	ase în	effect	at th	ie stai	rt of 2	2010.	prog	ram	at it	s two	o nuc	lear	stati	on
al- EARNINGS PER SHARI		Once	e Con	nanch	e 3 b	egins	servi	.ce (so	me-	This	would	ladd	235 n	negaw	atts o	of capa	acit
dar Mar.31 Jun.30 Sep.30		thing	g tha	t was	expe	cted	in Fe	pruar	y of					its' life 1 billi			
006 .36 .24 .53 007 .28 .16 .59	.23 1.35 .31 1.35	addi	tional	ctric 1).\$54) mill	ion. 🛚	Γhe u	tility	will					deral			
008 .35 .24 .51	.36 1.46	recei	ve th	e rem	aining	z \$7.3	mill	ion at	the	lator	y appi	rovals		e it ca			
009 .38 .25 .48	.37 1.49	start	c of 2	2011,	to ref	lect h	nigher	prop	erty		rogra		امہ م	lootic	ne c	ra. 0*	, T
010 .35 .28 .57 Cal. QUARTERLY DIVIDENDS PA	.40 1.60	Nor		Stat	es D	ower	hae	recei	ved					l ectio : le sha			
cal. QUARTERLY DIVIDENDS P								in									

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Mar.31 Jun.30 Sep.30 Dec.31

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endar

2006

2007

2008

2009

2010

Year

.88

.91

.94

.97

small electric rate increases in Wis-

consin and South Dakota. In Wisconsin,

NSP was granted a tariff hike of \$6.4 million (1.2%) based on a return of 10.4% on a

common-equity ratio of 52.3%. In South Dakota, the utility received a rate increase

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability

sharp market downturn that began in September of 2008. The yield is about equal to

the industry average, but 3- to 5-year total return potential is below average. Paul E. Debbas, CFA February 5, 2010

B++

February 5, 2010

Parke 8/18/10 Cost of Copital 4,41 9,50 eommon , 3 LID 5,41 5.27 30.20 2,96 STD 3.00 3,00 . 09 7.18 100,0 pretax coverage 3.28 3.23 2.0 Coverage ROE 2.0 = {Whet Wkp) } + Who (10 to 5) + 1.03. 2.99= Whe +103 2,96 × ,65= Whee 1,92 = Whe 4.132

Cost of Higher Egul Retio Ku Elgin Particop DNW 23 6,245, 216,581 PAN Annual Robt Service 375, 296, 427 COST 5,892% Costs invene 100 bors point 6.892% 430,468,571 F 55, 172, 143 @ 83 \$4,413,771 Bought @ 100 40s \$5,100,000 COST & inneed Ful Att Andersis 30,000,000, Therest 5,100,000 cost 35,100,000 interest 438,750,000 = Rieu its terest 6245,916,581 7,025 % US. 5,8923 1.133% #49+18