

EXHIBIT H

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Dockets UE-151871 and UG-151872

WSHVACCA response to UTC Staff Data Request Nos. 2-6 to WSHVACCA

April 26, 2016

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UTC STAFF DATA REQUEST NO. 2: Please provide information regarding alternatives for leasing of gas and electrical water heaters, furnaces and heat pumps available for customers in Washington State offered by independent contractors. Please classify information by type of equipment and customer class, i.e., residential and commercial.

Response: WSHVACCA understands the question to be offerings by independently owned and operated businesses. WSHVACCA is unsure if question is seeking alternative means of leasing, or alternatives to leasing. Leasing is not the common method of acquiring gas and electrical water heaters, furnaces, or heat pumps. WSHVACCA is not aware of any particular leasing options in the residential market. Some manufacturers do offer leasing for commercial applications.

If the question refers to alternatives to leasing, the answer would be the complete array of appliances offered in the market, and such lists can be obtained from suppliers for staff if that is desired.

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UTC STAFF DATA REQUEST NO. 3: Please provide a list of financial institutions and other lenders that SMACNA associated contractors provide to customers to obtain financial resources for the purchase of gas and electrical water heaters, furnaces and heat pumps in Washington State.

Response: WSHVACCA understands this question to refer to WSHVACCA associated contractors. WSHVACCA has requested members to provide this information to assist UTC staff, but has no power to compel the furnishing of such information. When and if such information is provided, it will be forwarded as part of the continuing response.

WSHVACCA'S RESPONSES TO UTC STAFF DATA REQUEST NOS. 2-6 TO WSHVACCA – 2

Date of Response: April 26, 2016

Person Who Prepared Response: James L. King, Jr.

Witness Knowledgeable About the Response: James L. King, Jr.

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UTC STAFF DATA REQUEST NO. 4: Please provide alternatives offered to customers seeking to finance the purchase of gas and electrical water heaters, furnaces and heat pumps in Washington State. Please provide general financing terms and conditions, such as penalty clauses, fees, length of financing. Please identify information according to customer class, type of appliance, and type of lender (contractors, banks, credit unions or other lenders).

Response: Please refer to WSHVACCA response to UTC staff data request No. 3 of WSHVACCA. General financing terms and conditions, such as penalty clauses, fees, length of financing, and so forth, would have to be obtained from the financial institutions, except in those situations where a contractor offers financing.

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UTC STAFF DATA REQUEST NO. 5: Please provide general interest rates offered to customers seeking to finance the purchase of gas and electrical water heaters, furnaces and heat pumps in Washington State. If an exact value is not available, please provide a range. Please classify information according to customer class and type of lender (contractors, banks, credit unions or other lenders).

Response: Please refer to WSHVACCA response to UTC staff data requests No. 3 and 4 of WSHVACCA. Interest rate information would have to be obtained from the financial institutions, except in those situations where a contractor offers financing, and generally vary significantly dependent upon customer credit-worthiness.

WSHVACCA'S RESPONSES TO UTC STAFF DATA REQUEST NOS. 2-6 TO WSHVACCA – 4

Date of Response: April 26, 2016

Person Who Prepared Response: James L. King, Jr.

Witness Knowledgeable About the Response: James L. King, Jr.

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UTC STAFF DATA REQUEST NO. 6: Please provide general loan amounts offered to customers seeking to finance the purchase of gas and electrical water heaters, furnaces and heat pumps in Washington State. If an exact value is not available, please provide a range. Please classify information according to customer class and type of lender (contractors, banks, credit unions or other lenders).

Response: Please refer to WSHVACCA response to UTC staff data request No. 3, 4, and 5 of WSHVACCA. Loan amounts offered would have to be obtained from the financial institutions, except in those situations where a contractor offers financing, and amounts can vary significantly base on type and size of job, and other work being done.