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BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of the Application of:  
  
WASTE MANAGEMENT OF WASHINGTON,  
INC. D/B/A WM HEALTHCARE SOLUTIONS  
OF WASHINGTON  
  
For an Extension of Certificate G-237 for a  
Certificate of Public Convenience and Necessity  
to Operate Motor Vehicles in Furnishing Solid  
Waste Collection Service

Docket No. TG-120033

**WASTE MANAGEMENT’S WITNESS  
LIST, EXHIBIT LIST AND  
ANTICIPATED TIME FOR CROSS  
EXAMINATION**

Pursuant to Order 01 and the Notice Revising Procedural Schedule of August 10, 2012, Waste Management of Washington, Inc. d/b/a WM Healthcare Solutions of Washington (“Waste Management”) provides the following information regarding the upcoming evidentiary hearing in this matter.

**I. WITNESSES**

In addition to the Declarations of Jeff Daub, Michael McInerney, Jeff Norton and Michael A. Weinstein filed October 1, 2012, Waste Management reserves the right to call the following witnesses at the hearing:

- 1. Terry Johnson (Lake Chelan Community Hospital)
- 2. Jean Longhenry (Wendel Family Dental Centre)
- 3. Rodger Lycan (Pathology Associates Medical Laboratories)
- 4. Ray Moore (PeaceHealth)
- 5. Emily Newcomer (University of Washington)
- 6. Carla Patshkowski (Providence Medical Group)

7. Julie Sell (Olympic Medical Center)
8. Danny Warner (Warner Dentistry)
9. Michael Weinstein (Waste Management)
10. Jeff Norton (Waste Management)
11. Mike Philpott (Stericycle)
12. Christopher Dunn (Stericycle)

## II. EXHIBITS

In addition to the exhibits appended to the Declarations of Jeff Daub, Jeff Norton and Michael A. Weinstein filed October 1, 2012, Waste Management reserves the right to use the following exhibits at the hearing:

| DOCUMENT  | EXHIBIT NO. | REBUTTAL | SPONSORING WITNESS |
|---|-------------|----------|--------------------|
| ecoFinity Flyer (WM000174-75)   | JN-2        |          |                    |
| Excerpts of Stericycle's responses to Waste Management's Second Data Requests                     | MW-2        |          |                    |
| Summary of Stericycle's Annual Reports  | MW-3        |          |                    |
| Stericycle's Tariff No. 1   | MP-16       |          |                    |
| Stericycle's Containers Currently in Use  | MP-3        |          |                    |
| Stericycle's Cancelled Tariffs  | MP-19       |          |                    |
| Waste Management's Tariff No. 2   | MP-23       |          |                    |
| Excerpts of 11/2/12 deposition of Christopher Dunn  | MW-5        | √        | Michael Weinstein  |
| Waste Management's 2011 Income Statement (WM000257)   | MW-6        | √        | Michael Weinstein  |
| Waste Management's 8/31/12 Income Statement   | MW-7        | √        | Michael Weinstein  |
| Excerpts of Stericycle's Second Supplemental Responses to Waste Management's Data Requests        | MW-8        | √        | Mike Philpott      |
| Stericycle's 2011 Annual Report   | MW-9        | √        | Mike Philpott      |
| Medical Waste Revenue Growth Projection in Washington   | MW-10       | √        | Michael Weinstein  |
| Exhibit DR #1 produced by Stericycle 6/29/12  | MW-11       | √        | Mike Philpott      |
| Excerpts of Stericycle's Opposition to Waste Management's Motion to Compel Discovery filed 8/6/12 | MW-12       | √        | Of Record          |
| Medical Waste Collection Break-Even Analysis  | MW-13       | √        | Michael Weinstein  |
| Application of New Lurito/Gallagher   | MW-14       | √        | Mark Gingrich      |

| DOCUMENT   | EXHIBIT NO. | REBUTTAL | SPONSORING WITNESS |
|--|-------------|----------|--------------------|
| Formula to Murrey's Data   |             |          | Michael Weinstein  |
| "Stericycle CEO Expects Profits on 'Obamacare'", 11/15/12, <i>Waste &amp; Recycling News</i> | MW-15       | √        | Michael Weinstein  |
| 2010 Marketing Agreement between Stericycle and Washington Hospital Services                 |             | √        | James Ryan         |

### III. CROSS EXAMINATION

Waste Management reserves the right to cross examine the following witnesses at the hearing:

| WITNESS          | PARTY                 | ESTIMATED TIME |
|------------------|-----------------------|----------------|
| Christopher Dunn | Stericycle            | 2 hours        |
| Mike Philpott    | Stericycle            | 3 hours        |
| James Ryan       | Stericycle            | 1 hour         |
| Ron Adams        | Stericycle            | 1 hour         |
| Taya Briley      | Stericycle            | 1 hour         |
| Jeff Mero        | Stericycle            | 1 hour         |
| Mark Wash        | Consolidated Disposal | 1 hour         |
| Mark Gingrich    | Murrey's Disposal     | 1 hour         |
| Devon Felsted    | Pullman Disposal      | 1 hour         |
| Ed Rubatino      | Rubatino Refuse       | 1 hour         |

DATED this 26th day of November, 2012.

SUMMIT LAW GROUP PLLC

By 

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*Attorneys for Waste Management of  
 Washington, Inc.*

CERTIFICATE OF SERVICE

I hereby certify that I have this day served this document upon all parties of record in this proceeding, by the method indicated below, pursuant to WAC 480-07-150.

Table with 2 columns: Recipient Information and Service Method. Rows include Washington Utilities and Transportation Commission, Gregory J. Kopta, Fronda Woods, Stephen B. Johnson, Jared Van Kirk, Garvey Schubert Barer, James K. Sells, and Cheryl Sells.

DATED at Seattle, Washington, this 26th day of November, 2012.

Handwritten signature of Deanna L. Schow

Deanna L. Schow