Docket No. TC-230062 - Vol. I

In Re: The Application of Rocket Transportation, LLC

May 17, 2023



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BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In re Application of:)
ROCKET TRANSPORTATION, LLC)) DOCKET TC-230062
For Extension of Certificate C-062991 of Public Convenience and Necessity to Operate Motor Vehicles in Furnishing Passenger and Express Service as an Auto Transportation Company))

VIDEOCONFERENCE OF BRIEF ADJUDICATIVE PROCEEDING

> VOLUME I Pages 1-52

BEFORE ADMINISTRATIVE LAW JUDGE RAYNE PEARSON

(ALL PARTICIPANTS APPEARING VIA VIDEOCONFERENCE)

DATE TAKEN: May 17, 2023

REPORTED BY: Nancy M. Kottenstette, RPR, CCR 3377

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1 May 17, 2023; 2:06 p.m.

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- 3 JUDGE PEARSON: On the record. Good
- 4 afternoon. This is Docket TC-230062, which is an
- 5 application filed by Rocket Transportation, LLC, to
- 6 extend its auto transportation authority to add a stop
- 7 in Poulsbo to its service territory. Today is
- 8 Wednesday, May 17, 2023. The time is 2:06 p.m. And
- 9 we are here for a brief adjudicative proceeding to
- 10 hear an objection to the application filed by
- 11 Bremerton-Kitsap Airporter, Inc.
- 12 My name is Rayne Pearson. I use she/her
- 13 pronouns, and I am the administrative law judge
- 14 presiding over this case. Let's get started by taking
- 15 appearances, beginning with the applicant, Rocket
- 16 Transportation.
- 17 MS. ROMAN: Okay. I'm sorry. You said
- 18 taking appearances?
- 19 JUDGE PEARSON: Yes. If you could just
- 20 state your name. We have the spelling of your name on
- 21 the Zoom meeting, but just identify yourself and what
- 22 your position is with the company.
- 23 MS. ROMAN: Kathy Roman, Rocket
- 24 Transportation owner since 2014.
- JUDGE PEARSON: Okay. Thank you. And,

- 1 Mr. Alexander, did you want to go ahead and identify
- 2 yourself and your role with the company?
- MR. ALEXANDER: Yes. I'm Bruce
- 4 Alexander, and I'm a partner with Kathy and Rocket
- 5 Transportation.
- JUDGE PEARSON: Okay. Great. Thank
- 7 you.
- 8 And for Bremerton-Kitsap Airporter?
- 9 ATTY. FASSBURG: Good afternoon, Your
- 10 Honor. Blair Fassburg of Williams Kastner and joined
- 11 today by Mr. Richard Asche on behalf of
- 12 Bremerton-Kitsap Airporter.
- 13 JUDGE PEARSON: Thank you. So under
- 14 our procedural rules, specifically Washington
- 15 Administrative Code 480-31-363, when the Commission
- 16 considers an objection filed by a company holding a
- 17 certificate, the Commission will determine whether or
- 18 not the objecting company will provide the same
- 19 service to the satisfaction of the Commission.
- 20 And if the Commission determines that the
- 21 objecting company holds a certificate to provide the
- 22 same service in the same territory that the service is
- 23 the same as the proposed -- is that proposed in the
- 24 application and that the objecting company is
- 25 providing the same service to the satisfaction of the

- 1 Commission, the Commission will not issue a
- 2 certificate.
- 3 And if the Commission determines that the
- 4 objecting company will not provide the same service to
- the satisfaction of the Commission, the Commission may
- 6 grant the application. So that is the standard and
- 7 what we're looking for today and what I will be
- 8 evaluating.
- 9 And so what we'll do is we'll have Rocket
- 10 Transportation present its case first, and then
- 11 Bremerton-Kitsap will have an opportunity to respond
- 12 and present its case.
- So would the parties like to make brief
- 14 opening statements before we get started with witness
- 15 testimony?
- MS. ROMAN: Yes, I would.
- 17 JUDGE PEARSON: Okay.
- 18 ATTY. FASSBURG: Yes.
- 19 MS. ROMAN: This issue has actually
- 20 arisen in 2015 when I did the attempted tariff change,
- 21 and I called Mr. Asche personally and mentioned that
- 22 this was an issue that clients were calling us for
- 23 service out of this area. And I asked permission to
- 24 add this service, and he emphatically said no.
- JUDGE PEARSON: Hold on. Ms. Roman,

- 1 hold on. I want to stop you real quick, because you
- 2 are representing yourself and what you're giving now
- 3 is similar to testimony. I want to swear you in
- 4 before you go further.
- 5 MS. ROMAN: Okay.
- 6 JUDGE PEARSON: If you could just raise
- 7 your right hand.

8

- 9 KATHY ROMAN, witness herein, having been
- first duly sworn on oath,
- 11 testified as follows:

12

- JUDGE PEARSON: Okay. You can
- 14 continue.
- MS. ROMAN: Okay. And I highly
- 16 recommended that he add this service and let it go at
- 17 that. And then now 2023 we're modifying our tariff
- 18 again, and I see that this issue has not been brought
- 19 up, resolved, or anything with Kitsap Airporter. And
- 20 so I decided to formally submit this today.
- JUDGE PEARSON: Okay. Thank you.
- Mr. Fassburg, would you like to make an
- 23 opening statement?
- 24 ATTY. FASSBURG: Yes, I would. Thank
- 25 you, Your Honor.

- 1 The Commission rules define two specific types
- 2 of auto transportation service under the rules,
- 3 door-to-door service and scheduled service. As the
- 4 Commission is well aware, these are different types of
- 5 services.
- 6 Door-to-door is one in which the airporter
- 7 provides service to a territory, an area, defined not
- 8 by the pickup locations, but by the general area in
- 9 which it will serve with another point on not a
- 10 specific route to which these passengers will arrive
- 11 as their destination. What defines door-to-door is
- 12 the fact that the passenger can pick their pickup
- 13 location.
- 14 Scheduled service, by contrast, involves a
- 15 route on which there are multiple points from which a
- 16 passenger can be picked up with an end terminus.
- 17 This application was one that was made under
- 18 the name door-to-door but is, in fact, an application
- 19 for scheduled service. There are two specific points
- 20 that the applicant has asked to serve within Kitsap
- 21 County, an area for which it does not have current
- 22 authority to serve.
- 23 In fact, near the locations that are being
- 24 applied for, Bremerton-Kitsap Airporter provides
- 25 scheduled service. As the evidence will reflect,

- 1 Bremerton-Kitsap Airporter provides this service
- 2 satisfactorily and reasonably. The locations that the
- 3 applicant seeks to serve have a very low population
- 4 density that cannot justify providing additional
- 5 scheduled stops on the volume and number of stops that
- 6 are made by Bremerton-Kitsap Airporter, and it would
- 7 not reasonably serve the public to add additional
- 8 stops if they cannot be sustained.
- 9 In addition to demonstrating that they're not
- 10 providing the same service or that the incumbent is
- 11 not providing service to the satisfaction of the
- 12 Commission, one of the burdens of proof on the
- 13 applicant are that it is both financially and
- 14 regulatory fit to provide service. It must
- 15 demonstrate by rule that it has the resources to
- 16 provide the service.
- 17 In this case, the application is incomplete,
- 18 and it fails to demonstrate any of the resources the
- 19 company possesses to provide this service by which the
- 20 Commission could assess whether it is reasonable and
- 21 in the public interest to provide service at this
- 22 location. The application itself is missing all
- 23 financial information. It states the assets and
- 24 liabilities of the company are zero.
- 25 And so I believe ultimately at the conclusion

- 1 of this hearing, Bremerton-Kitsap Airporter will have
- 2 shown that the application cannot be granted on legal
- 3 grounds.
- 4 JUDGE PEARSON: Thank you.
- 5 Ms. Roman, at this time, you can respond to
- 6 what Mr. Fassburg said or provide additional
- 7 testimony. And then when you're done, Mr. Fassburg
- 8 will be able to ask you cross-examination questions.
- 9 And then after that, I assume that Mr. Alexander will
- 10 want to testify; is that correct?
- 11 MS. ROMAN: I'm not sure what Bruce
- 12 wants to say. I think he's more observing. I think
- if he wants to say anything, he'll pipe up and say
- 14 something.
- JUDGE PEARSON: Okay.
- MR. ALEXANDER: Correct.
- 17 MS. ROMAN: Okay. The -- financially,
- 18 to support this area, there's absolutely no additional
- 19 resources from our company needed to do what we've
- 20 proposed. We drive right by both of those locations
- 21 every day, every time. It's not a question. This is
- 22 not something that we think that we should be
- 23 providing as a company. We think that Kitsap Airport
- 24 should be providing the service. This is -- from the
- 25 calls that we get, this is an unmet need in our

- 1 opinion.
- I would like to refer to the exhibits of the
- 3 one that's labeled Bremerton-Kitsap Airporter map with
- 4 Rocket proposed service. It's the map with Kitsap
- 5 Airport. Everyone is familiar with this document.
- 5 JUDGE PEARSON: So is this --
- 7 MS. ROMAN: Do you want me to show it?
- JUDGE PEARSON: Is this something that
- 9 you submitted or that Mr. Fassburg submitted?
- 10 MS. ROMAN: That I submitted.
- JUDGE PEARSON: Okay. Hold on one
- 12 second.
- MS. ROMAN: I can share my screen if
- 14 you want.
- 15 ATTY. FASSBURG: Your Honor, if I may,
- 16 as opposed to a hearing exhibit, I believe this was
- 17 part of the application. We don't have any objection
- 18 to its use in the hearing.
- 19 JUDGE PEARSON: Okay. This was
- 20 submitted with your original application then?
- 21 MS. ROMAN: It was submitted after the
- 22 original application. When I realized it was going to
- 23 be a Zoom meeting, I submitted it after.
- JUDGE PEARSON: Okay. We'll treat it
- 25 as -- is it part of the application, though? Or was

- 1 it because of the hearing that you submitted it?
- MS. ROMAN: Well, I was going to bring
- 3 it to the hearing, and then because it was a Zoom
- 4 hearing, I submitted it online.
- 5 JUDGE PEARSON: Okay. So we will --
- 6 Mr. Fassburg has no objection, so we will admit it
- 7 into the record and mark it as KR-1. And if you want
- 8 to go ahead and share your screen, that would be
- 9 great.
- 10 (Exhibit KR-1 was marked.)
- 11 MS. ROMAN: Okay. I'm not familiar
- 12 with exactly how to do this.
- 13 JUDGE PEARSON: It should be at the
- 14 bottom of your screen. Is there a button that says
- 15 share screen? Mine's lit up green.
- MS. ROMAN: You're right. It does.
- 17 Look at that.
- 18 Okay. So everyone sees my screen?
- 19 JUDGE PEARSON: Yes.
- 20 MS. ROMAN: The map is literally taken
- 21 from Bremerton-Kitsap Airporter's website. The
- 22 balloon style dots here are their markings on their
- 23 site showing their stops. I added the purple stops
- 24 here which are Rocket's stops. You can see both of
- 25 them there. And then I circled the area, entire

- 1 Kitsap area in black, and this red section here is the
- 2 area we're talking about now.
- 3 So in my opinion, this area is an unserved
- 4 area based on the fact that we get calls on a regular
- 5 basis from people living in this area that feel that
- 6 Bremerton-Kitsap Airporter is not meeting their need,
- 7 that they need closer stops, and they're asking us to
- 8 provide the service. And we just keep telling them,
- 9 no, sorry, we can't. No, we can't, and so would like
- 10 to get this resolved one way or the other, either get
- 11 the area served or let us do it.
- I mean, I don't have a big opinion one way or
- 13 the other. I just think the customers are calling for
- 14 it. So my big thing is, is this area being served,
- 15 that's number one. And if it's not being served, who
- 16 is going to serve it?
- 17 JUDGE PEARSON: Okay. Thank you. Are
- 18 you done testifying?
- 19 MS. ROMAN: Yes. That is it.
- JUDGE PEARSON: Mr. Fassburg, do you
- 21 have any questions for Ms. Roman?
- EXAMINATION
- 23 BY ATTY. FASSBURG:
- 24 O I do. And, Ms. Roman, I would like to start
- 25 by discussing what you currently provide as your

- 1 service. My understanding is that the service Rocket
- 2 Transportation provides is door-to-door and all
- 3 passengers must originate in Clallam or Jefferson
- 4 County; is that correct?
- 5 A Correct.
- 6 Q And the area that you currently serve, a
- 7 passenger that would like to book transportation with
- 8 Rocket Transportation can provide you an address
- 9 anywhere within Clallam or Jefferson County and you
- 10 will pick them up and take them to a destination
- 11 authorized within your certificate; is that right?
- 12 A Correct.
- 13 Q Now, how many vehicles does Rocket
- 14 Transportation operate on, say, an airport run to
- 15 Sea-Tac daily?
- 16 A One vehicle per run, anywhere from zero to six
- 17 runs a day currently.
- 18 Q How many different vehicles does it operate to
- 19 provide that service?
- 20 A How many in our fleet or how many run on each
- 21 day?
- Q How many will run to Sea-Tac, how many
- 23 separate vehicles?
- 24 A One vehicle per run based on the number of
- 25 runs that we have. If we have three runs, we're

- 1 running three vehicles. If we have six runs, we're
- 2 running six vehicles.
- 3 Q And to be clear, are each of these vehicles a
- 4 shared-ride vehicle?
- 5 A Yes.
- 6 Q So a passenger who books transportation in
- 7 Port Angeles might be joined with a passenger who
- 8 books transportation from Sequim and they would be
- 9 sharing the same vehicle to Sea-Tac Airport; is that
- 10 correct?
- 11 A Correct.
- 12 Q And it is your intention by this application
- 13 that if it were granted those same two passengers
- 14 might join a passenger who is picked up near Poulsbo
- 15 and share that vehicle to Sea-Tac as well; correct?
- 16 A Correct.
- 17 O In your map that is still on the screen that
- 18 is Exhibit KR-1, the area that you described within
- 19 the red what we'll call that oblong shape in North
- 20 Kitsap County, that is not an area in which you intend
- 21 to provide door-to-door transportation throughout the
- 22 entire area; correct?
- 23 A Correct.
- Q And, in fact, there's only two specific pickup
- or dropoff locations you're proposing to serve in that

- 1 area; right?
- 2 A Correct.
- 3 Q Is it your intention that if someone books
- 4 transportation to or from one of those points and the
- 5 vehicle would otherwise be empty that you will still
- 6 provide them transportation from that point to Sea-Tac
- 7 Airport?
- 8 A Yes.
- 9 O Okay. Now, with respect to the area that
- 10 you've described as your service area, you would agree
- 11 with me -- I'm sorry. The proposed area, as it is
- 12 indicated on Exhibit KR-1, that is not, in fact, the
- 13 proposed area, because you're not going to pick up a
- 14 passenger, say, in Hansville at their house; correct?
- 15 A Well, it's not -- our proposed is those two
- 16 stops, correct. The area circled in red is what we
- 17 are saying is an unserviced area of the Kitsap County.
- 18 Q And those two points that you're proposing to
- 19 serve, those are along the route that your vehicles
- 20 are already driving?
- 21 A Correct.
- 22 Q Does your vehicle have an alternative route
- 23 that they take, or does it always take that route?
- 24 A The only time it would change would be if the
- 25 bridge is closed or some other things happened that

- 1 has made it unpassable. Otherwise, that is our route.
- Q If you were, instead, proposing to provide
- 3 service to the entire area that's within your red,
- 4 oblong shape in North Kitsap peninsula, would it be
- 5 economically reasonable or feasible for you to serve
- 6 that entire territory and provide a driver at any
- 7 location at any time of their choosing?
- 8 A The only way that we could economically make
- 9 that successful would be to have a van that picks up
- 10 in those areas, each specific location, and then
- 11 brings them to one of the Rocket-proposed areas. And
- 12 that's something we currently do in our service area
- is feed the main van. We call it the main van, the
- one that's going to do the entire route to the
- 15 airport, feed it with a smaller van.
- 16 Q So you would need --
- 17 A That is possible. Well, we have enough vans.
- 18 We do it already. When I say one van goes to Sea-Tac,
- 19 we may have three vans feeding it.
- 20 O So right now do you have equipment that you
- 21 intend to dedicate to that entire area?
- 22 A We could. It's not in the current proposal.
- 23 It is possible.
- Q Where in your application do you list all the
- 25 equipment that you're using for this service?

- 1 A In this particular application?
- 2 Q Yes.
- 3 A No. I did not add the vehicle list in the
- 4 application. It's on our annual report, and our
- 5 equipment list hasn't changed.
- 6 Q And where in this application have you listed
- 7 any of the assets or liabilities of the company?
- 8 A I have not included the assets and
- 9 liabilities.
- 10 Q And so to be clear, other than your statement
- 11 here at the hearing where you say that it wouldn't
- 12 cost you anything additional to provide this service,
- 13 you haven't supplied the commission with any financial
- 14 data by which to assess your financial fitness;
- 15 correct?
- 16 A Other than the annual report that was just
- 17 filed, correct.
- 18 Q And you will agree with me --
- 19 A Everything --
- 20 O You would agree that annual report was not
- 21 filed with respect to this application?
- 22 A No. I didn't see it necessary.
- 23 Q The two support statements that you supplied
- 24 with your application, I'd like to ask you a couple of
- 25 questions about.

- 1 A The three?
- Q Well, I have two. I guess there are three
- 3 here in front of me. You're right.
- 4 So I don't believe I submitted these as
- 5 hearing exhibits. Do you object to --
- 6 A They're in the list. They're in the filing,
- 7 yeah.
- 8 ATTY. FASSBURG: Judge Pearson, I
- 9 didn't submit these as hearing exhibits, but I would
- 10 like to refer to them, if that's okay?
- JUDGE PEARSON: Which documents?
- MS. ROMAN: I have no objection.
- JUDGE PEARSON: Which documents are you
- 14 referring to?
- 15 ATTY. FASSBURG: There were three
- 16 letter support statements filed with -- either with
- 17 the application or subsequent to the application.
- 18 JUDGE PEARSON: Right. I'll take
- 19 official notice of those, because they are part of the
- 20 application in the docket.
- 21 ATTY. FASSBURG: Yes. Thank you.
- 22 BY ATTY. FASSBURG:
- 23 Q With respect to the letter from Mary
- 24 Underwood, Ms. Roman, do you agree with me that --
- 25 A One moment. One moment. Wait. Wait. Wait.

- 1 I got it.
- 2 Q Yes.
- 3 A Okay.
- 4 Q Ms. Underwood here states that she lives in
- 5 Kingston; correct?
- 6 A Yes.
- 7 Q And you would agree with me, you're not
- 8 proposing to provide a stop in Kingston; correct?
- 9 A I think both of these are labeled as Poulsbo,
- 10 near Port Gamble and near-ish Kingston but not in
- 11 Kingston.
- 12 Q And if a person who lives in Kingston would
- 13 like to use your proposed service, are they going to
- 14 be picked up at their house?
- 15 A Not unless the UTC wants to give us authority
- 16 to do that. I haven't asked for it.
- 17 O And so if a person from Kingston wants to
- 18 utilize your proposed service, they would need to have
- 19 a ride or transportation of some kind to one of the
- 20 two proposed stops; correct?
- 21 A Correct.
- 22 Q And the distance to those stops, do you have
- 23 that in front of you? Do you know what that distance
- 24 is?
- 25 A The distance between my two stops?

- 1 Q The distance --
- 2 A The distance from Kingston?
- 3 Q The distance from Kingston to either of your
- 4 two stops?
- 5 A I would guess by scale on the map, it's
- 6 probably eight miles.
- 7 Q Do you agree with me that based on the
- 8 population density of that area most passengers who
- 9 desire to receive auto transportation service to the
- 10 airport are going to have to drive a number of miles?
- 11 A I'm sorry. I think everybody drives a number
- 12 of miles to get to their location. We have people
- 13 that get picked up in Clallam and Jefferson not at
- 14 their homes. That's not an unusual thing for us.
- 15 Q Sure. And so where a point on a route may be
- 16 located may have to do with population density and the
- 17 feasibility of service and not just the number of
- 18 miles that a passenger might drive; correct?
- 19 A In a general statement, yes, that's correct.
- 20 And my point is that there should be closer service to
- 21 this area. No matter who is serving it.
- 22 O Now, you offered a statement from Karl Morgan
- 23 as well; correct?
- 24 A One moment. I don't have them memorized.
- 25 Okay. Yes.

- 1 Q Mr. Morgan lives in Hansville; correct?
- 2 A Correct.
- 3 Q Did Mr. Hansville [sic] support the need for
- 4 service at a specific location?
- 5 A Yes.
- 6 Q So where in this letter did he say he would
- 7 like there to be a Poulsbo stop?
- 8 A A what?
- 9 Q A stop in Poulsbo.
- 10 A Oh, no, he wants something closer to him,
- 11 period. And since Kitsap is not supplying it, he
- 12 thought we should supply it.
- 13 Q And Mr. Morgan also did not support the need
- 14 for a stop -- a point for service south of the Hood
- 15 Canal Bridge either, did he?
- 16 A One second. Karl Morgan. Sorry. I'm sorry.
- 17 Repeat that, please.
- 18 Q I'm asking you: Mr. Morgan did not support
- 19 the need for service at your more northern proposed
- 20 stop either; correct?
- 21 A I'm sorry?
- 22 Q Maybe I can clarify. How do you define the
- 23 point that you propose to serve that is near Port
- 24 Gamble?
- 25 A I -- those are just the points that are on our

- 1 route in Poulsbo, period, things that we can do to
- 2 help this need without changing everything that we do.
- 3 Q And so the more northern point that you're
- 4 proposing to serve, Mr. Morgan did not specifically
- 5 state that there's a need for service at that location
- 6 either, did he?
- 7 A Oh, no. His thing was set way before I made
- 8 this proposal. I mean, he didn't -- he didn't -- he
- 9 tried to book and then got mad that we wouldn't take
- 10 him. And so -- and that happens fairly regularly. So
- 11 this is what I came up with that I could propose to
- 12 attempt to fill some of this need.
- 13 Q So I think we're good there. We can move on.
- On average, how many runs per day do you
- 15 operate from Jefferson or Clallam County to Sea-Tac
- 16 Airport?
- 17 A It used to be six. Right now it's about four.
- 18 Q And how many people have attempted to book
- 19 service from Kitsap County to Sea-Tac Airport, say
- 20 in --
- 21 A Oh, my gosh. I've given up trying to count.
- 22 I would say it averages maybe six a month that have
- 23 called us attempting. I mean, people give up after a
- 24 while, but that's what I would say is an average.
- 25 Q So if you were to have this service, you think

- 1 there would be approximately six passengers a month?
- 2 A I would think that once it got known, there
- 3 might be, say, 12 a month, but I don't think it would
- 4 be a whole lot.
- 5 O You have proposed a tariff for this proposed
- 6 service; is that correct?
- 7 A You mean submitted a change to the current
- 8 tariff with the proposed tariff?
- 9 O Sure. You've proposed what the rate will be
- 10 for these new service points; correct?
- 11 A Correct.
- 12 Q And what's the base fare that you're proposing
- 13 to charge?
- 14 A It would be the same either -- it depends on
- 15 what our fare structure is in place. Right now it
- 16 would be the same as our, quote, base fare -- not the
- 17 base max. But our base fare zone, it would be the
- 18 same as that. And we have on that community
- 19 partnership locations that we're working on that are
- 20 discounted areas.
- 21 And when we get that in place, these locations
- 22 would have that same community partnership discount
- 23 for areas that are not the specific home addresses.
- 24 If they want to meet us somewhere, they get a discount
- 25 for doing that. But that's not required. They can

- 1 pay the full fare and get picked up at their home.
- 2 O So what's the current number that is being
- 3 proposed? What is the current rate?
- 4 A The current rate, \$85.
- 5 ATTY. FASSBURG: I think I have no
- 6 further questions. Thank you.
- JUDGE PEARSON: Thank you. So if
- 8 Mr. Alexander wanted to testify, this would be his
- 9 opportunity.
- 10 MS. ROMAN: Can we get rid of my screen
- 11 first?
- JUDGE PEARSON: Absolutely. Do you
- 13 know how to do that?
- MS. ROMAN: Maybe.
- 15 JUDGE PEARSON: Okay. I'm assuming it
- 16 would be the same button that you hit for share
- 17 screen. It should probably be red and have an X on it
- 18 now.
- 19 MS. ROMAN: My Zoom screen has changed.
- 20 It's now this tiny little thing on the right here, and
- 21 I don't know how to make it bigger.
- 22 JUDGE PEARSON: Let's go off the record
- 23 for just a moment.
- 24 (A break was taken from 2:33 p.m. to
- 25 2:34 p.m.)

Page 26 1 JUDGE PEARSON: Mr. Alexander, did you 2. want to offer testimony? 3 MR. ALEXANDER: T would. 4 JUDGE PEARSON: Okay. If you could 5 raise your right hand, I'll swear you in. 6 BRUCE ALEXANDER, witness herein, having been first duly sworn on oath, was examined and testified 8 9 as follows: 10 11 JUDGE PEARSON: You can go ahead when 12 you're ready. MR. ALEXANDER: Well, one of the things 13 14 that I'm a little bit puzzled by is why the objection to serve people in that area that have been requesting 15 16 that service if it's not something that they feel that -- the Kitsap Airporter feels that it's not 17 18 feasible or there's not enough population to serve 19 If that is, indeed, not an issue, then it that area. 20 would seem that they would not object to us serving that area. 21 22 So that's one question that I have. The other 23 issue is that I wanted to add that in Kathy's testimony we have actually a flexible fare that goes a 24 25 little bit above 85 and a little bit below 85, so we

- 1 have some flexibility in that fare. And, indeed, if
- 2 this area was granted for us to serve, actually, in
- 3 the last couple of weeks, we've purchased some
- 4 additional vehicles where we could have the additional
- 5 capability of picking people up in those areas, even
- 6 if it was door-to-door. And that's -- those two
- 7 points, I just want to make that on the record.
- JUDGE PEARSON: Okay. Thank you. Does
- 9 that complete your testimony?
- 10 MR. ALEXANDER: It does at this point.
- 11 JUDGE PEARSON: Okay. This is going to
- 12 be your only opportunity unless you want to be the one
- 13 to make the closing statement at the end.
- But you will also have an opportunity to
- 15 cross-examine Mr. Asche.
- MR. ALEXANDER: Very good. Thank you.
- 17 JUDGE PEARSON: Okay. Mr. Fassburg, do
- 18 you have questions for Mr. Alexander?
- 19 ATTY. FASSBURG: No, I don't.
- 20 JUDGE PEARSON: All right. So that
- 21 concludes the company's witnesses, correct, for Rocket
- 22 Transportation? Yes, okay. Got an affirmative nod
- 23 from Ms. Roman.
- Mr. Fassburg, do you just have the one witness
- 25 today, Mr. Asche?

Page 28 1 ATTY. FASSBURG: Yes. That's right. 2. JUDGE PEARSON: Would you like to call Mr. Asche? 3 4 ATTY. FASSBURG: Dick, are you 5 available? There he is. 6 JUDGE PEARSON: Mr. Asche, can you unmute yourself? 8 MR. ASCHE: Okay. Now --JUDGE PEARSON: All right. Mr. Asche, 9 if you could raise your right hand, I'll swear you in. 10 11 12 RICHARD ASCHE, witness herein, having been 13 first duly sworn on oath, 14 was examined and testified 15 as follows: 16 17 JUDGE PEARSON: All right. 18 Mr. Fassburg, go ahead. 19 EXAMINATION 20 BY ATTY. FASSBURG: First, Mr. Asche will you state your full 21 0 22 legal name and position with Bremerton-Kitsap 23 Airporter. 24 Richard E. Asche and I'm president of the 25 company.

- 1 Q How long have you been the president of the
- 2 company?
- 3 A Since its origin. I founded the company in
- 4 1979.
- 5 O It's my understanding that Bremerton-Kitsap
- 6 Airporter provides service along two separate routes.
- 7 I'd like to focus today on your Kitsap route. Would
- 8 you describe generally for the Commission what service
- 9 you provide in Kitsap County?
- 10 A We provide -- currently, we provide 20 trips a
- 11 day. We're soon going to increase that by another
- 12 trip. We operate hourly from beginning at Poulsbo
- 13 going to Sea-Tac for 20 times a day currently. And as
- 14 soon as the summertime comes around and we get
- 15 availability of more drivers, we'll add that other run
- 16 that will end at midnight. We'll get to the airport
- 17 at midnight and depart 20 minutes later.
- 18 Q And right now, what is the most -- the
- 19 northernmost point that you serve in Kitsap County?
- 20 A Is the Keyport Junction, which is in Poulsbo.
- 21 Q So what is the reason why you have a stop at
- 22 Keyport Junction?
- 23 A Well, basically, because we used to operate
- out of Bangor sub base, but we're no longer able to do
- 25 that because of security restrictions. So we moved

- 1 our stop to the nearest location from Keyport -- or to
- 2 Keyport Junction, which is just -- how many miles is
- 3 it to the -- one mile down the road to Keyport
- 4 Junction from the Bangor sub base, so many of our
- 5 passengers are from Keyport Junction or from Bangor
- 6 and northern Kitsap County.
- 7 O Is there a reason in terms of feasibility and
- 8 reasonableness for the company that you provide
- 9 service there as opposed to somewhere else?
- 10 A Because it's closest to Bangor, and we're no
- 11 longer serving Bangor. It's a sub stop for Bangor.
- 12 Plus we get all the Poulsbo people there too.
- 13 Q What is it about Bangor that has your company
- 14 providing service in that location?
- 15 A Other than Bangor?
- 16 Q No. I'm asking what is it about Bangor that
- 17 has you providing service to that location? Let me
- 18 clarify. Is there something with respect to
- 19 passengers that has your company providing service to
- 20 that specific location?
- 21 A Yes. A lot of our passengers are military
- 22 passengers and military service passengers.
- Q With 20 runs a day, how many passengers do you
- 24 carry per day from that location, do you know?
- 25 A Probably 10 percent of our passengers.

- 1 O And we have an exhibit that we filed that we
- 2 can refer to. And I don't know that it's been marked,
- 3 but let me see if I can find that in my records real
- 4 quick. Do you have a copy -- I may have failed to
- 5 provide you a copy of that. Let me see if I can pull
- 6 that up on our screen so we can all look at that.
- 7 It's taking me just a second while it opens.
- 8 Can you see that now, Mr. Asche?
- 9 A No. I sure can't.
- 10 Q Let's see if I can make that work. There we
- 11 go. Is it visible now?
- 12 A Now it is. That's correct. Okay.
- 13 O Okay. Great. This is an exhibit prepared
- 14 from data provided by Bremerton-Kitsap Airporter. Are
- 15 you familiar with the passenger counts from the
- 16 Poulsbo stop to Sea-Tac Airport?
- 17 A Yes, I am.
- 18 Q Now, referring to this exhibit, how many daily
- 19 passengers do you have from Poulsbo -- and, actually,
- 20 I'll scroll down. Let's look at 2023. For the month
- 21 of April, do you see how many monthly passengers you
- 22 had from that stop in the month of April 2023?
- 23 A I'm on my cell phone now. I have to get my
- 24 glasses here.
- 25 Q I'll represent to you that the table shows the

- 1 total Poulsbo passengers in April 2023 was 1,047 and
- 2 that the average daily count was 35. Does that sound
- 3 accurate to you?
- 4 A That's about right.
- 5 O In order to sustain 20 runs a day, is there a
- 6 certain concentration of passengers that are required?
- 7 A You mean from Poulsbo?
- 8 O Yes.
- 9 A No. We take reservations for anywhere they
- 10 want to go and be picked up on the route.
- 11 Q In order to provide that service -- I'm going
- 12 to stop sharing the screen so that we can see each
- 13 other.
- In order to provide that service sustainably
- 15 so you can provide it at a profit, does it require
- 16 that you have a certain level of passengers?
- 17 A Well, not really, just our breaking -- it
- 18 varies. Depending on the -- we run 20 trips a day,
- 19 and that costs X number of dollars. I don't know what
- 20 that figure is exactly, but you count driver's time
- 21 and gasoline costs and fuel costs and vehicle
- 22 maintenance. I don't know how many passengers we need
- 23 to make a route profitable.
- Q Well, you don't have an exact number, but
- 25 would it be safe to say that there is some number of

- 1 passengers that are required to make a stop
- 2 profitable?
- 3 A Yes. It is.
- 4 Q If you were to expand your route and provide
- 5 service to another stop in Poulsbo, do you believe
- 6 that you would dilute your passengers from the Keyport
- 7 Junction stop?
- 8 A Possibly. Although in the last two,
- 9 three months, we've had only one request to pick up
- 10 people beyond our Keyport Junction stop, so there's
- 11 only -- there's no demand for it. So there's no need
- 12 to extend our route any further than what we're doing
- 13 right now.
- Besides, if we expand our route further, it's
- 15 going to involve more time for passengers to get to
- 16 the airport. It's going to involve more time for our
- 17 drivers to get to the first pickup location which
- 18 would be north of our Keyport Junction right now.
- 19 It's very expensive.
- 20 O Thank you. And with respect to your passenger
- 21 counts, have they been up or down since prior to the
- 22 pandemic?
- 23 A They're down from prior to the pandemic.
- Q What's the impact on the company when your
- 25 passenger counts decline?

- 1 A Well, we -- we're just dealing with less
- 2 money, I guess, less income. The impact is if we have
- 3 fewer customers, we have to cut back some of our runs.
- 4 So we've added more runs. We're adding more runs now.
- 5 We're one run shy of what we were before pre-COVID.
- 6 Q Now, if you were to expand your service to
- 7 provide an additional stop, you don't have an exact
- 8 number as to how many passengers you would need in
- 9 order to operate 20 runs a day profitably?
- 10 A No. I sure don't.
- 11 Q Would you -- do you believe you'd be able to
- 12 operate an additional stop with 20 runs a day
- 13 profitably if there were only six passengers?
- 14 A I doubt it. That's an awful long distance to
- 15 drive.
- 16 Q What if there were 12 additional passengers?
- 17 A Per day?
- 18 Q Total, per month.
- 19 A I don't think so, no.
- 20 O What about -- what if it were per day?
- 21 A I doubt it would be profitable per day either.
- 22 As long as we keep that pickup location at Keyport
- Junction, we're good to go for all the Bangor people.
- 24 There's no need for anybody to go -- from Bangor to go
- 25 to these other two proposed stops.

- 1 Q Now, with respect to scheduled service, I want
- 2 to talk to you just a little bit about the nature of
- 3 scheduled service. Do you believe that most of your
- 4 passengers require a ride to Keyport Junction as
- 5 opposed to simply walking over and jumping on the
- 6 shuttle?
- 7 A Yes, they do. Like all of our stops, people
- 8 have to come from their homes or to one of our stops.
- 9 O Do you have any understanding of how far your
- 10 passengers travel to get to your stops?
- 11 A Well, I personally travel about 12 miles to
- 12 get to my stop when I travel, and that's on the
- 13 airporter. But it varies. Most of our -- pickup
- 14 locations are centrally located. Like in Bremerton we
- 15 have two pickup locations, which is -- the beginning
- 16 of our service was at Bremerton. And we get quite a
- 17 few people out of Bremerton, but they're not too far
- 18 away from our stops, two stops in Bremerton.
- 19 Q So what about people that live a little
- 20 further away than, say, in the city where your stop is
- 21 located, is it reasonable to expect that they will
- 22 have to travel a distance to get to your stop?
- 23 A Yeah, I would think. I travel -- like I say,
- 24 travel 12 miles to get to my stop, and I live in
- 25 Manchester.

- 1 Q How many people have complained to you that
- 2 are from Kingston that you don't have a stop closer to
- 3 Kingston?
- 4 A Nobody.
- 5 Q How many people from Hansville have complained
- 6 to you that you don't have a stop closer to Hansville?
- 7 A Nobody to my knowledge.
- 8 O And what about folks that live near the Hood
- 9 Canal Bridge, has anyone from there complained to you
- 10 that you don't have a stop closer to them?
- 11 A No. Nobody is complaining about this.
- 12 Q If you were to have Rocket Transportation's
- 13 application granted and passengers from those
- 14 locations that might otherwise have come to your stop
- 15 will now instead use an alternative, would there be
- 16 any negative impact on Bremerton-Kitsap Airporter?
- 17 A Well, if it is, it would be very limited. I'm
- 18 not sure. I wouldn't be able to say that. It's a
- 19 projection that I can't make.
- 20 Q If you lose any passengers, does it create any
- 21 impact on your company?
- 22 A Not really. Well, anytime we lose passengers,
- 23 it's an impact on the company, so I would think our
- 24 hope is to regain the passenger counts that we had in
- 25 '19 -- or 2019. That's our goal to reach what we did

- 1 pre-COVID.
- 2 ATTY. FASSBURG: Okay. No further
- 3 questions. Thank you.
- 4 JUDGE PEARSON: All right. Thank you.
- 5 Mr. Alexander, do you have questions?
- 6 MR. ALEXANDER: I do for Mr. Asche.
- 7 EXAMINATION
- 8 BY MR. ALEXANDER:
- 9 Q Mr. Asche, from what I heard, you stated that
- 10 your passenger count for the Poulsbo stops are lower
- 11 today than they were in 2019; is that correct?
- 12 A Whatever that chart said. I don't have the
- 13 chart in front of me, but maybe Mr. Fassburg could
- 14 answer that one. They are lower. I believe they are
- 15 lower than 2019 on account of COVID.
- 16 MR. ALEXANDER: I don't have the chart
- in front of me. Mr. Fassburg, can you confirm the
- 18 numbers?
- JUDGE PEARSON: Well, I think what
- 20 would be appropriate is if you shared the screen
- 21 again, Mr. Fassburg.
- 22 ATTY. FASSBURG: I'm happy to do that.
- 23 I was trying to do that. I didn't want to do that
- 24 prematurely. I may need to zoom out to get all
- 25 numbers on the screen.

- 1 BY MR. ALEXANDER:
- 2 Q It looks like the numbers in April 2019 the
- 3 average daily count to 41 versus 35 for April '23?
- 4 A That's correct.
- 5 MR. ALEXANDER: Okay. Thank you. You
- 6 can close that screen, Mr. Fassburg. Thank you.
- 7 BY MR. ALEXANDER:
- 8 Q So my other question for you, Mr. Asche, is
- 9 that if according to one of your statements, there's
- 10 not enough -- you're not getting any demand for people
- 11 north of Keyport Junction; correct?
- 12 A That's correct. One passenger, to my
- 13 knowledge -- I asked Lauri Smith, our manager, and
- 14 there's only one comment in that regard in the last
- 15 two or three months.
- 16 O So I'll state for the record that we have had
- 17 people request pickup there in North Kitsap County
- 18 north of Keyport Junction, and, indeed --
- 19 ATTY. FASSBURG: Your Honor, I'm going
- 20 to object to the testimony in the form of a question.
- 21 Mr. Alexander's time to testify has ended.
- JUDGE PEARSON: Mr. Alexander, I
- 23 understand that you're not an attorney; correct?
- MR. ALEXANDER: I'm not. And I
- 25 understand that I'm making a statement. So I'll go

- 1 back to a question for Mr. Asche, please.
- JUDGE PEARSON: Okay. Thank you.
- 3 BY MR. ALEXANDER:
- 4 Q Mr. Asche, would you have any objection if
- 5 Rocket Transportation were to provide door-to-door
- 6 service or pick up people north of Keyport Junction?
- 7 ATTY. FASSBURG: I'm going to object,
- 8 Your Honor, because they haven't applied for that
- 9 service, and I don't think that Mr. Asche should be
- 10 committing or be required to commit to giving an
- 11 answer to a hypothetical service that hasn't been
- 12 applied for.
- JUDGE PEARSON: I understand, but I'm
- 14 going to allow it.
- 15 BY MR. ALEXANDER:
- 16 Q Mr. Asche, would you object if we were granted
- 17 an authorization to pick up north of Keyport Junction,
- 18 would you have any objection to us picking up
- 19 passengers door-to-door either at their home or at a
- 20 pickup spot north of Keyport Junction?
- 21 A Yes, I would.
- 22 Q If you feel that there is no demand for that
- 23 service, I don't understand why you would object to
- 24 that. Could you clarify that?
- 25 A Any dilution of the service that we provide, I

- 1 would object to, and this would amount -- in effect,
- 2 it would have a dilution of our passenger counts.
- 3 Even though slightly, it would still have a dilution
- 4 of our passenger counts.
- 5 O Okay. I guess I heard two different things
- 6 then. Because what you did state before was that you
- 7 don't get any requests for pickup north of Keyport
- 8 Junction.
- 9 ATTY. FASSBURG: Objection.
- 10 A We've had one in the last -- to my knowledge,
- 11 there's only been one request for service beyond
- 12 Keyport Junction in the last two or three months.
- MR. ALEXANDER: Okay. I don't have
- 14 anymore questions, Your Honor.
- 15 JUDGE PEARSON: Okay. Thank you.
- Mr. Fassburg, do you have any redirect?
- 17 ATTY. FASSBURG: I don't.
- 18 JUDGE PEARSON: Okay. All right. Does
- 19 that conclude testimony for Bremerton-Kitsap
- 20 Airporter?
- 21 ATTY. FASSBURG: Yes, it does.
- JUDGE PEARSON: Okay. Thank you,
- 23 Mr. Asche.
- MS. ROMAN: I'm sorry. Do I have a
- 25 chance to ask questions or not?

- 1 JUDGE PEARSON: Typically, we just have
- 2 one representative ask questions of a witness.
- 3 Because you are pro se, though, we'll let you proceed.
- But, Mr. Asche, before you answer the
- 5 questions, give Mr. Fassburg an opportunity to voice
- 6 any objections. Okay?
- 7 MR. ASCHE: Thank you.
- JUDGE PEARSON: Go ahead, Ms. Roman.
- 9 EXAMINATION
- 10 BY MS. ROMAN:
- 11 Q Oh, I'm sorry. I thought we were waiting for
- 12 a response.
- Okay. Did I hear you correctly when you said
- 14 that Keyport Junction's stop did not exist prior to
- 15 the Bangor stop being eliminated?
- 16 A No, it did not.
- 17 Q So when Bangor was a stop, Keyport Junction
- 18 did not exist as a Bremerton-Kitsap Airporter stop?
- 19 A It was a stop at that time, but just a minor
- 20 stop. It was a minor location, very few people picked
- 21 up there.
- 22 Q Okay. So you're saying now that the stop
- 23 existed? It just wasn't as big as Bangor?
- 24 A About the same.
- Q Okay. Are your stops -- currently, your

- 1 stops, any of your stops, are they flag stops or are
- 2 they scheduled stops?
- 3 A They're all scheduled stops.
- 4 Q So if you have no reservations for that stop,
- 5 you do -- you have to stop there anyway and sit there
- 6 for, I don't know, a minute and see if anybody walks
- 7 up?
- 8 A No. That's not true. It's by reservation
- 9 only. So if we have a reservation at the Keyport
- 10 stop, we go there. If we don't have a reservation, we
- 11 don't go there.
- 12 Q Okay. That is a flag stop.
- Were you aware that after Bangor stopped being
- 14 a stop -- I don't know how you say that. Bangor
- 15 ceased operating with you that they called us to serve
- 16 that area, to serve the base at Bangor?
- 17 ATTY. FASSBURG: Objection. Your
- 18 Honor, this is not relevant to the inquiry today.
- 19 This is not a current service that's being provided,
- 20 and it's not an issue within the scope of the
- 21 application.
- JUDGE PEARSON: Okay.
- 23 MS. ROMAN: I withdraw. It was a mere
- 24 curiosity.
- JUDGE PEARSON: Okay.

- 1 BY MS. ROMAN:
- 2 Q During COVID lockdown, you guys ceased
- 3 operating completely for a period of months; is that
- 4 correct?
- 5 A Four months.
- 6 Q Okay. During that time, did anybody else
- 7 provide service in Kitsap for you with your
- 8 permission?
- 9 A No, nobody did.
- 10 Q Okay.
- 11 A Nobody had any drivers, plus there was no
- 12 passengers going to the airport.
- MS. ROMAN: Okay. Will I get a closing
- 14 statement? I don't want to make a statement here.
- 15 JUDGE PEARSON: You will, yes.
- 16 MS. ROMAN: Okay. That's my questions.
- 17 JUDGE PEARSON: All right. Thank you.
- 18 Mr. Fassburg, did that elicit any redirect for
- 19 you?
- 20 ATTY. FASSBURG: No.
- 21 JUDGE PEARSON: Okay. And that
- 22 concludes then both companies' presentations, it
- 23 sounds like, and we're ready to move to the closing
- 24 statements; yes?
- 25 ATTY. FASSBURG: Yes.

- JUDGE PEARSON: Ms. Roman, do you want
- 2 to go ahead?
- 3 MS. ROMAN: Okay. During COVID Rocket
- 4 Transportation continued operating. The Dungeness
- 5 Line had shut down. Kitsap Airporter had shut down,
- 6 and we continued operating. And with Bremerton-Kitsap
- 7 permission, specific permission, we were allowed to
- 8 pick up in the Kitsap area, anywhere in the Kitsap
- 9 area, to meet the needs of the passengers traveling
- 10 during lockdown until such time that Bremerton-Kitsap
- 11 came back on line.
- 12 And that was a very collaborative experience.
- 13 It was not stressful. It was not hostile. It was
- 14 purely collaborative, and so I would be really curious
- 15 now as to why can we not continue this collaborative
- 16 relationship. If they don't see the need and we have
- 17 the ability, it's not a big deal for us. It's such a
- 18 low need that it's not going to touch their stuff very
- 19 much. Why continue? Let's collaborate and make this
- 20 work and serve the customers.
- It's not about money. It's not about arguing
- 22 over passengers. I think the people who are
- 23 complaining to us aren't the people who are already
- 24 taking Kitsap Airporter. And so I guess I just see it
- 25 as a total collaborative experience for everybody. It

- 1 doesn't hurt them. It doesn't really have much of an
- 2 effect on us but really serves the customers, which
- 3 is, I think, the goal of providing service. Thank
- 4 you.
- JUDGE PEARSON: Thank you, Ms. Roman.
- 6 Mr. Fassburg, did you have a closing statement
- 7 you would like to make?
- 8 ATTY. FASSBURG: I do. Thank you, Your
- 9 Honor.
- 10 And I will probably keep this brief, but it
- 11 may require a little bit of delving into rules to tie
- 12 up what I said in the beginning. And I know, Your
- 13 Honor, you're very familiar with these rules. I just
- 14 want to make clear. The application, as I indicated
- in my opening statement, describes itself as
- 16 door-to-door.
- 17 But the definition of door-to-door in
- 18 WAC 480-30-036 is an auto transportation company
- 19 service provided between a location identified by the
- 20 passenger and a point specifically named by the
- 21 company in its filed tariff and time schedule.
- The application does not describe a territory
- 23 in which a passenger can name its point. Scheduled
- 24 service in that same rule is defined as an auto
- 25 transportation company providing passenger service at

- 1 specified arrival under departure times at points on a
- 2 route. This is the definition that better fits the
- 3 service for which Rocket Transportation has applied.
- 4 The service will provide service from two
- 5 stops. There are a certain number of limited routes
- 6 per day that they run based on the vehicle and number
- 7 of runs that they provide. Although they may not
- 8 specify a specific time at which they will depart or
- 9 arrive at these points, this describes a scheduled
- 10 service.
- 11 As you, Your Honor, are very well aware, the
- 12 Commission ruled in 2017 in the consolidated dockets
- 13 TC-143691 and 160516 and 161257 in the case involving
- 14 Shuttle Express and SpeediShuttle that combining
- 15 scheduled and door-to-door services is inconsistent
- 16 with Commission rules and is not permitted.
- 17 For persons who book door-to-door service and
- 18 scheduled service should have an expectation that the
- 19 vehicles on which they are transported provide service
- 20 only as described. This application, if granted,
- 21 would itself commit that same very violation that the
- 22 Commission found to be problematic in that final
- 23 order.
- 24 Additionally, the Commission's rules for
- 25 applications set forth in 480-31-26 require, in part,

- 1 5B, the applicant must demonstrate financial
- 2 fitness -- financial ability to provide the proposed
- 3 service. Financial ability means that the applicant
- 4 has sufficient financing or assets to begin operations
- 5 and continue them for a reasonable period while
- 6 developing business.
- 7 Ordinarily, an applicant is required to submit
- 8 a complete application. The applicant has admitted
- 9 she did not because she didn't feel like she needed
- 10 to. That does not meet Commission requirements to
- 11 establish financial fitness. The burden of proof of
- 12 financial fitness, while not being something that the
- objecting party is permitted to delve into completely,
- 14 we can still object that they failed to meet their
- 15 burden of proof. And in this case it was unequivocal
- 16 that the applicant has not demonstrated that they are
- 17 financially fit to provide the proposed service in
- 18 this hearing docket.
- 19 Finally, the Commission's same service and
- 20 satisfactory service standards consider whether or not
- 21 the service provided reasonably serves the market,
- 22 whether the population density warrants additional
- 23 facilities or transportation and the topography,
- 24 character, and condition of the territory served.
- 25 The application testimony today or the

- 1 testimony from the applicant testimony today
- 2 demonstrated that there might be a very minimal need
- 3 for additional service in the sense that there are a
- 4 handful of passengers who have said they don't like
- 5 having to drive as far as they have to, to take a
- 6 scheduled service.
- 7 Mr. Asche, however, testified that he has
- 8 heard from one person in the last three months that
- 9 they would have preferred there be different service.
- 10 When you provide scheduled service, it is not about
- 11 convenience strictly speaking. Whether or not
- 12 customers are reasonably served is a number of
- 13 factors. If the customer wants purely convenience,
- 14 then they should seek door-to-door or an alternative
- 15 provider if they don't have a door-to-door provider in
- 16 their area.
- 17 Northern Kitsap County is very sparsely
- 18 populated, and it does not justify a scheduled service
- 19 of the nature that Bremerton-Kitsap Airporter provides
- 20 due to the number of stops in order to keep the price
- 21 low. I don't know that we talked about it with
- 22 Mr. Asche, but it is in our exhibits. The rate that
- 23 Mr. Asche or that Bremerton-Kitsap Airporter charges
- 24 is well below the \$85 that is being proposed by the
- 25 applicant.

Because of the convenience factors of having 1 2. so many runs per day that Bremerton-Kitsap Airporter provides and having a lower price and having a variety 3 4 of stops, all of which require the passenger to drive some distance in order to ride and find either a parking lot at which they can leave their vehicle 6 overnight or getting a ride from someone else, these service factors are ones that do not require an objecting party to provide service at every location a 10 passenger may expect. 11 As a result, what Bremerton-Kitsap Airporter 12 is providing already does reasonably serve the market. It is adequate, and there has been no record in this 13 proceeding of complaints other than as to a handful of 14 people that would have preferred a more convenient 15 16 location to them. 17 In toto, the applicant has failed to 18 demonstrate that Bremerton-Kitsap Airporter is not providing service to the satisfaction of the 19 Commission. And while I skipped a step here, this 20 matters because they are the same service. While they 21 22 may not be proposing -- the applicant may not be proposing to provide a stop in the identical location 23 as Bremerton-Kitsap Airporter, they're proposing to 24

provide airporter service to Sea-Tac Airport from a

25

- 1 stop near Poulsbo. The location of that stop should
- 2 not matter as long as it reasonably meets the needs of
- 3 customers. And Bremerton-Kitsap Airporter's service
- 4 does do that. Thank you.
- 5 JUDGE PEARSON: All right. Thank you.
- 6 I want to thank you all for coming here today. I
- 7 believe that concludes the brief adjudicative
- 8 proceeding. Unless there's anything further?
- 9 ATTY. FASSBURG: Not for
- 10 Bremerton-Kitsap Transporter.
- 11 MS. ROMAN: I had one small thing I
- 12 wanted to add that I forgot.
- JUDGE PEARSON: Okay.
- MS. ROMAN: Mr. Asche mentioned that
- 15 all the stops were flag stops. If that's the case, if
- 16 they created the stops and they didn't get
- 17 reservations, they would not have to go there. So
- 18 there would be nothing happening -- if what they're
- 19 saying is true, then they would never have to go there
- 20 if, in fact, nobody wanted to get picked up there
- 21 because of the flag stop situation.
- 22 JUDGE PEARSON: Okay. Thank you. All
- 23 right. So I'd like to ask the parties to waive the
- 24 requirement to issue an order within 10 days because I
- 25 like to have the transcript available to me, and that

Page 51 can take 7 to 10 business days until we receive that. 1 2 Are the parties okay with that? 3 ATTY. FASSBURG: Bremerton-Kitsap 4 Airporter will waive. 5 MS. ROMAN: Rocket waives. 6 JUDGE PEARSON: Thank you so much. Is there anything else that we need to address while 8 we're here today? 9 ATTY. FASSBURG: Thank you, Your No. 10 Honor. 11 JUDGE PEARSON: All right. Thanks 12 again, and we are adjourned. 13 (The proceedings concluded at 14 3:07 p.m.) 15 16 17 18 19 20 21 22 23 24 25

Page 52 1 CERTIFICATE 2 3 STATE OF WASHINGTON 4 COUNTY OF KING 5 I, Nancy M. Kottenstette, a Certified 6 7 Shorthand Reporter in and for the State of Washington, 8 do hereby certify that the foregoing transcript of the proceedings on May 17, 2023, is true and accurate to the best of my knowledge, skill, and ability. 10 11 I do further certify that I am a disinterested person in this cause of action; that I am not a 12 13 relative of the attorneys for any of the parties. 14 IN WITNESS WHEREOF, I have hereunto set my 15 hand and seal this 2nd day of June, 2023. 16 17 Francis M. Forthers Hills 18 19 Nancy M. Kottenstette, RPR, CCR 3377 20 21 22 23