## Docket No. TC-230062 - Vol. I

## In Re: The Application of Rocket Transportation, LLC

May 17, 2023

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BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In re Application of: )
ROCKET TRANSPORTATION, LLC )
DOCKET TC-230062
For Extension of Certificate )
C-062991 of Public )
Convenience and Necessity to )
Operate Motor Vehicles in )
Furnishing Passenger and )
Express Service as an Auto )
Transportation Company )
$\qquad$

VIDEOCONFERENCE
OF
BRIEF ADJUDICATIVE PROCEEDING

VOLUME I
Pages 1-52
BEFORE ADMINISTRATIVE LAW JUDGE RAYNE PEARSON
(ALL PARTICIPANTS APPEARING VIA VIDEOCONFERENCE)

DATE TAKEN: May 17, 2023
REPORTED BY: Nancy M. Kottenstette, RPR, CCR 3377

2 FOR THE APPLICANT:
ROCKET TRANSPORTATION, LLC

7 FOR THE PROTESTANT: BREMERTON-KITSAP AIRPORTER, INC.

Avery Booth
14 Cortney Wagner
Mathew Perkinson
15 Aaron Cahen
Jason Sharp
16 Greg Hammond
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## APPEARANCES

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ALSO PRESENT:


> May 17, 2023; 2:06 p.m.

JUDGE PEARSON: On the record. Good afternoon. This is Docket TC-230062, which is an application filed by Rocket Transportation, LLC, to extend its auto transportation authority to add a stop in Poulsbo to its service territory. Today is Wednesday, May 17, 2023. The time is 2:06 p.m. And we are here for a brief adjudicative proceeding to hear an objection to the application filed by Bremerton-Kitsap Airporter, Inc.

My name is Rayne Pearson. I use she/her pronouns, and I am the administrative law judge presiding over this case. Let's get started by taking appearances, beginning with the applicant, Rocket Transportation.

MS. ROMAN: Okay. I'm sorry. You said taking appearances?

JUDGE PEARSON: Yes. If you could just state your name. We have the spelling of your name on the Zoom meeting, but just identify yourself and what your position is with the company.

MS. ROMAN: Kathy Roman, Rocket Transportation owner since 2014.

JUDGE PEARSON: Okay. Thank you. And,

1 Mr. Alexander, did you want to go ahead and identify 2 yourself and your role with the company?

1 Commission, the Commission will not issue a
2 certificate.

And if the Commission determines that the objecting company will not provide the same service to the satisfaction of the Commission, the Commission may grant the application. So that is the standard and what we're looking for today and what I will be evaluating.

And so what we'll do is we'll have Rocket Transportation present its case first, and then Bremerton-Kitsap will have an opportunity to respond and present its case.

So would the parties like to make brief opening statements before we get started with witness testimony?

MS. ROMAN: Yes, I would.
JUDGE PEARSON: Okay.
ATTY. FASSBURG: Yes.
MS. ROMAN: This issue has actually arisen in 2015 when $I$ did the attempted tariff change, and I called Mr. Asche personally and mentioned that this was an issue that clients were calling us for service out of this area. And I asked permission to add this service, and he emphatically said no.

JUDGE PEARSON: Hold on. Ms. Roman,

1 hold on. I want to stop you real quick, because you 2 are representing yourself and what you're giving now

3 is similar to testimony. I want to swear you in
4 before you go further. MS. ROMAN: Okay. JUDGE PEARSON: If you could just raise your right hand.

KATHY ROMAN,
witness herein, having been first duly sworn on oath, testified as follows: JUDGE PEARSON: Okay. You can continue.

MS. ROMAN: Okay. And I highly recommended that he add this service and let it go at that. And then now 2023 we're modifying our tariff again, and $I$ see that this issue has not been brought up, resolved, or anything with Kitsap Airporter. And so I decided to formally submit this today.

JUDGE PEARSON: Okay. Thank you.
Mr. Fassburg, would you like to make an opening statement?

ATTY. FASSBURG: Yes, I would. Thank you, Your Honor.

The Commission rules define two specific types of auto transportation service under the rules, door-to-door service and scheduled service. As the Commission is well aware, these are different types of services.

Door-to-door is one in which the airporter provides service to a territory, an area, defined not by the pickup locations, but by the general area in which it will serve with another point on not a specific route to which these passengers will arrive as their destination. What defines door-to-door is the fact that the passenger can pick their pickup location.

Scheduled service, by contrast, involves a route on which there are multiple points from which a passenger can be picked up with an end terminus.

This application was one that was made under the name door-to-door but is, in fact, an application for scheduled service. There are two specific points that the applicant has asked to serve within Kitsap County, an area for which it does not have current authority to serve.

In fact, near the locations that are being applied for, Bremerton-Kitsap Airporter provides scheduled service. As the evidence will reflect,

1 Bremerton-Kitsap Airporter provides this service 2 satisfactorily and reasonably. The locations that the 3 applicant seeks to serve have a very low population 4 density that cannot justify providing additional 5 scheduled stops on the volume and number of stops that 6 are made by Bremerton-Kitsap Airporter, and it would 7 not reasonably serve the public to add additional 8 stops if they cannot be sustained.

In addition to demonstrating that they're not providing the same service or that the incumbent is not providing service to the satisfaction of the Commission, one of the burdens of proof on the applicant are that it is both financially and regulatory fit to provide service. It must demonstrate by rule that it has the resources to provide the service.

In this case, the application is incomplete, and it fails to demonstrate any of the resources the company possesses to provide this service by which the Commission could assess whether it is reasonable and in the public interest to provide service at this location. The application itself is missing all financial information. It states the assets and liabilities of the company are zero.

And so I believe ultimately at the conclusion

1 of this hearing, Bremerton-Kitsap Airporter will have 2 shown that the application cannot be granted on legal 3 grounds.

1 opinion.

MS. ROMAN: I can share my screen if you want.

ATTY. FASSBURG: Your Honor, if I may, as opposed to a hearing exhibit, I believe this was part of the application. We don't have any objection to its use in the hearing.

JUDGE PEARSON: Okay. This was submitted with your original application then?

MS. ROMAN: It was submitted after the original application. When $I$ realized it was going to be a Zoom meeting, I submitted it after.

JUDGE PEARSON: Okay. We'll treat it as -- is it part of the application, though? Or was

1 it because of the hearing that you submitted it?
(Exhibit KR-1 was marked.)
MS. ROMAN: Okay. I'm not familiar with exactly how to do this.

JUDGE PEARSON: It should be at the bottom of your screen. Is there a button that says share screen? Mine's lit up green.

MS. ROMAN: You're right. It does. Look at that.

Okay. So everyone sees my screen?
JUDGE PEARSON: Yes.
MS. ROMAN: The map is literally taken
from Bremerton-Kitsap Airporter's website. The balloon style dots here are their markings on their site showing their stops. I added the purple stops here which are Rocket's stops. You can see both of them there. And then I circled the area, entire

1 Kitsap area in black, and this red section here is the 2 area we're talking about now.

1 service. My understanding is that the service Rocket
2 Transportation provides is door-to-door and all
3 passengers must originate in Clallam or Jefferson
4 County; is that correct?

1 running three vehicles. If we have six runs, we're 2 running six vehicles. or dropoff locations you're proposing to serve in that

1 area; right?

A Correct.
Q Is it your intention that if someone books transportation to or from one of those points and the vehicle would otherwise be empty that you will still provide them transportation from that point to Sea-Tac Airport?

A Yes.
Q Okay. Now, with respect to the area that you've described as your service area, you would agree with me -- I'm sorry. The proposed area, as it is indicated on Exhibit $K R-1$, that is not, in fact, the proposed area, because you're not going to pick up a passenger, say, in Hansville at their house; correct?

A Well, it's not -- our proposed is those two stops, correct. The area circled in red is what we are saying is an unserviced area of the Kitsap County.

Q And those two points that you're proposing to serve, those are along the route that your vehicles are already driving?

A Correct.
Q Does your vehicle have an alternative route that they take, or does it always take that route?

A The only time it would change would be if the bridge is closed or some other things happened that

1 has made it unpassable. Otherwise, that is our route.

A In this particular application?
Q Yes.
A No. I did not add the vehicle list in the application. It's on our annual report, and our equipment list hasn't changed.

Q And where in this application have you listed any of the assets or liabilities of the company?

A I have not included the assets and liabilities.

Q And so to be clear, other than your statement here at the hearing where you say that it wouldn't cost you anything additional to provide this service, you haven't supplied the commission with any financial data by which to assess your financial fitness; correct?

A Other than the annual report that was just filed, correct.

Q And you will agree with me --
A Everything --
Q You would agree that annual report was not filed with respect to this application?

A No. I didn't see it necessary.
Q The two support statements that you supplied with your application, I'd like to ask you a couple of questions about.

A The three?
Q Well, I have two. I guess there are three here in front of me. You're right.

So I don't believe I submitted these as hearing exhibits. Do you object to --

A They're in the list. They're in the filing, yeah.

ATTY. FASSBURG: Judge Pearson, I didn't submit these as hearing exhibits, but $I$ would like to refer to them, if that's okay?

JUDGE PEARSON: Which documents?
MS. ROMAN: I have no objection.
JUDGE PEARSON: Which documents are you referring to?

ATTY. FASSBURG: There were three letter support statements filed with -- either with the application or subsequent to the application.

JUDGE PEARSON: Right. I'll take official notice of those, because they are part of the application in the docket.

ATTY. FASSBURG: Yes. Thank you.
BY ATTY. FASSBURG:
Q With respect to the letter from Mary
Underwood, Ms. Roman, do you agree with me that --
A One moment. One moment. Wait. Wait. Wait.

1 I got it.
Q Yes.
A Okay.
Q Ms. Underwood here states that she lives in Kingston; correct?

A Yes.
Q And you would agree with me, you're not proposing to provide a stop in Kingston; correct?

A I think both of these are labeled as Poulsbo, near Port Gamble and near-ish Kingston but not in Kingston.

Q And if a person who lives in Kingston would like to use your proposed service, are they going to be picked up at their house?

A Not unless the UTC wants to give us authority to do that. I haven't asked for it.

Q And so if a person from Kingston wants to utilize your proposed service, they would need to have a ride or transportation of some kind to one of the two proposed stops; correct?

A Correct.
Q And the distance to those stops, do you have that in front of you? Do you know what that distance is?

A The distance between my two stops?

Q The distance --
A The distance from Kingston?
Q The distance from Kingston to either of your two stops?

A I would guess by scale on the map, it's probably eight miles.

Q Do you agree with me that based on the population density of that area most passengers who desire to receive auto transportation service to the airport are going to have to drive a number of miles?

A I'm sorry. I think everybody drives a number of miles to get to their location. We have people that get picked up in Clallam and Jefferson not at their homes. That's not an unusual thing for us.

Q Sure. And so where a point on a route may be located may have to do with population density and the feasibility of service and not just the number of miles that a passenger might drive; correct?

A In a general statement, yes, that's correct. And my point is that there should be closer service to this area. No matter who is serving it.

Q Now, you offered a statement from Karl Morgan as well; correct?

A One moment. I don't have them memorized. Okay. Yes.

Q Mr. Morgan lives in Hansville; correct?
A Correct.
Q Did Mr. Hansville [sic] support the need for service at a specific location?

A Yes.
Q So where in this letter did he say he would like there to be a Poulsbo stop?

A A what?
Q A stop in Poulsbo.
A Oh, no, he wants something closer to him, period. And since Kitsap is not supplying it, he thought we should supply it.

Q And Mr. Morgan also did not support the need for a stop -- a point for service south of the Hood Canal Bridge either, did he?

A One second. Karl Morgan. Sorry. I'm sorry. Repeat that, please.

Q I'm asking you: Mr. Morgan did not support the need for service at your more northern proposed stop either; correct?

A I'm sorry?
Q Maybe I can clarify. How do you define the point that you propose to serve that is near Port Gamble?

A I -- those are just the points that are on our

1 route in Poulsbo, period, things that we can do to
2 help this need without changing everything that we do.

Q And so the more northern point that you're proposing to serve, Mr. Morgan did not specifically state that there's a need for service at that location either, did he?

A Oh, no. His thing was set way before I made this proposal. I mean, he didn't -- he didn't -- he tried to book and then got mad that we wouldn't take him. And so -- and that happens fairly regularly. So this is what $I$ came up with that I could propose to attempt to fill some of this need.

Q So I think we're good there. We can move on. On average, how many runs per day do you operate from Jefferson or Clallam County to Sea-Tac Airport?

A It used to be six. Right now it's about four.
Q And how many people have attempted to book service from Kitsap County to Sea-Tac Airport, say in --

A Oh, my gosh. I've given up trying to count. I would say it averages maybe six a month that have called us attempting. I mean, people give up after a while, but that's what $I$ would say is an average.

Q So if you were to have this service, you think

1 there would be approximately six passengers a month?
A I would think that once it got known, there might be, say, 12 a month, but $I$ don't think it would be a whole lot.

Q You have proposed a tariff for this proposed service; is that correct?

A You mean submitted a change to the current tariff with the proposed tariff?

Q Sure. You've proposed what the rate will be for these new service points; correct?

A Correct.
Q And what's the base fare that you're proposing to charge?

A It would be the same either -- it depends on what our fare structure is in place. Right now it would be the same as our, quote, base fare -- not the base max. But our base fare zone, it would be the same as that. And we have on that community partnership locations that we're working on that are discounted areas.

And when we get that in place, these locations would have that same community partnership discount for areas that are not the specific home addresses. If they want to meet us somewhere, they get a discount for doing that. But that's not required. They can

1 pay the full fare and get picked up at their home.

11 first?

2:34 p.m.)

MS. ROMAN: My Zoom screen has changed. It's now this tiny little thing on the right here, and I don't know how to make it bigger.

JUDGE PEARSON: Let's go off the record for just a moment.
(A break was taken from 2:33 p.m. to

12 you're ready. BRUCE ALEXANDER, that area.

JUDGE PEARSON: Mr. Alexander, did you want to offer testimony?

MR. ALEXANDER: I would.
JUDGE PEARSON: Okay. If you could raise your right hand, I'll swear you in. witness herein, having been first duly sworn on oath, was examined and testified as follows:

JUDGE PEARSON: You can go ahead when

MR. ALEXANDER: Well, one of the things that I'm a little bit puzzled by is why the objection to serve people in that area that have been requesting that service if it's not something that they feel that -- the Kitsap Airporter feels that it's not feasible or there's not enough population to serve that area. If that is, indeed, not an issue, then it would seem that they would not object to us serving

So that's one question that I have. The other issue is that $I$ wanted to add that in Kathy's testimony we have actually a flexible fare that goes a little bit above 85 and a little bit below 85, so we

1 have some flexibility in that fare. And, indeed, if
2 this area was granted for us to serve, actually, in
3 the last couple of weeks, we've purchased some
4 additional vehicles where we could have the additional

ATTY. FASSBURG: Yes. That's right. JUDGE PEARSON: Would you like to call

Mr. Asche?
ATTY. FASSBURG: Dick, are you
available?
JUDGE PEARSON: There he is.
Mr. Asche, can you unmute yourself?
MR. ASCHE: Okay. Now --
JUDGE PEARSON: All right. Mr. Asche,
if you could raise your right hand, I'll swear you in.

RICHARD ASCHE, witness herein, having been first duly sworn on oath, was examined and testified as follows:

JUDGE PEARSON: All right.
Mr. Fassburg, go ahead.
E X A M I N A T I O N
BY ATTY. FASSBURG:
Q First, Mr. Asche will you state your full legal name and position with Bremerton-Kitsap Airporter.

A Richard E. Asche and I'm president of the company.

Q How long have you been the president of the company?

A Since its origin. I founded the company in 1979.

Q It's my understanding that Bremerton-Kitsap Airporter provides service along two separate routes. I'd like to focus today on your Kitsap route. Would you describe generally for the Commission what service you provide in Kitsap County?

A We provide -- currently, we provide 20 trips a day. We're soon going to increase that by another trip. We operate hourly from beginning at Poulsbo going to Sea-Tac for 20 times a day currently. And as soon as the summertime comes around and we get availability of more drivers, we'll add that other run that will end at midnight. We'll get to the airport at midnight and depart 20 minutes later.

Q And right now, what is the most -- the northernmost point that you serve in Kitsap County?

A Is the Keyport Junction, which is in Poulsbo.
Q So what is the reason why you have a stop at Keyport Junction?

A Well, basically, because we used to operate out of Bangor sub base, but we're no longer able to do that because of security restrictions. So we moved

1 our stop to the nearest location from Keyport -- or to
2 Keyport Junction, which is just -- how many miles is
3 it to the -- one mile down the road to Keyport
4 Junction from the Bangor sub base, so many of our

6 and northern Kitsap County.
Q Is there a reason in terms of feasibility and reasonableness for the company that you provide service there as opposed to somewhere else?

A Because it's closest to Bangor, and we're no longer serving Bangor. It's a sub stop for Bangor. Plus we get all the Poulsbo people there too.

Q What is it about Bangor that has your company providing service in that location?

A Other than Bangor?
Q No. I'm asking what is it about Bangor that has you providing service to that location? Let me clarify. Is there something with respect to passengers that has your company providing service to that specific location?

A Yes. A lot of our passengers are military passengers and military service passengers.

Q With 20 runs a day, how many passengers do you carry per day from that location, do you know?

A Probably 10 percent of our passengers.

Q And we have an exhibit that we filed that we can refer to. And I don't know that it's been marked, but let me see if $I$ can find that in my records real quick. Do you have a copy -- I may have failed to provide you a copy of that. Let me see if $I$ can pull that up on our screen so we can all look at that. It's taking me just a second while it opens.

Can you see that now, Mr. Asche?
A No. I sure can't.
Q Let's see if I can make that work. There we go. Is it visible now?

A Now it is. That's correct. Okay.
Q Okay. Great. This is an exhibit prepared from data provided by Bremerton-Kitsap Airporter. Are you familiar with the passenger counts from the Poulsbo stop to Sea-Tac Airport?

A Yes, I am.
Q Now, referring to this exhibit, how many daily passengers do you have from Poulsbo -- and, actually, I'll scroll down. Let's look at 2023. For the month of April, do you see how many monthly passengers you had from that stop in the month of April 2023?

A I'm on my cell phone now. I have to get my glasses here.

Q I'll represent to you that the table shows the

1 total Poulsbo passengers in April 2023 was 1,047 and 2 that the average daily count was 35. Does that sound 3 accurate to you?

1 passengers that are required to make a stop
2 profitable? passenger counts decline?

A Well, we -- we're just dealing with less money, I guess, less income. The impact is if we have fewer customers, we have to cut back some of our runs. So we've added more runs. We're adding more runs now. We're one run shy of what we were before pre-COVID.

Q Now, if you were to expand your service to provide an additional stop, you don't have an exact number as to how many passengers you would need in order to operate 20 runs a day profitably?

A No. I sure don't.
Q Would you -- do you believe you'd be able to operate an additional stop with 20 runs a day profitably if there were only six passengers?

A I doubt it. That's an awful long distance to drive.

Q What if there were 12 additional passengers?
A Per day?
Q Total, per month.
A I don't think so, no.
Q What about -- what if it were per day?
A I doubt it would be profitable per day either. As long as we keep that pickup location at Keyport Junction, we're good to go for all the Bangor people. There's no need for anybody to go -- from Bangor to go to these other two proposed stops.

1 Q Now, with respect to scheduled service, I want
2 to talk to you just a little bit about the nature of 3 scheduled service. Do you believe that most of your 4 passengers require a ride to Keyport Junction as 5 opposed to simply walking over and jumping on the 6 shuttle?

Q How many people have complained to you that are from Kingston that you don't have a stop closer to Kingston?

A Nobody.
Q How many people from Hansville have complained to you that you don't have a stop closer to Hansville?

A Nobody to my knowledge.
Q And what about folks that live near the Hood Canal Bridge, has anyone from there complained to you that you don't have a stop closer to them?

A No. Nobody is complaining about this.
Q If you were to have Rocket Transportation's application granted and passengers from those locations that might otherwise have come to your stop will now instead use an alternative, would there be any negative impact on Bremerton-Kitsap Airporter?

A Well, if it is, it would be very limited. I'm not sure. I wouldn't be able to say that. It's a projection that I can't make.

Q If you lose any passengers, does it create any impact on your company?

A Not really. Well, anytime we lose passengers, it's an impact on the company, so I would think our hope is to regain the passenger counts that we had in '19 -- or 2019. That's our goal to reach what we did

1 pre-COVID. numbers on the screen.

1 BY MR. ALEXANDER:

Q It looks like the numbers in April 2019 the average daily count to 41 versus 35 for April '23?

A That's correct.
MR. ALEXANDER: Okay. Thank you. You can close that screen, Mr. Fassburg. Thank you. BY MR. ALEXANDER:

Q So my other question for you, Mr. Asche, is that if according to one of your statements, there's not enough -- you're not getting any demand for people north of Keyport Junction; correct?

A That's correct. One passenger, to my knowledge -- I asked Lauri Smith, our manager, and there's only one comment in that regard in the last two or three months.

Q So I'll state for the record that we have had people request pickup there in North Kitsap County north of Keyport Junction, and, indeed --

ATTY. FASSBURG: Your Honor, I'm going to object to the testimony in the form of a question. Mr. Alexander's time to testify has ended.

JUDGE PEARSON: Mr. Alexander, I
understand that you're not an attorney; correct?
MR. ALEXANDER: I'm not. And I understand that I'm making a statement. So I'll go

1 back to a question for Mr. Asche, please.

JUDGE PEARSON: Okay. Thank you.
BY MR. ALEXANDER:
Q Mr. Asche, would you have any objection if Rocket Transportation were to provide door-to-door service or pick up people north of Keyport Junction?

ATTY. FASSBURG: I'm going to object, Your Honor, because they haven't applied for that service, and I don't think that Mr. Asche should be committing or be required to commit to giving an answer to a hypothetical service that hasn't been applied for.

JUDGE PEARSON: I understand, but I'm going to allow it. BY MR. ALEXANDER:

Q Mr. Asche, would you object if we were granted an authorization to pick up north of Keyport Junction, would you have any objection to us picking up passengers door-to-door either at their home or at a pickup spot north of Keyport Junction?

A Yes, I would.
Q If you feel that there is no demand for that service, I don't understand why you would object to that. Could you clarify that?

A Any dilution of the service that we provide, I

1 would object to, and this would amount -- in effect,
2 it would have a dilution of our passenger counts.
3 Even though slightly, it would still have a dilution 4 of our passenger counts. Mr. Asche.

ATTY. FASSBURG: Yes, it does. JUDGE PEARSON: Okay. Thank you,

MS. ROMAN: I'm sorry. Do I have a chance to ask questions or not?

JUDGE PEARSON: Typically, we just have one representative ask questions of a witness.

Because you are pro se, though, we'll let you proceed.
But, Mr. Asche, before you answer the questions, give Mr. Fassburg an opportunity to voice any objections. Okay?

MR. ASCHE: Thank you. JUDGE PEARSON: Go ahead, Ms. Roman. E X A M I N A T I O N BY MS. ROMAN:

Q Oh, I'm sorry. I thought we were waiting for a response.

Okay. Did I hear you correctly when you said that Keyport Junction's stop did not exist prior to the Bangor stop being eliminated?

A No, it did not.
Q So when Bangor was a stop, Keyport Junction did not exist as a Bremerton-Kitsap Airporter stop?

A It was a stop at that time, but just a minor stop. It was a minor location, very few people picked up there.

Q Okay. So you're saying now that the stop existed? It just wasn't as big as Bangor?

A About the same.
Q Okay. Are your stops -- currently, your

1 stops, any of your stops, are they flag stops or are 2 they scheduled stops?

A They're all scheduled stops.
Q So if you have no reservations for that stop, you do -- you have to stop there anyway and sit there for, $I$ don't know, a minute and see if anybody walks up?

A No. That's not true. It's by reservation only. So if we have a reservation at the Keyport stop, we go there. If we don't have a reservation, we don't go there.

Q Okay. That is a flag stop.
Were you aware that after Bangor stopped being a stop -- I don't know how you say that. Bangor ceased operating with you that they called us to serve that area, to serve the base at Bangor?

ATTY. FASSBURG: Objection. Your Honor, this is not relevant to the inquiry today. This is not a current service that's being provided, and it's not an issue within the scope of the application.

JUDGE PEARSON: Okay.
MS. ROMAN: I withdraw. It was a mere curiosity.

JUDGE PEARSON: Okay.

BY MS. ROMAN:
Q During COVID lockdown, you guys ceased operating completely for a period of months; is that correct?

A Four months.
Q Okay. During that time, did anybody else provide service in Kitsap for you with your permission?

A No, nobody did.
Q Okay.
A Nobody had any drivers, plus there was no passengers going to the airport.

MS. ROMAN: Okay. Will I get a closing statement? I don't want to make a statement here. JUDGE PEARSON: You will, yes. MS. ROMAN: Okay. That's my questions. JUDGE PEARSON: All right. Thank you. Mr. Fassburg, did that elicit any redirect for you?

ATTY. FASSBURG: No. JUDGE PEARSON: Okay. And that concludes then both companies' presentations, it sounds like, and we're ready to move to the closing statements; yes?

ATTY. FASSBURG: Yes.

JUDGE PEARSON: Ms. Roman, do you want to go ahead?

MS. ROMAN: Okay. During COVID Rocket Transportation continued operating. The Dungeness Line had shut down. Kitsap Airporter had shut down, and we continued operating. And with Bremerton-Kitsap permission, specific permission, we were allowed to pick up in the Kitsap area, anywhere in the Kitsap area, to meet the needs of the passengers traveling during lockdown until such time that Bremerton-Kitsap came back on line.

And that was a very collaborative experience. It was not stressful. It was not hostile. It was purely collaborative, and so I would be really curious now as to why can we not continue this collaborative relationship. If they don't see the need and we have the ability, it's not a big deal for us. It's such a low need that it's not going to touch their stuff very much. Why continue? Let's collaborate and make this work and serve the customers.

It's not about money. It's not about arguing over passengers. I think the people who are complaining to us aren't the people who are already taking Kitsap Airporter. And so I guess I just see it as a total collaborative experience for everybody. It

1 doesn't hurt them. It doesn't really have much of an 2 effect on us but really serves the customers, which 3 is, I think, the goal of providing service. Thank 4 you.

1 specified arrival under departure times at points on a 2 route. This is the definition that better fits the

1 5B, the applicant must demonstrate financial
2 fitness -- financial ability to provide the proposed 3 service. Financial ability means that the applicant 4 has sufficient financing or assets to begin operations 5 and continue them for a reasonable period while 6 developing business.

Ordinarily, an applicant is required to submit a complete application. The applicant has admitted she did not because she didn't feel like she needed to. That does not meet Commission requirements to establish financial fitness. The burden of proof of financial fitness, while not being something that the objecting party is permitted to delve into completely, we can still object that they failed to meet their burden of proof. And in this case it was unequivocal that the applicant has not demonstrated that they are financially fit to provide the proposed service in this hearing docket.

Finally, the Commission's same service and satisfactory service standards consider whether or not the service provided reasonably serves the market, whether the population density warrants additional facilities or transportation and the topography, character, and condition of the territory served.

The application testimony today or the

1 testimony from the applicant testimony today
2 demonstrated that there might be a very minimal need 3 for additional service in the sense that there are a 4 handful of passengers who have said they don't like 5 having to drive as far as they have to, to take a 6 scheduled service.

Because of the convenience factors of having so many runs per day that Bremerton-Kitsap Airporter provides and having a lower price and having a variety of stops, all of which require the passenger to drive some distance in order to ride and find either a parking lot at which they can leave their vehicle overnight or getting a ride from someone else, these service factors are ones that do not require an objecting party to provide service at every location a passenger may expect.

As a result, what Bremerton-Kitsap Airporter is providing already does reasonably serve the market. It is adequate, and there has been no record in this proceeding of complaints other than as to a handful of people that would have preferred a more convenient location to them.

In toto, the applicant has failed to demonstrate that Bremerton-Kitsap Airporter is not providing service to the satisfaction of the Commission. And while I skipped a step here, this matters because they are the same service. While they may not be proposing -- the applicant may not be proposing to provide a stop in the identical location as Bremerton-Kitsap Airporter, they're proposing to provide airporter service to Sea-Tac Airport from a

1 stop near Poulsbo. The location of that stop should 2 not matter as long as it reasonably meets the needs of 3 customers. And Bremerton-Kitsap Airporter's service 4 does do that. Thank you.

1 can take 7 to 10 business days until we receive that.
2 Are the parties okay with that?

ATTY. FASSBURG: Bremerton-Kitsap
Airporter will waive.
MS. ROMAN: Rocket waives.
JUDGE PEARSON: Thank you so much. Is there anything else that we need to address while we're here today?

ATTY. FASSBURG: No. Thank you, Your Honor.

JUDGE PEARSON: All right. Thanks again, and we are adjourned.
(The proceedings concluded at 3:07 p.m.)


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C E R T I F I C A T E
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STATE OF WASHINGTON
COUNTY OF KING

I, Nancy M. Kottenstette, a Certified
Shorthand Reporter in and for the State of Washington, do hereby certify that the foregoing transcript of the proceedings on May 17, 2023, is true and accurate to the best of my knowledge, skill, and ability.

I do further certify that $I$ am a disinterested person in this cause of action; that $I$ am not $a$ relative of the attorneys for any of the parties.

IN WITNESS WHEREOF, I have hereunto set my hand and seal this 2nd day of June, 2023.


Nancy M. Kottenstette, RPR, CCR 3377

