

**BEFORE THE  
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION,	)	
	)	
Complainant,	)	DOCKETS UE-190529 and
	)	UG-190530 ( <i>consolidated</i> )
	)	
v.	)	
	)	
PUGET SOUND ENERGY,	)	
	)	
Respondent.	)	
<hr/>		
In the Matter of the Petition of	)	
	)	
PUGET SOUND ENERGY	)	DOCKETS UE-190274 and
	)	UG-190275 ( <i>consolidated</i> )
For an Order Authorizing Deferral	)	
Accounting and Ratemaking Treatment	)	
for Short-life UT/Technology Investment.	)	
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**CROSS-ANSWERING TESTIMONY OF BRADLEY G. MULLINS**

**ON BEHALF OF**

**THE ALLIANCE OF WESTERN ENERGY CONSUMERS**

**January 15, 2020**

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**EXHIBIT LIST**

Exh. BGM-9:	Electric Service Cross-Answering Revenue Requirement
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Exh. BGM-11C:	Confidential Response to AWEC Data Request 50
Exh. BGM-12:	Revisions and Responses to Data Requests
Exh. BGM-13C:	Confidential Colstrip Retirement Accounting Tables

1 **I. INTRODUCTION AND SUMMARY**

2 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3 A. My name is Bradley G. Mullins, and my business address is 10147 Moratoc Drive,  
4 Tualatin, Oregon 97062.

5 **Q. ARE YOU THE SAME WITNESS THAT PREVIOUSLY FILED TESTIMONY**  
6 **ON BEHALF OF THE ALLIANCE OF WESTERN ENERGY CONSUMERS**  
7 **(“AWEC”)?**

8 A. Yes. I previously filed Response Testimony on behalf of AWEC discussing revenue  
9 requirement and rate issues.

10 **Q. WHAT IS THE PURPOSE OF YOUR CROSS-ANSWERING TESTIMONY?**

11 A. I respond to the Response Testimony of Staff on the ratemaking impacts associated with  
12 Colstrip, including the effects of the retirement of Colstrip Units 1 and 2 and the  
13 remaining costs at Colstrip Units 3 and 4. In addition, I also discuss my review of several  
14 revenue requirement adjustments Staff proposed in Response Testimony. Finally, I  
15 comment on the natural gas rate spread proposals presented by Staff and Public Counsel.

16 **Q. HAVE YOU UPDATED YOUR ANALYSIS TO CONSIDER THE EFFECTS OF**  
17 **OTHER PARTY POSITIONS?**

18 A. Yes. Exhibits BGM-9 and BGM-10 include updated revenue requirement tables for  
19 electric and gas services, respectively, and incorporate the impacts of other party  
20 positions I view to be reasonable. The updated analysis, summarized in Table 1-CA  
21 below, details an increase to revenue requirement of \$30,068,177 for electric services and  
22 an increase of \$65,580,771 for gas services.

**TABLE 1-CA**  
Cross-Answering Revenue Requirement Adjustments (\$000)

	<u>Electric</u>	<u>Gas</u>
<b>Puget Initial Filing</b>	<b>\$ 104,503</b>	<b>\$ 86,128</b>
Adjustments		
AWEC DR 20 Rev. Corrections	(3,492)	42
7.07 Colstrip 1-2 Reg. Accounting	(11,323)	-
7.07 Colstrip 3-4 Depreciation	(23,413)	-
6.03 Interim Protected Plus EDFIT	(5,690)	(1,495)
6.26 Unprotected EDFIT	-	(2,765)
AWEC-1 Data Center Relocation	(5,323)	(2,709)
6.01 P Revenues & Expenses	(12)	-
6.24 P Get to Zero	(7,491)	(3,813)
6.27 P Public Improvements	(1,698)	(765)
6.29 P HR Tops	(1,273)	(648)
7.02 P Montana Tax	(42)	-
7.09 P HMC Cable	(1,596)	-
7.10 P Energy Mgmt. Sys.	27	-
12.01 Smart Burn	(1,109)	-
12.02 Colstrip Outage	(33)	-
12.04 Remove Shuffleton	(116)	-
12.05 Tacoma LNG	-	(3,700)
6.04 Interest Synchronization	1,427	477
Total Adjustments	(61,158)	(15,375)
<b>Adjusted Rev. Req. @ 9.8% ROE</b>	<b>\$ 43,345</b>	<b>\$ 70,753</b>
4bp ROE Adj.	(13,277)	(5,172)
<b>Adjusted Rev. Req. @ 9.4% ROE</b>	<b>\$ 30,068</b>	<b>\$ 65,581</b>

1 **II. RESPONSES TO ADJUSTMENTS**

2 **a. Adj. No. 7.07 ER – Colstrip**

3 **Q. WHAT WAS YOUR RECOMMENDATION FOR ADJ. NO. 7.07 ER – COLSTRIP**  
4 **IN RESPONSE TESTIMONY?**

5 A. In light of the retirement of Units 1 and 2 and the passage of the Clean Energy  
6 Transformation Act (“CETA”), several adjustments to the revenue requirement related to  
7 these assets need to occur. First, all rate base associated with Colstrip Units 1 and 2 must  
8 be removed from rates since those facilities are no longer used and useful under RCW §  
9 80.04.250. Second, a regulatory asset needs to be used to provide Puget Sound Energy  
10 (“PSE” or “Company”) with recovery of the remaining unrecovered investment for  
11 Colstrip Units 1 and 2, as agreed upon in the Multiparty Settlement Stipulation and  
12 Agreement in consolidated Dockets UE-170033 and UG-170034 (the “2017 GRC”).  
13 Third, the Colstrip Units 1 and 2 regulatory asset needs to be amortized to the Production  
14 Tax Credit Regulatory Liability amount for production tax credits that have been  
15 monetized, also pursuant to the 2017 GRC Stipulation. Fourth—and finally—  
16 depreciation expenses for Colstrip Units 3 and 4 need to be reduced for the portion of the  
17 Production Tax Credit Regulatory Liability balance that remains after amortization of the  
18 Colstrip 1 and 2 regulatory asset.

19 **Q. DID STAFF FILE TESTIMONY DISCUSSING RATEMAKING FOR COSTS**  
20 **ASSOCIATED WITH THE COLSTRIP FACILITY?**

21 A. Yes. Staff witness McGuire provided response testimony discussing ratemaking for the  
22 Colstrip facility, identifying many of the same issues that I discussed in my response

1 testimony.<sup>1/</sup> Staff discussed the terms of the 2017 GRC Stipulation, including the  
2 application of production tax credits to the end of life costs for Colstrip Units 1 and 2 and  
3 for Units 3 and 4.<sup>2/</sup> Staff testimony also discussed Decommissioning and Remediation  
4 (“D&R”) expenditures associated with Colstrip Units 1 and 2, including the use of  
5 treasury grants to offset those end of life costs.<sup>3/</sup>

6 **Q. DID STAFF PROPOSE ANY CHANGES TO THE COMPANY’S REVENUE**  
7 **REQUIREMENT ADJUSTMENT 7.07 ER?**

8 A. No. While Staff identified issues related to the adjustment, Staff did not propose any  
9 changes to revenue requirement Adjustment 7.07 ER for Colstrip. Notwithstanding, Staff  
10 identified an alternative adjustment, suggesting that the Commission “*could* order PSE to  
11 remove D&R costs for Units 3 and 4 from rates now, given the likely availability of PTCs to  
12 offset those costs.”<sup>4/</sup>

13 **Q. DO YOU AGREE WITH STAFF’S APPROACH?**

14 A. I agree with much of Staff’s analysis. I disagree, however, that it is appropriate to accept  
15 the Adjustment 7.07 ER that the Company has proposed. As discussed in my Response  
16 Testimony, the terms of 2017 GRC Stipulation need to be faithfully applied to Colstrip,  
17 particularly in light of the fact that Colstrip Units 1 and 2 have now ceased commercial  
18 operations. The retirement of Units 1 and 2 and CETA have introduced several new facts  
19 that are appropriately considered in Colstrip Adjustment 7.07 ER. First, since Units 1  
20 and 2 retired on or around December 31, 2019, the unrecovered investment balance due

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<sup>1/</sup> Exh. CRM-1T at 31:1-40:3.

<sup>2/</sup> Id. at 36:16-37:5.

<sup>3/</sup> Id. at 36:1-37:2.

<sup>4/</sup> Id. at 39:5-7 (emphasis added).

1 from customers for those units is now known. It is also known that the Production Tax  
2 Credit Regulatory Liability will be sufficient to cover the unrecovered investment amount  
3 for Colstrip Units 1 and 2. The monetized portion of the Production Tax Credit  
4 Regulatory Liability I calculated in Table 5 of my Response Testimony is sufficient to  
5 repay the entire unrecovered investment amount PSE identified in revised data responses.  
6 Finally, since the remaining unrecovered investment for Colstrip Units 1 and 2 is now  
7 known, the amount of Production Tax Credit Regulatory Liability balance necessary to  
8 remunerate the Company's investment in Colstrip Units 3 and 4 is also known and can  
9 therefore be factored into the remaining depreciation expenses for those units.

10 **Q. WHAT IS THE APPROPRIATE ACCOUNTING FOR COLSTRIP UNDER THE**  
11 **2017 GRC STIPULATION?**

12 A. Paragraph 25 of the 2017 GRC Stipulation provides that “if Colstrip Units 1 and 2 close  
13 prior to the monetization of sufficient PTCs to offset additional unrecovered plant  
14 balances for Colstrip Units 1 and 2, PSE shall hold remaining unrecovered plant balances  
15 of Colstrip Units 1 and 2 in a regulatory asset in rate base until the earlier to occur of (i)  
16 the recovery of all plant balances for Colstrip Units 1 and 2 through monetized PTC  
17 offsets or (ii) December 31, 2029.” While Colstrip Units 1 and 2 have closed earlier than  
18 anticipated in the 2017 GRC Stipulation, there is no need to hold unrecovered plant  
19 balances in a regulatory asset in rate base because there are sufficient monetized  
20 production tax credits to offset the entire plant balance for Units 1 and 2 immediately.

21 Further, Paragraph 117 of the 2017 GRC Stipulation provides that “PSE shall  
22 place PTCs as they are monetized in a second, more flexible account not established

1 pursuant to Chapter 80.84 RCW. PSE shall use the monetized PTCs in the second  
2 account in accordance with the following priority for use: (i) to fund community  
3 transition planning funds of \$5 million ...; (ii) to recover unrecovered plant balances for  
4 Colstrip Units 1 through 4; and (iii) to fund and recover prudently incurred  
5 decommissioning and remediation costs for Colstrip Units 1 through 4.” Accordingly,  
6 any PTC balances remaining following payment of the unrecovered plant balance for  
7 Units 1 and 2 (and community transition funding) must first be used to pay off the  
8 unrecovered plant balance for Units 3 and 4.

9 **Q. DID STAFF CONSIDER THESE ASPECTS OF THE 2017 GRC STIPULATION?**

10 A There are at least three aspects of the Stipulation that Staff did not consider in its  
11 analysis. First, Staff did not recognize the necessity to remove Colstrip Units 1 and 2  
12 from rate base and to establish an unrecovered investment regulatory asset, consistent  
13 with Paragraph 25 of the Stipulation.<sup>5/</sup> Second, Staff did not consider that monetized  
14 production tax credits are available to offset the entire Colstrip Units 1 and 2 regulatory  
15 asset balance, also as provided in Paragraph 25 of the Stipulation. Third, in Staff’s  
16 alternative proposal, it recommended applying the remaining Production Tax Credits  
17 Regulatory Liability balance to D&R expenditures associated with Colstrip Units 3 and 4,  
18 without first applying the amounts to the unrecovered investment balances for Units 3  
19 and 4, as required in Paragraph 117 the 2017 GRC Stipulation.<sup>6/</sup>

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<sup>5/</sup> Dockets UE-170033/UG-170034, Order 08, Appen. B ¶ 25.

<sup>6/</sup> Id. ¶ 117. AWEC understands that PSE’s proposed sale of Colstrip Unit 4 to Northwestern Energy will be considered in a separate docket. AWEC will propose any necessary changes to PSE’s accounting for the unrecovered plant balance of this unit in that docket and reserves its right to take any appropriate position on this issue at that time.



1 **Q. HAS THE COMPANY PROVIDED A REVISED CALCULATION OF ITS**  
2 **UNRECOVERED INVESTMENT IN COLSTRIP UNITS 1 AND 2?**

3 A. Yes. In PSE's Confidential Response to AWEC Data Request 50, the Company provided  
4 an updated estimate of the unrecovered investment for Colstrip Units 1 and 2. This  
5 confidential response has been attached as Exhibit BGM-11C, and contains greater detail  
6 of the unrecovered investment balances than the Response to AWEC Data Request 35.

7 In response to AWEC Data Request 50, PSE further clarified the amount of ADIT  
8 included in the Unrecovered Investment balance.<sup>7/</sup> At the same time, the Company also  
9 revised its response to AWEC Data Request 38, where PSE had reversed the sign for  
10 ADIT included for Colstrip Units 1 and 2 rate base balances for the test period (that is,  
11 PSE reflected ADIT as a positive balance (asset) whereas it is, in fact, a negative balance  
12 (liability)).<sup>8/</sup>

13 Further, in PSE's response to AWEC Data Request 51, the Company clarified that  
14 the D&R expenditures it had included in the unrecovered investment balances in response  
15 to AWEC Data Request 34 were accounting accruals and appropriately removed from the  
16 unrecovered investment balances for regulatory purposes. At the same time, the  
17 Company submitted a revised response to AWEC Data Request 34 to make that change.

18 Finally, in PSE's revised response to AWEC Data Request 49, PSE has proposed  
19 to include ADIT in the interest calculation associated with the Regulatory Liability for  
20 monetized production tax credits. In Table 5 of my Response testimony, I performed an  
21 independent calculation of the interest accruals. Accordingly, PSE's revised response to

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<sup>7/</sup> Mullins, Exh. BGM-11C (PSE's Response to AWEC Data Request 50)

<sup>8/</sup> Mullins, Exh. BGM-12 (PSE's Revised Response to AWEC Data Request 38)

1 AWEC Data Request 49 does not impact my recommendation regarding interest on the  
2 Regulatory Liability balance. I disagree, however, that it is necessary to consider any  
3 additional deferred taxes associated with the Regulatory Liability in the interest  
4 calculation. For regulatory purposes, no book/tax difference arises as a result of the  
5 interest accrual. The interest accrual represents actual savings of financing costs, so it is  
6 not necessary to make a tax adjustment for regulatory purposes.

7 These revised responses resolve the remaining questions that I had in Response  
8 Testimony concerning ADIT and D&R expenditures. In Exhibit BGM-13, I have  
9 updated the relevant tables from my Response Testimony to consider the Company's  
10 revised responses.

11 **Q. WHAT AMOUNT OF PRODUCTION TAX CREDIT REGULATORY**  
12 **LIABILITY DID STAFF IDENTIFY IN RESPONSE TESTIMONY?**

13 A. Staff notes that in the 2017 GRC approximately \$280,000,000 of production tax credit  
14 regulatory liability was assumed to be available to be used in the manner outlined in the  
15 2017 GRC Stipulation.<sup>9/</sup> The amount Staff identified, however, did not consider the  
16 impacts of tax reform on the PTC regulatory liability balance, as discussed in Direct  
17 Testimony by Company Witness Marcelia.<sup>10/</sup> To arrive at the Production Tax Credit  
18 Regulatory Liability balance, the amount of production tax credit carryforwards reported  
19 on Puget Energy's (PSE's parent company) tax return must be grossed up for taxes.  
20 Since the tax rate has declined, however, the grossed-up regulatory liability balance also  
21 has declined. The balances in PSE's response to AWEC Data Request 46, which I used

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<sup>9/</sup> Exh. CRM-1T at 38:3-4.

<sup>10/</sup> Marcelia, Exh. MRM at 36:1-41:13.

1 in Response Testimony, contain the reduced balance, after accounting for the tax rate  
2 change.

3 **Q. WHAT WAS THE PRODUCTION TAX CREDIT REGULATORY LIABILITY**  
4 **AMOUNT THAT YOU CALCULATED?**

5 A. The amount of Production Tax Credit Regulatory Liability that I calculated in Response  
6 Testimony was provided in Table 5. I calculated a total Production Tax Credit  
7 Regulatory Liability balance of \$248,093,461, including interest on the monetized  
8 balances. The total balance can be divided into \$129,618,737 in monetized amounts,  
9 including accrued interest, and \$118,474,724 in unmonetized amounts. It is critical for  
10 ratepayers to receive timely interest on the monetized regulatory liability balances.

11 Staff recognized that the Production Tax Credit Liability will be sufficient to  
12 repay the entire regulatory balance for Colstrip Units 1 and 2. Staff did not, however,  
13 consider that a sufficient portion has already been monetized and, after considering  
14 interest, is available to offset the entire unrecovered investment amount for those Units.  
15 Since the monetized balances are large enough, it is unnecessary to hold any regulatory  
16 asset in rate base for Colstrip Units 1 and 2.

17 **Q. DO YOU AGREE WITH STAFF'S ALTERNATIVE PROPOSAL FOR**  
18 **COLSTRIP UNITS 3 AND 4?**

19 A. Staff proposes applying the remaining Production Tax Credit Regulatory Liability  
20 Balance first to D&R expenses associated with Colstrip Units 3 and 4. As noted above,  
21 however, in the 2017 GRC Stipulation, the remaining Production Tax Credit Liability  
22 amount was to be first applied to the unrecovered investment balance associated with  
23 Colstrip Units 3 and 4 before being applied to D&R costs. AWEC does not oppose

1 providing the Company with a reserve for the full amount of D&R costs it has requested  
2 in its proposed depreciation expense. My recommendation, however, is that the plant  
3 reserves, whatever they be used for, be funded with the remaining Production Tax Credit  
4 Regulatory Liability amounts.

5 **Q. PLEASE SUMMARIZE YOUR RESPONSE TO STAFF REGARDING**  
6 **COLSTRIP CLOSURE COSTS.**

7 A. My proposal is different than Staff's in several ways. First, I recommended removal of  
8 Colstrip Units 1 and 2 from rate base. Second, I proposed moving the remaining plant  
9 balances into a regulatory asset. Third, I recommended that the monetized portion of the  
10 Production Tax Credit Regulatory Liability be applied to offset the entire amount of the  
11 regulatory asset. Fourth, I affirmatively support reducing depreciation expenses for  
12 Colstrip Units 3 and 4 by the Production Tax Credit Regulatory Liability amounts, which  
13 are available following the retirement of Units 1 and 2. The impacts of these  
14 adjustments, based on PSE's revised responses to AWEC data responses, has been  
15 detailed in Table 1-CA above.

16 b. Adj. No. 6.24G/E – Get to Zero

17 **Q. WHAT TESTIMONY DID STAFF PROVIDE REGARDING THE COMPANY'S**  
18 **GET-TO-ZERO PROGRAM?**

19 A. Staff witness Higby provided testimony regarding PSE's Get-to-Zero program.<sup>11/</sup> Staff  
20 reviewed the pro-forma plant additions included in this adjustment. The adjustment  
21 represents a series of smaller projects involved with improving the Company's

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<sup>11/</sup> Higby, Exh. ANH-1T at 25:6-38:23.

1 information technology infrastructure. Based on Staff’s review, Staff concluded that only  
2 one of the projects was material enough to justify inclusion as a pro forma plant addition.  
3 I agree with Staff’s assessment and have accepted Staff’s adjustment for both electric and  
4 gas services.

5 **Q. DID STAFF MAKE OTHER ADJUSTMENTS BASED ON ITS ASSESSMENT OF**  
6 **THE MATERIALITY THRESHOLD?**

7 A. Yes. The following three pro forma plant additions were disallowed on the same basis as  
8 those identified in the Get-to-Zero program: 6.27 Public Improvements; 6.29 HR Tops;  
9 and 7.09 High Molecular Weight Cable.<sup>12/</sup> Accordingly, I have also removed these  
10 projects from revenue requirement in Table 1-CA, above.

11 c. Adj. No. 6.27 GP – Tacoma LNG

12 **Q. WHAT DID STAFF PROPOSE FOR THE TACOMA LIQUEFIED NATURAL**  
13 **GAS PLANT?**

14 A. Staff witness Gomez testified that “Given that the Tacoma LNG facility has yet to enter  
15 service, it is inappropriate to include the cost of these projects into rate base at this time.”<sup>13/</sup>  
16 Based on the information Staff provided, I agree that the Tacoma LNG project does not meet  
17 the used and useful standard.

18 Further, the Company has been unable to identify a date when the Tacoma LNG  
19 project will be completed and potentially benefiting customers.<sup>14/</sup> Therefore, while recent  
20 changes have been made to the Commission’s “used and useful” statute (RCW 80.04.250),  
21 there is no basis to conclude that the Tacoma LNG project will be online “during the rate

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<sup>12/</sup> Id. at 24:17-25:3.

<sup>13/</sup> Gomez, Exh. DCG-1T at 42:18-19.

<sup>14/</sup> Id. at 44:5-11.

1 effective period,” as this law still requires.<sup>15/</sup> Accordingly, it is not appropriate to include the  
2 Tacoma LNG project in natural gas revenue requirement, considering that the plant is not  
3 expected to be used and useful in the rate period.

4 d. Adj. No. 12.04G – Remove Shuffleton

5 **Q. WHAT HAS STAFF PROPOSED FOR THE GAIN ON THE SALE OF THE**  
6 **SHUFFLETON PROPERTY?**

7 A. Staff witness Steward provided response testimony discussing the gain on the sale of the  
8 Shuffleton property.<sup>16/</sup> Staff recommended the gains associated with the property be  
9 adjusted for additional depreciation expenses. I agree with Staff’s assessment and have  
10 included this adjustment in my revenue requirement calculation.

11 e. Adj. No. 12.01E – Smart Burn

12 **Q. WHAT TESTIMONY DID STAFF PROVIDE REGARDING SMART BURN?**

13 A. Staff witness Gomez discusses the Smart Burn program at Colstrip.<sup>17/</sup> As Staff describes  
14 it, the project was unjustified and unsuccessful. Based on the information Staff provided,  
15 I have accepted Staff’s adjustment.

16 **III. NATURAL GAS RATE SPREAD**

17 **Q. WHAT IS STAFF’S RECOMMENDATION REGARDING NATURAL GAS**  
18 **SERVICE RATE SPREAD AS IT APPLIES TO AWEC’S MEMBERS?**

19 A. Staff recommended 150% of the marginal increase be assigned to Schedule 87/87T, and  
20 25% of the marginal increase be assigned to Schedule 86/86T.

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<sup>15/</sup> RCW 80.04.250(2).

<sup>16/</sup> Steward, Exh. CSS-1T at 11:11-12:11.

<sup>17/</sup> Gomez, Exh. DCG-1T at 12:11- 20:4.

1 **Q. WHAT IS PUBLIC COUNSEL’S RECOMMENDATION REGARDING**  
2 **NATURAL GAS SERVICE RATE SPREAD AS IT APPLIES TO AWEC’S**  
3 **MEMBERS?**

4 A. Public Counsel recommended 152% of the marginal increase be assigned to Schedule  
5 87/87T and 0% of the marginal increase be assigned to Schedule 86/86T.

6 **Q. DO YOU AGREE WITH THESE RECOMMENDATIONS?**

7 A. No. I recommend that the Commission maintain its current posture and apply any natural  
8 gas rate changes resulting from this case on an equal percent of margin basis to all rate  
9 schedules. In the Company’s last general rate case, Dockets UE-170033 and UG-  
10 170034, the Commission accepted a recommendation by AWEC’s predecessor to decline  
11 to adopt any specific method in determining rate spread, apply a rate spread on an equal  
12 percent of margin basis and allow parties to discuss the issue in the ongoing generic  
13 proceeding to develop clear guiding principles for cost of service studies.<sup>18/</sup> This generic  
14 proceeding remains open, and thus the rationale supporting the Commission’s prior  
15 decision remains valid today. Neither Staff nor Public Counsel have presented  
16 convincing arguments to interrupt the ongoing efforts addressing this issue in Docket  
17 UG-170003.

18 **Q. WHY DO YOU RECOMMEND THE EQUAL PERCENT OF MARGIN RATE**  
19 **SPREAD BE APPLIED TO ALL SCHEDULES?**

20 A. When applying equal percent of margin, I recommend the same margin rate increase be  
21 applied to individual schedules (e.g. 85, 85T, 86, 86T, 87, and 87T). This approach

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<sup>18/</sup> See Dockets UE-170033 and UG-170034, Order 08, ¶¶ 377-378.

1 ensures that sales customers within each rate class receive the same average percent  
2 margin increase as transporters within the same rate class.

3 **Q. DOES THIS CONCLUDE YOUR CROSS-ANSWERING TESTIMONY?**

4 A. Yes.