

**EXHIBIT NO. DEM-4  
DOCKET NO. UE-10\_\_\_\_  
PCA 8 COMPLIANCE  
WITNESS: DAVID E. MILLS**

**BEFORE THE  
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION**

**In the Matter of the Petition of  
PUGET SOUND ENERGY, INC.  
For Approval of its March 2010 Power Cost  
Adjustment Mechanism Report**

**Docket No. UE-10\_\_\_\_**

**THIRD EXHIBIT (NONCONFIDENTIAL) TO THE  
PREFILED DIRECT TESTIMONY OF  
DAVID E. MILLS  
ON BEHALF OF PUGET SOUND ENERGY, INC.**

**MARCH 31, 2010**

# Margin at Risk And Forward Hedging

May 17, 2004

RMC Meeting

---

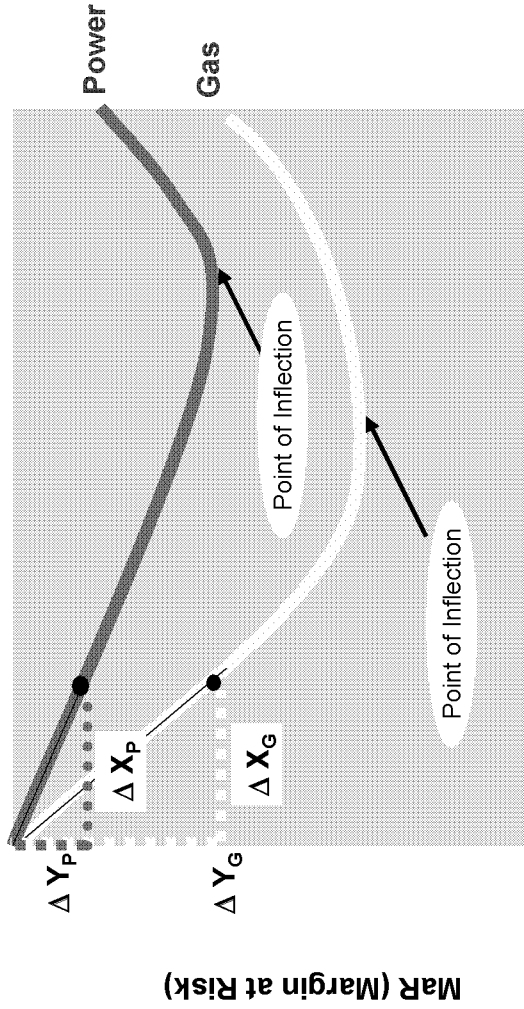
*The energy to do great things*



# Current Basis for Hedging Decisions

- Probabilistic Position
  - ◆ Volumetric forecast of load resource, given energy market volatility, resource outages and hydrological forecasts.
- Exposure Report
  - ◆ Captures portfolio exposure to spot market price fluctuations.
- Fundamental market views
- Marginal MaR Ratio
  - ◆ Measures risk reduction as a result of incremental hedging.
  - ◆ Ratio allows for comparative assessment of different commodity hedges.
    - ☞ Identifies best commodity and month for hedge transactions.
    - ☞ Useful tool to allocate credit.

# MaR - Overview

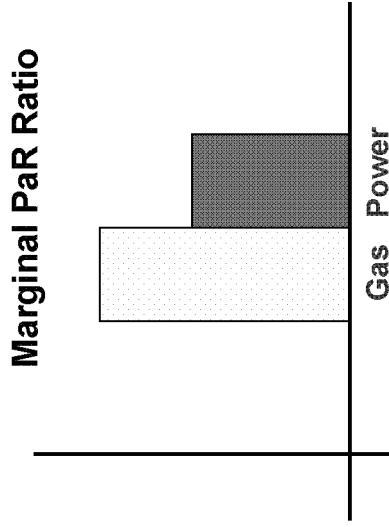


For illustration purposes only

Hedging \$ Spent

$$\text{Marginal MaR Ratio} = \frac{\text{Change in MaR } (\Delta Y)}{\text{Hedging \$ Spent } (\Delta x)}$$

Marginal MaR Ratio approximates the the amount of portfolio risk removed for each hedging dollar spent.



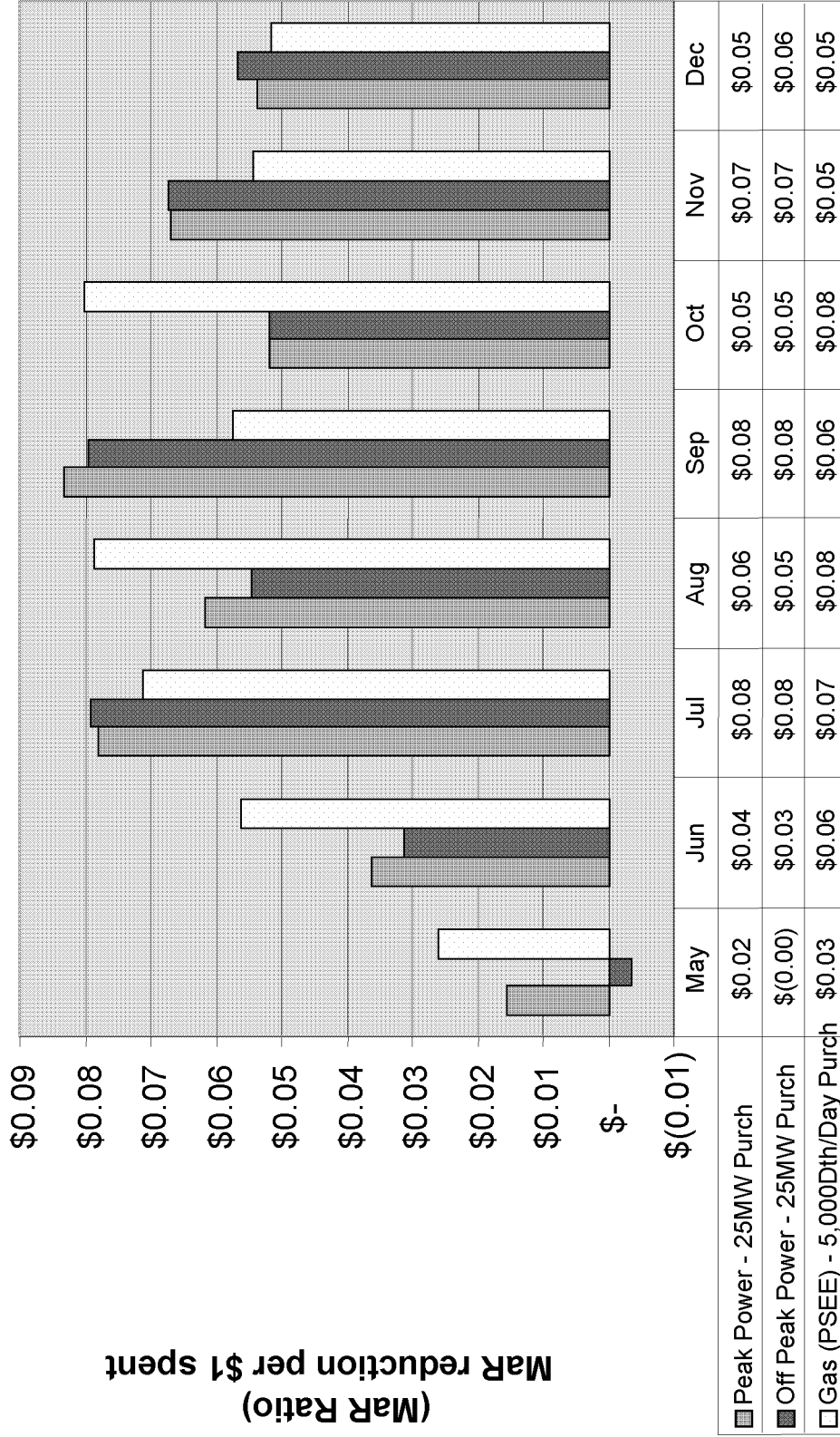
# MaR - Calculation

*For illustration purposes only*

|   | Scen 1-<br>Worse<br>Case | Scen 2     | Scen 3     | Scen 4     | Scen 5     |
|---|--------------------------|------------|------------|------------|------------|
| Load  | -194                     | -220       | -150       | -180       | -195       |
| Hydro (MWs)                                   | 90                       | 80         | 80         | 110        | 110        |
| Resources Sensitive to Heat Rates (MWs)       | 42                       | 50         | 40         | 40         | 30         |
| Other Resources & Fixed Price Contracts (MWs) | 30                       | 30         | 30         | 30         | 30         |
| <b>Total Resources</b>                        | <b>162</b>               | <b>160</b> | <b>150</b> | <b>180</b> | <b>170</b> |
| Fixed Price Gas Hedges (MMBTu's)              | 400                      | 400        | 400        | 400        | 400        |
| Power Spot Position (MWs)                     | -32                      | -60        | 0          | 0          | -25        |
| Gas Spot Position (MMBTu's)                   | -20                      | -100       | 0          | 0          | 100        |
| Power Spot Exposure                           | -\$2,470                 | -\$5,100   | \$0        | \$0        | -\$875     |
| Gas Spot Exposure                             | -\$180                   | -\$650     | \$0        | \$0        | \$400      |
| Margin  | \$3,498                  | \$1,470    | \$3,380    | \$5,390    | \$6,720    |
| Power Price (\$/MWhr)                         | \$65.00                  | \$85.00    | \$60.00    | \$60.00    | \$35.00    |
| Gas Price (\$/MMBTu)                          | \$5.80                   | \$6.50     | \$6.00     | \$6.00     | \$4.00     |
| Heat Rate (MMBTu/MWWhr)                       | 11.21                    | 13.08      | 10.00      | 10.00      | 8.75       |

|                                     | MaR            | Marginal<br>MaR Ratio |
|-------------------------------------|----------------|-----------------------|
| <b>Base Case</b>                    | <b>\$2,968</b> |                       |
| Purchase 25MW Power @ \$65          | \$2,468        | \$0.31                |
| Purchase 5,000 Dth/Day Gas @ \$5.80 | \$2,560        | \$0.34                |

# Marginal MaR Ratio (Week Of 4/19/04)



# Future Enhancements

- Implement optimal total hedge quantities by month and commodity.
- Determine sensitivity in probabilistic position with respect to change in price/heat rate. (“gamma”)
  - ◆ Enables better understanding sensitivities of PSE’s asset heat rates vs. market heat rates.
  - ◆ Relationship is nonlinear.
- Incorporation of nonlinear hedges in Marginal MaR Ratio Analysis (Collars, HR call options etc.)
- Continued incorporation of fundamental views in generation and price modeling.
- Enhance optimal hedging strategies to minimize downside and maximize upside.

# Appendix

---

*The energy to do great things*



**PUGET SOUND ENERGY**  
*pse.com*



# Historical Hedging: Example 1

- Probabilistic June 2004 position as of 4/20/04

|                           |                  |
|---------------------------|------------------|
| Total Net Exposure        | (\$.22 million)  |
| Gas Exposure              | (\$3.83 million) |
| Power Exposure (peak)     | \$2.3 million    |
| Power Exposure (off-peak) | \$1.32 million   |

- Portfolio is long power and short gas
- MaR analysis indicates buying gas and selling power reduces downside risk.
- Fundamentally bearish market heat rates. Monetize relatively high heat rates
- Hedging transaction: Sell 75 aMWs flat and purchase 15,000 MMBtus/day.

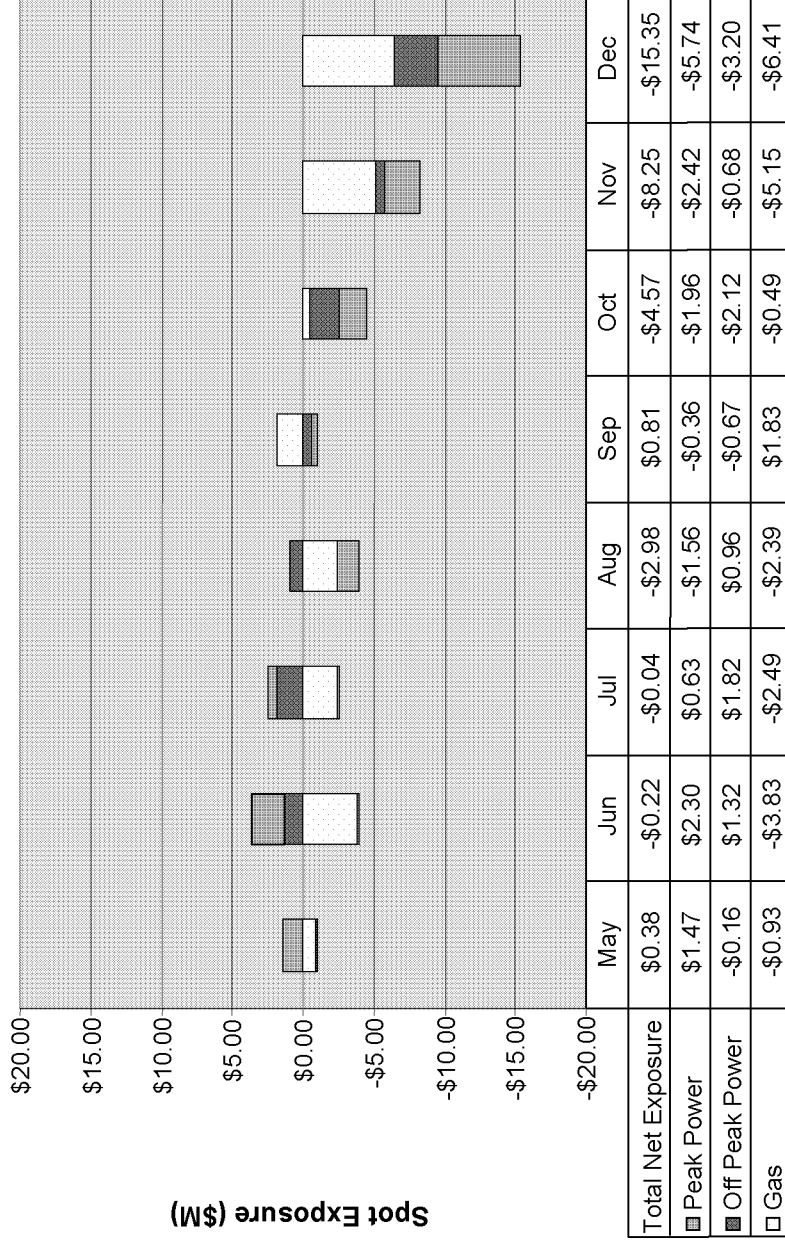
# Historical Hedging: Example 2

- Probabilistic August 2004 position as of 4/20/04

|                           |                  |
|---------------------------|------------------|
| Total Net Exposure        | (\$2.98 million) |
| Gas Exposure              | (\$2.39 million) |
| Power Exposure (peak)     | (\$1.56 million) |
| Power Exposure (off-peak) | \$0.96 million   |

- Portfolio is short on peak power and gas; long off peak power.
- MaR analysis indicates buying gas reduces downside.
- Hedging transaction: Purchase 10,000 MMBtus/day.

# Spot Exposure & Probabilistic Position (4/19/04)

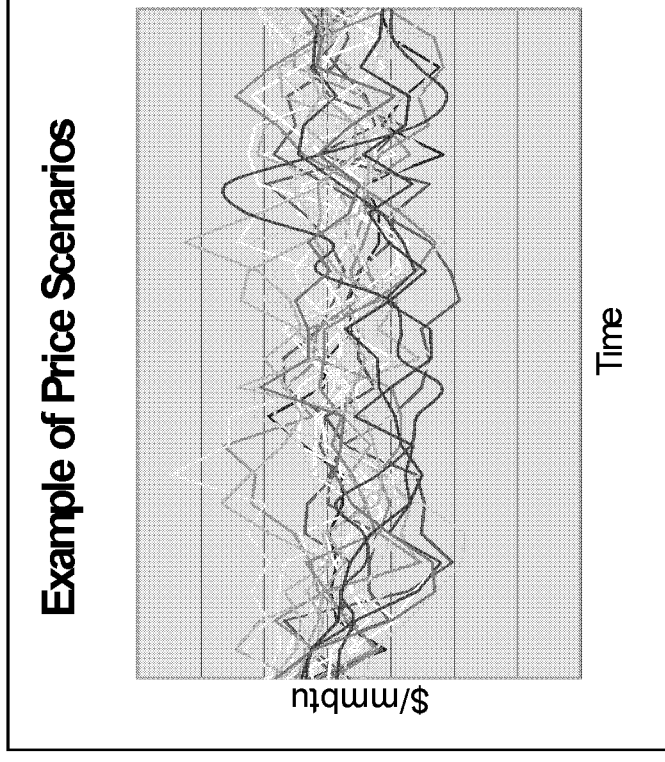


## Forecasted Spot Purchases or (Sales)

|                | May   | Jun    | Jul    | Aug    | Sep    | Oct   | Nov    | Dec    |
|----------------|-------|--------|--------|--------|--------|-------|--------|--------|
| Peak Power     | -80   | -90    | -25    | 70     | 35     | 145   | 168    | 281    |
| Off Peak Power | -14   | -117   | -140   | -76    | 71     | 184   | 70     | 215    |
| Gas            | 8,103 | 30,481 | 19,287 | 17,818 | -9,562 | 5,802 | 34,880 | 40,617 |

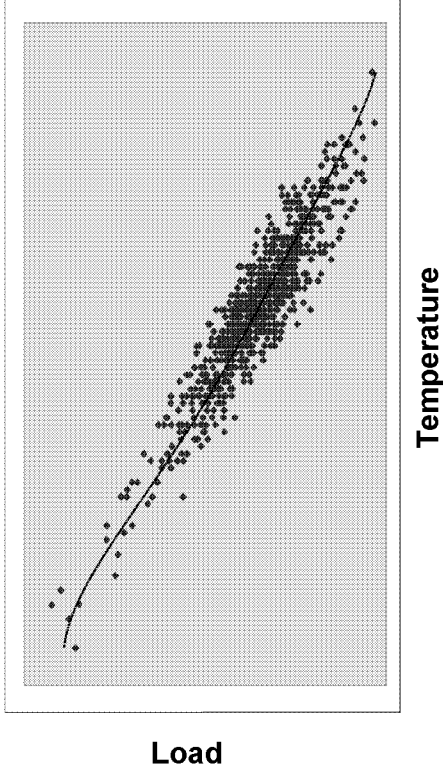
# Developing Key Inputs Price Modeling

- Scenarios of prices are modeled to represent possible futures spot outcomes.
  - ◆ Econometric regression equations are used to assess correlations between supply and demand factors.
  - ◆ To produce price scenarios, these equations are solved using fundamental forecasts (e.g. GDP) and stochastic variables (e.g. weather).



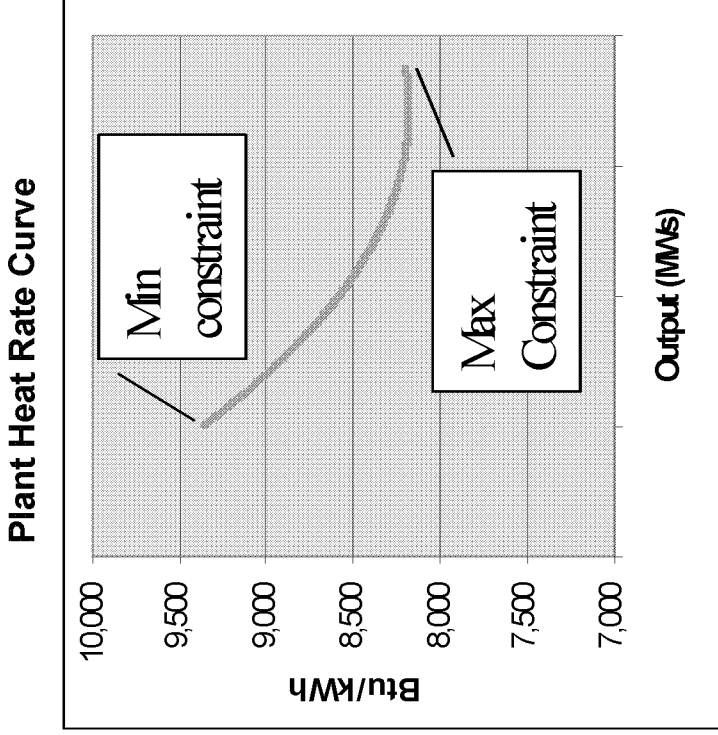
# Developing Key Inputs Load Modeling

- Another large risk is load uncertainty due to weather
  - ◆ relationship between load and temperature is derived
  - ◆ historical temperature variations are used in conjunction with load and temperature relationship to develop load scenarios



# Developing Key Inputs Thermal Modeling

- Modeling physical characteristics of thermal units
  - ◆ operational constraints
  - ◆ efficiency
  - ◆ outage characteristics
  - ◆ NUG contract complexity
- Gas-Power price correlation
  - ◆ not always linear



# Developing Key Inputs Hydro Modeling

- Over one-third of PSE capacity is hydro based
  - ◆ Scenarios of hydro production are modeled to represent possible futures outcomes.
  - ◆ Uncertainty in hydro production represents a huge volumetric uncertainty
  - ◆ Correlation between price and hydro