**Reviewed Consolidated Financial Statements** 

December 31, 2014 and 2013

Reviewed Consolidated Financial Statements

December 31, 2014 and 2013

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Fircrest, WA 98466-6060

## Independent Accountant's Review Report

Board of Directors R.J.B. Telecommunications Corp. Union, Washington

We have reviewed the accompanying consolidated balance sheets of R.J.B. Telecommunications Corp. and Subsidiary (an S corporation) (the "Company") as of December 31, 2014 and 2013 and the related consolidated statements of income, stockholders' equity and cash flows for the years then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the consolidated financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the consolidated financial statements.

Our responsibility is to conduct the reviews in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the consolidated financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

JOHNSON, STONE & PAGANO, P.S.

February 5, 2015

REVIEWED CONSOLIDATED FINANCIAL STATEMENTS

# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### CONSOLIDATED BALANCE SHEETS

December 31, 2014 and 2013

### **ASSETS**

### **CURRENT ASSETS**

Cash

Accounts receivable, less allowance for doubtful accounts
Grant receivable
Interest receivable
Materials and supplies
Prepaid expenses
Due from affiliated company
Current portion of notes receivable

#### **Total Current Assets**

#### **INVESTMENTS AND OTHER ASSETS**

Notes receivable from stockholder Notes receivable, less portion classified as a current asset Investments Cash surrender value of life insurance

Goodwill, net of amortization

Unamortized debt issuance expense

**Total Investments and Other Assets** 

# PROPERTY, PLANT AND EQUIPMENT

Plant and equipment Less accumulated depreciation

Construction in progress

**Total Property, Plant and Equipment** 

TOTAL ASSETS



# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS (Continued)

December 31, 2014 and 2013

2014 2013

### LIABILITIES AND STOCKHOLDERS' EQUITY

### **CURRENT LIABILITIES**

Accounts payable
Due to officer
Deferred revenue
Customers' deposits
Accrued profit sharing
Taxes, other than income taxes
Other current liabilities

Current portion of long-term debt

#### **Total Current Liabilities**

**LONG-TERM DEBT**, less portion classified as a current liability

#### **OTHER LIABILITIES**

Deferred compensation payable Deferred gain on sale of properties

**Total Other Liabilities** 

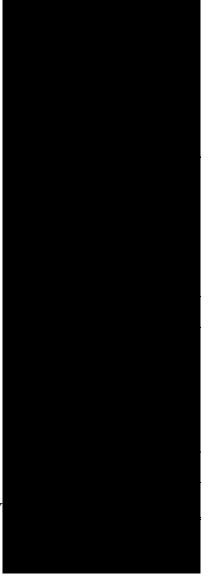
**Total Liabilities** 

#### STOCKHOLDERS' EQUITY

Common stock, no par value Authorized - 50,000 shares Issued and outstanding - 42,311 shares Retained earnings

Total Stockholders' Equity

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY



# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### CONSOLIDATED STATEMENTS OF INCOME

Years Ended December 31, 2014 and 2013

2014 2013

#### **REVENUES**

Telephone services Cable television and CLEC services Internet and other operating revenues

# **Total Operating Revenues**

#### **EXPENSES**

Telephone operations
Depreciation and amortization
Amortization of goodwill
General and administrative
Cable television and CLEC operations
Other operating expenses
Taxes, other than income taxes

# **Total Expenses**

**Operating Income** 

#### **OTHER INCOME (EXPENSE)**

Interest and dividend income Interest expense Gain on sale of properties Miscellaneous expense

**Total Other Expense** 

**NET INCOME** 



# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

Years Ended December 31, 2014 and 2013

Balance at December 31, 2012

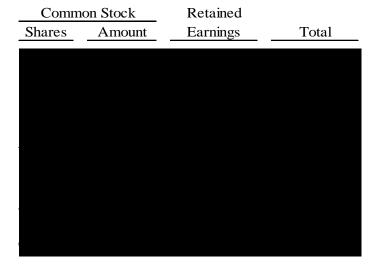
Net income for the year

Dividends on common stock Cash

Balance at December 31, 2013

Net income for the year

Balance at December 31, 2014



#### R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended December 31, 2014 and 2013

2014 2013

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Net income

Adjustments to reconcile net income to net cash provided by operating activities

Depreciation

Amortization of goodwill

Amortization of debt issuance expense

Cash surrender value of life insurance

Gain on sale of properties

Deferred compensation

Noncash transfer of plant under construction to operating expense

Net change in operating assets and liabilities

### **Net Cash Provided by Operating Activities**

#### **CASH FLOWS FROM INVESTING ACTIVITIES**

Decrease in cash - construction fund Additions to property, plant and equipment Salvage on retired plant and equipment

Grants collected

Advances from (to) affiliated company

Payments on notes receivable

#### **Net Cash Used by Investing Activities**

#### CASH FLOWS FROM FINANCING ACTIVITIES

Payments to officer

Proceeds from long-term debt

Payments on long-term debt

Dividends paid

**Net Cash Used by Financing Activities** 

#### **NET INCREASE IN CASH**

Cash at Beginning of Year

# CASH AT END OF YEAR



# CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

Years Ended December 31, 2014 and 2013

2014 2013

# COMPONENTS OF NET CHANGE IN OPERATING ASSETS AND LIABILITIES

(Increase) decrease in assets

Accounts receivable

Interest receivable

Materials and supplies

Prepaid expenses

Increase (decrease) in liabilities

Accounts payable

Due to exchange carriers and exchange carrier

associations

Deferred revenue

Customers' deposits

Accrued profit sharing

Taxes, other than income taxes

Other current liabilities

# NET CHANGE IN OPERATING ASSETS AND LIABILITIES

# SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

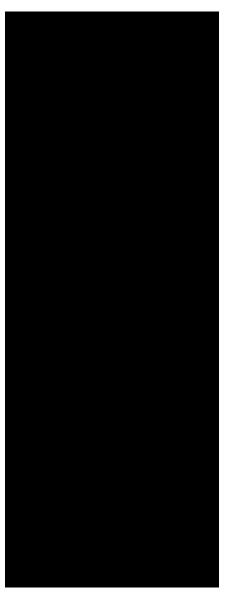
Cash paid during the year for interest

# SUPPLEMENTAL DISCLOSURE OF NONCASH OPERATING TRANSACTIONS

Noncash transfer of construction in progress to (from) materials and supplies

# SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING TRANSACTIONS

Noncash transfer of property, plant and equipment to grant receivable



#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

# **NOTE 1 - ORGANIZATION AND OPERATIONS**

R.J.B. Telecommunications Corp. (the "Company") is the parent corporation of Hood Canal Telephone Co., Inc., a wholly-owned subsidiary, including Hood Canal Cablevision, its cable television division. Hood Canal Telephone Co., Inc. provides telecommunications, cable television, broadband service and long distance telecommunication services in and around Union, Washington.

Hood Canal Telephone Co., Inc. is a small rate-of-return carrier. The Federal Communications Commission ("FCC") Report and Order and Further Notice of Proposed Rulemaking, ("FCC 11-161"), reformed the universal service and intercarrier compensation systems. These reforms modified the manner in which Hood Canal Telephone Co., Inc. recovers its telecommunications revenue requirements.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Principles of Consolidation

The consolidated financial statements include the accounts of R.J.B. Telecommunications Corp. and its wholly-owned subsidiary, Hood Canal Telephone Co., Inc. All material intercompany balances and transactions have been eliminated in consolidation.

### Regulation

Hood Canal Telephone Co., Inc. is subject to the accounting rules and rate regulation policies of the Washington Utilities and Transportation Commission ("WUTC") and adheres to the FCC Uniform System of Accounts for a Class B telephone company as prescribed by the FCC under Part 32.

#### Cash

For purposes of the statement of cash flows, the Company considers cash to be cash on hand, in checking and savings accounts, and money market accounts.

#### Materials and Supplies

Regulated and nonregulated materials and supplies inventories are stated at average cost.

#### Unamortized Debt Issuance Expense

Costs incurred to obtain financing for plant and equipment additions are capitalized and amortized over the respective loan period.

# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Goodwill

# Property, Plant and Equipment

Property, plant and equipment are stated at cost and are depreciated on a straight-line basis for accounting purposes over the estimated useful lives of the assets. Lives used for calculating depreciation on telecommunications plant are in accordance with the rules of the WUTC and are based on the estimated economic useful lives of the assets.

### Plant and Equipment Retirements

When telecommunications and cable television assets are retired or otherwise disposed of, the cost of the asset is removed from the asset account and charged to the related allowance for depreciation. Similarly, the cost of removal and salvage proceeds are charged or credited to the allowance for depreciation. Consequently, no gain or loss upon disposition is recognized.

#### Accounting for Long-Lived Assets

The Company periodically reviews its long-lived assets such as property, plant and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. At December 31, 2014 and 2013, management has determined that there were no material impairment charges to be recorded as of those dates.

#### Revenue Recognition, Major Customers and Services

Services provided by Hood Canal Telephone Co., Inc. include local network, long distance network and network access services, digital subscriber lines, broadband and internet access services and video services. In the normal course of Hood Canal Telephone Co., Inc.'s business, certain long distance network and network access service revenues are subject to out-of-period adjustments. Such adjustments are normal occurrences and are recorded by Hood Canal Telephone Co., Inc. during the year in which they become determinable.

Network access service revenues, which represent a major portion of the Hood Canal Telephone Co., Inc.'s telephone service operating revenues, are derived from the provision of exchange access services to interexchange carriers or to an end user of telecommunication services

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

# **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Revenue Recognition, Major Customers and Services (Continued)

CLEC revenues represent competitive local exchange carrier telecommunication revenues provided to subscribers outside of Hood Canal Telephone Co., Inc.'s regulated service area, in nearby communities. Other operating revenues consist principally of internet service revenues and sales of business systems.

Revenues for certain interstate access services are currently received through tariffed access charges filed by the National Exchange Carrier Association ("NECA") with the FCC on behalf of the NECA member companies. These access charges currently are billed by Hood Canal Telephone Co., Inc. to interstate interexchange carriers and pooled with like-revenues from all NECA member companies. The pooled access charge revenues received by Hood Canal Telephone Co., Inc. are currently based upon the actual cost of providing interstate access services, plus a return on the investment dedicated to providing these services. Pooled access charge revenues are estimated at December 31 each year and are subject to adjustment. Such adjustments are normal occurrences and are recorded by Hood Canal Telephone Co., Inc. during the year in which they occur.

The FCC 11-161 modified and replaced the existing universal service and intercarrier compensation systems with universal service reform and intercarrier compensation reform. A Connect America Fund has been established to replace all existing high-cost support mechanisms and sets broadband service requirements. Alongside the broadband service rules, reforms to establish a framework to limit reimbursements for excessive capital and operating expenses were implemented as of July 1, 2012 and phase outs of certain support payments have occurred. Intercarrier compensation reform adopts a uniform bill-and-keep framework as the ultimate end state for all telecommunications traffic exchanged with Hood Canal Telephone Co., Inc. Intercarrier compensation rates are capped and the disparity between intrastate and interstate terminating end office rates are being brought to parity in two steps as outlined in FCC 11-161. The state's public utilities commissions will be overseeing the modifications to rates in intrastate tariffs. Limits on carriers' total eligible recovery will reflect existing downward trends on intercarrier compensation revenues with declining switching costs and minutes of use.

Hood Canal Telephone Co., Inc. continues to review the reforms and modifications to the support that the Hood Canal Telephone Co., Inc. receives, and understands that those reforms and modifications could have an adverse effect on Hood Canal Telephone Co., Inc.'s telephone service revenues and cash flow. Revenue impacts are subject to change based on future data collections and further clarification from the FCC.

#### R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Revenue Recognition, Major Customers and Services (Continued)

Revenues for intrastate access services are received through tariffed access charges filed by Hood Canal Telephone Co., Inc. at the WUTC. Once filed, the tariffed access charges become effective if specifically approved by the WUTC or allowed to become effective by operation of law. The intrastate switched access charges are billed by Hood Canal Telephone Co., Inc. to intrastate interexchange carriers. Intrastate special access charges are also billed to intrastate interexchange carriers that order such services and, in some cases, to retail customers that order special access services. Before July 1, 2014, the switched access charges associated with carrier common line and state universal service fund were pooled with all Washington Exchange Carrier Association ("WECA") member companies and Hood Canal Telephone Co., Inc. received a distribution of net revenues based upon Hood Canal Telephone Co., Inc.'s proportionate share of WUTC approved revenue objectives of all participating WECA member companies.

Effective July 1, 2014, the WUTC implemented a state universal communications service program ("State USF Program") that temporarily replaced the terminated universal service support pool ("Traditional USF") administered by WECA and also replaced the cumulative reduction in support Hood Canal Telephone Co., Inc. received from the federal Connect America Fund ("CAF"). The State USF Program was to begin January 2015 which resulted in a cash flow issue for some of the companies that met the WUTC criteria to be eligible for such support. The WUTC granted a one-time partial distribution in 2014 of the State USF Program equal to the amount Hood Canal Telephone Co., Inc. received from the Traditional The remainder of the annual distribution, which was USF for 2012 in the amount of \$ comprised of the cumulative reduction in CAF support of \$ , was disbursed in January Subsequent annual disbursements comprised of the Traditional USF and the disbursement of the cumulative CAF deficit support are scheduled to occur in January of the following State USF Program years, assuming Hood Canal Telephone Co., Inc. continues to be eligible under the program. The State USF Program year runs from July 1 to June 30, therefore, Hood Canal Telephone Co., Inc. accrued \$ as a receivable due from the State USF Program for the period July 1, 2014 to June 30, 2015, and deferred revenue of \$ for the unearned portion. The State USF Program is scheduled to last for five program years.

As of July 31, 2014, WECA terminated the pooling of originating carrier common line ("CCL") minutes of use and Hood Canal Telephone Co., Inc. opted to keep its existing originating CCL rate, which was allowed by the WUTC to become effective as a matter of law.

For certain services that Hood Canal Telephone Co., Inc. provides to its customers, Hood Canal Telephone Co., Inc. relies upon services and facilities supplied to it by other companies. Any material disruption of the services or facilities supplied to Hood Canal Telephone Co., Inc. by other companies could potentially have an adverse effect upon Hood Canal Telephone Co., Inc.'s operating results.

#### R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

# **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

#### Federal Income Taxes

Effective January 1, 2000, the stockholders of the Company elected S corporation tax status. Effective January 1, 2002, the stockholders elected S corporation tax status for its whollyowned subsidiary, Hood Canal Telephone Co., Inc. The Company has elected, on behalf of its wholly-owned subsidiary Hood Canal Telephone Co., Inc., for the subsidiary to be treated as Qualified Subchapter S Subsidiary. As such, all activity of the wholly-owned subsidiary is included in the Company's annual federal income tax return. Taxable earnings and losses of the Company and its subsidiary are included in the personal or trust returns of stockholders and taxed at their applicable tax rates. The Company's federal income tax returns for the tax years ended previous to December 31, 2011 are closed to examination. As a "S" Corporation, the Company is not aware of any uncertain tax positions taken by the Company that require measurement or disclosure in the Company's consolidated financial statements.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates and assumptions used in preparing the accompanying financial statements.

#### Subsequent Events

The management of the Company evaluated for subsequent events and transactions for potential recognition and disclosure through February 5, 2015, the date of completion of the accountant's review procedures. All identified material events or transactions have been recorded or disclosed.

#### **NOTE 3 - CONCENTRATION OF CREDIT RISK**

The Company and its subsidiary maintain cash balances at a financial institution insured by the Federal Deposit Insurance Corporation up to \$250,000. The Company periodically maintains cash in excess of federally insured limits. At December 31, 2014, Hood Canal Telephone Co., Inc.'s cash balances exceeded the insured amounts by \$\frac{1}{2}\$.

Hood Canal Telephone Co., Inc.'s accounts receivable are subject to potential credit risk as they are concentrated in and around Union, Washington, and are unsecured.

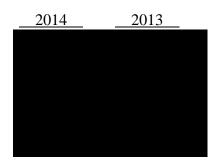
### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### **NOTE 4 - ACCOUNTS RECEIVABLE**

The accounts receivable balance at December 31 consists of:

Due from customers and agents
Due from exchange carriers and exchange
carrier associations
Other accounts receivable
Allowance for doubtful accounts (deduction)



Hood Canal Telephone Co., Inc. extends credit to its commercial and residential customers based upon a written credit policy. Service interruption is the primary vehicle for controlling losses. Accounts receivable are recorded when subscriber bills, carrier access bills and exchange carrier association settlements are rendered and do not bear interest. Certain exchange carrier associations' settlements are subject to out-of-period adjustments and are recorded during the year in which they become determinable. Hood Canal Telephone Co., Inc. has established an allowance for doubtful accounts to estimate for the amount of potential uncollectible accounts. The allowance is based upon factors surrounding the credit risk of specific customers, historical trends and other information. Receivable balances are reviewed on an aged basis and account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Approximately 6 of accounts receivable are ninety days or more overdue from the date invoices were first issued.

#### **NOTE 5 - GRANT RECEIVABLE**

Hood Canal Telephone Co., Inc. was awarded a grant from the Rural Utilities Service Broadband Initiative Program (see Note 10). The grant funds are advanced on a reimbursement basis. The Company had a recorded grant receivable in the amount of at December 21, 2013 for approved reimbursable expenditures for capital additions.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### **NOTE 6 - NOTES RECEIVABLE**

The notes receivable balances consist of the following:

Note receivable from an individual in monthly installments of similar including interest at %, due February 2033, secured by real property.

Notes receivable from affiliated company in monthly installments of sincluding interest at %, due December 2019. Secured by real property.

Less principal installments of notes receivable due within one year

Total Notes Receivable



Notes receivable from stockholder consist of promissory notes receivable payable on demand with interest at \$\infty\$%.

At December 31, 2014, maturities of notes receivable for the next five years and thereafter are as follows:

2015 2016 2017 2018 2019 Thereafter

# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

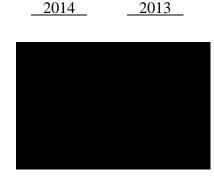
#### **NOTE 7 - INVESTMENTS**

Investments consist of marketable securities as follows:

Hood Canal Telephone Co., Inc.: Columbia Banking System, Inc. common stock NewStreets, Inc. convertible preferred stock

R.J.B. Telecommunications Corp.: Thurston First Bank common stock

**Total Investments** 



Marketable securities are carried at cost; the difference between fair market value and cost at December 31, 2014 and 2013 is not considered material.

## NOTE 8 - GOODWILL ACCOUNTING ALTERNATIVE

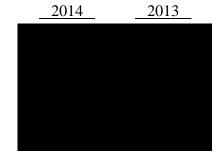
During the year ended December 31, 2014, Hood Canal Telephone Co., Inc. adopted the accounting alternative for the subsequent measurement of goodwill provided in FASB ASC 350-20. Under this accounting alternative, Hood Canal Telephone Co., Inc. began amortizing goodwill on a straight-line basis over a 10 year useful life and only evaluates goodwill for impairment at the entity level when a triggering event occurs. During the year ended December 31, 2014, no triggering events occurred requiring impairment testing and thus, no impairment loss was recorded.

Goodwill presented in the balance sheet as of December 31, 2014 and 2013, consists of the following:

Goodwill

Less accumulated amortization

Goodwill, net of amortization



#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

# NOTE 9 - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is stated at cost. The following is a summary of asset classifications and estimated useful lives for major classifications of property, plant and equipment:

Useful Lives Amount 2013

R.J.B. Telecommunications Corp. Support assets

Hood Canal Telephone Co., Inc.

Telecommunications Plant and Equipment

Support assets

Central office assets

Cable and wire facilities

Intangibles

Cable Television Plant and Equipment

Support assets

Head end equipment

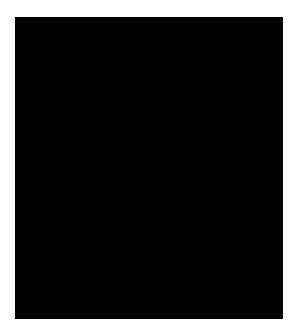
Subscriber equipment

Cable and wire facilities

Franchises

Nonregulated Plant and Equipment

Total Property, Plant and Equipment

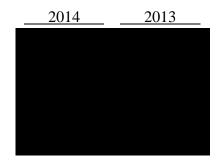


### Depreciation Expense

The provision for depreciation on property, plant and equipment in service is as follows:

Telecommunications plant Cable television plant Nonregulated plant

**Total Depreciation Expense** 



Current Annual Installments

**Principal Amount** 

2013

2014

# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### **NOTE 10 - LONG-TERM DEBT**

Long-term debt consists of the following:

of Principal Hood Canal Telephone Co., Inc. Rural Utilities Service ("RUS") first and supplemental mortgage notes % - paid in full during 2014 % - due June 2019 % - due June 2019 % - due June 2021 % - due June 2021 % - due September 2021 % - due September 2021 % - due September 2031 % - due September 2031

Less principal payments of long-term debt

due within one year

Total Long-term Debt



At December 31, 2014, maturities on long-term debt for the next five years and thereafter are

See independent accountant's review report and accompanying notes to consolidated financial statements.

as follows:

#### R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### **NOTE 10 - LONG-TERM DEBT** (Continued)

Substantially all of Hood Canal Telephone Co., Inc.'s plant now owned and hereafter acquired is subject to a first mortgage executed to the Rural Utilities Service. The terms of the mortgage agreements restrict distributions to stockholders, redemptions of capital stock and investments in affiliated companies. Allowable distributions, including outstanding amounts of guarantees of the debt of an affiliated company, are based on minimum net worth requirements defined in the agreements. In addition, Hood Canal Telephone Co., Inc. must also maintain certain times interest earned ratio.

In September 2010, Hood Canal Telephone Co., Inc. was awarded a grant in the amount of and a loan in the amount of from the Rural Utilities Service Broadband Initiative Program. The grant and loan funds will be used by Hood Canal Telephone Co., Inc. to provide broadband services to new customers outside their current regulated service territory. For the years ended December 31, 2014 and 2013, Hood Canal Telephone Co., Inc. drew down and and grant funds, respectively and \$241,470 and \$508,447 in loan funds, respectively. At December 31, 2014, Hood Canal Telephone Co., Inc. has available for future approved plant construction expenditures of funds and funds.

#### **NOTE 11 - DEFERRED COMPENSATION**

Hood Canal Telephone Co., Inc. has a deferred compensation agreement ("agreement") with its President. Under the terms of the agreement, the President is to be paid a percentage of pre-retirement base pay over his remaining life and the life of his beneficiary. Beginning in October 2011, the President began receiving payments of per month under the terms of the agreement. The remaining estimated amount to be paid to the President over his and the beneficiary's remaining life at a discount of was and and at December 31, 2014 and 2013, respectively.

#### **NOTE 12 - PENSION PLANS**

Hood Canal Telephone Co., Inc. maintains various pension plans that cover all eligible employees, including employees of R.J.B. Telecommunications Corp. The plans include a 401(k), profit sharing and a money purchase pension plan.

The 401(k) salary deferral matching contributions as well as contributions to the profit sharing plan are discretionary and are determined by the board of directors. The money purchase pension plan features a \( \begin{align\*} \text{\text{\text{m}}} \) contribution by the employer on behalf of eligible employees. Contributions, when made, are dependent upon net income, gross payroll and elective deferrals of eligible employees. All contributions to these plans are subject to the statutory limitations of the Internal Revenue Code.

# R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

### **NOTE 12 - PENSION PLANS** (Continued)

Total contributions to all plans by Hood Canal Telephone Co., Inc. and the Company for the years ended December 31, 2014 and 2013 were \$ and \$ , respectively.

#### **NOTE 13 - SALE - LEASEBACK TRANSACTIONS**

The leases require the Company and Hood Canal Telephone Co., Inc. to pay customary insurance, maintenance and taxes. The Company has the option to renew the leases with SSE at the end of the initial year period of the leases. For the years ending December 31, 2014 and 2013, the Company and Hood Canal Telephone Co., Inc. incurred \$ and \$ payments required under the leases are as follows:



#### R.J.B. TELECOMMUNICATIONS CORP. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2014 and 2013

#### **NOTE 14 - RELATED PARTY TRANSACTIONS**

In addition to the office buildings, service facilities and headend site leases resulting from the sale and leaseback transactions described in Note 13, Hood Canal Telephone Co., Inc. leases warehouse facilities and equipment from Southshore Enterprises, LLC. The warehouse leases are for ten year terms and provide that Hood Canal Telephone Co., Inc. pay for insurance, maintenance and taxes; the equipment leases range from four to five years. The master lease for the equipment provides that Hood Canal Telephone Co., Inc. pay for insurance, maintenance and repairs and taxes related to the equipment. Subsequent to the balance sheet date, Hood Canal Telephone Co., Inc., under the master lease, began leasing four pieces of equipment for five years with total payments of \$\infty\$ per month.

During 2014, Hood Canal Telephone Co., Inc. purchased certain equipment from SSE, at the equipment's fair market value, for \$ \_\_\_\_\_\_.

Total rental expense under these leases for the years ended December 31, 2014 and 2013 totaled \$ and \$ and \$ respectively. Future minimum rental payments under these leases are as follows:



During the years ended December 31, 2014 and 2013, Hood Canal Telephone Co., Inc. had amounts due from the following related party and had transactions as follows:

Balance December 31, 2012 Advances Repayments

Balance December 31, 2013 Advances Repayments

Balance December 31, 2014

### Southshore Enterprises, LLC

