

## **List of Exhibits of Susan M. Baldwin**

Confidential Exhibit SMB-1C	Most CLECs' Market Shares Are Minimal: CLECs' Entry into Spokane
Confidential Exhibit SMB-2C:	HHI by Exchange
Confidential Exhibit SMB-3C:	HHI by Wire Center
Confidential Exhibit SMB-4C:	HHI Analysis for the Business Line Market by Exchange
Exhibit SMB-5:	CLECs' Inroad into Washington's Local Markets Lags Behind CLECs' Competitive Entry Nationwide
Confidential Exhibit SMB-6C:	CLECs' Entry into the Washington Local Business Market (Statewide Averages)
Confidential Exhibit SMB-7C:	Disconnects Related to Economic Downturn
Exhibit SMB-8:	Local Competition in Washington Lags Behind Other Comparably Sized Qwest States
Exhibit SMB-9:	Percentage of Lines Provided to Mass Market
Confidential Exhibit SMB-10C:	Small Businesses Are the Most Captive
Confidential Exhibit SMB-11C:	Qwest Business Local Exchange Line Customer Base, PBX Flat Rate Trunks, PBX Measured Trunks
Confidential Exhibit SMB-12C:	There Are Minimal Readily Available Alternatives for Small Businesses
Confidential Exhibit SMB-13C:	Qwest Dominates the Local Market (exchanges ranked by number of access lines)
Confidential Exhibit SMB-14C:	Qwest Dominates the Local Market (exchanges ranked by percent served by Qwest retail)
Confidential Exhibit SMB-15C:	UNE-L activity in Qwest's Exchanges
Confidential Exhibit SMB-16C:	Competition Varies Significantly within Seattle
Confidential Exhibit SMB-17C:	PBX and Centrex as Reported in Staff-Aggregated CLEC Data
Confidential Exhibit SMB-18C:	Verizon's and SBC's Entry into the Seattle market
Confidential Exhibit SMB-19C:	Significant Growth in Demand for Features Suggests They May Not Be "Discretionary"
Exhibit SMB-20:	Statement of Qualifications of Susan M. Baldwin