



Received
Records Management
Jan 29, 2024

212 East Park Ave., Suite 522, Long Beach, NY 11561

Tel. 1.212.226.4420

Fax 1.212.812.6405

Jan 29, 2024

Kathy Hunter
Acting Executive Director and Secretary
Washington Utilities & Transportation Commission
621 Woodland Square Loop SE
Lacey, WA 98503

**Re: REGISTRATION & APPLICATION FOR
COMPETITIVE ELECOMMUNICATION
COMPANY**

Dear Mrs. Hunter:

Attached, please find the Registration Form for Barr Tell USA, Inc as a Competitive Class of a Telecom Company attached. This also includes a copy of our latest Financial information.

Please let me know if anything else is needed.

Sincerely,

A handwritten signature in black ink, appearing to read "Harold Barr", written over a horizontal line.

Harold Barr
President
Tel: 516 708-0111

“Transcending the Telecom Bar”



**REGISTRATION AND
COMPETITIVE CLASSIFICATION
OF TELECOMMUNICATIONS
COMPANIES**

621 Woodland Square Loop SE
Lacey, WA 98503
PO Box 47250
Olympia, WA 98504-7250

Telephone 360-664-1160 / Fax 360-586-1150
TTY 360-586-8203 or 1-800-416-5289
Website: www.utc.wa.gov

The UTC has a policy of providing equal access to its services. To request this document in alternate formats, please call 360-664-1133.

Registering as a Telecommunications Company in Washington is as easy as 1-2-3:

- 1. Complete this application form
- 2. Submit this form via the [Records Center Web portal](#).
- 3. UTC will issue a registration certificate generally within 30 days

Include the following:

XX Current Balance Sheet Latest Annual Report, if any

Competitive Classification

XX Applicant is subject to effective competition and requests waiver of regulatory requirements outlined in [480-121-063\(1\)](http://480-121-063(1)).
Yes

Telecommunications Company Information

Company Name: Barr Tell USA, Inc. d/b/a: N/A
Company Mailing Address: 218 East Park Ave., Suite 522
City/State/Zip: Long Beach, NY 11561-3521
Web Site Address: www.barrtell.com

Unified Business Identification Number (UBI): **605 400 223**
(If you do not know your UBI number or need to request one contact the Business Licensing Services at 360-664-1400 or 1-800-451-7985)

Questions regarding this application should be directed to:

Name: Harold Barr
Phone Number: 516 708-0111 Fax Number: 212 812-6405 E-mail: hb@barrtell.com
Mailing Address: 218 East Park Ave., Suite 522
City/State/Zip: Long Beach, NY 1156-3521

Registered Agent (A Washington Agent is required if the company is located outside Washington State):

Name: Registered Agents, Inc.
Mailing Address: 100 N HOWARD ST., Suite R
City/State/Zip: SPOKANE, WA, 99201
Phone Number: (860) 266-6726

Name, address and title of each officer or director (attach additional pages if needed)

<u>Name</u>	<u>Address</u>	<u>Title</u>
Yisrael Spitz	452 Broadway, Brooklyn, NY 11211	CEO
Mayer Rosenbaum	452 Broadway, Brooklyn, NY 11211	CTO
Harold Barr	218 E Park Ave., Ste 522, Long Beach, NY 11561	President

Regulatory Contact:

Name: Harold Barr
Mailing Address: 218 E Park Ave., Suite 522, Long Beach, NY 11561
Phone Number: 516 708-0111 Fax Number: 212 812-6405
E-mail: hb@bartell.com

Consumer Questions and/or Complaint Contact:

Name: Customer Service
Title: Customer Service
Phone Number: 866-948-6216 Fax Number: 212 812-6405
E-mail: support@bartell.com

Emergency Contact:

Name: Mayer Rosenbaum
Title: Chief Technology Officer
Phone Number: 212 226-4420 x 1023 Fax Number: 212 812-6405
E-mail: mayer@bartellusa.com

Telecommunication services provided (check all that apply) :

- | | |
|--|---|
| <input checked="" type="checkbox"/> Local Exchange Service (including resale) | <input checked="" type="checkbox"/> Data Services |
| <input checked="" type="checkbox"/> Long Distance Service | <input type="checkbox"/> Prepaid Calling Cards |
| <input type="checkbox"/> Operator Services | <input checked="" type="checkbox"/> VoIP |
| <input checked="" type="checkbox"/> <i>Other, please specify in box below:</i> | <input type="checkbox"/> Wireless |

Applicant will provide competitive local exchange telecommunication services on a facilities-based and resold basis, including wholesale services to other carriers, intrastate private line services, and non-facilities-based

**FINANCIAL STATEMENT OF PARENT COMPANY
FOR 2022**

Barr Tell USA
Balance Sheet
As of December 31, 2022

	Total
ASSETS	
Current Assets	
Cash	332,902.28
Other Current Asset	1,314,439.65
Total Current Assets	\$ 1,647,341.93
Fixed Assets	
Furniture & Fixtures	706,060.59
Accumulated Depreciation- Furnitures & Fixtures	-700,921.34
Software Programming	2,564,960.67
Accumulated Depreciation	-2,545,674.68
Total Fixed Assets	\$ 24,425.24
Other Assets	226,234.75
TOTAL ASSETS	\$ 1,898,001.92
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	63,758.96
Long Term Liabilities	25,000.00
Total Liabilities	\$ 88,758.96
Equity	
Total Equity	\$ 1,809,242.96
TOTAL LIABILITIES AND EQUITY	\$ 1,898,001.92

Barr Tell USA
Profit and Loss
January - December 2022

	Total
Income	
Sales	
Sales	4,038,056.85
Total Sales	\$ 4,038,056.85
Total Income	\$ 4,038,056.85
Cost of Goods Sold	
Cost of Goods Sold	718,564.52
Total Cost of Goods Sold	\$ 718,564.52
Gross Profit	\$ 3,319,492.33
Expenses	
Accommodation Expense	7,965.34
Advertising	45,632.15
Automobile Expense	62,153.26
Bank and CC Charges	95,456.25
Billing system	36,954.87
Commission	703,265.25
Depreciation Expense	12,870.22
Fees & Permits	85,647.58
Insurance Expense	42,653.35
Interest Expense	15,635.55
Lease Equipment	15,032.52
Leasing	6,782.52
Meals and Entertainment	22,457.87
Network Maintenance -Colo	5,021.43
Network Maintenance Center	878.90
NYS Corp Taxes	9,008.03
Office Cleaning Expense	9,687.45
Office Supplies & Expenses	8,504.10
Payroll	587,486.25
Porting Tools	12,545.55
Professional Fees	195,485.00
Programming	265,485.12
Rent Expense	58,525.00
Repairs and Maintenance	625.43
Shipping, Postage and Delivery	2,873.00
Software Expense	18,475.35
Subcontractor Expense	55,687.52
Telephone Expense	5,498.62
Travel Expense	12,876.00
Utilities	9,200.30
Waste Disposal	3,650.24
Web Expense	300.00
Total Expenses	\$ 2,414,320.02
Net Operating Income	\$ 905,172.31
Net Income	\$ 905,172.31