



June 1, 2018

**Sent via e-file**

Virgil Santos, Administrative Assistant  
Washington Utilities and Transportation Commission  
P.O. Box 47250  
Olympia, Washington 98504-7250

*Re: Internet and Wide Area Networking Private Line Customer's Moving to Affiliate*

Dear Mr. Santos,

Ednetics, Inc. ("Ednetics") and Fatbeam, LLC ("Fatbeam") are affiliates. As our companies have grown, we find we are each selling some of the same products. We each provide transport in the form of point-to-point circuits to deliver Internet services and Wide Area Networks. In effect, we are competing with one another. Realigning the two companies to work better together creates an equally beneficial business relationship and provides better service to our Customers.

On or about July 1, 2018, Ednetics will transition their Internet and Wide Area Network private line customers to Fatbeam. The transition will be seamless to our customers on several fronts. The Ednetics assets used to provide these services are a part of the transition and will remain in place as they are today. Customers should experience no disruption of services as what little behind the scenes work is necessary will be accomplished during normal after hour's maintenance windows. Ednetics account managers will still maintain the relationship they have with their customers and customers will still contact them for on-going account activity.

Ednetics and Fatbeam have sent the enclosed co-authored letter to our customers outlining the transition of their services to Fatbeam and what they may expect from us. Should customers have any concerns or questions, they will still contact the same account manager they do today.

Please contact Becky Campbell at [becky@ednetics.com](mailto:becky@ednetics.com) or call her at (888) 809-4609 if you have additional questions about the transition of customers from Ednetics to Fatbeam.

Sincerely,

*Becky Campbell*

Becky Campbell  
Regulatory Specialist

Encl. Customer Notification Letter

Received  
Records Management  
06/04/18 08:25  
State Of WASH.  
UTIL. AND TRANSP.  
COMMISSION