

Harold LeMay Enterprises, Inc. G-98
Lewis Co., RSA-1
Commodity Credit Calculation
Effective July 1, 2018

	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	12-Month Total
Tons													
Co-Mingled	149.90	162.25	141.29	168.66	168.40	160.36	188.33	161.37	192.50	147.67	178.84	158.48	1,978.03
Price per Ton													
Co-Mingled	\$ 62.72	\$ 85.12	\$ 94.10	\$ 80.64	\$ 61.32	\$ 22.39	\$ 35.19	\$ 32.94	\$ (18.19)	\$ (33.53)	\$ (38.30)	\$ (50.73)	
Revenue	\$ 9,401	\$ 13,810	\$ 13,295	\$ 13,600	\$ 10,326	\$ 3,590	\$ 6,627	\$ 5,315	\$ (3,502)	\$ (4,951)	\$ (6,849)	\$ (8,039)	\$ 52,622
Customers	9,631	9,656	9,656	9,734	9,747	9,732	9,707	9,718	9,707	9,743	9,798	9,873	116,702
Actual Rev/Cust	\$ 0.98	\$ 1.43	\$ 1.38	\$ 1.40	\$ 1.06	\$ 0.37	\$ 0.68	\$ 0.55	\$ (0.36)	\$ (0.51)	\$ (0.70)	\$ (0.81)	
Projected Rev/Cust	\$ 0.71	\$ 0.71	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	\$ 1.18	
Over/(Under) Earned	\$ 2,562.65	\$ 6,954.21	\$ 1,900.60	\$ 2,114.22	\$ (1,174.99)	\$ (7,893.46)	\$ (4,827.67)	\$ (6,152.52)	\$ (14,955.82)	\$ (16,448.04)	\$ (18,410.84)	\$ (19,689.38)	\$ (76,021.04)
													Over/(Under) Earned: \$ (0.65)
													6 Month Average: \$ (0.98)
6-Month Projection at Net Price	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18							New Commodity Debit: \$ (1.63)
Price per Ton-Net of \$45													
Processing Fee	\$ (9.81)	\$ (12.07)	\$ (63.19)	\$ (78.53)	\$ (83.30)	\$ (95.73)							
6-Month Netted Down													
Revenue - Commingle	\$ (1,848)	\$ (1,947)	\$ (12,164)	\$ (11,596)	\$ (14,897)	\$ (15,171)							
Total Projected 6-Mo Revenue	\$ (1,848)	\$ (1,947)	\$ (12,164)	\$ (11,596)	\$ (14,897)	\$ (15,171)							Old Credit: \$ 1.59
													Change: \$ 3.22
													12-Month Revenue Impact: \$ 376,275.27
													202.78%

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<u>Single Family</u>	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	12-Month Total
Tons													
Co-Mingled	83.41	69.04	65.67	69.98	68.78	79.95	88.87	74.72	72.48	59.26	65.47	69.77	867.39
Glass	11.67	10.32	11.77	12.16	10.77	10.58	9.16	10.30	11.81	7.84	9.54	9.07	124.99
Total Tons	95.08	79.36	77.44	82.14	79.55	90.53	98.03	85.02	84.29	67.10	75.01	78.84	992.38
Price per Ton													
Co-Mingled	\$ 62.72	\$ 85.12	\$ 94.10	\$ 80.64	\$ 61.32	\$ 22.39	\$ 35.19	\$ 32.94	\$ (18.19)	\$ (33.53)	\$ (38.30)	\$ (50.73)	
Glass	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ (30.00)	\$ (30.00)	\$ (30.00)	\$ (30.00)	
Revenue													
Co-Mingled	\$ 5,231	\$ 5,877	\$ 6,179	\$ 5,643	\$ 4,218	\$ 1,790	\$ 3,127	\$ 2,461	\$ (1,318)	\$ (1,987)	\$ (2,507)	\$ (3,539)	25,173
Glass	\$ 350	\$ 310	\$ 353	\$ 365	\$ 323	\$ 317	\$ 275	\$ 309	\$ (354)	\$ (235)	\$ (286)	\$ (272)	1,454
Total Revenue	\$ 5,581	\$ 6,186	\$ 6,532	\$ 6,008	\$ 4,541	\$ 2,107	\$ 3,402	\$ 2,770	\$ (1,673)	\$ (2,222)	\$ (2,794)	\$ (3,811)	\$ 26,627
Customers	3,884	3,906	3,906	3,937	3,931	3,953	3,964	3,969	3,961	3,976	3,994	4,016	47,397
Actual Rev/Cust	\$ 1.44	\$ 1.58	\$ 1.67	\$ 1.53	\$ 1.16	\$ 0.53	\$ 0.86	\$ 0.70	\$ (0.42)	\$ (0.56)	\$ (0.70)	\$ (0.95)	
Projected Rev/Cust	\$ 0.82	\$ 0.82	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	
Over/(Under) Earned	\$ 2,396.00	\$ 2,983.21	\$ 1,415.13	\$ 850.42	\$ (608.84)	\$ (3,071.13)	\$ (1,790.91)	\$ (2,429.64)	\$ (6,861.69)	\$ (7,430.68)	\$ (8,025.84)	\$ (9,072.16)	\$ (31,646.13)

<u>6-Month Projection at Net Price per Ton</u>	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	
Price per Ton-Net of \$45 Processing Fee	\$ (9.81)	\$ (12.07)	\$ (63.19)	\$ (78.53)	\$ (83.30)	\$ (95.73)	Over/(Under) Earned: \$ (0.67)
							6 Month Average: \$ (0.99)
							New Commodity Debit: \$ (1.66)
6-Month Netted Down Revenue - Commingle	\$ (872)	\$ (901)	\$ (4,580)	\$ (4,654)	\$ (5,454)	\$ (6,679)	Old Credit: \$ 1.70
6-Month Revenue - Glass	\$ 275	\$ 309	\$ (354)	\$ (235)	\$ (286)	\$ (272)	Change: \$ 3.36
Total Projected 6-Mo Revenue	\$ (597)	\$ (592)	\$ (4,935)	\$ (4,889)	\$ (5,740)	\$ (6,951)	12-Month Revenue Impact: \$ 159,378.22

197.80%

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<u>Multi-Family</u>	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	12-Month Total
Tons													
Co-Mingled	7.13	5.87	5.58	5.90	5.81	6.71	7.44	6.25	6.26	5.10	5.52	5.96	73.54
Glass	0.71	0.63	0.72	0.75	0.65	0.64	0.55	0.63	0.71	0.46	0.57	0.54	7.56
Total Tons	7.84	6.50	6.30	6.65	6.46	7.35	7.99	6.88	6.97	5.56	6.09	6.50	81.10
Price per Ton													
Co-Mingled	\$ 62.72	\$ 85.12	\$ 94.10	\$ 80.64	\$ 61.32	\$ 22.39	\$ 35.19	\$ 32.94	\$ (18.19)	\$ (33.53)	\$ (38.30)	\$ (50.73)	
Glass	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ 30.00	\$ (30.00)	\$ (30.00)	\$ (30.00)	\$ (30.00)	
Revenue													
Co-Mingled	\$ 447	\$ 499	\$ 525	\$ 476	\$ 356	\$ 150	\$ 262	\$ 206	\$ (114)	\$ (171)	\$ (212)	\$ (302)	2,123
Glass	\$ 21	\$ 19	\$ 22	\$ 23	\$ 20	\$ 19	\$ 17	\$ 19	\$ (21)	\$ (14)	\$ (17)	\$ (16)	90
Total Revenue	\$ 468	\$ 518	\$ 547	\$ 498	\$ 376	\$ 170	\$ 278	\$ 225	\$ (135)	\$ (185)	\$ (229)	\$ (318)	2,213
Customers	332	332	332	332	332	332	332	332	342	342	337	343	4,020
Actual Rev/Cust	\$ 1.41	\$ 1.56	\$ 1.65	\$ 1.50	\$ 1.13	\$ 0.51	\$ 0.84	\$ 0.68	\$ (0.40)	\$ (0.54)	\$ (0.68)	\$ (0.93)	
Projected Rev/Cust	\$ 0.82	\$ 0.82	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	\$ 1.31	
Over/(Under) Earned	\$ 196.18	\$ 246.15	\$ 111.87	\$ 63.45	\$ (59.21)	\$ (265.39)	\$ (156.51)	\$ (210.18)	\$ (583.16)	\$ (632.73)	\$ (670.14)	\$ (767.80)	\$ (2,727.47)

<u>6-Month Projection at Net Price per Ton</u>	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18		
6-Month Netted Down Revenue - Commingle	\$ (73.04)	\$ (75.40)	\$ (395.47)	\$ (400.28)	\$ (460.17)	\$ (570.42)		Over/(Under) Earned: \$ (0.68)
6-Month Revenue - Glass	\$ 16.50	\$ 18.90	\$ (21.30)	\$ (13.80)	\$ (17.10)	\$ (16.20)		6 Month Average: \$ (0.99)
Total Projected 6-Mo Revenue	\$ (56.54)	\$ (56.50)	\$ (416.77)	\$ (414.08)	\$ (477.27)	\$ (586.62)		New Commodity Debit: \$ (1.67)
								Old Credit: \$ 1.72
								Change: \$ 3.39
								12-Month Revenue Impact: \$ 13,627.92

197.09%