



Kere Greene, Executive Vice President  
Shuttle Express – C975  
800 SW 16<sup>th</sup> Street  
Renton, WA 98057  
March 6, 2018

Mr. Steven V. King, Executive Director and Secretary  
Washington Utilities and Transportation Commission  
Attn: Records Center  
PO Box 47250  
Olympia, WA 98504-7250

RE: Transmittal of Shuttle Express Service Contract for Intercruises Shoreside & Port Services

Dear Mr. King:

Shuttle Express Requests approval of submitted ticket agent agreement in accordance with WAC 480-30-391. We believe the submitted agreement meets all requirements under the code as it currently exists. The agreement is requested to go into effect on March 7, 2018. The agreement has regulated rates that are per-person and are less than the maximum fare allowable currently under WAC-480-30-420, and are also at or below our currently published tariff base fares.

Agreements are being submitted for: Intercruises Shoreside & Port Services

Contact information for this transmittal:

Kere Greene  
800 SW 16<sup>th</sup> St.  
Renton, WA 98057  
425-981-7051 – Phone  
425-981-7087 – Fax  
[kgreene@shuttleexpress.net](mailto:kgreene@shuttleexpress.net)

Thank you in advance for your consideration; we are optimistic of receiving approval for this request from the Commission.

Respectfully,

A handwritten signature in black ink, appearing to be "Kere Greene", written over a white background.

Kere Greene  
Executive Vice President



2018 Agreement

**AGENCY:** INTERCRUISES SHORESIDE & PORT SERVICES  
**AGENCY CONTACT:** Name: Alex Anderson Email: a.anderson@intercruises.com  
 Phone: (305) 781-8121 Fax: (305) 373-6011  
 Name: Heidi Bischoff Email: h.bischoff@intercruises.com  
 (504) 218-3766  
**SHUTTLE EXPRESS:** Refers to Shuttle Express, Inc. – Certificate No. C-975

This service contract is effective April 1, 2018 through December 31, 2018 by and between SHUTTLE EXPRESS, INC (SE) and Intercruises Shoreside & Port Services (IS&PS) (collectively the "Parties").

The Parties agree as follows:

**TERM**

This agreement is effective on the date above and will continue thereafter until terminated by either party on thirty (30) days prior written notice to the other party.

**RATE AGREEMENT/NET PRICING**

The agreed upon rate for SE services rendered will be on a net pricing basis, with pricing determined by SE annually. All other SE services will be quoted upon request.

Spring/Summer Rates 2018				
Service	Vehicle Type	2018 Retail	Net	Wholesale discount if paid within 30 days (10% off retail)
Scheduled Service Share Ride Cruise Days 9a – 2 p	10-pass, 14-pass or 28-pass Mini Vans	\$19.99 pp	\$17.99	\$16.99 18% discount
Scheduled Service or Share-ride Non-Cruise-ship Days	10-pass, 14-pass or 28-pass Mini Vans	\$19.99 pp	\$18.99	\$17.99
Exclusive Black Car Sedan	3-pass. Sedan	\$66	\$63.25	\$59.40
Exclusive SUV	5-pass. SUV	\$84	\$79.80	\$75.60
Exclusive Van	10-pass Van	\$120	\$115.00	\$108.00

<p>To SE: Shuttle Express, Inc.                  800 SW 16<sup>th</sup> St.                  Renton, WA 98057                  Attn: Sales Department</p>	<p>To: Name Intercruises Shoreside &amp; Port Services                  Address 80 Southwest 8<sup>th</sup> Street, Suite 1800                  Miami, FL, 33130                  Attn: Alex Anderson</p>
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**PAYMENT**

Invoices due upon receipt, 10% wholesale discount off of retail if paid within 10 days after receipt of invoice. Net 30. Late after 30 days, no discounts applied to invoice. ~~We bill for no shows.~~

**VOUCHERS/BOOKINGS**

Bookings are to be made in advance and manifests, with traveler details and arrival times, to be provided at least 7 days prior to guest arrivals. Cancellations will be accepted up to 24 hours in advance of reservation without additional charge.

**INSURANCE**

SE, at its expense, will obtain and maintain in full force policies of insurance in the amount required by regulatory bodies including the Port of Seattle and the Washington Utilities and Transportation Commission as a minimum.

**INDEMNIFICATION**

SE will defend, indemnify, and hold harmless AGENCY, its officers, employees, and agents against and from all claims, suits, judgments, losses, damages, fines or costs resulting from any claim, suit or demand by any third party, including but not limited to injuries to or deaths of persons or loss of or damage to property, arising out of the provision of services under this agreement.

**NOTICES**

Notices under the terms of the agreement will be in writing and sent to the following addresses:

**GENERAL PROVISIONS**

- a) All services shall be completed in a good and safe manner, in compliance with all applicable laws.
- b) In the event Intercruises Shoreside & Port Services fails to comply with any provisions of this agreement, SE has the option to cease providing services without breach.
- c) SE shall not be liable for any delay due to circumstances beyond its control.
- d) Any changes to this document must be signed by both SE and Intercruises Shoreside & Port Services.
- e) Regulated rates provided are not valid until approved by the Washington Utilities and Transportation Commission.

**AUTHORITY OF PARTIES**

Each of the undersigned individuals represents and warrants that he or she is duly authorized to execute and deliver this Agreement on behalf of each corporate party indicated below and this Agreement is binding upon said party in accordance with its terms. This agreement is subject to regulatory approval and Shuttle Express will notify AGENCY within 10 days of receiving approval or denial from the Washington Utilities and Transportation Commission.

SHUTTLE EXPRESS, INC.:

*Kaaren C. Sherrill*

Signature

Kaaren C Sherrill

Name (please print)

Sr. VP. Director of Sales & Marketing/Co-owner

Title

INTERCRUISES SHORESIDE & PORT SERVICES:

*Alex Anderson*

Signature

ALEX ANDERSON

Name (please print)

VP TRANSPORTATION

Title