

**US ECOLOGY WASHINGTON, INC.
NORM/NARM INCOME STATEMENT
For the Period 01/01/2016 Through 10/31/2016**

<u>REVENUE</u>	267,403
<u>DIRECT COST</u>	<u>101,323</u>
GROSS PROFIT	166,080
<u>OPERATING EXPENSES</u>	<u>4,115</u>
NET OPERATING INCOME	161,965
<u>OTHER INCOME AND EXPENSES</u>	
ALLOCATED G & A	<u>58,679</u>
NET INCOME	<u><u>103,286</u></u>
Generators' Share of Norm/Narm Net Revenue (50%)	51,643

NORM/NARM REVENUE:

Generator/Broker	Volume	Invoice #	Amount		Comments
Northwest NARM Services (Seadrift Pipeli	1,056.00	N000918	\$ 94,181.55	\$1,914.45	B&O not incl.
Northwest NARM Services (Seadrift Pipeli	1,056.00	N000919	\$ 94,181.55	\$1,914.45	B&O not incl.
Northwest NARM Services (INEOS Chocc	127.50	N000920	\$ 12,975.90	\$284.10	B&O not incl.
Northwest NARM Services (Chevron Philli	172.50	N000921	\$ 17,555.63	\$384.37	B&O not incl.
Ram Services, Inc.	7.50	N000924	\$ 6,753.94	\$214.40	B&O not incl.
Northwest NARM Services (Chevron Philli	45.00	N000926	\$ 4,710.42	\$104.58	B&O not incl.
Northwest NARM Services (WR Grace)	37.50	N000927	\$ 3,925.35	\$87.15	B&O not incl.
Northwest NARM Services (Conoco Philli	277.70	N000930	\$ 28,262.02	\$618.78	B&O not incl.
Northwest NARM Services (WR Grace)	46.40	N000931	\$ 4,856.96	\$107.84	B&O not incl.

2,826.10**267,403.32**

Calculation of Revenue %:

Total of all Revenue: 389,632.73

68.63%**NORM/NARM EXPENSES:****DIRECT COSTS**

Tools & Supplies-ECBs, Etc. (Norm)	-	100.00%	-
Tools & Supplies - Other	-	68.63%	-
Perpetual Care & Maint. (per cu. ft.)	2,826.10	1.75	4,945.68
Site Surveillance (per cu. ft.)	2,826.10	26.00	73,478.60
County Surcharge (per cu. ft.)	2,826.10	6.50	18,369.65
Permits/ Licenses/ Fees & Taxes-Norm	-	100.00%	-
Permits/ Licenses/ Fees & Taxes	6,600.00	68.63%	4,529.55
			<u>101,323.48</u>

OPERATING EXPENSES

Labor		68.63%	-
Utilities	477.01	68.63%	327.37
Office Maintenance Expense	300.00	68.63%	205.89
Office Supplies & Expense		68.63%	-
Postage/ Overnight/ Freight		68.63%	-
Communications	424.47	68.63%	291.31
Building Lease/Rent	4,029.60	68.63%	2,765.50
Janitorial and Security	526.20	68.63%	361.13
Miscellaneous	377.02	68.63%	258.75
Bad Debt	(138.34)	68.63%	(94.94)
Bank Fees, Interest, and Penalties		68.63%	-
			<u>4,115.00</u>

OTHER EXPENSES

Allocated G & A	20,956,643.98	0.28%	<u>58,678.60</u>
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**Used for Preliminary Rate Filing
Allocators for 2016:**

	Site Availability 22.0%	Volume 31.6%	Shipment 10.7%	Container 21.5%	Exposure 14.2%
Refund	\$ -	\$ -	\$ -	\$ -	\$ 7,333.31
Red. Rev. Req.	\$ 11,361.46	\$ 16,319.19	\$ 5,525.80	\$ 11,103.25	\$ -
Total to be refunded directly to generators (components over revenue req.)					\$ 7,333.31
Total to reduce the 2017 Revenue Requirement (components under revenue req.)					\$ 44,309.69