**EXHIBIT A**

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**PacifiCorp**

**Market Request for Proposals**

**(2015 Market RFP)**

**ISSUED: Commission’s Approval of RFP + 5 Business Days (“Issue Date”)**

**DUE DATE: Issue Date + 10 Business Days**

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I. Introduction and Process

This document constitutes a Request for Proposals ("RFP") from qualified third parties ("Bidders") to supply electric resources to PacifiCorp ("Company"). It is an “All Market Sources” RFP in that any electric generation source will be considered, consistent with the requirements described herein. The RFP may be found at:

<http://www.pacificorp.com/sup/rfps.html>

The Company will consider bids sourced from all generation resources, whether existing or yet-to-be constructed, capable of delivering firm physical power to PacifiCorp’s western balancing authority area between 2016 through 2018 (the Term). This RFP seeks power purchase agreements of varying contract lengths within the Term.[[1]](#footnote-1) For informational purposes, the Company’s avoided cost prices for small qualifying facilities in the state of Washington can be found in Schedule 37 (attached as Exhibit B). Schedule 37 avoided cost prices were issued December 26, 2013 and became effective February 28, 2014.

**SECTION 1. RESOURCE STRATEGY**

This RFP is consistent with guidance provided by the Company’s most recent Integrated Resource Plan ("IRP"), as filed with the Washington Utilities and Transportation Commission ("WUTC") on March 31, 2015.[[2]](#footnote-2) A downloadable copy of the IRP is available to all interested parties on PacifiCorp’s Web site at <http://www.pacificorp.com/es/irp.html>.

PacifiCorp’s IRP process informs its resource procurement strategy. In producing its IRP, PacifiCorp quantifies its resource need over a twenty year planning horizon and then identifies the mix of conservation programs and supply-side resources that might best meet this need, accounting for planning uncertainties, costs, and risk. The IRP further identifies specific near-term actions that PacifiCorp will take to deliver a least cost, least risk resource portfolio. In the near-term, PacifiCorp’s 2015 IRP identifies the need for conservation programs and front office transactions (“FOTs”), which are proxy planning resources that represent short-term firm market purchases. PacifiCorp’s 2015 IRP action plan calls for the acquisition of short-term firm market purchases, and the 2015 Market RFP seeks resources that align with this procurement strategy.

**SECTION 2. RESOURCE NEED**

In the near-term, the Company requires a mix of conservation programs and market resources to provide reliable, reasonable-cost service with manageable risks to its customers. Resource need is determined by developing a capacity load and resource balance that considers the coincident system peak load hour capacity contribution of existing resources, forecasted loads and sales, and reserve requirements. Table 1 shows the Company’s annual West capacity position, inclusive of planned resources (FOTs) and assuming a 13% planning reserve margin, for the Term (from 2015 IRP, Table 8.8). Table 2 shows the nameplate capacity of new resources in the Company’s 2015 IRP preferred portfolio (from 2015 IRP, Table 8.7).[[3]](#footnote-3)

**Table 1 – PacifiCorp IRP West Capacity Position Forecast (Capacity Contribution MW)**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **2016** | **2017** | **2018** |
| Existing Resources | 2,554 | 2,596 | 2,637 |
| Planned Resources | 993 | 959 | 922 |
| Total Resources | 3,548 | 3,555 | 3,559 |
|  | | | |
| Obligation | 3,140 | 3,146 | 3,150 |
| Planning Reserves (13%) | 408 | 409 | 409 |
| Total Obligation + Reserves | 3,548 | 3,555 | 3,559 |

**Table 2 – PacifiCorp IRP West Preferred Portfolio Resources (Nameplate MW)**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **2016** | **2017** | **2018** |
| Oregon Solar Capacity Standard | 7 | - | - |
|  | | | |
| Class 2 DSM, CA | 2 | 2 | 2 |
| Class 2 DSM, OR | 39 | 36 | 33 |
| Class 2 DSM, WA | 9 | 10 | 10 |
| Sub-total Class 2 DSM | 50 | 48 | 45 |
|  | | | |
| FOT COB Q3 | 62 | 29 | - |
| FOT MIDC Q3 | 775 | 775 | 770 |
| FOT NOB Q3 | 100 | 100 | 100 |
| Sub-total FOT | 937 | 904 | 870 |
|  |  |  |  |
| Total New Resource | 994 | 952 | 915 |

**SECTION 3. MARKET PURCHASE ADDITIONS IN THE 2015 IRP**

For portfolio modeling, the Company considered two FOT types in its 2015 IRP: a heavy load hour third-quarter product, and an annual flat product. The preferred portfolio includes FOT capacity quantities acquired in the PacifiCorp western balancing authority area (PACW) that serve system capacity and energy needs. These market purchase quantities indicative of what the Company plans to acquire. Resources evaluated as part of this RFP may vary from the proxy FOT resources identified in the IRP with respect to type, quantity, cost and location.

**SECTION 4. SCHEDULE**

Table 3 identifies a schedule for the 2015 Market RFP, which is subject to adjustment based on WUTC review and the actual pace of PacifiCorp's evaluation process. The Company accepts no liability to the extent the actual schedule is different from the anticipated schedule. Any updates to the schedule will be posted online at <http://www.pacificorp.com/sup/rfps.html> (Menu: Suppliers > RFP’s).

**Table 3 – RFP Schedule**

| **Event** | **Date** |
| --- | --- |
| PacifiCorp files RFP for WUTC approval | August 13, 2015 |
| WUTC approval of RFP | TBD |
| PacifiCorp Issuance of RFP | Approval of RFP + 5 Business Days |
| Bidders Conference | Issuance of RFP + 5 Business Days |
| Offers due to PacifiCorp | Issue of RFP + 10 Business Days (Due Date) |
| Bid Evaluation, Selection | Receipt of Offers + 2 Hours |
| Contract Execution | Bid Selection + 5 Business Days |

Interested parties and Bidders may submit questions, which will be addressed in a timely fashion. All information, including the pre-bid materials, questions and answers will be posted on the Company’s website at [www.pacificorp.com](http://www.pacificorp.com). The Company will maintain and post all materials on PacifiCorp’s website at [www.pacificorp.com](http://www.pacificorp.com). [Any questions on the RFP or r](mailto:Any%20questions%20on%20the%20RFP%20or%20r)elated documents should be sent to the Company via email at [**RFPmarket@pacificorp.com**](mailto:RFPmarket@pacificorp.com)

BIDDER CONFERENCE

TBA – PHONE CALL TO BE SCHEDULED

SCHEDULED 5 BUSINESS DAYS FOLLOWING THE ISSUANCE OF THE RFP.

**SECTION 5. EVALUATION PROCESS**

PacifiCorp will follow a structured evaluation process to assess the merits of proposals with regard to meeting its need. The process is intended to screen and rank individual proposals.[[4]](#footnote-4) The Company will consider a number of quantitative and qualitative factors designed to reasonably compare proposals with diverse attributes. Each proposal will be evaluated based on its compliance with this RFP and according to the following Price and Non-Price information.

**A. PRICE AND NON-PRICE INFORMATION**

Proposals will be evaluated on the basis of price and non-price information.

1. **PRICE INFORMATION (70%)**

The Price factors will be determined using the comparison metric of the projected net present value revenue requirement (net PVRR) per kilowatt month (net PVRR/kW-mo). The net PVRR component views the value of the energy and capacity as a positive, and the offsetting costs as negative. The more positive the net PVRR, the more beneficial a given resource is to PacifiCorp’s customers. The net PVRR/kW-mo metric is the annuity value which, when applied to the nominal kilowatts on a monthly basis and present-valued, will result in the same net PVRR as a straight NPV calculation. Price factors will recognize the value of the power (e.g., firm versus non-firm, delivery shape, but not an inferred value of environmental attributes associated with the facilities, as applicable).

The Company will consider PPA options as described in Part II, Section 1 below.

1. **NON-PRICE INFORMATION (30%)**

The Non-Price factors will include:

1. Conformity with the underlying agreement (WSPP, EEI, ISDA) (7.5%)
2. Development and feasibility of proposal (7.5%)
3. Operational viability (7.5%)
4. Conformity with public policies regarding resource preference adopted by Washington State or the federal government and environmental effects including those associated with resources that emit carbon dioxide (7.5%)

All proposals will be contingent on bidder providing firm transmission and must be able to be designated by PacifiCorp’s Commercial and Trading function as a Network Resource in the western balancing authority area under the network integration transmission service contract between PacifiCorp Transmission ([**www.oasis.pacificorp.com**](http://www.oasis.pacificorp.com)) and PacifiCorp Energy Supply Management.

PacifiCorp has no obligation to enter into definitive agreements with any Bidder to this RFP and may terminate or modify the RFP at any time without liability or obligation to any Bidder. This RFP shall not be construed as preventing the Company from entering into any agreement that it deems appropriate at any time before, during, or after the RFP process is complete.

II. Information Requested from Bidders

**SECTION 1. PROPOSAL REQUIREMENTS**

Bidders will be required to fill out the following and provide the following Term Sheet when submitting their proposals. Contract pricing must be submitted by Seller on Due Date at 9:00 am PPT and Bidders must hold their prices until 11:00 am PPT. PacifiCorp will contact Bidders on Due Date prior to 11:00 PPT to inform Bidders whether their proposal was selected for execution. Bidders are to email the following TERM SHEET and any proposed changes to Appendix 1 Umbrella Agreement to [RFPmarket@pacificorp.com](mailto:RFPmarket@pacificorp.com)

**TERM SHEET**

Seller: Counterparty

Buyer: PacifiCorp

Term: 2016 through 2018

Quantity: Minimum bid of 25 MW in 25 MW increments

Delivery Term: Product One: July – September (all months inclusive, Q3) of each calendar year and or

Product Two: January – December of each calendar year.

Point of Delivery: PACW (see defined Point of Delivery below)

Products Product One: Q3 Standard On-Peak (6x16); Monday through Saturday HE 0700 – HE 2200 PPT, excluding NERC holidays for Q3, and

Product Two: Flat Calendar product. All hours HE 0100 – HE 2400 PPT, including NERC holidays.

Energy Price: Please specify energy price ($/MWh) for all Delivery Months in each year in the Term.

Quality of Product: WSPP Schedule C.

Pre-scheduling: Pre-scheduling will be pursuant to the WECC ISAS daily pre-scheduling calendar and the WECC Business Practices.

Credit Requirements: Credit requirements will be evaluated based on the Bidders’ credit rating and the Product, Quantity, Delivery Term and the Price of the Bidders’ proposals.

Counterparty Name (Seller): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Contact Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| --- | --- | --- | --- | --- | --- |
| **Delivery Point** | **Delivery Months** | **Year(s)** | **Delivery Schedule** | **Quantity (MW)** | **Price ($/MWh)** |
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**POINT OF DELIVERY**

PacifiCorp seeks resources that are capable of delivery into or in PacifiCorp’s western balancing authority area. If the source is located within the Bonneville Power Administration or another balancing authority area, the Bidder must show they have all necessary transmission services, including: interconnection; transmission; balancing; reserve or other applicable balancing authority services from the resource to the delivery point to be able to schedule to the point(s) of interconnection into PACW.

West System Points of Delivery (PACW)

* Mid-Columbia – Yakima Area
  + Midway 230 kV
  + Wanapum/Vantage 230 kV
* California Oregon Border
* Portland
  + Troutdale 230 kV
* Willamette Valley
  + Alvey 500 kV
  + Fry 230 kV
* Southern Oregon
  + Chiloquin 230 kV
  + Dixonville 230 kV
  + Meridian 230 kV
  + Reston 230 kV
* Central Oregon
  + Bend Area 69 kV
  + Plot Butte 69/230 kV
  + Ponderosa 230 kV
  + Redmond 69/115 kV
* Oregon Coast
  + Astoria to Tillamook 115 kV
  + Boyer (Lincoln City) 115 kV
  + Fairview (Coos Bay) 115/230 kV
* Within the Western Balancing Authority Area – The point of interconnection between the resource, or the electrical system to which the resource is connected, and PacifiCorp’s transmission system.
* Scheduled to the point(s) of interconnection between PacifiCorp’s western balancing authority area and the Bonneville Power Administration or Portland General Electric such that transfer limitations are not exceeded. If the source located within the Bonneville Power Administration balancing authority area, the Bidder must show they have balancing authority area services from the resource to the delivery point.

**SECTION 2. CREDIT REQUIREMENTS**

PacifiCorp will not accept collateral thresholds, credit ratings triggers, general adequate assurances language or similar language that might require the Company to provide performance assurances to the Bidder. However, PacifiCorp may require the Bidder to provide a commitment letter(s) from a proposed guarantor(s) and/or from a financial institution(s) that would be issuing a letter of credit as performance assurances on behalf of the Bidder. PacifiCorp will require each Bidder to provide an acceptable commitment letter(s) (if applicable) twenty (20) business days after the Bidder has been selected for the Final Shortlist. The amount of performance assurances to be provided will be determined based upon factors which include the following:

1. The Credit Rating of the Bidder and the entity(ies) providing credit assurances on behalf of the Bidder, if applicable.
2. Terms of the underlying contract.
3. The volume to be delivered.

In order for PacifiCorp to perform a credit evaluation on the Bidder or the entity providing credit assurances on its behalf, audited financial statements (including balance sheet, income statement, and cash flow statement) for the three (3) most recent fiscal years must be provided to the Company.

The Credit Rating is defined as the lower of: x) the most recently published senior, unsecured long term debt rating (or corporate rating if a debt rating is unavailable) from Standard & Poor’s (S&P) and/or y) the most recently published senior, unsecured debt rating (or corporate rating if a debt rating is unavailable) from Moody’s Investor Services. If option x) and y) are not available, the Credit Rating will be determined by the Company through an internal process review utilizing a proprietary credit scoring model developed in conjunction with a third party. All Bidders will receive a Credit Rating which will be used in determining the amount of any credit assurances to be posted. With few exceptions, PacifiCorp will expect sellers with sub investment-grade credit ratings (or being of similar creditworthiness) to provide performance assurances acceptable to the Company.

Please note that a financial institution providing a letter of credit as performance assurances on behalf of the Bidder must have at all times a Credit Rating of at least ‘A’ and ‘A2’ from S&P and Moody’s, respectively, and have assets (net of reserves) of at least $10,000,000,000. Should the financial institution providing credit assurances on behalf of the Bidder fail to meet these minimum requirements PacifiCorp will require credit assurances from a replacement financial institution that does meet the requirements.

**SECTION 3. BIDDER’S CREDIT INFORMATION**

**Please provide the following information to enable PacifiCorp to evaluate the financial viability of the Bidder and any entity(ies) providing credit assurances on behalf of the Bidder, if applicable.**

**Bidder’s Credit Information**

**1. Credit information for Bidder**

A. Exact legal name and address of Bidder:

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B. Debt Ratings from S&P and/or Moody’s (please provide senior unsecured long term debt rating (or corporate rating if a debt rating is unavailable). Please indicate type of rating, rating, and source:

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C. Please attach copies of audited financial statements (including balance sheet, income statement, and cash flow statement) for the three most recent fiscal years.

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| --- |
| Fiscal Year End: |

D. Identify pending legal disputes (describe):

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E. Please state whether Bidder is or has within the past five (5) years been the debtor in any bankruptcy proceeding.

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F. If Bidder is unable to provide audited financial statements or is relying upon another entity to provide credit assurances on its behalf, Bidder must indicate so here and complete the following section.

|  |
| --- |
| Is Bidder unable to provide audited financial statements? |
| Is Bidder relying upon another entity(ies) to provide credit assurances on Bidder’s behalf? |

G. Bidder should demonstrate its ability (and/or the ability of its credit support provider to provide the required security, including its plan for doing so (including type of security, sources of security, and a description of its credit support provider).

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H. Bidder should provide a reasonable demonstration of its ability to finance the proposed project based on past experience and a sound financial plan identifying the proposed sources for debt and equity and evidence that the project is financeable.

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**2. Credit information for entity(ies) providing credit assurances on behalf of Bidder (if applicable)**

A. Exact legal name and address of entity(ies) providing credit assurances on behalf of Bidder:

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| --- |
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|  |

B. Describe relationship to Bidder and describe type of credit assurances to be provided (e.g., parental guaranty, letter of credit, etc.). Bidder must provide to Company a letter(s) of commitment acceptable to Company from the entity(ies) providing the credit assurances on behalf of the Bidder executed by an authorized signatory and indicating the amount and form of credit assurances it will provide. It should be noted that more than one commitment letter, or more than one form of commitment letter, may be necessary.

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C. Debt Ratings from S&P and/or Moody’s (please provide senior unsecured long term debt rating (or corporate rating if a debt rating is unavailable). Please indicate type of rating, rating, and source:

|  |
| --- |
|  |
|  |

D. Please attach copies of audited financial statements (including balance sheet, income statement, and cash flow statement) for the three most recent fiscal years.

|  |
| --- |
| Fiscal Year End: |

E. Pending legal disputes (describe):

|  |
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F. Please state whether entity(ies) providing credit assurances on behalf of the Bidder is or has within the past five (5) years been the debtor in any bankruptcy proceeding.

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**COMPANY RESERVATION OF RIGHTS AND DISCLAMERS**

The Company reserves the right, without qualification and in its sole discretion, to reject any or all proposals, and to terminate this RFP in whole or in part at any time. The Company further reserves the right without qualification and in its sole discretion to decline to enter into any agreement with any Bidder for any reason, including, but not limited to, change in regulations or regulatory requirements that impact the Company and/or any collusive bidding or other anti-competitive behavior or conduct.

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| --- | --- | --- |
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1. The maximum effective transaction period is 36 consecutive months. [↑](#footnote-ref-1)
2. WUTC Docket UE-140546. [↑](#footnote-ref-2)
3. Table 1 shows the capacity contribution of resources, with incremental conservation program savings included as a reduction in the obligation. Table 2 shows new resource capacity on a “nameplate” basis. Because the capacity contribution of a resource is not necessarily equal to the nameplate capacity, the total capacity [↑](#footnote-ref-3)
4. PacifiCorp will comply with WAC 480-107-035(3), which states, "After the project proposals have been opened for ranking, the utility must make available for public inspection at the utility's designated place of business a summary of each project proposal and a final ranking of all proposed projects." [↑](#footnote-ref-4)