

WN U-4 Second Revised Sheet No. 279
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Ellensburg Telephone Company d/b/a FairPoint Communications

SCHEDULE NO. 39

PROMOTIONS

1. One, Two or Three Months Credit Promotion

A. During the period November 12, 2013 through February 9, 2014, business and residence customers may be eligible to participate in the promotion below.

1. The following customers may be eligible for this promotion:

- Any existing FairPoint business or residence customer upgrading from month-to-month to a 3 month term commitment
- Any new FairPoint business or residence customer purchasing a product or service with an eligible term commitment
- Any existing FairPoint business or residence customer whose current term commitment for products and services has expired or will expire within 90 days

2. FairPoint business or residence customers who select term products and services may receive the following discounts during this promotion:

- A one-time credit will be applied, equal to 1 month of service, when an existing customer subscribes to any product or service for a 3 month term commitment
- A one time credit will be applied, equal to 1 month of service, when a new customer subscribes to any product or service for a 3 month term commitment
- A one time credit will be applied, equal to 2 months of service, when a customer subscribes to any product or service for a 1 year term commitment
- A one-time credit will be applied, equal to 3 months of service, when a customer subscribes to any product or service for a 2 year term commitment

The rates referred to above exclude taxes, EUCL, fees and surcharges. The total amount of the credit is capped at 3 months or \$2000.00, whichever is less, for qualifying customers.

B. Any customer who discontinues the Company's service prior to completing the committed period will no longer qualify for the promotion, and will be billed the Early Termination Fee associated with their service, as well as the amount previously credited for this promotion.

C. Any customer who requires special construction work to establish service with the Company is excluded from this promotion.

D. This promotional offering will be made under the terms and conditions of the Tariff and will not extend beyond February 9, 2014. The rates, terms and conditions for the services in this promotional offer apply except to the extent provided by this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by FairPoint Communications.

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Effective: November 13, 2013

Ellensburg Telephone Company d/b/a FairPoint Communications
 Patrick L. Morse, Senior Vice President - Government Affairs