

syndicated credit facility. The Facility is substantially similar to the Company's prior credit facility. It is crucial that NW Natural have a committed source of short-term liquidity in case it is unable to issue commercial paper notes from time to time. Additionally, even in the event the Company can utilize its commercial paper program, the Facility provides reasonable assurance to creditors and others that the Company would have access to cash and working capital should it be unable to sell its commercial paper in the future. Dislocations in the financial markets have demonstrated that the time to ensure adequate credit is when the market is stable or a company's financial condition is strong, not when either is facing a crisis. Securing a back-up line of credit is generally required for a commercial paper rating.

The following information is furnished in support of this Statement:

(1) A description of the purposes for which the issuance is made, including a certification by an officer authorized to do so that the proceeds from any such financing are for one or more of the purposes allowed by RCW 80.08.30:

The purpose of the Facility is primarily to provide a committed source of short-term liquidity in case NW Natural is unable to issue short-term commercial paper notes from time to time. The purposes for which individual borrowings under the Facility are proposed to be used, if and as required, are to arrange for the construction, completion, extension, or improvement of the Company's facilities; the discharge or refunding of the Company's obligations, the reimbursement of moneys actually expended from income or other moneys in the treasury of the Company not secured by or obtained from the issue of stock or stock certificates or other evidence of interest or

ownership, or bonds, notes or other evidence of indebtedness of the Company for any of the aforesaid purposes except maintenance of service.

(2) A description of the proposed issuance including the terms of the financing:

NW Natural's primary source of short-term funds is commercial paper notes payable. NW Natural issues commercial paper under Sales Agreements with Wells Fargo Bank and Bank of America.

The Company proposes to enter into a credit agreement for the Facility (the "Credit Agreement"), substantially upon the terms described in the attached Term Sheet, with JPMorgan Chase Bank, N.A. as administrative agent, and Bank of America, N.A. and Wells Fargo Securities, LLC as co-syndication agents, providing for a committed revolving line of credit to be used primarily as a back-up facility for the Company's commercial paper borrowings. The aggregate amount of the proposed Facility is \$300,000,000, with an accordion feature authorizing increases in the line of credit up to an additional \$150,000,000. Under the terms of the Credit Agreement, NW Natural will pay an arrangement fee, upfront fees, administrative agent fees and annual commitment fees but is not required to maintain compensating bank balances. The interest rates on borrowings under the lines of credit, if any, are based on the Company's debt ratings and on current market rates.

The Credit Agreement will require that credit ratings be maintained in effect at all times and that notice be given of any change in NW Natural's debt or corporate ratings. A change in NW Natural's credit rating will not be an event of default, nor will the maintenance of a specific minimum level of credit rating be a condition to drawing upon the lines of credit. However, interest rates on any loans outstanding

under the lines of credit are tied to credit ratings, which would increase or decrease the cost of borrowing under the lines of credit, if any, when ratings are changed.

The Credit Agreement will not include a “material adverse change” clause that would entitle the bank to terminate the lending commitment and accelerate the maturity of any borrowings outstanding if there were a material adverse change in the Company’s operations or financial condition. Instead, the Credit Agreement will require that the Company maintain an indebtedness to total capitalization ratio, as defined in the Credit Agreement, of 70 percent or less. Failure to comply with this covenant would entitle the banks to terminate their lending commitments and to accelerate the maturity of all amounts outstanding. The Company was in compliance at December 31, 2011 with a similar covenant in its current credit facility.

The maturity dates for any individual borrowings under the Facility would be on or about December 2017, subject to two additional one-year extensions. However, the Company may prepay any Adjusted Base Rate (ABR) Loan (to be defined in the Credit Agreement), in a minimum amount of \$10,000,000, without premium payment or penalty. The Company may prepay a Eurodollar Loan (to be defined in the Credit Agreement), but the Company will have to pay breakage charges and costs if prepaid on a date other than the end of an interest period.

The interest rates that would be applicable to any loans under the Facility are defined in the Term Sheet. The selections or definitions of interest rates are specified as a spread over benchmark interest rates in effect from time to time, such as the prime rate, the Federal Funds Effective Rate or the Adjusted London Interbank Overnight Rate (LIBOR), each as defined in the Term Sheet. The spreads applicable to the Company currently depend on the level of the Company’s credit ratings on unsecured long-term debt as published by Moody’s Investors Service, and one level

below the Company's credit rating on secured long-term debt as published by Standard & Poor's, two nationally recognized credit rating agencies.

The table below outlines the proposed pricing grid for the Facility.

Debt Rating⁽¹⁾	Facility Fee	Applicable Margin for ABR Loans	Applicable Margin for Eurodollar Loans / LC Fee Rate	All-in Drawn (including Facility and Utilization Fees)
≥ AA- / Aa3	7.0 bps	0.0 bps	68.0 bps	75.0 bps
A+ / A1	8.0 bps	0.0 bps	79.5 bps	87.5 bps
A / A2	10.0 bps	0.0 bps	90.0 bps	100.0 bps
A- / A3	12.5 bps	0.0 bps	100.0 bps	112.5 bps
BBB+ / Baa1	17.5 bps	7.5 bps	107.5 bps	125.0 bps
BBB / Baa2	22.5 bps	27.5 bps	127.5 bps	150.0 bps
≤ BBB- / Baa3	27.5 bps	47.5 bps	147.5 bps	175.0 bps

(1) The Facility Fee, the Applicable Margin for ABR Loans, the Applicable Margin for Eurodollar Loans and the LC Fee Rate shall be the applicable rate per annum set forth in the table above opposite the Rating (as defined below) from Standard & Poor's ("S&P") or Moody's Investors Service Inc. ("Moody's"), changing when any applicable Rating changes. For purposes of the foregoing, "Rating" means the rating assigned by S&P or Moody's, as applicable, of the Company's senior, unsecured long-term debt; provided that (a) if the Company's senior, unsecured long-term debt is not rated by S&P, "Rating" for S&P shall mean the rating that is one grade below the rating assigned by S&P to the Company's senior, secured long-term debt and (b) if the Company's senior, unsecured long-term debt is not rated by Moody's, "Rating" for Moody's shall mean the rating that is one grade below the rating assigned by Moody's to the Company's senior, secured long-term debt. In the case of a difference between Ratings by S&P and Moody's of (i) one ratings grade, the Rating shall be the higher of the two ratings and (ii) more than one ratings grade, the Rating shall be the rating that is one grade below the higher of the two ratings.

The table below summarizes the Company's current debt credit ratings from S&P and Moody's.

	S&P	Moody's
Type	Senior secured	Senior unsecured
Credit Rating	A+	A3
Outlook	Stable	Stable

Under the terms of the proposed Credit Agreement, the Company has selected an ABR Rate and a Eurodollar Rate (both as defined in the Term Sheet) as required interest rate options. The banks must offer ABR and Eurodollar Loans if the

Company decides to draw down on the credit line. Full terms of the line of credit will be set forth in the form of Credit Agreement and the schedule of fees, the material terms of which are included in the Term Sheet attached to this filing.

The estimated fees and expenses in connection with the five-year Facility are as follows:

	<u>Estimated</u>
Commitment Fees	\$1,500,000
Agent fee	75,000
Upfront fees	495,000
Arrangement fee	450,000
Out-of-pocket legal and administrative costs to agent	50,000
Printing and Engraving Expenses	None
Counsel Fees	50,000
Miscellaneous Expenses (e.g. freight, postage, travel)	2,000
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Total fees and expenses	\$2,622,000

Fees for NW Natural's Facility total \$2,622,000, including \$300,000 per year in commitment fees (paid quarterly), an annual agent fee of \$15,000, and approximately \$495,000 in upfront fees (paid at the outset of the initial five-year period). In addition, an arrangement fee of \$450,000 will be paid for the syndication arrangements. The Company will also pay out-of-pocket legal and other costs to the administrative agent, which are estimated to total \$50,000, and \$52,000 in other legal and miscellaneous expenses. The average annual cost of the credit line is approximately 12 basis points (0.117 percent), or \$524,400, which is higher than the average cost of the Company's existing five-year syndicated credit facility, reflecting

current market pricing due to the current market environment coupled with lender demand for solid investment grade borrowers. The Company believes these fees are competitive for credit lines of this size and for a company with NW Natural's credit profile.

The Company has not drawn down on its existing credit facility in recent years, and there were no outstanding balances of borrowings under the current NW Natural lines of credit as of December 31, 2011.

The Company solicited proposals for the Facility from each of the five banks in its current credit facility. In addition, the Company held discussions with other banks and reviewed market terms for recent facilities of a similar size and type. The Company asked each lead bank, of which there were three, to submit proposals for the commitment fees, upfront fees and other pricing terms that would apply to the Facility. Based on these proposals, the relative strength of the banks, capability of the banks to execute on the facility, the banks' ability in and experience serving the natural gas and energy industry, and need of the Company to select a diverse banking group to reduce the Company's risk exposure, the Company selected one bank to act as Administrative Agent, two banks to act as co-lead arrangers and joint bookrunners, and negotiated the terms and conditions so as to maximize the flexibility with respect to borrowing conditions while minimizing to the extent practicable the total amount of the fees. The Company then selected additional banks within the syndication based on the bank's level of interest and commitment, the strength and capability of execution, ability in and experience serving the natural gas and energy industry, and the composition of the other banks in the syndication to increase the diversification of the banking group in the Facility.

No securities issued in connection with the Facility are issued *pro rata* to existing holders of any other securities of the Company, and no securities issued in

Attachment

Copy of the **Term Sheet**.

A final copy of the Credit Agreement will be filed when available.