Original Sheet 11

PROMOTIONS

10. Large Customer Discount Promotion

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Beginning June 1, 2012 through August 29, 2012, business customers who subscribe for a 12-month or 36-month commitment will be eligible for a discount on:

- Voice Access: B1, Centrex, Key, PBX and DTS trunk circuits; and the recurring (non-usage-based) calling plan packages (EAS, ECC, ECP, MCA, LOS, & OCP)
- Voice Access Features: Hunting, Voicemail, Caller ID, 3-Way Calling, Call Forwarding, Speed Calling, Call Waiting, and recurring DID Charges including charges for blocks of numbers.
- Data Services: Frame Relay and digital Private Line circuits.

Customers must commit to a monthly recurring revenue commitment per account for eligible services that will remain constant during the commitment period. If at any time during the commitment period, the actual monthly charges for a given account are less than 70% of the recurring revenue commitment, the customer will be charged the difference between the monthly recurring revenue commitment and the actual monthly charges before the discount is applied. A maximum monthly discount of \$2,000 applies per account.

A 30 day minimum disconnect notice applies to all discontinued services. If a customer disconnects all services prior to the end of the commitment period, the customer will be charged a lump sum equal to 70% of the monthly recurring revenue commitment multiplied by the number of months remaining in the commitment period.

This discount can not be combined with any other promotional or term commitment discount offer.

Applicable Exchanges: Raymond and South Bend

12 month discount 10% 36 month discount 20%

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