

**TABLE A. PRESENT AND PROPOSED RATES**  
**PACIFIC POWER & LIGHT COMPANY**  
**ESTIMATED EFFECT OF PROPOSED PRICES FOR ELIMINATION OF SCHEDULE 96**  
**ON REVENUES FROM ELECTRIC SALES TO ULTIMATE CONSUMERS**  
**IN WASHINGTON**  
**12 MONTHS ENDED DECEMBER 2011**

Line No.	Description (1)	Curr. Sch. No. (2)	Avg. Cust. (3)	MWH (4)	Present Base Revenues (\$000) (5)	Change	
						(\$000) (6)	% (7) (6)/(5)
<b>Residential</b>							
1	Residential Service	16/18	104,004	1,612,212	\$135,313	(\$887)	-0.7%
2	<b>Total Residential</b>		104,004	1,612,212	\$135,313	(\$887)	-0.7%
<b>Commercial &amp; Industrial</b>							
3	Small General Service	24	18,525	540,281	\$45,272	(\$297)	-0.7%
4	Partial Requirements Service	33	0	0	\$0	\$0	-0.6%
5	Large General Service <1,000 kW	36	1,055	871,133	\$61,693	(\$401)	-0.6%
6	Agricultural Pumping Service	40	5,253	150,079	\$11,869	(\$77)	-0.6%
7	Partial Requirements Service => 1,000 kW	47	1	1,364	\$240	(\$1)	-0.2%
8	Large General Service => 1,000 kW	48	58	804,397	\$46,269	(\$306)	-0.7%
9	Recreational Field Lighting	54	28	244	\$22	(\$0)	-0.8%
10	<b>Total Commercial &amp; Industrial</b>		24,920	2,367,498	\$165,365	(\$1,081)	-0.7%
<b>Public Street Lighting</b>							
11	Outdoor Area Lighting Service	15	2,591	3,461	\$487	(\$4)	-0.8%
12	Street Lighting Service	51	155	3,305	\$657	(\$5)	-0.8%
13	Street Lighting Service	52	18	324	\$51	(\$0)	-0.7%
14	Street Lighting Service	53	205	4,666	319	(\$2)	-0.8%
15	Street Lighting Service	57	41	1,959	236	(\$2)	-0.8%
16	<b>Total Public Street Lighting</b>		3,010	13,715	\$1,751	(\$13)	-0.8%
17	<b>Total Sales to Standard Tariff Customers</b>		131,934	3,993,425	\$302,429	(\$1,981)	-0.7%
18	Total AGA				\$828		
19	<b>Total Sales to Ultimate Consumers</b>		131,934	3,993,425	\$303,256	(\$1,981)	-0.7%