

WN U-10
CenturyTel of Washington, Inc.
Exchange and Network Services

Section 16

Original Sheet 6

PROMOTIONS

5. Enhanced Service Anniversary Thank You Offer

(N)

From February 10, 2011 through May 10, 2011, business customers with 99 lines/trunks or fewer who are not currently subscribed to the Company's High Speed Internet Service and have retained local regulated service with the Company for one year or for two years are eligible for a one-time invoice credit of up to \$10. Eligible customers who are contacted by the Company or contact the Company to request this promotion will receive the invoice credit when they respond to this promotion during their service anniversary month (the month during which service was initially established and retained without a break in service) and discuss their account with a Company representative. The representative will review the customer's account and offer to discuss the customer's services and service needs, as well as the customer's overall satisfaction to ensure the customer is subscribed to the most appropriate services for their business needs.

Business customers, who have retained service for three years, four years, or five years, are eligible to receive an upgrade to 1.544 Mbps High Speed Internet at no additional charge for three months, when they respond to the promotion during their service anniversary month. If 1.544 Mbps High Speed Internet is not available, customers with three years of continued service will receive a one-time invoice credit of up to \$25, and customers with four or five years of continued service will receive a one-time invoice credit of up to \$30.

Customers with six years or longer of continued service with the Company will receive a one-time invoice credit of up to \$35 when they respond to this promotion during their service anniversary month.

The actual amounts of the invoice credits issued will be the sum of the customer's monthly recurring charges (excluding long distance, taxes, surcharges, and other fees) or the credit amounts stated herein, whichever is less.

For customers with multiple service locations, the invoice credit is available in conjunction with the service anniversary date associated with the oldest account for services at a given customer location. A single credit per location is allowed. The invoice credit will be applied to the customer's invoice within two billing cycles after the date on which customers discuss their account with a Company representative.

(N)