

WN U-3
 UNITED TELEPHONE COMPANY OF THE NORTHWEST
 d/b/a Embarq

Schedule AE-1
 1st Revised Sheet 12.5
 Cancels Original Sheet 12.5

EXCHANGE SERVICE RATES

COMPETITIVE RESPONSE

B. BUSINESS CUSTOMER INCENTIVE PROGRAM (Cont'd)

1. GENERAL (Cont'd)

m. Business Save Program

Business customers **may** be eligible for two bill credits when they contact the Company to inform them that they have received a better priced offer for the same or comparable service(s) from a competitor, or when they contact the Company to disconnect service(s) and agree to retain their service(s) with the Company. **To be eligible**, the customer's charges for the specific service(s) for which they have received the offer must equal or exceed \$25 (excluding long distance, taxes, surcharges, and other fees) **and the customer must agree to retain the service(s) for one year after receiving the bill credit**. The credits, as specified below, may be up to this amount, but will not exceed the customer's monthly charges (excluding long distance, taxes, surcharges, and other fees) and will be reflected on the customer's bill for the first and third month bills following the customer's acceptance of this program. **Customers who discontinue service(s) for which the credits were issued prior to one year after issuance of the credits will be assessed all charges originally waived under the program.**

<u>Monthly Charges</u>	<u>Credit Amount (up to)</u>
\$25.00 - \$ 50.00	\$ 50
\$50.01 - \$100.00	\$ 100
\$100.01 - \$250.00	\$ 250
\$250.01 - \$500.00	\$ 500
\$500.01 - \$750.00	\$ 750
Over \$750	\$1,000

The benefits awarded under this program may not be combined with the benefits of any other currently available program.

WN U-3
 UNITED TELEPHONE COMPANY OF THE NORTHWEST
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Schedule AE-1
 1st Revised sheet 12.7
 Cancels Original Sheet 12.7

EXCHANGE SERVICE RATES

COMPETITIVE RESPONSE

B. BUSINESS CUSTOMER INCENTIVE PROGRAM (Cont'd)

1. GENERAL (Cont'd)

p. **COMPETITIVE BUSINESS OFFER – (One Bill Credit @ 100% MRC)**

(M)
(N)

Existing business customers may be eligible for one bill credit when they contact the Company to inform them that they have received a better priced offer for the same or comparable service(s) from a competitor, or when they contact the Company to disconnect service(s) and agree to retain their service(s) with the Company. To be eligible, the customer's charges for the specific service(s) for which they have received the offer must equal or exceed \$25 (excluding long distance, taxes, surcharges, and other fees) and the customer must agree to retain the service(s) for one year after receiving the bill credit. The credit, as specified below, may be up to this amount, but will not exceed the customer's monthly charges (excluding long distance, taxes, surcharges, and other fees) and will be reflected on the customer's bill for the first month bill following the customer's acceptance of this program. Customers who discontinue service(s) for which the credit was issued prior to one year after issuance of the credit will be assessed all charges originally waived under the program.

<u>Monthly Charges</u>	<u>Credit Amount (up to)</u>
\$25.00 - \$ 50.00	\$ 50
\$50.01 - \$100.00	\$ 100
\$100.01 - \$250.00	\$ 250
\$250.01 - \$500.00	\$ 500

The benefits awarded under this program may not be combined with the benefits of any other currently available program.

q. **COMPETITIVE BUSINESS OFFER – (Two Bill Credits @ 50% MRC)**

Existing business customers will be eligible to receive two bill credits when they contact the Company to inform them that they have received a better priced offer for the same or comparable service(s) from a competitor, or when they contact the Company to disconnect service(s) and agree to retain their service(s) with the Company. The customer's charges for the specific service(s) for which they have received the offer must equal or exceed \$25 (excluding long distance, taxes, surcharges, and other fees). The credits, as specified below, may be up to this amount, but will not exceed 50% of the customer's monthly charges (excluding long distance, taxes, surcharges, and other fees) and will be reflected on the customer's first and third month bills following the customer's acceptance of this program.

<u>Monthly Charges</u>	<u>Credit Amount (up to)</u>
\$25.00 - \$ 50.00	\$ 25
\$50.01 - \$100.00	\$ 50
\$100.01 - \$250.00	\$ 125
\$250.01 - \$500.00	\$ 250

The benefits awarded under this program may not be combined with the benefits of any other currently available program.

(N)

(M) Material previously appearing on this sheet is now found on Original Sheet 12.8.

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Schedule AE-1

Original Sheet 12.8

EXCHANGE SERVICE RATES

COMPETITIVE RESPONSE

B. BUSINESS CUSTOMER INCENTIVE PROGRAM (Cont'd)

2. LIMITATIONS

1. These programs are not available to customers for whom installation of the Company's tariffed services required special construction or special configurations.
2. There is no limit to the number of times a customer can receive these incentives provided that the customer meets the required commitment level with each subsequent order.
3. To qualify for these offers, business customers are required to have a satisfactory credit rating with the Company.
4. The Company reserves the right to discontinue this offer.

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(M)

(M) Material now appearing on this sheet was previously found on Original Sheet 12.7.

