

WN U-3
 UNITED TELEPHONE COMPANY OF THE NORTHWEST
 d/b/a Embarq

Schedule AE-1
 1st Revised Sheet 12.5
 Cancels Original Sheet 12.5

EXCHANGE SERVICE RATES

COMPETITIVE RESPONSE

B. BUSINESS CUSTOMER INCENTIVE PROGRAM (Cont'd)

1. GENERAL (Cont'd)

m. Business Save Program

Business customers will be eligible for two bill credits when they contact the Company to inform them that they have received a better priced offer for the same or comparable service(s) from a competitor, or when they contact the Company to disconnect service(s) and agree to retain their service(s) with the Company. The customer's charges for the specific service(s) for which they have received the offer must equal or exceed \$25 (excluding long distance, taxes, surcharges, and other fees). The credits, as specified below, may be up to this amount, but will not exceed the customer's monthly charges (excluding long distance, taxes, surcharges, and other fees) and will be reflected on the customer's bill for the first and **second** month bills following the customer's acceptance of this program. (C)

| <u>Monthly Charges</u> | <u>Credit Amount (up to)</u> |
|------------------------|------------------------------|
| \$25.00 - \$ 50.00 | \$ 50 |
| \$50.01 - \$100.00 | \$ 100 |
| \$100.01 - \$250.00 | \$ 250 |
| \$250.01 - \$500.00 | \$ 500 |
| \$500.01 - \$750.00 | \$ 750 |
| Over \$750 | \$1,000 |