### Exh. AMM-13

WUTC DOCKET: UE-200900 UG-200901 UE-200894 EXHIBIT: AMM-13 ADMIT I W/D REJECT I

# BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

DOCKET NO. UE-20\_\_\_\_\_

DOCKET NO. UG-20\_\_\_\_\_

EXH. AMM-13

ADRIEN M. MCKENZIE

REPRESENTING AVISTA CORPORATION

#### FLOTATION COST STUDY

#### ELECTRIC & GAS UTILITIES

			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
				<b>(1)</b>		Underwriting		0.00	Total	Gross Proceeds	
<b>N</b> .7	a	a		Shares	Offering	Discount	Underwriting	Offering	Flotation	Before Flot.	Cost
	Sym	Company ALLETE	Date 2/27/2014	<b>Issued</b>	Price	(per share)	Discount	Expense \$450,000	Costs \$6,056,825	Costs	(%) 3.781%
1	ALE 1 NT			3,220,000	\$49.75 \$52.63	\$1.74125 \$0.20500	\$5,606,825 \$1,468,412		\$6,056,825 \$1,968,413	\$160,195,000	
2 3	LNT AEE	Alliant Energy	11/14/2019 8/5/2019	3,717,502	\$52.63 \$74.30	\$0.39500 \$0.12000	\$1,468,413 \$905,905	\$500,000 \$750,000		\$195,652,130	1.006% 0.295%
3 4	AEE	Ameren Corp. American Elec Pwr	8/3/2019 4/2/2009	7,549,205 69,000,000	\$74.30 \$24.50	\$0.12000 \$0.73500	\$903,903 \$50,715,000	\$730,000 \$400,000	\$1,655,905 \$51,115,000	\$560,905,932 \$1,600,500,000	0.295% 3.024%
4 5	AGR	Avangrid, Inc.	4/2/2009	09,000,000	\$24.30	\$0.75500	\$30,713,000 N/A	\$400,000	\$51,115,000	\$1,690,500,000	5.024%
6	AVA	Avista Corp.	12/13/2006	3,162,500	\$25.05	\$0.48000	\$1,518,000	\$300,000	\$1,818,000	\$79,220,625	2.295%
7	BKH	Black Hills Corp.	11/19/2015	6,325,000	\$40.25	\$0.48000 \$1.40875	\$8,910,344	\$1,200,000	\$10,110,344	\$254,581,250	3.971%
8	CNP	CenterPoint Energy	9/27/2018	60,550,459	\$40.25 \$27.25	\$0.75000	\$45,412,844	\$1,000,000	\$46,412,844	\$1,650,000,008	2.813%
9	CMS	CMS Energy Corp.	3/31/2005	23,000,000	\$12.25	\$0.42880	\$9,862,400	\$325,000	\$10,187,400	\$281,750,000	3.616%
10	ED	Consolidated Edison (a)	5/7/2019	5,800,000	\$84.83	\$0.59000	\$3,422,000	\$400,000	\$3,822,000	\$492,014,000	0.777%
11	D	Dominion Energy (a)	3/29/2018	20,000,000	\$67.33	\$1.89420	\$37,884,000	\$450,000	\$38,334,000	\$1,346,516,000	2.847%
12	DTE	DTE Energy Co.	10/29/2019	2,400,000	\$126.00	\$3.15000	\$7,560,000	\$300,000	\$7,860,000	\$302,400,000	2.599%
13	DUK	Duke Energy Corp. (a)	11/18/2019	25,000,000	\$85.99	\$2.66000	\$66,500,000	\$592,000	\$67,092,000	\$2,149,750,000	3.121%
14	EIX	Edison International	7/30/2019	28,000,000	\$68.50	\$1.62688	\$45,552,500	\$725,000	\$46,277,500	\$1,918,000,000	2.413%
15	EE	El Paso Electric Co.		-,,			N/A	,	,	, ,,,	
16	ETR	Entergy Corp.	6/8/2018	13,289,037	\$75.25	\$0.80000	\$10,631,230	\$650,000	\$11,281,230	\$1,000,000,034	1.128%
17	EVRG	Evergy Inc.					N/A				
18	ES	Eversource Energy	5/30/2019	15,600,000	\$71.48	\$1.69000	\$26,364,000	\$615,000	\$26,979,000	\$1,115,088,000	2.419%
19	EXC	Exelon Corp.	6/13/2014	57,500,000	\$35.00	\$1.05000	\$60,375,000	\$600,000	\$60,975,000	\$2,012,500,000	3.030%
20	FE	FirstEnergy Corp.	9/15/2003	32,200,000	\$30.00	\$0.97500	\$31,395,000	\$423,000	\$31,818,000	\$966,000,000	3.294%
21	FTS	Fortis Inc.					N/A				
22	HE	Hawaiian Elec.	3/20/2013	7,000,000	\$26.75	\$1.00312	\$7,021,840	\$450,000	\$7,471,840	\$187,250,000	3.990%
23	IDA	IDACORP, Inc.	12/10/2004	4,025,000	\$30.00	\$1.20000	\$4,830,000	\$300,000	\$5,130,000	\$120,750,000	4.248%
24	MGEE	E MGE Energy	9/10/2004	1,265,000	\$31.85	\$1.03500	\$1,309,275	\$125,000	\$1,434,275	\$40,290,250	3.560%
25	NEE	NextEra Energy, Inc. (a)	11/3/2016	13,800,000	\$124.00	\$1.89000	\$26,082,000	\$750,000	\$26,832,000	\$1,711,200,000	1.568%
26	NWE	NorthWestern Corp. (a)	9/30/2015	1,100,000	\$51.81	\$1.33000	\$1,463,000	\$1,000,000	\$2,463,000	\$56,991,000	4.322%
27	OGE	OGE Energy Corp.	8/22/2003	5,324,074	\$21.60	\$0.79000	\$4,206,018	\$325,000	\$4,531,018	\$114,999,998	3.940%
28	OTTR	Otter Tail Corp.					N/A				
29	PNW	Pinnacle West Capital	4/9/2010	6,900,000	\$38.00	\$1.33000	\$9,177,000	\$190,000	\$9,367,000	\$262,200,000	3.572%
30	PNM	PNM Resources	1/7/2020	5,375,000	\$47.21	\$1.99000	\$10,696,250	\$750,000	\$11,446,250	\$253,753,750	4.511%
31	POR	Portland General Elec.	6/13/2013	12,765,000	\$29.50	\$0.95875	\$12,238,444	\$600,000	\$12,838,444	\$376,567,500	3.409%
32	PPL	PPL Corp.	5/10/2018	55,000,000	\$27.00	\$0.29430	\$16,186,500	\$1,000,000	\$17,186,500	\$1,485,000,000	1.157%
33	PEG	Pub Sv Enterprise Grp.	10/2/2003	9,487,500	\$41.75	\$1.25250	\$11,883,094	\$350,000	\$12,233,094	\$396,103,125	3.088%
34	SRE	Sempra Energy	1/5/2018	26,869,158	\$107.00	\$1.92600	\$51,749,998	\$1,500,000	\$53,249,998	\$2,874,999,906	1.852%
35	SO	Southern Company (a)	8/18/2016	32,500,000	\$49.30	\$1.66000	\$53,950,000	\$557,000	\$54,507,000	\$1,602,250,000	3.402%
36	WEC	WEC Energy Group					N/A				
37	XEL	Xcel Energy Inc. (a)	10/30/2019	10,300,000	\$62.69	\$0.63000	\$6,489,000	\$650,000	\$7,139,000	\$645,707,000	1.106%
		Average									2.779%
1	4.000		11/20/2010	7 000 007	¢02.77	¢0.07/00	¢C 04C 200	¢1.000.000	67 04C 200	¢ (50,000,000	1 2070/
1	ATO	Atmos Energy Corp.	11/30/2018	7,008,087	\$92.75	\$0.97690	\$6,846,200	\$1,000,000	\$7,846,200	\$650,000,069	1.207%
2	CPK	Chesapeake Utilities	9/23/2016	960,488	\$62.26	\$2.33000	\$2,237,937	\$162,046	\$2,399,983	\$59,799,983	4.013%
3	NJR	New Jersey Resources	12/4/2019	5,700,000	\$41.25	\$1.23750	\$7,053,750	\$500,000	\$7,553,750	\$235,125,000	3.213%
4	NI	NiSource Inc.	5/3/2017	N/A	N/A	N/A	\$10,000,000	\$57,950 \$400,000	\$10,057,950	\$500,000,000	2.012%
5		Northwest Nat. Holding Co.	6/4/2019	1,250,000	\$67.00	\$2.17750	\$2,721,875	\$400,000	\$3,121,875	\$83,750,000	3.728%
6 7	OGS	ONE Gas, Inc.	4/20/2019	11.016.040	\$20.50	\$1.02250	N/A \$11,275,000	\$700,000	\$12,075,000	\$224,000,007	2 7150/
7 °	SJI SWV	South Jersey Industries	4/20/2018	11,016,949	\$29.50 \$75.50	\$1.03250 \$2.54810	\$11,375,000 \$7,800,110			\$324,999,996	3.715%
8 9	SWX	Southwest Gas Spire Inc.	11/28/2018	3,100,000	\$75.50 \$63.05	\$2.54810 \$2.10938	\$7,899,110 \$4,218,760	\$600,000 \$325,000	\$8,499,110 \$4,543,760	\$234,050,000 \$126,100,000	3.631%
9 10	SR UGI	1	5/9/2018 3/18/2004	2,000,000	\$63.05 \$32.10		\$4,218,760 \$12,112,050	\$325,000 \$1,149,550	\$4,543,760 \$13,262,500	\$126,100,000 \$276,862,500	3.603%
10	001	UGI Corporation	3/18/2004	8,625,000	\$32.10	\$1.40440	\$12,112,950	\$1,149,550	\$13,262,500	\$276,862,500	4.790%
		Average									3.324%

#### Average - Electric & Gas

Column Notes:

(1-4) SEC Form 424B for each company.

(5) Column (2) \* Column (4)

(6) SEC Form 424B for each company.

(7) Column (5) + Column (6)

(8) Column (2) \* Column (3)

(9) Column (7) / Column (8)

Note (a): Underwriting discount computed as the difference between the current market price and the price offered to the issuing company by the underwriters.

## 2.902%