BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

QWEST CORPORATION,

DOCKET NO. UT-063038

Complainant,

v.

LEVEL 3 COMMUNICATIONS, LLC, et al.,

Respondents.

RESPONSE TESTIMONY

OF

Diane Peters

On Behalf of

Global Crossing Local Services, Inc.

February 2, 2007

Q.	PLEASE STATE YOUR NAME, EMPLOYER, AND BUSINESS ADDRESS.
A.	My name is Diane Peters. I am currently Director - Regulatory Affairs - North America
	for Global Crossing Telecommunications, Inc., 1080 Pittsford-Victor Road, Pittsford, NY
	14534.
	BACKGROUND
Q.	PLEASE DESCRIBE THE PARTY ON WHOSE BEHALF YOU ARE TESTIFYING.
A.	Global Crossing Local Services, Inc. ("Global Crossing") is a competitive local exchange
	company ("CLEC") that is registered with, and authorized by, the Commission to provide
	intraexchange and interexchange telecommunications services in Washington. Global
	Crossing is one of the named defendants in this proceeding.
Q.	WHAT ARE YOUR RESPONSIBILITIES WITH GLOBAL CROSSING?
A.	I am responsible for, among other matters, regulatory compliance and reporting for the
	North American operations of Global Crossing and affiliated companies.
Q.	WHAT IS YOUR BUSINESS AND EDUCATION BACKGROUND?
A.	I have been employed in the telecommunications industry for seventeen years, with
	expertise in Marketing, Billing and Collections, Cost of Access/Network Cost
	Management, Provisioning, Network Optimization, and Regulatory. My educational
	background includes Bachelor of Music and Master of Music degrees in Performance and
	Literature from the Eastman School of Music, and an MBA from the Simon School of the
	University of Rochester.
	Q. A. Q. A.

2 3	Q.	PROCEEDINGS BEFORE THE COMMISSION?
4	A.	No.
5	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
6	A.	The purpose of my testimony is to describe Global Crossing's Washington operations and
7		to support Global Crossing's counterclaim against Qwest Corporation ("Qwest"). More
8		specifically, I explain that Global Crossing provides business services in competition with
9		Qwest in the same manner that Qwest offers comparable services to its customers, and
10		Global Crossing is entitled to reciprocal compensation on all locally dialed traffic
11		exchanged between the Parties.
12 13 14	Q.	PLEASE DESCRIBE GLOBAL CROSSING'S OPERATIONS IN WASHINGTON AS THEY ARE RELEVANT TO THE COMPLAINT.
15	A.	Global Crossing offers facilities-based local exchange and toll services to business
16		customers in Washington. Global Crossing has constructed its own fiber-optic network
17		and deployed a DMS-500 switch to provision its services. Global Crossing also
18		interconnects with Qwest pursuant to an interconnection agreement ("ICA") between the
19		parties. As authorized under that agreement, the Parties have established a single point of
20		presence ("SPOP") in Seattle at which they exchange all telecommunications traffic from
21		throughout the Seattle LATA.
22 23	Q.	HOW DOES GLOBAL CROSSING APPLY RECIPROCAL COMPENSATION TO THE EXCHANGED TRAFFIC?
24 25	A.	The ICA provides for per minute of use compensation for traffic that is rated as "local,"

which Global Crossing interprets as being calls between telephone numbers that are rated to the same local calling area. Global Crossing measures such calls that Qwest delivers to Global Crossing for termination, and bills Qwest on a monthly basis for the reciprocal compensation due for that traffic.

Q. HAS QWEST PAID GLOBAL CROSSING'S INVOICES?

A Not in full. Qwest paid Global Crossing's invoices for reciprocal compensation in full until the September 15, 2005 invoice. Beginning with that invoice, Qwest has made partial payments but has disputed a portion of each invoice based on Qwest's claim that the withheld portions represent "VNXX" traffic for which Qwest is not obligated to pay reciprocal compensation. Attached to my testimony as Confidential Exhibit DP-2 is a spreadsheet with the dates and amounts of Global Crossing's reciprocal compensation invoices to Qwest and the amounts that Qwest has paid and disputed through January 31, 2007.

Q. HAS QWEST LEGITIMATELY DISPUTED GLOBAL CROSSING'S INVOICES?

A. No, it has not. Like Qwest, the vast majority of Global Crossing's customers are assigned telephone numbers that are rated as "local" to the local calling area in which the customer or its equipment/network interface is physically located. Like Qwest, however, Global Crossing offers customers the option of being assigned a telephone number that is rated as local to a different local calling area. Like Qwest, Global Crossing imposes an additional charge for this "foreign exchange" ("FX") service, the rates, terms, and

conditions of which are set out in Global Crossing's price list currently on file with the Commission.

Global Crossing's understanding is that any calls its customers make to Qwest's FX customers with telephone numbers rated as "local" to the same local calling area are included in the calls for which Global Crossing is obligated to pay Qwest reciprocal compensation. The reciprocal compensation amounts that Global Crossing has billed Qwest correspondingly include calls that Qwest's customers make to Global Crossing's FX customers with telephone numbers rated as "local" to the same local calling area. Qwest cannot legitimately dispute its obligation to pay the reciprocal compensation amounts that Global Crossing has billed.

Q. DOES GLOBAL CROSSING PROVIDE "VNXX" SERVICE?

A. No, not as Global Crossing understands how that term is used by Qwest and Commission Staff. Qwest's primary concern seems to be with carriers who provide local service to Internet Service Providers ("ISPs"). Global Crossing does not provide local service to any ISPs in Washington. Qwest and Commission Staff also seem to be concerned about whether the customer pays an additional charge to obtain a "physical presence" in the local calling area where the telephone number is rated. Global Crossing imposes just such a charge on its FX customers. Global Crossing's FX service, therefore, is indistinguishable from the FX service that Qwest provides and is entitled to be treated the

1		same way with respect to the application of intercarrier compensation.
2 3 4 5 6 7	Q.	HAS GLOBAL CROSSING "REDEFINED ITS [LOCAL CALLING AREAS] IN AN ATTEMPT TO MAKE TOLL TRAFFIC INTO LOCAL TRAFFIC, AND THUS ALLOW IT TO RECEIVE RECIPROCAL COMPENSATION" AS QWEST WITNESS LARRY B. BROTHERSON STATES IN HIS DIRECT TESTIMONY AT PAGE 56, LINES 6-8?
8	A.	Absolutely not. Global Crossing has established Seattle LATA-wide local calling as one
9		of the features of its retail service offerings to its business customers, but Global
10		Crossing rates and routes all calls for intercarrier compensation purposes according to the
11		telephone numbers and the rating areas to which they have been assigned. If the
12		telephone numbers of the calling and called parties are rated to the same local calling
13		area, the traffic is routed over the local interconnection service ("LIS") trunks and
14		measured and billed as "local" traffic subject to reciprocal compensation. If the telephone
15		numbers are rated to different local calling areas, the traffic is routed, measured, and
16		billed as toll traffic subject to access charges. Such call rating and routing is fully
17		consistent with industry guidelines, the ICA, and Commission requirements.
18 19 20	Q.	DOES QWEST INCUR ANY ADDITIONAL COST TO TRANSPORT TRAFFIC BOUND FOR GLOBAL CROSSING'S FX CUSTOMERS?
21	A.	No. Under the SPOP provisions of the Parties' ICA, the Parties are responsible for

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aggregating in Seattle all traffic originated by their customers and intended for customers

of the other party anywhere within the LATA. A telephone call between customers in

Tacoma, for example, would be transported on Qwest's network from its customer in

Tacoma to the SPOP in Seattle and handed off to Global Crossing to be transported on its

2 transport the call from Tacoma to Seattle where Qwest would transport it back to 3 Tacoma. The physical location of the customers is irrelevant. Thus, Global Crossing 4 must transport the call from its Tacoma customer to the SPOP in Seattle whether the 5 Qwest customer is physically located in Tacoma or obtains FX service in Tacoma while 6 being physically located somewhere else. Qwest's transport obligations are exactly the 7 same. 8 WHAT IS GLOBAL CROSSING ASKING THE COMMISSION TO DO? Q. 10 A. Global Crossing is asking the Commission to require Qwest to pay the full outstanding balance of Global Crossing's past reciprocal compensation invoices to Qwest, plus 11 12 interest to the extent authorized in the ICA. Qwest stated in response to discovery 13 requests from Global Crossing that its "VNXX" allegations are the sole basis on which 14 Qwest has withheld payment of these invoices. Those allegations are groundless. Qwest, 15 therefore, should be required to pay those invoices in full. 16 O. DOES THAT CONCLUDE YOUR TESTIMONY? 17 A. Yes, it does.

network to its customer in Tacoma. The same is true in reverse - Global Crossing would

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<u>Invoice Date</u> <u>Original Charges</u> <u>Payment rec'd</u> <u>Outstanding Amt.</u> <u>Disputes</u> <u>LPC</u>

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CERTIFICATE OF SERVICE Docket No. UT-063038

I hereby certify that on the date given below the original and 7 true and correct copies of Response Testimony of Diane Peters (Public Version) was sent via email and overnight (Monday) delivery to:

Ms. Carole J. Washburn, Secretary Washington Utilities & Transportation Commission 1300 S. Evergreen Park Drive SW Olympia, WA 98504-7250 E-mail: records@wutc.wa.gov

On the same date, true and correct copies were sent by regular U.S. Mail, postage prepaid, and by email to interested parties listed below:

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DATED February 2, 2007.

By: Mary A. Scarsorie

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