

AVISTA CORP.
WASHINGTON - ELECTRIC
REVENUE INCREASE @ PROPOSED RATE OF RETURN
FOR THE YEAR ENDED DECEMBER 31, 1998

	TOTALS	RATE SCH 1 RESIDENTIAL	RATE SCH 11 GENERAL	RATE SCH 21 LARGE GEN	RATE SCH 25 EX LG E GEN	SPECIAL CONTRACT	RATE SCH 31 PUMPING	RATE SCHS 41-47 / STR. & AREA LGTS
TOTAL RATE BASE	662,843,000	323,075,795	55,406,077	182,617,023	79,177,230	381,948	12,581,119	9,603,808
TOTAL OPERATING REVENUES	386,116,931	174,494,260	36,238,751	114,947,096	48,314,086	285,775	7,258,998	4,577,965
TOTAL OPERATING EXPENSES	291,168,530	142,687,934	24,244,382	77,705,455	37,872,367	200,992	5,407,764	3,049,637
TOTAL FIT	<u>28,876,440</u>	<u>8,480,438</u>	<u>3,981,498</u>	<u>12,243,575</u>	<u>3,098,215</u>	<u>28,627</u>	<u>566,312</u>	<u>477,776</u>
TOTAL OPERATING INCOME	66,071,961	23,325,889	8,012,871	24,998,066	7,343,504	56,156	1,284,922	1,050,552
RATES OF RETURN	9.97%	7.22%	14.46%	13.69%	9.27%	14.70%	10.21%	10.94%
RATES OF RETURN (INDEX)		0.724	1.451	1.373	0.930	1.475	1.025	1.097
REVENUE INCREASE	26,252,931	14,499,689	1,740,470	5,801,732	3,344,843	0	516,193	350,004
REVENUE @ PRESENT RATES	236,198,000	103,403,000	24,764,500	73,526,000	26,474,500	170,000	4,293,000	3,567,000
OTHER REVENUES	<u>123,666,000</u>	<u>56,591,571</u>	<u>9,733,781</u>	<u>35,619,364</u>	<u>18,494,743</u>	<u>115,775</u>	<u>2,449,805</u>	<u>660,961</u>
TOTAL REVENUES	386,116,931	174,494,260	36,238,751	114,947,096	48,314,086	285,775	7,258,998	4,577,965
INCREMENTAL FIT	8,777,440	4,847,846	581,911	1,939,759	1,118,319	0	172,585	117,021
FIT @ PRESENT RATES	<u>20,099,000</u>	<u>3,632,592</u>	<u>3,399,587</u>	<u>10,303,816</u>	<u>1,979,896</u>	<u>28,627</u>	<u>393,727</u>	<u>360,755</u>
Total FIT	28,876,440	8,480,438	3,981,498	12,243,575	3,098,215	28,627	566,312	477,776
INCREMENTAL OPER. EXP.	1,174,530	648,702	77,867	259,564	149,645	0	23,094	15,659
OPER. EXP. @ PRESENT RATES	<u>289,994,000</u>	<u>142,039,232</u>	<u>24,166,515</u>	<u>77,445,891</u>	<u>37,722,722</u>	<u>200,992</u>	<u>5,384,670</u>	<u>3,033,978</u>
Total OPER. EXP.	291,168,530	142,687,934	24,244,382	77,705,455	37,872,367	200,992	5,407,764	3,049,637