

# Report Generation

Republic Services, Inc.  
 4197 AWS - Lynnwood  
 Income Statement Trend - Division - Summary Acct  
 December 31, 2014

Report Name: 4197ITD2 Page: 1  
 Run Date: 03/23/15 12:40  
 \*\* Consolidated Level Range \*\*  
 \*Co

Account Description	December	November	October	September	August	July	June	May	April	March	February	January	Total
Revenue:													
Ind Core O/S	208,435	196,843	245,428	223,617	214,512	239,999	215,366	220,768	215,886	197,334	175,248	207,548	2,560,984
Ind SOM O/S	45	150	0	1,031	844	769	4,100	1,550	454	0	0	0	6,881
Ind FRF O/S	4,022	3,950	5,864	5,068	5,196	6,472	6,067	5,578	6,203	4,980	4,216	5,072	62,688
Ind O/S Total	212,502	200,943	251,292	227,654	220,551	247,240	225,532	227,896	222,543	202,314	179,464	212,620	2,630,552
Com Core O/S	556,141	555,653	555,324	549,642	540,029	531,251	525,426	520,443	524,415	519,540	516,778	513,289	6,407,931
Com FRF O/S	8,550	9,081	9,175	8,994	9,011	8,829	8,904	8,839	8,799	8,729	8,118	8,036	105,065
Com O/S Total	564,691	564,735	564,499	558,636	549,040	540,079	534,330	529,282	533,214	528,269	524,896	521,326	6,512,997
Res Core O/S	819,265	793,815	808,213	791,997	797,809	814,962	804,176	786,999	775,716	791,758	703,871	777,205	9,465,786
Res SOM O/S	0	0	0	0	0	0	0	0	0	20,044	0	0	20,044
Res O/S Total	819,265	793,815	808,213	791,997	797,809	814,962	804,176	786,999	775,716	771,714	703,871	777,205	9,445,742
Total O/S Revenue	1,596,458	1,559,493	1,624,004	1,578,288	1,567,400	1,602,282	1,564,038	1,544,177	1,531,473	1,502,297	1,408,232	1,511,151	18,589,291
Industrial-Inter/C	1,240	1,877	2,210	2,620	1,539	1,589	1,029	1,070	897	861	644	1,129	16,705
Commercial-Inter/C	30,368	29,298	34,784	32,667	28,411	33,342	16,419	16,210	17,619	17,517	15,413	17,376	289,424
Residential-Inter/C	56,414	45,265	53,930	54,243	46,426	59,934	56,056	54,527	53,058	51,756	46,834	57,923	636,366
Total Inter/C Revenue	88,022	76,440	90,923	89,530	76,376	94,864	73,505	71,807	71,574	70,134	62,891	76,428	942,493
Gross Revenue	1,684,480	1,635,932	1,714,927	1,667,818	1,643,775	1,697,146	1,637,543	1,615,984	1,603,047	1,572,431	1,471,122	1,587,578	19,531,784
Rev Reductions (All O/S & I/C)													
Total Disposal	475,518	425,131	479,929	470,324	434,596	475,418	443,218	457,203	466,058	432,405	384,861	453,101	5,397,762
Total COGS SOM	161,115	155,850	175,804	145,313	141,234	169,928	209,286	152,684	194,357	125,816	101,051	132,239	1,864,677
Total Host/Tax/Royalty	50,587	48,983	50,161	67,030	49,228	48,335	48,716	46,668	47,025	47,959	46,227	46,723	597,642
Total Revenue Reductions	687,220	629,964	705,893	682,667	625,058	693,681	701,220	656,555	707,440	606,179	532,139	632,064	7,860,080
Total Net Revenue	997,260	1,005,968	1,009,034	985,151	1,018,717	1,003,465	936,323	959,429	895,607	966,252	938,983	955,515	11,671,704
Operating Labor	328,599	282,109	324,235	327,473	301,579	341,887	309,312	341,859	323,968	302,016	270,839	324,748	3,778,624
Supervisory Labor	43,860	40,004	42,693	37,773	36,374	30,407	30,697	34,300	38,731	33,429	32,769	37,683	438,720
Total 500/510 Labor	372,460	322,113	366,929	365,246	337,953	372,294	340,009	376,159	362,699	335,445	303,607	362,431	4,217,346
Equipment Operating	71,361	75,903	82,699	89,907	97,395	90,609	82,090	92,341	92,574	84,000	78,414	88,337	1,025,630
Equipment Maintenance	109,185	94,108	96,267	106,768	90,778	88,407	91,846	81,836	80,405	94,809	106,190	107,239	1,147,838
Container Maintenance	6,282	3,010	0	0	176	2,434	556	3,490	0	1,479	0	0	17,427
Insurance Expense	25,898	21,934	31,991	25,700	23,486	26,747	25,098	12,316	32,391	22,627	27,044	21,565	296,797
Occupancy/Facility Costs	37,021	31,144	35,732	35,009	30,850	38,618	36,759	32,779	33,663	28,385	29,466	31,666	401,092
Other Operating Expenses	40,196	37,337	48,915	39,883	37,755	31,515	39,348	36,187	38,618	34,974	31,868	40,930	457,526
Pre-DD&A GOE	662,402	585,549	662,534	662,513	618,392	650,623	615,707	635,108	640,350	601,719	576,589	652,168	7,563,654
Depreciation	94,224	93,812	93,810	93,811	93,091	91,663	91,662	91,400	91,399	91,415	90,839	90,895	1,108,021
Total DD&A	94,224	93,812	93,810	93,811	93,091	91,663	91,662	91,400	91,399	91,415	90,839	90,895	1,108,020
Total Operating Expenses	756,626	679,360	756,343	756,325	711,483	742,286	707,369	726,508	731,750	693,133	667,428	743,063	8,671,674
Gross Profit	240,634	326,608	252,691	228,827	307,234	261,179	228,954	232,921	163,857	273,119	271,556	212,452	3,000,030
Sales Payroll & Related	17,741	17,881	20,985	21,279	20,675	23,524	19,559	21,422	19,924	19,576	17,271	25,502	245,339
Sales Expenses	2,852	1,202	1,595	1,245	2,612	3,443	3,163	2,871	7,776	1,163	1,403	1,158	30,483
G&A Payroll & Related	21,354	17,799	21,701	19,482	18,073	19,592	18,489	19,871	19,517	19,702	18,927	20,883	235,390
G&A Expenses	19,228	43,536	28,183	20,163	67,045	36,832	43,733	28,650	31,190	27,263	16,552	25,559	253,845

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Bad Debt Expense	6,925	5,015	5,668	4,891	4,661	6,847	857	8,521	3,036	1,202-	754	3,568	49,541
Management Fee	42,915	42,227	44,080	44,083	43,253	44,973	44,461	44,555	45,948	46,981	49,692	50,016	543,184
Total SG&A	111,015	127,659	122,212	111,144	22,229	135,211	130,261	125,890	127,391	113,483	104,599	126,685	1,357,778

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Operating Income	129,619	198,949	130,479	117,683	285,005	125,968	98,693	107,031	36,466	159,636	166,956	85,767	1,642,252
Other (Income)/Expense	713-	146	146	146	146	3,000-	769-	2,711-	0	448-	0	716-	7,773-
Interest Expense, Net	9,682-	7,856-	7,676-	6,381-	5,379-	4,890-	3,580-	3,420-	2,466-	751-	88-	1,231	50,938-
National Overhead	14,522-	13,421-	14,726-	14,513-	13,913-	15,348-	14,637-	14,859-	14,622-	15,348-	9,872-	10,890-	166,671-
EBT	154,536	220,080	152,735	138,432	304,151	149,206	117,679	128,021	53,555	176,183	176,917	96,142	1,867,636
Net Income	154,536	220,080	152,735	138,432	304,151	149,206	117,679	128,021	53,555	176,183	176,917	96,142	1,867,636