Exhibit No. (DCP-9)
Docket Nos. UE-070804 et al.
Witness: David C. Parcell

## BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

Complainant,

DOCKET NO. UE-070804

VS.

AVISTA CORPORATION,

Respondent.

In the Matter of the Petition of

AVISTA CORPORATION d/b/a AVISTA UTILITIES,

For an Accounting Order Regarding the Appropriate Treatment of the Net Costs Associated with the Purchase of Debt.

**DOCKET NO. UG-070805** 

DOCKET NO. UE-070311

**EXHIBIT TO TESTIMONY OF** 

DAVID C. PARCELL

ON BEHALF OF

STAFF OF WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

> Schedule 8: Comparison Companies Dividend Yield, pp. 1-4

> > October 17, 2007

#### COMPARISON COMPANIES DIVIDEND YIELD

001101111	DDD		September	<u>, 2007.</u> AVERAGE	VIEL D	
COMPANY	DP\$	HIGH	LOW	AVERAGE	YIELD	
Comparison Group						
Avista	\$0.60	\$22.38	\$18.19	\$20.29	3.0%	
Cleco	\$0.90	\$26.42	\$22.14	\$24.28	3.7%	
Hawaiian Electric Industries	\$1.24	\$23.91	\$20.25	\$22.08	5.6%	
Northeast Utilities	\$0.80	\$29.80	\$26.21	\$28.01	2.9%	
OGE Energy	\$1.36	\$37.59	\$29.12	\$33.36	4.1%	
Pinnacle West Capital	\$2.10	\$41.76	\$36,79	\$39.28	5.3%	
PNM Resources	\$0.92	\$28.71	\$21.05	\$24.88	3.7%	
Puget Energy	\$1.00	\$25.38	\$22.47	\$23.93	4.2%	
Average					4.1%	
American Electric Power	\$1.56	\$48.83	\$42.46	\$45.65	3.4%	
American Electric Power Black Hills Corp	\$1.36	\$44.48	\$36.84	\$40.66	3.3%	
Cleco Corp	\$0.90	\$26.42	\$22.14	\$24.28	3.7%	
Dominion Resources	\$2.84	\$92.00	\$81.51	\$86.76	3.3%	
DPL Inc.	\$1.04	\$29.75	\$25.41	\$27.58	3.8%	
DTE Energy	\$2.12	\$51.74	\$45.26	\$48.50	4.4%	
Edison International	\$1.16	\$59.57	\$50.64	\$55,11	2.1%	
Empire District Electric	\$1.28	\$24.29	\$21.09	\$22.69	5.6%	
NiSource Inc.	\$0.92	\$21.68	\$17.58	\$19.63	4.7%	
Northeast Utilities	\$0.80	\$29.80	\$26.21	\$28.01	2.9%	
Pepco Holdings	\$1.04	\$29.28	\$24.20	\$26.74	3.9%	
PG&E	\$1.44	\$48.78	\$42.58	\$45.68	3.2%	
PNM Resources	\$0.92	\$28.71	\$21.05	\$24.88	3.7%	
PPL Corp	\$1.22	\$52.79	\$45.40	\$49.10	2.5%	
Progress Energy	\$2.44	\$46.96	\$43.12	\$45.04	5.4%	
PS Enterprise Group	\$2.34	\$93.31	\$77.32	\$85,32	2.7%	
	\$1.00	\$25.38	\$22.47	\$23.93	4.2%	
Puget Energy	\$1.08	\$26.44	\$22.84	\$24.64	4.4%	
Puget Energy Westar Energy	,				4.4%	
<b>.</b>	\$0.92	\$22.41	\$19.59	\$21.00	4.4 %	

Source: Yahoo! Finance.

## COMPARISON COMPANIES RETENTION GROWTH RATES

COMPANY	2002	2003	2004	2005	2006	Average	2007	2008	2010-2012	Average
Comparison Group										
Avista	1.2%	3.4%	1.4%	2.4%	4.9%	2.7%	2.5%	4.0%	3.0%	· 3.2%
Cleco	5.6%	3.5%	3.9%	4.1%	3.0%	4.0%	2.0%	2.5%	3.0%	2.5%
Jieco Hawaiian Electric Industries	4.3%	3.9%	1.1%	1.5%	0.7%	2.3%	0.0%	0.0%	2.5%	0.8%
Northeast Utilities	3.2%	3.7%	1.6%	1.5%	0.7%	2.1%	4.0%	4.0%	4.5%	4.2%
	1.2%	3.6%	3.4%	3.4%	6.6%	3.6%	5.5%	5.5%	5.5%	5.5%
OGE Energy	2.9%	2.6%	2.3%	1.0%	3.4%	2.4%	1.0%	1.5%	1.5%	1.3%
Pinnacle West Capital PNM Resources	3.1%	3.0%	4.5%	4.3%	3.7%	3.7%	4.5%	4.0%	3.5%	4.0%
		2.1%	2.8%	2.9%	3.7 %	2.4%	3.0%	3.5%	4.0%	3.5%
Puget Energy	1.3%	2.1%	2.0%	2.9%	3.0%	2.470	3.0%	3.576	4.076	3.370
Average						2.9%				2.9%
Avera Proxy Group		111111111111111111111111111111111111111								
American Electric Power	2.4%	4.5%	5.7%	5.2%	5.7%	4.7%	5.5%	5.5%	5.5%	5.5%
Black Hills Corp	6.0%	2.8%	2.3%	3.8%	3.8%	3.7%	4.0%	3.5%	4.5%	4.0%
Cleco Corp	5.6%	3.5%	3.9%	4.1%	3.0%	4.0%	2.0%	2.5%	3.0%	2.5%
Dominion Resources	6.3%	4.0%	4.8%	1.1%	5.6%	4.4%	7.5%	7.5%	8.0%	7.7%
DPL Inc.	0.0%	2.2%	9.8%	0.8%	1.7%	2.9%	11.5%	11.0%	8.5%	10.3%
DTE Energy	6.4%	2.5%	1.6%	3.7%	1.2%	3.1%	5.0%	3.5%	3.0%	3.8%
Edison International	11.9%	13.6%	0.0%	12.3%	10.1%	9.6%	9.0%	8.0%	6.0%	7.7%
Empire District Electric	0.0%	0.1%	0.0%	0.0%	0.8%	0.2%	1.0%	2.0%	3.0%	2.0%
NiSource Inc.	3.9%	3.0%	3.9%	0.9%	1.2%	2.6%	2.5%	2.0%	2.5%	2.3%
Northeast Utilities	3.2%	3.7%	1.6%	1.5%	0.3%	2.1%	4.0%	4.0%	4.5%	4.2%
Pepco Holdings	5.3%	2.0%	2.5%	2.4%	1.5%	2.7%	3.0%	4.0%	5.5%	4.2%
PG&E	0.0%	18.5%	10.3%	7.7%	6.6%	8.6%	6.0%	5.5%	4.0%	5.2%
PNM Resources	3.1%	3.0%	4.5%	4.3%	3.7%	3.7%	4.5%	4.0%	3.5%	4.0%
PPL Corp	12.4%	11.7%	9.3%	8.8%	9.3%	10.3%	10.0%	8.0%	11.5%	9.8%
Progress Energy	5.0%	3.7%	2.6%	1.7%	0.0%	2.6%	1.5%	1.5%	2.5%	1.8%
PS Enterprise Group	8.3%	6.5%	3.5%	5.2%	2.6%	5.2%	9.5%	9.5%	8.5%	9.2%
Puget Energy	1.3%	2.1%	2.8%	2.9%	3.0%	2.4%	3.0%	3.5%	4.0%	3.5%
Westar Energy	0.0%	4.9%	3.2%	4.3%	5.5%	3.6%	3.5%	3.5%	3.5%	3.5%
Xcel Energy	0.0%	3.9%	3.9%	2.9%	3.6%	2.9%	3.5%	3.5%	4.0%	3.7%
Average		<del></del>		· · · · · ·		4.2%				5.1%

Source: Value Line Investment Survey.

# COMPARISON COMPANIES PER SHARE GROWTH RATES

COMPANY	5-	Year Historic	: Growth Ra	tes	Est'd '04-'06 to '10-'12 Growth Rates				
	EPS	DPS	BVPS	Average	EPS	DPS	BVPS	Average	
Comparison Group									
Avista	0.5%	2.5%	3.5%	2.2%	9.0%	12.5%	4.0%	8.5%	
Cleco	0.0%	1.0%	5.5%	2.2%	4.0%	5.0%	5.5%	4.8%	
Hawaijan Electric Industries	-1.0%	0.0%	2.0%	0.3%	1.5%	0.0%	-0.5%	0.3%	
Northeast Utilities		16.5%	3.0%	9.8%	14.0%	6.5%	3.0%	7.8%	
OGE Energy	3.5%	0.0%	3.5%	2.3%	5.5%	2.5%	6.5%	4.8%	
Pinnacle West Capital	-5.0%	6.0%	4.0%	1.7%	1.5%	3.0%	1.5%	2.0%	
PNM Resources	-2.5%	7.5%	4.5%	3.2%	4.5%	6.0%	5.5%	5.3%	
Puget Energy	-4.5%	-11.5%	1.5%	-4.8%	6.0%	3.0%	4.0%	4.3%	
Average				2.1%				4.8%	
Avera Proxy Group									
American Electric Power	3.0%	-9.5%	-2.5%	-3.0%	6.5%	7.5%	5.5%	6.5%	
Black Hills Corp	-4.0%	3.5%	11.0%	3.5%	5.5%	3.0%	5.0%	4.5%	
Cleco Corp	0.0%	1.0%	5.5%	2.2%	4.0%	5.0%	5.5%	4.8%	
Dominion Resources	7.5%	1.0%	3.5%	4.0%	9.5%	7.0%	4.0%	6.8%	
DPL Inc.	-3.5%	0.5%	0.5%	-0.8%	8.5%	3.5%	5.0%	5.7%	
OTE Energy	-1.0%	0.0%	3.0%	0.7%	5.5%	2.5%	4.0%	4.0%	
Edison International		8.5%	14.0%	11.3%	6.5%	7.5%	8.5%	7.5%	
Empire District Electric	1.0%	0.0%	2.0%	1.0%	11.0%	1.5%	3.0%	5.2%	
NiSource Inc.	0.5%	-1.5%	4.0%	1.0%	2.5%	1.5%	2.0%	2.0%	
Northeast Utilities		16.5%	3.0%	9.8%	14.0%	6.5%	3.0%	7.8%	
Pepco Holdings	-5.0%		0.5%	-2.3%	8.0%	3.0%	3.0%	4.7%	
PG&E			9.5%	9.5%	4.5%		5.5%	5.0%	
PNM Resources	-2.5%	7.5%	4.5%	3.2%	4.5%	6.0%	5.5%	5.3%	
PPL Corp	6.5%	13.0%	14.0%	11.2%	13.0%	15.0%	8.5%	12.2%	
Progress Energy	-0.5%	2.5%	5.0%	2.3%	3.5%	1.0%	1.5%	2.0%	
PS Enterprise Group	-1.5%	0.5%	5.0%	1.3%	11.5%	3.0%	9.5%	8.0%	
Puget Energy	-4.5%	-11.5%	1.5%	-4.8%	6.0%	3.0%	4.0%	4.3%	
Westar Energy	21.0%	-11.0%	-9.0%	0.3%	4.5%	6.0%	4.5%	5.0%	
Xcel Energy	-6.5%	-10.5%	-4.5%	-7.2%	5.5%	4.5%	4.0%	4.7%	
Average				2.3%				5.6%	

Source: Value Line Investment Survey.

#### COMPARISON COMPANIES DCF COST RATES

COMPANY	ADJUSTED YIELD	HISTORIC RETENTION GROWTH	PROSPECTIVE RETENTION GROWTH	HISTORIC PER SHARE GROWTH	PROSPECTIVE PER SHARE GROWTH	FIRST CALL EPS GROWTH	AVERAGE GROWTH	DCF RATES
50m Att			· · · · · · · · · · · · · · · · · · ·					
Comparison Group								
Avista	3.0%	2.7%	3.2%	2.2%	8.5%	4.3%	4.2%	7.2%
Cleco	3.8%	4.0%	2.5%	2.2%	4.8%	12.0%	5.1%	8.9%
Hawaiian Electric Industries	5,7%	2.3%	0.8%	0.3%	0.3%	2.3%	1.2%	6.9%
Northeast Utilities	3.0%	2.1%	4.2%	9.8%	7.8%	11.0%	7.0%	9.9%
OGE Energy	4.2%	3.6%	5.5%	2.3%	4.8%	4.0%	4.1%	8.2%
Pinnacle West Capital	5.4%	2.4%	1.3%	1.7%	2.0%	5.7%	2.6%	8.1%
PNM Resources	3.8%	3.7%	4.0%	3.2%	5.3%	10.5%	5.3%	9.1%
Puget Energy	4.3%	2.4%	3.5%		4.3%	5.3%	3.9%	8.1%
Average	4.2%	2.9%	2.9%	3.1%	4.7%	6.9%	4.0%	8.2%
Median								8.1%
Composite		7.0%	7.1%	7.2%	8.9%	11.0%	8.2%	
Avera Proxy Group			-					
American Electric Power	3.5%	4.7%	5.5%		6.5%	5.9%	5.7%	9.2%
Black Hills Corp	3.4%	3.7%	4.0%	3.5%	4.5%	6.7%	4.5%	7.9%
Cleco Corp	3.8%	4.0%	2.5%	2.2%	4.8%	12.0%	5.1%	8.9%
Dominion Resources	3.4%	4.4%	7.7%	4.0%	6.8%	7.4%	6.1%	9,4%
DPL Inc.	3.9%	2.9%	10.3%		5.7%	6.3%	6.3%	10.2%
DTE Energy	4.4%	3.1%	3.8%	0.7%	4.0%	5.8%	3.5%	7.9%
Edison International	2.2%	9.6%	7.7%	11.3%	7.5%	7.2%	8.6%	10.8%
Empire District Electric	5.9%	0.2%	2.0%	1.0%	5.2%	34.0%	8.5%	14.3%
NiSource Inc.	4.7%	2.6%	2.3%	1.0%	2.0%	3.6%	2.3%	7.0%
Northeast Utilities	3.0%	2.1%	4.2%	9.8%	7.8%	11.0%	7.0%	9.9%
Pepco Holdings	4.0%	2.7%	4.2%		4.7%	8.6%	5.0%	9.0%
PG&E	3.3%	8.6%	5.2%	9.5%	5.0%	8.9%	7.4%	10.7%
PNM Resources	3.8%	3.7%	4.0%	3.2%	5.3%	10.5%	5.3%	9.1%
PPL Corp	2.6%	10.3%	9.8%	11.2%	12.2%	12.1%	11.1%	13.7%
Progress Energy	5.5%	2.6%	1.8%	2.3%	2.0%	5.1%	2.8%	8.3%
PS Enterprise Group	2.9%	5.2%	9.2%	1.3%	8.0%	18.0%	8.3%	11.2%
Puget Energy	4.3%	2.4%	3.5%		4.3%	5.3%	3.9%	8.1%
Westar Energy	4.5%	3.6%	3.5%	0.3%	5.0%	5.3%	3.5%	8.0%
Xcel Energy	4.5%	2.9%	3.7%		4.7%	5.5%	4.2%	8.6%
Average	3.8%	4.2%	5.1%	4.4%	5.6%	9.4%	5.8%	9.7%
Median								9.2%
Composite		8.1%	8.9%	8.2%	9.5%	13.3%	9.7%	

Note: Negative average values not considered.

Sources: Prior pages of this schedule.