NO	RTH	WES	STEF	N ND	Q-NWE		R P	ecent Rice	56.1	6 P/E RATI	o <b>16.</b>	3 (Traili Medi	ng: 17.2) an: 17.0)	RELATIVE P/E RATI		4 DIV'D YLD	4.6	3%	VALU LINE				
TIMELIN	IESS 3	3 Lowered	17/7/23	High: Low:	38.0 33.0		58.7 42.6	59.7 48.4	63.8 52.2	64.5 55.7	65.7 50.0	76.7 57.3	80.5 45.1	70.8 53.2	63.1 48.7	61.2 53.4					Range		
SAFET		2 Raised 7	7/27/18	LEGEI	NDS		42.0	40.4	52.2	55.7	50.0	57.5	43.1	55.2	40.7	55.4			2026	2027			
TECHN	CAL	Raised 7	7/21/23	1 · · · · Re		enas p sn æ Strength															128		
BETA .S	95 (1.00 -	= Market)		Options: Shaded		ates recess	ion												+		96 80		
18-Mor	nth Targ	get Price	e Range					<u>н</u>	րդերոր	ասնուն	اليانيني ا	10000	 		بالاراليين	10 <sup>1</sup> 10					64		
Low-Hig	yh Mid	lpoint (%	to Mid)					<u>'''''''''''''''''''''''''''''''''''''</u>			-Huul		hunth		- III	•					48		
\$50-\$76	\$63	8 (10%)				11.15															32		
202	6-28 PR	OJECT			·			°	•••••••••			-9 -99									24		
I	Price	Gain	nn'l Total Return	••••		••••••	•••••••	*****		*********		•••••••••	•.								16		
High Low	80 (* 60	+40%) (+5%)	13% 6%										••••	••••				-			_12		
-		Decisio		-										•••		•		% TC	DT. RETUF	<b>N 6/23</b> VL ARITH.*			
1. D	3Q2022	4Q2022		Percen														1 yr.	стоск 0.7	INDEX 16.5	-		
to Buy to Sell	176 97	169 115	135 123	shares traded	20 - 10 -				ulta. III			ullatta		հոհեսի		hlu		3 yr.	18.5	58.6	F		
Hid's(000) 2007	56117 2008	57154 2009	58097 2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	5 yr. © VAI	21.1	48.6	26-28		
30.79	35.09	31.72	30.66	30.80	28.76	29.80	25.68	25.21	26.01	26.45	23.81	24.93	23.70	25.38	24.74	25.80	26.15		les per sh	UD. LLU	28.25		
3.70	4.40	4.62	4.76	5.42	5.18	5.45	5.39	5.92	6.74	6.76	6.96	7.07	6.86	6.92	6.46	6.80	7.20		Flow" per	sh	8.35		
1.44	1.77	2.02	2.14	2.53	2.26	2.46	2.99	2.90	3.39	3.34	3.40	3.53	3.21	3.50	3.29	3.45	3.60		s per sh 4		4.15		
1.28	1.32	1.34	1.36	1.44	1.48	1.52	1.60	1.92	2.00	2.10	2.20	2.30	2.40	2.48	2.52	2.56	2.60	Div'd D	ecl'd per s	sh <sup>B</sup> ∎†	2.76		
3.00	3.47	5.26	6.30	5.20	5.89	5.95	5.76	5.89	5.96	5.60	5.64	6.26	8.02	8.03	8.62	8.50	7.75		pending p		7.00		
21.12	21.25		22.64	23.68	25.09	26.60	31.50	33.22	34.68	36.44	38.60	40.42	41.10	43.28	44.61	47.50	48.50		alue per s		52.30		
38.97 21.7	35.93 13.9	36.00	36.23	36.28	37.22	38.75 16.9	46.91 16.2	48.17	48.33	49.37 17.8	50.32 16.8	50.45 19.9	50.59 18.6	54.06 17.4	59.74 17.3	62.00 Bold fig	62.00		on Shs Ou n'I P/E Rat	•	62.00 16.5		
1.15	.84	.77	.82	.79	1.00	.95	.85	.93	.90	.90	.91	1.06	.96	.94	.99		ures are Line	•	e P/E Ratio		.90		
4.1%	5.4%	5.7%	4.9%	4.5%	4.2%	3.7%	3.3%	3.6%	3.4%	3.5%	3.9%	3.3%	4.0%	4.1%	4.4%	estin			n'l Div'd Y		4.0%		
							1204.9	1214.3	1257.2	1305.7	1198.1	1257.9	1198.7	1372.3	1477.8	1600	1620	-	es (\$mill)		1750		
Total D	ebt \$259	96.1 mill. I	Due in 5	Yrs \$111 <sup>.</sup>		94.0	1204.0	138.4	164.2	162.7	171.1	179.3	162.6	181.6	185.5	210	225		fit (\$mill)		255		
			LT Interes	<b>st</b> \$95.0 n	nill.	13.2%		13.7%		7.6%		1.6%		.9%		3.0%	6.0%		Tax Rate		12.0%		
		nance lea				8.7%	8.9%	9.8%	4.3%	5.2%	3.4%	4.6%	6.0%	14.9%	18.5%	14.0%	13.0%	AFUDC	% to Net I	Profit	12.0%		
(Total Interest Coverage: 2.5x)						53.5%	53.4%	53.1%	52.0%	50.2%	52.2%	52.5%	52.8%	52.2%	48.2%	47.5%	46.5%	-	erm Debt I		48.0%		
Pension Assets-12/22 \$441.5 mill. 46.5							46.6%	46.9%	48.0%	49.8%	47.8%	47.5%	47.2%	47.8%	51.8%	52.5%	53.5%		on Equity I		52.0%		
Dfd Cheek None							3168.0 3758.0	3408.6 4059.5	3493.9 4214.9	3614.5 4358.3	4064.6 4521.3	4289.8 4700.9	4409.1 4952.9	4893.1 5247.2	5148.3 5657.5	5625 6000	5625 6250		apital (\$mi nt (\$mill)	II)	6200 6725		
2090.1 5							4.8%	5.2%	5.9%	4338.3	5.2%	5.2%	4952.9	4.6%	4.5%	4.5%	5.0%		on Total C	an'l	5.0%		
CONTINUE SLOCK 39./94.09/ SUS.							8.2%	8.6%	9.8%	9.0%	8.8%	8.8%	7.8%	7.8%	7.0%	7.0%	7.5%		on Shr. Ec		8.0%		
9.1% 8.1							8.2%	8.6%	9.8%	9.0%	8.8%	8.8%	7.8%	7.8%	7.0%	7.0%	7.5%		on Com E		8.0%		
MARKET CAP: \$3.4 billion (Mid Cap) 3.5% 3							3.8%	3.0%	4.1%	3.4%	3.2%	3.1%	2.0%	2.3%	1.7%	2.0%	2.0%	Retaine	d to Com	Eq	2.5%		
ELECTRIC OPERATING STATISTICS							54%	65%	58%	62%	64%	64%	74%	71%	76%	74%	72%	All Div'	ds to Net I	Prof	67%		
							SINESS: NorthWestern Corporation (doing business as North- coal, 28%; hydro, 26%																
Avg. Indust. Use (MWH) 33526 31792 34079									es electri										2022 rep				
Avg. Indust. Revs. per KWH (¢) NA NA NA Capacity at Peak (Mw) NA NA NA						and Northwest, serving 463,000 electric customers in Montana and South Dakota and 301,000 gas customers in Montana, South Dako-									tion rate: 2.8%. Has approximately 1,500 employees. Board Chair: Dana J. Dykhouse. President and CEO: Brian B. Bird. Incorporated:								
Peak Load, Winter (Mw) NA NA 2073 Annual Load Factor (%) NA NA NA						ta, and Nebraska. Electric revenue breakdown: residential, 45%;								DE. Address: 3010 West 69th Street, Sioux Falls, SD 57108. Tele-									
% Change Customers (yr-end) +1.2 +1.6 +1.5						comme	commercial, 46%; industrial, 5%; other, 4%. Generating sources:									phone: 605-978-2900. Internet: www.northwesternenergy.com.							
Fixed Chard	ie Cov. (%)		247	245	219				is s										pacity				
	ANNIIAI BATES Past Past Est'd '20-'22 approva								al on a settlement agreement							rate base is key to the utility's future							
of change (per sh) 10 Yrs. 5 Yrs. to '26-'28 IOP nev								v electric and natural gas rates tana. To recap: in early April, the							<b>growth.</b> (The rate base is the dollar value of assots for which a utility is allowed to								
														of assets for which a utility is allowed to earn an economic return.) In June, North-									
Earnings 3.5% 1.0% 3.5%																Western completed an \$83 million, 58-							
								a Large Customer Group, and Wal-							megawatt gas-fired power plant in South								
Col QUARTERLY REVENUES (\$ mill) Full mart, In								nc. The settlement has been sub-							Dakota, with the potential for added ca-								
endar Mar.31 Jun.30 Sep.30 Dec.31 Year mitted								to the Montana Public Service sion (MPSC) for the regulatory							pacity in the state down the road. A \$275 million, 175-mw facility in Montana was								
2020	335.3	269.4	280.6	313.4	1198.7				ation.										this y				
2021 2022	400.8 394.5	298.2	326.0	347.3 425.2	1372.3				nterin										e com				
2022	394.5 454.5	323.0 <b>350</b>	335.1 <i>360</i>	420.2 <b>435.5</b>	1477.8 1600	from	last	Octob	er, to	allow	the co	ompar	iy to						lawsu				
2024	2024 460 355 365 440 1620 begin th								t October, to allow the company to he recoupment of some elevated							an environmental group. In June, the bench reversed that decision, citing a new							
Cal-	E/	ARNINGS	PER SHAR	EA	Full				igreed														
endar			Sep.30						l elect									~	the ne	-			
2020	1.00	.43	.58	1.21	3.21					million and \$14.1 mil- Those levels are predi-					sider climate impacts from greenhouse gas emissions. The 175-mw gas-fired plant is								
2021	2022 1.08 .58 .47 1.16 3.29 cated on the same author												now expected to come on line in 2024.										
2023 1.10 .59 .60 1.16 3.45 equity, namely 9.654								% fo	for electric and				This issue does not stand out relative										
2024 1.15 .62 .63 1.20 3.60 9.55% fo							% for	r gas, that were last agreed upon							to industy peers in regards to annual								
								and 2017. Assuming the MPSC							total return potential. We think the								
endar Mar.31 Jun.30 Sep.30 Dec.31 Year signs off of have gott								on the agreement, the utility will							likelihood of a constructive conclusion to								
2019 .3/3 .3/3 .3/3 .3/3 .3/3 .3/3 .3/3								tten about two-thirds of what it y filed for in its general rate case.							the company's general rate case is already largely reflected in the recent share price								
<b>2020</b> .60 .60 .60 .60 2.40 Original								ntly, NorthWestern would also re-							largely reflected in the recent share price. There are utilities with a comparable divi-								
								icing mechanisms geared towards											th pro				
2022	.64	.64	.00	.00	2.02				tory la							Glen					2023		
(A) Dilut	ed egs.	Excl. no	onrec. gai	ins/(losse	s): due	July 26t	h. <b>(B)</b> D	iv'ds pai	d in late	Mar.,				allowed o					al Streng	th	B++		
12, 40¢	;'15, 2	7¢; '18,	52¢; '19	), 45¢; '2	20,   Jun	e, Sept. 8	Dec. I	Div'd rein	vest. plar	n avail.	in MT in	19 (elec.	): 9.65%;	; in '17 (ga	as): 9.55%	%; <b>Sto</b>	ck's Ýric	e Stabil	ity		90		
(15¢); '21, 10¢; '22, (4¢); 1Q '23, (5¢). '20 EPS   † Shareholder invest. plan avail. (C) Incl. def'd   in SD in '15: none specified; in NE in '07: Price Growth Persister don't sum due to rounding. Next egs. report   charges. In '22: \$17.98/sh. (D) In mill. (E) Rate   10.4%. Regulatory Climate: Below Average.														40 90									
									believed to								33.1		.,				

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