GRI	AT	PLA	INS	EN'(GY N	′SE -gx	P F	ECENT PRICE	33.89	P/E Rati	∘ NM	F (Traili Media	ng:NMF) an: 16.0)	RELATIV P/E RATI	NM	F DIV'D YLD	3.5	5%	/ALUI LINE	E	
TIMELIN		Suspend		High: Low:	32.8 27.1	33.4 26.9	29.3 15.6		19.9 16.6	22.1 16.3	22.8 19.5	24.9 20.4	29.5 23.8	30.3 24.1	32.7 25.8	34.6 26.7				Price 2021	
AFETY		B Lowered			65 x Divide	ends p_sh													2020	2021	64
	CAL - 5 (1.00 =	 Suspend Market) 	ed 7/21/17	div Re Options: '	elative Pric	terest Rate e Strength															48
		OJECTIC		Shaded	area indica	ates recess	sion								/````		•				40 32
	Price	Gain	nn'l Total Return	0000 000	00000 ⁰⁰⁰⁰⁰		<u> </u>	be.						ч _{г, пП} , п	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1					24 20
igh Sw	40 (· 25 (+20%) (-25%)	8% -3%			••••	`*••** •• 		<u></u>												-16
	r Decis F M A		ASO]				'é********	********	****	••••	••••••••			••••						+12
Buy	0 0 0 0 0 11 0	0 0 0	0 0 0 0 0 2 0										•••*•••••	· · · · · · · · · · · · · · · · · · ·	••••	*********					8
Sell	0 0 0	0 0 0 Decisio	0 6 0												, h			% TO	Retur		_6
	1Q2017	2Q2017	3Q2017	Percent														1.vr	THIS V STOCK 34.8	L ARITH.* INDEX 16.8	L
Buy Sell	190 169 211740	182 177 213579	177 166	shares traded	20 - 10 -							1.1.11						1 yr. 3 yr. 5 yr.	46.5 104.1	30.2 96.6	F
001	2002	213579	2004	2005	2006	2007	2008	2009		2011	2012	2013	2014	2015	2016	2017	2018		UE LINE P		20-2
23.61	26.91	31.04	33.13	34.85	33.30	37.89	14.00	14.51	16.62	17.03	15.05	15.90	16.66	16.21	12.43	12.50	12.95		es per sh		19.
4.70 1.59	4.40 2.04	4.69	4.75 2.46	4.54 2.18	3.86 1.62	4.24	3.09 1.16	3.27 1.03	4.12	3.51 1.25	3.45 1.35	4.01	4.01	3.98 1.37	3.35 1.61	2.10 d.10	3.65 1.25		low" per : s per sh 4		6.: 2.
1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	.83	.83	.84	.86	.88	.94	1.00	1.06	1.10	1.18	Div'd De	cl'd per s	h ^B ∎	1.
4.38 12.59	1.91 13.58	2.19 13.82	2.66 15.35	4.49 16.37	6.05 16.70	6.15 18.18	8.86 21.39	6.49 20.62	4.76 21.26	3.40 21.74	4.01 21.75	4.42 22.58	5.10 23.26	4.42 23.68	2.86 24.73	2.75 23.45	2.60 23.55		ending politication of the second s		2. 22.
61.91	69.20	69.26	74.37	74.74	80.35	86.23	119.26	135.42	135.71	136.14	153.53	153.87	154.16	154.40	215.35	216.00	216.50	Commo	n Shs Out	st'g D	158.
15.9 .81	11.1 .61	12.2	12.6 .67	14.0 .75	18.3 .99	16.3 .87	20.5 1.23	16.0 1.07	12.1	16.1 1.01	15.5 .99	14.2 .80	16.5 .87	19.4	18.0 .94	Bold figu Value		•	'I P/E Rat		15
6.6%	7.3%	6.0%	5.4%	5.5%	5.6%	5.5%	7.0%	5.0%	4.5%	4.1%	4.1%	3.8%	3.6%	3.8%	3.6%	estim			il Div'd Y		4.3
		CTURE a				3267.1	1670.1	1965.0		2318.0	2309.9	2446.3	2568.2	2502.2	2676.0	2700		Revenue			31
				Yrs \$1628 st \$157.4		159.2 30.7%	119.5 34.5%	135.6 25.0%	211.7 31.7%	174.4 32.7%	199.9 34.3%	250.2 34.0%	242.8 32.3%	213.0 36.7%	290.0 37.4%	14.0 NMF	275 37.0%	Net Prof	it (\$mill) Tax Rate		37.0
T inter	rest earn	ied: 2.8x)				10.6%	46.8%	57.0%	25.7%	3.9%	3.3%	10.4%	12.8%	4.5%	4.6%	57.0%	2.0%		% to Net F	Profit	2.0
eases,	Uncapi	italized A	nnual ren	ntals \$12.9	9 mill.	40.7% 57.9%	49.7% 49.6%	53.2% 46.2%		47.8% 51.6%	44.9% 54.4%	50.0% 49.4%	49.0% 50.4%	50.3% 49.1%	35.3% 55.9%	39.5% 60.5%	39.0% 61.0%	-	rm Debt F		51.5 48.5
ensior	n Assets	s-12/16 \$7				2709.8	49.0%	6044.5		5741.2	6135.8	7029.1	7113.1	7440.6	9527.2	8385	8385		n Equity F pital (\$mi		40.5
id Sto	ck None	•	Oł	blig \$124	4.6 mill.	3444.5	6081.3	6651.1		7053.5	7402.1	7746.4	8279.6	8662.4	8956.7	9075	9125	Net Plar			89
ommo	n Stock	215,661	646 shs			7.5% 9.9%	3.5% 4.6%	3.9% 4.8%	5.3% 7.2%	5.0% 5.8%	5.0% 5.9%	5.0% 7.1%	4.7% 6.7%	4.2% 5.8%	3.9% 4.7%	1.0% .5%	4.5% 5.5%		on Total C on Shr. Eq		6.0 9.5
s of 10	/31/17					10.1%	4.6%	4.8%	7.3%	5.8%	5.9%	7.2%	6.7%	5.8%	5.1%	NMF	5.5%	Return o	on Com E	quity E	9.5
		\$7.3 billi RATING		.,		.9% 91%	NMF NMF	.9% 81%	3.4% 54%	2.0% 66%	2.2% 63%	3.2% 55%	2.7% 60%	1.6% 73%	1.8% 67%	NMF NMF	.5% 92%		d to Com I Is to Net F		3.5 64
	Retail Sales (2014 + 4	2015 -1.9	2016 +.7				s Energy I						2%. Gen						-
g. Indust.	Use (MWH)		1455 6.79	1450 6.96	1500 7.29				er & Light a						s & oil, 1 ^o						
Capacity at Peak (Mw) NA NA NA revenues) an						es) and	icity to 856,000 customers in western Missouri (71% of nd eastern Kansas (29%). Acquired Aquila 7/08. Sold ergy (energy-marketing subsidiary) in '08. Electric reve-						'16 reported deprec. rate (utility): 3.0%. Has 2,900 employees Chairman, President & CEO: Terry Bassham. Inc.: Missouri. Ac dress: 1200 Main St., Kansas City, Missouri 64105. Telephone								
nual Load	Factor (%) Sustomers (a	'	NA +.9	NA +.9	NA +1.1				-marketing ial, 40%; c						1200 Mai 3-2200. In						ephon
	e Cov. (%)	3-)	261	254	307				of Gre					vious	deal	with	Westa	ır, wh	ich fai	iled to	o re
NNUA	L RATE		Pa	st Est'd	i '14-'16				Energ each						regul t Plai						
evenu		10 Yrs. -7.5	% -1.	0%	' 20-'22 4.5%				agreem						cash						
Earnings -3.0% 3.5% 4.5% of the pr						nolders to receive .5981 of a share ew company, to be named prior to							these costs (and the shares Great Plains issued in 2016), profits would have								
ividen ook Va		-5.0 4.0	% 3. % 2.		5.0% 1.0%	closi	ng, fo	or eac	h Grea	at Pla	ains s	hare	in a	amou	inted t	to \$1.	61 a ŝ	share	in the	first	nin
Cal-		RTERLY RE			Full				nge. T roval o						hs of Great						
ndar 014	585.1	Jun.30 648.4	Sep.30 782.5		Year 2568.2	Ŕans	sas co	ommis	sions, a	and t	the Fe	ederal	En-	ny, i	nclude	es an	expe	ctatio	nofa	additi	ona
015	549.1	609.0	781.4	562.7	2502.2				/ Comr deal to						relate ters. N						
016 017	572.1 570.7	670.8 682.6	856.8 857.2		2676.0 2700	first	half	of 201	8.					đend	increa	ase wl	hile th	ne me	rger is	s peno	ding
018	600	700	900	600	2800				o advi 1ares.						comp cases						
Cal- ndar		ARNINGS F Jun.30			Full Year	ities	are a	good	fit, wit	th co	ntiguo	us sei	rvice	unrel	lated 1	to the	pend	ling n	nerger.	The	reg
014	.15	.34	.95	.12	1.57				e oppoi eductio						ry pro and						
015 016	.12 .17	.28 .20	.82 .86	.15 .39	1.37	comp	bany's	goals	s are 6	3%-8 9	% ann	ual e	arn-	rate	relief	the ut	tilities	s obta	in wo	n't ha	
017	d.11 <i>.08</i>	d.10 .20	.02 .84	.09 .13	d.10 1.25				nd grov 60%-7(ficant vould						ent
Cal- QUARTERLY DIVIDENDS PAID B = Full ranked f							atio of 60%-70%. The stock is un- Timeliness due to the pending here. Like many utilit									ıtility	stock	ks, G	area		
endar Mar.31 Jun.30 Sep.30 Dec.31 Year transacti							on. Plai							lains is priced expensively. In fact, the rice has risen nearly 25% so far in 2017							
013	.2175 .23	.2175 .23	.2175 .23	.23 .245	.88 .94										pendi						
2014 .23 .23 .245 .245 .245 1.00 notably ,							y result in a loss in 2017. Most Great Plains incurred sizable hen it unwound the financing							t Plair d have	ns hol	ders t	han t	he pre			
		.2625	.2625	.275	1.06	LUSIS	> wii	en 10	unwo	Juna	uie	man	<u>ення —</u>	would	u nave	- neeu	ь III O	чт уте	VV.		
015 016 017	.2625 .275	.275	.275	.275		move	es it	made	in and						E. De				ecembe	er 15,	201
016 017 Dilute	.275 ed earnir	.275 ngs. Excl.	.275 nonrec.	.275	EPS	don't su	m due to	rounding	in and J. Next egs storically p	ticipa re-	tion ((D) In mi	of its II. (E) Rat	pre- te base:	Paul Fair value		bbas,	CFA	De Financia	ecembe		201 B+ 95

(1/6); ¹/₂, ¹/

Stock's Price Stability	95
Price Growth Persistence	25
Earnings Predictability	75