

**Docket No. TG-181023 - Vol. II**

**In the Matter of the Application of: Superior Waste &  
Recycle LLC**

**August 5, 2019**



**206.287.9066 | 800.846.6989**

1325 Fourth Avenue, Suite 1840, Seattle, Washington 98101

[www.buellrealtime.com](http://www.buellrealtime.com)

email: [info@buellrealtime.com](mailto:info@buellrealtime.com)





Page 18

BEFORE THE WASHINGTON  
UTILITIES AND TRANSPORTATION Commission

---

In the Matter of the ) Docket No. TG-181023  
Application of, )  
)  
)  
SUPERIOR WASTE & RECYCLE )  
LLC )  
)  
For Authority to Operate )  
as a Solid Waste Collection )  
Company in Washington )  
)

---

EVIDENTIARY HEARING, VOLUME II  
Pages 18 - 159  
ADMINISTRATIVE LAW JUDGE RAYNE PEARSON

---

August 5, 2019  
  
9:06 a.m.  
  
Washington Utilities and Transportation Commission  
621 Woodland Square Loop Southeast  
Lacey, Washington 98503

REPORTED BY: CARMEN L. LUNDY, CCR #2287, RPR

Page 19

1 APPEARANCES  
2 ADMINISTRATIVE LAW JUDGE:  
3 RAYNE PEARSON  
4 Utilities and Transportation  
5 Commission  
6 621 Woodland Square Loop Southeast  
7 Lacey, Washington 98503  
8 (360) 664-1136  
9 Ryane.pearson@utc.wa.gov

10 FOR COMMISSION STAFF:  
11 HARRY FUKANO  
12 Assistant Attorney General  
13 1400 South Evergreen Park Drive SW  
14 PO Box 40128  
15 Olympia, Washington 98504  
16 (360) 664-1225  
17 Harry.fukano@utc.wa.gov

18 FOR SUPERIOR WASTE  
19 & RECYCLE: JIMMY GARG  
20 Seattle Litigation Group, PLLC  
21 500 Union Street, Suite 510  
22 Seattle, Washington 98101  
23 (206) 407-3300  
24 jimmy@seattlelitigation.net

25 FOR WASTE MANAGEMENT:  
26 WALKER STANOVSKY  
27 Davis Wright Tremaine, LLP  
28 920 Fifth Avenue, Suite 3300  
29 Seattle, Washington 98104  
30 (206) 757-8259  
31 Walkerstanovsky@dwt.com

32 ANDREW KENEFICK  
33 Waste Management  
34 720 Fourth Avenue, Suite 400  
35 Kirkland, Washington 98033-8136  
36 (425) 825-2003  
37 Akenefick@wm.com

38 ALSO PRESENT:  
39 MIKE YOUNG  
40 ALL WITNESSES PRESENT

Page 20

1 EVIDENTIARY HEARING  
2 VOLUME II: INDEX

3 WITNESSES: PAGE:  
4 DANIEL STEIN  
5 Cross-Examination by Mr. Stanovsky 30  
6 Redirect Examination by Mr. Garg 86  
7 Cross-Examination by Mr. Fukano 97

8 MICHAEL WEINSTEIN & ROBERT RUTLEDGE (Simultaneously)  
9 Redirect Examination by Mr. Stanovsky 102  
10 Cross-Examination by Mr. Garg 104  
11 Cross-Examination by Mr. Fukano 136  
12 MICHAEL WEINSTEIN (Individually)  
13 Examination by Judge Pearson 133  
14 Recross Examination by Mr. Garg 137  
15 SCOTT SEVALL  
16 Cross-Examination by Mr. Garg 140  
17 Redirect Examination by Mr. Fukano 145  
18 Redirect Examination by Mr. Stanovsky 146  
19 Examination by Judge Pearson 153  
20 \*\*\*\*\*

21 ALL EXHIBITS PREVIOUSLY MARKED

No.	EXHIBIT INDEX Description	Page Referenced
22	SUPERIOR WASTE & RECYCLE Daniel Stein, Owner	
23	DS-1T Director Pre-filed Testimony of Daniel Stein (5-15-19) 6 pages	52
24	DS-2 Declaration of Daniel Stein (5-15-19) 3 pages	
25	DS-3 Declaration of Tammy Stein (5-15-19) 3 pages	

Page 21

1 ALL EXHIBITS PREVIOUSLY MARKED

No.	EXHIBIT INDEX Description	Page Referenced
2	DS-4 Customer Support Statements (5-15-19) 52 pages	
3	DS-5 Letter from Sondra Even (5-15-19) 2 pages	
4	DS-6 Kitsap Sun Article dated 10-29-07 (5-15-19) 5 pages	113, 114
5	DS-7 Kitsap Sun Article dated 5-3-19 (5-15-19) 6 pages	43, 45, 46
6	DS-8T Pre-Filed Responsive Testimony of Daniel Stein (6-28-19) 8 pages	30, 31, 37
7	CROSS-EXAMINATION EXHIBITS WASTE MANAGEMENT	
8	DS-9X Superior Waste & Recycle LLC Application for Solid Waste Collection Certificate Dated 12-11-18 5 pages	72, 80
9	DS-10X Superior Waste & Recycle LLC Business Plan 5 pages	84
10	DS-11X Superior Waste & Recycle LLC Service Territory Map 1 page	74
11	DS-12X Superior Waste & Recycle LLC Proposed tariff dated 12-11-18 6 pages	

Page 22

ALL EXHIBITS PREVIOUSLY MARKED EXHIBIT INDEX		
No.	Description	Page Referenced
(Continued)		
CROSS-EXAMINATION EXHIBITS WASTE MANAGEMENT		
DS-13X	Superior Waste & Recycle Responses to First Set of Data Requests from Waste Management dated 5-8-19 7 pages	
DS-14X	Superior Waste & Recycle LLC Responses to Second Set of Data Requests from Waste Management Dated 6-13-19 14 pages	41
DS-15X	Staff Investigation Report from Docket TG-180181 dated May 2019 10 pages	
DS-16X	Appendices to Staff Investigation Report from Docket TG-180181 11 pages	47, 48, 91
DS-17X	Hearing Transcript from Docket TG-180181 dated 11-29-18 45 pages	
DS-18X	Initial Order 02 from Docket TG-180181 dated 12-10-18 11 pages	39, 51
DS-19X	Brem-Air Disposal tariff sheets from Docket TG-101248 dated as issued 7-21-10 2 pages	
DS-20X	Kitsap County Code Chapter 9.45 dated 7-29-19 8 pages	56

Page 23

ALL EXHIBITS PREVIOUSLY MARKED EXHIBIT INDEX		
No.	Description	Page Referenced
(Continued)		
CROSS-EXAMINATION EXHIBITS WASTE MANAGEMENT		
DS-21X	Superior's Responses to Staff Data Request Nos. 1-5 dated 7-29-19 5 pages	53, 54, 92
DS-22X	Superior's Responses to Waste Management's Third Set of Data Requests dated 7-29-19 9 pages	45
	Commission Staff	
DS-23X	See DS-15X and DS-16X	
DS-24X	See DS-17X	
DS-25X	See DS-18X	
COMMISSION REGULATORY STAFF Scott Sevall, Regulatory Analyst		
SS-1T	Direct Pre-filed Testimony of Scott Sevall (5-15-19) 6 pages	110, 144
SS-2	Staff Financial Review Worksheets (5-15-19) 4 pages	
SS-3	Staff Financial Review Memo (5-15-19) 3 pages	144
SS-4	Staff Notes from Meeting with Daniel Stein (5-15-19) 1 page	

Page 24

ALL EXHIBITS PREVIOUSLY MARKED EXHIBIT INDEX		
No.	Description	Page Referenced
(Continued)		
COMMISSION REGULATORY STAFF Scott Sevall, Regulatory Analyst		
SS-5T	Pre-Filed Responsive Testimony of Scott Sevall (6-28-10) 7 pages	110, 140
SS-6T	Pre-Filed Supplemental Testimony of Scott Sevall (7-30-19) 8 pages	139, 140, 146
SS-7C	*** CONFIDENTIAL *** Waste Management Customer Complaints	
SS-8C	*** CONFIDENTIAL *** Waste Management Survey Notes	
SS-9C	*** CONFIDENTIAL *** Waste Management Survey Notes - B	
SS-10X	CROSS-EXAMINATION EXHIBITS Sponsor: Waste Management Staff Response to Waste Management Data Request No. 1 dated 6-11-19 1 page	
SS-11X	Sponsor: Waste Management Selected Staff Responses to Waste Management Data Requests dated 7-29-19 16 pages	147, 148
SS-12CX	*** CONFIDENTIAL *** Sponsor: Superior W&R Selections from UTC Consumer Complaints RE: Waste Management Service, 448 pages	
SS-13X	Sponsor: Superior W&R Staff Response to Waste Management Response No. 1, 1 page	

Page 25

ALL EXHIBITS PREVIOUSLY MARKED EXHIBIT INDEX		
No.	Description	Page Referenced
(Continued)		
CROSS-EXAMINATION EXHIBITS		
SS-14X	Sponsor: Superior W&R Staff Response to Waste Management Nos. 2-4 4 pages	
WASTE MANAGEMENT Michael A. Weinstein, Senior Pricing Manager		
MAW-1T	Pre-filed Direct Testimony of Michael A. Weinstein (5-15-19) 19 pages	104, 114, 117, 132
MAW-2	Commission Certificate G-237 Authorizing Waste Management's Solid Waste Collection Services (5-15-19) 21 pages	
MAW-3	Map of Superior's Proposed Territory and Customer Locations (5-15-19) 2 pages	
MAW-4	Selected Responses from Superior to Waste Management Data Requests (5-15-19) 4 pages	
MAW-5T	Pre-Filed Responsive Testimony of Michael A. Weinstein (6-28-19) 11 pages	
MAW-6X	Sponsor: Commission Staff Tariff Pages from Docket TG-071785 filed 8-31-07 38 pages	106

2 (Pages 22 to 25)

1 ALL EXHIBITS PREVIOUSLY MARKED

2 EXHIBIT INDEX Page  
3 No. Description Referenced  
4 (Continued)

5 CROSS-EXAMINATION EXHIBITS

6 WASTE MANAGEMENT  
7 Michael A. Weinstein,  
8 Senior Pricing Manager

9 MAW-7CX \*\*\* CONFIDENTIAL \*\*\*  
10 Sponsor: Superior W&R  
11 Selections from Waste Management's  
12 Customer Complaint Spreadsheet, 6 pages

13 MAW-8CX \*\*\* CONFIDENTIAL \*\*\*  
14 Sponsor: Superior W&R  
15 Complete Superior Customer Location  
16 Notes, 3 pages

17 MAW-9X Sponsor: Superior W&R  
18 Waste Management Responses to Superior  
19 First Set of Data Requests, 8 pages

20 MAW-10X Sponsor: Superior W&R  
21 Waste Management First Supplemental  
22 Responses to Superior's First Set of  
23 Data Requests, 6 pages  
24 Robert Rutledge, District Manager,  
25 Waste Management (Brem-Air Disposal)

RAR-1T Pre-filed Direct Testimony of 102, 124, 128  
Robert Rutledge  
(5-15-19)  
9 pages

RAR-2T Pre-filed Responsive Testimony of 102  
Robert Rutledge  
(6/28/19)  
8 pages

1 beginning with Superior.

2 MR. GARG: This is Jimmy Garg, attorney for  
3 Superior, the applicant of this proceeding.

4 THE JUDGE: Okay, thank you. And for Waste  
5 Management?

6 MR. STANOVSKY: Walker Stanovsky from Davis Wright  
7 Tremaine, LLP for Waste Management, and with me at counsel  
8 table is Andrew Kenefick.

9 MR. KENEFICK: Andrew Kenefick, senior legal  
10 counsel for Waste Management.

11 JUDGE PEARSON: Thank you. And for Commission  
12 Staff?

13 MR. FUKANO: Harry Fukano present, Commission Staff  
14 from the Utilities & Transportation Commission division.

15 JUDGE PEARSON: Okay, thank you. So, according to  
16 the party's agreed order of witnesses, I believe that  
17 Mr. Stein will be testifying first.

18 This is the first time we've had witnesses testify in  
19 this hearing room. Would you prefer that he stay seated  
20 where he is or come sit next to you? What would be...

21 (Discussion off the record.)

22 JUDGE PEARSON: All right, let's go back on the  
23 record. Mr. Stein, if you could please stand and raise your  
24 right hand, I'll swear you in:

25 Do you swear or affirm that the testimony that you

1 LACEY, WASHINGTON; AUGUST 5, 2019

2 9:06 A.M.

3 --o0o--

4 P R O C E E D I N G S

5  
6 JUDGE PEARSON: Good morning, today is Monday,  
7 August 5th, 2019, at approximately 9:05 a.m. and we're today  
8 for an Evidentiary Hearing in Docket TG-181023, which is  
9 captioned In The Matter of the Application of Superior Waste  
10 & Recycle, LLC for authority to operate as a solid waste  
11 collection company in Washington.

12 We took care of several housekeeping matters off the  
13 record this morning. The parties have stipulated to the  
14 admission of all of the prefiled testimony and exhibits as  
15 well as the cross-examination exhibits. And, for the court  
16 reporter's benefit, I will provide you with a copy of the  
17 exhibit list at the conclusion of the hearing.

18 Also, Staff's unopposed request for lead to file  
19 supplemental testimony is granted. So those exhibits are  
20 admitted in the record as stipulated.

21 So this morning's proceedings are going to have Superior  
22 Waste's witness testifying first, followed by witnesses for  
23 Waste Management, and then Commission Staff.

24 So let's start by taking short appearances. Please  
25 state your name and who you represent for the record,

1 give today will be the whole truth and nothing but the  
2 truth?

3 MR. STEIN: I do.

4 JUDGE PEARSON: Go ahead and be seated. And,  
5 Mr. Garg, if you want to introduce your witness and we'll  
6 make him available for cross-examination.

7 MR. GARG: My witness is Daniel Stein, he is the  
8 owner of Superior, which is the applicant in this  
9 proceeding.

10 MR. STANOVSKY: One moment, Your Honor. Just so  
11 we're clear, we're not doing opening statements?

12 JUDGE PEARSON: Correct.

13 MR. STANOVSKY: Okay.

14 JUDGE PEARSON: Okay, is he available now for  
15 cross; do you have any corrections to his testimony?

16 MR. GARG: Mr. Stein, are there any--is there  
17 anything in your direct testimony that you would like to  
18 correct at this time?

19 MR. STEIN: Just minor things. I stated that full  
20 size Waste Management vehicles being 52,000 GVW is actually  
21 58,000 GVW. And also--I also believe that 26,000 GVW for  
22 their smaller pack--their smaller trucks was 28,000 GVW. So  
23 just minor things such as that. That's the first and only  
24 thing that comes to mind.

25 MR. GARG: My client is ready for

Page 30

1 cross-examination.  
 2 JUDGE PEARSON: Mr. Stanovsky?  
 3 MR. STANOVSKY: Thank you, Your Honor. So it seems  
 4 the witness doesn't have a copy of the exhibits, so can we  
 5 get him a copy, or? I apologize. The bulk of my practice  
 6 has been Alaska so far and they have a copy that's  
 7 designated for the witness, so my apologies for not knowing  
 8 the procedure.  
 9 MR. GARG: Here's a list by numbers and then you  
 10 can just go off that.  
 11  
 12 CROSS-EXAMINATION  
 13  
 14 BY MR. STANOVSKY:  
 15 **Q. Good morning, Mr. Stein.**  
 16 A. Good morning.  
 17 **Q. Good to see you again.**  
 18 A. You as well.  
 19 **Q. I would like to start, if you can find your response**  
 20 **testimony, it's DS-8T. And if you could turn to Page 7.**  
 21 **And just let me know when you're there.**  
 22 A. DS-18?  
 23 **Q. Eight. I'm sorry, 8. I think I said 8T but it may have**  
 24 **been only marked as 8 in the exhibit list.**  
 25 JUDGE PEARSON: I've actually corrected that. The

Page 31

1 final exhibit list will reflect that it's DS-8T.  
 2 MR. STANOVSKY: All right. But DS-8 in that case.  
 3 A. Page 7.  
 4 **Q. Page 7.**  
 5 A. Okay, we are there.  
 6 **Q. All right, thank you. And up at Line 6 to 8 there, you**  
 7 **see the question is: Is it your understanding that a**  
 8 **separate category for pack-out service exists; can you**  
 9 **please read your answer?**  
 10 A. My understanding is that it does not, however, it is  
 11 used--however, it is used as it is a very unique and  
 12 specialized type of collection that requires special  
 13 vehicles.  
 14 **Q. So your proposed service requires special vehicles;**  
 15 **that's correct?**  
 16 A. My proposed service, yeah--well, yes.  
 17 **Q. And your special vehicle is a 2017 three-quarter ton**  
 18 **Chevy Silverado pickup truck, correct?**  
 19 A. Correct.  
 20 **Q. Well, would you agree with me that I could probably go**  
 21 **buy a similar truck off the lot within Kitsap County today?**  
 22 A. Yes, I do.  
 23 **Q. So your testimony, if I understand it, is that that**  
 24 **truck that I could buy off the lot and the service you**  
 25 **provide with it is so specialized that it calls for a new**

Page 32

1 **category of UTC solid waste service?**  
 2 A. Not based on that vehicle, no.  
 3 **Q. Thank you. So I want to talk a little about the scope**  
 4 **of your certificate, as you understand it, that you've**  
 5 **applied for.**  
 6 **If Superior receives--and I apologize if I--I will**  
 7 **attempt to distinguish between you and Superior. Please**  
 8 **feel free to correct me if I fail to do that, but I'll do my**  
 9 **best not to use the two interchangeably.**  
 10 **So if Superior receives the certificate it has applied**  
 11 **for, is it your understanding that Waste Management would no**  
 12 **longer be allowed to offer drive-in and carry-out service in**  
 13 **Superior territory?**  
 14 A. To the best of my understanding that is correct.  
 15 **Q. So would you turn in DS-8 then, where we just had it**  
 16 **open, turn it to Page 8. And can you read the question and**  
 17 **answer there at the top of the page, the first one?**  
 18 A. Question: Waste Management claims Superior does not  
 19 have the ability to serve the customers in Waste  
 20 Management's territory if Superior is granted a certificate.  
 21 The answer: Waste Management is again attempting to  
 22 confuse and muddle the matter. Superior is only attempting  
 23 to gain a certificate to provide pack-out and specialized  
 24 services to its customers.  
 25 **Q. And my understanding is Superior has 53 customers; is**

Page 33

1 **that correct?**  
 2 A. Correct.  
 3 **Q. So that's a very different statement from saying that**  
 4 **your understanding is that you're seeking a certificate that**  
 5 **would exclude Waste Management from providing pack-out**  
 6 **service throughout your entire territory, isn't that?**  
 7 A. It does seem to go against itself, it does.  
 8 **Q. Thank you. So based on your response that you are**  
 9 **seeking a certificate that would exclude Waste Management**  
 10 **from providing these services throughout the territory, that**  
 11 **would mean that you would be seeking the exclusive**  
 12 **opportunity to provide drive-in or carry-out service even to**  
 13 **those customers this in that territory who are already**  
 14 **receiving those service from Waste Management; is that**  
 15 **correct?**  
 16 A. To the best of my understanding, the way that UTC  
 17 operates, there is no other way to do it.  
 18 **Q. And that would also be true for the potential to serve**  
 19 **those services to Waste Management customers who are**  
 20 **currently receiving curbside service, correct?**  
 21 A. No.  
 22 **Q. Sorry. I'm not sure we understood each other. Do you**  
 23 **understand that the certificate that you believe you are**  
 24 **seeking would exclude Waste Management from providing**  
 25 **carry-out or drive-in service to customers that it's**

Page 34

1 **currently providing curbside service to? So a current Waste**  
 2 **Management curbside customer decides they want drive-in**  
 3 **service, they would have to get it from you if your**  
 4 **certificated is granted, as you understand it?**  
 5 A. The best of my understanding, the way the territories  
 6 work through the UTC, that is correct.  
 7 **Q. Okay. Mr. Stein, when you were before the Commission at**  
 8 **your penalty case in November, do you remember testifying**  
 9 **that your goal in picking up people's waste around Seabeck--**  
 10 MR. GARG: Objection. Relevance.  
 11 JUDGE PEARSON: Sorry, go ahead and finish your  
 12 question, Mr. Stanovsky. And, Mr. Stein, don't answer until  
 13 you hear the whole question, okay?  
 14 MR. STEIN: Okay.  
 15 Mr. Stanovsky Continuing:  
 16 **Q. When you were before the Commission at your penalty case**  
 17 **in November, do you remember testifying that your goal in**  
 18 **picking up people's waste around Seabeck wasn't to have a**  
 19 **business, it was to relieve people's suffering?**  
 20 JUDGE PEARSON: And you're objecting--  
 21 MR. GARG: Objection. Relevance. This matter  
 22 before the Court is Superior's application regarding Waste  
 23 Management's lack of providing customer service to its  
 24 customers. It doesn't have anything to do with Seabeck or  
 25 any previous investigation.

Page 35

1 MR. STANOVSKY: Your Honor, frankly, Waste  
 2 Management is puzzled by Superior's position that this case  
 3 has nothing to do with Superior. The Commission's precedent  
 4 is pretty clear that there are required elements to grant a  
 5 certificate:  
 6 The first is whether the incumbent is willing to provide  
 7 service to the satisfaction of the Commission.  
 8 The second is whether the public convenience and  
 9 necessity require the proposed service.  
 10 And the third is the financial and operational fitness  
 11 of the applicant.  
 12 JUDGE PEARSON: Okay.  
 13 MR. GARG: It still doesn't have anything to do  
 14 with Seabeck. It does, as you mentioned, have everything to  
 15 do with Superior but doesn't have anything to do with  
 16 Seabeck.  
 17 MR. STANOVSKY: So your position is that the  
 18 testimony given by Superior's sole employee and owner, six  
 19 months ago, is not relevant to Superior's proposed service?  
 20 MR. GARG: Correct.  
 21 JUDGE PEARSON: I'm going to overrule the  
 22 objection. You can go ahead with your question.  
 23 MR. STANOVSKY: Thank you, Your Honor.  
 24 Mr. Stanovsky Continuing:  
 25 **Q. Mr. Stein, when you were before the Commission at your**

Page 36

1 **penalty case in November, do you remember testifying that**  
 2 **your goal in picking up people's waste around Seabeck wasn't**  
 3 **to have a business, it was to relieve people's suffering?**  
 4 A. That has been from the very beginning of it. I...  
 5 THE REPORTER: Wait. What was your last word?  
 6 MR. STEIN: "I."  
 7 **Q. And do you remember testifying that you would do**  
 8 **whatever it takes to meet your customers' needs?**  
 9 A. Yes.  
 10 **Q. Was that true?**  
 11 A. Yes.  
 12 **Q. Do you still feel that way?**  
 13 A. I do.  
 14 **Q. So, Mr. Stein, do you understand that the Commission**  
 15 **only has jurisdiction over hauling solid waste over the**  
 16 **public roads but not on private property?**  
 17 A. I do.  
 18 **Q. And that it wouldn't require any certificate at all for**  
 19 **someone who wanted to move people's solid waste around on**  
 20 **private property?**  
 21 A. Yes.  
 22 **Q. And the customers that you're concerned with, are you**  
 23 **willing to haul their waste to the Waste Management pickup**  
 24 **points and then return their carts to their houses for them**  
 25 **without hauling their waste on the public highways?**

Page 37

1 A. No.  
 2 **Q. So you would do anything for your customers except come**  
 3 **back a second time to take the carts back to their houses;**  
 4 **do I understand that correct?**  
 5 A. It's not feasible.  
 6 **Q. Thank you. So, let's go back to your response**  
 7 **testimony, Page 7 now. This is Exhibit DS-8T. Page 7,**  
 8 **Line 7--sorry. Page 7, Lines 19 to 21. Could you please**  
 9 **read the sentence starting at 19--Furthermore--the question?**  
 10 A. Yes. Furthermore, the question of this inquiry is not  
 11 about Superior but whether Waste Management is meeting the  
 12 needs of its customers that is satisfactory to the  
 13 Commission.  
 14 **Q. So your testimony is that Superior doesn't have anything**  
 15 **to prove about its own service; is that correct?**  
 16 A. Could you restate, or repeat? Excuse me, just repeat  
 17 it.  
 18 **Q. So isn't it your testimony that Superior doesn't have**  
 19 **anything to prove about its own service in this case?**  
 20 A. If you read the whole thing, it does. I believe that  
 21 that does. I haven't read it but I'm just skimming over it,  
 22 um, it does show that Superior does have something to show.  
 23 It's like scripture, you can't just take one passage out;  
 24 you've got to read the whole thing.  
 25 **Q. That's fair. And as a pastor's kid, I appreciate that.**

Page 38

1 A. Sure.

2 **Q. So at the penalty hearing back in November, didn't you**

3 **testify that when the UTC first contacted you about your**

4 **illegal operations, you had no idea who the UTC was?**

5 A. And what was the date?

6 **Q. So at the hearing in November, didn't you testify that**

7 **when the UTC first contacted you about your illegal**

8 **operations, you had no idea who the UTC was?**

9 A. Correct.

10 **Q. And that it all sounded like, quote, make believe and**

11 **made up? I can direct you to the transcript--**

12 A. No--

13 **Q. --if that would help?**

14 A. --no, it--yeah, it was a shock.

15 **Q. And that you thought it was Waste Management, not the**

16 **UTC on the phone, Waste Management misrepresenting itself to**

17 **try and scare you off?**

18 A. Yes. I'm not sure of the timeline that you're referring

19 would be that particular time that I thought that. When I

20 was served papers I knew it to be true--was blown away.

21 **Q. But, the question was about when you were first**

22 **contacted.**

23 A. By UTC?

24 **Q. By the UTC, yes.**

25 A. I do remember that. Yeah, and that is correct.

Page 39

1 **Q. And the testimony was that you thought it--**

2 A. Yes, that is correct.

3 **Q. --Waste Management pulling the trigger? Thank you.**

4 **So if we could turn to exhibit DS-18 now--not 8T. And**

5 **go to Page 7. Well, actually before we go to Page 7, let's**

6 **go to Page 1 of that exhibits.**

7 JUDGE PEARSON: And let's just clarify, this is

8 DS-18X. It's a cross-examination exhibit.

9 MR. STANOVSKY: Yes. Thank you, Your Honor.

10 Mr. Stanovsky Continuing:

11 **Q. You there?**

12 A. I'm there.

13 **Q. Do you recognize this document?**

14 A. Yes, I do.

15 **Q. And do you recognize it as the Commission's Cease and**

16 **Desist Order against you from late last year?**

17 A. Yes, I do.

18 MR. STANOVSKY: Your Honor, I'd move to admit

19 Exhibit DS-18X.

20 JUDGE PEARSON: We've already stipulated to the

21 admission of all of these exhibits, so you don't need move

22 to admit them.

23 MR. STANOVSKY: I--I'm sorry, I thought I

24 understood that the stipulation was as to the pre-filed

25 direct testimony in exhibits.

Page 40

1 JUDGE PEARSON: And then we talked about

2 cross-examination exhibits.

3 MR. STANOVSKY: Okay.

4 Mr. Stanovsky Continuing:

5 **Q. So as we look at this document, just to clarify, Seabeck**

6 **Waste in this case, that was just you using a DBA business**

7 **name, correct?**

8 A. Yeah.

9 **Q. And if you would go to Page 7 and find Paragraph 25 when**

10 **you get there.**

11 A. Okay.

12 **Q. Would you please read that paragraph?**

13 A. The evidence establishes that Seabeck Waste has been

14 operating in Washington in violation of applicable laws for

15 many years and acknowledged that it was operating in

16 violation of Commission rules. Seabeck Waste ignored

17 staff's previous attempts to contact the company and provide

18 technical assistance.

19 **Q. Thank you. And please look down the page to**

20 **Paragraph 29, and would you please read just the first**

21 **sentence of that paragraph?**

22 A. Overall, Seabeck Waste has demonstrated very little

23 ability, or willingness, to comply with Commission

24 regulations.

25 **Q. Thank you. And now let's go back to your response**

Page 41

1 **testimony, the DS-8T. Again, at Page 8.**

2 **So you're there at Page 8?**

3 A. I'm there. Page 8, yes.

4 **Q. And do you see the question that begins at Line 7?**

5 A. I do.

6 **Q. Would you please read the first sentence of the answer**

7 **there?**

8 A. Superior is not currently obligated by rules and

9 regulations of UTC such as recordkeeping, office address,

10 office hours as it currently does not have a G Certificate.

11 **Q. Mr. Stein, is it your understanding that the**

12 **Commission's rules don't apply to you if you don't have a**

13 **G Certificate?**

14 A. They do apply, however, if I operate as I do now I'm

15 within good standing; I'm within the law. They still apply.

16 I have to be very careful about how I operate.

17 **Q. Would you please find Exhibit DS-14X, and when you get**

18 **there turn to Page 3 and find Request 28A there. And the**

19 **request is: State the name and address of each person and**

20 **residence to which the quoted passage refers. It's**

21 **referring to an earlier quote from earlier in discovery.**

22 **The specifics don't matter but the request was for the name**

23 **and address of some people relevant to a statement. And I**

24 **would just like you to read the response there.**

25 JUDGE PEARSON: I'm sorry, can tell me again which



<p style="text-align: right;">Page 42</p> <p>1 data request?</p> <p>2 MR. STANOVSKY: This is Data Request 28A from Waste</p> <p>3 Management to Superior.</p> <p>4 JUDGE PEARSON: Okay.</p> <p>5 A. For the record, I have no idea what you just said before</p> <p>6 that, but I'll read the response.</p> <p>7 JUDGE PEARSON: Mr. Stein, can you speak closer to</p> <p>8 the microphone?</p> <p>9 MR. STEIN: Yes.</p> <p>10 Mr. Stanovsky Continuing:</p> <p>11 <b>Q. And, by all means, feel free to ask me to clarify if you</b></p> <p>12 <b>don't understand my question, so I appreciate that. But I</b></p> <p>13 <b>think it's not necessary to clarify, the context isn't</b></p> <p>14 <b>important; I would just ask you to read the response.</b></p> <p>15 A. Superior objects--is it A or just the response to A?</p> <p>16 <b>Q. The response to A.</b></p> <p>17 A. Superior objects to this request because WAC 480-70-421</p> <p>18 strictly limits Superior's use of customer information and</p> <p>19 providing the requested information to Waste Management is</p> <p>20 not among the allowed uses.</p> <p>21 <b>Q. So, it looks to me like when Waste Management is asking</b></p> <p>22 <b>for details to backup your testimony, Superior's position is</b></p> <p>23 <b>that the Commission's regulations do apply to Superior so</b></p> <p>24 <b>that it can't answer; is that right?</b></p> <p>25 A. We live in a nation of laws so we have laws on the</p>	<p style="text-align: right;">Page 44</p> <p>1 A. I don't see it.</p> <p>2 <b>Q. So do you see the bold large text heading? Count up</b></p> <p>3 <b>from there three paragraphs.</b></p> <p>4 A. Yes, I see it.</p> <p>5 <b>Q. All right. And would you just read from there to the</b></p> <p>6 <b>end of the section before the bold text.</b></p> <p>7 A. For the past eight months or so, after he was ordered</p> <p>8 by the State to cease and desist, he says he has continued</p> <p>9 to serve his customers for free, refusing to accept payment</p> <p>10 so he isn't breaking the law. Except for one customer,</p> <p>11 Stein told the Commission he accepts cookies. I did that as</p> <p>12 my only little protest, Stein said.</p> <p>13 <b>Q. All right, thank you. And I'm not wondering about some</b></p> <p>14 <b>technical violation of the law by accepting cookies as</b></p> <p>15 <b>compensation. But what I'd like to know is more about your</b></p> <p>16 <b>attitude. Because it looks like what you're protesting is</b></p> <p>17 <b>the Commission's order to cease and desist--</b></p> <p>18 MR. GARG: Objection. This is something the writer</p> <p>19 wrote; this is not something Mr. Stein--this is the opinion</p> <p>20 of a writer, not Mr. Stein's personal opinion.</p> <p>21 MR. STANOVSKY: Your Honor, we ask foundational</p> <p>22 questions for this in discovery; if you give me just a</p> <p>23 moment, I can find this.</p> <p>24 JUDGE PEARSON: Sure.</p> <p>25 MR. STANOVSKY: All right, we can come back to that</p>
<p style="text-align: right;">Page 43</p> <p>1 books. And we use the laws--</p> <p>2 <b>Q. It's a yes or no question, Mr. Stein.</b></p> <p>3 A. Okay. Would you please repeat it?</p> <p>4 <b>Q. Looking at this response it appears to me that Superior</b></p> <p>5 <b>is taking the position that the Commission's rules do apply</b></p> <p>6 <b>to prohibit it from disclosing customer information in</b></p> <p>7 <b>response to Waste Management's discovery. Isn't that what</b></p> <p>8 <b>this is?</b></p> <p>9 A. It would appear that way.</p> <p>10 <b>Q. But those rules don't apply when Waste Management is</b></p> <p>11 <b>asking how you'll actually comply with them if you're</b></p> <p>12 <b>granted a certificate, as we discussed a little earlier,</b></p> <p>13 <b>correct?</b></p> <p>14 A. I just find it as an interesting question. I would say</p> <p>15 that, I know that my attorney has--represents me, and I</p> <p>16 answer the questions and... I believe they do apply.</p> <p>17 <b>Q. Thank you. Now let's look at Exhibit DS-7. This is one</b></p> <p>18 <b>of the exhibits to your direct testimony. And this is the</b></p> <p>19 <b>article about you and this case from the Kitsap Sun, fairly</b></p> <p>20 <b>recently, I guess--just this last May; is that correct?</b></p> <p>21 A. Yes.</p> <p>22 <b>Q. And would you turn to Page 4 and look about halfway down</b></p> <p>23 <b>the page there, there is a paragraph that starts: For the</b></p> <p>24 <b>past 8 months. Do you see that? So we're looking at Page 4</b></p> <p>25 <b>of Exhibit DS-7.</b></p>	<p style="text-align: right;">Page 45</p> <p>1 question after I ask a couple of others. Can we please look</p> <p>2 at--if Your Honor would postpone ruling?</p> <p>3 JUDGE PEARSON: That's fine.</p> <p>4 Mr. Stanovsky Continuing:</p> <p>5 <b>Q. So, Mr. Stein, could you turn to Exhibit DS-22X? Are</b></p> <p>6 <b>you there?</b></p> <p>7 A. Yep.</p> <p>8 <b>Q. And turn to Page 2, Request No. 50-A.</b></p> <p>9 A. Yes, there.</p> <p>10 <b>Q. And the request says--actually, before we go into A, if</b></p> <p>11 <b>you look at the first part of the request right after the</b></p> <p>12 <b>number 50, it's referring to Exhibit DS-7, the Kitsap Sun</b></p> <p>13 <b>article that we were just looking at; do you see that?</b></p> <p>14 A. I do.</p> <p>15 <b>Q. And the request is: Please admit that Mr. Stein made</b></p> <p>16 <b>each of the statements attributed to him in the article. If</b></p> <p>17 <b>your response is anything other than a qualified Commission</b></p> <p>18 <b>(sic), please state what you believe to be the truth of the</b></p> <p>19 <b>matter including identification of each statement Mr. Stein</b></p> <p>20 <b>believes is incorrectly reported, how, and what he believes</b></p> <p>21 <b>he actually said.</b></p> <p>22 <b>Could you please read the response?</b></p> <p>23 A. The response to A?</p> <p>24 <b>Q. Yes.</b></p> <p>25 A. I believe the statements that are quoting me are</p>

Page 46

1 correct, however, the statements being referenced were made  
 2 sometime back, to the best of my knowledge.  
 3 MR. STANOVSKY: All right. Your Honor, I think I'm  
 4 now prepared to ask you to overrule the objection.  
 5 JUDGE PEARSON: Yeah, and I will allow the  
 6 question.  
 7 MR. STANOVSKY: Thank you.  
 8 Mr. Stanovsky Continuing:  
 9 **Q. So, Mr. Stein, if we can go back to Exhibit DS-7 at**  
 10 **Page 4. All right. So to get us back into the flow, would**  
 11 **you mind—I apologize—but reading the same passage,**  
 12 **beginning from, for the past eight months.**  
 13 A. For the past eight months or so, after he was ordered by  
 14 the State to cease and desist, he says he has continued to  
 15 serve his customers for free, refusing to accept payments so  
 16 he isn't breaking the law. Except for one customer, Stein  
 17 told the Commission he accepts cookies. I did that as my  
 18 own little protest Stein said.  
 19 **Q. So, as I was asking before, I'm just curious about your**  
 20 **attitude, because it looks to me your attitude,**  
 21 **specifically, toward Commission regulation, because it looks**  
 22 **to me like you're saying that you're doing that in order to**  
 23 **protest the Commission's Cease and Desist Order to stop**  
 24 **hauling waste for compensation; isn't that right?**  
 25 A. That is correct.

Page 47

1 **Q. Thank you. So, in discovery Waste Management asked**  
 2 **about your billing practices and you responded that you**  
 3 **destroyed all records pursuant to the Cease and Desist**  
 4 **Order; is that correct?**  
 5 A. That is correct.  
 6 **Q. And then later Waste Management asked you, regardless of**  
 7 **the existence of any records, could you please describe how**  
 8 **you billed your customers and collected and accounted for**  
 9 **payment before the Cease and Desist Order. And you**  
 10 **responded, didn't you: To the best of my knowledge no**  
 11 **activity occurred.**  
 12 A. I did.  
 13 **Q. So your answer was that you never had any billing**  
 14 **activity toward your customers?**  
 15 A. To the best of my knowledge.  
 16 **Q. Would you please turn to Exhibit DS-16X and find Page 8.**  
 17 A. What page?  
 18 **Q. Page 8. Are you there?**  
 19 A. Yes.  
 20 **Q. And this is a flier you used to advertise your services**  
 21 **as Seabeck; isn't that correct?**  
 22 A. I'm showing this in my records; is that correct?  
 23 **Q. Sixteen X, Page 8. I'm looking at a different flier.**  
 24 **Some of the numbers in this exhibit are hard to read where**  
 25 **they overlap pictures, but, one moment. The one that you're**

Page 48

1 **looking at I have marked as Page 2. The page number should**  
 2 **be at the top right corner.**  
 3 A. Oh. Yes.  
 4 **Q. So Exhibit DS-16X, Page 8 of 11; are you there?**  
 5 A. I'm there.  
 6 **Q. All right. And this is a flier you used to advertise**  
 7 **Superior services; isn't that right? I'm sorry. To**  
 8 **advertise your services as Seabeck.**  
 9 A. Correct.  
 10 **Q. And do you see there's three asterisks there in the**  
 11 **right column? And the third one says, doesn't it: Monthly**  
 12 **invoice with paid postage?**  
 13 A. I see that.  
 14 **Q. It can't be true that you sent monthly invoices as**  
 15 **advertised in this flier, and also that you had no billing**  
 16 **activity towards your customers, can it?**  
 17 A. To the best of my knowledge, I have no recollection of  
 18 billing.  
 19 **Q. So, to restate my question: It cannot be true, both**  
 20 **that you had no billing activity and that you actually**  
 21 **provided invoices as you advertised, correct?**  
 22 A. No.  
 23 **Q. Thank you.**  
 24 A. Or could--so I'm confused. Can we revisit that question  
 25 one more time?

Page 49

1 **Q. Sure. So you advertised monthly invoice with paid**  
 2 **postage. But in discovery when we asked about your billing**  
 3 **practices you responded that there never were any billing**  
 4 **practices. So, it can't be true that you actually provided**  
 5 **invoices, as you advertised, and also that you had no**  
 6 **billing practices; isn't that correct?**  
 7 A. Yes, it can be true.  
 8 **Q. Is sending an invoice a billing practice?**  
 9 A. Yes, it is.  
 10 **Q. And so if you sent an invoice that would be a record of**  
 11 **a billing practice?**  
 12 A. Yes.  
 13 **Q. And so a question that said, please describe your**  
 14 **billing practices, would require a response that said, I**  
 15 **sent monthly invoices, would, it not? If you had done that.**  
 16 A. No.  
 17 **Q. It would not?**  
 18 A. There was no invoices sent, same as it's been since the  
 19 Cease and Desist Order. It was the same as before.  
 20 **Q. So you never sent any invoices to any customers?**  
 21 A. To the best of my recollection, no.  
 22 **Q. All right. So, Mr. Stein, how did you receive payment**  
 23 **from your customers before the Cease and Desist Order?**  
 24 A. Payment is something... There wasn't really a transfer  
 25 of money, it was more of friendships. It was--I didn't

1 understand how to do this business. I didn't understand why  
2 it existed. So, by discovering all of this throughout the  
3 way, maybe--maybe boat rides from friends, making friends,  
4 cookies. As silly as it sounds--as silly as it sounds.

5 **Q. So you never received any money from any of your  
6 customers for your services prior to the Cease and Desist  
7 Order?**

8 A. I did, but not for hauling garbage. It wasn't about  
9 that. It was about trying to discover how in the heck do I  
10 do this? How do I fit and fill this need?

11 MR. STANOVSKY: Just one moment, Your Honor.

12 **Q. All right. So going back to your destruction of all of  
13 your records of your previous solid waste collection, can  
14 you explain why you destroyed those records?**

15 A. Cease and desist. It was extremely emotional. It had  
16 been years to build that. My notes, my maps--everything.  
17 It was like I couldn't believe it. I just--I didn't know--I  
18 didn't know how to look these people in the face and tell  
19 them no.

20 **Q. So, you were emotional about the need to destroy your  
21 records; did I understand that right?**

22 A. I was emotional about the need to cease and desist. I  
23 just--I didn't understand. It took me for blindsight.

24 **Q. So if I were to hand you that order, there's nothing in  
25 there that tells you to destroy records; is that correct?**

1 friendships from it, of knowledge. I've gained a lot of  
2 things from this. Immense.

3 **Q. But no money?**

4 A. No money.

5 **Q. So how do you recover the costs that you incur to  
6 provide the service at the moment?**

7 A. I pay for the service.

8 **Q. And you don't have any plans to retroactively charge  
9 your customers if the certificate is granted?**

10 A. No.

11 **Q. But you will begin charging them all the tariff rates if  
12 the certificate were granted?**

13 A. If it were granted, yes.

14 **Q. So, let's look at your direct testimony, just the very  
15 start, DS-1T at Page 5.**

16 A. There.

17 **Q. And would you read just the first sentence on Line 2?**

18 A. I don't show lines, line counts on my page.

19 **Q. Your copy of DS-1T doesn't have line numbers on the  
20 margin?**

21 A. Is this the tariff?

22 **Q. No. DS-1T should be your direct testimony, the first  
23 pre-filed Q and A from you.**

24 A. Excuse me. I went to the wrong...

25 **Q. It may be at the front of the binder, I don't know how**

1 A. I did look that order over after you made that argument  
2 and I believe a data request, I believe it was. And it said  
3 cease and desist, turn it in. Or get rid of your--get rid  
4 of your e-mail address and--that was on the front page, it  
5 was destroyed. It was...

6 **Q. Well, all right, let's look at that order, which is  
7 Exhibit DS-18X.**

8 **So if you could just take a minute and look at this  
9 order and please indicate the passages you were just  
10 characterizing.**

11 MR. GARG: Objection, argumentative. I believe my  
12 client has already answered this question.

13 JUDGE PEARSON: Mr. Stanovsky, I think that your  
14 point has been made, and I get what you're trying to  
15 establish. And I agree that nowhere in this order does it  
16 instruct Mr. Stein to destroy any of his records, so you can  
17 move on.

18 MR. STANOVSKY: Fair enough, Your Honor. Thank  
19 you.

20 Mr. Stanovsky Continuing:

21 **Q. So, Mr. Stein, you're not currently collecting any  
22 compensation for your waste hauling; is that correct?**

23 A. Same as always.

24 **Q. Except the cookies?**

25 A. I do get some boat rides out of it. I have some deep

1 **yours is organized, but.**

2 A. I got it.

3 **Q. This will be the first notated for you.**

4 A. Page 2?

5 **Q. Page 5.**

6 A. Okay.

7 **Q. And would you please read the first sentence of Line 2?**

8 A. I'm familiar with the law regarding collection of solid  
9 waste. I--

10 **Q. Just the first sentence. So, do you remember in  
11 discovery that Commission Staff asked you to provide a copy  
12 of Superior's plans to comply with UTC rules and  
13 regulations, which you had referred to in your response  
14 testimony?**

15 A. Yes.

16 **Q. And you responded that a consultant had prepared  
17 administrative and financial procedures in compliance with  
18 the UTC and Washington State regulations, didn't you?**

19 A. I have.

20 **Q. But you didn't provide those procedures as staff  
21 requested, did you?**

22 A. I reported to UTC staff that it was, in fact--it has  
23 been completed.

24 **Q. So let's look at DS-21X. You might--if you can find a  
25 way to mark the first exhibit, you know, stick a Post-It or**

Page 54

1 something in there. I can give you one.  
 2 A. Thank you. Look at that, we're working together.  
 3 **Q. Yeah.**  
 4 A. What was that again?  
 5 **Q. So, DS-21X, Page 3.**  
 6 A. Okay.  
 7 **Q. And this is staff's data request to you. I'm looking at**  
 8 **No. 5, around the middle of the page there.**  
 9 A. Yes.  
 10 **Q. And staff asked: Please provide a copy of Superior's**  
 11 **plans to comply with UTC rules and regulations. Do you see**  
 12 **that?**  
 13 A. I do.  
 14 **Q. And after it says response, the second sentence in that**  
 15 **paragraph is: A consultant has prepared administrative and**  
 16 **financial procedures in compliance with the UTC and**  
 17 **Washington State regulations. But you didn't provide those**  
 18 **plans, did you?**  
 19 A. I said looking at this, no.  
 20 **Q. What consultant are you referring to in this response?**  
 21 A. I would be referring to my mother.  
 22 **Q. And would I be right to surmise that her name is**  
 23 **Caroline Stein?**  
 24 A. You are correct.  
 25 **Q. Did you pay anything for that service?**

Page 55

1 A. I did not.  
 2 **Q. Now turn the page to Page 4 of the same exhibit. And do**  
 3 **you see there's a bold underlined text that says, backup**  
 4 **action plans?**  
 5 A. Yes.  
 6 **Q. So it looks to me like there's a little less than a page**  
 7 **here that makes up Superior's backup action plan in case you**  
 8 **or your usual equipment is unable to provide Superior**  
 9 **service, correct?**  
 10 A. It continues on to the next page, but I would say it's a  
 11 page--it's a full page.  
 12 **Q. I'm not sure it does. You're saying under the heading,**  
 13 **Historical Success, that paragraph is part of the backup**  
 14 **action plan?**  
 15 A. I am.  
 16 **Q. All right. Could we agree that it's about a page?**  
 17 A. I'd say one page, yes.  
 18 **Q. Sure. And it says that Tammy Stein is the backup**  
 19 **driver; I understand she's your sister?**  
 20 A. Yes.  
 21 **Q. Does she have all the same driver training and**  
 22 **experience that you have?**  
 23 A. She does for this.  
 24 **Q. But not overall?**  
 25 A. Not overall, no.

Page 56

1 **Q. Thank you. And in discovery you told Waste Management**  
 2 **that any Superior employees will be paid in accordance with**  
 3 **federal and state laws; is that correct?**  
 4 A. Yes, when--when employees are paid.  
 5 **Q. And would Tammy Stein be an employee?**  
 6 A. At some point.  
 7 **Q. And would any other backup driver you might hire be an**  
 8 **employee?**  
 9 A. At some point.  
 10 **Q. But suppose the certificate were granted today and you**  
 11 **were unavailable to drive the route on the next scheduled**  
 12 **service day, would Tammy Stein then be the one to drive it?**  
 13 A. Yes, she would.  
 14 **Q. But not as an employee?**  
 15 A. But not as an employee.  
 16 **Q. Now let's look at DS-20X. And let me know when you're**  
 17 **there.**  
 18 A. I'm there.  
 19 **Q. Do you recognize what this is?**  
 20 A. This would be Kitsap County--Kitsap County codes for  
 21 solid waste, recycling, solid waste collection. I am  
 22 familiar with this but I have not studied this, but it's  
 23 currently on my read list.  
 24 **Q. Are you aware that state law requires UTC certificate**  
 25 **waste companies to comply with local sold waste ordinances?**

Page 57

1 A. Yes.  
 2 **Q. Mr. Stein, Superior's tariff doesn't propose to bill**  
 3 **customers separately for recycling service, does it?**  
 4 A. It does not.  
 5 **Q. So if you look at Page 3 of this exhibit, and find your**  
 6 **way to Section 040, Paragraph 1A, just a little way down the**  
 7 **page; do you see that?**  
 8 A. What exhibit?  
 9 **Q. The same exhibit, 20X.**  
 10 A. 20X, Page 1.  
 11 **Q. Page 3.**  
 12 A. Page 3.  
 13 **Q. Section 040, 1A. It requires single family customers to**  
 14 **receive and be billed for curbside recycling service; isn't**  
 15 **that correct?**  
 16 A. It does.  
 17 **Q. But your tariff doesn't make provision for that, does**  
 18 **it?**  
 19 A. It doesn't. It was an oversight, when I wrote the  
 20 tariff.  
 21 **Q. And to clarify, if we could look back at the previous**  
 22 **page, Page 2, the definition of curbside recycling near the**  
 23 **top.**  
 24 A. Which page?  
 25 **Q. Page 2.**

1 A. Page 2. Oh--I haven't requested hearing--I am kind of  
 2 deaf, so I apologize. I don't mean to be rude, why I  
 3 keep...

4 **Q. By all means, let me know if you're having trouble**  
 5 **hearing me.**

6 A. Okay, thank you. Page 2?

7 **Q. Yes, Page 2, definition 6, near the top, Curbside**  
 8 **Recycling. If you could just read that to yourself briefly.**  
 9 **I just want to confirm that, in the context of the Kitsap**  
 10 **County code, the use of the word "curbside" is not used to**  
 11 **distinguish or separate, you know, recycling on the public**  
 12 **highway from drive-in or carry-out. It's about single**  
 13 **family residential. Does that look right? And, actually, I**  
 14 **misspoke, it's not specific to single family but it is about**  
 15 **residential garage without including or excluding drive-in**  
 16 **or carry-out.**

17 A. Yeah... So what was the question?

18 **Q. I'm just trying to clarify so that we're on the same**  
 19 **page, because some of the other sections talk about the**  
 20 **requirements for curbside recycling or garage service. But**  
 21 **there's nothing in the definition of curbside service that**  
 22 **says it doesn't apply to drive-in or carry-out.**

23 A. Yes.

24 **Q. Okay. Now let's go back to Page 3 and find our way down**  
 25 **to 1C in the middle of the page. And the last sentence of**

1 **cart, specifically, for recycling, doesn't it? You can take**  
 2 **a minute to look at it.**

3 A. Yes.

4 **Q. But your proposed tariff doesn't have such a requirement**  
 5 **that each customer have one cart specific for recycling,**  
 6 **does it?**

7 A. It does not.

8 **Q. And, in fact, a number of your customers have only one**  
 9 **can for service of both recycling and garage; isn't that**  
 10 **true?**

11 A. It is true.

12 **Q. So your tariff doesn't meet this requirement in the**  
 13 **Kitsap code, correct?**

14 A. I do recycle those cus--

15 **Q. It's a yes or no question. Your tariff doesn't meet the**  
 16 **requirement of having a separate recycling can for each**  
 17 **customer, does it?**

18 A. No.

19 **Q. Thank you. Mr. Stein, do you offer compostable organics**  
 20 **collection?**

21 A. No.

22 **Q. Would you turn the page to Page 4 and find Section 3A on**  
 23 **that page about a third of the way down?**

24 A. Okay.

25 **Q. Now, have a look at that paragraph and it says, doesn't**

1 **C, before all the small Roman numerals start, it says:**  
 2 **Material will be commingled in each collection container.**  
 3 **This is talking about recyclable material; do you see that?**

4 A. Yes.

5 **Q. But your customers have to sort their materials, their**  
 6 **recyclable materials, for you to be able to drop them off at**  
 7 **the Dickey Road collection facility; isn't that correct?**

8 A. That is correct.

9 **Q. So your service doesn't account for this requirement of**  
 10 **the Kitsap code?**

11 A. I know all you want is just a short answer to this; I'd  
 12 love to explain it, but.

13 **Q. Your counsel will have opportunity to flush it out.**

14 A. Okay.

15 **Q. So, no, your service doesn't conform to this**  
 16 **requirement?**

17 A. It does not.

18 **Q. Thank you. And you don't, yourself, sort commingled**  
 19 **materials; isn't that correct?**

20 A. I do not sort, yeah.

21 **Q. Thank you. So let's look a little--so let's look down**  
 22 **at 1E a little further down the page where it says,**  
 23 **Collection Containers?**

24 A. Yes.

25 **Q. It requires that customers be provided a minimum of one**

1 **it, that compostable organics collection has to be available**  
 2 **to all single-family customers within a certain area. And**  
 3 **the details aren't here as to what that area is. It cross**  
 4 **references an exhibit that would show that area. But there**  
 5 **is an area within which a hauler has to offer a curbside**  
 6 **compostable organic collection; isn't that correct?**

7 A. I see--I read it.

8 **Q. And do you agree with me that within an area that's**  
 9 **defined by cross reference, haulers have to provide**  
 10 **compostable organic collection? Why don't I just read it.**

11 A. Sure.

12 **Q. Is it says, doesn't it: Curbside compostable organics**  
 13 **collection service will be available to all single family**  
 14 **and multifamily customers within the curbside collection**  
 15 **boundaries designated in Exhibit A. Did I read that**  
 16 **accurately?**

17 A. You did.

18 **Q. So I didn't include the exhibit in my hearing exhibit**  
 19 **and, frankly, I wish I had. Because that would make this**  
 20 **simpler. But, would you agree with me that this sys that**  
 21 **there is an area in Kitsap County within which the hauler**  
 22 **has to collect compostable organics?**

23 A. I believe so.

24 **Q. Do you know if any of your proposed territory is inside**  
 25 **that area?**

Page 62

1 A. I'm currently still under review with all of this with  
 2 the Kitsap County code to see where my shortcomings were  
 3 when I wrote my tariff, so I am unaware that territory.  
 4 **Q. So you don't know whether compostable organic collection**  
 5 **is required in part of your territory?**  
 6 A. I do not.  
 7 **Q. Would it surprise you to find out that compostable**  
 8 **organic collection is required in at least part of your**  
 9 **territory?**  
 10 A. It would not.  
 11 **Q. And, I'm sorry, just to clarify: The requirement isn't**  
 12 **within that area of compostable organic collection being**  
 13 **provided; it's that the hauler is required to offer it, just**  
 14 **for the record.**  
 15 **Mr. Stein, have you had any conversations with the**  
 16 **county about the style, color, and printing on your**  
 17 **collection containers?**  
 18 A. I've not.  
 19 **Q. Would you look down at Paragraph 4-A at the very bottom**  
 20 **of that page, Page 4.**  
 21 **It says a solid waste collection company has to**  
 22 **determine those features of its recycling containers along**  
 23 **with the division; isn't that correct?**  
 24 A. Yes.  
 25 **Q. And do you under the division to mean the Kitsap County**

Page 63

1 **solid waste division?**  
 2 A. Yes.  
 3 **Q. Thank you. So, you haven't done what this paragraph**  
 4 **requires; isn't that correct?**  
 5 A. Currently, the cans are black.  
 6 **Q. So that's a no?**  
 7 A. That's a no.  
 8 **Q. You have not?**  
 9 A. I have not.  
 10 **Q. So on Page 5 about halfway down is Section 050, and do**  
 11 **you see Paragraph 1A?**  
 12 A. Yes.  
 13 **Q. It requires solid waste companies to file rates that**  
 14 **encourage recycling and compostable organics collection,**  
 15 **doesn't it?**  
 16 A. Yes.  
 17 **Q. Could you please explain how your proposed tariff**  
 18 **encourages those services?**  
 19 A. How my rates?  
 20 **Q. Your tariff.**  
 21 A. Oh, my tariff, encourages through the rate?  
 22 **Q. I don't read this as being specific to the rate.**  
 23 **Oh, no, I'm sorry, it is. Yes. How does the rate**  
 24 **structure encourage recycling and compostable organic**  
 25 **collection?**

Page 64

1 A. I would call it more as the service rather than the  
 2 rate. Service is superior, the service sells itself. How  
 3 the rate would?  
 4 **Q. So there's nothing in the rate structure that encourages**  
 5 **recycling, is there?**  
 6 A. It's a good price.  
 7 **Q. The price in your proposed tariff is the same for**  
 8 **garbage and recycling collection; isn't that right?**  
 9 A. Correct.  
 10 **Q. So if I'm a customer, wouldn't I be indifferent to**  
 11 **whether I throw my aluminum cans in the garbage or the**  
 12 **recycling, from a rate perspective?**  
 13 A. From a rate perspective.  
 14 **Q. So your rate structure doesn't encourage recycling; is**  
 15 **that correct?**  
 16 A. No.  
 17 **Q. Thank you. And below that, Paragraph b, with small**  
 18 **Roman numeral 1, that says: The recycling rates in the**  
 19 **tariff must distribute the cost of single-family curbside**  
 20 **recycling among all single-family garbage collection**  
 21 **services rate payers, doesn't it?**  
 22 A. It does.  
 23 **Q. Can you please explain how your proposed rates do that?**  
 24 A. Currently, the proposed rates don't meet.  
 25 **Q. To clarify, they don't meet that requirement?**

Page 65

1 A. They don't meet the current requirement.  
 2 **Q. Thank you.**  
 3 **MR. GARG:** Your client, my client will stipulate  
 4 that he's currently lobbying the Kitsap County Court?  
 5 **JUDGE PEARSON:** I'm sorry, can you?  
 6 **MR. GARG:** My client can stipulate that he's  
 7 currently lobbying the Kitsap County Court, if we can go to  
 8 move on?  
 9 **JUDGE PEARSON:** Is that acceptable to you,  
 10 Mr. Stanovsky?  
 11 **MR. STANOVSKY:** Yes, for the record I had--well,  
 12 one moment, let me confer.  
 13 (Counsel confer briefly.)  
 14 **MR. STANOVSKY:** Actually, Your Honor, it's about  
 15 four or five more questions on this exhibit. I don't think  
 16 they'll take that long; I'd like to get through them. I do  
 17 believe it's relevant to fitness for service. and Mr. Stein  
 18 testified that he's familiar with the laws and regulations  
 19 governing the service.  
 20 **JUDGE PEARSON:** Okay, so maybe you can do it a  
 21 little bit more quickly, just hit them as bullet points.  
 22 **MR. STANOVSKY:** Okay.  
 23 **Mr. Stanovsky Continuing:**  
 24 **Q. So Paragraph b, small Roman 3, requires that the**  
 25 **customers have the choice of a 35- or a 64-gallon recycling**

Page 66

1 **cart for the same price. Do you see that?**  
2 A. Yes.  
3 **Q. And your tariff doesn't meet that requirement, does it?**  
4 A. It does not.  
5 **Q. And, Paragraph D, which starts at the bottom of the**  
6 **page, it rolls over to the next page and there's several**  
7 **paragraphs of requirements for compostable organics. But we**  
8 **established that you don't offer that service, correct?**  
9 A. Correct.  
10 **Q. So you don't meet any of those requirements if, in fact,**  
11 **that service is required as an offering in your territory,**  
12 **correct?**  
13 A. Under the correct tariff, that is correct.  
14 **Q. Your proposed tariff defines a can as no more than 45**  
15 **gallons; isn't that correct?**  
16 A. Yes.  
17 **Q. And you offer service only in cans, correct?**  
18 A. Correct.  
19 **Q. And all your customers are receiving recycling service;**  
20 **is that correct?**  
21 A. Correct.  
22 **Q. Will you be buying recycling carts for each of your**  
23 **customers that meet the requirements of the Kitsap code if**  
24 **you're granted a certificate?**  
25 A. With that, would you mean that to be color, size, all of

Page 67

1 which?  
2 **Q. Volume?**  
3 A. Volume. Yes.  
4 **Q. That cost wouldn't be reflected in the cost information**  
5 **you submitted with your application, would it?**  
6 A. Under the current tariff that I submitted, no, it does  
7 not reflect.  
8 **Q. Well, and not just the tariff but also the supporting**  
9 **financial information?**  
10 A. That would be correct.  
11 **Q. Do you know how much it will cost to provide a compliant**  
12 **cart for each of your customers?**  
13 A. They're pretty expensive.  
14 **Q. About how much per cart?**  
15 A. I believe the carts... I believe that they were \$50.00,  
16 or somewhere in there, a piece. Somewhere in there.  
17 **Q. And roughly 50 customers, correct?**  
18 A. Uh-huh.  
19 **Q. So you'd be talking about, if I'm doing my math right,**  
20 **around \$2,500.00?**  
21 A. Without doing the math myself, good enough.  
22 MR. STANOVSKY: You can clarify, but I think it's  
23 fair for the witness to say subject to check and then...  
24 JUDGE PEARSON: I can do the math, it's \$2,500.  
25 MR. STANOVSKY: Fair enough.

Page 68

1 Ms. Stanovsky Continuing:  
2 **Q. And if, in fact, you're required to offer compostable**  
3 **organics that would require purchase of some additional**  
4 **carts--**  
5 A. Two.  
6 **Q. --wouldn't it?**  
7 A. It would.  
8 **Q. And those cost also are not reflected in your--**  
9 A. Current tariff, correct.  
10 **Q. --or financial--**  
11 A. Or financial, correct.  
12 **Q. Thank you. Okay. So that's Kitsap County. In**  
13 **discovery you identified that Superior has secured an office**  
14 **space at the Seabeck general store, correct?**  
15 A. Correct.  
16 **Q. Who will be staffing that office?**  
17 A. That would be staffed by Seabeck General Store  
18 employees.  
19 **Q. And the hours that you gave for that business office are**  
20 **Monday through Friday, 8:00 a.m. to 5:00 p.m. with only**  
21 **three holidays; on Christmas Eve, Christmas Day, and New**  
22 **Year's Day, correct?**  
23 A. Correct.  
24 **Q. So if I come in at 4:00 p.m. on Thanksgiving Day,**  
25 **Superior's office will be open and staffed by an employee at**

Page 69

1 **Seabeck Landing General Store; is that correct?**  
2 A. Thank you for pointing that out, it will not be.  
3 **Q. It will not be open on Thanksgiving?**  
4 A. It will not be.  
5 **Q. Are there any other holidays you'd like to add to the**  
6 **list?**  
7 A. No.  
8 **Q. So if I come in the day after Thanksgiving at 4:00 p.m.?**  
9 A. Yes.  
10 **Q. And Labor Day?**  
11 A. Yes.  
12 **Q. And the staffing at all times will be by the employees**  
13 **of the Seabeck Landing General Store?**  
14 A. Correct.  
15 **Q. And what is those individuals' training and complying**  
16 **with a Commission's customer service requirements?**  
17 A. When they come in and they ask about Superior Waste &  
18 Recycle, they're pointed to a bulletin board where all the  
19 information that is required pursuant to, either it's a WAC  
20 or an RCW--I can't state it off the top of my head--that  
21 requires me to.  
22 **Q. And is there a physical space that will be set apart as**  
23 **the--**  
24 A. Yes.  
25 **Q. --Superior office in that building?**

Page 70

1 A. Yes.  
 2 **Q. But it won't be staffed as Superior office during all**  
 3 **those times?**  
 4 A. It will be.  
 5 **Q. So an employee of the Seabeck Landing General Store will**  
 6 **be in that space?**  
 7 A. Correct.  
 8 **Q. Can you describe that space?**  
 9 A. Warm, friendly, good people.  
 10 **Q. Does it have walls and a door that separate it from the**  
 11 **rest of the store?**  
 12 A. It can.  
 13 **Q. But it doesn't at the moment?**  
 14 A. It has both abilities.  
 15 THE REPORTER: Both of those, you said?  
 16 THE WITNESS: Correct.  
 17 MR. STANOVSKY: I'm sorry, I thought in your  
 18 correction you said, both of those. But I understood  
 19 Mr. Stein to say, it can have both abilities.  
 20 A. Yes.  
 21 THE REPORTER: When we get to a good stopping  
 22 point, could we take a break, please?  
 23 JUDGE PEARSON: Absolutely. Mr. Stanovsky, how  
 24 much--many more questions do you have?  
 25 MR. STANOVSKY: Enough more that we could take a

Page 71

1 break now. I'm through most of them but there is another  
 2 chunk.  
 3 JUDGE PEARSON: All right. Well, let's go ahead  
 4 and be in recess. Let's take 10 minutes--  
 5 MR. STANOVSKY: Sure.  
 6 JUDGE PEARSON: --and reconvene again here at  
 7 10:45.  
 8 MR. STANOVSKY: Thank you.  
 9 THE REPORTER: Thank you.  
 10 (Recess taken from 10:17 to 10:29 a.m.)  
 11 JUDGE PEARSON: And we will be back on the record  
 12 following a brief recess and, Mr. Stanovsky, will resume  
 13 your questioning where we left off.  
 14 MR. STANOVSKY: Thank you.  
 15 CROSS-EXAMINATION (Continued)  
 16 BY MR. STANOVSKY:  
 17 **Q. So, Mr. Stein, we were talking about the office space**  
 18 **that Superior has secured at Seabeck Landing General Store,**  
 19 **and you indicated that the office will be staffed by the**  
 20 **store's employees.**  
 21 A. Correct.  
 22 **Q. How much are you paying them?**  
 23 A. I'm not.  
 24 **Q. And Superior is not I should ask?**  
 25 A. Correct.

Page 72

1 **Q. How much is Superior paying for the office space?**  
 2 A. Zero.  
 3 **Q. Is there any expectation it will ever have to pay for**  
 4 **office space there?**  
 5 A. At some point I imagine it would, the store owner.  
 6 **Q. But there's no indication of any of that in your**  
 7 **financial information submitted with your application,**  
 8 **correct?**  
 9 A. It's been provided. I have a office location.  
 10 **Q. But there's no costs associated with that in your**  
 11 **financial information?**  
 12 A. Nor is there a cost for having it.  
 13 **Q. At the moment. So, in your application--I'm going to**  
 14 **talk about your project--your proposed territory boundary**  
 15 **now. In your application it says at one point that the**  
 16 **boundary line runs from the intersection of Nolita and**  
 17 **Teague Roads, quote, eastward as the crow flies to the dead**  
 18 **end of Lewis Road West; from that point, as the crow flies**  
 19 **to the Chico Way Highway 3 cross point. Does that sound**  
 20 **right? We can look at it, if you prefer.**  
 21 A. That's not what's on record for my tariff.  
 22 **Q. Well, okay, let's look at it then. This is exhibit**  
 23 **DS-9X, Page 2. And let me if know when you're there.**  
 24 JUDGE PEARSON: I'm sorry, did you say 9X?  
 25 MR. STANOVSKY: 9X. Yes.

Page 73

1 A. Yes.  
 2 **Q. And at the bottom of the page, the very last sentence**  
 3 **says, please refer to map. But just before that, it says--**  
 4 **to be clear this is only a part of the boundary as defined**  
 5 **in your proposed tariff, but, the second to last sentence**  
 6 **says: From natural border of Hood Canal, Nolita Road**  
 7 **Northwest and Teague Road Northwest merger point, running**  
 8 **eastward as the crow flies to the dead end of Lewis Road**  
 9 **West; from that point as the crow flies to the Chico Way**  
 10 **Highway 3 cross point. Correct?**  
 11 A. That is correct.  
 12 **Q. So those lines, as the crow flies, what would you do if**  
 13 **you received a service request from a customer who was close**  
 14 **to that line?**  
 15 A. I would have to refer to--refer to my map.  
 16 **Q. And that's--that kind of question is precisely why the**  
 17 **Commissions has detailed mapping requirements; is that fair?**  
 18 A. Fair.  
 19 **Q. And do you understand that a map that meets the**  
 20 **Commission's requirements is required as part of a**  
 21 **certificate application?**  
 22 A. Yes.  
 23 **Q. And, in fact, it says that at the top of the very next**  
 24 **page on the Application Form, doesn't it?**  
 25 A. It does.



1 **Q. But you haven't filed a map that meets Commission**  
 2 **requirements, have you?**  
 3 A. It was accepted with the UTC with the Commission Staff,  
 4 my map was, along with the explanation.  
 5 **Q. Is it your understanding that the map you submitted**  
 6 **meets the requirements and the Commission's regulations?**  
 7 A. It was accepted at the UTC.  
 8 **Q. But you don't know if it meets the Commission's**  
 9 **regulations? The regulation is cited there at the top of**  
 10 **Page 3.**  
 11 A. I don't believe it conforms to that WAC code.  
 12 **Q. Thank you. So what would you do if you received a**  
 13 **service request from someone outside your service territory?**  
 14 A. I would decline them and tell them to go with whomever  
 15 the provider was.  
 16 **Q. Mr. Stein, I understand you have a customer on Kings Way**  
 17 **West; is that right?**  
 18 A. I do. Hank.  
 19 **Q. And I understand that customer's location is near Tahuya**  
 20 **Lake; is that right?**  
 21 A. That is correct.  
 22 **Q. Would you turn to Exhibit DS-11X? And this is the map**  
 23 **submitted with your application, correct?**  
 24 A. Correct.  
 25 **Q. Could you please indicate on this map where Kings Way is**

1 **Q. Would you turn, please--you might need a different**  
 2 **binder for this--but if you find Mr. Weinstein's testimony**  
 3 **for Waste Management and find Exhibit MAW-3. Actually,**  
 4 **never mind, I don't think we need to do that; I'll just save**  
 5 **the time.**  
 6 **Do you understand the service territory boundaries and**  
 7 **the Commission's G Certificates to be guidelines or**  
 8 **suggestions?**  
 9 A. No.  
 10 **Q. But you currently--**  
 11 A. Guidelines.  
 12 **Q. Say again?**  
 13 A. The territory boundaries?  
 14 **Q. Let me say it this way: The territory boundaries and**  
 15 **the Commission's G Certificates are requirements, they're**  
 16 **not suggestions or recommendations; is that your**  
 17 **understanding?**  
 18 A. Yes.  
 19 **Q. But you currently have a customer that's outside your**  
 20 **proposed service territory, correct?**  
 21 A. I do.  
 22 **Q. Mr. Stein, when you were doing business as Seabeck, did**  
 23 **you have a business license from the State?**  
 24 A. As Seabeck?  
 25 **Q. Uh-huh.**

1 **located?**  
 2 A. (Pointing.) Approximately.  
 3 **Q. So could you--I don't know that there's a good way to--**  
 4 A. (Pointing.) Approximately.  
 5 **Q. And did I see correctly that your fingertip was outside**  
 6 **the area shaded as Superior's proposed territory?**  
 7 A. You did.  
 8 **Q. Thank you. Can you indicate Tahuya Lake is on the map?**  
 9 A. (Pointing.)  
 10 **Q. Also outside the service territory, correct?**  
 11 A. Correct.  
 12 **Q. But Tahuya Lake doesn't actually show up on the map?**  
 13 A. I know where it's approximately at.  
 14 **Q. But the map--this question is now about the map.**  
 15 A. Yes.  
 16 **Q. It doesn't show Tahuya Lake, does it?**  
 17 A. It does not.  
 18 **Q. Or Kings Way?**  
 19 A. No.  
 20 **Q. You said previously you would refer to the map if got a**  
 21 **customer request and you weren't sure if the customer was**  
 22 **inside or outside the territory; but, it seems like a number**  
 23 **of features that might be useful for that determination are**  
 24 **not on this map; isn't that fair?**  
 25 A. Very.

1 A. No.  
 2 **Q. Did you register with the State Department of Revenue**  
 3 **for a tax registration endorsement?**  
 4 A. No.  
 5 **Q. Did you pay any state taxes for your business operation?**  
 6 A. No.  
 7 **Q. Did you collect any solid waste collection taxes from**  
 8 **your customers as required by WAC 458.20.250?**  
 9 A. No.  
 10 **Q. Did you pay the Business and Occupation tax, as required**  
 11 **from solid waste companies by WAC 458.21.018?**  
 12 A. No.  
 13 **Q. Did you know that solid waste companies are subject to**  
 14 **those taxes?**  
 15 A. For those that collect money, yes.  
 16 **Q. And, again, your testimony is that you've never**  
 17 **collected any money for your services?**  
 18 A. Correct.  
 19 **Q. Is it your understanding that no tax would be due on**  
 20 **valuable compensation other than money?**  
 21 A. Say that again, please?  
 22 **Q. Is it your understanding that no tax would be due for**  
 23 **valuable compensation received in a form other than money?**  
 24 A. To clarify, you mean like the trade of goods or--  
 25 **Q. Sure.**

Page 78

1 A. --or tangible goods or something?  
 2 **Q. For example.**  
 3 A. I would--I would imagine that the State of Washington  
 4 would probably put a tax on that.  
 5 **Q. Mr. Stein, are you aware that tax-paying entities in**  
 6 **Washington are generally required to maintain their**  
 7 **financial records for five years and keep them open for**  
 8 **inspection by the Department of Revenue?**  
 9 A. Yes.  
 10 **Q. And would it surprise you if unregistered businesses are**  
 11 **also liable for state business taxes?**  
 12 A. Yes.  
 13 **Q. It would surprise you if an--**  
 14 A. Oh.  
 15 **Q. Just to clarify.**  
 16 A. Yeah.  
 17 **Q. I may have worded it confusingly. Let me start over.**  
 18 **Would you expect that an unregistered business would be**  
 19 **liable for state business taxes?**  
 20 A. If somebody was operating for compensation and not  
 21 paying tax and not registered and things like that, yeah, I  
 22 would. I would expect them--  
 23 **Q. You would expect that they would be required to pay tax**  
 24 **even though they hadn't registered?**  
 25 A. Yes.

Page 79

1 **Q. You have no records of how much you billed, or collected**  
 2 **for your services, prior to the Cease and Desist Order,**  
 3 **correct?**  
 4 A. I have no records at all.  
 5 **Q. You don't have any records of your disposal tickets or**  
 6 **costs that you paid to dispose of your customers' wastes,**  
 7 **correct?**  
 8 A. Correct.  
 9 **Q. How did you destroy all those records?**  
 10 A. Threw them away.  
 11 **Q. In the garage or the recycle?**  
 12 A. Cute.  
 13 MR. STANOVSKY: Withdrawn.  
 14 A. I believe garbage.  
 15 **Q. Is it possible that those records contained evidence of**  
 16 **other violations that the Commission didn't find you guilty**  
 17 **of in the Cease and Desist Order last year?**  
 18 A. I don't believe so. The chief reason that I was brought  
 19 in for was soliciting services.  
 20 **Q. My understanding from the order was that it was for two**  
 21 **specific instances, one being on the phone with the UTC**  
 22 **staff investigator, and the other being the flier that the**  
 23 **UTC received in 2017?**  
 24 A. Jason Hoxit, yes, believe so.  
 25 **Q. And so there would have been no evidence other than**

Page 80

1 **those two specific instances? There were no other fliers in**  
 2 **the records you destroyed?**  
 3 A. No other fliers?  
 4 **Q. Fliers or advertisements?**  
 5 A. I threw everything away.  
 6 **Q. So you don't know?**  
 7 A. I just, yeah, and I...  
 8 **Q. So if you don't know isn't it possible that the records**  
 9 **you destroyed contained evidence of other violations that**  
 10 **the Commission didn't cite you for?**  
 11 A. I don't believe so.  
 12 **Q. But you don't know?**  
 13 A. I don't know.  
 14 **Q. So you can't rule it out?**  
 15 A. I can't rule it out.  
 16 **Q. Thank you. Okay, Mr. Stein, we talked through some**  
 17 **county requirements, State requirements. Can we please turn**  
 18 **to page--Exhibit DS-9X. This is your application again, and**  
 19 **go to Page 5. And let me know when you're there.**  
 20 A. Okay.  
 21 **Q. Do you see Section 8 at the bottom, Declaration of**  
 22 **Applicant?**  
 23 A. Yes.  
 24 **Q. And could you please read the second sentence beginning,**  
 25 **as the applicant?**

Page 81

1 A. As the applicant for a solid waste collections company  
 2 certificate, I understand the responsibilities of a solid  
 3 waste collection company, and I am in compliance with all  
 4 local, State, and federal regulations governing business in  
 5 the State of Washington.  
 6 **Q. And below you signed that certificate when you submitted**  
 7 **your application, correct?**  
 8 A. Correct.  
 9 **Q. Thank you. One other question about the office space at**  
 10 **the general store there. Do you have an agreement that**  
 11 **gives you the right to use that space or is that just**  
 12 **provided on sort of an at-will basis? Do you have a lease**  
 13 **or anything like that?**  
 14 A. No.  
 15 **Q. Mr. Stein, in discovery and in your financial**  
 16 **information with your application it looks like you expect a**  
 17 **business expense of \$300.00 for accounting services; is that**  
 18 **right?**  
 19 A. Yes.  
 20 **Q. And what's the basis for that assumption?**  
 21 A. The basis for that was, that was to include office  
 22 supplies. Also, if there was a program of sorts for the  
 23 USOA.  
 24 **Q. You mean like software?**  
 25 A. Yeah. Like a Quickbooks or something like that.

1 **Q. So not for any professional services by anyone other**  
2 **than yourself?**  
3 A. Professional services as well.  
4 **Q. As well?**  
5 A. Yeah.  
6 **Q. So how much of the \$300.00 would you expect would go**  
7 **toward professional services?**  
8 A. Zero.  
9 **Q. And in the financial information that you submitted with**  
10 **your application and in your follow-up conversation with**  
11 **staff, did you include any estimate or provision for legal**  
12 **costs?**  
13 A. I did not.  
14 **Q. Thank you. So going back briefly to the recycling**  
15 **service, you drop-off your customers' recyclable materials**  
16 **primarily at the Dickey Road facility, correct?**  
17 A. I do.  
18 **Q. And that facility doesn't charge for recycling drop-off,**  
19 **does it?**  
20 A. Correct, it does not.  
21 **Q. So your rates and your financial model don't include any**  
22 **costs of hauling and processing recyclables from the time**  
23 **you drop them off, correct?**  
24 A. No, it's not--  
25 **Q. Sorry?**

1 **dispose of recyclables?**  
2 A. Correct.  
3 **Q. Could you please look at DS-10X, Page 5. This is your**  
4 **business plan. Are you there?**  
5 A. I am.  
6 **Q. Do you see halfway down it says, dump fees?**  
7 A. Yes.  
8 **Q. And just for the record at the top it says Business**  
9 **Expenses Annually. Can you say the number that you estimate**  
10 **annually for solid waste dump fees? About halfway down.**  
11 A. Dump fees--yes, got it. Yes, that would be under--  
12 these are projections is what these are. So I'm waiting to  
13 see that final number, but I believe that my--so the total  
14 dump fees of \$3,900.00. There was recyclables cost that was  
15 built into that. I don't know exactly what that would be.  
16 It's kind of...  
17 **Q. So the blank line next to recyclables doesn't indicate**  
18 **no cost to dispose of recyclables?**  
19 A. No. It's yet to be seen.  
20 **Q. So, can you tell us how you work the cost of--the**  
21 **anticipated cost of disposing of recyclables into your**  
22 **rates?**  
23 A. My understanding is that recyclables are charged by  
24 weight. They're the same as solid waste. So I took what I  
25 projected to be the weight of the recyclables and then I

1 A. --true. It's not true.  
2 **Q. So could you please tell us how your rates and**  
3 **your--well, let's start with your rates. How do your rates**  
4 **include the cost of hauling and processing recyclables after**  
5 **you drop them off at the Dickey Road facility?**  
6 A. So the idea around this is, currently the way that I  
7 operate is, I have to utilize the Dickey Road or Olympic  
8 View transfer station as my recyclable drop off point. With  
9 the certificate then, hopefully, I would be allowed to  
10 drop-off the recyclables in commingled, like Waste  
11 Management does, or Waste Connections, or any other company  
12 out there. And those weights were taken into account when  
13 the rates were made.  
14 **Q. Sorry, what "weights"?**  
15 A. Correct, weights.  
16 **Q. What weights were taken into account?**  
17 A. The weights of recyclables. Because it doesn't charge  
18 by volume, to the best of my understanding, at the Olympic  
19 View. I haven't--I haven't had the ability to really talk  
20 with too many people at the scale house so I made an inquiry  
21 once about dropping off commingled there, and it was  
22 rejected. So it forced my hand to go to the Dickey Road or  
23 to Olympic View in a segregated, which is not ideal.  
24 **Q. So just to clarify. You're saying that your rates were**  
25 **set with the assumption that you would have to pay to**

1 added it to the cost of the solid waste dump fee. Does that  
2 make sense?  
3 **Q. Assuming the same cost per ton?**  
4 A. No. I figured it would probably be a reduced rate, so.  
5 I had figured that recyclables probably didn't cost as much.  
6 And that's part of...  
7 **Q. Okay. And how do those dump fees translate into your**  
8 **proposed tariff rates?**  
9 A. So the proposed tariff rates go with the cost, also all  
10 the costs associated. And--okay, so your question was: Is  
11 how does my recyclables come into play; is that correct?  
12 **Q. Well, I understand your estimate for garbage and**  
13 **recyclables is all lumped together.**  
14 A. Correct.  
15 **Q. But, that being so, how do you allocate that anticipated**  
16 **cost to your proposed rates? More, specifically, to your**  
17 **customers to generate the proposed rates?**  
18 A. So the idea around the charge is, because of the  
19 structure of the business itself, because the driveways are  
20 tight, they're rough, they're hard to get to. My vehicle in  
21 which I've chosen to use, which is required to use something  
22 very similar to it, it doesn't have the ability of  
23 squashing, you know, compaction. So space is a value, you  
24 know?  
25 **Q. Did you use any kind of a formula or allocation**

Page 86

1 **methodology to figure out how to distribute those costs into**  
 2 **the rates?**  
 3 A. I projected weight. That's--yeah, the weight of the  
 4 recyclables.  
 5 **Q. Are you familiar with the concept of a revenue**  
 6 **requirement?**  
 7 A. That sounds like something that might fall under the  
 8 USOA.  
 9 **Q. But, it sounds like not; is that correct?**  
 10 A. What's that?  
 11 **Q. You're not familiar with the concept of a revenue**  
 12 **requirement?**  
 13 A. No.  
 14 MR. STANOVSKY: One moment, Your Honor.  
 15 I have no further questions, Your Honor.  
 16 JUDGE PEARSON: Mr. Garg, do you have any redirect  
 17 for your client?  
 18 MR. GARG: I do, Your Honor.  
 19  
 20 REDIRECT EXAMINATION  
 21  
 22 BY MR. GARG:  
 23 **Q. Earlier in your testimony, Mr. Stein, you mentioned that**  
 24 **your specialized service is not based on the vehicle, which**  
 25 **can be bought by anyone, what is your specialized service**

Page 87

1 **based on?**  
 2 A. It's based on need. Need of the customers.  
 3 **Q. Can you further describe what makes it specialized, why**  
 4 **Waste Management is unable to provide the service?**  
 5 A. Why is Waste Management not--  
 6 **Q. What makes your service specialized, why Waste**  
 7 **Management is unable to provide it?**  
 8 MR. STANOVSKY: Objection, Your Honor. Compound.  
 9 JUDGE PEARSON: Do you want to separate questions?  
 10 Mr. Garg Continuing:  
 11 **Q. What makes your service different than the service Waste**  
 12 **Management is currently providing?**  
 13 A. There's a laundry list of reasons why. The biggest and  
 14 foremost reason would be that my service is outside of what  
 15 Waste Management will do; they won't go past one mile; they  
 16 won't go past one hundred feet carry-out or pack-in.  
 17 MR. STANOVSKY: Your Honor, objection. There was  
 18 no cross-examination about Waste Management's services.  
 19 JUDGE PEARSON: So, I think he's just trying to  
 20 respond to--you did ask questions about the specialized  
 21 nature of the service, so he's responding to that. I'm  
 22 going to allow it.  
 23 Mr. Garg Continuing:  
 24 **Q. Go ahead.**  
 25 A. So the service that I provide to this customer base are

Page 88

1 cut off. They don't have any other resource. I'm the only  
 2 guy; I'm the only one. And it's tough.  
 3 **Q. Waste Management previously mentioned that if you were**  
 4 **to be granted a certificate, that you would also be taking**  
 5 **over their customers that they currently serve that they**  
 6 **provide a drive-in service to. Would you be open to taking**  
 7 **on 1 to 53 customers if you were granted a certificate?**  
 8 MR. STANOVSKY: Your Honor, objection. That  
 9 misstates the record. Waste Management did not represent  
 10 that that is what would happen. We were trying to clarify  
 11 Mr. Stein's understanding of the results in this case. But  
 12 by no means does Waste Management concede that granting  
 13 Mr. Stein a certificate would necessitate Waste Management  
 14 losing the right to provide that same service.  
 15 JUDGE PEARSON: I agree that was the nature of your  
 16 question.  
 17 MR. STANOVSKY: Thank you.  
 18 JUDGE PEARSON: So I'll sustain the objection and--  
 19 MR. STANOVSKY: Thank you.  
 20 MR. GARG: I'll rephrase. Actually, let's move on.  
 21 Mr. Garg Continuing:  
 22 **Q. Waste Management bought up the Cease and Desist Order**  
 23 **from Seabeck; what was the conclusion at the end of that**  
 24 **investigation?**  
 25 A. The conclusion of that investigation was that I was

Page 89

1 offering services through means of solicitation, I  
 2 guess--advertisement. I pleaded guilty to it and was found  
 3 guilty.  
 4 **Q. You were found guilty? Were there any penalties**  
 5 **assessed?**  
 6 A. There was.  
 7 **Q. Did pay the penalties?**  
 8 A. I did.  
 9 **Q. After the conclusion of the investigation, is there**  
 10 **anything left from the investigation that--any order that**  
 11 **you need to abide by?**  
 12 A. Yes. I need to not violate anymore UTC laws.  
 13 **Q. At the end of the investigation you filed this**  
 14 **application with UTC; what was the purpose of filing this**  
 15 **application?**  
 16 A. The purpose of filing this application is exactly what I  
 17 said in open court; I said at the end of that--Laura  
 18 Chartoff was the sitting judge on that. And I told The  
 19 Court, and open, and Harry was there and I said, I will be  
 20 filing an application to be a solid waste company for the  
 21 people that you see behind me, at that time--it was a  
 22 customer base--to give them the service.  
 23 **Q. Waste Management brought up a data request in which they**  
 24 **asked for customer information and you made an objection**  
 25 **based on a WAC code; did you actually provide the**

Page 90

1 **information to Waste Management?**  
 2 A. Which one was that?  
 3 **Q. It was a question on the list that Waste Management**  
 4 **asked for.**  
 5 A. Oh.  
 6 **Q. While you made an objection, did you actually end of**  
 7 **providing them the list that they asked for?**  
 8 A. I did.  
 9 **Q. Let's talk about the Kitsap Sun article that Waste**  
 10 **Management brought up. In the article, you mentioned--or,**  
 11 **the writer mentioned, that you were making a protest against**  
 12 **the UTC; was that protest against UTC or was that protest**  
 13 **against another company?**  
 14 A. In a fit of emotion it was--it was a protest against  
 15 Waste Management; it was a protest against how can this be?  
 16 It was a protest against how is this possible? How is this  
 17 happening? How can all of these people be so stranded and  
 18 there I am to help them out and I'm just cut down--told to  
 19 cease and desist. It was my protest against that.  
 20 **Q. To clarify, what are your feelings toward the UTC?**  
 21 A. Favorable. I think they're--I called Jason Hoxit on the  
 22 phone, maybe a week after receiving the Cease and Desist  
 23 Order, and I just leveled with him. They don't--I just  
 24 talked to him just like a human being, and he talked to me  
 25 just like a human being. And I've had nothing but

Page 91

1 professional interactions with the UTC. Michael Dotson,  
 2 Scott Sevall, even Laura Chartoff who found me guilty and  
 3 fined me--everyone was just doing their job and I think that  
 4 they're doing it in a professional manner.  
 5 **Q. Waste management brought up DS-16X, some fliers that**  
 6 **mentioned that you would send a monthly invoice. Do you**  
 7 **believe there's a difference in advertising something and**  
 8 **actually doing something?**  
 9 A. Very much.  
 10 **Q. So to my understanding, no invoices were ever sent, even**  
 11 **though it was mentioned on the flier?**  
 12 A. Correct. It's hard--it's hard to reach out and beta  
 13 test something to go out there and see how deep the need is.  
 14 Without putting a face on it, you can't have some guy just  
 15 come to your door in a dirty pair of jeans, you know?  
 16 (Knocked twice on the table with hand) Hi, you know? I'm  
 17 here to pick up your garage, you know, and I'm going to do  
 18 is for free. It just doesn't work that way, you know? So  
 19 there's a representation of what I wanted to get across to  
 20 the people in my community, like, hey, you know, if you--I  
 21 would assume that you have this problem because, you know,  
 22 you are--you're up a road.  
 23 At that time, I didn't even know the UTC even existed.  
 24 So, I was just, started going up all these roads--and  
 25 they're everywhere. These arterial roads are just--they're

Page 92

1 everywhere. And they're steep and--and, yeah. So I wanted  
 2 to represent something professional, something that they  
 3 could see that's tangible that they could--like, oh. You  
 4 know, there's a difference; there's a different choice.  
 5 **Q. All right. Let's move on to the destruction of records**  
 6 **of Seabeck that Waste Management brought up.**  
 7 **Is it fair to say that your understanding of Cease and**  
 8 **Desist Order was to destroy the records?**  
 9 A. Yes.  
 10 **Q. Regardless of the what the language of the actual order**  
 11 **says, your mindset at the time required--**  
 12 MR. STANOVSKY: Objection, Your Honor, leading.  
 13 **Q. What was your mind set at the time when you read the**  
 14 **Cease and Desist Order?**  
 15 A. I cried like a baby. It was terrible. It was horrible.  
 16 I threw it all away. I was--and then I was going to go pick  
 17 up all the garage cans and all of this and... It was  
 18 terrible. It was years and years and years of work. All my  
 19 notes. It was horrible.  
 20 **Q. Waste Management brought up Exhibit DS-21X where you**  
 21 **mentioned Caroline Stein, your mother, was the consultant**  
 22 **that prepared the plans; does your mother have any**  
 23 **experience preparing such documents?**  
 24 A. She does.  
 25 **Q. Can you tell me in what capacity?**

Page 93

1 A. She has a business degree. She has multiple bachelor's  
 2 degrees. And I rely on her for clear understanding of what  
 3 it is, that part of the administration. So the USOA, it's  
 4 an 89-page document. Basically it's a whole lot of  
 5 instructions to fill out two pages. And that's a lot of  
 6 instructions. So her credentials and her background is key  
 7 in this. Also to include, she's been an advocate for  
 8 elderly and disabled people for quite a many decades. And  
 9 yeah, it was a perfect fit. It was completely perfect.  
 10 **Q. Has she done something similar for other businesses?**  
 11 A. She has.  
 12 **Q. Can you give us a few examples?**  
 13 A. Some of the examples would be Power of Attorneys over  
 14 people that are at risk. That would be quite a number.  
 15 **Q. And is it our understanding that your mother will also**  
 16 **be handling the accounting?**  
 17 A. She will.  
 18 **Q. Waste Management brought up quite a few Kitsap County**  
 19 **codes that you're currently not abiding by. Do you have**  
 20 **plans to abide by them once you are granted a certificate?**  
 21 A. Yes. It is within--it is Superior's plan to abide by  
 22 every--every single county code, state code, UTC code, and  
 23 to include federal code.  
 24 **Q. Waste Management also brought up the employees at the**  
 25 **general store and lack of training; will you be providing**

1 **any training based on the UTC regulations?**  
 2 A. Yes.  
 3 **Q. Waste Management brought up your map and post territory.**  
 4 **You mentioned your map you submitted--your map was submitted**  
 5 **to the UTC?**  
 6 A. Yes.  
 7 **Q. Did UTC make any objections?**  
 8 A. No.  
 9 **Q. Based of that information, did you have any concern that**  
 10 **UTC would not approve the map, or the map was not following**  
 11 **regulations?**  
 12 A. No, not at that--at that moment.  
 13 **Q. Waste Management also brought up a customer that's**  
 14 **outside the area that you've highlighted on the map, can you**  
 15 **explain why there's a customer outside that area?**  
 16 A. It's unfortunate. I would love to save everybody in  
 17 Kitsap County from--from what Waste Management won't do.  
 18 I'm not saying Waste Management is a bad company; I'm saying  
 19 Waste Management--they don't provide what it is I provide.  
 20 So, by doing so, I've stepped in and I have to determine  
 21 what it is with inside a zone that I can handle responsibly.  
 22 I can't bite off more than I can chew. I would love to take  
 23 on the whole county--I would love to--but I can't do that.  
 24 But what I can do is the zone inside, and I hope that given  
 25 a certificate from the UTC, that Waste Management would step

1 understand the question. I think there were a couple not's.  
 2 JUDGE PEARSON: I think I understand it. You're  
 3 asking whether not charging for recycling either encourages  
 4 or discourages people from recycling.  
 5 MR. STANOVSKY: I'm sorry, could you--  
 6 MR. GARG: Yes. I'll--  
 7 MR. STANOVSKY: Thank you.  
 8 Mr. Garg Continuing:  
 9 **Q. So you mentioned in your testimony to Waste Management**  
 10 **that you were currently not charging a tariff for recycling.**  
 11 **Waste Management also mentioned a specific Kitsap County**  
 12 **code that requires you to encourage recycling via your rate.**  
 13 **Not charging for recycling, do you believe that makes the**  
 14 **Kitsap County code for encouraging people to recycle?**  
 15 MR. STANOVSKY: Objection. Your Honor, that  
 16 misstates the evidence. The tariff does not show that he  
 17 does not charge for recycling; it shows that he charges the  
 18 same for recycling and garbage.  
 19 JUDGE PEARSON: Okay. Sustained. Do you want to  
 20 try to rephrase your question? I know what you're getting  
 21 at. I understand.  
 22 MR. GARG: No, Your Honor.  
 23 JUDGE PEARSON: You're good?  
 24 MR. GARG: I'm good.  
 25 JUDGE PEARSON: Okay.

1 up to that one customer on the outside and provide service.  
 2 **Q. So if you were granted a certificate, you're willing to**  
 3 **stay within your territory?**  
 4 A. Yes.  
 5 **Q. Let's go back to destruction of records prior--for**  
 6 **Seabeck. Waste Management brought up that there might be**  
 7 **some other violation that may have occurred that you're**  
 8 **unaware of. Did you have a chance to provide those records**  
 9 **to UTC while the investigation was going forward?**  
 10 A. No.  
 11 **Q. What information did the UTC look at when they**  
 12 **determined the penalties for your infractions?**  
 13 A. What did they look at? They looked at exhibits  
 14 for--there was an exhibit for a flier. And there was a  
 15 phone call, I believe.  
 16 **Q. Do you believe that if there were more infractions at**  
 17 **that time, UTC would have found them?**  
 18 A. No.  
 19 **Q. One last question: You mentioned you're not--in fact,**  
 20 **Waste Management brought up that you're currently not**  
 21 **charging a separate tariff for recycling. Waste Management**  
 22 **also brought up the fact that you are required to provide a**  
 23 **rate that encourages recycling; do you not believe that not**  
 24 **charging for recycling is encouraging people to recycle?**  
 25 MR. STANOVSKY: Objection, Your Honor, I didn't

1 MR. GARG: No further questions.  
 2 MR. STANOVSKY: I'm not sure the order here, if the  
 3 staff should go or--I would move for a very brief recross.  
 4 JUDGE PEARSON: What do you want to recross about?  
 5 MR. STANOVSKY: One, about the discovery response  
 6 and whether information was actually provided. And one  
 7 question about the UTC's response to the map that was filed.  
 8 JUDGE PEARSON: Okay, I don't believe that answers  
 9 to those questions will be helpful to me at this point.  
 10 MR. STANOVSKY: Fair enough.  
 11 JUDGE PEARSON: So let's just move on at this  
 12 point. And, Mr. Fukano, do you have questions for  
 13 Mr. Stein?  
 14 MR. FUKANO: A very few questions.  
 15  
 16 CROSS-EXAMINATION  
 17  
 18 BY MR. FUKANO:  
 19 **Q. Mr. Stein, as of today in the capacity of Superior,**  
 20 **there's been some discussion as to whether or not the**  
 21 **Commission WACs apply to you. Do you believe that the**  
 22 **Commission WACs applied to you prior to receiving a**  
 23 **certificate as Superior?**  
 24 A. I do.  
 25 **Q. So you do?**

1 A. If I violate, I'm going to hear from you guys. That's  
 2 what that means. I do.  
 3 **Q. And there have been some questions regarding your**  
 4 **compensation while you were operating as Seabeck. Were you**  
 5 **receiving compensation while you were operating as Seabeck?**  
 6 A. No.  
 7 **Q. So you would say that you were receiving no compensation**  
 8 **while you were operating with Seabeck?**  
 9 A. How do you define compensation?  
 10 **Q. As broadly as possible.**  
 11 A. I'm sorry.  
 12 **Q. As broadly as possible.**  
 13 A. I didn't receive any tangible goods by any means or  
 14 money, but I did--I mean, I received cookies.  
 15 **Q. While you were operating at Seabeck did you advertise**  
 16 **rates for services to potential new customers?**  
 17 A. Yes.  
 18 **Q. So you would have collected compensation from those**  
 19 **customers?**  
 20 A. No. Well, so yes, that was the plan. The plan was to  
 21 move and have a business license and form an LLC and all  
 22 these things. These were the goals that I was moving  
 23 towards. I was still in the beta test of figuring out how  
 24 to operate this solid waste company.  
 25 **Q. Okay. During your redirect you discussed your business**

1 Mr. Rutledge testify together. Some of their answers are  
 2 similar, so I'm not sure which one will be able to answer my  
 3 questions.  
 4 JUDGE PEARSON: Okay.  
 5 MR. GARG: So if they can testify together, it will  
 6 be less than one hour.  
 7 JUDGE PEARSON: Okay. Mr. Stanovsky, I don't know  
 8 if you have objection to that. I've actually done that  
 9 before on an application case where it saves a lot of time  
 10 rather than saying, oh, he should answer the question rather  
 11 than me. I can swear them both in and then they can confer  
 12 amongst themselves and whoever is more--best suited to  
 13 answer the question can answer then.  
 14 MR. STANOVSKY: And I've seen in the rules where  
 15 that's an option as well but, frankly, I hadn't thought  
 16 about it. So if I could, two minutes to confer.  
 17 JUDGE PEARSON: Sure, sure. And why don't we just  
 18 take a five-minute break. And then what we'll do, we'll  
 19 come back, we'll have Mr. Garg do cross-examination and then  
 20 I think we'll break for lunch after that. But let's just  
 21 take a quick five-minute break now for anyone who needs it.  
 22 (Recess taken from 11:14 to 11:27 a.m.)  
 23 JUDGE PEARSON: So, let's be back on the record  
 24 following a brief recess. Attorneys have conferred and  
 25 Mr. Stanovsky has agreed that Mr. Weinstein and Mr. Rutledge

1 **plan; did you state how long that plan is? I might have**  
 2 **misheard.**  
 3 A. How long the business plan is?  
 4 **Q. In terms of pages, perhaps?**  
 5 MR. GARG: I believe that was a backup plan, not  
 6 the business plan.  
 7 MR. FUKANO: Oh, I see. Not the consultant report?  
 8 MR. GARG: No.  
 9 MR. FUKANO: Oh, I must have misheard.  
 10 No further questions.  
 11 JUDGE PEARSON: Mr. Garg, do you have any redirect  
 12 based on Mr. Fukano's questions?  
 13 MR. GARG: No redirect, Your Honor.  
 14 JUDGE PEARSON: All right. Then, Mr. Stein, you  
 15 are excused.  
 16 THE WITNESS: Thank you.  
 17 JUDGE PEARSON: You can step down.  
 18 (Witness excused.)  
 19 JUDGE PEARSON: Mr. Weinstein, a witness, correct,  
 20 and I don't have the table of time estimates in front of me;  
 21 does someone have access to that?  
 22 MR. GARG: It will be about a half hour, Your  
 23 Honor.  
 24 JUDGE PEARSON: About half an hour?  
 25 MR. GARG: I would prefer if Mr. Weinstein and

1 can testify at the same time. And what we'll do is we'll  
 2 have--Mr. Garg, I'll have you direct your questions to  
 3 Mr. Weinstein primarily. And if he thinks that Mr. Rutledge  
 4 is better suited to answer the question he'll defer to him  
 5 for the answer. Does that work?  
 6 MR. GARG: Yes. Yes, Your Honor.  
 7 JUDGE PEARSON: So if you come up to these last two  
 8 seats here on the bench and turn your microphones on.  
 9 (Witnesses: Michael Weinstein and Robert Rutledge  
 10 moved to the bench to testify simultaneously.)  
 11 (Discussion off the record.)  
 12 JUDGE PEARSON: If you could both just stand and  
 13 raise your right hands. Do you swear or affirm that the  
 14 testimony you give today will be the whole truth and nothing  
 15 but the truth?  
 16 (Mr. Weinstein and Mr. Rutledge confirmed oath.)  
 17 JUDGE PEARSON: Okay. Go ahead and be seated.  
 18 And, Mr. Stanovsky, if you could just have them each,  
 19 individually, state their names for the record, and if you  
 20 want to make those corrections to the testimony now.  
 21 MR. STANOVSKY: Yes.  
 22 JUDGE PEARSON: Okay.  
 23 //  
 24 //  
 25 //

Page 102

1 REDIRECT EXAMINATION

2

3 BY MR. STANOVSKY:

4 **Q. Mr. Rutledge, would you please state your name for the**

5 **record?**

6 A. Yes. My name is Robert Rutledge.

7 **Q. And, Mr. Weinstein?**

8 A. Michael Weinstein.

9 **Q. And, Mr. Rutledge, you have what's marked as**

10 **Exhibit RAR-1T in front of you, your direct testimony,**

11 **correct?**

12 A. Yes.

13 **Q. And do you have any corrections to that testimony?**

14 A. Yes. On Page 1, Line 14 where it states almost five

15 years, should read one year as district manager. I

16 was--well, I've been with the company for five years. Four

17 years of that--my first four years was as route manager with

18 our Seattle branch.

19 **Q. Thank you. And do you have RAR-2T, your response**

20 **testimony?**

21 A. Yes.

22 **Q. And can you tell us your first correction to that?**

23 A. Yes. On Page 3, Line 23, the No. 11 should be a 10. I

24 reviewed my notes in preparation, I realized that I made a

25 copy paste there on the spreadsheet.

Page 103

1 And the next is on Page 4, Line 1 the 34 should be 35.

2 And then on Line 5, the 34 should also be 35.

3 And then Line 6, 33 should be 34.

4 **Q. Thank you. And the next correction?**

5 A. On Page 5, Line 11, 6 should be 3, and the 2 should be a

6 5.

7 And then also on Line 13, the 2 should be a 5.

8 **Q. Thank you. And I believe you had one more correction?**

9 A. Correct. Page 6, there is a correction in the

10 terminology, code red. It should be followed by code red

11 for commercial customers is what it's pertaining to, and

12 customers with escalations are residential customers.

13 And the rest of the paragraph is correct.

14 **Q. Thank you. And, Mr. Weinstein, I believe you had one**

15 **correction to your direct testimony?**

16 A. Yes. On Page 1 of direct testimony, just Line 14. It

17 states that I am a certified public accountant; it should

18 state I was a certified public accountant.

19 MR. STANOVSKY: Thank you. With that, Waste

20 Management tenders them for cross-examination.

21 JUDGE PEARSON: Okay, thank you. Mr. Garg, you can

22 proceed.

23 //

24 //

25

Page 104

1 CROSS-EXAMINATION

2

3 BY MR. GARG:

4 **Q. Mr. Weinstein, as mentioned before, I'll direct the**

5 **question to you and if it's something Mr. Rutledge is better**

6 **informed, then feel free to pass the question off to him.**

7 **My first question actually refers to your direct**

8 **testimony. This is Exhibit MAW-1T. If you look on Page 5.**

9 A. Yes.

10 **Q. The very first paragraph there that starts on Page 5,**

11 **can you read the first sentence?**

12 A. On Page 5? Commission finds that Waste Management will

13 not provide service to the Commission's satisfaction?

14 **Q. No, it would be the next paragraph, the first sentence.**

15 A. Oh. As a practical matter, allowing competition and

16 providing such services tends to result in duplication of

17 services and, in turn, increased rates for everyone.

18 **Q. In your opinion, does providing competition decrease**

19 **rates or does monopoly decrease rates?**

20 A. In my opinion, with regards to the regulatory

21 environment that we operate in, in Washington State, that

22 the competition where you have two certificates that would

23 be awarded in the same geographical area, that would

24 increase costs and increase rates, ultimately.

25 **Q. Let's move on to the next page. The question regarding**

Page 105

1 **the specialized service to customers in Superior's proposed**

2 **territory. You mentioned Item 80, can you explain what that**

3 **tariff is?**

4 A. Item 80 in the tariff is rates that are regarded to the

5 carry-out and drive-in services provided as additional

6 ancillary charges to customers.

7 **Q. It is understanding that this tariff was revised using**

8 **TG-071785. Can you tell me what the revisions were**

9 **regarding?**

10 A. What--would you please repeat that date?

11 **Q. This tariff was recently revised using Docket TG-071785.**

12 **Are you aware of any revisions to this tariff?**

13 A. Yes. This tariff was revised several years ago, I

14 believe.

15 **Q. What did the revisions include?**

16 A. Well, there was a rate filing, I believe, in 2010. And

17 at that time there was a general rate filing where all rates

18 to customers were increased as a result of our proposed

19 filing that we filed with Commission.

20 **Q. Are you aware of any distance limitations that this new**

21 **revision proposed?**

22 A. I don't believe that that filing that happened in 2010

23 revised the distance of limitations at that time.

24 **Q. Are you aware of anything like that, Mr. Rutledge?**

25 A. (Mr. Rutledge) No.



1 **Q. Are you aware of any distance limitations that the new**  
2 **tariff proposed?**

3 A. (Mr. Rutledge) No.

4 MR. STANOVSKY: Objection, Your Honor. I  
5 apologize, I didn't catch it before Mr. Rutledge's answer,  
6 but I'm not clear what Mr. Garg is referring to as the "new  
7 tariff." I believe he cited a Docket number beginning with  
8 '07, which I think would be 2007. And I understood Mr.  
9 Weinstein to be testifying about a 2010 revision. So I'd  
10 just like to clarify.

11 A. (Mr. Weinstein) If it was '07, I believe that was a  
12 filing where--

13 MR. STANOVSKY: Could we--

14 JUDGE PEARSON: Mr. Garg, can you clarify which--

15 MR. GARG: I was referring to the '07, the 2007  
16 revision.

17 JUDGE PEARSON: And which--which exhibit is that?  
18 I think it's MAW-6X.

19 MR. GARG: 6X. Do you have Exhibit MAW-6X in front  
20 of you, Mr. Weinstein?

21 MR. WEINSTEIN: I don't believe I do have it in  
22 front of me.

23 MR. STANOVSKY: AND, Your Honor, I apologize. I  
24 didn't print out all of the cross exhibits for my witnesses,  
25 but I... In fact, I don't think I have that one for myself

1 A. With regards to the carry-out charges, I believe it  
2 was--A denotes that there was a rate increase at that time.  
3 And C is with regards to there was a change in some of the  
4 verbiage.

5 **Q. Can you read off what that verbiage is?**

6 A. I can't recall offhand, no.

7 JUDGE PEARSON: I'm sorry, what page are you on,  
8 Mr. Garg?

9 MR. SEVALL: It should be Item 80.

10 JUDGE PEARSON: Thank you. I just got it to work.  
11 Just give me a second to get there, please.

12 MR. GARG: Sure.

13 JUDGE PEARSON: Okay, I am at it now.

14 Mr. Garg Continuing:

15 **Q. So it would be Page No. 19. Are you at Page No. 19?**

16 A. Yes, I'm here.

17 **Q. So, Page No. 19 has specifics as far as the distance**  
18 **that wage management will go for carry-out service and**  
19 **drive-in service; can you tell me what those distances are?**

20 A. Yes. I'm sorry?

21 **Q. Can you tell me what those distances are?**

22 A. Yes. The distance with regards to carry-out was, up to  
23 50 feet. And with regards to drive-ins, we were going up to  
24 one mile.

25 **Q. Can you tell me why these distances--can you tell me if**

1 either. So I could show it to Mr. Weinstein on the computer  
2 or if you can lend him your copy--I apologize for that.

3 JUDGE PEARSON: I only have it electronically, and  
4 my computer has been frozen for about 10 minutes. So,  
5 doesn't anyone else--Mr. Fukano, do you have a copy.

6 MR. FUKANO: I do have a copy of that.

7 JUDGE PEARSON: Okay. It is Staff's cross exhibits  
8 that he's regarding to.

9 MR. STANOVSKY: I have the exhibit electronically,  
10 I just didn't print it; I apologize for that.

11 JUDGE PEARSON: Supposedly, I do, too.

12 MR. FUKANO: It's not a--properly labeled.

13 JUDGE PEARSON: That's okay.

14 (Copy of exhibit was provided to Mr. Weinstein.)

15 MR. WEINSTEIN: I have the tariff in front of me  
16 now.

17 Mr. Garg Continuing:

18 **Q. Can you tell me the changes that were proposed in this**  
19 **tariff?**

20 A. With regards to the carry-out charges--

21 **Q. The distance. With any dis--**

22 A. The distance--are you talking about the distance for the  
23 drive-in or are you talking about the distance for the  
24 carry-out charges?

25 **Q. Both.**

1 **the distances were higher or lower prior to this change in**  
2 **tariff?**

3 A. I believe the--best of my recollection, there was no  
4 change in distance with regards to the carry-out. With  
5 regards to the drive-in charges, both the drive-ins from  
6 over 250 feet to 1/10th of a mile, and from 1/10th of a  
7 mile--for each additional 1/10th of a mile up to a maximum  
8 of one mile, those were new rates that were placed into the  
9 tariff. Previous to this tariff, I believe there was no  
10 rates for those services at all.

11 **Q. Can you tell me why these limitations were placed in the**  
12 **new tariff?**

13 A. I can't recall, specifically, it's been 12 years.

14 **Q. Can you tell me any other location besides the proposed**  
15 **area where you have similar--similar limitations on**  
16 **distance?**

17 A. I believe all of our tariffs are somewhat different from  
18 one another depending on the requirements in each of those  
19 geographical locations. But I can't recall specifically if  
20 there are limitations in any of those other territories.

21 **Q. I will point you out to Mr. Sevall's testimony, he**  
22 **actually had an opportunity to take a look at it. And he**  
23 **mentioned in his testimony that there are no other locations**  
24 **besides Skagit County that have these limitations.**

25 JUDGE PEARSON: Are you referring to Mr. Sevall's

Page 110

1 direct responses?  
 2 MR. GARG: His direct, Your Honor.  
 3 MR. STANOVSKY: So that would be SS-1T?  
 4 JUDGE PEARSON: Correct.  
 5 MR. WEINSTEIN: And what page of his testimony?  
 6 MR. GARG: Give me one second. It's actually, if  
 7 you go to SS-5T, Page 3.  
 8 Mr Garg Continuing:  
 9 **Q. Mr. Sevall writes: Driving and carrier services are**  
 10 **offered in Waste Management's other tariffs without a**  
 11 **limitation to a maximum distance except Skagit County.**  
 12 **Would you disagree with that statement?**  
 13 A. No, I wouldn't disagree.  
 14 **Q. Would you tell us why Skagit County is the only county**  
 15 **with those limitations placed?**  
 16 MR. STANOVSKY: Objection, Your Honor. Just so the  
 17 record is clear, it's Skagit and Kitsap.  
 18 JUDGE PEARSON: Correct. Mr. Garg that--  
 19 **Q. Can you tell me why those two counties are the only**  
 20 **counties where these limitations are placed?**  
 21 A. I really can't recall specifically. I will tell you  
 22 that many of these tariffs are adopted tariffs initially  
 23 from acquisitions that, when we acquire a company we acquire  
 24 their tariff, so. But I cannot recall as to why there were  
 25 limitations in those tariffs, specifically.

Page 111

1 **Q. Do you know how many customers this change in tariff**  
 2 **effected?**  
 3 MR. STANOVSKY: Your Honor, just to clarify, we're  
 4 talking about the 2007--  
 5 MR. GARG: 2007 tariff, correct.  
 6 A. No, I do not.  
 7 **Q. Do you know how many customers does drive-in and**  
 8 **carry-out services currently provided to?**  
 9 A. I do not know the specific number of customers. I will  
 10 tell you that the amount of revenue that we collect from  
 11 customers is very small. So I would say that it is--there  
 12 are very few customers that currently--that subscribe to  
 13 this additional service.  
 14 **Q. Again, Mr. Rutledge, feel free to jump in if there's any**  
 15 **question that you can answer.**  
 16 MR. RUTLEDGE: Okay.  
 17 **Q. Let's go to your testimony, Page 9.**  
 18 MR. STANOVSKY: And you're addressing  
 19 Mr. Weinstein?  
 20 MR. GARG: Mr. Weinstein.  
 21 **Q. The question is: When you investigated the number of**  
 22 **customers Waste Management is unable to serve with carry-out**  
 23 **or drive-in service, what did you discover? Can you read**  
 24 **the first sentence of that answer?**  
 25 A. Waste Management does not directly track cases in which

Page 112

1 it cannot provide service requested by a customer.  
 2 **Q. Is there a reason why Waste Management does not track**  
 3 **that information?**  
 4 A. We track--if--we can't--for every request that is made,  
 5 we don't track what we--I can't really respond to that,  
 6 quite honestly. I mean, we track what we can serve but we  
 7 don't necessarily track what we can't serve.  
 8 **Q. So there may be many customers in your territories that**  
 9 **are not getting the service at all?**  
 10 A. If they've requested the service we would have a record  
 11 as to whether or not they requested it in customer notes  
 12 that we have.  
 13 **Q. And what is the action that you take after someone**  
 14 **requests a service and you believe you cannot provide the**  
 15 **service?**  
 16 A. We inform the customer that--the reasons for which we  
 17 cannot provide the service.  
 18 **Q. Can you tell me what some of those reasons would be?**  
 19 A. That is a question that would probably be answered by  
 20 Mr. Rutledge.  
 21 A. (Mr. Rutledge) So when we receive a request from a  
 22 customer it comes across in the form of a case, it gets sent  
 23 to one of my route managers who will go out in the area  
 24 onsite and review the property to determine whether it is,  
 25 or isn't, eligible for service. Some of the contributing

Page 113

1 factors are the safety aspect of it. For example, a  
 2 carry-in or a walk-in service, can our truck be safely  
 3 parked on the road, can our drivers still visibly see the  
 4 vehicle at all times while walking up to grab the  
 5 containers.  
 6 In regards to drive-in service, we look at several  
 7 variables; that would be maintenance of the roadway to get  
 8 up to the resident's house as well as once up to that house  
 9 do we have adequate safe turnaround so that we won't  
 10 potentially jeopardize any landscape or any property on the  
 11 customer's premises.  
 12 **Q. Would it be possible for Waste Management to serve these**  
 13 **customers with different vehicles?**  
 14 MR. STANOVSKY: Objection, Your Honor, vague as  
 15 "these customers."  
 16 **Q. The customers that are refused service based on concerns**  
 17 **that you mentioned, would it be possible to serve those**  
 18 **customers if Waste Management had different vehicles?**  
 19 A. Yes.  
 20 **Q. Going back to my previous question, if we look at the**  
 21 **Kitsap Sun article of 2007. I believe that was**  
 22 **Exhibit DS-7?**  
 23 MR. STANOVSKY: I believe that's the 2019 article.  
 24 I think the 2007 article, I believe, is DS-6.  
 25 **Q. Do you have a copy of that in front of you,**

Page 114

1 **Mr. Weinstein?**  
 2 A. DS-6?  
 3 **Q. If you look at Page 2 of that article, going to the**  
 4 **fifth paragraph. Can you read that sentence starting**  
 5 **with--read that paragraph starting with, Bickle said.**  
 6 A. You said that's Page 2?  
 7 **Q. Yeah, Page 204 (sic).**  
 8 A. Bickle said about 250 people in Kitsap County are  
 9 effected by the new 50-foot limit for pack-out service.  
 10 Only two, including Gearlaush (phonetic), have complained  
 11 that the adjustment is unfairly difficult.  
 12 **Q. Would you agree with that statement, that 250 people**  
 13 **were effected by your change in tariff?**  
 14 A. I can't--I don't recall. I don't know.  
 15 **Q. Going back to your testimony, the very next page, Page**  
 16 **10 of 17--and this is to Mr. Weinstein.**  
 17 MR. STANOVSKY: And this is the direct testimony?  
 18 MR. GARG: This is the direct testimony, MAW-1T.  
 19 A. I'm here.  
 20 **Q. You mentioned a few options for Superior, one of the**  
 21 **options--can you read that last paragraph, just the first**  
 22 **sentence?**  
 23 A. Another option would be to offer hauling from the  
 24 customer's home to regular Waste Management collection  
 25 points, much like the Trash Maidz model, as an optional add-

Page 115

1 on service.  
 2 **Q. Can you describe what this Trash Maidz model is?**  
 3 A. Best of my understanding, the Trash Maidz model would be  
 4 that they essentially would take the material that's located  
 5 at the customer's doorstep, or wherever, and transports the  
 6 material down to the collection site and, in turn, returns  
 7 the can back to the where the household.  
 8 **Q. And Trash Maidz, or a similar company, would be charging**  
 9 **for the service?**  
 10 A. I believe they do charge for the charge. I believe this  
 11 is a company in California that does that.  
 12 **Q. Now, would Waste Management not charge these same**  
 13 **customers that a company such as this provided a service**  
 14 **for?**  
 15 MR. STANOVSKY: I'm sorry, Your Honor, I think I'm  
 16 going to just ask you to rephrase that. I don't think I  
 17 followed that. It may be my fault, I apologize.  
 18 MR. GARG: Sure.  
 19 Mr. Garg Continuing:  
 20 **Q. So if a company like--if Superior was to operate**  
 21 **similarly to Trash Maidz, would Waste Management still**  
 22 **charge those customers that Superior is providing a service**  
 23 **to?**  
 24 A. We would charge them for the collection of the material  
 25 in accordance with our tariff. However, what Superior

Page 116

1 charges to bring that material down to the collection site  
 2 and back up to that household, again, that would be between  
 3 the customer and Superior directly.  
 4 **Q. So, essentially, these customers that are mentioned here**  
 5 **would be paying for the service twice; they would be paying**  
 6 **Superior and to Waste Management?**  
 7 A. That's not correct. They would just be paying Superior  
 8 for the time involved to collect the--take the material from  
 9 their home down to a collection point and back. They would  
 10 be paying Waste Management for the actual collection of  
 11 material to take it for disposable and for the collection of  
 12 not only the garbage but the recyclables as well to be  
 13 processed.  
 14 **Q. But if one company can provide these two same services,**  
 15 **would the charges for the customers be less or more?**  
 16 MR. STANOVSKY: Objection, Your Honor, calls for  
 17 speculation.  
 18 JUDGE PEARSON: I'm going to sustain it. Do you  
 19 want to rephrase the question?  
 20 MR. GARG: Withdrawn.  
 21 Mr. Garg Continuing:  
 22 **Q. The very next page under the same question, the very**  
 23 **last paragraph, under this question, can you read that first**  
 24 **sentence?**  
 25 JUDGE PEARSON: Sorry, can you tell me what page

Page 117

1 you're on?  
 2 MR. GARG: Page 11 of 17, MAW-1T.  
 3 JUDGE PEARSON: And then how about a line number?  
 4 MR. GARG: Line No. 4.  
 5 Mr. Garg Continuing:  
 6 **Q. Can you start with Line No. 4 and read that first**  
 7 **sentence?**  
 8 A. Separate from the current docket, Waste Management is  
 9 considering a submission of new or revised tariff sheets to  
 10 implement a new service.  
 11 **Q. Can you give me details on that new revised tariff**  
 12 **sheets that you're implementing?**  
 13 A. We are, you know, currently exploring the possibility of  
 14 offering services with limited access vehicles, smaller  
 15 vehicles, that can provide this service similar to bring--to  
 16 be able to safely bring a collection vehicle closer to the  
 17 customer's location to be able to collect the material from  
 18 the customer's household.  
 19 **Q. Have you purchased these vehicle?**  
 20 A. No, we have not yet.  
 21 **Q. Have you placed an order for these vehicles?**  
 22 A. No, we have not yet.  
 23 **Q. What is the time estimate that you think you can get**  
 24 **these vehicles on the road?**  
 25 A. I probably should defer this to Mr. Rutledge.

Page 118

1 A. (Mr. Rutledge) Yeah, at this point, it's unknown, the  
 2 exact time frame. We're, ultimately, waiting to see what  
 3 the results of this hearing will--in determining what the  
 4 next steps would be for Waste Management.  
 5 **Q. So it's unknown how long it will take before these**  
 6 **customers start receiving service, that are currently not**  
 7 **receiving a drive-in service beyond a mile, or carry-out**  
 8 **service beyond 50 feet?**  
 9 A. (Mr. Rutledge) Correct.  
 10 MR. STANOVSKY: Objection, Your Honor. The  
 11 question misstated the evidence. Mr. Garg, I believe,  
 12 indicated that the limit for carry-out was 50 feet, which it  
 13 is not.  
 14 MR. GARG: It's part of the previous exhibit that  
 15 Mr. Weinstein read.  
 16 MR. STANOVSKY: That tariff sheet was effective in  
 17 2007, it's not currently effective.  
 18 JUDGE PEARSON: Okay, I'm confused now. So what is  
 19 the current--yes, Mr. Weinstein?  
 20 MR. WEINSTEIN: Yes. The current carry-out  
 21 limitation is two--one hundred feet. And it's my  
 22 understanding from my--you know, that that was changed in  
 23 2010. I would say, to a certain extent related to the  
 24 article in Kitsap Sun in 2007 we extended the carry-out from  
 25 fifty feet to a hundred feet.

Page 119

1 JUDGE PEARSON: Okay, thank you for that  
 2 clarification.  
 3 Mr. Garg Continuing:  
 4 **Q. So, let me point you to MAW-8CX.**  
 5 MR. STANOVSKY: And, Your Honor, this is an exhibit  
 6 that has been marked confidential. And, consistent with the  
 7 Protective Order, my witnesses don't have a copy of that at  
 8 this point.  
 9 JUDGE PEARSON: Okay. And, just to be clear, I do  
 10 not want to have to reference any confidential information.  
 11 MR. GARG: It will not--it will just reference  
 12 generalized information.  
 13 JUDGE PEARSON: Okay.  
 14 MR. STANOVSKY: Shall we provide the witnesses a  
 15 copy? Would your Your Honor waive the Protective Order as  
 16 necessary to allow the witnesses to look at it?  
 17 JUDGE PEARSON: So, direct me again to which is 8CX  
 18 for Mr. Weinstein; is that correct? I'm still having  
 19 computer difficulties so I have to actually go into our  
 20 system and individually find each exhibit because my exhibit  
 21 list is broken.  
 22 So this is--just direct me to the exhibit number.  
 23 MR. GARG: Sure. 8CX, Your Honor. Hold on one  
 24 second.  
 25 MR. GARG: We can go to a different exhibit that

Page 120

1 provides similar information.  
 2 JUDGE PEARSON: Okay, so can you just describe for  
 3 me what this exhibit is?  
 4 MR. GARG: This is a list of customers where--that  
 5 have made complaints against Waste Management regarding  
 6 missed pickups or Waste Management's inability to provide a  
 7 pickup.  
 8 JUDGE PEARSON: And are these customers who made  
 9 complaints with the Commission or with Waste Management  
 10 directly?  
 11 MR. GARG: Sorry, Your Honor?  
 12 JUDGE PEARSON: Are these customers who made  
 13 complaints with the Commission or with Waste Management  
 14 directly?  
 15 MR. GARG: I believe this Waste Management  
 16 directly, Your Honor.  
 17 MR. STANOVSKY: Maybe we can check the exhibit  
 18 list. I understand Exhibit MAW-8CX to be Superior's sort of  
 19 restatement of Waste Management's information about  
 20 Superior's customers.  
 21 JUDGE PEARSON: This looks like a document that was  
 22 created. It did not come the Commission, so it looks like  
 23 it was a document that was created by Superior.  
 24 MR. STANOVSKY: And, Your Honor, your exhibit list  
 25 indicates MAW-8CX, Confidential, Complete Superior Customer

Page 121

1 Location notes.  
 2 JUDGE PEARSON: Right.  
 3 MR. STANOVSKY: Which is consistent with what I  
 4 have.  
 5 JUDGE PEARSON: Okay. But I'm still not clear what  
 6 exactly--who created the document and what it's based on.  
 7 MR. GARG: I believe this was a list that was  
 8 submitted as part of data request by Waste Management and  
 9 we, our office--  
 10 JUDGE PEARSON: Compiled and summarized it?  
 11 MR. GARG: Right. Correct, Your Honor.  
 12 JUDGE PEARSON: Okay.  
 13 MR. STANOVSKY: And this is one that I've alluded  
 14 to before we began examination where, you know, we have no  
 15 objection in principle to their sort of redistillation of  
 16 Waste Management's discovery response, but a--you know,  
 17 aren't prepared to accept without verifying that it's an  
 18 accurate representation of what we disclosed.  
 19 JUDGE PEARSON: Sure. And so I'm fine with the  
 20 witnesses being provided a copy of the witness. It contains  
 21 personally-identifying information of Waste Management  
 22 customers, I believe--unless they are Superior's customers;  
 23 that's the part I'm confused about.  
 24 MR. GARG: They're currently Waste Management  
 25 customers.

Page 122

1 JUDGE PEARSON: Oh. Okay. So someone has that  
 2 exhibit?  
 3 MR. STANOVSKY: Yeah. So shall I provide them 8CX?  
 4 MR. GARG: Yes.  
 5 JUDGE PEARSON: Sure. And then, again, I'm sure  
 6 you can ask questions that don't refer to any of their  
 7 personally-identified information that's contained within  
 8 this exhibit.  
 9 MR. GARG: Yes, Your Honor.  
 10 JUDGE PEARSON: Okay.  
 11  
 12 CROSS-EXAMINATION (Continuing)  
 13  
 14 BY MR. GARG:  
 15 **Q. Without providing any customer-identifying information,**  
 16 **can you tell me generally what this exhibit refers to?**  
 17 A. I think what I'll do is I'll defer to Mr. Rutledge with  
 18 regards to those questions.  
 19 **Q. Sure.**  
 20 A. (Mr. Rutledge) Yes, it refers to the current conditions  
 21 of these customers' locations as to whether they can or  
 22 cannot receive carry-in or pack-out service under our  
 23 current tariff.  
 24 **Q. Can you, without providing any identifying information,**  
 25 **can you tell me how many customers are listed on this**

Page 123

1 **exhibit?**  
 2 MR. STANOVSKY: And, again, Your Honor, subject to  
 3 check because this is Superior's version of what appears to  
 4 be Waste Management's disclosures.  
 5 A. (Mr. Rutledge) I have 53 on here.  
 6 **Q. Can you tell me the steps that have been taken, thus**  
 7 **far, to provide service to these customers?**  
 8 A. (Mr. Rutledge) In regards to?  
 9 **Q. Well, first, can you establish that these customers are**  
 10 **currently not getting service from Waste Management? Based**  
 11 **on the notes?**  
 12 A. (Mr. Rutledge) They are eligible for service under our  
 13 current tariff. But in regards to pack-out and walk-in,  
 14 you're right, not all of them--after I went out in a truck  
 15 similar to Mr. Stein's to run the route to observe all these  
 16 customers' properties. And looking and determining  
 17 whether--are there customers that are currently serviced by  
 18 him that would be eligible for our current--under our  
 19 current tariff and--or would they not be eligible and as to  
 20 why, under my observations.  
 21 **Q. But you went in, like you said, in a truck similar to**  
 22 **Mr. Stein's, you didn't go out in a Waste Management vehicle**  
 23 **that you currently use for these roads?**  
 24 A. (Mr. Rutledge) It was a Waste Management route manager  
 25 truck, which is a Chevy Silverado.

Page 124

1 **Q. But it wasn't a Waste Management trash pickup vehicle?**  
 2 A. (Mr. Rutledge) No.  
 3 **Q. Would you believe your results would be different if you**  
 4 **had gone in a Waste Management trash pickup vehicle?**  
 5 A. (Mr. Rutledge) Without doing that, I wouldn't be able  
 6 to say.  
 7 **Q. Have any of these customers, according to your**  
 8 **knowledge, complained about not getting service from Waste**  
 9 **Management?**  
 10 A. (Mr. Rutledge) Not directly to me, no.  
 11 **Q. Are there any steps being taken to provide service to**  
 12 **these customers currently?**  
 13 A. (Mr. Rutledge) In regards to which specific customers?  
 14 **Q. All 53 on the list?**  
 15 A. (Mr. Rutledge) All 53? Like Mr. Weinstein had  
 16 mentioned, we are seriously and actively looking at  
 17 potential options that Waste Management can look at moving  
 18 forward but to ensure we can provide service to all 53.  
 19 **Q. So, actually, going to your testimony, Mr. Rutledge,**  
 20 **RAR-1T.**  
 21 A. (Mr. Rutledge) Okay.  
 22 **Q. Can you tell me when this testimony was provided?**  
 23 A. (Mr. Rutledge) When was it provided?  
 24 **Q. It's on the very first page.**  
 25 A. (Mr. Rutledge) May 15.

Page 125

1 **Q. Page 407, starting with Line 14, can you read that**  
 2 **sentence for me?**  
 3 A. (Mr. Rutledge) We only recently received a list of  
 4 Superior's customers and service locations and are actively  
 5 working to ground truth the accessibility of those locations  
 6 under Waste Management's existing service terms.  
 7 **Q. So since May 15th, it's been two and a half months; can**  
 8 **you describe to me what active steps you've taken?**  
 9 A. (Mr. Rutledge) In regards to improving--  
 10 **Q. You said you're actively working to ground truth the**  
 11 **accessibility?**  
 12 A. (Mr. Rutledge) Yeah, and that's like I had stated  
 13 earlier, where Waste Management is looking at potential  
 14 objects with different vehicles to be able to provide  
 15 services. We have deemed that a smaller vehicle would be  
 16 necessary in order for Waste Management to be able to  
 17 provide the service that Mr. Stein is providing.  
 18 **Q. But, again, no proactive steps have been taken, so no**  
 19 **timeline?**  
 20 A. (Mr. Rutledge) Not--  
 21 MR. STANOVSKY: Objection, Your Honor. Vague as to  
 22 "proactive steps."  
 23 MR. GARG: Withdrawn.  
 24 Mr. Garg Continuing:  
 25 **Q. Were you aware of the complaint and investigation**

Page 126

1 **against Seabeck that occurred last November?**  
 2 A. (Mr. Rutledge) Can you repeat the question, please?  
 3 **Q. This is for both, whoever can answer, Mr. Weinstein or**  
 4 **Mr. Rutledge. Were you aware of the investigation against**  
 5 **Seabeck?**  
 6 MR. STANOVSKY: And, can I clarify? Did you ask,  
 7 are they aware? Or were they aware?  
 8 MR. GARG: Are they aware.  
 9 A. (Mr. Weinstein) Yes, I'm aware of it.  
 10 **Q. When did you become aware?**  
 11 A. Earlier this year, after the investigation.  
 12 **Q. And yourself, Mr. Rutledge?**  
 13 A. (Mr. Rutledge) Yes--  
 14 **Q. When did you become aware?**  
 15 A. (Mr. Rutledge) I became aware after the investigation  
 16 in December.  
 17 **Q. So, what were you made aware of? Give me your brief**  
 18 **synopsis of what do you think the investigation was about**  
 19 **and what you believe happened?**  
 20 A. (Mr. Weinstein) Well, the--this is Mike Weinstein  
 21 speaking. The investigation was with regards to the fact of  
 22 whether or not there was an illegal person that was hauling  
 23 waste without a G Certificate. And based on the results of  
 24 the investigation the UTC determined that Mr. Stein was  
 25 illegally hauling waste.

Page 127

1 **Q. Did you do anymore research on the investigation, or was**  
 2 **that the only information that you received?**  
 3 A. The only information I received was the information that  
 4 was on the record, you know, through the investigative  
 5 report and the Commission's order.  
 6 **Q. And as part of that testimony, I can--I can point you to**  
 7 **exhibit--but as part of that testimony there were some**  
 8 **customers present, just like there are behind us today, were**  
 9 **you aware that these customers were making complaints about**  
 10 **Waste Management's service?**  
 11 A. I wasn't aware of that at that time, no.  
 12 **Q. And how about yourself, Mr. Rutledge?**  
 13 MR. STANOVSKY: Objection, Your Honor, assumes  
 14 facts not in evidence.  
 15 JUDGE PEARSON: Can you expand on that?  
 16 MR. STANOVSKY: He asked if they're aware that  
 17 these customers were making complaints, and I don't believe  
 18 the record reflects that they were making complaints to  
 19 Waste Management. I think that was the phrasing.  
 20 MR. GARG: Well, I'm just asking to the knowledge  
 21 of Mr. Rutledge and Mr. Weinstein's knowledge of the  
 22 investigation of the results. If they are unaware then...  
 23 JUDGE PEARSON: Okay. So without specifically  
 24 saying that complaints were made, were they aware--  
 25 MR. GARG: Were they aware.

Page 128

1 JUDGE PEARSON: --of the investigation and its  
 2 results. Which I think they have affirmatively both said  
 3 yes, they were.  
 4 Mr. Garg Continuing:  
 5 **Q. However in your testimony (inaudible)--**  
 6 THE REPORTER: Your testimony with who?  
 7 **Q. With Mr. Rutledge, RAR-1T, Page 4. You mentioned he**  
 8 **only recently received a list of Superior's customers and**  
 9 **service locations; did you not receive this information back**  
 10 **in January as well?**  
 11 A. (Mr. Rutledge) No.  
 12 JUDGE PEARSON: Mr. Garg, do you know about how  
 13 much longer this will be?  
 14 MR. GARG: Ten to fifteen minutes, Your Honor.  
 15 JUDGE PEARSON: Okay. Let's take a short break  
 16 then, and--just a short five-minute break, or would everyone  
 17 prefer to just take a lunch break now and complete this  
 18 afterwards? I'm fine either way--take a short break now,  
 19 press through until you're done with your cross-examination  
 20 or we can just break for lunch now and come back.  
 21 MR. GARG: It will be 10 minutes, Your Honor, So we  
 22 can take a 5-minute break now would be my preference and I  
 23 can finish up in 10 minutes after that.  
 24 MR. STANOVSKY: I think I'm, personally, happy to  
 25 press on.

Page 129

1 JUDGE PEARSON: Okay.  
 2 MR. STANOVSKY: But I'd check with my witnesses as  
 3 well. You're okay?  
 4 MR. RUTLEDGE: Yes.  
 5 MR. FUKANO: I would be fine pressing on or with a  
 6 break.  
 7 JUDGE PEARSON: Okay, so let's just take a quick  
 8 break then; we'll take a 5-minute break and we'll come back  
 9 and then we'll finish and go to lunch, okay?  
 10 (Recess taken from 12:13 to 19:19 p.m.)  
 11 JUDGE PEARSON: If everyone could please take a  
 12 seat, we're going to get started again. Let's go back on  
 13 the record and, Mr. Garg, you can finish your  
 14 cross-examination of these two witnesses.  
 15 MR. GARG: Yes, Your Honor.  
 16  
 17 CROSS-EXAMINATION (Continuing)  
 18 BY MR. GARG:  
 19 **Q. Now referring to Mr. Weinstein's testimony, MAW-5T. Go**  
 20 **to Page 3 of 9. And read that--**  
 21 Mr. WEINSTEIN: I'm still trying to locate it.  
 22 JUDGE PEARSON: Hold on one second. You said  
 23 Page 3?  
 24 MR. GARG: Page 3 of 9.  
 25 JUDGE PEARSON: Line 9?

Page 130

1 MR. GARG: Yes.  
 2 JUDGE PEARSON: Mr. Garg?  
 3 Mr. Garg Continuing:  
 4 **Q. Starting with Line 12, can you read the next two**  
 5 **sentences?**  
 6 A. (Mr. Weinstein) This is the direct testimony?  
 7 **Q. Yes.**  
 8 A. Waste Management's willingness to provide the service  
 9 proposed by Superior to the Commission's satisfaction--  
 10 **Q. I don't think we're on the right one. This is the**  
 11 **response testimony, 5T, I believe. MAW-5T.**  
 12 A. Page 5?  
 13 **Q. Page 3 of the response testimony.**  
 14 WEINSTEIN: Oh, response.  
 15 **Q. Exhibit MAW-5T.**  
 16 A. Is it Page 3?  
 17 **Q. Page 3, correct.**  
 18 A. Line 12: In addition, I am working to develop a new  
 19 service option for specialized carry-out and drive-in  
 20 service.  
 21 **Q. Continue reading, next sentence as well.**  
 22 A. This option would be an add-on to the Waste Management  
 23 basic residential surcharges and options and would extend  
 24 drive-in service to residential customers not currently  
 25 eligible for drive-in or carry-out service under the current

Page 131

1 primary tariff rules.  
 2 **Q. That's good. Now, can you tell me if there would be**  
 3 **additional charges for this service, for the add-on service?**  
 4 A. Yes, there--well, for the specialized service there will  
 5 be new charges if--if we decide to--once we decide to go  
 6 forward with that. And there will be a change in the  
 7 distance requirements as well.  
 8 **Q. Can you tell me what those new charges would be or?**  
 9 A. We haven't completed the analysis on these new charges  
 10 yet.  
 11 **Q. Can you tell me what's preventing you from starting the**  
 12 **service?**  
 13 A. Well, what's preventing us from starting the service is  
 14 to first determine the resolution of this case.  
 15 **Q. Are you saying if Superior is able to get a certificate**  
 16 **for Kitsap County and Skagit County and in the proposed**  
 17 **area--just Kitsap and the proposed area, would Waste**  
 18 **Management refuse to provide this service in other areas if**  
 19 **it could?**  
 20 A. If Kitsap--that is a very difficult thing to answer, but  
 21 if, um... If the UTC were to grant a certificate to  
 22 Superior, then we would provide whatever services are  
 23 necessary to compete with Superior in our certificated  
 24 territory.  
 25 **Q. Can you describe me the area that Superior proposes as**

Page 132

1 **its territory? Can you tell me the environmental area? Is**  
 2 **it developed? Is it...**  
 3 A. I think that's a question that Mr. Rutledge would be  
 4 better to answer.  
 5 A. (Mr. Rutledge) Can you repeat the question for me,  
 6 please?  
 7 **Q. What type of area--can you describe the area that**  
 8 **Superior proposes the certificate in?**  
 9 A. (Mr. Rutledge) In regards to?  
 10 **Q. The territory, the environment, the landscape?**  
 11 A. (Mr. Rutledge) Yes. It's very rural, a lot of  
 12 overgrown, a lot of winding dirt roads. The Seabeck area  
 13 doesn't have a whole lot of development--large developments  
 14 like you'd see in the larger areas of Kitsap County.  
 15 There's a higher level of challenges that you're faced with  
 16 out in the Seabeck area.  
 17 **Q. Are you familiar with other areas in Washington that**  
 18 **provide similar challenges?**  
 19 A. (Mr. Rutledge) No.  
 20 **Q. Just one more question for you, and this is from**  
 21 **Mr. Weinstein's direct testimony. MAW-1T, Page 17 of 17,**  
 22 **Line 15. If you can read that first sentence.**  
 23 A. (Mr. Weinstein) It seems unlikely that Superior is in a  
 24 position to correct all the shortcomings and uncertainties  
 25 identified above, even if Waste Management were not.

Page 133

1 Providing service to the satisfaction of the Commission.  
 2 **Q. Do you believe Waste Management, a direct competitor--**  
 3 **better position to make that judgment? Or is UTC in a**  
 4 **better position to make that judgment?**  
 5 A. Could you be more specific? Judgment with regards to  
 6 what?  
 7 **Q. Judgment to whether Superior is in a position to operate**  
 8 **under the UTC?**  
 9 A. Well, that would be the Commission's prerogative to make  
 10 that determination.  
 11 MR. GARG: Thank you. That is all, Your Honor.  
 12 JUDGE PEARSON: Good, thank you. I have one  
 13 clarifying question for you, Mr. Weinstein regarding your  
 14 responsive testimony, which I've now taken off my screen so  
 15 give me a minute to get back to it. But I can tell you  
 16 that--well, actually, I think it was Page 3.  
 17  
 18 EXAMINATION  
 19  
 20 BY JUDGE PEARSON:  
 21 **Q. Okay. Yes, it is Page 3. So this is just a clarifying**  
 22 **question to help me understand better. Lines 16 through 18.**  
 23 **Actually, it starts on Line 15. You refer to customers not**  
 24 **currently eligible for drive-in or carry-out service. Under**  
 25 **the current ground/air tariff rules. And then it says,**

Page 134

1 **either because they are beyond the distance limits for those**  
 2 **services under Item 80 of the tariff, or because they are**  
 3 **not safely accessible to the standard collection vehicles**  
 4 **used by Brem-Air.**  
 5 **So I would just like clarification that--why would there**  
 6 **be distance limits for services for reasons other than**  
 7 **safety? What other reasons would exist besides safety to**  
 8 **put distance limits for service?**  
 9 A. Other reasons besides safety, and I'll respond first and  
 10 then Mr. Rutledge can also address the issue, would be  
 11 regarding to whether or not we believe our vehicles could  
 12 damage the property that the customer is on. Or that you  
 13 don't have access, easily accessible turnaround space.  
 14 So we're concerned about whether or not we create damage  
 15 to the customer's property and whether or not our vehicles  
 16 can safely navigate the areas.  
 17 JUDGE PEARSON: Okay, thank you. I was just  
 18 clarifying. I guess in my mind I would have lumped in  
 19 damage to customer property with safety concerns so I just  
 20 wanted to clarify what the distinction was. Okay. So it  
 21 sounds like they're all related to hazards, potential hazard  
 22 to property damage, or safety concern?  
 23 A. Yes.  
 24 **Q. There are no other reasons?**  
 25 A. No other reasons that I can really think of now.

Page 135

1 JUDGE PEARSON: Okay. So it's 12:27, I think we  
 2 should go ahead and take a lunch break, if you're okay,  
 3 Mr. Stanovsky? I don't know if you have any redirect.  
 4 MR. STANOVSKY: We do have some redirect.  
 5 JUDGE PEARSON: Okay, but we can handle that after  
 6 lunch?  
 7 MR. STANOVSKY: Yeah.  
 8 JUDGE PEARSON: Okay, it's 12:28, we will be in  
 9 recess until 2:00 p.m. Everybody have a nice lunch and I  
 10 will see you back in an hour and a half.  
 11 (Recess from 12:27 to 2:00 p.m.)  
 12 JUDGE PEARSON: So let's be back on the record.  
 13 It's 2:00 p.m. and following a recess for lunch we are  
 14 now going to resume. Actually, I believe we are moving on  
 15 to redirect with Mr. Stanovsky before Mr. Weinstein and  
 16 Mr. Rutledge. I'll just remind you two, of course, that  
 17 you're both still under oath. And whenever you're ready,  
 18 Mr. Stanovsky.  
 19 MR. STANOVSKY: Just to clarify then, the State  
 20 will go--or the UTC staff will go after and then I will have  
 21 another chance to redirect?  
 22 JUDGE PEARSON: Correct.  
 23 MR. STANOVSKY: No redirect at this time, Your  
 24 Honor.  
 25 JUDGE PEARSON: Okay. Mr. Fukano?

Page 136

1 MR. FUKANO: Yes. Actually, I have a very brief  
 2 question, and I'm not sure who is this is most properly  
 3 directed to, I guess, beginning with Mr. Rutledge.  
 4  
 5 CROSS-EXAMINATION  
 6  
 7 BY MR. FUKANO:  
 8 **Q. How does Waste Management distinguish between a driveway**  
 9 **and a privately-maintained road for public access?**  
 10 A. (Mr. Rutledge) A driveway is technically deemed at the  
 11 start of where a--where it starts off of the private road.  
 12 So the driveway--I'm trying to think of an example to give  
 13 you. It might be off of Larson Lane. The driveway starts  
 14 once it's leading off of Larson lane.  
 15 **Q. And, again, I'm not certain who this question is best**  
 16 **directed to so I'll start with Mr. Rutledge.**  
 17 **Do you know why Waste Management has not previously**  
 18 **invested in smaller collection vehicles similar to what's**  
 19 **been discussed in you and Mr. Weinstein's testimony for the**  
 20 **service area?**  
 21 A. (Mr. Rutledge) I do not.  
 22 A. (Mr. Weinstein) With regards to why we haven't invested  
 23 it, because quite honestly there's been so very little  
 24 demand for it. You know, these vehicles cost hundreds of  
 25 thousands of dollars, and until there's a sufficient amount

Page 137

1 of demand, then we would take another look at that. But up  
 2 until now, the demand has been such that it didn't require  
 3 the investment of that type of vehicle.  
 4 MR. FUKANO: Thank you. No further questions.  
 5 JUDGE PEARSON: Okay. Do you have any redirect?  
 6 MR. STANOVSKY: No, Your Honor.  
 7 JUDGE PEARSON: Then you are both excused.  
 8 MR. GARG: Your Honor, with your lead, I would like  
 9 to ask one recross.  
 10 JUDGE PEARSON: What is it regarding?  
 11 MR. GARG: This is regarding clarity on the  
 12 one-mile restriction.  
 13 JUDGE PEARSON: So is it a follow-up on an earlier  
 14 question?  
 15 MR. GARG: On your question, Your Honor.  
 16 JUDGE PEARSON: Oh, on my question. Okay, go  
 17 ahead.  
 18  
 19 RECROSS-EXAMINATION  
 20  
 21 BY MR. GARG:  
 22 **Q. So you have previously testified that the only reasons**  
 23 **you're placing limitations is because of safety; is that**  
 24 **correct? The limitations on the driveway and curbside?**  
 25 JUDGE PEARSON: I don't think your microphone is



Page 138

1 on; I see a red light. There you go. Thank you.  
 2 **Q. You have previously testified that the limitations**  
 3 **placed for drive-in and curbside, the one mile and the**  
 4 **hundred feet restrictions, they're for safety; is that**  
 5 **correct?**  
 6 A. (Mr. Weinstein) It's for safety and I also mentioned in  
 7 the question by the Judge is that that's also due to with  
 8 regards to potentially causing damage to the individual's  
 9 property.  
 10 **Q. So is your testimony that at one mile it's safe but at**  
 11 **1.1 mile it's no longer safe? The same thing for curbside,**  
 12 **a hundred feet is safe but for 101 feet it's not safe?**  
 13 A. You know, previously these limitations were put on to  
 14 try to encourage customers to utilize our curbside service.  
 15 And we felt--and I can't speak to this too much because I  
 16 can't recall when these limitations were put on, but at some  
 17 point in time we felt that limitations were necessary  
 18 to--for the safety of the customers' property and for the  
 19 safety of the vehicles.  
 20 **Q. So let me clarify if I'm hearing you correctly. So**  
 21 **you're testifying that these arbitrary limitations were put**  
 22 **because for what determination why one mile, why not two**  
 23 **miles or 100 feet, not 200 feet. Why these specific**  
 24 **regulations, why--**  
 25 A. I can't recall why those limitations were put on at the

Page 139

1 time.  
 2 MR. GARG: All right. No further questions, Your  
 3 Honor.  
 4 JUDGE PEARSON: Okay, thank you. Questions?  
 5 MR. STANOVSKY: No.  
 6 JUDGE PEARSON: All right. Then you are both  
 7 excused, you may step down.  
 8 (The witnesses were excused.)  
 9 JUDGE PEARSON: And at this time we'll call  
 10 Mr. Sevall. If you can stand and raise your right hand.  
 11 Do you swear or affirm that the testimony you give today  
 12 will be the whole truth and nothing but the truth?  
 13 MR. SEVALL: I do.  
 14 JUDGE PEARSON: Please be seated. Mr. Fukano, go  
 15 ahead.  
 16 MR. FUKANO: This is Scott Sevall testifying on  
 17 behalf of Utilities Division Commission Staff. And I  
 18 believe he has one small correction to make to his  
 19 testimony.  
 20 MR. SEVALL: Correct. There is a--  
 21 JUDGE PEARSON: Is that microphone on?  
 22 MR. SEVALL: I got a green light.  
 23 JUDGE PEARSON: Is it a bright green light?  
 24 MR. SEVALL: Oh, there is a bright green light.  
 25 I believe it is an error in SS-6T, Page 4, Line 19

Page 140

1 reference to DR0002 should be DR0001. And I believe that's  
 2 the only fix.  
 3 MR. FUKANO: I would make the witness available for  
 4 cross.  
 5 JUDGE PEARSON: Thank you. Mr. Garg?  
 6 MR. GARG: Yes, Your Honor.  
 7  
 8 CROSS-EXAMINATION  
 9  
 10 BY MR. GARG:  
 11 **Q. Mr. Sevall, you've submitted Exhibit SS-5T, which is**  
 12 **your response testimony on June 28th. And you submitted a**  
 13 **supplemental testimony on July 30th, which is Exhibit SS-6T.**  
 14 **Can you inform us why was there a need for submitting a**  
 15 **supplemental testimony?**  
 16 A. The need for the supplemental testimony was due to  
 17 responses to the outstanding data requests that staff had  
 18 issued.  
 19 **Q. We'll go off the supplemental testimony first, if you**  
 20 **can go to SS-6T.**  
 21 A. I have SS-6T supplemental filed on July 30, 2019.  
 22 **Q. Correct. Now, if you go to Page 2--I'm sorry, no,**  
 23 **Page 3 of the document, and you mentioned Line 3, how many**  
 24 **customers Superior Waste provide--provided ground service**  
 25 **to; the number is 53; is that correct?**

Page 141

1 A. Yes, I believe it's 53.  
 2 **Q. And going to Line 19, you mentioned 34 customers were**  
 3 **not receiving service from Waste Management because of**  
 4 **safety concern; is that correct?**  
 5 A. Correct.  
 6 **Q. So are you implying with this document that there are 19**  
 7 **customers that are receiving service from Waste Management?**  
 8 A. No. There are 53 customers who are not receiving  
 9 service that Mr. Stein--Superior Waste--is providing service  
 10 to. What I'm saying is that 34 of those customers are not  
 11 receiving service from Waste Management. Waste Management  
 12 is excluding them from being able to have drive-in or  
 13 walk-in service because of safety-related reasons.  
 14 **Q. From your research, can you testify whether you believe**  
 15 **it's safety related reasons or is it above and beyond the**  
 16 **one-mile threshold, the hundred feet threshold for curbside?**  
 17 A. So, why--why I primarily believe that, that information  
 18 came from data request that we finally received from Waste  
 19 Management; I forget what number that is off the top of my  
 20 head--where they provided a table of information of  
 21 Mr. Rutledge's survey that he submitted designating the  
 22 reasons why Waste Management could not provide service to  
 23 any of these 53 customers. Or, if they could provide  
 24 service--and any that were beyond the stipulated limitation  
 25 in the tariff. And the instructions in that DR, if my

Page 142

1 memory serves me right, was that if it was both safety and  
 2 the limitation, they were to mark both reasons.  
 3 **Q. Same page, Line 15, can you read that sentence at the**  
 4 **end?**  
 5 A. So this is Page 3, Line 15?  
 6 **Q. Page 3, Line 15, that's correct.**  
 7 A. And so it starts with the word, "because"?  
 8 **Q. Right. So the last sentence in the paragraph.**  
 9 A. Okay. The rest of the customers seem to be dissatisfied  
 10 with Brem-Air Disposal's tariff rates or drive-in service.  
 11 **Q. Were you able to estimate what that dissatisfaction was?**  
 12 A. So looking at the information from Waste Management in  
 13 the data request and the customer complaints, which the UTC  
 14 responded with in, I believe it was DR001, we looked at  
 15 those. There were customer surveys--or, 23 customer  
 16 complaints to the Commission from January 2017 to current.  
 17 Of that, 3 of the 23 complaints were upheld in the  
 18 customer's favor. Only one of the 23's was for refusal of  
 19 service, and that was actually upheld in the company's  
 20 favor; so it was not found to be that needed to be--that was  
 21 a yard waste issue.  
 22 So there were 23 total customer complaints from Kitsap  
 23 County. So that is the entire Kitsap County of which only  
 24 one was for refusal of service; that was made to the  
 25 Commission. So there is zero records sitting in this

Page 143

1 Commission as far as I can see of actual refusal of service.  
 2 **Q. We're actually just going off your testimony, not the**  
 3 **complaints. You mentioned two customers are excluded from**  
 4 **the tariff due to tariff limitations. Thirty-four customers**  
 5 **are not provided service because of safety-related concerns.**  
 6 **And the rest of the customers seem to be dissatisfied with**  
 7 **Brem-Air Disposal's tariff rates for drive-in service.**  
 8 **Going off your testimony alone, would you believe if**  
 9 **Superior was to receive a certificate, that it would**  
 10 **alleviate any customer problems, any customer complaints in**  
 11 **that area?**  
 12 A. That is one possible solution that the Commission could  
 13 decide if they were to decide to issue a certificate.  
 14 **Q. Waste Management, in the testimony, mentioned that**  
 15 **they're working on certain avenues, purchasing new vehicles,**  
 16 **maybe a new tariff on the way, have they corresponded--have**  
 17 **you seen any correspondence, any communication regarding**  
 18 **their intentions to move forward with servicing those**  
 19 **customers?**  
 20 A. No, I have not received any communications as far as a  
 21 tariff revision to add any new service to the Brem-Air  
 22 tariff.  
 23 **Q. Do you believe it is proper to give Waste Management a**  
 24 **deadline to meet the needs of these customers?**  
 25 A. Yes. The Commission has full jurisdiction over the

Page 144

1 certificated area and if they deem something to be improper  
 2 they can issue a compliance.  
 3 **Q. One final question. Based on your review of the**  
 4 **financial records and everything Superior provided to you,**  
 5 **do you believe Superior is capable of handling the territory**  
 6 **that it is asking a certificate for?**  
 7 A. With the information provided at the time, I published a  
 8 memo that I testified to in my first testimony, SS-T1,  
 9 1T--hold on one second, let me grab that exhibit. So  
 10 Exhibit SS-3, this is my staff memo to assistant director  
 11 Dan Kermode, under the Conclusion:  
 12 Staff has reviewed Superior Waste & Recycling financial  
 13 information submitted in Docket TG-181023 and concludes the  
 14 company made reasonable efforts to estimate its finances  
 15 under the proposed application. Based on the company's  
 16 financial records provided, the company has adequate  
 17 resources and therefore staff concludes Superior Waste &  
 18 Recycling, LLC, has the financial resources to operate for  
 19 the proposed service for at least twelve months.  
 20 **Q. So your testimony--to clarify--is that Superior is very**  
 21 **capable of performing the duties for a waste management**  
 22 **company if granted a certificate?**  
 23 A. I believe I testified to that.  
 24 **Q. No further questions--**  
 25 A. To this memo in SS-1T.

Page 145

1 MR. GARG: No further questions.  
 2 JUDGE PEARSON: Thank you. Mr. Fukano, do you have  
 3 any redirect?  
 4 MR. FUKANO: Not at this time.  
 5 JUDGE PEARSON: Okay. Mr. Stanovsky, do you have  
 6 questions for Mr. Sevall.  
 7 MR. STANOVSKY: We do. Just a few, Your Honor.  
 8 MR. FUKANO: Actually, I did have one brief on--  
 9 JUDGE PEARSON: Sure.  
 10 MR. STANOVSKY: Sure.  
 11  
 12 REDIRECT EXAMINATION  
 13  
 14 BY MR. FUKANO:  
 15 **Q. Mr. Sevall, in your review of the company, did you**  
 16 **examine any aspects of the company beyond the financial**  
 17 **capabilities when you determined fitness?**  
 18 A. No. In application review I was only doing financial  
 19 fitness review.  
 20 MR. FUKANO: Thank you.  
 21 JUDGE PEARSON: Go ahead.  
 22 MR. STANOVSKY: All right. Thank you, Your Honor.  
 23 //  
 24 //  
 25

Page 146

1 REDIRECT EXAMINATION  
 2  
 3 BY MR. STANOVSKY:  
 4 **Q. Mr. Sevall, good afternoon, good to see you.**  
 5 A. It is afternoon now.  
 6 **Q. Do you have SS-6T, your supplemental testimony there?**  
 7 A. I do. I have to flip back to it.  
 8 **Q. And would you go to Page 1. Let me know when you're**  
 9 **there.**  
 10 A. SS-6T, Page 1.  
 11 **Q. Yes. And you see at the bottom, the question: Does**  
 12 **Superior Waste appear fit to provide service?**  
 13 A. Yes.  
 14 **Q. And would you read--obviously the answer, yes, but then**  
 15 **the next sentence after that?**  
 16 A. The record in this case supports the conclusion that  
 17 Superior Waste has provided service to its customers since  
 18 2015. Staff's financial review, while not required by law,  
 19 found that Superior Waste has the means to continue service  
 20 for at least twelve months going forward.  
 21 **Q. Thank you. And based on Mr. Fukano's question a moment**  
 22 **ago, do I understand correctly that your analysis only**  
 23 **regards the financial fitness and not the operational**  
 24 **fitness of Superior?**  
 25 A. Correct.

Page 147

1 **Q. And that you didn't evaluate any of the information**  
 2 **related to Superior's operational fitness?**  
 3 A. Correct.  
 4 **Q. Thank you. Do you have SS-11X there?**  
 5 A. That's the a...  
 6 **Q. That is Staff's responses to Waste Management discovery**  
 7 **requests, starting with No. 5.**  
 8 A. I've got those electronically, hold on.  
 9 **Q. Sure. Actually, we may not need to actually look at the**  
 10 **response. We can just do a Q and A, I think, unless we need**  
 11 **to refer to the document.**  
 12 A. Well, I've got it--  
 13 **Q. Sure.**  
 14 A. --up here, so if we need it.  
 15 **Q. Mr. Sevall, does Staff believe that the record in this**  
 16 **case shows that Waste Management is not providing**  
 17 **satisfactory service on the basis of the timeliness of the**  
 18 **service its provides in the relevant territory?**  
 19 A. No.  
 20 **Q. No, you believe the record does not show a lack of**  
 21 **satisfactory service on that basis? I'm just trying to be**  
 22 **clear.**  
 23 A. Way too many negatives.  
 24 **Q. My fault for phrasing the question awkwardly. In your**  
 25 **opinion, does the record show that Waste Management--the**

Page 148

1 **timeliness of Waste Management service is not to the**  
 2 **Commission's satisfaction?**  
 3 A. There is no--nothing in this record as far as I see that  
 4 says Waste Management has not provided timely service.  
 5 **Q. Thank you. Anything on this record to show that Waste**  
 6 **Management's service is not sufficiently regular for the**  
 7 **satisfaction of the Commission?**  
 8 A. Related to curbside pickups, no. And staff concludes in  
 9 that testimony, at the end of that testimony, that Waste  
 10 Management--let me read it.  
 11 **Q. Well, it may be simpler to just go with the discovery**  
 12 **request--**  
 13 A. Okay.  
 14 **Q. --and if we need to refer back to the testimony,**  
 15 **Mr. Fukano can do that, if need be. But, if you would find**  
 16 **Staff's response to Waste Management data request No. 8.**  
 17 **For the record, this is exhibit SS-11X at Page 4.**  
 18 A. All right, Question No. 8, right?  
 19 **Q. Yes. And would you just read Staff's response to sub**  
 20 **part B?**  
 21 A. Sub part B: While the ultimate determination as to  
 22 satisfactory service is reserved to the Commission Staff--  
 23 Staff does not believe that the facts mentioned above  
 24 demonstrate that Waste Management is not providing  
 25 satisfactory service on the basis of the regular service.

Page 149

1 **Q. And the facts mentioned above, if you look up at the**  
 2 **request of sub part A, it says: Please identify all facts**  
 3 **indicating that Waste Management solid waste collection is**  
 4 **not sufficiently regular, correct?**  
 5 A. Correct.  
 6 **Q. So, the meaning of B is that Staff doesn't conclude that**  
 7 **Waste Management service is unsatisfactorily irregular?**  
 8 A. Correct.  
 9 **Q. All right, thank you. Now if you just go to the next**  
 10 **page. And I'll just note, the structure is similar, so A**  
 11 **asks for identification of all facts with respect to another**  
 12 **factual element that. And, with that noted, I'll just ask**  
 13 **you to read the response to B.**  
 14 A. While the ultimate determination as to satisfactory  
 15 service is reserved for the Commission, Staff does not  
 16 believe that the facts mentioned above demonstrate that  
 17 Waste Management is not providing satisfactory service,  
 18 based on the nature, seriousness of persuasiveness of the  
 19 complaints.  
 20 **Q. Thank you. And the next page, Page 6 of 16, and if you**  
 21 **would just read sub part of B again. I'll note that the**  
 22 **structure is somewhat...**  
 23 A. So that's the response to No. 10?  
 24 **Q. Yes.**  
 25 A. While the ultimate determination as to the satisfactory

Page 150

1 service is reserved to the Commission, Staff does not  
 2 believe that the facts mentioned above demonstrate that  
 3 Waste Management is not providing satisfactory service based  
 4 on the response to the complaints about this service--or its  
 5 service.  
 6 **Q. Thank you. And the next page, Page 7, data request**  
 7 **No. 11. Similar structure, and just please read B--the**  
 8 **response to B.**  
 9 A. While the ultimate determination as to the satisfactory  
 10 service is reserved to the Commission, Staff does not  
 11 believe that the facts mentioned above demonstrate that  
 12 Waste Management is not providing satisfactory service based  
 13 on its ability to resolve complaints.  
 14 **Q. Thank you. And I wish I had thought of this a couple of**  
 15 **minutes ago, but could you just turn the page to the next**  
 16 **one, Page 8, and confirm that it has a comparable answer**  
 17 **with respect to Waste Management's history of compliance**  
 18 **with regulation?**  
 19 A. So you don't want me to read that one?  
 20 **Q. You're welcome to but it doesn't seem necessary at this**  
 21 **point. They're fairly similar.**  
 22 A. It is. It is answered in the same fashion as the  
 23 previous answers.  
 24 **Q. With respect to Waste Management's history of compliance**  
 25 **with regulations?**

Page 151

1 A. Correct.  
 2 **Q. And the next page, Page 9. Similar, but the request is**  
 3 **about Waste Management's history of compliance with**  
 4 **regulations on matters central to regulation in the public**  
 5 **interest. And the response is the same?**  
 6 A. Correct.  
 7 **Q. Thank you. And then, if you would, go down one more**  
 8 **page, Page 10, and this one is a little different. So if**  
 9 **you would just read Staff's response to B; this is data**  
 10 **request No. 14.**  
 11 A. While the ultimate determination as to the satisfactory  
 12 service is reserved to the Commission, Staff has not  
 13 concluded that Waste Management's use of safety exemptions  
 14 establishes that Waste Management's service is  
 15 unsatisfactory.  
 16 **Q. And so that's the safety exemptions we've discussed**  
 17 **earlier in the hearing here as you understand, items like**  
 18 **the condition of roads or availability of adequate**  
 19 **turnarounds?**  
 20 A. Correct.  
 21 **Q. Thank you. And if you would go down a couple of pages**  
 22 **to Page 15 of the exhibit, request No. 19. Actually, this**  
 23 **one I can probably just ask you: Do I understand that**  
 24 **you've concluded that Superior has not demonstrated that a**  
 25 **Certificate of Public Convenience & Necessity should be**

Page 152

1 **granted to it in this case?**  
 2 A. That is true. I have not--I have concluded that.  
 3 THE REPORTER: What? I have concluded that?  
 4 MR. SEVALL: I have--I messed that all up. Just,  
 5 please request--redo the question.  
 6 **Q. Certainly. Is it your conclusion that Superior should**  
 7 **not receive a certificate in this case?**  
 8 A. That is my conclusion.  
 9 **Q. And, specifically, is it your conclusion that Superior**  
 10 **has not shown that Waste Management service will not be to**  
 11 **the satisfaction to the Commission?**  
 12 A. That is correct.  
 13 **Q. And also, that Superior has not shown that the public**  
 14 **convenience and necessity require its proposed service?**  
 15 A. That is correct.  
 16 MR. STANOVSKY: Thank you. No further questions,  
 17 Your Honor.  
 18 JUDGE PEARSON: Okay, thank you.  
 19 MR. FUKANO: No redirect.  
 20 JUDGE PEARSON: I do have a follow-up question,  
 21 just to put you on the spot, Mr. Sevall.  
 22 MR. SEVALL: Go.  
 23 //  
 24 //  
 25

Page 153

1 EXAMINATION  
 2  
 3 BY JUDGE PEARSON:  
 4 **Q. I understand that your recommendation is that the**  
 5 **Commission not grant Superior's application. Do you have**  
 6 **any other recommendations with respect to the service that**  
 7 **Waste Management is providing or should be providing?**  
 8 A. Yes. This is the first time, ultimately, that the  
 9 complaints like this, specifically for Brem-Air come in  
 10 front of the Commission and it has highlighted areas that  
 11 there can be improvement in the service. But, at the same  
 12 time, that improvement may--may have some burden on the  
 13 customer side and on Waste Management side. We can only  
 14 regulate Waste Management.  
 15 Privately maintained roads are tricky and the  
 16 stipulation here really is around that, or this decision is  
 17 really around that. And Waste Management has to be safe in  
 18 their operations; we require that. We give them a safety  
 19 exemption for that reason. But, does that mean that  
 20 somebody should have to walk three miles to have their  
 21 garage collected? I do not think that's what it means.  
 22 **Q. Okay.**  
 23 A. So do you want specific recommendations?  
 24 **Q. Yes, I would like a specific recommendation.**  
 25 A. Staff would like, at a minimum of result coming from the

Page 154

1 Commission, if they were able to go with Staff's  
 2 recommendation, that would require tariff filings from Waste  
 3 Management, which would resolve this issue--or help resolve  
 4 this issue. And, specifically, what the tariff would look  
 5 like, I don't know. But discussing it is Step 1.  
 6 **Q. Okay, thank you.**  
 7 JUDGE PEARSON: Mr. Fukano, do you have any further  
 8 questions?  
 9 MR. FUKANO: No further questions.  
 10 JUDGE PEARSON: All right. So then Mr. Sevall, you  
 11 are excused.  
 12 (Witness excused.)  
 13 JUDGE PEARSON: That brings us to the end of  
 14 cross-examination for our witnesses. So let's go back to  
 15 the question I had at the start of the hearing about whether  
 16 counsel wanted to give closing arguments and/or post hearing  
 17 briefs.  
 18 MR. FUKANO: Staff would be neutral towards either  
 19 option, whichever is most helpful to the bench.  
 20 MR. GARG: Superior would prefer a brief.  
 21 JUDGE PEARSON: Okay.  
 22 MR. STANOVSKY: A brief is fine, Your Honor; I've  
 23 expressed a reservation before but we accept that.  
 24 JUDGE PEARSON: Okay. And so timeline for  
 25 briefing. What would be reasonable, given the need for

Page 155

1 transcripts, most likely?  
 2 MR. STANOVSKY: How long do transcripts typically  
 3 take?  
 4 JUDGE PEARSON: I think they are--they'll be  
 5 available for you to purchase them after 10 business days?  
 6 THE REPORTER: Yes.  
 7 JUDGE PEARSON: They're free on the Commission's  
 8 website after 30 days.  
 9 Mr. Fukano, do you have a recommendation?  
 10 MR. FUKANO: Perhaps two to three weeks after  
 11 receiving the transcript.  
 12 JUDGE PEARSON: Okay.  
 13 MR. STANOVSKY: So that would be 30 days from now--  
 14 would take us to early September. So, Your Honor, I'm in  
 15 hearing in Alaska from Wednesday until--scheduled for a week  
 16 and a half after that, and then back in hearing in Alaska, I  
 17 think the following Monday--the last week of August through  
 18 September 17.  
 19 JUDGE PEARSON: Why don't we go off the record  
 20 while we have this discussion--  
 21 MR. STANOVSKY: Sure.  
 22 JUDGE PEARSON: --and then we'll memorialize it so  
 23 you don't have to get everything they say.  
 24 (Off the record 2:34 to 2:37 p.m.)  
 25 JUDGE PEARSON: Let's go back on record. Following

Page 156

1 a brief recess, we worked on the details for post hearing  
 2 briefs. There will be simultaneous post hearing briefs due  
 3 to the Commission by close of business on Friday,  
 4 October 4th. And we have agreed to a 20-page limit,  
 5 excluding introductory and table of contents pages.  
 6 Is there anything else that we need to address before we  
 7 go off the record today?  
 8 MR. GARG: My client would like to know whether  
 9 Superior can continue to provide service without  
 10 compensation until this Court decides one way or the other.  
 11 JUDGE PEARSON: I think that's fine. Mr. Sevall,  
 12 have do you have any objection to that? The issue is  
 13 collecting compensation from the service provided.  
 14 MR. SEVALL: Correct. So my understanding is, your  
 15 client as long as he wished could continue with zero  
 16 compensation.  
 17 JUDGE PEARSON: Correct.  
 18 MR. SEVALL: So even, regardless of the outcome of  
 19 this, if he wanted to continue for zero compensation.  
 20 MR. GARG: My client is okay with not collecting  
 21 any compensation as long as he's allowed to provide the  
 22 service.  
 23 JUDGE PEARSON: Okay. Anything else?  
 24 MR. FUKANO: Nothing further from Staff.  
 25 MR. GARG: Nothing further from Superior.

Page 157

1 MR. STANOVSKY: Nothing from Waste Management, Your  
 2 Honor. Thank you.  
 3 JUDGE PEARSON: Well, thank you all for coming  
 4 today and thank you all that have observed from the audience  
 5 as well; thanks for making the trip.  
 6 THE REPORTER: I'm required to go around the table  
 7 to ask who, if they need to order.  
 8 JUDGE PEARSON: Do you want it on the record or off  
 9 the record?  
 10 THE REPORTER: On the record. Do you want to ask  
 11 them? Or, I can ask them.  
 12 JUDGE PEARSON: Sure. Who would need to order a  
 13 transcript for availability in 10 business days?  
 14 MR. FUKANO: Staff would. We'd appreciate it.  
 15 JUDGE PEARSON: Well, you'll get one. We've  
 16 already paid for our copy, so who else wants to pay for a  
 17 copy?  
 18 MR. GARG: You said it's available in 30 days?  
 19 JUDGE PEARSON: It is. And I think with this  
 20 schedule being what it is, I don't know that you would need.  
 21 MR. GARG: Superior will wait.  
 22 JUDGE PEARSON: Okay.  
 23 MR. STANOVSKY: Waste Management is happy to wait,  
 24 too.  
 25 JUDGE PEARSON: All right. Well, if that's

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

everything, then we are adjourned.  
(Hearing adjourned at 2:39 p.m.)

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

CERTIFICATE

STATE OF WASHINGTON )  
) ss  
COUNTY OF PIERCE )

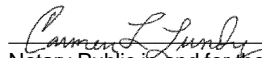
I, CARMEN L. LUNDY, CCR No. 2287, Certified Court Reporter, certify:

That the foregoing proceedings were taken before me at the time and place herein set forth;

That the testimony and all objections made at the time of the examination were recorded stenographically by me and were thereafter transcribed;

That the foregoing is a true and correct transcript of my shorthand notes so taken.

I further certify that I am not a relative or employee of any attorney, of any of the parties nor financially interested in the action.

  
Notary Public in and for the  
State of Washington at Tacoma.



A				
<b>a--</b> 139:20	<b>action</b> 55:4,7,14 112:13 159:18	101:13 139:11	<b>Andrew</b> 19:20 28:8 28:9	153:5
<b>a--properly</b> 107:12	<b>active</b> 125:8	<b>affirmatively</b> 128:2	<b>annually</b> 84:9,10	<b>application--I'm</b> 72:13
<b>a--where</b> 136:11	<b>actively</b> 124:16 125:4,10	<b>afternoon</b> 146:4,5	<b>answer</b> 31:9 32:17 32:21 34:12 41:6	<b>applied</b> 32:5,10 97:22
<b>a--you</b> 121:16	<b>activity</b> 47:11,14 48:16,20	<b>ago</b> 35:19 105:13 146:22 150:15	42:24 43:16 47:13 59:11 100:2,10,13	<b>apply</b> 41:12,14,15 42:23 43:5,10,16
<b>a.m</b> 18:16 27:2,7 68:20 71:10 100:22	<b>actual</b> 92:10 116:10 143:1	<b>agree</b> 31:20 51:15 55:16 61:8,20 88:15 114:12	100:13 101:4,5 106:5 111:15,24	58:22 97:21
<b>abide</b> 89:11 93:20 93:21	<b>add</b> 69:5 143:21	<b>agreed</b> 28:16 100:25 156:4	126:3 131:20 132:4 146:14	<b>appreciate</b> 37:25 42:12 157:14
<b>abiding</b> 93:19	<b>add-</b> 114:25	<b>agreement</b> 81:10	150:16	<b>approve</b> 94:10
<b>abilities</b> 70:14,19	<b>add-on</b> 130:22 131:3	<b>ahead</b> 29:4 34:11 35:22 71:3 87:24	<b>answered</b> 51:12 112:19 150:22	<b>approximately</b> 27:7 75:2,4,13
<b>ability</b> 32:19 40:23 83:19 85:22 150:13	<b>added</b> 85:1	101:17 135:2 137:17 139:15	<b>answers</b> 97:8 100:1 150:23	<b>arbitrary</b> 138:21
<b>able</b> 59:6 100:2 117:16,17 124:5 125:14,16 131:15 141:12 142:11 154:1	<b>additional</b> 68:3 105:5 109:7 111:13 131:3	<b>Akenefick@wm....</b> 19:23	<b>anticipated</b> 84:21 85:15	<b>are--they'll</b> 155:4
<b>Absolutely</b> 70:23	<b>address</b> 41:9,19,23 51:4 134:10 156:6	<b>Alaska</b> 30:6 155:15 155:16	<b>any--is</b> 29:16	<b>are--you're</b> 91:22
<b>accept</b> 44:9 46:15 121:17 154:23	<b>addressing</b> 111:18	<b>alleviate</b> 143:10	<b>anymore</b> 89:12 127:1	<b>area</b> 61:2,3,4,5,8,21 61:25 62:12 75:6
<b>acceptable</b> 65:9	<b>adequate</b> 113:9 144:16 151:18	<b>allocate</b> 85:15	<b>apart</b> 69:22	94:14,15 104:23
<b>accepted</b> 74:3,7	<b>adjourned</b> 158:1,2	<b>allocation</b> 85:25	<b>apologies</b> 30:7	109:15 112:23
<b>accepting</b> 44:14	<b>adjustment</b> 114:11	<b>allow</b> 46:5 87:22 119:16	<b>apologize</b> 30:5 32:6 58:2 106:5,23	131:17,25 132:1,7
<b>accepts</b> 44:11 46:17	<b>administration</b> 93:3	<b>allowed</b> 32:12 42:20 83:9 156:21	107:2,10 115:17	132:12,16 136:20
<b>access</b> 99:21 117:14 134:13 136:9	<b>administrative</b> 18:12 19:2 53:17 54:15	<b>allowing</b> 104:15	<b>apologize--but</b> 46:11	143:11 144:1
<b>accessibility</b> 125:5 125:11	<b>admission</b> 27:14 39:21	<b>alluded</b> 121:13	<b>appear</b> 43:9 146:12	<b>area--can</b> 132:7
<b>accessible</b> 134:3,13	<b>admit</b> 39:18,22 45:15	<b>also--I</b> 29:21	<b>appearances</b> 19:1 27:24	<b>area--just</b> 131:17
<b>account</b> 59:9 83:12 83:16	<b>admitted</b> 27:20	<b>aluminum</b> 64:11	<b>appears</b> 43:4 123:3	<b>areas</b> 131:18 132:14,17 134:16
<b>accountant</b> 103:17 103:18	<b>adopted</b> 110:22	<b>amount</b> 111:10 136:25	<b>Appendices</b> 22:14	153:10
<b>accounted</b> 47:8	<b>advertise</b> 47:20 48:6,8 98:15	<b>an--</b> 78:13	<b>applicable</b> 40:14	<b>argument</b> 51:1
<b>accounting</b> 81:17 93:16	<b>advertised</b> 48:15 48:21 49:1,5	<b>analysis</b> 131:9 146:22	<b>applicant</b> 28:3 29:8 35:11 80:22,25 81:1	<b>argumentative</b> 51:11
<b>accurate</b> 121:18	<b>advertisements</b> 80:4	<b>Analyst</b> 23:15 24:4	<b>application</b> 18:4 21:16 27:9 34:22	<b>arguments</b> 154:16
<b>accurately</b> 61:16	<b>advertising</b> 91:7	<b>ancillary</b> 105:6	67:5 72:7,15 73:21,24 74:23	<b>arterial</b> 91:25
<b>acknowledged</b> 40:15	<b>advocate</b> 93:7	<b>and--</b> 88:18	80:18 81:7,16 82:10 89:14,15,16	<b>article</b> 21:8,10 43:19 45:13,16
<b>acquire</b> 110:23,23	<b>affirm</b> 28:25	<b>and--and</b> 92:1	89:20 100:9 144:15 145:18	90:9,10 113:21,23 113:24 114:3 118:24
<b>acquisitions</b> 110:23		<b>and--just</b> 128:16		<b>asked</b> 47:1,6 49:2 53:11 54:10 89:24
		<b>And--okay</b> 85:10		90:4,7 127:16
		<b>and--or</b> 123:19		<b>asking</b> 42:21 43:11 46:19 96:3 127:20
		<b>and--that</b> 51:4		144:6
		<b>and/or</b> 154:16		<b>asks</b> 149:11

<b>aspect</b> 113:1	126:14,15,17	<b>beginning</b> 28:1	<b>beyond</b> 118:7,8	136:1 145:8
<b>aspects</b> 145:16	127:9,11,16,25	36:4 46:12 80:24	134:1 141:15,24	154:20,22 156:1
<b>assessed</b> 89:5	<b>aware--</b> 127:24	106:7 136:3	145:16	<b>briefing</b> 154:25
<b>assistance</b> 40:18	<b>awkwardly</b> 147:24	<b>begins</b> 41:4	<b>Bickle</b> 114:5,8	<b>briefly</b> 58:8 65:13
<b>assistant</b> 19:8		<b>behalf</b> 139:17	<b>biggest</b> 87:13	82:14
144:10	<b>B</b>	<b>believe</b> 28:16 29:21	<b>bill</b> 57:2	<b>briefs</b> 154:17 156:2
<b>associated</b> 72:10	<b>b</b> 24:13 64:17 65:24	33:23 37:20 38:10	<b>billed</b> 47:8 57:14	156:2
85:10	148:20,21 149:6	43:16 45:18,25	79:1	<b>bright</b> 139:23,24
<b>assume</b> 91:21	149:13,21 150:8	50:17 51:2,2,11	<b>billing</b> 47:2,13	<b>bring</b> 116:1 117:16
<b>assumes</b> 127:13	151:9	61:23 65:17 67:15	48:15,18,20 49:2	<b>bring--to</b> 117:15
<b>Assuming</b> 85:3	<b>B--the</b> 150:7	67:15 74:11 79:14	49:3,6,8,11,14	<b>brings</b> 154:13
<b>assumption</b> 81:20	<b>baby</b> 92:15	79:18,24 80:11	<b>binder</b> 52:25 76:2	<b>broadly</b> 98:10,12
83:25	<b>bachelor's</b> 93:1	84:13 91:7 95:15	<b>bit</b> 65:21	<b>broken</b> 119:21
<b>asterisks</b> 48:10	<b>back</b> 28:22 37:3,3,6	95:16,23 96:13	<b>bite</b> 94:22	<b>brought</b> 79:18
<b>at--if</b> 45:2	38:2 40:25 44:25	97:8,21 99:5	<b>black</b> 63:5	89:23 90:10 91:5
<b>at--will</b> 81:12	46:2,9,10 50:12	103:8,14 105:14	<b>blank</b> 84:17	92:6,20 93:18,24
<b>attempt</b> 32:7	57:21 58:24 71:11	105:16,22 106:7	<b>blindsight</b> 50:23	94:3,13 95:6,20
<b>attempting</b> 32:21	82:14 95:5 100:19	106:11,21 108:1	<b>blown</b> 38:20	95:22
32:22	100:23 113:20	109:3,9,17 112:14	<b>board</b> 69:18	<b>build</b> 50:16
<b>attempts</b> 40:17	114:15 115:7	113:21,23,24	<b>boat</b> 50:3 51:25	<b>building</b> 69:25
<b>attitude</b> 44:16	116:2,9 128:9,20	115:10,10 118:11	<b>bold</b> 44:2,6 55:3	<b>built</b> 84:15
46:20,20	129:8,12 133:15	120:15 121:7	<b>books</b> 43:1	<b>bulk</b> 30:5
<b>attorney</b> 19:8 28:2	135:10,12 146:7	124:3 126:19	<b>border</b> 73:6	<b>bullet</b> 65:21
43:15 159:17	148:14 154:14	127:17 130:11	<b>bottom</b> 62:19 66:5	<b>bulletin</b> 69:18
<b>Attorneys</b> 93:13	155:16,25	133:2 134:11	73:2 80:21 146:11	<b>burden</b> 153:12
100:24	<b>background</b> 93:6	135:14 139:18,25	<b>bought</b> 86:25 88:22	<b>business</b> 21:19
<b>attributed</b> 45:16	<b>backup</b> 42:22 55:3	140:1 141:1,14,17	<b>boundaries</b> 61:15	34:19 36:3 40:6
<b>audience</b> 157:4	55:7,13,18 56:7	142:14 143:8,23	76:6,13,14	50:1 68:19 76:22
<b>August</b> 18:14 27:1	99:5	144:5,23 147:15	<b>boundary</b> 72:14,16	76:23 77:5,10
27:7 155:17	<b>bad</b> 94:18	147:20 148:23	73:4	78:11,18,19 81:4
<b>authority</b> 18:7	<b>base</b> 87:25	149:16 150:2,11	<b>Box</b> 19:9	81:17 84:4,8
27:10	<b>base--to</b> 89:22	<b>believe--unless</b>	<b>branch</b> 102:18	85:19 93:1 98:21
<b>Authorizing</b> 25:13	<b>based</b> 32:2 33:8	121:22	<b>break</b> 70:22 71:1	98:25 99:3,6
<b>availability</b> 151:18	86:24 87:1,2	<b>believes</b> 45:20,20	100:18,20,21	155:5 156:3
157:13	89:25 94:1,9	<b>bench</b> 101:8,10	128:15,16,17,18	157:13
<b>available</b> 29:6,14	99:12 113:16	154:19	128:20,22 129:6,8	<b>businesses</b> 78:10
61:1,13 140:3	121:6 123:10	<b>benefit</b> 27:16	129:8 135:2	93:10
155:5 157:18	126:23 144:3,15	<b>best</b> 32:9,14 33:16	<b>breaking</b> 44:10	<b>buy</b> 31:21,24
<b>Avenue</b> 19:18,21	146:21 149:18	34:5 46:2 47:10	46:16	<b>buying</b> 66:22
<b>avenues</b> 143:15	150:3,12	47:15 48:17 49:21	<b>Brem-Air</b> 22:21	
<b>awarded</b> 104:23	<b>basic</b> 130:23	83:18 115:3	26:18 134:4	<b>C</b>
<b>aware</b> 56:24 78:5	<b>Basically</b> 93:4	136:15	142:10 143:7,21	<b>C</b> 27:4 59:1 108:3
105:12,20,24	<b>basis</b> 81:12,20,21	<b>beta</b> 91:12 98:23	153:9	159:3,3
106:1 125:25	147:17,21 148:25	<b>better</b> 101:4 104:5	<b>brief</b> 71:12 97:3	<b>California</b> 115:11
126:4,7,7,8,9,10	<b>be--that</b> 142:20	132:4 133:3,4,22	100:24 126:17	<b>call</b> 64:1 95:15
	<b>began</b> 121:14			139:9



<p><b>called</b> 90:21  <b>calls</b> 31:25 116:16  <b>can't--for</b> 112:4  <b>can't--I</b> 114:14  <b>can--I</b> 127:6  <b>Canal</b> 73:6  <b>cans</b> 63:5 64:11  66:17 92:17  <b>capabilities</b> 145:17  <b>capable</b> 144:5,21  <b>capacity</b> 92:25  97:19  <b>captioned</b> 27:9  <b>care</b> 27:12  <b>careful</b> 41:16  <b>CARMEN</b> 18:25  159:7  <b>Caroline</b> 54:23  92:21  <b>carrier</b> 110:9  <b>carry-in</b> 113:2  122:22  <b>carry-out</b> 32:12  33:12,25 58:12,16  58:22 87:16 105:5  107:20,24 108:1  108:18,22 109:4  111:8,22 118:7,12  118:20,24 130:19  130:25 133:24  <b>cart</b> 60:1,5 66:1  67:12,14  <b>carts</b> 36:24 37:3  66:22 67:15  <b>carts--</b> 68:4  <b>case</b> 31:2 34:8,16  35:2 36:1 37:19  40:6 43:19 55:7  88:11 100:9  112:22 131:14  146:16 147:16  152:1,7  <b>cases</b> 111:25  <b>catch</b> 106:5  <b>category</b> 31:8 32:1</p>	<p><b>causing</b> 138:8  <b>CCR</b> 18:25 159:7  <b>cease</b> 39:15 44:8,17  46:14,23 47:3,9  49:19,23 50:6,15  50:22 51:3 79:2  79:17 88:22 90:19  90:22 92:7,14  <b>central</b> 151:4  <b>certain</b> 61:2 118:23  136:15 143:15  <b>Certainly</b> 152:6  <b>certificate</b> 21:17  25:13 32:4,10,20  32:23 33:4,9,23  35:5 36:18 41:10  41:13 43:12 52:9  52:12 56:10,24  66:24 73:21 81:2  81:6 83:9 88:4,7  88:13 93:20 94:25  95:2 97:23 126:23  131:15,21 132:8  143:9,13 144:6,22  151:25 152:7  <b>certificated</b> 34:4  131:23 144:1  <b>certificates</b> 76:7,15  104:22  <b>certified</b> 103:17,18  159:7  <b>certify</b> 159:8,16  <b>challenges</b> 132:15  132:18  <b>chance</b> 95:8 135:21  <b>change</b> 108:3 109:1  109:4 111:1  114:13 131:6  <b>changed</b> 118:22  <b>changes</b> 107:18  <b>Chapter</b> 22:23  <b>characterizing</b>  51:10  <b>charge</b> 52:8 82:18  83:17 85:18 96:17</p>	<p>115:10,10,12,22  115:24  <b>charged</b> 84:23  <b>charges</b> 96:17  105:6 107:24  108:1 109:5 116:1  116:15 131:3,5,8  131:9  <b>charges--</b> 107:20  <b>charging</b> 52:11  95:21,24 96:3,10  96:13 115:8  <b>Chartoff</b> 89:18  91:2  <b>check</b> 67:23 120:17  123:3 129:2  <b>Chevy</b> 31:18  123:25  <b>chew</b> 94:22  <b>Chico</b> 72:19 73:9  <b>chief</b> 79:18  <b>choice</b> 65:25 92:4  <b>chosen</b> 85:21  <b>Christmas</b> 68:21,21  <b>chunk</b> 71:2  <b>cite</b> 80:10  <b>cited</b> 74:9 106:7  <b>claims</b> 32:18  <b>clarification</b> 119:2  134:5  <b>clarify</b> 39:7 40:5  42:11,13 57:21  58:18 62:11 64:25  67:22 77:24 78:15  83:24 88:10 90:20  106:10,14 111:3  126:6 134:20  135:19 138:20  <b>clarify--is</b> 144:20  <b>clarifying</b> 133:13  133:21 134:18  <b>clarity</b> 137:11  <b>clear</b> 29:11 35:4  73:4 93:2 106:6  110:17 119:9</p>	<p>121:5 147:22  <b>client</b> 29:25 51:12  65:3,3,6 86:17  156:8,15,20  <b>close</b> 73:13 156:3  <b>closer</b> 42:7 117:16  <b>closing</b> 154:16  <b>code</b> 22:23 58:10  59:10 60:13 62:2  66:23 74:11 89:25  93:22,22,22,23  96:12,14 103:10  103:10  <b>codes</b> 56:20 93:19  <b>collect</b> 61:22 77:7  77:15 111:10  116:8 117:17  <b>collected</b> 47:8  77:17 79:1 98:18  153:21  <b>collecting</b> 51:21  156:13,20  <b>collection</b> 18:7  21:17 25:14 27:11  31:12 50:13 53:8  56:21 59:2,7,23  60:20 61:1,6,10  61:13,14 62:4,8  62:12,17,21 63:14  63:25 64:8,20  77:7 81:3 114:24  115:6,24 116:1,9  116:10,11 117:16  134:3 136:18  149:3  <b>collections</b> 81:1  <b>color</b> 62:16 66:25  <b>column</b> 48:11  <b>come</b> 28:20 37:2  44:25 68:24 69:8  69:17 85:11 91:15  100:19 101:7  120:22 128:20  129:8 153:9  <b>comes</b> 29:24 112:22</p>	<p><b>coming</b> 153:25  157:3  <b>commercial</b> 103:11  <b>commingled</b> 59:2  59:18 83:10,21  <b>Commission</b> 18:2  18:17 19:3,7  23:11,15 24:4  25:13,23 27:23  28:11,13,14 34:7  34:16 35:7,25  36:14 37:13 40:16  40:23 44:11 45:17  46:17,21 53:11  74:1,3 79:16  80:10 97:21,22  104:12 105:19  120:9,13,22 133:1  139:17 142:16,25  143:1,12,25 148:7  148:22 149:15  150:1,10 151:12  152:11 153:5,10  154:1 156:3  <b>Commission's</b> 35:3  39:15 41:12 42:23  43:5 44:17 46:23  69:16 73:20 74:6  74:8 76:7,15  104:13 127:5  130:9 133:9 148:2  155:7  <b>Commissions</b> 73:17  <b>communication</b>  143:17  <b>communications</b>  143:20  <b>community</b> 91:20  <b>compaction</b> 85:23  <b>companies</b> 56:25  63:13 77:11,13  <b>company</b> 18:8  27:11 40:17 62:21  81:1,3 83:11  89:20 90:13 94:18</p>
---	--	---	---	---

98:24 102:16 110:23 115:8,11 115:13,20 116:14 144:14,16,22 145:15,16 <b>company's</b> 142:19 144:15 <b>comparable</b> 150:16 <b>compensation</b> 44:15 46:24 51:22 77:20,23 78:20 98:4,5,7,9,18 156:10,13,16,19 156:21 <b>compete</b> 131:23 <b>competition</b> 104:15 104:18,22 <b>competitor--</b> 133:2 <b>Compiled</b> 121:10 <b>complained</b> 114:10 124:8 <b>complaint</b> 26:9 125:25 <b>complaints</b> 24:10 24:22 120:5,9,13 127:9,17,18,24 142:13,16,17,22 143:3,10 149:19 150:4,13 153:9 <b>complete</b> 26:12 120:25 128:17 <b>completed</b> 53:23 131:9 <b>completely</b> 93:9 <b>compliance</b> 53:17 54:16 81:3 144:2 150:17,24 151:3 <b>compliant</b> 67:11 <b>comply</b> 40:23 43:11 53:12 54:11 56:25 <b>complying</b> 69:15 <b>compostable</b> 60:19 61:1,6,10,12,22 62:4,7,12 63:14 63:24 66:7 68:2	<b>Compound</b> 87:8 <b>computer</b> 107:1,4 119:19 <b>concede</b> 88:12 <b>concept</b> 86:5,11 <b>concern</b> 94:9 134:22 141:4 <b>concerned</b> 36:22 134:14 <b>concerns</b> 113:16 134:19 143:5 <b>conclude</b> 149:6 <b>concluded</b> 151:13 151:24 152:2,3 <b>concludes</b> 144:13 144:17 148:8 <b>conclusion</b> 27:17 88:23,25 89:9 144:11 146:16 152:6,8,9 <b>condition</b> 151:18 <b>conditions</b> 122:20 <b>confer</b> 65:12,13 100:11,16 <b>conferred</b> 100:24 <b>confidential</b> 24:9 24:11,12,21 26:8 26:11 119:6,10 120:25 <b>confirm</b> 58:9 150:16 <b>confirmed</b> 101:16 <b>conform</b> 59:15 <b>conforms</b> 74:11 <b>confuse</b> 32:22 <b>confused</b> 48:24 118:18 121:23 <b>confusingly</b> 78:17 <b>Connections</b> 83:11 <b>considering</b> 117:9 <b>consistent</b> 119:6 121:3 <b>consultant</b> 53:16 54:15,20 92:21 99:7	<b>Consumer</b> 24:22 <b>contact</b> 40:17 <b>contacted</b> 38:3,7,22 <b>contained</b> 79:15 80:9 122:7 <b>container</b> 59:2 <b>containers</b> 59:23 62:17,22 113:5 <b>contains</b> 121:20 <b>contents</b> 156:5 <b>context</b> 42:13 58:9 <b>continue</b> 130:21 146:19 156:9,15 156:19 <b>continued</b> 22:3 23:3 24:3 25:4 26:4 44:8 46:14 71:15 <b>continues</b> 55:10 <b>Continuing</b> 34:15 35:24 39:10 40:4 42:10 45:4 46:8 51:20 65:23 68:1 87:10,23 88:21 96:8 107:17 108:14 110:8 115:19 116:21 117:5 119:3 122:12 125:24 128:4 129:17 130:3 <b>contributing</b> 112:25 <b>convenience</b> 35:8 151:25 152:14 <b>conversation</b> 82:10 <b>conversations</b> 62:15 <b>cookies</b> 44:11,14 46:17 50:4 51:24 98:14 <b>copy</b> 27:16 30:4,5,6 52:19 53:11 54:10 102:25 107:5,6,14 113:25 119:7,15	121:20 157:16,17 <b>copy--I</b> 107:2 <b>corner</b> 48:2 <b>correct</b> 29:12,18 31:15,18,19 32:8 32:14 33:1,2,15 33:20 34:6 35:20 37:4,15 38:9,25 39:2 40:7 43:13 43:20 46:1,25 47:4,5,21,22 48:9 48:21 49:6 50:25 51:22 54:24 55:9 56:3 57:15 59:7,8 59:19 60:13 61:6 62:23 63:4 64:9 64:15 66:8,9,12 66:13,13,15,17,18 66:20,21 67:10,17 68:9,11,14,15,22 68:23 69:1,14 70:7,16 71:21,25 72:8 73:10,11 74:21,23,24 75:10 75:11 76:20 77:18 79:3,7,8 81:7,8 82:16,20,23 83:15 84:2 85:11,14 86:9 91:12 99:19 102:11 103:9,13 110:4,18 111:5 116:7 118:9 119:18 121:11 130:17 132:24 135:22 137:24 138:5 139:20 140:22,25 141:4,5 142:6 146:25 147:3 149:4,5,8 151:1,6,20 152:12 152:15 156:14,17 159:14 <b>corrected</b> 30:25 <b>correction</b> 70:18 102:22 103:4,8,9	103:15 139:18 <b>corrections</b> 29:15 101:20 102:13 <b>correctly</b> 75:5 138:20 146:22 <b>corresponded--h...</b> 143:16 <b>correspondence</b> 143:17 <b>cost</b> 64:19 67:4,4 67:11 68:8 72:12 83:4 84:14,18,20 84:21 85:1,3,5,9 85:16 136:24 <b>costs</b> 52:5 72:10 79:6 82:12,22 85:10 86:1 104:24 <b>could--like</b> 92:3 <b>could--so</b> 48:24 <b>counsel</b> 28:7,10 59:13 65:13 154:16 <b>Count</b> 44:2 <b>counties</b> 110:19,20 <b>counts</b> 52:18 <b>county</b> 22:23 31:21 56:20 58:10 61:21 62:2,16,25 65:4,7 68:12 80:17 93:18 93:22 94:17 96:11 96:14 109:24 110:11,14,14 114:8 131:16,16 132:14 142:23,23 159:5 <b>county--I</b> 94:23 <b>County--Kitsap</b> 56:20 <b>couple</b> 45:1 96:1 150:14 151:21 <b>course</b> 135:16 <b>court</b> 27:15 34:22 65:4,7 89:17,19 156:10 159:7 <b>create</b> 134:14
--	--	--	---	--

<b>created</b> 120:22,23 121:6	96:10 111:8 117:13 118:6,17 121:24 123:10,17 123:23 124:12 130:24 133:24	113:16,18 115:13 115:22 116:4,15 118:6 120:4,8,12 120:20 121:22,22 121:25 122:25 123:7,9,17 124:7 124:12,13 125:4 127:8,9,17 128:8 130:24 133:23 138:14 140:24 141:2,7,8,10,23 142:9 143:3,4,6 143:19,24 146:17	<b>dead</b> 72:17 73:8 <b>deadline</b> 143:24 <b>deaf</b> 58:2 <b>decades</b> 93:8 <b>December</b> 126:16 <b>decide</b> 131:5,5 143:13,13 <b>decides</b> 34:2 156:10 <b>decision</b> 153:16 <b>Declaration</b> 20:22 20:24 80:21 <b>decline</b> 74:14 <b>decrease</b> 104:18,19 <b>deem</b> 144:1 <b>deemed</b> 125:15 136:10 <b>deep</b> 51:25 91:13 <b>defer</b> 101:4 117:25 122:17 <b>define</b> 98:9 <b>defined</b> 61:9 73:4 <b>defines</b> 66:14 <b>definition</b> 57:22 58:7,21 <b>degree</b> 93:1 <b>degrees</b> 93:2 <b>demand</b> 136:24 137:1,2 <b>demonstrate</b> 148:24 149:16 150:2,11 <b>demonstrated</b> 40:22 151:24 <b>denotes</b> 108:2 <b>Department</b> 77:2 78:8 <b>depending</b> 109:18 <b>describe</b> 47:7 49:13 70:8 87:3 115:2 120:2 125:8 131:25 132:7 <b>Description</b> 20:17 21:3 22:2 23:2 24:2 25:3 26:3 <b>designated</b> 30:7	61:15 <b>designating</b> 141:21 <b>desist</b> 39:16 44:8 46:14,23 47:3,9 49:19,23 50:6,15 50:22 51:3 79:2 79:17 88:22 90:19 90:22 92:8,14 <b>desist--</b> 44:17 <b>destroy</b> 50:20,25 51:16 79:9 92:8 <b>destroyed</b> 47:3 50:14 51:5 80:2,9 <b>destruction</b> 50:12 92:5 95:5 <b>detailed</b> 73:17 <b>details</b> 42:22 61:3 117:11 156:1 <b>determination</b> 75:23 133:10 138:22 148:21 149:14,25 150:9 151:11 <b>determine</b> 62:22 94:20 112:24 131:14 <b>determined</b> 95:12 126:24 145:17 <b>determining</b> 118:3 123:16 <b>develop</b> 130:18 <b>developed</b> 132:2 <b>development--lar...</b> 132:13 <b>developments</b> 132:13 <b>Dickey</b> 59:7 82:16 83:5,7,22 <b>did--I</b> 98:14 <b>difference</b> 91:7 92:4 <b>different</b> 33:3 47:23 76:1 87:11 92:4 109:17 113:13,18 119:25
<b>cross</b> 29:15 61:3,9 72:19 73:10 106:24 107:7 140:4 <b>cross-examination</b> 20:4,5,7,8,11 21:14 22:4 23:4 24:14 25:4 26:4 27:15 29:6 30:1 30:12 39:8 40:2 71:15 87:18 97:16 100:19 103:20 104:1 122:12 128:19 129:14,17 136:5 140:8 154:14 <b>crow</b> 72:17,18 73:8 73:9,12 <b>curbside</b> 33:20 34:1,2 57:14,22 58:7,10,20,21 61:5,12,14 64:19 137:24 138:3,11 138:14 141:16 148:8 <b>curious</b> 46:19 <b>current</b> 34:1 65:1 67:6 68:9 117:8 118:20 122:20,23 123:13,19 130:25 133:25 142:16 <b>current--under</b> 123:18 <b>current--yes</b> 118:19 <b>currently</b> 33:20 34:1 41:8,10 51:21 56:23 62:1 63:5 64:24 65:4,7 76:19 83:6 87:12 88:5 93:19 95:20	<b>currently--</b> 76:10 <b>currently--that</b> 111:12 <b>cus--</b> 60:14 <b>customer</b> 21:4 24:10 25:16 26:9 26:12 34:2,23 42:18 43:6 44:10 46:16 60:5,17 64:10 69:16 73:13 74:16 75:21,21 76:19 87:25 89:22 89:24 94:13,15 95:1 112:1,11,16 112:22 116:3 120:25 134:12,19 142:13,15,15,22 143:10,10 153:13 <b>customer's</b> 74:19 113:11 114:24 115:5 117:17,18 134:15 142:18 <b>customer-identif...</b> 122:15 <b>customers</b> 32:19,24 32:25 33:13,19,25 34:24 36:22 37:2 37:12 44:9 46:15 47:8,14 48:16 49:20,23 50:6 52:9 57:3,13 59:5 59:25 60:8 61:2 61:14 65:25 66:19 66:23 67:12,17 77:8 85:17 87:2 88:5,7 98:16,19 103:11,12,12 105:1,6,18 111:1 111:7,9,11,12,22 112:8 113:13,15	<b>customers'</b> 36:8 79:6 82:15 122:21 123:16 138:18 <b>cut</b> 88:1 90:18 <b>Cute</b> 79:12 <hr/> <b>D</b> <b>D</b> 27:4 66:5 <b>damage</b> 134:12,14 134:19,22 138:8 <b>Dan</b> 144:11 <b>Daniel</b> 20:4,18,20 20:22 21:12 23:23 29:7 <b>data</b> 22:6,9 23:6,8 24:16,19 25:19 26:14,17 42:1,2 51:2 54:7 89:23 121:8 140:17 141:18 142:13 148:16 150:6 151:9 <b>date</b> 38:5 105:10 <b>dated</b> 21:8,10,17 21:23 22:7,10,12 22:16,19,21,24 23:6,9 24:16,19 <b>Davis</b> 19:17 28:6 <b>day</b> 56:12 68:21,22 68:24 69:8,10 <b>days</b> 155:5,8,13 157:13,18 <b>DBA</b> 40:6		

124:3 125:14 151:8 <b>difficult</b> 114:11 131:20 <b>difficulties</b> 119:19 <b>direct</b> 23:16 25:10 26:19 29:17 38:11 39:25 43:18 52:14 52:22 101:2 102:10 103:15,16 104:4,7 110:1,2 114:17,18 119:17 119:22 130:6 132:21 133:2 <b>directed</b> 136:3,16 <b>directly</b> 111:25 116:3 120:10,14 120:16 124:10 <b>director</b> 20:19 144:10 <b>dirt</b> 132:12 <b>dirty</b> 91:15 <b>dis-</b> 107:21 <b>disabled</b> 93:8 <b>disagree</b> 110:12,13 <b>disclosed</b> 121:18 <b>disclosing</b> 43:6 <b>disclosures</b> 123:4 <b>discourages</b> 96:4 <b>discover</b> 50:9 111:23 <b>discovering</b> 50:2 <b>discovery</b> 41:21 43:7 44:22 47:1 49:2 53:11 56:1 68:13 81:15 97:5 121:16 147:6 148:11 <b>discussed</b> 43:12 98:25 136:19 151:16 <b>discussing</b> 154:5 <b>discussion</b> 28:21 97:20 101:11 <b>discussion--</b> 155:20	<b>disposable</b> 116:11 <b>disposal</b> 22:21 26:18 79:5 <b>Disposal's</b> 142:10 143:7 <b>dispose</b> 79:6 84:1 84:18 <b>disposing</b> 84:21 <b>dissatisfaction</b> 142:11 <b>dissatisfied</b> 142:9 143:6 <b>distance</b> 105:20,23 106:1 107:21,22 107:23 108:17,22 109:4,16 110:11 131:7 134:1,6,8 <b>distance--are</b> 107:22 <b>distances</b> 108:19,21 109:1 <b>distances--can</b> 108:25 <b>distinction</b> 134:20 <b>distinguish</b> 32:7 58:11 136:8 <b>distribute</b> 64:19 86:1 <b>district</b> 26:18 102:15 <b>division</b> 28:14 62:23,25 63:1 139:17 <b>docket</b> 18:4 22:12 22:14,16,19,21 25:24 27:8 105:11 106:7 117:8 144:13 <b>document</b> 39:13 40:5 93:4 120:21 120:23 121:6 140:23 141:6 147:11 <b>documents</b> 92:23 <b>doing</b> 29:11 46:22	67:19,21 76:22 91:3,4,8 94:20 124:5 145:18 <b>dollars</b> 136:25 <b>don't--I</b> 90:23 <b>door</b> 70:10 91:15 <b>doorstep</b> 115:5 <b>Dotson</b> 91:1 <b>down--told</b> 90:18 <b>DR</b> 141:25 <b>DR0001</b> 140:1 <b>DR0002</b> 140:1 <b>DR001</b> 142:14 <b>drive</b> 19:8 56:11,12 <b>drive-in</b> 32:12 33:12,25 34:2 58:12,15,22 88:6 105:5 107:23 108:19 109:5 111:7,23 113:6 118:7 130:19,24 130:25 133:24 138:3 141:12 142:10 143:7 <b>drive-ins</b> 108:23 109:5 <b>driver</b> 55:19,21 56:7 <b>drivers</b> 113:3 <b>driveway</b> 136:8,10 136:13 137:24 <b>driveway--I'm</b> 136:12 <b>driveways</b> 85:19 <b>Driving</b> 110:9 <b>drop</b> 59:6 82:23 83:5,8 <b>drop-off</b> 82:15,18 83:10 <b>dropping</b> 83:21 <b>DS-10X</b> 21:19 84:3 <b>DS-11X</b> 21:21 74:22 <b>DS-12X</b> 21:23 <b>DS-13X</b> 22:5	<b>DS-14X</b> 22:8 41:17 <b>DS-15X</b> 22:11 23:12 <b>DS-16X</b> 22:14 23:12 47:16 48:4 91:5 <b>DS-17X</b> 22:16 23:13 <b>DS-18</b> 30:22 39:4 <b>DS-18X</b> 22:18 23:14 39:8,19 51:7 <b>DS-19X</b> 22:21 <b>DS-1T</b> 20:19 52:15 52:19,22 <b>DS-2</b> 20:22 <b>DS-20X</b> 22:23 56:16 <b>DS-21X</b> 23:5 53:24 54:5 92:20 <b>DS-22X</b> 23:8 45:5 <b>DS-23X</b> 23:12 <b>DS-24X</b> 23:13 <b>DS-25X</b> 23:14 <b>DS-3</b> 20:24 <b>DS-4</b> 21:4 <b>DS-5</b> 21:6 <b>DS-6</b> 21:8 113:24 114:2 <b>DS-7</b> 21:10 43:17 43:25 45:12 46:9 113:22 <b>DS-8</b> 31:2 32:15 <b>DS-8T</b> 21:12 30:20 31:1 37:7 41:1 <b>DS-9X</b> 21:16 72:23 80:18 <b>due</b> 77:19,22 138:7 140:16 143:4 156:2 <b>dump</b> 84:6,10,11 84:14 85:1,7 <b>duplication</b> 104:16 <b>duties</b> 144:21	<b>E</b> 27:4,4 159:3,3 <b>e-mail</b> 51:4 <b>earlier</b> 41:21,21 43:12 86:23 125:13 126:11 137:13 151:17 <b>early</b> 155:14 <b>easily</b> 134:13 <b>eastward</b> 72:17 73:8 <b>effected</b> 111:2 114:9,13 <b>effective</b> 118:16,17 <b>efforts</b> 144:14 <b>eight</b> 30:23 46:12 46:13 <b>eights</b> 44:7 <b>either</b> 69:19 96:3 107:1 128:18 134:1 154:18 <b>elderly</b> 93:8 <b>electronically</b> 107:3 107:9 147:8 <b>element</b> 149:12 <b>elements</b> 35:4 <b>eligible</b> 112:25 123:12,18,19 130:25 133:24 <b>else--Mr</b> 107:5 <b>emotion</b> 90:14 <b>emotional</b> 50:15,20 50:22 <b>employee</b> 35:18 56:5,8,14,15 68:25 70:5 159:16 <b>employees</b> 56:2,4 68:18 69:12 71:20 93:24 <b>encourage</b> 63:14,24 64:14 96:12 138:14 <b>encourages</b> 63:18 63:21 64:4 95:23 96:3 <b>encouraging</b> 95:24
--	---	--	--	--

E

96:14 <b>endorsement</b> 77:3 <b>ensure</b> 124:18 <b>entire</b> 33:6 142:23 <b>entities</b> 78:5 <b>environment</b> 104:21 132:10 <b>environmental</b> 132:1 <b>equipment</b> 55:8 <b>error</b> 139:25 <b>escalations</b> 103:12 <b>essentially</b> 115:4 116:4 <b>establish</b> 51:15 123:9 <b>established</b> 66:8 <b>establishes</b> 40:13 151:14 <b>estimate</b> 82:11 84:9 85:12 117:23 142:11 144:14 <b>estimates</b> 99:20 <b>evaluate</b> 147:1 <b>Eve</b> 68:21 <b>Evergreen</b> 19:8 <b>every--every</b> 93:22 <b>everybody</b> 94:16 135:9 <b>evidence</b> 40:13 79:15,25 80:9 96:16 118:11 127:14 <b>Evidentiary</b> 18:10 20:1 27:8 <b>exact</b> 118:2 <b>exactly</b> 84:15 89:16 <b>exactly--who</b> 121:6 <b>examination</b> 20:5,7 20:9,10,12,12,13 86:20 102:1 121:14 133:18 145:12 146:1 153:1 159:12 <b>examine</b> 145:16	<b>example</b> 78:2 113:1 136:12 <b>examples</b> 93:12,13 <b>exclude</b> 33:5,9,24 <b>excluded</b> 143:3 <b>excluding</b> 58:15 141:12 156:5 <b>exclusive</b> 33:11 <b>Excuse</b> 37:16 52:24 <b>excused</b> 99:15,18 137:7 139:7,8 154:11,12 <b>exemption</b> 153:19 <b>exemptions</b> 151:13 151:16 <b>exhibit</b> 20:16 21:2 22:2 23:2 24:2 25:2 26:2 27:17 30:24 31:1 37:7 39:4,8,19 41:17 43:17,25 45:5,12 46:9 47:16,24 48:4 51:7 53:25 55:2 57:5,8,9 61:4 61:15,18,18 65:15 72:22 74:22 76:3 92:20 95:14 102:10 104:8 106:17,19 107:9 107:14 113:22 118:14 119:5,20 119:20,22,25 120:3,17,18,24 122:2,8,16 123:1 130:15 140:11,13 144:9,10 148:17 151:22 <b>exhibit--but</b> 127:7 <b>exhibits</b> 20:15 21:1 21:14 22:1,4 23:1 23:4 24:1,14 25:1 25:4 26:1,4 27:14 27:15,19 30:4 39:6,21,25 40:2 43:18 95:13	106:24 107:7 <b>exist</b> 134:7 <b>existed</b> 50:2 91:23 <b>existence</b> 47:7 <b>existing</b> 125:6 <b>exists</b> 31:8 <b>expand</b> 127:15 <b>expect</b> 78:18,22,23 81:16 82:6 <b>expectation</b> 72:3 <b>expense</b> 81:17 <b>Expenses</b> 84:9 <b>expensive</b> 67:13 <b>experience</b> 55:22 92:23 <b>explain</b> 50:14 59:12 63:17 64:23 94:15 105:2 <b>explanation</b> 74:4 <b>exploring</b> 117:13 <b>expressed</b> 154:23 <b>extend</b> 130:23 <b>extended</b> 118:24 <b>extent</b> 118:23 <b>extremely</b> 50:15 <hr/> <b>F</b> <hr/> <b>F</b> 159:3 <b>face</b> 50:18 91:14 <b>faced</b> 132:15 <b>facility</b> 59:7 82:16 82:18 83:5 <b>fact</b> 60:8 66:10 68:2 73:23 95:19 95:22 106:25 126:21 <b>fact--it</b> 53:22 <b>factors</b> 113:1 <b>facts</b> 127:14 148:23 149:1,2,11,16 150:2,11 <b>factual</b> 149:12 <b>fail</b> 32:8 <b>fair</b> 37:25 51:18 67:23,25 73:17,18 75:24 92:7 97:10	<b>fairly</b> 43:19 150:21 <b>fall</b> 86:7 <b>familiar</b> 53:8 56:22 65:18 86:5,11 132:17 <b>family</b> 57:13 58:13 58:14 61:13 <b>far</b> 30:6 108:17 123:7 143:1,20 148:3 <b>fashion</b> 150:22 <b>fault</b> 115:17 147:24 <b>favor</b> 142:18,20 <b>Favorable</b> 90:21 <b>feasible</b> 37:5 <b>features</b> 62:22 75:23 <b>federal</b> 56:3 81:4 93:23 <b>fee</b> 85:1 <b>feel</b> 32:8 36:12 42:11 104:6 111:14 <b>feelings</b> 90:20 <b>fees</b> 84:6,10,14 85:7 <b>fees--yes</b> 84:11 <b>feet</b> 87:16 108:23 109:6 118:8,12,21 118:25,25 138:4 138:12,12,23,23 141:16 <b>felt</b> 138:17 <b>felt--and</b> 138:15 <b>fifteen</b> 128:14 <b>fifth</b> 19:18 114:4 <b>fifty</b> 118:25 <b>figure</b> 86:1 <b>figured</b> 85:4,5 <b>figuring</b> 98:23 <b>file</b> 27:18 63:13 <b>filed</b> 25:24 74:1 89:13 97:7 105:19 140:21 <b>filing</b> 89:14,16,20 105:16,17,19,22	106:12 <b>filings</b> 154:2 <b>fill</b> 50:10 93:5 <b>final</b> 31:1 84:13 144:3 <b>finally</b> 141:18 <b>finances</b> 144:14 <b>financial</b> 23:18,20 35:10 53:17 54:16 67:9 68:11 72:7 72:11 78:7 81:15 82:9,21 144:4,12 144:16,18 145:16 145:18 146:18,23 <b>financial--</b> 68:10 <b>financially</b> 159:17 <b>find</b> 30:19 40:9 41:17,18 43:14 44:23 47:16 53:24 57:5 58:24 60:22 62:7 76:2,3 79:16 119:20 148:15 <b>finds</b> 104:12 <b>fine</b> 45:3 121:19 128:18 129:5 154:22 156:11 <b>fined</b> 91:3 <b>fingertip</b> 75:5 <b>finish</b> 34:11 128:23 129:9,13 <b>first</b> 22:6 26:14,16 26:16 27:22 28:17 28:18 29:23 32:17 35:6 38:3,7,21 40:20 41:6 45:11 52:17,22 53:3,7 53:10,25 102:17 102:22 104:7,10 104:11,14 111:24 114:21 116:23 117:6 123:9 124:24 131:14 132:22 134:9 140:19 144:8 153:8
--	--	--	---	--

<b>fit</b> 50:10 90:14 93:9 146:12	<b>frame</b> 118:2	<b>gain</b> 32:23	70:5 71:18 81:10 93:25 105:17	<b>goal</b> 34:9,17 36:2
<b>fitness</b> 35:10 65:17 145:17,19 146:23 146:24 147:2	<b>frankly</b> 35:1 61:19 100:15	<b>gained</b> 52:1	<b>generalized</b> 119:12	<b>goals</b> 98:22
<b>five</b> 65:15 78:7 102:14,16	<b>free</b> 32:8 42:11 44:9 46:15 91:18 104:6 111:14 155:7	<b>gallons</b> 66:15	<b>generally</b> 78:6 122:16	<b>going</b> 27:21 35:21 50:12 72:13 82:14 87:22 91:17,24 92:16 95:9 98:1 108:23 113:20 114:3,15 115:16 116:18 124:19 129:12 135:14 141:2 143:2,8 146:20
<b>five-minute</b> 100:18 100:21 128:16	<b>Friday</b> 68:20 156:3	<b>garage</b> 58:15,20 60:9 79:11 91:17 92:17 153:21	<b>generate</b> 85:17	<b>good</b> 27:6 30:15,16 30:17 41:15 64:6 67:21 70:9,21 75:3 96:23,24 131:2 133:12 146:4,4
<b>fix</b> 140:2	<b>friendly</b> 70:9	<b>garbage</b> 50:8 64:8 64:11,20 79:14 85:12 96:18 116:12	<b>geographical</b> 104:23 109:19	<b>goods</b> 77:24 78:1 98:13
<b>flier</b> 47:20,23 48:6 48:15 79:22 91:11 95:14	<b>friendships</b> 50:3,3 49:25 52:1	<b>Garg</b> 19:12 20:5,7 20:10,11 28:2,2 29:5,7,16,25 30:9 34:10,21 35:13,20 44:18 51:11 65:3 65:6 86:16,18,22 87:10,23 88:20,21 96:6,8,22,24 97:1 99:5,8,11,13,22 99:25 100:5,19 101:2,6 103:21 104:3 106:6,14,15 106:19 107:17 108:8,12,14 110:2 110:6,8,18 111:5 111:20 114:18 115:18,19 116:20 116:21 117:2,4,5 118:11,14 119:3 119:11,23,25 120:4,11,15 121:7 121:11,24 122:4,9 122:14 125:23,24 126:8 127:20,25 128:4,12,14,21 129:13,15,18,24 130:1,2,3 133:11 137:8,11,15,21 139:2 140:5,6,10 145:1 154:20 156:8,20,25 157:18,21	<b>give</b> 29:1 44:22 54:1 89:22 93:12 101:14 108:11 110:6 117:11 126:17 133:15 136:12 139:11 143:23 153:18 154:16	<b>governing</b> 65:19 81:4
<b>fliers</b> 80:1,3,4 91:5	<b>from--from</b> 94:17		<b>given</b> 35:18 94:24 154:25	<b>grant</b> 35:4 131:21 153:5
<b>flies</b> 72:17,18 73:8 73:9,12	<b>front</b> 51:4 52:25 99:20 102:10 106:19,22 107:15 113:25 153:10		<b>gives</b> 81:11	<b>granted</b> 27:19 32:20 34:4 43:12 52:9,12,13 56:10 66:24 88:4,7 93:20 95:2 144:22 152:1
<b>flip</b> 146:7	<b>frozen</b> 107:4		<b>go</b> 28:22 29:4 30:10 31:20 33:7 34:11 35:22 37:6 39:5,5 39:6 40:9,25 45:10 46:9 58:24 65:7 71:3 74:14 80:19 82:6 83:22 85:9 87:15,16,24 91:13 92:16 95:5 97:3 101:17 108:18 110:7 111:17 112:23 119:19,25 123:22 129:9,12,19 131:5 135:2,20 137:16 138:1 139:14 140:19,20,22 145:21 146:8 148:11 149:9 151:7,21 152:22 154:1,14 155:19 155:25 156:7 157:6	<b>grab</b> 113:4 144:9
<b>flow</b> 46:10	<b>Fukano</b> 19:7 20:5,8 20:12 28:13,13 97:12,14,18 99:7 99:9 107:5,6,12 129:5 135:25 136:1,7 137:4 139:14,16 140:3 145:2,4,8,14,20 148:15 152:19 154:7,9,18 155:9 155:10 156:24 157:14		<b>go--or</b> 135:20	<b>ground</b> 125:5,10 140:24
<b>flush</b> 59:13	<b>Fukano's</b> 99:12 146:21			<b>ground/air</b> 133:25
<b>follow-up</b> 82:10 137:13 152:20	<b>full</b> 29:19 55:11 143:25			<b>Group</b> 19:13
<b>followed</b> 27:22 103:10 115:17	<b>further</b> 59:22 86:15 87:3 97:1 99:10 137:4 139:2 144:24 145:1 152:16 154:7,9 156:24,25 159:16			<b>guess</b> 134:18 136:3 <b>guess--advertise...</b> 89:2
<b>following</b> 71:12 94:10 100:24 135:13 155:17,25	<b>Furthermore</b> 37:10			<b>guess--just</b> 43:20
<b>for--there</b> 95:14	<b>G</b>			<b>guidelines</b> 76:7,11
<b>forced</b> 83:22	<b>G</b> 27:4 41:10,13 76:7,15 126:23 <b>G-237</b> 25:13	<b>Gearlaush</b> 114:10		<b>guilty</b> 79:16 89:2,3 89:4 91:2
<b>foregoing</b> 159:9,14		<b>general</b> 19:8 68:14 68:17 69:1,13		<b>guy</b> 88:2 91:14
<b>foremost</b> 87:14				
<b>forget</b> 141:19				
<b>form</b> 73:24 77:23 98:21 112:22				
<b>formula</b> 85:25				
<b>forth</b> 159:10				
<b>forward</b> 95:9 124:18 131:6 143:18 146:20				
<b>found</b> 89:2,4 91:2 95:17 142:20 146:19				
<b>foundational</b> 44:21				
<b>four</b> 65:15 102:16 102:17				
<b>Fourth</b> 19:21				

<b>guys</b> 98:1	<b>he'll</b> 101:4	95:25 96:15,22	45:19 149:11	<b>indication</b> 72:6
<b>GVW</b> 29:20,21,21 29:22	<b>head--that</b> 69:20	99:13,23 101:6	<b>identified</b> 68:13	<b>indifferent</b> 64:10
<hr/> <b>H</b> <hr/>	<b>head--where</b> 141:20	106:4,23 110:2,16	132:25	<b>individual's</b> 138:8
<b>had--well</b> 65:11	<b>heading</b> 44:2 55:12	111:3 113:14	<b>identify</b> 149:2	<b>individually</b> 20:9
<b>half</b> 99:22,24 125:7 135:10 155:16	<b>hear</b> 34:13 98:1	115:15 116:16	<b>identifying</b> 122:24	101:19 119:20
<b>halfway</b> 43:22	<b>hearing</b> 18:10 20:1	118:10 119:5,15	<b>if--if</b> 131:5	<b>individuals'</b> 69:15
63:10 84:6,10	22:16 27:8,17	119:23 120:11,16	<b>ignored</b> 40:16	<b>inform</b> 112:16
<b>hand</b> 28:24 50:24	28:19 38:2,6 58:5	120:24 121:11	<b>II</b> 18:10 20:1	140:14
83:22 91:16	61:18 118:3	122:9 123:2	<b>illegal</b> 38:4,7	<b>information</b> 42:18
139:10	138:20 151:17	125:21 127:13	126:22	42:19 43:6 67:4,9
<b>handle</b> 94:21 135:5	154:15,16 155:15	128:14,21 129:15	<b>illegally</b> 126:25	69:19 72:7,11
<b>handling</b> 93:16	155:16 156:1,2	133:11 135:24	<b>imagine</b> 72:5 78:3	81:16 82:9 89:24
144:5	158:2	137:6,8,15 139:3	<b>Immense</b> 52:2	90:1 94:9 95:11
<b>hands</b> 101:13	<b>hearing--I</b> 58:1	140:6 145:7,22	<b>implement</b> 117:10	97:6 112:3 119:10
<b>Hank</b> 74:18	<b>heck</b> 50:9	152:17 154:22	<b>implementing</b> 117:12	119:12 120:1,19
<b>happen</b> 88:10	<b>help</b> 38:13 90:18	155:14 157:2	<b>implying</b> 141:6	121:21 122:7,15
<b>happened</b> 105:22	133:22 154:3	<b>Hood</b> 73:6	<b>important</b> 42:14	122:24 127:2,3,3
126:19	<b>helpful</b> 97:9 154:19	<b>hope</b> 94:24	<b>improper</b> 144:1	128:9 141:17,20
<b>happening</b> 90:17	<b>hey</b> 91:20	<b>hopefully</b> 83:9	<b>improvement</b> 153:11,12	142:12 144:7,13
<b>happy</b> 128:24	<b>Hi</b> 91:16	<b>horrible</b> 92:15,19	153:11,12	147:1
157:23	<b>higher</b> 109:1	<b>hour</b> 99:22,24	<b>improving--</b> 125:9	<b>informed</b> 104:6
<b>hard</b> 47:24 85:20	132:15	100:6 135:10	<b>inability</b> 120:6	<b>infractions</b> 95:12
91:12	<b>highlighted</b> 94:14	<b>hours</b> 41:10 68:19	<b>inaudible)--</b> 128:5	95:16
<b>hard--it's</b> 91:12	153:10	<b>house</b> 83:20 113:8	<b>include</b> 61:18 81:21	<b>Initial</b> 22:18
<b>Harry</b> 19:7 28:13	<b>highway</b> 58:12	113:8	82:11,21 83:4	<b>initially</b> 110:22
89:19	72:19 73:10	<b>household</b> 115:7	93:7,23 105:15	<b>inquiry</b> 37:10
<b>Harry.fukano@...</b>	<b>highways</b> 36:25	116:2 117:18	<b>including</b> 45:19	83:20
19:10	<b>hire</b> 56:7	<b>housekeeping</b> 27:12	58:15 114:10	<b>inside</b> 61:24 75:22
<b>has--represents</b>	<b>Historical</b> 55:13	<b>houses</b> 36:24 37:3	<b>incorrectly</b> 45:20	94:21,24
43:15	<b>history</b> 150:17,24	<b>Hoxit</b> 79:24 90:21	<b>increase</b> 104:24,24	<b>inspection</b> 78:8
<b>haul</b> 36:23	151:3	<b>human</b> 90:24,25	108:2	<b>instances</b> 79:21
<b>hauler</b> 61:5,21	<b>hit</b> 65:21	<b>hundred</b> 87:16	<b>increased</b> 104:17	80:1
62:13	<b>hold</b> 119:23 129:22	118:21,25 138:4	105:18	<b>instruct</b> 51:16
<b>haulers</b> 61:9	147:8	138:12 141:16	<b>incumbent</b> 35:6	<b>instructions</b> 93:5,6
<b>hauling</b> 36:15,25	<b>holidays</b> 68:21 69:5	<b>hundreds</b> 136:24	<b>incur</b> 52:5	141:25
46:24 50:8 51:22	<b>home</b> 114:24 116:9	<hr/> <b>I</b> <hr/>	<b>INDEX</b> 20:1,16	<b>intentions</b> 143:18
82:22 83:4 114:23	<b>honestly</b> 112:6	<b>I'll--</b> 96:6	21:2 22:2 23:2	<b>interactions</b> 91:1
126:22,25	136:23	<b>I--</b> 53:9	24:2 25:2 26:2	<b>interchangeably</b> 32:9
<b>have--I</b> 152:4	<b>Honor</b> 29:10 30:3	<b>I--I</b> 32:6	<b>indicate</b> 51:9 74:25	<b>interest</b> 151:5
<b>have--Mr</b> 101:2	35:1,23 39:9,18	<b>I--I'm</b> 39:23	75:8 84:17	<b>interested</b> 159:18
<b>haven't--I</b> 83:19	44:21 45:2 46:3	<b>idea</b> 38:4,8 42:5	<b>indicated</b> 71:19	<b>interesting</b> 43:14
<b>hazard</b> 134:21	50:11 51:18 65:14	83:6 85:18	118:12	<b>intersection</b> 72:16
<b>hazards</b> 134:21	86:14,15,18 87:8	<b>ideal</b> 83:23	<b>indicates</b> 120:25	<b>introduce</b> 29:5
	87:17 88:8 92:12	<b>identification</b>	<b>indicating</b> 149:3	<b>introductory</b> 156:5

<b>invested</b> 136:18,22	34:11,20 35:12,21	<b>jurisdiction</b> 36:15	128:12 135:3	<b>lend</b> 107:2
<b>investigated</b> 111:21	39:7,20 40:1	143:25	136:17,24 138:13	<b>let's</b> 27:24 28:22
<b>investigation</b> 22:11	41:25 42:4,7	<b>just--I</b> 50:17,23	146:8 154:5 156:8	37:6 39:5,7 40:25
22:14 34:25 88:24	44:24 45:3 46:5	<b>just--they're</b> 91:25	157:20	43:17 51:6 52:14
88:25 89:9,10,13	51:13 65:5,9,20		<b>know--I</b> 50:17	53:24 56:16 58:24
95:9 125:25 126:4	67:24 70:23 71:3	<b>K</b>	<b>knowing</b> 30:7	59:21,21 71:3,4
126:11,15,18,21	71:6,11 72:24	<b>keep</b> 58:3 78:7	<b>knowledge</b> 46:2	72:22 83:3 88:20
126:24 127:1,22	86:16 87:9,19	<b>Kenefick</b> 19:20	47:10,15 48:17	90:9 92:5 95:5
128:1	88:15,18 89:18	28:8,9,9	52:1 124:8 127:20	97:11 100:20,23
<b>investigative</b> 127:4	96:2,19,23,25	<b>Kermode</b> 144:11	127:21	104:25 111:17
<b>investigator</b> 79:22	97:4,8,11 99:11	<b>key</b> 93:6	<b>L</b>	128:15 129:7,12
<b>investment</b> 137:3	99:14,17,19,24	<b>kid</b> 37:25	<b>L</b> 18:25 159:7	135:12 154:14
<b>invoice</b> 48:12 49:1	100:4,7,17,23	<b>kind</b> 58:1 73:16	<b>labeled</b> 107:12	155:25
49:8,10 91:6	101:7,12,17,22	84:16 85:25	<b>Labor</b> 69:10	<b>Letter</b> 21:6
<b>invoices</b> 48:14,21	103:21 106:14,17	<b>Kings</b> 74:16,25	<b>Lacey</b> 18:18 19:4	<b>level</b> 132:15
49:5,15,18,20	107:3,7,11,13	75:18	27:1	<b>leveled</b> 90:23
91:10	108:7,10,13	<b>Kirkland</b> 19:22	<b>lack</b> 34:23 93:25	<b>Lewis</b> 72:18 73:8
<b>involved</b> 116:8	109:25 110:4,18	<b>Kitsap</b> 21:8,10	147:20	<b>liable</b> 78:11,19
<b>irregular</b> 149:7	116:18,25 117:3	22:23 31:21 43:19	<b>Lake</b> 74:20 75:8,12	<b>license</b> 76:23 98:21
<b>is--just</b> 119:22	118:18 119:1,9,13	45:12 56:20 58:9	75:16	<b>light</b> 138:1 139:22
<b>is--there</b> 111:11	119:17 120:2,8,12	59:10 60:13 61:21	<b>Landing</b> 69:1,13	139:23,24
<b>issue</b> 134:10 142:21	120:21 121:2,5,10	62:2,25 65:4,7	70:5 71:18	<b>like--if</b> 115:20
143:13 144:2	121:12,19 122:1,5	66:23 68:12 90:9	<b>landscape</b> 113:10	<b>limit</b> 114:9 118:12
154:4 156:12	122:10 127:15,23	93:18 94:17 96:11	132:10	156:4
<b>issue--or</b> 154:3	128:1,12,15 129:1	96:14 110:17	<b>lane</b> 136:13,14	<b>limitation</b> 110:11
<b>issued</b> 22:22 140:18	129:7,11,22,25	113:21 114:8	<b>language</b> 92:10	118:21 141:24
<b>it--</b> 39:1 147:12	130:2 133:12,20	118:24 131:16,17	<b>large</b> 44:2	142:2
<b>it--yeah</b> 38:14	134:17 135:1,5,8	132:14 142:22,23	<b>larger</b> 132:14	<b>limitations</b> 105:20
<b>Item</b> 105:2,4 108:9	135:12,22,25	<b>Kitsap--that</b>	<b>Larson</b> 136:13,14	105:23 106:1
134:2	137:5,7,10,13,16	131:20	<b>late</b> 39:16	109:11,15,20,24
<b>items</b> 151:17	137:25 138:7	<b>knew</b> 38:20	<b>laundry</b> 87:13	110:15,20,25
<b>J</b>	139:4,6,9,14,21	<b>Knocked</b> 91:16	<b>Laura</b> 91:2	137:23,24 138:2
<b>January</b> 128:10	139:23 140:5	<b>know</b> 30:21 43:15	<b>law</b> 18:12 19:2	138:13,16,17,21
142:16	145:2,5,9,21	44:15 50:18 52:25	41:15 44:10,14	138:25 143:4
<b>Jason</b> 79:24 90:21	152:18,20 153:3	53:25 56:16 58:4	46:16 53:8 56:24	<b>limited</b> 117:14
<b>jeans</b> 91:15	154:7,10,13,21,24	58:11 59:11 61:24	146:18	<b>limits</b> 42:18 134:1,6
<b>jeopardize</b> 113:10	155:4,7,12,19,22	62:4 67:11 72:23	<b>laws</b> 40:14 42:25,25	134:8
<b>Jimmy</b> 19:12 28:2	155:25 156:11,17	74:8 75:3,13	56:3 65:18 89:12	<b>line</b> 31:6 37:8 41:4
<b>Jimmy@seattleli...</b>	156:23 157:3,8,12	77:13 80:6,8,12	<b>laws--</b> 43:1	52:17,18,19 53:7
19:15	157:15,19,22,25	80:13,19 84:15	<b>lead</b> 27:18 137:8	72:16 73:14 84:17
<b>job</b> 91:3	<b>judgment</b> 133:3,4,5	85:23,24 91:15,16	<b>leading</b> 92:12	102:14,23 103:1,2
<b>judge</b> 18:12 19:2	133:7	91:17,18,20,21,23	136:14	103:3,5,7,16
20:9,13 27:6 28:4	<b>July</b> 140:13,21	92:4 96:20 100:7	<b>lease</b> 81:12	117:3,4,6 125:1
28:11,15,22 29:4	<b>jump</b> 111:14	111:1,7,9 114:14	<b>left</b> 71:13 89:10	129:25 130:4,18
29:12,14 30:2,25	<b>June</b> 140:12	117:13 118:22	<b>legal</b> 28:9 82:11	132:22 133:23
		121:14,16 127:4		



139:25 140:23 141:2 142:3,5,6 <b>lines</b> 37:8 52:18 73:12 133:22 <b>list</b> 27:17 30:9,24 31:1 56:23 69:6 87:13 90:3,7 119:21 120:4,18 120:24 121:7 124:14 125:3 128:8 <b>listed</b> 122:25 <b>Litigation</b> 19:13 <b>little</b> 32:3 40:22 43:12 44:12 46:18 55:6 57:6 59:22 65:21 136:23 151:8 <b>little--so</b> 59:21 <b>live</b> 42:25 <b>LLC</b> 18:6 21:16,19 21:21,23 22:8 27:10 98:21 144:18 <b>LLP</b> 19:17 28:7 <b>lobbying</b> 65:4,7 <b>local</b> 56:25 81:4 <b>locate</b> 129:21 <b>located</b> 75:1 115:4 <b>location</b> 26:12 72:9 74:19 109:14 117:17 121:1 <b>locations</b> 25:16 109:19,23 122:21 125:4,5 128:9 <b>long</b> 65:16 99:1,3 118:5 155:2 156:15,21 <b>longer</b> 32:12 128:13 138:11 <b>look</b> 40:5,19 43:17 43:22 45:1,11 50:18 51:1,6,8 52:14 53:24 54:2 56:16 57:5,21	58:13 59:21,21 60:2,25 62:19 72:20,22 84:3 95:11,13 104:8 109:22 113:6,20 114:3 119:16 124:17 137:1 147:9 149:1 154:4 <b>looked</b> 95:13 142:14 <b>looking</b> 43:4,24 45:13 47:23 48:1 54:7,19 123:16 124:16 125:13 142:12 <b>looks</b> 42:21 44:16 46:20,21 55:6 81:16 120:21,22 <b>Loop</b> 18:18 19:4 <b>losing</b> 88:14 <b>lot</b> 31:21,24 52:1 93:4,5 100:9 132:11,12,13 <b>love</b> 59:12 94:16,22 94:23 <b>lower</b> 109:1 <b>lumped</b> 85:13 134:18 <b>lunch</b> 100:20 128:17,20 129:9 135:2,6,9,13 <b>LUNDY</b> 18:25 159:7 <hr/> <b>M</b> <hr/> <b>Maidz</b> 114:25 115:2,3,8,21 <b>maintain</b> 78:6 <b>maintained</b> 153:15 <b>maintenance</b> 113:7 <b>making</b> 50:3 90:11 127:9,17,18 157:5 <b>management</b> 19:16 19:21 21:15 22:4 22:6,9 23:4 24:10 24:11,13,15,15,18	24:19,22,24 25:6 25:8,19 26:5,14 26:16,18 27:23 28:5,7,10 29:20 32:11,18,21 33:5 33:9,14,19,24 34:2 35:2 36:23 37:11 38:15,16 39:3 42:3,19,21 43:10 47:1,6 56:1 76:3 83:11 87:4,5 87:7,12,15 88:3,9 88:12,13,22 89:23 90:1,3,10,15 91:5 92:6,20 93:18,24 94:3,13,17,18,25 95:6,20,21 96:9 96:11 103:20 104:12 108:18 111:22,25 112:2 113:12,18 114:24 115:12,21 116:6 116:10 117:8 118:4 120:5,9,13 120:15 121:8,21 121:24 123:10,22 123:24 124:1,4,9 124:17 125:13,16 127:19 130:22 131:18 132:25 133:2 136:8,17 141:3,7,11,11,19 141:22 142:12 143:14,23 144:21 147:6,16 148:1,4 148:16,24 149:3,7 149:17 150:3,12 152:10 153:7,13 153:14,17 154:3 157:1,23 <b>Management's</b> 23:8 25:13 26:9 32:20 34:23 43:7 87:18 110:10 120:6,19 121:16	123:4 125:6 127:10 130:8 148:6 150:17,24 151:3,13,14 <b>Management--let</b> 148:10 <b>Management--the</b> 147:25 <b>Management--th...</b> 94:19 <b>manager</b> 25:9 26:6 26:18 102:15,17 123:24 <b>managers</b> 112:23 <b>manner</b> 91:4 <b>map</b> 21:21 25:16 73:3,15,19 74:1,4 74:5,22,25 75:8 75:12,14,20,24 94:3,4,4,10,10,14 97:7 <b>map--this</b> 75:14 <b>mapping</b> 73:17 <b>maps--everything</b> 50:16 <b>margin</b> 52:20 <b>mark</b> 53:25 142:2 <b>marked</b> 20:15 21:1 22:1 23:1 24:1 25:1 26:1 30:24 48:1 102:9 119:6 <b>material</b> 59:2,3 115:4,6,24 116:1 116:8,11 117:17 <b>materials</b> 59:5,6,19 82:15 <b>math</b> 67:19,21,24 <b>matter</b> 18:4 27:9 32:22 34:21 41:22 45:19 104:15 <b>matters</b> 27:12 151:4 <b>MAW-10X</b> 26:15 <b>MAW-1T</b> 25:10 104:8 114:18	117:2 132:21 <b>MAW-2</b> 25:13 <b>MAW-3</b> 25:16 76:3 <b>MAW-4</b> 25:18 <b>MAW-5T</b> 25:21 129:19 130:11,15 <b>MAW-6X</b> 25:23 106:18,19 <b>MAW-7CX</b> 26:8 <b>MAW-8CX</b> 26:11 119:4 120:18,25 <b>MAW-9X</b> 26:13 <b>maximum</b> 109:7 110:11 <b>may--may</b> 153:12 <b>maybe--maybe</b> 50:3 <b>me--everyone</b> 91:3 <b>mean</b> 33:11 58:2 62:25 66:25 77:24 81:24 98:14 112:6 153:19 <b>meaning</b> 149:6 <b>means</b> 42:11 58:4 88:12 89:1 98:2 98:13 146:19 153:21 <b>meet</b> 36:8 60:12,15 64:24,25 65:1 66:3,10,23 143:24 <b>meeting</b> 23:22 37:11 <b>meets</b> 73:19 74:1,6 74:8 <b>memo</b> 23:20 144:8 144:10,25 <b>memorialize</b> 155:22 <b>memory</b> 142:1 <b>mentioned</b> 35:14 86:23 88:3 90:11 91:6,11 92:21 94:4 95:19 96:9 96:11 104:4 105:2 109:23 113:17
--	--	---	--	--

114:20 116:4 124:16 128:7 138:6 140:23 141:2 143:3,14 148:23 149:1,16 150:2,11 <b>mentioned--or</b> 90:10 <b>merger</b> 73:7 <b>messed</b> 152:4 <b>methodology</b> 86:1 <b>Michael</b> 20:6,9 25:9,11,21 26:6 91:1 101:9 102:8 <b>microphone</b> 42:8 137:25 139:21 <b>microphones</b> 101:8 <b>middle</b> 54:8 58:25 <b>might--if</b> 53:24 <b>Mike</b> 19:24 126:20 <b>mile</b> 87:15 108:24 109:6,7,8 118:7 138:3,10,11,22 <b>mile--for</b> 109:7 <b>miles</b> 138:23 153:20 <b>mind</b> 29:24 76:4 92:13 134:18 <b>mind--I</b> 46:11 <b>mindset</b> 92:11 <b>minimum</b> 59:25 153:25 <b>minor</b> 29:19,23 <b>minute</b> 51:8 60:2 133:15 <b>minutes</b> 100:16 107:4 128:14,21 128:23 150:15 <b>minutes--</b> 71:4 <b>misheard</b> 99:2,9 <b>misrepresenting</b> 38:16 <b>missed</b> 120:6 <b>misspoke</b> 58:14 <b>misstated</b> 118:11	<b>misstates</b> 88:9 96:16 <b>model</b> 82:21 114:25 115:2,3 <b>moment</b> 29:10 44:23 47:25 50:11 52:6 65:12 70:13 72:13 86:14 94:12 146:21 <b>Monday</b> 27:6 68:20 <b>Monday--the</b> 155:17 <b>money</b> 49:25 50:5 52:3,4 77:15,17 77:20,23 98:14 <b>monopoly</b> 104:19 <b>monthly</b> 48:11,14 49:1,15 91:6 <b>months</b> 35:19 43:24 44:7 46:12 46:13 125:7 144:19 146:20 <b>more--best</b> 100:12 <b>morning</b> 27:6,13 30:15,16 <b>morning's</b> 27:21 <b>mother</b> 54:21 92:21 92:22 93:15 <b>move</b> 36:19 39:18 39:21 51:17 65:8 88:20 92:5 97:3 97:11 98:21 104:25 143:18 <b>moved</b> 101:10 <b>moving</b> 98:22 124:17 135:14 <b>much--many</b> 70:24 <b>muddle</b> 32:22 <b>multifamily</b> 61:14 <b>multiple</b> 93:1 <b>my--so</b> 84:13 <b>my--you</b> 118:22	41:19,22 54:22 102:4,6 <b>names</b> 101:19 <b>nation</b> 42:25 <b>natural</b> 73:6 <b>nature</b> 87:21 88:15 149:18 <b>navigate</b> 134:16 <b>near</b> 57:22 58:7 74:19 <b>necessarily</b> 112:7 <b>necessary</b> 42:13 119:16 125:16 131:23 138:17 150:20 <b>necessitate</b> 88:13 <b>necessity</b> 35:9 151:25 152:14 <b>need</b> 39:21 50:10 50:20,22 76:1,4 87:2,2 89:11,12 91:13 140:14,16 147:9,10,14 148:14,15 154:25 156:6 157:7,12,20 <b>needed</b> 142:20 <b>needs</b> 36:8 37:12 100:21 143:24 <b>negatives</b> 147:23 <b>neutral</b> 154:18 <b>never</b> 47:13 49:3,20 50:5 76:4 77:16 <b>new</b> 31:25 68:21 98:16 105:20 106:1,6 109:8,12 114:9 117:9,10,11 130:18 131:5,8,9 143:15,16,21 <b>nice</b> 135:9 <b>No--</b> 38:12 <b>no--nothing</b> 148:3 <b>Nolita</b> 72:16 73:6 <b>Northwest</b> 73:7,7 <b>Nos</b> 23:6 25:6 <b>not's</b> 96:1	<b>not--</b> 82:24 87:5 125:20 <b>not--I</b> 152:2 <b>not--in</b> 95:19 <b>not--it</b> 119:11 <b>Notary</b> 159:22 <b>notated</b> 53:3 <b>note</b> 149:10,21 <b>noted</b> 149:12 <b>notes</b> 23:22 24:11 24:13 26:12 50:16 92:19 102:24 112:11 121:1 123:11 159:15 <b>November</b> 34:8,17 36:1 38:2,6 126:1 <b>now--</b> 155:13 <b>now--not</b> 39:4 <b>number</b> 45:12 48:1 60:8 75:22 84:9 84:13 93:14 106:7 111:9,21 117:3 119:22 140:25 141:19 <b>numbers</b> 30:9 47:24 52:19 <b>numeral</b> 64:18 <b>numerals</b> 59:1	<b>objects</b> 42:17 125:14 <b>objects--is</b> 42:15 <b>obligated</b> 41:8 <b>observations</b> 123:20 <b>observe</b> 123:15 <b>observed</b> 157:4 <b>Occupation</b> 77:10 <b>occurred</b> 47:11 95:7 126:1 <b>October</b> 156:4 <b>of--the</b> 84:20 <b>offer</b> 32:12 60:19 61:5 62:13 66:8 66:17 68:2 114:23 <b>offered</b> 110:10 <b>offering</b> 66:11 89:1 117:14 <b>offhand</b> 108:6 <b>office</b> 41:9,10 68:13 68:16,19,25 69:25 70:2 71:17,19 72:1,4,9 81:9,21 <b>office--</b> 121:9 <b>oh</b> 48:3 63:21,23 78:14 90:5 92:3 99:7,9 100:10 104:15 122:1 130:14 137:16 139:24 <b>Oh--I</b> 58:1 <b>okay</b> 28:4,15 29:13 29:14 31:5 34:7 34:13,14 35:12 40:3,11 42:4 43:3 53:6 54:6 58:6,24 59:14 60:24 65:20 65:22 68:12 72:22 80:16,20 85:7 96:19,25 97:8 98:25 100:4,7 101:17,22 103:21 107:7,13 108:13 111:16 118:18	
	<b>N</b>		<b>O</b>		
	<b>N</b> 27:4 <b>name</b> 27:25 40:7		<b>O</b> 27:4 <b>o0o--</b> 27:3 <b>oath</b> 101:16 135:17 <b>objecting--</b> 34:20 <b>objection</b> 34:10,21 35:22 44:18 46:4 51:11 87:8,17 88:8,18 89:24 90:6 92:12 95:25 96:15 100:8 106:4 110:16 113:14 116:16 118:10 121:15 125:21 127:13 156:12 <b>objections</b> 94:7 159:11		

119:1,9,13 120:2 121:5,12 122:1,10 124:21 127:23 128:15 129:1,3,7 129:9 133:21 134:17,20 135:1,2 135:5,8,25 137:5 137:16 139:4 142:9 145:5 148:13 152:18 153:22 154:6,21 154:24 155:12 156:20,23 157:22 <b>Olympia</b> 19:9 <b>Olympic</b> 83:7,18,23 <b>on--</b> 145:8 <b>once</b> 83:21 93:20 113:8 136:14 <b>one-mile</b> 137:12 141:16 <b>onsite</b> 112:24 <b>open</b> 32:16 68:25 69:3 78:7 88:6 89:17,19 <b>opening</b> 29:11 <b>operate</b> 18:7 27:10 41:14,16 83:7 98:24 104:21 115:20 133:7 144:18 <b>operates</b> 33:17 <b>operating</b> 40:14,15 78:20 98:4,5,8,15 <b>operation</b> 77:5 <b>operational</b> 35:10 146:23 147:2 <b>operations</b> 38:4,8 153:18 <b>opinion</b> 44:19,20 104:18,20 147:25 <b>opportunity</b> 33:12 59:13 109:22 <b>option</b> 100:15 114:23 130:19,22 154:19	<b>optional</b> 114:25 <b>options</b> 114:20 124:17 130:23 <b>options--can</b> 114:21 <b>or--</b> 77:24 <b>or--I</b> 97:3 <b>order</b> 22:18 28:16 39:16 44:17 46:22 46:23 47:4,9 49:19,23 50:7,24 51:1,6,9,15 79:2 79:17,20 88:22 89:10 90:23 92:8 92:10,14 97:2 117:21 119:7,15 125:16 127:5 157:7,12 <b>ordered</b> 44:7 46:13 <b>ordinances</b> 56:25 <b>organic</b> 61:6,10 62:4,8,12 63:24 <b>organics</b> 60:19 61:1 61:12,22 63:14 66:7 68:3 <b>organized</b> 53:1 <b>outcome</b> 156:18 <b>outside</b> 74:13 75:5 75:10,22 76:19 87:14 94:14,15 95:1 <b>outstanding</b> 140:17 <b>overall</b> 40:22 55:24 55:25 <b>overgrown</b> 132:12 <b>overlap</b> 47:25 <b>overrule</b> 35:21 46:4 <b>oversight</b> 57:19 <b>owner</b> 20:18 29:8 35:18 72:5 <hr/> <b>P</b> <hr/> <b>P</b> 27:4 <b>p.m</b> 68:20,24 69:8 129:10 135:9,11 135:13 155:24	158:2 <b>pack--their</b> 29:22 <b>pack-in</b> 87:16 <b>pack-out</b> 31:8 32:23 33:5 114:9 122:22 123:13 <b>page</b> 20:3,16 21:2 21:22 22:2 23:2 23:23 24:2,17,24 25:2 26:2 30:20 31:3,4 32:16,17 37:7,7,8 39:5,5,6 40:9,19 41:1,2,3 41:18 43:22,23,24 45:8 46:10 47:16 47:17,18,23 48:1 48:1,4 51:4 52:15 52:18 53:4,5 54:5 54:8 55:2,2,6,10 55:11,16,17 57:5 57:7,10,11,12,22 57:22,24,25 58:1 58:6,7,19,24,25 59:22 60:22,22,23 62:20,20 63:10 66:6,6 72:23 73:2 73:24 74:10 80:19 84:3 102:14,23 103:1,5,9,16 104:8,10,12,25 108:7,15,15,17 110:5,7 111:17 114:3,6,7,15,15 116:22,25 117:2 124:24 125:1 128:7 129:20,23 129:24 130:12,13 130:16,17 132:21 133:16,21 139:25 140:22,23 142:3,5 142:6 146:8,10 148:17 149:10,20 149:20 150:6,6,15 150:16 151:2,2,8 151:8,22	<b>page--Exhibit</b> 80:18 <b>page--it's</b> 55:11 <b>pages</b> 18:11 20:21 20:23,25 21:5,7,9 21:11,13,18,20,24 22:7,10,13,15,17 22:20,22,24 23:7 23:10,17,19,21 24:6,8,20,22 25:7 25:12,15,17,20,22 25:24,25 26:9,12 26:14,17,21,23 93:5 99:4 151:21 156:5 <b>paid</b> 48:12 49:1 56:2,4 79:6 157:16 <b>pair</b> 91:15 <b>papers</b> 38:20 <b>paragraph</b> 40:9,12 40:20,21 43:23 54:15 55:13 57:6 60:25 62:19 63:3 63:11 64:17 65:24 66:5 103:13 104:10,14 114:4,5 114:21 116:23 142:8 <b>paragraphs</b> 44:3 66:7 <b>Park</b> 19:8 <b>parked</b> 113:3 <b>part</b> 45:11 55:13 62:5,8 73:4,20 85:6 93:3 118:14 121:8,23 127:6,7 148:20,21 149:2 149:21 <b>particular</b> 38:19 <b>parties</b> 27:13 159:17 <b>party's</b> 28:16 <b>pass</b> 104:6 <b>passage</b> 37:23	41:20 46:11 <b>passages</b> 51:9 <b>paste</b> 102:25 <b>pastor's</b> 37:25 <b>pay</b> 52:7 54:25 72:3 77:5,10 78:23 83:25 89:7 157:16 <b>payers</b> 64:21 <b>paying</b> 71:22 72:1 78:21 116:5,5,7 116:10 <b>payment</b> 44:9 47:9 49:22,24 <b>payments</b> 46:15 <b>Pearson</b> 18:12 19:2 20:9,13 27:6 28:11,15,22 29:4 29:12,14 30:2,25 34:11,20 35:12,21 39:7,20 40:1 41:25 42:4,7 44:24 45:3 46:5 51:13 65:5,9,20 67:24 70:23 71:3 71:6,11 72:24 86:16 87:9,19 88:15,18 96:2,19 96:23,25 97:4,8 97:11 99:11,14,17 99:19,24 100:4,7 100:17,23 101:7 101:12,17,22 103:21 106:14,17 107:3,7,11,13 108:7,10,13 109:25 110:4,18 116:18,25 117:3 118:18 119:1,9,13 119:17 120:2,8,12 120:21 121:2,5,10 121:12,19 122:1,5 122:10 127:15,23 128:1,12,15 129:1 129:7,11,22,25 130:2 133:12,20
---	---	--	--	---

134:17 135:1,5,8 135:12,22,25 137:5,7,10,13,16 137:25 139:4,6,9 139:14,21,23 140:5 145:2,5,9 145:21 152:18,20 153:3 154:7,10,13 154:21,24 155:4,7 155:12,19,22,25 156:11,17,23 157:3,8,12,15,19 157:22,25 <b>penalties</b> 89:4,7 95:12 <b>penalty</b> 34:8,16 36:1 38:2 <b>people</b> 41:23 50:18 70:9 83:20 89:21 90:17 91:20 93:8 93:14 95:24 96:4 96:14 114:8,12 <b>people's</b> 34:9,18,19 36:2,3,19 <b>perfect</b> 93:9,9 <b>performing</b> 144:21 <b>person</b> 41:19 126:22 <b>personal</b> 44:20 <b>personally</b> 128:24 <b>personally-identi...</b> 122:7 <b>personally-identi...</b> 121:21 <b>perspective</b> 64:12 64:13 <b>persuasiveness</b> 149:18 <b>pertaining</b> 103:11 <b>phone</b> 38:16 79:21 90:22 95:15 <b>phonetic</b> 114:10 <b>phrasing</b> 127:19 147:24 <b>physical</b> 69:22	<b>pick</b> 91:17 92:16 <b>picking</b> 34:9,18 36:2 <b>pickup</b> 31:18 36:23 120:7 124:1,4 <b>pickups</b> 120:6 148:8 <b>pictures</b> 47:25 <b>PIECE</b> 159:5 <b>place</b> 159:10 <b>placed</b> 109:8,11 110:15,20 117:21 138:3 <b>placing</b> 137:23 <b>plan</b> 21:19 55:7,14 84:4 93:21 98:20 98:20 99:1,1,3,5,6 <b>plans</b> 52:8 53:12 54:11,18 55:4 92:22 93:20 <b>play</b> 85:11 <b>pleaded</b> 89:2 <b>please</b> 27:24 28:23 31:9 32:7 37:8 40:12,19,20 41:6 41:17 43:3 45:1 45:15,18,22 47:7 47:16 49:13 51:9 53:7 54:10 63:17 64:23 70:22 73:3 74:25 77:21 80:17 80:24 83:2 84:3 102:4 105:10 108:11 126:2 129:11 132:6 139:14 149:2 150:7 152:5 <b>please--you</b> 76:1 <b>PLLC</b> 19:13 <b>PO</b> 19:9 <b>point</b> 51:14 56:6,9 70:22 72:5,15,18 72:19 73:7,9,10 83:8 97:9,12	109:21 116:9 118:1 119:4,8 127:6 138:17 150:21 <b>pointed</b> 69:18 <b>pointing</b> 69:2 75:2 75:4,9 <b>points</b> 36:24 65:21 114:25 <b>position</b> 35:2,17 42:22 43:5 132:24 133:3,4,7 <b>possibility</b> 117:13 <b>possible</b> 79:15 80:8 90:16 98:10,12 113:12,17 143:12 <b>post</b> 94:3 154:16 156:1,2 <b>Post-It</b> 53:25 <b>postage</b> 48:12 49:2 <b>postpone</b> 45:2 <b>potential</b> 33:18 98:16 124:17 125:13 134:21 <b>potentially</b> 113:10 138:8 <b>Power</b> 93:13 <b>practical</b> 104:15 <b>practice</b> 30:5 49:8 49:11 <b>practices</b> 47:2 49:3 49:4,6,14 <b>pre-filed</b> 20:19 21:12 23:16 24:5 24:7 25:10,21 26:19,22 39:24 52:23 <b>precedent</b> 35:3 <b>precisely</b> 73:16 <b>prefer</b> 28:19 72:20 99:25 128:17 154:20 <b>preference</b> 128:22 <b>prefiled</b> 27:14 <b>premises</b> 113:11	<b>preparation</b> 102:24 <b>prepared</b> 46:4 53:16 54:15 92:22 121:17 <b>preparing</b> 92:23 <b>prerogative</b> 133:9 <b>present</b> 19:24,25 28:13 127:8 <b>press</b> 128:19,25 <b>pressing</b> 129:5 <b>pretty</b> 35:4 67:13 <b>preventing</b> 131:11 131:13 <b>previous</b> 34:25 40:17 50:13 57:21 109:9 113:20 118:14 150:23 <b>previously</b> 20:15 21:1 22:1 23:1 24:1 25:1 26:1 75:20 88:3 136:17 137:22 138:2,13 <b>price</b> 64:6,7 66:1 <b>Pricing</b> 25:9 26:6 <b>primarily</b> 82:16 101:3 141:17 <b>primary</b> 131:1 <b>principle</b> 121:15 <b>print</b> 106:24 107:10 <b>printing</b> 62:16 <b>prior</b> 50:6 79:2 97:22 109:1 <b>prior--for</b> 95:5 <b>private</b> 36:16,20 136:11 <b>Privately</b> 153:15 <b>privately-mainta...</b> 136:9 <b>proactive</b> 125:18 125:22 <b>probably</b> 31:20 78:4 85:4,5 112:19 117:25 151:23	<b>problem</b> 91:21 <b>problems</b> 143:10 <b>procedure</b> 30:8 <b>procedures</b> 53:17 53:20 54:16 <b>proceed</b> 103:22 <b>proceeding</b> 28:3 29:9 <b>proceedings</b> 27:21 159:9 <b>processed</b> 116:13 <b>processing</b> 82:22 83:4 <b>professional</b> 82:1,3 82:7 91:1,4 92:2 <b>program</b> 81:22 <b>prohibit</b> 43:6 <b>project--your</b> 72:14 <b>projected</b> 84:25 86:3 <b>projections</b> 84:12 <b>proper</b> 143:23 <b>properly</b> 136:2 <b>properties</b> 123:16 <b>property</b> 36:16,20 112:24 113:10 134:12,15,19,22 138:9,18 <b>propose</b> 57:2 <b>proposed</b> 21:23 25:16 31:14,16 35:9,19 60:4 61:24 63:17 64:7 64:23,24 66:14 72:14 73:5 75:6 76:20 85:8,9,16 85:17 105:1,18,21 106:2 107:18 109:14 130:9 131:16,17 144:15 144:19 152:14 <b>proposes</b> 131:25 132:8 <b>Protective</b> 119:7,15
--	---	--	--	--

<b>protest</b> 44:12 46:18 46:23 90:11,12,12 90:14,15,16,19	<b>provision</b> 57:17 82:11	154:15	<b>RCW--I</b> 69:20	74:12 77:23 79:23
<b>protesting</b> 44:16	<b>public</b> 35:8 36:16	<b>questioning</b> 71:13	<b>reach</b> 91:12	98:14 125:3 127:2
<b>prove</b> 37:15,19	36:25 58:11	<b>questions</b> 43:16	<b>read</b> 31:9 32:16	127:3 128:8
<b>provide</b> 27:16	103:17,18 136:9	44:22 65:15 70:24	37:9,20,21,24	141:18 143:20
31:25 32:23 33:12	151:4,25 152:13	86:15 87:9,20	40:12,20 41:6,24	<b>receives</b> 32:10
35:6 40:17 52:6	159:22	97:1,9,12,14 98:3	42:6,14 44:5	<b>receives--and</b> 32:6
53:11,20 54:10,17	<b>published</b> 144:7	99:10,12 100:3	45:22 47:24 52:17	<b>receiving</b> 33:14,20
55:8 61:9 67:11	<b>pulling</b> 39:3	101:2 122:6,18	53:7 56:23 58:8	66:19 90:22 97:22
87:4,7,25 88:6,14	<b>purchase</b> 68:3	137:4 139:2,4	61:7,10,15 63:22	98:5,7 118:6,7
89:25 94:19,19	155:5	145:1,6 152:16	80:24 92:13	141:3,7,8,11
95:1,8,22 104:13	<b>purchased</b> 117:19	154:8,9	102:15 104:11	155:11
112:1,14,17	<b>purchasing</b> 143:15	<b>questions--</b> 144:24	108:5 111:23	<b>recess</b> 71:4,10,12
116:14 117:15	<b>purpose</b> 89:14,16	<b>quick</b> 100:21 129:7	114:4,21 116:23	100:22,24 129:10
119:14 120:6	<b>pursuant</b> 47:3	<b>Quickbooks</b> 81:25	117:6 118:15	135:9,11,13 156:1
122:3 123:7	69:19	<b>quickly</b> 65:21	125:1 129:20	<b>recognize</b> 39:13,15
124:11,18 125:14	<b>put</b> 78:4 134:8	<b>quite</b> 93:8,14,18	130:4 132:22	56:19
125:17 130:8	138:13,16,21,25	112:6 136:23	142:3 148:10,19	<b>recollection</b> 48:17
131:18,22 132:18	152:21	<b>quote</b> 38:10 41:21	149:13,21 150:7	49:21 109:3
141:22,23 146:12	<b>putting</b> 91:14	72:17	150:19 151:9	<b>recommendation</b>
156:9,21	<b>puzzled</b> 35:2	<b>quoted</b> 41:20	<b>read--obviously</b>	153:4,24 154:2
<b>provide--provided</b>	<b>Q</b>	<b>quoting</b> 45:25	146:14	155:9
140:24	<b>qualified</b> 45:17	<b>R</b>	<b>reading</b> 46:11	<b>recommendations</b>
<b>provided</b> 48:21	<b>question</b> 31:7 32:16	<b>R</b> 27:4 159:3	130:21	76:16 153:6,23
49:4 59:25 62:13	32:18 34:12,13	<b>raise</b> 28:23 101:13	<b>ready</b> 29:25 135:17	<b>reconvene</b> 71:6
72:9 81:12 97:6	35:22 37:9,10	139:10	<b>realized</b> 102:24	<b>record</b> 27:13,20,25
105:5 107:14	38:21 41:4 42:12	<b>RAR-1T</b> 26:19	<b>really</b> 49:24 83:19	28:21,23 42:5
111:8 115:13	43:2,14 45:1 46:6	102:10 124:20	110:21 112:5	49:10 62:14 65:11
121:20 124:22,23	48:19,24 49:13	128:7	134:25 153:16,17	71:11 72:21 84:8
141:20 143:5	51:12 58:17 60:15	<b>RAR-2T</b> 26:22	<b>reason</b> 79:18 87:14	88:9 100:23
144:4,7,16 146:17	73:16 75:14 81:9	102:19	112:2 153:19	101:11,19 102:5
148:4 156:13	85:10 88:16 90:3	<b>rate</b> 63:21,22,23	<b>reasonable</b> 144:14	110:17 112:10
<b>provider</b> 74:15	95:19 96:1,20	64:2,3,4,12,13,14	154:25	127:4,18 129:13
<b>provides</b> 120:1	97:7 100:10,13	64:21 85:4 95:23	<b>reasons</b> 87:13	135:12 146:16
147:18	101:4 104:5,6,7	96:12 105:16,17	112:16,18 134:6,7	147:15,20,25
<b>providing</b> 33:5,10	104:25 111:15,21	108:2	134:9,24,25	148:3,5,17 155:19
33:24 34:1,23	112:19 113:20	<b>rates</b> 52:11 63:13	137:22 141:13,15	155:24,25 156:7
42:19 87:12 90:7	116:19,22,23	63:19 64:18,23,24	141:22 142:2	157:8,9,10
93:25 104:16,18	118:11 126:2	82:21 83:2,3,3,13	<b>recall</b> 108:6 109:13	<b>recorded</b> 159:12
115:22 122:15,24	132:3,5,20 133:13	83:24 84:22 85:8	109:19 110:21,24	<b>recordkeeping</b> 41:9
125:17 133:1	133:22 136:2,15	85:9,16,17 86:2	114:14 138:16,25	<b>records</b> 47:3,7,22
141:9 147:16	137:14,15,16	98:16 104:17,19	<b>receive</b> 49:22 57:14	50:13,14,21,25
148:24 149:17	138:7 144:3	104:19,24 105:4	98:13 112:21	51:16 78:7 79:1,4
150:3,12 153:7,7	146:11,21 147:24	105:17 109:8,10	122:22 128:9	79:5,9,15 80:2,8
	148:18 152:5,20	142:10 143:7	143:9 152:7	92:5,8 95:5,8
		<b>RAYNE</b> 18:12 19:2	<b>received</b> 50:5 73:13	142:25 144:4,16

<b>recover</b> 52:5	21:3 22:2 23:2	41:9 42:23 53:13	45:11,15 51:2	149:15 150:1,10
<b>recross</b> 20:10 97:3	24:2 25:3 26:3	53:18 54:11,17	54:7 73:13 74:13	151:12
97:4 137:9	46:1	65:18 74:6,9 81:4	75:21 89:23 112:4	<b>residence</b> 41:20
<b>RECROSS-EXA...</b>	<b>references</b> 61:4	94:1,11 138:24	112:21 121:8	<b>resident's</b> 113:8
137:19	<b>referred</b> 53:13	150:25 151:4	141:18 142:13	<b>residential</b> 58:13
<b>recyclable</b> 59:3,6	<b>referring</b> 38:18	<b>regulatory</b> 23:15	148:16 149:2	58:15 103:12
82:15 83:8	41:21 45:12 54:20	23:15 24:4,4	150:6 151:2,10,22	130:23,24
<b>recyclables</b> 82:22	54:21 106:6,15	104:20	<b>request--</b> 148:12	<b>resolution</b> 131:14
83:4,10,17 84:1	109:25 129:19	<b>rejected</b> 83:22	<b>request--redo</b>	<b>resolve</b> 150:13
84:14,17,18,21,23	<b>refers</b> 41:20 104:7	<b>related</b> 118:23	152:5	154:3,3
84:25 85:5,11,13	122:16,20	134:21 141:15	<b>requested</b> 42:19	<b>resource</b> 88:1
86:4 116:12	<b>reflect</b> 31:1 67:7	147:2 148:8	53:21 58:1 112:1	<b>resources</b> 144:17
<b>recycle</b> 18:5 19:12	<b>reflected</b> 67:4 68:8	<b>relative</b> 159:16	112:10,11	144:18
20:18 21:16,19,21	<b>reflects</b> 127:18	<b>Relevance</b> 34:10,21	<b>requests</b> 22:6,9	<b>respect</b> 149:11
21:23 22:5,8	<b>refusal</b> 142:18,24	<b>relevant</b> 35:19	23:9 24:19 25:19	150:17,24 153:6
27:10 60:14 69:18	143:1	41:23 65:17	26:14,17 112:14	<b>respond</b> 87:20
79:11 95:24 96:14	<b>refuse</b> 131:18	147:18	140:17 147:7	112:5 134:9
<b>recycling</b> 56:21	<b>refused</b> 113:16	<b>relieve</b> 34:19 36:3	<b>require</b> 35:9 36:18	<b>responded</b> 47:2,10
57:3,14,22 58:8	<b>refusing</b> 44:9 46:15	<b>rely</b> 93:2	49:14 68:3 137:2	49:3 53:16 142:14
58:11,20 60:1,5,9	<b>regarded</b> 105:4	<b>remember</b> 34:8,17	152:14 153:18	<b>responding</b> 87:21
60:16 62:22 63:14	<b>regarding</b> 34:22	36:1,7 38:25	154:2	<b>response</b> 24:15,24
63:24 64:5,8,12	53:8 98:3 104:25	53:10	<b>required</b> 35:4 62:5	24:24 25:6 30:19
64:14,18,20 65:25	105:9 107:8 120:5	<b>remind</b> 135:16	62:8,13 66:11	33:8 37:6 40:25
66:19,22 82:14,18	133:13 134:11	<b>repeat</b> 37:16,16	68:2 69:19 73:20	41:24 42:6,14,15
95:21,23,24 96:3	137:10,11 143:17	43:3 105:10 126:2	77:8,10 78:6,23	42:16 43:4,7
96:4,10,12,13,17	<b>regardless</b> 47:6	132:5	85:21 95:22	45:17,22,23 49:14
96:18 144:12,18	92:10 156:18	<b>rephrase</b> 88:20	146:18 157:6	53:13 54:14,20
<b>red</b> 103:10,10	<b>regards</b> 104:20	96:20 115:16	<b>required--</b> 92:11	97:5,7 102:19
138:1	107:20 108:1,3,22	116:19	<b>requirement</b> 59:9	121:16 130:11,13
<b>redirect</b> 20:5,7,12	108:23 109:4,5	<b>report</b> 22:11,14	59:16 60:4,12,16	130:14 140:12
20:12 86:16,20	113:6 122:18	99:7 127:5	62:11 64:25 65:1	147:10 148:16,19
98:25 99:11,13	123:8,13 124:13	<b>reported</b> 18:25	66:3 86:6,12	149:13,23 150:4,8
102:1 135:3,4,15	125:9 126:21	45:20 53:22	<b>requirements</b> 58:20	151:5,9
135:21,23 137:5	132:9 133:5	<b>Reporter</b> 36:5	66:7,10,23 69:16	<b>responses</b> 22:6,9
145:3,12 146:1	136:22 138:8	70:15,21 71:9	73:17,20 74:2,6	23:5,8 24:18
152:19	146:23	128:6 152:3 155:6	76:15 80:17,17	25:18 26:14,16
<b>redistillation</b>	<b>register</b> 77:2	157:6,10 159:8	109:18 131:7	110:1 140:17
121:15	<b>registered</b> 78:21,24	<b>reporter's</b> 27:16	<b>requires</b> 31:12,14	147:6
<b>reduced</b> 85:4	<b>registration</b> 77:3	<b>represent</b> 27:25	56:24 57:13 59:25	<b>responsibilities</b>
<b>refer</b> 73:3,15 75:20	<b>regular</b> 114:24	88:9 92:2	63:4,13 65:24	81:2
122:6 133:23	148:6,25 149:4	<b>representation</b>	69:21 96:12	<b>responsibly</b> 94:21
147:11 148:14	<b>regulate</b> 153:14	91:19 121:18	<b>research</b> 127:1	<b>responsive</b> 21:12
<b>reference</b> 61:9	<b>regulation</b> 46:21	<b>request</b> 23:6 24:16	141:14	24:5 25:21 26:22
119:10,11 140:1	74:9 150:18 151:4	27:18 41:18,19,22	<b>reservation</b> 154:23	133:14
<b>referenced</b> 20:17	<b>regulations</b> 40:24	42:1,2,17 45:8,10	<b>reserved</b> 148:22	<b>rest</b> 70:11 103:13

142:9 143:6 <b>restate</b> 37:16 48:19 <b>restatement</b> 120:19 <b>restriction</b> 137:12 <b>restrictions</b> 138:4 <b>result</b> 104:16 105:18 153:25 <b>results</b> 88:11 118:3 124:3 126:23 127:22 128:2 <b>resume</b> 71:12 135:14 <b>retroactively</b> 52:8 <b>return</b> 36:24 <b>returns</b> 115:6 <b>revenue</b> 77:2 78:8 86:5,11 111:10 <b>review</b> 23:18,20 62:1 112:24 144:3 145:15,18,19 146:18 <b>reviewed</b> 102:24 144:12 <b>revised</b> 105:7,11,13 105:23 117:9,11 <b>revision</b> 105:21 106:9,16 143:21 <b>revisions</b> 105:8,12 105:15 <b>revisit</b> 48:24 <b>rid</b> 51:3,3 <b>rides</b> 50:3 51:25 <b>right</b> 28:22,24 31:2 31:6 42:24 44:5 44:13,25 45:11 46:3,10,24 48:2,6 48:7,11 49:22 50:12,21 51:6 54:22 55:16 58:13 64:8 67:19 71:3 72:20 74:17,20 81:11,18 88:14 92:5 99:14 101:13 121:2,11 123:14 130:10 139:2,6,10	142:1,8 145:22 148:18,18 149:9 154:10 157:25 <b>risk</b> 93:14 <b>road</b> 59:7 72:18 73:6,7,8 82:16 83:5,7,22 91:22 113:3 117:24 136:9,11 <b>roads</b> 36:16 72:17 91:25 123:23 132:12 151:18 153:15 <b>roads--and</b> 91:24 <b>roadway</b> 113:7 <b>Robert</b> 20:6 26:18 26:20,22 101:9 102:6 <b>rolls</b> 66:6 <b>Roman</b> 59:1 64:18 65:24 <b>room</b> 28:19 <b>rough</b> 85:20 <b>roughly</b> 67:17 <b>route</b> 56:11 102:17 112:23 123:15,24 <b>RPR</b> 18:25 <b>rude</b> 58:2 <b>rule</b> 80:14,15 <b>rules</b> 40:16 41:8,12 43:5,10 53:12 54:11 100:14 131:1 133:25 <b>ruling</b> 45:2 <b>run</b> 123:15 <b>running</b> 73:7 <b>runs</b> 72:16 <b>rural</b> 132:11 <b>Rutledge</b> 20:6 26:18,20,22 100:1 100:25 101:3,9,16 102:4,6,9 104:5 105:24,25 106:3 111:14,16 112:20 112:21 117:25	118:1,9 122:17,20 123:5,8,12,24 124:2,5,10,13,15 124:19,21,23,25 125:3,9,12,20 126:2,4,12,13,15 127:12,21 128:7 128:11 129:4 132:3,5,9,11,19 134:10 135:16 136:3,10,16,21 <b>Rutledge's</b> 106:5 141:21 <b>Ryane.pearson@...</b> 19:5 <hr/> <b>S</b> <b>S</b> 27:4 <b>safe</b> 113:9 138:10 138:11,12,12 153:17 <b>safely</b> 113:2 117:16 134:3,16 <b>safety</b> 113:1 134:7 134:7,9,19,22 137:23 138:4,6,18 138:19 141:4,15 142:1 151:13,16 153:18 <b>safety-related</b> 141:13 143:5 <b>satisfaction</b> 35:7 104:13 133:1 148:2,7 152:11 <b>satisfaction--</b> 130:9 <b>satisfactory</b> 37:12 147:17,21 148:22 148:25 149:14,17 149:25 150:3,9,12 151:11 <b>save</b> 76:4 94:16 <b>saves</b> 100:9 <b>saying</b> 33:3 46:22 55:12 83:24 94:18 94:18 100:10 127:24 131:15	141:10 <b>says</b> 44:8 46:14 48:11 54:14 55:3 55:18 58:22 59:1 59:22 60:25 61:12 62:21 64:18 72:15 73:3,6,23 84:6,8 92:11 133:25 148:4 149:2 <b>says--</b> 73:3 <b>says--actually</b> 45:10 <b>scale</b> 83:20 <b>scare</b> 38:17 <b>schedule</b> 157:20 <b>scheduled</b> 56:11 <b>scope</b> 32:3 <b>Scott</b> 20:11 23:15 23:17 24:4,6,8 91:2 139:16 <b>screen</b> 133:14 <b>scripture</b> 37:23 <b>Seabeck</b> 34:18,24 35:14,16 36:2 40:5,13,16,22 47:21 48:8 68:14 68:17 69:1,13 70:5 71:18 76:22 76:24 88:23 92:6 95:6 98:4,5,8,15 126:1,5 132:12,16 <b>Seabeck--</b> 34:9 <b>seat</b> 129:12 <b>seated</b> 28:19 29:4 101:17 139:14 <b>seats</b> 101:8 <b>Seattle</b> 19:13,14,18 102:18 <b>second</b> 22:9 35:8 37:3 54:14 73:5 80:24 108:11 110:6 119:24 129:22 144:9 <b>section</b> 44:6 57:6 57:13 60:22 63:10	80:21 <b>sections</b> 58:19 <b>secured</b> 68:13 71:18 <b>see</b> 23:12,13,14 30:17 31:7 41:4 43:24 44:1,2,4 45:13 48:10,13 54:11 55:3 57:7 59:3 62:2 63:11 66:1 75:5 80:21 84:6,13 89:21 91:13 92:3 99:7 113:3 118:2 132:14 135:10 138:1 143:1 146:4 146:11 148:3 <b>see--I</b> 61:7 <b>seeking</b> 33:4,9,11 33:24 <b>seen</b> 84:19 100:14 143:17 <b>segregated</b> 83:23 <b>Selected</b> 24:18 25:18 <b>Selections</b> 24:22 26:9 <b>sells</b> 64:2 <b>send</b> 91:6 <b>sending</b> 49:8 <b>senior</b> 25:9 26:6 28:9 <b>sense</b> 85:2 <b>sent</b> 48:14 49:10,15 49:18,20 91:10 112:22 <b>sentence</b> 37:9 40:21 41:6 52:17 53:7 53:10 54:14 58:25 73:2,5 80:24 104:11,14 111:24 114:4,22 116:24 117:7 125:2 130:21 132:22 142:3,8 146:15
---	--	--	---	--

<p><b>sentences</b> 130:5  <b>separate</b> 31:8 58:11  60:16 70:10 87:9  95:21 117:8  <b>separately</b> 57:3  <b>September</b> 155:14  155:18  <b>seriously</b> 124:16  <b>seriousness</b> 149:18  <b>serve</b> 32:19 33:18  44:9 46:15 88:5  111:22 112:6,7  113:12,17  <b>served</b> 38:20  <b>serves</b> 142:1  <b>service</b> 21:21 24:22  31:8,14,16,24  32:1,12 33:6,12  33:14,20,25 34:1  34:3,23 35:7,9,19  37:15,19 52:6,7  54:25 55:9 56:12  57:3,14 58:20,21  59:9,15 60:9  61:13 64:1,2,2  65:17,19 66:8,11  66:17,19 69:16  73:13 74:13,13  75:10 76:6,20  82:15 86:24,25  87:4,6,11,11,14  87:21,25 88:6,14  89:22 95:1 104:13  105:1 108:18,19  111:13,23 112:1,9  112:10,14,15,17  112:25 113:2,6,16  114:9 115:1,9,13  115:22 116:5  117:10,15 118:6,7  118:8 122:22  123:7,10,12 124:8  124:11,18 125:4,6  125:17 127:10  128:9 130:8,19,20</p>	<p>130:24,25 131:3,3  131:4,12,13,18  133:1,24 134:8  136:20 138:14  140:24 141:3,7,9  141:9,11,13,22  142:10,19,24  143:1,5,7,21  144:19 146:12,17  146:19 147:17,18  147:21 148:1,4,6  148:22,25,25  149:7,15,17 150:1  150:3,5,10,12  151:12,14 152:10  152:14 153:6,11  156:9,13,22  <b>service--and</b>  141:24  <b>service--or</b> 150:4  <b>serviced</b> 123:17  <b>services</b> 25:14  32:24 33:10,19  47:20 48:7,8 50:6  63:18 64:21 77:17  79:2,19 81:17  82:1,3,7 87:18  89:1 98:16 104:16  104:17 105:5  109:10 110:9  111:8 116:14  117:14 125:15  131:22 134:2,6  <b>servicing</b> 143:18  <b>set</b> 22:6,9 23:8  26:14,16 69:22  83:25 92:13  159:10  <b>Sevall</b> 20:11 23:15  23:17 24:4,6,8  91:2 108:9 110:9  139:10,13,16,20  139:22,24 140:11  145:6,15 146:4  147:15 152:4,21</p>	<p>152:22 154:10  156:11,14,18  <b>Sevall's</b> 109:21,25  <b>shaded</b> 75:6  <b>sheet</b> 118:16  <b>sheets</b> 22:21 117:9  117:12  <b>shock</b> 38:14  <b>short</b> 27:24 59:11  128:15,16,18  <b>shortcomings</b> 62:2  132:24  <b>shorthand</b> 159:15  <b>show</b> 37:22,22  52:18 61:4 75:12  75:16 96:16 107:1  147:20,25 148:5  <b>showing</b> 47:22  <b>shown</b> 152:10,13  <b>shows</b> 96:17 147:16  <b>sic</b> 45:18 114:7  <b>side</b> 153:13,13  <b>signed</b> 81:6  <b>silly</b> 50:4,4  <b>Silverado</b> 31:18  123:25  <b>similar</b> 31:21 85:22  93:10 100:2 115:8  117:15 120:1  123:15,21 132:18  136:18 149:10  150:7,21 151:2  <b>similar--similar</b>  109:15  <b>similarly</b> 115:21  <b>simpler</b> 61:20  148:11  <b>simultaneous</b> 156:2  <b>simultaneously</b>  20:6 101:10  <b>single</b> 57:13 58:12  58:14 61:13 93:22  <b>single-family</b> 61:2  64:19,20  <b>sister</b> 55:19</p>	<p><b>sit</b> 28:20  <b>site</b> 115:6 116:1  <b>sitting</b> 89:18  142:25  <b>six</b> 35:18  <b>Sixteen</b> 47:23  <b>size</b> 29:20 66:25  <b>Skagit</b> 109:24  110:11,14,17  131:16  <b>skimming</b> 37:21  <b>small</b> 59:1 64:17  65:24 111:11  139:18  <b>smaller</b> 29:22,22  117:14 125:15  136:18  <b>software</b> 81:24  <b>sold</b> 56:25  <b>sole</b> 35:18  <b>solicitation</b> 89:1  <b>soliciting</b> 79:19  <b>solid</b> 18:7 21:16  25:14 27:10 32:1  36:15,19 50:13  53:8 56:21,21  62:21 63:1,13  77:7,11,13 81:1,2  84:10,24 85:1  89:20 98:24 149:3  <b>solution</b> 143:12  <b>somebody</b> 78:20  153:20  <b>somewhat</b> 109:17  149:22  <b>Sondra</b> 21:6  <b>sorry</b> 30:23 33:22  34:11 39:23 41:25  48:7 62:11 63:23  65:5 70:17 72:24  82:25 83:14 96:5  98:11 108:7,20  115:15 116:25  120:11 140:22  <b>sort</b> 59:5,18,20</p>	<p>81:12 120:18  121:15  <b>sorts</b> 81:22  <b>sound</b> 72:19  <b>sounded</b> 38:10  <b>sounds</b> 50:4 86:7,9  134:21  <b>sounds--as</b> 50:4  <b>South</b> 19:8  <b>Southeast</b> 18:18  19:4  <b>space</b> 68:14 69:22  70:6,8 71:17 72:1  72:4 81:9,11  85:23 134:13  <b>speak</b> 42:7 138:15  <b>speaking</b> 126:21  <b>special</b> 31:12,14,17  <b>specialized</b> 31:12  31:25 32:23 86:24  86:25 87:3,6,20  105:1 130:19  131:4  <b>specific</b> 58:14 60:5  63:22 79:21 80:1  96:11 111:9  124:13 133:5  138:23 153:23,24  <b>specifically</b> 46:21  60:1 85:16 109:13  109:19 110:21,25  127:23 152:9  153:9 154:4  <b>specifics</b> 41:22  108:17  <b>speculation</b> 116:17  <b>Sponsor</b> 24:15,18  24:21,23 25:5,23  26:8,11,13,15  <b>spot</b> 152:21  <b>spreadsheet</b> 26:9  102:25  <b>Square</b> 18:18 19:4  <b>squashing</b> 85:23  <b>ss</b> 159:5</p>
---	---	--	---	--



<b>SS-10X</b> 24:15	139:10	<b>started</b> 91:24	88:13 92:21 97:13	140:11,12 141:21
<b>SS-11X</b> 24:18	<b>standard</b> 134:3	129:12	97:19 99:14	144:13
147:4 148:17	<b>standing</b> 41:15	<b>starting</b> 37:9 114:4	125:17 126:24	<b>submitted--your</b>
<b>SS-12CX</b> 24:21	<b>Stanovsky</b> 19:17	114:5 125:1 130:4	<b>Stein's</b> 44:20 88:11	94:4
<b>SS-13X</b> 24:23	20:4,7,12 28:6,6	131:11,13 147:7	123:15,22	<b>submitting</b> 140:14
<b>SS-14X</b> 25:5	29:10,13 30:2,3	<b>starts</b> 43:23 66:5	<b>Stein--Superior</b>	<b>subscribe</b> 111:12
<b>SS-1T</b> 23:16 110:3	30:14 31:2 34:12	104:10 133:23	141:9	<b>Success</b> 55:13
144:25	34:15 35:1,17,23	136:11,13 142:7	<b>Stein--this</b> 44:19	<b>suffering</b> 34:19
<b>SS-2</b> 23:18	35:24 39:9,10,18	<b>state</b> 27:25 41:19	<b>stenographically</b>	36:3
<b>SS-3</b> 23:20 144:10	39:23 40:3,4 42:2	44:8 45:18 46:14	159:12	<b>sufficient</b> 136:25
<b>SS-4</b> 23:22	42:10 44:21,25	53:18 54:17 56:3	<b>step</b> 94:25 99:17	<b>sufficiently</b> 148:6
<b>SS-5T</b> 24:5 110:7	45:4 46:3,7,8	56:24 69:20 76:23	139:7 154:5	149:4
140:11	50:11 51:13,18,20	77:2,5 78:3,11,19	<b>stepped</b> 94:20	<b>suggestions</b> 76:8,16
<b>SS-6T</b> 24:7 139:25	65:10,11,14,22,23	80:17 81:4,5	<b>steps</b> 118:4 123:6	<b>Suite</b> 19:13,18,21
140:13,20,21	67:22,25 68:1	93:22 99:1 101:19	124:11 125:8,18	<b>suited</b> 100:12 101:4
146:6,10	70:17,23,25 71:5	102:4 103:18	125:22	<b>summarized</b>
<b>SS-7C</b> 24:9	71:8,12,14,16	104:21 135:19	<b>stick</b> 53:25	121:10
<b>SS-8C</b> 24:11	72:25 79:13 86:14	159:4,23	<b>stipulate</b> 65:3,6	<b>Sun</b> 21:8,10 43:19
<b>SS-9C</b> 24:12	87:8,17 88:8,17	<b>stated</b> 29:19 125:12	<b>stipulated</b> 27:13,20	45:12 90:9 113:21
<b>SS-T1</b> 144:8	88:19 92:12 95:25	<b>statement</b> 33:3	39:20 141:24	118:24
<b>staff</b> 19:7 22:11,14	96:5,7,15 97:2,5	41:23 45:19	<b>stipulation</b> 39:24	<b>superior</b> 18:5 19:12
23:5,11,15,18,20	97:10 100:7,14,25	110:12 114:12	153:16	20:18 21:16,19,21
23:22 24:4,15,18	101:18,21 102:3	<b>statements</b> 21:4	<b>stop</b> 46:23	21:23 22:5,8
24:24 25:6,23	103:19 106:4,13	29:11 45:16,25	<b>stopping</b> 70:21	24:21,23 25:5,18
27:23 28:12,13	106:23 107:9	46:1	<b>store</b> 68:14,17 69:1	26:8,11,12,13,14
53:11,20,22 54:10	110:3,16 111:3,18	<b>states</b> 102:14	69:13 70:5,11	26:15 27:9,21
74:3 79:22 82:11	113:14,23 114:17	103:17	71:18 72:5 81:10	28:1,3 29:8 32:6,7
97:3 135:20	115:15 116:16	<b>station</b> 83:8	93:25	32:10,13,18,20,22
139:17 140:17	118:10,16 119:5	<b>stay</b> 28:19 95:3	<b>store's</b> 71:20	32:25 35:3,15
144:10,12,17	119:14 120:17,24	<b>steep</b> 92:1	<b>stranded</b> 90:17	37:11,14,18,22
147:15 148:8,23	121:3,13 122:3	<b>Stein</b> 20:4,18,20,22	<b>Street</b> 19:13	41:8 42:3,15,17
149:6,15 150:1,10	123:2 125:21	20:24 21:12 23:23	<b>strictly</b> 42:18	42:23 43:4 48:7
151:12 153:25	126:6 127:13,16	28:17,23 29:3,7	<b>structure</b> 63:24	55:8 56:2 64:2
154:18 156:24	128:24 129:2	29:16,19 30:15	64:4,14 85:19	68:13 69:17,25
157:14	135:3,4,7,15,18	34:7,12,14 35:25	149:10,22 150:7	70:2 71:18,24
<b>staff's</b> 27:18 40:17	135:19,23 137:6	36:6,14 41:11	<b>studied</b> 56:22	72:1 97:19,23
54:7 107:7 146:18	139:5 145:5,7,10	42:7,9 43:2 44:11	<b>style</b> 62:16	114:20 115:20,22
147:6 148:16,19	145:22 146:3	44:12 45:5,15,19	<b>sub</b> 148:19,21	115:25 116:3,6,7
151:9 154:1	152:16 154:22	46:9,16,18 49:22	149:2,21	120:23,25 130:9
<b>Staff--</b> 148:22	155:2,13,21 157:1	51:16,21 54:23	<b>subject</b> 67:23 77:13	131:15,22,23,25
<b>staffed</b> 68:17,25	157:23	55:18 56:5,12	123:2	132:8,23 133:7
70:2 71:19	<b>start</b> 27:24 30:19	57:2 60:19 62:15	<b>submission</b> 117:9	140:24 143:9
<b>staffing</b> 68:16	52:15 59:1 78:17	65:17 70:19 71:17	<b>submitted</b> 67:5,6	144:4,5,12,17,20
69:12	83:3 117:6 118:6	74:16 76:22 78:5	72:7 74:5,23 81:6	146:12,17,19,24
<b>stand</b> 28:23 101:12	136:11,16 154:15	80:16 81:15 86:23	82:9 94:4 121:8	151:24 152:6,9,13

154:20 156:9,25 157:21 <b>Superior's</b> 23:5,8 25:16 26:16 34:22 35:2,18,19 42:18 42:22 53:12 54:10 55:7 57:2 68:25 75:6 93:21 105:1 120:18,20 121:22 123:3 125:4 128:8 147:2 153:5 <b>supplemental</b> 24:7 26:16 27:19 140:13,15,16,19 140:21 146:6 <b>supplies</b> 81:22 <b>Support</b> 21:4 <b>supporting</b> 67:8 <b>supports</b> 146:16 <b>suppose</b> 56:10 <b>Supposedly</b> 107:11 <b>surcharges</b> 130:23 <b>sure</b> 33:22 38:1,18 44:24 49:1 55:12 55:18 61:11 71:5 75:21 77:25 97:2 100:2,17,17 108:12 115:18 119:23 121:19 122:5,5,19 136:2 145:9,10 147:9,13 155:21 157:12 <b>surmise</b> 54:22 <b>surprise</b> 62:7 78:10 78:13 <b>survey</b> 24:11,13 141:21 <b>surveys--or</b> 142:15 <b>sustain</b> 88:18 116:18 <b>Sustained</b> 96:19 <b>SW</b> 19:8 <b>swear</b> 28:24,25 100:11 101:13 139:11	<b>synopsis</b> 126:18 <b>sys</b> 61:20 <b>system</b> 119:20 <hr/> <b>T</b> <b>T</b> 159:3,3 <b>table</b> 28:8 91:16 99:20 141:20 156:5 157:6 <b>Tacoma</b> 159:23 <b>Tahuya</b> 74:19 75:8 75:12,16 <b>take</b> 37:3,23 51:8 60:1 65:16 70:22 70:25 71:4 94:22 100:18,21 109:22 112:13 115:4 116:11 118:5 128:15,17,22 129:7,8,11 135:2 137:1 155:3,14 <b>taken</b> 71:10 83:12 83:16 100:22 123:6 124:11 125:8,18 129:10 133:14 159:9,15 <b>takes</b> 36:8 <b>talk</b> 32:3 58:19 72:14 83:19 90:9 <b>talked</b> 40:1 80:16 90:24,24 <b>talking</b> 59:3 67:19 71:17 107:22,23 111:4 <b>Tammy</b> 20:24 55:18 56:5,12 <b>tangible</b> 78:1 92:3 98:13 <b>tariff</b> 21:23 22:21 25:24 52:11,21 57:2,17,20 60:4 60:12,15 62:3 63:17,20,21 64:7 64:19 66:3,13,14 67:6,8 68:9 72:21 73:5 85:8,9 95:21	96:10,16 105:3,4 105:7,11,12,13 106:2,7 107:15,19 109:2,9,9,12 110:24 111:1,5 114:13 115:25 117:9,11 118:16 122:23 123:13,19 131:1 133:25 134:2 141:25 142:10 143:4,4,7 143:16,21,22 154:2,4 <b>tariffs</b> 109:17 110:10,22,22,25 <b>tax</b> 77:3,10,19,22 78:4,21,23 <b>tax-paying</b> 78:5 <b>taxes</b> 77:5,7,14 78:11,19 <b>Teague</b> 72:17 73:7 <b>technical</b> 40:18 44:14 <b>technically</b> 136:10 <b>tell</b> 41:25 50:18 74:14 83:2 84:20 92:25 102:22 105:8 107:18 108:19,21,25,25 109:11,14 110:14 110:19,21 111:10 112:18 116:25 122:16,25 123:6 124:22 131:2,8,11 132:1 133:15 <b>tells</b> 50:25 <b>Ten</b> 128:14 <b>tenders</b> 103:20 <b>tends</b> 104:16 <b>terminology</b> 103:10 <b>terms</b> 99:4 125:6 <b>terrible</b> 92:15,18 <b>territories</b> 34:5 109:20 112:8 <b>territory</b> 21:21	25:16 32:13,20 33:6,10,13 61:24 62:3,5,9 66:11 72:14 74:13 75:6 75:10,22 76:6,13 76:14,20 94:3 95:3 105:2 131:24 132:1,10 144:5 147:18 <b>test</b> 91:13 98:23 <b>testified</b> 65:18 137:22 138:2 144:8,23 <b>testify</b> 28:18 38:3,6 100:1,5 101:1,10 141:14 <b>testifying</b> 27:22 28:17 34:8,17 36:1,7 106:9 138:21 139:16 <b>testimony</b> 20:19 21:12 23:16 24:5 24:7 25:10,21 26:19,22 27:14,19 28:25 29:15,17 30:20 31:23 35:18 37:7,14,18 39:1 39:25 41:1 42:22 43:18 52:14,22 53:14 76:2 77:16 86:23 96:9 101:14 101:20 102:10,13 102:20 103:15,16 104:8 109:21,23 110:5 111:17 114:15,17,18 124:19,22 127:6,7 128:5,6 129:19 130:6,11,13 132:21 133:14 136:19 138:10 139:11,19 140:12 140:13,15,16,19 143:2,8,14 144:8 146:6 148:9,9,14	159:11 <b>testimony--to</b> 144:20 <b>text</b> 44:2,6 55:3 <b>TG-071785</b> 25:24 105:8,11 <b>TG-101248</b> 22:21 <b>TG-180181</b> 22:12 22:14,16,19 <b>TG-181023</b> 18:4 27:8 144:13 <b>thank</b> 28:4,11,15 30:3 31:6 32:3 33:8 35:23 37:6 39:3,9 40:19,25 43:17 44:13 46:7 47:1 48:23 51:18 54:2 56:1 58:6 59:18,21 60:19 63:3 64:17 65:2 68:12 69:2 71:8,9 71:14 74:12 75:8 80:16 81:9 82:14 88:17,19 96:7 99:16 102:19 103:4,8,14,19,21 108:10 119:1 133:11,12 134:17 137:4 138:1 139:4 140:5 145:2,20,22 146:21 147:4 148:5 149:9,20 150:6,14 151:7,21 152:16,18 154:6 157:2,3,4 <b>thanks</b> 157:5 <b>Thanksgiving</b> 68:24 69:3,8 <b>that's--that</b> 73:16 <b>That's--yeah</b> 86:3 <b>that--</b> 110:18 129:20 <b>that--any</b> 89:10 <b>that--at</b> 94:12 <b>that--Laura</b> 89:17
--	--	---	--	---

<p><b>that--my</b> 102:17  <b>that--the</b> 112:16  <b>that--well</b> 133:16  <b>that--why</b> 134:5  <b>the--</b> 69:23  <b>the--best</b> 109:3  <b>the--take</b> 116:8  <b>the--this</b> 126:20  <b>them--</b> 78:22  <b>them--after</b> 123:14  <b>there--well</b> 131:4  <b>they're--I</b> 90:21  <b>thing</b> 29:24 37:20  37:24 131:20  138:11  <b>things</b> 29:19,23  52:2 78:21 98:22  <b>think</b> 30:23 42:13  46:3 51:13 65:15  67:22 76:4 87:19  90:21 91:3 96:1,2  100:20 106:8,18  106:25 113:24  115:15,16 117:23  122:17 126:18  127:19 128:2,24  130:10 132:3  133:16 134:25  135:1 136:12  137:25 147:10  153:21 155:4,17  156:11 157:19  <b>thinks</b> 101:3  <b>third</b> 23:8 35:10  48:11 60:23  <b>Thirty-four</b> 143:4  <b>this--but</b> 76:2  <b>thought</b> 38:15,19  39:1,23 70:17  100:15 150:14  <b>thousands</b> 136:25  <b>three</b> 44:3 48:10  68:21 153:20  155:10  <b>three-quarter</b></p>	<p>31:17  <b>threshold</b> 141:16  141:16  <b>threw</b> 79:10 80:5  92:16  <b>throw</b> 64:11  <b>tickets</b> 79:5  <b>tight</b> 85:20  <b>time</b> 28:18 29:18  37:3 38:19 48:25  76:5 82:22 91:23  92:11,13 95:17  99:20 100:9 101:1  105:17,23 108:2  116:8 117:23  118:2 127:11  135:23 138:17  139:1,9 144:7  145:4 153:8,12  159:10,11  <b>time--it</b> 89:21  <b>timeline</b> 38:18  125:19 154:24  <b>timeliness</b> 147:17  148:1  <b>timely</b> 148:4  <b>times</b> 69:12 70:3  113:4  <b>to--</b> 75:3  <b>to--but</b> 94:23  <b>to--for</b> 138:18  <b>to--once</b> 131:5  <b>to--refer</b> 73:15  <b>to--you</b> 87:20  <b>today</b> 27:6,7 29:1  31:21 56:10 97:19  101:14 127:8  139:11 156:7  157:4  <b>told</b> 44:11 46:17  56:1 89:18  <b>ton</b> 31:17 85:3  <b>top</b> 32:17 48:2  57:23 58:7 69:20  73:23 74:9 84:8</p>	<p>141:19  <b>total</b> 84:13 142:22  <b>tough</b> 88:2  <b>track</b> 111:25 112:2  112:5,6,7  <b>track--if--we</b> 112:4  <b>trade</b> 77:24  <b>training</b> 55:21  69:15 93:25 94:1  <b>transcribed</b> 159:13  <b>transcript</b> 22:16  155:11 157:13  159:14  <b>transcript--</b> 38:11  <b>transcripts</b> 155:1,2  <b>transfer</b> 49:24 83:8  <b>translate</b> 85:7  <b>Transportation</b>  18:2,17 19:3  28:14  <b>transports</b> 115:5  <b>trash</b> 114:25 115:2  115:3,8,21 124:1  124:4  <b>Tremaine</b> 19:17  28:7  <b>tricky</b> 153:15  <b>trigger</b> 39:3  <b>trip</b> 157:5  <b>trouble</b> 58:4  <b>truck</b> 31:18,21,24  113:2 123:14,21  123:25  <b>trucks</b> 29:22  <b>true</b> 33:18 36:10  48:14,19 49:4,7  60:10,11 83:1,1  152:2 159:14  <b>true--was</b> 38:20  <b>truth</b> 29:1,2 45:18  101:14,15 125:5  125:10 139:12,12  <b>try</b> 38:17 96:20  138:14  <b>trying</b> 50:9 51:14</p>	<p>58:18 87:19 88:10  129:21 136:12  147:21  <b>turn</b> 30:20 32:15  32:16 39:4 41:18  43:22 45:5,8  47:16 51:3 55:2  60:22 74:22 76:1  80:17 101:8  104:17 115:6  150:15  <b>turnaround</b> 113:9  134:13  <b>turnarounds</b>  151:19  <b>twelve</b> 144:19  146:20  <b>twice</b> 91:16 116:5  <b>two</b> 32:9 68:5 79:20  80:1 93:5 100:16  101:7 104:22  110:19 114:10  116:14 125:7  129:14 130:4  135:16 138:22  143:3 155:10  <b>two--one</b> 118:21  <b>type</b> 31:12 132:7  137:3  <b>typically</b> 155:2</p> <hr/> <p style="text-align: center;"><b>U</b></p> <hr/> <p><b>Uh-huh</b> 67:18  76:25  <b>ultimate</b> 148:21  149:14,25 150:9  151:11  <b>ultimately</b> 104:24  118:2 153:8  <b>um</b> 37:22 131:21  <b>unable</b> 55:8 87:4,7  111:22  <b>unavailable</b> 56:11  <b>unaware</b> 62:3 95:8  127:22  <b>uncertainties</b></p>	<p>132:24  <b>under--</b> 84:11  <b>underlined</b> 55:3  <b>understand</b> 31:23  32:4 33:23 34:4  36:14 37:4 42:12  50:1,1,21,23  55:19 73:19 74:16  74:19 76:6 81:2  85:12 96:1,2,21  120:18 133:22  146:22 151:17,23  153:4  <b>understanding</b>  31:7,10 32:11,14  32:25 33:4,16  34:5 41:11 74:5  76:17 77:19,22  79:20 83:18 84:23  88:11 91:10 92:7  93:2,15 105:7  115:3 118:22  156:14  <b>understood</b> 33:22  39:24 70:18 106:8  <b>unfairly</b> 114:11  <b>unfortunate</b> 94:16  <b>Union</b> 19:13  <b>unique</b> 31:11  <b>unknown</b> 118:1,5  <b>unopposed</b> 27:18  <b>unregistered</b> 78:10  78:18  <b>unsatisfactorily</b>  149:7  <b>unsatisfactory</b>  151:15  <b>until--scheduled</b>  155:15  <b>upheld</b> 142:17,19  <b>use</b> 32:9 42:18 43:1  58:10 81:11 85:21  85:21,25 123:23  151:13  <b>used--however</b></p>
--	---	---	--	--

31:11	<b>violate</b> 89:12 98:1	<b>Washington</b> 18:1,8	103:19 104:12	155:22
<b>useful</b> 75:23	<b>violation</b> 40:14,16	18:17,18 19:4,9	110:10 111:22,25	<b>we're</b> 27:7 29:11,11
<b>uses</b> 42:20	44:14 95:7	19:14,18,22 27:1	112:2 113:12,18	43:24 54:2 58:18
<b>USOA</b> 81:23 86:8	<b>violations</b> 79:16	27:11 40:14 53:18	114:24 115:12,21	111:3 118:2
93:3	80:9	54:17 78:3,6 81:5	116:6,10 117:8	129:12 130:10
<b>usual</b> 55:8	<b>visibly</b> 113:3	104:21 132:17	118:4 120:5,6,9	134:14 143:2
<b>UTC</b> 24:22 32:1	<b>volume</b> 18:10 20:1	159:4,23	120:13,15,19	<b>we've</b> 28:18 39:20
33:16 34:6 38:3,4	67:2,3 83:18	<b>wasn't</b> 34:18 36:2	121:8,16,21,24	151:16 157:15
38:7,8,16,23,24	<b>W</b>	49:24 50:8 124:1	123:4,10,22,24	<b>we--</b> 106:13
41:9 53:12,18,22	<b>W&amp;R</b> 24:21,23	127:11	124:1,4,8,17	<b>we--I</b> 112:5
54:11,16 56:24	25:5 26:8,11,13	<b>waste</b> 18:5,7 19:12	125:6,13,16	<b>website</b> 155:8
74:3,7 79:21,23	26:15	19:16,21 20:18	126:23,25 127:10	<b>Wednesday</b> 155:15
89:12,14 90:12,12	<b>WAC</b> 42:17 69:19	21:15,16,16,19,21	127:19 130:8,22	<b>week</b> 90:22 155:15
90:20 91:1,23	74:11 77:8,11	21:23 22:4,5,6,8,9	131:17 132:25	155:17
93:22 94:1,5,7,10	89:25	23:4,8 24:10,11	133:2 136:8,17	<b>weeks</b> 155:10
94:25 95:9,11,17	<b>WACs</b> 97:21,22	24:13,15,15,18,18	140:24 141:3,7,11	<b>weight</b> 84:24,25
126:24 131:21	<b>wage</b> 108:18	24:22,24 25:6,8	141:11,18,22	86:3,3
133:3,8 135:20	<b>wait</b> 36:5 157:21,23	25:13,14,19 26:5	142:12,21 143:14	<b>weights</b> 83:12,14
142:13	<b>waiting</b> 84:12	26:9,14,16,18	143:23 144:12,17	83:15,16,17
<b>UTC's</b> 97:7	118:2	27:9,10,23 28:4,7	144:21 146:12,17	<b>Weinstein</b> 20:6,9
<b>Utilities</b> 18:2,17	<b>waive</b> 119:15	28:10 29:20 32:1	146:19 147:6,16	25:9,11,21 26:6
19:3 28:14 139:17	<b>walk</b> 153:20	32:11,18,19,21	147:25 148:1,4,5	99:19,25 100:25
<b>utilize</b> 83:7 138:14	<b>walk-in</b> 113:2	33:5,9,14,19,24	148:9,16,24 149:3	101:3,9,16 102:7
<b>V</b>	123:13 141:13	34:1,9,18,22 35:1	149:3,7,17 150:3	102:8 103:14
<b>vague</b> 113:14	<b>Walker</b> 19:17 28:6	36:2,15,19,23,23	150:12,17,24	104:4 106:9,11,20
125:21	<b>Walkerstanovsk...</b>	36:25 37:11 38:15	151:3,13,14	106:21 107:1,14
<b>valuable</b> 77:20,23	19:19	38:16 39:3 40:6	152:10 153:7,13	107:15 110:5
<b>value</b> 85:23	<b>walking</b> 113:4	40:13,16,22 42:2	153:14,17 154:2	111:19,20 114:1
<b>variables</b> 113:7	<b>walls</b> 70:10	42:19,21 43:7,10	157:1,23	114:16 118:15,19
<b>vehicle</b> 31:17 32:2	<b>want</b> 29:5 32:3	46:24 47:1,6	<b>Waste's</b> 27:22	118:20 119:18
85:20 86:24 113:4	34:2 58:9 59:11	50:13 51:22 53:9	<b>Waste--is</b> 141:9	124:15 126:3,9,20
117:16,19 123:22	87:9 96:19 97:4	56:1,21,21,25,25	<b>wastes</b> 79:6	126:20 129:21
124:1,4 125:15	101:20 116:19	62:21 63:1,13	<b>way</b> 33:16,17 34:5	130:6,14 132:23
137:3	119:10 150:19	69:17 76:3 77:7	36:12 43:9 50:3	133:13 135:15
<b>vehicles</b> 29:20	153:23 157:8,10	77:11,13 81:1,3	53:25 57:6,6	136:22 138:6
31:13,14 113:13	<b>wanted</b> 36:19 91:19	83:10,11 84:10,24	58:24 60:23 72:19	<b>Weinstein's</b> 76:2
113:18 117:14,15	92:1 134:20	85:1 87:4,5,6,11	73:9 74:16,25	127:21 129:19
117:21,24 125:14	154:16 156:19	87:15,18 88:3,9	75:3,18 76:14	132:21 136:19
134:3,11,15	<b>wants</b> 157:16	88:12,13,22 89:20	83:6 91:18 143:16	<b>welcome</b> 150:20
136:18,24 138:19	<b>Warm</b> 70:9	89:23 90:1,3,9,15	147:23 156:10	<b>went</b> 52:24 123:14
143:15	<b>was--A</b> 108:2	91:5 92:6,20	<b>way--take</b> 128:18	123:21
<b>verbiage</b> 108:4,5	<b>was--and</b> 92:16	93:18,24 94:3,13	<b>we'll</b> 29:5 100:18	<b>weren't</b> 75:21
<b>verifying</b> 121:17	<b>was--I</b> 49:25	94:17,18,19,25	100:18,19,20	<b>West</b> 72:18 73:9
<b>version</b> 123:3	<b>was--it</b> 90:14	95:6,20,21 96:9	101:1,1 129:8,8,9	74:17
<b>View</b> 83:8,19,23	<b>was--well</b> 102:16	96:11 98:24	139:9 140:19	<b>What--would</b>

105:10 <b>when--when</b> 56:4 <b>where--</b> 106:12 <b>where--that</b> 120:4 <b>wherever</b> 115:5 <b>whether--are</b> 123:17 <b>which--</b> 106:14 <b>which--which</b> 106:17 <b>whichever</b> 154:19 <b>why--</b> 138:24 <b>why--why</b> 141:17 <b>will--in</b> 118:3 <b>willing</b> 35:6 36:23 95:2 <b>willingness</b> 40:23 130:8 <b>winding</b> 132:12 <b>wish</b> 61:19 150:14 <b>wished</b> 156:15 <b>with--read</b> 114:5 <b>Withdrawn</b> 79:13 116:20 125:23 <b>within--it</b> 93:21 <b>witness</b> 27:22 29:5 29:7 30:4,7 67:23 70:16 99:16,18,19 121:20 140:3 154:12 <b>witnesses</b> 19:25 20:3 27:22 28:16 28:18 101:9 106:24 119:7,14 119:16 121:20 129:2,14 139:8 154:14 <b>wondering</b> 44:13 <b>Woodland</b> 18:18 19:4 <b>word</b> 36:5 58:10 142:7 <b>worded</b> 78:17 <b>work</b> 34:6 84:20 91:18 92:18 101:5	108:10 <b>worked</b> 156:1 <b>working</b> 54:2 125:5 125:10 130:18 143:15 <b>Worksheets</b> 23:18 <b>would--I</b> 78:3 <b>wouldn't</b> 36:18 64:10 67:4 68:6 110:13 124:5 <b>Wright</b> 19:17 28:6 <b>writer</b> 44:18,20 90:11 <b>writes</b> 110:9 <b>wrong</b> 52:24 <b>wrote</b> 44:19 57:19 62:3 <hr/> <b>X</b> <b>X</b> 47:23 <hr/> <b>Y</b> <b>yard</b> 142:21 <b>yeah</b> 38:25 40:8 46:5 54:3 58:17 59:20 78:16,21 80:7 81:25 82:5 92:1 93:9 114:7 118:1 122:3 125:12 135:7 <b>yeah--well</b> 31:16 <b>year</b> 39:16 79:17 102:15 126:11 <b>Year's</b> 68:22 <b>years</b> 40:15 50:16 78:7 92:18,18,18 102:15,16,17,17 105:13 109:13 <b>Yep</b> 45:7 <b>Yes--</b> 126:13 <b>you--</b> 96:5 <b>you--I</b> 75:3 91:20 <b>YOUNG</b> 19:24 <b>your--</b> 68:8 <b>your--get</b> 51:3 <b>your--well</b> 83:3	<hr/> <b>Z</b> <b>zero</b> 72:2 82:8 142:25 156:15,19 <b>zone</b> 94:21,24 <hr/> <b>0</b> <b>02</b> 22:18 <b>040</b> 57:6,13 <b>050</b> 63:10 <b>07</b> 106:8,11,15 <hr/> <b>1</b> <b>1</b> 21:22 23:23 24:16 24:17,24,24 39:6 57:10 64:18 88:7 102:14 103:1,16 146:8,10 154:5 <b>1-5</b> 23:6 <b>1.1</b> 138:11 <b>1/10th</b> 109:6,6,7 <b>10</b> 22:13 71:4 102:23 107:4 114:16 128:21,23 149:23 151:8 155:5 157:13 <b>10-29-07</b> 21:8 <b>10:17</b> 71:10 <b>10:29</b> 71:10 <b>10:45</b> 71:7 <b>100</b> 138:23 <b>101</b> 138:12 <b>102</b> 20:7 26:19,22 <b>104</b> 20:7 25:10 <b>106</b> 25:23 <b>11</b> 22:15,20 25:22 48:4 102:23 103:5 117:2 150:7 <b>11-29-18</b> 22:17 <b>11:14</b> 100:22 <b>11:27</b> 100:22 <b>110</b> 23:16 24:5 <b>113</b> 21:8,10 <b>114</b> 21:8 25:10 <b>117</b> 25:10 <b>12</b> 109:13 130:4,18 <b>12-10-18</b> 22:19	<b>12-11-18</b> 21:17,24 <b>12:13</b> 129:10 <b>12:27</b> 135:1,11 <b>12:28</b> 135:8 <b>124</b> 26:19 <b>128</b> 26:19 <b>13</b> 103:7 <b>132</b> 25:11 <b>133</b> 20:9 <b>136</b> 20:8 <b>137</b> 20:10 <b>139</b> 24:7 <b>14</b> 22:10 102:14 103:16 125:1 151:10 <b>140</b> 20:11 24:5,7 <b>1400</b> 19:8 <b>144</b> 23:16,20 <b>145</b> 20:12 <b>146</b> 20:12 24:8 <b>147</b> 24:18 <b>148</b> 24:18 <b>15</b> 124:25 132:22 133:23 142:3,5,6 151:22 <b>153</b> 20:13 <b>159</b> 18:11 <b>15th</b> 125:7 <b>16</b> 24:20 133:22 149:20 <b>17</b> 117:2 132:21,21 155:18 <b>17--and</b> 114:16 <b>18</b> 18:11 133:22 <b>19</b> 25:12 37:8 108:15,15,17 139:25 141:2,6 151:22 <b>19--Furthermore...</b> 37:9 <b>19:19</b> 129:10 <b>1A</b> 57:6,13 63:11 <b>1C</b> 58:25 <b>1E</b> 59:22 <b>1T--hold</b> 144:9	<hr/> <b>2</b> <b>2</b> 21:7 22:22 25:17 45:8 48:1 52:17 53:4,7 57:22,25 58:1,6,7 72:23 103:5,7 114:3,6 <b>2--I'm</b> 140:22 <b>2-4</b> 25:6 <b>2,500</b> 67:24 <b>2,500.00</b> 67:20 <b>2:00</b> 135:9,11,13 <b>2:34</b> 155:24 <b>2:37</b> 155:24 <b>2:39</b> 158:2 <b>20-page</b> 156:4 <b>200</b> 138:23 <b>2007</b> 106:8,15 111:5 113:21,24 118:17,24 <b>2007--</b> 111:4 <b>2010</b> 105:16,22 106:9 118:23 <b>2015</b> 146:18 <b>2017</b> 31:17 79:23 142:16 <b>2019</b> 18:14 22:12 27:1,7 113:23 140:21 <b>204</b> 114:7 <b>206</b> 19:14,19 <b>20X</b> 57:9,10 <b>21</b> 25:15 37:8 <b>2287</b> 18:25 159:7 <b>23</b> 102:23 142:15 142:17,22 <b>23's</b> 142:18 <b>25</b> 40:9 <b>250</b> 109:6 114:8,12 <b>26,000</b> 29:21 <b>28,000</b> 29:22 <b>28A</b> 41:18 42:2 <b>28th</b> 140:12 <b>29</b> 40:20 <hr/> <b>3</b>
--	--	--	---	---

<p><b>3</b> 20:23,25 23:21                  26:12 41:18 54:5                  57:5,11,12 58:24                  65:24 72:19 73:10                  74:10 102:23                  103:5 110:7                  129:20,23,24                  130:13,16,17                  133:16,21 140:23                  140:23 142:5,6,17  <b>3,900.00</b> 84:14  <b>30</b> 20:4 21:12                  140:21 155:8,13                  157:18  <b>300.00</b> 81:17 82:6  <b>30th</b> 140:13  <b>31</b> 21:12  <b>33</b> 103:3  <b>3300</b> 19:18  <b>34</b> 103:1,2,3 141:2                  141:10  <b>35</b> 103:1,2  <b>35-</b> 65:25  <b>360</b> 19:5,10  <b>37</b> 21:12  <b>38</b> 25:25  <b>39</b> 22:18  <b>3A</b> 60:22</p> <hr/> <p style="text-align: center;"><b>4</b></p> <p><b>4</b> 23:19 25:7,20                  43:22,24 46:10                  55:2 60:22 62:20                  103:1 117:4,6                  128:7 139:25                  148:17  <b>4-A</b> 62:19  <b>4:00</b> 68:24 69:8  <b>400</b> 19:21  <b>40128</b> 19:9  <b>407</b> 125:1  <b>407-3300</b> 19:14  <b>41</b> 21:12 22:8  <b>425</b> 19:22  <b>43</b> 21:10  <b>448</b> 24:22</p>	<p><b>45</b> 21:10 22:17 23:8                  66:14  <b>458.20.250</b> 77:8  <b>458.21.018</b> 77:11  <b>46</b> 21:10  <b>47</b> 22:14  <b>48</b> 22:14  <b>480-70-421</b> 42:17  <b>4th</b> 156:4</p> <hr/> <p style="text-align: center;"><b>5</b></p> <p><b>5</b> 18:14 21:9,18,20                  23:7 27:1 52:15                  53:5 54:8 63:10                  80:19 84:3 103:2                  103:5,6,7 104:8                  104:10,12 130:12                  147:7  <b>5-15-19</b> 20:20,22                  20:24 21:4,6,8,10                  23:17,19,21,23                  25:11,14,17,19                  26:20  <b>5-3-19</b> 21:10  <b>5-8-19</b> 22:7  <b>5-minute</b> 128:22                  129:8  <b>5:00</b> 68:20  <b>50</b> 45:12 67:17                  108:23 118:8,12  <b>50-A</b> 45:8  <b>50-foot</b> 114:9  <b>50.00</b> 67:15  <b>500</b> 19:13  <b>51</b> 22:18  <b>510</b> 19:13  <b>52</b> 20:19 21:5  <b>52,000</b> 29:20  <b>53</b> 23:5 32:25 88:7                  123:5 124:14,15                  124:18 140:25                  141:1,8,23  <b>54</b> 23:5  <b>56</b> 22:23  <b>58,000</b> 29:21  <b>5T</b> 130:11</p>	<p><b>5th</b> 27:7</p> <hr/> <p style="text-align: center;"><b>6</b></p> <p><b>6</b> 20:21 21:11,24                  23:17 26:9,17                  31:6 58:7 103:3,5                  103:9 149:20  <b>6-11-19</b> 24:16  <b>6-13-19</b> 22:10  <b>6-28-10</b> 24:6  <b>6-28-19</b> 21:13                  25:22  <b>6/28/19</b> 26:23  <b>621</b> 18:18 19:4  <b>64-gallon</b> 65:25  <b>664-1136</b> 19:5  <b>664-1225</b> 19:10  <b>6X</b> 106:19</p> <hr/> <p style="text-align: center;"><b>7</b></p> <p><b>7</b> 22:7 24:6 30:20                  31:3,4 37:7,7,8                  39:5,5 40:9 41:4                  150:6  <b>7--sorry</b> 37:8  <b>7-21-10</b> 22:22  <b>7-29-19</b> 22:24 23:6                  23:9 24:19  <b>7-30-19</b> 24:8  <b>72</b> 21:16  <b>720</b> 19:21  <b>74</b> 21:21  <b>757-8259</b> 19:19</p> <hr/> <p style="text-align: center;"><b>8</b></p> <p><b>8</b> 21:13 22:24 24:8                  26:14,23 30:23,24                  31:6 32:16 41:1,2                  41:3 43:24 47:16                  47:18,23 48:4                  80:21 148:16,18                  150:16  <b>8-31-07</b> 25:24  <b>8:00</b> 68:20  <b>80</b> 21:16 105:2,4                  108:9 134:2</p>	<p><b>825-2003</b> 19:22  <b>84</b> 21:19  <b>86</b> 20:5  <b>89-page</b> 93:4  <b>8CX</b> 119:17,23                  122:3  <b>8T</b> 30:23 39:4</p> <hr/> <p style="text-align: center;"><b>9</b></p> <p><b>9</b> 23:10 26:21                  111:17 129:20,24                  129:25 151:2  <b>9.45</b> 22:23  <b>9:05</b> 27:7  <b>9:06</b> 18:16 27:2  <b>91</b> 22:14  <b>92</b> 23:5  <b>920</b> 19:18  <b>97</b> 20:5  <b>98033-8136</b> 19:22  <b>98101</b> 19:14  <b>98104</b> 19:18  <b>98503</b> 18:18 19:4  <b>98504</b> 19:9  <b>9X</b> 72:24,25</p>
--	---	--	--