

Before the  
Washington Utilities and Transportation Commission

In the Matter of the Application of Waste Management of Washington, Inc.  
D/B/A WM Healthcare Solutions of Washington  
Docket No. TG-120033

DIRECT TESTIMONY OF JULIE SELL

On behalf of Waste Management of Washington, Inc.

October 1, 2012

Direct Testimony of Julie Sell

1 **Q. Please state your name and business address.**

2 A. My name is Julie Sell. My business address is 939 Caroline Street, Port Angeles, WA  
3 98362.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by Olympic Medical Center as Emergency Preparedness Coordinator.

6 **Q. Would you please describe your educational background and professional  
7 employment experience?**

8 A. I have worked for the Olympic Medical Center for three years in the Disaster  
9 Preparedness Department and have been the Coordinator for a year and a half.

10 **Q. What are your primary responsibilities for Olympic Medical Center?**

11 A. I am responsible for disaster preparedness planning and education as well as hazardous  
12 materials and pharmaceutical waste disposal, including managing the collection of  
13 Olympic Medical Center's regulated biomedical waste ("RMW") by the hauler.

14 **Q. What are the subjects of the testimony you are offering today?**

15 A. I will testify about the reasons why Olympic Medical Center supports Waste  
16 Management of Washington, Inc.'s application for statewide authority to provide RMW  
17 services.

18 **Q. Please describe Olympic Medical Center's facilities.**

19 A. Olympic Medical Center has a hospital and seven clinics in Port Angeles along with  
20 four clinics in Sequim. We generate RMW at the hospital as well as the primary care  
21 and specialty clinics and our orthopedic clinics.

22 **Q. Who provides Olympic Medical Center RMW service?**

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1 A. Olympic Medical Center contracts with Stericycle of Washington, Inc. to provide RMW  
2 service.

3 **Q. Does Olympic Medical Center support Waste Management's application for**  
4 **statewide authority?**

5 A. Yes.

6 **Q. Why does Olympic Medical Center support this application?**

7 A. At present, Olympic Medical Center has only one option for RMW service. Olympic  
8 Medical Center has been dissatisfied with Stericycle's process for scheduling collection.  
9 Olympic Medical Center has no local Stericycle contact to arrange for scheduling but  
10 must make arrangements with employees of Stericycle's corporate parent on the east  
11 coast. This commonly results in the need to make follow up requests before Stericycle  
12 will make a requested collection. On a couple occasions, Stericycle did not make the  
13 requested RMW collection which created a significant problem and concern for  
14 Olympic Medical Center as it had to maintain the RMW on site. Olympic Medical  
15 Center wants to have another option for its RMW service to ensure that it gets the best  
16 possible service at the most competitive price. Without any alternative now, Olympic  
17 Medical Center has no ability to exert leverage over Stericycle.

18 **Q. Does this conclude your direct testimony?**

19 A. Yes.  
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