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| NATURAL GAS SCHEDULE NO. 183 |
| Natural Gas Conservation Service (Continued) |

1. **Performance Basis** refers to the Company determining energy savings through direct measurement of energy usage and/or the use of efficiency indicators.
2. **Prescriptive Basis** refers to the Company using a standard energy savings amount for a Measure rather than individually calculating energy savings for each specific installation.
3. **Process Efficiency Improvement** refers to operational and/or equipment changes to improve the energy efficiency of industrial and commercial processes, not including comfort conditioning.
4. **Simple Payback** is the estimated installed cost of the energy efficiency Measure divided by the estimated annual dollar savings to the Customer from the Measure.
5. **Quantifiable Benefits (or Costs):** Non-energy benefits of undertaking energy efficiency improvements, as determined by society or the utility. Benefits (or costs) may include, but are not limited to, water usage savings or maintenance savings that may be quantified in dollar value. The Company may use these Quantifiable Benefits (or Costs) to demonstrate cost-effectiveness based on the Total Resource Cost Test.
6. **Site-Specific Basis** refers to the Company calculating energy savings using the engineering savings determined for each site.
7. **Total Resource Cost** is the cost to the Customer and/or other party costs to install or have installed approved Measures, plus Utility Costs and minus Quantifiable Benefits (or Costs).

(M) Transferred from Sheet No. 1183-B

(K) Transferred to Sheet No. 1183-D (Continued on Sheet No. 1183-D