

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

DOCKET NO. UG-11 \_\_\_\_\_

EXHIBIT NO. \_\_\_\_ (KJC-2)

KEVIN J. CHRISTIE

REPRESENTING AVISTA CORPORATION

2009

# Natural Gas Integrated Resource Plan



December 31, 2009  
[www.avistautilities.com](http://www.avistautilities.com)





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## **SAFE HARBOR STATEMENT**

This document contains forward-looking statements. Such statements are subject to a variety of risks, uncertainties and other factors, most of which are beyond the Company's control, and many of which could have a significant impact on the Company's operations, results of operations and financial condition, and could cause actual results to differ materially from those anticipated.

For a further discussion of these factors and other important factors, please refer to the Company's reports filed with the Securities and Exchange Commission which are available on our website at [www.avistacorp.com](http://www.avistacorp.com). The Company undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances that occur after the date on which such statement is made or to reflect the occurrence of unanticipated events.

## 2009 IRP KEY MESSAGES

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- Avista has a diversified portfolio of existing natural gas supply resources including owned and contracted storage, firm capacity rights on six pipelines and purchase contracts from several different supply basins. Our philosophy is to reliably provide natural gas to customers with an appropriate balance of price stability and prudent cost.
- Avista's 2009 Integrated Resource Plan (IRP) forecasts lower demand for all service territories than our 2007 plan. These reductions are driven mainly by lower growth rates in our service territories than originally anticipated as a result of the severe economic downturn during this IRP cycle.
- Additional resource needs do not occur until well into the future. In Oregon, resource deficits occur in 2018-2019 and in Washington and Idaho in 2022-2023. The deficits are driven primarily by demand growth averaging 1.4 percent and 1.0 percent per year in the respective jurisdictions. Customer accounts are expected to grow at an annual average rate of 2.5 percent and 2.2 percent, respectively. Our plan indicates incremental pipeline transportation capacity is the preferred resource to meet the identified needs.
- An important risk with the identified future resource deficits is the relatively flat slope of forecasted demand growth. Implied in this outlook is existing resources will be sufficient for quite some time to meet demand. However, should demand growth accelerate, the steepening of the demand curve could quickly accelerate resource shortages by several years. This "flat demand risk" requires that we closely monitor signs of accelerating demand and carefully evaluate lead times to acquire preferred incremental resources.
- Other risks we evaluated include price elasticity variability, climate change policy uncertainty, long-term availability of supply, weather planning standard alternatives and cost escalation risks/lead times when acquiring resources.
- Conservation programs are an integral component of our IRP process, as these programs result in multiple benefits including reduced customers' bills, reduced supply-side resource needs and reduced greenhouse gas (GHG) emissions. Avista's long-time commitment to energy conservation and efficiency is founded in the belief that these benefits make acquiring cost effective conservation resources the single best strategy for minimizing energy service costs to our customers while promoting a cleaner environment.
- We have identified first-year conservation goals of 2,193,300 therms for our North Division (Washington and Idaho) and 303,300 therms for our South Division (Oregon).
- The IRP identifies and establishes an Action Plan that continues to guide us toward the risk-adjusted, least-cost method of providing service to our natural gas customers. Included in this Action Plan are efforts to improve price elasticity modeling, monitor trends for Canadian natural gas imports, and goals for demand-side management.

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## LIST OF ACRONYMS

|          |  |
|----------|--|
| AGA      | American Gas Association                         |
| DSM      | Demand-Side Management*                          |
| Dth      | Dekatherm*                                       |
| EIA      | Energy Information Administration                |
| FERC     | Federal Energy Regulatory Commission*            |
| GTN      | Gas Transmission Northwest*                      |
| GHG      | Greenhouse Gas                                   |
| HDD      | Heating Degree Day*                              |
| HP       | High Pressure                                    |
| IRP      | Integrated Resource Plan*                        |
| LNG      | Liquefied Natural Gas*                           |
| Mmbtu    | Million British Thermal Units*                   |
| NOAA     | National Oceanic and Atmospheric Administration* |
| NPCC     | Northwest Power and Conservation Council*        |
| NWP      | Williams - Northwest Pipeline*                   |
| NYMEX    | New York Mercantile Exchange*                    |
| Psig     | Pounds per Square Inch Gauge*                    |
| PVRR     | Present Value Revenue Requirement                |
| TAC      | Technical Advisory Committee*                    |
| TRC      | Total Resource Cost                              |
| Triple E | External Energy Efficiency Board                 |
| WCSB     | Western Canadian Sedimentary Basin               |

\* Glossary contains additional information.

## CHAPTER 1 – EXECUTIVE SUMMARY

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Avista's 2009 Natural Gas Integrated Resource Plan (IRP) identifies a strategic natural gas resource portfolio that meets future customer demand requirements. The formal exercise of bringing together customer demand forecasts with comprehensive analyses of resource options, including supply-side resources and demand-side measures, is valuable to Avista, its customers, Regulatory Commissions and other stakeholders for long-range planning.

The IRP identifies and establishes an Action Plan to steer Avista toward the least-cost method of providing service to our natural gas customers. There are other factors that must be considered besides cost within the context of least-cost planning, including an assessment of risks associated with each alternative as well as environmental and regulatory issues. Actions resulting from the IRP process represent risk-adjusted, least-cost results, which we refer to as best cost/risk resources.

### IRP PROCESS AND STAKEHOLDER INVOLVEMENT

The IRP is a coordinated effort by several Avista departments along with input from our Technical Advisory Committee (TAC) which includes Commission Staff, peer utilities, customers and other stakeholders. This group is a vital component of our IRP process, as it provides a forum for idea exchange that communicates multiple perspectives, identifies issues and risks and improves analytical methods. Topics discussed include natural gas demand forecasts, demand-side management (DSM), supply-side resources, computer modeling tools and distribution planning. The end result is an integrated resource portfolio designed to serve our customers' natural gas needs well into the future while balancing cost and risk.

### PLANNING ENVIRONMENT

This IRP was developed during a two-year period in which an international credit crisis severely disrupted the United States and global economy. Long-term effects on the natural gas industry are uncertain, prompting us to consider a wider range of scenarios to evaluate and prepare for a broad spectrum of potential outcomes. We examined key assumptions and historical trends, questioning how they might be impacted by the economic environment which is ambiguous, fluid and evolving. We have sought to perform analysis and modeling that not only looks at "what happened?" but also asks "what if?" to understand possible outcomes. Over time, as more becomes known about this uncertain period, some of our scenarios may differ substantially from subsequent actual results. Nonetheless, the trade-off of examining a broad range of possibilities with stretched assumptions is preferable to a narrower analysis of more-likely outcomes that could completely miss a less probable future.

## DEMAND FORECASTS

For this IRP, we define eight demand areas, which are structured around the transportation resources that serve them. These demand areas are aggregated into four service territories (Washington/Idaho, Medford/Roseburg, Oregon, Klamath Falls, Oregon and La Grande, Oregon) and further summarized into two divisions (North and South) for presentation throughout this IRP.

Avista’s approach to demand forecasting focuses on customer growth and use per customer as the base components of demand. We recognize and have accounted for weather as a fundamental demand-influencing factor as well. We also studied other factors that influence demand including population, employment trends, age and income demographics, construction trends, conservation technology, new uses development (e.g. natural gas vehicles) and use per customer trends.

Recognizing customers adjust consumption in response to price, we also analyzed factors that influence natural gas prices and demand through price elasticity. These included unconventional natural gas production trends, climate change policies and legislation, Canadian import trends, potential drilling restrictions and alternate price forecasts.

We developed a historical based reference case and conducted sensitivity analysis on key demand drivers by varying assumptions to understand how demand changes. Using this information and incorporating input from the TAC, we formed several alternate demand scenarios for detailed analysis. Table 1.1 summarizes these scenarios, which do not represent the maximum bounds of possible cases, but frame a broad range of potential outcomes. Within this range, we define an Expected Case which we view as the most likely scenario.

| Table 1.1<br>Alternate Demand Scenarios |
|---|
| Expected Case                           |
| High Growth, Low Price                  |
| Low Growth, High Price                  |
| Green Future                            |
| Alternate Weather Standard              |
| Supply Constraints                      |

Avista uses the IRP process to develop two primary types of demand forecasts — annual average daily and peak day. Annual average daily demand forecasts are useful for preparing revenue budgets, developing natural gas procurement plans and preparing purchased gas adjustment filings. Peak day demand forecasts are critical for determining the adequacy of existing resources or the timing for new resource acquisitions to meet our customers’ natural gas needs in extreme weather conditions. The demand forecasts from the Expected Case revealed:

**Annual Average Daily Demand** – Average day, system-wide core demand is projected to increase from an average of 96,160 dekatherms per day (Dth/day) in 2009-2010 to 117,660 Dth/day in 2028-2029. This is an annual average growth rate of 1.1 percent and is net of projected conservation savings from DSM programs<sup>1</sup>.

**Peak Day Demand** – Coincidental peak day, system-wide core demand is projected to increase from a peak of 365,720 Dth/day in 2009-2010 to 474,670 Dth/day in 2028-2029. Forecasted non coincidental peak day demand peaks at 341,850 Dth/day in 2009-2010 and increases to 440,630 Dth/day in 2028-2029, a 1.3 percent compounded growth rate in peak day requirements. This is also net of projected conservation savings from DSM programs.

Figure 1.1 shows forecasted system-wide **annual average daily demand** for the six main scenarios modeled over the planning horizon.

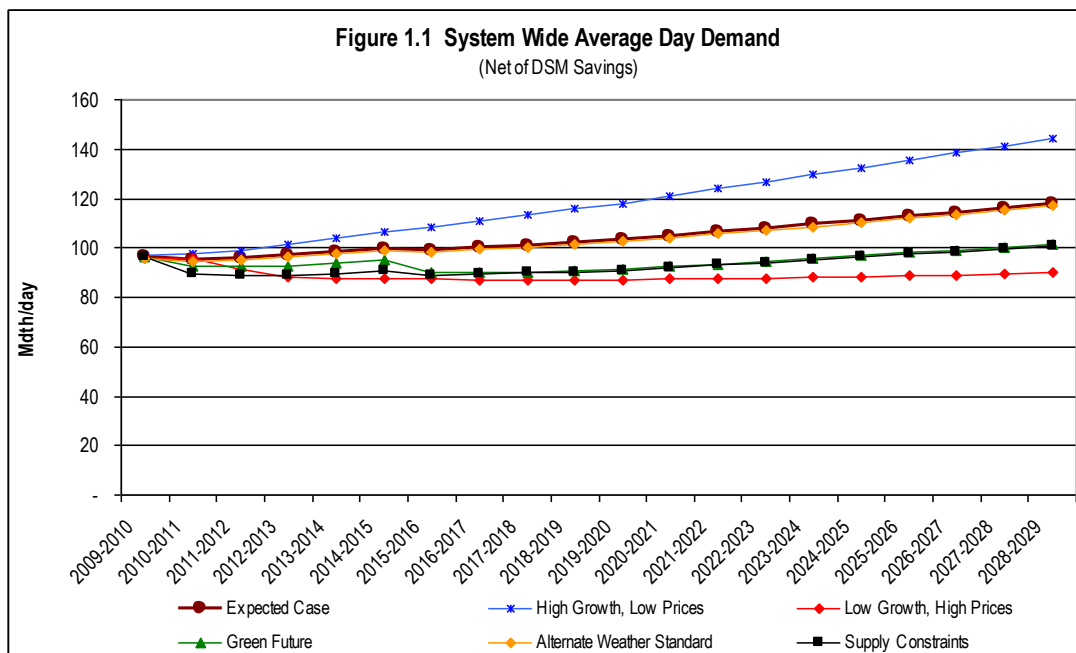
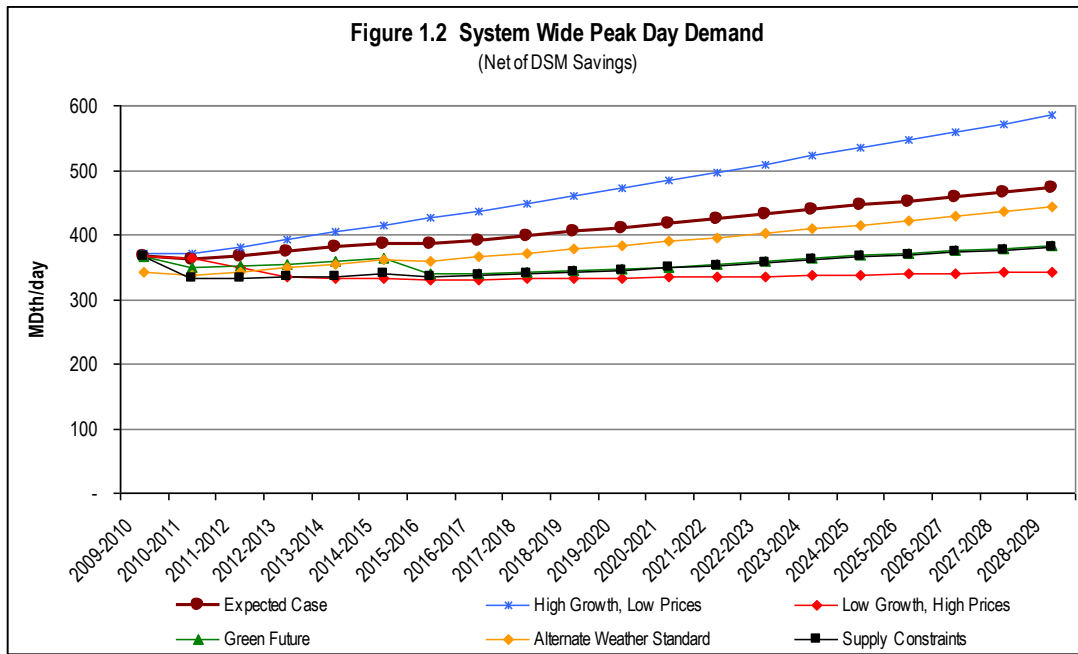


Figure 1.2 shows forecasted system-wide **peak day demand** for the six main scenarios modeled over the planning horizon.

<sup>1</sup> Appendix 3.9 shows gross demand, DSM savings, and net demand.

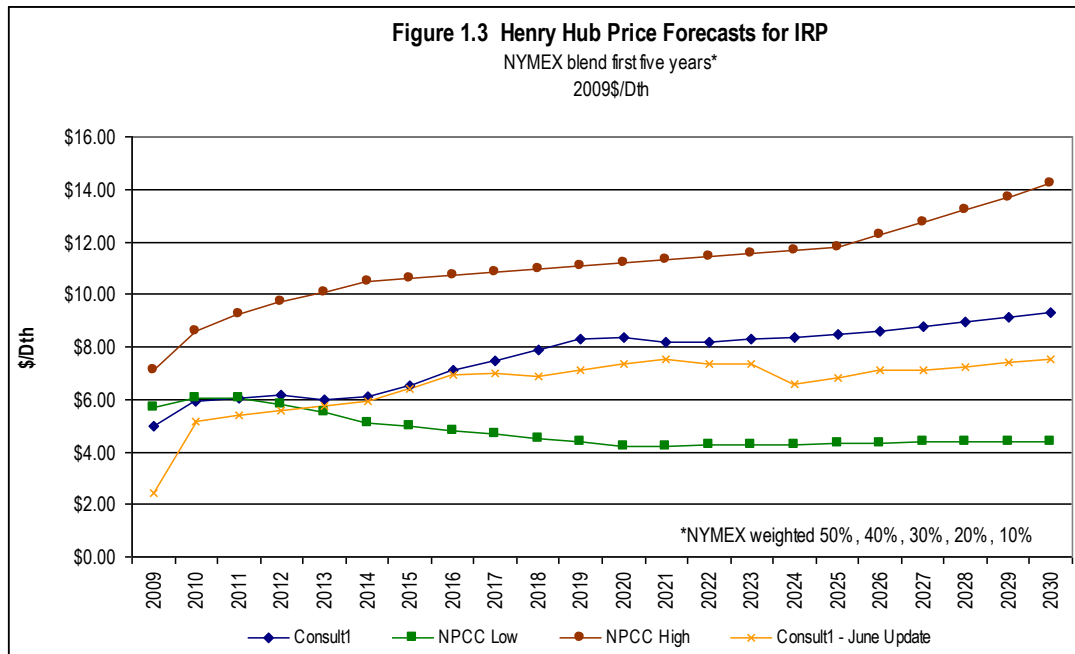


## NATURAL GAS PRICE FORECASTS

Natural gas prices are a fundamental component of integrated resource planning. The commodity price is a significant component of the total resource cost of a resource option. This affects the avoided cost threshold for determining cost effectiveness of conservation measures. The price of natural gas influences the consumption of natural gas by customers, so we included price elasticity analysis in our evaluation of demand.

The outlook for natural gas prices has changed dramatically over the recent planning cycle because of several influential events and trends affecting the natural gas industry. Most notable is the severe economic recession triggered by the global credit crisis. Other significant influences include expectations of prolific shale gas production and increased natural gas-fired power generation as anticipated climate change legislation encourages replacement of coal burning power plants. The outlook for these and other factors has evolved rapidly in the midst of significant uncertainty precipitating wide swings and frequent updates to the natural gas price forecasts we monitor.

Although we do not believe we can accurately predict future prices for the 20-year horizon of this IRP, we have reviewed several price forecasts from credible sources and have selected high, medium and low price forecasts to represent aggressive but reasonable pricing possibilities for our analysis. Figure 1.3 depicts the price forecasts used in our IRP. Continuing our theme of stretching modeling assumptions to better prepare for an uncertain environment, the price curves have considerable variation.



In modeling a consumption response to these price curves, we developed high, medium and low price elasticity response factors to be applied under various scenarios. We have assumed a low response to prices in our Expected Case, partly based on a conservative assumption that tight economic conditions and declining real estate values may deter many customers from investing in long-term capital intensive conservation measures in the near term. We will monitor this assumption over the next IRP cycle and make any necessary adjustments.

## EXISTING AND POTENTIAL RESOURCES

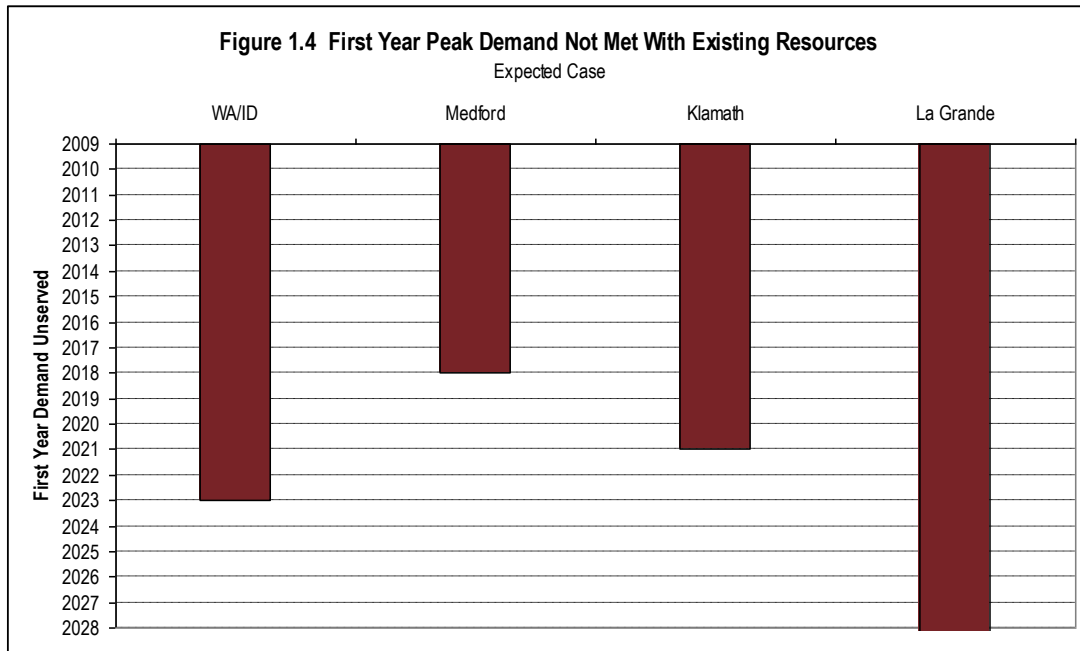
Avista has a diversified portfolio of natural gas supply resources, including contracts to purchase natural gas from several different supply basins, owned and contracted storage enabling flexibility and diversity of supply sources, and firm capacity rights on six pipelines enabling delivery of supply to our service territory city gates. For potential resource additions, we also evaluate incremental pipeline transportation, storage options, distribution enhancements and various forms of liquefied natural gas storage or service.

In our IRP process, we model a number of conservation measures that reduce demand if they prove to be cost effective over the planning horizon. Based on the projected natural gas prices and the estimated cost of alternative supply resources, our computer planning model (SENDOUT<sup>®</sup>) selects measures for further review and implementation. We actively promote these measures to our customers as one component of a comprehensive strategy to arrive at best cost/risk adjusted resources.



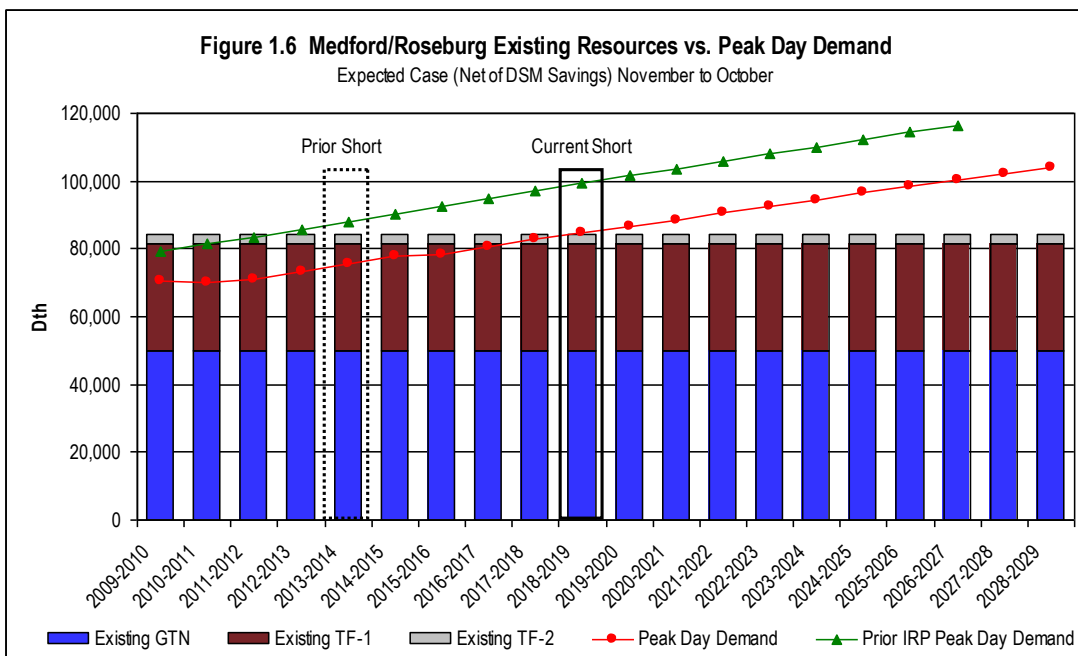
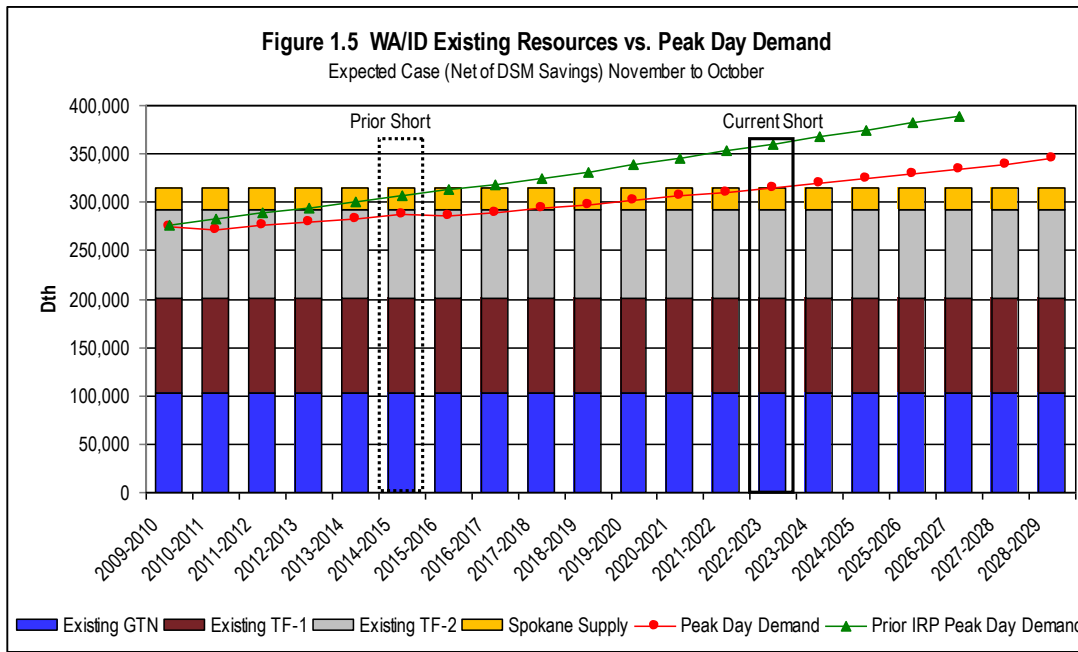
## RESOURCE NEEDS

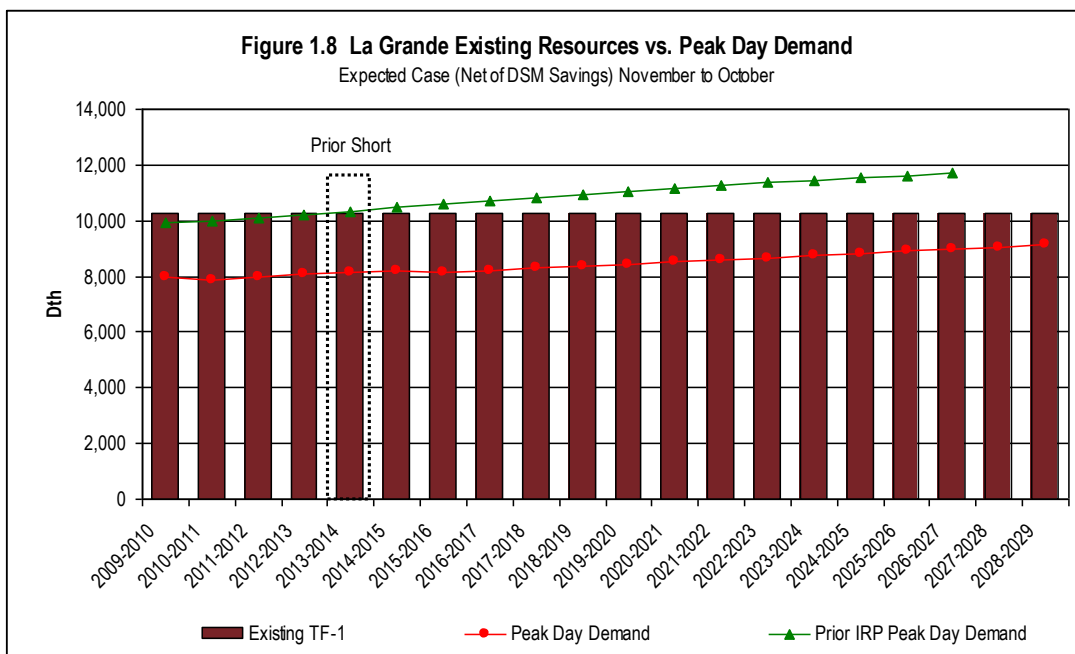
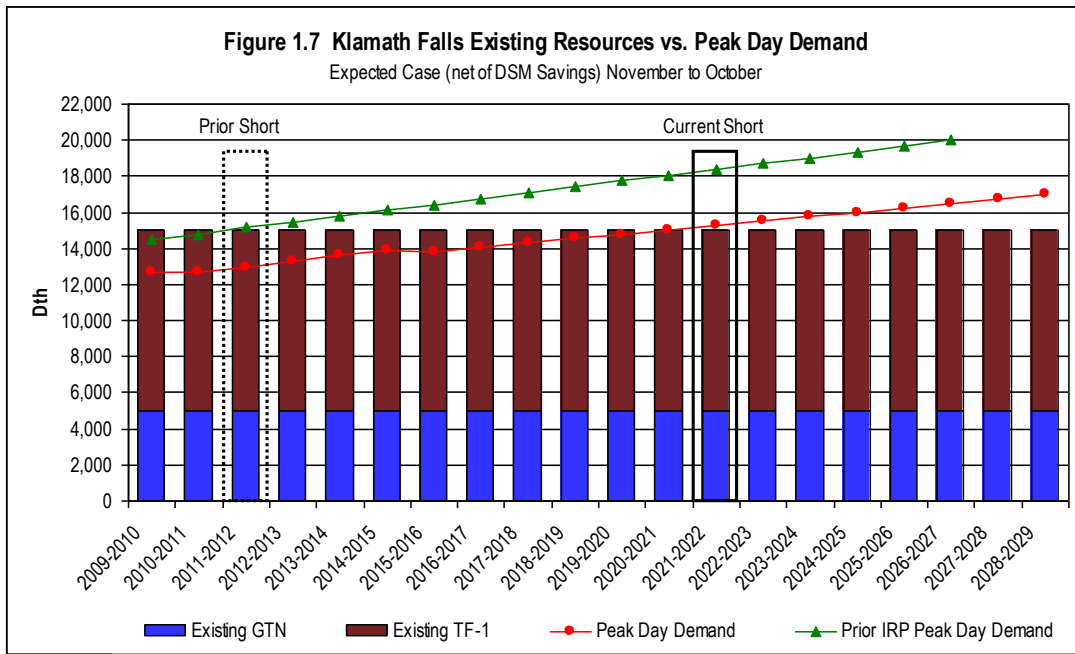
Using our Expected Case demand scenario matched with our Existing Resources supply scenario, we ran the case through the SENDOUT<sup>®</sup> computer model to determine when the first year peak day demand is not fully served. The results of this portfolio are summarized in Figure 1.4.



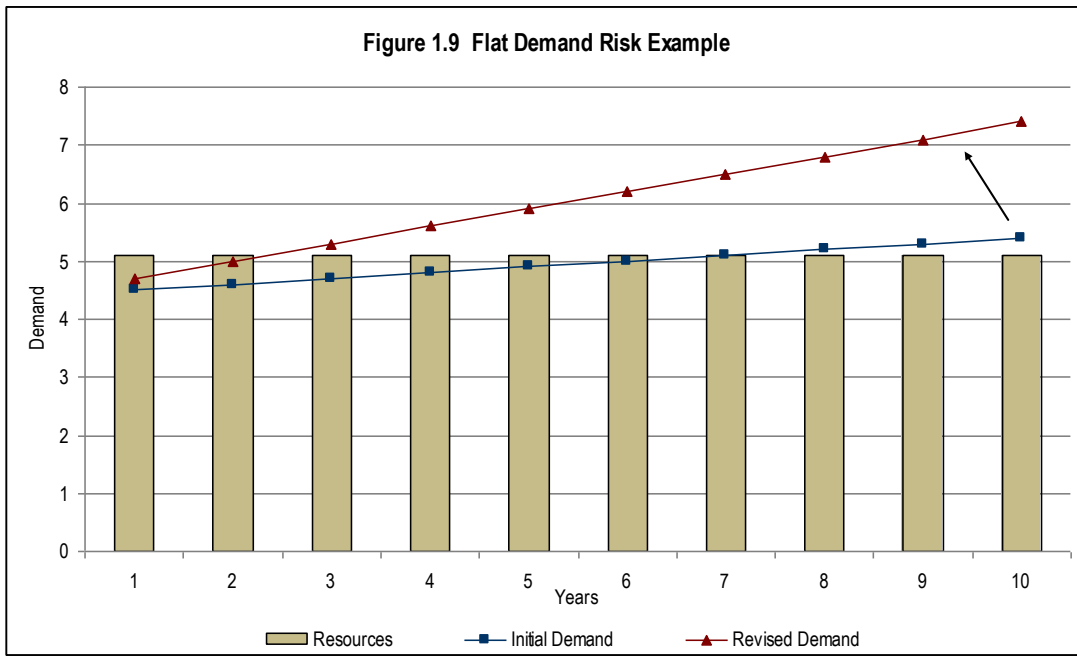
In the Expected Case for Washington and Idaho, this system first becomes unserved in 2023. In Oregon, the first unserved year is in Medford/Roseburg in 2018 followed by Klamath Falls in 2021. The La Grande system does not go unserved at any time during the 20-year planning horizon.

Figures 1.5 through 1.8 provide detailed illustrations of when our peak day demand first goes unserved by service territory for both this IRP and our prior IRP. These charts compare existing peak day resources to expected peak day demand by year and show timing and extent of resource deficiencies for the Expected Case. Given this information, it appears we have ample time to carefully monitor, plan and take action on potential resource additions.



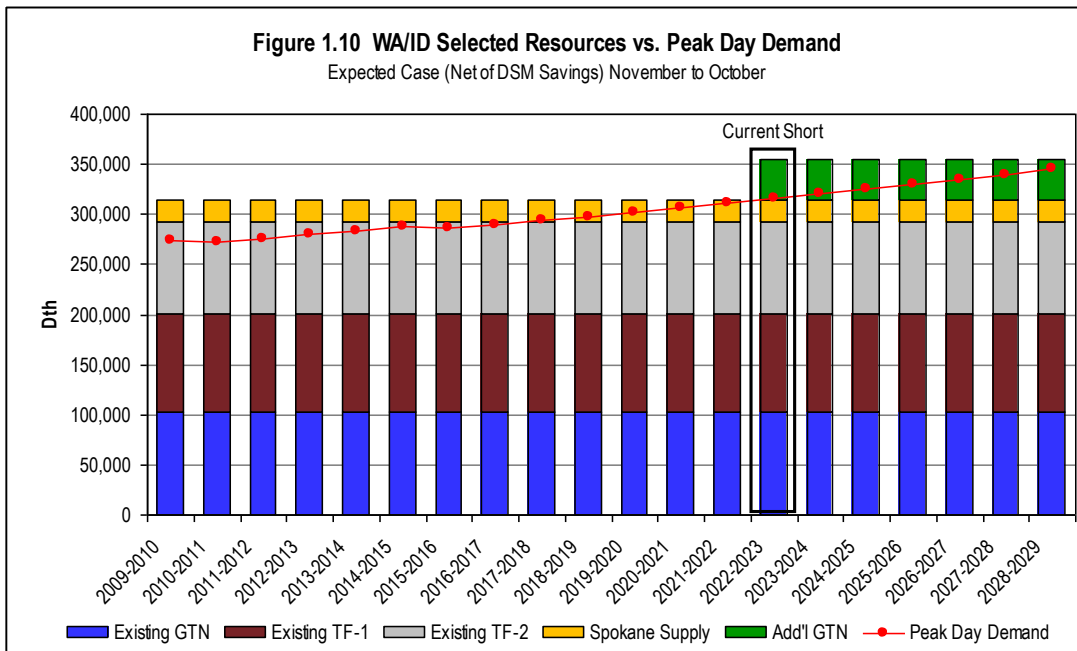


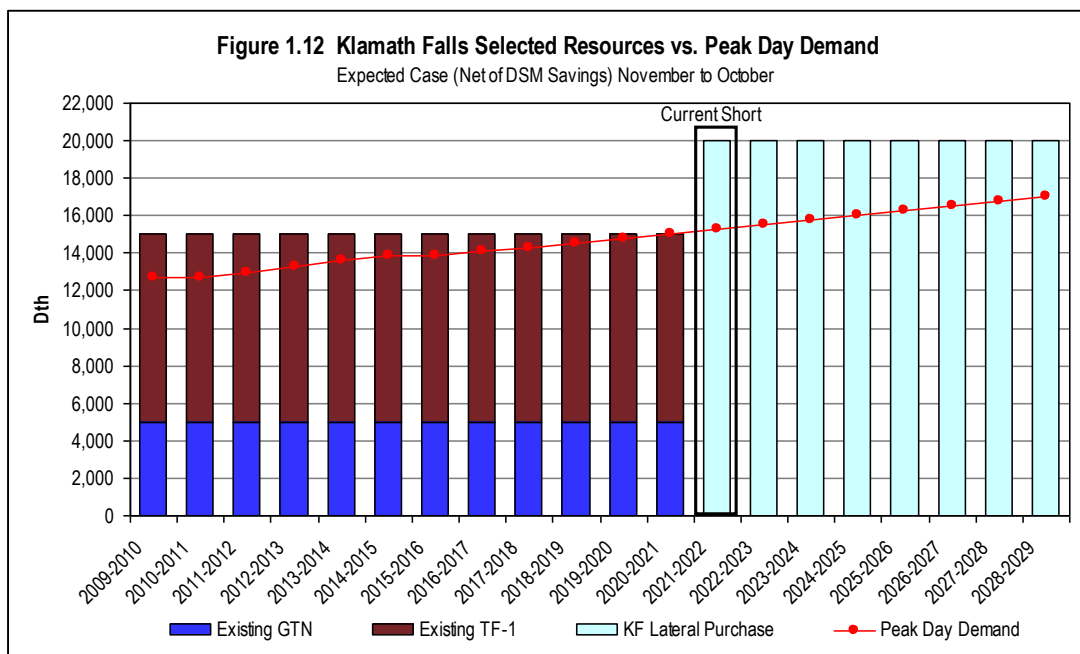
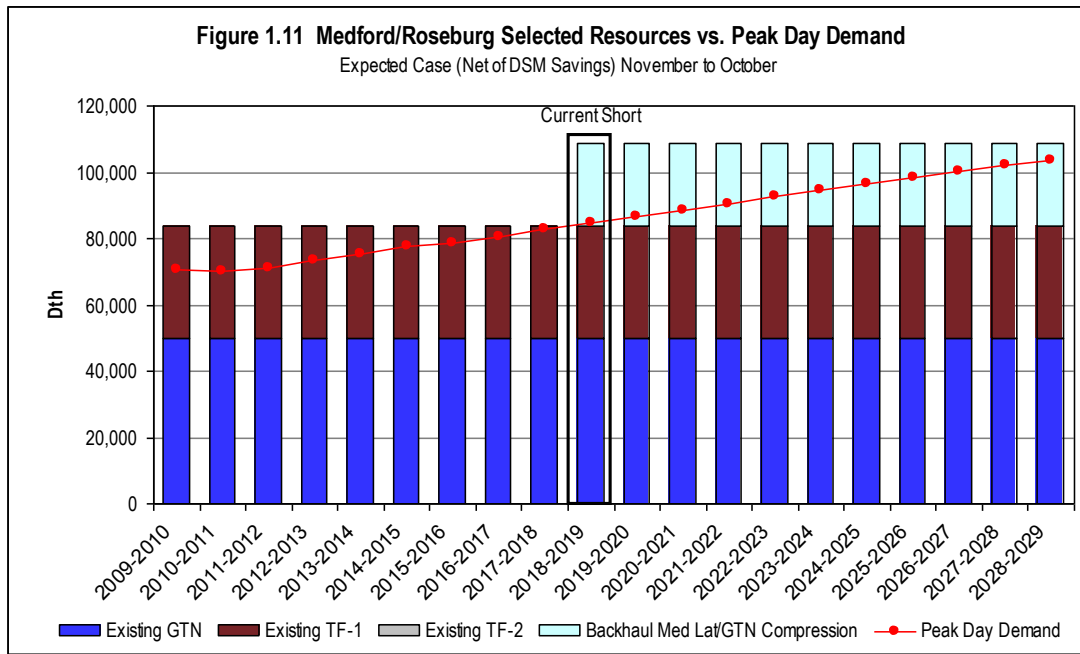
A critical risk with respect to our identified resource shortages is the slope of forecasted demand growth which is almost flat. This outlook implies that existing resources will be sufficient for quite some time to meet demand. However, if demand growth accelerates, the steeper demand curve could quickly accelerate resource shortages by several years. Figure 1.9 is a conceptual diagram that illustrates this risk. In this hypothetical example, a resource shortage does not occur until year eight in the initial demand case. However, the shortage dramatically accelerates by five years under the revised demand case to year three. This “flat demand risk” necessitates close monitoring of accelerating demand as well as careful evaluation of lead times to acquire the preferred incremental resource.



## RESOURCE SELECTIONS

The next step is to determine how to resolve resource deficiencies. For this step, we identified possible resource options and placed them into the SENDOUT<sup>®</sup> model to allow it to select the best cost/risk incremental resources over the 20-year planning horizon. Figures 1.10, 1.11 and 1.12 depict the best cost/risk portfolio selected by SENDOUT<sup>®</sup> to meet the identified resource shortages. As previously mentioned, the La Grande service territory does not have resource shortages over our planning horizon in the Expected Case.



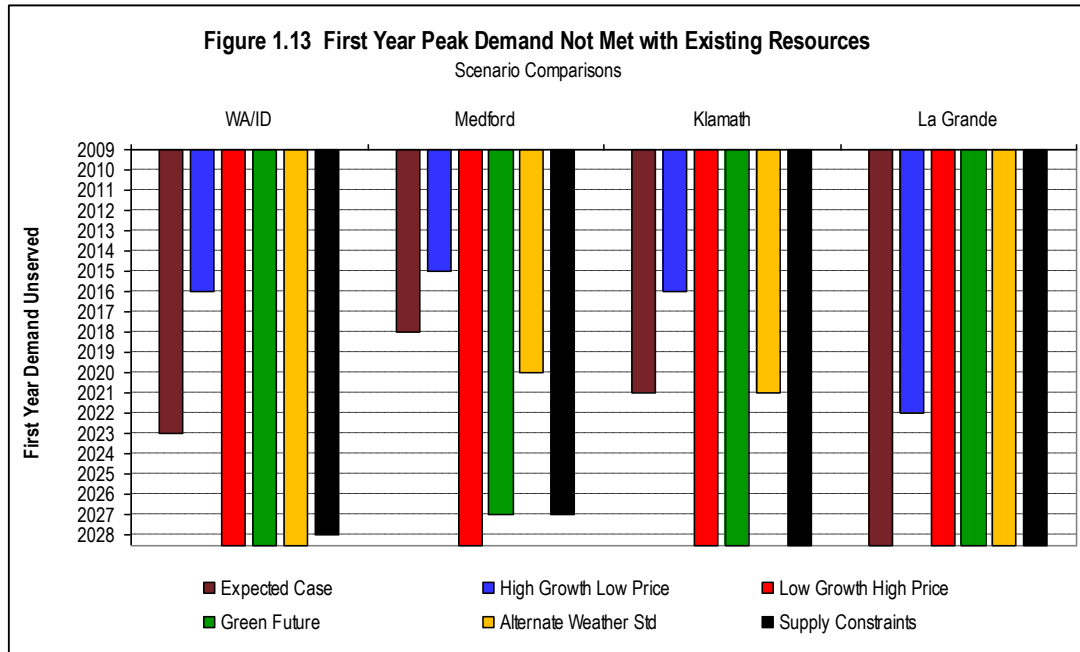


As indicated in the figures, after DSM savings, the model shows a general preference for incremental transportation resources from existing pipelines and supply basins to resolve resource shortages.

### ALTERNATE DEMAND SCENARIOS

We performed the same SENDOUT<sup>®</sup> process for five other demand scenarios, which identified first year unserved dates for each scenario by service territory (Figure 1.13). As expected, the High Growth, Low Price scenario has the most rapid growth and the earliest first year unserved dates. This

“steeper” demand somewhat lessens the “flat demand risk” discussed above, but the earlier unserved dates warrant close monitoring of demand trends and resource lead times.



Several scenarios indicate no resource deficiencies over the planning horizon due to very slow or even negative demand growth. A key reason for this is our price elasticity assumptions combined with price forecasts with steep price increases early in the planning horizon. This perfect storm combination produces a significant curtailment in total demand early in the forecast. A key question for these scenarios is whether this early price shock materializes as forecasted and, if so, is demand permanently curtailed as predicted in the price elastic response assumption. This condition also warrants close monitoring and comparison to actual results.

## ACTION PLAN

Our 2010-2011 Action Plan outlines activities identified by our IRP team, with advice from management and TAC members, for development and inclusion in the 2011 IRP. The purpose of these action items is to position Avista to provide the best cost/risk resource portfolio and to support and improve IRP planning. Key components of the Action Plan include:

- Monitor actual demand for indications of growth exceeding our forecast to respond aggressively to address potential accelerated resource deficiencies arising from exposure to “flat demand” risk. This includes researching and refining evaluation of resource alternatives, including implementation risk factors and timelines, updated cost estimates, feasibility assessments and targeting options for the service territories with nearer term unserved demand exposure.
- Analyze use per customer data and DSM program results for indications of price elasticity response trends that may have been influenced by evolving economic conditions. Investigate

contemporary analytical sources for information on natural gas price elasticity. Determine if the American Gas Association (AGA) will update its analytical work and/or consider hiring a third-party price elasticity study and assess interest of other utilities in pursuing a regional study.

- Continue cost effective demand-side solutions. In Washington and Idaho, conservation measures are targeted to reduce demand by 2,193,338 therms in the first year (2010). In Oregon, conservation measures are targeted to reduce demand by 303,300 therms in the first year. These goals represent an increase of 25 percent in Washington and Idaho and a nominal decrease of less than 1 percent in Oregon from the 2010 projected goals in the 2007 IRP.
- Research and engage a conservation consultant to perform an updated assessment of technical and achievable potential for conservation in our service territories prior to the 2011 IRP.
- Continue to monitor the discussion around diminishing Canadian natural gas imports and look for signals that indicate increased risk of disrupted supply given much of our supply comes from Canadian sources.
- Explore and evaluate alternative and additional forecasting methodologies for potential inclusion in our next IRP.
- Regularly meet with Commission Staff members to provide information on market activities and significant changes in assumptions and/or status of Avista activities related to the IRP or natural gas procurement practices.

## ISSUES AND CHALLENGES

Although we are satisfied with the planning, analysis and conclusions reached in this IRP, we recognize widespread uncertainty results in a heightened risk environment requiring diligent monitoring of the following issues and challenges:

### ECONOMIC UNCERTAINTY

The current economic downturn has been dramatic and has impacted near-term trends in economic activity. The potential influence on natural gas demand, DSM, infrastructure developments, commodity prices, credit terms and procurement practices in such an unsettled environment presents many forecasting challenges. Historical relationships may be altered or fundamentally changed. For example, customer changes in natural gas consumption may be driven as much by personal income changes as by natural gas prices. DSM initiatives could be enthusiastically pursued by more customers seeking savings on their energy costs while other customers may forego participation due to personal economic constraints. Tight credit markets, lower regional demand and community opposition could delay pipeline and other infrastructure projects. Alternatively, lower labor, materials and interest costs may prompt accelerated infrastructure investment.

In such an uncertain environment, there is more risk of unanticipated outcomes. Although we sought to capture many of these issues through a wide range of scenarios in our modeling and analysis,

monitoring will be required to see how events unfold and if there are outcomes we did not consider, requiring adjustment of our analysis and action.

## **CLIMATE CHANGE LEGISLATION**

Global economic growth earlier in the decade was partly driven by low cost debt and inexpensive energy. The two are not uncorrelated — robust growth usually depends on both. In hindsight, we now see this growth was vulnerable. Debt was improperly priced for risk while energy was underpriced for carbon emissions and other environmental concerns. As prices of debt and energy readjust to reflect these costs, economic growth will face strong headwinds. The emerging political dilemma will be how to facilitate this readjustment in a fragile economic climate.

When we initiated our IRP planning and analysis, federal climate change legislation appeared almost certain to pass with far reaching and long-term implications. We still believe some form of federal climate change legislation is likely to be enacted though the form, extent and timing continue to be uncertain. A cap and trade structure remains the most likely framework for greenhouse gas legislation. Economic issues aside, this complex structure has numerous design issues that must be addressed, including emissions target levels, phase in timeframes, allocation of allowances, availability of offsets, cost mitigation to customers and a host of implementation challenges.

By design, this legislation is meant to substantially alter the energy production and consumption landscape. Inherent in this new landscape is significant uncertainty in market behavior and acceptance, which can profoundly impact resource needs. Additional carbon mitigation costs may slow or reverse end user adoption of natural gas appliances and applications. Direct use initiatives may stall given significant regional hydro and other renewable electric resources will not be burdened with carbon costs. The integration of federal legislation with the regional Western Climate Initiative also remains uncertain. These example issues pose significant modeling and forecasting challenges.

To address these challenges, we worked closely with one of our energy industry consultants, leveraging their monitoring of climate change policy issues and in-depth research to develop our long-term price forecasts. This includes specific alternative price forecast scenarios that separately captured influences of potential carbon emissions legislation. We also conferred with and solicited ideas and feedback from Avista's electric resource planning team and the TAC to develop two carbon emission reduction sensitivities that were ultimately incorporated in each of our modeled scenarios. This provided useful findings and a solid base to continue analysis and monitoring developments in this important sphere going forward.

## **SEISMIC SUPPLY SHIFTS**

The main driver of North American natural gas production growth is now forecast to be unconventional gas, especially shale gas. Several new shale gas fields have been identified with many of the wells delivering impressive results. However, the reality is huge future volumes are being forecast for this resource, yet the long-term estimates for these resources remain relatively



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untested and unknown. Although we are encouraged by this progress, we will need to be prudently wary as well.

Burgeoning supply from international liquefied natural gas projects, which have been at least a half decade in the making, is just now coming on line. Significant capacity is being added as near-term global demand is diminished from the prospects of a lingering global recession. This, combined with the unconventional gas production supply surge, resulted in an unprecedented rapid collapse in prices. Although beneficial to end users in the near term, this dramatic volatility and uncertainty could cause long-term disruption in production, pipeline and storage capital investment exacerbating boom/bust cycles in the long term.

## **CONCLUSION**

Lower demand since our last IRP as well as slower forecasted demand in our Expected Case indicates no near-term need for additional supply-side resources. This will not diminish our efforts to encourage customer adoption of cost effective conservation measures consistent with our longstanding commitment to acquire demand-side resources. The IRP process has many objectives but foremost is to ensure that proper planning will enable us to continue delivering safe, reliable and economic natural gas service to our customers well into the future. We are confident this plan delivers on that objective.

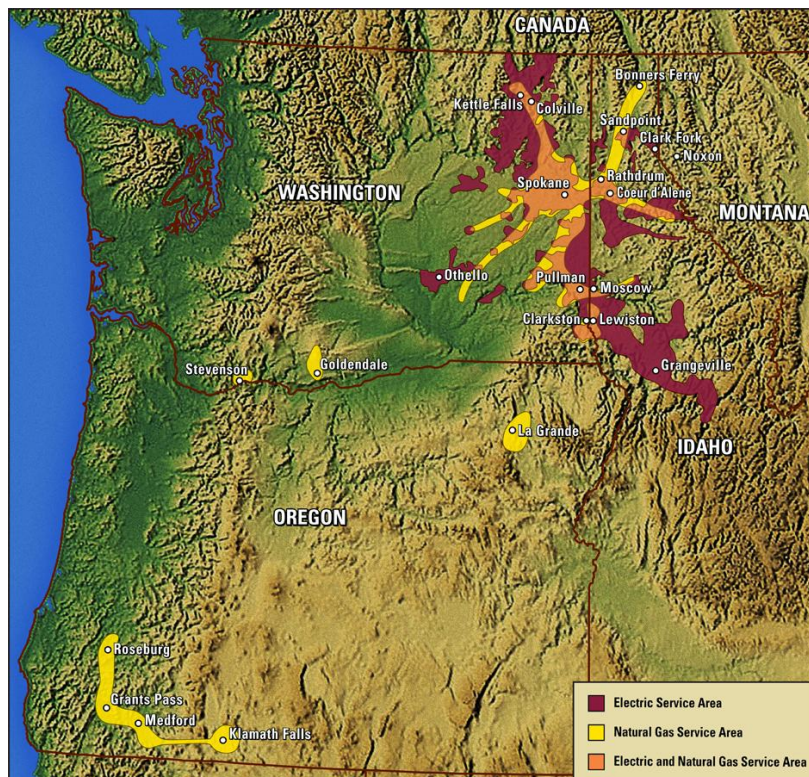
## CHAPTER 2 – INTRODUCTION

### OUR COMPANY

Avista is involved in the production, transmission and distribution of energy as well as other energy-related businesses. Avista was founded in 1889 as Washington Water Power and has been providing reliable, efficient and competitively priced energy to customers for nearly 120 years.

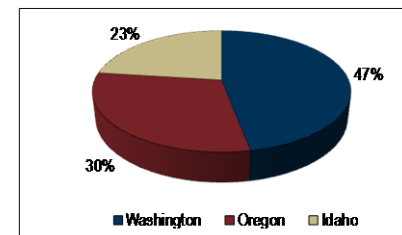
Avista entered the natural gas business with the purchase of Spokane Natural Gas Company in 1958. In 1970, we expanded into natural gas storage with Washington Natural Gas (now Puget Sound Energy) and El Paso Natural Gas (their interest subsequently purchased by Williams - Northwest Pipeline (NWP)) to develop the Jackson Prairie natural gas underground storage facility in Chehalis, Washington. In 1991, we added 63,000 customers with the acquisition of CP National Corporation's Oregon and California properties. Avista subsequently sold the California properties and its 18,000 South Lake Tahoe customers to Southwest Gas in 2005. Avista currently provides natural gas service to over 314,000 customers in eastern Washington, northern Idaho and several communities in northeast and southwest Oregon.

### SERVICE TERRITORIES AND NUMBER OF CUSTOMERS



**Natural Gas Customers  
as of Dec. 31, 2008**

|            |               |
|------------|---------------|
| Washington | 145,600       |
| Idaho      | 73,250        |
| Oregon     | <u>95,300</u> |
| Total      | 314,150       |



Avista manages its natural gas operations through two operating divisions – North and South:

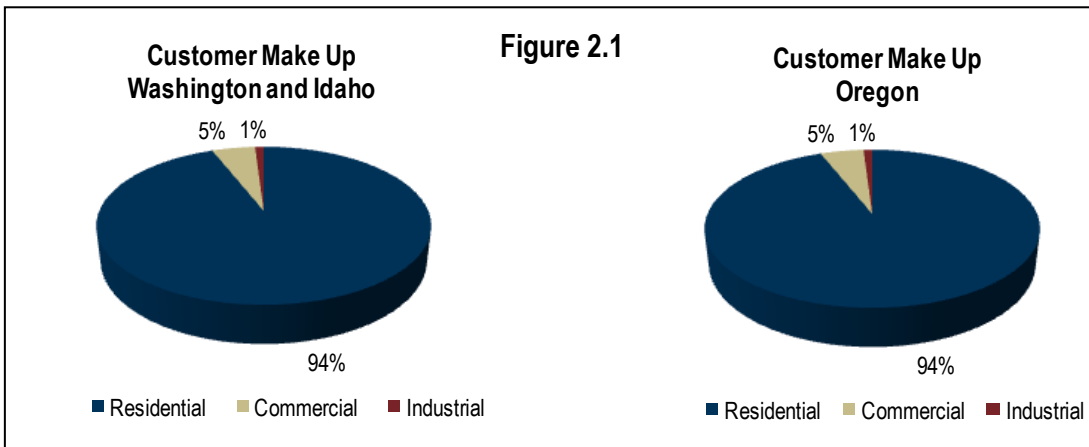
- The North Division covers about 26,000 square miles, primarily in eastern Washington and northern Idaho. Over 840,000 people live in Avista’s Washington/Idaho service area. It includes urban areas, farms, timberlands and the Coeur d’Alene mining district. Spokane is the largest metropolitan area with a regional population of approximately 450,000 followed by the Lewiston, Idaho/Clarkston, Washington area and Coeur d’Alene, Idaho. The North Division has about 74 miles of natural gas distribution mains and 5,000 miles of distribution lines. Natural gas is received at more than 40 points along interstate pipelines and distributed to over 219,000 residential, commercial and industrial customers.
- The South Division serves four counties in southwest Oregon and one county in northeast Oregon. The combined population of these two areas is over 480,000 residents. The South Division includes urban areas, farms and timberlands. The Medford, Ashland and Grants Pass area, located in Jackson and Josephine Counties, is the largest single area served by Avista in this division, with a regional population of approximately 280,000 residents. The South Division consists of about 67 miles of natural gas distribution mains and 2,000 miles of distribution lines. Natural gas is received at more than 20 points along interstate pipelines and distributed to over 95,000 residential, commercial and industrial customers.

## OUR CUSTOMERS

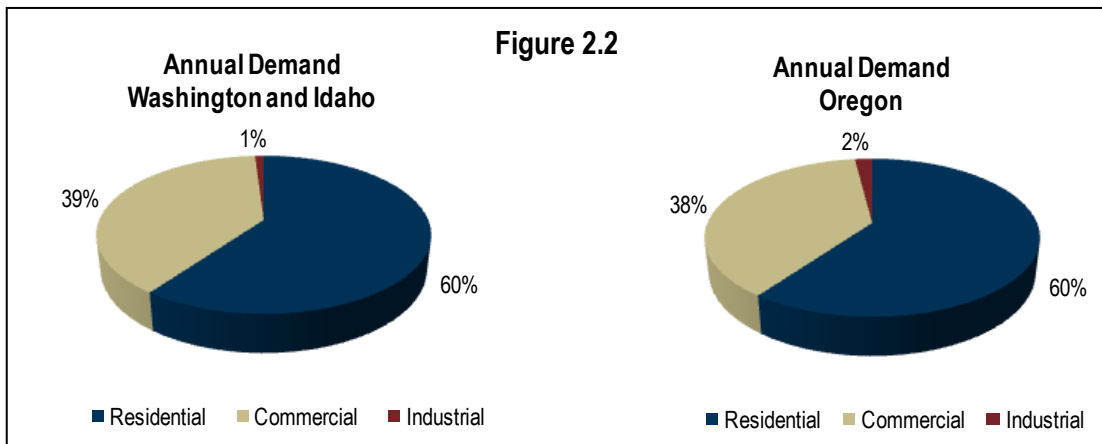
We provide natural gas services to two customer classifications — core and transportation only customers. Core customers purchase natural gas directly from us with delivery to their home or business under a bundled rate. This service implicitly obligates Avista to deliver whatever volume is needed by the customer under firm delivery requirements.

Transportation only customers purchase natural gas from third-parties who deliver their gas to our distribution system. We then deliver this gas to their business charging a distribution rate only. This delivery service can be interrupted by us during periods of high demand by our core customers. Because our transportation only customers purchase their own gas and delivery on our distribution system is non-firm, we exclude these customers from our long-term resource planning analysis.

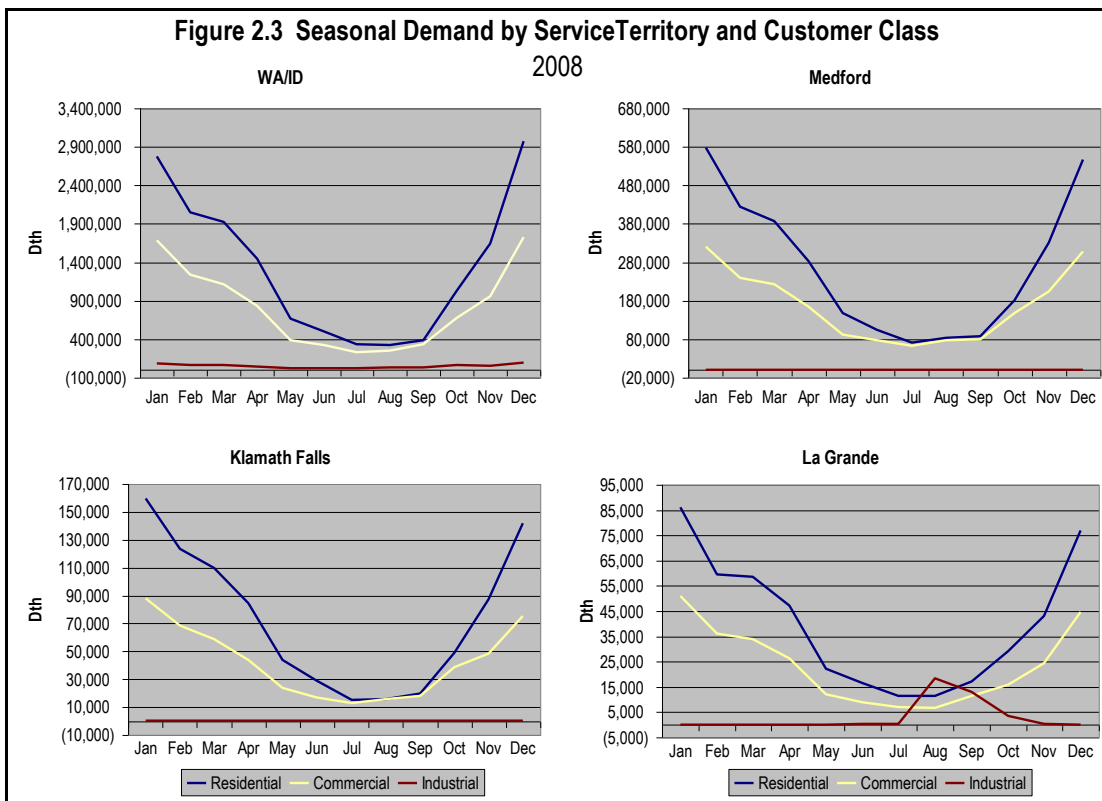
Our core or retail customers are further divided into three categories — residential, commercial and industrial. Most of our customers are residential followed by commercial and relatively few are industrial accounts (Figure 2.1).



The mix is more balanced between residential and commercial accounts on an annual volume basis (Figure 2.2). Volume consumed by core industrial customers is not significant to the total partly because most industrial companies in our service territories are transportation only customers.



Core customer demand is seasonal, especially by our residential accounts in our service territories with colder winters (Figure 2.3). Industrial demand, which is typically not weather sensitive, has very little seasonality. However, our La Grade service territory has several agricultural processing facilities that produce a late summer seasonal demand spike.



## INTEGRATED RESOURCE PLANNING

In order to ensure that our core customers are provided with long-term reliable natural gas service at an economic price, we undertake a comprehensive analytical process through the integrated resource plan. We evaluate, identify and plan for the acquisition of the best-risk, least-cost portfolio of existing and future resources, to meet daily and peak day demand and delivery requirements over a 20-year planning horizon.

### PURPOSE OF THE IRP

This document has several objectives:

- Provides a comprehensive long-range planning tool;
- Fully integrates forecasted requirements with potential resources;
- Determines the most cost effective, risk-adjusted means for meeting demand requirements; and
- Responds to Washington, Idaho and Oregon rules and orders.

### AVISTA'S IRP PROCESS

The IRP process considers:

- Customer growth and usage;
- Weather planning standard;

- DSM opportunities;
- Existing and potential supply-side resource options; and
- Risk.

## **PUBLIC PARTICIPATION**

Members of Avista’s TAC play a key role and have a significant impact in development of the IRP. TAC members include Commission Staff, peer utilities, public interest groups, customers, academics, government agencies and other interested parties. A list of TAC members is in Appendix 1.1. The TAC provides important input on modeling, planning assumptions and the general direction of the process.

Avista sponsored four TAC meetings to facilitate stakeholder involvement in the 2009 IRP. The first meeting convened on April 26, 2009 and the last meeting was held on July 16, 2009. A broad spectrum of stakeholders was represented at each meeting. The meetings focused on specific planning topics, reviewed the status and progress of planning activities and solicited input on the IRP development. A draft of this IRP was provided to TAC members on September 4, 2009. We gained valuable input from the interaction and communication with TAC members and express our thanks and appreciation for their contributions and participation.

Preparation of the IRP is a coordinated endeavor by several departments within Avista with involvement and guidance from management. We are grateful for these efforts and contributions.

## **REGULATORY REQUIREMENTS**

Avista submits an IRP to the Public Utility Commissions in Washington, Idaho and Oregon every two years as required by state regulation<sup>1</sup>. We intend to file our plan with all three Commissions on or before December 31, 2009. We have a statutory obligation to provide reliable natural gas service to customers at rates, terms and conditions that are fair, just, reasonable and sufficient. We regard the IRP as a means for identifying and evaluating resource options and as a process to establish an Action Plan for resource decisions. Ongoing investigation, analysis and research may cause us to determine that alternative resources are more cost effective than resources selected in this IRP. We will continue to review and refine our understanding of resource options and will act to secure these risk-adjusted, least-cost options when appropriate.

## **PLANNING MODEL**

Consistent with several prior IRPs is SENDOUT<sup>®</sup>, the computer planning model we use to perform comprehensive and effective natural gas supply planning and analysis. This linear programming-based model is widely used in the industry to solve natural gas supply, storage and transportation

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<sup>1</sup> In Washington, IRP requirements are outlined in WAC 480-90-238 entitled “Integrated Resource Planning.” In Idaho, the IRP requirements are outlined in Case No. GNR-G-93-2, Order No. 25342. In Oregon, the IRP requirements are outlined in Order Nos. 07-002, 07-047 and 08-339. Appendix 2.1 provides details of these requirements and how they were met.

optimization problems. This model uses present value revenue requirement (PVRR) methodology to perform least cost optimization based on daily, monthly, seasonal and annual assumptions related to:

- Customer growth and customer natural gas usage to form demand forecasts;
- Existing and potential transportation and storage options;
- Existing and potential natural gas supply availability and pricing;
- Revenue requirements on all new asset additions;
- Weather assumptions; and
- Demand-side management.

We have also incorporated the Monte Carlo simulation module within SENDOUT<sup>®</sup> (formerly called VectorGas<sup>™</sup>) to simulate weather and price uncertainty. The module uses Monte Carlo functionality to generate simulations of weather and price to provide a probability distribution of results from which decisions can be made. Some examples of the types of analysis Monte Carlo simulation provides include:

- Price and weather probability distributions;
- Probability distributions of costs (i.e. system cost, storage costs, commodity costs); and
- Resource mix (optimally sizing a contract or asset level of various and competing resources).

These computer-based planning tools were used to develop our 20-year best cost/risk resource portfolio plan to serve customers.

## PLANNING ENVIRONMENT

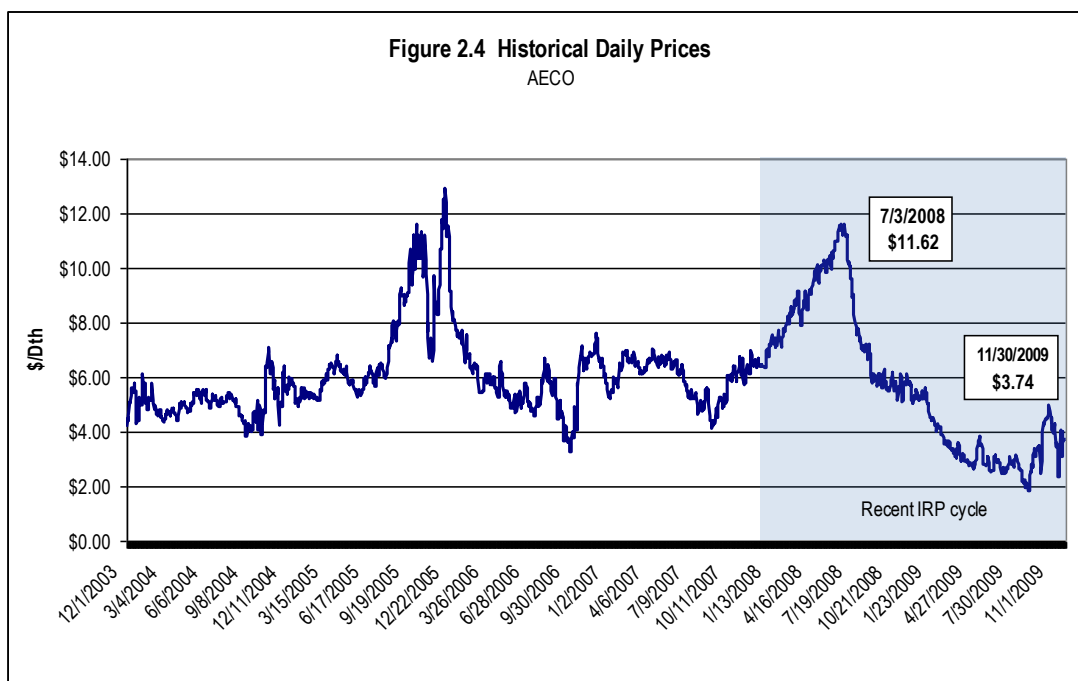
Although we prepare and publish an IRP biannually, the IRP process is ongoing to take into account new information and developments. In “normal” circumstances, the process can become complex as underlying assumptions evolve and impact previously completed analyses. The most recent cycle has been even more challenging because the planning environment has undergone extraordinary changes to the economic and natural gas industry landscape.

## HISTORICAL RECAP

As we completed our 2007 IRP, continued robust global economic activity was pressuring energy commodity prices upward. Natural gas prices were strained by extremely tight production versus production capacity conditions and declining production in the Gulf of Mexico and western Canada. Increased oil sands production consumed an increasing share of western Canada’s declining production exacerbating a declining import trend into the United States. At that time there was much discussion that imported liquefied natural gas (LNG) was essential to bridging the supply/demand gap. Higher forecasted prices were predicted to be necessary to lure LNG away from the higher priced European and Asian markets. Further, firming climate change policy generally predicted solid demand growth from increased gas-fired power generation to replace coal burning generation.

Higher prices brought increased investment in natural gas exploration, production and infrastructure. Emerging successes in existing unconventional gas production, especially shale gas, was a primary recipient of this increased investment, particularly in the areas of securing land leases and drilling test wells in new and existing plays throughout North America. With the expectation of strong demand growth came numerous new proposed pipeline projects announced including several to serve the Pacific Northwest.

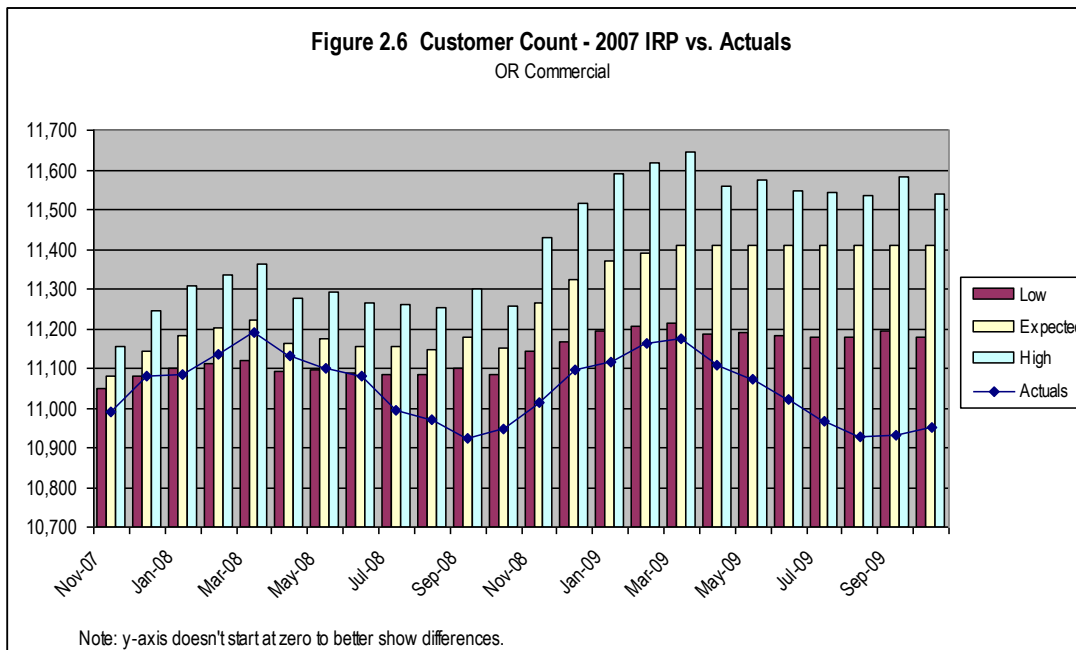
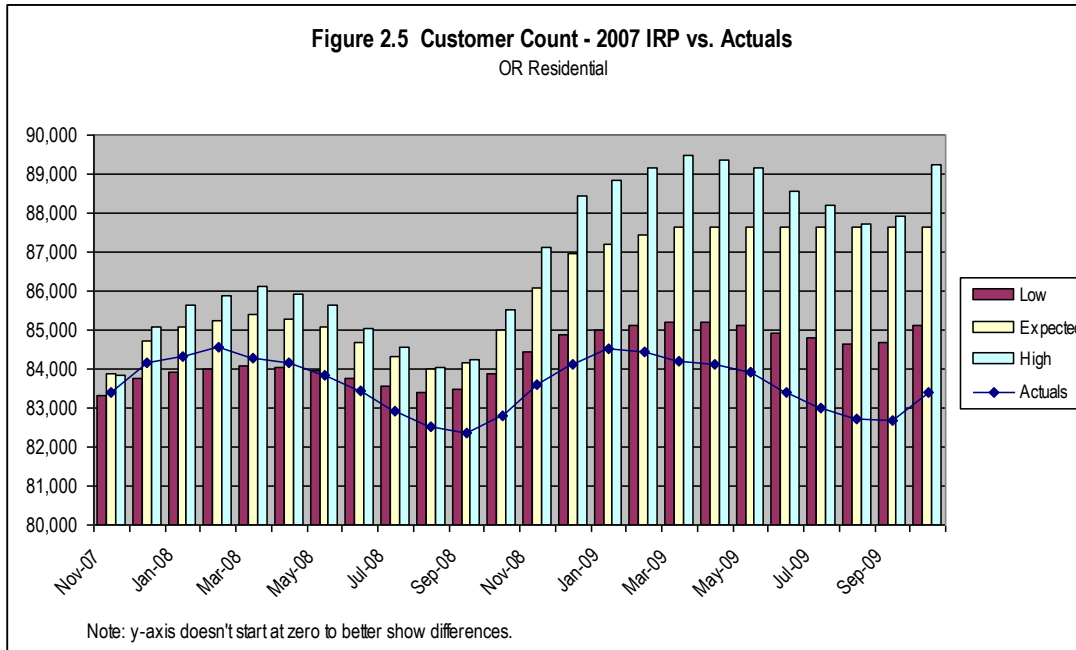
Strong energy price increases and tight fundamentals also caught the attention of the investment community prompting significant interest in energy commodities and investment inflows into the sector. Prices were bid strongly and by summer 2008, natural gas prices reached all-time highs on a seasonal basis (Figure 2.4).



However, shifting fundamental factors and a slowing economy increasingly contradicted with this price strength. In the second half of 2008 and into 2009, the global credit crisis led to widespread economic disruption and energy demand destruction which dramatically reversed energy market expectations. Energy prices plummeted and uncertainty reigned. Meanwhile, earlier investments in shale exploration and production began delivering prolific results, leading to several upward revisions for predicted future supply sources prompting significant downward revisions to forward price forecasts.

In our own data, we saw a dramatic drop in a key demand metric, customer counts, which began lagging our 2007 IRP forecast. In Oregon, the counts even fell below our low-case projection, raising concern about the severity of the downturn and questions about our underlying modeling assumptions (See Figures 2.5 and 2.6).





### IRP PLANNING STRATEGY

Amid this rapidly changing and uncertain environment, we contemplated our IRP planning strategy. We determined our approach needed to:

- Recognize historical trends may be fundamentally altered;
- Critically review all assumptions;
- Stress test assumptions via sensitivity analysis;
- Pursue a wide spectrum of possible scenarios;

- Develop a flexible analytical framework to accommodate changes; and
- Maintain a long-term perspective.

With these objectives in mind, we believe we have developed a sound strategy encompassing all required planning criteria that allowed us to produce a complete IRP that effectively analyzes risks and resource options, which sufficiently ensures our customers will receive safe and reliable energy delivery services well into the future with the best-risk, least-cost long-term solutions.



## CHAPTER 3 – DEMAND FORECASTS

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### OVERVIEW

The integrated resource planning process begins with the development of forecasted demand. This was a challenging time to predict future events including preparing demand forecasts. Although historical trends normally provide a reliable baseline, they were used with heightened caution given the dramatic economic disruption we confronted as we prepared and presented this analysis.

The current economic situation is ambiguous, fluid and evolving. Although the economy appears to be stabilizing, long-term effects on the natural gas industry are uncertain, prompting us to consider a wide range of scenarios to evaluate and prepare for a broad spectrum of potential outcomes.

### DEMAND AREAS

Eight demand areas, structured around the pipeline transportation resources that serve them, were defined within the SENDOUT<sup>®</sup> computer model (Table 3.1). These demand areas are aggregated into four service territories and further summarized into two divisions for presentation throughout this IRP.

| <b>Demand Area</b> | <b>Service Territory</b> | <b>Division</b> |
|--------------------|--------------------------|-----------------|
| Spokane NWP        | Washington/Idaho         | North           |
| Spokane GTN        | Washington/Idaho         | North           |
| Spokane Both       | Washington/Idaho         | North           |
| Medford NWP        | Medford/Roseburg         | South           |
| Medford GTN        | Medford/Roseburg         | South           |
| Roseburg           | Medford/Roseburg         | South           |
| Klamath Falls      | Klamath Falls            | South           |
| La Grande          | La Grande                | South           |

### DEMAND FORECAST METHODOLOGY

Avista uses the IRP process to develop two types of demand forecasts — annual and peak day. Annual demand forecasts are useful for several purposes including preparing revenue budgets, developing natural gas procurement plans and preparing purchased gas adjustment filings. Peak day demand forecasts are critical for determining the adequacy of existing resources or the timing for acquiring new resources to meet our customers' natural gas needs in extreme weather conditions throughout the planning period.

## DEMAND MODELING EQUATION

Because natural gas demand can vary widely from day to day, especially in winter months when heating demand is at its highest, developing daily demand forecasts is essential. In its most basic form, demand is a function of customer base usage plus customer weather sensitive usage. This can be expressed by the following general formula:

|  |
|--|
| <p><b>Table 3.2 Basic Demand Formula</b></p> <p># of customers x Daily <b>base usage</b> / customer</p> <p><b>Plus</b></p> <p># of customers x Daily <b>weather sensitive</b> usage / customer</p> |
|--|

More specifically, SENDOUT<sup>®</sup> requires inputs as expressed in the below format to compute daily demand in dekatherms (Dth):

|  |
|--|
| <p><b>Table 3.3 SENDOUT<sup>®</sup> Demand Formula</b></p> <p># of customers x Daily Dth of base usage / customer</p> <p><b>Plus</b></p> <p># of customers x Daily Dth of degree day usage / customer x # of daily degree days</p> |
|--|

This calculation is performed by SENDOUT<sup>®</sup> for each day for each customer class and each demand area. The base and weather sensitive usage (degree day usage) factors are customer demand coefficients developed outside the SENDOUT<sup>®</sup> model and capture a variety of demand usage assumptions. This is discussed in more detail in the Use per Customer Forecast section below. The number of daily degree days is simply heating degree days (HDDs), which are further discussed in the Weather Forecast section later in this chapter.

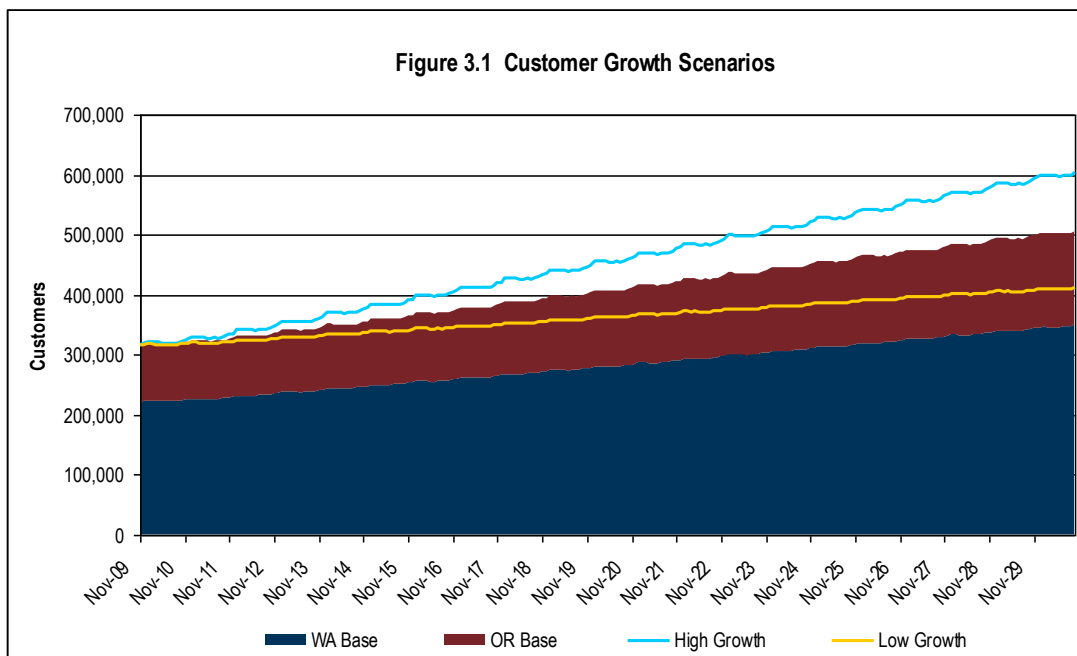
### Customer Forecasts

Avista's customer base is segregated into three categories: residential, commercial and industrial. For each of the customer categories, we develop our customer forecasts by starting with national economic forecasts and then drilling down into regional economies. Population growth expectations and employment are key drivers in regional economic forecasts and are useful in estimating natural gas customers. We contract with Global Insight, Inc. for long-term regional economic forecasts. A description of the Global Insight forecasts is found in our customer forecasts detail in Appendix 3.1. We combine this data with local knowledge about sub-regional construction activity, age and other demographic trends and historical data to develop our 20-year customer forecasts.

In response to a previous IRP action item, this IRP incorporates sub-area core customer forecasting for each municipality and unincorporated county area throughout the three-state service area. This includes 56 governmental subdivisions or "town codes" in Washington, 26 in Idaho and 37 in Oregon.

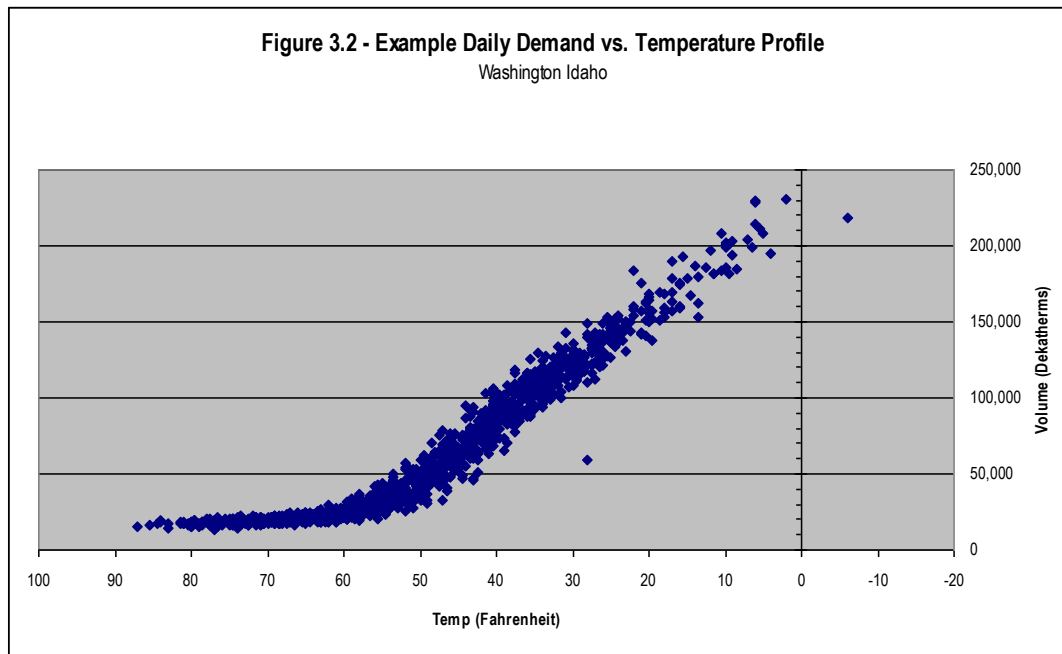
The annual growth for each state is allocated so that the total equals the sum of the parts. These 119 town code forecasts are used by the distribution engineering group for optimizing decisions within these geographic sub-areas and facilitating integrated forecasting and planning within Avista (see further discussion in Chapter 8 – Distribution Planning).

Forecasting customer growth is an inexact science so it is important to consider alternative forecasts. Two alternative forecasts were developed for consideration in this IRP. During the last 25 years, customer growth during five-year periods has ranged between one-half and one-and-a-half times the 25-year average customer growth rate. Since both patterns have been observed, Avista has created low and high customer growth alternatives with these parameters. The three customer growth forecasts are shown in Figure 3.1. Detailed customer count data, by region and by class, for all three scenarios, is in Appendix 3.2.



**Use per Customer Forecast**

The goal for a use per customer forecast is to develop base and weather sensitive demand coefficients that can be combined and applied to HDD weather parameters to reflect average use per customer. This produces a very reliable forecast because of the high correlation between usage and temperature as depicted in the example scatter plot in Figure 3.2.



The first step in developing demand coefficients was gathering daily historical gas flow data for all of our city gates. Three years of data were gathered, segregated by service territory/temperature zone and then by month. Weather normalized July and August data was used to calculate base demand coefficients by dividing total usage by total number of customers. Customer class factors were then calculated using allocations based on customer billing data demand ratios.

To derive weather sensitive demand coefficients, for each monthly data subset, we removed base demand from the total and plotted usage by HDD in a scatter plot chart. We then applied linear regression to the data to capture the linear relationship of usage to HDD. The slopes of the resulting lines were our monthly weather sensitive demand coefficients. Again, to derive factors by customer class, we used allocations based on customer billing data demand ratios.

In extreme weather conditions, demand can sometimes begin to flatten out relative to the linear relationships at less extreme temperatures. This occurs, for example, when appliances such as furnaces reach maximum output and do not consume any more natural gas regardless of how much colder temperatures get. We sought to capture this phenomenon through development of super peak coefficients.

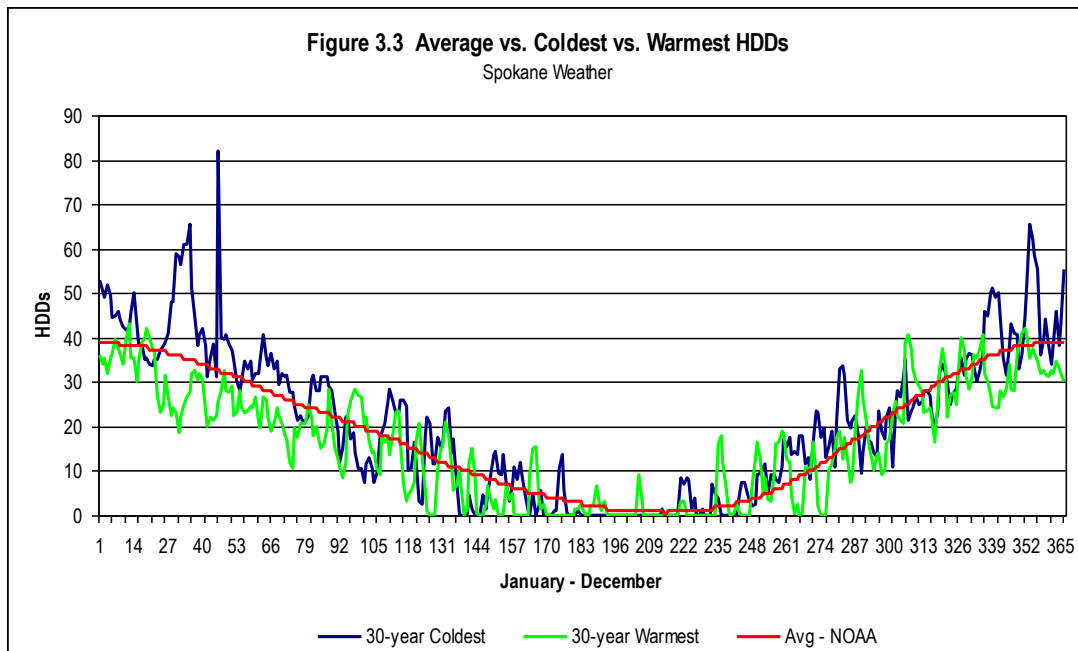
The methodology for deriving super peak coefficients was exactly the same as deriving weather sensitive demand coefficients except, instead of forming data subsets by month, a dataset was created using temperature (specifically only very cold temperatures). The line slope from the regression on this data was typically flatter relative to the other monthly weather sensitive demand coefficients. One inherent drawback to this methodology is the lack of sufficient data points to develop a strong linear relationship. More years of data can help, but the older data becomes less and less relevant to current demand relationships.

As a final step, to check coefficient reasonableness, we applied the coefficients to actual customer count and weather data to backcast demand. This was compared to actual demand with satisfactory results. The regression calculations and coefficients can be found in Appendix 3.3.

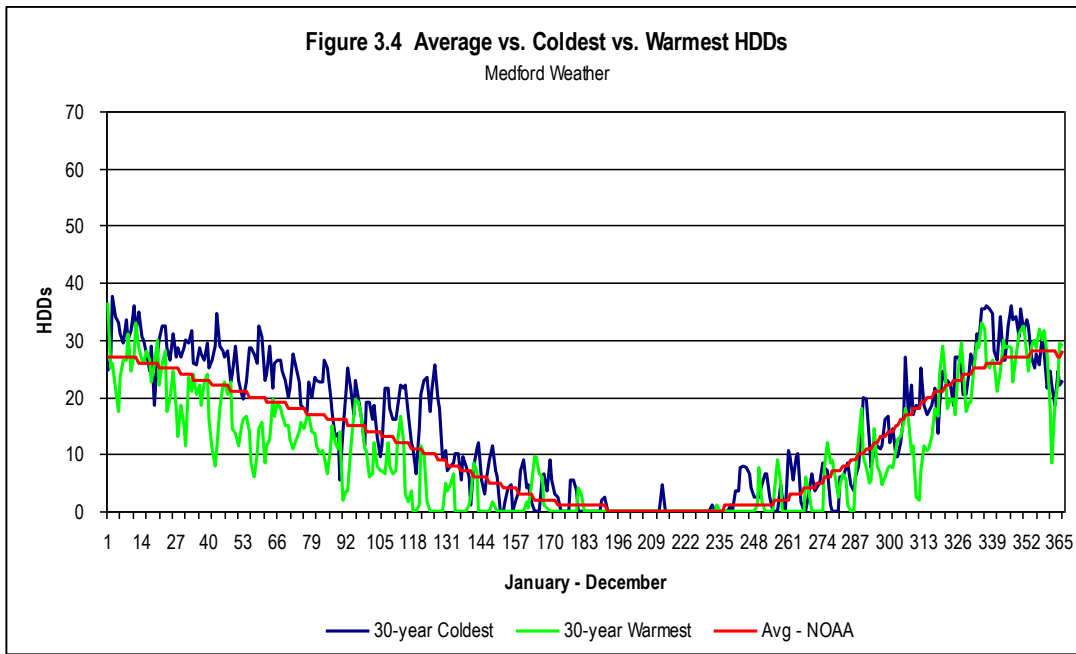
**Weather Forecast**

The last input in the demand modeling equation is weather (specifically HDDs). We obtain the most current 30 years of daily weather data from the National Oceanic Atmospheric Administration (NOAA), convert it to HDDs and compute an average for each day to develop our weather forecast. For Oregon, we use four weather stations, corresponding to the areas where natural gas services are provided. HDD weather patterns between these areas are uncorrelated. For the eastern Washington and northern Idaho portions of our service area, weather data for the Spokane Airport is used, as HDD weather patterns within that region are correlated.

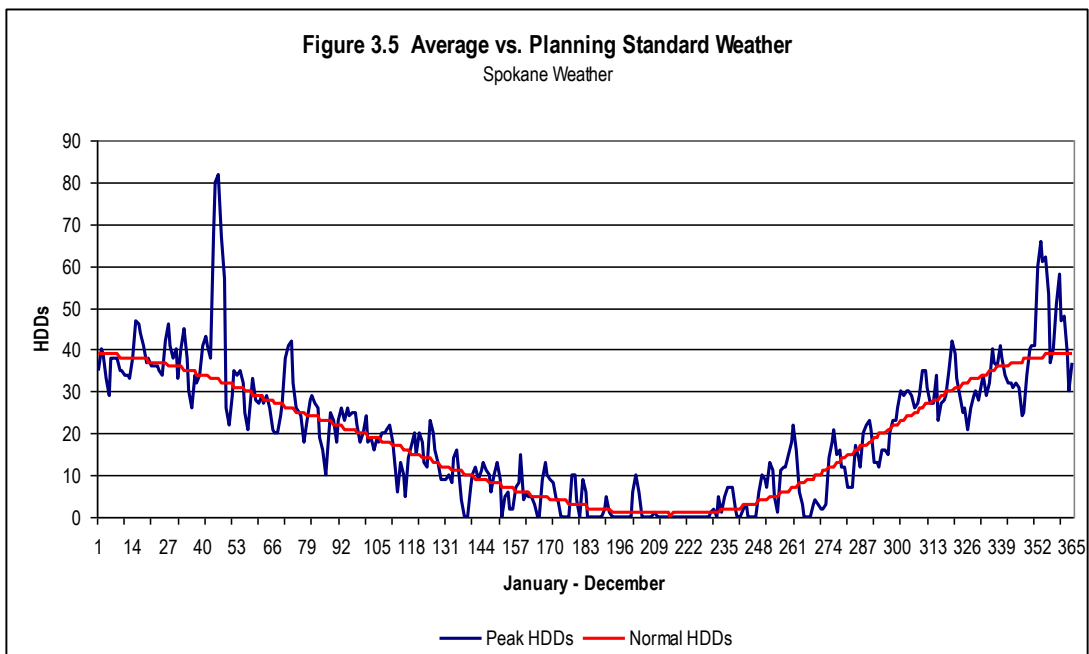
Figures 3.3 and 3.4 show NOAA’s most recent 30-year average weather data in comparison to the coldest and warmest planning year in history for the Spokane and Medford areas. Measurements of historical average weather do not necessarily represent the range of potential future weather patterns, including some days that may differ substantially from that average pattern.

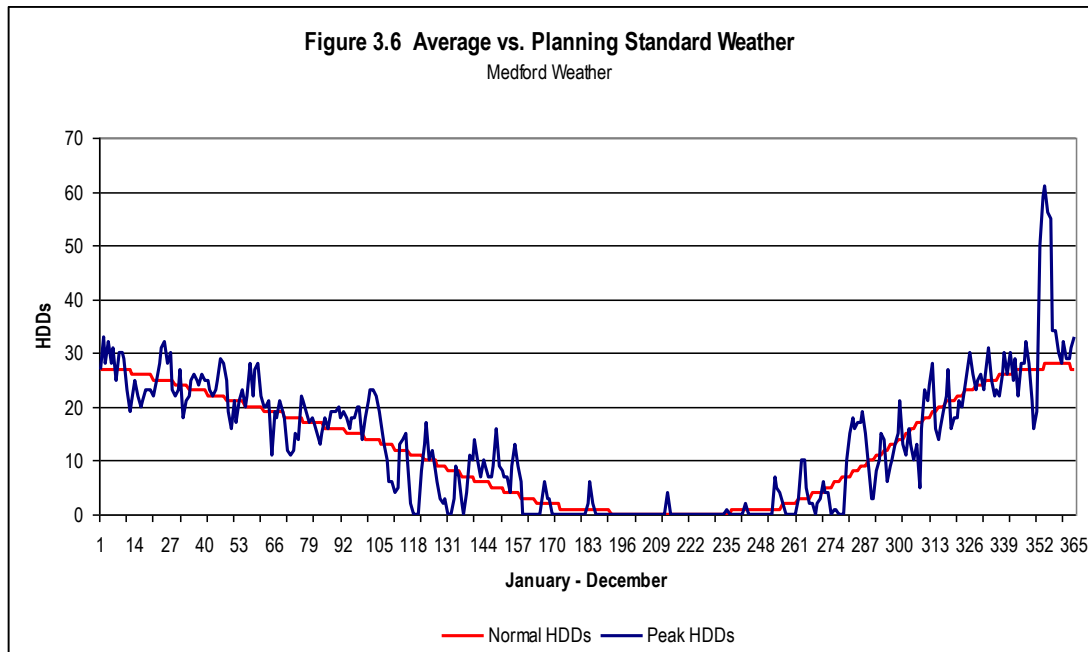






Figures 3.5 and 3.6 compare the NOAA 30-year average weather with a company-selected composite of weather months that form a weather year based on average HDDs with the variability of actual weather.





The NOAA 30-year average weather (adjusted for global warming-see below) serves as the base weather forecast that is used to prepare the annual average demand forecast. In preparing the peak day demand forecast we adjust average weather to reflect a five-day cold weather event. This consists of adjusting the middle day of the five day cold weather event to the coldest temperature on record for a service territory, as well as adjusting the two days either side of the coldest day to temperatures slightly warmer than the coldest day. For our Washington/Idaho and La Grande service territories, we model this event on and around February 15 each year. For our southwestern Oregon service territories (Medford, Roseburg, Klamath Falls) we model this event on and around December 20 each year.

The following describes specific details on the coldest days on record for each service territory:

- On Dec. 30, 1968, the Washington/Idaho service area experienced the coldest day on record, an 82 HDD for Spokane. This is equal to an average daily temperature of -17 degrees Fahrenheit. Only one 82 HDD has been experienced in the last 40 years for this area; however, within that same time period, 80 and 79 HDD events occurred on Dec. 29, 1968, and Dec. 31, 1978, respectively.
- On Dec. 9, 1972, Medford experienced the coldest day on record, a 61 HDD. This is equal to an average daily temperature of 4 degrees Fahrenheit. Medford has experienced only one 61 HDD in the last 40 years; however, it has also experienced 59 and 58 HDD events on Dec. 8, 1972, and Dec. 21, 1990, respectively.
- The other three areas in Oregon have similar weather data. For Klamath Falls, a 72 HDD occurred on Dec. 21, 1990, in La Grande a 74 HDD occurred on Dec. 23, 1983, and a 55 HDD occurred in Roseburg on Dec. 22, 1990. As with Washington/Idaho and Medford, these days are used as the peak day weather standard for modeling purposes.

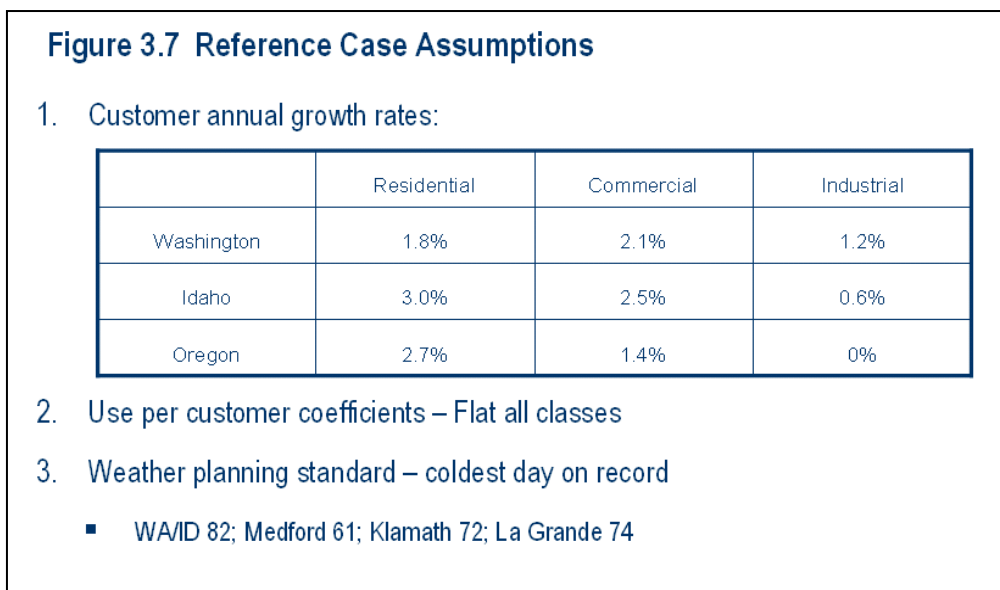
The actual HDDs by area and by day entered into SENDOUT® can be found in Appendix 3.4.

For this IRP, we adjusted the NOAA weather data to incorporate estimates for global warming in developing our HDD forecast. This was based on extensive analysis of historical weather data in each of the areas we serve. Adjustments were applied to daily data and include a phase-in over the first ten years of our planning horizon. The effect of the adjustments, all else equal, results in declining annual demand over time. Appendix 3.5 summarizes our historical analysis and adjustment factors.

Although our analysis identified a gradual warming trend in the historical data, we were unable to discern any definitive evidence to support a peak day warming trend. We unsuccessfully searched for potential supporting studies or analysis on the topic and, after discussion with our TAC, determined we would not make warming trend adjustments to our peak day weather events in our HDD forecast. Therefore, our modeling and analysis with respect to peak day planning is unaffected by global warming. Additional information on this topic is in Appendix 3.5.

### DEVELOPING A REFERENCE CASE

Significant uncertainty in the planning environment led us to develop a demand forecasting process that could flexibly adapt to a host of alternative demand forecast assumptions. To understand how various alternative assumptions influence forecasted demand, we needed a reference point for comparative analysis. For this we define a reference case demand forecast (Figure 3.7). We stress that this case is not intended to reflect anything other than a simple assumption start point.



### DYNAMIC DEMAND METHODOLOGY

To address the uncertain planning environment, we identified a demand planning strategy to critically examine a wide range of potential outcomes. The approach developed consisted of:

- Identifying key demand drivers behind natural gas consumption;

- Performing sensitivity analysis on each demand driver; and
- Combining demand drivers under various scenarios to develop alternative potential outcomes for forecasted demand.

In analyzing demand drivers, we grouped them into two categories based on:

- Demand Influencing Factors – Factors that directly influence the volume of natural gas consumed by our core customers.
- Price Influencing Factors – Factors that, through price elasticity response, indirectly influence the volume of natural gas consumed by our core customers.

Once factors were identified, we developed sensitivities which we define as focused analysis of a specific natural gas demand driver and its impact on forecasted demand relative to our Reference Case when the underlying input assumptions are modified.

Appendix 3.6 schedules the specific sensitivities we identified and the base assumptions we varied to determine the resultant effect on demand relative to our reference case. Sensitivity assumptions reflect incremental adjustments we estimate are not captured in the underlying Reference Case forecast.

Following our testing of the various sensitivities we grouped them into meaningful combinations of demand drivers to develop demand forecasts representing scenarios. Table 3.4 identifies the scenarios we developed. Included is an Expected Case reflecting the demand forecast we believe is most likely. Appendix 3.6 schedules the specific assumptions within the scenarios while Appendix 3.7 contains a detailed description of each scenario.

| Table 3.4<br>Alternate Demand Scenarios |
|---|
| Expected Case                           |
| High Growth, Low Price                  |
| Low Growth, High Price                  |
| Green Future                            |
| Alternate Weather Standard              |
| Supply Constraints                      |

## PRICE ELASTICITY

With increased natural gas price volatility, it has become difficult to project future natural gas prices. We acknowledge changing price levels influence usage so we incorporate a price elasticity of demand factor into our model to allow use per customer to vary into the future as our natural gas price forecast changes.

Price elasticity is usually expressed as a numerical factor that defines the relationship of a consumer’s consumption change in response to price change. Typically, the factor is a negative number as consumers normally reduce their consumption in response to higher prices or will

increase their consumption in response to lower prices. For example, a price elasticity factor of negative 0.13 means a 10% price increase will prompt a 1.3% consumption decrease and a 10% price decrease will prompt a 1.3% consumption increase.

We noted complex relationships influence price elasticity and given the challenging economic environment, we questioned whether current behavior might differ from historical trends. Working with the TAC we sought to develop a range of elasticity factors to examine sensitivity of demand to various price elasticity assumptions.

### AGA PRICE ELASTICITY STUDY

From our participation in the AGA price elasticity study, we received regional elasticity factors which compared favorably to our past estimates. Based on this corroboration, we used a factor of negative .13 as our medium case factor to adjust use per customer coefficients. From this base line assumption, we varied the factors to come up with a range of price elasticity responses which was then used in various price influencing demand scenarios (Table 3.5).

|        | <b>Real Price annual increase within 30%</b> | <b>Real Price annual increase exceeds 30%</b> |
|--------|--|---|
| High   | Negative .20                                 | Negative .30                                  |
| Medium | Negative .13                                 | Negative .13                                  |
| Low    | No response                                  | Negative .06                                  |

## RESULTS

During 2009-10, our Expected Case demand forecast indicates we will serve an average of 317,700 core natural gas customers with 35,099,000 dekatherms of natural gas. By 2028-29, we project 493,600 core natural gas customers with an annual demand of over 42,944,000 dekatherms. In Washington/Idaho, the number of customers is projected to increase at an average annual rate of 2.2 percent with demand growing at a compounded average annual rate of 1.0 percent. In Oregon, the number of customers is projected to increase at an average annual rate of 2.5 percent, with demand growing 1.4 percent per year.

Figure 3.8 shows system forecasted demand for the Expected, High and Low demand cases on an **average daily basis** for each year<sup>1</sup>.

<sup>1</sup> Appendix 3.9 shows gross demand, DSM savings, and net demand.

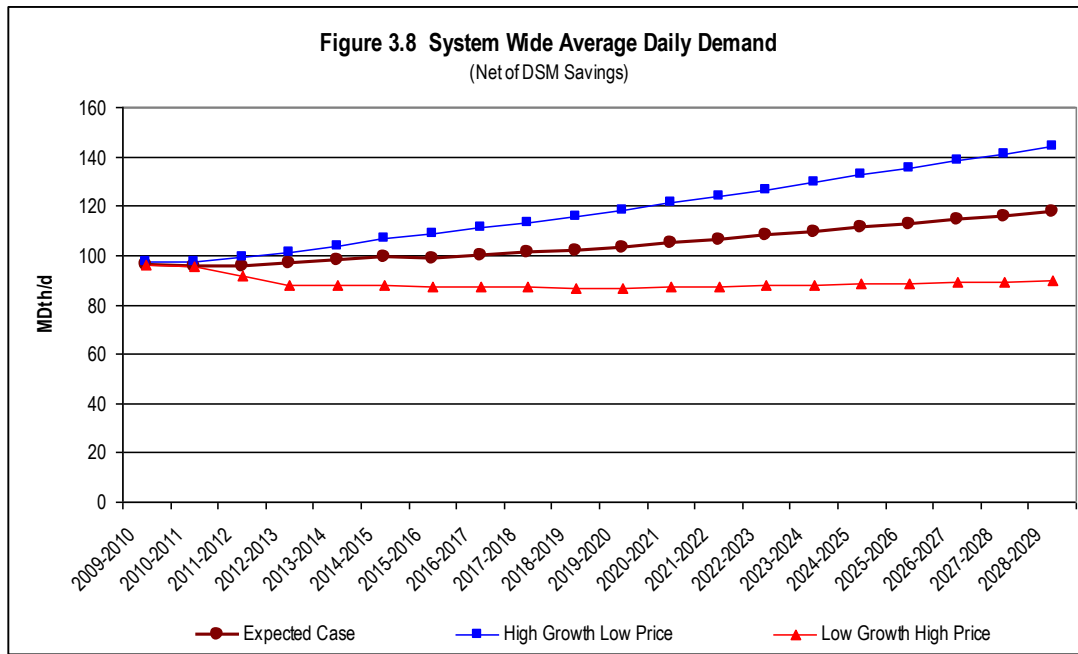
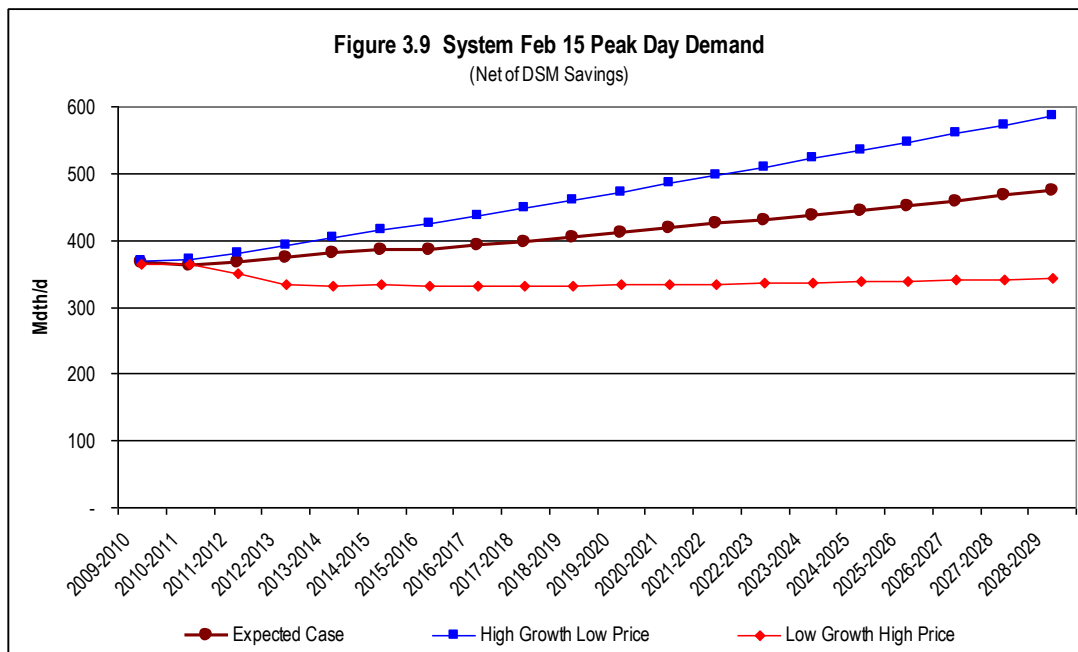


Figure 3.9 shows system forecasted demand for the Expected, High and Low Demand cases on a **peak day basis** for each year.



Detailed data depicting annual and peak day demand data is in Appendix 3.8.

The purpose of the IRP is to balance forecasted demand with existing and new supply alternatives. Since new supply sources include conservation resources, which act as a demand reduction, the demand forecasts prepared and described in this section include existing efficiency standards and normal market acceptance levels. The incremental conservation measures modeled are described in the Demand-Side Resources Chapter.

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## ACTION ITEM

Our price elasticity analysis raised several issues. First, we noted the AGA factors were derived from annual demand data. This was satisfactory for our annual demand forecasting, but this raised a question whether the factors were applicable to peak demand analysis. We also use the same factors for residential and commercial customer classes even though the AGA factors were derived from residential customer data only.

We also noted that price signals to core customers are lagged and they are often insulated from volatile prices due to their exposure to tariff rates versus wholesale prices. Finally, we noted that the period we were analyzing presented a challenging scenario because of the timing of our price forecasts.

During our planning cycle, prices had reached all-time seasonal highs in summer 2008 but by the beginning of 2009, prices had tumbled to multi-year lows. This dramatic volatility in the wholesale market was not necessarily a price signal to core customers who were on more stable tariff rates.

Our medium price forecast captured very low pricing early in the forecast but included a very steep increase in the second and third years. The medium and high case price elasticity assumptions, when run through the SENDOUT<sup>®</sup> model, resulted in significant curtailment of demand which was much greater than historical experience.

This curtailment had a cumulative effect and our forecasted demand in some cases took several years to return to our current demand. This raised apprehension that the forecasted curtailment might not occur and our modeled demand could be understated. This, in turn, could distort the timing of actual future resource deficiencies. On the other hand, the customer response could materialize as modeled, resulting in an actual significant demand curtailment.

We discussed this dilemma with the TAC. We decided to use the low price elasticity assumption for our Expected Case and monitor closely actual use per customer data and DSM program results for indications of price elasticity response trends that may have been influenced by evolving economic conditions.

For the coming IRP cycle, we plan to investigate contemporary analytical sources for information on natural gas price elasticity and inquire if the AGA will update its analytical work. We may also consider hiring a third-party price elasticity study and assess interest of other utilities in pursuing a regional study.

## CONCLUSION

Through the scenario planning process, we have considered the potential demand impacts of both changing natural gas prices and a changing economy. The result of those considerations is a reasonable range of outcomes with respect to core consumption of natural gas. While we recognize that the actual level of demand is dependent on a variety of factors, reviewing a range of potential outcomes allows us to plan more effectively as economic or pricing conditions change.

## CHAPTER 4 – DEMAND-SIDE RESOURCES

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### OVERVIEW

Demand-side management (DSM) is the activity pursued by an energy utility to influence its customers to reduce their energy consumption or change their patterns of energy use away from peak consumption periods. This usually includes information campaigns and financial incentives to persuade customers to adopt conservation measures. Conservation measures are installations of appliances, products or facility upgrades that result in energy savings. Demand-side resources represent the aggregate energy savings attained from the installation of conservation measures.

Avista has been offering natural gas DSM programs to its customers periodically since 1995. These programs result in multiple benefits including reducing customers' bills, reducing supply-side resource needs and reducing GHG emissions. These benefits make acquiring cost effective demand-side resources a very attractive resource alternative which we believe is the best strategy for minimizing energy service costs to our customers while promoting a cleaner environment.

Since our last IRP, energy policy and legislation activity are placing a high level of awareness and importance on environmental and energy use issues. Spiking energy prices in early 2008 and subsequent economic challenges in latter 2008 and into 2009 have also led to increased public awareness and interest in energy saving measures. In response, Avista is committed to provide the resources to help consumers reduce energy consumption through cost effective conservation programs.

Avista's DSM organization is split into a North Division (Washington and Idaho), and a South Division (Oregon). The North Division is one delivery area while the South Division is further segmented into four delivery areas consistent with our SENDOUT<sup>®</sup> modeling.

### COST EFFECTIVENESS

Cost effectiveness is a fundamental concept to DSM. In simple terms, it is the determination of whether the present value of the energy savings (net of non-energy benefits) for any given conservation measure is greater than the cost to achieve the savings. When making this assessment, it is important to capture all benefits and costs in the evaluation. For example, Avista identifies and quantifies the non-energy benefits of water conservation in high efficiency front loading washing machines as an offset against the avoided cost of that measure. For the South Division, the presence of environmental externalities in supply resources relative to conservation measures is quantified and factored into any comparative cost analysis<sup>1</sup>. Incremental administrative costs are also evaluated for possible inclusion in analyzing conservation measure economics.

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<sup>1</sup> Oregon IRP regulations require that a 10% cost advantage accrues to DSM resources relative to supply resources for environmental externalities costs. Appendix 4.4 describes our analysis.



Exceptions to the cost effectiveness rule include conservation measures that are pursued as part of a broader market transformation effort or measures that are mandated or approved by regulators. In some cases, bundling measures may justify inclusion of a non-cost effective measure when the overall bundle of measures is cost effective, otherwise enhancing the non-cost effective measure with cost effective measures while enticing the customer to install more measures.

## TYPES OF CONSERVATION MEASURES

Conservation measures that achieve generally uniform year round energy savings independent of weather temperature changes are considered base load measures. Examples include high efficiency water heaters, cooking equipment and front load clothes washers. Measures that are influenced by weather temperature changes are weather sensitive measures which include higher efficiency furnaces, ceiling/wall/floor insulation, weather stripping, insulated windows, duct work improvements (tighter sealing to reduce leaks) and ventilation heat recovery systems (capturing “chimney” heat). Weather sensitive measures are desirable in resource planning, as they save the most energy during the coldest periods thus displacing the more expensive peaking or seasonal supply resources. Weather sensitive measures are often referred to as winter measures and are valued using a higher avoided cost while base load measures are often called annual measures and are valued at a lower avoided cost.

Conservation measures are offered to residential, non-residential and low income customers. Conservation measures offered to residential customers are classified as prescriptive, meaning they have a standardized therm savings which can be generalized across the customer class and all customers receive the same financial incentive for the same measures. Low income customers receive a more holistic, customized approach through six Community Action Agency partnerships. Non-residential customers have access to prescriptive and site-specific conservation measures. Site-specific measures are customized to the facility and have cost and therm savings that are unique to the individual facility.

Finally, some conservation measures in our South Division are offered based on legislation and are therefore designated “mandatory” or “must take” measures in our SENDOUT<sup>®</sup> modeling tool, which means they are offered to customers without regard to their current cost effectiveness relative to the utility’s supply resources. An example of something mandated would be a walk-through energy audit which would not be accompanied with energy savings unless a customer chooses to participate in a program. In addition, a customer may choose to delay participating in a program for many years if they choose to participate at all. In these cases, the audit would be non-cost effective since there is no savings benefit to offset the cost of the audit.

## METHODOLOGY

Avista’s methodology for evaluating DSM within our IRP is based on four key concepts:

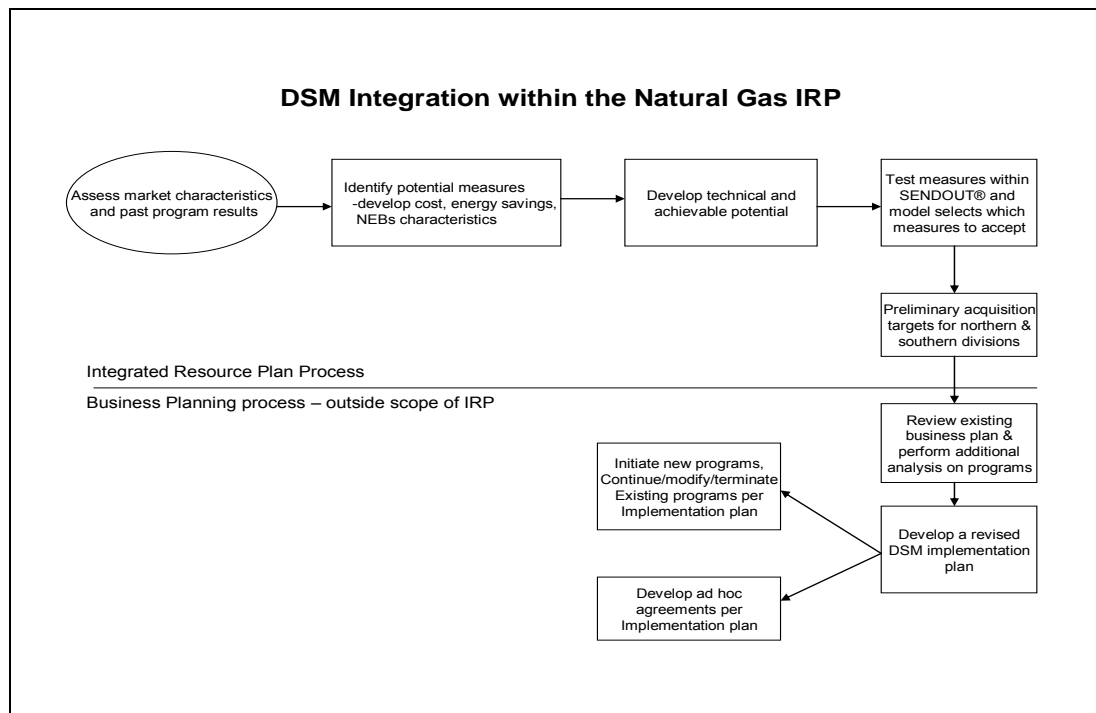
- Provides a comprehensive evaluation of all significant conservation measures that are currently commercially available and emerging measures that are likely to be available in the future;
- Evaluates conservation measures in a process that is interactive with supply-side options;
- Maximizes portfolio net total resource value (we strive to get the most for each dollar spent); and
- Delivers analytical results that are actionable for the DSM implementation planning process<sup>2</sup>.

The methodology we adopted to fulfill these concepts has four phases:

- Identifying Technical Potential
- Assessing Achievable Potential
- SENDOUT<sup>®</sup> Testing
- Conservation Goal Development

The above DSM methodology is summarized in the flowchart in Figure 4.1. Details of each phase follows.

**Figure 4.1 DSM Methodology Flowchart**



<sup>2</sup> The completion of IRP analysis is not the end point but rather the midpoint of a larger reassessment of the DSM resource portfolio. Appendix 4.1 describes the development of our DSM implementation plan and overall DSM operations.

## PHASE ONE: IDENTIFYING TECHNICAL POTENTIAL

Technical potential is an estimate of all energy savings that can theoretically be accomplished if every customer that could potentially install a conservation measure did so without consideration of market barriers such as cost and customer awareness. For example, the “replace on burnout” technical potential for high efficiency water heaters would quantify total savings assuming every existing water heater (gas or electric) within a natural gas service territory would be replaced with a high efficiency model upon an assumed burnout schedule in all cases.

In 2005, Avista contracted with RLW Analytics, a conservation analysis consultant, to independently identify and analyze the potential energy savings for our Oregon service territories. Methodology from their study was extrapolated to Washington and Idaho and served as the initial basis for determining conservation technical potential for all of Avista’s natural gas service territories. The energy savings data for weather-sensitive measures were adjusted to incorporate local heating degree day data appropriate to each geographic area. Avista DSM engineers, program implementers and analysts also reviewed the consultant’s estimates of incremental measure costs, measure lives, energy savings and other inputs and assumptions, making adjustments when knowledge of local factors differed from the more generalized assumptions used in the study.

Since 2005, we have made adjustments and updates to incorporate new information regarding measure cost and energy savings, augmenting the study with additional measures not previously evaluated. A total of 155 residential and 147 non-residential measures were considered for this IRP. A summary of these measures for both divisions are contained in Appendix 4.2.

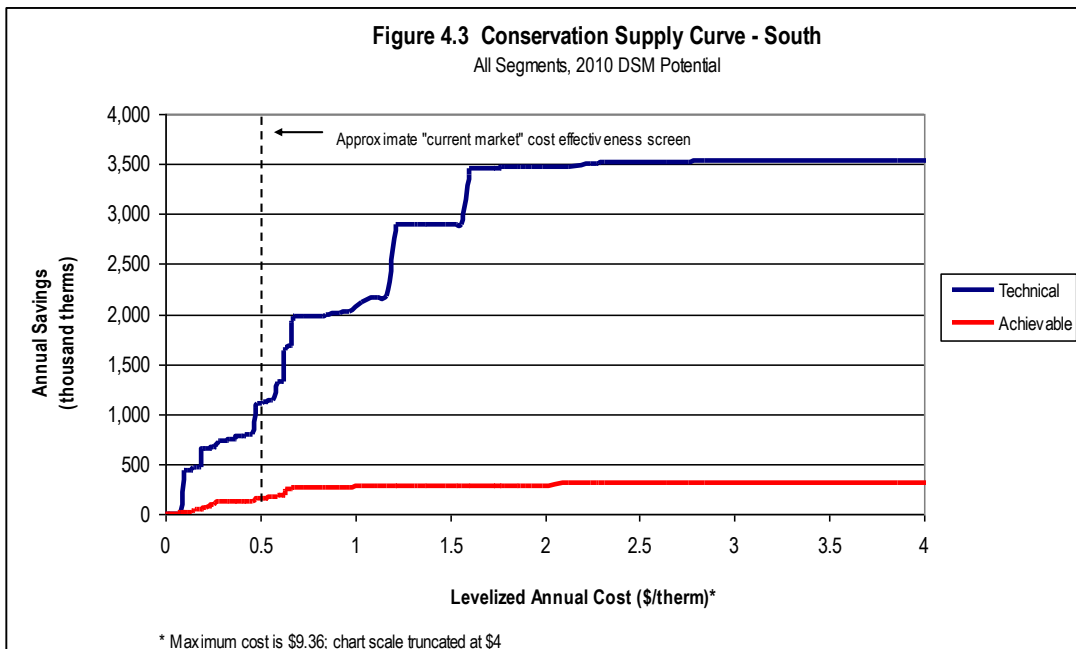
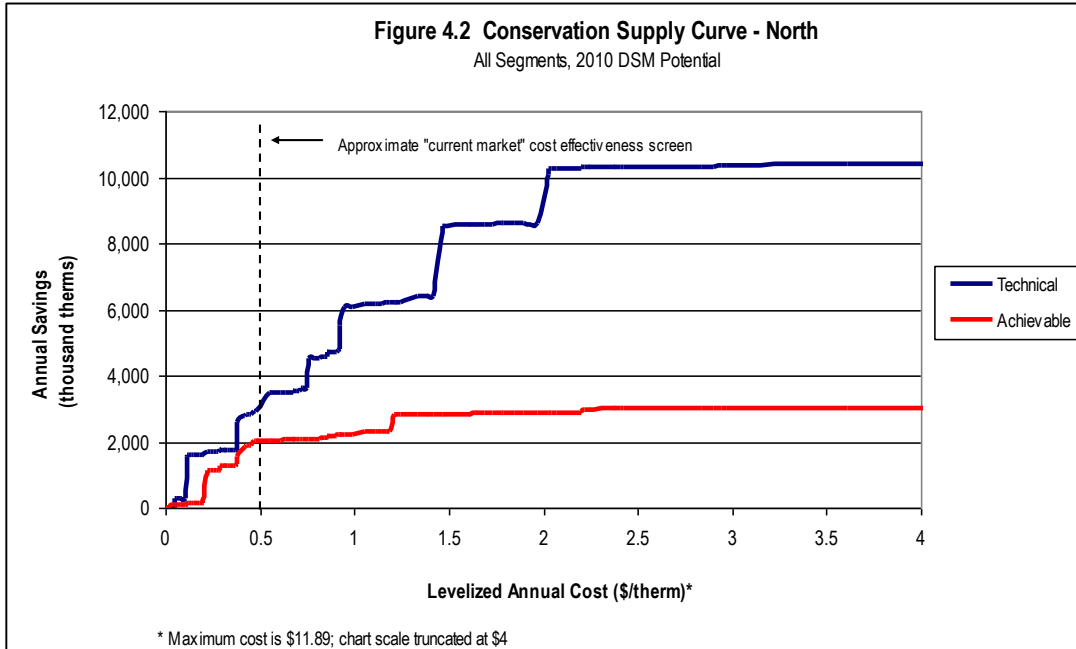
## PHASE TWO: ASSESSING ACHIEVABLE POTENTIAL

Achievable potential represents a more realistic assessment of expected energy savings since it recognizes and accounts for economic and other constraints that preclude full installation of every identified conservation measure. Even the most robust information campaigns will not reach every eligible customer nor sufficiently motivate all affected customers to immediately install every conservation measure applicable to them.

Unlike other regional utilities that have selected an overall percentage to estimate achievable potential, Avista analyzes each measure’s likely installation rate to establish measure by measure achievable potential. Engineers and program implementers begin their evaluation with the number of natural gas customers in that division broken down by the percentage that is single family, multifamily or manufactured homes. The applications are evaluated based on how many have that application in their home or facility and/or have access to have it in their home or facility and, finally, how many of those that would be replaced with a higher efficiency option over the standard option over the 20-year horizon. A summary list of technical and achievable potential is included in Appendix 4.2.

Figures 4.2 and 4.3 show the comparison of technical potential and achievable potential for our North and South Divisions, respectively. For perspective, we indicate a cost effectiveness screen of \$0.50 per therm based on an approximate commodity cost of \$5 per Dth. Around this level, Avista’s

achievable potential tracks much closer with the technical potential and is similar to other regional utilities. We further discuss the gap in technical versus achievable potential in Appendix 4.1 including our plans to obtain a new external study of technical potential prior to completion of the 2011 IRP.



These estimates are preliminary assessments of the best implementation approach for particular technologies and market segments and the expected growth or decline of those markets. These assessments may require revision based on further development of program plans during the implementation planning process.

### PHASE THREE: SENDOUT® TESTING

In past IRPs, conservation measures were grouped into bundles to facilitate easier data input and faster system processing within SENDOUT®. However, this method required a complex process of manually calculating levelized total resource cost (TRC) outside the model based on estimated avoided costs that had to be checked and adjusted against SENDOUT® results in an iterative process.

For this IRP, we elected to invest the time to enter each individual conservation measure into SENDOUT® to enable more granular and accurate measure selection for DSM resource acquisition. This effort was no small task considering the exponential proliferation of inputs, as each assumption for every conservation measure had to be entered by customer class across the eight sub areas we model in SENDOUT®. This resulted in significantly more data entry that required managing around potential system processing constraints but eliminated prepackaging issues and potentially less accurate “group” measure selection.

Inputs included conservation measure cost, measure life, annual energy savings, non-energy benefits and discount rate. The model then calculated a levelized TRC for each measure to compare against the model’s avoided cost calculation.

Mandated measures were entered into SENDOUT® as must takes which bypassed system cost effectiveness testing and were automatically selected as a preferred resource by the model. All other measures were evaluated by SENDOUT® against other supply-side resource options.

The demand-side resources selected by SENDOUT® are summarized in Table 4.1. Note that these results do not include site-specific measures. These measures are incorporated in the next phase of the IRP process.

|                                 | <b>North</b>  | <b>South</b>   |
|---------------------------------|---------------|----------------|
| Residential measures            | 2,926,761     | 215,580        |
| Non-residential measures        | <u>75,601</u> | <u>110,734</u> |
| Total adopted measures (therms) | 3,002,362     | 326,314        |

### PHASE FOUR: CONSERVATION GOAL DEVELOPMENT

In this phase, we augment the results of the SENDOUT® testing with estimates of resource acquisition from commercial and industrial site-specific programs to develop a therm acquisition goal. These programs can include multiple conservation measures, are inherently individualized and have unique characteristics that preclude input into SENDOUT®.

Site-specific programs are designed to be all inclusive so any natural gas efficiency options with measureable therm savings qualify for the program in some fashion. Direct financial incentives are contingent upon minimum project simple-payback criteria in the North Division and a TRC cost effectiveness test in the South Division based on differing regulation. Generally speaking, all projects have the potential for receiving technical assistance and many qualify for direct financial

assistance. Site-specific therm acquisition is estimated by establishing a baseline of historical site-specific program results modified to reflect past and estimated future growth.

A final adjustment must be made to eliminate the duplication of resource opportunities between the all-inclusive site-specific programs and the measures accepted within the SENDOUT<sup>®</sup> modeling. Some of the measures incorporated into the SENDOUT<sup>®</sup> model are duplicative of resource acquisition incorporated into the estimates of site-specific resource acquisition. Based on a review of the SENDOUT<sup>®</sup> accepted measures and the expectations of site-specific program targets, we estimated that all of the South Division and 84 percent of the North Division future site-specific therm acquisition were included in the SENDOUT<sup>®</sup> analysis.

It is possible that there will be measures selected in this process that will subsequently be determined to be unsuitable for inclusion in Avista's DSM portfolio based on post-IRP analysis, implementation planning and program planning efforts. It is also possible that programs could be developed for measures that were rejected by this IRP as a result of this same process. Though the IRP is our best opportunity to comprehensively re-evaluate the DSM portfolio and its integration into the overall resource mix at one point in time, it is necessary to incorporate an ongoing implementation planning process to ensure that the best resource decisions are made.

## PRELIMINARY CONSERVATION GOAL

The following therm goals reflect of the results of the integrated resource optimization as further described in Chapter 6 – Integrated Resource Portfolio. See that chapter for the complete results of the integrated resource optimization including the regional cumulative benefits over the 20-year planning horizon.

The SENDOUT<sup>®</sup> results<sup>3</sup> and modifications for site-specific programs for the first two years are summarized in Table 4.2.

|   | <b>2010</b>      | <b>2011</b>      |
|---|------------------|------------------|
| SENDOUT <sup>®</sup> -accepted residential programs     | 2,926,761        | 2,862,948        |
| SENDOUT <sup>®</sup> -accepted non-residential programs | 75,601           | 77,852           |
| Estimated site-specific acquisition                     | 811,920          | 844,397          |
| Less: non-res prescriptive programs duplication         | <u>(685,440)</u> | <u>(712,858)</u> |
| <b>Total North Division</b>                             | <b>3,128,842</b> | <b>3,072,339</b> |
|   | <b>2010</b>      | <b>2011</b>      |
| SENDOUT <sup>®</sup> -accepted residential programs     | 215,580          | 206,333          |
| SENDOUT <sup>®</sup> -accepted non-residential programs | <u>110,734</u>   | <u>118,650</u>   |
| <b>Total South Division</b>                             | <b>326,314</b>   | <b>324,983</b>   |

<sup>3</sup> The results of the SENDOUT<sup>®</sup> model required a minor revision to translate into the calendar year implementation planning and budgeting cycle used for DSM operations.

Based on the analytical process described in the above Methodology section, first-year energy savings goals resulting from the IRP process were approximately 3,128,842 therms in the North Division and 326,314 therms in the South Division. This commitment represents an increase of 98 percent from the 2007 IRP annual resource acquisition for 2010 in the North Division and an increase of 9 percent in the South Division.

Site-specific acquisition included in the above is estimated to be 126,480 therms for the North Division and is no longer applicable for the South Division as all measures were tested within SENDOUT<sup>®</sup>. These estimates incorporate consideration of the significantly different non-residential customer bases within our North and South Divisions. Specifically, non-residential customers within our South Division tend to be smaller-sized retail customers and generally non-industrial. However, in spite of their limited opportunity to acquire resources through their site-specific program, existing utility staff has been redeployed to establish and foster relationships with contract auditors and trade allies in effort to increase participation.

The North Division site-specific program has been a highly successful component of the overall portfolio. However, active and real-time management is necessary to continue to focus on and move toward new opportunities within this market. As more participation occurs in specific applications and technologies, program implementers and engineers use results to establish more prescriptive approaches in order to increase participation without having to add additional infrastructure. This has proved to be a successful approach to address developing markets and influencing customers toward them.

The North potential is in excess of the 2010 acquisition goal of 1,755,829 therms developed in the 2007 IRP. The potential increase in the target is the result of a steep carbon mitigation cost adder<sup>4</sup> in our natural gas price forecast that we model to take effect in 2015. This large increase in natural gas prices, correspondingly, significantly increases avoided costs over the planning horizon. A concern is how to influence customers to implement natural gas efficiency upgrades now based on a price increase modeled to take effect in 2015 which they may not see or are skeptical of it materializing that far into the future.

We are resolved to meet all cumulative potential identified in this IRP over the planning cycle, but will do so with a gradual ramping up of program activity. We determined it was possible to establish an approximate 6.5 percent constraint on the annual increase over the first 10 years while simultaneously achieving this objective in the long run by the end of the 20-year period. This increase is in excess of customer growth but ensures that the infrastructure growth can be managed more carefully and without undue inflation of acquisition costs associated with rapid growth.

For the South Division, the potential is slightly below the 2010 acquisition goal of 304,548 therms from the 2007 IRP. This comes at a time when customers in this service territory are facing state unemployment rates exceeding 14 percent in some counties. We are resolved to meet all cumulative

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<sup>4</sup> Adder reflects price impacts to comply with anticipated climate change legislation. Appendices 3.6 and 3.7 has detailed discussion on our modeling of climate change policy.

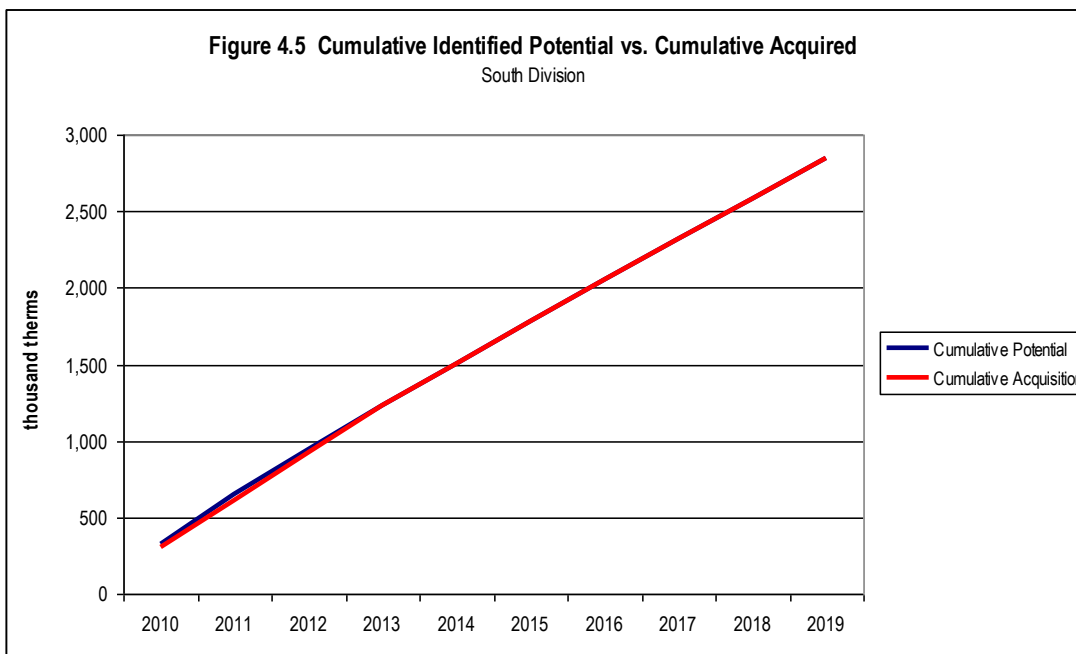
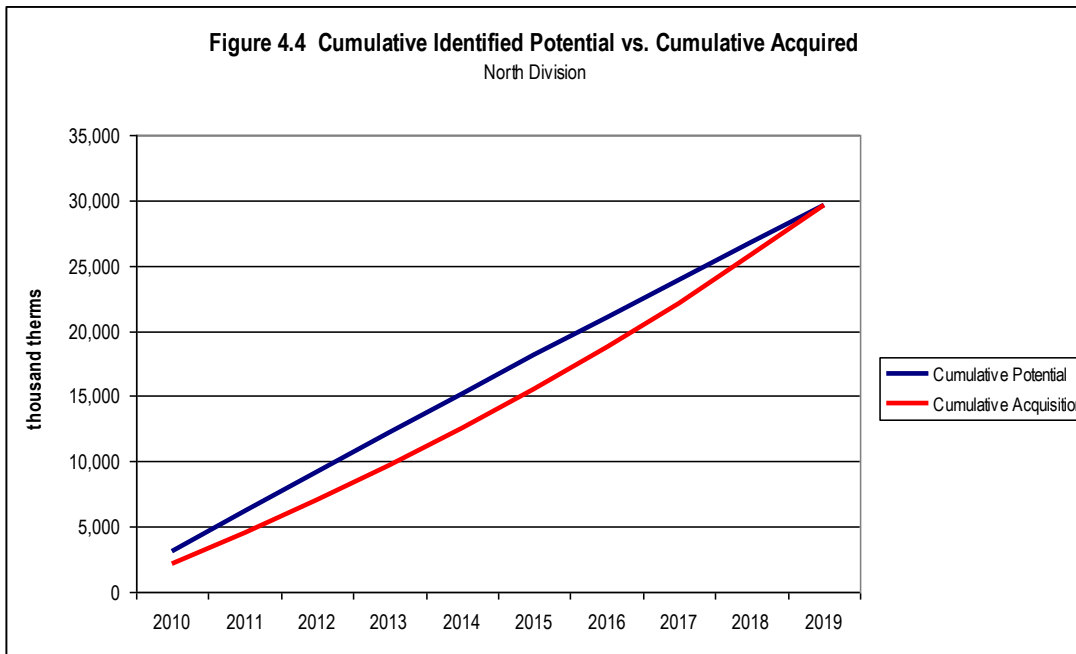
potential identified in this IRP over the long-term (20-year) planning cycle, but will do so with a gradual ramping up of program activity. We determined this to be possible by establishing an approximate 2.2 percent constraint on the annual increase over the first five years while simultaneously achieving this objective in the long run by the end of the 20-year planning horizon. This increase is greater than the projected customer growth but ensures that the infrastructure growth can be managed more carefully during this economic time.

Application of this 6.5 percent annual growth constraint for the North Division and 2.2 percent annual growth constraint for the South Division results in a summary of annual and cumulative acquisition and identified DSM potential as listed in Table 4.3

|        | North Division       |                      |           |                 | South Division       |                      |          |                 |
|--------|----------------------|----------------------|-----------|-----------------|----------------------|----------------------|----------|-----------------|
|        | Achievable Potential | Cumulative Potential | DSM Goal  | Cumulative Goal | Achievable Potential | Cumulative Potential | DSM Goal | Cumulative Goal |
| CY2010 | 3,128,842            | 3,128,842            | 2,193,338 | 2,193,338       | 326,314              | 326,314              | 303,300  | 303,300         |
| CY2011 | 3,072,339            | 6,201,181            | 2,336,541 | 4,529,879       | 324,983              | 651,297              | 309,973  | 613,273         |
| CY2012 | 3,010,146            | 9,211,327            | 2,489,094 | 7,018,973       | 298,759              | 950,056              | 316,792  | 930,065         |
| CY2013 | 3,000,080            | 12,211,407           | 2,651,607 | 9,670,579       | 280,458              | 1,230,514            | 299,879  | 1,229,944       |
| CY2014 | 3,005,777            | 15,217,184           | 2,824,730 | 12,495,310      | 278,214              | 1,508,728            | 278,214  | 1,508,158       |
| CY2015 | 2,943,985            | 18,161,169           | 3,009,157 | 15,504,466      | 275,973              | 1,784,701            | 275,973  | 1,784,130       |
| CY2016 | 2,864,302            | 21,025,471           | 3,205,625 | 18,710,091      | 271,604              | 2,056,305            | 271,604  | 2,055,735       |
| CY2017 | 2,849,376            | 23,874,847           | 3,414,920 | 22,125,011      | 266,358              | 2,322,663            | 266,358  | 2,322,093       |
| CY2018 | 2,862,118            | 26,736,965           | 3,637,633 | 25,762,643      | 262,851              | 2,585,514            | 263,041  | 2,585,134       |
| CY2019 | 2,900,317            | 29,637,283           | 3,874,639 | 29,637,283      | 266,715              | 2,852,229            | 267,095  | 2,852,229       |
| CY2020 | 2,796,582            | 32,433,864           | 2,796,582 | 32,433,865      | 269,559              | 3,121,789            | 269,559  | 3,121,788       |
| CY2021 | 2,675,821            | 35,109,685           | 2,675,821 | 35,109,686      | 257,134              | 3,378,923            | 257,134  | 3,378,922       |
| CY2022 | 2,690,538            | 37,800,223           | 2,690,538 | 37,800,224      | 227,802              | 3,606,725            | 227,802  | 3,606,724       |
| CY2023 | 2,707,941            | 40,508,164           | 2,707,941 | 40,508,165      | 188,897              | 3,795,622            | 188,897  | 3,795,621       |
| CY2024 | 2,651,295            | 43,159,459           | 2,651,295 | 43,159,460      | 154,709              | 3,950,331            | 154,709  | 3,950,330       |
| CY2025 | 2,621,258            | 45,780,716           | 2,621,258 | 45,780,718      | 136,043              | 4,086,374            | 136,043  | 4,086,373       |
| CY2026 | 2,585,548            | 48,366,264           | 2,585,548 | 48,366,266      | 132,376              | 4,218,750            | 132,376  | 4,218,749       |
| CY2027 | 2,278,881            | 50,645,145           | 2,278,881 | 50,645,147      | 135,054              | 4,353,804            | 135,054  | 4,353,803       |
| CY2028 | 2,034,955            | 52,680,100           | 2,034,955 | 52,680,102      | 129,141              | 4,482,945            | 129,141  | 4,482,944       |
| CY2029 | 2,029,521            | 54,709,621           | 2,029,521 | 54,709,623      | 120,643              | 4,603,588            | 120,643  | 4,603,587       |

The North Division potential and acquisition identified in Figures 4.4 and 4.5 indicates that we will fully acquire identified DSM potential over the 20-year planning cycle within the 6.5 and 2.2 percent annual ramp-up constraint for North and South, respectively.





The IRP resource analysis is, as previously mentioned, the starting point for the implementation planning process. Appendix 4.1 discusses Avista’s DSM programs and how the IRP results will be incorporated into DSM operations.

### DSM SENSITIVITIES

Avista continues to acknowledge its obligation to acquire all cost effective natural gas-efficiency resources available through utility intervention. Given the rapid changes within the natural gas market, new efficiency opportunities may arise in the market within the 20-year horizon being

analyzed within this process. As we continue to consider and evaluate any developing applications and/or technologies for inclusion in our portfolio between IRPs, considerable uncertainty remains regarding customers' response to these programs. Since this is a time of economic uncertainty when retail gas prices are declining, we face the challenge of how to get customers to respond now to prices they might not actually see for years to come. Historically, we have seen levels of less participation as retail prices decline. However, stimulus-related government incentives could accelerate participation.

To better understand how demand-side resources may be affected by uncertain economic conditions, we evaluated two DSM sensitivities based on the following:

- **DSM Accelerated** - Tax credits, particularly on the residential side, induce a combination of increasing participation in our programs to some degree, but the greatest impact is in inducing participating residential customers to stretch to higher levels of efficiency in order to qualify for tax credits as a complement to our existing rebates. Non-residential customers have far fewer such tax credits available to them, but to a much lesser degree the same impact occurs in that market. Stimulus funded residential audit programs result in the acquisition of low-cost/no-cost measures beyond what was assumed in the IRP base case.
- **DSM Delayed** - Budget constraints restrict customer incentives to less than current levels. Our program outreach is cut by 50% and staffing is curtailed. The economic recession continues and due to reduced disposable income, we see a reduction in non-lost-opportunity (deferrable) efficiency measures such as weatherization and a lesser reduction in the installation of lost-opportunity (furnace, hot water heater, etc.) measures. We also see a reduction in non-residential energy-efficiency measures due to the lack of discretionary capital budget within our customers businesses.

The resulting incremental (decremental) savings of these sensitivities are summarized in Table 4.4:

|                        | <b>DSM Accelerated</b> |  | <b>DSM Delayed</b> |  |
|------------------------|------------------------|--|--------------------|--|
|                        | <u>2010 Therms</u>     | <u>Cumulative Therms<br/>over 20 Years</u> | <u>2010 Therms</u> | <u>Cumulative Therms<br/>over 20 Years</u> |
| <b>Annual Measures</b> |                        |  |                    |  |
| Medford                | 3,666                  | 65,985                                     | (444)              | (7,986)                                    |
| Roseburg               | 843                    | 15,173                                     | (102)              | (1,837)                                    |
| Klamath                | 1,539                  | 27,697                                     | (186)              | (3,353)                                    |
| LaGrande               | 642                    | 11,560                                     | (78)               | (1,400)                                    |
| WA/ID                  | 56,311                 | 1,013,598                                  | (32,584)           | (586,512)                                  |
| <b>Winter Measures</b> |                        |  |                    |  |
| Medford                | 16,330                 | 293,944                                    | -                  | -  |
| Roseburg               | 3,755                  | 67,586                                     | -                  | -  |
| Klamath                | 6,854                  | 123,372                                    | -                  | -  |
| LaGrande               | 2,861                  | 51,494                                     | -                  | -  |
| WA/ID                  | 233,720                | 4,206,960                                  | (125,057)          | (2,251,026)                                |

The impact of either sensitivity could be meaningful. We will continue to watch for signs of either sensitivity developing. However, this uncertainty does not preclude us from pursuing the planned aggressive ramp-up of natural gas-efficiency programs. Additionally, we have, and will continue to

actively seek, opportunities for new or enhanced resource acquisition through the development of cooperative regional programs.

## ENVIRONMENTAL EXTERNALITIES

The impact of utilizing energy on the environment continues to be a subject of societal concern and debate. If there are impacts that cannot be repaired naturally within a reasonable period of time, damage cost to the environment occurs for which society will have to pay in some future undetermined form. The question of who pays, how much and when payment should be made, are complicated issues. This debate is beginning to be addressed through a variety of public policy initiatives and legislation. Regulatory guidelines in Oregon advocate specific analysis in the IRP process to better understand these issues. Avista included an evaluation of the impacts of environmental externalities in the context of this evolving legislative environment. Appendix 4.4 discusses our analysis.

## DEMAND RESPONSE

Demand response is a peak demand management concept where customers adjust the timing of their energy consumption away from consumption peaks in exchange for lower rates. Implementation strategies encompass a number of activities including real time pricing, time of use rates, critical peak pricing, demand buyback, interruptible rates and direct load controls. When effectively implemented, acquisition of costly supply resources can be deferred.

Demand response works best when it is a quick solution to an immediate problem. When demand peaks, system operators need the ability to either quickly notify customers to curtail consumption or do it themselves via control systems to physically manage/restrict gas flow to increase distribution system pressures.

This mechanism exists with respect to our interruptible transportation-only customers, which make up approximately one third of Avista's total annual throughput. However, because we do not purchase supply for these customers, they do not represent an incremental supply resource alternative. Only core customers with high winter consumption profiles would provide an incremental supply resource using demand response curtailment strategies. Unfortunately, we currently have very few core customers with a complying consumption profile. As a result, we believe that all customers who can manage their operations on interruptible service are currently served on an interruptible basis, leaving little opportunity to reduce peak loads through expanded interruptible service.

While little demand response opportunity exists on our natural gas system, we continue to monitor the progress of other natural gas utilities and their efforts of peak load shifting to offset hourly and/or daily flow constraints. Whereas electric demand response technologies have been in place for over two decades, major differences exist between electric and natural gas supply/delivery systems. The economics of the timing of natural gas usage are much more forgiving than electric due to underground storage and line packing. Furthermore, natural gas curtailment is not an option since a

natural gas company cannot restart service without a technician on-site to ensure all pilots are properly lit for safety reasons.

At times natural gas providers may find implementing a demand response program helpful in offsetting or postponing a pipeline upgrade or in price balancing. However, mandatory participation in the affected areas would be vital to fund the necessary investment in enabling technologies.

One possible demand response program for the residential sector is remotely controllable thermostats. Avista is currently conducting a pilot project using this technology with Idaho electric customers. At present this pilot is limited to controlling the thermostat for space heating and cooling during times of electric peak demand. This pilot will conclude December 31, 2009 at which time a draft report will be compiled for results and what was learned from the program. Preliminary findings at this time show this technology is not cost effective for Avista for either summer or winter peak. Future technologies may offer cheaper, more reliable and flexible options for customers and their fuel providers. However, there are no near-term plans to pursue demand response programs.

## **CONCLUSION**

By prompting customers to change their demand for natural gas, Avista can displace the need to purchase additional natural gas supplies, displace or delay contracting for incremental pipeline capacity and possibly displace or delay the need for reinforcements on our distribution system. This IRP process provides Avista with the necessary resource analysis to evaluate demand-side resource options alongside supply-side resources, periodically review and update DSM operations and finally, develop and implement improved natural gas efficiency programs.

The completion of IRP analysis is not the end point but rather the midpoint of a larger reassessment of the DSM resource portfolio. The IRP analysis presented has generally indicated a set of cost effective measures and achievable resource potential for a future DSM resource portfolio. Yet further evaluation is needed to facilitate the development of program plans and to incorporate them into an updated DSM implementation plan in the overall DSM operations.



## CHAPTER 5 – SUPPLY-SIDE RESOURCES

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### OVERVIEW

We have analyzed a range of anticipated future demand scenarios and a variety of possible conservation measures to reduce demand. This chapter discusses possible supply options to meet net demand. Our objective is to reliably provide natural gas to customers with an appropriate balance of price stability and prudent cost while navigating continuously changing market conditions. To achieve this, we evaluate a variety of supply-side resources and attempt to build a supply portfolio that is appropriately diversified. The resource acquisition and commodity procurement programs resulting from our evaluation consider physical and financial risks, market-related risks and procurement execution risks and identify the methods we deploy to mitigate these risks.

We manage our natural gas procurement and related activities on a system-wide basis. We have a number of regional supply options available to serve our core customers. These include firm and non-firm supplies, firm and interruptible transportation on six interstate pipelines and two storage projects. Because Avista's core customers span three states, the diversity of delivery points and demand requirements adds to the options available to meet customers' needs. The utilization of these components varies depending on demand and operating conditions. In this chapter, we discuss the available regional commodity resources and our procurement plan strategies, the regional pipeline resource options available to deliver the commodity to our customers, and the storage resource options available which provide additional supply diversity, enhanced reliability, favorable price opportunities, and flexibility to meet a varied demand profile. Beyond these traditional supply-side resources, we discuss non-traditional resources which are also considered.

### COMMODITY RESOURCES

#### SUPPLY BASINS

Avista is fortunate to be located in relatively close proximity to the two largest natural gas producing regions in North America—the Western Canadian Sedimentary Basin (WCSB), which is located primarily in the Canadian provinces of Alberta and British Columbia, and the Rocky Mountain gas basins, located primarily in Wyoming, Utah and Colorado. Avista sources virtually all of its natural gas supplies from these two basins.

The WCSB and Rockies gas basins used to have limited pipeline export potential, which has historically resulted in lower regional natural gas prices that were discounted to other parts of the country. Over the last decade, however, several large pipelines have been completed (or capacities of existing pipelines increased) connecting the WCSB and Rockies gas basins to the Southwest, Midwest and Northeast sections of the continent. This has, at times, diminished the discounted price advantage the region has enjoyed. Future projects that relieve bottlenecks and pipeline congestion out of the basins enabling gas to flow to higher priced markets could further erode this historically favorable price advantage. Future shale production in eastern markets could also reduce or eliminate this advantage.

## REGIONAL MARKET HUBS

Extending out from the two primary basins are numerous regional market hubs where natural gas is traded. These typically are located at pipeline interconnects. Avista is located near and transacts at most of the Pacific Northwest regional market hubs, enabling flexible access to a diversity of supply points. These supply points include:

**AECO** – The AECO-C/Nova Inventory Transfer market center is a major connection region to long-distance transportation systems, which take gas to points throughout Canada and the United States. Alberta has historically produced 90% of Canada's natural gas and is the source of most Canadian natural gas exports to the United States representing volume that accounts for approximately 13% of U.S. natural gas requirements.

**Rockies** – This pricing “point” actually represents several locations on the southern end of the NWP system in the Rocky Mountain region. The system draws on Rocky Mountain gas-producing areas clustered in areas of Colorado, Utah, and Wyoming.

**Sumas/Huntingdon** – This pricing point at Sumas, Washington, is on the U.S.-Canadian border where the northern end of the NWP system connects with Spectra Energy’s BC Pipeline, and is predominantly Canadian gas coming south from Northern British Columbia.

**Malin** – this pricing point is at Malin, Oregon on the California-Oregon border where the pipelines of TransCanada Gas Transmission Northwest (GTN) and Pacific Gas & Electric Co. connect.

**Station 2** – Located at the center of the Spectra Energy - BC Pipeline system connecting to northern British Columbia production.

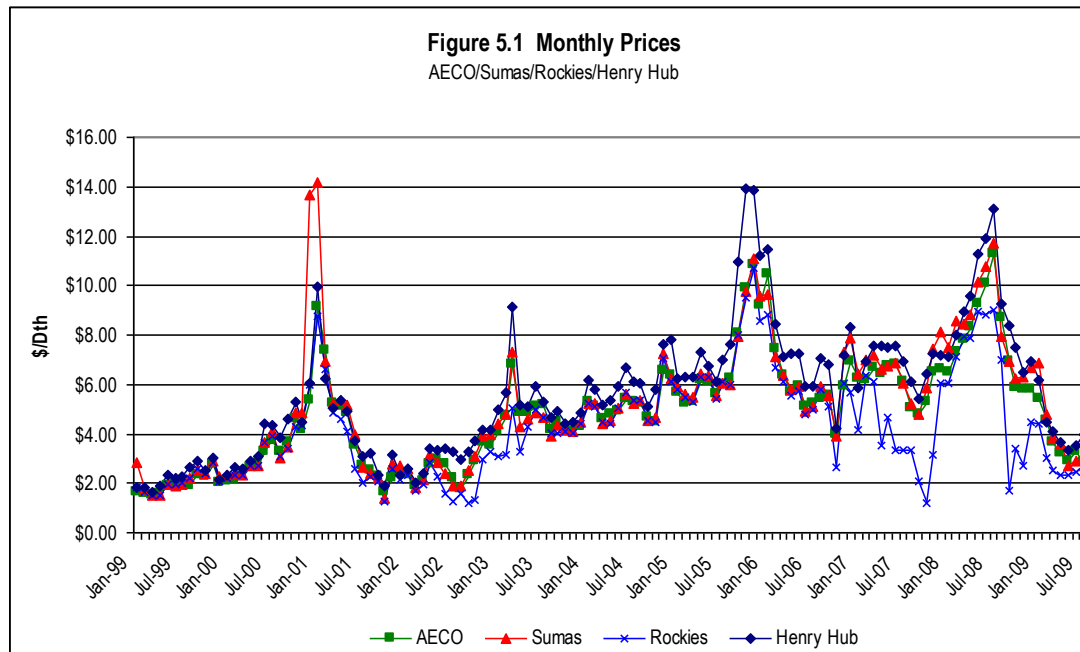
**Stanfield** – Located near the Washington/Oregon border at the intersection of the NWP and GTN pipelines

**Kingsgate** – Located at the US-Canadian (Idaho) border where the GTN pipeline connects with the TransCanada Foothills pipeline.

Given the ability to transport natural gas to other portions of North America, natural gas pricing is often compared to the Henry Hub price for natural gas. Henry Hub is a natural gas trading point located in Louisiana and is widely recognized as the primary natural gas pricing point in the United States. Henry Hub is also the trading point used in NYMEX futures contracts.

Figure 5.1 shows historic natural gas prices for first-of-month index physical purchases at AECO, Sumas, Rockies and Henry Hub. The figure illustrates there is usually a tight relationship among the various locations; however, there have been periods where one or more price points have disconnected. In winter 2000-2001, Sumas rallied on a combination of the western energy crisis and unusually cold local weather conditions. In fall of 2005, hurricanes Katrina and Rita disrupted significant Gulf of Mexico regional production causing the Henry Hub to spike disproportionately to Northwest hubs. Since 2007, increased production in the Rocky Mountain basin has exceeded the takeaway pipeline capacity forcing concessions on Rockies prices pending completion of major phases of the Rockies Express pipeline project. This significant project, completed in late summer

2009, enables substantial volumes to reach Midwestern and Northeast demand centers. Consequently, Rockies prices have resumed tighter tracking with Henry Hub prices.



Natural gas prices among the Northwest regional supply points typically move together as well; however, the basis differential can change depending on market or operational factors. This includes differences in weather patterns, pipeline constraints at different locations and the ability to shift supplies to higher-priced delivery points in the United States or Canada. By monitoring these price shifts, we are often able to purchase at the lowest-priced trading hubs on a given day, subject to operational and contractual constraints.

As mentioned above, Rockies natural gas has tended to trade at a discount to Henry Hub when production out-paced local demand and takeaway pipeline capacity. Pipeline expansion activity moving incremental production southwest to California (Kern River pipeline) and east to the Midwest and Eastern seaboard markets (via the Rockies Express pipeline) has eased the basis differential between AECO and Sumas prices as well.

Liquidity is generally sufficient in the day-markets at most northwest supply points. AECO continues to be the most liquid supply point, especially for longer-term transactions. Sumas has historically been the least liquid of the four major supply points (AECO, Rockies, Sumas, Malin). This illiquidity contributes to generally higher relative prices in the high demand winter months.

Procurement of natural gas is done via contracts. There are a number of contract specifics that vary from transaction-to-transaction, and many of those terms or conditions impact commodity pricing. Some of the agreed-upon terms and conditions include:



**Firm vs. Non-Firm** – Most term contracts specify that supplies are firm except for force majeure conditions. In the case of non-firm supplies, the standard provision is that they may be cut for reasons other than force majeure conditions.

**Fixed vs. Floating Pricing** – The agreed-upon price for the delivered gas may be fixed or based upon a daily or monthly index.

**Physical vs. Financial** – Certain counterparties, such as banking institutions, may not trade physical natural gas but are still active in the natural gas markets. Rather than managing physical supplies, those counterparties choose to transact financially rather than physically. Financial transactions provide another way for Avista to financially hedge price.

**Load Factor/Variable Take** – Some contracts have fixed reservation charges assessed during each of the winter months, while others have minimum daily or monthly take requirements. Depending on the specific provisions, the resulting commodity price will contain a discount or premium compared to standard terms.

**Liquidated Damages** – Most contracts contain provisions for symmetrical penalties for failure to take or supply natural gas.

For this IRP, the SENDOUT<sup>®</sup> model assumes the natural gas is purchased as a firm, physical, fixed-price contract regardless of when the contract is executed and what type of contract it is. However, in reality, we pursue a variety of contractual terms and conditions in order to capture the most value from each transaction.

## AVISTA'S PROCUREMENT PLAN

We cannot accurately predict future natural gas prices but market conditions and experience help shape our overall approach. Avista has designed a natural gas procurement plan process that seeks to competitively acquire natural gas supplies while reducing exposure to short-term price volatility. Our procurement strategy includes hedging, storage utilization and index purchases. Although the specific provisions of the procurement plan will change as a result of ongoing analysis and experience, the following principles guide Avista's development of its procurement plan:

**Avista employs a time, location and counterparty diversified hedging strategy** – It is appropriate to hedge over a period of time, and we establish hedge periods within which portions of future demand are financially hedged. The hedges may not be completed at the lowest possible price, but they will protect our customers from price volatility. Additionally, we pursue diversified purchases at multiple basin/market hubs and transact with a range of counterparties.

**Avista establishes a disciplined but flexible hedging approach** – In addition to establishing hedge periods within which hedges are to be completed, we also set upper and lower pricing points. In a rising market, this reduces Avista's exposure to extreme price spikes. In a declining market, this encourages capturing the benefit associated with lower prices.

**Avista regularly reviews its procurement plan in light of changing market conditions and opportunities** – Avista’s plan is open to change in response to ongoing review of the assumptions that led to the procurement plan. Although we establish various targets in the initial plan design, policies provide flexibility to exercise judgment to revise/adjust targets in response to changing conditions.

A number of tools are utilized to help mitigate financial risks. Avista purchases gas in the spot market as well as the forward market. Spot purchases are made on a day for the next day or weekend. Forward purchases are made on a day for a designated future delivery period. Many of these tools are financial instruments or derivatives that can be utilized to provide fixed prices or dampen price volatility. We continue to evaluate how to manage daily demand volatility, whether through option tools available from counterparties or through access to additional storage capacity and/or transportation.

## TRANSPORTATION RESOURCES

Although proximity to the liquid hubs is important from a cost perspective, those supplies are only as reliable or firm as the pipeline transportation from the hubs to Avista’s service territories. Capturing favorable price differentials and mitigating price and operational risk can also be realized by holding multiple pipeline transport options. Consequently, we have contracted for a sufficient amount of diversified firm pipeline capacity from various receipt and delivery points (including out of storage facilities) so that firm deliveries will meet peak day demand. We believe the combination of firm transportation rights to our service territory, storage facilities and access to liquid supply basins will ensure peak supplies are available to our core customers.

The major pipelines servicing our region are as follows:

**Williams - Northwest Pipeline (NWP)** - A natural gas transmission pipeline serving the Pacific Northwest moving natural gas from the US/Canadian border in Washington and from the Rocky Mtn. region of the US.

**TransCanada Gas Transmission Northwest (GTN)** - A natural gas transmission pipeline originating at Kingsgate, ID (Canadian/US border) and terminating at the California/Oregon border close to Malin, OR.

**TransCanada Alberta System** - A natural gas gathering and transmission pipeline in Alberta Canada that delivers natural gas into the TransCanada Foothills pipeline at the Alberta/British Columbia border.

**TransCanada BC System** - A natural gas transmission pipeline that delivers natural gas between the Alberta, BC border and the Canadian/US border at Kingsgate, ID.

**TransCanada Tuscarora Gas Transmission** - A natural gas transmission pipeline originating at Malin, OR and terminating at Wadsworth, NV.

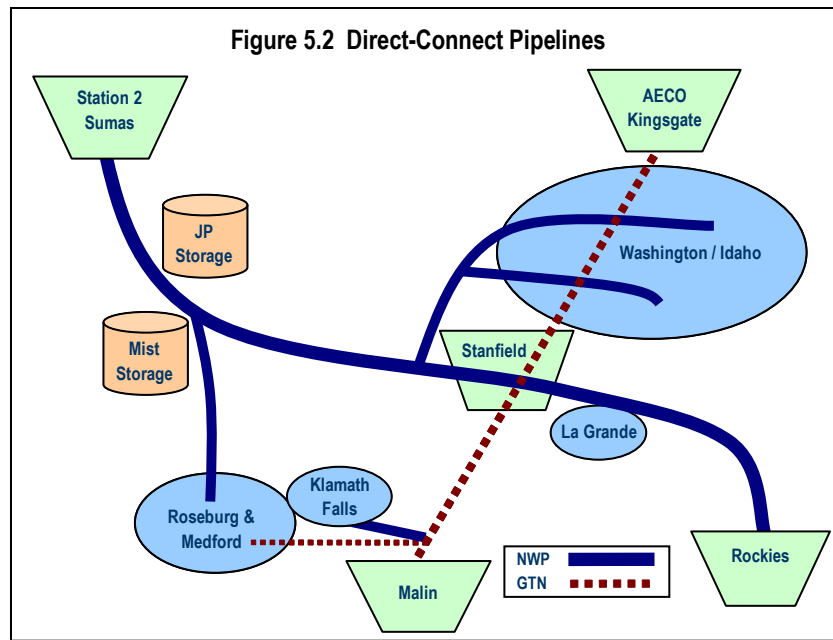
**Spectra Energy - BC Pipeline** - A natural gas transmission pipeline originating at Fort Nelson, BC and terminating at the Canadian/US border at Huntington, BC/Sumas, WA.

Avista has contracts with each of the above pipelines for firm transportation to serve our core customers. Table 5.1 details the firm transportation/resource services contracted by Avista. These contracts are of different vintages, thus different expiration dates; however, all have the right to be renewed by Avista. This gives Avista and its customers the knowledge that Avista will have available capacity to meet existing core demand now and in the future.

| <b>Firm Transportation</b>                     | <b>Avista North</b> |                | <b>Avista South</b> |               |
|--|---------------------|----------------|---------------------|---------------|
|  | <b>Winter</b>       | <b>Summer</b>  | <b>Winter</b>       | <b>Summer</b> |
| NWP TF-1                                       | 119,526             | 119,526        | 22,562              | 22,562        |
| GTN T-1  | 100,605             | 75,782         | 42,260              | 20,640        |
| NWP TF-2                                       | <u>91,200</u>       | <u>      </u>  | <u>2,623</u>        | <u>      </u> |
| <b>Total</b>                                   | <b>311,331</b>      | <b>195,308</b> | <b>67,445</b>       | <b>43,202</b> |
| <b>Firm Storage Resources - Deliverability</b> |                     |                |                     |               |
| Jackson Prairie                                | 266,667             |                | 2,623               |               |
| MIST   |                     |                | <u>15,000</u>       |               |
| <b>Total</b>                                   | <b>266,667</b>      |                | <b>17,623</b>       |               |

Avista defines two categories of interstate pipeline capacity. “Direct-connect” pipelines deliver supplies directly to our local distribution system from production areas, storage facilities or interconnections with other pipelines. “Upstream” pipelines deliver natural gas to the direct-connect pipelines from remote production areas, market centers and out of area storage facilities. Figure 5.2 illustrates the direct-connect pipeline network relative to our supply sources and service territories<sup>1</sup>.

<sup>1</sup> Avista has a small amount of pipeline capacity with TransCanada Tuscarora Gas Transmission, a natural gas transmission pipeline originating at Malin, Oregon, to service a small number of Oregon customers near the southern border of the state.



Supply-side resource decisions focus on where to purchase natural gas and how to deliver it to customers. Each LDC has distinctive service territories and geography relative to supply sources and pipeline infrastructure. Solutions that deliver supply to service territories among regional LDCs are similar but are rarely generic—instead they are almost always unique.

The NWP system for the most part is a fully contracted system. With the exception of La Grande, our service territories lie at the end of various NWP pipeline laterals. Washington/Idaho is served via the Spokane and Lewiston laterals while Roseburg and Medford are served by the Grants Pass lateral. Capacity expansions on each of these laterals are lengthy and costly endeavors which Avista would likely bear most of the incremental costs.

The GTN system, on the other hand, currently has ample unsubscribed capacity. This pipeline runs directly through or lies in close proximity to most of our service territories. Mileage based rates and backhaul potential provide attractive options for securing incremental resource needs.

Peak day planning aside, both pipelines provide an array of options to flexibly manage daily operations. Our two largest service territories are directly served by both pipelines providing diversification and risk management with respect to supply source, price and reliability. The NWP system (a bi-directional, fixed reservation fee-based pipeline) provides direct access to historically cheaper Rockies supply and facilitates excellent storage facility management. The Stanfield interconnect of the two lines is also geographically well situated to our service territories.

The rates we use in our planning model start with filed rates that are currently in effect (See Appendix 5.1). Forecasting future pipeline rates is challenging. Our assumptions for future rate changes are the result of market information on comparable pipeline projects, prior rate case experience and informal discussions. It is generally assumed that the pipelines will file to recover

costs at rates equal to the GDP with adjustments made for specific project conditions. Refinement of these assumptions will be done as better information becomes available.

NWP and GTN also offer interruptible transportation service to Avista. The level of service of interruptible transportation is subject to curtailment when pipeline capacity constraints limit the amount of natural gas that may be moved. Although the commodity cost per dekatherm transported is the same as firm transportation, there are no demand or reservation charges in these transportation contracts. As the marketplace for release of transportation capacity by the pipeline companies and other third parties has become more prevalent, the use of interruptible transportation services has diminished. We do not rely on interruptible capacity to meet peak day core demand requirements.

Avista's transportation acquisition strategy is to contract for firm transportation to serve core customers should a peak day occur in the near-term planning horizon. Too much firm transportation could keep us from achieving our goal of being a low-cost energy provider. But too little firm transportation impairs our reliability goal. Determining the appropriate level of firm transportation is a complex evaluation of many factors, including the projected number of firm customers and their expected annual and peak day demand, opportunities for future pipeline or storage expansions and relative costs between pipelines and their upstream supplies. It is important to maintain an appropriate time cushion to allow for required lead times for securing new capacity. Also, the ability to release capacity can offset some or all of the cost of holding underutilized capacity.

## STORAGE RESOURCES

Storage is a valuable strategic resource that enables improved management of a highly seasonal and varied demand profile. Storage benefits include:

- Flexibility to serve peak period needs;
- Access to typically lower cost off-peak supplies;
- Reduced need for higher cost annual firm transportation;
- Improved utilization of existing firm transportation via off-season storage injections; and
- Additional supply point diversity.

Avista's existing storage resources consist of ownership and leasehold rights in two in-ground regional storage facilities.

### JACKSON PRAIRIE STORAGE

Avista is one-third owner, with NWP and Puget Sound Energy (PSE), in the Jackson Prairie storage project for the benefit of its core customers in all three states. Jackson Prairie Storage is an underground reservoir facility located near Chehalis, Washington approximately 30 miles south of Olympia, Washington. The total working gas capacity of the facility is approximately 25 Bcf. Avista's current share of this capacity for core customers is approximately 5.2 Bcf and includes 266,667 Dth of daily deliverability rights.

In 1999, and again in 2002, Avista participated in capacity expansions of the project with NWP and PSE. It was determined that the additional capacity for core utility customers was not needed at that time, and the expansion went under the management of Avista Energy, Avista's former non-regulated energy marketing and trading affiliate. In June 2007, Avista Energy sold substantially all of its energy contracts and ongoing operations to Shell Energy North America (U.S.), L.P. (Shell Energy). Concurrent with the sales transaction, Avista reacquired the rights to the 2002 expansion while the 1999 expansion rights were temporarily included in the sale. Shell Energy retains these rights through April 30, 2011. These rights represent approximately 3 Bcf of storage capacity and 100,000 Dth of daily deliverability.

After this date, we anticipate recalling these storage rights for availability in our utility operations, and have included it in our SENDOUT<sup>®</sup> model as an incremental available storage resource at that time.

We continue to evaluate our Jackson Prairie capacity and deliverability requirements to determine if we should opportunistically optimize storage capacity beyond what is able to be delivered to customers.

Outside of Avista's ownership rights, we have leased an additional 95,565 Dth of Jackson Prairie capacity with 2,623 Dth of deliverability from NWP to serve Oregon customers.

## **MIST STORAGE**

The Mist storage project is an underground depleted reserve storage project owned by Northwest Natural Gas and is located near the small community of Mist, Oregon about 60 miles northwest of Portland, Oregon. The total working gas capacity of the facility is approximately 16 Bcf. For our Oregon customers, Avista has contracted for service in this storage project which includes rights to 500,000 Dth of capacity with 15,000 Dth of deliverability. This contract expires in April 2011.

## **INCREMENTAL SUPPLY-SIDE RESOURCE OPTIONS**

Our existing portfolio of supply-side resources provides a good mix of assets to manage demand requirements for peak day events and throughout each year in the near term. But in anticipation of growing and changing demand requirements, we monitor the following potential resource options to meet future requirements.

### **SYSTEM ENHANCEMENTS**

In certain instances, Avista can facilitate additional peak and base load-serving capabilities through a modification or upgrade of our distribution facilities. These opportunities are geographically specific and require case-by-case study. We have reviewed several enhancements and preliminary findings indicate that the following opportunities may be viable:

***NWP Klamath Falls Lateral*** – Avista has the opportunity to purchase and operate the NWP Klamath Falls lateral as a high-pressure distribution system. Although we would incur the

capital costs associated with the purchase price, we would be able to terminate current NWP reservation and fuel charges at Klamath Falls and relocate the transportation contract deliverability on NWP to areas where additional deliverability is needed. This solution would facilitate additional deliveries into the Klamath Falls area off of GTN. If certain terms are met, this enhancement can likely be completed with less than one year's notice.

**Medford System Enhancement** – Avista is constructing a high-pressure distribution system reinforcement off of the GTN Medford lateral. This will facilitate delivery of incremental volumes off of the GTN system into Medford when needed. This solution also will allow existing NWP supply and capacity on the Grants Pass Lateral to be diverted from Medford back to the Roseburg area. Through this enhancement, potential resource shortages in the Medford and Roseburg areas can be addressed.

**La Grande Distribution System Enhancement** – Avista has the option to enhance the distribution system in the La Grande area with high-pressure distribution looping from an adjacent city-gate station such that the distribution system would be reinforced. This solution would allow additional deliveries off of the NWP system to La Grande.

## CAPACITY RELEASE RECALL

As discussed earlier, pipeline transportation that is not utilized to serve core customer demand can be released to other parties or optimized through daily or term transactions. Released capacity is generally marketed through a competitive bidding process and can be done on a short-term (month-to-month) or long-term basis. We actively participate in the capacity release market and have both short-term and long-term capacity releases.

We assess the need to recall capacity or extend a release of capacity on an on-going basis. The IRP process also helps evaluate if or when we need to recall some or all of our long-term releases.

## GTN BACKHAULS

On the GTN system, due to the north-to-south flow dynamics and the large amount of natural gas flowing that direction, backhauling supply purchases to Avista's service territory can be done on a relatively reliable basis. For example, Avista can purchase cost effective supplies at Malin, Oregon and transport those supplies via displacement to our service territory at either Klamath Falls or Medford. Malin-based natural gas supplies typically price at a premium to AECO supplies but are generally less expensive than the cost of forward-haul transporting those traditional supplies and paying the associated demand charges. The GTN system is a mileage-based system so we pay only a fraction of the forward rate if it is transporting supplies from Malin to Medford and Klamath Falls. The GTN system is approximately 612 miles long and the distance from Malin to the Medford lateral is only about 12 miles. Avista can decrease costs by avoiding fuel charges and full reservation charges on an annual or seasonal basis and/or by avoiding potentially expensive peaking resources.

Although we are confident in this resource option especially in the near to intermediate term, it is only available as long as sufficient forward-haul natural gas flow exists. Pipeline capacity at Malin is over two Bcf with several high volume subscribers currently flowing substantial daily volumes into

California. However, in the future this condition could change if declines in forward-haul volume occur or requests for backhauls increase, causing net forward-haul volume to be insufficient to honor all backhaul requests. Specifically, the proposed Ruby pipeline project (see new pipeline projects section below) which would interconnect with the GTN system at Malin could decrease forward-haul volumes if GTN subscribers source significant volumes from the new Ruby pipeline. We continue to monitor this possibility in conjunction with the Ruby project development.

### **NEW PIPELINE TRANSPORTATION**

Additional firm pipeline transportation resources are viable and attractive resource options. However, determining the appropriate level, supply source and associated pipeline path, costs and timing and determining whether or not existing resources will be available at the appropriate time, make this resource difficult to analyze. Firm pipeline capacity provides several advantages; it provides the ability to receive firm supplies at the production basin, it provides for base-load demand and it can be a low-cost option given optimization and capacity release opportunities. Pipeline capacity also has several drawbacks, including typically long-dated contract requirements, limited need in the summer months (many pipelines require annual contracts) and limited availability and/or inconvenient sizing/timing relative to resource need.

Some pipelines currently have available pipeline capacity on the mainline portion of their systems. Unfortunately, NWP does not have any available capacity on its mainline or on any of the relevant laterals that serve Avista's requirements. GTN has mainline capacity currently available and may be able to provide additional service to some Washington/Idaho and Oregon customers without an expansion. Further, longer-term permanent capacity release options may be available on both pipelines.

Pipeline expansions are typically more expensive than existing pipeline capacity and often require long-term annual contracts. Even though expansions may be more expensive than existing capacity, this approach may still provide the best option to us given that some of the other options discussed in this section require matching pipeline transportation anyway.

Several specific projects have been proposed for the region. The following summaries describe these projects while Figure 5.3 illustrates their location:



Figure 5.3 Proposed New Pipelines



**Ruby** – Project sponsor El Paso Corporation. The project is expected to include approximately 675 miles of 42-inch natural gas transmission pipeline beginning at the Opal Hub in Wyoming and terminating at interconnects near Malin, Oregon. The project will have an initial capacity of up to 1.5 billion cubic feet per day (Bcf/d) and would traverse portions of four states: Wyoming, Utah, Nevada, and Oregon.

**Blue Bridge Pipeline** – Northwest Pipeline GP and Puget Sound Energy are jointly proposing this project, which would include the installation of additional compression horsepower at existing Northwest Pipeline stations and the construction of up to 120 miles of pipe. The project is bi-directional and is designed to deliver between 250 and 500 MMcf/d from Stanfield, Oregon to the I-5 Corridor. The project would generally follow Northwest Pipeline’s existing pipeline corridor for the majority of the route.

**Inland Pacific Connector** – Terasen Gas is proposing to build this 153-mile, 24-inch diameter pipeline as an extension of its Southern Crossing Pipeline from southern Alberta near Kingsgate, Idaho, to Huntingdon, BC, near Sumas, Washington. The initial design capacity is projected to be about 350 MMcf/d.

**Palomar Cascade** – Palomar Gas Transmission is a partnership between NW Natural and TransCanada. The proposed 110-mile, 36-inch-diameter pipeline would extend from TransCanada’s GTN system near Madras, Oregon, to NW Natural’s system near Molalla, Oregon. It would be a bi-directional pipeline with an initial capacity of up to 1,000 MMcf/d.

**Sunstone** – Project partners include Williams Gas Pipeline Company, LLC, TransCanada PipeLine USA Ltd. and Sempra Gas Pipelines and Storage Corp. The proposed 598-mile pipeline would transport gas from the Rockies to markets in the West and Pacific Northwest. The pipeline would generally follow existing pipeline and utility corridors from the Opal Hub in Wyoming through southern Idaho, connecting with TransCanada’s GTN system and

Williams' Northwest Pipeline near Stanfield, Oregon. The developers have suspended activity on this project due to unfavorable current market conditions.

None of the above projects provide end delivery to any of our service territories. Therefore, to be a viable peak day incremental resource requires combining with additional pipeline resources. In our modeling, we utilized available cost and other information to develop more generic pipeline resource alternatives rather than specifically modeling the various segments.

To accurately assess costs and location feasibility of potential expansion scenarios requires detailed engineering studies by the pipelines. These studies can be expensive and of limited shelf life for projects that might be developed well into the future. Consequently, we employ estimates derived from our knowledge of historical costs, reasonable price escalations, and site specific issues that may impact a specific scenario. We combine this knowledge with past information from the pipelines to develop a reasonable basis for our transportation analysis. If and when we determine that additional transportation capacity is necessary, we will request thorough estimates from the appropriate pipeline companies, search the release market for capacity that may include winter-only service, and seek capacity on constrained segments. These pipeline estimates are costly and will be prudently acquired.

## **IN-GROUND STORAGE**

In-ground storage provides many advantages when storage deliveries can be delivered to Avista's service territory city-gates. It can enable deliveries of natural gas to customers during cold weather events when they need it most. It also facilitates potentially lower cost supply for our customers by capturing peak/non-peak pricing differentials and potential arbitrage opportunities within individual months. Although additional storage can be a valuable resource, without deliverability to Avista's service territory, this storage cannot be considered an incremental firm peak serving resource.

### ***Jackson Prairie***

Jackson Prairie is a potential resource for expansion opportunities. The Shell Energy recall discussed earlier and any future storage expansion capacity does not include transportation and therefore cannot be considered an incremental peak day resource. However, we will continue to look for swap and transportation release opportunities that could fully utilize these additional resource options. Even without deliverability, we believe it can make financial sense to fully develop/recall Jackson Prairie capacity to optimize time spreads within the natural gas market and provide net revenue offsets to customer gas costs.

### ***Other In-Ground Storage***

Other regional storage facilities exist and may be cost effective. Additional capacity at Northwest Natural's Mist facility, capacity at one of the Alberta area storage facilities, Questar's Clay Basin facility in northeast Utah, and northern California storage are all possibilities. Again, transportation to and from these facilities to Avista's service territories continues to be the largest impediment to contracting for these options. Northern California storage opportunities may be able to overcome this hurdle by using backhaul transportation for deliveries to some of the Washington/Idaho and Oregon

customers but firm, reliable delivery on peak days or cold weather events remains an issue. Another issue is whether sellers of storage capacity will offer multi-year contracts or contracts with beginning dates during the timeframes that we may need these incremental resources.

### **SATELLITE LNG**

Satellite LNG is another storage option that could be constructed within Avista’s service territories and is ideal for meeting peak day or cold weather events. Satellite LNG uses natural gas that is trucked to the facilities in liquid form rather than liquefying on site. Locating the facility in the service area would avoid interstate pipeline transportation and related charges. Permitting issues notwithstanding, facilities could be located in optimal locations within the distribution system.

Estimates for this type of resource are somewhat challenging because of sizing and location issues. For our modeling, we have used estimates from other facilities constructed in the area and believe these to be reasonable estimates for planning purposes. We will continue to monitor and refine the costs of developing satellite LNG while remaining mindful of lead time requirements and environmental issues.

### **PLYMOUTH LNG**

NWP owns and operates an LNG storage facility located at Plymouth, Washington, which provides a gas liquefaction, storage, and vaporization service under its LS-1 and LS-2F tariffs. An example ratio of injection and withdrawal rates are such that it can take more than 200 days to fill to capacity, but only 3-5 days to empty. As such, the resource is best suited for needle-peak demands. Incremental transportation capacity to our service territories would have to be obtained in order for it to be a truly effective peaking resource.

This peaking resource is fully contracted and not available for contracting at this time. Given this situation, this option is not being modeled in SENDOUT<sup>®</sup> for this IRP. However, due to the fact that many of the current capacity holders are on one-year rolling evergreen contracts, it is possible that this option will again become viable in the future.

### **COMPANY OWNED LIQUEFACTION LNG**

Instead of leasing LNG capacity from Plymouth, Avista could construct a liquefaction LNG facility within our service area. Doing so could use excess transportation during off-peak periods to fill the facility but avoid tying up transportation during peak weather events. Additional annual pipeline charges could probably be avoided.

Construction would be dependent on regulatory and environmental approval as well as cost effectiveness requirements. Preliminary estimates of the construction, environmental, right of way, legal, operating and maintenance, required lead times, and inventory costs indicate company-owned LNG facilities have significant development risks. We include this resource in our modeling, recognizing this type of project is highly complex and there are many risk considerations that require evaluation and monitoring should this resource be selected.

## IMPORTED LNG

Although burgeoning supply from unconventional gas production in the U.S. is now forecasted to ease the need for LNG imports to meet domestic demand, there continues to be interest and discussion nationally regarding LNG regasification terminals (import LNG). Several terminals have been proposed in the U.S., Mexico and Canada with several projects proposed for the Pacific Northwest<sup>2</sup>. Not all of these terminals will advance, and it may be possible that none of the Pacific Northwest projects will proceed. The siting of import LNG terminals is a difficult endeavor. In order for a terminal to advance, it will require economies of scale, the ability to move regasified supplies to markets, a favorable environmental review and public reception, secure LNG supply, long-term output/sales agreements and financing. We have participated in several forums on the various regional projects.

Although the Pacific Northwest may not provide project sponsors with these requirements, the announcement to construct a pipeline from the proposed Coos Bay LNG facility to Malin, Oregon remains of interest to Avista. This pipeline may provide gasified LNG to be directly delivered to Avista's service territory around Roseburg, Medford and Klamath Falls while potentially helping supply other regions via further backhaul or displacement opportunities. We continue to monitor the progress of this project having participated in their open season and contingently reserving capacity. We are also monitoring progress of other regional projects noting, however, that they currently do not provide supply directly to any of our service territories. In particular, we continue to monitor our regional prices relative to global prices, as these differentials directly affect the securing of dependable supply which we believe poses a significant challenge for LNG project sponsors.

Some industry experts believe that if additional LNG terminals are built and receive incremental supply, natural gas prices may trend downward or at least become less volatile given the flexibility and responsiveness of incremental volumes to enter our domestic market. These experts also believe that it generally does not matter where the LNG terminals are located because the national natural gas markets are so tightly connected. Even if the Pacific Northwest facilities do not proceed, Avista will likely benefit from increasing amounts of imported LNG nationally.

For this IRP, we are not making import LNG a resource option available to the model. This is because LNG in the Pacific Northwest is highly speculative, the region is not considered to be a premium market when compared to other locations in North America, and because it will take at least five years before this option would move forward in the Pacific Northwest. Each of the price forecasts we have reviewed make assumptions regarding LNG imports to North America, so LNG commodity impacts are imbedded in those forecasts. If a terminal were to be built regionally, we believe the approximate supply price would be the nearest market hub price adjusted for delivery charges to our service territories. So to some extent, LNG resources are indirectly captured in our modeling.

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<sup>2</sup> The Kitimat LNG project in Kitimat, British Columbia has changed its project scope to become a liquefaction terminal to export LNG to Asian and other markets.

We will continue to monitor this option and will take more formal action if a Pacific Northwest terminal begins to look promising.

## BIOGAS

Biogas typically refers to a gas produced by the biological breakdown of organic matter in the absence of oxygen. One type of biogas is produced by anaerobic digestion or fermentation of biodegradable materials such as biomass, manure or sewage, municipal waste, green waste and energy crops. This type of biogas comprises primarily methane and carbon dioxide.

Biogas is a renewable fuel so it sometimes attracts renewable energy subsidies in some parts of the world. We are not aware of any current subsidies but future stimulus or energy policies could lead to some form of financial incentives at a later time.

Biogas projects are inherently individualized, making reasonable and reliable cost estimates difficult to obtain. Project sponsorship has many complex issues and the more likely participation in such a project is as a long-term contracted purchaser. We did not consider biogas as a resource in this planning cycle but remain receptive to such projects as they are proposed.

## SUPPLY SCENARIOS

For this IRP we modeled four supply scenarios. Table 5.2 lists the supply scenarios and Appendix 5.2 provides the details on what is included in each of these scenarios. Additional detail about the results of these supply scenarios modeled is included in Chapters 6 and 7.

| Table 5.2<br>Alternate Supply Scenarios |
|---|
| Existing Resources                      |
| Existing + Expected Available           |
| GTN Rate Escalation                     |
| GTN Fully Subscribed                    |

**Existing Resources** – Represents all resources currently owned or contracted by Avista.

**Existing + Expected Available** – Existing resources plus supply resource options expected to be available when resource needs are identified. This includes: currently available GTN, capacity release recalls, NWP expansions, satellite LNG, backhauls combined with increased lateral compression, liquefaction LNG and Klamath Falls Lateral Purchase.

**GTN Rate Escalation** – Same resource options as Existing + Expected Available except GTN subscription rate is doubled.

**GTN Fully Subscribed** – Same resource options as Existing + Expected Available except GTN is fully subscribed so there is no incremental GTN capacity available.

## SUPPLY ISSUES

The market for natural gas has undergone dramatic changes over the last several years. Previously, the commodity market was transitioning from a regionally-based market to a nationally-based, and perhaps, globally-based market. The economic recession and emerging abundant supply now looks to interrupt and potentially shift away from that paradigm. Issues likely to play a prominent role in defining the future for natural gas are as follows:

**Unconventional Supply** – Shale gas and other unconventional sources are changing the industry in ways not yet fully understood. Although there are several instances of mature and seasoned wells, most have limited long-term track records. The high natural gas prices pre-2008 spurred technological breakthroughs that have advanced and improved production methods. Yet as we enter a potentially long-term cycle of lower prices, innovation may be stifled. Some of the more promising plays are in areas with little or no infrastructure. Investment in required infrastructure may be stifled as well. Alternatively, lower natural gas prices may serve as an important catalyst for economic recovery and future investment.

**Climate Change Policies** – By design, climate change policy is intended to disrupt the consumption of fossil fuels. The role of natural gas in this arena is one of inherent contradiction. In the near term, consumption is predicted to increase significantly via gas-fired power generation replacing coal plants. It is unclear however, whether natural gas has a long-term role in power generation or will be marginalized by nuclear, renewables or other emerging technologies. Economic conditions add further uncertainty regarding legislative enactment and/or delayed implementation.

**Supply from Canada** – There is an abundance of evidence supporting the assumption that gas will continue to be imported from Canada into the United States. However, since much of our supply comes from the WCSB, the possibility that supply could become significantly constrained is monitored closely. Oil sands production and royalty structures are two key factors that will likely influence this issue. We will continue to monitor this situation looking for signals that indicate increased risk of disrupted supply from Canadian exports.

**Pipeline rate increases** – A sustained economic slow-down could result in excess or underutilized pipeline capacity in many parts of the country including our region. This excess capacity may cause capacity holders with expiring contracts to consider relinquishing their capacity back to the pipelines. Many capacity holders have shown a preference to turn back transportation contracts where transportation expenses exceed the value of this transportation. The result of this action from a pipeline perspective is to cause affected pipelines to file rate cases to recover some or all of the lost revenues. Distribution companies that rely on firm supplies and transportation will likely continue to hold or may be locked into their long-term transportation contracts and may end up paying higher transportation rates depending on the FERC's approach to this issue.

**National pipeline infrastructure** – Pipeline capacity out of the supply regions has increased in volume and delivery points. As a result, natural gas prices in the Pacific Northwest have become more dependent on demand and prices in regions as far away as the east coast. The

Rockies Express pipeline expansion to the Midwest and Eastern markets is expected to further solidify price correlation with these markets.

**The role of LNG in the United States** – Projections indicate that, over the long term, there will still be a growing gap between North American natural gas production and North American demand for natural gas. The consensus is that LNG will supply the gap. Should this occur, there will be global price competition for LNG. We have been, and will continue to be, involved in discussions about LNG as a potential supply resource.

## MARKET-RELATED RISKS AND RISK MANAGEMENT

While risk management can be defined in a variety of ways, the integrated resource plan focuses on two areas of risk: the financial risk under which the cost to supply customers will be unreasonably high or unreasonably volatile, and the physical risk that there may not be enough natural gas resources (either the transportation capacity or the commodity) to serve core customers.

Avista has a Risk Management Policy that describes the policies and procedures associated with financial and physical risk management. The Risk Management Policy addresses, among other things, issues related to management oversight and responsibilities, internal reporting requirements, documentation and transaction tracking, and credit risk.

There are two internal organizations that assist in the establishment, reporting and review of Avista's business activities as they relate to management of natural gas business risks:

- The Risk Management Committee consists of several corporate officers and senior-level management. The committee establishes the Risk Management Policy and monitors compliance. They receive regular reports on natural gas activity and meet regularly to discuss market conditions, hedging activity and other natural gas-related matters.
- The Strategic Oversight Group exists to coordinate natural gas matters among internal natural gas-related stakeholders and to serve as a reference/sounding board for strategic decisions, including hedges, made by the Natural Gas Supply department. Members include representatives from the Accounting, Regulatory, Credit, Power Resources and Risk Management departments. While the Natural Gas Supply department is responsible for implementing hedge transactions, the Group provides input and advice.

## ACTION ITEMS

We will continue to monitor the supply issues identified in this chapter including shale production trends, climate change policies, slowing Canadian exports, pipeline constraints in our region, pipeline expansions moving volumes away from our region, pipeline cost escalations and import LNG activity.

We will also monitor new resource lead time requirements relative to when resources are needed to preserve resource option flexibility.

## CONCLUSION

Avista is committed to providing reliable supplies of natural gas to its customers. We procure these supplies with a diversified plan that seeks to competitively acquire natural gas supplies while reducing exposure to short-term price volatility through a strategy that includes hedging, storage utilization and index purchases. We have long-term contracts for firm pipeline transportation capacity from many supply points and also own and lease firm natural gas storage capacity sufficient to serve customer demand during peak weather events and throughout the year.





## CHAPTER 6 – INTEGRATED RESOURCE PORTFOLIO

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### OVERVIEW

This chapter combines all previously discussed IRP components and the model used to determine resource deficiencies during the 20-year planning horizon. This chapter also provides an analysis of potential resource options and displays the model-selected best cost/risk resource options to meet resource deficiencies.

The foundation for integrated resource planning is the demand planning criteria used for developing demand forecasts. Avista currently uses the “coldest day on record” as its weather planning standard for determining peak day demand. This is consistent with our past IRPs and is more fully described in Chapter 3 – Demand Forecasts. We utilize historic peak and average weather data for each demand region for this IRP. We plan to serve our expected peak day in each demand region with firm resources. Firm resources include natural gas supplies, pipeline transportation and storage resources. In addition to planning for peak requirements, we also plan for non-peak periods such as winter, shoulder and summer demand. Our modeling process includes running an optimization for every day of the 20-year planning period.

It is assumed that on a peak day all interruptible customers have left the system in order to provide service to firm customers. Avista does not make firm commitments to serve interruptible customers. Therefore, our IRP analysis of demand-serving capabilities only focuses on the residential, commercial and firm industrial classes.

Our supply forecasts are increased between 1.0 percent and 3.0 percent on both an annual and peak day basis to account for additional supplies that are purchased primarily for pipeline compressor station fuel. The percentage of additional supply that must be purchased is governed through FERC and National Energy Board approved tariffs.

### SENDOUT® PLANNING MODEL

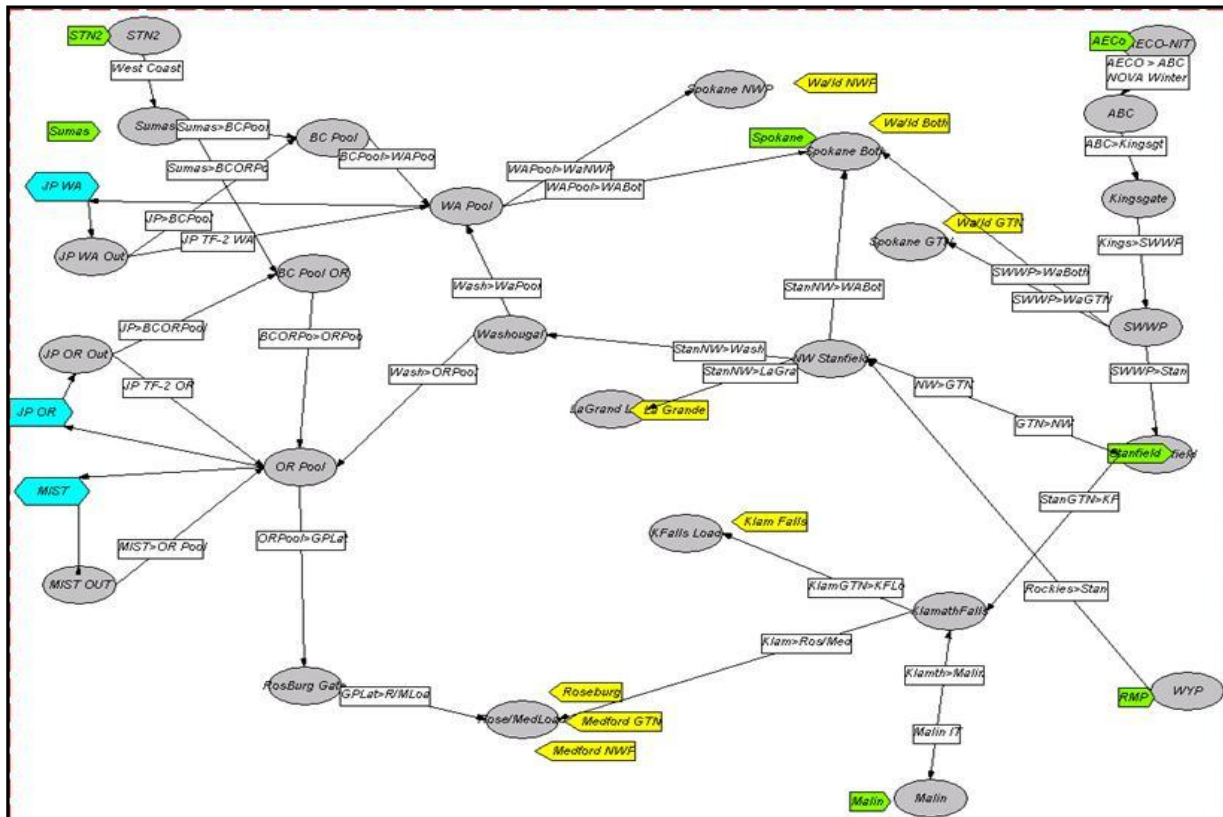
The SENDOUT® Gas Planning System from Ventyx is used to perform integrated resource optimization. The SENDOUT® model was purchased in April 1992 and has been used in preparing all IRPs since then. Avista has a long-term maintenance agreement with Ventyx that allows us to receive software updates and enhancements. These enhancements include software corrections and improvements brought on by industry change.

SENDOUT® is a linear programming model widely used to solve natural gas supply and transportation optimization questions. Linear programming is a proven technique used to solve minimization/maximization problems. SENDOUT® looks at the complete problem at one time within the study horizon, while taking into account physical limitations and contractual constraints. The software analyzes thousands of variables and evaluates possible solutions to generate a least cost solution. The model uses the following variables:

- Demand data, such as customer count forecasts and demand coefficients by customer type (e.g. residential, commercial and industrial);
- HDD information;
- Existing and potential transportation data which describes to the model the network for the physical movement of the natural gas and associated pipeline costs;
- Existing and potential supply options including supply basins, revenue requirements as the key cost metric for all asset additions, and prices;
- Natural gas storage options with injection/withdrawal rates, capacities and costs; and
- DSM programs.

Figure 6.1 is a SENDOUT<sup>®</sup> network diagram of our demand centers and resources (see also Appendix 6.5). This diagram illustrates Avista’s current transportation and storage assets, flow paths and constraint points.

Figure 6.1 SENDOUT<sup>®</sup> Model Diagram



The SENDOUT<sup>®</sup> model also provides a flexible tool to analyze potential scenarios such as:

- Pipeline capacity needs and capacity releases;
- Effects of different weather patterns upon demand;
- Effects of natural gas price increases upon total natural gas costs;
- Storage optimization studies;

- Resource mix analysis for DSM programs;
- Weather pattern testing and analysis;
- Transportation cost analysis;
- Avoided cost calculations; and
- Short-term planning comparisons.

The latest SENDOUT<sup>®</sup> version includes Monte Carlo capabilities, which facilitates price and demand uncertainty modeling and detailed portfolio optimization techniques to produce probability distributions. Similar to SENDOUT<sup>®</sup>, there are numerous variables entered for Monte Carlo simulation. The variables required for the Monte Carlo analysis are:

- Expected monthly HDDs by month;
- Standard deviation of monthly HDDs;
- Monthly minimum and maximum HDDs;
- Daily HDD pattern derived from historical data;
- Expected monthly gas price by month;
- Standard deviation of the monthly gas price;
- Monthly minimum and maximum gas price;
- Temperature-to-temperature correlations;
- Price-to-price correlations; and
- Price-to-temperature correlations.

This additional software module enhances Avista's analytical capabilities. More information and analytical results are located in Chapter 7 – Alternate Scenarios, Portfolios and Stochastic Analysis.

## RESOURCE INTEGRATION

We have defined the planning methodologies, described the modeling tools and identified the existing and potential resources. The following summarizes the comprehensive analysis of bringing demand forecasting and existing and potential supply and demand-side resources together to form our 20-year, risk adjusted least-cost plan.

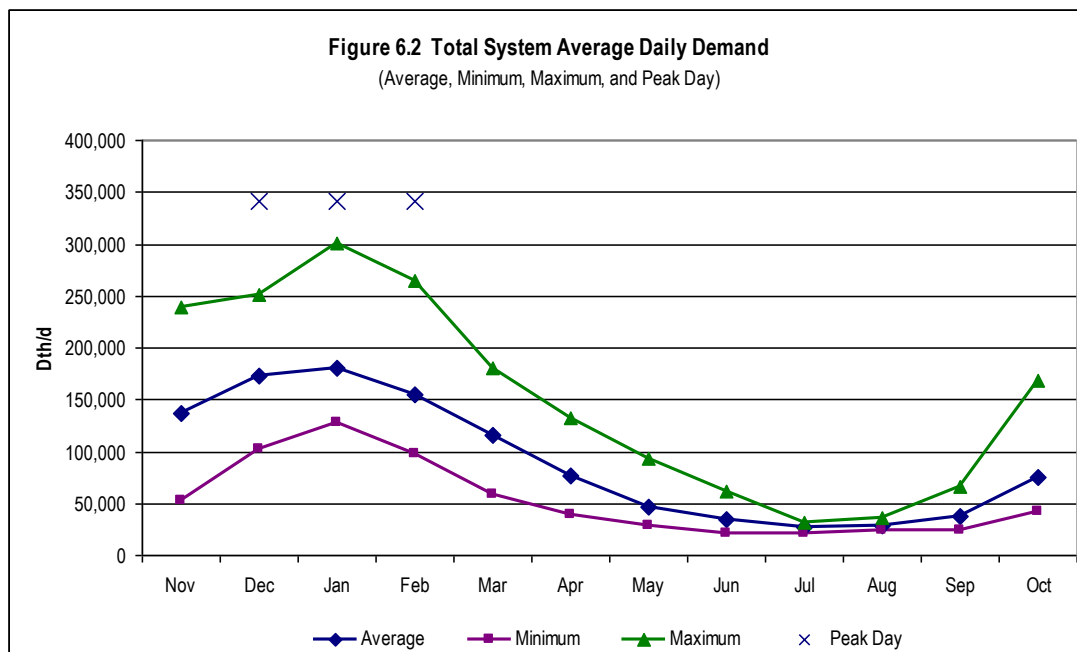
### DEMAND FORECASTING

Avista's demand forecasting approach is described in detail in the Demand Forecasts chapter.

We forecast demand in the SENDOUT<sup>®</sup> model in eight service areas given the existence of distinct weather and demand patterns for each area and pipeline infrastructure dynamics. The SENDOUT<sup>®</sup> areas are Washington/Idaho (disaggregated into three sub-areas because of pipeline flow limitations), Medford (disaggregated into two sub-areas because of pipeline flow limitations) and

Roseburg, Klamath Falls and La Grande. In addition to area distinction, we also model demand by customer class within each area. The relevant customer classes in Avista’s service territories are residential, commercial and firm industrial customers.

Customer demand reflects a highly weather-sensitive component. Avista’s customer demand is not only highly seasonal but also highly variable. Figure 6.2 captures this variability showing our monthly system-wide average demand, minimum demand day observed in each month, and maximum demand day observed in each month, and our winter projected peak day demand for the first year of our Expected Case forecast as determined in SENDOUT<sup>®</sup>.



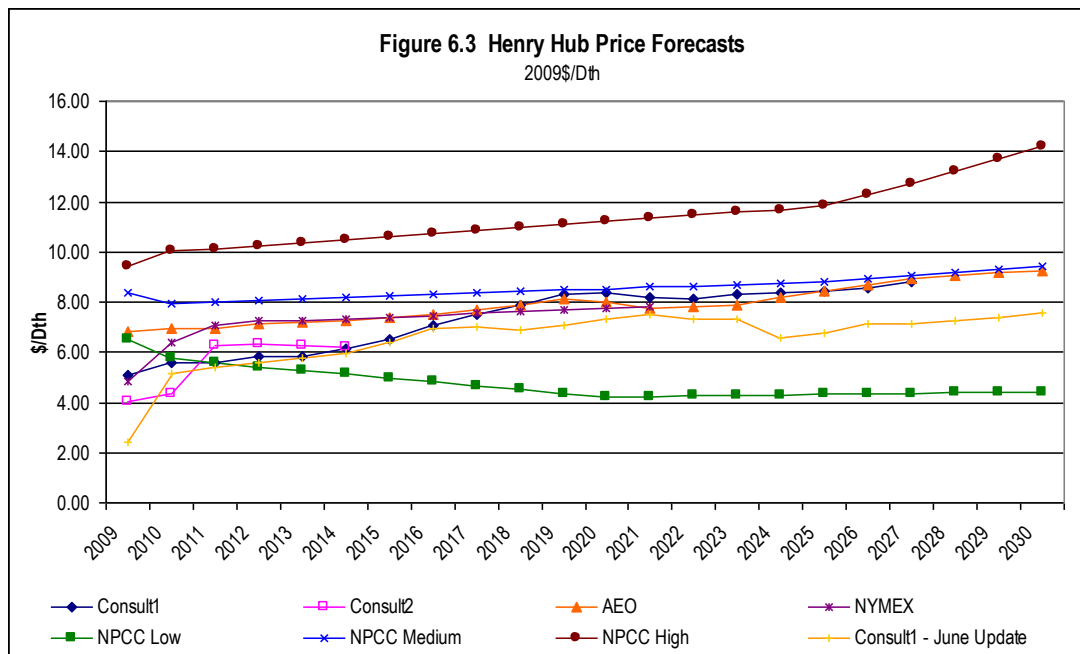
## NATURAL GAS PRICE FORECASTS

Natural gas prices are a fundamental component of the IRP. The commodity price is a significant component of the total cost of a resource option. This in turn affects the avoided cost threshold for determining cost-effectiveness of conservation measures. We also recognize the price of natural gas influences consumption, so we include price elasticity analysis in our demand evaluation (see Chapter 3 – Demand Forecasts).

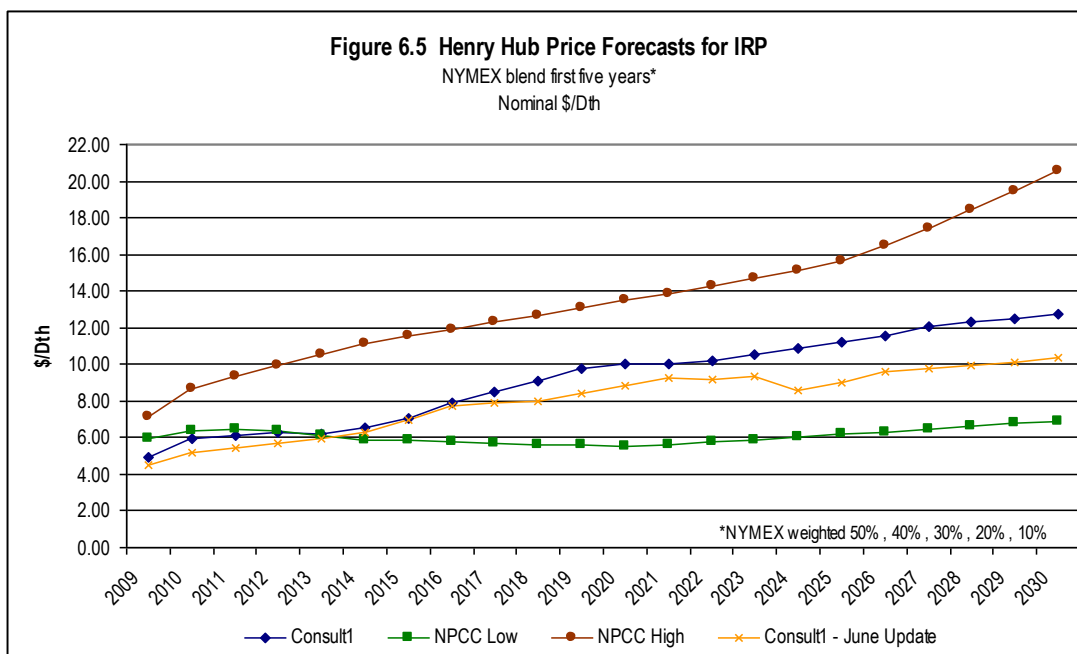
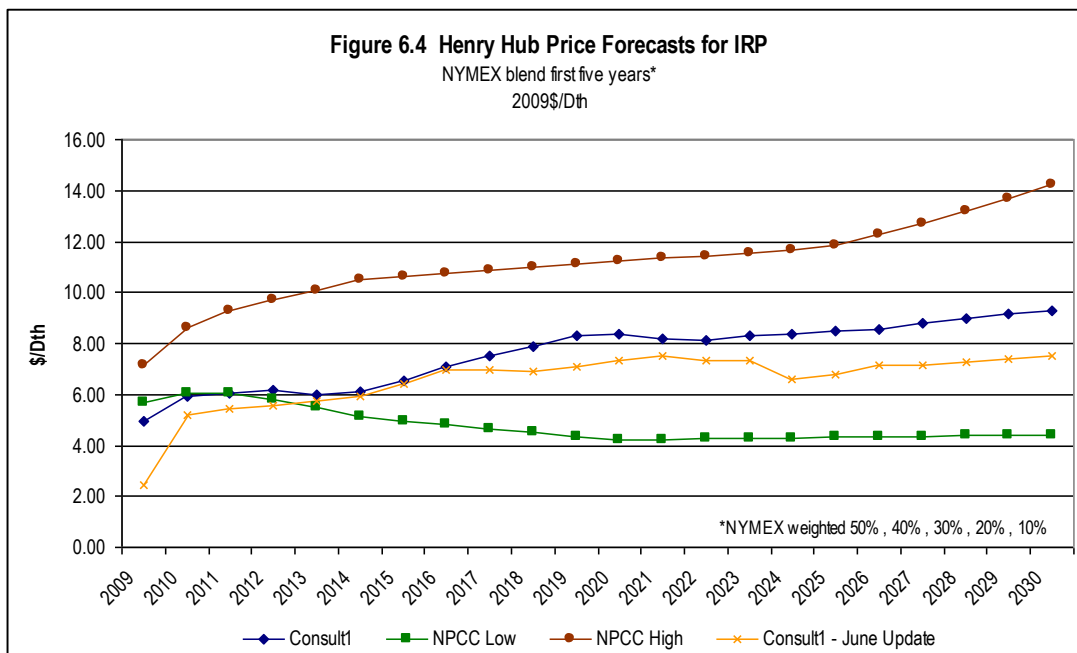
The natural gas price outlook has changed dramatically over the recent planning cycle in response to several influential events and trends affecting the industry. Most notably is the severe economic recession triggered by the global credit crisis, but two other significant influencers are the surge in shale gas production expectations and potential climate change legislation encouraging natural gas-fired power generation to replace coal burning power plants. The outlook for these factors has evolved rapidly in the midst of an environment of significant uncertainty precipitating wide swings and frequent updates to the price forecasts we monitor.

Many additional factors influence natural gas pricing and volatility, such as regional supply/demand issues, weather conditions, hurricanes/storms, storage levels, gas-fired generation, infrastructure disruptions and infrastructure additions (e.g. new pipelines, LNG terminals).

Even though we continually monitor these factors, we cannot accurately predict future prices for the 20-year horizon of this IRP. We have reviewed several price forecasts from credible sources. Figure 6.3 depicts the price forecasts we considered in our analyses.



Some of these forecasts are more plausible than others, but most of them are possible. With assistance and concurrence of the TAC Committee, we selected high, medium and low price curves to consider possible outcomes and the impact that this volatile and high pricing environment might have on planning. The price curves we have selected have considerable variation, which is consistent with our theme of stretching modeling assumptions in an uncertain environment. These curves are shown in real dollars in Figure 6.4 and nominal dollars in Figure 6.5.



Each of the price forecasts above are for Henry Hub, which is located in Louisiana just onshore from the Gulf of Mexico. Henry Hub is widely recognized as the most important pricing point in the U.S. because of its proximity to a large portion of U.S. natural gas production and the sheer volume traded in the daily or spot market, as well as the forward markets via the New York Mercantile Exchange’s (NYMEX) futures contracts. Consequently, all other trading points tend to be priced off of the Henry Hub.

The primary physical supply points at Sumas, Washington, AECO Alberta, Canada, and Opal, Wyoming in the United States Rockies (and other secondary regional market hubs) ultimately

determines Avista’s costs. Prices at these points typically trade at a discount or negative basis differential to Henry Hub primarily because of their relative close proximity to the two largest natural gas basins in North America (the WCSB and the Rockies).

Table 6.1 shows the Pacific Northwest regional prices from our consultant as a percent of Henry Hub price along with historical comparisons.

| Table 6.1 Regional Price as a percent of Henry Hub Price |       |         |       |       |           |
|--|-------|---------|-------|-------|-----------|
|  | AECO  | Rockies | Sumas | Malin | Stanfield |
| <b>Consultant1<br/>Forecast Average</b>                  | 92.7% | 85.6%   | 95.2% | 94.1% | 93.7%     |
| Forward Markets<br>Five Yr Average                       | 88.8% | 84.5%   | 97.1% | N/A   | N/A       |
| Prior IRP  | 86.0% | 80.5%   | 87.6% | N/A   | N/A       |

This IRP used monthly prices for modeling purposes because of our heavily winter-weighted demand profile. Table 6.2 depicts the monthly price shape we used in this IRP and comparisons to the 2007 IRP.

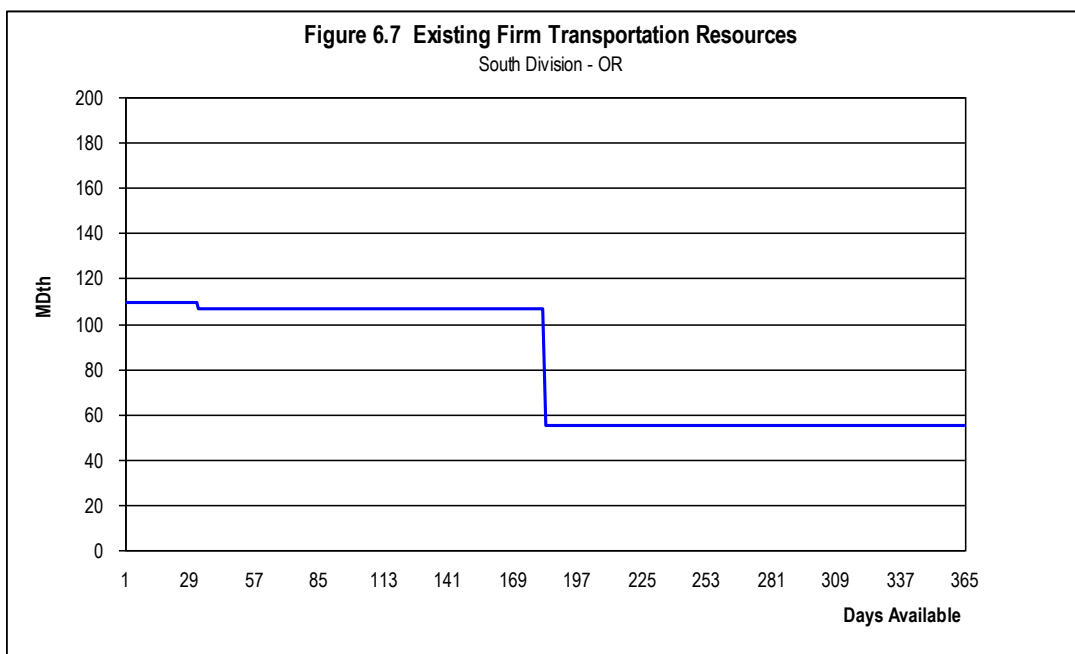
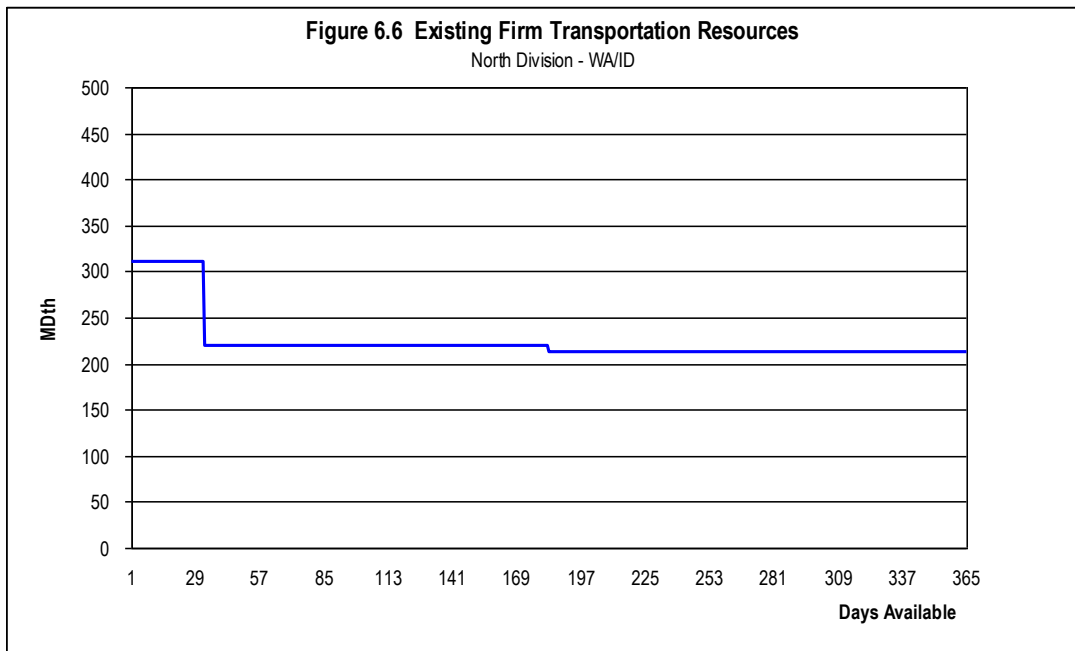
| Table 6.2 Monthly Price as a percent of Average Price |      |      |      |     |      |      |
|---|------|------|------|-----|------|------|
|   | Jan  | Feb  | Mar  | Apr | May  | Jun  |
| <b>Consult1</b>                                       | 107% | 108% | 103% | 93% | 93%  | 94%  |
| Prior IRP   | 113% | 113% | 110% | 93% | 92%  | 93%  |
|   | Jul  | Aug  | Sep  | Oct | Nov  | Dec  |
| <b>Consult1</b>                                       | 95%  | 96%  | 96%  | 97% | 109% | 110% |
| Prior IRP   | 94%  | 94%  | 95%  | 96% | 101% | 106% |

Appendix 6.1 contains detailed monthly price data behind the summary table information discussed above.

## TRANSPORTATION AND STORAGE

Valuing natural gas supplies is a critical first step in resource integration. Equally important is capturing all costs to deliver the gas to the customer. Daily capacity of our existing transportation resources (described in Chapter 5 – Supply-Side Resources) is represented by the firm resource duration curves depicted in Figures 6.6 and 6.7.





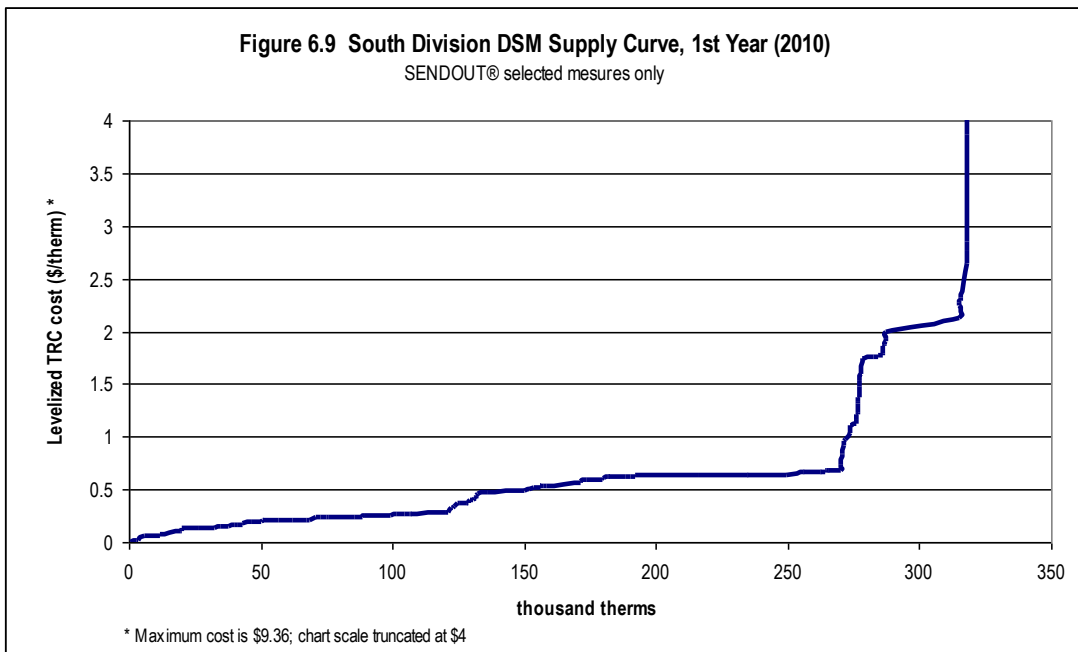
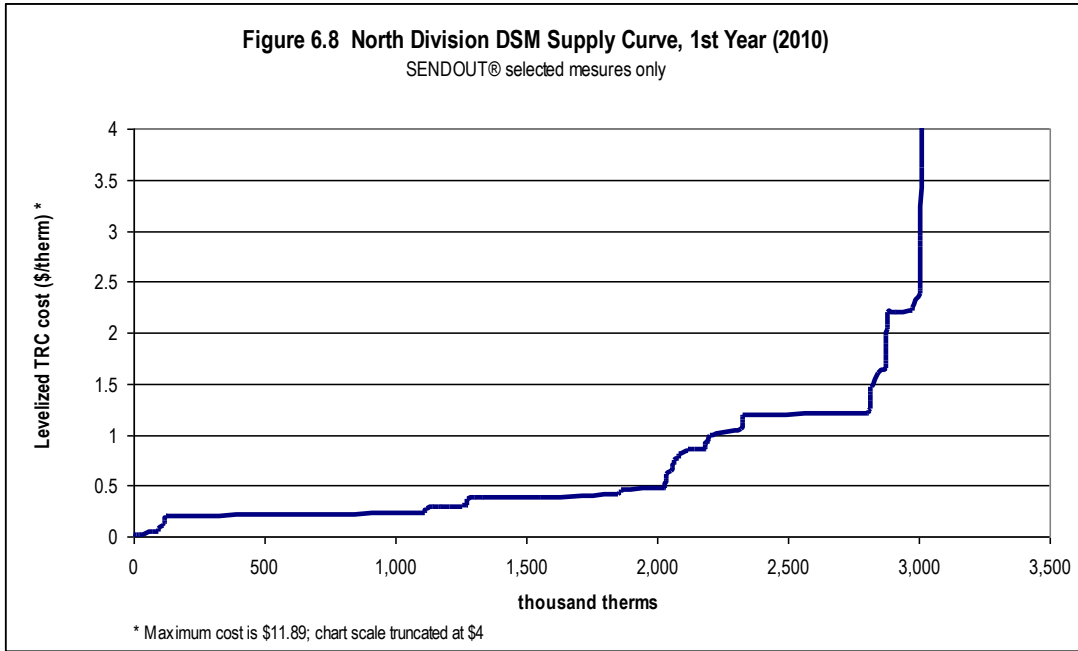
Current rates for capacity are in Appendix 5.1. Forecasting future pipeline rates can be a challenge, as we need to estimate the amount and timing of rate changes. Our estimates and timing of future rate increases are based on knowledge obtained from industry discussions and participation in various pipeline rate cases. This IRP assumes that pipelines will file to recover costs at rates equal to increases in GDP (see Appendix 6.2 – General Assumptions).

**DEMAND-SIDE MANAGEMENT**

Chapter 4 – Demand-side Resources describes the methodology used to identify all possible conservation measures (technical potential), ascertain what level of measures can be reasonably

attained (achievable potential) and the interactive process deployed in SENDOUT<sup>®</sup> that computes avoided cost thresholds for determining cost effectiveness of conservation measures on an equivalent basis with supply-side resources.

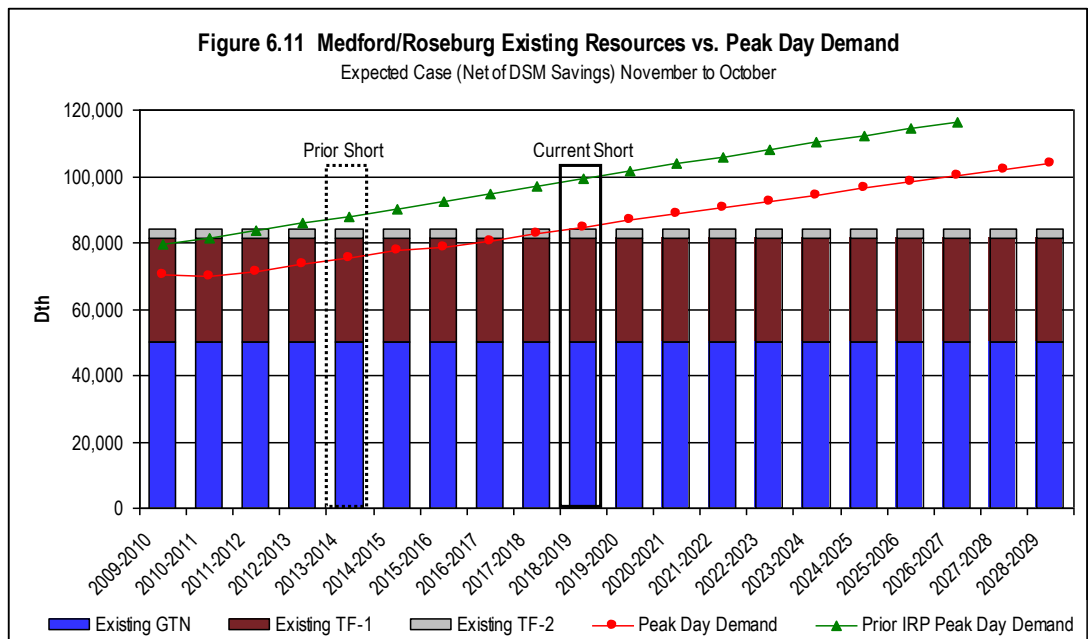
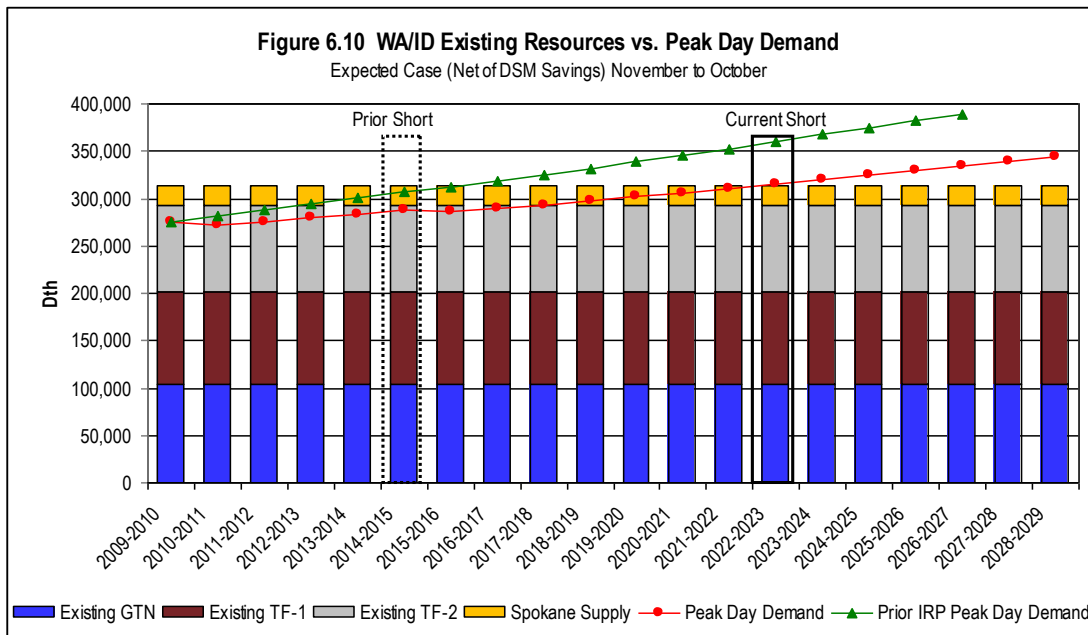
This process results in conservation measures data that facilitates construction of natural gas DSM supply curves. These curves represent the cumulative terms of the evaluated measures stacked in ascending order of levelized TRC. Supply curves for our Expected Case are presented for the two divisions (Figures 6.8 and 6.9).

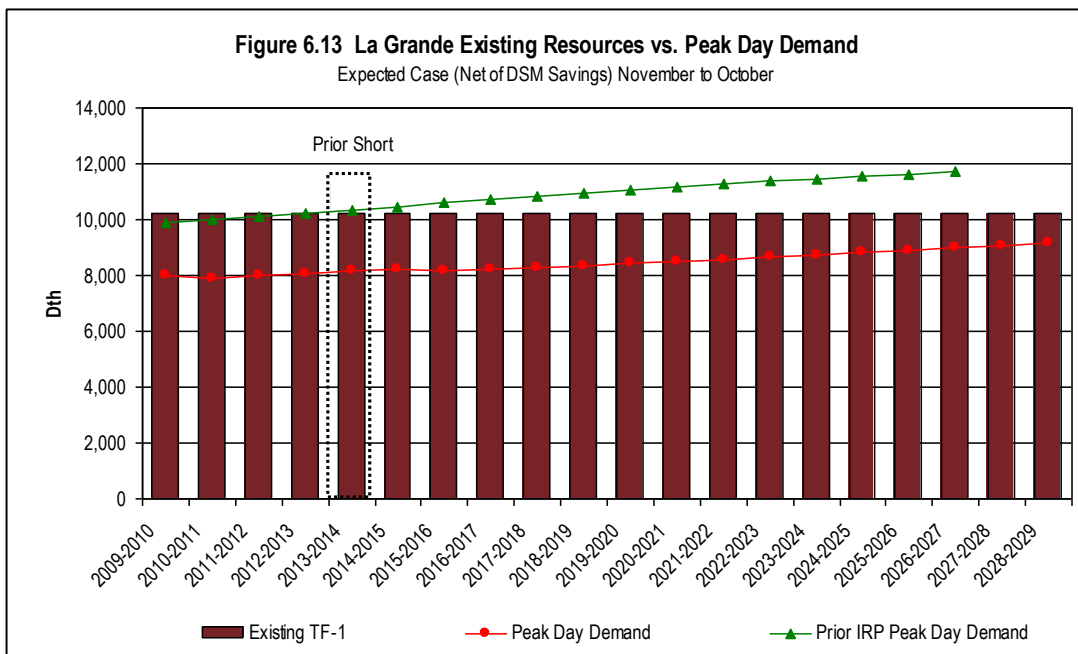
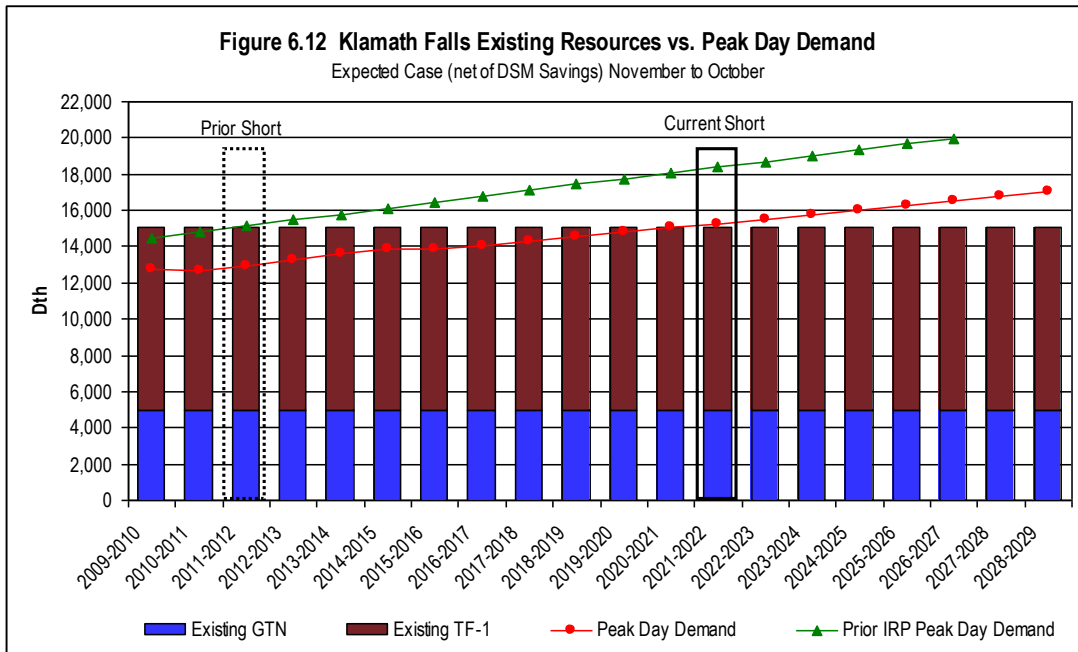


## PRELIMINARY RESULTS

After incorporating the above data into the SENDOUT<sup>®</sup> model, we then generate an assessment of demand compared to existing resources for several scenarios. The demand results from these cases are discussed in Chapter 3 – Demand Forecasts, with additional details supported in the Appendices 3.1 through 3.9.

Figures 6.10 through 6.13 graphically represent summaries of Expected Case peak day demand compared to existing resources, as well as demand comparisons to our prior IRP. This demand is net of DSM savings. This comparison shows by service territory the amount and timing of deficits over the planning horizon.





These charts show that resource shortages occur well into the future. In the Expected Case for Washington and Idaho, the system first becomes unserved in 2023. In Oregon, the first unserved year is in Medford/Roseburg in 2018 followed by Klamath Falls in 2021. The La Grande service territory does not go unserved at any time during the 20-year planning horizon. This surplus resource situation provides ample time to carefully monitor, plan and act on potential resource additions.

However, an important risk with respect to identified capacity shortages is the slope of forecasted demand growth which is almost flat. This outlook implies existing resources will be sufficient for quite some time to meet demand. However, if demand growth accelerates, increased demand could

accelerate resource shortages by several years. This “flat demand risk” necessitates close monitoring of signs of accelerating demand and careful evaluation of lead times to acquire preferred incremental resources.

Table 6.3 quantifies the forecasted total demand (net of DSM savings) and unserved demand from the above charts, identifying the amount of deficiencies by region and growth in deficiencies over time. The next step is to determine the best risk/least cost resources to satisfy these deficiencies.

| Case     | Gas Year  | La Grande Served | La Grande Unserved | La Grande Total | WA/ID Served | WA/ID Unserved | WA/ID Total |
|----------|-----------|------------------|--------------------|-----------------|--------------|----------------|-------------|
| Expected | 2009-2010 | 7.98             | -                  | 7.98            | 274.58       | -              | 274.58      |
| Expected | 2010-2011 | 7.89             | -                  | 7.89            | 271.79       | -              | 271.79      |
| Expected | 2011-2012 | 7.98             | -                  | 7.98            | 275.53       | -              | 275.53      |
| Expected | 2012-2013 | 8.07             | -                  | 8.07            | 279.44       | -              | 279.44      |
| Expected | 2013-2014 | 8.14             | -                  | 8.14            | 283.44       | -              | 283.44      |
| Expected | 2014-2015 | 8.22             | -                  | 8.22            | 287.44       | -              | 287.44      |
| Expected | 2015-2016 | 8.14             | -                  | 8.14            | 285.63       | -              | 285.63      |
| Expected | 2016-2017 | 8.21             | -                  | 8.21            | 289.48       | -              | 289.48      |
| Expected | 2017-2018 | 8.29             | -                  | 8.29            | 293.50       | -              | 293.50      |
| Expected | 2018-2019 | 8.36             | -                  | 8.36            | 297.54       | -              | 297.54      |
| Expected | 2019-2020 | 8.43             | -                  | 8.43            | 301.83       | -              | 301.83      |
| Expected | 2020-2021 | 8.51             | -                  | 8.51            | 306.29       | -              | 306.29      |
| Expected | 2021-2022 | 8.58             | -                  | 8.58            | 310.81       | -              | 310.81      |
| Expected | 2022-2023 | 8.66             | -                  | 8.66            | 314.48       | 0.94           | 315.42      |
| Expected | 2023-2024 | 8.74             | -                  | 8.74            | 314.41       | 5.62           | 320.03      |
| Expected | 2024-2025 | 8.82             | -                  | 8.82            | 314.32       | 10.45          | 324.78      |
| Expected | 2025-2026 | 8.90             | -                  | 8.90            | 314.24       | 15.28          | 329.53      |
| Expected | 2026-2027 | 8.98             | -                  | 8.98            | 314.16       | 20.03          | 334.20      |
| Expected | 2027-2028 | 9.06             | -                  | 9.06            | 314.08       | 25.50          | 339.58      |
| Expected | 2028-2029 | 9.14             | -                  | 9.14            | 314.04       | 30.74          | 344.79      |

| Case     | Gas Year  | Klamath Falls Served | Klamath Falls Unserved | Klamath Falls Total | Medford/Roseburg Served | Medford/Roseburg Unserved | Medford/Roseburg Total |
|----------|-----------|----------------------|------------------------|---------------------|-------------------------|---------------------------|------------------------|
| Expected | 2009-2010 | 12.71                | -                      | 12.71               | 70.44                   | -                         | 70.44                  |
| Expected | 2010-2011 | 12.67                | -                      | 12.67               | 70.01                   | -                         | 70.01                  |
| Expected | 2011-2012 | 12.94                | -                      | 12.94               | 71.18                   | -                         | 71.18                  |
| Expected | 2012-2013 | 13.27                | -                      | 13.27               | 73.37                   | -                         | 73.37                  |
| Expected | 2013-2014 | 13.62                | -                      | 13.62               | 75.47                   | -                         | 75.47                  |
| Expected | 2014-2015 | 13.86                | -                      | 13.86               | 77.65                   | -                         | 77.65                  |
| Expected | 2015-2016 | 13.84                | -                      | 13.84               | 78.47                   | -                         | 78.47                  |
| Expected | 2016-2017 | 14.08                | -                      | 14.08               | 80.67                   | -                         | 80.67                  |
| Expected | 2017-2018 | 14.31                | -                      | 14.31               | 82.78                   | -                         | 82.78                  |
| Expected | 2018-2019 | 14.55                | -                      | 14.55               | 84.08                   | 0.69                      | 84.78                  |
| Expected | 2019-2020 | 14.79                | -                      | 14.79               | 84.09                   | 2.60                      | 86.68                  |
| Expected | 2020-2021 | 15.03                | -                      | 15.03               | 84.08                   | 4.54                      | 88.62                  |
| Expected | 2021-2022 | 15.03                | 0.23                   | 15.26               | 84.09                   | 6.46                      | 90.55                  |
| Expected | 2022-2023 | 15.03                | 0.47                   | 15.50               | 84.09                   | 8.40                      | 92.48                  |
| Expected | 2023-2024 | 15.03                | 0.72                   | 15.75               | 84.08                   | 10.36                     | 94.45                  |
| Expected | 2024-2025 | 15.03                | 0.97                   | 16.00               | 84.09                   | 12.35                     | 96.44                  |
| Expected | 2025-2026 | 15.03                | 1.22                   | 16.25               | 84.08                   | 14.24                     | 98.32                  |
| Expected | 2026-2027 | 15.03                | 1.47                   | 16.50               | 84.08                   | 16.05                     | 100.13                 |
| Expected | 2027-2028 | 15.03                | 1.72                   | 16.75               | 84.09                   | 17.85                     | 101.94                 |
| Expected | 2028-2029 | 15.03                | 1.97                   | 17.00               | 84.08                   | 19.66                     | 103.75                 |

## NEW RESOURCE OPTIONS

The following considerations are important in determining the appropriateness of potential resources:

### RESOURCE COST

Resource cost is the primary consideration when evaluating resource options although other factors mentioned below also influence resource decisions. We have found that newly constructed resources

are typically more expensive than existing resources, but existing resources are in shorter supply. Newly constructed resources provided by a third party, such as a pipeline, may require a significant contractual commitment. Newly constructed resources are often less expensive per unit if a larger facility is constructed, because of economies of scale.

### **LEAD TIME REQUIREMENTS**

New resource options can take from one to five or more years to put in service. Open season processes, planning and permitting, environmental review, design, construction and testing are some of the aspects contributing to lead time requirements for new physical facilities. Recalls of transportation release capacity typically require advance notice of up to a year. Even DSM programs require significant time from program development and rollout to the point when natural gas savings are realized.

### **PEAK VERSUS BASE LOAD**

Our planning efforts include the ability to serve a peak day as well as all other demand periods. Avista's core loads are considerably higher in the winter than the summer. Due to the winter-peaking nature of Avista's demand, resources that cost-effectively serve the winter without an associated summer commitment may be preferable. Alternatively, it is possible that the costs of a winter-only resource may exceed the cost of annual resources after capacity release or optimization opportunities are considered.

### **RESOURCE USEFULNESS**

It is paramount that an available resource effectively delivers natural gas to the intended geographical region. Given Avista's unique service territories, it is often impossible to deliver resources from a resource option such as storage without acquiring additional pipeline transportation.

### **"LUMPINESS" OF RESOURCE OPTIONS**

Newly constructed resource options are often "lumpy." This means that new resources may only be available in larger than needed quantities and only available every few years. This lumpiness of resources is driven by the cost dynamics of new construction, the fact that lower unit costs are available with larger expansions, and the economics of expansion of existing pipelines or the construction of new resources dictate additions infrequently. Lumpiness provides a cushion for future growth. Given the economies of scale for pipeline construction, we are afforded the opportunity to secure resources to serve future demand increases.

### **RISKS AND UNCERTAINTIES**

Investigation, identification and assessment of risks and uncertainties are critical considerations when evaluating supply resource options. For example, resource costs determinations are subject to various degrees of estimation, partly influenced by the expected timeframe of the resource need and degree of rigor determining estimates or estimation difficulties because of the uniqueness of a

resource. Lead times can have varying degrees of certainty ranging from securing currently available transport (high certainty) to contracting for imported LNG (low certainty).

## RESOURCE SELECTION

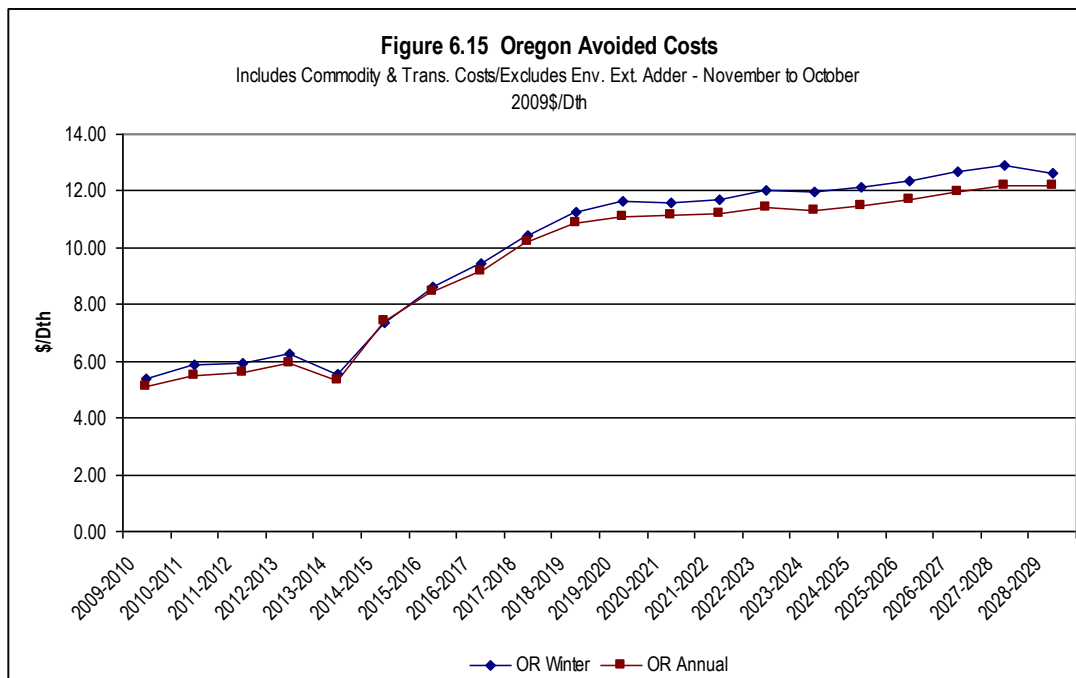
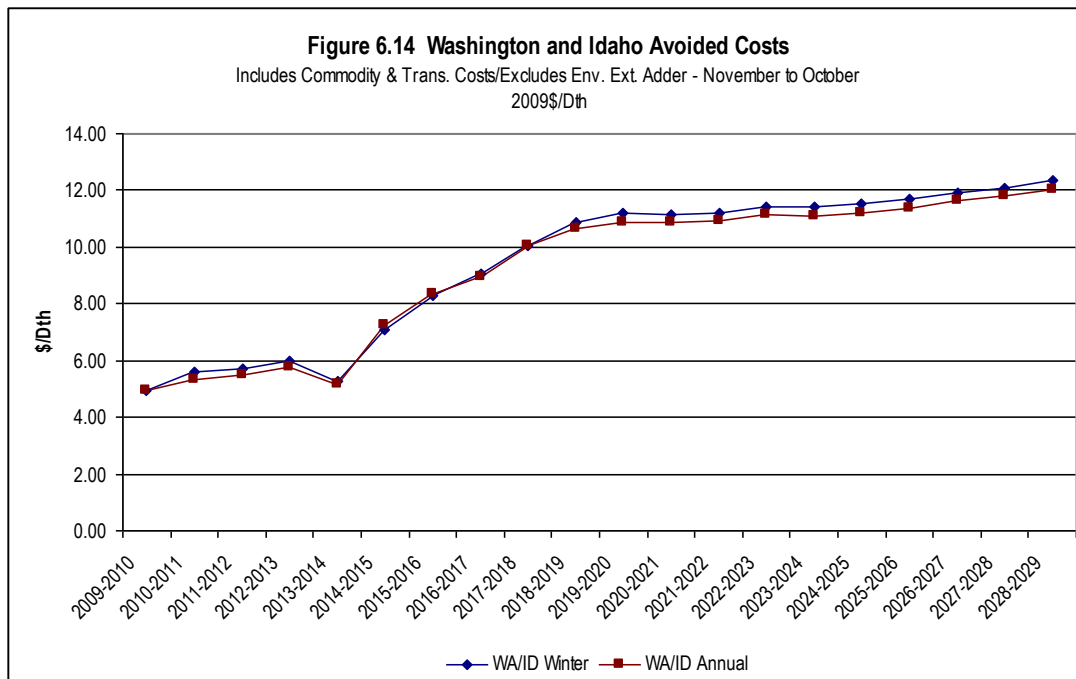
After identifying supply-side resource options and evaluating them based on the above considerations, we entered these supply-side scenarios (see Table 5.2) along with conservation measures (demand-side resources) into the SENDOUT<sup>®</sup> model for it to select the least cost approach to meeting resource deficiencies. This process is described in Chapter 4 – Demand-side Resources in the Methodology section. SENDOUT<sup>®</sup> compares demand-side and supply-side resources using PVRR analysis to determine which resource is the best risk adjusted/least cost resource. Appendix 4.3 lists the demand-side measures and Appendix 6.3 lists the supply-side resource options.

## DEMAND-SIDE RESOURCES

### *Avoided Cost*

The SENDOUT<sup>®</sup> model determined avoided cost figures represent the unit cost to serve the next unit of demand with a supply-side resource option during a given period. If a conservation measure's total resource cost is less than this avoided cost, it will cost effectively reduce customer demand and Avista can “avoid” possible commodity, storage, transportation and other supply resource costs. Measures that reduce heat-related demand are evaluated against a winter avoided cost while measures that reduce non-heat (base load) demand are evaluated against an annual avoided cost.

SENDOUT<sup>®</sup> calculates marginal cost data by day, month and year for each demand area. A summarized graphical depiction of avoided winter and annual costs for the Washington/Idaho and Oregon areas is in Figure 6.14 and 6.15. The detailed data is presented in Appendix 6.4. The avoided costs do not include environmental externality adders to monetarily recognize adverse environmental impacts. Appendix 4.4 discusses this concept more fully and includes specific requirements required in our Oregon service territory.



Following a small decline in 2013-2014, avoided costs increase rapidly over the next five years when carbon cost adders from anticipated cap-and-trade legislation is phased in.

**Selected Measures**

Using the above avoided cost thresholds, SENDOUT<sup>®</sup> selected all cost-effective measures and any mandatory measures. Table 6.4 details anticipated DSM savings in each region from the selected conservation measures for our Expected Case.



Table 6.4 Annual, Annual Average and Peak Day Demand Served by DSM

| Case     | Gas Year  | Annual                | Daily                     | Peak Day                  | Annual                  | Daily                          | Peak Day La              | Annual                 | Daily                                  | Peak Day                               |
|----------|-----------|-----------------------|---------------------------|---------------------------|-------------------------|--------------------------------|--------------------------|------------------------|--|--|
|          |           | Klamath DSM<br>(MDth) | Klamath DSM<br>(MDth/day) | Klamath DSM<br>(MDth/day) | La Grande<br>DSM (MDth) | La Grande<br>DSM<br>(MDth/day) | Grande DSM<br>(MDth/day) | Roseburg DSM<br>(MDth) | Medford/<br>Roseburg DSM<br>(MDth/day) | Medford/<br>Roseburg DSM<br>(MDth/day) |
| Expected | 2009-2010 | 6.540                 | 0.018                     | 0.052                     | 3.154                   | 0.009                          | 0.027                    | 22.184                 | 0.061                                  | 0.171                                  |
| Expected | 2010-2011 | 13.084                | 0.036                     | 0.104                     | 6.231                   | 0.017                          | 0.055                    | 45.948                 | 0.126                                  | 0.348                                  |
| Expected | 2011-2012 | 19.618                | 0.054                     | 0.156                     | 9.261                   | 0.025                          | 0.082                    | 67.996                 | 0.186                                  | 0.522                                  |
| Expected | 2012-2013 | 25.330                | 0.069                     | 0.200                     | 11.929                  | 0.033                          | 0.106                    | 87.756                 | 0.240                                  | 0.674                                  |
| Expected | 2013-2014 | 30.960                | 0.085                     | 0.245                     | 14.564                  | 0.040                          | 0.130                    | 107.443                | 0.294                                  | 0.826                                  |
| Expected | 2014-2015 | 36.687                | 0.101                     | 0.290                     | 17.104                  | 0.047                          | 0.154                    | 126.867                | 0.348                                  | 0.978                                  |
| Expected | 2015-2016 | 42.421                | 0.116                     | 0.334                     | 19.659                  | 0.054                          | 0.178                    | 146.081                | 0.399                                  | 1.130                                  |
| Expected | 2016-2017 | 48.049                | 0.132                     | 0.379                     | 22.100                  | 0.061                          | 0.202                    | 164.829                | 0.452                                  | 1.282                                  |
| Expected | 2017-2018 | 53.695                | 0.147                     | 0.424                     | 24.475                  | 0.067                          | 0.226                    | 183.263                | 0.502                                  | 1.434                                  |
| Expected | 2018-2019 | 59.324                | 0.163                     | 0.468                     | 26.806                  | 0.073                          | 0.250                    | 201.418                | 0.552                                  | 1.586                                  |
| Expected | 2019-2020 | 65.018                | 0.178                     | 0.513                     | 29.314                  | 0.080                          | 0.274                    | 220.444                | 0.602                                  | 1.736                                  |
| Expected | 2020-2021 | 70.603                | 0.193                     | 0.557                     | 31.783                  | 0.087                          | 0.298                    | 239.075                | 0.655                                  | 1.887                                  |
| Expected | 2021-2022 | 75.958                | 0.208                     | 0.601                     | 34.162                  | 0.094                          | 0.321                    | 256.083                | 0.702                                  | 2.034                                  |
| Expected | 2022-2023 | 80.360                | 0.220                     | 0.642                     | 36.077                  | 0.099                          | 0.343                    | 270.585                | 0.741                                  | 2.175                                  |
| Expected | 2023-2024 | 83.972                | 0.229                     | 0.675                     | 37.583                  | 0.103                          | 0.361                    | 282.427                | 0.772                                  | 2.292                                  |
| Expected | 2024-2025 | 87.083                | 0.239                     | 0.708                     | 38.873                  | 0.107                          | 0.379                    | 292.007                | 0.800                                  | 2.406                                  |
| Expected | 2025-2026 | 90.025                | 0.247                     | 0.739                     | 40.067                  | 0.110                          | 0.396                    | 301.099                | 0.825                                  | 2.518                                  |
| Expected | 2026-2027 | 93.001                | 0.255                     | 0.771                     | 41.291                  | 0.113                          | 0.414                    | 310.146                | 0.850                                  | 2.631                                  |
| Expected | 2027-2028 | 95.958                | 0.262                     | 0.803                     | 42.573                  | 0.116                          | 0.431                    | 319.671                | 0.873                                  | 2.743                                  |
| Expected | 2028-2029 | 98.806                | 0.271                     | 0.835                     | 43.640                  | 0.120                          | 0.448                    | 327.820                | 0.898                                  | 2.855                                  |

| Case     | Gas Year  | Annual               | Daily                    | Peak Day                 | Annual              | Daily                   | Peak Day                | Annual                     | Daily Total              | Peak Day                          |
|----------|-----------|----------------------|--------------------------|--------------------------|---------------------|-------------------------|-------------------------|----------------------------|--------------------------|-----------------------------------|
|          |           | Oregon DSM<br>(MDth) | Oregon DSM<br>(MDth/day) | Oregon DSM<br>(MDth/day) | WA/ID DSM<br>(MDth) | WA/ID DSM<br>(MDth/day) | WA/ID DSM<br>(MDth/day) | Total System<br>DSM (MDth) | System DSM<br>(MDth/day) | Total<br>System DSM<br>(MDth/day) |
| Expected | 2009-2010 | 31.879               | 0.087                    | 0.250                    | 301.191             | 0.825                   | 3.336                   | 333.070                    | 0.913                    | 3.585                             |
| Expected | 2010-2011 | 65.263               | 0.179                    | 0.507                    | 600.472             | 1.645                   | 6.672                   | 665.735                    | 1.824                    | 7.179                             |
| Expected | 2011-2012 | 96.875               | 0.265                    | 0.760                    | 889.351             | 2.430                   | 10.008                  | 986.226                    | 2.695                    | 10.768                            |
| Expected | 2012-2013 | 125.015              | 0.343                    | 0.981                    | 1,175.141           | 3.220                   | 13.344                  | 1,300.156                  | 3.562                    | 14.325                            |
| Expected | 2013-2014 | 152.967              | 0.419                    | 1.202                    | 1,460.913           | 4.003                   | 16.680                  | 1,613.879                  | 4.422                    | 17.882                            |
| Expected | 2014-2015 | 180.657              | 0.495                    | 1.422                    | 1,746.704           | 4.785                   | 20.016                  | 1,927.362                  | 5.280                    | 21.438                            |
| Expected | 2015-2016 | 208.161              | 0.569                    | 1.643                    | 2,018.933           | 5.516                   | 23.351                  | 2,227.094                  | 6.085                    | 24.994                            |
| Expected | 2016-2017 | 234.978              | 0.644                    | 1.863                    | 2,287.557           | 6.267                   | 26.687                  | 2,522.535                  | 6.911                    | 28.550                            |
| Expected | 2017-2018 | 261.433              | 0.716                    | 2.084                    | 2,555.521           | 7.001                   | 30.022                  | 2,816.954                  | 7.718                    | 32.106                            |
| Expected | 2018-2019 | 287.549              | 0.788                    | 2.304                    | 2,825.361           | 7.741                   | 33.357                  | 3,112.910                  | 8.529                    | 35.662                            |
| Expected | 2019-2020 | 314.776              | 0.860                    | 2.523                    | 3,099.580           | 8.469                   | 36.691                  | 3,414.356                  | 9.329                    | 39.213                            |
| Expected | 2020-2021 | 341.460              | 0.936                    | 2.741                    | 3,347.233           | 9.171                   | 39.967                  | 3,688.694                  | 10.106                   | 42.708                            |
| Expected | 2021-2022 | 366.203              | 1.003                    | 2.957                    | 3,595.802           | 9.852                   | 43.243                  | 3,962.005                  | 10.855                   | 46.199                            |
| Expected | 2022-2023 | 387.021              | 1.060                    | 3.160                    | 3,844.841           | 10.534                  | 46.519                  | 4,231.862                  | 11.594                   | 49.679                            |
| Expected | 2023-2024 | 403.982              | 1.104                    | 3.329                    | 4,095.271           | 11.189                  | 49.795                  | 4,499.253                  | 12.293                   | 53.124                            |
| Expected | 2024-2025 | 417.963              | 1.145                    | 3.493                    | 4,331.296           | 11.867                  | 53.046                  | 4,749.258                  | 13.012                   | 56.539                            |
| Expected | 2025-2026 | 431.191              | 1.181                    | 3.654                    | 4,573.965           | 12.531                  | 56.295                  | 5,005.156                  | 13.713                   | 59.950                            |
| Expected | 2026-2027 | 444.438              | 1.218                    | 3.816                    | 4,801.026           | 13.153                  | 59.544                  | 5,245.464                  | 14.371                   | 63.360                            |
| Expected | 2027-2028 | 458.202              | 1.252                    | 3.977                    | 4,980.468           | 13.608                  | 62.068                  | 5,438.669                  | 14.860                   | 66.045                            |
| Expected | 2028-2029 | 470.266              | 1.288                    | 4.139                    | 5,156.772           | 14.128                  | 64.592                  | 5,627.038                  | 15.417                   | 68.731                            |

The list of individual selected measures in the above savings is detailed in Appendix 4.2. Future implementation planning efforts will use these selected measures as a starting point for more detailed planning efforts but we will also investigate other measures that may not have been selected by the SENDOUT<sup>®</sup> model.

### DSM Acquisition Goals

The avoided cost established in SENDOUT<sup>®</sup>, the demand-side resources selected and the resulting calculated therm savings is the basis for determining DSM acquisition goals and subsequent program implementation planning. The Preliminary Conservation Goal discussion in Chapter 4 – Demand-side Resources, has additional details on this process.

### North Division DSM Goals

Changes in avoided costs, specifically adds taking effect in 2015, have driven the potential DSM goals identified in this IRP substantially beyond the 2010 goal of 1,755,829 therms developed in the 2007 IRP. SENDOUT<sup>®</sup> models escalating avoided costs into the future which are generally higher than the current prices actually experienced by our customers. This is partly due to regulatory lag as well as most customers typically do not explicitly consider higher future gas prices in their purchasing behavior. So customers are not as incented as the model indicates

to choose DSM projects in the near term. We compensated for this situation by setting the 2010 DSM acquisition goal at 2,193,338 therms and increasing the DSM goal by 6.5 percent annually. The 6.5 percent annual growth rate results in the full acquisition of the identified potential over a 10-year planning cycle.

Achievement of a 6.5 percent annual increase in acquisition may result in revisions to the Schedule 190 tariff governing natural gas DSM operations. Incentive levels, incentive caps and applicable measures and markets may need to be reviewed to support an implementation plan capable of achieving these long-term goals.

### **South Division DSM Goals**

Based on analyses for this IRP, a cost-effective annual acquisition of 303,300 first-year therms is achievable through utility intervention. The DSM goal originally identified by SENDOUT<sup>®</sup> significantly exceeds our past IRP goals. This coupled with unprecedented state unemployment and a recessive economy has caused us to constrain the annual ramp-up to 2.2 percent for the first five years. Overall, the acquisition over the entire 5-year planning cycle will accomplish full acquisition.

The identification of this goal does not preclude the addition of other resources that may be identified as cost-effective during later analysis, nor does it preclude the pursuit of unexpected resource acquisition opportunities that may occur between IRP cycles.

Other revisions to regulation, infrastructure or DSM operations are likely to be identified in future implementation planning efforts. Avista is committed to pursuing a more rapid ramp-up of DSM acquisition if it can be achieved without an undue increase in acquisition costs.

### **SUPPLY-SIDE RESOURCES**

SENDOUT<sup>®</sup> considered all options entered into the model, determined when and what resources were needed, and rejected options that were determined to not be cost effective. These selected resources represent the least cost solution, within given constraints, to serve anticipated customer requirements. Table 6.5 shows the SENDOUT<sup>®</sup> selected supply-side resources for the Expected Case.

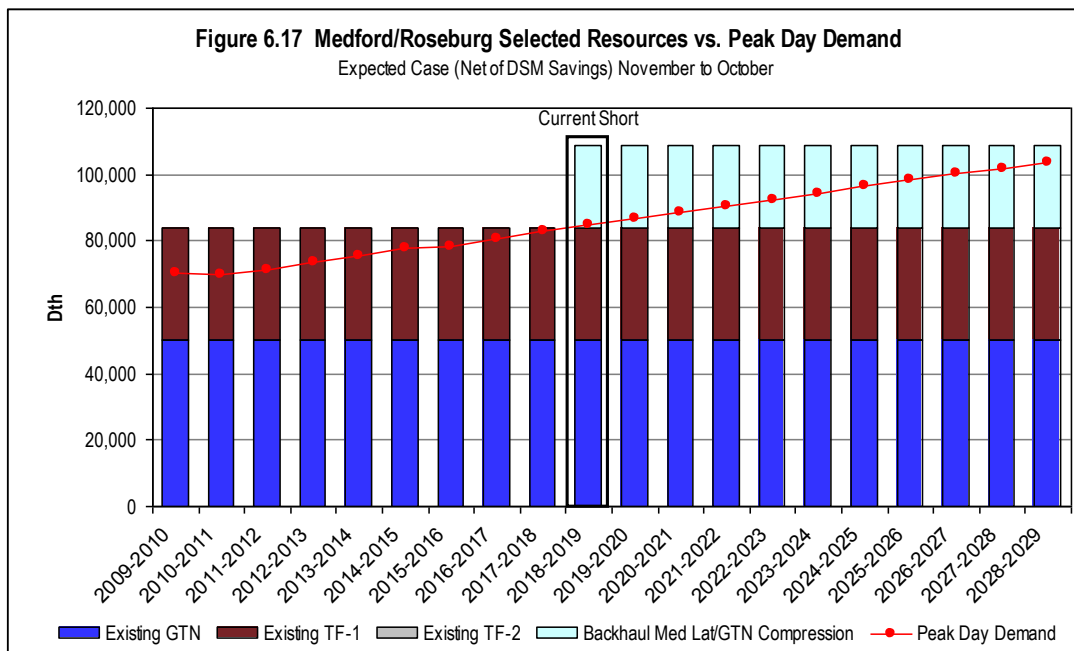
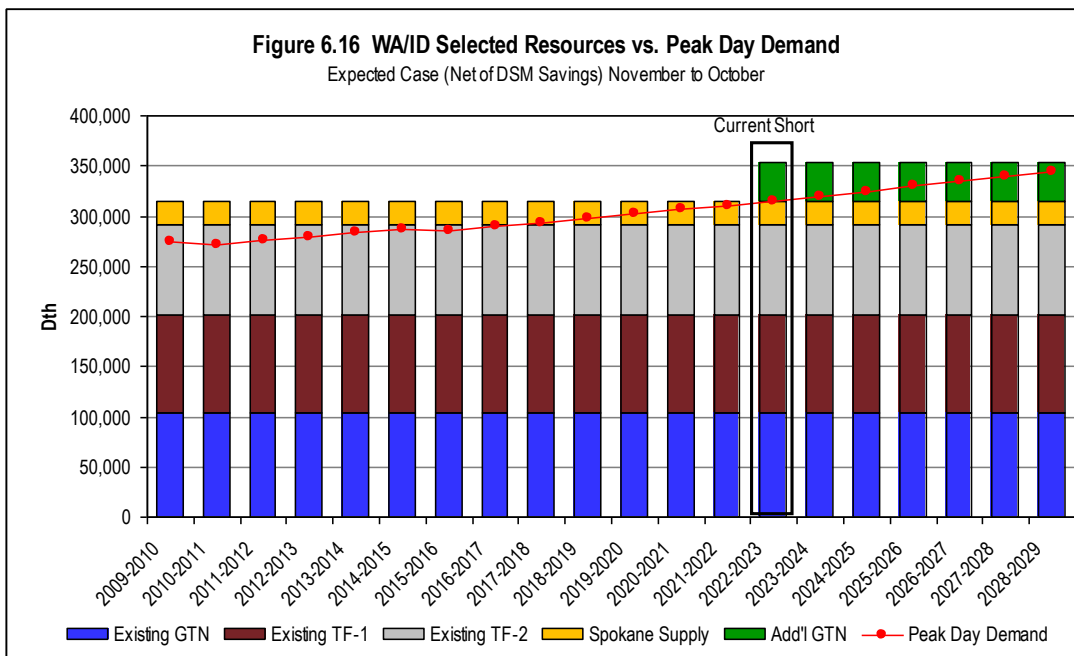
| Case          | Additional Resources           | Jurisdiction | Size         | Cost/Rates                 | Availability  | Notes  |
|---------------|--------------------------------|--------------|--------------|----------------------------|---------------|--|
| Expected Case | GTN Capacity                   | WA/ID        | 25,000 Dth/d | GTN rate                   | 2010          | Currently available unsubscribed capacity  |
|               | GTN Capacity                   | OR           | 25,000 Dth/d | GTN rate                   | 2010          | Currently available unsubscribed capacity; requires expansion of Medford Lateral   |
|               | GTN Medford Lateral Expansion  | OR           | 25,000 Dth/d | GTN rate                   | 2011          | Additional compression to allow more gas to flow from GTN mainline to the lateral  |
|               | Klamath Falls Lateral Purchase | OR           | 6,000 Dth/d  | \$2.5 million capital cost | November 2010 | Agreement with NWPL to purchase the Klamath Falls lateral at net book value. If certain terms are met, can be done with less than one year's notice.   |
|               | Malin Backhaul                 | OR           |              | GTN rate                   | 2010          | Backhaul capacity is provided by displacement and is available up to the amount of scheduled forward-haul capacity through a specific point. In order to facilitate additional deliveries to our OR properties an expansion of the Medford Lateral is necessary. |

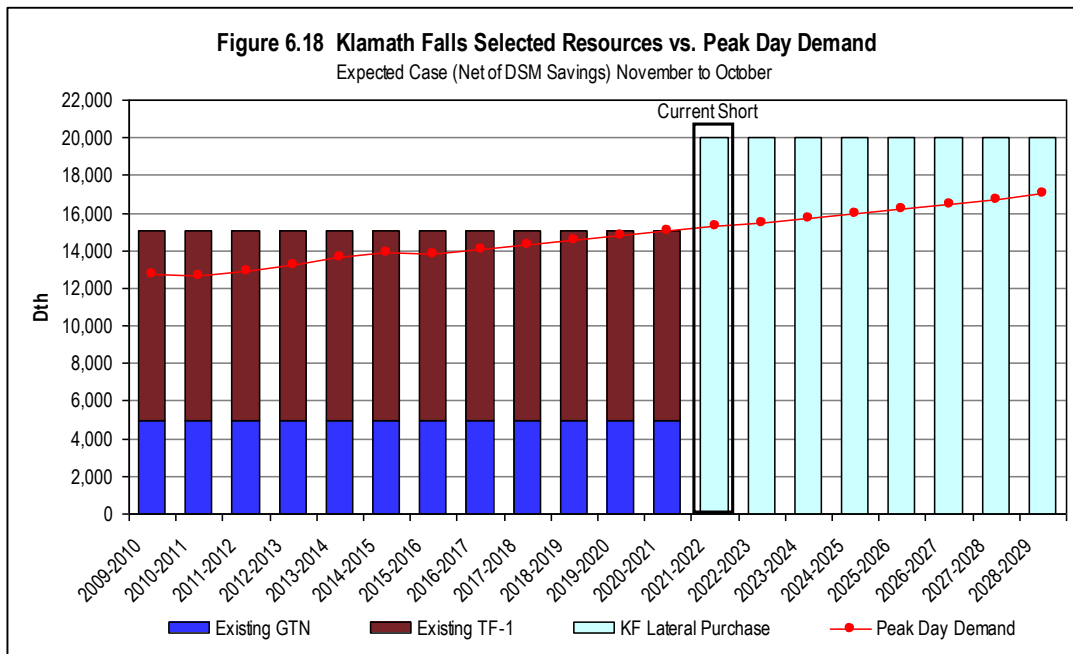
With additional research and investigation, we may later determine that alternative resources are more cost effective than those resources selected in this IRP. We will continue to review and refine

knowledge of resource options and will act to secure these best cost/risk options when necessary or advantageous.

## RESOURCE SELECTION RESULTS

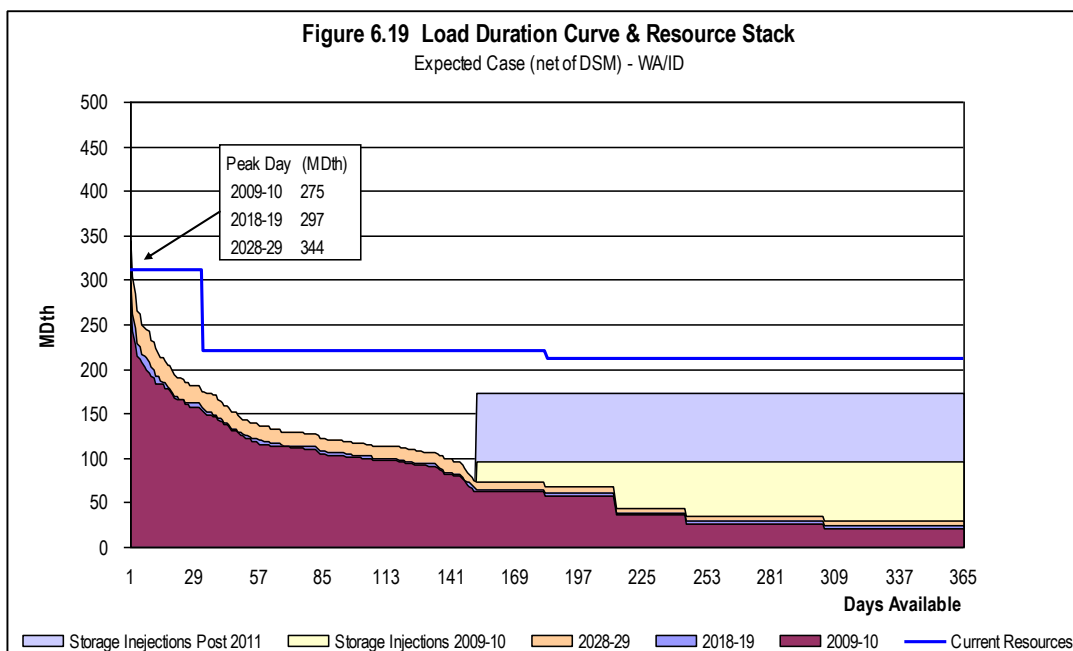
Figures 6.16 through 6.18 summarize modeling results when comparing regional peak day demand against existing and incremental resources for the Expected Case over the 20-year planning period.

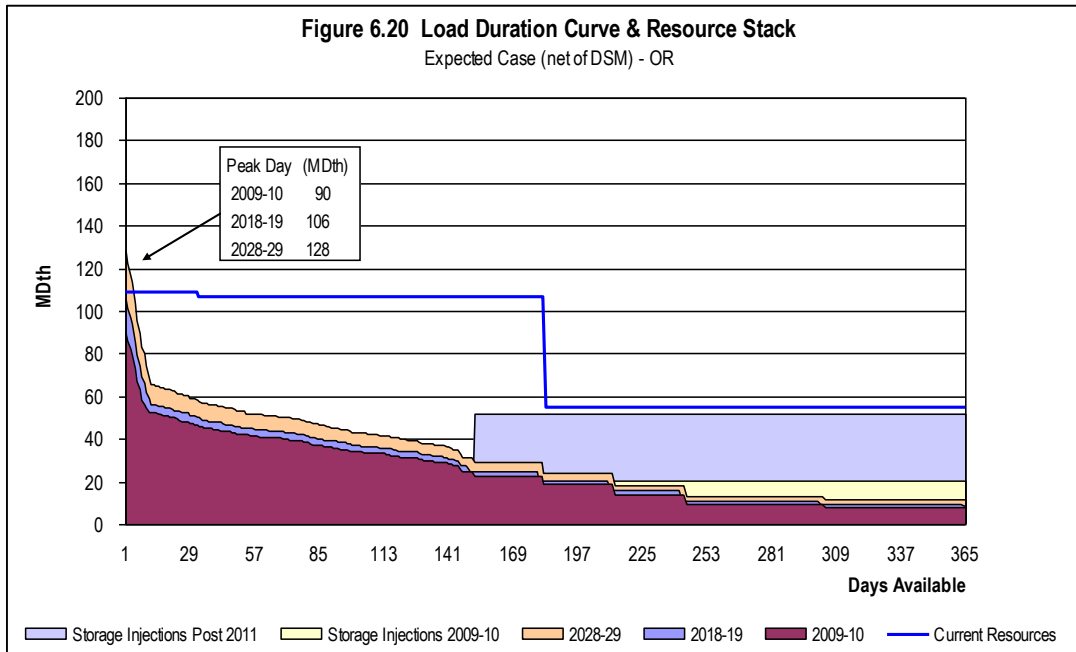




As indicated in the figures, after DSM savings, the model shows a general preference for incremental transportation resources from existing pipelines and supply basins to resolve capacity deficiencies.

Figures 6.19 and 6.20 show load duration curves and the current resource stack for the Expected Case. These graphics compare an entire year of demand to the resource stack for that same year. This enables a review of peak day sufficiency and allows the opportunity to compare all demand days within that year. Although it appears there is excess capacity during non-winter periods, Avista utilizes this capacity for storage injections and transportation optimization opportunities.





## CONCLUSION

The integrated resource portfolio analysis process summarized in this Chapter was performed on our Expected Case demand scenario. We have chosen to utilize the Expected Case for our operational planning activities because this case is the most likely outcome given our experience, industry knowledge and our understanding of future natural gas markets. This case provides for reasonable demand growth given current expectations of natural gas prices over the planning horizon. If realized, this case is at a level that allows us to be reasonably well protected against resource shortages and does not over commit to additional long-term resources.

We fully recognize that there are numerous other potential outcomes. The process described in this chapter was applied to a host of alternate demand and supply resource scenarios and includes a price update to our initial Expected Case which is covered in the Chapter 7 – Alternate Scenarios, Portfolios and Stochastic Analysis.

## CHAPTER 7 – ALTERNATE SCENARIOS, PORTFOLIOS AND STOCHASTIC ANALYSIS

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### OVERVIEW

The integrated resource portfolio analysis process described in Chapter 6 was applied to several alternate demand and supply resource scenarios to develop a broad diversity of possible alternate portfolios. This deterministic modeling approach considered a host of underlying assumptions which were vetted with significant discussion and recommendations from our TAC to develop a consensus number of cases to model and analyze.

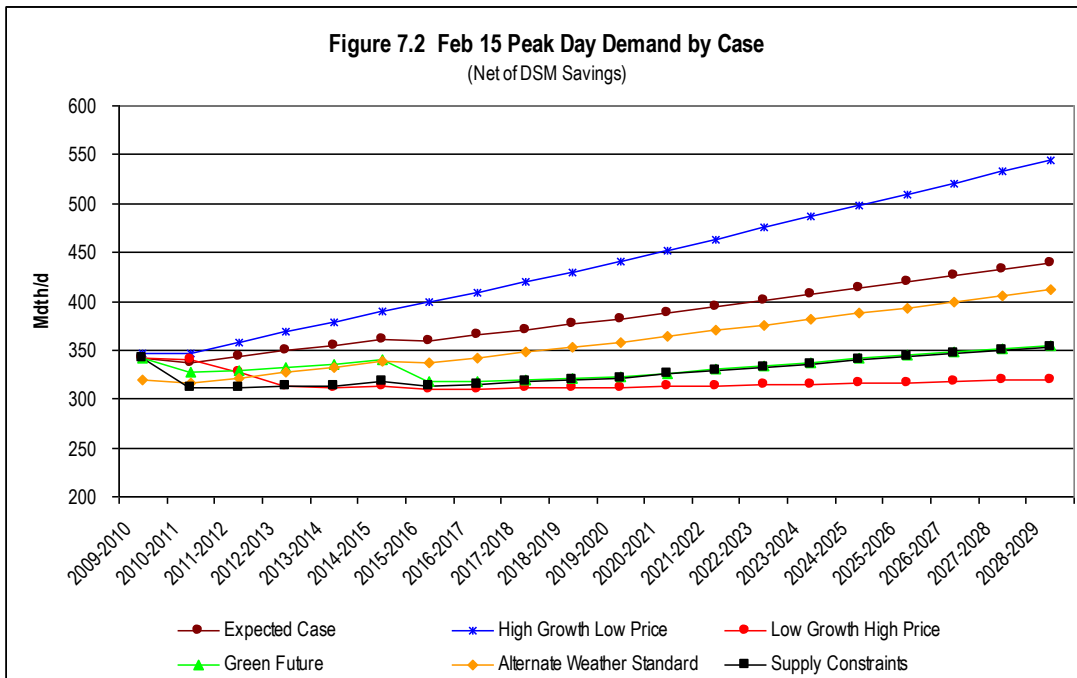
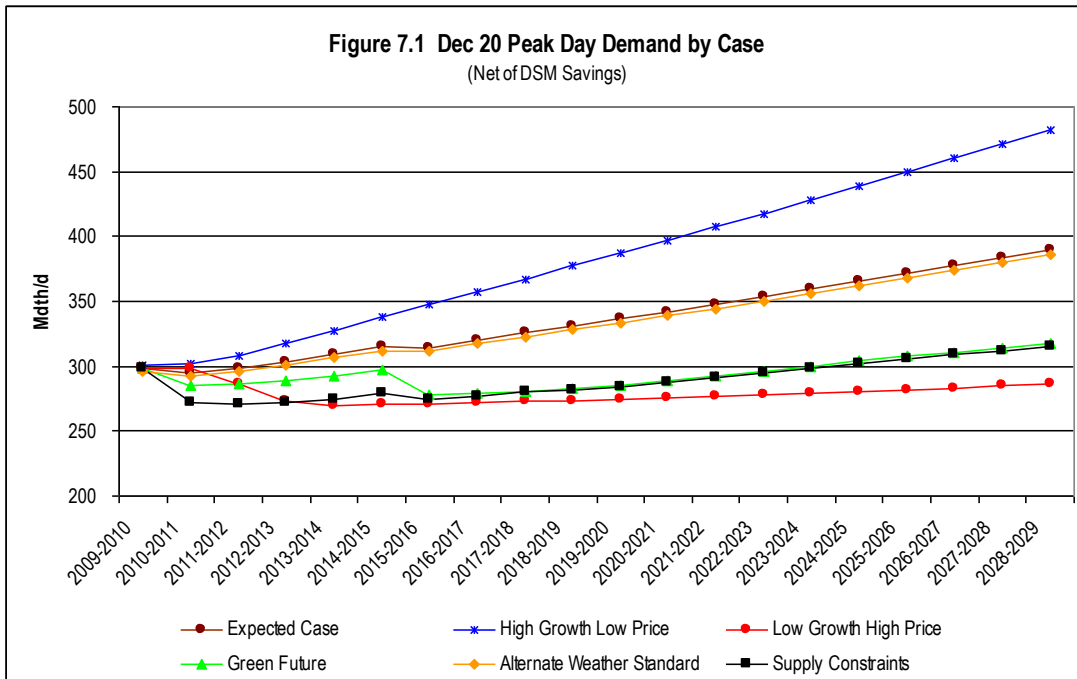
We also performed stochastic modeling for estimating probability distributions of potential outcomes by allowing for random variation in natural gas prices and weather based on fluctuations observed in historical data. This statistical analysis, in conjunction with our deterministic analysis, enabled us to statistically quantify the risk related to resource portfolios under varying price environments. We also developed weather probability distributions to complement our analysis of our weather planning standard.

### ALTERNATE DEMAND SCENARIOS

As discussed in the Demand Forecasting section, we have identified several alternate scenarios for detailed analysis to capture a wide range of possible outcomes over the planning horizon. These scenarios are summarized in Table 7.1 and are described in detail in the Demand Forecasts Chapter and Appendices 3.6 and 3.7. These alternate scenarios consider different demand influencing factors as well as price elasticity effects for various price influencing factors. This broad range of scenarios is intended to capture most reasonably possible outcomes.

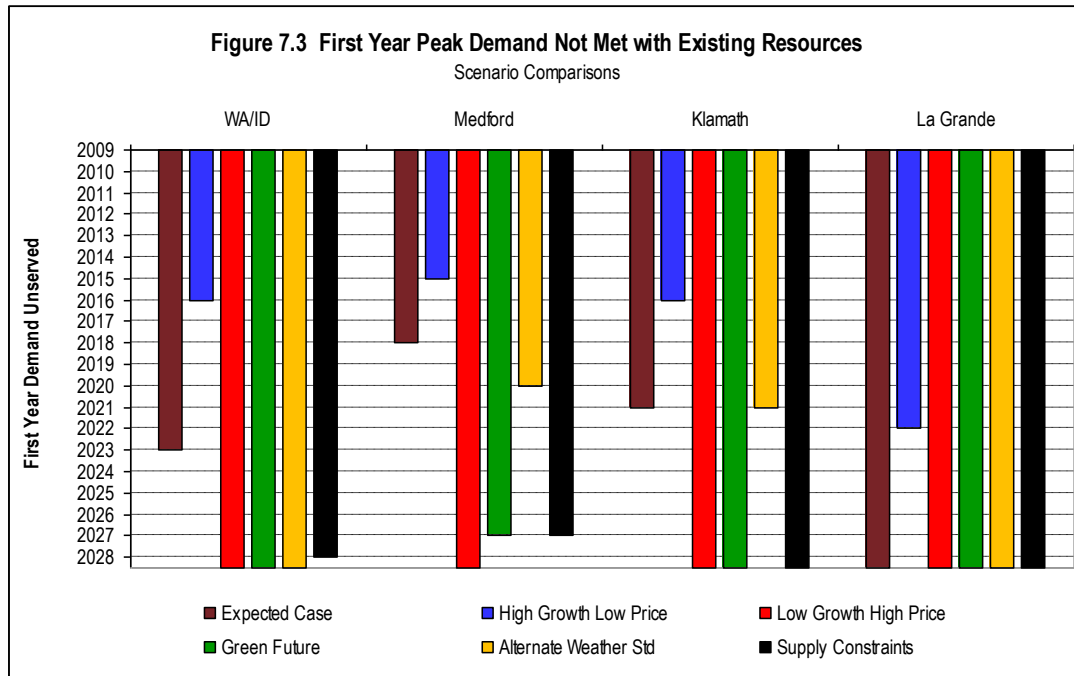
| Table 7.1<br>Alternate Demand Scenarios |
|---|
| Expected Case                           |
| High Growth, Low Price                  |
| Low Growth, High Price                  |
| Green Future                            |
| Alternate Weather Standard              |
| Supply Constraints                      |

Demand profiles over the planning horizon for each of the alternate scenarios shown in Figures 7.1 and 7.2 reflect the two winter peaks we model for the different service territories (Dec. 20 and Feb. 15).



Noteworthy in these peak demand forecasts are two significant demand decline periods for most scenarios. The first occurs almost immediately followed by a second decline beginning in 2015. These declines are a direct result of customers reacting to steep increases in natural gas prices as modeled. The immediate period assumes that prices rise significantly from the current extremely low prices as the recession ebbs. We assume that customers respond to this price signal by consuming less. The price increase in 2015 is a result of significant carbon cost adders for climate change policy going into effect. Customers again react adversely to this sharp price movement, reducing their consumption in a second round.

As in the Expected Case, we modeled in SENDOUT<sup>®</sup> the same resource integration and optimization process described in this section for each of the other five demand scenarios (see Appendix 7.1 for a complete listing of all portfolios considered). This identified first year unserved dates for each scenario by service territory (Figure 7.3).



As expected, our High Growth, Low Price scenario has the most rapid growth and the earliest first year unserved dates. Noteworthy is the significant acceleration of first year unserved dates that result from this higher growth scenario across all service territories:

- Washington/Idaho – seven years earlier (February 2016);
- Medford/Roseburg – three years earlier (December 2015);
- Klamath Falls – five years earlier (December 2016); and
- La Grande – at least six years earlier (February 2022).

This “steeper” demand exemplifies the “flat demand risk” discussed earlier. The potential for accelerated unserved dates warrants close monitoring of demand trends and resource lead times.

Several scenarios indicate no resource deficiencies over the planning horizon due to very slow or even negative demand growth. A key reason for this is the price elasticity assumptions combined with price forecasts with very steep price increases very early in the planning horizon. This “perfect storm” combination produces a significant curtailment in total demand early in the forecast. A key question for these scenarios is whether this early price shock materializes as forecasted and, if so, is demand really permanently curtailed as predicted in the price elastic response assumption. This condition also warrants close monitoring of actual results.

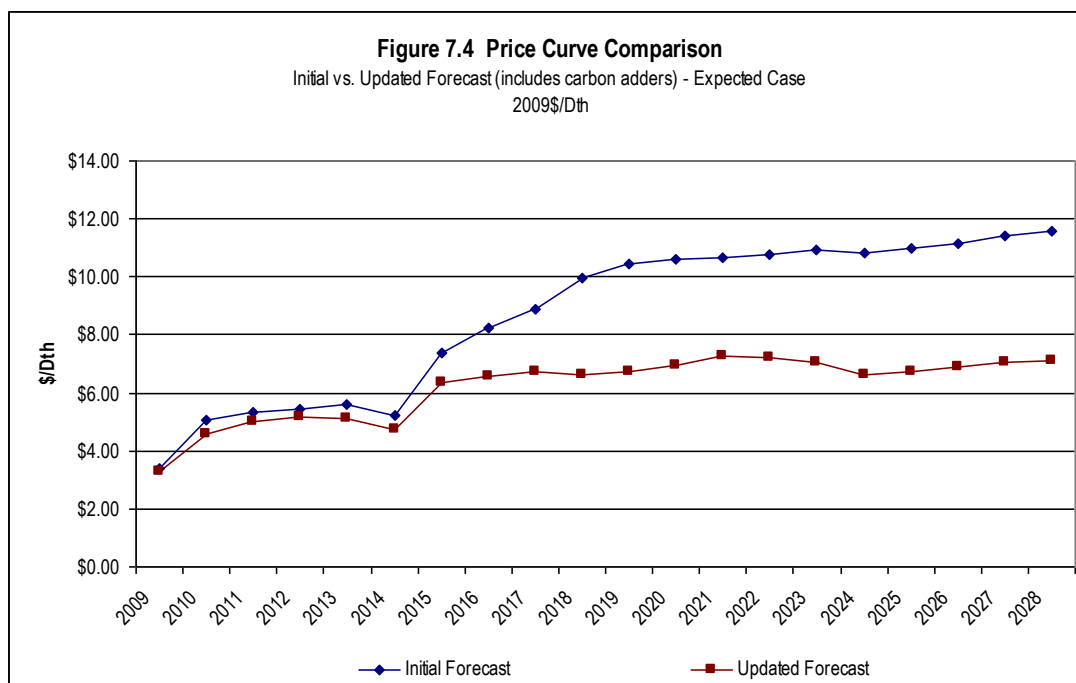


Analyses of alternative scenarios were extensive. Detailed information on certain selected scenarios is included in the following appendices:

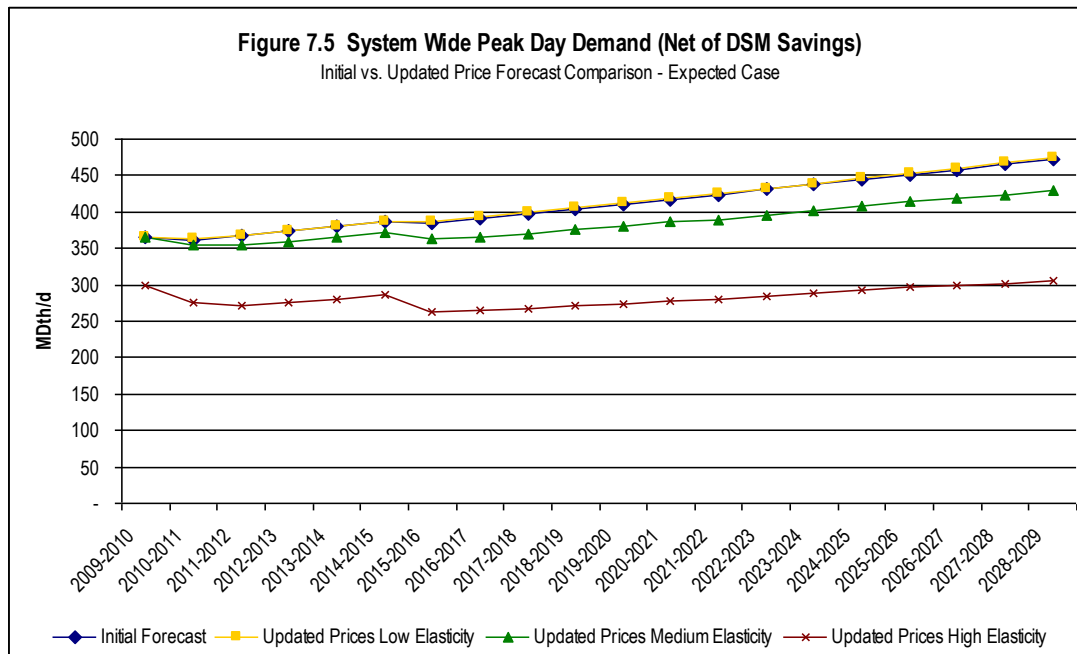
- Demand and Selected Resources graphs by service territory (select cases only) – Appendix 7.2;
- Peak Day Demand, Served and Unserved table (all cases) – Appendix 7.3;
- Load Duration Curve graphs for High Growth and Low Growth cases – Appendix 7.4;
- Avoided cost curve detail and graphs for High Growth and Low Growth cases – Appendix 6.4.

## UPDATED PRICE FORECASTS

As discussed in Chapter 3 – Demand Forecasts, a dynamic forward market and several factors that influence fundamental price forecasts evolved quickly in the first half of 2009. We noted significant changes in forward prices and several updates to the forecasts we monitor, including the mid-range forecast we use in many of our scenarios. This prompted us to update our price forecasts in early August 2009. Timing restrictions to meet work plan and filing schedules precluded us from updating all of our prior analyses, limiting our price forecast updates to our Expected Case. A comparison of the initial price curve and the updated price curve is shown in Figure 7.4.



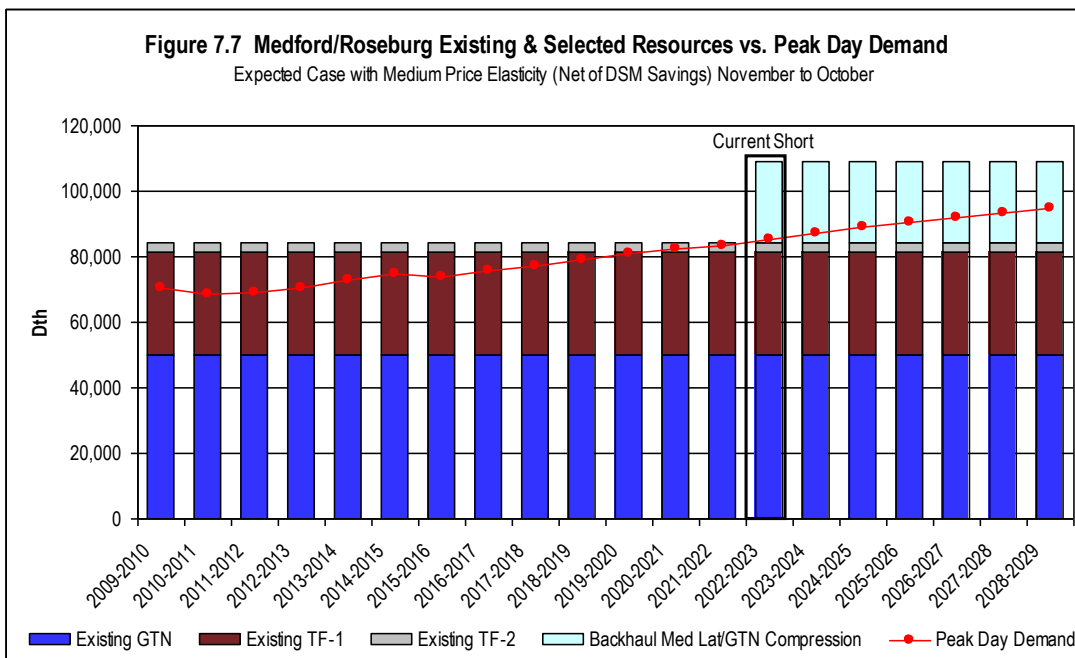
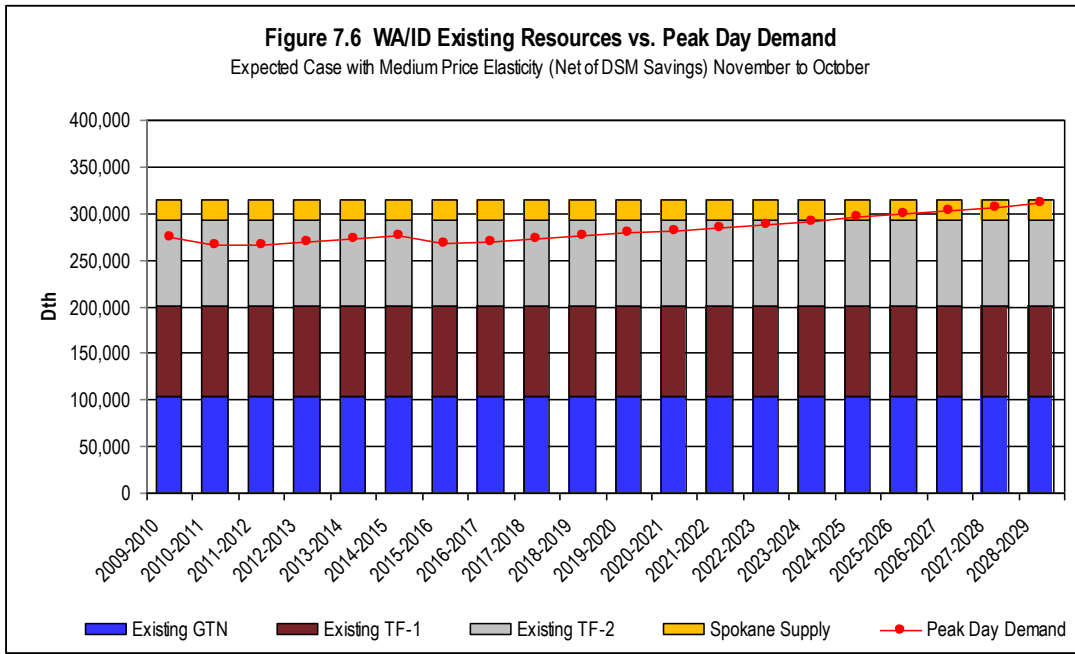
After compiling updated prices, we ran three additional scenarios against our Expected Case assumptions reflecting low, medium and high price elasticity. The demand forecasts for these three new scenarios compared to the initial Expected Case scenario (with low price elasticity) is shown in Figure 7.5.

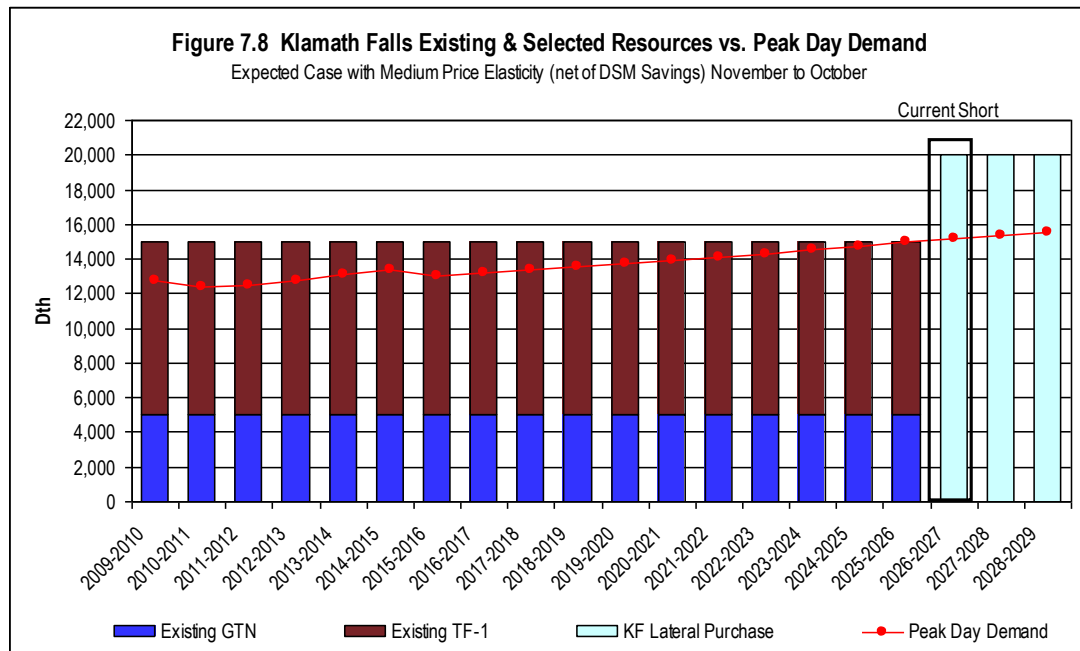


As anticipated, the Updated Prices, Low Elasticity scenario showed essentially unaffected demand from the changed price curve. Therefore, we determined there would be no change in the timing of unserved demand or resource selections made by SENDOUT<sup>®</sup>.

In the Updated Prices, High Elasticity scenario, the response to prices resulted in essentially flat demand over the planning horizon. SENDOUT<sup>®</sup> confirmed our expectation that no region goes resource deficient during the planning horizon.

In the Updated Prices, Medium Elasticity scenario, resource deficiencies did occur but several years later than under the initial Expected Case. The demand scenario was resource optimized in SENDOUT<sup>®</sup> for all jurisdictions which confirmed our expectation that the same resources would be selected but merely in the later year when the deficit occurred. In WA/ID the shortage was delayed beyond our planning horizon. Medford/Roseburg went resource deficient five years later than initially forecast to 2022. These results are shown in Figures 7.6 through 7.8.





## ALTERNATE SUPPLY SCENARIOS

The list of identified and available supply-side resource options at Appendix 6.3 is extensive and is meant to capture resource options we can reasonably count on if selected by SENDOUT<sup>®</sup> when running resource optimizations. The list includes other resources we considered but did not input into SENDOUT<sup>®</sup> because of various restrictions.

For example, contracted city gate deliveries in the form of a structured purchase transaction could be a viable and desirable option to meet super peak conditions. However, the market-based price and other terms are difficult to reliably determine until a formal agreement is negotiated. Exchange agreements also have market-based terms and are hard to reliably model especially when the resource is not needed in the near term.

Another example is Imported LNG. Model assumptions can be reasonably estimated for LNG import facilities but significant uncertainties outside of model assumptions preclude consideration of these resources as “firm” at this time. (See Appendix 5.2 for detailed information about supply-side scenarios.)

For our WA/ID and Medford/Roseburg service territories, unsubscribed firm capacity on GTN and/or backhaul plus lateral expansion is a preferred resource selection from our existing resources plus currently available supply scenario for most demand scenarios. However, assumptions on future availability could change over time. Therefore, we ran two additional alternate supply-side scenarios with changed assumptions on GTN capacity as per Table 7.2.

| Table 7.2<br>Alternate Supply Scenarios |
|---|
| Existing Resources                      |
| Existing + Expected Available           |
| GTN Rate Escalation                     |
| GTN Fully Subscribed                    |

The first scenario we assumed significant decontracting occurs in the future which leads to much higher rates. The result of this scenario using our Expected Case demand profile is that, in Washington and Idaho, Satellite LNG is selected as the preferred resource portfolio. However, in Medford/Roseburg the model still favors the backhaul with and expansion of the Medford Lateral. (Figures detailing the resources selected based on this scenario are included in Appendix 7.2.)

The second scenario assumes GTN or the upstream pipelines are fully subscribed and therefore, capacity is not an available resource. This scenario resulted in satellite LNG for Washington and Idaho. However in Medford/Roseburg the model selected an expansion of the NWP mainline. Figures detailing the resources selected based on this scenario are included in Appendix 7.2)

## PORTFOLIO SELECTION

The alternate demand scenarios and supply scenarios are matched together to form portfolios. Each of these unique portfolios is run through SENDOUT<sup>®</sup> where the supply resources and demand-side resources are compared and selected on a least cost basis. Once the resources are determined, a net present value of the revenue requirement (PVRR) is calculated.

In the Expected case, the Expected Demand with Existing Resources plus Expected Available portfolio has the lowest PVRR and was therefore selected as our preferred portfolio. In this portfolio, the supply-side resources selected to meet unserved demand include the acquisition of currently available pipeline capacity on GTN, additional compression on the GTN Medford Lateral and the purchase of the Klamath Falls lateral. These resources are the least cost/risk adjusted options available to meet peak day demand.

Table 7.3 summarizes the PVRR of all the portfolios considered. Each of these portfolios is based on unique assumptions and therefore a simple comparison of PVRR cannot be made. Detailed cost information on all portfolios can be found in Appendix 7.5.

| Portfolio  | PVRR in (000's) |
|--|-----------------|
| <b>Expected Case</b>   |                 |
| Expected Demand with Existing Resources (before resource additions)          | \$ (6,514,895)  |
| Expected Demand with Existing Resources plus Expected Available              | \$ (6,547,705)  |
| Expected Demand with GTN Fully Subscribed                                    | \$ (6,593,845)  |
| Expected Demand with GTN Rate Escalation                                     | \$ (7,440,510)  |
| <b>Additional Demand Scenarios</b>   |                 |
| Expected Demand with High Elasticity and Existing Resources                  | \$ (5,856,847)  |
| Expected Demand with Medium Elasticity and Existing Resources                | \$ (6,249,435)  |
| Alternate Weather Standard Demand with Existing Resources                    | \$ (7,997,147)  |
| High Growth, Low Price Demand with Existing Resources                        | \$ (7,691,204)  |
| High Growth, Low Price Demand with Existing Resource plus Expected Available | \$ (10,704,833) |
| Green Future with Existing Resources   | \$ (9,277,241)  |
| Low Growth, High Price with Existing Resources                               | \$ (10,814,967) |
| Supply Constraints with Existing Resources                                   | \$ (11,782,862) |

## STOCHASTIC ANALYSIS<sup>1</sup>

The scenario (deterministic) analysis described earlier in this document represents specific “what if” situations based on predetermined assumptions including price and weather. These two factors are an integral part of scenario analysis. To better understand a particular portfolio’s response to price and weather, we applied stochastic analysis to generate a wide variety of price and weather events.

Deterministic analysis is a valuable tool for selecting the optimal portfolio. The model selects resources to meet peak weather conditions in each of the 20 years. However, due to the recurrence of design conditions in each of the 20 years, total system costs over the planning horizon can be overstated because of annual recurrence of design conditions and the recurrence of price increases in the forward price curve. As a result, deterministic analysis does not provide a comprehensive look at future events. This type of analysis is only one piece of the puzzle. Utilizing Monte Carlo simulation in conjunction with deterministic analysis provides a more complete picture of how the portfolio performs under multiple weather and price profiles.

For this IRP, Monte Carlo analysis was employed in two ways. The first was to test our weather planning standard and the second was to assess the risk related to costs of our Expected portfolio under varying price environments.

## WEATHER

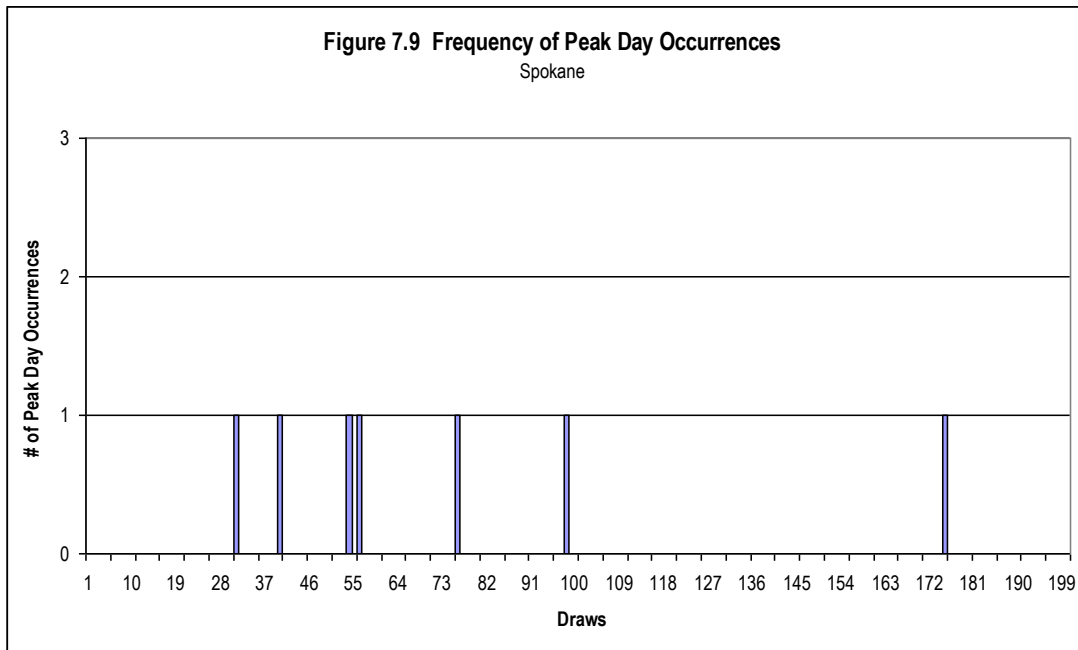
In order to evaluate weather and its effect on our portfolio, we derived 200 simulations (draws) through the use of SENDOUT<sup>®</sup>’s Monte Carlo capabilities. Unlike deterministic scenarios or sensitivities, the draws have more variability from month-to-month and year-to-year. In the model, random monthly total HDD draw values (subject to Monte Carlo parameters – see Table 7.4) are distributed on a daily basis for a month in history with similar HDD totals. The resulting draws provide a weather pattern with variability in the total HDD values, as well as variability in the shape of the weather pattern. This provides more robust basis for stress testing the deterministic analysis.

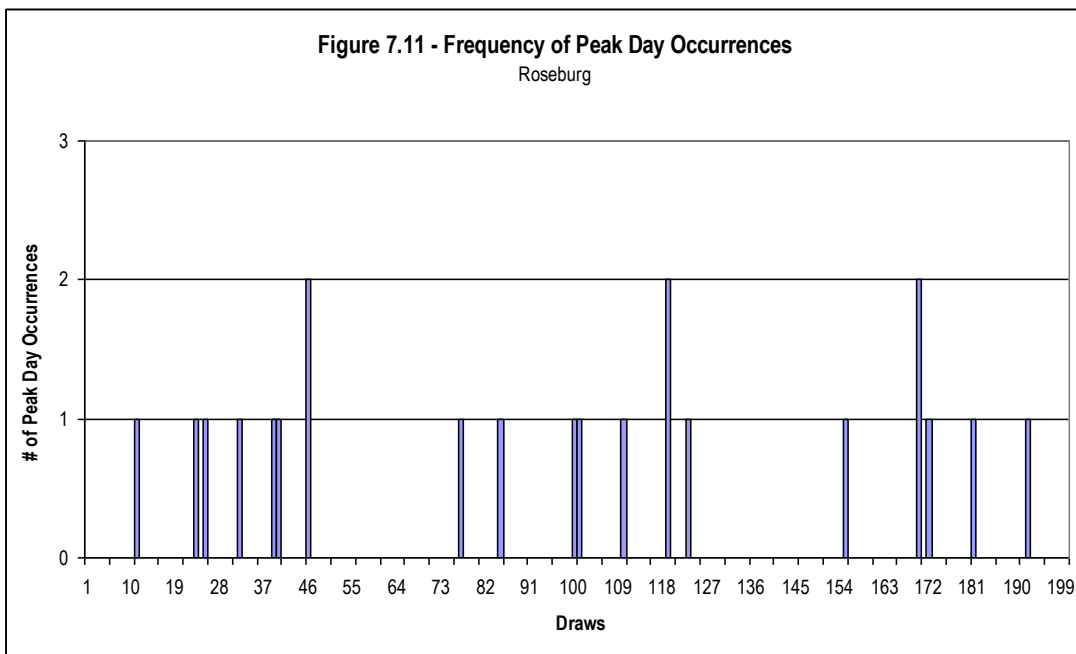
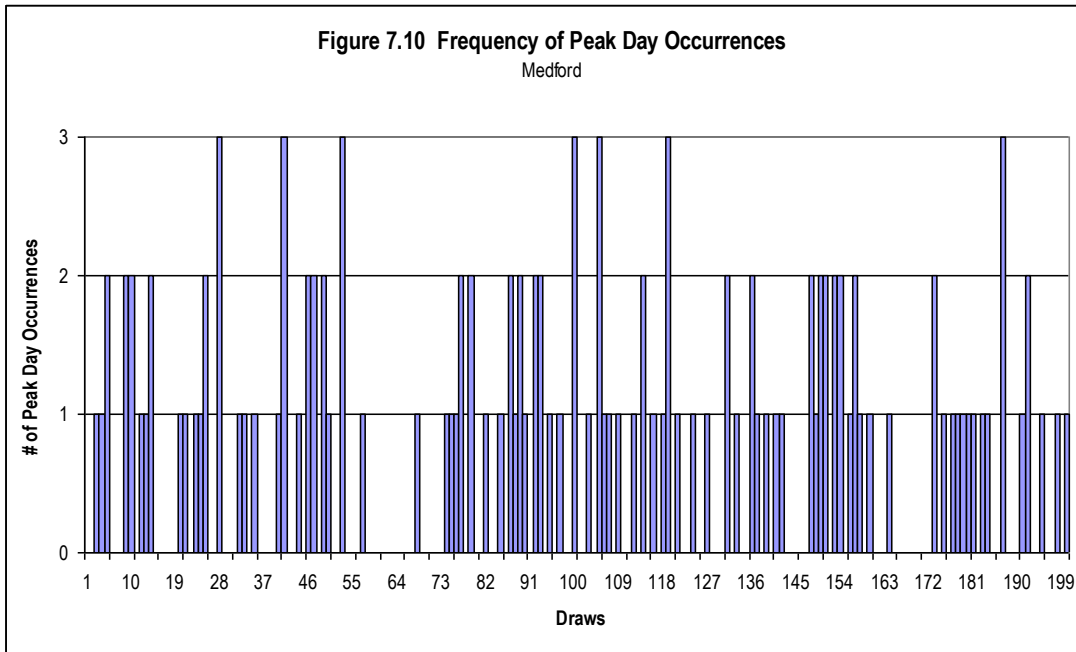
<sup>1</sup> SENDOUT<sup>®</sup> uses Monte Carlo simulation to support stochastic analysis, which is a mathematical technique for evaluating risk and uncertainty. Monte Carlo simulation is a statistical modeling method used to imitate the many future possibilities that exist with a real-life system.

**Table 7.4 Example of Monte Carlo Weather Inputs**  
**Spokane**

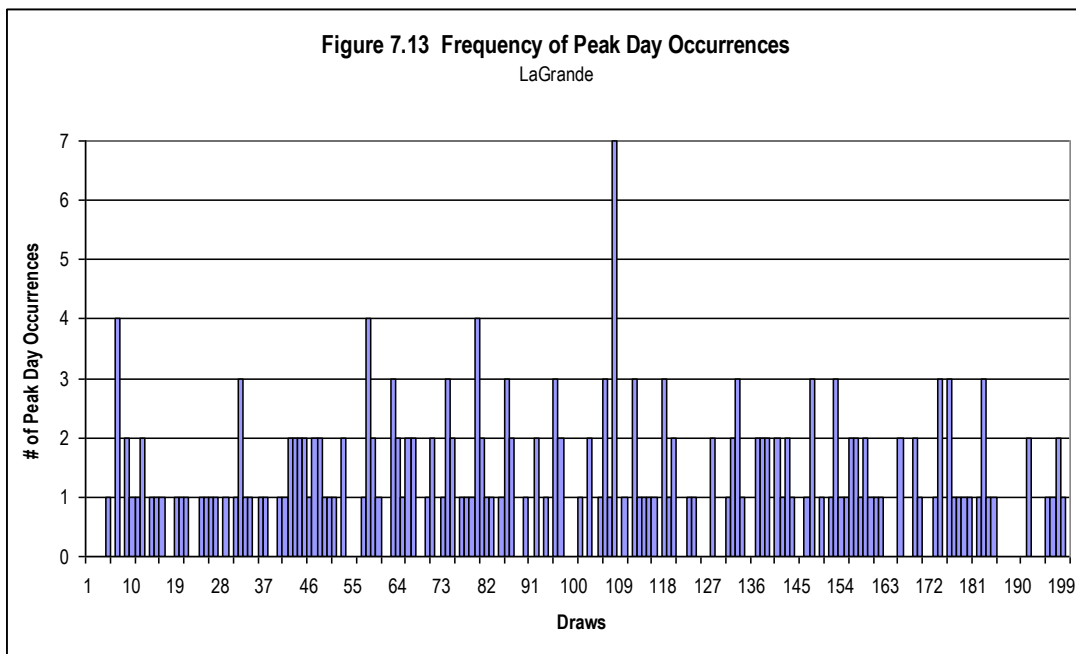
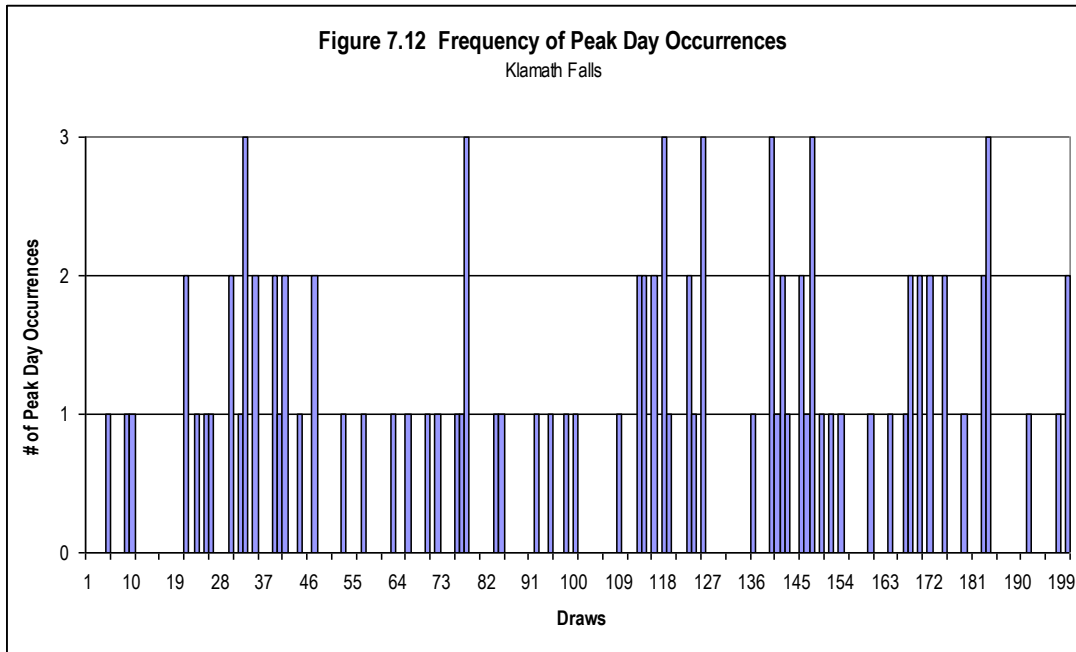
|             | Nov   | Dec   | Jan   | Feb   | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|-------------|-------|-------|-------|-------|-----|-----|-----|-----|-----|-----|-----|-----|
| HDD Mean    | 895   | 1,152 | 1,145 | 913   | 781 | 546 | 331 | 143 | 37  | 37  | 191 | 544 |
| HDD Std Dev | 132   | 141   | 159   | 115   | 85  | 73  | 72  | 52  | 28  | 28  | 77  | 70  |
| HDD Max     | 1,361 | 1,506 | 1,681 | 1,204 | 953 | 694 | 471 | 248 | 151 | 97  | 343 | 677 |
| HDD Min     | 699   | 918   | 897   | 716   | 598 | 392 | 192 | 61  | -   | 1   | 54  | 361 |

Avista models five weather areas; Spokane, Medford, Roseburg, Klamath Falls and La Grande. From the simulation data we were able to assess the frequency that the peak day occurs in each area. The stochastic analysis shows that in over 200 twenty-year simulations, while still remote, peak day (or more) does occur with enough frequency to maintain our current planning standard for this IRP, though this topic remains a subject of continued analysis. For example, in our Medford weather pattern over the 200 twenty-year draws (i.e. 4000 years), HDDs at or above peak weather (61 HDD) occurs 128 times. This equates to a peak day occurrence once every 31 years (4000 simulation years divided by 128 occurrences). The Spokane area has the least occurrences of peak day (or more) occurrences in our simulations while La Grande has the most occurrences. This is primarily due to the frequency in which each region’s peak day HDD occurs within the historical data as well as near peak day HDDs. See Figures 7.9 through 7.13 for the number of peak day occurrences for a weather area.







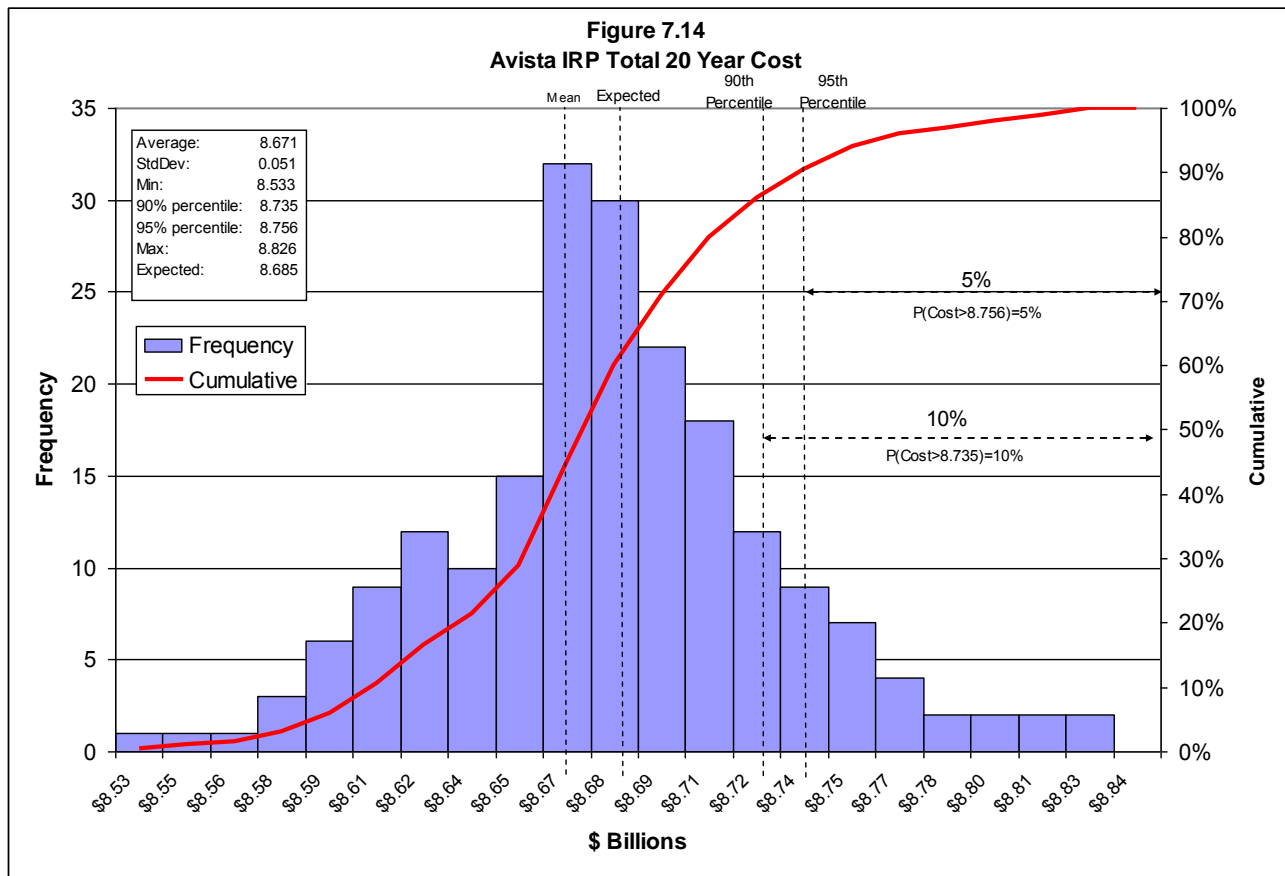


**PRICE**

While weather is an important driver for IRP planning, price is also important. As seen in recent years, there can be significant price volatility that can affect the portfolio. In deterministic modeling, a single price curve for each scenario is used to perform analysis. There is risk, however, that the price curve used in the scenario will not reflect actual results.

Through Monte Carlo simulation, we are able to test our portfolio and quantify the risk to our customers when prices do not materialize as forecasted. We performed a simulation of 200 draws, varying prices, to investigate whether the Expected Case total portfolio costs from our deterministic

analysis is within the range of occurrences in our stochastic analysis. Figure 7.14 shows a histogram of the total portfolio cost of all 200 draws, plus the Expected Case results. This histogram depicts the frequency and the total cost of the portfolio among all the draws, the mean of the draws, the standard deviation of the total costs, and the total costs from the Expected Case. The figure confirms that our Expected Case total portfolio cost is within an acceptable range of total portfolio costs based on 200 unique pricing scenarios. This provides us comfort that our Expected Case price curve and the resultant total portfolio cost is adequately statistically supported.



Performing stochastic analysis on two key variables of weather and price in our demand analysis provided a statistically supported approach to evaluate and confirm the findings reached from our scenario analysis with respect to adequacy and reasonableness of our weather planning standard and our selected natural gas price forecast. This alternative analytical perspective provides us better confidence in our conclusions and helps us stress test our assumption, thereby mitigating analytical risks.

## REGULATORY REQUIREMENTS

IRP regulatory requirements in Washington, Oregon and Idaho call for several key components. The completed plan must demonstrate that we have:

- Examined a range of demand forecasts;

- Examined feasible means of meeting demand with both supply-side and demand-side resources;
- Treated supply-side and demand-side resources equally;
- Described our long-term plan for meeting expected demand growth;
- Described our plan for resource acquisitions between planning cycles;
- Taken planning uncertainties into consideration; and
- Involved the public in the planning process.

We have addressed the applicable requirements throughout this document. Appendix 2.1 lists the specific requirements and guidelines of each jurisdiction and describes our compliance in detail.

We are also required to consider risks and uncertainties throughout our planning and analysis. Our approach in addressing this requirement was to identify factors that could cause significant deviation from our Expected Case planning conclusions. We employed dynamic demand analytical methods and incorporated sensitivity analysis on various demand drivers that impacted demand forecast assumptions. From this, we created 15 demand sensitivities and modeled 6 demand scenario alternatives, which incorporated differing customer growth, use per customer, weather and price elasticity assumptions. We developed four supply scenarios to consider various risks of resource uncertainties. This resulted in 13 distinct portfolios analyzed within SENDOUT<sup>®</sup>.

We performed analysis on our peak day weather planning standard, performing sensitivity on HDDs and modeling an alternate weather planning standard using coldest day in 20 years. We supplemented this analysis with stochastic analysis running Monte Carlo simulations in SENDOUT<sup>®</sup>. We also used simulations from SENDOUT<sup>®</sup> to analyze price uncertainty and the effect on total portfolio cost.

We examined risk factors and uncertainties that could impact expectations and assumptions with respect to DSM programs and supply-side scenarios. From this, we developed four supply-side scenarios and included numerous DSM programs for evaluation.

This investigation, identification and assessment of risks and uncertainties in our IRP process should reasonably mitigate surprise outcomes.

## CONCLUSION

Given the extreme increase and decrease in demand levels over the full planning horizon framed by the Low Growth and High Growth cases, we believe that we have modeled a sufficient range to capture all reasonably possible but less likely outcomes from our Expected Case.

Our portfolio and resource analysis indicates several strategies that should be pursued to fully optimize available resources. The effectiveness of any strategy will be in the flexibility to take advantage of market opportunities. These strategies indicate the following:

- A total system supply portfolio should be maintained to provide the greatest flexibility for dispatching resources, while maintaining lower supply costs due to the diverse weather within our service territory.
- Long-term and short-term capacity releases and recalls should continue to be reviewed periodically.

We will continue to monitor demand levels and peak day requirements for signposts (e.g. greater than or less than expected customer growth or use per customer) that indicate demand levels are moving toward another case. We believe that through this analysis and monitoring process, and given that we have sufficient time before potential resource shortages, there is little chance of being surprised by resource shortages.



## CHAPTER 8 – DISTRIBUTION PLANNING

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### OVERVIEW

Avista's integrated resource planning encompasses evaluation of safe, economical and reliable full-path delivery of natural gas from basin to burner tip. Securing adequate natural gas supply and ensuring sufficient pipeline transportation capacity to our city gates become secondary issues if the distribution system behind the city gates is not adequately planned and becomes severely constrained. An important part of the planning process is to forecast future local demand growth, determine potential areas of distribution system constraints, analyze possible solutions and estimate costs for eliminating constraints.

Analyzing our resource needs to this point has focused on ensuring adequate capacity to our city gates, especially during a peak event (i.e. "Is there adequate volume for a peak day?"). Distribution planning focuses on "Is there adequate pressure during a peak hour?" Despite this altered perspective, distribution planning shares many of the same goals, objectives, risks and solutions.

Avista's natural gas distribution system consists of approximately 3,400 miles of distribution main pipelines in Washington, 1,900 miles in Idaho and 2,300 miles in Oregon, as well as numerous regulator stations, service distribution lines, monitoring and metering devices, and other equipment. Currently, there are no storage facilities or compression systems within our distribution system. System pressure is maintained by pressure regulating stations that utilize pipeline pressures from the interstate transportation pipelines before natural gas enters our distribution networks.

### DISTRIBUTION SYSTEM PLANNING

Avista conducts two primary types of evaluations in its distribution system planning efforts to determine the need for resource additions, including distribution system reinforcements and expansions. Reinforcements are upgrades in existing infrastructure or new system additions that increase system capacity, reliability and safety. Expansions are new system additions to accommodate new demand. Collectively we refer to these as distribution enhancements.

Ongoing evaluations of each distribution network in our four primary service territories are conducted to identify strategies for addressing local distribution requirements resulting from customer growth. Customer growth assessments are made based on many factors including our IRP demand forecasts<sup>1</sup>, monitoring of gate station flows and other system metering, ongoing communication with construction staff and local area management regarding new service requests, field personnel discussion and inquiries from major developers.

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<sup>1</sup> Distribution Planning forecasts customer growth rates by town code to generate local demand growth projections in its forecasting model consistent with the broader IRP customer forecasting methodology facilitating consistent integrated planning efforts. A town code is an unincorporated area within a county or a municipality within a county.

Additionally, Avista regularly conducts integrity assessments of its distribution systems. This type of ongoing system evaluation can also indicate distribution upgrading requirements, but as a result of system maintenance needs rather than customer and load growth. In some cases, however, the timing for system integrity upgrades can coincide with growth related expansion requirements.

These planning efforts provide a long-term planning and strategy outlook and are integrated into our capital planning and budgeting process which incorporates planning for other types of distribution capital expenditures and infrastructure upgrades.

## **NETWORK DESIGN FUNDAMENTALS**

Natural gas distribution networks rely on pressure differentials to flow gas from one place to another. When pressures are the same on both ends of a pipe, the gas does not move. When gas is removed from a point on the network, the pressure at that point drops lower than the pressure upstream in the network. Gas then moves from the higher pressure in the network to the point of removal, attempting to equalize the pressure throughout the network. If gas removed is not sufficiently replaced by new gas entering the network, the pressure differential will decrease and flow will stall and the network could run out of pressure. Therefore, it is important to design a distribution network so that the intake pressure (from gate stations and/or regulator stations) within the network is high enough to maintain an adequate pressure differential when gas leaves the network.

Not all gas flows equally throughout a network. Certain points within the network can constrain flow and thus restrict overall network capacity. Network constraints can occur over time as demand requirements on the network evolve. Anticipating these demand requirements, identifying potential constraints and forming cost effective solutions with sufficient lead times without overbuilding infrastructure are the key challenges in network design.

## **COMPUTER MODELING**

Developing and maintaining effective network design is significantly aided by computer modeling to perform network demand studies. Demand studies have evolved with technology in the past decade to become a highly technical and powerful means for analyzing the operation of a distribution system. Using a pipeline fluid flow formula, a specified parameter of each pipe element can be simultaneously solved. A variety of pipeline equations exist, each tailored to a specific flow behavior. Through years of research, these equations have been refined to the point where modeling solutions produced closely resemble actual system behavior.

Avista conducts network load studies using Advantica's SynerGEE<sup>®</sup> 4.3.0 software. This computer-based modeling tool runs on a Windows operating system and allows users to analyze and interpret solutions graphically. Appendix 8.1 describes in detail our computer modeling methodology while Appendix 8.2 provides an example load study presentation including graphical interface and output examples.

## DETERMINING PEAK DEMAND

For ease of maintenance and operation, safety to the public, reliable service and cost considerations, distribution networks operate at a relatively low pressure. Avista operates its distribution networks at a maximum operating pressure of 60 pounds per square inch (psig). Since distribution systems operate at pressure through relatively small diameter pipes, there is essentially no line-pack capability for managing hourly demand fluctuations.

Core demand typically has a morning peaking period between 6 a.m. and 10 a.m. and an evening peaking period between 5 p.m. and 9 pm. The peak hour demand for these customers can be as much as 50% above the hourly average of the daily demand. Because of the importance of responding to hourly peaking in the distribution system, planning capacity requirements for our distribution systems are based on peak hour demand<sup>2</sup>. Included in Appendix 8.1 is the detailed methodology we use for determining peak demand.

## DISTRIBUTION SYSTEM ENHANCEMENTS

Computer-aided demand studies facilitate modeling numerous “what if” demand forecasting scenarios, constraint identification and corresponding optimum combination of pipe modification and pressure modification solutions to maintain adequate pressures throughout the network over time.

Distribution system enhancements do not reduce demand nor do they create additional supply. However, they can increase the overall capacity of a distribution pipeline system while utilizing existing gate station supply points. The three broad categories of distribution enhancement solutions are pipelines, regulators and compression.

### PIPELINES

Pipeline solutions consist of looping, upsizing and uprating.

- Pipeline looping is the most common method of increasing capacity within an existing distribution system. It involves constructing new pipe parallel to an existing pipeline that has, or may become, a constraint point. Constraint points inhibit pressure capacities downstream of the constraint creating inadequate pressure during periods of high demand. When the parallel line is connected to the system, this second alternative path allows natural gas flow to bypass the original constraint point and bolster downstream pressure capacities. The feasibility of looping a pipeline is primarily dependant upon the location where the pipeline will be constructed. Installing gas pipelines through private easements, residential areas, existing asphalt, and steep or rocky terrain can greatly increase the cost to amounts that are unjustifiable so that other alternative solutions offer a more cost effective solution.

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<sup>2</sup> This method differs from the approach that we use for broader IRP peak demand planning which focuses on peak day requirements to the city gate.



- Pipeline upsizing is simply replacing existing pipe with a larger size pipe. The increased pipe capacity relative to surface area of the pipe results in less friction and therefore a lower pressure drop. This option is usually pursued when there is damaged pipe or pipe integrity issues exist. If the existing pipe is otherwise in satisfactory condition, looping is usually pursued, allowing the existing pipe to remain in use.
- Pipeline uprating involves increasing the maximum allowable operating pressure of an existing pipeline. This enhancement can be a quick and relatively inexpensive method of increasing capacity in the existing distribution system before constructing more costly additional system facilities. However, safety considerations and pipe regulations may prohibit feasibility or lengthen the time before completion of this option. Also, increasing line pressure may produce leaks and other pipeline damage creating unanticipated costly repairs.

## REGULATORS

Regulators or regulator stations are used to reduce pipeline pressure at various stages within the distribution. The primary purpose of regulation is to provide a specified and constant outlet pressure before gas continues its downstream travel to a city's distribution system, customer's property, or gas appliance. Regulators also ensure that flow requirements are met at a desired pressure regardless of fluctuations upstream of the regulator. Regulators can be found at city gate stations, district regulators stations, farm taps and customer services.

## COMPRESSION

Compressor stations present a capacity enhancing option for pipelines with significant gas flow and the ability to operate at higher pressures. For pipelines experiencing a relatively high and constant flow of gas, a single, large volume compressor can be installed in the optimal position along the pipeline to boost downstream pressure. However, this type of compressor configuration will not function effectively if the flow in the pipeline has high variability.

A second option is the installation of multiple, smaller compressors located close together or strategically placed in different locations along a pipeline. Multiple compressors accommodate a large flow range and the use of smaller and very reliable compressors. These smaller compressor stations are well suited for areas where gas demand is growing at a relatively slow and steady pace so that purchasing and installing these less expensive compressors can be done over time allowing a pipeline to serve growing customer demand for many years into the future.

Compressors can be a cost effective, feasible option to resolving constraint points; however, regulatory and environmental approvals to install a station along with engineering and construction time can be a significant deterrent. Also, adding compressor stations within a distribution system typically involves considerable capital expenditure. Based on our detailed knowledge of our distribution system, we do not currently envision or have any foreseeable plans to add compressors to our distribution network.

## CONSERVATION RESOURCES

Included in our evaluation of distribution system constraints is consideration of targeted conservation resources that could reduce or delay distribution system enhancements. We are mindful, however, that the consumer is still the ultimate decision-maker regarding the purchase of a conservation measure. Because of this, we attempt to influence these decisions but we do not depend on estimates of peak day demand reductions from conservation to eliminate near-term distribution system constraint areas. Over longer-term planning, we do recognize that targeted conservation programs provide a cumulative benefit that offsets potential constraint areas and may be an effective strategy.

## PLANNING RESULTS

Table 8.1 summarizes the cost of major distribution system enhancement projects which address future growth-related system constraints as well as system integrity issues and the anticipated timing of expenditures. These proposed projects are preliminary estimates of timing and costs of reinforcement solutions. The scope and needs of these projects can evolve over time with new information requiring ongoing reassessment. Actual solutions may be different due to differences in actual growth patterns and/or construction conditions from those assumed in the initial assessment.

The following discussion provides further information on our key near-term projects:

**3203 - East Medford Reinforcement** – This project will install a high-pressure (HP) steel line from North Phoenix Road, ending in White City. The total length of the line will be about nine miles. The 2010 project will install approximately 3000 feet of HP main into an open right-of-way in conjunction with road reconstruction by third parties. The remainder of the project, approximately 14,000 feet will be completed in the future.

Observed local growth and our IRP indicate increased gas deliveries will likely be needed from the TransCanada Pipeline source at Phoenix Road Gate Station in southeast Medford. To facilitate distribution receipt of the increased gas volumes, a new HP gas line encircling Medford to the east and tying into an existing high-pressure feeder in White City will improve delivery capacity and provide a much needed reinforcement in the East Medford area which is forecasting higher growth.

**3204 - Roseburg Reinforcement** – This is a three-part project to bring HP gas into the central and east Roseburg areas. The first phase, completed in 2008, extended HP steel from an existing main located in south Roseburg to the downtown area. The second phase will extend HP pipe to the east side of Roseburg and install a regulator station. The final phase of the project will complete the main extension from south Roseburg to Winston where it will be connected to a new HP source.

The Roseburg distribution system is fed entirely from the west side of town where Northwest Pipeline is located. There is currently no HP source located on the east side of town. Current

and projected growth is heavy on the east side of Roseburg, causing pressure problems in the winter months. This project will ease this problem and position the system for future growth.

The scope of this project was modified in 2008. Due to excessive construction costs to complete the previously proposed second phase of the project, an alternate temporary solution was implemented. The sequence for completing the final two phases of the project was changed to fully utilize the 2008 temporary system enhancement while completing the necessary reinforcement for the east side of Roseburg.

**3237 – U.S. 2 North Spokane Reinforcement** – This project will reinforce the area north of Spokane along U.S. Highway 2. This mixed-use area with residential, commercial and industrial demand experiences low pressure at unpredictable times given varied demand profiles of the diverse customer base. Completion of this reinforcement will improve pressures in the U.S. 2 north Kaiser area. Approximately 8,000 feet of HP steel will be installed in a newly established easement along U.S. Highway 2.

**3240 – Grants Pass Reinforcement** – This project will extend approximately two miles of HP main from near the existing Jones Creek Gate Station to the downtown Grants Pass area. This project will provide two benefits to our customers. First, it will provide for necessary additional delivery volumes into Grants Pass. Grants Pass high-pressure gas delivery is constrained by the size of the existing distribution main. Secondly, the project will replace a section of HP main that has a number of identified high-consequence areas (HCAs) that must be mitigated under the PHMSA Integrity Management Regulation.

Contingencies include extension of other HP sources into Grants Pass. The identified solution is currently the low cost alternative based on length of pipe installed. Installation of new main as identified allows for a pressure reduction in the existing portion of the HP transmission main into Grants Pass. Installation of the new main avoids integrity management mitigation costs and reduces the consequences and risks associated with a pipeline incident.

**3269 – Clarkston Reinforcement** – This project will reinforce the southwest area of Clarkston. The existing HP feeder serving the Clarkston Heights area is capacity constrained on a peak day. Reinforcement is required to reliably serve the area. The project will include the installation of 14,400 feet of HP steel main from the existing source in Clarkston to Critchfield Road.

**Table 8.1 Distribution Planning Capital Projects**

| Ref #                                 | TITLE  | State | Project Type    | Estimated Budget and Timing |           |           |           |             | Total      |
|---------------------------------------|--|-------|-----------------|-----------------------------|-----------|-----------|-----------|-------------|------------|
|                                       |  |       |                 | 2010                        | 2011      | 2012      | 2013      | Beyond 2013 |            |
| 3112                                  | Re-Route Kettle Falls Feed & Gate Station                | WA    | compliance      |                             |           | 1,800,000 | 2,760,000 |             | 4,560,000  |
| 3245                                  | Cheney HP Feeder Project                                 | WA    | reinforcement   |                             |           |           | 3,600,000 |             | 3,600,000  |
| * 3269                                | Clarkston Reinforcement                                  | WA    | reinforcement   | 2,000,000                   |           |           |           |             | 2,000,000  |
| * 3237                                | US2 N Spokane Reinforcement                              | WA    | reinforcement   | 1,200,000                   |           |           |           |             | 1,200,000  |
| 3102                                  | N-S Freeway/Gas  | WA    | road requiremnt | 50,000                      | 100,000   | 100,000   | 100,000   | 100,000     | 450,000    |
| 3107                                  | Bridging the Valley                                      | WA    | road requiremnt | 50,000                      | 100,000   | 100,000   | 100,000   | 100,000     | 450,000    |
| 3268                                  | Reinforcement - Appleway Bridge Crossing                 | WA    | reinforcement   | 275,000                     |           |           |           |             | 275,000    |
| 3273                                  | Relocation, Stevenson Bridge Bore                        | WA    | enhancement     |                             |           |           | 250,000   |             | 250,000    |
| 3260                                  | Reinforcement, Install casing and pipe on Bridge Spokane | WA    | reinforcement   | 100,000                     |           |           |           |             | 100,000    |
| 3274                                  | Reinforcement, Loop existing HP from Tolo to White City  | OR    | reinforcement   |                             |           |           |           | 6,615,000   | 6,615,000  |
| * 3204                                | Roseburg Reinforcement                                   | OR    | reinforcement   |                             | 1,934,000 | 3,347,000 |           |             | 5,281,000  |
| * 3203                                | East Medford Reinforcement                               | OR    | reinforcement   | 600,000                     |           |           |           | 4,100,000   | 4,700,000  |
| 3242                                  | Reinforce Talent OR Gate Station & Piping                | OR    | reinforcement   |                             |           |           |           | 3,600,000   | 3,600,000  |
| * 3240                                | Grants Pass Reinforcement                                | OR    | reinforcement   | 2,000,000                   |           |           |           |             | 2,000,000  |
| 3277                                  | IMP Pipe Replacements Medford                            | OR    | compliance      |                             | 1,500,000 |           |           |             | 1,500,000  |
| 3209                                  | Elgin Line Reinforcement                                 | OR    | reinforcement   |                             |           |           |           | 1,500,000   | 1,500,000  |
| 3267                                  | Rebuild - Jackie St/Winston Gate Station, Roseburg       | OR    | reinforcement   | 1,000,000                   |           |           |           |             | 1,000,000  |
| TBD                                   | Relocation - N Ross Ln. (2010 Road Project), Medford     | OR    | road requiremnt | 200,000                     |           |           |           |             | 200,000    |
| 3257                                  | Oakland Bridge Bore and Relocation, Oakland              | OR    | compliance      | 180,000                     |           |           |           |             | 180,000    |
| 3227                                  | Tri-City Hwy 99 Road Project, Roseburg                   | OR    | road requiremnt | 150,000                     |           |           |           |             | 150,000    |
| 3261                                  | Brown Bridge Relocation, Roseburg                        | OR    | road requiremnt | 136,000                     |           |           |           |             | 136,000    |
| 3258                                  | Relocation, Davis Creek, Roseburg                        | OR    | compliance      | 125,000                     |           |           |           |             | 125,000    |
| 3213                                  | Altamont & Crosby Road Project, K Falls                  | OR    | road requiremnt | 100,000                     |           |           |           |             | 100,000    |
| 3278                                  | Relocation - Reg Station, Medford                        | OR    | compliance      |                             |           | 100,000   |           |             | 100,000    |
| 3276                                  | Reinforcement, Wolf Lodge Tap, Coeur d'Alene             | ID    | reinforcement   |                             |           |           |           | 2,700,000   | 2,700,000  |
| 3246                                  | Chase Rd Gate Station, Post Falls                        | ID    | reinforcement   |                             | 2,100,000 |           |           |             | 2,100,000  |
| 3270                                  | Reinforcement - Southeast Coeur d'Alene                  | ID    | reinforcement   | 255,000                     | 285,000   | 245,000   | 450,000   |             | 1,235,000  |
| TBD                                   | Reinforcement - Spirit lake Main, Athol                  | ID    | reinforcement   |                             |           | 1,000,000 |           |             | 1,000,000  |
| 3275                                  | Upgrade - Coeur d'Alene East Tap, Coeur d'Alene          | ID    | reinforcement   |                             |           |           | 700,000   |             | 700,000    |
| 3279                                  | Reinforcement - Main Extension south from CDA East Gate  | ID    | reinforcement   |                             |           | 450,000   |           |             | 450,000    |
| TBD                                   | Reinforcement - Pack Saddle Area, CDA ID                 | ID    | reinforcement   | 170,000                     |           |           |           |             | 170,000    |
| 3271                                  | Rebuild - Reg Station, Sandpoint ID                      | ID    | reliability     | 150,000                     |           |           |           |             | 150,000    |
| * Details of project described in IRP |  |       |                 | 8,741,000                   | 6,019,000 | 7,142,000 | 7,960,000 | 18,715,000  | 48,577,000 |

## CONCLUSION

Avista's goal is to maintain its distribution systems to reliably and cost effectively deliver natural gas to every customer. This goal can be achieved with computer modeling, which increases the reliability of the distribution system by identifying specific areas within the system that may require changes.

The ability to meet our goal of reliable cost effective gas delivery is also enhanced through the recent integration of customer growth forecasting at the town code level and localized distribution planning enabling coordinated targeting of distribution projects that are responsive to detailed customer growth patterns.



## CHAPTER 9 – ACTION PLAN

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### 2008-2009 ACTION PLAN REVIEW

The 2008-2009 Action Plan focused on the following areas:

- Integrated Resource Portfolio
- Demand Forecasting
- Demand-Side Management
- Supply-Side Resources

A discussion of the specific action items and the plan results follows:

### INTEGRATED RESOURCE PORTFOLIO

#### ***Action Item:***

We will refine our specific resource acquisition action plans for Klamath Falls and Medford service areas that address the projected unserved Expected Case demand in 2011-2012 and 2013-2014, respectively. We will monitor timelines, milestones, status and progress reporting, ongoing plan risk assessment and consideration of alternative actions.

For Klamath Falls we will:

- Reassess the necessary operational steps and timing (current estimate is six months) to acquire the Klamath Falls lateral,
- Monitor actual demand trends to forecasted demand to refine a target date for initiating the purchase of the lateral.

For Medford we will:

- Commission a pipeline expansion study from GTN to identify specific costs and issues,
- Monitor actual demand trends to forecasted demand to refine the timing of action steps,
- Assess the impacts of project timing from possible changes in our weather planning standard.

#### ***Results:***

The economic downturn and resultant weak demand delayed the projected unserved demand in all of our service territory regions.

**Klamath Falls** – In 2008, we performed an internal assessment of our standing option to purchase the Klamath Falls lateral from NWP. This agreement requires relocation of maximum daily quantities from Klamath Falls to another point (or points) on NWP’s system to maintain our total contract demand. We explored numerous possible areas that might benefit from increased capacity. None are currently constrained and our current assessment does not indicate a resource need in the near term. We also explored the potential for new large demand customers with our marketing team which indicated limited near-term prospects, especially in light of the current economic environment. Although purchasing the lateral benefits our Oregon customers, the lack of actual, anticipated or prospective need for additional capacity that could fulfill the maximum daily quantities relocation requirement (either within the Klamath Falls service territory or elsewhere on the NWP system) restricts the purchase of the lateral at this time.

**Medford** – Demand trends for Medford have tracked to the low end of our IRP forecasts for some time. We, therefore, have deferred incurring the cost of a formal pipeline expansion study given sufficient time exists to monitor actual demand trends which we have updated in our 2009 IRP.

**Action Item:**

We will re-evaluate our current peak day weather standard to ascertain if it still provides the best risk-adjusted methodology in evaluating resource planning.

**Results:**

In re-evaluating our weather standard we performed the following analyses:

- Sensitivities around one and two HDD weather adjustments
- Monte Carlo simulations to analyze probabilities of encountering peak weather
- Applied confidence levels to review upper-limit exposure in conjunction with the regressions performed during our gate station demand and resources work, as well as use per customer coefficient development
- Examined important qualitative factors around safety and reliability

While other planning assumptions allow for continuous monitoring for reasonableness and corrective adjustments over time, peak day weather can occur with no warning which severely limits any response adjustments. Significant safety risk, property damage and inconvenience can occur if actual weather exceeds our peak day weather planning standard. Because there have been limited recent extreme cold weather events, more uncertainty and potential error exists in predicting cold weather usage. The recent actual data we do have on very cold weather events indicate instances when demand has been higher than the projected usage from our regression analysis. Because of these factors, we are maintaining our current “coldest day on record” planning standard for our Expected Case.

**Action Item:**

We will meet regularly with Commission Staff members to provide information on market activities, material changes to risk management programs, and significant changes in assumptions and/or status of company activity related to the IRP or procurement practices.

**Results:**

We have met with Commission Staff several times since our last acknowledged IRP to provide information on market activities, risk management programs, the IRP and procurement practices. Schedules permitting, we attempt to meet on a quarterly basis.

**DEMAND FORECASTING****Action Item:**

We will further integrate the VectorGas™ module in our SENDOUT® modeling software to strengthen our ability to analyze the demand impacts under varying weather and price scenarios as well as conduct sensitivity analysis to identify, quantify, and manage risk around these demand-influencing components.

**Results:**

VectorGas™ (now incorporated into SENDOUT®) has provided statistically-based analysis in support of our peak day weather standard evaluation. We developed statistical modeling and analysis of potential price outcomes and the impacts on total portfolio cost and alternate resource selections. Looking forward for the next IRP, we are also exploring potential applications for simulating probabilistic weather outcomes in a possible global warming scenario. We continue to review other applications to employ the VectorGas™ analytical tool in our 2011 IRP.

**Action Item:**

We will study ways to further refine our ability to model demand by region. Town code forecasting was the first step in enhancing our demand forecasting. We now want to explore incorporating these town code forecasts into regions for analysis in SENDOUT®, especially within the broad Washington/Idaho division to investigate potential resource needs that may materialize earlier than the broader region indicates.

**Results:**

Town code forecasting continues to be an effective method for developing and monitoring expectations for customer growth rates providing benefits beyond the IRP, including corporate budgeting and distribution planning. The use per customer coefficient is the other key driver in determining forecasted demand in SENDOUT®. We have explored several potential methods for developing sub-regional use per customer coefficients that enhance predicting reasonable expectations of forecasted demand while reconciling tightly back to actual results with backcasting.



We use linear regression on daily observable temperature/demand data to produce coefficients. Allocations of monthly customer demand by class are applied to our gate station data as necessary, given few customers have daily metering. Our attempts to build daily town code level coefficients by customer class from allocations of monthly town code level data have not produced satisfactory results. It appears that billing period and cutoff issues are magnified when constructing coefficients with smaller customer groupings. Consequently, unacceptable distortions arise in backcasting to actual demand.

We have been more successful in refining our coefficient development into monthly factors from broader regional data. Using more data points, this method provides improved capturing of the seasonal consumption profile. The regressions on the coldest data points from this method were also used in our reassessment and analysis of our peak day weather standard. Because of the superior backcasting that regional coefficients provide, we will forego sub-regional/town code level use per customer coefficient development at this time.

## **DEMAND-SIDE MANAGEMENT**

### ***Action Item:***

The IRP analysis has indicated a set of cost effective measures and achievable resource potential for a future DSM portfolio. We established targets for first-year energy savings goals for 2008 of 1,425,000 therms in Washington/Idaho and 350,000 therms in Oregon. In 2009 the goals for first-year energy savings are 1,581,000 therms in Washington/Idaho and 300,000 therms in Oregon. The completion of the IRP analysis is the midpoint, not the end point, of a larger reassessment of the DSM resource portfolio. Further evaluation is required to facilitate the development of program plans and to incorporate them into an updated DSM implementation plan. Following detailed investigation of the natural gas efficiency technologies identified as cost effective resource options, we will incorporate these efforts into the larger Heritage Project ramp-up of Avista's energy-efficiency efforts.

### ***Results:***

Washington/Idaho DSM energy savings achieved in 2008 totaled 1,888,061 therms, reflecting an increase over our initial 2007 IRP goal. Oregon DSM energy savings achieved in 2008 totaled 287,476 therms, a shortfall from our 2008 goal of 350,000 therms. Additional detail around actual-to-goal results is discussed in Appendix 4.1.

### ***Action Item:***

We will file our cost effectiveness limits based upon the avoided costs derived from this IRP process.

Additionally, we are investigating the applicability of recently completed quantifications of electric distribution capacity, the customer value of risk reduction and greenhouse gas emissions to determine if similar quantifications are possible for our natural gas system.

**Results:**

Cost effectiveness limits were filed on June 9, 2008 with an effective date of July 1, 2008.

We reviewed the value components of our electric avoided costs to determine if conceptually there was applicability to our natural gas customers. We have initiated analysis to assess the potential value that our customers place on the value of reduced volatility. This work continues. Regarding quantifying the value customers ascribe to reduced distribution capacity and greenhouse gas emissions, we concluded quantifications were not reliably determinable.

## SUPPLY-SIDE RESOURCES

**Action Item:**

We will continue to monitor several issues identified in this chapter with respect to commodity, storage and supply resources. These include:

- Tight production/productive capacity
- Pipeline constraints in our region
- Pipeline expansions that move volumes away from our region
- Pipeline cost escalations
- Large scale LNG activity

**Results:**

Through our various information sources (retainer services, industry publications, seminars, and conversations with industry participants) we monitor ongoing developments on the above items. The following are brief summaries of our current assessments:

**Tight production/productive capacity** – The economic downturn has dramatically reversed this previously very tight situation, producing significant excess capacity. Massive rig count reduction in response to demand destruction has significant potential to overshoot when demand stabilizes, triggering a return to very tight conditions, prompting spikes in prices and volatility.

**Pipeline constraints in our region** – Several regional pipeline projects were proposed in early 2008. We monitor their progress and assess how they may fit into our resource strategy. We currently have non-binding participation agreements on some of these projects.

**Pipeline expansions that move volumes away from our region** – Rockies Express eastward expansion has experienced some delays but will ultimately facilitate more Rockies production to reach East Coast markets.

**Pipeline cost escalations** – Much lower steel commodity prices and delayed/cancelled projects appear to have reversed the cost-escalation trend in the near term.

**Large scale LNG activity** – Regional proposed projects continue to be challenged by regional market prices that trade at a discount to other potential markets for LNG as well as complex environmental issues.

***Action Item:***

We will refine our analysis of acquiring or constructing resource alternatives to improve project cost estimating, assessment of project feasibility issues, determination of project siting issues and risks, and improved accuracy of construction/acquisition lead times. Specifically, we will further study these issues with respect to satellite LNG, company owned LNG, pipeline expansions, distribution system enhancements and storage facility diversification.

We will explore creative, non-traditional resource possibilities to address our needle peaking exposures with emphasis on potential structured transactions (e.g. transportation and storage exchanges) with neighboring utilities and other market participants that leverage existing regional infrastructure as an alternative to incremental infrastructure additions.

***Results:***

Given likely deferred resource needs, we have deferred any expenditure for formal cost and project feasibility studies. We have collected information from publicly available sources and informal inquiries. We also have gained insights on expansion rates/costs/timelines from our non-binding participation in various proposed interstate pipeline projects. This information provides useful proxies for project costs for use in resource modeling.

Although the easing of regional demand correspondingly eases the urgency for needle peaking solutions in the near term, we continue to evaluate the region's participants and their resources for possible transactions. We have engaged in discussions with a neighboring utility regarding a potential mutual assistance agreement around transport assets with dialogue continuing. We also receive and solicit information on various structured product transactions.

***Action Item:***

We will continue to assess methods for capturing additional value related to existing storage assets, including methods of optimizing recently recalled releases while implementing its storage strategy of providing balanced storage opportunities. This includes exploring storage diversification options including AECO and northern California facilities.

**Results:**

We periodically see solicitations for storage leasing. We evaluate the project economics and consider our resource needs. In some cases, we have placed bids; however, our bids have not been selected. We have entered into a month-to-month storage agreement at Clay Basin for interruptible service which facilitates daily/short-term demand balancing for scheduling. Finally, we continue to engage in intra-seasonal optimization transactions as market pricing conditions warrant to capture value for our customers.

**Action Item:**

We will continue to analyze natural gas procurement practices for strategy-enhancing ideas such as basis diversification, storage injection/withdrawal timing and structured products.

**Results:**

Our annual procurement plan development process undertaken each fall provides a comprehensive assessment of existing and potential new procurement practices and strategies. The result is a targeted but flexible procurement plan that serves as a base to evaluate changing conditions throughout the year and modify strategy and actions as necessary.

**Action Item:**

Since much of our supply comes from Canadian natural gas exports, the notion that this supply could diminish significantly is of concern. We will continue to monitor the discussion around diminishing Canadian gas exports, looking for signals that indicate increased risk of disrupted supply over the 20-year planning horizon.

**Results:**

We utilize multiple information sources to monitor and track developments on declining Canadian exports including our retainer services, industry news subscriptions, seminars and market pricing behavior. Historical information from the Energy Information Administration indicates a rebound in export volumes in recent months following a decade low volume in June 2008. Lower oil sands production in the face of sharp oil price declines is likely a significant factor in this near-term trend reversal. Longer term, we see the oil/gas price relationship as a primary driver of Canadian domestic natural gas demand and correspondingly, export volumes. Significant unconventional gas discoveries in British Columbia have both the potential to reverse export declines with prolific potential production or accelerate export declines if these volumes are diverted to oil sands extraction in a high oil price environment.

In our 2009 IRP, we included sensitivity analysis on estimated price implications resulting from a more severe decline in Canadian exports than included in our base price forecasts. We then included a price adder in alternate demand scenarios. Additional detail is contained in Chapter 3 and Appendices 3.6 and 3.7.

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## 2010-2011 ACTION PLAN

Key components for our 2010-2011 Action Plan include:

***Action Item:***

Monitor actual demand closely for indications of faster growth exceeding our forecasted growth to respond aggressively to address potential accelerated resource deficiencies arising from our exposure to “flat demand” risk. This includes researching and refining the evaluation of resource alternatives, including implementation risk factors and timelines, updated cost estimates, and feasibility assessments, targeting options for the service territories with nearer-term unserved demand exposure.

***Action Item:***

Analyze actual use per customer data and DSM program results for indications of price elasticity response trends that may have been influenced by evolving economic conditions. Investigate contemporary analytical sources for information on natural gas price elasticity. Explore persuading the AGA to update their analytical work and/or consider hiring a third party price elasticity study including assessing interest of other utilities in pursuing a regional project.

***Action Item:***

Continue our pursuit of cost effective demand-side solutions to reduce demand. In Washington and Idaho, conservation measures are targeted to reduce demand by approximately 2,193,000 therms in the first year. In Oregon conservation measures are targeted to reduce demand by approximately 303,000 therms in the first year. These goals represent increases of 54 percent in Washington and Idaho and 1 percent in Oregon from our prior 2007 IRP.

***Action Item:***

Research and engage a conservation consultant to perform an updated assessment of conservation technical and achievable potential in our service territories prior to the next IRP.

***Action Item:***

As much of our supply comes from Canadian natural gas exports, the notion that this supply could diminish significantly remains a concern. We will continue to monitor the discussion around diminishing Canadian gas exports looking for signals that indicate increased risk of disrupted supply over the 20-year planning horizon.

***Action Item:***

We believe our forecasting methodology is sound, cost effective and adequate but will explore and evaluate alternative and additional forecasting methodologies for potential inclusion in our next IRP. Methodologies to be evaluated include statistical, non-statistical, quantitative, qualitative and terrain overview approaches.

***Action Item:***

We will meet regularly with Commission Staff members to provide information on market activities, material changes to risk management programs, and significant changes in assumptions and/or status of company activity related to the IRP or procurement practices.



## CHAPTER 10 – GLOSSARY OF TERMS AND ACRONYMS

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### ***Achievable Potential***

Represents a realistic assessment of expected energy savings recognizing and accounting for economic and other constraints that preclude full installation of every identified conservation measure.

### ***Annual Measures***

Conservation measures that achieve generally uniform year round energy savings independent of weather temperature changes. Annual measures are also often called base load measures.

### ***Avista***

The regulated Operating Division of Avista Corp.; separated into north (Washington and Idaho) and south (Oregon) regions; Avista Utilities generates, transmits and distributes electricity in addition to the transmission and distribution of natural gas.

### ***Backhaul***

A transaction where gas is transported the opposite direction of normal flow on a unidirectional pipeline.

### ***Base Load***

As applied to natural gas, a given demand for natural gas that remains fairly constant over a period of time, usually not temperature sensitive.

### ***Base Load Measures***

Conservation measures that achieve generally uniform year round energy savings independent of weather temperature changes. Base load measures are also often called annual measures.

### ***Basis Differential***

The difference in price between any two natural gas pricing points or time periods. One of the more common references to basis differential is the pricing difference between Henry Hub and any other pricing point in the continent.

### ***British Thermal Unit (BTU)***

The amount of heat required to raise the temperature of one pound of pure water one degree Fahrenheit under stated conditions of pressure and temperature; a therm (see below) of natural gas has an energy value of 100,000 BTUs and is approximately equivalent to 100 cubic feet of natural gas.

### ***City Gate (also known as gate station or pipeline delivery point)***

The point at which natural gas deliveries transfer from the interstate pipelines to Avista's distribution system.

### ***Compression***

Increasing the pressure of natural gas in a pipeline by means of a mechanically driven compressor station to increase flow capacity.

### ***Conservation Measures***

Installations of appliances, products or facility upgrades that result in energy savings.



***Contract Demand (CD)***

The maximum daily, monthly, seasonal or annual quantities of natural gas, which the supplier agrees to furnish, or the pipeline agrees to transport, and for which the buyer or shipper agrees to pay a demand charge.

***Core Load***

Firm delivery requirements of Avista, which are comprised of residential, commercial and firm industrial customers.

***Cost Effectiveness***

The determination of whether the present value of the therm savings for any given conservation measure is greater than the cost to achieve the savings.

***CPI***

Consumer Price Index, as calculated and published by the U.S. Department of Labor, Bureau of Labor Statistics

***Cubic Foot (cf)***

A measure of natural gas required to fill a volume of one cubic foot under stated conditions of temperature, pressure and water vapor; one cubic foot of natural gas has the energy value of approximately 1,000 BTUs and 100 cubic feet of natural gas equates to one therm (see below).

***Curtailment***

A restriction or interruption of natural gas supplies or deliveries; may be caused by production shortages, pipeline capacity or operational constraints or a combination of operational factors.

***Dekatherm***

Unit of measurement for natural gas; a dekatherm is 10 therms, which is one thousand cubic feet (volume) or one million BTUs (energy).

***Demand-Side Management (DSM)***

The activity pursued by an energy utility to influence its customers to reduce their energy consumption or change their patterns of energy use away from peak consumption periods.

***Demand-Side Resources***

Energy resources obtained through assisting customers to reduce their "demand" or use of natural gas. Also represents the aggregate energy savings attained from installation of conservation measures.

***Dth***

Unit of measurement for natural gas; a dekatherm is 10 therms, which is one thousand cubic feet (volume) or one million BTUs (energy).

***External Energy Efficiency Board***

Also known as the "Triple-E" board, this non-binding external oversight group was established in 1999 to provide Avista with input on DSM issues.

***Externalities***

Cost and benefits that are not reflected in the price paid for goods or services.

***Federal Energy Regulatory Commission (FERC)***

The government agency charged with the regulation and oversight of interstate natural gas pipelines, wholesale electric rates and hydroelectric licensing; the FERC regulates the interstate pipelines with which Avista does business and determines rates charged in interstate transactions.

***Firm Service***

Service offered to customers under schedules or contracts that anticipate no interruptions; the highest quality of service offered to customers.

***Force Majeure***

An unexpected event or occurrence not within the control of the parties to a contract, which alters the application of the terms of a contract; sometimes referred to as "an act of God;" examples include severe weather, war, strikes, pipeline failure and other similar events.

***Forward Price***

The future price for a quantity of natural gas to be delivered at a specified time.

***Gas Transmission Northwest (GTN)***

A subsidiary of TransCanada Pipeline which owns and operates a natural gas pipeline that runs from the Canada/USA border to the Oregon/California border. One of the six natural gas pipelines Avista transacts with directly.

***Geographic Information System (GIS)***

A system of computer software, hardware and spatially referenced data that allows information to be modeled and analyzed geographically.

***Global Insight, Inc.***

A national economic forecasting company.

***Heating Degree Day (HDD)***

A measure of the coldness of the weather experienced, based on the extent to which the daily average temperature falls below 65 degrees Fahrenheit; a daily average temperature represents the sum of the high and low readings divided by two.

***Henry Hub***

The physical location found in Louisiana that is widely recognized as the most important pricing point in the United States. It is also the trading hub for the New York Mercantile Exchange (NYMEX).

***Injection***

The process of putting natural gas into a storage facility; also called liquefaction when the storage facility is a liquefied natural gas plant.

***Integrity Management Plan***

A federally regulated program that requires companies to evaluate the integrity of their natural gas pipelines based on population density. The program requires companies to identify high consequence areas, assess the risk of a pipeline failure in the identified areas and provide appropriate mitigation measures when necessary.

***Interruptible Service***

A service of lower priority than firm service offered to customers under schedules or contracts that anticipate and permit interruptions on short notice; the interruption happens when the demand of all firm customers exceeds the capability of the system to continue deliveries to all of those customers.

***IPUC***

Idaho Public Utilities Commission

***IRP***

Integrated Resource Plan; the document that explains Avista's plans and preparations to maintain sufficient resources to meet customer needs at a reasonable price.

***Jackson Prairie***

An underground storage project jointly owned by Avista Corp., Puget Sound Energy, and NWP; the project is a naturally occurring aquifer near Chehalis, Washington, which is located some 1,800 feet beneath the surface and capped with a very thick layer of dense shale.

***Liquefaction***

Any process in which natural gas is converted from the gaseous to the liquid state; for natural gas, this process is accomplished through lowering the temperature of the natural gas (see LNG).

***Liquefied Natural Gas (LNG)***

Natural gas that has been liquefied by reducing its temperature to minus 260 degrees Fahrenheit at atmospheric pressure.

***Linear Programming***

A mathematical method of solving problems by means of linear functions where the multiple variables involved are subject to constraints; this method is utilized in the SENDOUT<sup>®</sup> Gas Model.

***Load Duration Curve***

An array of daily send outs observed that is sorted from highest send out day to lowest to demonstrate both the peak requirements and the number of days it persists.

***Load Factor***

The average load of a customer, a group of customers, or an entire system, divided by the maximum load; can be calculated over any time period.

***Local Distribution Company (LDC)***

A utility that purchases natural gas for resale to end-use customers and/or delivers customer's natural gas or electricity to end users' facilities.

***Looping***

The construction of a second pipeline parallel to an existing pipeline over the whole or any part of its length, thus increasing the capacity of that section of the system.

***MCF***

A unit of volume equal to a thousand cubic feet.

***MDQ***

Maximum Daily Quantity.

***MMbtu***

A unit of heat equal to one million British thermal units (BTUs) or 10 therms. Can be used interchangeably with Dth.

***National Energy Board***

The Canadian equivalent to the Federal Energy Regulatory Commission (FERC).

***National Oceanic Atmospheric Administration (NOAA)***

Publishes the latest weather data; the 30-year weather study included in this IRP is based on this information.

***Natural Gas***

A naturally occurring mixture of hydrocarbon and non-hydrocarbon gases found in porous geologic formations beneath the earth's surface, often in association with petroleum; the principal constituent is methane, and it is lighter than air.

***New York Mercantile Exchange (NYMEX)***

An organization that facilitates the trading of several commodities including natural gas.

***Nominal***

Discounting method that includes inflation.

***Nomination***

The scheduling of daily natural gas requirements.

***Non-Coincidental Peak Demand***

The demand forecast for a 24-hour period for multiple regions that includes at least one peak day and one non-peak day.

***Non-Firm Open Market Supplies***

Natural gas purchased via short-term purchase arrangements; may be used to supplement firm contracts during times of high demand or to displace other volumes when it is cost-effective to do so; also referred to as spot market supplies.

***Northwest Pipeline Corporation (NWP)***

A principal interstate pipeline serving the Pacific Northwest and one of six natural gas pipelines Avista transacts with directly. NWP is a subsidiary of The Williams Companies and is headquartered in Salt Lake City, Utah.

***NOVA Gas Transmission (NOVA)***

See TransCanada Alberta System

***Northwest Power and Conservation Council (NPCC)***

A regional energy planning and analysis organization headquartered in Portland, Ore.

**OPUC**

Public Utility Commission of Oregon

**Peak Day**

The greatest total natural gas demand forecasted in a 24-hour period used as a basis for planning peak capacity requirements.

**Peak Day Curtailment**

Curtailment imposed on a day-to-day basis during periods of extremely cold weather when demands for natural gas exceed the maximum daily delivery capability of a pipeline system.

**Peaking Capacity**

The capability of facilities or equipment normally used to supply incremental natural gas under extreme demand conditions (i.e. peaks); generally available for a limited number of days at this maximum rate.

**Peaking Factor**

A ratio of the peak hourly flow and the total daily flow at the city-gate stations used to convert daily loads to hourly loads.

**Prescriptive Measures**

Avista's DSM tariffs require the application of a formula to determine customer incentives for natural gas-efficiency projects. For commonly encountered efficiency applications that are relatively uniform in their characteristics the utility has the option to define a standardized incentive based upon the typical application of the efficiency measure. This standardized incentive takes the place of a customized calculation for each individual customer. This streamlining reduces both the utility and customer administrative costs of program participation and enhances the marketability of the program.

**Psig**

Pounds per square inch gauge – a measure of the pressure at which natural gas is delivered.

**Rate Base**

The investment value established by a regulatory authority upon which a utility is permitted to earn a specified rate of return; generally this represents the amount of property used and useful in service to the public.

**Real**

Discounting method that excludes inflation.

**Resource Stack**

Sources of natural gas infrastructure or supply available to serve Avista's customers.

**Seasonal Capacity**

Natural gas transportation capacity designed to service in the winter months.

**Sendout**

The amount of natural gas consumed on any given day.

***SENDOUT®***

Natural gas planning system from Ventix; a linear programming model used to solve gas supply and transportation optimization questions.

***Service Area***

Territory in which a utility system is required or has the right to provide natural gas service to ultimate customers.

***Spot Market Gas***

Natural gas purchased under short-term agreements as available on the open market; prices are set by market pressure of supply and demand.

***Storage***

The utilization of facilities for storing natural gas which has been transferred from its original location for the purposes of serving peak loads, load balancing and the optimization of basis differentials; the facilities are usually natural geological reservoirs such as depleted oil or natural gas fields or water-bearing sands sealed on the top by an impermeable cap rock; the facilities may be man-made or natural caverns. LNG storage facilities generally utilize above ground insulated tanks.

***Tariff***

A published volume of regulated rate schedules plus general terms and conditions under which a product or service will be supplied.

***TF-1***

NWP's rate schedule under which Avista moves natural gas supplies on a firm basis.

***TF-2***

NWP's rate schedule under which Avista moves natural gas supplies out of storage projects on a firm basis.

***Technical Advisory Committee (TAC)***

Industry, customer and regulatory representatives that advise Avista during the IRP planning process.

***Technical Potential***

An estimate of all energy savings that could theoretically be accomplished if every customer that could potentially install a conservation measure did so without consideration of market barriers such as cost and customer awareness.

***Therm***

A unit of heating value used with natural gas that is equivalent to 100,000 British thermal units (BTU); also approximately equivalent to 100 cubic feet of natural gas.

***Town Code***

A town code is an unincorporated area within a county and a municipality within a county served by Avista natural gas retail services.

***TransCanada Alberta System***

Previously known as NOVA Gas Transmission; a natural gas gathering and transmission corporation in Alberta that delivers natural gas into the TransCanada BC System pipeline at the Alberta/British Columbia border; one of six natural gas pipelines Avista transacts with directly.

***TransCanada BC System***

Previously known as Alberta Natural Gas; a natural gas transmission corporation of British Columbia that delivers natural gas between the TransCanada-Alberta System and GTN pipelines that runs from the Alberta/British Columbia border to the United States border; one of six natural gas pipelines Avista transacts with directly.

***Transportation Gas***

Natural gas purchased either directly from the producer or through a broker and is used for either system supply or for specific end-use customers, depending on the transportation arrangements; NWP and GTN transportation may be firm or interruptible.

***Tuscarora Gas Transmission Company***

Tuscarora is a subsidiary of Sierra Pacific Resources and TransCanada; this natural gas pipeline runs from the Oregon/California border to Reno, Nevada; one of the six natural gas pipelines Avista transacts with directly;

***Vaporization***

Any process in which natural gas is converted from the liquid to the gaseous state.

***Weighted Average Cost of Gas (WACOG)***

The price paid for a volume of natural gas and associated transportation based on the prices of individual volumes of natural gas that make up the total quantity supplied over an established time period.

***Weather Normalization***

The estimation of the average annual temperature in a typical or "normal" year based on examination of historical weather data; the normal year temperature is used to forecast utility sales revenue under a procedure called sales normalization.

***Weather Sensitive Measures***

Conservation measures whose energy savings are influenced by weather temperature changes. Weather sensitive measures are also often referred to as winter measures.

***Winter Measures***

Conservation measures whose energy savings are influenced by weather temperature changes. Winter measures are also often referred to as weather sensitive measures.

***Withdrawal***

The process of removing natural gas from a storage facility, making it available for delivery into the connected pipelines; vaporization is necessary to make withdrawals from an LNG plant.

***WUTC***

Washington Utilities and Transportation Commission.

2009

# Natural Gas Integrated Resource Plan Appendices



December 31, 2009  
[www.avistautilities.com](http://www.avistautilities.com)







**AVISTA CORPORATION**

**2009 NATURAL GAS  
INTEGRATED RESOURCE PLAN  
APPENDICIES**

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## **APPENDIX 1.1**

### **TAC MEMBERS**



## Appendix 1.1

### 2009 IRP TAC Member List

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| <u>Name</u>         | <u>Organization</u>                      |
|---------------------|--|
| Bob Jenks           | Oregon CUB                               |
| Bruce Folsom        | Avista                                   |
| Carrie Dolwick      | NW Energy                                |
| Chau Lau            | Cascade Natural Gas Company              |
| Dan Kirschner       | Northwest Gas Association                |
| Dave Allred         | Northwest Pipeline                       |
| Dave Sloan          | Gas Transmission Northwest               |
| David Nightingale   | WUTC                                     |
| Deborah Reynolds    | WUTC                                     |
| Greg Rahn           | Avista                                   |
| Gurvinder Singh     | Puget Sound Energy                       |
| Inara Scott         | Northwest Natural                        |
| Joe Ross            | Gas Transmission Northwest               |
| Jon Powell          | Avista                                   |
| Kelly Irvine        | Avista                                   |
| Ken Ross            | Terasen Gas                              |
| Kerry Shroy         | Avista                                   |
| Ken Zimmerman       | OPUC                                     |
| Kevin Christie      | Avista                                   |
| Lea Daischel        | Washington Attorney General's Office     |
| Linda Gervais       | Avista                                   |
| Lisa Gorsuch        | OPUC                                     |
| Lori Hermanson      | Avista                                   |
| Lynn Kittilson      | OPUC                                     |
| Mark Sellers-Vaughn | Cascade Natural Gas Company              |
| Matt Elam           | IPUC                                     |
| Megan Clark         | Northwest Gas Association                |
| Paula Pyron         | Northwest Industrial Gas Users           |
| Randy Barcus        | Avista                                   |
| Rich Cowan          | Gas Transmission Northwest               |
| Steven Johnson      | WUTC                                     |
| Steven Simmons      | Northwest Natural                        |
| Terrence Browne     | Avista                                   |
| Terri Carlock       | IPUC                                     |
| Terry Morlan        | Northwest Power and Conservation Council |
| Vonda Novak         | WUTC                                     |



## **APPENDIX 1.2**

### **WORK PLAN**







## **Avista Corporation 2009 Natural Gas Integrated Resource Plan Work Plan**

### **IRP Work Plan Requirements**

Section 480-90-238 (4), of the natural gas Integrated Resource Plan ("IRP") rules, specify requirements for the IRP Work Plan:

Not later than twelve months prior to the due date of a plan, the utility must provide a work plan for informal commission review. The work plan must outline the content of the integrated resource plan to be developed by the utility and the method for assessing potential resources.

Additionally, Section 480-90-238 (5) of the WAC states:

The work plan must outline the timing and extent of public participation.

### **Overview**

This Work Plan outlines the process Avista will follow to complete its 2009 Natural Gas IRP by December 31, 2009. Avista uses a public process to obtain technical expertise and guidance throughout the planning period via Technical Advisory Committee (TAC) meetings. The TAC provided input into this work plan and will be providing input into assumptions, scenarios, and modeling techniques.

### **Process**

The 2009 IRP process will be similar to that used to produce the previously published plan. Avista will use SENDOUT® (a PC based linear programming model widely used to solve natural gas supply and transportation optimization questions) to develop the risk adjusted least-cost resource mix for the 20 year planning period.

For this plan, Avista intends to incorporate action plan items identified in the 2007 Natural Gas IRP including regional demand modeling, weather standard evaluation, Canadian natural gas imports monitoring, and analyze (using SENDOUT® and VectorGas™) realistic alternative situations in which the company may have to operate during the next 20 years. VectorGas™ is the Monte Carlo risk assessment element of SENDOUT® which evaluates the cost and reliability impact of market price and demand volatility.

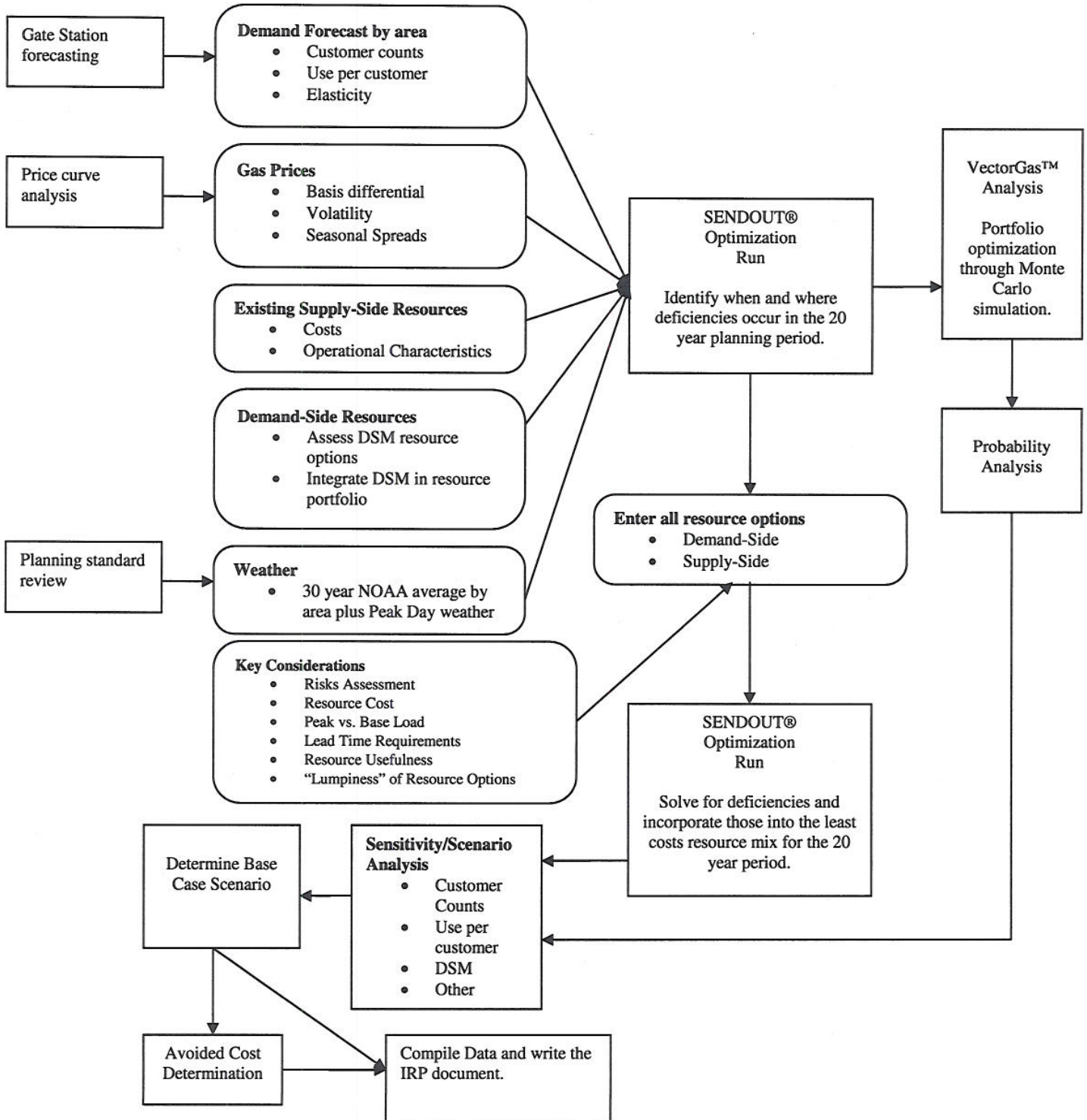
This plan will continue to include demand analysis, detailed demand side management program analysis and avoided cost determination, distribution planning, existing and potential supply-side resource analysis and resource integration. Further details about Avista's process for determining the risk adjusted least-cost resource mix is shown in Exhibit 1.

### **Timeline**

The following is Avista's TENTATIVE 2009 Natural Gas IRP timeline:

- **December 29, 2008** – Work Plan filed with WUTC
- **April through July 2009** – Technical Advisory Committee meetings (exact meeting dates *subject to change*). Meeting topics will include:
  - Demand Forecast & Demand-Side Management – April 28
  - Distribution Planning & Supply/Infrastructure – May 19
  - SENDOUT® Preliminary Output Results and Potential Case Discussion – June 16
  - SENDOUT® and VectorGas™ results – July 16
- **September 1, 2009** – Draft of IRP document to TAC
- **October 30, 2009** – Comments on draft due back to Avista
- **November 6, 2009** – TAC final review meeting (if necessary)
- **December 31, 2009** – File finalized IRP document

### Exhibit 1: Avista's 2009 Natural Gas IRP Modeling Process





## **APPENDIX 2.1**

### **IRP REGULATORY GUIDELINES**



## Appendix 2.1 IDAHO Public Utility Commission IRP Policies and Guidelines - ORDER NO. 25342

| REF # | DESCRIPTION OF REQUIREMENT   | FULLFILLMENT OF REQUIREMENT   |
|-------|--|---|
| 1     | <p>Purpose and Process. Each gas utility regulated by the Idaho Public Utilities Commission with retail sales of more than 10,000,000,000 cubic feet in a calendar year (except gas utilities doing business in Idaho that are regulated by contract with a regulatory commission of another State) has the responsibility to meet system demand at least cost to the utility and its ratepayers. Therefore, an "integrated resource plan" shall be developed by each gas utility subject to this rule.</p>  | <p>Avista prepares a comprehensive 20 year Integrated Resource Plan every two years. Avista will be filing its 2009 IRP on or before December 31, 2009.</p>   |
| 2     | <p>Definition. Integrated resource planning. "Integrated resource planning" means planning by the use of any standard, regulation, practice, or policy to undertake a systematic comparison between demand-side management measures and the supply of gas by a gas utility to minimize life-cycle costs of adequate and reliable utility services to gas customers. Integrated resource planning shall take into account necessary features for system operation such as diversity, reliability, dispatchability, and other factors of risk and shall treat demand and supply to gas consumers on a consistent and integrated basis.</p> | <p>Avista's IRP brings together dynamic demand forecasts and matches them against demand-side and supply-side resources in order to evaluate the least cost/best risk portfolio for its core customers.</p> |
| 3     | <p>Elements of Plan. Each gas utility shall submit to the Commission on a biennial basis an integrated resource plan that shall include:</p>   | <p>2009 IRP to be filed on or before Dec 31, 2009 within 2 years of our 2007 IRP filing.</p>  |
| a.    | <p>A range of forecasts of future gas demand in firm and interruptible markets for each customer class for one, five, and twenty years using methods that examine the effect of economic forces on the consumption of gas and that address changes in the number, type and e-efficiency of gas end-uses.</p>   | <p>See <b>Chapter 3 - Demand Forecasts</b> and <b>Appendix 2.1 et. al.</b> for a detailed discussion of how demand was forecasted for this IRP.</p>   |
| b.    | <p>An assessment for each customer class of the technically feasible improvements in the efficient use of gas, including load management, as well as the policies and programs needed to obtain the efficiency improvements.</p>   | <p>See <b>Chapter 4 - Demand Side Management</b> and <b>DSM Appendicies 4.1 et.al.</b> for detailed information on the DSM measures evaluated and selected for this IRP and the implementation process.</p> |



## Appendix 2.1 IDAHO Public Utility Commission IRP Policies and Guidelines - ORDER NO. 25342

| REF # | DESCRIPTION OF REQUIREMENT   | FULLFILLMENT OF REQUIREMENT   |
|-------|--|---|
| c.    | An analysis for each customer class of gas supply options, including: (1) a projection of spot market versus long-term purchases for both firm and interruptible markets; (2) an evaluation of the opportunities for using company-owned or contracted storage or production; (3) an analysis of prospects for company participation in a gas futures market; and (4) an assessment of opportunities for access to multiple pipeline suppliers or direct purchases from producers. | See <b>Chapter 5 - Supply-Side Resources</b> for details about the market, storage, and pipeline transportation as well as other resource options considered in this IRP. See also the procurement plan section in this same chapter for supply procurement strategies. |
| d.    | A comparative evaluation of gas purchasing options and improvements in the efficient use of gas based on a consistent method for calculating cost-effectiveness.   | See Methodology section of <b>Chapter 4 - Demand-Side Resources</b> where we describe our process on how demand-side and supply-side resources are compared on par with each other in the SENDOUT® model.   |
| e.    | The integration of the demand forecast and resource evaluations into a long-range (e.g., twenty-year) integrated resource plan describing the strategies designed to meet current and future needs at the lowest cost to the utility and its ratepayers.   | See <b>Chapter 6 - Integrated Resource Portfolio</b> for details on how we model demand and supply coming together to provide the least cost/best risk portfolio of resources.  |
| f.    | A short-term (e.g., two-year) plan outlining the specific actions to be taken by the utility in implementing the integrated resource plan.   | See <b>Chapter 8 - Action Plan</b> for actions to be taken in implementing the IRP.   |
| 4     | Relationship Between Plans. All plans following the initial integrated resource plan shall include a progress report that relates the new plan to the previously filed plan.   | Avista strives to meet at least quarterly with Staff and/or Commissioners to discuss the state of the market, procurement planning practices, and any other issues that may impact resource needs or other analysis within the IRP.                                     |
| 5     | Plans to Be Considered in Rate Cases. The integrated resource plan will be considered with other available information to evaluate the performance of the utility in rate proceedings before the Commission.   | We prepare and file our plan in part to establish a public record of our plan.  |
| 6     | Public Participation. In formulating its plan, the gas utility must provide an opportunity for public participation and comment and must provide methods that will be available to the public of validating predicted performance.   | Avista held four Technical Advisory Committee meetings beginning in April and ending in August. See <b>Chapter 1 - Introduction</b> for more detail about public participation in the IRP process.  |

## Appendix 2.1 IDAHO Public Utility Commission IRP Policies and Guidelines - ORDER NO. 25342

| REF # | DESCRIPTION OF REQUIREMENT  | FULLFILLMENT OF REQUIREMENT  |
|-------|---|--|
| 7     | <p>Legal Effect of Plan. The plan constitutes the base line against which the utility's performance will ordinarily be measured. The requirement for implementation of a plan does not mean that the plan must be followed without deviation. The requirement of implementation of a plan means that a gas utility, having made an integrated resource plan to provide adequate and reliable service to its gas customers at the lowest system cost, may and should deviate from that plan when presented with responsible, reliable opportunities to further lower its planned system cost not anticipated or identified in existing or earlier plans and not undermining the utility's reliability.</p> <p>In order to encourage prudent planning and prudent deviation from past planning when presented with opportunities for improving upon a plan, a gas utility's plan must be on file with the Commission and available for public inspection. But the filing of a plan does not constitute approval or disapproval of the plan having the force and effect of law, and deviation from the plan would not constitute violation of the Commission's Orders or rules. The prudence of a utility's plan and the utility's prudence in following or not following a plan are matters that may be considered in a general rate proceeding or other proceedings in which those issues have been noticed.</p> | <p>See section titled "Avista's Procurement Plan" in <b>Chapter 5 - Supply-Side Resources</b>. Among other details we discuss plan revisions in response to changing market conditions.</p> <p>See also section titled "Alternate Supply-Side Scenarios" in <b>Chapter 6 - Integrated Resource Portfolio</b> where we discuss different supply portfolios that are responsive to changing assumptions about resource alternatives.</p> |

## Appendix 2.1 Oregon Public Utility Commission IRP Standard and Guidelines – Order 07-002

| Guideline Number                             | Description of Requirement  | Fulfillment of Requirement   |
|--|---|--|
| <b>Guideline 1: Substantive Requirements</b> |   |  |
| <b>1.a.1</b>                                 | All resources must be evaluated on a consistent and comparable basis.   | All resource options including demand-side and supply-side are modeled in SENDOUT® utilizing the same common general assumptions, approach and methodology.  |
| <b>1.a.2</b>                                 | All known resources for meeting the utility's load should be considered, including supply-side options which focus on the generation, purchase and transmission of power – or gas purchases, transportation, and storage – and demand-side options which focus on conservation and demand response. | Avista considered a range of resources including demand-side management, distribution system enhancements, interstate pipeline transportation, transport backhauls, and storage options including liquefied natural gas. Chapter 4 and Appendix 4.3 documents Avista's demand-side management resources considered. Chapter 5 and Appendix 6.3 documents supply-side resources. Chapter 6 documents how Avista developed and assessed each of these resources.   |
| <b>1.a.3</b>                                 | Utilities should compare different resource fuel types, technologies, lead times, in-service dates, durations and locations in portfolio risk modeling.   | Avista considered various combinations of technologies, lead times, in-service dates, durations, and locations. Chapter 6 provides details about the modeling methodology and results. Chapter 5 describes resource attributes and Appendix 6.3 summarizes the resources' lead times, in-service dates and locations.  |
| <b>1.a.4</b>                                 | Consistent assumptions and methods should be used for evaluation of all resources.  | Appendix 6.2 documents general assumptions used in Avista's SENDOUT® modeling software. All portfolio resources both demand and supply-side were evaluated within SENDOUT® using the same sets of inputs.  |
| <b>1.a.5</b>                                 | The after-tax marginal weighted-average cost of capital (WACC) should be used to discount all future resource costs.  | Avista applied its after-tax WACC of 4.18% to discount all future resource costs. (See general assumptions at Appendix 6.2)  |
| <b>1.b.1</b>                                 | Risk and uncertainty must be considered. Electric utilities only  | Not Applicable   |
| <b>1.b.2</b>                                 | Risk and uncertainty must be considered. Natural gas utilities should consider demand (peak, swing and base-load), commodity supply and price, transportation availability and price, and costs to comply with any regulation of greenhouse gas (GHG) emissions.                                    | After considering the influencers on demand, Avista performed 15 sensitivities on demand. From there nine demand scenarios were developed (Table 1.1) for SENDOUT® modeling purposes. Monthly demand coefficients were developed for base, heating demand (Appendix 3.3) while peak demand was contemplated through modeling a weather planning standard of the coldest day on record (see heating degree day data in Appendix 3.4).<br><br>Avista evaluated several price forecasts (Figure 6.3) and selected high, medium and low price scenarios for modeling purposes (Figures 6.4 & 6.5). |

| Guideline Number | Description of Requirement  | Fulfillment of Requirement   |
|------------------|---|--|
|                  |   | <p>An updated price forecast was also analyzed as it incorporated more current market conditions. This forecast became our expected case forecast and is also shown in Figures 6.4 &amp; 6.5.</p> <p>Four supply scenarios were also evaluated, see Table 5.3. These supply scenarios were combined with demand scenarios in order to establish portfolios for evaluation. Ultimately 13 portfolios were evaluated.</p> <p>Avista also ran Monte Carlo simulations using VectorGas™ for price and weather variables to analyze demand sensitivity to weather and to quantify the risk to customers under varying price environments.</p> <p>Avista considered GHG emissions regulatory compliance costs in Appendix 4.2.</p> |
|                  | <p>Utilities should identify in their plans any additional sources of risk and uncertainty.</p>   | <p>Avista evaluated additional risks and uncertainties. Risks associated with the planning environment are detailed in Chapter 1 Introduction. Avista also analyzed demand risk which is detailed in Chapter 3. Chapter 4 discusses the uncertainty around how much DSM is achievable. Supply-side resource risks are discussed in Chapter 5. Chapter 6 discusses the variables modeled for scenario and stochastic risk analysis.</p>   |
| <b>1c</b>        | <p>The primary goal must be the selection of a portfolio of resources with the best combination of expected costs and associated risks and uncertainties for the utility and its customers.</p> <p>The planning horizon for analyzing resource choices should be at least 20 years and account for end effects. Utilities should consider all costs with a reasonable likelihood of being included in rates over the long term, which extends beyond the planning horizon and the life of the resource.</p> | <p>Avista evaluated cost/risk tradeoffs for each of the risk analysis portfolios considered. See Chapter 6 and supporting information at Appendix 6.8 for Avista's portfolio risk analysis and determination of the preferred portfolio.</p> <p>Avista used a 20-year study period for portfolio modeling. Avista contemplated possible costs beyond the planning period that could affect rates including end effects such as infrastructure decommission costs and concluded there were no significant costs reasonably likely to impact rates under different resource selection scenarios.</p>   |
|                  | <p>Utilities should use present value of revenue requirement (PVRR) as the key cost metric. The plan should include analysis of current and estimated future costs of all long-lived resources such as power plants, gas storage facilities and pipelines, as well as all short-lived resources such as gas supply and short-term power purchases.</p>  | <p>Avista's SENDOUT® modeling software utilizes a PVRR cost metric methodology applied to both long and short-lived resources.</p>   |

| Guideline Number                            | Description of Requirement  | Fulfillment of Requirement   |
|---|---|--|
|   | To address risk, the plan should include at a minimum: 1) Two measures of PVR risk: one that measures the variability of costs and one that measures the severity of bad outcomes. 2) Discussion of the proposed use and impact on costs and risks of physical and financial hedging.                                       | <p>Avista, through its VectorGas™ software, modeled 200 scenarios around varying gas price inputs via Monte Carlo iterations developing a distribution of Total 20 year cost estimates utilizing SENDOUT's PVR method. Chapter 6 further describes this analysis while Figure 6.35 summarizes this analysis graphically. The variability of costs is plotted against the Expected Case while the scenarios beyond the 95<sup>th</sup> percentile capture the severity of bad outcomes.</p> <p>Chapter 5 discusses Avista's physical and financial hedging methodology.</p> |
|   | The utility should explain in its plan how its resource choices appropriately balance cost and risk.  | Chapter 6 Regulatory Requirements section summarizes the results of Avista's cost/risk tradeoff analysis considered throughout the IRP process. Chapter 5 and 6 describe various specific resource considerations and related risks, and describes what criteria we used to determine what resource combinations provide an appropriate balance between cost and risk.   |
| <b>1d</b>                                   | The plan must be consistent with the long-run public interest as expressed in Oregon and federal energy policies.   | Avista considered current and expected state and federal energy policies in portfolio modeling. Chapter 6 describes the decision process used to derive portfolios, which includes consideration of state resource policy directions.  |
| <b>Guideline 2: Procedural Requirements</b> |   |  |
| <b>2a</b>                                   | The public, including other utilities, should be allowed significant involvement in the preparation of the IRP. Involvement includes opportunities to contribute information and ideas, as well as to receive information. Parties must have an opportunity to make relevant inquiries of the utility formulating the plan. | Chapter 1 provides an overview of the public process and documents the details on public meetings held for the 2009 IRP.   |
|   | While confidential information must be protected, the utility should make public, in its plan, any non-confidential information that is relevant to its resource evaluation and action plan.  | The entire IRP, as well as the TAC process, includes all of the non-confidential information the company used for portfolio evaluation and selection. Avista also provided stakeholders with non-confidential information to support public meeting discussions via email. The draft plan and subsequent TAC meeting presentations were also made available on Avista's website for public viewing during this period.   |
|   | The utility must provide a draft IRP for public review and comment prior to filing a final plan with the Commission.  | Avista distributed a draft IRP document for external review to TAC members on September 4, 2009 and requested comments by October 15, 2009. The draft plan was also made available on Avista's website for public viewing during this period.  |

| Guideline Number                                    | Description of Requirement   | Fulfillment of Requirement  |
|---|--|---|
| <b>Guideline 3: Plan Filing, Review and Updates</b> |  |   |
| <b>3a</b>   | Utility must file an IRP within two years of its previous IRP acknowledgement order.   | This Plan complies with this requirement as the 2007 Natural Gas IRP was acknowledged on 6/02/2008.   |
| <b>3b</b>   | Utility must present the results of its filed plan to the Commission at a public meeting prior to the deadline for written public comment.   | Avista will work with Staff to fulfill this guideline following filing of the IRP.  |
| <b>3c - g</b>                                       | These guides discuss Commission comments and acknowledgement and the IRP annual update.  | Not applicable.   |
| <b>Guideline 4: Plan Components</b>                 |  |   |
|   | At a minimum, the plan must include the following elements:  |   |
| <b>4a</b>   | An explanation of how the utility met each of the substantive and procedural requirements.   | This table summarizes guideline compliance by providing an overview of how Avista met each of the substantive and procedural requirements for a natural gas IRP.  |
| <b>4b</b>   | Analysis of high and low load growth scenarios in addition to stochastic load risk analysis with an explanation of major assumptions.  | Avista developed nine demand growth forecasts for scenario analysis. Stochastic variability of demand was also captured in the risk analysis. Chapter 2 describes the demand forecast data and Chapter 6 provides the scenario and risk analysis results. Appendix 6.2 details major assumptions. |
| <b>4c</b>   | For electric utilities only  | Not Applicable  |
| <b>4d</b>   | A determination of the peaking, swing and base-load gas supply and associated transportation and storage expected for each year of the plan, given existing resources; and identification of gas supplies (peak, swing and base-load), transportation and storage needed to bridge the gap between expected loads and resources. | Figures 1.11 and 1.12 summarize graphically projected annual peak day demand and the existing and selected resources by year to meet demand for the expected case. Appendix 6.6 summarizes the high, low, and other demand scenarios.   |
| <b>4e</b>   | Identification and estimated costs of all supply-side and demand-side resource options, taking into account anticipated advances in technology   | Chapter 4 and Appendix 4.3 identify the demand-side resources included in this IRP. Chapter 5 and 6 and Appendix 6.3 identify the supply-side resources.  |
| <b>4f</b>   | Analysis of measures the utility intends to take to provide reliable service, including cost-risk tradeoffs.   | Chapter 7 discusses the modeling tools, customer growth forecasting and cost-risk considerations used to maintain and plan a reliable gas delivery system. The Chapter also captures a summary of the reliability analysis process demonstrated at the second TAC meeting.                        |
|   |  | Chapter 5 discusses the diversified infrastructure and multiple supply basin approach that acts to mitigate certain reliability risks.  |

| Guideline Number | Description of Requirement  | Fulfillment of Requirement  |
|------------------|---|---|
| <b>4g</b>        | Identification of key assumptions about the future (e.g. fuel prices and environmental compliance costs) and alternative scenarios considered.  | Appendix 6.2 and Chapter 6 describe the key assumptions and alternative scenarios used in this IRP.   |
| <b>4h</b>        | Construction of a representative set of resource portfolios to test various operating characteristics, resource types, fuels and sources, technologies, lead times, in-service dates, durations and general locations - system-wide or delivered to a specific portion of the system. | This Plan documents the development and results for portfolios evaluated in this IRP (see Table 5.3 for supply scenarios considered).   |
| <b>4i</b>        | Evaluation of the performance of the candidate portfolios over the range of identified risks and uncertainties.   | We evaluated our candidate portfolio by performing stochastic analysis using VectorGas™ varying price under 200 different scenarios. Additionally, we test the portfolio of options with the use of SENDOUT® under deterministic scenarios where demand and price vary. For resources selected, we assess other risk factors such as varying lead times required and potential for cost overruns outside of the amounts included in the modeling assumptions.   |
| <b>4j</b>        | Results of testing and rank ordering of the portfolios by cost and risk metric, and interpretation of those results   | Avista's four distinct geographic Oregon service territories limit many resource option synergies which inherently reduces available portfolio options. Feasibility uncertainty, lead time variability and uncertain cost escalation around certain resource options also reduce reasonably viable options. Chapter 5 describes resource options reviewed including discussion on uncertainties in lead times and costs as well as viability and resource availability (e.g. LNG). Appendix 6.3 summarizes the potential resource options identifying investment and variable costs, asset availability and lead time requirements while results of resources selected are identified in Table 6.5 as well as graphically presented in Figure 6.17 and 6.18 for the expect case and Appendix 6.8 for High and Low demand cases. (Alternate scenarios are in Appendix 6.5) |
| <b>4k</b>        | Analysis of the uncertainties associated with each portfolio evaluated  | See the responses to 1.b above.   |
| <b>4l</b>        | Selection of a portfolio that represents the best combination of cost and risk for the utility and its customers  | Avista evaluated cost/risk tradeoffs for each of the risk analysis portfolios considered. Chapter 6 shows the company's portfolio risk analysis, as well as the process and determination of the preferred portfolio.   |
| <b>4m</b>        | Identification and explanation of any inconsistencies of the selected portfolio with any state and federal energy policies that may affect a utility's plan and any barriers to implementation  | This IRP is presumed to have no inconsistencies.  |

| Guideline Number                 | Description of Requirement   | Fulfillment of Requirement  |
|----------------------------------|--|---|
| <b>4n</b>                        | An action plan with resource activities the utility intends to undertake over the next two to four years to acquire the identified resources, regardless of whether the activity was acknowledged in a previous IRP, with the key attributes of each resource specified as in portfolio testing.   | Chapter 8 presents the IRP Action Plan with focus on the following areas: <ul style="list-style-type: none"> <li>Modeling</li> <li>Supply/capacity</li> <li>Forecasting</li> <li>Regulatory communication</li> <li>DSM Goals</li> </ul>   |
| <b>Guideline 5: Transmission</b> |  |   |
| <b>5</b>                         | Portfolio analysis should include costs to the utility for the fuel transportation and electric transmission required for each resource being considered. In addition, utilities should consider fuel transportation and electric transmission facilities as resource options, taking into account their value for making additional purchases and sales, accessing less costly resources in remote locations, acquiring alternative fuel supplies, and improving reliability. | Not applicable to Avista's gas utility operations.  |
| <b>Guideline 6: Conservation</b> |  |   |
| <b>6a</b>                        | Each utility should ensure that a conservation potential study is conducted periodically for its entire service territory.   | Our last third party conservation potential study was in 2005. We expect to conduct a new study prior to our 2011 IRP.<br><br>Avista incorporates a comprehensive assessment of the potential for utility acquisition of energy-efficiency resources into the regularly-scheduled Integrated Resource Planning process. The assessment that occurred within this IRP process began with over 300 conceptual measures and applications. This is in addition to the site-specific program coverage of any cost-effective non-residential measure. |
| <b>6b</b>                        | To the extent that a utility controls the level of funding for conservation programs in its service territory, the utility should include in its action plan all best cost/risk portfolio conservation resources for meeting projected resource needs, specifying annual savings targets.  | In Avista's Action Plan in Chapter 8 we include our conservation programs annual savings targets and reference to Chapter 4 and Appendix 4.1 for the program's specific details.<br><br>A discussion on the treatment of conservation programs is included in Chapter 4 while selection methodology is documented in Chapter 6.   |
| <b>6c</b>                        | To the extent that an outside party administers  | Not applicable. See the response for 6.b above.   |



| Guideline Number                           | Description of Requirement   | Fulfillment of Requirement   |
|--|--|--|
|  | conservation programs in a utility's service territory at a level of funding that is beyond the utility's control, the utility should: 1) determine the amount of conservation resources in the best cost/ risk portfolio without regard to any limits on funding of conservation programs; and 2) identify the preferred portfolio and action plan consistent with the outside party's projection of conservation acquisition.  |  |
| <b>Guideline 7: Demand Response</b>        |  |  |
| <b>7</b>                                   | Plans should evaluate demand response resources, including voluntary rate programs, on par with other options for meeting energy, capacity, and transmission needs (for electric utilities) or gas supply and transportation needs (for natural gas utilities).  | Avista has periodically evaluated conceptual approaches to meeting capacity constraints using demand-response and similar voluntary programs. Technology, customer characteristics and cost issues are hurdles for developing effective programs. See chapter 4 Demand Response section for more discussion.   |
| <b>Guideline 8: Environmental Costs</b>    |  |  |
| <b>8</b>                                   | Utilities should include, in their base-case analyses, the regulatory compliance costs they expect for CO <sub>2</sub> , NO <sub>x</sub> , SO <sub>2</sub> , and Hg emissions. Utilities should analyze the range of potential CO <sub>2</sub> regulatory costs in Order No. 93-695, from \$0 - \$40 (1990\$). In addition, utilities should perform sensitivity analysis on a range of reasonably possible cost adders for NO <sub>x</sub> , SO <sub>2</sub> , and Hg, if applicable. | Avista's current direct gas distribution system infrastructure does not result in any CO <sub>2</sub> , NO <sub>x</sub> , SO <sub>2</sub> , or Hg emissions. Upstream gas system infrastructure (pipelines, storage facilities, and gathering systems) do produce CO <sub>2</sub> emissions via compressors used to pressurize and move gas throughout the system. The Environmental Externalities discussion in Appendix 4.2 describes our analysis performed. See also the guidelines addendum reflecting revised guidance for environmental costs per Order 08-339. |
| <b>Guideline 9: Direct Access Loads</b>    |  |  |
| <b>9</b>                                   | An electric utility's load-resource balance should exclude customer loads that are effectively committed to service by an alternative electricity supplier.  | Not applicable to Avista's gas utility operations.   |
| <b>Guideline 10: Multi-state utilities</b> |  |  |
| <b>10</b>                                  | Multi-state utilities should plan their generation and transmission systems, or gas supply and delivery, on an integrated-system basis that  | The 2009 IRP conforms to the multi-state planning approach.  |

| Guideline Number  | Description of Requirement  | Fulfillment of Requirement  |
|---|---|---|
| achieves a best cost/risk portfolio for all their retail customers. |   |   |
| <b>Guideline 11: Reliability</b>                                    |   |   |
| <b>11</b>   | <p>Electric utilities should analyze reliability within the risk modeling of the actual portfolios being considered. Loss of load probability, expected planning reserve margin, and expected and worst-case unserved energy should be determined by year for top-performing portfolios. Natural gas utilities should analyze, on an integrated basis, gas supply, transportation, and storage, along with demand-side resources, to reliably meet peak, swing, and base-load system requirements. Electric and natural gas utility plans should demonstrate that the utility's chosen portfolio achieves its stated reliability, cost and risk objectives.</p> | <p>Avista's storage and transport resources while planned around meeting a peak day planning standard, also provides opportunities to capture off season pricing while providing system flexibility to meet swing and base-load requirements. Diversity in our transport options enables at least dual fuel source options in event of a transport disruption. For areas with only one fuel source option the cost of duplicative infrastructure is not feasible relative to the risk of generally high reliability infrastructure.</p> |
| <b>Guideline 12: Distributed Generation</b>                         |   |   |
| <b>12</b>   | <p>Electric utilities should evaluate distributed generation technologies on par with other supply-side resources and should consider, and quantify where possible, the additional benefits of distributed generation.</p>  | <p>Not applicable to Avista's gas utility operations.</p>   |
| <b>Guideline 13: Resource Acquisition</b>                           |   |   |
| <b>13a</b>  | <p>An electric utility should: identify its proposed acquisition strategy for each resource in its action plan; Assess the advantages and disadvantages of owning a resource instead of purchasing power from another party; identify any Benchmark Resources it plans to consider in competitive bidding.</p>  | <p>Not applicable to Avista's gas utility operations.</p>   |
| <b>13b</b>  | <p>Natural gas utilities should either describe in the IRP their bidding practices for gas supply and transportation, or provide a description of those practices following IRP acknowledgment.</p>   | <p>A discussion of Avista's procurement practices is detailed in Chapter 5.</p>   |

**Appendix 2.1 Oregon Public Utility Commission IRP Standard and Guidelines – Order 08 - 339**

| Guideline Number                        | Description of Requirement  | Fulfillment of Requirement   |
|---|---|--|
| <b>Guideline 8: Environmental Costs</b> |   |  |
| <b>a.</b>                               | <p><b>BASE CASE AND OTHER COMPLIANCE SCENARIOS:</b> The utility should construct a base-case scenario to reflect what it considers to be the most likely regulatory compliance future for carbon dioxide (CO<sub>2</sub>), nitrogen oxides, sulfur oxides, and mercury emissions. The utility also should develop several compliance scenarios ranging from the present CO<sub>2</sub> regulatory level to the upper reaches of credible proposals by governing entities. Each compliance scenario should include a time profile of CO<sub>2</sub> compliance requirements. The utility should identify whether the basis of those requirements, or “costs”, would be CO<sub>2</sub> taxes, a ban on certain types of resources, or CO<sub>2</sub> caps (with or without flexibility mechanisms such as allowance or credit trading or a safety valve). The analysis should recognize significant and important upstream emissions that would likely have a significant impact on its resource decisions. Each compliance scenario should maintain logical consistency, to the extent practicable, between the CO<sub>2</sub> regulatory requirements and other key inputs.</p> | <p>Avista's current direct gas distribution system infrastructure does not result in any CO<sub>2</sub>, NOx, SO<sub>2</sub>, or Hg emissions. Upstream gas system infrastructure (pipelines, storage facilities, and gathering systems) do produce CO<sub>2</sub> emissions via compressors used to pressurize and move gas throughout the system.</p> <p>The Environmental Externalities discussion in Chapter 4 describes our process for addressing these costs.</p> |
| <b>b.</b>                               | <p><b>TESTING ALTERNATIVE PORTFOLIOS AGAINST THE COMPLIANCE SCENARIOS:</b> The utility should estimate, under each of the compliance scenarios, the present value of revenue requirement (PVR) costs and risk measures, over at least 20 years, for a set of reasonable alternative portfolios from which the preferred portfolio is selected. The utility should incorporate end-effect considerations in the analyses to allow for comparisons of portfolios containing resources with economic or physical lives that extend beyond the planning period. The utility should also modify projected lifetimes as necessary to be consistent with the compliance scenario under analysis. In addition, the utility should include, if material, sensitivity analyses on a range of reasonably possible regulatory futures for nitrogen oxides, sulfur oxides, and mercury to further inform the preferred portfolio selection.</p>  | <p>The Environmental Externalities discussion in Chapter 4 describes our process for addressing these costs.</p>   |

| Guideline Number | Description of Requirement  | Fulfillment of Requirement   |
|------------------|---|--|
| <b>c.</b>        | <p>TRIGGER POINT ANALYSIS: The utility should identify as least one CO<sub>2</sub> compliance “turning point” scenario which, if anticipated now, would lead to, or “trigger” the selection of a portfolio of resources that is substantially different from the preferred portfolio. The utility should develop a substitute portfolio appropriate for this trigger-point scenario and compare the substitute portfolio’s expected cost and risk performance to that of the preferred portfolio – under the base case and each of the above CO<sub>2</sub> compliance scenarios. The utility should provide its assessment of whether a CO<sub>2</sub> regulatory future that is equally or more stringent than the identified trigger point will be mandated.</p> | <p>The Environmental Externalities discussion in Chapter 4 describes our process for addressing these costs.</p> |
| <b>d.</b>        | <p>OREGON COMPLIANCE PORTFOLIO: If none of the above portfolios is consistent with Oregon energy policies (including state goals for reducing greenhouse gas emissions) as those policies are applied to the utility, the utility should construct the best cost/risk portfolio that achieves that consistency, present its cost and risk parameters, and compare it to those of the preferred and alternative portfolios.</p>  | <p>The Environmental Externalities discussion in Chapter 4 describes our process for addressing these costs.</p> |

## Appendix 2.1 Washington Public Utility Commission IRP Policies and Guidelines - WAC 480-90-238 Avista Natural Gas IRP Review

| Rule                     | Requirement   | Plan Citation  | Notes |
|--------------------------|---|--|-------|
| WAC 480-90-238(4)        | Work plan filed no later than 12 months before next IRP due date.   | Work plan submitted to the WUTC on December 30, 2008. See attachment to this Appendix 1.1  |       |
| WAC 480-90-238(4)        | Work plan outlines content of IRP.  | See workplan attached to this Appendix 1.1.  |       |
| WAC 480-90-238(4)        | Work plan outlines method for assessing potential resources. (See LRC analysis below)                                   | See Appendix 1.3   |       |
| WAC 480-90-238(5)        | Work plan outlines timing and extent of public participation.   | See Appendix 1.3   |       |
| WAC 480-90-238(4)        | Integrated resource plan submitted within two years of previous plan.   | IRP will be submitted on or before December 31, 2009 within 2 years of our previous plan submitted December 31, 2007   |       |
| WAC 480-90-238(5)        | Commission issues notice of public hearing after company files plan for review.   | TBD  |       |
| WAC 480-90-238(5)        | Commission holds public hearing.  | TBD  |       |
| WAC 480-90-238(2)(a)     | Plan describes mix of natural gas supply resources.   | See Chapter 5 on Supply Side Resources   |       |
| WAC 480-90-238(2)(a)     | Plan describes conservation supply.   | See Chapter 4 on Demand Side Resources   |       |
| WAC 480-90-238(2)(a)     | Plan addresses supply in terms of current and future needs of utility and ratepayers.                                   | See Chapter 5 on Supply Side Resources and Chapter 6 Integrated Resource Portfolio   |       |
| WAC 480-90-238(2)(a)&(b) | Plan uses lowest reasonable cost (LRC) analysis to select mix of resources.   | See Chapters 4 and 5 for Demand and Supply Side Resources along with Appendix 4.3 for detailed Demand Side Management programs. Chapter 6 details how Demand and Supply come together to select the least cost/best risk portfolio for ratepayers. |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers resource costs.  | See Chapters 4 and 5 for Demand and Supply Side Resources along with Appendix 4.3 for detailed Demand Side Management programs. Chapter 6 details how Demand and Supply come together to select the least cost/best risk portfolio for ratepayers. |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers market-volatility risks.   | See Chapter 5 on Supply Side Resources   |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers demand side uncertainties.   | See Chapter 3 Demand Forecasting   |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers resource effect on system operation.   | See Chapter 5 and Chapter 6  |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers risks imposed on ratepayers.   | See Chapter 5 procurement plan section. We seek to minimize but cannot eliminate price risk for our customers.   |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers public policies regarding resource preference adopted by Washington state or federal government. | See Chapter 3 demand scenarios   |       |
| WAC 480-90-238(2)(b)     | LRC analysis considers cost of risks associated with environmental effects including emissions of carbon dioxide.       | See Chapter 3 carbon cases used in Alternate Demand Scenarios and Appendix 4.2   |       |

## Appendix 2.1 Washington Public Utility Commission IRP Policies and Guidelines - WAC 480-90-238

## Avista Natural Gas IRP Review

| Rule                 | Requirement   | Plan Citation   | Notes |
|----------------------|---|---|-------|
| WAC 480-90-238(2)(b) | LRC analysis considers need for security of supply.   | See Chapter 5 on Supply Side Resources  |       |
| WAC 480-90-238(2)(c) | Plan defines conservation as any reduction in natural gas consumption that results from increases in the efficiency of energy use or distribution.  | See Chapter 4 on Demand Side Resources  |       |
| WAC 480-90-238(3)(a) | Plan includes a range of forecasts of future demand.  | See Chapter 3 on Demand Forecast  |       |
| WAC 480-90-238(3)(a) | Plan develops forecasts using methods that examine the effect of economic forces on the consumption of natural gas.   | See Chapter 3 on Demand Forecast  |       |
| WAC 480-90-238(3)(a) | Plan develops forecasts using methods that address changes in the number, type and efficiency of natural gas end-uses.  | See Chapter 3 on Demand Forecast  |       |
| WAC 480-90-238(3)(b) | Plan includes an assessment of commercially available conservation, including load management.  | See Chapter 4 on Demand Side Management including demand response section.  |       |
| WAC 480-90-238(3)(b) | Plan includes an assessment of currently employed and new policies and programs needed to obtain the conservation improvements.   | See Chapter 4 and Appendix 4.1  |       |
| WAC 480-90-238(3)(c) | Plan includes an assessment of conventional and commercially available nonconventional gas supplies.  | See Chapter 5 on Supply Side Resources  |       |
| WAC 480-90-238(3)(d) | Plan includes an assessment of opportunities for using company-owned or contracted storage.   | See Chapter 5 on Supply Side Resources  |       |
| WAC 480-90-238(3)(e) | Plan includes an assessment of pipeline transmission capability and reliability and opportunities for additional pipeline transmission resources.   | See Chapter 5 on Supply Side Resources  |       |
| WAC 480-90-238(3)(f) | Plan includes a comparative evaluation of the cost of natural gas purchasing strategies, storage options, delivery resources, and improvements in conservation using a consistent method to calculate cost-effectiveness. | See Chapter 5 on Supply Side Resources  |       |
| WAC 480-90-238(3)(g) | Plan includes at least a 10 year long-range planning horizon.   | Our plan is a comprehensive 20 year plan.   |       |
| WAC 480-90-238(3)(g) | Demand forecasts and resource evaluations are integrated into the long range plan for resource acquisition.   | Chapter 6 Integrated Resource Portfolio details how demand and supply come together to form the least cost/best risk portfolio. |       |
| WAC 480-90-238(3)(h) | Plan includes a two-year action plan that implements the long range plan.   | See Section 8 Action Plan   |       |
| WAC 480-90-238(3)(i) | Plan includes a progress report on the implementation of the previously filed plan.   | See Section 8 Action Plan   |       |
| WAC 480-90-238(5)    | Plan includes description of consultation with commission staff. (Description not required)   | See Section 1 Introduction  |       |
| WAC 480-90-238(5)    | Plan includes description of completion of work plan. (Description not required)  | See Appendix 1.3  |       |



## **APPENDIX 2.2**

### **COMMENTS AND RESPONSES TO 2009 DRAFT IRP**





## Appendix 2.2 Comments and Responses to 2009 DRAFT Integrated Resource Plan

The following table summarizes the significant comments on our DRAFT as submitted by TAC members and Avista's responses. The planning environment in this IRP cycle was especially challenging given some of the most challenging economic volatility seen in decades coupled with industry changing dynamics in natural gas production. We responded with a more robust, flexible demand forecasting methodology that captured a broader range of demand forecasts fully vetted with our TAC. This IRP produced significantly reduced forecasted demand scenarios (primarily due to significantly lower actual demand since our previous IRP) and no near term resource needs even in our most robust demand scenario. We appreciate the time and effort invested by all our TAC members throughout the IRP process. Many good suggestions have been made and we have incorporated those that enhance the document or we believe could materially change the outcome of this IRP. Recognizing implementation cost/benefit tradeoffs and best use of resources, some suggestions have been deferred for consideration in future IRPs.

| Document Reference <sup>1</sup> | Comment/Question  | Avista Response   |
|---------------------------------|---|---|
| 4.9                             | We are happy to see the increase of 25 percent in Washington and Idaho DSM targets, reducing demand by 2,193,338 therms in the first year (2010). We commend Avista for analyzing each measure separately for this plan. Even though it was more time consuming, it adds confidence to the results.   | We are committed to pursuing this aggressive goal recognizing significant challenges exist to overcome tough economic conditions. |
| 4.4                             | We prefer that an updated assessment of technical and achievable potential would have occurred for this IRP, but are glad to see plans to research and engage a conservation consultant to this analysis prior to the 2011 IRP. Since this current IRP is using a 2005 analysis for the base, it is timely and crucial to update the research for the next round. | An updated external assessment is planned for our next full IRP.  |

<sup>1</sup> All references are to the September 4<sup>th</sup> 2009 DRAFT IRP. NP means "not provided". Some referencing has subsequently changed with respect to the FINAL IRP.

| Document Reference <sup>1</sup> | Comment/Question  | Avista Response   |
|---------------------------------|---|---|
| 4.4                             | <p>Achievable potential is covered on page 4.4. We are concerned about the percentage of technical potential that is considered achievable in the North and South territories. In appendix 4.1, it states, “Avista’s achievable potential as a percentage of technical potential appears to be lower than other regional utilities”, and it explains a few reasons why it is different. We are not satisfied with the explanations. Cascade Natural Gas is using 75% achievable potential for natural gas. Analysis by the Energy Trust of Oregon shows up to 88%. We believe that Avista should consider in more detail why the larger gap between technical and achievable, and determine ways to close the gap. For example, is their technology penetration that may be underestimated? How is this overcome?</p> | <p>As stated in appendix 4.1, Avista acknowledges its achievable potential as a percentage of technical potential appears to be lower than other regional utilities. The methodologies employed by consultants can be quite different between utilities and cannot necessarily be comparable on an apples to apples basis. We have agreed to engage a third party consultant prior to our next IRP to improve analysis and development of new baselines for technical potential for us.</p> |
| 4.9                             | <p>Table 4.3 uses the terms acquirable and DSM goal, and it is not clear how these relate to technical versus achievable. We believe that the terms should be consistent if they are meant to be the same thing, or the terms should be clearly defined.</p>  | <p>We have replaced all instances of acquirable with achievable as they are synonymous. DSM goal is slightly different reflecting a phase in of achievable therm savings. Glossary definitions for Technical, Achievable, and DSM goal have been clarified.</p>   |
| 4.8                             | <p>There is a footnote on page 4.8 that accompanies a statement on carbon adders to the price forecast of natural gas. It says, “Adder reflects price impacts to comply with anticipated climate change legislation. Section Two – Demand Forecasts has detailed discussion on our modeling of climate change policy.” This discussion is not found in Section Two or anywhere in the base document. Mr. Rahn directed me to Appendix 3.6 and 3.7, where the carbon adder and carbon adder discussion is found. We suggest that some explanation is included in the base document, or it is clearer, where the information can be found.</p>  | <p>This was a drafting reference error and has been corrected to reference Appendix 3.6 and 3.7.</p>  |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>   | <b>Avista Response</b>   |
|---------------------------------------|---|--|
| 4.11                                  | <p>DSM sensitivities are included on page 4.11. There is an analysis of accelerated and delayed DSM. The accelerated DSM is important because of increased awareness of energy efficiency nationally, accompanied with increased tax credits and incentives. We understand that resource shortages are not expected for many years; therefore it is not imperative to take this sensitivity to the next level and analyze the cost advantages of accelerated DSM in a scenario. Yet, to the extent that resources may be needed in the future, we believe Avista should consider accelerated DSM in alternate scenarios. Avista should continue to carefully watch for signs of either DSM sensitivity occurring and for signs that the demand for new resources should trigger an analysis of an accelerated DSM scenario.</p> <p>Although somewhat covered in your scenarios, It would be helpful to clearly illustrate benchmarks in the following areas and how you've arrived at them:</p> <p>a) quantifying the impacts of policy change (fracking and \$ per ton carbon legislation)</p> | <p>Avista's DSM team monitors actual trends relative to forecast as part of overall program evaluation. We will include monitoring and comparisons to the two alternate sensitivities considering their possible impacts on supply resource needs should they become more imminent.</p>  |
| NP                                    | <p>b) recessionary demand (small commercial customers recovering at different rates)</p> <p>c) shale gas plays</p>  | <p>a) fracking was included in a TAC consensus estimate of broader drilling constraints potential cost adder of \$.30 (Drilling Constraints Sensitivity, Appendix 3.7). Carbon legislation impacts were captured in our two Carbon Mitigation sensitivities.</p>   |
| NP                                    | <p>d) currency valuation (US vs. Canada)</p>  | <p>b) for this IRP, we have not modeled demand at this level of granularity</p>  |
| NP                                    | <p>e) LNG Demand</p>  | <p>c) impacts of shale gas production are captured in the consultant price forecasts</p> <p>d) Our Canadian Imports Decline sensitivity (Appendix 3.7) considers a generalized escalated cost assumption to compete for higher priced imports whether it be from demand competition from oil sands, LNG exports, long term FX trends, or other price escalating factors.</p> |
| NP                                    |   | <p>e) impacts of LNG are captured in the consultant price forecasts</p>  |

| Document Reference <sup>1</sup> | Comment/Question   | Avista Response  |
|---------------------------------|--|--|
| NP                              | f) new pipeline infrastructure (impact of connectivity)  | g) impacts of pipeline infrastructure are captured in the consultant price forecasts   |
| 5.17                            | Under the “Supply Issues” section, you may include a timeline of when Avista estimates pertinent “Climate Change Policy” to occur.   | We have added the following to the section: “Our Expected Case incorporates 2015 policy implementation in accordance with the Western Climate Initiative”.   |
| 5.17                            | In the same “Supply Issues” section, you may wish to include the impact of currency exchanges under “Supply from Canada”. Fiscal spending will eventually have an impact on inflation, how do you expect this to impact natural gas imports? | Our Canadian Imports Decline sensitivity (Appendix 3.7) considers a generalized escalated cost assumption to compete for higher priced imports whether it be demand competition from oil sands, LNG exports, long term FX trends, or other price escalating factors. |
|                                 | When describing the “National pipeline infrastructure”, you may add a map of completed pipelines, pending pipelines, and a timeline of expected progress (given financial constraints) and impact on natural gas prices.                     | We were not able to find a suitable map for inclusion in this IRP prior to publication.  |
| NP                              | More detail and clear positions on the conclusions drawn regarding issues of uncertainty is always helpful.  | Comment noted.   |
| 1.2                             | “Avista uses the IRP process to develop two types of demand forecasts — annual average daily and peak day.”<br>For the next IRP, add the following measures: seasonal annual average and regional/service areas averages.                    | Text edited to read “develop two primary types of demand forecasts”. These demand profiles as summarized here are derived from detailed daily, regional demand forecasts.  |
| 1.3                             | Peak Day Demand — “Coincidental peak day, system-wide core demand . . .”<br>For the next IRP examine and include alternative definitions of peak demand.   | In this plan we included an alternate Coldest Day in 20 years sensitivity analysis to ascertain effect on demand and incorporated into a scenario for resource analysis (Appendices 3.6 and 3.7).  |
| 1.3                             | Figure 1.1 demand growth NET of DSM. Commission wants to see demand growth without DSM and then a discussion of how much of growth is being met by EE.   | Table added to Appendix showing gross demand, DSM savings, and Net Demand for Expected Case. Footnote added at 1.3 and 3.10 referencing the table.   |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>   | <b>Avista Response</b>  |
|---------------------------------------|---|---|
| 2.6                                   | <p>“We have also incorporated the Monte Carlo simulation module within SENDOUT® (formerly called VectorGas™), to simulate weather and price uncertainty.”</p> <p>For the next IRP, add demand uncertainty, resource availability uncertainty, and risk of non-performance.</p>  | <p>Demand, resource availability, and non-performance risks are important risks we consider outside of the SENDOUT model. The Monte Carlo simulation module in SENDOUT only has specific functionality around statistically modeling weather and price uncertainty which is what we are highlighting in this statement.</p>   |
| Figure 2.4                            | <p>This graph needs to cover at least 5 years, and 7 if possible. Otherwise the picture it presents is misleading.</p>  | <p>We were merely illustrating the price movement during the most recent IRP planning cycle. We have added additional years with a band highlighting the most recent planning cycle.</p>  |
| 2.8 – 2.9                             | <p>Whenever there is a statement of summary of approach, objectives and commitment, please list the measures, steps, actions or criteria to meet these objectives, example: IRP PLANNING STRATEGY.</p>  | <p>Comment noted.</p>   |
| 3.1                                   | <p>Demand Forecast Methodology</p> <p>The methodology is overly limited. It’s time to include additional methods to forecast demand. Demand for natural gas has always been complex and difficult to predict and is growing more so every day. Avista should make changes to this assessment in the next IRP. It should include other available approaches that could be applied and are within the capabilities of Avista. The following should be considered:</p> <ol style="list-style-type: none"> <li>1. Prediction markets;</li> <li>2. Systems approaches;</li> <li>3. Game theory; and</li> <li>4. Behavioral economics.</li> </ol> <p>Delphi approaches might also be very useful as well as certain forms of data mining. Techniques developed by Economic/Financial Anthropology and Sociology should also be evaluated.</p> | <p>We believe our methodology is sound, cost effective and adequate for forecasting demand but are open to evaluating alternative demand forecasting methodologies in future IRPs. This IRP’s methodology was presented to STAFF for feedback in early 2009 and disclosed in our annual update. It was developed to encompass a wide range of demand forecasts by focusing on key demand drivers and varying assumptions. Numerous demand drivers and assumptions were explored with significant input from TAC members during our TAC meeting process.</p> |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>   | <b>Avista Response</b>   |
|---------------------------------------|---|--|
| 3.2                                   | Demand Modeling Equation<br>Weather and simple price are not the only factors effecting customer use of natural gas. Environmental concerns, pressure from community groups (e.g., political, religious, etc.), ethnic background, socioeconomic status, urban/rural location, occupation, etc. also effect usage.  | The equations show the methodology and inputs used by the SENDOUT model, namely number of customers, weather and use per customer. We capture other considerations through use per customer coefficient adjustments as more fully explained later in Chapter 3 and in Appendix 3.6 & 3.7 which was discussed with STAFF in March 2009 and extensively vetted with our TAC throughout the summer.<br>Numbering added. |
| 3.2                                   | Number the "word equations" in these two tables so it's clear the second table is a detailed presentation of the first.   |  |
| 3.2                                   | Customer Forecasts<br>Need to look at factors related to customers' choices about energy uses and the types of energy to use. These are not alone economic decisions. See above for other methods that could be applied to meet this goal.  | We believe our methodology is sound and adequate for forecasting customer growth but are open to evaluating alternative demand forecasting methodologies in future IRPs.   |
| 3.3                                   | "Forecasting customer growth is an inexact science so it is important to consider alternative forecasts. Two alternative forecasts were developed for consideration in this IRP. During the last 25 years, customer growth during five-year periods has ranged between one-half and one-and-a-half times the 25-year average customer growth rate. Since both patterns have been observed, Avista has created low and high customer growth alternatives with these parameters."<br>This is wholly extrapolation based. Results need to be checked and assessed using other methods. | The alternative forecasts are reflective of and derived from our actual historical growth patterns seen over various periods. These forecasts develop a range of possible customer forecast outcomes that compares reasonably with detailed independent consultant population, household, employment and business growth forecasts we obtain and consider when preparing our forecasts (Appendix 3.1).               |

| Document Reference <sup>1</sup> | Comment/Question   | Avista Response   |
|---------------------------------|--|---|
| 3.4                             | <p>“The first step in developing demand coefficients was gathering daily historical gas flow data for all of our city gates. Three years of data were gathered, segregated by service territory/temperature zone and then by month.”</p> <p>For reliable statistical analysis at least 5 years of data should be used. Three years is simply too small a sample unless we were to use techniques specifically for small samples, which are difficult to use and risky.</p> | <p>We performed extensive analysis on historical demand and development of predictive coefficients as part of our 2007 Action Plan (page 8.3, Demand Forecasting, second item). Our coefficients are derived from daily demand data representing over 90 data points for each monthly coefficient per sub region that derives a baseline use per customer (over 8000 data points total). These were checked through backcasting against actual demand in the most recent year. Older data has risks of diluting the most recent customer usage habits, DSM efforts, new customers, etc.</p> |
| 3.4 and Figure 3.3              | <p>“We then applied linear regression to the data to develop a linear relationship of usage to HDD.”</p> <p>This is obviously not a linear relationship. Non-linear regression would be best to use, but since that is complex and difficult to apply, I suggest using log-linear lines fitted either by trial and error, or just by eye.</p>  | <p>Figure 3.3 shows twelve sets of data designated by color for each MONTHLY coefficient. Linear regression on these individual data sets produces very high <math>R^2</math> in excess of .9 supporting a strong linear relationship (Appendix 3.3). The graphic was instructive in our TAC meeting when we discussed in detail our monthly coefficient development but we agree the graphic is confusing here and is removed.</p>   |
| 3.5                             | <p>“One inherent drawback to this methodology is the lack of sufficient data points to develop a strong linear relationship. More years of data can help, but the older data becomes less and less relevant to current demand relationships.”</p> <p>This is the strongest reason to find a nonlinear (if still using statistical approaches) alternative here.</p>  | <p>Our challenge with consumption patterns in extreme temperatures is collecting sufficient, current data to determine a sufficiently predictive relationship. We are exploring using confidence intervals to quantify probabilities of consumption patterns under extreme temperature conditions for our next IRP.</p>   |



| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>   | <b>Avista Response</b>  |
|---------------------------------------|---|---|
| 5.8                                   | <p>“Determining the appropriate level of firm transportation is a complex evaluation of many factors, including the projected number of firm customers and their expected annual and peak day demand, opportunities for future pipeline or storage expansions, and relative costs between pipelines and their upstream supplies. It is important to maintain an appropriate time cushion to allow for required lead times for securing new capacity. Also, the ability to release capacity offsets the cost of holding underutilized capacity.”</p> <p>A full transportation capacity needs study should be performed every 5 years or so to verify the levels and mix of pipeline capacity contracted for and its cost. When was the last such study performed by Avista? If not within the last 5 years, it should be completed as part of this IRP or the next IRP. Without a study, how has risk to meet demand been mitigated?</p> | <p>Our IRP analyses demand and the preferred resources to serve it. Transportation needs and resources are part of this analysis. This IRP indicates no near term resource needs for any of the range of demand forecasts modeled. Where existing capacity is not available for future needs, we utilize estimates for pipeline expansions as commissioning formal pipeline cost studies apply only to specific paths, are costly to perform, have limited shelf life, and are not binding commitments.</p> |
| 5.13                                  | <p>“In our modeling, we utilized available cost and other information to develop more generic pipeline resource alternatives rather than specifically modeling the various segments.”</p> <p>Specifically, what pipeline capacity modeling approach(es) was employed?</p>   | <p>The region’s specific proposed pipelines do not provide full path deliverability to our service territories. In our model we input transport resources that assume full path deliverability while considering cost and other characteristics of the region’s proposed specific pipelines.</p>  |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>  | <b>Avista Response</b>   |
|---------------------------------------|--|--|
| 5.13                                  | <p>“To accurately assess costs and location feasibility of potential expansion scenarios requires detailed engineering studies by the pipelines. These studies can be expensive and of limited shelf life for projects that might be developed well into the future. Consequently, we employ estimates derived from our knowledge of historical costs, reasonable price escalations, and site specific issues that may impact a specific scenario. We combine this knowledge with past information from the pipelines to develop a reasonable basis for our transportation analysis.”</p> <p>See above comment on the need for a full and complete transportation needs and costs study every 5 years or so.</p> | <p>Our IRP serves as a transportation needs study which indicates no near term needs. Because of this, we are not advocating engaging a detailed cost study.</p>   |
| 6.1                                   | <p>This chapter is too long primarily because it repeats many items and data from previous chapters. Please reduce this repetitiveness, use references more and less repeated explanations. Most importantly emphasize the integration process. How does SENDOUT examine and compare supply-side and demand-side resources on a comparable basis, if not a totally identical basis?</p>  | <p>We have separated the information into two chapters encompassing our expected case and alternate scenarios/portfolios/stochastic analysis.</p>  |
| 6.2 (Figure 6.1)                      | <p>General comment – make sure figures are brought in at high enough resolution to be clear.</p>   | <p>Acknowledged. Figure 6.1 presents challenges as it is an image extracted out of the SENDOUT software in bitmap format, a low resolution format. We have added a larger version of the figure at Appendix 6.5.</p> |
| 6.29                                  | <p>Place the tables in Appendix 6.9 somewhere around here and explain the choice among the portfolios clearly and concisely. Once completed it should be clear to the reader why the portfolio chosen was the best price, least risk selection in terms of Avista's criteria and the IRP guidelines. The cost criteria must be NPVRR, per the IRP guidelines. Similarly, portfolios not selected should be clearly and concisely explained so as to make it clear why they were not selected.</p>  | <p>Summary information added to a new chapter indicating portfolios examined, portfolio selection, and NPVRR criteria used.</p>  |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>                                      | <b>Avista Response</b>  |
|---------------------------------------|--|---|
| Appendix – general comment            | Make sure all pages are numbered                             | Page numbers added.   |
| Appendix 3.7                          | How Avista's budget constraints would limit DSM acquisition? | <p>Budget constraints aren't necessarily the source of the limitation on Avista's acquisition of DSM resources. However, the results of the SENDOUT model do not incorporate the aggregate infrastructure costs associated with major year-to-year changes in DSM infrastructure and strategy. Thus, when SENDOUT identifies the need for a <u>major</u> shift in the direction of our DSM resource acquisition, it must then be filtered through an implementation planning process that takes these previously unidentified costs into account. The result is a plan which will meet the long-term resource acquisition objectives identified by SENDOUT without unduly accelerating infrastructure costs.</p> <p>Examples of the improvements to the raw SENDOUT results might include the phasing in or out of incentives based upon market considerations, acceleration or deferral of certain programs to allow for coordination with non-Avista stakeholders (manufacturers, ETO, regional or national initiatives), shaping the ramp-up of acquisition to avoid inducing market shortages and increases in retail prices and constraining year-to-year increases in Avista DSM infrastructure to avoid increasing administrative or productivity costs due to excessively rapid growth.</p> |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>  | <b>Avista Response</b>  |
|---------------------------------------|--|---|
| Appendix 6.2                          | Projected Long-Term Cost of Capital -- Avista Utilities for Net Present Value Analysis<br>Why is Avista using a cost of capital rate different from its authorized (current) cost of capital by OPUC for its NPVRR analysis? Is this an error?   | There is no error. Consistent with past IRP's we utilize a blended rate reflecting all three jurisdictions using the most recent rates at the time of initiating our analysis.  |
| Appendix 6.9                          | Move most if not all of Appendix 6.9 into the body of the IRP document. Label these tables as NPVRR if that is what they are, per the guidelines requirement. If these are not NPVRR calculations, please correct the table to reflect such.   | Summary information added to a new chapter indicating portfolios examined, portfolio selection, and NPVRR criteria used.  |
| Appendix 6.9                          | How is the diversity of a portfolio valued? Avista should consider developing a portfolio matrix with the NPVRR, ranking of diversity, ranking of risk and whatever else the company will inevitably subjectively use to choose a portfolio.   | Each portfolio has varying assumptions around price, customer counts, weather, resource availability, etc. Portfolios are then compared and ranked based on the NPVRR as detailed in Appendix 6.9 and now summarized in a new chapter as per the response to the comment at document reference 6.1 above. Also, appendix 3.6 and 3.7 includes detailed descriptions of the assumptions of each portfolio. |
| 4.11                                  | <u>DSM accelerated sensitivities</u> are limited to Tax credits. There are other factors that can incite customers to pursue DSM measures such as higher commodity prices, high demand, weather, and revenue incentive mechanisms. Please include and discuss all factors that affect this scenario. | This was a specific TAC recommended scenario to address the potential impacts of then recently passed tax credits. We considered a host of use per customer adjustments including price elasticity and weather in our other sensitivities and scenarios analysis (Chapter 3 & Appendix 3.6, 3.7)  |

| Document Reference <sup>1</sup> | Comment/Question   | Avista Response   |
|---------------------------------|--|---|
| 4.11                            | <p><u>DSM Delayed</u> Please explain the specific budget constraints influence customer incentives. Does the absence of a regulatory incentive mechanism such as decoupling or public purpose funding present a conflict for the company to promote energy efficiency and conservation?</p>  | <p>Avista is committed to budgeting for the acquisition of cost-effective DSM resources. This can be a challenging era when rapid growth in DSM acquisition may be called for. It is our intent to be responsibly responsive to the changing DSM resource environment. This may include tempering our year-to-year response in consideration of the potential impacts upon infrastructure cost, coordination with other stakeholders and impacts upon retail markets for energy-efficiency goods and services.</p> <p>The opportunity for Avista to obtain full fixed cost recovery on measures implemented through the DSM program removes adverse shareholder impact upon increasing acquisition through the DSM portfolio. The Company continues to monitor mechanisms which provide for fixed cost recovery for decreases in usage.</p> |
| 4.9                             | <p><u>Table 4.3:</u> The cumulative goal in the North Division increases from approximately 2.2 million therms in CY 2010 to 54.7 million therms in 2029, i.e. 27 times while it increases in the South Division by approximately 15 times. Given that Avista's independent study to identify potential energy savings was based on Oregon service territories and then extrapolated the methodology to the North Division, how did Avista base its projections for much higher savings in the North Division?</p> | <p>North Division includes a significant phase in whereas the South Division uses a modest phase in (Figures 4.4, 4.5). Using the Cumulative Potential results in a generally comparable relationship of approximately 17 and 14 times for North and South Divisions, respectively. Also, the colder temperature of the North Division inherently facilitates increased therm savings for weather sensitive measures.</p>   |

| <b>Document Reference<sup>1</sup></b> | <b>Comment/Question</b>  | <b>Avista Response</b>  |
|---------------------------------------|--|---|
| Appendix 4.2                          | <p>Please explain why measures with the same description are listed multiple times. Also explain why the savings are different.</p> <p>Several measures as Duct sealing (#21), high efficiency water heater (#50), Tankless Water Heaters (#66) show very significant technical savings. How does Avista plan to identify and take steps to increase the acquirable savings since these measures could achieve significant results?</p>  | <p>A column was omitted in error from the published table which delineates customer type such as single family residential, multifamily residential, mobile home, etc. The table has been updated to include the customer type information.</p> <p>Appendix 4.1 discusses the errors encountered with technical potential in our most recent external study. An updated external assessment is planned for our next full IRP.</p> |
| Action Plan 8.5                       | <p>With regard to monitoring commodity, storage and supply resources, has the economy rebounding sooner rather than later been taken into consideration in the associated results?</p>   | <p>Yes. Our high growth scenario considers a robust economic recovery while recognizing significant supply capacity exists from previous dramatic production cuts.</p>  |
| Action Plan 8.7                       | <p>Avista included analysis of realistic alternative world situations in which Avista may have to operate during the next 20 years, particularly in light of current, new and proposed state, federal and Canadian energy policies and the ongoing evolution of North American and world natural gas, oil and coal markets, in its action plan as required in the acknowledgement of its last IRP. The need of additional action items for this IRP has not been determined at this point.</p> | <p>We cannot address potential additional recommended action items until they are known.</p>  |

| Document Reference <sup>1</sup> | Comment/Question   | Avista Response   |
|---------------------------------|--|---|
| 4.7                             | <p>What is the logic behind the adjustment for non-residential program duplication on page 4.7 in Table 4.2? The description in the text says it is an adjustment for site-specific programs and the measures accepted in SENDOUT, but the non-residential program number in the table is only 75,601. Please explain.</p> | <p>Table 4.2 summarizes the achievable potential by customer type (residential and non-residential). For non-residential, individual prescriptive measures are entered into SENDOUT but the customized nature of site specific acquisition requires estimation. The 811,920 therms (for 2010) is the estimated total gross technical potential for site specific bundled programs which <b>includes</b> certain prescriptive measures included in the bundle. The estimated technical potential for the prescriptive measures (on a standalone basis) included in the 810,920 therm estimate is 685,440 therms which is conceptually already captured in the technical and achievable potential for the individual prescriptive measures entered into SENDOUT and therefore needs to be netted out to avoid double counting. The net amount of 126,480 therms is the estimated net non-residential, non-prescriptive therm savings, essentially the highly customized measures which are not able to be standardized and input into SENDOUT.</p> <p>The 75,601 Dth represents the achievable potential of the individual non-residential prescriptive measures that were entered, tested and selected in SENDOUT.</p> |

## **APPENDIX 3.1**

### **CUSTOMER FORECASTS**





## APPENDIX 3.1 – CUSTOMER FORECASTS

### OVERVIEW

Avista presented their 2009 Natural Gas Demand Forecast to the Technical Advisory Committee (TAC) in April 2009. What follows in narrative is the process of preparing the base customer growth forecast. The first step is a framework forecast of the national economy, followed by regional economic forecasts consistent with the national outlook. The employment and population forecasts are the key drivers for the natural gas customer forecast.

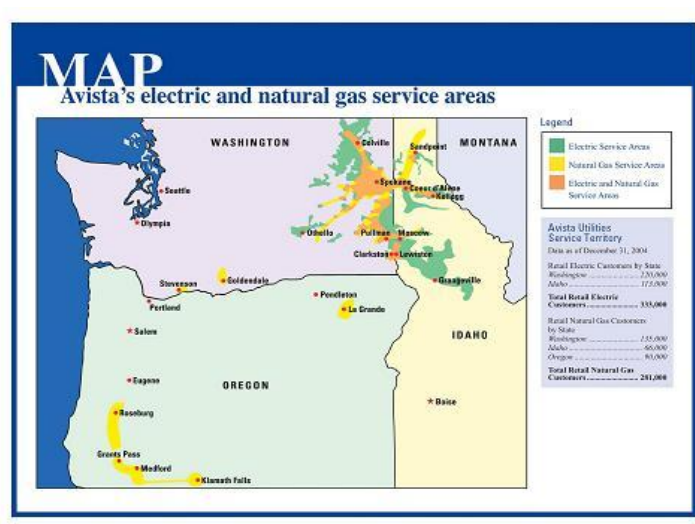
### NATIONAL ECONOMIC OUTLOOK

Avista has contracted for national economic forecasts with Global Insight, Inc. for over two decades. The Spring 2008 twenty-five year long term forecast was used as the basis for the 2009 effort; the Spring 2009 county forecast update took into account the depth of the current recession but was largely unchanged after the anticipated economic recovery. The following narrative has Avista remarks and Global Insight forecasts (used with permission) which are consistent with the presentation at the TAC in April 2009, with a focus on the near term national outlook.

The U.S. Gross Domestic Product is expected to rebound to levels in 2010 to the 2.5 to 3.0 percent range after the severe recession in 2008 and 2009. Longer term the rate settles in at 2.6 percent.

### REGIONAL ECONOMIC OUTLOOK

Avista serves natural gas in eastern Washington, northern Idaho, and in portions of five counties in Oregon. The principal county in Washington is Spokane, while in Idaho there are two counties; Kootenai and Bonner are barometers of service area growth. Kootenai County includes Coeur d'Alene, Post Falls, Hayden and a host of smaller municipalities and Bonner County is anchored by Sandpoint. The primary cities in Spokane County are the City of Spokane, City of Spokane Valley and Liberty Lake. In Oregon, the counties (principal city) of Jackson (Medford), Josephine (Grants Pass), Douglas (Roseburg), Klamath (Klamath Falls) and Union (La Grande) round out the service territory. The map below shows the breadth of the service area.



Global Insight, Inc. has been providing county-level forecasts to Avista for several years. These forecasts are consistent with and driven by their national forecast.

The economic concepts provided are forecast forward for 30 years. We report below forecast data ending in the year 2030, the twenty-year horizon IRP horizon.

Overall, the results of the economic forecasts suggest the following impacts on Avista’s customer growth: Near term the weakness in construction will be mirrored with slow customer growth, while longer term, underlying employment and population growth will drive customer growth.

The following table indicates a listing of 21 counties served with natural gas by Avista. We purchased economic forecasts for the 15 principal counties.

| <b>Table of Counties Served (All or Portions)</b> |              |               |
|---|--------------|---------------|
| <b>Washington</b>                                 | <b>Idaho</b> | <b>Oregon</b> |
| Adams*  | Benewah      | Douglas       |
| Asotin  | Bonner       | Jackson       |
| Franklin*   | Boundary     | Josephine     |
| Grant*  | Latah        | Klamath       |
| Klickitat*  | Nez Perce    | Union         |
| Lincoln*  | Shosone      |               |
| Skamania*   |              |               |
| Spokane   |              |               |
| Stevens   |              |               |
| Whitman   |              |               |

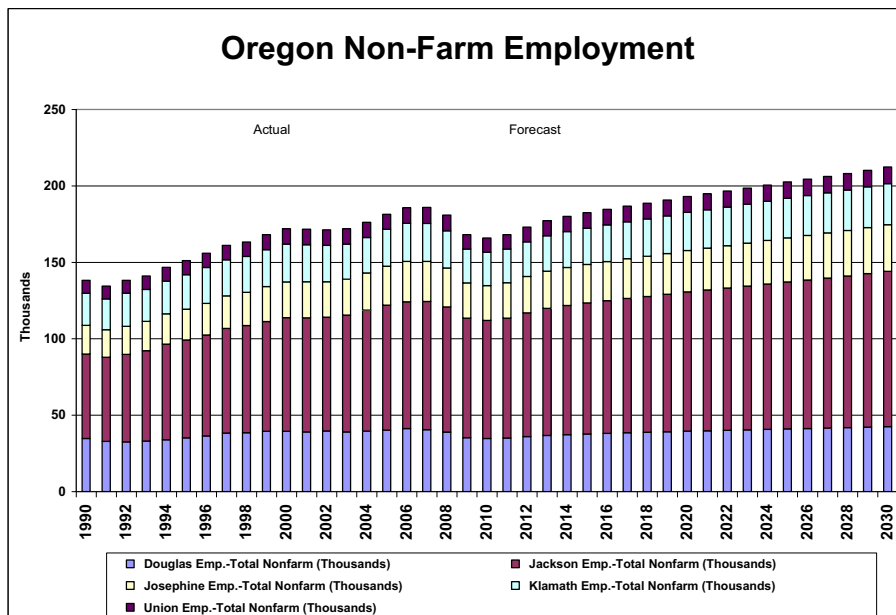
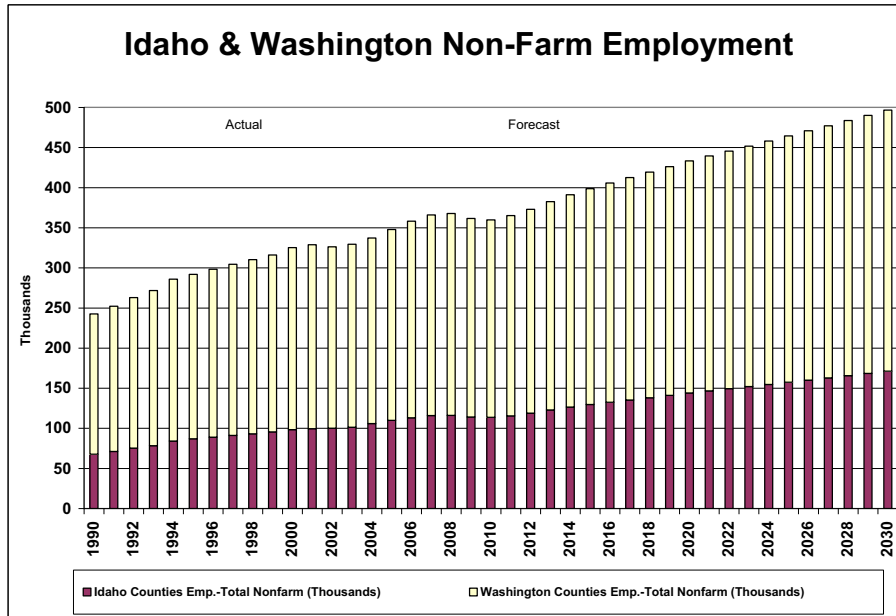
\*Did not purchase economic data, few customers served

The charts that follow are the actual employment, population, population age 65 and over, number of households and personal income forecasts used to produce the natural gas customer forecasts by state, by customer class (residential, commercial and industrial) and by rate schedule (firm – small, medium and large-sized customers).

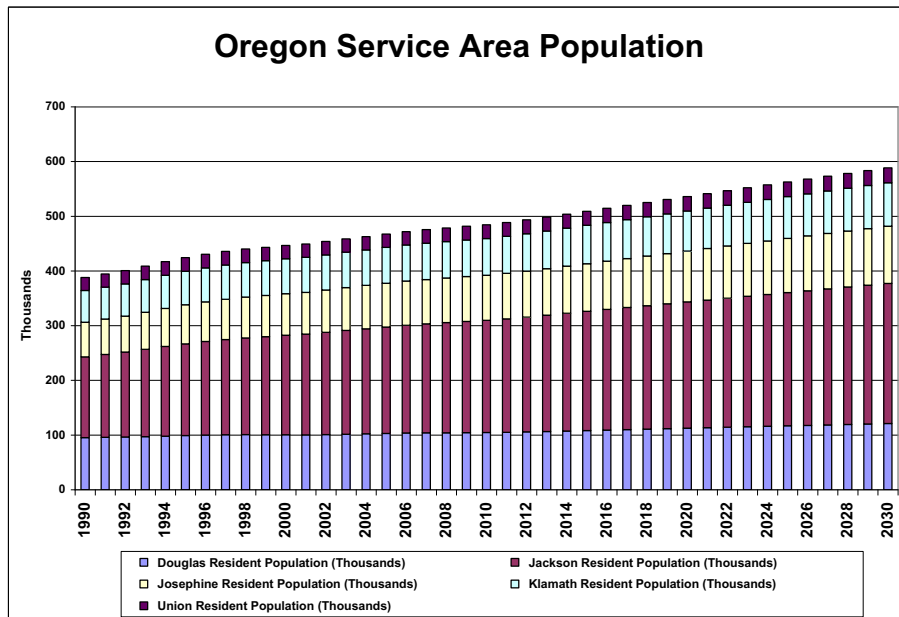
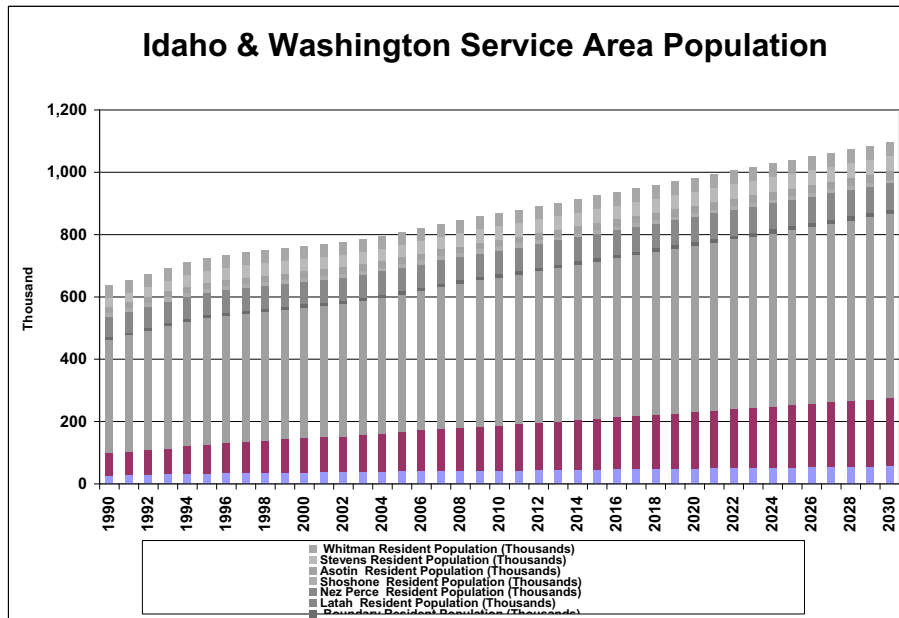
Although the forecasts are prepared in detail by county, the charts aggregate the data by State.

The first pair of charts is Non-Farm Employment. During the last decade, fairly consistent growth in jobs was observed except during recession periods in 2000-01 and at the present time.

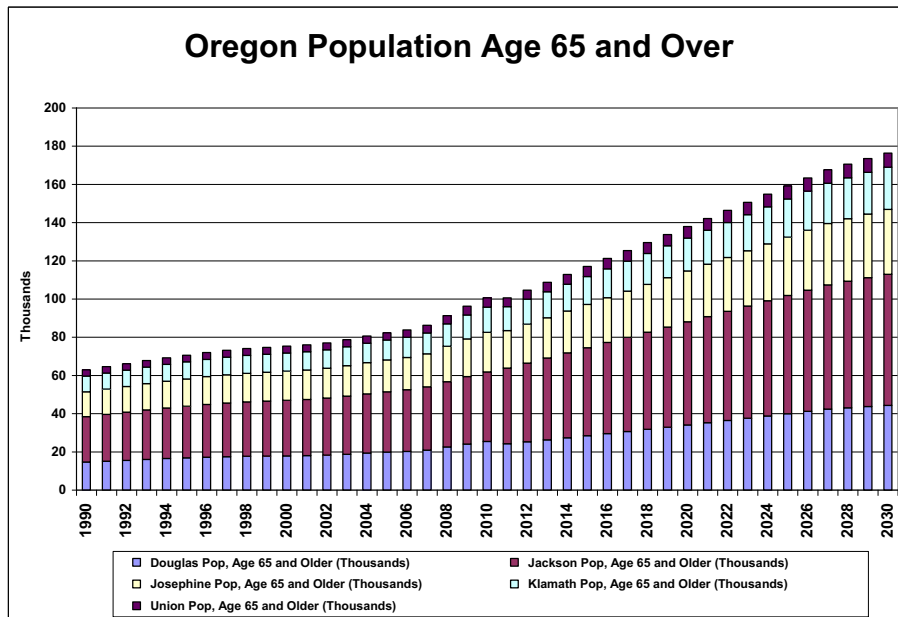
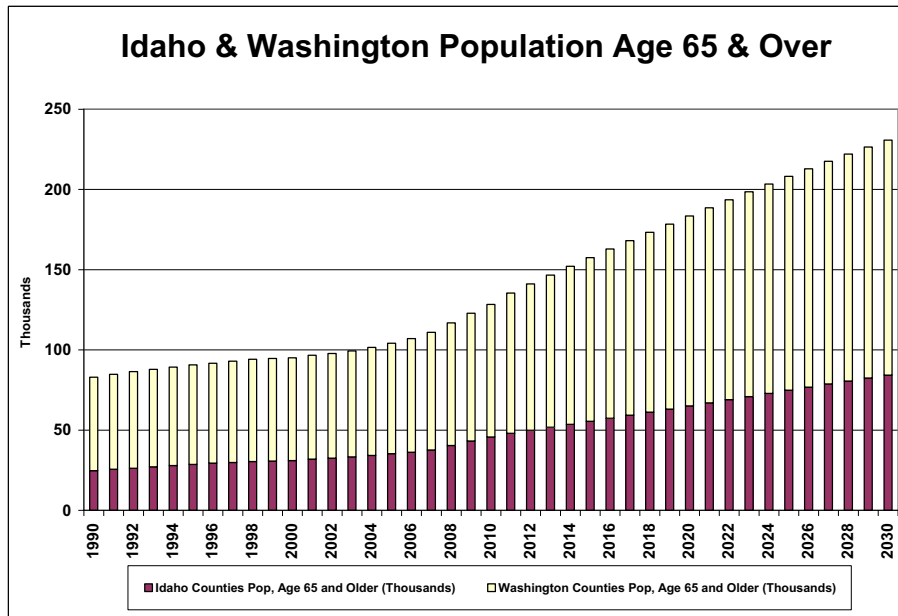
The twenty year average compounded growth rate in jobs for Idaho Counties was 2.6 percent from 1990-2010, and is forecast to be 2.1 percent for the period 2010-2030. Washington Counties were 1.7 percent from 1990-2010, and is forecast to be 1.4 percent for the period 2010-2030. And Oregon Counties were 0.9 percent from 1990-2010, and is forecast to be 1.2 percent for the period 2010-2030.



Next is resident population. The twenty year average compounded growth rate in population for Idaho Counties was 2.2 percent from 1990-2010, and is forecast to be 1.5 percent for the period 2010-2030. Washington Counties were 1.3 percent from 1990-2010, and is forecast to be 1.0 percent for the period 2010-2030. And Oregon Counties were 1.1 percent from 1990-2010, and is forecast to be 1.0 percent for the period 2010-2030.

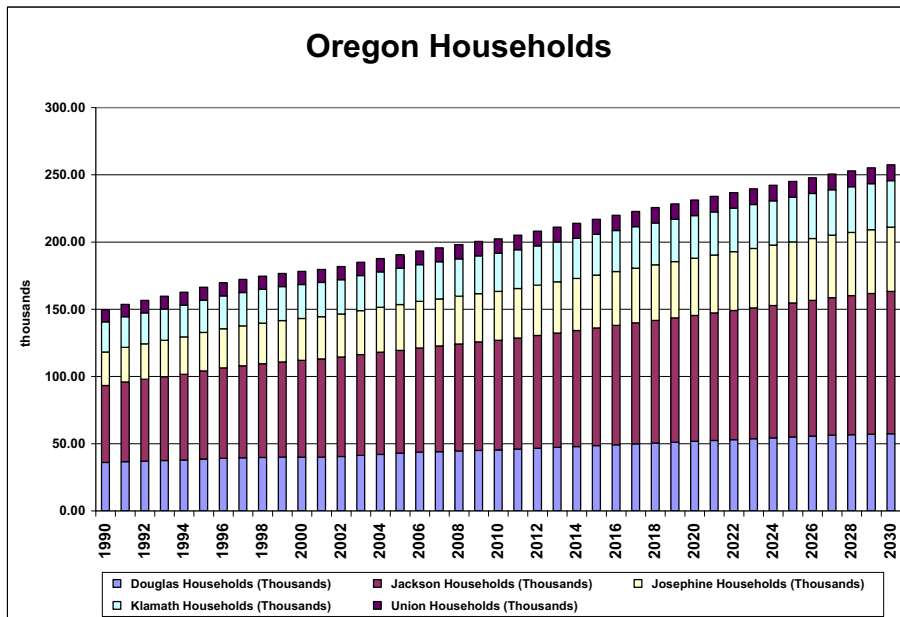
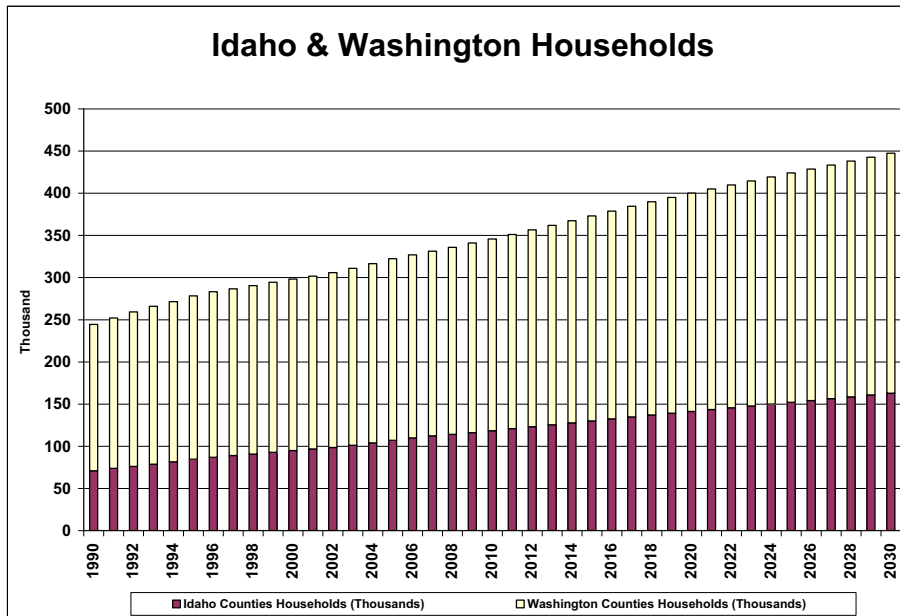


The next pair of charts is persons 65 years and over. The twenty year average compounded growth rate in persons 65 and over for Idaho Counties was 3.1 percent from 1990-2010, and is forecast to be 3.1 percent for the period 2010-2030. Washington Counties were 1.8 percent from 1990-2010, and is forecast to be 2.9 percent for the period 2010-2030. And Oregon Counties were 2.4 percent from 1990-2010, and is forecast to be 2.8 percent for the period 2010-2030.



Appendix 3.1 – Customer Forecasts

The next economic variable used in the preparation of Avista’s forecast is number of resident households in the service area. The household growth rate for Idaho Counties was 2.6 percent from 1990-2010, and is forecast to be 1.6 percent for the period 2010-2030. Washington Counties were 1.4 percent from 1990-2010, and is forecast to be 1.1 percent for the period 2010-2030. And Oregon Counties were 1.5 percent from 1990-2010, and is forecast to be 1.2 percent for the period 2010-2030.



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## REFERENCE CASE FORECASTS OF CUSTOMERS SERVED

Reference case customer forecasts for residential customers are consistent with our economic forecasts. The relationship has been changing over the last decade, and the forecasts take into account the most recent trends. As shown on the next figure, the number of residential customers per household grew rapidly between 1997 and 2001, while it has slowed during the present economic downturn. About half of the growth between 1997 and 2001 was due to fuel switching of existing homes from other heating sources to natural gas. Although fuel switching continues to occur, today it represents only 15 percent of customer additions.

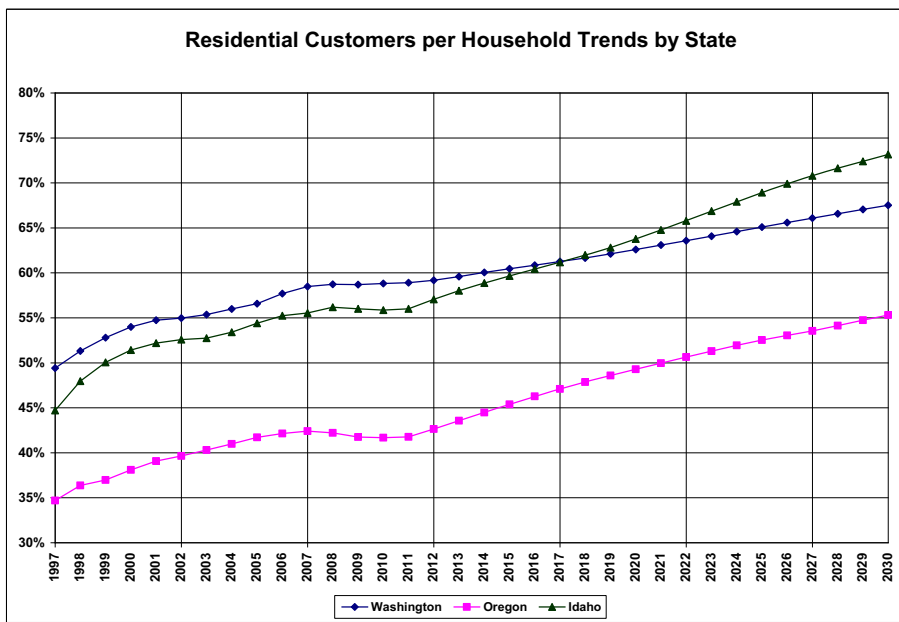
To produce the customer forecast, we look at recent trends in housing construction and the likelihood those homes will be served with natural gas. For example, in Washington, the number of single family homes being constructed has declined, with apartment dwellings taking a larger market share. Multi-family housing has traditionally been served with electricity only, limiting the number of available dwellings for natural gas service.

However, in the areas outside of the urban core of Spokane, including the rest of Washington, much of Idaho and Oregon, housing construction activity has maintained very high levels of single family homes, whether detached-style homes on individual lots or attached-style homes, like duplexes, townhomes, or condominiums. This market is traditionally served with natural gas water and space heat, and many of these homes now are being built with natural gas clothes dryers, gas ranges and ovens and natural gas fire places.

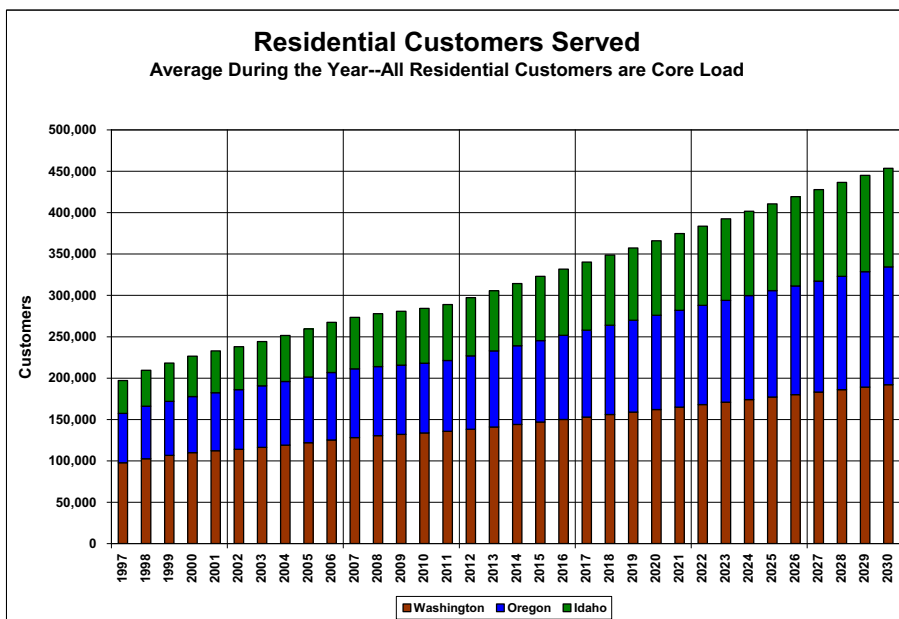
Because growth management laws are in place in all of Avista's natural gas service areas, we assume these construction trends in the urban growth areas will be served with natural gas, and do not anticipate any switching to electricity. We have an effort under way to encourage multi-family builders, who typically are building apartments for rental purposes, to include natural gas appliances, but this forecast does not assume this effort will lead to a change in construction practices. We will continue to monitor activity in the multi-family housing segment.

The forecast assumes that the trends of the last five years continue into the future, adjusted for the sharp building cycle presently under way and based on the household forecasts provided by Global Insight. The next chart shows the number of residential customers per household. The reason this ratio is increasing in the forecast period is because the ratio of homes being added is higher than the current ratio. This is largely driven by the assumption of nearly 100 percent of new homes having at least one natural gas service. Also, outside of the Medford and Spokane metropolitan areas, the multi-family construction market is very small. The only exception would be in Pullman and Moscow where growth in university enrollments is leading to apartment construction activity in those special areas. To a lesser extent, La Grande, Klamath Falls, and Ashland are seeing student growth-driven apartment construction, but to a small extent.



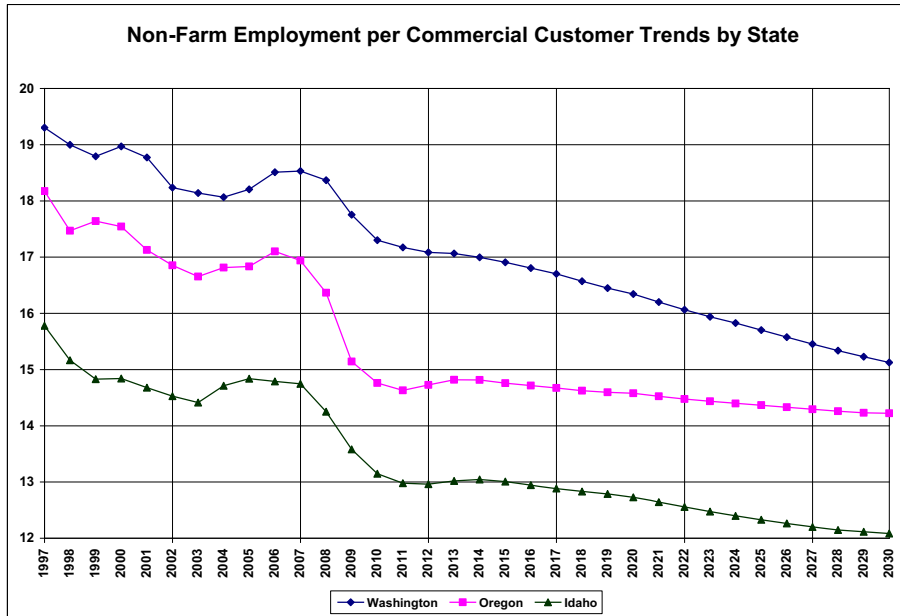


The residential customer forecast is the product of the customers-per-household forecast and the household forecast from Global Insight.

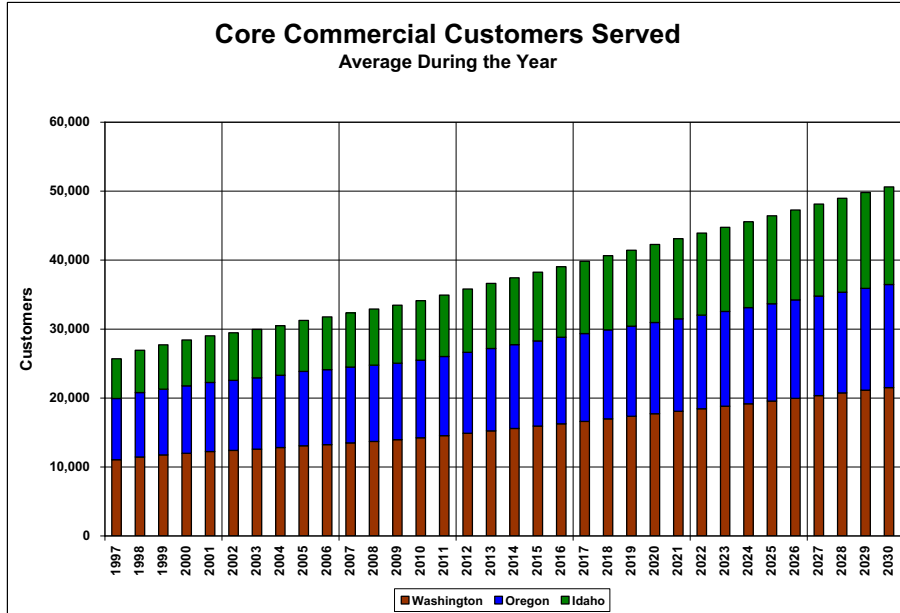


Core commercial customers served are based on job forecasts for each county, as well as the number of residential customers. The figure below shows ratio of non-farm workers per commercial customer. The previous ten years show declines in numbers of workers early in the period, followed by a buildup until recently. This build up is due to an increase in the number of big-box retail stores, which have moved from the very large metro areas into the smaller metro areas served by Avista. We believe that build out is largely complete. We do not anticipate new large mall-type complexes will be built in to any great extent. Therefore, in a few more years we expect the number of workers will again begin to decline as smaller shops and strip-mall developments fill into the neighborhood developments. We have taken into account the known shopping areas that have been either permitted or have a high probability of being built in the near term forecast. As

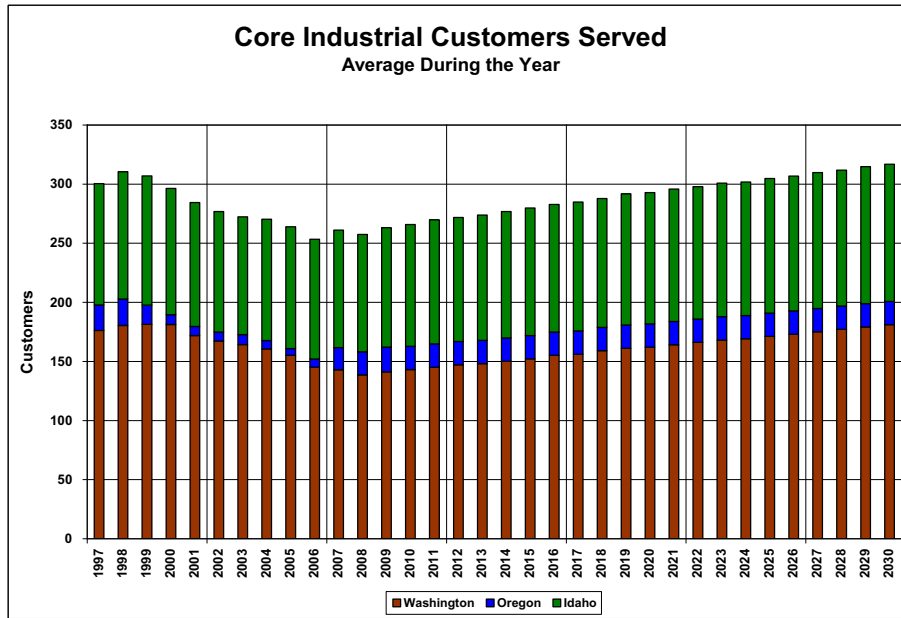
shown in the chart, although declines are forecast, they are very modest and reflect the particular characteristics of the existing mix of commercial developments in each state.



The commercial customer forecast is based on job forecasts multiplied times the forecasted ratio of workers per customer as described above.



Core industrial customers served are based on manufacturing job forecasts for each county. The number of manufacturing workers is expected to be growing slowly over the forecast period, leading to little change in the number of core firm industrial customers.



## **APPENDIX 3.2**

### **CUSTOMER FORECASTS DATA**



Appendix 3.2 - Customer Forecast - Number by Region  
Expected Case

| Month  | WA/ID Res |        | WA/ID Com |         | WA/ID Firm Ind |       | MFR Res |        | MFR Com |        | Medford Firm Ind |       | MFR Total |       | ROSBurg ROS |     | ROSBurg Firm Ind |        | ROSBurg Total |        | Klamath Falls KLA Res |       | Klamath Falls KLA Firm Ind |       | KLA Total |     | La Grande LGD Res |        | La Grande LGD Firm Ind |        | LGD Total |       |        |
|--------|-----------|--------|-----------|---------|----------------|-------|---------|--------|---------|--------|------------------|-------|-----------|-------|-------------|-----|------------------|--------|---------------|--------|-----------------------|-------|----------------------------|-------|-----------|-----|-------------------|--------|------------------------|--------|-----------|-------|--------|
|        | Res       | Com    | Res       | Com     | Res            | Com   | Res     | Com    | Res     | Com    | Res              | Com   | Res       | Com   | Res         | Com | Res              | Com    | Res           | Com    | Res                   | Com   | Res                        | Com   | Res       | Com | Res               | Com    | Res                    | Com    | Res       | Com   |        |
| Nov-09 | 198,391   | 22,419 | 244       | 221,054 | 50,414         | 6,436 | 10      | 56,860 | 2       | 15,217 | 13,863           | 1,623 | 15,491    | 6,465 | 885         | 5   | 7,355            | 13,075 | 2,140         | 15,217 | 13,863                | 1,623 | 15,491                     | 6,465 | 885       | 5   | 7,355             | 13,075 | 2,140                  | 15,217 | 13,863    | 1,623 | 15,491 |
| Dec-09 | 199,080   | 22,487 | 245       | 221,812 | 50,685         | 6,469 | 10      | 57,164 | 2       | 15,286 | 14,007           | 1,639 | 15,651    | 6,508 | 914         | 5   | 7,423            | 13,139 | 2,145         | 15,286 | 14,007                | 1,639 | 15,651                     | 6,508 | 914       | 5   | 7,423             | 13,139 | 2,145                  | 15,286 | 14,007    | 1,639 | 15,651 |
| Jan-10 | 199,523   | 22,676 | 242       | 222,441 | 50,982         | 6,497 | 10      | 57,489 | 2       | 15,345 | 14,092           | 1,658 | 15,755    | 6,575 | 903         | 1   | 7,479            | 13,190 | 2,152         | 15,345 | 14,092                | 1,658 | 15,755                     | 6,575 | 903       | 1   | 7,479             | 13,190 | 2,152                  | 15,345 | 14,092    | 1,658 | 15,755 |
| Feb-10 | 199,531   | 22,685 | 244       | 222,460 | 50,882         | 6,518 | 11      | 57,411 | 2       | 15,363 | 14,120           | 1,686 | 15,811    | 6,559 | 902         | 1   | 7,462            | 13,209 | 2,153         | 15,363 | 14,120                | 1,686 | 15,811                     | 6,559 | 902       | 1   | 7,462             | 13,209 | 2,153                  | 15,363 | 14,120    | 1,686 | 15,811 |
| Mar-10 | 199,433   | 22,687 | 242       | 222,362 | 50,788         | 6,482 | 10      | 57,280 | 2       | 15,391 | 14,067           | 1,686 | 15,758    | 6,518 | 903         | 1   | 7,422            | 13,191 | 2,198         | 15,391 | 14,067                | 1,686 | 15,758                     | 6,518 | 903       | 1   | 7,422             | 13,191 | 2,198                  | 15,391 | 14,067    | 1,686 | 15,758 |
| Apr-10 | 198,981   | 22,859 | 248       | 222,088 | 51,015         | 6,529 | 10      | 57,554 | 2       | 15,368 | 14,048           | 1,661 | 15,714    | 6,493 | 892         | 1   | 7,386            | 13,198 | 2,168         | 15,368 | 14,048                | 1,661 | 15,714                     | 6,493 | 892       | 1   | 7,386             | 13,198 | 2,168                  | 15,368 | 14,048    | 1,661 | 15,714 |
| May-10 | 198,853   | 22,862 | 248       | 221,963 | 50,853         | 6,520 | 10      | 57,383 | 2       | 15,334 | 13,983           | 1,644 | 15,632    | 6,464 | 892         | 1   | 7,354            | 13,165 | 2,169         | 15,334 | 13,983                | 1,644 | 15,632                     | 6,464 | 892       | 1   | 7,354             | 13,165 | 2,169                  | 15,334 | 13,983    | 1,644 | 15,632 |
| Jun-10 | 198,659   | 22,926 | 244       | 221,829 | 50,690         | 6,526 | 10      | 57,226 | 2       | 15,225 | 13,863           | 1,638 | 15,506    | 6,450 | 884         | 1   | 7,335            | 13,065 | 2,164         | 15,225 | 13,863                | 1,638 | 15,506                     | 6,450 | 884       | 1   | 7,335             | 13,065 | 2,164                  | 15,225 | 13,863    | 1,638 | 15,506 |
| Jul-10 | 199,204   | 22,948 | 247       | 222,399 | 50,630         | 6,476 | 10      | 57,120 | 2       | 15,220 | 13,803           | 1,638 | 15,446    | 6,376 | 890         | 1   | 7,287            | 13,042 | 2,176         | 15,220 | 13,803                | 1,638 | 15,446                     | 6,376 | 890       | 1   | 7,287             | 13,042 | 2,176                  | 15,220 | 13,803    | 1,638 | 15,446 |
| Aug-10 | 199,177   | 22,932 | 248       | 222,357 | 50,434         | 6,480 | 10      | 56,920 | 2       | 15,203 | 13,726           | 1,635 | 15,446    | 6,376 | 890         | 1   | 7,287            | 13,024 | 2,166         | 15,203 | 13,726                | 1,635 | 15,446                     | 6,376 | 890       | 1   | 7,287             | 13,024 | 2,166                  | 15,203 | 13,726    | 1,635 | 15,446 |
| Sep-10 | 199,855   | 22,935 | 248       | 223,035 | 50,353         | 6,474 | 10      | 56,837 | 2       | 15,124 | 13,748           | 1,640 | 15,393    | 6,348 | 889         | 10  | 7,247            | 13,035 | 2,166         | 15,124 | 13,748                | 1,640 | 15,393                     | 6,348 | 889       | 10  | 7,247             | 13,035 | 2,166                  | 15,393 | 13,748    | 1,640 | 15,393 |
| Oct-10 | 200,460   | 23,000 | 248       | 223,708 | 50,542         | 6,480 | 10      | 57,032 | 2       | 15,269 | 13,883           | 1,651 | 15,539    | 6,439 | 894         | 7   | 7,340            | 13,094 | 2,173         | 15,269 | 13,883                | 1,651 | 15,539                     | 6,439 | 894       | 7   | 7,340             | 13,094 | 2,173                  | 15,539 | 13,883    | 1,651 | 15,539 |
| Nov-10 | 201,401   | 22,955 | 248       | 224,604 | 51,014         | 6,536 | 10      | 57,560 | 2       | 15,427 | 14,013           | 1,673 | 15,851    | 6,490 | 890         | 5   | 7,385            | 13,225 | 2,200         | 15,427 | 14,013                | 1,673 | 15,851                     | 6,490 | 890       | 5   | 7,385             | 13,225 | 2,200                  | 15,851 | 14,013    | 1,673 | 15,851 |
| Dec-10 | 202,090   | 23,023 | 249       | 225,362 | 51,285         | 6,569 | 10      | 57,864 | 2       | 15,476 | 14,157           | 1,689 | 15,921    | 6,533 | 919         | 1   | 7,453            | 13,289 | 2,205         | 15,476 | 14,157                | 1,689 | 15,921                     | 6,533 | 919       | 1   | 7,453             | 13,289 | 2,205                  | 15,921 | 14,157    | 1,689 | 15,921 |
| Jan-11 | 202,744   | 23,237 | 244       | 226,225 | 51,682         | 6,602 | 10      | 58,294 | 2       | 15,567 | 14,242           | 1,725 | 16,028    | 6,609 | 912         | 1   | 7,529            | 13,359 | 2,225         | 15,567 | 14,242                | 1,725 | 16,028                     | 6,609 | 912       | 1   | 7,529             | 13,359 | 2,225                  | 16,028 | 14,242    | 1,725 | 16,028 |
| Feb-11 | 202,752   | 23,246 | 248       | 226,246 | 51,582         | 6,623 | 11      | 58,285 | 2       | 15,613 | 14,217           | 1,753 | 16,072    | 6,609 | 912         | 1   | 7,482            | 13,341 | 2,224         | 15,613 | 14,217                | 1,753 | 16,072                     | 6,609 | 912       | 1   | 7,482             | 13,341 | 2,224                  | 16,072 | 14,217    | 1,753 | 16,072 |
| Mar-11 | 202,654   | 23,248 | 246       | 226,148 | 51,488         | 6,587 | 10      | 58,085 | 2       | 15,640 | 14,248           | 1,728 | 16,028    | 6,543 | 902         | 1   | 7,446            | 13,341 | 2,224         | 15,640 | 14,248                | 1,728 | 16,028                     | 6,543 | 902       | 1   | 7,446             | 13,341 | 2,224                  | 16,028 | 14,248    | 1,728 | 16,028 |
| Apr-11 | 202,202   | 23,420 | 252       | 225,874 | 51,815         | 6,634 | 10      | 58,459 | 2       | 15,640 | 14,248           | 1,728 | 16,028    | 6,543 | 902         | 1   | 7,446            | 13,341 | 2,224         | 15,640 | 14,248                | 1,728 | 16,028                     | 6,543 | 902       | 1   | 7,446             | 13,341 | 2,224                  | 16,028 | 14,248    | 1,728 | 16,028 |
| May-11 | 201,880   | 23,487 | 248       | 225,615 | 51,490         | 6,625 | 10      | 58,288 | 2       | 15,606 | 14,183           | 1,711 | 15,989    | 6,511 | 902         | 1   | 7,414            | 13,363 | 2,241         | 15,606 | 14,183                | 1,711 | 15,989                     | 6,511 | 902       | 1   | 7,414             | 13,363 | 2,241                  | 16,028 | 14,183    | 1,711 | 15,989 |
| Jun-11 | 202,925   | 23,509 | 251       | 226,685 | 51,530         | 6,585 | 10      | 58,125 | 2       | 15,497 | 14,063           | 1,705 | 15,921    | 6,485 | 894         | 1   | 7,395            | 13,242 | 2,248         | 15,497 | 14,063                | 1,705 | 15,921                     | 6,485 | 894       | 1   | 7,395             | 13,242 | 2,248                  | 16,028 | 14,063    | 1,705 | 15,921 |
| Jul-11 | 202,898   | 23,493 | 252       | 226,643 | 51,334         | 6,581 | 10      | 57,925 | 2       | 15,472 | 13,926           | 1,702 | 15,851    | 6,460 | 902         | 1   | 7,327            | 13,242 | 2,248         | 15,472 | 13,926                | 1,702 | 15,851                     | 6,460 | 902       | 1   | 7,327             | 13,242 | 2,248                  | 16,028 | 13,926    | 1,702 | 15,851 |
| Aug-11 | 203,576   | 23,496 | 249       | 227,321 | 51,253         | 6,579 | 10      | 57,842 | 2       | 15,472 | 13,926           | 1,702 | 15,851    | 6,460 | 902         | 1   | 7,327            | 13,155 | 2,239         | 15,472 | 13,926                | 1,702 | 15,851                     | 6,460 | 902       | 1   | 7,327             | 13,155 | 2,239                  | 16,028 | 13,926    | 1,702 | 15,851 |
| Sep-11 | 204,181   | 23,561 | 252       | 228,890 | 51,542         | 6,585 | 10      | 58,137 | 2       | 15,591 | 14,133           | 1,718 | 15,989    | 6,489 | 904         | 7   | 7,400            | 13,344 | 2,245         | 15,591 | 14,133                | 1,718 | 15,989                     | 6,489 | 904       | 7   | 7,400             | 13,344 | 2,245                  | 16,028 | 14,133    | 1,718 | 15,989 |
| Oct-11 | 205,122   | 23,516 | 252       | 229,648 | 52,014         | 6,641 | 10      | 58,665 | 2       | 15,749 | 14,263           | 1,740 | 16,168    | 6,540 | 900         | 5   | 7,445            | 13,475 | 2,272         | 15,749 | 14,263                | 1,740 | 16,168                     | 6,540 | 900       | 5   | 7,445             | 13,475 | 2,272                  | 16,028 | 14,263    | 1,740 | 16,168 |
| Nov-11 | 205,811   | 23,584 | 246       | 231,940 | 53,554         | 6,674 | 10      | 58,969 | 2       | 15,818 | 14,407           | 1,756 | 16,282    | 6,583 | 929         | 1   | 7,513            | 13,539 | 2,277         | 15,818 | 14,407                | 1,756 | 16,282                     | 6,583 | 929       | 1   | 7,513             | 13,539 | 2,277                  | 16,028 | 14,407    | 1,756 | 16,282 |
| Dec-11 | 207,862   | 23,843 | 246       | 231,962 | 53,554         | 6,713 | 10      | 59,276 | 2       | 16,008 | 14,574           | 1,791 | 16,428    | 6,673 | 923         | 1   | 7,601            | 14,110 | 2,296         | 16,008 | 14,574                | 1,791 | 16,428                     | 6,673 | 923       | 1   | 7,601             | 14,110 | 2,296                  | 16,028 | 14,574    | 1,791 | 16,428 |
| Jan-12 | 207,860   | 23,852 | 250       | 231,962 | 53,450         | 6,734 | 11      | 59,195 | 2       | 16,456 | 14,603           | 1,820 | 16,534    | 6,673 | 923         | 1   | 7,601            | 14,110 | 2,296         | 16,456 | 14,603                | 1,820 | 16,534                     | 6,673 | 923       | 1   | 7,601             | 14,110 | 2,296                  | 16,028 | 14,603    | 1,820 | 16,534 |
| Feb-12 | 207,759   | 24,031 | 248       | 231,861 | 53,353         | 6,697 | 10      | 59,060 | 2       | 16,485 | 14,580           | 1,820 | 16,534    | 6,673 | 923         | 1   | 7,601            | 14,110 | 2,296         | 16,485 | 14,580                | 1,820 | 16,534                     | 6,673 | 923       | 1   | 7,601             | 14,110 | 2,296                  | 16,028 | 14,580    | 1,820 | 16,534 |
| Mar-12 | 207,296   | 24,031 | 254       | 231,581 | 53,691         | 6,745 | 10      | 60,447 | 2       | 16,449 | 14,514           | 1,777 | 16,380    | 6,653 | 912         | 1   | 7,566            | 14,171 | 2,312         | 16,449 | 14,514                | 1,777 | 16,380                     | 6,653 | 912       | 1   | 7,566             | 14,171 | 2,312                  | 16,028 | 14,514    | 1,777 | 16,380 |
| Apr-12 | 207,165   | 24,034 | 254       | 231,452 | 53,524         | 6,736 | 10      | 60,270 | 2       | 16,449 | 14,514           | 1,777 | 16,380    | 6,653 | 912         | 1   | 7,566            | 14,171 | 2,312         | 16,449 | 14,514                | 1,777 | 16,380                     | 6,653 | 912       | 1   | 7,566             | 14,171 | 2,312                  | 16,028 | 14,514    | 1,777 | 16,380 |
| May-12 | 206,966   | 24,099 | 250       | 231,315 | 53,355         | 6,742 | 10      | 60,072 | 2       | 16,329 | 14,391           | 1,771 | 16,166    | 6,610 | 904         | 1   | 7,515            | 14,024 | 2,308         | 16,329 | 14,391                | 1,771 | 16,166                     | 6,610 | 904       | 1   | 7,515             | 14,024 | 2,308                  | 16,028 | 14,391    | 1,771 | 16,166 |
| Jun-12 | 208,037   | 24,122 | 253       | 232,412 | 53,396         | 6,695 | 10      | 60,101 | 2       | 16,329 | 14,391           | 1,771 | 16,166    | 6,610 | 904         | 1   | 7,515            | 14,006 | 2,320         | 16,329 | 14,391                | 1,771 | 16,166                     | 6,610 | 904       | 1   | 7,515             | 14,006 | 2,320                  | 16,028 | 14,391    | 1,771 | 16,166 |
| Jul-12 | 208,010   | 24,106 | 253       | 232,369 | 53,193         | 6,691 | 10      | 59,894 | 2       | 16,311 | 14,251           | 1,767 | 16,102    | 6,598 | 912         | 1   | 7,421            | 13,999 | 2,310         | 16,311 | 14,251                | 1,767 | 16,102                     | 6,598 | 912       | 1   | 7,421             | 13,999 | 2,310                  | 16,028 | 14,251    | 1,767 | 16,102 |
| Aug-12 | 209,705   | 24,109 | 251       | 233,064 | 53,109         | 6,689 | 10      | 59,808 | 2       | 16,311 | 14,251           | 1,767 | 16,102    | 6,598 | 912         | 1   | 7,421            | 13,914 | 2,311         | 16,311 | 14,251                | 1,767 | 16,102                     | 6,598 | 912       | 1   | 7,421             | 13,914 | 2,311                  | 16,028 | 14,251    | 1,767 | 16,102 |
| Sep-12 | 209,325   | 24,175 | 254       | 233,754 | 53,408         | 6,695 | 10      | 60,114 | 2       | 16,433 | 14,462           | 1,784 | 16,251    | 6,599 | 914         | 7   | 7,520            | 1      |               |        |                       |       |                            |       |           |     |                   |        |                        |        |           |       |        |

Appendix 3.2 - Customer Forecast - Number by Region  
 Expanded Case

|        | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | Medford Firm Ind | MFR Total | ROS Res | ROS Com | Roseburg Firm Ind | ROS Total | KLA Res | KLA Com | KLA Firm Ind | KLA Total | LGD Res | LGD Com | La Grande Firm Ind | LGD Total |
|--------|-----------|-----------|----------------|-------------|---------|---------|------------------|-----------|---------|---------|-------------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------------|-----------|
| Nov-15 | 226,571   | 25,968    | 263            | 252,802     | 59,881  | 7,038   | 10               | 66,928    | 16,587  | 2,539   | 2                 | 19,128    | 15,704  | 1,925   | 5            | 6,982     | 930     | 5       | 7,916              |           |
| Dec-15 | 227,332   | 26,044    | 263            | 253,639     | 60,193  | 7,073   | 10               | 67,275    | 16,666  | 2,545   | 2                 | 19,212    | 15,862  | 1,942   | 5            | 7,028     | 930     | 5       | 7,988              |           |
| Jan-16 | 229,342   | 26,266    | 257            | 255,864     | 61,590  | 7,086   | 10               | 68,686    | 17,191  | 2,546   | 2                 | 19,739    | 16,012  | 1,941   | 5            | 7,184     | 948     | 1       | 8,133              |           |
| Feb-16 | 229,351   | 26,276    | 261            | 255,888     | 61,471  | 7,108   | 11               | 68,590    | 17,215  | 2,545   | 2                 | 19,762    | 16,044  | 1,973   | 5            | 7,182     | 947     | 1       | 8,115              |           |
| Mar-16 | 229,240   | 26,279    | 259            | 255,777     | 61,359  | 7,070   | 10               | 68,439    | 17,192  | 2,597   | 2                 | 19,791    | 15,984  | 1,973   | 5            | 7,122     | 948     | 1       | 8,072              |           |
| Apr-16 | 228,728   | 26,473    | 265            | 255,467     | 61,749  | 7,110   | 10               | 68,879    | 17,265  | 2,563   | 2                 | 19,831    | 16,019  | 1,945   | 5            | 7,099     | 937     | 1       | 8,033              |           |
| May-16 | 228,584   | 26,476    | 265            | 255,325     | 61,556  | 7,110   | 10               | 68,676    | 17,220  | 2,554   | 2                 | 19,871    | 15,946  | 1,926   | 5            | 7,071     | 937     | 1       | 7,998              |           |
| Jun-16 | 228,364   | 26,549    | 261            | 255,174     | 61,361  | 7,117   | 10               | 68,488    | 17,086  | 2,569   | 2                 | 19,647    | 15,811  | 1,919   | 5            | 7,067     | 937     | 1       | 7,978              |           |
| Jul-16 | 229,546   | 26,574    | 264            | 256,384     | 61,409  | 7,067   | 10               | 68,487    | 17,064  | 2,552   | 2                 | 19,639    | 15,744  | 1,919   | 5            | 7,067     | 937     | 1       | 7,978              |           |
| Aug-16 | 229,516   | 26,556    | 264            | 256,336     | 61,176  | 7,063   | 10               | 68,249    | 17,055  | 2,561   | 2                 | 19,618    | 15,657  | 1,915   | 5            | 7,078     | 937     | 1       | 7,978              |           |
| Sep-16 | 230,283   | 26,559    | 265            | 257,104     | 61,079  | 7,061   | 10               | 68,150    | 16,952  | 2,562   | 2                 | 19,516    | 15,682  | 1,921   | 5            | 7,088     | 934     | 10      | 7,983              |           |
| Oct-16 | 230,967   | 26,632    | 265            | 257,865     | 61,423  | 7,067   | 10               | 68,501    | 17,196  | 2,569   | 2                 | 19,767    | 15,890  | 1,933   | 5            | 7,128     | 937     | 7       | 7,983              |           |
| Nov-16 | 232,032   | 26,658    | 266            | 258,778     | 61,986  | 7,128   | 10               | 69,123    | 17,365  | 2,600   | 2                 | 19,966    | 16,036  | 1,958   | 5            | 7,199     | 935     | 5       | 8,032              |           |
| Dec-16 | 232,811   | 26,658    | 266            | 259,736     | 62,309  | 7,163   | 10               | 69,482    | 17,447  | 2,605   | 2                 | 20,055    | 16,198  | 1,976   | 5            | 7,179     | 935     | 5       | 8,105              |           |
| Jan-17 | 234,735   | 26,871    | 259            | 261,864     | 63,572  | 7,170   | 10               | 70,752    | 17,961  | 2,605   | 2                 | 20,568    | 16,344  | 1,975   | 5            | 7,324     | 928     | 5       | 8,232              |           |
| Feb-17 | 234,744   | 26,881    | 263            | 261,888     | 63,449  | 7,193   | 11               | 70,652    | 17,982  | 2,604   | 2                 | 20,593    | 16,376  | 2,007   | 5            | 7,327     | 952     | 1       | 8,232              |           |
| Mar-17 | 234,630   | 26,884    | 261            | 261,775     | 63,333  | 7,154   | 10               | 70,497    | 17,962  | 2,658   | 2                 | 20,622    | 16,316  | 2,007   | 5            | 7,327     | 953     | 1       | 8,188              |           |
| Apr-17 | 234,107   | 27,083    | 267            | 261,457     | 63,735  | 7,205   | 10               | 70,950    | 18,039  | 2,623   | 2                 | 20,664    | 16,351  | 1,978   | 5            | 7,334     | 942     | 1       | 8,149              |           |
| May-17 | 233,959   | 27,086    | 267            | 261,312     | 63,536  | 7,195   | 10               | 70,741    | 17,992  | 2,624   | 2                 | 20,618    | 16,277  | 1,959   | 5            | 7,326     | 942     | 1       | 8,149              |           |
| Jun-17 | 233,734   | 27,160    | 263            | 261,157     | 63,336  | 7,201   | 10               | 70,547    | 17,852  | 2,618   | 2                 | 20,472    | 16,139  | 1,952   | 5            | 7,326     | 942     | 1       | 8,093              |           |
| Jul-17 | 234,944   | 27,186    | 266            | 262,396     | 63,385  | 7,151   | 10               | 70,546    | 17,829  | 2,632   | 2                 | 20,463    | 16,070  | 1,952   | 5            | 7,326     | 942     | 1       | 8,018              |           |
| Aug-17 | 234,913   | 27,167    | 267            | 262,347     | 63,144  | 7,147   | 10               | 70,301    | 17,819  | 2,621   | 2                 | 20,442    | 15,982  | 1,948   | 5            | 7,335     | 942     | 1       | 7,991              |           |
| Sep-17 | 235,698   | 27,171    | 264            | 263,132     | 63,044  | 7,145   | 10               | 70,199    | 17,712  | 2,622   | 2                 | 20,336    | 16,007  | 1,954   | 5            | 7,366     | 939     | 10      | 7,995              |           |
| Oct-17 | 236,398   | 27,246    | 267            | 263,911     | 63,400  | 7,151   | 10               | 70,561    | 17,966  | 2,629   | 2                 | 20,597    | 16,219  | 1,967   | 5            | 7,416     | 944     | 7       | 8,097              |           |
| Nov-17 | 237,488   | 27,194    | 267            | 264,949     | 63,980  | 7,248   | 10               | 71,202    | 18,143  | 2,660   | 2                 | 20,805    | 16,368  | 1,992   | 5            | 7,502     | 940     | 5       | 8,147              |           |
| Dec-17 | 238,285   | 27,272    | 268            | 265,826     | 64,314  | 7,254   | 10               | 71,572    | 18,229  | 2,666   | 2                 | 20,897    | 16,534  | 2,010   | 5            | 7,549     | 970     | 5       | 8,221              |           |
| Jan-18 | 240,226   | 27,497    | 262            | 267,985     | 65,443  | 7,354   | 10               | 72,707    | 18,731  | 2,653   | 2                 | 21,386    | 16,676  | 2,008   | 5            | 7,689     | 958     | 1       | 8,267              |           |
| Feb-18 | 240,236   | 27,507    | 266            | 268,009     | 65,317  | 7,277   | 11               | 72,605    | 18,758  | 2,652   | 2                 | 21,411    | 16,709  | 2,041   | 5            | 7,755     | 957     | 1       | 8,348              |           |
| Mar-18 | 240,120   | 27,510    | 264            | 267,893     | 65,198  | 7,237   | 10               | 72,445    | 18,732  | 2,707   | 2                 | 21,441    | 16,647  | 2,041   | 5            | 7,853     | 957     | 1       | 8,348              |           |
| Apr-18 | 239,432   | 27,713    | 270            | 267,597     | 65,612  | 7,289   | 10               | 72,911    | 18,812  | 2,671   | 2                 | 21,485    | 16,683  | 2,011   | 5            | 7,900     | 957     | 1       | 8,264              |           |
| May-18 | 239,203   | 27,717    | 270            | 267,419     | 65,407  | 7,279   | 10               | 72,696    | 18,763  | 2,672   | 2                 | 21,437    | 16,607  | 1,982   | 5            | 7,856     | 947     | 1       | 8,228              |           |
| Jun-18 | 240,409   | 27,800    | 269            | 268,528     | 65,200  | 7,286   | 10               | 72,496    | 18,617  | 2,666   | 2                 | 21,276    | 16,467  | 1,985   | 5            | 7,856     | 947     | 1       | 8,208              |           |
| Jul-18 | 240,441   | 27,819    | 269            | 268,528     | 65,251  | 7,235   | 10               | 72,496    | 18,593  | 2,680   | 2                 | 21,276    | 16,396  | 1,985   | 5            | 7,856     | 947     | 1       | 8,131              |           |
| Aug-18 | 240,409   | 27,800    | 270            | 268,528     | 65,003  | 7,231   | 10               | 72,244    | 18,584  | 2,668   | 2                 | 21,254    | 16,366  | 1,981   | 5            | 7,856     | 945     | 1       | 8,104              |           |
| Sep-18 | 241,212   | 27,810    | 267            | 269,282     | 64,900  | 7,229   | 10               | 72,139    | 18,471  | 2,670   | 2                 | 21,143    | 16,332  | 1,987   | 5            | 7,856     | 944     | 7       | 8,108              |           |
| Oct-18 | 241,929   | 27,880    | 270            | 270,079     | 65,266  | 7,235   | 10               | 72,511    | 18,737  | 2,677   | 2                 | 21,415    | 16,549  | 2,000   | 5            | 7,953     | 949     | 7       | 8,212              |           |
| Nov-18 | 243,044   | 27,927    | 271            | 271,141     | 65,864  | 7,297   | 10               | 73,171    | 18,921  | 2,709   | 2                 | 21,632    | 16,701  | 2,025   | 5            | 8,131     | 945     | 5       | 8,263              |           |
| Dec-18 | 243,860   | 27,907    | 271            | 272,039     | 66,207  | 7,333   | 10               | 73,550    | 19,010  | 2,715   | 2                 | 21,727    | 16,869  | 2,044   | 5            | 8,219     | 975     | 5       | 8,337              |           |
| Jan-19 | 245,719   | 28,122    | 265            | 274,107     | 67,205  | 7,333   | 10               | 74,548    | 19,501  | 2,700   | 2                 | 22,008    | 17,008  | 2,044   | 5            | 8,319     | 963     | 1       | 8,484              |           |
| Feb-19 | 245,729   | 28,133    | 268            | 274,132     | 67,075  | 7,356   | 11               | 74,442    | 19,529  | 2,699   | 2                 | 22,230    | 17,042  | 2,071   | 5            | 8,319     | 962     | 1       | 8,465              |           |
| Mar-19 | 245,610   | 28,136    | 268            | 274,013     | 66,953  | 7,316   | 10               | 74,279    | 19,503  | 2,755   | 2                 | 22,260    | 16,978  | 2,074   | 5            | 8,319     | 963     | 1       | 8,479              |           |
| Apr-19 | 245,062   | 28,344    | 274            | 273,680     | 67,378  | 7,368   | 10               | 74,756    | 19,586  | 2,719   | 2                 | 22,307    | 17,015  | 2,045   | 5            | 8,319     | 952     | 1       | 8,279              |           |
| May-19 | 244,907   | 28,347    | 274            | 273,367     | 67,167  | 7,358   | 10               | 74,535    | 19,535  | 2,720   | 2                 | 22,257    | 16,938  | 2,025   | 5            | 8,319     | 952     | 1       | 8,279              |           |
| Jun-19 | 244,672   | 28,425    | 270            | 273,367     | 66,955  | 7,365   | 10               | 74,330    | 19,383  | 2,714   | 2                 | 22,099    | 16,794  | 2,018   | 5            | 8,319     | 943     | 1       | 8,222              |           |
| Jul-19 | 245,938   | 28,452    | 273            | 274,663     | 67,007  | 7,314   | 10               | 74,331    | 19,358  | 2,728   | 2                 | 22,088    | 16,723  | 2,018   | 5            | 8,319     | 943     | 1       | 8,245              |           |
| Aug-19 | 245,906   | 28,432    | 274            | 274,612     | 66,752  | 7,309   | 10               | 74,072    | 19,348  | 2,716   | 2                 | 22,066    | 16,631  | 2,014   | 5            | 8,319     | 952     | 1       | 8,217              |           |
| Sep-19 | 246,727   | 28,436    | 271            | 275,434     | 66,647  | 7,307   | 10               | 73,964    | 19,231  | 2,717   | 2                 | 21,950    | 16,657  | 2,020   | 5            | 8,319     | 952     | 1       | 8,217              |           |
| Oct-19 | 247,461   | 28,514    | 274            | 276,249     | 67,023  | 7,314   | 10               | 74,247    | 19,507  | 2,725   | 2                 | 22,234    | 16,878  | 2,033   | 5            | 8,319     | 954     | 7       | 8,326              |           |
| Nov-19 | 248,601   | 28,460    | 274            | 277,335     | 67,637  | 7,376   | 10               | 75,023    | 19,699  | 2,758   | 2                 | 22,458    | 17,033  | 2,059   | 5            | 8,319     | 954     | 5       | 8,378              |           |
| Dec-19 | 249,436   | 28,542    | 275            | 278,254     | 67,989  | 7,422   | 10               | 75,412    | 19,992  | 2,764   | 2                 | 22,558    | 17,205  | 2,078   | 5            | 8,319     | 950     | 5       | 8,453              |           |
| Jan-20 | 251,410   | 28,772    | 266            | 280,448     | 68,966  | 7,422   | 10               | 76,398    | 20,271  | 2,748   | 2                 | 23,021    | 17,340  | 2,108   | 5            | 8,319     | 968     | 1       | 8,582              |           |
| Feb-20 | 251,420   | 28,783    | 268            | 280,474     | 68,833  | 7,446   | 11               | 76,290    | 20,300  | 2,747   | 2                 | 23,049    | 17,374  | 2,108   | 5            | 8,319     | 967     | 1       | 8,582              |           |
| Mar-20 | 251,299   | 28,785    | 269            | 280,353     | 68,707  | 7,405   | 10               | 76,123    | 20,273  | 2,804   | 2                 | 23,078    | 17,310  | 2,108   | 5            | 8,319     | 968     | 1       | 8,535              |           |
| Apr-20 | 250,738   | 28,998    | 269            | 280,012     | 69,144  | 7,458   | 10               | 76,612    | 20,359  | 2,768   | 2                 | 23,128    | 17,347  | 2,078   | 5            | 8,319     | 957     | 1       | 8,495              |           |
| May-20 | 250,579   | 29,002    | 275            | 280,123     | 68,928  | 7,448   | 10               | 76,386    | 20,306  | 2,768   | 2                 | 23,076    | 17,268  | 2,058   | 5            | 8,319     | 957     | 1       | 8,458              |           |
| Jun-20 | 250,339   | 29,081    | 271            | 279,691     | 68,710  | 7,455   | 10               | 76,175    | 20,148  | 2,762   | 2                 | 22,912    | 17,122  | 2,051   | 5            | 8,319     | 948     | 1       | 8,437              |           |
| Jul-20 | 251,635   | 29,109    | 274            | 281,017     | 68,764  | 7,403   | 10               | 76,176    | 20,122  | 2,766   | 2                 | 22,901    | 17,049  | 2,051   | 5            | 8,319     | 955     | 1       | 8,358              |           |
| Aug-20 | 251,601   | 29,089    | 275            | 280,965     | 68,502  | 7,398   | 10               | 75,910    | 20,112  | 2,764   | 2                 | 22,878    | 16,955  | 2,047   | 5            | 8,319     | 957     | 1       | 8,330              |           |
| Sep-20 | 252,442   | 29,093    | 272            | 281,806     | 68,394  | 7,396   | 10               | 75,800    | 19,990  | 2,765   | 2                 | 22,757    | 16,982  | 2,066   | 5            | 8,319     | 954     | 10      | 8,334              |           |
| Oct-20 | 253,192   | 29,173    | 275            | 282,640     | 68,780  | 7,403   | 10               | 76,192    | 20,277  | 2,773   | 2                 | 23,052    | 17,207  | 2,066   | 5            | 8,319     | 959     | 7       | 8,441              |           |
| Nov-20 | 253,359   | 29,117    | 275            | 283,751     | 69,409  | 7,466   | 10               | 76,885    | 20,476  | 2,806   | 2                 | 23,284    | 17,366  | 2,093   | 5            | 8,319     | 955     | 5       | 8,493              |           |
| Dec-20 | 255,213   | 29,201    | 276            | 286,691     | 69,771  | 7,503   | 10               | 77,284    | 20,574  | 2,812   | 2                 | 23,388    | 17,541  | 2,112</ |              |           |         |         |                    |           |

Appendix 3.2 - Customer Forecast - Number by Region  
Expected Case

| Month  | WA/ID Res |        | WA/ID Com |         | WA/ID Firm Ind |       | MFR Res |        | MFR Com |       | MFR Firm Ind |        | MFR Total |       | ROS Res |        | ROS Com |     | ROS Firm Ind |       | ROS Total |       | KLA Res |        | KLA Com |       | KLA Firm Ind |        | KLA Total |     | LGD Res |       | LGD Com |     | LGD Firm Ind |        | LGD Total |       |   |        |       |     |    |       |
|--------|-----------|--------|-----------|---------|----------------|-------|---------|--------|---------|-------|--------------|--------|-----------|-------|---------|--------|---------|-----|--------------|-------|-----------|-------|---------|--------|---------|-------|--------------|--------|-----------|-----|---------|-------|---------|-----|--------------|--------|-----------|-------|---|--------|-------|-----|----|-------|
|        | Res       | Com    | Res       | Com     | Res            | Com   | Res     | Com    | Res     | Com   | Res          | Com    | Res       | Com   | Total   | Res    | Com     | Res | Com          | Res   | Com       | Total | Res     | Com    | Res     | Com   | Res          | Com    | Total     | Res | Com     | Res   | Com     | Res | Com          | Total  |           |       |   |        |       |     |    |       |
| Nov-21 | 260,219   | 29,777 | 278       | 290,274 | 71,182         | 7,550 | 10      | 78,433 | 21,254  | 2,855 | 2            | 24,111 | 17,698    | 2,126 | 5       | 19,829 | 7,644   | 960 | 5            | 8,609 | 24,111    | 2     | 24,111  | 24,111 | 17,877  | 2,146 | 5            | 20,028 | 7,694     | 991 | 5       | 8,686 | 24,111  | 2   | 24,111       | 24,111 | 17,877    | 2,146 | 5 | 20,028 | 7,694 | 991 | 5  | 8,686 |
| Dec-21 | 261,093   | 29,863 | 279       | 291,235 | 71,553         | 7,588 | 10      | 79,151 | 21,254  | 2,855 | 2            | 24,111 | 17,877    | 2,146 | 5       | 20,028 | 7,694   | 991 | 5            | 8,686 | 24,111    | 2     | 24,111  | 24,111 | 17,877  | 2,146 | 5            | 20,028 | 7,694     | 991 | 5       | 8,686 | 24,111  | 2   | 24,111       | 24,111 | 17,877    | 2,146 | 5 | 20,028 | 7,694 | 991 | 5  | 8,686 |
| Jan-22 | 263,003   | 30,074 | 271       | 293,438 | 72,489         | 7,590 | 10      | 80,900 | 21,812  | 2,843 | 2            | 24,657 | 18,004    | 2,141 | 5       | 20,150 | 7,855   | 977 | 1            | 8,835 | 24,657    | 2     | 24,657  | 24,657 | 18,004  | 2,141 | 5            | 20,150 | 7,855     | 977 | 1       | 8,835 | 24,657  | 2   | 24,657       | 24,657 | 18,004    | 2,141 | 5 | 20,150 | 7,855 | 977 | 1  | 8,835 |
| Feb-22 | 263,103   | 30,085 | 276       | 293,464 | 72,349         | 7,614 | 11      | 80,974 | 21,812  | 2,843 | 2            | 24,686 | 18,039    | 2,176 | 5       | 20,162 | 7,883   | 977 | 1            | 8,853 | 24,686    | 2     | 24,686  | 24,686 | 18,039  | 2,176 | 5            | 20,162 | 7,883     | 977 | 1       | 8,853 | 24,686  | 2   | 24,686       | 24,686 | 18,039    | 2,176 | 5 | 20,162 | 7,883 | 977 | 1  | 8,853 |
| Mar-22 | 262,976   | 30,088 | 274       | 293,338 | 72,217         | 7,573 | 10      | 79,800 | 21,812  | 2,843 | 2            | 24,716 | 18,039    | 2,176 | 5       | 20,162 | 7,883   | 977 | 1            | 8,853 | 24,716    | 2     | 24,716  | 24,716 | 18,039  | 2,176 | 5            | 20,162 | 7,883     | 977 | 1       | 8,853 | 24,716  | 2   | 24,716       | 24,716 | 18,039    | 2,176 | 5 | 20,162 | 7,883 | 977 | 1  | 8,853 |
| Apr-22 | 262,390   | 30,311 | 280       | 292,980 | 72,676         | 7,627 | 10      | 80,313 | 21,906  | 2,862 | 2            | 24,771 | 18,012    | 2,145 | 5       | 20,153 | 7,867   | 977 | 1            | 8,827 | 24,771    | 2     | 24,771  | 24,771 | 18,012  | 2,145 | 5            | 20,153 | 7,867     | 977 | 1       | 8,827 | 24,771  | 2   | 24,771       | 24,771 | 18,012    | 2,145 | 5 | 20,153 | 7,867 | 977 | 1  | 8,827 |
| May-22 | 261,972   | 30,314 | 280       | 292,818 | 72,449         | 7,617 | 10      | 80,075 | 21,849  | 2,864 | 2            | 24,715 | 18,012    | 2,145 | 5       | 20,153 | 7,867   | 977 | 1            | 8,827 | 24,715    | 2     | 24,715  | 24,715 | 18,012  | 2,145 | 5            | 20,153 | 7,867     | 977 | 1       | 8,827 | 24,715  | 2   | 24,715       | 24,715 | 18,012    | 2,145 | 5 | 20,153 | 7,867 | 977 | 1  | 8,827 |
| Jun-22 | 262,328   | 30,426 | 279       | 293,033 | 72,276         | 7,571 | 10      | 79,854 | 21,651  | 2,872 | 2            | 24,538 | 17,778    | 2,116 | 5       | 20,058 | 7,707   | 967 | 1            | 8,688 | 24,538    | 2     | 24,538  | 24,538 | 17,778  | 2,116 | 5            | 20,058 | 7,707     | 967 | 1       | 8,688 | 24,538  | 2   | 24,538       | 24,538 | 17,778    | 2,116 | 5 | 20,058 | 7,707 | 967 | 1  | 8,688 |
| Jul-22 | 263,328   | 30,426 | 279       | 293,033 | 72,276         | 7,571 | 10      | 79,854 | 21,651  | 2,872 | 2            | 24,538 | 17,778    | 2,116 | 5       | 20,058 | 7,707   | 967 | 1            | 8,688 | 24,538    | 2     | 24,538  | 24,538 | 17,778  | 2,116 | 5            | 20,058 | 7,707     | 967 | 1       | 8,688 | 24,538  | 2   | 24,538       | 24,538 | 17,778    | 2,116 | 5 | 20,058 | 7,707 | 967 | 1  | 8,688 |
| Aug-22 | 263,328   | 30,426 | 279       | 293,033 | 72,276         | 7,571 | 10      | 79,854 | 21,651  | 2,872 | 2            | 24,538 | 17,778    | 2,116 | 5       | 20,058 | 7,707   | 967 | 1            | 8,688 | 24,538    | 2     | 24,538  | 24,538 | 17,778  | 2,116 | 5            | 20,058 | 7,707     | 967 | 1       | 8,688 | 24,538  | 2   | 24,538       | 24,538 | 17,778    | 2,116 | 5 | 20,058 | 7,707 | 967 | 1  | 8,688 |
| Sep-22 | 264,173   | 30,409 | 280       | 293,978 | 72,001         | 7,566 | 10      | 79,577 | 21,509  | 2,861 | 2            | 24,502 | 17,605    | 2,113 | 5       | 20,044 | 7,694   | 967 | 1            | 8,556 | 24,502    | 2     | 24,502  | 24,502 | 17,605  | 2,113 | 5            | 20,044 | 7,694     | 967 | 1       | 8,556 | 24,502  | 2   | 24,502       | 24,502 | 17,605    | 2,113 | 5 | 20,044 | 7,694 | 967 | 1  | 8,556 |
| Oct-22 | 264,958   | 30,493 | 280       | 295,731 | 72,293         | 7,571 | 10      | 79,874 | 21,509  | 2,861 | 2            | 24,502 | 17,605    | 2,113 | 5       | 20,044 | 7,694   | 967 | 1            | 8,556 | 24,502    | 2     | 24,502  | 24,502 | 17,605  | 2,113 | 5            | 20,044 | 7,694     | 967 | 1       | 8,556 | 24,502  | 2   | 24,502       | 24,502 | 17,605    | 2,113 | 5 | 20,044 | 7,694 | 967 | 1  | 8,556 |
| Nov-22 | 266,179   | 30,435 | 280       | 296,894 | 72,955         | 7,635 | 10      | 81,008 | 22,032  | 2,903 | 2            | 25,049 | 18,031    | 2,175 | 5       | 20,516 | 7,948   | 984 | 1            | 8,952 | 25,049    | 2     | 25,049  | 25,049 | 18,031  | 2,175 | 5            | 20,516 | 7,948     | 984 | 1       | 8,952 | 25,049  | 2   | 25,049       | 25,049 | 18,031    | 2,175 | 5 | 20,516 | 7,948 | 984 | 1  | 8,952 |
| Dec-22 | 267,073   | 30,523 | 281       | 297,877 | 73,335         | 7,673 | 10      | 81,618 | 22,137  | 2,910 | 2            | 25,049 | 18,213    | 2,180 | 5       | 20,516 | 7,948   | 984 | 1            | 8,952 | 25,049    | 2     | 25,049  | 25,049 | 18,213  | 2,180 | 5            | 20,516 | 7,948     | 984 | 1       | 8,952 | 25,049  | 2   | 25,049       | 25,049 | 18,213    | 2,180 | 5 | 20,516 | 7,948 | 984 | 1  | 8,952 |
| Jan-23 | 269,084   | 30,723 | 274       | 300,082 | 74,251         | 7,674 | 11      | 81,935 | 22,582  | 2,891 | 2            | 25,474 | 18,336    | 2,175 | 5       | 20,516 | 7,948   | 984 | 1            | 8,952 | 25,474    | 2     | 25,474  | 25,474 | 18,336  | 2,175 | 5            | 20,516 | 7,948     | 984 | 1       | 8,952 | 25,474  | 2   | 25,474       | 25,474 | 18,336    | 2,175 | 5 | 20,516 | 7,948 | 984 | 1  | 8,952 |
| Feb-23 | 269,095   | 30,735 | 279       | 300,109 | 74,107         | 7,699 | 11      | 81,817 | 22,614  | 2,889 | 2            | 25,505 | 18,372    | 2,175 | 5       | 20,516 | 7,948   | 984 | 1            | 8,952 | 25,505    | 2     | 25,505  | 25,505 | 18,372  | 2,175 | 5            | 20,516 | 7,948     | 984 | 1       | 8,952 | 25,505  | 2   | 25,505       | 25,505 | 18,372    | 2,175 | 5 | 20,516 | 7,948 | 984 | 1  | 8,952 |
| Mar-23 | 268,965   | 30,965 | 283       | 299,613 | 74,442         | 7,711 | 10      | 81,639 | 22,680  | 2,949 | 2            | 25,592 | 18,344    | 2,178 | 5       | 20,516 | 7,948   | 984 | 1            | 8,952 | 25,592    | 2     | 25,592  | 25,592 | 18,344  | 2,178 | 5            | 20,516 | 7,948     | 984 | 1       | 8,952 | 25,592  | 2   | 25,592       | 25,592 | 18,344    | 2,178 | 5 | 20,516 | 7,948 | 984 | 1  | 8,952 |
| Apr-23 | 268,195   | 30,969 | 283       | 299,448 | 74,209         | 7,708 | 10      | 81,920 | 22,621  | 2,911 | 2            | 25,524 | 18,260    | 2,157 | 5       | 20,422 | 7,867   | 977 | 1            | 8,841 | 25,524    | 2     | 25,524  | 25,524 | 18,260  | 2,157 | 5            | 20,422 | 7,867     | 977 | 1       | 8,841 | 25,524  | 2   | 25,524       | 25,524 | 18,260    | 2,157 | 5 | 20,422 | 7,867 | 977 | 1  | 8,841 |
| May-23 | 267,938   | 31,054 | 279       | 299,270 | 73,975         | 7,708 | 10      | 81,693 | 22,445  | 2,905 | 2            | 25,352 | 18,106    | 2,149 | 5       | 20,260 | 7,817   | 963 | 1            | 8,803 | 25,352    | 2     | 25,352  | 25,352 | 18,106  | 2,149 | 5            | 20,260 | 7,817     | 963 | 1       | 8,803 | 25,352  | 2   | 25,352       | 25,352 | 18,106    | 2,149 | 5 | 20,260 | 7,817 | 963 | 1  | 8,803 |
| Jun-23 | 269,325   | 31,083 | 282       | 300,690 | 74,032         | 7,655 | 10      | 81,697 | 22,416  | 2,921 | 2            | 25,338 | 18,028    | 2,149 | 5       | 20,183 | 7,728   | 972 | 1            | 8,698 | 25,338    | 2     | 25,338  | 25,338 | 18,028  | 2,149 | 5            | 20,183 | 7,728     | 972 | 1       | 8,698 | 25,338  | 2   | 25,338       | 25,338 | 18,028    | 2,149 | 5 | 20,183 | 7,728 | 972 | 1  | 8,698 |
| Jul-23 | 269,325   | 31,083 | 282       | 300,690 | 74,032         | 7,655 | 10      | 81,697 | 22,416  | 2,921 | 2            | 25,338 | 18,028    | 2,149 | 5       | 20,183 | 7,728   | 972 | 1            | 8,698 | 25,338    | 2     | 25,338  | 25,338 | 18,028  | 2,149 | 5            | 20,183 | 7,728     | 972 | 1       | 8,698 | 25,338  | 2   | 25,338       | 25,338 | 18,028    | 2,149 | 5 | 20,183 | 7,728 | 972 | 1  | 8,698 |
| Aug-23 | 270,189   | 31,066 | 280       | 301,534 | 73,751         | 7,650 | 10      | 81,411 | 22,269  | 2,908 | 2            | 25,314 | 17,929    | 2,146 | 5       | 20,080 | 7,697   | 972 | 1            | 8,669 | 25,314    | 2     | 25,314  | 25,314 | 17,929  | 2,146 | 5            | 20,080 | 7,697     | 972 | 1       | 8,669 | 25,314  | 2   | 25,314       | 25,314 | 17,929    | 2,146 | 5 | 20,080 | 7,697 | 972 | 1  | 8,669 |
| Sep-23 | 270,189   | 31,066 | 280       | 301,534 | 73,751         | 7,650 | 10      | 81,411 | 22,269  | 2,908 | 2            | 25,314 | 17,929    | 2,146 | 5       | 20,080 | 7,697   | 972 | 1            | 8,669 | 25,314    | 2     | 25,314  | 25,314 | 17,929  | 2,146 | 5            | 20,080 | 7,697     | 972 | 1       | 8,669 | 25,314  | 2   | 25,314       | 25,314 | 17,929    | 2,146 | 5 | 20,080 | 7,697 | 972 | 1  | 8,669 |
| Oct-23 | 271,992   | 31,152 | 283       | 302,426 | 74,050         | 7,648 | 10      | 81,292 | 22,589  | 2,917 | 2            | 25,179 | 17,957    | 2,152 | 5       | 20,114 | 7,694   | 968 | 10           | 8,673 | 25,179    | 2     | 25,179  | 25,179 | 17,957  | 2,152 | 5            | 20,114 | 7,694     | 968 | 10      | 8,673 | 25,179  | 2   | 25,179       | 25,179 | 17,957    | 2,152 | 5 | 20,114 | 7,694 | 968 | 10 | 8,673 |
| Nov-23 | 272,240   | 31,092 | 283       | 302,426 | 74,728         | 7,720 | 10      | 81,714 | 22,810  | 2,952 | 2            | 25,764 | 18,196    | 2,166 | 5       | 20,366 | 7,804   | 974 | 7            | 8,784 | 25,764    | 2     | 25,764  | 25,764 | 18,196  | 2,166 | 5            | 20,366 | 7,804     | 974 |         |       |         |     |              |        |           |       |   |        |       |     |    |       |



Appendix 3.2 - Customer Forecast - Number by Region  
Expected Case

|        | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | Medford Firm Ind | MFR Total | ROS Res | ROS Com | Roseburg Firm Ind | ROS Total | KLA Res | KLA Com | Klamath Falls Firm Ind | KLA Total | LGD Res | La Grande Com | LGD Firm Ind | LGD Total |
|--------|-----------|-----------|----------------|-------------|---------|---------|------------------|-----------|---------|---------|-------------------|-----------|---------|---------|------------------------|-----------|---------|---------------|--------------|-----------|
| Nov-27 | 296,387   | 81,597    | 292            | 330,479     | 81,597  | 8,037   | 10               | 89,644    | 25,589  | 3,158   | 2                 | 28,749    | 19,693  | 2,328   | 5                      | 22,026    | 8,306   | 989           | 5            | 9,301     |
| Dec-27 | 297,382   | 33,898    | 293            | 331,574     | 82,022  | 8,077   | 10               | 90,109    | 25,710  | 3,165   | 2                 | 28,877    | 19,892  | 2,349   | 5                      | 22,246    | 8,361   | 1,021         | 1            | 9,383     |
| Jan-28 | 298,842   | 34,075    | 285            | 333,202     | 82,728  | 8,068   | 10               | 90,806    | 25,992  | 3,140   | 2                 | 29,135    | 19,996  | 2,341   | 5                      | 22,342    | 8,526   | 1,009         | 1            | 9,536     |
| Feb-28 | 298,854   | 34,088    | 290            | 333,232     | 82,568  | 8,094   | 11               | 90,673    | 26,029  | 3,139   | 2                 | 29,170    | 20,035  | 2,379   | 5                      | 22,419    | 8,506   | 1,008         | 1            | 9,514     |
| Mar-28 | 298,710   | 34,091    | 287            | 333,088     | 82,417  | 8,050   | 10               | 90,477    | 25,994  | 3,204   | 2                 | 29,200    | 19,961  | 2,379   | 5                      | 22,345    | 8,453   | 1,009         | 1            | 9,463     |
| Apr-28 | 298,043   | 34,343    | 294            | 332,681     | 82,941  | 8,108   | 10               | 91,058    | 26,105  | 3,161   | 2                 | 29,269    | 20,004  | 2,345   | 5                      | 22,354    | 8,421   | 997           | 1            | 9,418     |
| May-28 | 297,855   | 34,347    | 294            | 332,496     | 82,681  | 8,097   | 10               | 90,788    | 26,037  | 3,163   | 2                 | 29,202    | 19,913  | 2,322   | 5                      | 22,240    | 8,380   | 997           | 1            | 9,377     |
| Jun-28 | 297,569   | 34,441    | 290            | 332,300     | 82,420  | 8,104   | 10               | 90,534    | 25,835  | 3,156   | 2                 | 28,992    | 19,744  | 2,314   | 5                      | 22,063    | 8,365   | 988           | 1            | 9,354     |
| Jul-28 | 299,109   | 34,474    | 293            | 333,876     | 82,485  | 8,048   | 10               | 90,542    | 25,801  | 3,173   | 2                 | 28,976    | 19,660  | 2,314   | 5                      | 21,979    | 8,270   | 994           | 1            | 9,266     |
| Aug-28 | 299,069   | 34,450    | 294            | 333,814     | 82,171  | 8,043   | 10               | 90,224    | 25,788  | 3,159   | 2                 | 28,948    | 19,552  | 2,310   | 5                      | 21,867    | 8,237   | 997           | 1            | 9,234     |
| Sep-28 | 300,069   | 34,454    | 291            | 334,814     | 82,041  | 8,040   | 10               | 90,091    | 25,632  | 3,160   | 2                 | 28,794    | 19,483  | 2,317   | 5                      | 21,905    | 8,234   | 993           | 10           | 9,377     |
| Oct-28 | 300,960   | 34,550    | 294            | 335,805     | 82,504  | 8,048   | 10               | 90,561    | 26,000  | 3,168   | 2                 | 29,171    | 19,843  | 2,332   | 5                      | 22,179    | 8,351   | 999           | 7            | 9,357     |
| Nov-28 | 302,347   | 34,484    | 294            | 337,116     | 83,259  | 8,116   | 10               | 91,385    | 26,255  | 3,207   | 2                 | 29,464    | 20,025  | 2,362   | 5                      | 22,392    | 8,417   | 994           | 5            | 9,416     |
| Dec-28 | 303,363   | 34,583    | 295            | 338,242     | 83,693  | 8,156   | 10               | 91,859    | 26,380  | 3,214   | 2                 | 29,596    | 20,227  | 2,383   | 5                      | 22,616    | 8,472   | 1,026         | 1            | 9,500     |
| Jan-29 | 304,634   | 34,725    | 288            | 339,647     | 84,379  | 8,147   | 10               | 92,536    | 26,652  | 3,200   | 2                 | 29,854    | 20,228  | 2,375   | 5                      | 22,707    | 8,511   | 999           | 5            | 9,633     |
| Feb-29 | 304,646   | 34,739    | 293            | 339,677     | 84,216  | 8,173   | 11               | 92,400    | 26,690  | 3,198   | 2                 | 29,891    | 20,368  | 2,413   | 5                      | 22,786    | 8,617   | 1,013         | 1            | 9,631     |
| Mar-29 | 304,499   | 34,742    | 290            | 339,531     | 84,062  | 8,129   | 10               | 92,201    | 26,654  | 3,264   | 2                 | 29,921    | 20,392  | 2,413   | 5                      | 22,720    | 8,531   | 1,014         | 1            | 9,579     |
| Apr-29 | 303,820   | 34,999    | 297            | 339,116     | 84,596  | 8,187   | 10               | 92,793    | 26,768  | 3,221   | 2                 | 29,992    | 20,336  | 2,379   | 5                      | 22,710    | 8,564   | 1,014         | 1            | 9,534     |
| May-29 | 303,628   | 35,003    | 297            | 338,928     | 84,332  | 8,176   | 10               | 92,517    | 26,698  | 3,223   | 2                 | 29,932    | 20,443  | 2,355   | 5                      | 22,604    | 8,489   | 1,002         | 1            | 9,492     |
| Jun-29 | 303,336   | 35,099    | 293            | 338,727     | 84,066  | 8,183   | 10               | 92,259    | 26,457  | 3,216   | 2                 | 29,708    | 20,072  | 2,347   | 5                      | 22,424    | 8,379   | 993           | 1            | 9,469     |
| Jul-29 | 304,906   | 35,132    | 296            | 340,334     | 84,131  | 8,126   | 10               | 92,267    | 26,457  | 3,233   | 2                 | 29,691    | 19,887  | 2,347   | 5                      | 22,339    | 8,379   | 999           | 1            | 9,379     |
| Aug-29 | 304,866   | 35,108    | 297            | 340,271     | 83,811  | 8,121   | 10               | 91,942    | 26,443  | 3,218   | 2                 | 29,663    | 19,877  | 2,343   | 5                      | 22,225    | 8,345   | 1,002         | 1            | 9,347     |
| Sep-29 | 305,884   | 35,112    | 294            | 341,290     | 83,679  | 8,119   | 10               | 91,808    | 26,283  | 3,220   | 2                 | 29,505    | 19,508  | 2,350   | 5                      | 22,263    | 8,342   | 998           | 10           | 9,350     |
| Oct-29 | 306,793   | 35,209    | 297            | 342,300     | 84,151  | 8,126   | 10               | 92,287    | 26,660  | 3,228   | 2                 | 29,891    | 20,172  | 2,365   | 5                      | 22,542    | 8,461   | 1,004         | 7            | 9,472     |
| Nov-29 | 308,207   | 35,142    | 297            | 343,647     | 84,921  | 8,195   | 10               | 93,127    | 26,922  | 3,267   | 2                 | 30,191    | 20,358  | 2,395   | 5                      | 22,758    | 8,527   | 999           | 5            | 9,532     |
| Dec-29 | 309,243   | 35,244    | 299            | 344,785     | 85,364  | 8,236   | 10               | 93,610    | 27,050  | 3,274   | 2                 | 30,327    | 20,563  | 2,417   | 5                      | 22,985    | 8,583   | 1,032         | 1            | 9,616     |

Appendix 3.2 - Customer Forecast - Number by Region  
Low Growth

|        |  | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | Medford Firm Ind | MFR Total | ROS Res | ROS Com | Roseburg Firm Ind | ROS Total | KLA Res | KLA Com | KLA Firm Ind | KLA Total | LGD Res | LGD Com | La Grande Firm Ind | LGD Total |
|--------|--|-----------|-----------|----------------|-------------|---------|---------|------------------|-----------|---------|---------|-------------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------------|-----------|
| Nov-09 |  | 199,086   | 22,553    | 246            | 221,884     | 50,231  | 6,426   | 10               | 56,657    | 13,043  | 2,146   | 2                 | 15,191    | 13,775  | 1,618   | 15,398       | 6,423     | 879     | 5       | 7,307              |           |
| Dec-09 |  | 199,433   | 22,587    | 247            | 222,266     | 50,366  | 6,426   | 10               | 56,818    | 13,075  | 2,149   | 2                 | 15,225    | 13,846  | 1,626   | 15,471       | 6,444     | 893     | 5       | 7,338              |           |
| Jan-10 |  | 199,656   | 22,683    | 245            | 222,583     | 50,513  | 6,456   | 11               | 56,979    | 13,109  | 2,153   | 2                 | 15,254    | 13,888  | 1,635   | 15,528       | 6,477     | 887     | 1       | 7,366              |           |
| Feb-10 |  | 199,660   | 22,687    | 246            | 222,593     | 50,464  | 6,466   | 11               | 56,941    | 13,100  | 2,152   | 2                 | 15,263    | 13,902  | 1,649   | 15,556       | 6,469     | 887     | 1       | 7,357              |           |
| Mar-10 |  | 199,610   | 22,688    | 245            | 222,544     | 50,417  | 6,448   | 10               | 56,875    | 13,100  | 2,175   | 2                 | 15,278    | 13,875  | 1,649   | 15,530       | 6,449     | 887     | 1       | 7,338              |           |
| Apr-10 |  | 199,383   | 22,775    | 248            | 222,406     | 50,530  | 6,472   | 10               | 57,012    | 13,104  | 2,160   | 2                 | 15,266    | 13,866  | 1,649   | 15,508       | 6,437     | 882     | 1       | 7,320              |           |
| May-10 |  | 199,221   | 22,777    | 248            | 222,341     | 50,449  | 6,467   | 10               | 56,927    | 13,086  | 2,168   | 2                 | 15,249    | 13,834  | 1,628   | 15,467       | 6,421     | 882     | 1       | 7,304              |           |
| Jun-10 |  | 199,451   | 22,809    | 246            | 222,276     | 50,368  | 6,470   | 10               | 56,849    | 13,035  | 2,158   | 2                 | 15,195    | 13,775  | 1,625   | 15,405       | 6,416     | 878     | 1       | 7,295              |           |
| Jul-10 |  | 199,482   | 22,820    | 248            | 222,562     | 50,339  | 6,447   | 10               | 56,796    | 13,026  | 2,164   | 2                 | 15,192    | 13,745  | 1,625   | 15,376       | 6,379     | 881     | 1       | 7,261              |           |
| Aug-10 |  | 199,482   | 22,812    | 248            | 222,542     | 50,241  | 6,445   | 10               | 56,697    | 13,023  | 2,159   | 2                 | 15,184    | 13,707  | 1,624   | 15,336       | 6,366     | 882     | 1       | 7,249              |           |
| Sep-10 |  | 199,823   | 22,844    | 247            | 222,887     | 50,201  | 6,444   | 10               | 56,656    | 12,983  | 2,160   | 2                 | 15,145    | 13,718  | 1,626   | 15,349       | 6,365     | 881     | 10      | 7,256              |           |
| Oct-10 |  | 200,128   | 22,847    | 248            | 222,222     | 50,295  | 6,447   | 10               | 56,752    | 13,052  | 2,163   | 2                 | 15,217    | 13,785  | 1,632   | 15,421       | 6,410     | 883     | 7       | 7,300              |           |
| Nov-10 |  | 200,601   | 22,824    | 248            | 223,673     | 50,529  | 6,475   | 10               | 57,015    | 13,147  | 2,176   | 2                 | 15,295    | 13,849  | 1,643   | 15,497       | 6,435     | 881     | 5       | 7,321              |           |
| Dec-10 |  | 200,948   | 22,858    | 249            | 224,055     | 50,664  | 6,492   | 10               | 57,165    | 13,149  | 2,179   | 2                 | 15,330    | 13,920  | 1,645   | 15,576       | 6,457     | 895     | 1       | 7,353              |           |
| Jan-11 |  | 201,278   | 22,966    | 246            | 224,490     | 50,861  | 6,508   | 10               | 57,379    | 13,175  | 2,189   | 2                 | 15,365    | 13,962  | 1,669   | 15,635       | 6,502     | 892     | 1       | 7,395              |           |
| Feb-11 |  | 201,282   | 22,971    | 248            | 224,501     | 50,811  | 6,519   | 11               | 57,340    | 13,184  | 2,188   | 2                 | 15,374    | 13,976  | 1,682   | 15,663       | 6,494     | 892     | 1       | 7,387              |           |
| Mar-11 |  | 201,232   | 22,972    | 247            | 224,451     | 50,764  | 6,501   | 10               | 57,275    | 13,175  | 2,211   | 2                 | 15,388    | 13,949  | 1,682   | 15,637       | 6,474     | 892     | 1       | 7,370              |           |
| Apr-11 |  | 201,005   | 22,959    | 250            | 224,314     | 50,927  | 6,524   | 10               | 57,461    | 13,203  | 2,196   | 2                 | 15,402    | 13,965  | 1,670   | 15,640       | 6,462     | 887     | 1       | 7,350              |           |
| May-11 |  | 200,940   | 22,961    | 250            | 224,241     | 50,846  | 6,520   | 10               | 57,298    | 13,186  | 2,197   | 2                 | 15,385    | 13,933  | 1,662   | 15,599       | 6,446     | 887     | 1       | 7,324              |           |
| Jun-11 |  | 201,369   | 23,104    | 250            | 224,184     | 50,785  | 6,500   | 10               | 57,295    | 13,134  | 2,194   | 2                 | 15,331    | 13,873  | 1,659   | 15,537       | 6,404     | 886     | 1       | 7,291              |           |
| Jul-11 |  | 201,355   | 23,096    | 250            | 224,701     | 50,688  | 6,498   | 10               | 57,196    | 13,126  | 2,200   | 2                 | 15,328    | 13,844  | 1,659   | 15,507       | 6,391     | 887     | 1       | 7,279              |           |
| Aug-11 |  | 201,696   | 23,097    | 249            | 225,043     | 50,648  | 6,497   | 10               | 57,155    | 13,082  | 2,195   | 2                 | 15,280    | 13,806  | 1,657   | 15,468       | 6,390     | 885     | 10      | 7,285              |           |
| Sep-11 |  | 202,001   | 23,130    | 250            | 225,382     | 50,791  | 6,500   | 10               | 57,301    | 13,082  | 2,196   | 2                 | 15,277    | 13,817  | 1,660   | 15,481       | 6,390     | 885     | 10      | 7,285              |           |
| Oct-11 |  | 202,475   | 23,108    | 250            | 225,833     | 51,026  | 6,528   | 10               | 57,563    | 13,242  | 2,212   | 2                 | 15,456    | 13,972  | 1,676   | 15,653       | 6,435     | 888     | 7       | 7,330              |           |
| Nov-11 |  | 202,822   | 23,142    | 251            | 226,214     | 51,160  | 6,544   | 10               | 57,714    | 13,274  | 2,215   | 2                 | 15,490    | 14,043  | 1,684   | 15,732       | 6,460     | 886     | 5       | 7,351              |           |
| Dec-11 |  | 203,849   | 23,273    | 247            | 227,369     | 51,790  | 6,563   | 10               | 58,363    | 13,558  | 2,225   | 2                 | 15,784    | 14,126  | 1,702   | 15,832       | 6,557     | 897     | 1       | 7,456              |           |
| Jan-12 |  | 203,853   | 23,278    | 249            | 227,380     | 51,738  | 6,574   | 11               | 58,323    | 13,558  | 2,224   | 2                 | 15,794    | 14,140  | 1,716   | 15,861       | 6,549     | 897     | 1       | 7,447              |           |
| Feb-12 |  | 203,803   | 23,279    | 248            | 227,330     | 51,690  | 6,556   | 10               | 58,256    | 13,558  | 2,248   | 2                 | 15,808    | 14,113  | 1,716   | 15,834       | 6,529     | 897     | 1       | 7,427              |           |
| Mar-12 |  | 203,570   | 23,368    | 251            | 227,189     | 51,858  | 6,580   | 10               | 58,448    | 13,588  | 2,232   | 2                 | 15,823    | 14,129  | 1,703   | 15,837       | 6,516     | 892     | 1       | 7,409              |           |
| Apr-12 |  | 203,503   | 23,370    | 249            | 227,124     | 51,775  | 6,575   | 10               | 58,360    | 13,570  | 2,233   | 2                 | 15,805    | 14,096  | 1,694   | 15,795       | 6,504     | 888     | 1       | 7,393              |           |
| May-12 |  | 203,403   | 23,403    | 251            | 227,055     | 51,691  | 6,578   | 10               | 58,279    | 13,515  | 2,230   | 2                 | 15,741    | 14,035  | 1,691   | 15,732       | 6,494     | 888     | 1       | 7,383              |           |
| Jun-12 |  | 203,943   | 23,414    | 251            | 227,606     | 51,712  | 6,555   | 10               | 58,276    | 13,506  | 2,237   | 2                 | 15,745    | 14,005  | 1,691   | 15,701       | 6,457     | 891     | 1       | 7,349              |           |
| Jul-12 |  | 203,929   | 23,406    | 251            | 227,586     | 51,611  | 6,553   | 10               | 58,173    | 13,502  | 2,231   | 2                 | 15,736    | 13,966  | 1,690   | 15,661       | 6,444     | 892     | 1       | 7,337              |           |
| Sep-12 |  | 204,279   | 23,407    | 250            | 227,936     | 51,569  | 6,552   | 10               | 58,131    | 13,460  | 2,232   | 2                 | 15,694    | 13,977  | 1,692   | 15,674       | 6,443     | 890     | 10      | 7,344              |           |
| Oct-12 |  | 204,591   | 23,441    | 251            | 228,283     | 51,718  | 6,555   | 10               | 58,283    | 13,460  | 2,235   | 2                 | 15,797    | 14,071  | 1,698   | 15,774       | 6,489     | 893     | 7       | 7,389              |           |
| Nov-12 |  | 205,077   | 23,418    | 251            | 228,746     | 51,961  | 6,583   | 10               | 58,554    | 13,560  | 2,235   | 2                 | 15,880    | 14,136  | 1,709   | 15,851       | 6,515     | 891     | 5       | 7,410              |           |
| Dec-12 |  | 205,432   | 23,453    | 252            | 229,137     | 52,100  | 6,600   | 10               | 58,710    | 13,662  | 2,249   | 2                 | 15,916    | 14,209  | 1,718   | 15,932       | 6,536     | 905     | 1       | 7,442              |           |
| Jan-13 |  | 206,517   | 23,580    | 248            | 230,346     | 52,719  | 6,611   | 10               | 59,339    | 13,941  | 2,255   | 2                 | 16,197    | 14,344  | 1,727   | 16,076       | 6,612     | 902     | 1       | 7,516              |           |
| Feb-13 |  | 206,521   | 23,584    | 249            | 230,304     | 52,615  | 6,603   | 11               | 59,297    | 13,941  | 2,254   | 2                 | 16,201    | 14,359  | 1,741   | 16,105       | 6,604     | 902     | 1       | 7,507              |           |
| Mar-13 |  | 206,469   | 23,585    | 249            | 230,304     | 52,615  | 6,603   | 10               | 59,297    | 13,941  | 2,278   | 2                 | 16,222    | 14,371  | 1,741   | 16,077       | 6,583     | 902     | 1       | 7,468              |           |
| Apr-13 |  | 206,230   | 23,677    | 252            | 230,159     | 52,790  | 6,627   | 10               | 59,427    | 13,973  | 2,263   | 2                 | 16,238    | 14,347  | 1,728   | 16,080       | 6,571     | 897     | 1       | 7,468              |           |
| May-13 |  | 206,060   | 23,679    | 252            | 230,022     | 52,703  | 6,622   | 10               | 59,336    | 13,954  | 2,263   | 2                 | 16,219    | 14,313  | 1,719   | 16,037       | 6,554     | 897     | 1       | 7,442              |           |
| Jun-13 |  | 206,613   | 23,713    | 252            | 230,252     | 52,617  | 6,625   | 10               | 59,250    | 13,896  | 2,260   | 2                 | 16,158    | 14,251  | 1,716   | 15,972       | 6,549     | 893     | 1       | 7,424              |           |
| Jul-13 |  | 206,598   | 23,724    | 252            | 230,589     | 52,638  | 6,602   | 10               | 59,250    | 13,886  | 2,267   | 2                 | 16,155    | 14,220  | 1,716   | 15,941       | 6,511     | 896     | 1       | 7,408              |           |
| Aug-13 |  | 206,957   | 23,717    | 252            | 230,566     | 52,533  | 6,600   | 10               | 59,143    | 13,883  | 2,261   | 2                 | 16,146    | 14,180  | 1,714   | 15,899       | 6,498     | 897     | 1       | 7,395              |           |
| Sep-13 |  | 207,278   | 23,724    | 252            | 230,998     | 52,490  | 6,599   | 10               | 59,099    | 13,838  | 2,262   | 2                 | 16,102    | 14,141  | 1,717   | 15,913       | 6,497     | 895     | 10      | 7,402              |           |
| Oct-13 |  | 207,776   | 23,752    | 252            | 231,282     | 52,490  | 6,602   | 10               | 59,099    | 13,838  | 2,262   | 2                 | 16,102    | 14,141  | 1,717   | 15,913       | 6,497     | 895     | 10      | 7,402              |           |
| Nov-13 |  | 208,140   | 23,756    | 252            | 231,756     | 52,490  | 6,602   | 10               | 59,099    | 13,838  | 2,262   | 2                 | 16,102    | 14,141  | 1,717   | 15,913       | 6,497     | 895     | 10      | 7,402              |           |
| Dec-13 |  | 208,140   | 23,764    | 253            | 232,157     | 52,490  | 6,602   | 10               | 59,099    | 13,838  | 2,262   | 2                 | 16,102    | 14,141  | 1,717   | 15,913       | 6,497     | 895     | 10      | 7,402              |           |
| Jan-14 |  | 209,234   | 23,886    | 250            | 233,370     | 53,040  | 6,648   | 10               | 59,536    | 14,016  | 2,280   | 2                 | 16,297    | 14,355  | 1,734   | 16,094       | 6,569     | 896     | 5       | 7,470              |           |
| Feb-14 |  | 209,239   | 23,891    | 252            | 233,381     | 53,040  | 6,648   | 10               | 59,536    | 14,016  | 2,282   | 2                 | 16,297    | 14,355  | 1,734   | 16,094       | 6,569     | 896     | 5       | 7,470              |           |
| Mar-14 |  | 209,185   | 23,892    | 251            | 233,328     | 53,647  | 6,659   | 10               | 60,326    | 14,324  | 2,284   | 2                 | 16,335    | 14,430  | 1,743   | 16,178       | 6,591     | 910     | 1       | 7,502              |           |
| Apr-14 |  | 208,940   | 23,986    | 254            | 233,180     | 53,776  | 6,674   | 10               | 60,255    | 14,335  | 2,284   | 2                 | 16,326    | 14,523  | 1,758   | 16,286       | 6,659     | 904     | 1       | 7,565              |           |
| May-14 |  | 208,871   | 23,988    | 254            | 233,112     | 53,686  | 6,670   | 10               | 60,460    | 14,325  | 2,309   | 2                 | 16,636    | 14,495  | 1,758   | 16,258       | 6,638     | 905     | 1       | 7,544              |           |
| Jun-14 |  | 208,765   | 24,022    | 252            | 233,039     | 53,597  | 6,673   | 10               | 60,366    | 14,337  | 2,293   | 2                 | 16,652    | 14,511  | 1,745   | 16,261       | 6,625     | 899     | 1       | 7,525              |           |
| Jul-14 |  | 209,333   | 24,026    | 254            | 233,629     | 53,697  | 6,649   | 10               | 60,279    | 14,277  | 2,292   | 2                 | 16,569    | 14,477  | 1,736   | 16,217       | 6,603     | 895     | 1       | 7,499              |           |
| Aug-14 |  | 209,318   | 24,034    | 253            | 233,597     | 53,511  | 6,647   | 10               | 60,277    | 14,267  | 2,291   | 2                 | 16,566    | 14,413  | 1,732   | 16,150       | 6,603     | 895     | 1       | 7,464              |           |
| Sep-14 |  | 210,014   | 24,063    | 254            | 234,965     | 53,466  | 6,646   | 10               | 60,167    | 14,263  | 2,291   | 2                 | 16,556    | 14,340  | 1,731   | 16,118       | 6,564     | 898     | 1       | 7,451              |           |
| Oct-14 |  | 210,525   | 24,075    | 254            | 235,228     | 53,625  | 6,649   | 10               | 60,284    | 14,216  | 2,292   | 2                 | 16,550    | 14,352  | 1,733   | 16,090       | 6,550     | 898     | 10      | 7,458              |           |

**Appendix 3.2 - Customer Forecast - Number by Region**  
 Low Growth

| Month  | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | MFR Firm Ind | MFR Total | Roseburg |       | Klamath Falls |       | La Grande |       | LGD Total |     |       |
|--------|-----------|-----------|----------------|-------------|---------|---------|--------------|-----------|----------|-------|---------------|-------|-----------|-------|-----------|-----|-------|
|        |           |           |                |             |         |         |              |           | Res      | Com   | Res           | Com   | Res       | Com   |           | Res | Com   |
| Nov-15 | 213,275   | 24,348    | 255            | 237,623     | 54,930  | 6,725   | 10           | 61,656    | 14,790   | 2,347 | 14,683        | 1,768 | 16,456    | 6,678 | 901       | 5   | 7,584 |
| Dec-15 | 213,658   | 24,386    | 256            | 238,000     | 55,085  | 6,743   | 10           | 61,838    | 14,829   | 2,349 | 14,761        | 1,777 | 16,543    | 6,701 | 915       | 1   | 7,617 |
| Jan-16 | 214,670   | 24,504    | 252            | 239,174     | 55,779  | 6,749   | 11           | 62,528    | 15,090   | 2,350 | 14,836        | 1,776 | 16,617    | 6,778 | 910       | 1   | 7,689 |
| Feb-16 | 214,674   | 24,504    | 255            | 239,178     | 55,720  | 6,761   | 11           | 62,481    | 15,103   | 2,352 | 14,851        | 1,782 | 16,648    | 6,769 | 909       | 1   | 7,680 |
| Mar-16 | 214,618   | 24,505    | 254            | 239,123     | 55,664  | 6,741   | 10           | 62,416    | 15,091   | 2,376 | 14,822        | 1,792 | 16,619    | 6,747 | 910       | 1   | 7,658 |
| Apr-16 | 214,361   | 24,604    | 257            | 238,965     | 55,858  | 6,766   | 10           | 62,634    | 15,128   | 2,359 | 14,839        | 1,778 | 16,622    | 6,734 | 904       | 1   | 7,639 |
| May-16 | 214,288   | 24,605    | 257            | 238,893     | 55,762  | 6,762   | 10           | 62,533    | 15,105   | 2,356 | 14,803        | 1,768 | 16,576    | 6,717 | 904       | 1   | 7,622 |
| Jun-16 | 214,177   | 24,642    | 256            | 238,819     | 55,665  | 6,765   | 10           | 62,440    | 15,038   | 2,359 | 14,736        | 1,785 | 16,506    | 6,711 | 900       | 1   | 7,612 |
| Jul-16 | 214,773   | 24,655    | 256            | 239,428     | 55,689  | 6,740   | 10           | 62,439    | 15,028   | 2,363 | 14,739        | 1,785 | 16,473    | 6,671 | 900       | 1   | 7,576 |
| Aug-16 | 214,757   | 24,645    | 257            | 239,402     | 55,673  | 6,738   | 10           | 62,421    | 15,023   | 2,358 | 14,730        | 1,763 | 16,429    | 6,658 | 904       | 1   | 7,563 |
| Sep-16 | 215,143   | 24,647    | 255            | 240,046     | 55,525  | 6,737   | 10           | 62,272    | 14,972   | 2,358 | 14,672        | 1,766 | 16,444    | 6,657 | 903       | 10  | 7,569 |
| Oct-16 | 215,488   | 24,684    | 257            | 240,172     | 55,696  | 6,740   | 10           | 62,446    | 15,093   | 2,362 | 14,775        | 1,772 | 16,552    | 6,705 | 905       | 7   | 7,617 |
| Nov-16 | 216,024   | 24,698    | 257            | 240,722     | 55,975  | 6,770   | 10           | 62,756    | 15,177   | 2,377 | 14,847        | 1,784 | 16,726    | 6,732 | 903       | 10  | 7,641 |
| Dec-16 | 216,416   | 24,698    | 257            | 241,114     | 56,136  | 6,788   | 10           | 62,934    | 15,218   | 2,380 | 14,927        | 1,795 | 16,776    | 6,756 | 918       | 1   | 7,674 |
| Jan-17 | 217,385   | 24,805    | 256            | 242,190     | 56,763  | 6,791   | 11           | 63,564    | 15,474   | 2,380 | 14,999        | 1,793 | 16,797    | 6,833 | 912       | 1   | 7,746 |
| Feb-17 | 217,390   | 24,810    | 256            | 242,200     | 56,702  | 6,803   | 11           | 63,515    | 15,486   | 2,379 | 14,985        | 1,809 | 16,829    | 6,824 | 912       | 1   | 7,737 |
| Mar-17 | 217,332   | 24,812    | 255            | 242,144     | 56,644  | 6,783   | 10           | 63,437    | 15,474   | 2,407 | 14,983        | 1,809 | 16,799    | 6,802 | 912       | 1   | 7,737 |
| Apr-17 | 217,069   | 24,912    | 258            | 241,981     | 56,884  | 6,809   | 10           | 63,662    | 15,512   | 2,389 | 15,003        | 1,794 | 16,802    | 6,789 | 907       | 1   | 7,696 |
| May-17 | 216,994   | 24,914    | 256            | 241,908     | 56,745  | 6,804   | 10           | 63,559    | 15,489   | 2,389 | 14,966        | 1,785 | 16,756    | 6,771 | 907       | 1   | 7,659 |
| Jun-17 | 217,490   | 24,964    | 257            | 242,454     | 56,670  | 6,782   | 10           | 63,462    | 15,419   | 2,387 | 14,898        | 1,781 | 16,684    | 6,765 | 902       | 1   | 7,669 |
| Jul-17 | 217,475   | 24,955    | 258            | 242,430     | 56,550  | 6,780   | 10           | 63,340    | 15,408   | 2,394 | 14,864        | 1,781 | 16,650    | 6,725 | 906       | 1   | 7,632 |
| Aug-17 | 217,870   | 24,957    | 256            | 242,827     | 56,521  | 6,779   | 10           | 63,289    | 15,403   | 2,388 | 14,820        | 1,780 | 16,605    | 6,711 | 907       | 1   | 7,618 |
| Sep-17 | 218,223   | 24,995    | 258            | 243,218     | 56,501  | 6,782   | 10           | 63,240    | 15,350   | 2,388 | 14,783        | 1,783 | 16,620    | 6,710 | 905       | 10  | 7,625 |
| Oct-17 | 218,771   | 24,968    | 258            | 243,739     | 56,677  | 6,782   | 10           | 63,469    | 15,476   | 2,392 | 14,938        | 1,789 | 16,732    | 6,759 | 908       | 7   | 7,674 |
| Nov-17 | 219,173   | 25,008    | 258            | 244,181     | 56,995  | 6,812   | 10           | 63,788    | 15,564   | 2,408 | 15,011        | 1,801 | 16,818    | 6,787 | 906       | 5   | 7,698 |
| Dec-17 | 220,150   | 25,122    | 255            | 245,272     | 57,131  | 6,830   | 10           | 63,971    | 15,607   | 2,411 | 15,093        | 1,810 | 16,908    | 6,810 | 920       | 1   | 7,732 |
| Jan-18 | 220,155   | 25,127    | 255            | 245,282     | 57,692  | 6,833   | 10           | 64,535    | 15,857   | 2,404 | 15,163        | 1,809 | 16,978    | 6,888 | 915       | 1   | 7,804 |
| Feb-18 | 220,096   | 25,128    | 256            | 245,224     | 57,629  | 6,845   | 11           | 64,484    | 15,870   | 2,403 | 15,180        | 1,826 | 17,010    | 6,880 | 914       | 1   | 7,795 |
| Mar-18 | 219,827   | 25,231    | 256            | 245,058     | 57,570  | 6,825   | 10           | 64,405    | 15,857   | 2,431 | 15,149        | 1,826 | 16,979    | 6,857 | 915       | 1   | 7,773 |
| Apr-18 | 219,750   | 25,233    | 259            | 244,983     | 57,673  | 6,846   | 10           | 64,636    | 15,897   | 2,414 | 15,167        | 1,826 | 16,983    | 6,843 | 909       | 1   | 7,753 |
| May-18 | 219,635   | 25,271    | 259            | 244,906     | 57,571  | 6,849   | 10           | 64,529    | 15,873   | 2,414 | 15,129        | 1,826 | 16,935    | 6,825 | 909       | 1   | 7,736 |
| Jun-18 | 220,258   | 25,285    | 259            | 245,543     | 57,596  | 6,822   | 10           | 64,300    | 15,800   | 2,411 | 15,060        | 1,798 | 16,863    | 6,819 | 905       | 1   | 7,725 |
| Jul-18 | 220,242   | 25,275    | 259            | 245,517     | 57,473  | 6,822   | 10           | 64,305    | 15,788   | 2,412 | 15,025        | 1,798 | 16,828    | 6,779 | 908       | 1   | 7,688 |
| Aug-18 | 221,066   | 25,277    | 258            | 246,343     | 57,422  | 6,821   | 10           | 64,305    | 15,788   | 2,412 | 15,025        | 1,798 | 16,828    | 6,779 | 908       | 1   | 7,688 |
| Sep-18 | 221,007   | 25,316    | 259            | 246,323     | 57,422  | 6,821   | 10           | 64,305    | 15,777   | 2,412 | 15,025        | 1,798 | 16,828    | 6,779 | 908       | 1   | 7,688 |
| Oct-18 | 221,569   | 25,289    | 259            | 246,858     | 57,900  | 6,855   | 10           | 64,765    | 15,859   | 2,416 | 15,093        | 1,799 | 16,931    | 6,813 | 910       | 10  | 7,730 |
| Nov-18 | 221,980   | 25,329    | 260            | 247,309     | 58,071  | 6,873   | 10           | 64,953    | 15,951   | 2,432 | 15,175        | 1,818 | 16,998    | 6,841 | 910       | 7   | 7,789 |
| Dec-18 | 222,916   | 25,438    | 259            | 248,354     | 58,566  | 6,872   | 10           | 65,448    | 15,996   | 2,435 | 15,259        | 1,827 | 17,091    | 6,865 | 923       | 1   | 7,852 |
| Jan-19 | 222,861   | 25,444    | 258            | 248,305     | 58,501  | 6,864   | 10           | 65,396    | 16,240   | 2,428 | 15,327        | 1,826 | 17,158    | 6,944 | 917       | 1   | 7,887 |
| Feb-19 | 222,985   | 25,455    | 258            | 248,440     | 58,441  | 6,864   | 11           | 65,315    | 16,254   | 2,455 | 15,344        | 1,842 | 17,191    | 6,935 | 917       | 1   | 7,852 |
| Mar-19 | 222,585   | 25,550    | 261            | 248,135     | 58,652  | 6,890   | 10           | 65,552    | 16,282   | 2,437 | 15,311        | 1,828 | 17,160    | 6,912 | 917       | 1   | 7,830 |
| Apr-19 | 222,507   | 25,552    | 261            | 248,059     | 58,547  | 6,885   | 10           | 65,442    | 16,257   | 2,438 | 15,292        | 1,818 | 17,115    | 6,880 | 912       | 1   | 7,792 |
| May-19 | 222,388   | 25,591    | 261            | 247,979     | 58,442  | 6,888   | 10           | 65,241    | 16,181   | 2,435 | 15,222        | 1,814 | 17,005    | 6,874 | 907       | 1   | 7,744 |
| Jun-19 | 223,010   | 25,605    | 261            | 248,615     | 58,468  | 6,863   | 10           | 65,241    | 16,169   | 2,442 | 15,186        | 1,814 | 17,005    | 6,832 | 910       | 1   | 7,744 |
| Jul-19 | 223,423   | 25,597    | 260            | 249,020     | 58,341  | 6,861   | 10           | 65,212    | 16,163   | 2,436 | 15,141        | 1,812 | 16,974    | 6,816 | 912       | 1   | 7,730 |
| Aug-19 | 223,792   | 25,637    | 261            | 249,429     | 58,289  | 6,860   | 10           | 65,159    | 16,105   | 2,436 | 15,154        | 1,815 | 16,958    | 6,816 | 912       | 1   | 7,730 |
| Sep-19 | 224,362   | 25,609    | 262            | 250,000     | 58,476  | 6,863   | 10           | 65,249    | 16,243   | 2,440 | 15,263        | 1,822 | 17,090    | 6,867 | 913       | 7   | 7,787 |
| Oct-19 | 224,787   | 25,651    | 262            | 250,438     | 58,780  | 6,894   | 10           | 65,684    | 16,338   | 2,457 | 15,340        | 1,844 | 17,179    | 6,896 | 910       | 5   | 7,811 |
| Nov-19 | 225,781   | 25,767    | 262            | 251,548     | 59,440  | 6,917   | 10           | 66,367    | 16,385   | 2,460 | 15,424        | 1,844 | 17,274    | 6,920 | 926       | 1   | 7,847 |
| Dec-19 | 225,786   | 25,772    | 260            | 251,558     | 59,374  | 6,929   | 11           | 66,313    | 16,637   | 2,451 | 15,491        | 1,842 | 17,339    | 6,999 | 920       | 1   | 7,919 |
| Jan-20 | 225,725   | 25,774    | 259            | 251,500     | 59,312  | 6,909   | 10           | 66,230    | 16,624   | 2,480 | 15,476        | 1,859 | 17,372    | 6,990 | 919       | 1   | 7,910 |
| Feb-20 | 225,443   | 25,881    | 260            | 251,324     | 59,528  | 6,935   | 10           | 66,473    | 16,654   | 2,461 | 15,495        | 1,844 | 17,340    | 6,966 | 920       | 1   | 7,887 |
| Mar-20 | 225,363   | 25,883    | 260            | 251,246     | 59,421  | 6,930   | 10           | 66,361    | 16,640   | 2,462 | 15,456        | 1,834 | 17,295    | 6,952 | 914       | 1   | 7,857 |
| Apr-20 | 225,242   | 25,923    | 260            | 251,165     | 59,313  | 6,933   | 10           | 66,256    | 16,562   | 2,459 | 15,383        | 1,831 | 17,219    | 6,928 | 910       | 1   | 7,838 |
| May-20 | 225,894   | 25,937    | 261            | 251,831     | 59,340  | 6,907   | 10           | 66,257    | 16,549   | 2,466 | 15,347        | 1,829 | 17,183    | 6,886 | 913       | 1   | 7,800 |
| Jun-20 | 225,877   | 25,927    | 262            | 251,804     | 59,210  | 6,905   | 10           | 66,125    | 16,544   | 2,460 | 15,301        | 1,829 | 17,135    | 6,871 | 914       | 1   | 7,786 |
| Jul-20 | 226,301   | 25,929    | 260            | 252,229     | 59,156  | 6,904   | 10           | 66,070    | 16,483   | 2,460 | 15,314        | 1,832 | 17,151    | 6,892 | 914       | 1   | 7,786 |
| Aug-20 | 226,678   | 25,970    | 262            | 252,648     | 59,348  | 6,907   | 10           | 66,265    | 16,635   | 2,464 | 15,426        | 1,838 | 17,259    | 6,921 | 915       | 7   | 7,843 |
| Sep-20 | 227,266   | 25,942    | 262            | 253,210     | 59,660  | 6,939   | 10           | 66,609    | 16,725   | 2,481 | 15,504        | 1,851 | 17,360    | 6,950 | 923       | 5   | 7,868 |
| Oct-20 | 227,      |           |                |             |         |         |              |           |          |       |               |       |           |       |           |     |       |

Appendix 3.2 - Customer Forecast - Number by Region  
Low Growth

| WA/ID Res |         |        | WA/ID Com |         |     | WA/ID Firm Ind |        |       | MFR Res |        |        | MFR Com |   |        | MFR Firm Ind |       |   | MFR Total |       |     | ROSBurg Res |       |        | ROSBurg Com |   |        | ROSBurg Firm Ind |       |   | ROSBurg Total |       |     | KLA Res |       |        | KLA Com |   |        | KLA Firm Ind |       |   | KLA Total |       |     | La Grande Res |       |  | La Grande Com |  |  | La Grande Firm Ind |  |  | La Grande Total |  |  |
|-----------|---------|--------|-----------|---------|-----|----------------|--------|-------|---------|--------|--------|---------|---|--------|--------------|-------|---|-----------|-------|-----|-------------|-------|--------|-------------|---|--------|------------------|-------|---|---------------|-------|-----|---------|-------|--------|---------|---|--------|--------------|-------|---|-----------|-------|-----|---------------|-------|--|---------------|--|--|--------------------|--|--|-----------------|--|--|
| Nov-21    | 230,216 | 26,275 | 263       | 256,755 | 263 | 256,755        | 60,540 | 6,981 | 10      | 67,531 | 17,112 | 2,505   | 2 | 19,619 | 15,668       | 1,868 | 5 | 17,541    | 7,005 | 931 | 5           | 7,925 | 17,112 | 2,505       | 2 | 19,619 | 15,668           | 1,868 | 5 | 17,541        | 7,005 | 931 | 5       | 7,925 | 17,112 | 2,505   | 2 | 19,619 | 15,668       | 1,868 | 5 | 17,541    | 7,005 | 931 | 5             | 7,925 |  |               |  |  |                    |  |  |                 |  |  |
| Dec-21    | 230,656 | 26,319 | 264       | 257,239 | 264 | 257,239        | 60,724 | 7,000 | 10      | 67,734 | 17,162 | 2,509   | 2 | 19,673 | 15,756       | 1,878 | 5 | 17,639    | 7,039 | 931 | 5           | 7,961 | 17,162 | 2,509       | 2 | 19,673 | 15,756           | 1,878 | 5 | 17,639        | 7,039 | 931 | 5       | 7,961 | 17,162 | 2,509   | 2 | 19,673 | 15,756       | 1,878 | 5 | 7,961     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jan-22    | 231,663 | 26,426 | 260       | 258,349 | 260 | 258,349        | 61,189 | 7,001 | 11      | 68,190 | 17,389 | 2,500   | 2 | 19,891 | 15,819       | 1,876 | 5 | 17,699    | 7,109 | 925 | 1           | 8,035 | 17,389 | 2,500       | 2 | 19,891 | 15,819           | 1,876 | 5 | 17,699        | 7,109 | 925 | 1       | 8,035 | 17,389 | 2,500   | 2 | 19,891 | 15,819       | 1,876 | 5 | 8,035     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Feb-22    | 231,669 | 26,431 | 262       | 258,362 | 262 | 258,362        | 61,119 | 7,033 | 11      | 68,143 | 17,405 | 2,499   | 2 | 19,906 | 15,836       | 1,893 | 5 | 17,734    | 7,100 | 925 | 1           | 8,025 | 17,405 | 2,499       | 2 | 19,906 | 15,836           | 1,893 | 5 | 17,734        | 7,100 | 925 | 1       | 8,025 | 17,405 | 2,499   | 2 | 19,906 | 15,836       | 1,893 | 5 | 8,025     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Mar-22    | 231,605 | 26,433 | 261       | 258,298 | 261 | 258,298        | 61,054 | 6,992 | 11      | 68,056 | 17,390 | 2,528   | 2 | 19,921 | 15,803       | 1,893 | 5 | 17,701    | 7,076 | 925 | 1           | 8,011 | 17,390 | 2,528       | 2 | 19,921 | 15,803           | 1,893 | 5 | 17,701        | 7,076 | 925 | 1       | 8,011 | 17,390 | 2,528   | 2 | 19,921 | 15,803       | 1,893 | 5 | 8,011     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Apr-22    | 231,309 | 26,545 | 264       | 258,119 | 264 | 258,119        | 61,169 | 7,019 | 10      | 68,311 | 17,437 | 2,509   | 2 | 19,948 | 15,823       | 1,893 | 5 | 17,705    | 7,061 | 919 | 1           | 7,981 | 17,437 | 2,509       | 2 | 19,948 | 15,823           | 1,893 | 5 | 17,705        | 7,061 | 919 | 1       | 7,981 | 17,437 | 2,509   | 2 | 19,948 | 15,823       | 1,893 | 5 | 7,981     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| May-22    | 231,226 | 26,547 | 264       | 258,077 | 264 | 258,077        | 61,155 | 7,014 | 10      | 68,193 | 17,408 | 2,510   | 2 | 19,920 | 15,782       | 1,867 | 5 | 17,654    | 7,042 | 919 | 1           | 7,952 | 17,408 | 2,510       | 2 | 19,920 | 15,782           | 1,867 | 5 | 17,654        | 7,042 | 919 | 1       | 7,952 | 17,408 | 2,510   | 2 | 19,920 | 15,782       | 1,867 | 5 | 7,952     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jun-22    | 231,099 | 26,589 | 262       | 257,950 | 262 | 257,950        | 61,083 | 6,991 | 10      | 68,083 | 17,323 | 2,507   | 2 | 19,832 | 15,707       | 1,863 | 5 | 17,575    | 7,036 | 915 | 1           | 7,922 | 17,323 | 2,507       | 2 | 19,832 | 15,707           | 1,863 | 5 | 17,575        | 7,036 | 915 | 1       | 7,922 | 17,323 | 2,507   | 2 | 19,832 | 15,707       | 1,863 | 5 | 7,922     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jul-22    | 231,764 | 26,604 | 264       | 258,622 | 264 | 258,622        | 60,947 | 6,989 | 10      | 67,945 | 17,304 | 2,514   | 2 | 19,826 | 15,622       | 1,863 | 5 | 17,538    | 6,993 | 918 | 1           | 7,892 | 17,304 | 2,514       | 2 | 19,826 | 15,622           | 1,863 | 5 | 17,538        | 6,993 | 918 | 1       | 7,892 | 17,304 | 2,514   | 2 | 19,826 | 15,622       | 1,863 | 5 | 7,892     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Aug-22    | 232,207 | 26,593 | 263       | 259,065 | 263 | 259,065        | 60,890 | 6,988 | 10      | 67,844 | 17,239 | 2,508   | 2 | 19,814 | 15,622       | 1,861 | 5 | 17,488    | 6,993 | 918 | 1           | 7,892 | 17,239 | 2,508       | 2 | 19,814 | 15,622           | 1,861 | 5 | 17,488        | 6,993 | 918 | 1       | 7,892 | 17,239 | 2,508   | 2 | 19,814 | 15,622       | 1,861 | 5 | 7,892     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Oct-22    | 232,602 | 26,595 | 263       | 259,065 | 263 | 259,065        | 60,920 | 6,988 | 10      | 67,844 | 17,239 | 2,508   | 2 | 19,814 | 15,622       | 1,861 | 5 | 17,488    | 6,993 | 918 | 1           | 7,892 | 17,239 | 2,508       | 2 | 19,814 | 15,622           | 1,861 | 5 | 17,488        | 6,993 | 918 | 1       | 7,892 | 17,239 | 2,508   | 2 | 19,814 | 15,622       | 1,861 | 5 | 7,892     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Nov-22    | 233,127 | 26,608 | 264       | 259,504 | 264 | 259,504        | 61,420 | 7,023 | 10      | 68,443 | 17,393 | 2,512   | 2 | 19,907 | 15,751       | 1,881 | 5 | 17,622    | 7,030 | 920 | 7           | 7,956 | 17,393 | 2,512       | 2 | 19,907 | 15,751           | 1,881 | 5 | 17,622        | 7,030 | 920 | 7       | 7,956 | 17,393 | 2,512   | 2 | 19,907 | 15,751       | 1,881 | 5 | 7,956     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Dec-22    | 233,667 | 26,653 | 265       | 260,585 | 265 | 260,585        | 61,609 | 7,042 | 10      | 68,661 | 17,499 | 2,530   | 2 | 20,031 | 15,832       | 1,885 | 5 | 17,722    | 7,085 | 918 | 5           | 8,042 | 17,499 | 2,530       | 2 | 20,031 | 15,832           | 1,885 | 5 | 17,722        | 7,085 | 918 | 5       | 8,042 | 17,499 | 2,530   | 2 | 20,031 | 15,832       | 1,885 | 5 | 8,042     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jan-23    | 234,685 | 26,754 | 261       | 261,696 | 261 | 261,696        | 62,063 | 7,043 | 11      | 69,116 | 17,551 | 2,533   | 2 | 20,086 | 15,923       | 1,892 | 5 | 17,821    | 7,154 | 927 | 1           | 8,093 | 17,551 | 2,533       | 2 | 20,086 | 15,923           | 1,892 | 5 | 17,821        | 7,154 | 927 | 1       | 8,093 | 17,551 | 2,533   | 2 | 20,086 | 15,923       | 1,892 | 5 | 8,093     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Feb-23    | 234,685 | 26,760 | 263       | 261,644 | 263 | 261,644        | 61,925 | 7,034 | 11      | 69,057 | 17,789 | 2,523   | 2 | 20,313 | 16,000       | 1,910 | 5 | 17,915    | 7,155 | 927 | 1           | 8,082 | 17,789 | 2,523       | 2 | 20,313 | 16,000           | 1,910 | 5 | 17,915        | 7,155 | 927 | 1       | 8,082 | 17,789 | 2,523   | 2 | 20,313 | 16,000       | 1,910 | 5 | 8,082     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Mar-23    | 234,318 | 26,877 | 266       | 261,460 | 266 | 261,460        | 62,158 | 7,061 | 10      | 68,969 | 17,773 | 2,553   | 2 | 20,328 | 15,986       | 1,894 | 5 | 17,881    | 7,131 | 927 | 1           | 8,038 | 17,773 | 2,553       | 2 | 20,328 | 15,986           | 1,894 | 5 | 17,881        | 7,131 | 927 | 1       | 8,038 | 17,773 | 2,553   | 2 | 20,328 | 15,986       | 1,894 | 5 | 8,038     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Apr-23    | 234,232 | 26,879 | 266       | 261,377 | 266 | 261,377        | 62,043 | 7,056 | 10      | 68,929 | 17,792 | 2,534   | 2 | 20,328 | 15,945       | 1,883 | 5 | 17,833    | 7,099 | 921 | 1           | 8,008 | 17,792 | 2,534       | 2 | 20,328 | 15,945           | 1,883 | 5 | 17,833        | 7,099 | 921 | 1       | 8,008 | 17,792 | 2,534   | 2 | 20,328 | 15,945       | 1,883 | 5 | 8,008     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| May-23    | 234,801 | 26,926 | 265       | 262,003 | 265 | 262,003        | 61,955 | 7,059 | 10      | 68,996 | 17,794 | 2,531   | 2 | 20,237 | 15,869       | 1,880 | 5 | 17,753    | 7,099 | 917 | 1           | 8,008 | 17,794 | 2,531       | 2 | 20,237 | 15,869           | 1,880 | 5 | 17,753        | 7,099 | 917 | 1       | 8,008 | 17,794 | 2,531   | 2 | 20,237 | 15,869       | 1,880 | 5 | 8,008     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jun-23    | 234,801 | 26,936 | 265       | 262,003 | 265 | 262,003        | 61,815 | 7,033 | 10      | 68,996 | 17,690 | 2,538   | 2 | 20,230 | 15,831       | 1,880 | 5 | 17,715    | 7,046 | 920 | 1           | 7,957 | 17,690 | 2,538       | 2 | 20,230 | 15,831           | 1,880 | 5 | 17,715        | 7,046 | 920 | 1       | 7,957 | 17,690 | 2,538   | 2 | 20,230 | 15,831       | 1,880 | 5 | 7,957     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Aug-23    | 234,783 | 26,925 | 266       | 261,974 | 266 | 261,974        | 61,815 | 7,030 | 10      | 68,956 | 17,684 | 2,532   | 2 | 20,218 | 15,821       | 1,878 | 5 | 17,655    | 7,041 | 921 | 1           | 7,953 | 17,684 | 2,532       | 2 | 20,218 | 15,821           | 1,878 | 5 | 17,655        | 7,041 | 921 | 1       | 7,953 | 17,684 | 2,532   | 2 | 20,218 | 15,821       | 1,878 | 5 | 7,953     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Oct-23    | 235,236 | 26,927 | 264       | 262,428 | 264 | 262,428        | 61,757 | 7,029 | 10      | 68,797 | 17,617 | 2,533   | 2 | 20,151 | 15,796       | 1,881 | 5 | 17,622    | 7,030 | 920 | 10          | 8,009 | 17,617 | 2,533       | 2 | 20,151 | 15,796           | 1,881 | 5 | 17,622        | 7,030 | 920 | 10      | 8,009 | 17,617 | 2,533   | 2 | 20,151 | 15,796       | 1,881 | 5 | 8,009     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Nov-23    | 235,640 | 26,971 | 266       | 262,877 | 266 | 262,877        | 61,964 | 7,033 | 10      | 69,006 | 17,776 | 2,533   | 2 | 20,314 | 15,913       | 1,888 | 5 | 17,806    | 7,084 | 922 | 7           | 8,013 | 17,776 | 2,533       | 2 | 20,314 | 15,913           | 1,888 | 5 | 17,806        | 7,084 | 922 | 7       | 8,013 | 17,776 | 2,533   | 2 | 20,314 | 15,913       | 1,888 | 5 | 8,013     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Dec-23    | 236,269 | 26,941 | 266       | 263,476 | 266 | 263,476        | 62,300 | 7,065 | 10      | 69,375 | 17,886 | 2,554   | 2 | 20,442 | 15,996       | 1,902 | 5 | 18,004    | 7,114 | 920 | 5           | 8,039 | 17,886 | 2,554       | 2 | 20,442 | 15,996           | 1,902 | 5 | 18,004        | 7,114 | 920 | 5       | 8,039 | 17,886 | 2,554   | 2 | 20,442 | 15,996       | 1,902 | 5 | 8,039     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jan-24    | 236,730 | 26,986 | 267       | 263,982 | 267 | 263,982        | 62,493 | 7,084 | 10      | 69,588 | 17,940 | 2,552   | 2 | 20,500 | 16,087       | 1,912 | 5 | 18,060    | 7,220 | 930 | 1           | 8,150 | 17,940 | 2,552       | 2 | 20,500 | 16,087           | 1,912 | 5 | 18,060        | 7,220 | 930 | 1       | 8,150 | 17,940 | 2,552   | 2 | 20,500 | 16,087       | 1,912 | 5 | 8,150     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Feb-24    | 237,697 | 27,083 | 262       | 265,042 | 262 | 265,042        | 62,938 | 7,082 | 10      | 70,030 | 18,156 | 2,553   | 2 | 20,711 | 16,146       | 1,909 | 5 | 18,060    | 7,220 | 930 | 1           | 8,150 | 18,156 | 2,553       | 2 | 20,711 | 16,146           | 1,909 | 5 | 18,060        | 7,220 | 930 | 1       | 8,150 | 18,156 | 2,553   | 2 | 20,711 | 16,146       | 1,909 | 5 | 8,150     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Mar-24    | 237,702 | 27,089 | 264       | 265,056 | 264 | 265,056        | 62,865 | 7,094 | 11      | 69,969 | 18,172 | 2,553   | 2 | 20,727 | 16,165       | 1,927 | 5 | 18,096    | 7,210 | 929 | 1           | 8,146 | 18,172 | 2,553       | 2 | 20,727 | 16,165           | 1,927 | 5 | 18,096        | 7,210 | 929 | 1       | 8,146 | 18,172 | 2,553   | 2 | 20,727 | 16,165       | 1,927 | 5 | 8,146     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Apr-24    | 237,635 | 27,091 | 263       | 264,989 | 263 | 264,989        | 62,796 | 7,073 | 10      | 69,879 | 18,157 | 2,583   | 2 | 20,742 | 16,130       | 1,927 | 5 | 18,062    | 7,185 | 930 | 1           | 8,116 | 18,157 | 2,583       | 2 | 20,742 | 16,130           | 1,927 | 5 | 18,062        | 7,185 | 930 | 1       | 8,116 | 18,157 | 2,583   | 2 | 20,742 | 16,130       | 1,927 | 5 | 8,116     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| May-24    | 237,327 | 27,208 | 266       | 264,801 | 266 | 264,801        | 63,035 | 7,101 | 10      | 70,145 | 18,206 | 2,563   | 2 | 20,772 | 16,150       | 1,911 | 5 | 18,066    | 7,170 | 924 | 1           | 8,095 | 18,206 | 2,563       | 2 | 20,772 | 16,150           | 1,911 | 5 | 18,066        | 7,170 | 924 | 1       | 8,095 | 18,206 | 2,563   | 2 | 20,772 | 16,150       | 1,911 | 5 | 8,095     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jun-24    | 237,259 | 27,210 | 266       | 264,716 | 266 | 264,716        | 62,917 | 7,095 | 10      | 70,145 | 18,206 | 2,563   | 2 | 20,772 | 16,150       | 1,911 | 5 | 18,066    | 7,170 | 924 | 1           | 8,095 | 18,206 | 2,563       | 2 | 20,772 | 16,150           | 1,911 | 5 | 18,066        | 7,170 | 924 | 1       | 8,095 | 18,206 | 2,563   | 2 | 20,772 | 16,150       | 1,911 | 5 | 8,095     |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |
| Jul       |         |        |           |         |     |                |        |       |         |        |        |         |   |        |              |       |   |           |       |     |             |       |        |             |   |        |                  |       |   |               |       |     |         |       |        |         |   |        |              |       |   |           |       |     |               |       |  |               |  |  |                    |  |  |                 |  |  |

Appendix 3.2 - Customer Forecast - Number by Region  
Low Growth

|        | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | MFR Firm Ind | MFR Total | ROS Res | ROS Com | ROS Firm Ind | ROS Total | KLA Res | KLA Com | KLA Firm Ind | KLA Total | LGD Res | LGD Com | LGD Firm Ind | LGD Total |
|--------|-----------|-----------|----------------|-------------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|
| Nov-27 | 248,427   | 28,311    | 271            | 277,009     | 65,710  | 7,223   | 10           | 72,943    | 19,269  | 2,658   | 2            | 21,928    | 16,652  | 1,968   | 5            | 18,626    | 7,332   | 930     | 5            | 8,267     |
| Dec-27 | 248,928   | 28,361    | 271            | 277,560     | 65,921  | 7,243   | 10           | 73,174    | 19,329  | 2,661   | 2            | 21,992    | 16,751  | 1,979   | 5            | 18,735    | 7,359   | 946     | 1            | 8,306     |
| Jan-28 | 249,663   | 28,450    | 267            | 278,380     | 66,271  | 7,239   | 10           | 73,520    | 19,469  | 2,649   | 2            | 22,120    | 16,802  | 1,975   | 5            | 18,782    | 7,440   | 940     | 1            | 8,381     |
| Feb-28 | 249,669   | 28,457    | 269            | 278,395     | 66,192  | 7,252   | 11           | 73,454    | 19,488  | 2,648   | 2            | 22,138    | 16,821  | 1,994   | 5            | 18,820    | 7,430   | 939     | 1            | 8,370     |
| Mar-28 | 249,597   | 28,458    | 268            | 278,323     | 66,117  | 7,230   | 10           | 73,357    | 19,470  | 2,681   | 2            | 22,153    | 16,785  | 1,994   | 5            | 18,783    | 7,404   | 940     | 1            | 8,345     |
| Apr-28 | 249,261   | 28,586    | 272            | 278,118     | 66,377  | 7,259   | 10           | 73,645    | 19,526  | 2,660   | 2            | 22,187    | 16,806  | 1,977   | 5            | 18,788    | 7,388   | 934     | 1            | 8,323     |
| May-28 | 249,166   | 28,588    | 272            | 278,026     | 66,248  | 7,253   | 10           | 73,511    | 19,492  | 2,660   | 2            | 22,154    | 16,761  | 1,966   | 5            | 18,732    | 7,368   | 934     | 1            | 8,302     |
| Jun-28 | 249,022   | 28,635    | 269            | 277,927     | 66,119  | 7,257   | 10           | 73,385    | 19,391  | 2,657   | 2            | 22,050    | 16,678  | 1,961   | 5            | 18,644    | 7,361   | 929     | 1            | 8,291     |
| Jul-28 | 249,098   | 28,652    | 271            | 277,920     | 66,150  | 7,229   | 10           | 73,389    | 19,374  | 2,665   | 2            | 22,042    | 16,636  | 1,961   | 5            | 18,603    | 7,314   | 932     | 1            | 8,247     |
| Aug-28 | 249,778   | 28,640    | 272            | 278,689     | 65,995  | 7,226   | 10           | 73,231    | 19,368  | 2,658   | 2            | 22,028    | 16,583  | 1,959   | 5            | 18,547    | 7,297   | 934     | 1            | 8,232     |
| Sep-28 | 250,281   | 28,642    | 270            | 279,193     | 65,930  | 7,225   | 10           | 73,165    | 19,290  | 2,659   | 2            | 21,951    | 16,598  | 1,963   | 5            | 18,566    | 7,296   | 932     | 10           | 8,238     |
| Oct-28 | 250,230   | 28,690    | 272            | 279,692     | 66,160  | 7,229   | 10           | 73,399    | 19,473  | 2,663   | 2            | 22,138    | 16,726  | 1,970   | 5            | 18,702    | 7,354   | 935     | 7            | 8,296     |
| Nov-28 | 251,428   | 28,657    | 272            | 280,357     | 66,535  | 7,263   | 10           | 73,808    | 19,600  | 2,682   | 2            | 22,285    | 16,816  | 1,985   | 5            | 18,807    | 7,386   | 932     | 5            | 8,324     |
| Dec-28 | 251,939   | 28,707    | 272            | 280,919     | 66,750  | 7,283   | 10           | 74,043    | 19,662  | 2,686   | 2            | 22,350    | 16,916  | 1,996   | 5            | 18,917    | 7,414   | 948     | 1            | 8,363     |
| Jan-29 | 252,580   | 28,779    | 268            | 281,627     | 67,091  | 7,278   | 10           | 74,379    | 19,798  | 2,679   | 2            | 22,479    | 16,966  | 1,992   | 5            | 18,962    | 7,496   | 942     | 1            | 8,439     |
| Feb-29 | 252,586   | 28,786    | 271            | 281,642     | 67,010  | 7,291   | 11           | 74,312    | 19,817  | 2,678   | 2            | 22,497    | 16,985  | 2,011   | 5            | 19,001    | 7,485   | 942     | 1            | 8,428     |
| Mar-29 | 252,511   | 28,787    | 270            | 281,568     | 66,934  | 7,269   | 10           | 74,213    | 19,799  | 2,711   | 2            | 22,512    | 16,948  | 2,011   | 5            | 18,964    | 7,459   | 942     | 1            | 8,402     |
| Apr-29 | 252,170   | 28,917    | 273            | 281,360     | 67,199  | 7,298   | 10           | 74,507    | 19,855  | 2,690   | 2            | 22,547    | 16,970  | 1,994   | 5            | 18,969    | 7,443   | 936     | 1            | 8,359     |
| May-29 | 252,073   | 28,920    | 273            | 281,265     | 67,067  | 7,293   | 10           | 74,370    | 19,821  | 2,690   | 2            | 22,513    | 16,924  | 1,982   | 5            | 18,911    | 7,422   | 936     | 1            | 8,359     |
| Jun-29 | 251,926   | 28,968    | 271            | 281,165     | 66,935  | 7,296   | 10           | 74,241    | 19,717  | 2,687   | 2            | 22,406    | 16,840  | 1,978   | 5            | 18,822    | 7,415   | 932     | 1            | 8,303     |
| Jul-29 | 252,717   | 28,985    | 273            | 281,974     | 66,968  | 7,268   | 10           | 74,246    | 19,700  | 2,695   | 2            | 22,398    | 16,797  | 1,978   | 5            | 18,780    | 7,367   | 935     | 1            | 8,248     |
| Aug-29 | 252,696   | 28,973    | 273            | 281,974     | 66,809  | 7,265   | 10           | 74,084    | 19,693  | 2,688   | 2            | 22,384    | 16,743  | 1,976   | 5            | 18,724    | 7,351   | 936     | 1            | 8,288     |
| Sep-29 | 253,209   | 28,975    | 271            | 282,455     | 66,743  | 7,264   | 10           | 74,017    | 19,614  | 2,689   | 2            | 22,305    | 16,759  | 1,979   | 5            | 18,743    | 7,349   | 934     | 10           | 8,294     |
| Oct-29 | 253,667   | 29,024    | 273            | 282,964     | 66,977  | 7,268   | 10           | 74,255    | 19,802  | 2,693   | 2            | 22,497    | 16,889  | 1,987   | 5            | 18,881    | 7,408   | 937     | 7            | 8,352     |
| Nov-29 | 254,379   | 28,990    | 273            | 283,642     | 67,360  | 7,302   | 10           | 74,672    | 19,932  | 2,713   | 2            | 22,647    | 16,981  | 2,002   | 5            | 18,987    | 7,441   | 935     | 5            | 8,381     |
| Dec-29 | 254,900   | 29,041    | 274            | 284,215     | 67,580  | 7,323   | 10           | 74,912    | 19,996  | 2,716   | 2            | 22,714    | 17,082  | 2,013   | 5            | 19,100    | 7,468   | 951     | 1            | 8,420     |

Appendix 3.2 - Customer Forecast - Number by Region  
High Growth

| Nov-09    |           | Dec-09         |             | Jan-10  |         | Feb-10       |           | Mar-10  |         | Apr-10       |           | May-10  |         | Jun-10       |           | Jul-10                |                            | Aug-10                  |         | Sep-10  |              | Oct-10    |                   | Nov-10                 |                     | Dec-10 |  | Jan-11 |  | Feb-11 |  | Mar-11 |  | Apr-11 |  | May-11 |  | Jun-11 |  | Jul-11 |  | Aug-11 |  | Sep-11 |  | Oct-11 |  | Nov-11 |  | Dec-11 |  | Jan-12 |  | Feb-12 |  | Mar-12 |  | Apr-12 |  | May-12 |  | Jun-12 |  | Jul-12 |  | Aug-12 |  | Sep-12 |  | Oct-12 |  | Nov-12 |  | Dec-12 |  | Jan-13 |  | Feb-13 |  | Mar-13 |  | Apr-13 |  | May-13 |  | Jun-13 |  | Jul-13 |  | Aug-13 |  | Sep-13 |  | Oct-13 |  | Nov-13 |  | Dec-13 |  | Jan-14 |  | Feb-14 |  | Mar-14 |  | Apr-14 |  | May-14 |  | Jun-14 |  | Jul-14 |  | Aug-14 |  | Sep-14 |  | Oct-14 |  | Nov-14 |  | Dec-14 |  | Jan-15 |  | Feb-15 |  | Mar-15 |  | Apr-15 |  | May-15 |  | Jun-15 |  | Jul-15 |  | Aug-15 |  | Sep-15 |  | Oct-15 |  |
|-----------|-----------|----------------|-------------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|-----------------------|----------------------------|-------------------------|---------|---------|--------------|-----------|-------------------|------------------------|---------------------|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|--------|--|
| WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | MFR Firm Ind | MFR Total | ROS Res | ROS Com | ROS Firm Ind | ROS Total | KLA Res | KLA Com | KLA Firm Ind | KLA Total | Klamath Falls KLA Com | Klamath Falls KLA Firm Ind | Klamath Falls KLA Total | LGD Res | LGD Com | LGD Firm Ind | LGD Total | La Grande LGD Com | La Grande LGD Firm Ind | La Grande LGD Total |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 200,475   | 22,820    | 250            | 223,545     | 49,866  | 6,405   | 10           | 56,280    | 12,978  | 2,158   | 2            | 15,138    | 13,598  | 1,608   | 5            | 15,211    |                       |                            | 6,339                   | 866     | 5       | 7,110        |           |                   | 6,403                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 201,516   | 22,923    | 252            | 224,691     | 50,270  | 6,454   | 10           | 56,733    | 13,074  | 2,166   | 2            | 15,241    | 13,811  | 1,632   | 5            | 15,448    |                       |                            | 6,403                   | 909     | 1       | 7,312        |           |                   | 6,502                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 202,185   | 23,210    | 247            | 225,642     | 50,712  | 6,496   | 10           | 57,218    | 13,150  | 2,178   | 2            | 15,329    | 13,937  | 1,660   | 5            | 15,602    |                       |                            | 6,502                   | 909     | 1       | 7,395        |           |                   | 6,647                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 202,937   | 23,223    | 250            | 225,671     | 50,563  | 6,527   | 10           | 57,100    | 13,178  | 2,176   | 2            | 15,356    | 13,979  | 1,702   | 5            | 15,686    |                       |                            | 6,647                   | 891     | 1       | 7,370        |           |                   | 6,711                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 203,049   | 23,227    | 247            | 225,523     | 50,423  | 6,473   | 10           | 56,906    | 13,151  | 2,246   | 2            | 15,399    | 13,900  | 1,702   | 5            | 15,607    |                       |                            | 6,711                   | 891     | 1       | 7,458        |           |                   | 6,818                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 203,367   | 23,488    | 256            | 225,110     | 50,761  | 6,544   | 10           | 57,315    | 13,162  | 2,200   | 2            | 15,364    | 13,872  | 1,665   | 5            | 15,542    |                       |                            | 6,818                   | 876     | 1       | 7,458        |           |                   | 6,942                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 203,173   | 23,492    | 256            | 224,922     | 50,520  | 6,530   | 10           | 57,060    | 13,109  | 2,202   | 2            | 15,313    | 13,776  | 1,639   | 5            | 15,420    |                       |                            | 6,942                   | 907     | 1       | 7,400        |           |                   | 7,045                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 200,880   | 23,589    | 250            | 224,720     | 50,277  | 6,539   | 10           | 56,826    | 12,954  | 2,194   | 2            | 15,150    | 13,598  | 1,639   | 5            | 15,233    |                       |                            | 7,045                   | 876     | 1       | 7,482        |           |                   | 7,182                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 201,704   | 23,623    | 255            | 225,581     | 50,188  | 6,470   | 10           | 56,668    | 12,929  | 2,212   | 2            | 15,143    | 13,509  | 1,630   | 5            | 15,233    |                       |                            | 7,182                   | 864     | 1       | 7,082        |           |                   | 7,312                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 201,663   | 23,598    | 256            | 225,581     | 49,896  | 6,464   | 10           | 56,370    | 12,918  | 2,197   | 2            | 15,118    | 13,395  | 1,626   | 5            | 15,026    |                       |                            | 7,312                   | 873     | 1       | 7,046        |           |                   | 7,446                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 202,687   | 23,603    | 252            | 226,541     | 49,775  | 6,461   | 10           | 56,246    | 12,909  | 2,199   | 2            | 15,000    | 13,428  | 1,633   | 5            | 15,066    |                       |                            | 7,446                   | 872     | 10      | 7,048        |           |                   | 7,584                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 203,601   | 23,702    | 256            | 226,541     | 50,057  | 6,470   | 10           | 56,537    | 12,906  | 2,208   | 2            | 15,216    | 13,628  | 1,683   | 5            | 15,282    |                       |                            | 7,584                   | 873     | 5       | 7,254        |           |                   | 7,720                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 206,022   | 23,633    | 256            | 228,912     | 50,759  | 6,554   | 10           | 57,324    | 13,202  | 2,249   | 2            | 15,452    | 13,820  | 1,706   | 5            | 15,508    |                       |                            | 7,720                   | 873     | 5       | 7,254        |           |                   | 7,857                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 206,063   | 23,737    | 258            | 230,057     | 51,163  | 6,603   | 10           | 57,777    | 13,297  | 2,256   | 2            | 15,556    | 14,033  | 1,706   | 5            | 15,745    |                       |                            | 7,857                   | 907     | 1       | 7,459        |           |                   | 7,994                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 207,061   | 24,061    | 250            | 231,362     | 51,754  | 6,653   | 10           | 58,418    | 13,374  | 2,286   | 2            | 15,682    | 14,159  | 1,801   | 5            | 15,924    |                       |                            | 7,994                   | 907     | 1       | 7,459        |           |                   | 8,148                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 206,915   | 24,078    | 253            | 231,246     | 51,465  | 6,631   | 10           | 58,300    | 13,402  | 2,285   | 2            | 15,689    | 14,201  | 1,801   | 5            | 16,007    |                       |                            | 8,148                   | 907     | 1       | 7,459        |           |                   | 8,293                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 206,232   | 24,339    | 262            | 230,833     | 51,952  | 6,701   | 10           | 58,106    | 13,375  | 2,354   | 2            | 16,122    | 14,168  | 1,864   | 5            | 16,529    |                       |                            | 8,293                   | 907     | 1       | 7,400        |           |                   | 8,438                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 206,039   | 24,344    | 262            | 230,645     | 51,711  | 6,688   | 10           | 58,049    | 13,460  | 2,309   | 2            | 15,771    | 14,168  | 1,864   | 5            | 16,537    |                       |                            | 8,438                   | 891     | 1       | 7,347        |           |                   | 8,583                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 207,324   | 24,474    | 262            | 232,059     | 51,468  | 6,697   | 10           | 58,409    | 13,408  | 2,310   | 2            | 15,720    | 14,168  | 1,864   | 5            | 16,537    |                       |                            | 8,583                   | 891     | 1       | 7,347        |           |                   | 8,728                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 207,283   | 24,450    | 262            | 232,059     | 51,528  | 6,628   | 10           | 58,175    | 13,253  | 2,303   | 2            | 15,558    | 13,894  | 1,739   | 5            | 16,000    |                       |                            | 8,728                   | 879     | 1       | 7,299        |           |                   | 8,873                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 208,307   | 24,454    | 258            | 233,020     | 51,236  | 6,622   | 10           | 58,166    | 13,227  | 2,321   | 2            | 15,550    | 13,805  | 1,720   | 5            | 15,540    |                       |                            | 8,873                   | 879     | 1       | 7,299        |           |                   | 9,018                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 209,321   | 24,553    | 262            | 234,037     | 51,115  | 6,619   | 10           | 57,868    | 13,217  | 2,306   | 2            | 15,525    | 13,611  | 1,725   | 5            | 15,422    |                       |                            | 9,018                   | 888     | 1       | 7,211        |           |                   | 9,163                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 210,643   | 24,485    | 262            | 235,390     | 52,249  | 6,711   | 10           | 58,970    | 13,097  | 2,307   | 2            | 15,407    | 13,724  | 1,733   | 5            | 15,462    |                       |                            | 9,163                   | 888     | 10      | 7,136        |           |                   | 9,308                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 211,683   | 24,588    | 264            | 236,535     | 51,546  | 6,628   | 10           | 58,184    | 13,379  | 2,316   | 2            | 15,698    | 13,998  | 1,749   | 5            | 15,752    |                       |                            | 9,308                   | 894     | 7       | 7,276        |           |                   | 9,453                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 214,766   | 24,981    | 253            | 240,000     | 54,541  | 6,818   | 10           | 61,370    | 13,671  | 2,365   | 2            | 16,037    | 14,404  | 1,806   | 5            | 16,214    |                       |                            | 9,453                   | 931     | 1       | 7,446        |           |                   | 9,600                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 214,778   | 24,998    | 259            | 240,000     | 54,387  | 6,795   | 10           | 61,248    | 14,523  | 2,394   | 2            | 16,919    | 14,531  | 1,859   | 5            | 16,515    |                       |                            | 9,600                   | 931     | 1       | 7,446        |           |                   | 9,749                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 213,927   | 25,271    | 265            | 239,458     | 54,242  | 6,795   | 10           | 61,048    | 14,525  | 2,464   | 2            | 16,994    | 14,693  | 1,902   | 5            | 16,601    |                       |                            | 9,749                   | 921     | 1       | 7,639        |           |                   | 9,896                  |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 213,728   | 25,271    | 265            | 239,458     | 54,242  | 6,795   | 10           | 61,048    | 14,525  | 2,464   | 2            | 16,994    | 14,693  | 1,902   | 5            | 16,601    |                       |                            | 9,896                   | 921     | 1       | 7,639        |           |                   | 10,043                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 213,428   | 25,370    | 259            | 239,057     | 54,245  | 6,853   | 10           | 61,360    | 14,615  | 2,417   | 2            | 16,880    | 14,660  | 1,864   | 5            | 16,529    |                       |                            | 10,043                  | 906     | 1       | 7,525        |           |                   | 10,190                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 214,004   | 25,405    | 264            | 240,715     | 54,496  | 6,853   | 10           | 61,118    | 14,599  | 2,419   | 2            | 16,960    | 14,561  | 1,837   | 5            | 16,404    |                       |                            | 10,190                  | 906     | 1       | 7,477        |           |                   | 10,337                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 215,004   | 25,380    | 265            | 240,649     | 54,307  | 6,792   | 10           | 60,801    | 14,368  | 2,440   | 2            | 16,800    | 14,379  | 1,828   | 5            | 16,213    |                       |                            | 10,337                  | 894     | 1       | 7,448        |           |                   | 10,484                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 216,054   | 25,384    | 261            | 241,699     | 53,879  | 6,783   | 10           | 60,673    | 14,357  | 2,414   | 2            | 16,773    | 14,172  | 1,823   | 5            | 16,000    |                       |                            | 10,484                  | 906     | 1       | 7,346        |           |                   | 10,630                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 216,991   | 25,486    | 265            | 242,742     | 54,325  | 6,792   | 10           | 61,128    | 14,521  | 2,416   | 2            | 16,731    | 14,172  | 1,823   | 5            | 16,000    |                       |                            | 10,630                  | 906     | 1       | 7,346        |           |                   | 10,777                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 218,448   | 25,415    | 265            | 244,129     | 55,054  | 6,877   | 10           | 61,942    | 14,736  | 2,425   | 2            | 16,956    | 14,486  | 1,848   | 5            | 16,339    |                       |                            | 10,777                  | 909     | 7       | 7,452        |           |                   | 10,924                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 222,769   | 25,521    | 267            | 245,304     | 55,472  | 6,928   | 10           | 62,410    | 14,837  | 2,475   | 2            | 17,314    | 14,901  | 1,907   | 5            | 16,813    |                       |                            | 10,924                  | 946     | 1       | 7,625        |           |                   | 11,071                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 222,871   | 25,901    | 256            | 248,959     | 57,328  | 6,960   | 10           | 64,299    | 15,673  | 2,484   | 2            | 18,158    | 15,306  | 1,934   | 5            | 17,245    |                       |                            | 11,071                  | 937     | 1       | 7,845        |           |                   | 11,218                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 224,626   | 25,918    | 259            | 248,500     | 57,018  | 6,936   | 10           | 64,172    | 15,704  | 2,555   | 2            | 18,188    | 15,350  | 1,978   | 5            | 17,333    |                       |                            | 11,218                  | 935     | 1       | 7,845        |           |                   | 11,365                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 226,193   | 26,198    | 268            | 248,369     | 57,541  | 7,009   | 10           | 63,966    | 15,769  | 2,508   | 2            | 18,232    | 15,267  | 1,978   | 5            | 17,250    |                       |                            | 11,365                  | 935     | 1       | 7,845        |           |                   | 11,512                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 221,908   | 26,193    | 268            | 248,171     | 57,282  | 6,995   | 10           | 64,288    | 15,711  | 2,509   | 2            | 18,222    | 15,316  | 1,938   | 5            | 17,259    |                       |                            | 11,512                  | 920     | 1       | 7,758        |           |                   | 11,659                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 221,705   | 26,300    | 262            | 247,959     | 57,022  | 7,004   | 10           | 64,087    | 15,538  | 2,501   | 2            | 18,041    | 15,027  | 1,902   | 5            | 17,130    |                       |                            | 11,659                  | 920     | 1       | 7,758        |           |                   | 11,806                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 221,387   | 26,335    | 267            | 249,658     | 57,085  | 6,933   | 10           | 64,030    | 15,509  | 2,520   | 2            | 18,032    | 14,933  | 1,902   | 5            | 16,933    |                       |                            | 11,806                  | 908     | 1       | 7,654        |           |                   | 11,953                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 223,013   | 26,309    | 268            | 249,591     | 56,772  | 6,927   | 10           | 63,710    | 15,498  | 2,504   | 2            | 18,004    | 14,813  | 1,887   | 5            | 16,840    |                       |                            | 11,953                  | 917     | 1       | 7,521        |           |                   | 12,100                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 225,000   | 26,314    | 264            | 250,668     | 56,643  | 6,924   | 10           | 63,578    | 15,469  | 2,506   | 2            | 18,004    | 14,847  | 1,905   | 5            | 16,757    |                       |                            | 12,100                  | 917     | 1       | 7,484        |           |                   | 12,247                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 225,051   | 26,418    | 268            | 251,727     | 57,105  | 6,933   | 10           | 64,049    | 15,679  | 2,515   | 2            | 18,197    | 15,136  | 1,922   | 5            | 17,063    |                       |                            | 12,247                  | 923     | 7       | 7,629        |           |                   | 12,394                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 226,545   | 26,346    | 268            | 253,160     | 57,858  | 7,020   | 10           | 64,889    | 15,897  | 2,559   | 2            | 18,458    | 15,339  | 1,983   | 5            | 17,301    |                       |                            | 12,394                  | 923     | 7       | 7,629        |           |                   | 12,541                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 227,639   | 26,455    | 270            | 254,364     | 58,291  | 7,071   | 10           | 65,373    | 16,004  | 2,567   | 2            | 18,572    | 15,564  | 1,983   | 5            | 17,552    |                       |                            | 12,541                  | 961     | 1       | 7,805        |           |                   | 12,688                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 230,921   | 26,820    | 261            | 258,001     | 60,279  | 7,101   | 10           | 67,392    | 16,822  | 2,573   | 2            | 19,397    | 15,798  | 1,983   | 5            | 17,786    |                       |                            | 12,688                  | 944     | 1       | 7,805        |           |                   | 12,835                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 230,934   | 26,835    | 267            | 258,036     | 60,114  | 7,134   | 10           | 67,259    | 16,855  | 2,572   | 2            | 19,423    | 15,842  | 2,029   | 5            | 17,876    |                       |                            | 12,835                  | 944     | 1       | 7,992        |           |                   | 12,982                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 230,774   | 26,830    | 264            | 257,876     | 59,958  | 7,078   | 10           | 67,047    | 16,824  | 2,647   | 2            | 19,473    | 15,758  | 2,029   | 5            | 17,791    |                       |                            | 12,982                  | 944     | 1       | 7,992        |           |                   | 13,129                 |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |
| 230,038   | 27,120    | 273            | 257,431     | 60,499  | 7,151   | 10           |           |         |         |              |           |         |         |              |           |                       |                            |                         |         |         |              |           |                   |                        |                     |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |        |  |

Appendix 3.2 - Customer Forecast - Number by Region

|        | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | Medford Firm Ind | MFR Total | ROB Res | ROB Com | ROB Firm Ind | ROB Total | KLA Res | KLA Com | KLA Firm Ind | KLA Total | La Grande Res | La Grande Com | La Grande Firm Ind | La Grande Total |
|--------|-----------|-----------|----------------|-------------|---------|---------|------------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------------|---------------|--------------------|-----------------|
| Nov-15 | 243,042   | 28,207    | 278            | 271,527     | 63,963  | 7,304   | 12               | 71,779    | 18,220  | 2,760   | 2            | 20,982    | 16,324  | 2,058   | 5            | 18,386    | 7,104         | 932           | 5                  | 8,041           |
| Dec-15 | 244,192   | 28,321    | 279            | 272,792     | 64,428  | 7,357   | 12               | 73,108    | 18,237  | 2,768   | 2            | 21,108    | 16,558  | 2,084   | 5            | 18,647    | 7,172         | 976           | 1                  | 8,149           |
| Jan-16 | 247,227   | 28,659    | 269            | 276,155     | 66,509  | 7,376   | 12               | 73,897    | 19,121  | 2,770   | 2            | 21,893    | 16,781  | 2,130   | 5            | 18,916    | 7,404         | 959           | 1                  | 8,364           |
| Feb-16 | 247,240   | 28,675    | 276            | 276,191     | 66,331  | 7,410   | 12               | 73,753    | 19,123  | 2,769   | 2            | 21,928    | 16,827  | 2,130   | 5            | 18,962    | 7,378         | 958           | 1                  | 8,337           |
| Mar-16 | 247,073   | 28,678    | 273            | 276,024     | 66,165  | 7,352   | 12               | 73,529    | 19,123  | 2,848   | 2            | 21,973    | 16,739  | 2,130   | 5            | 18,874    | 7,312         | 959           | 1                  | 8,273           |
| Apr-16 | 246,300   | 28,973    | 282            | 275,556     | 66,745  | 7,427   | 12               | 74,184    | 19,165  | 2,796   | 2            | 22,031    | 16,791  | 2,088   | 5            | 18,884    | 7,272         | 942           | 1                  | 8,216           |
| May-16 | 246,082   | 28,978    | 282            | 275,344     | 66,457  | 7,413   | 12               | 73,882    | 19,165  | 2,798   | 2            | 21,965    | 16,683  | 2,049   | 5            | 18,747    | 7,221         | 942           | 1                  | 8,164           |
| Jun-16 | 245,750   | 29,088    | 276            | 275,114     | 66,168  | 7,433   | 12               | 73,603    | 18,965  | 2,789   | 2            | 21,757    | 16,483  | 2,059   | 5            | 18,537    | 7,203         | 930           | 1                  | 8,134           |
| Jul-16 | 247,536   | 29,126    | 281            | 276,942     | 66,239  | 7,349   | 12               | 73,600    | 18,933  | 2,810   | 2            | 21,745    | 16,333  | 2,044   | 5            | 18,437    | 7,084         | 939           | 1                  | 8,025           |
| Aug-16 | 247,490   | 29,098    | 282            | 276,871     | 65,891  | 7,342   | 12               | 73,245    | 18,919  | 2,793   | 2            | 21,714    | 16,255  | 2,044   | 5            | 18,304    | 7,043         | 942           | 1                  | 7,966           |
| Sep-16 | 248,648   | 29,104    | 277            | 278,029     | 65,748  | 7,339   | 12               | 73,098    | 18,765  | 2,795   | 2            | 21,562    | 16,291  | 2,052   | 5            | 18,349    | 7,040         | 938           | 10                 | 8,087           |
| Oct-16 | 249,682   | 29,215    | 282            | 279,179     | 66,260  | 7,349   | 12               | 73,621    | 19,129  | 2,805   | 2            | 21,936    | 16,599  | 2,071   | 5            | 18,675    | 7,186         | 946           | 7                  | 8,138           |
| Nov-16 | 251,290   | 29,138    | 284            | 280,710     | 67,098  | 7,439   | 12               | 74,549    | 19,381  | 2,852   | 2            | 22,234    | 16,816  | 2,135   | 5            | 19,159    | 7,267         | 939           | 5                  | 8,212           |
| Dec-16 | 252,467   | 29,255    | 284            | 282,006     | 67,579  | 7,492   | 12               | 75,083    | 19,584  | 2,860   | 2            | 22,366    | 17,056  | 2,185   | 5            | 19,410    | 7,337         | 984           | 1                  | 8,377           |
| Jan-17 | 253,387   | 29,577    | 272            | 285,222     | 69,460  | 7,536   | 12               | 76,974    | 20,271  | 2,860   | 2            | 23,133    | 17,272  | 2,132   | 5            | 19,505    | 7,543         | 965           | 1                  | 8,510           |
| Feb-17 | 255,373   | 29,593    | 279            | 285,259     | 69,277  | 7,536   | 12               | 76,825    | 20,309  | 2,858   | 2            | 23,169    | 17,320  | 2,180   | 5            | 19,505    | 7,543         | 965           | 1                  | 8,510           |
| Mar-17 | 255,215   | 29,597    | 276            | 285,088     | 69,104  | 7,477   | 12               | 76,594    | 20,273  | 2,940   | 2            | 23,214    | 17,230  | 2,180   | 5            | 19,415    | 7,477         | 967           | 1                  | 8,444           |
| Apr-17 | 254,425   | 29,899    | 285            | 284,609     | 69,703  | 7,554   | 12               | 77,270    | 20,387  | 2,887   | 2            | 23,276    | 17,283  | 2,137   | 5            | 19,425    | 7,436         | 950           | 1                  | 8,387           |
| May-17 | 255,201   | 29,904    | 285            | 284,390     | 69,407  | 7,539   | 12               | 76,958    | 20,317  | 2,888   | 2            | 23,207    | 17,172  | 2,108   | 5            | 19,286    | 7,384         | 950           | 1                  | 8,334           |
| Jun-17 | 253,862   | 30,016    | 279            | 284,157     | 69,108  | 7,549   | 12               | 76,669    | 20,108  | 2,880   | 2            | 22,989    | 16,668  | 2,098   | 5            | 19,071    | 7,366         | 937           | 1                  | 8,204           |
| Jul-17 | 255,689   | 30,055    | 284            | 286,028     | 69,181  | 7,474   | 12               | 76,668    | 20,074  | 2,901   | 2            | 22,976    | 16,666  | 2,098   | 5            | 19,069    | 7,245         | 947           | 1                  | 8,193           |
| Aug-17 | 255,642   | 30,027    | 285            | 285,954     | 68,822  | 7,468   | 12               | 76,302    | 20,060  | 2,883   | 2            | 22,945    | 16,735  | 2,093   | 5            | 18,833    | 7,203         | 950           | 1                  | 8,153           |
| Sep-17 | 256,828   | 30,032    | 281            | 287,140     | 68,674  | 7,464   | 12               | 76,150    | 19,899  | 2,885   | 2            | 22,786    | 16,773  | 2,102   | 5            | 18,750    | 7,199         | 945           | 10                 | 8,155           |
| Oct-17 | 257,886   | 30,146    | 285            | 288,317     | 69,203  | 7,474   | 12               | 76,690    | 20,279  | 2,895   | 2            | 23,176    | 17,087  | 2,120   | 5            | 19,213    | 7,348         | 953           | 7                  | 8,308           |
| Nov-17 | 259,531   | 30,067    | 285            | 289,884     | 70,068  | 7,565   | 12               | 77,645    | 20,542  | 2,943   | 2            | 23,487    | 17,308  | 2,185   | 5            | 19,471    | 7,431         | 947           | 5                  | 8,494           |
| Dec-17 | 260,736   | 30,186    | 287            | 291,210     | 70,564  | 7,619   | 13               | 78,196    | 20,670  | 2,952   | 2            | 23,624    | 17,533  | 2,185   | 5            | 19,743    | 7,501         | 991           | 1                  | 8,622           |
| Jan-18 | 263,668   | 30,527    | 277            | 294,472     | 72,247  | 7,627   | 13               | 79,887    | 21,420  | 2,932   | 2            | 24,354    | 17,764  | 2,231   | 5            | 19,951    | 7,735         | 974           | 1                  | 8,894           |
| Feb-18 | 263,682   | 30,543    | 283            | 294,472     | 72,058  | 7,662   | 13               | 79,733    | 21,460  | 2,930   | 2            | 24,392    | 17,813  | 2,231   | 5            | 20,048    | 7,709         | 973           | 1                  | 8,882           |
| Mar-18 | 263,507   | 30,547    | 280            | 294,334     | 71,881  | 7,603   | 13               | 79,497    | 21,422  | 2,933   | 2            | 24,437    | 17,771  | 2,231   | 5            | 19,956    | 7,641         | 974           | 1                  | 8,858           |
| Apr-18 | 262,569   | 30,856    | 290            | 293,844     | 72,498  | 7,680   | 13               | 80,190    | 21,542  | 2,959   | 2            | 24,502    | 17,662  | 2,158   | 5            | 19,967    | 7,599         | 957           | 1                  | 8,505           |
| May-18 | 262,122   | 30,861    | 283            | 293,381     | 72,192  | 7,665   | 13               | 79,970    | 21,468  | 2,951   | 2            | 24,431    | 17,662  | 2,158   | 5            | 19,606    | 7,546         | 945           | 1                  | 8,474           |
| Jun-18 | 263,944   | 30,976    | 289            | 293,381     | 71,885  | 7,675   | 13               | 79,572    | 21,250  | 2,952   | 2            | 24,204    | 17,454  | 2,147   | 5            | 19,502    | 7,406         | 954           | 1                  | 8,361           |
| Jul-18 | 263,944   | 30,987    | 288            | 295,296     | 71,960  | 7,600   | 13               | 79,572    | 21,215  | 2,973   | 2            | 24,190    | 17,316  | 2,147   | 5            | 19,363    | 7,363         | 952           | 1                  | 8,222           |
| Aug-18 | 265,157   | 30,992    | 290            | 295,220     | 71,593  | 7,593   | 12               | 79,196    | 21,200  | 2,955   | 2            | 24,150    | 17,216  | 2,142   | 5            | 19,410    | 7,359         | 952           | 10                 | 8,477           |
| Sep-18 | 266,240   | 31,109    | 285            | 296,434     | 71,438  | 7,590   | 12               | 79,940    | 21,032  | 2,957   | 2            | 23,991    | 17,254  | 2,151   | 5            | 19,150    | 7,510         | 960           | 7                  | 8,477           |
| Oct-18 | 267,924   | 31,028    | 290            | 299,242     | 72,873  | 7,600   | 13               | 79,595    | 21,428  | 2,968   | 2            | 24,398    | 17,575  | 2,208   | 5            | 20,013    | 7,594         | 954           | 5                  | 8,553           |
| Nov-18 | 269,157   | 31,150    | 292            | 300,599     | 73,384  | 7,746   | 13               | 81,143    | 21,837  | 3,025   | 2            | 24,864    | 18,500  | 2,236   | 5            | 20,291    | 7,666         | 999           | 1                  | 8,666           |
| Dec-18 | 271,965   | 31,477    | 283            | 303,724     | 74,870  | 7,746   | 13               | 81,443    | 22,570  | 3,004   | 2            | 25,757    | 18,256  | 2,232   | 5            | 20,492    | 7,901         | 982           | 1                  | 8,883           |
| Jan-19 | 271,979   | 31,493    | 286            | 303,762     | 74,676  | 7,780   | 13               | 82,428    | 22,611  | 3,002   | 2            | 25,615    | 18,305  | 2,281   | 5            | 20,591    | 7,874         | 980           | 1                  | 8,788           |
| Feb-19 | 271,800   | 31,497    | 286            | 303,581     | 74,494  | 7,720   | 13               | 82,228    | 22,572  | 3,086   | 2            | 25,660    | 18,211  | 2,281   | 5            | 20,457    | 7,805         | 982           | 1                  | 8,788           |
| Mar-19 | 270,972   | 31,813    | 296            | 302,853     | 74,814  | 7,793   | 13               | 82,939    | 22,696  | 3,031   | 2            | 25,729    | 18,266  | 2,237   | 5            | 20,508    | 7,763         | 965           | 1                  | 8,788           |
| Apr-19 | 270,738   | 31,936    | 289            | 302,608     | 74,498  | 7,793   | 13               | 82,610    | 22,620  | 3,033   | 2            | 25,655    | 18,151  | 2,207   | 5            | 20,363    | 7,709         | 965           | 1                  | 8,675           |
| May-19 | 270,296   | 31,976    | 294            | 304,567     | 74,576  | 7,717   | 13               | 82,304    | 22,356  | 3,046   | 2            | 25,418    | 17,939  | 2,196   | 5            | 20,140    | 7,691         | 952           | 1                  | 8,644           |
| Jun-19 | 272,247   | 31,947    | 296            | 304,490     | 74,196  | 7,710   | 13               | 82,305    | 22,340  | 3,027   | 2            | 25,370    | 17,833  | 2,196   | 5            | 20,034    | 7,563         | 961           | 1                  | 8,529           |
| Jul-19 | 273,488   | 32,072    | 291            | 305,731     | 74,039  | 7,707   | 13               | 81,759    | 22,166  | 3,040   | 2            | 25,302    | 17,697  | 2,191   | 5            | 19,893    | 7,523         | 965           | 1                  | 8,488           |
| Aug-19 | 274,595   | 32,072    | 296            | 306,963     | 74,599  | 7,717   | 13               | 82,329    | 22,166  | 3,040   | 2            | 25,197    | 17,736  | 2,200   | 5            | 19,941    | 7,519         | 960           | 10                 | 8,489           |
| Sep-19 | 276,318   | 32,114    | 296            | 309,663     | 75,513  | 7,810   | 13               | 82,329    | 22,578  | 3,040   | 2            | 25,620    | 18,063  | 2,219   | 5            | 20,287    | 7,672         | 968           | 7                  | 8,647           |
| Oct-19 | 277,579   | 32,114    | 298            | 309,991     | 76,038  | 7,865   | 13               | 83,336    | 22,864  | 3,099   | 2            | 25,956    | 18,293  | 2,258   | 5            | 20,556    | 7,758         | 961           | 5                  | 8,724           |
| Nov-19 | 280,561   | 32,463    | 284            | 313,308     | 77,493  | 7,879   | 14               | 85,385    | 23,004  | 3,079   | 2            | 26,104    | 18,747  | 2,281   | 5            | 21,034    | 8,066         | 989           | 1                  | 9,056           |
| Dec-20 | 280,576   | 32,479    | 291            | 313,347     | 77,294  | 7,914   | 14               | 85,222    | 23,719  | 3,075   | 2            | 26,796    | 18,747  | 2,281   | 5            | 21,344    | 8,039         | 988           | 1                  | 9,028           |
| Jan-20 | 280,393   | 32,483    | 288            | 313,164     | 77,107  | 7,854   | 14               | 84,975    | 23,762  | 3,073   | 2            | 26,838    | 18,798  | 2,332   | 5            | 21,039    | 7,969         | 989           | 1                  | 8,959           |
| Feb-20 | 279,546   | 32,806    | 298            | 312,650     | 77,575  | 7,933   | 14               | 85,703    | 23,721  | 3,159   | 2            | 26,956    | 18,758  | 2,332   | 5            | 21,050    | 7,956         | 989           | 1                  | 8,959           |
| Mar-20 | 279,306   | 32,812    | 298            | 312,416     | 77,435  | 7,918   | 14               | 85,366    | 23,771  | 3,105   | 2            | 2         |         |         |              |           |               |               |                    |                 |

Appendix 3.2 - Customer Forecast - Number by Region

|        | WA/ID Res | WA/ID Com | WA/ID Firm/Ind | WA/ID Total | MFR Res | MFR Com | MFR Firm/Ind | MFR Total | ROS Res | ROS Com | ROS Firm/Ind | ROS Total | KLA Res | KLA Com | KLA Firm/Ind | KLA Total | LGD Res | LGD Com | LGD Firm/Ind | LGD Total |
|--------|-----------|-----------|----------------|-------------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|
| Nov-21 | 293,867   | 33,988    | 302            | 328,157     | 80,793  | 8,071   | 14           | 88,877    | 25,186  | 3,236   | 2            | 28,424    | 19,277  | 2,358   | 5            | 8,085     | 976     | 5       | 9,066        |           |
| Dec-21 | 295,187   | 34,118    | 304            | 329,609     | 81,345  | 8,127   | 14           | 89,486    | 25,337  | 3,246   | 2            | 28,585    | 19,542  | 2,388   | 5            | 8,159     | 1,022   | 5       | 9,182        |           |
| Jan-22 | 298,208   | 34,439    | 292            | 332,939     | 82,739  | 8,130   | 14           | 90,884    | 26,018  | 3,219   | 2            | 29,239    | 19,730  | 2,431   | 5            | 8,397     | 1,004   | 1       | 9,402        |           |
| Feb-22 | 298,224   | 34,456    | 299            | 332,979     | 82,530  | 8,166   | 14           | 90,711    | 26,064  | 3,217   | 2            | 29,283    | 19,783  | 2,433   | 5            | 8,369     | 1,004   | 1       | 9,373        |           |
| Mar-22 | 298,032   | 34,460    | 295            | 332,787     | 82,334  | 8,104   | 14           | 90,453    | 26,020  | 3,208   | 2            | 29,238    | 19,683  | 2,433   | 5            | 8,297     | 1,004   | 1       | 9,301        |           |
| Apr-22 | 297,146   | 34,798    | 305            | 332,249     | 83,017  | 8,185   | 14           | 91,216    | 26,160  | 3,245   | 2            | 29,409    | 19,742  | 2,386   | 5            | 8,254     | 987     | 1       | 9,241        |           |
| May-22 | 296,895   | 34,804    | 305            | 332,004     | 82,678  | 8,170   | 14           | 90,862    | 26,074  | 3,250   | 2            | 29,326    | 19,620  | 2,355   | 5            | 8,197     | 987     | 1       | 9,185        |           |
| Jun-22 | 296,515   | 34,930    | 299            | 331,743     | 82,338  | 8,180   | 14           | 90,532    | 25,820  | 3,240   | 2            | 29,062    | 19,395  | 2,344   | 5            | 8,174     | 974     | 1       | 9,153        |           |
| Jul-22 | 298,563   | 34,973    | 304            | 333,840     | 82,422  | 8,101   | 14           | 90,536    | 25,779  | 3,263   | 2            | 29,044    | 19,283  | 2,344   | 5            | 8,132     | 908     | 1       | 9,033        |           |
| Aug-22 | 298,510   | 34,942    | 305            | 333,757     | 82,012  | 8,094   | 14           | 90,120    | 25,762  | 3,244   | 2            | 29,008    | 19,139  | 2,338   | 5            | 8,048     | 983     | 1       | 8,993        |           |
| Sep-22 | 299,839   | 34,947    | 300            | 335,087     | 81,843  | 8,091   | 14           | 89,948    | 25,567  | 3,246   | 2            | 29,008    | 19,180  | 2,347   | 5            | 8,152     | 999     | 10      | 9,151        |           |
| Oct-22 | 301,025   | 35,075    | 305            | 336,405     | 82,447  | 8,101   | 14           | 90,562    | 26,028  | 3,257   | 2            | 29,287    | 19,526  | 2,368   | 5            | 8,189     | 990     | 7       | 9,155        |           |
| Nov-22 | 302,869   | 34,987    | 305            | 338,161     | 83,432  | 8,197   | 14           | 91,644    | 26,587  | 3,309   | 3            | 29,659    | 19,770  | 2,409   | 5            | 8,248     | 983     | 5       | 9,237        |           |
| Dec-22 | 304,220   | 35,120    | 307            | 339,647     | 83,998  | 8,254   | 14           | 92,825    | 26,504  | 3,319   | 3            | 29,825    | 20,039  | 2,438   | 5            | 8,324     | 1,029   | 1       | 9,354        |           |
| Jan-23 | 307,258   | 35,424    | 296            | 342,979     | 85,362  | 8,256   | 15           | 93,633    | 27,168  | 3,290   | 3            | 30,460    | 20,222  | 2,430   | 5            | 8,657     | 1,011   | 1       | 9,676        |           |
| Feb-23 | 307,274   | 35,443    | 303            | 343,020     | 85,148  | 8,292   | 15           | 93,455    | 27,116  | 3,288   | 3            | 30,506    | 20,272  | 2,483   | 5            | 8,535     | 1,010   | 1       | 9,545        |           |
| Mar-23 | 307,078   | 35,447    | 300            | 342,824     | 84,947  | 8,230   | 15           | 93,191    | 27,114  | 3,379   | 3            | 30,551    | 20,174  | 2,483   | 5            | 8,462     | 1,011   | 1       | 9,474        |           |
| Apr-23 | 306,172   | 35,792    | 310            | 342,273     | 85,647  | 8,312   | 15           | 93,973    | 27,314  | 3,320   | 3            | 30,636    | 20,233  | 2,436   | 5            | 8,674     | 994     | 1       | 9,412        |           |
| May-23 | 305,915   | 35,798    | 310            | 342,023     | 85,300  | 8,296   | 15           | 93,610    | 27,226  | 3,322   | 3            | 30,549    | 20,109  | 2,404   | 5            | 8,518     | 960     | 1       | 9,355        |           |
| Jun-23 | 305,526   | 35,926    | 303            | 341,755     | 84,951  | 8,306   | 14           | 93,272    | 26,963  | 3,312   | 3            | 30,277    | 20,081  | 2,383   | 5            | 8,340     | 981     | 1       | 9,323        |           |
| Jul-23 | 307,621   | 35,970    | 308            | 343,900     | 85,037  | 8,226   | 14           | 93,278    | 26,920  | 3,335   | 3            | 30,257    | 20,166  | 2,393   | 5            | 8,209     | 991     | 1       | 9,200        |           |
| Aug-23 | 307,567   | 35,938    | 310            | 343,815     | 84,618  | 8,219   | 14           | 92,851    | 26,902  | 3,316   | 2            | 30,220    | 20,042  | 2,387   | 5            | 8,162     | 994     | 1       | 9,157        |           |
| Sep-23 | 308,926   | 35,944    | 305            | 345,175     | 84,444  | 8,216   | 14           | 92,674    | 26,700  | 3,318   | 2            | 30,020    | 20,014  | 2,397   | 5            | 8,063     | 989     | 10      | 9,158        |           |
| Oct-23 | 310,139   | 36,075    | 310            | 346,524     | 85,063  | 8,226   | 14           | 93,303    | 27,178  | 3,330   | 3            | 30,509    | 20,114  | 2,417   | 5            | 8,216     | 997     | 7       | 9,325        |           |
| Nov-23 | 312,407   | 36,121    | 310            | 348,320     | 86,072  | 8,324   | 15           | 94,411    | 27,509  | 3,383   | 3            | 30,893    | 20,262  | 2,459   | 5            | 8,321     | 997     | 7       | 9,325        |           |
| Dec-23 | 313,407   | 36,121    | 312            | 349,839     | 86,652  | 8,381   | 15           | 95,048    | 27,670  | 3,392   | 3            | 31,065    | 20,336  | 2,489   | 5            | 8,488     | 1,037   | 5       | 9,526        |           |
| Jan-24 | 316,325   | 36,430    | 298            | 353,018     | 87,995  | 8,374   | 15           | 96,374    | 28,317  | 3,380   | 2            | 31,699    | 20,713  | 2,580   | 5            | 8,199     | 1,019   | 1       | 9,749        |           |
| Feb-24 | 316,325   | 36,430    | 305            | 352,060     | 87,766  | 8,411   | 15           | 95,932    | 28,367  | 3,378   | 2            | 31,742    | 20,768  | 2,584   | 5            | 8,200     | 1,017   | 1       | 9,418        |           |
| Mar-24 | 316,124   | 36,434    | 301            | 352,860     | 87,560  | 8,348   | 15           | 96,192    | 28,320  | 3,410   | 2            | 31,792    | 20,665  | 2,584   | 5            | 8,203     | 1,019   | 1       | 9,646        |           |
| Apr-24 | 314,935   | 36,787    | 311            | 352,296     | 88,276  | 8,430   | 15           | 96,721    | 28,469  | 3,410   | 2            | 31,881    | 20,725  | 2,486   | 5            | 8,581     | 1,001   | 1       | 9,583        |           |
| May-24 | 314,935   | 36,793    | 311            | 352,040     | 87,922  | 8,414   | 15           | 96,351    | 28,377  | 3,412   | 2            | 31,791    | 20,599  | 2,442   | 5            | 8,523     | 1,001   | 1       | 9,525        |           |
| Jun-24 | 314,538   | 36,924    | 305            | 353,060     | 87,565  | 8,425   | 15           | 96,004    | 28,105  | 3,402   | 2            | 31,509    | 20,366  | 2,442   | 5            | 8,503     | 989     | 1       | 9,492        |           |
| Jul-24 | 316,679   | 36,969    | 310            | 353,958     | 87,652  | 8,344   | 15           | 96,011    | 28,061  | 3,426   | 2            | 31,489    | 20,250  | 2,442   | 5            | 8,369     | 998     | 1       | 9,368        |           |
| Aug-24 | 316,624   | 36,936    | 311            | 353,872     | 87,223  | 8,337   | 14           | 95,574    | 28,043  | 3,406   | 2            | 31,451    | 20,100  | 2,446   | 5            | 8,322     | 1,001   | 1       | 9,325        |           |
| Sep-24 | 318,014   | 36,943    | 306            | 356,641     | 87,046  | 8,333   | 15           | 95,394    | 28,327  | 3,420   | 2            | 31,424    | 20,143  | 2,446   | 5            | 8,254     | 997     | 7       | 9,325        |           |
| Oct-24 | 318,254   | 37,076    | 311            | 356,642     | 87,678  | 8,344   | 15           | 96,037    | 28,370  | 3,420   | 2            | 31,750    | 20,502  | 2,467   | 5            | 8,483     | 1,005   | 7       | 9,495        |           |
| Nov-24 | 321,182   | 36,984    | 311            | 358,477     | 88,712  | 8,442   | 15           | 97,821    | 28,670  | 3,474   | 2            | 32,146    | 20,754  | 2,509   | 5            | 8,578     | 998     | 5       | 9,698        |           |
| Dec-24 | 322,594   | 37,123    | 313            | 360,330     | 89,306  | 8,500   | 15           | 97,821    | 28,837  | 3,484   | 2            | 32,323    | 21,034  | 2,530   | 5            | 8,653     | 1,045   | 5       | 9,698        |           |
| Jan-25 | 323,359   | 37,437    | 302            | 363,090     | 90,608  | 8,492   | 15           | 99,115    | 29,302  | 3,452   | 2            | 32,756    | 21,205  | 2,520   | 5            | 8,740     | 1,026   | 1       | 9,822        |           |
| Feb-25 | 325,375   | 37,456    | 309            | 363,140     | 90,384  | 8,529   | 15           | 98,928    | 29,353  | 3,450   | 2            | 32,805    | 21,260  | 2,584   | 5            | 8,849     | 1,025   | 1       | 9,811        |           |
| Mar-25 | 325,170   | 37,460    | 306            | 362,936     | 90,173  | 8,465   | 15           | 98,654    | 29,305  | 3,543   | 2            | 32,850    | 21,156  | 2,584   | 5            | 8,745     | 1,026   | 1       | 9,754        |           |
| Apr-25 | 324,224   | 37,820    | 316            | 362,360     | 90,906  | 8,548   | 15           | 99,470    | 29,458  | 3,482   | 2            | 32,942    | 21,127  | 2,536   | 5            | 8,745     | 1,009   | 1       | 9,754        |           |
| May-25 | 323,956   | 37,826    | 316            | 362,098     | 90,543  | 8,532   | 15           | 99,091    | 29,364  | 3,484   | 2            | 32,850    | 21,088  | 2,503   | 5            | 8,596     | 1,009   | 1       | 9,695        |           |
| Jun-25 | 323,949   | 37,960    | 309            | 363,189     | 90,178  | 8,543   | 15           | 98,736    | 29,085  | 3,474   | 2            | 32,561    | 20,851  | 2,491   | 5            | 8,665     | 996     | 1       | 9,662        |           |
| Jul-25 | 325,738   | 38,006    | 314            | 364,058     | 90,268  | 8,462   | 15           | 98,744    | 29,039  | 3,478   | 2            | 32,540    | 20,733  | 2,491   | 5            | 8,530     | 1,005   | 1       | 9,536        |           |
| Aug-25 | 325,681   | 37,973    | 316            | 363,970     | 89,828  | 8,454   | 15           | 98,298    | 29,020  | 3,478   | 2            | 32,500    | 20,581  | 2,485   | 5            | 8,482     | 1,009   | 1       | 9,492        |           |
| Sep-25 | 327,101   | 37,979    | 311            | 365,391     | 89,647  | 8,451   | 15           | 98,298    | 29,020  | 3,478   | 2            | 32,500    | 20,581  | 2,485   | 5            | 8,482     | 1,009   | 1       | 9,492        |           |
| Oct-25 | 328,368   | 38,115    | 316            | 366,799     | 90,294  | 8,462   | 15           | 98,711    | 29,313  | 3,492   | 2            | 32,808    | 20,624  | 2,495   | 5            | 8,479     | 1,004   | 10      | 9,493        |           |
| Nov-25 | 330,338   | 38,021    | 316            | 366,675     | 91,352  | 8,561   | 15           | 99,928    | 29,665  | 3,547   | 2            | 33,214    | 21,246  | 2,559   | 5            | 8,645     | 1,012   | 7       | 9,664        |           |
| Dec-25 | 331,781   | 38,163    | 318            | 370,262     | 91,959  | 8,610   | 15           | 100,594   | 29,837  | 3,557   | 2            | 33,396    | 21,531  | 2,590   | 5            | 8,810     | 1,005   | 5       | 9,749        |           |
| Jan-26 | 334,409   | 38,462    | 305            | 373,176     | 92,067  | 8,610   | 16           | 101,692   | 30,288  | 3,524   | 2            | 33,813    | 21,697  | 2,579   | 5            | 8,817     | 1,052   | 1       | 9,870        |           |
| Feb-26 | 334,426   | 38,481    | 312            | 373,219     | 92,623  | 8,647   | 16           | 101,501   | 30,340  | 3,521   | 2            | 33,864    | 21,753  | 2,635   | 5            | 8,954     | 1,034   | 1       | 10,053       |           |
| Mar-26 | 333,250   | 38,853    | 309            | 372,010     | 92,623  | 8,583   | 16           | 101,222   | 30,290  | 3,616   | 2            | 33,909    | 21,646  | 2,635   | 5            | 8,954     | 1,034   | 1       | 9,989        |           |
| Apr-26 | 332,515   | 38,853    | 319            | 372,422     | 93,372  | 8,667   | 16           | 102,054   | 30,448  | 3,554   | 2            | 34,004    | 21,709  | 2,585   | 5            | 8,954     | 1,034   | 1       | 9,925        |           |
| May-26 | 332,976   | 38,859    | 319            | 372,154     | 93,001  | 8,651   | 16           | 101,667   | 30,351  | 3,557   | 2            | 33,910    | 21,578  | 2,552   | 5            | 8,848     | 1,016   | 1       | 9,865        |           |
| Jun-26 | 332,561   | 38,996    |                |             |         |         |              |           |         |         |              |           |         |         |              |           |         |         |              |           |



Appendix 3.2 - Customer Forecast - Number by Region  
High Growth

|        | WA/ID Res | WA/ID Com | WA/ID Firm Ind | WA/ID Total | MFR Res | MFR Com | MFR Firm Ind | MFR Total | ROS Res | ROS Com | ROS Firm Ind | ROS Total | KLA Res | KLA Com | KLA Firm Ind | KLA Total | LGD Res | LGD Com | LGD Firm Ind | LGD Total |
|--------|-----------|-----------|----------------|-------------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|---------|---------|--------------|-----------|
| Nov-27 | 348,499   | 40,095    | 324            | 388,918     | 96,302  | 8,798   | 16           | 105,116   | 31,656  | 3,694   | 2            | 35,351    | 22,231  | 2,659   | 5            | 24,895    | 9,066   | 1,020   | 5            | 10,091    |
| Dec-27 | 350,002   | 40,244    | 326            | 390,572     | 96,835  | 8,898   | 16           | 105,809   | 31,837  | 3,704   | 2            | 35,543    | 22,526  | 2,691   | 5            | 25,222    | 9,146   | 1,067   | 1            | 10,215    |
| Jan-28 | 352,208   | 40,512    | 313            | 393,032     | 97,985  | 8,845   | 16           | 106,847   | 32,258  | 3,667   | 2            | 35,927    | 22,680  | 2,679   | 5            | 25,364    | 9,391   | 1,049   | 1            | 10,441    |
| Feb-28 | 352,226   | 40,532    | 320            | 393,077     | 97,747  | 8,884   | 16           | 106,647   | 32,313  | 3,665   | 2            | 35,980    | 22,738  | 2,736   | 5            | 25,478    | 9,360   | 1,047   | 1            | 10,409    |
| Mar-28 | 352,008   | 40,536    | 316            | 392,860     | 97,523  | 8,818   | 16           | 106,357   | 32,261  | 3,763   | 2            | 36,026    | 22,628  | 2,736   | 5            | 25,368    | 9,282   | 1,049   | 1            | 10,332    |
| Apr-28 | 351,001   | 40,919    | 327            | 392,247     | 98,303  | 8,904   | 16           | 107,223   | 32,427  | 3,699   | 2            | 36,128    | 22,692  | 2,685   | 5            | 25,382    | 9,235   | 1,031   | 1            | 10,266    |
| May-28 | 350,716   | 40,926    | 327            | 391,969     | 97,916  | 8,887   | 16           | 106,820   | 32,325  | 3,701   | 2            | 36,028    | 22,557  | 2,651   | 5            | 25,213    | 9,174   | 1,031   | 1            | 10,205    |
| Jun-28 | 350,284   | 41,068    | 320            | 391,672     | 97,528  | 8,898   | 16           | 106,442   | 32,023  | 3,690   | 2            | 35,715    | 22,308  | 2,638   | 5            | 24,951    | 9,153   | 1,027   | 1            | 10,171    |
| Jul-28 | 352,611   | 41,117    | 325            | 394,053     | 97,623  | 8,814   | 16           | 106,453   | 31,973  | 3,716   | 2            | 35,691    | 22,183  | 2,638   | 5            | 24,826    | 9,012   | 1,027   | 1            | 10,140    |
| Aug-28 | 352,551   | 41,081    | 327            | 393,959     | 97,156  | 8,807   | 16           | 105,979   | 31,953  | 3,695   | 2            | 35,649    | 22,023  | 2,632   | 5            | 24,660    | 8,962   | 1,031   | 1            | 9,994     |
| Sep-28 | 354,060   | 41,088    | 321            | 395,470     | 96,963  | 8,803   | 16           | 105,782   | 31,720  | 3,697   | 2            | 35,419    | 22,068  | 2,642   | 5            | 24,716    | 8,968   | 1,026   | 10           | 9,994     |
| Oct-28 | 355,407   | 41,233    | 327            | 396,967     | 97,652  | 8,814   | 16           | 106,482   | 32,270  | 3,710   | 2            | 35,981    | 22,453  | 2,665   | 5            | 25,123    | 9,132   | 1,034   | 7            | 10,173    |
| Nov-28 | 357,502   | 41,133    | 327            | 398,962     | 98,777  | 8,917   | 16           | 107,710   | 32,651  | 3,767   | 2            | 36,420    | 22,723  | 2,709   | 5            | 25,769    | 9,311   | 1,075   | 5            | 10,387    |
| Dec-28 | 359,036   | 41,284    | 329            | 400,649     | 99,423  | 8,977   | 17           | 108,416   | 32,837  | 3,778   | 2            | 36,617    | 23,023  | 2,742   | 5            | 25,769    | 9,311   | 1,075   | 5            | 10,387    |
| Jan-29 | 360,975   | 41,499    | 317            | 402,773     | 100,445 | 8,963   | 17           | 109,424   | 33,243  | 3,757   | 2            | 37,002    | 23,171  | 2,729   | 5            | 25,905    | 9,557   | 1,056   | 1            | 10,584    |
| Feb-29 | 360,975   | 41,524    | 324            | 402,818     | 100,201 | 9,002   | 17           | 109,220   | 33,300  | 3,754   | 2            | 37,057    | 23,230  | 2,786   | 5            | 26,021    | 9,526   | 1,055   | 1            | 10,504    |
| Mar-29 | 359,727   | 41,914    | 331            | 401,972     | 99,973  | 8,935   | 17           | 108,925   | 33,246  | 3,854   | 2            | 37,103    | 23,118  | 2,786   | 5            | 25,924    | 9,447   | 1,056   | 1            | 10,376    |
| Apr-29 | 359,436   | 41,921    | 331            | 401,688     | 100,768 | 9,022   | 17           | 109,807   | 33,416  | 3,789   | 2            | 37,208    | 23,184  | 2,735   | 5            | 25,751    | 9,336   | 1,038   | 1            | 10,341    |
| May-29 | 358,996   | 42,066    | 324            | 401,386     | 99,978  | 9,017   | 17           | 109,396   | 33,002  | 3,790   | 2            | 36,794    | 22,793  | 2,687   | 5            | 25,485    | 9,315   | 1,025   | 1            | 10,208    |
| Jun-29 | 361,368   | 42,116    | 330            | 403,813     | 100,075 | 8,924   | 16           | 109,023   | 32,950  | 3,806   | 2            | 36,760    | 22,666  | 2,687   | 5            | 25,359    | 9,172   | 1,035   | 1            | 10,161    |
| Jul-29 | 362,845   | 42,086    | 331            | 406,717     | 99,599  | 8,924   | 16           | 108,539   | 32,950  | 3,785   | 2            | 36,717    | 22,503  | 2,681   | 5            | 25,190    | 9,122   | 1,038   | 1            | 10,162    |
| Aug-29 | 362,845   | 42,116    | 326            | 406,757     | 99,402  | 8,921   | 16           | 108,339   | 32,692  | 3,787   | 2            | 36,481    | 22,550  | 2,692   | 5            | 25,466    | 9,118   | 1,033   | 10           | 10,162    |
| Sep-29 | 364,218   | 42,234    | 331            | 406,783     | 100,104 | 8,932   | 17           | 109,053   | 33,255  | 3,800   | 2            | 37,057    | 22,941  | 2,714   | 5            | 25,660    | 9,294   | 1,041   | 7            | 10,432    |
| Oct-29 | 366,354   | 42,132    | 331            | 408,817     | 101,252 | 9,035   | 17           | 110,304   | 33,646  | 3,859   | 2            | 37,507    | 23,216  | 2,759   | 5            | 25,980    | 9,392   | 1,035   | 5            | 10,432    |
| Nov-29 | 367,918   | 42,286    | 333            | 410,537     | 101,911 | 9,096   | 17           | 111,024   | 33,837  | 3,869   | 2            | 37,708    | 23,520  | 2,792   | 5            | 26,317    | 9,475   | 1,082   | 1            | 10,659    |

## **APPENDIX 3.3**

### **DEMAND COEFFICIENTS**





### Appendix 3.3 - WA/ID Base Coefficient Calculation

#### Average Actual Demand by Class

|                             |                       | Month  |        |             |
|-----------------------------|-----------------------|--------|--------|-------------|
| Year                        | Data                  | 7      | 8      | Grand Total |
| 2005                        | Average of Res Demand | 11,098 | 10,607 | 10,852      |
|                             | Average of Com Demand | 7,729  | 8,406  | 8,067       |
|                             | Average of Ind Demand | 991    | 1,001  | 996         |
| 2006                        | Average of Res Demand | 9,988  | 10,513 | 10,250      |
|                             | Average of Com Demand | 6,956  | 8,331  | 7,643       |
|                             | Average of Ind Demand | 892    | 992    | 942         |
| 2007                        | Average of Res Demand | 10,032 | 10,433 | 10,232      |
|                             | Average of Com Demand | 6,987  | 8,267  | 7,627       |
|                             | Average of Ind Demand | 896    | 984    | 940         |
| 2008                        | Average of Res Demand | 10,684 | 10,495 | 10,590      |
|                             | Average of Com Demand | 7,441  | 8,317  | 7,879       |
|                             | Average of Ind Demand | 954    | 990    | 972         |
| Total Average of Res Demand |                       | 10,450 | 10,512 | 10,481      |
| Total Average of Com Demand |                       | 7,278  | 8,330  | 7,804       |
| Total Average of Ind Demand |                       | 933    | 992    | 962         |

#### Average Actual Customer Count by Class

|                           |                     | Month   |         |             |
|---------------------------|---------------------|---------|---------|-------------|
| Year                      | Data                | 7       | 8       | Grand Total |
| 2005                      | Average of Res Cust | 179,140 | 179,447 | 179,294     |
|                           | Average of Com Cust | 20,450  | 20,427  | 20,439      |
|                           | Average of Ind Cust | 263     | 260     | 262         |
| 2006                      | Average of Res Cust | 185,182 | 185,455 | 185,319     |
|                           | Average of Com Cust | 20,748  | 20,856  | 20,802      |
|                           | Average of Ind Cust | 246     | 242     | 244         |
| 2007                      | Average of Res Cust | 189,577 | 190,087 | 189,832     |
|                           | Average of Com Cust | 21,291  | 21,336  | 21,314      |
|                           | Average of Ind Cust | 244     | 241     | 243         |
| 2008                      | Average of Res Cust | 193,667 | 193,643 | 193,655     |
|                           | Average of Com Cust | 21,847  | 21,815  | 21,831      |
|                           | Average of Ind Cust | 239     | 240     | 240         |
| Total Average of Res Cust |                     | 186,892 | 187,158 | 187,025     |
| Total Average of Com Cust |                     | 21,084  | 21,109  | 21,096      |
| Total Average of Ind Cust |                     | 248     | 246     | 247         |

#### Base Coefficients

(Actual Average Demand/Customer Count)

|                         |
|-------------------------|
| 0.056042 Res Base Usage |
| 0.369928 Com Base Usage |
| 3.898256 Ind Base Usage |

**Appendix 3.3 - WA/ID Regression Stats**

| WA/ID Residential |             |             |             |             |             |             |             |             |             |             |             |             |
|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                   | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |
| Multiple R        | 0.998398723 | 0.995750934 | 0.994490863 | 0.983623734 | 0.969333647 | 0.939778657 | 0.335222502 | 0.752299466 | 0.941398214 | 0.986521604 | 0.995938325 | 0.997695538 |
| R Square          | 0.99880001  | 0.991519923 | 0.989012077 | 0.967515651 | 0.93960772  | 0.883183924 | 0.112374126 | 0.565954486 | 0.886230597 | 0.973224875 | 0.991893148 | 0.995396386 |
| Adjusted R Sq     | 0.985930445 | 0.979615161 | 0.978142511 | 0.956279696 | 0.928738154 | 0.871947969 | 0.101504561 | 0.555084921 | 0.874994642 | 0.962355309 | 0.980657192 | 0.984526882 |
| Standard Errc     | 0.022033904 | 0.030732888 | 0.026342574 | 0.030074362 | 0.016078288 | 0.010418248 | 0.00185167  | 0.002476787 | 0.007801887 | 0.021630349 | 0.024635913 | 0.027253246 |
| Observations      | 93          | 85          | 93          | 90          | 90          | 93          | 93          | 93          | 90          | 90          | 93          | 93          |

| Coefficients |             |             |             |             |             |             |             |             |             |             |            |             |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0          | 0           |
| X Variable 1 | 0.010161371 | 0.009844216 | 0.009304356 | 0.007733501 | 0.005344796 | 0.004028185 | 0.000608084 | 0.000921821 | 0.002524987 | 0.006699091 | 0.00905327 | 0.010007757 |

| WA/ID Commercial |             |             |             |             |             |             |             |             |             |             |             |             |
|------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                  | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |
| Multiple R       | 0.998205563 | 0.995422216 | 0.993514039 | 0.978724692 | 0.946895526 | 0.915462071 | 0.259337381 | 0.742496607 | 0.948760581 | 0.983665598 | 0.994646858 | 0.997342233 |
| R Square         | 0.996414345 | 0.990865388 | 0.987070146 | 0.957902023 | 0.896611138 | 0.838070803 | 0.067255877 | 0.551301212 | 0.900146641 | 0.967598008 | 0.989322371 | 0.99469153  |
| Adjusted R Sq    | 0.98554478  | 0.978960626 | 0.976200581 | 0.946666068 | 0.885741572 | 0.828834848 | 0.056386312 | 0.540431646 | 0.888910686 | 0.956728443 | 0.978086416 | 0.983321964 |
| Standard Errc    | 0.122309206 | 0.165472366 | 0.138772667 | 0.161734208 | 0.089249524 | 0.056897097 | 0.003194496 | 0.027159875 | 0.069633124 | 0.132664609 | 0.138894328 | 0.146007905 |
| Observations     | 93          | 85          | 93          | 90          | 93          | 90          | 93          | 93          | 90          | 90          | 93          | 90          |

| Coefficients |             |             |             |             |             |            |             |             |             |             |             |             |
|--------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0          | 0           | 0           | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.053275318 | 0.051052228 | 0.045140487 | 0.036351273 | 0.022150311 | 0.01820155 | 0.000791714 | 0.009812502 | 0.024243202 | 0.037241593 | 0.044416725 | 0.049912097 |

| WA/ID Industrial |             |             |             |             |             |             |             |             |             |             |             |             |
|------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                  | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |
| Multiple R       | 0.983068858 | 0.98946309  | 0.970782442 | 0.864451536 | 0.542191066 | 0.654513296 | 0.474285435 | 0.900826006 | 0.958139923 | 0.979266163 | 0.973451995 | 0.987504551 |
| R Square         | 0.96642438  | 0.979037207 | 0.942418549 | 0.747276459 | 0.293971152 | 0.428387654 | 0.224946674 | 0.811487493 | 0.918032112 | 0.958962219 | 0.947608786 | 0.975165238 |
| Adjusted R Sq    | 0.955554815 | 0.967132446 | 0.931548984 | 0.736040504 | 0.283101587 | 0.417151699 | 0.214077108 | 0.800617928 | 0.906796157 | 0.948092653 | 0.936372831 | 0.964295673 |
| Standard Errc    | 7.01262933  | 4.887622022 | 6.445493864 | 10.66927823 | 9.970168364 | 5.376631886 | 0.953858066 | 1.332094749 | 2.469011204 | 3.943486882 | 6.889674699 | 6.310446154 |
| Observations     | 93          | 85          | 93          | 90          | 90          | 93          | 93          | 93          | 90          | 90          | 93          | 90          |

| Coefficients |             |             |             |             |             |             |             |             |             |            |             |             |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0          | 0           | 0           |
| X Variable 1 | 0.029537303 | 0.022644728 | 0.014240273 | 0.006666253 | 0.000440254 | 0.000647201 | 0.000103312 | 0.000654992 | 0.005618723 | 0.02430201 | 0.017250182 | 0.030898324 |

### Appendix 3.3 - Medford Base Coefficient Calculation

#### Average Actual Demand by Class

|                             |                       | Month |       |             |
|-----------------------------|-----------------------|-------|-------|-------------|
| Year                        | Data                  | 7     | 8     | Grand Total |
| 2005                        | Average of Res Demand | 2,422 | 2,367 | 2,395       |
|                             | Average of Com Demand | 2,136 | 2,219 | 2,178       |
|                             | Average of Ind Demand | 8     | 7     | 8           |
| 2006                        | Average of Res Demand | 2,245 | 2,306 | 2,276       |
|                             | Average of Com Demand | 1,979 | 2,163 | 2,071       |
|                             | Average of Ind Demand | 8     | 7     | 7           |
| 2007                        | Average of Res Demand | 2,319 | 2,285 | 2,302       |
|                             | Average of Com Demand | 2,044 | 2,142 | 2,093       |
|                             | Average of Ind Demand | 8     | 7     | 7           |
| 2008                        | Average of Res Demand | 2,300 | 2,688 | 2,494       |
|                             | Average of Com Demand | 2,027 | 2,520 | 2,274       |
|                             | Average of Ind Demand | 8     | 8     | 8           |
| Total Average of Res Demand |                       | 2,321 | 2,412 | 2,366       |
| Total Average of Com Demand |                       | 2,047 | 2,261 | 2,154       |
| Total Average of Ind Demand |                       | 8     | 7     | 8           |

#### Average Actual Customer Count by Class

|                               |                         | Month  |        |             |
|-------------------------------|-------------------------|--------|--------|-------------|
| Year                          | Data                    | 7      | 8      | Grand Total |
| 2005                          | Average of Res Customer | 47,286 | 47,191 | 47,239      |
|                               | Average of Com Customer | 6,085  | 6,094  | 6,090       |
|                               | Average of Ind Customer | -      | -      | -           |
| 2006                          | Average of Res Customer | 48,666 | 48,531 | 48,599      |
|                               | Average of Com Customer | 6,225  | 6,229  | 6,227       |
|                               | Average of Ind Customer | -      | -      | -           |
| 2007                          | Average of Res Customer | 49,448 | 49,391 | 49,420      |
|                               | Average of Com Customer | 6,356  | 6,352  | 6,354       |
|                               | Average of Ind Customer | 9      | 9      | 9           |
| 2008                          | Average of Res Customer | 49,930 | 49,734 | 49,832      |
|                               | Average of Com Customer | 6,395  | 6,391  | 6,393       |
|                               | Average of Ind Customer | 10     | 10     | 10          |
| Total Average of Res Customer |                         | 48,833 | 48,712 | 48,772      |
| Total Average of Com Customer |                         | 6,265  | 6,267  | 6,266       |
| Total Average of Ind Customer |                         | 5      | 5      | 5           |

#### Base Coefficients

(Actual Average Demand/Customer Count)

0.04852 Res Base Usage  
0.343742 Com Base Usage  
1.613195 Ind Base Usage

**Appendix 3.3 - Medford Residential Regression Stats**

|               | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| Multiple R    | 0.997134455 | 0.9956274   | 0.991885136 | 0.992020827 | 0.971083997 | 0.951603992 | 0.932017098 | 0.93846896  | 0.979085299 | 0.994286808 | 0.997032867 |          |
| R Square      | 0.994277122 | 0.991273919 | 0.983836123 | 0.98410532  | 0.943004129 | 0.90550157  | 0.86865687  | 0.880723988 | 0.958608022 | 0.988606256 | 0.994074538 |          |
| Adjusted R Sq | 0.983407557 | 0.979369158 | 0.972966558 | 0.972869365 | 0.932134564 | 0.894314202 | 0.857786305 | 0.869488033 | 0.947738457 | 0.977370301 | 0.983204972 |          |
| Standard Errc | 0.024793168 | 0.024268254 | 0.02636742  | 0.016960252 | 0.011758493 | 0.005471504 | 0.000510824 | 0.005468033 | 0.016468298 | 0.021179782 | 0.023241593 |          |
| Observations  | 93          | 85          | 93          | 93          | 90          | 93          | 93          | 90          | 93          | 90          | 93          | 90       |

*Regression Statistics*

|              | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0        |
| X Variable 1 | 0.011705871 | 0.011263499 | 0.010326571 | 0.008962427 | 0.006580555 | 0.004939512 | 0.001562886 | 0.003545602 | 0.006777695 | 0.009489786 | 0.010903024 |          |

*Coefficients*

|               | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| Multiple R    | 0.996784908 | 0.994461134 | 0.987386868 | 0.987224704 | 0.947022126 | 0.949396645 | 0.917991079 | 0.937475383 | 0.977343321 | 0.991152773 | 0.996731693 |          |
| R Square      | 0.993580153 | 0.988952947 | 0.974932828 | 0.974612616 | 0.896850908 | 0.901353989 | 0.842707622 | 0.878860094 | 0.955199968 | 0.982383819 | 0.993474067 |          |
| Adjusted R Sq | 0.982710588 | 0.977048185 | 0.964063262 | 0.963376661 | 0.885981343 | 0.890118034 | 0.831838057 | 0.867624139 | 0.944330403 | 0.971147864 | 0.982604502 |          |
| Standard Errc | 0.104086797 | 0.107780652 | 0.130318333 | 0.080078125 | 0.05309695  | 0.0213312   | 0.004658366 | 0.038403579 | 0.104503728 | 0.11331058  | 0.097184676 |          |
| Observations  | 93          | 85          | 93          | 90          | 93          | 90          | 93          | 90          | 93          | 90          | 93          | 90       |

*Regression Statistics*

|              | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0        |
| X Variable 1 | 0.046383127 | 0.044407158 | 0.040798114 | 0.033321104 | 0.021541343 | 0.018799439 | 0.012827896 | 0.024683314 | 0.041267734 | 0.040701618 | 0.043429764 |          |

*Coefficients*

|               | January     | February    | March       | April       | May         | June         | July        | August      | September   | October     | November    | December |
|---------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|----------|
| Multiple R    | 0.789420263 | 0.793717904 | 0.704505615 | 0.732204638 | 0.517931489 | 0            | 0           | 0.430000967 | 0.631909117 | 0.463225574 | 0.937903107 |          |
| R Square      | 0.623184352 | 0.629988111 | 0.496328161 | 0.536123632 | 0.268253027 | 0            | 0           | 0.184900832 | 0.399309132 | 0.214577932 | 0.879662239 |          |
| Adjusted R Sq | 0.612314787 | 0.61808335  | 0.485458596 | 0.524887677 | 0.257383462 | -0.011111111 | 0.978494624 | 0.173664877 | 0.388439567 | 0.203341977 | 0.868792674 |          |
| Standard Errc | 17.13717432 | 13.96883719 | 14.1375431  | 10.1415113  | 6.21734101  | 3.410767265  | 0           | 3.783464912 | 9.062638562 | 18.42447239 | 9.577855007 |          |
| Observations  | 93          | 85          | 93          | 90          | 93          | 90           | 93          | 90          | 93          | 90          | 93          | 90       |

*Regression Statistics*

|              | January    | February    | March       | April       | May         | June | July | August      | September   | October     | November   | December |
|--------------|------------|-------------|-------------|-------------|-------------|------|------|-------------|-------------|-------------|------------|----------|
| Intercept    | 0          | 0           | 0           | 0           | 0           | 0    | 0    | 0           | 0           | 0           | 0          | 0        |
| X Variable 1 | 0.00772489 | 0.021890782 | 0.015527802 | 0.008999948 | 0.002086688 | 0    | 0    | 1.56271E-05 | 0.005075985 | 0.365065388 | 0.01944488 |          |

*Coefficients*

|               | January     | February    | March       | April       | May         | June         | July        | August      | September   | October     | November    | December |
|---------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|----------|
| Multiple R    | 0.789420263 | 0.793717904 | 0.704505615 | 0.732204638 | 0.517931489 | 0            | 0           | 0.430000967 | 0.631909117 | 0.463225574 | 0.937903107 |          |
| R Square      | 0.623184352 | 0.629988111 | 0.496328161 | 0.536123632 | 0.268253027 | 0            | 0           | 0.184900832 | 0.399309132 | 0.214577932 | 0.879662239 |          |
| Adjusted R Sq | 0.612314787 | 0.61808335  | 0.485458596 | 0.524887677 | 0.257383462 | -0.011111111 | 0.978494624 | 0.173664877 | 0.388439567 | 0.203341977 | 0.868792674 |          |
| Standard Errc | 17.13717432 | 13.96883719 | 14.1375431  | 10.1415113  | 6.21734101  | 3.410767265  | 0           | 3.783464912 | 9.062638562 | 18.42447239 | 9.577855007 |          |
| Observations  | 93          | 85          | 93          | 90          | 93          | 90           | 93          | 90          | 93          | 90          | 93          | 90       |

*Regression Statistics*

|              | January    | February    | March       | April       | May         | June | July | August      | September   | October     | November   | December |
|--------------|------------|-------------|-------------|-------------|-------------|------|------|-------------|-------------|-------------|------------|----------|
| Intercept    | 0          | 0           | 0           | 0           | 0           | 0    | 0    | 0           | 0           | 0           | 0          | 0        |
| X Variable 1 | 0.00772489 | 0.021890782 | 0.015527802 | 0.008999948 | 0.002086688 | 0    | 0    | 1.56271E-05 | 0.005075985 | 0.365065388 | 0.01944488 |          |

*Coefficients*



### Appendix 3.3 - Roseburg Base Coefficient Calculation

#### Average Actual Demand by Class

|                             |                       | Month |       |             |
|-----------------------------|-----------------------|-------|-------|-------------|
| Year                        | Data                  | 7     | 8     | Grand Total |
| 2005                        | Average of Res Demand | 859   | 849   | 854         |
|                             | Average of Com Demand | 910   | 1,040 | 975         |
|                             | Average of Ind Demand | 32    | 46    | 39          |
| 2006                        | Average of Res Demand | 702   | 611   | 657         |
|                             | Average of Com Demand | 744   | 748   | 746         |
|                             | Average of Ind Demand | 26    | 33    | 29          |
| 2007                        | Average of Res Demand | 634   | 619   | 627         |
|                             | Average of Com Demand | 672   | 757   | 715         |
|                             | Average of Ind Demand | 24    | 33    | 28          |
| 2008                        | Average of Res Demand | 632   | 585   | 609         |
|                             | Average of Com Demand | 670   | 716   | 693         |
|                             | Average of Ind Demand | 23    | 31    | 27          |
| Total Average of Res Demand |                       | 707   | 666   | 686         |
| Total Average of Com Demand |                       | 749   | 815   | 782         |
| Total Average of Ind Demand |                       | 26    | 36    | 31          |

#### Average Actual Customer Count by Class

|                               |                         | Month  |        |             |
|-------------------------------|-------------------------|--------|--------|-------------|
| Year                          | Data                    | 7      | 8      | Grand Total |
| 2005                          | Average of Res Customer | 12,311 | 12,257 | 12,284      |
|                               | Average of Com Customer | 2,093  | 2,093  | 2,093       |
|                               | Average of Ind Customer | 2      | 2      | 2           |
| 2006                          | Average of Res Customer | 12,570 | 12,511 | 12,541      |
|                               | Average of Com Customer | 2,128  | 2,112  | 2,120       |
|                               | Average of Ind Customer | 3      | 4      | 4           |
| 2007                          | Average of Res Customer | 12,900 | 12,777 | 12,839      |
|                               | Average of Com Customer | 2,126  | 2,105  | 2,116       |
|                               | Average of Ind Customer | 2      | 1      | 2           |
| 2008                          | Average of Res Customer | 12,942 | 12,885 | 12,914      |
|                               | Average of Com Customer | 2,116  | 2,106  | 2,111       |
|                               | Average of Ind Customer | 2      | 2      | 2           |
| Total Average of Res Customer |                         | 12,681 | 12,608 | 12,644      |
| Total Average of Com Customer |                         | 2,116  | 2,104  | 2,110       |
| Total Average of Ind Customer |                         | 2      | 2      | 2           |

#### Base Coefficients

(Actual Average Demand/Customer Count)

0.054292 Res Base Usage  
 0.37063 Com Base Usage  
 13.78076 Ind Base Usage

**Appendix 3.3 - Roseburg Regression Stats**

**Roseburg Residential**

|               | January     | February    | March       | April       | May         | June         | July        | August      | September   | October     | November    | December    |
|---------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Multiple R    | 0.991367883 | 0.990994199 | 0.988973116 | 0.982896977 | 0.964808013 | 0.913479404  | 0.901282988 | 0.442373441 | 0.903573229 | 0.97329924  | 0.991649071 | 0.99351331  |
| R Square      | 0.98281028  | 0.982069503 | 0.978067824 | 0.966086467 | 0.930854503 | 0.8344444621 | 0.812311025 | 0.195694261 | 0.816444458 | 0.94731141  | 0.98336788  | 0.987068697 |
| Adjusted R Sq | 0.971940714 | 0.970164741 | 0.967198258 | 0.954850512 | 0.919984938 | 0.823208666  | 0.80144146  | 0.184824696 | 0.805208625 | 0.936441844 | 0.972131925 | 0.976199132 |
| Standard Errc | 0.040415547 | 0.034729716 | 0.029928677 | 0.024955649 | 0.015657803 | 0.013462314  | 0.00093196  | 0.000307506 | 0.004773063 | 0.019669774 | 0.023163079 | 0.02976046  |
| Observations  | 93          | 85          | 93          | 93          | 90          | 93           | 90          | 93          | 93          | 90          | 93          | 93          |

*Regression Statistics*

*Coefficients*

|              |             |             |            |             |             |             |             |             |            |             |             |            |
|--------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|------------|
| Intercept    | 0           | 0           | 0          | 0           | 0           | 0           | 0           | 0           | 0          | 0           | 0           | 0          |
| X Variable 1 | 0.011739765 | 0.012002059 | 0.01066242 | 0.008796645 | 0.006684316 | 0.006364556 | 0.002005321 | 0.000131182 | 0.00233934 | 0.006930492 | 0.009308506 | 0.01069573 |

**Roseburg Commercial**

|               | January     | February    | March       | April       | May         | June        | July         | August       | September   | October     | November    | December    |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|-------------|-------------|-------------|
| Multiple R    | 0.992265812 | 0.991074226 | 0.986097496 | 0.976906522 | 0.949873574 | 0.853735613 | 0.8133329036 | 0.726798867  | 0.929317717 | 0.971654909 | 0.988621839 | 0.992886275 |
| R Square      | 0.984591442 | 0.982228121 | 0.972388271 | 0.954346353 | 0.902259807 | 0.728864497 | 0.661504121  | 0.5282366593 | 0.863631418 | 0.944113263 | 0.977373141 | 0.985823155 |
| Adjusted R Sq | 0.973721876 | 0.970323359 | 0.961518706 | 0.943110398 | 0.891390241 | 0.717628542 | 0.650634556  | 0.517367028  | 0.852395463 | 0.933243697 | 0.966137186 | 0.97495559  |
| Standard Errc | 0.166708416 | 0.134049982 | 0.132985425 | 0.113430363 | 0.076067558 | 0.035131124 | 0.004269241  | 0.005480161  | 0.03838982  | 0.123910636 | 0.121433297 | 0.131017601 |
| Observations  | 93          | 85          | 93          | 93          | 90          | 93          | 90           | 93           | 90          | 93          | 90          | 93          |

*Regression Statistics*

*Coefficients*

|              |             |             |             |             |             |             |             |             |             |             |             |             |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.051193529 | 0.046535659 | 0.042101905 | 0.034250846 | 0.026890317 | 0.012129519 | 0.006172839 | 0.005015183 | 0.022451199 | 0.042319727 | 0.041711454 | 0.044942538 |

**Roseburg Industrial**

|               | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Multiple R    | 0.918530171 | 0.963015396 | 0.954353828 | 0.735987825 | 0.711794929 | 0.411154682 | 0.431331093 | 0.174892794 | 0.464784791 | 0.902308321 | 0.968157638 | 0.923289039 |
| R Square      | 0.843697675 | 0.927398653 | 0.910791228 | 0.541678078 | 0.506652021 | 0.169048172 | 0.186046512 | 0.030587489 | 0.216024902 | 0.814160306 | 0.937329213 | 0.852462649 |
| Adjusted R Sq | 0.83282811  | 0.915493891 | 0.899921663 | 0.530442123 | 0.495782455 | 0.157812217 | 0.175176946 | 0.019717924 | 0.204788947 | 0.803290741 | 0.926093258 | 0.841593084 |
| Standard Errc | 10.29134657 | 5.770224964 | 5.59859604  | 10.25082009 | 6.036836982 | 4.328790887 | 0.872278376 | 1.138447354 | 3.810085613 | 5.187912461 | 4.789973446 | 9.337545902 |
| Observations  | 93          | 85          | 93          | 93          | 90          | 93          | 90          | 93          | 90          | 93          | 90          | 93          |

*Regression Statistics*

*Coefficients*

|              |            |             |             |            |             |             |             |            |             |             |             |             |
|--------------|------------|-------------|-------------|------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|
| Intercept    | 0          | 0           | 0           | 0          | 0           | 0           | 0           | 0          | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.14368321 | 0.382986079 | 0.454116065 | 6.43351624 | 0.073323445 | 0.733042531 | 0.001168185 | 0.62096138 | 0.871053897 | 0.581124251 | 0.430738696 | 0.171301851 |

### Appendix 3.3 - Klamath Falls Base Coefficient Calculation

#### Average Actual Demand by Class

|                             |                       | Month |     |             |
|-----------------------------|-----------------------|-------|-----|-------------|
| Year                        | Data                  | 7     | 8   | Grand Total |
| 2005                        | Average of Res Demand | 752   | 674 | 713         |
|                             | Average of Com Demand | 632   | 682 | 657         |
|                             | Average of Ind Demand | 9     | 12  | 11          |
| 2006                        | Average of Res Demand | 541   | 533 | 537         |
|                             | Average of Com Demand | 455   | 539 | 497         |
|                             | Average of Ind Demand | 7     | 10  | 8           |
| 2007                        | Average of Res Demand | 576   | 540 | 558         |
|                             | Average of Com Demand | 484   | 547 | 515         |
|                             | Average of Ind Demand | 7     | 10  | 8           |
| 2008                        | Average of Res Demand | 494   | 508 | 501         |
|                             | Average of Com Demand | 416   | 514 | 465         |
|                             | Average of Ind Demand | 6     | 9   | 8           |
| Total Average of Res Demand |                       | 591   | 564 | 577         |
| Total Average of Com Demand |                       | 497   | 570 | 534         |
| Total Average of Ind Demand |                       | 7     | 10  | 9           |

#### Average Actual Customer Count by Class

|                               |                         | Month  |        |             |
|-------------------------------|-------------------------|--------|--------|-------------|
| Year                          | Data                    | 7      | 8      | Grand Total |
| 2005                          | Average of Res Customer | 12,977 | 12,855 | 12,916      |
|                               | Average of Com Customer | 1,576  | 1,566  | 1,571       |
|                               | Average of Ind Customer | -      | -      | -           |
| 2006                          | Average of Res Customer | 13,240 | 13,135 | 13,188      |
|                               | Average of Com Customer | 1,582  | 1,576  | 1,579       |
|                               | Average of Ind Customer | -      | -      | -           |
| 2007                          | Average of Res Customer | 13,675 | 13,610 | 13,643      |
|                               | Average of Com Customer | 1,605  | 1,598  | 1,602       |
|                               | Average of Ind Customer | 5      | 5      | 5           |
| 2008                          | Average of Res Customer | 13,703 | 13,576 | 13,640      |
|                               | Average of Com Customer | 1,603  | 1,590  | 1,597       |
|                               | Average of Ind Customer | 5      | 5      | 5           |
| Total Average of Res Customer |                         | 13,399 | 13,294 | 13,346      |
| Total Average of Com Customer |                         | 1,592  | 1,583  | 1,587       |
| Total Average of Ind Customer |                         | 3      | 3      | 3           |

#### Base Coefficients

(Actual Average Demand/Customer Count)

0.043256 Res Base Usage

0.336197 Com Base Usage

3.515359 Ind Base Usage

**Appendix 3.3 - Klamath Falls Residential Regression Stats**

**Klamath Falls Residential**

|               | January     | February    | March        | April       | May         | June        | July        | August      | September   | October     | November    | December    |
|---------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Multiple R    | 0.993062364 | 0.994783204 | 0.9923335858 | 0.984431794 | 0.90204138  | 0.943498977 | 0.579473888 | 0.590914942 | 0.905460706 | 0.981467019 | 0.993478035 | 0.99483772  |
| R Square      | 0.986172859 | 0.989593624 | 0.984730455  | 0.969105957 | 0.813678651 | 0.89019032  | 0.335789987 | 0.349180469 | 0.81985909  | 0.963277509 | 0.986998606 | 0.98970209  |
| Adjusted R Sq | 0.975303294 | 0.977688862 | 0.97386089   | 0.957870002 | 0.802809086 | 0.878954365 | 0.324920421 | 0.338310903 | 0.808623135 | 0.952407944 | 0.975762651 | 0.978832524 |
| Standard Errc | 0.035652592 | 0.02567037  | 0.02588898   | 0.027423238 | 0.030798103 | 0.00980396  | 0.001655684 | 0.002471344 | 0.011285938 | 0.018299672 | 0.022703065 | 0.030326521 |
| Observations  | 93          | 85          | 93           | 93          | 90          | 93          | 90          | 93          | 90          | 90          | 93          | 90          |

*Regression Statistics*

*Coefficients*

|              |             |             |             |             |             |             |             |             |             |             |             |             |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.007863049 | 0.007265615 | 0.007048129 | 0.006407522 | 0.004341971 | 0.003034126 | 0.000666518 | 0.000484551 | 0.002265305 | 0.004697918 | 0.007089624 | 0.007764077 |

**Klamath Falls Commercial**

|               | January     | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |
|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Multiple R    | 0.99126788  | 0.993538491 | 0.987434685 | 0.964267296 | 0.760031127 | 0.750273218 | 0.45023922  | 0.728985915 | 0.89961323  | 0.976689555 | 0.989089275 | 0.994348689 |
| R Square      | 0.982612009 | 0.987118733 | 0.975027257 | 0.929811419 | 0.577647314 | 0.562909902 | 0.202715355 | 0.531420464 | 0.809303963 | 0.953922487 | 0.978297594 | 0.988729316 |
| Adjusted R Sq | 0.971742444 | 0.975213971 | 0.964157692 | 0.918575464 | 0.566777749 | 0.551673947 | 0.19184579  | 0.520550899 | 0.798068008 | 0.943052922 | 0.967061639 | 0.977859751 |
| Standard Errc | 0.171220984 | 0.119668112 | 0.129777997 | 0.148701981 | 0.161043709 | 0.05671166  | 0.0079703   | 0.026053637 | 0.084987919 | 0.130726554 | 0.121910441 | 0.131749433 |
| Observations  | 93          | 85          | 93          | 90          | 90          | 90          | 93          | 93          | 90          | 90          | 93          | 90          |

*Regression Statistics*

*Coefficients*

|              |             |             |             |             |             |             |             |             |             |             |             |             |
|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Intercept    | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.033613433 | 0.030405028 | 0.027490939 | 0.022578968 | 0.012705896 | 0.006995477 | 0.002275434 | 0.007426894 | 0.016472813 | 0.029814558 | 0.029335794 | 0.032225664 |

**Klamath Falls Industrial**

|               | January      | February     | March        | April        | May         | June         | July         | August       | September   | October     | November     | December     |
|---------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|-------------|--------------|--------------|
| Multiple R    | 0            | 0            | 0            | 0            | 0           | 0.190476487  | 0            | 0            | 0.390765841 | 0.358970161 | 0            | 0            |
| R Square      | 0            | 0            | 0            | 0            | 0           | 0.036281292  | 0            | 0            | 0.152697943 | 0.128859576 | 0            | 0            |
| Adjusted R Sq | -0.010752688 | -0.011764706 | -0.010752688 | -0.011111111 | 0.025292281 | -0.011111111 | -0.010752688 | -0.010752688 | 0.141461988 | 0.117990011 | -0.011111111 | -0.010752688 |
| Standard Errc | 38.0857832   | 34.25063331  | 29.33858702  | 23.83694611  | 14.5873647  | 9.148770409  | 1.756707575  | 1.756707575  | 9.783484642 | 18.62050906 | 27.74587056  | 38.0857832   |
| Observations  | 93           | 85           | 93           | 90           | 90          | 90           | 90           | 93           | 90          | 90          | 90           | 90           |

*Regression Statistics*

*Coefficients*

|              |   |   |   |   |   |            |   |   |             |            |   |   |
|--------------|---|---|---|---|---|------------|---|---|-------------|------------|---|---|
| Intercept    | 0 | 0 | 0 | 0 | 0 | 0          | 0 | 0 | 0           | 0          | 0 | 0 |
| X Variable 1 | 0 | 0 | 0 | 0 | 0 | 5.5682E-05 | 0 | 0 | 0.000935955 | 0.00127142 | 0 | 0 |

### Appendix 3.3 - LaGrande Base Coefficient Calculation

#### Average Actual Demand by Class

|                             |                       | Month |             |
|-----------------------------|-----------------------|-------|-------------|
| Year                        | Data                  | 7     | Grand Total |
| 2005                        | Average of Res Demand | 368   | 368         |
|                             | Average of Com Demand | 224   | 224         |
|                             | Average of Ind Demand | 17    | 17          |
| 2006                        | Average of Res Demand | 360   | 360         |
|                             | Average of Com Demand | 219   | 219         |
|                             | Average of Ind Demand | 17    | 17          |
| 2007                        | Average of Res Demand | 360   | 360         |
|                             | Average of Com Demand | 219   | 219         |
|                             | Average of Ind Demand | 17    | 17          |
| 2008                        | Average of Res Demand | 365   | 365         |
|                             | Average of Com Demand | 222   | 222         |
|                             | Average of Ind Demand | 17    | 17          |
| Total Average of Res Demand |                       | 364   | 364         |
| Total Average of Com Demand |                       | 221   | 221         |
| Total Average of Ind Demand |                       | 17    | 17          |

#### Average Actual Customer Count by Class

|                                |                          | Month |             |
|--------------------------------|--------------------------|-------|-------------|
| Year                           | Data                     | 7     | Grand Total |
| 2005                           | Average of Res Customers | 6,475 | 6,475       |
|                                | Average of Com Customers | 949   | 949         |
|                                | Average of Ind Customers | 3     | 3           |
| 2006                           | Average of Res Customers | 6,163 | 6,163       |
|                                | Average of Com Customers | 873   | 873         |
|                                | Average of Ind Customers | 2     | 2           |
| 2007                           | Average of Res Customers | 6,259 | 6,259       |
|                                | Average of Com Customers | 868   | 868         |
|                                | Average of Ind Customers | 1     | 1           |
| 2008                           | Average of Res Customers | 6,351 | 6,351       |
|                                | Average of Com Customers | 880   | 880         |
|                                | Average of Ind Customers | 1     | 1           |
| Total Average of Res Customers |                          | 6,312 | 6,312       |
| Total Average of Com Customers |                          | 893   | 893         |
| Total Average of Ind Customers |                          | 2     | 2           |

#### Base Coefficients

(Actual Average Demand/Customer Count)

|                         |
|-------------------------|
| 0.057597 Res Base Usage |
| 0.247762 Com Base Usage |
| 9.582906 Ind Base Usage |

**Appendix 3.3 - LaGrande Regression Stats**

| LaGrande Residential         |             |             |             |             |             |             |             |             |             |             |             |             |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| January                      | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |             |
| <i>Regression Statistics</i> |             |             |             |             |             |             |             |             |             |             |             |             |
| Multiple R                   | 0.99458972  | 0.994689217 | 0.983701811 | 0.976803952 | 0.909994946 | 0.914751317 | 0.818086637 | 0.708928486 | 0.583127441 | 0.957903564 | 0.985673476 | 0.996323896 |
| R Square                     | 0.989209014 | 0.989406639 | 0.967669253 | 0.954145961 | 0.828090802 | 0.836769971 | 0.669265746 | 0.502579598 | 0.340037612 | 0.917579238 | 0.971552202 | 0.992661306 |
| Adjusted R Sq                | 0.978339449 | 0.977501877 | 0.956799688 | 0.942910006 | 0.817221237 | 0.825534016 | 0.658396181 | 0.491710033 | 0.328801657 | 0.906709672 | 0.960316247 | 0.98179174  |
| Standard Errc                | 0.036928346 | 0.028857126 | 0.039769899 | 0.034178424 | 0.028547421 | 0.014599672 | 0.00143458  | 0.037345249 | 0.01428263  | 0.020632378 | 0.038187972 | 0.028290967 |
| Observations                 | 93          | 85          | 93          | 90          | 93          | 90          | 93          | 93          | 90          | 93          | 90          | 93          |

| Coefficients |             |            |             |             |             |             |             |             |             |             |             |             |
|--------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Intercept    | 0           | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.010032753 | 0.00941539 | 0.008731541 | 0.007629031 | 0.005248865 | 0.004847228 | 0.002290957 | 0.011883615 | 0.001145173 | 0.003817002 | 0.008745128 | 0.009437935 |

| LaGrande Commercial          |             |             |             |             |             |             |             |             |             |             |             |             |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| January                      | February    | March       | April       | May         | June        | July        | August      | September   | October     | November    | December    |             |
| <i>Regression Statistics</i> |             |             |             |             |             |             |             |             |             |             |             |             |
| Multiple R                   | 0.9942758   | 0.994924902 | 0.983584571 | 0.97556244  | 0.8950851   | 0.889506261 | 0.850734185 | 0.735492775 | 0.705875052 | 0.965396013 | 0.985553463 | 0.995855588 |
| R Square                     | 0.988584366 | 0.98987556  | 0.967438609 | 0.951722075 | 0.801177337 | 0.791221388 | 0.723748654 | 0.540949622 | 0.498259589 | 0.931989462 | 0.971315628 | 0.991728934 |
| Adjusted R Sq                | 0.9777148   | 0.977970798 | 0.956569043 | 0.94048612  | 0.790307772 | 0.779988433 | 0.712879089 | 0.530080057 | 0.487023634 | 0.921119897 | 0.960079673 | 0.980859369 |
| Standard Errc                | 0.16694532  | 0.125902205 | 0.168878038 | 0.140455244 | 0.117981709 | 0.059733575 | 0.005840607 | 0.232786043 | 0.096056046 | 0.093964113 | 0.156460606 | 0.126811832 |
| Observations                 | 93          | 85          | 93          | 90          | 93          | 90          | 93          | 93          | 90          | 93          | 90          | 93          |

| Coefficients |             |            |             |             |             |             |             |             |             |             |             |             |
|--------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Intercept    | 0           | 0          | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           | 0           |
| X Variable 1 | 0.044083686 | 0.04202937 | 0.036941473 | 0.030515287 | 0.019840618 | 0.017051862 | 0.010612854 | 0.079997745 | 0.010692319 | 0.019286303 | 0.035677411 | 0.039830301 |

| LaGrande Industrial          |              |              |              |              |             |             |             |             |             |             |              |              |
|------------------------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|
| January                      | February     | March        | April        | May          | June        | July        | August      | September   | October     | November    | December     |              |
| <i>Regression Statistics</i> |              |              |              |              |             |             |             |             |             |             |              |              |
| Multiple R                   | 0            | 0            | 0            | 0            | 0.20961698  | 0.638087506 | 0.636751222 | 0.592660516 | 0.909857698 | 0.983767201 | 0            | 0            |
| R Square                     | 0            | 0            | 0            | 0            | 0.043939278 | 0.407155665 | 0.405452118 | 0.351246488 | 0.827841031 | 0.967797907 | 0            | 0            |
| Adjusted R Sq                | -0.010869565 | -0.011764706 | -0.010752688 | -0.011111111 | 0.033069713 | 0.39591971  | 0.394582553 | 0.340376922 | 0.816605076 | 0.956928341 | -0.011111111 | -0.010752688 |
| Standard Errc                | 35.04096981  | 29.44526328  | 24.78401323  | 20.32240143  | 11.67168629 | 5.250770625 | 0.686848469 | 2.544293966 | 3.714547661 | 3.236476622 | 25.37715508  | 34.67483361  |
| Observations                 | 92           | 85           | 93           | 90           | 93          | 90          | 93          | 93          | 90          | 93          | 90           | 93           |

| Coefficients |   |   |   |   |             |             |             |             |             |             |   |   |
|--------------|---|---|---|---|-------------|-------------|-------------|-------------|-------------|-------------|---|---|
| Intercept    | 0 | 0 | 0 | 0 | 0           | 0           | 0           | 0           | 0           | 0           | 0 | 0 |
| X Variable 1 | 0 | 0 | 0 | 0 | 0.002658518 | 0.033886923 | 0.452915064 | 2.241471101 | 5.571099508 | 4.713182014 | 0 | 0 |



## **APPENDIX 3.4**

### **HEATING DEGREE DAY (HDD) DATA**





## Appendix 3.4 - Heating Degree Day Data Monthly Totals

| Temp Pattern | Year | Jan  | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec  | Annual Total |
|--------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--------------|
| Klam Falls   | 2009 | 1042 | 935 | 772 | 593 | 393 | 169 | 36  | 48  | 188 | 487 | 825 | 1212 | 6700         |
| Klam Falls   | 2010 | 1042 | 935 | 772 | 593 | 393 | 169 | 36  | 48  | 188 | 487 | 825 | 1212 | 6700         |
| Klam Falls   | 2011 | 1042 | 935 | 772 | 593 | 393 | 169 | 36  | 48  | 188 | 487 | 825 | 1212 | 6700         |
| Klam Falls   | 2012 | 1032 | 930 | 772 | 593 | 393 | 169 | 36  | 48  | 188 | 487 | 820 | 1202 | 6670         |
| Klam Falls   | 2013 | 1015 | 923 | 762 | 586 | 393 | 169 | 36  | 48  | 188 | 486 | 809 | 1187 | 6602         |
| Klam Falls   | 2014 | 1011 | 915 | 746 | 580 | 389 | 169 | 36  | 48  | 188 | 479 | 803 | 1187 | 6551         |
| Klam Falls   | 2015 | 1011 | 912 | 745 | 578 | 386 | 169 | 36  | 48  | 187 | 475 | 799 | 1187 | 6533         |
| Klam Falls   | 2016 | 1011 | 912 | 743 | 572 | 383 | 164 | 36  | 48  | 186 | 472 | 798 | 1186 | 6511         |
| Klam Falls   | 2017 | 1006 | 909 | 742 | 571 | 378 | 161 | 36  | 48  | 186 | 470 | 794 | 1181 | 6482         |
| Klam Falls   | 2018 | 1001 | 907 | 741 | 571 | 377 | 160 | 36  | 47  | 186 | 467 | 792 | 1177 | 6462         |
| Klam Falls   | 2019 | 992  | 903 | 738 | 568 | 372 | 160 | 36  | 47  | 182 | 466 | 788 | 1169 | 6421         |
| Klam Falls   | 2020 | 992  | 903 | 738 | 568 | 372 | 160 | 36  | 47  | 182 | 466 | 788 | 1169 | 6421         |
| Klam Falls   | 2021 | 990  | 902 | 737 | 567 | 372 | 160 | 36  | 47  | 182 | 466 | 788 | 1169 | 6416         |
| Klam Falls   | 2022 | 990  | 902 | 737 | 567 | 372 | 160 | 36  | 47  | 182 | 466 | 788 | 1169 | 6416         |
| Klam Falls   | 2023 | 990  | 902 | 737 | 567 | 372 | 160 | 36  | 47  | 182 | 466 | 788 | 1169 | 6416         |
| Klam Falls   | 2024 | 990  | 902 | 737 | 567 | 372 | 160 | 36  | 47  | 182 | 466 | 788 | 1169 | 6416         |
| Klam Falls   | 2025 | 989  | 902 | 737 | 566 | 372 | 160 | 36  | 47  | 182 | 466 | 785 | 1167 | 6409         |
| Klam Falls   | 2026 | 989  | 902 | 737 | 566 | 372 | 160 | 36  | 47  | 182 | 466 | 784 | 1167 | 6408         |
| Klam Falls   | 2027 | 989  | 902 | 737 | 566 | 372 | 160 | 36  | 47  | 182 | 466 | 784 | 1167 | 6408         |
| Klam Falls   | 2028 | 987  | 901 | 737 | 564 | 371 | 159 | 36  | 46  | 180 | 464 | 781 | 1166 | 6392         |
| Klam Falls   | 2029 | 987  | 901 | 737 | 564 | 371 | 159 | 36  | 46  | 180 | 464 |     |      |              |

| Temp Pattern | Year | Jan  | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec  | Annual Total |
|--------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--------------|
| LaGrande     | 2009 | 1019 | 969 | 712 | 511 | 343 | 145 | 29  | 37  | 122 | 484 | 775 | 1146 | 6292         |
| LaGrande     | 2010 | 996  | 958 | 706 | 510 | 343 | 145 | 29  | 37  | 122 | 484 | 766 | 1127 | 6223         |
| LaGrande     | 2011 | 985  | 946 | 682 | 492 | 335 | 144 | 29  | 37  | 120 | 464 | 745 | 1119 | 6098         |
| LaGrande     | 2012 | 964  | 935 | 675 | 487 | 324 | 139 | 28  | 37  | 117 | 460 | 736 | 1101 | 6003         |
| LaGrande     | 2013 | 948  | 924 | 663 | 474 | 320 | 136 | 27  | 36  | 115 | 447 | 722 | 1084 | 5896         |
| LaGrande     | 2014 | 931  | 912 | 652 | 468 | 311 | 134 | 27  | 34  | 113 | 445 | 706 | 1070 | 5803         |
| LaGrande     | 2015 | 914  | 902 | 635 | 454 | 307 | 129 | 26  | 33  | 111 | 431 | 693 | 1058 | 5693         |
| LaGrande     | 2016 | 894  | 890 | 625 | 451 | 302 | 127 | 26  | 33  | 109 | 423 | 682 | 1039 | 5601         |
| LaGrande     | 2017 | 877  | 880 | 616 | 438 | 295 | 124 | 25  | 31  | 107 | 420 | 666 | 1026 | 5505         |
| LaGrande     | 2018 | 860  | 868 | 598 | 430 | 288 | 121 | 24  | 31  | 104 | 409 | 655 | 1010 | 5398         |
| LaGrande     | 2019 | 841  | 854 | 587 | 419 | 284 | 119 | 24  | 30  | 100 | 399 | 640 | 995  | 5292         |
| LaGrande     | 2020 | 838  | 853 | 586 | 419 | 283 | 119 | 24  | 30  | 100 | 399 | 637 | 993  | 5281         |
| LaGrande     | 2021 | 836  | 852 | 580 | 418 | 281 | 119 | 24  | 30  | 99  | 395 | 633 | 991  | 5258         |
| LaGrande     | 2022 | 832  | 852 | 579 | 418 | 281 | 119 | 24  | 30  | 99  | 395 | 632 | 985  | 5246         |
| LaGrande     | 2023 | 830  | 852 | 578 | 418 | 281 | 119 | 24  | 30  | 99  | 395 | 630 | 984  | 5240         |
| LaGrande     | 2024 | 828  | 846 | 576 | 415 | 279 | 118 | 23  | 30  | 97  | 392 | 627 | 982  | 5213         |
| LaGrande     | 2025 | 823  | 845 | 576 | 415 | 277 | 116 | 23  | 30  | 96  | 391 | 626 | 981  | 5199         |
| LaGrande     | 2026 | 820  | 842 | 571 | 411 | 275 | 116 | 23  | 30  | 96  | 389 | 622 | 978  | 5173         |
| LaGrande     | 2027 | 816  | 840 | 571 | 411 | 275 | 116 | 23  | 30  | 96  | 389 | 621 | 974  | 5162         |
| LaGrande     | 2028 | 812  | 840 | 571 | 411 | 275 | 116 | 23  | 30  | 96  | 389 | 621 | 971  | 5155         |
| LaGrande     | 2029 | 806  | 833 | 566 | 406 | 274 | 116 | 23  | 30  | 95  | 385 |     |      |              |

| Temp Pattern | Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Annual Total |
|--------------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------|
| Medford      | 2009 | 823 | 667 | 560 | 394 | 220 | 58  | 7   | 7   | 68  | 316 | 622 | 966 | 4708         |
| Medford      | 2010 | 792 | 646 | 536 | 379 | 218 | 58  | 7   | 7   | 68  | 308 | 622 | 966 | 4607         |
| Medford      | 2011 | 768 | 633 | 533 | 377 | 218 | 58  | 7   | 7   | 68  | 308 | 611 | 944 | 4532         |
| Medford      | 2012 | 761 | 627 | 514 | 367 | 216 | 58  | 7   | 7   | 68  | 303 | 596 | 940 | 4464         |
| Medford      | 2013 | 758 | 623 | 507 | 361 | 212 | 58  | 7   | 7   | 68  | 293 | 591 | 938 | 4423         |
| Medford      | 2014 | 745 | 619 | 505 | 358 | 207 | 56  | 7   | 7   | 67  | 287 | 587 | 925 | 4370         |
| Medford      | 2015 | 736 | 610 | 502 | 355 | 204 | 56  | 7   | 7   | 66  | 287 | 581 | 917 | 4328         |
| Medford      | 2016 | 726 | 607 | 490 | 351 | 199 | 56  | 7   | 7   | 65  | 282 | 570 | 912 | 4272         |
| Medford      | 2017 | 716 | 605 | 486 | 344 | 197 | 53  | 7   | 7   | 65  | 280 | 561 | 900 | 4221         |
| Medford      | 2018 | 711 | 595 | 482 | 339 | 195 | 53  | 7   | 7   | 62  | 278 | 556 | 893 | 4178         |
| Medford      | 2019 | 696 | 588 | 474 | 333 | 195 | 53  | 7   | 7   | 62  | 270 | 551 | 888 | 4124         |
| Medford      | 2020 | 694 | 586 | 471 | 333 | 195 | 53  | 7   | 7   | 62  | 270 | 545 | 882 | 4105         |
| Medford      | 2021 | 694 | 586 | 471 | 333 | 195 | 53  | 7   | 7   | 62  | 270 | 545 | 882 | 4105         |
| Medford      | 2022 | 688 | 585 | 465 | 328 | 191 | 50  | 7   | 6   | 59  | 268 | 544 | 878 | 4069         |
| Medford      | 2023 | 686 | 584 | 465 | 328 | 191 | 50  | 7   | 6   | 59  | 268 | 543 | 874 | 4061         |
| Medford      | 2024 | 686 | 583 | 461 | 327 | 189 | 50  | 7   | 6   | 59  | 267 | 538 | 872 | 4045         |
| Medford      | 2025 | 685 | 580 | 461 | 327 | 187 | 50  | 7   | 6   | 59  | 266 | 537 | 871 | 4036         |
| Medford      | 2026 | 683 | 576 | 459 | 322 | 187 | 50  | 7   | 6   | 59  | 265 | 533 | 868 | 4015         |
| Medford      | 2027 | 683 | 576 | 459 | 322 | 187 | 50  | 7   | 6   | 59  | 265 | 533 | 868 | 4015         |
| Medford      | 2028 | 677 | 575 | 458 | 322 | 187 | 50  | 7   | 6   | 59  | 265 | 530 | 867 | 4003         |
| Medford      | 2029 | 673 | 574 | 454 | 319 | 185 | 49  | 7   | 6   | 58  | 262 |     |     |              |

## Appendix 3.4 - Heating Degree Day Data Monthly Totals

| Temp Pattern | Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Annual Total |
|--------------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------|
| Roseburg     | 2009 | 677 | 623 | 491 | 354 | 219 | 79  | 13  | 6   | 66  | 275 | 501 | 831 | 4135         |
| Roseburg     | 2010 | 677 | 623 | 491 | 354 | 219 | 79  | 13  | 6   | 66  | 275 | 501 | 830 | 4134         |
| Roseburg     | 2011 | 660 | 611 | 483 | 353 | 219 | 79  | 13  | 6   | 66  | 274 | 497 | 817 | 4078         |
| Roseburg     | 2012 | 650 | 604 | 471 | 344 | 214 | 79  | 13  | 6   | 66  | 264 | 476 | 808 | 3995         |
| Roseburg     | 2013 | 646 | 601 | 464 | 337 | 210 | 79  | 13  | 6   | 66  | 263 | 472 | 802 | 3959         |
| Roseburg     | 2014 | 634 | 593 | 460 | 332 | 206 | 78  | 13  | 6   | 64  | 262 | 470 | 795 | 3913         |
| Roseburg     | 2015 | 630 | 588 | 452 | 327 | 203 | 77  | 13  | 6   | 64  | 255 | 467 | 788 | 3870         |
| Roseburg     | 2016 | 617 | 586 | 450 | 322 | 201 | 76  | 13  | 6   | 62  | 253 | 460 | 779 | 3825         |
| Roseburg     | 2017 | 609 | 580 | 443 | 322 | 201 | 76  | 13  | 6   | 62  | 249 | 454 | 772 | 3787         |
| Roseburg     | 2018 | 604 | 571 | 437 | 315 | 194 | 72  | 12  | 6   | 58  | 242 | 443 | 765 | 3719         |
| Roseburg     | 2019 | 596 | 569 | 430 | 309 | 193 | 72  | 12  | 6   | 58  | 240 | 439 | 762 | 3686         |
| Roseburg     | 2020 | 586 | 565 | 428 | 305 | 189 | 69  | 11  | 6   | 57  | 239 | 435 | 756 | 3646         |
| Roseburg     | 2021 | 583 | 563 | 425 | 303 | 189 | 69  | 11  | 6   | 57  | 238 | 434 | 750 | 3628         |
| Roseburg     | 2022 | 579 | 557 | 421 | 303 | 188 | 69  | 11  | 6   | 57  | 237 | 429 | 747 | 3604         |
| Roseburg     | 2023 | 577 | 556 | 420 | 303 | 188 | 69  | 11  | 6   | 57  | 236 | 427 | 743 | 3593         |
| Roseburg     | 2024 | 575 | 552 | 417 | 300 | 186 | 69  | 11  | 6   | 56  | 236 | 426 | 740 | 3574         |
| Roseburg     | 2025 | 569 | 551 | 411 | 300 | 186 | 69  | 11  | 6   | 56  | 232 | 422 | 736 | 3549         |
| Roseburg     | 2026 | 566 | 551 | 411 | 300 | 186 | 69  | 11  | 6   | 56  | 232 | 422 | 733 | 3543         |
| Roseburg     | 2027 | 560 | 546 | 406 | 295 | 179 | 62  | 10  | 5   | 54  | 228 | 416 | 729 | 3490         |
| Roseburg     | 2028 | 556 | 543 | 404 | 293 | 179 | 62  | 10  | 5   | 54  | 228 | 412 | 728 | 3474         |
| Roseburg     | 2029 | 553 | 538 | 401 | 290 | 176 | 62  | 10  | 5   | 54  | 227 |     |     |              |

| Temp Pattern | Year | Jan  | Feb  | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec  | Annual Total |
|--------------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--------------|
| WA/ID        | 2009 | 1128 | 1155 | 761 | 548 | 317 | 145 | 35  | 34  | 187 | 541 | 886 | 1184 | 6921         |
| WA/ID        | 2010 | 1128 | 1155 | 761 | 548 | 317 | 145 | 35  | 34  | 187 | 541 | 886 | 1184 | 6921         |
| WA/ID        | 2011 | 1111 | 1143 | 760 | 548 | 317 | 145 | 35  | 34  | 187 | 541 | 875 | 1167 | 6863         |
| WA/ID        | 2012 | 1097 | 1134 | 734 | 536 | 317 | 145 | 35  | 34  | 187 | 531 | 856 | 1158 | 6764         |
| WA/ID        | 2013 | 1092 | 1126 | 730 | 527 | 313 | 145 | 35  | 34  | 185 | 525 | 856 | 1156 | 6724         |
| WA/ID        | 2014 | 1081 | 1123 | 730 | 525 | 303 | 144 | 35  | 34  | 180 | 518 | 855 | 1150 | 6678         |
| WA/ID        | 2015 | 1078 | 1118 | 729 | 522 | 301 | 142 | 35  | 34  | 178 | 516 | 845 | 1141 | 6639         |
| WA/ID        | 2016 | 1071 | 1106 | 719 | 518 | 296 | 141 | 34  | 34  | 175 | 507 | 835 | 1131 | 6567         |
| WA/ID        | 2017 | 1051 | 1102 | 712 | 515 | 296 | 137 | 34  | 34  | 173 | 506 | 829 | 1126 | 6515         |
| WA/ID        | 2018 | 1044 | 1098 | 703 | 506 | 295 | 134 | 32  | 34  | 173 | 501 | 820 | 1120 | 6460         |
| WA/ID        | 2019 | 1040 | 1092 | 700 | 500 | 295 | 134 | 32  | 34  | 173 | 499 | 815 | 1113 | 6427         |
| WA/ID        | 2020 | 1035 | 1088 | 700 | 500 | 295 | 134 | 32  | 34  | 173 | 499 | 815 | 1109 | 6414         |
| WA/ID        | 2021 | 1035 | 1085 | 697 | 499 | 293 | 130 | 32  | 32  | 171 | 494 | 812 | 1106 | 6386         |
| WA/ID        | 2022 | 1028 | 1084 | 695 | 496 | 292 | 130 | 32  | 32  | 171 | 492 | 810 | 1101 | 6363         |
| WA/ID        | 2023 | 1025 | 1082 | 692 | 495 | 292 | 130 | 32  | 32  | 171 | 490 | 808 | 1101 | 6350         |
| WA/ID        | 2024 | 1023 | 1078 | 688 | 495 | 291 | 130 | 32  | 32  | 170 | 489 | 804 | 1098 | 6330         |
| WA/ID        | 2025 | 1017 | 1074 | 685 | 495 | 291 | 130 | 32  | 32  | 170 | 489 | 798 | 1097 | 6310         |
| WA/ID        | 2026 | 1016 | 1074 | 685 | 495 | 291 | 130 | 32  | 32  | 170 | 489 | 797 | 1094 | 6305         |
| WA/ID        | 2027 | 1014 | 1072 | 682 | 492 | 286 | 129 | 31  | 31  | 168 | 484 | 793 | 1093 | 6275         |
| WA/ID        | 2028 | 1006 | 1069 | 681 | 492 | 286 | 129 | 31  | 31  | 168 | 484 | 792 | 1091 | 6260         |
| WA/ID        | 2029 | 1005 | 1067 | 680 | 491 | 281 | 129 | 31  | 31  | 166 | 482 |     |      |              |

Appendix 3.4 - Heating Degree Days by Day (Includes Peak Weather Event and Additional Winter Storm)

| Temperature Pattern | Day | January | February | March | April | May | June | July | August | September | October | November | December |
|---------------------|-----|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
| Klamath Falls       | 1   | 29      | 32       | 26    | 30    | 11  | 0    | 9    | 0      | 3         | 7       | 30       | 29       |
| Klamath Falls       | 2   | 33      | 39       | 22    | 31    | 8   | 0    | 2    | 0      | 5         | 8       | 21       | 29       |
| Klamath Falls       | 3   | 33      | 44       | 19    | 27    | 4   | 0    | 0    | 0      | 6         | 7       | 20       | 31       |
| Klamath Falls       | 4   | 33      | 43       | 13    | 25    | 4   | 0    | 0    | 0      | 7         | 6       | 19       | 31       |
| Klamath Falls       | 5   | 23      | 36       | 18    | 23    | 6   | 0    | 0    | 0      | 7         | 7       | 15       | 29       |
| Klamath Falls       | 6   | 22      | 41       | 27    | 20    | 12  | 0    | 1    | 0      | 10        | 9       | 10       | 35       |
| Klamath Falls       | 7   | 28      | 34       | 22    | 23    | 14  | 1    | 2    | 0      | 10        | 14      | 10       | 39       |
| Klamath Falls       | 8   | 31      | 30       | 22    | 29    | 15  | 4    | 0    | 0      | 8         | 27      | 23       | 38       |
| Klamath Falls       | 9   | 32      | 35       | 24    | 33    | 23  | 15   | 0    | 0      | 1         | 25      | 31       | 42       |
| Klamath Falls       | 10  | 25      | 40       | 23    | 29    | 20  | 17   | 0    | 0      | 1         | 23      | 29       | 43       |
| Klamath Falls       | 11  | 28      | 28       | 29    | 27    | 21  | 17   | 0    | 0      | 4         | 21      | 33       | 50       |
| Klamath Falls       | 12  | 30      | 33       | 25    | 32    | 16  | 17   | 0    | 0      | 3         | 21      | 37       | 42       |
| Klamath Falls       | 13  | 24      | 42       | 26    | 28    | 16  | 15   | 0    | 0      | 1         | 25      | 28       | 41       |
| Klamath Falls       | 14  | 35      | 51       | 29    | 21    | 12  | 16   | 0    | 0      | 3         | 23      | 31       | 37       |
| Klamath Falls       | 15  | 41      | 54       | 32    | 17    | 18  | 15   | 0    | 0      | 12        | 13      | 25       | 34       |
| Klamath Falls       | 16  | 34      | 53       | 29    | 18    | 15  | 10   | 0    | 0      | 16        | 6       | 22       | 37       |
| Klamath Falls       | 17  | 30      | 47       | 24    | 12    | 10  | 5    | 0    | 0      | 19        | 10      | 26       | 0        |
| Klamath Falls       | 18  | 37      | 26       | 33    | 10    | 4   | 0    | 0    | 0      | 11        | 12      | 28       | 54       |
| Klamath Falls       | 19  | 42      | 25       | 34    | 7     | 0   | 0    | 0    | 0      | 4         | 13      | 19       | 66       |
| Klamath Falls       | 20  | 39      | 23       | 33    | 7     | 1   | 0    | 2    | 0      | 7         | 14      | 14       | 72       |
| Klamath Falls       | 21  | 42      | 26       | 28    | 8     | 2   | 0    | 6    | 0      | 11        | 13      | 23       | 68       |
| Klamath Falls       | 22  | 44      | 23       | 28    | 18    | 14  | 0    | 9    | 0      | 11        | 9       | 24       | 68       |
| Klamath Falls       | 23  | 42      | 19       | 28    | 15    | 27  | 0    | 5    | 0      | 4         | 10      | 33       | 36       |
| Klamath Falls       | 24  | 38      | 21       | 27    | 17    | 26  | 0    | 0    | 0      | 0         | 19      | 31       | 36       |
| Klamath Falls       | 25  | 36      | 23       | 22    | 25    | 24  | 0    | 0    | 10     | 0         | 17      | 34       | 28       |
| Klamath Falls       | 26  | 40      | 20       | 22    | 18    | 21  | 0    | 0    | 13     | 5         | 16      | 33       | 42       |
| Klamath Falls       | 27  | 34      | 23       | 25    | 18    | 14  | 0    | 0    | 9      | 7         | 29      | 39       | 28       |
| Klamath Falls       | 28  | 32      | 24       | 26    | 12    | 11  | 7    | 0    | 4      | 7         | 22      | 44       | 33       |
| Klamath Falls       | 29  | 34      | 24       | 24    | 9     | 11  | 17   | 0    | 5      | 1         | 23      | 51       | 35       |
| Klamath Falls       | 30  | 33      | 18       | 4     | 13    | 13  | 0    | 0    | 4      | 4         | 20      | 42       | 35       |
| Klamath Falls       | 31  | 38      | 14       | 0     | 0     | 0   | 0    | 0    | 3      | 0         | 18      | 0        | 34       |

| Temperature Pattern | Day | January | February | March | April | May | June | July | August | September | October | November | December |
|---------------------|-----|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
| LaGrande            | 1   | 28      | 30       | 28    | 26    | 8   | 2    | 0    | 0      | 0         | 0       | 26       | 37       |
| LaGrande            | 2   | 27      | 28       | 26    | 26    | 10  | 0    | 1    | 0      | 0         | 1       | 20       | 27       |
| LaGrande            | 3   | 29      | 28       | 28    | 25    | 14  | 7    | 0    | 0      | 0         | 7       | 18       | 27       |
| LaGrande            | 4   | 32      | 23       | 25    | 22    | 20  | 4    | 0    | 0      | 8         | 9       | 18       | 27       |
| LaGrande            | 5   | 32      | 31       | 25    | 18    | 21  | 5    | 0    | 0      | 4         | 16      | 26       | 23       |
| LaGrande            | 6   | 27      | 33       | 27    | 26    | 12  | 5    | 0    | 0      | 3         | 8       | 25       | 23       |
| LaGrande            | 7   | 17      | 32       | 23    | 28    | 8   | 9    | 0    | 0      | 0         | 13      | 19       | 31       |
| LaGrande            | 8   | 23      | 31       | 26    | 28    | 18  | 11   | 0    | 0      | 0         | 22      | 20       | 32       |
| LaGrande            | 9   | 28      | 32       | 31    | 26    | 18  | 5    | 4    | 0      | 0         | 23      | 27       | 28       |
| LaGrande            | 10  | 30      | 31       | 27    | 24    | 17  | 4    | 5    | 0      | 0         | 26      | 25       | 31       |
| LaGrande            | 11  | 27      | 24       | 30    | 22    | 13  | 8    | 0    | 0      | 0         | 24      | 21       | 36       |
| LaGrande            | 12  | 22      | 20       | 30    | 24    | 10  | 13   | 0    | 0      | 0         | 22      | 21       | 34       |
| LaGrande            | 13  | 31      | 61       | 30    | 27    | 14  | 10   | 0    | 0      | 0         | 22      | 23       | 28       |
| LaGrande            | 14  | 34      | 68       | 25    | 18    | 7   | 10   | 0    | 0      | 4         | 16      | 24       | 30       |
| LaGrande            | 15  | 33      | 74       | 23    | 10    | 6   | 6    | 0    | 2      | 23        | 20      | 29       | 30       |
| LaGrande            | 16  | 36      | 61       | 24    | 12    | 9   | 0    | 0    | 0      | 13        | 15      | 22       | 38       |
| LaGrande            | 17  | 36      | 60       | 16    | 15    | 6   | 0    | 0    | 0      | 17        | 12      | 22       | 40       |
| LaGrande            | 18  | 35      | 31       | 16    | 9     | 16  | 0    | 0    | 0      | 8         | 8       | 27       | 51       |
| LaGrande            | 19  | 30      | 24       | 15    | 4     | 11  | 0    | 0    | 0      | 7         | 16      | 28       | 58       |
| LaGrande            | 20  | 32      | 26       | 10    | 12    | 11  | 0    | 10   | 0      | 3         | 14      | 33       | 64       |
| LaGrande            | 21  | 32      | 28       | 17    | 17    | 7   | 0    | 8    | 0      | 3         | 25      | 28       | 64       |
| LaGrande            | 22  | 38      | 28       | 18    | 11    | 1   | 1    | 0    | 3      | 25        | 34      | 51       | 51       |
| LaGrande            | 23  | 34      | 28       | 16    | 7     | 9   | 5    | 0    | 1      | 0         | 15      | 35       | 26       |
| LaGrande            | 24  | 29      | 27       | 28    | 7     | 7   | 2    | 0    | 9      | 0         | 21      | 27       | 28       |
| LaGrande            | 25  | 23      | 27       | 29    | 17    | 1   | 0    | 0    | 5      | 0         | 15      | 31       | 35       |
| LaGrande            | 26  | 33      | 26       | 21    | 16    | 3   | 0    | 0    | 7      | 1         | 25      | 25       | 40       |
| LaGrande            | 27  | 43      | 24       | 17    | 18    | 16  | 0    | 0    | 7      | 16        | 15      | 30       | 46       |
| LaGrande            | 28  | 49      | 22       | 20    | 9     | 16  | 13   | 0    | 4      | 14        | 17      | 32       | 42       |
| LaGrande            | 29  | 51      | 21       | 5     | 13    | 16  | 0    | 0    | 10     | 16        | 28      | 41       | 41       |
| LaGrande            | 30  | 39      | 19       | 1     | 11    | 9   | 0    | 0    | 0      | 6         | 1       | 31       | 37       |
| LaGrande            | 31  | 36      | 15       | 10    | 0     | 0   | 0    | 0    | 4      | 0         | 12      | 0        | 29       |

| Temperature Pattern | Day | January | February | March | April | May | June | July | August | September | October | November | December |
|---------------------|-----|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
| Medford             | 1   | 29      | 15       | 13    | 14    | 10  | 0    | 2    | 4      | 0         | 0       | 10       | 30       |
| Medford             | 2   | 30      | 12       | 15    | 14    | 8   | 0    | 1    | 0      | 0         | 1       | 13       | 27       |
| Medford             | 3   | 31      | 15       | 17    | 20    | 2   | 0    | 0    | 0      | 3         | 9       | 11       | 21       |
| Medford             | 4   | 28      | 14       | 18    | 18    | 6   | 0    | 0    | 0      | 4         | 7       | 16       | 25       |
| Medford             | 5   | 32      | 21       | 20    | 19    | 9   | 0    | 19   | 0      | 2         | 3       | 16       | 24       |
| Medford             | 6   | 29      | 25       | 20    | 0     | 19  | 4    | 0    | 0      | 0         | 0       | 21       | 19       |
| Medford             | 7   | 27      | 13       | 18    | 18    | 10  | 6    | 0    | 0      | 0         | 0       | 21       | 23       |
| Medford             | 8   | 31      | 17       | 21    | 19    | 6   | 1    | 0    | 0      | 0         | 3       | 21       | 23       |
| Medford             | 9   | 30      | 22       | 23    | 15    | 5   | 0    | 1    | 0      | 0         | 11      | 19       | 22       |
| Medford             | 10  | 32      | 19       | 15    | 17    | 7   | 0    | 0    | 0      | 0         | 13      | 18       | 19       |
| Medford             | 11  | 30      | 14       | 12    | 12    | 9   | 0    | 0    | 0      | 0         | 14      | 17       | 27       |
| Medford             | 12  | 31      | 23       | 15    | 22    | 12  | 0    | 0    | 0      | 0         | 15      | 19       | 26       |
| Medford             | 13  | 36      | 32       | 14    | 25    | 11  | 6    | 0    | 0      | 5         | 6       | 27       | 25       |
| Medford             | 14  | 31      | 36       | 10    | 18    | 8   | 4    | 0    | 0      | 8         | 9       | 23       | 28       |
| Medford             | 15  | 26      | 38       | 14    | 13    | 8   | 3    | 0    | 0      | 5         | 13      | 21       | 28       |
| Medford             | 16  | 20      | 32       | 13    | 13    | 3   | 10   | 0    | 2      | 10        | 22      | 22       | 21       |
| Medford             | 17  | 22      | 28       | 13    | 18    | 7   | 9    | 0    | 0      | 7         | 10      | 25       | 27       |
| Medford             | 18  | 20      | 25       | 10    | 20    | 0   | 6    | 0    | 0      | 1         | 9       | 21       | 0        |
| Medford             | 19  | 23      | 26       | 13    | 17    | 4   | 4    | 0    | 0      | 4         | 7       | 19       | 59       |
| Medford             | 20  | 24      | 26       | 19    | 14    | 7   | 2    | 0    | 0      | 5         | 13      | 14       | 61       |
| Medford             | 21  | 27      | 23       | 19    | 8     | 9   | 1    | 0    | 0      | 3         | 20      | 16       | 56       |
| Medford             | 22  | 23      | 21       | 21    | 5     | 11  | 1    | 0    | 0      | 4         | 19      | 24       | 55       |
| Medford             | 23  | 23      | 24       | 17    | 10    | 9   | 0    | 0    | 1      | 3         | 12      | 32       | 28       |
| Medford             | 24  | 20      | 25       | 19    | 9     | 12  | 0    | 0    | 0      | 0         | 14      | 28       | 30       |
| Medford             | 25  | 15      | 22       | 21    | 5     | 3   | 0    | 0    | 0      | 0         | 7       | 19       | 29       |
| Medford             | 26  | 16      | 26       | 24    | 4     | 0   | 0    | 0    | 0      | 0         | 10      | 18       | 36       |
| Medford             | 27  | 20      | 27       | 19    | 4     | 1   | 0    | 0    | 0      | 1         | 13      | 24       | 35       |
| Medford             | 28  | 17      | 25       | 20    | 7     | 0   | 0    | 0    | 0      | 1         | 13      | 29       | 29       |
| Medford             | 29  | 22      | 20       | 6     | 4     | 1   | 0    | 0    | 0      | 0         | 15      | 34       | 29       |
| Medford             | 30  | 24      | 23       | 5     | 5     | 0   | 0    | 0    | 2      | 10        | 14      | 24       | 25       |
| Medford             | 31  | 23      | 20       | 3     | 0     | 0   | 0    | 3    | 0      | 0         | 18      | 0        | 29       |

Appendix 3.4 - Heating Degree Days by Day (Includes Peak Weather Event and Additional Winter Storm)

| Temperature Pattern | Day | January | February | March | April | May | June | July | August | September | October | November | December |
|---------------------|-----|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
| Roseburg            | 1   | 26      | 25       | 16    | 19    | 15  | 3    | 0    | 0      | 0         | 0       | 14       | 10       |
| Roseburg            | 2   | 30      | 27       | 18    | 12    | 8   | 2    | 0    | 0      | 1         | 2       | 14       | 19       |
| Roseburg            | 3   | 29      | 23       | 16    | 13    | 9   | 9    | 5    | 0      | 0         | 8       | 14       | 19       |
| Roseburg            | 4   | 32      | 18       | 16    | 15    | 6   | 2    | 3    | 0      | 0         | 7       | 20       | 21       |
| Roseburg            | 5   | 30      | 11       | 22    | 19    | 4   | 0    | 1    | 0      | 0         | 7       | 21       | 19       |
| Roseburg            | 6   | 25      | 23       | 22    | 15    | 9   | 4    | 0    | 0      | 0         | 2       | 17       | 23       |
| Roseburg            | 7   | 27      | 25       | 21    | 10    | 14  | 1    | 0    | 0      | 0         | 0       | 15       | 23       |
| Roseburg            | 8   | 29      | 23       | 11    | 13    | 14  | 3    | 0    | 0      | 0         | 0       | 15       | 17       |
| Roseburg            | 9   | 28      | 26       | 8     | 14    | 13  | 1    | 4    | 0      | 0         | 0       | 19       | 16       |
| Roseburg            | 10  | 28      | 27       | 16    | 13    | 5   | 4    | 0    | 0      | 0         | 0       | 15       | 18       |
| Roseburg            | 11  | 29      | 25       | 14    | 12    | 11  | 5    | 0    | 0      | 5         | 5       | 18       | 27       |
| Roseburg            | 12  | 24      | 20       | 14    | 8     | 12  | 5    | 0    | 0      | 10        | 4       | 18       | 28       |
| Roseburg            | 13  | 27      | 32       | 10    | 7     | 3   | 5    | 0    | 2      | 6         | 5       | 13       | 31       |
| Roseburg            | 14  | 28      | 37       | 11    | 14    | 0   | 3    | 0    | 0      | 5         | 1       | 16       | 19       |
| Roseburg            | 15  | 22      | 42       | 14    | 21    | 0   | 0    | 0    | 0      | 5         | 5       | 11       | 24       |
| Roseburg            | 16  | 15      | 34       | 12    | 20    | 0   | 0    | 0    | 0      | 0         | 9       | 13       | 35       |
| Roseburg            | 17  | 12      | 28       | 11    | 20    | 0   | 0    | 0    | 0      | 0         | 14      | 16       | 41       |
| Roseburg            | 18  | 6       | 16       | 12    | 13    | 0   | 0    | 0    | 1      | 3         | 17      | 17       | 40       |
| Roseburg            | 19  | 12      | 14       | 17    | 9     | 0   | 0    | 0    | 0      | 9         | 22      | 20       | 53       |
| Roseburg            | 20  | 11      | 12       | 15    | 7     | 0   | 0    | 0    | 0      | 0         | 15      | 20       | 55       |
| Roseburg            | 21  | 17      | 15       | 21    | 14    | 12  | 0    | 0    | 0      | 0         | 15      | 25       | 46       |
| Roseburg            | 22  | 18      | 14       | 23    | 13    | 14  | 0    | 0    | 0      | 0         | 15      | 25       | 48       |
| Roseburg            | 23  | 16      | 26       | 26    | 8     | 15  | 4    | 0    | 0      | 2         | 16      | 23       | 8        |
| Roseburg            | 24  | 21      | 21       | 26    | 9     | 4   | 3    | 0    | 0      | 2         | 16      | 20       | 11       |
| Roseburg            | 25  | 20      | 17       | 21    | 5     | 6   | 0    | 0    | 0      | 0         | 13      | 7        | 12       |
| Roseburg            | 26  | 15      | 11       | 19    | 10    | 5   | 5    | 0    | 0      | 2         | 16      | 16       | 17       |
| Roseburg            | 27  | 19      | 10       | 13    | 5     | 3   | 6    | 0    | 0      | 5         | 19      | 13       | 27       |
| Roseburg            | 28  | 20      | 21       | 13    | 0     | 10  | 8    | 0    | 0      | 4         | 18      | 16       | 29       |
| Roseburg            | 29  | 20      |          | 10    | 6     | 7   | 3    | 0    | 0      | 0         | 8       | 15       | 28       |
| Roseburg            | 30  | 22      |          | 8     | 10    | 3   | 3    | 0    | 0      | 1         | 8       | 15       | 32       |
| Roseburg            | 31  | 19      |          | 15    |       | 10  |      | 0    | 3      |           | 8       |          | 34       |

| Temperature Pattern | Day | January | February | March | April | May | June | July | August | September | October | November | December |
|---------------------|-----|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|
| WA/ID               | 1   | 38      | 31       | 21    | 25    | 4   | 8    | 0    | 0      | 1         | 9       | 22       | 25       |
| WA/ID               | 2   | 40      | 35       | 25    | 29    | 13  | 0    | 0    | 0      | 0         | 10      | 27       | 29       |
| WA/ID               | 3   | 43      | 43       | 23    | 28    | 14  | 0    | 0    | 0      | 0         | 6       | 30       | 32       |
| WA/ID               | 4   | 43      | 53       | 25    | 25    | 10  | 4    | 4    | 0      | 0         | 15      | 32       | 29       |
| WA/ID               | 5   | 51      | 49       | 30    | 19    | 13  | 8    | 7    | 0      | 0         | 22      | 29       | 30       |
| WA/ID               | 6   | 44      | 47       | 27    | 11    | 11  | 1    | 3    | 5      | 0         | 25      | 27       | 33       |
| WA/ID               | 7   | 40      | 48       | 25    | 7     | 5   | 0    | 0    | 4      | 0         | 15      | 30       | 38       |
| WA/ID               | 8   | 40      | 47       | 26    | 11    | 1   | 0    | 0    | 0      | 0         | 17      | 36       | 34       |
| WA/ID               | 9   | 43      | 55       | 16    | 20    | 2   | 6    | 0    | 0      | 8         | 15      | 35       | 36       |
| WA/ID               | 10  | 43      | 47       | 22    | 23    | 5   | 8    | 0    | 0      | 9         | 13      | 26       | 43       |
| WA/ID               | 11  | 43      | 39       | 26    | 23    | 15  | 6    | 0    | 0      | 8         | 12      | 25       | 38       |
| WA/ID               | 12  | 44      | 30       | 30    | 21    | 11  | 4    | 0    | 0      | 2         | 10      | 33       | 36       |
| WA/ID               | 13  | 51      | 62       | 22    | 19    | 4   | 0    | 0    | 0      | 0         | 9       | 28       | 47       |
| WA/ID               | 14  | 57      | 72       | 21    | 18    | 14  | 1    | 0    | 0      | 0         | 11      | 29       | 41       |
| WA/ID               | 15  | 61      | 82       | 27    | 21    | 10  | 0    | 0    | 0      | 0         | 20      | 32       | 36       |
| WA/ID               | 16  | 49      | 67       | 28    | 20    | 0   | 3    | 0    | 0      | 0         | 22      | 26       | 41       |
| WA/ID               | 17  | 36      | 57       | 29    | 20    | 14  | 12   | 0    | 0      | 9         | 22      | 26       | 40       |
| WA/ID               | 18  | 26      | 27       | 30    | 22    | 17  | 15   | 7    | 0      | 16        | 18      | 26       | 51       |
| WA/ID               | 19  | 21      | 16       | 28    | 22    | 10  | 12   | 9    | 0      | 18        | 18      | 26       | 56       |
| WA/ID               | 20  | 23      | 14       | 27    | 22    | 14  | 2    | 5    | 0      | 14        | 17      | 23       | 61       |
| WA/ID               | 21  | 24      | 26       | 24    | 21    | 10  | 3    | 0    | 0      | 11        | 14      | 33       | 58       |
| WA/ID               | 22  | 26      | 31       | 22    | 17    | 4   | 8    | 0    | 2      | 4         | 14      | 37       | 53       |
| WA/ID               | 23  | 25      | 33       | 17    | 15    | 10  | 10   | 0    | 3      | 11        | 7       | 27       | 51       |
| WA/ID               | 24  | 26      | 34       | 22    | 10    | 13  | 7    | 0    | 6      | 13        | 15      | 21       | 33       |
| WA/ID               | 25  | 29      | 30       | 20    | 17    | 14  | 7    | 0    | 4      | 15        | 20      | 28       | 32       |
| WA/ID               | 26  | 26      | 29       | 19    | 19    | 7   | 1    | 0    | 6      | 15        | 22      | 34       | 29       |
| WA/ID               | 27  | 25      | 28       | 21    | 9     | 5   | 6    | 0    | 3      | 14        | 28      | 38       | 31       |
| WA/ID               | 28  | 26      | 23       | 21    | 8     | 18  | 6    | 0    | 1      | 6         | 27      | 35       | 31       |
| WA/ID               | 29  | 28      |          | 28    | 12    | 15  | 7    | 0    | 0      | 4         | 28      | 35       | 31       |
| WA/ID               | 30  | 29      |          | 33    | 14    | 18  | 0    | 0    | 0      | 9         | 30      | 30       | 32       |
| WA/ID               | 31  | 28      |          | 26    |       | 16  |      | 0    | 0      |           | 30      |          | 27       |

## **APPENDIX 3.5**

### **GLOBAL WARMING SUMMARY AND GRAPHS**



# Global Warming

- Peak and trough weather appears more volatile
- Reduce annual consumption over time
- Decrease **non peak HDDs** over time to reflect warming trend

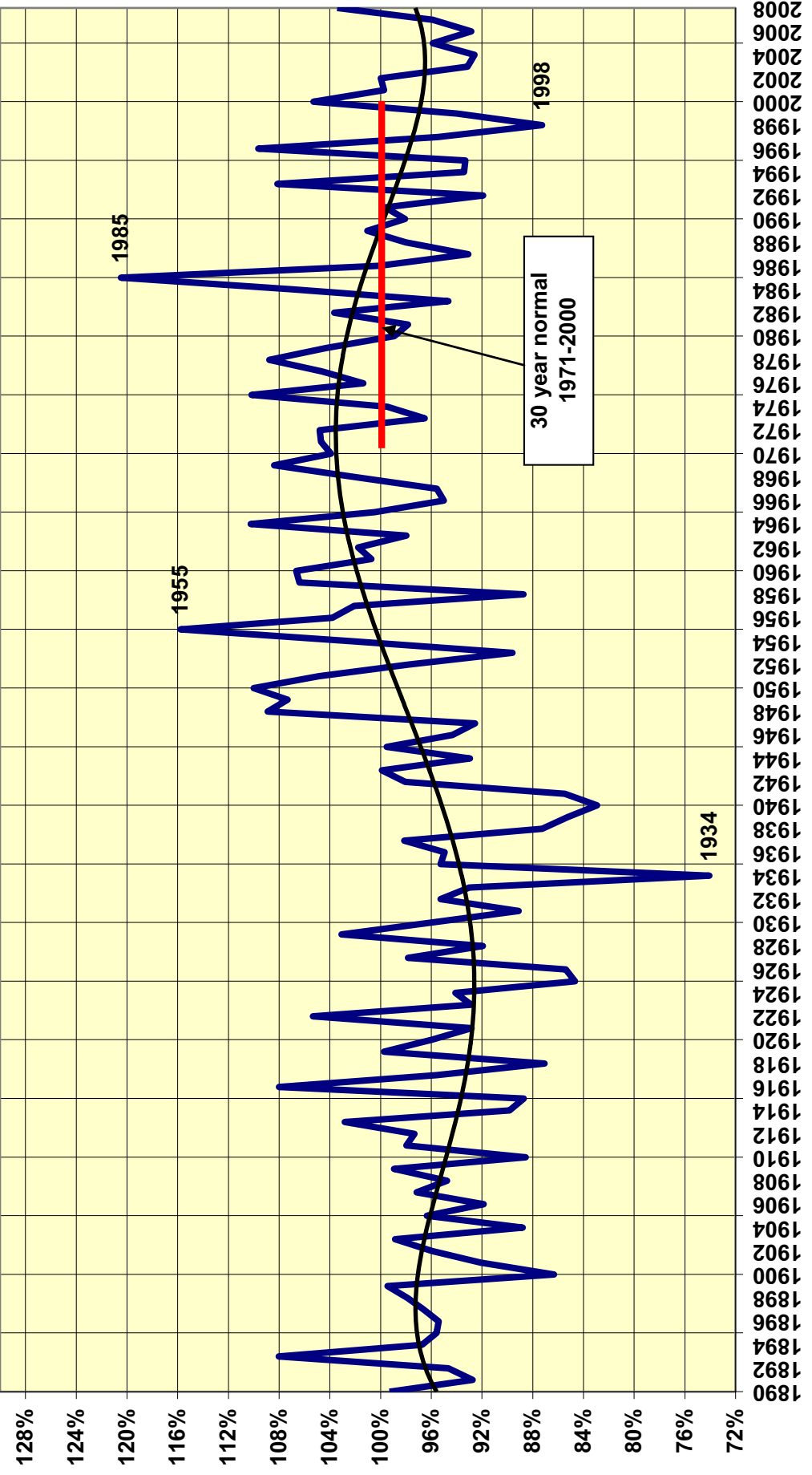


## GLOBAL WARMING ADJUSTMENT

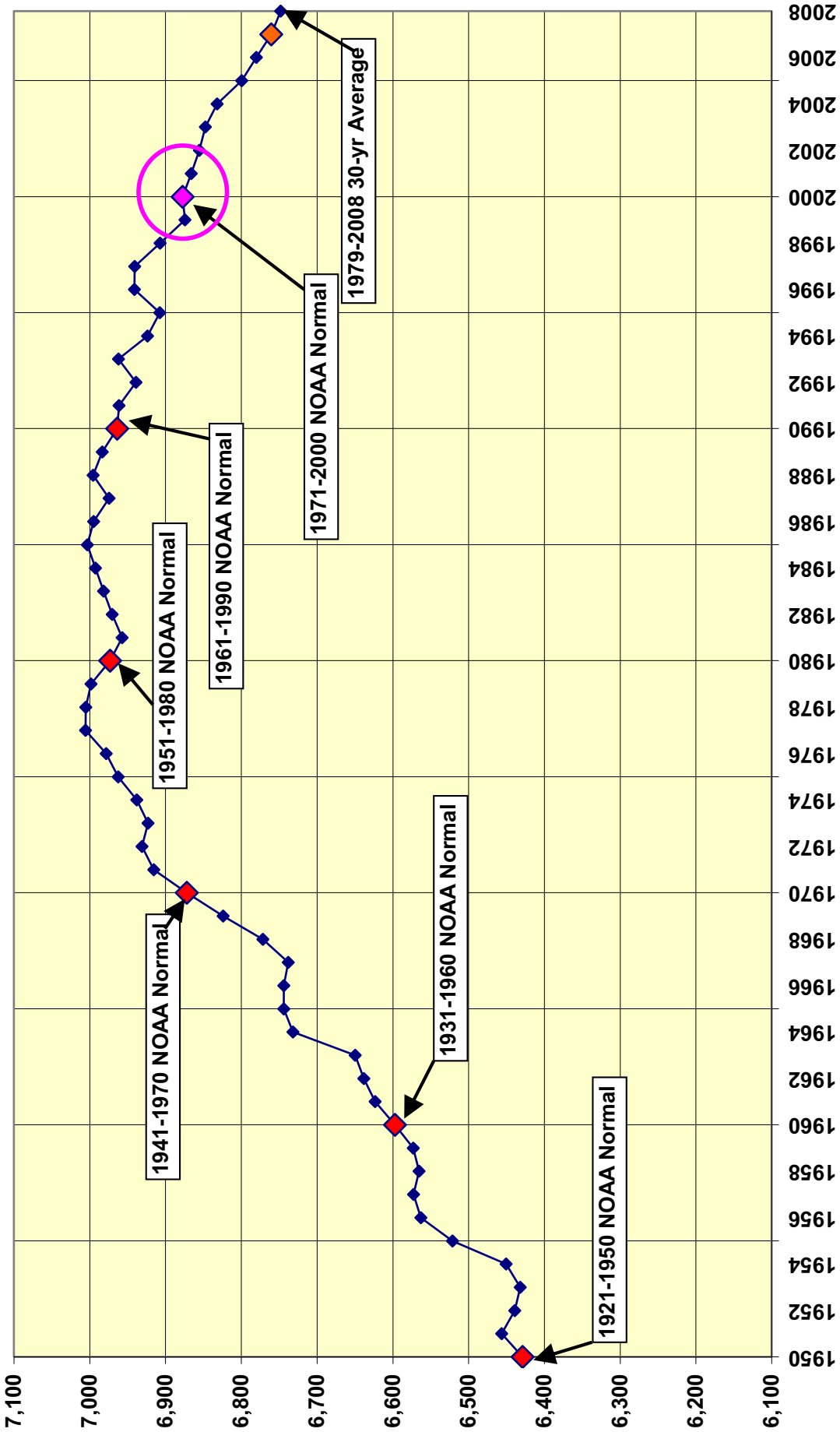
- Heating degree day data is obtained from the National Weather Service (NWS). Avista uses the most recent 30-year period, which goes from 1979-2008. For Oregon, Avista uses four weather stations as the weather basis, corresponding to the areas within which natural gas services are provided, all of which are official National Weather Service stations. Heating degree day weather patterns between these areas are uncorrelated.
- At the April 2009 Technical Advisory Committee meeting, Avista presented some data and information regarding trends in heating degree days for its service area. Avista has adopted a “Global Warming” baseline for forecasting which captures the modest warming trend (i.e. gradually declining heating degree days) expected through the 20 year forecast period.
- By 2030, as compared to the “official” NWS normal figures based on the 1971-2000 period, the number of annual heating degree days as a percentage of the official period are:
 

|                 |       |
|-----------------|-------|
| • Spokane       | 93.9% |
| • Medford       | 88.4% |
| • Roseburg      | 86.8% |
| • Klamath Falls | 94.9% |
| • La Grande     | 81.6% |

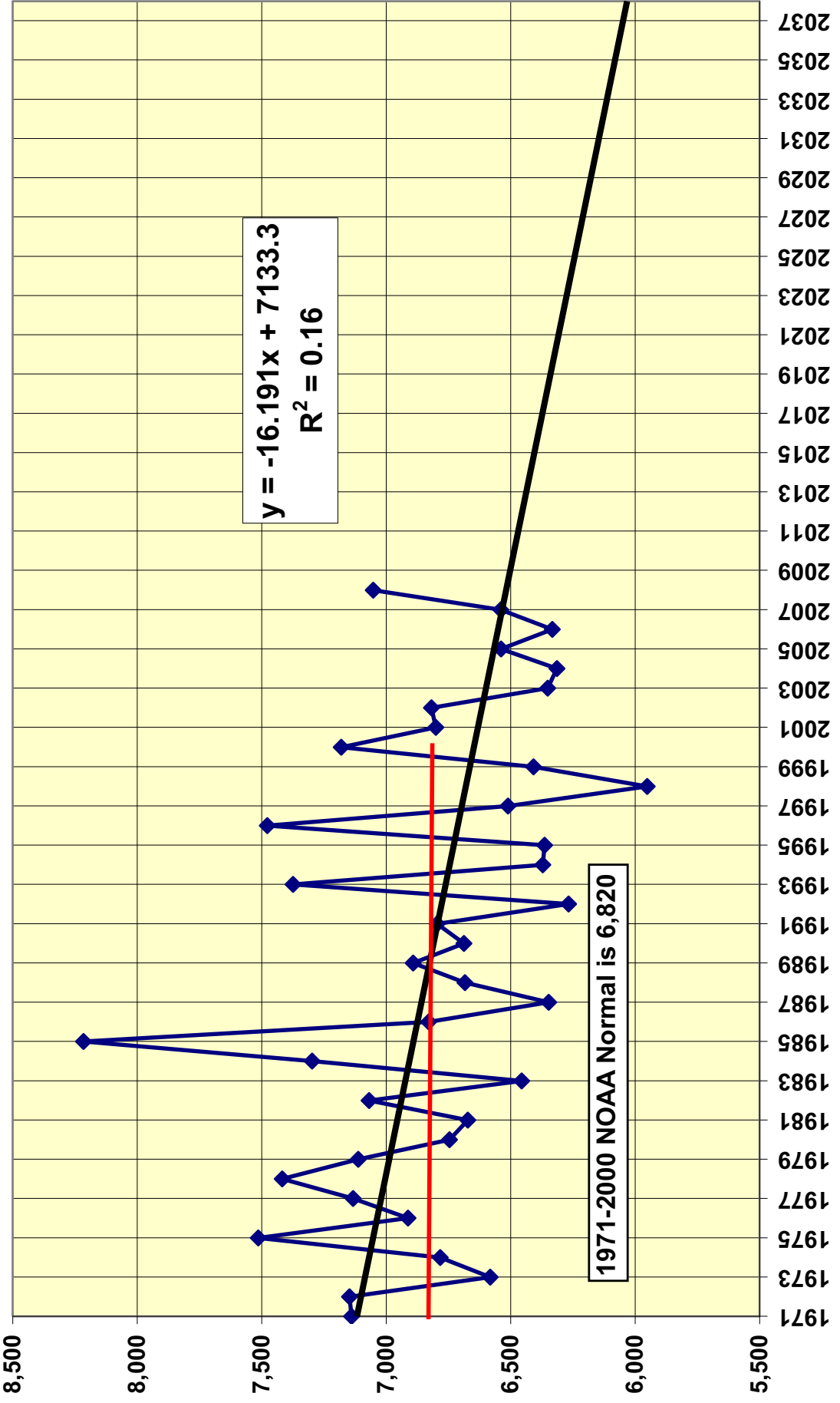
# Annual Heating Degree Days, Percent of Normal Spokane, Washington



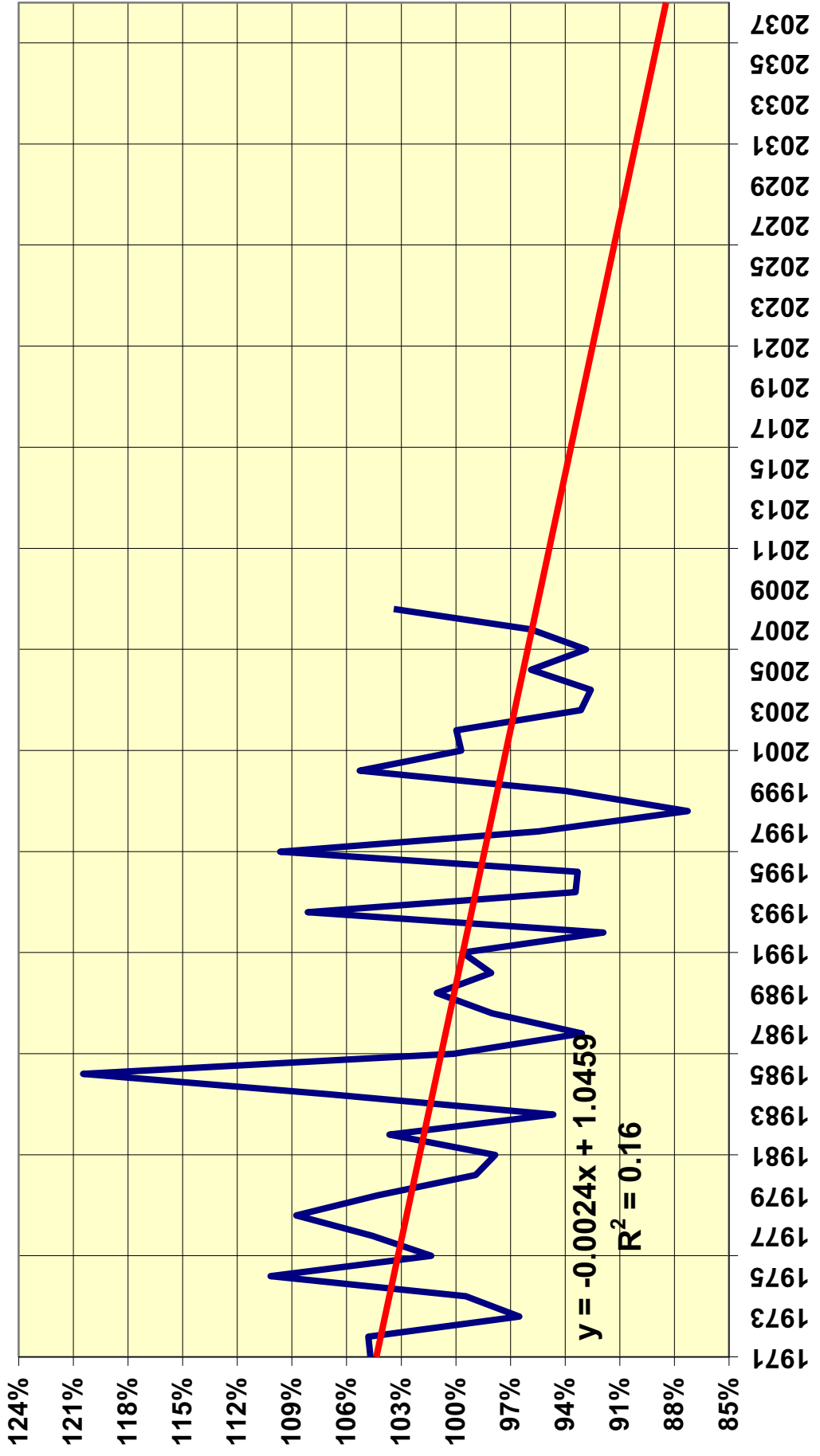
# 30-year Rolling Average Spokane HDD



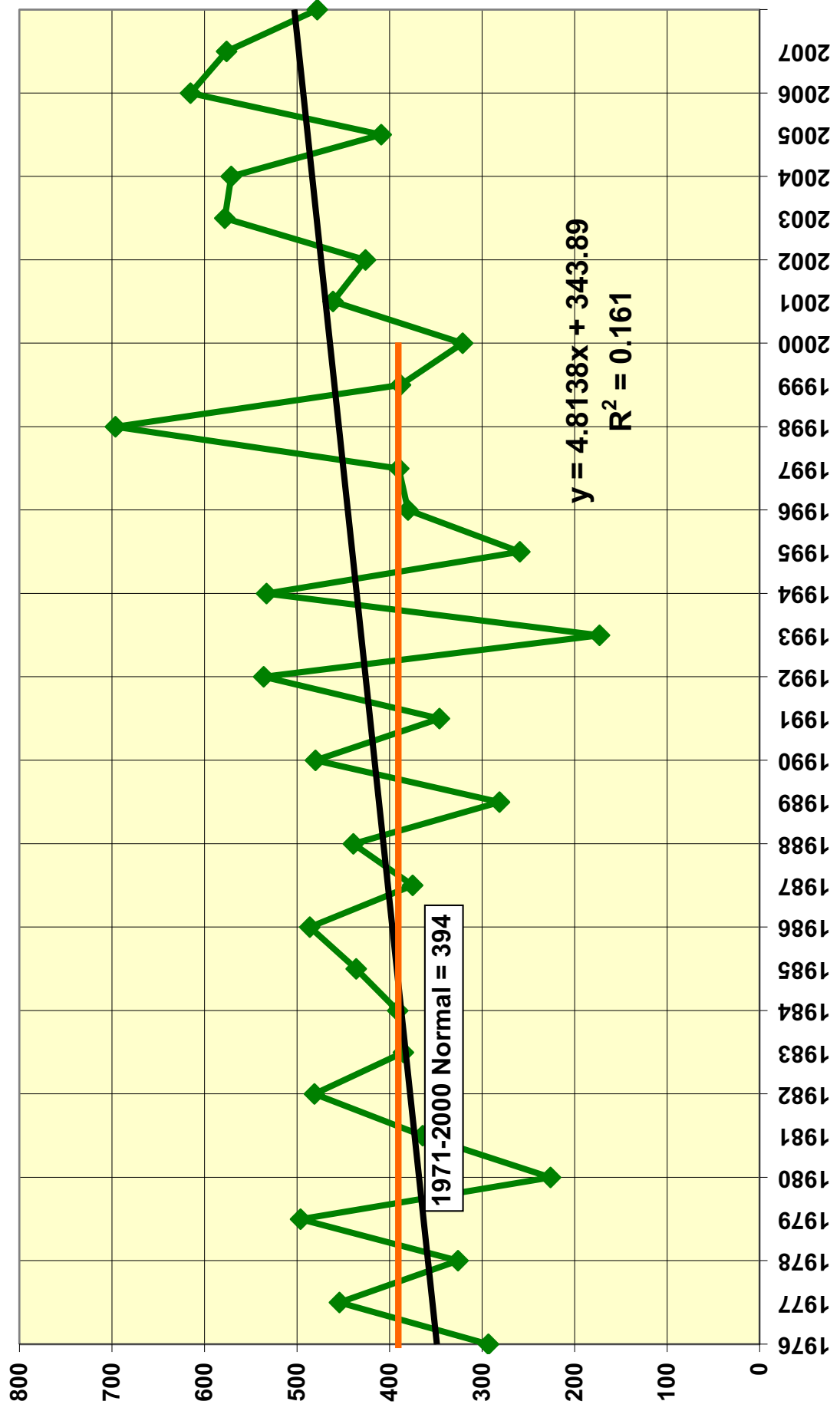
# 1971-2007 Spokane HDD Trend



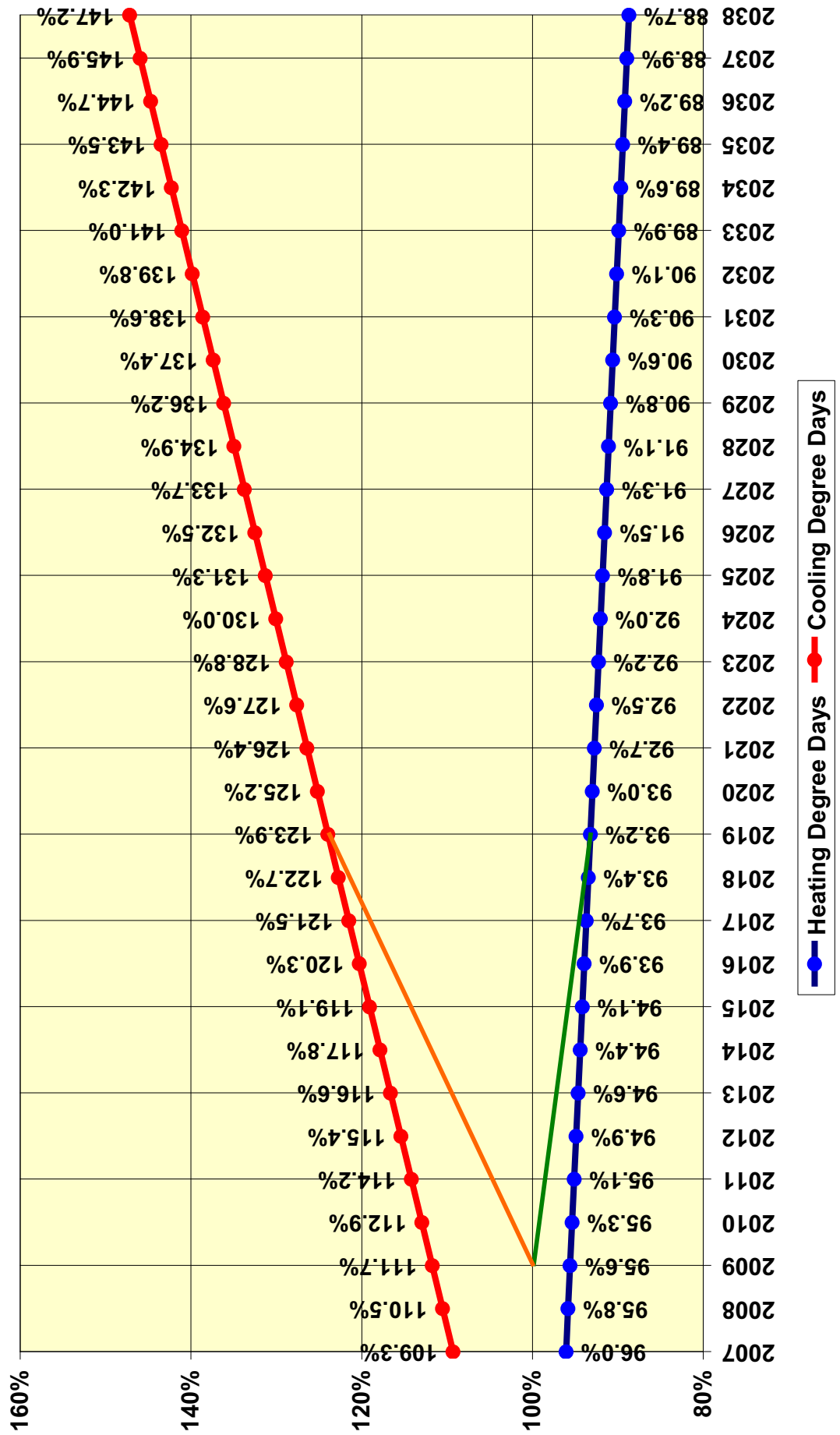
# HDD Trends 1971-2007 and Projected 30 Years Spokane, Washington



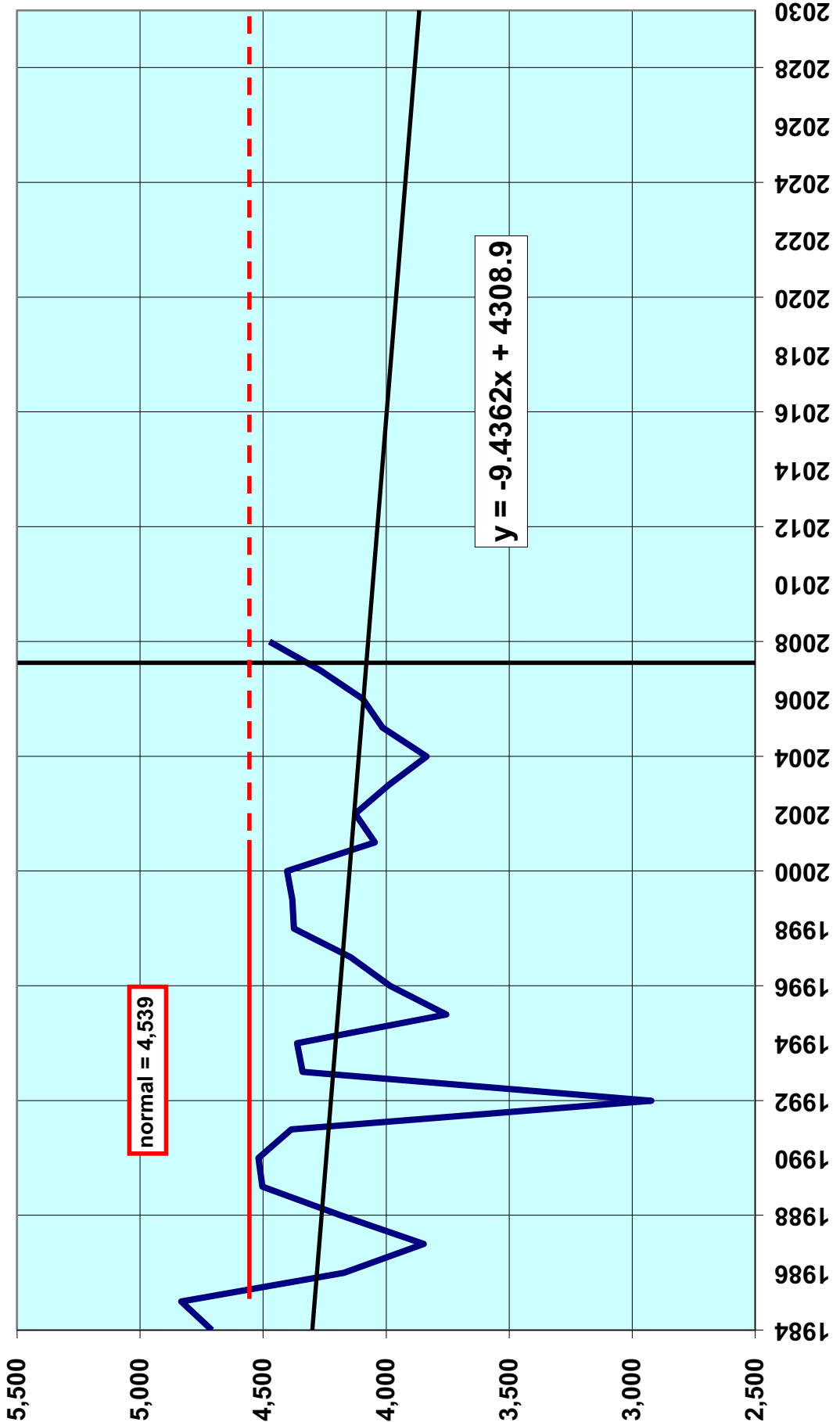
# 1976-2007 Cooling Degree Day Trends



# Spokane NWS Global Warming Degree Day Trends 2007-2038

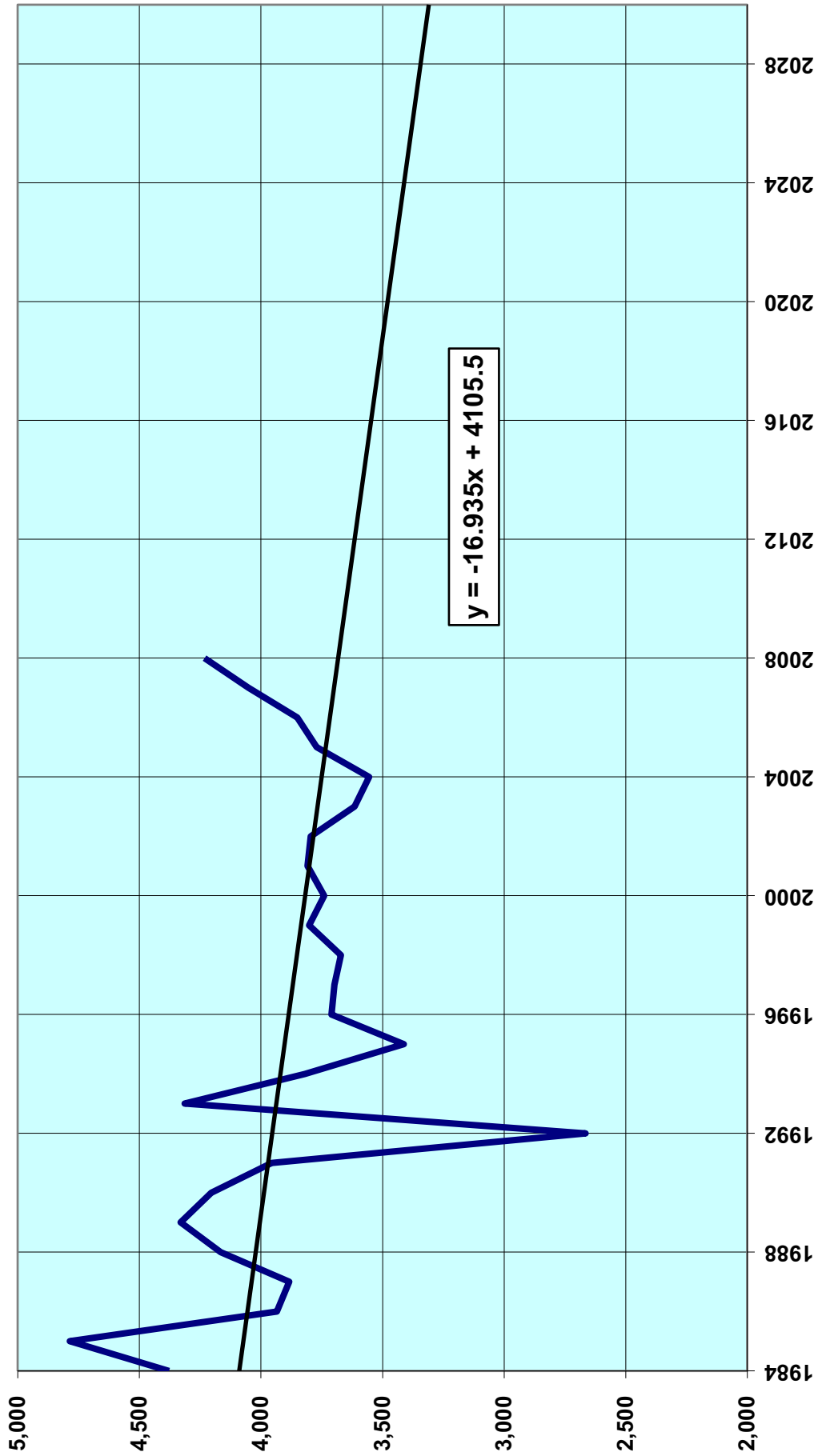


# Medford Heating Degree Day Trends excluding Summer

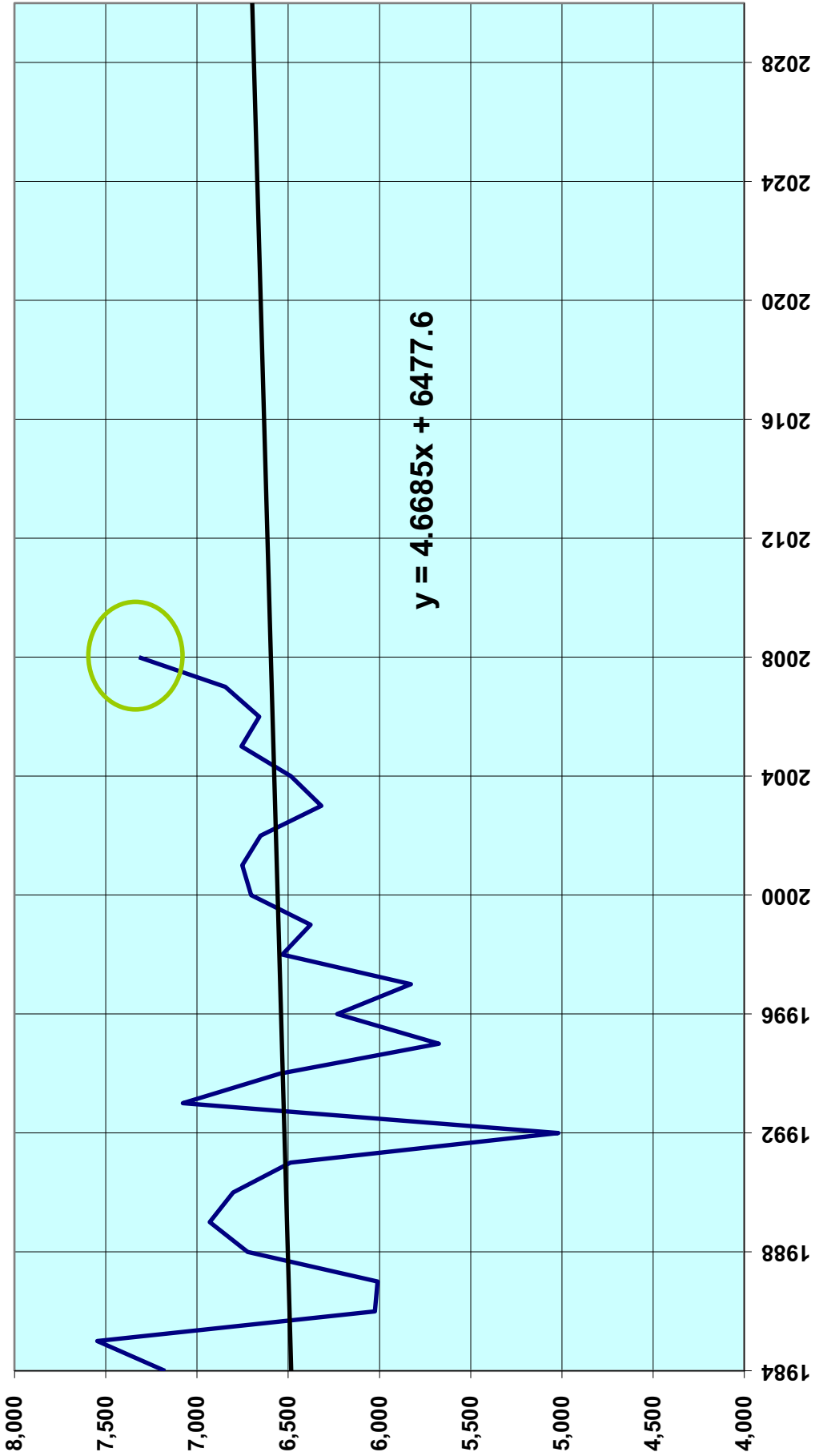




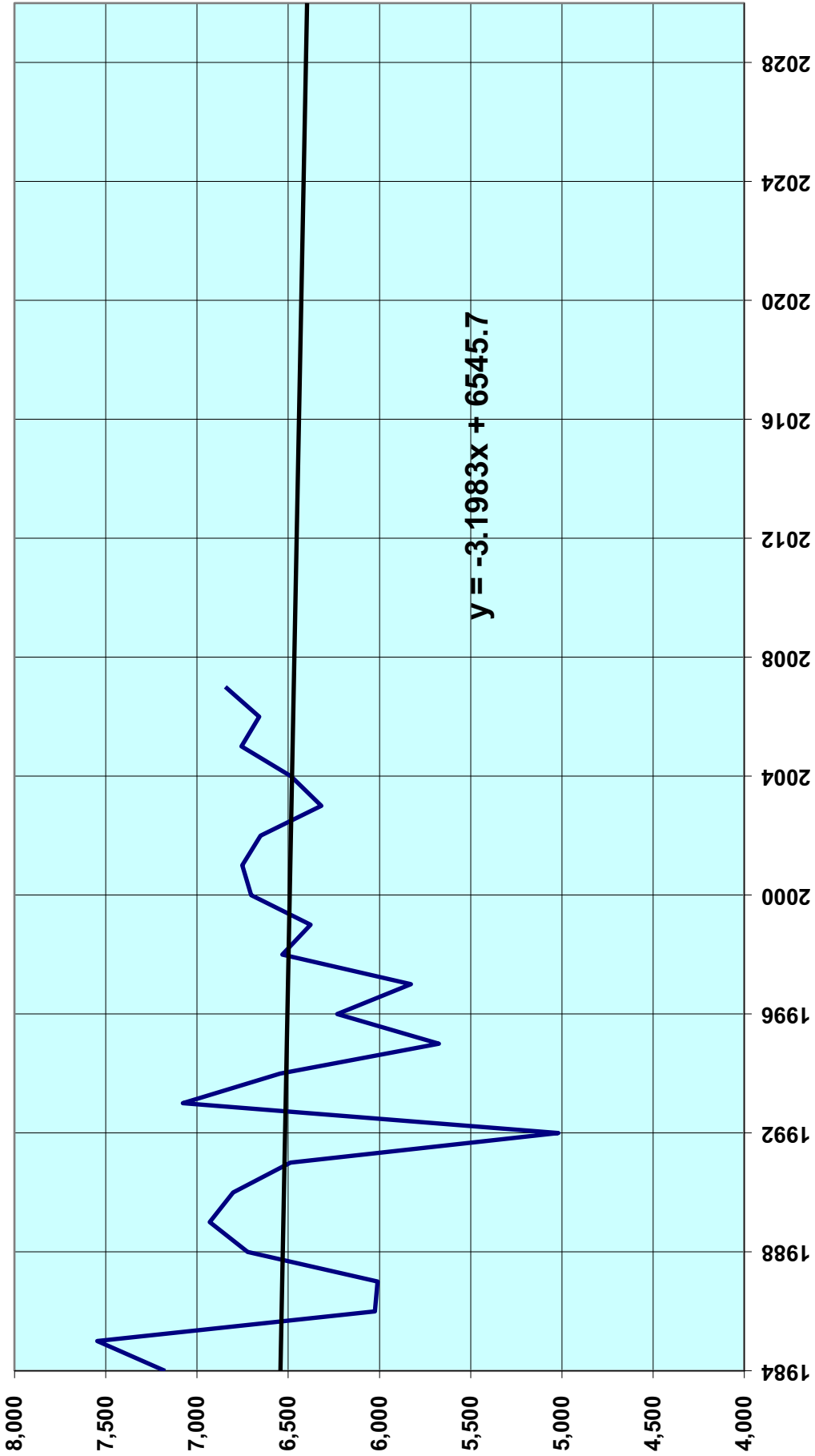
# Roseburg HDD Trends excluding Summer



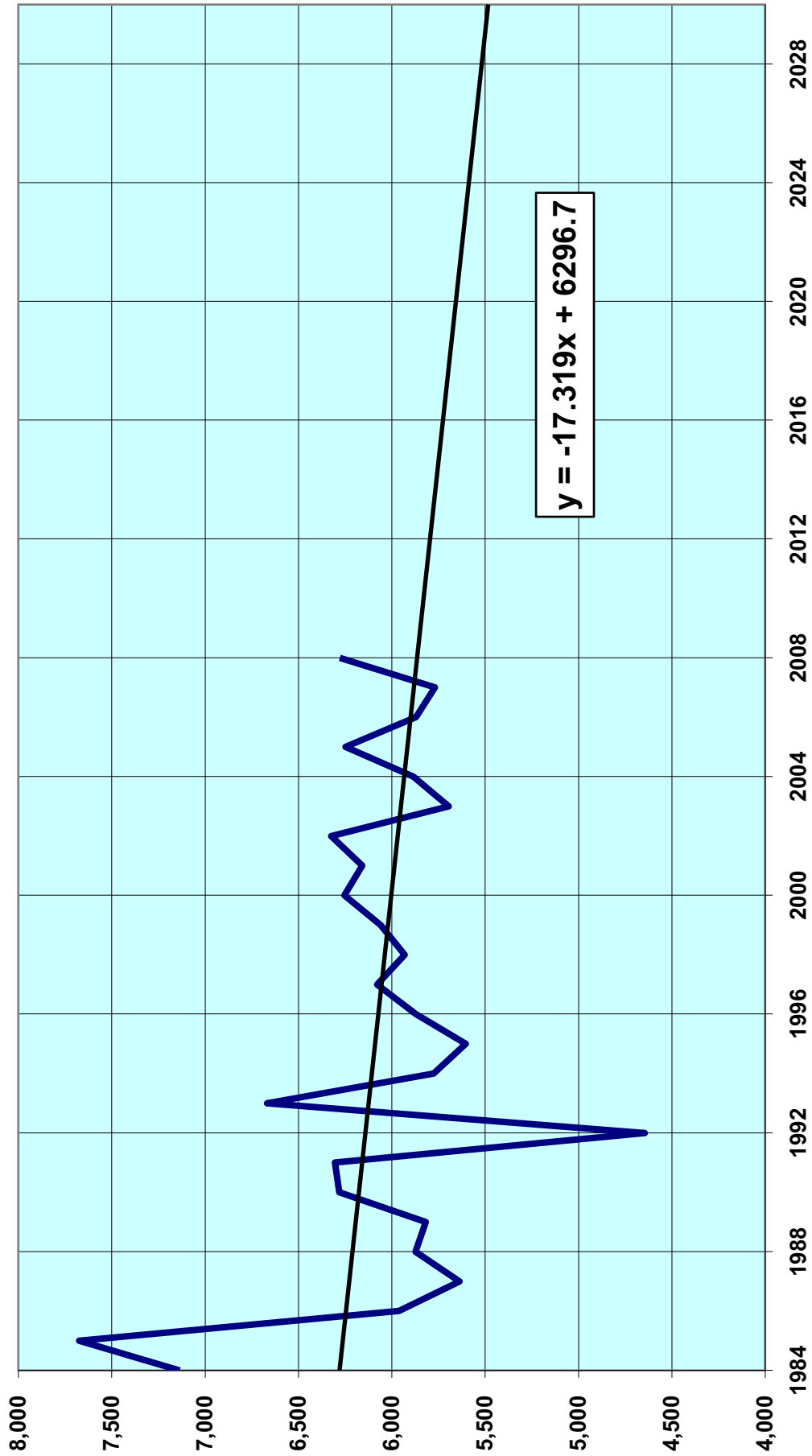
# Klamath Falls HDD Trends excluding Summer



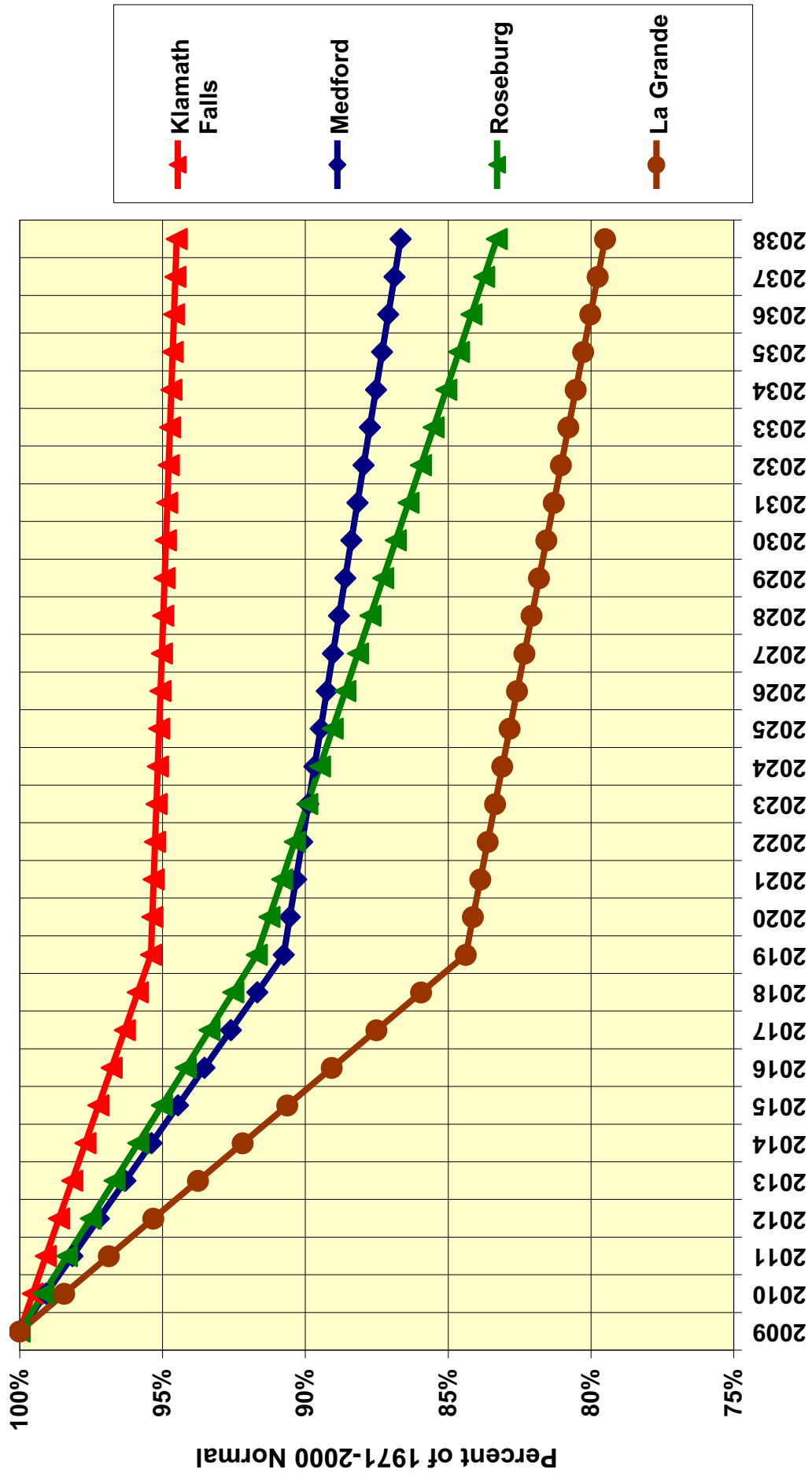
# Klamath Falls HDD Trends excluding Summer



# La Grande HDD Trends excluding Summer



# Oregon Degree Day Trends



## **APPENDIX 3.6**

### **ALTERNATE DEMAND SCENARIOS SUMMARY OF ASSUMPTIONS**



# Appendix 3.6 – Sensitivities

## Demand Influencing (Direct)

### Summary of Assumptions

| Model Sensitivities           |                 | DEMAND INFLUENCING - DIRECT       |                           |              |                        |                    |                 |                |
|-------------------------------|-----------------|-----------------------------------|---------------------------|--------------|------------------------|--------------------|-----------------|----------------|
| Reference Case                | Low Cust Growth | High Cust Growth                  | Cold Day 20yr Weather Std | CNG Vehicles | 1HDD Lower Weather Std | Northern Migration | Stagnant Growth | Global Warning |
| <b>INPUT ASSUMPTIONS</b>      |                 |                                   |                           |              |                        |                    |                 |                |
| <b>Customer Growth Rate</b>   |                 |                                   |                           |              |                        |                    |                 |                |
| Residential WA/ID             | 2.2%            |                                   |                           |              |                        |                    |                 |                |
| Residential Medford           | 2.6%            |                                   |                           |              |                        |                    |                 |                |
| Residential Roseburg          | 3.6%            |                                   |                           |              |                        |                    |                 |                |
| Residential Klamath           | 1.9%            | 50% Decrease in Cust Growth Rates |                           |              |                        | ???                | ???             |                |
| Residential La Grande         | 1.4%            | 50% Increase in Cust Growth Rates |                           |              |                        |                    |                 |                |
| Commercial WA/ID              | 2.3%            |                                   |                           |              |                        |                    |                 |                |
| Commercial Medford            | 1.2%            |                                   |                           |              |                        |                    |                 |                |
| Commercial Roseburg           | 2.1%            |                                   |                           |              |                        |                    |                 |                |
| Commercial Klamath            | 1.9%            |                                   |                           |              |                        |                    |                 |                |
| Commercial La Grande          | 0.6%            |                                   |                           |              |                        |                    |                 |                |
| <b>Use per Customer</b>       | Flat            |                                   |                           |              |                        |                    |                 |                |
| <b>Weather</b>                | Coldest Day     |                                   | Coldest 20yrs             |              |                        |                    |                 | ???            |
| Planning Standard             |                 |                                   |                           |              |                        |                    | Coldest-1HDD    |                |
| <b>Prices</b>                 | Expected        |                                   |                           |              |                        |                    |                 |                |
| Price curve                   | Expected        |                                   |                           |              |                        |                    |                 |                |
| Elasticity                    | None            |                                   |                           |              |                        |                    |                 |                |
| Carbon Adder (\$/Ton)         | None            |                                   |                           |              |                        |                    |                 |                |
| Coal to Gas Adder (\$/Dth)    | None            |                                   |                           |              |                        |                    |                 |                |
| Cdn Imports Decline Adder     | None            |                                   |                           |              |                        |                    |                 |                |
| Drilling Constraints (\$/Dth) |                 |                                   |                           |              |                        |                    |                 |                |
| <b>First Year Unserved</b>    |                 |                                   |                           |              |                        |                    |                 |                |
| WA/ID                         | 2027            | N/A                               | 2019                      | 2026         | 2028                   |                    |                 |                |
| Medford                       | 2017            | 2025                              | 2015                      | 2016         | 2017                   |                    |                 |                |
| Klamath                       | 2018            | N/A                               | 2015                      | 2017         | 2019                   | ???                | ???             | ???            |
| La Grande                     | N/A             | N/A                               | 2019                      | 2022         | 2025                   |                    |                 |                |

= Did Not full cycle model





## Appendix 3.6 – Demand Scenarios

### Summary of Assumptions

| <b>Scenarios</b>              | <u>Expected Case</u>             | <u>Low Growth &amp; High Prices</u> | <u>High Growth &amp; Low Prices</u> | <u>Green Future</u>              | <u>Alternate Weather Std</u>     | <u>Supply Constraints</u>        |
|-------------------------------|----------------------------------|-------------------------------------|-------------------------------------|----------------------------------|----------------------------------|----------------------------------|
| <b>INPUT ASSUMPTIONS</b>      |                                  |                                     |                                     |                                  |                                  |                                  |
| <b>Customer Growth Rate</b>   | Reference Case Cust Growth Rates | 50% Decrease in Cust Growth Rates   | 50% Increase in Cust Growth Rates   | Reference Case Cust Growth Rates | Reference Case Cust Growth Rates | Reference Case Cust Growth Rates |
| <b>Use per Customer</b>       | Flat + Price Elast.              | Flat + Price Elast.                 | Flat + Price Elast.                 | Flat + Price Elast.              | Flat + Price Elast.              | Flat + Price Elast.              |
| <b>Weather</b>                | Coldest Day                      | Coldest Day                         | Coldest Day                         | Coldest Day                      | CD 20 yrs                        | Coldest Day                      |
| <b>Prices</b>                 |                                  |                                     |                                     |                                  |                                  |                                  |
| Price curve                   | Expected                         | High                                | Low                                 | Expected                         | Expected                         | High                             |
| Elasticity                    | Low                              | High                                | Low                                 | High                             | Low                              | Expected                         |
| Carbon Adder (\$/Ton)         | \$5-\$67                         | \$5-\$67                            | \$5-\$67                            | \$37-\$140                       | \$5-\$67                         | \$5-\$67                         |
| Coal to gas adder (\$/Dth)    | \$50-\$100                       | \$50-\$100                          | \$50-\$100                          | \$50-\$100                       | \$50-\$100                       | \$50-\$100                       |
| Drilling Constraints (\$/Dth) | None                             | \$0.30                              | None                                | \$0.30                           | None                             | \$0.30                           |
| Declining Canada Gas (\$/Dth) | None                             | None                                | None                                | None                             | None                             | \$0.20-\$3.00                    |
| <b>RESULTS</b>                |                                  |                                     |                                     |                                  |                                  |                                  |
| <b>First Year Unserved</b>    |                                  |                                     |                                     |                                  |                                  |                                  |
| WA/ID                         | 2020                             | N/A                                 | 2014                                | N/A                              | 2026                             | N/A                              |
| Medford                       | 2018                             | N/A                                 | 2015                                | 2027                             | 2020                             | 2027                             |
| Klamath                       | 2021                             | N/A                                 | 2016                                | N/A                              | 2021                             | N/A                              |
| La Grande                     | 2029                             | N/A                                 | 2018                                | N/A                              | 2029                             | N/A                              |



## **APPENDIX 3.7**

### **ALTERNATE DEMAND SCENARIOS DESCRIPTIONS**



## Appendix 3.7

# Avista 2009 Natural Gas IRP Demand Forecast Sensitivities and Scenarios Update

### A. Definitions

**Dynamic Demand Methodology** – Avista’s demand forecasting approach wherein we 1) identify key demand drivers behind natural gas consumption, 2) perform sensitivity analysis on each demand driver, and 3) combine demand drivers under various scenarios to develop alternative potential outcomes for forecasted demand.

**Demand Influencing Factors** – Factors that directly influence the volume of natural gas consumed by our core customers.

**Price Influencing Factors** – Factors that, through price elasticity response, indirectly influence the volume of natural gas consumed by our core customers.

**Reference Case** – A baseline point of reference that captures the basic inputs for determining a demand forecast in SENDOUT which includes number of customers, use per customer, daily weather temperatures and natural gas prices.

**Sensitivities** – Focused analysis of a specific natural gas demand driver and its impact on forecasted demand relative to the Reference Case when underlying input assumptions are modified.

**Scenarios** – Combination of natural gas demand drivers that make up a demand forecast.

### B. Reference Case Input Assumptions

Customer growth rates reflect roll up of underlying county level growth rate analysis utilizing Global Insights forecast data (see **Tables & Graphs**, *Figure 1* below). Initial use per customer is based on historical analysis of last three years data. Peak Day weather reflects coldest average daily temperature experienced over available weather data. Natural gas price curve derived from independent consultant forecast (Wood Mackenzie, an industry information & analysis consultant) with first five years modified to include blend of recent market prices (Nymex forward prices). The resulting real price forecast (2009\$) is included in *Figure 2*.

## C. Sensitivities

The following Sensitivities were performed on identified demand drivers against the reference case for consideration in Scenario development. Note that Sensitivity assumptions reflect incremental adjustments we estimate are not captured in the underlying reference case forecast.

**Low & High Customer Growth** – In our low customer growth Sensitivity, annual customer growth rates under perform the reference rate of growth by 50% over our 20 year planning horizon while annual customer growth rates exceed the reference rate by 50% in our high growth Sensitivity (*Figure 1*).

**Coldest Day 20yrs Weather Standard** – Peak Day weather temperature reduced to coldest average daily temperature (HDDs) experienced in the most recent 20 years in each region. Note this sensitivity only affects our WA/ID, Medford and Roseburg service regions as Klamath Falls and La Grande have experienced a coldest day on record within the last 20 years.

**Low & High Prices** – To capture a wide band of alternative prices forecasts, we use the Northwest Power and Conservation Council’s “very low” and “very high” natural gas price forecast scenarios with first five years modified to include blend of recent market prices (Nymex forward prices) consistent with our Expected price forecast (*Figure 2*).

**Expected, Low, and High Elasticity** – For our expected elasticity Sensitivity, we incorporate reduced consumption in response to higher natural gas prices utilizing a price elasticity study prepared by the American Gas Association. We then consider a lower response rate to the study as well as a higher response. We also consider a wider band of response in especially volatile prices defined as annual price increases exceeding 30% (*Figure 3*).

**Carbon Mitigation 1** – Utilizes carbon cost adders quantified by independent analysis from Wood Mackenzie. They identify both an adder reflecting carbon allowances as well as an adder to capture the effect of increased natural gas demand as more gas turbines come online to replace coal plants and back up wind generation. The allowance adder escalates from \$5/ton in 2012 to \$67/ton by 2030 while the increased demand adder climbs from \$.50/mmbtu to \$1.00 over our planning horizon (*Figure 4*).

**Carbon Mitigation 2** – Recognizing significant uncertainty exists regarding the amount, scope, and timing of carbon regulation, we utilize a second alternate range of cost adders to develop a high carbon cost case. We escalate an allowance adder from \$37/ton in 2012 to \$140/ton by 2030 as forecasted in a Pacific Northwest electric utility’s integrated resource plan. The increased demand adder is consistent with our **Carbon Mitigation 1** case.

**Canadian Imports Decline** – Beginning in 2015, we apply an estimate of \$.20/mmbtu *incremental* adder each year to regional natural gas prices to capture upward price

pressure because of decreased Canadian imports more severe than generally anticipated. The cumulative cost adder by the end of our planning horizon is \$3.00/mmbtu. After discussion with the TAC, we dropped further analysis of our initial most severe imports decline case of \$.50/mmbtu incremental each year as we concluded this type of price increase would support several supply responses (including frontier gas pipelines) which would curtail such a long term price increase.

**Drilling Constraints** – This price adder estimates the impact from increased costs to comply with potential increased environmental regulations. Significant uncertainty exists regarding potential costs, impacts on production and timing of more stringent regulation. Also, it is very difficult to ascertain to what degree these types of costs are already captured in forward market prices and various price forecasts. In light of this challenge, we have assumed a \$.30/mmbtu adder in each year from 2012 to 2030 for this Sensitivity recognizing the wide range of actual outcomes.

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Following are other Sensitivities we evaluated:

**Compressed Natural Gas (CNG) Vehicles** – CNG vehicles assumed to produce a 15% cumulative incremental demand over our 20 year planning horizon. Our assumption utilized market consumption estimates from an independent analysis on CNG vehicle viability. The analysis indicates significant challenges exist to widespread adoption but did provide a scenario for significant market penetration (10% in 10 years). Although we concur significant system demand from CNG vehicle purchases in our service territories is unlikely at this time, we were motivated to run this sensitivity to learn how our system would respond to an emerging application that would grow significant new natural gas demand. This sensitivity, although instructive on understanding underlying incremental change in demand, is not currently used in any Scenario.

**1HDD Lower Weather Standard** – Peak Day weather temperature is reduced by 1 heating degree (Fahrenheit) in each service region. This sensitivity, although instructive on understanding underlying incremental change in demand, is not used in any Scenario.

**Northern Migration** – Economic and water issues in south western states spur increased migration to Pacific Northwest states. After discussion, it was determined that the **High Customer Growth** sensitivity would likely encompass this sensitivity's demand impacts therefore we did not pursue further analysis.

**Stagnant Growth** – Current economic conditions spur much slower and possibly negative customer growth rates for an extended period with a return to trend rates at some point. It was noted that we have not experienced widespread negative growth in our actual recent data. Our significant residential customer base has historically been very stable and not prone to extreme boom or bust cycles in four of our five service regions. Medford/Roseburg would appear most vulnerable to a severe impact though a sustained negative growth trend appears remote. Also noted were the very low long term growth



rates in our **Low Customer Growth** sensitivity. After discussion, it was determined that the **Low Customer Growth** sensitivity would likely encompass this sensitivity's demand impacts therefore we did not pursue further analysis.

**Global Warming** – Adjust the regional peak day weather temperatures lower to account for global warming. Although we have developed analysis supporting adjustment to historical average daily temperatures for our forecasted average daily temperatures, we searched unsuccessfully for information that would provide a basis for adjusting peak day temperatures. Our data does suggest more volatile temperatures recently but is inconclusive on a trend of lower (or higher) peak temperatures. One TAC member provided information from a study that could not conclude global warming influenced peak day temperatures. Another TAC member offered reliable assessments of global warming applied to specific service regions would be challenging given local weather dynamics and conjectured overall global warming weather dynamics might produce possible peak day cooling trends for regions situated in transition areas. After discussion and feedback, we determined that a reliable basis for global warming temperature adjustment is too uncertain. We also believe the **Alternate Weather Standard** sensitivity may encompass many possible demand impacts for this sensitivity therefore we did not pursue further analysis.

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The following two DSM Sensitivities were also conducted:

**DSM Accelerated** – Federal stimulus funded residential audit programs and tax credits in combination with our program rebates induce increased conservation in 2010 beyond what is assumed in the IRP base case.

**DSM Delayed** – A combination of reduced customer disposable income from the economic recession and a freeze in customer incentives due to Avista budget constraints result in a reduction in energy-efficiency measures from what is assumed in the IRP base case.

## D. Scenarios

After identifying the above demand drivers and analyzing the various Sensitivities, we have developed the following demand forecast Scenarios:

**Expected Case** – This Scenario we believe represents the most likely demand forecast modeled. We assume service territory customer growth rates consistent with the reference case, a weather standard of coldest day on record in each service territory, our middle range natural gas price forecast (Consultant #1), low price elasticity, and the CO2 cost adders from our **Carbon Mitigation 1 (CM1)** Sensitivity. The Scenario does not include incremental cost adders for declining Canadian imports or drilling restrictions beyond what is incorporated in the selected price forecast.

**High Growth, Low Price** – This Scenario models a rapid return to robust growth in part spurred on by low energy prices. We assume customer growth rates 50% higher than the reference case, coldest day on record weather standard, our low natural gas price forecast, low price elasticity, and CO2 adders from **CM1**. The Scenario does not include incremental cost adders for declining Canadian imports or drilling restrictions beyond what is incorporated in the selected price forecast.

**Low Growth, High Price** – This Scenario models an extended period of slow economic growth in part resulting from high energy prices. We assume customer growth rates 50% lower than the reference case, coldest day on record weather standard, our high natural gas price forecast, high price elasticity, and CO2 adders from our **Carbon Mitigation 1 Sensitivity (CM1)**. The Scenario also includes a incremental cost adder for drilling restrictions.

**Green Future** – This Scenario models a moderate return to economic growth consistent with our Expected Case while striving for environmentally friendly objectives. We assume service territory customer growth rates consistent with the reference case, a weather standard of coldest day on record in each service territory, and our middle range natural gas price forecast but with price adjustments including the CO2 cost adders from **CM2**, and drilling restrictions. We also assume our high elasticity response to rising prices.

**Alternate Weather Standard** – This Scenario models all the same assumptions as the **Expected Case** Scenario except for the change in the weather planning standard from coldest day on record to coldest day in 20 years for each service territory. As noted in the Sensitivity analysis, this change does not affect the Klamath Falls and La Grande service territories which have each experienced their coldest day on record within the last 20 years.

**Supply Constraints** – This Scenario models an extended period of slow economic growth in part resulting from high energy prices. We assume customer growth rates 50% lower than the reference case, coldest day on record weather standard, our high natural gas price forecast, medium price elasticity, and CO2 adders from our **Carbon Mitigation 1 Sensitivity (CM1)**. The Scenario also includes incremental cost adders for declining Canadian imports and drilling restrictions.

### E. Tables & Graphs

Figure 1 – Customer Growth Rates

| Customer Growth Rates |           |      | Reference Case | Low Cust Growth               | High Cust Growth              |
|-----------------------|-----------|------|----------------|-------------------------------|-------------------------------|
| Residential           | WA/ID     | 2.2% |                |                               |                               |
| Residential           | Medford   | 2.6% |                |                               |                               |
| Residential           | Roseburg  | 3.6% |                |                               |                               |
| Residential           | Klamath   | 1.9% |                | 50%                           | 50%                           |
| Residential           | La Grande | 1.4% |                | Decrease in Cust Growth Rates | Increase in Cust Growth Rates |
| Commercial            | WA/ID     | 2.3% |                |                               |                               |
| Commercial            | Medford   | 1.2% |                |                               |                               |
| Commercial            | Roseburg  | 2.1% |                |                               |                               |
| Commercial            | Klamath   | 1.9% |                |                               |                               |
| Commercial            | La Grande | 0.6% |                |                               |                               |

Figure 2 – Henry Hub Natural Gas Price Forecasts (2009\$)

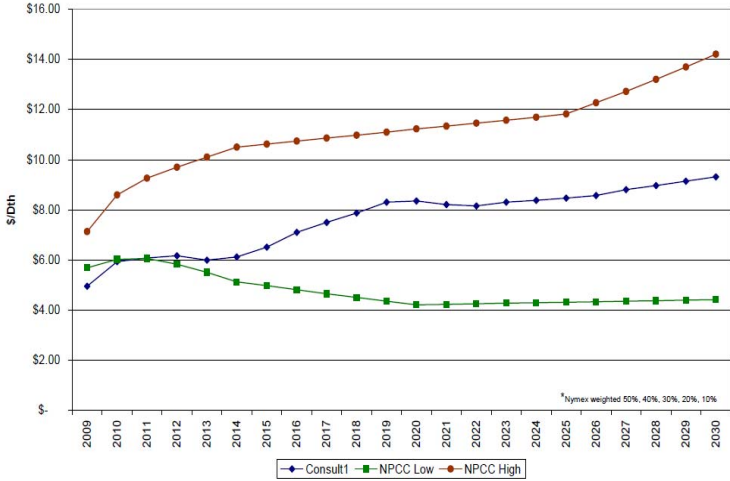
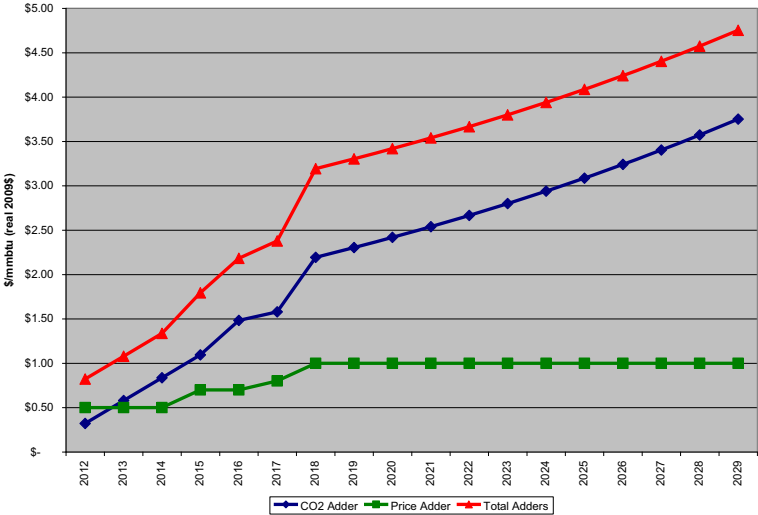


Figure 3 – Price Elasticity Factors

|          | Real Price annual increase within 30% | Real Price annual increase exceeds 30% |
|----------|---------------------------------------|--|
| High     | Negative .20                          | Negative .30                           |
| Expected | Negative .13                          | Negative .13                           |
| Low      | No response                           | Negative .10                           |

Figure 4 –Carbon Cost Adders (Carbon Mitigation 1)





## **APPENDIX 3.8**

### **ANNUAL AND PEAK DAY DEMAND DATA**



Appendix 3.8 - Annual Demand, Average Day Demand and Peak Day Demand (Net of DSM)

| Case | Gas Year  | Annual Demand (MDth)        |                                | Peak Day Demand (MDth/day)        | Peak Day Demand (MDth/day) | Annual Demand (MDth)          | Daily Demand (MDth/day)   |                                   | Annual Demand (MDth)                 | Peak Day La Grande (MDth/day)           | Annual Demand (MDth)              |                                      | Annual Demand (MDth)                    | Daily Demand (MDth/day) |          | Annual Demand (MDth) | Peak Day Demand (MDth/day) | Peak Day Demand (MDth/day) |           |
|------|-----------|-----------------------------|--------------------------------|-----------------------------------|----------------------------|-------------------------------|---------------------------|-----------------------------------|--------------------------------------|---|-----------------------------------|--------------------------------------|---|-------------------------|----------|----------------------|----------------------------|----------------------------|-----------|
|      |           | Klamath                     | Roseburg                       |                                   |                            |                               | Klamath                   | Roseburg                          |                                      |   | La Grande                         | La Grande                            |   | Roseburg                | Roseburg |                      |                            |                            | La Grande |
| High | 2009-2010 | 1,340.72                    | 3,673                          | 12,577                            | 770.71                     | 2,112                         | 7,882                     | 6,720.22                          | 18,412                               | 70.11                                   | 70.11                             | 70.11                                | 70.11                                   | 70.11                   | 70.11    | 70.11                | 70.11                      | 70.11                      | 70.11     |
| High | 2010-2011 | 1,362.56                    | 3,733                          | 12,668                            | 756.85                     | 2,074                         | 7,843                     | 6,740.68                          | 18,468                               | 70.34                                   | 70.34                             | 70.34                                | 70.34                                   | 70.34                   | 70.34    | 70.34                | 70.34                      | 70.34                      | 70.34     |
| High | 2011-2012 | 1,412.17                    | 3,858                          | 13,097                            | 760.50                     | 2,078                         | 7,989                     | 6,931.09                          | 18,937                               | 72.20                                   | 72.20                             | 72.20                                | 72.20                                   | 72.20                   | 72.20    | 72.20                | 72.20                      | 72.20                      | 72.20     |
| High | 2012-2013 | 1,456.60                    | 3,991                          | 13,610                            | 763.86                     | 2,093                         | 8,135                     | 7,164.78                          | 19,630                               | 75.56                                   | 75.56                             | 75.56                                | 75.56                                   | 75.56                   | 75.56    | 75.56                | 75.56                      | 75.56                      | 75.56     |
| High | 2013-2014 | 1,488.65                    | 4,078                          | 14,156                            | 766.61                     | 2,100                         | 8,260                     | 7,412.83                          | 20,309                               | 78.80                                   | 78.80                             | 78.80                                | 78.80                                   | 78.80                   | 78.80    | 78.80                | 78.80                      | 78.80                      | 78.80     |
| High | 2014-2015 | 1,523.77                    | 4,175                          | 14,535                            | 766.98                     | 2,101                         | 8,383                     | 7,667.70                          | 21,007                               | 82.16                                   | 82.16                             | 82.16                                | 82.16                                   | 82.16                   | 82.16    | 82.16                | 82.16                      | 82.16                      | 82.16     |
| High | 2015-2016 | 1,560.02                    | 4,262                          | 14,852                            | 769.78                     | 2,103                         | 8,478                     | 7,918.70                          | 21,636                               | 85.40                                   | 85.40                             | 85.40                                | 85.40                                   | 85.40                   | 85.40    | 85.40                | 85.40                      | 85.40                      | 85.40     |
| High | 2016-2017 | 1,593.14                    | 4,365                          | 15,232                            | 770.41                     | 2,111                         | 8,600                     | 8,146.22                          | 22,318                               | 88.84                                   | 88.84                             | 88.84                                | 88.84                                   | 88.84                   | 88.84    | 88.84                | 88.84                      | 88.84                      | 88.84     |
| High | 2017-2018 | 1,627.06                    | 4,458                          | 15,610                            | 770.44                     | 2,111                         | 8,726                     | 8,352.58                          | 22,884                               | 92.14                                   | 92.14                             | 92.14                                | 92.14                                   | 92.14                   | 92.14    | 92.14                | 92.14                      | 92.14                      | 92.14     |
| High | 2018-2019 | 1,658.91                    | 4,545                          | 15,991                            | 770.55                     | 2,111                         | 8,847                     | 8,538.84                          | 23,394                               | 95.27                                   | 95.27                             | 95.27                                | 95.27                                   | 95.27                   | 95.27    | 95.27                | 95.27                      | 95.27                      | 95.27     |
| High | 2019-2020 | 1,695.62                    | 4,633                          | 16,369                            | 777.50                     | 2,124                         | 8,973                     | 8,773.99                          | 23,973                               | 98.26                                   | 98.26                             | 98.26                                | 98.26                                   | 98.26                   | 98.26    | 98.26                | 98.26                      | 98.26                      | 98.26     |
| High | 2020-2021 | 1,730.59                    | 4,741                          | 16,750                            | 784.74                     | 2,150                         | 9,095                     | 9,000.59                          | 24,659                               | 101.30                                  | 101.30                            | 101.30                               | 101.30                                  | 101.30                  | 101.30   | 101.30               | 101.30                     | 101.30                     | 101.30    |
| High | 2021-2022 | 1,768.46                    | 4,845                          | 17,132                            | 793.60                     | 2,174                         | 9,217                     | 9,218.80                          | 25,257                               | 104.32                                  | 104.32                            | 104.32                               | 104.32                                  | 104.32                  | 104.32   | 104.32               | 104.32                     | 104.32                     | 104.32    |
| High | 2022-2023 | 1,807.17                    | 4,951                          | 17,514                            | 802.96                     | 2,200                         | 9,345                     | 9,461.76                          | 25,923                               | 107.35                                  | 107.35                            | 107.35                               | 107.35                                  | 107.35                  | 107.35   | 107.35               | 107.35                     | 107.35                     | 107.35    |
| High | 2023-2024 | 1,848.58                    | 5,051                          | 17,906                            | 812.32                     | 2,219                         | 9,473                     | 9,710.37                          | 26,531                               | 110.41                                  | 110.41                            | 110.41                               | 110.41                                  | 110.41                  | 110.41   | 110.41               | 110.41                     | 110.41                     | 110.41    |
| High | 2024-2025 | 1,886.39                    | 5,168                          | 18,297                            | 820.97                     | 2,249                         | 9,604                     | 9,928.93                          | 27,203                               | 113.50                                  | 113.50                            | 113.50                               | 113.50                                  | 113.50                  | 113.50   | 113.50               | 113.50                     | 113.50                     | 113.50    |
| High | 2025-2026 | 1,925.47                    | 5,275                          | 18,690                            | 829.89                     | 2,274                         | 9,733                     | 10,147.89                         | 27,802                               | 116.43                                  | 116.43                            | 116.43                               | 116.43                                  | 116.43                  | 116.43   | 116.43               | 116.43                     | 116.43                     | 116.43    |
| High | 2026-2027 | 1,965.33                    | 5,384                          | 19,081                            | 839.46                     | 2,300                         | 9,865                     | 10,362.38                         | 28,390                               | 119.25                                  | 119.25                            | 119.25                               | 119.25                                  | 119.25                  | 119.25   | 119.25               | 119.25                     | 119.25                     | 119.25    |
| High | 2027-2028 | 2,005.57                    | 5,480                          | 19,475                            | 850.19                     | 2,323                         | 9,993                     | 10,590.38                         | 28,935                               | 122.07                                  | 122.07                            | 122.07                               | 122.07                                  | 122.07                  | 122.07   | 122.07               | 122.07                     | 122.07                     | 122.07    |
| High | 2028-2029 | 2,042.90                    | 5,597                          | 19,868                            | 856.91                     | 2,348                         | 10,126                    | 10,784.57                         | 29,547                               | 124.89                                  | 124.89                            | 124.89                               | 124.89                                  | 124.89                  | 124.89   | 124.89               | 124.89                     | 124.89                     | 124.89    |
| Case | Gas Year  | Annual Demand Oregon (MDth) | Daily Demand Oregon (MDth/day) | Peak Day Demand Oregon (MDth/day) | Annual Demand WA/ID (MDth) | Daily Demand WA/ID (MDth/day) | Peak Day WA/ID (MDth/day) | Annual Demand Total System (MDth) | Daily Demand Total System (MDth/day) | Peak Day Demand Total System (MDth/day) | Annual Demand Total System (MDth) | Daily Demand Total System (MDth/day) | Peak Day Demand Total System (MDth/day) |                         |          |                      |                            |                            |           |
| High | 2009-2010 | 8,831,658                   | 24,196                         | 90,573                            | 26,676,459                 | 73,086                        | 279,384                   | 35,508,117                        | 97,283                               | 369,957                                 | 35,508,117                        | 97,283                               | 369,957                                 |                         |          |                      |                            |                            |           |
| High | 2010-2011 | 8,860,098                   | 24,274                         | 90,855                            | 26,733,275                 | 73,242                        | 279,897                   | 35,593,373                        | 97,516                               | 370,752                                 | 35,593,373                        | 97,516                               | 370,752                                 |                         |          |                      |                            |                            |           |
| High | 2011-2012 | 9,103,768                   | 24,874                         | 93,286                            | 27,127,241                 | 74,118                        | 287,303                   | 36,231,009                        | 98,992                               | 380,589                                 | 36,231,009                        | 98,992                               | 380,589                                 |                         |          |                      |                            |                            |           |
| High | 2012-2013 | 9,385,241                   | 25,713                         | 97,310                            | 27,650,283                 | 75,754                        | 294,956                   | 37,035,525                        | 101,467                              | 392,265                                 | 37,035,525                        | 101,467                              | 392,265                                 |                         |          |                      |                            |                            |           |
| High | 2013-2014 | 9,668,089                   | 26,488                         | 101,221                           | 28,283,395                 | 77,516                        | 302,748                   | 37,961,483                        | 104,004                              | 403,969                                 | 37,961,483                        | 104,004                              | 403,969                                 |                         |          |                      |                            |                            |           |
| High | 2014-2015 | 9,958,455                   | 27,283                         | 105,081                           | 28,962,324                 | 79,349                        | 310,536                   | 38,920,778                        | 106,632                              | 415,616                                 | 38,920,778                        | 106,632                              | 415,616                                 |                         |          |                      |                            |                            |           |
| High | 2015-2016 | 10,248,502                  | 28,001                         | 108,731                           | 29,516,994                 | 80,648                        | 316,840                   | 39,765,497                        | 108,649                              | 425,571                                 | 39,765,497                        | 108,649                              | 425,571                                 |                         |          |                      |                            |                            |           |
| High | 2016-2017 | 10,509,774                  | 28,794                         | 112,673                           | 30,027,442                 | 82,267                        | 324,559                   | 40,537,216                        | 111,061                              | 437,231                                 | 40,537,216                        | 111,061                              | 437,231                                 |                         |          |                      |                            |                            |           |
| High | 2017-2018 | 10,750,075                  | 29,452                         | 116,477                           | 30,622,956                 | 83,899                        | 332,552                   | 41,373,031                        | 113,351                              | 449,029                                 | 41,373,031                        | 113,351                              | 449,029                                 |                         |          |                      |                            |                            |           |
| High | 2018-2019 | 10,968,303                  | 30,050                         | 120,108                           | 31,253,974                 | 85,627                        | 340,559                   | 42,222,276                        | 115,677                              | 460,667                                 | 42,222,276                        | 115,677                              | 460,667                                 |                         |          |                      |                            |                            |           |
| High | 2019-2020 | 11,247,113                  | 30,730                         | 123,605                           | 31,976,453                 | 87,367                        | 348,961                   | 43,223,567                        | 118,097                              | 472,566                                 | 43,223,567                        | 118,097                              | 472,566                                 |                         |          |                      |                            |                            |           |
| High | 2020-2021 | 11,515,923                  | 31,550                         | 127,147                           | 32,697,751                 | 89,583                        | 357,585                   | 44,213,675                        | 121,133                              | 484,732                                 | 44,213,675                        | 121,133                              | 484,732                                 |                         |          |                      |                            |                            |           |
| High | 2021-2022 | 11,780,858                  | 32,276                         | 130,671                           | 33,441,452                 | 91,620                        | 366,311                   | 45,222,310                        | 123,897                              | 496,982                                 | 45,222,310                        | 123,897                              | 496,982                                 |                         |          |                      |                            |                            |           |
| High | 2022-2023 | 12,071,896                  | 33,074                         | 134,206                           | 34,206,603                 | 93,717                        | 375,171                   | 46,278,499                        | 126,790                              | 509,377                                 | 46,278,499                        | 126,790                              | 509,377                                 |                         |          |                      |                            |                            |           |
| High | 2023-2024 | 12,371,274                  | 33,801                         | 137,784                           | 35,016,400                 | 95,673                        | 384,021                   | 47,387,674                        | 129,475                              | 521,805                                 | 47,387,674                        | 129,475                              | 521,805                                 |                         |          |                      |                            |                            |           |
| High | 2024-2025 | 12,636,299                  | 34,620                         | 141,397                           | 35,754,261                 | 97,957                        | 393,081                   | 48,390,560                        | 132,577                              | 534,478                                 | 48,390,560                        | 132,577                              | 534,478                                 |                         |          |                      |                            |                            |           |
| High | 2025-2026 | 12,903,252                  | 35,351                         | 144,854                           | 36,578,506                 | 100,215                       | 402,133                   | 49,481,758                        | 135,566                              | 546,987                                 | 49,481,758                        | 135,566                              | 546,987                                 |                         |          |                      |                            |                            |           |
| High | 2026-2027 | 13,167,164                  | 36,074                         | 148,198                           | 37,341,572                 | 102,306                       | 411,069                   | 50,508,736                        | 138,380                              | 559,267                                 | 50,508,736                        | 138,380                              | 559,267                                 |                         |          |                      |                            |                            |           |
| High | 2027-2028 | 13,446,137                  | 36,738                         | 151,536                           | 38,196,855                 | 104,363                       | 420,723                   | 51,642,992                        | 141,101                              | 572,258                                 | 51,642,992                        | 141,101                              | 572,258                                 |                         |          |                      |                            |                            |           |
| High | 2028-2029 | 13,684,391                  | 37,491                         | 154,883                           | 38,985,923                 | 106,811                       | 430,079                   | 52,670,314                        | 144,302                              | 584,962                                 | 52,670,314                        | 144,302                              | 584,962                                 |                         |          |                      |                            |                            |           |



**Appendix 3.8 - Annual Demand, Average Day Demand and Peak Day Demand (Net of DSM)**

| Case | Gas Year  | Annual Demand  |              | Daily Demand       |                  | Peak Day           |                  | Annual Demand           |                  | Daily Demand                |                      | Peak Day                    |                      |
|------|-----------|----------------|--------------|--------------------|------------------|--------------------|------------------|-------------------------|------------------|-----------------------------|----------------------|-----------------------------|----------------------|
|      |           | Klamath (MDth) | WAIID (MDth) | Klamath (MDth/day) | WAIID (MDth/day) | Klamath (MDth/day) | WAIID (MDth/day) | Medford/Roseburg (MDth) | La Grande (MDth) | Medford/Roseburg (MDth/day) | La Grande (MDth/day) | Medford/Roseburg (MDth/day) | La Grande (MDth/day) |
| Low  | 2009-2010 | 1,337.12       | 3,663        | 12,583             | 773.82           | 2,120              | 7,862            | 6,701.22                | 18,360           | 70.10                       |                      |                             |                      |
| Low  | 2010-2011 | 1,345.15       | 3,685        | 12,641             | 763.00           | 2,090              | 7,870            | 6,686.26                | 18,319           | 70.38                       |                      |                             |                      |
| Low  | 2011-2012 | 1,314.43       | 3,591        | 12,224             | 732.83           | 2,002              | 7,569            | 6,487.96                | 17,727           | 67.93                       |                      |                             |                      |
| Low  | 2012-2013 | 1,272.33       | 3,486        | 11,775             | 699.75           | 1,917              | 7,235            | 6,295.55                | 17,248           | 65.62                       |                      |                             |                      |
| Low  | 2013-2014 | 1,266.76       | 3,471        | 11,695             | 690.64           | 1,892              | 7,226            | 6,307.21                | 17,280           | 65.29                       |                      |                             |                      |
| Low  | 2014-2015 | 1,272.43       | 3,486        | 11,781             | 683.19           | 1,872              | 7,249            | 6,347.52                | 17,390           | 66.17                       |                      |                             |                      |
| Low  | 2015-2016 | 1,278.76       | 3,494        | 11,729             | 677.97           | 1,852              | 7,203            | 6,386.87                | 17,450           | 66.53                       |                      |                             |                      |
| Low  | 2016-2017 | 1,282.85       | 3,515        | 11,784             | 671.00           | 1,838              | 7,212            | 6,415.18                | 17,576           | 67.31                       |                      |                             |                      |
| Low  | 2017-2018 | 1,287.63       | 3,528        | 11,853             | 663.81           | 1,819              | 7,226            | 6,436.69                | 17,635           | 68.13                       |                      |                             |                      |
| Low  | 2018-2019 | 1,291.00       | 3,537        | 11,902             | 656.79           | 1,799              | 7,232            | 6,450.39                | 17,672           | 68.79                       |                      |                             |                      |
| Low  | 2019-2020 | 1,298.30       | 3,547        | 11,974             | 655.74           | 1,792              | 7,247            | 6,502.85                | 17,767           | 69.51                       |                      |                             |                      |
| Low  | 2020-2021 | 1,304.16       | 3,573        | 12,046             | 654.74           | 1,794              | 7,264            | 6,548.36                | 17,941           | 70.24                       |                      |                             |                      |
| Low  | 2021-2022 | 1,312.31       | 3,595        | 12,121             | 655.32           | 1,795              | 7,280            | 6,590.31                | 18,056           | 70.98                       |                      |                             |                      |
| Low  | 2022-2023 | 1,321.46       | 3,620        | 12,204             | 656.35           | 1,798              | 7,302            | 6,650.98                | 18,222           | 71.75                       |                      |                             |                      |
| Low  | 2023-2024 | 1,332.74       | 3,641        | 12,288             | 657.49           | 1,796              | 7,323            | 6,716.34                | 18,351           | 72.53                       |                      |                             |                      |
| Low  | 2024-2025 | 1,341.30       | 3,675        | 12,368             | 657.99           | 1,803              | 7,346            | 6,765.18                | 18,535           | 73.30                       |                      |                             |                      |
| Low  | 2025-2026 | 1,351.12       | 3,702        | 12,453             | 658.96           | 1,805              | 7,367            | 6,818.80                | 18,682           | 74.04                       |                      |                             |                      |
| Low  | 2026-2027 | 1,361.43       | 3,730        | 12,527             | 660.31           | 1,809              | 7,386            | 6,871.65                | 18,826           | 74.70                       |                      |                             |                      |
| Low  | 2027-2028 | 1,372.00       | 3,749        | 12,598             | 662.70           | 1,811              | 7,401            | 6,933.82                | 18,945           | 75.34                       |                      |                             |                      |
| Low  | 2028-2029 | 1,380.59       | 3,782        | 12,670             | 661.89           | 1,813              | 7,419            | 6,972.19                | 19,102           | 75.98                       |                      |                             |                      |

| Case | Gas Year  | Annual Demand |              | Daily Demand      |                  | Peak Day          |                  | Annual Demand           |                  | Daily Demand                |                      | Peak Day                    |                      |
|------|-----------|---------------|--------------|-------------------|------------------|-------------------|------------------|-------------------------|------------------|-----------------------------|----------------------|-----------------------------|----------------------|
|      |           | Oregon (MDth) | WAIID (MDth) | Oregon (MDth/day) | WAIID (MDth/day) | Oregon (MDth/day) | WAIID (MDth/day) | Medford/Roseburg (MDth) | La Grande (MDth) | Medford/Roseburg (MDth/day) | La Grande (MDth/day) | Medford/Roseburg (MDth/day) | La Grande (MDth/day) |
| Low  | 2009-2010 | 8,812.164     | 24,143       | 90,540            | 26,243.358       | 71,900            | 274,715          | 35,055.522              | 96,043           | 365,255                     |                      |                             |                      |
| Low  | 2010-2011 | 8,794.406     | 24,094       | 90,889            | 26,102.370       | 71,513            | 274,092          | 34,896.775              | 95,608           | 364,981                     |                      |                             |                      |
| Low  | 2011-2012 | 8,535.216     | 23,320       | 87,721            | 25,009.310       | 68,331            | 262,543          | 33,544.526              | 91,652           | 350,264                     |                      |                             |                      |
| Low  | 2012-2013 | 8,267.626     | 22,651       | 84,635            | 23,916.075       | 65,523            | 249,615          | 32,183.701              | 88,175           | 334,250                     |                      |                             |                      |
| Low  | 2013-2014 | 8,264.603     | 22,643       | 84,207            | 23,748.996       | 65,066            | 248,402          | 32,013.599              | 87,708           | 332,608                     |                      |                             |                      |
| Low  | 2014-2015 | 8,303.142     | 22,748       | 85,203            | 23,718.724       | 64,983            | 248,483          | 32,021.865              | 87,731           | 333,685                     |                      |                             |                      |
| Low  | 2015-2016 | 8,343.596     | 22,797       | 85,462            | 23,602.714       | 64,488            | 245,559          | 31,946.310              | 87,285           | 331,021                     |                      |                             |                      |
| Low  | 2016-2017 | 8,369.023     | 22,929       | 86,310            | 23,459.001       | 64,271            | 244,962          | 31,828.023              | 87,200           | 331,272                     |                      |                             |                      |
| Low  | 2017-2018 | 8,388.128     | 22,981       | 87,207            | 23,381.299       | 64,058            | 244,815          | 31,769.427              | 87,040           | 332,021                     |                      |                             |                      |
| Low  | 2018-2019 | 8,398.186     | 23,009       | 87,923            | 23,329.666       | 63,917            | 244,158          | 31,727.851              | 86,926           | 332,080                     |                      |                             |                      |
| Low  | 2019-2020 | 8,456.890     | 23,106       | 88,732            | 23,341.516       | 63,775            | 244,151          | 31,798.406              | 86,881           | 332,883                     |                      |                             |                      |
| Low  | 2020-2021 | 8,507.259     | 23,308       | 89,551            | 23,347.980       | 63,967            | 244,216          | 31,855.238              | 87,275           | 333,768                     |                      |                             |                      |
| Low  | 2021-2022 | 8,557.939     | 23,446       | 90,385            | 23,371.023       | 64,030            | 244,378          | 31,928.962              | 87,477           | 335,942                     |                      |                             |                      |
| Low  | 2022-2023 | 8,628.789     | 23,641       | 91,257            | 23,406.708       | 64,128            | 244,685          | 32,035.498              | 87,768           | 338,942                     |                      |                             |                      |
| Low  | 2023-2024 | 8,706.566     | 23,788       | 92,136            | 23,475.594       | 64,141            | 244,863          | 32,182.160              | 87,929           | 336,999                     |                      |                             |                      |
| Low  | 2024-2025 | 8,764.479     | 24,012       | 93,017            | 23,492.075       | 64,362            | 245,064          | 32,256.554              | 88,374           | 338,081                     |                      |                             |                      |
| Low  | 2025-2026 | 8,828.883     | 24,189       | 93,858            | 23,567.569       | 64,569            | 245,288          | 32,396.452              | 88,757           | 339,146                     |                      |                             |                      |
| Low  | 2026-2027 | 8,893.386     | 24,365       | 94,608            | 23,610.600       | 64,887            | 245,235          | 32,503.986              | 89,052           | 339,843                     |                      |                             |                      |
| Low  | 2027-2028 | 8,968.526     | 24,504       | 95,334            | 23,735.620       | 64,851            | 245,845          | 32,704.146              | 89,356           | 341,179                     |                      |                             |                      |
| Low  | 2028-2029 | 9,014.674     | 24,698       | 96,070            | 23,821.781       | 65,265            | 246,380          | 32,836.455              | 89,963           | 342,450                     |                      |                             |                      |

Appendix 3.8 - Annual Demand, Average Day Demand and Peak Day Demand (Net of DSM)

| Case          | Gas Year  | Annual Demand<br>Klamath (MDth) | Daily Demand<br>Klamath (MDth/day) | Peak Day<br>Klamath (MDth/day) | Annual Demand La Grande (MDth) |                                  | Daily Demand<br>La Grande (MDth/day) | Peak Day La Grande<br>(MDth/day)     | Annual Demand<br>Medford/Roseburg (MDth) | Daily Demand<br>Medford/Roseburg (MDth/day) | Peak Day<br>Medford/Roseburg (MDth/day) |  |
|---------------|-----------|---------------------------------|------------------------------------|--------------------------------|--------------------------------|----------------------------------|--------------------------------------|--------------------------------------|--|---|---|--|
|               |           |                                 |                                    |                                | Demand La Grande (MDth)        | Demand Roseburg (MDth)           |                                      |                                      |  |   |   |  |
| Coldest in 20 | 2009-2010 | 1,352.83                        | 3,706                              | 12,714                         | 782.49                         | 2,144                            | 7,980                                | 6,705.62                             | 18,372                                   | 67.86                                       |   |  |
| Coldest in 20 | 2010-2011 | 1,355.22                        | 3,713                              | 12,632                         | 762.62                         | 2,089                            | 7,865                                | 6,647.39                             | 18,212                                   | 67.27                                       |   |  |
| Coldest in 20 | 2011-2012 | 1,385.92                        | 3,787                              | 12,901                         | 761.53                         | 2,081                            | 7,953                                | 6,742.72                             | 18,423                                   | 68.40                                       |   |  |
| Coldest in 20 | 2012-2013 | 1,410.62                        | 3,865                              | 13,230                         | 759.82                         | 2,082                            | 8,045                                | 6,872.22                             | 18,828                                   | 70.51                                       |   |  |
| Coldest in 20 | 2013-2014 | 1,426.96                        | 3,909                              | 13,581                         | 758.04                         | 2,077                            | 8,121                                | 7,016.72                             | 19,224                                   | 72.53                                       |   |  |
| Coldest in 20 | 2014-2015 | 1,447.85                        | 3,967                              | 13,822                         | 754.18                         | 2,066                            | 8,196                                | 7,164.50                             | 19,629                                   | 74.64                                       |   |  |
| Coldest in 20 | 2015-2016 | 1,449.60                        | 3,961                              | 13,802                         | 742.36                         | 2,028                            | 8,116                                | 7,215.42                             | 19,714                                   | 75.43                                       |   |  |
| Coldest in 20 | 2016-2017 | 1,468.46                        | 4,023                              | 14,038                         | 738.99                         | 2,025                            | 8,189                                | 7,341.97                             | 20,115                                   | 77.55                                       |   |  |
| Coldest in 20 | 2017-2018 | 1,487.99                        | 4,077                              | 14,274                         | 735.26                         | 2,014                            | 8,263                                | 7,454.14                             | 20,422                                   | 79.58                                       |   |  |
| Coldest in 20 | 2018-2019 | 1,505.78                        | 4,125                              | 14,509                         | 731.58                         | 2,004                            | 8,336                                | 7,552.67                             | 20,692                                   | 81.51                                       |   |  |
| Coldest in 20 | 2019-2020 | 1,527.98                        | 4,175                              | 14,746                         | 734.54                         | 2,007                            | 8,410                                | 7,695.62                             | 21,026                                   | 83.35                                       |   |  |
| Coldest in 20 | 2020-2021 | 1,548.51                        | 4,242                              | 14,981                         | 737.71                         | 2,021                            | 8,484                                | 7,830.69                             | 21,454                                   | 85.22                                       |   |  |
| Coldest in 20 | 2021-2022 | 1,571.74                        | 4,306                              | 15,218                         | 742.47                         | 2,034                            | 8,558                                | 7,959.91                             | 21,808                                   | 87.07                                       |   |  |
| Coldest in 20 | 2022-2023 | 1,595.92                        | 4,372                              | 15,458                         | 747.77                         | 2,049                            | 8,634                                | 8,111.05                             | 22,222                                   | 88.94                                       |   |  |
| Coldest in 20 | 2023-2024 | 1,622.47                        | 4,433                              | 15,703                         | 753.01                         | 2,057                            | 8,713                                | 8,267.14                             | 22,588                                   | 90.84                                       |   |  |
| Coldest in 20 | 2024-2025 | 1,645.98                        | 4,510                              | 15,953                         | 757.65                         | 2,076                            | 8,793                                | 8,400.13                             | 23,014                                   | 92.76                                       |   |  |
| Coldest in 20 | 2025-2026 | 1,670.60                        | 4,577                              | 16,202                         | 762.63                         | 2,089                            | 8,874                                | 8,535.62                             | 23,385                                   | 94.57                                       |   |  |
| Coldest in 20 | 2026-2027 | 1,695.99                        | 4,647                              | 16,450                         | 768.16                         | 2,105                            | 8,954                                | 8,668.45                             | 23,749                                   | 96.32                                       |   |  |
| Coldest in 20 | 2027-2028 | 1,721.59                        | 4,704                              | 16,699                         | 774.78                         | 2,117                            | 9,034                                | 8,813.14                             | 24,080                                   | 98.06                                       |   |  |
| Coldest in 20 | 2028-2029 | 1,744.75                        | 4,780                              | 16,948                         | 777.78                         | 2,131                            | 9,114                                | 8,928.54                             | 24,462                                   | 99.81                                       |   |  |
|               |           | Peak Day                        |                                    |                                |                                |                                  |                                      |                                      |  |   |   |  |
| Case          | Gas Year  | Annual Demand<br>Oregon (MDth)  | Daily Demand<br>Oregon (MDth/day)  | Peak Day<br>Oregon (MDth/day)  | Annual Demand<br>WA/ID (MDth)  | Daily Demand<br>WA/ID (MDth/day) | Peak Day<br>WA/ID (MDth/day)         | Annual Demand<br>Total System (MDth) | Daily Demand<br>Total System (MDth/day)  | Peak Day<br>Total System (MDth/day)         |   |  |
| Coldest in 20 | 2009-2010 | 8,840,943                       | 24,222                             | 88,557                         | 26,134,146                     | 71,600                           | 252,675                              | 34,975,090                           | 95,822                                   | 341,233                                     |   |  |
| Coldest in 20 | 2010-2011 | 8,765,222                       | 24,014                             | 87,771                         | 25,834,207                     | 70,779                           | 249,428                              | 34,599,430                           | 94,793                                   | 337,199                                     |   |  |
| Coldest in 20 | 2011-2012 | 8,890,171                       | 24,290                             | 89,251                         | 25,908,593                     | 70,789                           | 252,868                              | 34,798,763                           | 95,079                                   | 342,119                                     |   |  |
| Coldest in 20 | 2012-2013 | 9,042,658                       | 24,774                             | 91,781                         | 26,089,316                     | 71,478                           | 256,456                              | 35,131,974                           | 96,252                                   | 348,237                                     |   |  |
| Coldest in 20 | 2013-2014 | 9,201,719                       | 25,210                             | 94,236                         | 26,382,370                     | 72,280                           | 260,127                              | 35,584,069                           | 97,491                                   | 354,363                                     |   |  |
| Coldest in 20 | 2014-2015 | 9,366,538                       | 25,662                             | 96,856                         | 26,700,351                     | 73,152                           | 263,800                              | 36,086,888                           | 98,813                                   | 360,456                                     |   |  |
| Coldest in 20 | 2015-2016 | 9,407,379                       | 25,703                             | 97,348                         | 26,513,151                     | 72,440                           | 262,175                              | 35,920,530                           | 98,144                                   | 359,523                                     |   |  |
| Coldest in 20 | 2016-2017 | 9,549,419                       | 26,163                             | 99,778                         | 26,687,201                     | 73,116                           | 265,710                              | 36,236,620                           | 99,278                                   | 365,489                                     |   |  |
| Coldest in 20 | 2017-2018 | 9,677,386                       | 26,513                             | 102,120                        | 26,936,822                     | 73,800                           | 269,412                              | 36,614,208                           | 100,313                                  | 371,532                                     |   |  |
| Coldest in 20 | 2018-2019 | 9,790,033                       | 26,822                             | 104,355                        | 27,217,476                     | 74,568                           | 273,119                              | 37,007,509                           | 101,390                                  | 377,474                                     |   |  |
| Coldest in 20 | 2019-2020 | 9,958,131                       | 27,208                             | 106,505                        | 27,574,517                     | 75,340                           | 277,060                              | 37,532,648                           | 102,548                                  | 383,565                                     |   |  |
| Coldest in 20 | 2020-2021 | 10,116,912                      | 27,718                             | 108,682                        | 27,929,417                     | 76,519                           | 281,155                              | 38,046,329                           | 104,237                                  | 389,837                                     |   |  |
| Coldest in 20 | 2021-2022 | 10,274,121                      | 28,148                             | 110,851                        | 28,303,189                     | 77,543                           | 285,316                              | 38,577,310                           | 105,691                                  | 396,167                                     |   |  |
| Coldest in 20 | 2022-2023 | 10,454,739                      | 28,643                             | 113,033                        | 28,693,670                     | 78,613                           | 289,555                              | 39,148,409                           | 107,256                                  | 402,588                                     |   |  |
| Coldest in 20 | 2023-2024 | 10,642,620                      | 29,078                             | 115,255                        | 29,123,372                     | 79,572                           | 293,788                              | 39,765,991                           | 108,650                                  | 409,043                                     |   |  |
| Coldest in 20 | 2024-2025 | 10,803,760                      | 29,599                             | 117,502                        | 29,491,036                     | 80,797                           | 298,156                              | 40,294,796                           | 110,397                                  | 415,659                                     |   |  |
| Coldest in 20 | 2025-2026 | 10,968,847                      | 30,052                             | 119,649                        | 29,931,132                     | 82,003                           | 302,521                              | 40,899,979                           | 112,055                                  | 422,170                                     |   |  |
| Coldest in 20 | 2026-2027 | 11,132,598                      | 30,500                             | 121,722                        | 30,324,657                     | 83,081                           | 306,816                              | 41,457,255                           | 113,582                                  | 428,538                                     |   |  |
| Coldest in 20 | 2027-2028 | 11,309,498                      | 30,900                             | 123,795                        | 30,804,986                     | 84,167                           | 311,768                              | 42,114,484                           | 115,067                                  | 435,563                                     |   |  |
| Coldest in 20 | 2028-2029 | 11,451,065                      | 31,373                             | 125,869                        | 31,234,040                     | 85,573                           | 316,548                              | 42,685,105                           | 116,945                                  | 442,417                                     |   |  |

**Appendix 3.8 - Annual Demand, Average Day Demand and Peak Day Demand (Net of DSM)**

| Case               | Gas Year  | Annual Demand  |                  | Daily Demand       |                      | Peak Day           |                      | Annual Demand               |                                | Daily Demand                   |                                   | Peak Day                   |                               |
|--------------------|-----------|----------------|------------------|--------------------|----------------------|--------------------|----------------------|-----------------------------|--------------------------------|--------------------------------|-----------------------------------|----------------------------|-------------------------------|
|                    |           | Klamath (MDth) | La Grande (MDth) | Klamath (MDth/day) | La Grande (MDth/day) | Klamath (MDth/day) | La Grande (MDth/day) | Annual Demand Grande (MDth) | Annual Demand La Grande (MDth) | Daily Demand Grande (MDth/day) | Daily Demand La Grande (MDth/day) | Peak Day Grande (MDth/day) | Peak Day La Grande (MDth/day) |
| Supply Constrained | 2009-2010 | 1,352.83       | 3,706            | 12,714             | 782.49               | 2,144              | 7,980                | 6,740.51                    | 18,467                         | 70.44                          |                                   |                            |                               |
| Supply Constrained | 2010-2011 | 1,278.99       | 3,504            | 11,685             | 718.19               | 1,968              | 7,265                | 6,321.62                    | 17,320                         | 64.58                          |                                   |                            |                               |
| Supply Constrained | 2011-2012 | 1,293.12       | 3,533            | 11,747             | 708.91               | 1,937              | 7,231                | 6,345.09                    | 17,336                         | 64.63                          |                                   |                            |                               |
| Supply Constrained | 2012-2013 | 1,304.49       | 3,574            | 11,900             | 700.97               | 1,920              | 7,223                | 6,413.14                    | 17,570                         | 66.90                          |                                   |                            |                               |
| Supply Constrained | 2013-2014 | 1,308.74       | 3,586            | 12,074             | 693.53               | 1,900              | 7,205                | 6,497.34                    | 17,801                         | 68.82                          |                                   |                            |                               |
| Supply Constrained | 2014-2015 | 1,327.55       | 3,637            | 12,284             | 690.16               | 1,891              | 7,269                | 6,634.70                    | 18,177                         | 68.71                          |                                   |                            |                               |
| Supply Constrained | 2015-2016 | 1,318.29       | 3,602            | 12,118             | 673.93               | 1,841              | 7,109                | 6,632.97                    | 18,123                         | 68.71                          |                                   |                            |                               |
| Supply Constrained | 2016-2017 | 1,327.77       | 3,638            | 12,228             | 667.32               | 1,828              | 7,117                | 6,715.59                    | 18,399                         | 70.09                          |                                   |                            |                               |
| Supply Constrained | 2017-2018 | 1,339.61       | 3,670            | 12,357             | 661.43               | 1,812              | 7,136                | 6,793.69                    | 18,613                         | 71.49                          |                                   |                            |                               |
| Supply Constrained | 2018-2019 | 1,348.42       | 3,689            | 12,440             | 654.00               | 1,792              | 7,129                | 6,843.05                    | 18,748                         | 72.52                          |                                   |                            |                               |
| Supply Constrained | 2019-2020 | 1,362.04       | 3,721            | 12,586             | 654.74               | 1,789              | 7,159                | 6,954.23                    | 19,001                         | 73.83                          |                                   |                            |                               |
| Supply Constrained | 2020-2021 | 1,376.22       | 3,770            | 12,736             | 655.65               | 1,796              | 7,192                | 7,057.83                    | 19,337                         | 75.18                          |                                   |                            |                               |
| Supply Constrained | 2021-2022 | 1,392.05       | 3,814            | 12,877             | 657.68               | 1,802              | 7,220                | 7,154.14                    | 19,600                         | 76.47                          |                                   |                            |                               |
| Supply Constrained | 2022-2023 | 1,409.39       | 3,861            | 13,027             | 660.53               | 1,810              | 7,254                | 7,271.79                    | 19,923                         | 77.79                          |                                   |                            |                               |
| Supply Constrained | 2023-2024 | 1,429.64       | 3,906            | 13,191             | 663.80               | 1,814              | 7,295                | 7,398.16                    | 20,214                         | 79.19                          |                                   |                            |                               |
| Supply Constrained | 2024-2025 | 1,448.58       | 3,969            | 13,378             | 667.16               | 1,828              | 7,350                | 7,510.15                    | 20,576                         | 80.74                          |                                   |                            |                               |
| Supply Constrained | 2025-2026 | 1,466.90       | 4,019            | 13,542             | 670.11               | 1,836              | 7,392                | 7,616.65                    | 20,868                         | 82.05                          |                                   |                            |                               |
| Supply Constrained | 2026-2027 | 1,483.51       | 4,064            | 13,675             | 672.48               | 1,842              | 7,417                | 7,709.81                    | 21,123                         | 83.12                          |                                   |                            |                               |
| Supply Constrained | 2027-2028 | 1,500.33       | 4,099            | 13,804             | 675.79               | 1,846              | 7,441                | 7,813.03                    | 21,347                         | 84.16                          |                                   |                            |                               |
| Supply Constrained | 2028-2029 | 1,514.46       | 4,149            | 13,932             | 675.91               | 1,852              | 7,464                | 7,888.96                    | 21,614                         | 85.19                          |                                   |                            |                               |

| Case               | Gas Year  | Annual Demand |             | Daily Demand      |                 | Peak Day          |                 | Annual Demand                     |                                    | Daily Demand                         |                                       | Peak Day                         |                                   |
|--------------------|-----------|---------------|-------------|-------------------|-----------------|-------------------|-----------------|-----------------------------------|------------------------------------|--------------------------------------|---------------------------------------|----------------------------------|-----------------------------------|
|                    |           | Oregon (MDth) | W.A. (MDth) | Oregon (MDth/day) | W.A. (MDth/day) | Oregon (MDth/day) | W.A. (MDth/day) | Annual Demand Total System (MDth) | Annual Demand Demand System (MDth) | Daily Demand Total System (MDth/day) | Daily Demand Demand System (MDth/day) | Peak Day Total System (MDth/day) | Peak Day Demand System (MDth/day) |
| Supply Constrained | 2009-2010 | 8,875.829     | 24,317      | 91,131            | 26,220.981      | 71,838            | 274,582         | 35,096.810                        | 96,156                             | 365.713                              |                                       |                                  |                                   |
| Supply Constrained | 2010-2011 | 8,318.804     | 22,791      | 83,526            | 24,370.873      | 66,770            | 249,938         | 32,689.676                        | 89,561                             | 333.464                              |                                       |                                  |                                   |
| Supply Constrained | 2011-2012 | 8,347.110     | 22,806      | 83,606            | 24,138.467      | 65,952            | 249,057         | 32,485.577                        | 88,758                             | 332.663                              |                                       |                                  |                                   |
| Supply Constrained | 2012-2013 | 8,418.607     | 23,065      | 84,919            | 24,061.976      | 65,923            | 249,092         | 32,480.583                        | 88,988                             | 334.012                              |                                       |                                  |                                   |
| Supply Constrained | 2013-2014 | 8,499.604     | 23,287      | 86,182            | 24,097.684      | 66,021            | 249,288         | 32,597.288                        | 89,308                             | 335.471                              |                                       |                                  |                                   |
| Supply Constrained | 2014-2015 | 8,652.408     | 23,705      | 88,372            | 24,367.409      | 66,760            | 252,452         | 33,019.816                        | 90,465                             | 340.824                              |                                       |                                  |                                   |
| Supply Constrained | 2015-2016 | 8,625.187     | 23,566      | 87,934            | 23,966.825      | 65,483            | 247,261         | 32,592.011                        | 89,049                             | 335.195                              |                                       |                                  |                                   |
| Supply Constrained | 2016-2017 | 8,710.677     | 23,865      | 89,432            | 23,962.795      | 65,651            | 248,159         | 32,673.472                        | 89,516                             | 340.626                              |                                       |                                  |                                   |
| Supply Constrained | 2017-2018 | 8,794.731     | 24,095      | 90,985            | 24,059.442      | 65,916            | 248,642         | 32,854.172                        | 90,011                             | 342.155                              |                                       |                                  |                                   |
| Supply Constrained | 2018-2019 | 8,843.468     | 24,229      | 92,090            | 24,111.136      | 66,088            | 250,065         | 32,954.604                        | 90,287                             | 342.673                              |                                       |                                  |                                   |
| Supply Constrained | 2019-2020 | 8,971.000     | 24,511      | 93,574            | 24,327.999      | 66,470            | 252,100         | 33,298.999                        | 90,981                             | 345.673                              |                                       |                                  |                                   |
| Supply Constrained | 2020-2021 | 9,089.708     | 24,903      | 95,113            | 24,546.519      | 67,251            | 254,368         | 33,636.227                        | 92,154                             | 349.481                              |                                       |                                  |                                   |
| Supply Constrained | 2021-2022 | 9,203.881     | 25,216      | 96,562            | 24,768.553      | 67,859            | 256,440         | 33,972.435                        | 93,075                             | 353.002                              |                                       |                                  |                                   |
| Supply Constrained | 2022-2023 | 9,341.713     | 25,594      | 98,075            | 25,015.271      | 68,535            | 258,726         | 34,356.984                        | 94,129                             | 356.801                              |                                       |                                  |                                   |
| Supply Constrained | 2023-2024 | 9,491.598     | 25,933      | 99,680            | 25,309.744      | 69,152            | 261,179         | 34,801.342                        | 95,086                             | 360.859                              |                                       |                                  |                                   |
| Supply Constrained | 2024-2025 | 9,625.883     | 26,372      | 101,468           | 25,580.405      | 70,083            | 264,248         | 35,206.287                        | 96,456                             | 365.715                              |                                       |                                  |                                   |
| Supply Constrained | 2025-2026 | 9,753.664     | 26,722      | 102,988           | 25,876.686      | 70,895            | 266,741         | 35,630.349                        | 97,617                             | 369.729                              |                                       |                                  |                                   |
| Supply Constrained | 2026-2027 | 9,865.800     | 27,030      | 104,212           | 26,089.390      | 71,478            | 268,463         | 35,955.190                        | 98,507                             | 372.675                              |                                       |                                  |                                   |
| Supply Constrained | 2027-2028 | 9,989.157     | 27,293      | 105,406           | 26,381.226      | 72,080            | 270,804         | 36,370.383                        | 99,373                             | 376.210                              |                                       |                                  |                                   |
| Supply Constrained | 2028-2029 | 10,079.331    | 27,615      | 106,587           | 26,617.492      | 72,925            | 272,932         | 36,696.823                        | 100,539                            | 379.519                              |                                       |                                  |                                   |

**Appendix 3.8 - Annual Demand, Average Day Demand and Peak Day Demand (Net of DSM)**

| Case         | Gas Year  | Annual Demand (MDth) |         | Peak Day Demand (MDth/day) | Annual Demand La Grande (MDth) |              | Peak Day La Grande (MDth/day) | Annual Demand Roseburg (MDth) |              | Peak Day Roseburg (MDth/day) | Annual Demand Total System (MDth) |            | Peak Day Demand Total System (MDth/day) |
|--------------|-----------|----------------------|---------|----------------------------|--------------------------------|--------------|-------------------------------|-------------------------------|--------------|------------------------------|-----------------------------------|------------|---|
|              |           | Oregon               | Klamath |                            | Daily Demand                   | Daily Demand |                               | Daily Demand                  | Daily Demand |                              |                                   |            |   |
| Green Future | 2009-2010 | 1,352.83             | 3,706   | 12,714                     | 782.49                         | 2,144        | 7,980                         | 6,741.43                      | 18,470       | 70.44                        | 18,470                            | 365,716    | 365,716                                 |
| Green Future | 2010-2011 | 1,322.71             | 3,624   | 12,228                     | 743.67                         | 2,037        | 7,609                         | 6,529.13                      | 17,888       | 67.58                        | 17,888                            | 33,854.568 | 349,438                                 |
| Green Future | 2011-2012 | 1,343.88             | 3,672   | 12,378                     | 737.69                         | 2,016        | 7,626                         | 6,582.61                      | 17,985       | 68.10                        | 17,985                            | 33,818.721 | 351,212                                 |
| Green Future | 2012-2013 | 1,359.14             | 3,724   | 12,585                     | 731.27                         | 2,003        | 7,646                         | 6,668.88                      | 18,271       | 69.59                        | 18,271                            | 33,910.356 | 354,111                                 |
| Green Future | 2013-2014 | 1,369.85             | 3,753   | 12,853                     | 726.87                         | 1,991        | 7,628                         | 6,785.74                      | 18,591       | 71.22                        | 18,591                            | 34,207.063 | 358,256                                 |
| Green Future | 2014-2015 | 1,389.73             | 3,807   | 13,079                     | 723.25                         | 1,982        | 7,748                         | 6,929.01                      | 18,984       | 73.27                        | 18,984                            | 34,661.888 | 364,187                                 |
| Green Future | 2015-2016 | 1,329.73             | 3,633   | 12,265                     | 679.89                         | 1,838        | 7,197                         | 6,687.18                      | 18,271       | 69.54                        | 18,271                            | 32,893.384 | 339,522                                 |
| Green Future | 2016-2017 | 1,334.58             | 3,656   | 12,315                     | 670.76                         | 1,838        | 7,168                         | 6,747.63                      | 18,487       | 70.59                        | 18,487                            | 32,850.873 | 340,169                                 |
| Green Future | 2017-2018 | 1,343.21             | 3,660   | 12,404                     | 663.19                         | 1,817        | 7,163                         | 6,810.42                      | 18,659       | 71.75                        | 18,659                            | 32,947.100 | 341,979                                 |
| Green Future | 2018-2019 | 1,351.14             | 3,702   | 12,502                     | 666.30                         | 1,798        | 7,165                         | 6,865.35                      | 18,809       | 72.88                        | 18,809                            | 33,078.828 | 343,990                                 |
| Green Future | 2019-2020 | 1,364.03             | 3,727   | 12,612                     | 655.70                         | 1,792        | 7,174                         | 6,963.67                      | 19,026       | 73.98                        | 19,026                            | 33,351.429 | 346,441                                 |
| Green Future | 2020-2021 | 1,378.49             | 3,777   | 12,766                     | 656.74                         | 1,799        | 7,209                         | 7,068.61                      | 19,366       | 75.36                        | 19,366                            | 33,696.291 | 350,358                                 |
| Green Future | 2021-2022 | 1,396.32             | 3,826   | 12,932                     | 659.70                         | 1,807        | 7,252                         | 7,174.33                      | 19,656       | 76.79                        | 19,656                            | 34,084.751 | 354,673                                 |
| Green Future | 2022-2023 | 1,414.95             | 3,877   | 13,099                     | 663.13                         | 1,817        | 7,295                         | 7,298.19                      | 19,995       | 78.22                        | 19,995                            | 34,504.027 | 359,002                                 |
| Green Future | 2023-2024 | 1,434.44             | 3,919   | 13,254                     | 666.02                         | 1,820        | 7,331                         | 7,420.96                      | 20,276       | 79.57                        | 20,276                            | 34,929.186 | 362,770                                 |
| Green Future | 2024-2025 | 1,453.74             | 3,983   | 13,446                     | 669.52                         | 1,834        | 7,388                         | 7,534.69                      | 20,643       | 81.14                        | 20,643                            | 35,343.400 | 367,777                                 |
| Green Future | 2025-2026 | 1,471.58             | 4,032   | 13,603                     | 672.23                         | 1,842        | 7,426                         | 7,638.86                      | 20,928       | 82.42                        | 20,928                            | 35,754.915 | 371,614                                 |
| Green Future | 2026-2027 | 1,489.50             | 4,081   | 13,753                     | 675.18                         | 1,850        | 7,460                         | 7,738.24                      | 21,201       | 83.59                        | 21,201                            | 36,114.403 | 375,083                                 |
| Green Future | 2027-2028 | 1,507.06             | 4,118   | 13,892                     | 678.81                         | 1,855        | 7,489                         | 7,845.01                      | 21,434       | 84.69                        | 21,434                            | 36,549.518 | 378,927                                 |
| Green Future | 2028-2029 | 1,522.62             | 4,172   | 14,039                     | 679.51                         | 1,862        | 7,522                         | 7,927.56                      | 21,719       | 85.84                        | 21,719                            | 36,914.543 | 382,839                                 |

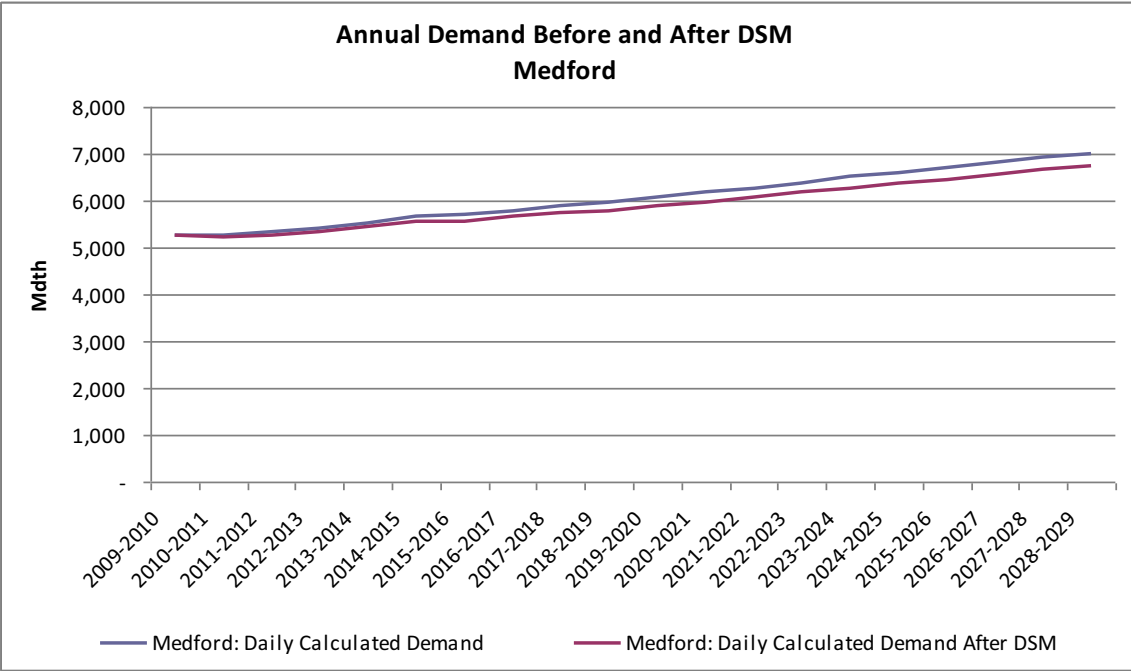
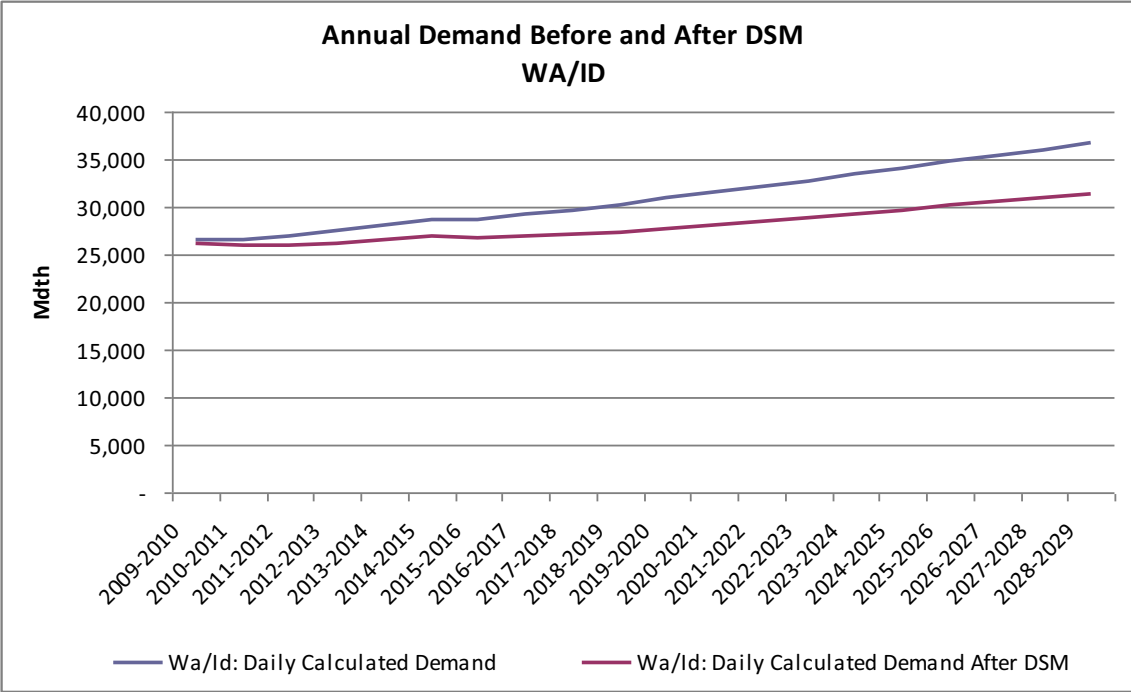


## **APPENDIX 3.9**

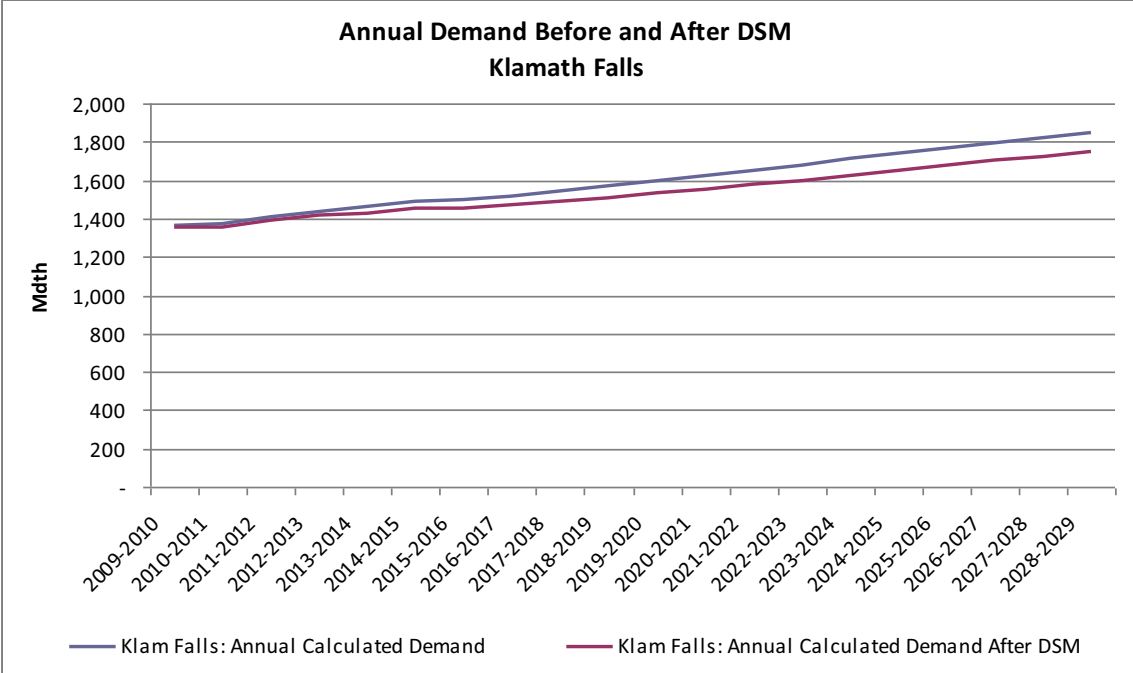
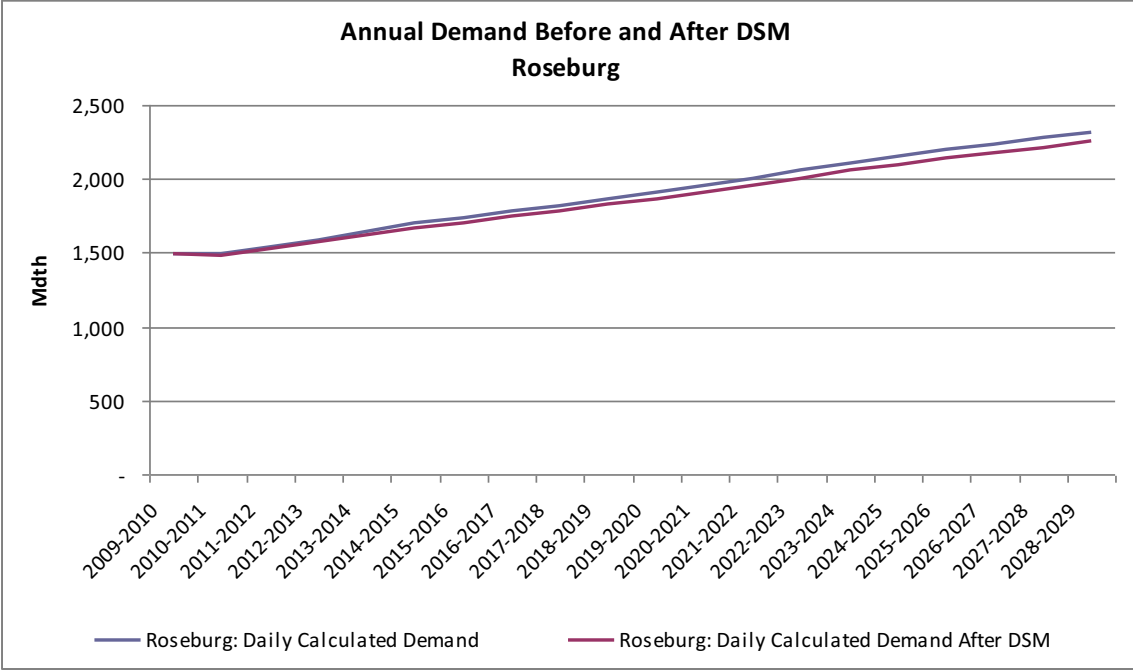
### **ANNUAL DEMAND BY REGION BEFORE AND AFTER DSM**

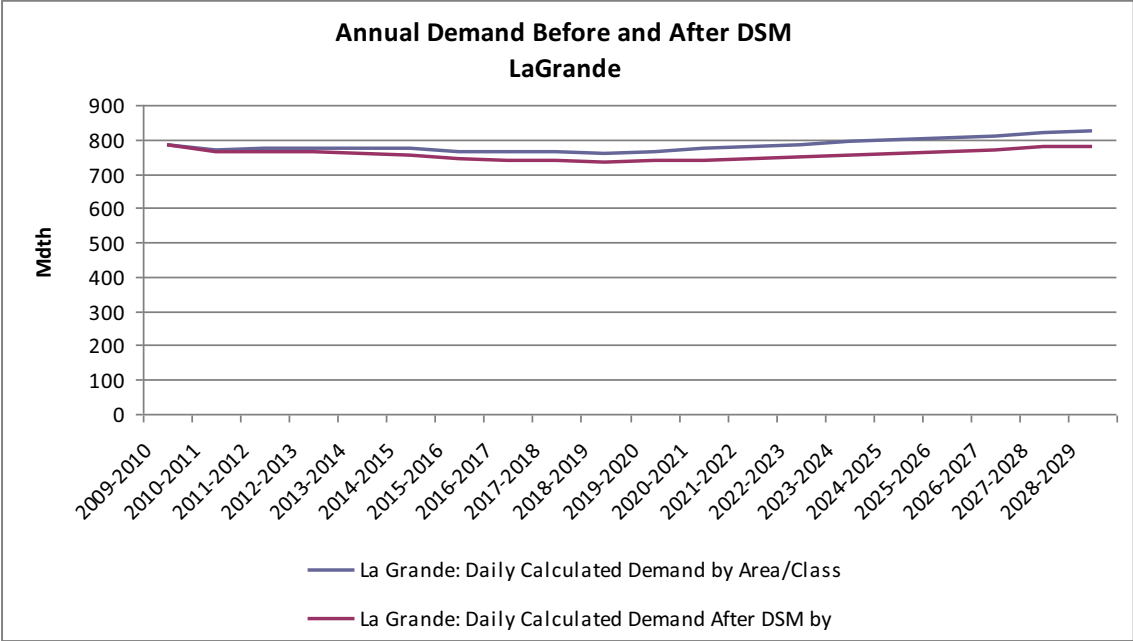


### Appendix 3.9 - Annual Demand by Region Before and After DSM Expected Case (in Mdth)









**Appendix 3.9 - Annual Demand by Region Before and After DSM**

Expected Case (in Mdth)

| Gas Year  | Wa/Id: Daily Calculated Demand | Wa/Id: Daily Calculated Demand After DSM | Wa/Id: Daily DSM | % of Demand Served by DSM |
|-----------|--------------------------------|--|------------------|---------------------------|
| 2009-2010 | 26,526.09                      | 26,224.90                                | 301.19           | 1.14%                     |
| 2010-2011 | 26,584.84                      | 25,977.00                                | 607.84           | 2.29%                     |
| 2011-2012 | 26,953.24                      | 26,053.00                                | 900.24           | 3.34%                     |
| 2012-2013 | 27,425.32                      | 26,235.81                                | 1,189.51         | 4.34%                     |
| 2013-2014 | 28,010.01                      | 26,531.25                                | 1,478.76         | 5.28%                     |
| 2014-2015 | 28,619.71                      | 26,851.68                                | 1,768.03         | 6.18%                     |
| 2015-2016 | 28,707.45                      | 26,663.92                                | 2,043.53         | 7.12%                     |
| 2016-2017 | 29,155.37                      | 26,839.97                                | 2,315.40         | 7.94%                     |
| 2017-2018 | 29,678.37                      | 27,091.79                                | 2,586.58         | 8.72%                     |
| 2018-2019 | 30,234.41                      | 27,374.74                                | 2,859.67         | 9.46%                     |
| 2019-2020 | 30,871.50                      | 27,734.31                                | 3,137.19         | 10.16%                    |
| 2020-2021 | 31,479.93                      | 28,091.83                                | 3,388.09         | 10.76%                    |
| 2021-2022 | 32,108.14                      | 28,468.23                                | 3,639.91         | 11.34%                    |
| 2022-2023 | 32,753.61                      | 28,861.41                                | 3,892.20         | 11.88%                    |
| 2023-2024 | 33,439.72                      | 29,293.84                                | 4,145.88         | 12.40%                    |
| 2024-2025 | 34,049.31                      | 29,664.20                                | 4,385.11         | 12.88%                    |
| 2025-2026 | 34,738.22                      | 30,107.15                                | 4,631.06         | 13.33%                    |
| 2026-2027 | 35,364.51                      | 30,503.32                                | 4,861.19         | 13.75%                    |
| 2027-2028 | 36,030.35                      | 30,986.56                                | 5,043.79         | 14.00%                    |
| 2028-2029 | 36,641.75                      | 31,418.51                                | 5,223.24         | 14.25%                    |

**Appendix 3.9 - Annual Demand by Region Before and After DSM**

Expected Case (in Mdth)

| Gas Year  | Medford: Daily    |                                | % of Demand Served by |       |
|-----------|-------------------|--------------------------------|-----------------------|-------|
|           | Calculated Demand | Calculated Demand After<br>DSM | Medford: DSM          | DSM   |
| 2009-2010 | 5,271.99          | 5,254.79                       | 17.19                 | 0.33% |
| 2010-2011 | 5,247.21          | 5,210.47                       | 36.74                 | 0.70% |
| 2011-2012 | 5,320.58          | 5,266.05                       | 54.53                 | 1.02% |
| 2012-2013 | 5,421.21          | 5,350.71                       | 70.49                 | 1.30% |
| 2013-2014 | 5,535.29          | 5,448.89                       | 86.40                 | 1.56% |
| 2014-2015 | 5,649.16          | 5,547.09                       | 102.07                | 1.81% |
| 2015-2016 | 5,686.18          | 5,568.65                       | 117.53                | 2.07% |
| 2016-2017 | 5,785.45          | 5,652.81                       | 132.64                | 2.29% |
| 2017-2018 | 5,875.10          | 5,727.54                       | 147.56                | 2.51% |
| 2018-2019 | 5,949.31          | 5,787.15                       | 162.16                | 2.73% |
| 2019-2020 | 6,064.50          | 5,886.91                       | 177.60                | 2.93% |
| 2020-2021 | 6,172.34          | 5,979.65                       | 192.69                | 3.12% |
| 2021-2022 | 6,271.86          | 6,065.46                       | 206.40                | 3.29% |
| 2022-2023 | 6,387.46          | 6,169.20                       | 218.25                | 3.42% |
| 2023-2024 | 6,503.17          | 6,275.20                       | 227.97                | 3.51% |
| 2024-2025 | 6,605.08          | 6,369.13                       | 235.95                | 3.57% |
| 2025-2026 | 6,705.73          | 6,462.26                       | 243.48                | 3.63% |
| 2026-2027 | 6,813.68          | 6,562.38                       | 251.29                | 3.69% |
| 2027-2028 | 6,925.88          | 6,666.57                       | 259.30                | 3.74% |
| 2028-2029 | 7,010.80          | 6,744.67                       | 266.12                | 3.80% |

**Appendix 3.9 - Annual Demand by Region Before and After DSM**

Expected Case (in Mdth)

| Gas Year  | Roseburg: Daily   | Roseburg: Daily         |     | % of Demand Served by |       |
|-----------|-------------------|-------------------------|-----|-----------------------|-------|
|           | Calculated Demand | Calculated Demand After | DSM | Roseburg: DSM         | DSM   |
| 2009-2010 | 1,491.78          | 1,487.33                |     | 4.45                  | 0.30% |
| 2010-2011 | 1,495.81          | 1,486.30                |     | 9.51                  | 0.64% |
| 2011-2012 | 1,540.63          | 1,526.74                |     | 13.90                 | 0.90% |
| 2012-2013 | 1,590.67          | 1,572.84                |     | 17.83                 | 1.12% |
| 2013-2014 | 1,642.17          | 1,620.42                |     | 21.75                 | 1.32% |
| 2014-2015 | 1,696.96          | 1,671.32                |     | 25.64                 | 1.51% |
| 2015-2016 | 1,730.65          | 1,701.12                |     | 29.52                 | 1.71% |
| 2016-2017 | 1,778.11          | 1,744.82                |     | 33.29                 | 1.87% |
| 2017-2018 | 1,820.37          | 1,783.45                |     | 36.93                 | 2.03% |
| 2018-2019 | 1,864.07          | 1,823.47                |     | 40.61                 | 2.18% |
| 2019-2020 | 1,912.12          | 1,867.80                |     | 44.32                 | 2.32% |
| 2020-2021 | 1,959.32          | 1,911.33                |     | 47.99                 | 2.45% |
| 2021-2022 | 2,007.29          | 1,955.88                |     | 51.40                 | 2.56% |
| 2022-2023 | 2,058.62          | 2,004.47                |     | 54.15                 | 2.63% |
| 2023-2024 | 2,112.05          | 2,055.76                |     | 56.29                 | 2.67% |
| 2024-2025 | 2,153.90          | 2,095.99                |     | 57.92                 | 2.69% |
| 2025-2026 | 2,199.00          | 2,139.49                |     | 59.51                 | 2.71% |
| 2026-2027 | 2,234.05          | 2,173.29                |     | 60.76                 | 2.72% |
| 2027-2028 | 2,277.19          | 2,214.90                |     | 62.29                 | 2.74% |
| 2028-2029 | 2,316.90          | 2,253.26                |     | 63.64                 | 2.75% |

**Appendix 3.9 - Annual Demand by Region Before and After DSM**

Expected Case (in Mdth)

| Gas Year  | Klam Falls: Annual<br>Calculated Demand | Klam Falls: Annual<br>Calculated Demand After |                 | % of Demand Served by |       |
|-----------|---|---|-----------------|-----------------------|-------|
|           |   | DSM   | Klam Falls: DSM | DSM                   | DSM   |
| 2009-2010 | 1,359.40                                | 1,352.83                                      | 6.57            |                       | 0.48% |
| 2010-2011 | 1,371.15                                | 1,358.02                                      | 13.14           |                       | 0.96% |
| 2011-2012 | 1,408.49                                | 1,388.79                                      | 19.70           |                       | 1.40% |
| 2012-2013 | 1,438.98                                | 1,413.54                                      | 25.43           |                       | 1.77% |
| 2013-2014 | 1,461.01                                | 1,429.92                                      | 31.09           |                       | 2.13% |
| 2014-2015 | 1,487.71                                | 1,450.87                                      | 36.84           |                       | 2.48% |
| 2015-2016 | 1,495.26                                | 1,452.66                                      | 42.60           |                       | 2.85% |
| 2016-2017 | 1,519.82                                | 1,471.57                                      | 48.25           |                       | 3.17% |
| 2017-2018 | 1,545.07                                | 1,491.15                                      | 53.92           |                       | 3.49% |
| 2018-2019 | 1,568.48                                | 1,508.98                                      | 59.50           |                       | 3.79% |
| 2019-2020 | 1,596.44                                | 1,531.23                                      | 65.21           |                       | 4.08% |
| 2020-2021 | 1,622.72                                | 1,551.91                                      | 70.81           |                       | 4.36% |
| 2021-2022 | 1,651.38                                | 1,575.11                                      | 76.28           |                       | 4.62% |
| 2022-2023 | 1,680.05                                | 1,599.35                                      | 80.71           |                       | 4.80% |
| 2023-2024 | 1,710.30                                | 1,625.95                                      | 84.34           |                       | 4.93% |
| 2024-2025 | 1,737.00                                | 1,649.52                                      | 87.48           |                       | 5.04% |
| 2025-2026 | 1,764.65                                | 1,674.21                                      | 90.44           |                       | 5.13% |
| 2026-2027 | 1,793.10                                | 1,699.65                                      | 93.44           |                       | 5.21% |
| 2027-2028 | 1,821.72                                | 1,725.30                                      | 96.43           |                       | 5.29% |
| 2028-2029 | 1,847.82                                | 1,748.52                                      | 99.30           |                       | 5.37% |

**Appendix 3.9 - Annual Demand by Region Before and After DSM**

Expected Case (in Mdth)

| Gas Year  | Calculated Demand by<br>Area/Class | Calculated Demand After<br>DSM by Area/Class | La Grande: DSM | % of Demand served by<br>DSM |
|-----------|------------------------------------|--|----------------|------------------------------|
| 2009-2010 | 785.67                             | 782.49                                       | 3.17           | 0.40%                        |
| 2010-2011 | 770.51                             | 764.25                                       | 6.26           | 0.81%                        |
| 2011-2012 | 772.46                             | 763.16                                       | 9.30           | 1.20%                        |
| 2012-2013 | 773.43                             | 761.45                                       | 11.99          | 1.55%                        |
| 2013-2014 | 774.29                             | 759.65                                       | 14.63          | 1.89%                        |
| 2014-2015 | 772.97                             | 755.79                                       | 17.18          | 2.22%                        |
| 2015-2016 | 763.70                             | 743.95                                       | 19.75          | 2.59%                        |
| 2016-2017 | 762.77                             | 740.57                                       | 22.20          | 2.91%                        |
| 2017-2018 | 761.41                             | 736.82                                       | 24.58          | 3.23%                        |
| 2018-2019 | 760.07                             | 733.14                                       | 26.93          | 3.54%                        |
| 2019-2020 | 765.55                             | 736.10                                       | 29.44          | 3.85%                        |
| 2020-2021 | 771.21                             | 739.28                                       | 31.92          | 4.14%                        |
| 2021-2022 | 778.37                             | 744.06                                       | 34.32          | 4.41%                        |
| 2022-2023 | 785.61                             | 749.37                                       | 36.24          | 4.61%                        |
| 2023-2024 | 792.38                             | 754.62                                       | 37.76          | 4.77%                        |
| 2024-2025 | 798.33                             | 759.27                                       | 39.06          | 4.89%                        |
| 2025-2026 | 804.52                             | 764.26                                       | 40.26          | 5.00%                        |
| 2026-2027 | 811.30                             | 769.80                                       | 41.50          | 5.12%                        |
| 2027-2028 | 819.23                             | 776.44                                       | 42.79          | 5.22%                        |
| 2028-2029 | 823.31                             | 779.44                                       | 43.87          | 5.33%                        |

## **APPENDIX 3.10**

### **DETAIL DEMAND DATA**





**Appendix 3.10 - A**  
**Annual Avg. Demand (Mwth/d)**  
 (Net of DSM Savings)

**Updated Expected with Low Elasticity**

| Area                | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Klam Falls          | 3.71      | 3.72      | 3.79      | 3.87      | 3.92      | 3.97      | 3.97      | 4.03      | 4.09      | 4.13      |
| La Grande           | 2.14      | 2.09      | 2.09      | 2.09      | 2.08      | 2.07      | 2.03      | 2.03      | 2.02      | 2.01      |
| Medford GTN         | 9.93      | 9.85      | 9.93      | 10.12     | 10.30     | 10.49     | 10.50     | 10.69     | 10.83     | 10.94     |
| Medford NWP         | 4.46      | 4.43      | 4.46      | 4.54      | 4.63      | 4.71      | 4.72      | 4.80      | 4.86      | 4.92      |
| Roseburg            | 4.07      | 4.07      | 4.17      | 4.31      | 4.44      | 4.58      | 4.65      | 4.78      | 4.89      | 5.00      |
| OR Sub-Total        | 24.32     | 24.16     | 24.44     | 24.93     | 25.37     | 25.82     | 25.86     | 26.33     | 26.68     | 26.99     |
| Wa/Id Both          | 41.64     | 41.23     | 41.21     | 41.59     | 42.04     | 42.52     | 42.09     | 42.46     | 42.84     | 43.26     |
| Wa/Id GTN           | 5.75      | 5.69      | 5.69      | 5.75      | 5.82      | 5.89      | 5.83      | 5.88      | 5.94      | 6.00      |
| Wa/Id NWP           | 24.45     | 24.25     | 24.28     | 24.54     | 24.84     | 25.16     | 24.94     | 25.19     | 25.45     | 25.73     |
| WA/ID Sub-Total     | 71.84     | 71.17     | 71.18     | 71.88     | 72.69     | 73.57     | 72.85     | 73.53     | 74.22     | 75.00     |
| Expected Case Total | 96.16     | 95.33     | 95.62     | 96.81     | 98.06     | 99.39     | 98.72     | 99.86     | 100.91    | 101.99    |

**High Growth & Low Price**

| Area            | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Klam Falls      | 3.67      | 3.73      | 3.86      | 3.99      | 4.08      | 4.17      | 4.26      | 4.36      | 4.46      | 4.55      |
| La Grande       | 2.11      | 2.07      | 2.08      | 2.09      | 2.10      | 2.10      | 2.10      | 2.11      | 2.11      | 2.11      |
| Medford GTN     | 9.88      | 9.89      | 10.09     | 10.41     | 10.73     | 11.06     | 11.35     | 11.67     | 11.93     | 12.16     |
| Medford NWP     | 4.44      | 4.44      | 4.53      | 4.68      | 4.82      | 4.97      | 5.10      | 5.24      | 5.36      | 5.46      |
| Roseburg        | 4.09      | 4.14      | 4.31      | 4.54      | 4.75      | 4.98      | 5.19      | 5.41      | 5.59      | 5.77      |
| OR Sub-Total    | 24.20     | 24.27     | 24.87     | 25.71     | 26.49     | 27.28     | 28.00     | 28.79     | 29.45     | 30.05     |
| Wa/Id Both      | 42.36     | 42.43     | 42.91     | 43.84     | 44.84     | 45.88     | 46.61     | 47.52     | 48.45     | 49.43     |
| Wa/Id GTN       | 5.85      | 5.86      | 5.93      | 6.06      | 6.20      | 6.35      | 6.45      | 6.58      | 6.71      | 6.85      |
| Wa/Id NWP       | 24.87     | 24.95     | 25.27     | 25.85     | 26.48     | 27.12     | 27.59     | 28.16     | 28.74     | 29.35     |
| Wa/Id Sub-Total | 73.09     | 73.24     | 74.12     | 75.75     | 77.52     | 79.35     | 80.65     | 82.27     | 83.90     | 85.63     |
| High Case Total | 97.28     | 97.52     | 98.99     | 101.47    | 104.00    | 106.63    | 108.65    | 111.06    | 113.35    | 115.68    |

**Low Growth & High Prices**

| Area            | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Klam Falls      | 3.66      | 3.69      | 3.59      | 3.49      | 3.47      | 3.49      | 3.49      | 3.51      | 3.53      | 3.54      |
| La Grande       | 2.12      | 2.09      | 2.00      | 1.92      | 1.89      | 1.87      | 1.85      | 1.84      | 1.82      | 1.80      |
| Medford GTN     | 9.87      | 9.84      | 9.49      | 9.22      | 9.22      | 9.26      | 9.27      | 9.33      | 9.35      | 9.35      |
| Medford NWP     | 4.43      | 4.42      | 4.27      | 4.14      | 4.14      | 4.16      | 4.17      | 4.19      | 4.20      | 4.20      |
| Roseburg        | 4.06      | 4.06      | 3.97      | 3.89      | 3.92      | 3.97      | 4.01      | 4.06      | 4.09      | 4.12      |
| OR Sub-Total    | 24.14     | 24.09     | 23.32     | 22.65     | 22.64     | 22.75     | 22.80     | 22.93     | 22.98     | 23.01     |
| Wa/Id Both      | 41.68     | 41.43     | 39.56     | 37.91     | 37.62     | 37.54     | 37.24     | 37.09     | 36.94     | 36.84     |
| Wa/Id GTN       | 5.75      | 5.72      | 5.47      | 5.24      | 5.21      | 5.20      | 5.16      | 5.14      | 5.12      | 5.11      |
| Wa/Id NWP       | 24.47     | 24.36     | 23.31     | 22.38     | 22.24     | 22.24     | 22.09     | 22.04     | 21.99     | 21.97     |
| Wa/Id Sub-Total | 71.90     | 71.51     | 69.33     | 65.52     | 65.07     | 64.98     | 64.49     | 64.27     | 64.06     | 63.92     |
| Low Case Total  | 96.04     | 95.61     | 91.65     | 88.17     | 87.71     | 87.73     | 87.29     | 87.20     | 87.04     | 86.93     |

**Appendix 3.10 - A**  
**Annual Avg. Demand (MWh/d)**  
 (Net of DSM Savings)

**Updated Expected with Low Elasticity**

| Area                | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Klam Falls          | 4.18      | 4.25      | 4.32      | 4.38      | 4.44      | 4.52      | 4.59      | 4.66      | 4.71      | 4.79      |
| La Grande           | 2.01      | 2.03      | 2.04      | 2.05      | 2.06      | 2.08      | 2.09      | 2.11      | 2.12      | 2.14      |
| Medford GTN         | 11.10     | 11.30     | 11.47     | 11.66     | 11.83     | 12.04     | 12.22     | 12.41     | 12.57     | 12.75     |
| Medford NWP         | 4.99      | 5.08      | 5.15      | 5.24      | 5.32      | 5.41      | 5.49      | 5.57      | 5.65      | 5.73      |
| Roseburg            | 5.10      | 5.24      | 5.36      | 5.49      | 5.62      | 5.74      | 5.86      | 5.95      | 6.05      | 6.17      |
| OR Sub-Total        | 27.38     | 27.90     | 28.33     | 28.83     | 29.27     | 29.79     | 30.25     | 30.70     | 31.10     | 31.58     |
| Wald Both           | 43.69     | 44.36     | 44.94     | 45.54     | 46.08     | 46.78     | 47.46     | 48.07     | 48.69     | 49.50     |
| Wald GTN            | 6.06      | 6.16      | 6.24      | 6.33      | 6.40      | 6.50      | 6.60      | 6.69      | 6.77      | 6.89      |
| Wald NWP            | 26.02     | 26.45     | 26.82     | 27.20     | 27.55     | 27.99     | 28.43     | 28.81     | 29.20     | 29.70     |
| Wald Sub-Total      | 75.78     | 76.96     | 78.00     | 79.07     | 80.04     | 81.27     | 82.49     | 83.57     | 84.66     | 86.08     |
| Expected Case Total | 103.16    | 104.86    | 106.33    | 107.90    | 109.30    | 111.06    | 112.73    | 114.27    | 115.76    | 117.66    |

**High Growth & Low Price**

| Area            | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Klam Falls      | 4.63      | 4.74      | 4.85      | 4.95      | 5.05      | 5.17      | 5.28      | 5.38      | 5.48      | 5.60      |
| La Grande       | 2.12      | 2.15      | 2.17      | 2.20      | 2.22      | 2.25      | 2.27      | 2.30      | 2.32      | 2.35      |
| Medford GTN     | 12.43     | 12.76     | 13.04     | 13.35     | 13.63     | 13.96     | 14.25     | 14.55     | 14.81     | 15.10     |
| Medford NWP     | 5.59      | 5.73      | 5.86      | 6.00      | 6.13      | 6.27      | 6.40      | 6.54      | 6.66      | 6.79      |
| Roseburg        | 5.95      | 6.16      | 6.36      | 6.57      | 6.77      | 6.97      | 7.16      | 7.31      | 7.47      | 7.66      |
| OR Sub-Total    | 30.73     | 31.55     | 32.28     | 33.07     | 33.80     | 34.62     | 35.35     | 36.07     | 36.74     | 37.49     |
| Wald Both       | 50.42     | 51.68     | 52.84     | 54.04     | 55.15     | 56.45     | 57.74     | 58.94     | 60.12     | 61.52     |
| Wald GTN        | 6.99      | 7.17      | 7.33      | 7.50      | 7.65      | 7.84      | 8.02      | 8.18      | 8.35      | 8.54      |
| Wald NWP        | 29.96     | 30.74     | 31.45     | 32.18     | 32.87     | 33.67     | 34.45     | 35.18     | 35.90     | 36.75     |
| Wald Sub-Total  | 87.37     | 89.58     | 91.62     | 93.72     | 95.67     | 97.96     | 100.22    | 102.31    | 104.36    | 106.81    |
| High Case Total | 118.10    | 121.13    | 123.90    | 126.79    | 129.47    | 132.58    | 135.57    | 138.38    | 141.10    | 144.30    |

**Low Growth & High Prices**

| Area           | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Klam Falls     | 3.55      | 3.57      | 3.60      | 3.62      | 3.64      | 3.67      | 3.70      | 3.73      | 3.75      | 3.78      |
| La Grande      | 1.79      | 1.79      | 1.80      | 1.80      | 1.80      | 1.80      | 1.81      | 1.81      | 1.81      | 1.81      |
| Medford GTN    | 9.39      | 9.47      | 9.52      | 9.59      | 9.65      | 9.74      | 9.80      | 9.88      | 9.94      | 10.01     |
| Medford NWP    | 4.22      | 4.26      | 4.28      | 4.31      | 4.34      | 4.38      | 4.40      | 4.44      | 4.47      | 4.50      |
| Roseburg       | 4.16      | 4.21      | 4.26      | 4.32      | 4.37      | 4.42      | 4.47      | 4.50      | 4.54      | 4.59      |
| OR Sub-Total   | 23.11     | 23.31     | 23.45     | 23.64     | 23.79     | 24.01     | 24.19     | 24.37     | 24.50     | 24.70     |
| Wald Both      | 36.73     | 36.82     | 36.84     | 36.87     | 36.86     | 36.97     | 37.07     | 37.12     | 37.20     | 37.42     |
| Wald GTN       | 5.10      | 5.12      | 5.12      | 5.13      | 5.13      | 5.15      | 5.17      | 5.17      | 5.19      | 5.22      |
| Wald NWP       | 21.94     | 22.03     | 22.07     | 22.12     | 22.15     | 22.24     | 22.33     | 22.39     | 22.46     | 22.62     |
| Wald Sub-Total | 63.77     | 63.97     | 64.03     | 64.13     | 64.14     | 64.36     | 64.57     | 64.69     | 64.85     | 65.27     |
| Low Case Total | 86.88     | 87.27     | 87.48     | 87.77     | 87.93     | 88.37     | 88.76     | 89.05     | 89.36     | 89.96     |

**Appendix 3.10 - B**  
**Annual Avg. Demand by Class (Mwth/d)**  
 (Net of DSM Savings)

| Area                | 2009-2010:  |            | 2009-2010: |      | 2010-2011:  |            | 2010-2011: |      | 2011-2012:  |            | 2011-2012: |      |
|---------------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                     | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
| Klam Falls          | 2.30        | 1.39       | 0.02       | 0.02 | 2.28        | 1.42       | 0.02       | 0.02 | 2.31        | 1.47       | 0.02       | 0.02 |
| La Grande           | 1.29        | 0.77       | 0.09       | 0.09 | 1.26        | 0.75       | 0.08       | 0.08 | 1.25        | 0.75       | 0.08       | 0.08 |
| Medford GTN         | 6.09        | 3.82       | 0.02       | 0.02 | 6.03        | 3.80       | 0.02       | 0.02 | 6.11        | 3.80       | 0.02       | 0.02 |
| Medford NWP         | 2.74        | 1.72       | 0.01       | 0.01 | 2.71        | 1.71       | 0.01       | 0.01 | 2.74        | 1.71       | 0.01       | 0.01 |
| Roseburg            | 2.20        | 1.83       | 0.05       | 0.05 | 2.17        | 1.85       | 0.05       | 0.05 | 2.24        | 1.89       | 0.05       | 0.05 |
| OR Sub-Total        | 14.62       | 9.53       | 0.18       | 0.18 | 14.45       | 9.54       | 0.17       | 0.17 | 14.66       | 9.61       | 0.17       | 0.17 |
| Wald Both           | 25.13       | 15.90      | 0.61       | 0.61 | 24.60       | 16.01      | 0.62       | 0.62 | 24.38       | 16.21      | 0.62       | 0.62 |
| Wald GTN            | 3.47        | 2.19       | 0.08       | 0.08 | 3.40        | 2.21       | 0.09       | 0.09 | 3.37        | 2.24       | 0.09       | 0.09 |
| Wald NWP            | 14.77       | 9.32       | 0.36       | 0.36 | 14.50       | 9.39       | 0.36       | 0.36 | 14.41       | 9.50       | 0.36       | 0.36 |
| Wald Sub-Total      | 43.37       | 27.42      | 1.05       | 1.05 | 42.50       | 27.61      | 1.06       | 1.06 | 42.17       | 27.94      | 1.07       | 1.07 |
| Expected Case Total | 68.49       | 43.33      | 1.66       | 1.66 | 67.10       | 43.62      | 1.68       | 1.68 | 66.55       | 44.15      | 1.70       | 1.70 |

**High Growth & Low Price**

| Area            | 2009-2010:  |            | 2009-2010: |      | 2010-2011:  |            | 2010-2011: |      | 2011-2012:  |            | 2011-2012: |      |
|-----------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
| Klam Falls      | 2.27        | 1.39       | 0.02       | 0.02 | 2.27        | 1.45       | 0.02       | 0.02 | 2.32        | 1.52       | 0.02       | 0.02 |
| La Grande       | 1.27        | 0.76       | 0.09       | 0.09 | 1.24        | 0.75       | 0.08       | 0.08 | 1.25        | 0.75       | 0.08       | 0.08 |
| Medford GTN     | 6.05        | 3.82       | 0.02       | 0.02 | 6.04        | 3.84       | 0.02       | 0.02 | 6.21        | 3.87       | 0.02       | 0.02 |
| Medford NWP     | 2.72        | 1.72       | 0.01       | 0.01 | 2.71        | 1.72       | 0.01       | 0.01 | 2.79        | 1.74       | 0.01       | 0.01 |
| Roseburg        | 2.19        | 1.86       | 0.05       | 0.05 | 2.18        | 1.91       | 0.05       | 0.05 | 2.30        | 1.97       | 0.05       | 0.05 |
| OR Sub-Total    | 14.48       | 9.54       | 0.18       | 0.18 | 14.44       | 9.66       | 0.17       | 0.17 | 14.86       | 9.84       | 0.17       | 0.17 |
| Wald Both       | 25.45       | 16.29      | 0.63       | 0.63 | 25.18       | 16.61      | 0.64       | 0.64 | 25.26       | 17.01      | 0.65       | 0.65 |
| Wald GTN        | 3.51        | 2.25       | 0.09       | 0.09 | 3.48        | 2.29       | 0.09       | 0.09 | 3.49        | 2.35       | 0.09       | 0.09 |
| Wald NWP        | 14.96       | 9.55       | 0.37       | 0.37 | 14.84       | 9.74       | 0.37       | 0.37 | 14.92       | 9.98       | 0.38       | 0.38 |
| Wald Sub-Total  | 43.93       | 28.08      | 1.08       | 1.08 | 43.49       | 28.64      | 1.10       | 1.10 | 43.67       | 29.34      | 1.12       | 1.12 |
| High Case Total | 69.38       | 44.36      | 1.71       | 1.71 | 68.67       | 45.26      | 1.74       | 1.74 | 68.92       | 46.35      | 1.76       | 1.76 |

**Low Growth & High Price**

| Area           | 2009-2010:  |            | 2009-2010: |      | 2010-2011:  |            | 2010-2011: |      | 2011-2012:  |            | 2011-2012: |      |
|----------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
| Klam Falls     | 2.27        | 1.37       | 0.02       | 0.02 | 2.27        | 1.39       | 0.02       | 0.02 | 2.20        | 1.37       | 0.02       | 0.02 |
| La Grande      | 1.28        | 0.76       | 0.09       | 0.09 | 1.26        | 0.75       | 0.09       | 0.09 | 1.21        | 0.71       | 0.08       | 0.08 |
| Medford GTN    | 6.05        | 3.80       | 0.02       | 0.02 | 6.03        | 3.79       | 0.02       | 0.02 | 5.82        | 3.66       | 0.02       | 0.02 |
| Medford NWP    | 2.72        | 1.71       | 0.01       | 0.01 | 2.71        | 1.70       | 0.01       | 0.01 | 2.61        | 1.65       | 0.01       | 0.01 |
| Roseburg       | 2.19        | 1.83       | 0.05       | 0.05 | 2.18        | 1.84       | 0.05       | 0.05 | 2.12        | 1.80       | 0.05       | 0.05 |
| OR Sub-Total   | 14.50       | 9.46       | 0.18       | 0.18 | 14.44       | 9.48       | 0.17       | 0.17 | 13.96       | 9.19       | 0.17       | 0.17 |
| Wald Both      | 25.16       | 15.90      | 0.61       | 0.61 | 24.79       | 16.02      | 0.62       | 0.62 | 23.42       | 15.52      | 0.62       | 0.62 |
| Wald GTN       | 3.47        | 2.19       | 0.08       | 0.08 | 3.43        | 2.21       | 0.09       | 0.09 | 3.24        | 2.14       | 0.09       | 0.09 |
| Wald NWP       | 14.79       | 9.32       | 0.36       | 0.36 | 14.61       | 9.40       | 0.36       | 0.36 | 13.84       | 9.10       | 0.36       | 0.36 |
| Wald Sub-Total | 43.42       | 27.42      | 1.06       | 1.06 | 42.82       | 27.63      | 1.06       | 1.06 | 40.50       | 26.77      | 1.06       | 1.06 |
| Low Case Total | 68.58       | 43.32      | 1.67       | 1.67 | 67.60       | 43.66      | 1.68       | 1.68 | 63.92       | 42.29      | 1.68       | 1.68 |

**Appendix 3.10 - B**  
**Annual Avg. Demand by Class (Mtd/Id)**  
 (Net of DSM Savings)

| Updated Expected<br>with Low Elasticity | Area                | 2012-2013:  |            | 2012-2013: |      | 2013-2014:  |            | 2013-2014: |      | 2014-2015:  |            | 2014-2015: |      |
|---|---------------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|   |                     | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
|   | Klam Falls          | 2.36        | 1.50       | 0.02       | 0.02 | 2.39        | 1.51       | 0.02       | 0.02 | 2.42        | 1.53       | 0.02       | 0.02 |
|   | La Grande           | 1.26        | 0.75       | 0.08       | 0.08 | 1.26        | 0.74       | 0.08       | 0.08 | 1.26        | 0.73       | 0.08       | 0.08 |
|   | Medford GTN         | 6.27        | 3.83       | 0.02       | 0.02 | 6.43        | 3.85       | 0.02       | 0.02 | 6.60        | 3.87       | 0.02       | 0.02 |
|   | Medford NWP         | 2.82        | 1.72       | 0.01       | 0.01 | 2.89        | 1.73       | 0.01       | 0.01 | 2.97        | 1.74       | 0.01       | 0.01 |
|   | Roseburg            | 2.34        | 1.92       | 0.05       | 0.05 | 2.44        | 1.95       | 0.05       | 0.05 | 2.54        | 1.99       | 0.05       | 0.05 |
|   | OR Sub-Total        | 15.04       | 9.72       | 0.17       | 0.17 | 15.41       | 9.79       | 0.17       | 0.17 | 15.79       | 9.86       | 0.17       | 0.17 |
|   | Wa/Id Both          | 24.44       | 16.53      | 0.63       | 0.63 | 24.54       | 16.86      | 0.63       | 0.63 | 24.67       | 17.21      | 0.64       | 0.64 |
|   | Wa/Id GTN           | 3.38        | 2.28       | 0.09       | 0.09 | 3.40        | 2.33       | 0.09       | 0.09 | 3.42        | 2.38       | 0.09       | 0.09 |
|   | Wa/Id NWP           | 14.48       | 9.69       | 0.37       | 0.37 | 14.57       | 9.89       | 0.37       | 0.37 | 14.68       | 10.10      | 0.38       | 0.38 |
|   | Wa/Id Sub-Total     | 42.30       | 28.50      | 1.08       | 1.08 | 42.51       | 29.08      | 1.09       | 1.09 | 42.77       | 29.69      | 1.11       | 1.11 |
|   | Expected Case Total | 66.73       | 45.03      | 1.71       | 1.71 | 67.05       | 45.95      | 1.73       | 1.73 | 67.44       | 46.90      | 1.75       | 1.75 |

| High Growth & Low<br>Price | Area            | 2012-2013:  |            | 2012-2013: |      | 2013-2014:  |            | 2013-2014: |      | 2014-2015:  |            | 2014-2015: |      |
|----------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                            |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
|                            | Klam Falls      | 2.40        | 1.58       | 0.02       | 0.02 | 2.45        | 1.61       | 0.02       | 0.02 | 2.52        | 1.64       | 0.02       | 0.02 |
|                            | La Grande       | 1.26        | 0.75       | 0.08       | 0.08 | 1.28        | 0.74       | 0.08       | 0.08 | 1.28        | 0.74       | 0.08       | 0.08 |
|                            | Medford GTN     | 6.47        | 3.92       | 0.02       | 0.02 | 6.75        | 3.97       | 0.02       | 0.02 | 7.03        | 4.01       | 0.02       | 0.02 |
|                            | Medford NWP     | 2.91        | 1.76       | 0.01       | 0.01 | 3.03        | 1.78       | 0.01       | 0.01 | 3.16        | 1.80       | 0.01       | 0.01 |
|                            | Roseburg        | 2.46        | 2.03       | 0.05       | 0.05 | 2.62        | 2.09       | 0.05       | 0.05 | 2.78        | 2.16       | 0.05       | 0.05 |
|                            | OR Sub-Total    | 15.50       | 10.04      | 0.17       | 0.17 | 16.13       | 10.19      | 0.17       | 0.17 | 16.77       | 10.35      | 0.17       | 0.17 |
|                            | Wa/Id Both      | 25.64       | 17.55      | 0.65       | 0.65 | 26.08       | 18.09      | 0.66       | 0.66 | 26.55       | 18.66      | 0.68       | 0.68 |
|                            | Wa/Id GTN       | 3.55        | 2.42       | 0.09       | 0.09 | 3.61        | 2.50       | 0.09       | 0.09 | 3.68        | 2.57       | 0.09       | 0.09 |
|                            | Wa/Id NWP       | 15.18       | 10.29      | 0.38       | 0.38 | 15.47       | 10.61      | 0.39       | 0.39 | 15.78       | 10.94      | 0.40       | 0.40 |
|                            | Wa/Id Sub-Total | 44.37       | 30.26      | 1.13       | 1.13 | 45.17       | 31.20      | 1.15       | 1.15 | 46.01       | 32.17      | 1.17       | 1.17 |
|                            | High Case Total | 70.01       | 47.80      | 1.78       | 1.78 | 71.25       | 49.30      | 1.81       | 1.81 | 72.55       | 50.83      | 1.84       | 1.84 |

| Low Growth & High<br>Price | Area            | 2012-2013:  |            | 2012-2013: |      | 2013-2014:  |            | 2013-2014: |      | 2014-2015:  |            | 2014-2015: |      |
|----------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                            |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
|                            | Klam Falls      | 2.13        | 1.34       | 0.02       | 0.02 | 2.12        | 1.33       | 0.02       | 0.02 | 2.13        | 1.34       | 0.02       | 0.02 |
|                            | La Grande       | 1.16        | 0.68       | 0.08       | 0.08 | 1.14        | 0.67       | 0.08       | 0.08 | 1.13        | 0.66       | 0.08       | 0.08 |
|                            | Medford GTN     | 5.65        | 3.55       | 0.02       | 0.02 | 5.67        | 3.53       | 0.02       | 0.02 | 5.72        | 3.52       | 0.02       | 0.02 |
|                            | Medford NWP     | 2.54        | 1.59       | 0.01       | 0.01 | 2.55        | 1.59       | 0.01       | 0.01 | 2.57        | 1.58       | 0.01       | 0.01 |
|                            | Roseburg        | 2.09        | 1.76       | 0.04       | 0.04 | 2.12        | 1.76       | 0.04       | 0.04 | 2.16        | 1.77       | 0.04       | 0.04 |
|                            | OR Sub-Total    | 13.57       | 8.92       | 0.16       | 0.16 | 13.60       | 8.88       | 0.16       | 0.16 | 13.71       | 8.87       | 0.16       | 0.16 |
|                            | Wa/Id Both      | 22.20       | 15.09      | 0.62       | 0.62 | 21.84       | 15.15      | 0.62       | 0.62 | 21.63       | 15.29      | 0.62       | 0.62 |
|                            | Wa/Id GTN       | 3.07        | 2.08       | 0.09       | 0.09 | 3.03        | 2.09       | 0.09       | 0.09 | 3.00        | 2.11       | 0.09       | 0.09 |
|                            | Wa/Id NWP       | 13.16       | 8.85       | 0.36       | 0.36 | 12.99       | 8.89       | 0.36       | 0.36 | 12.90       | 8.97       | 0.37       | 0.37 |
|                            | Wa/Id Sub-Total | 38.44       | 26.02      | 1.06       | 1.06 | 37.86       | 26.13      | 1.07       | 1.07 | 37.53       | 26.38      | 1.07       | 1.07 |
|                            | Low Case Total  | 60.63       | 41.12      | 1.68       | 1.68 | 59.71       | 41.29      | 1.69       | 1.69 | 59.16       | 41.67      | 1.70       | 1.70 |

**Appendix 3.10 - B**  
**Annual Avg. Demand by Class (Mwth/d)**  
 (Net of DSM Savings)

| Updated Expected<br>with Low Elasticity | Area                | 2015-2016:  |            | 2015-2016: |      | 2016-2017:  |            | 2016-2017: |      | 2017-2018:  |            | 2017-2018: |      |
|---|---------------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|   |                     | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
|   | Klam Falls          | 2.42        | 1.53       | 0.02       | 0.02 | 2.46        | 1.55       | 0.02       | 0.02 | 2.50        | 1.57       | 0.02       | 0.02 |
|   | La Grande           | 1.24        | 0.71       | 0.08       | 0.08 | 1.25        | 0.71       | 0.08       | 0.08 | 1.25        | 0.70       | 0.08       | 0.08 |
|   | Medford GTN         | 6.65        | 3.83       | 0.02       | 0.02 | 6.82        | 3.85       | 0.02       | 0.02 | 6.96        | 3.86       | 0.02       | 0.02 |
|   | Medford NWP         | 2.99        | 1.72       | 0.01       | 0.01 | 3.07        | 1.73       | 0.01       | 0.01 | 3.13        | 1.73       | 0.01       | 0.01 |
|   | Roseburg            | 2.60        | 2.00       | 0.04       | 0.04 | 2.70        | 2.04       | 0.04       | 0.04 | 2.79        | 2.05       | 0.04       | 0.04 |
|   | OR Sub-Total        | 15.91       | 9.79       | 0.16       | 0.16 | 16.30       | 9.87       | 0.16       | 0.16 | 16.61       | 9.91       | 0.16       | 0.16 |
|   | Wa/Id Both          | 24.22       | 17.22      | 0.65       | 0.65 | 24.29       | 17.52      | 0.65       | 0.65 | 24.35       | 17.83      | 0.66       | 0.66 |
|   | Wa/Id GTN           | 3.36        | 2.38       | 0.09       | 0.09 | 3.38        | 2.42       | 0.09       | 0.09 | 3.39        | 2.46       | 0.09       | 0.09 |
|   | Wa/Id NWP           | 14.46       | 10.10      | 0.38       | 0.38 | 14.53       | 10.28      | 0.38       | 0.38 | 14.60       | 10.46      | 0.39       | 0.39 |
|   | Wa/Id Sub-Total     | 42.04       | 29.69      | 1.11       | 1.11 | 42.19       | 30.22      | 1.12       | 1.12 | 42.34       | 30.75      | 1.13       | 1.13 |
|   | Expected Case Total | 66.27       | 46.91      | 1.76       | 1.76 | 66.48       | 47.74      | 1.78       | 1.78 | 66.70       | 48.57      | 1.79       | 1.79 |

| High Growth & Low<br>Price | Area            | 2015-2016:  |            | 2015-2016: |      | 2016-2017:  |            | 2016-2017: |      | 2017-2018:  |            | 2017-2018: |      |
|----------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                            |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
|                            | Klam Falls      | 2.58        | 1.67       | 0.02       | 0.02 | 2.65        | 1.70       | 0.02       | 0.02 | 2.71        | 1.73       | 0.02       | 0.02 |
|                            | La Grande       | 1.29        | 0.73       | 0.08       | 0.08 | 1.31        | 0.73       | 0.08       | 0.08 | 1.31        | 0.72       | 0.08       | 0.08 |
|                            | Medford GTN     | 7.29        | 4.04       | 0.02       | 0.02 | 7.57        | 4.08       | 0.02       | 0.02 | 7.80        | 4.11       | 0.02       | 0.02 |
|                            | Medford NWP     | 3.27        | 1.82       | 0.01       | 0.01 | 3.40        | 1.83       | 0.01       | 0.01 | 3.50        | 1.85       | 0.01       | 0.01 |
|                            | Roseburg        | 2.93        | 2.21       | 0.04       | 0.04 | 3.09        | 2.27       | 0.04       | 0.04 | 3.24        | 2.31       | 0.04       | 0.04 |
|                            | OR Sub-Total    | 17.36       | 10.47      | 0.17       | 0.17 | 18.01       | 10.62      | 0.17       | 0.17 | 18.56       | 10.72      | 0.17       | 0.17 |
|                            | Wa/Id Both      | 26.83       | 19.09      | 0.69       | 0.69 | 27.23       | 19.60      | 0.69       | 0.69 | 27.63       | 20.12      | 0.70       | 0.70 |
|                            | Wa/Id GTN       | 3.72        | 2.63       | 0.09       | 0.09 | 3.78        | 2.70       | 0.10       | 0.10 | 3.84        | 2.78       | 0.10       | 0.10 |
|                            | Wa/Id NWP       | 15.98       | 11.20      | 0.40       | 0.40 | 16.25       | 11.50      | 0.41       | 0.41 | 16.52       | 11.81      | 0.41       | 0.41 |
|                            | Wa/Id Sub-Total | 46.54       | 32.93      | 1.18       | 1.18 | 47.26       | 33.81      | 1.20       | 1.20 | 47.98       | 34.70      | 1.21       | 1.21 |
|                            | High Case Total | 73.37       | 52.02      | 1.87       | 1.87 | 74.49       | 53.41      | 1.89       | 1.89 | 75.61       | 54.82      | 1.92       | 1.92 |

| Low Growth & High<br>Price | Area            | 2015-2016:  |            | 2015-2016: |      | 2016-2017:  |            | 2016-2017: |      | 2017-2018:  |            | 2017-2018: |      |
|----------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|------|-------------|------------|------------|------|
|                            |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind  |
|                            | Klam Falls      | 2.14        | 1.34       | 0.02       | 0.02 | 2.15        | 1.35       | 0.02       | 0.02 | 2.16        | 1.35       | 0.02       | 0.02 |
|                            | La Grande       | 1.13        | 0.65       | 0.07       | 0.07 | 1.12        | 0.64       | 0.07       | 0.07 | 1.11        | 0.64       | 0.07       | 0.07 |
|                            | Medford GTN     | 5.75        | 3.50       | 0.02       | 0.02 | 5.81        | 3.50       | 0.02       | 0.02 | 5.84        | 3.49       | 0.02       | 0.02 |
|                            | Medford NWP     | 2.59        | 1.57       | 0.01       | 0.01 | 2.61        | 1.57       | 0.01       | 0.01 | 2.63        | 1.57       | 0.01       | 0.01 |
|                            | Roseburg        | 2.19        | 1.78       | 0.04       | 0.04 | 2.23        | 1.79       | 0.04       | 0.04 | 2.26        | 1.79       | 0.04       | 0.04 |
|                            | OR Sub-Total    | 13.79       | 8.85       | 0.16       | 0.16 | 13.92       | 8.85       | 0.16       | 0.16 | 14.00       | 8.83       | 0.16       | 0.16 |
|                            | Wa/Id Both      | 21.27       | 15.34      | 0.63       | 0.63 | 21.02       | 15.44      | 0.63       | 0.63 | 20.76       | 15.55      | 0.63       | 0.63 |
|                            | Wa/Id GTN       | 2.96        | 2.12       | 0.09       | 0.09 | 2.92        | 2.13       | 0.09       | 0.09 | 2.89        | 2.15       | 0.09       | 0.09 |
|                            | Wa/Id NWP       | 12.73       | 9.00       | 0.37       | 0.37 | 12.61       | 9.06       | 0.37       | 0.37 | 12.49       | 9.13       | 0.37       | 0.37 |
|                            | Wa/Id Sub-Total | 36.96       | 26.45      | 1.08       | 1.08 | 36.55       | 26.64      | 1.08       | 1.08 | 36.15       | 26.82      | 1.09       | 1.09 |
|                            | Low Case Total  | 58.23       | 41.79      | 1.71       | 1.71 | 57.56       | 42.08      | 1.71       | 1.71 | 56.91       | 42.37      | 1.72       | 1.72 |

**Appendix 3.10 - B**  
**Annual Avg. Demand by Class (Mwth/d)**  
 (Net of DSM Savings)

| Updated Expected<br>with Low Elasticity | Area                | 2018-2019:  |            | 2018-2019: Ind |            | 2019-2020:  |            | 2019-2020: Ind |            | 2020-2021:  |            | 2020-2021: Ind |            |
|---|---------------------|-------------|------------|----------------|------------|-------------|------------|----------------|------------|-------------|------------|----------------|------------|
|   |                     | Residential | Commercial | FirmSale       | Commercial | Residential | Commercial | FirmSale       | Commercial | Residential | Commercial | FirmSale       | Commercial |
|   | Klam Falls          | 2.53        | 1.58       | 0.02           | 2.56       | 1.60        | 0.02       | 2.61           | 1.62       | 0.02        | 2.61       | 1.62           | 0.02       |
|   | La Grande           | 1.25        | 0.69       | 0.07           | 1.25       | 0.69        | 0.07       | 1.27           | 0.69       | 0.07        | 1.27       | 0.69           | 0.07       |
|   | Medford GTN         | 7.07        | 3.86       | 0.02           | 7.21       | 3.88        | 0.02       | 7.38           | 3.91       | 0.02        | 7.38       | 3.91           | 0.02       |
|   | Medford NWP         | 3.18        | 1.73       | 0.01           | 3.24       | 1.74        | 0.01       | 3.31           | 1.76       | 0.01        | 3.31       | 1.76           | 0.01       |
|   | Roseburg            | 2.88        | 2.07       | 0.04           | 2.97       | 2.09        | 0.04       | 3.07           | 2.12       | 0.04        | 3.07       | 2.12           | 0.04       |
|   | OR Sub-Total        | 16.90       | 9.94       | 0.16           | 17.23      | 10.00       | 0.16       | 17.64          | 10.10      | 0.16        | 17.64      | 10.10          | 0.16       |
|   | Wa/Id Both          | 24.45       | 18.15      | 0.67           | 24.55      | 18.48       | 0.67       | 24.81          | 18.88      | 0.67        | 24.81      | 18.88          | 0.67       |
|   | Wa/Id GTN           | 3.40        | 2.50       | 0.09           | 3.42       | 2.55        | 0.09       | 3.46           | 2.61       | 0.09        | 3.46       | 2.61           | 0.09       |
|   | Wa/Id NWP           | 14.69       | 10.65      | 0.39           | 14.78      | 10.85       | 0.39       | 14.97          | 11.08      | 0.39        | 14.97      | 11.08          | 0.39       |
|   | Wa/Id Sub-Total     | 42.54       | 31.31      | 1.15           | 42.75      | 31.87       | 1.15       | 43.23          | 32.57      | 1.15        | 43.23      | 32.57          | 1.15       |
|   | Expected Case Total | 66.99       | 49.46      | 1.82           | 67.30      | 50.35       | 1.83       | 68.04          | 51.44      | 1.83        | 68.04      | 51.44          | 1.84       |

| High Growth & Low<br>Price | Area            | 2018-2019:  |            | 2018-2019: Ind |            | 2019-2020:  |            | 2019-2020: Ind |            | 2020-2021:  |            | 2020-2021: Ind |            |
|----------------------------|-----------------|-------------|------------|----------------|------------|-------------|------------|----------------|------------|-------------|------------|----------------|------------|
|                            |                 | Residential | Commercial | FirmSale       | Commercial | Residential | Commercial | FirmSale       | Commercial | Residential | Commercial | FirmSale       | Commercial |
|                            | Klam Falls      | 2.76        | 1.76       | 0.02           | 2.82       | 1.79        | 0.02       | 2.90           | 1.83       | 0.02        | 2.90       | 1.83           | 0.02       |
|                            | La Grande       | 1.32        | 0.71       | 0.08           | 1.34       | 0.71        | 0.08       | 1.36           | 0.71       | 0.08        | 1.36       | 0.71           | 0.08       |
|                            | Medford GTN     | 8.00        | 4.13       | 0.02           | 8.24       | 4.18        | 0.02       | 8.50           | 4.24       | 0.02        | 8.50       | 4.24           | 0.02       |
|                            | Medford NWP     | 3.60        | 1.86       | 0.01           | 3.70       | 1.88        | 0.01       | 3.82           | 1.90       | 0.01        | 3.82       | 1.90           | 0.01       |
|                            | Roseburg        | 3.38        | 2.35       | 0.04           | 3.53       | 2.38        | 0.04       | 3.69           | 2.43       | 0.04        | 3.69       | 2.43           | 0.04       |
|                            | OR Sub-Total    | 19.07       | 10.81      | 0.17           | 19.82      | 10.94       | 0.17       | 20.27          | 11.11      | 0.17        | 20.27      | 11.11          | 0.17       |
|                            | Wa/Id Both      | 28.05       | 20.66      | 0.72           | 28.49      | 21.20       | 0.72       | 29.12          | 21.83      | 0.72        | 29.12      | 21.83          | 0.72       |
|                            | Wa/Id GTN       | 3.90        | 2.85       | 0.10           | 3.96       | 2.93        | 0.10       | 4.05           | 3.01       | 0.10        | 4.05       | 3.01           | 0.10       |
|                            | Wa/Id NWP       | 16.81       | 12.12      | 0.42           | 17.10      | 12.44       | 0.42       | 17.49          | 12.81      | 0.42        | 17.49      | 12.81          | 0.43       |
|                            | Wa/Id Sub-Total | 48.76       | 35.63      | 1.24           | 49.56      | 36.56       | 1.25       | 50.66          | 37.65      | 1.25        | 50.66      | 37.65          | 1.27       |
|                            | High Case Total | 76.81       | 56.28      | 1.96           | 78.05      | 57.76       | 1.97       | 79.78          | 59.48      | 1.97        | 79.78      | 59.48          | 2.00       |

| Low Growth & High<br>Price | Area            | 2018-2019:  |            | 2018-2019: Ind |            | 2019-2020:  |            | 2019-2020: Ind |            | 2020-2021:  |            | 2020-2021: Ind |            |
|----------------------------|-----------------|-------------|------------|----------------|------------|-------------|------------|----------------|------------|-------------|------------|----------------|------------|
|                            |                 | Residential | Commercial | FirmSale       | Commercial | Residential | Commercial | FirmSale       | Commercial | Residential | Commercial | FirmSale       | Commercial |
|                            | Klam Falls      | 2.17        | 1.35       | 0.02           | 2.17       | 1.36        | 0.02       | 2.19           | 1.37       | 0.02        | 2.19       | 1.37           | 0.02       |
|                            | La Grande       | 1.10        | 0.63       | 0.07           | 1.10       | 0.62        | 0.07       | 1.10           | 0.62       | 0.07        | 1.10       | 0.62           | 0.07       |
|                            | Medford GTN     | 5.86        | 3.47       | 0.02           | 5.91       | 3.47        | 0.02       | 5.98           | 3.48       | 0.02        | 5.98       | 3.48           | 0.02       |
|                            | Medford NWP     | 2.63        | 1.56       | 0.01           | 2.65       | 1.56        | 0.01       | 2.69           | 1.56       | 0.01        | 2.69       | 1.56           | 0.01       |
|                            | Roseburg        | 2.29        | 1.79       | 0.04           | 2.33       | 1.79        | 0.04       | 2.37           | 1.80       | 0.04        | 2.37       | 1.80           | 0.04       |
|                            | OR Sub-Total    | 14.06       | 8.80       | 0.15           | 14.16      | 8.79        | 0.15       | 14.33          | 8.82       | 0.15        | 14.33      | 8.82           | 0.15       |
|                            | Wa/Id Both      | 20.53       | 15.67      | 0.64           | 20.30      | 15.79       | 0.64       | 20.21          | 15.98      | 0.64        | 20.21      | 15.98          | 0.64       |
|                            | Wa/Id GTN       | 2.86        | 2.16       | 0.09           | 2.83       | 2.18        | 0.09       | 2.82           | 2.21       | 0.09        | 2.82       | 2.21           | 0.09       |
|                            | Wa/Id NWP       | 12.39       | 9.20       | 0.37           | 12.29      | 9.27        | 0.37       | 12.27          | 9.38       | 0.37        | 12.27      | 9.38           | 0.38       |
|                            | Wa/Id Sub-Total | 35.79       | 27.04      | 1.10           | 35.43      | 27.24       | 1.10       | 35.30          | 27.56      | 1.10        | 35.30      | 27.56          | 1.10       |
|                            | Low Case Total  | 56.31       | 42.71      | 1.73           | 55.73      | 43.04       | 1.74       | 55.50          | 43.54      | 1.74        | 55.50      | 43.54          | 1.74       |

**Appendix 3.10 - B**  
**Annual Avg. Demand by Class (Mwth/d)**  
 (Net of DSM Savings)

| Updated Expected<br>with Low Elasticity | Area                | 2021-2022:  |            | 2021-2022: |      | 2021-2022:  |            | 2022-2023: |       | 2022-2023:  |            | 2022-2023: |       | 2023-2024:  |            | 2023-2024: |      |
|---|---------------------|-------------|------------|------------|------|-------------|------------|------------|-------|-------------|------------|------------|-------|-------------|------------|------------|------|
|   |                     | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind  |
|   | Klam Falls          | 2.65        | 1.64       | 0.02       | 0.02 | 2.70        | 1.67       | 0.02       | 2.73  | 1.69        | 0.02       | 2.73       | 1.69  | 0.02        | 2.73       | 1.69       | 0.02 |
|   | La Grande           | 1.28        | 0.69       | 0.07       | 0.07 | 1.29        | 0.69       | 0.07       | 1.30  | 0.69        | 0.07       | 1.30       | 0.69  | 0.07        | 1.30       | 0.69       | 0.07 |
|   | Medford GTN         | 7.52        | 3.93       | 0.02       | 0.02 | 7.68        | 3.97       | 0.02       | 7.82  | 3.99        | 0.02       | 7.82       | 3.99  | 0.02        | 7.82       | 3.99       | 0.02 |
|   | Medford NWP         | 3.38        | 1.77       | 0.01       | 0.01 | 3.45        | 1.78       | 0.01       | 3.51  | 1.79        | 0.01       | 3.51       | 1.79  | 0.01        | 3.51       | 1.79       | 0.01 |
|   | Roseburg            | 3.17        | 2.15       | 0.04       | 0.04 | 3.27        | 2.18       | 0.04       | 3.36  | 2.21        | 0.04       | 3.36       | 2.21  | 0.04        | 3.36       | 2.21       | 0.04 |
|   | OR Sub-Total        | 18.00       | 10.17      | 0.16       | 0.16 | 18.39       | 10.28      | 0.16       | 18.74 | 10.37       | 0.16       | 18.74      | 10.37 | 0.16        | 18.74      | 10.37      | 0.16 |
|   | Wa/Id Both          | 25.02       | 19.24      | 0.68       | 0.68 | 25.25       | 19.61      | 0.69       | 25.44 | 19.95       | 0.69       | 25.44      | 19.95 | 0.69        | 25.44      | 19.95      | 0.69 |
|   | Wa/Id GTN           | 3.49        | 2.66       | 0.09       | 0.09 | 3.52        | 2.71       | 0.10       | 3.55  | 2.75        | 0.10       | 3.55       | 2.75  | 0.10        | 3.55       | 2.75       | 0.10 |
|   | Wa/Id NWP           | 15.12       | 11.30      | 0.40       | 0.40 | 15.29       | 11.51      | 0.40       | 15.44 | 11.71       | 0.41       | 15.44      | 11.71 | 0.41        | 15.44      | 11.71      | 0.41 |
|   | Wa/Id Sub-Total     | 43.63       | 33.19      | 1.18       | 1.18 | 44.06       | 33.83      | 1.19       | 44.43 | 34.41       | 1.19       | 44.43      | 34.41 | 1.19        | 44.43      | 34.41      | 1.19 |
|   | Expected Case Total | 68.64       | 52.43      | 1.86       | 1.86 | 69.30       | 53.43      | 1.88       | 69.88 | 54.35       | 1.88       | 69.88      | 54.35 | 1.88        | 69.88      | 54.35      | 1.88 |

| High Growth & Low<br>Price | Area            | 2021-2022:  |            | 2021-2022: |      | 2021-2022:  |            | 2022-2023: |       | 2022-2023:  |            | 2022-2023: |       | 2023-2024:  |            | 2023-2024: |      |
|----------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|-------|-------------|------------|------------|-------|-------------|------------|------------|------|
|                            |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind  |
|                            | Klam Falls      | 2.96        | 1.86       | 0.02       | 0.02 | 3.03        | 1.90       | 0.02       | 3.10  | 1.94        | 0.02       | 3.10       | 1.94  | 0.02        | 3.10       | 1.94       | 0.02 |
|                            | La Grande       | 1.39        | 0.71       | 0.07       | 0.07 | 1.41        | 0.72       | 0.07       | 1.43  | 0.72        | 0.07       | 1.43       | 0.72  | 0.07        | 1.43       | 0.72       | 0.07 |
|                            | Medford GTN     | 8.74        | 4.28       | 0.02       | 0.02 | 8.99        | 4.34       | 0.02       | 9.23  | 4.38        | 0.02       | 9.23       | 4.38  | 0.02        | 9.23       | 4.38       | 0.02 |
|                            | Medford NWP     | 3.93        | 1.92       | 0.01       | 0.01 | 4.04        | 1.95       | 0.01       | 4.15  | 1.97        | 0.01       | 4.15       | 1.97  | 0.01        | 4.15       | 1.97       | 0.01 |
|                            | Roseburg        | 3.84        | 2.47       | 0.04       | 0.04 | 4.01        | 2.52       | 0.04       | 4.15  | 2.58        | 0.04       | 4.15       | 2.58  | 0.04        | 4.15       | 2.58       | 0.04 |
|                            | OR Sub-Total    | 20.86       | 11.25      | 0.17       | 0.17 | 21.48       | 11.42      | 0.17       | 22.05 | 11.58       | 0.17       | 22.05      | 11.58 | 0.17        | 22.05      | 11.58      | 0.17 |
|                            | Wa/Id Both      | 29.69       | 22.41      | 0.74       | 0.74 | 30.28       | 23.00      | 0.75       | 30.84 | 23.55       | 0.76       | 30.84      | 23.55 | 0.76        | 30.84      | 23.55      | 0.76 |
|                            | Wa/Id GTN       | 4.13        | 3.09       | 0.10       | 0.10 | 4.22        | 3.17       | 0.10       | 4.30  | 3.25        | 0.10       | 4.30       | 3.25  | 0.10        | 4.30       | 3.25       | 0.10 |
|                            | Wa/Id NWP       | 17.86       | 13.16      | 0.43       | 0.43 | 18.24       | 13.50      | 0.44       | 18.60 | 13.83       | 0.44       | 18.60      | 13.83 | 0.44        | 18.60      | 13.83      | 0.44 |
|                            | Wa/Id Sub-Total | 51.68       | 38.66      | 1.28       | 1.28 | 52.74       | 39.68      | 1.30       | 53.73 | 40.63       | 1.31       | 53.73      | 40.63 | 1.31        | 53.73      | 40.63      | 1.31 |
|                            | High Case Total | 81.37       | 61.07      | 2.02       | 2.02 | 83.02       | 62.68      | 2.05       | 84.57 | 64.19       | 2.06       | 84.57      | 64.19 | 2.06        | 84.57      | 64.19      | 2.06 |

| Low Growth & High<br>Price | Area            | 2021-2022:  |            | 2021-2022: |      | 2021-2022:  |            | 2022-2023: |       | 2022-2023:  |            | 2022-2023: |       | 2023-2024:  |            | 2023-2024: |      |
|----------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|-------|-------------|------------|------------|-------|-------------|------------|------------|------|
|                            |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind  |
|                            | Klam Falls      | 2.21        | 1.37       | 0.02       | 0.02 | 2.22        | 1.38       | 0.02       | 2.23  | 1.39        | 0.02       | 2.23       | 1.39  | 0.02        | 2.23       | 1.39       | 0.02 |
|                            | La Grande       | 1.11        | 0.62       | 0.07       | 0.07 | 1.11        | 0.62       | 0.07       | 1.11  | 0.61        | 0.07       | 1.11       | 0.61  | 0.07        | 1.11       | 0.61       | 0.07 |
|                            | Medford GTN     | 6.03        | 3.48       | 0.02       | 0.02 | 6.09        | 3.49       | 0.02       | 6.14  | 3.49        | 0.02       | 6.14       | 3.49  | 0.02        | 6.14       | 3.49       | 0.02 |
|                            | Medford NWP     | 2.71        | 1.56       | 0.01       | 0.01 | 2.74        | 1.57       | 0.01       | 2.76  | 1.57        | 0.01       | 2.76       | 1.57  | 0.01        | 2.76       | 1.57       | 0.01 |
|                            | Roseburg        | 2.41        | 1.81       | 0.04       | 0.04 | 2.45        | 1.82       | 0.04       | 2.49  | 1.83        | 0.04       | 2.49       | 1.83  | 0.04        | 2.49       | 1.83       | 0.04 |
|                            | OR Sub-Total    | 14.46       | 8.83       | 0.15       | 0.15 | 14.62       | 8.87       | 0.15       | 14.74 | 8.90        | 0.15       | 14.74      | 8.90  | 0.15        | 14.74      | 8.90       | 0.15 |
|                            | Wa/Id Both      | 20.07       | 16.13      | 0.64       | 0.64 | 19.94       | 16.28      | 0.65       | 19.80 | 16.42       | 0.65       | 19.80      | 16.42 | 0.65        | 19.80      | 16.42      | 0.65 |
|                            | Wa/Id GTN       | 2.81        | 2.23       | 0.09       | 0.09 | 2.79        | 2.25       | 0.09       | 2.78  | 2.27        | 0.09       | 2.78       | 2.27  | 0.09        | 2.78       | 2.27       | 0.09 |
|                            | Wa/Id NWP       | 12.22       | 9.47       | 0.38       | 0.38 | 12.18       | 9.56       | 0.38       | 12.12 | 9.64        | 0.38       | 12.12      | 9.64  | 0.38        | 12.12      | 9.64       | 0.38 |
|                            | Wa/Id Sub-Total | 35.10       | 27.83      | 1.11       | 1.11 | 34.92       | 28.10      | 1.11       | 34.70 | 28.33       | 1.11       | 34.70      | 28.33 | 1.11        | 34.70      | 28.33      | 1.11 |
|                            | Low Case Total  | 55.16       | 43.95      | 1.75       | 1.75 | 54.86       | 44.38      | 1.76       | 54.50 | 44.74       | 1.76       | 54.50      | 44.74 | 1.76        | 54.50      | 44.74      | 1.76 |



**Appendix 3.10 - B**  
**Annual Avg. Demand by Class (Mwth/d)**  
 (Net of DSM Savings)

| Updated Expected with Low Elasticity | Area                | 2024-2025:  |            | 2024-2025: |      | 2024-2025:  |            | 2025-2026: |       | 2025-2026:  |            | 2025-2026: |       | 2026-2027:  |            | 2026-2027: |      |
|--------------------------------------|---------------------|-------------|------------|------------|------|-------------|------------|------------|-------|-------------|------------|------------|-------|-------------|------------|------------|------|
|                                      |                     | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind  |
|                                      | Klam Falls          | 2.78        | 1.72       | 0.02       | 0.02 | 2.82        | 1.75       | 0.02       | 2.87  | 1.77        | 0.02       | 2.87       | 1.77  | 0.02        | 2.87       | 1.77       | 0.02 |
|                                      | La Grande           | 1.32        | 0.69       | 0.07       | 0.07 | 1.33        | 0.69       | 0.07       | 1.34  | 0.69        | 0.07       | 1.34       | 0.69  | 0.07        | 1.34       | 0.69       | 0.07 |
|                                      | Medford GTN         | 7.99        | 4.03       | 0.02       | 0.02 | 8.14        | 4.06       | 0.02       | 8.29  | 4.10        | 0.02       | 8.29       | 4.10  | 0.02        | 8.29       | 4.10       | 0.02 |
|                                      | Medford NWP         | 3.59        | 1.81       | 0.01       | 0.01 | 3.66        | 1.83       | 0.01       | 3.72  | 1.84        | 0.01       | 3.72       | 1.84  | 0.01        | 3.72       | 1.84       | 0.01 |
|                                      | Roseburg            | 3.46        | 2.24       | 0.04       | 0.04 | 3.54        | 2.28       | 0.04       | 3.61  | 2.30        | 0.04       | 3.61       | 2.30  | 0.04        | 3.61       | 2.30       | 0.04 |
|                                      | OR Sub-Total        | 19.14       | 10.50      | 0.16       | 0.16 | 19.49       | 10.60      | 0.16       | 19.83 | 10.71       | 0.16       | 19.83      | 10.71 | 0.16        | 19.83      | 10.71      | 0.16 |
|                                      | Wa/Id Both          | 25.73       | 20.35      | 0.70       | 0.70 | 26.00       | 20.76      | 0.70       | 26.23 | 21.13       | 0.71       | 26.23      | 21.13 | 0.71        | 26.23      | 21.13      | 0.71 |
|                                      | Wa/Id GTN           | 3.60        | 2.81       | 0.10       | 0.10 | 3.64        | 2.87       | 0.10       | 3.67  | 2.92        | 0.10       | 3.67       | 2.92  | 0.10        | 3.67       | 2.92       | 0.10 |
|                                      | Wa/Id NWP           | 15.63       | 11.95      | 0.41       | 0.41 | 15.82       | 12.19      | 0.41       | 15.99 | 12.41       | 0.42       | 15.99      | 12.41 | 0.42        | 15.99      | 12.41      | 0.42 |
|                                      | Wa/Id Sub-Total     | 44.95       | 35.11      | 1.20       | 1.20 | 45.46       | 35.82      | 1.21       | 45.89 | 36.46       | 1.23       | 45.89      | 36.46 | 1.23        | 45.89      | 36.46      | 1.23 |
|                                      | Expected Case Total | 70.68       | 55.47      | 1.90       | 1.90 | 71.45       | 56.57      | 1.92       | 72.12 | 57.59       | 1.94       | 72.12      | 57.59 | 1.94        | 72.12      | 57.59      | 1.94 |

| High Growth & Low Price | Area            | 2024-2025:  |            | 2024-2025: |      | 2024-2025:  |            | 2025-2026: |       | 2025-2026:  |            | 2025-2026: |       | 2026-2027:  |            | 2026-2027: |      |
|-------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|-------|-------------|------------|------------|-------|-------------|------------|------------|------|
|                         |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind  |
|                         | Klam Falls      | 3.17        | 1.98       | 0.02       | 0.02 | 3.24        | 2.02       | 0.02       | 3.31  | 2.06        | 0.02       | 3.31       | 2.06  | 0.02        | 3.31       | 2.06       | 0.02 |
|                         | La Grande       | 1.45        | 0.72       | 0.07       | 0.07 | 1.47        | 0.73       | 0.07       | 1.50  | 0.73        | 0.07       | 1.50       | 0.73  | 0.07        | 1.50       | 0.73       | 0.07 |
|                         | Medford GTN     | 9.49        | 4.44       | 0.02       | 0.02 | 9.73        | 4.50       | 0.02       | 9.97  | 4.56        | 0.02       | 9.97       | 4.56  | 0.02        | 9.97       | 4.56       | 0.02 |
|                         | Medford NWP     | 4.27        | 2.00       | 0.01       | 0.01 | 4.37        | 2.02       | 0.01       | 4.48  | 2.05        | 0.01       | 4.48       | 2.05  | 0.01        | 4.48       | 2.05       | 0.01 |
|                         | Roseburg        | 4.29        | 2.63       | 0.04       | 0.04 | 4.43        | 2.68       | 0.04       | 4.54  | 2.72        | 0.04       | 4.54       | 2.72  | 0.04        | 4.54       | 2.72       | 0.04 |
|                         | OR Sub-Total    | 22.68       | 11.77      | 0.17       | 0.17 | 23.24       | 11.95      | 0.17       | 23.79 | 12.12       | 0.17       | 23.79      | 12.12 | 0.17        | 23.79      | 12.12      | 0.17 |
|                         | Wa/Id Both      | 31.49       | 24.20      | 0.77       | 0.77 | 32.14       | 24.83      | 0.77       | 32.72 | 25.43       | 0.79       | 32.72      | 25.43 | 0.79        | 32.72      | 25.43      | 0.79 |
|                         | Wa/Id GTN       | 4.39        | 3.34       | 0.11       | 0.11 | 4.48        | 3.43       | 0.11       | 4.57  | 3.51        | 0.11       | 4.57       | 3.51  | 0.11        | 4.57       | 3.51       | 0.11 |
|                         | Wa/Id NWP       | 19.01       | 14.20      | 0.45       | 0.45 | 19.42       | 14.58      | 0.45       | 19.79 | 14.93       | 0.46       | 19.79      | 14.93 | 0.46        | 19.79      | 14.93      | 0.46 |
|                         | Wa/Id Sub-Total | 54.90       | 41.74      | 1.32       | 1.32 | 56.04       | 42.84      | 1.34       | 57.08 | 43.87       | 1.35       | 57.08      | 43.87 | 1.35        | 57.08      | 43.87      | 1.35 |
|                         | High Case Total | 86.39       | 65.93      | 2.09       | 2.09 | 88.17       | 67.67      | 2.11       | 89.80 | 69.30       | 2.14       | 89.80      | 69.30 | 2.14        | 89.80      | 69.30      | 2.14 |

| Low Growth & High Price | Area            | 2024-2025:  |            | 2024-2025: |      | 2024-2025:  |            | 2025-2026: |       | 2025-2026:  |            | 2025-2026: |       | 2026-2027:  |            | 2026-2027: |      |
|-------------------------|-----------------|-------------|------------|------------|------|-------------|------------|------------|-------|-------------|------------|------------|-------|-------------|------------|------------|------|
|                         |                 | Residential | Commercial | FirmSale   | Ind  | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind   | Residential | Commercial | FirmSale   | Ind  |
|                         | Klam Falls      | 2.25        | 1.41       | 0.02       | 0.02 | 2.27        | 1.42       | 0.02       | 2.28  | 1.43        | 0.02       | 2.28       | 1.43  | 0.02        | 2.28       | 1.43       | 0.02 |
|                         | La Grande       | 1.12        | 0.62       | 0.07       | 0.07 | 1.12        | 0.62       | 0.07       | 1.12  | 0.62        | 0.07       | 1.12       | 0.62  | 0.07        | 1.12       | 0.62       | 0.07 |
|                         | Medford GTN     | 6.21        | 3.51       | 0.02       | 0.02 | 6.27        | 3.52       | 0.02       | 6.33  | 3.54        | 0.02       | 6.33       | 3.54  | 0.02        | 6.33       | 3.54       | 0.02 |
|                         | Medford NWP     | 2.79        | 1.58       | 0.01       | 0.01 | 2.82        | 1.58       | 0.01       | 2.84  | 1.59        | 0.01       | 2.84       | 1.59  | 0.01        | 2.84       | 1.59       | 0.01 |
|                         | Roseburg        | 2.53        | 1.85       | 0.04       | 0.04 | 2.57        | 1.86       | 0.04       | 2.59  | 1.87        | 0.04       | 2.59       | 1.87  | 0.04        | 2.59       | 1.87       | 0.04 |
|                         | OR Sub-Total    | 14.91       | 8.95       | 0.15       | 0.15 | 15.04       | 9.00       | 0.15       | 15.17 | 9.04        | 0.15       | 15.17      | 9.04  | 0.15        | 15.17      | 9.04       | 0.15 |
|                         | Wa/Id Both      | 19.72       | 16.60      | 0.65       | 0.65 | 19.63       | 16.79      | 0.65       | 19.52 | 16.94       | 0.66       | 19.52      | 16.94 | 0.66        | 19.52      | 16.94      | 0.66 |
|                         | Wa/Id GTN       | 2.77        | 2.29       | 0.09       | 0.09 | 2.76        | 2.32       | 0.09       | 2.74  | 2.34        | 0.09       | 2.74       | 2.34  | 0.09        | 2.74       | 2.34       | 0.09 |
|                         | Wa/Id NWP       | 12.11       | 9.75       | 0.38       | 0.38 | 12.09       | 9.86       | 0.38       | 12.05 | 9.96        | 0.39       | 12.05      | 9.96  | 0.39        | 12.05      | 9.96       | 0.39 |
|                         | Wa/Id Sub-Total | 34.59       | 28.65      | 1.12       | 1.12 | 34.47       | 28.97      | 1.13       | 34.31 | 29.24       | 1.13       | 34.31      | 29.24 | 1.13        | 34.31      | 29.24      | 1.13 |
|                         | Low Case Total  | 54.31       | 45.25      | 1.77       | 1.77 | 54.10       | 45.75      | 1.78       | 53.83 | 46.19       | 1.79       | 53.83      | 46.19 | 1.79        | 53.83      | 46.19      | 1.79 |

**Appendix 3.10 - B**  
**Annual Avg. Demand by Class(Mdth/d)**  
 (Net of DSM Savings)

**Updated Expected  
 with Low Elasticity**

| Area                | 2027-2028:  |            | 2027-2028: Ind |              | 2028-2029:  |            | 2028-2029: Ind |              |
|---------------------|-------------|------------|----------------|--------------|-------------|------------|----------------|--------------|
|                     | Residential | Commercial | FirmSale       | Ind FirmSale | Residential | Commercial | FirmSale       | Ind FirmSale |
| Klam Falls          | 2.90        | 1.79       | 0.02           | 0.02         | 2.95        | 1.82       | 0.02           | 0.02         |
| La Grande           | 1.35        | 0.69       | 0.07           | 0.07         | 1.37        | 0.70       | 0.07           | 0.07         |
| Medford GTN         | 8.42        | 4.13       | 0.02           | 0.02         | 8.57        | 4.17       | 0.02           | 0.02         |
| Medford NWP         | 3.78        | 1.86       | 0.01           | 0.01         | 3.85        | 1.87       | 0.01           | 0.01         |
| Roseburg            | 3.68        | 2.33       | 0.04           | 0.04         | 3.77        | 2.36       | 0.04           | 0.04         |
| OR Sub-Total        | 20.14       | 10.80      | 0.16           | 0.16         | 20.50       | 10.92      | 0.16           | 0.16         |
| Wa/Id Both          | 26.50       | 21.47      | 0.72           | 0.72         | 26.88       | 21.89      | 0.72           | 0.72         |
| Wa/Id GTN           | 3.71        | 2.96       | 0.10           | 0.10         | 3.77        | 3.02       | 0.10           | 0.10         |
| Wa/Id NWP           | 16.17       | 12.61      | 0.42           | 0.42         | 16.42       | 12.86      | 0.42           | 0.42         |
| Wa/Id Sub-Total     | 46.38       | 37.05      | 1.23           | 1.23         | 47.06       | 37.77      | 1.25           | 1.25         |
| Expected Case Total | 72.88       | 58.52      | 1.95           | 1.95         | 73.95       | 59.66      | 1.97           | 1.97         |

**High Growth & Low  
 Price**

| Area            | 2027-2028:  |            | 2027-2028: Ind |              | 2028-2029:  |            | 2028-2029: Ind |              |
|-----------------|-------------|------------|----------------|--------------|-------------|------------|----------------|--------------|
|                 | Residential | Commercial | FirmSale       | Ind FirmSale | Residential | Commercial | FirmSale       | Ind FirmSale |
| Klam Falls      | 3.37        | 2.09       | 0.02           | 0.02         | 3.44        | 2.14       | 0.02           | 0.02         |
| La Grande       | 1.52        | 0.73       | 0.07           | 0.07         | 1.54        | 0.74       | 0.07           | 0.07         |
| Medford GTN     | 10.18       | 4.61       | 0.02           | 0.02         | 10.42       | 4.66       | 0.03           | 0.03         |
| Medford NWP     | 4.57        | 2.07       | 0.01           | 0.01         | 4.68        | 2.09       | 0.01           | 0.01         |
| Roseburg        | 4.66        | 2.77       | 0.04           | 0.04         | 4.79        | 2.83       | 0.04           | 0.04         |
| OR Sub-Total    | 24.30       | 12.27      | 0.17           | 0.17         | 24.86       | 12.46      | 0.17           | 0.17         |
| Wa/Id Both      | 33.33       | 25.99      | 0.79           | 0.79         | 34.08       | 26.64      | 0.80           | 0.80         |
| Wa/Id GTN       | 4.65        | 3.59       | 0.11           | 0.11         | 4.76        | 3.68       | 0.11           | 0.11         |
| Wa/Id NWP       | 20.17       | 15.26      | 0.47           | 0.47         | 20.63       | 15.64      | 0.47           | 0.47         |
| Wa/Id Sub-Total | 58.16       | 44.84      | 1.37           | 1.37         | 59.47       | 45.95      | 1.39           | 1.39         |
| High Case Total | 91.49       | 70.83      | 2.16           | 2.16         | 93.55       | 72.59      | 2.19           | 2.19         |

**Low Growth & High  
 Price**

| Area            | 2027-2028:  |            | 2027-2028: Ind |              | 2028-2029:  |            | 2028-2029: Ind |              |
|-----------------|-------------|------------|----------------|--------------|-------------|------------|----------------|--------------|
|                 | Residential | Commercial | FirmSale       | Ind FirmSale | Residential | Commercial | FirmSale       | Ind FirmSale |
| Klam Falls      | 2.29        | 1.44       | 0.02           | 0.02         | 2.31        | 1.45       | 0.02           | 0.02         |
| La Grande       | 1.13        | 0.62       | 0.07           | 0.07         | 1.13        | 0.62       | 0.07           | 0.07         |
| Medford GTN     | 6.38        | 3.55       | 0.02           | 0.02         | 6.43        | 3.56       | 0.02           | 0.02         |
| Medford NWP     | 2.86        | 1.59       | 0.01           | 0.01         | 2.89        | 1.60       | 0.01           | 0.01         |
| Roseburg        | 2.62        | 1.88       | 0.04           | 0.04         | 2.66        | 1.89       | 0.04           | 0.04         |
| OR Sub-Total    | 15.28       | 9.07       | 0.15           | 0.15         | 15.42       | 9.13       | 0.15           | 0.15         |
| Wa/Id Both      | 19.46       | 17.08      | 0.66           | 0.66         | 19.49       | 17.28      | 0.66           | 0.66         |
| Wa/Id GTN       | 2.74        | 2.36       | 0.09           | 0.09         | 2.74        | 2.38       | 0.09           | 0.09         |
| Wa/Id NWP       | 12.04       | 10.04      | 0.39           | 0.39         | 12.08       | 10.15      | 0.39           | 0.39         |
| Wa/Id Sub-Total | 34.24       | 29.47      | 1.14           | 1.14         | 34.31       | 29.81      | 1.14           | 1.14         |
| Low Case Total  | 53.70       | 46.55      | 1.80           | 1.80         | 53.79       | 47.09      | 1.81           | 1.81         |

**Appendix 3.10 - C**  
**Annual Demand by Class(Mdth/d)**  
 (Net of DSM Savings)

| Updated Expected with Low Elasticity |             | 2009-2010: |          | 2009-2010: Ind |            | 2010-2011: |             | 2010-2011: Ind |          | 2011-2012:  |            | 2011-2012: Ind |          |
|--------------------------------------|-------------|------------|----------|----------------|------------|------------|-------------|----------------|----------|-------------|------------|----------------|----------|
| Area                                 | Residential | Commercial | FirmSale | Residential    | Commercial | FirmSale   | Residential | Commercial     | FirmSale | Residential | Commercial | FirmSale       | FirmSale |
| Klam Falls                           | 639.01      | 507.40     | 6.42     | 833.19         | 518.41     | 6.42       | 846.13      | 536.23         | 6.44     | 846.13      | 536.23     | 6.44           | 6.44     |
| La Grande                            | 470.53      | 280.08     | 31.88    | 459.27         | 274.27     | 30.71      | 459.26      | 273.48         | 30.42    | 459.26      | 273.48     | 30.42          | 30.42    |
| Medford GTN                          | 2,223.95    | 1,395.83   | 6.03     | 2,201.04       | 1,388.19   | 5.99       | 2,235.29    | 1,392.31       | 5.97     | 2,235.29    | 1,392.31   | 5.97           | 5.97     |
| Medford NWP                          | 999.17      | 627.10     | 2.71     | 988.89         | 623.67     | 2.69       | 1,004.28    | 625.51         | 2.68     | 1,004.28    | 625.51     | 2.68           | 2.68     |
| Roseburg                             | 802.00      | 668.28     | 17.04    | 793.21         | 676.22     | 16.88      | 819.62      | 690.37         | 16.75    | 819.62      | 690.37     | 16.75          | 16.75    |
| OR Sub-Total                         | 5,334.65    | 3,478.70   | 64.09    | 5,275.60       | 3,480.75   | 62.89      | 5,364.58    | 3,517.89       | 62.27    | 5,364.58    | 3,517.89   | 62.27          | 62.27    |
| World Both                           | 9,171.63    | 5,805.07   | 222.44   | 8,979.46       | 5,843.56   | 225.40     | 8,924.85    | 5,931.05       | 227.82   | 8,924.85    | 5,931.05   | 227.82         | 227.82   |
| World GTN                            | 1,266.27    | 800.74     | 30.68    | 1,240.97       | 806.10     | 31.09      | 1,234.61    | 818.21         | 31.42    | 1,234.61    | 818.21     | 31.42          | 31.42    |
| World NWP                            | 5,390.48    | 3,403.48   | 130.39   | 5,291.73       | 3,426.56   | 132.13     | 5,273.14    | 3,478.35       | 133.55   | 5,273.14    | 3,478.35   | 133.55         | 133.55   |
| World Sub-Total                      | 15,828.39   | 10,009.29  | 383.51   | 15,512.15      | 10,076.22  | 388.63     | 15,432.60   | 10,227.61      | 392.79   | 15,432.60   | 10,227.61  | 392.79         | 392.79   |
| Expected Case Total                  | 21,163.04   | 13,487.99  | 447.60   | 20,787.75      | 13,556.97  | 451.32     | 20,797.17   | 13,745.51      | 455.06   | 20,797.17   | 13,745.51  | 455.06         | 455.06   |
| <b>High Growth &amp; Low Price</b>   |             |            |          |                |            |            |             |                |          |             |            |                |          |
| Area                                 | Residential | Commercial | FirmSale | Residential    | Commercial | FirmSale   | Residential | Commercial     | FirmSale | Residential | Commercial | FirmSale       | FirmSale |
| Klam Falls                           | 826.93      | 507.37     | 6.42     | 827.65         | 528.49     | 6.42       | 849.40      | 556.33         | 6.44     | 849.40      | 556.33     | 6.44           | 6.44     |
| La Grande                            | 462.65      | 276.18     | 31.88    | 453.87         | 272.22     | 30.76      | 457.06      | 272.96         | 30.48    | 457.06      | 272.96     | 30.48          | 30.48    |
| Medford GTN                          | 2,206.63    | 1,394.54   | 5.99     | 2,203.68       | 1,399.99   | 5.96       | 2,271.43    | 1,415.34       | 6.13     | 2,271.43    | 1,415.34   | 6.13           | 6.13     |
| Medford NWP                          | 991.39      | 626.53     | 2.69     | 990.07         | 628.97     | 2.68       | 1,020.52    | 635.86         | 2.75     | 1,020.52    | 635.86     | 2.75           | 2.75     |
| Roseburg                             | 798.22      | 677.19     | 17.04    | 795.83         | 696.62     | 16.89      | 840.60      | 721.71         | 16.77    | 840.60      | 721.71     | 16.77          | 16.77    |
| OR Sub-Total                         | 5,285.81    | 3,481.81   | 64.03    | 5,271.10       | 3,526.29   | 62.71      | 5,439.01    | 3,602.20       | 62.56    | 5,439.01    | 3,602.20   | 62.56          | 62.56    |
| World Both                           | 9,290.47    | 5,944.14   | 228.59   | 9,190.29       | 6,063.46   | 233.32     | 9,243.69    | 6,226.27       | 236.82   | 9,243.69    | 6,226.27   | 236.82         | 236.82   |
| World GTN                            | 1,282.66    | 819.93     | 31.53    | 1,270.05       | 836.43     | 32.18      | 1,278.58    | 858.93         | 32.66    | 1,278.58    | 858.93     | 32.66          | 32.66    |
| World NWP                            | 5,460.14    | 3,485.00   | 134.00   | 5,415.32       | 3,555.47   | 136.77     | 5,460.04    | 3,651.41       | 138.82   | 5,460.04    | 3,651.41   | 138.82         | 138.82   |
| World Sub-Total                      | 16,033.27   | 10,249.07  | 394.12   | 15,875.65      | 10,455.35  | 402.27     | 15,982.32   | 10,736.62      | 408.31   | 15,982.32   | 10,736.62  | 408.31         | 408.31   |
| High Case Total                      | 21,319.08   | 13,730.89  | 458.15   | 21,146.75      | 13,981.64  | 464.98     | 21,421.32   | 14,338.82      | 470.87   | 21,421.32   | 14,338.82  | 470.87         | 470.87   |
| <b>Low Growth &amp; High Price</b>   |             |            |          |                |            |            |             |                |          |             |            |                |          |
| Area                                 | Residential | Commercial | FirmSale | Residential    | Commercial | FirmSale   | Residential | Commercial     | FirmSale | Residential | Commercial | FirmSale       | FirmSale |
| Klam Falls                           | 829.60      | 501.10     | 6.42     | 830.30         | 508.43     | 6.42       | 806.04      | 501.96         | 6.44     | 806.04      | 501.96     | 6.44           | 6.44     |
| La Grande                            | 466.13      | 275.81     | 31.88    | 459.54         | 272.34     | 31.11      | 441.59      | 261.40         | 29.84    | 441.59      | 261.40     | 29.84          | 29.84    |
| Medford GTN                          | 2,207.98    | 1,387.56   | 6.03     | 2,199.80       | 1,384.81   | 6.03       | 2,128.52    | 1,340.38       | 5.92     | 2,128.52    | 1,340.38   | 5.92           | 5.92     |
| Medford NWP                          | 992.00      | 623.39     | 2.71     | 988.33         | 622.15     | 2.71       | 956.31      | 602.18         | 2.66     | 956.31      | 602.18     | 2.66           | 2.66     |
| Roseburg                             | 797.68      | 666.82     | 17.04    | 794.01         | 671.43     | 17.01      | 777.54      | 657.87         | 16.57    | 777.54      | 657.87     | 16.57          | 16.57    |
| OR Sub-Total                         | 5,293.39    | 3,454.68   | 64.09    | 5,271.97       | 3,459.16   | 63.28      | 5,110.00    | 3,363.78       | 61.43    | 5,110.00    | 3,363.78   | 61.43          | 61.43    |
| World Both                           | 9,183.80    | 5,804.42   | 223.77   | 9,046.88       | 5,848.87   | 225.38     | 8,571.30    | 5,681.25       | 225.83   | 8,571.30    | 5,681.25   | 225.83         | 225.83   |
| World GTN                            | 1,267.95    | 800.66     | 30.86    | 1,250.27       | 806.83     | 31.09      | 1,185.84    | 783.76         | 31.15    | 1,185.84    | 783.76     | 31.15          | 31.15    |
| World NWP                            | 5,397.62    | 3,403.11   | 131.18   | 5,331.25       | 3,429.67   | 132.12     | 5,065.88    | 3,331.91       | 132.38   | 5,065.88    | 3,331.91   | 132.38         | 132.38   |
| World Sub-Total                      | 15,849.36   | 10,008.18  | 385.81   | 15,628.40      | 10,085.38  | 388.59     | 14,823.03   | 9,796.92       | 389.36   | 14,823.03   | 9,796.92   | 389.36         | 389.36   |
| Low Case Total                       | 21,142.76   | 13,462.86  | 449.90   | 20,900.38      | 13,544.53  | 451.87     | 19,933.03   | 13,160.70      | 450.80   | 19,933.03   | 13,160.70  | 450.80         | 450.80   |

**Appendix 3.10 - C**  
**Annual Demand by Class (Width)**  
 (Net of DSM Savings)

| Area  | 2012-2013:  |            | 2012-2013: |             | 2012-2013: |           | 2013-2014:  |            | 2013-2014: |             | 2013-2014: |           | 2014-2015:  |            | 2014-2015: |           |
|---|-------------|------------|------------|-------------|------------|-----------|-------------|------------|------------|-------------|------------|-----------|-------------|------------|------------|-----------|
|   | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale  | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale  | Residential | Commercial | FirmSale   | FirmSale  |
| <b>Updated Expected with Low Elasticity</b> |             |            |            |             |            |           |             |            |            |             |            |           |             |            |            |           |
| Klam Falls                                  | 860.15      | 546.97     | 6.42       | 870.95      | 870.95     | 552.55    | 6.42        | 885.02     | 885.02     | 559.43      | 6.42       | 895.09    | 895.09      | 564.56     | 6.42       | 904.16    |
| La Grande                                   | 459.60      | 271.96     | 29.88      | 460.32      | 460.32     | 269.63    | 29.70       | 461.04     | 461.04     | 266.45      | 29.13      | 462.76    | 462.76      | 263.27     | 28.46      | 464.48    |
| Medford GTN                                 | 2,288.32    | 1,397.75   | 5.91       | 2,348.33    | 2,348.33   | 1,405.50  | 5.91        | 2,409.42   | 2,409.42   | 1,412.18    | 5.89       | 2,469.51  | 2,469.51    | 1,424.95   | 5.87       | 2,529.60  |
| Medford NWP                                 | 1,028.11    | 627.95     | 2.66       | 1,055.08    | 1,055.08   | 631.42    | 2.65        | 1,082.53   | 1,082.53   | 634.42      | 2.65       | 1,109.04  | 1,109.04    | 637.42     | 2.65       | 1,135.55  |
| Roseburg                                    | 854.84      | 701.39     | 16.60      | 891.07      | 891.07     | 712.84    | 16.52       | 927.64     | 927.64     | 727.25      | 16.43      | 963.43    | 963.43      | 731.84     | 16.34      | 999.22    |
| OR Sub-Total                                | 5,491.02    | 3,546.04   | 61.48      | 5,625.75    | 5,625.75   | 3,571.95  | 61.19       | 5,764.82   | 5,764.82   | 3,599.72    | 60.52      | 5,903.89  | 5,903.89    | 3,627.61   | 60.44      | 6,042.96  |
| Wald Both                                   | 8,919.73    | 6,032.46   | 228.89     | 8,957.04    | 8,957.04   | 6,155.38  | 231.33      | 9,003.54   | 9,003.54   | 6,283.42    | 233.96     | 9,049.00  | 9,049.00    | 6,417.36   | 236.58     | 9,094.46  |
| Wald GTN                                    | 1,235.05    | 832.24     | 31.57      | 1,241.35    | 1,241.35   | 849.24    | 31.91       | 1,248.92   | 1,248.92   | 866.95      | 32.27      | 1,256.50  | 1,256.50    | 884.62     | 32.63      | 1,264.08  |
| Wald NWP                                    | 5,283.41    | 3,538.29   | 134.17     | 5,318.55    | 5,318.55   | 3,610.84  | 135.60      | 5,353.67   | 5,353.67   | 3,688.39    | 137.15     | 5,388.70  | 5,388.70    | 3,765.91   | 138.71     | 5,423.73  |
| Wald Sub-Total                              | 15,438.19   | 10,402.99  | 394.63     | 15,516.94   | 15,516.94  | 10,615.47 | 398.84      | 15,611.55  | 15,611.55  | 10,836.76   | 403.38     | 15,706.62 | 15,706.62   | 11,050.28  | 406.04     | 15,801.69 |
| Expected Case Total                         | 20,929.22   | 13,949.03  | 456.11     | 21,142.70   | 21,142.70  | 14,187.41 | 460.03      | 21,376.37  | 21,376.37  | 14,436.48   | 463.89     | 21,609.96 | 21,609.96   | 14,686.76  | 466.75     | 21,843.55 |
| <b>High Growth &amp; Low Price</b>          |             |            |            |             |            |           |             |            |            |             |            |           |             |            |            |           |
| Klam Falls                                  | 875.05      | 575.13     | 6.42       | 896.03      | 896.03     | 586.20    | 6.42        | 919.41     | 919.41     | 597.94      | 6.42       | 942.79    | 942.79      | 609.72     | 6.42       | 966.17    |
| La Grande                                   | 461.12      | 272.81     | 29.93      | 465.48      | 465.48     | 271.38    | 29.75       | 469.84     | 469.84     | 268.91      | 29.19      | 474.20    | 474.20      | 266.44     | 28.63      | 478.56    |
| Medford GTN                                 | 2,363.03    | 1,430.93   | 6.47       | 2,462.72    | 2,462.72   | 1,448.30  | 6.46        | 2,565.08   | 2,565.08   | 1,464.44    | 6.75       | 2,669.73  | 2,669.73    | 1,480.58   | 6.75       | 2,774.38  |
| Medford NWP                                 | 1,061.68    | 642.86     | 2.91       | 1,106.47    | 1,106.47   | 650.66    | 2.90        | 1,152.47   | 1,152.47   | 657.90      | 3.03       | 1,198.47  | 1,198.47    | 665.14     | 3.03       | 1,244.47  |
| Roseburg                                    | 898.13      | 742.15     | 16.62      | 956.31      | 956.31     | 762.49    | 16.53       | 1,014.58   | 1,014.58   | 787.00      | 16.44      | 1,072.76  | 1,072.76    | 802.49     | 16.35      | 1,130.94  |
| OR Sub-Total                                | 5,659.01    | 3,663.88   | 62.35      | 5,887.00    | 5,887.00   | 3,719.03  | 62.06       | 6,120.43   | 6,120.43   | 3,776.20    | 61.83      | 6,352.86  | 6,352.86    | 3,833.07   | 61.64      | 6,586.29  |
| Wald Both                                   | 9,358.48    | 6,404.22   | 238.76     | 9,518.90    | 9,518.90   | 6,604.19  | 242.70      | 9,688.99   | 9,688.99   | 6,809.27    | 246.83     | 9,868.88  | 9,868.88    | 7,018.16   | 250.87     | 10,048.77 |
| Wald GTN                                    | 1,295.57    | 883.52     | 32.93      | 1,318.85    | 1,318.85   | 911.14    | 33.48       | 1,343.47   | 1,343.47   | 939.48      | 34.05      | 1,368.09  | 1,368.09    | 967.53     | 34.60      | 1,392.71  |
| Wald NWP                                    | 5,540.61    | 3,756.22   | 139.96     | 5,647.92    | 5,647.92   | 3,873.93  | 142.27      | 5,760.90   | 5,760.90   | 3,994.65    | 144.69     | 5,873.87  | 5,873.87    | 4,107.64   | 147.15     | 5,986.78  |
| Wald Sub-Total                              | 16,194.66   | 11,043.96  | 411.66     | 16,485.68   | 16,485.68  | 11,389.26 | 418.45      | 16,793.36  | 16,793.36  | 11,743.40   | 425.57     | 17,101.82 | 17,101.82   | 12,052.97  | 432.68     | 17,410.33 |
| High Case Total                             | 21,853.67   | 14,707.84  | 474.01     | 22,372.68   | 22,372.68  | 15,108.29 | 480.52      | 22,913.79  | 22,913.79  | 15,519.60   | 487.39     | 23,454.80 | 23,454.80   | 15,936.64  | 494.32     | 24,000.00 |
| <b>Low Growth &amp; High Price</b>          |             |            |            |             |            |           |             |            |            |             |            |           |             |            |            |           |
| Klam Falls                                  | 777.02      | 488.89     | 6.42       | 773.37      | 773.37     | 486.97    | 6.42        | 777.28     | 777.28     | 488.73      | 6.42       | 781.13    | 781.13      | 490.49     | 6.42       | 784.94    |
| La Grande                                   | 422.34      | 249.14     | 28.27      | 417.57      | 417.57     | 244.97    | 28.10       | 412.70     | 412.70     | 241.44      | 27.56      | 407.83    | 407.83      | 237.91     | 27.03      | 402.88    |
| Medford GTN                                 | 2,063.11    | 1,295.27   | 5.78       | 2,071.13    | 2,071.13   | 1,288.19  | 5.74        | 2,089.07   | 2,089.07   | 1,285.56    | 5.72       | 2,106.91  | 2,106.91    | 1,282.93   | 5.72       | 2,124.75  |
| Medford NWP                                 | 926.93      | 581.91     | 2.60       | 930.54      | 930.54     | 578.72    | 2.58        | 938.60     | 938.60     | 577.53      | 2.57       | 946.67    | 946.67      | 576.34     | 2.57       | 954.74    |
| Roseburg                                    | 762.84      | 641.02     | 16.10      | 772.90      | 772.90     | 641.40    | 16.01       | 786.74     | 786.74     | 645.80      | 15.92      | 800.58    | 800.58      | 650.20     | 15.83      | 814.42    |
| OR Sub-Total                                | 4,952.24    | 3,256.22   | 59.16      | 4,965.51    | 4,965.51   | 3,240.25  | 58.84       | 5,005.86   | 5,005.86   | 3,239.06    | 58.22      | 5,046.21  | 5,046.21    | 3,238.25   | 58.22      | 5,086.56  |
| Wald Both                                   | 8,102.51    | 5,508.10   | 225.02     | 7,973.03    | 7,973.03   | 5,530.72  | 226.29      | 7,894.21   | 7,894.21   | 5,582.25    | 227.33     | 7,814.70  | 7,814.70    | 5,632.78   | 228.37     | 7,735.79  |
| Wald GTN                                    | 1,122.33    | 759.92     | 31.04      | 1,105.63    | 1,105.63   | 763.08    | 31.21       | 1,095.91   | 1,095.91   | 770.23      | 31.36      | 1,086.19  | 1,086.19    | 775.36     | 31.51      | 1,076.48  |
| Wald NWP                                    | 4,804.35    | 3,230.90   | 131.91     | 4,741.72    | 4,741.72   | 3,244.66  | 132.65      | 4,708.80   | 4,708.80   | 3,275.36    | 133.27     | 4,676.42  | 4,676.42    | 3,302.63   | 134.03     | 4,644.19  |
| Wald Sub-Total                              | 14,029.19   | 9,498.91   | 387.97     | 13,820.38   | 13,820.38  | 9,538.46  | 390.16      | 13,698.92  | 13,698.92  | 9,627.84    | 391.96     | 13,577.41 | 13,577.41   | 9,657.36   | 393.96     | 13,455.90 |
| Low Case Total                              | 18,981.43   | 12,755.14  | 447.13     | 18,785.89   | 18,785.89  | 12,778.71 | 449.00      | 18,704.78  | 18,704.78  | 12,866.91   | 450.17     | 18,623.67 | 18,623.67   | 12,958.08  | 451.32     | 18,542.56 |

**Appendix 3.10 - C**  
**Annual Demand by Class (width)**  
 (Net of DSM Savings)

| Area  | 2015-2016:  |            | 2015-2016: |           | 2016-2017:  |            | 2016-2017: |           | 2017-2018:  |            | 2017-2018: |        |
|---|-------------|------------|------------|-----------|-------------|------------|------------|-----------|-------------|------------|------------|--------|
|   | Residential | Commercial | FirmSale   | Ind       | Residential | Commercial | FirmSale   | Ind       | Residential | Commercial | FirmSale   | Ind    |
| <b>Updated Expected with Low Elasticity</b> |             |            |            |           |             |            |            |           |             |            |            |        |
| Klam Falls                                  | 886.14      | 560.09     | 6.44       | 898.98    | 566.17      | 6.42       | 912.13     | 572.59    | 6.42        | 572.59     | 6.42       | 6.42   |
| La Grande                                   | 455.10      | 260.47     | 28.38      | 454.97    | 257.44      | 28.16      | 454.75     | 254.42    | 28.16       | 254.42     | 27.65      | 27.65  |
| Medford GTN                                 | 2,435.10    | 1,401.42   | 5.85       | 2,490.16  | 1,404.47    | 5.81       | 2,538.96   | 1,407.26  | 5.78        | 1,407.26   | 5.78       | 5.78   |
| Medford NWP                                 | 1,094.07    | 629.58     | 2.63       | 1,118.82  | 630.95      | 2.61       | 1,140.75   | 632.19    | 2.60        | 632.19     | 2.60       | 2.60   |
| Roseburg                                    | 952.10      | 732.77     | 16.25      | 985.77    | 742.86      | 16.19      | 1,017.57   | 749.81    | 16.06       | 749.81     | 16.06      | 16.06  |
| OR Sub-Total                                | 5,822.51    | 3,584.33   | 59.54      | 5,948.70  | 3,601.88    | 59.19      | 6,064.16   | 3,616.29  | 58.52       | 3,616.29   | 58.52      | 58.52  |
| Wald Both                                   | 8,865.92    | 6,301.18   | 236.66     | 8,865.11  | 6,394.75    | 237.84     | 8,889.06   | 6,506.32  | 240.24      | 6,506.32   | 240.24     | 240.24 |
| Wald GTN                                    | 1,231.04    | 869.44     | 32.64      | 1,232.01  | 882.38      | 32.81      | 1,236.40   | 897.81    | 33.14       | 897.81     | 33.14      | 33.14  |
| Wald NWP                                    | 5,291.05    | 3,697.27   | 138.73     | 5,303.05  | 3,752.59    | 139.42     | 5,329.53   | 3,818.47  | 140.83      | 3,818.47   | 140.83     | 140.83 |
| Wald Sub-Total                              | 15,388.01   | 10,867.89  | 408.03     | 15,400.18 | 11,029.73   | 410.07     | 15,454.99  | 11,222.60 | 414.20      | 11,222.60  | 414.20     | 414.20 |
| Expected Case Total                         | 21,210.52   | 14,452.22  | 467.57     | 21,348.88 | 14,631.60   | 469.26     | 21,519.14  | 14,838.88 | 472.72      | 14,838.88  | 472.72     | 472.72 |
|   |             |            |            |           |             |            |            |           |             |            |            |        |
| <b>High Growth &amp; Low Price</b>          |             |            |            |           |             |            |            |           |             |            |            |        |
| Klam Falls                                  | 943.17      | 610.42     | 6.44       | 965.45    | 621.34      | 6.42       | 987.99     | 632.72    | 6.42        | 632.72     | 6.42       | 6.42   |
| La Grande                                   | 473.71      | 267.24     | 28.83      | 476.95    | 264.86      | 28.60      | 479.97     | 262.39    | 28.08       | 262.39     | 28.08      | 28.08  |
| Medford GTN                                 | 2,666.98    | 1,479.20   | 7.02       | 2,761.83  | 1,490.53    | 6.97       | 2,847.35   | 1,501.27  | 7.27        | 1,501.27   | 7.27       | 7.27   |
| Medford NWP                                 | 1,198.25    | 664.52     | 3.15       | 1,240.87  | 669.61      | 3.13       | 1,279.30   | 674.43    | 3.27        | 674.43     | 3.27       | 3.27   |
| Roseburg                                    | 1,073.36    | 809.83     | 16.39      | 1,128.43  | 828.52      | 16.33      | 1,180.96   | 842.51    | 16.20       | 842.51     | 16.20      | 16.20  |
| OR Sub-Total                                | 6,355.47    | 3,831.21   | 61.82      | 6,573.52  | 3,874.85    | 61.46      | 6,775.57   | 3,913.32  | 61.25       | 3,913.32   | 61.25      | 61.25  |
| Wald Both                                   | 9,819.49    | 6,987.82   | 251.22     | 9,937.76  | 7,155.26    | 253.41     | 10,083.21  | 7,343.40  | 257.09      | 7,343.40   | 257.09     | 257.09 |
| Wald GTN                                    | 1,362.57    | 964.15     | 34.65      | 1,379.96  | 987.28      | 34.95      | 1,401.11   | 1,013.27  | 35.46       | 1,013.27   | 35.46      | 35.46  |
| Wald NWP                                    | 5,850.04    | 4,099.79   | 147.26     | 5,931.85  | 4,198.41    | 148.55     | 6,029.55   | 4,309.17  | 150.71      | 4,309.17   | 150.71     | 150.71 |
| Wald Sub-Total                              | 17,032.10   | 12,051.76  | 433.13     | 17,249.57 | 12,340.95   | 436.92     | 17,513.86  | 12,665.84 | 443.25      | 12,665.84  | 443.25     | 443.25 |
| High Case Total                             | 23,387.57   | 15,882.97  | 494.95     | 23,823.09 | 16,215.81   | 498.38     | 24,289.44  | 16,579.16 | 504.50      | 16,579.16  | 504.50     | 504.50 |
|   |             |            |            |           |             |            |            |           |             |            |            |        |
| <b>Low Growth &amp; High Price</b>          |             |            |            |           |             |            |            |           |             |            |            |        |
| Klam Falls                                  | 781.44      | 490.88     | 6.44       | 784.41    | 492.02      | 6.42       | 787.83     | 493.38    | 6.42        | 493.38     | 6.42       | 6.42   |
| La Grande                                   | 412.06      | 238.66     | 27.25      | 408.73    | 235.22      | 27.04      | 405.45     | 231.79    | 26.56       | 231.79     | 26.56      | 26.56  |
| Medford GTN                                 | 2,106.31    | 1,282.46   | 5.72       | 2,121.24  | 1,277.48    | 5.68       | 2,133.25   | 1,272.62  | 5.66        | 1,272.62   | 5.66       | 5.66   |
| Medford NWP                                 | 946.36      | 576.13     | 2.57       | 953.07    | 573.89      | 2.55       | 958.47     | 571.71    | 2.54        | 571.71     | 2.54       | 2.54   |
| Roseburg                                    | 801.30      | 650.15     | 15.87      | 813.48    | 651.97      | 15.82      | 824.49     | 652.25    | 15.70       | 652.25     | 15.70      | 15.70  |
| OR Sub-Total                                | 5,047.47    | 3,238.28   | 57.85      | 5,080.92  | 3,230.58    | 57.52      | 5,109.50   | 3,221.75  | 56.88       | 3,221.75   | 56.88      | 56.88  |
| Wald Both                                   | 7,785.80    | 5,613.23   | 229.22     | 7,670.51  | 5,636.80    | 229.43     | 7,577.46   | 5,675.64  | 230.44      | 5,675.64   | 230.44     | 230.44 |
| Wald GTN                                    | 1,082.06    | 774.55     | 31.62      | 1,067.24  | 777.84      | 31.65      | 1,055.49   | 783.24    | 31.78       | 783.24     | 31.78      | 31.78  |
| Wald NWP                                    | 4,657.88    | 3,294.00   | 134.37     | 4,602.77  | 3,308.28    | 134.50     | 4,560.66   | 3,331.51  | 135.08      | 3,331.51   | 135.08     | 135.08 |
| Wald Sub-Total                              | 13,525.73   | 9,681.78   | 395.20     | 13,340.51 | 9,722.91    | 395.58     | 13,193.61  | 9,790.39  | 397.30      | 9,790.39   | 397.30     | 397.30 |
| Low Case Total                              | 18,573.20   | 12,920.06  | 453.05     | 18,421.44 | 12,953.49   | 453.09     | 18,303.10  | 13,012.14 | 454.18      | 13,012.14  | 454.18     | 454.18 |

**Appendix 3.10 - C**  
**Annual Demand by Class (Width)**  
 (Net of DSM Savings)

| Area  | 2018-2019:  |            | 2018-2019: |           | 2018-2019:  |            | 2019-2020: |           | 2019-2020:  |            | 2020-2021: |        | 2020-2021:  |            |          |     |
|---|-------------|------------|------------|-----------|-------------|------------|------------|-----------|-------------|------------|------------|--------|-------------|------------|----------|-----|
|   | Residential | Commercial | FirmSale   | Ind       | Residential | Commercial | FirmSale   | Ind       | Residential | Commercial | FirmSale   | Ind    | Residential | Commercial | FirmSale | Ind |
| <b>Updated Expected with Low Elasticity</b> |             |            |            |           |             |            |            |           |             |            |            |        |             |            |          |     |
| Klam Falls                                  | 924.10      | 578.46     | 6.42       | 938.78    | 586.01      | 6.44       | 952.82     | 592.67    | 6.42        | 962.18     | 250.16     | 26.94  | 462.18      | 250.16     | 26.94    |     |
| La Grande                                   | 454.58      | 251.44     | 27.12      | 458.25    | 250.72      | 27.13      | 462.18     | 250.72    | 27.13       | 462.18     | 1,427.48   | 5.74   | 2,692.74    | 1,427.48   | 5.74     |     |
| Medford GTN                                 | 2,579.60    | 1,407.76   | 5.77       | 2,637.32  | 1,418.88    | 5.76       | 2,692.74   | 1,427.48  | 5.74        | 2,692.74   | 641.26     | 2.58   | 1,209.85    | 641.26     | 2.58     |     |
| Medford NWP                                 | 1,159.01    | 632.41     | 2.59       | 1,184.95  | 637.40      | 2.59       | 1,209.85   | 641.26    | 2.58        | 1,209.85   | 774.30     | 15.86  | 1,121.17    | 774.30     | 15.86    |     |
| Roseburg                                    | 1,050.63    | 756.87     | 15.97      | 1,085.94  | 765.94      | 15.93      | 1,121.17   | 774.30    | 15.86       | 1,121.17   | 3,685.88   | 57.53  | 6,438.77    | 3,685.88   | 57.53    |     |
| OR Sub-Total                                | 6,167.92    | 3,626.95   | 57.86      | 6,305.24  | 3,658.96    | 57.85      | 6,438.77   | 3,685.88  | 57.53       | 6,438.77   | 6,890.56   | 247.17 | 9,053.86    | 6,890.56   | 247.17   |     |
| Wald Both                                   | 8,923.16    | 6,624.82   | 243.55     | 8,984.21  | 6,762.06    | 245.48     | 9,053.86   | 6,890.56  | 247.17      | 9,053.86   | 950.94     | 34.09  | 1,262.32    | 950.94     | 34.09    |     |
| Wald GTN                                    | 1,242.19    | 914.20     | 33.59      | 1,251.72  | 933.17      | 33.86      | 1,262.32   | 950.94    | 34.09       | 1,262.32   | 4,045.13   | 144.89 | 5,462.87    | 4,045.13   | 144.89   |     |
| Wald NWP                                    | 5,362.05    | 3,888.40   | 142.77     | 5,410.56  | 3,969.34    | 143.90     | 5,462.87   | 4,045.13  | 144.89      | 5,462.87   | 11,866.63  | 426.16 | 15,779.05   | 11,866.63  | 426.16   |     |
| Wald Sub-Total                              | 15,527.39   | 11,427.42  | 419.92     | 15,646.49 | 11,664.58   | 423.24     | 15,779.05  | 11,866.63 | 426.16      | 15,779.05  | 15,572.50  | 483.69 | 22,217.82   | 15,572.50  | 483.69   |     |
| Expected Case Total                         | 21,695.31   | 15,054.37  | 477.78     | 21,951.73 | 15,323.53   | 481.09     | 22,217.82  | 15,866.63 | 426.16      | 22,217.82  | 31,439.13  | 910.85 | 41,794.65   | 31,439.13  | 910.85   |     |
| <b>High Growth &amp; Low Price</b>          |             |            |            |           |             |            |            |           |             |            |            |        |             |            |          |     |
| Klam Falls                                  | 1,009.17    | 643.40     | 6.42       | 1,033.29  | 655.97      | 6.44       | 1,056.73   | 667.53    | 6.42        | 1,062.18   | 260.02     | 27.35  | 1,056.73    | 260.02     | 27.35    |     |
| La Grande                                   | 482.98      | 260.03     | 27.54      | 490.04    | 259.92      | 27.55      | 497.37     | 260.02    | 27.35       | 497.37     | 1,545.87   | 7.96   | 3,104.06    | 1,545.87   | 7.96     |     |
| Medford GTN                                 | 2,921.39    | 1,509.09   | 7.49       | 3,014.06  | 1,528.88    | 7.60       | 3,104.06   | 1,545.87  | 7.96        | 3,104.06   | 694.45     | 3.58   | 1,394.65    | 694.45     | 3.58     |     |
| Medford NWP                                 | 1,312.57    | 677.94     | 3.37       | 1,354.20  | 686.83      | 3.42       | 1,394.65   | 694.45    | 3.58        | 1,394.65   | 887.02     | 16.00  | 1,347.01    | 887.02     | 16.00    |     |
| Roseburg                                    | 1,234.76    | 856.13     | 16.10      | 1,290.96  | 871.97      | 16.06      | 1,347.01   | 887.02    | 16.00       | 1,347.01   | 4,054.89   | 61.30  | 7,399.82    | 4,054.89   | 61.30    |     |
| OR Sub-Total                                | 6,960.87    | 3,946.59   | 60.92      | 7,182.55  | 4,003.58    | 61.06      | 7,399.82   | 4,054.89  | 61.30       | 7,399.82   | 7,967.57   | 267.90 | 10,627.55   | 7,967.57   | 267.90   |     |
| Wald Both                                   | 10,239.78   | 7,539.50   | 262.20     | 10,428.84 | 7,758.21    | 265.15     | 10,627.55  | 7,967.57  | 267.90      | 10,627.55  | 1,099.49   | 36.95  | 1,479.38    | 1,099.49   | 36.95    |     |
| Wald GTN                                    | 1,423.79    | 1,040.36   | 36.17      | 1,450.98  | 1,070.57    | 36.57      | 1,479.38   | 1,099.49  | 36.95       | 1,479.38   | 4,676.48   | 157.05 | 6,385.38    | 4,676.48   | 157.05   |     |
| Wald NWP                                    | 6,133.86    | 4,424.60   | 153.71     | 6,257.12  | 4,553.29    | 155.43     | 6,385.38   | 4,676.48  | 157.05      | 6,385.38   | 13,743.53  | 461.90 | 18,492.31   | 13,743.53  | 461.90   |     |
| Wald Sub-Total                              | 17,797.44   | 13,004.46  | 452.07     | 18,137.24 | 13,382.07   | 457.15     | 18,492.31  | 13,743.53 | 461.90      | 18,492.31  | 17,798.42  | 523.21 | 25,892.13   | 17,798.42  | 523.21   |     |
| High Case Total                             | 24,758.30   | 16,951.05  | 512.99     | 25,319.79 | 17,385.65   | 518.21     | 25,892.13  | 17,798.42 | 523.21      | 25,892.13  | 31,439.13  | 910.85 | 41,794.65   | 31,439.13  | 910.85   |     |
| <b>Low Growth &amp; High Price</b>          |             |            |            |           |             |            |            |           |             |            |            |        |             |            |          |     |
| Klam Falls                                  | 790.24      | 494.34     | 6.42       | 795.07    | 496.79      | 6.44       | 799.29     | 498.46    | 6.42        | 799.29     | 225.89     | 25.89  | 402.96      | 225.89     | 25.89    |     |
| La Grande                                   | 402.29      | 228.45     | 26.06      | 402.54    | 227.13      | 26.07      | 402.96     | 225.89    | 25.89       | 402.96     | 1,268.79   | 5.61   | 2,182.72    | 1,268.79   | 5.61     |     |
| Medford GTN                                 | 2,140.42    | 1,266.06   | 5.64       | 2,162.54  | 1,268.56    | 5.64       | 2,182.72   | 1,268.79  | 5.61        | 2,182.72   | 569.96     | 2.52   | 980.71      | 569.96     | 2.52     |     |
| Medford NWP                                 | 961.70      | 568.75     | 2.53       | 971.64    | 569.87      | 2.53       | 980.71     | 569.96    | 2.52        | 980.71     | 657.36     | 15.51  | 865.17      | 657.36     | 15.51    |     |
| Roseburg                                    | 836.74      | 652.94     | 15.61      | 850.97    | 655.52      | 15.57      | 865.17     | 657.36    | 15.51       | 865.17     | 5,230.85   | 55.96  | 9,230.85    | 5,230.85   | 55.96    |     |
| OR Sub-Total                                | 5,131.39    | 3,210.53   | 56.26      | 5,182.76  | 3,217.87    | 56.25      | 5,230.85   | 3,220.45  | 55.96       | 5,230.85   | 5,631.44   | 233.78 | 7,374.93    | 5,631.44   | 233.78   |     |
| Wald Both                                   | 7,493.10    | 5,720.23   | 232.05     | 7,430.45  | 5,780.09    | 233.39     | 7,374.93   | 5,631.44  | 233.78      | 7,374.93   | 1,030.75   | 32.25  | 1,030.75    | 1,030.75   | 32.25    |     |
| Wald GTN                                    | 1,044.94    | 789.43     | 32.01      | 1,037.41  | 797.73      | 32.19      | 1,030.75   | 789.43    | 32.25       | 1,030.75   | 3,424.27   | 137.05 | 4,478.67    | 3,424.27   | 137.05   |     |
| Wald NWP                                    | 4,523.74    | 3,358.13   | 136.03     | 4,499.74  | 3,393.70    | 136.82     | 4,478.67   | 3,424.27  | 137.05      | 4,478.67   | 10,060.56  | 403.08 | 12,884.34   | 10,060.56  | 403.08   |     |
| Wald Sub-Total                              | 13,061.79   | 9,867.79   | 400.08     | 12,967.60 | 9,971.51    | 402.41     | 12,884.34  | 10,060.56 | 403.08      | 12,884.34  | 13,281.01  | 459.03 | 18,115.19   | 13,281.01  | 459.03   |     |
| Low Case Total                              | 18,193.17   | 13,078.33  | 456.35     | 18,150.36 | 13,189.39   | 458.66     | 18,115.19  | 13,281.01 | 459.03      | 18,115.19  | 31,439.13  | 910.85 | 41,794.65   | 31,439.13  | 910.85   |     |

**Appendix 3.10 - C**  
**Annual Demand by Class (Width)**  
 (Net of DSM Savings)

| Area  | 2021-2022:  |            | 2021-2022: |        | 2021-2022:  |            | 2021-2022: |        | 2022-2023:  |            | 2022-2023: |        | 2022-2023:  |            | 2023-2024: |        | 2023-2024:  |            |  |
|---|-------------|------------|------------|--------|-------------|------------|------------|--------|-------------|------------|------------|--------|-------------|------------|------------|--------|-------------|------------|--|
|   | Residential | Commercial | FirmSale   | Ind    | Residential | Commercial | FirmSale   | Ind    | Residential | Commercial | FirmSale   | Ind    | Residential | Commercial | FirmSale   | Ind    | Residential | Commercial |  |
| <b>Updated Expected with Low Elasticity</b> |             |            |            |        |             |            |            |        |             |            |            |        |             |            |            |        |             |            |  |
| Klam Falls                                  | 968.29      | 600.40     | 6.42       | 6.42   | 983.85      | 609.08     | 6.42       | 6.42   | 1,000.48    | 619.04     | 6.42       | 6.42   | 1,000.48    | 619.04     | 6.42       | 6.42   | 1,000.48    | 619.04     |  |
| La Grande                                   | 467.00      | 250.12     | 26.94      | 26.94  | 476.71      | 250.57     | 26.94      | 26.94  | 476.71      | 251.16     | 26.94      | 26.94  | 476.71      | 251.16     | 26.94      | 26.94  | 476.71      | 251.16     |  |
| Medford GTN                                 | 2,744.34    | 1,435.09   | 5.74       | 5.74   | 2,803.29    | 1,447.72   | 5.73       | 5.73   | 2,862.77    | 1,461.37   | 5.74       | 5.74   | 2,862.77    | 1,461.37   | 5.74       | 5.74   | 2,862.77    | 1,461.37   |  |
| Medford NWP                                 | 1,233.04    | 644.68     | 2.58       | 2.58   | 1,259.53    | 650.35     | 2.58       | 2.58   | 1,286.26    | 656.47     | 2.58       | 2.58   | 1,286.26    | 656.47     | 2.58       | 2.58   | 1,286.26    | 656.47     |  |
| Roseburg                                    | 1,156.63    | 783.40     | 15.85      | 15.85  | 1,194.23    | 794.40     | 15.84      | 15.84  | 1,231.39    | 808.55     | 15.84      | 15.84  | 1,231.39    | 808.55     | 15.84      | 15.84  | 1,231.39    | 808.55     |  |
| OR Sub-Total                                | 6,569.30    | 3,713.69   | 57.52      | 57.52  | 6,712.77    | 3,752.12   | 57.51      | 57.51  | 6,857.61    | 3,796.60   | 57.52      | 57.52  | 6,857.61    | 3,796.60   | 57.52      | 57.52  | 6,857.61    | 3,796.60   |  |
| Wald Both                                   | 9,130.54    | 7,022.74   | 249.06     | 249.06 | 9,214.64    | 7,156.65   | 251.52     | 251.52 | 9,312.80    | 7,299.88   | 253.34     | 253.34 | 9,312.80    | 7,299.88   | 253.34     | 253.34 | 9,312.80    | 7,299.88   |  |
| Wald GTN                                    | 1,273.90    | 969.21     | 34.35      | 34.35  | 1,286.50    | 987.72     | 34.69      | 34.69  | 1,301.05    | 1,007.52   | 34.94      | 34.94  | 1,301.05    | 1,007.52   | 34.94      | 34.94  | 1,301.05    | 1,007.52   |  |
| Wald NWP                                    | 5,519.34    | 4,123.08   | 146.00     | 146.00 | 5,580.18    | 4,202.05   | 147.44     | 147.44 | 5,649.32    | 4,286.49   | 148.51     | 148.51 | 5,649.32    | 4,286.49   | 148.51     | 148.51 | 5,649.32    | 4,286.49   |  |
| Wald Sub-Total                              | 15,923.78   | 12,115.04  | 429.41     | 429.41 | 16,081.33   | 12,346.43  | 433.65     | 433.65 | 16,263.17   | 12,593.89  | 436.79     | 436.79 | 16,263.17   | 12,593.89  | 436.79     | 436.79 | 16,263.17   | 12,593.89  |  |
| Expected Case Total                         | 22,493.07   | 15,828.73  | 486.93     | 486.93 | 22,794.09   | 16,098.55  | 491.16     | 491.16 | 23,120.78   | 16,390.49  | 494.11     | 494.11 | 23,120.78   | 16,390.49  | 494.11     | 494.11 | 23,120.78   | 16,390.49  |  |
| <b>High Growth &amp; Low Price</b>          |             |            |            |        |             |            |            |        |             |            |            |        |             |            |            |        |             |            |  |
| Klam Falls                                  | 1,081.81    | 680.33     | 6.42       | 6.42   | 1,106.78    | 693.97     | 6.42       | 6.42   | 1,133.01    | 709.13     | 6.44       | 6.44   | 1,133.01    | 709.13     | 6.44       | 6.44   | 1,133.01    | 709.13     |  |
| La Grande                                   | 505.62      | 260.63     | 27.35      | 27.35  | 513.94      | 261.67     | 27.35      | 27.35  | 522.19      | 262.98     | 27.15      | 27.15  | 522.19      | 262.98     | 27.15      | 27.15  | 522.19      | 262.98     |  |
| Medford GTN                                 | 3,189.26    | 1,561.50   | 8.03       | 8.03   | 3,282.96    | 1,582.48   | 8.21       | 8.21   | 3,377.05    | 1,604.17   | 8.57       | 8.57   | 3,377.05    | 1,604.17   | 8.57       | 8.57   | 3,377.05    | 1,604.17   |  |
| Medford NWP                                 | 1,432.93    | 701.47     | 3.61       | 3.61   | 1,475.03    | 710.89     | 3.69       | 3.69   | 1,517.31    | 720.63     | 3.85       | 3.85   | 1,517.31    | 720.63     | 3.85       | 3.85   | 1,517.31    | 720.63     |  |
| Roseburg                                    | 1,403.15    | 902.88     | 15.98      | 15.98  | 1,461.84    | 920.70     | 15.97      | 15.97  | 1,519.83    | 943.01     | 15.95      | 15.95  | 1,519.83    | 943.01     | 15.95      | 15.95  | 1,519.83    | 943.01     |  |
| OR Sub-Total                                | 7,612.76    | 4,106.81   | 61.39      | 61.39  | 7,840.55    | 4,169.71   | 61.64      | 61.64  | 8,069.39    | 4,239.92   | 61.96      | 61.96  | 8,069.39    | 4,239.92   | 61.96      | 61.96  | 8,069.39    | 4,239.92   |  |
| Wald Both                                   | 10,835.33   | 8,180.71   | 270.78     | 270.78 | 11,052.90   | 8,395.55   | 274.57     | 274.57 | 11,286.95   | 8,621.07   | 277.07     | 277.07 | 11,286.95   | 8,621.07   | 277.07     | 277.07 | 11,286.95   | 8,621.07   |  |
| Wald GTN                                    | 1,509.04    | 1,128.93   | 37.35      | 37.35  | 1,540.06    | 1,158.61   | 37.87      | 37.87  | 1,573.35    | 1,189.76   | 38.22      | 38.22  | 1,573.35    | 1,189.76   | 38.22      | 38.22  | 1,573.35    | 1,189.76   |  |
| Wald NWP                                    | 6,518.70    | 4,801.89   | 158.73     | 158.73 | 6,657.78    | 4,928.30   | 160.95     | 160.95 | 6,806.58    | 5,060.98   | 162.42     | 162.42 | 6,806.58    | 5,060.98   | 162.42     | 162.42 | 6,806.58    | 5,060.98   |  |
| Wald Sub-Total                              | 18,863.07   | 14,111.53  | 466.86     | 466.86 | 19,250.74   | 14,482.47  | 473.39     | 473.39 | 19,666.88   | 14,871.81  | 477.71     | 477.71 | 19,666.88   | 14,871.81  | 477.71     | 477.71 | 19,666.88   | 14,871.81  |  |
| High Case Total                             | 26,475.82   | 18,218.34  | 528.24     | 528.24 | 27,091.29   | 18,652.17  | 535.03     | 535.03 | 27,736.27   | 19,111.73  | 539.68     | 539.68 | 27,736.27   | 19,111.73  | 539.68     | 539.68 | 27,736.27   | 19,111.73  |  |
| <b>Low Growth &amp; High Price</b>          |             |            |            |        |             |            |            |        |             |            |            |        |             |            |            |        |             |            |  |
| Klam Falls                                  | 804.85      | 501.03     | 6.42       | 6.42   | 810.42      | 504.62     | 6.42       | 6.42   | 816.93      | 509.37     | 6.44       | 6.44   | 816.93      | 509.37     | 6.44       | 6.44   | 816.93      | 509.37     |  |
| La Grande                                   | 404.20      | 225.23     | 25.89      | 25.89  | 405.50      | 224.95     | 25.89      | 25.89  | 406.82      | 224.95     | 25.71      | 25.71  | 406.82      | 224.95     | 25.71      | 25.71  | 406.82      | 224.95     |  |
| Medford GTN                                 | 2,200.16    | 1,268.44   | 5.61       | 5.61   | 2,223.59    | 1,272.68   | 5.61       | 5.61   | 2,247.71    | 1,278.29   | 5.62       | 5.62   | 2,247.71    | 1,278.29   | 5.62       | 5.62   | 2,247.71    | 1,278.29   |  |
| Medford NWP                                 | 988.55      | 569.80     | 2.52       | 2.52   | 999.09      | 571.70     | 2.52       | 2.52   | 1,009.93    | 574.22     | 2.52       | 2.52   | 1,009.93    | 574.22     | 2.52       | 2.52   | 1,009.93    | 574.22     |  |
| Roseburg                                    | 879.75      | 659.97     | 15.50      | 15.50  | 896.01      | 664.29     | 15.49      | 15.49  | 912.10      | 670.47     | 15.47      | 15.47  | 912.10      | 670.47     | 15.47      | 15.47  | 912.10      | 670.47     |  |
| OR Sub-Total                                | 5,277.52    | 3,224.47   | 55.94      | 55.94  | 5,334.61    | 3,238.25   | 55.93      | 55.93  | 5,393.50    | 3,257.31   | 55.76      | 55.76  | 5,393.50    | 3,257.31   | 55.76      | 55.76  | 5,393.50    | 3,257.31   |  |
| Wald Both                                   | 7,324.69    | 5,886.57   | 234.70     | 234.70 | 7,279.57    | 5,943.47   | 236.04     | 236.04 | 7,245.97    | 6,008.31   | 237.15     | 237.15 | 7,245.97    | 6,008.31   | 237.15     | 237.15 | 7,245.97    | 6,008.31   |  |
| Wald GTN                                    | 1,024.82    | 812.50     | 32.37      | 32.37  | 1,019.60    | 820.39     | 32.56      | 32.56  | 1,015.97    | 829.37     | 32.71      | 32.71  | 1,015.97    | 829.37     | 32.71      | 32.71  | 1,015.97    | 829.37     |  |
| Wald NWP                                    | 4,460.74    | 3,457.05   | 137.58     | 137.58 | 4,445.83    | 3,490.88   | 138.37     | 138.37 | 4,437.73    | 3,529.36   | 139.02     | 139.02 | 4,437.73    | 3,529.36   | 139.02     | 139.02 | 4,437.73    | 3,529.36   |  |
| Wald Sub-Total                              | 12,810.24   | 10,156.13  | 404.66     | 404.66 | 12,745.00   | 10,254.74  | 406.97     | 406.97 | 12,699.68   | 10,367.04  | 408.88     | 408.88 | 12,699.68   | 10,367.04  | 408.88     | 408.88 | 12,699.68   | 10,367.04  |  |
| Low Case Total                              | 18,087.76   | 13,380.60  | 460.60     | 460.60 | 18,079.61   | 13,492.99  | 462.90     | 462.90 | 18,093.17   | 13,624.35  | 464.64     | 464.64 | 18,093.17   | 13,624.35  | 464.64     | 464.64 | 18,093.17   | 13,624.35  |  |

**Appendix 3.10 - C**  
**Annual Demand by Class(Width)**  
 (Net of DSM Savings)

| Updated Expected with Low Elasticity |             | 2024-2025: |          | 2024-2025:  |            | 2024-2025: |             | 2024-2025: |          | 2025-2026:  |            | 2025-2026: |             | 2025-2026: |          | 2026-2027:  |            | 2026-2027: |              |
|--------------------------------------|-------------|------------|----------|-------------|------------|------------|-------------|------------|----------|-------------|------------|------------|-------------|------------|----------|-------------|------------|------------|--------------|
| Area                                 | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Ind FirmSale |
| Klam Falls                           | 1,015.41    | 627.69     | 6.42     | 1,030.73    | 637.06     | 6.42       | 1,046.55    | 646.68     | 6.42     | 1,046.55    | 646.68     | 6.42       | 1,046.55    | 646.68     | 6.42     | 1,046.55    | 646.68     | 6.42       | 6.42         |
| La Grande                            | 481.01      | 251.62     | 26.65    | 485.44      | 252.24     | 26.59      | 490.18      | 253.03     | 26.59    | 490.18      | 253.03     | 26.59      | 490.18      | 253.03     | 26.59    | 490.18      | 253.03     | 26.59      | 26.59        |
| Medford GTN                          | 2,917.30    | 1,471.68   | 5.71     | 2,969.65    | 1,483.60   | 5.71       | 3,025.07    | 1,497.27   | 5.71     | 3,025.07    | 1,497.27   | 5.71       | 3,025.07    | 1,497.27   | 5.71     | 3,025.07    | 1,497.27   | 5.71       | 5.70         |
| Medford NWP                          | 1,310.76    | 661.10     | 2.57     | 1,334.29    | 666.45     | 2.57       | 1,359.19    | 672.59     | 2.57     | 1,359.19    | 672.59     | 2.57       | 1,359.19    | 672.59     | 2.57     | 1,359.19    | 672.59     | 2.57       | 2.56         |
| Roseburg                             | 1,261.35    | 818.87     | 15.78    | 1,292.96    | 830.76     | 15.77      | 1,318.09    | 839.53     | 15.77    | 1,318.09    | 839.53     | 15.77      | 1,318.09    | 839.53     | 15.77    | 1,318.09    | 839.53     | 15.77      | 15.68        |
| OR Sub-Total                         | 6,985.83    | 3,830.95   | 57.13    | 7,113.06    | 3,870.10   | 57.06      | 7,239.08    | 3,909.10   | 57.06    | 7,239.08    | 3,909.10   | 57.06      | 7,239.08    | 3,909.10   | 57.06    | 7,239.08    | 3,909.10   | 57.06      | 56.95        |
| Wa/Id Both                           | 9,389.75    | 7,428.92   | 254.99   | 9,489.16    | 7,577.13   | 256.92     | 9,573.54    | 7,713.18   | 259.37   | 9,573.54    | 7,713.18   | 259.37     | 9,573.54    | 7,713.18   | 259.37   | 9,573.54    | 7,713.18   | 259.37     | 35.78        |
| Wa/Id GTN                            | 1,312.62    | 1,025.33   | 35.17    | 1,327.32    | 1,045.78   | 35.44      | 1,339.88    | 1,064.54   | 35.44    | 1,339.88    | 1,064.54   | 35.44      | 1,339.88    | 1,064.54   | 35.44    | 1,339.88    | 1,064.54   | 35.44      | 35.78        |
| Wa/Id NWP                            | 5,705.43    | 4,362.52   | 149.47   | 5,775.05    | 4,449.76   | 150.61     | 5,835.14    | 4,529.84   | 150.61   | 5,835.14    | 4,529.84   | 150.61     | 5,835.14    | 4,529.84   | 150.61   | 5,835.14    | 4,529.84   | 150.61     | 152.05       |
| Wa/Id Sub-Total                      | 16,407.81   | 12,816.76  | 439.63   | 16,591.53   | 13,072.66  | 442.96     | 16,748.55   | 13,307.57  | 447.20   | 16,748.55   | 13,307.57  | 447.20     | 16,748.55   | 13,307.57  | 447.20   | 16,748.55   | 13,307.57  | 447.20     | 447.20       |
| Expected Case Total                  | 23,393.64   | 16,647.72  | 496.76   | 23,704.59   | 16,942.76  | 500.02     | 23,987.64   | 17,216.67  | 504.15   | 23,987.64   | 17,216.67  | 504.15     | 23,987.64   | 17,216.67  | 504.15   | 23,987.64   | 17,216.67  | 504.15     | 504.15       |
| <b>High Growth &amp; Low Price</b>   |             |            |          |             |            |            |             |            |          |             |            |            |             |            |          |             |            |            |              |
| Area                                 | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Ind FirmSale |
| Klam Falls                           | 1,157.34    | 722.64     | 6.42     | 1,182.07    | 736.98     | 6.42       | 1,207.37    | 751.54     | 6.42     | 1,207.37    | 751.54     | 6.42       | 1,207.37    | 751.54     | 6.42     | 1,207.37    | 751.54     | 6.42       | 6.42         |
| La Grande                            | 529.82      | 264.09     | 27.06    | 537.59      | 265.31     | 26.99      | 545.69      | 266.77     | 26.99    | 545.69      | 266.77     | 26.99      | 545.69      | 266.77     | 26.99    | 545.69      | 266.77     | 26.99      | 26.99        |
| Medford GTN                          | 3,465.24    | 1,621.95   | 8.57     | 3,549.65    | 1,641.46   | 8.80       | 3,637.30    | 1,662.87   | 9.12     | 3,637.30    | 1,662.87   | 9.12       | 3,637.30    | 1,662.87   | 9.12     | 3,637.30    | 1,662.87   | 9.12       | 9.12         |
| Medford NWP                          | 1,556.94    | 728.61     | 3.85     | 1,594.87    | 737.37     | 3.95       | 1,634.25    | 746.99     | 4.10     | 1,634.25    | 746.99     | 4.10       | 1,634.25    | 746.99     | 4.10     | 1,634.25    | 746.99     | 4.10       | 4.10         |
| Roseburg                             | 1,567.62    | 960.24     | 15.91    | 1,616.99    | 978.91     | 15.90      | 1,668.04    | 993.91     | 15.81    | 1,668.04    | 993.91     | 15.81      | 1,668.04    | 993.91     | 15.81    | 1,668.04    | 993.91     | 15.81      | 15.81        |
| OR Sub-Total                         | 8,276.96    | 4,297.53   | 61.81    | 8,481.16    | 4,360.03   | 62.06      | 8,682.64    | 4,422.09   | 62.44    | 8,682.64    | 4,422.09   | 62.44      | 8,682.64    | 4,422.09   | 62.44    | 8,682.64    | 4,422.09   | 62.44      | 62.44        |
| Wa/Id Both                           | 11,494.79   | 8,831.27   | 279.83   | 11,729.39   | 9,064.37   | 282.83     | 11,942.93   | 9,282.58   | 286.77   | 11,942.93   | 9,282.58   | 286.77     | 11,942.93   | 9,282.58   | 286.77   | 11,942.93   | 9,282.58   | 286.77     | 286.77       |
| Wa/Id GTN                            | 1,602.97    | 1,218.76   | 38.60    | 1,636.32    | 1,250.91   | 39.01      | 1,666.69    | 1,281.01   | 39.55    | 1,666.69    | 1,281.01   | 39.55      | 1,666.69    | 1,281.01   | 39.55    | 1,666.69    | 1,281.01   | 39.55      | 39.55        |
| Wa/Id NWP                            | 6,939.42    | 5,184.59   | 164.04   | 7,088.29    | 5,321.59   | 165.80     | 7,224.09    | 5,449.83   | 168.11   | 7,224.09    | 5,449.83   | 168.11     | 7,224.09    | 5,449.83   | 168.11   | 7,224.09    | 5,449.83   | 168.11     | 168.11       |
| Wa/Id Sub-Total                      | 20,037.17   | 15,234.62  | 482.47   | 20,454.00   | 15,636.87  | 487.63     | 20,833.72   | 16,013.42  | 494.43   | 20,833.72   | 16,013.42  | 494.43     | 20,833.72   | 16,013.42  | 494.43   | 20,833.72   | 16,013.42  | 494.43     | 494.43       |
| High Case Total                      | 28,314.14   | 19,532.15  | 544.27   | 28,935.16   | 19,996.90  | 549.70     | 29,516.35   | 20,435.51  | 556.87   | 29,516.35   | 20,435.51  | 556.87     | 29,516.35   | 20,435.51  | 556.87   | 29,516.35   | 20,435.51  | 556.87     | 556.87       |
| <b>Low Growth &amp; High Price</b>   |             |            |          |             |            |            |             |            |          |             |            |            |             |            |          |             |            |            |              |
| Area                                 | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Residential | Commercial | FirmSale | Residential | Commercial | FirmSale   | Ind FirmSale |
| Klam Falls                           | 822.03      | 512.85     | 6.42     | 827.49      | 517.21     | 6.42       | 833.34      | 521.67     | 6.42     | 833.34      | 521.67     | 6.42       | 833.34      | 521.67     | 6.42     | 833.34      | 521.67     | 6.42       | 6.42         |
| La Grande                            | 407.66      | 224.72     | 25.62    | 408.65      | 224.75     | 25.56      | 409.90      | 224.85     | 25.56    | 409.90      | 224.85     | 25.56      | 409.90      | 224.85     | 25.56    | 409.90      | 224.85     | 25.56      | 25.56        |
| Medford GTN                          | 2,267.90    | 1,281.12   | 5.59     | 2,287.52    | 1,285.50   | 5.59       | 2,309.91    | 1,291.37   | 5.58     | 2,309.91    | 1,291.37   | 5.58       | 2,309.91    | 1,291.37   | 5.58     | 2,309.91    | 1,291.37   | 5.58       | 5.58         |
| Medford NWP                          | 1,019.00    | 575.49     | 2.51     | 1,027.82    | 577.45     | 2.51       | 1,037.89    | 580.08     | 2.51     | 1,037.89    | 580.08     | 2.51       | 1,037.89    | 580.08     | 2.51     | 1,037.89    | 580.08     | 2.51       | 2.51         |
| Roseburg                             | 924.00      | 674.12     | 15.43    | 937.65      | 679.33     | 15.43      | 946.78      | 682.20     | 15.34    | 946.78      | 682.20     | 15.34      | 946.78      | 682.20     | 15.34    | 946.78      | 682.20     | 15.34      | 15.34        |
| OR Sub-Total                         | 5,440.60    | 3,268.30   | 55.58    | 5,489.14    | 3,284.24   | 55.51      | 5,537.82    | 3,300.16   | 55.41    | 5,537.82    | 3,300.16   | 55.41      | 5,537.82    | 3,300.16   | 55.41    | 5,537.82    | 3,300.16   | 55.41      | 55.41        |
| Wa/Id Both                           | 7,196.06    | 6,060.04   | 237.72   | 7,164.23    | 6,121.26   | 238.75     | 7,123.30    | 6,184.92   | 240.10   | 7,123.30    | 6,184.92   | 240.10     | 7,123.30    | 6,184.92   | 240.10   | 7,123.30    | 6,184.92   | 240.10     | 240.10       |
| Wa/Id GTN                            | 1,010.04    | 836.52     | 32.79    | 1,006.64    | 845.79     | 32.93      | 1,001.92    | 853.75     | 33.12    | 1,001.92    | 853.75     | 33.12      | 1,001.92    | 853.75     | 33.12    | 1,001.92    | 853.75     | 33.12      | 33.12        |
| Wa/Id NWP                            | 4,419.48    | 3,560.07   | 139.35   | 4,412.16    | 3,599.84   | 139.96     | 4,398.79    | 3,633.96   | 140.75   | 4,398.79    | 3,633.96   | 140.75     | 4,398.79    | 3,633.96   | 140.75   | 4,398.79    | 3,633.96   | 140.75     | 140.75       |
| Wa/Id Sub-Total                      | 12,625.59   | 10,456.62  | 409.87   | 12,583.03   | 10,572.89  | 411.64     | 12,524.01   | 10,672.63  | 413.96   | 12,524.01   | 10,672.63  | 413.96     | 12,524.01   | 10,672.63  | 413.96   | 12,524.01   | 10,672.63  | 413.96     | 413.96       |
| Low Case Total                       | 18,066.18   | 13,724.93  | 465.44   | 18,072.17   | 13,857.13  | 467.15     | 18,061.83   | 13,972.79  | 469.37   | 18,061.83   | 13,972.79  | 469.37     | 18,061.83   | 13,972.79  | 469.37   | 18,061.83   | 13,972.79  | 469.37     | 469.37       |



**Appendix 3.10 - C**  
**Annual Demand by Class (MWh/d)**  
 (Net of DSM Savings)

**Updated Expected with Low Elasticity**

| Area                | 2027-2028: Residential | 2027-2028: Commercial | 2027-2028: Ind FirmSale | 2028-2029: Residential | 2028-2029: Commercial | 2028-2029: Ind FirmSale |
|---------------------|------------------------|-----------------------|-------------------------|------------------------|-----------------------|-------------------------|
| Klam Falls          | 1,062.32               | 656.54                | 6.44                    | 1,076.89               | 665.21                | 6.42                    |
| La Grande           | 495.65                 | 254.18                | 26.60                   | 498.85                 | 254.18                | 26.41                   |
| Medford GTN         | 3,081.87               | 1,512.35              | 5.71                    | 3,127.00               | 1,521.13              | 5.69                    |
| Medford NWP         | 1,384.71               | 679.36                | 2.57                    | 1,405.00               | 683.29                | 2.56                    |
| Roseburg            | 1,348.11               | 851.12                | 15.67                   | 1,374.87               | 862.79                | 15.60                   |
| OR Sub-Total        | 7,372.66               | 3,953.55              | 56.99                   | 7,482.62               | 3,986.60              | 56.67                   |
| Wa/Id Both          | 9,700.08               | 7,858.91              | 261.92                  | 9,812.47               | 7,989.85              | 263.75                  |
| Wa/Id GTN           | 1,358.06               | 1,084.65              | 36.13                   | 1,374.28               | 1,102.71              | 36.38                   |
| Wa/Id NWP           | 5,917.66               | 4,615.61              | 153.54                  | 5,991.76               | 4,692.70              | 154.61                  |
| Wa/Id Sub-Total     | 16,975.80              | 13,559.18             | 451.59                  | 17,178.50              | 13,785.27             | 454.74                  |
| Expected Case Total | 24,348.47              | 17,512.73             | 508.57                  | 24,661.13              | 17,771.87             | 511.41                  |

**High Growth & Low Price**

| Area            | 2027-2028: Residential | 2027-2028: Commercial | 2027-2028: Ind FirmSale | 2028-2029: Residential | 2028-2029: Commercial | 2028-2029: Ind FirmSale |
|-----------------|------------------------|-----------------------|-------------------------|------------------------|-----------------------|-------------------------|
| Klam Falls      | 1,232.60               | 766.53                | 6.44                    | 1,256.45               | 780.04                | 6.42                    |
| La Grande       | 554.59                 | 268.59                | 27.00                   | 560.94                 | 269.16                | 26.81                   |
| Medford GTN     | 3,726.48               | 1,685.86              | 9.14                    | 3,801.49               | 1,701.79              | 9.37                    |
| Medford NWP     | 1,674.32               | 757.31                | 4.10                    | 1,708.03               | 764.46                | 4.21                    |
| Roseburg        | 1,705.18               | 1,012.19              | 15.80                   | 1,748.17               | 1,031.34              | 15.72                   |
| OR Sub-Total    | 8,893.18               | 4,490.48              | 62.48                   | 9,075.08               | 4,546.78              | 62.53                   |
| Wa/Id Both      | 12,200.19              | 9,512.24              | 290.44                  | 12,439.23              | 9,722.62              | 293.32                  |
| Wa/Id GTN       | 1,702.90               | 1,312.69              | 40.06                   | 1,736.59               | 1,341.71              | 40.46                   |
| Wa/Id NWP       | 7,383.25               | 5,844.81              | 170.26                  | 7,531.58               | 5,708.46              | 171.94                  |
| Wa/Id Sub-Total | 21,286.34              | 16,409.75             | 500.77                  | 21,707.40              | 16,772.80             | 505.72                  |
| High Case Total | 30,179.53              | 20,900.22             | 563.24                  | 30,782.48              | 21,319.58             | 568.25                  |

**Low Growth & High Price**

| Area            | 2027-2028: Residential | 2027-2028: Commercial | 2027-2028: Ind FirmSale | 2028-2029: Residential | 2028-2029: Commercial | 2028-2029: Ind FirmSale |
|-----------------|------------------------|-----------------------|-------------------------|------------------------|-----------------------|-------------------------|
| Klam Falls      | 839.19                 | 526.38                | 6.44                    | 844.01                 | 530.16                | 6.42                    |
| La Grande       | 411.78                 | 225.35                | 25.57                   | 411.78                 | 224.72                | 25.39                   |
| Medford GTN     | 2,333.45               | 1,288.44              | 5.59                    | 2,348.17               | 1,300.10              | 5.57                    |
| Medford NWP     | 1,048.47               | 583.25                | 2.51                    | 1,055.09               | 583.99                | 2.50                    |
| Roseburg        | 959.48                 | 687.29                | 15.33                   | 969.85                 | 691.67                | 15.26                   |
| OR Sub-Total    | 5,592.36               | 3,320.72              | 55.45                   | 5,628.90               | 3,330.63              | 55.15                   |
| Wa/Id Both      | 7,123.00               | 6,250.75              | 241.61                  | 7,112.18               | 6,305.64              | 242.15                  |
| Wa/Id GTN       | 1,002.60               | 862.83                | 33.33                   | 1,001.82               | 870.41                | 33.40                   |
| Wa/Id NWP       | 4,406.96               | 3,672.90              | 141.63                  | 4,408.83               | 3,705.41              | 141.95                  |
| Wa/Id Sub-Total | 12,532.56              | 10,786.49             | 416.57                  | 12,522.83              | 10,881.46             | 417.50                  |
| Low Case Total  | 18,124.92              | 14,107.21             | 472.02                  | 18,151.73              | 14,212.08             | 472.65                  |

## **APPENDIX 4.1**

### **DSM IMPLEMENTATION AND OPERATIONS**



## APPENDIX 4.1 – DSM IMPLEMENTATION & OPERATIONS

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### AVISTA DSM COMMITMENT

Avista recognizes our obligation to meet the resource needs of customers in the most cost-effective manner. The delivery of conservation programs is anticipated to represent an increasing portion of the optimal resource portfolio. The IRP process is an opportunity to comprehensively review the conservation program portfolio and make necessary revisions to daily DSM operations and longer-term implementation plans in order to meet those commitments in the years to follow.

This document summarizes a broad evaluation of applicable conservation measures and identifies those worthy of testing against all other supply-side resources to assist us in making decisions about which measures would be suitable to carry forward into program development and implementation.

Through our TAC process we solicited comments from key stakeholders regarding the selection, characterization and testing of conservation measures within the IRP process. After much discussion and some revision, the general consensus of those stakeholders was that this approach was sufficient to represent conservation opportunities within the IRP.

There are concerns about our South Division due to the economic condition and high levels of unemployment that could constrain participation. We remain open to alternative approaches to overcoming those market barriers to include enhanced outreach efforts, revised incentives, and innovative marketing of conservation programs and cooperative arrangements with other agents in the market, with particular attention to other natural gas utilities, the Energy Trust of Oregon and regional market transformation efforts with an interest in natural gas efficiency.

Additionally, we are committed to maintaining a collaborative relationship with all stakeholders who may contribute to the improvement of DSM efforts as programs are further developed and launched. We continue to improve the management of these programs through development of additional metrics, improved reporting and benchmarking for determining the regulatory prudence of these programs.

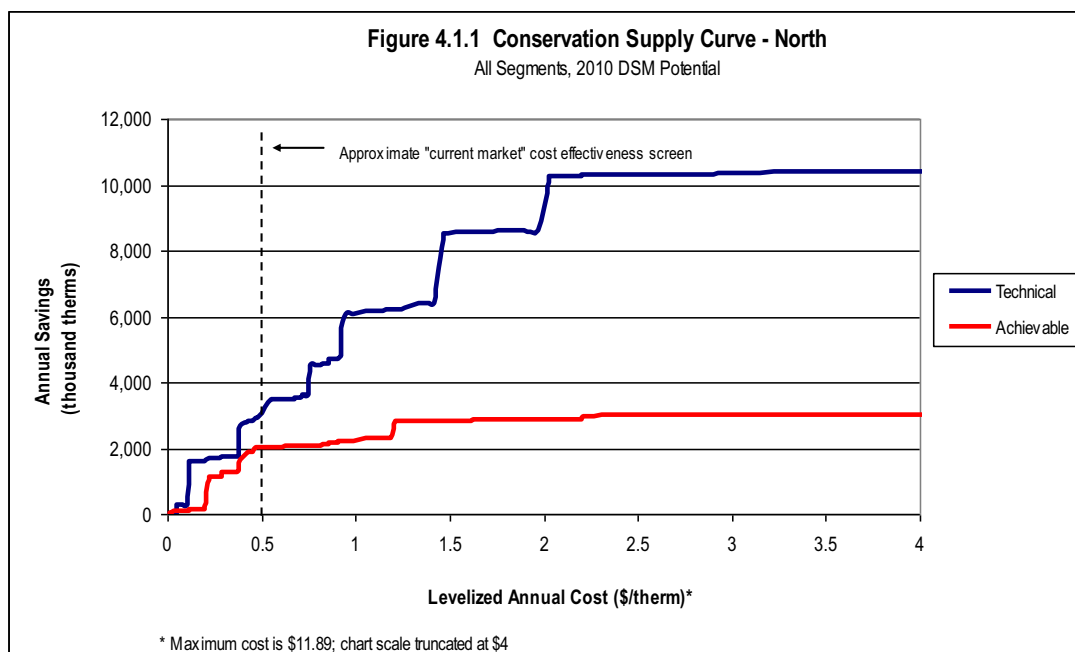
Avista recognizes that acquiring all cost-effective conservation potential is not limited by the therm acquisition goals established in this IRP. The implementation of the results of this planning will be sufficiently flexible to realize opportunities even if they are well in excess of expectations. Human and financial resources will be made available to the extent necessary to achieve the cost-effective potential without regard to those goals.

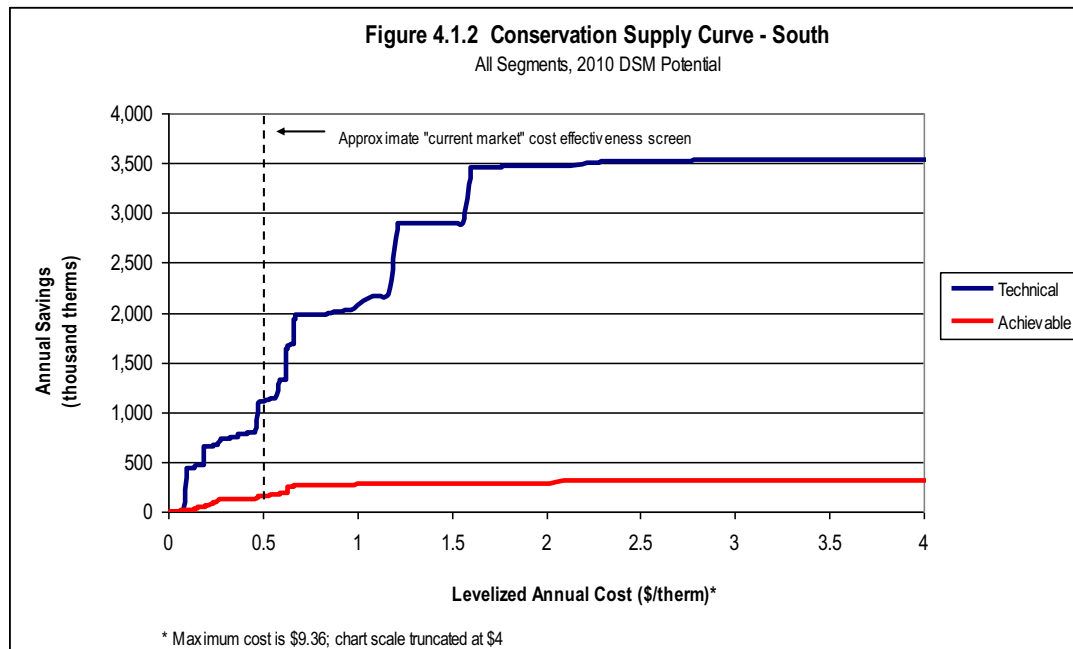
### TECHNICAL AND ACHIEVABLE POTENTIAL

In 2005, Avista contracted with RLW Analytics, a conservation consultant, to independently identify and analyze the potential energy savings for our Oregon service territories. The methodology from this study was extrapolated to Washington and Idaho and served as the initial basis for determining

conservation technical potential for all of Avista’s natural gas service territories. The energy savings data for weather-sensitive measures were adjusted to incorporate local HDD data appropriate to each geographic area. Avista DSM engineers, program implementers and analysts also reviewed the RLW estimates of incremental measure costs, measure lives, energy savings, and other inputs and assumptions making adjustments when knowledge of local factors differed from the more generalized assumptions used in the study. Since 2005, we have made adjustments and updates to incorporate new information regarding measure cost and energy savings, and have augmented the study with additional measures not previously evaluated.

Figures 4.1.1 and 4.1.2 depict supply curves for technical and achievable potential for our North and South divisions.





Avista’s achievable potential as a percentage of technical potential appears to be lower than other regional utilities. However, our actual per customer savings acquired compare favorably with other regional utilities. Unlike other regional utilities that have selected an overall percentage of their technical potential to estimate achievable potential, Avista analyzes each measure’s likely installation rate to establish measure by measure achievable potential. Engineers and program implementers begin their evaluation with the number of customers in a division broken down by the estimated percentage that is single family, multifamily or manufactured homes. The applications are evaluated based on how many have or could have access to an application in their home or facility and, finally, how many applications would be replaced with a higher efficiency option over the standard option over the twenty year horizon. This methodology used to develop achievable potential tracks with our actual results and is comparable with other regional utilities.

For perspective, we indicate a cost effectiveness screen of \$0.50 per therm based on an approximate current market commodity cost of \$5 per Dth. Around this level, Avista’s achievable potential tracks much closer with the technical potential and is similar to other regional utilities.

We have tried to identify differences that create the large gap between our achievable potential and RLW’s technical potential. We did not identify every difference but we did make changes to technical potential that we could support and document. Some examples were:

- The pre-rinse sprayer program was a one-time, non-recurring, non-residential program where Avista pursued installations of sprayers in all existing applications. Since these sprayers are now code, the savings will not recur. Therefore, we removed savings associated with pre-rinse sprayers from the RLW technical potential.
- The same technical potential was listed for all water heater applications, so it appears that RLW failed to consider the mutually exclusivity of the various types of water heaters. A

single-family residential customer typically only has one water heater application in their home. However, RLW included that same customer in the technical potential for tanked, tankless, and passive solar water heaters. We think this same issue may exist for other measures but we could not verify this, so an adjustment was made only to the water heaters technical potential.

- In the past, Oregon Staff has generally disapproved faucet aerators and low-flow showerheads as viable measures with demonstrable savings, so we removed the savings associated with these two measures.
- RLW included nearly 3,000 units of thermal vent dampers in a multi-family application. Based on our market knowledge, we felt this number of the entire population was overestimated and was more realistic at 1,000 units. This resulted in a decrease in technical potential of 54,000 therms.

While this is not a complete list of potential differences with RLW's estimate of technical potential, this concern should be resolved with a new external study of technical potential which we intend to pursue prior to completion of the 2011 IRP.

The following sections discuss Avista's DSM programs and how the IRP results are incorporated into DSM operations.

## **SOUTH DIVISION DSM PORTFOLIO**

Avista's residential measures are available to approximately 84,000 customers (Avista Rate Schedule 410) with an annual consumption of 50.5 million therms. The commercial measures are available to nearly 11,200 mostly small-to-medium-sized customers (Avista Rate Schedules 420 and 424) with an annual consumption of approximately 32.3 million therms. The largest segment of qualified non-residential customers use natural gas for space, water heating and cooking with an average consumption of nearly 2,900 therms each.

The measures offer a mix of both currently cost effective and market transformation measures which are expected to be cost-effective over time. The combined residential and non-residential therm goal for 2010 is 326,314 and 324,314 for 2011. Details on individual measures such as measure life, levelized TRC, unit goal, and therm goal can be found in Appendix 4.2.

## **RESIDENTIAL SEGMENT**

Avista's residential program consists of site specific and prescriptive measures and includes a mix of currently cost effective measures and market transformation measures which are expected to be cost-effective. The 2010 residential therm goal is 215,580 and 206,333 in 2011.

Avista's residential site specific program is primarily focused on cost effective shell measures. Changes made to the program in early 2007 include: higher incentive levels, removal of all non cost effective measures and requiring window upgrades to be included with at least one other major

measure. We will consider additional enhancements as they are identified to increase program participation.

We also offer prescriptive incentives such as tankless water heaters, high-efficiency direct vent space heaters, external chimney dampers, programmable thermostats, high efficiency forced air furnaces and high efficiency tank water heaters.

In the majority of cases, tank water heaters are replaced on “burn out” with the high efficiency models costing, on average, \$120 more than standard efficiency models. Product availability has gotten better, but continues to be an issue going forward. We believe that to affect the incremental cost and maintain availability, that high efficiency tank water heaters should be retained as a “market transformation” program in 2010 and 2011.

We also believe building a strong trade ally network is the best way to promote the acceptance of higher efficiency equipment. Our trade allies currently include HVAC dealers, plumbers, retailers, manufacturers, distributors along with builders and developers. Avista has also established relationships with groups such as the home builders association and landlord associations throughout its service territory.

### **NON-RESIDENTIAL SEGMENT**

Prior to 2007, our non-residential measures were site-specific offerings only. In early 2007, Avista added several cost effective prescriptive measures such as high-efficiency space heating equipment, Energy Star gas fryers, Energy Star three pan gas steam cookers and high-efficiency gas rack ovens.

The non-residential therm acquisition goal for 2010 is 110,734 and 118,650 for 2011. Avista also expects to add new prescriptive measures in 2009. Measures being considered include cost effective shell measures and additional commercial kitchen measures. Measures with low achievable potential, technologies new to the marketplace or where natural gas is used for process will continue to be evaluated on a site specific basis.

We believe that by adding additional prescriptive measures, the program will be accessible by a greater number of customers, will be easier to manage at less cost and will result in higher participation levels in the small to medium sized customer segments. Measures not included in the prescriptive program will continue to be evaluated on a site specific basis.

Avista plans to increase efforts to identify cost effective, site specific opportunities with our larger non-residential customers. Resources will be reallocated to support this initiative.

In addition, we will continue to look for opportunities to work cooperatively with the ETO where site specific efficiency projects are identified. We will also work closely with local land-use planners and energy consultants on new non-residential projects to influence energy efficiency decisions during the design phase.

### **MEASURE DEVELOPMENT**



Avista will continue to look at the “best fit” for program implementation. Implementation options could include a combined effort between Avista’s North and South divisions, additional staffing, Energy Trust of Oregon (ETO), trade partners, and if developed, regional transformation efforts through a natural gas Northwest Energy Efficiency Alliance (NEEA).

## NORTH DIVISION DSM PORTFOLIO

Conservation measures have been offered to Washington and Idaho customers without interruption since 2001 and periodically prior to that time.

A non-binding external oversight group, the External Energy Efficiency (“Triple-E”) Board, has been established to provide guidance for the implementation of DSM measures. This board is provided with monthly and quarterly updates, convenes twice a year and receives a comprehensive annual evaluation of acquisition and cost-effectiveness.

Avista’s Rate Schedule 190 provides the regulatory guidelines for the implementation of DSM measures. This tariff prescribes a set of tiered, direct financial incentives, as illustrated in Table 4.1.1, based on the customer simple payback of the measure.

| <b>Simple Pay-back Period</b> | <b>Incentive Level<br/>(\$/first year therm)</b> |
|-------------------------------|--|
| 1 to 2 years                  | \$2.00   |
| 2 to 4 years                  | \$2.50   |
| 4 to 6 years                  | \$3.00   |
| Over 6 years                  | \$3.50   |

Exceptions to these tiered incentives allow us flexibility to respond to unexpected or unique opportunities. This flexibility includes an additional set of tiered incentives, permitting higher incentives for the development of new technologies and market transformation efforts.

The original 2001 Schedule 190 tariff established an annual goal of 240,000 first-year therms. Almost immediately upon launch of the renewed gas-efficiency program, commodity-driven escalations in retail rates during the 2001 Western energy crisis drove acquisition well beyond these levels. Initial concerns that this higher level of acquisition may be unsustainable proved to be unfounded. A reassessment of the market in the 2007 Gas IRP process resulted in the establishment of a 1,425,070 annual therm goal for 2008 and 1,581,828 for 2009. The 2008 goal has proven to be achievable. Whether or not the 2009 goal is achievable remains to be seen as customers react within a struggling economy.

Beginning in 2015, carbon mitigation and other cost adders we model lead to significantly increased avoided cost in later years. The corresponding increased measure selection by our model results in preliminary 2010 and 2011 savings goals which will be a challenge. Current declining retail rates for our customers make it difficult to influence them to react to forecasted price increases. Alternate scenarios modeled without the adders result in goals more inline with historical IRP goals.

It is possible that detailed implementation planning will result in the recommendation for revisions to the incentive levels, caps and applicable markets, and technologies as part of an overall strategy to meet the commitments made for increased long-term resource acquisition identified within this IRP.

Our conservation offerings within our North Division are accompanied by a mix of electric measures. In 2008 the natural gas share of the total BTU savings from the overall portfolio was 88 percent. This share shifts over time depending on resource opportunities, retail rates, technical advancements and customer interest. DSM implementation efforts within the North Division are further subdivided into three different portfolios; (1) the non-residential portfolio, (2) the residential portfolio and (3) the low-income residential portfolio. The approaches to the implementation of these three portfolios differ significantly in recognition of the differences in these market segments.

### **NON-RESIDENTIAL SEGMENT**

While the non-residential portfolio has access to prescriptive measures, it is mainly characterized by its non-prescriptive approach to this market which provides incentives for any cost-effective project. Financial incentives are offered for projects based on the tiered incentive structure described above. This approach ensures that the unique operating characteristics of commercial and industrial customers are recognized. Prescriptive programs are limited to measures and applications with standard energy savings and cost characteristics or where a standardized approach can be developed. To simplify programs for our customers and trade allies and maximize program participation, we have been shifting towards more prescriptive non-residential programs.

In 2008, Avista acquired 1,036,424 therms from this portfolio (55 percent of the total acquisition of all three segments). Fifty-four percent of the total non-interactive energy (electric and natural gas) acquisition is attributable to therm saving within this segment.

Large projects, those resulting in incentives of \$100,000 or larger, are disclosed to the Triple-E board to provide them with the information necessary to provide oversight of DSM programs.

### **RESIDENTIAL SEGMENT**

Due to the large volume and relatively small size of individual projects, the residential portfolio is exclusively composed of prescriptive programs. In 2008 this portfolio was responsible for the acquisition of 749,199 first-year therms (40% of the total acquisition of all three segments). Of the non-interactive total energy (electric and natural gas) savings in 2008 from this portfolio, 39 percent are attributable to therm savings of this segment.

Incentives available for residential programs are calculated based on the application of the measure in a typical residential home or, in some cases, based on deemed savings. Calculations are made in accordance with Avista Rate Schedule 190 tiered incentives with appropriate modifications for potential differences in application, multiple measure programs and rounding for purposes of offering a customer and trade ally-friendly program. The prescriptive residential programs currently available are natural gas furnaces/boilers, high efficiency water heaters, tankless water heaters, ceiling/attic insulation, floor/wall insulation, windows, and rooftop dampers.

Notably, several multifamily housing measures are incorporated within the residential segment due to the non-residential electric and natural gas rate schedules that many of these customers are billed. Many of the multifamily measures evaluated as part of this IRP analysis (e.g. pool and spa water heating efficiencies in multifamily housing) will be forwarded to the residential segment implementation team for further evaluation.

Avista is continuing an outreach effort targeted at residential customers within our service territory through involvement at area community events. The outreach effort is geared toward improving conservation by providing continuing educational messages regarding behavioral effects on energy use as well as encouraging customers to participate in programs that improve the efficiency of key natural gas appliances or shell measures.

In addition, we continue our multi-channel, multi-year educational outreach effort, known as Every Little Bit. Included in this effort is an website, [www.everylittlebit.com](http://www.everylittlebit.com), which provides a one-stop shop for energy efficiency information and tips, available rebates, latest information on renewable energy, as well as an interactive audit tool where customers can audit their home's energy efficiency and gain insight on improvements that can be made.

### LOW-INCOME RESIDENTIAL SEGMENT

Avista's north division low income programs are implemented in cooperation with six community action partnership (CAP) agencies. These CAP agencies are awarded an annual funding contract specifying the maximum funding amounts and the conditions for program implementation. Contracts can be revised on 30 days' notice, a provision that allows Avista flexibility to reallocate funds among the CAP agencies during the year to maximize their value to the customer base.

The CAP agencies and 2008/2009 funding levels are summarized in Table 4.1.2.

| <b>Community Action Partner</b> | <b>2008 Budget</b> | <b>2009 Budget</b> |
|---------------------------------|--------------------|--------------------|
| Lewiston CAP                    | \$480,937          | \$660,000          |
| North Columbia CAC (Moses Lake) | 97,316             | 125,000            |
| Rural Resources CA (Colville)   | 81,990             | 105,000            |
| SNAP (Spokane)                  | 722,919            | 950,000            |
| Whitman County CAC (Pullman)    | 95,758             | 125,000            |
| WGAP (White Salmon)             | 3,080              | 7,000              |
|                                 | <u>\$1,482,000</u> | <u>\$1,972,000</u> |

The distribution of funding for the low income segment has been approached with the intent to provide the maximum flexibility possible. This permits the agencies to respond to unexpected urgent needs and energy-efficiency opportunities that may not have been anticipated when the annual contracts were signed.

As part of this flexibility, the CAP agencies are permitted to expend their contractual funding on either electric or natural gas-efficiency measures. The funding available includes an allowable 15 percent remuneration to the agency for administrative and outreach costs. Up to 15 percent of the

funds can be expended for health and human safety measures with an emphasis on the safe use of energy, and maintenance and repairs necessary to ensure the longevity of installed efficiency measures and continued habitability of the home.

The low income residential segment delivered 102,438 first-year therms to the overall natural gas DSM program in 2008. This therm acquisition represented 5 percent of the total BTUs acquired by the combined electric and natural gas programs.

## **PROGRAM FUNDING**

Avista's approach to conservation cost-recovery is through a public purpose surcharge on our customer's energy bill (the tariff rider). We currently manage separate tariff riders for Washington and Idaho natural gas investments. Based upon the demand for funds and incoming tariff rider contributions, this balance can be positive (shareholders owe customers) or negative (customers owe shareholders) at any particular point in time.

The aggregate natural gas tariff rider balance for the north division is a negative (customer owes shareholders) \$4,047,415 as of July 30, 2009. Recent demand for conservation services has exceeded tariff rider revenue. Therefore, we recently requested increases to Schedule 191, the most recent of which went into effect in Idaho on August 1, 2009. The most recent projection forecasts a positive (shareholders owe customers) \$74 thousand balance in the Washington natural gas DSM tariff rider and just below \$21 thousand positive in the Idaho natural gas tariff balance by year end 2010.

Funding for the natural gas efficiency programs is derived through a surcharge on retail rates authorized under Schedule 191. The recent increases to the Washington and Idaho natural gas surcharges were necessary to eliminate a persistent imbalance of tariff rider contributions and natural gas program expenditures. This imbalance tends to grow during the periods of increasing commodity costs and we continue to see higher than budgeted demand in program incentives. For example, in 2008 natural gas tariff rider contributions were over \$4.3 million while we paid customers nearly \$5.1 million in natural gas incentives, making incentives 117% of tariff rider contributions collected. Prior to consideration of infrastructure and other implementation costs, this puts Avista in a situation of a negative balance.

Only those customers contributing to the program funding through Avista Rate Schedule 191 are eligible to receive financial incentives. This limits availability to core natural gas customers. Periodically we claim the acquisition of natural gas savings from transport customers if those efficiencies result from involvement in a project that is tightly interwoven with an electric-efficiency project that was being evaluated and funded under the company's electric DSM program.

## **COOPERATIVE REGIONAL PROGRAMS**

Avista has and remains interested in testing the viability of a regional market transformation approach to the acquisition of natural gas-efficiency potential. This model has proven to be

successful within Northwest electric markets as evidenced by the success of the Northwest Energy Efficiency Alliance (NEEA). Though recent efforts at partnering with NEEA and establishing limited ad hoc regional efforts on the natural gas side have been unsuccessful, we will continue to seek alliances with other Northwest utilities to advance this concept.

## CONCLUSION

We have explicitly recognized within this IRP our obligation to achieve all natural gas-efficiency resources available through utility intervention of cost-effective programs. Given the rapid changes within the natural gas market, many new efficiency opportunities may arise in the market. The Company will continue to consider and evaluate any developing technologies for inclusion in our programs between IRPs. Considerable uncertainty remains regarding the customer response to these programs, since this is a time of economic uncertainty at a time when retail gas prices are declining. Historically, we have seen less participation as prices decline. However, this uncertainty does not preclude us from pursuing the planned aggressive ramp-up of natural gas-efficiency programs. Additionally, we have, and will continue to actively seek, opportunities for new or enhanced resource acquisition through the development of cooperative regional programs.

One of the results of the IRP process is a 20-year forecast of avoided costs for each of the eight geographic areas. The detailed nature of these avoided costs makes it possible to continue to evaluate measures and applications as technology and markets change without the need to await the next IRP process. This is of value in determining program cost effectiveness based upon updated inputs, revised program plans and the ability to determine the value of targeting specific markets. Avoided cost determination is discussed in detail in Chapter 6 – Integrated Resource Portfolio.

The completion of the IRP analysis is the midpoint, not the ending point, of a larger reassessment of the DSM resource portfolio. The IRP analysis presented has generally indicated a set of cost effective measures and achievable resource potential for a future DSM portfolio. These results remain in need of further evaluation to facilitate the development of program plans and to incorporate them into an updated DSM implementation plan for use in daily DSM operations.

## **APPENDIX 4.2**

### **CONSERVATION MEASURES DETAIL**



Appendix 4.2 - Oregon DSM Programs Details

| Measure # | Measure                                     | Original measure application | Market segment | Program bundle | Incremental TRC cost/unit | Non-Energy Benefits | First yr therm svgs / unit | Winter or Annual | Measure life | Levelized TRC cost/therm | Levelized TRC cost/therm w/o NEBS | New Accrueable Potential (units) | Technical Potential | Annual therm accrueable potential | Annual total (for whole pgm) cost less NEB credit | Therm Achievable Entered into SENDOUT@ | SENDOUT@ Code |
|-----------|---|------------------------------|----------------|----------------|---------------------------|---------------------|----------------------------|------------------|--------------|--------------------------|-----------------------------------|----------------------------------|---------------------|-----------------------------------|---|--|---------------|
| 1         | Air sealing weatherstripping                | SFH replacement              | Residential    | Shell          | \$ 250 \$                 | -                   | 51                         | W                | 10           | \$ 0.61 \$               | \$ 0.61 \$                        | 33                               |                     | 1,645                             | \$ 8,128.13                                       | 1,645                                  | ResYel1       |
| 2         | Air sealing weatherstripping                | MFH replacement              | Residential    | Shell          | \$ 150 \$                 | -                   | 30                         | W                | 10           | \$ 0.61 \$               | \$ 0.61 \$                        | 8                                |                     | 232                               | \$ 1,147.50                                       | 232                                    | ResYel2       |
| 3         | Air sealing weatherstripping                | MH retro                     | Residential    | Shell          | \$ - \$                   | -                   | 0                          | W                | 25           | \$ - \$                  | \$ - \$                           | 5,000                            | 814                 | 100                               | \$ -  | 100                                    | ResMTW        |
| 4         | Attic insulation                            | MFH retro                    | Residential    | Shell          | \$ 1 \$                   | -                   | 0                          | W                | 45           | \$ 1.90 \$               | \$ 1.90 \$                        | 10,000                           | 415                 | 386                               | \$ 14,000.00                                      | 386                                    | ResRed1       |
| 5         | Attic insulation                            | SFH retro                    | Residential    | Shell          | \$ 666 \$                 | -                   | 59                         | W                | 45           | \$ 0.56 \$               | \$ 0.56 \$                        | 217                              | 16,678              | 12,786                            | \$ 144,355.50                                     | 12,786                                 | ResMTW        |
| 6         | Blow-in insulation for roof                 | MH retro                     | Residential    | Shell          | \$ 1 \$                   | -                   | 0                          | W                | 25           | \$ 1.30 \$               | \$ 1.30 \$                        | 2,000                            |                     | 100                               | \$ 2,000.00                                       | 100                                    | ResRed1       |
| 7         | Boiler tune-up                              | MFH retro                    | Residential    | HVAC           | \$ 100 \$                 | -                   | 27                         | W                | 5            | \$ 0.85 \$               | \$ 0.85 \$                        | 9                                | 11,447              | 226                               | \$ 650.00   | 226                                    | ResYel3       |
| 8         | Combo boiler                                | SFH retro                    | Residential    | DHW            | \$ 3,850 \$               | -                   | 180                        | A                | 20           | \$ 1.60 \$               | \$ 1.60 \$                        | 4                                | 494,749             | 650                               | \$ 13,908.13                                      | 650                                    | ResRed2       |
| 9         | Combo boiler (air)                          | MFH retro                    | Residential    | DHW            | \$ 3,850 \$               | -                   | 180                        | A                | 20           | \$ 1.60 \$               | \$ 1.60 \$                        | 2                                | 57,058              | 383                               | \$ 8,181.25                                       | 383                                    | ResRed2       |
| 10        | Combo boiler (air)                          | New SFH                      | Residential    | DHW            | \$ 2,700 \$               | -                   | 71                         | A                | 20           | \$ 2.84 \$               | \$ 2.84 \$                        | 1                                | 11,087              | 54                                | \$ 2,065.50                                       | 54                                     | ResRed2       |
| 11        | Combo boiler (hydronic)                     | New SFH                      | Residential    | DHW            | \$ 2,200 \$               | -                   | 71                         | A                | 20           | \$ 2.32 \$               | \$ 2.32 \$                        | 3                                | 11,087              | 217                               | \$ 6,732.00                                       | 217                                    | ResRed2       |
| 12        | Condensing boiler                           | MFH replacement              | Residential    | HVAC           | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.53 \$               | \$ 0.53 \$                        | 2                                | 429                 | 122                               | \$ 872.10   | 122                                    | ResMTW        |
| 13        | Condensing boiler                           | New MFH                      | Residential    | HVAC           | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.53 \$               | \$ 0.53 \$                        | 2                                | 1,563               | 122                               | \$ 872.10   | 122                                    | ResMTW        |
| 14        | Condensing boiler                           | MFH replacement              | Residential    | DHW            | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.53 \$               | \$ 0.53 \$                        | 1                                | 308                 | 61                                | \$ 436.05   | 61                                     | ResMTW        |
| 15        | Condensing boiler                           | New MFH                      | Residential    | DHW            | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.53 \$               | \$ 0.53 \$                        | 1                                | 912                 | 61                                | \$ 436.05   | 61                                     | ResMTW        |
| 16        | Direct vent gas unit heater                 | SFH replacement              | Residential    | HVAC           | \$ 713 \$                 | -                   | 127                        | W                | 20           | \$ 0.42 \$               | \$ 0.42 \$                        | 1                                | 1,214               | 77                                | \$ 436.36   | 77                                     | ResYel4       |
| 17        | Direct vent gas unit heater                 | SFH retro                    | Residential    | HVAC           | \$ 1,580 \$               | -                   | 127                        | W                | 20           | \$ 0.92 \$               | \$ 0.92 \$                        | 4                                | 24,270              | 457                               | \$ 5,635.50                                       | 457                                    | ResMTW        |
| 18        | Duct commissioning                          | New SFH                      | Residential    | HVAC           | \$ 300 \$                 | -                   | 60                         | W                | 20           | \$ 0.37 \$               | \$ 0.37 \$                        | 7                                | 7,027               | 380                               | \$ 1,950.75                                       | 380                                    | ResMTW        |
| 19        | Duct insulation retrofit                    | SFH retro                    | Residential    | HVAC           | \$ 459 \$                 | -                   | 93                         | W                | 20           | \$ 0.37 \$               | \$ 0.37 \$                        | 28                               | 23,649              | 2,576                             | \$ 12,684.75                                      | 2,576                                  | ResMTW        |
| 20        | Duct insulation retrofit                    | MFH retro                    | Residential    | HVAC           | \$ 275 \$                 | -                   | 47                         | W                | 20           | \$ 0.44 \$               | \$ 0.44 \$                        | 1                                | 1,827               | 40                                | \$ 233.75   | 40                                     | ResMTW        |
| 21        | Duct sealing                                | SFH retro                    | Residential    | HVAC           | \$ 800 \$                 | -                   | 125                        | W                | 20           | \$ 0.48 \$               | \$ 0.48 \$                        | 31                               | 278,273             | 3,839                             | \$ 24,565.00                                      | 3,839                                  | ResMTW        |
| 22        | Duct sealing                                | MFH retro                    | Residential    | HVAC           | \$ 200 \$                 | -                   | 63                         | W                | 20           | \$ 0.96 \$               | \$ 0.96 \$                        | 4                                | 8,061               | 266                               | \$ 3,400.00                                       | 266                                    | ResYel5       |
| 23        | Duct sealing                                | MH retro                     | Residential    | HVAC           | \$ 200 \$                 | -                   | 75                         | W                | 20           | \$ 0.20 \$               | \$ 0.20 \$                        | 5                                | 8,061               | 388                               | \$ 1,062.50                                       | 388                                    | ResMTW        |
| 24        | Energy Star Clothes Washers                 | SFH                          | Residential    | Appliances     | \$ 150 \$                 | 63                  | 5                          | A                | 13           | \$ 1.76 \$               | \$ 3.04 \$                        | 858                              |                     | 4,290                             | \$ 74,643.28                                      | 4,290                                  | ResRed2       |
| 25        | Energy Star Dishwasher                      | SFH retro                    | Residential    | Appliances     | \$ 50 \$                  | 37                  | 5                          | A                | 13           | \$ 0.26 \$               | \$ 1.01 \$                        | 434                              |                     | 2,168                             | \$ 5,635.50                                       | 2,168                                  | ResMTA        |
| 26        | Energy Star Dishwasher                      | MH retro                     | Residential    | Appliances     | \$ 50 \$                  | 37                  | 5                          | A                | 13           | \$ 0.26 \$               | \$ 1.01 \$                        | 43                               |                     | 213                               | \$ 552.50   | 213                                    | ResMTA        |
| 27        | Energy Star Dishwasher                      | MH retro                     | Residential    | Appliances     | \$ 50 \$                  | 37                  | 5                          | A                | 13           | \$ 0.26 \$               | \$ 1.01 \$                        | 40                               |                     | 199                               | \$ 517.97   | 199                                    | ResMTA        |
| 28        | Energy Star Windows                         | MFH retro                    | Residential    | Shell          | \$ 392 \$                 | -                   | 68                         | W                | 45           | \$ 0.29 \$               | \$ 0.29 \$                        | 13                               | 4,193               | 866                               | \$ 4,996.00                                       | 866                                    | ResMTW        |
| 29        | Energy Star Windows                         | SFH retro                    | Residential    | Shell          | \$ 500 \$                 | -                   | 89                         | W                | 45           | \$ 0.28 \$               | \$ 0.28 \$                        | 145                              | 67,481              | 12,796                            | \$ 72,250.00                                      | 12,796                                 | ResMTW        |
| 30        | Replace dampers                             | SFH retro                    | Residential    | Shell          | \$ 200 \$                 | -                   | 76                         | W                | 15           | \$ 0.24 \$               | \$ 0.24 \$                        | 2                                | 718                 | 538                               | \$ 1,416.67                                       | 538                                    | ResMTW        |
| 31        | Floor insulation                            | MFH retro                    | Residential    | Shell          | \$ 1,200 \$               | -                   | 45                         | W                | 45           | \$ 1.32 \$               | \$ 1.32 \$                        | 2                                | 718                 | 77                                | \$ 2,040.00                                       | 77                                     | ResRed1       |
| 32        | Floor insulation                            | SFH retro                    | Residential    | Shell          | \$ 1,244 \$               | -                   | 128                        | W                | 45           | \$ 0.48 \$               | \$ 0.48 \$                        | 108                              | 40,692              | 13,912                            | \$ 134,818.50                                     | 13,912                                 | ResMTW        |
| 33        | Furnace retrofit                            | SFH retro                    | Residential    | HVAC           | \$ 600 \$                 | -                   | 71                         | W                | 20           | \$ 0.64 \$               | \$ 0.64 \$                        | 253                              |                     | 17,843                            | \$ 151,725.00                                     | 17,843                                 | ResYel6       |
| 34        | Furnace retrofit                            | MFH retro                    | Residential    | HVAC           | \$ 600 \$                 | -                   | 71                         | W                | 20           | \$ 0.63 \$               | \$ 0.63 \$                        | 4                                |                     | 302                               | \$ 2,550.00                                       | 302                                    | ResYel7       |
| 35        | Furnace tune-up                             | MH retro                     | Residential    | HVAC           | \$ 200 \$                 | -                   | 10                         | W                | 3            | \$ 7.23 \$               | \$ 7.23 \$                        | 48                               |                     | 478                               | \$ 9,562.50                                       | 478                                    | ResRed1       |
| 36        | Gas Pool Heater                             | New SFH                      | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 20           | \$ 0.67 \$               | \$ 0.67 \$                        | 1                                | 43,722              | 373                               | \$ 3,364.00                                       | 373                                    | ResYel8       |
| 37        | Gas Pool Heater                             | SFH replacement              | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 20           | \$ 0.67 \$               | \$ 0.67 \$                        | 1                                | 252                 | 364                               | \$ 3,281.16                                       | 364                                    | ResYel9       |
| 38        | Gas Pool Heater                             | MFH replacement              | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 20           | \$ 0.67 \$               | \$ 0.67 \$                        | 1                                | 252                 | 190                               | \$ 1,715.64                                       | 190                                    | ResYel10      |
| 39        | Gas Pool Heater                             | SFH retro                    | Residential    | HVAC           | \$ 8,651 \$               | -                   | 373                        | W                | 20           | \$ 1.73 \$               | \$ 1.73 \$                        | 0                                | 5,250               | 404                               | \$ 9,375.52                                       | 404                                    | ResRed1       |
| 40        | Gas Pool Heater                             | MFH retro                    | Residential    | HVAC           | \$ 8,651 \$               | -                   | 373                        | W                | 20           | \$ 1.73 \$               | \$ 1.73 \$                        | 0                                | 5,250               | 95                                | \$ 2,206.01                                       | 95                                     | ResRed1       |
| 41        | Heating System Maintenance (filter/tune-up) | SFH                          | Residential    | HVAC           | \$ 200 \$                 | -                   | 50                         | W                | 2            | \$ 2.13 \$               | \$ 2.13 \$                        | 542                              |                     | 27,094                            | \$ 108,375.00                                     | 27,094                                 | ResRed1       |
| 42        | High efficiency boiler                      | New SFH                      | Residential    | DHW            | \$ 1,000 \$               | -                   | 40                         | W                | 20           | \$ 1.87 \$               | \$ 1.87 \$                        | 8                                | 220                 | 312                               | \$ 7,803.00                                       | 312                                    | ResRed1       |
| 43        | High efficiency boiler                      | MFH replacement              | Residential    | DHW            | \$ 5,000 \$               | -                   | 40                         | W                | 20           | \$ 9.36 \$               | \$ 9.36 \$                        | 2                                | 220                 | 85                                | \$ 10,625.00                                      | 85                                     | ResRed1       |
| 44        | High efficiency furnace                     | SFH replacement              | Residential    | HVAC           | \$ 600 \$                 | -                   | 71                         | W                | 20           | \$ 0.63 \$               | \$ 0.63 \$                        | 325                              | 16,299              | 23,084                            | \$ 195,075.00                                     | 23,084                                 | ResYel11      |
| 45        | High efficiency furnace                     | New SFH                      | Residential    | HVAC           | \$ 600 \$                 | -                   | 71                         | W                | 20           | \$ 0.63 \$               | \$ 0.63 \$                        | 253                              | 17,177              | 17,954                            | \$ 151,725.00                                     | 17,954                                 | ResYel12      |
| 46        | High efficiency furnace                     | MFH replacement              | Residential    | HVAC           | \$ 600 \$                 | -                   | 71                         | W                | 20           | \$ 0.63 \$               | \$ 0.63 \$                        | 2                                | 393                 | 151                               | \$ 1,275.00                                       | 151                                    | ResYel13      |
| 47        | High efficiency water heater (tankless)     | SFH replacement              | Residential    | DHW            | \$ 60 \$                  | -                   | 27                         | A                | 12           | \$ 0.24 \$               | \$ 0.24 \$                        | 81                               | 7,635               | 2,195                             | \$ 4,876.88                                       | 2,195                                  | ResMTA        |
| 48        | High efficiency water heater (tankless)     | New SFH                      | Residential    | DHW            | \$ 60 \$                  | -                   | 27                         | A                | 12           | \$ 0.24 \$               | \$ 0.24 \$                        | 65                               |                     | 1,756                             | \$ 3,901.50                                       | 1,756                                  | ResMTA        |
| 49        | High efficiency water heater (tankless)     | New MFH                      | Residential    | DHW            | \$ 60 \$                  | -                   | 27                         | A                | 12           | \$ 0.24 \$               | \$ 0.24 \$                        | 84                               |                     | 2,272                             | \$ 5,049.00                                       | 2,272                                  | ResMTA        |
| 50        | High efficiency water heater (tankless)     | SFH retro                    | Residential    | DHW            | \$ 260 \$                 | -                   | 27                         | A                | 12           | \$ 1.04 \$               | \$ 1.04 \$                        | 72                               | 91,620              | 1,936                             | \$ 18,646.88                                      | 1,936                                  | ResRed2       |
| 51        | Horizontal axis clothes washer              | New SFH                      | Residential    | Appliances     | \$ 150 \$                 | 63                  | 5                          | A                | 13           | \$ 1.77 \$               | \$ 3.04 \$                        | 434                              | 4,084               | 2,168                             | \$ 37,910.16                                      | 2,168                                  | ResRed2       |



| Measure # | Measure                                     | Original measure application | Market segment  | Program bundle | Non-Energy Benefits | First yr them svgs / unit | Winter or Annual | Measure life | Incremental TRC cost / unit | Levelized TRC cost / therm | Levelized TRC cost/therm w/o NEBs | New Acquirable Potential (units) | Technical Potential | Annual therm acquirable potential | Annual total (for whole pgm) cost less NEB credit | Entered into SENDOUT® Code | Achievable Therms SENDOUT® Code |
|-----------|---|------------------------------|-----------------|----------------|---------------------|---------------------------|------------------|--------------|-----------------------------|----------------------------|-----------------------------------|----------------------------------|---------------------|-----------------------------------|---|----------------------------|---------------------------------|
|           |   |                              |                 |                |                     |                           |                  |              |                             |                            |                                   |                                  |                     |                                   |   |                            |                                 |
| 52        | Horizontal axis clothes washer              | SFH retro                    | Residential     | Appliances     | \$ 150              | 5                         | A                | 13           | \$ 1.76                     | \$ 3.04                    | 481                               | 714,637                          | 2,303               | \$ 40,071.66                      | 2,303   | ResRed2                    |                                 |
| 53        | Passive solar water heating                 | SFH retro                    | Residential     | DHW            | \$ 2,000            | 150                       | A                | 15           | \$ 1.21                     | \$ 1.21                    | 1                                 |                                  | 90                  | \$ 1,200.00                       | 90  | ResRed2                    |                                 |
| 54        | Passive solar water heating                 | New SFH                      | Residential     | DHW            | \$ 2,000            | 150                       | A                | 15           | \$ 1.21                     | \$ 1.21                    | 2                                 |                                  | 225                 | \$ 3,000.00                       | 225   | ResRed2                    |                                 |
| 55        | Pipe insulation                             | SFH retro                    | Residential     | DHW            | \$ 121              | 2                         | A                | 15           | \$ 1.10                     | \$ 1.10                    | 36                                | 51,246                           | 361                 | \$ 4,371.13                       | 361   | ResRed2                    |                                 |
| 56        | Pipe insulation(wrap - long wrap (min 15ft) | MH retro                     | Residential     | DHW            | \$ 15               | 2                         | A                | 15           | \$ 0.82                     | \$ 0.82                    | 4                                 |                                  | 9                   | \$ 58.77                          | 9   | ResYel14                   |                                 |
| 57        | Pipe insulation(wrap - short wrap (min 3ft) | MH retro                     | Residential     | DHW            | \$ 5                | 1                         | A                | 15           | \$ 0.57                     | \$ 0.57                    | 4                                 |                                  | 3                   | \$ 19.92                          | 3   | ResYel15                   |                                 |
| 58        | Pool blanket                                | New SFH                      | Residential     | DHW            | \$ 1,100            | 1,360                     | A                | 10           | \$ 0.10                     | \$ 0.10                    | 0                                 | 424,728                          | 408                 | \$ 330.00                         | 408   | ResMTA                     |                                 |
| 59        | Programmable Thermostat                     | New SFH                      | Residential     | HVAC           | \$ 75               | 27                        | W                | 20           | \$ 0.21                     | \$ 0.21                    | 200                               |                                  | 5,400               | \$ 15,000.00                      | 5,400   | ResMTW                     |                                 |
| 60        | Programmable Thermostat                     | SFH replacement              | Residential     | HVAC           | \$ 75               | 27                        | W                | 20           | \$ 0.21                     | \$ 0.21                    | 200                               |                                  | 5,400               | \$ 15,000.00                      | 5,400   | ResMTW                     |                                 |
| 61        | Programmable Thermostat                     | SFH retro                    | Residential     | HVAC           | \$ 75               | 27                        | W                | 20           | \$ 0.21                     | \$ 0.21                    | 200                               |                                  | 5,400               | \$ 15,000.00                      | 5,400   | ResMTW                     |                                 |
| 62        | Tankless water heater                       | SFH replacement              | Residential     | DHW            | \$ 800              | 90                        | A                | 20           | \$ 0.66                     | \$ 0.66                    | 75                                | 18,782                           | 6,730               | \$ 59,823.00                      | 6,730   | ResYel16                   |                                 |
| 63        | Tankless water heater                       | MFH replacement              | Residential     | DHW            | \$ 800              | 90                        | A                | 20           | \$ 0.66                     | \$ 0.66                    | 0                                 | 2,166                            | 38                  | \$ 340.00                         | 38  | ResYel17                   |                                 |
| 64        | Tankless water heater                       | SFH retro                    | Residential     | DHW            | \$ 800              | 90                        | A                | 20           | \$ 0.66                     | \$ 0.66                    | 72                                | 225,386                          | 6,503               | \$ 57,800.00                      | 6,503   | ResYel18                   |                                 |
| 65        | Tankless water heater                       | MFH retro                    | Residential     | DHW            | \$ 800              | 90                        | A                | 20           | \$ 0.66                     | \$ 0.66                    | 0                                 | 25,993                           | 38                  | \$ 340.00                         | 38  | ResYel19                   |                                 |
| 66        | Tankless water heater                       | SFH                          | Residential     | DHW            | \$ 700              | 102                       | A                | 15           | \$ 0.63                     | \$ 0.63                    | 65                                | 300,514                          | 6,633               | \$ 45,517.50                      | 6,633   | ResYel20                   |                                 |
| 67        | Thermal Vent Damper                         | MFH retro                    | Residential     | HVAC           | \$ 60               | 27                        | W                | 12           | \$ 0.24                     | \$ 0.24                    | 383                               | 4,770                            | 10,187              | \$ 22,950.00                      | 10,187  | ResMTW                     |                                 |
| 68        | BBQ / Rotisserie Oven                       | SFH retro                    | Residential     | Shell          | \$ 2                | 0                         | W                | 45           | \$ 0.15                     | \$ 0.15                    | 1                                 | 112                              | 188                 | \$ 5,746.00                       | 188   | ComRed1                    |                                 |
| 69        | BBQ / Rotisserie Oven                       | Cooking retrofit             | Non-residential | Cooking        | \$ 5,746            | 198                       | A                | 15           | \$ 2.64                     | \$ 2.64                    | 1                                 |                                  | 198                 | \$ 1,003.00                       | 198   | ComMTA                     |                                 |
| 70        | BBQ / Rotisserie Oven                       | Cooking replacemr            | Non-residential | Cooking        | \$ 1,003            | 198                       | A                | 15           | \$ 0.46                     | \$ 0.46                    | 7                                 |                                  | 2,400               | \$ 35,784.00                      | 2,400   | ComYel1                    |                                 |
| 71        | Boiler                                      | Water heating repla          | Non-residential | DHW            | \$ 11,928           | 800                       | W                | 20           | \$ 1.11                     | \$ 1.11                    | 3                                 | 2,998                            | 2,400               | \$ 35,784.00                      | 2,400   | ComYel1                    |                                 |
| 72        | Boiler Tune-up                              | Space heating retro          | Non-residential | HVAC           | \$ 100              | 5                         | W                | 5            | \$ 0.34                     | \$ 0.34                    | 5                                 | 3,474                            | 333                 | \$ 500.00                         | 333   | ComMTW                     |                                 |
| 73        | Chesemelter                                 | Cooking replacemr            | Non-residential | Cooking        | \$ 408              | 203                       | A                | 15           | \$ 1.77                     | \$ 1.77                    | 1                                 | 159                              | 203                 | \$ 408.00                         | 203   | ComMTA                     |                                 |
| 74        | Chesemelter (broiler)                       | Cooking retrofit             | Non-residential | Cooking        | \$ 3,937            | 203                       | A                | 15           | \$ 2.25                     | \$ 2.25                    | 1                                 | 23,076                           | 740                 | \$ 14,415.00                      | 740   | ComRed1                    |                                 |
| 75        | Clothes Dryer                               | Miscellaneous repla          | Non-residential | Appliances     | \$ 14,415           | 740                       | A                | 11           | \$ 0.25                     | \$ 0.25                    | 1                                 | 2,098                            | 740                 | \$ 1,886.00                       | 740   | ComMTA                     |                                 |
| 76        | Clothes Dryer                               | Miscellaneous repla          | Non-residential | Appliances     | \$ 1,586            | 740                       | A                | 11           | \$ 0.25                     | \$ 0.25                    | 1                                 | 1,559                            | 50                  | \$ 2,250.00                       | 50  | ComRed1                    |                                 |
| 77        | Clothes washer                              | Water heating retro          | Non-residential | Appliances     | \$ 2,250            | 50                        | A                | 11           | \$ 5.19                     | \$ 5.19                    | 1                                 | 142                              | 50                  | \$ 675.82                         | 50  | ComRed1                    |                                 |
| 78        | Clothes washer                              | Water heating repla          | Non-residential | Appliances     | \$ 900              | 50                        | A                | 11           | \$ 1.56                     | \$ 2.07                    | 1                                 | 142                              | 50                  | \$ 675.82                         | 50  | ComRed1                    |                                 |
| 79        | Coin-Op Clothes Dryer                       | Miscellaneous repla          | Non-residential | Appliances     | \$ 5,717            | 419                       | A                | 11           | \$ 1.53                     | \$ 1.53                    | 4                                 | 7,241                            | 1,676               | \$ 22,292.00                      | 1,676   | ComRed1                    |                                 |
| 80        | Coin-Op Clothes Dryer                       | Miscellaneous repla          | Non-residential | Appliances     | \$ 613              | 419                       | A                | 11           | \$ 0.17                     | \$ 0.17                    | 4                                 | 658                              | 1,676               | \$ 2,452.00                       | 1,676   | ComMTA                     |                                 |
| 81        | Coin-op clothes washer                      | Water heating retro          | Non-residential | Appliances     | \$ 750              | 11                        | A                | 11           | \$ 7.86                     | \$ 7.86                    | 4                                 | 501                              | 44                  | \$ 3,000.00                       | 44  | ComRed1                    |                                 |
| 82        | Coin-op clothes washer                      | Water heating repla          | Non-residential | Appliances     | \$ 300              | 11                        | A                | 11           | \$ 0.81                     | \$ 1.19                    | 4                                 | 46                               | 116                 | \$ 618.72                         | 116   | ComYel2                    |                                 |
| 83        | Combination Oven                            | Cooking retrofit             | Non-residential | Cooking        | \$ 5,717            | 403                       | A                | 12           | \$ 1.37                     | \$ 1.53                    | 2                                 | 727                              | 806                 | \$ 10,262.00                      | 806   | ComRed1                    |                                 |
| 84        | Combination Oven                            | Cooking replacemr            | Non-residential | Cooking        | \$ 5,717            | 403                       | A                | 12           | \$ 1.37                     | \$ 1.53                    | 2                                 | 49                               | 806                 | \$ 10,262.00                      | 806   | ComRed1                    |                                 |
| 85        | Condensing Boiler                           | Water heating repla          | Non-residential | DHW            | \$ 36,701           | 1,200                     | A                | 20           | \$ 2.29                     | \$ 2.29                    | 2                                 | 4,682                            | 2,400               | \$ 73,402.00                      | 2,400   | ComRed1                    |                                 |
| 86        | Condensing Storage Water Heater             | Water heating repla          | Non-residential | DHW            | \$ 2,500            | 1,200                     | A                | 15           | \$ 0.19                     | \$ 0.19                    | 3                                 | 5,124                            | 3,600               | \$ 7,500.00                       | 3,600   | ComMTA                     |                                 |
| 87        | Condensing Tank Water Heater                | Water heating retro          | Non-residential | DHW            | \$ 7,800            | 1,200                     | A                | 15           | \$ 0.59                     | \$ 0.59                    | 2                                 | 172,943                          | 2,400               | \$ 15,600.00                      | 2,400   | ComYel3                    |                                 |
| 88        | Convection Oven                             | Cooking retrofit             | Non-residential | Cooking        | \$ 1,886            | 324                       | A                | 12           | \$ 0.63                     | \$ 0.63                    | 5                                 | 8,928                            | 1,620               | \$ 9,430.00                       | 1,620   | ComYel4                    |                                 |
| 89        | Convection Oven                             | Cooking replacemr            | Non-residential | Cooking        | \$ 1,886            | 324                       | A                | 12           | \$ 0.63                     | \$ 0.63                    | 5                                 | 595                              | 1,620               | \$ 9,430.00                       | 1,620   | ComYel5                    |                                 |
| 90        | Conveyer Broiler                            | Cooking retrofit             | Non-residential | Cooking        | \$ 3674             | 661                       | A                | 15           | \$ 0.51                     | \$ 0.51                    | 2                                 | 327                              | 1,322               | \$ 7,348.00                       | 1,322   | ComYel6                    |                                 |
| 91        | Conveyer Broiler                            | Cooking replacemr            | Non-residential | Cooking        | \$ 1,182            | 661                       | A                | 15           | \$ 0.16                     | \$ 0.16                    | 2                                 | 22                               | 1,322               | \$ 2,364.00                       | 1,322   | ComMTA                     |                                 |
| 92        | Demand control ventilation                  | HVAC                         | Non-residential | HVAC           | \$ 0.8              | 0                         | W                | 20           | \$ 0.88                     | \$ 0.88                    | 10,000                            |                                  | 4,403               | \$ 40,000.00                      | 4,403   | ComYel7                    |                                 |
| 93        | Energy recovery ventilation                 | Cooking retrofit             | Non-residential | Cooking        | \$ 4                | 0                         | W                | 20           | \$ 0.68                     | \$ 0.68                    | 1,672                             |                                  | 6,252               | \$ 7,950.00                       | 6,252   | ComMTA                     |                                 |
| 94        | Energy Star Steamer                         | Cooking replacemr            | Non-residential | Cooking        | \$ 3,733            | 2,084                     | A                | 12           | \$ 0.14                     | \$ 0.19                    | 3                                 | 111                              | 2,916               | \$ 6,000.00                       | 2,916   | ComMTA                     |                                 |
| 95        | Energy Star Steamer                         | Cooking replacemr            | Non-residential | Cooking        | \$ 3,733            | 2,084                     | A                | 12           | \$ 0.14                     | \$ 0.19                    | 3                                 |                                  | 6,252               | \$ 7,950.00                       | 6,252   | ComMTA                     |                                 |
| 96        | Fryer                                       | Cooking retrofit             | Non-residential | Cooking        | \$ 1,219            | 505                       | A                | 12           | \$ 0.26                     | \$ 0.26                    | 5                                 |                                  | 2,525               | \$ 6,095.00                       | 2,525   | ComMTA                     |                                 |
| 97        | Fryer                                       | Cooking replacemr            | Non-residential | Cooking        | \$ 1,219            | 505                       | A                | 12           | \$ 0.26                     | \$ 0.26                    | 5                                 |                                  | 2,525               | \$ 6,095.00                       | 2,525   | ComMTA                     |                                 |
| 98        | Gas Pool Heater                             | Miscellaneous repla          | Non-residential | Pool           | \$ 8,651            | 373                       | A                | 20           | \$ 1.73                     | \$ 1.73                    | 1                                 | 1,744                            | 373                 | \$ 8,651.00                       | 373   | ComRed1                    |                                 |
| 99        | Gas Pool Heater                             | Miscellaneous repla          | Non-residential | Pool           | \$ 3,364            | 373                       | A                | 20           | \$ 0.87                     | \$ 0.67                    | 1                                 | 87                               | 373                 | \$ 3,364.00                       | 373   | ComYel8                    |                                 |
| 100       | Gas Spa Heater                              | Miscellaneous retro          | Non-residential | Pool           | \$ 1,377            | 13                        | A                | 20           | \$ 7.73                     | \$ 7.73                    | 1                                 | 37                               | 13                  | \$ 1,377.00                       | 13  | ComRed1                    |                                 |
| 101       | Gas Spa Heater                              | Miscellaneous repla          | Non-residential | Pool           | \$ 344              | 13                        | A                | 20           | \$ 1.93                     | \$ 1.93                    | 1                                 | 2                                | 13                  | \$ 344.00                         | 13  | ComRed1                    |                                 |
| 102       | Griddle                                     | Cooking retrofit             | Non-residential | Cooking        | \$ 491              | 88                        | A                | 12           | \$ 0.60                     | \$ 0.60                    | 2                                 |                                  | 176                 | \$ 982.00                         | 176   | ComYel9                    |                                 |
| 103       | Griddle                                     | Cooking replacemr            | Non-residential | Cooking        | \$ 491              | 88                        | A                | 12           | \$ 0.60                     | \$ 0.60                    | 2                                 |                                  | 176                 | \$ 982.00                         | 176   | ComYel10                   |                                 |

| Measure # | Measure  | Original measure application | Market segment  | Program bundle | Incremental TRC cost / unit | Non-Energy Benefits | First yr therm sygs / unit | Winter or Annual | Measure life | Levelized TRC cost / therm | Levelized TRC cost/therm w/o NEBs | New Acquirable Potential (units) | Technical Potential | Annual therm           |   | Achievable Therms     |               |
|-----------|--|------------------------------|-----------------|----------------|-----------------------------|---------------------|----------------------------|------------------|--------------|----------------------------|-----------------------------------|----------------------------------|---------------------|------------------------|---|-----------------------|---------------|
|           |  |                              |                 |                |                             |                     |                            |                  |              |                            |                                   |                                  |                     | Annual therm potential | Annual total (for whole pgm) cost less NEB credit | Entered into SENDOUT® | SENDOUT® Code |
| 104       | High efficiency charbroiler                    | Cooking retrofit             | Non-residential | Cooking        | \$ 9,029                    | \$ -                | 298                        | A                | 15           | \$ 2.76                    | \$ -                              | 2                                | 2,604               | 596                    | \$ 18,058.00                                      | 596                   | ComRed1       |
| 105       | High efficiency charbroiler                    | Cooking replacemer           | Non-residential | Cooking        | \$ 1,313                    | \$ -                | 298                        | A                | 15           | \$ 0.40                    | \$ -                              | 2                                | 174                 | 596                    | \$ 2,626.00                                       | 596                   | ComMTA        |
| 106       | High efficiency condensing hot water heater    | Cooking retrofit             | Non-residential | Cooking        | \$ 2,500                    | \$ -                | 1,200                      | A                | 15           | \$ 0.19                    | \$ -                              | 3                                | 172,943             | 3,600                  | \$ 7,600.00                                       | 3,600                 | ComMTA        |
| 107       | High efficiency condensing hot water heater    | Cooking replacemer           | Non-residential | Cooking        | \$ 7,800                    | \$ -                | 1,200                      | A                | 15           | \$ 0.59                    | \$ -                              | 5                                | 5,124               | 6,000                  | \$ 39,000.00                                      | 6,000                 | ComYel11      |
| 108       | High efficiency hot water heater               | Cooking retrofit             | Non-residential | Cooking        | \$ 551                      | \$ -                | 13                         | A                | 15           | \$ 3.86                    | \$ -                              | 10                               |                     | 130                    | \$ 5,510.00                                       | 130                   | ComRed1       |
| 109       | High efficiency hot water heater               | Cooking replacemer           | Non-residential | Cooking        | \$ 175                      | \$ -                | 12                         | A                | 15           | \$ 1.33                    | \$ -                              | 10                               |                     | 120                    | \$ 1,750.00                                       | 120                   | ComRed1       |
| 110       | Infrared Fryer Griddle                         | Cooking retrofit             | Non-residential | Cooking        | \$ 5,899                    | \$ -                | 194                        | A                | 20           | \$ 2.27                    | \$ -                              | 1                                | 1,625               | 194                    | \$ 5,899.00                                       | 194                   | ComRed1       |
| 111       | Infrared Fryer Griddle                         | Cooking replacemer           | Non-residential | Cooking        | \$ 2,146                    | \$ -                | 194                        | A                | 20           | \$ 0.83                    | \$ -                              | 1                                | 122                 | 194                    | \$ 2,146.00                                       | 194                   | ComYel12      |
| 112       | Infrared General Purpose Fryer                 | Cooking retrofit             | Non-residential | Cooking        | \$ 5,889                    | \$ -                | 300                        | A                | 15           | \$ 1.79                    | \$ -                              | 1                                | 7,955               | 300                    | \$ 5,889.00                                       | 300                   | ComRed1       |
| 113       | Infrared General Purpose Fryer                 | Cooking replacemer           | Non-residential | Cooking        | \$ 3,186                    | \$ -                | 300                        | A                | 15           | \$ 0.37                    | \$ -                              | 1                                | 490                 | 300                    | \$ 3,186.00                                       | 300                   | ComYel13      |
| 114       | Multi-tank conveyor dishwasher                 | Cooking retrofit             | Non-residential | Cooking        | \$ 4,000                    | \$ -                | 993                        | A                | 15           | \$ 0.37                    | \$ -                              | 1                                |                     | 993                    | \$ 4,000.00                                       | 993                   | ComMTA        |
| 115       | Multi-tank conveyor dishwasher                 | Cooking replacemer           | Non-residential | Cooking        | \$ 4,000                    | \$ -                | 993                        | A                | 15           | \$ 0.37                    | \$ -                              | 1                                |                     | 993                    | \$ 4,000.00                                       | 993                   | ComMTA        |
| 116       | Oven Conveyor                                  | Cooking replacemer           | Non-residential | Cooking        | \$ 5,932                    | \$ -                | 364                        | A                | 20           | \$ 1.22                    | \$ -                              | 4                                | 26                  | 1,456                  | \$ 23,732.00                                      | 1,456                 | ComRed1       |
| 117       | Pizza / Deck Oven                              | Cooking replacemer           | Non-residential | Cooking        | \$ 466                      | \$ -                | 256                        | A                | 20           | \$ 0.14                    | \$ -                              | 1                                | 95                  | 256                    | \$ 466.00   | 256                   | ComRed1       |
| 118       | Point of Use hot water heater                  | Cooking retrofit             | Non-residential | Cooking        | \$ 1,118                    | \$ -                | 18                         | A                | 15           | \$ 5.66                    | \$ -                              | 1                                |                     | 18                     | \$ 1,118.00                                       | 18                    | ComRed1       |
| 119       | Point of Use hot water heater                  | Cooking replacemer           | Non-residential | Cooking        | \$ 371                      | \$ -                | 17                         | A                | 15           | \$ 1.99                    | \$ -                              | 1                                |                     | 17                     | \$ 371.00   | 17                    | ComRed1       |
| 120       | Pool blanket                                   | Water heating repla          | Non-residential | Pool           | \$ 2,200                    | \$ -                | 2,720                      | A                | 10           | \$ 0.10                    | \$ -                              | 3                                | 3,264               | 8,160                  | \$ 6,600.00                                       | 8,160                 | ComMTA        |
| 121       | Power Burner                                   | Space heating retro          | Non-residential | HVAC           | \$ 913                      | \$ -                | 134                        | W                | 12           | \$ 0.73                    | \$ -                              | 2                                | 975                 | 289                    | \$ 1,826.00                                       | 289                   | ComYel14      |
| 122       | Programmable Thermostats                       | Space heating retro          | Non-residential | HVAC           | \$ 100                      | \$ -                | 117                        | W                | 20           | \$ 0.06                    | \$ -                              | 20                               |                     | 2,344                  | \$ 2,000.00                                       | 2,344                 | ComMTW        |
| 123       | Programmable Thermostats                       | Space heating repla          | Non-residential | HVAC           | \$ 25                       | \$ -                | 117,180,2578               | W                | 20           | \$ 0.02                    | \$ -                              | 20                               |                     | 2,344                  | \$ 500.00   | 2,344                 | ComMTW        |
| 124       | Rack / Tray Oven                               | Cooking retrofit             | Non-residential | Cooking        | \$ 4,933                    | \$ -                | 1,034                      | A                | 12           | \$ 0.51                    | \$ -                              | 2                                | 10,671              | 2,068                  | \$ 9,866.00                                       | 2,068                 | ComYel15      |
| 125       | Rack / Tray Oven                               | Cooking replacemer           | Non-residential | Cooking        | \$ 25                       | \$ -                | 117                        | W                | 20           | \$ 0.42                    | \$ -                              | 5                                | 711                 | 2,068                  | \$ 9,866.00                                       | 2,068                 | ComYel16      |
| 126       | Radiant heat                                   | Space heating repla          | Non-residential | HVAC           | \$ 1,311                    | \$ -                | 386                        | A                | 10           | \$ 0.25                    | \$ -                              | 1                                | 11,267              | 586                    | \$ 125.00   | 586                   | ComMTW        |
| 127       | Recirculation Controls                         | Water heating retro          | Non-residential | HVAC           | \$ 200                      | \$ -                | 35                         | W                | 25           | \$ 0.37                    | \$ -                              | 1                                |                     | 35                     | \$ 200.00   | 35                    | ComMTW        |
| 128       | Recirculation Controls                         | Water heating repla          | Non-residential | HVAC           | \$ 3,000                    | \$ -                | 2,000                      | W                | 7            | \$ 0.25                    | \$ -                              | 5                                |                     | 10,000                 | \$ 15,000.00                                      | 10,000                | ComMTW        |
| 129       | Retro-Commissioning                            | Envelope retrofit            | Non-residential | Shell          | \$ 0                        | \$ -                | 0                          | W                | 30           | \$ 0.11                    | \$ -                              | 20                               | 2,561               | 4                      | \$ 8.00   | 4                     | ComMTW        |
| 130       | Roof insulation                                | Space heating retro          | Non-residential | HVAC           | \$ 100                      | \$ -                | 117                        | W                | 20           | \$ 0.06                    | \$ -                              | 50                               |                     | 5,859                  | \$ 5,000.00                                       | 5,859                 | ComMTW        |
| 131       | Roof Top Maintenance                           | Cooking replacemer           | Non-residential | Cooking        | \$ 2,221                    | \$ -                | 137                        | A                | 15           | \$ 0.20                    | \$ -                              | 1                                | 9                   | 137                    | \$ 300.00   | 137                   | ComMTA        |
| 132       | Salamander                                     | Cooking retrofit             | Non-residential | Cooking        | \$ 300                      | \$ -                | 137                        | A                | 15           | \$ 1.48                    | \$ -                              | 1                                | 142                 | 137                    | \$ 2,221.00                                       | 137                   | ComRed1       |
| 133       | Salamander (Broiler)                           | Cooking retrofit             | Non-residential | Cooking        | \$ 3,000                    | \$ -                | 508                        | A                | 15           | \$ 0.54                    | \$ -                              | 2                                |                     | 1,016                  | \$ 6,000.00                                       | 1,016                 | ComYel17      |
| 134       | Single tank conveyor dishwasher                | Cooking replacemer           | Non-residential | Cooking        | \$ 3,000                    | \$ -                | 508                        | A                | 15           | \$ 0.54                    | \$ -                              | 2                                |                     | 1,016                  | \$ 6,000.00                                       | 1,016                 | ComYel18      |
| 135       | Single tank conveyor dishwasher                | Cooking replacemer           | Non-residential | Cooking        | \$ 2,000                    | \$ -                | 554                        | A                | 15           | \$ 0.33                    | \$ -                              | 2                                |                     | 1,108                  | \$ 4,000.00                                       | 1,108                 | ComMTA        |
| 136       | Single tank door type dishwasher               | Cooking retrofit             | Non-residential | Cooking        | \$ 2,000                    | \$ -                | 554                        | A                | 15           | \$ 0.33                    | \$ -                              | 2                                |                     | 1,108                  | \$ 4,000.00                                       | 1,108                 | ComMTA        |
| 137       | Single tank door type dishwasher               | Cooking replacemer           | Non-residential | Cooking        | \$ 2,000                    | \$ -                | 554                        | A                | 15           | \$ 0.33                    | \$ -                              | 2                                |                     | 1,108                  | \$ 4,000.00                                       | 1,108                 | ComMTA        |
| 138       | Solar water                                    | Water heating repla          | Non-residential | DHW            | \$ 2,000                    | \$ -                | 150                        | A                | 11           | \$ 1.54                    | \$ -                              | 2                                |                     | 1,055                  | \$ 3,000.00                                       | 1,055                 | ComMTA        |
| 139       | Tankless Water Heater                          | Water heating repla          | Non-residential | DHW            | \$ 600                      | \$ -                | 211                        | A                | 20           | \$ 0.21                    | \$ -                              | 5                                | 1,312               | 1,055                  | \$ 3,000.00                                       | 1,055                 | ComMTA        |
| 140       | Time clock control of hot water heater circuit | Cooking retrofit             | Non-residential | Cooking        | \$ 224                      | \$ -                | 11                         | A                | 15           | \$ 1.85                    | \$ -                              | 20                               |                     | 220                    | \$ 4,480.00                                       | 220                   | ComRed1       |
| 141       | Time clock control of hot water heater circuit | Cooking replacemer           | Non-residential | Cooking        | \$ 224                      | \$ -                | 11                         | A                | 15           | \$ 1.85                    | \$ -                              | 10                               |                     | 110                    | \$ 2,240.00                                       | 110                   | ComRed1       |
| 142       | Under counter dishwashers                      | Cooking retrofit             | Non-residential | Cooking        | \$ 1,000                    | \$ -                | 217                        | A                | 15           | \$ 0.42                    | \$ -                              | 2                                |                     | 434                    | \$ 2,000.00                                       | 434                   | ComMTA        |
| 143       | Under counter dishwashers                      | Cooking replacemer           | Non-residential | Cooking        | \$ 1,000                    | \$ -                | 217                        | A                | 15           | \$ 0.42                    | \$ -                              | 2                                |                     | 434                    | \$ 2,000.00                                       | 434                   | ComMTA        |
| 144       | Vent Damper                                    | Space heating retro          | Non-residential | HVAC           | \$ 304                      | \$ -                | 134                        | W                | 12           | \$ 0.24                    | \$ -                              | 20                               | 1,949               | 2,690                  | \$ 6,080.00                                       | 2,690                 | ComMTW        |
| 145       | Vent Hood Controls                             | Cooking retrofit             | Non-residential | Cooking        | \$ 2,160                    | \$ -                | 293                        | A                | 15           | \$ 0.67                    | \$ -                              | 5                                |                     | 1,465                  | \$ 10,800.00                                      | 1,465                 | ComYel19      |
| 146       | Vent Hood Controls                             | Cooking replacemer           | Non-residential | Cooking        | \$ 1,298                    | \$ -                | 293                        | A                | 15           | \$ 0.40                    | \$ -                              | 5                                |                     | 1,465                  | \$ 6,490.00                                       | 1,465                 | ComMTA        |
| 147       | Wall insulation                                | Envelope retrofit            | Non-residential | Shell          | \$ 0                        | \$ -                | 0                          | W                | 30           | \$ 0.08                    | \$ -                              | 10                               | 5,261               | 3                      | \$ 3.90   | 3                     | ComMTW        |
| 148       | Warm Up Control                                | Space heating retro          | Non-residential | HVAC           | \$ 300                      | \$ -                | 240                        | W                | 10           | \$ 0.16                    | \$ -                              | 10                               | 2,092               | 2,397                  | \$ 3,000.00                                       | 2,397                 | ComMTW        |
| 149       | Window retrofit                                | Envelope retrofit            | Non-residential | Shell          | \$ 30                       | \$ -                | 2                          | W                | 30           | \$ 1.17                    | \$ -                              | 5                                | 3,529,552           | 8                      | \$ 150.00   | 8                     | ComYel20      |
|           |  |                              |                 |                |                             |                     |                            |                  |              |                            |                                   |                                  | 3,529,552           | 326,413                | \$ 2,140,843.97                                   | 326,413               |               |

Appendix 4.2 - WAID DSM Program Details

| Measure # | Measure                                      | Original measure application | Market segment | Program bundle | Incremental TRC cost/unit | Non-Energy Benefits | First yr therm svgs / unit | Winter or Annual | Measure life | Levelized TRC cost/therm | Levelized TRC cost/therm w/o NEBs | New Acquirable Potential (units) | Technical Potential | Annual therm acquirable potential | Annual total (for less NEB credit) | Achievable            |                     |
|-----------|--|------------------------------|----------------|----------------|---------------------------|---------------------|----------------------------|------------------|--------------|--------------------------|-----------------------------------|----------------------------------|---------------------|-----------------------------------|------------------------------------|-----------------------|---------------------|
|           |  |                              |                |                |                           |                     |                            |                  |              |                          |                                   |                                  |                     |                                   |                                    | Entered into SENEOUT® | Therm SENEOUT® Code |
| 1         | Air sealing weathertstripping                | SFH replacement              | Residential    | Shell          | \$ 200 \$                 | -                   | 76                         | W                | 15           | \$ 0.29                  | \$ 0.29                           | 561                              |                     | 38,202 \$                         | 112,200.00                         | 38,202                | ResMTW              |
| 2         | Air sealing weathertstripping                | MFH replacement              | Residential    | Shell          | \$ 150 \$                 | -                   | 30                         | W                | 10           | \$ 0.71                  | \$ 0.71                           | 66                               | 2,443               | 2,004                             | \$ 9,900.00                        | 2,004                 | ResYel1             |
| 3         | Air sealing weathertstripping                | MH retro                     | Residential    | Shell          | \$ -                      | -                   | 0                          | W                | 25           | \$ -                     | \$ -                              | 33                               | 1,244               | 1                                 | \$ 61.60                           | 1                     | ResMTW              |
| 4         | Attic insulation                             | MFH retro                    | Residential    | Shell          | \$ 666 \$                 | -                   | 59                         | W                | 45           | \$ 2.84                  | \$ 2.84                           | 561                              | 50,034              | 33,089                            | \$ 373,626.00                      | 33,089                | ResYel2             |
| 5         | Attic insulation                             | SFH retro                    | Residential    | Shell          | \$ 1 \$                   | -                   | 0                          | W                | 25           | \$ 1.73                  | \$ 1.73                           | 33                               |                     | 1                                 |                                    | 1                     | ResYel1             |
| 6         | Blow-in insulation for roof                  | MFH retro                    | Residential    | HVAC           | \$ 100 \$                 | -                   | 27                         | W                | 5            | \$ 0.92                  | \$ 0.92                           | 22                               | 34,340              | 586                               | \$ 2,200.00                        | 586                   | ResYel3             |
| 7         | Blow-in insulation for roof                  | SFH retro                    | Residential    | HVAC           | \$ 3,850 \$               | -                   | 180                        | A                | 20           | \$ 2.03                  | \$ 2.03                           | 37                               | 1,484,246           | 6,032                             |                                    | 6,032                 | ResRed2             |
| 8         | Combo boiler                                 | MFH retro                    | Residential    | DHW            | \$ 3,850 \$               | -                   | 180                        | A                | 20           | \$ 2.03                  | \$ 2.03                           | 37                               | 1,484,246           | 6,032                             |                                    | 6,032                 | ResRed2             |
| 9         | Combo boiler (air)                           | New SFH                      | Residential    | DHW            | \$ 2,700 \$               | -                   | 71                         | A                | 20           | \$ 3.61                  | \$ 3.61                           | 40                               | 33,260              | 2,519                             |                                    | 2,519                 | ResRed2             |
| 10        | Combo boiler (air)                           | New SFH                      | Residential    | DHW            | \$ 2,700 \$               | -                   | 71                         | A                | 20           | \$ 3.61                  | \$ 3.61                           | 40                               | 33,260              | 2,519                             |                                    | 2,519                 | ResRed2             |
| 11        | Combo boiler (hydronic)                      | MFH replacement              | Residential    | HVAC           | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.68                  | \$ 0.68                           | 40                               | 1,288               | 3,164                             | \$ 22,572.00                       | 3,164                 | ResYel4             |
| 12        | Condensing boiler                            | New MFH                      | Residential    | HVAC           | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.68                  | \$ 0.68                           | 40                               | 1,288               | 3,164                             | \$ 22,572.00                       | 3,164                 | ResYel4             |
| 13        | Condensing boiler                            | MFH replacement              | Residential    | DHW            | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.68                  | \$ 0.68                           | 40                               | 1,288               | 3,164                             | \$ 22,572.00                       | 3,164                 | ResYel6             |
| 14        | Condensing boiler                            | New MFH                      | Residential    | DHW            | \$ 570 \$                 | -                   | 80                         | W                | 20           | \$ 0.68                  | \$ 0.68                           | 40                               | 1,288               | 3,164                             | \$ 22,572.00                       | 3,164                 | ResYel6             |
| 15        | Direct vent gas unit heater                  | SFH retro                    | Residential    | HVAC           | \$ 1,560 \$               | -                   | 127                        | W                | 20           | \$ 1.17                  | \$ 1.17                           | 52                               | 72,810              | 633                               |                                    | 633                   | ResYel7             |
| 16        | Direct vent gas unit heater                  | MFH retro                    | Residential    | HVAC           | \$ 1,560 \$               | -                   | 127                        | W                | 20           | \$ 1.17                  | \$ 1.17                           | 52                               | 72,810              | 633                               |                                    | 633                   | ResYel7             |
| 17        | Direct vent gas unit heater                  | New SFH                      | Residential    | DHW            | \$ 150 \$                 | -                   | 8                          | W                | 15           | \$ 2.07                  | \$ 2.07                           | 22                               | 21,080              | 158                               |                                    | 158                   | ResRed1             |
| 18        | Distribution controls                        | MFH retro                    | Residential    | HVAC           | \$ 300 \$                 | -                   | 60                         | W                | 20           | \$ 0.48                  | \$ 0.48                           | 17                               | 21,080              | 158                               |                                    | 158                   | ResRed1             |
| 19        | Duct commissioning                           | MFH retro                    | Residential    | HVAC           | \$ 459 \$                 | -                   | 83                         | W                | 20           | \$ 0.47                  | \$ 0.47                           | 103                              | 12,580              | 462                               |                                    | 462                   | ResMTW              |
| 20        | Duct insulation retrofit                     | MFH retro                    | Residential    | HVAC           | \$ 459 \$                 | -                   | 83                         | W                | 20           | \$ 0.47                  | \$ 0.47                           | 103                              | 12,580              | 462                               |                                    | 462                   | ResMTW              |
| 21        | Duct insulation retrofit                     | MFH retro                    | Residential    | HVAC           | \$ 275 \$                 | -                   | 11                         | W                | 20           | \$ 0.56                  | \$ 0.56                           | 11                               | 5,461               | 459                               | \$ 3,025.00                        | 459                   | ResMTW              |
| 22        | Duct sealing                                 | MFH retro                    | Residential    | HVAC           | \$ 300 \$                 | -                   | 60                         | W                | 20           | \$ 0.38                  | \$ 0.38                           | 18                               | 24,184              | 617                               | \$ 3,300.00                        | 617                   | ResMTW              |
| 23        | Duct sealing                                 | MFH retro                    | Residential    | HVAC           | \$ 300 \$                 | -                   | 60                         | W                | 20           | \$ 0.38                  | \$ 0.38                           | 18                               | 24,184              | 617                               | \$ 3,300.00                        | 617                   | ResMTW              |
| 24        | Duct sealing                                 | MH retro                     | Residential    | HVAC           | \$ 200 \$                 | -                   | 75                         | W                | 20           | \$ 0.25                  | \$ 0.25                           | 69                               | 24,184              | 4,620                             |                                    | 4,620                 | ResMTW              |
| 25        | Energy Star Clothes Washers                  | SFH                          | Residential    | Appliances     | \$ 70 \$                  | 63                  | 17                         | A                | 13           | \$ 0.05                  | \$ 0.05                           | 49                               | 3,109               | 47,354                            |                                    | 47,354                | ResMTA              |
| 26        | Energy Star Dishwasher                       | MFH retro                    | Residential    | Appliances     | \$ 50 \$                  | 37                  | 5                          | A                | 13           | \$ 0.31                  | \$ 0.31                           | 120                              | 3,740               | 16,755                            |                                    | 16,755                | ResMTA              |
| 27        | Energy Star Dishwasher                       | MFH retro                    | Residential    | Appliances     | \$ 50 \$                  | 37                  | 5                          | A                | 13           | \$ 0.31                  | \$ 0.31                           | 120                              | 3,740               | 16,755                            |                                    | 16,755                | ResMTA              |
| 28        | Energy Star Dishwasher                       | MH retro                     | Residential    | Appliances     | \$ 50 \$                  | 37                  | 5                          | A                | 13           | \$ 0.31                  | \$ 0.31                           | 120                              | 3,740               | 16,755                            |                                    | 16,755                | ResMTA              |
| 29        | Energy Star Dishwasher                       | MFH retro                    | Residential    | Appliances     | \$ 382 \$                 | -                   | 68                         | W                | 45           | \$ 0.43                  | \$ 0.43                           | 110                              | 12,580              | 6,693                             | \$ 43,120.00                       | 6,693                 | ResMTW              |
| 30        | Energy Star Windows                          | SFH retro                    | Residential    | Shell          | \$ 500 \$                 | -                   | 89                         | W                | 45           | \$ 0.42                  | \$ 0.42                           | 126                              | 202,443             | 296,738                           | \$ 1,870,000.00                    | 296,738               | ResMTW              |
| 31        | Exterior doors                               | New SFH                      | Residential    | Shell          | \$ 100 \$                 | -                   | 7                          | W                | 30           | \$ 1.22                  | \$ 1.22                           | 59                               |                     | 753                               |                                    | 753                   | ResRed1             |
| 32        | Exterior doors                               | MFH retro                    | Residential    | Shell          | \$ 100 \$                 | -                   | 7                          | W                | 30           | \$ 1.22                  | \$ 1.22                           | 59                               |                     | 753                               |                                    | 753                   | ResRed1             |
| 33        | Exterior doors                               | SFH retro                    | Residential    | Shell          | \$ 500 \$                 | -                   | 10                         | W                | 30           | \$ 6.10                  | \$ 6.10                           | 351                              |                     | 2,092                             |                                    | 2,092                 | ResRed1             |
| 34        | Exterior doors                               | MFH retro                    | Residential    | Shell          | \$ 500 \$                 | -                   | 10                         | W                | 30           | \$ 6.10                  | \$ 6.10                           | 351                              |                     | 2,092                             |                                    | 2,092                 | ResRed1             |
| 35        | Faucet aerators (2)                          | MFH retro                    | Residential    | DHW            | \$ 12 \$                  | -                   | 6                          | A                | 10           | \$ 0.29                  | \$ 0.29                           | 467                              |                     | 25,133                            |                                    | 25,133                | ResMTA              |
| 36        | Faucet aerators (2)                          | MFH retro                    | Residential    | DHW            | \$ 12 \$                  | -                   | 6                          | A                | 10           | \$ 0.29                  | \$ 0.29                           | 467                              |                     | 25,133                            |                                    | 25,133                | ResMTA              |
| 37        | Faucet aerators (2)                          | MH retro                     | Residential    | DHW            | \$ 12 \$                  | -                   | 6                          | A                | 10           | \$ 0.29                  | \$ 0.29                           | 467                              |                     | 25,133                            |                                    | 25,133                | ResMTA              |
| 38        | Faucet aerators (2)                          | MH retro                     | Residential    | DHW            | \$ 12 \$                  | -                   | 6                          | A                | 10           | \$ 0.29                  | \$ 0.29                           | 467                              |                     | 25,133                            |                                    | 25,133                | ResMTA              |
| 39        | Floor insulation                             | SFH retro                    | Residential    | Shell          | \$ 200 \$                 | -                   | 76                         | W                | 15           | \$ 0.29                  | \$ 0.29                           | 733                              |                     | 1,478                             |                                    | 1,478                 | ResMTA              |
| 40        | Floor insulation                             | MFH retro                    | Residential    | Shell          | \$ 1,200 \$               | -                   | 45                         | W                | 45           | \$ 1.97                  | \$ 1.97                           | 4                                | 2,195               | 49,937                            | \$ 146,666.67                      | 49,937                | ResMTW              |
| 41        | Furnace retrofit                             | SFH retro                    | Residential    | Shell          | \$ 1,244 \$               | -                   | 128                        | W                | 45           | \$ 0.72                  | \$ 0.72                           | 9                                | 122,075             | 178                               | \$ 5,280.00                        | 178                   | ResRed1             |
| 42        | Furnace retrofit                             | MFH retro                    | Residential    | HVAC           | \$ 2,300 \$               | -                   | 180                        | W                | 20           | \$ 1.21                  | \$ 1.21                           | 2,945                            |                     | 1,200                             | \$ 11,631.40                       | 1,200                 | ResYel9             |
| 43        | Furnace tune-up                              | MFH retro                    | Residential    | HVAC           | \$ 1,900 \$               | -                   | 180                        | W                | 20           | \$ 2.38                  | \$ 2.38                           | 11                               |                     | 475,444                           |                                    | 475,444               | ResRed1             |
| 44        | Gas Pool Heater                              | New SFH                      | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 3            | \$ 7.63                  | \$ 7.63                           | 69                               | 131,166             | 616                               |                                    | 616                   | ResRed1             |
| 45        | Gas Pool Heater                              | MFH retro                    | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 20           | \$ 0.86                  | \$ 0.86                           | 70                               | 756                 | 3,364                             | \$ 3,364.00                        | 3,364                 | ResYel10            |
| 46        | Gas Pool Heater                              | New MFH                      | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 20           | \$ 0.86                  | \$ 0.86                           | 100                              |                     | 26,146                            | \$ 235,900.50                      | 26,146                | ResYel11            |
| 47        | Gas Pool Heater                              | MFH retro                    | Residential    | HVAC           | \$ 3,364 \$               | -                   | 373                        | W                | 20           | \$ 0.86                  | \$ 0.86                           | 100                              |                     | 37,285                            | \$ 336,400.00                      | 37,285                | ResYel12            |
| 48        | Gas Pool Heater                              | SFH retro                    | Residential    | HVAC           | \$ 8,651 \$               | -                   | 373                        | W                | 20           | \$ 2.20                  | \$ 2.20                           | 84                               | 15,750              | 246                               | \$ 2,220.24                        | 246                   | ResYel13            |
| 49        | Gas Pool Heater                              | MFH retro                    | Residential    | HVAC           | \$ 8,651 \$               | -                   | 373                        | W                | 20           | \$ 2.20                  | \$ 2.20                           | 84                               | 15,750              | 246                               | \$ 2,220.24                        | 246                   | ResYel13            |
| 50        | Heating System Maintenance (filter/tune-up)  | SFH                          | Residential    | HVAC           | \$ 1,000 \$               | -                   | 50                         | W                | 2            | \$ 2.21                  | \$ 2.21                           | 1,403                            |                     | 62,832                            |                                    | 62,832                | ResRed1             |
| 51        | High efficiency boiler                       | New SFH                      | Residential    | HVAC           | \$ 5,000 \$               | -                   | 40                         | W                | 20           | \$ 11.89                 | \$ 11.89                          | 2                                | 660                 | 30,159                            | \$ 841,500.00                      | 30,159                | ResRed1             |
| 52        | High efficiency furnace                      | MFH replacement              | Residential    | DHW            | \$ 800 \$                 | -                   | 72                         | W                | 20           | \$ 1.06                  | \$ 1.06                           | 1,683                            | 51,530              | 121,176                           | \$ 1,346,400.00                    | 121,176               | ResYel14            |
| 53        | High efficiency furnace                      | MFH replacement              | Residential    | HVAC           | \$ 800 \$                 | -                   | 72                         | W                | 20           | \$ 1.06                  | \$ 1.06                           | 1,683                            | 51,530              | 121,176                           | \$ 1,346,400.00                    | 121,176               | ResYel14            |
| 54        | High efficiency furnace                      | MFH replacement              | Residential    | HVAC           | \$ 800 \$                 | -                   | 72                         | W                | 20           | \$ 1.06                  | \$ 1.06                           | 1,683                            | 51,530              | 121,176                           | \$ 1,346,400.00                    | 121,176               | ResYel15            |
| 55        | High efficiency furnace                      | MFH replacement              | Residential    | HVAC           | \$ 800 \$                 | -                   | 72                         | W                | 20           | \$ 1.06                  | \$ 1.06                           | 1,683                            | 51,530              | 121,176                           | \$ 1,346,400.00                    | 121,176               | ResYel15            |
| 56        | High efficiency water heater (tanked)        | New MFH                      | Residential    | HVAC           | \$ 60 \$                  | -                   | 61                         | W                | 20           | \$ 1.25                  | \$ 1.25                           | 50                               | 1,180               | 302                               | \$ 4,400.00                        | 302                   | ResRed1             |
| 57        | High efficiency water heater (tanked)        | SFH retro                    | Residential    | DHW            | \$ 60 \$                  | -                   | 20                         | A                | 12           | \$ 0.38                  | \$ 0.38                           | 1,683                            | 1,180               | 2,705                             | \$ 99,600.00                       | 2,705                 | ResRed1             |
| 58        | High efficiency water heater (tanked)        | MFH retro                    | Residential    | DHW            | \$ 60 \$                  | -                   | 20                         | A                | 12           | \$ 0.38                  | \$ 0.38                           | 1,683                            | 1,180               | 30,159                            | \$ 30,980.00                       | 30,159                | ResMTA              |
| 59        | High efficiency water heater (tanked)        | New SFH                      | Residential    | DHW            | \$ 60 \$                  | -                   | 20                         | A                | 12           | \$ 0.38                  | \$ 0.38                           | 3                                |                     | 49                                | \$ 165.00                          | 49                    | ResMTA              |
| 60        | High efficiency water heater (tanked)        | MFH retro                    | Residential    | DHW            | \$ 60 \$                  | -                   | 20                         | A                | 12           | \$ 0.38                  | \$ 0.38                           | 1,346                            |                     | 24,127                            | \$ 80,784.00                       | 24,127                | ResMTA              |
| 61        | High efficiency water heater (tanked)        | New MFH                      | Residential    | DHW            | \$ 260 \$                 | -                   | 20                         | A                | 12           | \$ 1.64                  | \$ 1.64                           | 158                              |                     | 2,839                             | \$ 9,504.00                        | 2,839                 | ResMTA              |
| 62        | High efficiency water heater (tanked)        | SFH retro                    | Residential    | DHW            | \$ 260 \$                 | -                   | 20                         | A                | 12           | \$ 1.64                  | \$ 1.64                           | 1,683                            |                     | 30,159                            | \$ 437,660.00                      | 30,159                | ResRed2             |
| 63        | High efficiency water heater (tanked)-65 gal | MH                           | Residential    | DHW            | \$ 95 \$                  | -                   | 7                          | A                | 25           | \$ 1.17                  | \$ 1.17                           | 48                               |                     | 357                               | \$ 4,571.68                        | 357                   | ResRed2             |
| 64        | High efficiency water heater (tanked)-80 gal | MH retro                     | Residential    | DHW            | \$ 100 \$                 | -                   | 7                          | A                | 25           | \$ 1.18                  | \$ 1.18                           | 48                               |                     | 351                               | \$ 4,812.50                        | 351                   | ResRed2             |

| Measure # | Measure                                       | Original application | Market segment | Program bundle | Incremental TRC cost/ unit | Non-Energy Benefits | First v. therm svgs / unit | Winter or Annual | Measure life | Levelized TRC cost/ therm |          | Levelized cost/therm w/o NEBs | New Acquirable Potential (units) | Technical Potential | Annual therm acquirable potential | Annual total for whole pgm) cost less NEB credit | Achievable Themes |               |
|-----------|---|----------------------|----------------|----------------|----------------------------|---------------------|----------------------------|------------------|--------------|---------------------------|----------|-------------------------------|----------------------------------|---------------------|-----------------------------------|--|-------------------|---------------|
|           |   |                      |                |                |                            |                     |                            |                  |              | TRC cost/ therm           | therm    |                               |                                  |                     |                                   |  | SENDOUT@          | SENDOUT@ Code |
| 65        | Horizontal axis clothes washer                | New SFH              | Residential    | Appliances     | \$                         | \$53                | 17                         | A                | 13           | \$ 0.12                   | \$ 0.49  | 505                           | 12,252                           |                     | 7,691                             | \$ 8,735.63                                      | 7,691             | ResMTA        |
| 66        | Horizontal axis clothes washer                | SFH retro            | Residential    | Appliances     | \$                         | \$63                | 17                         | A                | 13           | \$ 0.05                   | \$ 0.49  | 1,332                         | 274,860                          |                     | 20,295                            | \$ 9,326.63                                      | 20,295            | ResMTA        |
| 67        | Installing storm windows                      | MH                   | Residential    | Shell          | \$                         | 15                  | 1                          | W                | 25           | \$ 0.90                   | \$ 0.90  | 220                           |                                  |                     | 308                               | \$ 3,196.60                                      | 308               | ResYel16      |
| 68        | Low flow showerheads                          | SFH retro            | Residential    | DHW            | \$                         | 2                   | 6                          | A                | 4            | \$ 0.02                   | \$ 0.12  | 1,870                         |                                  |                     | 10,053                            | \$ 748.00  | 10,053            | ResMTA        |
| 69        | Low flow showerheads                          | MH retro             | Residential    | DHW            | \$                         | 2                   | 6                          | A                | 4            | \$ 0.02                   | \$ 0.12  | 1,403                         |                                  |                     | 7,540                             | \$ 561.00  | 7,540             | ResMTA        |
| 70        | Low flow showerheads                          | MH retro             | Residential    | DHW            | \$                         | 2                   | 6                          | A                | 4            | \$ 0.02                   | \$ 0.12  | 1,403                         |                                  |                     | 7,540                             | \$ 561.00  | 7,540             | ResMTA        |
| 71        | Passive solar water heating                   | SFH retro            | Residential    | DHW            | \$                         | 2,000               | 150                        | A                | 15           | \$ 1.47                   | \$ 1.47  | 5                             | 2,143,911                        |                     | 269                               | \$ 4,000.00                                      | 269               | ResRed2       |
| 72        | Passive solar water heating                   | New SFH              | Residential    | DHW            | \$                         | 2,000               | 150                        | A                | 15           | \$ 1.47                   | \$ 1.47  | 5                             |                                  |                     | 672                               | \$ 10,000.00                                     | 672               | ResRed2       |
| 73        | Pipe insulation                               | SFH retro            | Residential    | DHW            | \$                         | 121                 | 10                         | A                | 15           | \$ 1.34                   | \$ 1.34  | 94                            | 153,739                          |                     | 838                               | \$ 11,313.50                                     | 838               | ResRed2       |
| 74        | Pipe insulation (wrap - long wrap (min 15ft)) | MH retro             | Residential    | DHW            | \$                         | 15                  | 2                          | A                | 15           | \$ 0.75                   | \$ 0.75  | 10                            |                                  |                     | 23                                | \$ 154.69  | 23                | ResYel17      |
| 75        | Pipe insulation (wrap - short wrap (min 3ft)) | MH retro             | Residential    | DHW            | \$                         | 5                   | 1                          | A                | 15           | \$ 0.69                   | \$ 0.69  | 10                            |                                  |                     | 8                                 | \$ 51.56   | 8                 | ResYel18      |
| 76        | Pool blanket                                  | New SFH              | Residential    | DHW            | \$                         | 1,100               | 1,360                      | A                | 10           | \$ 0.12                   | \$ 0.12  | 20                            | 1,274,184                        |                     | 1,219                             | \$ 1,100.00                                      | 1,219             | ResMTA        |
| 77        | Pool blanket                                  | New MFH              | Residential    | DHW            | \$                         | 25                  | 41                         | A                | 20           | \$ 0.06                   | \$ 0.06  | 6                             |                                  |                     | 740                               | \$ 500.00  | 740               | ResMTA        |
| 78        | Power burner                                  | MFH retro            | Residential    | HVAC           | \$                         | 180                 | 27                         | W                | 12           | \$ 0.85                   | \$ 0.85  | 20                            |                                  |                     | 146                               | \$ 990.00  | 146               | ResYel19      |
| 79        | Tankless water heater                         | SFH replacement      | Residential    | DHW            | \$                         | 800                 | 82                         | A                | 20           | \$ 0.93                   | \$ 0.93  | 84                            | 56,346                           |                     | 6,900                             | \$ 67,320.00                                     | 6,900             | ResYel20      |
| 80        | Tankless water heater                         | MFH replacement      | Residential    | DHW            | \$                         | 800                 | 82                         | A                | 20           | \$ 0.93                   | \$ 0.93  | 84                            |                                  |                     | 90                                | \$ 890.00  | 90                | ResYel21      |
| 81        | Tankless water heater                         | SFH retro            | Residential    | DHW            | \$                         | 800                 | 82                         | A                | 20           | \$ 0.93                   | \$ 0.93  | 9                             | 6,498                            |                     | 767                               | \$ 7,480.00                                      | 767               | ResYel22      |
| 82        | Tankless water heater                         | MFH retro            | Residential    | DHW            | \$                         | 800                 | 82                         | A                | 20           | \$ 0.93                   | \$ 0.93  | 9                             | 676,157                          |                     | 767                               | \$ 7,480.00                                      | 767               | ResYel23      |
| 83        | Tankless water heater                         | SFH                  | Residential    | DHW            | \$                         | 700                 | 102                        | A                | 15           | \$ 0.76                   | \$ 0.76  | 168                           | 901,542                          |                     | 17,167                            | \$ 117,810.00                                    | 17,167            | ResYel24      |
| 84        | Thermal Vent Damper                           | MFH retro            | Residential    | HVAC           | \$                         | 60                  | 27                         | W                | 12           | \$ 0.28                   | \$ 0.28  | 990                           | 14,309                           |                     | 23,624                            | \$ 59,400.00                                     | 23,624            | ResMTW        |
| 85        | Wall insulation                               | SFH retro            | Residential    | Shell          | \$                         | 2                   | 0                          | W                | 45           | \$ 0.23                   | \$ 0.23  | 2,244,000                     | 67,141                           |                     | 989,126                           | \$ 3,366,000.00                                  | 989,126           | ResMTW        |
| 86        | Walls insulation                              | MFH retro            | Residential    | Shell          | \$                         | 1                   | 0                          | W                | 45           | \$ 1.39                   | \$ 1.39  | 2,750                         |                                  |                     | 132                               | \$ 2,750.00                                      | 132               | ResRed1       |
| 87        | Zone and Loop Controls                        | MFH retro            | Residential    | HVAC           | \$                         | 630                 | 63                         | W                | 15           | \$ 1.11                   | \$ 1.11  | 47                            |                                  |                     | 2,926                             | \$ 29,452.50                                     | 2,926             | ResYel25      |
| 88        | BBOJ / Rotisserie Oven                        | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 1,003               | 198                        | A                | 15           | \$ 0.56                   | \$ 0.56  | 1                             | 337                              |                     | 198                               | \$ 1,003.00                                      | 198               | ComYel1       |
| 89        | Boller  | Water heating replci | Non-resident   | DHW            | \$                         | 11,928              | 800                        | W                | 20           | \$ 1.42                   | \$ 1.42  | 50                            | 7,194                            |                     | 4,120                             | \$ 596,400.00                                    | 4,120             | ComRed2       |
| 90        | Boller Tune-up                                | Space heating retr   | Non-resident   | HVAC           | \$                         | 100                 | 67                         | W                | 5            | \$ 0.37                   | \$ 0.37  | 10                            | 10,422                           |                     | 69                                | \$ 1,000.00                                      | 69                | ComMTW        |
| 91        | Clothes washer                                | Water heating retr   | Non-resident   | Appliances     | \$                         | 2,250               | 50                         | A                | 11           | \$ 6.02                   | \$ 6.02  | 2                             | 4,678                            |                     | 10                                | \$ 4,600.00                                      | 10                | ComRed1       |
| 92        | Clothes washer                                | Water heating retr   | Non-resident   | Appliances     | \$                         | 900                 | 50                         | A                | 11           | \$ 1.89                   | \$ 2.41  | 5                             | 425                              |                     | 26                                | \$ 3,535.07                                      | 26                | ComRed1       |
| 93        | Clothes Drier                                 | Miscellaneous retr   | Non-resident   | Appliances     | \$                         | 5,573               | 419                        | A                | 2            | \$ 1.78                   | \$ 1.78  | 2                             | 21,722                           |                     | 86                                | \$ 11,146.00                                     | 86                | ComRed1       |
| 94        | Coin-Op Clothes Drier                         | Miscellaneous retr   | Non-resident   | Appliances     | \$                         | 613                 | 419                        | A                | 2            | \$ 1.20                   | \$ 1.20  | 2                             | 1,975                            |                     | 86                                | \$ 11,146.00                                     | 86                | ComRed1       |
| 95        | Coin-op clothes washer                        | Water heating retr   | Non-resident   | Appliances     | \$                         | 750                 | 11                         | A                | 11           | \$ 9.13                   | \$ 9.13  | 5                             | 1,504                            |                     | 6                                 | \$ 3,750.00                                      | 6                 | ComRed1       |
| 96        | Coin-op clothes washer                        | Water heating retr   | Non-resident   | Appliances     | \$                         | 300                 | 29                         | A                | 11           | \$ 0.81                   | \$ 0.81  | 10                            | 137                              |                     | 290                               | \$ 1,746.99                                      | 290               | ComYel2       |
| 97        | Combination Oven                              | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 17,018              | 164                        | A                | 15           | \$ 11.45                  | \$ 11.45 | 15                            | 2,182                            |                     | 34                                | \$ 34,036.00                                     | 34                | ComRed1       |
| 98        | Combination Oven                              | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 1,667               | 164                        | A                | 15           | \$ 1.12                   | \$ 1.12  | 7                             | 146                              |                     | 1,148                             | \$ 11,669.00                                     | 1,148             | ComRed1       |
| 99        | Combination Boiler                            | Water heating retr   | Non-resident   | DHW            | \$                         | 36,701              | 1,200                      | A                | 20           | \$ 2.90                   | \$ 2.90  | 5                             | 14,046                           |                     | 618                               | \$ 183,605.00                                    | 618               | ComRed1       |
| 100       | Condensing Storage Water Heater               | Water heating retr   | Non-resident   | DHW            | \$                         | 848                 | 308                        | A                | 15           | \$ 0.30                   | \$ 0.30  | 10                            | 15,373                           |                     | 317                               | \$ 8,480.00                                      | 317               | ComMTA        |
| 101       | Condensing Tank Water Heater                  | Water heating retr   | Non-resident   | DHW            | \$                         | 3,855               | 771                        | A                | 15           | \$ 0.55                   | \$ 0.55  | 8                             | 518,830                          |                     | 6,168                             | \$ 30,840.00                                     | 6,168             | ComYel3       |
| 102       | Convection Oven                               | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 5,762               | 324                        | A                | 20           | \$ 1.69                   | \$ 1.69  | 2                             | 26,784                           |                     | 67                                | \$ 11,524.00                                     | 67                | ComRed1       |
| 103       | Convection Oven                               | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 2,696               | 324                        | A                | 20           | \$ 0.79                   | \$ 0.79  | 5                             | 1,786                            |                     | 1,620                             | \$ 13,480.00                                     | 1,620             | ComYel4       |
| 104       | Conveyor/Broiler                              | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 3,674               | 661                        | A                | 15           | \$ 0.61                   | \$ 0.61  | 1                             | 981                              |                     | 661                               | \$ 3,674.00                                      | 661               | ComYel5       |
| 105       | Conveyor/Broiler                              | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 1,182               | 661                        | A                | 15           | \$ 0.20                   | \$ 0.20  | 2                             | 65                               |                     | 136                               | \$ 2,364.00                                      | 136               | ComMTA        |
| 106       | Demand control ventilation                    | HVAC                 | Non-resident   | HVAC           | \$                         | 0.8                 | 0.8                        | W                | 1            | \$ 2.00                   | \$ 2.00  | 15                            |                                  |                     | 1                                 | \$ 12.00   | 1                 | ComMTW        |
| 107       | Energy recovery ventilation                   | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 4                   | 4                          | W                | 20           | \$ 0.86                   | \$ 0.86  | 2,900                         |                                  |                     | 1,101                             | \$ 10,000.00                                     | 1,101             | ComYel6       |
| 108       | Energy Star Steamer                           | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 970                 | 643                        | A                | 20           | \$ 0.14                   | \$ 0.14  | 20                            | 5,015                            |                     | 1,325                             | \$ 19,400.00                                     | 1,325             | ComMTA        |
| 109       | Energy Star Steamer                           | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 111                 | 643                        | A                | 20           | \$ 0.02                   | \$ 0.02  | 20                            | 334                              |                     | 1,325                             | \$ 2,220.00                                      | 1,325             | ComMTA        |
| 110       | Fryer   | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 3,500               | 445                        | A                | 15           | \$ 0.87                   | \$ 0.87  | 2                             |                                  |                     | 890                               | \$ 7,000.00                                      | 890               | ComYel7       |
| 111       | Fryer   | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 1,219               | 404                        | A                | 15           | \$ 0.33                   | \$ 0.33  | 6                             |                                  |                     | 250                               | \$ 7,914.00                                      | 250               | ComMTA        |
| 112       | Gas Pool Heater                               | Miscellaneous retr   | Non-resident   | Pool           | \$                         | 8,651               | 373                        | A                | 20           | \$ 2.20                   | \$ 2.20  | 2                             | 5,231                            |                     | 77                                | \$ 17,302.00                                     | 77                | ComRed1       |
| 113       | Gas Spa Heater                                | Miscellaneous retr   | Non-resident   | Pool           | \$                         | 1,377               | 13                         | A                | 20           | \$ 9.82                   | \$ 9.82  | 2                             | 110                              |                     | 3                                 | \$ 2,754.00                                      | 3                 | ComRed1       |
| 114       | Griddle                                       | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 1,500               | 81                         | A                | 15           | \$ 2.04                   | \$ 2.04  | 2                             |                                  |                     | 3                                 | \$ 12.00   | 3                 | ComRed1       |
| 115       | Griddle                                       | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 491                 | 75                         | A                | 15           | \$ 0.72                   | \$ 0.72  | 4                             |                                  |                     | 300                               | \$ 3,000.00                                      | 300               | ComYel8       |
| 116       | High efficiency charbroiler                   | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 1,313               | 288                        | A                | 15           | \$ 0.49                   | \$ 0.49  | 5                             | 521                              |                     | 61                                | \$ 2,626.00                                      | 61                | ComMTA        |
| 117       | High efficiency condensing hot water heater   | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 4,153               | 483                        | A                | 15           | \$ 0.95                   | \$ 0.95  | 5                             | 518,830                          |                     | 2,415                             | \$ 20,765.00                                     | 2,415             | ComYel9       |
| 118       | High efficiency condensing hot water heater   | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 2,266               | 218                        | A                | 15           | \$ 1.15                   | \$ 1.15  | 5                             | 15,373                           |                     | 1,090                             | \$ 11,330.00                                     | 1,090             | ComRed1       |
| 119       | High efficiency condensing hot water heater   | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 551                 | 13                         | A                | 15           | \$ 4.68                   | \$ 4.68  | 5                             |                                  |                     | 7                                 | \$ 2,755.00                                      | 7                 | ComRed1       |
| 120       | High efficiency hot water heater              | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 175                 | 12                         | A                | 15           | \$ 1.61                   | \$ 1.61  | 5                             |                                  |                     | 6                                 | \$ 875.00  | 6                 | ComRed1       |
| 121       | Multi-bank conveyor dishwasher                | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 24,000              | 1,092                      | A                | 15           | \$ 2.43                   | \$ 2.43  | 4                             |                                  |                     | 225                               | \$ 48,000.00                                     | 225               | ComRed1       |
| 122       | Multi-bank conveyor dishwasher                | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 4,000               | 993                        | A                | 15           | \$ 0.44                   | \$ 0.44  | 2                             |                                  |                     | 409                               | \$ 16,000.00                                     | 409               | ComMTA        |
| 123       | Occupancy sensors for PTAC units              | HVAC                 | Non-resident   | HVAC           | \$                         | 200                 | 34.13                      | W                | 20           | \$ 0.56                   | \$ 0.56  | 200                           |                                  |                     | 703                               | \$ 40,000.00                                     | 703               | ComMTA        |
| 124       | Pizza / Deck Oven                             | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 8,007               | 256                        | A                | 20           | \$ 2.97                   | \$ 2.97  | 1                             | 284                              |                     | 26                                | \$ 8,007.00                                      | 26                | ComRed1       |
| 125       | Pizza / Deck Oven                             | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 1,118               | 18                         | A                | 15           | \$ 6.85                   | \$ 6.85  | 2                             |                                  |                     | 53                                | \$ 932.00  | 53                | ComMTA        |
| 126       | Point of Use hot water heater                 | Cooking replacemnt   | Non-resident   | Cooking        | \$                         | 371                 | 17                         | A                | 15           | \$ 2.41                   | \$ 2.41  | 2                             |                                  |                     | 4                                 | \$ 2,236.00                                      | 4                 | ComRed1       |
| 127       | Point of Use hot water heater                 | Cooking retrofit     | Non-resident   | Cooking        | \$                         | 2,200               | 117                        | A                | 10           | \$ 0.12                   | \$ 0.12  | 5                             | 9,792                            |                     | 1,401                             | \$ 11,000.00                                     | 1,401             | ComMTA        |
| 128       | Pool blanket                                  | Water heating retr   | Non-resident   | Pool           | \$                         | 100                 | 117                        | W                | 20           | \$ 0.08                   | \$ 0.08  | 10                            |                                  |                     | 121                               | \$ 1,000.00                                      | 121               | ComMTW        |

| Measure # | Measure   | Original measure application | Market segment | Program bundle | Incremental TRC cost/unit | Non-Energy Benefits | First yr therm svgs/unit | Winter or Annual | Measure life | Levelized TRC cost/therm | Levelized TRC cost/therm w/o NEBs | New Acquirable Potential (units) | Technical Potential | Annual therm acquirable potential | Annual total (for whole ppm) cost less NEB credit | Achievable Thems Entered into SENDOUT® Code |           |
|-----------|---|------------------------------|----------------|----------------|---------------------------|---------------------|--------------------------|------------------|--------------|--------------------------|-----------------------------------|----------------------------------|---------------------|-----------------------------------|---|---|-----------|
| 130       | Rack / Tray Oven                                      | Cooking replacemnt           | Non-resident   | Cooking        | \$ 9,709                  | \$ -                | 1,013                    | A                | 20           | \$ 0.91                  | \$ 0.91                           | 3                                | 2,134               | 3,039                             | \$ 29,127.00                                      | 3,039 ComYel10                              |           |
| 131       | Radiant heat  | Space heating repl           | Non-resident   | HVAC           | \$ 25                     | \$ -                | 117                      | W                | 20           | \$ 0.02                  | \$ 0.02                           | 6                                | 33,802              | 72                                | \$ 150.00   | 72 ComMTW                                   |           |
| 132       | Recirculation Controls                                | Water heating retr           | Non-resident   | DHW            | \$ 1,311                  | \$ -                | 386                      | A                | 10           | \$ 0.49                  | \$ 0.49                           | 8                                | 33,802              | 318                               | \$ 10,488.00                                      | 318 ComMTA                                  |           |
| 133       | Retro-Commissioning                                   | Space heating retr           | Non-resident   | HVAC           | \$ 3,000                  | \$ -                | 2,000                    | W                | 7            | \$ 0.28                  | \$ 0.28                           | 5                                | 7,683               | 1,030                             | \$ 15,000.00                                      | 1,030 ComMTW                                |           |
| 134       | Roof insulation                                       | Envelope retrofit            | Non-resident   | Shell          | \$ 0                      | \$ -                | 0                        | W                | 30           | \$ 0.15                  | \$ 0.15                           | 30                               | 7,683               | 1                                 | \$ 12.00  | 1 ComMTW                                    |           |
| 135       | Rooflop Maintenance                                   | Space heating retr           | Non-resident   | HVAC           | \$ 100                    | \$ -                | 117                      | W                | 20           | \$ 0.08                  | \$ 0.08                           | 20                               | 28                  | 241                               | \$ 2,000.00                                       | 241 ComMTW                                  |           |
| 136       | Salamander  | Cooking replacemnt           | Non-resident   | Cooking        | \$ 300                    | \$ -                | 137                      | A                | 15           | \$ 0.24                  | \$ 0.24                           | 15                               | 425                 | 212                               | \$ 4,500.00                                       | 212 ComMTA                                  |           |
| 137       | Salamander (broiler)                                  | Cooking retrofit             | Non-resident   | Cooking        | \$ 2,221                  | \$ -                | 137                      | A                | 15           | \$ 1.79                  | \$ 1.79                           | 15                               | 425                 | 212                               | \$ 33,315.00                                      | 212 ComRed1                                 |           |
| 138       | Single tank conveyor dishwasher                       | Cooking retrofit             | Non-resident   | Cooking        | \$ 7,000                  | \$ -                | 599                      | A                | 15           | \$ 1.38                  | \$ 1.38                           | 5                                | 425                 | 288                               | \$ 35,000.00                                      | 288 ComRed1                                 |           |
| 139       | Single tank conveyor dishwasher                       | Cooking replacemnt           | Non-resident   | Cooking        | \$ 2,000                  | \$ -                | 509                      | A                | 15           | \$ 0.43                  | \$ 0.43                           | 10                               | 425                 | 524                               | \$ 20,000.00                                      | 524 ComMTA                                  |           |
| 140       | Single tank door type dishwasher                      | Cooking retrofit             | Non-resident   | Cooking        | \$ 6,000                  | \$ -                | 669                      | A                | 15           | \$ 0.99                  | \$ 0.99                           | 5                                | 425                 | 3,345                             | \$ 30,000.00                                      | 3,345 ComYel11                              |           |
| 141       | Single tank door type dishwasher                      | Cooking replacemnt           | Non-resident   | Cooking        | \$ 2,000                  | \$ -                | 608                      | A                | 15           | \$ 0.36                  | \$ 0.36                           | 10                               | 425                 | 626                               | \$ 20,000.00                                      | 626 ComMTA                                  |           |
| 142       | Solar water   | Water heating retr           | Non-resident   | DHW            | \$ 2,000                  | \$ -                | 150                      | A                | 11           | \$ 1.79                  | \$ 1.79                           | 1                                | 3,935               | 15                                | \$ 2,000.00                                       | 15 ComRed1                                  |           |
| 143       | Tankless Water Heater                                 | Water heating repl           | Non-resident   | DHW            | \$ 600                    | \$ -                | 211                      | A                | 20           | \$ 0.27                  | \$ 0.27                           | 25                               | 3,935               | 543                               | \$ 15,000.00                                      | 543 ComMTA                                  |           |
| 144       | Time clock control of hot water heater circulating pu | Cooking retrofit             | Non-resident   | Cooking        | \$ 224                    | \$ -                | 11                       | A                | 15           | \$ 2.25                  | \$ 2.25                           | 1                                | 3,935               | 1                                 | \$ 224.00   | 1 ComRed1                                   |           |
| 145       | Time clock control of hot water heater circulating pu | Cooking replacemnt           | Non-resident   | Cooking        | \$ 224                    | \$ -                | 11                       | A                | 15           | \$ 2.25                  | \$ 2.25                           | 1                                | 3,935               | 1                                 | \$ 224.00   | 1 ComRed1                                   |           |
| 146       | Under counter dishwashers                             | Cooking retrofit             | Non-resident   | Cooking        | \$ 6,000                  | \$ -                | 326                      | A                | 15           | \$ 1.85                  | \$ 1.85                           | 5                                | 5,848               | 184                               | \$ 30,000.00                                      | 184 ComRed1                                 |           |
| 147       | Under counter dishwashers                             | Cooking retrofit             | Non-resident   | Cooking        | \$ 1,000                  | \$ -                | 326                      | A                | 15           | \$ 0.34                  | \$ 0.34                           | 5                                | 5,848               | 336                               | \$ 10,000.00                                      | 336 ComMTA                                  |           |
| 148       | Vent Damper   | Space heating retr           | Non-resident   | HVAC           | \$ 304                    | \$ -                | 134                      | W                | 12           | \$ 0.29                  | \$ 0.29                           | 10                               | 5,848               | 139                               | \$ 3,040.00                                       | 139 ComMTW                                  |           |
| 149       | Vent Hood Controls                                    | Cooking retrofit             | Non-resident   | Cooking        | \$ 2,160                  | \$ -                | 283                      | A                | 15           | \$ 0.81                  | \$ 0.81                           | 5                                | 5,848               | 1,465                             | \$ 10,800.00                                      | 1,465 ComYel12                              |           |
| 150       | Vent Hood Controls                                    | Cooking replacemnt           | Non-resident   | Cooking        | \$ 1,298                  | \$ -                | 283                      | A                | 15           | \$ 0.49                  | \$ 0.49                           | 5                                | 5,848               | 151                               | \$ 6,490.00                                       | 151 ComMTA                                  |           |
| 151       | Wall Insulation                                       | Envelope retrofit            | Non-resident   | Shell          | \$ 0                      | \$ -                | 0                        | W                | 30           | \$ 0.11                  | \$ 0.11                           | 50                               | 15,782              | 15,087                            | \$ 195,000.00                                     | 15,087 ComMTW                               |           |
| 152       | Warm Up Control                                       | Space heating retr           | Non-resident   | HVAC           | \$ 300                    | \$ -                | 240                      | W                | 10           | \$ 0.18                  | \$ 0.18                           | 50                               | 15,782              | 1,234                             | \$ 15,000.00                                      | 1,234 ComMTW                                |           |
| 153       | Window retrofit                                       | Envelope retrofit            | Non-resident   | Shell          | \$ 30                     | \$ -                | 2                        | W                | 30           | \$ 1.61                  | \$ 1.61                           | 150,000                          | 15,874              | 23,453                            | \$ 4,500,000.00                                   | 23,453 ComRed2                              |           |
|           |   |                              |                |                |                           |                     |                          |                  |              |                          |                                   |                                  |                     | 10,387,595                        | \$ 5,193,636.00                                   | 3,016,057                                   | 3,016,057 |

## **APPENDIX 4.3**

### **SENDOUT® SELECTED CONSERVATION MEASURES**



Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| KlaComRed2   | 227.31    | 454.62    | 663.79    | 909.23    | 1,136.54  | 1,363.85  | 1,595.52  | 1,818.47  | 2,045.78  | 2,273.09  |
| KlaComYel10  | 2.60      | 5.20      | 7.81      | 10.39     | 12.99     | 15.59     | 18.23     | 20.78     | 23.38     | 25.98     |
| KlaComYel11  | 88.55     | 177.11    | 266.39    | 354.21    | 442.77    | 531.32    | 621.57    | 708.43    | 796.98    | 885.53    |
| KlaComYel12  | 2.86      | 5.73      | 8.61      | 11.45     | 14.32     | 17.18     | 20.10     | 22.91     | 25.77     | 28.63     |
| KlaComYel13  | 4.43      | 8.86      | 13.32     | 17.71     | 22.14     | 26.57     | 31.08     | 35.42     | 39.85     | 44.28     |
| KlaComYel14  | 5.50      | 11.01     | 16.59     | 22.05     | 27.27     | 32.63     | 37.92     | 43.20     | 48.42     | 53.51     |
| KlaComYel15  | 30.52     | 61.04     | 91.82     | 122.09    | 152.61    | 183.13    | 214.24    | 244.17    | 274.69    | 305.21    |
| KlaComYel16  | 15.00     | 29.99     | 45.11     | 59.98     | 74.98     | 89.97     | 105.25    | 119.96    | 134.96    | 149.95    |
| KlaComYel18  | 21.62     | 43.24     | 65.04     | 86.49     | 108.11    | 129.73    | 151.77    | 172.97    | 194.60    | 216.22    |
| KlaComYel20  | -         | -         | -         | 0.11      | 0.37      | 0.66      | 0.76      | 0.98      | 1.10      | 1.32      |
| KlaComYel9   | 2.60      | 5.20      | 7.81      | 10.39     | 12.99     | 15.59     | 18.23     | 20.78     | 23.38     | 25.98     |
| KlamComMTA   | 953.49    | 1,906.99  | 2,868.32  | 3,813.98  | 4,767.47  | 5,720.97  | 6,692.75  | 7,627.96  | 8,581.45  | 9,534.94  |
| KlamComMTW   | 611.45    | 1,222.89  | 1,830.23  | 2,419.50  | 2,991.98  | 3,579.42  | 4,160.66  | 4,738.98  | 5,312.46  | 5,870.80  |
| KlamComYel1  | 49.73     | 99.46     | 148.85    | 196.77    | 243.33    | 291.11    | 338.38    | 385.41    | 432.06    | 477.46    |
| KlamComYel2  | 1.71      | 3.42      | 5.15      | 6.85      | 8.56      | 10.27     | 12.02     | 13.70     | 15.41     | 17.12     |
| KlamComYel3  | 35.42     | 70.84     | 106.56    | 141.69    | 177.11    | 212.53    | 248.63    | 283.37    | 318.79    | 354.21    |
| KlamComYel4  | 23.91     | 47.82     | 71.92     | 95.64     | 119.55    | 143.46    | 167.82    | 191.28    | 215.18    | 239.09    |
| KlamComYel5  | 23.91     | 47.82     | 71.92     | 95.64     | 119.55    | 143.46    | 167.82    | 191.28    | 215.18    | 239.09    |
| KlamComYel6  | 19.51     | 39.02     | 58.69     | 78.05     | 97.56     | 117.07    | 136.95    | 156.09    | 175.60    | 195.11    |
| KlamComYel7  | 91.23     | 182.46    | 273.08    | 361.00    | 446.42    | 534.06    | 620.79    | 707.08    | 792.64    | 875.95    |
| KlamComYel8  | 5.50      | 11.01     | 16.55     | 22.01     | 27.51     | 33.02     | 38.63     | 44.02     | 49.53     | 55.03     |
| KlamResMTA   | 211.52    | 423.03    | 636.29    | 846.07    | 1,057.58  | 1,269.10  | 1,484.68  | 1,692.14  | 1,903.65  | 2,115.17  |
| KlamResMTW   | 1,742.00  | 3,484.00  | 5,214.30  | 6,893.12  | 8,524.10  | 10,197.72 | 11,853.66 | 13,501.28 | 15,135.12 | 16,725.80 |
| KlamResYel1  | 37.78     | 75.57     | 113.10    | 149.51    | 184.89    | 221.19    | 257.11    | 292.85    | 328.28    | 362.79    |
| KlamResYel2  | 5.27      | 10.53     | 15.88     | 21.11     | 26.10     | 31.23     | 36.30     | 41.34     | 46.35     | 51.22     |
| KlamResRed1  | 666.30    | 1,332.61  | 1,994.44  | 2,656.25  | 3,317.88  | 3,979.51  | 4,641.14  | 5,292.77  | 5,954.40  | 6,616.03  |
| KlamResRed2  | 291.16    | 582.32    | 873.48    | 1,164.65  | 1,456.81  | 1,748.97  | 2,041.14  | 2,323.30  | 2,605.46  | 2,887.62  |
| KlaResYel10  | 4.31      | 8.62      | 12.91     | 17.19     | 21.37     | 25.57     | 29.72     | 33.85     | 37.94     | 41.93     |
| KlaResYel11  | 530.17    | 1,060.34  | 1,590.95  | 2,097.90  | 2,594.28  | 3,103.64  | 3,607.62  | 4,109.06  | 4,606.32  | 5,090.43  |
| KlaResYel12  | 412.36    | 824.71    | 1,234.30  | 1,631.70  | 2,017.77  | 2,413.94  | 2,805.92  | 3,195.94  | 3,582.69  | 3,959.23  |
| KlaResYel13  | 3.24      | 6.48      | 9.72      | 13.54     | 16.86     | 20.29     | 23.58     | 26.86     | 30.11     | 33.27     |
| KlaResYel14  | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| KlaResYel16  | 111.37    | 222.74    | 335.03    | 445.48    | 556.85    | 668.22    | 781.73    | 890.97    | 1,002.34  | 1,113.71  |
| KlaResYel17  | -         | 1.17      | 1.90      | 2.53      | 3.16      | 3.80      | 4.44      | 5.06      | 5.70      | 6.33      |
| KlaResYel18  | 107.60    | 215.21    | 323.70    | 430.42    | 538.02    | 645.63    | 753.30    | 860.84    | 968.44    | 1,076.05  |
| KlaResYel19  | -         | 1.17      | 1.90      | 2.53      | 3.16      | 3.80      | 4.44      | 5.06      | 5.70      | 6.33      |
| KlaResYel20  | 109.76    | 219.51    | 330.17    | 439.03    | 548.78    | 658.54    | 770.40    | 878.05    | 987.81    | 1,097.57  |
| KlaResYel3   | 5.13      | 10.27     | 15.48     | 20.57     | 25.44     | 30.36     | 35.27     | 40.18     | 45.09     | 49.95     |
| KlaResYel4   | 10.36     | 20.99     | 31.42     | 41.53     | 51.36     | 61.44     | 71.42     | 81.35     | 91.19     | 100.77    |
| KlaResYel5   | 6.03      | 12.06     | 18.19     | 24.17     | 29.89     | 35.76     | 41.57     | 47.35     | 53.08     | 58.65     |
| KlaResYel6   | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| KlaResYel7   | 6.84      | 13.69     | 20.74     | 27.42     | 33.91     | 40.57     | 47.16     | 53.71     | 60.21     | 66.54     |
| KlaResYel8   | 8.46      | 17.03     | 25.63     | 33.88     | 41.90     | 50.13     | 58.27     | 66.37     | 74.40     | 82.22     |
| KlaResYel9   | 8.25      | 16.61     | 25.00     | 33.05     | 40.87     | 48.89     | 56.83     | 64.73     | 72.57     | 80.20     |
| LaGrComMTA   | 463.36    | 926.73    | 1,393.90  | 1,863.84  | 2,316.82  | 2,780.91  | 3,252.43  | 3,706.91  | 4,170.27  | 4,633.63  |
| LaGrComMTW   | 308.18    | 604.14    | 891.87    | 1,168.84  | 1,437.88  | 1,691.44  | 1,943.32  | 2,182.68  | 2,407.15  | 2,623.83  |
| LaGrComRed2  | 110.46    | 220.93    | 332.30    | 441.85    | 552.32    | 662.78    | 775.36    | 883.71    | 994.17    | 1,104.64  |
| LaGrComYel1  | 25.06     | 49.13     | 72.53     | 95.06     | 116.94    | 137.56    | 158.05    | 177.51    | 195.77    | 213.39    |
| LaGrComYel10 | 1.40      | 2.81      | 4.22      | 5.61      | 7.02      | 8.42      | 9.85      | 11.23     | 12.63     | 14.03     |
| LaGrComYel11 | 47.84     | 95.68     | 143.91    | 191.36    | 239.20    | 287.03    | 335.79    | 382.71    | 430.55    | 478.39    |
| LaGrComYel12 | 1.55      | 3.09      | 4.65      | 6.19      | 7.73      | 9.28      | 10.86     | 12.37     | 13.92     | 15.47     |
| LaGrComYel13 | 2.39      | 4.78      | 7.20      | 9.57      | 11.96     | 14.35     | 16.79     | 19.14     | 21.53     | 23.92     |
| LaGrComYel14 | 2.66      | 5.45      | 8.04      | 10.54     | 12.97     | 15.26     | 17.63     | 19.81     | 21.84     | 23.92     |
| LaGrComYel15 | 16.49     | 32.98     | 49.60     | 65.95     | 82.44     | 98.93     | 115.74    | 131.91    | 148.40    | 164.89    |



Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LaGrComYel16 | 16.49     | 32.98     | 49.60     | 65.95     | 82.44     | 98.93     | 115.74    | 131.91    | 148.40    | 164.89    |
| LaGrComYel17 | 8.10      | 16.20     | 24.37     | 32.40     | 40.50     | 48.60     | 56.86     | 64.81     | 72.91     | 81.01     |
| LaGrComYel18 | 8.10      | 16.20     | 32.40     | 48.60     | 64.80     | 81.00     | 97.20     | 113.40    | 129.60    | 145.80    |
| LaGrComYel19 | 11.68     | 23.36     | 35.14     | 46.72     | 58.40     | 70.08     | 81.99     | 93.45     | 105.13    | 116.81    |
| LaGrComYel2  | -         | 1.85      | 2.78      | 3.70      | 4.62      | 5.55      | 6.49      | 7.40      | 8.32      | 9.25      |
| LaGrComYel20 | -         | -         | -         | -         | -         | -         | -         | 0.11      | 0.12      | 0.34      |
| LaGrComYel3  | 19.14     | 38.27     | 57.56     | 76.54     | 95.68     | 114.81    | 134.32    | 153.09    | 172.22    | 191.36    |
| LaGrComYel4  | 12.92     | 25.83     | 38.86     | 51.67     | 64.58     | 77.50     | 90.66     | 103.33    | 116.25    | 129.17    |
| LaGrComYel5  | 12.92     | 25.83     | 38.86     | 51.67     | 64.58     | 77.50     | 90.66     | 103.33    | 116.25    | 129.17    |
| LaGrComYel6  | 10.54     | 21.08     | 31.71     | 42.16     | 52.70     | 63.24     | 73.99     | 84.32     | 94.86     | 105.41    |
| LaGrComYel7  | 45.98     | 90.14     | 133.07    | 174.40    | 214.54    | 252.37    | 289.95    | 325.66    | 359.16    | 391.49    |
| LaGrComYel8  | 2.97      | 5.95      | 8.94      | 11.89     | 14.86     | 17.84     | 20.87     | 23.78     | 26.75     | 29.73     |
| LaGrComYel9  | 1.40      | 2.81      | 4.22      | 5.61      | 7.02      | 8.42      | 9.85      | 11.23     | 12.63     | 14.03     |
| LaGrResMTA   | 88.14     | 176.28    | 265.14    | 352.55    | 440.69    | 528.83    | 618.66    | 705.11    | 793.25    | 881.39    |
| LaGrResMTW   | 750.12    | 1,470.48  | 2,170.80  | 2,844.96  | 3,499.80  | 4,116.96  | 4,730.04  | 5,312.64  | 5,859.00  | 6,386.40  |
| LaGrResRed1  | 287.97    | 564.51    | 833.36    | 1,099.12  | 1,364.88  | 1,628.00  | 1,888.00  | 2,148.00  | 2,408.00  | 2,668.00  |
| LaGrResRed2  | 121.33    | 242.65    | 363.98    | 485.30    | 606.63    | 727.96    | 851.61    | 970.61    | 1,091.94  | 1,213.26  |
| LaGrResYel1  | 16.16     | 32.01     | 47.26     | 61.93     | 76.19     | 89.62     | 102.97    | 115.65    | 127.55    | 139.03    |
| LaGrResYel10 | 1.79      | 3.50      | 5.40      | 7.08      | 8.71      | 10.25     | 11.78     | 13.23     | 14.59     | 15.91     |
| LaGrResYel11 | 229.13    | 449.17    | 663.09    | 869.02    | 1,069.05  | 1,257.57  | 1,444.84  | 1,622.80  | 1,789.69  | 1,950.79  |
| LaGrResYel12 | 178.21    | 349.36    | 515.74    | 675.91    | 831.48    | 978.11    | 1,123.76  | 1,262.18  | 1,391.98  | 1,517.26  |
| LaGrResYel13 | 1.34      | 2.78      | 4.10      | 5.62      | 6.91      | 8.13      | 9.34      | 10.50     | 11.58     | 12.62     |
| LaGrResYel16 | 51.59     | 103.18    | 155.19    | 206.36    | 257.95    | 309.54    | 362.12    | 412.72    | 464.31    | 515.90    |
| LaGrResYel17 | -         | -         | 149.95    | 199.38    | 249.23    | 299.07    | 349.87    | 398.76    | 448.61    | 498.45    |
| LaGrResYel18 | 49.85     | 99.69     | 149.95    | 199.38    | 249.23    | 299.07    | 349.87    | 398.76    | 448.61    | 498.45    |
| LaGrResYel19 | -         | -         | -         | -         | 1.47      | 1.76      | 2.06      | 2.35      | 2.64      | 2.93      |
| LaGrResYel2  | 2.18      | 4.38      | 6.60      | 8.65      | 10.64     | 12.52     | 14.38     | 16.16     | 17.93     | 19.54     |
| LaGrResYel20 | 50.84     | 101.68    | 152.94    | 203.37    | 254.21    | 305.05    | 356.87    | 406.74    | 457.58    | 508.42    |
| LaGrResYel3  | 2.13      | 4.27      | 6.43      | 8.43      | 10.37     | 12.17     | 14.01     | 15.85     | 17.65     | 19.47     |
| LaGrResYel4  | 4.40      | 8.80      | 12.99     | 17.13     | 21.07     | 24.90     | 28.60     | 32.13     | 35.43     | 38.62     |
| LaGrResYel5  | 2.50      | 5.12      | 7.56      | 9.91      | 12.19     | 14.34     | 16.47     | 18.61     | 20.53     | 22.48     |
| LaGrResYel6  | 177.11    | 347.19    | 512.54    | 671.72    | 826.33    | 972.05    | 1,116.80  | 1,254.36  | 1,383.36  | 1,507.88  |
| LaGrResYel7  | 2.84      | 5.61      | 8.57      | 11.24     | 13.83     | 16.27     | 18.80     | 21.12     | 23.39     | 25.50     |
| LaGrResYel8  | 3.50      | 7.18      | 10.59     | 13.89     | 16.67     | 19.72     | 22.76     | 25.57     | 28.19     | 30.73     |
| LaGrResYel9  | 3.42      | 7.00      | 10.33     | 13.55     | 16.67     | 19.72     | 22.76     | 25.57     | 28.19     | 30.73     |
| MedGComRed2  | -         | 808.39    | 1,215.91  | 1,616.78  | 2,020.97  | 2,425.17  | 2,837.11  | 3,233.56  | 3,637.75  | 4,041.95  |
| MedGComYel10 | 7.03      | 14.07     | 21.16     | 28.13     | 35.17     | 42.20     | 49.37     | 56.27     | 63.30     | 70.33     |
| MedGComYel11 | 239.77    | 479.55    | 721.29    | 959.10    | 1,198.87  | 1,438.64  | 1,683.02  | 1,918.19  | 2,157.97  | 2,397.74  |
| MedGComYel12 | 7.75      | 15.51     | 23.32     | 31.01     | 38.76     | 46.52     | 54.42     | 62.02     | 69.77     | 77.53     |
| MedGComYel13 | 11.99     | 23.98     | 36.06     | 47.95     | 59.94     | 71.93     | 84.15     | 95.91     | 107.90    | 119.89    |
| MedGComYel14 | 10.35     | 20.50     | 30.20     | 39.79     | 49.25     | 58.49     | 67.61     | 76.44     | 84.94     | 93.11     |
| MedGComYel15 | 82.64     | 165.28    | 248.61    | 330.57    | 413.21    | 495.85    | 580.08    | 661.14    | 743.78    | 826.42    |
| MedGComYel16 | 82.64     | 165.28    | 248.61    | 330.57    | 413.21    | 495.85    | 580.08    | 661.14    | 743.78    | 826.42    |
| MedGComYel17 | 40.60     | 81.20     | 122.14    | 162.41    | 203.01    | 243.61    | 284.99    | 324.81    | 365.42    | 406.02    |
| MedGComYel18 | 40.60     | 81.20     | 122.14    | 162.41    | 203.01    | 243.61    | 284.99    | 324.81    | 365.42    | 406.02    |
| MedGComYel19 | 58.54     | 117.09    | 176.12    | 234.18    | 292.72    | 351.27    | 410.94    | 468.36    | 526.90    | 585.45    |
| MedGComYel20 | -         | 0.12      | 0.56      | 0.87      | 1.19      | 1.53      | 1.76      | 2.09      | 2.32      | 2.55      |
| MedGResYel9  | 7.03      | 14.07     | 21.16     | 28.13     | 35.17     | 42.20     | 49.37     | 56.27     | 63.30     | 70.33     |
| MedGResRed1  | 1,150.25  | 2,279.53  | 3,357.88  | 4,444.96  | 5,528.00  | 6,611.00  | 7,694.00  | 8,777.00  | 9,860.00  | 10,943.00 |
| MedGResRed2  | 480.05    | 960.11    | 1,440.21  | 1,920.21  | 2,400.27  | 2,880.32  | 3,369.58  | 3,840.42  | 4,320.48  | 4,800.53  |
| MedGResYel10 | 7.42      | 14.90     | 21.94     | 28.91     | 35.78     | 42.50     | 48.96     | 55.35     | 61.71     | 67.65     |
| MedGResYel11 | 915.24    | 1,813.80  | 2,671.83  | 3,520.32  | 4,357.69  | 5,175.59  | 5,963.09  | 6,741.85  | 7,491.61  | 8,212.76  |
| MedGResYel12 | 711.86    | 1,410.73  | 2,078.09  | 2,738.03  | 3,389.31  | 4,025.46  | 4,637.96  | 5,243.66  | 5,826.81  | 6,387.70  |
| MedGResYel13 | 5.80      | 11.82     | 17.41     | 22.94     | 28.39     | 33.72     | 38.85     | 43.92     | 48.80     | 53.50     |
| MedGResYel14 | -         | -         | -         | 1.46      | 1.82      | 2.19      | 2.56      | 2.91      | 3.28      | 3.64      |
| MedGResYel15 | -         | -         | -         | -         | -         | -         | -         | -         | 0.71      | 1.32      |

## Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program   | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedGResYel16  | 279.61    | 559.21    | 841.12    | 1,118.43  | 1,398.04  | 1,677.64  | 1,982.61  | 2,236.86  | 2,516.47  | 2,796.07  |
| MedGResYel17  | 1.59      | 3.18      | 4.78      | 6.36      | 7.95      | 9.53      | 11.15     | 12.71     | 14.30     | 15.89     |
| MedGResYel18  | 270.15    | 540.30    | 812.68    | 1,080.61  | 1,350.76  | 1,620.91  | 1,896.25  | 2,161.22  | 2,431.37  | 2,701.52  |
| MedGResYel19  | 1.59      | 3.18      | 4.78      | 6.36      | 7.95      | 9.53      | 11.15     | 12.71     | 14.30     | 15.89     |
| MedGResYel20  | 275.56    | 551.11    | 828.93    | 1,102.22  | 1,377.78  | 1,653.33  | 1,934.17  | 2,204.44  | 2,480.00  | 2,755.55  |
| MedGTComYel1  | 92.59     | 183.48    | 270.28    | 356.11    | 440.82    | 523.56    | 603.22    | 682.00    | 757.84    | 830.80    |
| MedGTComYel2  | 4.64      | 9.27      | 13.94     | 18.54     | 23.18     | 27.81     | 32.54     | 37.09     | 41.72     | 46.36     |
| MedGTComYel3  | 95.91     | 191.82    | 288.52    | 383.64    | 479.55    | 575.46    | 673.21    | 767.28    | 863.19    | 959.10    |
| MedGTComYel4  | 64.74     | 129.48    | 194.75    | 258.96    | 323.69    | 388.43    | 454.41    | 517.91    | 582.65    | 647.39    |
| MedGTComYel5  | 52.83     | 105.66    | 158.92    | 211.32    | 264.15    | 316.98    | 370.82    | 422.64    | 475.47    | 528.30    |
| MedGTComYel6  | 169.86    | 336.61    | 495.85    | 653.32    | 808.72    | 960.51    | 1,106.66  | 1,251.18  | 1,390.33  | 1,524.16  |
| MedGTComYel7  | 14.90     | 29.80     | 44.82     | 59.60     | 74.50     | 89.40     | 104.58    | 119.20    | 134.10    | 149.00    |
| MedGTComMTA   | 1,695.48  | 3,390.96  | 5,100.37  | 6,781.92  | 8,477.40  | 10,172.88 | 11,900.87 | 13,563.84 | 15,259.32 | 16,954.80 |
| MedGTNComMTW  | 1,105.68  | 2,191.20  | 3,227.76  | 4,252.80  | 5,264.40  | 6,252.48  | 7,203.84  | 8,144.64  | 9,050.40  | 9,921.60  |
| MedGTNResMTA  | 348.74    | 697.48    | 1,049.08  | 1,394.96  | 1,743.69  | 2,092.43  | 2,447.86  | 2,789.91  | 3,138.65  | 3,487.39  |
| MedGTNResMTW  | 3,051.64  | 6,047.63  | 8,908.50  | 11,737.57 | 14,529.55 | 17,256.61 | 19,882.33 | 22,478.90 | 24,978.77 | 27,383.25 |
| MedGTResYel1  | 65.03     | 129.27    | 190.42    | 250.89    | 310.57    | 368.86    | 424.98    | 480.48    | 533.92    | 585.31    |
| MedGTResYel2  | 9.18      | 18.19     | 26.80     | 35.31     | 43.70     | 51.91     | 59.80     | 67.83     | 75.38     | 82.63     |
| MedGTResYel3  | 8.95      | 17.73     | 26.12     | 34.41     | 42.60     | 50.76     | 58.81     | 66.86     | 74.90     | 82.94     |
| MedGTResYel4  | 18.06     | 35.80     | 52.73     | 69.69     | 86.27     | 102.46    | 118.05    | 133.47    | 148.31    | 162.59    |
| MedGTResYel5  | 10.51     | 20.84     | 30.69     | 40.44     | 50.05     | 59.44     | 68.71     | 77.68     | 86.32     | 94.63     |
| MedGTResYel6  | 707.44    | 1,401.99  | 2,065.21  | 2,721.06  | 3,368.31  | 4,000.51  | 4,609.22  | 5,211.17  | 5,790.70  | 6,348.12  |
| MedGTResYel7  | 11.93     | 23.64     | 34.82     | 45.87     | 56.78     | 67.65     | 77.95     | 88.13     | 97.93     | 107.36    |
| MedGTResYel8  | 14.74     | 29.21     | 43.02     | 56.68     | 70.38     | 83.60     | 96.31     | 108.89    | 121.00    | 132.65    |
| MedGTResYel9  | 14.38     | 28.49     | 41.96     | 55.28     | 68.65     | 81.54     | 93.94     | 106.21    | 118.02    | 129.38    |
| MedNComRed2   | -         | 363.19    | 546.28    | 726.38    | 907.97    | 1,089.57  | 1,274.65  | 1,452.76  | 1,634.35  | 1,815.95  |
| MedNComYel11  | 107.72    | 215.45    | 324.06    | 430.90    | 538.62    | 646.35    | 756.14    | 861.80    | 969.52    | 1,077.25  |
| MedNComYel12  | 3.48      | 6.97      | 10.48     | 13.93     | 17.42     | 20.90     | 24.45     | 27.86     | 31.35     | 34.83     |
| MedNComYel13  | 5.39      | 10.77     | 16.20     | 21.54     | 26.93     | 32.32     | 37.81     | 43.09     | 48.48     | 53.86     |
| MedNComYel14  | 4.52      | 9.21      | 13.57     | 17.87     | 22.13     | 26.28     | 30.27     | 34.23     | 38.03     | 41.69     |
| MedNComYel15  | 37.13     | 74.26     | 111.69    | 148.52    | 185.65    | 222.77    | 260.62    | 297.03    | 334.16    | 371.29    |
| MedNComYel16  | 37.13     | 74.26     | 111.69    | 148.52    | 185.65    | 222.77    | 260.62    | 297.03    | 334.16    | 371.29    |
| MedNComYel17  | 18.24     | 36.48     | 54.87     | 72.97     | 91.21     | 109.45    | 128.04    | 145.93    | 164.17    | 182.41    |
| MedNComYel18  | 18.24     | 36.48     | 54.87     | 72.97     | 91.21     | 109.45    | 128.04    | 145.93    | 164.17    | 182.41    |
| MedNComYel19  | 26.30     | 52.61     | 79.12     | 105.21    | 131.51    | 157.82    | 184.62    | 210.42    | 236.72    | 263.03    |
| MedNComYel20  | -         | -         | -         | 0.11      | 0.24      | 0.49      | 0.57      | 0.75      | 0.83      | 0.92      |
| MedNComYel9   | 3.16      | 6.32      | 9.51      | 12.64     | 15.80     | 18.96     | 22.18     | 25.28     | 28.44     | 31.60     |
| MedNResRed1   | 516.78    | 1,024.14  | 1,508.61  | 1,990.78  | 2,478.31  | 2,966.31  | 3,454.31  | 3,942.31  | 4,430.31  | 4,918.31  |
| MedNResRed2   | 215.68    | 431.35    | 648.80    | 862.70    | 1,078.38  | 1,294.06  | 1,513.87  | 1,725.41  | 1,941.08  | 2,156.76  |
| MedNResYel10  | 3.28      | 6.51      | 9.86      | 12.99     | 16.08     | 19.09     | 22.00     | 24.87     | 27.63     | 30.29     |
| MedNResYel11  | 411.20    | 814.90    | 1,200.39  | 1,581.59  | 1,957.80  | 2,325.26  | 2,679.07  | 3,028.95  | 3,365.80  | 3,689.79  |
| MedNResYel12  | 319.82    | 633.81    | 933.63    | 1,230.13  | 1,522.74  | 1,808.54  | 2,083.72  | 2,355.85  | 2,617.84  | 2,869.84  |
| MedNResYel13  | 2.61      | 5.16      | 7.82      | 10.30     | 12.76     | 15.15     | 17.45     | 19.73     | 21.93     | 24.03     |
| MedNResYel14  | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| MedNResYel15  | 125.62    | 251.24    | 377.89    | 502.48    | 628.10    | 753.72    | 881.75    | 1,004.97  | 1,130.59  | 1,256.21  |
| MedNResYel16  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNResYel17  | 121.37    | 242.75    | 365.12    | 485.49    | 606.86    | 728.24    | 851.94    | 970.98    | 1,092.35  | 1,213.73  |
| MedNResYel18  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNResYel19  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNWComYel20 | 123.80    | 247.60    | 372.42    | 495.20    | 619.00    | 742.80    | 868.98    | 990.40    | 1,114.20  | 1,238.00  |
| MedNWComYel1  | 41.47     | 82.43     | 121.43    | 159.99    | 198.05    | 235.22    | 271.01    | 306.41    | 340.48    | 373.26    |
| MedNWComYel2  | 2.08      | 4.17      | 6.27      | 8.33      | 10.41     | 12.50     | 14.62     | 16.66     | 18.74     | 20.83     |
| MedNWComYel3  | 43.09     | 86.18     | 129.62    | 172.36    | 215.45    | 258.54    | 302.46    | 344.72    | 387.81    | 430.90    |
| MedNWComYel4  | 29.09     | 58.17     | 87.50     | 116.34    | 145.43    | 174.51    | 204.16    | 232.69    | 261.77    | 290.86    |
| MedNWComYel5  | 29.09     | 58.17     | 87.50     | 116.34    | 145.43    | 174.51    | 204.16    | 232.69    | 261.77    | 290.86    |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedNWComYel6 | 23.74     | 47.47     | 71.40     | 94.94     | 118.68    | 142.41    | 166.60    | 189.88    | 213.62    | 237.35    |
| MedNWComYel7 | 76.31     | 151.23    | 222.77    | 293.52    | 363.34    | 431.53    | 497.19    | 562.13    | 624.64    | 684.77    |
| MedNWComYel8 | 6.69      | 13.39     | 20.14     | 26.78     | 33.47     | 40.16     | 46.99     | 53.55     | 60.25     | 66.94     |
| MedNWPComMTA | 761.74    | 1,523.47  | 2,291.47  | 3,046.95  | 3,808.69  | 4,570.42  | 5,346.77  | 6,093.90  | 6,855.64  | 7,617.37  |
| MedNWPComMTW | 506.77    | 1,004.30  | 1,479.39  | 1,949.20  | 2,412.85  | 2,865.72  | 3,301.76  | 3,732.96  | 4,148.10  | 4,547.40  |
| MedNWPResMTA | 156.68    | 313.36    | 471.33    | 626.72    | 783.40    | 940.08    | 1,099.76  | 1,253.44  | 1,410.12  | 1,566.80  |
| MedNWPResMTW | 1,371.02  | 2,717.05  | 4,002.37  | 5,273.40  | 6,527.77  | 7,752.98  | 8,932.64  | 10,099.22 | 11,222.34 | 12,302.62 |
| MedNWResYel1 | 29.22     | 57.90     | 85.55     | 112.72    | 139.53    | 165.72    | 190.93    | 215.87    | 239.87    | 262.97    |
| MedNWResYel2 | 4.01      | 8.17      | 12.04     | 15.86     | 19.64     | 23.32     | 26.87     | 30.37     | 33.75     | 37.00     |
| MedNWResYel3 | 3.91      | 7.97      | 11.73     | 15.46     | 19.14     | 22.82     | 26.35     | 29.79     | 33.16     | 36.53     |
| MedNWResYel4 | 8.12      | 16.08     | 23.69     | 31.21     | 38.63     | 45.88     | 52.86     | 59.77     | 66.63     | 73.05     |
| MedNWResYel5 | 4.59      | 9.36      | 13.79     | 18.17     | 22.49     | 26.71     | 30.77     | 34.79     | 38.65     | 42.37     |
| MedNWResYel6 | 317.84    | 629.88    | 927.85    | 1,222.51  | 1,513.30  | 1,797.33  | 2,070.81  | 2,341.25  | 2,601.62  | 2,852.05  |
| MedNWResYel7 | 5.21      | 10.62     | 15.64     | 20.61     | 25.51     | 30.30     | 34.91     | 39.46     | 43.85     | 48.07     |
| MedNWResYel8 | 6.44      | 13.12     | 19.33     | 25.46     | 31.52     | 37.44     | 43.13     | 48.76     | 54.18     | 59.60     |
| MedNWResYel9 | 6.28      | 12.80     | 18.85     | 24.84     | 30.74     | 36.51     | 42.07     | 47.56     | 52.85     | 57.93     |
| RosComMTA    | 693.50    | 1,387.00  | 2,086.20  | 2,774.00  | 3,467.50  | 4,161.00  | 4,867.80  | 5,548.00  | 6,241.50  | 6,935.00  |
| RosComMTW    | 454.85    | 900.90    | 1,328.25  | 1,746.36  | 2,157.10  | 2,560.80  | 2,957.57  | 3,344.00  | 3,699.63  | 4,062.30  |
| RosComRead2  | -         | 346.97    | 521.88    | 693.95    | 867.43    | 1,040.92  | 1,217.73  | 1,387.89  | 1,561.38  | 1,734.86  |
| RosComYel1   | 40.18     | 79.70     | 117.51    | 154.50    | 190.84    | 226.55    | 261.65    | 295.84    | 327.30    | 359.39    |
| RosComYel10  | 3.41      | 6.81      | 10.25     | 13.62     | 17.03     | 20.44     | 23.91     | 27.25     | 30.65     | 34.06     |
| RosComYel11  | 116.11    | 232.22    | 349.28    | 464.44    | 580.54    | 696.65    | 814.99    | 928.87    | 1,044.98  | 1,161.09  |
| RosComYel12  | 3.75      | 7.51      | 11.29     | 15.02     | 18.77     | 22.53     | 26.35     | 30.03     | 33.79     | 37.54     |
| RosComYel13  | 5.81      | 11.61     | 17.46     | 23.22     | 29.03     | 34.83     | 40.75     | 46.44     | 52.25     | 58.05     |
| RosComYel14  | 4.33      | 8.89      | 13.11     | 17.23     | 21.28     | 25.27     | 29.18     | 33.10     | 36.62     | 40.21     |
| RosComYel15  | 40.02     | 80.04     | 120.39    | 160.08    | 200.09    | 240.11    | 280.90    | 320.15    | 360.17    | 400.19    |
| RosComYel16  | 40.02     | 80.04     | 120.39    | 160.08    | 200.09    | 240.11    | 280.90    | 320.15    | 360.17    | 400.19    |
| RosComYel17  | 19.66     | 39.32     | 59.14     | 78.64     | 98.31     | 117.97    | 138.00    | 157.29    | 176.95    | 196.61    |
| RosComYel18  | 19.66     | 39.32     | 59.14     | 78.64     | 98.31     | 117.97    | 138.00    | 157.29    | 176.95    | 196.61    |
| RosComYel19  | 28.35     | 56.70     | 85.28     | 113.40    | 141.75    | 170.10    | 198.99    | 226.80    | 255.15    | 283.50    |
| RosComYel2   | 2.24      | 4.49      | 6.75      | 8.98      | 11.22     | 13.47     | 15.76     | 17.96     | 20.20     | 22.45     |
| RosComYel20  | -         | -         | -         | -         | 0.12      | 0.37      | 0.53      | 0.71      | 0.79      | 0.86      |
| RosComYel3   | 46.44     | 92.89     | 139.71    | 185.77    | 232.22    | 278.66    | 326.00    | 371.55    | 417.99    | 464.44    |
| RosComYel4   | 31.35     | 62.70     | 94.31     | 125.40    | 156.75    | 188.10    | 220.05    | 250.79    | 282.14    | 313.49    |
| RosComYel5   | 31.35     | 62.70     | 94.31     | 125.40    | 156.75    | 188.10    | 220.05    | 250.79    | 282.14    | 313.49    |
| RosComYel6   | 25.58     | 51.17     | 76.96     | 102.33    | 127.91    | 153.50    | 179.57    | 204.66    | 230.24    | 255.83    |
| RosComYel7   | 73.82     | 146.22    | 215.58    | 283.44    | 350.11    | 415.63    | 480.03    | 542.75    | 600.47    | 659.33    |
| RosComYel8   | 7.22      | 14.43     | 21.70     | 28.86     | 36.08     | 43.29     | 50.64     | 57.72     | 64.94     | 72.15     |
| RosComYel9   | 3.41      | 6.81      | 10.25     | 13.62     | 17.03     | 20.44     | 23.91     | 27.25     | 30.65     | 34.06     |
| RosResMTA    | 115.88    | 231.76    | 348.59    | 463.52    | 579.40    | 695.28    | 813.38    | 927.04    | 1,042.91  | 1,158.79  |
| RosResMTW    | 992.40    | 1,965.60  | 2,898.00  | 3,810.24  | 4,706.40  | 5,587.20  | 6,452.88  | 7,296.00  | 8,071.92  | 8,863.20  |
| RosResRead1  | 387.03    | 766.57    | 1,130.20  | 1,114.48  | 1,101.28  | 1,089.49  | 1,078.54  | 1,067.02  | 1,049.33  | 1,036.98  |
| RosResRead2  | -         | 319.03    | 479.85    | 638.05    | 797.56    | 957.08    | 1,119.65  | 1,276.10  | 1,435.61  | 1,595.13  |
| RosResYel1   | 21.85     | 43.41     | 64.00     | 84.27     | 104.08    | 123.56    | 142.71    | 161.36    | 178.52    | 196.01    |
| RosResYel10  | 2.44      | 4.82      | 7.37      | 9.69      | 11.97     | 14.21     | 16.41     | 18.56     | 20.53     | 22.55     |
| RosResYel11  | 307.96    | 609.95    | 899.29    | 1,182.37  | 1,460.46  | 1,733.79  | 2,002.42  | 2,264.05  | 2,504.83  | 2,750.38  |
| RosResYel12  | 239.52    | 474.41    | 699.45    | 919.62    | 1,135.91  | 1,348.50  | 1,557.44  | 1,760.93  | 1,948.20  | 2,139.18  |
| RosResYel13  | 1.93      | 3.83      | 5.75      | 7.69      | 9.50      | 11.28     | 13.02     | 14.72     | 16.29     | 17.89     |
| RosResYel14  | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| RosResYel16  | 104.82    | 209.64    | 315.32    | 419.28    | 524.10    | 628.92    | 735.75    | 838.56    | 943.38    | 1,048.20  |
| RosResYel17  | -         | 0.71      | 1.79      | 2.38      | 2.98      | 3.57      | 4.18      | 4.77      | 5.36      | 5.96      |
| RosResYel18  | 101.28    | 202.55    | 304.66    | 405.10    | 506.38    | 607.65    | 710.87    | 810.20    | 911.48    | 1,012.75  |
| RosResYel19  | -         | 0.71      | 1.79      | 2.38      | 2.98      | 3.57      | 4.18      | 4.77      | 5.36      | 5.96      |
| RosResYel2   | 2.98      | 6.01      | 9.01      | 11.84     | 14.62     | 17.36     | 20.05     | 22.67     | 25.08     | 27.54     |
| RosResYel20  | 103.30    | 206.60    | 310.75    | 413.20    | 516.50    | 619.80    | 725.08    | 826.40    | 929.70    | 1,033.01  |
| RosResYel3   | 2.90      | 5.86      | 8.78      | 11.54     | 14.25     | 17.10     | 19.96     | 22.81     | 25.58     | 28.35     |

## Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dh

| DSM Program   | 2009-2010  | 2010-2011  | 2011-2012  | 2012-2013  | 2013-2014  | 2014-2015  | 2015-2016  | 2016-2017  | 2017-2018  | 2018-2019    |
|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| RosResYel4    | 5.97       | 12.02      | 17.72      | 23.30      | 28.77      | 34.27      | 39.58      | 44.75      | 49.51      | 54.36        |
| RosResYel5    | 3.41       | 7.00       | 10.31      | 13.56      | 16.75      | 19.88      | 22.96      | 25.96      | 28.72      | 31.64        |
| RosResYel6    | 238.04     | 471.47     | 463.41     | 456.96     | 446.71     | 446.71     | 442.22     | 437.50     | 430.25     | 425.18       |
| RosResYel7    | 3.87       | 7.94       | 11.70      | 15.38      | 19.00      | 22.55      | 26.05      | 29.55      | 32.69      | 35.89        |
| RosResYel8    | 4.78       | 9.81       | 14.46      | 19.01      | 23.47      | 27.87      | 32.29      | 36.51      | 40.39      | 44.35        |
| RosResYel9    | 4.66       | 9.56       | 14.10      | 18.54      | 22.90      | 27.18      | 31.50      | 35.61      | 39.40      | 43.26        |
| SpoBComYel10  | 185.38     | 370.76     | 557.66     | 741.52     | 926.89     | 1,112.27   | 1,301.21   | 1,483.03   | 1,668.41   | 1,853.79     |
| SpoBComYel11  | 204.04     | 408.09     | 613.81     | 816.18     | 1,020.22   | 1,224.27   | 1,432.23   | 1,632.36   | 1,836.41   | 2,040.45     |
| SpoBComYel12  | 89.36      | 178.73     | 268.83     | 357.46     | 446.83     | 536.19     | 627.27     | 714.92     | 804.29     | 893.65       |
| SpoBComYel13  | 490.66     | 981.32     | 1,476.02   | 1,962.64   | 2,453.31   | 2,943.97   | 3,444.04   | 3,925.29   | 4,415.95   | 4,906.61     |
| SpoBComMTW    | 1,145.69   | 2,281.44   | 3,373.00   | 4,453.63   | 5,533.11   | 6,612.91   | 7,632.79   | 8,642.41   | 9,646.73   | 10,658.99    |
| SpoBoComRed1  | 1,679.53   | 3,344.50   | 4,944.68   | 6,528.84   | 8,111.30   | 9,684.25   | 11,189.35  | 12,669.40  | 14,141.69  | 15,625.63    |
| SpoBoComRed2  | -          | 260.91     | 392.43     | 521.81     | 652.27     | 782.72     | 915.68     | 1,043.63   | 1,174.08   | 1,304.54     |
| SpoBoComYel1  | 12.08      | 24.16      | 36.33      | 48.31      | 60.39      | 72.47      | 84.78      | 96.62      | 108.70     | 120.78       |
| SpoBoComYel2  | 17.69      | 35.38      | 53.22      | 70.76      | 88.45      | 106.14     | 124.17     | 141.52     | 159.21     | 176.90       |
| SpoBoComYel3  | 376.25     | 752.50     | 1,131.84   | 1,504.99   | 1,881.24   | 2,257.49   | 2,640.95   | 3,009.98   | 3,386.23   | 3,762.48     |
| SpoBoComYel4  | 98.82      | 197.64     | 297.27     | 395.28     | 494.10     | 592.92     | 693.64     | 790.56     | 889.38     | 988.20       |
| SpoBoComYel5  | 40.32      | 80.64      | 121.29     | 161.28     | 201.61     | 241.93     | 283.02     | 322.57     | 362.89     | 403.21       |
| SpoBoComYel6  | 67.29      | 134.00     | 198.11     | 261.58     | 324.99     | 388.41     | 448.31     | 507.61     | 566.60     | 626.05       |
| SpoBoComYel7  | 54.29      | 108.58     | 163.32     | 217.16     | 271.45     | 325.74     | 381.07     | 434.32     | 488.61     | 542.90       |
| SpoBoComYel8  | 21.58      | 43.17      | 64.93      | 86.34      | 107.93     | 129.51     | 151.51     | 172.68     | 194.26     | 215.85       |
| SpoBoComYel9  | 147.31     | 294.63     | 443.16     | 589.26     | 736.58     | 883.89     | 1,034.03   | 1,178.52   | 1,325.83   | 1,473.15     |
| SpoBoResMTA   | 12,623.68  | 25,247.35  | 37,974.78  | 50,494.70  | 63,118.38  | 75,742.05  | 88,607.83  | 100,989.41 | 113,613.08 | 126,236.76   |
| SpoBoResMTW   | 109,351.80 | 217,755.60 | 321,940.79 | 425,083.20 | 528,115.00 | 631,178.39 | 728,522.20 | 824,886.41 | 920,745.01 | 1,017,362.01 |
| SpoBoResRed1  | 37,290.62  | 74,257.95  | 109,786.68 | 144,959.80 | 180,095.20 | 215,241.37 | 248,437.08 | 281,298.73 | 313,987.96 | 346,935.82   |
| SpoBoResRed2  | 2,758.45   | 5,516.89   | 8,298.01   | 11,033.78  | 13,792.23  | 16,550.68  | 19,362.02  | 22,067.57  | 24,826.02  | 27,584.46    |
| SpoBoResYel1  | 122.50     | 243.93     | 360.64     | 476.18     | 591.60     | 707.05     | 816.09     | 924.04     | 1,031.42   | 1,139.65     |
| SpoBoResYel2  | 2,023.42   | 4,029.31   | 5,957.13   | 7,865.66   | 9,772.14   | 11,679.20  | 13,480.43  | 15,263.54  | 17,037.29  | 18,825.07    |
| SpoBoResYel3  | 35.82      | 71.32      | 105.45     | 139.23     | 172.98     | 206.73     | 240.45     | 274.17     | 307.88     | 341.60       |
| SpoBoResYel4  | 193.42     | 385.15     | 569.43     | 751.86     | 934.10     | 1,116.39   | 1,288.57   | 1,459.01   | 1,628.56   | 1,799.45     |
| SpoBoResYel5  | 38.68      | 77.03      | 113.89     | 150.37     | 186.82     | 223.28     | 257.71     | 291.80     | 325.71     | 359.89       |
| SpoBoResYel6  | 193.42     | 385.15     | 569.43     | 751.86     | 934.10     | 1,116.39   | 1,288.57   | 1,459.01   | 1,628.56   | 1,799.45     |
| SpoBoResYel7  | 38.68      | 77.03      | 113.89     | 150.37     | 186.82     | 223.28     | 257.71     | 291.80     | 325.71     | 359.89       |
| SpoBoResYel8  | 72.31      | 143.99     | 212.88     | 281.08     | 349.21     | 417.35     | 481.72     | 545.44     | 608.83     | 672.71       |
| SpoBoResYel9  | 73.37      | 146.11     | 216.01     | 285.22     | 354.35     | 423.51     | 488.82     | 553.48     | 617.80     | 682.62       |
| SpoBoResYel10 | 22.79      | 45.39      | 67.10      | 88.60      | 110.08     | 131.56     | 151.85     | 171.94     | 191.92     | 212.06       |
| SpoBoResYel11 | 1,595.36   | 3,182.86   | 4,705.71   | 6,213.31   | 7,719.29   | 9,225.73   | 10,648.58  | 12,057.10  | 13,458.24  | 14,870.46    |
| SpoBoResYel12 | 2,279.30   | 4,538.84   | 6,710.46   | 8,860.33   | 11,007.90  | 13,156.13  | 15,185.14  | 17,193.73  | 19,191.78  | 21,205.65    |
| SpoBoResYel13 | 14.89      | 29.96      | 44.29      | 68.48      | 92.65      | 116.83     | 140.99     | 165.14     | 189.29     | 213.44       |
| SpoBoResYel14 | 1,027.52   | 2,046.13   | 3,025.10   | 3,994.27   | 4,962.40   | 5,930.83   | 6,845.51   | 7,751.00   | 8,651.72   | 9,559.58     |
| SpoBoResYel15 | 7,407.79   | 14,751.36  | 21,809.15  | 28,796.30  | 35,775.96  | 42,757.76  | 49,352.09  | 55,880.07  | 62,373.79  | 68,918.89    |
| SpoBoResYel16 | 18.64      | 37.49      | 55.43      | 73.19      | 90.93      | 108.68     | 125.44     | 142.03     | 158.54     | 175.18       |
| SpoBoResYel17 | 1.38       | 2.77       | 4.16       | 5.54       | 6.92       | 8.30       | 9.71       | 11.07      | 12.46      | 13.84        |
| SpoBoResYel18 | -          | -          | 1.51       | 2.01       | 2.52       | 3.02       | 3.53       | 4.03       | 4.53       | 5.03         |
| SpoBoResYel19 | 8.87       | 17.65      | 26.36      | 34.81      | 43.25      | 51.68      | 59.66      | 67.55      | 75.40      | 83.31        |
| SpoBoResYel20 | 420.92     | 841.84     | 1,262.21   | 1,683.67   | 2,104.59   | 2,525.51   | 2,954.50   | 3,367.35   | 3,786.26   | 4,209.18     |
| SpoBoResYel21 | 5.50       | 11.00      | 16.55      | 22.01      | 27.51      | 33.01      | 38.62      | 44.02      | 49.52      | 55.02        |
| SpoBoResYel22 | 44.29      | 88.57      | 133.23     | 177.15     | 221.44     | 265.72     | 310.86     | 354.30     | 398.58     | 442.87       |
| SpoBoResYel23 | 5.50       | 11.00      | 16.55      | 22.01      | 27.51      | 33.01      | 38.62      | 44.02      | 49.52      | 55.02        |
| SpoBoResYel24 | 1,047.16   | 2,094.33   | 3,150.09   | 4,188.65   | 5,235.81   | 6,282.98   | 7,350.22   | 8,377.30   | 9,424.46   | 10,471.63    |
| SpoBoResYel25 | 178.86     | 356.18     | 526.59     | 695.30     | 863.83     | 1,032.40   | 1,191.63   | 1,349.25   | 1,506.04   | 1,664.08     |
| SpoGComYel10  | 24.31      | 48.62      | 73.14      | 97.25      | 121.56     | 145.87     | 170.65     | 194.50     | 218.81     | 243.12       |
| SpoGComYel11  | 26.76      | 53.52      | 80.50      | 107.04     | 133.80     | 160.56     | 187.83     | 214.08     | 240.84     | 267.60       |
| SpoGComYel12  | 11.72      | 23.44      | 35.26      | 46.88      | 58.60      | 70.32      | 82.26      | 93.76      | 105.48     | 117.20       |
| SpoGRResYel10 | 2.82       | 5.89       | 8.71       | 11.50      | 14.29      | 17.08      | 19.91      | 22.55      | 25.17      | 27.81        |
| SpoGRResYel11 | 209.62     | 417.42     | 617.14     | 814.86     | 1,012.37   | 1,209.93   | 1,396.53   | 1,581.26   | 1,765.01   | 1,950.22     |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dh

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016  | 2016-2017  | 2017-2018  | 2018-2019  |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|
| SpoGResYel12 | 298.92    | 595.26    | 880.06    | 1,162.01  | 1,443.66  | 1,725.39  | 1,991.49   | 2,264.92   | 2,516.96   | 2,781.07   |
| SpoGResYel13 | 1.77      | 3.81      | 5.75      | 7.59      | 9.43      | 11.27     | 13.01      | 14.73      | 16.44      | 18.17      |
| SpoGResYel14 | 134.76    | 268.34    | 396.73    | 523.84    | 650.81    | 777.81    | 897.77     | 1,016.52   | 1,134.65   | 1,253.72   |
| SpoGResYel15 | 971.51    | 1,934.60  | 2,860.22  | 3,776.56  | 4,691.93  | 5,607.57  | 6,472.41   | 7,328.53   | 8,180.17   | 9,038.54   |
| SpoGResYel16 | 2.33      | 4.87      | 7.20      | 9.50      | 11.80     | 14.11     | 16.28      | 18.43      | 20.79      | 22.97      |
| SpoGResYel17 | -         | -         | -         | -         | -         | -         | -          | -          | -          | -          |
| SpoGResYel19 | 0.87      | 2.20      | 3.25      | 4.42      | 5.61      | 6.71      | 7.74       | 8.77       | 9.79       | 10.81      |
| SpoGResYel20 | 55.20     | 110.40    | 166.06    | 220.81    | 276.01    | 331.21    | 387.48     | 441.62     | 496.82     | 552.02     |
| SpoGResYel21 | -         | 1.44      | 2.17      | 2.89      | 3.61      | 4.33      | 5.07       | 5.77       | 6.49       | 7.22       |
| SpoGResYel22 | 6.13      | 12.27     | 18.45     | 24.53     | 30.67     | 36.80     | 43.05      | 49.07      | 55.20      | 61.34      |
| SpoGResYel23 | -         | 1.44      | 2.17      | 2.89      | 3.61      | 4.33      | 5.07       | 5.77       | 6.49       | 7.22       |
| SpoGResYel24 | 137.33    | 274.67    | 413.13    | 549.33    | 686.66    | 824.00    | 963.96     | 1,098.66   | 1,236.00   | 1,373.33   |
| SpoGResYel25 | 23.46     | 46.71     | 69.06     | 91.19     | 113.29    | 135.40    | 156.28     | 176.95     | 197.51     | 218.24     |
| SpoGTComRed1 | 220.27    | 438.62    | 648.48    | 856.24    | 1,063.78  | 1,271.38  | 1,467.46   | 1,661.56   | 1,854.65   | 2,049.26   |
| SpoGTComRed2 | -         | 34.22     | 51.47     | 68.43     | 85.54     | 102.65    | 120.09     | 136.87     | 153.98     | 171.09     |
| SpoGTComYel1 | 1.58      | 3.17      | 4.77      | 6.34      | 7.92      | 9.50      | 11.12      | 12.67      | 14.26      | 15.84      |
| SpoGTComYel2 | 2.32      | 4.64      | 6.98      | 9.28      | 11.60     | 13.92     | 16.28      | 18.56      | 20.88      | 23.20      |
| SpoGTComYel3 | 49.34     | 98.69     | 148.44    | 197.38    | 246.72    | 296.06    | 346.35     | 394.75     | 444.10     | 493.44     |
| SpoGTComYel4 | 12.96     | 25.92     | 38.99     | 51.84     | 64.80     | 77.76     | 90.97      | 103.68     | 116.64     | 129.60     |
| SpoGTComYel5 | 5.29      | 10.58     | 15.91     | 21.15     | 26.44     | 31.73     | 37.12      | 42.30      | 47.59      | 52.88      |
| SpoGTComYel6 | 8.74      | 17.40     | 25.98     | 34.31     | 42.62     | 50.94     | 58.79      | 66.57      | 74.31      | 82.11      |
| SpoGTComYel7 | 7.12      | 14.24     | 21.42     | 28.48     | 35.60     | 42.72     | 49.98      | 56.96      | 64.08      | 71.20      |
| SpoGTComYel8 | 2.40      | 4.80      | 7.20      | 9.60      | 12.00     | 14.40     | 16.85      | 19.20      | 21.60      | 24.00      |
| SpoGTComYel9 | 19.32     | 38.64     | 58.12     | 77.28     | 96.60     | 115.92    | 135.61     | 154.56     | 173.88     | 193.20     |
| SpoGTComMTA  | 64.35     | 128.70    | 193.58    | 257.40    | 321.75    | 386.09    | 451.68     | 514.79     | 579.14     | 643.49     |
| SpoGTComMTW  | 149.36    | 298.73    | 448.10    | 597.47    | 746.30    | 895.13    | 1,044.00   | 1,192.87   | 1,341.74   | 1,490.61   |
| SpoGTNResMTA | 1,655.56  | 3,311.13  | 4,966.70  | 6,622.26  | 8,277.82  | 9,933.38  | 11,620.70  | 13,244.51  | 14,900.08  | 16,555.64  |
| SpoGTNResMTW | 14,395.68 | 28,791.36 | 43,187.04 | 57,582.72 | 71,978.40 | 86,374.08 | 100,769.76 | 115,165.44 | 129,561.12 | 143,956.80 |
| SpoGTResRed1 | 4,890.57  | 9,738.75  | 14,398.25 | 19,011.12 | 23,619.04 | 28,228.38 | 32,581.91  | 36,891.64  | 41,178.75  | 45,499.78  |
| SpoGTResRed2 | 361.76    | 723.53    | 1,085.29  | 1,470.72  | 1,854.65  | 2,170.58  | 2,539.28   | 2,894.11   | 3,255.87   | 3,617.63   |
| SpoGTResYel1 | 15.90     | 31.99     | 47.30     | 62.45     | 77.59     | 92.73     | 107.03     | 121.19     | 135.27     | 149.46     |
| SpoGTResYel2 | 265.37    | 528.43    | 781.26    | 1,031.56  | 1,281.59  | 1,531.70  | 1,767.93   | 2,001.78   | 2,234.40   | 2,468.86   |
| SpoGTResYel3 | 4.55      | 9.26      | 13.69     | 18.07     | 22.69     | 27.59     | 32.35      | 37.11      | 41.87      | 46.63      |
| SpoGTResYel4 | 25.37     | 50.75     | 76.12     | 101.50    | 126.88    | 152.26    | 177.64     | 203.02     | 228.40     | 253.78     |
| SpoGTResYel5 | 5.02      | 10.00     | 14.78     | 19.62     | 24.50     | 29.28     | 33.80      | 38.27      | 42.72      | 47.20      |
| SpoGTResYel6 | 25.37     | 50.75     | 76.12     | 101.50    | 126.88    | 152.26    | 177.64     | 203.02     | 228.40     | 253.78     |
| SpoGTResYel7 | 5.02      | 10.00     | 14.78     | 19.62     | 24.50     | 29.28     | 33.80      | 38.27      | 42.72      | 47.20      |
| SpoGTResYel8 | 9.39      | 18.69     | 27.92     | 36.86     | 45.80     | 54.74     | 63.18      | 71.53      | 79.85      | 88.22      |
| SpoGTResYel9 | 9.53      | 18.97     | 28.33     | 37.41     | 46.47     | 55.54     | 64.11      | 72.59      | 81.02      | 89.52      |
| SpoNComYel10 | 94.21     | 188.42    | 283.40    | 376.84    | 471.05    | 565.25    | 661.27     | 753.67     | 847.88     | 942.09     |
| SpoNComYel11 | 103.70    | 207.39    | 311.94    | 414.78    | 518.48    | 622.17    | 727.85     | 829.56     | 933.26     | 1,036.95   |
| SpoNComYel12 | 45.42     | 90.83     | 136.62    | 181.66    | 227.08    | 272.49    | 318.78     | 363.32     | 408.73     | 454.15     |
| SpoNResYel10 | 11.47     | 23.07     | 34.10     | 45.03     | 55.94     | 66.86     | 77.17      | 87.38      | 97.53      | 107.77     |
| SpoNResYel11 | 812.28    | 1,617.52  | 2,391.42  | 3,157.58  | 3,922.92  | 4,688.48  | 5,411.57   | 6,127.38   | 6,839.43   | 7,557.12   |
| SpoNResYel12 | 1,158.33  | 2,306.63  | 3,410.23  | 4,502.79  | 5,594.18  | 6,685.90  | 7,717.04   | 8,737.80   | 9,753.20   | 10,776.64  |
| SpoNResYel13 | 7.57      | 15.07     | 22.51     | 29.72     | 36.92     | 44.13     | 50.93      | 57.67      | 64.37      | 71.13      |
| SpoNResYel14 | 522.18    | 1,039.84  | 1,537.34  | 2,029.87  | 2,521.88  | 3,014.03  | 3,478.87   | 3,939.03   | 4,396.78   | 4,858.15   |
| SpoNResYel15 | 3,764.62  | 7,496.59  | 11,083.34 | 14,634.19 | 18,181.23 | 21,729.35 | 25,080.57  | 28,398.07  | 31,698.16  | 35,024.36  |
| SpoNResYel16 | 9.47      | 18.86     | 28.17     | 37.20     | 46.21     | 55.23     | 63.75      | 72.18      | 80.57      | 89.02      |
| SpoNResYel17 | -         | -         | 2.12      | 2.81      | 3.52      | 4.22      | 4.94       | 5.63       | 6.33       | 7.03       |
| SpoNResYel18 | -         | -         | -         | -         | 1.18      | 1.53      | 1.80       | 2.05       | 2.30       | 2.56       |
| SpoNResYel19 | 4.41      | 8.97      | 13.26     | 17.51     | 21.98     | 26.27     | 30.32      | 34.33      | 38.32      | 42.34      |
| SpoNResYel20 | 213.91    | 427.82    | 643.49    | 855.64    | 1,069.55  | 1,283.46  | 1,501.47   | 1,711.27   | 1,925.18   | 2,139.09   |
| SpoNResYel21 | 2.80      | 5.59      | 8.41      | 11.18     | 13.98     | 16.78     | 19.63      | 22.37      | 25.17      | 27.96      |
| SpoNResYel22 | 23.77     | 47.54     | 71.50     | 95.07     | 118.84    | 142.61    | 166.83     | 190.14     | 213.91     | 237.68     |
| SpoNResYel23 | 2.80      | 5.59      | 8.41      | 11.18     | 13.98     | 16.78     | 19.63      | 22.37      | 25.17      | 27.96      |

Appendix 4.3 - SENDOUT@ Selected Measures (Expected Case) in Dth

| DSM Program  | 2009-2010  | 2010-2011  | 2011-2012  | 2012-2013    | 2013-2014    | 2014-2015    | 2015-2016    | 2016-2017    | 2017-2018    | 2018-2019    |
|--------------|------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SpoNResYel24 | 532.16     | 1,064.33   | 1,600.87   | 2,128.66     | 2,660.82     | 3,192.99     | 3,735.36     | 4,257.32     | 4,789.48     | 5,321.65     |
| SpoNResYel25 | 90.90      | 181.01     | 267.61     | 353.35       | 438.99       | 524.66       | 605.58       | 685.68       | 765.37       | 845.68       |
| SpoNWComRed1 | 853.53     | 1,699.66   | 2,512.87   | 3,317.93     | 4,122.14     | 4,926.58     | 5,686.39     | 6,438.55     | 7,186.76     | 7,940.89     |
| SpoNWComRed2 | -          | 132.59     | 199.43     | 265.18       | 331.48       | 397.78       | 465.34       | 530.37       | 596.66       | 662.96       |
| SpoNWComYel1 | 6.14       | 12.28      | 18.46      | 24.55        | 30.69        | 36.83        | 43.08        | 49.10        | 55.24        | 61.38        |
| SpoNWComYel2 | 8.99       | 17.98      | 27.04      | 35.96        | 44.95        | 53.94        | 63.10        | 71.92        | 80.91        | 89.90        |
| SpoNWComYel3 | 191.21     | 382.42     | 575.20     | 764.83       | 956.04       | 1,147.25     | 1,342.12     | 1,529.66     | 1,720.87     | 1,912.08     |
| SpoNWComYel4 | 50.22      | 100.44     | 151.07     | 200.88       | 251.10       | 301.32       | 352.50       | 401.76       | 451.98       | 502.20       |
| SpoNWComYel5 | 20.49      | 40.98      | 61.64      | 81.96        | 102.46       | 122.95       | 143.83       | 163.93       | 184.42       | 204.91       |
| SpoNWComYel6 | 34.20      | 68.10      | 100.68     | 132.94       | 165.16       | 197.39       | 227.83       | 257.97       | 287.94       | 318.16       |
| SpoNWComYel7 | 27.59      | 55.18      | 83.00      | 110.36       | 137.95       | 165.54       | 193.66       | 220.72       | 248.31       | 275.90       |
| SpoNWComYel8 | 9.30       | 18.60      | 27.98      | 37.20        | 46.50        | 55.80        | 65.28        | 74.40        | 83.70        | 93.00        |
| SpoNWComYel9 | 74.87      | 149.73     | 225.21     | 299.46       | 374.32       | 449.19       | 525.49       | 598.92       | 673.78       | 748.65       |
| SpoNWComMTA  | 249.35     | 498.70     | 750.11     | 997.41       | 1,246.76     | 1,496.11     | 1,750.25     | 1,994.82     | 2,244.17     | 2,493.52     |
| SpoNWComMTW  | 578.77     | 1,152.53   | 1,703.96   | 2,249.87     | 2,795.19     | 3,340.68     | 3,855.90     | 4,365.93     | 4,873.29     | 5,384.66     |
| SpoNWPResMTA | 6,415.31   | 12,830.62  | 19,298.66  | 25,681.24    | 32,076.55    | 38,491.86    | 45,030.21    | 51,322.48    | 57,737.80    | 64,153.11    |
| SpoNWPResMTW | 55,852.47  | 111,220.74 | 164,434.32 | 217,115.28   | 269,739.75   | 322,380.36   | 372,099.63   | 421,318.56   | 470,279.25   | 519,627.30   |
| SpoNWResRed1 | 18,950.97  | 37,737.65  | 55,793.23  | 73,668.09    | 91,523.79    | 109,384.96   | 126,254.91   | 142,955.09   | 159,567.65   | 176,311.64   |
| SpoNWResRed2 | 1,401.83   | 2,803.67   | 4,217.02   | 5,607.33     | 7,009.17     | 8,411.00     | 9,839.72     | 11,214.67    | 12,616.50    | 14,018.33    |
| SpoNWResYel1 | 62.25      | 123.96     | 183.28     | 241.99       | 300.65       | 359.32       | 414.74       | 469.59       | 524.16       | 579.17       |
| SpoNWResYel2 | 1,028.30   | 2,047.68   | 3,027.39   | 3,997.30     | 4,966.17     | 5,935.33     | 6,850.71     | 7,756.88     | 8,658.29     | 9,566.84     |
| SpoNWResYel3 | 18.02      | 36.25      | 53.59      | 70.76        | 87.91        | 105.15       | 122.40       | 139.65       | 156.90       | 174.15       |
| SpoNWResYel4 | 98.29      | 195.73     | 289.38     | 382.09       | 474.71       | 567.35       | 654.85       | 741.46       | 827.63       | 914.47       |
| SpoNWResYel5 | 19.46      | 39.15      | 57.88      | 76.42        | 94.94        | 113.47       | 130.97       | 148.29       | 165.53       | 182.89       |
| SpoNWResYel6 | 98.29      | 195.73     | 289.38     | 382.09       | 474.71       | 567.35       | 654.85       | 741.46       | 827.63       | 914.47       |
| SpoNWResYel7 | 19.46      | 39.15      | 57.88      | 76.42        | 94.94        | 113.47       | 130.97       | 148.29       | 165.53       | 182.89       |
| SpoNWResYel8 | 36.75      | 73.17      | 108.18     | 142.84       | 177.47       | 212.10       | 244.81       | 277.19       | 309.40       | 341.87       |
| SpoNWResYel9 | 37.29      | 74.25      | 109.78     | 144.95       | 180.08       | 215.22       | 248.42       | 281.28       | 313.96       | 346.91       |
| Total        | 333,069.81 | 665,735.15 | 986,226.31 | 1,300,156.08 | 1,613,879.32 | 1,927,361.57 | 2,227,094.37 | 2,522,535.25 | 2,816,953.51 | 3,112,909.80 |
| WA/ID        | 301,191.24 | 600,472.36 | 889,351.16 | 1,175,141.40 | 1,460,912.64 | 1,746,704.10 | 2,018,933.17 | 2,287,566.95 | 2,555,520.64 | 2,825,361.30 |
| OR           | 31,878.57  | 65,262.79  | 96,875.14  | 125,014.69   | 152,966.68   | 180,657.47   | 208,161.20   | 234,978.30   | 261,432.88   | 287,548.50   |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| KlaComRed2   | 2,507.25  | 2,727.70  | 2,955.01  | 3,182.32  | 3,418.97  | 3,636.94  | 3,636.94  | 3,636.94  | 3,646.90  | 3,636.94  |
| KlaComYel10  | 28.65     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     |
| KlaComYel11  | 976.76    | 1,062.64  | 1,151.20  | 1,239.75  | 1,331.94  | 1,328.30  | 1,328.30  | 1,328.30  | 1,331.94  | 1,328.30  |
| KlaComYel12  | 31.58     | 34.36     | 37.22     | 40.09     | 43.07     | 45.81     | 48.67     | 51.54     | 54.55     | 57.26     |
| KlaComYel13  | 48.84     | 53.13     | 57.56     | 61.99     | 66.60     | 66.42     | 66.42     | 66.42     | 66.60     | 66.42     |
| KlaComYel14  | 58.75     | 64.04     | 69.26     | 74.75     | 80.60     | 83.97     | 86.67     | 89.66     | 93.14     | 96.81     |
| KlaComYel15  | 336.66    | 366.26    | 366.26    | 366.26    | 366.26    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    |
| KlaComYel16  | 336.66    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    |
| KlaComYel17  | 165.40    | 179.94    | 194.94    | 209.93    | 225.54    | 224.93    | 224.93    | 224.93    | 225.54    | 224.93    |
| KlaComYel18  | 165.40    | 179.94    | 194.94    | 209.93    | 225.54    | 224.93    | 224.93    | 224.93    | 225.54    | 224.93    |
| KlaComYel19  | 238.49    | 259.46    | 281.08    | 302.71    | 325.22    | 324.33    | 324.33    | 324.33    | 325.22    | 324.33    |
| KlaComYel20  | 1.45      | 1.69      | 1.83      | 1.97      | 2.11      | 2.25      | 2.39      | 2.53      | 2.66      | 2.80      |
| KlaComYel9   | 28.65     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     |
| KlamComMTA   | 10,517.17 | 11,441.93 | 12,395.43 | 12,395.43 | 12,429.39 | 12,395.43 | 12,395.43 | 12,395.43 | 12,429.39 | 12,395.43 |
| KlamComMTW   | 6,445.83  | 7,026.34  | 7,619.87  | 8,197.39  | 8,197.39  | 8,194.84  | 8,188.45  | 8,187.17  | 8,171.84  | 8,166.73  |
| KlamComYel1  | 524.23    | 571.44    | 619.06    | 666.68    | 714.30    | 761.69    | 808.66    | 856.09    | 901.96    | 948.84    |
| KlamComYel2  | 18.88     | 18.83     | 18.83     | 18.83     | 18.88     | 18.83     | 18.83     | 18.83     | 18.88     | 18.83     |
| KlamComYel3  | 390.70    | 425.06    | 460.48    | 495.90    | 532.78    | 531.32    | 531.32    | 531.32    | 532.78    | 531.32    |
| KlamComYel4  | 263.72    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    |
| KlamComYel5  | 263.72    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    |
| KlamComYel6  | 215.21    | 234.14    | 253.65    | 273.16    | 293.47    | 292.67    | 292.67    | 292.67    | 293.47    | 292.67    |
| KlamComYel7  | 961.74    | 1,048.36  | 1,135.72  | 1,223.09  | 1,310.45  | 1,397.38  | 1,483.55  | 1,570.58  | 1,654.73  | 1,740.73  |
| KlamComYel8  | 60.70     | 66.03     | 71.54     | 77.04     | 82.77     | 88.04     | 93.55     | 99.05     | 104.84    | 110.06    |
| KlamResMTA   | 2,333.06  | 2,538.20  | 2,538.20  | 2,538.20  | 2,545.16  | 2,538.20  | 2,538.20  | 2,538.20  | 2,545.16  | 2,538.20  |
| KlamResMTW   | 18,364.06 | 20,017.92 | 21,686.08 | 23,354.24 | 25,022.40 | 26,682.40 | 28,327.78 | 29,989.44 | 31,596.24 | 33,238.20 |
| KlamResYel1  | 362.11    | 361.83    | 361.83    | 361.83    | 361.83    | 361.72    | 361.43    | 361.38    | 360.70    | 360.47    |
| KlamResYel2  | 51.12     | 51.08     | 51.08     | 51.08     | 51.08     | 51.07     | 51.03     | 51.02     | 50.92     | 50.89     |
| KlamResYel3  | 1,915.68  | 1,914.18  | 1,914.18  | 1,914.18  | 1,914.18  | 1,913.93  | 1,912.10  | 1,911.80  | 1,907.22  | 1,907.02  |
| KlamResYel4  | 3,211.55  | 3,493.94  | 3,785.10  | 4,076.26  | 4,087.43  | 4,076.26  | 4,076.26  | 4,076.26  | 4,087.43  | 4,076.26  |
| KlamResYel10 | 48.04     | 50.19     | 54.37     | 58.55     | 62.73     | 66.89     | 71.02     | 75.18     | 79.21     | 83.33     |
| KlamResYel11 | 5,889.03  | 6,092.38  | 6,600.08  | 7,107.78  | 7,615.47  | 8,120.84  | 8,621.45  | 9,127.17  | 9,616.20  | 10,115.98 |
| KlamResYel12 | 4,347.03  | 4,738.52  | 5,133.39  | 5,528.27  | 5,923.15  | 6,316.05  | 6,705.57  | 7,098.91  | 7,479.26  | 7,867.99  |
| KlamResYel13 | 36.53     | 39.82     | 43.14     | 46.46     | 49.77     | 53.08     | 56.35     | 59.65     | 62.85     | 66.12     |
| KlamResYel14 | 1.60      | 1.74      | 1.89      | 2.03      | 2.18      | 2.18      | 2.18      | 2.18      | 2.18      | 2.18      |
| KlamResYel16 | 1,228.44  | 1,336.45  | 1,447.82  | 1,559.19  | 1,675.14  | 1,781.93  | 1,893.30  | 2,004.67  | 2,121.84  | 2,227.42  |
| KlamResYel17 | 6.98      | 7.60      | 8.23      | 8.86      | 9.52      | 10.13     | 10.76     | 11.39     | 12.06     | 12.66     |
| KlamResYel18 | 1,186.89  | 1,291.26  | 1,398.86  | 1,506.47  | 1,618.49  | 1,721.67  | 1,829.28  | 1,936.88  | 2,050.09  | 2,152.09  |
| KlamResYel19 | 6.98      | 7.60      | 8.23      | 8.86      | 9.52      | 10.13     | 10.76     | 11.39     | 12.06     | 12.66     |
| KlamResYel20 | 1,210.63  | 1,317.08  | 1,426.84  | 1,536.59  | 1,650.86  | 1,646.35  | 1,646.35  | 1,646.35  | 1,650.86  | 1,646.35  |
| KlamResYel3  | 24.91     | 24.89     | 24.89     | 24.89     | 24.89     | 24.89     | 24.87     | 24.86     | 24.82     | 24.80     |
| KlamResYel4  | 110.64    | 120.61    | 130.66    | 140.71    | 150.76    | 160.76    | 170.68    | 180.69    | 190.37    | 200.26    |
| KlamResYel5  | 64.40     | 70.20     | 76.05     | 81.90     | 87.75     | 93.57     | 99.34     | 105.17    | 110.80    | 116.56    |
| KlamResYel6  | 82.23     | 89.63     | 97.10     | 104.57    | 112.04    | 119.47    | 126.84    | 134.28    | 141.47    | 148.83    |
| KlamResYel7  | 73.06     | 79.64     | 86.28     | 92.91     | 99.55     | 106.15    | 112.70    | 119.31    | 125.70    | 132.24    |
| KlamResYel8  | 90.27     | 98.40     | 106.60    | 114.80    | 123.00    | 131.16    | 139.25    | 147.42    | 155.32    | 163.39    |
| KlamResYel9  | 88.05     | 95.98     | 103.98    | 111.98    | 119.97    | 127.93    | 135.82    | 143.79    | 151.49    | 159.37    |
| LaGrComMTA   | 5,110.96  | 5,560.36  | 6,023.72  | 6,023.72  | 6,040.23  | 6,023.72  | 6,023.72  | 6,023.72  | 6,040.23  | 6,023.72  |
| LaGrComMTW   | 2,866.69  | 3,114.28  | 3,366.75  | 3,618.83  | 3,601.58  | 3,589.84  | 3,575.35  | 3,566.16  | 3,560.16  | 3,538.08  |
| LaGrComRed2  | 1,218.43  | 1,325.56  | 1,436.03  | 1,546.49  | 1,661.49  | 1,767.42  | 1,767.42  | 1,767.42  | 1,772.26  | 1,767.42  |
| LaGrComYel1  | 233.14    | 253.28    | 273.81    | 294.31    | 313.83    | 333.67    | 353.09    | 372.92    | 392.95    | 411.07    |
| LaGrComYel10 | 15.48     | 16.84     | 16.84     | 16.84     | 16.89     | 16.84     | 16.84     | 16.84     | 16.89     | 16.84     |
| LaGrComYel11 | 527.67    | 574.07    | 621.91    | 669.75    | 719.55    | 717.59    | 717.59    | 717.59    | 719.55    | 717.59    |
| LaGrComYel12 | 17.06     | 18.56     | 20.11     | 21.66     | 23.27     | 24.75     | 26.30     | 27.84     | 29.47     | 30.94     |
| LaGrComYel13 | 26.38     | 28.70     | 31.10     | 33.49     | 35.98     | 35.88     | 35.88     | 35.88     | 35.98     | 35.88     |
| LaGrComYel14 | 26.13     | 28.39     | 28.33     | 28.27     | 28.14     | 28.05     | 27.93     | 27.86     | 27.81     | 27.64     |
| LaGrComYel15 | 181.87    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LaGrComYel16 | 181.87    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    |
| LaGrComYel17 | 89.35     | 97.21     | 105.31    | 113.41    | 121.84    | 121.51    | 121.51    | 121.51    | 121.84    | 121.51    |
| LaGrComYel18 | 89.35     | 97.21     | 105.31    | 113.41    | 121.84    | 121.51    | 121.51    | 121.51    | 121.84    | 121.51    |
| LaGrComYel19 | 128.84    | 140.17    | 151.85    | 163.53    | 175.69    | 175.21    | 175.21    | 175.21    | 175.69    | 175.21    |
| LaGrComYel2  | 10.20     | 10.17     | 10.17     | 10.17     | 10.20     | 10.17     | 10.17     | 10.17     | 10.20     | 10.17     |
| LaGrComYel20 | 0.37      | 0.41      | 0.55      | 0.69      | 0.73      | 0.78      | 0.83      | 0.87      | 0.92      | 1.07      |
| LaGrComYel3  | 211.07    | 229.63    | 248.76    | 267.90    | 287.03    | 287.03    | 287.03    | 287.03    | 287.82    | 287.03    |
| LaGrComYel4  | 142.47    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    |
| LaGrComYel5  | 142.47    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    |
| LaGrComYel6  | 116.26    | 126.49    | 137.03    | 147.57    | 158.54    | 158.11    | 158.11    | 158.11    | 158.54    | 158.11    |
| LaGrComYel7  | 427.72    | 464.66    | 502.33    | 539.94    | 575.75    | 612.14    | 647.77    | 684.15    | 720.90    | 754.14    |
| LaGrComYel8  | 32.79     | 35.67     | 38.65     | 41.62     | 44.71     | 47.56     | 50.54     | 53.51     | 56.64     | 59.46     |
| LaGrComYel9  | 15.48     | 15.84     | 16.84     | 16.84     | 16.89     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     |
| LaGrResMTA   | 972.18    | 1,057.66  | 1,057.66  | 1,057.66  | 1,060.56  | 1,057.66  | 1,057.66  | 1,057.66  | 1,060.56  | 1,057.66  |
| LaGrResMTW   | 6,977.52  | 7,580.16  | 8,194.68  | 8,808.24  | 9,392.40  | 9,985.92  | 10,567.20 | 11,160.72 | 11,760.24 | 12,302.40 |
| LaGrResRed1  | 730.53    | 727.49    | 725.97    | 724.59    | 721.14    | 718.79    | 715.89    | 714.09    | 712.84    | 708.42    |
| LaGrResRed2  | 1,338.24  | 1,455.91  | 1,577.24  | 1,698.57  | 1,703.22  | 1,698.57  | 1,698.57  | 1,698.57  | 1,703.22  | 1,698.57  |
| LaGrResYel1  | 138.09    | 137.51    | 137.23    | 136.97    | 136.31    | 135.87    | 135.32    | 134.98    | 134.75    | 133.91    |
| LaGrResYel10 | 17.38     | 18.99     | 20.53     | 22.16     | 23.63     | 25.13     | 26.59     | 28.08     | 29.59     | 30.96     |
| LaGrResYel11 | 2,131.35  | 2,315.44  | 2,503.15  | 2,690.57  | 2,869.00  | 3,050.30  | 3,227.86  | 3,409.15  | 3,592.28  | 3,757.89  |
| LaGrResYel12 | 1,657.72  | 1,800.89  | 1,946.89  | 2,092.66  | 2,231.45  | 2,372.46  | 2,510.56  | 2,651.56  | 2,794.00  | 2,922.80  |
| LaGrResYel13 | 13.79     | 14.98     | 16.19     | 17.50     | 18.67     | 19.85     | 21.00     | 22.18     | 23.48     | 24.56     |
| LaGrResYel16 | 569.05    | 619.08    | 670.67    | 722.26    | 775.97    | 825.44    | 877.03    | 928.62    | 982.90    | 1,031.80  |
| LaGrResYel17 | 3.23      | 3.52      | 3.81      | 4.10      | 4.41      | 4.69      | 4.98      | 5.28      | 5.59      | 5.86      |
| LaGrResYel18 | 549.80    | 598.15    | 647.99    | 697.84    | 749.73    | 797.53    | 847.37    | 897.22    | 949.66    | 996.91    |
| LaGrResYel19 | 3.23      | 3.52      | 3.81      | 4.10      | 4.41      | 4.69      | 4.98      | 5.28      | 5.59      | 5.86      |
| LaGrResYel2  | 19.41     | 19.33     | 19.28     | 19.25     | 19.16     | 19.10     | 19.02     | 18.97     | 18.94     | 18.82     |
| LaGrResYel20 | 560.80    | 610.11    | 660.95    | 711.79    | 764.72    | 818.64    | 872.64    | 926.64    | 980.64    | 1,034.64  |
| LaGrResYel3  | 9.40      | 9.36      | 9.34      | 9.33      | 9.28      | 9.25      | 9.21      | 9.19      | 9.18      | 9.12      |
| LaGrResYel4  | 42.19     | 45.84     | 49.55     | 53.26     | 56.80     | 60.39     | 63.90     | 67.49     | 71.12     | 74.39     |
| LaGrResYel5  | 24.56     | 26.68     | 28.84     | 31.00     | 33.06     | 35.15     | 37.19     | 39.28     | 41.39     | 43.30     |
| LaGrResYel6  | 1,647.45  | 1,789.73  | 1,934.83  | 2,079.69  | 2,217.62  | 2,357.75  | 2,495.00  | 2,635.13  | 2,776.68  | 2,904.69  |
| LaGrResYel7  | 27.86     | 30.27     | 32.72     | 35.17     | 37.50     | 39.87     | 42.19     | 44.56     | 46.96     | 49.12     |
| LaGrResYel8  | 34.43     | 37.40     | 40.43     | 43.46     | 46.34     | 49.27     | 52.14     | 55.06     | 58.02     | 60.70     |
| LaGrResYel9  | 33.58     | 36.48     | 39.43     | 42.39     | 45.20     | 48.05     | 50.85     | 53.71     | 56.59     | 59.20     |
| MedGComRed2  | 4,458.32  | 4,850.33  | 5,254.53  | 5,658.72  | 6,079.53  | 6,467.11  | 6,467.11  | 6,467.11  | 6,484.83  | 6,467.11  |
| MedGComYel10 | 77.58     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     |
| MedGComYel11 | 2,644.74  | 2,877.29  | 3,117.06  | 3,356.84  | 3,606.46  | 3,596.61  | 3,596.61  | 3,596.61  | 3,606.46  | 3,596.61  |
| MedGComYel12 | 85.51     | 93.03     | 100.79    | 108.54    | 116.61    | 124.04    | 131.80    | 139.55    | 147.70    | 155.05    |
| MedGComYel13 | 132.24    | 143.86    | 155.85    | 167.84    | 180.32    | 179.83    | 179.83    | 179.83    | 180.32    | 179.83    |
| MedGComYel14 | 102.00    | 110.95    | 110.11    | 109.90    | 109.52    | 109.14    | 108.71    | 108.52    | 108.30    | 107.68    |
| MedGComYel15 | 911.55    | 991.71    | 991.71    | 991.71    | 984.42    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    |
| MedGComYel16 | 911.55    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    |
| MedGComYel17 | 447.84    | 487.22    | 527.82    | 568.42    | 610.69    | 609.03    | 609.03    | 609.03    | 610.69    | 609.03    |
| MedGComYel18 | 447.84    | 487.22    | 527.82    | 568.42    | 610.69    | 609.03    | 609.03    | 609.03    | 610.69    | 609.03    |
| MedGComYel19 | 645.76    | 702.54    | 761.08    | 819.63    | 880.58    | 878.17    | 878.17    | 878.17    | 880.58    | 878.17    |
| MedGComYel20 | 2.79      | 3.03      | 3.27      | 3.51      | 3.75      | 3.98      | 4.21      | 4.45      | 4.69      | 4.91      |
| MedGResRed1  | 77.58     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     |
| MedGResRed2  | 3,083.74  | 3,074.75  | 3,051.53  | 3,045.54  | 3,035.05  | 3,024.57  | 3,012.58  | 3,007.34  | 3,001.35  | 2,984.12  |
| MedGResYel10 | 5,295.05  | 5,760.84  | 6,240.69  | 6,720.74  | 7,203.16  | 7,679.91  | 8,158.86  | 8,640.16  | 9,123.91  | 9,606.16  |
| MedGResYel11 | 74.11     | 80.61     | 86.67     | 93.15     | 99.47     | 105.73    | 111.89    | 118.27    | 124.59    | 130.39    |
| MedGResYel12 | 8,996.89  | 9,786.18  | 10,521.63 | 11,308.74 | 12,074.78 | 12,835.27 | 13,583.44 | 14,357.43 | 15,124.87 | 15,829.53 |
| MedGResYel13 | 6,997.58  | 7,611.47  | 8,183.49  | 8,795.68  | 9,391.50  | 9,982.99  | 10,564.90 | 11,166.89 | 11,763.79 | 12,311.86 |
| MedGResYel14 | 4.02      | 4.37      | 4.73      | 5.10      | 5.48      | 5.86      | 6.24      | 6.62      | 7.00      | 7.38      |
| MedGResYel15 | 1.46      | 1.59      | 1.72      | 1.85      | 1.99      | 2.13      | 2.27      | 2.41      | 2.55      | 2.69      |



Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedGResYel16 | 3,084.11  | 3,355.29  | 3,634.90  | 3,914.50  | 4,205.60  | 4,473.72  | 4,753.33  | 5,032.93  | 5,327.10  | 5,592.15  |
| MedGResYel17 | 17.53     | 19.07     | 20.66     | 22.25     | 23.90     | 25.43     | 27.02     | 28.60     | 30.28     | 31.78     |
| MedGResYel18 | 2,979.82  | 3,241.83  | 3,511.93  | 3,782.13  | 4,062.38  | 4,322.43  | 4,592.59  | 4,862.74  | 5,146.95  | 5,403.04  |
| MedGResYel19 | 17.53     | 19.07     | 20.66     | 22.25     | 23.90     | 25.43     | 27.02     | 28.60     | 30.28     | 31.78     |
| MedGResYel20 | 3,039.41  | 3,306.66  | 3,582.22  | 3,857.77  | 4,144.65  | 4,433.33  | 4,733.33  | 5,033.33  | 5,344.65  | 5,658.33  |
| MedGTComYel1 | 910.12    | 989.96    | 1,064.36  | 1,143.98  | 1,221.47  | 1,298.40  | 1,374.09  | 1,452.38  | 1,530.02  | 1,601.30  |
| MedGTComYel2 | 51.13     | 50.99     | 50.99     | 50.99     | 51.13     | 50.99     | 50.99     | 50.99     | 51.13     | 50.99     |
| MedGTComYel3 | 1,057.90  | 1,150.92  | 1,246.83  | 1,342.73  | 1,442.59  | 1,438.64  | 1,438.64  | 1,438.64  | 1,442.59  | 1,438.64  |
| MedGTComYel4 | 714.08    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    |
| MedGTComYel5 | 714.08    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    |
| MedGTComYel6 | 582.72    | 633.96    | 686.79    | 739.62    | 794.62    | 792.45    | 792.45    | 792.45    | 794.62    | 792.45    |
| MedGTComYel7 | 1,669.68  | 1,816.16  | 1,952.65  | 2,088.73  | 2,240.90  | 2,382.03  | 2,520.88  | 2,664.52  | 2,806.94  | 2,937.72  |
| MedGTComYel8 | 164.35    | 178.80    | 193.70    | 208.60    | 224.11    | 238.40    | 253.30    | 268.20    | 283.87    | 298.00    |
| MedGTComMTA  | 18,701.37 | 20,345.76 | 22,041.24 | 22,041.24 | 22,101.62 | 22,041.24 | 22,041.24 | 22,041.24 | 22,101.62 | 22,041.24 |
| MedGTNComMTW | 10,868.88 | 11,822.40 | 12,710.88 | 13,661.76 | 13,614.72 | 13,567.68 | 13,513.92 | 13,490.40 | 13,463.52 | 13,386.24 |
| MedGTNResMTA | 3,846.64  | 4,184.87  | 4,184.87  | 4,184.87  | 4,196.33  | 4,184.87  | 4,184.87  | 4,196.33  | 4,184.87  | 4,184.87  |
| MedGTNResMTW | 29,997.70 | 32,629.38 | 35,081.55 | 37,705.95 | 40,260.13 | 42,795.76 | 45,290.33 | 47,871.00 | 50,429.82 | 52,779.32 |
| MedGTResYel1 | 582.90    | 581.20    | 576.82    | 575.68    | 573.70    | 571.72    | 569.45    | 568.46    | 567.33    | 564.07    |
| MedGTResYel2 | 82.29     | 82.05     | 81.43     | 81.27     | 80.99     | 80.71     | 80.39     | 80.25     | 80.09     | 79.63     |
| MedGTResYel3 | 39.97     | 39.85     | 39.56     | 39.48     | 39.34     | 39.21     | 39.05     | 38.98     | 38.91     | 38.68     |
| MedGTResYel4 | 178.11    | 193.73    | 208.29    | 223.88    | 239.04    | 254.10    | 268.91    | 284.23    | 299.42    | 313.37    |
| MedGTResYel5 | 103.67    | 112.76    | 121.24    | 130.31    | 139.13    | 147.90    | 156.52    | 165.43    | 174.28    | 182.40    |
| MedGTResYel6 | 6,954.21  | 7,564.30  | 8,132.78  | 8,741.18  | 9,333.30  | 9,921.12  | 10,499.42 | 11,097.69 | 11,690.89 | 12,235.56 |
| MedGTResYel7 | 117.61    | 127.92    | 137.54    | 147.83    | 157.84    | 167.78    | 177.56    | 187.68    | 197.71    | 206.92    |
| MedGTResYel8 | 145.32    | 158.06    | 169.94    | 182.66    | 195.03    | 207.31    | 219.40    | 231.90    | 244.29    | 255.68    |
| MedGTResYel9 | 141.74    | 154.17    | 165.76    | 178.16    | 190.23    | 202.21    | 213.99    | 226.19    | 238.28    | 249.38    |
| MedNComRed2  | 2,003.01  | 2,179.14  | 2,360.73  | 2,542.32  | 2,731.38  | 2,905.51  | 2,905.51  | 2,905.51  | 2,913.47  | 2,905.51  |
| MedNComYel10 | 34.85     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     |
| MedNComYel11 | 1,188.22  | 1,292.69  | 1,400.42  | 1,508.14  | 1,620.30  | 1,615.87  | 1,615.87  | 1,615.87  | 1,620.30  | 1,615.87  |
| MedNComYel12 | 38.42     | 41.80     | 45.28     | 48.76     | 52.39     | 55.73     | 59.21     | 62.70     | 66.36     | 69.66     |
| MedNComYel13 | 59.41     | 64.63     | 70.02     | 75.41     | 80.79     | 80.79     | 80.79     | 80.79     | 81.01     | 80.79     |
| MedNComYel14 | 45.67     | 49.68     | 49.31     | 49.22     | 49.05     | 48.88     | 48.68     | 48.60     | 48.50     | 48.22     |
| MedNComYel15 | 409.54    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    |
| MedNComYel16 | 409.54    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    |
| MedNComYel17 | 201.20    | 218.90    | 237.14    | 255.38    | 274.37    | 273.62    | 273.62    | 273.62    | 274.37    | 273.62    |
| MedNComYel18 | 201.20    | 218.90    | 237.14    | 255.38    | 274.37    | 273.62    | 273.62    | 273.62    | 274.37    | 273.62    |
| MedNComYel19 | 290.12    | 315.63    | 341.94    | 368.24    | 395.62    | 394.54    | 394.54    | 395.62    | 395.62    | 394.54    |
| MedNComYel20 | 1.11      | 1.20      | 1.30      | 1.50      | 1.60      | 1.70      | 1.80      | 1.90      | 2.11      | 2.21      |
| MedNComYel9  | 34.85     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     |
| MedNResRed1  | 1,385.45  | 1,381.41  | 1,370.98  | 1,368.29  | 1,363.57  | 1,358.86  | 1,353.48  | 1,351.12  | 1,348.43  | 1,340.69  |
| MedNResRed2  | 2,378.94  | 2,588.11  | 2,803.79  | 3,019.46  | 3,027.74  | 3,019.46  | 3,019.46  | 3,019.46  | 3,027.74  | 3,019.46  |
| MedNResYel10 | 33.18     | 36.09     | 38.81     | 41.72     | 44.54     | 47.35     | 50.11     | 52.96     | 55.79     | 58.49     |
| MedNResYel11 | 4,042.08  | 4,396.69  | 4,727.11  | 5,080.74  | 5,424.90  | 5,766.57  | 6,102.70  | 6,450.44  | 6,795.23  | 7,111.82  |
| MedNResYel12 | 3,143.84  | 3,419.65  | 3,676.64  | 3,951.68  | 4,219.37  | 4,485.11  | 4,746.55  | 5,017.01  | 5,285.18  | 5,531.41  |
| MedNResYel13 | 26.33     | 28.64     | 30.80     | 33.10     | 35.34     | 37.57     | 39.76     | 42.02     | 44.27     | 46.33     |
| MedNResYel14 | 1.80      | 1.96      | 2.13      | 2.29      | 2.46      | 2.45      | 2.45      | 2.45      | 2.46      | 2.45      |
| MedNResYel15 | 1,385.61  | 1,507.45  | 1,633.07  | 1,758.69  | 1,889.47  | 2,009.93  | 2,135.55  | 2,261.17  | 2,393.33  | 2,512.42  |
| MedNResYel16 | 7.88      | 8.57      | 9.28      | 10.00     | 10.74     | 11.42     | 12.14     | 12.85     | 13.60     | 14.28     |
| MedNResYel18 | 1,338.76  | 1,456.47  | 1,577.85  | 1,699.22  | 1,825.58  | 1,941.96  | 2,063.34  | 2,184.71  | 2,312.40  | 2,427.45  |
| MedNResYel19 | 7.88      | 8.57      | 9.28      | 10.00     | 10.74     | 11.42     | 12.14     | 12.85     | 13.60     | 14.28     |
| MedNResYel20 | 1,365.53  | 1,485.60  | 1,609.40  | 1,733.20  | 1,862.09  | 1,857.00  | 1,857.00  | 1,857.00  | 1,862.09  | 1,857.00  |
| MedNWComYel1 | 408.89    | 444.76    | 478.19    | 513.96    | 548.78    | 583.34    | 617.34    | 652.52    | 687.40    | 719.42    |
| MedNWComYel2 | 22.97     | 22.91     | 22.91     | 22.91     | 22.97     | 22.91     | 22.91     | 22.97     | 22.97     | 22.91     |
| MedNWComYel3 | 475.29    | 517.08    | 560.17    | 603.26    | 648.12    | 646.35    | 646.35    | 646.35    | 648.12    | 646.35    |
| MedNWComYel4 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |
| MedNWComYel5 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program   | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedNW/ComYel6 | 261.80    | 284.82    | 308.56    | 332.29    | 357.01    | 356.03    | 356.03    | 356.03    | 357.01    | 356.03    |
| MedNW/ComYel7 | 750.15    | 815.96    | 877.28    | 942.91    | 1,006.78  | 1,070.19  | 1,132.57  | 1,197.10  | 1,261.09  | 1,319.84  |
| MedNW/ComYel8 | 73.84     | 80.33     | 87.02     | 93.72     | 100.69    | 107.11    | 113.80    | 120.49    | 127.54    | 133.88    |
| MedNWP/ComMTA | 8,402.07  | 9,140.85  | 9,902.58  | 9,902.58  | 9,929.71  | 9,902.58  | 9,902.58  | 9,902.58  | 9,929.71  | 9,902.58  |
| MedNWP/ComMTW | 4,981.57  | 5,418.60  | 5,825.82  | 6,261.64  | 6,240.08  | 6,218.52  | 6,193.88  | 6,183.10  | 6,170.78  | 6,135.36  |
| MedNWP/ResMTA | 1,728.20  | 1,880.16  | 1,880.16  | 1,880.16  | 1,885.31  | 1,880.16  | 1,880.16  | 1,880.16  | 1,885.31  | 1,880.16  |
| MedNWP/ResMTW | 13,477.23 | 14,659.58 | 15,761.28 | 16,940.35 | 18,087.88 | 19,227.08 | 20,347.83 | 21,507.26 | 22,656.87 | 23,712.45 |
| MedNW/ResYel1 | 261.88    | 261.12    | 259.15    | 258.64    | 257.75    | 256.86    | 255.84    | 255.40    | 254.89    | 253.42    |
| MedNW/ResYel2 | 36.85     | 36.74     | 36.47     | 36.40     | 36.27     | 36.15     | 36.00     | 35.94     | 35.87     | 35.66     |
| MedNW/ResYel3 | 17.96     | 17.90     | 17.77     | 17.74     | 17.68     | 17.61     | 17.54     | 17.51     | 17.48     | 17.38     |
| MedNW/ResYel4 | 80.02     | 87.04     | 93.58     | 100.58    | 107.40    | 114.16    | 120.81    | 127.70    | 134.52    | 140.79    |
| MedNW/ResYel5 | 46.42     | 50.49     | 54.29     | 58.46     | 62.42     | 66.35     | 70.32     | 74.33     | 78.30     | 81.95     |
| MedNW/ResYel6 | 3,124.36  | 3,398.45  | 3,653.86  | 3,927.19  | 4,193.22  | 4,457.32  | 4,717.13  | 4,985.92  | 5,252.43  | 5,497.13  |
| MedNW/ResYel7 | 52.66     | 57.28     | 61.70     | 66.32     | 70.91     | 75.38     | 79.77     | 84.32     | 88.83     | 92.96     |
| MedNW/ResYel8 | 65.29     | 71.01     | 76.35     | 82.06     | 87.62     | 93.14     | 98.57     | 104.19    | 109.76    | 114.87    |
| MedNW/ResYel9 | 63.68     | 69.27     | 74.47     | 80.04     | 85.46     | 90.85     | 96.14     | 101.62    | 107.05    | 112.04    |
| RosComMTA     | 7,649.40  | 8,322.00  | 9,015.50  | 9,015.50  | 9,040.20  | 9,015.50  | 9,015.50  | 9,015.50  | 9,040.20  | 9,015.50  |
| RosComMTW     | 4,423.76  | 4,798.20  | 5,165.16  | 5,542.46  | 5,510.12  | 5,477.78  | 5,460.84  | 5,390.00  | 5,357.66  | 5,322.24  |
| RosComRed2    | 1,913.58  | 2,081.84  | 2,255.32  | 2,428.81  | 2,609.42  | 2,775.78  | 2,775.78  | 2,775.78  | 2,783.39  | 2,775.78  |
| RosComYel1    | 391.37    | 424.49    | 456.96    | 490.34    | 522.30    | 553.85    | 586.64    | 613.09    | 643.27    | 672.65    |
| RosComYel10   | 37.57     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     |
| RosComYel11   | 1,280.70  | 1,393.31  | 1,509.41  | 1,625.52  | 1,746.40  | 1,741.63  | 1,741.63  | 1,741.63  | 1,746.40  | 1,741.63  |
| RosComYel12   | 41.41     | 45.05     | 48.80     | 52.56     | 56.47     | 60.07     | 63.82     | 67.58     | 71.52     | 75.08     |
| RosComYel13   | 64.03     | 69.67     | 75.47     | 81.28     | 87.32     | 87.08     | 87.08     | 87.08     | 87.32     | 87.08     |
| RosComYel14   | 43.79     | 47.50     | 47.20     | 47.03     | 46.75     | 46.48     | 46.33     | 45.74     | 45.17     | 44.57     |
| RosComYel15   | 441.41    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    |
| RosComYel16   | 441.41    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    |
| RosComYel17   | 216.86    | 235.93    | 255.59    | 275.26    | 295.72    | 294.92    | 294.92    | 294.92    | 295.72    | 294.92    |
| RosComYel18   | 216.86    | 235.93    | 255.59    | 275.26    | 295.72    | 294.92    | 294.92    | 294.92    | 295.72    | 294.92    |
| RosComYel19   | 312.70    | 340.20    | 368.55    | 396.90    | 426.41    | 425.25    | 425.25    | 425.25    | 426.41    | 425.25    |
| RosComYel2    | 24.76     | 24.69     | 24.69     | 24.69     | 24.76     | 24.69     | 24.69     | 24.69     | 24.76     | 24.69     |
| RosComYel20   | 1.04      | 1.13      | 1.22      | 1.41      | 1.50      | 1.59      | 1.68      | 1.77      | 1.96      | 2.05      |
| RosComYel3    | 512.28    | 557.32    | 603.77    | 650.21    | 698.56    | 696.65    | 696.65    | 696.65    | 698.56    | 696.65    |
| RosComYel4    | 345.79    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    |
| RosComYel5    | 345.79    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    |
| RosComYel6    | 282.18    | 306.99    | 332.57    | 358.16    | 384.79    | 383.74    | 383.74    | 383.74    | 384.79    | 383.74    |
| RosComYel7    | 718.00    | 778.77    | 838.33    | 899.57    | 958.20    | 1,016.08  | 1,076.25  | 1,124.77  | 1,180.14  | 1,234.04  |
| RosComYel8    | 79.58     | 86.58     | 93.80     | 101.01    | 108.52    | 115.44    | 122.66    | 129.87    | 137.46    | 144.30    |
| RosComYel9    | 37.57     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     |
| RosResMTA     | 1,278.17  | 1,390.55  | 1,390.55  | 1,390.55  | 1,394.36  | 1,390.55  | 1,390.55  | 1,390.55  | 1,394.36  | 1,390.55  |
| RosResMTW     | 9,651.84  | 10,468.80 | 11,269.44 | 12,092.64 | 12,880.80 | 13,658.88 | 14,467.68 | 15,120.00 | 15,864.24 | 16,588.80 |
| RosResRed1    | 1,026.59  | 1,020.69  | 1,014.23  | 1,010.58  | 1,004.69  | 998.79    | 995.70    | 982.79    | 976.89    | 970.43    |
| RosResRed2    | 1,759.45  | 1,914.15  | 2,073.66  | 2,233.18  | 2,239.30  | 2,233.18  | 2,233.18  | 2,233.18  | 2,239.30  | 2,233.18  |
| RosResYel1    | 194.05    | 192.94    | 191.72    | 191.03    | 189.91    | 188.80    | 188.21    | 185.77    | 184.66    | 183.44    |
| RosResYel10   | 24.56     | 26.64     | 28.67     | 30.77     | 32.87     | 34.86     | 36.92     | 38.59     | 40.49     | 42.34     |
| RosResYel11   | 2,995.10  | 3,248.62  | 3,497.07  | 3,752.52  | 3,997.09  | 4,238.54  | 4,489.52  | 4,691.95  | 4,922.90  | 5,147.74  |
| RosResYel12   | 2,329.52  | 2,526.70  | 2,719.94  | 2,918.62  | 3,108.85  | 3,296.84  | 3,491.85  | 3,649.29  | 3,828.92  | 4,003.80  |
| RosResYel13   | 19.48     | 21.13     | 22.75     | 24.41     | 26.00     | 27.57     | 29.20     | 30.53     | 32.04     | 33.50     |
| RosResYel14   | 1.51      | 1.64      | 1.77      | 1.91      | 2.05      | 2.05      | 2.05      | 2.05      | 2.05      | 2.05      |
| RosResYel15   | 1,156.18  | 1,257.84  | 1,362.66  | 1,467.48  | 1,576.60  | 1,677.11  | 1,781.93  | 1,886.75  | 1,997.03  | 2,096.39  |
| RosResYel17   | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosResYel18   | 1,117.08  | 1,215.30  | 1,316.58  | 1,417.85  | 1,523.29  | 1,620.40  | 1,721.68  | 1,822.95  | 1,929.50  | 2,025.50  |
| RosResYel19   | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosResYel2    | 27.27     | 27.11     | 26.94     | 26.84     | 26.68     | 26.53     | 26.44     | 26.11     | 25.78     | 25.78     |
| RosResYel20   | 1,139.42  | 1,239.61  | 1,342.91  | 1,446.21  | 1,553.75  | 1,549.51  | 1,549.51  | 1,549.51  | 1,553.75  | 1,549.51  |
| RosResYel3    | 13.29     | 13.21     | 13.13     | 13.08     | 13.00     | 12.93     | 12.89     | 12.73     | 12.65     | 12.57     |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program   | 2019-2020    | 2020-2021    | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026    | 2026-2027    | 2027-2028    | 2028-2029    |
|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| RosResYel4    | 59.20        | 64.31        | 69.23        | 74.29        | 79.13        | 83.91        | 88.88        | 92.89        | 97.46        | 101.91       |
| RosResYel5    | 34.45        | 37.37        | 40.23        | 43.17        | 45.98        | 48.76        | 51.64        | 53.99        | 56.64        | 59.23        |
| RosResYel6    | 420.92       | 418.51       | 415.86       | 414.36       | 411.94       | 409.53       | 408.26       | 408.26       | 400.55       | 397.90       |
| RosResYel7    | 39.09        | 42.40        | 45.64        | 48.97        | 52.16        | 55.31        | 58.59        | 61.25        | 64.26        | 67.19        |
| RosResYel8    | 48.30        | 52.38        | 56.39        | 60.61        | 64.56        | 68.46        | 72.51        | 75.78        | 79.51        | 83.15        |
| RosResYel9    | 47.11        | 51.09        | 55.00        | 59.02        | 62.97        | 66.77        | 70.73        | 73.92        | 77.56        | 81.10        |
| SpoBComYel10  | 2,044.76     | 2,224.55     | 2,409.93     | 2,595.31     | 2,788.30     | 2,966.06     | 3,151.44     | 3,336.82     | 3,531.85     | 3,707.68     |
| SpoBComYel11  | 2,250.64     | 2,448.54     | 2,652.59     | 2,866.63     | 3,069.06     | 3,060.68     | 3,060.68     | 3,060.68     | 3,069.06     | 3,060.68     |
| SpoBComYel12  | 985.71       | 1,072.38     | 1,161.74     | 1,251.11     | 1,344.15     | 1,340.47     | 1,340.47     | 1,340.47     | 1,340.15     | 1,340.47     |
| SpoBComMTA    | 5,412.06     | 5,887.93     | 6,378.60     | 6,869.26     | 7,380.08     | 7,850.58     | 7,850.58     | 7,850.58     | 7,872.09     | 7,850.58     |
| SpoBComMTW    | 11,688.65    | 12,697.43    | 13,708.20    | 14,720.97    | 15,735.22    | 16,731.26    | 17,754.45    | 18,712.42    | 19,698.53    | 20,679.01    |
| SpoBoComRed1  | 17,132.13    | 18,613.88    | 20,095.64    | 21,580.30    | 23,067.15    | 24,527.31    | 26,027.26    | 27,431.60    | 28,877.19    | 30,314.54    |
| SpoBoComRed2  | 1,438.92     | 1,565.44     | 1,695.90     | 1,826.35     | 1,962.16     | 2,087.26     | 2,217.71     | 2,223.79     | 2,223.79     | 2,217.71     |
| SpoBoComYel1  | 133.22       | 144.94       | 157.01       | 169.09       | 181.67       | 181.17       | 181.17       | 181.17       | 181.67       | 181.17       |
| SpoBoComYel2  | 195.12       | 194.59       | 194.59       | 194.59       | 195.12       | 194.59       | 194.59       | 194.59       | 195.12       | 194.59       |
| SpoBoComYel3  | 4,150.07     | 4,514.98     | 4,891.22     | 5,267.47     | 5,659.18     | 5,643.72     | 5,643.72     | 5,643.72     | 5,643.72     | 5,643.72     |
| SpoBoComYel4  | 1,090.00     | 1,185.84     | 1,284.66     | 1,383.48     | 1,486.36     | 1,581.12     | 1,679.94     | 1,778.76     | 1,882.72     | 1,976.40     |
| SpoBoComYel5  | 444.75       | 483.85       | 524.17       | 564.49       | 606.47       | 604.81       | 604.81       | 604.81       | 606.47       | 604.81       |
| SpoBoComYel6  | 686.41       | 745.78       | 805.15       | 864.63       | 924.20       | 982.70       | 1,042.80     | 1,099.07     | 1,156.99     | 1,214.57     |
| SpoBoComYel7  | 598.83       | 651.48       | 705.77       | 760.06       | 816.58       | 814.35       | 814.35       | 814.35       | 816.58       | 814.35       |
| SpoBoComYel8  | 238.09       | 259.02       | 280.61       | 302.19       | 324.66       | 323.77       | 323.77       | 323.77       | 324.66       | 323.77       |
| SpoBoComYel9  | 1,624.90     | 1,767.78     | 1,915.10     | 2,062.41     | 2,215.78     | 2,209.72     | 2,209.72     | 2,209.72     | 2,215.78     | 2,209.72     |
| SpoBoResMTA   | 139,240.87   | 138,860.43   | 138,860.43   | 138,860.43   | 139,240.87   | 138,860.43   | 138,860.43   | 138,860.43   | 139,240.87   | 138,860.43   |
| SpoBoResMTW   | 1,115,448.41 | 1,211,923.20 | 1,308,398.00 | 1,405,062.39 | 1,501,869.01 | 1,596,937.60 | 1,694,597.42 | 1,786,032.00 | 1,880,152.56 | 1,973,736.00 |
| SpoBoResRed1  | 380,384.76   | 413,284.12   | 446,183.50   | 479,147.51   | 512,160.03   | 544,579.85   | 577,883.32   | 609,063.90   | 607,415.16   | 605,766.42   |
| SpoBoResRed2  | 30,426.04    | 33,101.35    | 35,859.80    | 38,618.25    | 41,490.05    | 41,376.69    | 41,376.69    | 41,376.69    | 41,490.05    | 41,376.69    |
| SpoBoResYel1  | 1,135.94     | 1,131.33     | 1,127.44     | 1,124.25     | 1,121.60     | 1,118.06     | 1,116.64     | 1,111.51     | 1,108.50     | 1,105.49     |
| SpoBoResYel2  | 20,640.04    | 22,425.19    | 24,210.34    | 25,999.00    | 27,790.29    | 29,549.29    | 31,356.50    | 33,048.39    | 34,789.98    | 36,521.63    |
| SpoBoResYel3  | 166.07       | 165.40       | 164.83       | 164.36       | 163.98       | 163.46       | 163.25       | 162.50       | 162.06       | 161.62       |
| SpoBoResYel4  | 1,972.94     | 2,143.58     | 2,314.22     | 2,485.19     | 2,656.42     | 2,824.57     | 2,997.30     | 3,159.03     | 3,325.50     | 3,491.03     |
| SpoBoResYel5  | 394.59       | 428.72       | 462.84       | 497.04       | 531.28       | 564.91       | 599.46       | 631.81       | 665.10       | 698.21       |
| SpoBoResYel6  | 1,972.94     | 2,143.58     | 2,314.22     | 2,485.19     | 2,656.42     | 2,824.57     | 2,997.30     | 3,159.03     | 3,325.50     | 3,491.03     |
| SpoBoResYel7  | 394.59       | 428.72       | 462.84       | 497.04       | 531.28       | 564.91       | 599.46       | 631.81       | 665.10       | 698.21       |
| SpoBoResYel8  | 737.57       | 801.36       | 865.15       | 929.07       | 993.08       | 1,055.94     | 1,120.52     | 1,180.98     | 1,243.22     | 1,305.10     |
| SpoBoResYel9  | 748.44       | 813.17       | 877.90       | 942.76       | 1,007.72     | 1,071.51     | 1,137.03     | 1,198.38     | 1,261.54     | 1,324.33     |
| SpoBoResYel10 | 232.50       | 252.61       | 272.72       | 292.87       | 313.05       | 332.86       | 353.22       | 372.28       | 391.89       | 411.40       |
| SpoBoResYel11 | 16,304.16    | 17,714.30    | 19,124.44    | 20,537.35    | 21,952.34    | 23,341.93    | 24,769.39    | 26,105.87    | 27,481.60    | 28,849.47    |
| SpoBoResYel12 | 23,250.13    | 25,261.03    | 27,271.93    | 29,286.78    | 31,304.59    | 33,286.18    | 35,321.77    | 37,227.62    | 39,189.44    | 41,140.07    |
| SpoBoResYel13 | 153.45       | 166.72       | 179.99       | 193.29       | 206.61       | 219.69       | 233.12       | 245.70       | 258.65       | 271.52       |
| SpoBoResYel14 | 10,481.24    | 11,387.76    | 12,294.28    | 13,202.58    | 14,112.22    | 15,005.53    | 15,923.18    | 16,823.34    | 17,666.74    | 18,546.09    |
| SpoBoResYel15 | 75,563.53    | 82,099.00    | 88,634.47    | 95,182.78    | 101,740.73   | 108,180.94   | 114,796.68   | 120,990.71   | 127,366.70   | 133,706.29   |
| SpoBoResYel16 | 192.06       | 208.68       | 225.29       | 241.93       | 258.60       | 274.97       | 291.79       | 307.53       | 323.74       | 339.85       |
| SpoBoResYel17 | 15.27        | 16.61        | 17.99        | 19.38        | 20.82        | 20.76        | 20.76        | 20.76        | 20.82        | 20.76        |
| SpoBoResYel18 | 5.55         | 6.04         | 6.54         | 7.05         | 7.57         | 7.55         | 7.55         | 7.55         | 7.57         | 7.55         |
| SpoBoResYel19 | 91.34        | 99.24        | 98.90        | 98.62        | 98.39        | 98.08        | 97.95        | 97.50        | 97.24        | 96.97        |
| SpoBoResYel20 | 4,642.79     | 5,051.02     | 5,471.94     | 5,892.86     | 6,331.07     | 6,734.69     | 7,155.61     | 7,576.53     | 8,019.36     | 8,418.37     |
| SpoBoResYel21 | 60.69        | 66.03        | 71.53        | 77.03        | 82.76        | 88.04        | 93.54        | 99.04        | 104.83       | 110.04       |
| SpoBoResYel22 | 488.49       | 531.44       | 575.73       | 620.02       | 666.13       | 708.59       | 752.88       | 797.17       | 843.76       | 885.74       |
| SpoBoResYel23 | 60.69        | 66.03        | 71.53        | 77.03        | 82.76        | 88.04        | 93.54        | 99.04        | 104.83       | 110.04       |
| SpoBoResYel24 | 11,550.35    | 12,565.95    | 13,613.11    | 14,660.28    | 15,707.47    | 15,707.47    | 15,707.47    | 15,707.47    | 15,707.47    | 15,707.47    |
| SpoBoResYel25 | 1,824.51     | 1,982.31     | 2,140.12     | 2,298.23     | 2,456.57     | 2,448.82     | 2,445.72     | 2,434.48     | 2,427.89     | 2,421.30     |
| SpoGComYel10  | 268.16       | 291.74       | 316.06       | 340.37       | 365.68       | 388.99       | 413.30       | 437.62       | 463.19       | 486.24       |
| SpoGComYel11  | 295.17       | 321.12       | 347.88       | 374.64       | 402.50       | 428.16       | 454.92       | 481.68       | 509.83       | 535.20       |
| SpoGComYel12  | 129.27       | 140.64       | 152.36       | 164.08       | 176.28       | 175.80       | 175.80       | 175.80       | 176.28       | 175.80       |
| SpoGResYel10  | 30.49        | 33.13        | 35.77        | 38.41        | 41.06        | 43.65        | 46.32        | 48.82        | 51.40        | 53.95        |
| SpoGResYel11  | 2,138.25     | 2,323.19     | 2,508.12     | 2,693.42     | 2,879.00     | 3,061.24     | 3,248.45     | 3,423.72     | 3,604.14     | 3,783.54     |

Appendix 4.3 - SENDOUT® Selected Measures (Expected Case) in Dth

| DSM Program  | 2019-2020  | 2020-2021  | 2021-2022  | 2022-2023  | 2023-2024  | 2024-2025  | 2025-2026  | 2026-2027  | 2027-2028  | 2028-2029  |
|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| SpoGResYel12 | 3,049.20   | 3,312.92   | 3,576.65   | 3,840.89   | 4,105.52   | 4,365.40   | 4,632.36   | 4,892.31   | 5,139.60   | 5,395.42   |
| SpoGResYel13 | 20.12      | 21.87      | 23.61      | 25.35      | 27.10      | 28.81      | 30.57      | 32.22      | 33.92      | 35.61      |
| SpoGResYel14 | 1,374.59   | 1,493.48   | 1,612.36   | 1,731.49   | 1,850.78   | 1,967.97   | 2,089.29   | 2,200.96   | 2,316.95   | 2,432.27   |
| SpoGResYel15 | 9,909.97   | 10,767.08  | 11,624.19  | 12,482.99  | 13,343.05  | 14,187.66  | 15,055.30  | 15,867.63  | 16,703.83  | 17,535.25  |
| SpoGResYel16 | 25.19      | 27.37      | 29.55      | 31.73      | 33.91      | 36.06      | 38.27      | 40.33      | 42.46      | 44.57      |
| SpoGResYel17 | 2.00       | 2.18       | 2.36       | 2.54       | 2.73       | 2.92       | 3.11       | 3.30       | 3.49       | 3.68       |
| SpoGResYel19 | 11.86      | 12.88      | 12.84      | 12.80      | 12.77      | 12.73      | 12.72      | 12.66      | 12.63      | 12.59      |
| SpoGResYel20 | 608.89     | 662.43     | 717.63     | 772.83     | 830.30     | 883.24     | 938.44     | 993.64     | 1,051.72   | 1,104.05   |
| SpoGResYel21 | 7.96       | 8.66       | 9.38       | 10.10      | 10.85      | 11.55      | 12.27      | 12.99      | 13.75      | 14.43      |
| SpoGResYel22 | 67.65      | 73.60      | 79.74      | 85.87      | 92.26      | 98.14      | 104.27     | 110.40     | 116.86     | 122.67     |
| SpoGResYel23 | 7.96       | 8.66       | 9.38       | 10.10      | 10.85      | 11.55      | 12.27      | 12.99      | 13.75      | 14.43      |
| SpoGResYel24 | 1,514.80   | 1,647.99   | 1,785.33   | 1,922.66   | 2,065.64   | 2,059.99   | 2,059.99   | 2,059.99   | 2,065.64   | 2,059.99   |
| SpoGResYel25 | 239.28     | 259.98     | 280.67     | 301.41     | 322.17     | 321.16     | 320.75     | 319.28     | 318.41     | 317.55     |
| SpoGTComRed1 | 2,248.84   | 2,441.17   | 2,635.49   | 2,830.20   | 3,025.20   | 3,216.70   | 3,413.41   | 3,597.59   | 3,787.17   | 3,975.68   |
| SpoGTComRed2 | 188.71     | 205.30     | 222.41     | 239.52     | 257.33     | 273.74     | 290.85     | 290.85     | 291.64     | 290.85     |
| SpoGTComYel1 | 17.47      | 19.01      | 20.59      | 22.18      | 23.83      | 23.76      | 23.76      | 23.76      | 23.83      | 23.76      |
| SpoGTComYel2 | 25.59      | 25.52      | 25.52      | 25.52      | 25.59      | 25.52      | 25.52      | 25.52      | 25.59      | 25.52      |
| SpoGTComYel3 | 544.27     | 592.13     | 641.47     | 690.82     | 742.19     | 740.16     | 740.16     | 740.16     | 742.19     | 740.16     |
| SpoGTComYel4 | 142.95     | 155.52     | 168.48     | 181.44     | 194.93     | 207.36     | 220.32     | 233.28     | 246.91     | 259.20     |
| SpoGTComYel5 | 58.33      | 63.46      | 68.74      | 74.03      | 79.54      | 79.32      | 79.32      | 79.32      | 79.54      | 79.32      |
| SpoGTComYel6 | 90.02      | 97.81      | 105.59     | 113.39     | 121.21     | 128.88     | 136.76     | 144.14     | 151.74     | 159.29     |
| SpoGTComYel7 | 78.53      | 85.44      | 92.56      | 99.68      | 107.09     | 106.80     | 106.80     | 106.80     | 107.09     | 106.80     |
| SpoGTComYel8 | 26.47      | 28.80      | 31.20      | 33.60      | 36.10      | 36.00      | 36.00      | 36.00      | 36.10      | 36.00      |
| SpoGTComYel9 | 213.10     | 231.84     | 251.16     | 270.48     | 290.59     | 289.80     | 289.80     | 289.80     | 290.59     | 289.80     |
| SpoGTComMTA  | 709.78     | 772.19     | 836.54     | 900.89     | 967.88     | 1,029.58   | 1,029.58   | 1,029.58   | 1,032.40   | 1,029.58   |
| SpoGTComMTW  | 1,523.56   | 1,655.34   | 1,787.11   | 1,919.14   | 2,051.37   | 2,181.22   | 2,314.61   | 2,439.50   | 2,568.05   | 2,695.88   |
| SpoGTResMTA  | 18,261.10  | 18,211.20  | 18,211.20  | 18,211.20  | 18,261.10  | 18,211.20  | 18,211.20  | 18,211.20  | 18,261.10  | 18,211.20  |
| SpoGTResMTW  | 146,843.84 | 159,544.32 | 172,244.80 | 184,970.24 | 197,714.40 | 210,229.76 | 223,086.24 | 235,123.20 | 247,513.76 | 259,833.60 |
| SpoGTResRed1 | 49,886.53  | 54,201.20  | 58,515.87  | 62,839.02  | 67,168.53  | 71,420.31  | 75,787.98  | 79,877.23  | 79,661.00  | 79,444.78  |
| SpoGTResRed2 | 3,990.30   | 4,341.16   | 4,702.92   | 5,064.69   | 5,441.32   | 5,426.45   | 5,426.45   | 5,426.45   | 5,441.32   | 5,426.45   |
| SpoGTResYel1 | 148.98     | 148.37     | 147.86     | 147.09     | 147.09     | 146.63     | 146.45     | 145.77     | 145.38     | 144.98     |
| SpoGTResYel2 | 2,706.89   | 2,941.01   | 3,175.13   | 3,409.71   | 3,644.63   | 3,875.33   | 4,112.33   | 4,334.21   | 4,562.62   | 4,789.72   |
| SpoGTResYel3 | 21.78      | 21.69      | 21.62      | 21.56      | 21.51      | 21.44      | 21.41      | 21.31      | 21.25      | 21.20      |
| SpoGTResYel4 | 258.75     | 281.13     | 303.50     | 325.93     | 348.38     | 370.44     | 393.09     | 414.30     | 436.13     | 457.84     |
| SpoGTResYel5 | 51.75      | 56.23      | 60.70      | 65.19      | 69.68      | 74.09      | 78.62      | 82.86      | 87.23      | 91.57      |
| SpoGTResYel6 | 258.75     | 281.13     | 303.50     | 325.93     | 348.38     | 370.44     | 393.09     | 414.30     | 436.13     | 457.84     |
| SpoGTResYel7 | 51.75      | 56.23      | 60.70      | 65.19      | 69.68      | 74.09      | 78.62      | 82.86      | 87.23      | 91.57      |
| SpoGTResYel8 | 96.73      | 105.10     | 113.46     | 121.85     | 130.24     | 138.48     | 146.95     | 154.88     | 163.04     | 171.16     |
| SpoGTResYel9 | 98.16      | 106.65     | 115.13     | 123.64     | 132.16     | 140.53     | 149.12     | 157.17     | 165.45     | 173.68     |
| SpoNComYel10 | 1,039.14   | 1,130.51   | 1,224.72   | 1,318.93   | 1,417.01   | 1,507.34   | 1,601.55   | 1,695.76   | 1,794.88   | 1,884.18   |
| SpoNComYel11 | 1,143.77   | 1,244.34   | 1,348.04   | 1,451.73   | 1,559.69   | 1,555.43   | 1,555.43   | 1,555.43   | 1,559.69   | 1,555.43   |
| SpoNComYel12 | 500.93     | 544.98     | 590.40     | 635.81     | 683.09     | 681.22     | 681.22     | 681.22     | 683.09     | 681.22     |
| SpoNResYel10 | 118.16     | 128.38     | 138.60     | 148.83     | 159.09     | 169.16     | 179.50     | 189.19     | 199.16     | 209.07     |
| SpoNResYel11 | 8,285.72   | 9,002.35   | 9,718.98   | 10,437.02  | 11,156.11  | 11,862.29  | 12,587.73  | 13,266.92  | 13,966.06  | 14,661.21  |
| SpoNResYel12 | 11,815.64  | 12,837.57  | 13,859.50  | 14,883.44  | 15,908.89  | 16,915.93  | 17,950.41  | 18,918.95  | 19,915.95  | 20,907.25  |
| SpoNResYel13 | 77.98      | 84.73      | 91.47      | 98.23      | 105.00     | 111.65     | 118.47     | 124.87     | 131.45     | 137.99     |
| SpoNResYel14 | 5,326.53   | 5,787.22   | 6,247.91   | 6,709.51   | 7,171.78   | 7,625.73   | 8,092.11   | 8,528.73   | 8,978.18   | 9,425.06   |
| SpoNResYel15 | 38,401.14  | 41,722.44  | 45,043.75  | 48,371.58  | 51,704.30  | 54,977.20  | 58,339.30  | 61,487.08  | 64,727.34  | 67,949.10  |
| SpoNResYel16 | 97.61      | 106.05     | 114.49     | 122.95     | 131.42     | 139.74     | 148.28     | 156.29     | 164.52     | 172.71     |
| SpoNResYel17 | 7.76       | 8.44       | 9.14       | 9.85       | 10.58      | 10.55      | 10.55      | 10.55      | 10.58      | 10.55      |
| SpoNResYel18 | 2.82       | 3.07       | 3.32       | 3.58       | 3.85       | 3.84       | 3.84       | 3.84       | 3.85       | 3.84       |
| SpoNResYel19 | 46.42      | 50.43      | 50.26      | 50.12      | 50.00      | 49.84      | 49.78      | 49.55      | 49.42      | 49.28      |
| SpoNResYel20 | 2,359.45   | 2,566.91   | 2,780.82   | 2,994.73   | 3,217.43   | 3,422.55   | 3,636.46   | 3,850.37   | 4,075.41   | 4,278.19   |
| SpoNResYel21 | 30.84      | 33.55      | 36.35      | 39.15      | 42.06      | 44.74      | 47.54      | 50.33      | 53.27      | 55.92      |
| SpoNResYel22 | 262.16     | 285.21     | 308.98     | 332.75     | 357.49     | 380.28     | 404.05     | 427.82     | 452.82     | 475.35     |
| SpoNResYel23 | 30.84      | 33.55      | 36.35      | 39.15      | 42.06      | 44.74      | 47.54      | 50.33      | 53.27      | 55.92      |

Appendix 4.3 - SENDOUT@ Selected Measures (Expected Case) in Dth

| DSM Program  | 2019-2020    | 2020-2021    | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026    | 2026-2027    | 2027-2028    | 2028-2029    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SpoNResYel24 | 5,869.85     | 6,385.98     | 6,918.14     | 7,450.30     | 8,004.34     | 7,982.47     | 7,982.47     | 7,982.47     | 8,004.34     | 7,982.47     |
| SpoNResYel25 | 927.21       | 1,007.41     | 1,087.60     | 1,167.95     | 1,248.42     | 1,244.48     | 1,242.91     | 1,237.19     | 1,233.84     | 1,230.49     |
| SpoNWComRed1 | 8,706.49     | 9,459.51     | 10,212.54    | 10,967.04    | 11,722.65    | 12,464.70    | 13,226.97    | 13,940.65    | 14,675.30    | 15,405.75    |
| SpoNWComRed2 | 731.25       | 795.55       | 861.85       | 928.14       | 997.17       | 1,060.74     | 1,127.03     | 1,127.03     | 1,130.12     | 1,127.03     |
| SpoNWComYel1 | 67.70        | 73.66        | 79.79        | 85.93        | 92.32        | 92.07        | 92.07        | 92.07        | 92.32        | 92.07        |
| SpoNWComYel2 | 99.16        | 98.89        | 98.89        | 98.89        | 99.16        | 98.89        | 98.89        | 98.89        | 99.16        | 98.89        |
| SpoNWComYel3 | 2,109.05     | 2,294.50     | 2,485.70     | 2,676.91     | 2,875.98     | 2,868.12     | 2,868.12     | 2,868.12     | 2,875.98     | 2,868.12     |
| SpoNWComYel4 | 553.93       | 602.64       | 652.86       | 703.08       | 755.36       | 803.52       | 853.74       | 903.96       | 956.79       | 1,004.40     |
| SpoNWComYel5 | 226.02       | 245.89       | 266.38       | 286.87       | 308.21       | 307.36       | 307.36       | 307.36       | 308.21       | 307.36       |
| SpoNWComYel6 | 348.83       | 379.00       | 409.17       | 439.40       | 469.68       | 499.41       | 529.95       | 558.54       | 587.98       | 617.24       |
| SpoNWComYel7 | 304.32       | 331.08       | 358.67       | 386.26       | 414.98       | 413.85       | 413.85       | 413.85       | 414.98       | 413.85       |
| SpoNWComYel8 | 102.58       | 111.60       | 120.90       | 130.20       | 139.88       | 139.50       | 139.50       | 139.50       | 139.88       | 139.50       |
| SpoNWComYel9 | 825.77       | 898.38       | 973.24       | 1,048.11     | 1,126.05     | 1,122.98     | 1,122.98     | 1,122.98     | 1,126.05     | 1,122.98     |
| SpoNWComMTA  | 2,750.39     | 2,992.23     | 3,241.58     | 3,490.93     | 3,750.53     | 3,989.64     | 3,989.64     | 3,989.64     | 4,000.57     | 3,989.64     |
| SpoNWComMTW  | 5,903.81     | 6,414.43     | 6,925.04     | 7,436.67     | 7,949.04     | 8,452.22     | 8,969.11     | 9,453.05     | 9,951.21     | 10,446.52    |
| SpoNWResMTA  | 70,761.76    | 70,568.42    | 70,568.42    | 70,568.42    | 70,761.76    | 70,568.42    | 70,568.42    | 70,568.42    | 70,761.76    | 70,568.42    |
| SpoNWResMTW  | 569,725.86   | 619,001.29   | 668,276.70   | 717,648.96   | 767,093.85   | 815,651.02   | 865,531.71   | 912,232.80   | 960,305.81   | 1,008,104.40 |
| SpoNWResRed1 | 193,310.29   | 210,029.64   | 226,748.99   | 243,501.19   | 260,278.05   | 276,753.70   | 293,678.41   | 309,524.28   | 308,686.40   | 307,848.51   |
| SpoNWResRed2 | 15,462.41    | 16,822.00    | 18,223.83    | 19,625.67    | 21,085.11    | 21,027.50    | 21,027.50    | 21,027.50    | 21,085.11    | 21,027.50    |
| SpoNWResYel1 | 577.28       | 574.94       | 572.96       | 571.34       | 569.99       | 568.19       | 567.47       | 564.87       | 563.34       | 561.81       |
| SpoNWResYel2 | 10,489.20    | 11,396.41    | 12,303.62    | 13,212.61    | 14,122.94    | 15,016.92    | 15,935.27    | 16,795.08    | 17,680.15    | 18,560.17    |
| SpoNWResYel3 | 84.40        | 84.06        | 83.77        | 83.53        | 83.33        | 83.07        | 82.96        | 82.58        | 82.36        | 82.14        |
| SpoNWResYel4 | 1,002.64     | 1,089.36     | 1,176.08     | 1,262.97     | 1,349.98     | 1,435.44     | 1,523.22     | 1,605.41     | 1,690.01     | 1,774.13     |
| SpoNWResYel5 | 200.53       | 217.87       | 235.22       | 252.59       | 270.00       | 287.09       | 304.64       | 321.08       | 338.00       | 354.83       |
| SpoNWResYel6 | 1,002.64     | 1,089.36     | 1,176.08     | 1,262.97     | 1,349.98     | 1,435.44     | 1,523.22     | 1,605.41     | 1,690.01     | 1,774.13     |
| SpoNWResYel7 | 200.53       | 217.87       | 235.22       | 252.59       | 270.00       | 287.09       | 304.64       | 321.08       | 338.00       | 354.83       |
| SpoNWResYel8 | 374.83       | 407.25       | 439.67       | 472.15       | 504.68       | 536.63       | 569.44       | 600.17       | 631.80       | 663.25       |
| SpoNWResYel9 | 380.35       | 413.25       | 446.15       | 479.11       | 512.12       | 544.54       | 577.84       | 609.01       | 641.11       | 673.02       |
| Total        | 3,414,355.93 | 3,688,693.70 | 3,962,004.98 | 4,231,861.99 | 4,499,252.80 | 4,749,258.20 | 5,005,156.30 | 5,245,464.03 | 5,438,669.25 | 5,627,038.16 |
| WA/ID        | 3,098,579.96 | 3,347,233.35 | 3,595,802.18 | 3,844,841.18 | 4,095,270.66 | 4,331,295.65 | 4,573,985.49 | 4,801,026.28 | 4,980,467.56 | 5,156,772.22 |
| OR           | 314,775.97   | 341,460.35   | 366,202.80   | 387,020.81   | 403,982.14   | 417,962.55   | 431,190.81   | 444,437.75   | 458,201.69   | 470,265.94   |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| KiaComRed2   | 227.31    | 454.62    | 683.79    | 909.23    | 1,136.54  | 1,363.85  | 1,595.52  | 1,818.47  | 2,045.78  | 2,273.09  |
| KiaComYel10  | 2.60      | 5.20      | 7.81      | 10.39     | 12.99     | 15.59     | 18.23     | 20.78     | 23.38     | 25.98     |
| KiaComYel11  | 88.55     | 177.11    | 266.39    | 354.21    | 442.77    | 531.32    | 621.57    | 708.43    | 796.98    | 885.53    |
| KiaComYel12  | 2.86      | 5.73      | 8.61      | 11.45     | 14.32     | 17.18     | 20.10     | 22.91     | 25.77     | 28.63     |
| KiaComYel13  | 4.43      | 8.86      | 13.32     | 17.71     | 22.14     | 26.57     | 31.08     | 35.42     | 39.85     | 44.28     |
| KiaComYel14  | 5.50      | 11.01     | 16.59     | 22.05     | 27.27     | 32.63     | 37.92     | 43.20     | 48.42     | 53.51     |
| KiaComYel15  | 30.52     | 61.04     | 91.82     | 122.09    | 152.61    | 183.13    | 214.24    | 244.17    | 274.69    | 305.21    |
| KiaComYel16  | 30.52     | 61.04     | 91.82     | 122.09    | 152.61    | 183.13    | 214.24    | 244.17    | 274.69    | 305.21    |
| KiaComYel17  | 15.00     | 29.99     | 45.11     | 59.98     | 74.98     | 89.97     | 105.25    | 119.96    | 134.96    | 149.95    |
| KiaComYel18  | 15.00     | 29.99     | 45.11     | 59.98     | 74.98     | 89.97     | 105.25    | 119.96    | 134.96    | 149.95    |
| KiaComYel19  | 21.62     | 43.24     | 65.04     | 86.49     | 108.11    | 129.73    | 151.77    | 172.97    | 194.60    | 216.22    |
| KiaComYel20  | 2.60      | 5.20      | 7.81      | 0.11      | 0.37      | 0.66      | 0.76      | 0.98      | 1.10      | 1.32      |
| KiamComYel9  | 953.49    | 1,906.99  | 2,868.32  | 3,813.98  | 4,767.47  | 5,720.97  | 6,692.75  | 7,627.96  | 8,581.45  | 9,534.94  |
| KiamComMTA   | 609.70    | 1,219.40  | 1,825.01  | 2,412.59  | 2,983.44  | 3,569.20  | 4,148.78  | 4,725.45  | 5,297.29  | 5,854.03  |
| KiamComMTW   | 49.73     | 99.46     | 148.85    | 196.77    | 243.33    | 291.11    | 338.38    | 385.41    | 432.06    | 477.46    |
| KiamComYel1  | 1.71      | 3.42      | 5.15      | 6.85      | 8.56      | 10.27     | 12.02     | 13.70     | 15.41     | 17.12     |
| KiamComYel2  | 35.42     | 70.84     | 106.56    | 141.69    | 177.11    | 212.53    | 248.63    | 283.37    | 318.79    | 354.21    |
| KiamComYel3  | 23.91     | 47.82     | 71.92     | 95.64     | 119.55    | 143.46    | 167.82    | 191.28    | 215.18    | 239.09    |
| KiamComYel4  | 23.91     | 47.82     | 71.92     | 95.64     | 119.55    | 143.46    | 167.82    | 191.28    | 215.18    | 239.09    |
| KiamComYel5  | 19.51     | 39.02     | 58.69     | 78.05     | 97.56     | 117.07    | 136.95    | 156.09    | 175.60    | 195.11    |
| KiamComYel6  | 19.51     | 39.02     | 58.69     | 78.05     | 97.56     | 117.07    | 136.95    | 156.09    | 175.60    | 195.11    |
| KiamComYel7  | 91.23     | 182.46    | 273.08    | 361.00    | 446.42    | 534.06    | 620.79    | 707.08    | 792.64    | 875.95    |
| KiamComYel8  | 5.50      | 11.01     | 16.55     | 22.01     | 27.51     | 33.02     | 38.63     | 44.02     | 49.53     | 55.03     |
| KiamResMTA   | 211.52    | 423.03    | 636.29    | 846.07    | 1,057.58  | 1,269.10  | 1,484.68  | 1,692.14  | 1,903.65  | 2,115.17  |
| KiamResMTW   | 1,762.10  | 3,524.20  | 5,274.47  | 6,972.66  | 8,622.46  | 10,315.39 | 11,990.43 | 13,657.06 | 15,309.76 | 16,918.79 |
| KiamResYel1  | 37.78     | 75.57     | 113.10    | 149.51    | 184.89    | 221.19    | 257.11    | 292.85    | 328.28    | 362.79    |
| KiamResYel2  | 5.27      | 10.53     | 15.88     | 21.11     | 26.10     | 31.23     | 36.30     | 41.34     | 46.35     | 51.22     |
| KiamResYel3  | 663.30    | 1,326.60  | 1,985.45  | 2,644.80  | 3,304.20  | 3,963.60  | 4,623.00  | 5,282.40  | 5,941.80  | 6,601.20  |
| KiamResRed1  | 291.16    | 582.32    | 875.88    | 1,169.44  | 1,463.00  | 1,756.56  | 2,050.12  | 2,343.68  | 2,637.24  | 2,930.80  |
| KiamResRed2  | 4.31      | 8.62      | 12.91     | 17.19     | 21.37     | 25.57     | 29.72     | 33.85     | 37.94     | 41.93     |
| KiaResYel11  | 530.17    | 1,060.34  | 1,586.95  | 2,097.90  | 2,594.28  | 3,103.64  | 3,607.62  | 4,109.06  | 4,606.32  | 5,090.43  |
| KiaResYel12  | 412.36    | 824.71    | 1,234.30  | 1,631.70  | 2,017.77  | 2,413.94  | 2,805.92  | 3,195.94  | 3,582.69  | 3,969.23  |
| KiaResYel13  | 3.24      | 6.84      | 10.24     | 13.54     | 16.86     | 20.29     | 23.58     | 26.86     | 30.11     | 33.27     |
| KiaResYel14  | 111.37    | 222.74    | 335.03    | 445.48    | 556.85    | 668.22    | 781.73    | 890.97    | 1,002.34  | 1,113.71  |
| KiaResYel16  | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| KiaResYel17  | -         | 1.17      | 1.90      | 2.53      | 3.16      | 3.80      | 4.44      | 5.06      | 5.70      | 6.33      |
| KiaResYel18  | 107.60    | 215.21    | 323.70    | 430.42    | 538.02    | 645.63    | 755.30    | 860.84    | 968.44    | 1,076.05  |
| KiaResYel19  | -         | 1.17      | 1.90      | 2.53      | 3.16      | 3.80      | 4.44      | 5.06      | 5.70      | 6.33      |
| KiaResYel20  | 109.76    | 219.51    | 330.17    | 439.03    | 548.78    | 658.54    | 770.40    | 878.05    | 987.81    | 1,097.57  |
| KiaResYel3   | 5.13      | 10.27     | 15.48     | 20.57     | 25.44     | 25.36     | 25.27     | 25.18     | 25.10     | 24.96     |
| KiaResYel4   | 10.36     | 20.99     | 31.42     | 41.53     | 51.36     | 61.44     | 71.42     | 81.35     | 91.19     | 100.77    |
| KiaResYel5   | 6.03      | 12.06     | 18.19     | 24.17     | 29.89     | 35.76     | 41.57     | 47.35     | 53.08     | 58.65     |
| KiaResYel6   | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| KiaResYel7   | 6.84      | 13.69     | 20.74     | 27.42     | 33.91     | 40.57     | 47.16     | 53.71     | 60.21     | 66.54     |
| KiaResYel8   | 8.46      | 17.03     | 25.63     | 33.88     | 41.90     | 50.13     | 58.27     | 66.37     | 74.40     | 82.22     |
| KiaResYel9   | 8.25      | 16.61     | 25.00     | 33.05     | 40.87     | 48.89     | 56.83     | 64.73     | 72.57     | 80.20     |
| LaGrComMTA   | 463.36    | 926.73    | 1,393.90  | 1,853.45  | 2,316.82  | 2,780.18  | 3,252.43  | 3,706.91  | 4,170.27  | 4,633.63  |
| LaGrComMTW   | 308.17    | 604.12    | 891.84    | 1,168.80  | 1,437.83  | 1,691.38  | 1,943.26  | 2,182.61  | 2,407.07  | 2,623.75  |
| LaGrComRed2  | 110.46    | 220.93    | 332.30    | 441.85    | 552.32    | 662.78    | 775.36    | 883.71    | 994.17    | 1,104.64  |
| LaGrComYel1  | 25.06     | 49.13     | 72.53     | 95.06     | 116.94    | 137.56    | 158.05    | 177.51    | 195.77    | 213.39    |
| LaGrComYel10 | 1.40      | 2.81      | 4.22      | 5.61      | 7.02      | 8.42      | 9.85      | 11.23     | 12.63     | 14.03     |
| LaGrComYel11 | 47.84     | 95.68     | 143.91    | 191.36    | 239.20    | 287.03    | 335.79    | 382.71    | 430.55    | 478.39    |
| LaGrComYel12 | 1.55      | 3.09      | 4.65      | 6.19      | 7.73      | 9.28      | 10.86     | 12.37     | 13.92     | 15.47     |
| LaGrComYel13 | 2.39      | 4.78      | 7.20      | 9.57      | 11.96     | 14.35     | 16.79     | 19.14     | 21.53     | 23.92     |
| LaGrComYel14 | 2.66      | 5.45      | 8.04      | 10.54     | 12.97     | 15.26     | 17.63     | 19.81     | 21.84     | 23.92     |
| LaGrComYel15 | 16.49     | 32.98     | 49.60     | 65.95     | 82.44     | 98.93     | 115.74    | 131.91    | 148.40    | 164.89    |
| LaGrComYel16 | 16.49     | 32.98     | 49.60     | 65.95     | 82.44     | 98.93     | 115.74    | 131.91    | 148.40    | 164.89    |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program   | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LaGrComYel17  | 8.10      | 16.20     | 24.37     | 32.40     | 40.50     | 48.60     | 56.86     | 64.81     | 72.91     | 81.01     |
| LaGrComYel18  | 8.10      | 16.20     | 24.37     | 32.40     | 40.50     | 48.60     | 56.86     | 64.81     | 72.91     | 81.01     |
| LaGrComYel19  | 11.68     | 23.36     | 35.14     | 46.72     | 58.40     | 70.08     | 81.99     | 93.45     | 105.13    | 116.81    |
| LaGrComYel2   | -         | 1.85      | 2.78      | 3.70      | 4.62      | 5.55      | 6.49      | 7.40      | 8.32      | 9.25      |
| LaGrComYel20  | -         | -         | -         | -         | -         | -         | -         | 0.11      | 0.12      | 0.34      |
| LaGrComYel3   | 19.14     | 38.27     | 57.56     | 76.54     | 95.68     | 114.81    | 134.32    | 153.09    | 172.22    | 191.36    |
| LaGrComYel4   | 12.92     | 25.83     | 38.86     | 51.67     | 64.58     | 77.50     | 90.66     | 103.33    | 116.25    | 129.17    |
| LaGrComYel5   | 12.92     | 25.83     | 38.86     | 51.67     | 64.58     | 77.50     | 90.66     | 103.33    | 116.25    | 129.17    |
| LaGrComYel6   | 10.54     | 21.08     | 31.71     | 42.16     | 52.70     | 63.24     | 73.99     | 84.32     | 94.86     | 105.41    |
| LaGrComYel7   | 45.98     | 90.14     | 133.07    | 174.40    | 214.54    | 252.37    | 289.95    | 325.66    | 359.16    | 391.49    |
| LaGrComYel8   | 2.97      | 5.95      | 8.94      | 11.89     | 14.86     | 17.84     | 20.87     | 23.78     | 26.75     | 29.73     |
| LaGrComYel9   | 1.40      | 2.81      | 4.22      | 5.61      | 7.02      | 8.42      | 9.85      | 11.23     | 12.63     | 14.03     |
| LaGrComMTA    | 88.14     | 176.28    | 265.14    | 352.55    | 440.69    | 528.83    | 618.66    | 705.11    | 793.25    | 881.39    |
| LaGrResMTW    | 762.62    | 1,494.99  | 2,206.98  | 2,892.38  | 3,558.13  | 4,185.58  | 4,808.87  | 5,401.18  | 5,956.65  | 6,492.84  |
| LaGrResRed1   | 287.55    | 563.68    | 832.14    | 1,113.93  | 1,395.95  | 1,678.08  | 1,960.37  | 2,242.70  | 2,525.03  | 2,807.36  |
| LaGrResRed2   | 121.33    | 242.65    | 364.98    | 487.31    | 610.64    | 733.97    | 857.30    | 980.63    | 1,103.96  | 1,227.29  |
| LaGrResYel1   | 16.16     | 32.01     | 47.26     | 61.93     | 76.19     | 90.25     | 104.17    | 117.88    | 131.50    | 145.11    |
| LaGrResYel10  | 1.79      | 3.50      | 5.40      | 7.08      | 8.71      | 10.25     | 11.78     | 13.23     | 14.59     | 15.91     |
| LaGrResYel11  | 229.13    | 449.17    | 663.09    | 869.02    | 1,069.05  | 1,257.57  | 1,444.84  | 1,622.80  | 1,789.69  | 1,950.79  |
| LaGrResYel12  | 178.21    | 349.36    | 515.74    | 675.91    | 831.48    | 978.11    | 1,123.76  | 1,262.18  | 1,391.98  | 1,517.28  |
| LaGrResYel13  | 1.34      | 2.78      | 4.10      | 5.62      | 6.91      | 8.13      | 9.34      | 10.50     | 11.58     | 12.62     |
| LaGrResYel16  | 51.59     | 103.18    | 155.19    | 206.36    | 257.95    | 309.54    | 362.12    | 412.72    | 464.31    | 515.90    |
| LaGrResYel17  | -         | -         | -         | 1.47      | 1.47      | 1.76      | 2.06      | 2.35      | 2.64      | 2.93      |
| LaGrResYel18  | 49.85     | 99.69     | 149.95    | 199.38    | 249.23    | 299.07    | 348.87    | 398.76    | 448.61    | 498.45    |
| LaGrResYel19  | -         | -         | -         | -         | 1.47      | 1.76      | 2.06      | 2.35      | 2.64      | 2.93      |
| LaGrResYel2   | 2.18      | 4.38      | 6.60      | 8.65      | 10.64     | 12.52     | 14.38     | 16.16     | 17.93     | 19.54     |
| LaGrResYel20  | 50.84     | 101.68    | 152.94    | 203.37    | 254.21    | 305.05    | 356.87    | 406.74    | 457.58    | 508.42    |
| LaGrResYel3   | 2.13      | 4.27      | 6.43      | 8.43      | 10.37     | 12.17     | 13.95     | 15.72     | 17.49     | 19.26     |
| LaGrResYel4   | 4.40      | 8.80      | 12.99     | 17.13     | 21.07     | 24.90     | 28.60     | 32.13     | 35.43     | 38.62     |
| LaGrResYel5   | 2.50      | 5.12      | 7.56      | 9.91      | 12.19     | 14.34     | 16.47     | 18.61     | 20.53     | 22.48     |
| LaGrResYel6   | 177.11    | 347.19    | 512.54    | 671.72    | 826.33    | 972.05    | 1,116.80  | 1,254.36  | 1,383.36  | 1,507.88  |
| LaGrResYel7   | 2.84      | 5.81      | 8.57      | 11.24     | 13.83     | 16.27     | 18.80     | 21.12     | 23.39     | 25.50     |
| LaGrResYel8   | 3.50      | 7.18      | 10.59     | 13.89     | 17.19     | 20.22     | 23.34     | 26.21     | 28.91     | 31.51     |
| LaGrResYel9   | 3.42      | 7.00      | 10.33     | 13.55     | 16.67     | 19.72     | 22.76     | 25.57     | 28.19     | 30.73     |
| MedGComRed2   | 404.19    | 808.39    | 1,215.91  | 1,616.78  | 2,020.97  | 2,425.17  | 2,837.11  | 3,233.56  | 3,637.75  | 4,041.95  |
| MedGComYel10  | 7.03      | 14.07     | 21.16     | 28.13     | 35.17     | 42.20     | 49.37     | 56.27     | 63.30     | 70.33     |
| MedGComYel11  | 239.77    | 479.55    | 721.29    | 959.10    | 1,196.87  | 1,438.64  | 1,683.02  | 1,918.19  | 2,157.97  | 2,397.74  |
| MedGComYel12  | 7.75      | 15.51     | 23.32     | 31.01     | 38.76     | 46.52     | 54.42     | 62.02     | 69.77     | 77.53     |
| MedGComYel13  | 11.99     | 23.98     | 36.06     | 47.95     | 59.94     | 71.93     | 84.15     | 95.91     | 107.90    | 119.89    |
| MedGComYel14  | 10.35     | 20.50     | 30.20     | 39.79     | 49.25     | 58.49     | 67.61     | 76.44     | 84.94     | 93.11     |
| MedGComYel15  | 82.64     | 165.28    | 248.61    | 330.57    | 413.21    | 495.85    | 580.08    | 661.14    | 743.78    | 826.42    |
| MedGComYel16  | 82.64     | 165.28    | 248.61    | 330.57    | 413.21    | 495.85    | 580.08    | 661.14    | 743.78    | 826.42    |
| MedGComYel17  | 40.60     | 81.20     | 122.14    | 162.41    | 203.01    | 243.61    | 284.99    | 324.81    | 365.42    | 406.02    |
| MedGComYel18  | 40.60     | 81.20     | 122.14    | 162.41    | 203.01    | 243.61    | 284.99    | 324.81    | 365.42    | 406.02    |
| MedGComYel19  | 58.54     | 117.09    | 176.12    | 234.18    | 292.72    | 351.27    | 410.94    | 468.36    | 526.90    | 585.45    |
| MedGComYel20  | -         | 0.12      | 0.56      | 0.87      | 1.19      | 1.53      | 1.76      | 2.09      | 2.32      | 2.55      |
| MedGRResYel9  | 7.03      | 14.07     | 21.16     | 28.13     | 35.17     | 42.20     | 49.37     | 56.27     | 63.30     | 70.33     |
| MedGRResRed1  | 1,147.14  | 2,273.37  | 3,348.80  | 3,309.21  | 3,277.09  | 3,243.47  | 3,203.14  | 3,168.77  | 3,129.93  | 3,088.10  |
| MedGRResRed2  | 480.05    | 960.11    | 1,444.10  | 1,920.21  | 2,400.27  | 2,880.32  | 3,369.58  | 3,840.42  | 4,320.48  | 4,800.53  |
| MedGRResYel10 | 7.42      | 14.90     | 21.94     | 28.91     | 35.78     | 42.50     | 48.96     | 55.35     | 61.71     | 67.65     |
| MedGRResYel11 | 915.24    | 1,813.80  | 2,671.83  | 3,520.32  | 4,357.69  | 5,175.59  | 5,963.09  | 6,741.85  | 7,491.61  | 8,212.76  |
| MedGRResYel12 | 711.86    | 1,410.73  | 2,078.09  | 2,738.03  | 3,389.31  | 4,025.46  | 4,637.96  | 5,243.66  | 5,826.81  | 6,387.70  |
| MedGRResYel13 | 5.80      | 11.82     | 17.41     | 22.94     | 28.39     | 33.72     | 38.85     | 43.92     | 48.80     | 53.50     |
| MedGRResYel14 | -         | -         | -         | 1.46      | 1.82      | 2.19      | 2.56      | 2.91      | 3.28      | 3.64      |
| MedGRResYel15 | -         | -         | -         | -         | -         | -         | -         | -         | 0.71      | 1.32      |
| MedGRResYel16 | 279.61    | 559.21    | 841.12    | 1,118.43  | 1,398.04  | 1,677.64  | 1,962.61  | 2,236.86  | 2,516.47  | 2,796.07  |
| MedGRResYel17 | 1.59      | 3.18      | 4.78      | 6.36      | 7.95      | 9.53      | 11.15     | 12.71     | 14.30     | 15.89     |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program   | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedGRResYel18 | 270.15    | 540.30    | 812.68    | 1,080.61  | 1,350.76  | 1,620.91  | 1,896.25  | 2,161.22  | 2,431.37  | 2,701.52  |
| MedGRResYel19 | 1.59      | 3.18      | 4.78      | 6.36      | 7.95      | 9.53      | 11.15     | 12.71     | 14.30     | 15.89     |
| MedGRResYel20 | 275.56    | 551.11    | 828.93    | 1,102.22  | 1,377.78  | 1,653.33  | 1,934.17  | 2,204.44  | 2,480.00  | 2,755.55  |
| MedGTComYel1  | 92.59     | 183.48    | 270.28    | 356.11    | 440.82    | 523.56    | 603.22    | 682.00    | 757.84    | 830.80    |
| MedGTComYel2  | 4.64      | 9.27      | 13.94     | 18.54     | 23.18     | 27.81     | 32.54     | 37.09     | 41.72     | 46.36     |
| MedGTComYel3  | 95.91     | 191.82    | 288.52    | 383.64    | 479.55    | 575.46    | 673.21    | 767.28    | 863.19    | 959.10    |
| MedGTComYel4  | 64.74     | 129.48    | 194.75    | 258.96    | 323.69    | 388.43    | 454.41    | 517.91    | 582.65    | 647.39    |
| MedGTComYel5  | 64.74     | 129.48    | 194.75    | 258.96    | 323.69    | 388.43    | 454.41    | 517.91    | 582.65    | 647.39    |
| MedGTComYel6  | 52.83     | 105.66    | 158.92    | 211.32    | 264.15    | 316.98    | 370.82    | 422.64    | 475.47    | 528.30    |
| MedGTComYel7  | 169.86    | 336.61    | 495.85    | 653.32    | 808.72    | 960.51    | 1,106.66  | 1,251.18  | 1,390.33  | 1,524.16  |
| MedGTComYel8  | 14.90     | 29.80     | 44.82     | 59.60     | 74.50     | 89.40     | 104.58    | 119.20    | 134.10    | 149.00    |
| MedGTComMTA   | 1,695.48  | 3,390.96  | 5,100.37  | 6,781.92  | 8,477.40  | 10,172.88 | 11,900.87 | 13,563.84 | 15,259.32 | 16,954.80 |
| MedGTNComMTW  | 1,137.93  | 2,255.11  | 3,321.90  | 4,376.84  | 5,417.94  | 6,434.84  | 7,413.95  | 8,382.19  | 9,314.37  | 10,210.98 |
| MedGTNResMTA  | 348.74    | 697.48    | 1,049.08  | 1,394.96  | 1,743.69  | 2,092.43  | 2,447.86  | 2,789.91  | 3,138.65  | 3,487.39  |
| MedGTNResMTW  | 3,049.83  | 6,044.06  | 8,903.24  | 11,730.64 | 14,520.97 | 17,246.42 | 19,870.59 | 22,465.63 | 24,964.02 | 27,367.08 |
| MedGTResYel1  | 65.03     | 129.27    | 190.42    | 250.89    | 310.57    | 368.86    | 424.98    | 480.48    | 533.92    | 585.31    |
| MedGTResYel2  | 9.18      | 18.19     | 26.80     | 35.31     | 43.70     | 51.91     | 59.80     | 67.83     | 75.38     | 82.63     |
| MedGTResYel3  | 8.95      | 17.73     | 26.12     | 34.41     | 42.60     | 50.76     | 58.81     | 66.83     | 74.83     | 82.83     |
| MedGTResYel4  | 18.06     | 35.80     | 52.73     | 69.69     | 86.27     | 102.46    | 118.05    | 133.47    | 148.31    | 162.59    |
| MedGTResYel5  | 10.51     | 20.84     | 30.69     | 40.44     | 50.05     | 59.44     | 68.71     | 77.68     | 86.32     | 94.63     |
| MedGTResYel6  | 707.44    | 1,401.99  | 2,065.21  | 2,721.06  | 3,368.31  | 4,000.51  | 4,609.22  | 5,211.17  | 5,790.70  | 6,348.12  |
| MedGTResYel7  | 11.93     | 23.64     | 34.82     | 45.87     | 56.78     | 67.65     | 77.95     | 88.13     | 97.93     | 107.36    |
| MedGTResYel8  | 14.74     | 29.21     | 43.02     | 56.68     | 70.38     | 83.60     | 96.31     | 108.89    | 121.00    | 132.65    |
| MedGTResYel9  | 14.38     | 28.49     | 41.96     | 55.28     | 68.65     | 81.54     | 93.94     | 106.21    | 118.02    | 129.38    |
| MedNComRed2   | 181.59    | 363.19    | 546.28    | 726.38    | 907.97    | 1,089.57  | 1,274.65  | 1,452.76  | 1,634.35  | 1,815.95  |
| MedNComYel10  | 3.16      | 6.32      | 9.51      | 12.64     | 15.80     | 18.96     | 22.18     | 25.28     | 28.44     | 31.60     |
| MedNComYel11  | 107.72    | 215.45    | 324.06    | 430.90    | 538.62    | 646.35    | 756.14    | 861.80    | 969.52    | 1,077.25  |
| MedNComYel12  | 3.48      | 6.97      | 10.48     | 13.93     | 17.42     | 20.90     | 24.45     | 27.86     | 31.35     | 34.83     |
| MedNComYel13  | 5.39      | 10.77     | 16.20     | 21.54     | 26.93     | 32.32     | 37.81     | 43.09     | 48.48     | 53.86     |
| MedNComYel14  | 4.52      | 9.21      | 13.57     | 17.87     | 22.13     | 26.28     | 30.27     | 34.23     | 38.03     | 41.69     |
| MedNComYel15  | 37.13     | 74.26     | 111.69    | 148.52    | 185.65    | 222.77    | 260.62    | 297.03    | 334.16    | 371.29    |
| MedNComYel16  | 37.13     | 74.26     | 111.69    | 148.52    | 185.65    | 222.77    | 260.62    | 297.03    | 334.16    | 371.29    |
| MedNComYel17  | 18.24     | 36.48     | 54.87     | 72.97     | 91.21     | 109.45    | 128.04    | 145.93    | 164.17    | 182.41    |
| MedNComYel18  | 18.24     | 36.48     | 54.87     | 72.97     | 91.21     | 109.45    | 128.04    | 145.93    | 164.17    | 182.41    |
| MedNComYel19  | 26.30     | 52.61     | 79.12     | 105.21    | 131.51    | 157.82    | 184.62    | 210.42    | 236.72    | 263.03    |
| MedNComYel20  | 3.16      | 6.32      | 9.51      | 12.64     | 15.80     | 18.96     | 22.18     | 25.28     | 28.44     | 31.60     |
| MedNComYel9   | 515.98    | 1,022.56  | 1,506.29  | 1,988.48  | 2,474.03  | 2,958.91  | 3,440.77  | 3,925.31  | 4,407.84  | 4,889.02  |
| MedNResRed1   | 215.68    | 431.35    | 648.80    | 862.70    | 1,078.38  | 1,294.06  | 1,513.87  | 1,725.41  | 1,941.08  | 2,156.76  |
| MedNResYel10  | 3.28      | 6.51      | 9.86      | 12.99     | 16.08     | 19.09     | 22.00     | 24.87     | 27.63     | 30.29     |
| MedNResYel11  | 411.20    | 814.90    | 1,200.39  | 1,581.59  | 1,957.80  | 2,325.26  | 2,679.07  | 3,028.95  | 3,365.80  | 3,689.79  |
| MedNResYel12  | 319.82    | 633.81    | 933.63    | 1,230.13  | 1,522.74  | 1,808.54  | 2,083.72  | 2,355.85  | 2,617.84  | 2,869.84  |
| MedNResYel13  | 2.61      | 5.16      | 7.82      | 10.30     | 12.76     | 15.15     | 17.45     | 19.73     | 21.93     | 24.03     |
| MedNResYel14  | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| MedNResYel16  | 125.62    | 251.24    | 377.89    | 502.48    | 628.10    | 753.72    | 881.75    | 1,004.97  | 1,130.59  | 1,256.21  |
| MedNResYel17  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNResYel18  | 121.37    | 242.75    | 365.12    | 485.49    | 606.86    | 728.24    | 851.94    | 970.98    | 1,092.35  | 1,213.73  |
| MedNResYel19  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNResYel20  | 123.80    | 247.60    | 372.42    | 495.20    | 619.00    | 742.80    | 868.98    | 990.40    | 1,114.20  | 1,238.00  |
| MedNWComYel1  | 41.47     | 82.43     | 121.43    | 159.99    | 198.05    | 235.22    | 271.01    | 306.41    | 340.48    | 373.26    |
| MedNWComYel2  | 2.08      | 4.17      | 6.27      | 8.33      | 10.41     | 12.50     | 14.62     | 16.66     | 18.74     | 20.83     |
| MedNWComYel3  | 43.09     | 86.18     | 129.62    | 172.36    | 215.45    | 258.54    | 302.46    | 344.72    | 387.81    | 430.90    |
| MedNWComYel4  | 29.09     | 58.17     | 87.50     | 116.34    | 145.43    | 174.51    | 204.16    | 232.69    | 261.77    | 290.86    |
| MedNWComYel5  | 29.09     | 58.17     | 87.50     | 116.34    | 145.43    | 174.51    | 204.16    | 232.69    | 261.77    | 290.86    |
| MedNWComYel6  | 23.74     | 47.47     | 71.40     | 94.94     | 118.68    | 142.41    | 166.60    | 189.88    | 213.62    | 237.35    |
| MedNWComYel7  | 76.31     | 151.23    | 222.77    | 293.52    | 363.34    | 431.53    | 497.19    | 562.13    | 624.64    | 684.77    |
| MedNWComYel8  | 6.69      | 13.39     | 20.14     | 26.78     | 33.47     | 40.16     | 46.99     | 53.55     | 60.25     | 66.94     |



Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedNWComMTA  | 761.74    | 1,523.47  | 2,291.47  | 3,046.95  | 3,808.69  | 4,570.42  | 5,346.77  | 6,093.90  | 6,855.64  | 7,617.37  |
| MedNWComMTW  | 511.38    | 1,013.43  | 1,492.84  | 1,966.92  | 2,434.78  | 2,891.77  | 3,331.78  | 3,766.90  | 4,185.81  | 4,588.74  |
| MedNWResMTA  | 156.68    | 313.36    | 471.33    | 626.72    | 783.40    | 940.08    | 1,099.76  | 1,253.44  | 1,410.12  | 1,566.80  |
| MedNWResMTW  | 1,368.28  | 2,711.61  | 3,994.35  | 5,262.84  | 6,514.70  | 7,737.44  | 8,914.75  | 10,078.99 | 11,199.87 | 12,277.98 |
| MedNWResYel1 | 29.22     | 57.90     | 85.55     | 112.72    | 139.53    | 165.72    | 190.93    | 215.87    | 239.87    | 262.97    |
| MedNWResYel2 | 4.01      | 8.17      | 12.04     | 15.86     | 19.64     | 23.32     | 26.87     | 30.37     | 33.75     | 37.00     |
| MedNWResYel3 | 3.91      | 7.97      | 11.73     | 15.46     | 19.14     | 22.82     | 26.37     | 29.82     | 33.20     | 36.58     |
| MedNWResYel4 | 8.12      | 16.08     | 23.69     | 31.21     | 38.63     | 45.88     | 52.86     | 59.77     | 66.63     | 73.05     |
| MedNWResYel5 | 4.59      | 9.36      | 13.79     | 18.17     | 22.49     | 26.71     | 30.77     | 34.79     | 38.65     | 42.37     |
| MedNWResYel6 | 317.84    | 629.88    | 927.85    | 1,222.51  | 1,513.30  | 1,797.33  | 2,070.81  | 2,341.25  | 2,601.62  | 2,852.05  |
| MedNWResYel7 | 5.21      | 10.62     | 15.64     | 20.61     | 25.51     | 30.30     | 34.91     | 39.46     | 43.85     | 48.07     |
| MedNWResYel8 | 6.44      | 13.12     | 19.33     | 25.46     | 31.52     | 37.44     | 43.13     | 48.76     | 54.18     | 59.60     |
| MedNWResYel9 | 6.28      | 12.80     | 18.85     | 24.84     | 30.74     | 36.51     | 42.07     | 47.56     | 52.85     | 57.93     |
| RosComMTA    | 727.73    | 1,455.45  | 2,189.16  | 2,910.90  | 3,638.63  | 4,366.35  | 5,108.03  | 5,821.80  | 6,549.53  | 7,277.25  |
| RosComMTW    | 494.79    | 980.00    | 1,444.87  | 1,899.70  | 2,346.50  | 2,785.65  | 3,217.25  | 3,637.61  | 4,024.47  | 4,418.98  |
| RosComRed2   | 173.49    | 346.97    | 521.88    | 693.95    | 867.43    | 1,040.92  | 1,217.73  | 1,387.89  | 1,561.38  | 1,734.86  |
| RosComYel10  | 40.18     | 79.70     | 117.51    | 154.50    | 190.84    | 226.55    | 261.65    | 295.84    | 327.30    | 359.39    |
| RosComYel11  | 3.41      | 6.81      | 10.25     | 13.62     | 17.03     | 20.44     | 23.91     | 27.25     | 30.65     | 34.06     |
| RosComYel12  | 116.11    | 232.22    | 349.28    | 464.44    | 580.54    | 696.65    | 814.99    | 928.87    | 1,044.98  | 1,161.09  |
| RosComYel13  | 3.75      | 7.51      | 11.29     | 15.02     | 18.77     | 22.53     | 26.35     | 30.03     | 33.79     | 37.54     |
| RosComYel14  | 5.81      | 11.61     | 17.46     | 23.22     | 29.03     | 34.83     | 40.75     | 46.44     | 52.25     | 58.05     |
| RosComYel15  | 4.33      | 8.89      | 13.11     | 17.23     | 21.28     | 25.27     | 29.18     | 33.10     | 36.62     | 40.21     |
| RosComYel16  | 40.02     | 80.04     | 120.39    | 160.08    | 200.09    | 240.11    | 280.90    | 320.15    | 360.17    | 400.19    |
| RosComYel17  | 19.66     | 39.32     | 59.14     | 78.64     | 98.31     | 117.97    | 138.00    | 157.29    | 176.95    | 196.61    |
| RosComYel18  | 19.66     | 39.32     | 59.14     | 78.64     | 98.31     | 117.97    | 138.00    | 157.29    | 176.95    | 196.61    |
| RosComYel19  | 28.35     | 56.70     | 85.28     | 113.40    | 141.75    | 170.10    | 198.99    | 226.80    | 255.15    | 283.50    |
| RosComYel2   | 2.24      | 4.49      | 6.75      | 8.98      | 11.22     | 13.47     | 15.76     | 17.96     | 20.20     | 22.45     |
| RosComYel20  | 46.44     | 92.89     | 139.71    | 185.77    | 232.22    | 278.66    | 326.00    | 371.55    | 417.99    | 464.44    |
| RosComYel3   | 31.35     | 62.70     | 94.31     | 125.40    | 156.75    | 188.10    | 220.05    | 250.79    | 282.14    | 313.49    |
| RosComYel4   | 31.35     | 62.70     | 94.31     | 125.40    | 156.75    | 188.10    | 220.05    | 250.79    | 282.14    | 313.49    |
| RosComYel5   | 25.58     | 51.17     | 76.96     | 102.33    | 127.91    | 153.50    | 179.57    | 204.66    | 230.24    | 255.83    |
| RosComYel7   | 73.82     | 146.22    | 215.58    | 283.44    | 350.11    | 415.63    | 480.03    | 542.75    | 600.47    | 659.33    |
| RosComYel8   | 7.22      | 14.43     | 21.70     | 28.86     | 36.08     | 43.29     | 50.64     | 57.72     | 64.94     | 72.15     |
| RosComYel9   | 3.41      | 6.81      | 10.25     | 13.62     | 17.03     | 20.44     | 23.91     | 27.25     | 30.65     | 34.06     |
| RosResMTA    | 1,026.80  | 2,033.73  | 2,988.44  | 3,942.30  | 4,869.52  | 5,780.85  | 6,676.53  | 7,548.87  | 8,351.68  | 9,170.39  |
| RosResMTW    | 384.55    | 761.67    | 1,122.97  | 1,487.35  | 1,848.24  | 2,203.52  | 2,558.81  | 2,914.10  | 3,269.39  | 3,624.68  |
| RosResRed1   | 159.51    | 319.03    | 479.85    | 638.05    | 797.56    | 957.08    | 1,119.65  | 1,276.10  | 1,435.61  | 1,595.13  |
| RosResRed2   | 21.85     | 43.41     | 64.00     | 84.27     | 104.08    | 123.56    | 142.71    | 161.36    | 178.52    | 196.01    |
| RosResYel10  | 2.44      | 4.82      | 7.37      | 9.69      | 11.97     | 14.21     | 16.41     | 18.56     | 20.53     | 22.55     |
| RosResYel11  | 307.96    | 609.95    | 899.29    | 1,182.37  | 1,460.46  | 1,733.79  | 2,002.42  | 2,264.05  | 2,504.83  | 2,750.38  |
| RosResYel12  | 239.52    | 474.41    | 699.45    | 919.62    | 1,135.91  | 1,348.50  | 1,557.44  | 1,760.93  | 1,948.20  | 2,139.18  |
| RosResYel13  | 1.93      | 3.83      | 5.75      | 7.69      | 9.50      | 11.28     | 13.02     | 14.72     | 16.29     | 17.89     |
| RosResYel14  | 104.82    | 209.64    | 315.32    | 419.28    | 524.10    | 628.92    | 735.75    | 838.56    | 943.38    | 1,048.20  |
| RosResYel17  | 0.71      | 1.41      | 2.11      | 2.81      | 3.51      | 4.21      | 4.91      | 5.61      | 6.31      | 7.01      |
| RosResYel18  | 101.28    | 202.55    | 304.66    | 405.10    | 506.38    | 607.65    | 710.87    | 810.20    | 911.48    | 1,012.75  |
| RosResYel19  | 2.98      | 5.96      | 8.94      | 11.92     | 14.90     | 17.88     | 20.86     | 23.84     | 26.82     | 29.80     |
| RosResYel20  | 103.30    | 206.60    | 310.75    | 413.20    | 516.50    | 619.80    | 725.08    | 826.40    | 929.70    | 1,033.01  |
| RosResYel3   | 2.90      | 5.86      | 8.78      | 11.54     | 14.25     | 16.96     | 19.67     | 22.38     | 25.09     | 27.80     |
| RosResYel4   | 5.97      | 12.02     | 17.72     | 23.30     | 28.77     | 34.27     | 39.58     | 44.75     | 49.51     | 54.36     |
| RosResYel5   | 3.41      | 7.00      | 10.31     | 13.56     | 16.75     | 19.88     | 22.96     | 25.96     | 28.72     | 31.64     |
| RosResYel6   | 238.04    | 471.47    | 699.45    | 919.62    | 1,135.91  | 1,348.50  | 1,557.44  | 1,760.93  | 1,948.20  | 2,139.18  |
| RosResYel7   | 3.87      | 7.94      | 11.70     | 15.38     | 19.00     | 22.55     | 26.05     | 29.55     | 32.69     | 35.89     |

Appendix 4.3 - SENDOUT@ Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2009-2010  | 2010-2011  | 2011-2012  | 2012-2013  | 2013-2014  | 2014-2015  | 2015-2016  | 2016-2017  | 2017-2018  | 2018-2019    |
|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| RosResYel8   | 4.78       | 9.81       | 14.46      | 19.01      | 23.47      | 27.87      | 32.29      | 36.51      | 40.39      | 44.35        |
| RosResYel9   | 4.66       | 9.56       | 14.10      | 18.54      | 22.90      | 27.18      | 31.50      | 35.61      | 39.40      | 43.26        |
| SpoBComYel10 | 185.38     | 370.76     | 557.66     | 741.52     | 926.89     | 1,124.27   | 1,301.21   | 1,483.03   | 1,668.41   | 1,853.79     |
| SpoBComYel11 | 204.04     | 408.09     | 613.81     | 816.18     | 1,020.22   | 1,224.27   | 1,432.23   | 1,632.36   | 1,836.41   | 2,040.45     |
| SpoBComYel12 | 89.36      | 178.73     | 268.83     | 357.46     | 446.83     | 536.19     | 627.27     | 714.92     | 804.29     | 893.65       |
| SpoBComMTA   | 490.66     | 981.32     | 1,476.02   | 1,962.64   | 2,453.31   | 2,943.97   | 3,444.04   | 3,925.29   | 4,415.95   | 4,906.61     |
| SpoBComMTW   | 1,145.69   | 2,281.44   | 3,373.00   | 4,453.63   | 5,533.11   | 6,612.91   | 7,632.79   | 8,642.41   | 9,646.73   | 10,658.99    |
| SpoBComRed1  | 1,679.53   | 3,344.50   | 4,944.68   | 6,528.84   | 8,111.30   | 9,694.25   | 11,189.35  | 12,669.40  | 14,141.69  | 15,625.63    |
| SpoBComRed2  | -          | 260.91     | 382.43     | 521.81     | 652.27     | 782.72     | 915.68     | 1,043.63   | 1,174.08   | 1,304.54     |
| SpoBComYel1  | 12.08      | 24.16      | 36.33      | 48.31      | 60.39      | 72.47      | 84.78      | 96.62      | 108.70     | 120.78       |
| SpoBComYel2  | 17.69      | 35.38      | 53.22      | 70.76      | 88.45      | 106.14     | 124.17     | 141.52     | 159.21     | 176.90       |
| SpoBComYel3  | 376.25     | 752.50     | 1,131.84   | 1,504.99   | 1,881.24   | 2,257.49   | 2,640.95   | 3,009.98   | 3,386.23   | 3,762.48     |
| SpoBComYel4  | 98.82      | 197.64     | 297.27     | 395.28     | 494.10     | 592.92     | 693.64     | 790.56     | 889.38     | 988.20       |
| SpoBComYel5  | 40.32      | 80.64      | 121.29     | 161.28     | 201.61     | 241.93     | 283.02     | 322.57     | 362.89     | 403.21       |
| SpoBComYel6  | 67.29      | 134.00     | 198.11     | 261.58     | 324.99     | 388.41     | 448.31     | 507.61     | 566.60     | 626.05       |
| SpoBComYel7  | 54.29      | 108.58     | 163.32     | 217.16     | 271.45     | 325.74     | 381.07     | 434.32     | 488.61     | 542.90       |
| SpoBComYel8  | 21.58      | 43.17      | 64.93      | 86.34      | 107.93     | 129.51     | 151.51     | 172.68     | 194.26     | 215.85       |
| SpoBComYel9  | 147.31     | 294.63     | 443.16     | 589.26     | 736.58     | 883.89     | 1,034.03   | 1,178.52   | 1,325.83   | 1,473.15     |
| SpoBResMTA   | 12,623.68  | 25,247.35  | 37,974.78  | 50,494.70  | 63,118.38  | 75,742.05  | 88,607.83  | 100,989.41 | 113,613.08 | 126,236.76   |
| SpoBResMTW   | 109,974.69 | 219,949.38 | 329,924.07 | 439,898.76 | 549,873.45 | 659,848.14 | 769,822.83 | 879,797.52 | 989,772.21 | 1,099,746.90 |
| SpoBResRed1  | 37,290.62  | 74,581.24  | 109,871.86 | 144,959.80 | 180,047.84 | 215,135.88 | 248,437.08 | 281,298.73 | 313,987.96 | 346,935.82   |
| SpoBResRed2  | 2,758.45   | 5,516.89   | 8,298.01   | 11,033.78  | 13,792.23  | 16,550.68  | 19,362.02  | 22,067.57  | 24,826.02  | 27,584.46    |
| SpoBResYel1  | 122.50     | 243.93     | 360.64     | 476.18     | 591.60     | 707.05     | 816.09     | 924.04     | 1,031.42   | 1,139.65     |
| SpoBResYel2  | 2,023.42   | 4,029.31   | 5,957.13   | 7,865.66   | 9,772.14   | 11,679.20  | 13,480.43  | 15,263.54  | 17,037.29  | 18,825.07    |
| SpoBResYel3  | 35.82      | 71.32      | 105.45     | 139.23     | 172.98     | 206.73     | 240.48     | 274.23     | 307.98     | 341.73       |
| SpoBResYel4  | 193.42     | 386.15     | 578.93     | 751.86     | 934.10     | 1,116.39   | 1,288.57   | 1,459.01   | 1,628.56   | 1,799.45     |
| SpoBResYel5  | 38.68      | 77.03      | 113.89     | 150.37     | 186.82     | 223.28     | 259.71     | 296.14     | 332.57     | 369.00       |
| SpoBResYel6  | 193.42     | 385.15     | 568.43     | 751.86     | 934.10     | 1,116.39   | 1,288.57   | 1,459.01   | 1,628.56   | 1,799.45     |
| SpoBResYel7  | 38.68      | 77.03      | 113.89     | 150.37     | 186.82     | 223.28     | 259.71     | 296.14     | 332.57     | 369.00       |
| SpoBResYel8  | 72.31      | 143.99     | 212.88     | 281.08     | 349.21     | 417.35     | 485.44     | 553.48     | 621.52     | 689.56       |
| SpoBResYel9  | 73.37      | 146.11     | 216.01     | 285.22     | 354.35     | 423.51     | 488.82     | 553.48     | 617.80     | 682.62       |
| SpoBResYel10 | 22.79      | 45.39      | 67.10      | 88.60      | 110.08     | 131.56     | 151.85     | 171.94     | 191.92     | 212.06       |
| SpoBResYel11 | 1,598.36   | 3,182.86   | 4,767.29   | 6,351.72   | 7,936.15   | 9,520.58   | 11,105.01  | 12,689.44  | 14,273.87  | 15,858.30    |
| SpoBResYel12 | 2,279.30   | 4,538.84   | 6,778.26   | 8,997.68   | 11,217.10  | 13,436.52  | 15,655.94  | 17,875.36  | 19,994.78  | 22,114.20    |
| SpoBResYel13 | 14.89      | 29.96      | 44.29      | 58.48      | 72.65      | 86.83      | 100.22     | 113.48     | 126.67     | 139.96       |
| SpoBResYel14 | 1,027.52   | 2,046.13   | 3,025.10   | 3,994.27   | 4,962.40   | 5,930.53   | 6,845.51   | 7,751.00   | 8,651.72   | 9,559.58     |
| SpoBResYel15 | 7,407.79   | 14,751.36  | 21,890.15  | 28,796.30  | 35,775.96  | 42,757.76  | 49,352.09  | 55,880.07  | 62,373.79  | 68,918.89    |
| SpoBResYel16 | 18.64      | 37.49      | 55.43      | 73.19      | 90.93      | 108.68     | 125.44     | 142.03     | 158.54     | 175.18       |
| SpoBResYel17 | 1.38       | 2.77       | 4.16       | 5.54       | 6.92       | 8.30       | 9.71       | 11.07      | 12.46      | 13.84        |
| SpoBResYel18 | -          | -          | 1.51       | 2.01       | 2.52       | 3.02       | 3.53       | 4.03       | 4.53       | 5.03         |
| SpoBResYel19 | 8.87       | 17.65      | 26.36      | 34.81      | 43.25      | 51.68      | 59.66      | 67.55      | 75.40      | 83.31        |
| SpoBResYel20 | 420.92     | 841.84     | 1,266.21   | 1,683.67   | 2,104.59   | 2,525.51   | 2,954.50   | 3,367.35   | 3,788.26   | 4,209.18     |
| SpoBResYel21 | 5.50       | 11.00      | 16.55      | 22.01      | 27.51      | 33.01      | 38.62      | 44.02      | 49.52      | 55.02        |
| SpoBResYel22 | 44.29      | 88.57      | 133.23     | 177.15     | 221.44     | 265.72     | 310.86     | 354.30     | 398.58     | 442.87       |
| SpoBResYel23 | 5.50       | 11.00      | 16.55      | 22.01      | 27.51      | 33.01      | 38.62      | 44.02      | 49.52      | 55.02        |
| SpoBResYel24 | 1,047.16   | 2,094.33   | 3,150.09   | 4,188.65   | 5,235.81   | 6,282.98   | 7,350.22   | 8,377.30   | 9,424.46   | 10,471.63    |
| SpoBResYel25 | 178.86     | 356.18     | 526.59     | 695.30     | 863.83     | 1,032.40   | 1,191.63   | 1,349.25   | 1,506.04   | 1,664.04     |
| SpoGComYel10 | 24.31      | 48.62      | 73.14      | 97.25      | 121.56     | 145.87     | 170.65     | 194.50     | 218.81     | 243.12       |
| SpoGComYel11 | 26.76      | 53.52      | 80.50      | 107.04     | 133.80     | 160.56     | 187.83     | 214.08     | 240.84     | 267.60       |
| SpoGComYel12 | 11.72      | 23.44      | 35.26      | 46.88      | 58.60      | 70.32      | 82.26      | 93.76      | 105.48     | 117.20       |
| SpoGResYel10 | 2.82       | 5.89       | 8.71       | 11.50      | 14.29      | 17.08      | 19.91      | 22.55      | 25.17      | 27.81        |
| SpoGResYel11 | 209.62     | 417.42     | 617.14     | 814.86     | 1,012.37   | 1,209.93   | 1,396.53   | 1,581.26   | 1,765.01   | 1,950.22     |
| SpoGResYel12 | 298.92     | 595.26     | 880.06     | 1,162.01   | 1,443.66   | 1,725.39   | 1,991.49   | 2,254.92   | 2,516.96   | 2,781.07     |
| SpoGResYel13 | 1.77       | 3.81       | 5.75       | 7.59       | 9.43       | 11.27      | 13.01      | 14.73      | 16.44      | 18.17        |
| SpoGResYel14 | 134.76     | 268.34     | 396.73     | 523.84     | 650.81     | 777.81     | 897.77     | 1,016.52   | 1,134.65   | 1,253.72     |
| SpoGResYel15 | 971.51     | 1,934.60   | 2,860.22   | 3,776.56   | 4,691.93   | 5,607.57   | 6,472.41   | 7,328.53   | 8,180.17   | 9,038.54     |
| SpoGResYel16 | 2.33       | 4.87       | 7.20       | 9.50       | 11.80      | 14.11      | 16.28      | 18.43      | 20.79      | 22.97        |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017  | 2017-2018  | 2018-2019  |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|
| SpoGResYel17 |           |           |           |           |           |           | 1.27      | 1.45       | 1.63       | 1.81       |
| SpoGResYel19 | 0.87      | 2.20      | 3.25      | 4.42      | 5.61      | 6.71      | 7.74      | 8.77       | 9.79       | 10.81      |
| SpoGResYel20 | 55.20     | 110.40    | 166.06    | 220.81    | 276.01    | 331.21    | 387.48    | 441.62     | 496.82     | 552.02     |
| SpoGResYel21 | -         | 1.44      | 2.17      | 2.89      | 3.61      | 4.33      | 5.07      | 5.77       | 6.49       | 7.22       |
| SpoGResYel22 | 6.13      | 12.27     | 18.45     | 24.53     | 30.67     | 36.80     | 43.05     | 49.07      | 55.20      | 61.34      |
| SpoGResYel23 | -         | 1.44      | 2.17      | 2.89      | 3.61      | 4.33      | 5.07      | 5.77       | 6.49       | 7.22       |
| SpoGResYel24 | 137.33    | 274.67    | 413.13    | 549.33    | 686.66    | 824.00    | 963.96    | 1,098.66   | 1,236.00   | 1,373.33   |
| SpoGResYel25 | 23.46     | 46.71     | 69.06     | 91.19     | 113.29    | 135.40    | 156.28    | 176.95     | 197.51     | 218.24     |
| SpoGTComRed1 | 220.27    | 438.62    | 648.48    | 856.24    | 1,063.78  | 1,271.38  | 1,467.46  | 1,661.56   | 1,854.65   | 2,049.26   |
| SpoGTComRed2 | -         | 34.22     | 51.47     | 68.43     | 85.54     | 102.65    | 120.09    | 136.87     | 153.98     | 171.09     |
| SpoGTComYel1 | 1.58      | 3.17      | 4.77      | 6.34      | 7.92      | 9.50      | 11.12     | 12.67      | 14.26      | 15.84      |
| SpoGTComYel2 | 2.32      | 4.64      | 6.98      | 9.28      | 11.60     | 13.92     | 16.28     | 18.56      | 20.88      | 23.20      |
| SpoGTComYel3 | 49.34     | 98.69     | 148.44    | 197.38    | 246.72    | 296.06    | 346.35    | 394.75     | 444.10     | 493.44     |
| SpoGTComYel4 | 12.96     | 25.92     | 38.99     | 51.84     | 64.80     | 77.76     | 90.97     | 103.68     | 116.64     | 129.60     |
| SpoGTComYel5 | 5.29      | 10.58     | 15.91     | 21.15     | 26.44     | 31.73     | 37.12     | 42.30      | 47.59      | 52.88      |
| SpoGTComYel6 | 8.74      | 17.40     | 25.98     | 34.31     | 42.62     | 50.94     | 58.79     | 66.57      | 74.31      | 82.11      |
| SpoGTComYel7 | 7.12      | 14.24     | 21.42     | 28.48     | 35.60     | 42.72     | 49.98     | 56.96      | 64.08      | 71.20      |
| SpoGTComYel8 | 2.40      | 4.80      | 7.22      | 9.60      | 12.00     | 14.40     | 16.85     | 19.20      | 21.60      | 24.00      |
| SpoGTComYel9 | 19.32     | 38.64     | 58.12     | 77.28     | 96.60     | 115.92    | 135.61    | 154.56     | 173.88     | 193.20     |
| SpoGTNComMTA | 64.35     | 128.70    | 193.58    | 257.40    | 321.75    | 386.09    | 451.68    | 514.79     | 579.14     | 643.49     |
| SpoGTNComMTW | 149.36    | 299.43    | 439.73    | 580.61    | 721.34    | 862.11    | 995.07    | 1,126.69   | 1,257.62   | 1,389.59   |
| SpoGTNResMTA | 1,655.56  | 3,311.13  | 4,980.30  | 6,622.26  | 8,277.82  | 9,933.38  | 11,620.70 | 13,244.51  | 14,900.08  | 16,555.64  |
| SpoGTNResMTW | 14,395.68 | 28,666.56 | 42,382.08 | 55,960.32 | 69,524.00 | 83,091.84 | 95,906.72 | 108,592.64 | 121,212.00 | 133,931.20 |
| SpoGTResRed1 | 4,890.57  | 9,738.75  | 14,398.25 | 19,011.12 | 23,619.04 | 28,228.38 | 32,851.91 | 36,891.64  | 41,178.75  | 45,499.78  |
| SpoGTResRed2 | 361.76    | 723.53    | 1,088.26  | 1,447.05  | 1,808.82  | 2,170.58  | 2,539.28  | 2,894.11   | 3,255.87   | 3,617.63   |
| SpoGTResYel1 | 15.90     | 31.99     | 47.30     | 62.45     | 77.59     | 92.73     | 107.03    | 121.19     | 135.27     | 149.46     |
| SpoGTResYel2 | 265.37    | 528.43    | 781.26    | 1,031.56  | 1,281.56  | 1,531.70  | 1,767.93  | 2,001.78   | 2,234.40   | 2,468.86   |
| SpoGTResYel3 | 4.55      | 9.26      | 13.69     | 18.07     | 22.69     | 27.59     | 32.35     | 37.15      | 41.97      | 46.85      |
| SpoGTResYel4 | 25.37     | 50.51     | 74.68     | 98.60     | 122.50    | 146.41    | 168.99    | 191.35     | 213.58     | 235.99     |
| SpoGTResYel5 | 5.02      | 10.00     | 14.78     | 19.62     | 24.50     | 29.28     | 33.80     | 38.27      | 42.72      | 47.20      |
| SpoGTResYel6 | 25.37     | 50.51     | 74.68     | 98.60     | 122.50    | 146.41    | 168.99    | 191.35     | 213.58     | 235.99     |
| SpoGTResYel7 | 5.02      | 10.00     | 14.78     | 19.62     | 24.50     | 29.28     | 33.80     | 38.27      | 42.72      | 47.20      |
| SpoGTResYel8 | 9.39      | 18.69     | 27.92     | 36.86     | 45.80     | 54.74     | 63.18     | 71.53      | 79.85      | 88.22      |
| SpoGTResYel9 | 9.53      | 18.97     | 28.33     | 37.41     | 46.47     | 55.54     | 64.11     | 72.59      | 81.02      | 89.52      |
| SpoNComYel10 | 94.21     | 188.42    | 283.40    | 376.84    | 471.05    | 565.25    | 661.27    | 753.67     | 847.88     | 942.09     |
| SpoNComYel11 | 103.70    | 207.39    | 311.94    | 414.78    | 518.48    | 622.17    | 727.85    | 829.56     | 933.26     | 1,036.95   |
| SpoNComYel12 | 45.42     | 90.83     | 136.62    | 181.66    | 227.08    | 272.49    | 318.78    | 363.32     | 408.73     | 454.15     |
| SpoNComYel10 | 11.47     | 23.07     | 34.10     | 45.03     | 55.94     | 66.86     | 77.17     | 87.38      | 97.53      | 107.77     |
| SpoNResYel11 | 812.28    | 1,617.52  | 2,391.42  | 3,157.58  | 3,922.92  | 4,688.49  | 5,411.57  | 6,127.38   | 6,839.43   | 7,557.12   |
| SpoNResYel12 | 1,158.33  | 2,306.63  | 3,410.23  | 4,502.79  | 5,594.18  | 6,685.90  | 7,717.04  | 8,737.80   | 9,753.20   | 10,776.64  |
| SpoNResYel13 | 7.57      | 15.07     | 22.51     | 29.72     | 36.92     | 44.13     | 50.93     | 57.67      | 64.37      | 71.13      |
| SpoNResYel14 | 522.18    | 1,039.84  | 1,537.34  | 2,029.87  | 2,521.88  | 3,014.03  | 3,478.87  | 3,939.03   | 4,396.78   | 4,858.15   |
| SpoNResYel15 | 3,764.62  | 7,496.59  | 11,083.34 | 14,634.19 | 18,181.23 | 21,729.35 | 25,080.57 | 28,398.07  | 31,698.16  | 35,024.36  |
| SpoNResYel16 | 9.47      | 18.86     | 28.17     | 37.20     | 46.21     | 55.23     | 63.75     | 72.18      | 80.57      | 89.02      |
| SpoNResYel17 | -         | 1.41      | 2.12      | 2.81      | 3.52      | 4.22      | 4.94      | 5.63       | 6.33       | 7.03       |
| SpoNResYel18 | -         | -         | -         | 1.18      | 1.18      | 1.53      | 1.80      | 2.05       | 2.30       | 2.56       |
| SpoNResYel19 | 4.41      | 8.97      | 13.26     | 17.51     | 21.98     | 26.27     | 30.32     | 34.33      | 38.32      | 42.34      |
| SpoNResYel20 | 213.91    | 427.82    | 643.49    | 855.64    | 1,069.55  | 1,283.46  | 1,501.47  | 1,711.27   | 1,925.18   | 2,139.09   |
| SpoNResYel21 | 2.80      | 5.59      | 8.41      | 11.18     | 13.98     | 16.78     | 19.63     | 22.37      | 25.17      | 27.96      |
| SpoNResYel22 | 2.80      | 5.59      | 8.41      | 11.18     | 13.98     | 16.78     | 19.63     | 22.37      | 25.17      | 27.96      |
| SpoNResYel23 | 532.16    | 1,064.33  | 1,600.87  | 2,128.66  | 2,660.82  | 3,192.99  | 3,735.36  | 4,257.32   | 4,789.48   | 5,321.65   |
| SpoNResYel24 | 90.90     | 181.01    | 267.61    | 353.35    | 438.99    | 524.66    | 605.58    | 685.68     | 765.37     | 845.68     |
| SpoNWComRed1 | 853.53    | 1,699.66  | 2,512.87  | 3,317.93  | 4,122.14  | 4,926.58  | 5,686.39  | 6,438.55   | 7,186.76   | 7,940.89   |
| SpoNWComRed2 | -         | 132.59    | 199.43    | 265.18    | 331.48    | 397.78    | 465.34    | 530.37     | 596.66     | 662.96     |
| SpoNWComYel1 | 6.14      | 12.28     | 18.46     | 24.55     | 30.69     | 36.83     | 43.08     | 49.10      | 55.24      | 61.38      |
| SpoNWComYel2 | 8.99      | 17.98     | 27.04     | 35.96     | 44.95     | 53.94     | 63.10     | 71.92      | 80.91      | 89.90      |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2009-2010  | 2010-2011  | 2011-2012  | 2012-2013    | 2013-2014    | 2014-2015    | 2015-2016    | 2016-2017    | 2017-2018    | 2018-2019    |
|--------------|------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SpoNWComYel3 | 191.21     | 382.42     | 575.20     | 764.83       | 956.04       | 1,147.25     | 1,342.12     | 1,529.66     | 1,720.87     | 1,912.08     |
| SpoNWComYel4 | 50.22      | 100.44     | 151.07     | 200.88       | 251.10       | 301.32       | 352.50       | 401.76       | 451.98       | 502.20       |
| SpoNWComYel5 | 20.49      | 40.98      | 61.64      | 81.96        | 102.46       | 122.95       | 143.83       | 163.93       | 184.42       | 204.91       |
| SpoNWComYel6 | 34.20      | 68.10      | 100.68     | 132.94       | 165.16       | 197.39       | 227.83       | 257.97       | 287.94       | 318.16       |
| SpoNWComYel7 | 27.59      | 55.18      | 83.00      | 110.36       | 137.95       | 165.54       | 193.66       | 220.72       | 248.31       | 275.90       |
| SpoNWComYel8 | 9.30       | 18.60      | 27.98      | 37.20        | 46.50        | 55.80        | 65.28        | 74.40        | 83.70        | 93.00        |
| SpoNWComYel9 | 74.87      | 149.73     | 225.21     | 299.46       | 374.32       | 449.19       | 525.49       | 598.92       | 673.78       | 748.65       |
| SpoNWComMTA  | 249.35     | 498.70     | 750.11     | 997.41       | 1,246.76     | 1,496.11     | 1,750.25     | 1,994.82     | 2,244.17     | 2,493.52     |
| SpoNWComMTW  | 578.77     | 1,152.53   | 1,703.96   | 2,249.87     | 2,795.19     | 3,340.68     | 3,855.90     | 4,365.93     | 4,873.29     | 5,384.66     |
| SpoNWPresMTA | 6,415.31   | 12,830.62  | 19,298.66  | 25,661.24    | 32,076.55    | 38,491.86    | 45,030.21    | 51,322.48    | 57,737.80    | 64,153.11    |
| SpoNWPresMTW | 55,852.47  | 111,220.74 | 164,434.32 | 217,115.28   | 269,739.75   | 322,380.36   | 372,099.63   | 421,318.56   | 470,279.25   | 519,627.30   |
| SpoNWResRed1 | 18,950.97  | 37,737.65  | 55,793.23  | 73,668.09    | 91,523.79    | 109,384.96   | 126,254.91   | 142,955.09   | 159,567.65   | 176,311.64   |
| SpoNWResRed2 | 1,401.83   | 2,803.67   | 4,217.02   | 5,607.33     | 7,009.17     | 8,411.00     | 9,839.72     | 11,214.67    | 12,616.50    | 14,018.33    |
| SpoNWResYel1 | 62.25      | 123.96     | 183.28     | 241.99       | 300.65       | 359.32       | 414.74       | 469.59       | 524.16       | 579.17       |
| SpoNWResYel2 | 1,028.30   | 2,047.68   | 3,027.39   | 3,997.30     | 4,966.17     | 5,935.33     | 6,850.71     | 7,756.88     | 8,658.29     | 9,566.84     |
| SpoNWResYel3 | 18.02      | 36.25      | 53.59      | 70.76        | 87.91        | 105.15       | 122.40       | 139.65       | 156.90       | 174.15       |
| SpoNWResYel4 | 98.29      | 195.73     | 289.38     | 382.09       | 474.71       | 567.35       | 654.85       | 741.46       | 827.63       | 914.47       |
| SpoNWResYel5 | 19.46      | 39.15      | 57.88      | 76.42        | 94.94        | 113.47       | 130.97       | 148.29       | 165.53       | 182.89       |
| SpoNWResYel6 | 98.29      | 195.73     | 289.38     | 382.09       | 474.71       | 567.35       | 654.85       | 741.46       | 827.63       | 914.47       |
| SpoNWResYel7 | 19.46      | 39.15      | 57.88      | 76.42        | 94.94        | 113.47       | 130.97       | 148.29       | 165.53       | 182.89       |
| SpoNWResYel8 | 36.75      | 73.17      | 108.18     | 142.84       | 177.47       | 212.10       | 244.81       | 277.19       | 309.40       | 341.87       |
| SpoNWResYel9 | 37.29      | 74.25      | 109.78     | 144.95       | 180.08       | 215.22       | 248.42       | 281.28       | 313.96       | 346.91       |
| Total        | 334,773.39 | 667,296.95 | 988,536.74 | 1,303,215.49 | 1,617,684.94 | 1,931,911.48 | 2,232,354.20 | 2,528,495.50 | 2,823,605.22 | 3,120,181.74 |
| WA/ID        | 301,814.13 | 601,712.74 | 891,185.01 | 1,177,562.75 | 1,463,920.90 | 1,750,299.42 | 2,023,082.98 | 2,292,255.67 | 2,560,765.39 | 2,831,156.39 |
| OR           | 28,184.13  | 56,085.76  | 83,463.49  | 107,828.20   | 132,020.36   | 155,984.57   | 179,756.19   | 202,962.26   | 225,922.66   | 248,427.17   |

Appendix 4.3 – SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| KlaComRed2   | 2,507.25  | 2,727.70  | 2,955.01  | 3,182.32  | 3,418.97  | 3,636.94  | 3,636.94  | 3,636.94  | 3,646.90  | 3,636.94  |
| KlaComYel10  | 28.65     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     |
| KlaComYel11  | 976.76    | 1,062.64  | 1,151.20  | 1,239.75  | 1,331.94  | 1,328.30  | 1,328.30  | 1,328.30  | 1,331.94  | 1,328.30  |
| KlaComYel12  | 31.58     | 34.36     | 37.22     | 40.09     | 43.07     | 45.81     | 48.67     | 51.54     | 54.55     | 57.26     |
| KlaComYel13  | 48.84     | 53.13     | 57.56     | 61.99     | 66.60     | 66.42     | 66.42     | 66.42     | 66.60     | 66.42     |
| KlaComYel14  | 58.75     | 64.04     | 64.04     | 64.04     | 64.04     | 64.02     | 63.97     | 63.97     | 63.85     | 63.81     |
| KlaComYel15  | 336.66    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    |
| KlaComYel16  | 336.66    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    |
| KlaComYel17  | 165.40    | 179.94    | 194.94    | 209.93    | 225.54    | 224.93    | 224.93    | 224.93    | 225.54    | 224.93    |
| KlaComYel18  | 165.40    | 179.94    | 194.94    | 209.93    | 225.54    | 224.93    | 224.93    | 224.93    | 225.54    | 224.93    |
| KlaComYel19  | 238.49    | 259.46    | 281.08    | 302.71    | 325.22    | 324.33    | 324.33    | 324.33    | 325.22    | 324.33    |
| KlaComYel20  | 1.45      | 1.69      | 1.83      | 1.97      | 2.11      | 2.25      | 2.39      | 2.53      | 2.66      | 2.80      |
| KlaComYel9   | 28.65     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     |
| KlamComMTA   | 10,517.17 | 11,441.93 | 12,395.43 | 12,395.43 | 12,429.39 | 12,395.43 | 12,395.43 | 12,395.43 | 12,429.39 | 12,395.43 |
| KlamComMTW   | 6,427.42  | 7,006.27  | 7,590.13  | 8,173.98  | 8,173.98  | 8,171.44  | 8,165.07  | 8,163.79  | 8,148.50  | 8,143.41  |
| KlamComYel1  | 524.23    | 571.44    | 619.06    | 666.68    | 714.30    | 761.69    | 808.66    | 856.09    | 901.96    | 948.84    |
| KlamComYel2  | 18.88     | 18.83     | 18.83     | 18.83     | 18.83     | 18.83     | 18.83     | 18.83     | 18.88     | 18.83     |
| KlamComYel3  | 390.70    | 425.06    | 460.48    | 495.90    | 532.78    | 531.32    | 531.32    | 531.32    | 532.78    | 531.32    |
| KlamComYel4  | 263.72    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    |
| KlamComYel5  | 263.72    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    |
| KlamComYel6  | 215.21    | 234.14    | 253.65    | 273.16    | 292.47    | 292.67    | 292.67    | 292.67    | 293.47    | 292.67    |
| KlamComYel7  | 961.74    | 1,048.36  | 1,135.72  | 1,223.09  | 1,310.45  | 1,397.38  | 1,483.55  | 1,570.58  | 1,654.73  | 1,740.73  |
| KlamComYel8  | 60.70     | 66.03     | 71.54     | 77.04     | 82.77     | 88.04     | 93.55     | 99.05     | 104.84    | 110.06    |
| KlamResMTA   | 2,333.06  | 2,538.20  | 2,538.20  | 2,538.20  | 2,545.16  | 2,538.20  | 2,538.20  | 2,538.20  | 2,545.16  | 2,538.20  |
| KlamResMTW   | 18,575.95 | 20,248.90 | 21,936.30 | 23,623.71 | 25,311.42 | 26,990.11 | 28,654.64 | 30,335.47 | 31,960.81 | 33,621.92 |
| KlamResYel1  | 362.11    | 361.83    | 361.83    | 361.83    | 361.83    | 361.72    | 361.43    | 361.38    | 360.70    | 360.47    |
| KlamResYel2  | 51.12     | 51.08     | 51.08     | 51.08     | 51.08     | 51.07     | 51.03     | 51.02     | 50.92     | 50.89     |
| KlaResRed1   | 1,907.04  | 1,905.55  | 1,905.55  | 1,905.55  | 1,904.96  | 1,903.47  | 1,903.47  | 1,903.18  | 1,898.42  | 1,898.42  |
| KlaResRed2   | 3,211.55  | 3,493.94  | 3,785.10  | 4,076.26  | 4,087.43  | 4,076.26  | 4,076.26  | 4,076.26  | 4,087.43  | 4,076.26  |
| KlaResYel10  | 46.04     | 50.19     | 54.37     | 58.55     | 62.73     | 66.89     | 71.02     | 75.18     | 79.21     | 83.33     |
| KlaResYel11  | 5,589.03  | 6,092.38  | 6,600.08  | 7,107.78  | 7,615.47  | 8,120.64  | 8,621.45  | 9,127.17  | 9,616.20  | 10,115.98 |
| KlaResYel12  | 4,347.03  | 4,738.52  | 5,133.39  | 5,528.27  | 5,923.15  | 6,316.05  | 6,705.57  | 7,098.91  | 7,479.26  | 7,867.99  |
| KlaResYel13  | 36.53     | 39.82     | 43.14     | 46.46     | 49.77     | 53.08     | 56.35     | 59.65     | 62.85     | 66.12     |
| KlaResYel14  | 1.60      | 1.74      | 1.89      | 2.03      | 2.18      | 2.18      | 2.18      | 2.18      | 2.18      | 2.18      |
| KlaResYel16  | 1,228.44  | 1,336.45  | 1,447.82  | 1,559.19  | 1,675.14  | 1,781.93  | 1,893.30  | 2,004.67  | 2,121.84  | 2,227.42  |
| KlaResYel17  | 6.98      | 7.60      | 8.23      | 8.86      | 9.52      | 10.13     | 10.76     | 11.39     | 12.06     | 12.66     |
| KlaResYel18  | 1,186.89  | 1,291.26  | 1,398.86  | 1,506.47  | 1,618.49  | 1,721.67  | 1,829.28  | 1,936.88  | 2,050.09  | 2,152.09  |
| KlaResYel19  | 6.98      | 7.60      | 8.23      | 8.86      | 9.52      | 10.13     | 10.76     | 11.39     | 12.06     | 12.66     |
| KlaResYel20  | 1,210.63  | 1,317.08  | 1,426.84  | 1,536.59  | 1,650.86  | 1,646.35  | 1,646.35  | 1,646.35  | 1,650.86  | 1,646.35  |
| KlaResYel3   | 24.91     | 24.89     | 24.89     | 24.89     | 24.89     | 24.89     | 24.87     | 24.86     | 24.82     | 24.80     |
| KlaResYel4   | 110.64    | 120.61    | 130.66    | 140.71    | 150.76    | 160.76    | 170.68    | 180.69    | 190.37    | 200.26    |
| KlaResYel5   | 64.40     | 70.20     | 76.05     | 81.90     | 87.75     | 93.57     | 99.34     | 105.17    | 110.80    | 116.56    |
| KlaResYel6   | -         | -         | -         | -         | 112.04    | 119.47    | 126.84    | 134.28    | 141.47    | 148.83    |
| KlaResYel7   | 73.06     | 79.64     | 86.28     | 92.91     | 99.55     | 106.15    | 112.70    | 119.31    | 125.70    | 132.24    |
| KlaResYel8   | 90.27     | 98.40     | 106.60    | 114.80    | 123.00    | 131.16    | 139.25    | 147.42    | 155.32    | 163.39    |
| KlaResYel9   | 88.05     | 95.98     | 103.98    | 111.98    | 119.97    | 127.93    | 135.82    | 143.79    | 151.49    | 159.37    |
| LaGrComMTA   | 5,110.96  | 5,560.36  | 6,023.72  | 6,403.72  | 6,023.72  | 6,023.72  | 6,023.72  | 6,023.72  | 6,040.23  | 6,023.72  |
| LaGrComMTW   | 2,866.60  | 3,114.18  | 3,366.65  | 3,618.72  | 3,601.46  | 3,589.73  | 3,575.24  | 3,566.26  | 3,560.05  | 3,537.97  |
| LaGrComRed2  | 1,218.43  | 1,255.56  | 1,436.03  | 1,546.49  | 1,661.49  | 1,767.42  | 1,767.42  | 1,767.42  | 1,772.26  | 1,767.42  |
| LaGrComYel1  | 233.14    | 253.28    | 273.81    | 294.31    | 313.83    | 333.67    | 353.09    | 372.92    | 392.95    | 411.07    |
| LaGrComYel10 | 15.48     | 16.84     | 18.84     | 16.84     | 16.89     | 16.84     | 16.84     | 16.84     | 16.89     | 16.84     |
| LaGrComYel11 | 527.67    | 574.07    | 621.91    | 669.75    | 719.59    | 717.59    | 717.59    | 717.59    | 719.55    | 717.59    |
| LaGrComYel12 | 17.06     | 18.56     | 20.11     | 21.66     | 23.27     | 24.75     | 26.30     | 27.84     | 29.47     | 30.94     |
| LaGrComYel13 | 26.38     | 28.70     | 31.10     | 33.49     | 35.88     | 35.88     | 35.88     | 35.88     | 35.98     | 35.88     |
| LaGrComYel14 | 26.13     | 28.39     | 28.33     | 28.27     | 28.14     | 28.05     | 27.93     | 27.86     | 27.81     | 27.64     |
| LaGrComYel15 | 181.87    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    |
| LaGrComYel16 | 181.87    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LaGrComYel17 | 89.35     | 97.21     | 105.31    | 113.41    | 121.84    | 121.51    | 121.51    | 121.51    | 121.84    | 121.51    |
| LaGrComYel18 | 89.35     | 97.21     | 105.31    | 113.41    | 121.84    | 121.51    | 121.51    | 121.51    | 121.84    | 121.51    |
| LaGrComYel19 | 128.84    | 140.17    | 151.85    | 163.53    | 175.69    | 175.21    | 175.21    | 175.21    | 175.69    | 175.21    |
| LaGrComYel20 | 10.20     | 10.17     | 10.17     | 10.17     | 10.20     | 10.17     | 10.17     | 10.17     | 10.17     | 10.17     |
| LaGrComYel21 | 0.37      | 0.41      | 0.55      | 0.69      | 0.73      | 0.78      | 0.83      | 0.87      | 0.92      | 1.07      |
| LaGrComYel22 | 211.07    | 229.63    | 248.76    | 267.90    | 287.82    | 287.03    | 287.03    | 287.03    | 287.82    | 287.03    |
| LaGrComYel23 | 142.47    | 155.00    | 165.00    | 175.00    | 185.00    | 195.00    | 205.00    | 215.00    | 225.00    | 235.00    |
| LaGrComYel24 | 142.47    | 155.00    | 165.00    | 175.00    | 185.00    | 195.00    | 205.00    | 215.00    | 225.00    | 235.00    |
| LaGrComYel25 | 142.47    | 155.00    | 165.00    | 175.00    | 185.00    | 195.00    | 205.00    | 215.00    | 225.00    | 235.00    |
| LaGrComYel26 | 142.47    | 155.00    | 165.00    | 175.00    | 185.00    | 195.00    | 205.00    | 215.00    | 225.00    | 235.00    |
| LaGrComYel27 | 427.72    | 464.66    | 502.33    | 539.94    | 575.75    | 612.14    | 647.77    | 684.15    | 720.90    | 754.14    |
| LaGrComYel28 | 32.79     | 35.67     | 38.65     | 41.62     | 44.71     | 47.56     | 50.54     | 53.51     | 56.64     | 59.46     |
| LaGrComYel29 | 15.48     | 16.84     | 18.84     | 16.84     | 16.89     | 16.84     | 16.84     | 16.84     | 16.89     | 16.84     |
| LaGrComYel30 | 972.18    | 1,057.66  | 1,057.66  | 1,057.66  | 1,060.56  | 1,057.66  | 1,057.66  | 1,057.66  | 1,060.56  | 1,057.66  |
| LaGrComYel31 | 7,093.81  | 7,706.50  | 8,331.26  | 8,955.04  | 9,548.94  | 10,152.35 | 10,743.32 | 11,346.73 | 11,956.24 | 12,507.44 |
| LaGrComYel32 | 729.47    | 726.43    | 724.91    | 723.53    | 720.08    | 717.74    | 714.84    | 713.05    | 711.80    | 707.39    |
| LaGrComYel33 | 1,338.24  | 1,455.91  | 1,577.24  | 1,698.57  | 1,703.22  | 1,698.57  | 1,698.57  | 1,698.57  | 1,703.22  | 1,698.57  |
| LaGrComYel34 | 138.09    | 137.51    | 137.23    | 136.97    | 136.31    | 135.87    | 135.32    | 134.98    | 134.75    | 133.91    |
| LaGrComYel35 | 17.38     | 18.99     | 20.53     | 22.16     | 23.63     | 25.13     | 26.59     | 28.08     | 29.59     | 30.96     |
| LaGrComYel36 | 2,131.35  | 2,315.44  | 2,503.15  | 2,690.57  | 2,869.00  | 3,050.30  | 3,227.86  | 3,409.15  | 3,592.28  | 3,757.89  |
| LaGrComYel37 | 1,657.72  | 1,800.89  | 1,946.89  | 2,092.66  | 2,231.45  | 2,372.46  | 2,510.56  | 2,651.56  | 2,794.00  | 2,922.80  |
| LaGrComYel38 | 13.79     | 14.98     | 16.19     | 17.50     | 18.67     | 19.85     | 21.00     | 22.18     | 23.48     | 24.56     |
| LaGrComYel39 | 569.05    | 619.08    | 670.67    | 722.26    | 775.97    | 825.44    | 877.03    | 928.62    | 982.90    | 1,031.80  |
| LaGrComYel40 | 3.23      | 3.52      | 3.81      | 4.10      | 4.41      | 4.69      | 4.98      | 5.28      | 5.59      | 5.86      |
| LaGrComYel41 | 549.80    | 598.15    | 647.99    | 697.84    | 749.73    | 797.53    | 847.37    | 897.22    | 949.66    | 996.91    |
| LaGrComYel42 | 3.23      | 3.52      | 3.81      | 4.10      | 4.41      | 4.69      | 4.98      | 5.28      | 5.59      | 5.86      |
| LaGrComYel43 | 19.41     | 19.33     | 19.28     | 19.25     | 19.16     | 19.10     | 19.02     | 18.97     | 18.94     | 18.82     |
| LaGrComYel44 | 560.80    | 610.11    | 660.95    | 711.79    | 764.72    | 819.00    | 876.64    | 936.44    | 997.44    | 1,060.64  |
| LaGrComYel45 | 9.40      | 9.36      | 9.34      | 9.33      | 9.28      | 9.25      | 9.21      | 9.19      | 9.18      | 9.12      |
| LaGrComYel46 | 42.19     | 45.84     | 49.55     | 53.26     | 56.80     | 60.39     | 63.90     | 67.49     | 71.12     | 74.39     |
| LaGrComYel47 | 24.56     | 26.68     | 28.84     | 31.00     | 33.06     | 35.15     | 37.19     | 39.28     | 41.30     | 43.30     |
| LaGrComYel48 | 1,647.45  | 1,789.73  | 1,934.83  | 2,079.69  | 2,217.62  | 2,357.75  | 2,495.00  | 2,635.13  | 2,776.68  | 2,904.69  |
| LaGrComYel49 | 27.86     | 30.27     | 32.72     | 35.17     | 37.50     | 39.87     | 42.19     | 44.56     | 46.96     | 49.12     |
| LaGrComYel50 | 34.43     | 37.40     | 40.43     | 43.46     | 46.34     | 49.27     | 52.14     | 55.02     | 58.02     | 60.70     |
| LaGrComYel51 | 33.58     | 36.48     | 39.43     | 42.39     | 45.20     | 48.05     | 50.85     | 53.71     | 56.59     | 59.20     |
| LaGrComYel52 | 4,458.32  | 4,850.33  | 5,254.53  | 5,658.72  | 6,079.53  | 6,467.11  | 6,467.11  | 6,467.11  | 6,484.83  | 6,467.11  |
| LaGrComYel53 | 2,644.74  | 2,877.29  | 3,117.06  | 3,356.84  | 3,606.46  | 3,596.61  | 3,596.61  | 3,596.61  | 3,606.46  | 3,596.61  |
| LaGrComYel54 | 85.51     | 93.03     | 100.79    | 108.54    | 116.61    | 124.04    | 131.80    | 139.55    | 147.70    | 155.05    |
| LaGrComYel55 | 132.24    | 143.86    | 155.85    | 167.84    | 180.32    | 179.83    | 179.83    | 179.83    | 180.32    | 179.83    |
| LaGrComYel56 | 102.00    | 110.95    | 110.11    | 109.90    | 109.52    | 109.14    | 108.71    | 108.52    | 108.30    | 107.68    |
| LaGrComYel57 | 911.55    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    |
| LaGrComYel58 | 911.55    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    |
| LaGrComYel59 | 447.84    | 487.22    | 527.82    | 568.42    | 610.69    | 609.03    | 609.03    | 609.03    | 610.69    | 609.03    |
| LaGrComYel60 | 645.76    | 702.54    | 761.08    | 819.63    | 880.58    | 878.17    | 878.17    | 878.17    | 880.58    | 878.17    |
| LaGrComYel61 | 2.79      | 3.03      | 3.27      | 3.51      | 3.75      | 3.98      | 4.21      | 4.45      | 4.69      | 4.91      |
| LaGrComYel62 | 77.58     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     |
| LaGrComYel63 | 3,075.40  | 3,066.44  | 3,043.28  | 3,037.30  | 3,026.84  | 3,016.39  | 3,004.43  | 2,999.21  | 2,993.23  | 2,976.05  |
| LaGrComYel64 | 5,295.05  | 5,760.64  | 6,240.69  | 6,720.74  | 7,199.47  | 7,672.74  | 8,148.00  | 8,624.27  | 9,101.50  | 9,579.73  |
| LaGrComYel65 | 74.11     | 80.61     | 86.67     | 93.15     | 99.47     | 105.73    | 111.89    | 118.27    | 124.59    | 130.39    |
| LaGrComYel66 | 8,996.89  | 9,786.18  | 10,521.63 | 11,308.74 | 12,074.78 | 12,835.27 | 13,583.44 | 14,335.43 | 15,124.87 | 15,829.53 |
| LaGrComYel67 | 6,997.58  | 7,611.47  | 8,183.49  | 8,795.68  | 9,391.50  | 9,982.99  | 10,564.90 | 11,166.89 | 11,763.79 | 12,311.86 |
| LaGrComYel68 | 58.60     | 63.96     | 68.77     | 73.91     | 78.92     | 83.89     | 88.78     | 93.84     | 98.86     | 103.46    |
| LaGrComYel69 | 4.02      | 4.37      | 4.73      | 5.10      | 5.48      | 5.86      | 6.24      | 6.62      | 7.00      | 7.38      |
| LaGrComYel70 | 1.46      | 1.59      | 1.72      | 1.85      | 1.99      | 2.13      | 2.27      | 2.41      | 2.55      | 2.69      |
| LaGrComYel71 | 3,084.11  | 3,355.29  | 3,634.90  | 3,914.50  | 4,205.60  | 4,473.72  | 4,753.33  | 5,032.93  | 5,327.10  | 5,592.15  |
| LaGrComYel72 | 17.53     | 19.07     | 20.66     | 22.25     | 23.90     | 25.43     | 27.02     | 28.60     | 30.28     | 31.78     |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedGResYel18 | 2,979.82  | 3,241.83  | 3,511.98  | 3,782.13  | 4,063.38  | 4,322.43  | 4,592.59  | 4,862.74  | 5,146.95  | 5,403.04  |
| MedGResYel19 | 17.53     | 19.07     | 20.66     | 22.25     | 23.90     | 25.43     | 27.02     | 28.60     | 30.28     | 31.78     |
| MedGResYel20 | 3,039.41  | 3,306.66  | 3,582.22  | 3,857.77  | 4,144.65  | 4,433.33  | 4,733.33  | 5,033.33  | 5,344.65  | 5,657.77  |
| MedGTComYel1 | 910.12    | 1,064.36  | 1,246.83  | 1,442.73  | 1,642.73  | 1,842.73  | 2,042.73  | 2,242.73  | 2,442.73  | 2,642.73  |
| MedGTComYel2 | 51.13     | 50.99     | 50.99     | 50.99     | 51.13     | 50.99     | 50.99     | 50.99     | 51.13     | 50.99     |
| MedGTComYel3 | 1,057.90  | 1,150.92  | 1,246.83  | 1,342.73  | 1,442.73  | 1,542.73  | 1,642.73  | 1,742.73  | 1,842.73  | 1,942.73  |
| MedGTComYel4 | 714.08    | 776.87    | 839.66    | 902.45    | 965.24    | 1,028.03  | 1,090.82  | 1,153.61  | 1,216.40  | 1,279.19  |
| MedGTComYel5 | 714.08    | 776.87    | 839.66    | 902.45    | 965.24    | 1,028.03  | 1,090.82  | 1,153.61  | 1,216.40  | 1,279.19  |
| MedGTComYel6 | 582.72    | 633.96    | 685.20    | 736.44    | 787.68    | 838.92    | 890.16    | 941.40    | 992.64    | 1,043.88  |
| MedGTComYel7 | 1,669.68  | 1,816.16  | 1,962.65  | 2,109.13  | 2,255.62  | 2,402.11  | 2,548.60  | 2,695.08  | 2,841.57  | 2,988.06  |
| MedGTComYel8 | 164.35    | 178.80    | 193.25    | 207.70    | 222.15    | 236.60    | 251.05    | 265.50    | 280.00    | 294.45    |
| MedGTComMTA  | 18,701.37 | 20,345.76 | 22,041.24 | 23,786.72 | 25,532.20 | 27,277.68 | 29,023.16 | 30,768.64 | 32,514.12 | 34,259.60 |
| MedGTNComMTW | 11,185.89 | 12,167.22 | 13,081.61 | 14,006.00 | 14,930.39 | 15,854.78 | 16,779.17 | 17,703.56 | 18,627.95 | 19,552.34 |
| MedGTNResMTA | 3,846.64  | 4,184.87  | 4,523.10  | 4,861.33  | 5,199.56  | 5,537.79  | 5,876.02  | 6,214.25  | 6,552.48  | 6,890.71  |
| MedGTNResMTW | 29,979.99 | 32,610.12 | 35,240.25 | 37,870.38 | 40,500.51 | 43,130.64 | 45,760.77 | 48,390.90 | 51,021.03 | 53,651.16 |
| MedGTResYel1 | 582.90    | 581.20    | 576.82    | 575.68    | 573.70    | 571.72    | 569.45    | 568.46    | 567.33    | 564.07    |
| MedGTResYel2 | 82.29     | 82.05     | 81.43     | 81.27     | 80.99     | 80.71     | 80.39     | 80.25     | 79.63     | 79.09     |
| MedGTResYel3 | 39.97     | 39.85     | 39.56     | 39.48     | 39.34     | 39.21     | 39.05     | 38.98     | 38.91     | 38.68     |
| MedGTResYel4 | 178.11    | 193.73    | 208.29    | 223.88    | 239.04    | 254.10    | 268.91    | 284.23    | 299.42    | 313.37    |
| MedGTResYel5 | 103.67    | 112.76    | 121.24    | 130.31    | 139.13    | 147.90    | 156.52    | 165.43    | 174.28    | 182.40    |
| MedGTResYel6 | 6,954.21  | 7,564.30  | 8,132.78  | 8,741.18  | 9,333.30  | 9,921.12  | 10,499.42 | 11,097.69 | 11,690.89 | 12,235.56 |
| MedGTResYel7 | 117.61    | 127.92    | 137.54    | 147.83    | 157.84    | 167.78    | 177.56    | 187.68    | 197.71    | 206.92    |
| MedGTResYel8 | 145.32    | 158.06    | 169.94    | 182.66    | 195.03    | 207.31    | 219.40    | 231.90    | 244.29    | 255.68    |
| MedGTResYel9 | 141.74    | 154.17    | 165.76    | 178.16    | 190.23    | 202.21    | 213.99    | 226.19    | 238.28    | 249.38    |
| MedNComRed2  | 2,003.01  | 2,179.14  | 2,360.73  | 2,542.32  | 2,731.38  | 2,905.51  | 2,905.51  | 2,905.51  | 2,913.47  | 2,905.51  |
| MedNComYel10 | 34.85     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     |
| MedNComYel11 | 1,188.22  | 1,292.69  | 1,400.42  | 1,508.14  | 1,620.30  | 1,615.87  | 1,615.87  | 1,620.30  | 1,615.87  | 1,615.87  |
| MedNComYel12 | 38.42     | 41.80     | 45.28     | 48.76     | 52.39     | 55.73     | 59.21     | 62.70     | 66.36     | 69.66     |
| MedNComYel13 | 59.41     | 64.63     | 70.02     | 75.41     | 81.01     | 80.79     | 80.79     | 80.79     | 81.01     | 80.79     |
| MedNComYel14 | 45.67     | 49.68     | 49.31     | 49.22     | 49.05     | 48.88     | 48.68     | 48.60     | 48.22     | 48.22     |
| MedNComYel15 | 409.54    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    |
| MedNComYel16 | 409.54    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    |
| MedNComYel17 | 201.20    | 218.90    | 237.14    | 255.38    | 274.37    | 273.62    | 273.62    | 273.62    | 274.37    | 273.62    |
| MedNComYel18 | 201.20    | 218.90    | 237.14    | 255.38    | 274.37    | 273.62    | 273.62    | 273.62    | 274.37    | 273.62    |
| MedNComYel19 | 290.12    | 315.63    | 341.94    | 368.24    | 395.62    | 394.54    | 394.54    | 394.54    | 395.62    | 394.54    |
| MedNComYel20 | 1.11      | 1.20      | 1.50      | 1.50      | 1.60      | 1.70      | 1.80      | 1.90      | 2.11      | 2.21      |
| MedNComYel9  | 34.85     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     |
| MedNResRed1  | 1,383.31  | 1,379.28  | 1,368.86  | 1,366.18  | 1,361.47  | 1,356.77  | 1,351.39  | 1,349.04  | 1,346.35  | 1,338.62  |
| MedNResRed2  | 2,378.94  | 2,588.11  | 2,803.79  | 3,019.46  | 3,027.74  | 3,019.46  | 3,019.46  | 3,019.46  | 3,027.74  | 3,019.46  |
| MedNResYel10 | 33.18     | 36.09     | 38.81     | 41.72     | 44.54     | 47.35     | 50.11     | 52.96     | 55.79     | 58.49     |
| MedNResYel11 | 4,042.08  | 4,396.69  | 4,727.11  | 5,080.74  | 5,424.90  | 5,766.57  | 6,102.70  | 6,450.44  | 6,795.23  | 7,111.82  |
| MedNResYel12 | 3,143.84  | 3,419.65  | 3,676.64  | 3,951.68  | 4,219.37  | 4,485.11  | 4,746.55  | 5,017.01  | 5,285.18  | 5,531.41  |
| MedNResYel13 | 26.33     | 28.64     | 30.80     | 33.10     | 35.34     | 37.57     | 39.76     | 42.02     | 44.27     | 46.33     |
| MedNResYel14 | 1.80      | 1.96      | 2.13      | 2.29      | 2.46      | 2.45      | 2.45      | 2.45      | 2.46      | 2.45      |
| MedNResYel16 | 1,385.61  | 1,507.45  | 1,633.07  | 1,758.69  | 1,889.47  | 2,009.93  | 2,135.55  | 2,261.17  | 2,393.33  | 2,512.42  |
| MedNResYel17 | 7.88      | 8.57      | 9.28      | 10.00     | 10.74     | 11.42     | 12.14     | 12.85     | 13.60     | 14.28     |
| MedNResYel18 | 1,338.76  | 1,456.47  | 1,577.85  | 1,699.22  | 1,825.58  | 1,941.96  | 2,063.34  | 2,184.71  | 2,312.40  | 2,427.45  |
| MedNResYel19 | 7.88      | 8.57      | 9.28      | 10.00     | 10.74     | 11.42     | 12.14     | 12.85     | 13.60     | 14.28     |
| MedNResYel20 | 1,365.53  | 1,485.60  | 1,609.40  | 1,733.20  | 1,857.00  | 1,857.00  | 1,857.00  | 1,857.00  | 1,862.09  | 1,857.00  |
| MedNWComYel1 | 408.89    | 444.76    | 478.19    | 513.96    | 548.78    | 583.34    | 617.34    | 652.52    | 687.40    | 719.42    |
| MedNWComYel2 | 22.97     | 22.91     | 22.91     | 22.91     | 22.97     | 22.91     | 22.91     | 22.91     | 22.97     | 22.91     |
| MedNWComYel3 | 475.29    | 517.08    | 560.17    | 603.26    | 648.12    | 646.35    | 646.35    | 646.35    | 648.12    | 646.35    |
| MedNWComYel4 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |
| MedNWComYel5 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |
| MedNWComYel6 | 261.80    | 284.82    | 308.56    | 332.29    | 357.01    | 356.03    | 356.03    | 356.03    | 357.01    | 356.03    |
| MedNWComYel7 | 750.15    | 815.96    | 877.28    | 942.91    | 1,006.78  | 1,070.19  | 1,132.57  | 1,197.10  | 1,261.09  | 1,319.84  |
| MedNWComYel8 | 73.84     | 80.33     | 87.02     | 93.72     | 100.69    | 107.11    | 113.80    | 120.49    | 127.54    | 133.88    |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedNWPComMTA | 8,402.07  | 9,140.85  | 9,902.58  | 9,902.58  | 9,929.71  | 9,902.58  | 9,902.58  | 9,902.58  | 9,929.71  | 9,902.58  |
| MedNWPComMTW | 5,026.86  | 5,467.86  | 5,878.78  | 6,318.56  | 6,296.81  | 6,275.05  | 6,250.19  | 6,239.31  | 6,226.88  | 6,191.14  |
| MedNWPResMTA | 1,728.20  | 1,880.16  | 1,880.16  | 1,880.16  | 1,885.31  | 1,880.16  | 1,880.16  | 1,880.16  | 1,885.31  | 1,880.16  |
| MedNWPResMTW | 13,450.24 | 14,630.22 | 15,729.71 | 16,906.43 | 18,051.66 | 19,188.58 | 20,307.08 | 21,464.19 | 22,611.50 | 23,664.96 |
| MedNWResYel1 | 261.88    | 261.12    | 259.15    | 258.64    | 257.75    | 256.86    | 255.84    | 255.40    | 254.89    | 253.42    |
| MedNWResYel2 | 36.85     | 36.74     | 36.47     | 36.40     | 36.27     | 36.15     | 36.00     | 35.94     | 35.87     | 35.66     |
| MedNWResYel3 | 17.96     | 17.90     | 17.77     | 17.74     | 17.68     | 17.64     | 17.54     | 17.51     | 17.48     | 17.38     |
| MedNWResYel4 | 80.02     | 87.04     | 93.58     | 100.58    | 107.40    | 114.16    | 120.81    | 127.70    | 134.52    | 140.79    |
| MedNWResYel5 | 46.42     | 50.49     | 54.29     | 58.46     | 62.42     | 66.35     | 70.32     | 74.33     | 78.30     | 81.95     |
| MedNWResYel6 | 3,124.36  | 3,398.45  | 3,653.86  | 3,927.19  | 4,193.22  | 4,457.32  | 4,717.13  | 4,985.92  | 5,252.43  | 5,497.13  |
| MedNWResYel7 | 52.66     | 57.28     | 61.70     | 66.32     | 70.91     | 75.38     | 79.77     | 84.32     | 88.83     | 92.96     |
| MedNWResYel8 | 63.29     | 71.01     | 76.35     | 82.06     | 87.62     | 93.14     | 98.57     | 104.19    | 109.76    | 114.87    |
| MedNWResYel9 | 63.68     | 69.27     | 74.47     | 80.04     | 85.46     | 90.85     | 96.14     | 101.62    | 107.05    | 112.04    |
| RosComMTA    | 8,026.91  | 8,732.70  | 9,460.43  | 9,460.43  | 9,486.35  | 9,460.43  | 9,460.43  | 9,460.43  | 9,486.35  | 9,460.43  |
| RosComMTW    | 4,812.18  | 5,219.50  | 5,618.68  | 6,029.10  | 5,993.92  | 5,968.74  | 5,940.32  | 5,863.26  | 5,828.08  | 5,789.55  |
| RosComRed2   | 1,913.58  | 2,081.84  | 2,255.32  | 2,428.81  | 2,609.42  | 2,775.78  | 2,949.92  | 3,124.78  | 3,299.72  | 3,474.78  |
| RosComYel1   | 391.37    | 424.49    | 456.96    | 490.34    | 522.30    | 553.85    | 586.64    | 613.09    | 643.27    | 672.65    |
| RosComYel10  | 37.57     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     |
| RosComYel11  | 1,280.70  | 1,393.31  | 1,508.41  | 1,625.52  | 1,746.40  | 1,741.63  | 1,741.63  | 1,741.63  | 1,746.40  | 1,741.63  |
| RosComYel12  | 41.41     | 45.05     | 48.80     | 52.56     | 56.47     | 60.07     | 63.82     | 67.58     | 71.52     | 75.08     |
| RosComYel13  | 64.03     | 69.67     | 75.47     | 81.28     | 87.32     | 93.08     | 98.78     | 104.32    | 109.76    | 114.87    |
| RosComYel14  | 43.79     | 47.50     | 51.21     | 54.93     | 58.64     | 62.35     | 66.06     | 69.77     | 73.48     | 77.19     |
| RosComYel15  | 441.41    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    |
| RosComYel16  | 441.41    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    |
| RosComYel17  | 216.86    | 235.93    | 255.59    | 275.26    | 295.72    | 294.92    | 294.92    | 294.92    | 295.72    | 294.92    |
| RosComYel18  | 216.86    | 235.93    | 255.59    | 275.26    | 295.72    | 294.92    | 294.92    | 294.92    | 295.72    | 294.92    |
| RosComYel19  | 312.70    | 340.20    | 368.55    | 396.90    | 426.41    | 425.25    | 425.25    | 425.25    | 426.41    | 425.25    |
| RosComYel2   | 24.76     | 24.69     | 24.69     | 24.69     | 24.76     | 24.69     | 24.69     | 24.69     | 24.76     | 24.69     |
| RosComYel20  | 1.04      | 1.13      | 1.22      | 1.41      | 1.50      | 1.59      | 1.68      | 1.77      | 1.86      | 2.05      |
| RosComYel3   | 512.28    | 557.32    | 603.77    | 650.21    | 698.56    | 696.65    | 696.65    | 696.65    | 698.56    | 696.65    |
| RosComYel4   | 345.79    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    |
| RosComYel5   | 345.79    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    |
| RosComYel6   | 382.18    | 366.99    | 332.57    | 358.16    | 384.79    | 383.74    | 383.74    | 383.74    | 384.79    | 383.74    |
| RosComYel7   | 718.00    | 778.77    | 838.33    | 899.57    | 958.20    | 1,016.08  | 1,076.25  | 1,124.77  | 1,180.14  | 1,234.04  |
| RosComYel8   | 79.58     | 86.58     | 93.80     | 101.01    | 108.52    | 115.44    | 122.66    | 129.87    | 137.46    | 144.30    |
| RosComYel9   | 37.57     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     |
| RosResMTA    | 1,278.17  | 1,390.55  | 1,390.55  | 1,390.55  | 1,394.36  | 1,390.55  | 1,390.55  | 1,390.55  | 1,394.36  | 1,390.55  |
| RosResMTW    | 9,986.36  | 10,831.64 | 11,660.03 | 12,511.76 | 13,327.23 | 14,132.28 | 14,969.11 | 15,644.04 | 16,414.08 | 17,163.75 |
| RosResRed1   | 1,020.02  | 1,014.16  | 1,007.75  | 1,004.12  | 998.26    | 992.40    | 989.33    | 976.50    | 970.64    | 964.22    |
| RosResRed2   | 1,759.45  | 1,914.15  | 2,073.66  | 2,233.18  | 2,393.30  | 2,233.18  | 2,233.18  | 2,233.18  | 2,239.30  | 2,233.18  |
| RosResYel1   | 194.05    | 192.94    | 191.72    | 191.03    | 189.91    | 188.80    | 188.21    | 185.77    | 184.66    | 183.44    |
| RosResYel10  | 24.56     | 26.64     | 28.67     | 30.77     | 32.87     | 34.86     | 36.92     | 38.59     | 40.49     | 42.34     |
| RosResYel11  | 2,995.10  | 3,248.62  | 3,497.07  | 3,752.52  | 3,997.09  | 4,238.54  | 4,489.52  | 4,691.95  | 4,922.90  | 5,147.74  |
| RosResYel12  | 2,329.52  | 2,526.70  | 2,719.94  | 2,918.62  | 3,108.85  | 3,296.64  | 3,491.85  | 3,649.29  | 3,828.92  | 4,003.80  |
| RosResYel13  | 19.48     | 21.13     | 22.75     | 24.41     | 26.00     | 27.57     | 29.20     | 30.53     | 32.04     | 33.50     |
| RosResYel14  | 1.51      | 1.64      | 1.77      | 1.91      | 2.05      | 2.05      | 2.05      | 2.05      | 2.05      | 2.05      |
| RosResYel15  | 1,156.18  | 1,257.84  | 1,362.66  | 1,467.48  | 1,576.60  | 1,677.11  | 1,781.93  | 1,886.75  | 1,997.03  | 2,096.39  |
| RosResYel16  | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosResYel17  | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosResYel18  | 1,117.08  | 1,215.30  | 1,315.58  | 1,417.85  | 1,523.29  | 1,620.40  | 1,721.68  | 1,822.95  | 1,929.50  | 2,025.50  |
| RosResYel19  | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosResYel20  | 27.27     | 27.11     | 26.94     | 26.84     | 26.68     | 26.44     | 26.11     | 25.96     | 25.78     | 25.78     |
| RosResYel21  | 1,139.42  | 1,239.61  | 1,342.91  | 1,446.21  | 1,553.75  | 1,549.51  | 1,549.51  | 1,549.51  | 1,553.75  | 1,549.51  |
| RosResYel3   | 13.29     | 13.21     | 13.13     | 13.08     | 13.00     | 12.93     | 12.89     | 12.73     | 12.65     | 12.57     |
| RosResYel4   | 59.20     | 64.31     | 69.23     | 74.29     | 79.13     | 83.91     | 88.88     | 92.89     | 97.46     | 101.91    |
| RosResYel5   | 34.45     | 37.37     | 40.23     | 43.17     | 45.98     | 48.76     | 51.64     | 53.99     | 56.64     | 59.23     |
| RosResYel6   | 420.92    | 418.51    | 415.86    | 414.36    | 411.94    | 409.53    | 408.26    | 406.96    | 405.55    | 397.90    |
| RosResYel7   | 39.09     | 42.40     | 45.64     | 48.97     | 52.16     | 55.31     | 58.59     | 61.25     | 64.26     | 67.19     |



Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program   | 2019-2020    | 2020-2021    | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026    | 2026-2027    | 2027-2028    | 2028-2029    |
|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| RosResYel8    | 48.30        | 52.38        | 56.39        | 60.61        | 64.56        | 68.46        | 72.51        | 75.78        | 79.51        | 83.15        |
| RosResYel9    | 47.11        | 51.09        | 55.00        | 59.02        | 62.97        | 66.77        | 70.73        | 73.92        | 77.56        | 81.10        |
| SpoBComYel10  | 2,044.76     | 2,224.55     | 2,409.93     | 2,595.31     | 2,788.30     | 2,966.06     | 3,151.44     | 3,306.68     | 3,531.85     | 3,707.58     |
| SpoBComYel11  | 2,250.64     | 2,448.54     | 2,652.59     | 2,856.63     | 3,069.06     | 3,060.68     | 3,060.68     | 3,060.68     | 3,060.68     | 3,060.68     |
| SpoBComYel12  | 985.71       | 1,072.38     | 1,161.74     | 1,251.11     | 1,344.15     | 1,340.47     | 1,340.47     | 1,340.47     | 1,344.15     | 1,340.47     |
| SpoBoComMTA   | 5,412.06     | 5,887.93     | 6,378.60     | 6,869.26     | 7,380.08     | 7,850.58     | 7,850.58     | 7,850.58     | 7,872.09     | 7,850.58     |
| SpoBoComMTW   | 11,686.65    | 12,697.43    | 13,708.20    | 14,720.22    | 15,735.22    | 16,754.22    | 17,754.45    | 18,712.42    | 19,698.53    | 20,679.01    |
| SpoBoComRed1  | 17,132.13    | 18,613.88    | 20,095.64    | 21,580.30    | 23,067.15    | 24,527.31    | 26,027.26    | 27,431.60    | 28,877.19    | 30,314.54    |
| SpoBoComRed2  | 1,438.92     | 1,565.44     | 1,695.90     | 1,826.35     | 1,962.16     | 2,087.26     | 2,217.71     | 2,217.71     | 2,223.79     | 2,217.71     |
| SpoBoComYel1  | 133.22       | 144.94       | 157.01       | 169.09       | 181.67       | 181.17       | 181.17       | 181.17       | 181.67       | 181.17       |
| SpoBoComYel2  | 195.12       | 194.59       | 194.59       | 194.59       | 195.12       | 194.59       | 194.59       | 194.59       | 195.12       | 194.59       |
| SpoBoComYel3  | 4,150.07     | 4,514.98     | 4,891.22     | 5,267.47     | 5,659.18     | 5,643.72     | 5,643.72     | 5,643.72     | 5,659.18     | 5,643.72     |
| SpoBoComYel4  | 1,090.00     | 1,185.84     | 1,284.66     | 1,383.48     | 1,486.36     | 1,581.12     | 1,679.94     | 1,778.76     | 1,882.72     | 1,976.40     |
| SpoBoComYel5  | 444.75       | 483.85       | 524.17       | 564.49       | 604.81       | 604.81       | 604.81       | 604.81       | 604.81       | 604.81       |
| SpoBoComYel6  | 686.41       | 745.78       | 805.15       | 864.63       | 924.20       | 982.70       | 1,042.80     | 1,099.07     | 1,156.99     | 1,214.57     |
| SpoBoComYel7  | 598.83       | 651.48       | 705.77       | 760.06       | 816.58       | 816.58       | 816.58       | 816.58       | 816.58       | 814.35       |
| SpoBoComYel8  | 238.09       | 259.02       | 280.61       | 302.19       | 324.66       | 323.77       | 323.77       | 323.77       | 324.66       | 323.77       |
| SpoBoComYel9  | 1,624.90     | 1,767.78     | 1,915.10     | 2,062.41     | 2,215.78     | 2,209.72     | 2,209.72     | 2,209.72     | 2,215.78     | 2,209.72     |
| SpoBoResMTA   | 139,240.87   | 138,860.43   | 138,860.43   | 138,860.43   | 139,240.87   | 138,860.43   | 138,860.43   | 138,860.43   | 139,240.87   | 138,860.43   |
| SpoBoResMTW   | 1,121,802.23 | 1,218,826.59 | 1,315,850.87 | 1,413,085.91 | 1,510,423.96 | 1,606,034.09 | 1,704,250.18 | 1,796,205.63 | 1,890,862.33 | 1,984,978.78 |
| SpoBoResRed1  | 380,384.76   | 413,284.12   | 446,183.50   | 479,147.51   | 512,160.03   | 544,579.85   | 577,883.32   | 609,063.90   | 607,415.16   | 605,766.42   |
| SpoBoResRed2  | 30,426.04    | 33,101.35    | 35,859.80    | 38,618.25    | 41,490.05    | 41,376.69    | 41,376.69    | 41,376.69    | 41,490.05    | 41,376.69    |
| SpoBoResYel1  | 1,135.94     | 1,131.33     | 1,127.44     | 1,124.25     | 1,121.60     | 1,118.06     | 1,116.64     | 1,115.11     | 1,108.50     | 1,105.49     |
| SpoBoResYel2  | 20,640.04    | 22,425.19    | 24,210.34    | 25,999.00    | 27,790.29    | 29,549.42    | 31,356.50    | 33,048.39    | 34,789.98    | 36,521.63    |
| SpoBoResYel3  | 166.07       | 165.40       | 164.83       | 164.36       | 163.98       | 163.46       | 163.25       | 162.50       | 162.06       | 161.62       |
| SpoBoResYel4  | 1,972.94     | 2,143.58     | 2,314.22     | 2,485.19     | 2,656.42     | 2,828.57     | 2,997.30     | 3,159.03     | 3,325.50     | 3,491.03     |
| SpoBoResYel5  | 394.59       | 428.72       | 462.84       | 497.04       | 531.28       | 564.91       | 599.46       | 631.81       | 665.10       | 698.21       |
| SpoBoResYel6  | 1,972.94     | 2,143.58     | 2,314.22     | 2,485.19     | 2,656.42     | 2,828.57     | 2,997.30     | 3,159.03     | 3,325.50     | 3,491.03     |
| SpoBoResYel7  | 394.59       | 428.72       | 462.84       | 497.04       | 531.28       | 564.91       | 599.46       | 631.81       | 665.10       | 698.21       |
| SpoBoResYel8  | 737.57       | 801.36       | 865.15       | 929.07       | 993.08       | 1,055.94     | 1,120.52     | 1,180.98     | 1,243.22     | 1,305.10     |
| SpoBoResYel9  | 748.44       | 813.17       | 877.90       | 942.76       | 1,007.72     | 1,071.51     | 1,137.03     | 1,198.38     | 1,261.54     | 1,324.33     |
| SpoBResYel10  | 232.50       | 252.61       | 272.72       | 292.87       | 313.05       | 332.86       | 353.22       | 372.28       | 391.89       | 411.40       |
| SpoBResYel11  | 16,304.16    | 17,714.30    | 19,124.44    | 20,537.35    | 21,952.34    | 23,341.93    | 24,769.39    | 26,105.87    | 27,481.60    | 28,849.47    |
| SpoBResYel12  | 23,250.13    | 25,261.03    | 27,271.93    | 29,286.78    | 31,304.59    | 33,286.18    | 35,321.77    | 37,227.62    | 39,189.44    | 41,140.07    |
| SpoBResYel13  | 153.45       | 166.72       | 179.99       | 193.29       | 206.61       | 219.69       | 233.12       | 245.70       | 258.65       | 271.52       |
| SpoBResYel14  | 10,481.24    | 11,387.76    | 12,294.28    | 13,202.58    | 14,112.22    | 15,005.53    | 15,923.18    | 16,782.34    | 17,666.74    | 18,546.09    |
| SpoBResYel15  | 75,563.53    | 82,099.00    | 88,634.47    | 95,182.78    | 101,740.73   | 108,180.94   | 114,796.68   | 120,990.71   | 127,366.70   | 133,706.29   |
| SpoBResYel16  | 192.06       | 208.68       | 225.29       | 241.93       | 258.60       | 274.97       | 291.79       | 307.53       | 323.74       | 339.85       |
| SpoBResYel17  | 15.27        | 16.61        | 17.99        | 19.38        | 20.82        | 20.76        | 20.76        | 20.76        | 20.82        | 20.76        |
| SpoBResYel18  | 5.55         | 6.04         | 6.54         | 7.05         | 7.57         | 7.55         | 7.55         | 7.55         | 7.57         | 7.55         |
| SpoBResYel19  | 91.34        | 99.24        | 98.90        | 98.62        | 98.39        | 98.08        | 97.95        | 97.50        | 97.24        | 96.97        |
| SpoBResYel20  | 4,642.79     | 5,051.02     | 5,471.94     | 5,892.86     | 6,331.07     | 6,734.69     | 7,155.61     | 7,576.53     | 8,019.36     | 8,418.37     |
| SpoBResYel21  | 60.69        | 66.03        | 71.53        | 77.03        | 82.76        | 88.04        | 93.54        | 99.04        | 104.83       | 110.04       |
| SpoBResYel22  | 488.49       | 531.44       | 575.73       | 620.02       | 666.13       | 708.59       | 752.88       | 797.17       | 843.76       | 885.74       |
| SpoBResYel23  | 60.69        | 66.03        | 71.53        | 77.03        | 82.76        | 88.04        | 93.54        | 99.04        | 104.83       | 110.04       |
| SpoBResYel24  | 11,550.35    | 12,565.95    | 13,613.11    | 14,660.28    | 15,750.47    | 15,707.44    | 15,707.44    | 15,707.44    | 15,707.44    | 15,707.44    |
| SpoBResYel25  | 1,824.51     | 1,982.31     | 2,140.12     | 2,298.23     | 2,456.57     | 2,448.82     | 2,445.72     | 2,434.48     | 2,427.89     | 2,421.30     |
| SpoGComYel10  | 268.16       | 291.74       | 316.06       | 340.37       | 365.68       | 388.99       | 413.30       | 437.62       | 463.19       | 486.24       |
| SpoGComYel11  | 295.17       | 321.12       | 347.88       | 374.64       | 402.50       | 428.16       | 454.92       | 481.68       | 509.83       | 535.20       |
| SpoGComYel12  | 129.27       | 140.64       | 152.36       | 164.08       | 176.28       | 175.80       | 176.28       | 176.28       | 175.80       | 175.80       |
| SpoGRResYel10 | 30.49        | 33.13        | 35.77        | 38.41        | 41.06        | 43.65        | 46.32        | 48.82        | 51.40        | 53.95        |
| SpoGRResYel11 | 2,138.25     | 2,323.19     | 2,508.12     | 2,693.42     | 2,879.00     | 3,061.24     | 3,248.45     | 3,423.72     | 3,604.14     | 3,783.54     |
| SpoGRResYel12 | 3,049.20     | 3,312.92     | 3,576.65     | 3,840.89     | 4,105.52     | 4,365.40     | 4,632.36     | 4,882.31     | 5,139.60     | 5,395.42     |
| SpoGRResYel13 | 20.12        | 21.87        | 23.61        | 25.35        | 27.10        | 28.81        | 30.57        | 32.22        | 33.92        | 35.61        |
| SpoGRResYel14 | 1,374.59     | 1,493.48     | 1,612.36     | 1,731.49     | 1,850.78     | 1,967.94     | 2,088.29     | 2,200.96     | 2,316.95     | 2,432.27     |
| SpoGRResYel15 | 9,909.97     | 10,767.08    | 11,624.19    | 12,482.99    | 13,343.05    | 14,187.66    | 15,055.50    | 15,867.63    | 16,703.83    | 17,535.25    |
| SpoGRResYel16 | 25.19        | 27.37        | 29.55        | 31.73        | 33.91        | 36.06        | 38.27        | 40.33        | 42.46        | 44.57        |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program  | 2019-2020  | 2020-2021  | 2021-2022  | 2022-2023  | 2023-2024  | 2024-2025  | 2025-2026  | 2026-2027  | 2027-2028  | 2028-2029  |
|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| SpoGResYel17 | 2.00       | 2.18       | 2.36       | 2.54       | 2.73       | 2.72       | 2.72       | 2.72       | 2.73       | 2.72       |
| SpoGResYel19 | 11.86      | 12.88      | 12.84      | 12.80      | 12.77      | 12.73      | 12.72      | 12.66      | 12.63      | 12.59      |
| SpoGResYel20 | 608.89     | 662.43     | 717.63     | 772.83     | 830.30     | 883.24     | 938.44     | 983.64     | 1,051.72   | 1,104.05   |
| SpoGResYel21 | 7.96       | 8.66       | 9.38       | 10.10      | 10.85      | 11.55      | 12.27      | 12.99      | 13.75      | 14.43      |
| SpoGResYel22 | 67.65      | 73.60      | 79.74      | 85.87      | 92.26      | 98.14      | 104.27     | 110.40     | 116.86     | 122.67     |
| SpoGResYel23 | 7.96       | 8.66       | 9.38       | 10.10      | 10.85      | 11.55      | 12.27      | 12.99      | 13.75      | 14.43      |
| SpoGResYel24 | 1,514.80   | 1,647.99   | 1,785.33   | 1,922.66   | 2,065.64   | 2,059.99   | 2,059.99   | 2,059.99   | 2,065.64   | 2,059.99   |
| SpoGResYel25 | 239.28     | 259.98     | 280.67     | 301.41     | 322.17     | 321.16     | 320.75     | 319.28     | 318.41     | 317.55     |
| SpoGTComRed1 | 2,246.84   | 2,441.17   | 2,635.49   | 2,830.20   | 3,025.20   | 3,216.70   | 3,413.41   | 3,597.59   | 3,787.17   | 3,975.68   |
| SpoGTComRed2 | 188.71     | 205.30     | 222.41     | 239.52     | 257.33     | 273.74     | 290.85     | 290.85     | 291.64     | 290.85     |
| SpoGTComYel1 | 17.47      | 19.01      | 20.59      | 22.18      | 23.83      | 23.76      | 23.76      | 23.76      | 23.83      | 23.76      |
| SpoGTComYel2 | 25.59      | 25.52      | 25.52      | 25.52      | 25.59      | 25.52      | 25.52      | 25.52      | 25.59      | 25.52      |
| SpoGTComYel3 | 544.27     | 592.13     | 641.47     | 690.82     | 742.19     | 740.16     | 740.16     | 740.16     | 742.19     | 740.16     |
| SpoGTComYel4 | 142.95     | 155.52     | 168.48     | 181.44     | 194.93     | 207.36     | 220.32     | 233.28     | 246.91     | 259.20     |
| SpoGTComYel5 | 58.33      | 63.46      | 68.74      | 74.03      | 79.54      | 79.32      | 79.32      | 79.32      | 79.54      | 79.32      |
| SpoGTComYel6 | 90.02      | 97.81      | 105.59     | 113.39     | 121.21     | 128.88     | 136.76     | 144.14     | 151.74     | 159.29     |
| SpoGTComYel7 | 78.53      | 85.44      | 92.56      | 99.68      | 107.09     | 106.80     | 106.80     | 106.80     | 107.09     | 106.80     |
| SpoGTComYel8 | 26.47      | 28.80      | 31.20      | 33.60      | 36.10      | 36.00      | 36.00      | 36.00      | 36.10      | 36.00      |
| SpoGTComYel9 | 213.10     | 231.84     | 251.16     | 270.48     | 290.59     | 289.80     | 289.80     | 289.80     | 290.59     | 289.80     |
| SpoGTNComMTA | 709.78     | 772.19     | 836.54     | 900.89     | 967.88     | 1,029.58   | 1,029.58   | 1,029.58   | 1,032.40   | 1,029.58   |
| SpoGTNComMTW | 1,523.56   | 1,655.34   | 1,787.11   | 1,919.14   | 2,051.37   | 2,181.22   | 2,314.61   | 2,439.50   | 2,568.05   | 2,695.88   |
| SpoGTNResMTA | 18,261.10  | 18,211.20  | 18,211.20  | 18,211.20  | 18,261.10  | 18,211.20  | 18,211.20  | 18,211.20  | 18,261.10  | 18,211.20  |
| SpoGTNResMTW | 146,843.84 | 159,544.32 | 172,244.80 | 184,970.24 | 197,714.40 | 210,229.76 | 223,086.24 | 235,123.20 | 247,513.76 | 259,833.60 |
| SpoGTResRed1 | 49,886.53  | 54,201.20  | 58,515.87  | 62,839.02  | 67,168.53  | 71,420.31  | 75,787.98  | 79,877.23  | 84,444.78  | 89,444.78  |
| SpoGTResRed2 | 3,990.30   | 4,341.16   | 4,702.92   | 5,064.69   | 5,441.32   | 5,426.45   | 5,426.45   | 5,426.45   | 5,441.32   | 5,426.45   |
| SpoGTResYel1 | 148.98     | 148.37     | 147.86     | 147.44     | 147.09     | 146.63     | 146.45     | 145.77     | 145.38     | 144.98     |
| SpoGTResYel2 | 2,706.89   | 2,941.01   | 3,175.13   | 3,409.71   | 3,644.63   | 3,875.33   | 4,112.32   | 4,334.21   | 4,562.82   | 4,789.72   |
| SpoGTResYel3 | 21.78      | 21.69      | 21.62      | 21.56      | 21.51      | 21.44      | 21.41      | 21.31      | 21.25      | 21.20      |
| SpoGTResYel4 | 258.75     | 281.13     | 303.50     | 325.93     | 348.38     | 370.44     | 393.09     | 414.30     | 436.13     | 457.84     |
| SpoGTResYel5 | 51.75      | 56.23      | 60.70      | 65.19      | 69.68      | 74.09      | 78.62      | 82.86      | 87.23      | 91.57      |
| SpoGTResYel6 | 258.75     | 281.13     | 303.50     | 325.93     | 348.38     | 370.44     | 393.09     | 414.30     | 436.13     | 457.84     |
| SpoGTResYel7 | 51.75      | 56.23      | 60.70      | 65.19      | 69.68      | 74.09      | 78.62      | 82.86      | 87.23      | 91.57      |
| SpoGTResYel8 | 96.73      | 105.10     | 113.46     | 121.85     | 130.24     | 138.48     | 146.95     | 154.88     | 163.04     | 171.16     |
| SpoGTResYel9 | 98.16      | 106.65     | 115.13     | 123.64     | 132.16     | 140.53     | 149.12     | 157.17     | 165.45     | 173.68     |
| SpoNComYel10 | 1,039.14   | 1,130.51   | 1,224.72   | 1,318.93   | 1,417.01   | 1,507.34   | 1,601.55   | 1,695.76   | 1,794.88   | 1,884.18   |
| SpoNComYel11 | 1,143.77   | 1,244.34   | 1,348.04   | 1,451.73   | 1,559.69   | 1,555.43   | 1,555.43   | 1,559.69   | 1,559.69   | 1,555.43   |
| SpoNComYel12 | 500.93     | 544.98     | 590.40     | 635.81     | 683.09     | 681.22     | 681.22     | 681.22     | 683.09     | 681.22     |
| SpoNComYel10 | 118.16     | 128.38     | 138.60     | 148.83     | 159.09     | 169.16     | 179.50     | 189.19     | 199.16     | 209.07     |
| SpoNResYel11 | 8,285.72   | 9,002.35   | 9,718.98   | 10,437.02  | 11,156.11  | 11,862.29  | 12,587.73  | 13,266.92  | 13,966.06  | 14,661.21  |
| SpoNResYel12 | 11,815.64  | 12,837.57  | 13,859.50  | 14,883.44  | 15,908.89  | 16,915.93  | 17,950.41  | 18,918.95  | 19,915.95  | 20,907.25  |
| SpoNResYel13 | 77.98      | 84.73      | 91.47      | 98.23      | 105.00     | 111.65     | 118.47     | 124.87     | 131.45     | 137.99     |
| SpoNResYel14 | 5,326.53   | 5,787.22   | 6,247.91   | 6,709.51   | 7,171.78   | 7,625.76   | 8,092.11   | 8,528.73   | 8,978.18   | 9,425.06   |
| SpoNResYel15 | 38,401.14  | 41,722.44  | 45,043.75  | 48,371.58  | 51,704.30  | 54,977.20  | 58,339.30  | 61,487.08  | 64,727.34  | 67,949.10  |
| SpoNResYel16 | 97.61      | 106.05     | 114.49     | 122.95     | 131.42     | 139.74     | 148.28     | 156.29     | 164.52     | 172.71     |
| SpoNResYel17 | 7.76       | 8.44       | 9.14       | 9.85       | 10.58      | 10.55      | 10.55      | 10.55      | 10.58      | 10.55      |
| SpoNResYel18 | 2.82       | 3.07       | 3.32       | 3.58       | 3.85       | 3.84       | 3.84       | 3.84       | 3.85       | 3.84       |
| SpoNResYel19 | 46.42      | 50.43      | 50.26      | 50.12      | 50.00      | 49.84      | 49.78      | 49.55      | 49.42      | 49.28      |
| SpoNResYel20 | 2,359.45   | 2,566.91   | 2,780.82   | 2,994.73   | 3,217.43   | 3,422.55   | 3,636.46   | 3,850.37   | 4,075.41   | 4,278.19   |
| SpoNResYel21 | 30.84      | 33.55      | 36.35      | 39.15      | 42.06      | 44.74      | 47.54      | 50.33      | 53.27      | 55.92      |
| SpoNResYel22 | 262.16     | 285.21     | 308.98     | 332.75     | 357.49     | 380.28     | 404.05     | 427.82     | 452.82     | 475.35     |
| SpoNResYel23 | 30.84      | 33.55      | 36.35      | 39.15      | 42.06      | 44.74      | 47.54      | 50.33      | 53.27      | 55.92      |
| SpoNResYel24 | 5,869.85   | 6,385.98   | 6,918.14   | 7,450.30   | 8,004.34   | 7,982.47   | 7,982.47   | 7,982.47   | 8,004.34   | 7,982.47   |
| SpoNResYel25 | 927.21     | 1,007.41   | 1,087.60   | 1,167.95   | 1,244.48   | 1,244.48   | 1,244.48   | 1,237.19   | 1,233.84   | 1,230.49   |
| SpoNComRed1  | 8,706.49   | 9,459.51   | 10,212.54  | 10,967.04  | 11,722.65  | 12,464.70  | 13,226.93  | 13,940.65  | 14,675.30  | 15,405.75  |
| SpoNComRed2  | 731.25     | 795.55     | 861.85     | 928.14     | 997.17     | 1,060.74   | 1,127.03   | 1,197.03   | 1,130.12   | 1,117.03   |
| SpoNComYel1  | 67.70      | 73.66      | 79.79      | 85.93      | 92.32      | 92.07      | 92.07      | 92.07      | 92.32      | 92.07      |
| SpoNComYel2  | 99.16      | 98.89      | 98.89      | 98.89      | 99.16      | 98.89      | 98.89      | 98.89      | 99.16      | 98.89      |

Appendix 4.3 - SENDOUT® Selected Measures (High Growth Low Price Case) in Dth

| DSM Program   | 2019-2020    | 2020-2021    | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026    | 2026-2027    | 2027-2028    | 2028-2029    |
|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SpoNWComYel3  | 2,109.05     | 2,294.50     | 2,485.70     | 2,676.91     | 2,875.98     | 2,868.12     | 2,868.12     | 2,868.12     | 2,875.98     | 2,868.12     |
| SpoNWComYel4  | 553.93       | 602.64       | 652.86       | 703.08       | 755.36       | 803.52       | 853.74       | 903.96       | 956.79       | 1,004.40     |
| SpoNWComYel5  | 226.02       | 245.89       | 266.38       | 286.87       | 308.21       | 307.36       | 307.36       | 307.36       | 308.21       | 307.36       |
| SpoNWComYel6  | 348.83       | 379.00       | 408.17       | 439.40       | 469.68       | 499.41       | 529.85       | 558.54       | 587.98       | 617.24       |
| SpoNWComYel7  | 304.32       | 331.08       | 358.67       | 386.26       | 414.98       | 413.85       | 413.85       | 413.85       | 414.98       | 413.85       |
| SpoNWComYel8  | 102.58       | 111.60       | 120.90       | 130.20       | 139.88       | 139.50       | 139.50       | 139.50       | 139.88       | 139.50       |
| SpoNWComYel9  | 825.77       | 898.38       | 973.24       | 1,048.11     | 1,126.05     | 1,122.98     | 1,122.98     | 1,122.98     | 1,126.05     | 1,122.98     |
| SpoNWPComMTA  | 2,750.39     | 2,992.23     | 3,241.58     | 3,490.93     | 3,750.53     | 3,989.64     | 3,989.64     | 3,989.64     | 4,000.57     | 3,989.64     |
| SpoNWPComMTW  | 5,903.81     | 6,414.43     | 6,925.04     | 7,436.67     | 7,949.04     | 8,452.22     | 8,452.22     | 8,452.22     | 8,452.22     | 8,452.22     |
| SpoNWPResMTA  | 70,761.76    | 70,568.42    | 70,568.42    | 70,568.42    | 70,761.76    | 70,568.42    | 70,568.42    | 70,568.42    | 70,761.76    | 70,568.42    |
| SpoNWPResMTW  | 569,725.86   | 619,001.29   | 668,276.70   | 717,648.96   | 767,093.85   | 815,651.02   | 865,531.71   | 912,232.80   | 960,305.81   | 1,008,104.40 |
| SpoNWRResRed1 | 193,310.29   | 210,029.64   | 226,748.99   | 243,501.19   | 260,278.05   | 276,753.70   | 293,678.41   | 309,524.28   | 308,686.40   | 307,848.51   |
| SpoNWRResRed2 | 15,462.41    | 16,822.00    | 18,223.83    | 19,625.67    | 21,085.11    | 21,027.50    | 21,027.50    | 21,027.50    | 21,085.11    | 21,027.50    |
| SpoNWRResYel1 | 577.28       | 574.94       | 572.96       | 571.34       | 569.99       | 568.19       | 567.47       | 564.87       | 563.34       | 561.81       |
| SpoNWRResYel2 | 10,489.20    | 11,396.41    | 12,303.62    | 13,212.61    | 14,122.94    | 15,016.92    | 15,935.27    | 16,795.08    | 17,680.15    | 18,560.17    |
| SpoNWRResYel3 | 84.40        | 84.06        | 83.77        | 83.53        | 83.33        | 83.07        | 82.96        | 82.58        | 82.36        | 82.14        |
| SpoNWRResYel4 | 1,002.64     | 1,089.36     | 1,176.08     | 1,262.97     | 1,349.98     | 1,435.44     | 1,523.22     | 1,605.41     | 1,690.01     | 1,774.13     |
| SpoNWRResYel5 | 200.53       | 217.87       | 235.22       | 252.59       | 270.00       | 287.09       | 304.64       | 321.08       | 338.00       | 354.83       |
| SpoNWRResYel6 | 1,002.64     | 1,089.36     | 1,176.08     | 1,262.97     | 1,349.98     | 1,435.44     | 1,523.22     | 1,605.41     | 1,690.01     | 1,774.13     |
| SpoNWRResYel7 | 200.53       | 217.87       | 235.22       | 252.59       | 270.00       | 287.09       | 304.64       | 321.08       | 338.00       | 354.83       |
| SpoNWRResYel8 | 374.83       | 407.25       | 439.67       | 472.15       | 504.68       | 536.63       | 569.44       | 600.17       | 631.80       | 663.25       |
| SpoNWRResYel9 | 380.35       | 413.25       | 446.15       | 479.11       | 512.12       | 544.54       | 577.84       | 609.01       | 641.11       | 673.02       |
| Total         | 3,422,328.51 | 3,697,358.23 | 3,971,359.62 | 4,241,877.10 | 4,509,973.28 | 4,760,566.91 | 5,017,071.09 | 5,257,940.63 | 5,451,730.10 | 5,640,674.84 |
| WA/ID         | 3,105,933.78 | 3,354,136.74 | 3,603,255.05 | 3,852,844.71 | 4,103,825.60 | 4,340,392.14 | 4,583,618.25 | 4,811,199.92 | 4,991,177.33 | 5,168,015.00 |
| OR            | 272,083.29   | 295,243.72   | 316,709.66   | 334,892.88   | 349,861.12   | 362,267.71   | 373,952.22   | 385,992.22   | 398,268.95   | 409,028.72   |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dith

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| KlaComRed2   | 227.31    | 454.62    | 683.79    | 909.23    | 1,136.54  | 1,363.85  | 1,595.52  | 1,818.47  | 2,045.78  | 2,273.09  |
| KlaComYel10  | 2.60      | 5.20      | 7.81      | 10.39     | 12.99     | 15.59     | 18.23     | 20.78     | 23.38     | 25.98     |
| KlaComYel11  | 88.55     | 177.11    | 266.39    | 354.21    | 442.77    | 531.32    | 621.57    | 708.43    | 796.98    | 885.53    |
| KlaComYel12  | 2.86      | 5.73      | 8.61      | 11.45     | 14.32     | 17.18     | 20.10     | 22.91     | 25.77     | 28.63     |
| KlaComYel13  | 4.43      | 8.86      | 13.32     | 17.71     | 22.14     | 26.57     | 31.08     | 35.42     | 39.85     | 44.28     |
| KlaComYel14  | 5.50      | 11.01     | 16.59     | 22.05     | 27.27     | 32.63     | 37.92     | 43.20     | 48.42     | 53.51     |
| KlaComYel15  | 30.52     | 61.04     | 91.82     | 122.09    | 152.61    | 183.13    | 214.24    | 244.17    | 274.69    | 305.21    |
| KlaComYel16  | 30.52     | 61.04     | 91.82     | 122.09    | 152.61    | 183.13    | 214.24    | 244.17    | 274.69    | 305.21    |
| KlaComYel17  | 15.00     | 29.99     | 45.11     | 59.98     | 74.98     | 89.97     | 105.25    | 119.96    | 134.96    | 149.95    |
| KlaComYel18  | 15.00     | 29.99     | 45.11     | 59.98     | 74.98     | 89.97     | 105.25    | 119.96    | 134.96    | 149.95    |
| KlaComYel19  | 21.62     | 43.24     | 65.04     | 86.49     | 108.11    | 129.73    | 151.77    | 172.97    | 194.60    | 216.22    |
| KlaComYel20  | -         | -         | -         | 0.11      | 0.37      | 0.66      | 0.76      | 0.98      | 1.10      | 1.32      |
| KlaComYel9   | 2.60      | 5.20      | 7.81      | 10.39     | 12.99     | 15.59     | 18.23     | 20.78     | 23.38     | 25.98     |
| KlamComMTA   | 953.49    | 1,906.99  | 2,868.32  | 3,813.98  | 4,767.47  | 5,720.97  | 6,692.75  | 7,627.96  | 8,581.45  | 9,534.94  |
| KlamComMTW   | 611.04    | 1,222.08  | 1,829.02  | 2,417.89  | 2,989.99  | 3,577.05  | 4,157.90  | 4,735.83  | 5,308.93  | 5,866.90  |
| KlamComYel1  | 49.73     | 99.46     | 148.85    | 196.77    | 243.33    | 291.11    | 338.38    | 385.41    | 432.06    | 477.46    |
| KlamComYel2  | 1.71      | 3.42      | 5.15      | 6.85      | 8.56      | 10.27     | 12.02     | 13.70     | 15.41     | 17.12     |
| KlamComYel3  | 35.42     | 70.84     | 106.56    | 141.69    | 177.11    | 212.53    | 248.63    | 283.37    | 318.79    | 354.21    |
| KlamComYel4  | 23.91     | 47.82     | 71.92     | 95.64     | 119.55    | 143.46    | 167.82    | 191.28    | 215.18    | 239.09    |
| KlamComYel5  | 23.91     | 47.82     | 71.92     | 95.64     | 119.55    | 143.46    | 167.82    | 191.28    | 215.18    | 239.09    |
| KlamComYel6  | 19.51     | 39.02     | 58.69     | 78.05     | 97.56     | 117.07    | 136.95    | 156.09    | 175.60    | 195.11    |
| KlamComYel7  | 91.23     | 182.46    | 273.08    | 361.00    | 446.42    | 534.06    | 620.79    | 707.08    | 792.64    | 875.95    |
| KlamComYel8  | 5.50      | 11.01     | 16.55     | 22.01     | 27.51     | 33.02     | 38.63     | 44.02     | 49.53     | 55.03     |
| KlamResMTA   | 211.52    | 423.03    | 636.29    | 846.07    | 1,057.58  | 1,269.10  | 1,484.68  | 1,692.14  | 1,903.65  | 2,115.17  |
| KlamResMTW   | 1,767.46  | 3,534.92  | 5,290.51  | 6,993.87  | 8,648.68  | 10,346.76 | 12,026.91 | 13,698.61 | 15,356.33 | 16,970.25 |
| KlamResYel1  | 37.78     | 75.57     | 113.10    | 149.51    | 184.89    | 221.19    | 257.11    | 292.85    | 328.28    | 362.79    |
| KlamResYel2  | 5.27      | 10.53     | 15.88     | 21.11     | 26.10     | 31.23     | 36.30     | 41.34     | 46.35     | 51.22     |
| KlamResRed1  | 666.30    | 1,332.61  | 1,994.44  | 2,656.25  | 3,318.12  | 3,979.43  | 4,640.25  | 5,291.12  | 5,951.99  | 6,612.86  |
| KlamResRed2  | 291.16    | 582.32    | 873.48    | 1,164.65  | 1,455.81  | 1,746.97  | 2,038.14  | 2,329.29  | 2,620.45  | 2,911.61  |
| KlaResYel10  | 4.31      | 8.62      | 12.91     | 17.19     | 21.37     | 25.57     | 29.72     | 33.85     | 37.94     | 41.93     |
| KlaResYel11  | 530.17    | 1,060.34  | 1,586.95  | 2,097.90  | 2,594.28  | 3,103.64  | 3,607.62  | 4,109.06  | 4,606.32  | 5,090.43  |
| KlaResYel12  | 412.36    | 824.71    | 1,234.30  | 1,631.70  | 2,017.77  | 2,413.94  | 2,805.92  | 3,195.94  | 3,582.69  | 3,959.23  |
| KlaResYel13  | 3.24      | 6.48      | 10.24     | 13.54     | 16.86     | 20.29     | 23.58     | 26.86     | 30.11     | 33.27     |
| KlaResYel14  | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| KlaResYel16  | 111.37    | 222.74    | 335.03    | 445.48    | 556.85    | 668.22    | 781.73    | 890.97    | 1,002.34  | 1,113.71  |
| KlaResYel17  | -         | 1.17      | 1.90      | 2.53      | 3.16      | 3.80      | 4.44      | 5.06      | 5.70      | 6.33      |
| KlaResYel18  | 107.60    | 215.21    | 323.70    | 430.42    | 538.02    | 645.63    | 755.30    | 860.84    | 968.44    | 1,076.05  |
| KlaResYel19  | -         | 1.17      | 1.90      | 2.53      | 3.16      | 3.80      | 4.44      | 5.06      | 5.70      | 6.33      |
| KlaResYel20  | 109.76    | 219.51    | 330.17    | 439.03    | 548.78    | 658.54    | 770.40    | 878.05    | 987.81    | 1,097.57  |
| KlaResYel3   | 5.13      | 10.27     | 15.48     | 20.57     | 25.44     | 30.36     | 35.27     | 40.18     | 45.09     | 49.99     |
| KlaResYel4   | 10.36     | 20.99     | 31.42     | 41.53     | 51.36     | 61.44     | 71.42     | 81.35     | 91.19     | 100.77    |
| KlaResYel5   | 6.03      | 12.06     | 18.19     | 24.17     | 29.89     | 35.76     | 41.57     | 47.35     | 53.08     | 58.65     |
| KlaResYel6   | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| KlaResYel7   | 6.84      | 13.69     | 20.74     | 27.42     | 33.91     | 40.57     | 47.16     | 53.71     | 60.21     | 66.54     |
| KlaResYel8   | 8.46      | 17.03     | 25.63     | 33.88     | 41.90     | 50.13     | 58.27     | 66.37     | 74.40     | 82.22     |
| KlaResYel9   | 8.25      | 16.61     | 25.00     | 33.05     | 40.87     | 48.89     | 56.83     | 64.73     | 72.57     | 80.20     |
| LaGrComMTA   | 463.36    | 926.73    | 1,393.45  | 1,853.45  | 2,316.82  | 2,780.18  | 3,252.43  | 3,706.91  | 4,170.27  | 4,633.63  |
| LaGrComMTW   | 306.30    | 600.45    | 886.41    | 1,161.69  | 1,429.09  | 1,681.09  | 1,931.43  | 2,169.33  | 2,392.43  | 2,607.78  |
| LaGrComRed2  | 110.46    | 220.93    | 332.30    | 441.85    | 552.32    | 662.78    | 775.36    | 883.71    | 994.17    | 1,104.64  |
| LaGrComYel1  | 25.06     | 49.13     | 72.53     | 95.06     | 116.94    | 137.56    | 158.05    | 177.51    | 195.77    | 213.39    |
| LaGrComYel10 | 1.40      | 2.81      | 4.22      | 5.61      | 7.02      | 8.42      | 9.85      | 11.23     | 12.63     | 14.03     |
| LaGrComYel11 | 47.84     | 95.68     | 143.91    | 191.36    | 239.20    | 287.03    | 335.79    | 382.71    | 430.55    | 478.39    |
| LaGrComYel12 | 1.55      | 3.09      | 4.65      | 6.19      | 7.73      | 9.28      | 10.86     | 12.37     | 13.92     | 15.47     |
| LaGrComYel13 | 2.39      | 4.78      | 7.20      | 9.57      | 11.96     | 14.35     | 16.79     | 19.14     | 21.53     | 23.92     |
| LaGrComYel14 | 2.66      | 5.45      | 8.04      | 10.54     | 12.97     | 15.26     | 17.63     | 19.81     | 21.84     | 23.92     |
| LaGrComYel15 | 16.49     | 32.98     | 49.60     | 65.95     | 82.44     | 98.93     | 115.74    | 131.91    | 148.40    | 164.89    |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program  | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LaGrComYel16 | 16.49     | 32.98     | 49.60     | 65.95     | 82.44     | 98.93     | 115.74    | 131.91    | 148.40    | 164.89    |
| LaGrComYel17 | 8.10      | 16.20     | 24.37     | 32.40     | 40.50     | 48.60     | 56.86     | 64.81     | 72.91     | 81.01     |
| LaGrComYel18 | 8.10      | 16.20     | 24.37     | 32.40     | 40.50     | 48.60     | 56.86     | 64.81     | 72.91     | 81.01     |
| LaGrComYel19 | 11.68     | 23.36     | 35.14     | 46.72     | 58.40     | 70.08     | 81.99     | 93.45     | 105.13    | 116.81    |
| LaGrComYel2  | -         | 1.85      | 2.78      | 3.70      | 4.62      | 5.55      | 6.49      | 7.40      | 8.32      | 9.25      |
| LaGrComYel20 | -         | -         | -         | -         | -         | -         | -         | 0.11      | 0.12      | 0.34      |
| LaGrComYel3  | 19.14     | 38.27     | 57.56     | 76.54     | 95.68     | 114.81    | 134.32    | 153.09    | 172.22    | 191.36    |
| LaGrComYel4  | 12.92     | 25.83     | 38.86     | 51.67     | 64.58     | 77.50     | 90.66     | 103.33    | 116.25    | 129.17    |
| LaGrComYel5  | 12.92     | 25.83     | 38.86     | 51.67     | 64.58     | 77.50     | 90.66     | 103.33    | 116.25    | 129.17    |
| LaGrComYel6  | 10.54     | 21.08     | 31.71     | 42.16     | 52.70     | 63.24     | 73.99     | 84.32     | 94.86     | 105.41    |
| LaGrComYel7  | 45.98     | 90.14     | 133.07    | 174.40    | 214.54    | 252.37    | 289.95    | 325.66    | 359.16    | 391.49    |
| LaGrComYel8  | 2.97      | 5.95      | 8.94      | 11.89     | 14.86     | 17.84     | 20.87     | 23.78     | 26.75     | 29.73     |
| LaGrComYel9  | 1.40      | 2.81      | 4.22      | 5.61      | 7.02      | 8.42      | 9.85      | 11.23     | 12.63     | 14.03     |
| LaGrResMTA   | 88.14     | 176.28    | 265.14    | 352.55    | 440.69    | 528.83    | 618.66    | 705.11    | 793.25    | 881.39    |
| LaGrResMTW   | 763.87    | 1,497.44  | 2,210.60  | 2,897.12  | 3,563.96  | 4,192.44  | 4,816.76  | 5,410.04  | 5,966.42  | 6,503.48  |
| LaGrResRed1  | 287.97    | 564.51    | 833.36    | 1,099.12  | 1,364.81  | 1,630.51  | 1,896.26  | 2,162.01  | 2,427.76  | 2,693.51  |
| LaGrResRed2  | 121.33    | 242.65    | 364.98    | 486.30    | 607.63    | 728.96    | 850.29    | 971.62    | 1,092.95  | 1,214.28  |
| LaGrResYel1  | 16.16     | 32.01     | 47.26     | 61.93     | 76.19     | 89.62     | 102.97    | 115.65    | 127.55    | 139.03    |
| LaGrResYel10 | 1.79      | 3.50      | 5.40      | 7.08      | 8.71      | 10.25     | 11.78     | 13.23     | 14.59     | 15.91     |
| LaGrResYel11 | 229.13    | 449.17    | 663.09    | 869.02    | 1,069.05  | 1,257.57  | 1,444.84  | 1,622.80  | 1,789.69  | 1,950.79  |
| LaGrResYel12 | 178.21    | 349.36    | 515.74    | 675.91    | 831.48    | 978.11    | 1,123.76  | 1,262.18  | 1,391.98  | 1,517.28  |
| LaGrResYel13 | 1.34      | 2.78      | 4.10      | 5.62      | 6.91      | 8.13      | 9.34      | 10.50     | 11.58     | 12.62     |
| LaGrResYel16 | 51.59     | 103.18    | 155.19    | 206.36    | 257.95    | 309.54    | 362.12    | 412.72    | 464.31    | 515.90    |
| LaGrResYel17 | -         | -         | -         | -         | 1.47      | 1.76      | 2.06      | 2.35      | 2.64      | 2.93      |
| LaGrResYel18 | 49.85     | 99.69     | 149.95    | 199.38    | 249.23    | 299.07    | 348.92    | 398.76    | 448.61    | 498.45    |
| LaGrResYel19 | -         | -         | -         | -         | 1.47      | 1.76      | 2.06      | 2.35      | 2.64      | 2.93      |
| LaGrResYel2  | 2.18      | 4.38      | 6.60      | 8.65      | 10.64     | 12.52     | 14.38     | 16.16     | 17.93     | 19.54     |
| LaGrResYel20 | 50.84     | 101.68    | 152.94    | 203.37    | 254.21    | 305.05    | 356.87    | 406.74    | 457.58    | 508.42    |
| LaGrResYel3  | 2.13      | 4.27      | 6.43      | 8.43      | 10.37     | 12.17     | 14.01     | 15.85     | 17.65     | 19.47     |
| LaGrResYel4  | 4.40      | 8.80      | 12.99     | 17.13     | 21.07     | 24.90     | 28.60     | 32.13     | 35.43     | 38.62     |
| LaGrResYel5  | 2.50      | 5.12      | 7.56      | 9.91      | 12.19     | 14.34     | 16.47     | 18.61     | 20.53     | 22.48     |
| LaGrResYel6  | 177.11    | 347.19    | 512.54    | 671.72    | 826.33    | 972.05    | 1,116.80  | 1,254.36  | 1,383.36  | 1,507.88  |
| LaGrResYel7  | 2.84      | 5.81      | 8.57      | 11.24     | 13.83     | 16.27     | 18.80     | 21.12     | 23.39     | 25.50     |
| LaGrResYel8  | 3.50      | 7.18      | 10.59     | 13.89     | 17.19     | 20.22     | 23.34     | 26.21     | 28.91     | 31.51     |
| LaGrResYel9  | 3.42      | 7.00      | 10.33     | 13.55     | 16.67     | 19.72     | 22.76     | 25.57     | 28.19     | 30.73     |
| MedGComRed2  | 404.19    | 808.39    | 1,215.91  | 1,616.78  | 2,020.97  | 2,425.17  | 2,837.11  | 3,233.56  | 3,637.75  | 4,041.95  |
| MedGComYel10 | 7.03      | 14.07     | 21.16     | 28.13     | 35.17     | 42.20     | 49.37     | 56.27     | 63.30     | 70.33     |
| MedGComYel11 | 239.77    | 479.55    | 721.29    | 959.10    | 1,198.87  | 1,438.64  | 1,683.02  | 1,918.19  | 2,157.97  | 2,397.74  |
| MedGComYel12 | 7.75      | 15.51     | 23.32     | 31.01     | 38.76     | 46.52     | 54.42     | 62.02     | 69.77     | 77.53     |
| MedGComYel13 | 11.99     | 23.98     | 36.06     | 47.95     | 59.94     | 71.93     | 84.15     | 95.91     | 107.90    | 119.89    |
| MedGComYel14 | 10.35     | 20.50     | 30.20     | 39.79     | 49.25     | 58.49     | 67.61     | 76.44     | 84.94     | 93.11     |
| MedGComYel15 | 82.64     | 165.28    | 248.61    | 330.57    | 413.21    | 495.85    | 580.08    | 661.14    | 743.78    | 826.42    |
| MedGComYel16 | 82.64     | 165.28    | 248.61    | 330.57    | 413.21    | 495.85    | 580.08    | 661.14    | 743.78    | 826.42    |
| MedGComYel17 | 40.60     | 81.20     | 122.14    | 162.41    | 203.01    | 243.61    | 284.99    | 324.81    | 365.42    | 406.02    |
| MedGComYel18 | 40.60     | 81.20     | 122.14    | 162.41    | 203.01    | 243.61    | 284.99    | 324.81    | 365.42    | 406.02    |
| MedGComYel19 | 58.54     | 117.09    | 176.12    | 234.18    | 292.72    | 351.27    | 410.94    | 468.36    | 526.90    | 585.45    |
| MedGComYel20 | -         | 0.12      | 0.56      | 0.87      | 1.19      | 1.53      | 1.76      | 2.09      | 2.32      | 2.55      |
| MedGComYel9  | 7.03      | 14.07     | 21.16     | 28.13     | 35.17     | 42.20     | 49.37     | 56.27     | 63.30     | 70.33     |
| MedGResRed1  | 1,150.25  | 2,279.53  | 3,357.88  | 4,318.18  | 5,285.98  | 6,252.27  | 7,211.82  | 8,177.37  | 9,138.42  | 10,096.47 |
| MedGResRed2  | 480.05    | 960.11    | 1,440.21  | 1,920.27  | 2,400.27  | 2,880.32  | 3,369.58  | 3,840.42  | 4,320.48  | 4,800.53  |
| MedGResYel10 | 7.42      | 14.90     | 21.94     | 28.91     | 35.78     | 42.50     | 48.96     | 55.35     | 61.71     | 67.65     |
| MedGResYel11 | 915.24    | 1,813.80  | 2,671.83  | 3,520.32  | 4,357.69  | 5,175.59  | 5,963.09  | 6,741.85  | 7,491.61  | 8,212.76  |
| MedGResYel12 | 711.86    | 1,410.73  | 2,078.09  | 2,738.04  | 3,389.31  | 4,025.46  | 4,637.96  | 5,246.66  | 5,826.81  | 6,387.50  |
| MedGResYel13 | 5.80      | 11.82     | 17.41     | 22.94     | 28.39     | 33.72     | 38.85     | 43.92     | 48.80     | 53.50     |
| MedGResYel14 | -         | -         | -         | 1.46      | 1.82      | 2.19      | 2.56      | 2.91      | 3.28      | 3.64      |
| MedGResYel15 | -         | -         | -         | -         | -         | -         | -         | -         | 0.71      | 1.32      |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program   | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedGRResYel16 | 279.61    | 559.21    | 841.12    | 1,118.43  | 1,398.04  | 1,677.64  | 1,962.61  | 2,236.86  | 2,516.47  | 2,796.07  |
| MedGRResYel17 | 1.59      | 3.18      | 4.78      | 6.36      | 7.95      | 9.53      | 11.15     | 12.71     | 14.30     | 15.89     |
| MedGRResYel18 | 270.15    | 540.30    | 812.68    | 1,080.61  | 1,350.76  | 1,620.91  | 1,896.25  | 2,161.22  | 2,431.37  | 2,701.52  |
| MedGRResYel19 | 1.59      | 3.18      | 4.78      | 6.36      | 7.95      | 9.53      | 11.15     | 12.71     | 14.30     | 15.89     |
| MedGRResYel20 | 275.56    | 551.11    | 828.93    | 1,102.22  | 1,377.78  | 1,653.33  | 1,934.17  | 2,204.44  | 2,480.00  | 2,755.55  |
| MedGTCComYel1 | 92.59     | 183.48    | 270.28    | 356.11    | 440.82    | 523.56    | 603.22    | 682.00    | 757.84    | 830.80    |
| MedGTCComYel2 | 4.64      | 9.27      | 13.90     | 18.54     | 23.18     | 27.81     | 32.54     | 37.09     | 41.72     | 46.36     |
| MedGTCComYel3 | 95.91     | 191.82    | 288.52    | 383.64    | 479.55    | 575.46    | 673.21    | 767.28    | 863.19    | 959.10    |
| MedGTCComYel4 | 64.74     | 129.48    | 194.75    | 258.96    | 323.69    | 388.43    | 454.41    | 517.91    | 582.65    | 647.39    |
| MedGTCComYel5 | 64.74     | 129.48    | 194.75    | 258.96    | 323.69    | 388.43    | 454.41    | 517.91    | 582.65    | 647.39    |
| MedGTCComYel6 | 52.83     | 105.66    | 158.92    | 211.32    | 264.15    | 316.98    | 370.82    | 422.64    | 475.47    | 528.30    |
| MedGTCComYel7 | 169.86    | 336.61    | 495.85    | 653.32    | 808.72    | 960.51    | 1,106.66  | 1,251.18  | 1,390.33  | 1,524.16  |
| MedGTCComYel8 | 14.90     | 29.80     | 44.82     | 59.60     | 74.50     | 89.40     | 104.58    | 119.20    | 134.10    | 149.00    |
| MedGTCComMTA  | 1,695.48  | 3,390.96  | 5,100.37  | 6,781.92  | 8,477.40  | 10,172.88 | 11,900.87 | 13,563.84 | 15,259.32 | 16,954.80 |
| MedGTNComMTW  | 1,137.93  | 2,255.11  | 3,321.90  | 4,376.84  | 5,417.94  | 6,434.84  | 7,413.95  | 8,382.19  | 9,314.37  | 10,210.98 |
| MedGTNResMTA  | 348.74    | 697.48    | 1,049.08  | 1,394.96  | 1,743.69  | 2,092.43  | 2,447.86  | 2,789.91  | 3,138.65  | 3,487.39  |
| MedGTNResMTW  | 3,049.83  | 6,044.06  | 8,903.24  | 11,730.64 | 14,520.97 | 17,246.42 | 19,870.59 | 22,465.63 | 24,964.02 | 27,367.08 |
| MedGTResYel1  | 65.03     | 129.27    | 190.42    | 250.89    | 310.57    | 368.86    | 424.98    | 480.48    | 533.92    | 585.31    |
| MedGTResYel2  | 9.18      | 18.19     | 26.80     | 35.31     | 43.70     | 51.91     | 59.80     | 67.83     | 75.38     | 82.63     |
| MedGTResYel3  | 8.95      | 17.73     | 26.12     | 34.41     | 42.60     | 50.76     | 58.83     | 66.88     | 74.91     | 82.94     |
| MedGTResYel4  | 18.06     | 35.80     | 52.73     | 69.69     | 86.27     | 102.46    | 118.05    | 133.47    | 148.31    | 162.59    |
| MedGTResYel5  | 10.51     | 20.84     | 30.69     | 40.44     | 50.05     | 59.44     | 68.71     | 77.68     | 86.32     | 94.63     |
| MedGTResYel6  | 707.44    | 1,401.99  | 2,065.21  | 2,721.06  | 3,368.31  | 4,000.51  | 4,609.22  | 5,211.17  | 5,790.70  | 6,348.12  |
| MedGTResYel7  | 11.93     | 23.64     | 34.82     | 45.87     | 56.78     | 67.65     | 77.95     | 88.13     | 97.93     | 107.36    |
| MedGTResYel8  | 14.74     | 29.21     | 43.02     | 56.68     | 70.38     | 83.60     | 96.31     | 108.89    | 121.00    | 132.65    |
| MedGTResYel9  | 14.38     | 28.49     | 41.96     | 55.28     | 68.65     | 81.54     | 93.94     | 106.21    | 118.02    | 129.38    |
| MedNComRed2   | 181.59    | 363.19    | 546.28    | 726.38    | 907.97    | 1,089.57  | 1,274.65  | 1,452.76  | 1,634.35  | 1,815.95  |
| MedNComYel10  | 3.16      | 6.32      | 9.51      | 12.64     | 15.80     | 18.96     | 22.18     | 25.28     | 28.44     | 31.60     |
| MedNComYel11  | 107.72    | 215.45    | 324.06    | 430.90    | 538.62    | 646.35    | 756.14    | 861.80    | 969.52    | 1,077.25  |
| MedNComYel12  | 3.48      | 6.97      | 10.48     | 13.93     | 17.42     | 20.90     | 24.45     | 27.86     | 31.35     | 34.83     |
| MedNComYel13  | 5.39      | 10.77     | 16.20     | 21.54     | 26.93     | 32.32     | 37.81     | 43.09     | 48.48     | 53.86     |
| MedNComYel14  | 4.52      | 9.21      | 13.57     | 17.87     | 22.13     | 26.28     | 30.27     | 34.23     | 38.03     | 41.69     |
| MedNComYel15  | 37.13     | 74.26     | 111.69    | 148.52    | 185.65    | 222.77    | 260.62    | 297.03    | 334.16    | 371.29    |
| MedNComYel16  | 37.13     | 74.26     | 111.69    | 148.52    | 185.65    | 222.77    | 260.62    | 297.03    | 334.16    | 371.29    |
| MedNComYel17  | 18.24     | 36.48     | 54.87     | 72.97     | 91.21     | 109.45    | 128.04    | 145.93    | 164.17    | 182.41    |
| MedNComYel18  | 18.24     | 36.48     | 54.87     | 72.97     | 91.21     | 109.45    | 128.04    | 145.93    | 164.17    | 182.41    |
| MedNComYel19  | 26.30     | 52.61     | 79.12     | 105.21    | 131.51    | 157.82    | 184.62    | 210.42    | 236.72    | 263.03    |
| MedNComYel20  | -         | -         | -         | 0.11      | 0.24      | 0.49      | 0.57      | 0.75      | 0.83      | 0.92      |
| MedNComYel9   | 3.16      | 6.32      | 9.51      | 12.64     | 15.80     | 18.96     | 22.18     | 25.28     | 28.44     | 31.60     |
| MedNResRed1   | 516.78    | 1,024.14  | 1,508.61  | 1,990.78  | 2,476.31  | 2,952.16  | 3,427.99  | 3,904.51  | 4,381.17  | 4,857.84  |
| MedNResRed2   | 215.68    | 431.35    | 648.80    | 862.70    | 1,078.38  | 1,294.06  | 1,513.87  | 1,725.41  | 1,941.08  | 2,156.76  |
| MedNResYel10  | 3.28      | 6.51      | 9.86      | 12.99     | 16.08     | 19.09     | 22.00     | 24.87     | 27.63     | 30.29     |
| MedNResYel11  | 411.20    | 814.90    | 1,200.39  | 1,581.59  | 1,957.80  | 2,325.26  | 2,679.07  | 3,028.95  | 3,365.80  | 3,689.79  |
| MedNResYel12  | 319.82    | 633.81    | 933.63    | 1,230.13  | 1,522.74  | 1,808.54  | 2,083.72  | 2,355.85  | 2,617.84  | 2,869.84  |
| MedNResYel13  | 2.61      | 5.16      | 7.82      | 10.30     | 12.76     | 15.15     | 17.45     | 19.73     | 21.93     | 24.03     |
| MedNResYel14  | -         | -         | -         | -         | -         | -         | -         | 1.31      | 1.47      | 1.64      |
| MedNResYel15  | 125.62    | 251.24    | 377.89    | 502.48    | 628.10    | 753.72    | 881.75    | 1,004.97  | 1,130.59  | 1,256.21  |
| MedNResYel16  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNResYel17  | 121.37    | 242.75    | 365.12    | 485.49    | 606.86    | 728.24    | 851.94    | 970.98    | 1,092.35  | 1,213.73  |
| MedNResYel18  | -         | 1.43      | 2.15      | 2.86      | 3.57      | 4.28      | 5.01      | 5.71      | 6.43      | 7.14      |
| MedNResYel19  | 123.80    | 247.60    | 372.42    | 495.20    | 619.00    | 742.80    | 868.98    | 990.40    | 1,114.20  | 1,238.00  |
| MedNWComYel1  | 41.47     | 82.43     | 121.43    | 159.99    | 198.05    | 235.22    | 271.01    | 306.41    | 340.48    | 373.26    |
| MedNWComYel2  | 2.08      | 4.17      | 6.27      | 8.33      | 10.41     | 12.50     | 14.62     | 16.66     | 18.74     | 20.83     |
| MedNWComYel3  | 43.09     | 86.18     | 129.62    | 172.36    | 215.45    | 258.54    | 302.46    | 344.72    | 387.81    | 430.90    |
| MedNWComYel4  | 29.09     | 58.17     | 87.50     | 116.34    | 145.43    | 174.51    | 204.16    | 232.69    | 261.77    | 290.86    |
| MedNWComYel5  | 29.09     | 58.17     | 87.50     | 116.34    | 145.43    | 174.51    | 204.16    | 232.69    | 261.77    | 290.86    |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dith

| DSM Program   | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedNW/ComYel6 | 23.74     | 47.47     | 71.40     | 94.94     | 118.68    | 142.41    | 166.60    | 189.88    | 213.62    | 237.35    |
| MedNW/ComYel7 | 76.31     | 151.23    | 222.77    | 293.52    | 363.34    | 431.53    | 497.19    | 562.13    | 624.64    | 684.77    |
| MedNW/ComYel8 | 6.69      | 13.39     | 20.14     | 26.78     | 33.47     | 40.16     | 46.99     | 53.55     | 60.25     | 66.94     |
| MedNW/ComMTA  | 761.74    | 1,523.47  | 2,291.47  | 3,046.95  | 3,808.69  | 4,570.42  | 5,346.77  | 6,093.90  | 6,855.64  | 7,617.37  |
| MedNW/ComMTW  | 511.38    | 1,013.43  | 1,492.84  | 1,966.92  | 2,434.78  | 2,891.77  | 3,331.78  | 3,766.90  | 4,185.81  | 4,588.74  |
| MedNW/ResMTA  | 156.68    | 313.36    | 471.33    | 626.72    | 783.40    | 940.08    | 1,099.76  | 1,253.44  | 1,410.12  | 1,566.80  |
| MedNW/ResMTW  | 1,370.58  | 2,716.17  | 4,001.08  | 5,271.70  | 6,525.66  | 7,750.47  | 8,929.76  | 10,095.96 | 11,218.72 | 12,298.65 |
| MedNW/ResYel1 | 29.22     | 57.90     | 85.55     | 112.72    | 139.53    | 165.72    | 190.93    | 215.87    | 239.87    | 262.97    |
| MedNW/ResYel2 | 4.01      | 8.17      | 12.04     | 15.86     | 19.64     | 23.32     | 26.87     | 30.37     | 33.75     | 37.00     |
| MedNW/ResYel3 | 3.91      | 7.97      | 11.73     | 15.46     | 19.14     | 22.82     | 26.35     | 29.83     | 33.26     | 36.64     |
| MedNW/ResYel4 | 8.12      | 16.08     | 23.69     | 31.21     | 38.63     | 45.88     | 52.86     | 59.77     | 66.63     | 73.05     |
| MedNW/ResYel5 | 4.59      | 9.36      | 13.79     | 18.17     | 22.49     | 26.71     | 30.77     | 34.79     | 38.65     | 42.37     |
| MedNW/ResYel6 | 317.84    | 629.88    | 927.85    | 1,222.51  | 1,513.30  | 1,797.33  | 2,070.81  | 2,341.25  | 2,601.62  | 2,852.05  |
| MedNW/ResYel7 | 5.21      | 10.62     | 15.64     | 20.61     | 25.51     | 30.30     | 34.91     | 39.46     | 43.85     | 48.07     |
| MedNW/ResYel8 | 6.44      | 13.12     | 19.33     | 25.46     | 31.52     | 37.44     | 43.13     | 48.76     | 54.18     | 59.60     |
| MedNW/ResYel9 | 6.28      | 12.80     | 18.85     | 24.84     | 30.74     | 36.51     | 42.07     | 47.56     | 52.85     | 57.93     |
| RosComMTA     | 727.73    | 1,455.45  | 2,189.16  | 2,910.90  | 3,638.63  | 4,366.35  | 5,108.03  | 5,821.80  | 6,549.53  | 7,277.25  |
| RosComMTW     | 494.55    | 979.52    | 1,444.17  | 1,898.77  | 2,345.36  | 2,784.29  | 3,215.69  | 3,635.84  | 4,022.51  | 4,416.83  |
| RosComRed2    | 173.49    | 346.97    | 521.88    | 693.95    | 867.43    | 1,040.92  | 1,217.73  | 1,387.89  | 1,561.38  | 1,734.86  |
| RosComYel1    | 40.18     | 79.70     | 117.51    | 154.50    | 190.84    | 226.55    | 261.65    | 295.84    | 327.30    | 359.39    |
| RosComYel10   | 3.41      | 6.81      | 10.25     | 13.62     | 17.03     | 20.44     | 23.91     | 27.25     | 30.65     | 34.06     |
| RosComYel11   | 116.11    | 232.22    | 349.28    | 464.44    | 580.54    | 696.65    | 814.99    | 928.87    | 1,044.98  | 1,161.09  |
| RosComYel12   | 3.75      | 7.51      | 11.29     | 15.02     | 18.77     | 22.53     | 26.35     | 30.03     | 33.79     | 37.54     |
| RosComYel13   | 5.81      | 11.61     | 17.46     | 23.22     | 29.03     | 34.83     | 40.75     | 46.44     | 52.25     | 58.05     |
| RosComYel14   | 4.33      | 8.89      | 13.11     | 17.23     | 21.28     | 25.27     | 29.18     | 33.10     | 36.62     | 40.21     |
| RosComYel15   | 40.02     | 80.04     | 120.39    | 160.08    | 200.09    | 240.11    | 280.90    | 320.15    | 360.17    | 400.19    |
| RosComYel16   | 40.02     | 80.04     | 120.39    | 160.08    | 200.09    | 240.11    | 280.90    | 320.15    | 360.17    | 400.19    |
| RosComYel17   | 19.66     | 39.32     | 59.14     | 78.64     | 98.31     | 117.97    | 138.00    | 157.29    | 176.95    | 196.61    |
| RosComYel18   | 19.66     | 39.32     | 59.14     | 78.64     | 98.31     | 117.97    | 138.00    | 157.29    | 176.95    | 196.61    |
| RosComYel19   | 28.35     | 56.70     | 85.28     | 113.40    | 141.75    | 170.10    | 198.99    | 228.80    | 255.15    | 283.50    |
| RosComYel2    | 2.24      | 4.49      | 6.75      | 8.98      | 11.22     | 13.47     | 15.76     | 17.96     | 20.20     | 22.45     |
| RosComYel20   | -         | -         | -         | -         | 0.12      | 0.37      | 0.53      | 0.71      | 0.79      | 0.86      |
| RosComYel3    | 46.44     | 92.89     | 139.71    | 185.77    | 232.22    | 278.66    | 326.00    | 371.55    | 417.99    | 464.44    |
| RosComYel4    | 31.35     | 62.70     | 94.31     | 125.40    | 156.75    | 188.10    | 220.05    | 250.79    | 282.14    | 313.49    |
| RosComYel5    | 31.35     | 62.70     | 94.31     | 125.40    | 156.75    | 188.10    | 220.05    | 250.79    | 282.14    | 313.49    |
| RosComYel6    | 25.58     | 51.17     | 76.96     | 102.33    | 127.91    | 153.50    | 179.57    | 204.66    | 230.24    | 255.83    |
| RosComYel7    | 73.82     | 146.22    | 215.88    | 283.44    | 350.11    | 415.63    | 480.03    | 542.75    | 600.47    | 659.33    |
| RosComYel8    | 7.22      | 14.43     | 21.70     | 28.86     | 36.08     | 43.29     | 50.64     | 57.72     | 64.94     | 72.15     |
| RosComYel9    | 3.41      | 6.81      | 10.25     | 13.62     | 17.03     | 20.44     | 23.91     | 27.25     | 30.65     | 34.06     |
| RosResMTA     | 115.88    | 231.76    | 348.59    | 463.52    | 579.40    | 695.28    | 813.38    | 927.04    | 1,042.91  | 1,158.79  |
| RosResMTW     | 1,026.72  | 2,033.58  | 2,998.22  | 3,942.01  | 4,869.16  | 5,780.42  | 6,676.04  | 7,548.32  | 8,351.07  | 9,169.72  |
| RosResRed1    | 387.03    | 766.57    | 1,130.20  | 1,114.48  | 1,101.28  | 1,089.49  | 1,078.54  | 1,067.02  | 1,049.33  | 1,036.98  |
| RosResRed2    | 189.51    | 319.03    | 479.85    | 638.05    | 797.56    | 957.08    | 1,119.65  | 1,276.10  | 1,435.61  | 1,595.13  |
| RosResYel10   | 21.85     | 43.41     | 64.00     | 84.27     | 104.08    | 123.56    | 142.71    | 161.36    | 178.52    | 196.01    |
| RosResYel11   | 2.44      | 4.82      | 7.37      | 9.69      | 11.97     | 14.21     | 16.41     | 18.56     | 20.53     | 22.55     |
| RosResYel12   | 307.96    | 609.95    | 899.29    | 1,182.37  | 1,460.46  | 1,733.79  | 2,002.42  | 2,264.05  | 2,504.83  | 2,750.38  |
| RosResYel13   | 239.52    | 474.41    | 699.45    | 919.62    | 1,135.91  | 1,348.50  | 1,557.44  | 1,760.93  | 1,948.20  | 2,139.18  |
| RosResYel14   | 1.93      | 3.83      | 5.75      | 7.69      | 9.50      | 11.28     | 13.02     | 14.72     | 16.29     | 17.89     |
| RosResYel15   | -         | -         | -         | -         | -         | -         | -         | -         | -         | -         |
| RosResYel16   | 104.82    | 209.64    | 315.32    | 419.28    | 524.10    | 628.92    | 735.75    | 838.56    | 943.38    | 1,048.20  |
| RosResYel17   | -         | 0.71      | 1.79      | 2.38      | 2.98      | 3.57      | 4.18      | 4.77      | 5.36      | 5.96      |
| RosResYel18   | 101.28    | 202.55    | 304.66    | 405.10    | 506.38    | 607.65    | 710.87    | 810.20    | 911.48    | 1,012.75  |
| RosResYel19   | -         | 0.71      | 1.79      | 2.38      | 2.98      | 3.57      | 4.18      | 4.77      | 5.36      | 5.96      |
| RosResYel2    | 2.98      | 6.01      | 9.01      | 11.84     | 14.62     | 17.36     | 20.05     | 22.67     | 25.08     | 27.54     |
| RosResYel20   | 103.30    | 206.60    | 310.75    | 413.20    | 516.50    | 619.80    | 725.08    | 826.40    | 929.70    | 1,033.01  |
| RosResYel3    | 2.90      | 5.86      | 8.78      | 11.54     | 14.25     | 17.10     | 19.96     | 22.81     | 25.71     | 28.58     |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program  | 2009-2010  | 2010-2011  | 2011-2012  | 2012-2013  | 2013-2014  | 2014-2015  | 2015-2016  | 2016-2017  | 2017-2018  | 2018-2019    |
|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| RosResYel4   | 5.97       | 12.02      | 17.72      | 23.30      | 28.77      | 34.27      | 39.58      | 44.75      | 49.51      | 54.36        |
| RosResYel5   | 3.41       | 7.00       | 10.31      | 13.56      | 16.75      | 19.88      | 22.96      | 25.96      | 28.72      | 31.64        |
| RosResYel6   | 238.04     | 471.47     | 463.41     | 456.96     | 451.55     | 446.71     | 442.22     | 437.50     | 430.25     | 425.18       |
| RosResYel7   | 3.87       | 7.94       | 11.70      | 15.38      | 19.00      | 22.55      | 26.05      | 29.55      | 32.69      | 35.89        |
| RosResYel8   | 4.78       | 9.81       | 14.46      | 19.01      | 23.47      | 27.87      | 32.29      | 36.51      | 40.39      | 44.35        |
| RosResYel9   | 4.66       | 9.56       | 14.10      | 18.54      | 22.90      | 27.18      | 31.50      | 35.61      | 39.40      | 43.26        |
| SpoBComYel10 | 185.38     | 370.76     | 557.66     | 741.52     | 926.89     | 1,112.27   | 1,301.21   | 1,483.03   | 1,668.41   | 1,853.79     |
| SpoBComYel11 | 204.04     | 408.09     | 613.81     | 816.18     | 1,020.22   | 1,224.27   | 1,432.23   | 1,632.36   | 1,836.41   | 2,040.45     |
| SpoBComYel12 | 89.36      | 178.73     | 268.83     | 357.46     | 446.83     | 536.19     | 627.27     | 714.92     | 804.29     | 893.65       |
| SpoBComMTA   | 490.66     | 981.32     | 1,476.02   | 1,962.64   | 2,453.31   | 2,943.97   | 3,444.04   | 3,925.29   | 4,415.95   | 4,906.61     |
| SpoBComMTW   | 1,141.97   | 2,274.03   | 3,362.04   | 4,439.16   | 5,515.12   | 6,591.42   | 7,607.99   | 8,614.32   | 9,615.38   | 10,624.35    |
| SpoBoComRed1 | 1,679.53   | 3,344.50   | 4,944.68   | 6,528.84   | 8,111.30   | 9,694.25   | 11,189.35  | 12,669.40  | 14,141.69  | 15,625.63    |
| SpoBoComRed2 | 130.45     | 260.91     | 392.43     | 521.81     | 652.27     | 782.72     | 915.68     | 1,043.63   | 1,174.08   | 1,304.54     |
| SpoBoComYel1 | 12.08      | 24.16      | 36.33      | 48.31      | 60.39      | 72.47      | 84.78      | 96.62      | 108.70     | 120.78       |
| SpoBoComYel2 | 17.69      | 35.38      | 53.22      | 70.76      | 88.45      | 106.14     | 124.17     | 141.52     | 159.21     | 176.90       |
| SpoBoComYel3 | 376.25     | 752.50     | 1,131.84   | 1,504.99   | 1,881.24   | 2,257.49   | 2,640.95   | 3,009.98   | 3,366.23   | 3,762.48     |
| SpoBoComYel4 | 98.82      | 197.64     | 297.27     | 395.28     | 494.10     | 592.92     | 693.64     | 790.56     | 889.38     | 988.20       |
| SpoBoComYel5 | 40.32      | 80.64      | 121.29     | 161.28     | 201.61     | 241.93     | 283.02     | 322.57     | 362.89     | 403.21       |
| SpoBoComYel6 | 67.29      | 134.00     | 198.11     | 261.58     | 324.99     | 388.41     | 448.31     | 507.61     | 566.60     | 626.05       |
| SpoBoComYel7 | 54.29      | 108.58     | 163.32     | 217.16     | 271.45     | 325.74     | 381.07     | 434.32     | 488.61     | 542.90       |
| SpoBoComYel8 | 21.58      | 43.17      | 64.93      | 86.34      | 107.93     | 129.51     | 151.51     | 172.68     | 194.26     | 215.85       |
| SpoBoComYel9 | 147.31     | 294.63     | 443.16     | 589.26     | 736.58     | 883.89     | 1,034.03   | 1,178.52   | 1,325.83   | 1,473.15     |
| SpoBoResMTA  | 12,623.68  | 25,247.35  | 37,974.78  | 50,494.70  | 63,118.38  | 75,742.05  | 88,607.83  | 100,989.41 | 113,613.08 | 126,236.76   |
| SpoBoResMTW  | 110,036.98 | 219,120.02 | 323,958.02 | 427,746.69 | 531,424.08 | 635,133.25 | 733,086.99 | 830,055.01 | 926,514.23 | 1,023,736.61 |
| SpoBoResRed1 | 37,290.62  | 74,257.95  | 109,786.68 | 144,959.80 | 180,095.20 | 215,241.37 | 248,437.08 | 281,298.73 | 313,987.96 | 346,935.82   |
| SpoBoResRed2 | 2,758.45   | 5,516.89   | 8,298.01   | 11,033.78  | 13,792.23  | 16,550.68  | 19,362.02  | 22,067.57  | 24,826.02  | 27,584.46    |
| SpoBoResYel1 | 122.50     | 243.93     | 360.64     | 476.18     | 591.60     | 707.05     | 816.09     | 924.04     | 1,031.42   | 1,139.65     |
| SpoBoResYel2 | 2,023.42   | 4,029.31   | 5,957.14   | 7,865.66   | 9,772.14   | 11,679.20  | 13,480.43  | 15,263.54  | 17,037.29  | 18,825.07    |
| SpoBoResYel3 | 35.82      | 71.32      | 105.45     | 139.23     | 172.98     | 206.73     | 240.45     | 274.16     | 307.87     | 341.58       |
| SpoBoResYel4 | 193.42     | 385.15     | 569.43     | 751.86     | 934.10     | 1,116.39   | 1,288.57   | 1,459.01   | 1,628.56   | 1,798.45     |
| SpoBoResYel5 | 38.68      | 77.03      | 113.89     | 150.37     | 186.82     | 223.28     | 259.71     | 296.08     | 332.45     | 368.82       |
| SpoBoResYel6 | 193.42     | 385.15     | 569.43     | 751.86     | 934.10     | 1,116.39   | 1,288.57   | 1,459.01   | 1,628.56   | 1,799.45     |
| SpoBoResYel7 | 38.68      | 77.03      | 113.89     | 150.37     | 186.82     | 223.28     | 259.71     | 296.08     | 332.45     | 368.82       |
| SpoBoResYel8 | 72.31      | 143.99     | 216.01     | 281.08     | 349.21     | 417.35     | 485.44     | 553.48     | 621.51     | 689.54       |
| SpoBoResYel9 | 22.79      | 45.39      | 67.10      | 88.80      | 110.08     | 131.56     | 151.85     | 171.94     | 191.92     | 212.06       |
| SpoBResYel10 | 1,598.36   | 3,182.86   | 4,705.71   | 6,213.31   | 7,719.29   | 9,225.73   | 10,648.58  | 12,057.10  | 13,458.24  | 14,870.46    |
| SpoBResYel11 | 2,279.30   | 4,538.84   | 6,710.46   | 8,860.33   | 11,007.90  | 13,156.13  | 15,185.14  | 17,193.73  | 19,191.78  | 21,205.65    |
| SpoBResYel12 | 14.89      | 29.96      | 44.29      | 58.48      | 72.65      | 86.83      | 100.22     | 113.48     | 126.67     | 139.96       |
| SpoBResYel13 | 1,027.52   | 2,046.13   | 3,025.10   | 3,994.27   | 4,962.40   | 5,930.83   | 6,845.51   | 7,751.00   | 8,651.72   | 9,559.58     |
| SpoBResYel14 | 7,407.79   | 14,751.36  | 21,809.15  | 28,796.30  | 35,775.96  | 42,757.76  | 49,352.09  | 55,880.07  | 62,373.79  | 68,918.89    |
| SpoBResYel15 | 18.64      | 37.49      | 55.43      | 73.19      | 90.93      | 108.68     | 125.44     | 142.03     | 158.54     | 175.18       |
| SpoBResYel16 | 1.38       | 2.77       | 4.16       | 5.54       | 6.92       | 8.30       | 9.71       | 11.07      | 12.46      | 13.84        |
| SpoBResYel17 | -          | -          | 1.51       | 2.01       | 2.52       | 3.02       | 3.53       | 4.03       | 4.53       | 5.03         |
| SpoBResYel18 | 8.87       | 17.65      | 26.36      | 34.81      | 43.25      | 51.68      | 59.66      | 67.55      | 75.40      | 83.31        |
| SpoBResYel19 | 420.92     | 841.84     | 1,266.21   | 1,683.67   | 2,104.59   | 2,525.51   | 2,954.50   | 3,367.35   | 3,786.26   | 4,209.18     |
| SpoBResYel20 | 5.50       | 11.00      | 16.55      | 22.01      | 27.51      | 33.01      | 38.62      | 44.02      | 49.52      | 55.02        |
| SpoBResYel21 | 44.29      | 88.57      | 133.23     | 177.15     | 221.44     | 265.72     | 310.86     | 354.30     | 398.58     | 442.87       |
| SpoBResYel22 | 5.50       | 11.00      | 16.55      | 22.01      | 27.51      | 33.01      | 38.62      | 44.02      | 49.52      | 55.02        |
| SpoBResYel23 | 1,047.16   | 2,094.33   | 3,150.09   | 4,188.65   | 5,235.81   | 6,282.98   | 7,350.22   | 8,377.50   | 9,424.46   | 10,471.63    |
| SpoBResYel24 | 178.86     | 356.18     | 526.59     | 695.30     | 863.83     | 1,032.40   | 1,191.63   | 1,349.25   | 1,506.04   | 1,664.08     |
| SpoGComYel10 | 24.31      | 48.62      | 73.14      | 97.25      | 121.56     | 145.87     | 170.65     | 194.50     | 218.81     | 243.12       |
| SpoGComYel11 | 26.76      | 53.52      | 80.50      | 107.04     | 133.80     | 160.56     | 187.83     | 214.08     | 240.84     | 267.60       |
| SpoGComYel12 | 11.72      | 23.44      | 35.26      | 46.88      | 58.60      | 70.32      | 82.26      | 93.76      | 105.48     | 117.20       |
| SpoGResYel10 | 2.82       | 5.89       | 8.71       | 11.50      | 14.29      | 17.08      | 19.91      | 22.55      | 25.17      | 27.81        |
| SpoGResYel11 | 209.62     | 417.42     | 617.14     | 814.86     | 1,012.37   | 1,209.93   | 1,396.53   | 1,581.26   | 1,765.01   | 1,950.22     |



Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program   | 2009-2010 | 2010-2011 | 2011-2012 | 2012-2013 | 2013-2014 | 2014-2015 | 2015-2016 | 2016-2017  | 2017-2018  | 2018-2019  |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|
| SpoGRResYel12 | 298.92    | 595.26    | 880.06    | 1,162.01  | 1,443.66  | 1,725.39  | 1,991.49  | 2,254.92   | 2,516.96   | 2,781.07   |
| SpoGRResYel13 | 1.77      | 3.81      | 5.75      | 7.59      | 9.43      | 11.27     | 13.01     | 14.73      | 16.44      | 18.17      |
| SpoGRResYel14 | 134.76    | 268.34    | 396.73    | 523.84    | 650.81    | 777.81    | 897.77    | 1,016.52   | 1,134.65   | 1,253.72   |
| SpoGRResYel15 | 971.51    | 1,934.60  | 2,860.22  | 3,776.56  | 4,691.93  | 5,607.57  | 6,472.41  | 7,328.53   | 8,180.17   | 9,038.54   |
| SpoGRResYel16 | 2.33      | 4.87      | 7.20      | 9.50      | 11.80     | 14.11     | 16.28     | 18.43      | 20.79      | 22.97      |
| SpoGRResYel17 | -         | -         | -         | -         | -         | -         | 1.27      | 1.45       | 1.63       | 1.81       |
| SpoGRResYel19 | 0.87      | 2.20      | 3.25      | 4.42      | 5.61      | 6.71      | 7.74      | 8.77       | 9.79       | 10.81      |
| SpoGRResYel20 | 55.20     | 110.40    | 166.06    | 220.81    | 276.01    | 331.21    | 387.48    | 441.62     | 496.82     | 552.02     |
| SpoGRResYel21 | -         | 1.44      | 2.17      | 2.89      | 3.61      | 4.33      | 5.07      | 5.77       | 6.49       | 7.22       |
| SpoGRResYel22 | 6.13      | 12.27     | 18.45     | 24.53     | 30.67     | 36.80     | 43.05     | 49.07      | 55.20      | 61.34      |
| SpoGRResYel23 | -         | 1.44      | 2.17      | 2.89      | 3.61      | 4.33      | 5.07      | 5.77       | 6.49       | 7.22       |
| SpoGRResYel24 | 137.33    | 274.67    | 413.13    | 549.33    | 686.66    | 824.00    | 963.96    | 1,098.66   | 1,236.00   | 1,373.33   |
| SpoGRResYel25 | 23.46     | 46.71     | 69.06     | 91.19     | 113.29    | 135.40    | 156.28    | 176.95     | 197.51     | 218.24     |
| SpoGTComRed1  | 220.27    | 438.62    | 648.48    | 856.24    | 1,063.78  | 1,271.38  | 1,467.46  | 1,661.56   | 1,854.65   | 2,049.26   |
| SpoGTComRed2  | 17.11     | 34.22     | 51.47     | 68.43     | 85.54     | 102.65    | 120.09    | 136.87     | 153.98     | 171.09     |
| SpoGTComYel1  | 1.58      | 3.17      | 4.77      | 6.34      | 7.92      | 9.50      | 11.12     | 12.67      | 14.26      | 15.84      |
| SpoGTComYel2  | 2.32      | 4.64      | 6.98      | 9.28      | 11.60     | 13.92     | 16.28     | 18.56      | 20.88      | 23.20      |
| SpoGTComYel3  | 49.34     | 98.69     | 148.44    | 197.38    | 246.72    | 296.06    | 346.35    | 394.75     | 444.10     | 493.44     |
| SpoGTComYel4  | 12.96     | 25.92     | 38.99     | 51.84     | 64.80     | 77.76     | 90.97     | 103.68     | 116.64     | 129.60     |
| SpoGTComYel5  | 5.29      | 10.58     | 15.91     | 21.15     | 26.44     | 31.73     | 37.12     | 42.30      | 47.59      | 52.88      |
| SpoGTComYel6  | 8.74      | 17.40     | 25.98     | 34.31     | 42.62     | 50.94     | 58.79     | 66.57      | 74.31      | 82.11      |
| SpoGTComYel7  | 7.12      | 14.24     | 21.42     | 28.48     | 35.60     | 42.72     | 49.98     | 56.96      | 64.08      | 71.20      |
| SpoGTComYel8  | 2.40      | 4.80      | 7.22      | 9.60      | 12.00     | 14.40     | 16.85     | 19.20      | 21.60      | 24.00      |
| SpoGTComYel9  | 19.32     | 38.64     | 58.12     | 77.28     | 96.60     | 115.92    | 135.61    | 154.56     | 173.88     | 193.20     |
| SpoGTComMTA   | 64.35     | 128.70    | 193.58    | 257.40    | 321.75    | 386.09    | 451.68    | 514.79     | 579.14     | 643.49     |
| SpoGTComMTW   | 145.34    | 289.42    | 427.90    | 564.98    | 701.92    | 838.91    | 968.29    | 1,096.37   | 1,223.78   | 1,352.19   |
| SpoGTNResMTA  | 1,655.56  | 3,311.13  | 4,980.30  | 6,622.26  | 8,277.82  | 9,933.38  | 11,620.70 | 13,244.51  | 14,900.08  | 16,555.64  |
| SpoGTNResMTW  | 14,430.29 | 28,735.47 | 42,483.96 | 56,094.84 | 69,691.13 | 83,291.38 | 96,137.27 | 108,853.68 | 121,503.38 | 134,253.15 |
| SpoGTResRed1  | 4,890.57  | 9,738.75  | 14,398.25 | 19,011.12 | 23,619.04 | 28,228.38 | 32,581.91 | 36,891.64  | 41,178.75  | 45,499.78  |
| SpoGTResRed2  | 361.76    | 723.53    | 1,088.26  | 1,447.05  | 1,808.82  | 2,170.58  | 2,539.28  | 2,894.11   | 3,255.87   | 3,617.63   |
| SpoGTResYel1  | 15.90     | 31.99     | 47.30     | 62.45     | 77.59     | 92.73     | 107.03    | 121.19     | 135.27     | 149.46     |
| SpoGTResYel2  | 265.37    | 528.43    | 781.26    | 1,031.56  | 1,281.59  | 1,531.70  | 1,767.93  | 2,001.78   | 2,234.40   | 2,468.86   |
| SpoGTResYel3  | 4.55      | 9.26      | 13.69     | 18.07     | 22.69     | 27.59     | 32.15     | 36.55      | 40.75      | 44.85      |
| SpoGTResYel4  | 25.37     | 50.51     | 74.68     | 98.60     | 122.50    | 146.41    | 168.99    | 191.35     | 213.58     | 235.99     |
| SpoGTResYel5  | 5.02      | 10.00     | 14.78     | 19.62     | 24.50     | 29.28     | 33.80     | 38.27      | 42.72      | 47.20      |
| SpoGTResYel6  | 25.37     | 50.51     | 74.68     | 98.60     | 122.50    | 146.41    | 168.99    | 191.35     | 213.58     | 235.99     |
| SpoGTResYel7  | 5.02      | 10.00     | 14.78     | 19.62     | 24.50     | 29.28     | 33.80     | 38.27      | 42.72      | 47.20      |
| SpoGTResYel8  | 9.39      | 18.69     | 27.92     | 36.86     | 45.80     | 54.74     | 63.18     | 71.53      | 79.85      | 88.22      |
| SpoGTResYel9  | 9.53      | 18.97     | 28.33     | 37.41     | 46.47     | 55.54     | 64.11     | 72.59      | 81.02      | 89.52      |
| SpoNComYel10  | 94.21     | 188.42    | 283.40    | 376.84    | 471.05    | 565.25    | 661.27    | 753.67     | 847.88     | 942.09     |
| SpoNComYel11  | 103.70    | 207.39    | 311.94    | 414.78    | 518.48    | 622.17    | 727.85    | 829.56     | 933.26     | 1,036.95   |
| SpoNComYel12  | 45.42     | 90.83     | 136.62    | 181.66    | 227.08    | 272.49    | 318.78    | 363.32     | 408.73     | 454.15     |
| SpoNResYel10  | 11.47     | 23.07     | 34.10     | 45.03     | 55.94     | 66.86     | 77.17     | 87.38      | 97.53      | 107.77     |
| SpoNResYel11  | 812.28    | 1,617.52  | 2,391.42  | 3,157.58  | 3,922.92  | 4,688.49  | 5,411.57  | 6,127.38   | 6,839.43   | 7,557.12   |
| SpoNResYel12  | 1,158.33  | 2,306.63  | 3,410.23  | 4,502.79  | 5,594.18  | 6,685.90  | 7,717.04  | 8,737.80   | 9,753.20   | 10,776.64  |
| SpoNResYel13  | 7.57      | 15.07     | 22.51     | 29.72     | 36.92     | 44.13     | 50.93     | 57.67      | 64.37      | 71.13      |
| SpoNResYel14  | 522.18    | 1,039.84  | 1,537.84  | 2,029.87  | 2,521.88  | 3,014.03  | 3,478.87  | 3,939.03   | 4,396.78   | 4,858.15   |
| SpoNResYel15  | 3,764.62  | 7,496.59  | 11,083.34 | 14,634.19 | 18,181.23 | 21,729.35 | 25,080.57 | 28,398.07  | 31,698.16  | 35,024.36  |
| SpoNResYel16  | 9.47      | 18.86     | 28.17     | 37.20     | 46.21     | 55.23     | 63.75     | 72.18      | 80.57      | 89.02      |
| SpoNResYel17  | -         | -         | 2.12      | 2.81      | 3.52      | 4.22      | 4.94      | 5.63       | 6.33       | 7.03       |
| SpoNResYel18  | -         | -         | -         | -         | 1.18      | 1.53      | 1.80      | 2.05       | 2.30       | 2.56       |
| SpoNResYel19  | 4.41      | 8.97      | 13.26     | 17.51     | 21.98     | 26.27     | 30.32     | 34.33      | 38.32      | 42.34      |
| SpoNResYel20  | 213.91    | 427.82    | 643.49    | 855.64    | 1,069.55  | 1,283.46  | 1,501.47  | 1,711.27   | 1,925.18   | 2,139.09   |
| SpoNResYel21  | 2.80      | 5.59      | 8.41      | 11.18     | 13.98     | 16.78     | 19.63     | 22.37      | 25.17      | 27.96      |
| SpoNResYel22  | 23.77     | 47.54     | 71.50     | 95.07     | 118.84    | 142.61    | 166.83    | 190.14     | 213.91     | 237.68     |
| SpoNResYel23  | 2.80      | 5.59      | 8.41      | 11.18     | 13.98     | 16.78     | 19.63     | 22.37      | 25.17      | 27.96      |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program   | 2009-2010  | 2010-2011  | 2011-2012  | 2012-2013    | 2013-2014    | 2014-2015    | 2015-2016    | 2016-2017    | 2017-2018    | 2018-2019    |
|---------------|------------|------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SpoNWResYel24 | 532.16     | 1,064.33   | 1,600.87   | 2,128.66     | 2,660.82     | 3,192.99     | 3,735.36     | 4,257.32     | 4,789.48     | 5,321.65     |
| SpoNWResYel25 | 90.90      | 181.01     | 267.61     | 353.35       | 438.99       | 524.66       | 605.58       | 685.68       | 765.37       | 845.68       |
| SpoNWComRed1  | 853.53     | 1,699.66   | 2,512.87   | 3,317.93     | 4,122.14     | 4,926.58     | 5,686.39     | 6,438.55     | 7,186.76     | 7,940.89     |
| SpoNWComRed2  | 66.30      | 132.59     | 199.43     | 265.18       | 331.48       | 397.78       | 465.34       | 530.37       | 596.66       | 662.96       |
| SpoNWComYel1  | 6.14       | 12.28      | 18.46      | 24.55        | 30.69        | 36.83        | 43.08        | 49.10        | 55.24        | 61.38        |
| SpoNWComYel2  | 8.99       | 17.98      | 27.04      | 35.96        | 44.95        | 53.94        | 63.10        | 71.92        | 80.91        | 89.90        |
| SpoNWComYel3  | 191.21     | 382.42     | 575.20     | 764.83       | 956.04       | 1,147.25     | 1,342.12     | 1,529.66     | 1,720.87     | 1,912.08     |
| SpoNWComYel4  | 50.22      | 100.44     | 151.07     | 200.88       | 251.10       | 301.32       | 352.50       | 401.76       | 451.98       | 502.20       |
| SpoNWComYel5  | 20.49      | 40.98      | 61.64      | 81.96        | 102.46       | 122.95       | 143.83       | 163.93       | 184.42       | 204.91       |
| SpoNWComYel6  | 34.20      | 68.10      | 100.68     | 132.94       | 165.16       | 197.39       | 227.83       | 257.97       | 287.94       | 318.16       |
| SpoNWComYel7  | 27.59      | 55.18      | 83.00      | 110.36       | 137.95       | 165.54       | 193.66       | 220.72       | 248.31       | 275.90       |
| SpoNWComYel8  | 9.30       | 18.60      | 27.98      | 37.20        | 46.50        | 55.80        | 65.28        | 74.40        | 83.00        | 93.00        |
| SpoNWComYel9  | 74.87      | 149.73     | 225.21     | 299.46       | 374.32       | 449.19       | 525.49       | 598.92       | 673.78       | 748.65       |
| SpoNWPComMTA  | 249.35     | 498.70     | 750.11     | 997.41       | 1,246.76     | 1,496.11     | 1,750.25     | 1,994.82     | 2,244.17     | 2,493.52     |
| SpoNWPComMTW  | 578.60     | 1,157.18   | 1,703.43   | 2,249.17     | 2,794.33     | 3,339.65     | 3,884.71     | 4,364.59     | 4,871.79     | 5,383.00     |
| SpoNWPResMTA  | 6,415.31   | 12,830.62  | 19,298.66  | 25,661.24    | 32,076.55    | 38,491.86    | 45,030.21    | 51,322.48    | 57,737.80    | 64,153.11    |
| SpoNWPResMTW  | 55,852.47  | 111,220.74 | 164,434.32 | 217,115.28   | 269,739.75   | 322,380.36   | 372,099.63   | 421,318.56   | 470,279.25   | 519,627.30   |
| SpoNWResRed1  | 18,950.97  | 37,737.65  | 55,793.23  | 73,668.09    | 91,523.79    | 109,384.96   | 126,254.91   | 142,955.09   | 159,567.65   | 176,311.64   |
| SpoNWResRed2  | 1,401.83   | 2,803.67   | 4,217.02   | 5,607.33     | 7,009.17     | 8,411.00     | 9,839.72     | 11,214.67    | 12,616.50    | 14,018.33    |
| SpoNWResYel1  | 62.25      | 123.96     | 183.28     | 241.99       | 300.65       | 359.32       | 414.74       | 469.59       | 524.16       | 579.17       |
| SpoNWResYel2  | 1,028.30   | 2,047.68   | 3,027.39   | 3,997.30     | 4,966.17     | 5,935.33     | 6,850.71     | 7,756.88     | 8,658.29     | 9,566.84     |
| SpoNWResYel3  | 18.02      | 36.25      | 53.59      | 70.76        | 87.91        | 105.06       | 122.21       | 139.36       | 156.51       | 173.66       |
| SpoNWResYel4  | 98.29      | 195.73     | 289.38     | 382.09       | 474.71       | 567.35       | 654.85       | 741.46       | 827.63       | 914.47       |
| SpoNWResYel5  | 19.46      | 39.15      | 57.88      | 76.42        | 94.94        | 113.47       | 130.97       | 148.29       | 165.53       | 182.89       |
| SpoNWResYel6  | 98.29      | 195.73     | 289.38     | 382.09       | 474.71       | 567.35       | 654.85       | 741.46       | 827.63       | 914.47       |
| SpoNWResYel7  | 19.46      | 39.15      | 57.88      | 76.42        | 94.94        | 113.47       | 130.97       | 148.29       | 165.53       | 182.89       |
| SpoNWResYel8  | 36.75      | 73.17      | 109.18     | 142.84       | 177.47       | 212.10       | 244.81       | 277.19       | 309.40       | 341.87       |
| SpoNWResYel9  | 37.29      | 74.25      | 109.78     | 144.95       | 180.08       | 215.22       | 248.42       | 281.28       | 313.96       | 346.91       |
| Total         | 335,094.09 | 667,509.72 | 988,851.57 | 1,303,621.65 | 1,618,182.17 | 1,932,500.04 | 2,233,029.26 | 2,529,316.73 | 2,824,518.92 | 3,121,188.13 |
| WA/ID         | 302,116.96 | 601,889.92 | 891,446.95 | 1,177,908.61 | 1,464,350.59 | 1,750,812.98 | 2,023,675.73 | 2,292,928.83 | 2,561,514.54 | 2,831,984.15 |
| OR            | 28,199.84  | 56,117.08  | 83,510.08  | 107,882.59   | 132,082.36   | 156,054.39   | 179,833.66   | 203,107.82   | 226,083.07   | 248,601.99   |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| KlaComRed2   | 2,507.25  | 2,727.70  | 2,955.01  | 3,182.32  | 3,418.97  | 3,636.94  | 3,636.94  | 3,636.94  | 3,646.90  | 3,636.94  |
| KlaComYel10  | 28.65     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     |
| KlaComYel11  | 976.76    | 1,062.64  | 1,151.20  | 1,239.75  | 1,331.94  | 1,328.30  | 1,328.30  | 1,328.30  | 1,331.94  | 1,328.30  |
| KlaComYel12  | 31.58     | 34.36     | 37.22     | 40.09     | 43.07     | 45.81     | 48.67     | 51.54     | 54.55     | 57.26     |
| KlaComYel13  | 48.84     | 53.13     | 57.56     | 61.99     | 66.60     | 66.42     | 66.42     | 66.42     | 66.60     | 66.42     |
| KlaComYel14  | 58.75     | 64.04     | 64.04     | 64.04     | 64.04     | 64.02     | 63.97     | 63.97     | 63.85     | 63.81     |
| KlaComYel15  | 336.66    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    |
| KlaComYel16  | 336.66    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    | 366.26    | 366.26    | 367.26    | 366.26    |
| KlaComYel17  | 165.40    | 179.94    | 194.94    | 209.93    | 224.93    | 224.93    | 224.93    | 224.93    | 225.54    | 224.93    |
| KlaComYel18  | 165.40    | 179.94    | 194.94    | 209.93    | 224.93    | 224.93    | 224.93    | 224.93    | 225.54    | 224.93    |
| KlaComYel19  | 238.49    | 259.46    | 281.08    | 302.71    | 325.22    | 324.33    | 324.33    | 324.33    | 325.22    | 324.33    |
| KlaComYel20  | 1.45      | 1.69      | 1.83      | 1.97      | 2.11      | 2.25      | 2.39      | 2.53      | 2.66      | 2.80      |
| KlaComYel9   | 28.65     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     | 31.17     | 31.17     | 31.26     | 31.17     |
| KlamComMTA   | 10,517.17 | 11,441.93 | 12,395.43 | 12,395.43 | 12,429.39 | 12,395.43 | 12,395.43 | 12,395.43 | 12,429.39 | 12,395.43 |
| KlamComMTW   | 6,441.55  | 7,021.67  | 7,606.81  | 8,191.95  | 8,191.95  | 8,189.40  | 8,183.01  | 8,181.73  | 8,166.41  | 8,161.31  |
| KlamComYel1  | 524.23    | 571.44    | 619.06    | 666.68    | 714.30    | 761.69    | 808.66    | 856.09    | 901.96    | 948.84    |
| KlamComYel2  | 18.88     | 18.83     | 18.83     | 18.83     | 18.88     | 18.83     | 18.83     | 18.83     | 18.88     | 18.83     |
| KlamComYel3  | 390.70    | 425.06    | 460.48    | 495.90    | 532.78    | 531.32    | 531.32    | 531.32    | 532.78    | 531.32    |
| KlamComYel4  | 263.72    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    |
| KlamComYel5  | 263.72    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    | 286.91    | 286.91    | 287.70    | 286.91    |
| KlamComYel6  | 215.21    | 234.14    | 253.65    | 273.16    | 293.47    | 292.67    | 292.67    | 292.67    | 293.47    | 292.67    |
| KlamComYel7  | 961.74    | 1,048.36  | 1,135.72  | 1,223.09  | 1,310.45  | 1,397.38  | 1,483.55  | 1,570.58  | 1,654.73  | 1,740.73  |
| KlamComYel8  | 60.70     | 66.03     | 71.54     | 77.04     | 82.77     | 88.04     | 93.55     | 99.05     | 104.84    | 110.06    |
| KlamResMTA   | 2,333.06  | 2,538.20  | 2,538.20  | 2,538.20  | 2,545.16  | 2,538.20  | 2,538.20  | 2,538.20  | 2,545.16  | 2,538.20  |
| KlamResMTW   | 18,632.46 | 20,310.49 | 22,003.03 | 23,695.57 | 25,388.11 | 27,072.21 | 28,741.80 | 30,427.75 | 32,058.03 | 33,724.19 |
| KlamResYel1  | 362.11    | 361.83    | 361.83    | 361.83    | 361.83    | 361.72    | 361.43    | 361.38    | 360.70    | 360.47    |
| KlamResYel2  | 51.12     | 51.08     | 51.08     | 51.08     | 51.08     | 51.07     | 51.03     | 51.02     | 50.92     | 50.89     |
| KlamResRed1  | 1,915.68  | 1,914.18  | 1,914.18  | 1,914.18  | 1,914.18  | 1,913.59  | 1,912.10  | 1,911.80  | 1,907.22  | 1,907.02  |
| KlamResRed2  | 3,211.55  | 3,493.94  | 3,785.10  | 4,076.26  | 4,087.43  | 4,076.26  | 4,076.26  | 4,076.26  | 4,087.43  | 4,076.26  |
| KlarResYel10 | 50.19     | 54.37     | 58.55     | 62.73     | 66.89     | 66.89     | 71.02     | 75.18     | 79.21     | 83.33     |
| KlarResYel11 | 5,589.03  | 6,092.38  | 6,600.08  | 7,107.78  | 7,615.47  | 8,120.64  | 8,621.45  | 9,127.17  | 9,616.20  | 10,115.98 |
| KlarResYel12 | 4,347.03  | 4,738.52  | 5,133.39  | 5,528.27  | 5,923.15  | 6,316.05  | 6,705.57  | 7,098.91  | 7,479.26  | 7,867.99  |
| KlarResYel13 | 36.53     | 39.82     | 43.14     | 46.46     | 49.77     | 53.08     | 56.35     | 59.65     | 62.85     | 66.12     |
| KlarResYel14 | 1.60      | 1.74      | 1.89      | 2.03      | 2.18      | 2.18      | 2.18      | 2.18      | 2.18      | 2.18      |
| KlarResYel16 | 1,228.44  | 1,336.45  | 1,447.82  | 1,559.19  | 1,675.14  | 1,781.93  | 1,893.30  | 2,004.67  | 2,121.84  | 2,227.42  |
| KlarResYel17 | 6.98      | 7.60      | 8.23      | 8.86      | 9.52      | 10.13     | 10.76     | 11.39     | 12.06     | 12.66     |
| KlarResYel18 | 1,186.89  | 1,291.26  | 1,398.86  | 1,506.47  | 1,618.49  | 1,721.67  | 1,829.28  | 1,936.88  | 2,050.09  | 2,152.09  |
| KlarResYel19 | 6.98      | 7.60      | 8.23      | 8.86      | 9.52      | 10.13     | 10.76     | 11.39     | 12.06     | 12.66     |
| KlarResYel20 | 1,210.63  | 1,317.08  | 1,426.84  | 1,536.59  | 1,650.86  | 1,646.35  | 1,646.35  | 1,646.35  | 1,650.86  | 1,646.35  |
| KlarResYel3  | 24.91     | 24.89     | 24.89     | 24.89     | 24.89     | 24.89     | 24.87     | 24.86     | 24.82     | 24.80     |
| KlarResYel4  | 110.64    | 120.61    | 130.66    | 140.71    | 150.76    | 160.76    | 170.68    | 180.69    | 190.37    | 200.26    |
| KlarResYel5  | 64.40     | 70.20     | 76.05     | 81.90     | 87.75     | 93.57     | 99.34     | 105.17    | 110.90    | 116.56    |
| KlarResYel6  | 82.23     | 89.63     | 97.10     | 104.57    | 112.04    | 119.47    | 126.84    | 134.28    | 141.47    | 148.83    |
| KlarResYel7  | 90.27     | 98.40     | 106.60    | 114.80    | 123.00    | 131.16    | 139.25    | 147.42    | 155.32    | 163.39    |
| KlarResYel9  | 88.05     | 95.98     | 103.98    | 111.98    | 119.97    | 127.93    | 135.82    | 143.79    | 151.49    | 159.37    |
| LaGrComMTA   | 5,110.96  | 5,560.36  | 6,023.72  | 6,023.72  | 6,040.23  | 6,023.72  | 6,023.72  | 6,040.23  | 6,023.72  | 6,023.72  |
| LaGrComMTW   | 2,849.15  | 3,095.23  | 3,346.16  | 3,596.70  | 3,759.55  | 3,567.89  | 3,553.48  | 3,544.56  | 3,538.39  | 3,516.44  |
| LaGrComRed2  | 1,218.43  | 1,325.56  | 1,436.03  | 1,546.49  | 1,661.49  | 1,767.42  | 1,767.42  | 1,767.42  | 1,772.26  | 1,767.42  |
| LaGrComYel1  | 233.14    | 253.28    | 273.81    | 294.31    | 313.83    | 333.67    | 353.09    | 372.92    | 392.95    | 411.07    |
| LaGrComYel10 | 15.48     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     |
| LaGrComYel11 | 527.67    | 574.07    | 621.91    | 669.75    | 719.55    | 717.59    | 717.59    | 717.59    | 719.55    | 717.59    |
| LaGrComYel12 | 17.06     | 18.56     | 20.11     | 21.66     | 23.27     | 24.75     | 26.30     | 27.84     | 29.47     | 30.94     |
| LaGrComYel13 | 26.38     | 28.70     | 31.10     | 33.49     | 35.98     | 35.88     | 35.88     | 35.88     | 35.98     | 35.88     |
| LaGrComYel14 | 26.13     | 28.39     | 28.33     | 28.27     | 28.14     | 28.05     | 27.93     | 27.86     | 27.81     | 27.64     |
| LaGrComYel15 | 181.87    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dith

| DSM Program   | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LaGrComYel16  | 181.87    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    | 197.86    | 197.86    | 198.40    | 197.86    |
| LaGrComYel17  | 89.35     | 97.21     | 105.31    | 113.41    | 121.84    | 121.51    | 121.51    | 121.51    | 121.84    | 121.51    |
| LaGrComYel18  | 89.35     | 97.21     | 105.31    | 113.41    | 121.84    | 121.51    | 121.51    | 121.51    | 121.84    | 121.51    |
| LaGrComYel19  | 128.84    | 140.17    | 151.85    | 163.53    | 175.69    | 175.21    | 175.21    | 175.21    | 175.69    | 175.21    |
| LaGrComYel2   | 10.20     | 10.17     | 10.17     | 10.17     | 10.20     | 10.17     | 10.17     | 10.17     | 10.20     | 10.17     |
| LaGrComYel20  | 0.37      | 0.41      | 0.55      | 0.69      | 0.73      | 0.78      | 0.83      | 0.87      | 0.92      | 1.07      |
| LaGrComYel3   | 211.07    | 229.63    | 248.76    | 267.90    | 287.03    | 287.03    | 287.03    | 287.03    | 287.82    | 287.03    |
| LaGrComYel4   | 142.47    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    |
| LaGrComYel5   | 142.47    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    | 155.00    | 155.00    | 155.42    | 155.00    |
| LaGrComYel6   | 116.26    | 126.49    | 137.03    | 147.57    | 158.54    | 158.11    | 158.11    | 158.11    | 158.54    | 158.11    |
| LaGrComYel7   | 427.72    | 464.66    | 502.33    | 539.94    | 575.75    | 612.14    | 647.77    | 684.15    | 720.90    | 754.14    |
| LaGrComYel8   | 32.79     | 35.67     | 38.65     | 41.62     | 44.71     | 47.56     | 50.54     | 53.51     | 56.64     | 59.46     |
| LaGrComYel9   | 15.48     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.84     | 16.89     | 16.84     |
| LaGrResMTA    | 972.18    | 1,057.66  | 1,057.66  | 1,057.66  | 1,060.56  | 1,057.66  | 1,057.66  | 1,057.66  | 1,060.56  | 1,057.66  |
| LaGrResMTW    | 7,105.44  | 7,719.13  | 8,344.92  | 8,969.72  | 9,564.59  | 10,169.00 | 10,760.93 | 11,365.33 | 11,975.84 | 12,527.94 |
| LaGrResRed1   | 730.53    | 727.49    | 725.97    | 724.59    | 721.14    | 718.79    | 715.89    | 714.09    | 712.84    | 708.42    |
| LaGrResRed2   | 1,338.24  | 1,455.91  | 1,577.24  | 1,698.57  | 1,703.22  | 1,698.57  | 1,698.57  | 1,698.57  | 1,703.22  | 1,698.57  |
| LaGrResYel1   | 138.09    | 137.51    | 137.23    | 136.97    | 136.31    | 135.87    | 135.32    | 134.98    | 134.75    | 133.91    |
| LaGrResYel10  | 17.38     | 18.99     | 20.53     | 22.16     | 23.63     | 25.13     | 26.59     | 28.08     | 29.59     | 30.96     |
| LaGrResYel11  | 2,131.35  | 2,315.44  | 2,503.15  | 2,690.57  | 2,869.00  | 3,050.30  | 3,227.86  | 3,409.15  | 3,592.28  | 3,757.89  |
| LaGrResYel12  | 1,657.72  | 1,800.89  | 1,946.89  | 2,092.66  | 2,231.45  | 2,372.46  | 2,510.56  | 2,651.56  | 2,794.00  | 2,922.80  |
| LaGrResYel13  | 13.79     | 14.98     | 16.19     | 17.50     | 18.67     | 19.85     | 21.00     | 22.18     | 23.48     | 24.56     |
| LaGrResYel16  | 569.05    | 619.08    | 670.67    | 722.26    | 775.97    | 825.44    | 877.03    | 928.62    | 982.90    | 1,031.80  |
| LaGrResYel17  | 3.23      | 3.52      | 3.81      | 4.10      | 4.41      | 4.69      | 4.98      | 5.28      | 5.59      | 5.86      |
| LaGrResYel18  | 549.80    | 598.15    | 647.99    | 697.84    | 749.73    | 797.53    | 847.37    | 897.22    | 949.66    | 996.91    |
| LaGrResYel19  | 3.23      | 3.52      | 3.81      | 4.10      | 4.41      | 4.69      | 4.98      | 5.28      | 5.59      | 5.86      |
| LaGrResYel2   | 19.41     | 19.33     | 19.28     | 19.25     | 19.16     | 19.10     | 19.02     | 18.97     | 18.94     | 18.82     |
| LaGrResYel20  | 560.80    | 610.11    | 660.95    | 711.79    | 764.72    | 818.67    | 872.64    | 926.64    | 980.64    | 1,034.64  |
| LaGrResYel3   | 9.40      | 9.36      | 9.34      | 9.33      | 9.28      | 9.25      | 9.21      | 9.19      | 9.18      | 9.12      |
| LaGrResYel4   | 42.19     | 45.84     | 49.55     | 53.26     | 56.80     | 60.39     | 63.90     | 67.49     | 71.12     | 74.39     |
| LaGrResYel5   | 24.56     | 26.68     | 28.84     | 31.00     | 33.06     | 35.15     | 37.19     | 39.28     | 41.39     | 43.30     |
| LaGrResYel6   | 1,647.45  | 1,789.73  | 1,934.83  | 2,079.69  | 2,217.62  | 2,357.75  | 2,495.00  | 2,635.13  | 2,776.68  | 2,904.69  |
| LaGrResYel7   | 27.86     | 30.27     | 32.72     | 35.17     | 37.50     | 39.87     | 42.19     | 44.56     | 46.96     | 49.12     |
| LaGrResYel8   | 34.43     | 37.40     | 40.43     | 43.46     | 46.34     | 49.27     | 52.14     | 55.06     | 58.02     | 60.70     |
| LaGrResYel9   | 33.58     | 36.48     | 39.43     | 42.39     | 45.20     | 48.05     | 50.85     | 53.71     | 56.59     | 59.20     |
| MedGComRed2   | 4,458.32  | 4,850.33  | 5,254.53  | 5,658.72  | 6,079.53  | 6,467.11  | 6,467.11  | 6,467.11  | 6,484.83  | 6,467.11  |
| MedGComYel10  | 77.58     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     | 84.40     | 84.40     | 84.63     | 84.40     |
| MedGComYel11  | 2,644.74  | 2,877.29  | 3,117.06  | 3,356.84  | 3,606.46  | 3,596.61  | 3,596.61  | 3,596.61  | 3,606.46  | 3,596.61  |
| MedGComYel12  | 85.51     | 93.03     | 100.79    | 108.54    | 116.61    | 124.04    | 131.80    | 139.55    | 147.70    | 155.05    |
| MedGComYel13  | 132.24    | 143.86    | 155.85    | 167.84    | 180.32    | 179.83    | 179.83    | 179.83    | 180.32    | 179.83    |
| MedGComYel14  | 102.00    | 110.95    | 110.11    | 109.90    | 109.52    | 109.14    | 108.71    | 108.52    | 108.30    | 107.68    |
| MedGComYel15  | 911.55    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    |
| MedGComYel16  | 911.55    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    | 991.71    | 991.71    | 994.42    | 991.71    |
| MedGComYel17  | 447.84    | 487.22    | 527.82    | 568.42    | 610.69    | 609.03    | 609.03    | 609.03    | 610.69    | 609.03    |
| MedGComYel18  | 447.84    | 487.22    | 527.82    | 568.42    | 610.69    | 609.03    | 609.03    | 609.03    | 610.69    | 609.03    |
| MedGComYel19  | 645.76    | 702.54    | 761.08    | 819.63    | 880.58    | 878.17    | 878.17    | 878.17    | 880.58    | 878.17    |
| MedGComYel20  | 2.79      | 3.03      | 3.27      | 3.51      | 3.75      | 3.98      | 4.21      | 4.45      | 4.69      | 4.91      |
| MedGRResRed1  | 3,083.74  | 3,074.75  | 3,051.53  | 3,045.54  | 3,035.05  | 3,024.57  | 3,012.58  | 3,007.34  | 3,001.35  | 2,984.12  |
| MedGRResRed2  | 5,295.05  | 5,760.64  | 6,240.69  | 6,720.74  | 7,203.16  | 7,679.74  | 8,156.31  | 8,632.88  | 9,109.45  | 9,586.02  |
| MedGRResYel10 | 74.11     | 80.61     | 86.67     | 93.15     | 99.47     | 105.73    | 111.89    | 118.27    | 124.59    | 130.39    |
| MedGRResYel11 | 8,996.89  | 9,786.18  | 10,521.63 | 11,308.74 | 12,074.78 | 12,835.27 | 13,583.44 | 14,357.43 | 15,124.87 | 15,829.53 |
| MedGRResYel12 | 6,997.58  | 7,611.47  | 8,183.49  | 8,795.68  | 9,391.50  | 9,982.99  | 10,564.79 | 11,166.89 | 11,763.91 | 12,311.86 |
| MedGRResYel13 | 58.60     | 63.96     | 68.77     | 73.91     | 78.92     | 83.89     | 88.78     | 93.84     | 98.86     | 103.46    |
| MedGRResYel14 | 4.02      | 4.37      | 4.73      | 5.10      | 5.48      | 5.46      | 5.46      | 5.46      | 5.48      | 5.46      |
| MedGRResYel15 | 1.46      | 1.59      | 1.72      | 1.85      | 1.99      | 1.99      | 1.99      | 1.99      | 1.99      | 1.99      |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program  | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedGResYel16 | 3,084.11  | 3,355.29  | 3,634.90  | 3,914.50  | 4,205.60  | 4,473.72  | 4,753.33  | 5,032.93  | 5,327.10  | 5,592.15  |
| MedGResYel17 | 17.53     | 19.07     | 20.66     | 22.25     | 23.90     | 25.43     | 27.02     | 28.60     | 30.28     | 31.78     |
| MedGResYel18 | 2,979.82  | 3,241.83  | 3,511.98  | 3,782.13  | 4,062.38  | 4,322.43  | 4,592.59  | 4,862.74  | 5,146.95  | 5,403.04  |
| MedGResYel19 | 17.53     | 19.07     | 20.66     | 22.25     | 23.90     | 25.43     | 27.02     | 28.60     | 30.28     | 31.78     |
| MedGResYel20 | 3,039.41  | 3,306.66  | 3,582.22  | 3,857.77  | 4,144.65  | 4,433.33  | 4,722.00  | 5,010.68  | 5,300.00  | 5,589.33  |
| MedGTComYel1 | 910.12    | 989.96    | 1,064.36  | 1,143.98  | 1,221.47  | 1,298.40  | 1,374.09  | 1,452.38  | 1,530.02  | 1,607.30  |
| MedGTComYel2 | 51.13     | 50.99     | 50.99     | 50.99     | 51.13     | 50.99     | 50.99     | 50.99     | 51.13     | 50.99     |
| MedGTComYel3 | 1,057.90  | 1,150.92  | 1,246.83  | 1,342.73  | 1,442.59  | 1,438.64  | 1,438.64  | 1,438.64  | 1,442.59  | 1,438.64  |
| MedGTComYel4 | 714.08    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    |
| MedGTComYel5 | 714.08    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    | 776.87    | 776.87    | 779.00    | 776.87    |
| MedGTComYel6 | 582.72    | 633.96    | 686.79    | 739.62    | 794.62    | 792.45    | 792.45    | 792.45    | 794.62    | 792.45    |
| MedGTComYel7 | 1,669.68  | 1,816.16  | 1,952.65  | 2,088.73  | 2,240.90  | 2,382.03  | 2,520.88  | 2,668.20  | 2,806.94  | 2,937.72  |
| MedGTComYel8 | 164.35    | 178.80    | 193.70    | 208.60    | 224.11    | 238.40    | 253.30    | 268.20    | 283.87    | 298.00    |
| MedGTNComMTA | 18,701.37 | 20,345.76 | 22,041.24 | 22,041.24 | 22,101.62 | 22,041.24 | 22,041.24 | 22,041.24 | 22,101.62 | 22,041.24 |
| MedGTNComMTW | 11,185.89 | 12,167.22 | 13,081.61 | 14,060.23 | 14,011.82 | 13,963.40 | 13,908.08 | 13,853.87 | 13,856.21 | 13,776.67 |
| MedGTNResMTA | 3,846.64  | 4,184.87  | 4,184.87  | 4,184.87  | 4,196.33  | 4,184.87  | 4,184.87  | 4,184.87  | 4,196.33  | 4,184.87  |
| MedGTNResMTW | 29,979.99 | 32,610.12 | 35,060.84 | 37,683.69 | 40,236.36 | 42,770.50 | 45,263.59 | 47,842.74 | 50,400.05 | 52,748.16 |
| MedGTResYel1 | 582.90    | 581.20    | 576.82    | 575.68    | 573.70    | 571.72    | 569.45    | 568.46    | 567.33    | 564.07    |
| MedGTResYel2 | 82.29     | 82.05     | 81.43     | 81.27     | 80.99     | 80.71     | 80.39     | 80.25     | 80.09     | 79.63     |
| MedGTResYel3 | 39.97     | 39.85     | 39.56     | 39.48     | 39.34     | 39.21     | 39.05     | 38.98     | 38.91     | 38.68     |
| MedGTResYel4 | 178.11    | 193.73    | 208.29    | 223.88    | 239.04    | 254.10    | 268.91    | 284.23    | 299.42    | 313.37    |
| MedGTResYel5 | 103.67    | 112.76    | 121.24    | 130.31    | 139.13    | 147.90    | 156.52    | 165.43    | 174.28    | 182.40    |
| MedGTResYel6 | 6,954.21  | 7,564.30  | 8,132.78  | 8,741.18  | 9,333.30  | 9,921.12  | 10,499.42 | 11,097.69 | 11,690.89 | 12,235.56 |
| MedGTResYel7 | 117.61    | 127.92    | 137.54    | 147.83    | 157.84    | 167.78    | 177.56    | 187.68    | 197.71    | 206.92    |
| MedGTResYel8 | 145.32    | 158.06    | 169.94    | 182.66    | 195.03    | 207.31    | 219.40    | 231.90    | 244.29    | 255.68    |
| MedGTResYel9 | 141.74    | 154.17    | 165.76    | 178.16    | 190.23    | 202.21    | 213.99    | 226.19    | 238.28    | 249.38    |
| MedNComRed2  | 2,003.01  | 2,179.14  | 2,360.73  | 2,542.32  | 2,731.38  | 2,905.51  | 2,905.51  | 2,905.51  | 2,913.47  | 2,905.51  |
| MedNComYel10 | 34.85     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     |
| MedNComYel11 | 1,188.22  | 1,292.69  | 1,400.42  | 1,508.14  | 1,620.30  | 1,615.87  | 1,615.87  | 1,615.87  | 1,620.30  | 1,615.87  |
| MedNComYel12 | 38.42     | 41.80     | 45.26     | 48.76     | 52.39     | 55.73     | 59.21     | 62.70     | 66.36     | 69.66     |
| MedNComYel13 | 59.41     | 64.63     | 70.02     | 75.41     | 80.79     | 80.79     | 80.79     | 80.79     | 80.79     | 80.79     |
| MedNComYel14 | 45.67     | 49.68     | 49.31     | 49.22     | 49.05     | 48.88     | 48.68     | 48.50     | 48.22     | 48.22     |
| MedNComYel15 | 409.54    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    |
| MedNComYel16 | 409.54    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    | 445.55    | 445.55    | 446.77    | 445.55    |
| MedNComYel17 | 201.20    | 218.90    | 237.14    | 255.38    | 274.37    | 273.62    | 273.62    | 273.62    | 274.37    | 273.62    |
| MedNComYel18 | 201.20    | 218.90    | 237.14    | 255.38    | 274.37    | 273.62    | 273.62    | 273.62    | 274.37    | 273.62    |
| MedNComYel19 | 290.12    | 315.63    | 341.94    | 368.24    | 395.62    | 394.54    | 394.54    | 394.54    | 395.62    | 394.54    |
| MedNComYel20 | 1.11      | 1.20      | 1.30      | 1.50      | 1.60      | 1.70      | 1.80      | 1.90      | 2.11      | 2.21      |
| MedNComYel9  | 34.85     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     | 37.92     | 37.92     | 38.02     | 37.92     |
| MedNResRed1  | 1,385.45  | 1,381.41  | 1,370.98  | 1,368.29  | 1,363.57  | 1,358.86  | 1,353.48  | 1,351.12  | 1,348.43  | 1,340.69  |
| MedNResRed2  | 2,378.94  | 2,588.11  | 2,803.79  | 3,019.46  | 3,027.74  | 3,019.46  | 3,019.46  | 3,019.46  | 3,027.74  | 3,019.46  |
| MedNResYel10 | 33.18     | 36.09     | 38.81     | 41.72     | 44.54     | 47.35     | 50.11     | 52.96     | 55.79     | 58.49     |
| MedNResYel11 | 4,042.08  | 4,396.69  | 4,727.11  | 5,080.74  | 5,424.90  | 5,766.57  | 6,102.70  | 6,450.44  | 6,795.23  | 7,111.82  |
| MedNResYel12 | 3,143.84  | 3,419.65  | 3,676.64  | 3,951.68  | 4,219.37  | 4,485.11  | 4,746.55  | 5,017.01  | 5,285.18  | 5,531.41  |
| MedNResYel13 | 26.33     | 28.64     | 30.80     | 33.10     | 35.34     | 37.57     | 39.76     | 42.02     | 44.27     | 46.33     |
| MedNResYel14 | 1.80      | 1.96      | 2.13      | 2.29      | 2.46      | 2.45      | 2.45      | 2.45      | 2.46      | 2.45      |
| MedNResYel15 | 1,385.61  | 1,507.45  | 1,633.07  | 1,758.69  | 1,889.47  | 2,009.93  | 2,135.55  | 2,261.17  | 2,393.33  | 2,512.42  |
| MedNResYel16 | 7.88      | 8.57      | 9.28      | 10.00     | 10.74     | 11.42     | 12.14     | 12.85     | 13.60     | 14.28     |
| MedNResYel17 | 1,338.76  | 1,456.47  | 1,577.85  | 1,699.22  | 1,825.58  | 1,941.96  | 2,063.34  | 2,184.71  | 2,312.40  | 2,427.45  |
| MedNResYel18 | 7.88      | 8.57      | 9.28      | 10.00     | 10.74     | 11.42     | 12.14     | 12.85     | 13.60     | 14.28     |
| MedNResYel19 | 1,365.53  | 1,485.60  | 1,609.40  | 1,733.20  | 1,862.09  | 1,857.00  | 1,857.00  | 1,857.00  | 1,862.09  | 1,857.00  |
| MedNWComYel1 | 408.89    | 444.76    | 478.19    | 513.96    | 548.78    | 583.34    | 617.34    | 652.52    | 687.40    | 719.42    |
| MedNWComYel2 | 475.29    | 517.08    | 560.17    | 603.26    | 648.12    | 646.35    | 646.35    | 646.35    | 648.12    | 646.35    |
| MedNWComYel3 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |
| MedNWComYel4 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |
| MedNWComYel5 | 320.82    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    | 349.03    | 349.03    | 349.98    | 349.03    |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program    | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | 2027-2028 | 2028-2029 |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| MedNW/Com/Yel6 | 261.80    | 284.82    | 308.56    | 332.29    | 357.01    | 356.03    | 356.03    | 356.03    | 357.01    | 356.03    |
| MedNW/Com/Yel7 | 750.15    | 815.96    | 877.28    | 942.91    | 1,006.78  | 1,070.19  | 1,132.57  | 1,197.10  | 1,261.09  | 1,319.84  |
| MedNW/Com/Yel8 | 73.84     | 80.33     | 87.02     | 92.58     | 100.69    | 107.11    | 113.80    | 120.49    | 127.54    | 133.88    |
| MedNWP/Com/MTA | 8,402.07  | 9,140.85  | 9,902.58  | 9,902.58  | 9,929.71  | 9,902.58  | 9,902.58  | 9,902.58  | 9,929.71  | 9,902.58  |
| MedNWP/Com/MTW | 5,026.86  | 5,467.86  | 5,878.78  | 6,318.56  | 6,296.81  | 6,275.05  | 6,250.19  | 6,239.31  | 6,226.88  | 6,191.14  |
| MedNWP/Res/MTA | 1,728.20  | 1,880.16  | 1,880.16  | 1,880.16  | 1,885.31  | 1,880.16  | 1,880.16  | 1,880.16  | 1,885.31  | 1,880.16  |
| MedNWP/Res/MTW | 13,472.88 | 14,654.85 | 15,756.20 | 16,934.89 | 18,082.05 | 19,220.88 | 20,341.27 | 21,500.33 | 22,649.57 | 23,704.80 |
| MedNW/Res/Yel1 | 261.88    | 261.12    | 259.15    | 258.64    | 257.75    | 256.86    | 255.84    | 255.40    | 254.89    | 253.42    |
| MedNW/Res/Yel2 | 36.85     | 36.74     | 36.47     | 36.40     | 36.27     | 36.15     | 36.00     | 35.94     | 35.87     | 35.66     |
| MedNW/Res/Yel3 | 17.96     | 17.90     | 17.77     | 17.74     | 17.68     | 17.64     | 17.54     | 17.51     | 17.48     | 17.38     |
| MedNW/Res/Yel4 | 80.02     | 87.04     | 93.58     | 100.58    | 107.40    | 114.16    | 120.81    | 127.70    | 134.52    | 140.79    |
| MedNW/Res/Yel5 | 46.42     | 50.49     | 54.29     | 58.46     | 62.42     | 66.35     | 70.32     | 74.33     | 78.30     | 81.95     |
| MedNW/Res/Yel6 | 3,124.36  | 3,398.45  | 3,653.86  | 3,927.19  | 4,193.22  | 4,457.32  | 4,717.13  | 4,985.92  | 5,252.43  | 5,497.13  |
| MedNW/Res/Yel7 | 52.66     | 57.28     | 61.70     | 66.32     | 70.91     | 75.38     | 79.77     | 84.32     | 88.83     | 92.96     |
| MedNW/Res/Yel8 | 65.29     | 71.01     | 76.35     | 82.06     | 87.62     | 93.14     | 98.57     | 104.19    | 109.76    | 114.87    |
| MedNW/Res/Yel9 | 63.68     | 69.27     | 74.47     | 80.04     | 85.46     | 90.85     | 96.14     | 101.62    | 107.05    | 112.04    |
| RosCom/MTA     | 8,026.91  | 8,732.70  | 9,460.43  | 9,460.43  | 9,486.35  | 9,460.43  | 9,460.43  | 9,460.43  | 9,486.35  | 9,460.43  |
| RosCom/MTW     | 4,809.83  | 5,216.95  | 5,615.94  | 6,026.17  | 5,991.00  | 5,955.84  | 5,937.42  | 5,860.40  | 5,825.24  | 5,786.73  |
| RosCom/Red2    | 1,913.58  | 2,081.84  | 2,255.32  | 2,428.81  | 2,609.42  | 2,775.78  | 2,942.92  | 3,110.78  | 3,279.39  | 3,448.78  |
| RosCom/Yel1    | 391.37    | 424.49    | 456.96    | 490.34    | 522.30    | 553.85    | 586.64    | 619.09    | 643.27    | 672.65    |
| RosCom/Yel10   | 37.57     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     |
| RosCom/Yel11   | 1,280.70  | 1,393.31  | 1,509.41  | 1,625.52  | 1,746.40  | 1,741.63  | 1,741.63  | 1,741.63  | 1,746.40  | 1,741.63  |
| RosCom/Yel12   | 41.41     | 45.05     | 48.80     | 52.56     | 56.47     | 60.07     | 63.82     | 67.58     | 71.52     | 75.08     |
| RosCom/Yel13   | 64.03     | 69.67     | 75.47     | 81.28     | 87.32     | 93.14     | 98.57     | 104.19    | 109.76    | 114.87    |
| RosCom/Yel14   | 43.79     | 47.50     | 47.20     | 47.03     | 46.48     | 46.48     | 46.33     | 45.74     | 45.47     | 45.17     |
| RosCom/Yel15   | 441.41    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    |
| RosCom/Yel16   | 441.41    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    | 480.23    | 480.23    | 481.54    | 480.23    |
| RosCom/Yel17   | 216.86    | 235.93    | 255.59    | 275.26    | 294.92    | 294.92    | 294.92    | 294.92    | 295.72    | 294.92    |
| RosCom/Yel18   | 216.86    | 235.93    | 255.59    | 275.26    | 294.92    | 294.92    | 294.92    | 294.92    | 295.72    | 294.92    |
| RosCom/Yel19   | 312.70    | 340.20    | 368.55    | 396.90    | 426.41    | 425.25    | 425.25    | 425.25    | 426.41    | 425.25    |
| RosCom/Yel2    | 24.76     | 24.69     | 24.69     | 24.69     | 24.69     | 24.69     | 24.69     | 24.69     | 24.76     | 24.69     |
| RosCom/Yel20   | 1.04      | 1.13      | 1.22      | 1.41      | 1.50      | 1.59      | 1.68      | 1.77      | 1.96      | 2.05      |
| RosCom/Yel3    | 512.28    | 557.32    | 603.77    | 650.21    | 696.56    | 696.65    | 696.65    | 696.65    | 698.56    | 696.65    |
| RosCom/Yel4    | 345.79    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    |
| RosCom/Yel5    | 345.79    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    | 376.19    | 376.19    | 377.22    | 376.19    |
| RosCom/Yel6    | 282.18    | 306.99    | 332.57    | 358.16    | 384.79    | 383.74    | 383.74    | 383.74    | 384.79    | 383.74    |
| RosCom/Yel7    | 718.00    | 778.77    | 838.33    | 899.57    | 958.20    | 1,016.08  | 1,076.25  | 1,124.77  | 1,180.14  | 1,234.04  |
| RosCom/Yel8    | 79.58     | 86.58     | 93.80     | 101.01    | 108.52    | 115.44    | 122.66    | 129.87    | 137.46    | 144.30    |
| RosCom/Yel9    | 37.57     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     | 40.87     | 40.87     | 40.98     | 40.87     |
| RosRes/MTA     | 1,278.17  | 1,390.55  | 1,390.55  | 1,390.55  | 1,394.36  | 1,390.55  | 1,390.55  | 1,390.55  | 1,394.36  | 1,390.55  |
| RosRes/MTW     | 9,985.63  | 10,830.85 | 11,659.17 | 12,510.84 | 13,326.26 | 14,131.25 | 14,968.02 | 15,642.90 | 16,412.88 | 17,162.50 |
| RosRes/Red1    | 1,026.59  | 1,020.69  | 1,014.23  | 1,010.58  | 1,004.69  | 998.79    | 995.70    | 982.79    | 976.89    | 970.43    |
| RosRes/Red2    | 1,759.45  | 1,914.15  | 2,073.66  | 2,233.18  | 2,393.30  | 2,233.18  | 2,233.18  | 2,233.18  | 2,239.30  | 2,233.18  |
| RosRes/Yel1    | 194.05    | 192.94    | 191.72    | 191.03    | 189.91    | 188.80    | 188.21    | 185.77    | 184.66    | 183.44    |
| RosRes/Yel10   | 24.56     | 26.64     | 28.67     | 30.77     | 32.87     | 34.86     | 36.92     | 38.59     | 40.49     | 42.34     |
| RosRes/Yel11   | 2,995.10  | 3,248.62  | 3,497.07  | 3,752.52  | 3,997.09  | 4,238.54  | 4,488.52  | 4,691.95  | 4,922.90  | 5,147.74  |
| RosRes/Yel12   | 2,329.52  | 2,526.70  | 2,719.94  | 2,918.62  | 3,108.85  | 3,296.64  | 3,491.85  | 3,649.29  | 3,828.92  | 4,003.80  |
| RosRes/Yel13   | 19.48     | 21.13     | 22.75     | 24.41     | 26.00     | 27.57     | 29.20     | 30.53     | 32.04     | 33.50     |
| RosRes/Yel14   | 1.51      | 1.64      | 1.77      | 1.91      | 2.05      | 2.05      | 2.05      | 2.05      | 2.05      | 2.05      |
| RosRes/Yel15   | 1,156.18  | 1,257.84  | 1,362.66  | 1,467.48  | 1,576.60  | 1,677.11  | 1,781.93  | 1,886.75  | 1,997.03  | 2,096.39  |
| RosRes/Yel17   | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosRes/Yel18   | 1,117.08  | 1,215.30  | 1,316.58  | 1,417.85  | 1,523.29  | 1,620.40  | 1,721.68  | 1,822.95  | 1,929.50  | 2,025.50  |
| RosRes/Yel19   | 6.57      | 7.15      | 7.74      | 8.34      | 8.96      | 9.53      | 10.13     | 10.72     | 11.35     | 11.91     |
| RosRes/Yel2    | 27.27     | 27.11     | 26.94     | 26.84     | 26.68     | 26.53     | 26.44     | 26.11     | 25.96     | 25.78     |
| RosRes/Yel20   | 1,139.42  | 1,239.61  | 1,342.91  | 1,446.21  | 1,553.75  | 1,549.51  | 1,549.51  | 1,549.51  | 1,553.75  | 1,549.51  |
| RosRes/Yel3    | 13.29     | 13.21     | 13.13     | 13.08     | 13.00     | 12.93     | 12.89     | 12.73     | 12.65     | 12.57     |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dith

| DSM Program  | 2019-2020    | 2020-2021    | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026    | 2026-2027    | 2027-2028    | 2028-2029    |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| RosResYel4   | 59.20        | 64.31        | 69.23        | 74.29        | 79.13        | 83.91        | 88.88        | 92.89        | 97.46        | 101.91       |
| RosResYel5   | 34.45        | 37.37        | 40.23        | 43.17        | 45.98        | 48.76        | 51.64        | 53.99        | 56.64        | 59.23        |
| RosResYel6   | 420.92       | 418.51       | 415.86       | 414.36       | 411.94       | 409.53       | 408.26       | 402.96       | 400.55       | 397.90       |
| RosResYel7   | 39.09        | 42.40        | 45.64        | 48.97        | 52.16        | 55.31        | 58.59        | 61.25        | 64.26        | 67.19        |
| RosResYel8   | 48.30        | 52.38        | 56.39        | 60.61        | 64.56        | 68.46        | 72.51        | 75.78        | 79.51        | 83.15        |
| RosResYel9   | 47.11        | 51.09        | 55.00        | 59.02        | 62.97        | 66.77        | 70.73        | 73.92        | 77.56        | 81.10        |
| SpoBComYel10 | 2,044.76     | 2,224.55     | 2,409.93     | 2,595.31     | 2,788.30     | 2,986.06     | 3,151.44     | 3,336.66     | 3,531.85     | 3,707.58     |
| SpoBComYel11 | 2,250.64     | 2,448.54     | 2,652.59     | 2,866.63     | 3,069.06     | 3,060.68     | 3,060.68     | 3,060.68     | 3,069.06     | 3,060.68     |
| SpoBComYel12 | 985.71       | 1,072.38     | 1,161.74     | 1,251.11     | 1,340.15     | 1,340.47     | 1,340.47     | 1,340.47     | 1,340.47     | 1,340.47     |
| SpoBComMTA   | 5,412.06     | 5,887.93     | 6,378.60     | 6,869.26     | 7,380.08     | 7,850.58     | 7,850.58     | 7,850.58     | 7,872.09     | 7,850.58     |
| SpoBComMTW   | 11,648.67    | 12,656.16    | 13,663.65    | 14,673.12    | 15,684.08    | 16,676.88    | 17,696.74    | 18,651.60    | 19,634.50    | 20,611.80    |
| SpoBoComRed1 | 17,132.13    | 18,613.88    | 20,095.64    | 21,580.30    | 23,067.15    | 24,527.31    | 26,027.26    | 27,431.60    | 28,877.19    | 30,314.54    |
| SpoBoComRed2 | 1,438.92     | 1,565.44     | 1,695.90     | 1,826.35     | 1,962.16     | 2,087.26     | 2,217.71     | 2,223.79     | 2,223.79     | 2,217.71     |
| SpoBoComYel1 | 133.22       | 144.94       | 157.01       | 169.09       | 181.67       | 181.17       | 181.17       | 181.17       | 181.67       | 181.17       |
| SpoBoComYel2 | 195.12       | 194.59       | 194.59       | 194.59       | 195.12       | 194.59       | 194.59       | 194.59       | 195.12       | 194.59       |
| SpoBoComYel3 | 4,150.07     | 4,514.98     | 4,891.22     | 5,267.47     | 5,659.18     | 5,643.72     | 5,643.72     | 5,659.18     | 5,643.72     | 5,643.72     |
| SpoBoComYel4 | 1,090.00     | 1,185.84     | 1,284.66     | 1,383.48     | 1,486.36     | 1,581.12     | 1,679.94     | 1,778.76     | 1,882.72     | 1,976.40     |
| SpoBoComYel5 | 444.75       | 483.85       | 524.17       | 564.49       | 606.47       | 604.81       | 604.81       | 604.81       | 606.47       | 604.81       |
| SpoBoComYel6 | 686.41       | 745.78       | 805.15       | 864.63       | 924.20       | 982.70       | 1,042.80     | 1,099.07     | 1,156.99     | 1,214.57     |
| SpoBoComYel7 | 598.83       | 651.48       | 705.77       | 760.06       | 816.58       | 814.35       | 814.35       | 814.35       | 816.58       | 814.35       |
| SpoBoComYel8 | 238.09       | 259.02       | 280.61       | 302.19       | 324.66       | 323.77       | 323.77       | 323.77       | 324.66       | 323.77       |
| SpoBoComYel9 | 1,624.90     | 1,767.78     | 1,915.10     | 2,062.41     | 2,215.78     | 2,209.72     | 2,209.72     | 2,209.72     | 2,215.78     | 2,209.72     |
| SpoBoResMTA  | 139,240.87   | 138,860.43   | 138,860.43   | 138,860.43   | 139,240.87   | 138,860.43   | 138,860.43   | 138,860.43   | 139,240.87   | 138,860.43   |
| SpoBoResMTW  | 1,122,437.61 | 1,219,516.88 | 1,316,596.20 | 1,413,866.27 | 1,511,279.43 | 1,606,934.71 | 1,705,215.43 | 1,797,222.93 | 1,891,933.31 | 1,986,103.05 |
| SpoBoResRed1 | 380,384.76   | 413,284.12   | 446,183.50   | 479,147.51   | 512,160.03   | 544,579.85   | 577,883.32   | 609,063.90   | 607,415.16   | 605,766.42   |
| SpoBoResRed2 | 30,426.04    | 33,101.35    | 35,859.80    | 38,618.25    | 41,490.05    | 41,376.69    | 41,376.69    | 41,376.69    | 41,490.05    | 41,376.69    |
| SpoBoResYel1 | 1,135.94     | 1,131.33     | 1,127.45     | 1,124.25     | 1,121.60     | 1,118.06     | 1,116.64     | 1,111.51     | 1,108.50     | 1,105.49     |
| SpoBoResYel2 | 20,640.04    | 22,425.19    | 24,210.34    | 25,999.00    | 27,790.29    | 29,549.42    | 31,356.50    | 33,048.39    | 34,789.98    | 36,521.63    |
| SpoBoResYel3 | 166.07       | 165.40       | 164.83       | 164.36       | 163.98       | 163.46       | 163.25       | 162.50       | 162.06       | 161.62       |
| SpoBoResYel4 | 1,972.94     | 2,143.58     | 2,314.22     | 2,485.19     | 2,656.42     | 2,824.57     | 2,997.30     | 3,159.03     | 3,325.50     | 3,491.03     |
| SpoBoResYel5 | 394.59       | 428.72       | 462.84       | 497.04       | 531.28       | 564.91       | 599.46       | 631.81       | 665.10       | 698.21       |
| SpoBoResYel6 | 1,972.94     | 2,143.58     | 2,314.22     | 2,485.19     | 2,656.42     | 2,824.57     | 2,997.30     | 3,159.03     | 3,325.50     | 3,491.03     |
| SpoBoResYel7 | 394.59       | 428.72       | 462.84       | 497.04       | 531.28       | 564.91       | 599.46       | 631.81       | 665.10       | 698.21       |
| SpoBoResYel8 | 737.57       | 801.36       | 865.15       | 929.07       | 993.08       | 1,056.94     | 1,120.52     | 1,180.98     | 1,243.22     | 1,305.10     |
| SpoBoResYel9 | 748.44       | 813.17       | 877.90       | 942.76       | 1,007.72     | 1,071.51     | 1,137.03     | 1,198.38     | 1,261.54     | 1,324.33     |
| SpoBResYel10 | 232.50       | 252.61       | 272.72       | 292.87       | 313.05       | 332.86       | 353.22       | 372.28       | 391.89       | 411.40       |
| SpoBResYel11 | 16,304.16    | 17,714.30    | 19,124.44    | 20,537.35    | 21,952.34    | 23,341.93    | 24,769.39    | 26,105.87    | 27,481.60    | 28,849.47    |
| SpoBResYel12 | 23,250.13    | 25,261.03    | 27,271.93    | 29,286.78    | 31,304.59    | 33,286.18    | 35,321.77    | 37,227.62    | 39,189.44    | 41,140.07    |
| SpoBResYel13 | 153.45       | 166.72       | 179.99       | 193.29       | 206.61       | 219.69       | 233.12       | 245.70       | 258.65       | 271.52       |
| SpoBResYel14 | 10,481.24    | 11,387.76    | 12,294.28    | 13,202.58    | 14,112.22    | 15,005.53    | 15,923.18    | 16,782.34    | 17,666.74    | 18,546.09    |
| SpoBResYel15 | 75,563.53    | 82,099.00    | 88,634.41    | 95,182.78    | 101,740.73   | 108,180.94   | 114,796.68   | 120,990.71   | 127,366.70   | 133,706.29   |
| SpoBResYel16 | 192.06       | 208.68       | 225.29       | 241.93       | 258.60       | 274.97       | 291.79       | 307.53       | 323.74       | 339.85       |
| SpoBResYel17 | 15.27        | 16.61        | 17.99        | 19.38        | 20.82        | 20.76        | 20.76        | 20.76        | 20.82        | 20.76        |
| SpoBResYel18 | 5.55         | 6.04         | 6.54         | 7.05         | 7.57         | 7.55         | 7.55         | 7.55         | 7.57         | 7.55         |
| SpoBResYel19 | 91.34        | 99.24        | 98.90        | 98.62        | 98.39        | 98.08        | 97.95        | 97.50        | 97.24        | 96.97        |
| SpoBResYel20 | 4,642.79     | 5,051.02     | 5,471.94     | 5,892.86     | 6,331.07     | 6,734.69     | 7,155.61     | 7,576.53     | 8,019.36     | 8,418.37     |
| SpoBResYel21 | 60.69        | 66.03        | 71.53        | 77.03        | 82.76        | 88.04        | 93.54        | 99.04        | 104.83       | 110.04       |
| SpoBResYel22 | 488.49       | 531.44       | 575.73       | 620.02       | 666.13       | 708.59       | 752.88       | 797.17       | 843.76       | 885.74       |
| SpoBResYel23 | 60.69        | 66.03        | 71.53        | 77.03        | 82.76        | 88.04        | 93.54        | 99.04        | 104.83       | 110.04       |
| SpoBResYel24 | 11,550.35    | 12,565.95    | 13,613.11    | 14,660.28    | 15,707.44    | 15,707.44    | 15,707.44    | 15,707.44    | 15,707.44    | 15,707.44    |
| SpoBResYel25 | 1,824.51     | 1,982.31     | 2,140.12     | 2,298.23     | 2,456.57     | 2,448.82     | 2,445.72     | 2,434.48     | 2,427.89     | 2,421.30     |
| SpoGComYel10 | 268.16       | 291.74       | 316.06       | 340.37       | 365.68       | 388.99       | 413.30       | 437.62       | 463.19       | 486.24       |
| SpoGComYel11 | 295.17       | 321.12       | 347.88       | 374.64       | 402.50       | 428.16       | 454.92       | 484.68       | 509.83       | 535.20       |
| SpoGComYel12 | 129.27       | 140.64       | 152.36       | 164.08       | 176.28       | 175.80       | 175.80       | 175.80       | 176.28       | 175.80       |
| SpoGResYel10 | 30.49        | 33.13        | 35.77        | 38.41        | 41.06        | 43.65        | 46.32        | 48.82        | 51.40        | 53.95        |
| SpoGResYel11 | 2,138.25     | 2,323.19     | 2,508.12     | 2,693.42     | 2,879.00     | 3,061.24     | 3,248.45     | 3,423.72     | 3,604.14     | 3,783.54     |

Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program  | 2019-2020  | 2020-2021  | 2021-2022  | 2022-2023  | 2023-2024  | 2024-2025  | 2025-2026  | 2026-2027  | 2027-2028  | 2028-2029  |
|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| SpoGResYel12 | 3,049.20   | 3,312.92   | 3,576.65   | 3,840.89   | 4,105.52   | 4,365.40   | 4,632.36   | 4,882.31   | 5,139.60   | 5,395.42   |
| SpoGResYel13 | 20.12      | 21.87      | 23.61      | 25.35      | 27.10      | 28.81      | 30.57      | 32.22      | 33.92      | 35.61      |
| SpoGResYel14 | 1,374.59   | 1,493.48   | 1,612.36   | 1,731.24   | 1,850.12   | 1,969.00   | 2,087.89   | 2,206.77   | 2,325.65   | 2,444.53   |
| SpoGResYel15 | 9,909.97   | 10,767.08  | 11,624.19  | 12,482.99  | 13,343.05  | 14,187.66  | 15,055.30  | 15,867.63  | 16,703.83  | 17,535.25  |
| SpoGResYel16 | 25.19      | 27.37      | 29.55      | 31.73      | 33.91      | 36.06      | 38.27      | 40.33      | 42.46      | 44.57      |
| SpoGResYel17 | 2.00       | 2.18       | 2.36       | 2.54       | 2.72       | 2.90       | 3.07       | 3.25       | 3.43       | 3.61       |
| SpoGResYel18 | 11.86      | 12.88      | 13.90      | 14.92      | 15.94      | 16.96      | 17.98      | 19.00      | 20.02      | 21.04      |
| SpoGResYel19 | 608.89     | 662.43     | 717.63     | 772.83     | 830.30     | 883.24     | 938.44     | 993.64     | 1,051.72   | 1,104.05   |
| SpoGResYel20 | 7.96       | 8.66       | 9.38       | 10.10      | 10.85      | 11.55      | 12.27      | 12.99      | 13.75      | 14.43      |
| SpoGResYel21 | 67.65      | 73.60      | 79.74      | 85.87      | 92.26      | 98.14      | 104.27     | 110.40     | 116.86     | 122.67     |
| SpoGResYel22 | 7.96       | 8.66       | 9.38       | 10.10      | 10.85      | 11.55      | 12.27      | 12.99      | 13.75      | 14.43      |
| SpoGResYel23 | 1,514.80   | 1,647.99   | 1,785.33   | 1,922.66   | 2,065.64   | 2,059.99   | 2,059.99   | 2,059.99   | 2,065.64   | 2,059.99   |
| SpoGResYel24 | 239.28     | 259.98     | 280.67     | 301.41     | 322.17     | 321.16     | 320.75     | 319.28     | 318.41     | 317.55     |
| SpoGResYel25 | 2,246.84   | 2,441.17   | 2,635.49   | 2,830.20   | 3,025.20   | 3,216.70   | 3,413.41   | 3,597.59   | 3,787.17   | 3,975.68   |
| SpoGComRed1  | 188.71     | 205.30     | 222.41     | 239.52     | 257.33     | 273.74     | 290.85     | 290.85     | 291.64     | 290.85     |
| SpoGComRed2  | 17.47      | 19.01      | 20.59      | 22.18      | 23.83      | 23.76      | 23.76      | 23.76      | 23.76      | 23.76      |
| SpoGComYel1  | 25.59      | 25.52      | 25.52      | 25.52      | 25.59      | 25.52      | 25.52      | 25.52      | 25.59      | 25.52      |
| SpoGComYel2  | 544.27     | 592.13     | 641.47     | 690.82     | 742.19     | 740.16     | 740.16     | 740.16     | 742.19     | 740.16     |
| SpoGComYel3  | 142.95     | 155.52     | 168.48     | 181.44     | 194.93     | 207.36     | 220.32     | 233.28     | 246.91     | 259.20     |
| SpoGComYel4  | 58.33      | 63.46      | 68.74      | 74.03      | 79.54      | 79.32      | 79.32      | 79.32      | 79.54      | 79.32      |
| SpoGComYel5  | 90.02      | 97.81      | 105.59     | 113.39     | 121.21     | 128.88     | 136.76     | 144.14     | 151.74     | 159.29     |
| SpoGComYel6  | 78.53      | 85.44      | 92.56      | 99.68      | 107.09     | 106.80     | 106.80     | 106.80     | 107.09     | 106.80     |
| SpoGComYel7  | 26.47      | 28.80      | 31.20      | 33.60      | 36.10      | 36.00      | 36.00      | 36.00      | 36.10      | 36.00      |
| SpoGComYel8  | 213.10     | 231.84     | 251.16     | 270.48     | 290.59     | 289.80     | 289.80     | 289.80     | 290.59     | 289.80     |
| SpoGComYel9  | 709.78     | 772.19     | 836.54     | 900.89     | 967.88     | 1,029.58   | 1,029.58   | 1,029.58   | 1,032.40   | 1,029.58   |
| SpoGComYel10 | 1,482.56   | 1,610.78   | 1,739.01   | 1,867.49   | 1,995.15   | 2,122.51   | 2,252.31   | 2,373.84   | 2,498.94   | 2,623.32   |
| SpoGComYel11 | 18,261.10  | 18,211.20  | 18,211.20  | 18,211.20  | 18,211.20  | 18,211.20  | 18,211.20  | 18,211.20  | 18,261.10  | 18,211.20  |
| SpoGComYel12 | 147,196.83 | 159,927.84 | 172,658.85 | 185,414.88 | 198,189.68 | 210,735.12 | 223,622.50 | 235,688.40 | 248,108.75 | 260,458.21 |
| SpoGResRed1  | 49,886.53  | 54,201.20  | 58,515.87  | 62,839.02  | 67,168.53  | 71,420.31  | 75,787.98  | 79,661.00  | 83,444.78  | 87,166.45  |
| SpoGResRed2  | 3,990.30   | 4,341.16   | 4,702.92   | 5,064.69   | 5,441.32   | 5,426.45   | 5,426.45   | 5,426.45   | 5,441.32   | 5,426.45   |
| SpoGResYel1  | 148.98     | 148.37     | 147.44     | 147.44     | 147.09     | 146.63     | 146.45     | 145.77     | 145.38     | 144.98     |
| SpoGResYel2  | 2,706.89   | 2,941.01   | 3,175.13   | 3,409.71   | 3,644.63   | 3,875.33   | 4,112.33   | 4,334.21   | 4,562.62   | 4,789.72   |
| SpoGResYel3  | 21.78      | 21.69      | 21.62      | 21.56      | 21.51      | 21.44      | 21.41      | 21.31      | 21.25      | 21.20      |
| SpoGResYel4  | 258.75     | 281.13     | 303.50     | 325.93     | 348.38     | 370.44     | 393.09     | 414.30     | 436.13     | 457.84     |
| SpoGResYel5  | 51.75      | 56.23      | 60.70      | 65.19      | 69.68      | 74.09      | 78.62      | 82.86      | 87.23      | 91.57      |
| SpoGResYel6  | 258.75     | 281.13     | 303.50     | 325.93     | 348.38     | 370.44     | 393.09     | 414.30     | 436.13     | 457.84     |
| SpoGResYel7  | 51.75      | 56.23      | 60.70      | 65.19      | 69.68      | 74.09      | 78.62      | 82.86      | 87.23      | 91.57      |
| SpoGResYel8  | 96.73      | 105.10     | 113.46     | 121.85     | 130.24     | 138.48     | 146.95     | 154.88     | 163.04     | 171.16     |
| SpoGResYel9  | 98.16      | 106.65     | 115.13     | 123.64     | 132.16     | 140.53     | 149.12     | 157.17     | 165.45     | 173.68     |
| SpoNComYel10 | 1,039.14   | 1,130.51   | 1,224.72   | 1,318.93   | 1,417.01   | 1,507.34   | 1,601.55   | 1,695.76   | 1,794.88   | 1,884.18   |
| SpoNComYel11 | 1,143.77   | 1,244.34   | 1,348.04   | 1,451.73   | 1,559.69   | 1,555.43   | 1,555.43   | 1,555.43   | 1,559.69   | 1,555.43   |
| SpoNComYel12 | 500.93     | 544.98     | 590.40     | 635.81     | 683.09     | 681.22     | 681.22     | 681.22     | 683.09     | 681.22     |
| SpoNResYel10 | 118.16     | 128.38     | 138.60     | 148.83     | 159.09     | 169.16     | 179.50     | 189.19     | 199.16     | 209.07     |
| SpoNResYel11 | 8,285.72   | 9,002.35   | 9,718.98   | 10,437.02  | 11,156.11  | 11,862.29  | 12,587.73  | 13,266.92  | 13,966.06  | 14,661.21  |
| SpoNResYel12 | 11,815.64  | 12,837.57  | 13,859.50  | 14,883.44  | 15,908.89  | 16,915.93  | 17,950.41  | 18,918.95  | 19,915.95  | 20,907.25  |
| SpoNResYel13 | 77.98      | 84.73      | 91.47      | 98.23      | 105.00     | 111.65     | 118.47     | 124.87     | 131.45     | 137.99     |
| SpoNResYel14 | 5,326.53   | 5,787.22   | 6,247.91   | 6,709.51   | 7,171.78   | 7,628.76   | 8,092.11   | 8,528.73   | 8,978.18   | 9,428.06   |
| SpoNResYel15 | 38,401.14  | 41,722.44  | 45,043.75  | 48,371.58  | 51,704.30  | 54,977.20  | 58,339.30  | 61,487.08  | 64,727.34  | 67,949.10  |
| SpoNResYel16 | 97.61      | 106.05     | 114.49     | 122.95     | 131.42     | 139.74     | 148.28     | 156.29     | 164.52     | 172.71     |
| SpoNResYel17 | 7.76       | 8.44       | 9.14       | 9.85       | 10.58      | 10.55      | 10.55      | 10.55      | 10.55      | 10.55      |
| SpoNResYel18 | 2.82       | 3.07       | 3.32       | 3.58       | 3.85       | 3.84       | 3.84       | 3.84       | 3.85       | 3.84       |
| SpoNResYel19 | 46.42      | 50.43      | 54.44      | 58.45      | 62.46      | 66.47      | 70.48      | 74.49      | 78.50      | 82.51      |
| SpoNResYel20 | 2,359.45   | 2,566.91   | 2,780.82   | 2,994.73   | 3,212.64   | 3,422.55   | 3,636.46   | 3,850.37   | 4,075.41   | 4,278.19   |
| SpoNResYel21 | 30.84      | 33.55      | 36.35      | 39.15      | 42.06      | 44.74      | 47.54      | 50.33      | 53.27      | 55.92      |
| SpoNResYel22 | 262.16     | 285.21     | 308.98     | 332.75     | 357.49     | 380.28     | 404.05     | 427.82     | 452.82     | 475.35     |
| SpoNResYel23 | 30.84      | 33.55      | 36.35      | 39.15      | 42.06      | 44.74      | 47.54      | 50.33      | 53.27      | 55.92      |



Appendix 4.3 - SENDOUT® Selected Measures (Low Growth High Price Case) in Dth

| DSM Program   | 2019-2020    | 2020-2021    | 2021-2022    | 2022-2023    | 2023-2024    | 2024-2025    | 2025-2026    | 2026-2027    | 2027-2028    | 2028-2029    |
|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| SpoNResYel24  | 5,869.85     | 6,385.98     | 6,918.14     | 7,450.30     | 8,004.34     | 7,982.47     | 7,982.47     | 7,982.47     | 8,004.34     | 7,982.47     |
| SpoNResYel25  | 927.21       | 1,007.41     | 1,087.60     | 1,167.95     | 1,248.42     | 1,244.48     | 1,242.91     | 1,237.19     | 1,233.84     | 1,230.49     |
| SpoNWCComRed1 | 8,706.49     | 9,459.51     | 10,212.54    | 10,967.04    | 11,722.65    | 12,464.70    | 13,226.97    | 13,940.65    | 14,675.30    | 15,405.75    |
| SpoNWCComRed2 | 731.25       | 795.55       | 861.85       | 928.14       | 997.17       | 1,060.74     | 1,127.03     | 1,127.03     | 1,130.12     | 1,127.03     |
| SpoNWCComYel1 | 67.70        | 73.66        | 79.79        | 85.93        | 92.32        | 92.07        | 92.07        | 92.07        | 92.32        | 92.07        |
| SpoNWCComYel2 | 99.16        | 98.89        | 98.89        | 98.89        | 99.16        | 98.89        | 98.89        | 98.89        | 99.16        | 98.89        |
| SpoNWCComYel3 | 2,109.05     | 2,294.50     | 2,485.70     | 2,676.91     | 2,875.98     | 2,868.12     | 2,868.12     | 2,868.12     | 2,875.98     | 2,868.12     |
| SpoNWCComYel4 | 553.93       | 602.64       | 652.86       | 703.08       | 755.36       | 803.52       | 853.74       | 903.96       | 956.79       | 1,004.40     |
| SpoNWCComYel5 | 226.02       | 245.89       | 266.38       | 286.87       | 308.21       | 307.36       | 307.36       | 307.36       | 308.21       | 307.36       |
| SpoNWCComYel6 | 348.83       | 379.00       | 409.17       | 439.40       | 469.68       | 499.41       | 529.95       | 558.54       | 587.98       | 617.24       |
| SpoNWCComYel7 | 304.32       | 331.08       | 358.67       | 386.26       | 414.98       | 413.85       | 413.85       | 413.85       | 414.98       | 413.85       |
| SpoNWCComYel8 | 102.58       | 111.60       | 120.90       | 130.20       | 139.88       | 139.50       | 139.50       | 139.50       | 139.88       | 139.50       |
| SpoNWCComYel9 | 825.77       | 898.38       | 973.24       | 1,048.11     | 1,126.05     | 1,122.98     | 1,122.98     | 1,122.98     | 1,126.05     | 1,122.98     |
| SpoNWPComMTA  | 2,750.39     | 2,992.23     | 3,241.58     | 3,490.93     | 3,750.53     | 3,989.64     | 3,989.64     | 3,989.64     | 4,000.57     | 3,989.64     |
| SpoNWPComMTW  | 5,901.99     | 6,412.45     | 6,922.92     | 7,434.38     | 7,946.60     | 8,449.62     | 8,966.35     | 9,450.14     | 9,948.15     | 10,443.31    |
| SpoNWPResMTA  | 70,761.76    | 70,568.42    | 70,568.42    | 70,568.42    | 70,761.76    | 70,568.42    | 70,568.42    | 70,568.42    | 70,761.76    | 70,568.42    |
| SpoNWPResMTW  | 569,725.86   | 619,001.29   | 668,276.70   | 717,648.96   | 767,093.85   | 815,651.02   | 865,531.71   | 912,232.80   | 960,305.81   | 1,008,104.40 |
| SpoNWRResRed1 | 193,310.29   | 210,029.64   | 226,748.99   | 243,501.19   | 260,278.05   | 276,753.70   | 293,678.41   | 309,524.28   | 308,686.40   | 307,848.51   |
| SpoNWRResRed2 | 15,462.41    | 16,822.00    | 18,223.83    | 19,625.67    | 21,085.11    | 21,027.50    | 21,027.50    | 21,027.50    | 21,085.11    | 21,027.50    |
| SpoNWRResYel1 | 577.28       | 574.94       | 572.96       | 571.34       | 569.99       | 568.19       | 567.47       | 564.87       | 563.34       | 561.81       |
| SpoNWRResYel2 | 10,489.20    | 11,396.41    | 12,303.62    | 13,212.61    | 14,122.94    | 15,016.92    | 15,935.27    | 16,795.08    | 17,680.15    | 18,560.17    |
| SpoNWRResYel3 | 84.40        | 84.06        | 83.77        | 83.53        | 83.33        | 83.07        | 82.96        | 82.58        | 82.36        | 82.14        |
| SpoNWRResYel4 | 1,002.64     | 1,089.36     | 1,176.08     | 1,262.97     | 1,349.98     | 1,435.44     | 1,523.22     | 1,605.41     | 1,690.01     | 1,774.13     |
| SpoNWRResYel5 | 200.53       | 217.87       | 235.22       | 252.59       | 270.00       | 287.09       | 304.64       | 321.08       | 338.00       | 354.83       |
| SpoNWRResYel6 | 1,002.64     | 1,089.36     | 1,176.08     | 1,262.97     | 1,349.98     | 1,435.44     | 1,523.22     | 1,605.41     | 1,690.01     | 1,774.13     |
| SpoNWRResYel7 | 200.53       | 217.87       | 235.22       | 252.59       | 270.00       | 287.09       | 304.64       | 321.08       | 338.00       | 354.83       |
| SpoNWRResYel8 | 374.83       | 407.25       | 439.67       | 472.15       | 504.68       | 536.63       | 569.44       | 600.17       | 631.80       | 663.25       |
| SpoNWRResYel9 | 380.35       | 413.25       | 446.15       | 479.11       | 512.12       | 544.54       | 577.84       | 609.01       | 641.11       | 673.02       |
| Total         | 3,423,429.42 | 3,698,552.53 | 3,972,647.33 | 4,243,258.47 | 4,511,336.85 | 4,762,015.78 | 5,018,607.28 | 5,259,559.16 | 5,453,433.04 | 5,642,461.62 |
| WA/ID         | 3,106,841.34 | 3,355,122.77 | 3,604,319.65 | 3,853,987.92 | 4,105,047.56 | 4,341,691.43 | 4,584,997.01 | 4,812,653.04 | 4,992,707.10 | 5,169,620.89 |
| OR            | 272,273.16   | 295,448.80   | 316,929.88   | 335,128.43   | 350,000.20   | 362,414.83   | 374,107.27   | 386,155.35   | 398,439.92   | 409,207.47   |

## **APPENDIX 4.4**

# **ENVIRONMENTAL EXTERNALITIES**



## APPENDIX 4.4 – ENVIRONMENTAL EXTERNALITIES (OREGON JURISDICTION ONLY)

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### OVERVIEW

The methodology for determining avoided costs from reduced incremental natural gas usage considers commodity and variable transportation costs only. These avoided cost streams do not include environmental externality costs related to the gathering, transmission, distribution or end-use of natural gas.

Per traditional economic theory and industry practice, an environmental externality factor is typically added to the avoided cost when there is an opportunity to displace traditional supply-side resources with an alternative resource with no adverse environmental impact.

### REGULATORY GUIDANCE

The Oregon Public Utility Commission (OPUC) issued Order 93-965 (UM-424) to address how utilities should consider the impact of environmental externalities in planning for future energy resources. The Order required analysis on the potential natural gas cost impacts from emitting carbon dioxide (CO<sub>2</sub>) and nitric-oxide (NO<sub>x</sub>).

The OPUC's Order No. 07-002 in Docket UM 1056 (Investigation Into Integrated Resource Planning) established the following guideline for the treatment of environmental costs used by energy utilities that evaluate demand-side and supply-side energy choices:

UM 1056, Guideline 8 - Environmental Costs

*“Utilities should include, in their base-case analyses, the regulatory compliance costs they expect for carbon dioxide (CO<sub>2</sub>), nitrogen oxides (NO<sub>x</sub>), sulfur oxides (SO<sub>2</sub>), and mercury (Hg) emissions. Utilities should analyze the range of potential CO<sub>2</sub> regulatory costs in Order No. 93-695, from \$0 - \$40 (1990\$). In addition, utilities should perform sensitivity analysis on a range of reasonably possible cost adders for nitrogen oxides (NO<sub>x</sub>), sulfur dioxide (SO<sub>2</sub>), and mercury (Hg), if applicable.*

In June 2008, the OPUC issued Order 08-338 (UM1302) which revised UM1056, Guideline 8. The revised guideline requires the utility should construct a base case portfolio to reflect what it considers to be the most likely regulatory compliance future for the various emissions. Additionally the guideline requires the utility to develop several compliance scenarios ranging from the present CO<sub>2</sub> regulatory level to the upper reaches of credible proposals and each scenario should include a time profile of CO<sub>2</sub> costs. The utility is also required to include a “trigger point” analysis in which the utility must determine at what level of carbon costs its selection of portfolio resources would be significantly different.

### ANALYSIS

Unlike electric utilities, environmental cost issues rarely impact a natural gas utility's supply-side resource options. This is because the only supply-side energy resource is natural gas. The utility cannot choose between say "dirty" coal-fired generation and "clean" wind energy sources. The supply-side implication of environmental externalities generally relates to combustion of fuel to move or compress natural gas. Avista's direct gas distribution system infrastructure relies solely on the upstream line pressure of the interstate

pipeline transportation network to distribute natural gas to its customers and thus does not directly combust fuels that result in any CO<sub>2</sub>, NO<sub>x</sub>, SO<sub>2</sub>, or Hg emissions.

Upstream gas system infrastructure (pipelines, storage facilities, and gathering systems), however, do produce CO<sub>2</sub> emissions via compressors used to pressurize and move natural gas. Accessing CO<sub>2</sub> emissions data on these upstream activities to perform detailed meaningful analysis is challenging but increasingly important given building momentum around legislative developments regarding GHG legislation and the movement towards the creation of carbon cap and trade markets. Avista believes the cap and trade proposals being contemplated are the likely form of environmental externality cost capture versus a carbon tax framework. Under either structure, Avista believes the cost pass through mechanisms for upstream gas system infrastructure will not make a difference in supply-side resource selection although the amount of cost pass through could differ widely.

Table 4.2.1 summarizes a range of environmental cost adders we believe capture several compliance futures including our expected scenario and upper reaches of credible proposals. The CO<sub>2</sub> cost adders reflect outlooks we obtained from one of our consultants, and following discussion and feedback from the TAC, have been incorporated into each of our six demand scenarios at various assumption levels.

The guidelines also call for a trigger point analysis that reflects a “turning point” at which an alternate resource portfolio would be selected at different carbon cost adders levels. Because natural gas is the only supply resource applicable to LDC’s any alternate resource portfolio selection would be a result of delivery methods of natural gas to customers. Conceptually, there could be differing levels of cost adders applicable to pipeline transported supply versus in service territory LNG storage gas. From a practical standpoint however, the differences in these relative cost adders would be very minor and would not change supply-side resource selection regardless of various carbon cost adder levels. We do acknowledge there is influence on the level of demand-side measures that could be cost effective. This alternate demand-side resource portfolio selection is captured in our overall process of comparing demand-side and supply-side resources described in Chapter 4 – Demand-Side Resources.

## **CONSERVATION COST ADVANTAGE**

For this IRP, we also incorporated a 10 percent environmental externality factor into our assessment of the cost-effectiveness of existing demand-side management programs. Our assessment of prospective demand-side management opportunities is based on an avoided cost stream that includes this 10 percent factor.

Environmental externalities were evaluated in the IRP by adding the cost per therm equivalent of the externality cost values to supply-side resources as described in OPUC Order No. 93-965. Avista found that the environmental cost adders had no impact on the company’s supply-side choices, although they did impact the level of demand-side measures that could be cost-effective to acquire.

## **REGULATORY FILING**

Avista will file revised cost-effectiveness limits (CELs) based upon the updated avoided costs available from this IRP process within the prescribed regulatory timetable. We anticipate this will occur in early 2010.

**Table 4.2.1 Environmental Externalities Cost Adder Analysis (2009\$)**

|                                   |     | 2015                         | 2020           | 2025           | 2030           |                |
|-----------------------------------|-----|------------------------------|----------------|----------------|----------------|----------------|
| Expected Case - Updated June Data | NOx | \$/ton                       | \$ 1,750       | \$ 1,237       | \$ 1,205       | \$ 1,119       |
|                                   |     | \$/lb                        | \$ 0.88        | \$ 0.62        | \$ 0.60        | \$ 0.56        |
|                                   |     | lbs/therm                    | 0.008          | 0.008          | 0.008          | 0.008          |
|                                   |     | NOx Adder \$/therm           | \$ 0.01        | \$ 0.00        | \$ 0.00        | \$ 0.00        |
|                                   |     | <b>Total</b>                 |                |                |                |                |
|                                   | CO2 | \$/ton                       | \$ 12.58       | \$ 16.69       | \$ 21.30       | \$ 27.19       |
|                                   |     | \$/lb                        | \$ 0.0063      | \$ 0.0083      | \$ 0.0107      | \$ 0.0136      |
|                                   |     | lbs/therm                    | 11.64          | 11.64          | 11.64          | 11.64          |
|                                   |     | CO2 Adder \$/therm           | \$ 0.07        | \$ 0.10        | \$ 0.12        | \$ 0.16        |
|                                   |     | <b>Total Adders \$/therm</b> | <b>\$ 0.08</b> | <b>\$ 0.10</b> | <b>\$ 0.13</b> | <b>\$ 0.16</b> |
|                                   |     | 2015                         | 2020           | 2025           | 2030           |                |
| Expected Case (Jan Data)          | NOx | \$/ton                       | \$ 1,343       | \$ 1,140       | \$ 1,137       | \$ 1,268       |
|                                   |     | \$/lb                        | \$ 0.67        | \$ 0.57        | \$ 0.57        | \$ 0.63        |
|                                   |     | lbs/therm                    | 0.008          | 0.008          | 0.008          | 0.008          |
|                                   |     | NOx Adder \$/therm           | \$ 0.01        | \$ 0.00        | \$ 0.00        | \$ 0.01        |
|                                   |     | <b>Total</b>                 |                |                |                |                |
|                                   | CO2 | \$/ton                       | \$ 21.00       | \$ 46.00       | \$ 58.00       | \$ 71.00       |
|                                   |     | \$/lb                        | \$ 0.0105      | \$ 0.0230      | \$ 0.0290      | \$ 0.0355      |
|                                   |     | lbs/therm                    | 11.64          | 11.64          | 11.64          | 11.64          |
|                                   |     | CO2 Adder \$/therm           | \$ 0.12        | \$ 0.27        | \$ 0.34        | \$ 0.41        |
|                                   |     | <b>Total Adders \$/therm</b> | <b>\$ 0.13</b> | <b>\$ 0.27</b> | <b>\$ 0.34</b> | <b>\$ 0.42</b> |
|                                   |     | 2015                         | 2020           | 2025           | 2030           |                |
| Green Future                      | NOx | \$/ton                       | \$ 1,343       | \$ 1,140       | \$ 1,137       | \$ 1,268       |
|                                   |     | \$/lb                        | \$ 0.67        | \$ 0.57        | \$ 0.57        | \$ 0.63        |
|                                   |     | lbs/therm                    | 0.008          | 0.008          | 0.008          | 0.008          |
|                                   |     | NOx Adder \$/therm           | \$ 0.01        | \$ 0.00        | \$ 0.00        | \$ 0.01        |
|                                   |     | <b>Total</b>                 |                |                |                |                |
|                                   | CO2 | \$/ton                       | \$ 46.45       | \$ 67.03       | \$ 96.74       | \$ 139.60      |
|                                   |     | \$/lb                        | \$ 0.0232      | \$ 0.0335      | \$ 0.0484      | \$ 0.0698      |
|                                   |     | lbs/therm                    | 11.64          | 11.64          | 11.64          | 11.64          |
|                                   |     | CO2 Adder \$/therm           | \$ 0.27        | \$ 0.39        | \$ 0.56        | \$ 0.81        |
|                                   |     | <b>Total Adders \$/therm</b> | <b>\$ 0.28</b> | <b>\$ 0.39</b> | <b>\$ 0.57</b> | <b>\$ 0.82</b> |

|                                  |     | 2015                         | 2020           | 2025           | 2030           |                |
|----------------------------------|-----|------------------------------|----------------|----------------|----------------|----------------|
| Expected Case - Updated Alt NOx  | NOx | \$/ton                       | \$ 7,001       | \$ 4,947       | \$ 4,821       | \$ 4,475       |
|                                  |     | \$/lb                        | \$ 3.50        | \$ 2.47        | \$ 2.41        | \$ 2.24        |
|                                  |     | lbs/therm                    | 0.008          | 0.008          | 0.008          | 0.008          |
|                                  |     | NOx Adder \$/therm           | \$ 0.03        | \$ 0.02        | \$ 0.02        | \$ 0.02        |
|                                  |     | <b>Total</b>                 |                |                |                |                |
|                                  | CO2 | \$/ton                       | \$ 12.58       | \$ 16.69       | \$ 21.30       | \$ 27.19       |
|                                  |     | \$/lb                        | \$ 0.0063      | \$ 0.0083      | \$ 0.0107      | \$ 0.0136      |
|                                  |     | lbs/therm                    | 11.64          | 11.64          | 11.64          | 11.64          |
|                                  |     | CO2 Adder \$/therm           | \$ 0.07        | \$ 0.10        | \$ 0.12        | \$ 0.16        |
|                                  |     | <b>Total Adders \$/therm</b> | <b>\$ 0.10</b> | <b>\$ 0.12</b> | <b>\$ 0.14</b> | <b>\$ 0.18</b> |
|                                  |     | 2015                         | 2020           | 2025           | 2030           |                |
| Expected Case (Jan Data) Alt NOx | NOx | \$/ton                       | \$ 5,373       | \$ 4,560       | \$ 4,547       | \$ 5,070       |
|                                  |     | \$/lb                        | \$ 2.69        | \$ 2.28        | \$ 2.27        | \$ 2.54        |
|                                  |     | lbs/therm                    | 0.008          | 0.008          | 0.008          | 0.008          |
|                                  |     | NOx Adder \$/therm           | \$ 0.02        | \$ 0.02        | \$ 0.02        | \$ 0.02        |
|                                  |     | <b>Total</b>                 |                |                |                |                |
|                                  | CO2 | \$/ton                       | \$ 21.00       | \$ 46.00       | \$ 58.00       | \$ 71.00       |
|                                  |     | \$/lb                        | \$ 0.0105      | \$ 0.0230      | \$ 0.0290      | \$ 0.0355      |
|                                  |     | lbs/therm                    | 11.64          | 11.64          | 11.64          | 11.64          |
|                                  |     | CO2 Adder \$/therm           | \$ 0.12        | \$ 0.27        | \$ 0.34        | \$ 0.41        |
|                                  |     | <b>Total Adders \$/therm</b> | <b>\$ 0.14</b> | <b>\$ 0.29</b> | <b>\$ 0.36</b> | <b>\$ 0.43</b> |
|                                  |     | 2015                         | 2020           | 2025           | 2030           |                |
| Green Future Alt NOx             | NOx | \$/ton                       | \$ 5,373       | \$ 4,560       | \$ 4,547       | \$ 5,070       |
|                                  |     | \$/lb                        | \$ 2.69        | \$ 2.28        | \$ 2.27        | \$ 2.54        |
|                                  |     | lbs/therm                    | 0.008          | 0.008          | 0.008          | 0.008          |
|                                  |     | NOx Adder \$/therm           | \$ 0.02        | \$ 0.02        | \$ 0.02        | \$ 0.02        |
|                                  |     | <b>Total</b>                 |                |                |                |                |
|                                  | CO2 | \$/ton                       | \$ 46.45       | \$ 67.03       | \$ 96.74       | \$ 139.60      |
|                                  |     | \$/lb                        | \$ 0.0232      | \$ 0.0335      | \$ 0.0484      | \$ 0.0698      |
|                                  |     | lbs/therm                    | 11.64          | 11.64          | 11.64          | 11.64          |
|                                  |     | CO2 Adder \$/therm           | \$ 0.27        | \$ 0.39        | \$ 0.56        | \$ 0.81        |
|                                  |     | <b>Total Adders \$/therm</b> | <b>\$ 0.29</b> | <b>\$ 0.41</b> | <b>\$ 0.58</b> | <b>\$ 0.83</b> |



## **APPENDIX 5.1**

### **CURRENT TRANSPORTATION RATES**





**Appendix 5.1 - Current Transportation/Storage Rates and Assumptions  
Rates in US\$/Dth/Day**

| Reservation   | Commodity | Fuel Rate 3/ | Rate Change Assumptions   |
|---|-----------|--------------|---------------------------|
| <b>TransCanada Alberta System Firm Rates -</b>      |           |              |                           |
| Postage Stamp Rates                                 |           |              |                           |
| AEC/NIT to ABC                                      | 0.1410    | 0.00%        | Changes every three years |
| AEC/NIT to ABC Winter Only                          | 0.1763    | 0.00%        | Changes every three years |
| <b>TransCanada BC System Firm Rates -</b>           |           |              |                           |
| Postage Stamp Rates                                 |           |              |                           |
| ABC to Kingsgate                                    | 0.0460    | 0.80%        | Changes every three years |
| <b>GTN FTS-1 Rates</b>                              |           |              |                           |
| Mileage Based - Representative Example              |           |              |                           |
| Kingsgate to Spokane                                | 0.0885    | 0.37%        | Changes every five years  |
| Kingsgate to Medford                                | 0.3236    | 2.04%        | Changes every five years  |
| Medford Lateral                                     | 0.6518    | 0.00%        | Changes every five years  |
| <b>Spectra Energy/Westcoast System Firm Rates -</b> |           |              |                           |
| Postage Stamp Rates                                 |           |              |                           |
| Station 2 to Huntington/Sumas                       | 0.3991    | 0.80%        | Changes every three years |
| <b>Williams NWP</b>                                 |           |              |                           |
| Postage Stamp Rates                                 |           |              |                           |
| TF-1 1/   | 0.3798    | 1.85%        | Changes every five years  |
| TF-2 1/   | 0.3798    | 1.85%        | Changes every five years  |
| SGS-2F 2/   | 0.4718    | 0.52%        | Changes every five years  |

1/ TF-1 based upon annual delivery capability. TF-2 based upon approximately 32 days of delivery capability

2/ Not applicable for WA/ID Customers

3/ Fuel retained in-kind



## **APPENDIX 5.2**

# **ALTERNATE SUPPLY SCENARIOS SUMMARY OF ASSUMPTIONS**



### Appendix 5.2 - Alternate Supply Scenarios

**Scenarios**

Existing Resources      Existing + Expected Available      GTN Rate Escalation      GTN Fully Subscribed

**INPUT ASSUMPTIONS**

**Resources:**

|   |   |   |   |
|---|---|---|---|
| Currently contracted capacity net of long term releases | Currently contracted capacity net of long term releases | Currently contracted capacity net of long term releases | Currently contracted capacity net of long term releases |
|---|---|---|---|

|                         |                         |
|-------------------------|-------------------------|
| Currently available GTN | Currently available GTN |
|-------------------------|-------------------------|

|                          |                          |                          |                          |
|--------------------------|--------------------------|--------------------------|--------------------------|
| Capacity Release Recalls | Capacity Release Recalls | Capacity Release Recalls | Capacity Release Recalls |
|--------------------------|--------------------------|--------------------------|--------------------------|

|                |                |                |                |
|----------------|----------------|----------------|----------------|
| NWP Expansions | NWP Expansions | NWP Expansions | NWP Expansions |
|----------------|----------------|----------------|----------------|

|               |               |               |               |
|---------------|---------------|---------------|---------------|
| Satellite LNG | Satellite LNG | Satellite LNG | Satellite LNG |
|---------------|---------------|---------------|---------------|

|                                 |                                 |                                 |                                 |
|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Backhaul plus add'l compression | Backhaul plus add'l compression | Backhaul plus add'l compression | Backhaul plus add'l compression |
|---------------------------------|---------------------------------|---------------------------------|---------------------------------|

|                   |                   |                   |                   |
|-------------------|-------------------|-------------------|-------------------|
| Liquification LNG | Liquification LNG | Liquification LNG | Liquification LNG |
|-------------------|-------------------|-------------------|-------------------|

|                                |                                |                                |                                |
|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Klamath Falls Lateral Purchase | Klamath Falls Lateral Purchase | Klamath Falls Lateral Purchase | Klamath Falls Lateral Purchase |
|--------------------------------|--------------------------------|--------------------------------|--------------------------------|

|               |               |               |               |
|---------------|---------------|---------------|---------------|
| <b>Rates:</b> | Current Rates | Current Rates | Current Rates |
|---------------|---------------|---------------|---------------|

|                  |
|------------------|
| GTN rate doubles |
|------------------|

|               |
|---------------|
| Current Rates |
|---------------|



## **APPENDIX 6.1**

### **MONTHLY PRICE DATA**































## **APPENDIX 6.2**

### **GENERAL ASSUMPTIONS**



**Appendix 6.2 - GDP Assumption**

| <b>General Inflation (GDP) 1/</b> |  | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>2012</b> | <b>2013</b> | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> | <b>2018</b> | <b>2019</b> |
|-----------------------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Year</b>                       |  | 0.86        | 0.82        | 1.28        | 1.35        | 1.87        | 2.16        | 2.12        | 2.08        | 2.04        | 2.02        | 1.95        |
| <b>Inflation</b>                  |  |             |             |             |             |             |             |             |             |             |             |             |
| <b>Year</b>                       |  | <b>2020</b> | <b>2021</b> | <b>2022</b> | <b>2023</b> | <b>2024</b> | <b>2025</b> | <b>2026</b> | <b>2027</b> | <b>2028</b> | <b>2029</b> | <b>2030</b> |
| <b>Inflation</b>                  |  | 1.95        | 1.89        | 1.91        | 1.91        | 1.88        | 1.82        | 1.83        | 1.85        | 1.88        | 1.85        | 1.89        |

1/ Global Insight's Review of the U.S. Economy First Quarter 2009



## Appendix 6.2 - Weighted Average Cost of Capital

### OREGON AVISTA CORPORATION Capital Structure and Overall Rate of Return

| Cost of Capital as of<br>March 31, 2009 | Amount | Percent of<br>Total Capital | Cost   | Component    |
|---|--------|-----------------------------|--------|--------------|
| L/T Debt                                |        | 45.00%                      | 6.40%  | 2.88%        |
| Trust Preferred Securities              |        | 5.00%                       | 6.57%  | 0.33%        |
| Common Equity                           |        | 50.00%                      | 10.00% | 5.00%        |
| <b>TOTAL</b>                            |        | <b>100.00%</b>              |        | <b>8.21%</b> |

### WASHINGTON AVISTA CORPORATION Capital Structure and Overall Rate of Return

| Agreed-upon<br>Cost of Capital |  | Percent of<br>Total Capital | Cost   | Component    |
|--------------------------------|--|-----------------------------|--------|--------------|
| L/T Debt                       |  | 52.06%                      | 6.84%  | 3.56%        |
| Trust Preferred Securities     |  |                             |        | 0.00%        |
| Common Equity                  |  | 47.94%                      | 10.20% | 4.89%        |
| <b>TOTAL</b>                   |  | <b>100.00%</b>              |        | <b>8.45%</b> |

### IDAHO AVISTA CORPORATION Capital Structure and Overall Rate of Return

| Agreed-upon<br>Cost of Capital | Amount | Percent of<br>Total Capital | Cost   | Component    |
|--------------------------------|--------|-----------------------------|--------|--------------|
| L/T Debt (1)                   |        | 53.70%                      | 6.51%  | 3.50%        |
| Trust Preferred Securities     |        |                             |        | 0.00%        |
| Preferred Stock                |        |                             |        | 0.00%        |
| Common Equity                  |        | 46.30%                      | 10.20% | 4.72%        |
| <b>TOTAL</b>                   |        | <b>100.00%</b>              |        | <b>8.22%</b> |

|   |              |
|---|--------------|
| <b>System Weighted Average Cost of Capital*</b> | <b>8.32%</b> |
| GDP price deflator 2009                         | 1.79%        |
| Real WACC                                       | 6.42%        |
| Tax rate  | 35%          |
| <b>Real after tax WACC</b>                      | <b>4.17%</b> |

\*Weighting based on net rate base as of 4/30/09

**Authorized Rates of Return****Washington Electric****General Case Settlement in 2008 (UE-080416)***effective 1/1/2009*

| <u>Component</u>        | <u>Capital Structure</u> | <u>ProForma Cost</u> | <u>ProForma Weighted Cost</u> |
|-------------------------|--------------------------|----------------------|-------------------------------|
| L/T Debt <sup>(1)</sup> | 53.70%                   | 6.51%                | 3.50%                         |
| Pref Trust              |                          |                      | 0.00%                         |
| Common                  | 46.30%                   | 10.20%               | 4.72%                         |
| Total                   | 100.00%                  |                      | 8.22%                         |

*(1) includes short-term debt***Washington Gas****General Case Settlement in 2008 (UG-080417)***effective 1/1/2009*

| <u>Component</u>        | <u>Capital Structure</u> | <u>ProForma Cost</u> | <u>ProForma Weighted Cost</u> |
|-------------------------|--------------------------|----------------------|-------------------------------|
| L/T Debt <sup>(1)</sup> | 53.70%                   | 6.51%                | 3.50%                         |
| Pref Trust              |                          |                      | 0.00%                         |
| Common                  | 46.30%                   | 10.20%               | 4.72%                         |
| Total                   | 100.00%                  |                      | 8.22%                         |

*(1) includes short-term debt***Idaho Electric****Case Decided in 2008-AVU-E-08-01***effective 10/1/2008*

| <u>Component</u> | <u>Capital Structure</u> | <u>ProForma Cost</u> | <u>ProForma Weighted Cost</u> |
|------------------|--------------------------|----------------------|-------------------------------|
| L/T Debt         | 52.06%                   | 6.84%                | 3.56%                         |
| Pref Trust       |                          |                      | 0.00%                         |
| Pref Stock       |                          |                      | 0.00%                         |
| Common           | 47.94%                   | 10.20%               | 4.89%                         |
| Total            | 100.00%                  |                      | 8.45%                         |

*(excludes short-term debt)***Idaho Gas****Case Decided in 2008-AVU-G-08-01***effective 10/1/2008*

| <u>Component</u> | <u>Capital Structure</u> | <u>ProForma Cost</u> | <u>ProForma Weighted Cost</u> |
|------------------|--------------------------|----------------------|-------------------------------|
| L/T Debt         | 52.06%                   | 6.84%                | 3.56%                         |
| Pref Trust       |                          |                      | 0.00%                         |
| Pref Stock       |                          |                      | 0.00%                         |
| Common           | 47.94%                   | 10.20%               | 4.89%                         |
| Total            | 100.00%                  |                      | 8.45%                         |

*(excludes short-term debt)***Oregon Gas****General Case Settlement in 2007 (UG-181)***effective 4/1/2008*

| <u>Component</u> | <u>Capital Structure</u> | <u>ProForma Cost</u> | <u>ProForma Weighted Cost</u> |
|------------------|--------------------------|----------------------|-------------------------------|
| L/T Debt         | 45.00%                   | 6.40%                | 2.88%                         |
| Pref Trust       | 5.00%                    | 6.57%                | 0.33%                         |
| Common           | 50.00%                   | 10.00%               | 5.00%                         |
| Total            | 100.00%                  |                      | 8.21%                         |

*(excludes short-term debt)*

**ESCALATION/INFLATION FORECASTS**

Implicit Price Deflators — U. S. Average 3/31/2009

Source: Randy Barcus, Finance--Analysis, Budget &amp; Forecasting

Discount Rate: Levelizing is Not Applicable to Escalation Rates

| <u>Year</u>    | <u>E1</u><br>Gross<br>Domestic<br>Product<br>(% change)   | <u>E2</u><br>Personal<br>Consumption<br>Expenditures<br>(% change) | <u>E3</u><br>Power<br>Equipment<br>Investment<br>(% change) | <u>E4</u><br>Consumer<br>Price<br>Index-Urban<br>(% change) |
|----------------|---|--|---|---|
| 1996           | 1.9   | 2.2  | 1.6   | 2.9   |
| 1997           | 1.7   | 1.7  | 2.1   | 2.3   |
| 1998           | 1.1   | 0.9  | 1.9   | 1.5   |
| 1999           | 1.4   | 1.7  | 1.6   | 2.2   |
| 2000           | 2.2   | 2.5  | 4.1   | 3.4   |
| 2001           | 2.4   | 2.1  | 2.8   | 2.8   |
| 2002           | 1.7   | 1.4  | 2.7   | 1.6   |
| 2003           | 2.1   | 2.0  | 2.3   | 2.3   |
| 2004           | 2.9   | 2.6  | 8.4   | 2.7   |
| 2005           | 3.3   | 2.9  | 9.4   | 3.4   |
| 2006           | 3.2   | 2.8  | 6.1   | 3.2   |
| 2007           | 2.7   | 2.6  | 5.0   | 2.9   |
| 2008           | 2.2   | 3.3  | 7.7   | 3.8   |
| 2009           | 0.9   | -1.0   | 1.6   | -1.9  |
| 2010           | 0.8   | 1.4  | -1.8  | 1.7   |
| 2011           | 1.3   | 1.8  | 1.6   | 2.2   |
| 2012           | 1.4   | 1.7  | 2.3   | 2.3   |
| 2013           | 1.9   | 2.2  | 3.2   | 2.6   |
| 2014           | 2.2   | 2.1  | 3.5   | 2.4   |
| 2015           | 2.1   | 2.1  | 3.2   | 2.4   |
| 2016           | 2.1   | 2.1  | 3.0   | 2.5   |
| 2017           | 2.0   | 2.1  | 3.0   | 2.4   |
| 2018           | 2.0   | 2.1  | 3.0   | 2.4   |
| 2019           | 2.0   | 2.0  | 2.8   | 2.3   |
| 2020           | 2.0   | 1.9  | 2.8   | 2.1   |
| 2021           | 1.9   | 1.7  | 2.8   | 1.7   |
| 2022           | 1.9   | 1.8  | 2.6   | 2.0   |
| 2023           | 1.9   | 1.9  | 2.7   | 2.2   |
| 2024           | 1.9   | 1.9  | 2.7   | 2.1   |
| 2025           | 1.8   | 1.8  | 2.6   | 2.1   |
| 2026           | 1.8   | 1.9  | 2.6   | 2.1   |
| 2027           | 1.8   | 1.9  | 2.7   | 2.1   |
| 2028           | 1.9   | 1.9  | 2.7   | 2.2   |
| 2029           | 1.9   | 1.9  | 2.7   | 2.1   |
| 2030           | 1.9   | 1.9  | 2.7   | 2.2   |
| 2031           | 1.9   | 1.9  | 2.8   | 2.2   |
| 2032           | 1.9   | 1.9  | 2.8   | 2.2   |
| 2033           | 1.8   | 1.9  | 2.7   | 2.2   |
| 2034           | 1.8   | 1.9  | 2.7   | 2.2   |
| 2035           | 1.8   | 1.9  | 2.7   | 2.2   |
| 2036           | 1.8   | 1.9  | 2.7   | 2.2   |
| 2037           | 1.9   | 1.9  | 2.8   | 2.2   |
| 2038           | 1.9   | 2.0  | 2.8   | 2.2   |
| 2008-2038 Avg. | 1.8   | 1.9  | 2.7   | 2.1   |
| 5 Year Avg.    | 1.3   | 1.4  | 2.3   | 1.6   |
| 10 Year Avg.   | 1.7   | 1.8  | 2.7   | 2.0   |
| 20 Year Avg.   | 1.8   | 1.8  | 2.7   | 2.1   |
| 25 Year Avg.   | 1.8   | 1.9  | 2.7   | 2.1   |
| 30 Year Avg.   | 1.8   | 1.9  | 2.7   | 2.1   |
| Std. Dev.      | 1.0<br>0.5  | 1.0<br>0.6   | 1.5<br>1.8  | 1.0<br>0.8  |
| E1             | Applies to inflation of all good & services produced & consumed in the U.S.                         |  |   |   |
| E2             | Applies to inflation of goods & services consumed by individuals.                                   |  |   |   |
| E3             | Applies to inflation of non-residential power equipment   |  |   |   |
| E4             | For all urban consumers, applies to inflation of a fixed market basket of typical goods & services. |  |   |   |

Reference: Global Insight's Review of the U.S. Economy First Quarter 2009

**COST OF CAPITAL**

Source: Paul Kimball, Treasury Department

4/10/2009

**Projected Long-Term Cost of Capital -- Avista Utilities  
for Net Present Value Analysis**

|                          | Target<br>Capital<br>Structure | Component<br>Cost | Net<br>Present Value |
|--------------------------|--------------------------------|-------------------|----------------------|
| Debt                     | 50%                            | 7.60%             | 3.80%                |
| Common Equity            | 50%                            | 11.25%            | 5.63%                |
| Weighted Cost of Capital |                                |                   | <u>9.43%</u>         |

**Authorized Cost of Capital -- Avista Utilities  
for Revenue Requirements Analysis  
Washington Elec/Gas Decided 2008**

|                | Authorized<br>Capital<br>Structure | Component<br>Cost | Component<br>Return |
|----------------|------------------------------------|-------------------|---------------------|
| Debt           | 53.70%                             | 6.51%             | 3.50%               |
| Common Equity  | 46.30%                             | 10.20%            | 4.72%               |
| Rate of Return |                                    |                   | <u>8.22%</u>        |

**Authorized Cost of Capital -- Avista Utilities  
for Revenue Requirements Analysis  
Idaho Elec/Gas Decided 2008 AVU-08-1**

|                | Authorized<br>Capital<br>Structure | Component<br>Cost | Component<br>Return |
|----------------|------------------------------------|-------------------|---------------------|
| Debt           | 52.06%                             | 6.84%             | 3.56%               |
| Common Equity  | 47.94%                             | 10.20%            | 4.89%               |
| Rate of Return |                                    |                   | <u>8.45%</u>        |



## **APPENDIX 6.3**

### **SUPPLY SIDE RESOURCE OPTIONS**



| Appendix 6.3 - Supply Side Resource Additions Available to SENDOUT®   |                      |              |  |   |  |
|---|----------------------|--------------|--|---|--|
| Pipeline  | Additional Resources | Jurisdiction | Size   |   |  |
|   |                      |              | Cost/Rates   |   |  |
|   |                      |              | Availability   |   |  |
|   |                      |              | Notes  |   |  |
| Capacity Release Recalls<br>GTN Capacity<br>GTN Capacity<br>GTN Medford Lateral Expansion<br>NWP Expansion<br>NWP Expansion<br>Klamath Falls Lateral Capacity<br>Klamath Falls Lateral Purchase | WA/ID                | WA/ID        | 20,000 Dth/d   | 2018 Recall previously released capacity<br>2010 Currently available unsubscribed capacity<br>Currently available unsubscribed capacity; requires expansion of<br>2010 Medford Lateral<br>Additional compression to allow more gas to flow from GTN mainline to<br>the lateral<br>2011 the lateral<br>2013 Transport expansion from Sumas/JP to WA/ID<br>2013 Transport expansion from Sumas/JP to Oregon<br>2009 Currently available unsubscribed capacity<br>Agreement with NWPL to purchase the Klamath Falls lateral at net<br>November 2010 book value. Can be done with less than 1 years notice. |  |
|   | WA/ID                | WA/ID        | 30,000 Dth/d   |   |  |
|   | OR                   | OR           | 25,000 Dth/d   |   |  |
|   | OR                   | OR           | 25,000 Dth/d   |   |  |
|   | WA/ID                | WA/ID        | 50,000 Dth/d   |   |  |
|   | OR                   | OR           | 50,000 Dth/d   |   |  |
|   | OR                   | OR           | up to 6000 Dth/d                                     |   |  |
|   | OR                   | OR           | 20,000 Dth/d   |   |  |
|   |                      |              |  |   |  |
|   |                      |              |  |   |  |
| Statellite LNG  | WA/ID                | WA/ID        | 90,000 capacity;<br>30,000 delivery for<br>3 days    | \$44 million capital cost \$1 million annual O&M<br><br>November 2015   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
|   | OR                   | OR           | 45,000 capacity;<br>15,000 delivery for<br>3 days    |   |  |
| Company Owned Liquefaction LNG  | WA/ID                | WA           | 600 MMcf capacity;<br>150,000 delivery<br>for 4 days | \$75 million capital cost, \$2 million annual O&M<br><br>November 2017  |  |
|   |                      |              |  |   |  |
| Import LNG  | OR                   | OR           | 7,500 Dth/d  | November 2012   |  |
|   | OR                   | OR           | 7,500 Dth/d  |   |  |
|   | OR                   | OR           | 7,500 Dth/d  |   |  |
|   | OR                   | OR           | 7,500 Dth/d  |   |  |
|   | OR                   | OR           | 7,500 Dth/d  |   |  |
| Other Resources Considered  | WA/ID/OR             | WA/ID/OR     | Malin pricing less fuel<br>Precedent agreement rate  | November 2012<br>November 2012<br>November 2012<br>November 2012<br>November 2012<br>November 2012  |  |
|   | OR                   | OR           | Malin pricing less fuel<br>Precedent agreement rate  |   |  |
| Ciygate deliveries  | WA/ID/OR             | WA/ID/OR     | Malin pricing less fuel<br>Precedent agreement rate  | November 2012<br>November 2012  |  |
|   | OR                   | OR           | Malin pricing less fuel<br>Precedent agreement rate  |   |  |
| Malin Backhaul  | OR                   | OR           | Malin pricing less fuel<br>Precedent agreement rate  | November 2012<br>November 2012  |  |
|   | OR                   | OR           | Malin pricing less fuel<br>Precedent agreement rate  |   |  |
| Inground Storage<br>California  | WA/ID/OR             | WA/ID/OR     | Malin pricing less fuel<br>Precedent agreement rate  | November 2012<br>November 2012  |  |
|   | OR                   | OR           | Malin pricing less fuel<br>Precedent agreement rate  |   |  |
| JP Expansion<br>Mist  | WA/ID/OR             | WA/ID/OR     | Malin pricing less fuel<br>Precedent agreement rate  | November 2012<br>November 2012  |  |
|   | OR                   | OR           | Malin pricing less fuel<br>Precedent agreement rate  |   |  |

Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction  
Back haul capacity is provided by displacement and is available up to the amount of scheduled forward-haul capacity through a specific point.  
Also requires expansion of the Medford Lateral to facilitate delivery.  
2010 Not firm especially long term

Dependent on GTN backhaul or convert to bidirectional pipeline  
Dependent on NWP Expansion or other Tport arrangements back to service territory  
Dependent on NWP Expansion or other Tport arrangements back to service territory. Long term subscription may not be available



Appendix 6.3 - Supply Side Resource Additions Available to SENDOUT® by Jurisdiction

| Expected Case                         |                  |  |  |               |   |  |
|---------------------------------------|------------------|--|--|---------------|---|--|
| Pipeline                              | Jurisdiction     | Size   | Cost/Rates                             | Availability  | Notes   |  |
| <b>Additional Resources</b>           |                  |  |  |               |   |  |
| Capacity Release Recalls              | WA/ID            | 20,000 Dth/d                                   | NWPL fixed rate                        |               | 2018 Recall previously released capacity  |  |
| GTN Capacity                          | WA/ID            | 40,000 Dth/d                                   | GTN rate                               |               | 2010 Currently available unsubscribed capacity  |  |
| NWP Expansion                         | WA/ID            | 50,000 Dth/d                                   | NWPL fixed rate x 3                    |               | 2013 Transport expansion from Sumas/JP to WA/ID   |  |
| <b>Satellite LNG</b>                  |                  |  |  |               |   |  |
| WA/ID Satellite LNG                   | WA/ID            | 90,000 capacity; 30,000 delivery for 3 days    | \$44 million capital cost \$1 million  | November 2015 |   |  |
| <b>Company Owned Liquefaction LNG</b> |                  |  |  |               |   |  |
| WA/ID                                 | WA/ID            | 600 MMcf capacity; 150,000 delivery for 4 days | \$75 million capital cost, \$2 million | November 2017 |   |  |
| <b>Other Resources Considered</b>     |                  |  |  |               |   |  |
| Citygate deliveries                   | WA/ID            |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |  |
| <b>Additional Resources</b>           |                  |  |  |               |   |  |
| Pipeline                              | Jurisdiction     | Size   | Cost/Rates                             | Availability  | Notes   |  |
| GTN Capacity                          | Medford/Roseburg | 25,000 Dth/d                                   | GTN rate                               |               | Currently available unsubscribed capacity; 2010 requires expansion of Medford Lateral   |  |
| GTN Medford Lateral Expansion         | Medford/Roseburg | 25,000 Dth/d                                   | GTN rate                               |               | Additional compression to allow more gas to flow from GTN mainline to the lateral   |  |
| NWP Expansion                         | Medford/Roseburg | 50,000 Dth/d                                   | NWPL fixed rate x 5                    |               | 2013 Transport expansion from Sumas/JP to Oregon  |  |
| <b>Satellite LNG</b>                  |                  |  |  |               |   |  |
| Medford/Roseburg Satellite LNG        | Medford/Roseburg | 45,000 capacity; 15,000 delivery for 3 days    | \$22 million capital cost \$850,000    | November 2015 |   |  |
| <b>Other Resources Considered</b>     |                  |  |  |               |   |  |
| Citygate deliveries                   | Medford/Roseburg |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |  |
| Main Backhaul                         | Medford/Roseburg |  | GTN rate                               | 2010 term     |   |  |
| <b>Additional Resources</b>           |                  |  |  |               |   |  |
| Pipeline                              | Jurisdiction     | Size   | Cost/Rates                             | Availability  | Notes   |  |
| Klamath Falls Lateral Capacity        | Klamath Falls    | up to 6000 Dth/d                               | NWPL fixed rate                        |               | 2009 Currently available unsubscribed capacity  |  |
| Klamath Falls Lateral Purchase        | Klamath Falls    | 20,000 Dth/d                                   | \$2.6 million capital cost             | November 2010 | Agreement with NWPL to purchase the Klamath Falls lateral at net book value. Can be done with less than 1 years notice.             |  |
| <b>Satellite LNG</b>                  |                  |  |  |               |   |  |
| Klamath Falls Satellite LNG           | Klamath Falls    | 45,000 capacity; 15,000 delivery for 3 days    | \$22 million capital cost \$850,000    | November 2015 |   |  |
| <b>Other Resources Considered</b>     |                  |  |  |               |   |  |
| Citygate deliveries                   | Klamath Falls    |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |  |
| <b>Additional Resources</b>           |                  |  |  |               |   |  |
| Pipeline                              | Jurisdiction     | Size   | Cost/Rates                             | Availability  | Notes   |  |
| La Grande Satellite LNG               | La Grande        | 45,000 capacity; 15,000 delivery for 3 days    | \$22 million capital cost \$850,000    | November 2015 |   |  |
| <b>Other Resources Considered</b>     |                  |  |  |               |   |  |
| Citygate deliveries                   | La Grande        |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |  |

**Appendix 6.3 - Supply Side Resource Additions Available to SENDOUT® by Jurisdiction**  
**High Case**

| Additional Resources                  |                  | Jurisdiction | Size   | Cost/Rates                             | Availability  | Notes   |
|---------------------------------------|------------------|--------------|--|--|---------------|---|
| <b>Pipeline</b>                       |                  |              |  |  |               |   |
| Capacity Release Recalls              | WA/ID            |              | 20,000 Dth/d                                   | NWPL fixed rate                        |               | 2018 Recall previously released capacity  |
| GTN Capacity                          | WA/ID            |              | 100,000 Dth/d                                  | GTN rate                               |               | 2010 Currently available unsubscribed capacity  |
| NWP Expansion                         | WA/ID            |              | 50,000 Dth/d                                   | NWPL fixed rate x 3                    |               | 2013 Transport expansion from Sumas/JP to WA/ID   |
| <b>Satellite LNG</b>                  |                  |              |  |  |               |   |
| WA/ID Satellite LNG                   | WA/ID            |              | 90,000 capacity; 30,000 delivery for 3 days    | \$44 million capital cost \$1 million  | November 2015 |   |
| <b>Company Owned Liquefaction LNG</b> |                  |              |  |  |               |   |
| WA/ID                                 | WA/ID            |              | 600 MMcf capacity; 150,000 delivery for 4 days | \$75 million capital cost, \$2 million | November 2017 |   |
| <b>Other Resources Considered</b>     |                  |              |  |  |               |   |
| Citygate deliveries                   | WA/ID            |              |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |
| <b>Pipeline</b>                       |                  |              |  |  |               |   |
| <b>Additional Resources</b>           |                  |              |  |  |               |   |
| GTN Capacity                          | Medford/Roseburg |              | 50,000 Dth/d                                   | GTN rate                               |               | Currently available unsubscribed capacity; 2010 requires expansion of Medford Lateral   |
| GTN Medford Lateral Expansion         | Medford/Roseburg |              | 50,000 Dth/d                                   | GTN rate                               |               | Additional compression to allow more gas to 2011 flow from GTN mainline to the lateral  |
| NWP Expansion                         | Medford/Roseburg |              | 50,000 Dth/d                                   | NWPL fixed rate x 5                    |               | 2013 Transport expansion from Sumas/JP to Oregon  |
| <b>Satellite LNG</b>                  |                  |              |  |  |               |   |
| Medford/Roseburg Satellite LNG        | Medford/Roseburg |              | 45,000 capacity; 15,000 delivery for 3 days    | \$22 million capital cost \$850,000    | November 2015 |   |
| <b>Other Resources Considered</b>     |                  |              |  |  |               |   |
| Citygate deliveries                   | Medford/Roseburg |              |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |
| Main Backhaul                         | Medford/Roseburg |              |  | GTN rate                               | 2010 term     |   |
| <b>Pipeline</b>                       |                  |              |  |  |               |   |
| <b>Additional Resources</b>           |                  |              |  |  |               |   |
| Klamath Falls Lateral Capacity        | Klamath Falls    |              | up to 6000 Dth/d                               | NWPL fixed rate                        |               | 2009 Currently available unsubscribed capacity  |
| Klamath Falls Lateral Purchase        | Klamath Falls    |              | 20,000 Dth/d                                   | \$2.6 million capital cost             | November 2010 | Agreement with NWPL to purchase the Klamath Falls lateral at net book value. Can be done with less than 1 years notice.             |
| <b>Satellite LNG</b>                  |                  |              |  |  |               |   |
| Klamath Falls Satellite LNG           | Klamath Falls    |              | 45,000 capacity; 15,000 delivery for 3 days    | \$22 million capital cost \$850,000    | November 2015 |   |
| <b>Other Resources Considered</b>     |                  |              |  |  |               |   |
| Citygate deliveries                   | Klamath Falls    |              |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |
| <b>Additional Resources</b>           |                  |              |  |  |               |   |
| <b>Satellite LNG</b>                  |                  |              |  |  |               |   |
| La Grande Satellite LNG               | La Grande        |              | 45,000 capacity; 15,000 delivery for 3 days    | \$22 million capital cost \$850,000    | November 2015 |   |
| <b>Other Resources Considered</b>     |                  |              |  |  |               |   |
| Citygate deliveries                   | La Grande        |              |  |  |               | Represents the ability to buy a delivered product from another utility or marketer. Limited counterparties to structure transaction |



## **APPENDIX 6.4**

### **AVOIDED COST DETAIL**



**Appendix 6.4**  
**Annual Avoided Costs 1/**  
**2009\$**

| Scenario | Gas Year  | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/ld Both | Wa/ld GTN | Wa/ld NWP | WA/ID Annual | OR Annual |
|----------|-----------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Expected | 2009-2010 | \$ 4.98    | \$ 4.94   | \$ 5.23     | \$ 5.23     | \$ 5.23  | \$ 4.90    | \$ 4.91   | \$ 4.95   | \$ 4.92      | \$ 5.12   |
| Expected | 2010-2011 | \$ 5.42    | \$ 5.39   | \$ 5.53     | \$ 5.53     | \$ 5.53  | \$ 5.33    | \$ 5.33   | \$ 5.39   | \$ 5.35      | \$ 5.48   |
| Expected | 2011-2012 | \$ 5.54    | \$ 5.50   | \$ 5.64     | \$ 5.64     | \$ 5.64  | \$ 5.45    | \$ 5.45   | \$ 5.49   | \$ 5.46      | \$ 5.59   |
| Expected | 2012-2013 | \$ 5.85    | \$ 5.79   | \$ 5.96     | \$ 5.96     | \$ 5.96  | \$ 5.77    | \$ 5.77   | \$ 5.79   | \$ 5.78      | \$ 5.90   |
| Expected | 2013-2014 | \$ 5.25    | \$ 5.19   | \$ 5.37     | \$ 5.37     | \$ 5.37  | \$ 5.17    | \$ 5.17   | \$ 5.19   | \$ 5.18      | \$ 5.31   |
| Expected | 2014-2015 | \$ 7.32    | \$ 7.27   | \$ 7.46     | \$ 7.46     | \$ 7.46  | \$ 7.25    | \$ 7.26   | \$ 7.28   | \$ 7.26      | \$ 7.40   |
| Expected | 2015-2016 | \$ 8.40    | \$ 8.34   | \$ 8.55     | \$ 8.55     | \$ 8.55  | \$ 8.32    | \$ 8.33   | \$ 8.34   | \$ 8.33      | \$ 8.48   |
| Expected | 2016-2017 | \$ 9.05    | \$ 8.99   | \$ 9.23     | \$ 9.23     | \$ 9.23  | \$ 8.96    | \$ 8.97   | \$ 8.99   | \$ 8.97      | \$ 9.15   |
| Expected | 2017-2018 | \$ 10.11   | \$ 10.05  | \$ 10.31    | \$ 10.31    | \$ 10.31 | \$ 10.03   | \$ 10.03  | \$ 10.06  | \$ 10.04     | \$ 10.22  |
| Expected | 2018-2019 | \$ 10.72   | \$ 10.66  | \$ 10.95    | \$ 10.95    | \$ 10.95 | \$ 10.64   | \$ 10.66  | \$ 10.66  | \$ 10.66     | \$ 10.85  |
| Expected | 2019-2020 | \$ 10.95   | \$ 10.89  | \$ 11.21    | \$ 11.21    | \$ 11.21 | \$ 10.87   | \$ 10.88  | \$ 10.90  | \$ 10.88     | \$ 11.10  |
| Expected | 2020-2021 | \$ 10.96   | \$ 10.91  | \$ 11.25    | \$ 11.25    | \$ 11.25 | \$ 10.88   | \$ 10.89  | \$ 10.92  | \$ 10.90     | \$ 11.12  |
| Expected | 2021-2022 | \$ 11.01   | \$ 10.96  | \$ 11.32    | \$ 11.32    | \$ 11.32 | \$ 10.94   | \$ 10.95  | \$ 10.96  | \$ 10.95     | \$ 11.19  |
| Expected | 2022-2023 | \$ 11.21   | \$ 11.18  | \$ 11.58    | \$ 11.58    | \$ 11.58 | \$ 11.15   | \$ 11.16  | \$ 11.19  | \$ 11.17     | \$ 11.43  |
| Expected | 2023-2024 | \$ 11.11   | \$ 11.10  | \$ 11.49    | \$ 11.49    | \$ 11.49 | \$ 11.05   | \$ 11.05  | \$ 11.10  | \$ 11.06     | \$ 11.34  |
| Expected | 2024-2025 | \$ 11.23   | \$ 11.21  | \$ 11.67    | \$ 11.67    | \$ 11.67 | \$ 11.16   | \$ 11.17  | \$ 11.21  | \$ 11.18     | \$ 11.49  |
| Expected | 2025-2026 | \$ 11.42   | \$ 11.40  | \$ 11.91    | \$ 11.91    | \$ 11.91 | \$ 11.35   | \$ 11.35  | \$ 11.40  | \$ 11.37     | \$ 11.71  |
| Expected | 2026-2027 | \$ 11.69   | \$ 11.68  | \$ 12.20    | \$ 12.20    | \$ 12.20 | \$ 11.61   | \$ 11.62  | \$ 11.69  | \$ 11.64     | \$ 12.00  |
| Expected | 2027-2028 | \$ 11.87   | \$ 11.86  | \$ 12.44    | \$ 12.44    | \$ 12.44 | \$ 11.79   | \$ 11.80  | \$ 11.87  | \$ 11.82     | \$ 12.21  |
| Expected | 2028-2029 | \$ 12.08   | \$ 12.75  | \$ 12.04    | \$ 12.04    | \$ 12.04 | \$ 12.00   | \$ 12.00  | \$ 12.08  | \$ 12.02     | \$ 12.19  |

-1

**Winter Avoided Costs 1/**  
**2009\$**

| Scenario | Gas Year  | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/ld Both | Wa/ld GTN | Wa/ld NWP | WA/ID Winter | OR Winter |
|----------|-----------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Expected | 2009-2010 | \$ 4.99    | \$ 4.97   | \$ 5.67     | \$ 5.67     | \$ 5.67  | \$ 4.92    | \$ 4.93   | \$ 4.96   | \$ 4.94      | \$ 5.39   |
| Expected | 2010-2011 | \$ 5.67    | \$ 5.65   | \$ 5.98     | \$ 5.98     | \$ 5.98  | \$ 5.58    | \$ 5.58   | \$ 5.63   | \$ 5.60      | \$ 5.85   |
| Expected | 2011-2012 | \$ 5.77    | \$ 5.74   | \$ 6.07     | \$ 6.07     | \$ 6.07  | \$ 5.67    | \$ 5.68   | \$ 5.71   | \$ 5.69      | \$ 5.94   |
| Expected | 2012-2013 | \$ 6.04    | \$ 5.98   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 5.96    | \$ 5.98   | \$ 5.99   | \$ 5.98      | \$ 6.23   |
| Expected | 2013-2014 | \$ 5.33    | \$ 5.27   | \$ 5.71     | \$ 5.71     | \$ 5.71  | \$ 5.25    | \$ 5.25   | \$ 5.27   | \$ 5.26      | \$ 5.55   |
| Expected | 2014-2015 | \$ 7.14    | \$ 7.11   | \$ 7.56     | \$ 7.56     | \$ 7.56  | \$ 7.08    | \$ 7.09   | \$ 7.12   | \$ 7.10      | \$ 7.38   |
| Expected | 2015-2016 | \$ 8.36    | \$ 8.31   | \$ 8.81     | \$ 8.81     | \$ 8.81  | \$ 8.29    | \$ 8.29   | \$ 8.31   | \$ 8.30      | \$ 8.62   |
| Expected | 2016-2017 | \$ 9.16    | \$ 9.09   | \$ 9.67     | \$ 9.67     | \$ 9.67  | \$ 9.08    | \$ 9.08   | \$ 9.10   | \$ 9.09      | \$ 9.45   |
| Expected | 2017-2018 | \$ 10.11   | \$ 10.07  | \$ 10.68    | \$ 10.68    | \$ 10.68 | \$ 10.06   | \$ 10.07  | \$ 10.08  | \$ 10.07     | \$ 10.44  |
| Expected | 2018-2019 | \$ 10.90   | \$ 10.85  | \$ 11.53    | \$ 11.53    | \$ 11.53 | \$ 10.84   | \$ 10.86  | \$ 10.85  | \$ 10.85     | \$ 11.27  |
| Expected | 2019-2020 | \$ 11.23   | \$ 11.18  | \$ 11.91    | \$ 11.91    | \$ 11.91 | \$ 11.17   | \$ 11.18  | \$ 11.18  | \$ 11.18     | \$ 11.62  |
| Expected | 2020-2021 | \$ 11.17   | \$ 11.13  | \$ 11.91    | \$ 11.91    | \$ 11.91 | \$ 11.10   | \$ 11.13  | \$ 11.13  | \$ 11.12     | \$ 11.61  |
| Expected | 2021-2022 | \$ 11.21   | \$ 11.18  | \$ 12.03    | \$ 12.03    | \$ 12.03 | \$ 11.16   | \$ 11.18  | \$ 11.18  | \$ 11.17     | \$ 11.69  |
| Expected | 2022-2023 | \$ 11.46   | \$ 11.44  | \$ 12.37    | \$ 12.37    | \$ 12.37 | \$ 11.42   | \$ 11.44  | \$ 11.45  | \$ 11.44     | \$ 12.00  |
| Expected | 2023-2024 | \$ 11.36   | \$ 11.47  | \$ 12.36    | \$ 12.36    | \$ 12.36 | \$ 11.41   | \$ 11.42  | \$ 11.47  | \$ 11.43     | \$ 11.98  |
| Expected | 2024-2025 | \$ 11.46   | \$ 11.55  | \$ 12.55    | \$ 12.55    | \$ 12.55 | \$ 11.49   | \$ 11.49  | \$ 11.56  | \$ 11.52     | \$ 12.14  |
| Expected | 2025-2026 | \$ 11.61   | \$ 11.72  | \$ 12.82    | \$ 12.82    | \$ 12.82 | \$ 11.64   | \$ 11.65  | \$ 11.73  | \$ 11.67     | \$ 12.36  |
| Expected | 2026-2027 | \$ 11.85   | \$ 11.96  | \$ 13.19    | \$ 13.19    | \$ 13.19 | \$ 11.88   | \$ 11.89  | \$ 11.98  | \$ 11.92     | \$ 12.68  |
| Expected | 2027-2028 | \$ 12.02   | \$ 12.13  | \$ 13.48    | \$ 13.48    | \$ 13.48 | \$ 12.05   | \$ 12.05  | \$ 12.15  | \$ 12.08     | \$ 12.92  |
| Expected | 2028-2029 | \$ 12.28   | \$ 14.02  | \$ 12.27    | \$ 12.27    | \$ 12.27 | \$ 12.29   | \$ 12.29  | \$ 12.40  | \$ 12.33     | \$ 12.62  |

1/ Avoided costs are before Environmental Externalities adder.

**Appendix 6.4**  
**Annual Avoided Costs 1/**  
**2009\$**

| Scenario   | Gas Year  | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/lid Both | Wa/lid GTN | Wa/lid NWP | WA/ID Annual | OR Annual |
|------------|-----------|------------|-----------|-------------|-------------|----------|-------------|------------|------------|--------------|-----------|
| Low Growth | 2009-2010 | \$ 7.25    | \$ 7.23   | \$ 7.21     | \$ 7.21     | \$ 7.21  | \$ 7.23     | \$ 7.32    | \$ 7.23    | \$ 7.26      | \$ 7.22   |
| Low Growth | 2010-2011 | \$ 8.28    | \$ 8.30   | \$ 8.26     | \$ 8.26     | \$ 8.26  | \$ 8.28     | \$ 8.30    | \$ 8.30    | \$ 8.30      | \$ 8.27   |
| Low Growth | 2011-2012 | \$ 9.59    | \$ 9.71   | \$ 9.59     | \$ 9.59     | \$ 9.59  | \$ 9.66     | \$ 9.64    | \$ 9.73    | \$ 9.68      | \$ 9.62   |
| Low Growth | 2012-2013 | \$ 10.70   | \$ 10.79  | \$ 10.70    | \$ 10.70    | \$ 10.70 | \$ 10.76    | \$ 10.80   | \$ 10.79   | \$ 10.78     | \$ 10.72  |
| Low Growth | 2013-2014 | \$ 10.55   | \$ 10.57  | \$ 10.52    | \$ 10.52    | \$ 10.52 | \$ 10.56    | \$ 10.67   | \$ 10.57   | \$ 10.60     | \$ 10.53  |
| Low Growth | 2014-2015 | \$ 12.87   | \$ 12.97  | \$ 12.86    | \$ 12.86    | \$ 12.86 | \$ 12.96    | \$ 13.04   | \$ 12.97   | \$ 12.99     | \$ 12.88  |
| Low Growth | 2015-2016 | \$ 13.62   | \$ 13.69  | \$ 13.58    | \$ 13.58    | \$ 13.58 | \$ 13.69    | \$ 13.79   | \$ 13.69   | \$ 13.72     | \$ 13.61  |
| Low Growth | 2016-2017 | \$ 13.85   | \$ 13.99  | \$ 13.85    | \$ 13.85    | \$ 13.85 | \$ 13.98    | \$ 14.09   | \$ 13.99   | \$ 14.02     | \$ 13.88  |
| Low Growth | 2017-2018 | \$ 14.59   | \$ 14.77  | \$ 14.59    | \$ 14.59    | \$ 14.59 | \$ 14.76    | \$ 14.84   | \$ 14.77   | \$ 14.79     | \$ 14.63  |
| Low Growth | 2018-2019 | \$ 14.98   | \$ 15.06  | \$ 14.98    | \$ 14.98    | \$ 14.98 | \$ 15.05    | \$ 15.15   | \$ 15.06   | \$ 15.09     | \$ 14.99  |
| Low Growth | 2019-2020 | \$ 15.21   | \$ 15.37  | \$ 15.21    | \$ 15.21    | \$ 15.21 | \$ 15.33    | \$ 15.40   | \$ 15.36   | \$ 15.36     | \$ 15.24  |
| Low Growth | 2020-2021 | \$ 15.42   | \$ 15.60  | \$ 15.42    | \$ 15.42    | \$ 15.42 | \$ 15.56    | \$ 15.57   | \$ 15.60   | \$ 15.58     | \$ 15.46  |
| Low Growth | 2021-2022 | \$ 15.41   | \$ 15.74  | \$ 15.41    | \$ 15.41    | \$ 15.41 | \$ 15.65    | \$ 15.64   | \$ 15.78   | \$ 15.69     | \$ 15.48  |
| Low Growth | 2022-2023 | \$ 15.62   | \$ 16.03  | \$ 15.62    | \$ 15.62    | \$ 15.62 | \$ 15.87    | \$ 15.85   | \$ 16.06   | \$ 15.93     | \$ 15.70  |
| Low Growth | 2023-2024 | \$ 15.94   | \$ 16.36  | \$ 15.94    | \$ 15.94    | \$ 15.94 | \$ 16.18    | \$ 16.16   | \$ 16.38   | \$ 16.24     | \$ 16.02  |
| Low Growth | 2024-2025 | \$ 16.22   | \$ 16.64  | \$ 16.22    | \$ 16.22    | \$ 16.22 | \$ 16.46    | \$ 16.44   | \$ 16.65   | \$ 16.52     | \$ 16.30  |
| Low Growth | 2025-2026 | \$ 16.76   | \$ 17.20  | \$ 16.76    | \$ 16.76    | \$ 16.76 | \$ 17.02    | \$ 16.99   | \$ 17.22   | \$ 17.08     | \$ 16.85  |
| Low Growth | 2026-2027 | \$ 17.40   | \$ 17.84  | \$ 17.40    | \$ 17.40    | \$ 17.40 | \$ 17.65    | \$ 17.62   | \$ 17.85   | \$ 17.70     | \$ 17.49  |
| Low Growth | 2027-2028 | \$ 18.04   | \$ 18.49  | \$ 18.05    | \$ 18.05    | \$ 18.05 | \$ 18.30    | \$ 18.27   | \$ 18.50   | \$ 18.35     | \$ 18.14  |
| Low Growth | 2028-2029 | \$ 18.71   | \$ 19.17  | \$ 18.72    | \$ 18.72    | \$ 18.72 | \$ 18.98    | \$ 18.95   | \$ 19.18   | \$ 19.03     | \$ 18.81  |

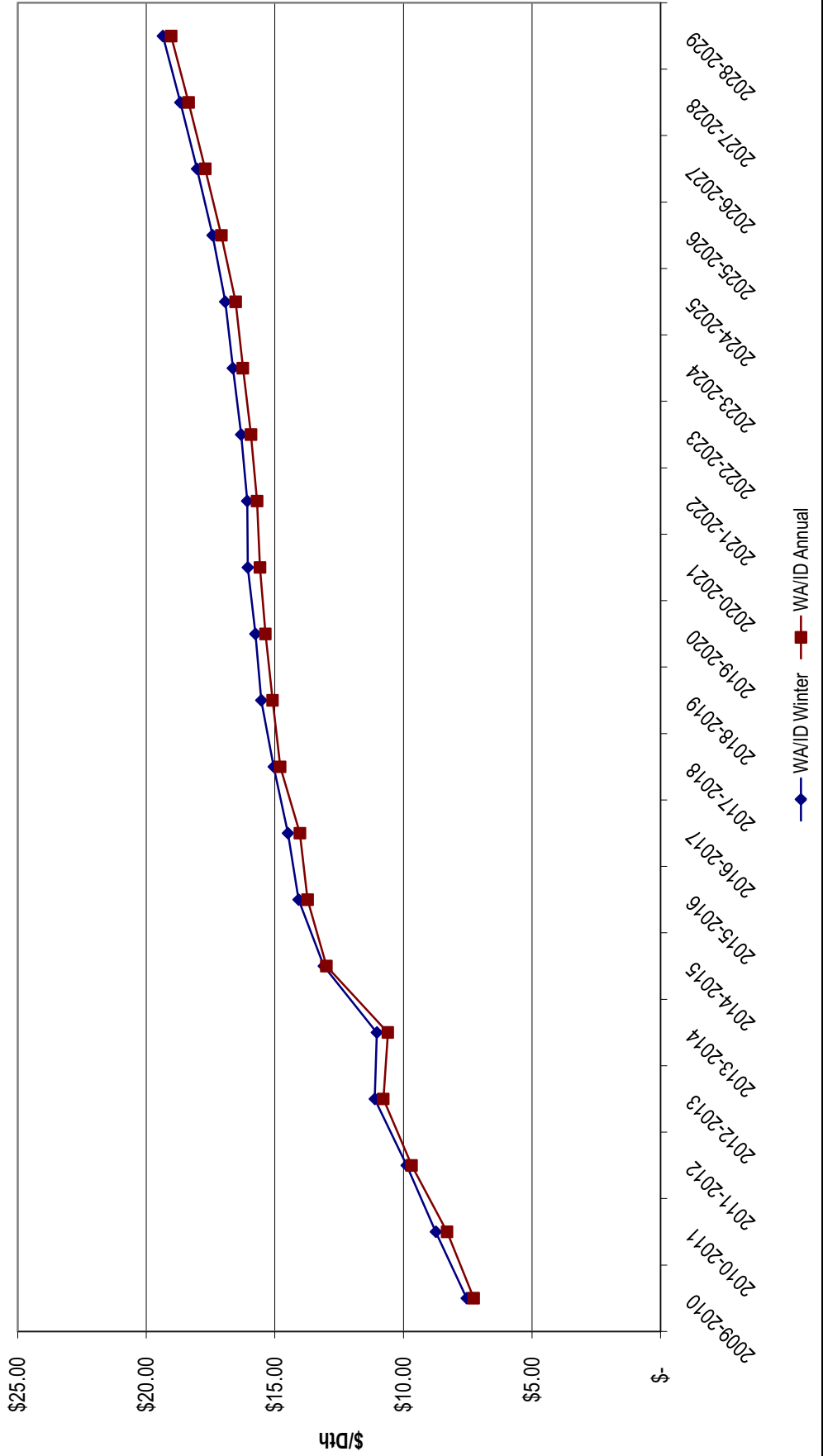
**Winter Avoided Costs 1/**  
**2009\$**

| Scenario   | Gas Year  | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/lid Both | Wa/lid GTN | Wa/lid NWP | WA/ID Winter | OR Winter |
|------------|-----------|------------|-----------|-------------|-------------|----------|-------------|------------|------------|--------------|-----------|
| Low Growth | 2009-2010 | \$ 7.51    | \$ 7.55   | \$ 7.51     | \$ 7.51     | \$ 7.51  | \$ 7.55     | \$ 7.51    | \$ 7.55    | \$ 7.54      | \$ 7.52   |
| Low Growth | 2010-2011 | \$ 8.72    | \$ 8.75   | \$ 8.71     | \$ 8.71     | \$ 8.71  | \$ 8.75     | \$ 8.71    | \$ 8.75    | \$ 8.74      | \$ 8.72   |
| Low Growth | 2011-2012 | \$ 9.79    | \$ 9.93   | \$ 9.81     | \$ 9.81     | \$ 9.81  | \$ 9.87     | \$ 9.83    | \$ 9.91    | \$ 9.87      | \$ 9.83   |
| Low Growth | 2012-2013 | \$ 11.04   | \$ 11.12  | \$ 11.05    | \$ 11.05    | \$ 11.05 | \$ 11.10    | \$ 11.14   | \$ 11.10   | \$ 11.11     | \$ 11.06  |
| Low Growth | 2013-2014 | \$ 10.95   | \$ 11.00  | \$ 10.94    | \$ 10.94    | \$ 10.94 | \$ 11.00    | \$ 11.09   | \$ 11.00   | \$ 11.03     | \$ 10.96  |
| Low Growth | 2014-2015 | \$ 12.94   | \$ 13.08  | \$ 12.95    | \$ 12.95    | \$ 12.95 | \$ 13.08    | \$ 13.13   | \$ 13.08   | \$ 13.09     | \$ 12.97  |
| Low Growth | 2015-2016 | \$ 13.95   | \$ 14.04  | \$ 13.94    | \$ 13.94    | \$ 13.94 | \$ 14.04    | \$ 14.14   | \$ 14.04   | \$ 14.08     | \$ 13.96  |
| Low Growth | 2016-2017 | \$ 14.30   | \$ 14.45  | \$ 14.30    | \$ 14.30    | \$ 14.30 | \$ 14.45    | \$ 14.57   | \$ 14.45   | \$ 14.49     | \$ 14.33  |
| Low Growth | 2017-2018 | \$ 14.79   | \$ 15.02  | \$ 14.79    | \$ 14.79    | \$ 14.79 | \$ 15.02    | \$ 15.09   | \$ 15.02   | \$ 15.04     | \$ 14.84  |
| Low Growth | 2018-2019 | \$ 15.43   | \$ 15.50  | \$ 15.43    | \$ 15.43    | \$ 15.43 | \$ 15.50    | \$ 15.58   | \$ 15.50   | \$ 15.52     | \$ 15.44  |
| Low Growth | 2019-2020 | \$ 15.66   | \$ 15.73  | \$ 15.66    | \$ 15.66    | \$ 15.66 | \$ 15.73    | \$ 15.81   | \$ 15.73   | \$ 15.76     | \$ 15.67  |
| Low Growth | 2020-2021 | \$ 16.09   | \$ 16.04  | \$ 16.09    | \$ 16.09    | \$ 16.09 | \$ 16.04    | \$ 16.07   | \$ 16.04   | \$ 16.05     | \$ 16.08  |
| Low Growth | 2021-2022 | \$ 15.98   | \$ 16.10  | \$ 15.98    | \$ 15.98    | \$ 15.98 | \$ 16.08    | \$ 16.05   | \$ 16.10   | \$ 16.08     | \$ 16.01  |
| Low Growth | 2022-2023 | \$ 16.19   | \$ 16.38  | \$ 16.19    | \$ 16.19    | \$ 16.19 | \$ 16.30    | \$ 16.25   | \$ 16.37   | \$ 16.31     | \$ 16.23  |
| Low Growth | 2023-2024 | \$ 16.53   | \$ 16.72  | \$ 16.53    | \$ 16.53    | \$ 16.53 | \$ 16.62    | \$ 16.57   | \$ 16.72   | \$ 16.63     | \$ 16.57  |
| Low Growth | 2024-2025 | \$ 16.85   | \$ 17.02  | \$ 16.85    | \$ 16.85    | \$ 16.85 | \$ 16.92    | \$ 16.86   | \$ 17.01   | \$ 16.93     | \$ 16.89  |
| Low Growth | 2025-2026 | \$ 17.34   | \$ 17.51  | \$ 17.35    | \$ 17.35    | \$ 17.35 | \$ 17.41    | \$ 17.34   | \$ 17.51   | \$ 17.42     | \$ 17.38  |
| Low Growth | 2026-2027 | \$ 17.94   | \$ 18.13  | \$ 17.95    | \$ 17.95    | \$ 17.95 | \$ 18.01    | \$ 17.94   | \$ 18.12   | \$ 18.02     | \$ 17.98  |
| Low Growth | 2027-2028 | \$ 18.58   | \$ 18.78  | \$ 18.59    | \$ 18.59    | \$ 18.59 | \$ 18.66    | \$ 18.59   | \$ 18.77   | \$ 18.67     | \$ 18.63  |
| Low Growth | 2028-2029 | \$ 19.25   | \$ 19.46  | \$ 19.27    | \$ 19.27    | \$ 19.27 | \$ 19.34    | \$ 19.27   | \$ 19.46   | \$ 19.35     | \$ 19.30  |

1/ Avoided costs are before Environmental Externalities added.

**Appendix 6.4 - Washington and Idaho Avoided Costs - High Price Case**

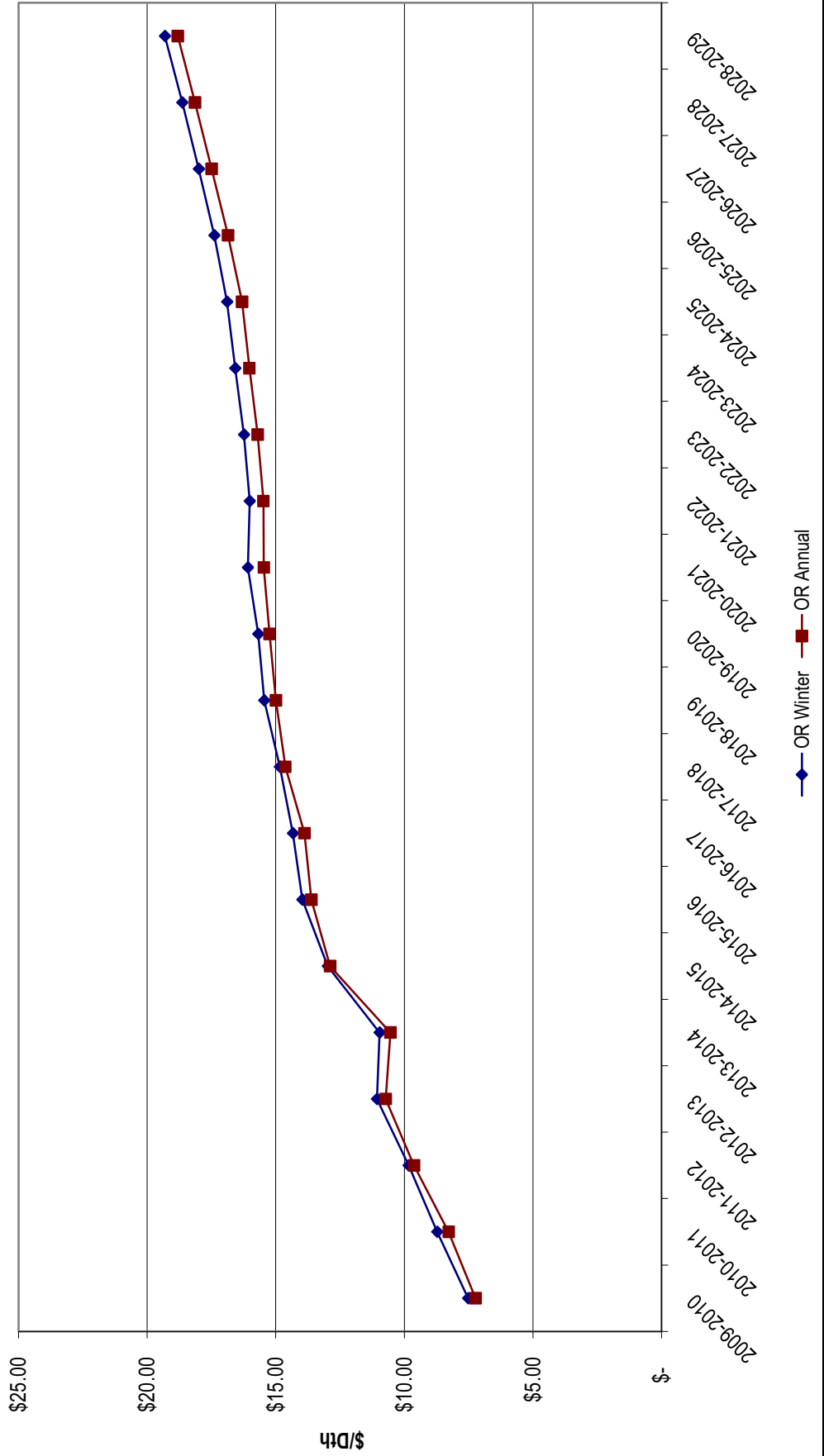
Includes Commodity & Trans. Costs/Excludes Env. Ext. Adder - November to October  
2009\$/Dth





**Appendix 6.4 - Natural Gas Oregon Avoided Costs - High Price Case**

Includes Commodity & Trans. Costs/Excludes Env. Ext. Adder - November to October  
2009\$/Dth



**Appendix 6.4**  
**Annual Avoided Costs 1/**  
**2009\$**

| Scenario    | Gas Year  | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|-------------|-----------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| High Growth | 2009-2010 | \$ 5.23    | \$ 5.19   | \$ 5.19     | \$ 5.19     | \$ 5.19  | \$ 5.19    | \$ 5.28   | \$ 5.19   | \$ 5.22      | \$ 5.20   |
| High Growth | 2010-2011 | \$ 5.57    | \$ 5.55   | \$ 5.55     | \$ 5.55     | \$ 5.55  | \$ 5.53    | \$ 5.57   | \$ 5.55   | \$ 5.55      | \$ 5.55   |
| High Growth | 2011-2012 | \$ 5.40    | \$ 5.44   | \$ 5.40     | \$ 5.40     | \$ 5.40  | \$ 5.41    | \$ 5.41   | \$ 5.47   | \$ 5.43      | \$ 5.41   |
| High Growth | 2012-2013 | \$ 5.65    | \$ 5.67   | \$ 5.64     | \$ 5.64     | \$ 5.64  | \$ 5.65    | \$ 5.69   | \$ 5.67   | \$ 5.67      | \$ 5.65   |
| High Growth | 2013-2014 | \$ 4.75    | \$ 4.74   | \$ 4.72     | \$ 4.72     | \$ 4.72  | \$ 4.73    | \$ 4.81   | \$ 4.74   | \$ 4.76      | \$ 4.73   |
| High Growth | 2014-2015 | \$ 6.27    | \$ 6.30   | \$ 6.26     | \$ 6.26     | \$ 6.26  | \$ 6.26    | \$ 6.36   | \$ 6.30   | \$ 6.31      | \$ 6.27   |
| High Growth | 2015-2016 | \$ 6.72    | \$ 6.73   | \$ 6.70     | \$ 6.70     | \$ 6.70  | \$ 6.72    | \$ 6.84   | \$ 6.73   | \$ 6.76      | \$ 6.71   |
| High Growth | 2016-2017 | \$ 6.72    | \$ 6.77   | \$ 6.71     | \$ 6.71     | \$ 6.71  | \$ 6.75    | \$ 6.85   | \$ 6.77   | \$ 6.79      | \$ 6.72   |
| High Growth | 2017-2018 | \$ 7.17    | \$ 7.24   | \$ 7.16     | \$ 7.16     | \$ 7.16  | \$ 7.23    | \$ 7.32   | \$ 7.25   | \$ 7.27      | \$ 7.19   |
| High Growth | 2018-2019 | \$ 7.28    | \$ 7.30   | \$ 7.28     | \$ 7.28     | \$ 7.28  | \$ 7.28    | \$ 7.37   | \$ 7.30   | \$ 7.32      | \$ 7.28   |
| High Growth | 2019-2020 | \$ 7.26    | \$ 7.27   | \$ 7.25     | \$ 7.25     | \$ 7.25  | \$ 7.26    | \$ 7.34   | \$ 7.28   | \$ 7.29      | \$ 7.26   |
| High Growth | 2020-2021 | \$ 7.32    | \$ 7.38   | \$ 7.33     | \$ 7.33     | \$ 7.33  | \$ 7.33    | \$ 7.39   | \$ 7.38   | \$ 7.36      | \$ 7.34   |
| High Growth | 2021-2022 | \$ 7.26    | \$ 7.43   | \$ 7.24     | \$ 7.24     | \$ 7.24  | \$ 7.31    | \$ 7.36   | \$ 7.42   | \$ 7.36      | \$ 7.28   |
| High Growth | 2022-2023 | \$ 7.36    | \$ 7.60   | \$ 7.35     | \$ 7.35     | \$ 7.35  | \$ 7.42    | \$ 7.48   | \$ 7.61   | \$ 7.50      | \$ 7.40   |
| High Growth | 2023-2024 | \$ 7.58    | \$ 7.84   | \$ 7.57     | \$ 7.57     | \$ 7.57  | \$ 7.63    | \$ 7.68   | \$ 7.84   | \$ 7.72      | \$ 7.62   |
| High Growth | 2024-2025 | \$ 7.75    | \$ 8.02   | \$ 7.74     | \$ 7.74     | \$ 7.74  | \$ 7.80    | \$ 7.85   | \$ 8.03   | \$ 7.89      | \$ 7.80   |
| High Growth | 2025-2026 | \$ 7.92    | \$ 8.18   | \$ 7.90     | \$ 7.90     | \$ 7.90  | \$ 7.98    | \$ 8.03   | \$ 8.19   | \$ 8.06      | \$ 7.96   |
| High Growth | 2026-2027 | \$ 8.12    | \$ 8.41   | \$ 8.11     | \$ 8.11     | \$ 8.11  | \$ 8.17    | \$ 8.22   | \$ 8.42   | \$ 8.27      | \$ 8.17   |
| High Growth | 2027-2028 | \$ 8.31    | \$ 8.60   | \$ 8.30     | \$ 8.30     | \$ 8.30  | \$ 8.36    | \$ 8.41   | \$ 8.61   | \$ 8.46      | \$ 8.36   |
| High Growth | 2028-2029 | \$ 8.51    | \$ 8.79   | \$ 8.50     | \$ 8.50     | \$ 8.50  | \$ 8.56    | \$ 8.61   | \$ 8.81   | \$ 8.66      | \$ 8.56   |

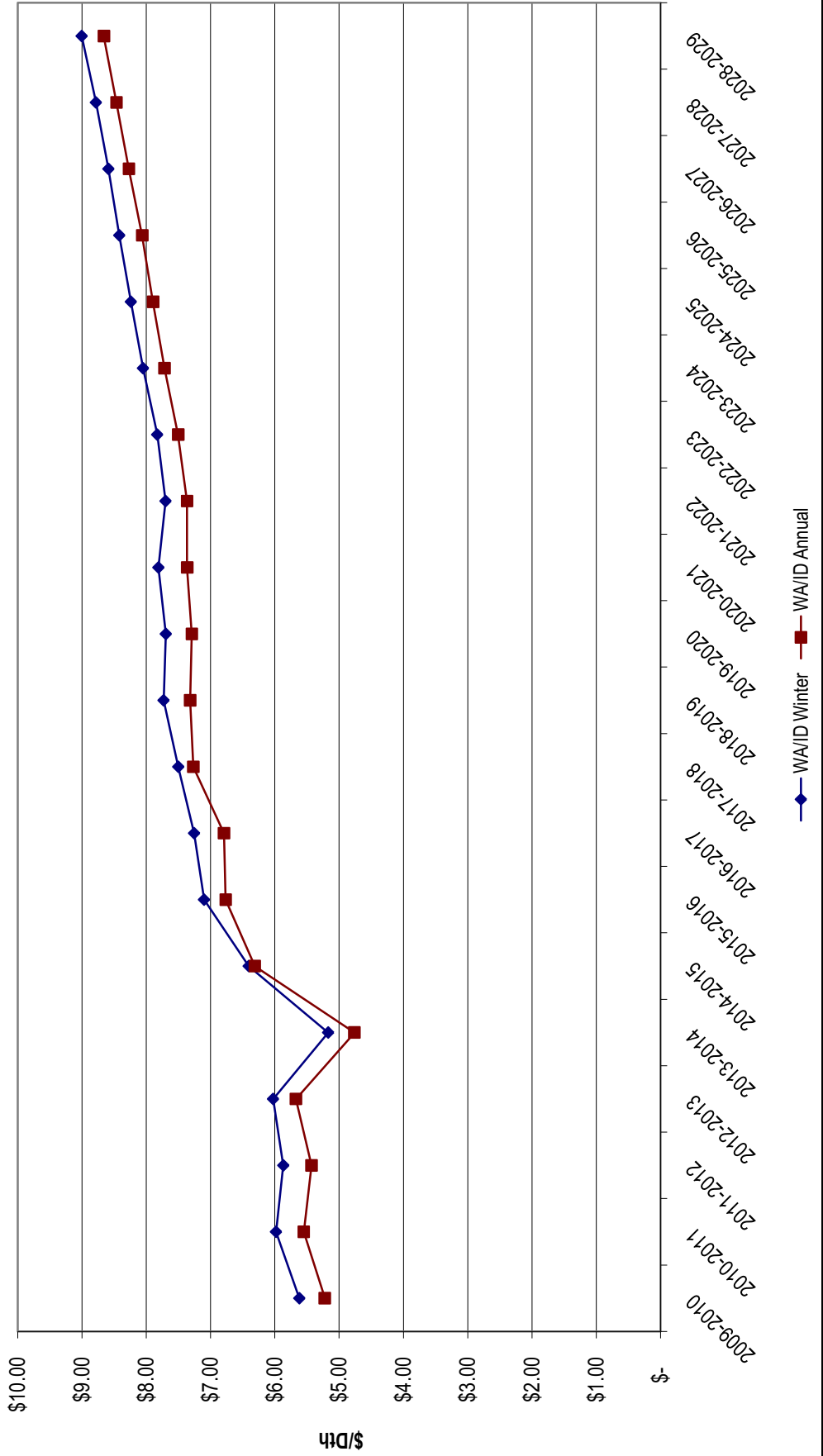
**Winter Avoided Costs 1/**  
**2009\$**

| Scenario    | Gas Year  | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Winter | OR Winter |
|-------------|-----------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| High Growth | 2009-2010 | \$ 5.65    | \$ 5.61   | \$ 5.62     | \$ 5.62     | \$ 5.62  | \$ 5.61    | \$ 5.63   | \$ 5.61   | \$ 5.62      | \$ 5.62   |
| High Growth | 2010-2011 | \$ 6.02    | \$ 5.98   | \$ 6.00     | \$ 6.00     | \$ 6.00  | \$ 5.97    | \$ 5.99   | \$ 5.98   | \$ 5.98      | \$ 6.00   |
| High Growth | 2011-2012 | \$ 5.84    | \$ 5.90   | \$ 5.85     | \$ 5.85     | \$ 5.85  | \$ 5.85    | \$ 5.86   | \$ 5.89   | \$ 5.87      | \$ 5.86   |
| High Growth | 2012-2013 | \$ 5.99    | \$ 6.01   | \$ 6.00     | \$ 6.00     | \$ 6.00  | \$ 6.01    | \$ 6.05   | \$ 6.01   | \$ 6.02      | \$ 6.00   |
| High Growth | 2013-2014 | \$ 5.14    | \$ 5.14   | \$ 5.13     | \$ 5.13     | \$ 5.13  | \$ 5.12    | \$ 5.23   | \$ 5.15   | \$ 5.17      | \$ 5.14   |
| High Growth | 2014-2015 | \$ 6.34    | \$ 6.40   | \$ 6.33     | \$ 6.33     | \$ 6.33  | \$ 6.34    | \$ 6.46   | \$ 6.41   | \$ 6.40      | \$ 6.35   |
| High Growth | 2015-2016 | \$ 7.07    | \$ 7.06   | \$ 7.06     | \$ 7.06     | \$ 7.06  | \$ 7.04    | \$ 7.19   | \$ 7.07   | \$ 7.10      | \$ 7.06   |
| High Growth | 2016-2017 | \$ 7.19    | \$ 7.23   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.20    | \$ 7.33   | \$ 7.23   | \$ 7.25      | \$ 7.20   |
| High Growth | 2017-2018 | \$ 7.36    | \$ 7.46   | \$ 7.36     | \$ 7.36     | \$ 7.36  | \$ 7.45    | \$ 7.56   | \$ 7.48   | \$ 7.50      | \$ 7.38   |
| High Growth | 2018-2019 | \$ 7.73    | \$ 7.71   | \$ 7.73     | \$ 7.73     | \$ 7.73  | \$ 7.68    | \$ 7.78   | \$ 7.72   | \$ 7.73      | \$ 7.73   |
| High Growth | 2019-2020 | \$ 7.72    | \$ 7.68   | \$ 7.71     | \$ 7.71     | \$ 7.71  | \$ 7.65    | \$ 7.73   | \$ 7.69   | \$ 7.69      | \$ 7.71   |
| High Growth | 2020-2021 | \$ 7.90    | \$ 7.84   | \$ 7.90     | \$ 7.90     | \$ 7.90  | \$ 7.76    | \$ 7.82   | \$ 7.84   | \$ 7.81      | \$ 7.89   |
| High Growth | 2021-2022 | \$ 7.83    | \$ 7.74   | \$ 7.72     | \$ 7.72     | \$ 7.72  | \$ 7.66    | \$ 7.71   | \$ 7.72   | \$ 7.70      | \$ 7.74   |
| High Growth | 2022-2023 | \$ 7.93    | \$ 7.89   | \$ 7.82     | \$ 7.82     | \$ 7.82  | \$ 7.77    | \$ 7.82   | \$ 7.89   | \$ 7.83      | \$ 7.86   |
| High Growth | 2023-2024 | \$ 8.17    | \$ 8.14   | \$ 8.06     | \$ 8.06     | \$ 8.06  | \$ 7.98    | \$ 8.03   | \$ 8.13   | \$ 8.05      | \$ 8.09   |
| High Growth | 2024-2025 | \$ 8.38    | \$ 8.32   | \$ 8.26     | \$ 8.26     | \$ 8.26  | \$ 8.17    | \$ 8.21   | \$ 8.32   | \$ 8.24      | \$ 8.30   |
| High Growth | 2025-2026 | \$ 8.57    | \$ 8.51   | \$ 8.45     | \$ 8.45     | \$ 8.45  | \$ 8.34    | \$ 8.39   | \$ 8.52   | \$ 8.42      | \$ 8.48   |
| High Growth | 2026-2027 | \$ 8.73    | \$ 8.70   | \$ 8.62     | \$ 8.62     | \$ 8.62  | \$ 8.51    | \$ 8.55   | \$ 8.69   | \$ 8.58      | \$ 8.66   |
| High Growth | 2027-2028 | \$ 8.93    | \$ 8.89   | \$ 8.81     | \$ 8.81     | \$ 8.81  | \$ 8.71    | \$ 8.75   | \$ 8.88   | \$ 8.78      | \$ 8.85   |
| High Growth | 2028-2029 | \$ 9.13    | \$ 9.10   | \$ 9.02     | \$ 9.02     | \$ 9.02  | \$ 8.91    | \$ 8.95   | \$ 9.15   | \$ 9.00      | \$ 9.06   |

1/ Avoided costs are before Environmental Externalities adder.

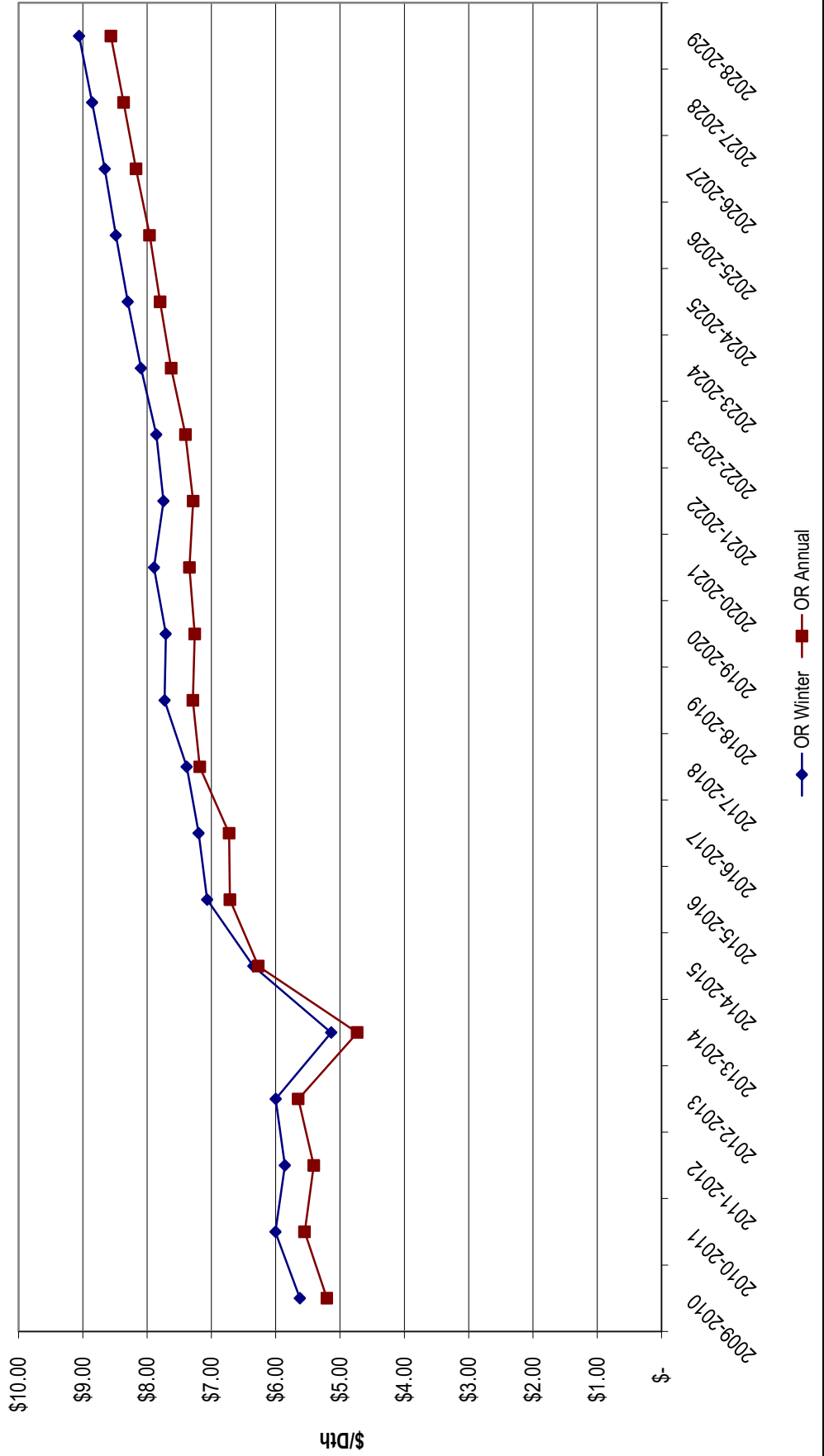
**Appendix 6.4 - Washington and Idaho Avoided Costs - Low Price Case**

Includes Commodity & Trans. Costs/Excludes Env. Ext. Adder - November to October  
2009\$/Dth



**Appendix 6.4 - Natural Gas Oregon Avoided Costs - Low Price Case**

Includes Commodity & Trans. Costs/Excludes Env. Ext. Adder - November to October  
2009\$/Dth





## Appendix 6.4 - Monthly Avoided Cost Detail 1/

2009\$

| Scenario                | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/ld Both | Wa/ld GTN | Wa/ld NWP | WA/ID Annual | OR Annual |
|-------------------------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Low Growth & High Price | 2016-2017 | Sep   | \$ 13.65   | \$ 13.66  | \$ 13.65    | \$ 13.65    | \$ 13.65 | \$ 13.66   | \$ 13.79  | \$ 13.66  | \$ 13.70     | \$ 13.65  |
| Low Growth & High Price | 2016-2017 | Oct   | \$ 13.71   | \$ 13.71  | \$ 13.71    | \$ 13.71    | \$ 13.71 | \$ 13.71   | \$ 13.83  | \$ 13.71  | \$ 13.75     | \$ 13.71  |
| Low Growth & High Price | 2017-2018 | Nov   | \$ 14.51   | \$ 14.65  | \$ 14.51    | \$ 14.51    | \$ 14.51 | \$ 14.65   | \$ 14.65  | \$ 14.65  | \$ 14.65     | \$ 14.53  |
| Low Growth & High Price | 2017-2018 | Dec   | \$ 14.64   | \$ 14.88  | \$ 14.65    | \$ 14.65    | \$ 14.65 | \$ 14.88   | \$ 14.75  | \$ 14.88  | \$ 14.83     | \$ 14.69  |
| Low Growth & High Price | 2017-2018 | Jan   | \$ 15.08   | \$ 15.49  | \$ 15.08    | \$ 15.08    | \$ 15.08 | \$ 15.49   | \$ 15.48  | \$ 15.49  | \$ 15.48     | \$ 15.16  |
| Low Growth & High Price | 2017-2018 | Feb   | \$ 15.20   | \$ 15.35  | \$ 15.20    | \$ 15.20    | \$ 15.20 | \$ 15.35   | \$ 15.55  | \$ 15.35  | \$ 15.41     | \$ 15.23  |
| Low Growth & High Price | 2017-2018 | Mar   | \$ 14.57   | \$ 14.74  | \$ 14.57    | \$ 14.57    | \$ 14.57 | \$ 14.74   | \$ 15.05  | \$ 14.74  | \$ 14.85     | \$ 14.60  |
| Low Growth & High Price | 2017-2018 | Apr   | \$ 14.19   | \$ 14.59  | \$ 14.19    | \$ 14.19    | \$ 14.19 | \$ 14.45   | \$ 14.45  | \$ 14.59  | \$ 14.50     | \$ 14.27  |
| Low Growth & High Price | 2017-2018 | May   | \$ 14.30   | \$ 14.59  | \$ 14.30    | \$ 14.30    | \$ 14.30 | \$ 14.57   | \$ 14.57  | \$ 14.59  | \$ 14.57     | \$ 14.35  |
| Low Growth & High Price | 2017-2018 | Jun   | \$ 14.35   | \$ 14.59  | \$ 14.35    | \$ 14.35    | \$ 14.35 | \$ 14.59   | \$ 14.63  | \$ 14.59  | \$ 14.60     | \$ 14.40  |
| Low Growth & High Price | 2017-2018 | Jul   | \$ 14.57   | \$ 14.61  | \$ 14.57    | \$ 14.57    | \$ 14.57 | \$ 14.61   | \$ 14.75  | \$ 14.61  | \$ 14.66     | \$ 14.58  |
| Low Growth & High Price | 2017-2018 | Aug   | \$ 14.62   | \$ 14.66  | \$ 14.62    | \$ 14.62    | \$ 14.62 | \$ 14.66   | \$ 14.80  | \$ 14.66  | \$ 14.71     | \$ 14.63  |
| Low Growth & High Price | 2017-2018 | Sep   | \$ 14.53   | \$ 14.60  | \$ 14.53    | \$ 14.53    | \$ 14.53 | \$ 14.60   | \$ 14.70  | \$ 14.60  | \$ 14.63     | \$ 14.54  |
| Low Growth & High Price | 2017-2018 | Oct   | \$ 14.57   | \$ 14.57  | \$ 14.57    | \$ 14.57    | \$ 14.57 | \$ 14.57   | \$ 14.71  | \$ 14.57  | \$ 14.62     | \$ 14.57  |
| Low Growth & High Price | 2018-2019 | Nov   | \$ 15.45   | \$ 15.56  | \$ 15.45    | \$ 15.45    | \$ 15.45 | \$ 15.56   | \$ 15.56  | \$ 15.56  | \$ 15.56     | \$ 15.47  |
| Low Growth & High Price | 2018-2019 | Dec   | \$ 15.55   | \$ 15.68  | \$ 15.55    | \$ 15.55    | \$ 15.55 | \$ 15.68   | \$ 15.66  | \$ 15.68  | \$ 15.67     | \$ 15.58  |
| Low Growth & High Price | 2018-2019 | Jan   | \$ 15.72   | \$ 15.71  | \$ 15.71    | \$ 15.71    | \$ 15.71 | \$ 15.71   | \$ 15.70  | \$ 15.71  | \$ 15.71     | \$ 15.71  |
| Low Growth & High Price | 2018-2019 | Feb   | \$ 15.50   | \$ 15.56  | \$ 15.50    | \$ 15.50    | \$ 15.50 | \$ 15.56   | \$ 15.75  | \$ 15.56  | \$ 15.62     | \$ 15.51  |
| Low Growth & High Price | 2018-2019 | Mar   | \$ 14.95   | \$ 14.99  | \$ 14.95    | \$ 14.95    | \$ 14.95 | \$ 14.99   | \$ 15.24  | \$ 14.99  | \$ 15.07     | \$ 14.95  |
| Low Growth & High Price | 2018-2019 | Apr   | \$ 14.47   | \$ 14.74  | \$ 14.47    | \$ 14.47    | \$ 14.47 | \$ 14.67   | \$ 14.67  | \$ 14.74  | \$ 14.69     | \$ 14.52  |
| Low Growth & High Price | 2018-2019 | May   | \$ 14.56   | \$ 14.74  | \$ 14.56    | \$ 14.56    | \$ 14.56 | \$ 14.74   | \$ 14.75  | \$ 14.74  | \$ 14.74     | \$ 14.59  |
| Low Growth & High Price | 2018-2019 | Jun   | \$ 14.63   | \$ 14.74  | \$ 14.63    | \$ 14.63    | \$ 14.63 | \$ 14.74   | \$ 14.82  | \$ 14.74  | \$ 14.77     | \$ 14.65  |
| Low Growth & High Price | 2018-2019 | Jul   | \$ 14.71   | \$ 14.74  | \$ 14.71    | \$ 14.71    | \$ 14.71 | \$ 14.74   | \$ 14.91  | \$ 14.74  | \$ 14.80     | \$ 14.71  |
| Low Growth & High Price | 2018-2019 | Aug   | \$ 14.74   | \$ 14.75  | \$ 14.74    | \$ 14.74    | \$ 14.74 | \$ 14.75   | \$ 14.94  | \$ 14.75  | \$ 14.82     | \$ 14.74  |
| Low Growth & High Price | 2018-2019 | Sep   | \$ 14.69   | \$ 14.75  | \$ 14.69    | \$ 14.69    | \$ 14.69 | \$ 14.75   | \$ 14.88  | \$ 14.75  | \$ 14.79     | \$ 14.70  |
| Low Growth & High Price | 2018-2019 | Oct   | \$ 14.80   | \$ 14.80  | \$ 14.80    | \$ 14.80    | \$ 14.80 | \$ 14.80   | \$ 14.95  | \$ 14.80  | \$ 14.85     | \$ 14.80  |
| Low Growth & High Price | 2019-2020 | Nov   | \$ 15.78   | \$ 15.76  | \$ 15.78    | \$ 15.78    | \$ 15.78 | \$ 15.76   | \$ 15.76  | \$ 15.76  | \$ 15.76     | \$ 15.77  |
| Low Growth & High Price | 2019-2020 | Dec   | \$ 15.90   | \$ 15.90  | \$ 15.90    | \$ 15.90    | \$ 15.90 | \$ 15.90   | \$ 15.88  | \$ 15.90  | \$ 15.89     | \$ 15.90  |
| Low Growth & High Price | 2019-2020 | Jan   | \$ 15.61   | \$ 15.91  | \$ 15.61    | \$ 15.61    | \$ 15.61 | \$ 15.91   | \$ 15.90  | \$ 15.91  | \$ 15.91     | \$ 15.67  |
| Low Growth & High Price | 2019-2020 | Feb   | \$ 15.71   | \$ 15.78  | \$ 15.71    | \$ 15.71    | \$ 15.71 | \$ 15.77   | \$ 15.98  | \$ 15.77  | \$ 15.84     | \$ 15.73  |
| Low Growth & High Price | 2019-2020 | Mar   | \$ 15.32   | \$ 15.29  | \$ 15.32    | \$ 15.32    | \$ 15.32 | \$ 15.29   | \$ 15.54  | \$ 15.29  | \$ 15.38     | \$ 15.31  |
| Low Growth & High Price | 2019-2020 | Apr   | \$ 14.61   | \$ 15.08  | \$ 14.61    | \$ 14.61    | \$ 14.61 | \$ 14.85   | \$ 14.85  | \$ 15.08  | \$ 14.93     | \$ 14.70  |
| Low Growth & High Price | 2019-2020 | May   | \$ 14.71   | \$ 15.08  | \$ 14.71    | \$ 14.71    | \$ 14.71 | \$ 14.95   | \$ 14.95  | \$ 15.08  | \$ 15.00     | \$ 14.78  |
| Low Growth & High Price | 2019-2020 | Jun   | \$ 14.81   | \$ 15.09  | \$ 14.81    | \$ 14.81    | \$ 14.81 | \$ 15.04   | \$ 15.04  | \$ 15.09  | \$ 15.06     | \$ 14.86  |
| Low Growth & High Price | 2019-2020 | Jul   | \$ 14.98   | \$ 15.09  | \$ 14.98    | \$ 14.98    | \$ 14.98 | \$ 15.09   | \$ 15.19  | \$ 15.09  | \$ 15.12     | \$ 15.00  |
| Low Growth & High Price | 2019-2020 | Aug   | \$ 15.00   | \$ 15.16  | \$ 15.00    | \$ 15.00    | \$ 15.00 | \$ 15.16   | \$ 15.21  | \$ 15.16  | \$ 15.18     | \$ 15.03  |
| Low Growth & High Price | 2019-2020 | Sep   | \$ 15.01   | \$ 15.11  | \$ 15.01    | \$ 15.01    | \$ 15.01 | \$ 15.11   | \$ 15.20  | \$ 15.11  | \$ 15.14     | \$ 15.03  |
| Low Growth & High Price | 2019-2020 | Oct   | \$ 15.13   | \$ 15.14  | \$ 15.13    | \$ 15.13    | \$ 15.13 | \$ 15.14   | \$ 15.27  | \$ 15.14  | \$ 15.18     | \$ 15.13  |
| Low Growth & High Price | 2020-2021 | Nov   | \$ 16.13   | \$ 16.09  | \$ 16.13    | \$ 16.13    | \$ 16.13 | \$ 16.09   | \$ 16.09  | \$ 16.09  | \$ 16.09     | \$ 16.12  |
| Low Growth & High Price | 2020-2021 | Dec   | \$ 16.22   | \$ 16.21  | \$ 16.21    | \$ 16.21    | \$ 16.21 | \$ 16.21   | \$ 16.19  | \$ 16.21  | \$ 16.20     | \$ 16.21  |
| Low Growth & High Price | 2020-2021 | Jan   | \$ 16.22   | \$ 16.21  | \$ 16.22    | \$ 16.22    | \$ 16.22 | \$ 16.21   | \$ 16.20  | \$ 16.21  | \$ 16.20     | \$ 16.22  |
| Low Growth & High Price | 2020-2021 | Feb   | \$ 16.29   | \$ 16.18  | \$ 16.29    | \$ 16.29    | \$ 16.29 | \$ 16.18   | \$ 16.27  | \$ 16.18  | \$ 16.21     | \$ 16.27  |
| Low Growth & High Price | 2020-2021 | Mar   | \$ 15.61   | \$ 15.55  | \$ 15.60    | \$ 15.60    | \$ 15.60 | \$ 15.55   | \$ 15.61  | \$ 15.55  | \$ 15.57     | \$ 15.59  |
| Low Growth & High Price | 2020-2021 | Apr   | \$ 14.83   | \$ 15.27  | \$ 14.83    | \$ 14.83    | \$ 14.83 | \$ 15.05   | \$ 15.05  | \$ 15.27  | \$ 15.13     | \$ 14.92  |
| Low Growth & High Price | 2020-2021 | May   | \$ 14.87   | \$ 15.27  | \$ 14.87    | \$ 14.87    | \$ 14.87 | \$ 15.13   | \$ 15.13  | \$ 15.27  | \$ 15.18     | \$ 14.95  |
| Low Growth & High Price | 2020-2021 | Jun   | \$ 14.95   | \$ 15.28  | \$ 14.95    | \$ 14.95    | \$ 14.95 | \$ 15.21   | \$ 15.21  | \$ 15.28  | \$ 15.23     | \$ 15.01  |
| Low Growth & High Price | 2020-2021 | Jul   | \$ 15.06   | \$ 15.30  | \$ 15.06    | \$ 15.06    | \$ 15.06 | \$ 15.30   | \$ 15.34  | \$ 15.30  | \$ 15.31     | \$ 15.11  |
| Low Growth & High Price | 2020-2021 | Aug   | \$ 15.02   | \$ 15.31  | \$ 15.02    | \$ 15.02    | \$ 15.02 | \$ 15.31   | \$ 15.31  | \$ 15.31  | \$ 15.31     | \$ 15.08  |
| Low Growth & High Price | 2020-2021 | Sep   | \$ 15.00   | \$ 15.28  | \$ 15.00    | \$ 15.00    | \$ 15.00 | \$ 15.24   | \$ 15.24  | \$ 15.28  | \$ 15.26     | \$ 15.05  |
| Low Growth & High Price | 2020-2021 | Oct   | \$ 14.99   | \$ 15.31  | \$ 14.99    | \$ 14.99    | \$ 14.99 | \$ 15.24   | \$ 15.24  | \$ 15.31  | \$ 15.27     | \$ 15.05  |
| Low Growth & High Price | 2021-2022 | Nov   | \$ 16.01   | \$ 16.08  | \$ 16.01    | \$ 16.01    | \$ 16.01 | \$ 16.06   | \$ 16.06  | \$ 16.08  | \$ 16.07     | \$ 16.02  |
| Low Growth & High Price | 2021-2022 | Dec   | \$ 16.19   | \$ 16.27  | \$ 16.20    | \$ 16.20    | \$ 16.20 | \$ 16.23   | \$ 16.20  | \$ 16.27  | \$ 16.23     | \$ 16.21  |
| Low Growth & High Price | 2021-2022 | Jan   | \$ 16.04   | \$ 16.29  | \$ 16.04    | \$ 16.04    | \$ 16.04 | \$ 16.22   | \$ 16.13  | \$ 16.29  | \$ 16.21     | \$ 16.09  |
| Low Growth & High Price | 2021-2022 | Feb   | \$ 16.12   | \$ 16.24  | \$ 16.12    | \$ 16.12    | \$ 16.12 | \$ 16.22   | \$ 16.22  | \$ 16.22  | \$ 16.22     | \$ 16.15  |
| Low Growth & High Price | 2021-2022 | Mar   | \$ 15.57   | \$ 15.66  | \$ 15.57    | \$ 15.57    | \$ 15.57 | \$ 15.66   | \$ 15.66  | \$ 15.66  | \$ 15.66     | \$ 15.59  |
| Low Growth & High Price | 2021-2022 | Apr   | \$ 14.78   | \$ 15.40  | \$ 14.78    | \$ 14.78    | \$ 14.78 | \$ 15.10   | \$ 15.10  | \$ 15.54  | \$ 15.25     | \$ 14.90  |
| Low Growth & High Price | 2021-2022 | May   | \$ 14.86   | \$ 15.40  | \$ 14.86    | \$ 14.86    | \$ 14.86 | \$ 15.21   | \$ 15.21  | \$ 15.54  | \$ 15.32     | \$ 14.97  |
| Low Growth & High Price | 2021-2022 | Jun   | \$ 14.94   | \$ 15.40  | \$ 14.94    | \$ 14.94    | \$ 14.94 | \$ 15.30   | \$ 15.30  | \$ 15.54  | \$ 15.38     | \$ 15.03  |
| Low Growth & High Price | 2021-2022 | Jul   | \$ 15.07   | \$ 15.54  | \$ 15.07    | \$ 15.07    | \$ 15.07 | \$ 15.43   | \$ 15.43  | \$ 15.54  | \$ 15.47     | \$ 15.16  |
| Low Growth & High Price | 2021-2022 | Aug   | \$ 15.13   | \$ 15.54  | \$ 15.13    | \$ 15.13    | \$ 15.13 | \$ 15.49   | \$ 15.49  | \$ 15.55  | \$ 15.51     | \$ 15.21  |
| Low Growth & High Price | 2021-2022 | Sep   | \$ 15.12   | \$ 15.55  | \$ 15.12    | \$ 15.12    | \$ 15.12 | \$ 15.43   | \$ 15.43  | \$ 15.55  | \$ 15.47     | \$ 15.20  |
| Low Growth & High Price | 2021-2022 | Oct   | \$ 15.18   | \$ 15.59  | \$ 15.18    | \$ 15.18    | \$ 15.18 | \$ 15.45   | \$ 15.45  | \$ 15.59  | \$ 15.49     | \$ 15.26  |
| Low Growth & High Price | 2022-2023 | Nov   | \$ 16.24   | \$ 16.41  | \$ 16.24    | \$ 16.24    | \$ 16.24 | \$ 16.27   | \$ 16.27  | \$ 16.41  | \$ 16.32     | \$ 16.27  |
| Low Growth & High Price | 2022-2023 | Dec   | \$ 16.38   | \$ 16.55  | \$ 16.39    | \$ 16.39    | \$ 16.39 | \$ 16.45   | \$ 16.36  | \$ 16.55  | \$ 16.45     | \$ 16.42  |
| Low Growth & High Price | 2022-2023 | Jan   | \$ 16.22   | \$ 16.58  | \$ 16.22    | \$ 16.22    | \$ 16.22 | \$ 16.47   | \$ 16.35  | \$ 16.58  | \$ 16.47     | \$ 16.29  |
| Low Growth & High Price | 2022-2023 | Feb   | \$ 16.31   | \$ 16.46  | \$ 16.32    | \$ 16.32    | \$ 16.32 | \$ 16.43   | \$ 16.42  | \$ 16.43  | \$ 16.42     | \$ 16.35  |
| Low Growth & High Price | 2022-2023 | Mar   | \$ 15.81   | \$ 15.90  | \$ 15.81    | \$ 15.81    | \$ 15.81 | \$ 15.90   | \$ 15.90  | \$ 15.90  | \$ 15.90     | \$ 15.83  |
| Low Growth & High Price | 2022-2023 | Apr   | \$ 14.93   | \$ 15.69  | \$ 14.93    | \$ 14.93    | \$ 14.93 | \$ 15.30   | \$ 15.30  | \$ 15.82  | \$ 15.48     | \$ 15.08  |
| Low Growth & High Price | 2022-2023 | May   | \$ 15.04   | \$ 15.70  | \$ 15.04    | \$ 15.04    | \$ 15.04 | \$ 15.43   | \$ 15.43  | \$ 15.82  | \$ 15.56     | \$ 15.17  |
| Low Growth & High Price | 2022-2023 | Jun   | \$ 15.13   | \$ 15.70  | \$ 15.13    | \$ 15.13    | \$ 15.13 | \$ 15.53   | \$ 15.53  | \$ 15.82  | \$ 15.63     | \$ 15.24  |
| Low Growth & High Price | 2022-2023 | Jul   | \$ 15.28   | \$ 15.83  | \$ 15.28    | \$ 15.28    | \$ 15.28 | \$ 15.66   | \$ 15.66  | \$ 15.83  | \$ 15.71     | \$ 15.39  |
| Low Growth & High Price | 2022-2023 | Aug   | \$ 15.32   | \$ 15.83  | \$ 15.32    | \$ 15.32    | \$ 15.32 | \$ 15.70   | \$ 15.70  | \$ 15.83  | \$ 15.74     | \$ 15.42  |
| Low Growth & High Price | 2022-2023 | Sep   | \$ 15.38   | \$ 15.83  | \$ 15.38    | \$ 15.38    | \$ 15.38 | \$ 15.66   | \$ 15.66  | \$ 15.83  | \$ 15.72     | \$ 15.47  |
| Low Growth & High Price | 2022-2023 | Oct   | \$ 15.42   | \$ 15.90  | \$ 15.42    | \$ 15.42    | \$ 15.42 | \$ 15.69   | \$ 15.69  | \$ 15.90  | \$ 15.76     | \$ 15.51  |
| Low Growth & High Price | 2023-2024 | Nov   | \$ 16.53   | \$ 16.77  | \$ 16.53    | \$ 16.53    | \$ 16.53 | \$ 16.53   | \$ 16.53  | \$ 16.77  | \$ 16.61     | \$ 16.58  |
| Low Growth & High Price | 2023-2024 | Dec   | \$ 16.69   | \$ 16.90  | \$ 16.71    | \$ 16.71    | \$ 16.71 | \$ 16.76   | \$ 16.64  | \$ 16.90  | \$ 16.77     | \$ 16.74  |
| Low Growth & High Price | 2023-2024 | Jan   | \$ 16.64   | \$ 16.95  | \$ 16.64    | \$ 16.64    | \$ 16.64 | \$ 16.85   | \$ 16.71  | \$ 16.96  | \$ 16.84     | \$ 16.70  |
| Low Growth & High Price | 2023-2024 | Feb   | \$ 16.67   | \$ 16.79  | \$ 16.68    | \$ 16.68    | \$ 16.68 | \$ 16.75   | \$ 16.75  | \$ 16.75  | \$ 16.75     | \$ 16.70  |
| Low Growth & High Price | 2023-2024 | Mar   | \$ 16.12   | \$ 16.21  | \$ 16.12    | \$ 16.12    | \$ 16.12 | \$ 16.21   | \$ 16.21  | \$ 16.21  | \$ 16.21     | \$ 16.14  |
| Low Growth & High Price | 2023-2024 | Apr   | \$ 15.23   | \$ 16.02  | \$ 15.23    | \$ 15.23    | \$ 15.23 | \$ 15.61   | \$ 15.61  | \$ 16.12  | \$ 15.78     | \$ 15.38  |
| Low Growth & High Price | 2023-2024 | May   | \$ 15.33   | \$ 16.02  | \$ 15.33    | \$ 15.33    | \$ 15.33 | \$ 15.72   | \$ 15.72  | \$ 16.12  | \$ 15.85     | \$ 15.47  |
| Low Growth & High Price | 2023-2024 | Jun   | \$ 15.45   | \$ 16.04  | \$ 15.45    | \$ 15.45    | \$ 15.45 | \$ 15.83   | \$ 15.83  | \$ 16.13  | \$ 15.93     | \$ 15.57  |
| Low Growth & High Price | 2023-2024 | Jul   | \$ 15.56   |           |             |             |          |            |           |           |              |           |

**Appendix 6.4 - Monthly Avoided Cost Detail 1/  
2009\$**

| Scenario                | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|-------------------------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Low Growth & High Price | 2024-2025 | Jul   | \$ 15.81   | \$ 16.38  | \$ 15.81    | \$ 15.81    | \$ 15.81 | \$ 16.23   | \$ 16.23  | \$ 16.38  | \$ 16.28     | \$ 15.92  |
| Low Growth & High Price | 2024-2025 | Aug   | \$ 15.90   | \$ 16.38  | \$ 15.90    | \$ 15.90    | \$ 15.90 | \$ 16.29   | \$ 16.29  | \$ 16.38  | \$ 16.32     | \$ 15.99  |
| Low Growth & High Price | 2024-2025 | Sep   | \$ 15.93   | \$ 16.38  | \$ 15.93    | \$ 15.93    | \$ 15.93 | \$ 16.24   | \$ 16.24  | \$ 16.38  | \$ 16.29     | \$ 16.02  |
| Low Growth & High Price | 2024-2025 | Oct   | \$ 16.03   | \$ 16.53  | \$ 16.03    | \$ 16.03    | \$ 16.03 | \$ 16.28   | \$ 16.28  | \$ 16.53  | \$ 16.36     | \$ 16.13  |
| Low Growth & High Price | 2025-2026 | Nov   | \$ 17.28   | \$ 17.40  | \$ 17.28    | \$ 17.28    | \$ 17.28 | \$ 17.16   | \$ 17.16  | \$ 17.40  | \$ 17.24     | \$ 17.30  |
| Low Growth & High Price | 2025-2026 | Dec   | \$ 17.27   | \$ 17.52  | \$ 17.33    | \$ 17.33    | \$ 17.33 | \$ 17.40   | \$ 17.20  | \$ 17.52  | \$ 17.37     | \$ 17.35  |
| Low Growth & High Price | 2025-2026 | Jan   | \$ 17.56   | \$ 17.77  | \$ 17.56    | \$ 17.56    | \$ 17.56 | \$ 17.76   | \$ 17.62  | \$ 17.87  | \$ 17.75     | \$ 17.62  |
| Low Growth & High Price | 2025-2026 | Feb   | \$ 17.59   | \$ 17.71  | \$ 17.59    | \$ 17.59    | \$ 17.59 | \$ 17.67   | \$ 17.66  | \$ 17.67  | \$ 17.67     | \$ 17.61  |
| Low Growth & High Price | 2025-2026 | Mar   | \$ 17.02   | \$ 17.09  | \$ 17.02    | \$ 17.02    | \$ 17.02 | \$ 17.09   | \$ 17.09  | \$ 17.09  | \$ 17.09     | \$ 17.03  |
| Low Growth & High Price | 2025-2026 | Apr   | \$ 16.06   | \$ 16.89  | \$ 16.06    | \$ 16.06    | \$ 16.06 | \$ 16.49   | \$ 16.49  | \$ 17.00  | \$ 16.66     | \$ 16.22  |
| Low Growth & High Price | 2025-2026 | May   | \$ 16.17   | \$ 16.89  | \$ 16.17    | \$ 16.17    | \$ 16.17 | \$ 16.60   | \$ 16.60  | \$ 17.00  | \$ 16.73     | \$ 16.31  |
| Low Growth & High Price | 2025-2026 | Jun   | \$ 16.28   | \$ 16.92  | \$ 16.28    | \$ 16.28    | \$ 16.28 | \$ 16.71   | \$ 16.71  | \$ 17.00  | \$ 16.81     | \$ 16.41  |
| Low Growth & High Price | 2025-2026 | Jul   | \$ 16.39   | \$ 17.00  | \$ 16.39    | \$ 16.39    | \$ 16.39 | \$ 16.83   | \$ 16.83  | \$ 17.00  | \$ 16.89     | \$ 16.51  |
| Low Growth & High Price | 2025-2026 | Aug   | \$ 16.46   | \$ 17.01  | \$ 16.46    | \$ 16.46    | \$ 16.46 | \$ 16.88   | \$ 16.88  | \$ 17.01  | \$ 16.92     | \$ 16.57  |
| Low Growth & High Price | 2025-2026 | Sep   | \$ 16.49   | \$ 17.01  | \$ 16.49    | \$ 16.49    | \$ 16.49 | \$ 16.83   | \$ 16.83  | \$ 17.01  | \$ 16.89     | \$ 16.59  |
| Low Growth & High Price | 2025-2026 | Oct   | \$ 16.62   | \$ 17.07  | \$ 16.62    | \$ 16.62    | \$ 16.62 | \$ 16.87   | \$ 16.87  | \$ 17.07  | \$ 16.94     | \$ 16.71  |
| Low Growth & High Price | 2026-2027 | Nov   | \$ 17.76   | \$ 17.94  | \$ 17.76    | \$ 17.76    | \$ 17.76 | \$ 17.68   | \$ 17.68  | \$ 17.94  | \$ 17.77     | \$ 17.79  |
| Low Growth & High Price | 2026-2027 | Dec   | \$ 17.85   | \$ 18.15  | \$ 17.91    | \$ 17.91    | \$ 17.91 | \$ 17.97   | \$ 17.78  | \$ 18.15  | \$ 17.97     | \$ 17.94  |
| Low Growth & High Price | 2026-2027 | Jan   | \$ 18.16   | \$ 18.48  | \$ 18.16    | \$ 18.16    | \$ 18.16 | \$ 18.36   | \$ 18.22  | \$ 18.48  | \$ 18.36     | \$ 18.22  |
| Low Growth & High Price | 2026-2027 | Feb   | \$ 18.26   | \$ 18.36  | \$ 18.26    | \$ 18.26    | \$ 18.26 | \$ 18.33   | \$ 18.32  | \$ 18.33  | \$ 18.33     | \$ 18.28  |
| Low Growth & High Price | 2026-2027 | Mar   | \$ 17.70   | \$ 17.72  | \$ 17.70    | \$ 17.70    | \$ 17.70 | \$ 17.72   | \$ 17.72  | \$ 17.72  | \$ 17.72     | \$ 17.70  |
| Low Growth & High Price | 2026-2027 | Apr   | \$ 16.73   | \$ 17.59  | \$ 16.73    | \$ 16.73    | \$ 16.73 | \$ 17.14   | \$ 17.14  | \$ 17.63  | \$ 17.30     | \$ 16.90  |
| Low Growth & High Price | 2026-2027 | May   | \$ 16.84   | \$ 17.59  | \$ 16.84    | \$ 16.84    | \$ 16.84 | \$ 17.25   | \$ 17.25  | \$ 17.63  | \$ 17.38     | \$ 16.99  |
| Low Growth & High Price | 2026-2027 | Jun   | \$ 16.94   | \$ 17.62  | \$ 16.94    | \$ 16.94    | \$ 16.94 | \$ 17.35   | \$ 17.35  | \$ 17.64  | \$ 17.44     | \$ 17.07  |
| Low Growth & High Price | 2026-2027 | Jul   | \$ 17.05   | \$ 17.64  | \$ 17.05    | \$ 17.05    | \$ 17.05 | \$ 17.46   | \$ 17.46  | \$ 17.64  | \$ 17.52     | \$ 17.17  |
| Low Growth & High Price | 2026-2027 | Aug   | \$ 17.16   | \$ 17.64  | \$ 17.16    | \$ 17.16    | \$ 17.16 | \$ 17.56   | \$ 17.56  | \$ 17.64  | \$ 17.59     | \$ 17.25  |
| Low Growth & High Price | 2026-2027 | Sep   | \$ 17.14   | \$ 17.64  | \$ 17.14    | \$ 17.14    | \$ 17.14 | \$ 17.46   | \$ 17.46  | \$ 17.64  | \$ 17.52     | \$ 17.24  |
| Low Growth & High Price | 2026-2027 | Oct   | \$ 17.25   | \$ 17.79  | \$ 17.25    | \$ 17.25    | \$ 17.25 | \$ 17.49   | \$ 17.49  | \$ 17.79  | \$ 17.59     | \$ 17.36  |
| Low Growth & High Price | 2027-2028 | Nov   | \$ 18.39   | \$ 18.57  | \$ 18.39    | \$ 18.39    | \$ 18.39 | \$ 18.31   | \$ 18.31  | \$ 18.57  | \$ 18.40     | \$ 18.43  |
| Low Growth & High Price | 2027-2028 | Dec   | \$ 18.48   | \$ 18.80  | \$ 18.54    | \$ 18.54    | \$ 18.54 | \$ 18.61   | \$ 18.42  | \$ 18.81  | \$ 18.61     | \$ 18.58  |
| Low Growth & High Price | 2027-2028 | Jan   | \$ 18.81   | \$ 19.14  | \$ 18.81    | \$ 18.81    | \$ 18.81 | \$ 19.02   | \$ 18.88  | \$ 19.14  | \$ 19.01     | \$ 18.88  |
| Low Growth & High Price | 2027-2028 | Feb   | \$ 18.91   | \$ 19.03  | \$ 18.91    | \$ 18.91    | \$ 18.91 | \$ 18.98   | \$ 18.99  | \$ 18.98  | \$ 18.99     | \$ 18.94  |
| Low Growth & High Price | 2027-2028 | Mar   | \$ 18.33   | \$ 18.37  | \$ 18.33    | \$ 18.33    | \$ 18.33 | \$ 18.37   | \$ 18.37  | \$ 18.37  | \$ 18.37     | \$ 18.34  |
| Low Growth & High Price | 2027-2028 | Apr   | \$ 17.37   | \$ 18.23  | \$ 17.37    | \$ 17.37    | \$ 17.37 | \$ 17.77   | \$ 17.77  | \$ 18.28  | \$ 17.94     | \$ 17.54  |
| Low Growth & High Price | 2027-2028 | May   | \$ 17.48   | \$ 18.23  | \$ 17.48    | \$ 17.48    | \$ 17.48 | \$ 17.90   | \$ 17.90  | \$ 18.28  | \$ 18.02     | \$ 17.63  |
| Low Growth & High Price | 2027-2028 | Jun   | \$ 17.58   | \$ 18.27  | \$ 17.58    | \$ 17.58    | \$ 17.58 | \$ 18.00   | \$ 18.00  | \$ 18.28  | \$ 18.09     | \$ 17.72  |
| Low Growth & High Price | 2027-2028 | Jul   | \$ 17.70   | \$ 18.28  | \$ 17.70    | \$ 17.70    | \$ 17.70 | \$ 18.12   | \$ 18.12  | \$ 18.28  | \$ 18.17     | \$ 17.82  |
| Low Growth & High Price | 2027-2028 | Aug   | \$ 17.81   | \$ 18.29  | \$ 17.81    | \$ 17.81    | \$ 17.81 | \$ 18.22   | \$ 18.22  | \$ 18.29  | \$ 18.24     | \$ 17.90  |
| Low Growth & High Price | 2027-2028 | Sep   | \$ 17.79   | \$ 18.29  | \$ 17.79    | \$ 17.79    | \$ 17.79 | \$ 18.12   | \$ 18.12  | \$ 18.29  | \$ 18.17     | \$ 17.89  |
| Low Growth & High Price | 2027-2028 | Oct   | \$ 17.89   | \$ 18.44  | \$ 17.89    | \$ 17.89    | \$ 17.89 | \$ 18.14   | \$ 18.14  | \$ 18.44  | \$ 18.24     | \$ 18.00  |
| Low Growth & High Price | 2028-2029 | Nov   | \$ 19.05   | \$ 19.25  | \$ 19.05    | \$ 19.05    | \$ 19.05 | \$ 18.98   | \$ 18.98  | \$ 19.25  | \$ 19.07     | \$ 19.09  |
| Low Growth & High Price | 2028-2029 | Dec   | \$ 19.15   | \$ 19.48  | \$ 19.23    | \$ 19.23    | \$ 19.23 | \$ 19.29   | \$ 19.10  | \$ 19.48  | \$ 19.29     | \$ 19.26  |
| Low Growth & High Price | 2028-2029 | Jan   | \$ 19.49   | \$ 19.84  | \$ 19.49    | \$ 19.49    | \$ 19.49 | \$ 19.72   | \$ 19.58  | \$ 19.84  | \$ 19.71     | \$ 19.56  |
| Low Growth & High Price | 2028-2029 | Feb   | \$ 19.61   | \$ 19.72  | \$ 19.61    | \$ 19.61    | \$ 19.61 | \$ 19.69   | \$ 19.68  | \$ 19.69  | \$ 19.68     | \$ 19.63  |
| Low Growth & High Price | 2028-2029 | Mar   | \$ 18.99   | \$ 19.04  | \$ 18.99    | \$ 18.99    | \$ 18.99 | \$ 19.04   | \$ 19.04  | \$ 19.04  | \$ 19.04     | \$ 19.00  |
| Low Growth & High Price | 2028-2029 | Apr   | \$ 18.03   | \$ 18.90  | \$ 18.03    | \$ 18.03    | \$ 18.03 | \$ 18.44   | \$ 18.44  | \$ 18.95  | \$ 18.61     | \$ 18.20  |
| Low Growth & High Price | 2028-2029 | May   | \$ 18.15   | \$ 18.90  | \$ 18.15    | \$ 18.15    | \$ 18.15 | \$ 18.57   | \$ 18.57  | \$ 18.95  | \$ 18.70     | \$ 18.30  |
| Low Growth & High Price | 2028-2029 | Jun   | \$ 18.26   | \$ 18.95  | \$ 18.26    | \$ 18.26    | \$ 18.26 | \$ 18.69   | \$ 18.69  | \$ 18.95  | \$ 18.77     | \$ 18.40  |
| Low Growth & High Price | 2028-2029 | Jul   | \$ 18.37   | \$ 18.95  | \$ 18.37    | \$ 18.37    | \$ 18.37 | \$ 18.81   | \$ 18.81  | \$ 18.95  | \$ 18.86     | \$ 18.49  |
| Low Growth & High Price | 2028-2029 | Aug   | \$ 18.49   | \$ 18.97  | \$ 18.49    | \$ 18.49    | \$ 18.49 | \$ 18.91   | \$ 18.91  | \$ 18.97  | \$ 18.93     | \$ 18.59  |
| Low Growth & High Price | 2028-2029 | Sep   | \$ 18.46   | \$ 18.96  | \$ 18.46    | \$ 18.46    | \$ 18.46 | \$ 18.80   | \$ 18.80  | \$ 18.96  | \$ 18.85     | \$ 18.56  |
| Low Growth & High Price | 2028-2029 | Oct   | \$ 18.57   | \$ 19.12  | \$ 18.57    | \$ 18.57    | \$ 18.57 | \$ 18.82   | \$ 18.82  | \$ 19.12  | \$ 18.92     | \$ 18.68  |

1/ Avoided costs shown before Environmental Externalities adder.

**Appendix 6.4 - Monthly Avoided Cost Detail 1/  
2009\$**

| Scenario | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|----------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Expected | 2009-2010 | Nov   | \$ 4.03    | \$ 4.03   | \$ 4.03     | \$ 4.03     | \$ 4.03  | \$ 3.96    | \$ 3.96   | \$ 4.03   | \$ 3.98      | \$ 4.03   |
| Expected | 2009-2010 | Dec   | \$ 4.60    | \$ 4.58   | \$ 9.58     | \$ 9.58     | \$ 9.58  | \$ 4.52    | \$ 4.52   | \$ 4.58   | \$ 4.54      | \$ 7.58   |
| Expected | 2009-2010 | Jan   | \$ 4.71    | \$ 4.68   | \$ 4.70     | \$ 4.70     | \$ 4.70  | \$ 4.65    | \$ 4.65   | \$ 4.66   | \$ 4.65      | \$ 4.70   |
| Expected | 2009-2010 | Feb   | \$ 4.70    | \$ 4.70   | \$ 4.70     | \$ 4.70     | \$ 4.70  | \$ 4.63    | \$ 4.63   | \$ 4.63   | \$ 4.63      | \$ 4.70   |
| Expected | 2009-2010 | Mar   | \$ 4.63    | \$ 4.57   | \$ 4.60     | \$ 4.60     | \$ 4.60  | \$ 4.57    | \$ 4.58   | \$ 4.57   | \$ 4.57      | \$ 4.60   |
| Expected | 2009-2010 | Apr   | \$ 4.46    | \$ 4.41   | \$ 4.41     | \$ 4.41     | \$ 4.41  | \$ 4.38    | \$ 4.38   | \$ 4.41   | \$ 4.39      | \$ 4.42   |
| Expected | 2009-2010 | May   | \$ 4.36    | \$ 4.33   | \$ 4.33     | \$ 4.33     | \$ 4.33  | \$ 4.28    | \$ 4.28   | \$ 4.41   | \$ 4.33      | \$ 4.34   |
| Expected | 2009-2010 | Jun   | \$ 4.46    | \$ 4.41   | \$ 4.41     | \$ 4.41     | \$ 4.41  | \$ 4.39    | \$ 4.39   | \$ 4.41   | \$ 4.40      | \$ 4.42   |
| Expected | 2009-2010 | Jul   | \$ 4.46    | \$ 4.41   | \$ 4.41     | \$ 4.41     | \$ 4.41  | \$ 4.40    | \$ 4.40   | \$ 4.41   | \$ 4.41      | \$ 4.42   |
| Expected | 2009-2010 | Aug   | \$ 4.47    | \$ 4.42   | \$ 4.42     | \$ 4.42     | \$ 4.42  | \$ 4.42    | \$ 4.47   | \$ 4.42   | \$ 4.44      | \$ 4.43   |
| Expected | 2009-2010 | Sep   | \$ 4.52    | \$ 4.47   | \$ 4.47     | \$ 4.47     | \$ 4.47  | \$ 4.47    | \$ 4.47   | \$ 4.47   | \$ 4.47      | \$ 4.48   |
| Expected | 2009-2010 | Oct   | \$ 4.72    | \$ 4.68   | \$ 4.68     | \$ 4.68     | \$ 4.68  | \$ 4.64    | \$ 4.64   | \$ 4.68   | \$ 4.65      | \$ 4.69   |
| Expected | 2010-2011 | Nov   | \$ 4.95    | \$ 4.98   | \$ 4.95     | \$ 4.95     | \$ 4.95  | \$ 4.86    | \$ 4.86   | \$ 4.98   | \$ 4.90      | \$ 4.95   |
| Expected | 2010-2011 | Dec   | \$ 5.20    | \$ 5.21   | \$ 10.17    | \$ 10.17    | \$ 10.17 | \$ 5.13    | \$ 5.13   | \$ 5.21   | \$ 5.16      | \$ 8.18   |
| Expected | 2010-2011 | Jan   | \$ 5.34    | \$ 5.34   | \$ 5.34     | \$ 5.34     | \$ 5.34  | \$ 5.27    | \$ 5.27   | \$ 5.28   | \$ 5.27      | \$ 5.34   |
| Expected | 2010-2011 | Feb   | \$ 5.35    | \$ 5.36   | \$ 5.36     | \$ 5.36     | \$ 5.36  | \$ 5.27    | \$ 5.28   | \$ 5.27   | \$ 5.27      | \$ 5.36   |
| Expected | 2010-2011 | Mar   | \$ 5.12    | \$ 5.07   | \$ 5.10     | \$ 5.10     | \$ 5.10  | \$ 5.03    | \$ 5.03   | \$ 5.06   | \$ 5.04      | \$ 5.10   |
| Expected | 2010-2011 | Apr   | \$ 4.88    | \$ 4.91   | \$ 4.88     | \$ 4.88     | \$ 4.88  | \$ 4.79    | \$ 4.79   | \$ 4.91   | \$ 4.83      | \$ 4.88   |
| Expected | 2010-2011 | May   | \$ 4.89    | \$ 4.91   | \$ 4.89     | \$ 4.89     | \$ 4.89  | \$ 4.80    | \$ 4.80   | \$ 4.91   | \$ 4.84      | \$ 4.89   |
| Expected | 2010-2011 | Jun   | \$ 4.95    | \$ 4.91   | \$ 4.91     | \$ 4.91     | \$ 4.91  | \$ 4.86    | \$ 4.86   | \$ 4.91   | \$ 4.88      | \$ 4.92   |
| Expected | 2010-2011 | Jul   | \$ 4.97    | \$ 4.91   | \$ 4.91     | \$ 4.91     | \$ 4.91  | \$ 4.88    | \$ 4.88   | \$ 4.91   | \$ 4.89      | \$ 4.92   |
| Expected | 2010-2011 | Aug   | \$ 4.97    | \$ 4.91   | \$ 4.91     | \$ 4.91     | \$ 4.91  | \$ 4.91    | \$ 4.93   | \$ 4.91   | \$ 4.92      | \$ 4.92   |
| Expected | 2010-2011 | Sep   | \$ 4.97    | \$ 4.91   | \$ 4.91     | \$ 4.91     | \$ 4.91  | \$ 4.89    | \$ 4.89   | \$ 4.91   | \$ 4.90      | \$ 4.92   |
| Expected | 2010-2011 | Oct   | \$ 5.12    | \$ 5.06   | \$ 5.06     | \$ 5.06     | \$ 5.06  | \$ 5.03    | \$ 5.03   | \$ 5.06   | \$ 5.04      | \$ 5.07   |
| Expected | 2011-2012 | Nov   | \$ 5.25    | \$ 5.26   | \$ 5.25     | \$ 5.25     | \$ 5.25  | \$ 5.15    | \$ 5.15   | \$ 5.26   | \$ 5.19      | \$ 5.25   |
| Expected | 2011-2012 | Dec   | \$ 5.41    | \$ 5.38   | \$ 10.38    | \$ 10.38    | \$ 10.38 | \$ 5.33    | \$ 5.33   | \$ 5.38   | \$ 5.35      | \$ 8.39   |
| Expected | 2011-2012 | Jan   | \$ 5.48    | \$ 5.45   | \$ 5.47     | \$ 5.47     | \$ 5.47  | \$ 5.40    | \$ 5.40   | \$ 5.42   | \$ 5.41      | \$ 5.47   |
| Expected | 2011-2012 | Feb   | \$ 5.48    | \$ 5.47   | \$ 5.47     | \$ 5.47     | \$ 5.47  | \$ 5.36    | \$ 5.39   | \$ 5.36   | \$ 5.37      | \$ 5.47   |
| Expected | 2011-2012 | Mar   | \$ 5.32    | \$ 5.26   | \$ 5.28     | \$ 5.28     | \$ 5.28  | \$ 5.25    | \$ 5.25   | \$ 5.26   | \$ 5.25      | \$ 5.29   |
| Expected | 2011-2012 | Apr   | \$ 5.08    | \$ 5.05   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 4.99    | \$ 4.99   | \$ 5.05   | \$ 5.01      | \$ 5.06   |
| Expected | 2011-2012 | May   | \$ 5.05    | \$ 5.05   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 4.96    | \$ 4.96   | \$ 5.05   | \$ 4.99      | \$ 5.05   |
| Expected | 2011-2012 | Jun   | \$ 5.10    | \$ 5.05   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 5.01    | \$ 5.01   | \$ 5.05   | \$ 5.02      | \$ 5.06   |
| Expected | 2011-2012 | Jul   | \$ 5.09    | \$ 5.05   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 5.00    | \$ 5.00   | \$ 5.05   | \$ 5.02      | \$ 5.06   |
| Expected | 2011-2012 | Aug   | \$ 5.11    | \$ 5.05   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 5.03    | \$ 5.03   | \$ 5.05   | \$ 5.04      | \$ 5.06   |
| Expected | 2011-2012 | Sep   | \$ 5.11    | \$ 5.05   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 5.05    | \$ 5.07   | \$ 5.05   | \$ 5.06      | \$ 5.06   |
| Expected | 2011-2012 | Oct   | \$ 5.27    | \$ 5.21   | \$ 5.21     | \$ 5.21     | \$ 5.21  | \$ 5.20    | \$ 5.20   | \$ 5.21   | \$ 5.21      | \$ 5.22   |
| Expected | 2012-2013 | Nov   | \$ 5.42    | \$ 5.35   | \$ 5.39     | \$ 5.39     | \$ 5.39  | \$ 5.33    | \$ 5.33   | \$ 5.35   | \$ 5.34      | \$ 5.39   |
| Expected | 2012-2013 | Dec   | \$ 5.53    | \$ 5.46   | \$ 11.02    | \$ 11.02    | \$ 11.02 | \$ 5.46    | \$ 5.46   | \$ 5.46   | \$ 5.46      | \$ 8.81   |
| Expected | 2012-2013 | Jan   | \$ 5.59    | \$ 5.51   | \$ 5.57     | \$ 5.57     | \$ 5.57  | \$ 5.51    | \$ 5.51   | \$ 5.51   | \$ 5.51      | \$ 5.56   |
| Expected | 2012-2013 | Feb   | \$ 5.58    | \$ 5.51   | \$ 5.56     | \$ 5.56     | \$ 5.56  | \$ 5.49    | \$ 5.53   | \$ 5.49   | \$ 5.50      | \$ 5.55   |
| Expected | 2012-2013 | Mar   | \$ 5.39    | \$ 5.33   | \$ 5.35     | \$ 5.35     | \$ 5.35  | \$ 5.33    | \$ 5.36   | \$ 5.33   | \$ 5.34      | \$ 5.35   |
| Expected | 2012-2013 | Apr   | \$ 5.22    | \$ 5.17   | \$ 5.17     | \$ 5.17     | \$ 5.17  | \$ 5.12    | \$ 5.12   | \$ 5.17   | \$ 5.14      | \$ 5.18   |
| Expected | 2012-2013 | May   | \$ 5.17    | \$ 5.17   | \$ 5.17     | \$ 5.17     | \$ 5.17  | \$ 5.08    | \$ 5.08   | \$ 5.17   | \$ 5.11      | \$ 5.17   |
| Expected | 2012-2013 | Jun   | \$ 5.22    | \$ 5.17   | \$ 5.17     | \$ 5.17     | \$ 5.17  | \$ 5.12    | \$ 5.12   | \$ 5.17   | \$ 5.14      | \$ 5.18   |
| Expected | 2012-2013 | Jul   | \$ 5.20    | \$ 5.17   | \$ 5.17     | \$ 5.17     | \$ 5.17  | \$ 5.10    | \$ 5.10   | \$ 5.17   | \$ 5.13      | \$ 5.18   |
| Expected | 2012-2013 | Aug   | \$ 5.24    | \$ 5.17   | \$ 5.17     | \$ 5.17     | \$ 5.17  | \$ 5.14    | \$ 5.14   | \$ 5.17   | \$ 5.15      | \$ 5.19   |
| Expected | 2012-2013 | Sep   | \$ 5.24    | \$ 5.17   | \$ 5.17     | \$ 5.17     | \$ 5.17  | \$ 5.17    | \$ 5.17   | \$ 5.17   | \$ 5.17      | \$ 5.19   |
| Expected | 2012-2013 | Oct   | \$ 5.36    | \$ 5.30   | \$ 5.30     | \$ 5.30     | \$ 5.30  | \$ 5.30    | \$ 5.30   | \$ 5.30   | \$ 5.30      | \$ 5.31   |
| Expected | 2013-2014 | Nov   | \$ 4.76    | \$ 4.70   | \$ 4.75     | \$ 4.75     | \$ 4.75  | \$ 4.68    | \$ 4.68   | \$ 4.70   | \$ 4.69      | \$ 4.74   |
| Expected | 2013-2014 | Dec   | \$ 4.84    | \$ 4.80   | \$ 10.92    | \$ 10.92    | \$ 10.92 | \$ 4.77    | \$ 4.77   | \$ 4.80   | \$ 4.78      | \$ 8.48   |
| Expected | 2013-2014 | Jan   | \$ 4.98    | \$ 4.91   | \$ 4.96     | \$ 4.96     | \$ 4.96  | \$ 4.91    | \$ 4.91   | \$ 4.91   | \$ 4.91      | \$ 4.95   |
| Expected | 2013-2014 | Feb   | \$ 4.91    | \$ 4.85   | \$ 4.89     | \$ 4.89     | \$ 4.89  | \$ 4.85    | \$ 4.94   | \$ 4.85   | \$ 4.88      | \$ 4.89   |
| Expected | 2013-2014 | Mar   | \$ 4.77    | \$ 4.71   | \$ 4.73     | \$ 4.73     | \$ 4.73  | \$ 4.71    | \$ 4.72   | \$ 4.71   | \$ 4.71      | \$ 4.74   |
| Expected | 2013-2014 | Apr   | \$ 4.69    | \$ 4.66   | \$ 4.66     | \$ 4.66     | \$ 4.66  | \$ 4.61    | \$ 4.61   | \$ 4.66   | \$ 4.62      | \$ 4.66   |
| Expected | 2013-2014 | May   | \$ 4.69    | \$ 4.66   | \$ 4.66     | \$ 4.66     | \$ 4.66  | \$ 4.61    | \$ 4.61   | \$ 4.66   | \$ 4.62      | \$ 4.66   |
| Expected | 2013-2014 | Jun   | \$ 4.70    | \$ 4.66   | \$ 4.66     | \$ 4.66     | \$ 4.66  | \$ 4.62    | \$ 4.62   | \$ 4.66   | \$ 4.63      | \$ 4.66   |
| Expected | 2013-2014 | Jul   | \$ 4.66    | \$ 4.66   | \$ 4.66     | \$ 4.66     | \$ 4.66  | \$ 4.58    | \$ 4.58   | \$ 4.66   | \$ 4.60      | \$ 4.66   |
| Expected | 2013-2014 | Aug   | \$ 4.68    | \$ 4.66   | \$ 4.66     | \$ 4.66     | \$ 4.66  | \$ 4.60    | \$ 4.60   | \$ 4.66   | \$ 4.62      | \$ 4.66   |
| Expected | 2013-2014 | Sep   | \$ 4.71    | \$ 4.66   | \$ 4.66     | \$ 4.66     | \$ 4.66  | \$ 4.63    | \$ 4.63   | \$ 4.66   | \$ 4.64      | \$ 4.67   |
| Expected | 2013-2014 | Oct   | \$ 4.80    | \$ 4.74   | \$ 4.74     | \$ 4.74     | \$ 4.74  | \$ 4.74    | \$ 4.74   | \$ 4.74   | \$ 4.74      | \$ 4.75   |
| Expected | 2014-2015 | Nov   | \$ 5.73    | \$ 5.66   | \$ 5.72     | \$ 5.72     | \$ 5.72  | \$ 5.63    | \$ 5.63   | \$ 5.66   | \$ 5.64      | \$ 5.71   |
| Expected | 2014-2015 | Dec   | \$ 5.81    | \$ 5.91   | \$ 12.52    | \$ 12.52    | \$ 12.52 | \$ 5.84    | \$ 5.84   | \$ 5.93   | \$ 5.87      | \$ 9.86   |
| Expected | 2014-2015 | Jan   | \$ 6.75    | \$ 6.65   | \$ 6.72     | \$ 6.72     | \$ 6.72  | \$ 6.65    | \$ 6.65   | \$ 6.65   | \$ 6.65      | \$ 6.71   |
| Expected | 2014-2015 | Feb   | \$ 6.66    | \$ 6.58   | \$ 6.64     | \$ 6.64     | \$ 6.64  | \$ 6.58    | \$ 6.69   | \$ 6.58   | \$ 6.61      | \$ 6.63   |
| Expected | 2014-2015 | Mar   | \$ 6.51    | \$ 6.43   | \$ 6.46     | \$ 6.46     | \$ 6.46  | \$ 6.43    | \$ 6.45   | \$ 6.43   | \$ 6.44      | \$ 6.46   |
| Expected | 2014-2015 | Apr   | \$ 6.42    | \$ 6.38   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 6.33    | \$ 6.33   | \$ 6.38   | \$ 6.34      | \$ 6.39   |
| Expected | 2014-2015 | May   | \$ 6.43    | \$ 6.38   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 6.34    | \$ 6.34   | \$ 6.38   | \$ 6.35      | \$ 6.39   |
| Expected | 2014-2015 | Jun   | \$ 6.44    | \$ 6.38   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 6.35    | \$ 6.35   | \$ 6.38   | \$ 6.36      | \$ 6.39   |
| Expected | 2014-2015 | Jul   | \$ 6.43    | \$ 6.38   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 6.33    | \$ 6.33   | \$ 6.38   | \$ 6.34      | \$ 6.39   |
| Expected | 2014-2015 | Aug   | \$ 6.45    | \$ 6.38   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 6.35    | \$ 6.35   | \$ 6.38   | \$ 6.36      | \$ 6.39   |
| Expected | 2014-2015 | Sep   | \$ 6.45    | \$ 6.38   | \$ 6.38     | \$ 6.38     | \$ 6.38  | \$ 6.38    | \$ 6.38   | \$ 6.38   | \$ 6.38      | \$ 6.39   |
| Expected | 2014-2015 | Oct   | \$ 6.58    | \$ 6.50   | \$ 6.50     | \$ 6.50     | \$ 6.50  | \$ 6.50    | \$ 6.50   | \$ 6.50   | \$ 6.50      | \$ 6.52   |
| Expected | 2015-2016 | Nov   | \$ 6.95    | \$ 6.87   | \$ 6.91     | \$ 6.91     | \$ 6.91  | \$ 6.83    | \$ 6.83   | \$ 6.87   | \$ 6.84      | \$ 6.91   |
| Expected | 2015-2016 | Dec   | \$ 7.01    | \$ 6.93   | \$ 14.41    | \$ 14.41    | \$ 14.41 | \$ 6.93    | \$ 6.93   | \$ 6.93   | \$ 6.93      | \$ 11.44  |
| Expected | 2015-2016 | Jan   | \$ 7.02    | \$ 6.93   | \$ 7.00     | \$ 7.00     | \$ 7.00  | \$ 6.93    | \$ 6.93   | \$ 6.93   | \$ 6.93      | \$ 6.99   |
| Expected | 2015-2016 | Feb   | \$ 6.98    | \$ 6.87   | \$ 6.96     | \$ 6.96     | \$ 6.96  | \$ 6.87    | \$ 6.95   | \$ 6.87   | \$ 6.90      | \$ 6.95   |
| Expected | 2015-2016 | Mar   | \$ 6.81    | \$ 6.75   | \$ 6.79     | \$ 6.79     | \$ 6.79  | \$ 6.75    | \$ 6.77   | \$ 6.75   | \$ 6.76      | \$ 6.79   |
| Expected | 2015-2016 | Apr   | \$ 6.72    | \$ 6.69   | \$ 6.69     | \$ 6.69     | \$ 6.69  | \$ 6.63    | \$ 6.63   | \$ 6.69   | \$ 6.65      | \$ 6.70   |
| Expected | 2015-2016 | May   | \$ 6.72    | \$ 6.69   | \$ 6.69     | \$ 6.69     | \$ 6.69  | \$ 6.63    | \$ 6.63   | \$ 6.69   | \$ 6.65      | \$ 6.70   |
| Expected | 2015-2016 | Jun   | \$ 6.74    | \$ 6.69   | \$ 6.69     | \$ 6.69     | \$ 6.69  | \$ 6.66    | \$ 6.66   | \$ 6.69   | \$ 6.67      | \$ 6.70   |
| Expected | 2015-2016 | Jul   | \$ 6.73    | \$ 6.69   | \$ 6.69     | \$ 6.69     | \$ 6.69  | \$ 6.63    | \$ 6.63   | \$ 6.69   | \$ 6.65      | \$ 6.70   |
| Expected | 2015-2016 | Aug   | \$ 6.76    | \$ 6.69   | \$ 6.69     | \$ 6.69     | \$ 6.69  | \$ 6.66    | \$ 6.66   | \$ 6.69   | \$ 6.67      | \$ 6.71   |
| Expected | 2015-2016 | Sep   | \$ 6.77    | \$ 6.69   | \$ 6.69     | \$ 6.69     | \$ 6.69  | \$ 6.69    | \$ 6.69   | \$ 6.69   | \$ 6.69      | \$ 6.71   |
| Expected | 2015-2016 | Oct   | \$ 6.89    | \$ 6.81   | \$ 6.81     | \$ 6.81     | \$ 6.81  | \$ 6.81    | \$ 6.81   | \$ 6.81   | \$ 6.81      | \$ 6.83   |
| Expected | 2016-2017 | Nov   | \$ 7.25    | \$ 7.17   | \$ 7.22     | \$ 7.22     | \$ 7.22  | \$ 7.14    | \$ 7.14   | \$ 7.17   | \$ 7.15      | \$ 7.21   |
| Expected | 2016-2017 | Dec   | \$ 7.32    | \$ 7.24   | \$ 15.50    | \$ 15.50    | \$ 15.50 | \$ 7.24    | \$ 7.24   | \$ 7.24   | \$ 7.24      | \$ 12.21  |
| Expected | 2016-2017 | Jan   | \$ 7.35    | \$ 7.26   | \$ 7.33     | \$ 7.33     | \$ 7.33  | \$ 7.26    | \$ 7.26   | \$ 7.26   | \$ 7.26      | \$ 7.32   |



**Appendix 6.4 - Monthly Avoided Cost Detail 1/  
2009\$**

| Scenario | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|----------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Expected | 2016-2017 | Feb   | \$ 7.33    | \$ 7.05   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.05    | \$ 7.29   | \$ 7.05   | \$ 7.13      | \$ 7.28   |
| Expected | 2016-2017 | Mar   | \$ 6.85    | \$ 6.78   | \$ 6.83     | \$ 6.83     | \$ 6.83  | \$ 6.78    | \$ 6.78   | \$ 6.78   | \$ 6.78      | \$ 6.82   |
| Expected | 2016-2017 | Apr   | \$ 6.76    | \$ 6.75   | \$ 6.75     | \$ 6.75     | \$ 6.75  | \$ 6.66    | \$ 6.66   | \$ 6.75   | \$ 6.69      | \$ 6.76   |
| Expected | 2016-2017 | May   | \$ 6.76    | \$ 6.75   | \$ 6.75     | \$ 6.75     | \$ 6.75  | \$ 6.66    | \$ 6.66   | \$ 6.75   | \$ 6.69      | \$ 6.76   |
| Expected | 2016-2017 | Jun   | \$ 6.78    | \$ 6.75   | \$ 6.75     | \$ 6.75     | \$ 6.75  | \$ 6.68    | \$ 6.68   | \$ 6.75   | \$ 6.71      | \$ 6.76   |
| Expected | 2016-2017 | Jul   | \$ 6.76    | \$ 6.75   | \$ 6.75     | \$ 6.75     | \$ 6.75  | \$ 6.65    | \$ 6.65   | \$ 6.75   | \$ 6.69      | \$ 6.76   |
| Expected | 2016-2017 | Aug   | \$ 6.79    | \$ 6.75   | \$ 6.75     | \$ 6.75     | \$ 6.75  | \$ 6.67    | \$ 6.67   | \$ 6.75   | \$ 6.70      | \$ 6.76   |
| Expected | 2016-2017 | Sep   | \$ 6.83    | \$ 6.75   | \$ 6.75     | \$ 6.75     | \$ 6.75  | \$ 6.71    | \$ 6.71   | \$ 6.75   | \$ 6.73      | \$ 6.77   |
| Expected | 2016-2017 | Oct   | \$ 6.91    | \$ 6.83   | \$ 6.83     | \$ 6.83     | \$ 6.83  | \$ 6.83    | \$ 6.83   | \$ 6.83   | \$ 6.83      | \$ 6.85   |
| Expected | 2017-2018 | Nov   | \$ 7.27    | \$ 7.19   | \$ 7.24     | \$ 7.24     | \$ 7.24  | \$ 7.16    | \$ 7.16   | \$ 7.19   | \$ 7.17      | \$ 7.23   |
| Expected | 2017-2018 | Dec   | \$ 7.34    | \$ 7.27   | \$ 16.32    | \$ 16.32    | \$ 16.32 | \$ 7.27    | \$ 7.27   | \$ 7.27   | \$ 7.27      | \$ 12.71  |
| Expected | 2017-2018 | Jan   | \$ 7.37    | \$ 7.28   | \$ 7.35     | \$ 7.35     | \$ 7.35  | \$ 7.28    | \$ 7.28   | \$ 7.28   | \$ 7.28      | \$ 7.34   |
| Expected | 2017-2018 | Feb   | \$ 7.36    | \$ 7.04   | \$ 7.36     | \$ 7.36     | \$ 7.36  | \$ 7.03    | \$ 7.31   | \$ 7.03   | \$ 7.13      | \$ 7.30   |
| Expected | 2017-2018 | Mar   | \$ 6.79    | \$ 6.72   | \$ 6.77     | \$ 6.77     | \$ 6.77  | \$ 6.72    | \$ 6.73   | \$ 6.72   | \$ 6.73      | \$ 6.76   |
| Expected | 2017-2018 | Apr   | \$ 6.68    | \$ 6.67   | \$ 6.67     | \$ 6.67     | \$ 6.67  | \$ 6.59    | \$ 6.59   | \$ 6.67   | \$ 6.62      | \$ 6.67   |
| Expected | 2017-2018 | May   | \$ 6.67    | \$ 6.67   | \$ 6.67     | \$ 6.67     | \$ 6.67  | \$ 6.56    | \$ 6.56   | \$ 6.67   | \$ 6.60      | \$ 6.67   |
| Expected | 2017-2018 | Jun   | \$ 6.69    | \$ 6.67   | \$ 6.67     | \$ 6.67     | \$ 6.67  | \$ 6.59    | \$ 6.59   | \$ 6.67   | \$ 6.62      | \$ 6.67   |
| Expected | 2017-2018 | Jul   | \$ 6.67    | \$ 6.67   | \$ 6.67     | \$ 6.67     | \$ 6.67  | \$ 6.56    | \$ 6.56   | \$ 6.67   | \$ 6.60      | \$ 6.67   |
| Expected | 2017-2018 | Aug   | \$ 6.71    | \$ 6.67   | \$ 6.67     | \$ 6.67     | \$ 6.67  | \$ 6.60    | \$ 6.60   | \$ 6.67   | \$ 6.62      | \$ 6.68   |
| Expected | 2017-2018 | Sep   | \$ 6.75    | \$ 6.67   | \$ 6.67     | \$ 6.67     | \$ 6.67  | \$ 6.63    | \$ 6.63   | \$ 6.67   | \$ 6.64      | \$ 6.68   |
| Expected | 2017-2018 | Oct   | \$ 6.84    | \$ 6.76   | \$ 6.76     | \$ 6.76     | \$ 6.76  | \$ 6.76    | \$ 6.76   | \$ 6.76   | \$ 6.76      | \$ 6.78   |
| Expected | 2018-2019 | Nov   | \$ 7.20    | \$ 7.12   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.09    | \$ 7.09   | \$ 7.12   | \$ 7.10      | \$ 7.18   |
| Expected | 2018-2019 | Dec   | \$ 7.27    | \$ 7.18   | \$ 17.13    | \$ 17.13    | \$ 17.13 | \$ 7.18    | \$ 7.18   | \$ 7.18   | \$ 7.18      | \$ 13.17  |
| Expected | 2018-2019 | Jan   | \$ 7.23    | \$ 7.16   | \$ 7.22     | \$ 7.22     | \$ 7.22  | \$ 7.16    | \$ 7.16   | \$ 7.16   | \$ 7.16      | \$ 7.21   |
| Expected | 2018-2019 | Feb   | \$ 7.22    | \$ 7.07   | \$ 7.22     | \$ 7.22     | \$ 7.22  | \$ 7.07    | \$ 7.19   | \$ 7.07   | \$ 7.11      | \$ 7.19   |
| Expected | 2018-2019 | Mar   | \$ 6.97    | \$ 6.90   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.90    | \$ 6.91   | \$ 6.90   | \$ 6.90      | \$ 6.94   |
| Expected | 2018-2019 | Apr   | \$ 6.84    | \$ 6.84   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 6.75    | \$ 6.75   | \$ 6.84   | \$ 6.78      | \$ 6.84   |
| Expected | 2018-2019 | May   | \$ 6.84    | \$ 6.84   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 6.74    | \$ 6.74   | \$ 6.84   | \$ 6.77      | \$ 6.84   |
| Expected | 2018-2019 | Jun   | \$ 6.85    | \$ 6.84   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 6.76    | \$ 6.76   | \$ 6.84   | \$ 6.79      | \$ 6.84   |
| Expected | 2018-2019 | Jul   | \$ 6.84    | \$ 6.84   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 6.73    | \$ 6.73   | \$ 6.84   | \$ 6.77      | \$ 6.84   |
| Expected | 2018-2019 | Aug   | \$ 6.87    | \$ 6.84   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 6.76    | \$ 6.76   | \$ 6.84   | \$ 6.79      | \$ 6.85   |
| Expected | 2018-2019 | Sep   | \$ 6.91    | \$ 6.84   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 6.79    | \$ 6.79   | \$ 6.84   | \$ 6.81      | \$ 6.85   |
| Expected | 2018-2019 | Oct   | \$ 7.02    | \$ 6.93   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.93    | \$ 6.93   | \$ 6.93   | \$ 6.93      | \$ 6.95   |
| Expected | 2019-2020 | Nov   | \$ 7.37    | \$ 7.29   | \$ 7.36     | \$ 7.36     | \$ 7.36  | \$ 7.25    | \$ 7.25   | \$ 7.29   | \$ 7.26      | \$ 7.35   |
| Expected | 2019-2020 | Dec   | \$ 7.45    | \$ 7.36   | \$ 18.27    | \$ 18.27    | \$ 18.27 | \$ 7.36    | \$ 7.36   | \$ 7.36   | \$ 7.36      | \$ 13.92  |
| Expected | 2019-2020 | Jan   | \$ 7.44    | \$ 7.36   | \$ 7.43     | \$ 7.43     | \$ 7.43  | \$ 7.36    | \$ 7.36   | \$ 7.36   | \$ 7.36      | \$ 7.42   |
| Expected | 2019-2020 | Feb   | \$ 7.40    | \$ 7.27   | \$ 7.41     | \$ 7.41     | \$ 7.41  | \$ 7.27    | \$ 7.38   | \$ 7.27   | \$ 7.31      | \$ 7.38   |
| Expected | 2019-2020 | Mar   | \$ 7.19    | \$ 7.12   | \$ 7.16     | \$ 7.16     | \$ 7.16  | \$ 7.12    | \$ 7.13   | \$ 7.12   | \$ 7.12      | \$ 7.16   |
| Expected | 2019-2020 | Apr   | \$ 7.06    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 6.98    | \$ 6.98   | \$ 7.05   | \$ 7.00      | \$ 7.05   |
| Expected | 2019-2020 | May   | \$ 7.05    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 6.95    | \$ 6.95   | \$ 7.05   | \$ 6.99      | \$ 7.05   |
| Expected | 2019-2020 | Jun   | \$ 7.07    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 6.98    | \$ 6.98   | \$ 7.05   | \$ 7.00      | \$ 7.06   |
| Expected | 2019-2020 | Jul   | \$ 7.06    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 6.94    | \$ 6.94   | \$ 7.05   | \$ 6.98      | \$ 7.05   |
| Expected | 2019-2020 | Aug   | \$ 7.08    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 6.97    | \$ 6.97   | \$ 7.05   | \$ 6.99      | \$ 7.06   |
| Expected | 2019-2020 | Sep   | \$ 7.13    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 7.01    | \$ 7.01   | \$ 7.05   | \$ 7.02      | \$ 7.07   |
| Expected | 2019-2020 | Oct   | \$ 7.21    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.13    | \$ 7.13   | \$ 7.13   | \$ 7.13      | \$ 7.14   |
| Expected | 2020-2021 | Nov   | \$ 7.56    | \$ 7.50   | \$ 7.56     | \$ 7.56     | \$ 7.56  | \$ 7.45    | \$ 7.45   | \$ 7.50   | \$ 7.47      | \$ 7.55   |
| Expected | 2020-2021 | Dec   | \$ 7.65    | \$ 7.58   | \$ 19.54    | \$ 19.54    | \$ 19.54 | \$ 7.56    | \$ 7.56   | \$ 7.58   | \$ 7.56      | \$ 14.77  |
| Expected | 2020-2021 | Jan   | \$ 7.66    | \$ 7.59   | \$ 7.65     | \$ 7.65     | \$ 7.65  | \$ 7.59    | \$ 7.59   | \$ 7.59   | \$ 7.59      | \$ 7.64   |
| Expected | 2020-2021 | Feb   | \$ 7.66    | \$ 7.57   | \$ 7.65     | \$ 7.65     | \$ 7.65  | \$ 7.57    | \$ 7.63   | \$ 7.57   | \$ 7.59      | \$ 7.64   |
| Expected | 2020-2021 | Mar   | \$ 7.51    | \$ 7.43   | \$ 7.48     | \$ 7.48     | \$ 7.48  | \$ 7.43    | \$ 7.45   | \$ 7.43   | \$ 7.44      | \$ 7.47   |
| Expected | 2020-2021 | Apr   | \$ 7.34    | \$ 7.33   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.25    | \$ 7.25   | \$ 7.33   | \$ 7.28      | \$ 7.34   |
| Expected | 2020-2021 | May   | \$ 7.35    | \$ 7.33   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.25    | \$ 7.25   | \$ 7.33   | \$ 7.28      | \$ 7.34   |
| Expected | 2020-2021 | Jun   | \$ 7.36    | \$ 7.33   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.27    | \$ 7.27   | \$ 7.33   | \$ 7.29      | \$ 7.34   |
| Expected | 2020-2021 | Jul   | \$ 7.35    | \$ 7.33   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.24    | \$ 7.24   | \$ 7.33   | \$ 7.27      | \$ 7.34   |
| Expected | 2020-2021 | Aug   | \$ 7.38    | \$ 7.33   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.26    | \$ 7.26   | \$ 7.33   | \$ 7.28      | \$ 7.34   |
| Expected | 2020-2021 | Sep   | \$ 7.42    | \$ 7.33   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.30    | \$ 7.30   | \$ 7.33   | \$ 7.31      | \$ 7.35   |
| Expected | 2020-2021 | Oct   | \$ 7.50    | \$ 7.41   | \$ 7.41     | \$ 7.41     | \$ 7.41  | \$ 7.41    | \$ 7.41   | \$ 7.41   | \$ 7.41      | \$ 7.43   |
| Expected | 2021-2022 | Nov   | \$ 7.87    | \$ 7.80   | \$ 7.86     | \$ 7.86     | \$ 7.86  | \$ 7.75    | \$ 7.75   | \$ 7.80   | \$ 7.77      | \$ 7.85   |
| Expected | 2021-2022 | Dec   | \$ 7.95    | \$ 7.89   | \$ 19.30    | \$ 19.30    | \$ 19.30 | \$ 7.87    | \$ 7.87   | \$ 7.89   | \$ 7.88      | \$ 14.75  |
| Expected | 2021-2022 | Jan   | \$ 8.01    | \$ 7.96   | \$ 8.01     | \$ 8.01     | \$ 8.01  | \$ 7.96    | \$ 7.96   | \$ 7.96   | \$ 7.96      | \$ 8.00   |
| Expected | 2021-2022 | Feb   | \$ 8.02    | \$ 9.50   | \$ 9.92     | \$ 9.92     | \$ 9.92  | \$ 9.50    | \$ 9.88   | \$ 9.50   | \$ 9.63      | \$ 9.46   |
| Expected | 2021-2022 | Mar   | \$ 7.36    | \$ 7.30   | \$ 7.34     | \$ 7.34     | \$ 7.34  | \$ 7.30    | \$ 7.32   | \$ 7.30   | \$ 7.31      | \$ 7.34   |
| Expected | 2021-2022 | Apr   | \$ 7.20    | \$ 7.20   | \$ 7.20     | \$ 7.20     | \$ 7.20  | \$ 7.12    | \$ 7.12   | \$ 7.20   | \$ 7.15      | \$ 7.20   |
| Expected | 2021-2022 | May   | \$ 7.20    | \$ 7.20   | \$ 7.20     | \$ 7.20     | \$ 7.20  | \$ 7.11    | \$ 7.11   | \$ 7.20   | \$ 7.14      | \$ 7.20   |
| Expected | 2021-2022 | Jun   | \$ 7.22    | \$ 7.20   | \$ 7.20     | \$ 7.20     | \$ 7.20  | \$ 7.14    | \$ 7.14   | \$ 7.20   | \$ 7.16      | \$ 7.21   |
| Expected | 2021-2022 | Jul   | \$ 7.21    | \$ 7.20   | \$ 7.20     | \$ 7.20     | \$ 7.20  | \$ 7.11    | \$ 7.11   | \$ 7.20   | \$ 7.14      | \$ 7.21   |
| Expected | 2021-2022 | Aug   | \$ 7.24    | \$ 7.20   | \$ 7.20     | \$ 7.20     | \$ 7.20  | \$ 7.14    | \$ 7.14   | \$ 7.20   | \$ 7.16      | \$ 7.21   |
| Expected | 2021-2022 | Sep   | \$ 7.29    | \$ 7.20   | \$ 7.20     | \$ 7.20     | \$ 7.20  | \$ 7.18    | \$ 7.18   | \$ 7.20   | \$ 7.19      | \$ 7.22   |
| Expected | 2021-2022 | Oct   | \$ 7.37    | \$ 7.29   | \$ 7.29     | \$ 7.29     | \$ 7.29  | \$ 7.29    | \$ 7.29   | \$ 7.29   | \$ 7.29      | \$ 7.31   |
| Expected | 2022-2023 | Nov   | \$ 7.76    | \$ 7.68   | \$ 7.75     | \$ 7.75     | \$ 7.75  | \$ 7.65    | \$ 7.65   | \$ 7.68   | \$ 7.66      | \$ 7.74   |
| Expected | 2022-2023 | Dec   | \$ 7.84    | \$ 7.76   | \$ 19.59    | \$ 19.59    | \$ 19.59 | \$ 7.76    | \$ 7.76   | \$ 7.76   | \$ 7.76      | \$ 14.87  |
| Expected | 2022-2023 | Jan   | \$ 7.75    | \$ 7.71   | \$ 7.75     | \$ 7.75     | \$ 7.75  | \$ 7.71    | \$ 7.71   | \$ 7.71   | \$ 7.71      | \$ 7.74   |
| Expected | 2022-2023 | Feb   | \$ 7.77    | \$ 10.78  | \$ 10.69    | \$ 10.69    | \$ 10.69 | \$ 10.78   | \$ 10.96  | \$ 10.78  | \$ 10.84     | \$ 10.12  |
| Expected | 2022-2023 | Mar   | \$ 7.41    | \$ 7.36   | \$ 7.39     | \$ 7.39     | \$ 7.39  | \$ 7.36    | \$ 7.37   | \$ 7.36   | \$ 7.36      | \$ 7.39   |
| Expected | 2022-2023 | Apr   | \$ 7.23    | \$ 7.19   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.17    | \$ 7.17   | \$ 7.19   | \$ 7.18      | \$ 7.20   |
| Expected | 2022-2023 | May   | \$ 7.21    | \$ 7.19   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.14    | \$ 7.14   | \$ 7.19   | \$ 7.16      | \$ 7.20   |
| Expected | 2022-2023 | Jun   | \$ 7.22    | \$ 7.19   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.16    | \$ 7.16   | \$ 7.19   | \$ 7.17      | \$ 7.20   |
| Expected | 2022-2023 | Jul   | \$ 7.21    | \$ 7.19   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.13    | \$ 7.13   | \$ 7.19   | \$ 7.15      | \$ 7.20   |
| Expected | 2022-2023 | Aug   | \$ 7.19    | \$ 7.19   | \$ 7.19     | \$ 7.19     | \$ 7.19  | \$ 7.08    | \$ 7.08   | \$ 7.19   | \$ 7.12      | \$ 7.19   |
| Expected | 2022-2023 | Sep   | \$ 7.15    | \$ 7.15   | \$ 7.15     | \$ 7.15     | \$ 7.15  | \$ 7.03    | \$ 7.03   | \$ 7.19   | \$ 7.08      | \$ 7.15   |
| Expected | 2022-2023 | Oct   | \$ 7.13    | \$ 7.05   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 7.05    | \$ 7.05   | \$ 7.05   | \$ 7.05      | \$ 7.06   |
| Expected | 2023-2024 | Nov   | \$ 7.33    | \$ 7.27   | \$ 7.32     | \$ 7.32     | \$ 7.32  | \$ 7.20    | \$ 7.20   | \$ 7.27   | \$ 7.22      | \$ 7.31   |
| Expected | 2023-2024 | Dec   | \$ 7.40    | \$ 7.42   | \$ 20.55    | \$ 20.55    | \$ 20.55 | \$ 7.32    | \$ 7.32   | \$ 7.42   | \$ 7.36      | \$ 15.29  |
| Expected | 2023-2024 | Jan   | \$ 7.71    | \$ 7.59   | \$ 7.70     | \$ 7.70     | \$ 7.70  | \$ 7.59    | \$ 7.59   | \$ 7.59   | \$ 7.59      | \$ 7.68   |
| Expected | 2023-2024 | Feb   | \$ 7.62    | \$ 10.84  | \$ 10.50    | \$ 10.50    | \$ 10.50 | \$ 10.72   | \$ 10.97  | \$ 10.72  | \$ 10.80     | \$ 9.99   |
| Expected | 2023-2024 | Mar   | \$ 6.59    | \$ 6.51   | \$ 6.58     | \$ 6.58     | \$ 6.58  | \$ 6.51    | \$ 6.51   | \$ 6.51   | \$ 6.51      | \$ 6.57   |
| Expected | 2023-2024 | Apr   | \$ 6.52    | \$ 6.51   | \$ 6.51     | \$ 6.51     | \$ 6.51  | \$ 6.41    | \$ 6.41   | \$ 6.51   | \$ 6.44      | \$ 6.51   |

**Appendix 6.4 - Monthly Avoided Cost Detail 1/  
2009\$**

| Scenario | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|----------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| Expected | 2023-2024 | May   | \$ 6.52    | \$ 6.51   | \$ 6.51     | \$ 6.51     | \$ 6.51  | \$ 6.41    | \$ 6.41   | \$ 6.51   | \$ 6.44      | \$ 6.51   |
| Expected | 2023-2024 | Jun   | \$ 6.55    | \$ 6.51   | \$ 6.51     | \$ 6.51     | \$ 6.51  | \$ 6.44    | \$ 6.44   | \$ 6.51   | \$ 6.46      | \$ 6.52   |
| Expected | 2023-2024 | Jul   | \$ 6.55    | \$ 6.51   | \$ 6.51     | \$ 6.51     | \$ 6.51  | \$ 6.44    | \$ 6.44   | \$ 6.51   | \$ 6.46      | \$ 6.52   |
| Expected | 2023-2024 | Aug   | \$ 6.58    | \$ 6.51   | \$ 6.51     | \$ 6.51     | \$ 6.51  | \$ 6.47    | \$ 6.47   | \$ 6.51   | \$ 6.48      | \$ 6.52   |
| Expected | 2023-2024 | Sep   | \$ 6.59    | \$ 6.51   | \$ 6.51     | \$ 6.51     | \$ 6.51  | \$ 6.50    | \$ 6.50   | \$ 6.51   | \$ 6.50      | \$ 6.52   |
| Expected | 2023-2024 | Oct   | \$ 6.69    | \$ 6.61   | \$ 6.61     | \$ 6.61     | \$ 6.61  | \$ 6.61    | \$ 6.61   | \$ 6.61   | \$ 6.61      | \$ 6.63   |
| Expected | 2024-2025 | Nov   | \$ 7.05    | \$ 6.97   | \$ 7.04     | \$ 7.04     | \$ 7.04  | \$ 6.92    | \$ 6.92   | \$ 6.97   | \$ 6.94      | \$ 7.03   |
| Expected | 2024-2025 | Dec   | \$ 7.13    | \$ 7.02   | \$ 20.26    | \$ 20.26    | \$ 20.26 | \$ 7.02    | \$ 7.02   | \$ 7.02   | \$ 7.02      | \$ 14.98  |
| Expected | 2024-2025 | Jan   | \$ 7.09    | \$ 7.01   | \$ 7.09     | \$ 7.09     | \$ 7.09  | \$ 6.99    | \$ 6.99   | \$ 7.01   | \$ 7.00      | \$ 7.07   |
| Expected | 2024-2025 | Feb   | \$ 7.10    | \$ 10.88  | \$ 11.88    | \$ 11.88    | \$ 11.88 | \$ 10.88   | \$ 10.93  | \$ 10.88  | \$ 10.90     | \$ 10.72  |
| Expected | 2024-2025 | Mar   | \$ 6.83    | \$ 6.74   | \$ 6.82     | \$ 6.82     | \$ 6.82  | \$ 6.74    | \$ 6.74   | \$ 6.74   | \$ 6.74      | \$ 6.81   |
| Expected | 2024-2025 | Apr   | \$ 6.74    | \$ 6.73   | \$ 6.74     | \$ 6.74     | \$ 6.74  | \$ 6.62    | \$ 6.62   | \$ 6.73   | \$ 6.66      | \$ 6.74   |
| Expected | 2024-2025 | May   | \$ 6.75    | \$ 6.73   | \$ 6.73     | \$ 6.73     | \$ 6.73  | \$ 6.63    | \$ 6.63   | \$ 6.73   | \$ 6.67      | \$ 6.74   |
| Expected | 2024-2025 | Jun   | \$ 6.77    | \$ 6.73   | \$ 6.73     | \$ 6.73     | \$ 6.73  | \$ 6.65    | \$ 6.65   | \$ 6.73   | \$ 6.68      | \$ 6.74   |
| Expected | 2024-2025 | Jul   | \$ 6.76    | \$ 6.73   | \$ 6.73     | \$ 6.73     | \$ 6.73  | \$ 6.64    | \$ 6.64   | \$ 6.73   | \$ 6.67      | \$ 6.74   |
| Expected | 2024-2025 | Aug   | \$ 6.79    | \$ 6.73   | \$ 6.73     | \$ 6.73     | \$ 6.73  | \$ 6.67    | \$ 6.67   | \$ 6.73   | \$ 6.69      | \$ 6.75   |
| Expected | 2024-2025 | Sep   | \$ 6.81    | \$ 6.73   | \$ 6.73     | \$ 6.73     | \$ 6.73  | \$ 6.71    | \$ 6.71   | \$ 6.73   | \$ 6.72      | \$ 6.75   |
| Expected | 2024-2025 | Oct   | \$ 6.90    | \$ 6.82   | \$ 6.82     | \$ 6.82     | \$ 6.82  | \$ 6.82    | \$ 6.82   | \$ 6.82   | \$ 6.82      | \$ 6.84   |
| Expected | 2025-2026 | Nov   | \$ 7.27    | \$ 7.20   | \$ 7.27     | \$ 7.27     | \$ 7.27  | \$ 7.15    | \$ 7.15   | \$ 7.20   | \$ 7.16      | \$ 7.25   |
| Expected | 2025-2026 | Dec   | \$ 7.36    | \$ 7.25   | \$ 20.51    | \$ 20.51    | \$ 20.51 | \$ 7.25    | \$ 7.25   | \$ 7.25   | \$ 7.25      | \$ 15.23  |
| Expected | 2025-2026 | Jan   | \$ 7.30    | \$ 7.22   | \$ 7.30     | \$ 7.30     | \$ 7.30  | \$ 7.19    | \$ 7.19   | \$ 7.22   | \$ 7.20      | \$ 7.29   |
| Expected | 2025-2026 | Feb   | \$ 7.32    | \$ 11.50  | \$ 14.02    | \$ 14.02    | \$ 14.02 | \$ 11.50   | \$ 11.54  | \$ 11.50  | \$ 11.51     | \$ 12.18  |
| Expected | 2025-2026 | Mar   | \$ 7.05    | \$ 6.95   | \$ 7.05     | \$ 7.05     | \$ 7.05  | \$ 6.95    | \$ 6.95   | \$ 6.95   | \$ 6.95      | \$ 7.03   |
| Expected | 2025-2026 | Apr   | \$ 6.95    | \$ 6.94   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.83    | \$ 6.83   | \$ 6.94   | \$ 6.87      | \$ 6.95   |
| Expected | 2025-2026 | May   | \$ 6.95    | \$ 6.94   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.83    | \$ 6.83   | \$ 6.94   | \$ 6.87      | \$ 6.95   |
| Expected | 2025-2026 | Jun   | \$ 6.98    | \$ 6.94   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.85    | \$ 6.85   | \$ 6.94   | \$ 6.88      | \$ 6.95   |
| Expected | 2025-2026 | Jul   | \$ 6.94    | \$ 6.94   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.82    | \$ 6.82   | \$ 6.94   | \$ 6.86      | \$ 6.94   |
| Expected | 2025-2026 | Aug   | \$ 6.98    | \$ 6.94   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.85    | \$ 6.85   | \$ 6.94   | \$ 6.88      | \$ 6.95   |
| Expected | 2025-2026 | Sep   | \$ 7.01    | \$ 6.94   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 6.88    | \$ 6.88   | \$ 6.94   | \$ 6.90      | \$ 6.96   |
| Expected | 2025-2026 | Oct   | \$ 7.08    | \$ 7.00   | \$ 7.00     | \$ 7.00     | \$ 7.00  | \$ 7.00    | \$ 7.00   | \$ 7.00   | \$ 7.00      | \$ 7.01   |
| Expected | 2026-2027 | Nov   | \$ 7.43    | \$ 7.37   | \$ 7.42     | \$ 7.42     | \$ 7.42  | \$ 7.30    | \$ 7.30   | \$ 7.37   | \$ 7.32      | \$ 7.41   |
| Expected | 2026-2027 | Dec   | \$ 7.53    | \$ 7.50   | \$ 20.69    | \$ 20.69    | \$ 20.69 | \$ 7.43    | \$ 7.43   | \$ 7.50   | \$ 7.46      | \$ 15.42  |
| Expected | 2026-2027 | Jan   | \$ 7.76    | \$ 7.64   | \$ 7.76     | \$ 7.76     | \$ 7.76  | \$ 7.64    | \$ 7.64   | \$ 7.64   | \$ 7.64      | \$ 7.73   |
| Expected | 2026-2027 | Feb   | \$ 7.75    | \$ 12.32  | \$ 16.59    | \$ 16.59    | \$ 16.59 | \$ 12.32   | \$ 12.44  | \$ 12.32  | \$ 12.36     | \$ 13.97  |
| Expected | 2026-2027 | Mar   | \$ 7.15    | \$ 7.06   | \$ 7.14     | \$ 7.14     | \$ 7.14  | \$ 7.06    | \$ 7.06   | \$ 7.06   | \$ 7.06      | \$ 7.12   |
| Expected | 2026-2027 | Apr   | \$ 7.06    | \$ 7.02   | \$ 7.02     | \$ 7.02     | \$ 7.02  | \$ 6.93    | \$ 6.93   | \$ 7.02   | \$ 6.96      | \$ 7.02   |
| Expected | 2026-2027 | May   | \$ 7.08    | \$ 7.02   | \$ 7.02     | \$ 7.02     | \$ 7.02  | \$ 6.95    | \$ 6.95   | \$ 7.02   | \$ 6.98      | \$ 7.03   |
| Expected | 2026-2027 | Jun   | \$ 7.10    | \$ 7.02   | \$ 7.02     | \$ 7.02     | \$ 7.02  | \$ 6.99    | \$ 6.99   | \$ 7.02   | \$ 7.00      | \$ 7.03   |
| Expected | 2026-2027 | Jul   | \$ 7.08    | \$ 7.01   | \$ 7.01     | \$ 7.01     | \$ 7.01  | \$ 6.95    | \$ 6.95   | \$ 7.02   | \$ 6.98      | \$ 7.02   |
| Expected | 2026-2027 | Aug   | \$ 7.09    | \$ 7.01   | \$ 7.01     | \$ 7.01     | \$ 7.01  | \$ 6.99    | \$ 6.99   | \$ 7.02   | \$ 7.00      | \$ 7.03   |
| Expected | 2026-2027 | Sep   | \$ 7.10    | \$ 7.02   | \$ 7.02     | \$ 7.02     | \$ 7.02  | \$ 7.02    | \$ 7.02   | \$ 7.02   | \$ 7.02      | \$ 7.03   |
| Expected | 2026-2027 | Oct   | \$ 7.21    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.13    | \$ 7.13   | \$ 7.13   | \$ 7.13      | \$ 7.14   |
| Expected | 2027-2028 | Nov   | \$ 7.58    | \$ 7.50   | \$ 7.57     | \$ 7.57     | \$ 7.57  | \$ 7.45    | \$ 7.45   | \$ 7.50   | \$ 7.47      | \$ 7.56   |
| Expected | 2027-2028 | Dec   | \$ 7.67    | \$ 7.55   | \$ 20.83    | \$ 20.83    | \$ 20.83 | \$ 7.55    | \$ 7.55   | \$ 7.55   | \$ 7.55      | \$ 15.54  |
| Expected | 2027-2028 | Jan   | \$ 7.60    | \$ 7.52   | \$ 7.60     | \$ 7.60     | \$ 7.60  | \$ 7.48    | \$ 7.48   | \$ 7.52   | \$ 7.50      | \$ 7.58   |
| Expected | 2027-2028 | Feb   | \$ 7.61    | \$ 14.77  | \$ 18.49    | \$ 18.49    | \$ 18.49 | \$ 14.77   | \$ 14.85  | \$ 14.77  | \$ 14.80     | \$ 15.57  |
| Expected | 2027-2028 | Mar   | \$ 7.24    | \$ 7.14   | \$ 7.24     | \$ 7.24     | \$ 7.24  | \$ 7.14    | \$ 7.14   | \$ 7.14   | \$ 7.14      | \$ 7.22   |
| Expected | 2027-2028 | Apr   | \$ 7.17    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.05    | \$ 7.05   | \$ 7.13   | \$ 7.07      | \$ 7.14   |
| Expected | 2027-2028 | May   | \$ 7.17    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.05    | \$ 7.05   | \$ 7.13   | \$ 7.07      | \$ 7.14   |
| Expected | 2027-2028 | Jun   | \$ 7.21    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.09    | \$ 7.09   | \$ 7.13   | \$ 7.10      | \$ 7.14   |
| Expected | 2027-2028 | Jul   | \$ 7.18    | \$ 7.12   | \$ 7.12     | \$ 7.12     | \$ 7.12  | \$ 7.06    | \$ 7.06   | \$ 7.13   | \$ 7.08      | \$ 7.13   |
| Expected | 2027-2028 | Aug   | \$ 7.21    | \$ 7.12   | \$ 7.12     | \$ 7.12     | \$ 7.12  | \$ 7.09    | \$ 7.09   | \$ 7.13   | \$ 7.10      | \$ 7.14   |
| Expected | 2027-2028 | Sep   | \$ 7.21    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.13    | \$ 7.13   | \$ 7.13   | \$ 7.13      | \$ 7.14   |
| Expected | 2027-2028 | Oct   | \$ 7.31    | \$ 7.23   | \$ 7.23     | \$ 7.23     | \$ 7.23  | \$ 7.23    | \$ 7.23   | \$ 7.23   | \$ 7.23      | \$ 7.25   |
| Expected | 2028-2029 | Nov   | \$ 7.70    | \$ 7.61   | \$ 7.69     | \$ 7.69     | \$ 7.69  | \$ 7.56    | \$ 7.56   | \$ 7.61   | \$ 7.58      | \$ 7.67   |
| Expected | 2028-2029 | Dec   | \$ 7.78    | \$ 7.66   | \$ 20.96    | \$ 20.96    | \$ 20.96 | \$ 7.66    | \$ 7.66   | \$ 7.66   | \$ 7.66      | \$ 15.66  |
| Expected | 2028-2029 | Jan   | \$ 7.69    | \$ 7.62   | \$ 9.76     | \$ 9.76     | \$ 9.76  | \$ 7.58    | \$ 7.58   | \$ 7.62   | \$ 7.59      | \$ 8.92   |
| Expected | 2028-2029 | Feb   | \$ 7.71    | \$ 16.07  | \$ 19.39    | \$ 19.39    | \$ 19.39 | \$ 15.17   | \$ 15.21  | \$ 15.17  | \$ 15.18     | \$ 16.39  |
| Expected | 2028-2029 | Mar   | \$ 7.42    | \$ 7.31   | \$ 7.41     | \$ 7.41     | \$ 7.41  | \$ 7.31    | \$ 7.31   | \$ 7.31   | \$ 7.31      | \$ 7.39   |
| Expected | 2028-2029 | Apr   | \$ 7.29    | \$ 7.26   | \$ 7.26     | \$ 7.26     | \$ 7.26  | \$ 7.17    | \$ 7.17   | \$ 7.26   | \$ 7.20      | \$ 7.27   |
| Expected | 2028-2029 | May   | \$ 7.31    | \$ 7.26   | \$ 7.26     | \$ 7.26     | \$ 7.26  | \$ 7.19    | \$ 7.19   | \$ 7.26   | \$ 7.21      | \$ 7.27   |
| Expected | 2028-2029 | Jun   | \$ 7.35    | \$ 7.26   | \$ 7.26     | \$ 7.26     | \$ 7.26  | \$ 7.22    | \$ 7.22   | \$ 7.26   | \$ 7.23      | \$ 7.28   |
| Expected | 2028-2029 | Jul   | \$ 7.25    | \$ 7.17   | \$ 7.17     | \$ 7.17     | \$ 7.17  | \$ 7.13    | \$ 7.13   | \$ 7.26   | \$ 7.17      | \$ 7.19   |
| Expected | 2028-2029 | Aug   | \$ 7.25    | \$ 7.17   | \$ 7.17     | \$ 7.17     | \$ 7.17  | \$ 7.13    | \$ 7.13   | \$ 7.26   | \$ 7.17      | \$ 7.19   |
| Expected | 2028-2029 | Sep   | \$ 7.35    | \$ 7.26   | \$ 7.26     | \$ 7.26     | \$ 7.26  | \$ 7.24    | \$ 7.24   | \$ 7.26   | \$ 7.25      | \$ 7.28   |
| Expected | 2028-2029 | Oct   | \$ 7.41    | \$ 7.32   | \$ 7.32     | \$ 7.32     | \$ 7.32  | \$ 7.32    | \$ 7.32   | \$ 7.32   | \$ 7.32      | \$ 7.34   |

1/ Avoided costs shown before Environmental Externalities adder.

**Appendix 6.4 - Monthly Avoided Cost Detail 1/  
2009\$**

| Scenario                | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|-------------------------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| High Growth & Low Price | 2009-2010 | Nov   | \$ 5.57    | \$ 5.51   | \$ 5.54     | \$ 5.54     | \$ 5.54  | \$ 5.51    | \$ 5.51   | \$ 5.51   | \$ 5.51      | \$ 5.54   |
| High Growth & Low Price | 2009-2010 | Dec   | \$ 5.93    | \$ 5.88   | \$ 5.87     | \$ 5.87     | \$ 5.87  | \$ 5.88    | \$ 5.88   | \$ 5.88   | \$ 5.88      | \$ 5.89   |
| High Growth & Low Price | 2009-2010 | Jan   | \$ 5.59    | \$ 5.63   | \$ 5.59     | \$ 5.59     | \$ 5.59  | \$ 5.62    | \$ 5.62   | \$ 5.63   | \$ 5.63      | \$ 5.60   |
| High Growth & Low Price | 2009-2010 | Feb   | \$ 5.64    | \$ 5.60   | \$ 5.62     | \$ 5.62     | \$ 5.62  | \$ 5.60    | \$ 5.61   | \$ 5.60   | \$ 5.60      | \$ 5.62   |
| High Growth & Low Price | 2009-2010 | Mar   | \$ 5.50    | \$ 5.43   | \$ 5.46     | \$ 5.46     | \$ 5.46  | \$ 5.43    | \$ 5.51   | \$ 5.43   | \$ 5.46      | \$ 5.46   |
| High Growth & Low Price | 2009-2010 | Apr   | \$ 4.86    | \$ 4.85   | \$ 4.85     | \$ 4.85     | \$ 4.85  | \$ 4.85    | \$ 4.85   | \$ 4.85   | \$ 4.85      | \$ 4.85   |
| High Growth & Low Price | 2009-2010 | May   | \$ 4.90    | \$ 4.84   | \$ 4.84     | \$ 4.84     | \$ 4.84  | \$ 4.84    | \$ 4.90   | \$ 4.84   | \$ 4.86      | \$ 4.86   |
| High Growth & Low Price | 2009-2010 | Jun   | \$ 4.90    | \$ 4.84   | \$ 4.84     | \$ 4.84     | \$ 4.84  | \$ 4.84    | \$ 4.98   | \$ 4.84   | \$ 4.89      | \$ 4.86   |
| High Growth & Low Price | 2009-2010 | Jul   | \$ 4.90    | \$ 4.84   | \$ 4.84     | \$ 4.84     | \$ 4.84  | \$ 4.84    | \$ 5.05   | \$ 4.84   | \$ 4.91      | \$ 4.86   |
| High Growth & Low Price | 2009-2010 | Aug   | \$ 4.90    | \$ 4.84   | \$ 4.84     | \$ 4.84     | \$ 4.84  | \$ 4.84    | \$ 5.13   | \$ 4.84   | \$ 4.94      | \$ 4.86   |
| High Growth & Low Price | 2009-2010 | Sep   | \$ 4.90    | \$ 4.84   | \$ 4.84     | \$ 4.84     | \$ 4.84  | \$ 4.84    | \$ 5.14   | \$ 4.84   | \$ 4.94      | \$ 4.86   |
| High Growth & Low Price | 2009-2010 | Oct   | \$ 5.21    | \$ 5.19   | \$ 5.19     | \$ 5.19     | \$ 5.19  | \$ 5.19    | \$ 5.19   | \$ 5.19   | \$ 5.19      | \$ 5.20   |
| High Growth & Low Price | 2010-2011 | Nov   | \$ 5.96    | \$ 5.90   | \$ 5.93     | \$ 5.93     | \$ 5.93  | \$ 5.90    | \$ 5.90   | \$ 5.90   | \$ 5.90      | \$ 5.93   |
| High Growth & Low Price | 2010-2011 | Dec   | \$ 6.14    | \$ 6.09   | \$ 6.13     | \$ 6.13     | \$ 6.13  | \$ 6.09    | \$ 6.09   | \$ 6.09   | \$ 6.09      | \$ 6.13   |
| High Growth & Low Price | 2010-2011 | Jan   | \$ 6.05    | \$ 6.05   | \$ 6.05     | \$ 6.05     | \$ 6.05  | \$ 6.04    | \$ 6.04   | \$ 6.05   | \$ 6.04      | \$ 6.05   |
| High Growth & Low Price | 2010-2011 | Feb   | \$ 6.06    | \$ 6.02   | \$ 6.05     | \$ 6.05     | \$ 6.05  | \$ 6.02    | \$ 6.03   | \$ 6.02   | \$ 6.03      | \$ 6.05   |
| High Growth & Low Price | 2010-2011 | Mar   | \$ 5.88    | \$ 5.81   | \$ 5.85     | \$ 5.85     | \$ 5.85  | \$ 5.81    | \$ 5.89   | \$ 5.81   | \$ 5.84      | \$ 5.85   |
| High Growth & Low Price | 2010-2011 | Apr   | \$ 5.14    | \$ 5.21   | \$ 5.14     | \$ 5.14     | \$ 5.14  | \$ 5.14    | \$ 5.14   | \$ 5.21   | \$ 5.17      | \$ 5.16   |
| High Growth & Low Price | 2010-2011 | May   | \$ 5.14    | \$ 5.21   | \$ 5.14     | \$ 5.14     | \$ 5.14  | \$ 5.15    | \$ 5.15   | \$ 5.21   | \$ 5.17      | \$ 5.16   |
| High Growth & Low Price | 2010-2011 | Jun   | \$ 5.20    | \$ 5.21   | \$ 5.20     | \$ 5.20     | \$ 5.20  | \$ 5.21    | \$ 5.21   | \$ 5.21   | \$ 5.21      | \$ 5.20   |
| High Growth & Low Price | 2010-2011 | Jul   | \$ 5.27    | \$ 5.21   | \$ 5.21     | \$ 5.21     | \$ 5.21  | \$ 5.21    | \$ 5.27   | \$ 5.21   | \$ 5.23      | \$ 5.23   |
| High Growth & Low Price | 2010-2011 | Aug   | \$ 5.28    | \$ 5.21   | \$ 5.21     | \$ 5.21     | \$ 5.21  | \$ 5.21    | \$ 5.33   | \$ 5.21   | \$ 5.25      | \$ 5.23   |
| High Growth & Low Price | 2010-2011 | Sep   | \$ 5.28    | \$ 5.21   | \$ 5.21     | \$ 5.21     | \$ 5.21  | \$ 5.21    | \$ 5.36   | \$ 5.21   | \$ 5.26      | \$ 5.23   |
| High Growth & Low Price | 2010-2011 | Oct   | \$ 5.42    | \$ 5.42   | \$ 5.42     | \$ 5.42     | \$ 5.42  | \$ 5.42    | \$ 5.42   | \$ 5.42   | \$ 5.42      | \$ 5.42   |
| High Growth & Low Price | 2011-2012 | Nov   | \$ 5.86    | \$ 5.91   | \$ 5.86     | \$ 5.86     | \$ 5.86  | \$ 5.83    | \$ 5.83   | \$ 5.91   | \$ 5.86      | \$ 5.87   |
| High Growth & Low Price | 2011-2012 | Dec   | \$ 5.99    | \$ 6.06   | \$ 6.01     | \$ 6.01     | \$ 6.01  | \$ 5.99    | \$ 5.99   | \$ 6.06   | \$ 6.01      | \$ 6.02   |
| High Growth & Low Price | 2011-2012 | Jan   | \$ 5.86    | \$ 5.94   | \$ 5.86     | \$ 5.86     | \$ 5.86  | \$ 5.89    | \$ 5.89   | \$ 5.94   | \$ 5.91      | \$ 5.88   |
| High Growth & Low Price | 2011-2012 | Feb   | \$ 5.88    | \$ 5.89   | \$ 5.88     | \$ 5.88     | \$ 5.88  | \$ 5.85    | \$ 5.86   | \$ 5.85   | \$ 5.85      | \$ 5.88   |
| High Growth & Low Price | 2011-2012 | Mar   | \$ 5.62    | \$ 5.68   | \$ 5.62     | \$ 5.62     | \$ 5.62  | \$ 5.68    | \$ 5.70   | \$ 5.68   | \$ 5.69      | \$ 5.64   |
| High Growth & Low Price | 2011-2012 | Apr   | \$ 4.97    | \$ 5.06   | \$ 4.97     | \$ 4.97     | \$ 4.97  | \$ 4.98    | \$ 4.98   | \$ 5.15   | \$ 5.04      | \$ 4.99   |
| High Growth & Low Price | 2011-2012 | May   | \$ 4.94    | \$ 5.06   | \$ 4.94     | \$ 4.94     | \$ 4.94  | \$ 4.97    | \$ 4.97   | \$ 5.15   | \$ 5.03      | \$ 4.97   |
| High Growth & Low Price | 2011-2012 | Jun   | \$ 5.01    | \$ 5.06   | \$ 5.01     | \$ 5.01     | \$ 5.01  | \$ 5.04    | \$ 5.04   | \$ 5.15   | \$ 5.08      | \$ 5.02   |
| High Growth & Low Price | 2011-2012 | Jul   | \$ 5.08    | \$ 5.12   | \$ 5.08     | \$ 5.08     | \$ 5.08  | \$ 5.10    | \$ 5.10   | \$ 5.15   | \$ 5.12      | \$ 5.09   |
| High Growth & Low Price | 2011-2012 | Aug   | \$ 5.14    | \$ 5.15   | \$ 5.14     | \$ 5.14     | \$ 5.14  | \$ 5.15    | \$ 5.15   | \$ 5.15   | \$ 5.15      | \$ 5.14   |
| High Growth & Low Price | 2011-2012 | Sep   | \$ 5.18    | \$ 5.15   | \$ 5.15     | \$ 5.15     | \$ 5.15  | \$ 5.15    | \$ 5.19   | \$ 5.15   | \$ 5.17      | \$ 5.16   |
| High Growth & Low Price | 2011-2012 | Oct   | \$ 5.23    | \$ 5.23   | \$ 5.23     | \$ 5.23     | \$ 5.23  | \$ 5.23    | \$ 5.23   | \$ 5.23   | \$ 5.23      | \$ 5.23   |
| High Growth & Low Price | 2012-2013 | Nov   | \$ 5.80    | \$ 5.76   | \$ 5.78     | \$ 5.78     | \$ 5.78  | \$ 5.75    | \$ 5.75   | \$ 5.76   | \$ 5.75      | \$ 5.78   |
| High Growth & Low Price | 2012-2013 | Dec   | \$ 5.91    | \$ 5.99   | \$ 5.97     | \$ 5.97     | \$ 5.97  | \$ 5.96    | \$ 5.96   | \$ 5.99   | \$ 5.97      | \$ 5.96   |
| High Growth & Low Price | 2012-2013 | Jan   | \$ 6.18    | \$ 6.25   | \$ 6.18     | \$ 6.18     | \$ 6.18  | \$ 6.25    | \$ 6.25   | \$ 6.25   | \$ 6.25      | \$ 6.20   |
| High Growth & Low Price | 2012-2013 | Feb   | \$ 6.18    | \$ 6.23   | \$ 6.18     | \$ 6.18     | \$ 6.18  | \$ 6.23    | \$ 6.24   | \$ 6.23   | \$ 6.23      | \$ 6.19   |
| High Growth & Low Price | 2012-2013 | Mar   | \$ 5.89    | \$ 5.86   | \$ 5.87     | \$ 5.87     | \$ 5.87  | \$ 5.86    | \$ 6.06   | \$ 5.86   | \$ 5.93      | \$ 5.88   |
| High Growth & Low Price | 2012-2013 | Apr   | \$ 5.29    | \$ 5.39   | \$ 5.29     | \$ 5.29     | \$ 5.29  | \$ 5.33    | \$ 5.33   | \$ 5.39   | \$ 5.35      | \$ 5.31   |
| High Growth & Low Price | 2012-2013 | May   | \$ 5.30    | \$ 5.39   | \$ 5.30     | \$ 5.30     | \$ 5.30  | \$ 5.35    | \$ 5.35   | \$ 5.39   | \$ 5.36      | \$ 5.32   |
| High Growth & Low Price | 2012-2013 | Jun   | \$ 5.37    | \$ 5.39   | \$ 5.37     | \$ 5.37     | \$ 5.37  | \$ 5.39    | \$ 5.42   | \$ 5.39   | \$ 5.40      | \$ 5.38   |
| High Growth & Low Price | 2012-2013 | Jul   | \$ 5.40    | \$ 5.39   | \$ 5.39     | \$ 5.39     | \$ 5.39  | \$ 5.39    | \$ 5.44   | \$ 5.39   | \$ 5.41      | \$ 5.39   |
| High Growth & Low Price | 2012-2013 | Aug   | \$ 5.45    | \$ 5.39   | \$ 5.39     | \$ 5.39     | \$ 5.39  | \$ 5.39    | \$ 5.48   | \$ 5.39   | \$ 5.42      | \$ 5.40   |
| High Growth & Low Price | 2012-2013 | Sep   | \$ 5.46    | \$ 5.40   | \$ 5.40     | \$ 5.40     | \$ 5.40  | \$ 5.40    | \$ 5.50   | \$ 5.40   | \$ 5.43      | \$ 5.41   |
| High Growth & Low Price | 2012-2013 | Oct   | \$ 5.58    | \$ 5.58   | \$ 5.58     | \$ 5.58     | \$ 5.58  | \$ 5.58    | \$ 5.60   | \$ 5.58   | \$ 5.59      | \$ 5.58   |
| High Growth & Low Price | 2013-2014 | Nov   | \$ 5.43    | \$ 5.36   | \$ 5.38     | \$ 5.38     | \$ 5.38  | \$ 5.32    | \$ 5.37   | \$ 5.36   | \$ 5.35      | \$ 5.39   |
| High Growth & Low Price | 2013-2014 | Dec   | \$ 5.45    | \$ 5.40   | \$ 5.43     | \$ 5.43     | \$ 5.43  | \$ 5.35    | \$ 5.39   | \$ 5.40   | \$ 5.38      | \$ 5.43   |
| High Growth & Low Price | 2013-2014 | Jan   | \$ 5.02    | \$ 5.12   | \$ 5.02     | \$ 5.02     | \$ 5.02  | \$ 5.12    | \$ 5.15   | \$ 5.18   | \$ 5.15      | \$ 5.04   |
| High Growth & Low Price | 2013-2014 | Feb   | \$ 5.05    | \$ 5.13   | \$ 5.05     | \$ 5.05     | \$ 5.05  | \$ 5.13    | \$ 5.18   | \$ 5.13   | \$ 5.15      | \$ 5.06   |
| High Growth & Low Price | 2013-2014 | Mar   | \$ 4.79    | \$ 4.69   | \$ 4.79     | \$ 4.79     | \$ 4.79  | \$ 4.69    | \$ 5.04   | \$ 4.69   | \$ 4.81      | \$ 4.77   |
| High Growth & Low Price | 2013-2014 | Apr   | \$ 4.38    | \$ 4.44   | \$ 4.38     | \$ 4.38     | \$ 4.38  | \$ 4.41    | \$ 4.44   | \$ 4.44   | \$ 4.43      | \$ 4.39   |
| High Growth & Low Price | 2013-2014 | May   | \$ 4.34    | \$ 4.44   | \$ 4.34     | \$ 4.34     | \$ 4.34  | \$ 4.40    | \$ 4.43   | \$ 4.44   | \$ 4.42      | \$ 4.36   |
| High Growth & Low Price | 2013-2014 | Jun   | \$ 4.46    | \$ 4.44   | \$ 4.44     | \$ 4.44     | \$ 4.44  | \$ 4.44    | \$ 4.50   | \$ 4.44   | \$ 4.46      | \$ 4.44   |
| High Growth & Low Price | 2013-2014 | Jul   | \$ 4.49    | \$ 4.44   | \$ 4.44     | \$ 4.44     | \$ 4.44  | \$ 4.44    | \$ 4.53   | \$ 4.44   | \$ 4.47      | \$ 4.45   |
| High Growth & Low Price | 2013-2014 | Aug   | \$ 4.49    | \$ 4.44   | \$ 4.44     | \$ 4.44     | \$ 4.44  | \$ 4.44    | \$ 4.56   | \$ 4.44   | \$ 4.48      | \$ 4.45   |
| High Growth & Low Price | 2013-2014 | Sep   | \$ 4.58    | \$ 4.55   | \$ 4.55     | \$ 4.55     | \$ 4.55  | \$ 4.55    | \$ 4.59   | \$ 4.55   | \$ 4.56      | \$ 4.56   |
| High Growth & Low Price | 2014-2015 | Nov   | \$ 5.83    | \$ 5.79   | \$ 5.83     | \$ 5.83     | \$ 5.83  | \$ 5.73    | \$ 5.77   | \$ 5.79   | \$ 5.76      | \$ 5.82   |
| High Growth & Low Price | 2014-2015 | Dec   | \$ 5.91    | \$ 6.05   | \$ 5.91     | \$ 5.91     | \$ 5.91  | \$ 5.81    | \$ 5.84   | \$ 6.12   | \$ 5.92      | \$ 5.94   |
| High Growth & Low Price | 2014-2015 | Jan   | \$ 6.70    | \$ 6.85   | \$ 6.70     | \$ 6.70     | \$ 6.70  | \$ 6.85    | \$ 6.90   | \$ 6.85   | \$ 6.87      | \$ 6.73   |
| High Growth & Low Price | 2014-2015 | Feb   | \$ 6.76    | \$ 6.88   | \$ 6.76     | \$ 6.76     | \$ 6.76  | \$ 6.88    | \$ 6.94   | \$ 6.88   | \$ 6.90      | \$ 6.78   |
| High Growth & Low Price | 2014-2015 | Mar   | \$ 6.50    | \$ 6.46   | \$ 6.50     | \$ 6.50     | \$ 6.50  | \$ 6.46    | \$ 6.85   | \$ 6.46   | \$ 6.59      | \$ 6.49   |
| High Growth & Low Price | 2014-2015 | Apr   | \$ 6.04    | \$ 6.21   | \$ 6.04     | \$ 6.04     | \$ 6.04  | \$ 6.16    | \$ 6.21   | \$ 6.21   | \$ 6.19      | \$ 6.08   |
| High Growth & Low Price | 2014-2015 | May   | \$ 6.06    | \$ 6.21   | \$ 6.06     | \$ 6.06     | \$ 6.06  | \$ 6.17    | \$ 6.22   | \$ 6.21   | \$ 6.20      | \$ 6.09   |
| High Growth & Low Price | 2014-2015 | Jun   | \$ 6.21    | \$ 6.21   | \$ 6.21     | \$ 6.21     | \$ 6.21  | \$ 6.21    | \$ 6.26   | \$ 6.21   | \$ 6.22      | \$ 6.21   |
| High Growth & Low Price | 2014-2015 | Jul   | \$ 6.28    | \$ 6.21   | \$ 6.21     | \$ 6.21     | \$ 6.21  | \$ 6.21    | \$ 6.33   | \$ 6.21   | \$ 6.25      | \$ 6.22   |
| High Growth & Low Price | 2014-2015 | Aug   | \$ 6.28    | \$ 6.21   | \$ 6.21     | \$ 6.21     | \$ 6.21  | \$ 6.21    | \$ 6.33   | \$ 6.21   | \$ 6.25      | \$ 6.22   |
| High Growth & Low Price | 2014-2015 | Sep   | \$ 6.28    | \$ 6.21   | \$ 6.21     | \$ 6.21     | \$ 6.21  | \$ 6.21    | \$ 6.34   | \$ 6.21   | \$ 6.25      | \$ 6.22   |
| High Growth & Low Price | 2014-2015 | Oct   | \$ 6.37    | \$ 6.33   | \$ 6.33     | \$ 6.33     | \$ 6.33  | \$ 6.33    | \$ 6.38   | \$ 6.33   | \$ 6.34      | \$ 6.34   |
| High Growth & Low Price | 2015-2016 | Nov   | \$ 7.06    | \$ 7.02   | \$ 7.06     | \$ 7.06     | \$ 7.06  | \$ 6.95    | \$ 7.01   | \$ 7.02   | \$ 6.99      | \$ 7.05   |
| High Growth & Low Price | 2015-2016 | Dec   | \$ 7.17    | \$ 7.15   | \$ 7.17     | \$ 7.17     | \$ 7.17  | \$ 7.11    | \$ 7.16   | \$ 7.16   | \$ 7.14      | \$ 7.17   |
| High Growth & Low Price | 2015-2016 | Jan   | \$ 7.04    | \$ 7.21   | \$ 7.04     | \$ 7.04     | \$ 7.04  | \$ 7.21    | \$ 7.26   | \$ 7.21   | \$ 7.22      | \$ 7.07   |
| High Growth & Low Price | 2015-2016 | Feb   | \$ 7.38    | \$ 7.24   | \$ 7.36     | \$ 7.36     | \$ 7.36  | \$ 7.24    | \$ 7.31   | \$ 7.24   | \$ 7.26      | \$ 7.34   |
| High Growth & Low Price | 2015-2016 | Mar   | \$ 6.71    | \$ 6.72   | \$ 6.71     | \$ 6.71     | \$ 6.71  | \$ 6.72    | \$ 7.21   | \$ 6.72   | \$ 6.88      | \$ 6.71   |
| High Growth & Low Price | 2015-2016 | Apr   | \$ 6.27    | \$ 6.47   | \$ 6.27     | \$ 6.27     | \$ 6.27  | \$ 6.47    | \$ 6.52   | \$ 6.47   | \$ 6.49      | \$ 6.31   |
| High Growth & Low Price | 2015-2016 | May   | \$ 6.27    | \$ 6.47   | \$ 6.27     | \$ 6.27     | \$ 6.27  | \$ 6.47    | \$ 6.52   | \$ 6.47   | \$ 6.49      | \$ 6.31   |
| High Growth & Low Price | 2015-2016 | Jun   | \$ 6.45    | \$ 6.47   | \$ 6.45     | \$ 6.45     | \$ 6.45  | \$ 6.45    | \$ 6.50   | \$ 6.47   | \$ 6.47      | \$ 6.46   |
| High Growth & Low Price | 2015-2016 | Jul   | \$ 6.55    | \$ 6.47   | \$ 6.47     | \$ 6.47     | \$ 6.47  | \$ 6.47    | \$ 6.61   | \$ 6.47   | \$ 6.52      | \$ 6.48   |
| High Growth & Low Price | 2015-2016 | Aug   | \$ 6.55    | \$ 6.47   | \$ 6.47     | \$ 6.47     | \$ 6.47  | \$ 6.47    | \$ 6.59   | \$ 6.47   | \$ 6.51      | \$ 6.48   |
| High Growth & Low Price | 2015-2016 | Sep   | \$ 6.55    | \$ 6.47   | \$ 6.47     | \$ 6.47     | \$ 6.47  | \$ 6.47    | \$ 6.64   | \$ 6.47   | \$ 6.53      | \$ 6.48   |
| High Growth & Low Price | 2015-2016 | Oct   | \$ 6.72    | \$ 6.66   | \$ 6.66     | \$ 6.66     | \$ 6.66  | \$ 6.66    | \$ 6.71   | \$ 6.66   | \$ 6.68      | \$ 6.67   |
| High Growth & Low Price | 2016-2017 | Nov   | \$ 7.41    | \$ 7.38   | \$ 7.41     | \$ 7.41     | \$ 7.41  | \$ 7.29    | \$ 7.35   | \$ 7.38   | \$ 7.34      | \$ 7.40   |
| High Growth & Low Price | 2016-2017 | Dec   | \$ 7.52    | \$ 7.42   | \$ 7.51     | \$ 7.51     | \$ 7.51  | \$ 7.37    | \$ 7.41   | \$ 7.42   | \$ 7.40      | \$ 7.49   |
| High Growth & Low Price | 2016-2017 | Jan   | \$ 7.18    | \$ 7.33   | \$ 7.18     | \$ 7.18     | \$ 7.18  | \$ 7.31    | \$ 7.35   | \$ 7.35   | \$ 7.34      | \$ 7.21   |
| High Growth & Low Price | 2016-2017 | Feb   | \$ 7.12    | \$ 7.31   | \$ 7.12     | \$ 7.12     | \$ 7.12  | \$ 7.31    | \$ 7.38   | \$ 7.31   | \$ 7.33      | \$ 7.15   |
| High Growth & Low Price | 2016-2017 | Mar   | \$ 6.73    | \$ 6.73   | \$ 6.73     | \$ 6.73     | \$ 6.73  | \$ 6.73    | \$ 7.15   | \$ 6.73   | \$ 6.87      | \$ 6.73   |
| High Growth & Low Price | 2016-2017 | Apr   | \$ 6.23    | \$ 6.42   |             |             |          |            |           |           |              |           |

## Appendix 6.4 - Monthly Avoided Cost Detail 1/

2009\$

| Scenario                | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/ld Both | Wa/ld GTN | Wa/ld NWP | WA/ID Annual | OR Annual |
|-------------------------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| High Growth & Low Price | 2016-2017 | Sep   | \$ 6.46    | \$ 6.42   | \$ 6.42     | \$ 6.42     | \$ 6.42  | \$ 6.42    | \$ 6.52   | \$ 6.42   | \$ 6.46      | \$ 6.43   |
| High Growth & Low Price | 2016-2017 | Oct   | \$ 6.54    | \$ 6.53   | \$ 6.53     | \$ 6.53     | \$ 6.53  | \$ 6.53    | \$ 6.58   | \$ 6.53   | \$ 6.55      | \$ 6.53   |
| High Growth & Low Price | 2017-2018 | Nov   | \$ 7.17    | \$ 7.17   | \$ 7.17     | \$ 7.17     | \$ 7.17  | \$ 7.16    | \$ 7.22   | \$ 7.17   | \$ 7.18      | \$ 7.17   |
| High Growth & Low Price | 2017-2018 | Dec   | \$ 7.25    | \$ 7.25   | \$ 7.25     | \$ 7.25     | \$ 7.25  | \$ 7.20    | \$ 7.25   | \$ 7.37   | \$ 7.27      | \$ 7.25   |
| High Growth & Low Price | 2017-2018 | Jan   | \$ 7.52    | \$ 7.77   | \$ 7.52     | \$ 7.52     | \$ 7.52  | \$ 7.77    | \$ 7.83   | \$ 7.77   | \$ 7.79      | \$ 7.57   |
| High Growth & Low Price | 2017-2018 | Feb   | \$ 7.61    | \$ 7.78   | \$ 7.61     | \$ 7.61     | \$ 7.61  | \$ 7.78    | \$ 7.86   | \$ 7.78   | \$ 7.81      | \$ 7.64   |
| High Growth & Low Price | 2017-2018 | Mar   | \$ 7.29    | \$ 7.34   | \$ 7.29     | \$ 7.29     | \$ 7.29  | \$ 7.34    | \$ 7.69   | \$ 7.34   | \$ 7.46      | \$ 7.30   |
| High Growth & Low Price | 2017-2018 | Apr   | \$ 6.90    | \$ 7.07   | \$ 6.90     | \$ 6.90     | \$ 6.90  | \$ 7.04    | \$ 7.10   | \$ 7.07   | \$ 7.07      | \$ 6.94   |
| High Growth & Low Price | 2017-2018 | May   | \$ 6.94    | \$ 7.07   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 7.07    | \$ 7.13   | \$ 7.07   | \$ 7.09      | \$ 6.97   |
| High Growth & Low Price | 2017-2018 | Jun   | \$ 6.94    | \$ 7.07   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 7.07    | \$ 7.14   | \$ 7.07   | \$ 7.09      | \$ 6.97   |
| High Growth & Low Price | 2017-2018 | Jul   | \$ 7.08    | \$ 7.07   | \$ 7.07     | \$ 7.07     | \$ 7.07  | \$ 7.07    | \$ 7.18   | \$ 7.07   | \$ 7.11      | \$ 7.07   |
| High Growth & Low Price | 2017-2018 | Aug   | \$ 7.09    | \$ 7.07   | \$ 7.07     | \$ 7.07     | \$ 7.07  | \$ 7.07    | \$ 7.18   | \$ 7.07   | \$ 7.11      | \$ 7.08   |
| High Growth & Low Price | 2017-2018 | Sep   | \$ 7.08    | \$ 7.07   | \$ 7.07     | \$ 7.07     | \$ 7.07  | \$ 7.07    | \$ 7.17   | \$ 7.07   | \$ 7.10      | \$ 7.07   |
| High Growth & Low Price | 2017-2018 | Oct   | \$ 7.13    | \$ 7.13   | \$ 7.13     | \$ 7.13     | \$ 7.13  | \$ 7.13    | \$ 7.20   | \$ 7.13   | \$ 7.15      | \$ 7.13   |
| High Growth & Low Price | 2018-2019 | Nov   | \$ 7.83    | \$ 7.83   | \$ 7.83     | \$ 7.83     | \$ 7.83  | \$ 7.79    | \$ 7.86   | \$ 7.83   | \$ 7.83      | \$ 7.83   |
| High Growth & Low Price | 2018-2019 | Dec   | \$ 7.85    | \$ 7.84   | \$ 7.85     | \$ 7.85     | \$ 7.85  | \$ 7.83    | \$ 7.88   | \$ 7.86   | \$ 7.86      | \$ 7.85   |
| High Growth & Low Price | 2018-2019 | Jan   | \$ 7.87    | \$ 7.86   | \$ 7.87     | \$ 7.87     | \$ 7.87  | \$ 7.75    | \$ 7.78   | \$ 7.86   | \$ 7.80      | \$ 7.87   |
| High Growth & Low Price | 2018-2019 | Feb   | \$ 7.67    | \$ 7.71   | \$ 7.67     | \$ 7.67     | \$ 7.67  | \$ 7.71    | \$ 7.77   | \$ 7.71   | \$ 7.73      | \$ 7.67   |
| High Growth & Low Price | 2018-2019 | Mar   | \$ 7.41    | \$ 7.33   | \$ 7.41     | \$ 7.41     | \$ 7.41  | \$ 7.33    | \$ 7.62   | \$ 7.33   | \$ 7.43      | \$ 7.40   |
| High Growth & Low Price | 2018-2019 | Apr   | \$ 6.92    | \$ 6.98   | \$ 6.92     | \$ 6.92     | \$ 6.92  | \$ 6.98    | \$ 7.04   | \$ 6.98   | \$ 7.00      | \$ 6.93   |
| High Growth & Low Price | 2018-2019 | May   | \$ 6.93    | \$ 6.98   | \$ 6.93     | \$ 6.93     | \$ 6.93  | \$ 6.98    | \$ 7.05   | \$ 6.98   | \$ 7.00      | \$ 6.94   |
| High Growth & Low Price | 2018-2019 | Jun   | \$ 6.95    | \$ 6.98   | \$ 6.95     | \$ 6.95     | \$ 6.95  | \$ 6.98    | \$ 7.07   | \$ 6.98   | \$ 7.01      | \$ 6.96   |
| High Growth & Low Price | 2018-2019 | Jul   | \$ 6.96    | \$ 6.98   | \$ 6.96     | \$ 6.96     | \$ 6.96  | \$ 6.98    | \$ 7.08   | \$ 6.98   | \$ 7.01      | \$ 6.97   |
| High Growth & Low Price | 2018-2019 | Aug   | \$ 6.93    | \$ 6.98   | \$ 6.93     | \$ 6.93     | \$ 6.93  | \$ 6.98    | \$ 7.06   | \$ 6.98   | \$ 7.01      | \$ 6.94   |
| High Growth & Low Price | 2018-2019 | Sep   | \$ 6.97    | \$ 6.98   | \$ 6.97     | \$ 6.97     | \$ 6.97  | \$ 6.98    | \$ 7.08   | \$ 6.98   | \$ 7.01      | \$ 6.97   |
| High Growth & Low Price | 2018-2019 | Oct   | \$ 7.09    | \$ 7.11   | \$ 7.11     | \$ 7.11     | \$ 7.11  | \$ 7.11    | \$ 7.17   | \$ 7.11   | \$ 7.13      | \$ 7.11   |
| High Growth & Low Price | 2019-2020 | Nov   | \$ 7.87    | \$ 7.80   | \$ 7.86     | \$ 7.86     | \$ 7.86  | \$ 7.72    | \$ 7.78   | \$ 7.80   | \$ 7.77      | \$ 7.85   |
| High Growth & Low Price | 2019-2020 | Dec   | \$ 7.90    | \$ 7.82   | \$ 7.90     | \$ 7.90     | \$ 7.90  | \$ 7.78    | \$ 7.83   | \$ 7.82   | \$ 7.81      | \$ 7.88   |
| High Growth & Low Price | 2019-2020 | Jan   | \$ 7.67    | \$ 7.70   | \$ 7.67     | \$ 7.67     | \$ 7.67  | \$ 7.66    | \$ 7.69   | \$ 7.74   | \$ 7.70      | \$ 7.68   |
| High Growth & Low Price | 2019-2020 | Feb   | \$ 7.61    | \$ 7.65   | \$ 7.61     | \$ 7.61     | \$ 7.61  | \$ 7.65    | \$ 7.72   | \$ 7.65   | \$ 7.67      | \$ 7.62   |
| High Growth & Low Price | 2019-2020 | Mar   | \$ 7.52    | \$ 7.44   | \$ 7.52     | \$ 7.52     | \$ 7.52  | \$ 7.44    | \$ 7.64   | \$ 7.44   | \$ 7.51      | \$ 7.51   |
| High Growth & Low Price | 2019-2020 | Apr   | \$ 6.80    | \$ 6.95   | \$ 6.80     | \$ 6.80     | \$ 6.80  | \$ 6.90    | \$ 6.95   | \$ 6.95   | \$ 6.94      | \$ 6.83   |
| High Growth & Low Price | 2019-2020 | May   | \$ 6.81    | \$ 6.95   | \$ 6.81     | \$ 6.81     | \$ 6.81  | \$ 6.92    | \$ 6.98   | \$ 6.95   | \$ 6.95      | \$ 6.84   |
| High Growth & Low Price | 2019-2020 | Jun   | \$ 6.86    | \$ 6.95   | \$ 6.86     | \$ 6.86     | \$ 6.86  | \$ 6.95    | \$ 7.01   | \$ 6.95   | \$ 6.97      | \$ 6.88   |
| High Growth & Low Price | 2019-2020 | Jul   | \$ 6.95    | \$ 6.95   | \$ 6.95     | \$ 6.95     | \$ 6.95  | \$ 6.95    | \$ 7.07   | \$ 6.95   | \$ 6.99      | \$ 6.95   |
| High Growth & Low Price | 2019-2020 | Aug   | \$ 6.91    | \$ 6.95   | \$ 6.91     | \$ 6.91     | \$ 6.91  | \$ 6.95    | \$ 7.05   | \$ 6.95   | \$ 6.98      | \$ 6.92   |
| High Growth & Low Price | 2019-2020 | Sep   | \$ 7.01    | \$ 6.98   | \$ 6.98     | \$ 6.98     | \$ 6.98  | \$ 6.98    | \$ 7.12   | \$ 6.98   | \$ 7.02      | \$ 6.99   |
| High Growth & Low Price | 2019-2020 | Oct   | \$ 7.14    | \$ 7.15   | \$ 7.15     | \$ 7.15     | \$ 7.15  | \$ 7.15    | \$ 7.21   | \$ 7.15   | \$ 7.17      | \$ 7.15   |
| High Growth & Low Price | 2020-2021 | Nov   | \$ 7.94    | \$ 7.92   | \$ 7.93     | \$ 7.93     | \$ 7.93  | \$ 7.78    | \$ 7.84   | \$ 7.92   | \$ 7.84      | \$ 7.93   |
| High Growth & Low Price | 2020-2021 | Dec   | \$ 7.93    | \$ 7.93   | \$ 7.93     | \$ 7.93     | \$ 7.93  | \$ 7.80    | \$ 7.84   | \$ 7.93   | \$ 7.86      | \$ 7.93   |
| High Growth & Low Price | 2020-2021 | Jan   | \$ 7.99    | \$ 7.94   | \$ 7.99     | \$ 7.99     | \$ 7.99  | \$ 7.87    | \$ 7.90   | \$ 7.94   | \$ 7.90      | \$ 7.98   |
| High Growth & Low Price | 2020-2021 | Feb   | \$ 8.01    | \$ 7.86   | \$ 8.01     | \$ 8.01     | \$ 8.01  | \$ 7.86    | \$ 7.92   | \$ 7.86   | \$ 7.88      | \$ 7.98   |
| High Growth & Low Price | 2020-2021 | Mar   | \$ 7.65    | \$ 7.53   | \$ 7.65     | \$ 7.65     | \$ 7.65  | \$ 7.53    | \$ 7.63   | \$ 7.53   | \$ 7.57      | \$ 7.63   |
| High Growth & Low Price | 2020-2021 | Apr   | \$ 6.92    | \$ 7.04   | \$ 6.92     | \$ 6.92     | \$ 6.92  | \$ 7.01    | \$ 7.07   | \$ 7.04   | \$ 7.04      | \$ 6.94   |
| High Growth & Low Price | 2020-2021 | May   | \$ 6.89    | \$ 7.04   | \$ 6.89     | \$ 6.89     | \$ 6.89  | \$ 7.01    | \$ 7.07   | \$ 7.04   | \$ 7.04      | \$ 6.92   |
| High Growth & Low Price | 2020-2021 | Jun   | \$ 6.91    | \$ 7.04   | \$ 6.91     | \$ 6.91     | \$ 6.91  | \$ 7.03    | \$ 7.09   | \$ 7.04   | \$ 7.05      | \$ 6.94   |
| High Growth & Low Price | 2020-2021 | Jul   | \$ 6.94    | \$ 7.04   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 7.04    | \$ 7.12   | \$ 7.04   | \$ 7.07      | \$ 6.96   |
| High Growth & Low Price | 2020-2021 | Aug   | \$ 6.84    | \$ 7.04   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 7.00    | \$ 7.06   | \$ 7.04   | \$ 7.03      | \$ 6.88   |
| High Growth & Low Price | 2020-2021 | Sep   | \$ 6.91    | \$ 7.04   | \$ 6.91     | \$ 6.91     | \$ 6.91  | \$ 7.01    | \$ 7.07   | \$ 7.04   | \$ 7.04      | \$ 6.94   |
| High Growth & Low Price | 2020-2021 | Oct   | \$ 6.91    | \$ 7.11   | \$ 7.11     | \$ 7.11     | \$ 7.11  | \$ 7.03    | \$ 7.09   | \$ 7.11   | \$ 7.08      | \$ 7.07   |
| High Growth & Low Price | 2021-2022 | Nov   | \$ 7.73    | \$ 7.72   | \$ 7.73     | \$ 7.73     | \$ 7.73  | \$ 7.65    | \$ 7.70   | \$ 7.72   | \$ 7.69      | \$ 7.73   |
| High Growth & Low Price | 2021-2022 | Dec   | \$ 8.34    | \$ 7.81   | \$ 7.81     | \$ 7.81     | \$ 7.81  | \$ 7.71    | \$ 7.74   | \$ 7.82   | \$ 7.76      | \$ 7.92   |
| High Growth & Low Price | 2021-2022 | Jan   | \$ 7.73    | \$ 7.82   | \$ 7.73     | \$ 7.73     | \$ 7.73  | \$ 7.72    | \$ 7.74   | \$ 7.82   | \$ 7.76      | \$ 7.75   |
| High Growth & Low Price | 2021-2022 | Feb   | \$ 7.75    | \$ 7.77   | \$ 7.75     | \$ 7.75     | \$ 7.75  | \$ 7.72    | \$ 7.77   | \$ 7.72   | \$ 7.74      | \$ 7.75   |
| High Growth & Low Price | 2021-2022 | Mar   | \$ 7.58    | \$ 7.58   | \$ 7.58     | \$ 7.58     | \$ 7.58  | \$ 7.52    | \$ 7.58   | \$ 7.52   | \$ 7.54      | \$ 7.58   |
| High Growth & Low Price | 2021-2022 | Apr   | \$ 6.78    | \$ 7.20   | \$ 6.78     | \$ 6.78     | \$ 6.78  | \$ 6.97    | \$ 7.03   | \$ 7.20   | \$ 7.07      | \$ 6.86   |
| High Growth & Low Price | 2021-2022 | May   | \$ 6.79    | \$ 7.20   | \$ 6.79     | \$ 6.79     | \$ 6.79  | \$ 7.00    | \$ 7.06   | \$ 7.20   | \$ 7.09      | \$ 6.87   |
| High Growth & Low Price | 2021-2022 | Jun   | \$ 6.81    | \$ 7.20   | \$ 6.81     | \$ 6.81     | \$ 6.81  | \$ 7.03    | \$ 7.09   | \$ 7.20   | \$ 7.11      | \$ 6.89   |
| High Growth & Low Price | 2021-2022 | Jul   | \$ 6.85    | \$ 7.20   | \$ 6.85     | \$ 6.85     | \$ 6.85  | \$ 7.06    | \$ 7.12   | \$ 7.20   | \$ 7.13      | \$ 6.92   |
| High Growth & Low Price | 2021-2022 | Aug   | \$ 6.86    | \$ 7.20   | \$ 6.86     | \$ 6.86     | \$ 6.86  | \$ 7.07    | \$ 7.13   | \$ 7.20   | \$ 7.13      | \$ 6.93   |
| High Growth & Low Price | 2021-2022 | Sep   | \$ 6.94    | \$ 7.20   | \$ 6.94     | \$ 6.94     | \$ 6.94  | \$ 7.11    | \$ 7.17   | \$ 7.20   | \$ 7.16      | \$ 6.99   |
| High Growth & Low Price | 2021-2022 | Oct   | \$ 7.01    | \$ 7.28   | \$ 7.28     | \$ 7.28     | \$ 7.28  | \$ 7.15    | \$ 7.21   | \$ 7.28   | \$ 7.22      | \$ 7.23   |
| High Growth & Low Price | 2022-2023 | Nov   | \$ 7.86    | \$ 7.92   | \$ 7.86     | \$ 7.86     | \$ 7.86  | \$ 7.77    | \$ 7.83   | \$ 7.92   | \$ 7.84      | \$ 7.87   |
| High Growth & Low Price | 2022-2023 | Dec   | \$ 8.43    | \$ 7.95   | \$ 7.89     | \$ 7.89     | \$ 7.89  | \$ 7.78    | \$ 7.82   | \$ 7.99   | \$ 7.86      | \$ 8.01   |
| High Growth & Low Price | 2022-2023 | Jan   | \$ 7.81    | \$ 8.02   | \$ 7.81     | \$ 7.81     | \$ 7.81  | \$ 7.82    | \$ 7.85   | \$ 8.02   | \$ 7.89      | \$ 7.85   |
| High Growth & Low Price | 2022-2023 | Feb   | \$ 7.83    | \$ 7.86   | \$ 7.83     | \$ 7.83     | \$ 7.83  | \$ 7.83    | \$ 7.88   | \$ 7.83   | \$ 7.85      | \$ 7.83   |
| High Growth & Low Price | 2022-2023 | Mar   | \$ 7.71    | \$ 7.71   | \$ 7.71     | \$ 7.71     | \$ 7.71  | \$ 7.68    | \$ 7.73   | \$ 7.68   | \$ 7.70      | \$ 7.71   |
| High Growth & Low Price | 2022-2023 | Apr   | \$ 6.84    | \$ 7.37   | \$ 6.84     | \$ 6.84     | \$ 6.84  | \$ 7.07    | \$ 7.13   | \$ 7.40   | \$ 7.20      | \$ 6.95   |
| High Growth & Low Price | 2022-2023 | May   | \$ 6.87    | \$ 7.37   | \$ 6.87     | \$ 6.87     | \$ 6.87  | \$ 7.11    | \$ 7.17   | \$ 7.40   | \$ 7.23      | \$ 6.97   |
| High Growth & Low Price | 2022-2023 | Jun   | \$ 6.90    | \$ 7.37   | \$ 6.90     | \$ 6.90     | \$ 6.90  | \$ 7.15    | \$ 7.21   | \$ 7.40   | \$ 7.25      | \$ 6.99   |
| High Growth & Low Price | 2022-2023 | Jul   | \$ 6.96    | \$ 7.37   | \$ 6.96     | \$ 6.96     | \$ 6.96  | \$ 7.19    | \$ 7.25   | \$ 7.40   | \$ 7.28      | \$ 7.04   |
| High Growth & Low Price | 2022-2023 | Aug   | \$ 6.95    | \$ 7.40   | \$ 6.95     | \$ 6.95     | \$ 6.95  | \$ 7.18    | \$ 7.24   | \$ 7.40   | \$ 7.27      | \$ 7.04   |
| High Growth & Low Price | 2022-2023 | Sep   | \$ 7.08    | \$ 7.40   | \$ 7.08     | \$ 7.08     | \$ 7.08  | \$ 7.23    | \$ 7.29   | \$ 7.40   | \$ 7.31      | \$ 7.15   |
| High Growth & Low Price | 2022-2023 | Oct   | \$ 7.15    | \$ 7.50   | \$ 7.50     | \$ 7.50     | \$ 7.50  | \$ 7.29    | \$ 7.35   | \$ 7.50   | \$ 7.38      | \$ 7.43   |
| High Growth & Low Price | 2023-2024 | Nov   | \$ 8.05    | \$ 8.16   | \$ 8.05     | \$ 8.05     | \$ 8.05  | \$ 7.92    | \$ 7.98   | \$ 8.16   | \$ 8.02      | \$ 8.07   |
| High Growth & Low Price | 2023-2024 | Dec   | \$ 8.64    | \$ 8.19   | \$ 8.09     | \$ 8.09     | \$ 8.09  | \$ 7.96    | \$ 8.00   | \$ 8.25   | \$ 8.07      | \$ 8.22   |
| High Growth & Low Price | 2023-2024 | Jan   | \$ 8.12    | \$ 8.29   | \$ 8.12     | \$ 8.12     | \$ 8.12  | \$ 8.09    | \$ 8.12   | \$ 8.29   | \$ 8.17      | \$ 8.16   |
| High Growth & Low Price | 2023-2024 | Feb   | \$ 8.09    | \$ 8.13   | \$ 8.09     | \$ 8.09     | \$ 8.09  | \$ 8.07    | \$ 8.10   | \$ 8.08   | \$ 8.09      | \$ 8.10   |
| High Growth & Low Price | 2023-2024 | Mar   | \$ 7.92    | \$ 7.92   | \$ 7.92     | \$ 7.92     | \$ 7.92  | \$ 7.88    | \$ 7.94   | \$ 7.88   | \$ 7.90      | \$ 7.92   |
| High Growth & Low Price | 2023-2024 | Apr   | \$ 7.03    | \$ 7.60   | \$ 7.03     | \$ 7.03     | \$ 7.03  | \$ 7.27    | \$ 7.33   | \$ 7.61   | \$ 7.40      | \$ 7.15   |
| High Growth & Low Price | 2023-2024 | May   | \$ 7.06    | \$ 7.60   | \$ 7.06     | \$ 7.06     | \$ 7.06  | \$ 7.31    | \$ 7.36   | \$ 7.61   | \$ 7.43      | \$ 7.17   |
| High Growth & Low Price | 2023-2024 | Jun   | \$ 7.12    | \$ 7.60   | \$ 7.12     | \$ 7.12     | \$ 7.12  | \$ 7.36    | \$ 7.41   | \$ 7.61   | \$ 7.46      | \$ 7.22   |
| High Growth & Low Price | 2023-2024 | Jul   | \$ 7.14    | \$ 7.60   | \$ 7.14     | \$ 7.14     | \$ 7.14  | \$ 7.38    | \$ 7.43   | \$ 7.61   | \$ 7.47      | \$ 7.23   |
| High Growth & Low Price | 2023-2024 | Aug   | \$ 7.15    | \$ 7.61   | \$ 7.15     | \$ 7.15     | \$ 7.15  | \$ 7.39    | \$ 7.44   | \$ 7.61   | \$ 7.48      | \$ 7.24   |
| High Growth & Low Price | 2023-2024 | Sep   | \$ 7.27    | \$ 7.61   | \$ 7.27     | \$ 7.27     | \$ 7.27  | \$ 7.45    | \$ 7.50   | \$ 7.61   | \$ 7.52      | \$ 7.34   |
| High Growth & Low Price | 2023-2024 | Oct   | \$ 7.39    | \$ 7.73   | \$ 7.73     | \$ 7.73     | \$ 7.73  | \$ 7.51    | \$ 7.56   | \$ 7.73   | \$ 7.60      | \$ 7.66   |
| High Growth & Low Price | 2024-2025 | Nov   | \$ 8.30    | \$ 8.34   | \$ 8.30     | \$ 8.30     | \$ 8.30  | \$ 8.11    | \$ 8.17   | \$ 8.35   | \$ 8.21      | \$ 8.31   |
| High Growth & Low Price | 2024-2025 | Dec   | \$ 8.92    | \$ 8.40   | \$ 8.36     | \$ 8.36     | \$ 8.36  | \$ 8.19    | \$ 8.22   | \$ 8.46   | \$ 8.29      | \$ 8.48   |
| High Growth & Low Price | 2024-2025 | Jan   | \$ 8.32    |           |             |             |          |            |           |           |              |           |

**Appendix 6.4 - Monthly Avoided Cost Detail 1/  
2009\$**

| Scenario                | Gas Year  | Month | Klam Falls | La Grande | Medford GTN | Medford NWP | Roseburg | Wa/Id Both | Wa/Id GTN | Wa/Id NWP | WA/ID Annual | OR Annual |
|-------------------------|-----------|-------|------------|-----------|-------------|-------------|----------|------------|-----------|-----------|--------------|-----------|
| High Growth & Low Price | 2024-2025 | Jul   | \$ 7.27    | \$ 7.76   | \$ 7.27     | \$ 7.27     | \$ 7.27  | \$ 7.55    | \$ 7.60   | \$ 7.79   | \$ 7.65      | \$ 7.37   |
| High Growth & Low Price | 2024-2025 | Aug   | \$ 7.32    | \$ 7.79   | \$ 7.32     | \$ 7.32     | \$ 7.32  | \$ 7.56    | \$ 7.61   | \$ 7.79   | \$ 7.65      | \$ 7.41   |
| High Growth & Low Price | 2024-2025 | Sep   | \$ 7.42    | \$ 7.83   | \$ 7.42     | \$ 7.42     | \$ 7.42  | \$ 7.60    | \$ 7.65   | \$ 7.83   | \$ 7.69      | \$ 7.50   |
| High Growth & Low Price | 2024-2025 | Oct   | \$ 7.52    | \$ 7.91   | \$ 7.52     | \$ 7.52     | \$ 7.52  | \$ 7.66    | \$ 7.71   | \$ 7.91   | \$ 7.76      | \$ 7.83   |
| High Growth & Low Price | 2025-2026 | Nov   | \$ 8.53    | \$ 8.57   | \$ 8.53     | \$ 8.53     | \$ 8.53  | \$ 8.32    | \$ 8.38   | \$ 8.58   | \$ 8.43      | \$ 8.54   |
| High Growth & Low Price | 2025-2026 | Dec   | \$ 9.02    | \$ 8.53   | \$ 8.45     | \$ 8.45     | \$ 8.45  | \$ 8.30    | \$ 8.33   | \$ 8.63   | \$ 8.42      | \$ 8.58   |
| High Growth & Low Price | 2025-2026 | Jan   | \$ 8.50    | \$ 8.66   | \$ 8.50     | \$ 8.50     | \$ 8.50  | \$ 8.43    | \$ 8.46   | \$ 8.68   | \$ 8.53      | \$ 8.53   |
| High Growth & Low Price | 2025-2026 | Feb   | \$ 8.47    | \$ 8.51   | \$ 8.47     | \$ 8.47     | \$ 8.47  | \$ 8.44    | \$ 8.47   | \$ 8.46   | \$ 8.46      | \$ 8.48   |
| High Growth & Low Price | 2025-2026 | Mar   | \$ 8.30    | \$ 8.30   | \$ 8.30     | \$ 8.30     | \$ 8.30  | \$ 8.23    | \$ 8.29   | \$ 8.23   | \$ 8.25      | \$ 8.30   |
| High Growth & Low Price | 2025-2026 | Apr   | \$ 7.35    | \$ 7.94   | \$ 7.35     | \$ 7.35     | \$ 7.35  | \$ 7.63    | \$ 7.68   | \$ 7.94   | \$ 7.75      | \$ 7.46   |
| High Growth & Low Price | 2025-2026 | May   | \$ 7.37    | \$ 7.94   | \$ 7.37     | \$ 7.37     | \$ 7.37  | \$ 7.66    | \$ 7.71   | \$ 7.94   | \$ 7.77      | \$ 7.49   |
| High Growth & Low Price | 2025-2026 | Jun   | \$ 7.42    | \$ 7.94   | \$ 7.42     | \$ 7.42     | \$ 7.42  | \$ 7.70    | \$ 7.75   | \$ 7.94   | \$ 7.80      | \$ 7.52   |
| High Growth & Low Price | 2025-2026 | Jul   | \$ 7.43    | \$ 7.94   | \$ 7.43     | \$ 7.43     | \$ 7.43  | \$ 7.72    | \$ 7.77   | \$ 7.94   | \$ 7.81      | \$ 7.53   |
| High Growth & Low Price | 2025-2026 | Aug   | \$ 7.44    | \$ 7.94   | \$ 7.44     | \$ 7.44     | \$ 7.44  | \$ 7.72    | \$ 7.77   | \$ 7.94   | \$ 7.81      | \$ 7.54   |
| High Growth & Low Price | 2025-2026 | Sep   | \$ 7.56    | \$ 7.97   | \$ 7.56     | \$ 7.56     | \$ 7.56  | \$ 7.77    | \$ 7.83   | \$ 7.97   | \$ 7.85      | \$ 7.64   |
| High Growth & Low Price | 2025-2026 | Oct   | \$ 7.68    | \$ 8.01   | \$ 8.01     | \$ 8.01     | \$ 8.01  | \$ 7.83    | \$ 7.89   | \$ 8.01   | \$ 7.91      | \$ 7.94   |
| High Growth & Low Price | 2026-2027 | Nov   | \$ 8.59    | \$ 8.66   | \$ 8.59     | \$ 8.59     | \$ 8.59  | \$ 8.40    | \$ 8.46   | \$ 8.68   | \$ 8.51      | \$ 8.60   |
| High Growth & Low Price | 2026-2027 | Dec   | \$ 9.17    | \$ 8.72   | \$ 8.59     | \$ 8.59     | \$ 8.59  | \$ 8.46    | \$ 8.49   | \$ 8.79   | \$ 8.58      | \$ 8.73   |
| High Growth & Low Price | 2026-2027 | Jan   | \$ 8.65    | \$ 8.82   | \$ 8.65     | \$ 8.65     | \$ 8.65  | \$ 8.60    | \$ 8.62   | \$ 8.83   | \$ 8.68      | \$ 8.68   |
| High Growth & Low Price | 2026-2027 | Feb   | \$ 8.69    | \$ 8.73   | \$ 8.69     | \$ 8.69     | \$ 8.69  | \$ 8.67    | \$ 8.70   | \$ 8.69   | \$ 8.68      | \$ 8.70   |
| High Growth & Low Price | 2026-2027 | Mar   | \$ 8.56    | \$ 8.56   | \$ 8.56     | \$ 8.56     | \$ 8.56  | \$ 8.45    | \$ 8.51   | \$ 8.45   | \$ 8.47      | \$ 8.56   |
| High Growth & Low Price | 2026-2027 | Apr   | \$ 7.60    | \$ 8.17   | \$ 7.60     | \$ 7.60     | \$ 7.60  | \$ 7.86    | \$ 7.92   | \$ 8.21   | \$ 8.00      | \$ 7.71   |
| High Growth & Low Price | 2026-2027 | May   | \$ 7.61    | \$ 8.17   | \$ 7.61     | \$ 7.61     | \$ 7.61  | \$ 7.88    | \$ 7.94   | \$ 8.21   | \$ 8.01      | \$ 7.72   |
| High Growth & Low Price | 2026-2027 | Jun   | \$ 7.64    | \$ 8.17   | \$ 7.64     | \$ 7.64     | \$ 7.64  | \$ 7.91    | \$ 7.97   | \$ 8.21   | \$ 8.03      | \$ 7.75   |
| High Growth & Low Price | 2026-2027 | Jul   | \$ 7.64    | \$ 8.17   | \$ 7.64     | \$ 7.64     | \$ 7.64  | \$ 7.92    | \$ 7.98   | \$ 8.21   | \$ 8.04      | \$ 7.75   |
| High Growth & Low Price | 2026-2027 | Aug   | \$ 7.69    | \$ 8.21   | \$ 7.69     | \$ 7.69     | \$ 7.69  | \$ 7.96    | \$ 8.02   | \$ 8.21   | \$ 8.06      | \$ 7.79   |
| High Growth & Low Price | 2026-2027 | Sep   | \$ 7.75    | \$ 8.24   | \$ 7.75     | \$ 7.75     | \$ 7.75  | \$ 7.96    | \$ 8.02   | \$ 8.24   | \$ 8.07      | \$ 7.85   |
| High Growth & Low Price | 2026-2027 | Oct   | \$ 7.85    | \$ 8.30   | \$ 8.30     | \$ 8.30     | \$ 8.30  | \$ 8.01    | \$ 8.07   | \$ 8.30   | \$ 8.13      | \$ 8.21   |
| High Growth & Low Price | 2027-2028 | Nov   | \$ 8.78    | \$ 8.85   | \$ 8.78     | \$ 8.78     | \$ 8.78  | \$ 8.59    | \$ 8.66   | \$ 8.87   | \$ 8.71      | \$ 8.80   |
| High Growth & Low Price | 2027-2028 | Dec   | \$ 9.37    | \$ 8.92   | \$ 8.80     | \$ 8.80     | \$ 8.80  | \$ 8.65    | \$ 8.68   | \$ 9.00   | \$ 8.78      | \$ 8.94   |
| High Growth & Low Price | 2027-2028 | Jan   | \$ 8.84    | \$ 9.02   | \$ 8.84     | \$ 8.84     | \$ 8.84  | \$ 8.79    | \$ 8.82   | \$ 9.02   | \$ 8.88      | \$ 8.88   |
| High Growth & Low Price | 2027-2028 | Feb   | \$ 8.89    | \$ 8.92   | \$ 8.89     | \$ 8.89     | \$ 8.89  | \$ 8.86    | \$ 8.89   | \$ 8.88   | \$ 8.88      | \$ 8.89   |
| High Growth & Low Price | 2027-2028 | Mar   | \$ 8.76    | \$ 8.76   | \$ 8.76     | \$ 8.76     | \$ 8.76  | \$ 8.64    | \$ 8.71   | \$ 8.64   | \$ 8.66      | \$ 8.76   |
| High Growth & Low Price | 2027-2028 | Apr   | \$ 7.79    | \$ 8.36   | \$ 7.79     | \$ 7.79     | \$ 7.79  | \$ 8.05    | \$ 8.11   | \$ 8.41   | \$ 8.19      | \$ 7.91   |
| High Growth & Low Price | 2027-2028 | May   | \$ 7.79    | \$ 8.36   | \$ 7.79     | \$ 7.79     | \$ 7.79  | \$ 8.06    | \$ 8.12   | \$ 8.41   | \$ 8.19      | \$ 7.91   |
| High Growth & Low Price | 2027-2028 | Jun   | \$ 7.83    | \$ 8.36   | \$ 7.83     | \$ 7.83     | \$ 7.83  | \$ 8.10    | \$ 8.16   | \$ 8.41   | \$ 8.22      | \$ 7.94   |
| High Growth & Low Price | 2027-2028 | Jul   | \$ 7.83    | \$ 8.36   | \$ 7.83     | \$ 7.83     | \$ 7.83  | \$ 8.11    | \$ 8.17   | \$ 8.41   | \$ 8.23      | \$ 7.94   |
| High Growth & Low Price | 2027-2028 | Aug   | \$ 7.88    | \$ 8.40   | \$ 7.88     | \$ 7.88     | \$ 7.88  | \$ 8.15    | \$ 8.21   | \$ 8.41   | \$ 8.26      | \$ 7.99   |
| High Growth & Low Price | 2027-2028 | Sep   | \$ 7.94    | \$ 8.44   | \$ 7.94     | \$ 7.94     | \$ 7.94  | \$ 8.15    | \$ 8.21   | \$ 8.44   | \$ 8.27      | \$ 8.04   |
| High Growth & Low Price | 2027-2028 | Oct   | \$ 8.04    | \$ 8.50   | \$ 8.50     | \$ 8.50     | \$ 8.50  | \$ 8.20    | \$ 8.26   | \$ 8.50   | \$ 8.32      | \$ 8.41   |
| High Growth & Low Price | 2028-2029 | Nov   | \$ 8.98    | \$ 9.05   | \$ 8.98     | \$ 8.98     | \$ 8.98  | \$ 8.78    | \$ 8.85   | \$ 9.07   | \$ 8.90      | \$ 8.99   |
| High Growth & Low Price | 2028-2029 | Dec   | \$ 9.58    | \$ 9.13   | \$ 9.01     | \$ 9.01     | \$ 9.01  | \$ 8.86    | \$ 8.88   | \$ 9.39   | \$ 9.05      | \$ 9.15   |
| High Growth & Low Price | 2028-2029 | Jan   | \$ 9.05    | \$ 9.22   | \$ 9.05     | \$ 9.05     | \$ 9.05  | \$ 8.99    | \$ 9.02   | \$ 9.35   | \$ 9.12      | \$ 9.08   |
| High Growth & Low Price | 2028-2029 | Feb   | \$ 9.09    | \$ 9.13   | \$ 9.09     | \$ 9.09     | \$ 9.09  | \$ 9.07    | \$ 9.10   | \$ 9.09   | \$ 9.09      | \$ 9.10   |
| High Growth & Low Price | 2028-2029 | Mar   | \$ 8.96    | \$ 8.96   | \$ 8.96     | \$ 8.96     | \$ 8.96  | \$ 8.83    | \$ 8.90   | \$ 8.83   | \$ 8.86      | \$ 8.96   |
| High Growth & Low Price | 2028-2029 | Apr   | \$ 7.99    | \$ 8.53   | \$ 7.99     | \$ 7.99     | \$ 7.99  | \$ 8.24    | \$ 8.30   | \$ 8.53   | \$ 8.36      | \$ 8.10   |
| High Growth & Low Price | 2028-2029 | May   | \$ 8.01    | \$ 8.53   | \$ 8.01     | \$ 8.01     | \$ 8.01  | \$ 8.26    | \$ 8.32   | \$ 8.53   | \$ 8.37      | \$ 8.12   |
| High Growth & Low Price | 2028-2029 | Jun   | \$ 8.03    | \$ 8.56   | \$ 8.03     | \$ 8.03     | \$ 8.03  | \$ 8.29    | \$ 8.35   | \$ 8.56   | \$ 8.40      | \$ 8.14   |
| High Growth & Low Price | 2028-2029 | Jul   | \$ 8.02    | \$ 8.53   | \$ 8.02     | \$ 8.02     | \$ 8.02  | \$ 8.30    | \$ 8.36   | \$ 8.53   | \$ 8.40      | \$ 8.12   |
| High Growth & Low Price | 2028-2029 | Aug   | \$ 8.07    | \$ 8.53   | \$ 8.07     | \$ 8.07     | \$ 8.07  | \$ 8.34    | \$ 8.40   | \$ 8.53   | \$ 8.42      | \$ 8.16   |
| High Growth & Low Price | 2028-2029 | Sep   | \$ 8.14    | \$ 8.63   | \$ 8.14     | \$ 8.14     | \$ 8.14  | \$ 8.35    | \$ 8.41   | \$ 8.63   | \$ 8.46      | \$ 8.24   |
| High Growth & Low Price | 2028-2029 | Oct   | \$ 8.25    | \$ 8.69   | \$ 8.69     | \$ 8.69     | \$ 8.69  | \$ 8.39    | \$ 8.45   | \$ 8.69   | \$ 8.51      | \$ 8.60   |

1/ Avoided costs shown before Environmental Externalities adder.

## **APPENDIX 6.5**

### **SENDOUT® MODEL DIAGRAM**









## **APPENDIX 7.1**

# **SENSITIVITIES, SCNEARIOS, SIMULATIONS, AND PORTFOLIOS LIST**



Appendix 7.1 - Avista 2009 IRP Sensitivities, Scenarios, Simulations, and Portfolios

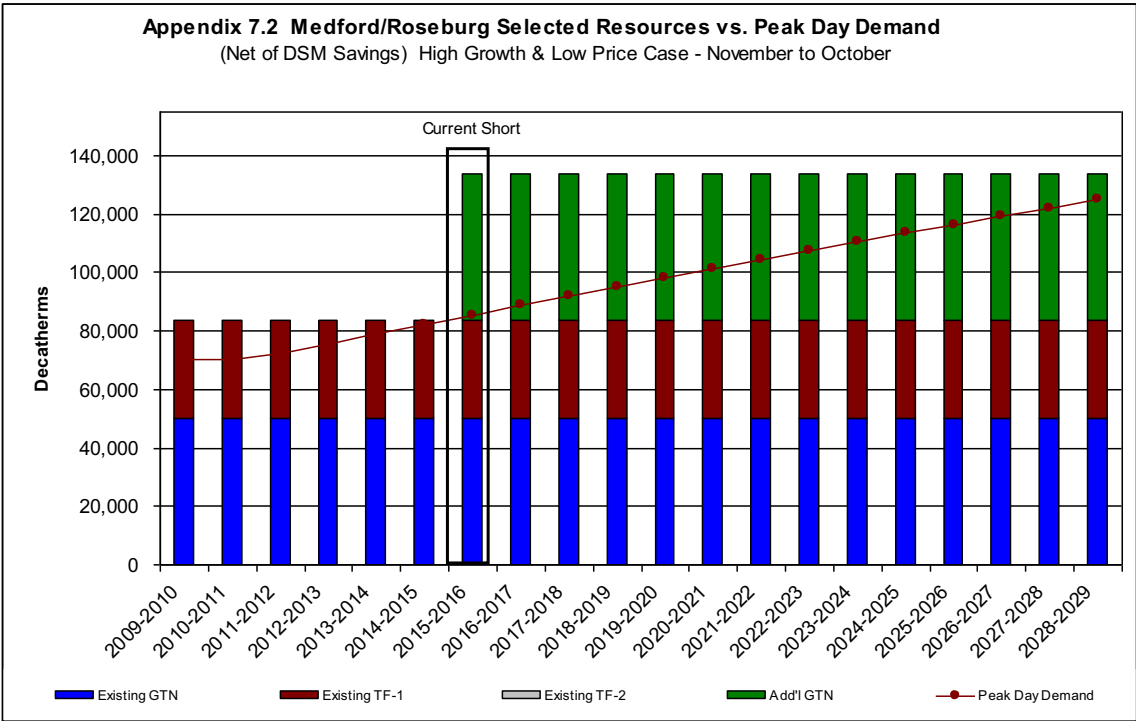
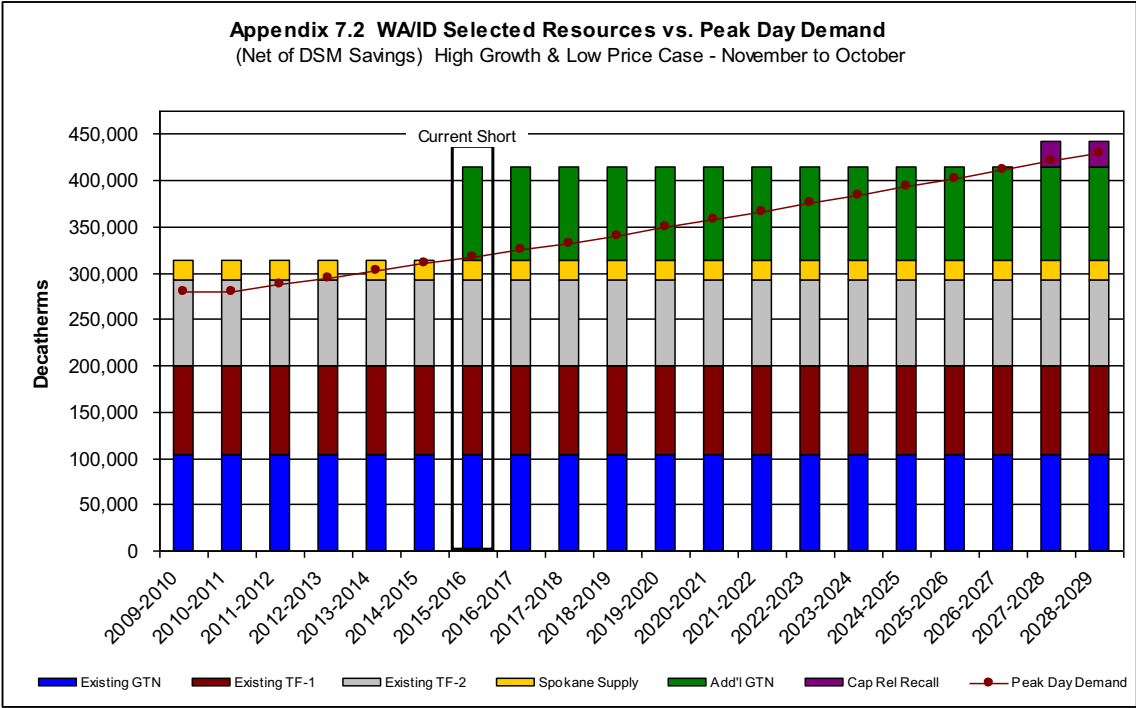
| SENDOUT® #       | Sensitivity, Portfolio, or Simulation |                                       | Case Name                             |                                       | Demand Scenario                       |                                       | Supply Scenario                            |  | Major Assumptions   |  |
|------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--|--|---|--|
|                  | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Current Resources                          | Current Resources                          | Coldest day on record, expected customer growth rates, expected price curve, low elasticity, carbon adder \$5-\$67  | Coldest day on record, expected customer growth rates, expected price curve, low elasticity, carbon adder \$5-\$67   |
| 1111 Portfolio   | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Current Resources                          | Current Resources                          | Coldest day on record, expected customer growth rates, expected price curve, low elasticity, carbon adder \$5-\$67  | Coldest day on record, expected customer growth rates, expected price curve, low elasticity, carbon adder \$5-\$67   |
| 1113 Portfolio   | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Current plus currently available           | Current plus currently available           | Includes current transportation network, recalls of capacity releases, unsubscribed transport on existing pipelines, capacity expansions, capacity releases, and backhauls.                           | Includes current transportation network, recalls of capacity releases, unsubscribed transport on existing pipelines, capacity expansions, capacity releases, and backhauls.  |
| 1120 Portfolio   | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | GTN Turnback Double Cost                   | GTN Turnback Double Cost                   | Expected case demand assumptions plus current supply resources and currently available resources. However, the GTN rates are doubled to incorporate the major turnback of capacity on their system.   | Expected case demand assumptions plus current supply resources and currently available resources. However, there is no more available capacity on GTN's system due to the decommissioning of one of their lines caused by capacity turnback. |
| 1121 Portfolio   | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | GTN Line Decommission                      | GTN Line Decommission                      | Coldest day in the last 20 years, expected customer growth rates, expected price curve, expected elasticity, carbon adder \$5-\$67  | Coldest day in the last 20 years, expected customer growth rates, expected price curve, expected elasticity, carbon adder \$5-\$67   |
| 1110 Portfolio   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Current Resources                          | Current Resources                          | Coldest day on record, expected customer growth rates, high price curve, expected elasticity, carbon adder \$5-\$67, \$30 drilling constraints adder, and \$.20 to \$3.00 Canadian drilling declines. | Coldest day on record, expected customer growth rates, high price curve, expected elasticity, carbon adder \$5-\$67, \$30 drilling constraints adder, and \$.20 to \$3.00 Canadian drilling declines.  |
| 1114 Portfolio   | Supply Constrained                    | Supply Constrained                    | Supply Constrained                    | Supply Constrained                    | Supply Constrained                    | Supply Constrained                    | Existing Resources                         | Existing Resources                         | Coldest day on record, expected customer growth rates, high elasticity, expected price curve, carbon adder \$37-\$140, drilling constraints adder \$1.  | Coldest day on record, expected customer growth rates, high elasticity, expected price curve, carbon adder \$37-\$140, drilling constraints adder \$1.   |
| 1109 Portfolio   | Green Future                          | Green Future                          | Green Future                          | Green Future                          | Green Future                          | Green Future                          | Current Resources                          | Current Resources                          | Coldest day on record, 50% increase in customer growth rates, low price curve, low elasticity, carbon adder \$5-\$67  | Coldest day on record, 50% increase in customer growth rates, low price curve, low elasticity, carbon adder \$5-\$67   |
| 1108 Portfolio   | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | Current Resources                          | Current Resources                          | Includes current transportation network, recalls of capacity releases, unsubscribed transport on existing pipelines, citygate purchases, and backhauls.   | Includes current transportation network, recalls of capacity releases, unsubscribed transport on existing pipelines, citygate purchases, and backhauls.  |
| 1115 Portfolio   | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | High Growth & Low Prices              | Current plus currently available           | Current plus currently available           | Coldest day on record, 50% decrease in customer growth rates, high price curve, high elasticity, carbon adder \$5-\$67, drilling constraints adder \$1.   | Coldest day on record, 50% decrease in customer growth rates, high price curve, high elasticity, carbon adder \$5-\$67, drilling constraints adder \$1.  |
| 1107 Portfolio   | Low Growth & High Prices              | Low Growth & High Prices              | Low Growth & High Prices              | Low Growth & High Prices              | Low Growth & High Prices              | Low Growth & High Prices              | Current Resources                          | Current Resources                          | Expected case demand assumptions updated with medium price elasticity and price curve plus current supply resources.  | Expected case demand assumptions updated with medium price elasticity and price curve plus current supply resources.   |
| 1117 Portfolio   | Expected with Medium Elasticity       | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Current Resources                          | Current Resources                          | Expected case demand assumptions updated with high price elasticity and price curve plus current supply resources.  | Expected case demand assumptions updated with high price elasticity and price curve plus current supply resources.   |
| Portfolio        | Expected with High Elasticity         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Expected Case                         | Current Resources plus currently available | Current Resources plus currently available | Expected case demand assumptions updated with high price elasticity and price curve plus current supply resources.  | Expected case demand assumptions updated with high price elasticity and price curve plus current supply resources.   |
| 1118 Portfolio   | Expected with High Elasticity         | Updated Expected with High Elasticity | Updated Expected with High Elasticity | Updated Expected with High Elasticity | Updated Expected with High Elasticity | Updated Expected with High Elasticity | Current Resources                          | Current Resources                          | Coldest day on record, expected customer growth rates, flat use per customer, no elasticity, expected price curve, no carbon adders or drilling constraints   | Coldest day on record, expected customer growth rates, flat use per customer, no elasticity, expected price curve, no carbon adders or drilling constraints  |
| 1022 Sensitivity | Reference Case                        | Reference Case                        | Reference Case                        | Reference Case                        | Reference Case                        | Reference Case                        | Current Resources                          | Current Resources                          | Reference case assumptions plus low elasticity  | Reference case assumptions plus low elasticity   |
| 1011 Sensitivity | Low Elasticity                        | Low Elasticity                        | Low Elasticity                        | Low Elasticity                        | Low Elasticity                        | Low Elasticity                        | Current Resources                          | Current Resources                          | Reference case assumptions plus high elasticity   | Reference case assumptions plus high elasticity  |
| 1009 Sensitivity | High Elasticity                       | High Elasticity                       | High Elasticity                       | High Elasticity                       | High Elasticity                       | High Elasticity                       | Current Resources                          | Current Resources                          | Reference case assumptions with peak HDD's less 1   | Reference case assumptions with peak HDD's less 1  |
| 1006 Sensitivity | Peak Day -1                           | Peak Day -1                           | Peak Day -1                           | Peak Day -1                           | Peak Day -1                           | Peak Day -1                           | Current Resources                          | Current Resources                          | Reference case assumptions with low customer growth rates   | Reference case assumptions with low customer growth rates  |
| 1018 Sensitivity | Low Growth                            | Low Growth                            | Low Growth                            | Low Growth                            | Low Growth                            | Low Growth                            | Current Resources                          | Current Resources                          | Reference case assumptions with high customer growth rates  | Reference case assumptions with high customer growth rates   |
| 1017 Sensitivity | High Growth                           | High Growth                           | High Growth                           | High Growth                           | High Growth                           | High Growth                           | Current Resources                          | Current Resources                          | Reference case with coldest day in 20 years as the planning standard  | Reference case with coldest day in 20 years as the planning standard   |
| 1021 Sensitivity | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Coldest in 20 Years                   | Current Resources                          | Current Resources                          | Reference case assumptions with \$.50 adder for competition for Canadian gas  | Reference case assumptions with \$.50 adder for competition for Canadian gas   |
| 1015 Sensitivity | Canada Dry 1                          | Canada Dry 1                          | Canada Dry 1                          | Canada Dry 1                          | Canada Dry 1                          | Canada Dry 1                          | Current Resources                          | Current Resources                          | Reference case assumptions with peak day HDD's less 2   | Reference case assumptions with peak day HDD's less 2  |
| 1007 Sensitivity | Peak Day -2                           | Peak Day -2                           | Peak Day -2                           | Peak Day -2                           | Peak Day -2                           | Peak Day -2                           | Current Resources                          | Current Resources                          | Reference case assumptions with increasing demand due to CNG vehicle penetration.   | Reference case assumptions with increasing demand due to CNG vehicle penetration.  |
| 1014 Sensitivity | CNG Vehicles                          | CNG Vehicles                          | CNG Vehicles                          | CNG Vehicles                          | CNG Vehicles                          | CNG Vehicles                          | Current Resources                          | Current Resources                          | Reference case with \$5-\$67/ton carbon adder   | Reference case with \$5-\$67/ton carbon adder  |
| 1013 Sensitivity | Carbon Mitigation 2                   | Carbon Mitigation 2                   | Carbon Mitigation 2                   | Carbon Mitigation 2                   | Carbon Mitigation 2                   | Carbon Mitigation 2                   | Current Resources                          | Current Resources                          | Reference case with \$37-\$140/ton adder  | Reference case with \$37-\$140/ton adder   |
| 1012 Sensitivity | Carbon Mitigation 1                   | Carbon Mitigation 1                   | Carbon Mitigation 1                   | Carbon Mitigation 1                   | Carbon Mitigation 1                   | Carbon Mitigation 1                   | Current Resources                          | Current Resources                          | Reference case assumptions with high price curve  | Reference case assumptions with high price curve   |
| 1019 Sensitivity | High Price                            | High Price                            | High Price                            | High Price                            | High Price                            | High Price                            | Current Resources                          | Current Resources                          | Reference case assumptions with low price curve   | Reference case assumptions with low price curve  |
| 1020 Sensitivity | Low Price                             | Low Price                             | Low Price                             | Low Price                             | Low Price                             | Low Price                             | Current Resources                          | Current Resources                          | Reference case assumptions plus expected elasticity   | Reference case assumptions plus expected elasticity  |
| 1010 Sensitivity | Expected Elasticity                   | Expected Elasticity                   | Expected Elasticity                   | Expected Elasticity                   | Expected Elasticity                   | Expected Elasticity                   | Current Resources                          | Current Resources                          | Expected case demand assumptions with 200 draws of weather, used to determine unserved impact and frequency of peak day.  | Expected case demand assumptions with 200 draws of weather, used to determine unserved impact and frequency of peak day.   |
| 1016 Sensitivity | Drilling Constraints                  | Drilling Constraints                  | Drilling Constraints                  | Drilling Constraints                  | Drilling Constraints                  | Drilling Constraints                  | Current Resources                          | Current Resources                          | Expected case demand assumption with 200 draws of price, used to assess the risk to customers of price variability.   | Expected case demand assumption with 200 draws of price, used to assess the risk to customers of price variability.  |
| Simulation       | Weather Monte Carlo                   | Weather Monte Carlo                   | Weather Monte Carlo                   | Weather Monte Carlo                   | Weather Monte Carlo                   | Weather Monte Carlo                   | Current Resources                          | Current Resources                          |   |  |
| 1023 Simulation  | Price Monte Carlo                     | Price Monte Carlo                     | Price Monte Carlo                     | Price Monte Carlo                     | Price Monte Carlo                     | Price Monte Carlo                     | Current Resources plus currently available | Current Resources plus currently available |   |  |



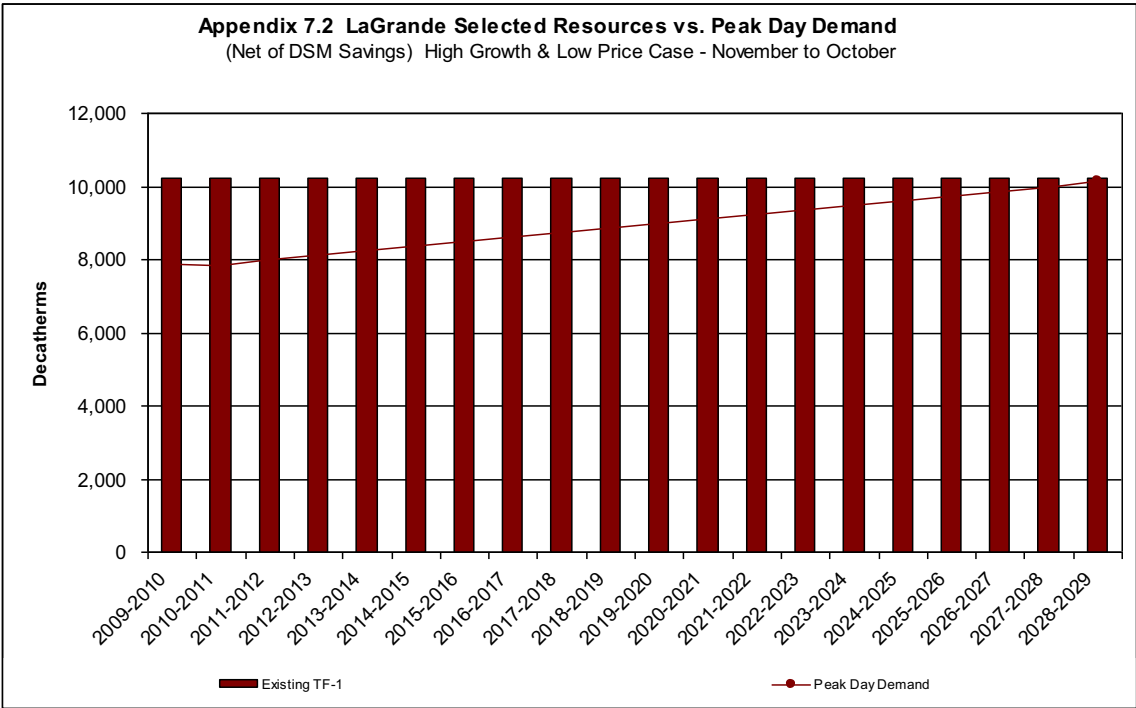
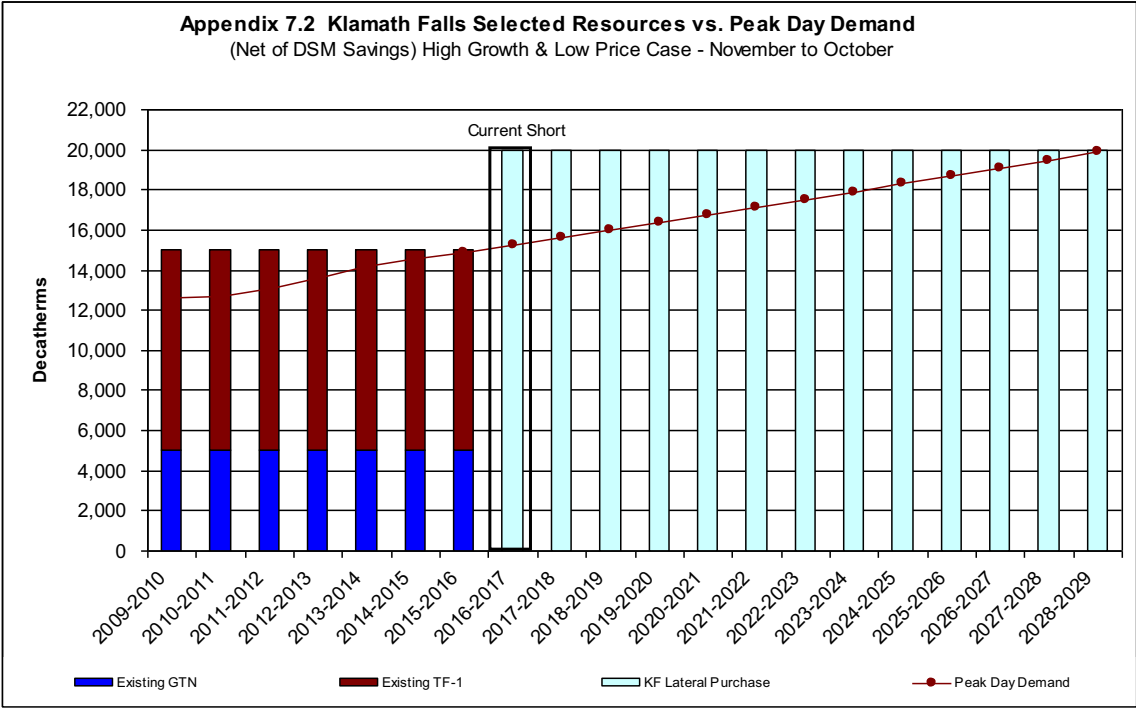
## **APPENDIX 7.2**

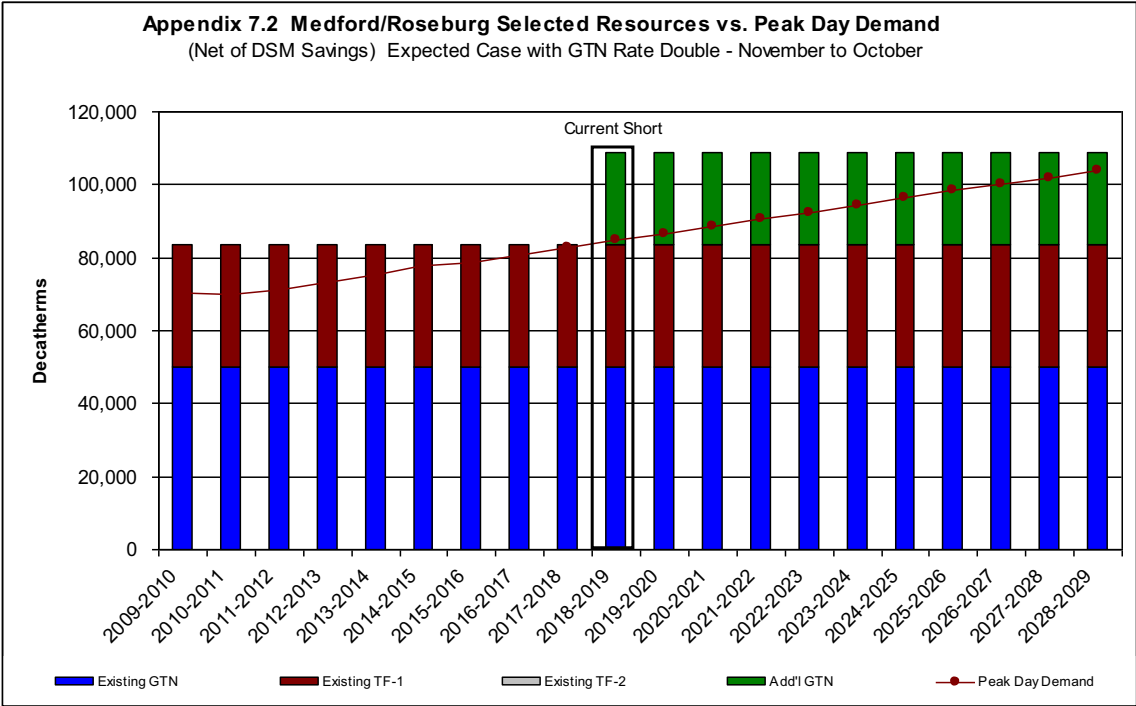
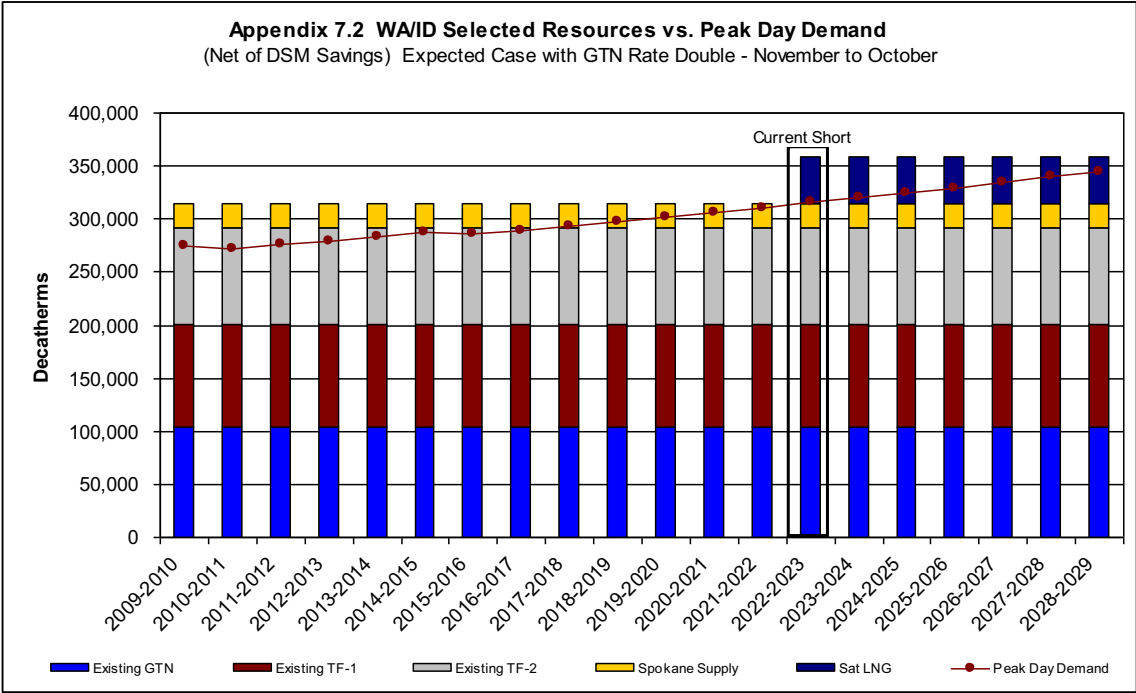
### **DEMAND AND EXPECTED RESOURCE GRAPHS**





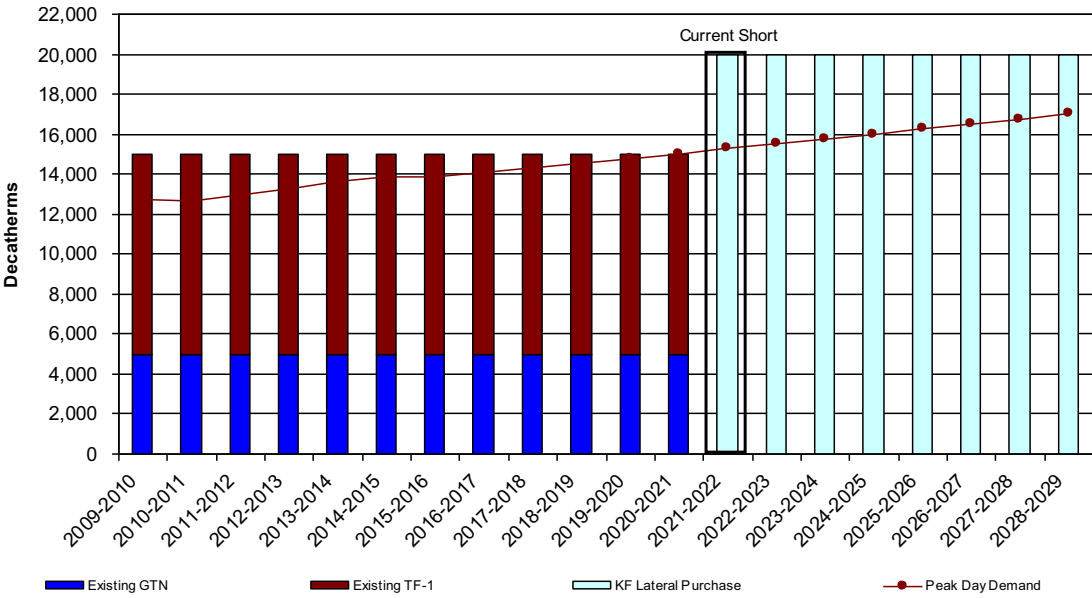






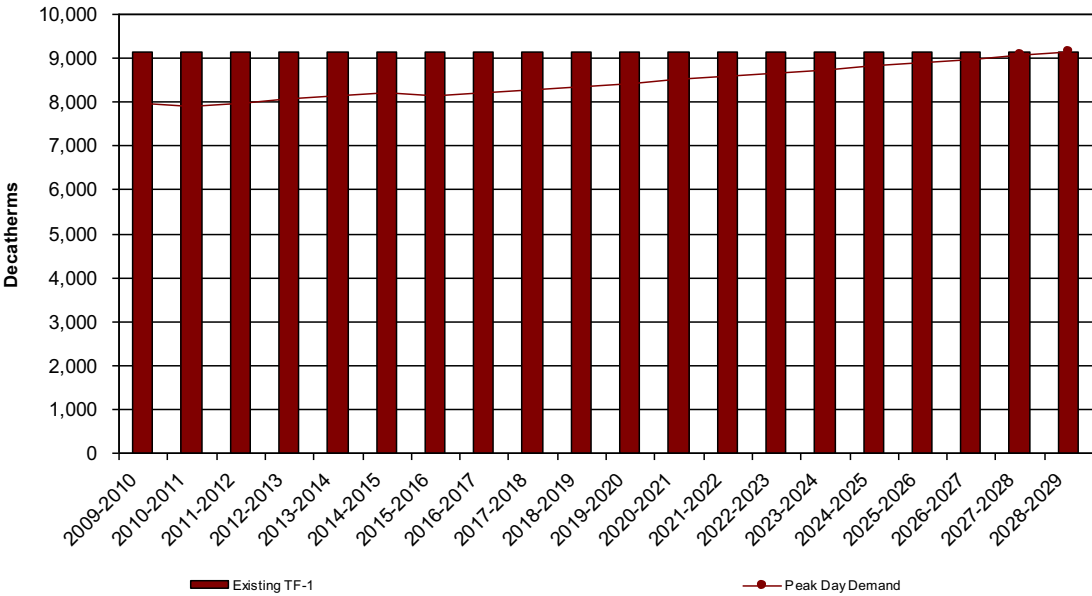
**Appendix 7.2 Klamath Falls Selected Resources vs. Peak Day Demand**

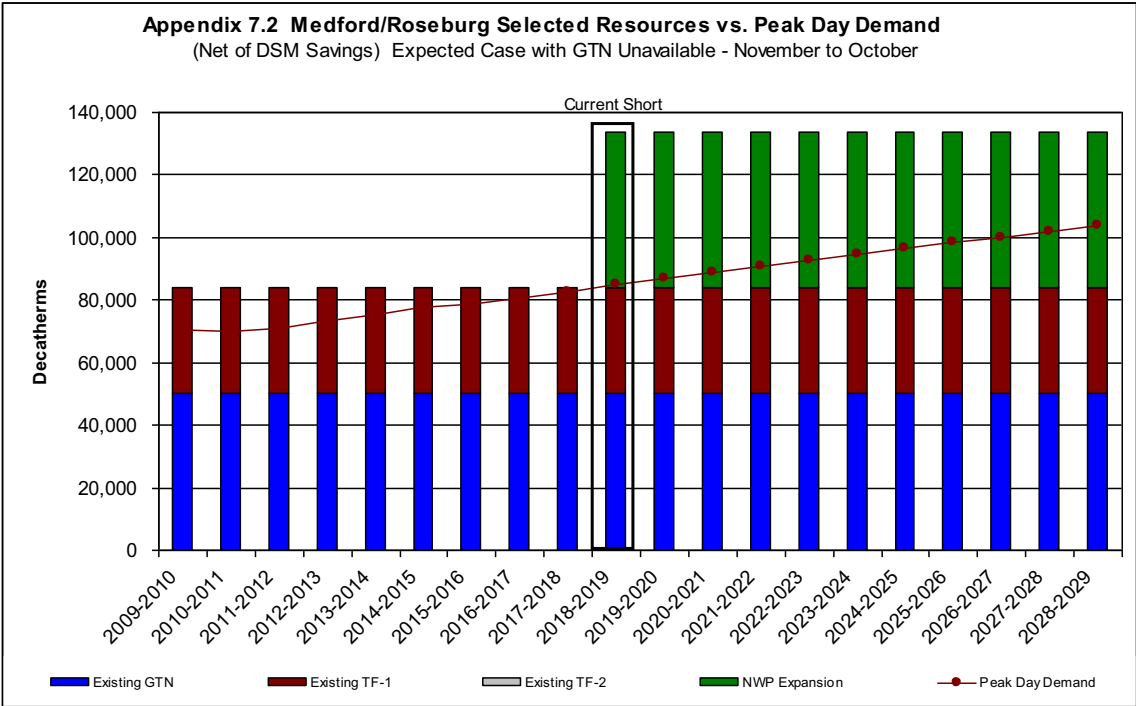
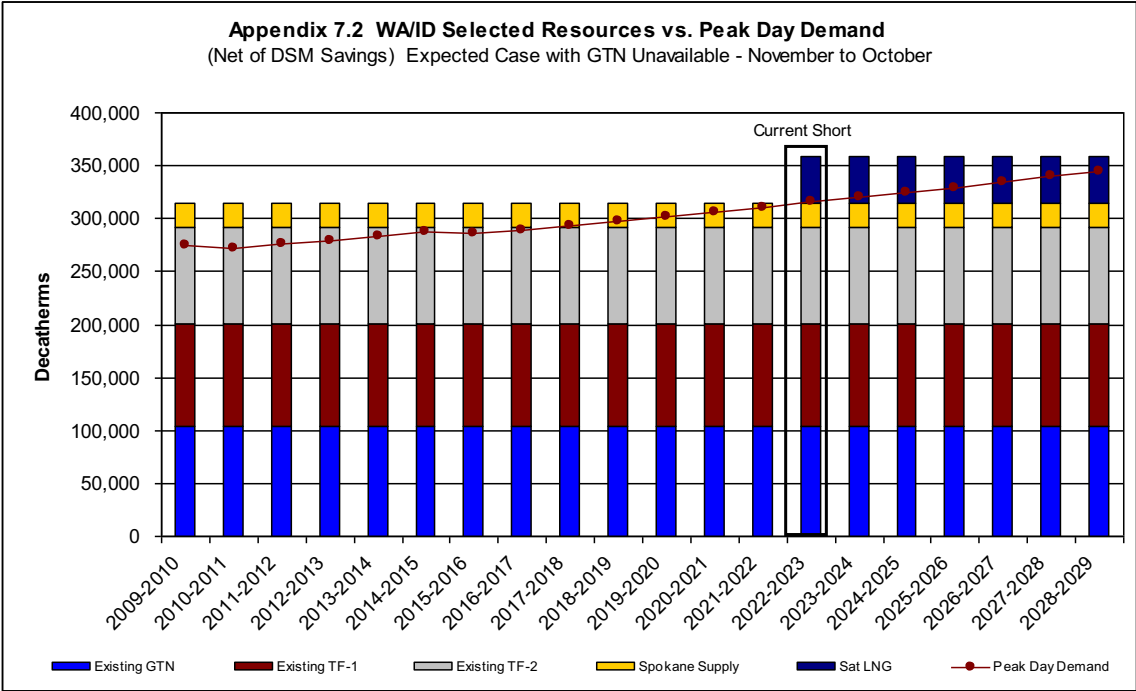
(Net of DSM Savings) Expected Case with GTN Rate Double - November to October



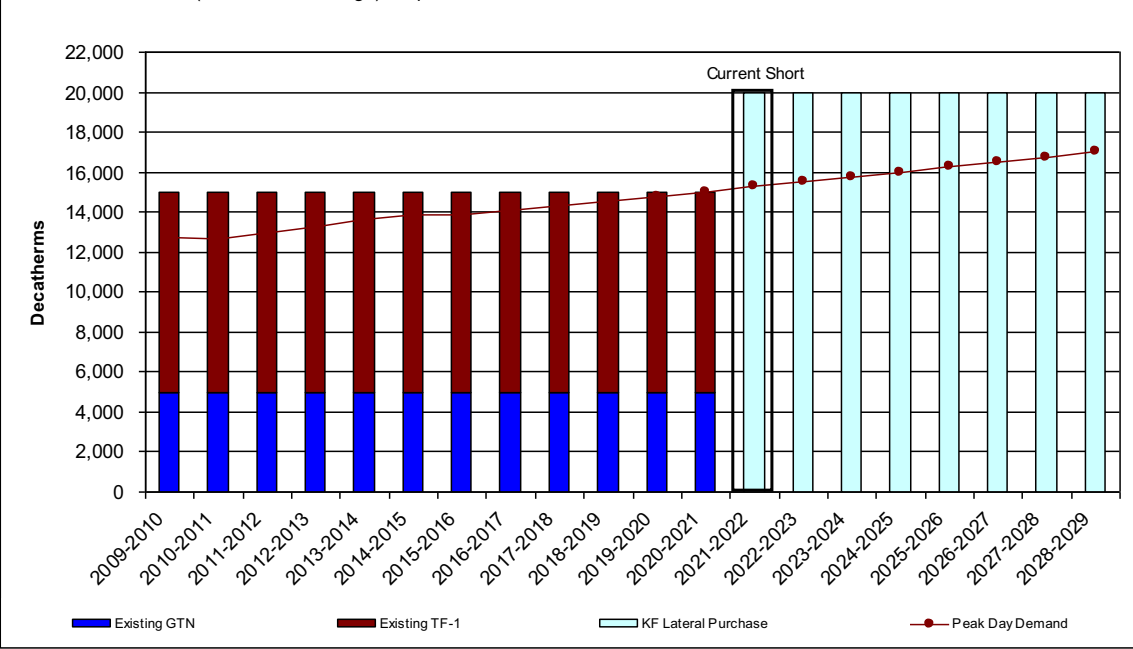
**Appendix 7.2 LaGrande Selected Resources vs. Peak Day Demand**

(Net of DSM Savings) Expected Case with GTN Rate Double - November to October

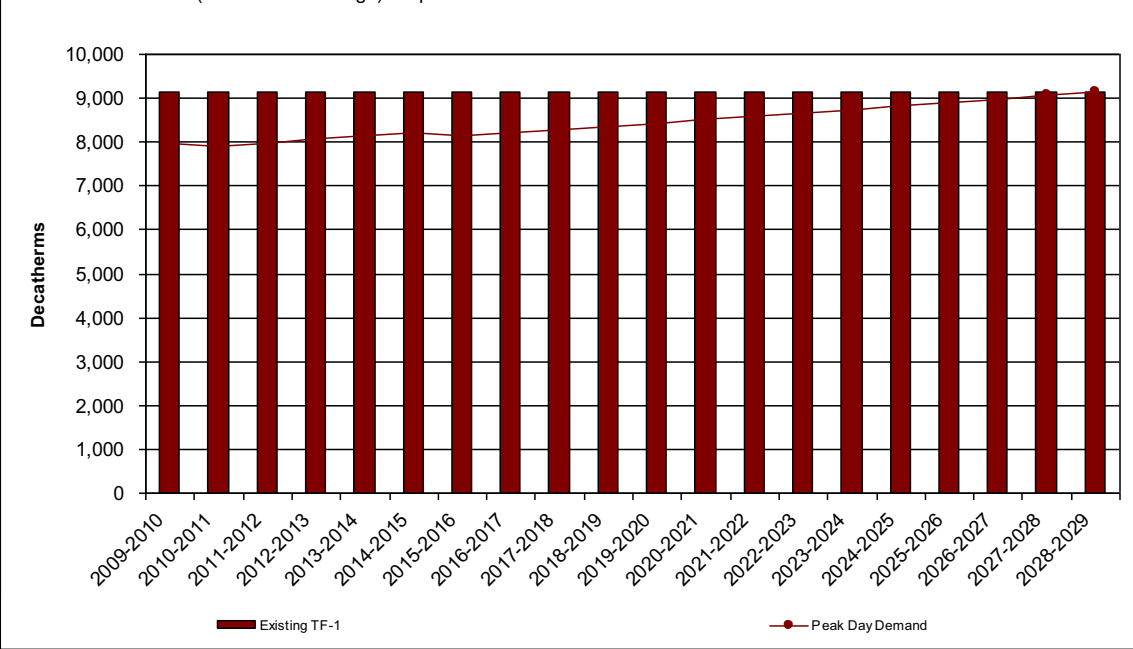




**Appendix 7.2 Klamath Falls Selected Resources vs. Peak Day Demand**  
(Net of DSM Savings) Expected Case with GTN Unavailable - November to October



**Appendix 7.2 LaGrande Selected Resources vs. Peak Day Demand**  
(Net of DSM Savings) Expected Case with GTN Unavailable - November to October



## **APPENDIX 7.3**

### **PEAK DAY DEMAND SERVED AND UNSERVED TABLES**



**Appendix 7.3 - Peak Day Demand - Served and Unserved (MDth/d)  
Before Resource Additions & Net of DSM Savings**

| Case        | Gas Year  | La Grande Served | La Grande Unserved | La Grande Total | WA/ID Served | WA/ID Unserved | WA/ID Total |
|-------------|-----------|------------------|--------------------|-----------------|--------------|----------------|-------------|
| High Demand | 2009-2010 | 7.88             | -                  | 7.88            | 279.38       |                | 279.38      |
| High Demand | 2010-2011 | 7.84             | -                  | 7.84            | 279.90       |                | 279.90      |
| High Demand | 2011-2012 | 7.99             | -                  | 7.99            | 287.30       |                | 287.30      |
| High Demand | 2012-2013 | 8.13             | -                  | 8.13            | 294.96       |                | 294.96      |
| High Demand | 2013-2014 | 8.26             | -                  | 8.26            | 302.75       |                | 302.75      |
| High Demand | 2014-2015 | 8.38             | -                  | 8.38            | 310.54       |                | 310.54      |
| High Demand | 2015-2016 | 8.48             | -                  | 8.48            | 314.67       | 2.17           | 316.84      |
| High Demand | 2016-2017 | 8.60             | -                  | 8.60            | 314.54       | 10.01          | 324.56      |
| High Demand | 2017-2018 | 8.73             | -                  | 8.73            | 314.42       | 18.13          | 332.55      |
| High Demand | 2018-2019 | 8.85             | -                  | 8.85            | 314.30       | 26.26          | 340.56      |
| High Demand | 2019-2020 | 8.97             | -                  | 8.97            | 314.17       | 34.79          | 348.96      |
| High Demand | 2020-2021 | 9.09             | -                  | 9.09            | 314.05       | 43.54          | 357.58      |
| High Demand | 2021-2022 | 9.14             | 0.08               | 9.22            | 314.04       | 52.27          | 366.31      |
| High Demand | 2022-2023 | 9.14             | 0.21               | 9.35            | 314.04       | 61.13          | 375.17      |
| High Demand | 2023-2024 | 9.14             | 0.33               | 9.47            | 314.04       | 69.98          | 384.02      |
| High Demand | 2024-2025 | 9.14             | 0.46               | 9.60            | 314.04       | 79.04          | 393.08      |
| High Demand | 2025-2026 | 9.14             | 0.59               | 9.73            | 314.04       | 88.09          | 402.13      |
| High Demand | 2026-2027 | 9.14             | 0.72               | 9.86            | 314.04       | 97.03          | 411.07      |
| High Demand | 2027-2028 | 9.14             | 0.85               | 9.99            | 314.04       | 106.68         | 420.72      |
| High Demand | 2028-2029 | 9.14             | 0.99               | 10.13           | 314.04       | 116.04         | 430.08      |

| Case        | Gas Year  | Klamath Falls Served | Klamath Falls Unserved | Klamath Falls Total | Medford/Roseburg Served | Medford/Roseburg Unserved | Medford/Roseburg Total |
|-------------|-----------|----------------------|------------------------|---------------------|-------------------------|---------------------------|------------------------|
| High Demand | 2009-2010 | 12.58                | -                      | 12.58               | 70.11                   | -                         | 70.11                  |
| High Demand | 2010-2011 | 12.67                | -                      | 12.67               | 70.34                   | -                         | 70.34                  |
| High Demand | 2011-2012 | 13.10                | -                      | 13.10               | 72.20                   | -                         | 72.20                  |
| High Demand | 2012-2013 | 13.61                | -                      | 13.61               | 75.56                   | -                         | 75.56                  |
| High Demand | 2013-2014 | 14.16                | -                      | 14.16               | 78.80                   | -                         | 78.80                  |
| High Demand | 2014-2015 | 14.54                | -                      | 14.54               | 82.16                   | -                         | 82.16                  |
| High Demand | 2015-2016 | 14.85                | -                      | 14.85               | 84.09                   | 1.32                      | 85.40                  |
| High Demand | 2016-2017 | 15.03                | 0.20                   | 15.23               | 84.09                   | 4.76                      | 88.84                  |
| High Demand | 2017-2018 | 15.03                | 0.58                   | 15.61               | 84.09                   | 8.06                      | 92.14                  |
| High Demand | 2018-2019 | 15.03                | 0.96                   | 15.99               | 84.08                   | 11.19                     | 95.27                  |
| High Demand | 2019-2020 | 15.03                | 1.34                   | 16.37               | 84.09                   | 14.18                     | 98.26                  |
| High Demand | 2020-2021 | 15.03                | 1.72                   | 16.75               | 84.08                   | 17.22                     | 101.30                 |
| High Demand | 2021-2022 | 15.03                | 2.10                   | 17.13               | 69.30                   | 35.02                     | 104.32                 |
| High Demand | 2022-2023 | 15.03                | 2.48                   | 17.51               | 69.30                   | 38.05                     | 107.35                 |
| High Demand | 2023-2024 | 15.03                | 2.88                   | 17.91               | 69.30                   | 41.11                     | 110.41                 |
| High Demand | 2024-2025 | 15.03                | 3.27                   | 18.30               | 69.30                   | 44.20                     | 113.50                 |
| High Demand | 2025-2026 | 15.03                | 3.66                   | 18.69               | 69.30                   | 47.13                     | 116.43                 |
| High Demand | 2026-2027 | 15.03                | 4.05                   | 19.08               | 69.30                   | 49.96                     | 119.25                 |
| High Demand | 2027-2028 | 15.03                | 4.44                   | 19.47               | 69.30                   | 52.77                     | 122.07                 |
| High Demand | 2028-2029 | 15.03                | 4.84                   | 19.87               | 69.30                   | 55.59                     | 124.89                 |



**Appendix 7.3 - Peak Day Demand - Served and Unserved (MDth/d)  
Before Resource Additions & Net of DSM Savings**

| Case       | Gas Year  | La Grande Served | La Grande Unserved | La Grande Total | WA/ID Served | WA/ID Unserved | WA/ID Total |
|------------|-----------|------------------|--------------------|-----------------|--------------|----------------|-------------|
| Low Demand | 2009-2010 | 7.86             | -                  | 7.86            | 274.71       | -              | 274.71      |
| Low Demand | 2010-2011 | 7.87             | -                  | 7.87            | 274.09       | -              | 274.09      |
| Low Demand | 2011-2012 | 7.57             | -                  | 7.57            | 262.54       | -              | 262.54      |
| Low Demand | 2012-2013 | 7.24             | -                  | 7.24            | 249.61       | -              | 249.61      |
| Low Demand | 2013-2014 | 7.23             | -                  | 7.23            | 248.40       | -              | 248.40      |
| Low Demand | 2014-2015 | 7.25             | -                  | 7.25            | 248.48       | -              | 248.48      |
| Low Demand | 2015-2016 | 7.20             | -                  | 7.20            | 245.56       | -              | 245.56      |
| Low Demand | 2016-2017 | 7.21             | -                  | 7.21            | 244.96       | -              | 244.96      |
| Low Demand | 2017-2018 | 7.23             | -                  | 7.23            | 244.81       | -              | 244.81      |
| Low Demand | 2018-2019 | 7.23             | -                  | 7.23            | 244.16       | -              | 244.16      |
| Low Demand | 2019-2020 | 7.25             | -                  | 7.25            | 244.15       | -              | 244.15      |
| Low Demand | 2020-2021 | 7.26             | -                  | 7.26            | 244.22       | -              | 244.22      |
| Low Demand | 2021-2022 | 7.28             | -                  | 7.28            | 244.38       | -              | 244.38      |
| Low Demand | 2022-2023 | 7.30             | -                  | 7.30            | 244.68       | -              | 244.68      |
| Low Demand | 2023-2024 | 7.32             | -                  | 7.32            | 244.86       | -              | 244.86      |
| Low Demand | 2024-2025 | 7.35             | -                  | 7.35            | 245.06       | -              | 245.06      |
| Low Demand | 2025-2026 | 7.37             | -                  | 7.37            | 245.29       | -              | 245.29      |
| Low Demand | 2026-2027 | 7.39             | -                  | 7.39            | 245.23       | -              | 245.23      |
| Low Demand | 2027-2028 | 7.40             | -                  | 7.40            | 245.85       | -              | 245.85      |
| Low Demand | 2028-2029 | 7.42             | -                  | 7.42            | 246.38       | -              | 246.38      |

| Case       | Gas Year  | Klamath Falls Served | Klamath Falls Unserved | Klamath Falls Total | Medford/Roseburg Served | Medford/Roseburg Unserved | Medford/Roseburg Total |
|------------|-----------|----------------------|------------------------|---------------------|-------------------------|---------------------------|------------------------|
| Low Demand | 2009-2010 | 12.58                | -                      | 12.58               | 70.10                   | -                         | 70.10                  |
| Low Demand | 2010-2011 | 12.64                | -                      | 12.64               | 70.38                   | -                         | 70.38                  |
| Low Demand | 2011-2012 | 12.22                | -                      | 12.22               | 67.93                   | -                         | 67.93                  |
| Low Demand | 2012-2013 | 11.78                | -                      | 11.78               | 65.62                   | -                         | 65.62                  |
| Low Demand | 2013-2014 | 11.70                | -                      | 11.70               | 65.29                   | -                         | 65.29                  |
| Low Demand | 2014-2015 | 11.78                | -                      | 11.78               | 66.17                   | -                         | 66.17                  |
| Low Demand | 2015-2016 | 11.73                | -                      | 11.73               | 66.53                   | -                         | 66.53                  |
| Low Demand | 2016-2017 | 11.78                | -                      | 11.78               | 67.31                   | -                         | 67.31                  |
| Low Demand | 2017-2018 | 11.85                | -                      | 11.85               | 68.13                   | -                         | 68.13                  |
| Low Demand | 2018-2019 | 11.90                | -                      | 11.90               | 68.79                   | -                         | 68.79                  |
| Low Demand | 2019-2020 | 11.97                | -                      | 11.97               | 69.51                   | -                         | 69.51                  |
| Low Demand | 2020-2021 | 12.05                | -                      | 12.05               | 70.24                   | -                         | 70.24                  |
| Low Demand | 2021-2022 | 12.12                | -                      | 12.12               | 70.98                   | -                         | 70.98                  |
| Low Demand | 2022-2023 | 12.20                | -                      | 12.20               | 71.75                   | -                         | 71.75                  |
| Low Demand | 2023-2024 | 12.29                | -                      | 12.29               | 72.53                   | -                         | 72.53                  |
| Low Demand | 2024-2025 | 12.37                | -                      | 12.37               | 73.30                   | -                         | 73.30                  |
| Low Demand | 2025-2026 | 12.45                | -                      | 12.45               | 74.04                   | -                         | 74.04                  |
| Low Demand | 2026-2027 | 12.53                | -                      | 12.53               | 74.70                   | -                         | 74.70                  |
| Low Demand | 2027-2028 | 12.60                | -                      | 12.60               | 75.34                   | -                         | 75.34                  |
| Low Demand | 2028-2029 | 12.67                | -                      | 12.67               | 75.98                   | -                         | 75.98                  |

**Appendix 7.3 - Peak Day Demand - Served and Unserved (MDth/d)  
Before Resource Additions & Net of DSM Savings**

| Case         | Gas Year  | La Grande Served | La Grande Unserved | La Grande Total | WA/ID Served | WA/ID Unserved | WA/ID Total |
|--------------|-----------|------------------|--------------------|-----------------|--------------|----------------|-------------|
| Green Future | 2009-2010 | 7.98             | -                  | 7.98            | 274.58       | -              | 274.58      |
| Green Future | 2010-2011 | 7.61             | -                  | 7.61            | 262.02       | -              | 262.02      |
| Green Future | 2011-2012 | 7.63             | -                  | 7.63            | 263.10       | -              | 263.10      |
| Green Future | 2012-2013 | 7.65             | -                  | 7.65            | 264.29       | -              | 264.29      |
| Green Future | 2013-2014 | 7.68             | -                  | 7.68            | 266.50       | -              | 266.50      |
| Green Future | 2014-2015 | 7.75             | -                  | 7.75            | 270.09       | -              | 270.09      |
| Green Future | 2015-2016 | 7.20             | -                  | 7.20            | 250.52       | -              | 250.52      |
| Green Future | 2016-2017 | 7.17             | -                  | 7.17            | 250.10       | -              | 250.10      |
| Green Future | 2017-2018 | 7.16             | -                  | 7.16            | 250.66       | -              | 250.66      |
| Green Future | 2018-2019 | 7.16             | -                  | 7.16            | 251.45       | -              | 251.45      |
| Green Future | 2019-2020 | 7.17             | -                  | 7.17            | 252.68       | -              | 252.68      |
| Green Future | 2020-2021 | 7.21             | -                  | 7.21            | 255.03       | -              | 255.03      |
| Green Future | 2021-2022 | 7.25             | -                  | 7.25            | 257.70       | -              | 257.70      |
| Green Future | 2022-2023 | 7.29             | -                  | 7.29            | 260.38       | -              | 260.38      |
| Green Future | 2023-2024 | 7.33             | -                  | 7.33            | 262.62       | -              | 262.62      |
| Green Future | 2024-2025 | 7.39             | -                  | 7.39            | 265.80       | -              | 265.80      |
| Green Future | 2025-2026 | 7.43             | -                  | 7.43            | 268.16       | -              | 268.16      |
| Green Future | 2026-2027 | 7.46             | -                  | 7.46            | 270.28       | -              | 270.28      |
| Green Future | 2027-2028 | 7.49             | -                  | 7.49            | 272.85       | -              | 272.85      |
| Green Future | 2028-2029 | 7.52             | -                  | 7.52            | 275.44       | -              | 275.44      |

| Case         | Gas Year  | Klamath Falls Served | Klamath Falls Unserved | Klamath Falls Total | Medford/Roseburg Served | Medford/Roseburg Unserved | Medford/Roseburg Total |
|--------------|-----------|----------------------|------------------------|---------------------|-------------------------|---------------------------|------------------------|
| Green Future | 2009-2010 | 12.71                | -                      | 12.71               | 70.44                   | -                         | 70.44                  |
| Green Future | 2010-2011 | 12.23                | -                      | 12.23               | 67.58                   | -                         | 67.58                  |
| Green Future | 2011-2012 | 12.38                | -                      | 12.38               | 68.10                   | -                         | 68.10                  |
| Green Future | 2012-2013 | 12.58                | -                      | 12.58               | 69.59                   | -                         | 69.59                  |
| Green Future | 2013-2014 | 12.85                | -                      | 12.85               | 71.22                   | -                         | 71.22                  |
| Green Future | 2014-2015 | 13.08                | -                      | 13.08               | 73.27                   | -                         | 73.27                  |
| Green Future | 2015-2016 | 12.26                | -                      | 12.26               | 69.54                   | -                         | 69.54                  |
| Green Future | 2016-2017 | 12.32                | -                      | 12.32               | 70.59                   | -                         | 70.59                  |
| Green Future | 2017-2018 | 12.40                | -                      | 12.40               | 71.75                   | -                         | 71.75                  |
| Green Future | 2018-2019 | 12.50                | -                      | 12.50               | 72.88                   | -                         | 72.88                  |
| Green Future | 2019-2020 | 12.61                | -                      | 12.61               | 73.98                   | -                         | 73.98                  |
| Green Future | 2020-2021 | 12.77                | -                      | 12.77               | 75.36                   | -                         | 75.36                  |
| Green Future | 2021-2022 | 12.93                | -                      | 12.93               | 76.79                   | -                         | 76.79                  |
| Green Future | 2022-2023 | 13.10                | -                      | 13.10               | 78.22                   | -                         | 78.22                  |
| Green Future | 2023-2024 | 13.25                | -                      | 13.25               | 79.57                   | -                         | 79.57                  |
| Green Future | 2024-2025 | 13.45                | -                      | 13.45               | 81.14                   | -                         | 81.14                  |
| Green Future | 2025-2026 | 13.60                | -                      | 13.60               | 82.42                   | -                         | 82.42                  |
| Green Future | 2026-2027 | 13.75                | -                      | 13.75               | 83.59                   | -                         | 83.59                  |
| Green Future | 2027-2028 | 13.89                | -                      | 13.89               | 84.09                   | 0.61                      | 84.69                  |
| Green Future | 2028-2029 | 14.04                | -                      | 14.04               | 84.08                   | 1.75                      | 85.84                  |

**Appendix 7.3 - Peak Day Demand - Served and Unserved (MDth/d)  
Before Resource Additions & Net of DSM Savings**

| Case            | Gas Year  | La Grande Served | La Grande Unserved | La Grande Total | WA/ID Served | WA/ID Unserved | WA/ID Total |
|-----------------|-----------|------------------|--------------------|-----------------|--------------|----------------|-------------|
| Alt Weather Std | 2009-2010 | 7.98             | -                  | 7.98            | 252.68       | -              | 252.68      |
| Alt Weather Std | 2010-2011 | 7.86             | -                  | 7.86            | 249.43       | -              | 249.43      |
| Alt Weather Std | 2011-2012 | 7.95             | -                  | 7.95            | 252.87       | -              | 252.87      |
| Alt Weather Std | 2012-2013 | 8.05             | -                  | 8.05            | 256.46       | -              | 256.46      |
| Alt Weather Std | 2013-2014 | 8.12             | -                  | 8.12            | 260.13       | -              | 260.13      |
| Alt Weather Std | 2014-2015 | 8.20             | -                  | 8.20            | 263.80       | -              | 263.80      |
| Alt Weather Std | 2015-2016 | 8.12             | -                  | 8.12            | 262.17       | -              | 262.17      |
| Alt Weather Std | 2016-2017 | 8.19             | -                  | 8.19            | 265.71       | -              | 265.71      |
| Alt Weather Std | 2017-2018 | 8.26             | -                  | 8.26            | 269.41       | -              | 269.41      |
| Alt Weather Std | 2018-2019 | 8.34             | -                  | 8.34            | 273.12       | -              | 273.12      |
| Alt Weather Std | 2019-2020 | 8.41             | -                  | 8.41            | 277.06       | -              | 277.06      |
| Alt Weather Std | 2020-2021 | 8.48             | -                  | 8.48            | 281.15       | -              | 281.15      |
| Alt Weather Std | 2021-2022 | 8.56             | -                  | 8.56            | 285.32       | -              | 285.32      |
| Alt Weather Std | 2022-2023 | 8.63             | -                  | 8.63            | 289.56       | -              | 289.56      |
| Alt Weather Std | 2023-2024 | 8.71             | -                  | 8.71            | 293.79       | -              | 293.79      |
| Alt Weather Std | 2024-2025 | 8.79             | -                  | 8.79            | 298.16       | -              | 298.16      |
| Alt Weather Std | 2025-2026 | 8.87             | -                  | 8.87            | 302.52       | -              | 302.52      |
| Alt Weather Std | 2026-2027 | 8.95             | -                  | 8.95            | 306.82       | -              | 306.82      |
| Alt Weather Std | 2027-2028 | 9.03             | -                  | 9.03            | 311.77       | -              | 311.77      |
| Alt Weather Std | 2028-2029 | 9.11             | -                  | 9.11            | 313.86       | 2.69           | 316.55      |

| Case            | Gas Year  | Klamath Falls Served | Klamath Falls Unserved | Klamath Falls Total | Medford/Roseburg Served | Medford/Roseburg Unserved | Medford/Roseburg Total |
|-----------------|-----------|----------------------|------------------------|---------------------|-------------------------|---------------------------|------------------------|
| Alt Weather Std | 2009-2010 | 12.71                | -                      | 12.71               | 67.86                   | -                         | 67.86                  |
| Alt Weather Std | 2010-2011 | 12.63                | -                      | 12.63               | 67.27                   | -                         | 67.27                  |
| Alt Weather Std | 2011-2012 | 12.90                | -                      | 12.90               | 68.40                   | -                         | 68.40                  |
| Alt Weather Std | 2012-2013 | 13.23                | -                      | 13.23               | 70.51                   | -                         | 70.51                  |
| Alt Weather Std | 2013-2014 | 13.58                | -                      | 13.58               | 72.53                   | -                         | 72.53                  |
| Alt Weather Std | 2014-2015 | 13.82                | -                      | 13.82               | 74.64                   | -                         | 74.64                  |
| Alt Weather Std | 2015-2016 | 13.80                | -                      | 13.80               | 75.43                   | -                         | 75.43                  |
| Alt Weather Std | 2016-2017 | 14.04                | -                      | 14.04               | 77.55                   | -                         | 77.55                  |
| Alt Weather Std | 2017-2018 | 14.27                | -                      | 14.27               | 79.58                   | -                         | 79.58                  |
| Alt Weather Std | 2018-2019 | 14.51                | -                      | 14.51               | 81.51                   | -                         | 81.51                  |
| Alt Weather Std | 2019-2020 | 14.75                | -                      | 14.75               | 83.35                   | -                         | 83.35                  |
| Alt Weather Std | 2020-2021 | 14.98                | -                      | 14.98               | 84.09                   | 1.13                      | 85.22                  |
| Alt Weather Std | 2021-2022 | 15.03                | 0.19                   | 15.22               | 84.09                   | 2.99                      | 87.07                  |
| Alt Weather Std | 2022-2023 | 15.03                | 0.43                   | 15.46               | 84.08                   | 4.86                      | 88.94                  |
| Alt Weather Std | 2023-2024 | 15.03                | 0.68                   | 15.71               | 84.09                   | 6.75                      | 90.84                  |
| Alt Weather Std | 2024-2025 | 15.03                | 0.92                   | 15.95               | 84.09                   | 8.67                      | 92.76                  |
| Alt Weather Std | 2025-2026 | 15.03                | 1.17                   | 16.20               | 84.09                   | 10.49                     | 94.57                  |
| Alt Weather Std | 2026-2027 | 15.03                | 1.42                   | 16.45               | 84.09                   | 12.23                     | 96.32                  |
| Alt Weather Std | 2027-2028 | 15.03                | 1.67                   | 16.70               | 84.09                   | 13.98                     | 98.06                  |
| Alt Weather Std | 2028-2029 | 15.03                | 1.92                   | 16.95               | 84.09                   | 15.72                     | 99.81                  |

**Appendix 7.3 - Peak Day Demand - Served and Unserved (MDth/d)****Before Resource Additions & Net of DSM Savings**

| Case               | Gas Year  | La Grande Served | La Grande Unserved | La Grande Total | WA/ID Served | WA/ID Unserved | WA/ID Total |
|--------------------|-----------|------------------|--------------------|-----------------|--------------|----------------|-------------|
| Supply Constrained | 2009-2010 | 7.98             | -                  | 7.98            | 274.58       | -              | 274.58      |
| Supply Constrained | 2010-2011 | 7.27             | -                  | 7.27            | 249.94       | -              | 249.94      |
| Supply Constrained | 2011-2012 | 7.23             | -                  | 7.23            | 249.06       | -              | 249.06      |
| Supply Constrained | 2012-2013 | 7.22             | -                  | 7.22            | 249.09       | -              | 249.09      |
| Supply Constrained | 2013-2014 | 7.20             | -                  | 7.20            | 249.29       | -              | 249.29      |
| Supply Constrained | 2014-2015 | 7.27             | -                  | 7.27            | 252.45       | -              | 252.45      |
| Supply Constrained | 2015-2016 | 7.11             | -                  | 7.11            | 247.26       | -              | 247.26      |
| Supply Constrained | 2016-2017 | 7.12             | -                  | 7.12            | 248.16       | -              | 248.16      |
| Supply Constrained | 2017-2018 | 7.14             | -                  | 7.14            | 249.64       | -              | 249.64      |
| Supply Constrained | 2018-2019 | 7.13             | -                  | 7.13            | 250.06       | -              | 250.06      |
| Supply Constrained | 2019-2020 | 7.16             | -                  | 7.16            | 252.10       | -              | 252.10      |
| Supply Constrained | 2020-2021 | 7.19             | -                  | 7.19            | 254.37       | -              | 254.37      |
| Supply Constrained | 2021-2022 | 7.22             | -                  | 7.22            | 256.44       | -              | 256.44      |
| Supply Constrained | 2022-2023 | 7.25             | -                  | 7.25            | 258.73       | -              | 258.73      |
| Supply Constrained | 2023-2024 | 7.30             | -                  | 7.30            | 261.18       | -              | 261.18      |
| Supply Constrained | 2024-2025 | 7.35             | -                  | 7.35            | 264.25       | -              | 264.25      |
| Supply Constrained | 2025-2026 | 7.39             | -                  | 7.39            | 266.74       | -              | 266.74      |
| Supply Constrained | 2026-2027 | 7.42             | -                  | 7.42            | 268.46       | -              | 268.46      |
| Supply Constrained | 2027-2028 | 7.44             | -                  | 7.44            | 270.80       | -              | 270.80      |
| Supply Constrained | 2028-2029 | 7.46             | -                  | 7.46            | 272.93       | -              | 272.93      |

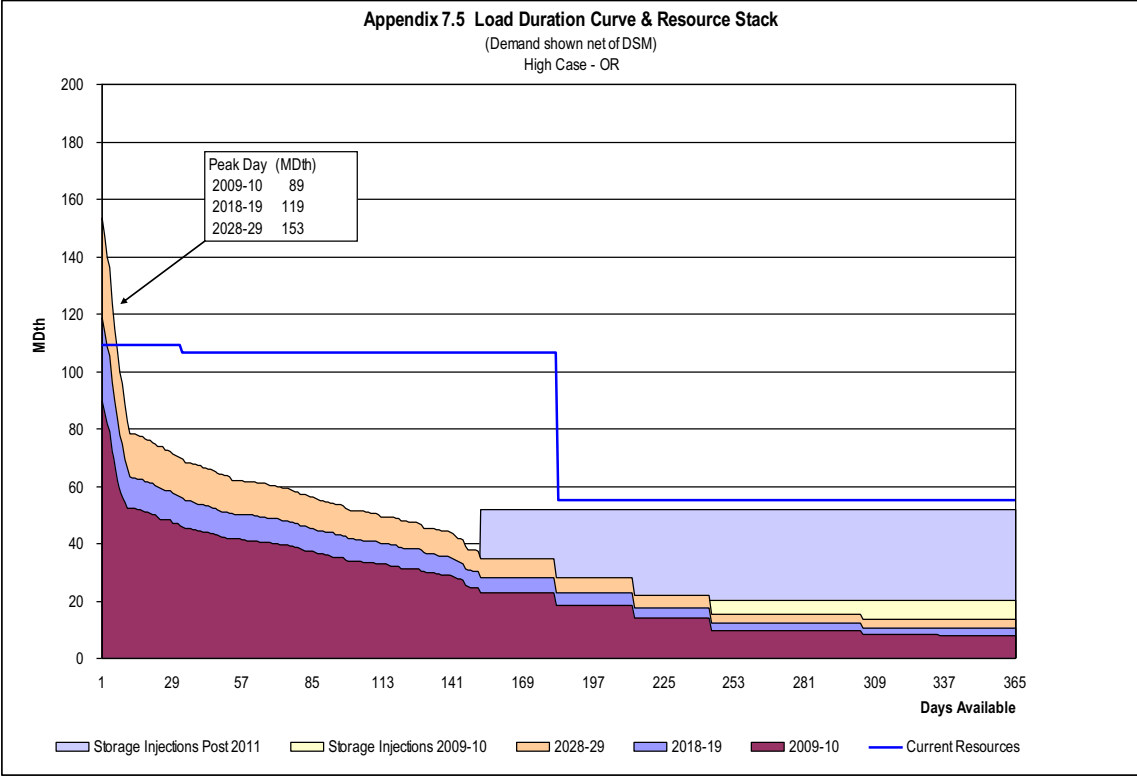
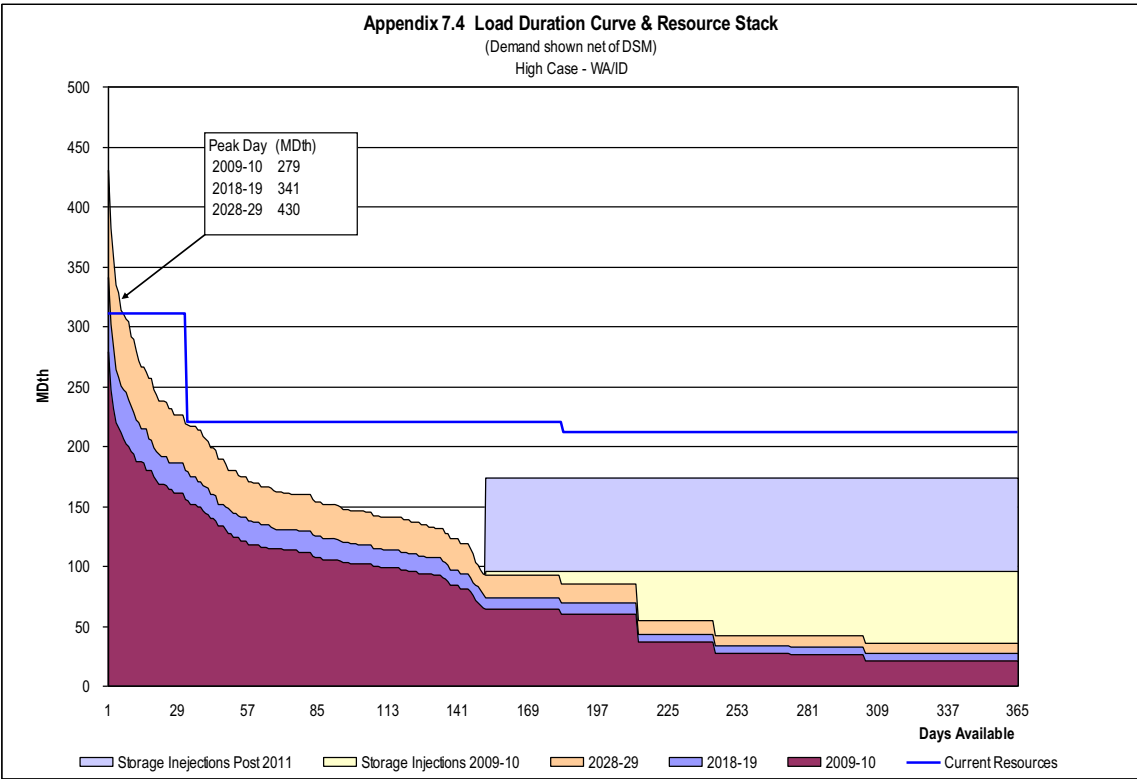
| Case               | Gas Year  | Klamath Falls Served | Klamath Falls Unserved | Klamath Falls Total | Medford/Roseburg Served | Medford/Roseburg Unserved | Medford/Roseburg Total |
|--------------------|-----------|----------------------|------------------------|---------------------|-------------------------|---------------------------|------------------------|
| Supply Constrained | 2009-2010 | 12.71                | -                      | 12.71               | 70.44                   | -                         | 70.44                  |
| Supply Constrained | 2010-2011 | 11.68                | -                      | 11.68               | 64.58                   | -                         | 64.58                  |
| Supply Constrained | 2011-2012 | 11.75                | -                      | 11.75               | 64.63                   | -                         | 64.63                  |
| Supply Constrained | 2012-2013 | 11.90                | -                      | 11.90               | 65.80                   | -                         | 65.80                  |
| Supply Constrained | 2013-2014 | 12.07                | -                      | 12.07               | 66.90                   | -                         | 66.90                  |
| Supply Constrained | 2014-2015 | 12.28                | -                      | 12.28               | 68.82                   | -                         | 68.82                  |
| Supply Constrained | 2015-2016 | 12.12                | -                      | 12.12               | 68.71                   | -                         | 68.71                  |
| Supply Constrained | 2016-2017 | 12.23                | -                      | 12.23               | 70.09                   | -                         | 70.09                  |
| Supply Constrained | 2017-2018 | 12.36                | -                      | 12.36               | 71.49                   | -                         | 71.49                  |
| Supply Constrained | 2018-2019 | 12.44                | -                      | 12.44               | 72.52                   | -                         | 72.52                  |
| Supply Constrained | 2019-2020 | 12.59                | -                      | 12.59               | 73.83                   | -                         | 73.83                  |
| Supply Constrained | 2020-2021 | 12.74                | -                      | 12.74               | 75.18                   | -                         | 75.18                  |
| Supply Constrained | 2021-2022 | 12.88                | -                      | 12.88               | 76.47                   | -                         | 76.47                  |
| Supply Constrained | 2022-2023 | 13.03                | -                      | 13.03               | 77.79                   | -                         | 77.79                  |
| Supply Constrained | 2023-2024 | 13.19                | -                      | 13.19               | 79.19                   | -                         | 79.19                  |
| Supply Constrained | 2024-2025 | 13.38                | -                      | 13.38               | 80.74                   | -                         | 80.74                  |
| Supply Constrained | 2025-2026 | 13.54                | -                      | 13.54               | 82.05                   | -                         | 82.05                  |
| Supply Constrained | 2026-2027 | 13.67                | -                      | 13.67               | 83.12                   | -                         | 83.12                  |
| Supply Constrained | 2027-2028 | 13.80                | -                      | 13.80               | 84.09                   | 0.08                      | 84.16                  |
| Supply Constrained | 2028-2029 | 13.93                | -                      | 13.93               | 84.09                   | 1.11                      | 85.19                  |



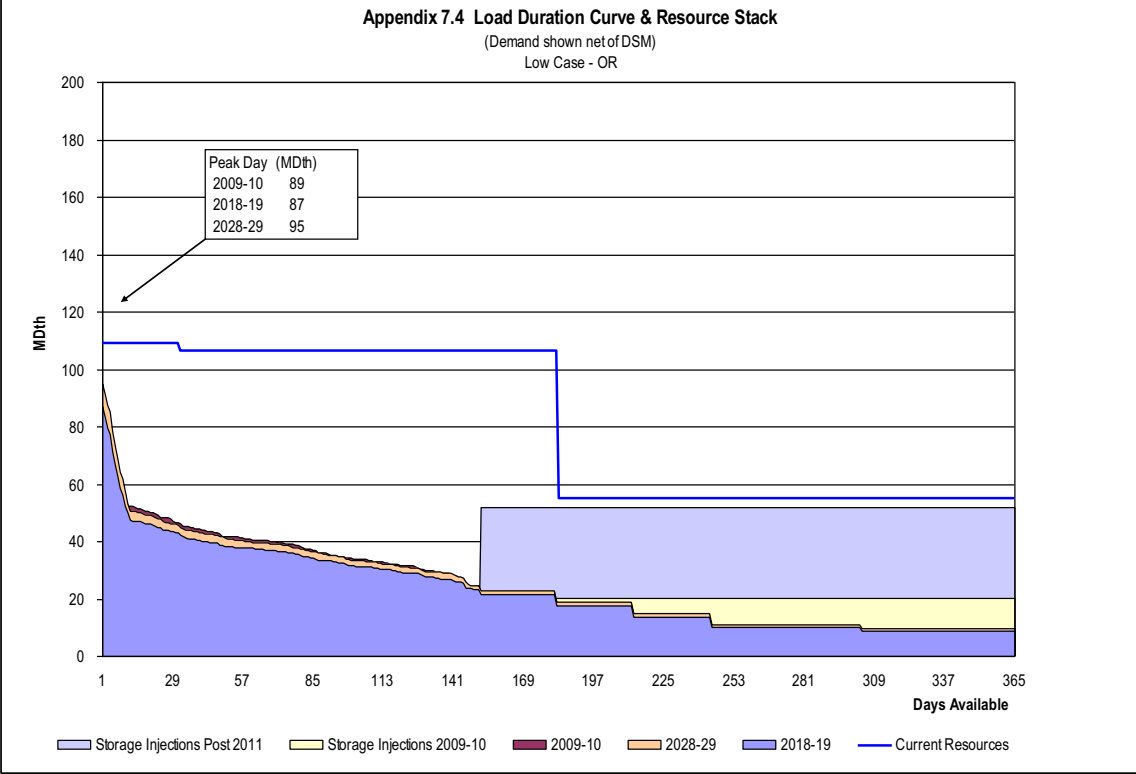
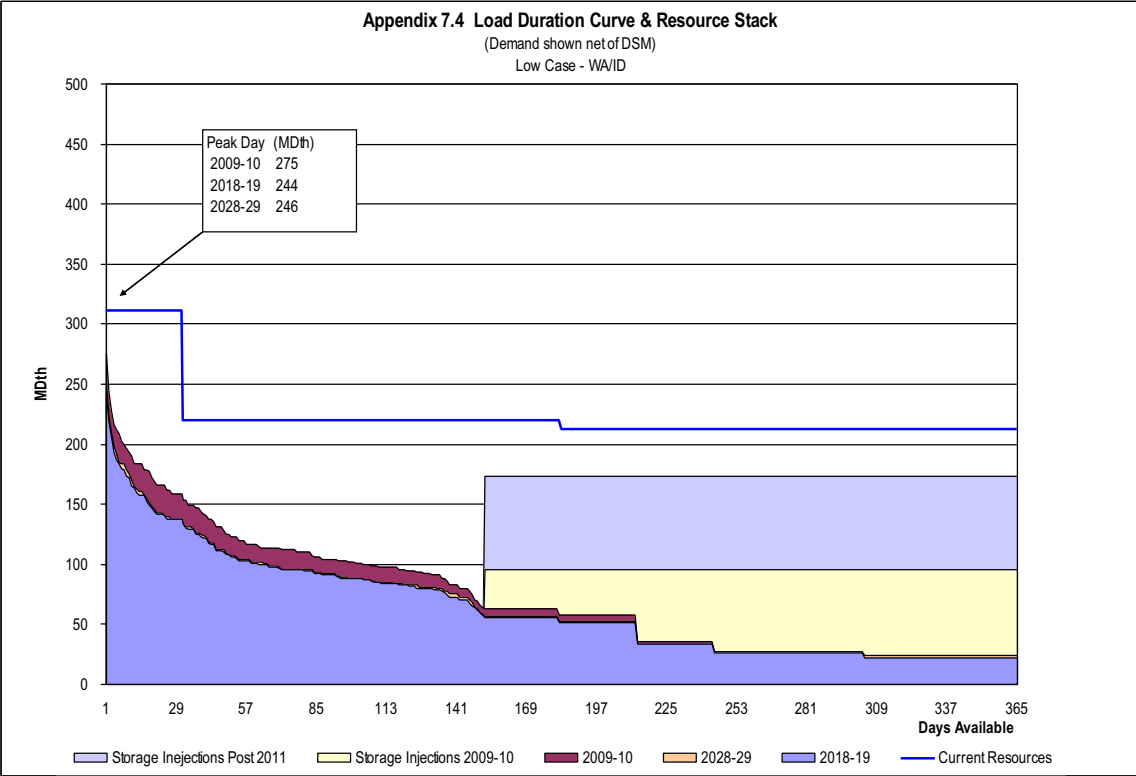
## **APPENDIX 7.4**

### **LOAD DURATION CURVE GRAPHS (HIGH AND LOW GROWTH CASES)**









## **APPENDIX 7.5**

### **TOTAL COST BY PORTFOLIO**



### Appendix 7.5 - Net Present Value of Revenue Requirement (NPVRR) by Portfolio

| Portfolio   | NPVRR in (000's) |
|---|------------------|
| <b><i>Expected Case</i></b>   |                  |
| Expected Demand with Existing Resources (before resource additions)           | \$ (6,514,895)   |
| Expected Demand with Existing Resources plus Expected Available               | \$ (6,547,705)   |
| Expected Demand with GTN Fully Subscribed                                     | \$ (6,593,845)   |
| Expected Demand with GTN Rate Escalation                                      | \$ (7,440,510)   |
| <b><i>Additional Demand Scenarios</i></b>                                     |                  |
| Expected Demand with High Elasticity and Existing Resources                   | \$ (5,856,847)   |
| Expected Demand with Expected Elasticity and Existing Resources               | \$ (6,249,435)   |
| Coldest in 20 Demand with Existing Resources                                  | \$ (7,997,147)   |
| High Growth & Low Price Demand with Existing Resources                        | \$ (7,691,204)   |
| High Growth & Low Price Demand with Existing Resource plus Expected Available | \$ (10,704,833)  |
| Green Future with Existing Resources  | \$ (9,277,241)   |
| Low Growth & High Prices with Restricted Capacity                             | \$ (10,814,967)  |
| Supply Constrained with Existing Resources                                    | \$ (11,782,862)  |



Appendix 7.5 - Served Demand And Costs by Portfolio by Gas Year

| Portfolio  | 2009-2010    | 2010-2011    | 2011-2012    | 2012-2013    | 2013-2014    | 2014-2015    | 2015-2016    | 2016-2017    | 2017-2018    | 2018-2019    | 2019-2020    |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>High Growth &amp; Low Price Demand with Existing Resources</b>                        |              |              |              |              |              |              |              |              |              |              |              |
| Total Served w/o Enduser (MDth)  |              |              |              |              |              |              |              |              |              |              |              |
| Total System Cost (000's)  | \$ (195,619) | \$ (229,414) | \$ (241,622) | \$ (255,266) | \$ (231,315) | \$ (294,111) | \$ (324,970) | \$ (336,505) | \$ (364,019) | \$ (42,171)  | \$ 43,150    |
| Total Transport Fix Cost (000's)   | \$ (42,294)  | \$ (42,512)  | \$ (42,735)  | \$ (45,686)  | \$ (48,928)  | \$ (52,477)  | \$ (56,379)  | \$ (60,697)  | \$ (65,085)  | \$ (69,928)  | \$ (75,227)  |
| Total Transport Var Cost (000's)   | \$ (738)     | \$ (749)     | \$ (590)     | \$ (741)     | \$ (777)     | \$ (788)     | \$ (771)     | \$ (779)     | \$ (767)     | \$ (798)     | \$ (794)     |
| Total Supply Fixed Costs by Supply (000's)   | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| Total Supply Variable Costs by Supply (000's)  | \$ (151,871) | \$ (185,722) | \$ (197,821) | \$ (208,335) | \$ (181,110) | \$ (240,346) | \$ (287,279) | \$ (274,519) | \$ (297,599) | \$ (309,102) | \$ (315,073) |
| Total Storage Fix Cost (000's)   | \$ (348)     | \$ (35)      | \$ (35)      | \$ (38)      | \$ (42)      | \$ (47)      | \$ (51)      | \$ (57)      | \$ (62)      | \$ (69)      | \$ (75)      |
| Total Storage Var Cost (000's)   | \$ (46)      | \$ (68)      | \$ (113)     | \$ (137)     | \$ (130)     | \$ (144)     | \$ (161)     | \$ (163)     | \$ (176)     | \$ (181)     | \$ (191)     |
| DSM Implementation Cost (000's)  | \$ (322)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (330)     | \$ (330)     | \$ (330)     | \$ (330)     |
| <b>High Growth &amp; Low Price Demand with Existing Resource plus Expected Available</b> |              |              |              |              |              |              |              |              |              |              |              |
| Total Served w/o Enduser (MDth)  |              |              |              |              |              |              |              |              |              |              |              |
| Total System Cost (000's)  | \$ (191,492) | \$ (225,178) | \$ (237,400) | \$ (249,797) | \$ (256,337) | \$ (319,762) | \$ (430,384) | \$ (452,595) | \$ (491,499) | \$ (520,573) | \$ (545,603) |
| Total Transport Fix Cost (000's)   | \$ (38,449)  | \$ (38,674)  | \$ (38,903)  | \$ (41,425)  | \$ (74,131)  | \$ (79,492)  | \$ (162,377) | \$ (177,087) | \$ (192,879) | \$ (210,204) | \$ (229,207) |
| Total Transport Var Cost (000's)   | \$ (744)     | \$ (753)     | \$ (619)     | \$ (743)     | \$ (778)     | \$ (777)     | \$ (768)     | \$ (778)     | \$ (754)     | \$ (794)     | \$ (808)     |
| Total Supply Fixed Costs by Supply (000's)   | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| Total Supply Variable Costs by Supply (000's)  | \$ (151,576) | \$ (185,320) | \$ (197,401) | \$ (207,126) | \$ (180,927) | \$ (238,972) | \$ (266,834) | \$ (274,184) | \$ (297,291) | \$ (308,995) | \$ (314,992) |
| Total Storage Fix Cost (000's)   | \$ (348)     | \$ (35)      | \$ (35)      | \$ (38)      | \$ (42)      | \$ (47)      | \$ (51)      | \$ (57)      | \$ (62)      | \$ (69)      | \$ (75)      |
| Total Storage Var Cost (000's)   | \$ (47)      | \$ (68)      | \$ (113)     | \$ (135)     | \$ (129)     | \$ (144)     | \$ (164)     | \$ (166)     | \$ (183)     | \$ (182)     | \$ (192)     |
| DSM Implementation Cost (000's)  | \$ (328)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     |
| <b>Low Growth &amp; High Prices with Restricted Capacity</b>                             |              |              |              |              |              |              |              |              |              |              |              |
| Total Served w/o Enduser (MDth)  |              |              |              |              |              |              |              |              |              |              |              |
| Total System Cost (000's)  | \$ (282,308) | \$ (300,813) | \$ (305,539) | \$ (393,186) | \$ (389,637) | \$ (465,035) | \$ (484,181) | \$ (507,451) | \$ (533,170) | \$ (550,229) | \$ (584,470) |
| Total Transport Fix Cost (000's)   | \$ (42,294)  | \$ (42,512)  | \$ (42,735)  | \$ (45,686)  | \$ (48,928)  | \$ (52,477)  | \$ (56,379)  | \$ (60,697)  | \$ (65,085)  | \$ (69,928)  | \$ (75,227)  |
| Total Transport Var Cost (000's)   | \$ (735)     | \$ (747)     | \$ (542)     | \$ (644)     | \$ (683)     | \$ (624)     | \$ (648)     | \$ (616)     | \$ (685)     | \$ (612)     | \$ (569)     |
| Total Supply Fixed Costs by Supply (000's)   | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| Total Supply Variable Costs by Supply (000's)  | \$ (218,542) | \$ (287,072) | \$ (321,694) | \$ (346,213) | \$ (339,388) | \$ (411,228) | \$ (436,410) | \$ (445,414) | \$ (466,699) | \$ (478,875) | \$ (487,806) |
| Total Storage Fix Cost (000's)   | \$ (348)     | \$ (35)      | \$ (35)      | \$ (38)      | \$ (42)      | \$ (47)      | \$ (51)      | \$ (57)      | \$ (62)      | \$ (69)      | \$ (75)      |
| Total Storage Var Cost (000's)   | \$ (60)      | \$ (119)     | \$ (214)     | \$ (275)     | \$ (286)     | \$ (340)     | \$ (377)     | \$ (377)     | \$ (408)     | \$ (415)     | \$ (444)     |
| DSM Implementation Cost (000's)  | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (330)     | \$ (330)     | \$ (330)     | \$ (330)     |
| <b>Green Future with Existing Resources</b>  |              |              |              |              |              |              |              |              |              |              |              |
| Total Served w/o Enduser (MDth)  |              |              |              |              |              |              |              |              |              |              |              |
| Total System Cost (000's)  | \$ (212,850) | \$ (244,520) | \$ (237,759) | \$ (252,961) | \$ (235,644) | \$ (349,600) | \$ (385,287) | \$ (414,353) | \$ (444,546) | \$ (474,253) | \$ (495,874) |
| Total Transport Fix Cost (000's)   | \$ (42,294)  | \$ (42,512)  | \$ (42,735)  | \$ (45,686)  | \$ (48,928)  | \$ (52,477)  | \$ (56,379)  | \$ (60,697)  | \$ (65,085)  | \$ (69,928)  | \$ (75,227)  |
| Total Transport Var Cost (000's)   | \$ (546)     | \$ (603)     | \$ (541)     | \$ (661)     | \$ (788)     | \$ (788)     | \$ (748)     | \$ (749)     | \$ (753)     | \$ (741)     | \$ (744)     |
| Total Supply Fixed Costs by Supply (000's)   | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| Total Supply Variable Costs by Supply (000's)  | \$ (169,263) | \$ (200,927) | \$ (193,977) | \$ (206,091) | \$ (185,429) | \$ (295,800) | \$ (327,541) | \$ (352,291) | \$ (378,024) | \$ (402,866) | \$ (419,178) |
| Total Storage Fix Cost (000's)   | \$ (348)     | \$ (35)      | \$ (35)      | \$ (38)      | \$ (42)      | \$ (47)      | \$ (51)      | \$ (57)      | \$ (62)      | \$ (69)      | \$ (75)      |
| Total Storage Var Cost (000's)   | \$ (77)      | \$ (115)     | \$ (143)     | \$ (155)     | \$ (158)     | \$ (188)     | \$ (239)     | \$ (271)     | \$ (293)     | \$ (320)     | \$ (320)     |
| DSM Implementation Cost (000's)  | \$ (322)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (330)     | \$ (330)     |
| <b>Supply Constrained with Existing Resources</b>  |              |              |              |              |              |              |              |              |              |              |              |
| Total Served w/o Enduser (MDth)  |              |              |              |              |              |              |              |              |              |              |              |
| Total System Cost (000's)  | \$ (292,218) | \$ (340,956) | \$ (338,488) | \$ (371,515) | \$ (371,164) | \$ (456,869) | \$ (486,335) | \$ (512,965) | \$ (552,310) | \$ (579,609) | \$ (605,036) |
| Total Transport Fix Cost (000's)   | \$ (42,294)  | \$ (42,512)  | \$ (42,735)  | \$ (45,686)  | \$ (48,928)  | \$ (52,477)  | \$ (56,379)  | \$ (60,697)  | \$ (65,085)  | \$ (69,928)  | \$ (75,227)  |
| Total Transport Var Cost (000's)   | \$ (546)     | \$ (574)     | \$ (503)     | \$ (545)     | \$ (652)     | \$ (715)     | \$ (720)     | \$ (719)     | \$ (712)     | \$ (689)     | \$ (683)     |
| Total Supply Fixed Costs by Supply (000's)   | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| Total Supply Variable Costs by Supply (000's)  | \$ (248,606) | \$ (297,328) | \$ (294,624) | \$ (324,645) | \$ (320,924) | \$ (402,991) | \$ (428,511) | \$ (450,819) | \$ (485,715) | \$ (508,171) | \$ (528,276) |
| Total Storage Fix Cost (000's)   | \$ (348)     | \$ (35)      | \$ (35)      | \$ (38)      | \$ (42)      | \$ (47)      | \$ (51)      | \$ (57)      | \$ (62)      | \$ (69)      | \$ (75)      |
| Total Storage Var Cost (000's)   | \$ (95)      | \$ (179)     | \$ (243)     | \$ (271)     | \$ (288)     | \$ (310)     | \$ (345)     | \$ (375)     | \$ (405)     | \$ (423)     | \$ (445)     |
| DSM Implementation Cost (000's)  | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (329)     | \$ (330)     | \$ (330)     | \$ (330)     | \$ (330)     |









## **APPENDIX 8.1**

# **DISTRIBUTION SYSTEM MODELING**



## APPENDIX 8.1 – DISTRIBUTION SYSTEM MODELING

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### OVERVIEW

The primary goal of distribution system planning is to design for present needs and to plan for future expansion to serve demand growth. This allows Avista to satisfy current demand-serving requirements while taking steps toward meeting future needs. Distribution system planning identifies potential problems and areas of the distribution system that require reinforcement. By knowing when and where pressure problems may occur, the necessary reinforcements can be incorporated into normal maintenance. Thus, more costly reactive and emergency solutions can be avoided.

### COMPUTER MODELING

When designing new main extensions, computer modeling can help determine the optimum size facilities for present and future needs. Undersized facilities are costly to replace, and oversized facilities incur unnecessary expenses to Avista and its customers.

### THEORY AND APPLICATION OF STUDY

Natural gas network load studies have evolved in the last decade to become a highly technical and useful means of analyzing the operation of a distribution system. Using a pipeline fluid flow formula, a specified parameter of each pipe element can be simultaneously solved. A variety of pipeline equations exist, each tailored to a specific flow behavior. Through years of research, these equations have been refined to the point where solutions obtained closely represent actual system behavior.

Avista conducts network load studies using Advantica's SynerGEE<sup>®</sup> 4.3.0 software. This computer-based modeling tool runs on a Windows operating system and allows users to analyze and interpret solutions graphically.

### CREATING A MODEL

To properly study the distribution system, all natural gas main information is entered (length, pipe roughness and ID) into the model. "Main" refers to all pipelines supplying services.

Nodes (points where natural gas enters or leaves the system) are placed at all pipe intersections, beginnings and ends of mains, changes in pipe diameter/material and to identify all large customers. A model element connects two nodes together. Therefore, a "to node" and a "from node" will represent an element between those two nodes. Almost all of the elements in a model are pipes.

Regulators are treated like adjustable valves in which the downstream pressure is set to a known value. Although specific regulator types can be entered for realistic behavior, the expected flow passing through the actual regulator is determined and the modeled regulator is forced to accommodate such flows.

## FLUID MECHANICS OF THE MODEL

Pipe flow equations are used to determine the relationships between flow, pressure drop, diameter and pipe length. For all models, the Fundamental Flow equation (FM) is used due to its demonstrated reliability.

Efficiency factors are used to account for the equivalent resistance of valves, fittings and angle changes within the distribution system. Starting with a 95 percent factor, the efficiency can be changed to fine tune the model to match field results.

Pipe roughness along with flow conditions creates a friction factor for all pipes within a system. Thus, each pipe may have a unique friction factor, minimizing computational errors associated with generalized friction values.

## LOAD DATA

All studies are considered steady state; all natural gas entering the distribution system must equal the natural gas exiting the distribution system at any given time.

Customer loads are obtained from Avista’s customer billing system and converted to an algebraic format so loads can be generated for various conditions.

In the event of a peak day or an extremely cold weather condition, it is assumed that all curtailable loads are interrupted. Therefore, the models will be conducted with only core loads.

## DETERMINING NATURAL GAS CUSTOMERS’ MAXIMUM HOURLY USAGE

### *Determining a Base Load*

Base loads are not temperature dependent; they remain relatively constant regardless of temperature. A reasonable base load can be calculated from customer billing information. The billing month, which has the lowest amount of heating degree days is usually August. Usage during this month will reflect nearly all natural gas loads exclusive of space heating.

By determining the amount of days in the billing period and applying a peaking factor, the peak hourly base load of each customer can be estimated as shown in Table 1:

| Table 1 - Determining Base Load |   |   |   |         |   |                              |
|---------------------------------|---|---|---|---------|---|------------------------------|
| <b>Customer Usage</b>           | X | $\frac{1}{\text{Days in Billing Period}}$ | X | 0.0625* | = | <b>Peak Hourly Base Load</b> |
| <b>Summer Billing Period</b>    |   |   |   |         |   |                              |

\* The average residential customer’s peak usage was found to be 6.25 percent of the total daily load. This peaking factor was estimated by studying the ratio of the peak hourly flow and the total daily flow at the pipeline gate stations in past years. The peaking factor is periodically discussed with other utilities and has been consistent with other utilities of similar size.

### **Determining Heat Load**

A heat load will be proportional to heating degree-days (HDDs); at 0 HDD, the load will be zero. A heat load can be reasonably calculated from customer billing information. The billing month with the greatest consumption is usually January. This month reflects maximum space heating as well as non-space heating loads.

Customers' usage for January (winter) billing, minus usage for August (summer) billing, leaves a reasonable estimate for heat load. This load can be divided by the amount of HDDs that occurred in January, leaving usage per HDD. Customer needs can be calculated by applying the peaking factor, resulting in a peak hourly heat load per HDD. This is shown in Table 2:

| <b>Table 2 - Determining Heat Load</b>  |   |   |   |   |
|---|---|---|---|---|
| $\left\{ \begin{array}{l} \text{Customer Usage} \\ \text{Winter Billing} \\ \text{Period} \end{array} \right\} - \left\{ \begin{array}{l} \text{Customer Usage} \\ \text{Summer Billing} \\ \text{Period} \end{array} \right\}$ | - | X | $\frac{1}{\begin{array}{l} \text{Winter Billing} \\ \text{Period Degree} \\ \text{Days} \end{array}}$ | X   |
|   |   |   | X   | $\text{Peak HDDs} \times 0.0625^* = \text{Peak Hourly Heat Load}$ |

### **Determining Design Peak Hourly Load**

The design peak hourly load for a customer is estimated by adding the hourly base load and the hourly heat load for a design temperature. This estimate reflects highest system hourly demands, as shown in Table 3:

| <b>Table 3 - Determining Peak Hourly Load</b> |   |                                |                             |
|---|---|--------------------------------|-----------------------------|
| $\text{Peak Hourly Base Load}$                | + | $\text{Peak Hourly Heat Load}$ | = $\text{Peak Hourly Load}$ |

This method differs from the approach that we use for IRP peak day load planning. The primary reason for this difference is due to the importance of responding to hourly peaking in the distribution system, while IRP resource planning focuses on peak day requirements to the city gate.

### **APPLYING LOADS**

Having estimated the peak loads for all customers in a particular service area, the model can be loaded. The first step is to assign each load to the respective node or element.

### **GENERATING LOADS**

Temperature-based and non-temperature-based loads are established for each node or element, thus loads can be varied based on any temperature (HDD). Such a tool is necessary to evaluate the difference in flow and pressure due to different weather conditions.

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## **GEOGRAPHIC INFORMATION SYSTEM (GIS)**

We have recently converted our natural gas facility maps to GIS. While the GIS can provide a variety of map products, its power lies in its analytical capability. A GIS consists of three components: spatial operations, data association and map representation.

A GIS allows analysts to conduct spatial operations (relating a feature or facility to another geographically). A spatial operation is possible if a facility displayed on a map maintains a relationship to other facilities. Spatial relationships allow analysts to perform a multitude of queries, including:

- identify electric customers adjacent to natural gas mains who are not currently using natural gas;
- display the ratio of customers to length of pipe in Emergency Operating Procedure zones (geographical areas defined by the number of customers and their safety in the event of an emergency); and
- classify high-pressure pipeline proximity criteria.

The second component of the GIS is data association. This allows analysts to model relationships between facilities displayed on a map to tabular information in a database. Databases store facility information such as pipe size, pipe material, pressure rating, or related information (e.g., customer databases, equipment databases and work management systems). Data association allows interactive queries within a map-like environment.

Finally, the GIS provides a means to create maps of existing facilities in different scales, projections and displays. In addition, the results of a comparative or spatial analysis can be presented pictorially. This allows users to present abstract analyses in a more intuitive context.

## **BUILDING SynerGEE® MODELS FROM A GIS**

The GIS can provide additional benefits through the ease of creation and maintenance of load studies. Avista can create load studies from the GIS based on tabular data (attributes) installed during the mapping process.

## **MAINTENANCE USING A GIS**

The GIS helps maintain the existing distribution facility by allowing a design to be initiated on a GIS. Currently, design jobs for the company's natural gas system are managed through Avista's Facility Management (AFM) tool. This system is being integrated with GIS, allowing jobs to be designed directly within a GIS. Once completed, the as-built information is submitted to GIS and the facility is immediately updated. This eliminates the need to convert physical maps to a GIS at a later date. Because the facility is updated on GIS, load studies can remain current by refreshing the analysis.

## **DEVELOPING A PRESENT CASE LOAD STUDY**

In order for any model to have accuracy, a present case model has to be developed that reflects what the system was doing when downstream pressures and flows are known. To establish the present case, pressure charts located throughout the distribution system are used.

Pressure charts plot pressure (some include temperature) versus time over several days. Various locations recording simultaneously are used to validate the model. Customer loads on SynerGEE<sup>®</sup> are generated to correspond with actual temperatures recorded on the pressure charts. An accurate model's downstream pressures will match the corresponding location's field pressure chart. Efficiency factors are fine-tuned to further refine the model's pressures.

Since telemetry at the gate stations record hourly flow, temperature and pressure, these values are used to validate the model. All loads are representative of the average daily temperature and are defined as hourly flows. If the load generating method is truly accurate, all natural gas entering the actual system (physical) equals total natural gas demand solved by the simulated system (model).

## **DEVELOPING A PEAK CASE LOAD STUDY**

Using the calculated peak loads, a model can be analyzed to identify the behavior during a peak day. The efficiency factors established in the present case are used throughout subsequent models.

## **ANALYZING RESULTS**

After a model has been balanced, several features within the SynerGEE<sup>®</sup> model are used to translate results. Color plots are generated to depict flow direction, pressure, pipe diameter and gradient with specific break points. Reinforcements can be indentified by visual inspection. When user edits are completed and the model is re-balanced, pressure changes can be visually displayed, helping identify optimum reinforcements.

An optimum reinforcement will have the largest pressure increase per unit length. Reinforcements can also be deferred and occasionally eliminated through load mitigation of DSM efforts.

## **PLANNING CRITERIA**

In most instances, models resulting in node pressures below 15 psig indicate a likelihood of distribution low pressure and therefore necessitate reinforcements. For most Avista distribution systems, a minimum of 15 psig will ensure deliverability as natural gas exits the distribution mains and travels through service pipelines to a customer's meter. Some Avista distribution areas operate at lower pressures and are assigned a minimum pressure of 5 psig for model results. Given a lower operating pressure, service pipelines in such areas are sized accordingly to maintain reliability.

## **DETERMINING MAXIMUM CAPACITY FOR A SYSTEM**

Using a peak day model, loads can be prorated at intervals until area pressures drop to 15 psig. At that point, the total amount of natural gas entering the system equals the maximum capacity before



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new construction is necessary. The difference between natural gas entering the system in this scenario and a peak day model is the maximum additional capacity that can be added to the system.

Since the approximate natural gas usage for the average customer is known, it can be determined how many new customers can be added to the distribution system before necessitating system reinforcements. The above models and procedures are utilized with new construction proposals or pipe reinforcements to determine a potential increase in facilities.

### **FIVE-YEAR FORECASTING**

The intent of our load study forecasting is to predict the system's behavior and reinforcements necessary within the next five years. Various Avista personnel provide information to determine where and why certain areas may experience growth.

By combining information from Avista's demand forecast, IRP planning efforts, regional growth plans and area developments, proposals for pipeline reinforcements and expansions can be evaluated with SynerGEE®.