

Exhibit No. ___ (JT-6)
Docket UT-130477
Witness: Mark Vasconi

BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of the Petition of

DOCKET UT-130477

**THE CENTURYLINK COMPANIES –
QWEST CORPORATION;
CENTURYTEL OF WASHINGTON;
CENTURYTEL OF INTERISLAND;
CENTURYTEL OF COWICHE; AND
UNITED TELEPHONE COMPANY OF
THE NORTHWEST**

**To be Regulated Under an Alternative
Form of Regulation Pursuant to RCW
80.36.135.**

**EXHIBIT TO
TESTIMONY OF**

William Weinman

**STAFF OF
WASHINGTON UTILITIES AND
TRANSPORTATION COMMISSION**

CV of Mark Vasconi

October 15, 2013

Mark Vasconi
WUTC
1300 S. Evergreen Park Drive SW
Olympia, WA 98504
(360) 664-1308

EDUCATION

University of Montana
M.A. Economics - 1983
B.A. Economics - 1980

Missoula, Montana

EXPERIENCE

Dec. 2010 – Present

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
Director, Regulatory Services **Olympia, Washington**

- Provide direction and management to four managers and 30 analysts who analyze rate filings made by companies regulated by the UTC in Telecom, Energy, Solid Waste, Transportation and Water industries
- Conduct negotiations with various companies and public interest organizations regarding rates, mergers and new services that are regulated by the UTC.

Feb. 2010 – Dec. 2010

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
Manager, Regulatory Services **Olympia, Washington**

- Conduct negotiations with various telecom companies and public interest organizations regarding a wide range of telecommunications issues.
- Direct and produce testimony and presentations on various telecommunication issues ranging from rate development to intrastate access charges and universal service issues.

Sept. 2008 – Feb. 2010

GENERAL COMMUNICATIONS, INC. (GCI)
COGS Management Director **Anchorage, Alaska**

- Managed \$190 million in expenses and insure proper financial reporting of costs.
- Managed a staff of nine analysts who analyzed costs for LD, local, wireless, CATV, and internet services.
- Cost savings efforts during 2009 resulted in over \$7M of annualized savings.

May 2008 – Sept. 2008

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION
Assistant Director, Telecommunications **Olympia, Washington**

- Managed a professional staff of analysts responsible for reviewing rates, market structure and the financial status of telecommunications companies operating in Washington.
- Conducted negotiations with various telecom companies and public interest organizations regarding a wide range of telecommunications issues.
- Directed and produced testimony and presentations on various telecommunication issues ranging from rate development to broadband development in the state of Washington.

- June 2004 – Jan. 2008 AT&T ALASCOM**
Director - Federal Government Affairs Anchorage, Alaska
- Directed AT&T Alascom’s policies on access reform and interstate market structure.
 - Provided in-depth business analysis and strategic assessment to the President of AT&T Alascom on various financial and regulatory issues that ranged from the development of subsidies to support rural telecommunications development to broadband implementation policies.
 - Provided both written and oral testimony in various proceedings before the Regulatory Commission of Alaska (“RCA”).
 - Represented AT&T Alascom’s positions to FCC Commissioners and Staff and also served as a contact with members of the Alaska Congressional delegation regarding telecommunications policies that affected Alaska.
 - Successfully advocated for access charge reform in Alaska which lowered the cost of long distance service in Alaska and provided end users with lower rates.
- Sept. 2001 – June 2004 AT&T ALASCOM**
Director - Business Planning Anchorage, Alaska
- Developed business cases and capital plans associated with product development efforts.
 - Initiated broadband service planning for rural markets as well as urban centers such as Anchorage.
 - Oversaw and developed pricing strategies related to various retail and wholesale products.
 - Engaged in special contract negotiations with customers and directed the development of contracts that were required by the RCA.
- Aug. 1995 – Sept. 2001 AT&T ALASCOM**
Director - Regulatory Affairs Anchorage, Alaska
- Directed and managed AT&T Alascom’s regulatory efforts and advocated Company positions in front of the RCA, the Alaska State Legislature and the FCC.
 - Directed pricing efforts and developed cost models for various tariffed services that fell under the jurisdiction of either the RCA or the FCC.
 - Led interconnection negotiations with incumbent local telecom providers that provided the foundation of AT&T Alascom’s competitive entry into local telecom markets.
 - Successfully advocated the development of the Alaska Universal Service fund and served for 4 years as Vice President and Secretary of the Alaska Universal Service Corporation which oversaw the collection and disbursement of Alaska Universal Service funds to various Local Exchange Carriers.
- Jan. 1992 – July, 1995 PACIFIC TELECOM, INC.**
Senior Telecom Economist Vancouver, Washington
- Developed pricing recommendations that considered both the incremental costs and market prices.
 - Communicated pricing recommendations to a broad range of stakeholders via both written reports and oral presentations.
 - Established pricing for OCPs, private line services and various data services which gained approval from both the FCC and RCA often over the objections of competing companies or Commission Staff.