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    BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION
                           COMMISSION
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     In the Matter of the Petition
                                      ) DOCKET NO. UT-011439
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                                     ) Volume IV
    VERIZON NORTHWEST, INC., for
                                    ) Pages 65 - 105
     Waiver of WAC 480-120-071(2)(a).
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 7
               A prehearing conference in the above matter
 8
     was held on January 17, 2003, at 9:40 a.m., at 1300
 9
     South Evergreen Park Drive Southwest, Olympia,
10
     Washington, before Administrative Law Judge THEODORA
11
    MACE.
12
               The parties were present as follows:
13
               QWEST CORPORATION, by DOUGLAS N. OWENS,
     Attorney at Law, 1325 Fourth Avenue, Suite 940,
    Seattle, Washington 98101; telephone, (206) 748-0367.
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15
               THE WASHINGTON UTILITIES AND TRANSPORTATION
     COMMISSION, by GREGORY J. TRAUTMAN, Assistant Attorney
     General, 1400 South Evergreen Park Drive Southwest,
16
     Post Office Box 40128, Olympia, Washington 98504;
     telephone, (360) 664-1187.
17
               VERIZON NORTHWEST, INC., by JUDITH A.
18
     ENDEJAN, Attorney at Law, Graham and Dunn, 1420 Fifth
    Avenue, 33rd Floor, Seattle, Washington 98101;
19
     telephone, (206) 340-9694.
20
               RCC MINNESOTA, INC., by DAVID L. RICE,
21
    Attorney at Law, Miller Nash, 601 Union Street, Suite
     4400, Seattle, Washington 98101; telephone, (206)
22
     622-8484.
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24
    Kathryn T. Wilson, CCR
25
    Court Reporter
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1 PROCEEDINGS

- 2 JUDGE MACE: Let's be on the record in the
- 3 petition of Verizon Northwest, Inc., for a waiver of
- 4 WAC 480-120-071(2)(a), Docket No. UT-011439. This is
- 5 the day we have scheduled for a prehearing conference
- 6 in this hearing. My name is Theodora Mace. I'm the
- 7 administrative law judge. I would like to have the
- 8 appearances of counsel, beginning with Staff.
- 9 MR. TRAUTMAN: Thank you, Your Honor.
- 10 Gregory J. Trautman, assistant attorney general for
- 11 Commission staff.
- 12 MR. RICE: My name is David Rice. I'm here
- on behalf of RCC Minnesota, Inc. I'm with the firm of
- 14 Miller Nash, and do you want the long form?
- JUDGE MACE: Yes.
- MR. RICE: My address is 4400 Two Union
- 17 Square, 601 Union Street, Seattle, 98101. My telephone
- 18 number is (206) 777-7424. My fax number is (206)
- 19 622-7485, and my e-mail is rice@millernash.com.
- 20 MR. OWENS: Douglas N. Owens, attorney at law
- 21 appearing on behalf of Qwest Corporation, and I
- 22 previously entered the long form of appearance.
- JUDGE MACE: I want to note that Ms. Endejan
- 24 has indicated she's going to be a little delayed coming
- 25 to the hearing this morning. What I propose is we go

- 1 off the record at this point and try to deal with some
- 2 of the cross-exhibits that have already been tendered
- 3 to the Bench and then resume on the record when
- 4 Ms. Endejan comes in, and we will deal with items such
- 5 as the motion to compel that Staff has filed, the order
- of presentation of witnesses, order of cross, and then
- 7 dealing with additional cross-exhibits.
- 8 Does anybody have anything they want to bring
- 9 up at this point before we go off the record to deal
- 10 with the exhibits? Let's be off the record.
- 11 (Discussion off the record.)
- 12 JUDGE MACE: Since we went off the record,
- 13 Ms. Endejan has arrived, and would you enter your
- 14 appearance at this point?
- MS. ENDEJAN: Yes, Your Honor. Judith
- 16 Endejan with Graham and Dunn appearing for Verizon
- 17 Northwest, Incorporated.
- 18 JUDGE MACE: We've had appearances from other
- 19 counsel. One thing I neglected to do is to ask whether
- 20 there is anybody on the bridge line who wants to enter
- 21 an appearance. It doesn't sound like there is anyone.
- Ms. Endejan, when we were on the record
- 23 earlier, I said that I wanted to follow this agenda,
- 24 which has to do with dealing first with the motion to
- 25 compel, then with the housekeeping matters for the

- 1 hearing, order of witnesses, cross-exhibits, order of
- 2 cross-examination, and any other items that the parties
- 3 want to bring up to try to make sure that the hearing
- 4 starting next Wednesday runs smoothly.
- 5 Does anybody have any suggestions to make
- 6 regarding that agenda, any idea about whether it should
- 7 be handled that way or another way? I'm happy to hear
- 8 suggestions. If not, I would like to go ahead with
- 9 hearing argument on the motion.
- 10 There is one problem, if you want to
- 11 characterize it that way, and that is, as I indicated
- 12 to Ms. Endejan yesterday, the notice offering an
- 13 opportunity to respond to Staff's motion indicated that
- 14 the parties had to respond on the 15th by e-mail and
- 15 fax with a hard copy the following day. I did not
- 16 personally receive Verizon's e-mail response on the
- 17 15th. I understand, after examining records at the
- 18 records center later, that Verizon did e-mail a
- 19 response.
- 20 What the problem was there was no indication
- 21 in that e-mail that I had given authorization to make a
- 22 filing by e-mail, and when that happens -- in other
- 23 words, if the records center doesn't have an indication
- 24 that I've authorized it, they don't distribute it and
- 25 it's not a filing, and so there is a bit of a problem

- 1 in that technically, you didn't file your response in a
- 2 timely way, even though I know you did e-mail the
- 3 response to the Commission on the 15th and we did get a
- 4 hard copy on the following day. I'm going to ask if
- 5 the parties have any objection to Verizon responding on
- 6 the record today to Staff's motion?
- 7 MR. TRAUTMAN: No, Your Honor.
- MR. OWENS: No objection.
- 9 MS. ENDEJAN: Your Honor, I apologize. I
- 10 spoke with my assistant, and apparently when I directed
- 11 her to file it with the Commission, I probably wasn't
- 12 clear enough in terms of putting the appropriate
- 13 designation.
- JUDGE MACE: It's just very important
- 15 whenever a notice asks you to file by e-mail or fax
- 16 that you indicate both on the e-mail and on the fax
- 17 that you've been given authorization to do that.
- 18 Otherwise, the records center doesn't respond in a way
- 19 that you might find helpful. I'm not saying anything
- 20 derogatory about the records center, but that's the way
- 21 to try to work the system out so everybody understands
- 22 what's going on, so Mr. Trautman?
- MR. TRAUTMAN: Thank you, Your Honor. We
- 24 have filed a motion to compel discovery in the case of
- 25 Verizon for Data Requests 110 through 122, and I

- 1 believe since then, we've received responses to 110 and
- 2 111, so the outstanding requests for 112 to 122, and
- 3 for Qwest Corporation, a motion to compel responses to
- 4 Data Request Nos. 33 through 39.
- 5 These data requests simply ask for
- 6 information involving other line extensions that have
- 7 been done in Washington, questions involving the cost
- 8 of the extensions, the number of customers served, the
- 9 length of the extensions and other information
- 10 associated with them. They are directly relevant to
- 11 what's at issue in this case, and this case involves,
- 12 in the case of Verizon, a request for a petition for a
- 13 waiver of an obligation to provide line extension; in
- 14 the case of Qwest, the question of whether the boundary
- 15 should be adjusted, and in that case whether Qwest
- 16 should be obligated to serve, in which case the same
- 17 issues would arise in terms of whether Qwest should be
- 18 required to file a line extension, and the Qwest
- 19 witness agreed that if the boundary be moved, a request
- 20 for service would very likely be made and these issues
- 21 would present themselves.
- The factors to be considered in the line
- 23 extension rule and in this hearing in determining
- 24 whether a waiver should be granted include the cost of
- 25 the extension, the number of persons served, the effect

- 1 on the company, the effect on the public. There is a
- 2 list of factors in 480-120-071, Subsection 7, and the
- 3 assertion is made in this case that a waiver should be
- 4 granted because it's too costly, too burdensome. It is
- 5 not fair to the company, not fair to the ratepayers, to
- 6 require that this extension be built and that the cost
- 7 then be paid for by ratepayers.
- 8 In order to determine whether a particular
- 9 line extension is, in fact, outside the norm or too
- 10 costly, one needs to look at other line extensions that
- 11 have been performed. Part of Verizon's objection is
- 12 supposedly prefaced on this commission's ruling in the
- 13 Tenth Supplemental Order, and that order was an order
- 14 that struck certain testimony of Staff.
- The order indicated that the testimony was
- 16 struck because it was not filed timely enough. The
- 17 order states that it could have been filed earlier
- 18 because the knowledge of the extension, although there
- 19 was no ratepayer recovery sought, was known, and that
- 20 was the basis for the order. There isn't any
- 21 indication at all in the order that questions about
- 22 other line extensions are irrelevant. Indeed, it would
- 23 have made little sense to suggest that Staff should
- 24 have filed testimony earlier if the view was that it
- 25 was on an irrelevant topic, and the Commission never

- 1 held that. It's highly relevant, and that is why the
- 2 company doesn't want the evidence in the record. It's
- 3 very relevant to determining whether this line
- 4 extension is within the norm of line extensions in
- 5 general.
- I would also point out that the extensions
- 7 mentioned include not only the particular one for Cedar
- 8 Ponds. There are questions involving many other
- 9 extensions, and these are extensions for which Verizon
- 10 has sought recovery, and they've sought recovery before
- 11 the Commission and the Commission has granted recovery
- 12 for these line extensions and agreed that these should
- 13 be paid for by the ratepayers.
- 14 This is also a topic upon which Staff engaged
- 15 in discovery earlier in the proceeding in June and
- 16 July, and the Commission granted our request to compel
- 17 discovery at that time, certainly finding that they
- 18 were relevant, and the issues are also relevant for
- 19 Qwest as far as the amounts that Qwest may have
- 20 provided for line extensions in determining again if
- 21 the boundary -- hypothetically, if it were determined
- 22 that the boundary should be moved, the same issues
- 23 would arise for Qwest whether they should be granted a
- 24 waiver and whether it would be appropriate for Qwest to
- 25 provide the extension, and so we feel strongly that

- 1 this is very relevant evidence and that the Commission
- 2 has never held to the contrary and that the motion to
- 3 compel should be upheld.
- 4 JUDGE MACE: What does Staff plan to do with
- 5 this information if I grant your request?
- 6 MR. TRAUTMAN: It would certainly be
- 7 information that would be directly relevant to the
- 8 factors for waiver.
- 9 If the request isn't granted, and now we are
- 10 left simply with an assertion by Verizon that this is
- 11 too expensive. This is not normal, and effectively, I
- 12 guess, we have a situation where we are not allowed to
- 13 look at anything else that's going on, so we won't have
- 14 evidence of other extensions that we can compare it to.
- 15 JUDGE MACE: What will you do if you get the
- 16 information?
- MR. TRAUTMAN: We will use it for comparison
- 18 purposes. It's part of the landscape.
- 19 JUDGE MACE: And you are going to have them
- 20 marked as exhibits?
- 21 MR. TRAUTMAN: Perhaps, yes, just like other
- 22 data responses, I would assume. It may depend upon the
- 23 response. We don't know what the responses will be,
- 24 but they very possibly could be marked as data
- 25 responses for entering into the record similar to

- 1 what's been done with other data responses of Verizon
- 2 and of Qwest.
- JUDGE MACE: Ms. Endejan?
- 4 MS. ENDEJAN: Yes, Your Honor, thank you.
- 5 Let's step back in time here, because this is about the
- 6 third or fourth time that we have visited the issue of
- 7 the Cedar Ponds line extension, which in our motion to
- 8 strike Mr. Shirley's testimony, we explained to the
- 9 Commission why that extension and the cost recovery
- 10 sought for it is not germane to the issue in this case,
- 11 and that's because the Cedar Ponds project was a
- 12 project undertaken at gun point with the threat of a
- 13 complaint being brought against the Company, and it was
- 14 done at a time prior to the effective date of the new
- 15 line extension rule.
- 16 So it was done under the old tariff under a
- 17 unique set of circumstances that the Company would have
- 18 to move out of fairness to supplement its testimony to
- 19 put that Cedar Ponds line extension project in context
- 20 here, because as we see this case, this is a case
- 21 involving the criteria for waiver under the new line
- 22 extension rule for line extensions made after that
- 23 date. The Cedar Ponds project does not fall into that
- 24 category, and I will state here on the record that had
- 25 the rule and its waiver provisions been in effect at

- 1 the time, Verizon most likely would have come in and
- 2 asked for a waiver. Those provisions didn't exist, and
- 3 also, as we've explained in previous filings with the
- 4 Commission, the Cedar Ponds project ended up costing
- 5 approximately twice as much as had originally been
- 6 estimated because of a variety of environmental factors
- 7 and other construction issues.
- 8 So it would be very prejudicial to Verizon to
- 9 have Staff be allowed to treat the Cedar Ponds
- 10 extension as if it was a line extension like all the
- 11 other line extensions now under the new rule. So I
- 12 think we would state that compelling responses to this
- 13 would only make it -- it would be irrelevant. It's not
- 14 the issue before the Commission. The Commission is,
- 15 what does this new line extension rule waiver provision
- 16 mean? And the previous line extension under the Cedar
- 17 Ponds project has no bearing on that and cannot be
- 18 construed as an indication that the Company willingly
- incurred \$700,000 in expense to serve nine customers.
- 20 So our fundamental objection to this is the
- 21 Commission has indicated its view of the Cedar Ponds
- 22 project in the ruling striking Mr. Shirley's testimony
- 23 and the Commission's order affirming the ruling
- 24 striking the testimony. Here we are again dealing with
- 25 the issue, which clearly you've ruled is not to be

- 1 considered in this case.
- 2 Secondly, if you look at the actual data
- 3 requests themselves, they are fashioned in the manner
- 4 in which, when did you stop beating your wife manner.
- 5 For instance, Staff Data Request No. 122: "Did Verizon
- 6 ever violate an agreement with Commission staff
- 7 concerning any of the extensions included in the May
- 8 2nd, 2002, tariff filing?" Well, of course, Verizon
- 9 never violated any agreement. It's not in the business
- 10 of violating agreements with the staff, and I would
- 11 point out again as evidenced by the declarations in the
- 12 record of Joan Gage, that filing was made at the
- 13 suggestion of Staff. So it's a little bit murky here
- 14 in terms of whether we want to get sidetracked by the
- 15 issue of, was there an agreement with Staff; did
- 16 Verizon violate an agreement with Staff on a project
- 17 that's not relevant to the waiver issue under the new
- 18 rule here before the Commission.
- 19 I would also point out that apparently, Staff
- 20 has made no showing for the need for this information
- 21 because it has a copy of the tariff filing. The first
- 22 data request asks the Commission: "Did you make this
- 23 tariff filing," which tariff filing can speak for
- 24 itself, and Staff apparently knows what was sought in
- 25 the tariff filing because most of the data requests

- 1 that it deals with costs of approximately 703,000 for
- 2 an extension to serve nine customers. So Verizon
- 3 questions what purpose these data requests are intended
- 4 to serve, except perhaps to be construed as some form
- 5 of request to admit, and we are not going to admit that
- 6 the Cedar Ponds project has any relevancy to the issues
- 7 in this case.
- 8 So consequently, we don't think it's
- 9 appropriate to compel a response. If a response is
- 10 compelled, then I'm going to orally move here today for
- 11 permission to supplement the testimony of Verizon so
- 12 that Verizon's witnesses can explain and put into
- 13 context the Cedar Ponds project. Thank you.
- 14 JUDGE MACE: I want to ask you a little bit
- 15 more about what information is supplied when the
- 16 Company made a tariff filing like the May 2nd tariff
- 17 filing. Are all of the costs of the extension in the
- 18 filing?
- 19 MS. ENDEJAN: I don't have the tariff filing
- 20 in front of me, but according to Ms. Gage, there is
- 21 cost support that is provided with the tariff filing to
- 22 the Commission.
- JUDGE MACE: Thanks. Mr. Owens?
- MR. OWENS: Thank you, Your Honor. I won't
- 25 belabor the points that I made in the written response

- 1 other than to note that I didn't hear any argument,
- 2 even this morning, on Requests 33 and 38, which Qwest
- 3 noted in its written response, Staff's motion
- 4 completely failed to address the alternative grounds on
- 5 which Qwest objected to those, specifically that 33 was
- 6 information that the staff already had; namely, whether
- 7 a Qwest employee contacted the staff within a
- 8 particular period of time and discussed a particular
- 9 subject, and as to 38 that the request was unduly
- 10 vague.
- In that connection with Request 38, I point
- 12 out that Okanogan County, I believe, is the largest
- 13 geographic extent of any county in the state, so to say
- 14 in the vicinity of Turtle Lake is, I think, quite
- 15 vague, and we shouldn't be required to answer it for
- 16 that reason as well.
- Moving now to the general topic of whether
- 18 these Requests 33 through 39 are reasonably calculated
- 19 to lead to the discovery of admissible evidence, which
- is the standard in the Commission's rule 480-09-480,
- 21 Subsection 6, Paragraph A, Subparagraph 6, I would
- 22 submit that we haven't heard any argument here why
- 23 those requests are likely to lead to the discovery of
- 24 admissible evidence on the issue of whether Qwest's
- 25 boundaries should be redrawn.

- 1 The Commission said in the Third Supplemental
- 2 Order that it was unclear at that time which factors
- 3 should be considered in determining whether or not to
- 4 exercise what the Commission believed would be its
- 5 authority under RCW 80.36.230 to redraw Qwest's
- 6 exchange boundaries. The staff has never to this day
- 7 said specifically what it believes would justify
- 8 redrawing Owest's boundaries. The closest you could
- 9 come would be in Exhibit RBS 4-T at Page 6, which would
- 10 be Mr. Shirley's testimony of, I believe, June 20th, in
- 11 which he identified four factors that the Commission
- 12 could consider.
- 13 The first is relative cost. In that context,
- 14 it's clear that he was talking the relative cost of
- 15 having Verizon build this particular extension to the
- 16 Timm Ranch or alternatively have Qwest build the
- 17 extension. There is no indication in that testimony
- 18 that what he means is relative cost to the entire
- 19 universe of all extensions that Qwest has ever made in
- 20 the State of Washington.
- 21 The second factor is maintenance. Clearly,
- 22 these requests have nothing to do with the issue of
- 23 what the impact on Qwest's maintenance expense would be
- 24 of having to have its exchange boundary redrawn to
- 25 include the Timm Ranch. The third is what the staff

- 1 calls a noncost factor, community of interest of
- 2 Mr. Nelson and the Timm Ranch. Clearly, Your Honor,
- 3 the questions about what extensions Qwest has made in
- 4 other areas of the state, how many customers they
- 5 served, how long they were, how much they cost, how
- 6 short they were, how many requests Qwest has pending,
- 7 all these have absolutely nothing to do with Mr. Nelson
- 8 as community of interest.
- 9 And finally, customer choice, and that may
- 10 not even be a separate topic but it was, at least,
- 11 separately mentioned. Again, Your Honor, none of these
- 12 requests have anything to do with customer choice. So
- on the face of it, Your Honor, there is nothing that
- 14 you could point to that would say that under the
- 15 factors the staff has identified in its testimony as
- 16 being those the Commission should consider in deciding
- 17 the issue for which Qwest was made a party in this case
- 18 by the Third Supplemental Order to determine how to
- 19 protect Qwest's interests under CR 19 in the event of a
- 20 redrawing of its boundaries, that these are likely to
- 21 lead to the discovery of admissible evidence.
- I would point out that Staff in its written
- 23 argument but not in its oral argument made the point
- 24 that these requests of Qwest are potentially likely to
- 25 lead to the discovery of admissible evidence as to

- 1 whether Verizon's waiver should be granted, and the
- 2 only suggestion that you could even say that the staff
- 3 has made in its oral argument on that point was that
- 4 Mr. Trautman used the term "outside the norm" twice in
- 5 his argument. He said, These requests are necessary to
- 6 determine whether these extensions, either by Verizon
- 7 or alternatively Qwest if Qwest's boundaries are
- 8 redrawn, are outside the norm.
- 9 I think Your Honor is sophisticated enough to
- 10 know that the norm is a statistical term, and it
- 11 implies definition of a universe, and here, Your Honor,
- 12 we don't have a universe. We have a part of a
- 13 universe. Even granting the staff's suggestion that we
- 14 should produce all this information, we don't have all
- 15 the extensions of all the other companies, and it was
- 16 up to the staff that they thought it should be a
- 17 statewide investigation of whether these particular
- 18 extensions are outside the norm of all extensions to
- 19 get that information from the other companies, and they
- 20 haven't done that. They haven't made them a party.
- 21 They haven't used the staff's discovery power to
- 22 require those companies to produce that information for
- 23 the Commission to consider whether, in fact, a norm
- 24 exists or can be established from a properly defined
- 25 universe.

- 1 Finally, Your Honor, I think the staff's
- 2 argument puts the cart well before the horse. As I
- 3 pointed out, Qwest was made a party to this case to
- 4 determine whether or not its boundaries should be
- 5 redrawn. There is no evidence Qwest has ever received
- 6 a request or an application for service from anybody in
- 7 the area of the Timm Ranch. Qwest said that if its
- 8 boundary is redrawn, it expects it may well receive
- 9 such a request, in which case Qwest would be entitled
- 10 under the rule, 071, to file a request for a waiver.
- 11 At that time, whatever issues the Commission
- 12 considers it will consider, but the staff's argument
- 13 here tries to brush aside the main issue in this case
- 14 for Qwest, which is what grounds are there to redraw
- 15 Qwest's boundary, and there is no showing these data
- 16 requests are likely to lead to the discovery of
- 17 admissible evidence on that point. Thank you, Your
- 18 Honor.
- MR. TRAUTMAN: Thank you, Your Honor. I
- 20 would like to respond to a number of the statements
- 21 that have been made. First of all, at the outset,
- 22 there was reference to Data Request 122 and whether a
- 23 question of whether an agreement has been violated, and
- 24 Ms. Endejan says you're asking have we beat your wife.
- 25 The staff has never asserted there was ever

- 1 any violation of any agreement at any time. We never
- 2 asserted that in the prior motion. There were
- 3 statements in the Tenth Supplemental Order to the
- 4 effect that such an assertion was made. It never was.
- 5 It's not an issue in the case. It's not the reason for
- 6 admitting any of the evidence.
- 7 Staff's point at that time was that it was
- 8 simply that at the time the testimony was filed, there
- 9 had not been cost recovery filed by Verizon. There was
- 10 never any claim that there was a violation of a promise
- 11 or an agreement. As far as the argument that it's
- 12 wholly disingenuous for Staff to raise this because
- 13 Staff has some of the information sought $\operatorname{--}$ I should
- 14 say, the argument that Staff has some of the
- 15 information sought, is wholly disingenuous, because if
- 16 Staff attempts to place those items in the record,
- 17 Verizon objects that it should be stricken.
- 18 So what we are trying to do is get a response
- 19 from Verizon as to matters on which they have knowledge
- 20 for admission into the record so that the Commission
- 21 may consider the whole record. When we attempted to
- 22 provide testimony, Verizon attempted to strike the
- 23 testimony. So to say, well, Staff has knowledge, that
- 24 doesn't do the Commission any good if that evidence
- 25 isn't in the record, and Verizon had ordered it should

- 1 not be in the record.
- 2 As far as the relationship to the prior
- 3 tariff, we would like to point out also that Ms. Ruosch
- 4 in her own testimony testifies in some detail about
- 5 what is labeled the line extension tariff background,
- 6 and it gives the history of the prior tariff, and in
- 7 fact, it mentioned that Verizon was in the process of
- 8 trying to devise a new tariff and says, My
- 9 understanding from regulatory department is that this
- 10 approach met some resistance from the Commission staff,
- 11 and then they go on and talk about some of what
- 12 happened afterwards but not all of what happened
- 13 afterwards and part of what's involved in the Cedar
- 14 Ponds and that particular line extension, and for that
- 15 matter, what Verizon felt that line extension was worth
- 16 is directly relevant to Ms. Ruosch's own testimony
- 17 where she raises the issue in the line extension tariff
- 18 and directly responsive to that.
- 19 I would also point out that the information
- 20 that we have sought does not relate only to that
- 21 tariff. Your Honor asked whether there was cost
- 22 information filed with the tariff filing in July where
- 23 the Company sought recovery for a number of extensions,
- 24 not just Cedar Ponds, and the answer is yes, and in
- 25 fact, that's one of the cross-exhibits we've included

- 1 with Verizon and, of course, it's information that was
- 2 prepared by Verizon, but that cost information needs to
- 3 be made part of the record, and the extensions for
- 4 which we sought information are not just Cedar Ponds.
- 5 There are other extensions as well.
- 6 The argument I heard Mr. Owens make was that,
- 7 well, if you don't include every single extension done
- 8 by anyone anytime in the state, your alternative is you
- 9 must focus only on this one. Now, the companies are
- 10 free to argue that it's abnormally expensive and a huge
- 11 burden, but no one is allowed, including the
- 12 Commission, evidently, to look at anything else to
- 13 determine whether, in fact, that assertion is true.
- 14 JUDGE MACE: Let me make sure I understand
- 15 that Staff has proposed as a cross-exhibit the tariff
- 16 filing for recovery?
- MR. TRAUTMAN: Yes, that's correct.
- 18 JUDGE MACE: That includes the Cedar Ponds
- 19 extension?
- 20 MR. TRAUTMAN: It includes that one Verizon
- 21 made a request for recovery for, I believe, 1.3
- 22 million, and I believe it was for a total of 34 -- I
- 23 believe there were about 10 extensions.
- JUDGE MACE: And the tariff breaks that
- 25 information down by extension; is that correct?

- 1 MR. TRAUTMAN: Yes, it does. It has all the
- 2 extensions listed, how much was paid, and then there is
- 3 an overhead factor, and then it says how many persons
- 4 for each of the extensions and what the recovery was.
- 5 As far as the argument that Mr. Owens made
- 6 about Staff putting the cart before the horse, again,
- 7 Qwest's own witness put the cart before the horse
- 8 because Qwest's own witness said, as it must, if a
- 9 boundary change were made, he said it was very likely,
- 10 he absolutely expected a request for service to be
- 11 made, at which point the issues would also apply to
- 12 Qwest.
- 13 JUDGE MACE: But you agree those issues would
- 14 not be part of this case.
- MR. TRAUTMAN: I'm not sure.
- 16 JUDGE MACE: Because until this case is
- 17 resolved, we can't know about what your change would be
- 18 in the offing.
- 19 MR. TRAUTMAN: Perhaps. But even in that
- 20 case, evidence of extensions provided, let's say, by
- 21 Qwest and evidence of what types of extensions other
- 22 companies are doing and what they cost and whether they
- 23 are doing those extensions, whether they are seeking
- 24 recovery under the rule is relevant on the issue of
- 25 Verizon as well. It's part of the issue of what other

- 1 extensions are being done.
- 2 We have companies here that are arguing that
- 3 a particular extension qualifies for a waiver because
- 4 it is not within the norm. If it is within the norm,
- 5 they have to provide service under the line extension
- 6 rule. They are arguing that when you apply factors
- 7 that talk about the cost of the extension the customers
- 8 serve, the length of the extension, the effect on the
- 9 company, they are arguing that when you apply that to
- 10 this extension, you should come to the conclusion that
- 11 a waiver is justified because it is unusual. That's
- 12 what the waiver applies to, and yet to determine
- 13 whether it's unusual, they don't want the Commission or
- 14 anyone else to look at any other extension --
- 15 JUDGE MACE: I understand the argument. Let
- 16 me just ask another question. With regard to these
- 17 Qwest discovery requests where you've asked how many
- 18 service extensions must be done but not completed,
- 19 etcetera, you couch the question -- for example, it's
- 20 No. 34 -- how many service extensions has Qwest done
- 21 and completed for which it believes it may recover
- 22 costs. Are you implying in that question that the
- 23 Commission has not received a request for recovery for
- 24 those extensions?
- MR. TRAUTMAN: I believe that would be the

- 1 case --
- JUDGE MACE: Has Qwest filed any requests --
- 3 MR. TRAUTMAN: No, they have not. The other
- 4 point I would like to make is there was an argument
- 5 made that one of the data requests that we put out was
- 6 vague, and the question was, has Qwest extended service
- 7 in the vicinity of Turtle Lake in Okanogan County, and
- 8 the remainder of the question said, What's the length,
- 9 the total cost, the reinforcement cost, how many
- 10 customers were served. Obviously, those aren't vague.
- One reason we didn't answer to the vagueness
- 12 question on the first issue about whether Qwest would
- 13 be willing to serve in the vicinity of Turtle Lake, as
- 14 Qwest's own response to Data Request 32 said, and this
- 15 is a statement from Ms. Jensen to GTE, she asked, Would
- 16 GTE be willing to serve two customers located close to
- 17 the Turtle Lake development? So we didn't think that
- 18 was grounds for objection when Qwest has used the exact
- 19 same terminology in their own letter.
- 20 JUDGE MACE: So you are referring to that
- 21 particular extension request where you have asked that
- 22 question?
- MR. TRAUTMAN: Yes. The same one that I
- 24 would surmise that Qwest was referring to. Thank you.
- JUDGE MACE: Thank you.

- 1 MR. OWENS: May I briefly say one thing, Your
- 2 Honor? When Mr. Trautman used the term "companies" in
- 3 the plural, talking about arguing and applying the
- 4 waiver criteria in the rule with respect to particular
- 5 extension, that isn't Qwest's primary point here. Our
- 6 point is that this commission hasn't changed Qwest's
- 7 exchange boundary to apply that rule to Qwest, and
- 8 there isn't any indication yet as to why it should, so
- 9 the "companies" plural isn't correct.
- 10 JUDGE MACE: I'm going to grant the motion in
- 11 part and deny the motion in part. The overall premise
- 12 I'm operating from is that the rules for allowing
- 13 discovery are not as rigorous as the rules relating to
- 14 admissibility, and I think that some of this
- 15 information arguably could be relevant to this
- 16 proceeding, and so, therefore, with that in mind, I'm
- 17 going to grant some of these requests, but I'm going to
- 18 go through the items number by number and indicate one
- 19 way or the other.
- I do have a concern that some of this
- 21 information is already in Staff's hands and part of
- 22 this tariff filing, and that's another factor that I'm
- 23 going to consider in terms of making my ruling. I
- 24 would indicate that my review of the Commission's prior
- 25 rulings on this whole issue of the Cedar Ponds

- 1 extension is that the Commission did not specifically
- 2 rule that this information is irrelevant, that that
- 3 issue is yet to be determined. We haven't had
- 4 anything -- there were other reasons for granting the
- 5 prior motion to strike and denying the motion for
- 6 administrative review.
- 7 Having said that, I don't think that the
- 8 Commission has come to the determination either way
- 9 whether or not this information should be brought into
- 10 the record. Let me go through the data requests one at
- 11 a time. My understanding is that some of them have
- 12 already been responded to. No. 110 and 111 of the
- 13 requests to Verizon, those have been provided; is that
- 14 right, Ms. Endejan?
- MS. ENDEJAN: That's correct, Your Honor.
- JUDGE MACE: I am going to deny the discovery
- 17 motion with regard to Request No. 112 because I believe
- 18 that information is in Staff's hands. Whatever Verizon
- 19 filed for on May 2nd in terms of cost recovery, they
- 20 filed for, and Staff has that information. With regard
- 21 to No. 113, 114, 115, again, those are all pieces of
- 22 information that should be apparent from the tariff,
- 23 which Staff has proposed as a cross-exhibit, and I'm
- 24 going to deny the request with regard to those data
- 25 requests.

- 1 I will ask Verizon to answer Data Request No.
- 2 116, 117 and 118 and 119 and 120. I'm going to deny
- 3 the request with regard to 121 because Verizon
- 4 apparently requested recovery of extension costs, and
- 5 that is in the record, or -- strike that. And that is
- 6 the part of a cross-exhibit that the staff has
- 7 proposed. It's also part of the tariff filing.
- 8 With regard to Request No. 122, Staff has
- 9 apparently indicated there was no violation of an
- 10 agreement, and based on the argument, I don't see the
- 11 relevance of this information to the proceeding. I'll
- 12 deny the discovery request with regards to No. 122.
- 13 That concludes the ruling with regard to Verizon.
- 14 With regard to Qwest, I'm aware of your
- 15 argument, Mr. Owen, that we haven't really gotten to
- 16 the point yet of dealing with whether Qwest would be
- 17 required to serve the Timm Ranch, whether there would
- 18 be a waiver request and so on. However, based on
- 19 Staff's argument about the possible relevance of this
- 20 evidence to judging or comparing cost of extensions as
- 21 presented by Verizon and by Qwest, I am going to
- 22 require that you answer the questions. I would like to
- 23 have some idea though of how long it would take you to
- 24 prepare responses.
- 25 MR. OWENS: Your Honor, I don't believe Owest

- 1 has the information gathered for the year 2002 yet. I
- 2 don't know. I'll have to find out how long it would
- 3 take to gather that information.
- 4 JUDGE MACE: You need to bear in mind the
- 5 hearing begins on Wednesday.
- 6 MR. OWENS: I'm aware of that, Your Honor. I
- 7 believe Qwest has the information for 2001, but as I
- 8 said, I'll have to ask my client how long it will take.
- 9 There isn't a client representative in the hearing room
- 10 today, and I will check and try to get back to you as
- 11 soon as possible. If you would like to take a recess,
- 12 I can get that information shortly.
- 13 JUDGE MACE: That's a good point, taking a
- 14 recess.
- MR. OWENS: So are you compelling all
- 16 responses?
- 17 JUDGE MACE: My understanding of them is they
- 18 all had to do with cost and various extensions, but
- 19 I'll review them briefly right now. Actually, I won't
- 20 compel an answer to each response. No. 33, that
- 21 information is in Staff's hands. I will compel a
- 22 response to No. 34, No. 35, No. 36, No. 37. I will
- 23 also compel the answer to No. 38 with the qualification
- 24 that it refers to the extension Ms. Jensen mentioned.
- 25 I believe Mr. Trautman referred to that. Was it

- 1 information in that discovery request?
- 2 MR. OWENS: I can answer that on the record.
- 3 The answer is no.
- 4 JUDGE MACE: The answer to...
- 5 MR. OWENS: The answer to the data request is
- 6 no. If that's what the request is narrowed to, the
- 7 answer is no.
- 8 MR. TRAUTMAN: Now we get to the question in
- 9 the vicinity of Turtle Lake and --
- 10 JUDGE MACE: I'll only allow discovery with
- 11 regard to that particular extension you were talking
- 12 about that Ms. Jensen referred to.
- MR. TRAUTMAN: Fine.
- MR. OWENS: We'll provide a supplemental
- 15 response in writing, but at least we don't have to wait
- 16 for that, Your Honor.
- JUDGE MACE: I'll require a response to
- 18 No. 39. Go ahead.
- 19 MS. ENDEJAN: Your Honor, in light of -- and
- 20 I don't know quite how you want to deal with this
- 21 issue. Apparently, Staff is going to attempt to
- 22 interject this whole Cedar Ponds line extension into
- 23 the record someway or another. If that is the case,
- 24 out of fundamental fairness to my client, Verizon needs
- 25 to have the opportunity to respond or reply.

- 1 JUDGE MACE: Let me ask you this before you
- 2 go any further. I'm puzzled, I guess, by the need to
- 3 file testimony. You would have the ability to examine
- 4 your witness, if Staff did bring this subject up, to
- 5 examine your witness so you would be able to bring out
- 6 further details about the project on the record.
- 7 MS. ENDEJAN: The problem is one of the
- 8 witnesses who has knowledge, Ms. Gage, is not one of
- 9 the witnesses for which we filed prefile testimony.
- 10 Ms. Ruosch knows about the project; that's
- 11 true, but if we get into this whole business of was
- 12 there an agreement to seek recovery, etcetera, the only
- 13 person who would really have knowledge of that would be
- 14 Ms. Gage. Her declarations are on the record.
- JUDGE MACE: But Staff is going to have
- 16 trouble asking one of your current witnesses questions
- 17 about it in the first place; isn't that correct, if you
- 18 don't have a witness who is knowledgeable?
- 19 MS. ENDEJAN: I guess it depends on where
- 20 they go with Ms. Ruosch. I don't want to have to file
- 21 supplemental reply testimony here, but nor do I want to
- 22 be deprived of the opportunity to present our side of
- 23 the case should this issue go much further, and maybe
- 24 as the hearing develops, I may renew my motion and put
- on the stand a witness, if necessary, if Ms. Ruosch

- 1 cannot adequately address what comes out.
- JUDGE MACE: I would say at this point it's
- 3 premature to deal with this issue. On the other hand,
- 4 I don't want to have the commissioners, when they are
- 5 presiding and have limited time, have to deal with
- 6 something like this. Yet, we don't know what use is
- 7 going to be made of this discovery. We don't know if
- 8 Staff is going to be able to propound questions to one
- 9 of your witnesses, who might not be able to answer.
- 10 There are a lot of unknowns at this point, and I
- 11 believe it's premature to deal with this issue.
- MR. OWENS: I have a similar concern, Your
- 13 Honor. As we mentioned in our written motion, this
- 14 appears to be a brand-new theory by the staff as to why
- 15 Qwest should be required to have its boundary changed.
- 16 I identified the four factors in Mr. Shirley's
- 17 testimony, and I'm not questioning your ruling. The
- 18 only other issue that the staff raised we responded to
- 19 in our December 20th testimony. The theory that the
- 20 relative number of customers benefited by spending the
- 21 same amount of money could also be a reason to require
- 22 Qwest to have its boundary redrawn.
- We don't have notice of this new staff theory
- 24 that apparently in context, the cost that Qwest would
- 25 incur if it were required to have its boundary redrawn

- 1 and served is not out of the norm with regard to other
- 2 extensions it's made. We haven't been able to put on
- 3 evidence to counter that theory, which apparently we
- 4 may only see in the staff's brief, and I will have to
- 5 make an objection at the time that evidence is offered,
- 6 if it is offered.
- 7 JUDGE MACE: I appreciate your comments. Let
- 8 me indicate that the ruling that I made on the motion
- 9 has to do with the argument Staff had about placing
- 10 Verizon's costs to extend in context. Any other issue
- 11 that Staff wants to raise with regard to the
- 12 information, we will have to deal with later on down
- 13 the road. I'm sure you will have many opportunities to
- 14 advance your position to the Commission.
- MR. OWENS: Thank you, Your Honor.
- JUDGE MACE: Let's take 15 minutes at this
- 17 point.
- 18 MR. OWENS: I just had one point, and I don't
- 19 mean to get ahead of ourselves, but I noticed something
- 20 on the predistributed exhibit list that you circulated,
- 21 Your Honor. You had caught an error that I made in the
- 22 exhibit list I sent out last night. I had left out
- 23 Ms. Jensen's Exhibit 4, which I didn't intend to do,
- 24 but that needs to be a 4-C because that is a
- 25 confidential exhibit, so that correction needs to be

- 1 made. It's on Page 2.
- 2 JUDGE MACE: I show it as 53-C, but the TAJ-4
- 3 doesn't include a confidential notation.
- 4 MR. OWENS: Thank you.
- 5 JUDGE MACE: This might give you some time to
- 6 look at the exhibit list I passed out, and you might
- 7 want to start getting your piles of exhibits onto the
- 8 Bench. What I would appreciate if you would do is if
- 9 you have a stack of exhibits, put them all in one stack
- 10 for one party instead of distributing them across the
- 11 Bench as if the commissioners were here. Let's be off
- 12 the record.
- 13 (Recess.)
- 14 JUDGE MACE: I would like to resume now so we
- 15 can deal with the order of witnesses. I would like to
- 16 have each of you indicate the order in which you intend
- 17 to present your witnesses, starting with Staff.
- 18 MR. TRAUTMAN: Thank you, Your Honor. We had
- 19 intended to have provided that his presence is
- 20 necessary, Professor Duft?
- 21 JUDGE MACE: I have not heard back yet on my
- 22 inquiry to the commissioners on whether or not they
- 23 would have questions of him, and I will try to pursue
- 24 that today.
- MR. TRAUTMAN: He is only available on the

- 1 24th, however, so even though we would like him to go
- 2 first depending on the pace of the hearing, he has to
- 3 go on the 24th. He can't go prior to that, and then
- 4 Tom Spinks, Bob Williamson, and Bob Shirley.
- 5 JUDGE MACE: Verizon?
- 6 MS. ENDEJAN: Let me clarify, Your Honor,
- 7 that is it your thinking that Staff would go first?
- 8 JUDGE MACE: My thinking is that Verizon
- 9 would go first because you filed the application. My
- 10 thinking was that the Company would present their
- 11 witnesses first and then Staff.
- MR. OWENS: May we be heard on that, Your
- 13 Honor?
- 14 JUDGE MACE: You may, but let me first hear
- 15 the order of witnesses Verizon intends.
- MS. ENDEJAN: The order of witnesses, we will
- 17 have Kay Ruosch first and Dr. Danner second.
- JUDGE MACE: Thanks. Owest?
- 19 MR. OWENS: Qwest will present Robert Hubbard
- 20 first, Theresa Jensen second, and Pamela Morton third.
- 21 JUDGE MACE: Your comments about the order of
- 22 presentation of parties?
- MR. OWENS: Yes, Your Honor. Qwest's
- 24 position is that under the Commission's rule, the
- 25 proper order would be Verizon first, Staff second,

- 1 bearing in mind that RCC Minnesota has already by
- 2 agreement been given a date certain, so whenever that
- 3 falls within that order, their witnesses would be
- 4 taken.
- 5 JUDGE MACE: Did I miss something that RCC
- 6 had been given a date certain?
- 7 MR. OWENS: I thought the parties agreed that
- 8 they should be given the 23rd because their witnesses
- 9 were only available that day.
- 10 JUDGE MACE: Perhaps you communicated with me
- 11 about that, and I don't recall the communication.
- 12 MR. RICE: Mr. Owens is correct that the 23rd
- 13 was the date the RCC witnesses were intended to
- 14 testify. I don't know how that was communicated to
- 15 Your Honor, however, unfortunately. I can look into
- 16 that.
- JUDGE MACE: As long as I know now, that's
- 18 good.
- 19 MR. RICE: I'm sorry if it was not
- 20 communicated to you.
- JUDGE MACE: So your witnesses would be on
- 22 the 23rd. Go ahead, Mr. Owens.
- 23 MR. OWENS: The staff would present its case
- 24 second in order, and then Qwest would follow the staff,
- and the reason for that is, Your Honor, that as you

- 1 pointed out, Verizon initiated this case with its
- 2 request for a waiver, so under the Commission's order
- 3 of precedence rule, 480-09-735, Verizon would go first
- 4 and the staff would follow Verizon, but as to Qwest,
- 5 Qwest was made a respondent in this case, and under
- 6 subparagraph 1(a) of that rule, the respondent follows
- 7 the staff, and so we believe it's appropriate that
- 8 Owest follow the staff in order of presentation.
- 9 MR. TRAUTMAN: The rule is that 480-09-735, I
- 10 guess our view is that this case doesn't really neatly
- 11 follow in the rule because it's a case initiated by
- 12 Verizon, and then following that, other parties were
- 13 added with varying interests, and the rule, in any
- 14 event, does allow the administrative law judge or the
- 15 presiding officer to modify the order of proceeding,
- 16 and that's in Subsection 2. Our view was it seemed
- 17 more appropriate for Verizon to go first and then
- 18 either RCC or Qwest and Staff to be last, but I don't
- 19 think this case follows neatly within the rule.
- 20 MR. OWENS: Your Honor, I agree that
- 21 Paragraph 2 does allow modification of procedure.
- 22 However, it's not clear from Staff's comments why Staff
- 23 believes it's appropriate that Staff should follow
- 24 Qwest. Our position is that to any relief the staff
- 25 seeks against Qwest, and I realize Staff doesn't

- 1 believe they do seek relief against Qwest, but Qwest
- 2 has a different view, the staff has the burden, and the
- 3 staff should therefore go before Qwest.
- 4 JUDGE MACE: Anything further?
- 5 MR. TRAUTMAN: No.
- 6 JUDGE MACE: I'm going to rule that the
- 7 Company should precede Staff just purely so that
- 8 information that comes in regarding the companies all
- 9 comes in initially and then Staff presents its case.
- 10 I think that the Commission can sort this
- 11 out, and I think the parties will have adequate
- 12 opportunity for cross-examination so that any of these
- 13 problems will be alleviated. I think purely for
- 14 organization of the information, it would be better to
- 15 do it that way, so I will indicate that the order will
- 16 be Verizon, Qwest, RCC, and Staff.
- 17 Of course, we will have to make an allowance
- 18 for RCC to come present its witnesses on the 23rd if
- 19 you have all agreed to that.
- 20 MR. RICE: Thank you, Your Honor.
- 21 JUDGE MACE: I think I need to know the order
- 22 of RCC witnesses.
- 23 MR. RICE: RCC will present Kyle Gruis first
- 24 and then Beth Kohler.
- 25 JUDGE MACE: Before we turn to deal further

- 1 with exhibits, have you had a chance, Mr. Owens, to
- 2 find out about the length of time it will take Qwest to
- 3 respond to discovery?
- 4 MR. OWENS: I have, Your Honor, and the
- 5 answer is it varies by specific request. I did discuss
- 6 with Mr. Trautman that Qwest can provide today some of
- 7 the information. However, as to responses to others of
- 8 the requests, it may be a matter of weeks because Owest
- 9 does not have information for 2002 readily available,
- 10 and that includes both jobs that have been completed in
- 11 2002 and jobs that are pending, and it would require
- 12 some research by the person in charge, and that person
- 13 is on vacation until Monday, so I think it's impossible
- 14 to get that information by the beginning of the
- 15 hearing.
- 16 JUDGE MACE: You would be able to have the
- 17 2001 information though?
- 18 MR. OWENS: I have it here. Some of what the
- 19 staff has requested, for example, the length of the
- 20 jobs is not available, and that would again have to
- 21 come from the person who isn't on site until Monday. I
- 22 don't know. I may be able to get that information on
- 23 Monday, but I have information on the numbers of jobs,
- 24 the wire centers, the cost of the jobs, and the
- 25 proportion of reinforcement for 2001, and I believe

- 1 that's responsive at least in part to 34.
- JUDGE MACE: You have that available today,
- 3 you say?
- 4 MR. OWENS: I can download it onto a floppy
- 5 disk and provide it to Staff immediately.
- 6 JUDGE MACE: I need to get some clarity here
- 7 about which items of the discovery you can respond to
- 8 today and which you need more time for. Can you break
- 9 it down by the numbers?
- 10 MR. OWENS: I believe No. 34 is the one that
- 11 can be responded to immediately, at least for those
- 12 parts of it other than the length of the extension.
- 13 34, we can respond with 2001 data today. 35, it would
- 14 probably be a week. 36, we can provide the information
- 15 for 2001, excluding the length.
- We can provide, by inference, I suppose, 37
- 17 for 2001, if you use the cost as a surrogate for
- 18 length; that is, we can determine the shortest but we
- 19 don't have the actual number of feet involved. 38,
- 20 I've already responded to, and we can provide a written
- 21 response to that today. 39, it would take between a
- 22 week and two weeks to gather that information.
- JUDGE MACE: Thank you. Let's turn to
- 24 cross-examination exhibits, and let's be off the record
- 25 for that.

- 1 (Discussion off the record.)
- 2 JUDGE MACE: Let me indicate for the record
- 3 that I will find out whether Professor Duft needs to
- 4 actually appear next week for the hearing. I will find
- 5 out an exact starting time for Wednesday. I will find
- 6 out from Mr. Owens whether or not Qwest has an
- 7 objection to the map that Staff has provided showing
- 8 the locations of the various residences that are
- 9 underlying applicants or in some way connected with
- 10 this hearing; that I will send out a revised exhibit
- 11 list showing the cross-exhibits and that I will send
- 12 out a grid for cross-examination. Staff has advised me
- 13 that they may have only 45 minutes of cross-examination
- 14 for Ms. Jensen and that their cross-examination time
- 15 for Ruosch and Danner may -- I'm sorry.
- MR. TRAUTMAN: At this point, it looks like
- 17 it might be a net equal. One may go up and one may go
- 18 down.
- 19 JUDGE MACE: So the only change is that you
- 20 may have less for Ms. Jensen.
- MR. TRAUTMAN: At this point.
- JUDGE MACE: And I have advised the parties
- 23 that if they have any other concerns that need to be
- 24 addressed before the hearing, they should bring them to
- 25 me either this afternoon or on Tuesday next week so we

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    don't have to deal with them while the commissioners
 2 are presiding. Nothing else? Then we are adjourned
   until Wednesday.
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             (Prehearing concluded at 12:08 p.m.)
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