1	BEFORE THE WASHINGTON STATE		
2	UTILITIES AND TRANSPORTATION COMMI	SSION	
3			
4	In re Application TC-111306 of)	DOCKET TC-111306 Pages 1-35	
5	MILLER SCHMER, INC., d/b/a) SEATTLE EXPRESS)	5	
6) For Extension of Authority under)		
7 8	Certificate No. C-1052, for a Certificate of) Public Convenience and Necessity to Operate) Motor Vehicles in Furnishing Passenger and)		
9	Express Service as an Auto Transportation) Company		
10			
11	PREHEARING CONFERENCE, VOLUME	I	
12	Pages 1-35		
13	ADMINISTRATIVE LAW JUDGE MARTIN LC	VINGER	
14			
15	1:00 P.M.		
16	NOVEMBER 22, 2011		
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1 OLYMPIA, WASHINGTON, NOVEMBER 22, 2011 2 1:00 P.M. 3 4 PROCEEDINGS 5 6 JUDGE LOVINGER: Let's go on the record. 7 Good afternoon. It is approximately one p.m. on November 22, 2011, in the Washington Utilities and 8 Transportation Commission's hearing room, 108, in Olympia, 9 10 Washington. 11 This is the time and place set for prehearing 12 conference in Docket No. 111306, In re Application of Miller 13 Schmer, Inc., d/b/a Seattle Express, for Extension of Authority 14 under Certificate No. C-1052, for a Certificate of Public 15 Convenience and Necessity to Operate Motor Vehicles and 16 Furnishing Passenger and Express Service as an Auto 17 Transportation Company. 18 Also Docket No. TC-111619, In re Application of 19 Pacific Northwest Transportation Services, Inc., d/b/a Capital 20 Aeroporter, also d/b/a Airport Shuttle, for Extension of 21 Authority under Certificate C-862, for a Certificate of Public 22 Convenience and Necessity to Operate Motor Vehicles and 23 Furnishing Passenger and Express Service as an Auto 24 Transportation Company. 25

And Docket No. TC-111446, In re Application of

1 Shuttle Express, Inc., for Extension of Authority under Certificate No. C-975, for a Certificate of Public Convenience 2 3 and Necessity to Operate Motor Vehicles and Furnishing Passenger 4 and Express Service as an Auto Transportation Company, which was 5 consolidated by notice of the Commission on October 26, 2011, with Docket No. TC-111643, In re Application of Excalibur 6 7 Limousine, LLC, d/b/a Seattle Green Limo, for a Certificate of 8 Public Convenience and Necessity to Operate Motor Vehicles and 9 Furnishing Passenger and Express Service as an Auto 10 Transportation Company.

In Docket No. TC-111306, Miller Schmer, Inc., doing business as Seattle Express, the Applicant filed an application for the extension of a certificate to revise its existing authority to include passenger service between cruise line terminals, 66 and 91, and the Sea-Tac Airport on July 20, 2011. On August 31, 2011, Shuttle Express, Inc., filed a protest to the Application.

18 In Docket No. TC-111619, Pacific Northwest 19 Transportation Services, doing business as Capital Aeroporter, 20 filed an application on September 9, 2011, for the extension of 21 a certificate to revise its existing authority to include 22 passenger service between Sea-Tac International Airport and the 23 Seattle Waterfront, and between points in Grays Harbor, Lewis 24 County, Mason County, Thurston County, Pierce and King Counties 25 and the Seattle Waterfront via Sea-Tac International Airport

with some limitations and to remove some existing limitations.
 On September 16, 2011, Shuttle Express, Inc., filed a
 protest to the Application.

In Docket No. TC-111446, Shuttle Express, Inc., filed an application on August 9, 2011, for the extension of an existing certificate, for a Certificate of Public Convenience and Necessity to Operate Motor Vehicles and Furnishing Passenger and Express Service as an Auto Transportation Company between points in King County and waterfront terminals in Seattle with some limitations.

11 In Docket No. 111643, Excalibur Limousine, LLC, doing 12 business as Seattle Green Limo, filed an application on 13 September 8, 2011, for a Certificate of Public Convenience and 14 Necessity to Operate Motor Vehicles and Furnishing Passenger and 15 Express Service as an Auto Transportation Company by reservation 16 only between all hotels and Piers 66 and 91 in Seattle, 17 excluding hotels within the City of Tukwila and within a 3-mile 18 radius of Sea-Tac International Airport.

Dockets TC-111446 and TC-111643 seek overlapping authority, and the latter application was filed within 30 days of the earlier one appearing on the application docket. Because both seek to provide comparable service that no carrier currently provides, the Commission consolidated these two dockets on October 26, 2011.

25 My name is Martin Lovinger, and I am the

Administrative Law Judge presiding over these proceedings. Also
 present for this prehearing conference is Administrative Law
 Judge Patricia Clark.

Preliminarily, I would appreciate it if everyone in
the room would please turn off their cell phones or turn them to
silent and we'll get started.

Since some of the parties are appearing on the
Commission's conference bridge and not in person, I would ask
that you identify yourself each time you speak so that all
parties, and especially the court reporter, Ms. Shelby
Fukushima, will know who is speaking.

Also please speak as clearly and audibly as possible to make sure that we hear you. And because this proceeding is being transcribed by our court reporter, she may interrupt you to let you know that she didn't hear what you were saying. Let's try to avoid the necessity of repeating what you have already said.

Our first order of business is the taking of appearances. Please state your name, the spelling of your last name, your business address, telephone number, fax number, and e-mail address.

And I'm going to start with Commission Staff.
 MS. CAMERON-RULKOWSKI: Appearing on behalf of
 Commission Staff, Jennifer Cameron-Rulkowski, Assistant Attorney
 General. My address is 1400 South Evergreen Park Drive

1 Southwest, PO Box 40128, Olympia, Washington 98504-0128. My telephone number is 360.664.1186, my fax number is 360.586.5522, 2 3 and my e-mail address is jcameron@utc.wa.gov. 4 JUDGE LOVINGER: Thank you very much. 5 Next I would like to hear from a representative from Miller Schmer. 6 7 MR. WILEY: That would be me, Your Honor. 8 David Wiley with the law firm of Williams Kastner. 601 Union Street, Suite 4100, Two Union Square, Seattle, 9 10 Washington 98111-3926. Main phone line is 206.628.6600, my direct line is 206.233.2895, our fax number is 206.628.6611, and 11 12 my e-mail address is dwiley@williamskastner.com. 13 And Kastner is with a K, K-a-s-t-n-e-r, and I'm appearing today on behalf of the Applicant in Docket TC-111306, 14 15 Miller Schmer, Inc., d/b/a Seattle Express. 16 JUDGE LOVINGER: Thank you. 17 Next I would like to hear from Shuttle Express. 18 MR. HARLOW: Good afternoon. This is Brooks Harlow 19 appearing on behalf of Shuttle Express, Inc., as the Applicant 20 in Docket TC-111446, as well as representing the same company as 21 Protestant in Dockets TC-111619 and TC-111306. 22 I'm with the law firm of Lukas, Nace -- N-a-c --Lukas is spelled L-u-k-a-s, Nace, N-a-c-e, Gutierrez, 23 24 G-u-t-i-e-r-r-e-z, ampersand, Sachs, S-a-c-h-s, LLP. My mailing address is 8300 Greensboro Drive, Suite 1200, McLean, M-c, 25

1 capital, e-l -- capital L-e-a-n, Virginia. ZIP code is 22102. My e-mail address is bharlow@fcclaw.com, and my telephone is 2 3 206.650.8206. 4 Believe it or not, Your Honor, I don't know my fax number. And it's not even on my card, and so I couldn't look it 5 6 up. 7 JUDGE LOVINGER: We have a fax number for you here. That would seem to indicate it's 703.584.8693; is that accurate? 8 9 MR. HARLOW: I'm sure that's it, Your Honor. I'm 10 sure that was what we put on our written materials. 11 JUDGE LOVINGER: Thank you very much. 12 Next I would like to hear from Pacific Northwest 13 Transportation Services. 14 MR. FRICKE: James Fricke, F-r-i-c-k-e, President/CEO 15 of Pacific Northwest Transportation Services, Inc., d/b/a 16 Capital Aeroporter. 2745 29th Avenue Southwest, Tumwater. 17 Mailing address: PO Box 2163, Olympia, Washington 98507-2163. 18 Direct phone line is 360.292.7686. Main administrative number 19 is 360.754.7118. Fax number: 360.754.7118. 20 And e-mail? E-mail address is Jim "f" as in Fricke, 21 at capair -- c-a-p-a-i-r -- dotcom. 22 JUDGE LOVINGER: All right. I would like to check one thing if I can. 23 24 You indicated the fax number and the telephone number 25 are the same?

1	MR. FRICKE: Yes.
2	JUDGE LOVINGER: Thank you.
3	Next I would like to hear from Excalibur Limousine,
4	LLC.
5	MR. WILLIAMS: This is Kevin Williams, Excalibur
6	Limousine, LLC, operating as Seattle Green Limo. Address:
7	15810 74th Avenue Northeast in Kenmore, Washington 98028. Phone
8	number: 206.407.3656. I have a fax number. I haven't received
9	a fax in more than two years, so I couldn't tell it. So you may
10	have it on file.
11	JUDGE LOVINGER: Okay. And an e-mail address?
12	MR. WILLIAMS: Kevin@seattlegreenlimo.com.
13	JUDGE LOVINGER: Thank you very much.
14	MR. WILLIAMS: Thank you.
15	JUDGE LOVINGER: Is there anyone who wishes to
16	intervene?
17	Hearing no, we will proceed.
18	The first issue we have to deal with is
19	consolidation.
20	In the Commission's notice of prehearing conference,
21	we indicated that we would address the issue of consolidation.
22	Two of these cases already have been two of these dockets
23	have already been consolidated, and the Commission will consider
24	whether it should consolidate all four of these dockets which
25	involve proposals for providing shuttle service to the cruise

1 ship terminals on the Seattle Waterfront.

2 I would ask your feedback at this time. 3 MR. HARLOW: This is Brooks Harlow, Your Honor, and 4 Shuttle Express -- of course it's already done, but Shuttle 5 Express agrees it's appropriate to consolidate the overlapping applications, but there are enough differences between the 6 7 others and we shall see, when we get to timing, there's 8 different desires on timing and moving these proceedings along 9 that we don't think it's appropriate or even really efficient to 10 consolidate any further than what we already have. I think it would just create a confusing -- it would just confuse the 11 12 dockets. They look the same, but they're really -- apart from 13 subtle differences, they're different. 14 JUDGE LOVINGER: Thank you. 15 Can I hear from anyone else? 16 MR. WILEY: Yes. Judge Lovinger, Dave Wiley. A 17 couple things. I do want to say at the end I do want to make 18 sure that we talk about the Staff legislative request bill and 19 how that may impact these proceedings, but as far as the 20 consolidation issue is concerned, I believe our client's 21 application was the first in time. I don't believe that 22 consolidation for hearing purposes is appropriate under these 23 circumstances. 24 I do believe that there may be some comparative

25 review, and I would cite you to a case in the commercial ferry

1 area that is very comparable to the statute 81.68 that we are dealing with here. The statute in the commercial ferry area is 2 3 81.84. There's an order out of the Commission, S.B.C. No. 467, 4 on In re Application B-308 of Jack Rood and Jack L. Harmon, Jr., d/b/a Arrow Launch Service, issued in May of 1990, in which the 5 Commission looked at the issue of comparative review, 6 7 consolidation, and also talked about the Ashbacker doctrine and whether Ashbacker was an appropriate consideration in this 8 circumstance. 9

10 Under the Commission's entry statute in this -- in 11 the auto transportation area, 81.68.040, there are very 12 comparable wordings about no other certificate can be issued 13 unless the existing provider is not providing service to the 14 satisfaction of the Commission. Very comparable to the fail or 15 refuse concept in 81.84.

16 The bottom line is I don't believe that consolidation 17 is indicated in our client's application. Comparative review 18 may be appropriate and the Commission may want to talk about 19 whether Ashbacker applies. I don't think these are necessarily 20 mutually exclusive applications despite the wording of the 21 statute.

So I don't think Ashbacker is ultimately going to be found to be applicable, but the Commission may want to consider it in the comparative review phase.

25 JUDGE LOVINGER: Are there any other?

MR. FRICKE: James Fricke, Pacific Northwest
 Transportation.

3 In view of the concern that I have and I would hope 4 that we would all have in terms of the next cruise ship season beginning in May, I think it, indeed, would be appropriate to 5 consolidate these matters since I think that the major part of 6 7 every one of these applications in terms of need is really 8 probably between Sea-Tac Airport and the cruise ship terminals. 9 And in the interest of making it more expedited in this short 10 time frame, I think it is entirely appropriate to consolidate 11 these into a single hearing.

12

JUDGE LOVINGER: Thank you.

MS. CAMERON-RULKOWSKI: On behalf of Commission Staff, I would note that consolidation might facilitate dispute resolution. And I recognize that the applications are not asking for exactly the same service territory in each case, but as Mr. Fricke observed, at least three of the four do want to serve between the airport and the cruise ship terminals.

And if we're going to have any sort of group discussion about how to -- how to potentially resolve some of the conflicts, I think it would be helpful to have all of the parties able to sit down at the same table.

23 MR. WILEY: Your Honor, this is Dave Wiley for Miller 24 Schmer. I don't obviously oppose ADR or any sort of 25 facilitation of a possible settlement. I did want to respond to

Mr. Fricke's comment about the cruise ship season and
 consolidation.

Again, I don't think consolidation is necessarily at all the most efficient approach. Having been in many overlapping medical waste and other applications, I think it could -- that the record can get very extended and protracted. I would also point out that 81.68.046 provides a temporary certificate period which would seem to be ideal for this circumstance for the applicants as an interim relief

10 measure.

I also think that we need to discuss the fact that there isn't a Staff request bill to effectively deregulate auto transportation that's going to be submitted in the next legislative session.

Having been in the trucking preemption deal in 1994 When the Feds preempted State proceedings and having some very unhappy applicants who had just received Certificates of Public Convenience and Necessity when Congress removed the State authority and dealing with that aftermath, I don't think we need to talk and spend the time and resources if this -- if this statute is going to effectively be deregulated.

22 So I would propose that no action be taken on these 23 applications until March so that we don't engage in an exercise 24 in expensive futility for all of us.

25 JUDGE LOVINGER: Thank you. We haven't yet heard --

1 I'm sorry. We haven't yet heard from Excalibur.

I would like to hear from Mr. Williams on behalf of
Excalibur before we continue with the debate.

4 MR. WILLIAMS: Thank you. This is Kevin Williams,
5 Excalibur Limousine.

6 This all originally started back on 4/26/2011, when I 7 applied for permission to serve the waterfront after years of 8 Shuttle Express serving the waterfront without permission and 9 spreading the word that they had the exclusive right, just as 10 they have at Sea-Tac Airport, to service the Seattle area. I 11 have applied once I got the public records showing that they 12 clearly don't have the -- a right to serve the area.

13 After that, Shuttle Express protested on the grounds that they have the ability to service door to door within the 14 15 Seattle -- the City of Seattle. They don't. Even if they have, 16 of course, the Port of Seattle is a separate municipality and 17 wouldn't be covered by that jurisdiction which they do not hold 18 and have been serving for at least seven years to the tune of 19 hundreds of thousands of dollars blocking out many, many other 20 companies, including myself.

I was unable to appear on the hearing at the beginning of August. I did not, in fact, reply to the UTC asking for requested dates that I would be available. My mother is in hospice care, and I moved in with her to take care of her. I do apologize to everyone for not making that hearing.

Immediately after that hearing, of course, Shuttle
 Express applied as 111306 asking for jurisdiction over the very
 area that it claimed previously it had jurisdiction over.

4 Of course the Commission Staff at the time raised the 5 issue of Shuttle Express's standing to protest and found that 6 they were deeply troubled by Shuttle Express's actions at this 7 point.

8 So this all really goes back to Docket No. 110733, at 9 which time I was unable to appear. I have no problem with 10 consolidation of any of these. I believe I was the first one to 11 ask for legal standing in this matter. And upon Shuttle 12 Express's reapplication, I received a letter from the UTC 13 Commission stating that my application, if I reapplied, would be 14 considered in deference to Shuttle Express's application for 15 service to provide to an area which they claim previously to 16 already have permission to provide.

17 And that's it. Thank you.

18 MR. HARLOW: Your Honor, this is Brooks Harlow again.
19 JUDGE LOVINGER: Yes.

20 MR. HARLOW: And in seeing the positions of the other 21 parties, I would suggest that maybe we could take sort of a 22 middle ground approach here.

As I eluded to earlier, there were scheduling issues, and Mr. Fricke basically raised what was on our minds, which is that, you know, we would like to have this settled before the 1 cruise season. I think there are some uncertainties about the 2 ability of anybody to get temporary authorities under these 3 circumstances and -- and there should be time to get a final 4 decision before the cruise season on permanent authority. 5 That said, Mr. Wiley doesn't appear to have any 6 overlap between the other applications. His client, Seattle

7 Express, is applying for authority between Sea-Tac Airport and
8 the piers, which is the one area of authority that Shuttle
9 Express clearly has.

10 And so -- and Mr. Wiley apparently wants to wait 11 until after the session where the other three applicants all 12 want to move forward.

13 So my suggestion would be that we have one more 14 consolidation and we include Capital Aeroporter in TC-111619 in 15 the consolidated docket with Shuttle Express and Excalibur and 16 handle those three on a consolidated basis and then handle the 17 Seattle Express application which has the Shuttle Express 18 protest.

And I don't -- I can't really speak for them, but I don't think that the -- Excalibur or Capital have an interest in the Seattle Express application. They certainly haven't protested.

23 So maybe that's the way to do it as kind of a 24 three-and-one approach here. Three and one, not three in one. 25 MR. WILLIAMS: Your Honor, may I?

JUDGE LOVINGER: Yes, Mr. Williams. 1 2 MR. WILLIAMS: Kevin Williams with Excalibur 3 Limousine. 4 From the initial docket, No. 110733 and the Commission's comments on it, it's clear that Shuttle Express 5 does not have the jurisdiction to operate between the airport 6 7 and the cruise ship terminals as determined by their certificate number, C-975, where it clearly lists that areas surrounded by a 8 9 water boundary are not included in the certificate under Section 10 C-975(d). I have to ask Mr. Wiley: Are you the same Mr. Wiley 11 who represented the -- or may currently represent the Puget 12 13 Sound Limousine Association? 14 MR. WILEY: I don't currently represent them. I have 15 done some work for them, yes. 16 Mr. Williams, what's the purpose of that? 17 MR. WILLIAMS: Oh, okay. Well, I'm a part-owner of 18 Blackstone Limousine, who's a member of the Puget Sound 19 Limousine Association, so I will contact you at a later time and discuss a conflict of interest. 20 21 MR. WILEY: What's the conflict? I want to hear what 22 you think the conflict is. 23 MR. WILLIAMS: Well, I happen to understand --24 JUDGE LOVINGER: I'm sorry. 25 MR. WILLIAMS: Sorry. Go ahead.

JUDGE LOVINGER: This is not something that we need
 to deal with at this time.

3 MR. WILLIAMS: Understood.

4 JUDGE LOVINGER: You two can deal with this outside 5 of the purview of the Court. Thank you.

6 Getting back to the issue of consolidation, is there 7 any other input at this time?

8 MR. WILEY: Yes, Your Honor. This is Dave Wiley 9 again. I do have a concern if there's consolidation of the 10 other three if they go forward and the Ashbacker issue isn't 11 addressed.

12 Again, I don't think Ashbacker applies necessarily to 13 this statute. I don't know that the Commission has applied it 14 in previous Shuttle Express applications, et cetera, but I do 15 think that -- that my only concern if they go forward -- and I'm 16 sure Mr. Harlow can understand that -- is if the applications go 17 forward and there is a view that they are mutually exclusive; 18 that -- that only one person can be issued this authority, one 19 entity, that would affect anybody waiting for the legislative 20 session to conclude.

JUDGE LOVINGER: That is an excellent segue into the next issue that I was going to raise.

23 Excuse me. We're going to go off the record for a
24 moment.

(A break was taken from 1:25 p.m.

0019

1 to 1:31 p.m.) 2 JUDGE LOVINGER: We're going to go back on the 3 record. 4 I have considered all of the comments and the various weights given to the different arguments and I have decided that 5 6 we will proceed by consolidating all four of these dockets. 7 The issue has been raised about the fact that there 8 is a bill that deals with the jurisdiction of the Commission for regulation of this industry. I think that that's going to be --9 10 that may affect your feelings about the scheduling. I would 11 like to take a brief recess and allow the various parties to see 12 if you can reach an agreement on how we should -- on the timing 13 of proceeding in this, the scheduling of the hearing, and any 14 briefings that might be necessary. 15 So unless there's further comment on what I have just said, I would like to go -- I will go to recess now. Thank you. 16 17 (A break was taken from 1:32 p.m. 18 to 2:25 p.m.) 19 JUDGE LOVINGER: We're back on the record. 20 It's my understanding the parties have all reached 21 some sort of agreement on scheduling? 22 MR. WILEY: Yes, Judge Lovinger. Dave Wiley. I wanted to indicate that while we were on a protracted 23 24 off-the-record discussion, I reached agreement with the parties 25 putting the only protest in Shuttle Express in the Miller Schmer

1 application that we could be stayed and not consolidated,
2 severed, and then go to hearing in the March time frame or
3 thereafter without prejudice of our right to seek a temporary
4 authority for this season.

5 JUDGE LOVINGER: Okay. So am I understanding 6 correctly that you're basically saying that there won't be --7 okay. There won't be the hearing on TC-111306 in the Miller 8 Schmer application?

9 MR. WILEY: We would like that delayed until at least 10 March without any prejudice to our right to seek a temporary 11 authority that would be coextensive with the permanent 12 application that we filed already.

13 And we are not objecting to the issuance of temporary or permanent authority to any of the three other applicants. 14 15 And once -- I explained that off record. I believe I removed 16 any objection from any Protestant -- I mean, for any Applicant, 17 the one Protestant, Shuttle Express, and the Staff, correct? 18 MR. HARLOW: That's correct. I do want to clarify 19 and hopefully not correct what you have said, but just clarify, 20 nothing in the current proceeding, the current application, or 21 the stipulation would prejudice your client's right to seek 22 temporary authority. But just to be clear, our preexisting 23 authority and our current permit, we would not be waiving any 24 right we might have to object to a temporary --

25 MR. WILEY: Well, whatever that might be, I

1 understand that.

2 MR. HARLOW: Okay. Good. 3 MR. WILEY: You're not stating a position, as I 4 understand it, on any temporary applications whether you oppose 5 them or support them at this point? 6 MR. HARLOW: That's correct. 7 MR. WILEY: Your Honor, I think that just simply states our position and the positions of the parties with 8 respect to not consolidating 111036 [sic], if that's the 9 10 caption. JUDGE LOVINGER: And is there anybody who objects to 11 12 that proposal --13 MR. FRICKE: No. 14 JUDGE LOVINGER: -- of any of the other parties? 15 MR. FRICKE: No. 16 MR. HARLOW: No. 17 MS. CAMERON-RULKOWSKI: No objection from Staff to 18 severing Seattle Express. 19 JUDGE LOVINGER: From the consolidation? 20 MS. CAMERON-RULKOWSKI: That's correct, Your Honor, 21 and we do have a hearing date for you for the remaining parties. 22 JUDGE LOVINGER: Okay. Then I will modify the consolidation order to incorporate three other dockets, and 23 24 TC-111306 will be served from the original consolidation order. 25 MR. WILEY: Thank you.

JUDGE LOVINGER: Now, you said you have a date? 1 2 MS. CAMERON-RULKOWSKI: We do, Your Honor. We did consult the Commission calendar, that was very helpful, and it 3 4 looks like all of the parties would be available on January 30th and 31st. We don't have your calendar, but it looks like there 5 6 is Commission room availability. 7 JUDGE LOVINGER: My calendar is there. That actually would work fine with me. 8 9 Now this is the dates of the hearing? 10 MS. CAMERON-RULKOWSKI: That's correct, Your Honor. 11 JUDGE LOVINGER: Okay. January 30th and 31st? 12 MS. CAMERON-RULKOWSKI: That's correct. And we did 13 also want to exchange exhibits and witness lists in advance. 14 JUDGE LOVINGER: Okay. And can you give me the 15 suggested dates for those? 16 MS. CAMERON-RULKOWSKI: And we're proposing January 17 25th. 18 JUDGE LOVINGER: For prefiled direct testimony or... 19 MR. HARLOW: We don't ordinarily prefile in these 20 transportation dockets. 21 MS. CAMERON-RULKOWSKI: Your Honor? 22 JUDGE LOVINGER: Okay. 23 MR. WILEY: That's correct. 24 MS. CAMERON-RULKOWSKI: We had anticipated having a 25 live hearing.

1 JUDGE LOVINGER: Okay. 2 THE REPORTER: Judge Lovinger, could you just remind 3 them to identify themselves when they speak? 4 JUDGE LOVINGER: Oh, yes. I have just been asked by 5 the court clerk if we can remind the people on the conference 6 bridge to please identify yourself when you speak so that she 7 can get the names down. Thank you. 8 January 25th is not going to work for me. 9 Can we pick a different date for the -- this is for 10 testimony? 11 JUDGE CLARK: No, no. 12 MR. HARLOW: I'm sorry. Your Honor, this is Brooks 13 Harlow. I couldn't hear what you just said about the 25th. 14 JUDGE LOVINGER: Okay. MR. HARLOW: Hello? 15 16 JUDGE LOVINGER: Yes. Thank you very much. 17 (Judge Lovinger confers with Judge Clark.) 18 JUDGE LOVINGER: I'm sorry. I stand corrected. I am 19 busy that day but there would be no problem in receiving the 20 testimony. So we will stay with January 25th. 21 MS. CAMERON-RULKOWSKI: And, Your Honor, I believe --22 and, please, other folks correct me if I'm wrong, but I'm 23 anticipating not filing any of the -- I wasn't anticipating 24 filing the exhibits. I was anticipating filing the witness lists; am I incorrect? 25

1 MR. HARLOW: That's my understanding that we just list our witnesses, and I think we should identify, you know, 2 3 who they are employed by. So like, you know, John Doe, Acme 4 Company, and then we would --5 JUDGE LOVINGER: And can you --MR. HARLOW: I don't know if we need to file 6 7 exhibits. 8 This is Mr. Harlow. I'm sorry. 9 JUDGE LOVINGER: Thank you very much. 10 MR. HARLOW: I don't know if we would file exhibits necessarily, but certainly the parties should exchange among 11 each other their proposed direct and cross exhibits on the 25th. 12 13 JUDGE LOVINGER: Okay. 14 MS. CAMERON-RULKOWSKI: And we could go ahead and 15 mark those, perhaps, at the beginning of the hearing if that 16 were acceptable to Judge Lovinger. 17 JUDGE LOVINGER: That's fine. I'm told that the number of copies that will need to 18 19 be filed will be an original and 12 copies. 20 In the case that was not consolidated, Docket No. 21 111306, an original and 11 copies would be sufficient. 22 MR. WILEY: Original and 11, Your Honor? 23 JUDGE LOVINGER: That is correct. 24 MR. WILEY: Okay. So you don't want to follow the 25 original and three on the transportation case rule typically?

1 JUDGE LOVINGER: We have 11 people to receive the information, so we're asking that it be... 2 3 MR. WILEY: That would be good for my recycling 4 clients, Your Honor. JUDGE LOVINGER: And ours, too. Thank you. 5 6 MR. HARLOW: So, Your Honor, you do want us to 7 prefile the original and 12 on the 25th, rather than bring them 8 to the hearing and distribute them at that time? JUDGE LOVINGER: That's my understanding of the 9 10 proposal. Is that not, Counsel? 11 12 MR. HARLOW: I wasn't clear on whether it was going 13 to be filing or just distribution among the parties. I'm sorry. 14 This is Mr. Harlow. 15 Either way would be fine, although it's -- well, no. 16 I don't even think we need the extra day. We'll just FedEx them 17 on the 24th. That will be fine. 18 JUDGE LOVINGER: Thank you. I appreciate that. 19 Mr. Fricke? 20 MR. FRICKE: Your Honor, James Fricke. I would like 21 to suggest that the Commission consider communicating with the 22 Port of Seattle to hold the hearing at Sea-Tac Airport, since I think that that would be more practical for witnesses involved 23 24 and is -- I think the centerpiece of most of these applications 25 anyway is in relation to the airport as the one terminus.

1 JUDGE LOVINGER: You know what? Let's take that under advisement. An interesting suggestion, but I would like 2 3 to think about it before we proceed with that. We'll stick with 4 the date, and we'll figure out where it's going to be. 5 Now, the question becomes for -- we've got three of 6 the dockets scheduled. 7 What's going to be the schedule for Docket 111306? 8 MR. WILEY: I can answer that, Your Honor. Mr. Harlow and I haven't discussed that, nor have I discussed it 9 10 yet with Ms. Rulkowski, Cameron-Rulkowski. 11 I would suggest to you maybe schedule a status 12 conference in February where we could then provide dates. We'll 13 know more about what's going on in the legislature then, and we 14 can in the interim talk about a schedule. But I think that 15 would be the most efficient use of everyone's resources right 16 now. 17 MR. HARLOW: Mr. Harlow, and I would support that. 18 MS. CAMERON-RULKOWSKI: That's acceptable to Staff. 19 JUDGE LOVINGER: Okay. Is there a suggested date for 20 that? 21 MR. WILEY: Let me look at my calendar, Your Honor. Actually, unlike January, I think I'm in almost all of February. 22 23 Hold on. 24 Let's do it -- I don't know when cutoff is, but let's suggest maybe the 17th, Friday the 17th? 25

1	MS. CAMERON-RULKOWSKI: Could I suggest a	
2	MR. WILEY: Sure.	
3	MS. CAMERON-RULKOWSKI: Thursday?	
4	MR. WILEY: Sure. Absolutely.	
5	And, Your Honor, at that time I assume we'd be	
6	talking to you about some hearing dates, witness just, you	
7	know, all the sort of things you just did now assuming that the	
8	bill has failed to make it out of committee and we're going	
9	forward in March.	
10	JUDGE LOVINGER: You know, we're not going to have a	
11	bridge line available on that date.	
12	Can we	
13	MR. WILEY: I can make the conference call from my	
14	office if you'd want, Your Honor, to bring everybody in. I have	
15	done that before.	
16	JUDGE LOVINGER: No, I'd rather not.	
17	Can we do you have a problem with the week after?	
18	MR. WILEY: No. No	
19	JUDGE LOVINGER: Is that okay?	
20	MR. WILEY: if they're fine; Mr. Harlow and	
21	Ms. Cameron-Rulkowski are fine.	
22	JUDGE LOVINGER: Is that okay, the 23rd?	
23	MR. HARLOW: I'm sorry. What month?	
24	JUDGE LOVINGER: Of February.	
25	MR. HARLOW: February?	

1 JUDGE LOVINGER: This is just --2 MR. HARLOW: I think that will probably work. I 3 may -- I'm representing a witness in the AT&T/T-Mobile merger 4 case, and I have no idea of when it's going to be. It's a six-week trial, but I assume we could accommodate it somehow. 5 But let's -- let's just say yes to that. 6 7 MR. WILEY: What day of the week is that, Your Honor? JUDGE LOVINGER: That's a Thursday also. 8 9 MR. WILEY: Thank you. 10 JUDGE LOVINGER: And, again, can I please remind you to identify yourselves? 11 12 MR. WILEY: Yes. I'm sorry. That's Mr. Wiley. 13 MS. CAMERON-RULKOWSKI: Thursday, February 23rd. 14 That works for me. 15 (Judge Lovinger confers with Judge Clark.) 16 JUDGE LOVINGER: Is there any other business at this 17 time? MS. CAMERON-RULKOWSKI: I'd just like to clarify that 18 19 when we exchange the exhibits, I did then hear something again 20 about filing. 21 So are we filing those exhibits on the week before, 22 or are we simply exchanging them among the parties? 23 MR. HARLOW: My understanding is we're exchanging and 24 filing on January the 25th. 25 (Judge Lovinger confers with Judge Clark.)

1 JUDGE LOVINGER: Let me request that -- what I would like is a copy for me at the same time. You don't have to do 2 3 the official filing with the Commission. 4 MS. CAMERON-RULKOWSKI: Thank you, Your Honor. 5 MR. HARLOW: Okay. So now we're talking about just copying the Administrative Law Judge, and bring the original and 6 7 12 to the hearing; is that the new... 8 JUDGE LOVINGER: That is correct. 9 MR. HARLOW: Okay. 10 THE REPORTER: Mr. Harlow, could you repeat, please? JUDGE LOVINGER: Mr. Harlow, could you repeat that 11 12 for the court reporter? 13 MR. HARLOW: Yes. So my understanding is now we are 14 just filing a copy with the Administrative Law Judge --15 MR. FRICKE: And the parties exchange? 16 MR. HARLOW: -- and the original and 12 copies will 17 be brought to the hearing and distributed at the hearing? JUDGE LOVINGER: That's fine. 18 19 MR. WILEY: This is Dave Wiley, Judge Lovinger. 20 What time did you say for our status conference call 21 on the 23rd? 22 JUDGE LOVINGER: I actually didn't set a time. 23 MR. WILEY: Okay. 24 JUDGE LOVINGER: Is there a particular time that's going to work? 25

1	MR. WILEY: Well, 9:30 or 1:30 is what we usually do.
2	I'm fine with
3	JUDGE LOVINGER: Let's do 1:30.
4	MR. WILEY: Okay.
5	MS. CAMERON-RULKOWSKI: I believe there's an open
6	meeting on that day, so if we did want to have the bridge line,
7	probably the afternoon would be good.
8	MR. WILEY: Yeah, that would be fine.
9	JUDGE LOVINGER: Okay. That is correct.
10	MR. FRICKE: So are we Jim Fricke.
11	Are we still suggesting that the parties exchange
12	exhibits on that day also?
13	MR. HARLOW: Yes.
14	MR. FRICKE: Okay.
15	JUDGE LOVINGER: Yes, on the 25th.
16	MR. FRICKE: Right.
17	MS. CAMERON-RULKOWSKI: But then you don't have to
18	send all the copies
19	MR. FRICKE: Right, right, right, right. Got it.
20	MS. CAMERON-RULKOWSKI: The only other issue, Your
21	Honor, is discovery. Staff would request that the discovery
22	that discovery be made available.
23	JUDGE LOVINGER: To?
24	MS. CAMERON-RULKOWSKI: To all of the parties, Your
25	Honor.

1 MR. WILEY: If we're going to do that, I would ask that the protective order be issued as well. 2 3 MR. WILLIAMS: Who's asking? 4 JUDGE CLARK: You need to identify yourselves when 5 you speak. 6 MR. WILEY: Oh, I'm sorry. Mr. Wiley. 7 If we're going to trigger the discovery rule, I would ask that the form protective order also be issued. 8 9 JUDGE LOVINGER: Counsel? 10 MS. CAMERON-RULKOWSKI: Mr. Wiley, I'm anticipating that Staff would be requesting primarily financial fitness 11 12 materials from the one company that is not already a certificate 13 holder. 14 MR. WILEY: Okay. MS. CAMERON-RULKOWSKI: And so I don't --15 16 MR. WILEY: That's public record information. You're 17 suggesting --MS. CAMERON-RULKOWSKI: I'm sorry? Can you repeat 18 19 that? 20 MR. WILEY: Yeah. If that's all you're requesting, I 21 wouldn't imagine a protective order would be needed since that 22 has to be in the file in order for the Commission to make its 23 finding. 24 What I would ask is if discovery goes beyond that, that the routine concomitant protective order for discovery in 25

both transportation and 81 -- Title 80 cases be issued in sort of a matter of course.

3 MS. CAMERON-RULKOWSKI: I think if the discovery went 4 beyond what I'm anticipating right now in what I have just 5 stated, then Staff would support --

6 MR. WILEY: Okay.

MS. CAMERON-RULKOWSKI: -- issuing a discovery order.
And certainly it is incumbent on the companies to state when
they need a protective order, but I don't think that we'll need
one.

11 MR. WILEY: We usually do that at the prehearing 12 conference. That's why I was suggesting it. But if it's 13 not your intent that you go beyond public record and financial 14 fitness issues, there may not be a need for one.

JUDGE LOVINGER: There's a request that's been made.
Does anybody else want to be heard on that issue?
MR. FRICKE: No.

18 MR. HARLOW: No.

JUDGE LOVINGER: Okay. We'll grant the request for discovery. We'll look at the protective order if the need arises later on.

22 And anything else at this time?

MS. CAMERON-RULKOWSKI: Not from Staff, Your Honor.Thank you.

25 JUDGE LOVINGER: Thank you. Any of the Applicants?

MR. HARLOW: Not from Shuttle Express, Your Honor. MR. WILEY: Not from Miller Schmer, Your Honor. Dave Wiley. JUDGE LOVINGER: Okay. Thank you very much. We'll take all of this under advisement, we'll have an order out, and with that, we'll adjourn. MR. WILEY: Thank you. MR. HARLOW: Thank you, Your Honor. MS. CAMERON-RULKOWSKI: Thank you, Your Honor. (Proceeding concluded at 2:44 p.m.) -000-

CERTIFICATE STATE OF WASHINGTON)) ss COUNTY OF KING) I, SHELBY KAY K. FUKUSHIMA, a Certified Shorthand Reporter and Notary Public in and for the State of Washington, do hereby certify that the foregoing transcript is true and accurate to the best of my knowledge, skill and ability. IN WITNESS WHEREOF, I have hereunto set my hand and seal this 30th day of November, 2011. SHELBY KAY K. FUKUSHIMA, CCR My commission expires: June 29, 2013