BEFORE THE WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

In the Matter of the Application of

JAMMIE'S ENVIRONMENTAL, INC.,

For Authority to Operate as a Solid Waste Collection Company in Washington

DOCKET TG-220243

BASIN DISPOSAL, INC.,

Complainant,

v.

JAMMIE'S ENVIRONMENTAL, INC.,

Respondent.

DOCKET TG-220215

JAMMIE'S ENVIRONMENTAL, INC.'S RESPONSE TO BASIN DISPOSAL, INC.'S MOTION FOR PARTIAL DISMISSAL

JAMMIE'S RESPONSE TO BDI'S MOTION FOR PARTIAL DISMISSAL – 1

TABLE OF CONTENTS

			Pages
INTRODUCTION			3
COUNTERSTATEMENT OF FACTS			5
LEGAL STANDARD			6
ARGUMENT			7
A.	The Pro	ocedural Rules Do Not Permit BDI's Motion to Dismiss	8
В.		isapplies the "Factors" Set Forth in RCW 81.77.040 and oks the Implementing Regulations in WAC 480-70-091	12
C.	Contrary to BDI's Claims, Jammie's Has Provided All of the Information Required by RCW 81.77.040 Necessary for a Class C Application		
		Information supporting the financial health of Jammie's and the costs of service the service proposed by Jammie's is adequately described in the Application.	18
		The independent evidence of PCA's need and support Jammie's Application is overwhelming.	21
		Jammie's Application is clear—and no party disputes—what waste Jammie's is seeking permission to haul.	24
CONCLUSIO	N		25

JAMMIE'S RESPONSE TO BDI'S MOTION FOR PARTIAL DISMISSAL – 2

INTRODUCTION

- I. Basin Disposal, Inc. ("BDI") is playing "gotcha" litigation by trying to dismiss Jammie's Environmental, Inc.'s ("Jammie's") Application when there are significant, glaring questions about BDI's service to Packaging Corporation of America ("PCA"). Indeed, after months of discovery and where all three parties have filed prefiled direct and response testimonies and exhibits on the merits of the case, BDI has filed a motion to dismiss Jammie's Application following a procedural process never seen before.
- 2. BDI has decided, notwithstanding the only rule governing motions to dismiss, WAC 480-07-380(1), that BDI can file a motion to dismiss 28 days after the parties filed direct testimony based on the unfounded premise that Jammie's case-in-chief completed on that date. BDI's process is not found anywhere in rule or Commission precedent. Meanwhile, BDI's Motion to Dismiss would withhold evidence from the Commission filed by Jammie's and PCA relating to BDI's unsatisfactory service to PCA, PCA's subsequent termination of BDI as its hauler of OCC Rejects, and Jammie's fitness and support by PCA to provide the OCC Rejects service to PCA. BDI's Motion to Dismiss should be denied on several independent bases:
- 3. First, BDI's Motion to Dismiss violates the procedural rules for filing an untimely motion to dismiss under WAC 480-07-380(1).
- 4. Second, the Commission is charged with investigating and making factual determinations on the factors listed in RCW 81.77.040, but this provision cannot be read in

isolation of the Commission's implementing regulations found in Chapter 480-70 WAC, and specifically WAC 480-70-091. These regulations prescribe the requirements for applying for a solid waste certificate of public convenience and necessity under RCW 81.77.040, and along with the Commission's application form itself, determine the specific requirements that the Commission has determined will support this factual finding. Jammie's followed these rules when submitting its Application and BDI does not contend otherwise.

- 5. Third, Jammie's Application and the testimony and exhibits filed in this case present sufficient evidence relating to Jammie's financial fitness and the economic feasibility of Jammie's OCC Rejects service to PCA. If the Commission desires additional information, the proper remedy is to allow Jammie's the opportunity to provide that information until the close of Jammie's case-in-chief at the hearing.
- 6. Fourth, a statement from a shipper is not required by RCW 81.77.040 or Chapter 480-70 WAC. Regardless, given the extensive evidence filed by PCA on October 14, 2022, and independent evidence submitted by Jammie's and BDI, there can be no dispute over PCA's need or desire for Jammie's to provide the OCC Rejects service to PCA.
- 7. Finally, there is no "irreconcilable conflict" between Jammie's proposal to haul OCC Rejects and the definition of Municipal Solid Waste. BDI's reading of Jammie's Application and the Commission's Docket Notice is forced at best, as both are clear about the waste stream at issue: OCC Rejects.
- 8. BDI's last-ditch effort to alter the hearing so it can present evidence on its Complaint but foreclosing Jammie's from presenting evidence supporting its Application

JAMMIE'S RESPONSE TO BDI'S MOTION FOR PARTIAL DISMISSAL – 4

regarding of BDI's unsatisfactory service, PCA's concerns, and Jammie's fitness should be denied. Jammie's is entitled to a hearing where it can present its case to the Commission.

COUNTERSTATEMENT OF FACTS

- 9. On February 15, 2022, Kathryn McPherson from Commission Staff emailed Jammie Scott, President of Jammie's, and attached the Commission's form solid waste certificate application and other resources for Ms. Scott to use to prepare an application to the Commission. This email was attached as Exh. JDS-15 but the attachments were not included. The attachments are enclosed as Exhibit A to the Scott Declaration.
- 10. Jammie's filed prefiled direct testimony in this case on September 16, 2022. In that testimony, Jammie's provided an email from Kurt Thorne of PCA dated November 1, 2021, to Charlie Dietrich at BDI, informing Mr. Dietrich that PCA intends to use Jammie's, not BDI, for the OCC Rejects service.² Mr. Thorne provided testimony in this case on behalf of PCA on October 14, 2022.
- 11. Jammie's testimony also included proposals and an example purchase order from Jammie's to PCA to provide the OCC Rejects service.³
- 12. BDI filed prefiled direct testimony on September 16. In that testimony, BDI attached numerous purchase orders and invoices from Jammie's to PCA.⁴

¹ Declaration of Jammie Scott in Support of Jammie's Environmental, Inc.'s Response to Basin Disposal, Inc.'s Motion for Partial Dismissal ("Scott Declaration"), ¶ 2.

² Exh. JDS-11.

³ Exh. OJS-2; Exh. OJS-3; Exh. JDS-10.

⁴ Exh. CD-6; Exh. CD-7.

LEGAL STANDARD

- 13. There is one rule that addresses motions to dismiss filed before the Commission: WAC 480-07-380(1), which provides that the Commission will consider the motion using "the standards applicable to a motion made under CR 12(b)(6) and 12(c) of the Washington Superior court's civil rules in ruling on a motion made under this subsection." Such a motion must be brought "no later than the time the responsive pleading is due, or within twenty days after the pleading is served, whichever time is less, unless the party shows good cause for delay."
- 14. Washington courts grant a motion to dismiss under CR 12(b)(6) and CR 12(c) "only if it appears beyond doubt that the [nonmoving party] cannot prove any set of facts, consistent with the [pleading], justifying recovery." A motion to dismiss "should be granted 'sparingly and with care' and 'only in the unusual case in which plaintiff includes allegations that show on the face of the complaint that there is some insuperable bar to

⁵ WAC 480-07-380(1)(a). A CR 12(b)(6) motion is a motion to dismiss for failure to state a claim upon which relief can be granted while a CR 12(c) motion is one for judgment on the pleadings. "[A]lthough generally raised at different times," the two motions "generally raise identical issues." *Suleiman v. Lasher*, 48 Wn. App. 373, 376, 739 P.2d 712 (1987); *see also Gaspar v. Peshastin Hi-Up Growers*, 131 Wn. App. 630, 634, 128 P.3d 627 (2006) (citing *Suleiman* for this proposition).

⁶ WAC 480-07-380(1)(b).

⁷ Hipple v. McFaddin, 161 Wn. App. 550, 556, 255 P.3d 730 (2011) (motion to dismiss under CR 12(b)(6); see also Davidson v. Glenny, 14 Wn. App. 2d 370, 375, 470 P.3d 549 (2020) (motion for judgment on the pleadings).

relief.""8 "For the purposes of this analysis, a plaintiff's allegations are presumed to be true and a court may consider hypothetical facts not included in the record."9

15. "Because the legal standard is whether any state of facts supporting a valid claim can be conceived, there can be no prejudice or unfairness to a defendant if a court considers specific allegations of the plaintiff to aid in the evaluation of the legal sufficiency of plaintiffs claim." 10

ARGUMENT

16. There are several independent reasons why BDI's Motion to Dismiss should be denied. First, BDI has violated the Commission's procedural rules for filing a motion to dismiss and instead just asks the Commission to "liberally" allow its motion. The Commission should decline BDI's request. Second, RCW 81.77.040 cannot be read in isolation of the Commission's implementing regulations found in Chapter 480-70 WAC, and specifically WAC 480-70-091. These regulations prescribe the requirements for applying for a solid waste certificate of public convenience and necessity under RCW 81.77.040 which Jammie's adhered to. Third, the evidence BDI asserts is missing under RCW 81.77.040 relating to the economic feasibility of Jammie's proposed service to PCA is adequately set forth in the Application or in the testimony and exhibits filed in this case. Fourth, a statement from a shipper is not required by RCW 81.77.040 or Chapter 480-70 WAC.

⁸ Holiday Resort Cmty. Ass 'n v. Echo Lake Assocs., LLC, 134 Wn. App. 210, 218, 135 P.3d 499 (2006) (quoting Tenore v. AT&T Wireless Srvs., 136 Wn.2d 322, 330, 962 P.2d 104 (1998)).

⁹ *Hipple*, 161 Wn. App. at 557.

¹⁰ *Halvorson*, 89 Wn.2d at 675.

Regardless, given the extensive evidence filed by PCA on October 14, 2022, and independent evidence submitted by Jammie's and BDI, there can be no dispute over PCA's need or desire for Jammie's to provide the OCC Rejects service to PCA. Finally, BDI's suggestion that Jammie's has somehow excluded OCC Rejects from its Application because the definition of Municipal Solid Waste arguably includes OCC Rejects cannot be supported by a reasonable reading of the Application.

17. BDI's Motion should be denied, and Jammie's Application should proceed to hearing. To the extent the Commission identifies any defects in the Application or seeks additional information, Jammie's should be permitted to supplement the Application.

A. The Procedural Rules Do Not Permit BDI's Motion to Dismiss

- 18. BDI admits it has no right or authority to file its Motion to Dismiss but asks the Commission in a footnote to overlook the rules and allow its Motion anyway. 11 The Commission should decline BDI's request, however, because BDI provides no justification or good cause for why it was unable or unwilling to follow the procedural rules. Granting BDI's Motion to Dismiss would also prejudice Jammie's by prematurely foreclosing Jammie's right to present its evidentiary case at hearing.
- 19. BDI claims its Motion to Dismiss was filed under to WAC 480-07-375(4) and WAC 480-70-091(2)(c), 12 but neither rule allows for BDI's dispositive motion at this

¹² Mot. at 1.

¹¹ Mot. at note 1 (noting that the deadline has expired for motions filed under WAC 480-07-380(1)(a) and WAC 480-07-091(2)c) does not provide for a motion to dismiss).

time. As BDI correctly points out, WAC 480-07-091(2)(c) does not provide for a motion to dismiss at all; instead, it lists several actions the Commission may take when it evaluates an application for a certificate of public convenience and necessity.

20. If, on the other hand, BDI's Motion to Dismiss is filed pursuant to the only Commission rule that does authorize such a motion, WAC 480-07-380(1), then BDI's Motion to Dismiss is untimely because under WAC 480-07-380(1)(b), a motion to dismiss must be filed no later than the time a responsive pleading is due, or within twenty days after the pleading is served, whichever is less, unless the party shows good cause for delay. ¹³

Jammie's filed its Application on April 1, 2022, and the Commission provided notice of such filing on April 6, 2022. Accordingly, if BDI contends that Jammie's Application omitted necessary information and should therefore be dismissed, then BDI's Motion was due no later than April 26, 2022. BDI has not attempted to show good cause for its delay. Instead, BDI acknowledges the missed deadline and to avoid the rule, attempts to combine several Commission rules, WAC 480-70-091(2)(c), WAC 480-07-380(1), and WAC 480-07-395(4), to argue that a motion to dismiss is timely if filed any time after an applicant files its response testimony. BDI provides no support for this procedure.

¹³ BDI tries to avoid the time requirement for filing a motion to dismiss under WAC 480-07-380(1)(b) by suggesting it is not filing a motion under WAC 480-07-380(1)(a). Mot. at note 1. This is misleading. First, even if BDI did not file its motion under WAC 480-07-380(1)(a), the time requirement for filing a motion under WAC 480-07-380(1)(b) applies to all motions to dismiss. Second, BDI's Motion is fundamentally a CR 12(b)(6) or 12(c) motion because it is contending that Jammie's has failed to present required elements of its Application, so the twenty day time period would apply.

21. BDI's position that it should be allowed to file a motion to dismiss at this point in the proceeding hinges on BDI's unsupported assumption that Jammie's right to present evidence supporting its Application ended when it filed direct testimony on September 16, 2022. "As a protested application, BDI anticipated that JEI would be permitted until its direct case to supply evidence in compliance with the statutory and regulatory standards applicable to solid waste applications." BDI's anticipations are not rule or law. There is no basis for BDI to assume that Jammie's right to supply or present evidence ended with the filing of its prefiled direct testimony. BDI presents no explanation or authority for its assumption, and BDI misrepresents Order 01 multiple times as setting September 16, 2022, as the deadline for filing Jammie's "case-in-chief." The Prehearing Conference Order established the procedural schedule for this consolidated proceeding but did not establish that date as a deadline for presenting Jammie's case-in-chief.

22. This is because a party does not conclude its case-in-chief upon the filing of its direct testimony, it is concluded following presentation at hearing. AT&T

Communications of the Northwest, Inc. v. US West Communications, Inc. 16 demonstrates the proper process for filing a motion to dismiss and that a party's case-in-chief concludes after a hearing. In that case, respondent US West timely moved for dismissal in its answer to AT&T's complaint. The Commission denied it, and "At the conclusion of AT&T's case

¹⁴ Mot. at 5.

¹⁵ Mot. at 4, 5.

 $^{^{16}}$ AT&T Commc'ns of NW., Inc. v. US W. Commc'ns, Inc., UT-991292, Tenth Supp. Order at \P 13 (May 18, 2000).

in chief at the subsequent hearing, U S WEST renewed its motion to dismiss." Another case illustrates even more clearly the Applicant's right to put on its case-in-chief at hearing. In *In Re Application P-75994 of Allen Dale Frank*, the Commission was faced with applicant's past illegal behavior, an inaccurate application, a "ludicrous" argument regarding the public interest in the applicant's service, and "flagrant, continued disregard for Commission laws and rules," yet the Commission nonetheless recognized the applicant's right to present evidence at hearing that may correct the record, fill in gaps, and assuage the Commission's concerns. ¹⁸ In that case, the Commission expressly acknowledged that the applicant could supplement its application through testimony at the hearing. "Gaps in the financial statement were filled in by the applicant's testimony at hearing."

23. Finally, Jammie's would be prejudiced if BDI's Motion to Dismiss is granted, but BDI will not prejudiced if it is denied because a hearing is still required for BDI's Complaint proceeding. There will be a hearing either way. Granting BDI's Motion to Dismiss will prejudice Jammie's because it will inequitably deny Jammie's the right to present witness testimony and other evidence supporting its Application.

¹⁷ *Id.* at ¶ 15.

¹⁸ In Re Application P-75994 of Allen Dale Frank d/b/a Econ. Delivery for Permit to Operate As A Common Carrier., Order M.V. No. 146257, Hearing No. P-75994, 1993 WL 13811905, at *1 (Mar. 12, 1993). ("If an applicant has operated in violation of the law in the past, a finding of fitness may nonetheless be made if the applicant gives credible assurances of future compliance and there are objective manifestations of intent to comply which give credence to his testimony.") (internal citations omitted).

B. BDI Misapplies the "Factors" Set Forth in RCW 81.77.040 and Overlooks the Implementing Regulations in WAC 480-70-091

24. BDI's motion also fails because it incorrectly reads the "factors" in RCW81.77.040 in isolation as legal elements for a prima facie solid waste certificate.

RCW 81.77.040 sets forth the basis for the Commission to investigate and render factual findings as to the public's need for a given certificate.²⁰ The failure to provide evidence to support a factor *could* be determinative as a matter of fact depending on the case.²¹ But to

JAMMIE'S RESPONSE TO BDI'S MOTION FOR PARTIAL DISMISSAL – 12

²⁰ See, e.g., Stericycle of Washington Inc. v. Washington Utilities & Transp. Comm'n, 190 Wash. App. 74, 84, 359 P.3d 894 (2015) ("When deciding whether to issue a PCN certificate to a biomedical waste company, the Commission must first analyze five factors under RCW 81.77.040."); In Re Application TG-081725 of NW. Indus. Servs., LLC, d/b/a Am. on Site Servs. for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Solid Waste Collection Serv., Order No. 03, 2009 WL 1116601, at *2 (Apr. 23, 2009) ("RCW 81.77.040 sets out the factors upon which the Commission makes its determinations to issue a solid waste certificate of necessity."); In Re Application GA-75154 of Ryder Distribution Res., Inc., for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Garbage &/or Refuse Collection Serv., in Re Application GA-77539 of Stencycle of Washington, Inc., for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Garbage &/or Refuse Collection Serv., Order M. V. G. No. 1761, 1995 WL 18090850 (Aug. 9, 1995) ("The Commission is directed by [RCW 81.77.040] to consider the following factors"); In the Matter of Determining the Proper Carrier Classification of: Enoch Rowland, d/b/a Kleenwell Biohazard & Gen. Ecology Consultants, Docket TG-920304, 1993 WL 13811942 (Jan. 25, 1993) ("[RCW 81.77.040] specifies some of the factors upon which a Commission determination to issue a certificate must be based"); In Re Application Ga-896 of Superior Refuse Removal Corp. for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Solid Waste Collection Serv., Order M. V. G. No. 1660, 1993 WL 13811937, at *1 (Sept. 28, 1993) ("one of several factors listed in RCW 81.77.040 that the Commission considers in making its public convenience and necessity determination"); Application of R.S.T. Disposal Co., Inc., d/b/a Tri-Star Disposal to Provide Garbage & Refuse Collection in the City of Kent. Application of Seattle Disposal Co., d/b/a Rabanco Companies, to Provide Garbage & Refuse Collection in the City of Kent., Order M. V. G. No. 1402, 1989 WL 1785222 (July 28, 1989) ("[the applicant] will be judged upon the factors identified in RCW 81.77.040").

²¹ See, e.g., In Re Application P-76085 of Brian C. Mcculloch, d/b/a Parallax Moving Sys., for Permit to Operate As A Common Carrier., Order M. V. G. No. 146379, 1993 WL 13811908 (Apr. 15, 1993) (emphasis added) ("An applicant which fails to provide sufficient information regarding its financial condition <u>may</u> be found to have failed to demonstrate its fitness to conduct

suggest that any one factor is always dispositive as a matter of law is not supported by the statute, Commission practice, or in any case cited by BDI.

- 25. BDI ignores that the Commission has adopted rules "implementing RCW 81.77.040" that prescribe the requirements for a solid waste certificate application.²² The current iteration of these regulations was adopted after the 1989 case on which BDI relies. WAC 480-70-091(1) requires an applicant to "submit its application for certificated authority on forms provided by the commission."²³ The Commission's form, in turn, requires the applicant to provide the items listed in WAC 480-70-091(3):
 - (a) A complete description of the proposed service and the line, route, or service territory using boundaries such as streets, avenues, roads, highways, townships, ranges, city limits, county boundaries, or other geographic descriptions;
 - (b) A map of the proposed line, route, or service territory that meets the standards described in WAC 480-70-056;
 - (c) If contract carrier authority is requested, a copy of each contract under which service will be performed;
 - (d) A statement of the applicant's assets and liabilities;

²³ WAC 480-70-091(1).

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operations. . . . The Commission Staff shall not publish another application from this applicant in the docket unless the balance sheet portion of the application is complete.").

²² In Re Application TG-091259 of W. Waste & Recycling, Inc. for an Extension of Certificate No. G-251 for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Solid Waste Collection Service; In Re Application TG-091019 of Murreys Disposal Co., Inc., d/b/a Olympic Disposal for an Extension of Certificate No. G-9 for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Solid Waste, Order 03, 2010 WL 2863609, at *3 (July 15, 2010) ("The Commission's rules implementing RCW 81.77.040 are found in Chapter 480-70 of the Washington Administrative Code (WAC). WAC 480-70-091(3) provides that a certificate application must include at least the following eight items.").

- (e) A proposed tariff;
- (f) A statement of conditions that justify the proposed service;
- (g) An equipment list; and
- (h) A statement of the applicant's transportation or solid waste industry experience, including knowledge of motor carrier driver and equipment safety requirements.
- 26. Attached as Exhibit A to the Scott Declaration are the forms Commission Staff provided to Ms. Scott to use to apply for a Class C solid waste certificate. Jammie's Application contains all the above information and BDI does not contend otherwise.²⁴ To date, Commission Staff has not indicated any deficiencies with Jammie's Application.
- 27. The Commission recently approved a Class C solid waste certificate application using those forms.²⁵ In *In the Matter of Determining the Proper Carrier Classification of, and Complaint for Penalties Against: International Resource Management, Inc., d/b/a/ WasteXpress and d/b/a WasteXpress Hazardous Waste Disposal ("WasteXpress"), the Commission instituted a special proceeding and a complaint against WasteXpress for allegedly hauling solid waste without a certificate of convenience and necessity in violation of RCW 81.77.040.²⁶ After the complaint was filed and answered,*

²⁴ Jammie's did not include a proposed tariff with her Application because Jammie's Application is for contract solid waste authority under WAC 480-70-146. If the Commission determines a tariff is needed, Jammie's can provide one. Jammie's and PCA will execute an amendment to their current contract to meet the requirements of WAC 480-70-146.

²⁵ In the Matter of Determining the Proper Carrier Classification of, and Complaint for Penalties Against: International Resource Management, Inc., d/b/a WasteXpress and d/b/a WasteXpress Hazardous Waste Disposal, Docket TG-200131, Order 02 (Jan. 8, 2021).

²⁶ Id. at ¶ 1.

WasteXpress submitted its application for a certificate of public convenience and necessity using the Commission's form application.²⁷ Months later, it amended its application after responding to questions from Commission Staff.²⁸ Throughout the proceeding, WasteXpress did not provide a separate cost of service analysis or a separate shipper statement. Rather, WasteXpress provided the information requested in the Commission's form application and any additional information that the Commission requested. This was in no way fatal to the application. In an initial order, the presiding officer referenced the granted application, repeating the finding that WasteXpress was "fit, willing, and able to properly provide the proposed operations and that the proposed service is necessary and would be of convenience to the public."²⁹ Notably, the Commission granted WasteXpress's application for a Class C certificate without some of the very information that BDI claims is mandatory here, such as a shipper statement.

28. BDI's Motion to Dismiss implies that any omission in an application for a certificate of public convenience and necessity is fatal to that application.³⁰ This is not true. WAC 480-70-091(2) itself establishes the Commission's discretion in reviewing an application: "The commission <u>may</u> reject or dismiss an application if it includes false,

²⁷ *Id.*; see WasteXpress Application, Docket TG-200764 (Aug. 28, 2020).

²⁸ See WasteXpress Updated Application, Docket TG-200764 (Nov. 5, 2020).

²⁹ WasteXpress, Docket TG-200131, Order 02 at ¶ 9, citing Order 01 in Docket TG-200764.

 $^{^{30}}$ Mot. at ¶ 11 (citing Commission review of "the record", but incorrectly limiting that to the "application and direct case". The record in this case is not limited to Jammie's application and direct testimony.).

misleading, or incomplete information."³¹ As demonstrated in WasteXpress, and other cases, the Commission routinely allows an applicant to amend³² its application and supplement evidence to establish its fitness.³³ The Commission may even require such information following a hearing, in the form of a bench request. The process is simply far more fluid and comprehensive than BDI represents.

applicant at any time prior to rendering a determination on the application, in *In re Application of Brian McCulloch*, *d/b/a PARALLAX MOVING SYSTEMS*, *for permit to operate as a COMMON CARRIER*, the Commission evaluated an application for authority to transport household goods.³⁴ The application required prima facia evidence of financial ability, including a balance sheet, but the application omitted that information.³⁵ The applicant was notified "many times" that the Commission required a financial statement, but the applicant refused to provide the information and refused to answer questions about his

³¹ WAC 480-70-091(2)(c) (emphasis added).

³² WasteXpress, Order 02 at ¶¶ 4-9. See also, In Re Application P-75994 of Allen Dale Frank d/b/a Econ. Delivery for Permit to Operate as a Common Carrier., Order M. V. G. No. 146257, 1993 WL 13811905, at *1 (Mar. 12, 1993) ("After applicant and two supporting shippers had given testimony, the remaining protestants withdrew their protests, subject to Commission acceptance of an amendment to the application.").

 $^{^{33}}$ Id. ("Gaps in the financial statement were filled in by the applicant's testimony <u>at hearing</u>.") (Emphasis added.)

³⁴ In Re Application P-76085 of Brian C. Mcculloch, d/b/a Parallax Moving Sys., for Permit to Operate as a Common Carrier., Order M. V. G. No. 146379, 1993 WL 13811908 (Apr. 15, 1993).

³⁵ *Id.* ("An applicant must be able to clearly define its assets and liabilities and present a balance sheet or other relevant information." "The applicant admitted that he did not complete or provide a complete financial statement.").

company's assets and liabilities, citing confidentiality, competition, and other concerns.³⁶ The Commission held at least two hearings, at which the presiding officer inquired into the applicant's refusal to produce the requested information.³⁷ Then, only after the applicant had multiple opportunities to provide the requested material, "Protestants moved to dismiss this application after all applicant's financial information had been presented," and the motion was granted after oral argument.³⁸

Application GA-896 of Superior Refuse Removal Corp. for A Certificate to Operate Motor Vehicles in Furnishing Solid Waste Collection Serv. ³⁹ the Commission held twenty days of hearings to consider an application for a solid waste certificate of public convenience and necessity, showing that the Commission's decision is by no means a simple "check the box" review. "If the initial order finds that the existing carrier's service does not meet the Commission's satisfaction, the initial order must then determine whether the application should be granted, in light of the statutory standards for grants of authority, the Commission's interpretations of the statute, the legislative preference against overlapping service territories, and all of the evidence of record." ⁴⁰ In even another case, the

³⁶ *Id.* ("The applicant was notified many times that the Commission's application process requires a financial statement.").

³⁷ *Id*.

³⁸*Id.* at finding of fact no. 9.

³⁹ In Re Application GA-896 of Superior Refuse Removal Corp. for A Certificate to Operate Motor Vehicles in Furnishing Solid Waste Collection Serv., Order M. V. G. No. 1566, 1992 WL 12789820 (July 24, 1992)

⁴⁰ *Id.* (emphasis added).

Commission affirmed an initial order approving an application that relied solely on oral financial testimony presented at hearing. "The applicant presented evidence of its finances through an operating witness, but had no written financial statement to present at the time of the hearing. One was late-filed, but because of objections the filing was rejected. The proposed order found the applicant financially fit to conduct operations." In contrast, BDI has not presented one example of the Commission granting the request it seeks.

- C. Contrary to BDI's Claims, Jammie's Has Provided All of the Information Required by RCW 81.77.040 Necessary for a Class C Application
- 31. BDI's Motion to Dismiss also fails because BDI is wrong that Jammie's has not provided the information BDI contends is required or the information is not already in the record. At the outset, it should be emphasized that the amount of information an applicant is required to provide depends on the needs and circumstances of the case.⁴² This principle of proportionality is clearly demonstrated in the case BDI cites in its Motion.
 - 1. Information supporting the financial health of Jammie's and the costs of service the service proposed by Jammie's is adequately described in the Application.
- 32. BDI alleges that Jammie's was required to include with its Application or in its "case in chief" testimony, "The present service and the cost thereof for the contemplated

⁴¹ In Re Application E-19113 of Circle M Constr. Co., Inc. for Extension of Auth. Under CC-30713., Order M. V. No. 133031, 1985 WL 1203598 (Nov. 3, 1985).

⁴² "The proposed order found that applicant had demonstrated a present or future need for applicant's services **as sought in the amended application**." *In Re Application E-19113 of Circle M Constr. Co., Inc. for Extension of Auth. Under CC-30713.*, Order M. V. No. 133031, 1985 WL 1203598 (Nov. 3, 1985) (emphasis added).

area to be served; an estimate of the cost of the facilities to be utilized in the plant for solid waste collection and disposal, set out in an affidavit or declaration."⁴³ BDI then states that "[w]hen the record in solid waste application proceedings is devoid of this requisite showing, the Commission historically denies the application."⁴⁴ BDI is overstating the law. The only case BDI cites for that proposition is a Commission decision from 1989 where the applicant sought a certificate to collect and transport biohazardous waste from waste generators which it would then transport to a biohazardous treatment facility it planned to construct and where it would then transfer the treated wastes to certified haulers for disposal in landfills. The Commission denied the application, in part, because it had significant concerns with the applicant's financial resources for the ambitious endeavor, including concerns that the applicant "is thinly financed. It possesses only \$1500 in assets, possesses no Contracts to provide the services, and intends to construct a facility and purchase transportation equipment through a joint venture, the details of which were not presented of record."⁴⁷ After a hearing and all evidence had been presented, the Commission found that

⁴³ Mot. at 5 (quoting RCW 81.77.040).

⁴⁴ Mot. at 6.

⁴⁵ In the Matter of Application GA-864 of NORTHWEST UNITECH, INC., for a certificate to operate motor vehicles in furnishing garbage and/or refuse collection service under contract, Hearing No. GA-864, Order M.V.G. No. 1,367 (Jan. 18, 1989).

⁴⁶ The Commission also found the applicant had not demonstrated any actual need for the service. "The supporting witnesses indicate that their institutions presently have no need for the transportation and treatment of biohazardous wastes and they have no definite present intention to seek transportation at any time in the future." *Id.*

⁴⁷*Id*.

the applicant had not provided "evidence about the costs of facilities and of providing service and the economic feasibility of the service."

- 33. BDI's case does not compare to Jammie's situation. Unlike BDI's case, where the applicant sought to start a whole new biohazardous waste processing company Jammie's is undisputedly an established company that has been operating for over twenty years, already owns the equipment it uses for the service it provides PCA, and is financially sound. All of this information is set forth in its Application or prefiled direct testimony. Moreover, what Jammie's charges PCA for its service is clearly laid out in its rate sheet provided with its Application and as evidenced by the Jammie's invoices and purchase orders with PCA in the record. The Commission has approved Class C certificate applications on less financial information than what Jammie's has provided in this case.
- 34. Further, as in the multiple cases cited above that approved applications based on witness testimony at hearing, Jammie's will make witnesses available at hearing to address any or all of the supporting evidence. To the extent the Commission would like additional information, Jammie's is happy to provide it.

⁴⁸ Scott Declaration, ¶ 4.

⁴⁹ Exh. CD-6; Exh. CD-7; Exh. OJS-2; Exh. OJS-3; Exh. JDS-10.

⁵⁰ In *WasteXpress*, the applicant provided a less detailed listing accounting of its finances than what Jammie's included in its Application. For example, compared to the separate profit and loss statement and a balance sheet that Jammie's filed in support of its application (totaling about five pages), WasteXpress, which sought a Class C certificate for a far wider array of hazardous, dangerous, and special wastes for a wide variety of customers, filed a half-page ledger. Similarly, compared to Jammie's six-page equipment ledger, WasteXpress's equipment list was again only one half-page. WasteXpress Application, Docket TG-200764 (Aug. 28, 2020).

35. Regardless, BDI's Motion to Dismiss on this point fails because this is not a situation where there is no financial information relating to Jammie's "economic feasibility" to provide service to PCA such that a decision could be made as a matter of law. A motion to dismiss is proper only where a party's request fails to seek relief that the Commission may grant or fails to plead undisputed facts that support judgment as a matter of law. ⁵¹ That is not the case here. Rather, the question is whether the information provided by Jammie's is sufficient to satisfy the Commission. The financial fitness of the applicant is a factual question that can only be determined by the Commission. ⁵² BDI's Motion to Dismiss on this point should be denied.

- 2. The independent evidence of PCA's need and support Jammie's Application is overwhelming.
- 36. BDI next contends that Jammie's was required to "support its case-in-chief with prefiled testimony of a shipper witness to be cross-examined at the hearing" and that by not providing this, its application is incomplete and should be dismissed. ⁵³ BDI's contention is not found in RCW 81.77.040, in the implementing regulations in Chapter 480-70 RCW, or in the cases it cites. Indeed, the only rule expressly requiring an applicant to provide a

 $^{^{51}}$ WAC 480-07-380(1)(a) or WAC 480-07-380(2)(a), if the Commission liberally interprets a motion to dismiss as a motion for summary determination.

⁵² In the Matter of the Application of Waste Mgmt. of Washington, Inc. d/b/a Wm Healthcare Sols. of Washington for an Extension of Certificate G-237 for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Solid Waste Collection Serv., Order 03, 2012 WL 1790165, at *4-5 (May 14, 2012) ("We do not interpret [RCW 81.77.040] to preclude further Commission inquiry into whether an applicant has satisfactorily demonstrated its financial and operational fitness, but at a minimum, the language suggests that such an inquiry may be reserved for the Commission or its Staff.").

⁵³ Mot. at 6-7.

supporting statement from a shipper is in an application for a temporary certificate.⁵⁴ Notably, it is not listed in the list of requirements set forth in WAC 480-70-091 or in the Commission's application forms.

37. Moreover, none of BDI's cases support its claim that Jammie's was required to submit testimony of a shipper. In *In re Application P-73623*, the Commission articulated a much broader standard for evaluating need, stating that "[i]n reviewing need, the Commission does not use a rigid or mechanical test" and found a public need for the service based on "longstanding shipping patterns." Likewise, in *In Re Application D-2444 of Richard E. & Helen N. Asciie*, the Commission simply required "independent witnesses" and in *In re Application P-65982 of Glenn Mar, Inc.*, the Commission explained that need for a common carrier service is "[c]ustomarily . . . done by producing evidence of one or more shippers." None of these cases stand for the proposition that unless Jammie's includes the statement of a shipper with its Application, that it should be dismissed as a matter of law.

⁵⁴ WAC 480-70-131(3).

⁵⁵ In Re Application P-73623 of Safco Safe Transp., Inc. for Permit to Operate As A Common Carrier., Order M. V. No. 143916, 1991 WL 11863723, at *1 (Oct. 9, 1991).

⁵⁶ In Re Application D-2444 of Richard E. & Helen N. Asciie, Bremerton-Kitsap Airporter, Inc., d/b/a Bremerton-Kitsap Airporter, Kitsap-Seatac Airporter, Inc., the Sound Connection, for Extension of Certificate of Pub. Convenience & Necessity No. 903 to Operate Motor Vehicles in Furnishing Passenger & Express Serv. Between Points Hereinafter Listed., Order M. V. No. 1443, 1984 WL 1020494 (May 11, 1984).

⁵⁷ In Re Application P-65982 of Glenn Mar, Inc. for Auth. to Operate As A Common Carrier., Order M. V. No. 126429, 1982 WL 992937 (Nov. 16, 1982).

credible question as to the "sentiment in the community contemplated to be served as to the necessity for such a service." That PCA supports Jammie's Application is undisputed.

PCA intervened in the proceeding where it described the services Jammie's provides PCA and indicated support for Jammie's in the proceeding. Jammie's prefiled direct testimony contains independent evidence demonstrating PCA's desire that Jammie's continue providing the OCC Rejects service over BDI, as does BDI's prefiled direct testimony. And finally, PCA filed response testimony from three PCA employees all testifying as to PCA's significant difficulties in working with BDI and its strong desire that Jammie's be permitted to provide the OCC Rejects service for PCA. Incredibly, BDI has moved to strike portions of that testimony in an effort to silence PCA's support of Jammie's.

39. To the extent the Commission requires independent testimony from the shipper regarding the proposed service, PCA has provided that in abundance, and BDI and the Commission will have the opportunity to cross-examine PCA's witnesses at the hearing. BDI's Motion on this ground should be denied.

⁵⁸ RCW 81.77.040.

 $^{^{59}}$ Docket TG-220243, PCA Pet. to Intervene, $\P\P$ 8-12 (May 18, 2022); Docket TG-220215, PCA Pet. to Intervene, $\P\P$ 8-12 (May 18, 2022).

⁶⁰ Exh. JDS-10; Exh. JDS-11.

⁶¹ Exh. CD-6; Exh. CD-7.

⁶² Exh. BW-1T; Exh. SR-1T; Exh. KT-1T.

⁶³ BDI Motion to Strike (Oct. 21, 2022).

3. Jammie's Application is clear—and no party disputes—what waste Jammie's is seeking permission to haul.

40. Last, BDI claims that "there is an internal conflict" between Jammie's Application and the Commission's Docket Notice. 64 BDI is searching for problems. First, Jammie's Application and the Commission's Docket Notice clearly describe the waste Jammie's seeks to haul for PCA despite BDI's pained re-reading. The "primary commodity to be hauled" is listed in both Jammie's Application and the Commission's Docket Notice as "processed OCC reject waste" and "processed and rejected corrugated cardboard waste," respectively.

41. Second, BDI's proposed reading of Jammie's Application and the Commission's Docket Notice is not the correct grammatical reading of either text. Jammie's Application first lists the "primary commodity" to be hauled (OCC Rejects) and then lists other commodities that may be hauled on occasion, which includes "...and other solid waste that is not hazardous, dangerous or special, exception ... municipal solid waste." Thus, the "exception" modifies the "other solid waste" that may be handled on occasion, not the "primary commodity" to be hauled. Similar language is mirrored in the Commission's Docket Notice.

42. Third, even if the language is unclear (the fact that all parties to this case clearly understand that PCA's OCC Rejects are the waste at issue suggests otherwise) the

⁶⁴ Mot. at 7.

cases BDI cites do not support the proposition that denial of the Application is the appropriate remedy.⁶⁵

CONCLUSION

43. BDI's Motion to Dismiss should be denied and the matter should proceed to hearing. BDI has failed to demonstrate that Jammie's Application should be dismissed as a matter of law. Jammie's Application demonstrates Jammie's financial fitness and the economic viability of its services to PCA, there is substantial independent evidence in the record regarding the sentiment of the only customer impacted by the Application, PCA, and there is no confusion regarding the waste Jammie's seeks permission to haul. To the extent the Commission desires additional information from Jammie's about its Application, Jammie's can provide.

⁶⁵ In BDI's case Order M.V.G. No. 1451, *In the Matter of Application Ga-8 68 of Sure-Way Incineration, Inc., for A Certificate of Pub. Convenience & Necessity to Operate Motor Vehicles in Furnishing Garbage & for Refuse Collection Serv.*, (Nov. 30, 1990), the Commission determined there was a defect in the publication notice but that republication is the proper remedy, not denial of the application. In that case, the application was denied on other grounds.

 RESPECTFULLY SUBMITTED this 24th day of October, 2022.

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JAMMIE'S RESPONSE TO BDI'S MOTION FOR PARTIAL DISMISSAL – 26