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Before the
Washington Utilities and Transportation Commission

In the Matter of the Application of Waste Management of Washington, Inc.
D/B/A WM Healthcare Solutions of Washington
Docket No. TG-120033

DIRECT TESTIMONY OF RAY MOORE

On behalf of Waste Management of Washington, Inc.

October 1, 2012

Direct Testimony of Ray Moore

1 **Q. Please state your name and business address.**

2 A. My name is Ray Moore. My business address is 1115 SE 164th Avenue, Vancouver,
3 WA 98683.

4 **Q. By whom are you employed and in what capacity?**

5 A. I am employed by PeaceHealth as Lead Contract Manager of Supply Chain.

6 **Q. Would you please describe your educational background and professional
7 employment experience?**

8 A. I have an Executive Masters Degree in Business Administration and have worked in
9 Supply Chain at PeaceHealth for 21 years. I recently served as national President of
10 AHRMM, which is the American Hospital Association's supply chain professional
11 association.

12 **Q. What are your primary responsibilities for PeaceHealth?**

13 A. I manage all contracts and contract negotiations for PeaceHealth system-wide contracts
14 related to supplies, equipment, and non-labor services.

15 **Q. What are the subjects of the testimony you are offering today?**

16 A. I will testify about the reasons why PeaceHealth supports Waste Management of
17 Washington, Inc.'s application for statewide authority to provide regulated biomedical
18 waste services ("RMW").

19 **Q. Which facilities does PeaceHealth own or manage?**

20 A. PeaceHealth owns eight hospitals and provides contracting services for over thirty
21 others, as well as numerous healthcare clinics, laboratories, and other facilities
22 throughout Washington, Oregon and Alaska. In Washington, these facilities include the
23 following hospitals which may only obtain RMW services from Stericycle: East Adams
24

1 Rural Hospital in Ritzville, Eastern State Hospital in Medical Lake, Lake Chelan
2 Community Hospital in Chelan, Lincoln Hospital in Davenport, Mason General
3 Hospital in Shelton, Odessa Memorial Hospital in Odessa, St. Joseph Medical Center in
4 Bellingham, Whidbey General Hospital in Coupeville, and Southwest Washington
5 Medical Center in Vancouver. PeaceHealth owns or provides contracting services for
6 the following Washington hospitals where PeaceHealth has alternative RMW service
7 providers: Columbia Basin Hospital in Ephrata, Coulee Medical Center in Grand
8 Coulee, Evergreen Healthcare in Kirkland, Ferry County Memorial Hospital in
9 Republic, Highline Medical Center in Burien, Mid-Valley Hospital in Omak, Newport
10 Community Hospital in Newport, North Valley Hospital in Tonasket, Othello
11 Community Hospital in Othello, Overlake Hospital in Bellevue, Prosser Memorial
12 Hospital in Prosser, Pullman Regional Hospital in Pullman, Quincy Valley Hospital in
13 Quincy, Samaritan Hospital in Moses Lake, Skagit Valley Hospital in Mount Vernon,
14 St. John Medical Center in Longview, Swedish Edmonds Hospital in Edmonds, Tri-
15 State Memorial Hospital in Clarkston, Tri-State Memorial Hospital in Clarkston, Valley
16 Medical Center in Renton, and Western State Hospital in Tacoma,

17 **Q. Who provides PeaceHealth's RMW service?**

18 A. PeaceHealth contracts with Stericycle of Washington, Inc. to provide RMW to all of the
19 PeaceHealth facilities in Washington. PeaceHealth prefers to have one statewide
20 service provider for the sake of efficiency and cost.

21 **Q. Does PeaceHealth support Waste Management's application for statewide
22 authority?**

23 A. Yes.

1 **Q. Why does PeaceHealth support this application?**

2 A. PeaceHealth currently has only one option for statewide RMW service. PeaceHealth
3 believes that competition in the provision of this complex service will be beneficial to
4 PeaceHealth because it will give PeaceHealth the leverage to obtain the best possible
5 service and pricing. We believe that competition will help mitigate PeaceHealth's risk
6 of residual liability arising from the transportation and handling of its RMW by third
7 parties.

8 **Q. Does this conclude your direct testimony?**

9 A. Yes.

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