

BU 2677 & 4968  
Period Ending Dec 31, 2023

12/31/2023

12/31/2022

# Waste Management of North Sound and Marysville

Tab Legend for WP's

	Rate Case Checklist	Hard Code Value Source Data
	<b>Rate Case Checklist</b>	
	<b>Trial Balances</b>	
	Combined WTB	System download
	Summary of Restating Adj.	
	Summary of Pro Forma Adj.	
	Garbage WTB	System download
	CM MSW	System download
	CM RCY	System download
	RS MSW	System download
	RS RCY	System download
	RS YDW	System download
	IND	System download
	Monthly IS	System download
	<b>Revenue/Priceout and LG Analysis</b>	
	Lurito Gallagher	
	LG - Garbage	
	LG - Res1	
	LG - Roll Off	
	LG - Com1 Garbage	
	LG - Recycling	
	LG - YW	
	Com1 Priceout	
	Res1 Priceout	
	Roll Off Priceout	
	Revenue Summary	
	Revenue Pivot	
	<b>Fixed Assets</b>	
	FA Summary	System Download
	Fixed Asset Detail	System Download
	New Truck Summary	System Download
	New Truck Detail	System Download
	<b>Route Statistics</b>	
	Summary of Cost Allocators	
	<b>Disposal, Processing Fees and Utility Taxes</b>	
	Disposal Summary	Splunk System Download
	Recycling Summary	Splunk System Download
	CM RS Disposal	Splunk System Download
	RO Disposal	Splunk System Download
	<b>Payroll</b>	
	Wage Rate Pro Forma	Union Contract
	<b>Overhead Allocation</b>	
	Corporate Overhead	System Download
	RMC CBC 2023	System Download
	CC 6800 Corporate Cost Centers 2023	System Download
	Local Allocations	System Download
	Detail Expanded 2023	System Download
	Operating Costs 2023	System Download
	Os Exp DD&A	System Download
	Area Overhead Summary	System Download
	Area Detail	System Download
	<b>Miscellaneous</b>	
	MRF ROR Analysis	System Download
	CRC IS	System Download
	North Sound TS	System Download
	Bad Debt Analysis	System Download

Externally linked files

## Waste Management of North Sound and Marysville Solid Waste General Rate Case Checklist

Staff provides this checklist to help you determine if your filing meets the requirements set forth in WAC 480-07-520. A complete and well

- > Mark an "X" in "blank space" if the document was provided in the company's general rate case filing.
- > Location of document: If applicable, write the location of where the document can be found in the work papers.
- > Item not filed: If applicable, write "YES" if the item was not provided AND the company filed a petition for exemption.
- > Item not filed: Write "NO" if the item was not provided AND the company did NOT file a petition for exemption.

\_\_\_ **480-07-520(1) Proposed Tariff.** The proposed tariff sheets filed with one paper copy.

- o \_\_\_ 480-07-140(1)(a) Tariff sheets filed electronically were submitted via the commission's records center web portal and according to WAC 480-07-140(6)
- o \_\_\_ Tariff complies with WAC 480-70-226 through WAC 480-70-351.
- o \_\_\_ Tariff complies with standard tariff template.

\_\_\_ **480-07-520(2) Local government ordinances and notices.**

- o \_\_\_ 480-70-326(3)(a) Filings due to governmental or other entity, action require documentation of that action. Examples of documentation include: ordinances, resolutions, and disposal site fee increase or decrease notices.

**Location of document:** \_\_\_\_\_

**Item not provided: filed petition for exemption:** \_\_\_\_\_

- o \_\_\_ A copy of the customer notice the company has, or will, mail to customers in compliance with WAC 480-70-271.

\_\_\_ **480-07-520(3) Transmittal Letter**

- o \_\_\_ 480-70-326(2)(a) requires:
  - \_\_\_ (i) The name, certificate number, and trade names of the company
  - \_\_\_ (ii) A description of each proposed change and a brief statement of the reason for each change;
  - \_\_\_ (iii) The dollar and percentage amounts that revenue will change if the filing is approved by the commission;
  - \_\_\_ (iv) The percentage amount that rates will change if approved by the commission;
  - \_\_\_ (v) A contact person's name, mailing address, telephone number, fax number (if any), and e-mail address (if any); and
  - \_\_\_ (vi) A statement that the company mailed a copy of the transmittal letter to the chair of the county commission or county council
- o \_\_\_ 480-70-326(2)(b) requires the transmittal letter accompanying a filing that increases rates or charges must also include the date customer notice
- o \_\_\_ 480-70-326(3)(b) requires that a tariff filing made by a person other than an owner, partner, or corporate officer, a statement granting authority for that person to file on behalf of the company must be signed by an owner, partner, or corporate officer, and may be incorporated into the transmittal letter accompanying the filing.

**Location of document:** See "Transmittal Letter" that accompanied the rate filing.

**Item not provided: filed petition for exemption:** \_\_\_\_\_

\_\_\_ **480-07-520(4) Work papers.**

- o \_\_\_ One paper and one electronic copy of all supporting work papers for the test year, which is the most recent or most appropriate consecutive
- \_\_\_ **4(a)** A detailed pro forma income statement separated among solid waste, single family residential recycling, multifamily recycling, and yard waste, with restating actual and pro forma adjustments, including all supporting calculations and documentation for all adjustments.

**Location of document:** See the file entitled "North Sound Marysville Rate Case Workpapers", summarized in various pro forma income statement by line of business in sheets appropriately named

**Item not provided: filed petition for exemption:** Yes; the income statement is limited to the operations of WM Northwest.

- o \_\_\_ Every number resulting from a calculation includes the formula used to calculate the number: by formula imbedded in a spreadsheet cell, by formula included in a comment attached to the cell containing the number, or by a separate statement within the document referencing the number or cell containing the number.

- o \_\_\_ **4(a)(i) Restating actual adjustments.** The booked operating results adjusted for any defects or infirmities in actual recorded results that can distort test period earnings. Examples of restating actual adjustments are adjustments to remove prior period amounts, eliminate below-the-line items that were recorded as operating expenses in error, to adjust from book estimates to actual amounts and to eliminate or to normalize extraordinary items recorded during the test period.

**Location of document:** See the file entitled "North Sound Marysville Rate Case Workpapers". Adjustments are summarized in the sheet entitled "Summary of Restating Adj."

**Item not provided: filed petition for exemption:** Yes; the income statement is limited to the operations of WM Northwest.

- o \_\_\_ **4(a)(ii) Pro forma adjustments** give effect for the test period to all known and measurable changes that are not offset by other factors. The filing

**Location of document:** See the file entitled "North Sound Marysville Rate Case Workpapers". Adjustments are summarized in the sheet entitled "Summary of Pro Forma Adj."

**Item not provided: filed petition for exemption:** Yes; the income statement is limited to the operations of WM Northwest.

- o \_\_\_ **4(b)** A calculation of the revenue impact of proposed tariff revisions.

**Location of document:** See the file entitled "North Sound Marysville Rate Case Workpapers". The revenue requirement is calculated in the sheet entitled "Lurito Gallagher".

**Item not provided: filed petition for exemption:** Yes; the income statement is limited to the operations of WM Northwest.

- o \_\_\_ **4(c)** An income statement listing all revenue and expense accounts by month.

**Location of document:** See the file entitled "North Sound Marysville Rate Case Workpapers". Within this file see the sheet entitled "Combined 13 Month IS".

**Item not provided: filed petition for exemption:** Yes; the income statement is limited to the operations of WM Northwest.

- o \_\_\_ **4(d)** If non-regulated revenue represents more than ten percent of total company test period revenue, a detailed separation of all revenue and expenses between regulated and non-regulated operations.

**Location of document:** See the file entitled "North Sound Marysville Rate Case Workpapers". Within this file see the sheet entitled "Revenue Summary".

**Item not provided: filed petition for exemption:** Yes; the detailed separation of all revenue and expenses is limited to the operations of WM Northwest.

- o \_\_\_ **4(e)** A detailed list of all non-regulated operations, including the rates charged for the services rendered. Copies of all contracts must be provided on request.

**Location of document:** See the zip file entitled " ". This zip file includes the file entitled " " that includes this information.

**Item not provided: filed petition for exemption: Yes; the detailed list reflects only those non-regulated operations as part of WM of Washington.**

o \_x\_ 4(f) Detailed price-out information that reconciles within 5%, without adjustment, to the test period booked revenue, including the test period customer count by tariff item.

**Location of document: See the file entitled "North Sound Marysville Rate Case Workpapers". Within this file see the sheet entitled "Com'l Priceout, Res'l Priceout & Roll Off Priceout".**

**Item not provided: filed petition for exemption: Yes; the priceout information is limited to the operations of WM Northwest.**

o \_x\_ 4(g) A consolidated balance sheet, including the percentage of equity, percentage of debt and the cost of that debt by component.

**Location of document: See the file entitled "North Sound Marysville Rate Case Workpapers". Within this file see the sheet entitled "Combined Balance Sheet". This sheet include the balance sheet of Waste Management, Inc. In addition the Waste Management, Inc. 10K is included in the zip file entitled "".**

**Item not provided: filed petition for exemption: \_\_\_\_\_.**

o \_x\_ 4(h) A detailed depreciation schedule listing all used and useful assets held by the company during the test period that includes:

- o \_x\_ The date of purchase.
- o \_x\_ The cost at purchase.
- o \_x\_ The depreciable life.
- o \_x\_ The salvage value.
- o \_x\_ Depreciation expense.
- o \_x\_ Accumulated depreciation expense at the end of the test period

**Location of document: See the file entitled "North Sound Marysville Rate Case Workpapers". Within this file see the sheet entitled "Fixed Asset Detail".**

**Item not provided: filed petition for exemption: Yes; the depreciation schedule is limited to the operations of WM Northwest.**

o \_x\_ 4(i) Computed average investment. (Net book value of allowable assets at the beginning of the test period PLUS the net book value of allowable assets at the end of the test period DIVIDED by 2 EQUALS net book value of allowable assets.) Investor supplied working capital may be included, provided a work sheet is submitted detailing the calculations.

**Location of document: See the file entitled "North Sound Marysville Rate Case Workpapers". Within this file see the sheet entitled "FA Summary".**

**Item not provided: filed petition for exemption: Yes; the computed average investment is limited to the operations of WM Northwest.**

o \_x\_ 4(j) Information about every transaction with an affiliated interest or subsidiary that directly or indirectly affects the proposed rates. This must include:

- o \_\_\_ Full description of the relationship, terms and amount of the transaction
- o \_\_\_ The length of time the relationship has been ongoing
- o \_\_\_ An income statement and balance sheet for every affiliated entity.

**Location of document: See the zip file entitled "". This zip file includes the files entitled "" and a memo entitled "Compliance with WAC 480-07-520(4)(j)".**

**Item not provided: filed petition for exemption: \_\_\_\_\_.**

\_x\_ 480-07-520(5) **Annual report.** Most recent consolidated annual report to shareholders, if any.

**Location of document: See the zip file entitled "Non-Confidential Rate Case Documents". This zip file includes the file entitled "2023 Waste Management 10K".**

**Item not provided: filed petition for exemption: \_\_\_\_\_.**

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Waste Management of North Sound and Marysville  
 Operations Income Statement  
 Working Trial Balance  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

5,951,842  
 5,934,096

NETR_OPS	400000	Collection Service	Reclass / Accounting		Restating / Pro		Non-regulated	Regulated	Adjustments related to Rates	Adjusted Pro Forma Total
			12 Months Ending Dec 2023	Adjustments Dr. (Cr.)	Adjusted Total	Forma Adj. Dr. (Cr.)				
								71,953,490	5,854,900	77,808,390
		Commercial Rent						589,902	-	589,902
		Multi-Family Recycling Surcharge						442,289	-	442,289
		Roll Off Disposal Pass Through						4,390,540	-	4,390,540
		Roll Off Rent						311,360	79,196	390,556
		Other Material Sales						-	-	-
NETR_OPS	415500	Collection Contain & Compact Rental						-	-	-
NETR_OPS	445000	Fuel Charge						-	-	-
NETR_OPS	445100	RCR Fee						-	-	-
NETR_OPS	445200	Environmental Charge						-	-	-
NETR_OPS	445300	Contamination Fee						-	-	-
NETR_OPS	445400	RMO						-	-	-
NETR_OPS	445500	Overage Charges						-	-	-
NETR_OPS	448000	Payment Handling Fee						-	-	-
NETR_OPS	448100	Other Late Fee Revenue						149,192	-	149,192
NETR_OPS	448900	Revenue Adjustments						-	-	-
NETR_OPS	449000	Contra Revenue - Franchise Fees						-	-	-
NETR_OPS	449500	Contra Revenue - Customer Rebates						-	-	-
		Utility Taxes						2,027,348	-	2,027,348
NETR_OPS	450000	IC Collection Service						-	-	-
NETR_OPS	456500	IC MRF Material Sales						-	-	-
NETR_OPS	465500	IC Collect Contain & Compact Rental						-	-	-
NETR_OPS	495000	IC Fuel Charge						-	-	-
NETR_OPS	495100	IC RCR Fee						-	-	-
NETR_OPS	495200	IC Environmental Charge						-	-	-
NETR_OPS	495300	IC Contamination Fee						-	-	-
NETR_OPS	495500	IC Overage Charges						-	-	-
NETR_OPS	499500	IC Contra Revenue - Customer Rebate						(1,366,299)	-	(1,366,299)
NETR_OPS	REVENU	Total Operating Revenue						78,497,821	5,934,096	84,431,917
NETR_OPS	500000	Disposal - LF						-	-	-
NETR_OPS	501000	Disposal - Transfer Station						16,390,409	-	16,390,409
		Disposal Pass Through - Roll Off						4,390,540	-	4,390,540
NETR_OPS	502000	MRF Tipping Fees						410,518	-	410,518
NETR_OPS	503000	Disposal - Other Facility						3,005,576	-	3,005,576
NETR_OPS	504000	Disposal Fees & Taxes						2,027,348	-	2,027,348
NETR_OPS	504100	Municipal Franchise Fees						-	-	-
		Administrative Fees						-	-	-
		State B & O Tax						1,350,827	-	1,350,827
		WUTC Fees						358,684	-	358,684
NETR_OPS	505000	Subcontractor Hauling Costs						-	-	-
NETR_OPS	506000	COGS Recyclable Materials						-	-	-
NETR_OPS	506900	COGS Other Third Party						2,489	-	2,489
NETR_OPS	550000	IC Disposal - LF						6,113	-	6,113
NETR_OPS	551000	IC Disposal - Transfer Station						125,976	-	125,976
NETR_OPS	552000	IC MRF Tipping Fees						5,856,023	-	5,856,023
NETR_OPS	553000	IC Disposal - Other Facility						616	-	616
NETR_OPS	557900	IC COGS Other						747,099	-	747,099
NETR_OPS	REVRED	Revenue Reduction						34,672,218	-	34,672,218
NETR_OPS	INCTM	Net Revenue						43,825,603	5,934,096	49,759,699
2100	600100	Wages - Hourly						7,523,799	-	7,523,799
2100	600200	Wages - Overtime						1,993,814	-	1,993,814
2100	600300	Wages - Bonus Salaried						(11,734)	-	(11,734)
2100	600400	Wages - Bonus Hourly						81,623	-	81,623
2100	600700	Wages - Compensated Absences						658,627	-	658,627
2100	600800	Wages - Vacation						585,687	-	585,687
2100	601000	Wages - Other Compensation						88,689	-	88,689
2100	602000	Group Insurance - WMI						3,965	-	3,965
2100	602100	Group Insurance - Non WMI						2,509,324	-	2,509,324
2100	603000	Employer 401K Matching						(42)	-	(42)
2100	603100	Union Dues						(1,358)	-	(1,358)
2100	603400	Pension Expense - Union						2,596,474	-	2,596,474
2100	604000	PR Taxes						858,980	-	858,980
2100	606300	Medical Expense						73	-	73
2100	606900	Other Employee Costs						64	-	64
2100	637000	Insurance Premiums - Workers Compensation						60,343	-	60,343
2100	638200	Workers Compensation - Claims						767,271	-	767,271
2100	638500	Insurance Claims - Other						849	-	849
2100	677000	Travel - Auto						40	-	40
2100	677600	Travel - Other						3,046	-	3,046
DIRL_OPS	EXPENS	Direct Labor Costs						17,719,535	-	17,719,535
2500	634000	Road Use Taxes						(72,435)	-	(72,435)
2500	635000	Insurance Premiums - Auto						19,982	-	19,982
2500	635400	Insurance Premiums - General Liability						1,606	-	1,606
2500	635500	Insurance Premiums - Other						31,004	-	31,004
2500	638000	Insurance Claims - Auto						569,557	-	569,557
2500	638100	Uninsured Losses - Local Settle						(921)	-	(921)
2500	638300	Insurance Claims - Property Damage						42,006	-	42,006
2500	638400	Insurance Claims - General Liability						39,817	-	39,817
2500	638500	Insurance Claims - Other						1,585	-	1,585
2500	700000	Interfaced Depreciation						3,775,340	-	3,775,340
2500	700900	Estimated Depreciation						(58,141)	-	(58,141)
2500	EXPENS	Primary Fixed						4,349,400	-	4,349,400
2600	600000	Wages - Salaried						162,554	-	162,554
2600	600100	Wages - Hourly						1,280,070	-	1,280,070
2600	600200	Wages - Overtime						221,088	-	221,088
2600	600300	Wages - Bonus Salaried						29,623	-	29,623
2600	600400	Wages - Bonus Hourly						11,795	-	11,795
2600	600700	Wages - Compensated Absences						124,749	-	124,749
2600	600800	Wages - Vacation						73,029	-	73,029
2600	601000	Wages - Other Compensation						12,637	-	12,637
2600	602000	Group Insurance - WMI						25,302	-	25,302
2600	602100	Group Insurance - Non WMI						368,104	-	368,104
2600	603000	Employer 401K Matching						10,759	-	10,759
2600	603400	Pension Expense - Union						375,475	-	375,475
2600	604000	PR Taxes						140,569	-	140,569
2600	606200	Employee Activity						435	-	435
2600	610000	New, Retread & Repaired Tires						416,693	-	416,693
2600	610200	Tire Warranty Reimbursements						(517)	-	(517)
2600	610300	Other Tire Maintenance						58,509	-	58,509
2600	611000	Parts Expense						1,739,444	-	1,739,444
2600	611100	Parts Expense - Core Charges						24,528	-	24,528
2600	611200	Maintenance Supplies						309,174	-	309,174
2600	611300	Small Tools						29,463	-	29,463
2600	611500	Obsolete Parts						11,355	-	11,355
2600	611700	Industrial Gases						2,044	-	2,044
2600	612000	Primary Lubricants						83,290	-	83,290
2600	613000	Building Maintenance						41	-	41
2600	613100	Grounds Maintenance						20	-	20
2600	614100	Shop Paint						577	-	577
2600	615000	Third Party Repairs						98,155	-	98,155
2600	615200	Third Party Washing						90,153	-	90,153
2600	615300	Third Party Towing						240,469	-	240,469
2600	615400	Third Party Equipment Maintenance						756	-	756
2600	615700	Third Party Warranty Recovery						(19,224)	-	(19,224)

2600	615900	Third Party Other Maintenance	17,799	-	17,799
2600	630000	Clear Diesel Fuel - On Hwy	348,868	-	348,868
2600	630400	Diesel Emission Fuel Additive	5,419	-	5,419
2600	630500	Gasoline	13,139	-	13,139
2600	630900	CNG	993,602	-	993,602
2600	632900	Other Fuels	330	-	330
2600	633000	Fuel Tax Credit	(548,329)	-	(548,329)
2600	634900	Other Transportation Costs	506	-	506
2600	635400	Insurance Premiums - General Liability	233	-	233
2600	635500	Insurance Premiums - Other	4,496	-	4,496
2600	637000	Insurance Premiums - Workers Compensation	9,591	-	9,591
2600	638200	Workers Compensation - Claims	93,844	-	93,844
2600	638400	Insurance Claims - General Liability	5,774	-	5,774
2600	662000	Computer Supplies	104	-	104
2600	662100	PC Expense	1,363	-	1,363
2600	662500	Software Subscription Expense	3,230	-	3,230
2600	665000	Environmental Compliance	6,602	-	6,602
2600	670000	Miscellaneous	365	-	365
2600	671600	Chemicals - Deodorizer	58	-	58
2600	672100	Printing	136	-	136
2600	675000	Office Supplies	2,370	-	2,370
2600	675100	General Supplies	5,894	-	5,894
2600	676100	Telephone - Mobile & Pager	3,132	-	3,132
2600	676300	Specialized Operations Equipment	(183)	-	(183)
2600	677000	Travel - Auto	511	-	511
2600	677300	Travel - Meals	1,297	-	1,297
2600	677400	Travel - Lodging	1,251	-	1,251
2600	677600	Travel - Other	255	-	255
2600	677700	Entertainment	252	-	252
2600	678000	Meals	726	-	726
2600	699000	Allocation out	(39,660)	-	(39,660)
2600	699100	Allocation in	199,633	-	199,633
2600	700000	Interfaced Depreciation	103,694	-	103,694
2600	EXPENS	Primary Shop	7,157,420	-	7,157,420
PRIM_OP	EXPENS	Primary Costs	11,506,820	-	11,506,820
3000	700000	Interfaced Depreciation	972,432	-	972,432
3000	700900	Estimated Depreciation	(2,614)	-	(2,614)
3000	EXPENS	Secondary Fixed	969,819	-	969,819
3100	600100	Wages - Hourly	895,754	-	895,754
3100	600200	Wages - Overtime	233,257	-	233,257
3100	600700	Wages - Compensated Absences	48,227	-	48,227
3100	600800	Wages - Vacation	31,545	-	31,545
3100	601000	Wages - Other Compensation	7,182	-	7,182
3100	602000	Group Insurance - WMI	9,610	-	9,610
3100	602100	Group Insurance - Non WMI	198,774	-	198,774
3100	603000	Employer 401K Matching	1,512	-	1,512
3100	603400	Pension Expense - Union	145,951	-	145,951
3100	604000	PR Taxes	61,497	-	61,497
3100	611000	Parts Expense	2,919	-	2,919
3100	611100	Parts Expense - Core Charges	7	-	7
3100	611200	Maintenance Supplies	86	-	86
3100	611300	Small Tools	54	-	54
3100	611700	Industrial Gases	852	-	852
3100	614100	Shop Paint	57	-	57
3100	614200	Container Lids	2,820	-	2,820
3100	614300	Container Casters	2,586	-	2,586
3100	614400	Compactor Repairs	1,031	-	1,031
3100	614500	Container Liners	19,296	-	19,296
3100	615000	Third Party Repairs	73,422	-	73,422
3100	615500	Third Party Compactor Repairs	2,333	-	2,333
3100	615600	Third Party Container Maintenance	(8,407)	-	(8,407)
3100	615900	Third Party Other Maintenance	3,356	-	3,356
3100	616900	Other Maintenance	23,470	-	23,470
3100	624000	Utilities	8,257	-	8,257
3100	635400	Insurance Premiums - General Liability	182	-	182
3100	635500	Insurance Premiums - Other	3,516	-	3,516
3100	637000	Insurance Premiums - Workers Compensation	7,975	-	7,975
3100	638200	Workers Compensation - Claims	54,691	-	54,691
3100	638400	Insurance Claims - General Liability	4,515	-	4,515
3100	670000	Miscellaneous	586	-	586
3100	672100	Printing	615	-	615
3100	675000	Office Supplies	161	-	161
3100	675100	General Supplies	1,249	-	1,249
3100	676100	Telephone - Mobile & Pager	544	-	544
3100	677300	Travel - Meals	88	-	88
3100	677600	Travel - Other	83	-	83
3100	699000	Allocation out	1,784	-	1,784
3100	699100	Allocation in	390,029	-	390,029
3100	700000	Interfaced Depreciation	20,007	-	20,007
3100	EXPENS	Secondary Shop	2,251,473	-	2,251,473
SECC_OPS	EXPENS	Secondary Costs	3,221,292	-	3,221,292
OPSP_OPS	600000	Wages - Salaried	627,051	-	627,051
OPSP_OPS	600100	Wages - Hourly	85,418	-	85,418
OPSP_OPS	600200	Wages - Overtime	3,792	-	3,792
OPSP_OPS	600300	Wages - Bonus Salaried	125,009	-	125,009
OPSP_OPS	600700	Wages - Compensated Absences	12,291	-	12,291
OPSP_OPS	601000	Wages - Other Compensation	7,255	-	7,255
OPSP_OPS	602000	Group Insurance - WMI	95,356	-	95,356
OPSP_OPS	602100	Group Insurance - Non WMI	119	-	119
OPSP_OPS	603000	Employer 401K Matching	30,663	-	30,663
OPSP_OPS	604000	PR Taxes	71,398	-	71,398
OPSP_OPS	605100	Temporary Agency Labor	5,674	-	5,674
OPSP_OPS	606000	Employment Relocation	19,594	-	19,594
OPSP_OPS	606200	Employee Activity	43,475	-	43,475
OPSP_OPS	606300	Medical Expense	12,412	-	12,412
OPSP_OPS	606400	Uniforms	108,745	-	108,745
OPSP_OPS	606900	Other Employee Costs	2,115	-	2,115
OPSP_OPS	611000	Parts Expense	1,568	-	1,568
OPSP_OPS	611100	Parts Expense - Core Charges	40	-	40
OPSP_OPS	611200	Maintenance Supplies	49,141	-	49,141
OPSP_OPS	611300	Small Tools	3,048	-	3,048
OPSP_OPS	612000	Primary Lubricants	622	-	622
OPSP_OPS	613000	Building Maintenance	161,481	-	161,481
OPSP_OPS	613100	Grounds Maintenance	72,300	-	72,300
OPSP_OPS	615000	Third Party Repairs	171,397	-	171,397
OPSP_OPS	615300	Third Party Towing	592	-	592
OPSP_OPS	615400	Third Party Equipment Maintenance	141,384	-	141,384
OPSP_OPS	615900	Third Party Other Maintenance	21,963	-	21,963
OPSP_OPS	616900	Other Maintenance	2,086	-	2,086
OPSP_OPS	620000	Taxes - Personal Property	36,755	-	36,755
OPSP_OPS	620100	Taxes - Real Property	172,823	-	172,823
OPSP_OPS	621000	Rental - Land-Bldg-Office	10,405	-	10,405
OPSP_OPS	621200	Rental - Office Equipment	51,351	-	51,351
OPSP_OPS	621400	Rental - Ops Equipment	133,931	-	133,931
OPSP_OPS	621700	Rental - Leasing System	638,120	-	638,120
OPSP_OPS	621900	Rental - Other Related Lease	43,540	-	43,540
OPSP_OPS	623000	Security	4,641	-	4,641
OPSP_OPS	624000	Utilities	131,165	-	131,165
OPSP_OPS	630000	Clear Diesel Fuel - On Hwy	431	-	431
OPSP_OPS	630500	Gasoline	1,356	-	1,356
OPSP_OPS	630900	CNG	51,330	-	51,330
OPSP_OPS	632900	Other Fuels	104	-	104
OPSP_OPS	634000	Road Use Taxes	8,070	-	8,070

OPSP_OP	634100	Toll Roads	31	-	31
OPSP_OP	634300	Vehicle Licenses, Fees, Permits	276,905	-	276,905
OPSP_OP	634900	Other Transportation Costs	436	-	436
OPSP_OP	635300	Insurance Premiums - Property	57,882	-	57,882
OPSP_OP	635400	Insurance Premiums - General Liability	2,496	-	2,496
OPSP_OP	635500	Insurance Premiums - Other	40,538	-	40,538
OPSP_OP	637000	Insurance Premiums - Workers Compensation	5,369	-	5,369
OPSP_OP	638000	Insurance Claims - Auto	20,787	-	20,787
OPSP_OP	638100	Uninsured Losses - Local Settle	(6,543)	-	(6,543)
OPSP_OP	638200	Workers Compensation - Claims	37,486	-	37,486
OPSP_OP	638300	Insurance Claims - Property Damage	38,025	-	38,025
OPSP_OP	638400	Insurance Claims - General Liability	51,914	-	51,914
OPSP_OP	638500	Insurance Claims - Other	-	-	-
OPSP_OP	639000	Performance Bond Expense	13,774	-	13,774
OPSP_OP	651900	Other Professional Fees	5,229	-	5,229
OPSP_OP	661500	Community Activity	43	-	43
OPSP_OP	662000	Computer Supplies	2,281	-	2,281
OPSP_OP	662100	PC Expense	12,614	-	12,614
OPSP_OP	662500	Software Subscription Expense	654	-	654
OPSP_OP	664000	Dues & Subscriptions	1,625	-	1,625
OPSP_OP	665000	Environmental Compliance	151,684	-	151,684
OPSP_OP	665500	Fines	167	-	167
OPSP_OP	668000	Licenses, Fees, Permits	43,351	-	43,351
OPSP_OP	670000	Miscellaneous	4,076	-	4,076
OPSP_OP	670500	Safety Program	106,564	-	106,564
OPSP_OP	671400	Portables Supplies	5,891	-	5,891
OPSP_OP	672000	Postage	886	-	886
OPSP_OP	672100	Printing	68,991	-	68,991
OPSP_OP	674000	Educational Manuals & Publishing	1,418	-	1,418
OPSP_OP	674300	Training Expense	(336)	-	(336)
OPSP_OP	675000	Office Supplies	18,579	-	18,579
OPSP_OP	675100	General Supplies	76,168	-	76,168
OPSP_OP	675600	Business Privilege Taxes	(8)	-	(8)
OPSP_OP	676000	Telephone - Office	10,879	-	10,879
OPSP_OP	676100	Telephone - Mobile & Pager	18,275	-	18,275
OPSP_OP	676300	Specialized Operations Equipment	126,188	-	126,188
OPSP_OP	677000	Travel - Auto	2,900	-	2,900
OPSP_OP	677100	Travel - Airlines	1,655	-	1,655
OPSP_OP	677300	Travel - Meals	797	-	797
OPSP_OP	677400	Travel - Lodging	2,574	-	2,574
OPSP_OP	677700	Entertainment	56	-	56
OPSP_OP	678000	Meals	4,153	-	4,153
OPSP_OP	699100	Allocation in	435,407	-	435,407
OPSP_OP	700000	Interfaced Depreciation	498,667	-	498,667
OPSP_OP	EXPENS	Operations Support	5,300,540	-	5,300,540
OTOP_OP	698000	Sale of Assets - Interfaced	(2,868)	-	(2,868)
OTOP_OP	698100	Sale of Assets - Manual	(5,284)	-	(5,284)
OTOP_OP	EXPENS	Other Operating	(8,152)	-	(8,152)
DPFM_OP	EXPENS	Operating Costs	37,740,035	-	37,740,035
GRPF_OP	INCSTM	Gross Profit	51,676	-	51,676
GRPF_OP	EXPENS		6,085,568	5,934,096	12,019,663
SALE_OP	672000	Postage	-	-	-
SALE_OP	EXPENS	Sales Costs	-	-	-
GAEX_OP	650200	Consulting Fees	-	-	-
GAEX_OP	650300	Legal Fees	-	-	-
GAEX_OP	652000	Bad Debt Expense	184,795	-	184,795
GAEX_OP	652100	Collection Expense	5,082	-	5,082
GAEX_OP	652200	Late Fees & Fines Billed	(803)	-	(803)
GAEX_OP	661100	Credit Card Fees	76	-	76
GAEX_OP	661500	Community Activity	22,885	-	22,885
GAEX_OP	663000	Charitable Contributions	-	-	-
GAEX_OP	663100	Charitable Contributions - Services	-	-	-
GAEX_OP	665600	Penalties	-	-	-
GAEX_OP	EXPENS	General and Administrative Costs	7,813,151	-	7,813,151
SGAE_OP	EXPENS	Sales, General, and Administrative Costs	7,813,151	-	7,813,151
EBIT_OP	INCSTM	Income From Operations (EBIT)	(1,727,584)	5,934,096	4,206,512

Waste Management of North Sound and Marysville  
 Operations Income Statement  
 Commercial Garbage  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

12 Months Ending Dec 2023	Reclass / Accounting Adjustments Dr.		Restating / Pro Forma Adj. Dr.		Pro Forma Total	Non-regulated	Regulated	Adjustments related to Rates	Adjusted Pro Forma Total	% WUTC	% Non-Reg	Methodology
	(Cr.)	Adjusted Total	(Cr.)									
NETR_OP: 400000	Collection Service						17,056,402		17,056,402			
	Commercial Rent						589,902		589,902			
	Multi-Family Recycling Surcharge						-		-			
	Roll Off Disposal Pass Through						-		-			
	Roll Off Rent						-		-			
NETR_OP: 406300	Other Material Sales						-		-			
NETR_OP: 415500	Collection Contain & Compact Rental						-		-			
NETR_OP: 445000	Fuel Charge						-		-			
NETR_OP: 445100	RCR Fee						-		-			
NETR_OP: 445200	Environmental Charge						-		-			
NETR_OP: 445300	Contamination Fee						-		-			
NETR_OP: 445400	RMO						-		-			
NETR_OP: 445500	Overage Charges						-		-			
NETR_OP: 448000	Payment Handling Fee						-		-			
NETR_OP: 448100	Other Late Fee Revenue						62,094		62,094			
NETR_OP: 448900	Revenue Adjustments						-		-			
NETR_OP: 449000	Contra Revenue - Franchise Fees						-		-			
NETR_OP: 449500	Contra Revenue - Customer Rebates						-		-			
	Utility Taxes						872,471		872,471			
NETR_OP: 450000	IC Collection Service						-		-			
NETR_OP: 456500	IC MRF Material Sales						-		-			
NETR_OP: 465500	IC Collect Contain & Compact Rental						-		-			
NETR_OP: 495000	IC Fuel Charge						-		-			
NETR_OP: 495100	IC RCR Fee						-		-			
NETR_OP: 495200	IC Environmental Charge						-		-			
NETR_OP: 495300	IC Contamination Fee						-		-			
NETR_OP: 495500	IC Overage Charges						-		-			
NETR_OP: 499500	IC Contra Revenue - Customer Rebate						-		-			
<b>NETR_OP: REVENU</b>	<b>Total Operating Revenue</b>						<b>18,580,869</b>		<b>18,580,869</b>			
NETR_OP: 500000	Disposal - LF						-		-			
NETR_OP: 501000	Disposal - Transfer Station						6,384,623		6,384,623			
	Disposal Pass Through - Roll Off						-		-			
NETR_OP: 502000	MRF Tipping Fees						-		-			
NETR_OP: 503000	Disposal - Other Facility						-		-			
NETR_OP: 504000	Disposal Fees & Taxes						872,471		872,471			
NETR_OP: 504100	Municipal Franchise Fees						-		-			
	Administrative Fees						-		-			
	State B & O Tax						270,724		270,724			
	WUTC Fees						79,433		79,433			
NETR_OP: 505000	Subcontractor Hauling Costs						-		-			
NETR_OP: 506000	COGS Receivable Materials						-		-			
NETR_OP: 506900	COGS Other Third Party						-		-			
NETR_OP: 550000	IC Disposal - LF						-		-			
NETR_OP: 551000	IC Disposal - Transfer Station						-		-			
NETR_OP: 552000	IC MRF Tipping Fees						-		-			
NETR_OP: 553000	IC Disposal - Other Facility						-		-			
NETR_OP: 557900	IC COGS Other						-		-			
<b>NETR_OP: REVRED</b>	<b>Revenue Reduction</b>						<b>7,607,252</b>		<b>7,607,252</b>			
<b>NETR_OP: INCTM</b>	<b>Net Revenue</b>						<b>10,973,617</b>		<b>10,973,617</b>			
2100 600100	Wages - Hourly						927,231		927,231			
2100 600200	Wages - Overtime						316,901		316,901			
2100 600300	Wages - Bonus Salaried						(3,172)		(3,172)			
2100 600400	Wages - Bonus Hourly						5,181		5,181			
2100 600700	Wages - Compensated Absences						71,576		71,576			
2100 600800	Wages - Vacation						81,109		81,109			
2100 601000	Wages - Other Compensation						11,458		11,458			
2100 602000	Group Insurance - WMI						899		899			
2100 602100	Group Insurance - Non WMI						272,714		272,714			
2100 603000	Employer 401K Matching						(4)		(4)			
2100 603100	Union Dues						(172)		(172)			
2100 603400	Pension Expense - Union						298,593		298,593			
2100 604000	PR Taxes						102,341		102,341			
2100 606300	Medical Expense						73		73			
2100 606900	Other Employee Costs						-		-			
2100 637000	Insurance Premiums - Workers Compensation						7,148		7,148			
2100 638200	Workers Compensation - Claims						153,140		153,140			
2100 638500	Insurance Claims - Other						-		-			
2100 677000	Travel - Auto						3		3			
2100 677600	Travel - Other						374		374			
<b>DIRL_OPS EXPENS</b>	<b>Direct Labor Costs</b>						<b>2,245,394</b>		<b>2,245,394</b>			
2500 634000	Road Use Taxes						(7,993)		(7,993)			
2500 635000	Insurance Premiums - Auto						2,307		2,307			
2500 635400	Insurance Premiums - General Liability						183		183			
2500 635500	Insurance Premiums - Other						3,540		3,540			
2500 638000	Insurance Claims - Auto						57,576		57,576			
2500 638100	Uninsured Losses - Local Settle						(80)		(80)			
2500 638300	Insurance Claims - Property Damage						4,839		4,839			
2500 638400	Insurance Claims - General Liability						4,546		4,546			
2500 638500	Insurance Claims - Other						194		194			
2500 700000	Interfacd Depreciation						959,622		959,622			
2500 700900	Estimated Depreciation						(4,115)		(4,115)			
<b>2500 EXPENS</b>	<b>Primary Fixed</b>						<b>1,020,420</b>		<b>1,020,420</b>			
2600 600000	Wages - Salaried						23,260		23,260			
2600 600100	Wages - Hourly						195,360		195,360			
2600 600200	Wages - Overtime						34,084		34,084			
2600 600300	Wages - Bonus Salaried						4,295		4,295			
2600 600400	Wages - Bonus Hourly						2,005		2,005			
2600 600700	Wages - Compensated Absences						20,383		20,383			
2600 600800	Wages - Vacation						11,176		11,176			
2600 601000	Wages - Other Compensation						2,132		2,132			
2600 602000	Group Insurance - WMI						3,908		3,908			
2600 602100	Group Insurance - Non WMI						56,527		56,527			
2600 603000	Employer 401K Matching						1,570		1,570			
2600 603400	Pension Expense - Union						56,752		56,752			
2600 604000	PR Taxes						21,596		21,596			
2600 606200	Employee Activity						88		88			
2600 610000	New, Retread & Repaired Tires						86,568		86,568			
2600 610200	Tire Warranty Reimbursements						(1,071)		(1,071)			
2600 610300	Other Tire Maintenance						12,082		12,082			
2600 611000	Parts Expense						274,404		274,404			
2600 611100	Parts Expense - Core Charges						3,816		3,816			
2600 611200	Maintenance Supplies						50,782		50,782			
2600 611300	Small Tools						3,745		3,745			
2600 611500	Obsolete Parts						1,457		1,457			
2600 611700	Industrial Gases						378		378			
2600 612000	Primary Lubricants						12,144		12,144			
2600 613000	Building Maintenance						7		7			
2600 613100	Grounds Maintenance						4		4			
2600 614100	Shop Paint						101		101			
2600 613000	Third Party Repairs						6,564		6,564			
2600 615100	Third Party Washing						6,053		6,053			
2600 615300	Third Party Towing						16,119		16,119			
2600 615400	Third Party Equipment Maintenance						51		51			
2600 615700	Third Party Warranty Recovery						(9,109)		(9,109)			
2600 615900	Third Party Other Maintenance						2,345		2,345			
2600 630000	Clear Diesel Fuel - On Hwy						39,011		39,011			
2600 630400	Diesel Emission Fuel Additive						577		577			
2600 630500	Gasoline						3,445		3,445			
2600 630900	CNG						157,176		157,176			
2600 632900	Other Fuels						98		98			
2600 633000	Fuel Tax Credit						(85,721)		(85,721)			
2600 634900	Other Transportation Costs						84		84			
2600 635400	Insurance Premiums - General Liability											

2600	670000	Miscellaneous	40	40
2600	671600	Chemicals - Deodorizer	9	9
2600	672100	Printing	21	21
2600	675000	Office Supplies	345	345
2600	675100	General Supplies	825	825
2600	676100	Telephone - Mobile & Pager	382	382
2600	676300	Specialized Operations Equipment	(38)	(38)
2600	677000	Travel - Auto	60	60
2600	677300	Travel - Meals	185	185
2600	677400	Travel - Lodging	163	163
2600	677600	Travel - Other	23	23
2600	677700	Entertainment	53	53
2600	678000	Meals	114	114
2600	699000	Allocation out	(6,433)	(6,433)
2600	699100	Allocation in	33,763	33,763
2600	700000	Interfaced Depreciation	793	793
2600	EXPENS	Primary Shop	1,066,310	1,066,310
PRIM_OP	EXPENS	Primary Costs	2,086,730	2,086,730
3000	700000	Interfaced Depreciation	206,054	206,054
3000	700900	Estimated Depreciation	(410)	(410)
3000	EXPENS	Secondary Fixed	205,645	205,645
3100	600100	Wages - Hourly	108,600	108,600
3100	600200	Wages - Overtime	29,054	29,054
3100	600700	Wages - Compensated Absences	6,007	6,007
3100	600800	Wages - Vacation	3,623	3,623
3100	601000	Wages - Other Compensation	1,478	1,478
3100	602000	Group Insurance - WMI	1,189	1,189
3100	602100	Group Insurance - Non WMI	23,635	23,635
3100	603000	Employer 401K Matching	187	187
3100	603400	Pension Expense - Union	51,260	51,260
3100	604000	PR Taxes	7,681	7,681
3100	611000	Parts Expense	1,212	1,212
3100	611100	Parts Expense - Core Charges	4	4
3100	611200	Maintenance Supplies	47	47
3100	611300	Small Tools	31	31
3100	611700	Industrial Gases	482	482
3100	614100	Shop Paint	32	32
3100	614200	Container Lids	1,449	1,449
3100	614500	Container Casters	1,345	1,345
3100	614400	Compactor Repairs	578	578
3100	614500	Container Liners	9,703	9,703
3100	615000	Third Party Repairs	41,275	41,275
3100	615100	Third Party Compactor Repairs	1,292	1,292
3100	615600	Third Party Container Maintenance	(4,623)	(4,623)
3100	615900	Third Party Other Maintenance	1,895	1,895
3100	616900	Other Maintenance	13,287	13,287
3100	624000	Utilities	4,660	4,660
3100	635400	Insurance Premiums - General Liability	27	27
3100	635500	Insurance Premiums - Other	526	526
3100	637000	Insurance Premiums - Workers Compensation	1,196	1,196
3100	638200	Workers Compensation - Claims	8,346	8,346
3100	638400	Insurance Claims - General Liability	675	675
3100	670000	Miscellaneous	-	-
3100	672100	Printing	346	346
3100	675000	Office Supplies	90	90
3100	675100	General Supplies	686	686
3100	676100	Telephone - Mobile & Pager	304	304
3100	677300	Travel - Meals	50	50
3100	677600	Travel - Other	46	46
3100	699000	Allocation out	999	999
3100	699100	Allocation in	304,823	304,823
3100	700000	Interfaced Depreciation	11,070	11,070
3100	EXPENS	Secondary Shop	634,579	634,579
SECC_OPS	EXPENS	Secondary Costs	840,224	840,224
OPSP_OPS	600000	Wages - Salaried	105,301	105,301
OPSP_OPS	600100	Wages - Hourly	11,309	11,309
OPSP_OPS	600200	Wages - Overtime	1,344	1,344
OPSP_OPS	600300	Wages - Bonus Salaried	13,787	13,787
OPSP_OPS	600700	Wages - Compensated Absences	1,541	1,541
OPSP_OPS	601000	Wages - Other Compensation	791	791
OPSP_OPS	602000	Group Insurance - WMI	15,486	15,486
OPSP_OPS	602100	Group Insurance - Non WMI	15	15
OPSP_OPS	603000	Employer 401K Matching	3,433	3,433
OPSP_OPS	604000	PR Taxes	11,341	11,341
OPSP_OPS	605100	Temporary Agency Labor	723	723
OPSP_OPS	606000	Employment Relocation	1,652	1,652
OPSP_OPS	606200	Employee Activity	973	973
OPSP_OPS	606300	Medical Expense	1,367	1,367
OPSP_OPS	606400	Uniforms	12,711	12,711
OPSP_OPS	606900	Other Employee Costs	232	232
OPSP_OPS	611000	Parts Expense	185	185
OPSP_OPS	611100	Parts Expense - Core Charges	5	5
OPSP_OPS	611200	Maintenance Supplies	5,764	5,764
OPSP_OPS	611300	Small Tools	367	367
OPSP_OPS	612000	Primary Lubricants	76	76
OPSP_OPS	613000	Building Maintenance	18,125	18,125
OPSP_OPS	613100	Grounds Maintenance	7,869	7,869
OPSP_OPS	615000	Third Party Repairs	21,132	21,132
OPSP_OPS	615300	Third Party Towing	52	52
OPSP_OPS	615400	Third Party Equipment Maintenance	16,368	16,368
OPSP_OPS	615900	Third Party Other Maintenance	2,168	2,168
OPSP_OPS	616900	Other Maintenance	255	255
OPSP_OPS	620000	Taxes - Personal Property	4,169	4,169
OPSP_OPS	620100	Taxes - Real Property	21,485	21,485
OPSP_OPS	621000	Rental - Land-Bldg-Office	1,288	1,288
OPSP_OPS	621200	Rental - Office Equipment	6,385	6,385
OPSP_OPS	621400	Rental - Ops Equipment	16,042	16,042
OPSP_OPS	621700	Rental - Leasing System	70,666	70,666
OPSP_OPS	621900	Rental - Other Related Lease	3,803	3,803
OPSP_OPS	623000	Security	391	391
OPSP_OPS	624000	Utilities	15,415	15,415
OPSP_OPS	630000	Clear Diesel Fuel - On Hwy	55	55
OPSP_OPS	630500	Gasoline	123	123
OPSP_OPS	630900	CNG	3,800	3,800
OPSP_OPS	632900	Other Fuels	13	13
OPSP_OPS	634000	Road Use Taxes	817	817
OPSP_OPS	634100	Toll Roads	4	4
OPSP_OPS	634300	Vehicle Licenses, Fees, Permits	34,968	34,968
OPSP_OPS	634900	Other Transportation Costs	43	43
OPSP_OPS	635300	Insurance Premiums - Property	6,807	6,807
OPSP_OPS	635400	Insurance Premiums - General Liability	348	348
OPSP_OPS	635500	Insurance Premiums - Other	4,898	4,898
OPSP_OPS	637000	Insurance Premiums - Workers Compensation	576	576
OPSP_OPS	638000	Insurance Claims - Auto	-	-
OPSP_OPS	638100	Uninsured Losses - Local Settle	(690)	(690)
OPSP_OPS	638200	Workers Compensation - Claims	4,175	4,175
OPSP_OPS	638300	Insurance Claims - Property Damage	4,362	4,362
OPSP_OPS	638400	Insurance Claims - General Liability	6,311	6,311
OPSP_OPS	638500	Insurance Claims - Other	-	-
OPSP_OPS	639000	Performance Bond Expense	1,694	1,694
OPSP_OPS	651900	Other Professional Fees	686	686
OPSP_OPS	661500	Community Activity	5	5
OPSP_OPS	662000	Computer Supplies	262	262
OPSP_OPS	662100	PC Expense	1,543	1,543
OPSP_OPS	662500	Software Subscription Expense	81	81
OPSP_OPS	664000	Dues & Subscriptions	179	179
OPSP_OPS	665000	Environmental Compliance	18,697	18,697
OPSP_OPS	665500	Fines	21	21
OPSP_OPS	668000	Licenses, Fees, Permits	(654)	(654)
OPSP_OPS	670000	Miscellaneous	667	667
OPSP_OPS	670500	Safety Program	11,974	11,974
OPSP_OPS	671400	Portables Supplies	678	678
OPSP_OPS	672000	Postage	692	692
OPSP_OPS	672100	Printing	7,634	7,634
OPSP_OPS	674000	Educational Manuals & Publishing	160	160
OPSP_OPS	674300	Training Expense	(28)	(28)
OPSP_OPS	675000	Office Supplies	2,000	2,000
OPSP_OPS	675100	General Supplies	9,919	9,919
OPSP_OPS	675600	Business Privilege Taxes	(11)	(11)
OPSP_OPS	676000	Telephone - Office	1,328	1,328

OPSP_OP	676100	Telephone - Mobile & Pager	2,046	2,046
OPSP_OP	676300	Specialized Operations Equipment	14,413	14,413
OPSP_OP	677000	Travel - Auto	329	329
OPSP_OP	677100	Travel - Airlines	154	154
OPSP_OP	677300	Travel - Meals	89	89
OPSP_OP	677400	Travel - Lodging	251	251
OPSP_OP	677700	Entertainment	5	5
OPSP_OP	678000	Meals	359	359
OPSP_OP	699100	Allocation in	62,611	62,611
OPSP_OP	700000	Interfaced Depreciation	53,038	53,038
OPSP_OP	EXPENS	Operations Support	<u>651,152</u>	<u>651,152</u>
OTOP_OP	698000	Sale of Assets - Interfaced	2,763	2,763
OTOP_OP	698100	Sale of Assets - Manual	(4,863)	(4,863)
OTOP_OP	EXPENS	Other Operating	<u>(2,081)</u>	<u>(2,081)</u>
DPFM_OP	EXPENS	Operating Costs	<u>5,821,418</u>	<u>5,821,418</u>
GRPF_OP	INCSHM	Gross Profit	<u>51.2%</u>	
SALE_OP	672000	Postage	-	-
SALE_OP	EXPENS	Sales Costs	<u>-</u>	<u>-</u>
GAEX_OP	650200	Consulting Fees	-	-
GAEX_OP	650300	Legal Fees	-	-
GAEX_OP	652000	Bad Debt Expense	40,707	40,707
GAEX_OP	652100	Collection Expense	1,419	1,419
GAEX_OP	652200	Late Fees & Fines Billed	(226)	(226)
GAEX_OP	661100	Credit Card Fees	13	13
GAEX_OP	661500	Community Activity	6,852	6,852
GAEX_OP	663000	Charitable Contributions	-	-
GAEX_OP	663100	Charitable Contributions - Services	-	-
GAEX_OP	665600	Penalties	-	-
		Rate Case Notification Costs	-	-
		Allocation Of Market Area Overhead	426,508	426,508
		Allocation of Market Area Customer Service	163,373	163,373
		Allocation of Corporate & Group Overhead	563,377	563,377
GAEX_OP	EXPENS	General and Administrative Costs	<u>1,202,023</u>	<u>1,202,023</u>
SGAE_OP	EXPENS	Sales, General, and Administrative Costs	<u>1,202,023</u>	<u>1,202,023</u>
EBIT_OP	INCSHM	Income From Operations (EBIT)	<u>3,950,176</u>	<u>3,950,176</u>

Waste Management of North Sound and Marysville  
 Operations Income Statement  
 Commercial Recycling  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

		Reclass / Accounting		Restating / Pro		Add: Non-Reg. R/O Recycling		Pro Forma Com'l Recycling Total	
		12 Months	Adjustments Dr.	Forma Adj. Dr.	Pro Forma Total				
		Ending Dec 2023	(Cr.)	Adjusted Total	(Cr.)				
NETR_OPS	400000	Collection Service							
		Commercial Rent							
		Multi-Family Recycling Surcharge							
		Roll Off Disposal Pass Through							
		Roll Off Rent							
NETR_OPS	406300	Other Material Sales							
NETR_OPS	415500	Collection Contain & Compact Rental							
NETR_OPS	445000	Fuel Charge							
NETR_OPS	445100	RCR Fee							
NETR_OPS	445200	Environmental Charge							
NETR_OPS	445300	Contamination Fee							
NETR_OPS	445400	RMO							
NETR_OPS	445500	Overage Charges							
NETR_OPS	448000	Payment Handling Fee							
NETR_OPS	448100	Other Late Fee Revenue							
NETR_OPS	448900	Revenue Adjustments							
NETR_OPS	449000	Contra Revenue - Franchise Fees							
NETR_OPS	449500	Contra Revenue - Customer Rebates							
		Utility Taxes							
NETR_OPS	450000	IC Collection Service							
NETR_OPS	456500	IC MRF Material Sales							
NETR_OPS	465500	IC Collect Contain & Compact Rental							
NETR_OPS	495000	IC Fuel Charge							
NETR_OPS	495100	IC RCR Fee							
NETR_OPS	495200	IC Environmental Charge							
NETR_OPS	495300	IC Contamination Fee							
NETR_OPS	495500	IC Overage Charges							
NETR_OPS	499500	IC Contra Revenue - Customer Rebate							
NETR_OPS	REVENU	<b>Total Operating Revenue</b>							
NETR_OPS	500000	Disposal - LF							
NETR_OPS	501000	Disposal - Transfer Station							
		Disposal Pass Through - Roll Off							
NETR_OPS	502000	MRF Tipping Fees							
NETR_OPS	503000	Disposal - Other Facility							
NETR_OPS	504000	Disposal Fees & Taxes							
NETR_OPS	504100	Municipal Franchise Fees							
		Administrative Fees							
		State B & O Tax							
		WUTC Fees							
NETR_OPS	505000	Subcontractor Hauling Costs							
NETR_OPS	506000	COGS Recyclable Materials							
NETR_OPS	506900	COGS Other Third Party							
NETR_OPS	550000	IC Disposal - LF							
NETR_OPS	551000	IC Disposal - Transfer Station							
NETR_OPS	552000	IC MRF Tipping Fees							
NETR_OPS	553000	IC Disposal - Other Facility							
NETR_OPS	557900	IC COGS Other							
NETR_OPS	REVRED	<b>Revenue Reduction</b>							
NETR_OPS	INCSTM	<b>Net Revenue</b>							
	2100	600100	Wages - Hourly						
	2100	600200	Wages - Overtime						
	2100	600300	Wages - Bonus Salaried						
	2100	600400	Wages - Bonus Hourly						
	2100	600700	Wages - Compensated Absences						
	2100	600800	Wages - Vacation						
	2100	601000	Wages - Other Compensation						
	2100	602000	Group Insurance - WMI						
	2100	602100	Group Insurance - Non WMI						
	2100	603000	Employer 401K Matching						
	2100	603100	Union Dues						
	2100	603400	Pension Expense - Union						
	2100	604000	PR Taxes						
	2100	606300	Medical Expense						
	2100	606900	Other Employee Costs						
	2100	637000	Insurance Premiums - Workers Compensation						
	2100	638200	Workers Compensation - Claims						
	2100	638500	Insurance Claims - Other						
	2100	677000	Travel - Auto						
	2100	677600	Travel - Other						
DIRL_OPS	EXPENS	<b>Direct Labor Costs</b>							
	2500	634000	Road Use Taxes						
	2500	635000	Insurance Premiums - Auto						
	2500	635400	Insurance Premiums - General Liability						
	2500	635500	Insurance Premiums - Other						
	2500	638000	Insurance Claims - Auto						
	2500	638100	Uninsured Losses - Local Settle						
	2500	638300	Insurance Claims - Property Damage						
	2500	638400	Insurance Claims - General Liability						
	2500	638500	Insurance Claims - Other						
	2500	700000	Interfaced Depreciation						
	2500	700900	Estimated Depreciation						
2500	EXPENS	<b>Primary Fixed</b>							
	2600	600000	Wages - Salaried						
	2600	600100	Wages - Hourly						
	2600	600200	Wages - Overtime						

2600	600300	Wages - Bonus Salaried
2600	600400	Wages - Bonus Hourly
2600	600700	Wages - Compensated Absences
2600	600800	Wages - Vacation
2600	601000	Wages - Other Compensation
2600	602000	Group Insurance - WMI
2600	602100	Group Insurance - Non WMI
2600	603000	Employer 401K Matching
2600	603400	Pension Expense - Union
2600	604000	PR Taxes
2600	606200	Employee Activity
2600	610000	New, Retread & Repaired Tires
2600	610200	Tire Warranty Reimbursements
2600	610300	Other Tire Maintenance
2600	611000	Parts Expense
2600	611100	Parts Expense - Core Charges
2600	611200	Maintenance Supplies
2600	611300	Small Tools
2600	611500	Obsolete Parts
2600	611700	Industrial Gases
2600	612000	Primary Lubricants
2600	613000	Building Maintenance
2600	613100	Grounds Maintenance
2600	614100	Shop Paint
2600	615000	Third Party Repairs
2600	615200	Third Party Washing
2600	615300	Third Party Towing
2600	615400	Third Party Equipment Maintenance
2600	615700	Third Party Warranty Recovery
2600	615900	Third Party Other Maintenance
2600	630000	Clear Diesel Fuel - On Hwy
2600	630400	Diesel Emission Fuel Additive
2600	630500	Gasoline
2600	630900	CNG
2600	632900	Other Fuels
2600	633000	Fuel Tax Credit
2600	634900	Other Transportation Costs
2600	635400	Insurance Premiums - General Liability
2600	635500	Insurance Premiums - Other
2600	637000	Insurance Premiums - Workers Compensation
2600	638200	Workers Compensation - Claims
2600	638400	Insurance Claims - General Liability
2600	662000	Computer Supplies
2600	662100	PC Expense
2600	662500	Software Subscription Expense
2600	665000	Environmental Compliance
2600	670000	Miscellaneous
2600	671600	Chemicals - Deodorizer
2600	672100	Printing
2600	675000	Office Supplies
2600	675100	General Supplies
2600	676100	Telephone - Mobile & Pager
2600	676300	Specialized Operations Equipment
2600	677000	Travel - Auto
2600	677300	Travel - Meals
2600	677400	Travel - Lodging
2600	677600	Travel - Other
2600	677700	Entertainment
2600	678000	Meals
2600	699000	Allocation out
2600	699100	Allocation in
2600	700000	Interfaced Depreciation
<b>2600</b>	<b>EXPENS</b>	<b>Primary Shop</b>

**PRIM\_OP: EXPENS Primary Costs**

3000	700000	Interfaced Depreciation
3000	700900	Estimated Depreciation

**3000 EXPENS Secondary Fixed**

3100	600100	Wages - Hourly
3100	600200	Wages - Overtime
3100	600700	Wages - Compensated Absences
3100	600800	Wages - Vacation
3100	601000	Wages - Other Compensation
3100	602000	Group Insurance - WMI
3100	602100	Group Insurance - Non WMI
3100	603000	Employer 401K Matching
3100	603400	Pension Expense - Union
3100	604000	PR Taxes
3100	611000	Parts Expense
3100	611100	Parts Expense - Core Charges
3100	611200	Maintenance Supplies
3100	611300	Small Tools
3100	611700	Industrial Gases
3100	614100	Shop Paint
3100	614200	Container Lids
3100	614300	Container Casters
3100	614400	Compactor Repairs
3100	614500	Container Liners
3100	615000	Third Party Repairs
3100	615500	Third Party Compactor Repairs
3100	615600	Third Party Container Maintenance
3100	615900	Third Party Other Maintenance
3100	616900	Other Maintenance
3100	624000	Utilities
3100	635400	Insurance Premiums - General Liability
3100	635500	Insurance Premiums - Other
3100	637000	Insurance Premiums - Workers Compensation

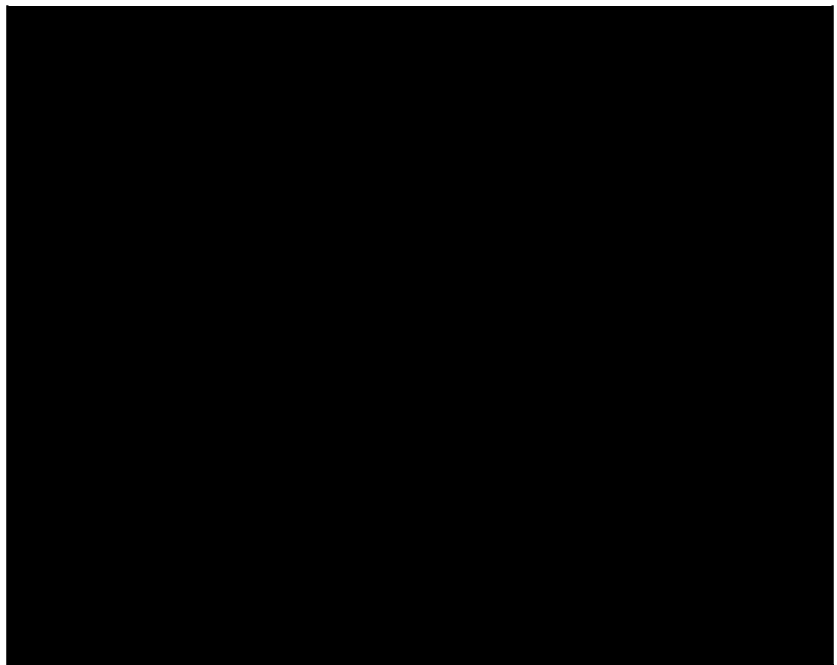


3100	638200	Workers Compensation - Claims
3100	638400	Insurance Claims - General Liability
3100	670000	Miscellaneous
3100	672100	Printing
3100	675000	Office Supplies
3100	675100	General Supplies
3100	676100	Telephone - Mobile & Pager
3100	677300	Travel - Meals
3100	677600	Travel - Other
3100	699000	Allocation out
3100	699100	Allocation in
3100	700000	Interfaced Depreciation
<b>3100</b>	<b>EXPENS</b>	<b>Secondary Shop</b>

**SECC\_OPS EXPENS Secondary Costs**

OPSP_OPS	600000	Wages - Salaried
OPSP_OPS	600100	Wages - Hourly
OPSP_OPS	600200	Wages - Overtime
OPSP_OPS	600300	Wages - Bonus Salaried
OPSP_OPS	600700	Wages - Compensated Absences
OPSP_OPS	601000	Wages - Other Compensation
OPSP_OPS	602000	Group Insurance - WMI
OPSP_OPS	602100	Group Insurance - Non WMI
OPSP_OPS	603000	Employer 401K Matching
OPSP_OPS	604000	PR Taxes
OPSP_OPS	605100	Temporary Agency Labor
OPSP_OPS	606000	Employment Relocation
OPSP_OPS	606200	Employee Activity
OPSP_OPS	606300	Medical Expense
OPSP_OPS	606400	Uniforms
OPSP_OPS	606900	Other Employee Costs
OPSP_OPS	611000	Parts Expense
OPSP_OPS	611100	Parts Expense - Core Charges
OPSP_OPS	611200	Maintenance Supplies
OPSP_OPS	611300	Small Tools
OPSP_OPS	612000	Primary Lubricants
OPSP_OPS	613000	Building Maintenance
OPSP_OPS	613100	Grounds Maintenance
OPSP_OPS	615000	Third Party Repairs
OPSP_OPS	615300	Third Party Towing
OPSP_OPS	615400	Third Party Equipment Maintenance
OPSP_OPS	615900	Third Party Other Maintenance
OPSP_OPS	616900	Other Maintenance
OPSP_OPS	620000	Taxes - Personal Property
OPSP_OPS	620100	Taxes - Real Property
OPSP_OPS	621000	Rental - Land-Bldg-Office
OPSP_OPS	621200	Rental - Office Equipment
OPSP_OPS	621400	Rental - Ops Equipment
OPSP_OPS	621700	Rental - Leasing System
OPSP_OPS	621900	Rental - Other Related Lease
OPSP_OPS	623000	Security
OPSP_OPS	624000	Utilities
OPSP_OPS	630000	Clear Diesel Fuel - On Hwy
OPSP_OPS	630500	Gasoline
OPSP_OPS	630900	CNG
OPSP_OPS	632900	Other Fuels
OPSP_OPS	634000	Road Use Taxes
OPSP_OPS	634100	Toll Roads
OPSP_OPS	634300	Vehicle Licenses, Fees, Permits
OPSP_OPS	634900	Other Transportation Costs
OPSP_OPS	635300	Insurance Premiums - Property
OPSP_OPS	635400	Insurance Premiums - General Liability
OPSP_OPS	635500	Insurance Premiums - Other
OPSP_OPS	637000	Insurance Premiums - Workers Compensation
OPSP_OPS	638000	Insurance Claims - Auto
OPSP_OPS	638100	Uninsured Losses - Local Settle
OPSP_OPS	638200	Workers Compensation - Claims
OPSP_OPS	638300	Insurance Claims - Property Damage
OPSP_OPS	638400	Insurance Claims - General Liability
OPSP_OPS	638500	Insurance Claims - Other
OPSP_OPS	639000	Performance Bond Expense
OPSP_OPS	651900	Other Professional Fees
OPSP_OPS	661500	Community Activity
OPSP_OPS	662000	Computer Supplies
OPSP_OPS	662100	PC Expense
OPSP_OPS	662500	Software Subscription Expense
OPSP_OPS	664000	Dues & Subscriptions
OPSP_OPS	665000	Environmental Compliance
OPSP_OPS	665500	Fines
OPSP_OPS	668000	Licenses, Fees, Permits
OPSP_OPS	670000	Miscellaneous
OPSP_OPS	670500	Safety Program
OPSP_OPS	671400	Portables Supplies
OPSP_OPS	672000	Postage
OPSP_OPS	672100	Printing
OPSP_OPS	674000	Educational Manuals & Publishing
OPSP_OPS	674300	Training Expense
OPSP_OPS	675000	Office Supplies
OPSP_OPS	675100	General Supplies
OPSP_OPS	675600	Business Privilege Taxes
OPSP_OPS	676000	Telephone - Office
OPSP_OPS	676100	Telephone - Mobile & Pager
OPSP_OPS	676300	Specialized Operations Equipment
OPSP_OPS	677000	Travel - Auto
OPSP_OPS	677100	Travel - Airlines
OPSP_OPS	677300	Travel - Meals
OPSP_OPS	677400	Travel - Lodging
OPSP_OPS	677700	Entertainment

OPSP_OP\$	678000	Meals
OPSP_OP\$	699100	Allocation in
OPSP_OP\$	700000	Interfaced Depreciation
<b>OPSP_OP\$</b>	<b>EXPENS</b>	<b>Operations Support</b>
OTOP_OP\$	698000	Sale of Assets - Interfaced
OTOP_OP\$	698100	Sale of Assets - Manual
<b>OTOP_OP\$</b>	<b>EXPENS</b>	<b>Other Operating</b>
<b>DPFM_OP\$</b>	<b>EXPENS</b>	<b>Operating Costs</b>
<b>GRPF_OP\$</b>	<b>INCSTM</b>	<b>Gross Profit</b>
SALE_OP\$	672000	Postage
<b>SALE_OP\$</b>	<b>EXPENS</b>	<b>Sales Costs</b>
GAEX_OP\$	650200	Consulting Fees
GAEX_OP\$	650300	Legal Fees
GAEX_OP\$	652000	Bad Debt Expense
GAEX_OP\$	652100	Collection Expense
GAEX_OP\$	652200	Late Fees & Fines Billed
GAEX_OP\$	661100	Credit Card Fees
GAEX_OP\$	661500	Community Activity
GAEX_OP\$	663000	Charitable Contributions
GAEX_OP\$	663100	Charitable Contributions - Services
GAEX_OP\$	665600	Penalties
		Rate Case Notification Costs
		Allocation Of Market Area Overhead
		Allocation Of Market Area Customer Service
		Allocation of Corporate & Group Overhead
<b>GAEX_OP\$</b>	<b>EXPENS</b>	<b>General and Administrative Costs</b>
<b>SGAE_OP\$</b>	<b>EXPENS</b>	<b>Sales, General, and Administrative Costs</b>
<b>EBIT_OP\$</b>	<b>INCSTM</b>	<b>Income From Operations (EBIT)</b>



Waste Management of North Sound and Marysville  
 Operations Income Statement  
 Residential Garbage  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

	12 Months Ending Dec 2023	Reclass / Accounting		Restating / Pro Forma Adj. Dr.		Non-regulated	Regulated	Adjustments related to Rates	Adjusted Pro Forma Total	% WUTC	% Non-Reg	Methodology
		Adjustments Dr. (Cr.)	Adjusted Total	(Cr.)	Pro Forma Total							
NETR_OP: 400000	Collection Service						27,527,238	2,912,602	30,439,840			
	Commercial Rent						-	-	-			
	Multi-Family Recycling Surcharge						-	-	-			
	Roll Off Disposal Pass Through						-	-	-			
	Roll Off Rent						-	-	-			
NETR_OP: 406300	Other Material Sales						-	-	-			
NETR_OP: 415500	Collection Contain & Compact Rental						-	-	-			
NETR_OP: 445000	Fuel Charge						-	-	-			
NETR_OP: 445100	RCR Fee						-	-	-			
NETR_OP: 445200	Environmental Charge						-	-	-			
NETR_OP: 445300	Contamination Fee						-	-	-			
NETR_OP: 445400	RMO						-	-	-			
NETR_OP: 445500	Overage Charges						-	-	-			
NETR_OP: 448000	Payment Handling Fee						-	-	-			
NETR_OP: 448100	Other Late Fee Revenue						56,024	-	56,024			
NETR_OP: 448900	Revenue Adjustments						-	-	-			
NETR_OP: 449000	Contra Revenue - Franchise Fees						-	-	-			
NETR_OP: 449500	Contra Revenue - Customer Rebates						-	-	-			
	Utility Taxes						925,083	-	925,083			
NETR_OP: 450000	IC Collection Service						-	-	-			
NETR_OP: 456500	IC MRF Material Sales						-	-	-			
NETR_OP: 465500	IC Collect Contain & Compact Rental						-	-	-			
NETR_OP: 495000	IC Charge						-	-	-			
NETR_OP: 495100	IC RCR Fee						-	-	-			
NETR_OP: 495200	IC Environmental Charge						-	-	-			
NETR_OP: 495300	IC Contamination Fee						-	-	-			
NETR_OP: 495500	IC Overage Charges						-	-	-			
NETR_OP: 499500	IC Contra Revenue - Customer Rebate						-	-	-			
NETR_OP: REVENU	<b>Total Operating Revenue</b>						<b>28,508,345</b>	<b>2,912,602</b>	<b>31,420,947</b>			
NETR_OP: 500000	Disposal - LF						-	-	-			
NETR_OP: 501000	Disposal - Transfer Station						10,003,040	-	10,003,040			
	Disposal Pass Through - Roll Off						-	-	-			
NETR_OP: 502000	MRF Tipping Fees						-	-	-			
NETR_OP: 503000	Disposal - Other Facility						6,336	-	6,336			
NETR_OP: 504000	Disposal Fees & Taxes						925,083	-	925,083			
NETR_OP: 504100	Municipal Franchise Fees						-	-	-			
	Administrative Fees						-	-	-			
	State B & O Tax						424,060	-	424,060			
	WUTC Fees						121,873	-	121,873			
NETR_OP: 505000	Subcontractor Hauling Costs						-	-	-			
NETR_OP: 506000	COGS Receivable Materials						-	-	-			
NETR_OP: 506900	COGS Other Third Party						2,056	-	2,056			
NETR_OP: 550000	IC Disposal - LF						4,460	-	4,460			
NETR_OP: 551000	IC Disposal - Transfer Station						65	-	65			
NETR_OP: 552000	IC MRF Tipping Fees						11,632	-	11,632			
NETR_OP: 553000	IC Disposal - Other Facility						507	-	507			
NETR_OP: 557900	IC COGS Other						-	-	-			
NETR_OP: REVRED	<b>Revenue Reduction</b>						<b>11,499,111</b>	<b>-</b>	<b>11,499,111</b>			
NETR_OP: INCTM	<b>Net Revenue</b>						<b>17,009,234</b>	<b>2,912,602</b>	<b>19,921,836</b>			
2100 600100	Wages - Hourly						2,905,818	-	2,905,818			
2100 600200	Wages - Overtime						719,844	-	719,844			
2100 600300	Wages - Bonus Salaried						(5,492)	-	(5,492)			
2100 600400	Wages - Bonus Hourly						37,062	-	37,062			
2100 600700	Wages - Compensated Absences						304,243	-	304,243			
2100 600800	Wages - Vacation						251,499	-	251,499			
2100 601000	Wages - Other Compensation						37,088	-	37,088			
2100 602000	Group Insurance - WMI						188	-	188			
2100 602100	Group Insurance - Non WMI						1,059,930	-	1,059,930			
2100 603000	Employer 401K Matching						(25)	-	(25)			
2100 603100	Union Dues						(780)	-	(780)			
2100 603400	Pension Expense - Union						1,084,079	-	1,084,079			
2100 604000	PR Taxes						362,289	-	362,289			
2100 606300	Medical Expense						-	-	-			
2100 606900	Other Employee Costs						-	-	-			
2100 637000	Insurance Premiums - Workers Compensation						23,691	-	23,691			
2100 638200	Workers Compensation - Claims						360,033	-	360,033			
2100 638500	Insurance Claims - Other						623	-	623			
2100 677000	Travel - Auto						24	-	24			
2100 677600	Travel - Other						2,069	-	2,069			
DIRL_OPS EXPENS	<b>Direct Labor Costs</b>						<b>7,142,182</b>	<b>-</b>	<b>7,142,182</b>			
2500 634000	Road Use Taxes						(40,599)	-	(40,599)			
2500 635000	Insurance Premiums - Auto						11,220	-	11,220			
2500 635400	Insurance Premiums - General Liability						598	-	598			
2500 635500	Insurance Premiums - Other						11,549	-	11,549			
2500 638000	Insurance Claims - Auto						323,506	-	323,506			
2500 638100	Uninsured Losses - Local Settle						(504)	-	(504)			
2500 638300	Insurance Claims - Property Damage						23,624	-	23,624			
2500 638400	Insurance Claims - General Liability						14,831	-	14,831			
2500 638500	Insurance Claims - Other						879	-	879			
2500 700000	Interfaced Depreciation						1,997,041	-	1,997,041			
2500 700900	Estimated Depreciation						(37,206)	-	(37,206)			
2500 EXPENS	<b>Primary Fixed</b>						<b>2,304,940</b>	<b>-</b>	<b>2,304,940</b>			
2600 600000	Wages - Salaried						100,144	-	100,144			
2600 600100	Wages - Hourly						775,901	-	775,901			
2600 600200	Wages - Overtime						133,483	-	133,483			
2600 600300	Wages - Bonus Salaried						18,334	-	18,334			
2600 600400	Wages - Bonus Hourly						6,955	-	6,955			
2600 600700	Wages - Compensated Absences						72,796	-	72,796			
2600 600800	Wages - Vacation						44,365	-	44,365			
2600 601000	Wages - Other Compensation						7,413	-	7,413			
2600 602000	Group Insurance - WMI						15,271	-	15,271			
2600 602100	Group Insurance - Non WMI						222,787	-	222,787			
2600 603000	Employer 401K Matching						6,581	-	6,581			
2600 603400	Pension Expense - Union						228,688	-	228,688			
2600 604000	PR Taxes						84,832	-	84,832			
2600 606200	Employee Activity						238	-	238			
2600 610000	New, Retired & Repaired Tires						232,849	-	232,849			
2600 610200	Tire Warranty Reimbursements						(324)	-	(324)			
2600 610300	Other Tire Maintenance						32,235	-	32,235			
2600 611000	Parts Expense						1,047,520	-	1,047,520			
2600 611100	Parts Expense - Core Charges						14,931	-	14,931			
2600 611200	Maintenance Supplies						183,722	-	183,722			
2600 611300	Small Tools						18,588	-	18,588			
2600 611500	Obsolete Parts						7,004	-	7,004			
2600 611700	Industrial Gases						1,161	-	1,161			
2600 612000	Primary Lubricants						51,120	-	51,120			
2600 613000	Building Maintenance						24	-	24			
2600 613100	Grounds Maintenance						12	-	12			
2600 614100	Shop Paint						340	-	340			
2600 613000	Third Party Repairs						65,018	-	65,018			
2600 615100	Third Party Washing						60,256	-	60,256			
2600 615300	Third Party Towing						162,134	-	162,134			
2600 615400	Third Party Equipment Maintenance						497	-	497			
2600 615700	Third Party Warranty Recovery						(9,438)	-	(9,438)			
2600 615900	Third Party Other Maintenance						10,714	-	10,714			
2600 630000	Clear Diesel Fuel - On Hwy						172,065	-	172,065			
2600 630400	Diesel Emission Fuel Additive						3,912	-	3,912			
2600 630500	Gasoline						5,513	-	5,513			
2600 630900	CNG						605,585	-	605,585			
2600 632900	Other Fuels						14					



OPSP_OPS	676100	Telephone - Mobile & Pager	10,436	10,436
OPSP_OPS	676300	Specialized Operations Equipment	72,245	72,245
OPSP_OPS	677000	Travel - Auto	1,646	1,646
OPSP_OPS	677100	Travel - Airlines	966	966
OPSP_OPS	677300	Travel - Meals	448	448
OPSP_OPS	677400	Travel - Lodging	1,476	1,476
OPSP_OPS	677700	Entertainment	32	32
OPSP_OPS	678000	Meals	2,440	2,440
OPSP_OPS	699100	Allocation in	280,396	280,396
OPSP_OPS	700000	Interfaced Depreciation	270,321	270,321
<b>OPSP_OPS</b>	<b>EXPENS</b>	<b>Operations Support</b>	<b>3,015,190</b>	<b>3,015,190</b>
OTOP_OPS	698000	Sale of Assets - Interfaced	-	-
OTOP_OPS	698100	Sale of Assets - Manual	(208)	(208)
<b>OTOP_OPS</b>	<b>EXPENS</b>	<b>Other Operating</b>	<b>(208)</b>	<b>(208)</b>
<b>DPFM_OP</b>	<b>EXPENS</b>	<b>Operating Costs</b>	<b>18,279,884</b>	<b>18,279,884</b>
<b>GRPF_OP</b>	<b>INCSHM</b>	<b>Gross Profit</b>	<b>62.6%</b>	<b>62.6%</b>
<b>SALE_OPS</b>	<b>672000</b>	<b>Postage</b>	<b>-</b>	<b>-</b>
<b>SALE_OPS</b>	<b>EXPENS</b>	<b>Sales Costs</b>	<b>-</b>	<b>-</b>
GAEX_OPS	650200	Consulting Fees	-	-
GAEX_OPS	650300	Legal Fees	-	-
GAEX_OPS	652000	Bad Debt Expense	144,089	144,089
GAEX_OPS	652100	Collection Expense	2,184	2,184
GAEX_OPS	652200	Late Fees & Fines Billed	(350)	(350)
GAEX_OPS	661100	Credit Card Fees	32	32
GAEX_OPS	661500	Community Activity	10,212	10,212
GAEX_OPS	663000	Charitable Contributions - Services	-	-
GAEX_OPS	663100	Charitable Contributions - Services	-	-
GAEX_OPS	665600	Penalties	-	-
		Rate Case Notification Costs	115,104	115,104
		Allocation Of Market Area Overhead	1,349,262	1,349,262
		Allocation Of Market Area Customer Service	516,831	516,831
		Allocation of Corporate & Group Overhead	1,782,248	1,782,248
<b>GAEX_OPS</b>	<b>EXPENS</b>	<b>General and Administrative Costs</b>	<b>3,919,612</b>	<b>3,919,612</b>
<b>SGAE_OPS</b>	<b>EXPENS</b>	<b>Sales, General, and Administrative Costs</b>	<b>3,919,612</b>	<b>3,919,612</b>
<b>EBIT_OPS</b>	<b>INCSHM</b>	<b>Income From Operations (EBIT)</b>	<b>(5,190,262)</b>	<b>(2,277,660)</b>

Waste Management of North Sound and Marysville  
 Operations Income Statement  
 Residential Recycling  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

		Reclass / Accounting		Restating / Pro Forma Adj. Dr.				Adjustments related to Rates		Adjusted Pro Forma Total				
		12 Months	Adjustments Dr.	Adjusted Total	Pro Forma Total	Non-regulated	Regulated	Adjusted Pro Forma Total	% WUTC	% Non-Reg	Methodology			
		Ending Dec 2023	(Cr.)		(Cr.)									
NETR_OP:	400000	Collection Service					15,482,696	1,330,878	16,813,574					
		Commercial Rent					-	-	-					
		Multi-Family Recycling Surcharge					442,289	-	442,289					
		Roll Off Disposal Pass Through					-	-	-					
		Roll Off Rent					-	-	-					
NETR_OP:	406300	Other Material Sales					-	-	-					
NETR_OP:	415500	Collection Contain & Compact Rental					-	-	-					
NETR_OP:	445000	Fuel Charge					-	-	-					
NETR_OP:	445100	RCR Fee					-	-	-					
NETR_OP:	445200	Environmental Charge					-	-	-					
NETR_OP:	445300	Contamination Fee					-	-	-					
NETR_OP:	445400	RMO					-	-	-					
NETR_OP:	445500	Overage Charges					-	-	-					
NETR_OP:	448000	Payment Handling Fee					-	-	-					
NETR_OP:	448100	Other Late Fee Revenue					-	-	-					
NETR_OP:	448900	Revenue Adjustments					-	-	-					
NETR_OP:	449000	Contra Revenue - Franchise Fees					-	-	-					
NETR_OP:	449500	Contra Revenue - Customer Rebates					-	-	-					
		Utility Taxes					-	-	-					
NETR_OP:	450000	IC Collection Service					-	-	-					
NETR_OP:	456500	IC MRF Material Sales					-	-	-					
NETR_OP:	465500	IC Collect Contain & Compact Rental					-	-	-					
NETR_OP:	495000	IC Charge					-	-	-					
NETR_OP:	495100	IC RCR Fee					-	-	-					
NETR_OP:	495200	IC Environmental Charge					-	-	-					
NETR_OP:	495300	IC Contamination Fee					-	-	-					
NETR_OP:	495500	IC Overage Charges					-	-	-					
NETR_OP:	499500	IC Contra Revenue - Customer Rebate					-	-	-					
NETR_OP:		<b>REVENU Total Operating Revenue</b>					<b>14,558,685</b>	<b>1,330,878</b>	<b>15,889,563</b>					
NETR_OP:	500000	Disposal - LF					-	-	-					
NETR_OP:	501000	Disposal - Transfer Station					-	-	-					
		Disposal Pass Through - Roll Off					-	-	-					
NETR_OP:	502000	MRF Tipping Fees					410,515	-	410,515					
NETR_OP:	503000	Disposal - Other Facility					-	-	-					
NETR_OP:	504000	Disposal Fees & Taxes					-	-	-					
NETR_OP:	504100	Municipal Franchise Fees					-	-	-					
		Administrative Fees					-	-	-					
		State B & O Tax					218,380	-	218,380					
		WUTC Fees					62,238	-	62,238					
NETR_OP:	505000	Subcontractor Hauling Costs					-	-	-					
NETR_OP:	506000	COGS Receivable Materials					-	-	-					
NETR_OP:	506900	COGS Other Third Party					-	-	-					
NETR_OP:	550000	IC Disposal - LF					-	-	-					
NETR_OP:	551000	IC Disposal - Transfer Station					125,897	-	125,897					
NETR_OP:	552000	IC MRF Tipping Fees					5,841,357	-	5,841,357					
NETR_OP:	553000	IC Disposal - Other Facility					-	-	-					
NETR_OP:	557900	IC COGS Other					-	-	-					
NETR_OP:		<b>REVRED Revenue Reduction</b>					<b>6,658,388</b>	<b>-</b>	<b>6,658,388</b>					
NETR_OP:		<b>INSTM Net Revenue</b>					<b>7,900,297</b>	<b>1,330,878</b>	<b>9,231,176</b>					
2100	600100	Wages - Hourly					3,051,014	-	3,051,014					
2100	600200	Wages - Overtime					767,029	-	767,029					
2100	600300	Wages - Bonus Salaried					(1,220)	-	(1,220)					
2100	600400	Wages - Bonus Hourly					36,336	-	36,336					
2100	600700	Wages - Compensated Absences					229,118	-	229,118					
2100	600800	Wages - Vacation					182,097	-	182,097					
2100	601000	Wages - Other Compensation					33,138	-	33,138					
2100	602000	Group Insurance - WMI					361	-	361					
2100	602100	Group Insurance - Non WMI					982,892	-	982,892					
2100	603000	Employer 401K Matching					(10)	-	(10)					
2100	603100	Union Dues					(272)	-	(272)					
2100	603400	Pension Expense - Union					1,004,567	-	1,004,567					
2100	604000	PR Taxes					326,002	-	326,002					
2100	606300	Medical Expense					-	-	-					
2100	606900	Other Employee Costs					-	-	-					
2100	637000	Insurance Premiums - Workers Compensation					24,304	-	24,304					
2100	638200	Workers Compensation - Claims					216,853	-	216,853					
2100	638500	Insurance Claims - Other					226	-	226					
2100	677000	Travel - Auto					10	-	10					
2100	677600	Travel - Other					88	-	88					
DIRL_OPS		<b>EXPENS Direct Labor Costs</b>					<b>6,852,532</b>	<b>-</b>	<b>6,852,532</b>					
2500	634000	Road Use Taxes					(16,376)	-	(16,376)					
2500	635000	Insurance Premiums - Auto					4,407	-	4,407					
2500	635400	Insurance Premiums - General Liability					670	-	670					
2500	635500	Insurance Premiums - Other					12,939	-	12,939					
2500	638000	Insurance Claims - Auto					131,161	-	131,161					
2500	638100	Uninsured Losses - Local Settle					(259)	-	(259)					
2500	638300	Insurance Claims - Property Damage					9,249	-	9,249					
2500	638400	Insurance Claims - General Liability					16,617	-	16,617					
2500	638500	Insurance Claims - Other					341	-	341					
2500	700000	Interfaced Depreciation					527,384	-	527,384					
2500	700900	Estimated Depreciation					(12,876)	-	(12,876)					
2500		<b>EXPENS Primary Fixed</b>					<b>673,258</b>	<b>-</b>	<b>673,258</b>					
2600	600000	Wages - Salaried					11,362	-	11,362					
2600	600100	Wages - Hourly					89,558	-	89,558					
2600	600200	Wages - Overtime					15,916	-	15,916					
2600	600300	Wages - Bonus Salaried					1,979	-	1,979					
2600	600400	Wages - Bonus Hourly					518	-	518					
2600	600700	Wages - Compensated Absences					8,236	-	8,236					
2600	600800	Wages - Vacation					5,594	-	5,594					
2600	601000	Wages - Other Compensation					896	-	896					
2600	602000	Group Insurance - WMI					1,750	-	1,750					
2600	602100	Group Insurance - Non WMI					25,376	-	25,376					
2600	603000	Employer 401K Matching					719	-	719					
2600	603400	Pension Expense - Union					25,803	-	25,803					
2600	604000	PR Taxes					9,749	-	9,749					
2600	606200	Employee Activity					45	-	45					
2600	610000	New, Retread & Repaired Tires					26,062	-	26,062					
2600	610200	Tire Warranty Reimbursements					(15)	-	(15)					
2600	610300	Other Tire Maintenance					4,350	-	4,350					
2600	611000	Parts Expense					118,138	-	118,138					
2600	611100	Parts Expense - Core Charges					1,784	-	1,784					
2600	611200	Maintenance Supplies					21,127	-	21,127					
2600	611300	Small Tools					2,172	-	2,172					
2600	611500	Obsolete Parts					772	-	772					
2600	611700	Industrial Gases					149	-	149					
2600	612000	Primary Lubricants					5,805	-	5,805					
2600	613000	Building Maintenance					2	-	2					
2600	613100	Grounds Maintenance					1	-	1					
2600	614100	Shop Paint					37	-	37					
2600	613000	Third Party Repairs					8,003	-	8,003					

2600	670000	Miscellaneous	34	34
2600	671600	Chemicals - Deodorizer	5	5
2600	672100	Printing	17	17
2600	675000	Office Supplies	133	133
2600	675100	General Supplies	447	447
2600	676100	Telephone - Mobile & Pager	254	254
2600	676300	Specialized Operations Equipment	(21)	(21)
2600	677000	Travel - Auto	41	41
2600	677300	Travel - Meals	80	80
2600	677400	Travel - Lodging	90	90
2600	677600	Travel - Other	24	24
2600	677700	Entertainment	29	29
2600	678000	Meals	35	35
2600	699000	Allocation out	(2,527)	(2,527)
2600	699100	Allocation in	13,392	13,392
2600	700000	Interfaced Depreciation	594	594
2600	EXPENS	Primary Shop	<u>461,233</u>	<u>461,233</u>
PRIM_OP	EXPENS	Primary Costs	<u>1,134,491</u>	<u>1,134,491</u>
3000	700000	Interfaced Depreciation	199,360	199,360
3000	700900	Estimated Depreciation	-	-
3000	EXPENS	Secondary Fixed	<u>199,360</u>	<u>199,360</u>
3100	600100	Wages - Hourly	186,324	186,324
3100	600200	Wages - Overtime	47,592	47,592
3100	600700	Wages - Compensated Absences	9,906	9,906
3100	600800	Wages - Vacation	6,752	6,752
3100	601000	Wages - Other Compensation	1,201	1,201
3100	602000	Group Insurance - WMI	1,964	1,964
3100	602100	Group Insurance - Non WMI	41,974	41,974
3100	603000	Employer 401K Matching	309	309
3100	603400	Pension Expense - Union	14,479	14,479
3100	604000	PR Taxes	12,706	12,706
3100	611000	Parts Expense	185	185
3100	611100	Parts Expense - Core Charges	-	-
3100	611200	Maintenance Supplies	-	-
3100	611300	Small Tools	-	-
3100	611700	Industrial Gases	-	-
3100	614100	Shop Paint	-	-
3100	614200	Container Lids	-	-
3100	614500	Container Casters	-	-
3100	614400	Compactor Repairs	-	-
3100	614500	Container Liners	-	-
3100	615000	Third Party Repairs	-	-
3100	615500	Third Party Compactor Repairs	-	-
3100	615600	Third Party Container Maintenance	-	-
3100	615900	Third Party Other Maintenance	-	-
3100	616900	Other Maintenance	-	-
3100	624000	Utilities	-	-
3100	635400	Insurance Premiums - General Liability	14	14
3100	635500	Insurance Premiums - Other	270	270
3100	637000	Insurance Premiums - Workers Compensation	638	638
3100	638200	Workers Compensation - Claims	4,202	4,202
3100	638400	Insurance Claims - General Liability	347	347
3100	670000	Miscellaneous	-	-
3100	672100	Printing	-	-
3100	675000	Office Supplies	-	-
3100	675100	General Supplies	-	-
3100	676100	Telephone - Mobile & Pager	-	-
3100	677300	Travel - Meals	-	-
3100	677600	Travel - Other	-	-
3100	699000	Allocation out	-	-
3100	699100	Allocation in	232	232
3100	700000	Interfaced Depreciation	-	-
3100	EXPENS	Secondary Shop	<u>329,093</u>	<u>329,093</u>
SECC_OPS	EXPENS	Secondary Costs	<u>528,453</u>	<u>528,453</u>
OPSP_OPS	600000	Wages - Salaried	127,609	127,609
OPSP_OPS	600100	Wages - Hourly	17,978	17,978
OPSP_OPS	600200	Wages - Overtime	557	557
OPSP_OPS	600300	Wages - Bonus Salaried	27,483	27,483
OPSP_OPS	600700	Wages - Compensated Absences	2,517	2,517
OPSP_OPS	601000	Wages - Other Compensation	1,770	1,770
OPSP_OPS	602000	Group Insurance - WMI	19,298	19,298
OPSP_OPS	602100	Group Insurance - Non WMI	25	25
OPSP_OPS	603000	Employer 401K Matching	6,679	6,679
OPSP_OPS	604000	PR Taxes	14,732	14,732
OPSP_OPS	605100	Temporary Agency Labor	1,145	1,145
OPSP_OPS	606000	Employment Relocation	4,890	4,890
OPSP_OPS	606200	Employee Activity	12,187	12,187
OPSP_OPS	606300	Medical Expense	2,626	2,626
OPSP_OPS	606400	Uniforms	25,151	25,151
OPSP_OPS	606900	Other Employee Costs	635	635
OPSP_OPS	611000	Parts Expense	330	330
OPSP_OPS	611100	Parts Expense - Core Charges	8	8
OPSP_OPS	611200	Maintenance Supplies	10,372	10,372
OPSP_OPS	611300	Small Tools	631	631
OPSP_OPS	612000	Primary Lubricants	127	127
OPSP_OPS	613000	Building Maintenance	34,976	34,976
OPSP_OPS	613100	Grounds Maintenance	15,869	15,869
OPSP_OPS	615000	Third Party Repairs	35,127	35,127
OPSP_OPS	615300	Third Party Towing	156	156
OPSP_OPS	615400	Third Party Equipment Maintenance	30,047	30,047
OPSP_OPS	615900	Third Party Other Maintenance	5,026	5,026
OPSP_OPS	616900	Other Maintenance	428	428
OPSP_OPS	620000	Taxes - Personal Property	7,932	7,932
OPSP_OPS	620100	Taxes - Real Property	35,192	35,192
OPSP_OPS	621000	Rental - Land-Bldg-Office	2,121	2,121
OPSP_OPS	621200	Rental - Office Equipment	10,446	10,446
OPSP_OPS	621400	Rental - Ops Equipment	27,247	27,247
OPSP_OPS	621700	Rental - Leasing System	139,370	139,370
OPSP_OPS	621900	Rental - Other Related Lease	10,461	10,461
OPSP_OPS	623000	Security	1,153	1,153
OPSP_OPS	624000	Utilities	27,707	27,707
OPSP_OPS	630000	Clear Diesel Fuel - On Hwy	87	87
OPSP_OPS	630500	Gasoline	316	316
OPSP_OPS	630900	CNG	12,999	12,999
OPSP_OPS	632900	Other Fuels	21	21
OPSP_OPS	634000	Road Use Taxes	1,848	1,848
OPSP_OPS	634100	Toll Roads	7	7
OPSP_OPS	634300	Vehicle Licenses, Fees, Permits	58,226	58,226
OPSP_OPS	634900	Other Transportation Costs	102	102
OPSP_OPS	635300	Insurance Premiums - Property	12,203	12,203
OPSP_OPS	635400	Insurance Premiums - General Liability	693	693
OPSP_OPS	635500	Insurance Premiums - Other	12,815	12,815
OPSP_OPS	637000	Insurance Premiums - Workers Compensation	1,180	1,180
OPSP_OPS	638000	Insurance Claims - Auto	8,774	8,774
OPSP_OPS	638100	Uninsured Losses - Local Settle	(1,462)	(1,462)
OPSP_OPS	638200	Workers Compensation - Claims	8,101	8,101
OPSP_OPS	638300	Insurance Claims - Property Damage	7,950	7,950
OPSP_OPS	638400	Insurance Claims - General Liability	16,433	16,433
OPSP_OPS	638500	Insurance Claims - Other	-	-
OPSP_OPS	639000	Performance Bond Expense	2,823	2,823
OPSP_OPS	651900	Other Professional Fees	1,027	1,027
OPSP_OPS	661500	Community Activity	9	9
OPSP_OPS	662000	Computer Supplies	485	485
OPSP_OPS	662100	PC Expense	2,595	2,595
OPSP_OPS	662500	Software Subscription Expense	135	135
OPSP_OPS	664000	Dues & Subscriptions	351	351
OPSP_OPS	665000	Environmental Compliance	31,004	31,004
OPSP_OPS	665500	Fines	34	34
OPSP_OPS	668000	Licenses, Fees, Permits	13,287	13,287
OPSP_OPS	670000	Miscellaneous	796	796
OPSP_OPS	670500	Safety Program	22,991	22,991
OPSP_OPS	671400	Portables Supplies	1,227	1,227
OPSP_OPS	672000	Postage	(265)	(265)
OPSP_OPS	672100	Printing	15,028	15,028
OPSP_OPS	674000	Educational Manuals & Publishing	303	303
OPSP_OPS	674300	Training Expense	(82)	(82)
OPSP_OPS	675000	Office Supplies	4,215	4,215
OPSP_OPS	675100	General Supplies	15,477	15,477
OPSP_OPS	675600	Business Privilege Taxes	(2)	(2)
OPSP_OPS	676000	Telephone - Office	2,240	2,240

OPSP_OP	676100	Telephone - Mobile & Pager		3,982		3,982
OPSP_OP	676300	Specialized Operations Equipment		27,109		27,109
OPSP_OP	677000	Travel - Auto		673		673
OPSP_OP	677100	Travel - Airlines		389		389
OPSP_OP	677300	Travel - Meals		192		192
OPSP_OP	677400	Travel - Lodging		618		618
OPSP_OP	677700	Entertainment		14		14
OPSP_OP	678000	Meals		1,006		1,006
OPSP_OP	699100	Allocation in		46,792		46,792
OPSP_OP	700000	Interfaced Depreciation		97,254		97,254
OPSP_OP	EXPENS	Operations Support		<u>1,092,547</u>	-	<u>1,092,547</u>
OTOP_OP	698000	Sale of Assets - Interfaced		1,244		1,244
OTOP_OP	698100	Sale of Assets - Manual		(80)		(80)
OTOP_OP	EXPENS	Other Operating		<u>1,163</u>	-	<u>1,163</u>
DPFM_OP	EXPENS	Operating Costs		<u>9,609,187</u>	-	<u>9,609,187</u>
GRPF_OP	INCSHM	Gross Profit	27.0%	<u>45,76</u>		
SALE_OP	672000	Postage		-		-
SALE_OP	EXPENS	Sales Costs		<u>(1,708,889)</u>	<u>1,330,878</u>	<u>(378,011)</u>
GAEX_OP	650200	Consulting Fees		-		-
GAEX_OP	650300	Legal Fees		-		-
GAEX_OP	652000	Bad Debt Expense		-		-
GAEX_OP	652100	Collection Expense		474		474
GAEX_OP	652200	Late Fees & Fines Billed		(69)		(69)
GAEX_OP	661100	Credit Card Fees		13		13
GAEX_OP	661500	Community Activity		1,720		1,720
GAEX_OP	663000	Charitable Contributions		-		-
GAEX_OP	663100	Charitable Contributions - Services		-		-
GAEX_OP	665600	Penalties		-		-
		Rate Case Notification Costs		-		-
		Allocation Of Market Area Overhead		695,026		695,026
		Allocation of Market Area Customer Service		266,228		266,228
		Allocation of Corporate & Group Overhead		918,065		918,065
GAEX_OP	EXPENS	General and Administrative Costs		<u>1,881,457</u>	-	<u>1,881,457</u>
SGAE_OP	EXPENS	Sales, General, and Administrative Costs		<u>1,881,457</u>	-	<u>1,881,457</u>
EBIT_OP	INCSHM	Income From Operations (EBIT)		<u>(3,590,346)</u>	<u>1,330,878</u>	<u>(2,259,468)</u>



Waste Management of North Sound and Marysville  
 Operations Income Statement  
 Residential Yard Debris  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

		Reclass / Accounting		Restating / Pro Forma Adj. Dr.				Adjusted Pro				
		12 Months	Adjustments Dr.	Adjusted Total	Pro Forma Total	Non-regulated	Regulated	Adjustments related to Rates	Adjusted Pro Forma Total	% WUTC	% Non-Reg	Methodology
		Ending Dec 2023	(Cr.)		(Cr.)							
NETR_OP	400000	Collection Service					9,738,665	924,215	10,662,880			
		Commercial Rent					-	-	-			
		Multi-Family Recycling Surcharge					-	-	-			
		Roll Off Disposal Pass Through					-	-	-			
		Roll Off Rent					-	-	-			
NETR_OP	406300	Other Material Sales					-	-	-			
NETR_OP	415500	Collection Contain & Compact Rental					-	-	-			
NETR_OP	445000	Fuel Charge					-	-	-			
NETR_OP	445100	RCR Fee					-	-	-			
NETR_OP	445200	Environmental Charge					-	-	-			
NETR_OP	445300	Contamination Fee					-	-	-			
NETR_OP	445400	RMO					-	-	-			
NETR_OP	445500	Overage Charges					-	-	-			
NETR_OP	448000	Payment Handling Fee					-	-	-			
NETR_OP	448100	Other Late Fee Revenue					-	-	-			
NETR_OP	448900	Revenue Adjustments					-	-	-			
NETR_OP	449000	Contra Revenue - Franchise Fees					-	-	-			
NETR_OP	449500	Contra Revenue - Customer Rebates					-	-	-			
		Utility Taxes					-	-	-			
NETR_OP	450000	IC Collection Service					-	-	-			
NETR_OP	456500	IC MRF Material Sales					-	-	-			
NETR_OP	465500	IC Collect Contain & Compact Rental					-	-	-			
NETR_OP	495000	IC Charge					-	-	-			
NETR_OP	495100	IC RCR Fee					-	-	-			
NETR_OP	495200	IC Environmental Charge					-	-	-			
NETR_OP	495300	IC Contamination Fee					-	-	-			
NETR_OP	495500	IC Overage Charges					-	-	-			
NETR_OP	499500	IC Contra Revenue - Customer Rebate					-	-	-			
NETR_OP		<b>REVENU Total Operating Revenue</b>					<b>9,738,665</b>	<b>924,215</b>	<b>10,662,880</b>			
NETR_OP	500000	Disposal - LF					-	-	-			
NETR_OP	501000	Disposal - Transfer Station					2,746	-	2,746			
		Disposal Pass Through - Roll Off					-	-	-			
NETR_OP	502000	MRF Tipping Fees					2	-	2			
NETR_OP	503000	Disposal - Other Facility					2,999,240	-	2,999,240			
NETR_OP	504000	Disposal Fees & Taxes					-	-	-			
NETR_OP	504100	Municipal Franchise Fees					-	-	-			
		Administrative Fees					-	-	-			
		State B & O Tax					146,080	-	146,080			
		WUTC Fees					41,633	-	41,633			
NETR_OP	505000	Subcontractor Hauling Costs					-	-	-			
NETR_OP	506000	COGS Receivable Materials					-	-	-			
NETR_OP	506900	COGS Other Third Party					433	-	433			
NETR_OP	550000	IC Disposal - LF					1,653	-	1,653			
NETR_OP	551000	IC Disposal - Transfer Station					14	-	14			
NETR_OP	552000	IC MRF Tipping Fees					3,034	-	3,034			
NETR_OP	553000	IC Disposal - Other Facility					109	-	109			
NETR_OP	557900	IC COGS Other					747,099	-	747,099			
NETR_OP		<b>REVRED Revenue Reduction</b>					<b>3,942,044</b>	<b>-</b>	<b>3,942,044</b>			
NETR_OP		<b>INCSM Net Revenue</b>					<b>5,796,621</b>	<b>924,215</b>	<b>6,720,836</b>			
2100	600100	Wages - Hourly					724	-	724			
2100	600200	Wages - Overtime					408	-	408			
2100	600300	Wages - Bonus Salaried					(707)	-	(707)			
2100	600400	Wages - Bonus Hourly					799	-	799			
2100	600700	Wages - Compensated Absences					19	-	19			
2100	600800	Wages - Vacation					-	-	-			
2100	601000	Wages - Other Compensation					0	-	0			
2100	602000	Group Insurance - WMI					-	-	-			
2100	602100	Group Insurance - Non WMI					1	-	1			
2100	603000	Employer 401K Matching					-	-	-			
2100	603100	Union Dues					(10)	-	(10)			
2100	603400	Pension Expense - Union					(37)	-	(37)			
2100	604000	PR Taxes					0	-	0			
2100	606300	Medical Expense					-	-	-			
2100	606900	Other Employee Costs					-	-	-			
2100	637000	Insurance Premiums - Workers Compensation					-	-	-			
2100	638200	Workers Compensation - Claims					90	-	90			
2100	638500	Insurance Claims - Other					-	-	-			
2100	677000	Travel - Auto					-	-	-			
2100	677600	Travel - Other					-	-	-			
DIRL_OPS		<b>EXPENS Direct Labor Costs</b>					<b>1,288</b>	<b>-</b>	<b>1,288</b>			
2500	634000	Road Use Taxes					(370)	-	(370)			
2500	635000	Insurance Premiums - Auto					119	-	119			
2500	635400	Insurance Premiums - General Liability					-	-	-			
2500	635500	Insurance Premiums - Other					-	-	-			
2500	638000	Insurance Claims - Auto					2,686	-	2,686			
2500	638100	Uninsured Losses - Local Settle					-	-	-			
2500	638300	Insurance Claims - Property Damage					252	-	252			
2500	638400	Insurance Claims - General Liability					-	-	-			
2500	638500	Insurance Claims - Other					-	-	-			
2500	700000	Interfaced Depreciation					69,973	-	69,973			
2500	700900	Estimated Depreciation					-	-	-			
2500		<b>EXPENS Primary Fixed</b>					<b>72,672</b>	<b>-</b>	<b>72,672</b>			
2600	600000	Wages - Salaried					12,677	-	12,677			
2600	600100	Wages - Hourly					163,776	-	163,776			
2600	600200	Wages - Overtime					18,102	-	18,102			
2600	600300	Wages - Bonus Salaried					2,188	-	2,188			
2600	600400	Wages - Bonus Hourly					848	-	848			
2600	600700	Wages - Compensated Absences					10,811	-	10,811			
2600	600800	Wages - Vacation					5,703	-	5,703			
2600	601000	Wages - Other Compensation					1,007	-	1,007			
2600	602000	Group Insurance - WMI					2,050	-	2,050			
2600	602100	Group Insurance - Non WMI					29,719	-	29,719			
2600	603000	Employer 401K Matching					844	-	844			
2600	603400	Pension Expense - Union					30,006	-	30,006			
2600	604000	PR Taxes					11,370	-	11,370			
2600	606200	Employee Activity					36	-	36			
2600	610000	New, Retread & Repaired Tires					33,746	-	33,746			
2600	610200	Tire Warranty Reimbursements					(34)	-	(34)			
2600	610300	Other Tire Maintenance					4,655	-	4,655			
2600	611000	Parts Expense					139,850	-	139,850			
2600	611100	Parts Expense - Core Charges					2,024	-	2,024			
2600	611200	Maintenance Supplies					25,052	-	25,052			
2600	611300	Small Tools					2,353	-	2,353			
2600	611500	Obsolete Parts					1,002	-	1,002			
2600	611700	Industrial Gases					156	-	156			
2600	612000	Primary Lubricants					6,507	-	6,507			
2600	613000	Building Maintenance					5	-	5			
2600	613100	Grounds Maintenance					2	-	2			
2600	614100	Shop Paint					54	-	54			
2600	613000	Third Party Repairs					9,564	-	9,564			
2600	615100	Third Party Washing					8,128	-	8,128			
2600	615300	Third Party Towing					22,941	-	22,941			
2600	615400	Third Party Equipment Maintenance					71	-	71			
2600	615700	Third Party Warranty Recovery					(22)	-	(22)			
2600	615900	Third Party Other Maintenance					1,058	-	1,058			
2600	630000	Clear Diesel Fuel - On Hwy					11,436	-	11,436			
2600	630400	Diesel Emission Fuel Additive					158	-	158			
2600	630500	Gasoline					1,247	-	1,247			
2600	630900	CNG					72,451	-	72,451			
2600	632900	Other Fuels					24	-	24			
2600	633000	Fuel Tax Credit					(54,049)	-	(54,049)			
2600	634900	Other Transportation Costs					48	-	48			
2600	635400	Insurance Premiums - General Liability					20	-	20			
2600	635500											



OPSP_OP	676100	Telephone - Mobile & Pager	86		86
OPSP_OP	676300	Specialized Operations Equipment	671		671
OPSP_OP	677000	Travel - Auto	6		6
OPSP_OP	677100	Travel - Airlines	3		3
OPSP_OP	677300	Travel - Meals	1		1
OPSP_OP	677400	Travel - Lodging	6		6
OPSP_OP	677700	Entertainment	-		-
OPSP_OP	678000	Meals	3		3
OPSP_OP	699100	Allocation in	1,145		1,145
OPSP_OP	700000	Interfaced Depreciation	2,614		2,614
OPSP_OP	EXPENS	Operations Support	<u>22,998</u>	-	<u>22,998</u>
OTOP_OP	698000	Sale of Assets - Interfaced	-		-
OTOP_OP	698100	Sale of Assets - Manual	(72)		(72)
OTOP_OP	EXPENS	Other Operating	<u>(72)</u>	-	<u>(72)</u>
DPFM_OP	EXPENS	Operating Costs	<u>667,542</u>	-	<u>667,542</u>
GRPF_OP	INCSHM	Gross Profit	<u>51.1%</u>		
SALE_OP	672000	Postage	-		-
SALE_OP	EXPENS	Sales Costs	-		-
GAEX_OP	650200	Consulting Fees	-		-
GAEX_OP	650300	Legal Fees	-		-
GAEX_OP	652000	Bad Debt Expense	-		-
GAEX_OP	652100	Collection Expense	423		423
GAEX_OP	652200	Late Fees & Fines Billed	(64)		(64)
GAEX_OP	661100	Credit Card Fees	11		11
GAEX_OP	661500	Community Activity	1,611		1,611
GAEX_OP	663000	Charitable Contributions - Services	-		-
GAEX_OP	663100	Charitable Contributions - Services	-		-
GAEX_OP	665600	Penalties	-		-
		Rate Case Notification Costs	-		-
		Allocation Of Market Area Overhead	45,333		45,333
		Allocation Of Market Area Customer Service	17,365		17,365
		Allocation of Corporate & Group Overhead	59,880		59,880
GAEX_OP	EXPENS	General and Administrative Costs	<u>124,559</u>	-	<u>124,559</u>
SGAE_OP	EXPENS	Sales, General, and Administrative Costs	<u>124,559</u>	-	<u>124,559</u>
EBIT_OP	INCSHM	Income From Operations (EBIT)	<u>5,004,519</u>	<u>924,215</u>	<u>5,928,735</u>



3100	635400	Insurance Premiums - General Liability
3100	635500	Insurance Premiums - Other
3100	637000	Insurance Premiums - Workers Compensation
3100	638200	Workers Compensation - Claims
3100	638400	Insurance Claims - General Liability
3100	670000	Miscellaneous
3100	672100	Printing
3100	675000	Office Supplies
3100	675100	General Supplies
3100	676100	Telephone - Mobile & Pager
3100	677300	Travel - Meals
3100	677600	Travel - Other
3100	699000	Allocation out
3100	699100	Allocation in
3100	700000	Interfacel Depreciation

10	10
84,218	84,218
443	443
2,911	2,911
239	239
586	586
269	269
71	71
563	563
340	340
39	39
37	37
784	784
84,218	84,218
8,537	8,537

**3100 EXPENS Secondary Shop**

340,422 - 340,422

**SECC\_OPS EXPENS Secondary Costs**

379,409 - 379,409

OPSP_OPS	600000	Wages - Salaried
OPSP_OPS	600100	Wages - Hourly
OPSP_OPS	600200	Wages - Overtime
OPSP_OPS	600300	Wages - Bonus Salaried
OPSP_OPS	600700	Wages - Commensurated Absence
OPSP_OPS	601000	Wages - Other Compensation
OPSP_OPS	602000	Group Insurance - W/M
OPSP_OPS	602100	Group Insurance - Non W/M
OPSP_OPS	603000	Employer 401K Matchline
OPSP_OPS	604000	PT Taxes
OPSP_OPS	605100	Temporary Agency Labor
OPSP_OPS	606200	Employment Relocation
OPSP_OPS	606200	Employment Activity
OPSP_OPS	606300	Medical Expense
OPSP_OPS	606400	Liabilities
OPSP_OPS	606900	Other Employee Costs
OPSP_OPS	611000	Parts Expense
OPSP_OPS	611100	Parts Expense - Core Charges
OPSP_OPS	611200	Maintenance Supplies
OPSP_OPS	611300	Small Tools
OPSP_OPS	612000	Primary Lubricants
OPSP_OPS	612600	Business Maintenance
OPSP_OPS	613300	Grounds Maintenance
OPSP_OPS	615000	Third Party Recovery
OPSP_OPS	615300	Third Party Towing
OPSP_OPS	615400	Third Party Equipment Maintenance
OPSP_OPS	615900	Third Party Other Maintenance
OPSP_OPS	616000	Other Maintenance
OPSP_OPS	620000	Taxes - Personal Property
OPSP_OPS	620100	Taxes - Real Property
OPSP_OPS	621200	Rental - Land/Bldg/Office
OPSP_OPS	621200	Rental - Office Equipment
OPSP_OPS	621400	Rental - Ops Equipment
OPSP_OPS	621700	Rental - Leasing Systems
OPSP_OPS	621800	Rental - Other Related Lease
OPSP_OPS	623000	Security
OPSP_OPS	624000	Utilities
OPSP_OPS	630000	Clear Diesel Fuel - On Hwy
OPSP_OPS	630500	Gasoline
OPSP_OPS	630900	CNG
OPSP_OPS	632600	Other Fuels
OPSP_OPS	634000	Road Use Taxes
OPSP_OPS	634300	Toll Road
OPSP_OPS	634300	Vehicle Licenses, Fees, Permits
OPSP_OPS	634900	Other Transportation Costs
OPSP_OPS	635300	Insurance Premiums - Property
OPSP_OPS	635400	Insurance Premiums - General Liability
OPSP_OPS	635500	Insurance Premiums - Other
OPSP_OPS	637000	Insurance Premiums - Workers Compensation
OPSP_OPS	638000	Insurance Claims - Auto
OPSP_OPS	638100	Uninsured Losses - Total Settle
OPSP_OPS	638200	Workers Compensation - Claims
OPSP_OPS	638300	Insurance Claims - Property Damage
OPSP_OPS	638400	Insurance Claims - General Liability
OPSP_OPS	638500	Insurance Claims - Other
OPSP_OPS	639000	Performance Bond Expense
OPSP_OPS	651900	Other Professional Fees
OPSP_OPS	651900	Community Activity
OPSP_OPS	662000	Computer Supplies
OPSP_OPS	662100	PC Expense
OPSP_OPS	662500	Software Subscription Expense
OPSP_OPS	664800	Dues & Subscriptions
OPSP_OPS	665000	Environmental Compliance
OPSP_OPS	665500	Fines
OPSP_OPS	668000	Licenses, Fees, Permits
OPSP_OPS	670000	Miscellaneous
OPSP_OPS	670500	Salute Program
OPSP_OPS	671400	Portables Supplies
OPSP_OPS	672000	Postage
OPSP_OPS	672100	Printing
OPSP_OPS	674000	Educational Manuals & Publishing
OPSP_OPS	674300	Training Expense
OPSP_OPS	675000	Office Supplies
OPSP_OPS	675100	General Supplies
OPSP_OPS	675600	Business Privilege Taxes
OPSP_OPS	676000	Telephone - Office
OPSP_OPS	676100	Telephone - Mobile & Pager
OPSP_OPS	676300	Specialized Operations Equipment
OPSP_OPS	677000	Travel - Auto
OPSP_OPS	677100	Travel - Airlines
OPSP_OPS	677200	Travel - Meals
OPSP_OPS	677400	Travel - Lodging
OPSP_OPS	677700	Entertainment
OPSP_OPS	678000	Maps
OPSP_OPS	699100	Allocation in
OPSP_OPS	700300	Interfacel Depreciation

54,252	54,252
7,975	7,975
272	272
11,434	11,434
1,468	1,468
615	615
8,399	8,399
11	11
2,823	2,823
6,224	6,224
545	545
1,756	1,756
3,094	3,094
1,334	1,334
30,354	30,354
351	351
147	147
4	4
4,505	4,505
289	289
59	59
14,962	14,962
6,573	6,573
16,515	16,515
48	48
15,297	15,297
1,928	1,928
398	398
3,462	3,462
16,405	16,405
996	996
4,961	4,961
12,771	12,771
18,556	18,556
3,705	3,705
384	384
12,275	12,275
42	42
116	116
4,467	4,467
10	10
716	716
3	3
25,521	25,521
37	37
5,438	5,438
237	237
3,189	3,189
485	485
-	-
(582)	(582)
3,629	3,629
3,477	3,477
4,512	4,512
-	-
1,317	1,317
524	524
4	4
213	213
1,213	1,213
66	66
513	513
14,484	14,484
16	16
3,645	3,645
375	375
9,869	9,869
521	521
426	426
6,364	6,364
133	133
(28)	(28)
1,672	1,672
7,311	7,311
(1)	(1)
1,638	1,638
1,275	1,275
11,751	11,751
246	246
144	144
67	67
224	224
4	4
845	845
44,373	44,373
79,439	79,439
118,653	118,653

**OTDP\_OPS EXPENS Operations Support**

0,894 - 0,894

**OTDP\_OPS EXPENS Other Operating**

861 - 861

**OPM\_OP EXPENS Operating Costs**

3,362,004 - 3,362,004

**GRP\_OP INCTM Gross Profit**

16,216,370 (1,216,370) 746,400 (649,770)

**SALE\_OPS EXPENS Sales Costs**

- - -

GAX_OPS	650200	Consulting Fees
GAX_OPS	650300	Legal Fees
GAX_OPS	652000	Bad Debt Expense
GAX_OPS	652100	Collection Expense
GAX_OPS	652200	Late Fees & Fine/Blind
GAX_OPS	661100	Credit Card Fees
GAX_OPS	661300	Community Activity
GAX_OPS	661600	Charitable Contributions
GAX_OPS	663100	Charitable Contributions - Services
GAX_OPS	665600	Proxies
GAX_OPS	665600	Rate Case Notification Costs
GAX_OPS	665600	Allocation Of Market Area Overhead
GAX_OPS	665600	Allocation Of Market Area Customer Service
GAX_OPS	665600	Allocation Of Corporate & Group Overhead

-	-
-	-
-	-
581	581
(84)	(84)
7	7
2,469	2,469
-	-
-	-
1,912	1,912
212,729	212,729
96,424	96,424
132,511	132,511
685,500	685,500

**GAX\_OP EXPENS General and Administrative Costs**

685,500 - 685,500

**SBT\_OPS INCTM Income From Operations (EBIT)**

1,100,170 746,400 (1,139,270)

Waste Management of North Sound and Marysville  
Operations Income Statement  
13 Month Financial  
For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fav/(Unfav)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
NETR_OPS	400000													
NETR_OPS	402000													
NETR_OPS	402500													
NETR_OPS	402900													
NETR_OPS	404000													
NETR_OPS	404100													
NETR_OPS	404200													
NETR_OPS	404300													
NETR_OPS	404500													
NETR_OPS	404700													
NETR_OPS	404800													
NETR_OPS	405000													
NETR_OPS	405500													
NETR_OPS	405600													
NETR_OPS	405700													
NETR_OPS	405800													
NETR_OPS	405900													
NETR_OPS	406000													
NETR_OPS	406100													
NETR_OPS	406200													
NETR_OPS	406300													
NETR_OPS	406400													
NETR_OPS	406500													
NETR_OPS	407000													
NETR_OPS	408000													
NETR_OPS	409000													
NETR_OPS	407100													
NETR_OPS	407200													
NETR_OPS	410000													
NETR_OPS	412000													
NETR_OPS	412100													
NETR_OPS	413000													
NETR_OPS	413100													
NETR_OPS	413200													
NETR_OPS	413400													
NETR_OPS	413500													
NETR_OPS	413600													
NETR_OPS	413700													
NETR_OPS	413900													
NETR_OPS	415000													
NETR_OPS	415500													
NETR_OPS	420000													
NETR_OPS	425000													
NETR_OPS	430000													
NETR_OPS	431000													
NETR_OPS	431100													
NETR_OPS	431200													
NETR_OPS	431300													
NETR_OPS	432000													
NETR_OPS	433000													
NETR_OPS	433100													
NETR_OPS	433200													
NETR_OPS	433300													
NETR_OPS	433900													
NETR_OPS	434000													
NETR_OPS	435000													
NETR_OPS	436000													
NETR_OPS	437000													
NETR_OPS	437500													
NETR_OPS	438000													
NETR_OPS	439000													
NETR_OPS	440000													
NETR_OPS	444900													
NETR_OPS	445000													
NETR_OPS	445100													
NETR_OPS	445200													
NETR_OPS	445300													
NETR_OPS	445400													
NETR_OPS	445500													
NETR_OPS	445900													
NETR_OPS	446000													
NETR_OPS	446100													
NETR_OPS	446200													
NETR_OPS	447000													
NETR_OPS	448000													
NETR_OPS	448100													
NETR_OPS	448900													
NETR_OPS	449000													
NETR_OPS	449500													
NETR_OPS	450000													
NETR_OPS	452000													
NETR_OPS	452500													
NETR_OPS	454000													
NETR_OPS	454100													
NETR_OPS	454200													
NETR_OPS	454300													
NETR_OPS	454500													
NETR_OPS	454700													
NETR_OPS	454800													
NETR_OPS	456000													
NETR_OPS	456500													
NETR_OPS	458000													
NETR_OPS	459900													
NETR_OPS	460000													
NETR_OPS	462000													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Unfw)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
NETR_OPS	462100													
NETR_OPS	463000													
NETR_OPS	463100													
NETR_OPS	463200													
NETR_OPS	463400													
NETR_OPS	463500													
NETR_OPS	463600													
NETR_OPS	463700													
NETR_OPS	463900													
NETR_OPS	465000													
NETR_OPS	465500													
NETR_OPS	470000													
NETR_OPS	475000													
NETR_OPS	485000													
NETR_OPS	486000													
NETR_OPS	487000													
NETR_OPS	489000													
NETR_OPS	495000													
NETR_OPS	495100													
NETR_OPS	495200													
NETR_OPS	495300													
NETR_OPS	495500													
NETR_OPS	495900													
NETR_OPS	496000													
NETR_OPS	497000													
NETR_OPS	498900													
NETR_OPS	499000													
NETR_OPS	499500													
<b>NETR_OPS</b>	<b>REVENU</b>													
NETR_OPS	500000													
NETR_OPS	500100													
NETR_OPS	501000													
NETR_OPS	501100													
NETR_OPS	502000													
NETR_OPS	503000													
NETR_OPS	503100													
NETR_OPS	504000													
NETR_OPS	504100													
NETR_OPS	504900													
NETR_OPS	505000													
NETR_OPS	505100													
NETR_OPS	505200													
NETR_OPS	505300													
NETR_OPS	506000													
NETR_OPS	506100													
NETR_OPS	506200													
NETR_OPS	506300													
NETR_OPS	506400													
NETR_OPS	506500													
NETR_OPS	506600													
NETR_OPS	506700													
NETR_OPS	506900													
NETR_OPS	507000													
NETR_OPS	507500													
NETR_OPS	507900													
NETR_OPS	550000													
NETR_OPS	550100													
NETR_OPS	550500													
NETR_OPS	551000													
NETR_OPS	551500													
NETR_OPS	552000													
NETR_OPS	553000													
NETR_OPS	553100													
NETR_OPS	553900													
NETR_OPS	555000													
NETR_OPS	555100													
NETR_OPS	555200													
NETR_OPS	555300													
NETR_OPS	556000													
NETR_OPS	556100													
NETR_OPS	557500													
NETR_OPS	557900													
<b>NETR_OPS</b>	<b>REVRED</b>													
<b>NETR_OPS</b>	<b>INCSM</b>													
2100	600000													
2100	600100													
2100	600200													
2100	600300													
2100	600400													
2100	600500													
2100	600600													
2100	600700													
2100	600800													
2100	601000													
2100	601100													
2100	601200													
2100	601600													
2100	602000													
2100	602100													
2100	603000													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Unfw)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
2100	603100													
2100	603200													
2100	603300													
2100	603400													
2100	603500													
2100	604000													
2100	605000													
2100	605100													
2100	605200													
2100	606000													
2100	606100													
2100	606200													
2100	606300													
2100	606400													
2100	606900													
2100	609000													
2100	635000													
2100	635100													
2100	635200													
2100	635300													
2100	635400													
2100	635500													
2100	637000													
2100	638000													
2100	638100													
2100	638200													
2100	638300													
2100	638400													
2100	638500													
2100	638900													
2100	639000													
2100	661000													
2100	661100													
2100	661500													
2100	662000													
2100	662100													
2100	662200													
2100	662300													
2100	662400													
2100	662500													
2100	662600													
2100	662700													
2100	663000													
2100	663100													
2100	663200													
2100	663500													
2100	664000													
2100	664100													
2100	664200													
2100	665000													
2100	665100													
2100	665500													
2100	665600													
2100	668000													
2100	668100													
2100	668200													
2100	668300													
2100	668500													
2100	669000													
2100	669500													
2100	669600													
2100	670000													
2100	670100													
2100	670200													
2100	670500													
2100	671000													
2100	671100													
2100	671200													
2100	671300													
2100	671400													
2100	671500													
2100	671600													
2100	671900													
2100	672000													
2100	672100													
2100	672500													
2100	673000													
2100	673500													
2100	674000													
2100	674100													
2100	674200													
2100	674300													
2100	674400													
2100	675000													
2100	675100													
2100	675500													
2100	675600													
2100	675700													
2100	676000													
2100	676100													
2100	676200													
2100	676300													
2100	677000													
2100	677100													
2100	677200													
2100	677300													
2100	677400													
2100	677500													



For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
2100	677600												
2100	677700												
2100	677800												
2100	677900												
2100	678000												
2100	678100												
<b>DIRL_OPS</b>	<b>EXPENS</b>												
2500	620000												
2500	620100												
2500	621000												
2500	621100												
2500	621200												
2500	621300												
2500	621400												
2500	621500												
2500	621600												
2500	621700												
2500	621800												
2500	621900												
2500	622400												
2500	623000												
2500	624000												
2500	624100												
2500	634000												
2500	634100												
2500	634200												
2500	634300												
2500	634900												
2500	635000												
2500	635100												
2500	635200												
2500	635300												
2500	635400												
2500	635500												
2500	637000												
2500	638000												
2500	638100												
2500	638200												
2500	638300												
2500	638400												
2500	638500												
2500	638900												
2500	639000												
2500	700000												
2500	700100												
2500	700900												
2500	<b>EXPENS</b>												
2600	600000												
2600	600100												
2600	600200												
2600	600300												
2600	600400												
2600	600500												
2600	600600												
2600	600700												
2600	600800												
2600	601000												
2600	601100												
2600	601200												
2600	601600												
2600	602000												
2600	602100												
2600	603000												
2600	603100												
2600	603200												
2600	603300												
2600	603400												
2600	603500												
2600	604000												
2600	605000												
2600	605100												
2600	605200												
2600	606000												
2600	606100												
2600	606200												
2600	606300												
2600	606400												
2600	606900												
2600	609000												
2600	610000												
2600	610100												
2600	610200												
2600	610300												
2600	611000												
2600	611100												
2600	611200												
2600	611300												
2600	611400												
2600	611500												
2600	611600												
2600	611700												
2600	611900												
2600	612000												
2600	613000												
2600	613100												
2600	614000												

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Unfw)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
2600	614100													
2600	614200													
2600	614300													
2600	614400													
2600	614500													
2600	614600													
2600	615000													
2600	615100													
2600	615200													
2600	615300													
2600	615400													
2600	615500													
2600	615600													
2600	615700													
2600	615900													
2600	616000													
2600	616500													
2600	616900													
2600	620000													
2600	620100													
2600	621000													
2600	621100													
2600	621200													
2600	621300													
2600	621400													
2600	621500													
2600	621600													
2600	621700													
2600	621800													
2600	621900													
2600	622400													
2600	623000													
2600	624000													
2600	624100													
2600	630000													
2600	630100													
2600	630200													
2600	630300													
2600	630400													
2600	630500													
2600	630600													
2600	630700													
2600	630800													
2600	630900													
2600	632900													
2600	633000													
2600	634000													
2600	634100													
2600	634200													
2600	634300													
2600	634900													
2600	635000													
2600	635100													
2600	635200													
2600	635300													
2600	635400													
2600	635500													
2600	637000													
2600	638000													
2600	638100													
2600	638200													
2600	638300													
2600	638400													
2600	638500													
2600	638900													
2600	639000													
2600	661000													
2600	661100													
2600	661500													
2600	662000													
2600	662100													
2600	662200													
2600	662300													
2600	662400													
2600	662500													
2600	662600													
2600	662700													
2600	663000													
2600	663100													
2600	663200													
2600	663500													
2600	664000													
2600	664100													
2600	664200													
2600	665000													
2600	665100													
2600	665500													
2600	665600													
2600	668000													
2600	668100													
2600	668200													
2600	668300													
2600	668500													
2600	669000													
2600	669500													
2600	669600													
2600	670000													
2600	670100													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
	<b>Financials: Fw/(Unfw)</b>												
2600	670200												
2600	670500												
2600	671000												
2600	671100												
2600	671200												
2600	671300												
2600	671400												
2600	671500												
2600	671600												
2600	671900												
2600	672000												
2600	672100												
2600	672500												
2600	673000												
2600	673500												
2600	674000												
2600	674100												
2600	674200												
2600	674300												
2600	674400												
2600	675000												
2600	675100												
2600	675500												
2600	675600												
2600	675700												
2600	676000												
2600	676100												
2600	676200												
2600	676300												
2600	677000												
2600	677100												
2600	677200												
2600	677300												
2600	677400												
2600	677500												
2600	677600												
2600	677700												
2600	677800												
2600	677900												
2600	678000												
2600	678100												
2600	699000												
2600	699100												
2600	700000												
2600	700100												
2600	700900												
2600	EXPENS												
<b>PRIM_OPS</b>	<b>EXPENS</b>												
3000	620000												
3000	620100												
3000	621000												
3000	621100												
3000	621200												
3000	621300												
3000	621400												
3000	621500												
3000	621600												
3000	621700												
3000	621800												
3000	621900												
3000	622400												
3000	623000												
3000	624000												
3000	624100												
3000	700000												
3000	700100												
3000	700900												
3000	EXPENS												
3100	600000												
3100	600100												
3100	600200												
3100	600300												
3100	600400												
3100	600500												
3100	600600												
3100	600700												
3100	600800												
3100	601000												
3100	601100												
3100	601200												
3100	601600												
3100	602000												
3100	602100												
3100	603000												
3100	603100												
3100	603200												
3100	603300												
3100	603400												
3100	603500												
3100	604000												
3100	605000												
3100	605100												
3100	605200												
3100	606000												
3100	606100												

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Unfw)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
3100	606200													
3100	606300													
3100	606400													
3100	606900													
3100	609000													
3100	610000													
3100	610100													
3100	610200													
3100	610300													
3100	611000													
3100	611100													
3100	611200													
3100	611300													
3100	611400													
3100	611500													
3100	611600													
3100	611700													
3100	611900													
3100	612000													
3100	613000													
3100	613100													
3100	614000													
3100	614100													
3100	614200													
3100	614300													
3100	614400													
3100	614500													
3100	614600													
3100	615000													
3100	615100													
3100	615200													
3100	615300													
3100	615400													
3100	615500													
3100	615600													
3100	615700													
3100	615900													
3100	616000													
3100	616500													
3100	616900													
3100	620000													
3100	620100													
3100	621000													
3100	621100													
3100	621200													
3100	621300													
3100	621400													
3100	621500													
3100	621600													
3100	621700													
3100	621800													
3100	621900													
3100	622400													
3100	623000													
3100	624000													
3100	624100													
3100	630000													
3100	630100													
3100	630200													
3100	630300													
3100	630400													
3100	630500													
3100	630600													
3100	630700													
3100	630800													
3100	630900													
3100	632900													
3100	633000													
3100	634000													
3100	634100													
3100	634200													
3100	634300													
3100	634900													
3100	635000													
3100	635100													
3100	635200													
3100	635300													
3100	635400													
3100	635500													
3100	637000													
3100	638000													
3100	638100													
3100	638200													
3100	638300													
3100	638400													
3100	638500													
3100	638900													
3100	639000													
3100	661000													
3100	661100													
3100	661500													
3100	662000													
3100	662100													
3100	662200													
3100	662300													
3100	662400													
3100	662500													
3100	662600													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

			Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
<b>Financials: Fv/(Unfv)</b>															
3100	662700	Amort - Deferred Digital Costs													
3100	663000	Charitable Contributions													
3100	663100	Charitable Contributions - Services													
3100	663200	Political Contributions													
3100	663500	Directors' Fees													
3100	664000	Dues & Subscriptions													
3100	664100	Club Dues													
3100	664200	Professional Dues													
3100	665000	Environmental Compliance													
3100	665100	Technical Services													
3100	665500	Fines													
3100	665600	Penalties													
3100	668000	Licenses, Fees, Permits													
3100	668100	Host Community Fees													
3100	668200	LF Fees & Taxes													
3100	668300	LF Lease Contingent Payments													
3100	668500	Litigation Settlements													
3100	669000	Lobbying													
3100	669500	Market Development													
3100	669600	Research & Development													
3100	670000	Miscellaneous													
3100	670100	Card Reconciliation Writeoffs													
3100	670200	401K Administration													
3100	670500	Safety Program													
3100	671000	Drum Purchases													
3100	671100	Box Liner													
3100	671200	Bale Wire													
3100	671300	Tarps													
3100	671400	Portables Supplies													
3100	671500	Vehicles Safety Initiatives													
3100	671600	Chemicals - Deodorizer													
3100	671900	Chemicals - Other													
3100	672000	Postage													
3100	672100	Printing													
3100	672500	Card Rebate													
3100	673000	Offsite Storage													
3100	673500	Royalties													
3100	674000	Educational Manuals & Publishing													
3100	674100	Seminars & Education													
3100	674200	Conventions & Meetings													
3100	674300	Training Expense													
3100	674400	Tuition Reimbursement													
3100	675000	Office Supplies													
3100	675100	General Supplies													
3100	675500	Franchise Taxes													
3100	675600	Business Privilege Taxes													
3100	675700	Sales Taxes													
3100	676000	Telephone - Office													
3100	676100	Telephone - Mobile & Pager													
3100	676200	Network Communications													
3100	676300	Specialized Operations Equipment													
3100	677000	Travel - Auto													
3100	677100	Travel - Airlines													
3100	677200	Travel - Jet Fuel													
3100	677300	Travel - Meals													
3100	677400	Travel - Lodging													
3100	677500	Travel - Spousal													
3100	677600	Travel - Other													
3100	677700	Entertainment													
3100	677800	Skyboxes													
3100	677900	Event Tickets													
3100	678000	Meals													
3100	678100	Meals & Entertainment - 100% Ded													
3100	699000	Allocation out													
3100	699100	Allocation in													
3100	700000	Interfaced Depreciation													
3100	700100	Non Interfaced Depreciation													
3100	700900	Estimated Depreciation													
<b>3100</b>	<b>EXPENS</b>	<b>Secondary Shop</b>													
<b>SECC_OPS</b>	<b>EXPENS</b>	<b>Secondary Costs</b>													
OPSP_OPS	600000	Wages - Salaried													
OPSP_OPS	600100	Wages - Hourly													
OPSP_OPS	600200	Wages - Overtime													
OPSP_OPS	600300	Wages - Bonus Salaried													
OPSP_OPS	600400	Wages - Bonus Hourly													
OPSP_OPS	600500	Wages - Safety Bonus													
OPSP_OPS	600600	Wages - Commissions													
OPSP_OPS	600700	Wages - Compensated Absences													
OPSP_OPS	600800	Wages - Vacation													
OPSP_OPS	601000	Wages - Other Compensation													
OPSP_OPS	601100	Wages - Other Comp Equity													
OPSP_OPS	601200	Wages - Severance													
OPSP_OPS	601600	Wages - Deferred Commissions													
OPSP_OPS	602000	Group Insurance - WMI													
OPSP_OPS	602100	Group Insurance - Non WMI													
OPSP_OPS	603000	Employer 401K Matching													
OPSP_OPS	603100	Union Dues													
OPSP_OPS	603200	Employee Vehicle Costs													
OPSP_OPS	603300	Profit Sharing Expense													
OPSP_OPS	603400	Pension Expense - Union													
OPSP_OPS	603500	Pension Expense - Non Union													
OPSP_OPS	604000	PR Taxes													
OPSP_OPS	605000	Independent Contract Labor													
OPSP_OPS	605100	Temporary Agency Labor													
OPSP_OPS	605200	Owner Operator Drivers													
OPSP_OPS	606000	Employment Relocation													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Unfw)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
OPSP_OPS	606100													
OPSP_OPS	606200													
OPSP_OPS	606300													
OPSP_OPS	606400													
OPSP_OPS	606900													
OPSP_OPS	609000													
OPSP_OPS	610000													
OPSP_OPS	610100													
OPSP_OPS	610200													
OPSP_OPS	610300													
OPSP_OPS	611000													
OPSP_OPS	611100													
OPSP_OPS	611200													
OPSP_OPS	611300													
OPSP_OPS	611400													
OPSP_OPS	611500													
OPSP_OPS	611600													
OPSP_OPS	611700													
OPSP_OPS	611900													
OPSP_OPS	612000													
OPSP_OPS	613000													
OPSP_OPS	613100													
OPSP_OPS	614000													
OPSP_OPS	614100													
OPSP_OPS	614200													
OPSP_OPS	614300													
OPSP_OPS	614400													
OPSP_OPS	614500													
OPSP_OPS	614600													
OPSP_OPS	615000													
OPSP_OPS	615100													
OPSP_OPS	615200													
OPSP_OPS	615300													
OPSP_OPS	615400													
OPSP_OPS	615500													
OPSP_OPS	615600													
OPSP_OPS	615700													
OPSP_OPS	615900													
OPSP_OPS	616000													
OPSP_OPS	616500													
OPSP_OPS	616900													
OPSP_OPS	620000													
OPSP_OPS	620100													
OPSP_OPS	621000													
OPSP_OPS	621100													
OPSP_OPS	621200													
OPSP_OPS	621300													
OPSP_OPS	621400													
OPSP_OPS	621500													
OPSP_OPS	621600													
OPSP_OPS	621700													
OPSP_OPS	621800													
OPSP_OPS	621900													
OPSP_OPS	622400													
OPSP_OPS	623000													
OPSP_OPS	624000													
OPSP_OPS	624100													
OPSP_OPS	630000													
OPSP_OPS	630100													
OPSP_OPS	630200													
OPSP_OPS	630300													
OPSP_OPS	630400													
OPSP_OPS	630500													
OPSP_OPS	630600													
OPSP_OPS	630700													
OPSP_OPS	630800													
OPSP_OPS	630900													
OPSP_OPS	632900													
OPSP_OPS	633000													
OPSP_OPS	634000													
OPSP_OPS	634100													
OPSP_OPS	634200													
OPSP_OPS	634300													
OPSP_OPS	634900													
OPSP_OPS	640000													
OPSP_OPS	640100													
OPSP_OPS	640200													
OPSP_OPS	641000													
OPSP_OPS	641500													
OPSP_OPS	642000													
OPSP_OPS	642100													
OPSP_OPS	642200													
OPSP_OPS	642300													
OPSP_OPS	642400													
OPSP_OPS	642500													
OPSP_OPS	642600													
OPSP_OPS	642700													
OPSP_OPS	642800													
OPSP_OPS	642900													
OPSP_OPS	643000													
OPSP_OPS	643100													
OPSP_OPS	643200													
OPSP_OPS	643300													
OPSP_OPS	643400													
OPSP_OPS	643500													
OPSP_OPS	643600													
OPSP_OPS	644000													
OPSP_OPS	644100													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fav/(Unfav)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
OPSP_OPS	644200													
OPSP_OPS	644300													
OPSP_OPS	644400													
OPSP_OPS	644500													
OPSP_OPS	644600													
OPSP_OPS	645000													
OPSP_OPS	645100													
OPSP_OPS	645200													
OPSP_OPS	645300													
OPSP_OPS	647000													
OPSP_OPS	647100													
OPSP_OPS	647200													
OPSP_OPS	647300													
OPSP_OPS	647400													
OPSP_OPS	647500													
OPSP_OPS	647600													
OPSP_OPS	647700													
OPSP_OPS	648900													
OPSP_OPS	649000													
OPSP_OPS	649100													
OPSP_OPS	635000													
OPSP_OPS	635100													
OPSP_OPS	635200													
OPSP_OPS	635300													
OPSP_OPS	635400													
OPSP_OPS	635500													
OPSP_OPS	637000													
OPSP_OPS	638000													
OPSP_OPS	638100													
OPSP_OPS	638200													
OPSP_OPS	638300													
OPSP_OPS	638400													
OPSP_OPS	638500													
OPSP_OPS	638900													
OPSP_OPS	639000													
OPSP_OPS	650000													
OPSP_OPS	650100													
OPSP_OPS	650200													
OPSP_OPS	650300													
OPSP_OPS	650400													
OPSP_OPS	650500													
OPSP_OPS	650600													
OPSP_OPS	651100													
OPSP_OPS	651900													
OPSP_OPS	661000													
OPSP_OPS	661100													
OPSP_OPS	661500													
OPSP_OPS	662000													
OPSP_OPS	662100													
OPSP_OPS	662200													
OPSP_OPS	662300													
OPSP_OPS	662400													
OPSP_OPS	662500													
OPSP_OPS	662600													
OPSP_OPS	662700													
OPSP_OPS	663000													
OPSP_OPS	663100													
OPSP_OPS	663200													
OPSP_OPS	663500													
OPSP_OPS	664000													
OPSP_OPS	664100													
OPSP_OPS	664200													
OPSP_OPS	665000													
OPSP_OPS	665100													
OPSP_OPS	665500													
OPSP_OPS	665600													
OPSP_OPS	668000													
OPSP_OPS	668100													
OPSP_OPS	668200													
OPSP_OPS	668300													
OPSP_OPS	668500													
OPSP_OPS	669000													
OPSP_OPS	669500													
OPSP_OPS	669600													
OPSP_OPS	670000													
OPSP_OPS	670100													
OPSP_OPS	670200													
OPSP_OPS	670500													
OPSP_OPS	671000													
OPSP_OPS	671100													
OPSP_OPS	671200													
OPSP_OPS	671300													
OPSP_OPS	671400													
OPSP_OPS	671500													
OPSP_OPS	671600													
OPSP_OPS	671900													
OPSP_OPS	672000													
OPSP_OPS	672100													
OPSP_OPS	672500													
OPSP_OPS	673000													
OPSP_OPS	673500													
OPSP_OPS	674000													
OPSP_OPS	674100													
OPSP_OPS	674200													
OPSP_OPS	674300													
OPSP_OPS	674400													
OPSP_OPS	675000													
OPSP_OPS	675100													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Un)fw		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
OPSP_OPS	675500													
OPSP_OPS	675600													
OPSP_OPS	675700													
OPSP_OPS	676000													
OPSP_OPS	676100													
OPSP_OPS	676200													
OPSP_OPS	676300													
OPSP_OPS	677000													
OPSP_OPS	677100													
OPSP_OPS	677200													
OPSP_OPS	677300													
OPSP_OPS	677400													
OPSP_OPS	677500													
OPSP_OPS	677600													
OPSP_OPS	677700													
OPSP_OPS	677800													
OPSP_OPS	677900													
OPSP_OPS	678000													
OPSP_OPS	678100													
OPSP_OPS	699000													
OPSP_OPS	699100													
OPSP_OPS	700000													
OPSP_OPS	700100													
OPSP_OPS	700900													
OPSP_OPS	EXPENS													
OTOP_OPS	698000													
OTOP_OPS	698100													
OTOP_OPS	698600													
OTOP_OPS	698500													
OTOP_OPS	698600													
OTOP_OPS	698700													
OTOP_OPS	698800													
OTOP_OPS	EXPENS													
OPFM_OPS	EXPENS													
GRPF_OPS	INCSHM													
SALE_OPS	600000													
SALE_OPS	600100													
SALE_OPS	600200													
SALE_OPS	600300													
SALE_OPS	600400													
SALE_OPS	600500													
SALE_OPS	600600													
SALE_OPS	600700													
SALE_OPS	600800													
SALE_OPS	601000													
SALE_OPS	601100													
SALE_OPS	601200													
SALE_OPS	601600													
SALE_OPS	602000													
SALE_OPS	602100													
SALE_OPS	603000													
SALE_OPS	603100													
SALE_OPS	603200													
SALE_OPS	603300													
SALE_OPS	603400													
SALE_OPS	603500													
SALE_OPS	604000													
SALE_OPS	605000													
SALE_OPS	605100													
SALE_OPS	605200													
SALE_OPS	606000													
SALE_OPS	606100													
SALE_OPS	606200													
SALE_OPS	606300													
SALE_OPS	606400													
SALE_OPS	606900													
SALE_OPS	609000													
SALE_OPS	610000													
SALE_OPS	610100													
SALE_OPS	610200													
SALE_OPS	610300													
SALE_OPS	611000													
SALE_OPS	611100													
SALE_OPS	611200													
SALE_OPS	611300													
SALE_OPS	611400													
SALE_OPS	611500													
SALE_OPS	611600													
SALE_OPS	611700													
SALE_OPS	611900													
SALE_OPS	612000													
SALE_OPS	613000													
SALE_OPS	613100													
SALE_OPS	614000													
SALE_OPS	614100													
SALE_OPS	614200													
SALE_OPS	614300													
SALE_OPS	614400													
SALE_OPS	614500													
SALE_OPS	614600													
SALE_OPS	615000													
SALE_OPS	615100													
SALE_OPS	615200													
SALE_OPS	615300													



For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fw/(Unfw)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
SALE_OPS	615400													
SALE_OPS	615500													
SALE_OPS	615600													
SALE_OPS	615700													
SALE_OPS	615900													
SALE_OPS	616000													
SALE_OPS	616500													
SALE_OPS	616900													
SALE_OPS	620000													
SALE_OPS	620100													
SALE_OPS	621000													
SALE_OPS	621100													
SALE_OPS	621200													
SALE_OPS	621300													
SALE_OPS	621400													
SALE_OPS	621500													
SALE_OPS	621600													
SALE_OPS	621700													
SALE_OPS	621800													
SALE_OPS	621900													
SALE_OPS	622400													
SALE_OPS	623000													
SALE_OPS	624000													
SALE_OPS	624100													
SALE_OPS	635000													
SALE_OPS	635100													
SALE_OPS	635200													
SALE_OPS	635300													
SALE_OPS	635400													
SALE_OPS	635500													
SALE_OPS	637000													
SALE_OPS	638000													
SALE_OPS	638100													
SALE_OPS	638200													
SALE_OPS	638300													
SALE_OPS	638400													
SALE_OPS	638500													
SALE_OPS	638900													
SALE_OPS	639000													
SALE_OPS	650000													
SALE_OPS	650100													
SALE_OPS	650200													
SALE_OPS	650300													
SALE_OPS	650400													
SALE_OPS	650500													
SALE_OPS	650600													
SALE_OPS	651100													
SALE_OPS	651900													
SALE_OPS	652000													
SALE_OPS	652100													
SALE_OPS	652200													
SALE_OPS	661000													
SALE_OPS	661100													
SALE_OPS	661500													
SALE_OPS	662000													
SALE_OPS	662100													
SALE_OPS	662200													
SALE_OPS	662300													
SALE_OPS	662400													
SALE_OPS	662500													
SALE_OPS	662600													
SALE_OPS	662700													
SALE_OPS	663000													
SALE_OPS	663100													
SALE_OPS	663200													
SALE_OPS	663500													
SALE_OPS	664000													
SALE_OPS	664100													
SALE_OPS	664200													
SALE_OPS	665000													
SALE_OPS	665100													
SALE_OPS	665500													
SALE_OPS	665600													
SALE_OPS	668000													
SALE_OPS	668100													
SALE_OPS	668200													
SALE_OPS	668300													
SALE_OPS	668500													
SALE_OPS	669000													
SALE_OPS	669500													
SALE_OPS	669600													
SALE_OPS	670000													
SALE_OPS	670100													
SALE_OPS	670200													
SALE_OPS	670500													
SALE_OPS	671000													
SALE_OPS	671100													
SALE_OPS	671200													
SALE_OPS	671300													
SALE_OPS	671400													
SALE_OPS	671500													
SALE_OPS	671600													
SALE_OPS	671900													
SALE_OPS	672000													
SALE_OPS	672100													
SALE_OPS	672500													
SALE_OPS	673000													
SALE_OPS	673500													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fav/(Unfav)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
SALE_OPS	674000													
SALE_OPS	674100													
SALE_OPS	674200													
SALE_OPS	674300													
SALE_OPS	674400													
SALE_OPS	675000													
SALE_OPS	675100													
SALE_OPS	675500													
SALE_OPS	675600													
SALE_OPS	675700													
SALE_OPS	676000													
SALE_OPS	676100													
SALE_OPS	676200													
SALE_OPS	676300													
SALE_OPS	677000													
SALE_OPS	677100													
SALE_OPS	677200													
SALE_OPS	677300													
SALE_OPS	677400													
SALE_OPS	677500													
SALE_OPS	677600													
SALE_OPS	677700													
SALE_OPS	677800													
SALE_OPS	677900													
SALE_OPS	678000													
SALE_OPS	678100													
SALE_OPS	699000													
SALE_OPS	699100													
SALE_OPS	700000													
SALE_OPS	700100													
SALE_OPS	700900													
SALE_OPS	EXPENS													
GAEX_OPS	600000													
GAEX_OPS	600100													
GAEX_OPS	600200													
GAEX_OPS	600300													
GAEX_OPS	600400													
GAEX_OPS	600500													
GAEX_OPS	600600													
GAEX_OPS	600700													
GAEX_OPS	600800													
GAEX_OPS	601000													
GAEX_OPS	601100													
GAEX_OPS	601200													
GAEX_OPS	601600													
GAEX_OPS	602000													
GAEX_OPS	602100													
GAEX_OPS	603000													
GAEX_OPS	603100													
GAEX_OPS	603200													
GAEX_OPS	603300													
GAEX_OPS	603400													
GAEX_OPS	603500													
GAEX_OPS	604000													
GAEX_OPS	605000													
GAEX_OPS	605100													
GAEX_OPS	605200													
GAEX_OPS	605000													
GAEX_OPS	606100													
GAEX_OPS	606200													
GAEX_OPS	606300													
GAEX_OPS	606400													
GAEX_OPS	606900													
GAEX_OPS	609000													
GAEX_OPS	610000													
GAEX_OPS	610100													
GAEX_OPS	610200													
GAEX_OPS	610300													
GAEX_OPS	611000													
GAEX_OPS	611100													
GAEX_OPS	611200													
GAEX_OPS	611300													
GAEX_OPS	611400													
GAEX_OPS	611500													
GAEX_OPS	611600													
GAEX_OPS	611700													
GAEX_OPS	611900													
GAEX_OPS	612000													
GAEX_OPS	613000													
GAEX_OPS	613100													
GAEX_OPS	614000													
GAEX_OPS	614100													
GAEX_OPS	614200													
GAEX_OPS	614300													
GAEX_OPS	614400													
GAEX_OPS	614500													
GAEX_OPS	614600													
GAEX_OPS	615000													
GAEX_OPS	615100													
GAEX_OPS	615200													
GAEX_OPS	615300													
GAEX_OPS	615400													
GAEX_OPS	615500													
GAEX_OPS	615600													
GAEX_OPS	615700													
GAEX_OPS	615900													
GAEX_OPS	616000													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Financials: Fav/(Unfav)		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
GAEX_OPS	616500													
GAEX_OPS	616900													
GAEX_OPS	620000													
GAEX_OPS	620100													
GAEX_OPS	621000													
GAEX_OPS	621100													
GAEX_OPS	621200													
GAEX_OPS	621300													
GAEX_OPS	621400													
GAEX_OPS	621500													
GAEX_OPS	621600													
GAEX_OPS	621700													
GAEX_OPS	621800													
GAEX_OPS	621900													
GAEX_OPS	622400													
GAEX_OPS	623000													
GAEX_OPS	624000													
GAEX_OPS	624100													
GAEX_OPS	635000													
GAEX_OPS	635100													
GAEX_OPS	635200													
GAEX_OPS	635300													
GAEX_OPS	635400													
GAEX_OPS	635500													
GAEX_OPS	637000													
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GAEX_OPS	638100													
GAEX_OPS	638200													
GAEX_OPS	638300													
GAEX_OPS	638400													
GAEX_OPS	638500													
GAEX_OPS	638900													
GAEX_OPS	639000													
GAEX_OPS	650000													
GAEX_OPS	650100													
GAEX_OPS	650200													
GAEX_OPS	650300													
GAEX_OPS	650400													
GAEX_OPS	650500													
GAEX_OPS	650600													
GAEX_OPS	651100													
GAEX_OPS	651900													
GAEX_OPS	652000													
GAEX_OPS	652100													
GAEX_OPS	652200													
GAEX_OPS	661000													
GAEX_OPS	661100													
GAEX_OPS	661500													
GAEX_OPS	662000													
GAEX_OPS	662100													
GAEX_OPS	662200													
GAEX_OPS	662300													
GAEX_OPS	662400													
GAEX_OPS	662500													
GAEX_OPS	662600													
GAEX_OPS	662700													
GAEX_OPS	663000													
GAEX_OPS	663100													
GAEX_OPS	663200													
GAEX_OPS	663500													
GAEX_OPS	664000													
GAEX_OPS	664100													
GAEX_OPS	664200													
GAEX_OPS	665000													
GAEX_OPS	665100													
GAEX_OPS	665500													
GAEX_OPS	665600													
GAEX_OPS	666000													
GAEX_OPS	668100													
GAEX_OPS	668200													
GAEX_OPS	668300													
GAEX_OPS	668500													
GAEX_OPS	669000													
GAEX_OPS	669500													
GAEX_OPS	669600													
GAEX_OPS	670000													
GAEX_OPS	670100													
GAEX_OPS	670200													
GAEX_OPS	670500													
GAEX_OPS	671000													
GAEX_OPS	671100													
GAEX_OPS	671200													
GAEX_OPS	671300													
GAEX_OPS	671400													
GAEX_OPS	671500													
GAEX_OPS	671600													
GAEX_OPS	671900													
GAEX_OPS	672000													
GAEX_OPS	672100													
GAEX_OPS	672500													
GAEX_OPS	673000													
GAEX_OPS	673500													
GAEX_OPS	674000													
GAEX_OPS	674100													
GAEX_OPS	674200													
GAEX_OPS	674300													
GAEX_OPS	674400													
GAEX_OPS	675000													

For the 13 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

		Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
	<b>Financials: Fav/(Unfav)</b>													
GAEX_OPS	675100													
GAEX_OPS	675500													
GAEX_OPS	675600													
GAEX_OPS	675700													
GAEX_OPS	676000													
GAEX_OPS	676100													
GAEX_OPS	676200													
GAEX_OPS	676300													
GAEX_OPS	677000													
GAEX_OPS	677100													
GAEX_OPS	677200													
GAEX_OPS	677300													
GAEX_OPS	677400													
GAEX_OPS	677500													
GAEX_OPS	677600													
GAEX_OPS	677700													
GAEX_OPS	677800													
GAEX_OPS	677900													
GAEX_OPS	678000													
GAEX_OPS	678100													
GAEX_OPS	699000													
GAEX_OPS	699100													
GAEX_OPS	699500													
GAEX_OPS	700000													
GAEX_OPS	700100													
GAEX_OPS	700900													
GAEX_OPS	705000													
GAEX_OPS	705900													
GAEX_OPS	EXPENS													
SGAE_OPS	EXPENS													
EBIT_OPS	INCSTM													

**Public Companies**

INPUTS - Test Year	
Operating Revenue	\$78,497,821
Operating Expenses	\$80,225,405
Investment	\$35,189,268
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
<b>Federal Income Tax Rate</b>	<b>21%</b>
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Check when input is complete  Yes  No  
 For initial input, Uncheck Checkbox Until Complete

**Note:**

This is the first rate filing that has separated revenues and costs related to each of the garbage lines of business (residential, commercial and roll off) and the recycling (commercial, roll off, residential and yard waste) lines of business. Our prior rate cases first identified this issue and began to correct the issue. It was discovered that the residential garbage, recycling and yard waste rates and roll off lines of business were underperforming and the commercial line of business is overperforming. In order to alleviate this discrepancy and to reduce the historical cross-subsidization by the commercial line of business, the company is proposing that only those lines of business in a loss position should receive the overall revenue requirement due to the company. By doing so, we will avoid "rate shock" to the residential lines of business and avoid the confusion caused by lowering commercial rates at the expense of the residential customers. Over time with future filings this cross-subsidization will decrease.

Rate Case Notification Costs:	Customers	Cost/ Letter	Letter	Total Cost
Residential Customers	115,104	\$ 1.00		\$ 115,104
Commercial Customers				\$ -
Roll Off Customers (est.)	1,852	\$ 1.00		\$ 1,852
				<b>\$ 116,956</b>

**2018 Version Update Changes**

- Allows Income Tax Rate Changes,
- Minimizes impact of changes in test-year revenue from resulting revenue requirement,
- Corrects interest rate transposition in LG.

TRUE

Line No.	(a)	(b) Historical	(c) Revenue Change	(d) Proforma	(e) Add: Revenue Sensitive Taxes	(f) Revenue Requirement
1	Operating Revenue	78,497,821	5,792,395	84,290,216		84,449,663
2	Operating Expenses	80,225,405		80,225,405	159,447	80,384,851
3	Operating Income	(1,727,584)		4,064,811		\$4,064,811
4						
5	Interest Expense	886,553		886,553		886,553
6	Income Tax Expense	-	667,434	667,434		667,434
7						
8	Net Income	(2,614,136)		2,510,824		2,510,824
9						
10	Operating Ratio	102.20%		95.18%		95.19%
11						
12						
13	<b>Revenue Requirement</b>					
14	Historical Revenue	78,497,821		Revenue Increase before taxes		5,792,395
15	Rate Increase	5,951,842		Rev Sensitive Taxes		159,447
16	<b>Revenue Requirement</b>	<b>84,449,663</b>		<b>Rate Increase</b>		<b>5,951,842</b>
17						
18	<b>Capital Structure Financing Investment</b>					
19	Type	Percent	Amount	Cost of Capital	Weighted	Amount
20	Equity	29.82%	10,493,630	23.93%	7.14%	2,510,824
21	Debt	70.18%	24,695,638	3.59%	2.52%	886,553
22	Total	100.00%	35,189,268		9.65%	3,397,377
23						
24	<b>Operating Statistics</b>					
25			Before	After		
26			Income Tax	Income Tax		
27	Return on Investment		11.55%	9.65%		
28	Return on Equity		30.29%	23.93%		
29	Operating Ratio		95.18%	95.19%		
30	Profit Margin		4.82%	4.82%		
31	Final turnover		2.40	2.40		
32	Tax Rate		21.00%	21.00%		
33						
34						
35	<b>Revenue Sensitive Taxes Charges</b>					
36			Rate	Taxes		
37	B & O Tax		1.750%	109,424		
38	WUTC Fee		0.510%	31,889		
39	City Tax		0.000%	-		
40	Bad Debts		0.290%	18,133		
41	Revenue Sensitive		2.550%	159,447		
42						
43	Conversion Factor		92.64%			

**Balance Sheet**

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,561</b>	<b>3,069</b>	<b>3,540</b>
<b>Long Term Investments</b>				
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
Other Assets	979	913	800	747
<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
<b>Long Term Debt</b>				
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Debt</b>				
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
<b>Equity</b>				
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810
Equity	\$ 6,903	\$ 6,849	\$ 7,124	\$ 7,452
Other Assets	\$ (7)	\$ 15	\$ 2	\$ 2
<b>Debt + Equity</b>	<b>\$ 23,125</b>	<b>\$ 21,848</b>	<b>\$ 20,531</b>	<b>\$ 21,264</b>
<b>Ratio</b>				
	70.18%	68.58%	65.29%	64.95%

**Income Statement**

All numbers in thousands

	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>	
<b>Revenue</b>						
Total Revenue	20,426	5,217	5,198	5,119	4,892	15,209
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>	9,460
<b>Gross Profit</b>	<b>7,820</b>	<b>2,071</b>	<b>2,010</b>	<b>1,933</b>	<b>1,806</b>	5,749
						-
<b>Operating Expenses</b>						
Selling General and Administrative	1,926	513	470	467	476	1,413
Non Recurring	248	247	-	1	-	1
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>	1,545
	<b>4,245</b>	<b>1,286</b>	<b>989</b>	<b>989</b>	<b>981</b>	2,959
						-
<b>Operating income or Loss</b>	<b>3,575</b>	<b>785</b>	<b>1,021</b>	<b>944</b>	<b>825</b>	2,790
Total Other Income/Expenses Net	6	6	(4)	2	2	-
						-
Earnings Before Interest and Taxes	3,581	791	1,017	946	827	2,790
Interest Expense	560	147	145	137	131	413
						-
<b>Income Before Tax</b>	<b>3,021</b>	<b>644</b>	<b>872</b>	<b>809</b>	<b>696</b>	2,377
						-
Income Tax Expense	745	175	210	196	164	570
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>	(4)
<b>Net Income From Continuing Ops</b>	<b>717</b>	<b>151</b>	<b>209</b>	<b>194</b>	<b>163</b>	566
						-
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>	

**Cost of Debt:****Interest Expense** \$ **560**

## Short-Term Debt:

Q1 2023	\$ 336
Q2 2023	\$ 513
Q3 2023	\$ 297
Q4 2023	\$ 334

## Long-Term Debt

Q1 2023	\$ 15,034
Q2 2023	\$ 14,855
Q3 2023	\$ 15,133
Q4 2023	\$ 15,895
	\$ <b>62,397</b>

**Average Debt (quarterly debt/4)** \$ **15,599****Average Cost of Debt** **3.59%**

Public Companies

INPUTS - Test Year	
Operating Revenue	\$54,200,471
Operating Expenses	\$57,342,228
Investment	\$30,064,001
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
Federal Income Tax Rate	21%
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Yes

Check when input is complete

No

For Initial input: Uncheck Checkbox Until Complete

Line No.	(a)	(b)	(c)	(d)	(e)
		Historical	Revenue Change	Proforma	Add: Revenue Sensitive Taxes
1	Operating Revenue	54,200,471	6,417,555	60,618,026	177,758
2	Operating Expenses	57,342,228		57,342,228	177,758
3	Operating Income	(3,141,757)		3,275,798	
4					
5	Interest Expense	757,428		757,428	
6	Income Tax Expense	-	528,858	528,858	
7	Net Income	(3,899,184)		1,989,513	
8					
9	Operating Ratio	105.80%		94.60%	
10					
11					
12					
13	<b>Revenue Requirement</b>				
14	Historical Revenue	54,200,471			Revenue Increase before taxes
15	Rate Increase	6,595,313			Rev Sensitive Taxes
16	<b>Revenue Requirement</b>	<b>60,795,784</b>			<b>Rate Increase</b>
17					
18					
19	<b>Capital Structure Financing Investment</b>				
20	Type	Percent	Amount	Cost of Capital	Financing Cost Weighted
21	Equity	29.82%	8,965,248	22.19%	6.62%
22	Debt	70.18%	21,098,754	3.59%	2.52%
23	Total	100.00%	30,064,001		9.14%
24					
25	<b>Operating Statistics</b>				
26		Before	After		
27		Income Tax	Income Tax		
28	Return on Investment	10.90%	9.14%		
29	Return on Equity	28.09%	22.19%		
30	Operating Ratio	94.60%	94.61%		
31	Profit Margin	5.40%	5.40%		
32	Final turnover	2.02	2.02		
33	Tax Rate	21.00%	21.00%		
34					
35	<b>Revenue Sensitive Taxes Charges</b>				
36		Rate	Taxes		
37	B & O Tax	1.750%	121,991		
38	WUTC Fee	0.510%	35,552		
39	City Tax	0.000%	-		
40	Bad Debts	0.290%	20,216		
41	Revenue Sensitive	2.550%	177,758		
42					
43	Conversion Factor		92.06%		

Rate Case Notification Costs:	Customers	Cost/ Letter	Letter	Total Cost
Residential Customers	\$	1.00	\$	-
Commercial Customers			\$	-
Roll Off Customers (est.)	\$	1.00	\$	-
			\$	-

- 2018 Version Update Changes**
- Allows Income Tax Rate Changes,
  - Minimizes impact of changes in test-year revenue from resulting revenue requirement,
  - Corrects interest rate transposition in LG.

TRUE

Balance Sheet

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,551</b>	<b>3,069</b>	<b>3,540</b>
Long Term Investments	606	578	432	426
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
Other Assets	979	913	800	747
<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810
Equity	\$ 6,903	\$ 6,849	\$ 7,124	\$ 7,452
Minority Interest	\$ (7)	\$ 15	\$ 2	\$ 2

Debt + Equity	\$	<u>23,125</u>	\$	<u>21,848</u>	\$	<u>20,531</u>	\$	<u>21,264</u>
Ratio		<u>70.18%</u>		<u>68.58%</u>		<u>65.29%</u>		<u>64.95%</u>

**Income Statement**

All numbers in thousands	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>
<b>Revenue</b>					
Total Revenue	20,426	5,217	5,198	5,119	4,892
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>
<b>Gross Profit</b>	<u>7,820</u>	<u>2,071</u>	<u>2,010</u>	<u>1,933</u>	<u>1,806</u>
<b>Operating Expenses</b>					
Selling General and Administrative	1,926	513	470	467	476
Non Recurring	248	247	-	1	-
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>
	<u>4,245</u>	<u>1,286</u>	<u>989</u>	<u>989</u>	<u>981</u>
<b>Operating Income or Loss</b>	<u>3,575</u>	<u>785</u>	<u>1,021</u>	<u>944</u>	<u>825</u>
Total Other Income/Expenses Net	6	6	(4)	2	2
Earnings Before Interest and Taxes	3,581	791	1,017	946	827
Interest Expense	560	147	145	137	131
<b>Income Before Tax</b>	<u>3,021</u>	<u>644</u>	<u>872</u>	<u>809</u>	<u>696</u>
Income Tax Expense	745	175	210	196	164
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>
<b>Net Income From Continuing Ops</b>	<u>717</u>	<u>151</u>	<u>209</u>	<u>194</u>	<u>163</u>
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>

**Cost of Debt:**

Interest Expense \$ 560

Short-Term Debt:

Q1 2017	\$	336
Q2 2017	\$	513
Q3 2017	\$	297
Q4 2017	\$	334

Long-Term Debt

Q1 2017	\$	15,034
Q2 2017	\$	14,855
Q3 2017	\$	15,133
Q4 2017	\$	<u>15,895</u>
	\$	<u>62,397</u>

**Average Debt (quarterly debt/4)** \$ 15,599

**Average Cost of Debt** 3.59%



Public Co

(b) (4)

(f)

**Revenue Requirement**

60,795,784  
57,519,986  
\$3,275,798

757,428  
528,858

1,989,513

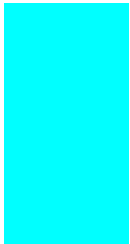
94.61%

6,417,555  
177,758  
**6,595,313**

it

Amount

1,989,513  
757,428  
2,746,940





**Public Companies**

INPUTS - Test Year	
Operating Revenue	\$28,508,345
Operating Expenses	\$33,698,607
Investment	\$ 14,064,500
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
<b>Federal Income Tax Rate</b>	<b>21%</b>
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Check when input is complete  Yes  No

For Initial input: Uncheck Checkbox Until Complete

Line No.	LURITO - GALLAGHER FORMULA MODEL 2018 v5.0a					
	(a)	(b)	(c)	(d) = (c)	(e)	(f)
	Historical	Revenue Change	Proforma	Add: Revenue Sensitive Taxes	Revenue Requirement	
1	Operating Revenue	28,508,345	6,837,410	35,345,755	187,852	35,533,607
2	Operating Expenses	33,698,607		33,698,607	187,852	33,886,459
3	Operating Income	(5,190,262)		1,647,148		\$1,647,148
4						
5	Interest Expense	354,339		354,339		354,339
6	Income Tax Expense	-	271,490	271,490		271,490
7						
8	Net Income	(5,544,601)		1,021,319		1,021,319
9						
10	Operating Ratio	118.21%		95.34%		95.36%
11						
12						
13	<b>Revenue Requirement</b>					
14	Historical Revenue	28,508,345		Revenue Increase before taxes		6,837,410
15	Rate Increase	7,025,262		Rev Sensitive Taxes		187,852
16	<b>Revenue Requirement</b>	<b>35,533,607</b>		<b>Rate Increase</b>		<b>7,025,262</b>
17						
18	<b>Capital Structure Financing Investment</b>					
19	Type	Percent	Amount	Cost of Capital	Weighted	Amount
20	Equity	29.82%	4,194,110	24.35%	7.26%	1,021,319
21	Debt	70.18%	9,870,390	3.59%	2.52%	354,339
22	Total	100.00%	14,064,500		9.78%	1,375,658
23						
24	<b>Operating Statistics</b>					
25		<b>Before</b>	<b>After</b>			
26		<b>Income Tax</b>	<b>Income Tax</b>			
27	Return on Investment	11.71%	9.78%			
28	Return on Equity	30.82%	24.35%			
29	Operating Ratio	95.34%	95.36%			
30	Profit Margin	4.66%	4.66%			
31	Final turnover	2.53	2.53			
32	Tax Rate	21.00%	21.00%			
33						
34						
35	<b>Revenue Sensitive Taxes Charges</b>					
36		<b>Rate</b>	<b>Taxes</b>			
37	B & O Tax	1.750%	128,918			
38	WUTC Fee	0.510%	37,570			
39	City Tax	0.000%	-			
40	Bad Debts	0.290%	21,364			
41	Revenue Sensitive	2.550%	187,852			
42						
43	Conversion Factor	92.81%				

Rate Case Notification Costs:	Customers	Cost/Letter	Letter	Total Cost
Residential Customers	\$	1.00	\$	-
Commercial Customers			\$	-
Roll Off Customers (est.)	\$	1.00	\$	-
			\$	-

**2018 Version Update Changes**

- Allows Income Tax Rate Changes.
- Minimizes impact of changes in test-year revenue from resulting revenue requirement.
- Corrects interest rate transposition in LG.

TRUE

**Balance Sheet**

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,551</b>	<b>3,069</b>	<b>3,540</b>
Long Term Investments	606	578	432	426
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
Other Assets	979	913	800	747
<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810

Equity	\$	6,903	\$	6,849	\$	7,124	\$	7,452
Minority Interest	\$	(7)	\$	15	\$	2	\$	2
<b>Debt + Equity</b>	<b>\$</b>	<b>23,125</b>	<b>\$</b>	<b>21,848</b>	<b>\$</b>	<b>20,531</b>	<b>\$</b>	<b>21,264</b>

<b>Ratio</b>		<b>70.18%</b>		<b>68.58%</b>		<b>65.29%</b>		<b>64.95%</b>
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#### Income Statement

All numbers in thousands

	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>	
<b>Revenue</b>						
Total Revenue	20,426	5,217	5,198	5,119	4,892	15,209
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>	9,460
<b>Gross Profit</b>	<b>7,820</b>	<b>2,071</b>	<b>2,010</b>	<b>1,933</b>	<b>1,806</b>	5,749
<b>Operating Expenses</b>						-
Selling General and Administrative	1,926	513	470	467	476	1,413
Non Recurring	248	247	-	1	-	1
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>	1,545
	<b>4,245</b>	<b>1,286</b>	<b>989</b>	<b>989</b>	<b>981</b>	2,959
<b>Operating Income or Loss</b>	<b>3,575</b>	<b>785</b>	<b>1,021</b>	<b>944</b>	<b>825</b>	2,790
Total Other Income/Expenses Net	6	6	(4)	2	2	-
Earnings Before Interest and Taxes	3,581	791	1,017	946	827	2,790
Interest Expense	560	147	145	137	131	413
<b>Income Before Tax</b>	<b>3,021</b>	<b>644</b>	<b>872</b>	<b>809</b>	<b>696</b>	2,377
Income Tax Expense	745	175	210	196	164	570
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>	(4)
<b>Net Income From Continuing Ops</b>	<b>717</b>	<b>151</b>	<b>209</b>	<b>194</b>	<b>163</b>	566
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>	

#### Cost of Debt:

Interest Expense	\$	<u>560</u>
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#### Short-Term Debt:

Q1 2017	\$	336
Q2 2017	\$	513
Q3 2017	\$	297
Q4 2017	\$	334

#### Long-Term Debt

Q1 2017	\$	15,034
Q2 2017	\$	14,855
Q3 2017	\$	15,133
Q4 2017	\$	<u>15,895</u>
	\$	<b>62,397</b>

<b>Average Debt (quarterly debt/4)</b>	\$	<u>15,599</u>
--	----	---------------

<b>Average Cost of Debt</b>		<u>3.59%</u>
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**Public Companies**

INPUTS - Test Year	
Operating Revenue	\$7,111,257
Operating Expenses	\$9,012,928
Investment	\$ 1,554,655
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
<b>Federal Income Tax Rate</b>	<b>21%</b>
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Check when input is complete  Yes  No

or Initial input: Uncheck Checkbox Until Complete

Line No.	LURITO - GALLAGHER FORMULA MODEL 2018 - vs 05					
	(a)	(b)	(c)	(d)	(e)	(f)
	Historical	Revenue Change	Proforma	Add: Revenue Sensitive Taxes	Revenue Requirement	
1	Operating Revenue	7,111,257	2,142,319	9,253,576	57,586	9,311,162
2	Operating Expenses	9,012,928		9,012,928	57,586	9,070,513
3	Operating Income	(1,901,670)		240,648		\$240,648
4						
5	Interest Expense	39,168		39,168		39,168
6	Income Tax Expense	-	42,311	42,311		42,311
7						
8	Net Income	(1,940,838)		159,170		159,170
9						
10	Operating Ratio	126.74%		97.40%		97.42%
11						
12						
13	<b>Revenue Requirement</b>					
14	Historical Revenue	7,111,257		Revenue Increase before taxes		2,142,319
15	Rate Increase	2,199,905		Rev Sensitive Taxes		57,586
16	<b>Revenue Requirement</b>	<b>9,311,162</b>		<b>Rate Increase</b>		<b>2,199,905</b>
17						
18	<b>Capital Structure Financing Investment</b>					
19	Type	Percent	Amount	Cost of Capital	Weighted	Amount
20	Equity	29.82%	463,607	34.33%	10.24%	159,170
21	Debt	70.18%	1,091,049	3.59%	2.52%	39,168
22	Total	100.00%	1,554,655		12.76%	198,338
23						
24	<b>Operating Statistics</b>					
25		Before	After			
26		Income Tax	Income Tax			
27	Return on Investment	15.48%	12.76%			
28	Return on Equity	43.46%	34.33%			
29	Operating Ratio	97.40%	97.42%			
30	Profit Margin	2.60%	2.60%			
31	Final turnover	5.99	5.99			
32	Tax Rate	21.00%	21.00%			
33						
34						
35	<b>Revenue Sensitive Taxes Charges</b>					
36		Rate	Taxes			
37	B & O Tax	1.750%	39,520			
38	WUTC Fee	0.510%	11,517			
39	City Tax	0.000%	-			
40	Bad Debts	0.290%	6,549			
41	Revenue Sensitive	2.550%	57,586			
42						
43	Conversion Factor		94.87%			

Rate Case Notification Costs:	Customers	Cost/ Letter	Letter	Total Cost
Residential Customers		\$ 1.00	\$ -	\$ -
Commercial Customers			\$ -	\$ -
Roll Off Customers (est.)	\$ 1.00		\$ -	\$ -
			\$ -	\$ -

- 2018 Version Update Changes**
- Allows Income Tax Rate Changes,
  - Minimizes impact of changes in test-year revenue from resulting revenue requirement,
  - Corrects interest rate transposition in LG.

TRUE

**Balance Sheet**

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,551</b>	<b>3,069</b>	<b>3,540</b>
Long Term Investments	606	578	432	426
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
Other Assets	979	913	900	747
<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810
Equity	\$ 6,903	\$ 6,849	\$ 7,124	\$ 7,452
Minority Interest	\$ (7)	\$ 15	\$ 2	\$ 2
<b>Debt + Equity</b>	<b>\$ 23,125</b>	<b>\$ 21,848</b>	<b>\$ 20,531</b>	<b>\$ 21,264</b>
Ratio	70.18%	68.58%	65.29%	64.95%

**Income Statement**

All numbers in thousands

	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>	
<b>Revenue</b>						
Total Revenue	20,426	5,217	5,198	5,119	4,892	15,209
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>	9,460
<b>Gross Profit</b>	<b>7,820</b>	<b>2,071</b>	<b>2,010</b>	<b>1,933</b>	<b>1,806</b>	5,749
<b>Operating Expenses</b>						
Selling General and Administrative	1,926	513	470	467	476	1,413
Non Recurring	248	247	-	1	-	1
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>	1,545
	<b>4,245</b>	<b>1,286</b>	<b>989</b>	<b>989</b>	<b>981</b>	2,959
<b>Operating income or Loss</b>	<b>3,575</b>	<b>785</b>	<b>1,021</b>	<b>944</b>	<b>825</b>	-
Total Other Income/Expenses Net	6	6	(4)	2	2	2,790
Earnings Before Interest and Taxes	3,581	791	1,017	946	827	-
Interest Expense	560	147	145	137	131	2,790
<b>Income Before Tax</b>	<b>3,021</b>	<b>644</b>	<b>872</b>	<b>809</b>	<b>696</b>	413
Income Tax Expense	745	175	210	196	164	-
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>	570
<b>Net Income From Continuing Ops</b>	<b>717</b>	<b>151</b>	<b>209</b>	<b>194</b>	<b>163</b>	(4)
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>	566

**Cost of Debt:****Interest Expense** \$ **560**

## Short-Term Debt:

Q1 2017	\$ 336
Q2 2017	\$ 513
Q3 2017	\$ 297
Q4 2017	\$ 334

## Long-Term Debt

Q1 2017	\$ 15,034
Q2 2017	\$ 14,855
Q3 2017	\$ 15,133
Q4 2017	<u>\$ 15,895</u>
	\$ 62,397

**Average Debt (quarterly debt/4)** \$ **15,599****Average Cost of Debt** **3.59%**

**Public Companies**

INPUTS - Test Year	
Operating Revenue	\$18,580,869
Operating Expenses	\$14,630,693
Investment	\$ 14,444,846
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
<b>Federal Income Tax Rate</b>	21%
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Check when input is complete  Yes  No

For Initial input: Uncheck Checkbox Until Complete

Line No.	LURITO - GALLAGHER FORMULA MODEL 2018 v5.0a					
	(a)	(b)	(c)	(d) = (c)	(e)	(f)
	Historical	Revenue Change	Proforma	Add: Revenue Sensitive Taxes	Revenue Requirement	
1	Operating Revenue	18,580,869	(2,646,055)	15,934,814	(75,621)	15,859,193
2	Operating Expenses	14,630,693		14,630,693	(75,621)	14,555,071
3	Operating Income	3,950,176		1,304,121		\$1,304,121
4						
5	Interest Expense	363,921		363,921		363,921
6	Income Tax Expense	622,408	(424,966)	197,442		197,442
7						
8	Net Income	2,963,847		742,758		742,758
9						
10	Operating Ratio	78.74%		91.82%		91.78%
11						
12						
13	<b>Revenue Requirement</b>					
14	Historical Revenue	18,580,869		Revenue Increase before taxes		(2,646,055)
15	Rate Increase	(2,721,676)		Rev Sensitive Taxes		(75,621)
16	<b>Revenue Requirement</b>	<b>15,859,193</b>		<b>Rate Increase</b>		<b>(2,721,676)</b>
17						
18	<b>Capital Structure Financing Investment</b>					
19	Type	Percent	Amount	Cost of Capital	Weighted	Amount
20	Equity	29.82%	4,307,531	17.24%	5.14%	742,758
21	Debt	70.18%	10,137,315	3.59%	2.52%	363,921
22	Total	100.00%	14,444,846		7.66%	1,106,679
23						
24	<b>Operating Statistics</b>					
25			<b>Before</b>		<b>After</b>	
26			<b>Income Tax</b>		<b>Income Tax</b>	
27	Return on Investment		9.03%		7.66%	
28	Return on Equity		21.83%		17.24%	
29	Operating Ratio		91.82%		91.78%	
30	Profit Margin		8.18%		8.18%	
31	Final turnover		1.10		1.10	
32	Tax Rate		21.00%		21.00%	
33						
34						
35	<b>Revenue Sensitive Taxes Charges</b>					
36			<b>Rate</b>		<b>Taxes</b>	
37	B & O Tax		1.750%		(51,897)	
38	WUTC Fee		0.510%		(15,124)	
39	City Tax		0.000%		-	
40	Bad Debts		0.290%		(8,600)	
41	Revenue Sensitive		2.550%		(75,621)	
42						
43	Conversion Factor		89.23%			

Rate Case Notification Costs:	Customers	Letter	Letter	Cost
Residential Customers	\$	1.00	\$	-
Commercial Customers			\$	-
Roll Off Customers (est.)	\$	1.00	\$	-
			\$	-

- 2018 Version Update Changes**
- Allows Income Tax Rate Changes.
  - Minimizes impact of changes in test-year revenue from resulting revenue requirement.
  - Corrects interest rate transposition in LG.

TRUE

**Balance Sheet**

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,551</b>	<b>3,069</b>	<b>3,540</b>
Long Term Investments	606	578	432	426
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
Other Assets	979	913	800	747
<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810

Equity	\$	6,903	\$	6,849	\$	7,124	\$	7,452
Minority Interest	\$	(7)	\$	15	\$	2	\$	2
<b>Debt + Equity</b>	<b>\$</b>	<b>23,125</b>	<b>\$</b>	<b>21,848</b>	<b>\$</b>	<b>20,531</b>	<b>\$</b>	<b>21,264</b>

<b>Ratio</b>		<b>70.18%</b>		<b>68.58%</b>		<b>65.29%</b>		<b>64.95%</b>
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#### Income Statement

All numbers in thousands

	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>	
<b>Revenue</b>						
Total Revenue	20,426	5,217	5,198	5,119	4,892	15,209
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>	9,460
<b>Gross Profit</b>	<b>7,820</b>	<b>2,071</b>	<b>2,010</b>	<b>1,933</b>	<b>1,806</b>	5,749
<b>Operating Expenses</b>						-
Selling General and Administrative	1,926	513	470	467	476	1,413
Non Recurring	248	247	-	1	-	1
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>	1,545
	<b>4,245</b>	<b>1,286</b>	<b>989</b>	<b>989</b>	<b>981</b>	2,959
<b>Operating Income or Loss</b>	<b>3,575</b>	<b>785</b>	<b>1,021</b>	<b>944</b>	<b>825</b>	2,790
Total Other Income/Expenses Net	6	6	(4)	2	2	-
Earnings Before Interest and Taxes	3,581	791	1,017	946	827	2,790
Interest Expense	560	147	145	137	131	413
<b>Income Before Tax</b>	<b>3,021</b>	<b>644</b>	<b>872</b>	<b>809</b>	<b>696</b>	2,377
Income Tax Expense	745	175	210	196	164	570
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>	(4)
<b>Net Income From Continuing Ops</b>	<b>717</b>	<b>151</b>	<b>209</b>	<b>194</b>	<b>163</b>	566
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>	

#### Cost of Debt:

Interest Expense \$ 560

#### Short-Term Debt:

Q1 2017	\$	336
Q2 2017	\$	513
Q3 2017	\$	297
Q4 2017	\$	334

#### Long-Term Debt

Q1 2017	\$	15,034
Q2 2017	\$	14,855
Q3 2017	\$	15,133
Q4 2017	\$	<u>15,895</u>
	\$	<b>62,397</b>

Average Debt (quarterly debt/4) \$ 15,599

Average Cost of Debt 3.59%



**Public Companies**

INPUTS - Test Year	
Operating Revenue	\$14,558,685
Operating Expenses	\$18,149,031
Investment	\$ 4,951,595
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
<b>Federal Income Tax Rate</b>	21%
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Check when input is complete  Yes  No

or Initial input: Uneheck Checkbox Until Complete

Line No.	LURITO - GALLAGHER FORMULA MODEL 2018 - vs 05					
	(a)	(b)	(c)	(d)	(e)	(f)
	Historical	Revenue Change	Proforma	Add: Revenue Sensitive Taxes	Revenue Requirement	
1	Operating Revenue	14,558,685	4,255,445	18,814,129	115,518	18,929,648
2	Operating Expenses	18,149,031		18,149,031	115,518	18,264,550
3	Operating Income	(3,590,346)		665,098		\$665,098
4						
5	Interest Expense	124,750		124,750		124,750
6	Income Tax Expense	-	113,473	113,473		113,473
7						
8	Net Income	(3,715,096)		426,875		426,875
9						
10	Operating Ratio	124.66%		96.46%		96.49%
11						
12						
13	<b>Revenue Requirement</b>					
14	Historical Revenue	14,558,685		Revenue Increase before taxes		4,255,445
15	Rate Increase	4,370,963		Rev Sensitive Taxes		115,518
16	<b>Revenue Requirement</b>	<b>18,929,648</b>		<b>Rate Increase</b>		<b>4,370,963</b>
17						
18	<b>Capital Structure Financing Investment</b>					
19	Type	Percent	Amount	Cost of Capital	Weighted	Amount
20	Equity	29.82%	1,476,593	28.91%	8.62%	426,875
21	Debt	70.18%	3,475,003	3.59%	2.52%	124,750
22	Total	100.00%	4,951,595		11.14%	551,625
23						
24	<b>Operating Statistics</b>					
25			Before		After	
26			Income Tax		Income Tax	
27	Return on Investment		13.43%		11.14%	
28	Return on Equity		36.59%		28.91%	
29	Operating Ratio		96.46%		96.49%	
30	Profit Margin		3.54%		3.54%	
31	Final turnover		3.82		3.82	
32	Tax Rate		21.00%		21.00%	
33						
34						
35	<b>Revenue Sensitive Taxes Charges</b>					
36			Rate		Taxes	
37	B & O Tax		1.750%		79,277	
38	WUTC Fee		0.510%		23,104	
39	City Tax		0.000%		-	
40	Bad Debts		0.290%		13,137	
41	Revenue Sensitive		2.550%		115,518	
42						
43	Conversion Factor		93.94%			

Rate Case Notification Costs:	Customers	Cost/ Letter	Letter	Total Cost
Residential Customers		\$ 1.00	\$ -	\$ -
Commercial Customers			\$ -	\$ -
Roll Off Customers (est.)	\$ 1.00		\$ -	\$ -
			\$ -	\$ -

- 2018 Version Update Changes**
- Allows Income Tax Rate Changes,
  - Minimizes impact of changes in test-year revenue from resulting revenue requirement,
  - Corrects interest rate transposition in LG.

TRUE

**Balance Sheet**

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,551</b>	<b>3,069</b>	<b>3,540</b>
Long Term Investments	606	578	432	426
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
Other Assets	979	913	900	747
<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability/Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810
Equity	\$ 6,903	\$ 6,849	\$ 7,124	\$ 7,452
Minority Interest	\$ (7)	\$ 15	\$ 2	\$ 2
<b>Debt + Equity</b>	<b>\$ 23,125</b>	<b>\$ 21,848</b>	<b>\$ 20,531</b>	<b>\$ 21,264</b>
Ratio	70.18%	68.58%	65.29%	64.95%

**Income Statement**

All numbers in thousands

	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>	
<b>Revenue</b>						
Total Revenue	20,426	5,217	5,198	5,119	4,892	15,209
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>	9,460
<b>Gross Profit</b>	<b>7,820</b>	<b>2,071</b>	<b>2,010</b>	<b>1,933</b>	<b>1,806</b>	5,749
<b>Operating Expenses</b>						
Selling General and Administrative	1,926	513	470	467	476	1,413
Non Recurring	248	247	-	1	-	1
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>	1,545
	<b>4,245</b>	<b>1,286</b>	<b>989</b>	<b>989</b>	<b>981</b>	2,959
<b>Operating income or Loss</b>	<b>3,575</b>	<b>785</b>	<b>1,021</b>	<b>944</b>	<b>825</b>	-
Total Other Income/Expenses Net	6	6	(4)	2	2	2,790
Earnings Before Interest and Taxes	3,581	791	1,017	946	827	-
Interest Expense	560	147	145	137	131	2,790
<b>Income Before Tax</b>	<b>3,021</b>	<b>644</b>	<b>872</b>	<b>809</b>	<b>696</b>	413
Income Tax Expense	745	175	210	196	164	-
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>	570
<b>Net Income From Continuing Ops</b>	<b>717</b>	<b>151</b>	<b>209</b>	<b>194</b>	<b>163</b>	(4)
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>	566

**Cost of Debt:****Interest Expense** \$ **560**

## Short-Term Debt:

Q1 2017	\$ 336
Q2 2017	\$ 513
Q3 2017	\$ 297
Q4 2017	\$ 334

## Long-Term Debt

Q1 2017	\$ 15,034
Q2 2017	\$ 14,855
Q3 2017	\$ 15,133
Q4 2017	<u>\$ 15,895</u>
	\$ 62,397

**Average Debt (quarterly debt/4)** \$ **15,599****Average Cost of Debt** **3.59%**

**Public Companies**

INPUTS - Test Year	
Operating Revenue	\$9,738,665
Operating Expenses	\$4,734,146
Investment	\$ 173,671
Capital Structure-Debt %	70%
Capital Structure-Debt Rate	3.59%
<b>Federal Income Tax Rate</b>	<b>21%</b>
B&O Tax Rate	1.750%
WUTC Fee	0.510%
City Tax	0.000%
Bad Debts	0.290%
Basis Points - Flotation	0.25%

Check when input is complete  Yes  No

or Initial input: Uncheck Checkbox Until Complete

Line No.	(a)	(b) Historical	(c) Revenue Change	(d) Proforma	(e) Add: Revenue Sensitive Taxes	(f) Revenue Requirement
1	Operating Revenue	9,738,665	(4,959,142)	4,779,523	(131,080)	4,648,442
2	Operating Expenses	4,734,146		4,734,146	(131,080)	4,603,066
3	Operating Income	5,004,519		45,377		\$45,377
4						
5	Interest Expense	4,375		4,375		4,375
6	Income Tax Expense	867,794	(859,183)	8,610		8,610
7						
8	Net Income	4,132,350		32,391		32,391
9						
10	Operating Ratio	48.61%		99.05%		99.02%
11						
12						
13	<b>Revenue Requirement</b>					
14	Historical Revenue	9,738,665		Revenue Increase before taxes		(4,959,142)
15	Rate Increase	(5,090,223)		Rev Sensitive Taxes		(131,080)
16	<b>Revenue Requirement</b>	<b>4,648,442</b>		<b>Rate Increase</b>		<b>(5,090,223)</b>
17						
18	<b>Capital Structure Financing Investment</b>					
19	Type	Percent	Amount	Cost of Capital	Financing Cost Weighted	Amount
20	Equity	29.82%	51,790	62.54%	18.65%	32,391
21	Debt	70.18%	121,881	3.59%	2.52%	4,375
22	Total	100.00%	173,671		21.17%	36,767
23						
24	<b>Operating Statistics</b>					
25			Before	After		
26			Income Tax	Income Tax		
27	Return on Investment		26.13%	21.17%		
28	Return on Equity		79.17%	62.54%		
29	Operating Ratio		99.05%	99.02%		
30	Profit Margin		0.95%	0.95%		
31	Final turnover		26.77	26.77		
32	Tax Rate		21.00%	21.00%		
33						
34						
35	<b>Revenue Sensitive Taxes Charges</b>					
36			Rate	Taxes		
37	B & O Tax		1.750%	(89,957)		
38	WUTC Fee		0.510%	(26,216)		
39	City Tax		0.000%	-		
40	Bad Debts		0.290%	(14,907)		
41	Revenue Sensitive		2.550%	(131,080)		
42						
43	Conversion Factor		96.47%			

Rate Case Notification Costs:	Customers	Cost/ Letter	Letter	Total Cost
Residential Customers		\$ 1.00	\$ -	\$ -
Commercial Customers			\$ -	\$ -
Roll Off Customers (est.)	\$ 1.00		\$ -	\$ -
			\$ -	\$ -

**2018 Version Update Changes**

- Allows Income Tax Rate Changes.
- Minimizes impact of changes in test-year revenue from resulting revenue requirement.
- Corrects interest rate transposition in LG.

TRUE

**Balance Sheet**

All numbers in thousands

Period Ending	12/31/2023	12/31/2022	12/31/2021	12/31/2020
<b>Current Assets</b>				
Cash And Cash Equivalents	458	351	118	553
Net Receivables	2,870	2,752	2,546	2,624
Inventory	173	164	135	124
Other Current Assets	303	284	270	239
<b>Total Current Assets</b>	<b>3,804</b>	<b>3,551</b>	<b>3,069</b>	<b>3,540</b>
Long Term Investments	606	578	432	426
Property Plant and Equipment	17,421	16,175	14,870	14,614
Goodwill	9,254	9,323	9,028	8,994
Intangible Assets	759	827	898	1,024
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<b>Total Assets</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
<b>Current Liabilities</b>				
Accounts Payable	3,314	3,391	2,803	2,463
Short/Current Long Term Debt	334	414	708	551
Other Current Liabilities	578	589	571	539
<b>Total Current Liabilities</b>	<b>4,226</b>	<b>4,394</b>	<b>4,082</b>	<b>3,553</b>
Long Term Debt	15,895	14,570	12,697	13,259
Other Liabilities	3,980	3,806	3,498	3,273
Deferred Long Term Liability Charges	1,826	1,733	1,694	1,806
Minority Interest	(7)	15	2	2
<b>Total Liabilities</b>	<b>25,920</b>	<b>24,518</b>	<b>21,973</b>	<b>21,893</b>
<b>Stockholders' Equity</b>				
Common Stock	6	6	6	6
Retained Earnings	14,334	13,167	12,004	11,159
Treasury Stock	(12,743)	(11,550)	(10,029)	(8,832)
Capital Surplus	5,351	5,314	5,169	5,129
Other Stockholder Equity	(45)	(88)	(26)	(10)
<b>Total Stockholder Equity</b>	<b>6,903</b>	<b>6,849</b>	<b>7,124</b>	<b>7,452</b>
<b>Total Liabilities &amp; Stockholder Equity</b>	<b>32,823</b>	<b>31,367</b>	<b>29,097</b>	<b>29,345</b>
Short Term Debt	\$ 334	\$ 414	\$ 708	\$ 551
Long-Term Debt	\$ 15,895	\$ 14,570	\$ 12,697	\$ 13,259
<b>Debt</b>	<b>\$ 16,229</b>	<b>\$ 14,984</b>	<b>\$ 13,405</b>	<b>\$ 13,810</b>
Debt	\$ 16,229	\$ 14,984	\$ 13,405	\$ 13,810
Equity	\$ 6,903	\$ 6,849	\$ 7,124	\$ 7,452
Minority Interest	\$ (7)	\$ 15	\$ 2	\$ 2
<b>Debt + Equity</b>	<b>\$ 23,125</b>	<b>\$ 21,848</b>	<b>\$ 20,531</b>	<b>\$ 21,264</b>
Ratio	70.18%	68.58%	65.29%	64.95%

**Income Statement**

All numbers in thousands

	<u>Total</u>	<u>12/31/2023</u>	<u>9/30/2023</u>	<u>6/30/2023</u>	<u>3/31/2023</u>	
<b>Revenue</b>						
Total Revenue	20,426	5,217	5,198	5,119	4,892	15,209
Cost of Revenue	<u>12,606</u>	<u>3,146</u>	<u>3,188</u>	<u>3,186</u>	<u>3,086</u>	9,460
<b>Gross Profit</b>	<b>7,820</b>	<b>2,071</b>	<b>2,010</b>	<b>1,933</b>	<b>1,806</b>	5,749
<b>Operating Expenses</b>						
Selling General and Administrative	1,926	513	470	467	476	1,413
Non Recurring	248	247	-	1	-	1
Others	<u>2,071</u>	<u>526</u>	<u>519</u>	<u>521</u>	<u>505</u>	1,545
	<b>4,245</b>	<b>1,286</b>	<b>989</b>	<b>989</b>	<b>981</b>	2,959
<b>Operating income or Loss</b>	<b>3,575</b>	<b>785</b>	<b>1,021</b>	<b>944</b>	<b>825</b>	-
Total Other Income/Expenses Net	6	6	(4)	2	2	2,790
Earnings Before Interest and Taxes	3,581	791	1,017	946	827	-
Interest Expense	560	147	145	137	131	2,790
<b>Income Before Tax</b>	<b>3,021</b>	<b>644</b>	<b>872</b>	<b>809</b>	<b>696</b>	413
Income Tax Expense	745	175	210	196	164	-
Minority Interest	<u>(28)</u>	<u>(24)</u>	<u>(1)</u>	<u>(2)</u>	<u>(1)</u>	570
<b>Net Income From Continuing Ops</b>	<b>717</b>	<b>151</b>	<b>209</b>	<b>194</b>	<b>163</b>	(4)
Net Income	<u>2,304</u>	<u>493</u>	<u>663</u>	<u>615</u>	<u>533</u>	566

**Cost of Debt:****Interest Expense** \$ **560**

## Short-Term Debt:

Q1 2017	\$ 336
Q2 2017	\$ 513
Q3 2017	\$ 297
Q4 2017	\$ 334

## Long-Term Debt

Q1 2017	\$ 15,034
Q2 2017	\$ 14,855
Q3 2017	\$ 15,133
Q4 2017	<u>\$ 15,895</u>
	\$ 62,397

**Average Debt (quarterly debt/4)** \$ **15,599****Average Cost of Debt** **3.59%**

**Waste Management of North Sound and Marysville**  
Commercial Priceout

Row Labels	North Sound	Marysville	Total	Freq.	Current Rate	Annual Revenue	Proposed	Pro Forma	Price Diff.	Revenue Diff.	INC. (DEC.)	lbs./ Can/YD	Tons	Average	% Disposal	Disposal	Service	
	# of Containers	# of Containers	# of Containers				Rate	Annual Revenue						Disposal fee				
<b>Total Snohomish County</b>							<b>0.00%</b>							<b>\$ 105.00</b>				
20N 1-20 GAL CAN	-	-	-	1.0	\$ 2.94	\$ 153	\$ 2.94	\$ -	\$ -	\$ (153)	0.00%	9.90	-	-	#DIV/0!	#DIV/0!	#DIV/0!	20N
						\$ 15.29												
1AM 1-32 GAL CAN MSW	13	2	15	1.0	\$ 3.63	\$ 2,832	\$ 3.63	\$ 2,831	\$ (0.00)	\$ (0)	-0.01%	15.84	6.18	649	22.91%	\$ 0.83	\$ 2.80	1AM
2AM 2-32 GAL CANS MSW	32	8	40	1.0	\$ 3.63	\$ 7,551	\$ 3.63	\$ 7,550	\$ (0.00)	\$ (1)	-0.01%	15.84	16.48	1,730	22.91%	\$ 0.83	\$ 2.80	2AM
3AM 3-32 GAL CANS MSW	24	-	24	1.0	\$ 3.63	\$ 4,531	\$ 3.63	\$ 4,530	\$ (0.00)	\$ (1)	-0.01%	15.84	9.89	1,038	22.91%	\$ 0.83	\$ 2.80	3AM
4AM 4-32 GAL CANS MSW	52	-	52	1.0	\$ 3.63	\$ 9,817	\$ 3.63	\$ 9,816	\$ (0.00)	\$ (1)	-0.01%	15.84	21.42	2,249	22.91%	\$ 0.83	\$ 2.80	4AM
5AM 5-32 GAL CANS MSW	-	-	-	1.0	\$ 3.63	\$ -	\$ 3.63	\$ -	\$ (0.00)	\$ -	-0.01%	15.84	-	-	#DIV/0!	#DIV/0!	#DIV/0!	5AM
6AM 6-32 GAL CANS MSW	12	-	12	1.0	\$ 3.63	\$ 2,265	\$ 3.63	\$ 2,265	\$ (0.00)	\$ (0)	-0.01%	15.84	4.94	519	22.91%	\$ 0.83	\$ 2.80	6AM
7AM 7-32 GAL CANS MSW	-	-	-	1.0	\$ 3.63	\$ -	\$ 3.63	\$ -	\$ (0.00)	\$ -	-0.01%	15.84	-	-	#DIV/0!	#DIV/0!	#DIV/0!	7AM
AFO 16-32 GAL CANS MSW	16	-	16	1.0	\$ 3.63	\$ 3,021	\$ 3.63	\$ 3,020	\$ (0.00)	\$ (0)	-0.01%	15.84	6.59	692	22.91%	\$ 0.83	\$ 2.80	AFO
BE0 25-32 GAL CANS MSW	25	-	25	1.0	\$ 3.63	\$ 4,720	\$ 3.63	\$ 4,719	\$ (0.00)	\$ (1)	-0.01%	15.84	10.30	1,081	22.91%	\$ 0.83	\$ 2.80	BE0
CA0 31-32 GAL CANS MSW	-	-	-	1.0	\$ 3.63	\$ -	\$ 3.63	\$ -	\$ (0.00)	\$ -	-0.01%	15.84	-	-	#DIV/0!	#DIV/0!	#DIV/0!	CA0
CF0 36-32 GAL CANS MSW	-	-	-	1.0	\$ 3.63	\$ -	\$ 3.63	\$ -	\$ (0.00)	\$ -	-0.01%	15.84	-	-	#DIV/0!	#DIV/0!	#DIV/0!	CF0
DE0 45-32 GAL CANS MSW	180	-	180	1.0	\$ 3.63	\$ 33,981	\$ 3.63	\$ 33,977	\$ (0.00)	\$ (5)	-0.01%	15.84	74.14	7,785	22.91%	\$ 0.83	\$ 2.80	DE0
EA0 51-32 GAL CANS MSW	102	-	102	1.0	\$ 3.63	\$ 19,256	\$ 3.63	\$ 19,254	\$ (0.00)	\$ (3)	-0.01%	15.84	42.01	4,411	22.91%	\$ 0.83	\$ 2.80	EA0
EZ0 50-32 GAL CANS MSW	200	-	200	1.0	\$ 3.63	\$ 37,757	\$ 3.63	\$ 37,752	\$ (0.00)	\$ (5)	-0.01%	15.84	82.38	8,650	22.91%	\$ 0.83	\$ 2.80	EZ0
	<b>656</b>	<b>10</b>	<b>666</b>			<b>\$ 125,731</b>		<b>\$ 125,714</b>		<b>\$ (17)</b>			<b>274.31</b>	<b>\$ 28,803</b>				
CM1 35 GAL CART MSW 1X WK	555	163	718	1.0	\$ 3.57	\$ 133,290	\$ 3.57	\$ 133,290	\$ -	\$ -	0.00%	17.33	323.46	33,963	25.48%	\$ 0.91	\$ 2.66	CM1
CT2 2-35 GAL CARTS MSW	8	-	8	1.0	\$ 3.57	\$ 1,485	\$ 3.57	\$ 1,485	\$ -	\$ -	0.00%	17.33	3.60	378	25.48%	\$ 0.91	\$ 2.66	CT2
CT3 3-35 GAL CARTS MSW	-	3	3	1.0	\$ 3.57	\$ 557	\$ 3.57	\$ 557	\$ -	\$ -	0.00%	17.33	1.35	142	25.48%	\$ 0.91	\$ 2.66	CT3
CFT 16-35 GAL CARTS MSW	-	-	-	1.0	\$ 3.57	\$ -	\$ 3.57	\$ -	\$ -	\$ -	0.00%	17.33	-	-	#DIV/0!	#DIV/0!	#DIV/0!	CFT
CT4 4-35 GAL CARTS MSW	-	-	-	1.0	\$ 3.57	\$ -	\$ 3.57	\$ -	\$ -	\$ -	0.00%	17.33	-	-	#DIV/0!	#DIV/0!	#DIV/0!	CT4
	<b>563</b>	<b>166</b>	<b>729</b>			<b>\$ 135,332</b>		<b>\$ 135,332</b>		<b>\$ -</b>			<b>328.41</b>	<b>\$ 34,483</b>				
1DM 1-64 GAL CART MSW	56	16	72	1.0	\$ 5.77	\$ 21,603	\$ 5.77	\$ 21,603	\$ -	\$ -	0.00%	31.68	59.31	6,228	28.83%	\$ 1.66	\$ 4.11	1DM
2DM 2-64 GAL CARTS MSW	44	4	48	1.0	\$ 5.77	\$ 14,402	\$ 5.77	\$ 14,402	\$ -	\$ -	0.00%	31.68	39.54	4,152	28.83%	\$ 1.66	\$ 4.11	2DM
3DM 3-64 GAL CARTS MSW	15	-	15	1.0	\$ 5.77	\$ 4,501	\$ 5.77	\$ 4,501	\$ -	\$ -	0.00%	31.68	12.36	1,297	28.83%	\$ 1.66	\$ 4.11	3DM
4DM 4-64 GAL CARTS MSW	20	-	20	1.0	\$ 5.77	\$ 6,001	\$ 5.77	\$ 6,001	\$ -	\$ -	0.00%	31.68	16.48	1,730	28.83%	\$ 1.66	\$ 4.11	4DM
5DM 5-64 GAL CARTS MSW	-	-	-	1.0	\$ 5.77	\$ -	\$ 5.77	\$ -	\$ -	\$ -	0.00%	31.68	-	-	#DIV/0!	#DIV/0!	#DIV/0!	5DM
6DM 6-64 GAL CARTS MSW 1X WK	6	-	6	1.0	\$ 5.77	\$ 1,800	\$ 5.77	\$ 1,800	\$ -	\$ -	0.00%	31.68	4.94	519	28.83%	\$ 1.66	\$ 4.11	6DM
8DM 8-64 GAL CARTS MSW	-	-	-	1.0	\$ 5.77	\$ -	\$ 5.77	\$ -	\$ -	\$ -	0.00%	31.68	-	-	#DIV/0!	#DIV/0!	#DIV/0!	8DM
9DM 9-64 GAL CARTS MSW 1X WK	-	9	9	1.0	\$ 5.77	\$ 2,700	\$ 5.77	\$ 2,700	\$ -	\$ -	0.00%	31.68	7.41	778	28.83%	\$ 1.66	\$ 4.11	9DM
	<b>141</b>	<b>29</b>	<b>170</b>			<b>\$ 51,007</b>		<b>\$ 51,007</b>		<b>\$ -</b>			<b>140.04</b>	<b>\$ 14,704</b>				
EME 96 GAL CART MSW EOW	1	-	1	0.5	\$ 8.40	\$ 25,116	\$ 8.40	\$ 25,116	\$ -	\$ -	0.00%	47.52	71.05	7,460	29.70%	\$ 2.50	\$ 5.90	EME
1EM 1-96 GAL CART MSW	101	14	115	0.5	\$ 8.40	\$ 25,116	\$ 8.40	\$ 25,116	\$ -	\$ -	0.00%	47.52	71.05	7,460	29.70%	\$ 2.50	\$ 5.90	1EM
2EM 2-96 GAL CARTS MSW	44	4	48	1.0	\$ 8.40	\$ 20,966	\$ 8.40	\$ 20,966	\$ -	\$ -	0.00%	47.52	59.31	6,228	29.70%	\$ 2.50	\$ 5.90	2EM
3EM 3-96 GAL CARTS MSW	21	6	27	1.0	\$ 8.40	\$ 11,794	\$ 8.40	\$ 11,794	\$ -	\$ -	0.00%	47.52	33.36	3,503	29.70%	\$ 2.50	\$ 5.90	3EM
4EM 4-96 GAL CARTS MSW	12	-	12	1.0	\$ 8.40	\$ 5,242	\$ 8.40	\$ 5,242	\$ -	\$ -	0.00%	47.52	14.83	1,557	29.70%	\$ 2.50	\$ 5.90	4EM
6EM 6-96 GAL CARTS MSW	6	-	6	1.0	\$ 8.40	\$ 2,621	\$ 8.40	\$ 2,621	\$ -	\$ -	0.00%	47.52	7.41	778	29.70%	\$ 2.50	\$ 5.90	6EM
7DM 7-64 GAL CARTS MSW 1X WK	-	-	-	1.0	\$ 8.40	\$ -	\$ 8.40	\$ -	\$ -	\$ -	0.00%	47.52	-	-	#DIV/0!	#DIV/0!	#DIV/0!	7DM
8EM 8-96 GAL CARTS MSW	-	-	-	1.0	\$ 8.40	\$ -	\$ 8.40	\$ -	\$ -	\$ -	0.00%	47.52	-	-	#DIV/0!	#DIV/0!	#DIV/0!	8EM
9EM 9-96 GAL CARTS MSW	-	9	9	1.0	\$ 8.40	\$ 3,931	\$ 8.40	\$ 3,931	\$ -	\$ -	0.00%	47.52	11.12	1,168	29.70%	\$ 2.50	\$ 5.90	9EM
	<b>184</b>	<b>33</b>	<b>217</b>			<b>\$ 69,670</b>		<b>\$ 69,670</b>		<b>\$ -</b>		<b>\$ 380</b>	<b>197.09</b>	<b>\$ 20,694</b>				
1FE 1 YD MSW EOW	46	50	96	0.5	\$ 17.42	\$ 43,480	\$ 17.42	\$ 43,480	\$ -	\$ -	0.00%	100.00	124.80	13,104	30.14%	\$ 5.25	\$ 12.17	1FE
111 1-1 YD 1X PER WEEK	220	145	365	1.0	\$ 17.42	\$ 330,632	\$ 17.42	\$ 330,632	\$ -	\$ -	0.00%	100.00	949.00	99,645	30.14%	\$ 5.25	\$ 12.17	111
211 2-1 YD 1X PER WEEK	2	-	2	1.0	\$ 17.42	\$ 1,812	\$ 17.42	\$ 1,812	\$ -	\$ -	0.00%	100.00	5.20	546	30.14%	\$ 5.25	\$ 12.17	211
311 3-1 YD 1X PER WEEK	-	-	-	1.0	\$ 17.42	\$ -	\$ 17.42	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	311
112 1-1 YD 2X PER WEEK	5	-	5	2.0	\$ 17.42	\$ 9,058	\$ 17.42	\$ 9,058	\$ -	\$ -	0.00%	100.00	26.00	2,730	30.14%	\$ 5.25	\$ 12.17	112
113 1-1 YD 3X PER WEEK	-	-	-	3.0	\$ 17.42	\$ -	\$ 17.42	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	113
114 1-1 YD 4X PER WEEK	-	1	1	4.0	\$ 17.42	\$ 3,623	\$ 17.42	\$ 3,623	\$ -	\$ -	0.00%	100.00	10.40	1,092	30.14%	\$ 5.25	\$ 12.17	114
115 1-1 YD 5X PER WEEK	-	-	-	5.0	\$ 17.42	\$ -	\$ 17.42	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	115
	<b>273</b>	<b>196</b>	<b>469</b>			<b>\$ 388,605</b>		<b>\$ 388,605</b>		<b>\$ -</b>			<b>1,115.40</b>	<b>\$ 117,117</b>				
5FE 1.5 YD MSW EOW	24	24	48	0.5	\$ 24.24	\$ 30,252	\$ 24.24	\$ 30,252	\$ -	\$ -	0.00%	150.00	93.60	9,828	32.49%	\$ 7.88	\$ 16.37	5FE
151 1-1.5 YD 1X PER WEEK	114	42	156	1.0	\$ 24.24	\$ 196,635	\$ 24.24	\$ 196,635	\$ -	\$ -	0.00%	150.00	608.40	63,882	32.49%	\$ 7.88	\$ 16.37	151
251 2-1.5 YD 1X PER WEEK	-	-	-	1.0	\$ 24.24	\$ -	\$ 24.24	\$ -	\$ -	\$ -	0.00%	150.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	251
152 1-1.5 YD 2X PER WEEK	2	-	2	2.0	\$ 24.24	\$ 5,042	\$ 24.24	\$ 5,042	\$ -	\$ -	0.00%	150.00	15.60	1,638	32.49%	\$ 7.88	\$ 16.37	152
252 2-1.5 YD 2X PER WEEK	-	-	-	2.0	\$ 24.24	\$ -	\$ 24.24	\$ -	\$ -	\$ -	0.00%	150.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	252
352 3-1.5 YD 2X PER WEEK	-	-	-	2.0	\$ 24.24	\$ -	\$ 24.24	\$ -	\$ -	\$ -	0.00%	150.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	352
	<b>140</b>	<b>66</b>	<b>206</b>			<b>\$ 231,928</b>		<b>\$ 231,928</b>		<b>\$ -</b>			<b>717.60</b>	<b>\$ 75,348</b>				

**Waste Management of North Sound and Marysville**  
Commercial Priceout

Row Labels	North Sound	Marysville	Total	Pro Forma				%		Average								
	# of Containers	# of Containers	# of Containers	Freq.	Current Rate	Annual Revenue	Proposed Rate	Annual Revenue	Price Diff.	Revenue Diff.	INC. (DEC.)	lbs./Can/YD	Tons	Disposal fee	% Disposal	Disposal	Service	
2FE 2 YD MSW EOW	68	79	147	0.5	\$ 30.02	\$ 114,736	\$ 30.02	\$ 114,736	\$ -	\$ -	0.00%	200.00	382.20	40.131	34.98%	\$ 10.50	\$ 19.52	2FE
121 1-2 YD 1X PER WEEK	269	140	409	1.0	\$ 30.02	\$ 638,465	\$ 30.02	\$ 638,465	\$ -	\$ -	0.00%	200.00	2,126.80	223.314	34.98%	\$ 10.50	\$ 19.52	121
221 2-2 YD 1X PER WEEK	10	8	18	1.0	\$ 30.02	\$ 28,099	\$ 30.02	\$ 28,099	\$ -	\$ -	0.00%	200.00	93.60	9.828	34.98%	\$ 10.50	\$ 19.52	221
222 2-2 YD 2X PER WEEK	-	-	-	2.0	\$ 30.02	\$ -	\$ 30.02	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	222
224 2-2 YD 4X PER WEEK	-	-	-	4.0	\$ 30.02	\$ -	\$ 30.02	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	224
321 3-2 YD 1X PER WEEK	-	6	9	1.0	\$ 30.02	\$ 14,049	\$ 30.02	\$ 14,049	\$ -	\$ -	0.00%	200.00	46.80	4.914	34.98%	\$ 10.50	\$ 19.52	321
421 4-2 YD 1X PER WEEK	-	3	9	1.0	\$ 30.02	\$ -	\$ 30.02	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	421
521 5-2 YD 1X PER WEEK	-	5	5	1.0	\$ 30.02	\$ 7,805	\$ 30.02	\$ 7,805	\$ -	\$ -	0.00%	200.00	26.00	2.730	34.98%	\$ 10.50	\$ 19.52	521
821 8-2 YD 1X PER WEEK	-	-	-	1.0	\$ 30.02	\$ -	\$ 30.02	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	821
122 1-2 YD 2X PER WEEK	6	1	7	2.0	\$ 30.02	\$ 21,855	\$ 30.02	\$ 21,855	\$ -	\$ -	0.00%	200.00	72.80	7.644	34.98%	\$ 10.50	\$ 19.52	122
721 7-2 YD 1X PER WEEK	-	7	7	1.0	\$ 30.02	\$ 10,927	\$ 30.02	\$ 10,927	\$ -	\$ -	0.00%	200.00	36.40	3.822	34.98%	\$ 10.50	\$ 19.52	721
722 7-2 YD 2X PER WEEK	7	-	7	2.0	\$ 30.02	\$ 21,855	\$ 30.02	\$ 21,855	\$ -	\$ -	0.00%	200.00	72.80	7.644	34.98%	\$ 10.50	\$ 19.52	722
125 1-2 YD 5X PER WEEK	-	-	-	5.0	\$ 30.02	\$ -	\$ 30.02	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	125
	<b>366</b>	<b>243</b>	<b>609</b>			<b>\$ 857,791</b>		<b>\$ 857,791</b>	<b>\$ -</b>	<b>\$ -</b>			<b>2,857.40</b>	<b>\$ 300.027</b>				
3FE 3 YD MSW EOW	44	28	72	0.5	\$ 39.15	\$ 73,289	\$ 39.15	\$ 73,289	\$ -	\$ -	0.00%	300.00	280.80	29.484	40.23%	\$ 15.75	\$ 23.40	3FE
131 1-3 YD 1X PER WEEK	226	57	283	1.0	\$ 39.15	\$ 576,131	\$ 39.15	\$ 576,131	\$ -	\$ -	0.00%	300.00	2,207.40	231.777	40.23%	\$ 15.75	\$ 23.40	131
231 2-3 YD 1X PER WEEK	16	-	16	1.0	\$ 39.15	\$ 32,573	\$ 39.15	\$ 32,573	\$ -	\$ -	0.00%	300.00	124.80	13.104	40.23%	\$ 15.75	\$ 23.40	231
431 4-3 YD 1X PER WEEK	12	-	12	1.0	\$ 39.15	\$ 24,430	\$ 39.15	\$ 24,430	\$ -	\$ -	0.00%	300.00	93.60	9.828	40.23%	\$ 15.75	\$ 23.40	431
931 9-3 YD 1X PER WEEK	-	-	-	1.0	\$ 39.15	\$ -	\$ 39.15	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	931
132 1-3 YD 2X PER WEEK	30	1	31	2.0	\$ 39.15	\$ 126,220	\$ 39.15	\$ 126,220	\$ -	\$ -	0.00%	300.00	483.60	50.778	40.23%	\$ 15.75	\$ 23.40	132
232 2-3 YD 2X PER WEEK	8	2	10	2.0	\$ 39.15	\$ 40,716	\$ 39.15	\$ 40,716	\$ -	\$ -	0.00%	300.00	156.00	16.380	40.23%	\$ 15.75	\$ 23.40	232
332 3-3 YD 2X PER WEEK	6	-	6	2.0	\$ 39.15	\$ 24,430	\$ 39.15	\$ 24,430	\$ -	\$ -	0.00%	300.00	93.60	9.828	40.23%	\$ 15.75	\$ 23.40	332
333 3-3 YD 3X PER WEEK	6	-	6	3.0	\$ 39.15	\$ 36,644	\$ 39.15	\$ 36,644	\$ -	\$ -	0.00%	300.00	140.40	14.742	40.23%	\$ 15.75	\$ 23.40	333
533 5-3 YD 2X PER WEEK	-	-	-	2.0	\$ 39.15	\$ -	\$ 39.15	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	533
533 5-3 YD 3X PER WEEK	20	-	20	3.0	\$ 39.15	\$ 122,148	\$ 39.15	\$ 122,148	\$ -	\$ -	0.00%	300.00	468.00	49.140	40.23%	\$ 15.75	\$ 23.40	533
534 5-3 YD 4X PER WEEK	5	-	5	4.0	\$ 39.15	\$ 40,716	\$ 39.15	\$ 40,716	\$ -	\$ -	0.00%	300.00	156.00	16.380	40.23%	\$ 15.75	\$ 23.40	534
432 4-3 YD 2X PER WEEK	-	-	-	2.0	\$ 39.15	\$ -	\$ 39.15	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	432
632 6-3 YD 2X PER WEEK	-	-	-	2.0	\$ 39.15	\$ -	\$ 39.15	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	632
633 6-3 YD 3X PER WEEK	6	-	6	3.0	\$ 39.15	\$ 36,644	\$ 39.15	\$ 36,644	\$ -	\$ -	0.00%	300.00	140.40	14.742	40.23%	\$ 15.75	\$ 23.40	633
133 1-3 YD 3X PER WEEK	12	-	12	3.0	\$ 39.15	\$ 73,289	\$ 39.15	\$ 73,289	\$ -	\$ -	0.00%	300.00	280.80	29.484	40.23%	\$ 15.75	\$ 23.40	133
	<b>391</b>	<b>88</b>	<b>479</b>			<b>\$ 1,207,229</b>		<b>\$ 1,207,229</b>	<b>\$ -</b>	<b>\$ -</b>			<b>4,625.40</b>	<b>\$ 485.667</b>				
4FE 4 YD MSW EOW	48	41	89	0.5	\$ 47.54	\$ 110,008	\$ 47.54	\$ 110,008	\$ -	\$ -	0.00%	400.00	462.80	48.594	44.17%	\$ 21.00	\$ 26.54	4FE
141 1-4 YD 1X PER WEEK	268	62	330	1.0	\$ 47.54	\$ 815,786	\$ 47.54	\$ 815,786	\$ -	\$ -	0.00%	400.00	3,432.00	360.360	44.17%	\$ 21.00	\$ 26.54	141
241 2-4 YD 1X PER WEEK	20	4	24	1.0	\$ 47.54	\$ 59,330	\$ 47.54	\$ 59,330	\$ -	\$ -	0.00%	400.00	249.60	26.208	44.17%	\$ 21.00	\$ 26.54	241
341 3-4 YD 1X PER WEEK	6	-	6	1.0	\$ 47.54	\$ 14,832	\$ 47.54	\$ 14,832	\$ -	\$ -	0.00%	400.00	62.40	6.552	44.17%	\$ 21.00	\$ 26.54	341
441 4-4 YD 1X PER WEEK	8	-	8	1.0	\$ 47.54	\$ 19,777	\$ 47.54	\$ 19,777	\$ -	\$ -	0.00%	400.00	83.20	8.736	44.17%	\$ 21.00	\$ 26.54	441
541 5-4 YD 1X PER WEEK	5	-	5	1.0	\$ 47.54	\$ 12,360	\$ 47.54	\$ 12,360	\$ -	\$ -	0.00%	400.00	52.00	5.460	44.17%	\$ 21.00	\$ 26.54	541
142 1-4 YD 2X PER WEEK	63	8	71	2.0	\$ 47.54	\$ 351,035	\$ 47.54	\$ 351,035	\$ -	\$ -	0.00%	400.00	1,476.80	155.064	44.17%	\$ 21.00	\$ 26.54	142
242 2-4 YD 2X PER WEEK	20	-	20	2.0	\$ 47.54	\$ 98,883	\$ 47.54	\$ 98,883	\$ -	\$ -	0.00%	400.00	416.00	43.680	44.17%	\$ 21.00	\$ 26.54	242
342 3-4 YD 2X PER WEEK	18	-	18	2.0	\$ 47.54	\$ 88,995	\$ 47.54	\$ 88,995	\$ -	\$ -	0.00%	400.00	374.40	39.312	44.17%	\$ 21.00	\$ 26.54	342
442 4-4 YD 2X PER WEEK	4	-	4	2.0	\$ 47.54	\$ 19,777	\$ 47.54	\$ 19,777	\$ -	\$ -	0.00%	400.00	83.20	8.736	44.17%	\$ 21.00	\$ 26.54	442
542 5-4 YD 2X PER WEEK	10	-	10	2.0	\$ 47.54	\$ 49,442	\$ 47.54	\$ 49,442	\$ -	\$ -	0.00%	400.00	208.00	21.840	44.17%	\$ 21.00	\$ 26.54	542
742 7-4 YD 2X PER WEEK	-	-	-	2.0	\$ 47.54	\$ -	\$ 47.54	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	742
143 1-4 YD 3X PER WEEK	31	-	31	3.0	\$ 47.54	\$ 229,903	\$ 47.54	\$ 229,903	\$ -	\$ -	0.00%	400.00	967.20	101.556	44.17%	\$ 21.00	\$ 26.54	143
243 2-4 YD 3X PER WEEK	12	2	14	3.0	\$ 47.54	\$ 103,827	\$ 47.54	\$ 103,827	\$ -	\$ -	0.00%	400.00	436.80	45.864	44.17%	\$ 21.00	\$ 26.54	243
443 4-4 YD 3X PER WEEK	4	-	4	3.0	\$ 47.54	\$ 29,665	\$ 47.54	\$ 29,665	\$ -	\$ -	0.00%	400.00	124.80	13.104	44.17%	\$ 21.00	\$ 26.54	443
444 4-4 YD 4X PER WEEK	4	-	4	4.0	\$ 47.54	\$ 39,553	\$ 47.54	\$ 39,553	\$ -	\$ -	0.00%	400.00	166.40	17.472	44.17%	\$ 21.00	\$ 26.54	444
144 1-4 YD 4X PER WEEK	6	-	6	4.0	\$ 47.54	\$ 59,330	\$ 47.54	\$ 59,330	\$ -	\$ -	0.00%	400.00	249.60	26.208	44.17%	\$ 21.00	\$ 26.54	144
244 2-4 YD 4X PER WEEK	4	-	4	4.0	\$ 47.54	\$ 39,553	\$ 47.54	\$ 39,553	\$ -	\$ -	0.00%	400.00	166.40	17.472	44.17%	\$ 21.00	\$ 26.54	244
245 2-4 YD 5X PER WEEK	-	-	-	5.0	\$ 47.54	\$ -	\$ 47.54	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	245
344 3-4 YD 4X PER WEEK	6	-	6	4.0	\$ 47.54	\$ 59,330	\$ 47.54	\$ 59,330	\$ -	\$ -	0.00%	400.00	249.60	26.208	44.17%	\$ 21.00	\$ 26.54	344
543 5-4 YD 3X PER WEEK	-	-	-	3.0	\$ 47.54	\$ -	\$ 47.54	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	543
544 5-4 YD 4X PER WEEK	5	-	5	4.0	\$ 47.54	\$ 49,442	\$ 47.54	\$ 49,442	\$ -	\$ -	0.00%	400.00	208.00	21.840	44.17%	\$ 21.00	\$ 26.54	544
345 3-4 YD 5X PER WEEK	3	-	3	5.0	\$ 47.54	\$ 37,081	\$ 47.54	\$ 37,081	\$ -	\$ -	0.00%	400.00	156.00	16.380	44.17%	\$ 21.00	\$ 26.54	345
641 6-4 YD 1X PER WEEK	6	-	6	1.0	\$ 47.54	\$ 14,832	\$ 47.54	\$ 14,832	\$ -	\$ -	0.00%	400.00	62.40	6.552	44.17%	\$ 21.00	\$ 26.54	641
642 6-4 YD 2X PER WEEK	-	-	-	2.0	\$ 47.54	\$ -	\$ 47.54	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	642
643 6-4 YD 3X PER WEEK	6	-	6	3.0	\$ 47.54	\$ 44,497	\$ 47.54	\$ 44,497	\$ -	\$ -	0.00%	400.00	187.20	19.656	44.17%	\$ 21.00	\$ 26.54	643
145 1-4 YD 5X PER WEEK	14	1	15	5.0	\$ 47.54	\$ 185,406	\$ 47.54	\$ 185,406	\$ -	\$ -	0.00%	400.00	780.00	81.900	44.17%	\$ 21.00	\$ 26.54	145
	<b>571</b>	<b>118</b>	<b>689</b>			<b>\$ 2,532,646</b>		<b>\$ 2,532,646</b>	<b>\$ -</b>	<b>\$ -</b>			<b>10,654.80</b>	<b>\$ 1,118.754</b>				
6FE 6 YD MSW EOW	24	10	34	0.5	\$ 65.49	\$ 57,893	\$ 65.49	\$ 57,893										

**Waste Management of North Sound and Marysville**  
Commercial Priceout

Row Labels	North Sound	Marysville	Total	Pro Forma						Average								
	# of Containers	# of Containers	# of Containers	Freq.	Current Rate	Annual Revenue	Proposed Rate	Annual Revenue	Price Diff.	Revenue Diff.	INC. (DEC.)	Lbs./Can/YD	Tons	Disposal fee	% Disposal	Disposal		Service
262 2-6 YD 2X PER WEEK	12	-	12	2.0	\$ 65.49	\$ 81,732	\$ 65.49	\$ 81,732	\$ -	\$ -	0.00%	600.00	374.40	39,312	48.10%	\$ 31.50	\$ 33.99	262
362 3-6 YD 2X PER WEEK	15	-	15	2.0	\$ 65.49	\$ 102,164	\$ 65.49	\$ 102,164	\$ -	\$ -	0.00%	600.00	468.00	49,140	48.10%	\$ 31.50	\$ 33.99	362
462 4-6 YD 2X PER WEEK	4	-	4	2.0	\$ 65.49	\$ 27,244	\$ 65.49	\$ 27,244	\$ -	\$ -	0.00%	600.00	124.80	13,104	48.10%	\$ 31.50	\$ 33.99	462
862 8-6 YD 2X PER WEEK	8	-	8	2.0	\$ 65.49	\$ 54,488	\$ 65.49	\$ 54,488	\$ -	\$ -	0.00%	600.00	249.60	26,208	48.10%	\$ 31.50	\$ 33.99	862
163 1-6 YD 3X PER WEEK	21	1	22	3.0	\$ 65.49	\$ 224,762	\$ 65.49	\$ 224,762	\$ -	\$ -	0.00%	600.00	1,029.60	108,108	48.10%	\$ 31.50	\$ 33.99	163
263 2-6 YD 3X PER WEEK	8	-	8	3.0	\$ 65.49	\$ 81,732	\$ 65.49	\$ 81,732	\$ -	\$ -	0.00%	600.00	374.40	39,312	48.10%	\$ 31.50	\$ 33.99	263
363 3-6 YD 3X PER WEEK	6	-	6	3.0	\$ 65.49	\$ 61,299	\$ 65.49	\$ 61,299	\$ -	\$ -	0.00%	600.00	280.80	29,484	48.10%	\$ 31.50	\$ 33.99	363
164 1-6 YD 4X PER WEEK	2	-	2	4.0	\$ 65.49	\$ 27,244	\$ 65.49	\$ 27,244	\$ -	\$ -	0.00%	600.00	124.80	13,104	48.10%	\$ 31.50	\$ 33.99	164
264 2-6 YD 4X PER WEEK	2	-	2	4.0	\$ 65.49	\$ 27,244	\$ 65.49	\$ 27,244	\$ -	\$ -	0.00%	600.00	124.80	13,104	48.10%	\$ 31.50	\$ 33.99	264
464 4-6 YD 4X PER WEEK	-	-	-	4.0	\$ 65.49	\$ -	\$ 65.49	\$ -	\$ -	\$ -	0.00%	600.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	464
663 6-6 YD 3X PER WEEK	12	-	12	3.0	\$ 65.49	\$ 122,597	\$ 65.49	\$ 122,597	\$ -	\$ -	0.00%	600.00	561.60	58,968	48.10%	\$ 31.50	\$ 33.99	663
165 1-6 YD 5X PER WEEK	3	-	3	5.0	\$ 65.49	\$ 51,082	\$ 65.49	\$ 51,082	\$ -	\$ -	0.00%	600.00	234.00	24,570	48.10%	\$ 31.50	\$ 33.99	165
	<b>431</b>	<b>60</b>	<b>491</b>			<b>\$ 2,377,025</b>		<b>\$ 2,377,025</b>	<b>\$ -</b>	<b>\$ -</b>		<b>10,888.80</b>	<b>\$ 1,143,324</b>					
8FE 8 YD MSW EOW	13	9	22	0.5	\$ 82.29	\$ 47,070	\$ 82.29	\$ 47,070	\$ -	\$ -	0.00%	800.00	228.80	24,024	51.04%	\$ 42.00	\$ 40.29	8FE
181 1-8 YD 1X PER WEEK	165	29	194	1.0	\$ 82.29	\$ 830,142	\$ 82.29	\$ 830,142	\$ -	\$ -	0.00%	800.00	4,035.20	423,696	51.04%	\$ 42.00	\$ 40.29	181
281 2-8 YD 1X PER WEEK	22	10	32	1.0	\$ 82.29	\$ 136,931	\$ 82.29	\$ 136,931	\$ -	\$ -	0.00%	800.00	665.60	69,888	51.04%	\$ 42.00	\$ 40.29	281
381 3-8 YD 1X PER WEEK	6	3	9	1.0	\$ 82.29	\$ 38,512	\$ 82.29	\$ 38,512	\$ -	\$ -	0.00%	800.00	187.20	19,656	51.04%	\$ 42.00	\$ 40.29	381
481 4-8 YD 1X PER WEEK	12	-	12	1.0	\$ 82.29	\$ 51,349	\$ 82.29	\$ 51,349	\$ -	\$ -	0.00%	800.00	249.60	26,208	51.04%	\$ 42.00	\$ 40.29	481
581 5-8 YD 1X PER WEEK	-	-	-	1.0	\$ 82.29	\$ -	\$ 82.29	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	581
881 8-8 YD 1X PER WEEK	-	-	-	1.0	\$ 82.29	\$ -	\$ 82.29	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	881
182 1-8 YD 2X PER WEEK	74	7	81	2.0	\$ 82.29	\$ 693,211	\$ 82.29	\$ 693,211	\$ -	\$ -	0.00%	800.00	3,369.60	353,808	51.04%	\$ 42.00	\$ 40.29	182
282 2-8 YD 2X PER WEEK	16	-	16	2.0	\$ 82.29	\$ 136,931	\$ 82.29	\$ 136,931	\$ -	\$ -	0.00%	800.00	665.60	69,888	51.04%	\$ 42.00	\$ 40.29	282
382 3-8 YD 2X PER WEEK	12	-	12	2.0	\$ 82.29	\$ 102,698	\$ 82.29	\$ 102,698	\$ -	\$ -	0.00%	800.00	499.20	52,416	51.04%	\$ 42.00	\$ 40.29	382
482 4-8 YD 2X PER WEEK	4	-	4	2.0	\$ 82.29	\$ 34,233	\$ 82.29	\$ 34,233	\$ -	\$ -	0.00%	800.00	166.40	17,472	51.04%	\$ 42.00	\$ 40.29	482
582 5-8 YD 2X PER WEEK	-	-	-	2.0	\$ 82.29	\$ -	\$ 82.29	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	582
782 7-8 YD 2X PER WEEK	21	-	21	2.0	\$ 82.29	\$ 179,721	\$ 82.29	\$ 179,721	\$ -	\$ -	0.00%	800.00	873.60	91,728	51.04%	\$ 42.00	\$ 40.29	782
882 8-8 YD 2X PER WEEK	-	-	-	2.0	\$ 82.29	\$ -	\$ 82.29	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	882
183 1-8 YD 3X PER WEEK	57	5	62	3.0	\$ 82.29	\$ 795,909	\$ 82.29	\$ 795,909	\$ -	\$ -	0.00%	800.00	3,868.80	406,224	51.04%	\$ 42.00	\$ 40.29	183
283 2-8 YD 3X PER WEEK	12	-	12	3.0	\$ 82.29	\$ 154,047	\$ 82.29	\$ 154,047	\$ -	\$ -	0.00%	800.00	748.80	78,624	51.04%	\$ 42.00	\$ 40.29	283
383 3-8 YD 3X PER WEEK	9	-	9	3.0	\$ 82.29	\$ 115,535	\$ 82.29	\$ 115,535	\$ -	\$ -	0.00%	800.00	561.60	58,968	51.04%	\$ 42.00	\$ 40.29	383
583 5-8 YD 3X PER WEEK	10	-	10	3.0	\$ 82.29	\$ 128,372	\$ 82.29	\$ 128,372	\$ -	\$ -	0.00%	800.00	624.00	65,520	51.04%	\$ 42.00	\$ 40.29	583
184 1-8 YD 4X PER WEEK	4	-	4	4.0	\$ 82.29	\$ 68,465	\$ 82.29	\$ 68,465	\$ -	\$ -	0.00%	800.00	332.80	34,944	51.04%	\$ 42.00	\$ 40.29	184
384 3-8 YD 4X PER WEEK	3	-	3	4.0	\$ 82.29	\$ 51,349	\$ 82.29	\$ 51,349	\$ -	\$ -	0.00%	800.00	249.60	26,208	51.04%	\$ 42.00	\$ 40.29	384
185 1-8 YD 5X PER WEEK	21	-	21	5.0	\$ 82.29	\$ 449,303	\$ 82.29	\$ 449,303	\$ -	\$ -	0.00%	800.00	2,184.00	229,320	51.04%	\$ 42.00	\$ 40.29	185
284 2-8 YD 4X PER WEEK	6	-	6	4.0	\$ 82.29	\$ 102,698	\$ 82.29	\$ 102,698	\$ -	\$ -	0.00%	800.00	499.20	52,416	51.04%	\$ 42.00	\$ 40.29	284
285 2-8 YD 5X PER WEEK	2	-	2	5.0	\$ 82.29	\$ 42,791	\$ 82.29	\$ 42,791	\$ -	\$ -	0.00%	800.00	208.00	21,840	51.04%	\$ 42.00	\$ 40.29	285
581 5-8 YD 1X PER WEEK	-	-	-	1.0	\$ 82.29	\$ -	\$ 82.29	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	581
683 6-8 YD 3X PER WEEK	12	-	12	3.0	\$ 82.29	\$ 154,047	\$ 82.29	\$ 154,047	\$ -	\$ -	0.00%	800.00	748.80	78,624	51.04%	\$ 42.00	\$ 40.29	683
485 4-8 YD 5X PER WEEK	4	-	4	5.0	\$ 82.29	\$ 85,582	\$ 82.29	\$ 85,582	\$ -	\$ -	0.00%	800.00	416.00	43,680	51.04%	\$ 42.00	\$ 40.29	485
186 1-8 YD 6X PER WEEK	-	-	-	6.0	\$ 82.29	\$ -	\$ 82.29	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	186
	<b>485</b>	<b>63</b>	<b>548</b>			<b>\$ 4,398,894</b>		<b>\$ 4,398,894</b>	<b>\$ -</b>	<b>\$ -</b>		<b>21,382.40</b>	<b>\$ 2,245,152</b>					
2C1 2 YD COMPACTOR 1X WK	2	-	2	1.0	\$ 65.49	\$ 6,811	\$ 65.49	\$ 6,811	\$ -	\$ -	0.00%	600.00	31.20	3,276	48.10%	\$ 31.50	\$ 33.99	2C1
2C2 2 YD COMPACTOR 2X WK	6	-	6	2.0	\$ 65.49	\$ 40,866	\$ 65.49	\$ 40,866	\$ -	\$ -	0.00%	600.00	187.20	19,656	48.10%	\$ 31.50	\$ 33.99	2C2
2C3 2 YD COMPACTOR 3X WK	7	-	7	3.0	\$ 65.49	\$ 71,515	\$ 65.49	\$ 71,515	\$ -	\$ -	0.00%	600.00	327.60	34,398	48.10%	\$ 31.50	\$ 33.99	2C3
3C1 3 YD COMPACTOR 1X WK	-	-	-	1.0	\$ 87.12	\$ -	\$ 87.12	\$ -	\$ -	\$ -	0.00%	900.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	3C1
3C3 3 YD COMPACTOR 3X WK	1	-	1	3.0	\$ 87.12	\$ 13,591	\$ 87.12	\$ 13,591	\$ -	\$ -	0.00%	900.00	70.20	7,371	54.24%	\$ 47.25	\$ 39.87	3C3
4C1 4 YD COMPACTOR 1X WK	-	-	-	1.0	\$ 109.58	\$ -	\$ 109.58	\$ -	\$ -	\$ -	0.00%	1,200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	4C1
4C2 4 YD COMPACTOR 2X WK	5	-	5	2.0	\$ 109.58	\$ 56,982	\$ 109.58	\$ 56,982	\$ -	\$ -	0.00%	1,200.00	312.00	32,760	57.49%	\$ 63.00	\$ 46.58	4C2
4C3 4 YD COMPACTOR 3X WK	-	-	-	3.0	\$ 109.58	\$ -	\$ 109.58	\$ -	\$ -	\$ -	0.00%	1,200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	4C3
6C1 6 YD COMPACTOR 1X WK	1	-	1	1.0	\$ 152.30	\$ 7,920	\$ 152.30	\$ 7,920	\$ -	\$ -	0.00%	1,800.00	46.80	4,914	62.05%	\$ 94.50	\$ 57.80	6C1
6C4 6 YD COMPACTOR 4X WK	-	-	-	4.0	\$ 152.30	\$ -	\$ 152.30	\$ -	\$ -	\$ -	0.00%	1,800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	6C4
8C1 8 YD COMPACTOR 1X WK	1	-	1	1.0	\$ 152.30	\$ 7,920	\$ 152.30	\$ 7,920	\$ -	\$ -	0.00%	1,800.00	46.80	4,914	62.05%	\$ 94.50	\$ 57.80	8C1
8C2 8 YD COMPACTOR 2X WK	2	-	2	2.0	\$ 152.30	\$ 31,678	\$ 152.30	\$ 31,678	\$ -	\$ -	0.00%	1,800.00	187.20	19,656	62.05%	\$ 94.50	\$ 57.80	8C2
8C3 8 YD COMPACTOR 3X WK	1	-	1	3.0	\$ 195.12	\$ 30,439	\$ 195.12	\$ 30,439	\$ -	\$ -	0.00%	2,400.00	187.20	19,656	64.58%	\$ 126.00	\$ 69.12	8C3
	<b>26</b>	<b>-</b>	<b>26</b>			<b>\$ 267,720</b>		<b>\$ 267,720</b>	<b>\$ -</b>	<b>\$ -</b>		<b>1,396.20</b>	<b>\$ 146,601</b>					
1DF DISTANCE 1 FLAT	8	-	8	1.0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!							1DF
DDC DISTANCE DRIVE-IN	-	-	-	1.0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!							DDC
	<b>8</b>	<b>-</b>	<b>8</b>			<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>								
FG1 FEL GATE FEE 1X WK	211	30	241	1.0	\$ 2.62	\$ 32,834	\$ 2.62	\$ 32,834	\$ -	\$ -	0.00%							FG1
FG2 FEL GATE FEE 2X WK	109	5	114	2.0	\$ 2.62	\$ 31,063	\$ 2.62	\$ 31,063	\$ -	\$ -	0.00%							FG2
FG3 FEL GATE FEE 3X WK	62	1	63	3.0	\$ 2.62	\$ 25,749	\$ 2.6											

**Waste Management of North Sound and Marysville**

Commercial Priceout

Row Labels	North Sound	Marysville	Total	Freq.	Current Rate	Annual Revenue	Pro Forma		Price Diff.	Revenue Diff.	INC. (DEC.)	lbs./ Can/YD	Tons	Average			Service	
	# of Containers	# of Containers	# of Containers				Proposed Rate	Annual Revenue						Average Disposal fee	% Disposal	Disposal		
FGM FEL GATE FEE 1X MO	-	-	-	0.2	\$ 2.62	\$ -	\$ 2.62	\$ -	\$ -	0.00%							FGM	
	<u>402</u>	<u>42</u>	<u>444</u>			<u>\$ 101,703</u>	<u>\$ 101,703</u>		<u>\$ -</u>									
FR1 FEL ROLLOUT FEE 1X WK	230	9	239	1.0	\$ 1.91	\$ 23,737	\$ 1.91	\$ 23,737	\$ -	\$ -	0.00%						FR1	
FR2 FEL ROLLOUT FEE 2X WK	76	3	79	2.0	\$ 1.91	\$ 15,693	\$ 1.91	\$ 15,693	\$ -	\$ -	0.00%						FR2	
FR3 FEL ROLLOUT FEE 3X WK	33	-	33	3.0	\$ 1.91	\$ 9,833	\$ 1.91	\$ 9,833	\$ -	\$ -	0.00%						FR3	
FR5 FEL ROLLOUT FEE 5X WK	22	1	23	5.0	\$ 1.91	\$ 11,422	\$ 1.91	\$ 11,422	\$ -	\$ -	0.00%						FR5	
	<u>361</u>	<u>13</u>	<u>374</u>			<u>\$ 60,685</u>	<u>\$ 60,685</u>		<u>\$ -</u>									
LKC LOCK/UNLOCK FLAT	268	21	289	1.0	\$ 1.62	\$ 24,345	\$ 1.62	\$ 24,345	\$ -	\$ -	0.00%						LKC	
DLT DELIVER CONTAINER MSW TEMP	30	38	68	1.0	\$ 83.00	\$ 67,728	\$ 83.00	\$ 67,728	\$ -	\$ -	0.00%						DLT	
						<u>\$ 92,073</u>	<u>\$ 92,073</u>		<u>\$ -</u>									
	<u>4,227</u>	<u>1,072</u>	<u>5,299</u>			<u>\$12,898,193</u>	<u>\$12,898,023</u>		<u>\$ (170)</u>			<u>54,577.85</u>	<u>\$ 5,730,674</u>					
													<u>\$ 165.28</u>					
<b>Total King County</b>																	Tot	
1AM 1-32 GAL CAN MSW			<u>2</u>	1.0	\$ 6.09	\$ 633	\$ 6.09	\$ 633	\$ -	\$ -	0.00%	<u>15.84</u>	<u>0.82</u>	<u>153</u>	<u>24.10%</u>	<u>\$ 1.47</u>	<u>\$ 4.62</u>	1AM
CM1 35 GAL CART MSW 1X WK			<u>2</u>	1.0	\$ 6.09	\$ 633	\$ 6.09	\$ 633	\$ -	\$ -	0.00%	17.33	0.90	167	26.36%	\$ 1.61	\$ 4.48	CM1
CET 15-35 GAL CARTS MSW			<u>15</u>	1.0	\$ 6.09	\$ 4,750	\$ 6.09	\$ 4,750	\$ -	\$ -	0.00%	17.33	6.76	1,252	26.36%	\$ 1.61	\$ 4.48	CET
CFT 16-35 GAL CARTS MSW			<u>16</u>	1.0	\$ 6.09	\$ 5,067	\$ 6.09	\$ 5,067	\$ -	\$ -	0.00%	17.33	7.21	1,335	26.36%	\$ 1.61	\$ 4.48	CFT
			<u>33</u>			<u>\$ 10,450</u>	<u>\$ 10,450</u>		<u>\$ -</u>				<u>14.87</u>	<u>\$ 2,754</u>				
1DM 1-64 GAL CART MSW			<u>17</u>	1.0	\$ 10.60	\$ 9,370	\$ 10.60	\$ 9,370	\$ -	\$ -	0.00%	<u>31.68</u>	<u>14.00</u>	<u>2,695</u>	<u>27.69%</u>	<u>\$ 2.94</u>	<u>\$ 7.66</u>	1DM
EME 96 GAL CART MSW EOW			<u>3</u>	0.5	\$ 14.11	\$ 1,101	\$ 14.11	\$ 1,101	\$ -	\$ -	0.00%	47.52	1.85	343	31.20%	\$ 4.40	\$ 9.71	EME
1EM 1-96 GAL CART MSW			<u>35</u>	1.0	\$ 14.11	\$ 25,680	\$ 14.11	\$ 25,680	\$ -	\$ -	0.00%	47.52	43.25	8,013	31.20%	\$ 4.40	\$ 9.71	1EM
2EM 2-96 GAL CARTS MSW			<u>24</u>	1.0	\$ 14.11	\$ 17,609	\$ 14.11	\$ 17,609	\$ -	\$ -	0.00%	47.52	29.66	5,495	31.20%	\$ 4.40	\$ 9.71	2EM
3EM 3-96 GAL CARTS MSW			<u>3</u>	1.0	\$ 14.11	\$ 2,201	\$ 14.11	\$ 2,201	\$ -	\$ -	0.00%	47.52	3.71	687	31.20%	\$ 4.40	\$ 9.71	3EM
4EM 4-96 GAL CARTS MSW			<u>8</u>	1.0	\$ 14.11	\$ 5,870	\$ 14.11	\$ 5,870	\$ -	\$ -	0.00%	47.52	9.89	1,832	31.20%	\$ 4.40	\$ 9.71	4EM
			<u>70</u>			<u>\$ 52,461</u>	<u>\$ 52,461</u>		<u>\$ -</u>				<u>88.35</u>	<u>\$ 16,369</u>				
111 1-1 YD 1X PER WEEK			<u>58</u>	1.0	\$ 27.73	\$ 83,634	\$ 27.73	\$ 83,634	\$ -	\$ -	0.00%	100.00	150.80	27,940	33.41%	\$ 9.26	\$ 18.47	111
211 2-1 YD 1X PER WEEK			<u>2</u>	1.0	\$ 27.73	\$ 2,884	\$ 27.73	\$ 2,884	\$ -	\$ -	0.00%	100.00	5.20	963	33.41%	\$ 9.26	\$ 18.47	211
113 1-1 YD 3X PER WEEK			<u>-</u>	1.0	\$ 27.73	\$ -	\$ 27.73	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	113
114 1-1 YD 4X PER WEEK			<u>-</u>	1.0	\$ 27.73	\$ -	\$ 27.73	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	114
115 1-1 YD 5X PER WEEK			<u>-</u>	1.0	\$ 27.73	\$ -	\$ 27.73	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	115
112 1-1 YD 2X PER WEEK			<u>-</u>	2.0	\$ 27.73	\$ -	\$ 27.73	\$ -	\$ -	\$ -	0.00%	100.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	112
			<u>60</u>			<u>\$ 86,518</u>	<u>\$ 86,518</u>		<u>\$ -</u>				<u>156.00</u>	<u>\$ 28,904</u>				
151 1-1.5 YD 1X PER WEEK			<u>29</u>	1.0	\$ 36.53	\$ 55,087	\$ 36.53	\$ 55,087	\$ -	\$ -	0.00%	<u>150.00</u>	<u>113.10</u>	<u>20,955</u>	<u>38.04%</u>	<u>\$ 13.90</u>	<u>\$ 22.63</u>	151
121 1-2 YD 1X PER WEEK			<u>84</u>	1.0	\$ 46.65	\$ 203,767	\$ 46.65	\$ 203,767	\$ -	\$ -	0.00%	200.00	436.80	80,930	39.72%	\$ 18.53	\$ 28.12	121
321 3-2 YD 1X PER WEEK			<u>3</u>	1.0	\$ 46.65	\$ 7,277	\$ 46.65	\$ 7,277	\$ -	\$ -	0.00%	200.00	15.60	2,890	39.72%	\$ 18.53	\$ 28.12	321
221 2-2 YD 1X PER WEEK			<u>-</u>	1.0	\$ 46.65	\$ -	\$ 46.65	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	221
222 2-2 YD 2X PER WEEK			<u>-</u>	2.0	\$ 46.65	\$ -	\$ 46.65	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	222
224 2-2 YD 4X PER WEEK			<u>-</u>	4.0	\$ 46.65	\$ -	\$ 46.65	\$ -	\$ -	\$ -	0.00%	200.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	224
122 1-2 YD 2X PER WEEK			<u>3</u>	2.0	\$ 46.65	\$ 14,555	\$ 46.65	\$ 14,555	\$ -	\$ -	0.00%	200.00	31.20	5,781	39.72%	\$ 18.53	\$ 28.12	122
123 1-2 YD 3X PER WEEK			<u>5</u>	3.0	\$ 46.65	\$ 36,387	\$ 46.65	\$ 36,387	\$ -	\$ -	0.00%	200.00	78.00	14,452	39.72%	\$ 18.53	\$ 28.12	123
			<u>95</u>			<u>\$ 261,986</u>	<u>\$ 261,986</u>		<u>\$ -</u>				<u>561.60</u>	<u>\$ 104,053</u>				
131 1-3 YD 1X PER WEEK			<u>54</u>	1.0	\$ 64.14	\$ 180,105	\$ 64.14	\$ 180,105	\$ -	\$ -	0.00%	300.00	421.20	78,040	43.33%	\$ 27.79	\$ 36.35	131
231 2-3 YD 1X PER WEEK			<u>2</u>	1.0	\$ 64.14	\$ 6,671	\$ 64.14	\$ 6,671	\$ -	\$ -	0.00%	300.00	15.60	2,890	43.33%	\$ 27.79	\$ 36.35	231
331 3-3 YD 1X PER WEEK			<u>-</u>	1.0	\$ 64.14	\$ -	\$ 64.14	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	331
531 5-3 YD 1X PER WEEK			<u>5</u>	1.0	\$ 64.14	\$ 16,676	\$ 64.14	\$ 16,676	\$ -	\$ -	0.00%	300.00	39.00	7,226	43.33%	\$ 27.79	\$ 36.35	531
132 1-3 YD 2X PER WEEK			<u>8</u>	2.0	\$ 64.14	\$ 53,364	\$ 64.14	\$ 53,364	\$ -	\$ -	0.00%	300.00	124.80	23,123	43.33%	\$ 27.79	\$ 36.35	132
233 2-3 YD 3X PER WEEK			<u>2</u>	3.0	\$ 64.14	\$ 20,012	\$ 64.14	\$ 20,012	\$ -	\$ -	0.00%	300.00	46.80	8,671	43.33%	\$ 27.79	\$ 36.35	233
332 3-3 YD 2X PER WEEK			<u>-</u>	2.0	\$ 64.14	\$ -	\$ 64.14	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	332
333 3-3 YD 3X PER WEEK			<u>-</u>	3.0	\$ 64.14	\$ -	\$ 64.14	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	333
532 5-3 YD 2X PER WEEK			<u>-</u>	2.0	\$ 64.14	\$ -	\$ 64.14	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	



**Waste Management of North Sound and Marysville**  
Commercial Pricecut

Row Labels	North Sound	Marysville	Total	Pro Forma			Revenue		%	Average							
	# of Containers	# of Containers	# of Containers	Freq.	Current Rate	Annual Revenue	Proposed Rate	Annual Revenue	Price Diff.	Revenue Diff.	INC. (DEC.)	Lbs./ Can/YD	Tons	Disposal fee	% Disposal	Disposal	Service
533 5-3 YD 3X PER WEEK	-	-	-	3.0	\$ 64.14	\$ -	\$ 64.14	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!
534 5-3 YD 4X PER WEEK	-	-	-	4.0	\$ 64.14	\$ -	\$ 64.14	\$ -	\$ -	\$ -	0.00%	300.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!
134 1-3 YD 4X PER WEEK	1	-	1	4.0	\$ 64.14	\$ 13,341	\$ 64.14	\$ 13,341	\$ -	\$ -	0.00%	300.00	31.20	5,781	43.33%	\$ 27.79	\$ 36.35
	<b>72</b>					<b>\$ 290,169</b>		<b>\$ 290,169</b>	<b>\$ -</b>				<b>678.60</b>	<b>\$ 125,731</b>			
141 1-4 YD 1X PER WEEK	76	1.0	\$ 78.35	\$ 309,639	\$ 78.35	\$ 309,639	\$ -	\$ -	\$ -	0.00%	400.00	790.40	146,445	47.30%	\$ 37.06	\$ 41.29	141
241 2-4 YD 1X PER WEEK	8	1.0	\$ 78.35	\$ 32,594	\$ 78.35	\$ 32,594	\$ -	\$ -	\$ -	0.00%	400.00	83.20	15,415	47.30%	\$ 37.06	\$ 41.29	241
341 3-4 YD 1X PER WEEK	3	1.0	\$ 78.35	\$ 12,223	\$ 78.35	\$ 12,223	\$ -	\$ -	\$ -	0.00%	400.00	31.20	5,781	47.30%	\$ 37.06	\$ 41.29	341
441 4-4 YD 1X PER WEEK	4	1.0	\$ 78.35	\$ 16,297	\$ 78.35	\$ 16,297	\$ -	\$ -	\$ -	0.00%	400.00	41.60	7,708	47.30%	\$ 37.06	\$ 41.29	441
641 6-4 YD 1X PER WEEK	-	1.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	641
642 6-4 YD 2X PER WEEK	-	2.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	642
142 1-4 YD 2X PER WEEK	23	2.0	\$ 78.35	\$ 187,413	\$ 78.35	\$ 187,413	\$ -	\$ -	\$ -	0.00%	400.00	478.40	88,638	47.30%	\$ 37.06	\$ 41.29	142
242 2-4 YD 2X PER WEEK	4	2.0	\$ 78.35	\$ 32,594	\$ 78.35	\$ 32,594	\$ -	\$ -	\$ -	0.00%	400.00	83.20	15,415	47.30%	\$ 37.06	\$ 41.29	242
143 1-4 YD 3X PER WEEK	17	3.0	\$ 78.35	\$ 207,784	\$ 78.35	\$ 207,784	\$ -	\$ -	\$ -	0.00%	400.00	530.40	98,273	47.30%	\$ 37.06	\$ 41.29	143
443 4-4 YD 3X PER WEEK	-	3.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	443
443 4-4 YD 3X PER WEEK	-	3.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	443
543 5-4 YD 3X PER WEEK	-	3.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	543
444 4-4 YD 4X PER WEEK	-	4.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	444
244 2-4 YD 4X PER WEEK	2	4.0	\$ 78.35	\$ 32,594	\$ 78.35	\$ 32,594	\$ -	\$ -	\$ -	0.00%	400.00	83.20	15,415	47.30%	\$ 37.06	\$ 41.29	244
245 2-4 YD 5X PER WEEK	-	5.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	245
344 3-4 YD 4X PER WEEK	-	4.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	344
345 3-4 YD 5X PER WEEK	-	5.0	\$ 78.35	\$ -	\$ 78.35	\$ -	\$ -	\$ -	\$ -	0.00%	400.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	345
144 1-4 YD 4X PER WEEK	3	4.0	\$ 78.35	\$ 48,890	\$ 78.35	\$ 48,890	\$ -	\$ -	\$ -	0.00%	400.00	124.80	23,123	47.30%	\$ 37.06	\$ 41.29	144
146 1-4 YD 6X PER WEEK	3	6.0	\$ 78.35	\$ 73,336	\$ 78.35	\$ 73,336	\$ -	\$ -	\$ -	0.00%	400.00	187.20	34,684	47.30%	\$ 37.06	\$ 41.29	146
	<b>143</b>					<b>\$ 953,363</b>		<b>\$ 953,363</b>	<b>\$ -</b>				<b>2,433.60</b>	<b>\$ 450,897</b>			
161 1-6 YD 1X PER WEEK	54	1.0	\$ 102.70	\$ 288,382	\$ 102.70	\$ 288,382	\$ -	\$ -	\$ -	0.00%	600.00	842.40	156,080	54.12%	\$ 55.58	\$ 47.12	161
261 2-6 YD 1X PER WEEK	2	1.0	\$ 102.70	\$ 10,681	\$ 102.70	\$ 10,681	\$ -	\$ -	\$ -	0.00%	600.00	31.20	5,781	54.12%	\$ 55.58	\$ 47.12	261
461 4-6 YD 1X PER WEEK	4	1.0	\$ 102.70	\$ 21,362	\$ 102.70	\$ 21,362	\$ -	\$ -	\$ -	0.00%	600.00	62.40	11,561	54.12%	\$ 55.58	\$ 47.12	461
162 1-6 YD 2X PER WEEK	14	2.0	\$ 102.70	\$ 149,531	\$ 102.70	\$ 149,531	\$ -	\$ -	\$ -	0.00%	600.00	436.80	80,930	54.12%	\$ 55.58	\$ 47.12	162
562 5-6 YD 2X PER WEEK	-	2.0	\$ 102.70	\$ -	\$ 102.70	\$ -	\$ -	\$ -	\$ -	0.00%	600.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	562
564 5-6 YD 4X PER WEEK	-	4.0	\$ 102.70	\$ -	\$ 102.70	\$ -	\$ -	\$ -	\$ -	0.00%	600.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	564
363 3-6 YD 3X PER WEEK	-	3.0	\$ 102.70	\$ -	\$ 102.70	\$ -	\$ -	\$ -	\$ -	0.00%	600.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	363
464 4-6 YD 4X PER WEEK	-	4.0	\$ 102.70	\$ -	\$ 102.70	\$ -	\$ -	\$ -	\$ -	0.00%	600.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	464
163 1-6 YD 3X PER WEEK	5	3.0	\$ 102.70	\$ 80,106	\$ 102.70	\$ 80,106	\$ -	\$ -	\$ -	0.00%	600.00	234.00	43,356	54.12%	\$ 55.58	\$ 47.12	163
	<b>79</b>					<b>\$ 550,061</b>		<b>\$ 550,061</b>	<b>\$ -</b>				<b>1,606.80</b>	<b>\$ 297,708</b>			
181 1-8 YD 1X PER WEEK	46	1.0	\$ 124.62	\$ 298,091	\$ 124.62	\$ 298,091	\$ -	\$ -	\$ -	0.00%	800.00	956.80	177,276	59.47%	\$ 74.11	\$ 50.51	181
281 2-8 YD 1X PER WEEK	6	1.0	\$ 124.62	\$ 38,881	\$ 124.62	\$ 38,881	\$ -	\$ -	\$ -	0.00%	800.00	124.80	23,123	59.47%	\$ 74.11	\$ 50.51	281
481 4-8 YD 1X PER WEEK	-	1.0	\$ 124.62	\$ -	\$ 124.62	\$ -	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	481
581 5-8 YD 1X PER WEEK	-	1.0	\$ 124.62	\$ -	\$ 124.62	\$ -	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	581
182 1-8 YD 2X PER WEEK	17	2.0	\$ 124.62	\$ 220,328	\$ 124.62	\$ 220,328	\$ -	\$ -	\$ -	0.00%	800.00	707.20	131,030	59.47%	\$ 74.11	\$ 50.51	182
282 2-8 YD 2X PER WEEK	2	2.0	\$ 124.62	\$ 25,921	\$ 124.62	\$ 25,921	\$ -	\$ -	\$ -	0.00%	800.00	83.20	15,415	59.47%	\$ 74.11	\$ 50.51	282
183 1-8 YD 3X PER WEEK	10	3.0	\$ 124.62	\$ 194,407	\$ 124.62	\$ 194,407	\$ -	\$ -	\$ -	0.00%	800.00	624.00	115,615	59.47%	\$ 74.11	\$ 50.51	183
283 2-8 YD 3X PER WEEK	-	3.0	\$ 124.62	\$ -	\$ 124.62	\$ -	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	283
383 3-8 YD 3X PER WEEK	-	3.0	\$ 124.62	\$ -	\$ 124.62	\$ -	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	383
683 6-8 YD 3X PER WEEK	-	3.0	\$ 124.62	\$ -	\$ 124.62	\$ -	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	683
384 3-8 YD 4X PER WEEK	-	4.0	\$ 124.62	\$ -	\$ 124.62	\$ -	\$ -	\$ -	\$ -	0.00%	800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	384
184 1-8 YD 4X PER WEEK	2	4.0	\$ 124.62	\$ 51,842	\$ 124.62	\$ 51,842	\$ -	\$ -	\$ -	0.00%	800.00	166.40	30,831	59.47%	\$ 74.11	\$ 50.51	184
284 2-8 YD 4X PER WEEK	2	4.0	\$ 124.62	\$ 51,842	\$ 124.62	\$ 51,842	\$ -	\$ -	\$ -	0.00%	800.00	166.40	30,831	59.47%	\$ 74.11	\$ 50.51	284
285 2-8 YD 5X PER WEEK	2	5.0	\$ 124.62	\$ 64,802	\$ 124.62	\$ 64,802	\$ -	\$ -	\$ -	0.00%	800.00	208.00	38,538	59.47%	\$ 74.11	\$ 50.51	285
185 1-8 YD 5X PER WEEK	7	5.0	\$ 124.62	\$ 226,808	\$ 124.62	\$ 226,808	\$ -	\$ -	\$ -	0.00%	800.00	728.00	134,884	59.47%	\$ 74.11	\$ 50.51	185
	<b>94</b>					<b>\$ 1,172,923</b>		<b>\$ 1,172,923</b>	<b>\$ -</b>				<b>3,764.80</b>	<b>\$ 697,542</b>			
2C1 2 YD COMPACTOR 1X WK	8	1.0	\$ 122.99	\$ 51,164	\$ 122.99	\$ 51,164	\$ -	\$ -	\$ -	0.00%	600.00	124.80	23,123	45.19%	\$ 55.58	\$ 67.41	2C1
2C3 2 YD COMPACTOR 3X WK	-	3.0	\$ 122.99	\$ -	\$ 122.99	\$ -	\$ -	\$ -	\$ -	0.00%	600.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	2C3
3C1 3 YD COMPACTOR 1X WK	-	1.0	\$ 218.27	\$ -	\$ 218.27	\$ -	\$ -	\$ -	\$ -	0.00%	900.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	3C1
3C2 3 YD COMPACTOR 2X WK	4	2.0	\$ 218.27	\$ 90,800	\$ 218.27	\$ 90,800	\$ -	\$ -	\$ -	0.00%	900.00	187.20	34,684	38.20%	\$ 83.38	\$ 134.89	3C2
3C3 3 YD COMPACTOR 3X WK	-	3.0	\$ 218.27	\$ -	\$ 218.27	\$ -	\$ -	\$ -	\$ -	0.00%	900.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	3C3
4C3 4 YD COMPACTOR 3X WK	1	3.0	\$ 218.27	\$ 34,050	\$ 218.27	\$ 34,050	\$ -	\$ -	\$ -	0.00%	900.00	70.20	13,007	38.20%	\$ 83.38	\$ 134.89	4C3
6C4 6 YD COMPACTOR 4X WK	-	4.0	\$ 218.27	\$ -	\$ 218.27	\$ -	\$ -	\$ -	\$ -	0.00%	900.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	6C4
6C2 6 YD COMPACTOR 2X WK	-	2.0	\$ 313.00	\$ -	\$ 313.00	\$ -	\$ -	\$ -	\$ -	0.00%	1,800.00	-	-	#DIV/0!	#DIV/0!	#DIV/0!	6C2
	<b>13</b>					<b>\$ 176,014</b>		<b>\$ 176,014</b>	<b>\$ -</b>				<b>382.20</b>	<b>\$ 70,814</b>			
FG1 FEL GATE FEE 1X WK	56	1.0	\$ 2.62	\$ 7,629	\$ 2.62	\$ 7,629	\$ -	\$ -	\$ -	0.00%							FG1
FG2 FEL GATE FEE 2X WK	21	2.0	\$ 2.62	\$ 5,722	\$ 2.62	\$ 5,722	\$ -	\$ -	\$ -	0.00%							FG2
FG3 FEL GATE FEE 3X WK	17	3.0	\$ 2.62	\$ 6,948	\$ 2.62	\$ 6,948	\$ -	\$ -	\$ -	0.00%							FG3

**Waste Management of North Sound and Marysville**

Commercial Pricecut

Row Labels	North Sound	Marysville	Total		Pro Forma			Price Diff.	Revenue Diff.	% INC. (DEC.)	Average					
	# of Containers	# of Containers	# of Containers	Freq.	Current Rate	Annual Revenue	Proposed Rate				Annual Revenue	lbs./ Can/YD	Tons	Disposal fee	% Disposal	Disposal Service
FG4 FEL GATE FEE 4X WK			3	4.0	\$ 2.62	\$ 1,635	\$ 2.62	\$ 1,635	\$ -	\$ -	0.00%					FG4
FG5 FEL GATE FEE 5X WK			4	5.0	\$ 2.62	\$ 2,725	\$ 2.62	\$ 2,725	\$ -	\$ -	0.00%					FG5
			<b>101</b>			<b>\$ 24,659</b>		<b>\$ 24,659</b>	<b>\$ -</b>	<b>\$ -</b>						
FR1 FEL ROLLOUT FEE 1X WK			40	1.0	\$ 1.91	\$ 3,973	\$ 1.91	\$ 3,973	\$ -	\$ -	0.00%					FR1
FR2 FEL ROLLOUT FEE 2X WK			17	2.0	\$ 1.91	\$ 3,377	\$ 1.91	\$ 3,377	\$ -	\$ -	0.00%					FR2
FR3 FEL ROLLOUT FEE 3X WK			14	3.0	\$ 1.91	\$ 4,171	\$ 1.91	\$ 4,171	\$ -	\$ -	0.00%					FR3
FR4 FEL ROLLOUT FEE 4X WK			5	4.0	\$ 1.91	\$ 1,986	\$ 1.91	\$ 1,986	\$ -	\$ -	0.00%					FR4
FR6 FEL ROLLOUT FEE 6X WK			-	6.0	\$ 1.91	\$ -	\$ 1.91	\$ -	\$ -	\$ -	0.00%					FR6
			<b>76</b>			<b>\$ 13,508</b>		<b>\$ 13,508</b>	<b>\$ -</b>	<b>\$ -</b>						
LKC LOCK/UNLOCK FLAT			61	1.0	\$ 2.62	\$ 8,311	\$ 2.62	\$ 8,311	\$ -	\$ -	0.00%					LKC
DLT DELIVER CONTAINER MSW TEMP			15	1.0	\$ 83.00	\$ 14,940	\$ 83.00	\$ 14,940	\$ -	\$ -	0.00%					DLT
			<b>76</b>			<b>\$ 23,251</b>		<b>\$ 23,251</b>	<b>\$ -</b>	<b>\$ -</b>						
						<b>\$ 3,680,455</b>		<b>\$ 3,680,455</b>	<b>\$ -</b>	<b>\$ -</b>			<b>9,814.74</b>	<b>\$ 1,818,476</b>		
						<b>\$16,578,648</b>		<b>\$16,578,479</b>	<b>\$ (170)</b>	<b>\$ (170)</b>			<b>64,392.59</b>	<b>\$ 7,549,150</b>		
<b>Total per WTB</b>						<b>\$17,056,402</b>		<b>\$17,056,228</b>	<b>\$ (175)</b>	<b>\$ (175)</b>						
						<b>-2.80%</b>		<b>-2.80%</b>	<b>-2.80%</b>	<b>-2.80%</b>						
<b>Total Snohomish County</b>																
RCF RENT 35 GAL CART	474	8	482	1.0	\$ 1.40	\$ 8,098	\$ 1.40	\$ 8,098	\$ -	\$ -	0.00%					RCF
RDF RENT 64 GAL CART	137	29	166	1.0	\$ 1.70	\$ 3,386	\$ 1.70	\$ 3,386	\$ -	\$ -	0.00%					RDF
REF RENT 96 GAL CART	124	16	140	1.0	\$ 2.00	\$ 3,360	\$ 2.00	\$ 3,360	\$ -	\$ -	0.00%					REF
RE2 RENT 2-96 GAL CARTS	17	2	19	1.0	\$ 2.00	\$ 456	\$ 2.00	\$ 456	\$ -	\$ -	0.00%					RE2
R1F RENT 1 YD	264	193	457	1.0	\$ 7.37	\$ 40,417	\$ 7.37	\$ 40,417	\$ -	\$ -	0.00%					R1F
21F RENT 2-1 YARD	2	-	2	1.0	\$ 7.37	\$ 177	\$ 7.37	\$ 177	\$ -	\$ -	0.00%					21F
31F RENT 3-1 YARD	1	-	1	1.0	\$ 7.37	\$ 88	\$ 7.37	\$ 88	\$ -	\$ -	0.00%					31F
R5F RENT 1.5 YD	135	61	196	1.0	\$ 7.99	\$ 18,792	\$ 7.99	\$ 18,792	\$ -	\$ -	0.00%					R5F
25F RENT 2-1.5 YD	-	-	-	1.0	\$ 7.99	\$ -	\$ 7.99	\$ -	\$ -	\$ -	0.00%					25F
35F RENT 3-1.5 YD	-	-	-	1.0	\$ 7.99	\$ -	\$ 7.99	\$ -	\$ -	\$ -	0.00%					35F
45F RENT 4- 1.5 YD	-	4	4	1.0	\$ 7.99	\$ 384	\$ 7.99	\$ 384	\$ -	\$ -	0.00%					45F
R2F RENT 2 YD	321	213	534	1.0	\$ 8.20	\$ 52,546	\$ 8.20	\$ 52,546	\$ -	\$ -	0.00%					R2F
22F RENT 2-2 YD	11	7	18	1.0	\$ 8.20	\$ 1,771	\$ 8.20	\$ 1,771	\$ -	\$ -	0.00%					22F
32F RENT 3-2 YD	6	3	9	1.0	\$ 8.20	\$ 886	\$ 8.20	\$ 886	\$ -	\$ -	0.00%					32F
42F RENT 4-2 YD	-	-	-	1.0	\$ 8.20	\$ -	\$ 8.20	\$ -	\$ -	\$ -	0.00%					42F
52F RENT 5-2 YD	-	5	5	1.0	\$ 8.20	\$ 492	\$ 8.20	\$ 492	\$ -	\$ -	0.00%					52F
82F RENT 8-2 YD	-	-	-	1.0	\$ 8.20	\$ -	\$ 8.20	\$ -	\$ -	\$ -	0.00%					82F
R3F RENT 3 YD	309	80	389	1.0	\$ 10.49	\$ 48,967	\$ 10.49	\$ 48,967	\$ -	\$ -	0.00%					R3F
23F RENT 2-3 YD	20	-	20	1.0	\$ 10.49	\$ 2,518	\$ 10.49	\$ 2,518	\$ -	\$ -	0.00%					23F
33F RENT 3-3 YD	7	1	8	1.0	\$ 10.49	\$ 1,007	\$ 10.49	\$ 1,007	\$ -	\$ -	0.00%					33F
43F RENT 4-3 YD	8	1	9	1.0	\$ 10.49	\$ 1,133	\$ 10.49	\$ 1,133	\$ -	\$ -	0.00%					43F
63F RENT 6-3 YD	-	-	-	1.0	\$ 10.49	\$ -	\$ 10.49	\$ -	\$ -	\$ -	0.00%					63F
73F RENT 7-3 YD	14	-	14	1.0	\$ 10.49	\$ 1,762	\$ 10.49	\$ 1,762	\$ -	\$ -	0.00%					73F
R4F RENT 4 YD	413	107	520	1.0	\$ 11.73	\$ 73,195	\$ 11.73	\$ 73,195	\$ -	\$ -	0.00%					R4F
24F RENT 2-4 YD	35	4	39	1.0	\$ 11.73	\$ 5,490	\$ 11.73	\$ 5,490	\$ -	\$ -	0.00%					24F
34F RENT 3-4 YD	20	1	21	1.0	\$ 11.73	\$ 2,956	\$ 11.73	\$ 2,956	\$ -	\$ -	0.00%					34F
44F RENT 4-4 YD	8	-	8	1.0	\$ 11.73	\$ 1,126	\$ 11.73	\$ 1,126	\$ -	\$ -	0.00%					44F
54F RENT 5-4 YD	7	-	7	1.0	\$ 11.73	\$ 985	\$ 11.73	\$ 985	\$ -	\$ -	0.00%					54F
74F RENT 7-4 YD	7	-	7	1.0	\$ 11.73	\$ 985	\$ 11.73	\$ 985	\$ -	\$ -	0.00%					74F
R6F RENT 6 YD	289	47	336	1.0	\$ 13.29	\$ 53,585	\$ 13.29	\$ 53,585	\$ -	\$ -	0.00%					R6F
26F RENT 2-6 YD	28	4	32	1.0	\$ 13.29	\$ 5,103	\$ 13.29	\$ 5,103	\$ -	\$ -	0.00%					26F
36F RENT 3-6 YD	29	3	32	1.0	\$ 13.29	\$ 5,103	\$ 13.29	\$ 5,103	\$ -	\$ -	0.00%					36F
46F RENT 4-6 YD	3	-	3	1.0	\$ 13.29	\$ 478	\$ 13.29	\$ 478	\$ -	\$ -	0.00%					46F
56F RENT 5-6 YD	11	-	11	1.0	\$ 13.29	\$ 1,754	\$ 13.29	\$ 1,754	\$ -	\$ -	0.00%					56F
66F RENT 6-6 YD	18	-	18	1.0	\$ 13.29	\$ 2,871	\$ 13.29	\$ 2,871	\$ -	\$ -	0.00%					66F
R8F RENT 8 YD	320	46	366	1.0	\$ 16.09	\$ 70,667	\$ 16.09	\$ 70,667	\$ -	\$ -	0.00%					R8F
28F RENT 2-8 YD	39	4	43	1.0	\$ 16.09	\$ 8,302	\$ 16.09	\$ 8,302	\$ -	\$ -	0.00%					28F
38F RENT 3-8 YD	19	3	22	1.0	\$ 16.09	\$ 4,248	\$ 16.09	\$ 4,248	\$ -	\$ -	0.00%					38F
48F RENT 4-8 YD	16	1	17	1.0	\$ 16.09	\$ 3,282	\$ 16.09	\$ 3,282	\$ -	\$ -	0.00%					48F
58F RENT 5-8 YD	13	-	13	1.0	\$ 16.09	\$ 2,510	\$ 16.09	\$ 2,510	\$ -	\$ -	0.00%					58F
68F RENT 6- 8 YDS	2	-	2	1.0	\$ 16.09	\$ 386	\$ 16.09	\$ 386	\$ -	\$ -	0.00%					68F
78F RENT 7-8 YD	14	-	14	1.0	\$ 16.09	\$ 2,703	\$ 16.09	\$ 2,703	\$ -	\$ -	0.00%					78F
88F RENT 8- 8 YDS	-	-	-	1.0	\$ 16.09	\$ -	\$ 16.09	\$ -	\$ -	\$ -	0.00%					88F
						<b>\$ 431,972</b>		<b>\$ 431,972</b>	<b>\$ -</b>	<b>\$ -</b>						

**Waste Management of North Sound and Marysville**

Commercial Pricecut

Row Labels	North Sound	Marysville	Total	Pro Forma							Average						
	# of Containers	# of Containers	# of Containers	Freq.	Current Rate	Annual Revenue	Proposed Rate	Annual Revenue	Price Diff.	Revenue Diff.	INC. (DEC.)	Lbs./ Can/YD	Tons	Disposal fee	% Disposal	Disposal	Service
RST RENT 1.5 YD TEMP	-	1	1	1.0	\$ 1.35	\$ 324	\$ 1.35	\$ 324	\$ -	\$ -	0.00%						RST
R2T RENT 2 YD TEMP	3	2	5	1.0	\$ 1.35	\$ 1,620	\$ 1.35	\$ 1,620	\$ -	\$ -	0.00%						R2T
R3T RENT 3 YD TEMP	4	7	11	1.0	\$ 1.35	\$ 3,564	\$ 1.35	\$ 3,564	\$ -	\$ -	0.00%						R3T
R4T RENT 4 YD TEMP	8	10	18	1.0	\$ 1.45	\$ 6,264	\$ 1.45	\$ 6,264	\$ -	\$ -	0.00%						R4T
R6T RENT 6 YD TEMP	12	7	19	1.0	\$ 1.76	\$ 8,026	\$ 1.76	\$ 8,026	\$ -	\$ -	0.00%						R6T
R8T RENT 8 YD TEMP	9	13	22	1.0	\$ 1.97	\$ 10,402	\$ 1.97	\$ 10,402	\$ -	\$ -	0.00%						R8T
						<u>\$ 30,199</u>		<u>\$ 30,199</u>		<u>\$ -</u>							
						<u>\$ 462,171</u>		<u>\$ 462,171</u>		<u>\$ -</u>							
<b>Total King County</b>																	
RCF RENT 35 GAL CART			33	1.0	\$ 1.40	\$ 554	\$ 1.40	\$ 554	\$ -	\$ -	0.00%						Tot
RDF RENT 64 GAL CART			44	1.0	\$ 1.70	\$ 898	\$ 1.70	\$ 898	\$ -	\$ -	0.00%						RCF
REF RENT 96 GAL CART			45	1.0	\$ 2.00	\$ 1,080	\$ 2.00	\$ 1,080	\$ -	\$ -	0.00%						RDF
RE2 RENT 2-96 GAL CARTS			16	1.0	\$ 2.00	\$ 384	\$ 2.00	\$ 384	\$ -	\$ -	0.00%						REF
RE3 RENT 3-96 GAL CARTS			3	1.0	\$ 2.00	\$ 72	\$ 2.00	\$ 72	\$ -	\$ -	0.00%						RE2
RE4 RENT 4-96 GAL CARTS			4	1.0	\$ 2.00	\$ 96	\$ 2.00	\$ 96	\$ -	\$ -	0.00%						RE3
R1F RENT 1 YD			58	1.0	\$ 7.37	\$ 5,130	\$ 7.37	\$ 5,130	\$ -	\$ -	0.00%						RE4
21F RENT 2-1 YARD			1	1.0	\$ 7.37	\$ 88	\$ 7.37	\$ 88	\$ -	\$ -	0.00%						R1F
31F RENT 3-1 YARD			-	1.0	\$ 7.37	\$ -	\$ 7.37	\$ -	\$ -	\$ -	0.00%						21F
R5F RENT 1.5 YD			29	1.0	\$ 7.99	\$ 2,781	\$ 7.99	\$ 2,781	\$ -	\$ -	0.00%						31F
R2F RENT 2 YD			98	1.0	\$ 8.20	\$ 9,643	\$ 8.20	\$ 9,643	\$ -	\$ -	0.00%						R5F
32F RENT 3-2 YD			3	1.0	\$ 8.20	\$ 295	\$ 8.20	\$ 295	\$ -	\$ -	0.00%						R2F
R3F RENT 3 YD			71	1.0	\$ 10.49	\$ 8,937	\$ 10.49	\$ 8,937	\$ -	\$ -	0.00%						32F
23F RENT 2-3 YD			4	1.0	\$ 10.49	\$ 504	\$ 10.49	\$ 504	\$ -	\$ -	0.00%						R3F
53F RENT 5-3 YD			5	1.0	\$ 10.49	\$ 629	\$ 10.49	\$ 629	\$ -	\$ -	0.00%						23F
R4F RENT 4 YD			124	1.0	\$ 11.73	\$ 17,454	\$ 11.73	\$ 17,454	\$ -	\$ -	0.00%						53F
24F RENT 2-4 YD			16	1.0	\$ 11.73	\$ 2,252	\$ 11.73	\$ 2,252	\$ -	\$ -	0.00%						R4F
34F RENT 3-4 YD			8	1.0	\$ 11.73	\$ 1,126	\$ 11.73	\$ 1,126	\$ -	\$ -	0.00%						24F
44F RENT 4-4 YD			1	1.0	\$ 11.73	\$ 141	\$ 11.73	\$ 141	\$ -	\$ -	0.00%						34F
74F RENT 7-4 YD			-	1.0	\$ 11.73	\$ -	\$ 11.73	\$ -	\$ -	\$ -	0.00%						44F
R6F RENT 6 YD			72	1.0	\$ 13.29	\$ 11,483	\$ 13.29	\$ 11,483	\$ -	\$ -	0.00%						74F
26F RENT 2-6 YD			2	1.0	\$ 13.29	\$ 319	\$ 13.29	\$ 319	\$ -	\$ -	0.00%						R6F
36F RENT 3-6 YD			-	1.0	\$ 13.29	\$ -	\$ 13.29	\$ -	\$ -	\$ -	0.00%						26F
46F RENT 4-6 YD			4	1.0	\$ 13.29	\$ 638	\$ 13.29	\$ 638	\$ -	\$ -	0.00%						36F
R8F RENT 8 YD			86	1.0	\$ 16.09	\$ 16,605	\$ 16.09	\$ 16,605	\$ -	\$ -	0.00%						46F
28F RENT 2-8 YD			8	1.0	\$ 16.09	\$ 1,545	\$ 16.09	\$ 1,545	\$ -	\$ -	0.00%						R8F
48F RENT 4-8 YD			4	1.0	\$ 16.09	\$ 772	\$ 16.09	\$ 772	\$ -	\$ -	0.00%						28F
						<u>\$ 83,426</u>		<u>\$ 83,426</u>		<u>\$ -</u>							48F
R2T RENT 2 YD TEMP			3	1.0	\$ 1.35	\$ 972	\$ 1.35	\$ 972	\$ -	\$ -	0.00%						R2T
R4T RENT 4 YD TEMP			2	1.0	\$ 1.45	\$ 696	\$ 1.45	\$ 696	\$ -	\$ -	0.00%						R4T
R6T RENT 6 YD TEMP			8	1.0	\$ 1.76	\$ 3,379	\$ 1.76	\$ 3,379	\$ -	\$ -	0.00%						R6T
						<u>\$ 5,047</u>		<u>\$ 5,047</u>		<u>\$ -</u>							
						<u>\$ 88,473</u>		<u>\$ 88,473</u>		<u>\$ -</u>							
						<u>\$ 550,644</u>		<u>\$ 550,644</u>		<u>\$ -</u>							
<b>Total per WTB</b>																	
						<u>\$ 589,902</u>		<u>\$ 589,902</u>		<u>\$ -</u>							
						-6.65%		-6.65%		-6.65%							
						<u>\$ 17,129,292</u>		<u>\$ 17,129,123</u>		<u>\$ (170)</u>							
						<u>\$ 17,646,304</u>		<u>\$ 17,646,129</u>		<u>\$ (175)</u>							
						-2.93%		-2.93%		-2.93%							

Waste Management of North Sound and Marysville Residential Precinct

		5,167,696 782,918 \$ 5,950,613.05										1,228.48							
Row Labels	# of Containers	# of Customers	Current Rate	Current Revenue	Proposed Rate	Annual Revenue	Price Diff.	Revenue (DEC.)	Rate	lbs./Can/D	Tons	Disposal fee	% Disposal	Disposal	Service	# of Containers	# of Containers	Containers	Containers
<b>Total Snohomish County</b>																			
C3M 32 GAL CAN MSW 1X MD	303	303	\$ 5.95	\$ 21,634	\$ 6.57	\$ 23,034	\$ 0.55	\$ 2,000	9.24%	26.49	48.10	\$ 5,507	21.40%	\$ 1.39	\$ 5.11	558	558	451	451
T3M 35 GAL CART MSW 1X MO	718	718	\$ 7.29	\$ 5,211	\$ 8.00	\$ 5,748	\$ 0.71	\$ 5,177	9.74%	28.98	124.83	\$ 13,107	19.02%	\$ 1.52	\$ 6.48	490	490	373	373
C21 120 GAL MINI CAN MSW	1,785	1,785	\$ 8.24	\$ 14,681	\$ 9.00	\$ 16,065	\$ 0.76	\$ 16,279	9.22%	13.25	614.76	\$ 64,550	33.48%	\$ 3.01	\$ 5.99	2,809	2,809	1,431	1,431
C22 20 GAL MINI CAN MSW	8	8	\$ 4.32	\$ 34.56	\$ 4.75	\$ 38.00	\$ 1.50	\$ 38.00	9.25%	13.25	2.76	\$ 289	12.25%	\$ 2.76	\$ 2.76	2	2	1	1
C21 20 GAL CART MSW	9,395	9,393	\$ 9.93	\$ 93,377	\$ 10.88	\$ 1,026,350	\$ 0.95	\$ 1,070,000	9.57%	13.25	3,226.66	\$ 339,744	27.70%	\$ 3.01	\$ 7.87	5,740	5,740	2,452	2,452
C31 152 GAL CAN MSW	5,971	5,971	\$ 14.32	\$ 85,517	\$ 15.89	\$ 948,220	\$ 1.37	\$ 981,763	9.57%	21.19	3,290.28	\$ 345,480	30.73%	\$ 4.82	\$ 10.87	10,666	10,666	6,675	6,675
C32 232 GAL CAN MSW	764	382	\$ 23.42	\$ 17,807	\$ 25.65	\$ 117,625	\$ 2.24	\$ 10,268	9.56%	21.19	421.00	\$ 44,205	37.56%	\$ 9.64	\$ 16.02	1,191	597	1,140	575
C33 332 GAL CAN MSW	42	14	\$ 32.11	\$ 1,368	\$ 35.18	\$ 5,910	\$ 3.07	\$ 516	9.56%	21.19	23.14	\$ 2,430	41.12%	\$ 14.46	\$ 20.72	90	30	101	34
C34 432 GAL CAN MSW	40	10	\$ 40.80	\$ 1,632	\$ 44.20	\$ 5,964	\$ 3.90	\$ 468	9.56%	21.19	22.04	\$ 2,314	43.51%	\$ 19.29	\$ 25.41	44	11	16	4
T31 135 GAL CART MSW	37,868	37,868	\$ 15.41	\$ 583,815	\$ 16.88	\$ 6,370,542	\$ 1.47	\$ 6,677,902	9.54%	23.18	22,823.21	\$ 2,396,437	31.24%	\$ 5.27	\$ 11.61	21,508	21,505	11,326	11,326
T32 235 GAL CARTS MSW	292	146	\$ 36.82	\$ 5,397	\$ 37.97	\$ 5,565	\$ 0.99	\$ 5,168	9.57%	23.18	175.99	\$ 18,479	31.23%	\$ 10.29	\$ 23.22	80	40	86	43
C35 532 GAL CAN MSW	-	-	\$ -	\$ -	\$ 54.24	\$ -	\$ 4.74	\$ -	9.58%	-	-	\$ -	#DIV/0!	#DIV/0!	#DIV/0!	-	-	-	-
C36 632 GAL CAN MSW	-	-	\$ -	\$ -	\$ 58.19	\$ -	\$ 5.57	\$ -	9.57%	-	-	\$ -	#DIV/0!	#DIV/0!	#DIV/0!	-	-	-	-
C37 732 GAL CAN MSW	-	-	\$ -	\$ -	\$ 62.09	\$ -	\$ 6.02	\$ -	9.56%	-	-	\$ -	#DIV/0!	#DIV/0!	#DIV/0!	-	-	-	-
<b>435 GAL CARTS MSW</b>																			
T31 135 GAL CART MSW	4	1	\$ 61.64	\$ 246	\$ 67.54	\$ 810	\$ 8.90	\$ 71	9.57%	23.18	2.41	\$ 253	31.23%	\$ 21.09	\$ 46.45	-	-	-	-
T32 235 GAL CART MSW	27,692	27,692	\$ 24.51	\$ 678,477	\$ 26.89	\$ 8,655,985	\$ 2.36	\$ 780,914	9.59%	42.39	30,510.02	\$ 3,204,497	35.90%	\$ 9.64	\$ 17.22	11,858	11,859	6,784	6,784
T33 335 GAL CARTS MSW	478	239	\$ 49.02	\$ 23,509	\$ 53.71	\$ 154,049	\$ 4.69	\$ 13,451	9.57%	42.39	829.80	\$ 55,314	35.91%	\$ 19.29	\$ 34.42	134	67	85	43
T33 364 GAL CARTS MSW	51	17	\$ 73.53	\$ 1,207	\$ 80.57	\$ 16,436	\$ 7.04	\$ 1,436	9.57%	42.39	56.21	\$ 5,902	35.91%	\$ 28.93	\$ 51.64	6	2	3	1
T34 464 GAL CARTS MSW	16	4	\$ 98.04	\$ 1,568	\$ 107.62	\$ 5,156	\$ 9.38	\$ 420	9.57%	42.39	117.83	\$ 1,852	35.91%	\$ 38.57	\$ 68.85	8	2	8	2
T31 135 GAL CART MSW	8,567	8,567	\$ 33.20	\$ 284,423	\$ 36.38	\$ 3,740,010	\$ 3.18	\$ 338,917	9.58%	63.58	14,162.38	\$ 1,487,050	39.76%	\$ 14.46	\$ 21.92	1,695	1,695	1,123	1,123
T32 235 GAL CARTS MSW	520	260	\$ 66.40	\$ 34,352	\$ 72.75	\$ 478,960	\$ 6.36	\$ 19,812	9.57%	63.58	858.83	\$ 90,261	39.77%	\$ 28.93	\$ 43.52	93	47	56	28
T33 335 GAL CARTS MSW	63	21	\$ 99.60	\$ 6,275	\$ 109.13	\$ 27,501	\$ 8.83	\$ 2,452	9.57%	63.58	104.15	\$ 10,935	39.76%	\$ 43.39	\$ 65.74	9	3	3	1
64 Gallon Bear Resistant Cart	1	1	\$ 24.51	\$ 24.51	\$ 28.86	\$ 28.86	\$ 2.35	\$ 28	9.59%	42.39	1.10	\$ 116	35.90%	\$ 9.64	\$ 17.22	-	-	-	-
96 Gallon Bear Resistant Cart	1	1	\$ 33.20	\$ 33.20	\$ 39.88	\$ 39.88	\$ 3.18	\$ 38	9.58%	63.58	1.60	\$ 174	39.76%	\$ 14.46	\$ 21.92	-	-	-	-
	<b>94,579</b>	<b>93,397</b>				<b>\$ 23,292,761</b>		<b>\$ 2,059,644</b>			<b>77,032.82</b>	<b>\$ 8,088,551</b>				<b>56,981</b>	<b>56,119</b>	<b>32,114</b>	<b>31,348</b>
Edras	13,000	13,000	\$ 5.08	\$ 66,040	\$ 5.57	\$ 72,480	\$ 0.49	\$ 76,440	9.65%	21.19	1,653.13	\$ 173,579	19.98%	\$ 1.11	\$ 4.46	-	-	-	-
D11 1 UNIT DISTANCE 1	4,628	4,628	\$ 0.21	\$ 973.28	\$ 0.23	\$ 1,013.84	\$ 0.02	\$ 813	9.52%	-	-	\$ -	-	-	-	33	32	28	28
D12 1 UNIT DISTANCE 2	2,964	2,964	\$ 0.37	\$ 1,092.12	\$ 0.41	\$ 1,212.84	\$ 0.04	\$ 1,160	10.81%	-	-	\$ -	-	-	-	18	18	4	4
D13 1 UNIT DISTANCE 3	2,236	2,236	\$ 0.53	\$ 1,186.28	\$ 0.58	\$ 1,298.88	\$ 0.05	\$ 814	9.43%	-	-	\$ -	-	-	-	12	12	10	10
D14 1 UNIT DISTANCE 4	-	-	\$ 0.69	\$ -	\$ 0.76	\$ -	\$ -	\$ -	10.14%	-	-	\$ -	-	-	-	3	3	1	1
D15 1 UNIT DISTANCE 5	-	-	\$ 0.85	\$ -	\$ 0.93	\$ -	\$ -	\$ -	9.41%	-	-	\$ -	-	-	-	-	-	-	-
D16 1 UNIT DISTANCE 6	260	260	\$ 1.01	\$ 260.60	\$ 1.11	\$ 288.60	\$ 0.10	\$ 1,352	9.50%	-	-	\$ -	-	-	-	-	-	-	-
D17 1 UNIT DISTANCE 7	-	-	\$ 1.17	\$ -	\$ 1.28	\$ -	\$ -	\$ -	9.40%	-	-	\$ -	-	-	-	3	3	3	3
D21 2 UNITS DISTANCE 1	156	156	\$ 0.42	\$ 65.52	\$ 0.46	\$ 71.16	\$ 0.04	\$ 324	9.52%	-	-	\$ -	-	-	-	5	5	5	5
D22 2 UNITS DISTANCE 2	52	52	\$ 0.74	\$ 38.48	\$ 0.81	\$ 42.12	\$ 0.07	\$ 189	9.56%	-	-	\$ -	-	-	-	2	2	2	2
D23 2 UNITS DISTANCE 3	52	52	\$ 1.06	\$ 55.12	\$ 1.16	\$ 127.12	\$ 0.10	\$ 270	9.43%	-	-	\$ -	-	-	-	2	2	2	2
D23 3 UNITS DISTANCE 1	-	-	\$ 0.63	\$ -	\$ 0.69	\$ -	\$ -	\$ -	9.52%	-	-	\$ -	-	-	-	-	-	-	-
D14 4 UNITS DISTANCE 1	52	52	\$ 0.84	\$ 43.68	\$ 0.92	\$ 44.64	\$ 0.08	\$ 216	9.52%	-	-	\$ -	-	-	-	1	1	1	1
DOR DISTANCE DRIVE IN FLAT	-	-	\$ 3.63	\$ -	\$ 3.98	\$ -	\$ -	\$ -	9.64%	-	-	\$ -	-	-	-	-	-	-	-
DOR DISTANCE DRIVE IN FLAT	-	-	\$ 1.97	\$ -	\$ 2.16	\$ -	\$ -	\$ -	9.64%	-	-	\$ -	-	-	-	-	-	-	-
DOR DISTANCE DRIVE IN FLAT	285	285	\$ 0.83	\$ 236.55	\$ 0.91	\$ 258.45	\$ 0.08	\$ 1,186	9.64%	-	-	\$ -	-	-	-	68	68	89	89
						<b>\$ 998,171</b>		<b>\$ 1,094,941</b>				<b>\$ 96,770</b>							
									#DIV/0!										
						<b>\$ 22,631,287</b>		<b>\$ 24,687,701</b>				<b>\$ 2,166,414</b>							
<b>Total King County</b>																			
C3M 32 GAL CAN MSW 1X MD	106	106	\$ 8.28	\$ 880.48	\$ 9.70	\$ 1,030.80	\$ 0.82	\$ 1,043	9.90%	26.49	16.85	\$ 3,122	26.97%	\$ 2.45	\$ 6.65	-	-	-	-
T3M 35 GAL CART MSW 1X MD	-	-	\$ 8.81	\$ -	\$ 9.78	\$ -	\$ -	\$ -	10.19%	-	-	\$ -	-	-	-	-	-	-	-
C21 120 GAL MINI CAN MSW	192	192	\$ 10.49	\$ 2,015.04	\$ 11.80	\$ 22,716	\$ 1.01	\$ 2,327	9.36%	13.25	66.13	\$ 6,943	25.54%	\$ 3.01	\$ 8.79	-	-	-	-
C22 20 GAL MINI CAN MSW	1,927	1,927	\$ 12.49	\$ 24,048.81	\$ 13.89	\$ 266,668	\$ 1.20	\$ 27,449	9.61%	13.25	863.86	\$ 69,685	22.01%	\$ 3.01	\$ 10.68	-	-	-	-
C31 152 GAL CAN MSW	975	975	\$ 18.67	\$ 18,198.75	\$ 20.46	\$ 200,965	\$ 1.76	\$ 211,937	9.57%	21.19	3,377.27	\$ 356,113	23.97%	\$ 4.82	\$ 15.64	-	-	-	-
C32 232 GAL CAN MSW	156	78	\$ 28.37	\$ 4,413.96	\$ 31.09	\$ 25,100	\$ 2.72	\$ 2,546	9.59%	21.19	85.96	\$ 9,028	31.02%	\$ 9.64	\$ 21.45	-	-	-	-
C33 332 GAL CAN MSW	8	2	\$ 43.77	\$ 350.16	\$ 47.86	\$ 1,604	\$ 4.19	\$ 467	9.57%	21.19	13.23	\$ 1,389	30.16%	\$ 14.46	\$ 20.50	-	-	-	-
C34 432 GAL CAN MSW	4	1	\$ 57.70	\$ 230.80	\$ 63.22	\$ 259	\$ 5.62	\$ 66	9.57%	21.19	2.20	\$ 231	30.51%	\$ 19.29	\$ 43.93	-	-	-	-
C35 532 GAL CAN MSW	-	-	\$ 64.42	\$ -	\$ 70.58	\$ -	\$ -	\$ -	9.56%	-	-	\$ -	-	-	-	-	-	-	-
C36 632 GAL CAN MSW	-	-	\$ 78.09	\$ -	\$ 85.25	\$ -	\$ -	\$ -	9.57%	-	-	\$ -	-	-	-	-	-	-	-
T31 135 GAL CART MSW	8,890	8,890	\$ 20.11	\$ 178,745.35	\$ 22.03	\$ 2,350,160	\$ 1.82	\$ 204,828	9.55%	23.18	15,368.04	\$ 1,622,594	23.94%	\$ 5.27	\$ 16.76	-	-	-	-
T32 235 GAL CARTS MSW	84	17	\$ 40.22	\$ 3,378.68	\$ 44.07	\$ 8,990	\$ 5.65	\$ 785	9.57%	23.18	20.49	\$ 2,152	23.90%	\$ 10.56	\$ 33.52	-	-	-	-
T33 335 GAL CARTS MSW	6	2	\$ 60.33	\$ 361.98	\$ 66.10	\$ 1,586	\$ 5.77	\$ 138	9.56%	23.18	3.62	\$ 380	23.93%	\$ 15.82	\$ 30.28	-	-	-	-
T31 135 GAL CART MSW	6,620	6,620	\$ 30.53	\$ 202,053.33	\$ 33.45	\$ 2,657,288	\$ 2.92	\$ 231,965	9.56%	42.39	2,296.82	\$ 766,061	28.83%	\$ 9.64	\$ 23.81	-	-	-	-
T32 235 GAL CARTS MSW	196	93	\$ 61.06	\$ 11,981.56	\$ 66.80	\$ 38,834	\$ 6.84	\$ 3,194	9.56%	42.39	119.82	\$ 12,266	28.83%	\$ 19.29	\$ 47.61	-	-	-	-
T33 364 GAL CARTS MSW	12	4	\$ 91.59																



# Waste Management of North Sound and Marysville

## Roll Off Priceout

Row Labels	Annual # of Hauls	Current Rate	Annual Revenue	Proposed Rate	Pro Forma Annual Revenue	Price Diff.	Revenue Diff.
				32.80%			
<b><u>Roll Off Hauls</u></b>							
20 YD ROLLOFF	510	\$ 126.34	\$ 64,433	\$ 167.78	\$ 85,568	\$ 41.44	\$ 21,134
25 YD ROLLOFF	227	\$ 126.34	\$ 28,679	\$ 167.78	\$ 38,086	\$ 41.44	\$ 9,407
30 YD ROLLOFF	2,785	\$ 126.34	\$ 351,857	\$ 167.78	\$ 467,267	\$ 41.44	\$ 115,410
40 YD ROLLOFF	1,208	\$ 126.34	\$ 152,619	\$ 167.78	\$ 202,678	\$ 41.44	\$ 50,060
50 YD ROLLOFF	-	\$ 126.34	\$ -	\$ 167.78	\$ -	\$ 41.44	\$ -
10 YD ROLLOFF TEMPORARY	31	\$ 139.46	\$ 4,323	\$ 185.20	\$ 5,741	\$ 45.74	\$ 1,418
15 YD ROLLOFF TEMPORARY	1	\$ 139.46	\$ 139	\$ 185.20	\$ 185	\$ 45.74	\$ 46
20 YD ROLLOFF TEMPORARY	582	\$ 139.46	\$ 81,166	\$ 185.20	\$ 107,786	\$ 45.74	\$ 26,621
25 YD ROLLOFF TEMPORARY	7	\$ 139.46	\$ 976	\$ 185.20	\$ 1,296	\$ 45.74	\$ 320
30 YD ROLLOFF TEMPORARY	1,335	\$ 139.46	\$ 186,179	\$ 185.20	\$ 247,242	\$ 45.74	\$ 61,063
40 YD ROLLOFF TEMPORARY	671	\$ 139.46	\$ 93,578	\$ 185.20	\$ 124,269	\$ 45.74	\$ 30,692
50 YD ROLLOFF TEMPORARY	-	\$ 139.46	\$ -	\$ 185.20	\$ -	\$ 45.74	\$ -
10 YD COMPACTOR	45	\$ 163.22	\$ 7,345	\$ 216.76	\$ 9,754	\$ 53.54	\$ 2,409
15 YD COMPACTOR	145	\$ 163.22	\$ 23,667	\$ 216.76	\$ 31,430	\$ 53.54	\$ 7,763
20 YD COMPACTOR	851	\$ 163.22	\$ 138,900	\$ 216.76	\$ 184,463	\$ 53.54	\$ 45,563
25 YD COMPACTOR	817	\$ 163.22	\$ 133,351	\$ 216.76	\$ 177,093	\$ 53.54	\$ 43,742
30 YD COMPACTOR	2,911	\$ 163.22	\$ 475,133	\$ 216.76	\$ 630,988	\$ 53.54	\$ 155,855
35 YD COMPACTOR	11	\$ 163.22	\$ 1,795	\$ 216.76	\$ 2,384	\$ 53.54	\$ 589
40 YD COMPACTOR	591	\$ 163.22	\$ 96,463	\$ 216.76	\$ 128,105	\$ 53.54	\$ 31,642
50 YD COMPACTOR	39	\$ 163.22	\$ 6,366	\$ 216.76	\$ 8,454	\$ 53.54	\$ 2,088
10 YD SPECIAL PICKUP	-	\$ 141.97	\$ -	\$ 188.54	\$ -	\$ 46.57	\$ -
15 YD SPECIAL PICKUP	-	\$ 141.97	\$ -	\$ 188.54	\$ -	\$ 46.57	\$ -
20 YD SPECIAL PICKUP	-	\$ 141.97	\$ -	\$ 188.54	\$ -	\$ 46.57	\$ -
25 YD SPECIAL PICKUP	-	\$ 141.97	\$ -	\$ 188.54	\$ -	\$ 46.57	\$ -
30 YD SPECIAL PICKUP	-	\$ 141.97	\$ -	\$ 188.54	\$ -	\$ 46.57	\$ -
40 YD SPECIAL PICKUP	-	\$ 141.97	\$ -	\$ 188.54	\$ -	\$ 46.57	\$ -
50 YD COMPACTOR	<b>12,767</b>		<b>\$ 1,846,970</b>		<b>\$ 2,452,791</b>		<b>\$ 605,822</b>
CON CONNECT/DISCONNECT	392	\$ 24.98	\$ 9,792	\$ 33.17	\$ 13,003	\$ 8.19	\$ 3,210
MLG MILEAGE CHARGE PER UNIT	34,322	\$ 2.91	\$ 99,877	\$ 3.86	\$ 132,483	\$ 0.95	\$ 32,606
WAS WASHING	-	\$ 2.91	\$ -	\$ 3.86	\$ -	\$ 0.95	\$ -
RELOCATE	139	\$ 27.82	\$ -	\$ 36.94	\$ -	\$ 9.12	\$ -
LOCK FEE		\$ 74.19	\$ 10,312	\$ 98.52	\$ 13,694	\$ 24.33	\$ 3,382
LID FEE		\$ 2.62	\$ -	\$ 3.48	\$ -	\$ 0.86	\$ -
LIDED CONTAINER		\$ 18.48	\$ -	\$ 24.54	\$ -	\$ 6.06	\$ -
RETURN TRIP CHARGE		\$ 15.83	\$ -	\$ 21.02	\$ -	\$ 5.19	\$ -
DELIVERY	226	\$ 26.80	\$ 6,057	\$ 35.59	\$ 8,043	\$ 8.79	\$ 1,987
THM TIME HAUL MSW	58	\$ 74.19	\$ 4,303.02	\$ 98.52	\$ 5,714	\$ 24.33	\$ 1,411
	1,070	\$ 110.50	<b>\$ 118,266.31</b>	\$ 146.74	<b>\$ 157,053</b>	\$ 36.24	<b>\$ 38,787</b>
			<b>\$ 2,095,578</b>		<b>\$ 2,782,783</b>		<b>\$ 687,205</b>
			<b>\$ 2,148,489</b>		<b>\$ 2,851,314.73</b>		<b>\$ 703,721.85</b>
<b>Total per WTB</b>			<b>-2.46%</b>		<b>-2.40%</b>		<b>-2.35%</b>
<b>% difference</b>							
<b><u>Roll Off Rent</u></b>							
RENT 10 YD ROLLOFF	29	\$ 37.27	\$ 1,081	\$ 49.49	\$ 1,435	\$ 12.22	\$ 354
RENT 15 YD ROLLOFF	-	\$ 49.65	\$ -	\$ 65.94	\$ -	\$ 16.29	\$ -
RENT 20 YD ROLLOFF	348	\$ 59.12	\$ 20,574	\$ 78.51	\$ 27,321	\$ 19.39	\$ 6,748
RENT 25 YD ROLLOFF	119	\$ 69.84	\$ 8,311	\$ 92.75	\$ 11,037	\$ 22.91	\$ 2,726
RENT 30 YD ROLLOFF	1,067	\$ 74.42	\$ 79,406	\$ 98.83	\$ 105,452	\$ 24.41	\$ 26,045
RENT 40 YD ROLLOFF	289	\$ 90.86	\$ 26,259	\$ 120.66	\$ 34,871	\$ 29.80	\$ 8,612
	<b>1,852</b>		<b>\$ 135,630</b>		<b>\$ 180,116</b>		<b>\$ 44,486</b>
RENT 10 YD TEMPORARY	40	\$ 2.08	\$ 998	\$ 2.76	\$ 1,325	\$ 0.68	\$ 326
RENT 15 YD TEMPORARY	9	\$ 2.28	\$ 246	\$ 3.03	\$ 327	\$ -	\$ -
RENT 20 YD TEMPORARY	963	\$ 2.39	\$ 27,619	\$ 3.17	\$ 36,633	\$ 0.78	\$ 9,014
RENT 25 YD TEMPORARY	5	\$ 3.01	\$ 181	\$ 4.00	\$ 240	\$ 0.99	\$ 59
RENT 30 YD TEMPORARY	1,185	\$ 3.01	\$ 42,802	\$ 4.00	\$ 56,880	\$ 0.99	\$ 14,078

## Waste Management of North Sound and Marysville

Roll Off Priceout

<u>Row Labels</u>	<u>Annual # of Hauls</u>	<u>Current Rate</u>	<u>Annual Revenue</u>	<u>Proposed Rate</u>	<u>Pro Forma Annual Revenue</u>	<u>Price Diff.</u>	<u>Revenue Diff.</u>
RENT 40 YD TEMPORARY	761	\$ 3.74	\$ 34,154	\$ 4.97	\$ 45,386	\$ 1.23	\$ 11,232
	<u>2,963</u>		<u>\$ 106,000</u>		<u>\$ 140,791</u>		<u>\$ 34,710</u>
			<u>\$ 241,630</u>		<u>\$ 320,907</u>		<u>\$ 79,196</u>
			<u>\$ 311,360</u>		<u>\$ 413,515</u>		<u>\$ 102,050</u>
<i>Total per WTB</i>			<u>-28.86%</u>		<u>-28.86%</u>		<u>-28.86%</u>
<i>% difference</i>							

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**Inc.(Dec.)**

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**32.80%**

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32.64%  
32.89%  
32.89%



%

**Inc.(Dec.)**

32.89%

**32.74%**

**32.78%**

**Waste Management of North Sound and Marvsville**

Revenue Summary by Service and Area

For the 12 Month Period Ending December 31, 2017

Confidential Material Protected under RCW 42.56-020

Service Area	Grand Total	Landfill Fee	Commercial Use Waste Fee	Residential Use Waste Fee	Industrial Use Waste Fee	Commercial Use Waste Fee	Residential Use Waste Fee	Industrial Use Waste Fee	Commercial Use Waste Fee	Residential Use Waste Fee	Industrial Use Waste Fee	Roll Off			Total	Commercial Use Waste	Commercial Use Waste	Commercial Use Waste	Residential	Total	Residential			
												Revenue	Revenue	Revenue							Commercial Use Waste	Commercial Use Waste	Commercial Use Waste	Commercial Use Waste
WUTC Residual	\$ 78,043,379	\$ -	\$ 267,543	\$ 333,537	\$ 49,299	\$ 465,483	\$ 504,624	\$ 287,772	\$ 105,430	\$ 1,042,036	\$ 51,109	\$ 2,089,134	\$ 4,319,938	\$ 311,380	\$ -	\$ 6,736,632	\$ 17,466,619	\$ 589,002	\$ -	\$ 17,996,331	\$ 28,333,700	\$ 15,679,269	\$ 5,985,933	\$ 52,998,902
WUTC	\$ 78,043,379	\$ -	\$ 267,543	\$ 333,537	\$ 49,299	\$ 465,483	\$ 504,624	\$ 287,772	\$ 105,430	\$ 1,042,036	\$ 51,109	\$ 2,089,134	\$ 4,319,938	\$ 311,380	\$ -	\$ 6,736,632	\$ 17,466,619	\$ 589,002	\$ -	\$ 17,996,331	\$ 28,333,700	\$ 15,679,269	\$ 5,985,933	\$ 52,998,902
WUTC Area From Bar	\$ 4,416	\$ -	\$ 139,791	\$ 16,401	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ -	\$ 4,416	\$ 4,416	\$ 4,416	\$ -	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416	\$ 4,416

WUTC

Processing Fees

Per Tons of Material

Processing Fees

Residential

Commercial

Industrial

Landfills

Other Fees

Other Revenue

Other Revenue

Other Revenue

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INVOICE OVERAGE RS ORG	
INV RS REL RCY CONTAMINATN CH	
INVOICE OVERAGE RS RCY	
<b>Grand Total</b>	
Period	
SVDESC	
<b>Sum of Billed Revenue</b>	
<b>Row Labels</b>	
<b>O</b>	
INVOICE R/O ARREARS	
INVOICE R/O RCY ARREARS	
INVOICE R/O ORGANICS ARREARS	
INVOICE R/O SP WASTE ARREARS	
<b>Grand Total</b>	
Period	
TRCDSC	
<b>Sum of Billed Revenue</b>	
<b>Row Labels</b>	
<b>O</b>	
30YD COMPACTOR LEASE WITH SV	
40YD CONTAINER SVC CHG	
RENT 10 YD ROLLOFF	
RENT 10 YD TEMPORARY	
RENT 10 YD TEMPORARY CDL	
RENT 20 YD RECYCLE TEMPORARY	
RENT 20 YD ROLLOFF	
RENT 20 YD TEMPORARY	
RENT 20 YD TEMPORARY CDL	
RENT 25 YD ROLLOFF	
RENT 25 YD TEMPORARY	
RENT 30 YD RECYCLE	
RENT 30 YD RECYCLE TEMPORARY	
RENT 30 YD ROLLOFF	
RENT 30 YD TEMPORARY	
RENT 30 YD TEMPORARY CDL	
RENT 40 YD RECYCLE TEMPORARY	
RENT 40 YD ROLLOFF	
RENT 40 YD TEMPORARY	
RENT 40 YD TEMPORARY CDL	
SOLID LID TOP	
RENT 20 YD RECYCLE	
RENT 25 YD RECYCLE	
RENT 40 YD RECYCLE	
RENT 50 YD RECYCLE	
RENT 15 YD ROLLOFF CDL	
RENT 10 YD RECYCLE TEMPORARY	
RENT 30 YD ROLLOFF CDL	
RENT 10 YD RECYCLE	
RENT 15 YD TEMPORARY CDL	
RENT 15 YD TEMPORARY	
20YD COMPACTOR LEASE WITH SV	
RENT 15 YD RECYCLE TEMPORARY	
RENT 40 YD ROLLOFF CDL	
RENT 20 YD ROLLOFF CDL	
<b>Grand Total</b>	
Period	
SVDESC	
<b>Sum of Billed Revenue</b>	
<b>Row Labels</b>	
<b>R</b>	
INVOICE RS REL RCY ARREARS	
<b>Grand Total</b>	
Period	
SVDESC	
<b>Sum of Billed Revenue</b>	
<b>Row Labels</b>	
<b>C</b>	
INVOICE CM FEL RCY ARREARS	
<b>Grand Total</b>	

Regulated Percentages

	Driver Hours	Loads	Stops	Units	Tons	Lifts	Miles
<b>Commercial garbage:</b>							
WUTC							
Non-regulated							
<b>Total</b>							
% WUTC							
% Non-regulated							
<b>Residential garbage:</b>							
WUTC							
Non-regulated							
<b>Total</b>							
% WUTC							
% Non-regulated							
<b>Combined Garbage</b>							
WUTC							
Non-regulated							
<b>Total</b>							
% WUTC							
% Non-regulated							
<b>Residential recycling:</b>							
WUTC							
Non-regulated							
<b>Total</b>							
% WUTC							
% Non-regulated							
<b>Residential Yard Waste:</b>							
WUTC							
Non-regulated							
<b>Total</b>							
% WUTC							
% Non-regulated							
<b>Roll Off</b>							
WUTC							
Non-regulated							
<b>Total</b>							
Roll Off Recycle							
<b>Total</b>							
<b>% MSW:</b>							
% WUTC							
% Non-regulated							
<b>% of Total:</b>							
% WUTC							
% Non-regulated							
Industrial F % Roll Off Recycle							
Commercial %WUTC-CM-GARB							
Residential %WUTC-RS-GARB							
Residential %WUTC-RS-RECY							
Residential %WUTC-RS-YDW							
Industrial %WUTC-RO-GARB							
Other %WUTC-CMRS-GARB							
Commercial %WUTC-CM-RCY							

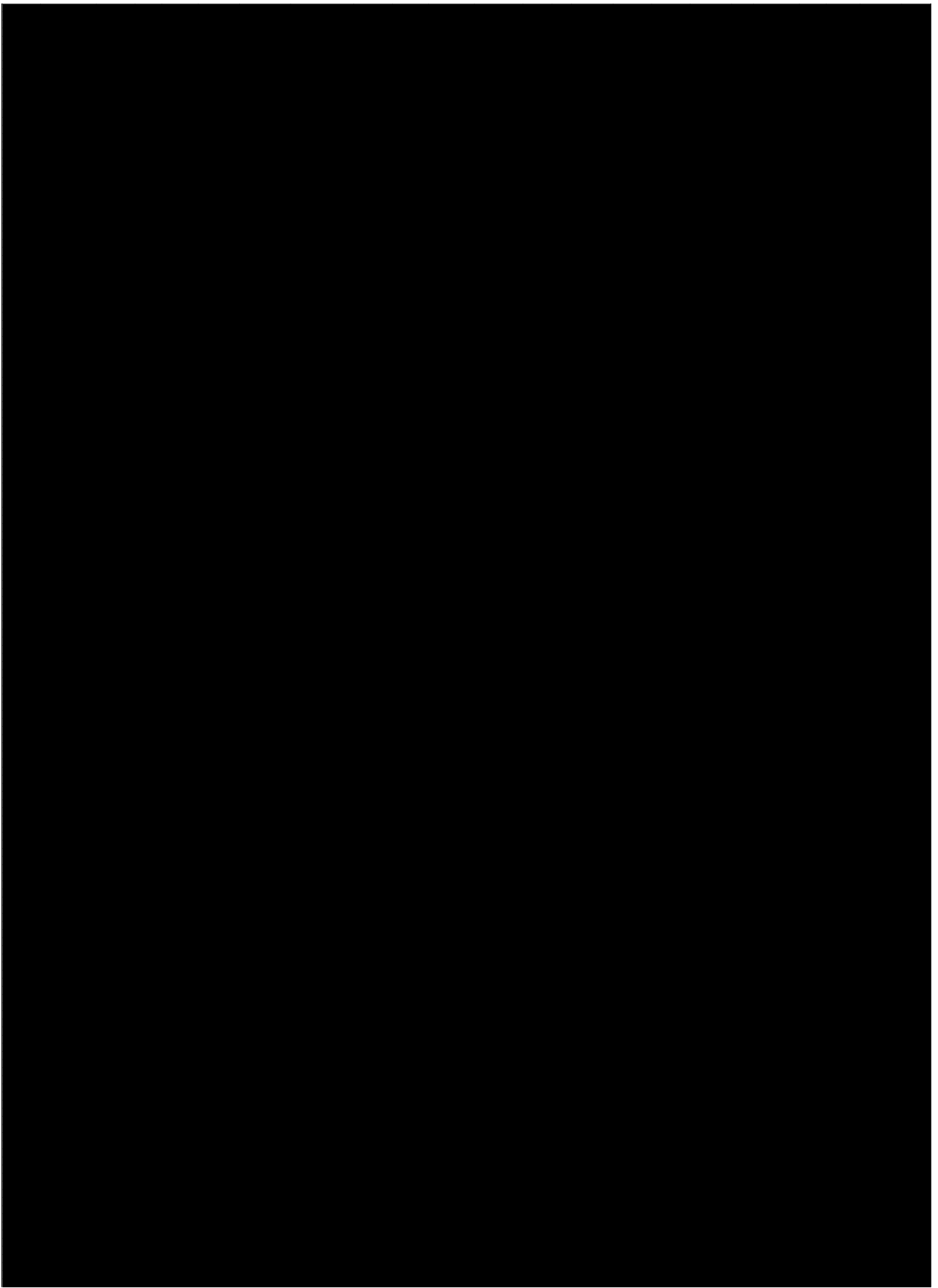
Waste Management of North Sound and Marysville  
**FIXED ASSET RECONCILIATION**  
 For the 12 Month Period Ending Dec 31, 2023  
 Confidential Material Protected under WAC 480-07-160

Row Labels	Column Labels		Sum of ACCUMULATED DEPRECIATION		Sum of NET BOOK VALUE		Avg. NBV	New Truck Purchases	Regulated %	Regulated NBV	Allocated Portion	Total NBV
	Sum of COST		Jan-23	Dec-23	Jan-23	Dec-23						
	Jan-23	Dec-23	Jan-23	Dec-23	Jan-23	Dec-23						
<b>100</b>												
Container/Compactor										\$ 11,134,073	\$ 3,310,773	\$ 14,444,846
Fleet Truck										\$ 1,164,443		
Machinery & Equipment										\$ 9,927,733		
Real Estate										\$ 1,289		
										\$ 40,608		
<b>110</b>										\$ -	\$ -	\$ -
Container/Compactor										\$ -		
Fleet Truck										\$ -		
Machinery & Equipment										\$ -		
<b>150</b>										\$ 10,840,902	\$ 3,223,598	\$ 14,064,500
Container/Compactor										\$ 3,053,601		
Fleet Support										\$ 51,393		
Fleet Truck										\$ 7,689,190		
Machinery & Equipment										\$ 46,719		
<b>160</b>										\$ 3,816,685	\$ 1,134,911	\$ 4,951,595
Container/Compactor										\$ 848,575		
Fleet Support										\$ -		
Fleet Truck										\$ 2,962,277		
Machinery & Equipment										\$ 5,833		
<b>170</b>										\$ 133,806	\$ 39,806	\$ 173,671
Container/Compactor										\$ 93,881		
Fleet Truck										\$ 23,581		
Machinery & Equipment										\$ 16,403		
<b>200</b>										\$ 1,198,327	\$ 356,329	\$ 1,554,655
Container/Compactor										\$ 205,604		
Fleet Truck										\$ 992,722		
Machinery & Equipment										\$ -		
<b>260</b>										\$ -		
Fleet Support										\$ -		
<b>290</b>										\$ 203,700		
Container/Compactor										\$ 30,717		
Fleet Support										\$ 172,983		
<b>990</b>										\$ 7,861,715		
Container/Compactor										\$ 4,805		
Fleet Prime										\$ 8,889		
Fleet Support										\$ 78,416		
Fleet Truck										\$ -		
Machinery & Equipment										\$ 62,968		
Real Estate										\$ 7,706,638		
<b>Grand Total</b>										\$ 35,189,268	\$ 8,065,416	\$ 43,254,684

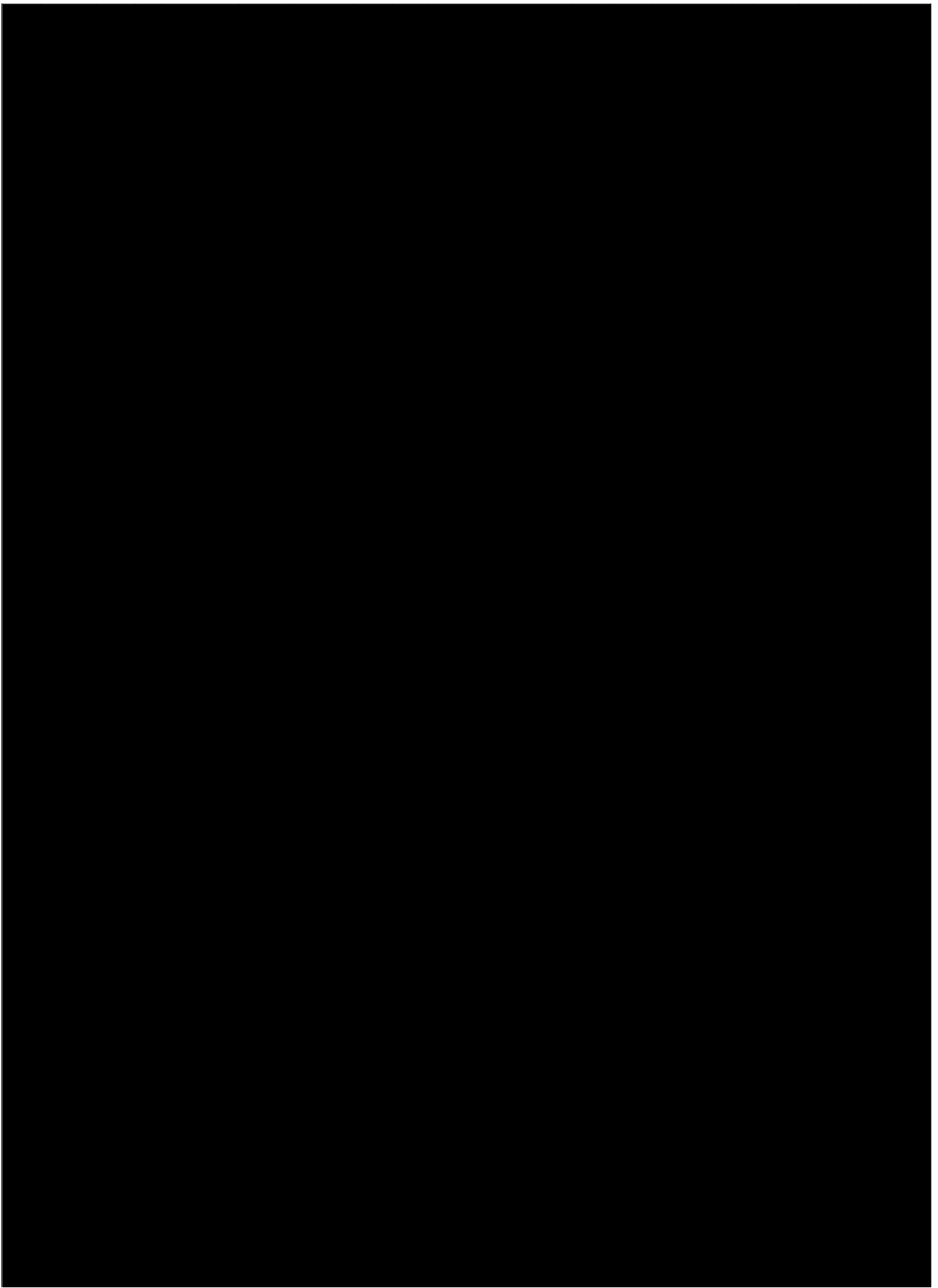
Waste Management of North Sound and Marysville  
WM FA Net Book Value Report  
For the 12 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 490-07-160

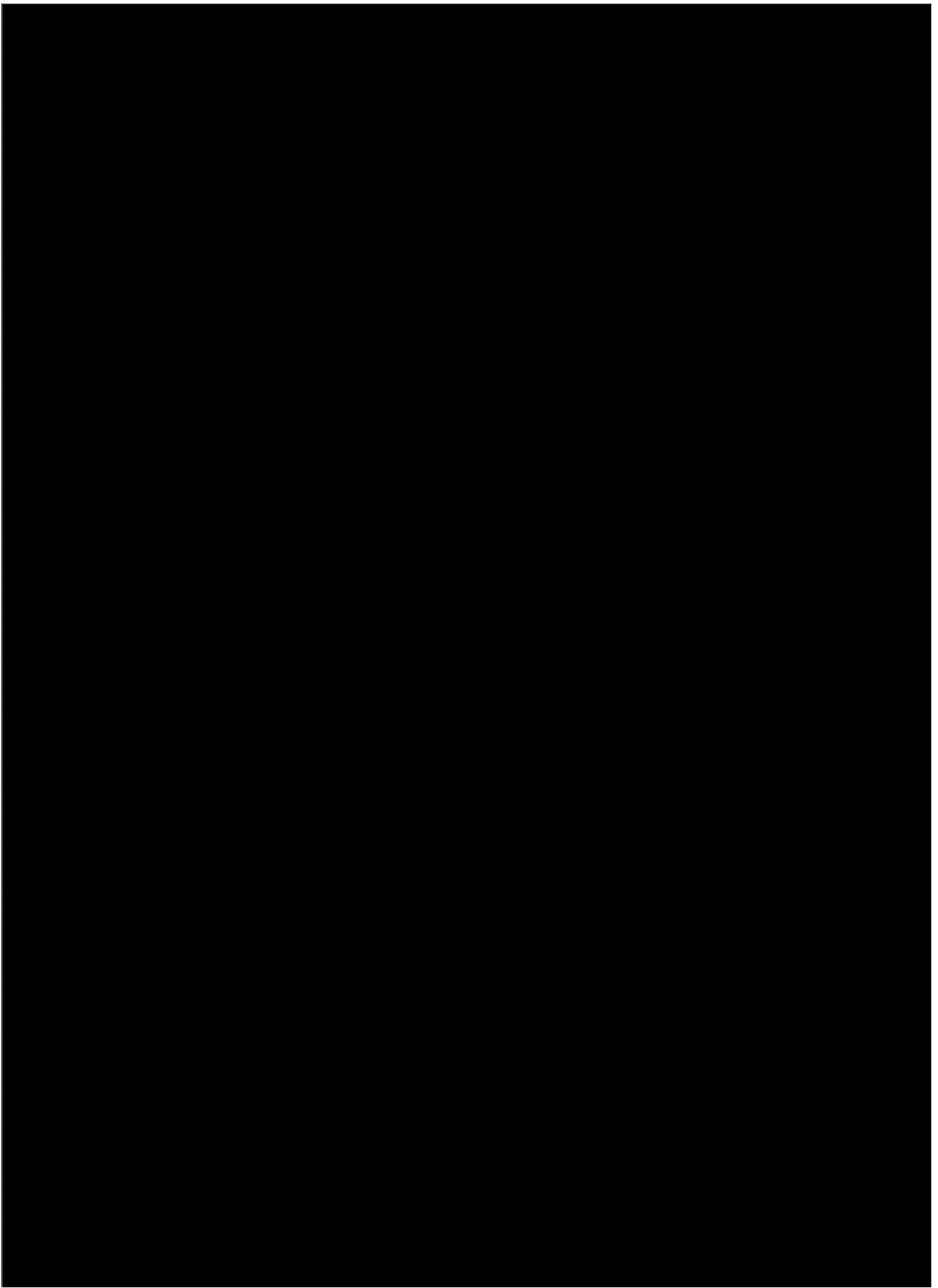
Run Date	1/11/2024
Asset Level	100013
Facility Level	WAG013; WAG014
Book	USA CORPORATE
Fiscal year	2023
Accounting Period	Jan-23; Dec-23

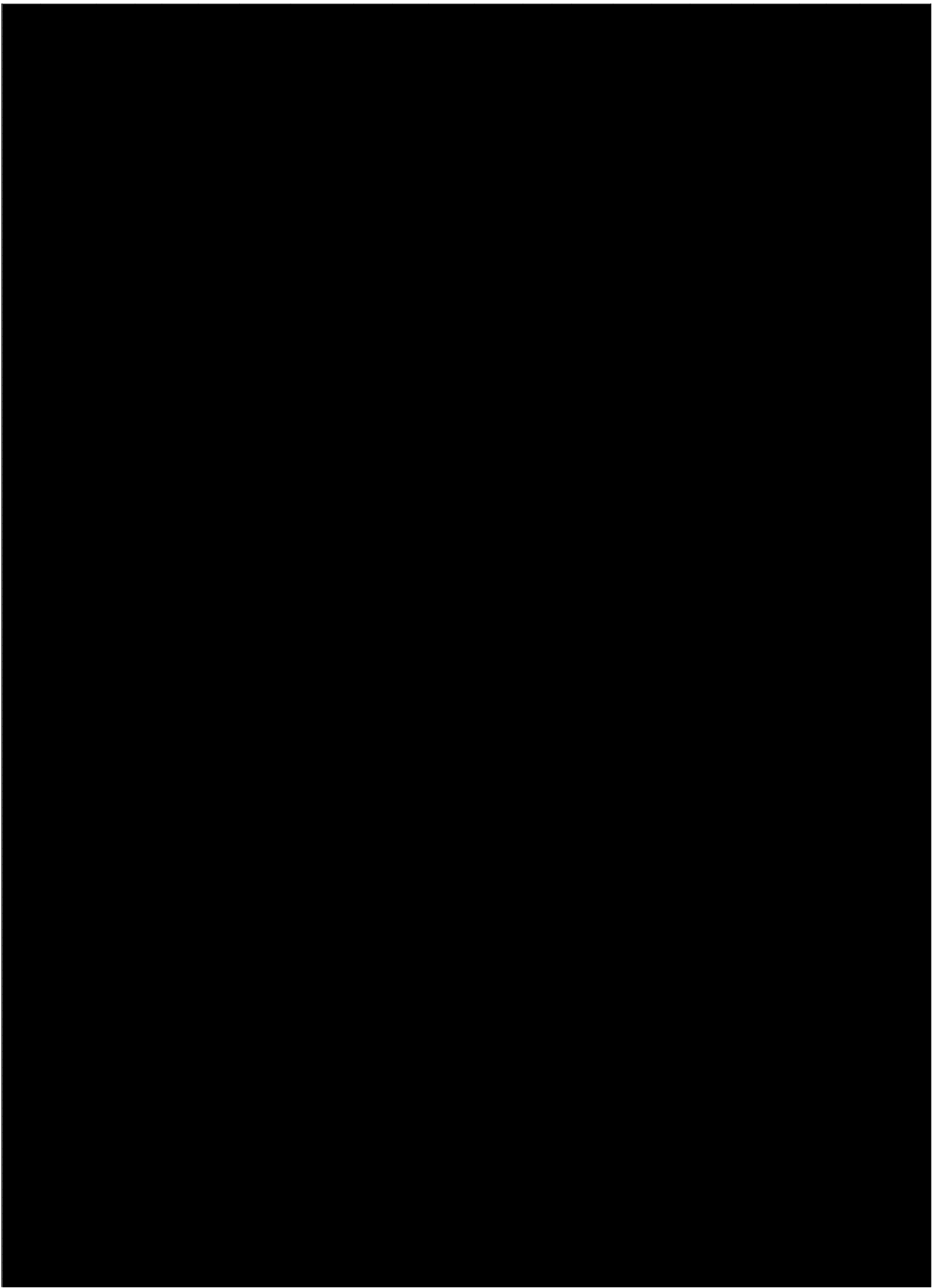
COMPANY ID	FACILITY	FACILITY DESCRIP	ASSET ID	ASSET DESCRIPT	BOOK NAME	MAJOR CATEGORY	MINOR CATEGORY	FUEL TYPE	ACCOUNTING IN	COST CENTER	LINE OF BUSINESS	QUANTITY	COST	DEPRECIATION AM	CATCHUP DEPRE	YTD DEPRECIATIO	ACCUMULATED DE	NET BOOK	IN SERVICE DATE	LIFE IN MO	VIN/SERIAL ID	UNIT NUMBER	CURRENT AS
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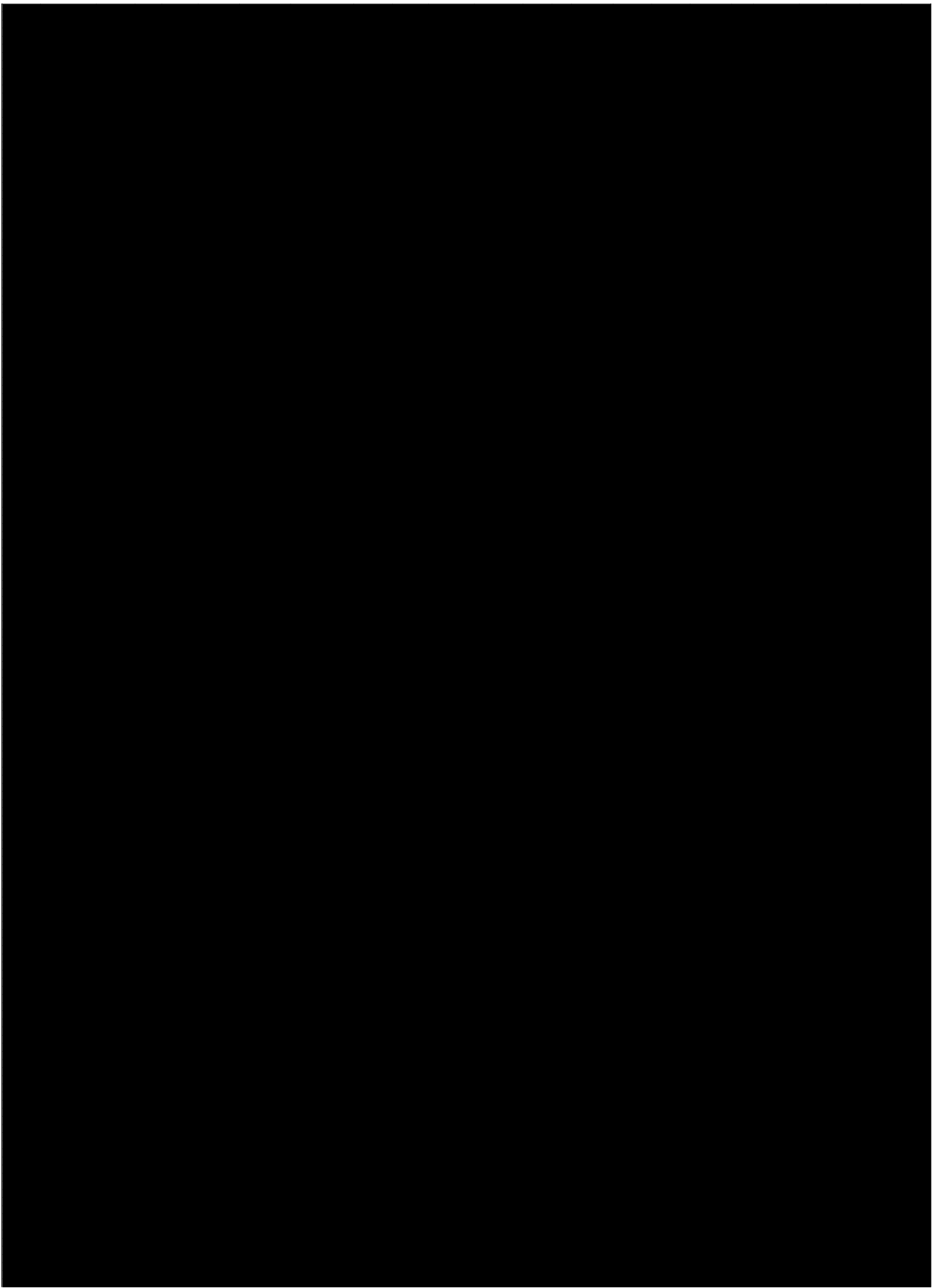


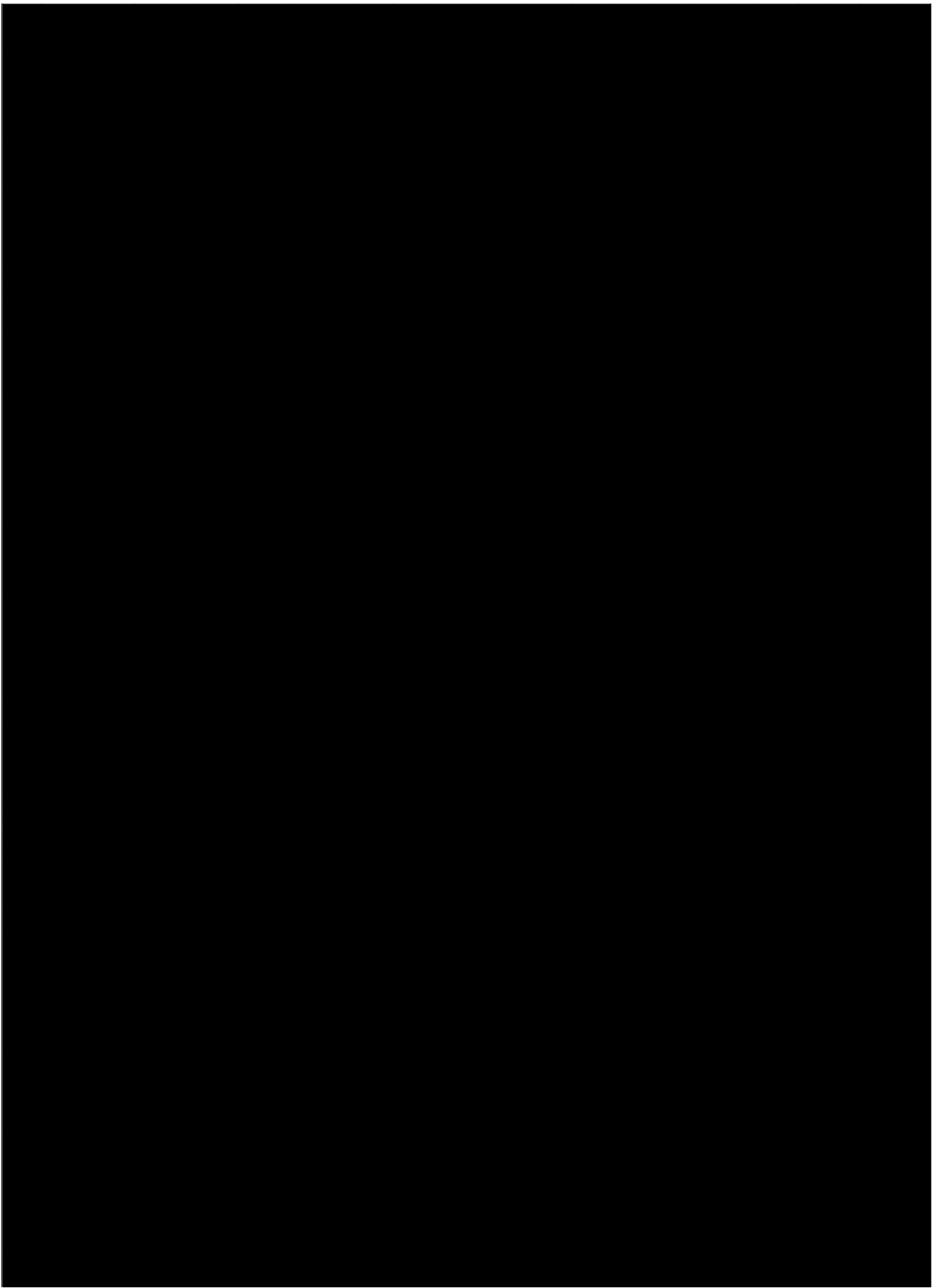


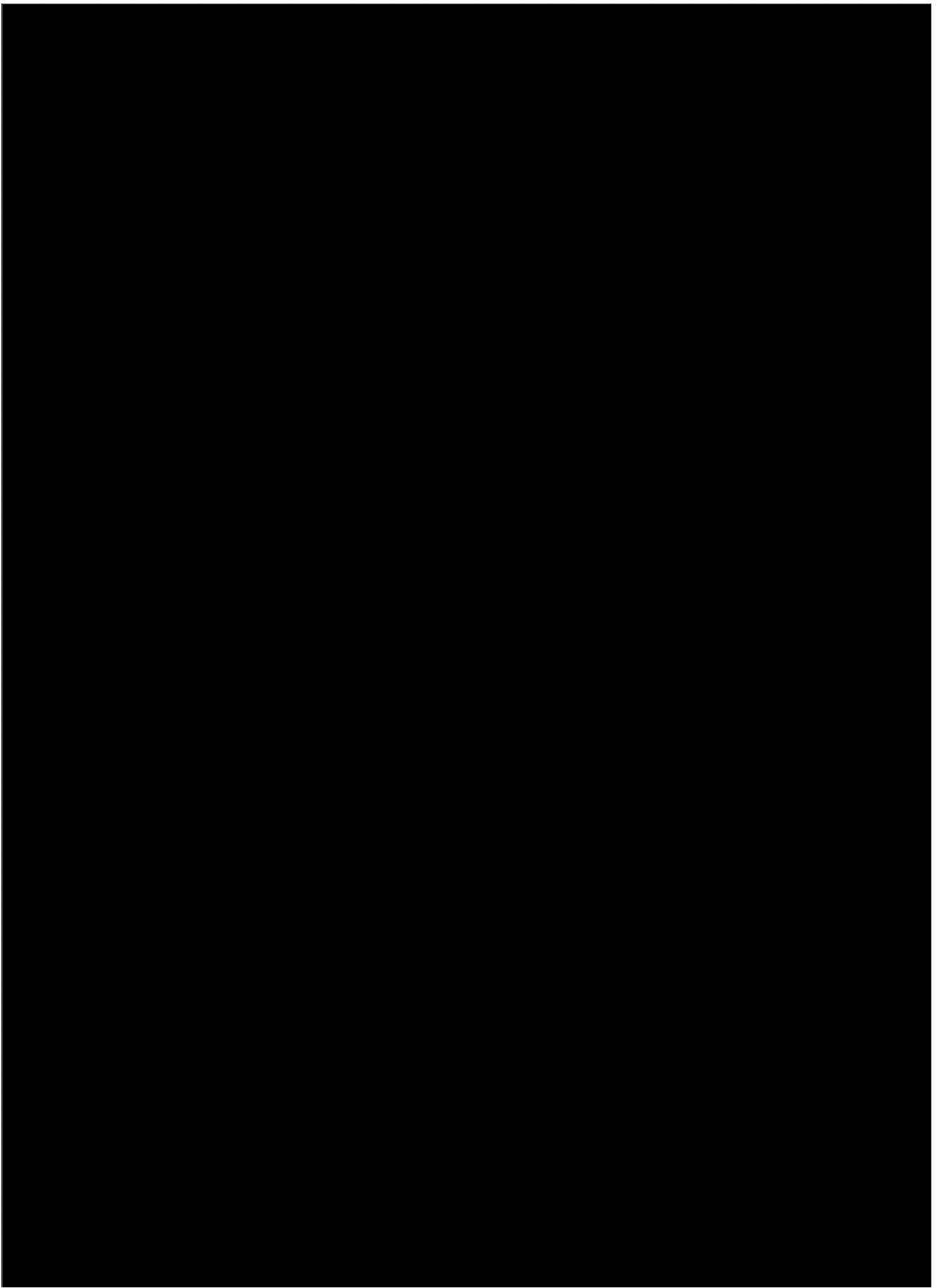


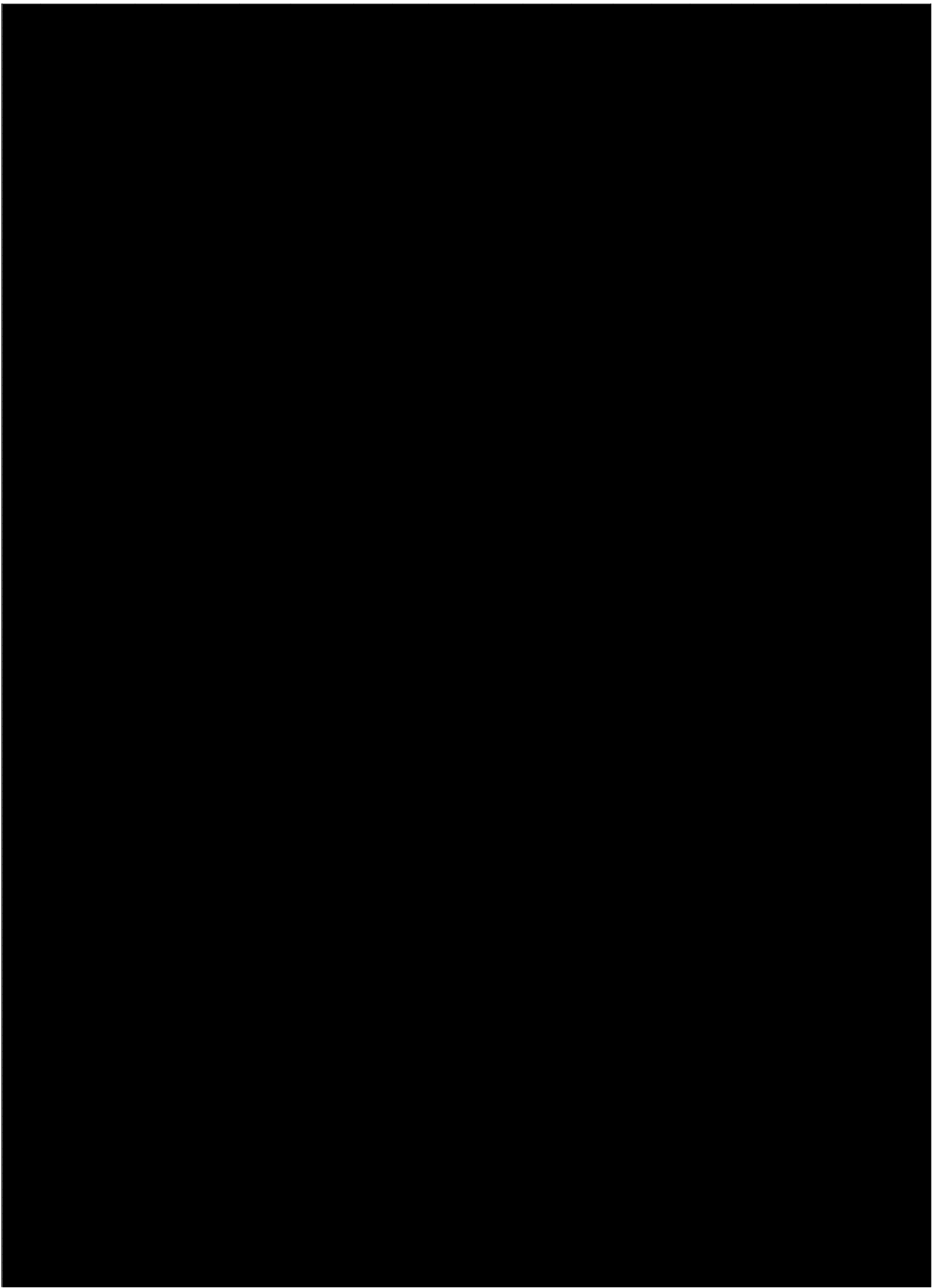


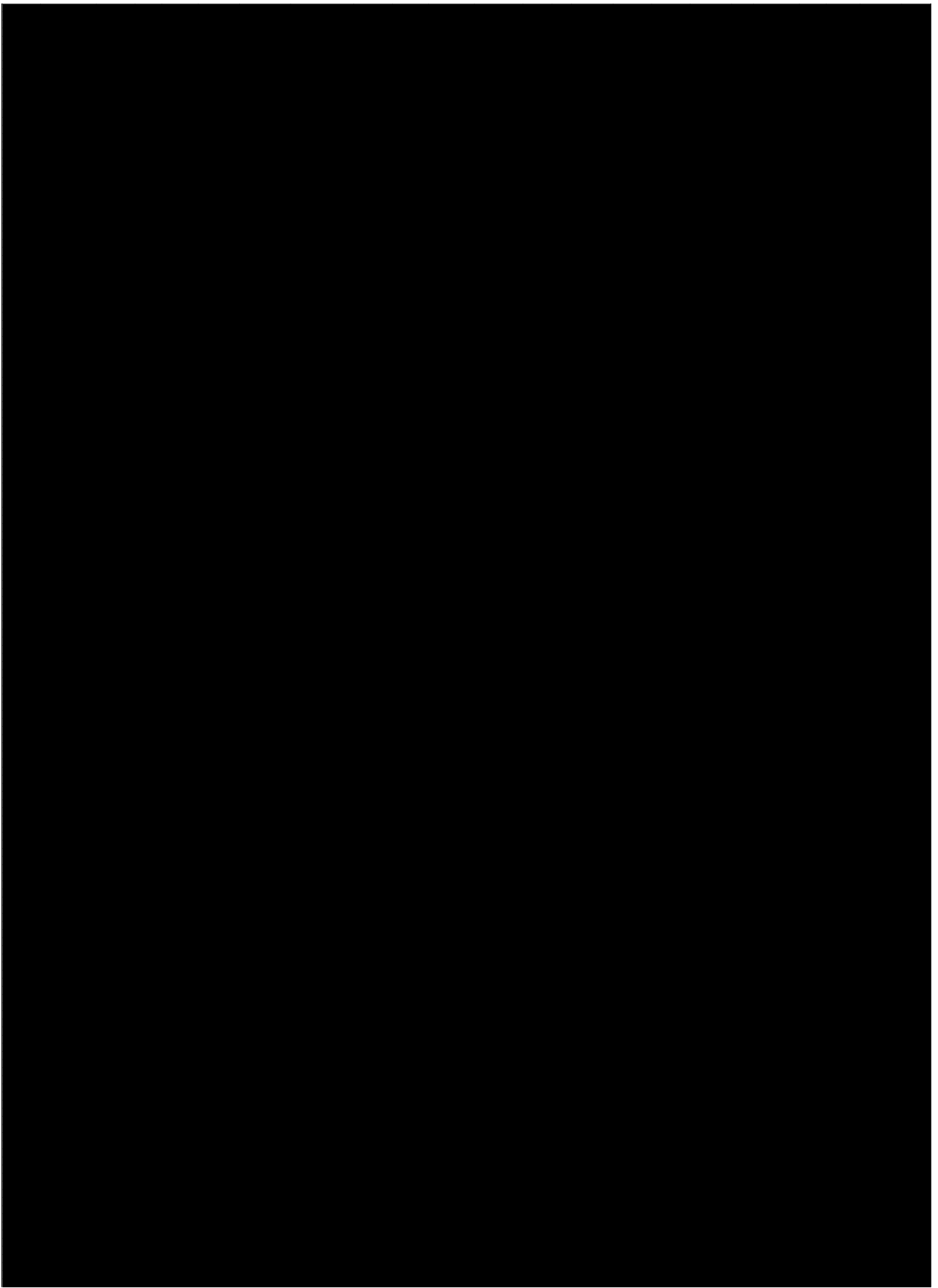




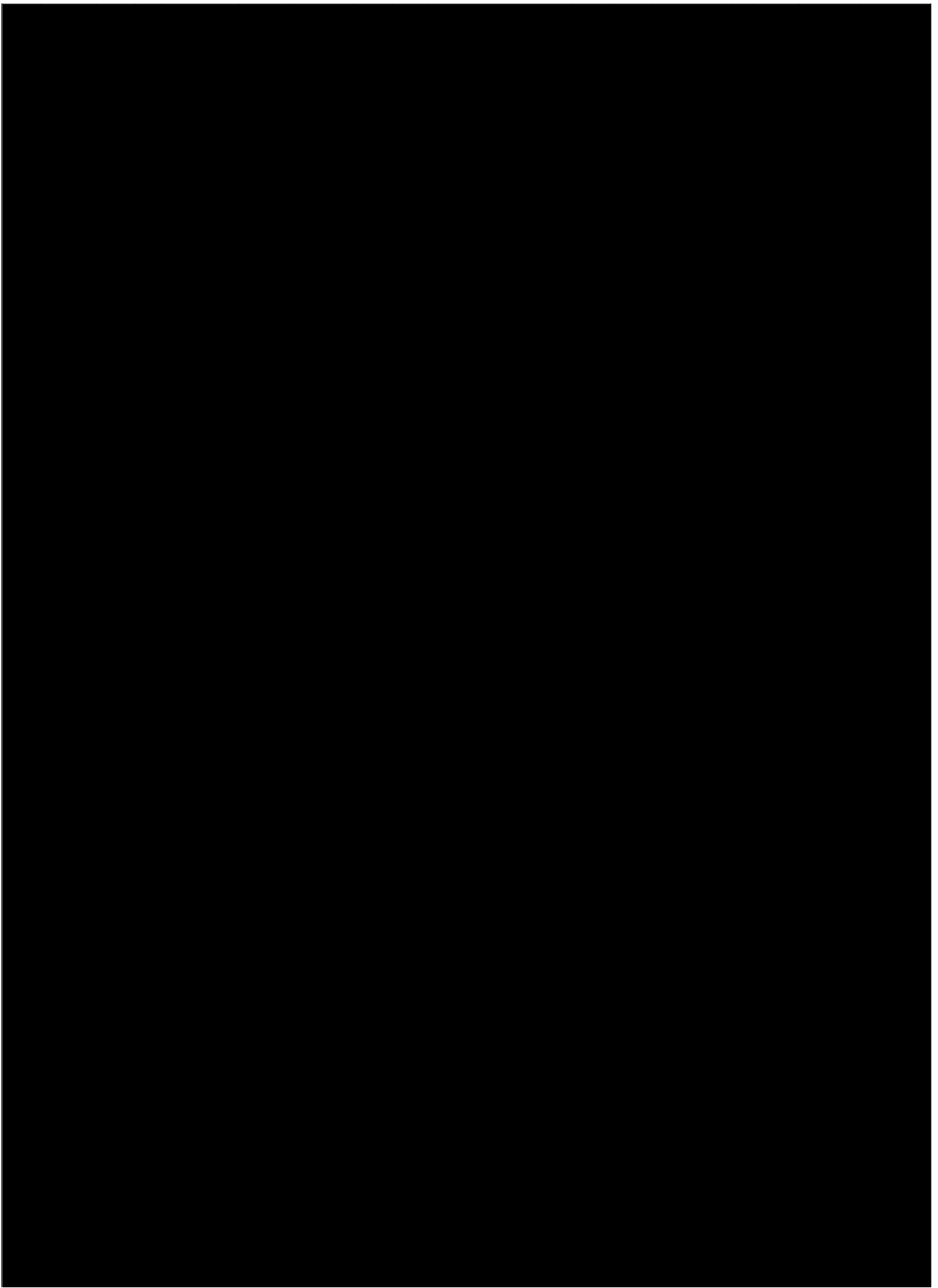


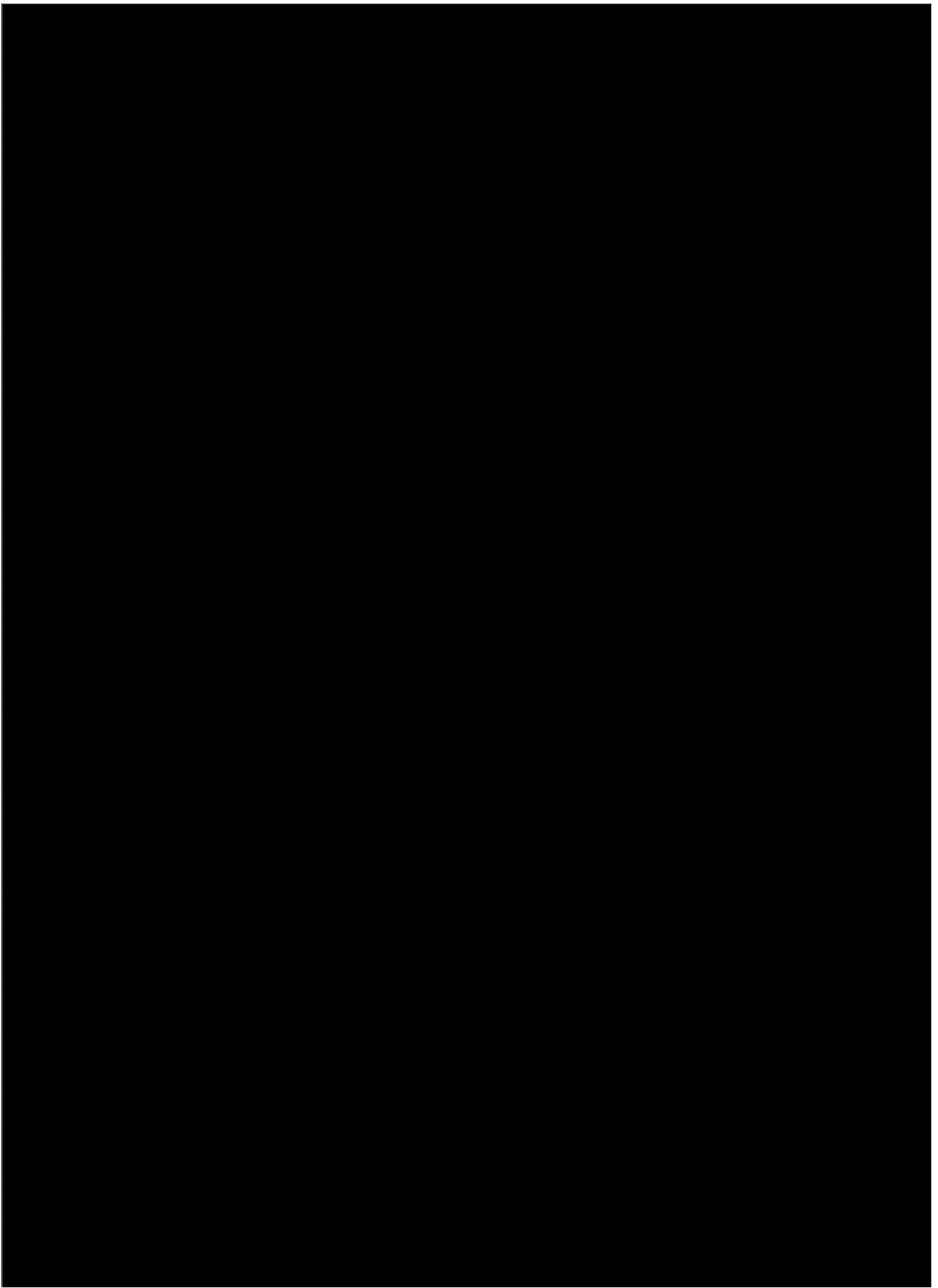


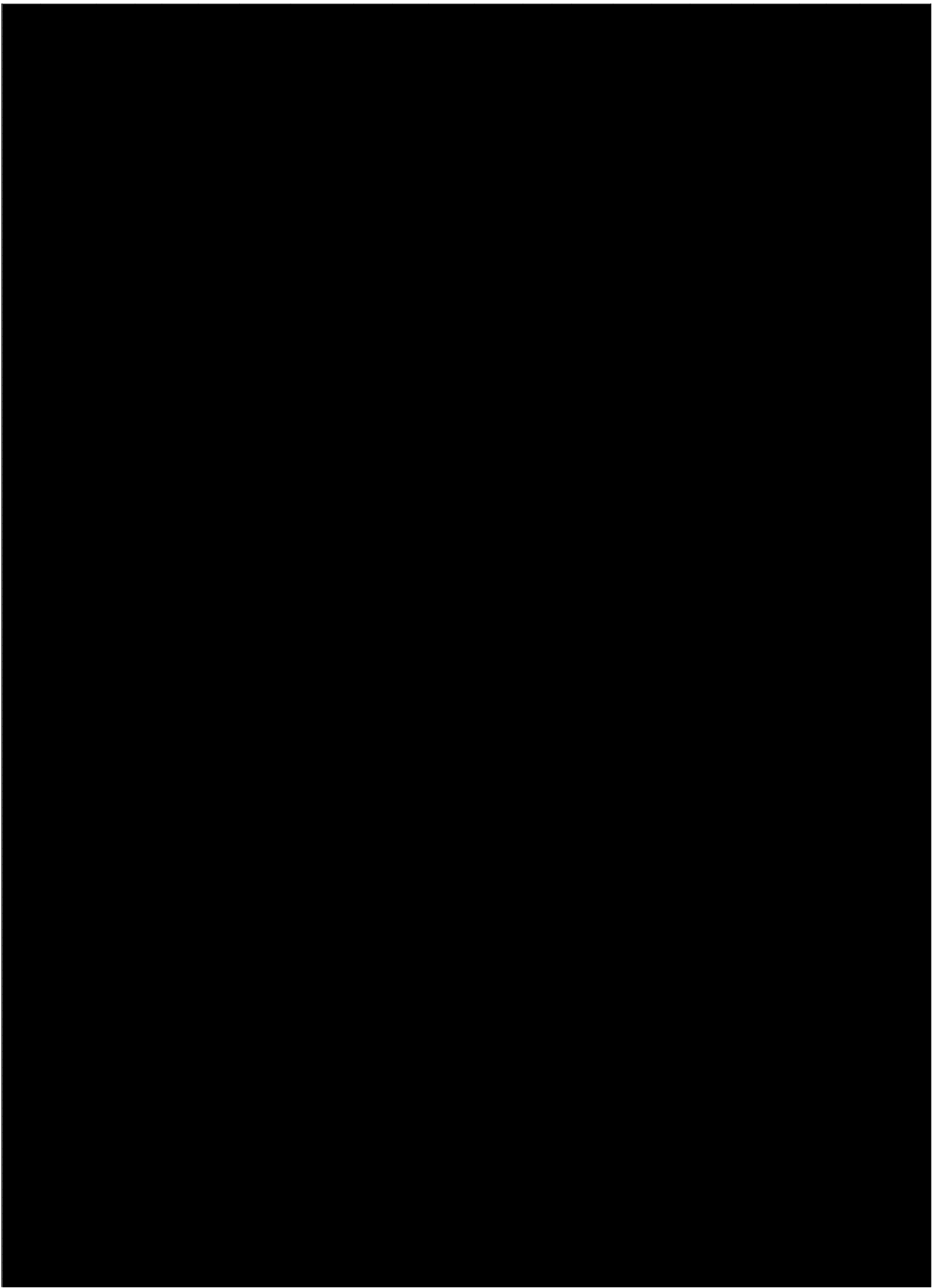


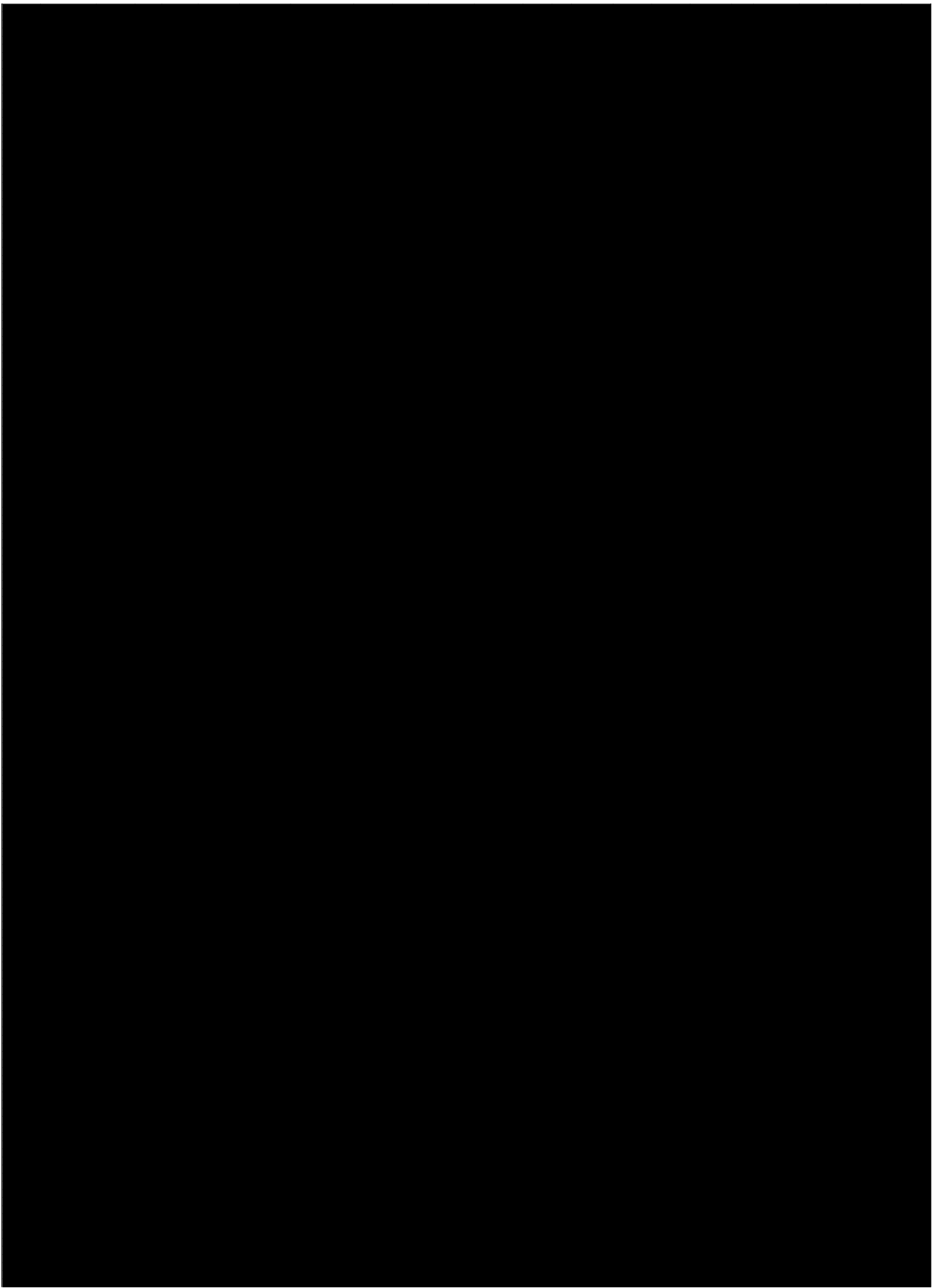


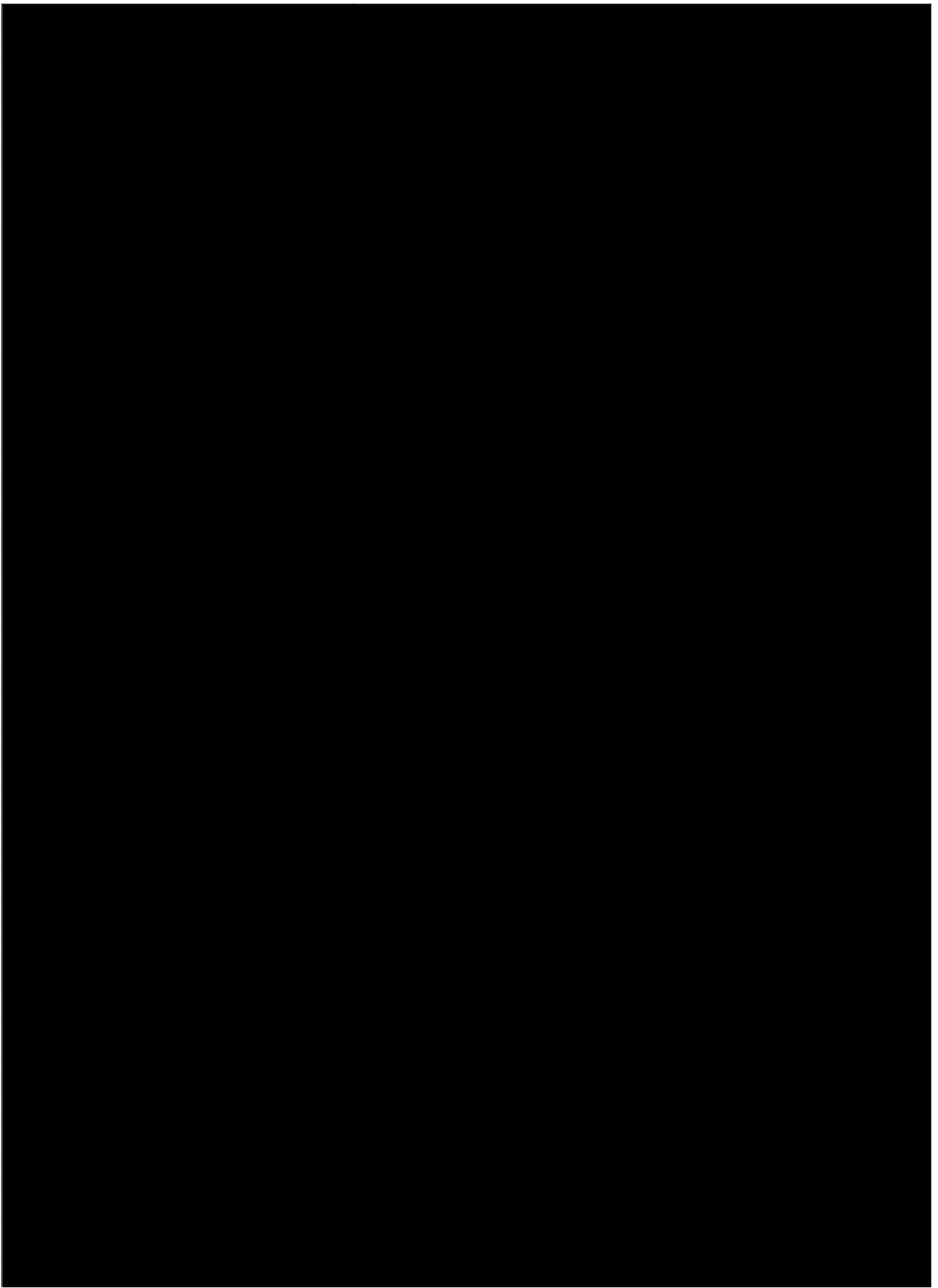


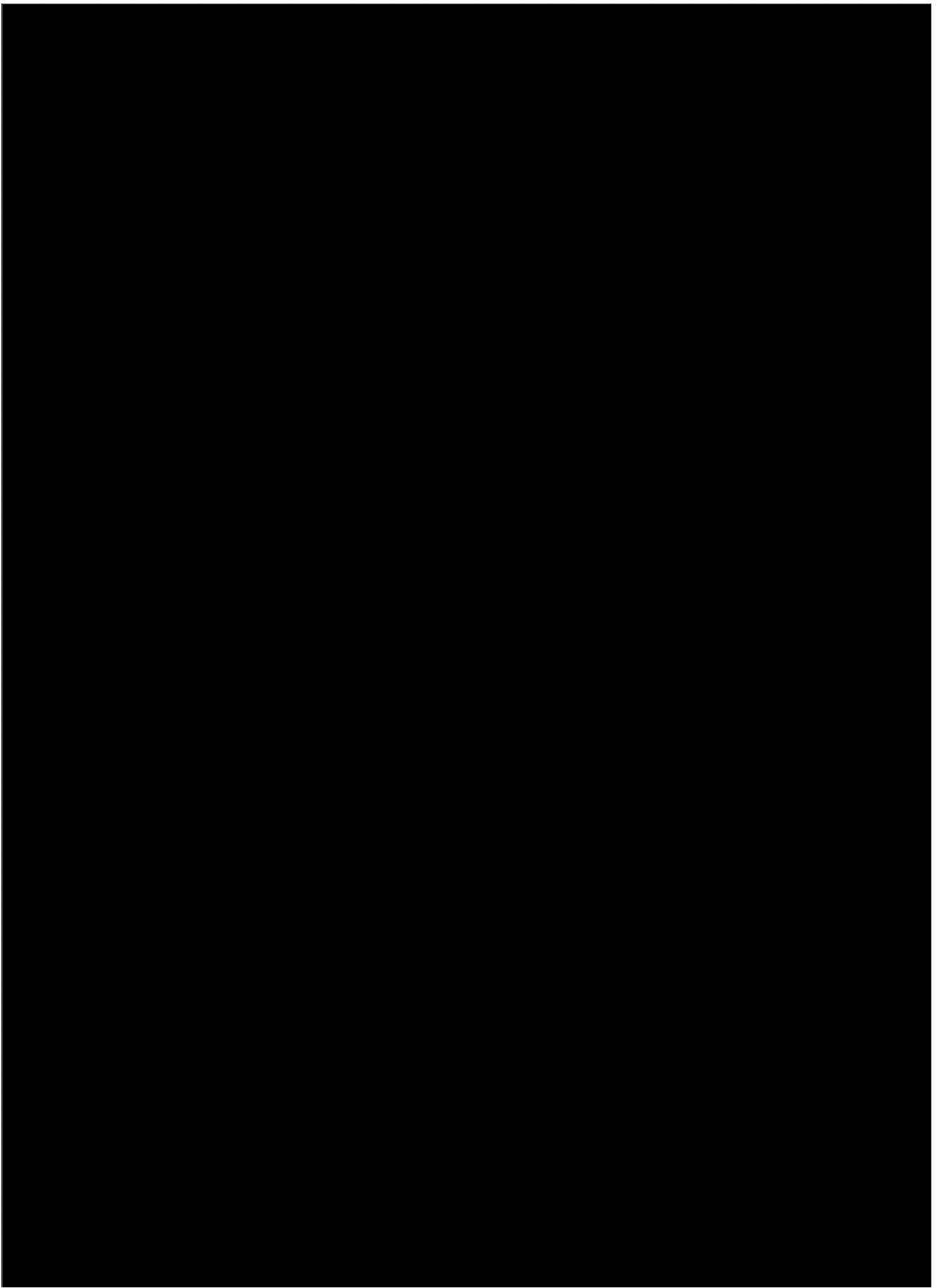


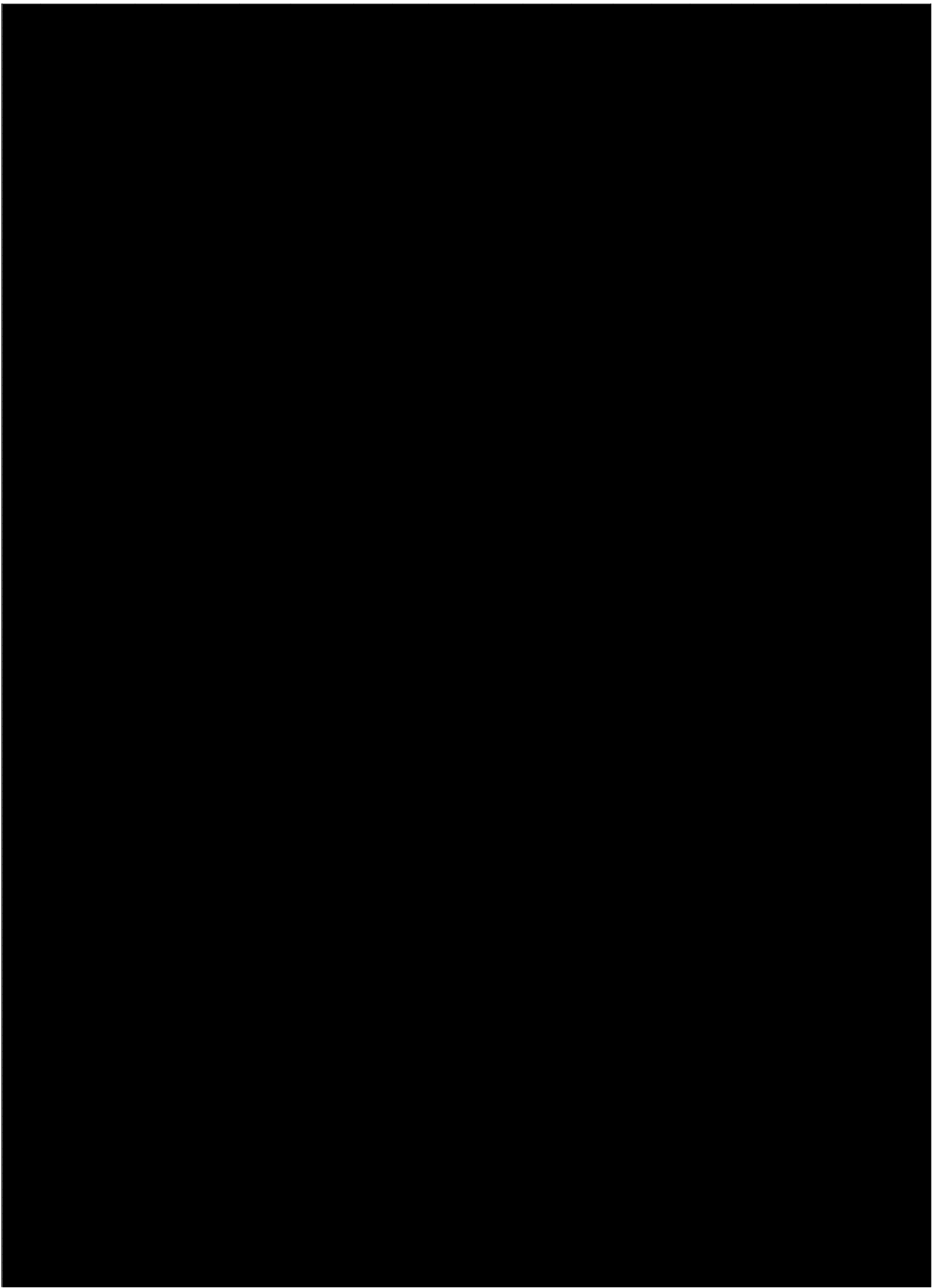


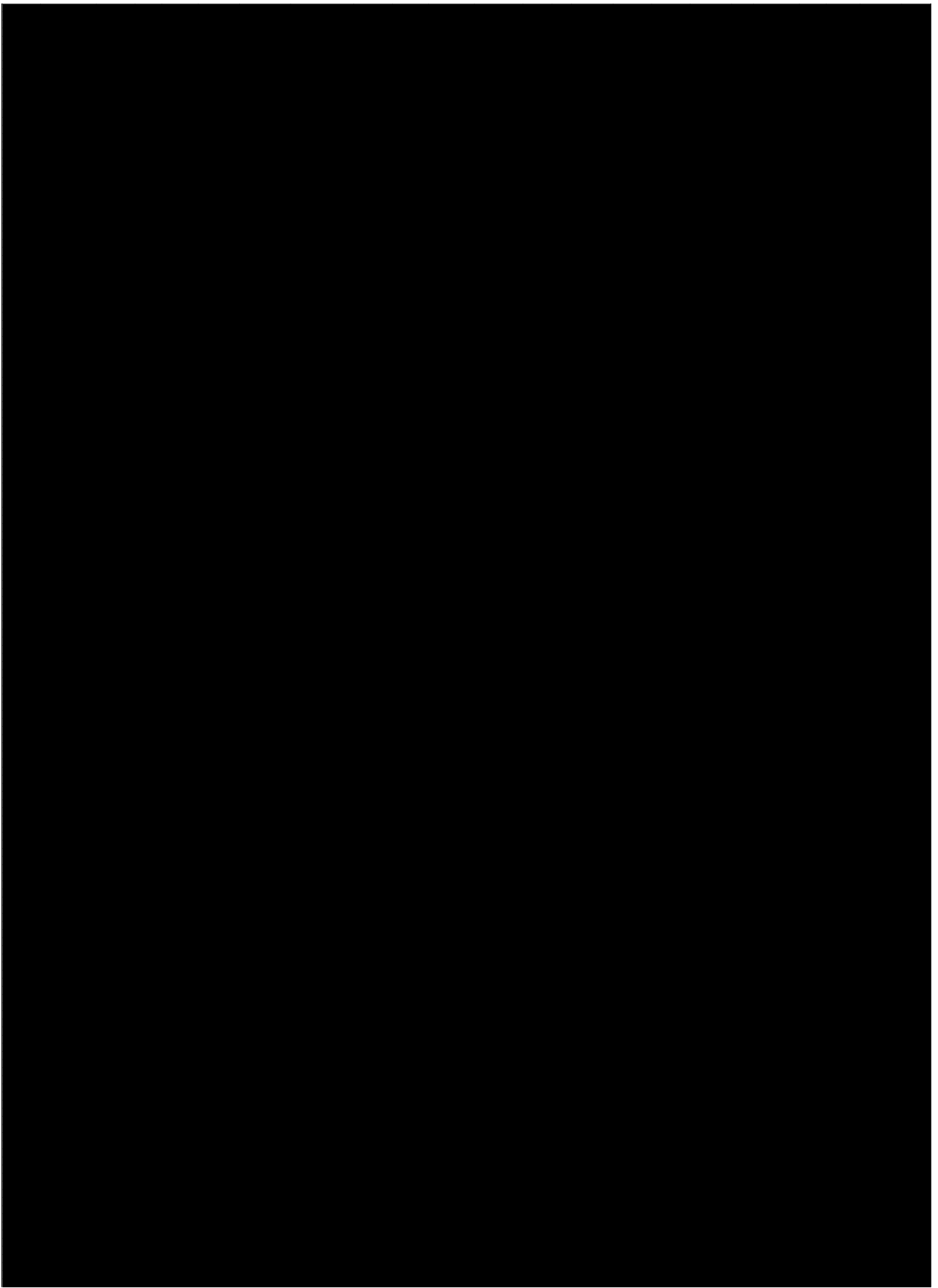




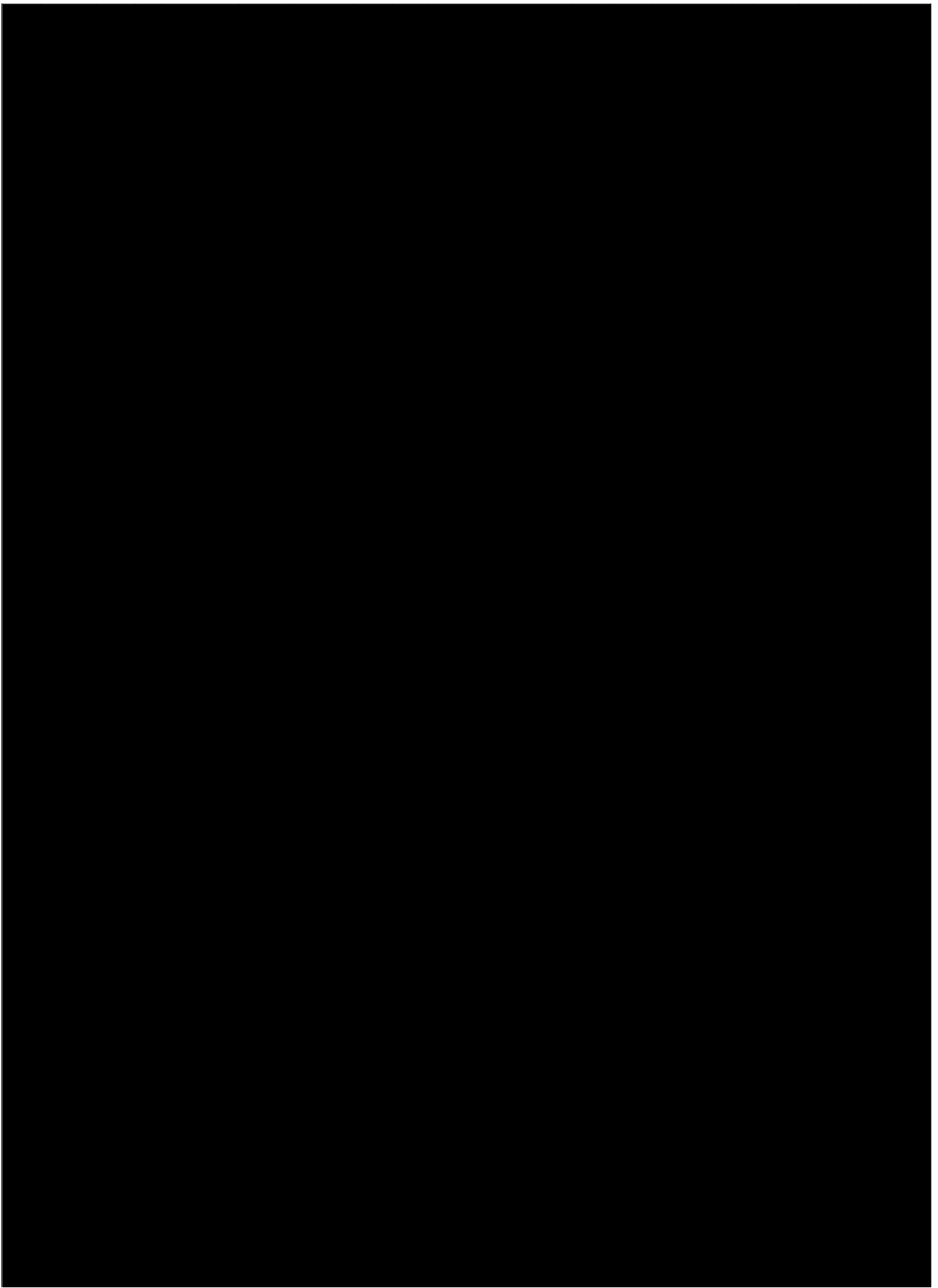


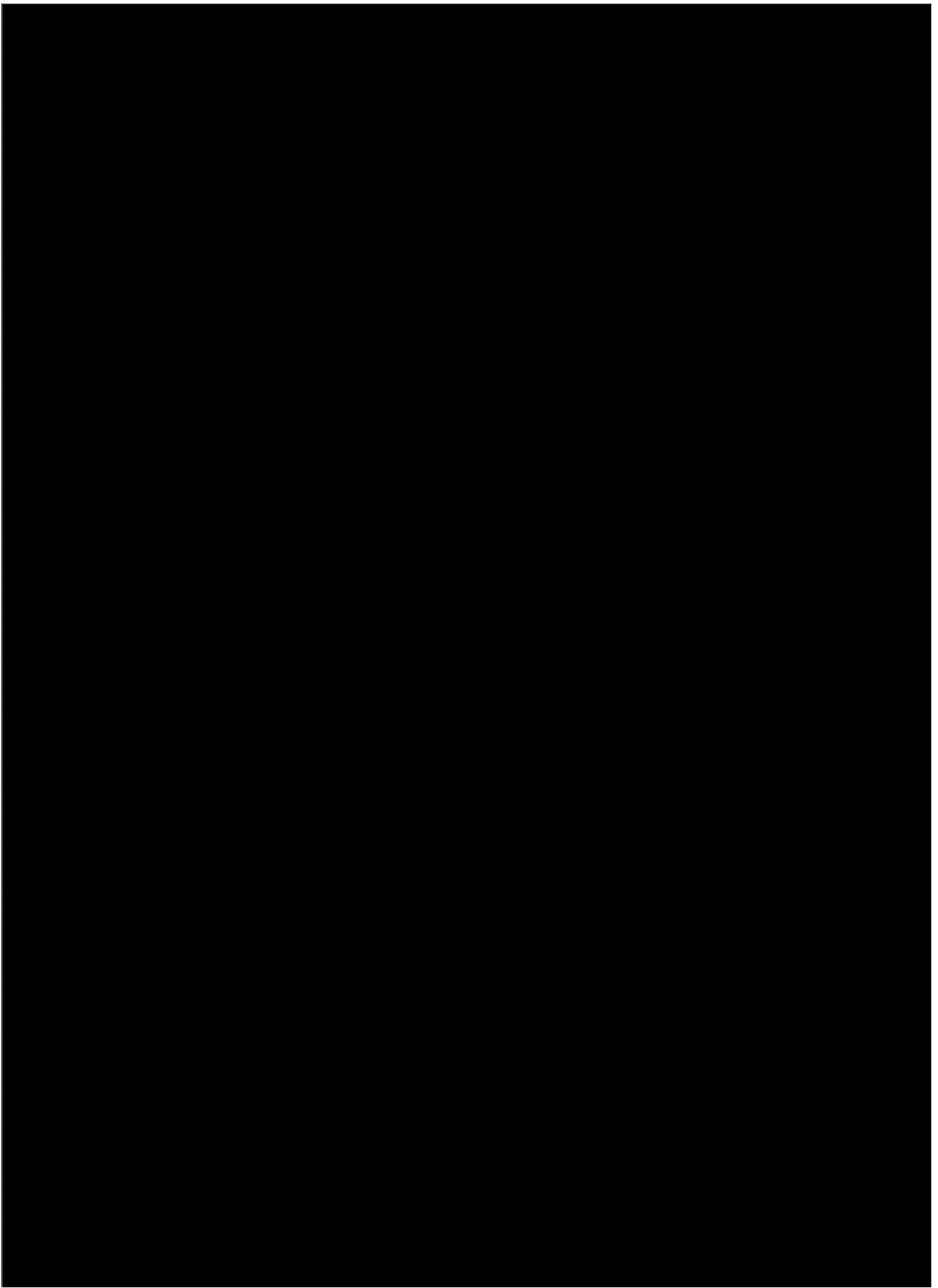


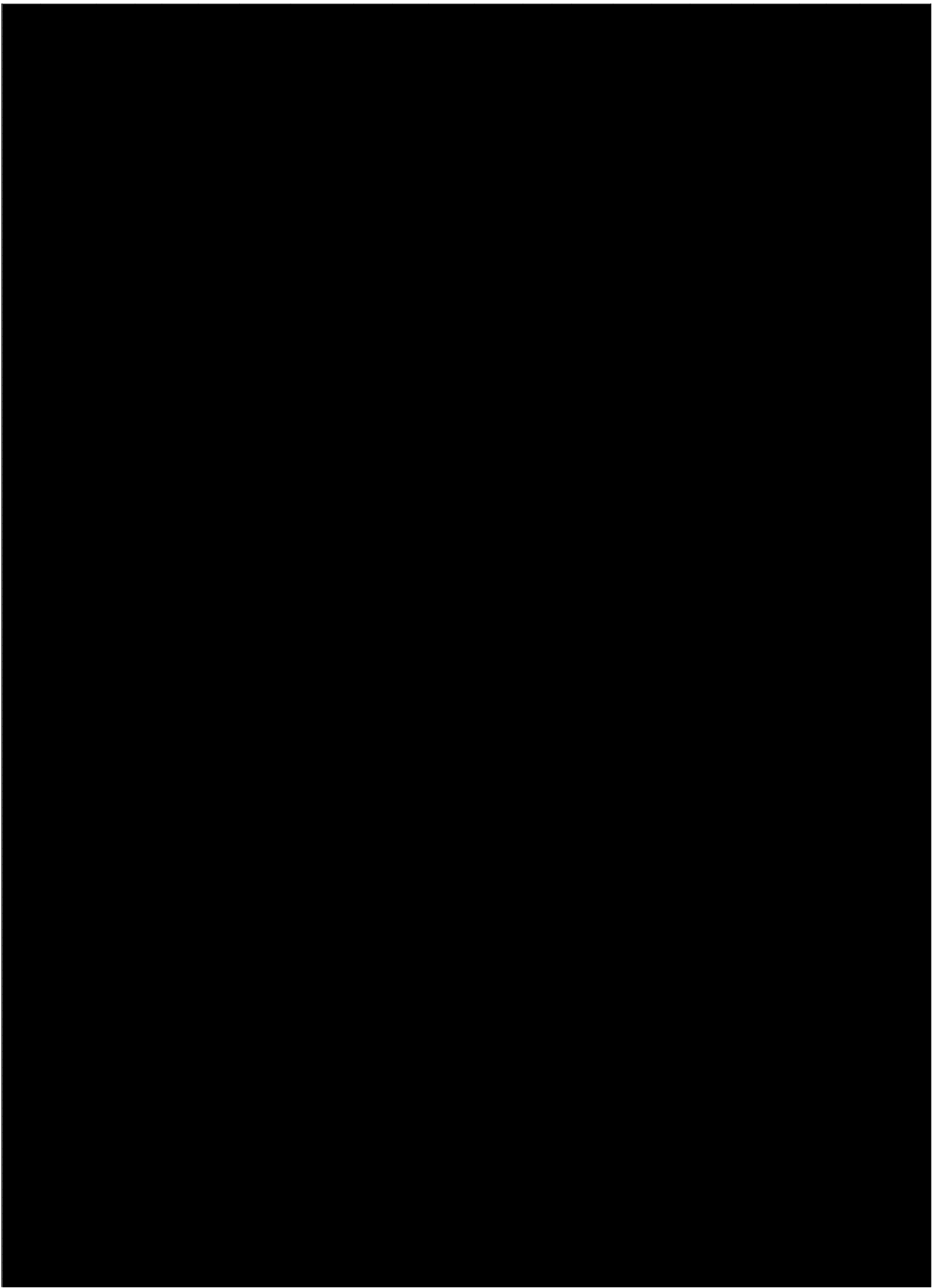


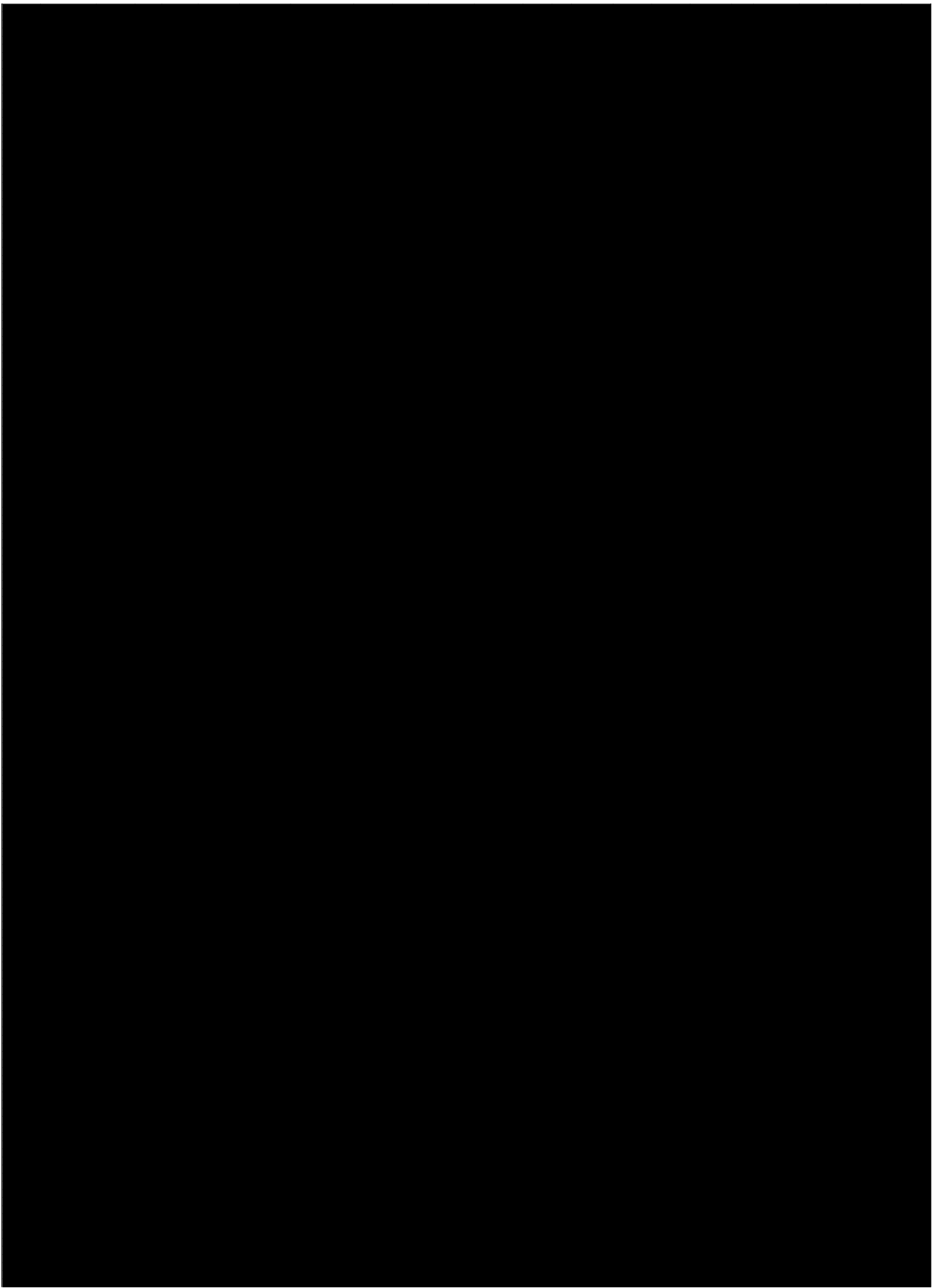


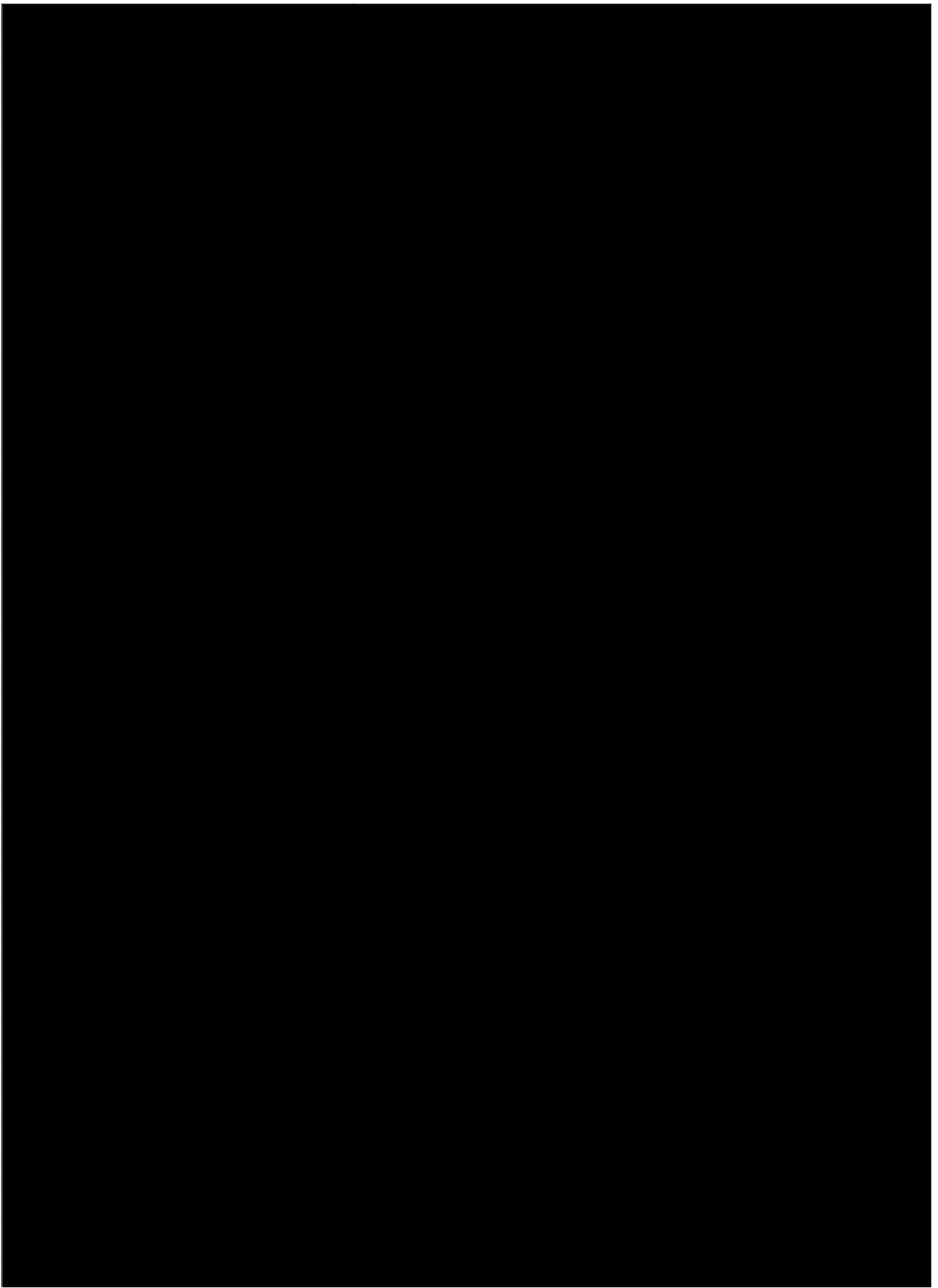


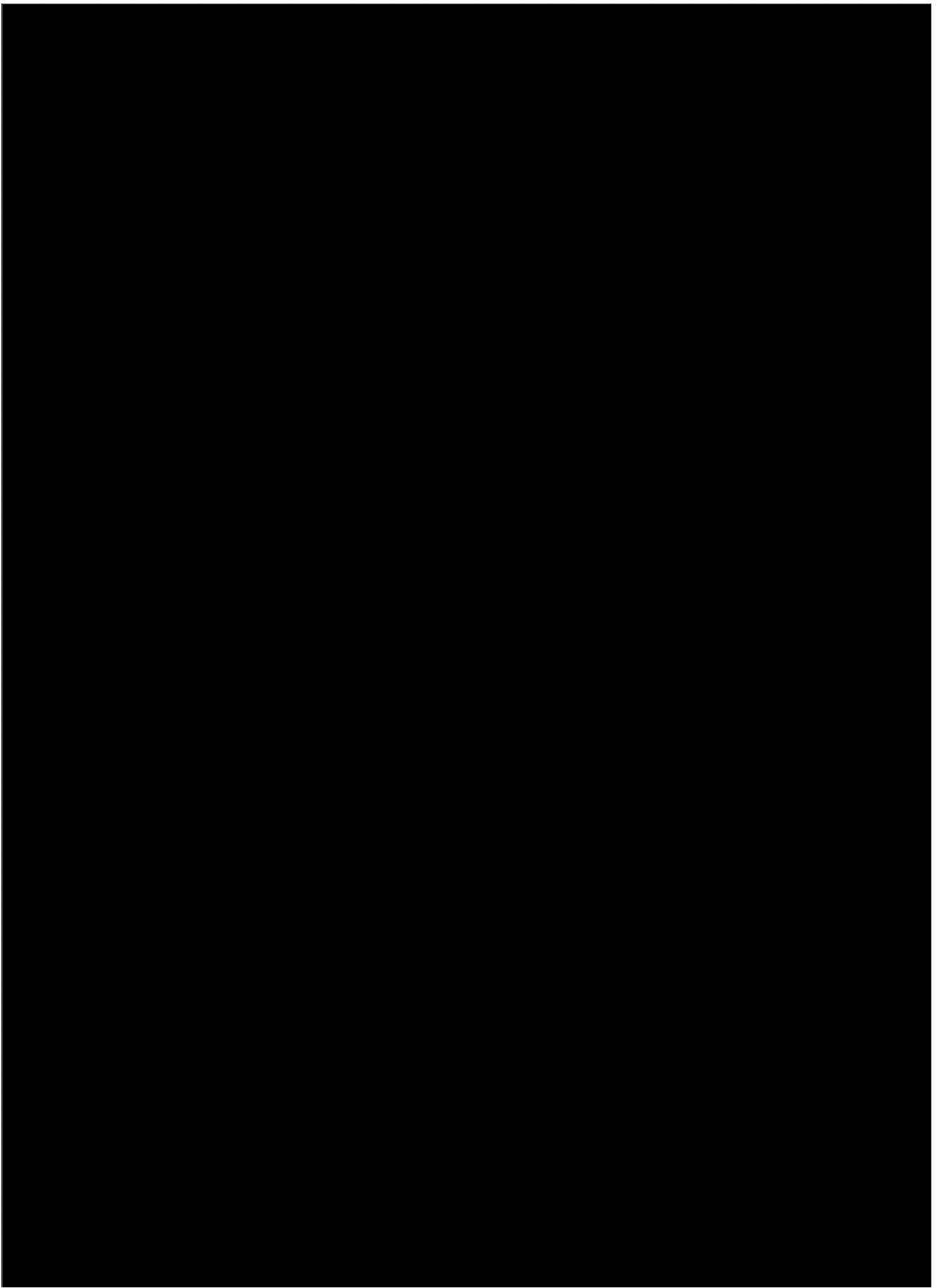


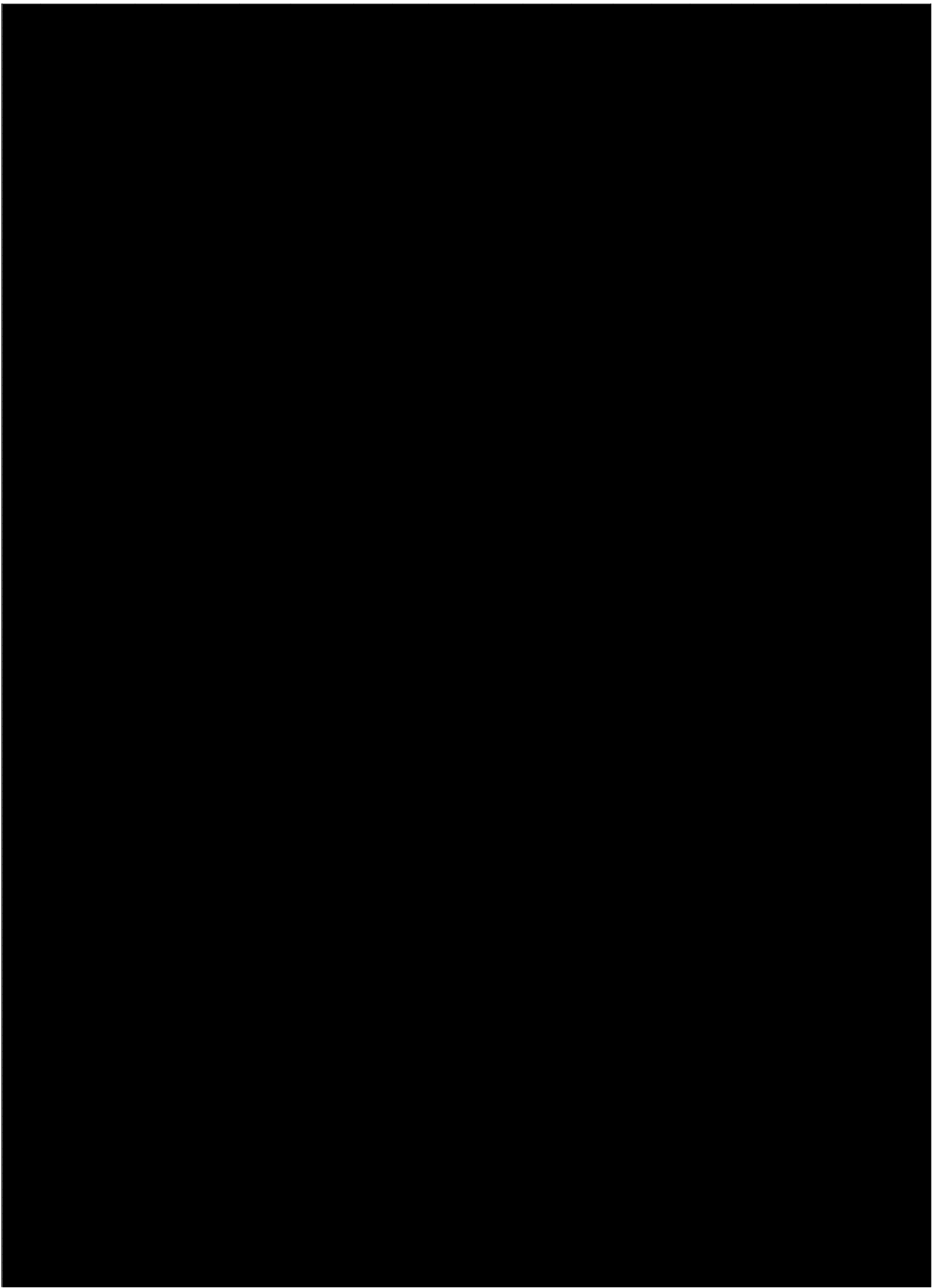


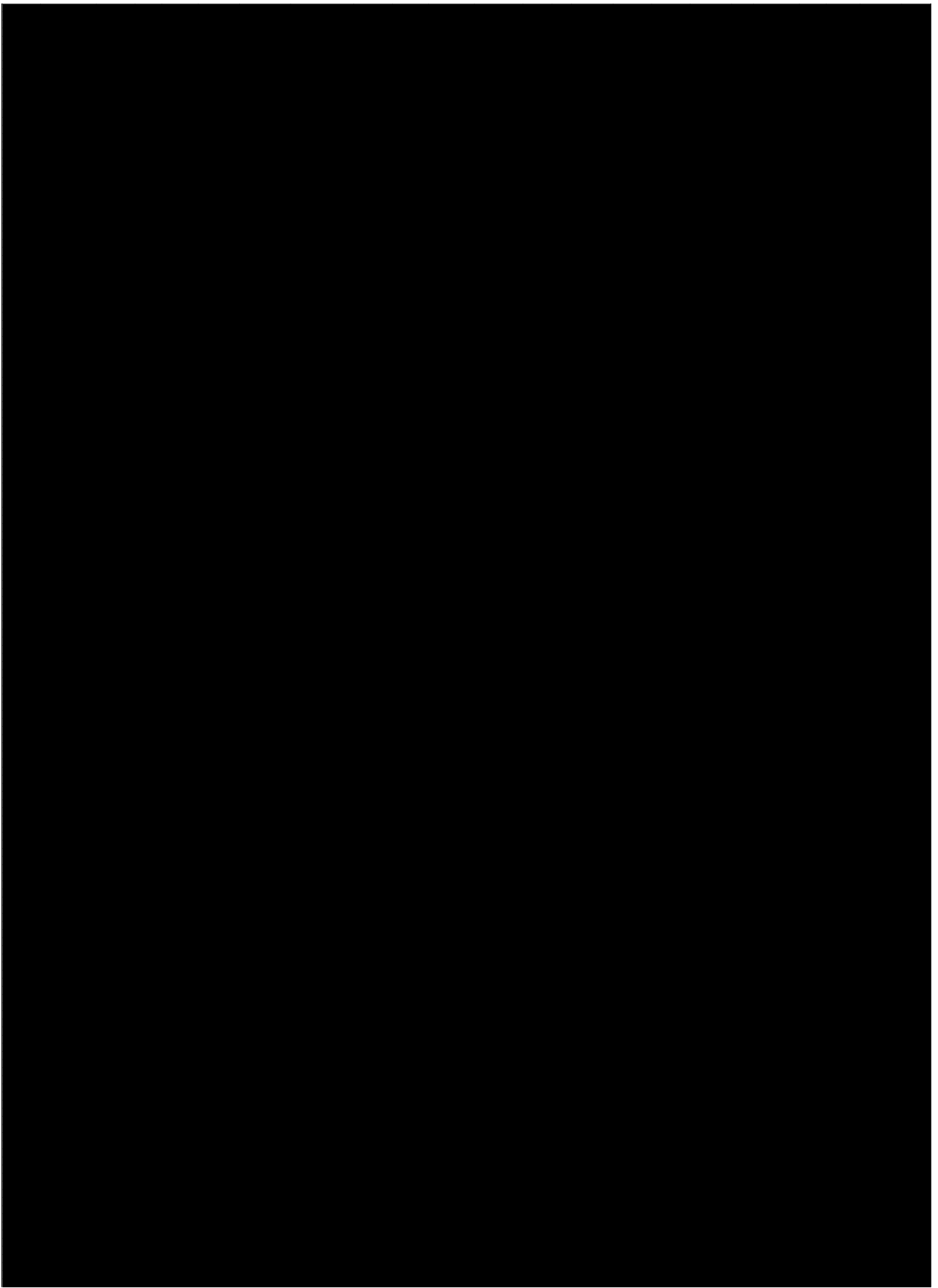




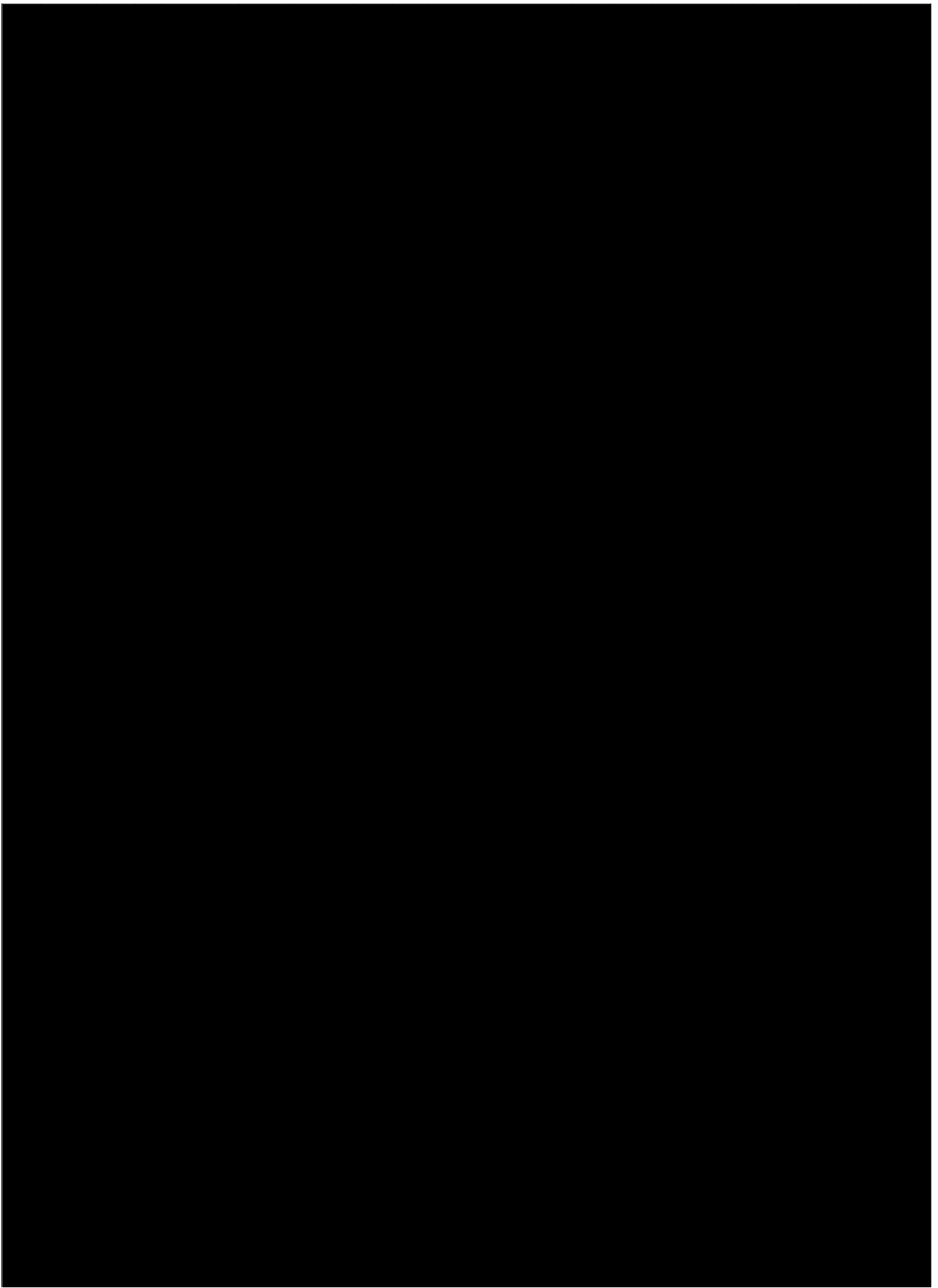


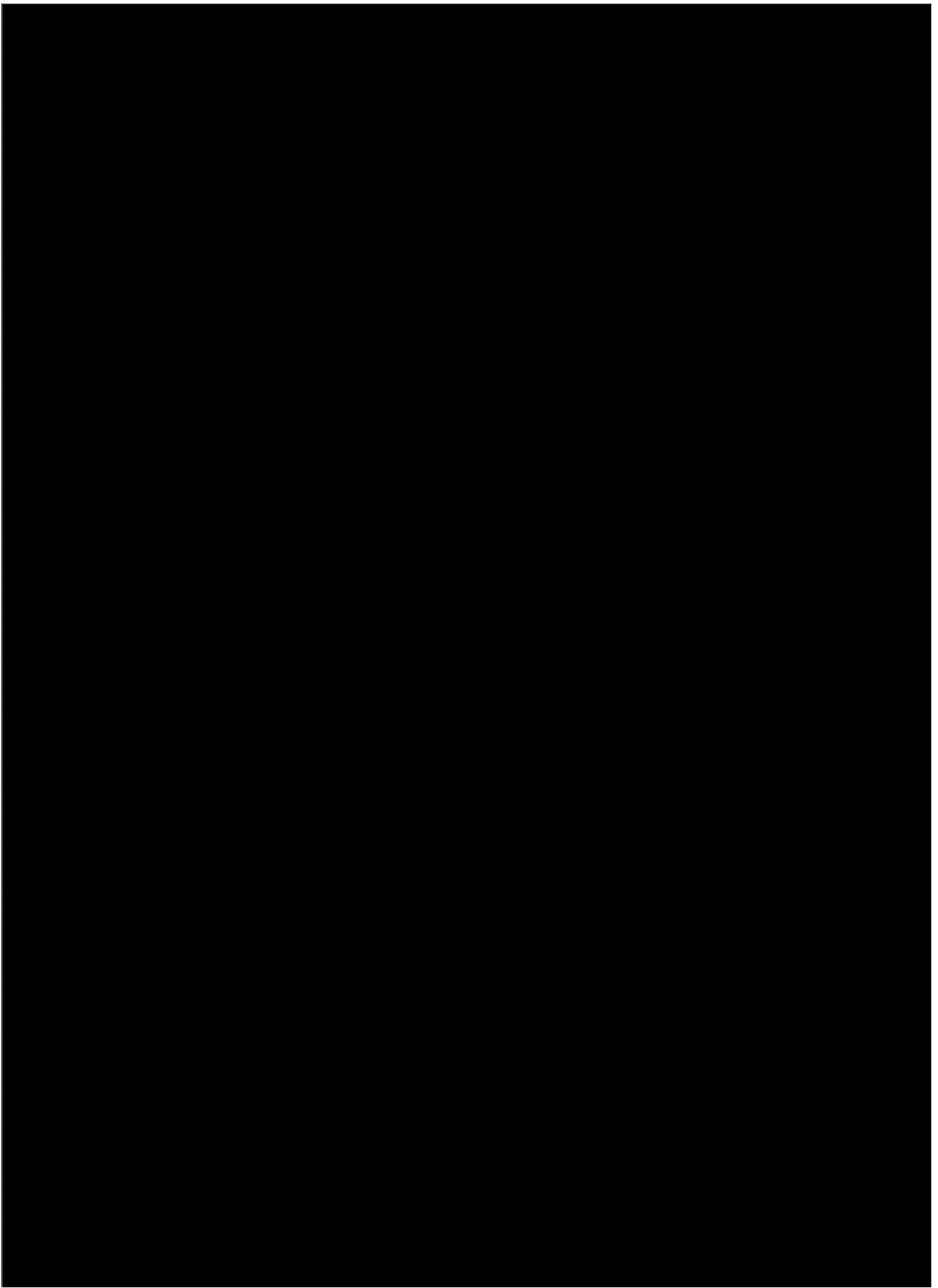


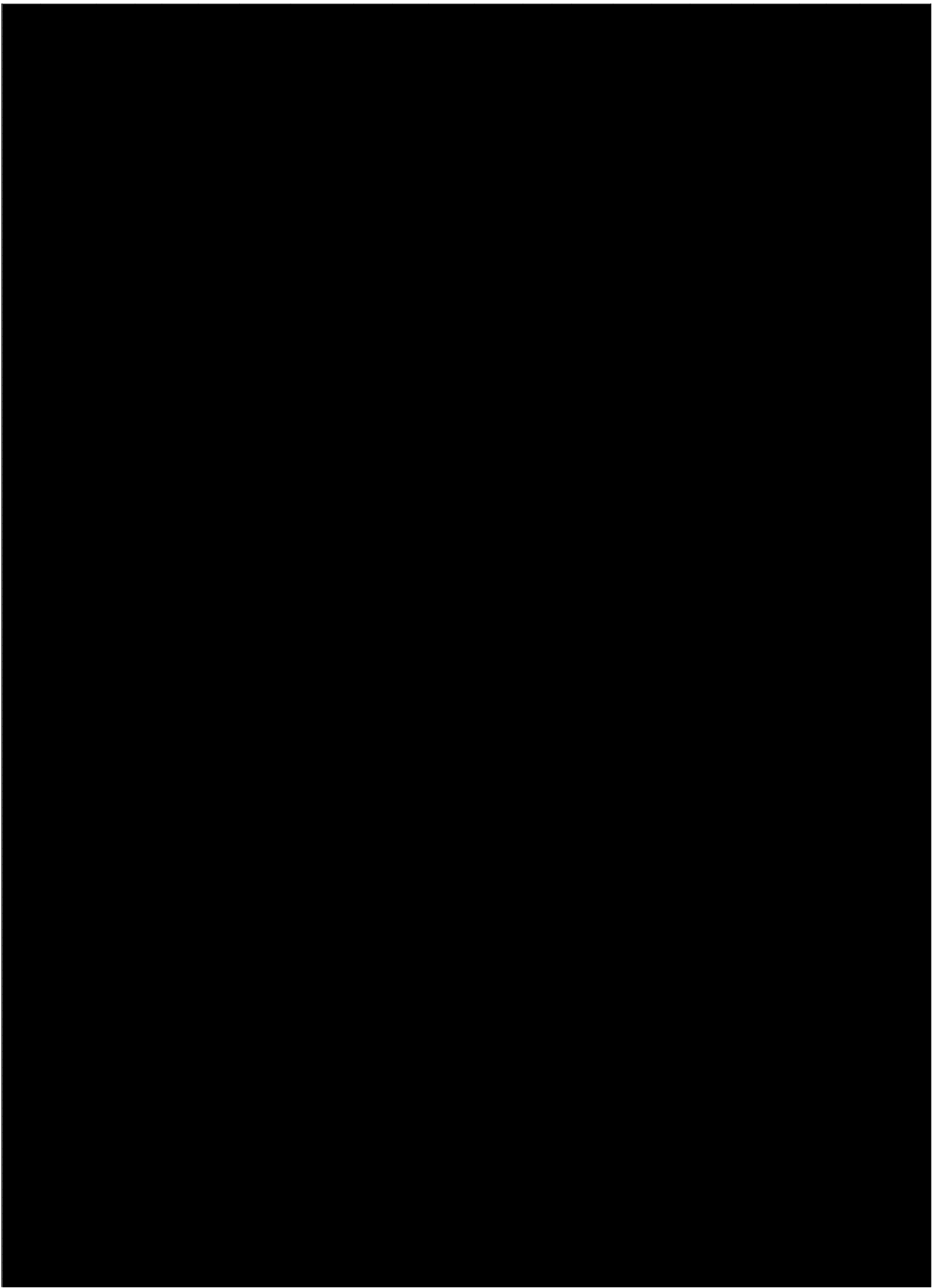


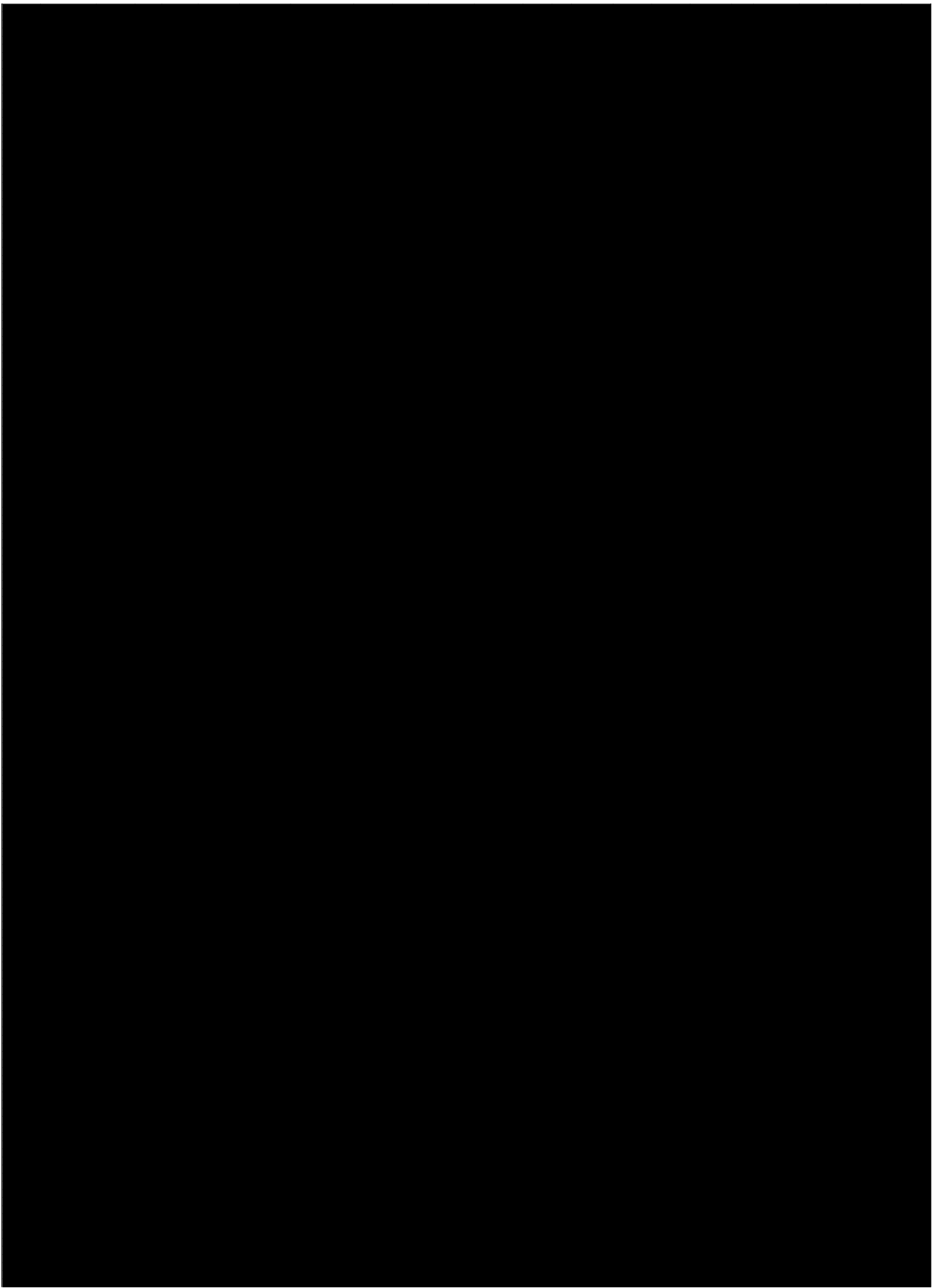


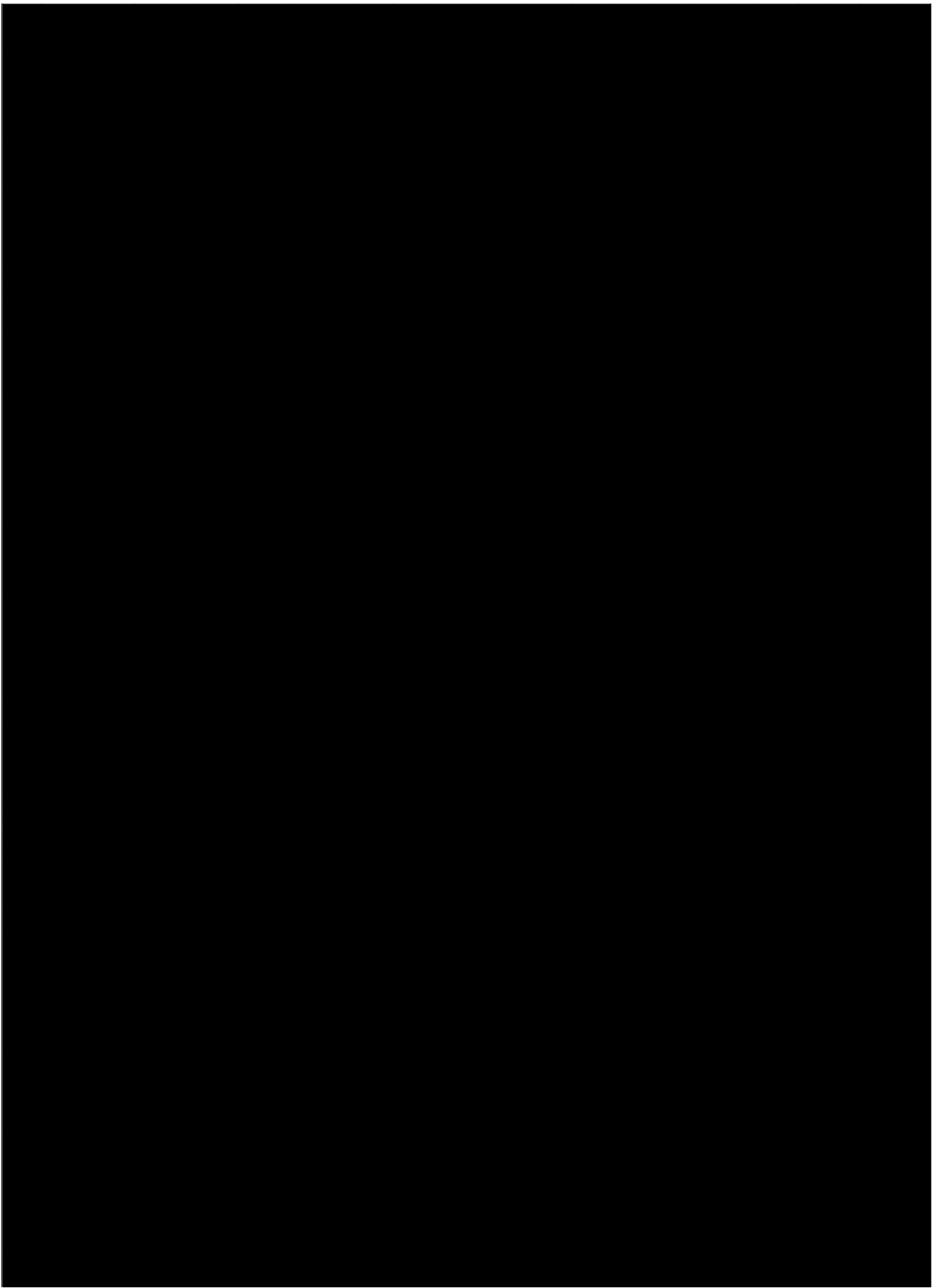


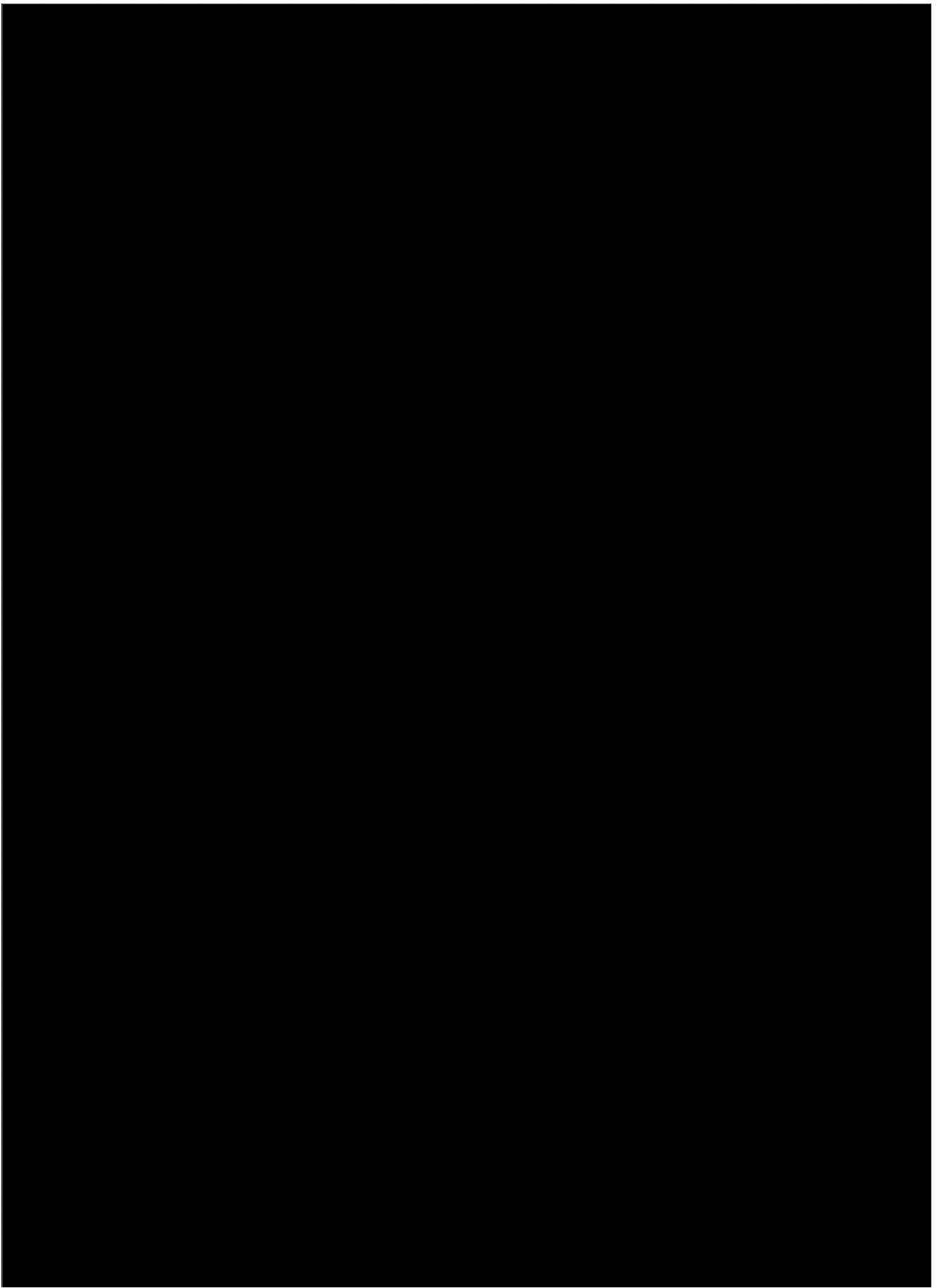


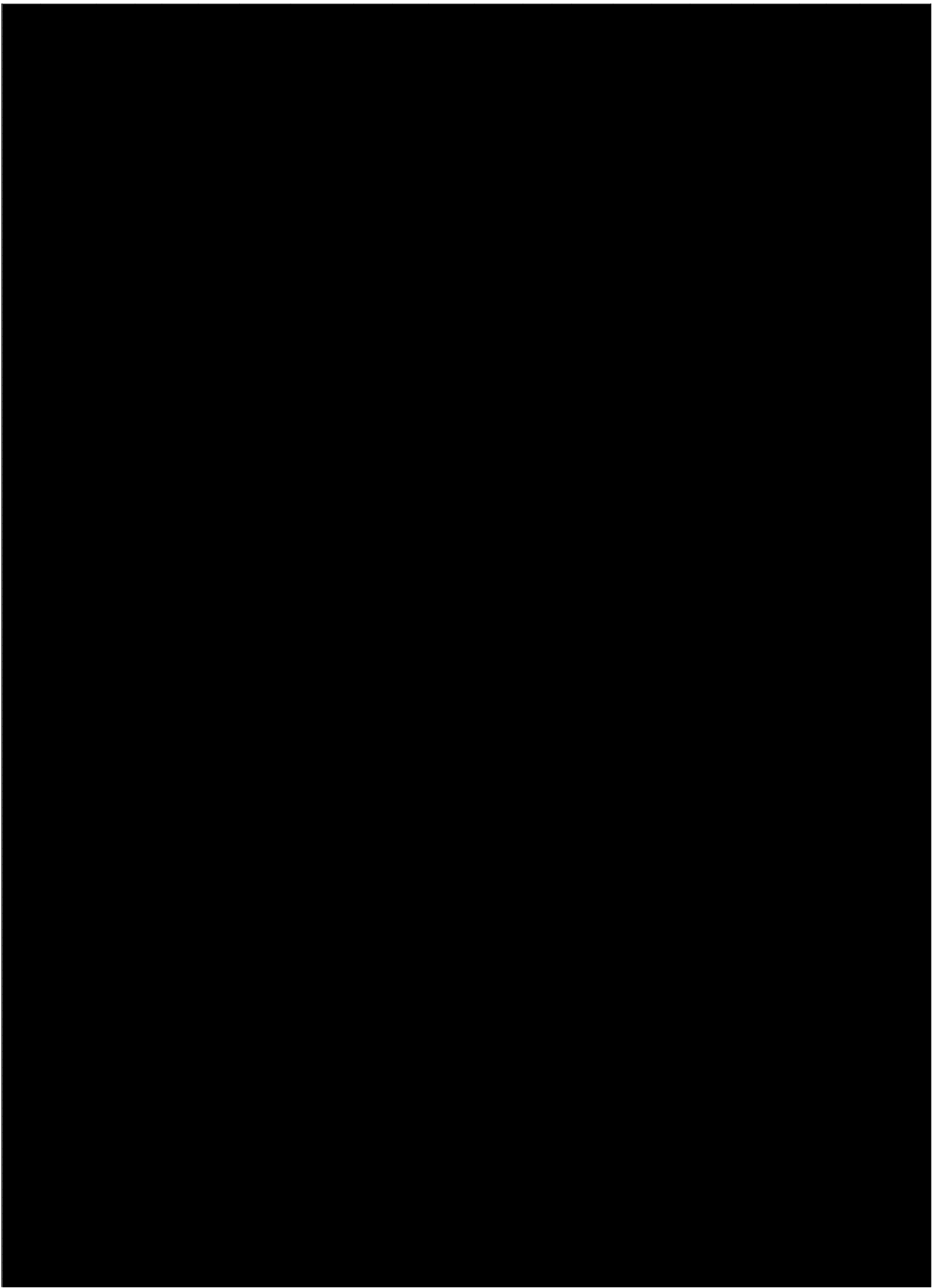


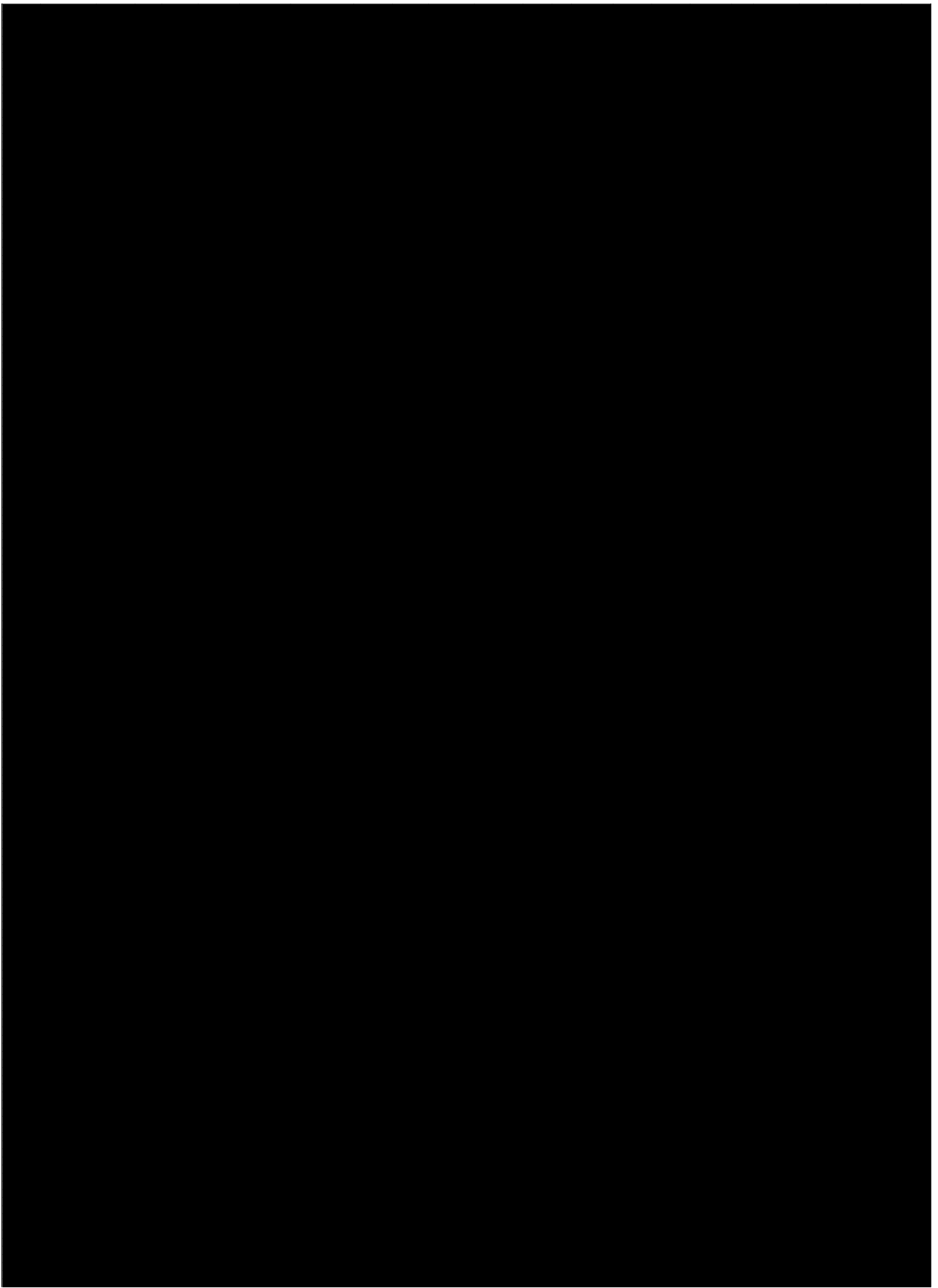




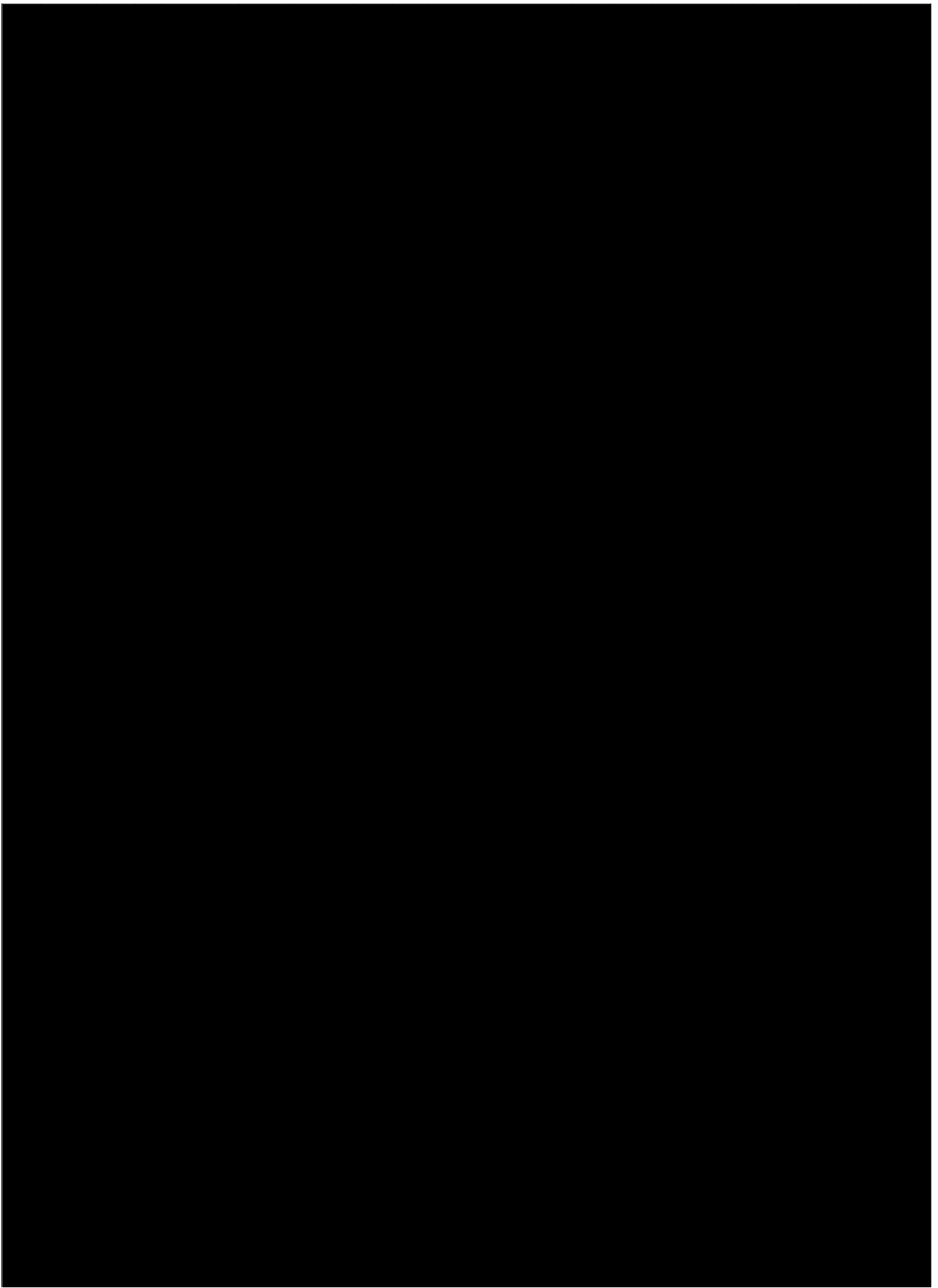


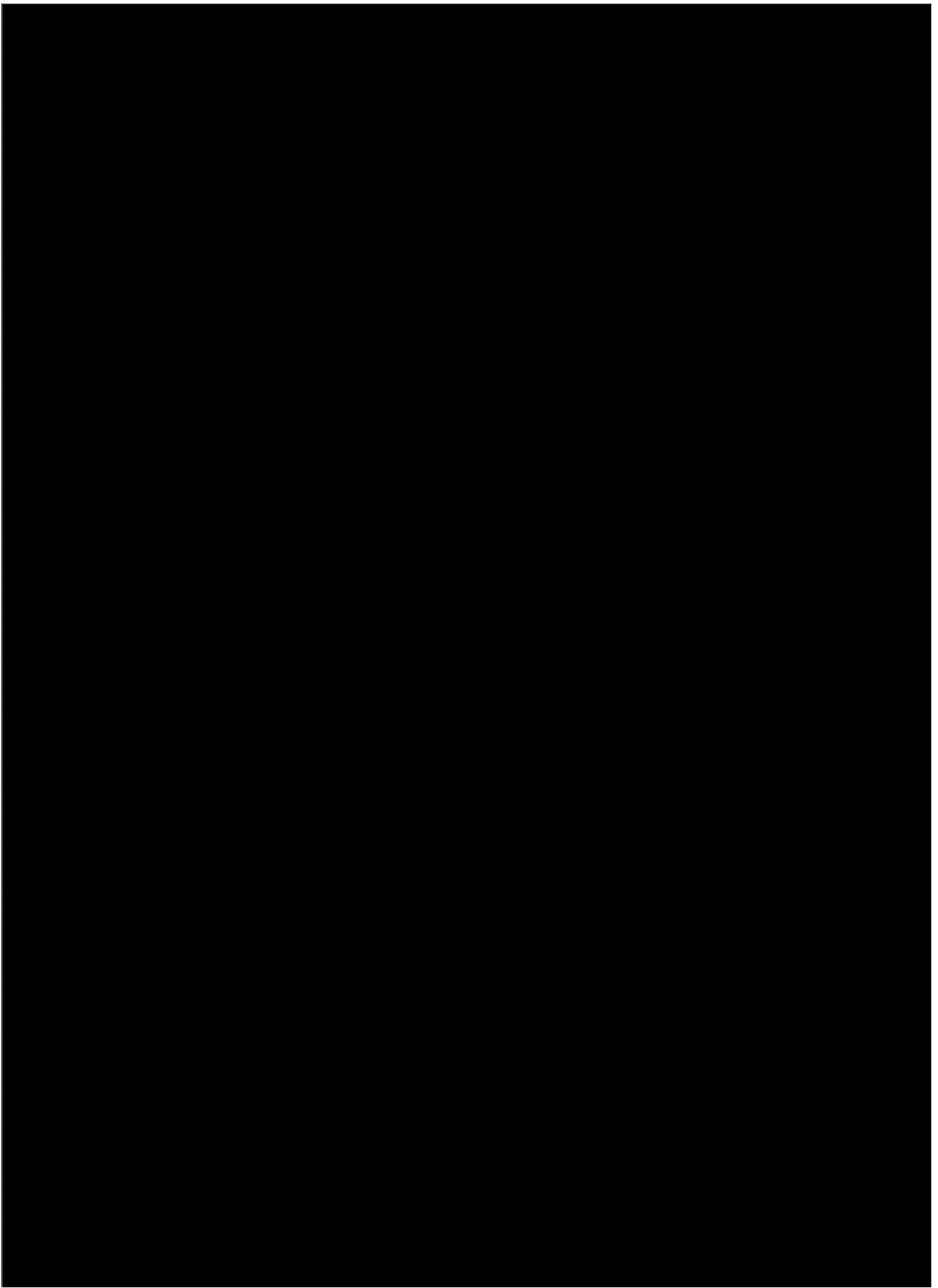


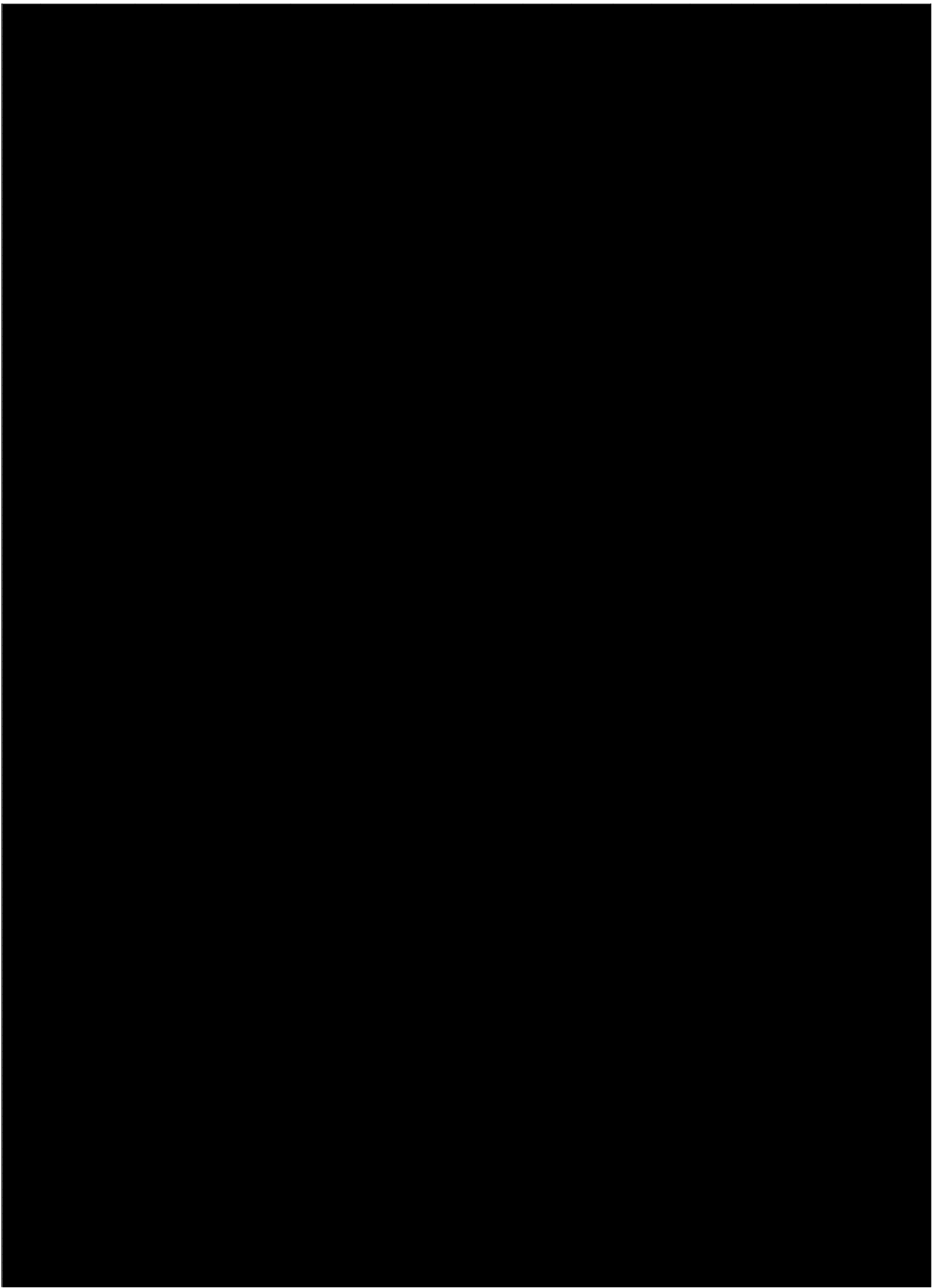


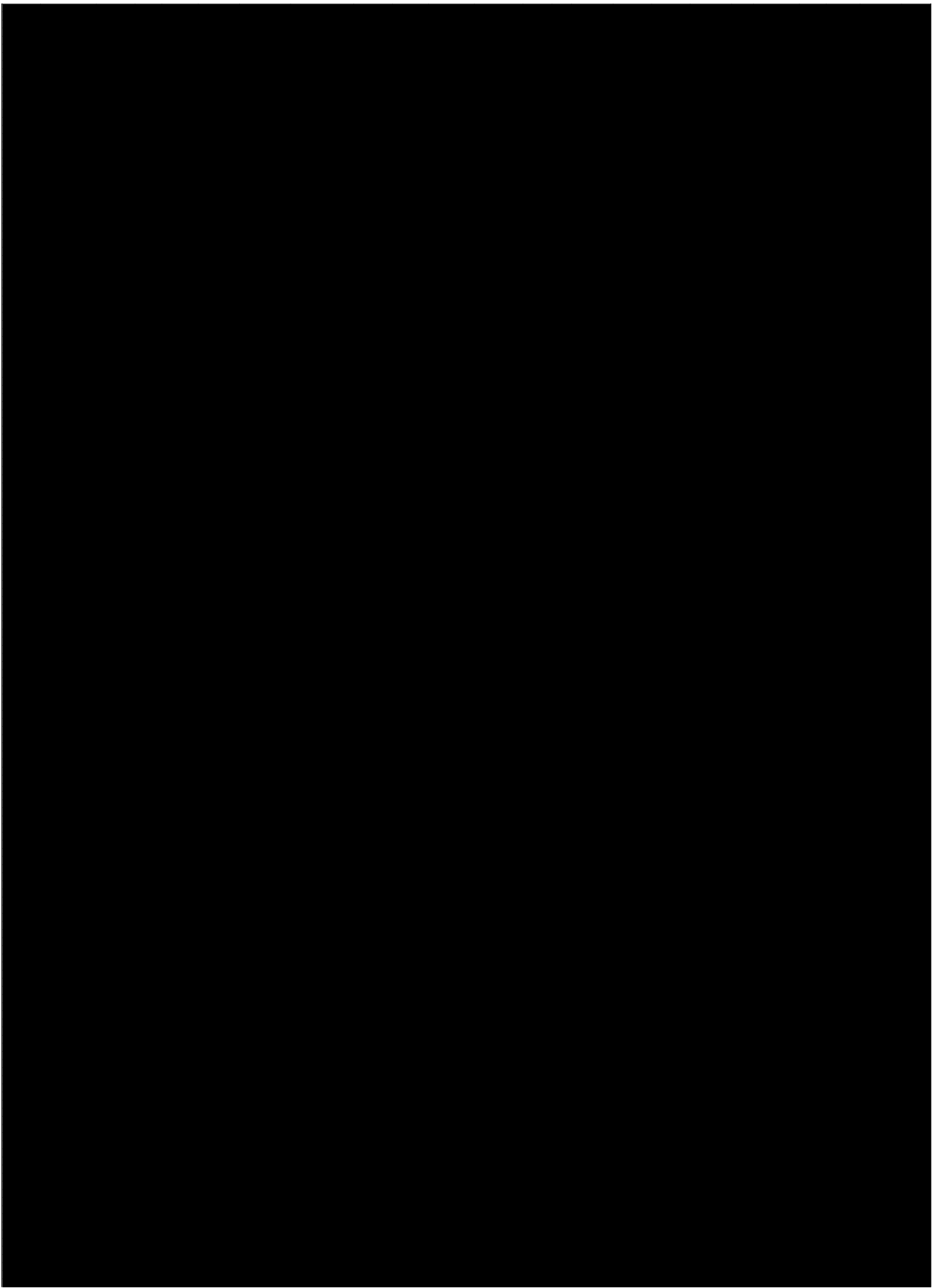


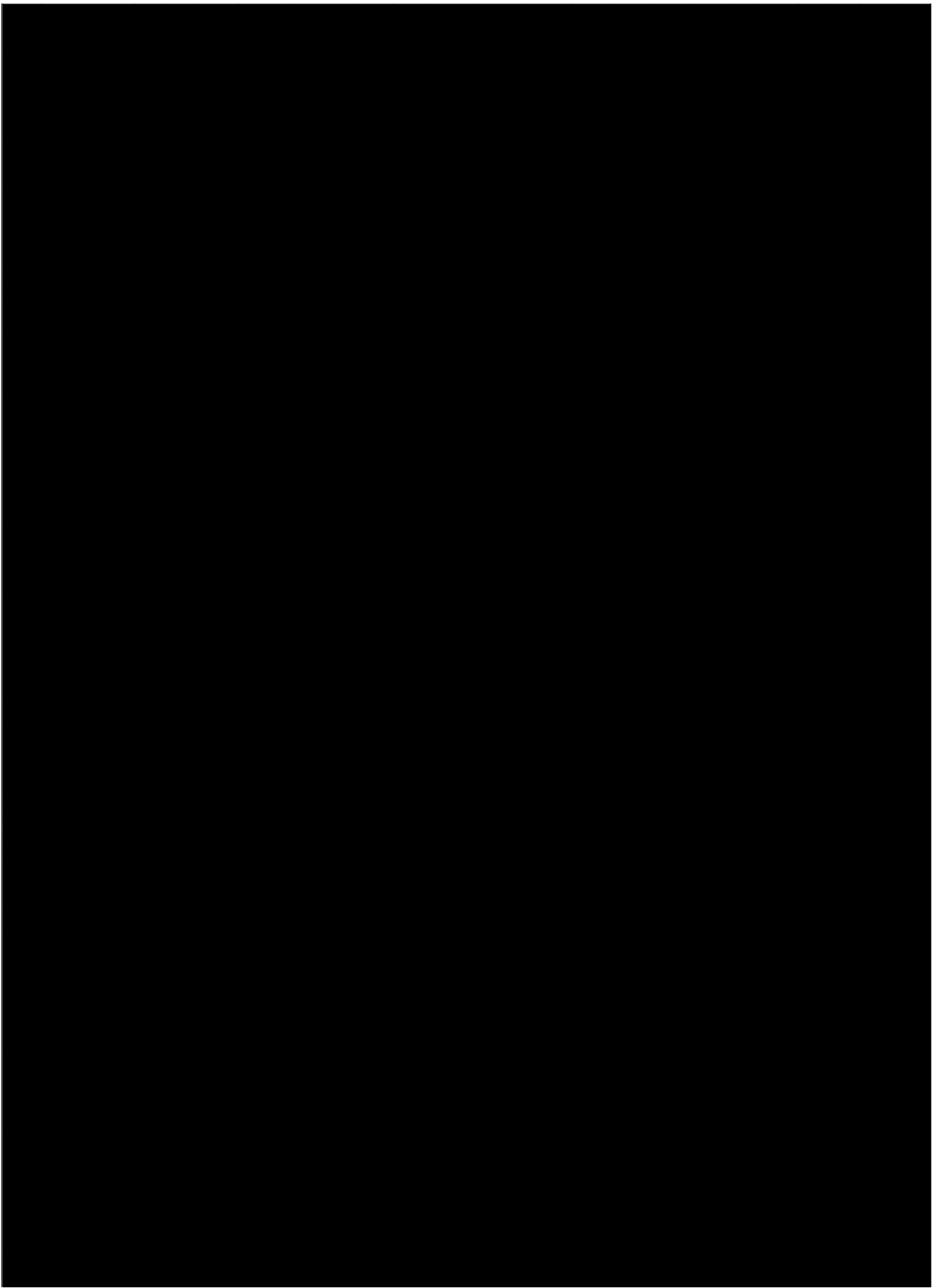


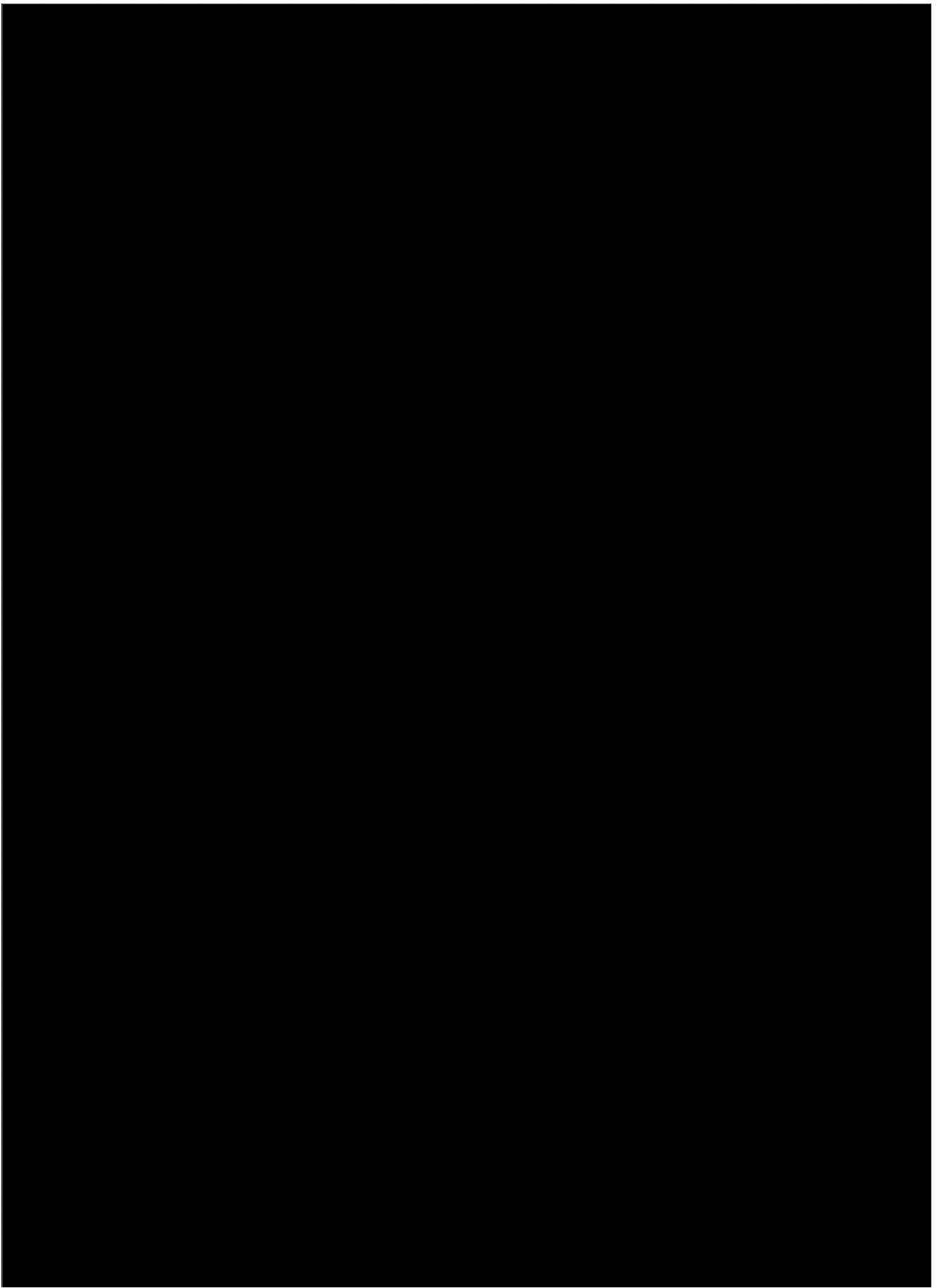


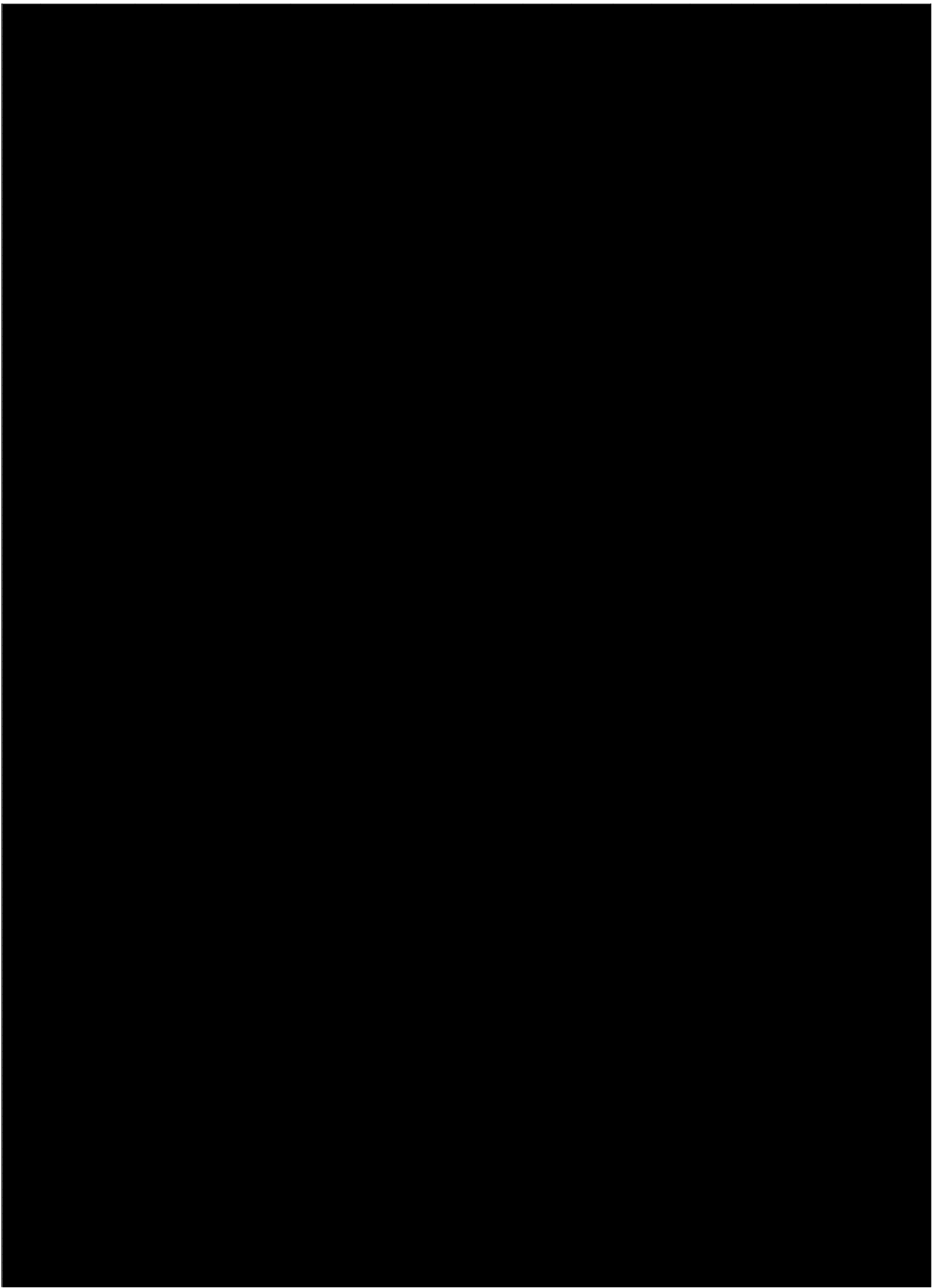


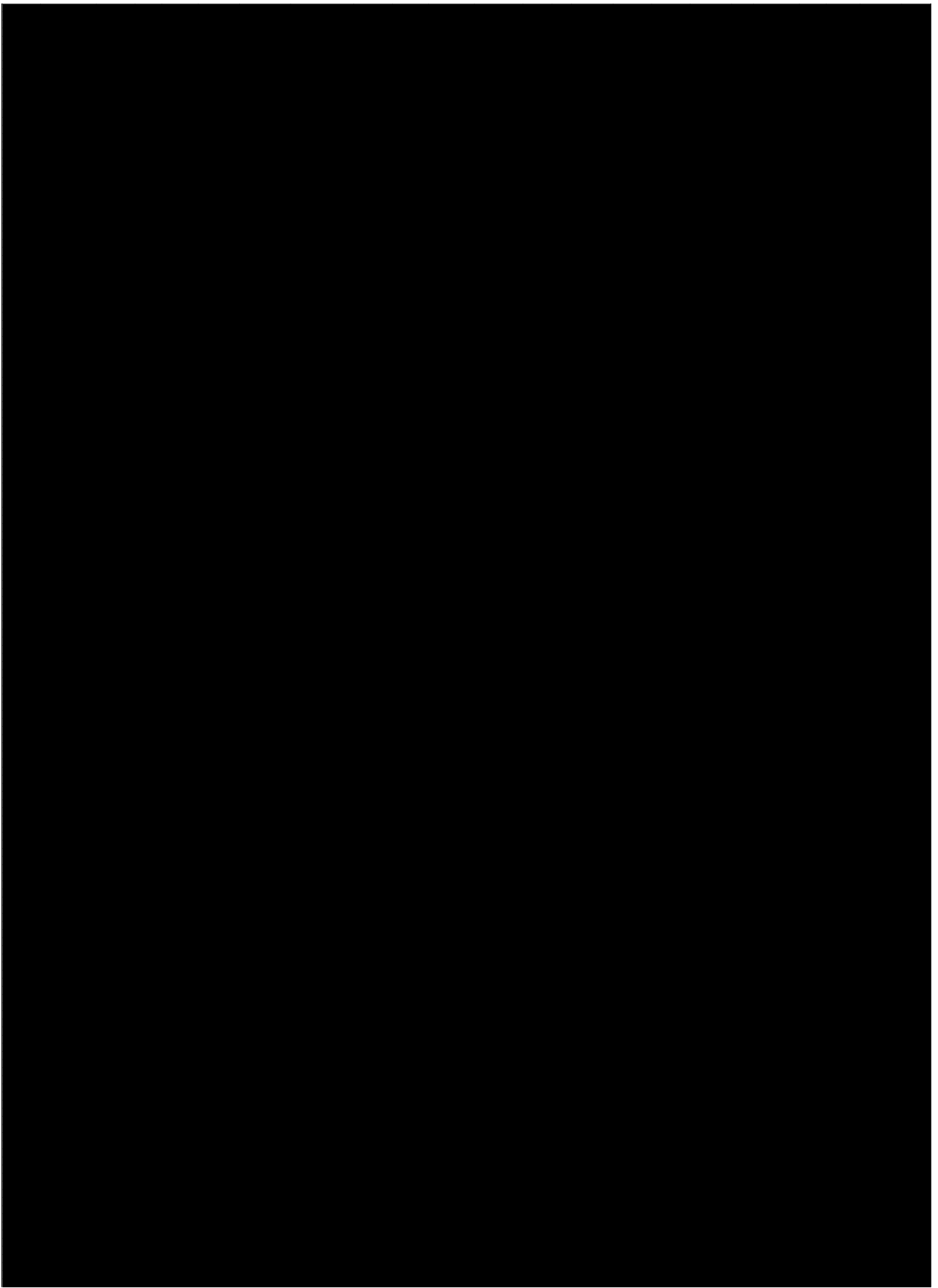




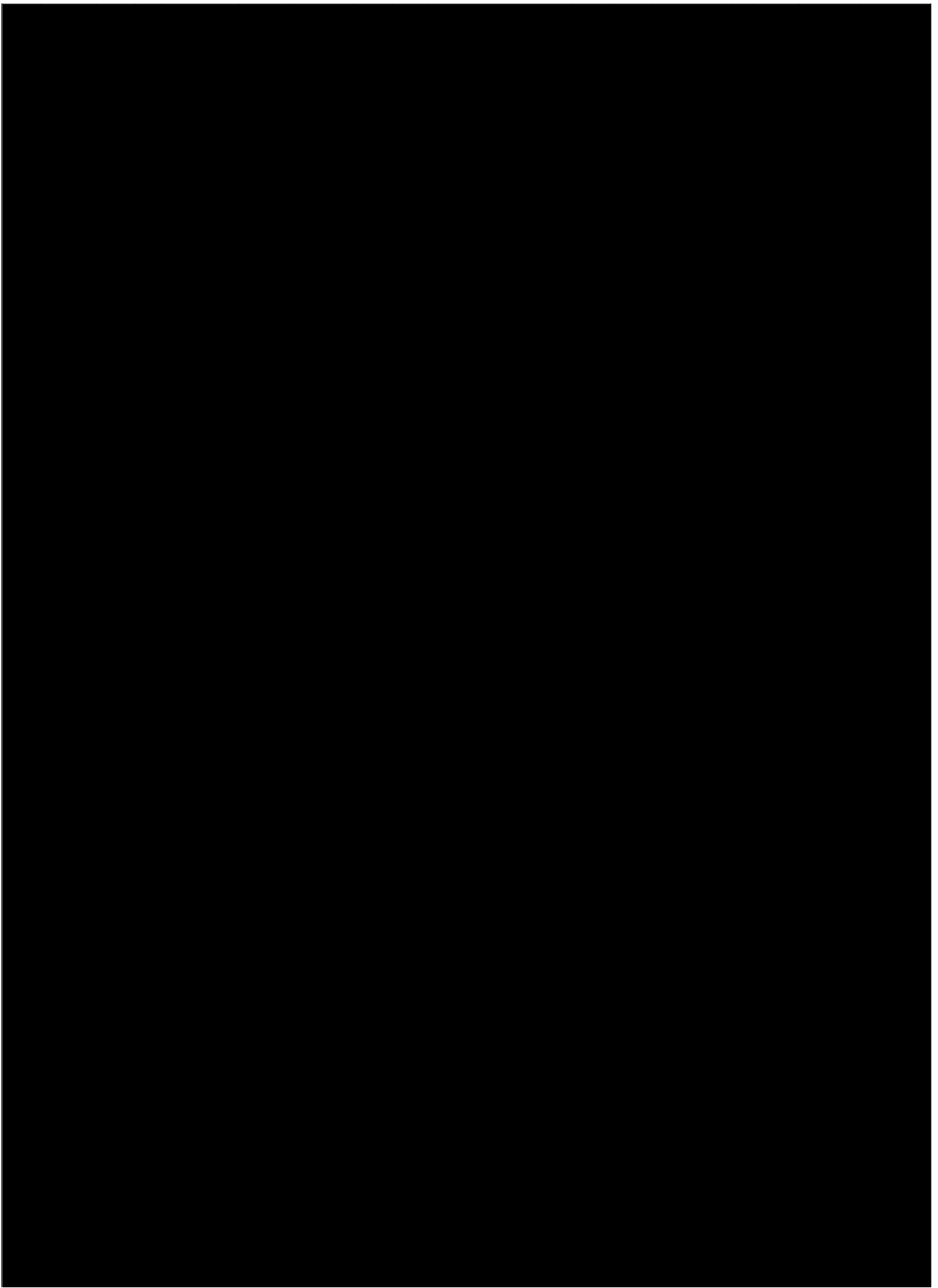


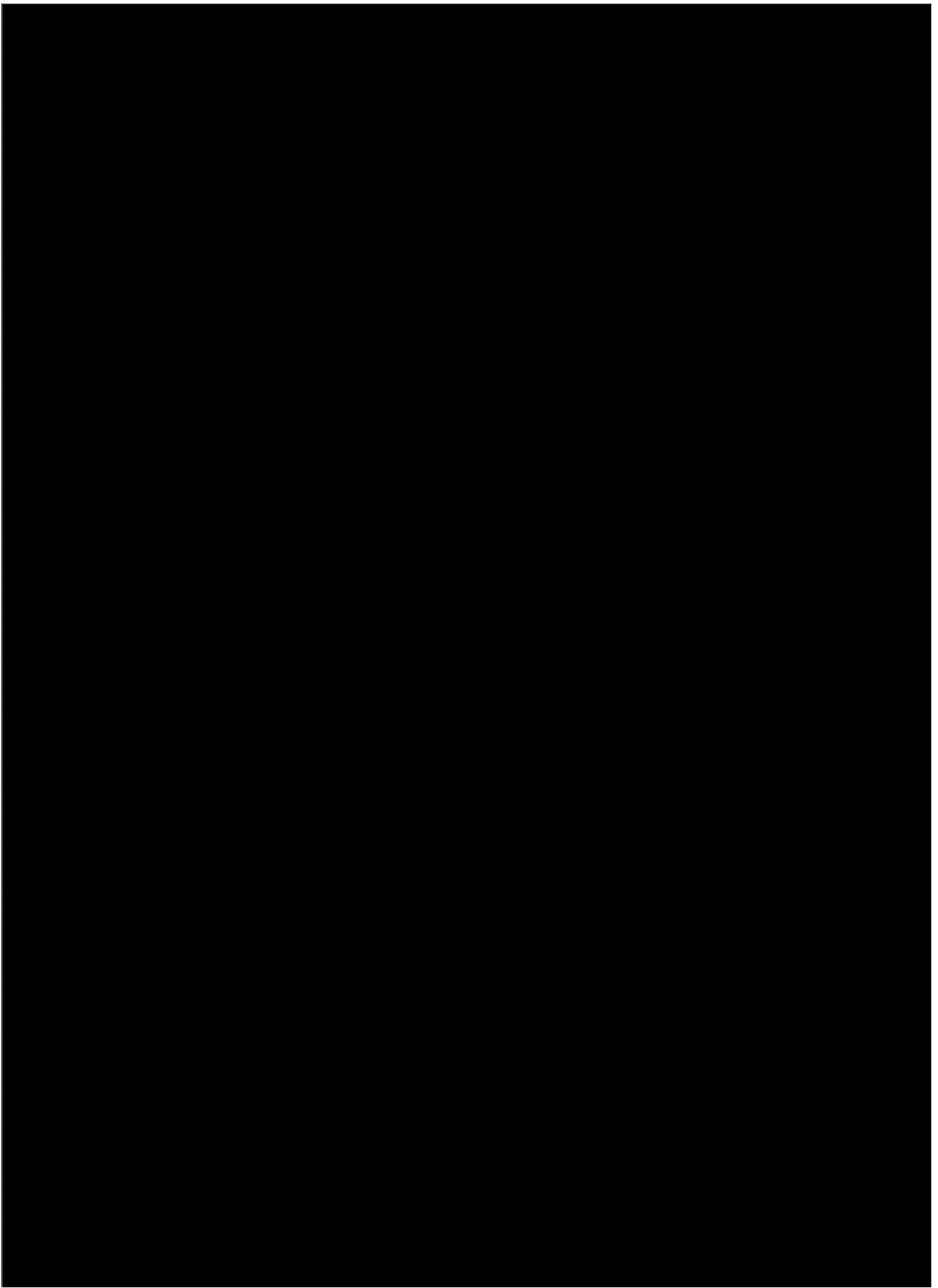


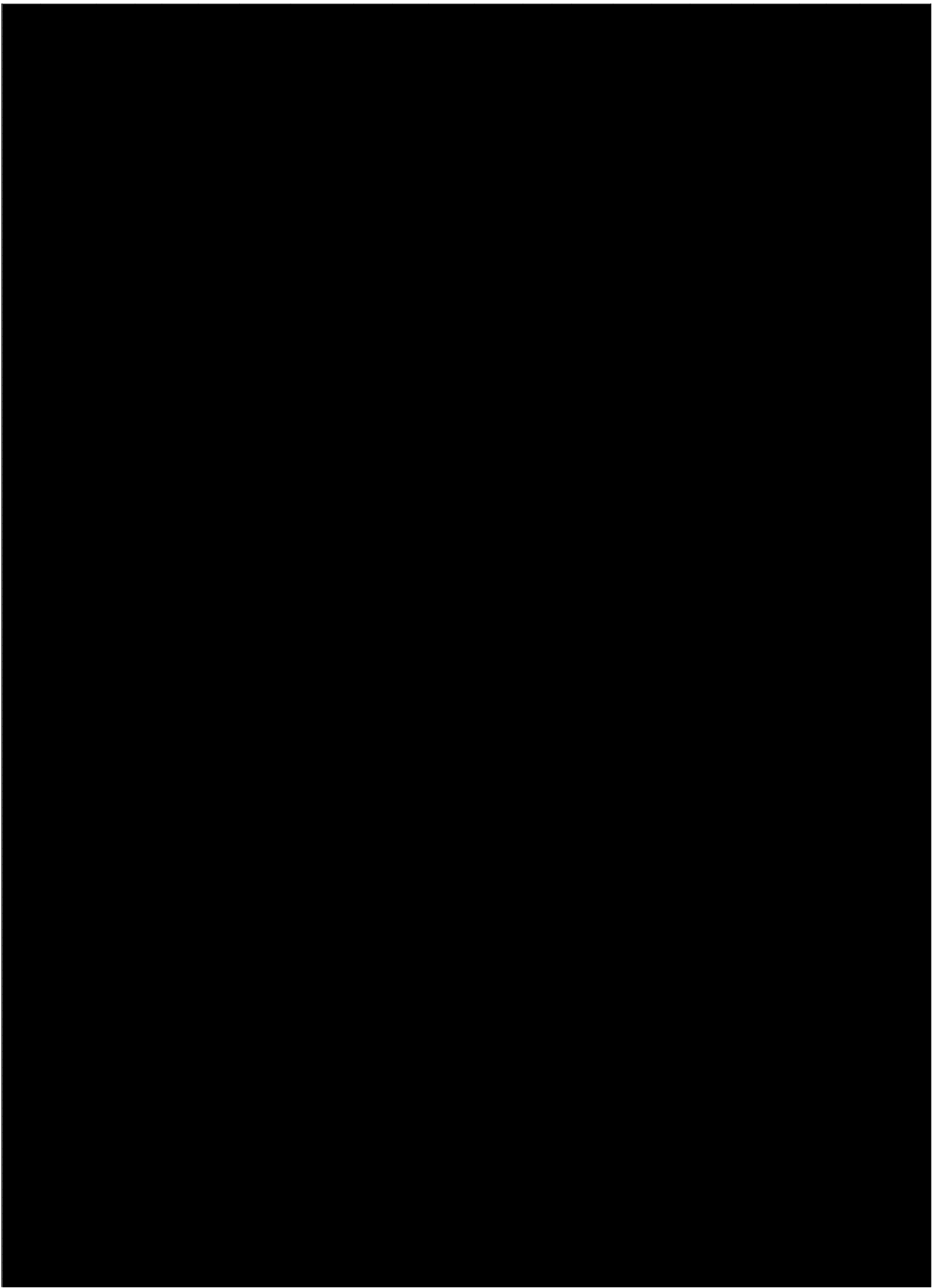


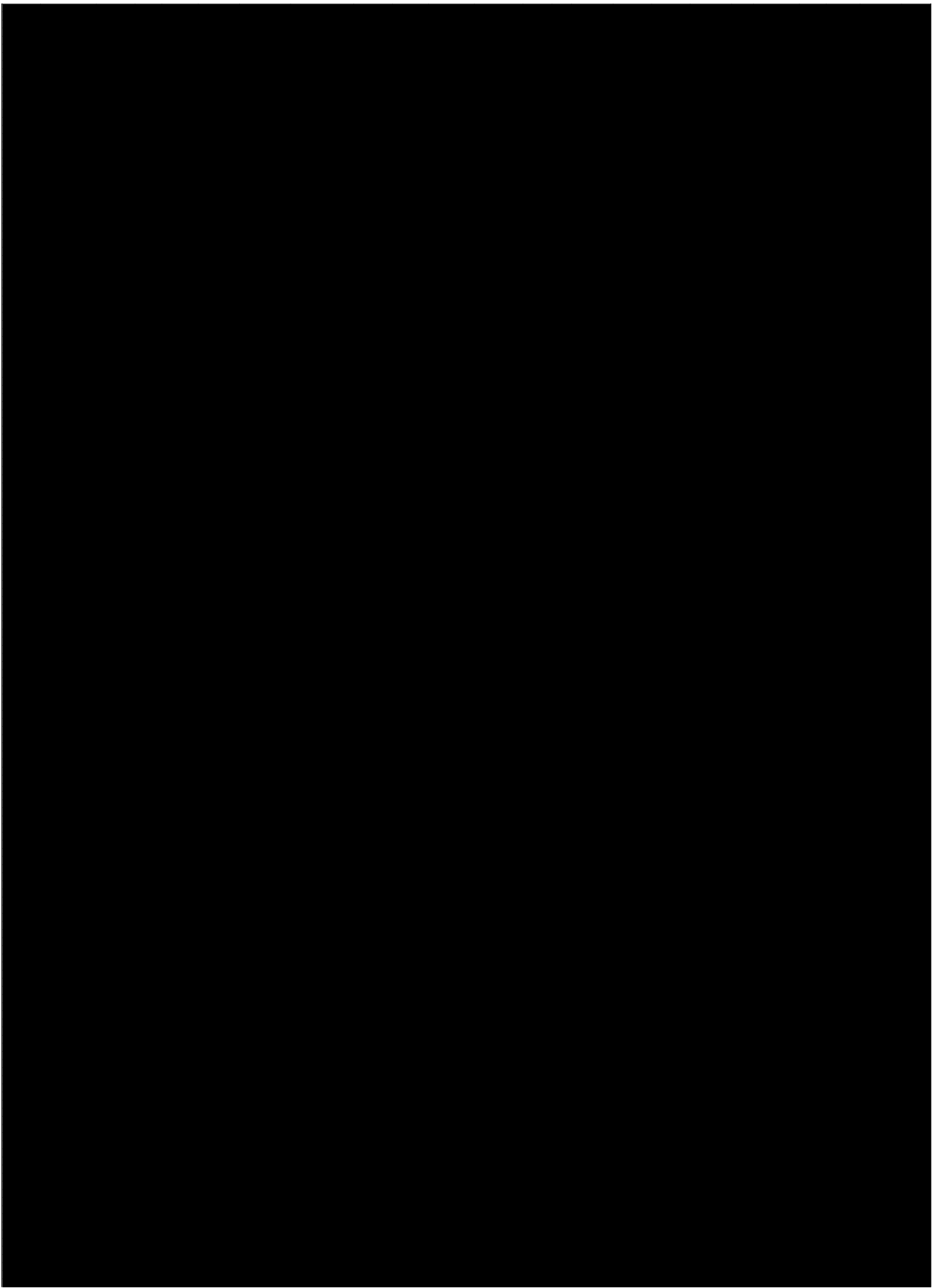


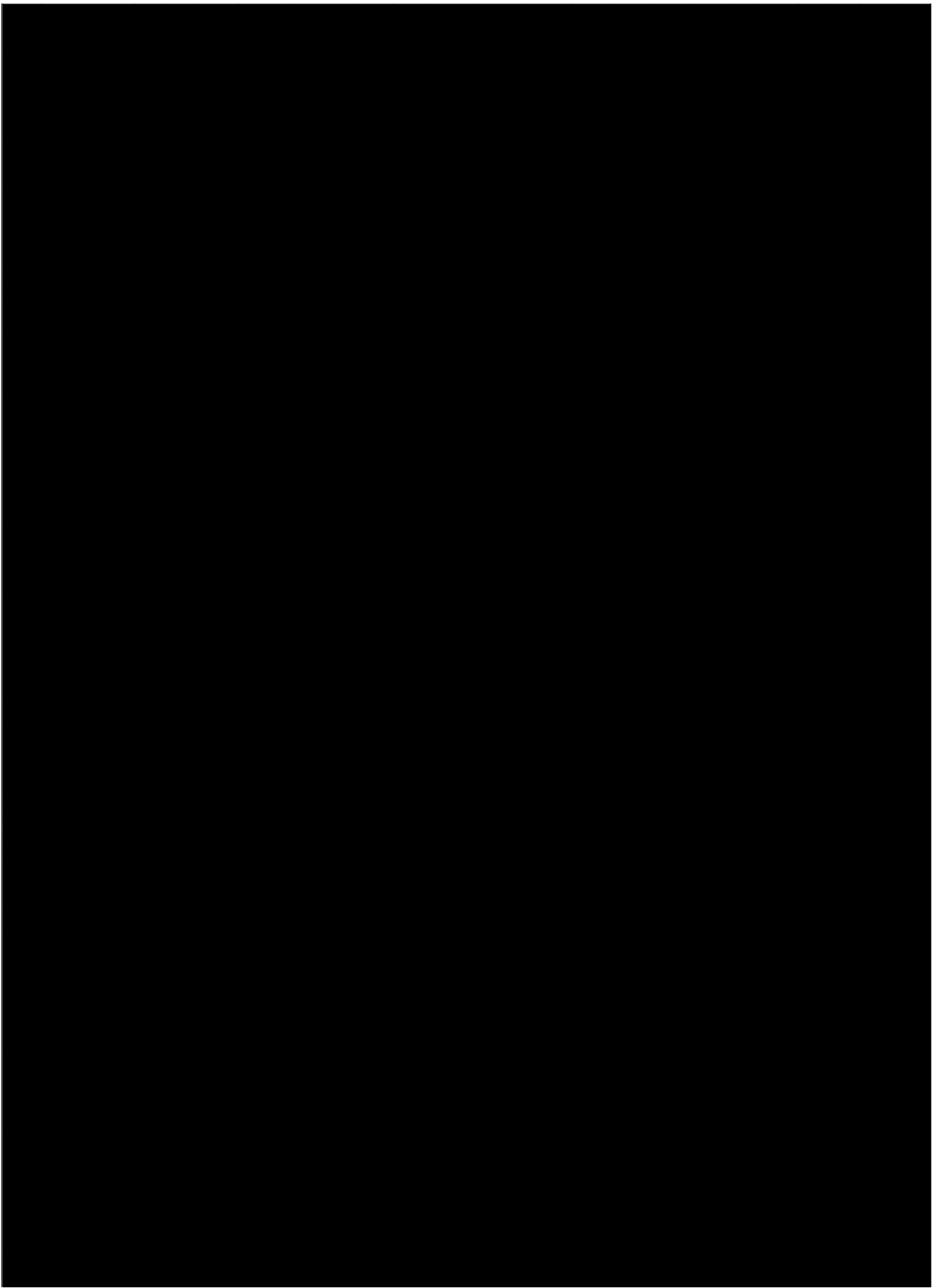


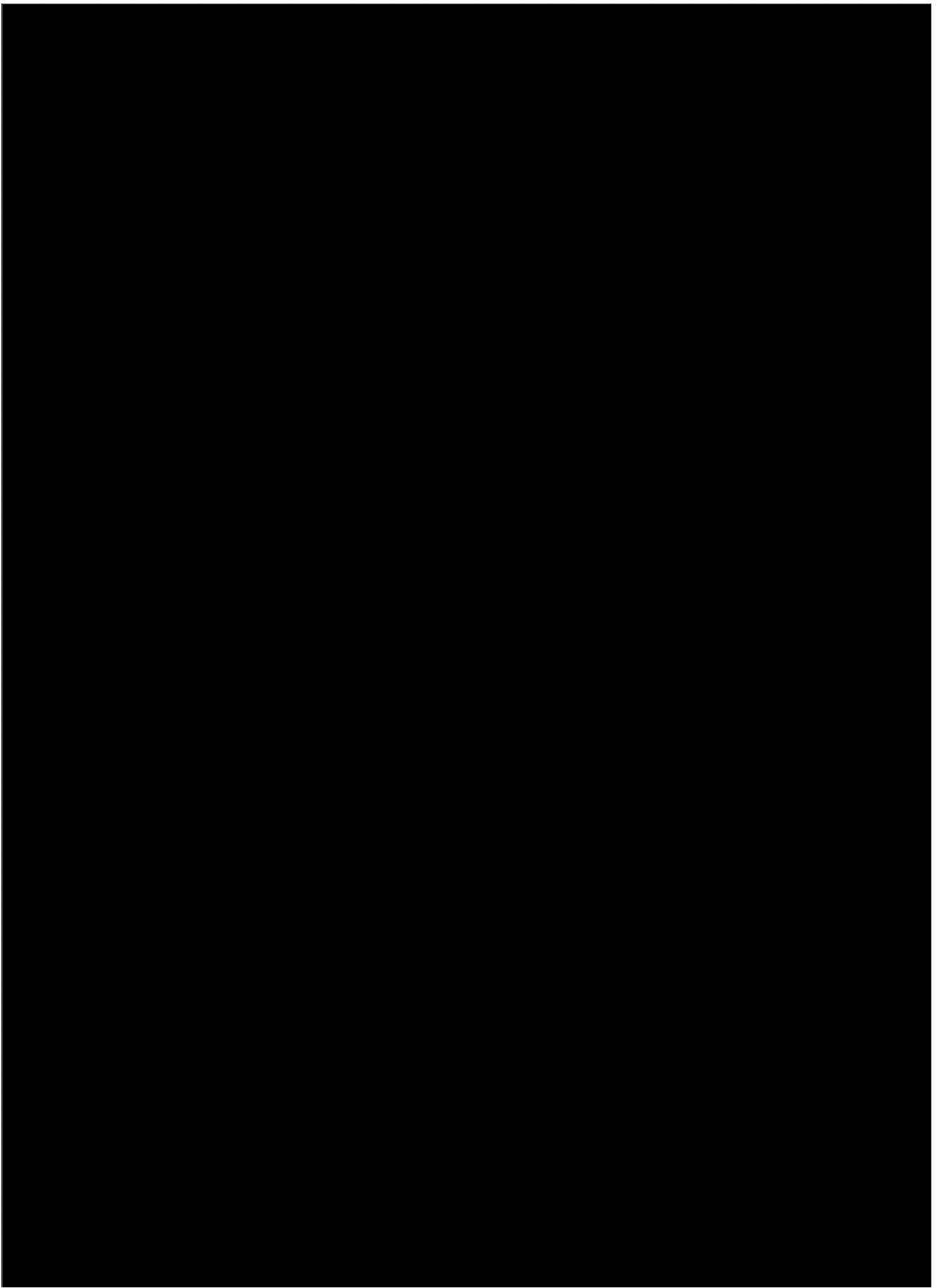














**Waste Management of North Sound and Marysville**  
**New Truck Summary**  
**For the 12 Month Period Ending Dec 31, 2023**  
 Confidential Material Protected under WAC 480-07-160

Category	Truck Descriptic Order Type	Sum of Truck Cost	Count of Truck Description	Monthly Depreciation
ASL				
DFEL				
DFEL				
DFEL				
RO				
RO				
SFEL				
<b>Grand Total</b>				
CM MSW				
CM RCY				
RS MSW				
RS RCY				
RS YDW				
Industrial				



Waste Management of North Sound and Marysville  
New Truck Detail  
For the 12 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

Market Area	Site	Unit Number	Category	CHASSIS (group)	BODY	Truck Description	Order Type	Delivery Status	Updated Cam Delivery Date	Actual Delivery Date	Truck Cost
[REDACTED]											

Waste Management of North Sound and Marysville  
DISPOSAL SUMMARY  
For the 12 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

	Tons	Cost	Rate	Diff.	G/L Balance	% Regulated	Total Regulated	January 2024 Increase	Pro Forma Increase	Total Non-reg.
<b>Commercial</b>										
<b><u>King County</u></b>										
North Sound							\$ 1,351,613	9.8%	\$ 133,014	
							<u>\$ 1,351,613</u>		<u>\$ 133,014</u>	
<b><u>Snohomish County</u></b>										
North Sound							\$ 4,241,615			
Marysville							\$ 617,165			
Shelco							\$ 41,217			
							<u>\$ 4,899,997</u>			
							<u>\$ 6,251,609</u>			
<b>Residential</b>										
<b><u>King County</u></b>										
North Sound							\$ 2,415,394	9.8%	\$ 237,702	
							<u>\$ 2,415,394</u>		<u>\$ 237,702</u>	
<b><u>Snohomish County</u></b>										
North Sound							\$ 5,212,349			
Marysville							\$ 1,979,453			
Shelco							\$ 158,142			
							<u>\$ 7,349,944</u>			
							<u>\$ 9,765,338</u>			
							<u>\$ 16,016,948</u>			
<b>Roll Off</b>										
<b><u>King County</u></b>										
North Sound							\$ 554,836	9.8%	\$ 54,602	
							<u>\$ 554,836</u>		<u>\$ 54,602</u>	
<b><u>Snohomish County</u></b>										
North Sound							\$ 2,228,312			
Marysville							\$ 1,074,227			
Shelco							\$ 478,563			
							<u>\$ 3,781,102</u>			
							<u>\$ 4,335,938</u>			

Waste Management of North Sound and Marysville  
DISPOSAL SUMMARY  
For the 12 Month Period Ending Dec 31, 2023  
Confidential Material Protected under WAC 480-07-160

	<u>Tons</u>	<u>Cost</u>	<u>Rate</u>	<u>Diff.</u>	<u>G/L Balance</u>	<u>% Regulated</u>	<u>Total Regulated</u>	<u>Total Non-reg.</u>
<b>Commercial</b>								
<b><u>King County</u></b>								
North Sound							\$ 1,351,613	
							<u>\$ 1,351,613</u>	
<b><u>Snohomish County</u></b>								
North Sound							\$ 4,241,615	
Marysville							\$ 617,165	
Shelco							\$ 41,217	
							<u>\$ 4,899,997</u>	
							<u>\$ 6,251,609</u>	
<b>Residential</b>								
<b><u>King County</u></b>								
North Sound							\$ 2,415,394	
							<u>\$ 2,415,394</u>	
<b><u>Snohomish County</u></b>								
North Sound							\$ 5,107,972	
Marysville							\$ 1,939,814	
Shelco							\$ 155,090	
							<u>\$ 7,202,875</u>	
							<u>\$ 9,618,269</u>	
							<u>\$ 15,869,879</u>	

**Waste Management of North Sound and Marysville**  
**DISPOSAL Analysis**  
**For the 12 Month Period Ending Dec 31, 2023**  
Confidential Material Protected under WAC 480-07-160

Sum of Contract Volume	Column Labels						Grand Total
	C Non-WUTC	WUTC	C Total	R Non-WUTC	WUTC	R Total	
Row Labels							



**Waste Management of North Sound and Marysville  
Industrial Disposal Detail  
For the 12 Month Period Ending Dec 31, 2023**  
Confidential Material Protected under WAC 480-07-160

Sum of Volume	Column Labels		
Row Labels	Non-WUTC	WUTC	Grand Total

[Redacted text block]

[Redacted text block]

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**Waste Management of North Sound and Marysville  
Wage Scale**

**For the 12 Month Period Ending Dec 31, 2023**

Confidential Material Protected under RCW 42.56.270(l) and WAC 480-07-160

**Pro Forma Date: 8/1/2024**

			<b>Wage Rates</b>	<b>Pension</b>
<b>Mechanic Sr. Tech</b>	<b>Test Yr</b>	04/01/22		
		04/01/23		
	Test Period Avg.			
	<b>Proforma @ eff date plus 12 Mos</b> <b>(A)</b>	04/01/24 04/01/25 Pro Forma Avg.		
<b>Drivers</b>	<b>Test Yr</b>	04/01/22		
		04/01/23		
	Test Period Avg.			
	<b>Proforma @ eff date plus 12 Mos</b> <b>(A)</b>	04/01/24 04/01/25 Pro Forma Avg.		
<b>Mechanic Tech</b>	<b>Test Yr</b>	04/01/22		
		04/01/23		
	Test Period Avg.			
	<b>Proforma @ eff date plus 12 Mos</b> <b>(A)</b>	04/01/24 04/01/25 Pro Forma Avg.		
<b>Container Delivery</b>	<b>Test Yr</b>	<b>Scale</b>		
		04/01/22		
	04/01/23			
	Test Period Avg.			
<b>Proforma @ eff date plus 12 Mos</b> <b>(A)</b>	04/01/24 04/01/25 Pro Forma Avg.			



**Cascade Recycling Center (CRC)  
Mrf ROR Analysis  
Confidential Material Protected under WAC 480-07-160**

**Average Investment:**

Total Asset Cost  
Accumulated Depreciation - 10/1/23  
Accumulated Depreciation - 4/30/24

**Average Investment**

Debt Percentage  
Cost of Debt  
Weighted Cost of Debt  
Equity Percentage  
Cost of Equity  
Weighted Cost of Equity

**Return on Investment**

Amount of Return on Investment Allowed

Total Operating Costs

Total Tonnage Processed

**Processing Fee per ton**



ACCOUNTING PERIOD

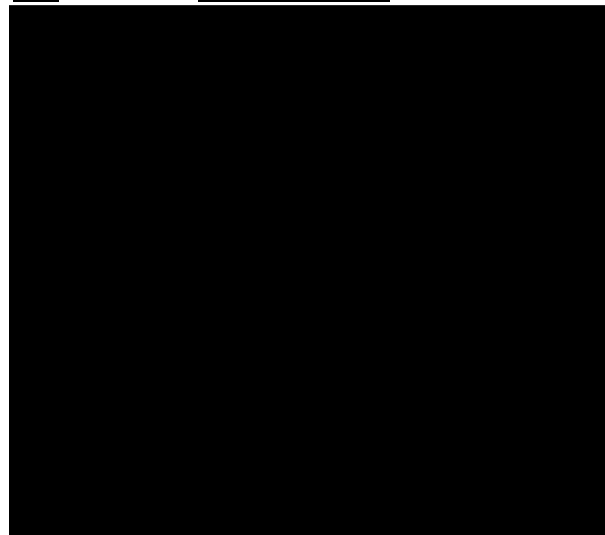
Apr-24

Container/Compactor  
Fleet Prime  
Fleet Support  
Machinery & Equipment  
Real Estate  
**Grand Total**

**Cost                      MTD Depreciation**

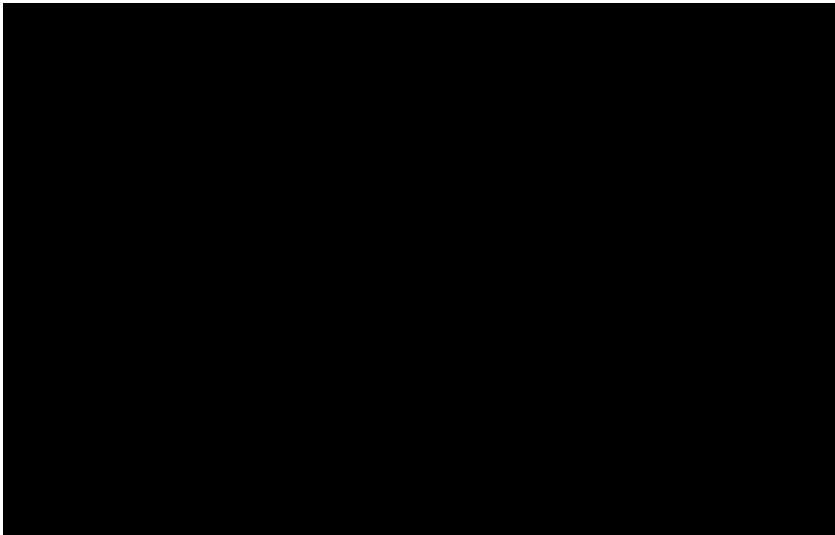
ACCOUNTING PERIOD

Container/Compactor  
Fleet Prime  
Fleet Support  
Machinery & Equipment  
Real Estate  
**Grand Total**



Accumulated Depreciation

Net Book Value



Waste Management of North Sound and Marysville  
 CRC Income Statement  
 Confidential Material Protected under WAC 480-07-160

Financials: Fav/(Unfav)

405000	MRF Processing Fees
405500	Aluminum Sales
405600	Corrugated Sales
405700	Glass Sales
405800	Metal Sales
405900	Newspaper Sales
406100	Paper Sales
406200	Plastic Sales
445000	Fuel Charge
445200	Environmental Charge
445300	Contamination Fee
448100	Other Late Fee Revenue
EXTREV	External Operating Revenue
456000	IC MRF Processing Fees
INTREV	Intercompany Operating Revenue
REVENU	Total Operating Revenue
LFDISP	Landfill Disposal Costs
DSPFEE	Disposal Fees & Taxes
SUBCST	Subcontractor Costs
EXCOGS	Cost of Goods Sold
ERVRED	External Revenue Reduction
ILFDSP	Intercompany Landfill Disposal Costs
ISUBCS	Intercompany Subcontractor Costs
ICCOGS	Intercompany Cost of Goods Sold
IRVRED	Intercompany Revenue Reduction
REVRED	Revenue Reduction
EWAGES	Salaries and Wages
EINSUR	Employee Insurance Costs
EBENEF	Employee Benefit Costs
EPRTAX	Payroll Tax Expense
INSPRM	Insurance Premiums
INSCLM	Insurance Claims
EXPENS	Direct Labor Costs
RENTAL	Rental
DEPREX	Depreciation
EXPENS	Primary Fixed
EWAGES	Salaries and Wages
EINSUR	Employee Insurance Costs
EBENEF	Employee Benefit Costs
EPRTAX	Payroll Tax Expense
MTIRES	Maintenance - Tires
MPARTS	Maintenance - Parts and Supplies
MLUBES	Maintenance - Lubricants
MBLDGS	Maintenance - Buildings
MCONTN	Maintenance - Steel, Paint & Container
MSERVC	Maintenance - Third Party Services
MOTHER	Maintenance - Other
PRPTAX	Property Taxes
RENTAL	Rental
SECURE	Security
UTILTY	Utilities
FUELEX	Fuel
FUELCR	Fuel Tax Credit
INSPRM	Insurance Premiums
INSCLM	Insurance Claims
PFBOND	Performance Bond Expense
COMPUT	Computer Costs
ENVCMP	Environmental Compliance
SUPPLY	Supplies
TELCOM	Telecommunications
TRAVEL	Travel and Entertainment
DEPREX	Depreciation
EXPENS	Primary Shop
EWAGES	Salaries and Wages
EINSUR	Employee Insurance Costs
EBENEF	Employee Benefit Costs
EPRTAX	Payroll Tax Expense
CLABOR	Contract Labor
EOTCST	Other Employee Costs
CAPLBR	Capitalized Labor Costs
MPARTS	Maintenance - Parts and Supplies
MBLDGS	Maintenance - Buildings
MSERVC	Maintenance - Third Party Services
PRPTAX	Property Taxes
RENTAL	Rental
SECURE	Security
UTILTY	Utilities
FUELEX	Fuel
VEHTRP	Vehicle Transportation Costs
TSTENG	Testing and Engineering
INSPRM	Insurance Premiums
INSCLM	Insurance Claims
COMPUT	Computer Costs
ENVCMP	Environmental Compliance
LICFEE	Licenses, Fees, Permits
SAFETY	Safety Program
OPCOST	Operational Cost
POSTAG	Postage and Printing
SEMEDU	Seminars & Education
SUPPLY	Supplies
TELCOM	Telecommunications
TRAVEL	Travel and Entertainment
DEPREX	Depreciation
EXPENS	Operations Support
GAINLS	Sale of Assets
EXPENS	Other Operating

	MTD	MTD	MTD	MTD	MTD	MTD	MTD	
	2023M10	2023M11	2023M12	2024M1	2024M2	2024M3	2024M4	
	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024	Total

EXPENS Operating Costs

Add: Corporate OH Allocation

Add: Area OH Allocation

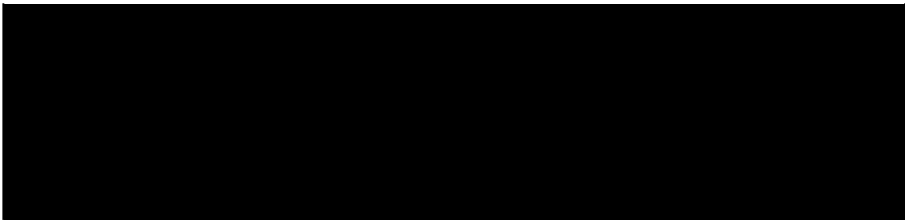
Less: COGS

Less: IC Disposal

Net Operating Expenses

***MRF***

Total Inbound Tons



Internal Customer	Tons
External Customer	Tons

**Operations Income Statement - Actual Comparison to Prior Months and Prior Year**

WM of Pacific Northwest BC
North Sound Transfer Station
All LOBs
USD
Dec 2023

		<b>Financials: Fav/(Unfav)</b>
402000		Transfer Station Service
409900		Non Unit Yield
445200		Environmental Charge
448000		Payment Handling Fee
448100		Other Late Fee Revenue
<b>EXTREV</b>		<b>External Operating Revenue</b>
452000		IC Transfer Station Service
452500		IC Transportation Service
456000		IC MRF Processing Fees
<b>INTREV</b>		<b>Intercompany Operating Revenue</b>
<b>REVENU</b>		<b>Total Operating Revenue</b>
504000		Disposal Fees & Taxes
504100		Municipal Franchise Fees
504900		Other Disposal Costs
550000		IC Disposal - LF
<b>REVRED</b>		<b>Revenue Reduction</b>
<b>INCSTM</b>		<b>Net Revenue</b>
600100		Wages - Hourly
600200		Wages - Overtime
600400		Wages - Bonus Hourly
600700		Wages - Compensated Absences
600800		Wages - Vacation
601000		Wages - Other Compensation
602100		Group Insurance - Non WMI
603400		Pension Expense - Union
604000		PR Taxes
637000		Insurance Premiums - Workers Compensation
638200		Workers Compensation - Claims
677600		Travel - Other
<b>EXPENS</b>		<b>Direct Labor Costs</b>
635000		Insurance Premiums - Auto
635400		Insurance Premiums - General Liability
635500		Insurance Premiums - Other
638000		Insurance Claims - Auto
638400		Insurance Claims - General Liability
700000		Interfaced Depreciation
<b>EXPENS</b>		<b>Primary Fixed</b>
611000		Parts Expense
615000		Third Party Repairs
676100		Telephone - Mobile & Pager
699100		Allocation in
<b>EXPENS</b>		<b>Primary Shop</b>
<b>EXPENS</b>		<b>Primary Costs</b>
606200		Employee Activity
606300		Medical Expense
611000		Parts Expense
611200		Maintenance Supplies
613000		Building Maintenance
613100		Grounds Maintenance
615000		Third Party Repairs
615400		Third Party Equipment Maintenance
615900		Third Party Other Maintenance
620000		Taxes - Personal Property
621400		Rental - Ops Equipment
634000		Road Use Taxes
634300		Vehicle Licenses, Fees, Permits
635300		Insurance Premiums - Property
635500		Insurance Premiums - Other
638400		Insurance Claims - General Liability
651900		Other Professional Fees

<b>YTD</b>
<b>Dec 2023</b>

662100	PC Expense
670000	Miscellaneous
670500	Safety Program
671400	Portables Supplies
672100	Printing
675000	Office Supplies
675100	General Supplies
676300	Specialized Operations Equipment
677000	Travel - Auto
700000	Interfaced Depreciation
<b>EXPENS</b>	<b>Operations Support</b>
<b>EXPENS</b>	<b>Operating Costs</b>



**Waste Management of North Sound and Marysville  
Bad Debt Analysis  
For the 24 Month Period Ending Dec 31, 2023**

Confidential Material Protected under RCW 42.56.270(l) and WAC 480-07-160

<u>Description</u>	<u>Commercial</u>	<u>WUTC</u>		<u>TOTAL</u>
		<u>Industrial</u>	<u>Residential</u>	
<b>2022:</b>				
Bad Debt Write Offs	\$ 51,338	\$ 104,544	\$ 215,267	\$ 371,149
Bad Debt Recoveries	\$ (14,366)	\$ (43,725)	\$ (62,661)	\$ (120,751)
	<u>\$ 36,972</u>	<u>\$ 60,819</u>	<u>\$ 152,607</u>	<u>\$ 250,398</u>
<b>2023:</b>				
Bad Debt Write Offs	\$ 75,496	\$ 95,759	\$ 189,577	\$ 360,833
Bad Debt Recoveries	\$ (31,055)	\$ (62,544)	\$ (54,006)	\$ (147,605)
	<u>\$ 44,441</u>	<u>\$ 33,215</u>	<u>\$ 135,571</u>	<u>\$ 213,227</u>
<b>Average Bad Debt</b>	<u>\$ 40,707</u>	<u>\$ 47,017</u>	<u>\$ 144,089</u>	<u>\$ 231,813</u>

<u>Non-WUTC</u>		
<u>Commercial</u>	<u>Industrial</u>	<u>Residential</u>

TOTAL





**Waste Management of North Sound and Marysville  
Corporate/Group/Allocation**

Confidential Material Protected under RCW 42.56.270(I) and WAC 480-07-160

**Corp.  
Office**

**2023**

**Non-Allowable Costs**

Bonuses & Commissions  
Employee & Community Activity  
Advertising  
Promotional Items  
Late Fees and Fines Billed  
Political & Charitable Contributions  
Legal Fees/Litigation Settlements  
Lobbying  
Franchise Taxes  
Spousal Travel  
Entertainment/Event Tickets

**Total Non-Allowable Costs**

**Total Operating Revenues**

**Total Operating Expenses (Net of Depreciation)**

**Total Depreciation**

**Less:** Revenue Reduction (Disposal and Taxes)

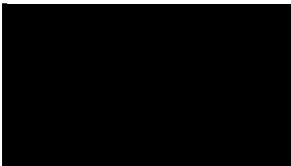
**Total Operating Expense (net of Disposal and Taxes)**

**Operating Expense Net of Revenue Reduction and  
Revenue Taxes**

**Percentage of Net Operating Expense**



**Overhead Allocation**



Northern  
Tier  
Office

Total  
WM

Corp.  
Office

Northern  
Tier  
Office

Total  
WM

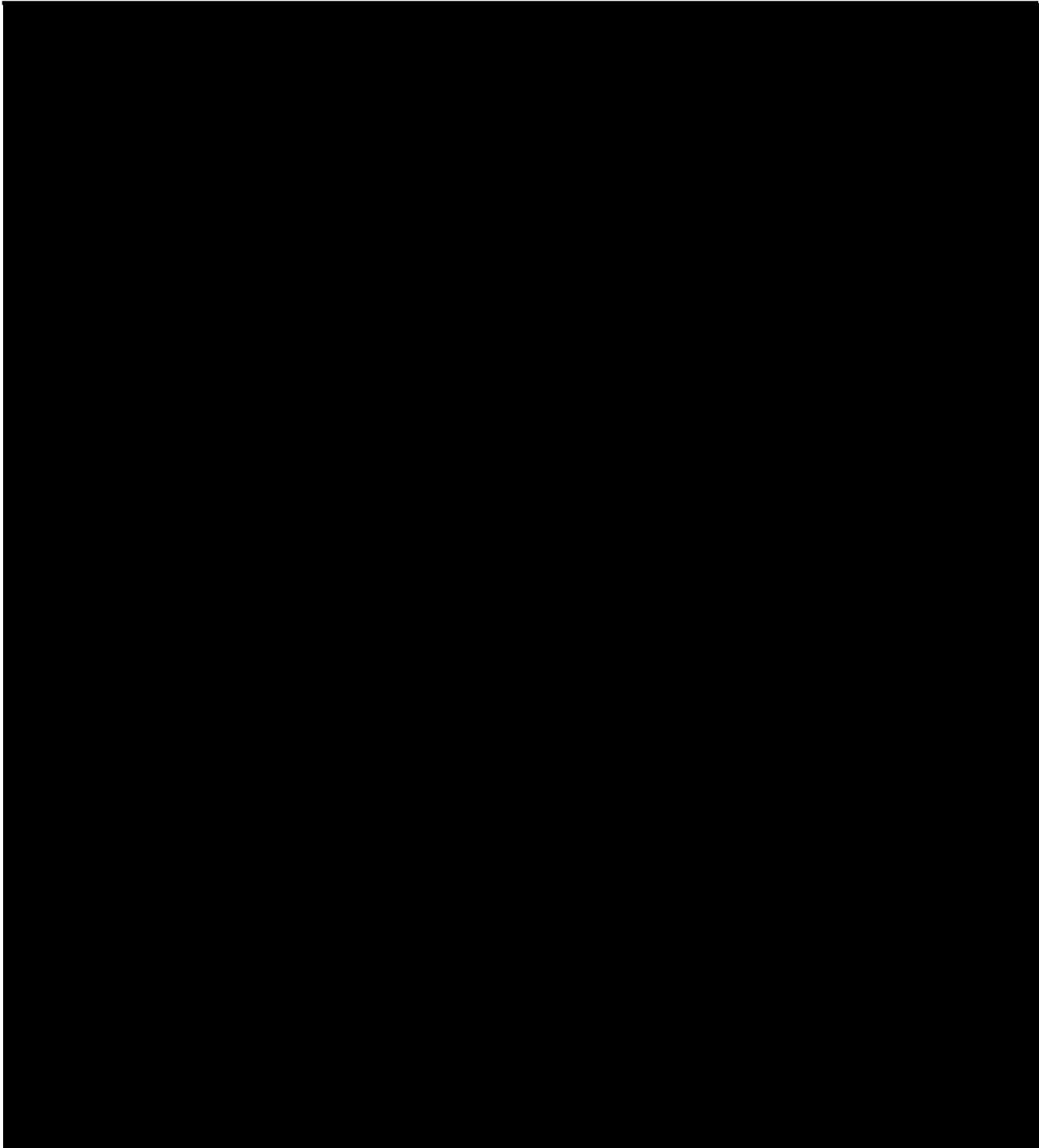
2023

WM North Sound

2023

2023

WM of  
Marysville





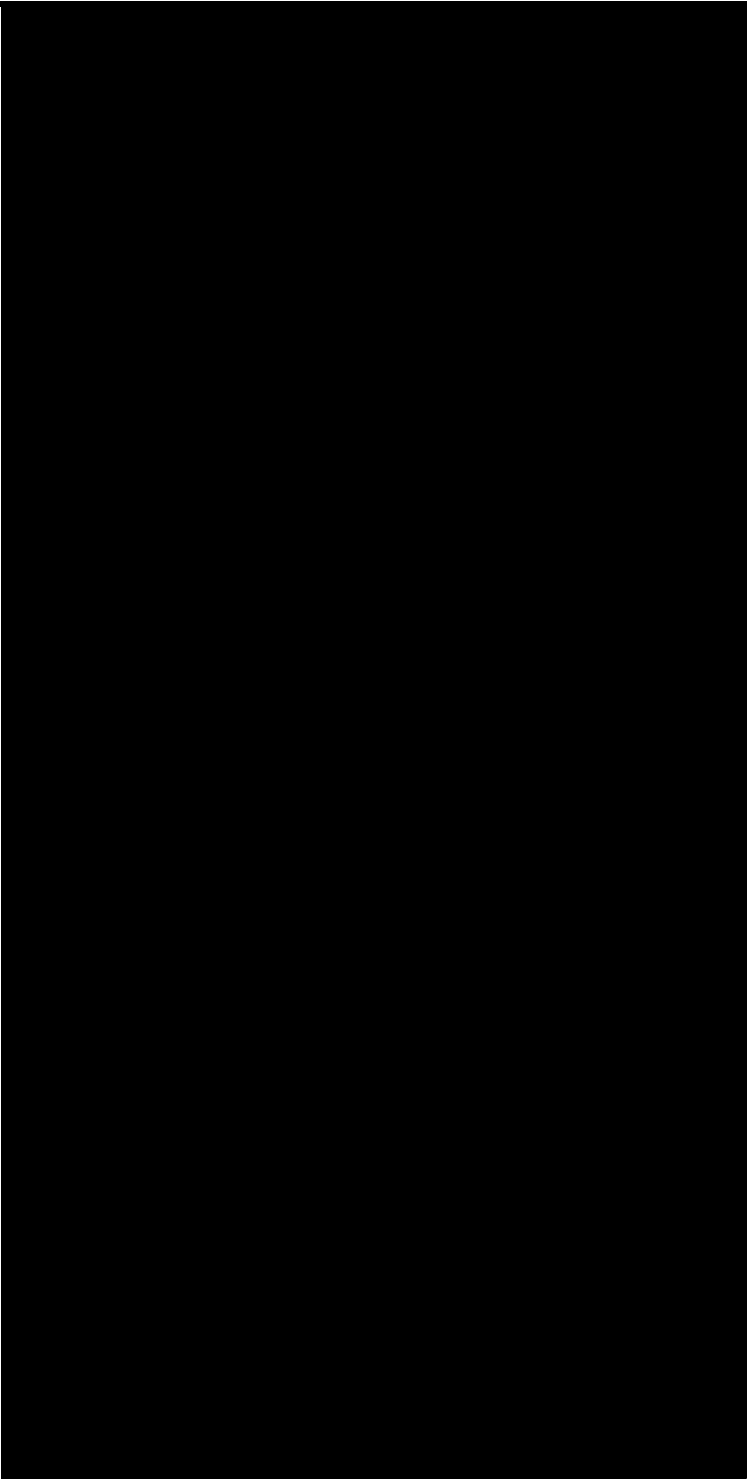
Corp.  
Office

Northern  
Tier  
Office

Total  
WM  
Cascade  
Recycling  
Center

2023

2023





**Waste Management of North Sound and Marysville  
RMC and CBC Allocation**

Confidential Material Protected under RCW 42.56.270(I) and WAC 480-07-160

WM Primary Ledgers Set	WM Primary Ledgers Set
K00033-Corporate Office	K00033-Corporate Office
<b>AZ0002-Revenue Management Ce</b>	<b>AZ0003-Centralized Billing Center</b>
13_Dec-23	13_Dec-23

	COST-All Cost Centers	COST-All Cost Centers	Combined	Allocation	PNW	<u>WM North Sound</u>	<u>WM of Marysville</u>
652100-Collection Expense							
603000-Employer 401K Matching							
602000-Group Insurance - WMI							
606200-Employee Activity							
606900-Other Employee Costs							
604000-PR Taxes							
600000-Wages - Salaried							
600100-Wages - Hourly							
600200-Wages - Overtime							
600300-Wages - Bonus Salaried							
600400-Wages - Bonus Hourly							
600700-Wages - Compensated Absence							
601000-Wages - Other Compensation							
601600-Wages - Deferred Commissions							
613000-Building Maintenance							
698800-IC Unallocated Charges							
650100-Computer Support Fees							
650300-Legal Fees							
651900-Other Professional Fees							
639000-Performance Bond Expense							
660200-Third Party Commissions							
662000-Computer Supplies							
662100-PC Expense							
662500-Software Subscription Expense							
664000-Dues & Subscriptions							
664200-Professional Dues							
670000-Miscellaneous							
672000-Postage							
672100-Printing							
673000-Offsite Storage							
670500-Safety Program							
675000-Office Supplies							
675100-General Supplies							
676000-Telephone - Office							
676100-Telephone - Mobile & Pager							
676200-Network Communications							
677000-Travel - Auto							
677100-Travel - Airlines							
677300-Travel - Meals							
677400-Travel - Lodging							
677600-Travel - Other							
678000-Meals							
448000-Payment Handling Fee							
448100-Other Late Fee Revenue							
448900-Revenue Adjustments							
439000-Other Operating Revenue							
400000-Collection Service							
INCOPS-Income from Operations							



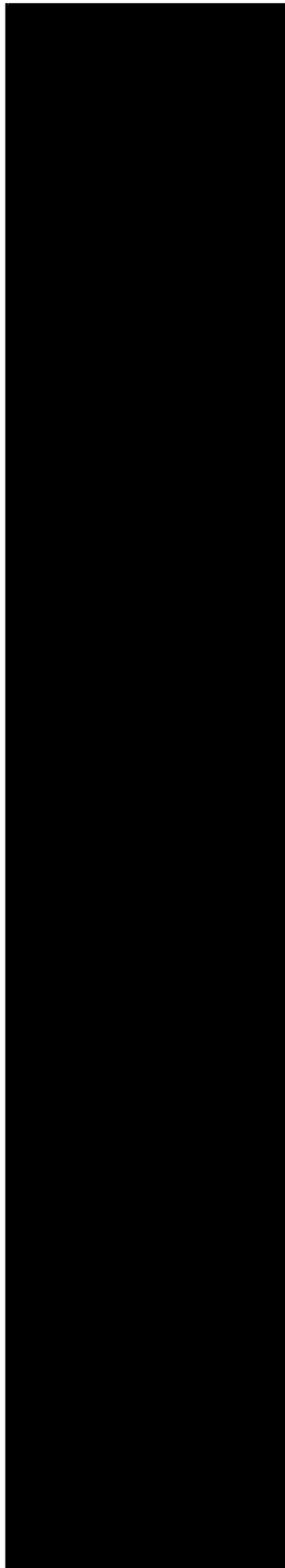


**Waste Management of North Sound and Marysville  
Corporate Cost Centers**

Confidential Material Protected under RCW 42.56.270(I) and WAC 480-07-160

WM Primary Ledgers Set  
K00033-Corporate Office  
13\_Dec-23  
INCOPS-Income from Operations

- 1000-Revenue
- 2000-Revenue Reduction
- 2100-Direct Labor
- 2500-Primary Fixed
- 2600-Primary Shop
- 3100-Secondary Shop
- 4000-Field Ops Support
- 4500-Admin Ops Support
- 4600-Engineering Ops Support
- 4700-Ops Safety
- 4800-Ops Training & Organizational Dev
- 5900-Other Operating Expenses
- 6000-Sales Operations
- 6100-Revenue Management
- 6200-Customer Service
- 6500-Admin Sales Support
- 6600-Brand & Marketing
- 6700-Sales
- 6800-Call Center
- 7000-G&A Support
- 7100-Executive
- 7110-Enterprise Strategy
- 7200-Legal
- 7210-Ethics & Compliance
- 7220-Government Affairs
- 7230-Real Estate
- 7240-Corporate Security
- 7250-Flight Operations
- 7300-Sustainability Growth Enablement
- 7310-Sustainability & Environmental Solutions
- 7320-ESG & Sustainability Impact
- 7400-HR Total Rewards
- 7410-HR Organization & Talent Dev
- 7420-HR Process & Systems
- 7430-HR People Business Partners
- 7440-HR Labor Relations
- 7500-Communications
- 7600-Environmental Management Group
- 7650-Safety
- 7700-Field Leadership
- 7750-Collection Operations
- 7800-Disposal Operations
- 7850-Business Optimization
- 7900-Digital Customer
- 7910-Digital Infrastructure
- 7920-Digital Corporate
- 7930-Digital Operations
- 7940-Digital Cybersecurity
- 7950-Digital Data Services
- 7960-Digital Innovation
- 8000-Accounting
- 8010-Internal Audit & Controls
- 8020-Tax
- 8030-Supply Chain
- 8040-Finance
- 8050-Treasury Risk Management
- 8060-Finance Process & Systems
- 8100-Shared Services
- 8110-Revenue Management Center
- 8120-Centralized Billing Center
- 8130-Business Development Growth
- 8200-WM SBS Costs
- 8210-India Support
- 8800-Other Corporate
- 8900-Restructuring and Unusual Items
- All WM\_GLB\_COSTCENTER Values



## Waste Management of North Sound and Marysville

### Local Allocations

Confidential Material Protected under RCW 42.56.270(I) and WAC 480-07-160

			LOB	NETR_OPS REVENU	Total Operating Revenue
Washington	Brem-Air Disposal	WA0009			
Washington	WM of Skagit	WA0010			
Washington	Greater Wenatchee Regional Landfill	WA0031			
Washington	WM South Sound	WA0011			
Washington	Eastmont Transfer Station	WA0015			
Oregon	Riverbend Landfill	OR0014			
Oregon	Columbia County Hauling	OR0003			
Oregon	Hillsboro Landfill	OR0013			
Oregon	Tualatin Valley Waste Recovery	OR0015			
Washington	Graham Road Landfill	WA0032			
Oregon	USA Waste of Oregon - Klamath Falls	OR0008			
Oregon	Waste Management of Oregon	OR0004			
Oregon	WM of Oregon Washington County	OR0005			
Washington	Peninsula Recycling	WA0019			
Washington	Ellensburg Transfer Station	WA0037			
Washington	Cascade Recycling Center	WA0020			
Washington	RNW Auburn Recycling	WA0018			
Washington	WM of Ellensburg	WA0025			
Washington	WM of Kennewick	WA0026			
Washington	WM of Coeur dAlene	ID0002			
Washington	Sandpoint Transfer Station	ID0004			
Washington	WM of Sandpoint	ID0001			
Washington	Kittitas Transfer Station	WA0029			
Washington	Wenatchee Transfer Station	WA0028			
Oregon	Sandy Transfer Station	OR0010			
Oregon	Troutdale Transfer Station	OR0009			
Oregon	Forest Grove Transfer Station	OR0011			
Oregon	Chem Waste Landfill	OR0019			
Oregon	Columbia Ridge WMWA	WA0035			
Washington	WM of Seattle	WA0012			
Washington	Washington Waste Systems	OR0024			
Washington	Adams County Landfill	OR0025			
Washington	Alaska Street	WA0034			
Washington	Rail Spur	OR0018			
Oregon	Columbia Ridge LF and Recyc Ctr	OR0017			
Washington	WM of Wenatchee	WA0024			
Washington	WM North Sound	WA0013			
Washington	WM of Spokane	WA0027			

Oregon	Newberg Hauling	OR0006
Oregon	Newberg Transfer and MRF	OR0012
Washington	Kennewick Transfer Station	WA0030
Washington	Olympic View Transfer Station	WA0016
Washington	WM Spokane MRF	WA0033
Oregon	Aloha Disposal	OR0007
Washington	Duwamish Offloading Operations	WA0036
Washington	CWM ESP Washington	WA0038
Washington	CWM Environmental Solutions	OR0020
Washington	North Sound Transfer Station	WA0017
Washington	JMK Fibers	WA0021
Washington	WM of Marysville	WA0014
Washington	Bluebird Recycling Inc	ID0003



LOB

**NETR\_OPS**

**REVRED**

**Revenue Reduction**

LOB

OPFM\_OPS

EXPENS

Operating Costs

LOB

**OPFM\_OPS**

**DEPREX**

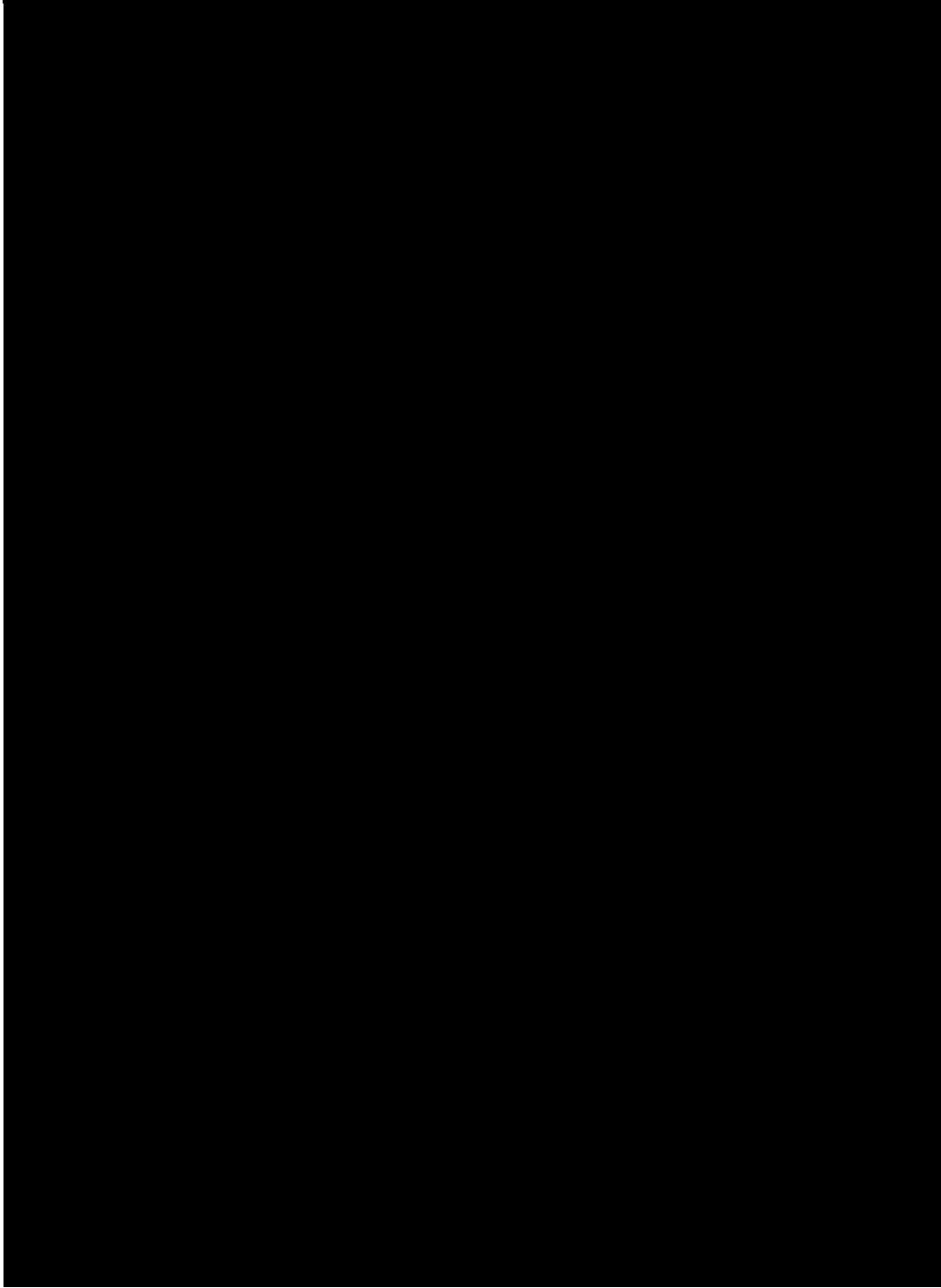
Depreciation

LOB

**OPFM\_OPS**

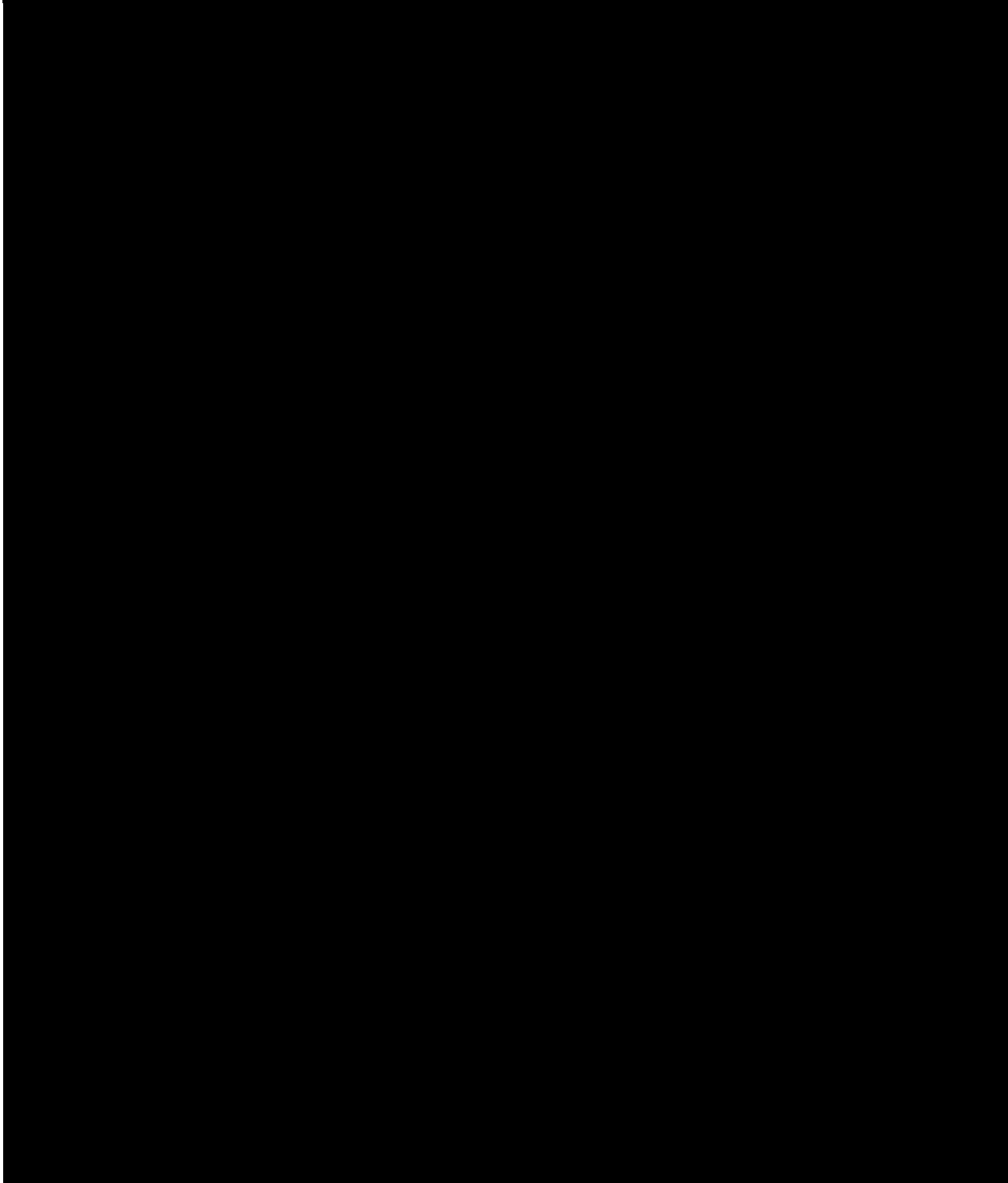
**DEPLET**

Depletion





	COM	RES
	COST_OPS	COST_OPS
	Container_Yards	Total_Homes
Operating Costs Net of Depreciation and Depletion	Container Yards	Homes





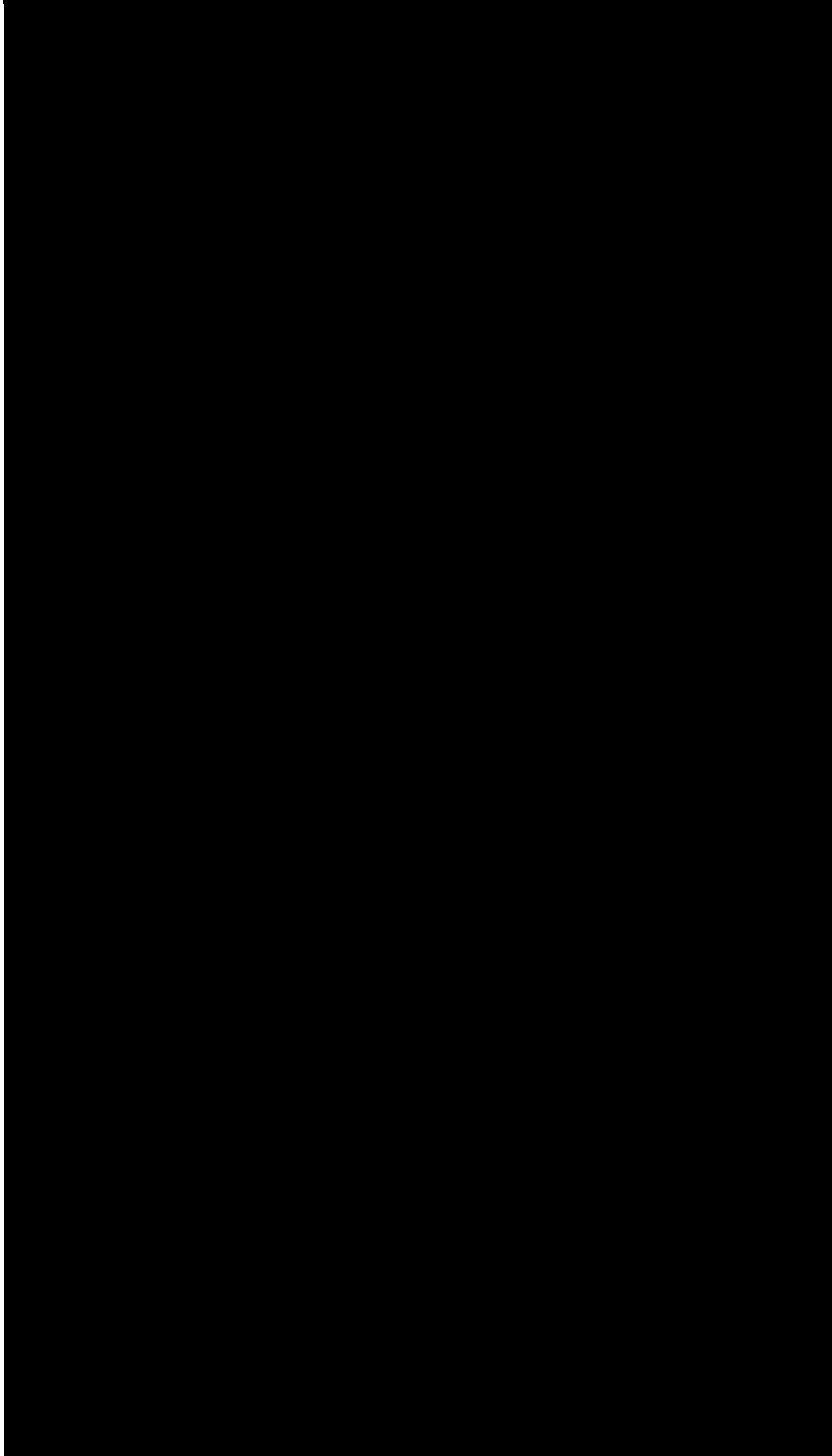
IND

COST\_OPS

EQUIV\_HAULS

Equivalent Hauls    Services

% of Servit % of Operating Costs









**Waste Management of North Sound and Marysville  
Corporate Ops Cost**

Confidential Material Protected under RCW 42.56.270(I) and WAC 480-07-160

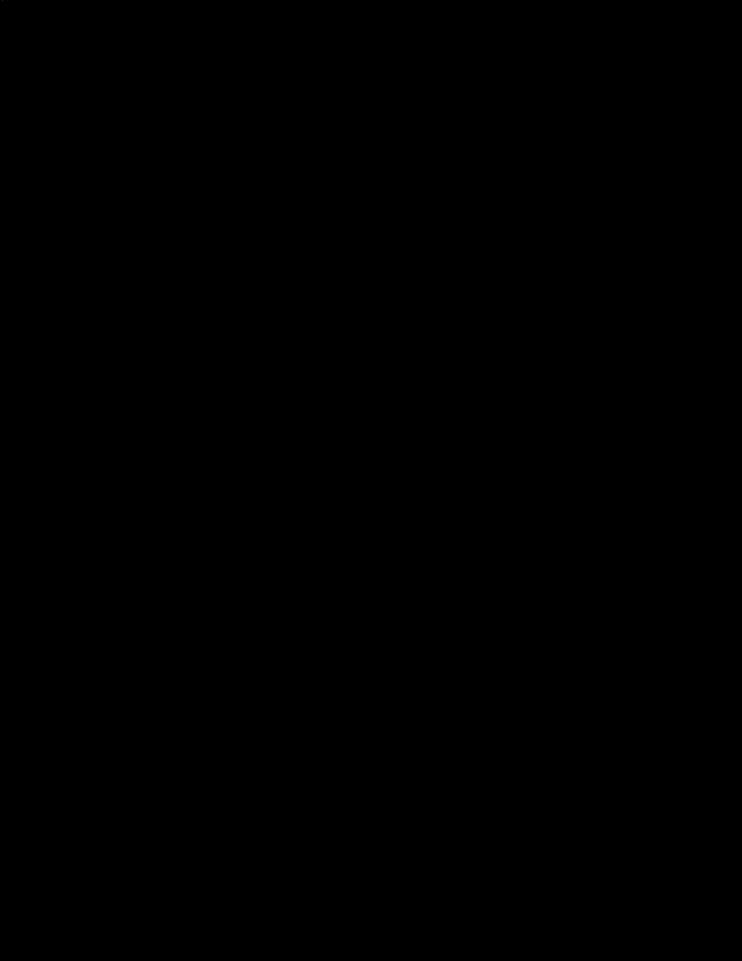
WM Primary Ledgers Set  
H00001-Consolidated Companies  
13\_Dec-23

WM Primary Ledgers Set  
G00005-West  
13\_Dec-23

WM Primary Ledgers Set  
K00033-Corporate Office  
13\_Dec-23

REVN-Revenue	EXTREV-External Operating Revenue
REVN-Revenue	INTREV-Intercompany Operating Revenue
REVN-Revenue	REVENU-Operating Revenue
DIRL-Direct Costs	NONDDA-Non DDA Expense
DISP-Disposal Operations	NONDDA-Non DDA Expense
OPSP-Operations Support	NONDDA-Non DDA Expense
OTOP-Other Operating	NONDDA-Non DDA Expense
PRIM-Primary Costs	NONDDA-Non DDA Expense
SECC-Secondary Costs	NONDDA-Non DDA Expense
OPFM-Operating Costs	NONDDA-Non DDA Expense
Less: Disposal	
2000-Revenue Reduction	NONDDA-Non DDA Expense
Operating Cost, net of Disposal	
Total DD&A Expense	
EBIT-EBIT	INCOPS-Income from Operations
SGAE-Sales, General, and Administrative Costs	NONDDA-Non DDA Expense
AIUI-Restructuring and Unusual Items	MERGER-Merger, Restructuring, and
REVN-Revenue	488000-IC Other Support Services
REVN-Revenue	489000-IC Other Operating Revenue

Revenue
Operating Costs
SG&A Costs
DD&A
AIUI
EBIT



**Waste Management of North Sound and Marysville  
Corporate DD&A**

Confidential Material Protected under RCW 42.56.270(I) and WAC 480-07-160

WM Primary Ledgers Set      WM Primary Ledgers Set

H00001-Consolidated Company G00005-West

13\_Dec-23

13\_Dec-23

DDAEXP-Depreciation, Depletion, and Amortization

OPFM-Operating Costs

SGAE-Sales, General, and Administrative



**Waste Management of North Sound and Marysville**  
**Area Summary**

Confidential Material Protected Under RCW 42.56.270(3) and WAC 485-07-100

Accounting Date: (Multiple Items)  
 Fiscal Year: 2010

Sum of Journal Line Accounted Amount

Column Labels

**New Labels**

- Wages - Lease and
- Wages - Card Fee
- Wages - Bonus Related
- Group Insurance - WM
- PII Taxes
- Rental - Leasing System
- Wages - Hourly
- Employer 401K Matching
- Other Professional Fee
- Rental - Other Related Lease
- Consulting Fees
- Temporary Agency Labor
- Legal Fees
- Travel - Auto
- Dues & Subscriptions
- Travel - Lodging
- Foreign
- PC Expense
- Insurance Claims - Workers Compensation
- Insurance Claims - General Liability
- Wages - Other Compensation
- Litigation
- Insurance Premiums - Other
- Safety Program
- Utilities
- Telephone - Mobile & Pager
- Employee Activity
- Wages - Compensated Absences
- Meals
- Entertainment
- Travel - Meals
- Travel - Airfare
- Wages - Bonus Hourly
- Wages - Overtime
- Security
- Seminars & Education
- Other Employee Costs
- Charitable Contributions
- Licenses, Fees, Permits
- Printing
- Rental - Office Equipment
- Collection Expense
- Insurance Premiums - Workers Compensation
- Office Supplies
- Network Communications
- Building Maintenance
- Professional Fees
- Computer - Supplies
- Third Party Training
- Telephone - Office
- Wages - Vacation
- Political Contributions
- Medical Expense
- General Supplies
- Club Dues
- Insurance Premiums - General Liability
- Software Subscription Expense
- Third Party Other Maintenance
- Insurance Claims - Auto
- Uniforms
- Travel - Other
- Insurance Claims - Property Damage
- Third Party Repairs
- Conventions & Meetings
- Advertising
- Business Privilege Taxes
- Computer Support Fees
- Fees
- Specialized Operations Equipment
- Grounds Maintenance
- Insurance Premiums - Auto
- Bank Charges
- Lease Fees & Fees Billad
- Sales Taxes
- Capitalized Interest Costs
- Tuition Reimbursement
- Allocations
- Office Storage
- Third Party Equipment Maintenance
- Miscellaneous

**Grand Total**

Column Labels	IT&A Support	Executive	Government Affairs	HR Labor Relations	Communications	Environmental Management Group	Safety	Field Leadership	Collection Operations	Brand & Marketing	Corporate Security	Operational Operations	Accounting	Tax	Finance	WMSO	Revenue Management Center	Centralized Billing Center	Grand Total	
Wages - Lease and																				
Wages - Card Fee																				
Wages - Bonus Related																				
Group Insurance - WM																				
PII Taxes																				
Rental - Leasing System																				
Wages - Hourly																				
Employer 401K Matching																				
Other Professional Fee																				
Rental - Other Related Lease																				
Consulting Fees																				
Temporary Agency Labor																				
Legal Fees																				
Travel - Auto																				
Dues & Subscriptions																				
Travel - Lodging																				
Foreign																				
PC Expense																				
Insurance Claims - Workers Compensation																				
Insurance Claims - General Liability																				
Wages - Other Compensation																				
Litigation																				
Insurance Premiums - Other																				
Safety Program																				
Utilities																				
Telephone - Mobile & Pager																				
Employee Activity																				
Wages - Compensated Absences																				
Meals																				
Entertainment																				
Travel - Meals																				
Travel - Airfare																				
Wages - Bonus Hourly																				
Wages - Overtime																				
Security																				
Seminars & Education																				
Other Employee Costs																				
Charitable Contributions																				
Licenses, Fees, Permits																				
Printing																				
Rental - Office Equipment																				
Collection Expense																				
Insurance Premiums - Workers Compensation																				
Office Supplies																				
Network Communications																				
Building Maintenance																				
Professional Fees																				
Computer - Supplies																				
Third Party Training																				
Telephone - Office																				
Wages - Vacation																				
Political Contributions																				
Medical Expense																				
General Supplies																				
Club Dues																				
Insurance Premiums - General Liability																				
Software Subscription Expense																				
Third Party Other Maintenance																				
Insurance Claims - Auto																				
Uniforms																				
Travel - Other																				
Insurance Claims - Property Damage																				
Third Party Repairs																				
Conventions & Meetings																				
Advertising																				
Business Privilege Taxes																				
Computer Support Fees																				
Fees																				
Specialized Operations Equipment																				
Grounds Maintenance																				
Insurance Premiums - Auto																				
Bank Charges																				
Lease Fees & Fees Billad																				
Sales Taxes																				
Capitalized Interest Costs																				
Tuition Reimbursement																				
Allocations																				
Office Storage																				
Third Party Equipment Maintenance																				
Miscellaneous																				
<b>Grand Total</b>																				