

Docket No. TG-190793 - Vol. I

In the Matter of: Paul Henrickson d/b/a  
Concrete and More

November 25, 2019



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1 BEFORE THE WASHINGTON  
 2 UTILITIES AND TRANSPORTATION COMMISSION  
 3 \_\_\_\_\_  
 4 In the Matter of Determining ) DOCKET TG-190793  
 5 the Proper Carrier Classification )  
 6 of, and Complaint for Penalties )  
 7 Against )  
 8 PAUL HENRICKSON, )  
 9 DBA CONCRETE AND MORE ) )  
 10 \_\_\_\_\_  
 11 SPECIAL PROCEEDING - TRANSPORTATION COURT, VOLUME I  
 12 Pages 1-21  
 13 ADMINISTRATIVE LAW JUDGE RAYNE PEARSON  
 14 \_\_\_\_\_  
 15 November 25, 2019  
 16 9:02 A.M.  
 17 Washington Utilities and Transportation Commission  
 18 621 Woodland Square Loop Southeast  
 19 Lacey, Washington 98503  
 20 REPORTED BY: TAYLER GARLINGHOUSE, CCR 3358  
 21 Buell Realtime Reporting, LLC  
 22 1325 - 4th Avenue  
 23 Suite 1840  
 24 Seattle, Washington 98101  
 25 (206) 287-9066 | Seattle  
 (360) 534-9066 | Olympia  
 (800) 846-6989 | National  
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1 APPEARANCES  
 2 ADMINISTRATIVE LAW JUDGE:  
 3 RAYNE PEARSON  
 4  
 5 FOR COMMISSION STAFF:  
 6 KATHRYN McPHERSON  
 7 Solid Waste Investigator  
 8 P.O. Box 47250  
 9 Olympia, Washington 98504  
 (360) 664-1108  
 reportlegalhauler@utc.wa.gov  
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1 LACEY, WASHINGTON; NOVEMBER 25, 2019  
 2 9:02 A.M.  
 3 --o0o--  
 4 P R O C E E D I N G S  
 5  
 6 JUDGE PEARSON: Okay. So let's be on the  
 7 record. Good morning. Today is Monday,  
 8 November 25th, 2019, and the time is 9:02 a.m.  
 9 My name is Rayne Pearson. I'm an  
 10 administrative law judge with the Washington Utilities  
 11 and Transportation Commission.  
 12 And I was just speaking briefly with  
 13 Ms. McPherson before we -- before we came on the record,  
 14 and she is going to give us an update on the status of  
 15 the presence of the carriers who have been subpoenaed to  
 16 appear here today.  
 17 Ms. McPherson?  
 18 MS. McPHERSON: Yes, we have one company,  
 19 Ray Hahne, in attendance, Docket TG-190844. The other  
 20 two companies have not checked in yet. I would  
 21 recommend that we give them a little time to see if they  
 22 will appear in court this morning.  
 23 JUDGE PEARSON: Okay. That sounds good. If  
 24 they don't appear, then those companies will be held in  
 25 default, and we can take that up later this morning. So

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1 why don't we go ahead and take a recess until 9:15; does  
 2 that work?  
 3 MS. McPHERSON: Thank you, yes.  
 4 JUDGE PEARSON: Okay. All right. We are in  
 5 recess. Thank you.  
 6 (Recess taken from 9:03 a.m.  
 7 until 9:15 a.m.)  
 8 JUDGE PEARSON: So let's be back on the  
 9 record. There are three solid waste carriers who should  
 10 be here today, so the first thing we will do is  
 11 establish for the record who is and is not present in  
 12 the room. There is a court reporter who is recording  
 13 everything we say, so when I call your name, please  
 14 raise your hand and also say "here" or "present."  
 15 The first is Docket TG-190488, Sean Smith?  
 16 Hearing nothing, the next is Docket  
 17 TG-190793, Paul Henrickson, d/b/a Concrete and More?  
 18 Hearing nothing, Docket TG-190844, Ray  
 19 Hahne?  
 20 MR. HAHNE: Here.  
 21 JUDGE PEARSON: Did I say your name  
 22 correctly?  
 23 MR. HAHNE: Yeah.  
 24 JUDGE PEARSON: Hahne? Okay.  
 25 MR. HAHNE: I had to think about it.

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1 JUDGE PEARSON: All right. So there are two  
 2 companies not here today, and those companies will be  
 3 held in default, and I'll take those cases up later this  
 4 morning.  
 5 So the Commission has initiated an  
 6 enforcement against you for operating as a solid waste  
 7 collection company without the required certificate,  
 8 which is illegal and subject to penalties of up to  
 9 \$1,000 per violation. So today I'm going to ask you how  
 10 you choose to proceed, and you have two options.  
 11 Your first choice is agree to cease and  
 12 desist operating as an unpermitted solid waste carrier.  
 13 And if you choose this option, you must agree to stop  
 14 providing, offering, and advertising solid waste  
 15 collection services unless or until you receive a  
 16 certificate from the Commission.  
 17 If you choose this option, you'll need to  
 18 show Staff what you've done to shut down your business  
 19 either completely or partially. Staff will want to see  
 20 proof that you're no longer operating or advertising to  
 21 provide solid waste collection services.  
 22 Option B is to ask for a classification  
 23 hearing. You would choose option B if you believe  
 24 you're not subject to regulation by the Commission; in  
 25 other words, denying that you have offered solid waste

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1 collection services. So if you choose that option, we  
 2 will schedule a formal evidentiary hearing where you  
 3 will be required to present proof that your business is  
 4 not subject to regulation by the Commission.  
 5 Kathryn McPherson will be speaking for  
 6 Commission Staff this morning. Ms. McPherson is seated  
 7 to the table to my right, and she's a Commission  
 8 compliance investigator.  
 9 So in a few minutes, I will call you up here  
 10 and swear you in so anything that you tell the Court  
 11 will be under oath. Once you're sworn in, I will ask if  
 12 you understand your choices and then ask you to state  
 13 your choice for the record. And if there is anything  
 14 else that you want to explain to me, you'll have a  
 15 chance to do that at that time.  
 16 If you choose the first option, you will  
 17 need to testify about how you plan to comply with the  
 18 law either by obtaining a certificate or shutting down  
 19 the illegal portions of your business. And you will  
 20 have an opportunity to meet with Staff during the break  
 21 to negotiate an agreed order to resolve this matter, and  
 22 the agreed order will also deal with the proposed  
 23 penalty.  
 24 The complaint asks the Commission to  
 25 penalize you for engaging in business as a solid waste

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1 collection company without a certificate, and the law  
 2 sets the maximum penalty for each violation at \$1,000.  
 3 So Staff will recommend a penalty, and you will have a  
 4 chance to reach an agreement with Staff about that  
 5 penalty amount. If you're unable to agree, I will make  
 6 the final decision about the penalty amount after  
 7 hearing arguments from both parties.  
 8 So, Ms. McPherson, I will go ahead and swear  
 9 you in right now.  
 10 (Kathryn McPherson sworn.)  
 11 JUDGE PEARSON: Okay. All right.  
 12 Mr. Hahne, if you want to come up to the table just  
 13 right here and turn on the microphone.  
 14 Thank you. If you could just state your  
 15 name and spell your last name for the court reporter.  
 16 MR. HAHNE: Ray Hahne, Jr. It's spelled  
 17 H-a-h-n-e.  
 18 JUDGE PEARSON: Okay. Thank you.  
 19 And what's your position with the company?  
 20 MR. HAHNE: Owner, I guess.  
 21 JUDGE PEARSON: Owner, okay.  
 22 And you understand your operation -- or your  
 23 options here today?  
 24 MR. HAHNE: Yes.  
 25 JUDGE PEARSON: Okay. Why don't I go ahead

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1 and swear you in. If you could stand and raise your  
 2 right hand.  
 3 (Ray Hahne sworn.)  
 4 JUDGE PEARSON: Okay. All right. Do you  
 5 admit that you were operating as a solid waste carrier  
 6 without a certificate?  
 7 MR. HAHNE: Yes.  
 8 JUDGE PEARSON: Okay. And you understand  
 9 which activities require a solid waste certificate and  
 10 which do not, what you can and can't do?  
 11 MR. HAHNE: I probably will after I leave  
 12 here today, but yeah.  
 13 JUDGE PEARSON: Okay. And you agree to  
 14 cease and desist operating without a certificate?  
 15 MR. HAHNE: Yes.  
 16 JUDGE PEARSON: Okay. And have you shut  
 17 down your business?  
 18 MR. HAHNE: Yes, I have.  
 19 JUDGE PEARSON: Okay, great.  
 20 So when we take a break, you can talk with  
 21 Staff and see if you can sign an agreed order. The  
 22 order will say that you agree that you were operating  
 23 and advertising without a certificate and that you agree  
 24 to stop until you get a certificate. And once you feel  
 25 comfortable that you understand the order, you and Staff

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1 will both sign it. And it will also include, like I  
 2 discussed earlier, an agreed penalty amount, and the  
 3 penalty may be small or there may be a reason that Staff  
 4 asks for a larger penalty. Usually part of the penalty  
 5 is suspended and you won't have to pay it unless you  
 6 break the law again.  
 7 So after the break, we will reconvene, I  
 8 will make sure that you understand the order if you're  
 9 able to come to an agreement, I'll sign it, and then you  
 10 will be free to leave with a copy of the order.  
 11 Anything else before we take a break?  
 12 MS. McPHERSON: No, Your Honor.  
 13 JUDGE PEARSON: Okay. So I'll be in my  
 14 office. Just let me know when I need to come back, and  
 15 we are in recess.  
 16 (Recess taken from 9:21 a.m.  
 17 until 9:46 a.m.)  
 18 JUDGE PEARSON: Okay. Let's be back on the  
 19 record at 9:46 a.m.  
 20 Mr. Hahne, if you want to come up to the  
 21 table. So, Mr. Hahne, I just want to confirm for the  
 22 record that you read the whole order and that you  
 23 understand all of its contents.  
 24 MR. HAHNE: Yes, I do.  
 25 JUDGE PEARSON: Okay, great. So it looks

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1 like you've both signed it and that there are two  
 2 violations; one for offering solid waste collection  
 3 services and one for advertising those services. A  
 4 \$2,000 penalty is imposed, and it looks like you've  
 5 agreed to suspend the entirety of the penalty for a  
 6 period of two years from the date of the order; is that  
 7 correct? Ms. McPherson, yes?  
 8 MS. McPHERSON: Yes, yes, Your Honor.  
 9 JUDGE PEARSON: Okay. And for the record,  
 10 you are agreeing to shut down your operations unless you  
 11 apply for and are granted a certificate; is that  
 12 correct?  
 13 MR. HAHNE: Yes.  
 14 JUDGE PEARSON: Okay. So the \$2,000 penalty  
 15 is suspended for two years from today's date, which is  
 16 November 25th, 2021. So that means that if Staff finds  
 17 an advertisement or if you offer solid waste collection  
 18 services during that time, you will have to pay the  
 19 \$2,000 penalty; and you understand that?  
 20 MR. HAHNE: Yes.  
 21 JUDGE PEARSON: Okay. Also, the order to  
 22 cease and desist is permanent, it never expires. So if  
 23 Staff discovers that you're still operating even after  
 24 the two years, Staff can go straight to superior court  
 25 and ask for much higher penalties, so it's very

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1 important that you follow the law.  
 2 Do you have any questions?  
 3 MR. HAHNE: No.  
 4 JUDGE PEARSON: Okay. So I will go ahead  
 5 and sign the order. I'll hand it back to Ms. McPherson,  
 6 and then once you get a copy of it, you're free to  
 7 leave.  
 8 MR. HAHNE: All right.  
 9 JUDGE PEARSON: Thank you very much for  
 10 coming down today.  
 11 MR. HAHNE: Thank you.  
 12 JUDGE PEARSON: Okay. So there's no one  
 13 else present in the hearing room today, so we can  
 14 proceed with a motion for default for the remaining two  
 15 companies. And we are looking at Dockets TG-190488,  
 16 Sean Smith, and Docket TG-190793, Paul Henrickson, d/b/a  
 17 Concrete and More. I've had a chance to review both  
 18 dockets as well as the Commission's evidence and that  
 19 there was an offer to haul solid waste in Washington and  
 20 an advertisement for hauling solid waste in both of  
 21 those cases.  
 22 So, Ms. McPherson, what is Staff's motion  
 23 for those two companies?  
 24 MS. McPHERSON: I would like the companies  
 25 both classified as solid waste companies and a full

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1 penalty of \$2,000 imposed on each company.  
 2 JUDGE PEARSON: Okay. So no portion of the  
 3 penalty would be suspended; is that correct?  
 4 MS. McPHERSON: No. Both companies  
 5 continued to advertise in solid waste; one on Craigslist  
 6 and one on Facebook Marketplace.  
 7 JUDGE PEARSON: Okay. So these will be  
 8 default orders, finding them in default for failure to  
 9 appear today and imposing the full \$2,000 penalty for  
 10 the two alleged violations.  
 11 So let's walk through the evidence you have  
 12 for each company as well as when and how service was  
 13 accomplished. So let's begin with Sean Smith.  
 14 MS. McPHERSON: Sean Smith, Docket No.  
 15 TG-190488. On April 18th, I found information that Sean  
 16 Smith was advertising on Facebook Marketplace  
 17 advertising as a solid waste carrier.  
 18 I -- on April 18th, I researched his  
 19 activities with Washington State Department of Revenue  
 20 and found that records showed that Sean Smith had an  
 21 active registration with DOR indicating that he had a  
 22 business address at the time of 3425 North Dale Road,  
 23 Millwood, Washington.  
 24 On April 18th, 2019, I reviewed the  
 25 Commission records to determine if Sean Smith had

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1 authority to operate as a solid waste carrier in the  
 2 state of Washington and learned that the Commission had  
 3 no record of the company.  
 4 On May 1st, 2019, I sent a letter to Sean  
 5 Smith stating that I believed that the company was in  
 6 violation of Commission rules by operating as a solid  
 7 waste carrier without the required certificate. Sean  
 8 Smith was required to respond by May 15th, 2019, by  
 9 either submitting a completed application for solid  
 10 waste certificate or by explaining why, in writing, that  
 11 he should not -- does not require a solid waste  
 12 certificate.  
 13 On May 3rd, 2019, I received two separate  
 14 emails from Sean Smith. The first email received was at  
 15 12:48 p.m. explaining that the company started doing  
 16 trash loads as a source of income. Sean Smith stated  
 17 that the company would be willing to complete an  
 18 application for certificate. Sean Smith requested an  
 19 application -- the application information to be sent to  
 20 him again. The second email from the company was  
 21 received at 1:06 p.m. In that email, Sean Smith stated  
 22 that the advertisements were created for a friend, but  
 23 she did not -- but she did the business herself.  
 24 On May 6th, 2019, I replied by email to  
 25 Mr. -- to Sean Smith requesting a solid waste -- I

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1 apologize. An email to Sean Smith's request for a solid  
 2 waste application. In the email, I provided technical  
 3 assistance to help the company determine whether or not  
 4 to apply. The email also informed Sean Smith that the  
 5 company could not perform solid waste services without a  
 6 certificate from the Commission and noted a recent  
 7 advertisement for moving services by Sean Smith. I  
 8 informed the company that household goods moving also  
 9 requires a permit from the Commission.  
 10 On May 7th, 2019, at 12:37 p.m., Sean Smith  
 11 sent a response email stating that company was  
 12 advertising for another friend's company for moving and  
 13 that the company does not provide moving services. The  
 14 email stated that the company would stop dumping waste  
 15 and had deleted all of its posts from Facebook. In the  
 16 email, Sean Smith stated that the company would not  
 17 continue until it could apply for and receive a  
 18 certificate. Sean Smith sent a second email at 12:47  
 19 p.m. saying he would be accepting a job and would no  
 20 longer be working independently.  
 21 On May 7th, 2019, Sean Smith contacted me by  
 22 phone at 3:34 p.m. He had additional questions  
 23 regarding the certificate. Sean Smith reiterated that  
 24 the company had removed all of its Facebook  
 25 advertisements and no longer would transport solid

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1 waste.  
 2 On May 23rd, using an assumed name on  
 3 Facebook Messenger, I messaged Sean Smith regarding a  
 4 Facebook Marketplace advertisement. Sean Smith and I  
 5 messaged until we agreed on a price for the company to  
 6 haul eight large bags of solid waste for \$150.  
 7 Sean Smith was served on October 20th, 2019,  
 8 to appear here today.  
 9 JUDGE PEARSON: Okay. Thank you. And for  
 10 Paul Henrickson, d/b/a Concrete and More?  
 11 MS. McPHERSON: On May 3rd, 2019 -- I'm  
 12 sorry, Docket No. TG-190793, Paul Henrickson, d/b/a  
 13 Concrete and More. On May 3rd, 2019, I found  
 14 information that Paul Henrickson, d/b/a Concrete and  
 15 More advertised on Craigslist for solid waste carrier.  
 16 On May 3rd, 2019, a search of Washington  
 17 Department of Revenue records showed that Paul  
 18 Henrickson had an active business registration under the  
 19 name Concrete and More. DOR records indicate that  
 20 Concrete and More's address was 8821 - 20th Street  
 21 Southeast, Unit A, Lake Stevens, Washington. The same  
 22 address appeared on advertisements found online at  
 23 hirerush.com.  
 24 On May 3rd, 2019, a company business phone  
 25 was listed as 425-686-5270, which matched his business

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1 advertisements on Craigslist.  
 2 On May 3rd, I reviewed the Commission --  
 3 2019, I reviewed Commission records to determine if Paul  
 4 Henrickson, Concrete and More, had authority to operate  
 5 as a solid waste carrier in the state of Washington. I  
 6 learned that the Commission had no record of -- of the  
 7 company.  
 8 On May 6th, 2019, I sent a letter to  
 9 Concrete and More at 8821 - 20th Street Southeast, Unit  
 10 A, Lake Stevens, Washington, stating that I believed his  
 11 business was in violation of Commission rules by  
 12 operating as a solid waste carrier without a  
 13 certificate. The company was required to respond by  
 14 May 20th, 2019, by either submitting a completed  
 15 application for a solid waste transportation certificate  
 16 or by explaining why the company does not require a  
 17 solid waste certificate.  
 18 May 27th, 2019, I received returned mail  
 19 from the company. I know that the envelope stated  
 20 return to sender on the advertisement.  
 21 July 16th, 2019, I called Concrete and More  
 22 at 425-686-5270 and spoke with Paul Henrickson. I  
 23 identified myself and explained that the Commission had  
 24 sent the company a letter providing technical assistance  
 25 and that it was returned. I requested a valid address.

Page 17	<p>1 I explained the technical assistance was provided -- was                  2 regarding online advertisements for solid waste services                  3 and household moving. I explained that the Commission                  4 requires a permit prior to providing either of those                  5 services. Paul Henrickson refused to provide an                  6 address, expressing concerns that the phone call may be                  7 a scam.                  8 On July 18th, 2019, I called Paul Henrickson                  9 at 425-686-5270. Paul Henrickson did not want to                  10 discuss his Craigslist advertising and stated that the                  11 Commission has no proof that the company was                  12 advertising. Paul Henrickson stated that the company                  13 was probably -- stated the company probably has the                  14 smallest truck at the dump and that the rules do not                  15 apply to Concrete and More. Paul Henrickson refused to                  16 provide an address and stated that the company was not                  17 going to accept mail from the Commission.                  18 On August 20th, 2019, I researched current                  19 known addresses for Paul Henrickson, Concrete and More                  20 and found an address at 22720 - 3rd Avenue Southeast, A,                  21 Bothell, Washington. The address appeared inaccurate as                  22 inactive as of August 2019.                  23 On August 22nd, 2019, I sent a second letter                  24 to Paul Henrickson at 22720 - 3rd Avenue Southeast, A,                  25 Bothell, Washington, stating that I believed the</p>	Page 19	<p>1 current advertising for Concrete and More on Craigslist.                  2 September 17th, 2019, I checked Craigslist                  3 advertising for Concrete and More advertisements. I                  4 found the company's advertisements for hauling anything.                  5 The Craigslist advertisement was posted for                  6 September 16th, 2019.                  7 September 17th, 2019, using an assumed name,                  8 I responded to Concrete and More's Craigslist                  9 advertisement via Gmail. I explained that I had bagged                  10 old stuff and needed it hauled away. I placed -- it was                  11 placed roadside. The email included photos of                  12 approximately eight garbage bags. Paul Henrickson                  13 responded September 19th, 2019, requesting that I send                  14 the photos via text of solid waste to be hauled to                  15 360-686-5270.                  16 On September 19th, 2019, I texted Concrete                  17 and More the photo of the garbage bags. In the text, I                  18 stated I needed the stuff taken to the dump. I included                  19 a photo for Paul Henrickson, responded that he would --                  20 or that he could do it for \$100.                  21 Mr. Henrickson was served on                  22 October 11th, 2019, at 9:58 a.m. to appear in court                  23 today.                  24 JUDGE PEARSON: Thank you.                  25 MS. McPHERSON: I'm requesting a default</p>
Page 18	<p>1 business was in violation of Commission rules by                  2 operating as a solid waste carrier without a required                  3 certificate. Paul Henrickson was required to respond by                  4 September 5th by either submitting a completed                  5 application for a solid waste transportation certificate                  6 or by explaining why the business does not require a                  7 solid waste certificate.                  8 On September 4th, 2019, Paul Henrickson                  9 called me stating that he had received a noncompliance                  10 letter. He stated that he does not own Concrete and                  11 More and has not owned Concrete for more than 15 years.                  12 I stated that I discovered current registration with his                  13 name on the DOR website. Paul Henrickson stated that                  14 the DOR's information was inaccurate. I explained the                  15 laws and regulations regarding household solid --                  16 household goods and solid waste operating in the state                  17 of Washington. I explained that if the company intends                  18 to transport solid waste, it must apply for a                  19 certificate. Paul Henrickson stated that he would                  20 remove or change the advertisement, but did not feel                  21 that he would have to. The information Paul                  22 Henrickson -- he informed -- I informed Paul Henrickson                  23 that Staff would follow up on his advertisements to                  24 ensure compliance in the future.                  25 September 4th, I found -- 2019, I found</p>	Page 20	<p>1 order.                  2 JUDGE PEARSON: Okay. Thank you. So I will                  3 grant the motion for those two companies, and if you                  4 want to bring the default orders up to me, I will sign                  5 both of them.                  6 Is there any other business that we need to                  7 take care of today?                  8 MS. McPHERSON: No, Your Honor.                  9 JUDGE PEARSON: Okay. So we are adjourned.                  10 Thank you.                  11 (Adjourned at 10:02 a.m.)                  12                  13                  14                  15                  16                  17                  18                  19                  20                  21                  22                  23                  24                  25</p>

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CERTIFICATE

STATE OF WASHINGTON  
COUNTY OF THURSTON

I, Tayler Garlinghouse, a Certified Shorthand  
Reporter in and for the State of Washington, do hereby  
certify that the foregoing transcript is true and  
accurate to the best of my knowledge, skill and ability.

\_\_\_\_\_  
Tayler Garlinghouse, CCR 3358